

Spain

Capital: Madrid
Population: 45,200,737 (2007 estimate)
GDP:* \$1.362 trillion (2006 estimate)
Currency: Euro
Language: Spanish



Summary

Passenger Vehicles

Spain is the third largest automobile manufacturer in the European Union (surpassed only by Germany and France) and one of the seven largest automobile manufacturers in the world. More than three out of every four passenger cars manufactured in Spain were exported in 2006. Additionally, the European Union boasts the highest number of vehicles per thousand inhabitants in the world. The outlook for the automotive sector in Spain is excellent, and steady growth in consumption levels is expected to continue into the near future.

Motorcycle Market

In April 2006, approximately 260,000 motorcycles were registered in Spain.

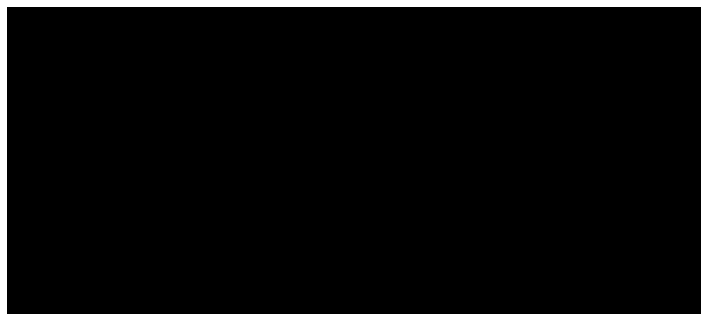
Specialty Vehicles in Spain

There has been very little competition in the Spanish market as there have been very few companies that have been fully dedicated to the adaptability of vehicles, but since the new European laws were enforced there have been a great number of new companies dedicated exclusively to this matter or others that only dedicated part of their work to this and have recently decided to have full dedication to the adaptation of all types of vehicles.

Hybrid Vehicle Components

Currently, automobile manufacturers are working on several projects to develop alternative propulsion systems, some of them using derivatives of petroleum as diesel or bio-diesel, creating vehicles with electrical propulsion, and generating electricity by diesel or natural gas engines or new hydrogen motors.

SUBSTITUTION OF TRADITIONAL COMBUSTIBLES



Year	Bio-combustibles	Natural gas	Hydrogen	Total
2005	2	-	-	2
2010	6	2	-	8
2015	7	5	2	14
2020	8	10	5	23

Source: Libro Blanco del transporte – Comisión CE

Aftermarket: Accessories and Custom Products & Parts and Components

Spanish visitors to the annual SEMA and AAPEX trade shows in Las Vegas has increased from only 8-10 companies in 2004 to over 160 companies participating in 2008. Spain has over 20 magazines devoted to tuning and aftermarket accessories including, but not limited to, [AutoMAX](#), Europneus, FLASH-tuning, GTI Mag, [Maxi Tuning](#), [Tuners 100% Lifestyle Magazine](#).

Services: Engineering and Consulting

According to the latest National Institute of Statistics survey there are 77,378 companies offering technical and analytical services in architecture and engineering in Spain. The total turnover of these companies was close to \$10,500 million USD and they employed less than 174,000 persons.

The Spanish engineering consultancy market is highly competitive. The market divided into various regional sub-markets. Of the 17 autonomous regions, Madrid, Cataluña, País Vasco and Valencia are the main markets.

Growth in the engineering and consultancy market has averaged around 10 percent per year in the last 5 years.



is

Main Competitors

Spain's membership in the European Union provides a favorable investment climate and increased competition within the market. Engineering companies from the U.K. (e.g. Ove Arup), France (e.g. Eyser) and Holland (e.g. Eptisa), are the most prominent, while the larger US engineering consultants active in Spain include CH2M Hill, Fluor Daniel, Foster Wheeler and URS. Most of these companies choose to enter the Spanish market through acquisition or partnership.

Available Market Research

Spain: Automotive Repair and Maintenance Equipment (Jul 2007)

U.S. Commercial Service Contact Information

Name: Carlos Perezmingez
Position: Senior Commercial Specialist
Email: Carlos.Perezmingez@mail.doc.gov
Phone: +34 91308 1598