

U.S. AGRICULTURAL EXPORTS  
 UNITED STATES DEPARTMENT OF AGRICULTURE  
 19-JAN-2001 16:12  
 D\_ADP  
 VALUES ARE IN DOLLARS / QUANTITIES ARE IN SINGLE UNITS  
 Total U.S. Dairy Exports, by Commodity, Exports

|                                | QUANTITY<br>01/1999-11/1999 | QUANTITY<br>01/2000-11/2000 | VALUE<br>01/1999-11/1999 | VALUE<br>01/2000-11/2000 | QUANTITY<br>11/1999 | QUANTITY<br>11/2000 | VALUE<br>11/1999 | VALUE<br>11/2000 |
|--------------------------------|-----------------------------|-----------------------------|--------------------------|--------------------------|---------------------|---------------------|------------------|------------------|
| WORLD                          |                             |                             |                          |                          |                     |                     |                  |                  |
| FLUID MILK AND CREAM 533 LITER |                             |                             |                          |                          |                     |                     |                  |                  |
| MLK&CRM;<1% FAT X040           | 1,898,954                   | 2,121,492                   | 1,209,811                | 1,259,445                | 226,348             | 67,065              | 159,785          | 49,302           |
| MLK&CRM;<6% FAT X040           | 9,193,767                   | 13,895,386                  | 9,642,045                | 13,211,958               | 1,003,609           | 1,622,415           | 1,189,527        | 1,684,306        |
| MLK&CRM;>6% FAT X040           | 5,103,148                   | 5,702,059                   | 3,576,793                | 4,105,829                | 658,173             | 971,591             | 544,241          | 634,882          |
| Total FLUID MILK AND CRE       | 16,195,869                  | 21,718,937                  | 14,428,649               | 18,577,232               | 1,888,130           | 2,661,071           | 1,893,553        | 2,368,490        |
| CONDENSED& EVAP MILK 530 MT    |                             |                             |                          |                          |                     |                     |                  |                  |
| MLK&CRM;CNTD NSW XC            | 960                         | 1,166                       | 910,051                  | 1,043,257                | 11                  | 108                 | 46,401           | 83,091           |
| MLK&CRM;CNTD SWT X0            | 3,618                       | 3,640                       | 2,525,180                | 2,908,521                | 1,554               | 214                 | 494,367          | 229,091          |
| Total CONDENSED& EVAP          | 4,578                       | 4,806                       | 3,435,231                | 3,951,778                | 1,564               | 323                 | 540,768          | 312,182          |
| BUTTER AND MILKFAT 535 MT      |                             |                             |                          |                          |                     |                     |                  |                  |
| BUTTER X0405100000 M           | 1,810                       | 1,425                       | 2,872,751                | 2,514,350                | 176                 | 246                 | 299,948          | 403,104          |
| DAIRY SPREADS X04052C          | 80                          | 473                         | 120,593                  | 753,290                  | 24                  | 153                 | 27,977           | 277,036          |
| MLKFTS/OLS;NESOI X04C          | 1,063                       | 5,995                       | 1,047,215                | 3,827,940                | 65                  | 192                 | 40,710           | 116,250          |
| Total BUTTER AND MILKFA        | 2,953                       | 7,893                       | 4,040,559                | 7,095,580                | 265                 | 591                 | 368,635          | 796,390          |
| CHEESE AND CURD 541 MT         |                             |                             |                          |                          |                     |                     |                  |                  |
| FRESH CHEESE X040610           | 2,904                       | 3,019                       | 10,515,601               | 9,787,520                | 190                 | 620                 | 706,981          | 1,538,477        |
| CHEESE ALL KINDS X040          | 12,595                      | 13,121                      | 45,300,411               | 40,823,979               | 1,376               | 1,461               | 4,773,279        | 4,478,915        |
| CHEESE;PROCESSED X0            | 9,743                       | 9,132                       | 29,068,117               | 22,727,403               | 1,020               | 1,001               | 2,967,208        | 2,541,559        |
| CHEESE;BLUE-VND X040           | 130                         | 57                          | 543,058                  | 300,211                  | 20                  | 8                   | 96,880           | 35,696           |
| CHEESE;CHEDDAR X04C            | 1,205                       | 2,800                       | 4,632,842                | 7,691,904                | 116                 | 181                 | 477,933          | 600,799          |
| CHEESE;COLBY X04069C           | 124                         | 235                         | 469,408                  | 835,602                  | 21                  | 74                  | 68,410           | 340,665          |
| CHEESE;INC MIXT X0406C         | 8,609                       | 13,816                      | 29,907,136               | 42,423,607               | 984                 | 1,206               | 3,367,774        | 3,964,239        |
| Total CHEESE AND CURD          | 35,309                      | 42,179                      | 120,436,573              | 124,590,226              | 3,727               | 4,552               | 12,458,465       | 13,500,350       |
| NON-FAT DRY MILK 531 MT        |                             |                             |                          |                          |                     |                     |                  |                  |
| NFDM;<1.5% FAT X04021C         | 124,208                     | 80,633                      | 170,835,807              | 128,035,354              | 17,694              | 6,224               | 26,269,194       | 11,135,453       |
| Total NON-FAT DRY MILK         | 124,208                     | 80,633                      | 170,835,807              | 128,035,354              | 17,694              | 6,224               | 26,269,194       | 11,135,453       |
| DRY WHOLE MILK&CREAM 532 MT    |                             |                             |                          |                          |                     |                     |                  |                  |
| NFDM;>1.5% FAT X04022          | 6,433                       | 15,098                      | 11,705,440               | 24,029,415               | 251                 | 2,214               | 393,234          | 4,764,910        |
| MLK&CRM;>1.5% FT X04C          | 9,887                       | 7,094                       | 8,529,860                | 7,194,375                | 1,216               | 680                 | 1,343,611        | 673,760          |
| Total DRY WHOLE MILK&C         | 16,320                      | 22,192                      | 20,235,300               | 31,223,790               | 1,467               | 2,894               | 1,736,845        | 5,438,670        |
| WHEY 543 MT                    |                             |                             |                          |                          |                     |                     |                  |                  |
| WHEY PROT CONC X040C           | 12,554                      | 14,509                      | 20,614,691               | 27,429,810               | 1,420               | 884                 | 1,833,195        | 1,827,243        |
| MOD WHEY NESOI X0404           | 1,269                       | 1,866                       | 2,814,708                | 4,045,393                | 91                  | 72                  | 313,351          | 163,633          |
| WHEY; FLUID X04041020C         | 2,192,063                   | 592,554                     | 3,466,192                | 947,953                  | 196,793             | 25,513              | 326,198          | 42,127           |
| WHEY; DRIED X04041040          | 107,935                     | 168,119                     | 79,730,141               | 116,190,127              | 10,258              | 13,325              | 8,732,284        | 9,209,060        |
| NAT MK PRO NESOI X04C          | 2,627                       | 4,383                       | 6,330,003                | 11,762,489               | 265                 | 332                 | 875,562          | 825,940          |
| Total WHEY                     | 2,316,448                   | 781,431                     | 112,955,735              | 160,375,772              | 208,828             | 40,126              | 12,080,590       | 12,068,003       |
| ICE CREAM 540 MT               |                             |                             |                          |                          |                     |                     |                  |                  |

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|                             | QUANTITY        | QUANTITY        | VALUE           | VALUE           | QUANTITY | QUANTITY | VALUE      | VALUE       |
|-----------------------------|-----------------|-----------------|-----------------|-----------------|----------|----------|------------|-------------|
|                             | 01/1999-11/1999 | 01/2000-11/2000 | 01/1999-11/1999 | 01/2000-11/2000 | 11/1999  | 11/2000  | 11/1999    | 11/2000     |
| ICE CREAM X2105000010       | 37,138          | 38,239          | 78,377,598      | 82,951,997      | 2,215    | 2,646    | 6,074,650  | 6,786,861   |
| Total ICE CREAM             | 37,138          | 38,239          | 78,377,598      | 82,951,997      | 2,215    | 2,646    | 6,074,650  | 6,786,861   |
| YOGRT&OTHR FERM MILK 534 MT |                 |                 |                 |                 |          |          |            |             |
| YOGURT X0403100000 M        | 2,369           | 2,290           | 3,920,483       | 3,703,787       | 215      | 176      | 337,762    | 268,443     |
| BUTTERMILK X04039000C       | 0               | 0               | 3,364,917       | 3,261,744       | 0        | 0        | 245,069    | 387,457     |
| Total YOGRT&OTHR FERM       | 2,369           | 2,290           | 7,285,400       | 6,965,531       | 215      | 176      | 582,831    | 655,900     |
| CASEIN 542 MT               |                 |                 |                 |                 |          |          |            |             |
| CASEIN X3501100000 M        | 1,391           | 1,636           | 9,031,683       | 9,975,544       | 118      | 307      | 808,109    | 1,803,366   |
| CASEIN GLUES X3501902       | 1,556           | 1,290           | 6,031,510       | 27,791,519      | 160      | 418      | 677,510    | 24,361,448  |
| CSNTS & CASEIN D X350       | 1,886           | 1,370           | 8,715,288       | 7,184,367       | 229      | 96       | 1,022,381  | 574,093     |
| Total CASEIN                | 4,833           | 4,296           | 23,778,481      | 44,951,430      | 507      | 821      | 2,508,000  | 26,738,907  |
| OTHER DAIRY PRODUCTS 544 MT |                 |                 |                 |                 |          |          |            |             |
| LACT;ANH>99%SLD X170        | 31,472          | 37,739          | 17,872,302      | 20,667,892      | 3,537    | 4,055    | 2,174,576  | 2,171,514   |
| LACT;SLD;NESOI X17021:      | 42,090          | 54,343          | 25,188,328      | 32,042,865      | 3,950    | 5,621    | 2,522,333  | 3,261,941   |
| PREP;INF US 4RS X19011      | 27,800          | 29,857          | 119,283,563     | 117,369,766     | 2,392    | 2,504    | 12,071,009 | 8,522,306   |
| MALTED MILK X19019030       | 295             | 562             | 683,157         | 2,433,557       | 13       | 56       | 36,058     | 156,769     |
| ARTCLS OF MLK/CM X190       | 1,243           | 1,830           | 3,711,035       | 7,802,550       | 114      | 569      | 417,314    | 2,930,413   |
| FD PR;FL/DARY/ST X1901      | 30,881          | 38,246          | 57,635,632      | 68,548,817      | 2,854    | 3,760    | 5,337,531  | 5,849,391   |
| MLK-BASED DRINKS X220       | 6,673,385       | 5,640,174       | 8,226,916       | 7,075,960       | 281,432  | 486,794  | 395,923    | 620,868     |
| RENNET X3507100000 M        | 221             | 161             | 3,499,103       | 3,096,064       | 9        | 13       | 186,553    | 314,231     |
| FD PRDCTS RELIEF X980       | 0               | 0               | 39,745,413      | 40,813,673      | 0        | 0        | 4,237,565  | 9,892,747   |
| Total OTHER DAIRY PROD      | 6,807,387       | 5,802,912       | 275,845,449     | 299,851,144     | 294,302  | 503,372  | 27,378,862 | 33,720,180  |
| Grand Total                 | 486,096         | 554,144         | 831,654,782     | 908,569,834     | 52,558   | 49,416   | 91,892,393 | 113,521,386 |

COMMODITY AGGREGATES/GROUPS AND MEMBER CODES  
 FLUID MILK AND CREAM

X0401100000 MLK&CRM,<1% FAT  
 X0401200000 MLK&CRM,<6% FAT  
 X0401300000 MLK&CRM,>6% FAT

CONDENSED& EVAP MILK

X0402910000 MLK&CRM,CNTD NSW  
 X0402990000 MLK&CRM,CNTD SWT

BUTTER AND MILKFAT

X0405005000 BUTTER  
 X0405008020 ANHYDROUS MLK FT  
 X0405008040 FAT,OIL,FR MILK  
 X0405100000 BUTTER  
 X0405200000 DAIRY SPREADS

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|                      | 01/1999-11/1999 | 01/2000-11/2000  | 01/1999-11/1999 | 01/2000-11/2000 | 11/1999  | 11/2000  | 11/1999 | 11/2000 |
| CHEESE AND CURD      | X0405900000     | MLKFTS/OLS,NESOI |                 |                 |          |          |         |         |
|                      | X0406100000     | FRESH CHEESE     |                 |                 |          |          |         |         |
|                      | X0406200000     | CHEESE ALL KINDS |                 |                 |          |          |         |         |
|                      | X0406300000     | CHEESE,PROCESSED |                 |                 |          |          |         |         |
|                      | X0406400000     | CHEESE,BLUE-VND  |                 |                 |          |          |         |         |
|                      | X0406901000     | CHEESE, CHEDDAR  |                 |                 |          |          |         |         |
|                      | X0406906500     | CHEESE, COLBY    |                 |                 |          |          |         |         |
|                      | X0406909000     | CHEESE,INC MIXT  |                 |                 |          |          |         |         |
|                      | X0406909550     | CHEESE,INC MIXT  |                 |                 |          |          |         |         |
| NON-FAT DRY MILK     |                 |                  |                 |                 |          |          |         |         |
|                      | X0402100000     | NFDM,<1.5% FAT   |                 |                 |          |          |         |         |
| DRY WHOLE MILK&CREAM |                 |                  |                 |                 |          |          |         |         |
|                      | X0402210000     | NFDM, >1.5% FAT  |                 |                 |          |          |         |         |
|                      | X0402290000     | MLK&CRM,>1.5% FT |                 |                 |          |          |         |         |
| WHEY                 |                 |                  |                 |                 |          |          |         |         |
|                      | X0404100500     | WHEY PROT CONC   |                 |                 |          |          |         |         |
|                      | X0404100800     | MOD WHEY NESOI   |                 |                 |          |          |         |         |
|                      | X0404100850     | MOD WHEY NESOI   |                 |                 |          |          |         |         |
|                      | X0404102000     | WHEY, FLUID      |                 |                 |          |          |         |         |
|                      | X0404104000     | WHEY, DRIED      |                 |                 |          |          |         |         |
|                      | X0404900000     | NAT MK PRO NESOI |                 |                 |          |          |         |         |
| ICE CREAM            |                 |                  |                 |                 |          |          |         |         |
|                      | X2105000010     | ICE CREAM        |                 |                 |          |          |         |         |
| YOGRT&OTHR FERM MILK |                 |                  |                 |                 |          |          |         |         |
|                      | X0403100000     | YOGURT           |                 |                 |          |          |         |         |
|                      | X0403900000     | BUTTERMILK       |                 |                 |          |          |         |         |
| CASEIN               |                 |                  |                 |                 |          |          |         |         |
|                      | X3501100000     | CASEIN           |                 |                 |          |          |         |         |
|                      | X3501902000     | CASEIN GLUES     |                 |                 |          |          |         |         |
|                      | X3501905000     | CSNTS & CASEIN D |                 |                 |          |          |         |         |
|                      | X3501906000     | CSNTS & CASEIN D |                 |                 |          |          |         |         |
| OTHER DAIRY PRODUCTS |                 |                  |                 |                 |          |          |         |         |
|                      | X1702100000     | LACTOSE IN SOLID |                 |                 |          |          |         |         |
|                      | X1702110000     | LACT,ANH>99%SLD  |                 |                 |          |          |         |         |
|                      | X1702190000     | LACT,SLD,NESOI   |                 |                 |          |          |         |         |
|                      | X1901100000     | PREP,INF US 4RS  |                 |                 |          |          |         |         |
|                      | X1901903020     | MALTED MILK      |                 |                 |          |          |         |         |
|                      | X1901903040     | ARTCLS OF MLK/CM |                 |                 |          |          |         |         |

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| 01/1999-11/1999 | 01/2000-11/2000  | 01/1999-11/1999 | 01/2000-11/2000 | 11/1999  | 11/2000  | 11/1999 | 11/2000 |
| X1901909500     | FD PR,FL/DARY/ST |                 |                 |          |          |         |         |
| X2202901500     | MLK-BASED DRINKS |                 |                 |          |          |         |         |
| X2202903000     | MLK-BASED DRINKS |                 |                 |          |          |         |         |
| X3507100000     | RENNET           |                 |                 |          |          |         |         |
| X9802100000     | FD PRDCTS RELIEF |                 |                 |          |          |         |         |