

If not shown, please enter your 11-digit Census File Number from the address label on page 1

Census File Number

Items 17 and 18A – Not applicable to this report

Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997

INSTRUCTIONS

**1. General** – The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of item 18B. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

**2. Valuation of Products** – Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

**3. Contract Work** – Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other hand, do not report on the specific product lines PRODUCTS THAT YOU MADE FROM MATERIALS OWNED BY OTHERS. Report only the amount that you received for "commission or contract receipts" under Census product code 93000 00 8.

**4. Resales** – Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census product code 99989 00 6, "Resales."

Line No.	Products and services  <b>(A)</b>	Census product code  <b>(B)</b>	Products shipped and other receipts			
			Quantity (Short tons) <b>(D)</b>	Value, f.o.b. plant <b>(E)</b>		
				584	Thousands	Dollars
1	MANUFACTURED ICE (20970) Can or block ice	20970 11 7		\$		
2	Cubed, crushed, or other processed	20970 51 3				
3	RESALES (Sales of products bought and sold without further manufacture, processing, or assembly in this establishment. The cost of such items should be reported in item 10, line b.)	Ice sold wholesale	99989 01 4			
4		Ice sold retail	99989 02 2			
5		Other products	99989 03 0			
6	ALL OTHER PRODUCTS MADE IN THIS ESTABLISHMENT  <i>Describe and report separately each product with a sales value of \$50,000 or more which cannot be assigned to one of the lines above. Specify unit of measure for quantity. For all remaining products, write "Other" and report a single total value.</i>		18			
7			26			
8			34			
9			42			
10			59			
11	CONTRACT WORK Receipts for work done for others on their own material. . . . .  <i>Describe below products worked on and kind of work.</i>	93000 00 8				
12	MISCELLANEOUS RECEIPTS Miscellaneous receipts (including receipts for repair work, scrap, refuse, etc.)	99980 00 5				
13	<b>TOTAL value of shipments and other receipts</b> Sum of Lines 1–12, column (E)	77000 00 8		\$		

CONTINUE WITH ITEM 22 ON PAGE 6

**Items 19-21** – Not applicable to this report

**REMARKS** – Please use this space for any explanations that may be essential in understanding your reported data.

**Item 22. CERTIFICATION** – This report is substantially accurate and has been prepared in accordance with instructions.

Name of person to contact regarding this report ( <i>Print or type</i> )		Telephone	Area code	Number	Extension	
667	1	2				
Name of company			Address ( <i>Number and street, city, State, ZIP Code</i> )			
<b>Period covered</b>	FROM: Month	Day	Year	TO: Month	Day	Year
	666	1		2		
Signature of authorized person			Title		Date	

**PLEASE PHOTOCOPY THIS FORM FOR YOUR RECORDS**