

If not shown, please enter your 11-digit Census File Number from the address label on page 1

Census File Number

Item 17. CONSUMPTION OF SELECTED MATERIALS DURING 1997

INSTRUCTIONS

1. General – The materials, parts, and supplies listed below are those commonly consumed in the manufacture, processing, or assembly of the products listed in item 18B. Please review the entire list and report separately each item consumed. Leave blank if you do not consume the item. If you use materials, parts, and supplies which are not listed, describe and report them in the "Cost of all other materials . . ." line at the end of this section. If you consumed less than \$25,000 of a listed material, include the value with "Cost of all other materials . . .," Census material code 970099 8.

Report materials, parts, and supplies purchased, transferred from other plants of your company, or withdrawn from inventory.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

Materials received from other plants within your company should be reported at their full economic value (the value assigned by the shipping plant, plus the cost of freight and other handling charges).

If purchases or transfers do not differ significantly from the amounts actually put into production, you may report the cost of purchases or transfers. However, if consumption differs significantly from the amounts purchased or transferred, these amounts should be adjusted for changes in the materials and supplies inventories by adding the beginning inventory to the amount purchased or transferred and subtracting ending inventory.

3. Contract Work – Include as materials consumed those you purchased for use by others making products for you under contract. Amounts paid to the companies doing the contract work should be reported in item 10, line e, and should include freight in and out. On the other hand, materials owned by others but used at this establishment in making products for others under contract or on commission should be excluded.

4. Resales – Cost for products bought and sold or transferred from other establishments of your company and sold without further manufacture, processing, or assembly should be reported in item 10, line b, not in item 17 below. The value of these products shipped by this establishment should be reported in item 18B under Census product code 99989 00 6, "Resales."

2. Valuation of Materials Consumed – The value of the materials, etc., consumed should be based on the delivered cost; i.e., the amount paid or payable after discounts and including freight and other direct charges incurred in acquiring the materials.

Line No.	Materials, parts, and supplies (A)		Census material code (B)	Unit of measure for quantities (C)	Consumption of purchased materials and of materials received from other establishments of your company			
					Quantity (D)	Cost, including delivery cost (freight-in) (E)		
						Millions	Thousands	Dollars
			571	573	574			
1	POULTRY AND SMALL GAME SLAUGHTERED	Young chickens (including commercial broilers)	025111 6	↑ Live weight – thousand pounds		\$		
2		Hens (or fowl) and other chickens	025121 5					
3		Turkeys	025311 2	↓				
4		Other poultry and small game (including ducks, geese, rabbits, etc.)	025911 9					
5		Dressed poultry purchased as such for processing (including cooking, smoking, raw-boning, canning, freezing, and dehydrating) (Cost of poultry killed in other plants and cut up in this plant for resale fresh should be excluded and reported as "Cost of resales" in item 10, line b)	201501 4	↑ Dressed weight – thousand pounds ↓				
6		Shell eggs	025211 4	Cases (30 doz)				
7		Paperboard containers, boxes, and corrugated paperboard	265001 8					
8		Packaging paper and plastics film, coated and laminated	267101 4					
9		Bags; plastics, foil, and coated paper	267301 0					
10		Metal cans, can lids and ends	341104 8					
11		Cost of all other materials, parts, containers, and supplies consumed <i>Describe the principal materials, etc., included in this value.</i>	970099 8					
12		TOTAL Sum of lines 1--11 should equal item 10, line a				\$		

CONTINUE WITH ITEM 18A ON PAGE 6

Item 18A. METHOD OF OPERATION

Mark (X) the one box which best describes your method of operation.

	Key	Mark (X) one
1. Custom slaughtering of poultry, livestock, or small game owned by others	401	1024 <input type="checkbox"/>
2. Meat and poultry products processed chiefly from poultry, livestock, or small game slaughtered in this establishment	402	1040 <input type="checkbox"/>
3. Processing poultry, meat, or small game from poultry or meat slaughtered elsewhere	403	1065 <input type="checkbox"/>
4. Chiefly retailing or wholesaling poultry and meat products purchased and resold	404	1099 <input type="checkbox"/>

Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997

INSTRUCTIONS

1. General – The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of item 18B. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

2. Valuation of Products – Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

3. Contract Work – Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other hand, do not report on the specific product lines PRODUCTS THAT YOU MADE FROM MATERIALS OWNED BY OTHERS. Report only the amount that you received for "commission or contract receipts" under Census product code 93000 00 8.

4. Resales – Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census product code 99989 00 6, "Resales," line 40.

5. Lines 1–13 – Poultry or small game killed in other establishments and eviscerated or cut up in this establishment should be included in "Resales," line 40.

Line No.	Products and services (A)		Census product code 581 (B)	Unit of measure for quantities (C)	Products shipped and other receipts			
					Quantity 583 (D)	Value, f.o.b. plant (E)		
						584 Millions	Thou-sands	Dollars
1	Young Chickens, (Usually Under 20 Weeks of Age) Whole or Parts (20151)	BROILERS AND FRYERS (Usually under 20 weeks of age)	20151 33 8	Thousand pounds dressed weight		\$		
2		Wet ice pack, bulk	20151 34 6					
3		Dry ice pack, bulk	20151 36 1					
4		Tray pack (consumer packaged), chilled	20151 39 5					
5		Other (including frozen)	20151 41 1					
6	HENS AND/OR FOWL, (Including frozen) WHOLE OR PARTS (20152)	Egg producing type	20152 21 1					
7		Breeder type	20152 23 7					
8	TURKEYS, (Including frozen) WHOLE OR PARTS (20153)	Fryer-roaster turkeys (usually under 16 weeks of age), whole	20153 22 7					
9		Young turkeys (mature) (usually 4 to 7 months of age), whole	20153 24 3					
10		Old turkeys (breeders) (usually over 12 months of age), whole	20153 26 8					
11		Turkey parts (including ground turkey, turkey cutlets, etc.)	20153 27 6					
12	OTHER POULTRY AND SMALL GAME, (Including frozen) WHOLE OR PARTS (20154)	Ducks	20154 14 2					
13		Other poultry and small game (geese, rabbits, etc.)	20154 16 7					

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Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997 – Continued

Line No.	Products and services (A)		Census product code (B)	Unit of measure for quantities (C)	Products shipped and other receipts				
					Quantity (D)	Value, f.o.b. plant (E)			
						584 Millions	Thou- sands	Dollars	
14	Canned poultry		20155 12 3	Cases		\$			
15	COOKED OR SMOKED POULTRY (Including frozen)	Turkey (except frankfurters, hams, and luncheon meats)	20155 31 3	↑ Thousand pounds ↓					
16		Chicken (except frankfurters, hams, and luncheon meats)	20155 32 1						
17		Frankfurters (including wieners)	20155 33 9						
18		Hams and luncheon meats	20155 34 7						
19		Other – <i>Specify</i>							
19					20155 39 6				
20	Other processed poultry and small game (dehydrated, raw-boned, etc.) (including frozen)								
20			20155 48 7						
21	Liquid, Dried, and Frozen Eggs (20159)	EGGS, DRIED	Whites	20159 11 7	↑ Thousand pounds ↓				
22			Yolks	20159 13 3					
23			Whole	20159 15 8					
24			Mixed	20159 17 4					
25		EGGS, FROZEN OR LIQUID	Whites	20159 51 3					
26			Yolks	20159 53 9					
27			Whole	20159 55 4					
28			Mixed	20159 57 0					
29	Feed and fertilizer products (including meat and bone meal, dry rendered tannage, feather meal, and poultry fat and byproducts)								
29			20772 00 0						
30	ALL OTHER PRODUCTS MADE IN THIS ESTABLISHMENT	<i>Describe and report separately each product with a sales value of \$50,000 or more which cannot be assigned to one of the lines above. For all remaining products, write "Other" and report a single total value.</i>							
30				18					
31					26				
32					34				
33					42				
34					59				
35					67				
36					75				
37				83					

CONTINUE WITH ITEM 18B ON PAGE 8

Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997 – Continued

Line No.	Products and services (A)		Census product code (B)	Unit of measure for quantities (C)	Products shipped and other receipts				
					Quantity (D)	Value, f.o.b. plant (E)			
						584 Millions	Thou- sands	Dollars	
38	CONTRACT WORK	Receipts for work done for others on their own materials <i>Describe below products worked on and kind of work.</i>	93000 00 8				\$		
39	MISCELLANEOUS RECEIPTS	Sales of scrap, refuse, and other miscellaneous receipts (including receipts for repair work, etc.)	99980 00 5						
40	RESALES	Sales of products bought and sold without further manufacture, processing, or assembly in this establishment. The cost of such items should be reported in item 10, line b.	99989 00 6						
41	TOTAL value of shipments and other receipts Sum of lines 1–40, column (E)		77000 00 8				\$		

Items 19–21 – Not applicable to this report

REMARKS – Please use this space for any explanations that may be essential in understanding your reported data.

Item 22. CERTIFICATION – This report is substantially accurate and has been prepared in accordance with instructions.

Name of person to contact regarding this report (<i>Print or type</i>)		Telephone	Area code	Number	Extension		
667	1		2				
Name of company			Address (<i>Number and street, city, State, ZIP Code</i>)				
Period covered		FROM: Month	Day	Year	TO: Month	Day	Year
		666	1		2		
Signature of authorized person				Title		Date	