



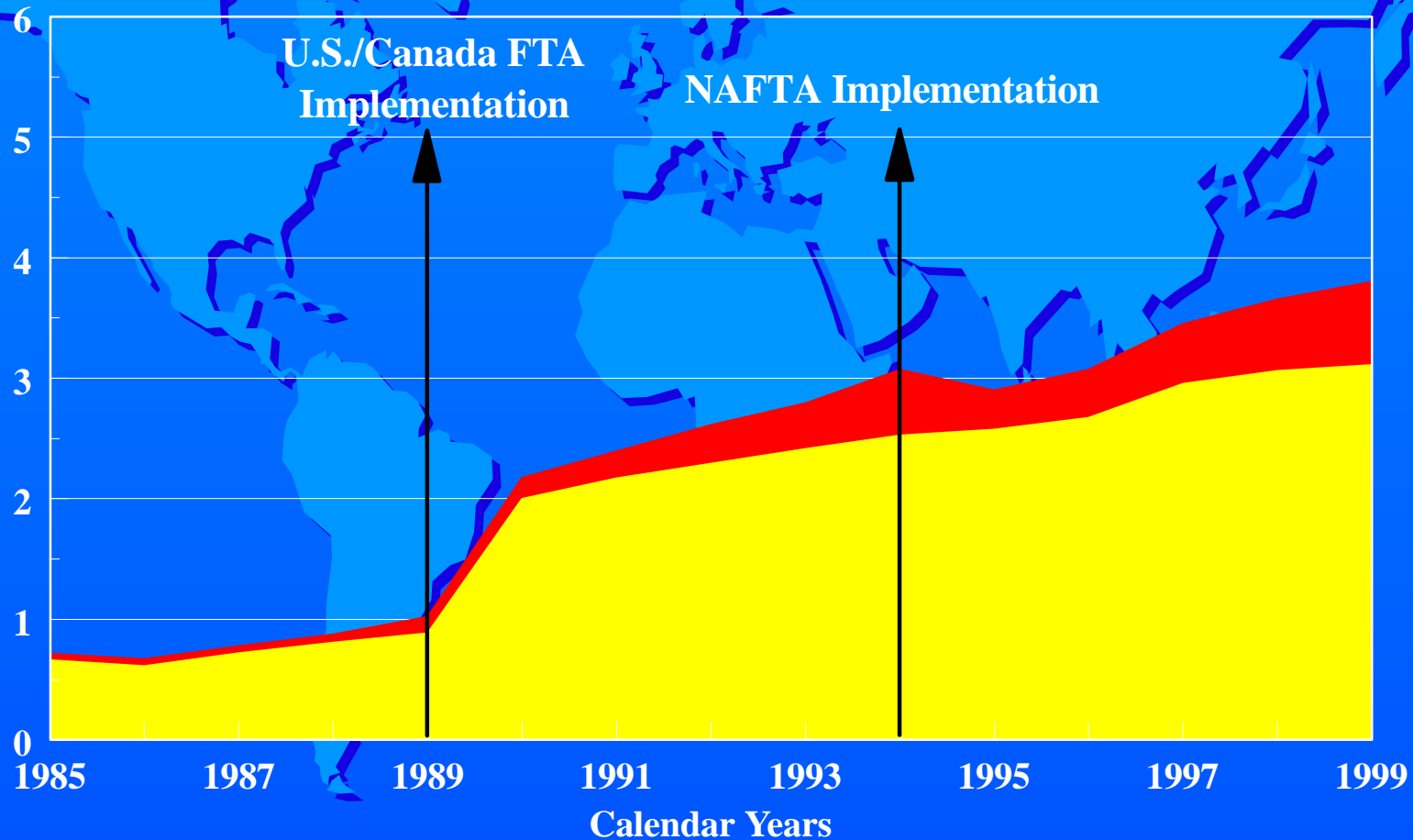
U.S. Horticultural Trade Trends Under NAFTA

**Foreign Agricultural Service
Horticultural & Tropical Products Division
September 2000**

U.S. Horticultural Product Exports To Canada And Mexico Have Benefited From Free Trade

Source: U.S. Bureau of the Census

Billions of Dollars

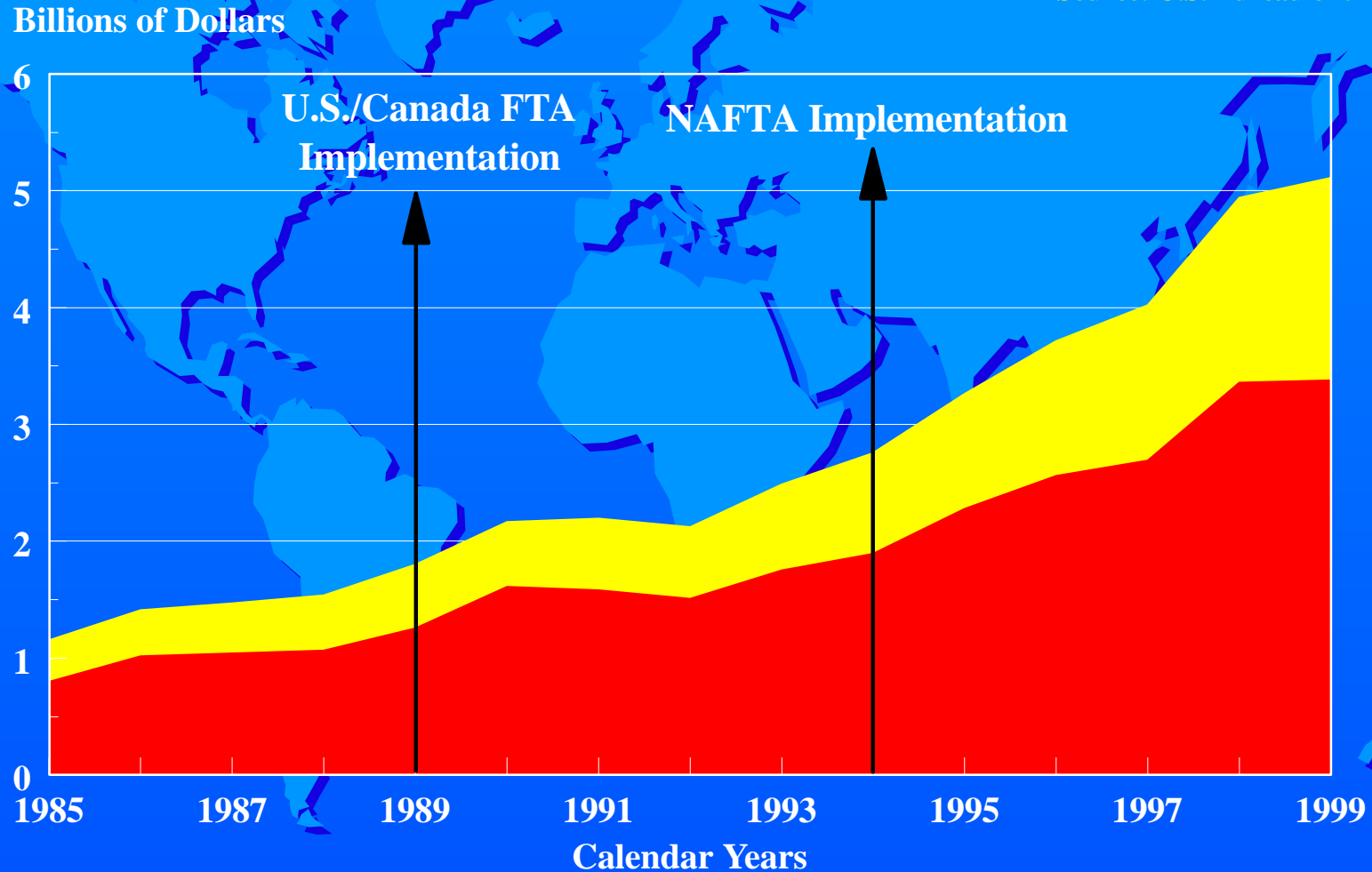


Total U.S. Horticultural
Exports To Canada

Total U.S. Horticultural
Exports To Mexico

Free Trade Has Also Boosted U.S. Horticultural Imports From Mexico And Canada

Source: U.S. Bureau of the Census



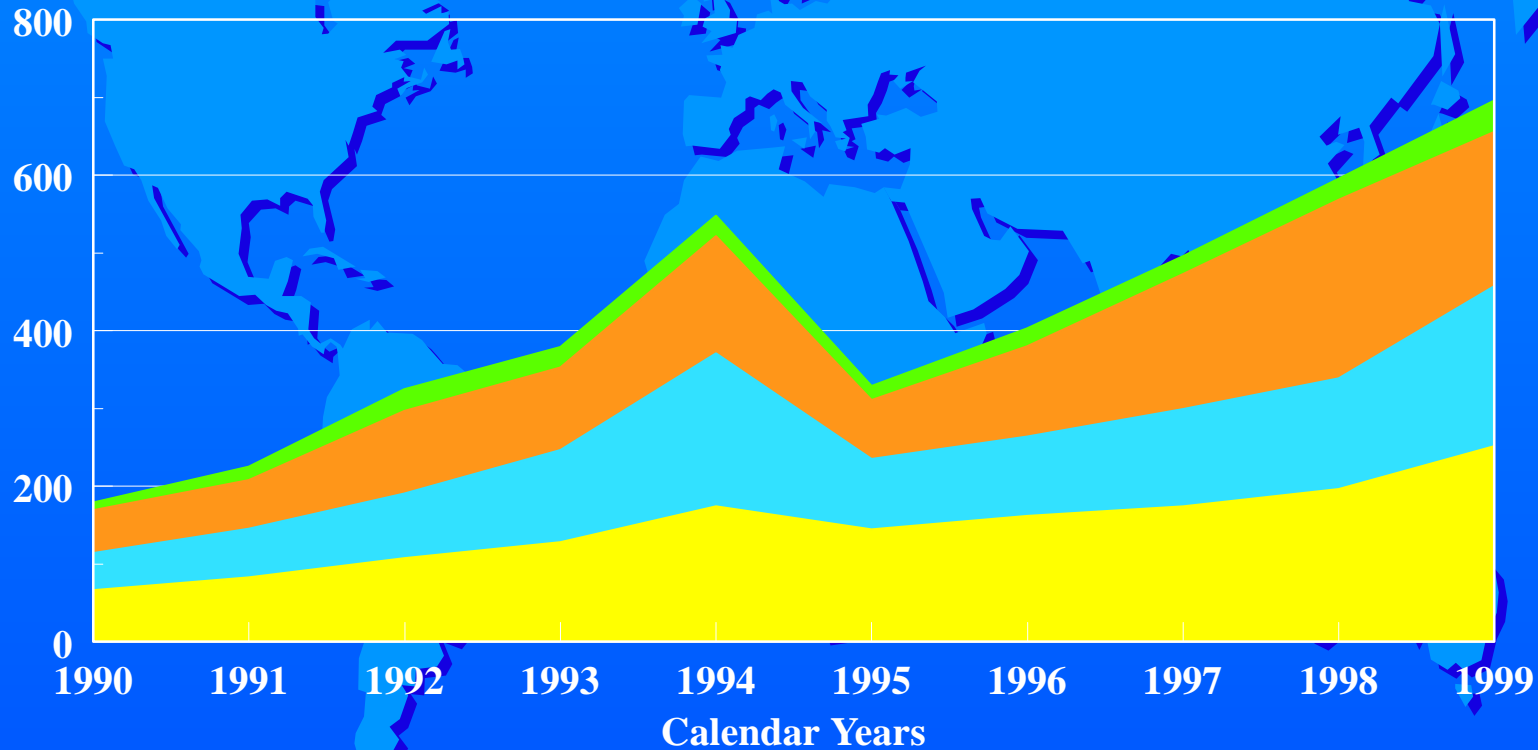
Total U.S. Horticultural Imports From Canada

Total U.S. Horticultural Imports From Mexico

Reached A Record \$696 Million in Calendar Year 1999

Source: U.S. Bureau of the Census

Millions of Dollars

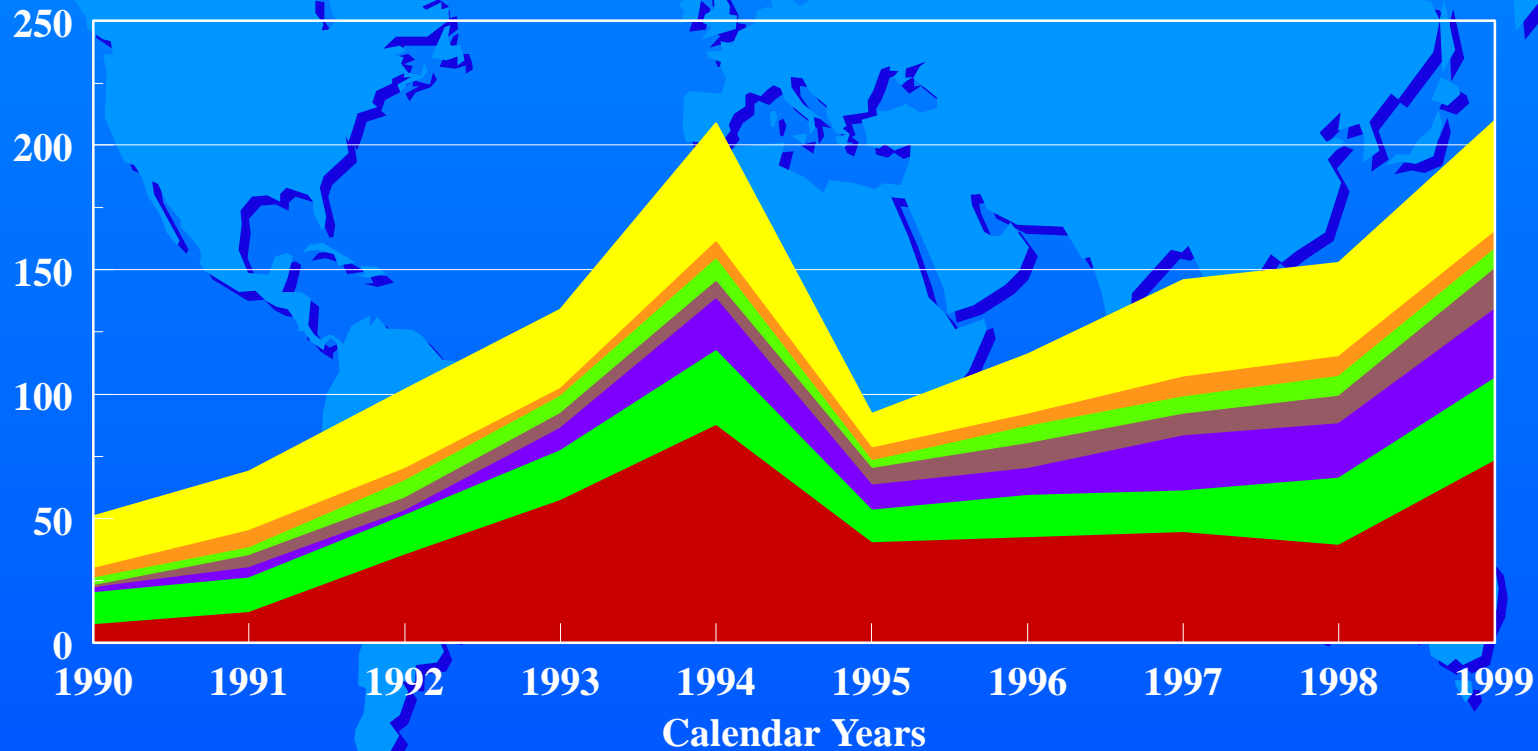


- Other Horticultural Products
- Fruits and Preparations
- Vegetables and Preparations
- Edible Tree Nuts

U.S. Fresh Horticultural Sales To Mexico Also Reached A Record In CY 1999

Source: U.S. Bureau of the Census

Millions of Dollars

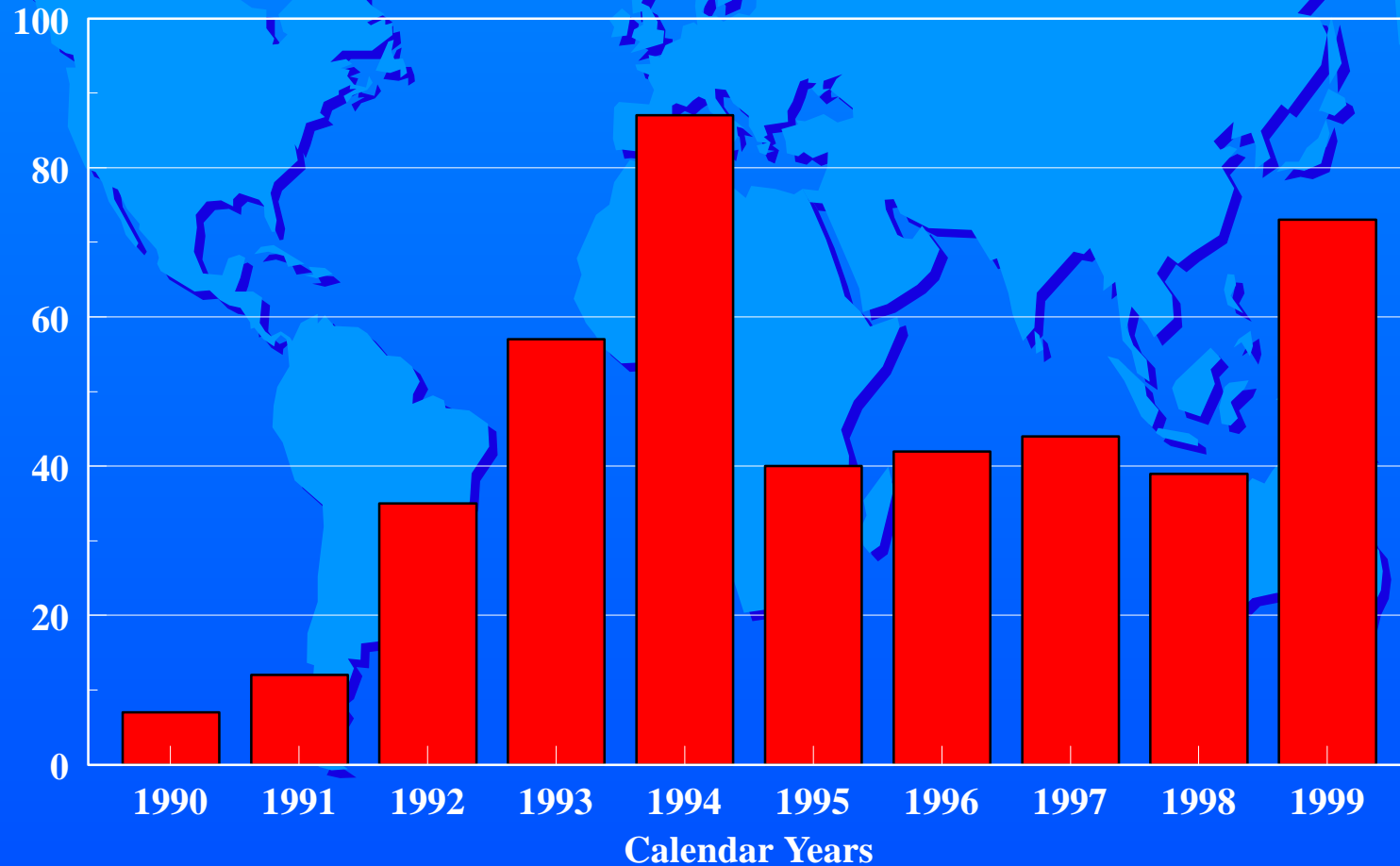


Apples Pears Grapes Potatoes
Lettuce Peaches/Nectarines Other Fresh Produce

Apples Are The Major U.S. Fresh Produce Exported To Mexico

Source: U.S. Bureau of the Census

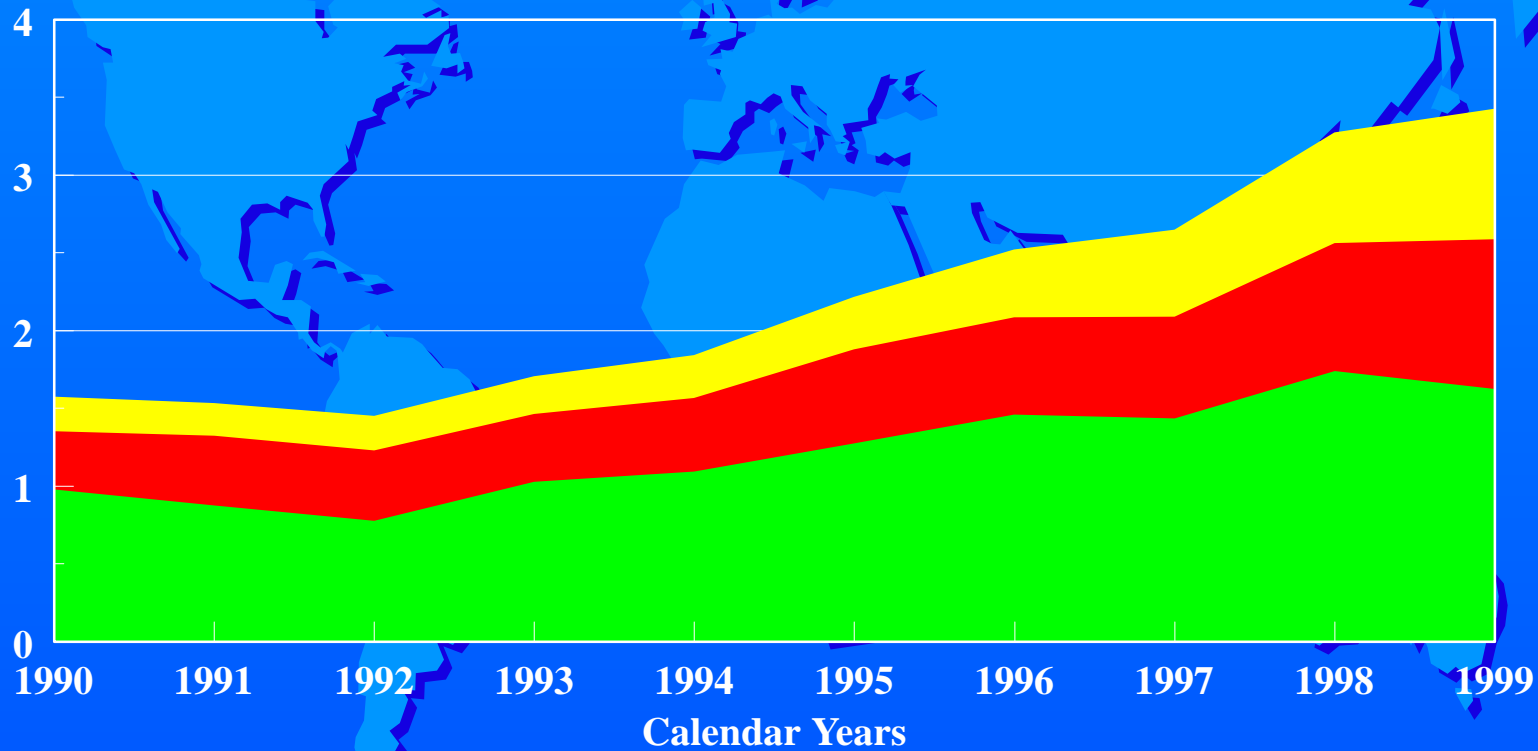
Millions of Dollars



U.S. Horticultural Product Imports From Mexico Reached Another Record In 1999

Source: U.S. Bureau of the Census

Billions Of Dollars

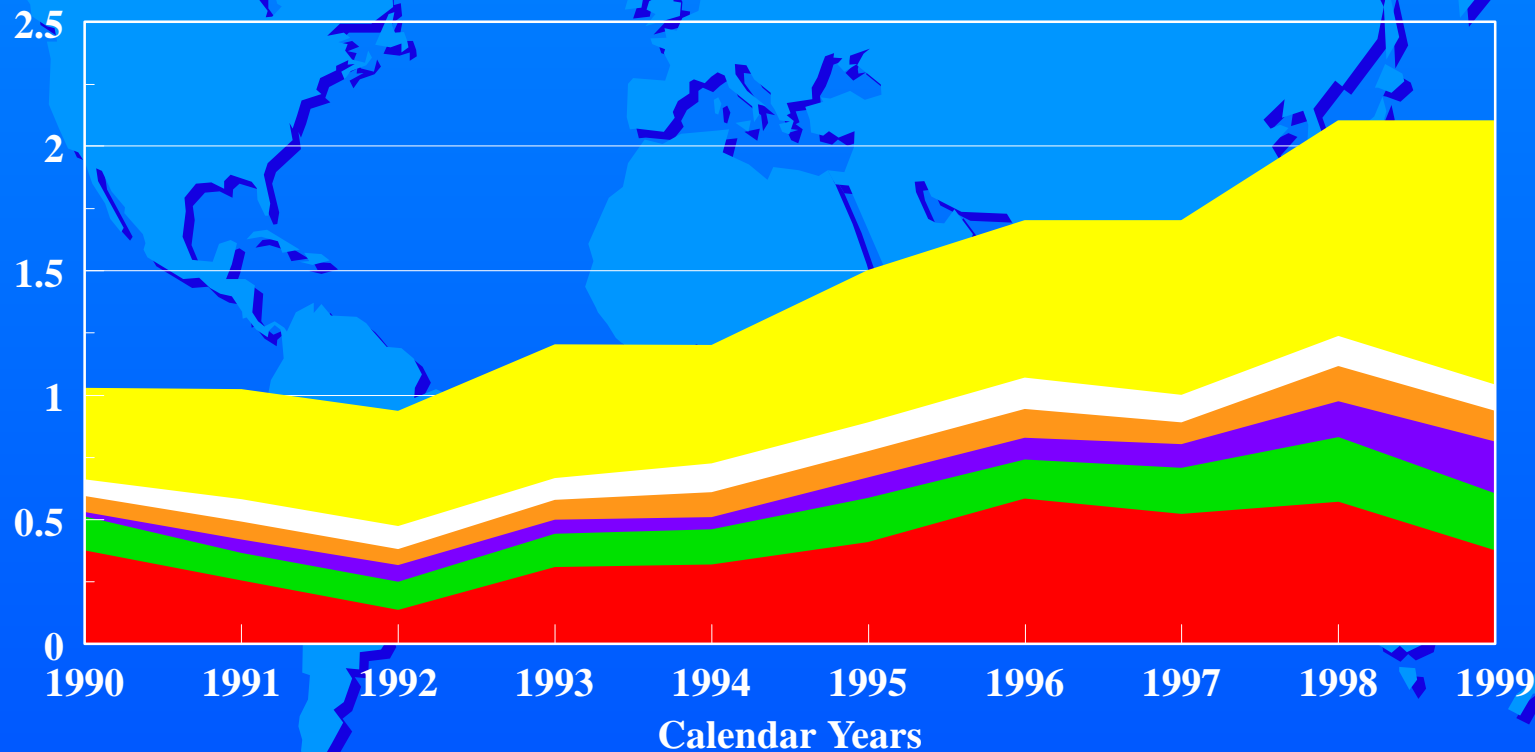


■ Vegetables & Preparations ■ Fruits & Preparations
■ Other Horticultural Products

U.S. Imports Of Fresh Fruits & Vegetables From Mexico Remained Strong in CY 1999

Source: U.S. Bureau of the Census

Billions of Dollars

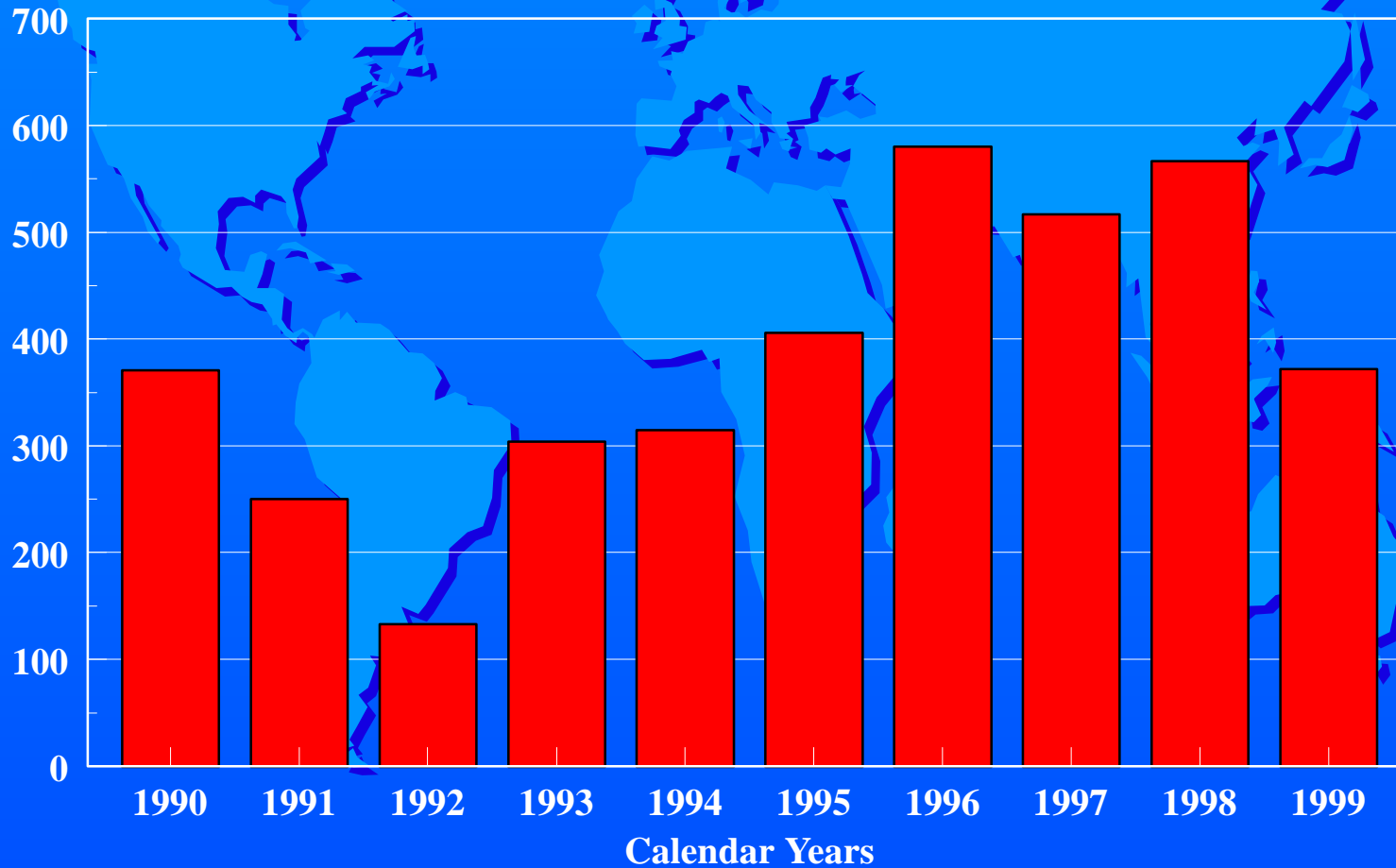


- Tomatoes
- Cucumbers
- Peppers
- Onions
- Grapes
- Other Fresh Produce

Tomatoes Are The Main Fresh Produce The United States Imports From Mexico

Source: U.S. Bureau of the Census

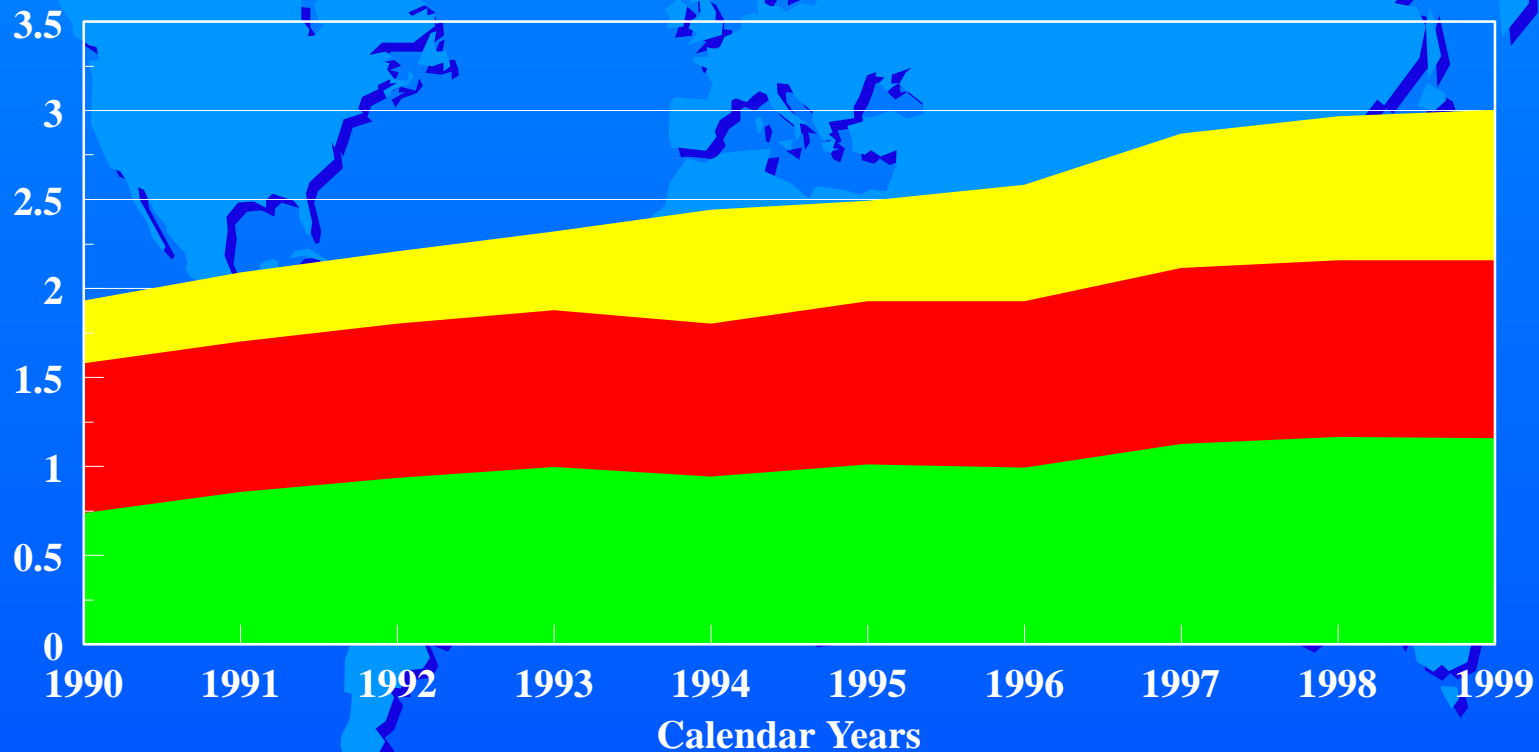
Millions of Dollars



U.S. Horticultural Product Exports To Canada Reached a Record \$3.1 Billion in CY 1999

Source: U.S. Bureau of the Census

Billions of Dollars

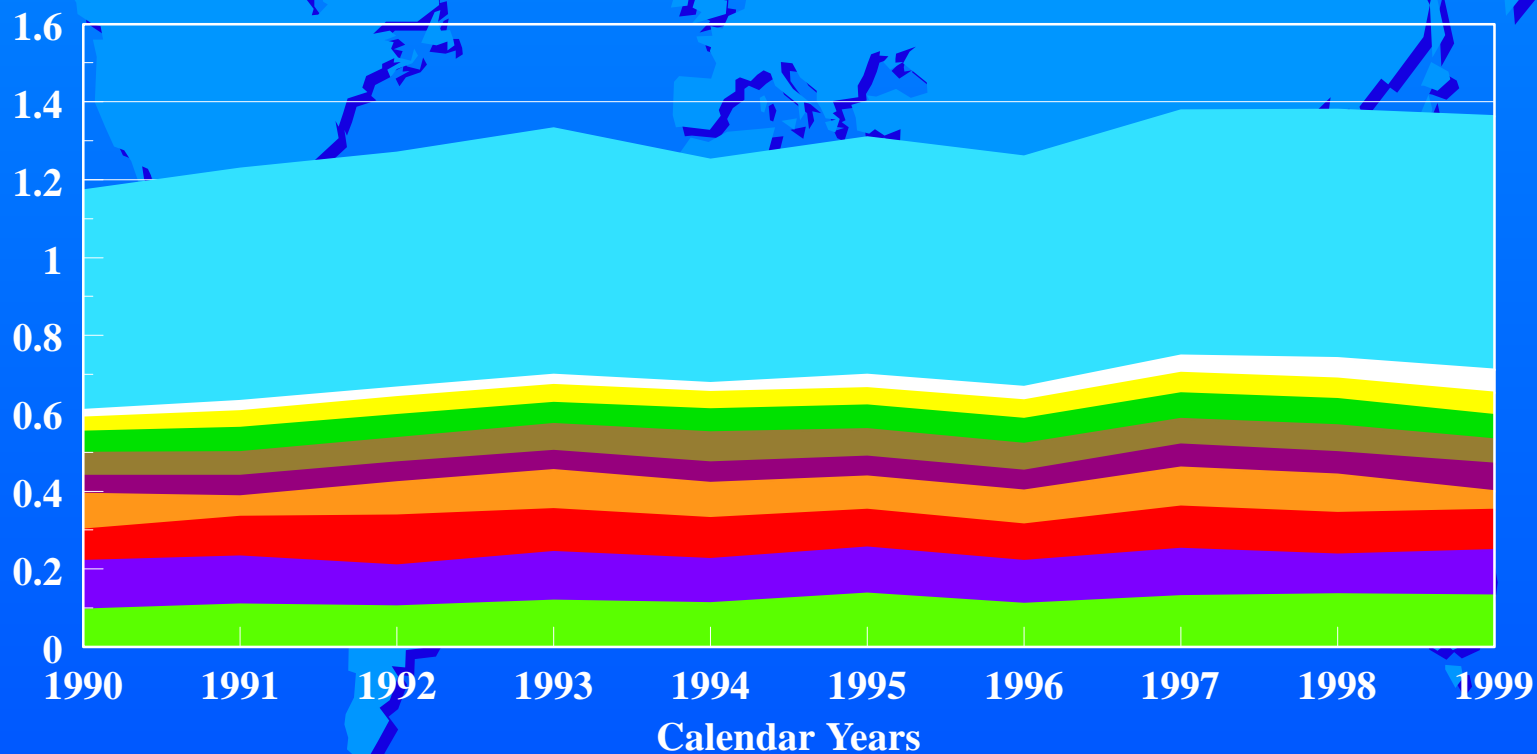


■ Vegetables and Preparations ■ Fruits and Preparations
■ Other Horticultural Products

Exports to Canada

Source: U.S. Bureau of the Census

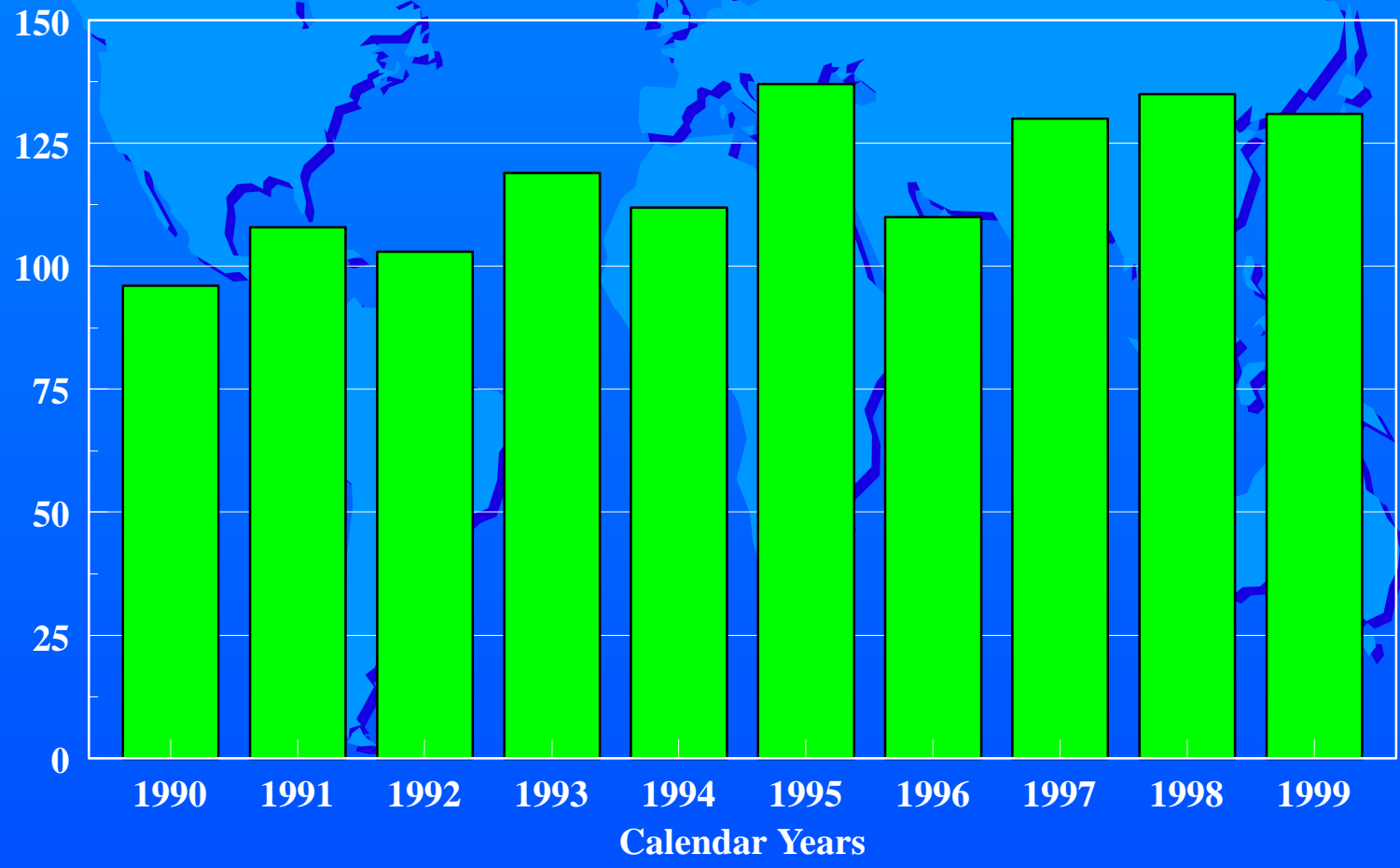
Billions of Dollars



Lettuce Is The Leading U.S. Horticultural Product Exported To Canada

Source: U.S. Bureau of the Census

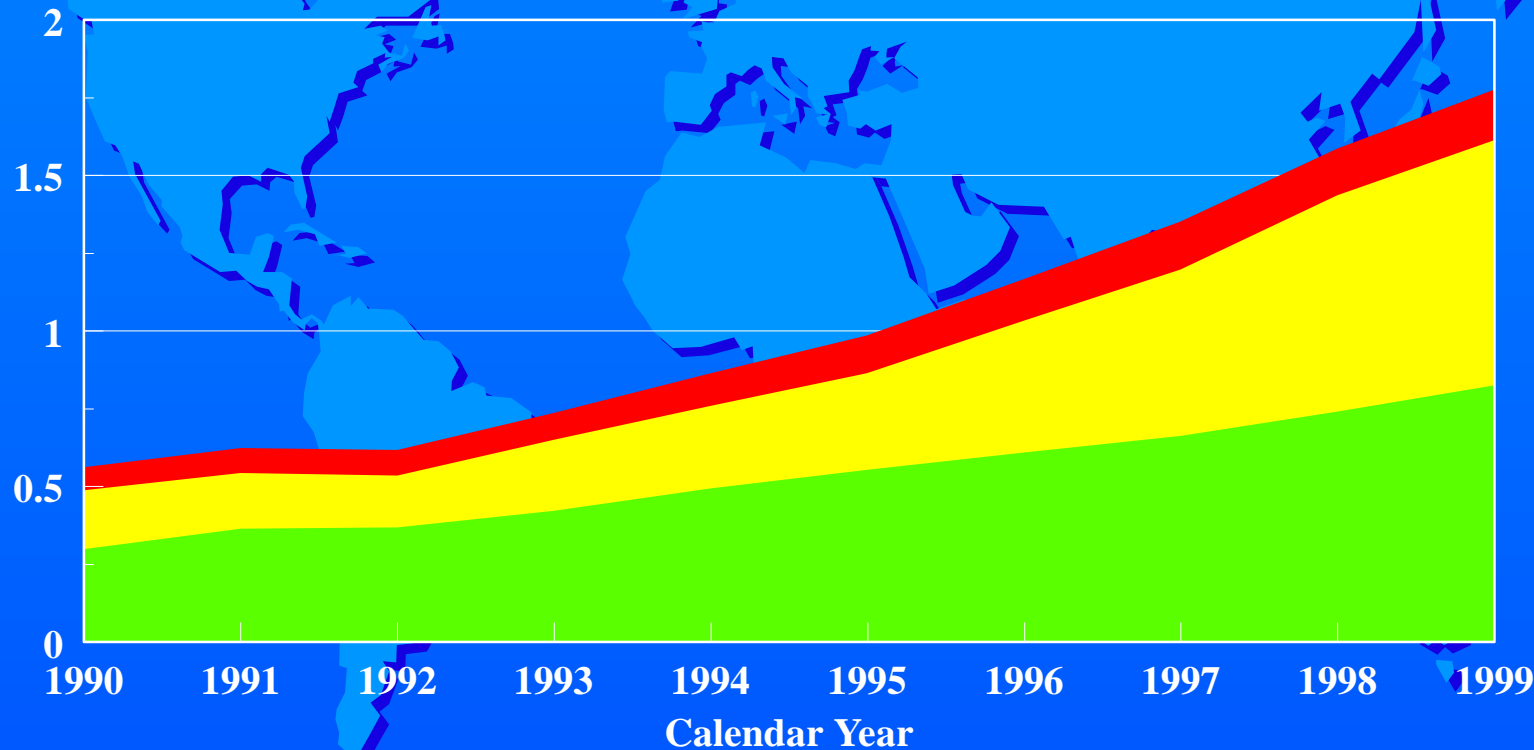
Millions of Dollars



U.S. Imports Of Canadian Horticultural Products Have Tripled Since 1990

Source: U.S. Bureau of the Census

Billions of Dollars

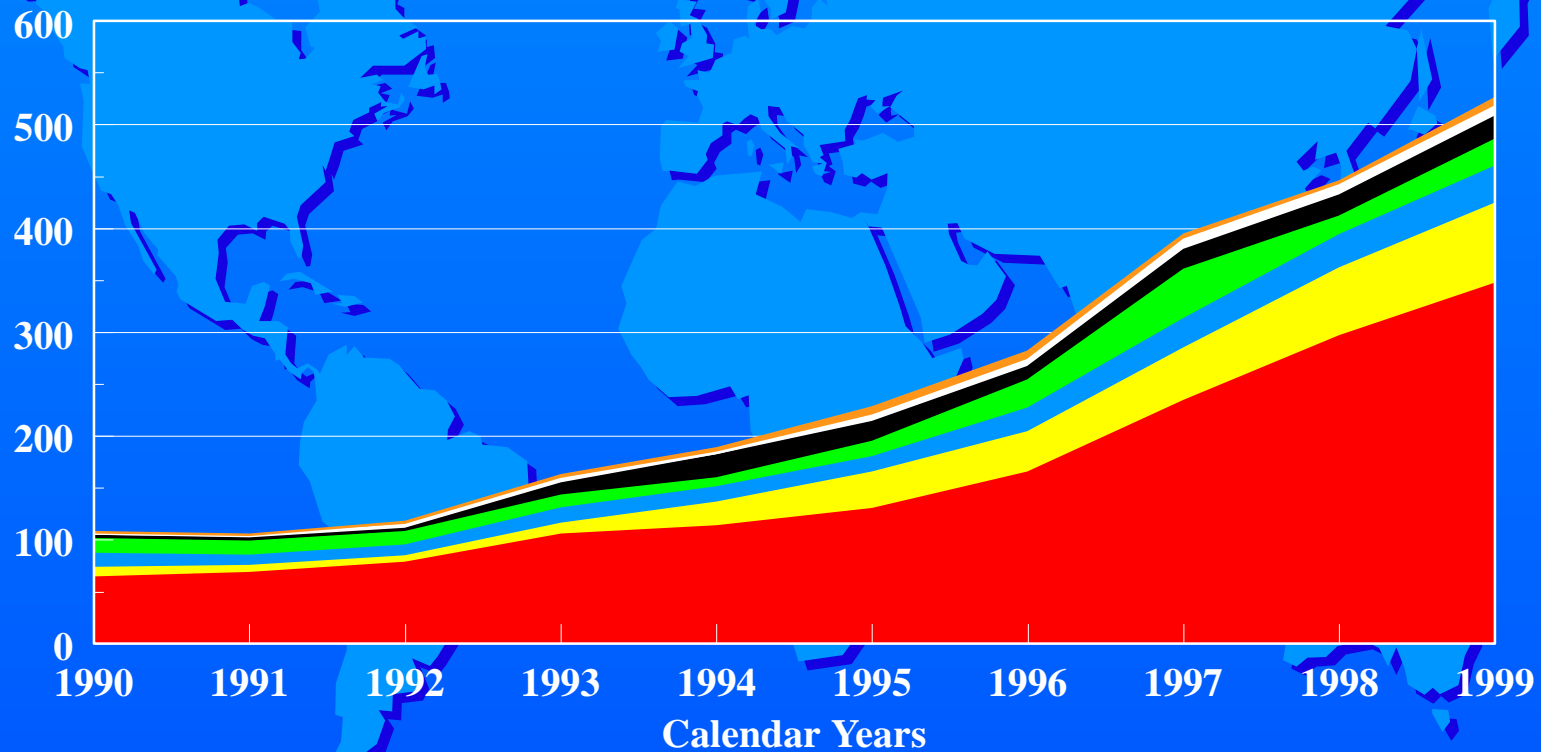


Other Horticultural Products Vegetables & Preparations
Fruits & Preparations

30 Percent The Value Of Total U.S. Horticultural Product Imports From Canada

Source: U.S. Bureau of the Census

Millions of Dollars

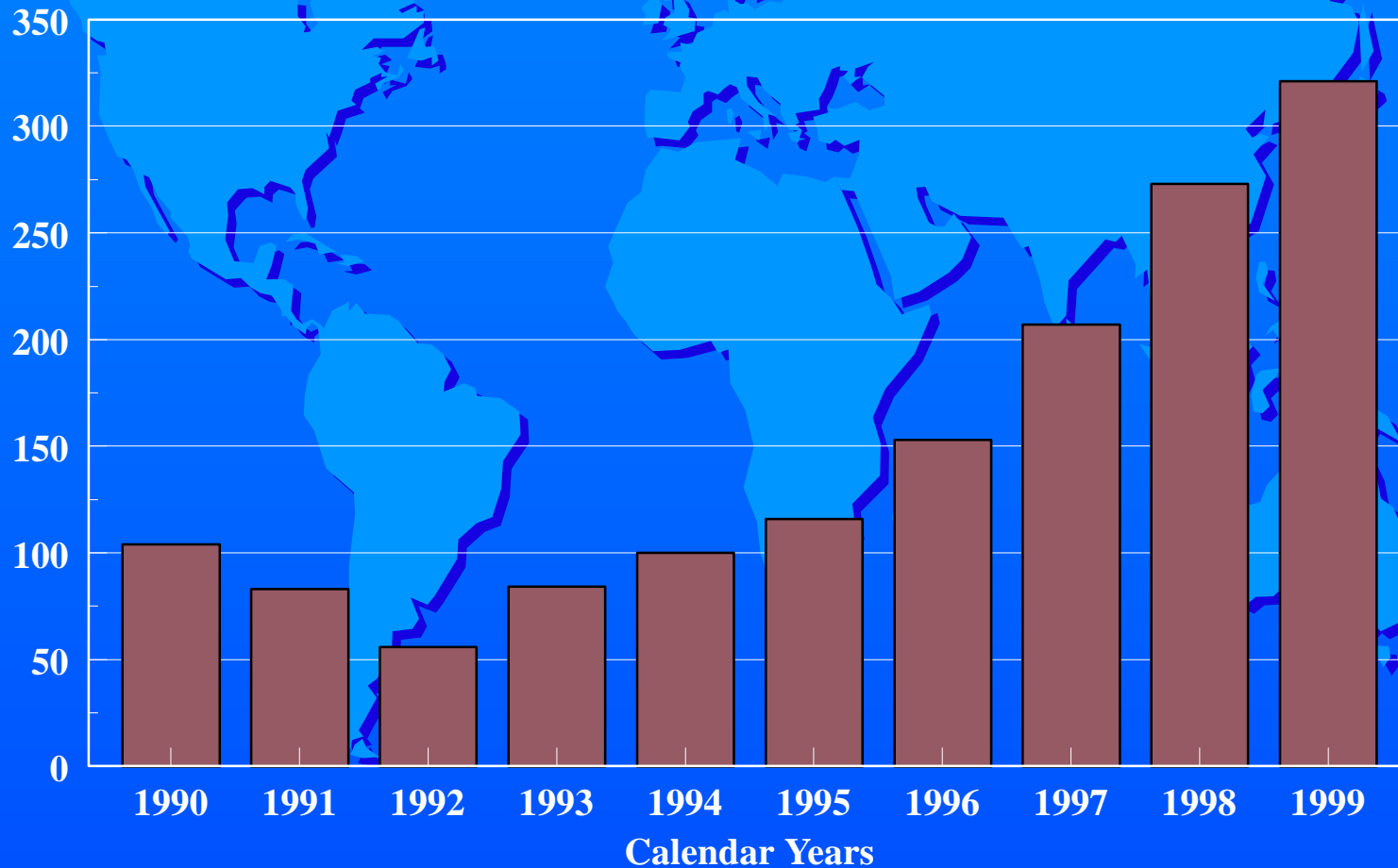


- Frozen Vegetables
- Canned Vegetables
- Frozen Fruit
- Juices
- Canned Fruit
- Dried Vegetables
- Other Processed Products

Potato & Potato Products Are The Main Horticultural Produce The United States Imports From Canada

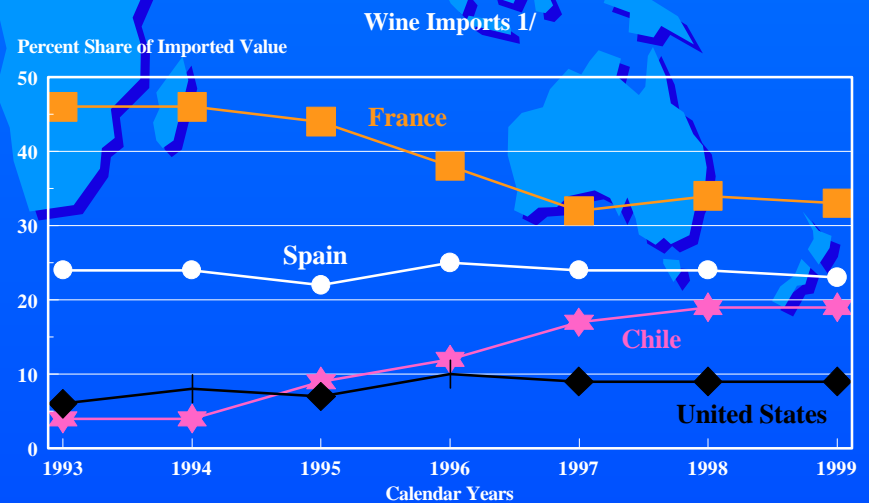
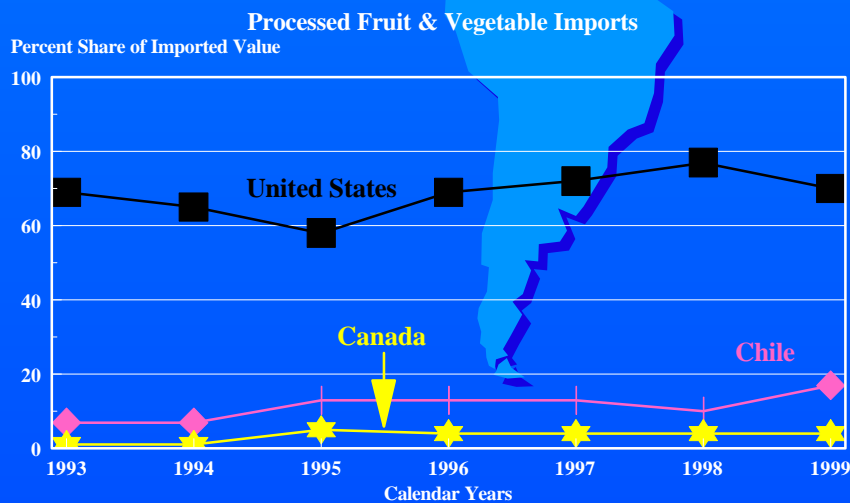
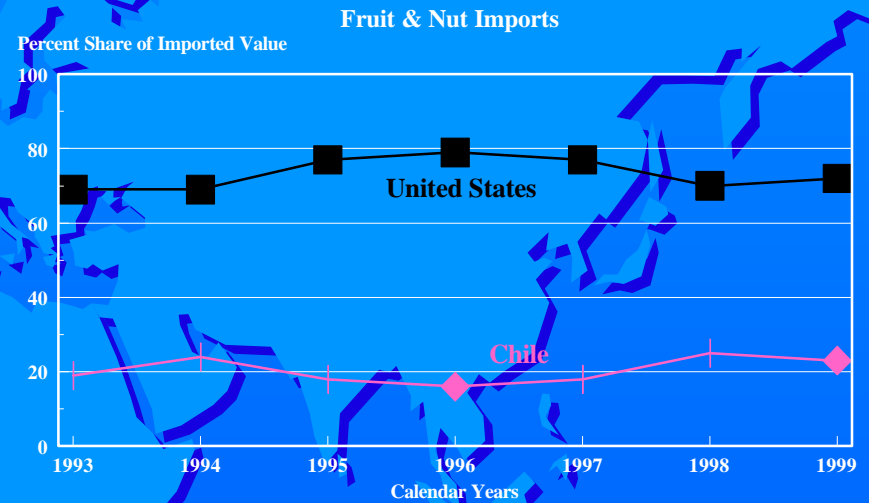
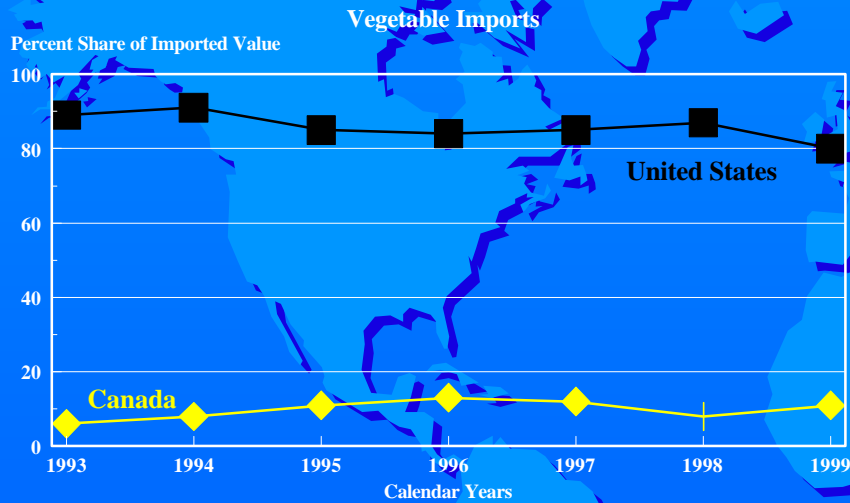
Source: U.S. Bureau of the Census

Millions of Dollars



Mexico Imports Most Horticultural Products From The United States

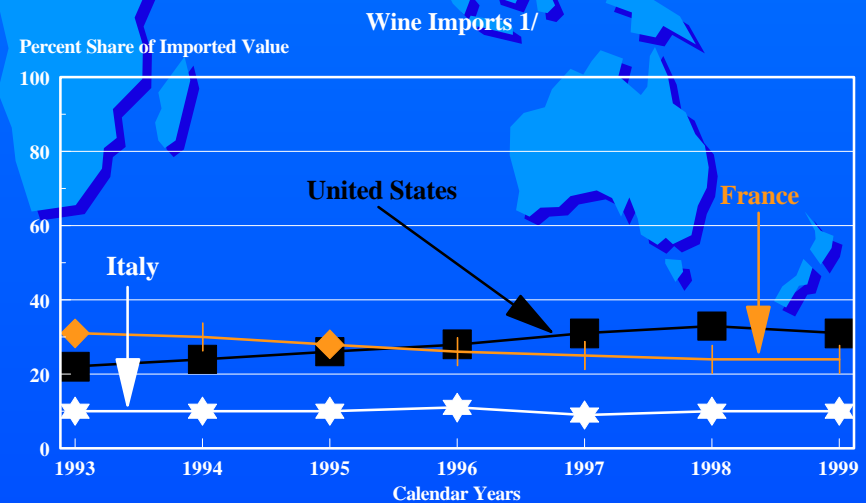
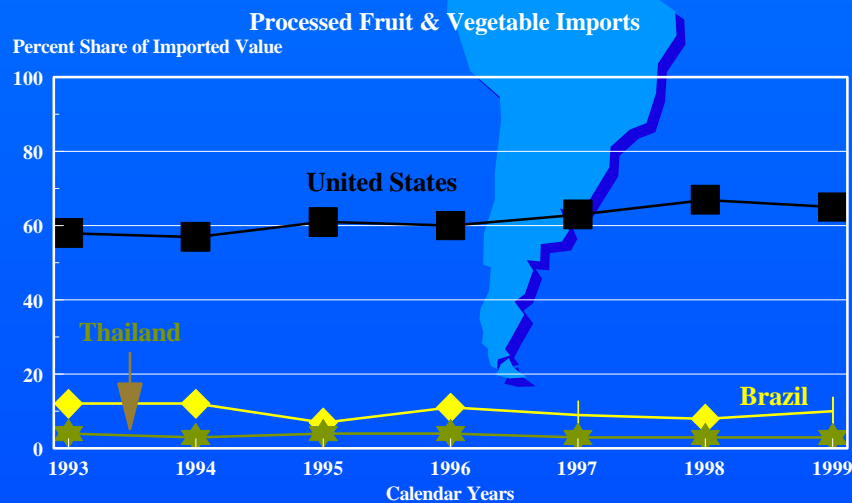
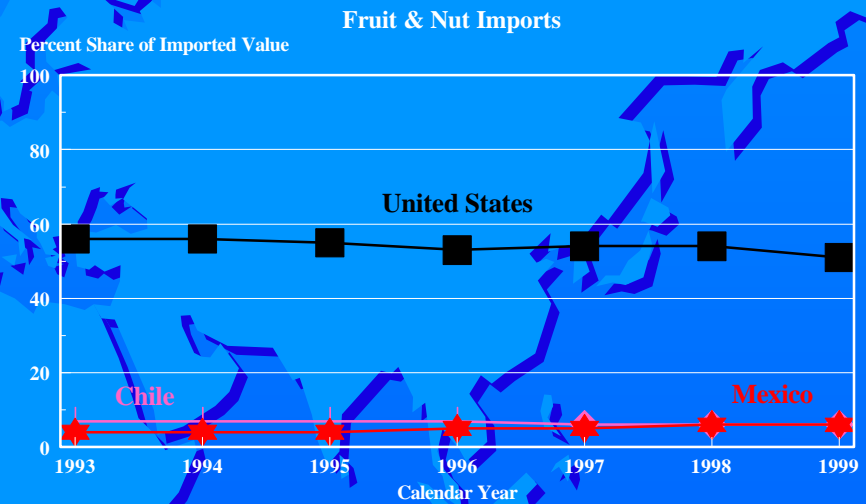
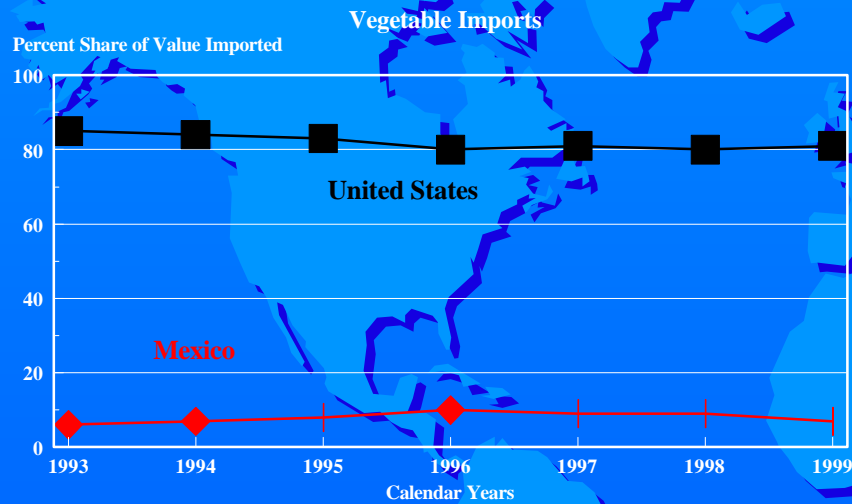
Source: Global Trade Information Services



1/ Includes only wine made from fresh grapes

Canada Imports Most Horticultural Products From The United States

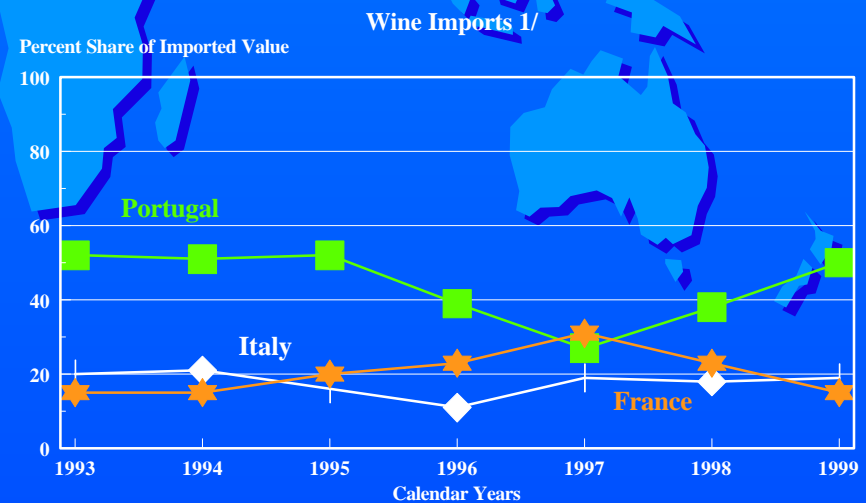
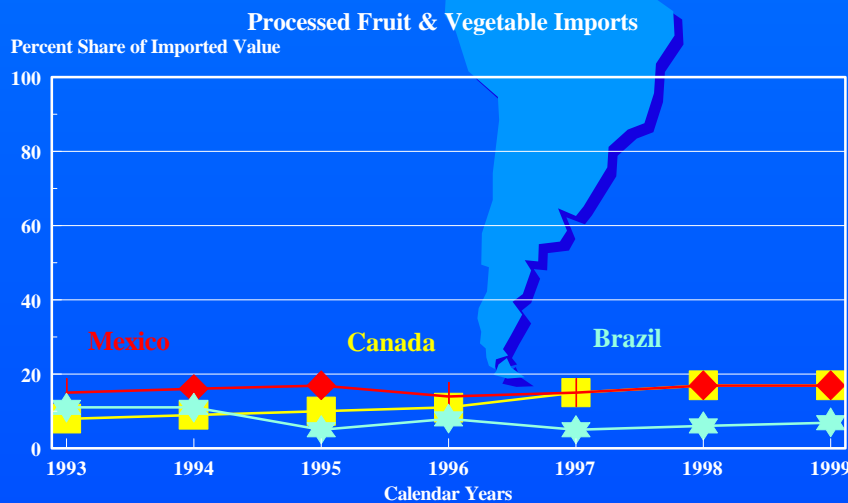
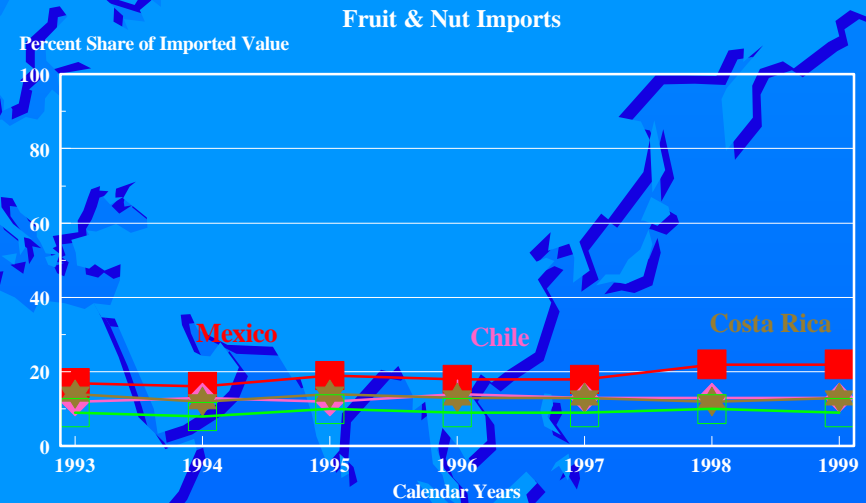
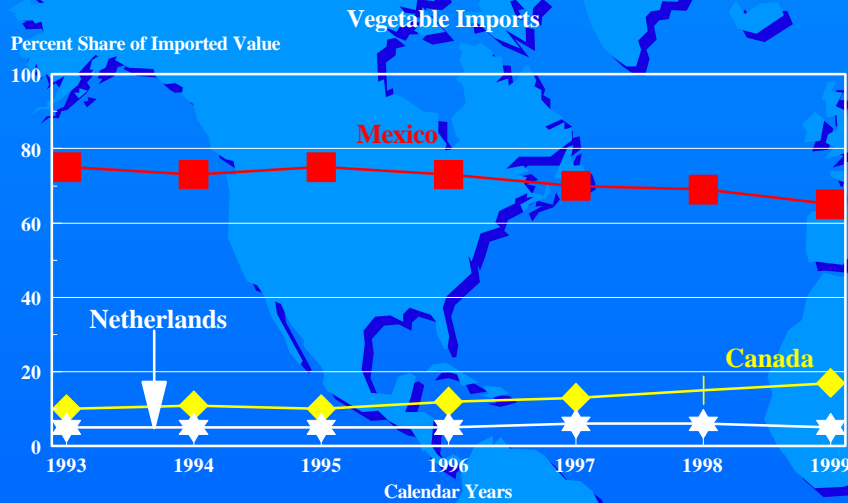
Source: Global Trade Information Services



1/ Includes only wine made from fresh grapes

The Origin Of U.S. Horticultural Product Imports Is More Diverse

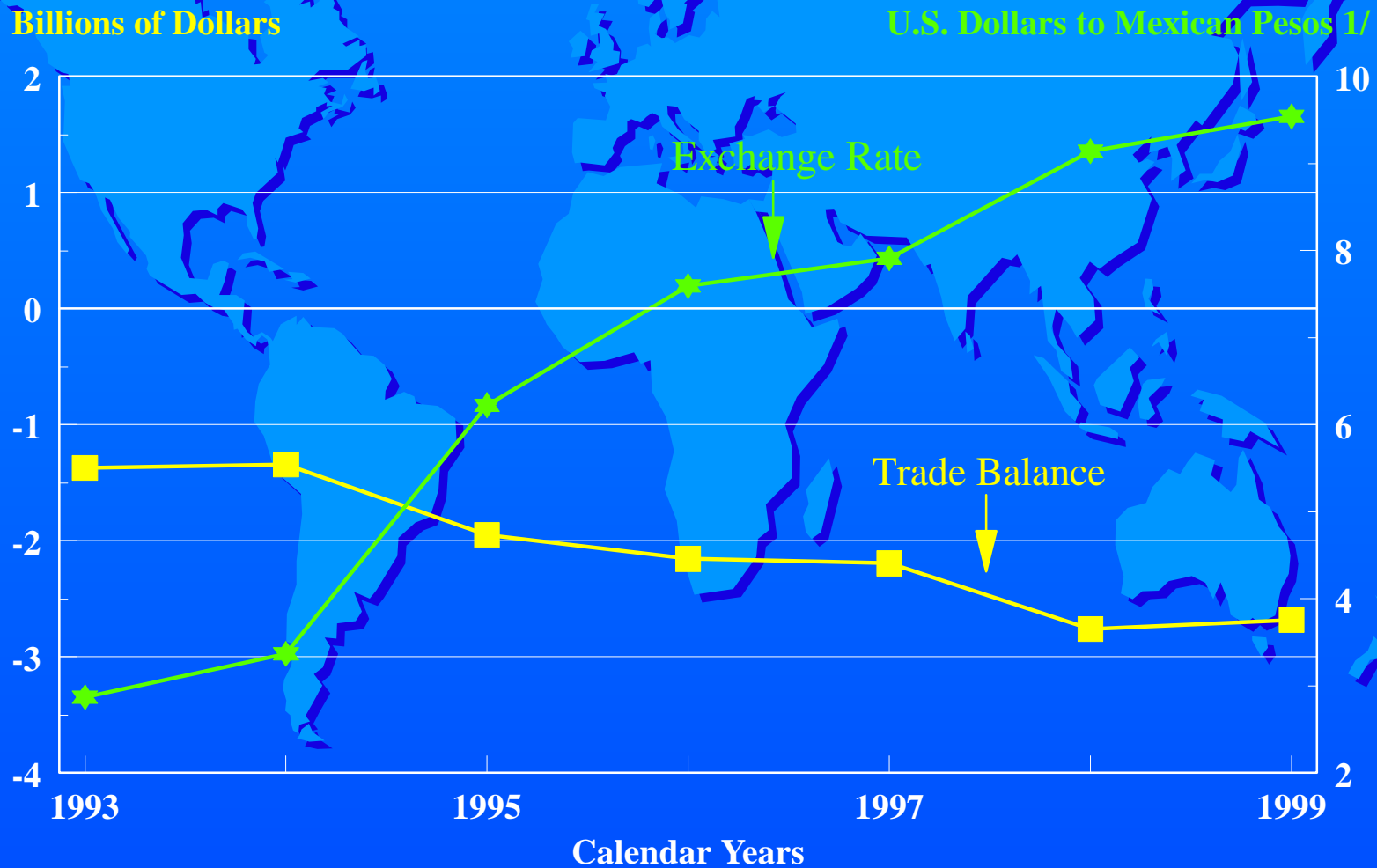
Source: U.S. Bureau of the Census



1/ Includes only wine made from fresh grapes

U.S. Horticultural Trade Deficit With Mexico Continues To Expand As The U.S. Dollar Continues To Strengthen

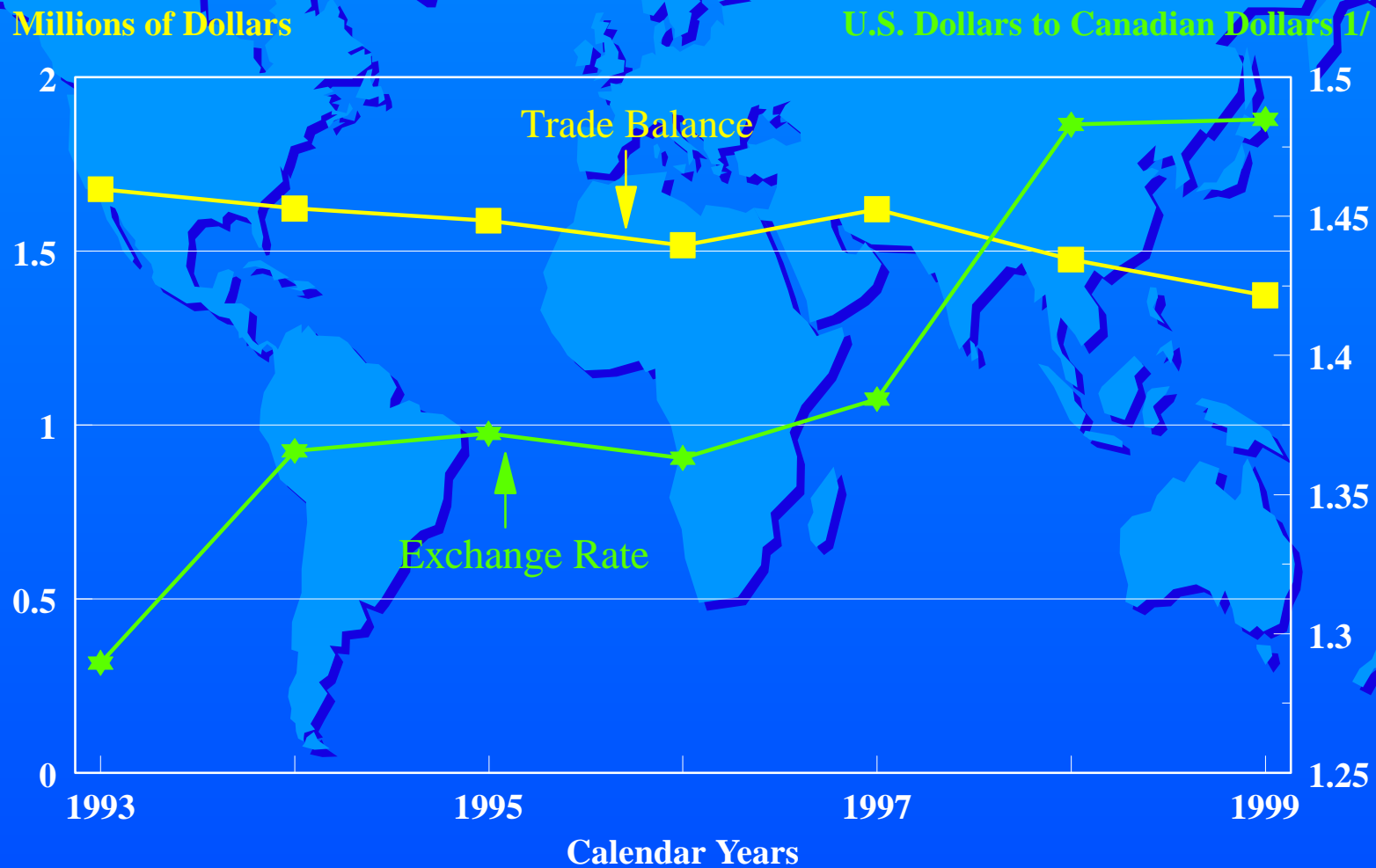
Source: U.S. Bureau of the Census and Classic Currency Converter



1/ Exchange rate in nominal value

U.S. Horticultural Trade Surplus With Canada Is Narrowing As the U.S. Dollar Continues To Strengthen

Source: U.S. Bureau of the Census and Classic Currency Converter



1/ Exchange rate in nominal value

U.S. Horticultural Trade Balance With NAFTA

Source: U.S. Bureau of the Census

