

If not shown, please enter your 11-digit Census File Number from the address label on page 1

Census File Number

Item 17. CONSUMPTION OF SELECTED MATERIALS DURING 1997

INSTRUCTIONS

1. General – The materials, parts, and supplies listed below are those commonly consumed in the manufacture, processing, or assembly of the products listed in item 18B. Please review the entire list and report separately each item consumed. Leave blank if you do not consume the item. If you use materials, parts, and supplies which are not listed, describe and report them in the "Cost of all other materials . . ." line at the end of this section. If you consumed less than \$25,000 of a listed material, include the value with "Cost of all other materials . . .," Census material code 970099 8.

Report materials, parts, and supplies purchased, transferred from other plants of your company, or withdrawn from inventory.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

2. Valuation of Materials Consumed – The value of the materials, etc., consumed should be based on the delivered cost; i.e., the amount paid or payable after discounts and including freight and other direct charges incurred in acquiring the materials.

Materials received from other plants within your company should be reported at their full economic value (the value assigned by the shipping plant, plus the cost of freight and other handling charges).

If purchases or transfers do not differ significantly from the amounts actually put into production, you may report the cost of purchases or transfers. However, if consumption differs significantly from the amounts purchased or transferred, these amounts should be adjusted for changes in the materials and supplies inventories by adding the beginning inventory to the amount purchased or transferred and subtracting ending inventory.

3. Contract Work – Include as materials consumed those you purchased for use by others making products for you under contract. Amounts paid to the companies doing the contract work should be reported in item 10, line e, and should include freight in and out. On the other hand, materials owned by others but used at this establishment in making products for others under contract or on commission should be excluded.

4. Resales – Cost for products bought and sold or transferred from other establishments of your company and sold without further manufacture, processing, or assembly should be reported in item 10, line b, not in item 17 below. The value of these products shipped by this establishment should be reported in item 18B under Census product code 99989 00 6, "Resales."

Line No.	Materials, parts, and supplies (A)		Census material code 571 (B)	Unit of measure for quantities (C)	Consumption of purchased materials and of materials received from other establishments of your company			
					Quantity 573 (D)	Cost, including delivery cost (freight-in) (E)		
						574 Millions	Thou-sands	Dollars
1	FRESH FRUITS	Oranges	017411 0	Short tons		\$		
2		Apples	017511 7					
3		Apricots	017515 8					
4		Grapes	017211 4					
5		Peaches	017521 6					
6		Pears	017525 7					
7		Pineapples	017911 9					
8		Grapefruit	017412 8					
9		Other fresh fruits	017021 7					
10	FRESH VEGETABLES	Green peas	016111 7	Thousand pounds				
11		White potatoes	013411 4					
12		Tomatoes	016141 4					
13		Sweet corn	016131 5					
14		Green (snap) or wax beans	016121 6					
15		Other fresh vegetables	016192 7					
16	SWEETENERS	Sugar (cane and beet) in term of solids	206011 9					
17	(Continued on next page)	High fructose corn syrup in terms of solids (HFCS)	204604 3	Thousand pounds				

CONTINUE WITH ITEM 17 ON PAGE 6

Item 17. CONSUMPTION OF SELECTED MATERIALS DURING 1997 – Continued

Line No.	Materials, parts, and supplies (A)		Census material code (B)	Unit of measure for quantities (C)	Consumption of purchased materials and of materials received from other establishments of your company					
					Quantity (D)	Cost, including delivery cost (freight-in) (E)				
						574 Millions	Thou- sands	Dollars		
18	SWEETENERS – Continued		204611 8	↑ Thousand pounds		\$				
19	Crystalline fructose (dry fructose)		204612 6							
20	Other Materials, Ingredients, Containers, and Supplies		201013 0	↓						
21			Dressed poultry		201501 4					
22			Dried fruit and beans		203419 7	Short tons				
23			Concentrated fruit juices		203348 8	Thousand gallons				
24			Frozen fruits and vegetables (for further processing)		203704 2	↑ Thousand pounds				
25			Tomato paste (24 percent NTSS equivalent)		203361 1		↓			
26			Wheat flour		204110 1	Cwt.				
27			Fats and oils, all types		207006 8	Thousand pounds				
28			Printed labels		275001 6					
29			Flexible packaging materials including retort pouches		190003 4					
30	CONTAINERS									
		Paperboard boxes, containers, and corrugated paperboard	265001 8							
31		Metal cans, can lids, and ends	341101 4							
32		Glass containers	322101 7							
33	Cost of all other materials, parts, containers, and supplies consumed <i>Describe the principal materials, etc., included in this value.</i>		970099 8							
34	TOTAL Sum of lines 1–33 should equal item 10, line a					\$				

Item 18A – Not applicable to this report

CONTINUE WITH ITEM 18B ON PAGE 7

If not shown, please enter your 11-digit Census File Number from the address label on page 1

Census File Number

Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997

INSTRUCTIONS

1. General – The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of item 18B. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

2. Value of Production – Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

3. Contract Work – Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other hand, do not report on the specific product lines PRODUCTS THAT YOU MADE FROM MATERIALS OWNED BY OTHERS. Report only the amount that you received for "commission or contract receipts" under Census product code 93000 00 8.

4. Resales – Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census product code 99989 00 6, "Resales."

5. Fresh Fruit Juices, Nectars, Concentrates, and Drinks – Report all fresh fruit juices, nectars, and concentrates not preserved by freezing or by heat processing, whether prepared from fresh fruit or from concentrates on lines 68–71. Report drinks, cocktails, and ades, containing some real fruit juice not preserved by freezing or by heat processing, whether prepared from fresh fruit or from concentrates on lines 65–67.

Line No.	Products and services (A)	Census product code 581 (B)	Unit of measure for quantities (C)	Products shipped and other receipts				
				Quantity 583 (D)	Value, f.o.b. plant (E)			
					584 Millions	Thou-sands	Dollars	
1	Canned baby foods, except cereal and biscuits	20321 00 6	Thousand pounds		\$			
2	Canned soups and stews (except frozen or seafood) (20322)	20322 00 4						
3	Canned seafood soups, stews and chowder, not frozen (clam chowder, oyster stew, turtle soup, etc.)	20910 31 1	Thousand pounds					
4	Canned Dry Beans (20323) BEANS WITH PORK (Including baked)	7.1 oz–13 oz (8 oz short, 8 oz tall, No. 1 picnic, etc.)	20323 70 5	Cases of 48				
5		13.1 oz–22 oz (No. 300, No. 303, No. 2, etc.)	20323 71 3	Cases of 24				
6		22.1 oz–27 oz (jumbo, etc.)	20323 75 4					
7		27.1 oz–40 oz (No. 2–1/2 quart glass, etc.)	20323 76 2					
8		Other sizes	20323 79 6					
9		BEANS WITH SAUCE, VEGETARIAN STYLE (Including baked)	13.1 oz–18 oz (No. 300, No. 303, etc.)	20323 82 0	Cases of 24			
10			Other sizes	20323 84 6				
11		ALL OTHER DRY BEANS (Including chili con carne containing less than 20 percent meat)	13.1 oz–18 oz (No. 300, No. 303, etc.)	20323 86 1	Cases of 24			
12	Other sizes		20323 91 1					
13	OTHER CANNED SPECIALTIES AND CANNED NATIONALITY FOODS (20324)	Spaghetti with or without meat and ravioli	20324 64 6					
14		Mincemeat	20324 91 9	Thousand pounds				
15		Spanish foods (Mexican rice, tortillas, enchiladas)	20324 93 5					
16		Canned puddings	20324 95 0					
17		Frosting, canned ready-to-spread (all varieties)	20324 71 1					

CONTINUE WITH ITEM 18B ON PAGE 8

Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997 – Continued								
Line No.	Products and services		Census product code 581	Unit of measure for quantities (C)	Products shipped and other receipts			
					Quantity 583 (D)	Value, f.o.b. plant (E)		
						584 Millions	Thou- sands	Dollars
(A)	(B)	(C)	(D)	Millions	Thou- sands	Dollars		
18	OTHER CANNED SPECIALTIES AND CANNED NATIONALITY FOODS – (20324) Continued	Other canned specialties other than canned meats – <i>Specify largest item produced</i>	20324 98 4			\$		
19	CANNED FRUITS, EXCLUDING PIE MIXES AND BABY FOODS	Apples	20331 12 0	Cases (Report basis 24/2 1/2s)				
20		Applesauce	20331 13 8					
21		Apricots	20331 15 3					
22		Cherries, red pitted	20331 22 9					
23		Cherries, sweet	20331 24 5					
24		Cranberries and cranberry sauce	20331 28 6					
25		Fruit cocktail	20331 32 8					
26		Fruits for salads (including mixed fruits other than fruit cocktail)	20331 34 4					
27		Olives, ripe and green ripe (including stuffed) (report drained net weight)	20331 36 9					
28		Peaches (including spiced)	20331 38 5					
29		Pears (including spiced)	20331 41 9					
30		Pineapple (all styles)	20331 57 5					
31		Other canned fruits	20331 59 1					
32	CANNED FRUIT PIE MIXES	Apple	20331 61 7					
33		Cherry	20331 63 3					
34		Peach	20331 65 8					
35		Other fruit pie mixes	20331 69 0					
36	Fruit, crushed or whole for fountain and ice cream use		20874 61 6	Thousand gallons				
37	CANNED VEGETABLES (20332)	Beans, green lima	20332 03 7	Cases (Report basis 24/303s)				
38		Beans, green and wax (including blue lake)	20332 05 2					
39		Carrots	20332 15 1					
40		Vegetable combinations (mixed vegetables, succotash, carrots and peas, vegetable salad, etc.)	20332 35 9					
41		Green peas	20332 37 5					
42		Other peas (blackeye, crowder, purple hull, field, etc.)	20332 39 1					
43		Pumpkin and squash, including pie mix	20332 53 2					
44		Spinach	20332 55 7					
45		Sweet potatoes, including pie mix	20332 74 8					
46		White potatoes	20332 75 5					
47		Sauerkraut	20332 76 3					
48		Asparagus	20332 91 2					
49	(Continued on next page)	Beets	20332 93 8					

If not shown, please enter your 11-digit Census File Number from the address label on page 1

Census File Number

Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997 - Continued

Line No.	Products and services (A)		Census product code (B)	Unit of measure for quantities (C)	Products shipped and other receipts			
					Quantity (D)	Value, f.o.b. plant (E)		
						Millions	Thou- sands	Dollars
50	CANNED VEGETABLES (20332) - Continued	Sweet corn, whole kernel	20332 94 6	Cases (Report basis 24/303s)		\$		
51		Sweet corn, cream style	20332 95 3					
52		Tomatoes (including stewed)	20332 97 9					
53		Other canned vegetables	20332 98 7					
54	CANNED HOMINY AND MUSHROOMS (20333)	Hominy	20333 15 9					
55		Mushrooms	20333 21 7					
56	Canned Fruit Juices, Nectars, and Concentrates (Report fresh juice on lines 60-62, juice for babies on line 1, and frozen juice on lines 83-89) (2033A)	JUICES AND NECTARS, SINGLE STRENGTH	Apple juice	2033A 11 2	Thousand gallons			
57			Orange juice	2033A 25 2				
58			Grapefruit juice	2033A 31 0				
59			Prune juice	2033A 41 9				
60			Other whole fruit and mixtures of whole fruit juices - Specify kind					
61		Nectars	2033A 93 0					
62		Fruit juices, concentrated, hot pack	2033A 94 8	Thousand gallons single strength equivalent				
63	FRUIT DRINKS COCKTAILS AND ADES CONTAINING SOME REAL JUICE (With added sugar, citric acid, etc)	16.9 oz. (1/2 liter) or less containers	20866 01 8	Thousand gallons				
64		Other size containers (cartons, bottles, cans, etc.)	20866 02 6					
65		Concentrates	20866 03 4					
66	Fresh Fruit Juices, Nectars, and Concentrates (2033B)	JUICES AND NECTARS, SINGLE STRENGTH	Orange	2033B 12 8	Thousand gallons single strength equivalent			
67			Other - Specify kind					
68		Concentrates (except for fountain use)	2033B 21 9					
69	Concentrates for fountain use	20874 81 4						
70	CANNED VEGETABLE JUICE (20335)	Tomato juice (including combinations containing 70 percent or more tomato juice)	20335 15 4	Thousand gallons				
71		Other vegetable juices	20335 98 0					
72	Catsup and Other Tomato Sauces, Pastes, Etc. (20336) (Continued on next page)	TOMATO SAUCE (Except catsup, chili sauce, barbecue sauce, and spaghetti sauce; excluding pulp, puree, or paste)	7.1 oz-10 oz (8 oz tall, etc.)	20336 14 5	Cases of 72			
73			Other sizes	20336 15 2	Cases (Report basis 12/12 glass)			

CONTINUE WITH ITEM 18B ON PAGE 10

Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997 – Continued

Line No.	Products and services (A)		Census product code (B)	Unit of measure for quantities (C)	Products shipped and other receipts					
					Quantity (D)	Value, f.o.b. plant (E)				
						583	584	Thou-	Dollars	
					Millions	sands				
74	Catsup and Other Tomato Sauces, Pastes, Etc. – (20336) Continued	CATSUP	14 oz–32 oz	20336 22 8	Cases of 24		\$			
75			All other sizes (including individual serving sizes)	20336 23 6	↑ Cases (Report basis 12/12 glass) ↓					
76			Spaghetti, pizza, and marinara sauces, with or without other added ingredients, except salsa (including that with less than 20 percent meat) (Report sauce with 20 percent or more meat on line 94)	20336 32 7						
77			Chili sauce	20336 51 7						
78			Barbecue sauce	20336 55 8	↑ Cases of 24 ↓					
79		SALSA	16 oz.	20336 58 2						
80			7–12 oz.	20336 59 0						
81			Other sizes	20336 60 8	Cases (Report basis 12/12 glass)					
82			Tomato paste	20336 67 3	Thousand pounds					
83			Tomato pulp and puree	20336 91 3	Cases (Report basis 24/303s)					
84		Jams, Jellies, and Preserves (20338)	JAMS AND PRESERVES, PURE	Strawberry	20338 11 7	↑ Thousand pounds ↓				
85				Raspberry	20338 12 5					
86				Other jams, pure	20338 13 3					
87	JELLIES, PURE		Grape	20338 21 6						
88			Other	20338 25 7						
89			Fruit spread	20338 28 1						
90			Imitation jellies, jams, and preserves	20338 31 5						
91			Marmalades	20338 41 4						
92			Fruit butter	20338 51 3						
93			Maraschino cherries (excluding glaze and candied)	20338 61 2	Thousand gallons					
94		Canned meats (except dog and cat food and baby food) containing 20 percent or more meat		20138 00 4	Thousand pounds					
95	MUSTARD AND PREPARED SAUCES (Except tomato) (20353)	Prepared mustard		20353 11 6	↑ Thousand gallons ↓					
96		Other sauces (worcestershire, soy, meat, vegetable, seafood, etc.)		20353 51 2						
97	SWEETENING SYRUPS AND MOLASSES (20993)	Containing corn syrup		20993 25 9	↑ Thousand pounds ↓					
98		Not containing corn syrup		20993 27 5						
99		Ready to serve cereal breakfast foods (20431)		20431 00 3						

CONTINUE WITH ITEM 18B ON PAGE 11

If not shown, please enter your 11-digit Census File Number from the address label on page 1

Census File Number

Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997 – Continued

Line No.	Products and services (A)	Census product code (B)	Unit of measure for quantities (C)	Products shipped and other receipts		
				Quantity (D)	Value, f.o.b. plant (E)	
					584 Millions	Thou- sands
100	ALL OTHER PRODUCTS MADE IN THIS ESTABLISHMENT <i>Describe and report separately each product with a sales value of \$50,000 or more which cannot be assigned to one of the lines above. Specify unit of measure for quantity. For all remaining products, write "Other" and report a single total value.</i>	18			\$	
101		26				
102		34				
103		42				
104		59				
105		67				
106		75				
107		CONTRACT WORK <i>Receipts for work done for others on their own materials Describe below products worked on and kind of work.</i>	93000 00 8			
108	MISCELLANEOUS RECEIPTS Sales of scrap, refuse and other miscellaneous receipts (including receipts for repair work, etc.)	99980 00 5				
109	RESALES Sales of products bought and sold without further manufacture, processing, or assembly in this establishment. The cost of such items should be reported in item 10, line b.	99989 00 6				
110	TOTAL value of shipments and other receipts Sum of lines 1–109, column (E)	77000 00 8			\$	

Items 19–21 – Not applicable to this report

REMARKS – Please use this space for any explanations that may be essential in understanding your reported data.

Item 22. CERTIFICATION – This report is substantially accurate and has been prepared in accordance with instructions.

Name of person to contact regarding this report (<i>Print or type</i>)		Telephone	Area code	Number	Extension		
667	1	2					
Name of company			Address (<i>Number and street, city, State, ZIP Code</i>)				
Period covered		FROM: Month	Day	Year	TO: Month	Day	Year
666		1			2		
Signature of authorized person				Title		Date	