

If not shown, please enter your 11-digit Census File Number from the address label on page 1

Census File Number

Item 17. CONSUMPTION OF SELECTED MATERIALS DURING 1997

INSTRUCTIONS

1. General – The materials, parts, and supplies listed below are those commonly consumed in the manufacture, processing, or assembly of the products listed in item 18B. Please review the entire list and report separately each item consumed. Leave blank if you do not consume the item. If you use materials, parts, and supplies which are not listed, describe and report them in the "Cost of all other materials . . ." line at the end of this section. If you consumed less than \$25,000 of a listed material, include the value with "Cost of all other materials . . .," Census material code 970099 8.

Report materials, parts, and supplies purchased, transferred from other plants of your company, or withdrawn from inventory.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

2. Valuation of Materials Consumed – The value of the materials, etc., consumed should be based on the delivered cost; i.e., the amount paid or payable after discounts and including freight and other direct charges incurred in acquiring the materials.

Materials received from other plants within your company should be reported at their full economic value (the value assigned by the shipping plant, plus the cost of freight and other handling charges).

If purchases or transfers do not differ significantly from the amounts actually put into production, you may report the cost of purchases or transfers. However, if consumption differs significantly from the amounts purchased or transferred, these amounts should be adjusted for changes in the materials and supplies inventories by adding the beginning inventory to the amount purchased or transferred and subtracting ending inventory.

3. Contract Work – Include as materials consumed those you purchased for use by others making products for you under contract. Amounts paid to the companies doing the contract work should be reported in item 10, line e, and should include freight in and out. On the other hand, materials owned by others but used at this establishment in making products for others under contract or on commission should be excluded.

4. Resales – Cost for products bought and sold or transferred from other establishments of your company and sold without further manufacture, processing, or assembly should be reported in item 10, line b, not in item 17 below. The value of these products shipped by this establishment should be reported in item 18B under Census product code 99989 00 6, "Resales."

Line No.	Materials, parts, and supplies (A)		Census material code 571 (B)	Unit of measure for quantities (C)	Consumption of purchased materials and of materials received from other establishments of your company			
					Quantity 573 (D)	Cost, including delivery cost (freight-in) (E)		
						574 Millions	Thou-sands	Dollars
1	GRAINS	Wheat	011111 2	↑ Thousand bushels ↓		\$		
2		Oats	011931 3					
3		Corn	011521 2					
4		Barley	011913 1					
5		Rice, rough	011241 7	Thousand pounds				
6		Other grains	011090 8	Thousand bushels				
7	Corn grits	204139 0	↑ Thousand pounds ↓					
8	Corn meal or flakes	204132 5						
9	Wheat flour	204110 1						
10	Flour, other than wheat	204160 6						
11	Prepared flour mixes	204150 7						
12	SUGAR, CANE AND BEET, IN TERMS OF SUGAR SOLIDS	White	206012 7	↑ Short tons ↓				
13		Brown	206090 3					
14	Fats and oils	207003 5	Thousand pounds					
15	Raisins	203416 3	↑ Cwt ↓					
16	Dried fruits, except raisins	203490 8						
17	Nut meats, dried or dehydrated	206890 6						

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Item 17. CONSUMPTION OF SELECTED MATERIALS DURING 1997 – Continued

Line No.	Materials, parts, and supplies (A)	Census material code (B)	Unit of measure for quantities (C)	Consumption of purchased materials and of materials received from other establishments of your company			
				Quantity (D)	Cost, including delivery cost (freight-in) (E)		
					Millions	Thousands	Dollars
		571		573	574		
18	Nuts and nut meats, raw	017390 6	Cwt		\$		
19	Packaging paper and plastics film, coated and laminated	267101 4					
20	Bags: plastics, foil, and coated paper	267301 0					
21	Bags: uncoated paper and multiwall	267401 8					
22	Paperboard containers, boxes, and corrugated paperboard	265001 8					
23	Cost of all other materials, parts, containers, and supplies consumed <i>Describe the three principal materials, etc., included in this value.</i>	970099 8					
24	TOTAL Sum of lines 1–23 should equal item 10, line a				\$		

Item 18A. TYPE OF OPERATIONS PERFORMED AT THIS ESTABLISHMENT DURING 1997
Please mark the appropriate boxes

	Key	Mark (X) appropriate boxes	
		Yes	No
1. Did you manufacture flour mixes (cake mixes, pancake mixes, etc.) in this establishment during 1997? <i>If "Yes," mark the one below which best describes the source of flour for your flour mixes.</i>	401	131 3 <input type="checkbox"/>	132 1 <input type="checkbox"/>
a. Made chiefly from flour manufactured in this establishment	402	135 4 <input type="checkbox"/>	
b. Made chiefly from flour purchased from other companies or received from other establishments of this company	403	136 2 <input type="checkbox"/>	

Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997

INSTRUCTIONS

1. General – The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of item 18B. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

2. Valuation of Products – Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

3. Contract Work – Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other hand, do not report on the specific product lines PRODUCTS THAT YOU MADE FROM MATERIALS OWNED BY OTHERS. Report only the amount that you received for "commission or contract receipts" under Census product code 93000 00 8.

4. Resales – Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census product code 99989 00 6, "Resales."

CONTINUE WITH ITEM 18B ON PAGE 7

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Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997 – Continued

Line No.	Products and services		Census product code	Unit of measure for quantities	Products shipped and other receipts, including interplant transfers				
					Quantity	Value, f.o.b. plant (E)			
			581			583	584	Millions	Thou-sands
(A)	(B)	(C)	(D)						
1	Ready-to-Serve Cereal Breakfast Foods, Except Infants' Cereal (20431)	CORN FLAKES AND OTHER CORN BREAKFAST FOODS	With fruits and/or nuts	20431 01 1	Thousand pounds		\$		
2			Without fruits or nuts	20431 03 7					
3		WHEAT FLAKES AND OTHER WHEAT BREAKFAST FOODS	With fruits and/or nuts	20431 05 2					
4			Without fruits or nuts	20431 07 8					
5		OAT BREAKFAST FOODS	With fruits and/or nuts	20431 09 4					
6			Without fruits or nuts	20431 11 0					
7		RICE BREAKFAST FOODS	With fruits and/or nuts	20431 13 6					
8			Without fruits or nuts	20431 16 9					
9		PREPARATIONS OF OTHER GRAINS AND MIXED GRAINS	With fruits and/or nuts	20431 18 5					
10			Without fruits or nuts	20431 19 3					
11	Other Cereal Breakfast Foods (20432)	Infants' cereals, all types		20432 01 9					
12		Instant hot cereals, all types of grains (mix with hot water and eat type)		20432 03 5					
13		CEREALS TO BE COOKED BEFORE SERVING, EXCEPT INSTANT AND INFANTS'	Farina and other wheat foods		20432 05 0				
14			Rolled oats and oatmeal		20432 07 6				
15			Preparations of other grains and mixed grains		20432 13 4				
16			Coffee substitutes made from grain		20432 11 8				
17	Flour Mixes and Refrigerated and Frozen Doughs and Batters (20450)	FLOUR MIXES	Pancake and waffle mixes	20450 11 0	Sacks (Cwt)				
18			Cake mixes, including gingerbread	20450 13 6					
19			Biscuit mixes	20450 15 1					
20			Bread and bread-type roll mixes	20450 21 9					
21			Other prepared flour mixes (including cookie mixes, pie-crust mixes, doughnuts, and other sweet yeast goods mixes)	20450 30 0					
22	Refrigerated doughs and batters (i.e., cookie, biscuit, bread and bread-type roll, pasta, pizza, coffeecake, pancake, etc.)		20450 90 4	Thousand pounds (Net wt)					
23	Frozen doughs and batters (i.e., cookie, biscuit, bread and bread-type roll, pasta, pizza, coffeecake, pancake, etc.)		20450 96 1						
24	Frosting mixes (Dry)		2099B 09 5						
25	Frosting, canned ready-to-spread (all varieties)		20649 50 5						

CONTINUE WITH ITEM 18B ON PAGE 8

Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997 – Continued

Line No.	Products and services (A)	Census product code (B)	Unit of measure for quantities (C)	Products shipped and other receipts, including interplant transfers			
				Quantity (D)	Value, f.o.b. plant (E)		
					584 Millions	Thou- sands	Dollars
	ALL OTHER PRODUCTS MADE IN THIS ESTABLISHMENT <i>Describe and report separately each product with a sales value of \$50,000 or more which cannot be assigned to one of the lines above. For all remaining products, write "Other" and report a single total value.</i>						
26		18			\$		
27		26					
28		34					
29		42					
30		59					
31		67					
32		75					
33		83					
34		91					
35	CONTRACT WORK <i>Receipts for work done for others on their own materials Describe below products worked on and kind of work.</i>	93000 00 8					
36	MISCELLANEOUS RECEIPTS Miscellaneous receipts (including receipts for repair work, scrap, refuse, etc.)	99980 00 5					
37	RESALES Sales of products bought and sold without further manufacture, processing, or assembly in this establishment. The cost of such items should be reported in item 10, line b.	99989 00 6					
38	TOTAL value of shipments and other receipts Sum of lines 1–37 column (E)	77000 00 8			\$		

Items 19–21 – Not applicable to this report

REMARKS – Please use this space for any explanations that may be essential in understanding your reported data.

Item 22. CERTIFICATION – This report is substantially accurate and has been prepared in accordance with instructions.

Name of person to contact regarding this report (<i>Print or type</i>)		Telephone	Area code	Number	Extension		
667	1		2				
Name of company			Address (<i>Number and street, city, State, ZIP Code</i>)				
Period covered		FROM: Month	Day	Year	TO: Month	Day	Year
		666	1		2		
Signature of authorized person				Title		Date	