

Scientific and Technical Information Program



Goal 2

February 3, 1998

STIPG2 - Original Task



- Establish collaborative relationships to support the DOE STIP

STIPG2



- Consortium Purchasing of Print & Online Serials

STIPG2 Members



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Central Point of Contact



- DOE / OSTI meets the need
- DOE collectively has greater clout than sites
- Sites can direct interested publishers / vendors to one central contact point

DOE's Role & Responsibility



- Negotiate with a publisher or vendor to provide an umbrella agreement for sites to take advantage of individually
- Simplify the legal process for sites if DOE negotiates the umbrella agreement

DOE LOWG Participation



- Information Professionals
- Natural Contact Point for participating DOE sites
- Inform other DOE sites of the program

Short Term Goal



- To make one successful agreement that we can point to encourage other publishers and skeptical sites to join in the program
- Success breeds success

Site Survey



Six Step Process

Step One



- Identify publishers and vendors that may be interested in an agreement
 - Use GAO Audit from 1996 to determine the most likely participants (publishers)
 - Use site's current subscriptions and interests to determine most popular candidates for agreements

Step Two



- Contact DOE Sites through the libraries to determine interest
- LOWG - our first contact

Step Three



- Gather profiles from interested sites
 - Number of campuses
 - Number of buildings
 - Site population
 - Number of relevant users
 - | Scientific Community
 - | Engineering Community

Step Four



- As publishers respond, poll sites for interest in that publisher's package
 - Positively interested
 - Possibly interested
 - Not interested
 - | To be used as a gauge for the publishers to determine value to them
- Gather other information needed by publisher

Step Five



- Present site statistics to the publisher / vendor to negotiate best price for the best package

Step Six



- Notify interested sites of pricing agreement
- Make the pricing information available to the DOE community

Time Line



- Step 1 Identify Publishers - March
- Step 2 Contact DOE Sites - June
- Step 3 Gather Profiles - July

■ **Ongoing Items**

- Step 4 Poll Sites
- Step 5 Present Site Statistics
- Step 6 Notify Sites of Agreement

WHY NOW? Timing



- Information Industry changes
- Receptiveness to consortium agreements
- Rising cost

Cost of Print Rising



- Increased Printing Costs
- Reduced copies needed
- Cost of print
 - Customers are canceling subscriptions
 - Publisher's product information exposure is reduced

Online Access



- Better search engines
- Ease and accuracy of online searching over print

Online Access Issues



- Accessibility needs linked to what is offered
 - Current Year
 - Recent Back Issues
 - Full Back Issues
- The right to print off copies without additional charges

Hurdles



- Online Journals
 - Archival issues
 - Ownership
 - Third Party vendors
- Internet / Intranet options
- Standard renewal
 - Fiscal year
 - Calendar year

Hurdles Continued



- Publisher diversity
- Site Diversity - difficult to determine a standard pricing model for all sites
 - Population mix
 - Organization goals
 - Organizational funding

Current Possibilities



- American Physical Society (APS)
- Society of Industrial and Applied Mathematics (SIAM)

Other possible agreements



- Serial vendors
 - Faxon
 - EBSCO
 - Blackwell
- Pricey reference material

Other Contact Points



- ALA Conferences
 - Contacted 45 publishers at this year's ALA Conference
- SLA Conference
- Vendor contacts, presentations and conferences

STIP Home Page



<http://www.doe.gov/stip.home/html>