

# Fluid Milk Manufacturing

# 1997

Issued August 1999

EC97M-3115A

## 1997 Economic Census

*Manufacturing*

Industry Series



**U S C E N S U S B U R E A U**

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U.S. Department of Commerce  
Economics and Statistics Administration  
U.S. CENSUS BUREAU



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-- Not applicable for this report.



# Introduction to the Economic Census

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## PURPOSES AND USES OF THE ECONOMIC CENSUS

The economic census is the major source of facts about the structure and functioning of the Nation's economy. It provides essential information for government, business, industry, and the general public. Title 13 of the United States Code (Sections 131, 191, and 224) directs the Census Bureau to take the economic census every 5 years, covering years ending in 2 and 7.

The economic census furnishes an important part of the framework for such composite measures as the gross domestic product estimates, input/output measures, production and price indexes, and other statistical series that measure short-term changes in economic conditions. Specific uses of economic census data include the following:

- Policymaking agencies of the Federal Government use the data to monitor economic activity and assess the effectiveness of policies.
- State and local governments use the data to assess business activities and tax bases within their jurisdictions and to develop programs to attract business.
- Trade associations study trends in their own and competing industries, which allows them to keep their members informed of market changes.
- Individual businesses use the data to locate potential markets and to analyze their own production and sales performance relative to industry or area averages.

## ALL-NEW INDUSTRY CLASSIFICATIONS

Data from the 1997 Economic Census are published primarily on the basis of the North American Industry Classification System (NAICS), unlike earlier censuses, which were published according to the Standard Industrial Classification (SIC) system. NAICS is in the process of being adopted in the United States, Canada, and Mexico. Most economic census reports cover one of the following NAICS sectors:

21	Mining
22	Utilities
23	Construction
31-33	Manufacturing
42	Wholesale Trade
44-45	Retail Trade
48-49	Transportation and Warehousing
51	Information

52	Finance and Insurance
53	Real Estate and Rental and Leasing
54	Professional, Scientific, and Technical Services
55	Management of Companies and Enterprises
56	Administrative and Support and Waste Management and Remediation Services
61	Educational Services
62	Health Care and Social Assistance
71	Arts, Entertainment, and Recreation
72	Accommodation and Foodservices
81	Other Services (except Public Administration)

(Not listed above are the Agriculture, Forestry, Fishing, and Hunting sector (NAICS 11), partially covered by the census of agriculture conducted by the U.S. Department of Agriculture, and the Public Administration sector (NAICS 92), covered by the census of governments conducted by the Census Bureau.)

The 20 NAICS sectors are subdivided into 96 subsectors (three-digit codes), 313 industry groups (four-digit codes), and, as implemented in the United States, 1170 industries (five- and six-digit codes).

## RELATIONSHIP TO SIC

While many of the individual NAICS industries correspond directly to industries as defined under the SIC system, most of the higher level groupings do not. Particular care should be taken in comparing data for retail trade, wholesale trade, and manufacturing, which are sector titles used in both NAICS and SIC, but cover somewhat different groups of industries. The industry definitions discuss the relationships between NAICS and SIC industries. Where changes are significant, it will not be possible to construct time series that include data for points both before and after 1997.

For 1997, data for auxiliary establishments (those functioning primarily to manage, service, or support the activities of their company's operating establishments, such as a central administrative office or warehouse) will not be included in the sector-specific reports. These data will be published separately.

## GEOGRAPHIC AREA CODING

Accurate and complete information on the physical location of each establishment is required to tabulate the census data for the states, metropolitan areas (MAs), counties, parishes, and corporate municipalities including cities, towns, villages, and boroughs. Respondents were

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required to report their physical location (street address, municipality, county, and state) if it differed from their mailing address. For establishments not surveyed by mail (and those single-establishment companies that did not provide acceptable information on physical location), location information from Internal Revenue Service tax forms is used as a basis for coding.

## **BASIS OF REPORTING**

The economic census is conducted on an establishment basis. A company operating at more than one location is required to file a separate report for each store, factory, shop, or other location. Each establishment is assigned a separate industry classification based on its primary activity and not that of its parent company.

## **DOLLAR VALUES**

All dollar values presented are expressed in current dollars; i.e., 1997 data are expressed in 1997 dollars, and 1992 data, in 1992 dollars. Consequently, when making comparisons with prior years, users of the data should consider the changes in prices that have occurred.

All dollar values are shown in thousands of dollars.

## **AVAILABILITY OF ADDITIONAL DATA**

### **Reports in Print and Electronic Media**

All results of the 1997 Economic Census are available on the Census Bureau Internet site ([www.census.gov](http://www.census.gov)) and on compact discs (CD-ROM) for sale by the Census Bureau. Unlike previous censuses, only selected highlights are published in printed reports. For more information, including a description of electronic and printed reports being issued, see the Internet site, or write to U.S. Census Bureau, Washington, DC 20233-8300, or call Customer Services at 301-457-4100.

### **Special Tabulations**

Special tabulations of data collected in the 1997 Economic Census may be obtained, depending on availability of time and personnel, in electronic or tabular form. The data will be summaries subject to the same rules prohibiting disclosure of confidential information (including name, address, kind of business, or other data for individual business establishments or companies) that govern the regular publications.

Special tabulations are prepared on a cost basis. A request for a cost estimate, as well as exact specifications on the type and format of the data to be provided, should be directed to the Chief of the division named below, U.S. Census Bureau, Washington, DC 20233-8300. To discuss a special tabulation before submitting specifications, call the appropriate division:

Manufacturing and Construction Division	301-457-4673
Service Sector Statistics Division	301-457-2668

## **HISTORICAL INFORMATION**

The economic census has been taken as an integrated program at 5-year intervals since 1967 and before that for 1954, 1958, and 1963. Prior to that time, individual components of the economic census were taken separately at varying intervals.

The economic census traces its beginnings to the 1810 Decennial Census, when questions on manufacturing were included with those for population. Coverage of economic activities was expanded for the 1840 Decennial Census and subsequent censuses to include mining and some commercial activities. The 1905 Manufactures Census was the first time a census was taken apart from the regular decennial population census. Censuses covering retail and wholesale trade and construction industries were added in 1930, as were some covering service trades in 1933. Censuses of construction, manufacturing, and the other business service censuses were suspended during World War II.

The 1954 Economic Census was the first census to be fully integrated: providing comparable census data across economic sectors, using consistent time periods, concepts, definitions, classifications, and reporting units. It was the first census to be taken by mail, using lists of firms provided by the administrative records of other Federal agencies. Since 1963, administrative records also have been used to provide basic statistics for very small firms, reducing or eliminating the need to send them census questionnaires.

The range of industries covered in the economic censuses expanded between 1967 and 1992. The census of construction industries began on a regular basis in 1967, and the scope of service industries, introduced in 1933, was broadened in 1967, 1977, and 1987. While a few transportation industries were covered as early as 1963, it was not until 1992 that the census broadened to include all of transportation, communications, and utilities. Also new for 1992 was coverage of financial, insurance, and real estate industries. With these additions, the economic census and the separate census of governments and census of agriculture collectively covered roughly 98 percent of all economic activity.

Printed statistical reports from the 1992 and earlier censuses provide historical figures for the study of long-term time series and are available in some large libraries. All of the census reports printed since 1967 are still available for sale on microfiche from the Census Bureau. CD-ROMs issued from the 1987 and 1992 Economic Censuses contain databases including nearly all data published in print, plus additional statistics, such as ZIP Code statistics, published only on CD-ROM.

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## SOURCES FOR MORE INFORMATION

More information about the scope, coverage, classification system, data items, and publications for each of the economic censuses and related surveys is published in the *Guide to the 1997 Economic Census and Related Statistics* at [www.census.gov/econguide](http://www.census.gov/econguide). More information on the methodology, procedures, and history of the censuses will be published in the *History of the 1997 Economic Census* at [www.census.gov/econ/www/history.html](http://www.census.gov/econ/www/history.html).

## ABBREVIATIONS AND SYMBOLS

The following abbreviations and symbols are used with the 1997 Economic Census data:

A	Standard error of 100 percent or more.
D	Withheld to avoid disclosing data of individual companies; data are included in higher level totals.
F	Exceeds 100 percent because data include establishments with payroll exceeding revenue.
N	Not available or not comparable.
Q	Revenue not collected at this level of detail for multiestablishment firms.
S	Withheld because estimates did not meet publication standards.

V	Represents less than 50 vehicles or .05 percent.
X	Not applicable.
Y	Disclosure withheld because of insufficient coverage of merchandise lines.
Z	Less than half the unit shown.
a	0 to 19 employees.
b	20 to 99 employees.
c	100 to 249 employees.
e	250 to 499 employees.
f	500 to 999 employees.
g	1,000 to 2,499 employees.
h	2,500 to 4,999 employees.
i	5,000 to 9,999 employees.
j	10,000 to 24,999 employees.
k	25,000 to 49,999 employees.
l	50,000 to 99,999 employees.
m	100,000 employees or more.
p	10 to 19 percent estimated.
q	20 to 29 percent estimated.
r	Revised.
s	Sampling error exceeds 40 percent.
nec	Not elsewhere classified.
nsk	Not specified by kind.
–	Represents zero (page image/print only).
(CC)	Consolidated city.
(IC)	Independent city.



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# Manufacturing

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## SCOPE

The 1997 Economic Census – Manufacturing covers all manufacturing establishments with one or more paid employees. Manufacturing is defined as the mechanical, physical, or chemical transformation of materials or substances into new products. The assembly of components into new products is also considered manufacturing, except when it is appropriately classified as construction.

Establishments in the manufacturing sector are often described as plants, factories, or mills and typically use power-driven machines and materials-handling equipment. Also included in the manufacturing sector are some establishments that make products by hand, like custom tailors and the makers of custom draperies. While manufacturers typically do not sell to the public, some establishments like bakeries and candy stores that make products on the premises may be included.

## GENERAL

This report, from the 1997 Economic Census – Manufacturing, is one of a series of 480 industry reports and 51 geographic area reports, each of which provides statistics for individual industries or states, respectively. Seven of the industry reports are for industries no longer in the manufacturing sector but are included with manufacturing for the 1997 census year. Also included for this sector are General, Product, and Materials Consumed Summary reports, a special report on Concentration Ratios in Manufacturing, and data files on Location of Manufacturing Plants.

Each industry report presents data for a six-digit North American Industry Classification System (NAICS) industry. A description of the particular NAICS industry may be found in Appendix B. These reports include such statistics as number of establishments, employment, payroll, value added by manufacture, cost of materials consumed, value of shipments, capital expenditures, etc. Explanations of these and other terms may be found in Appendix A. The industry reports also include data for states with 100 employees or more in the industry.

State reports, which include the District of Columbia, present similar statistics at the “all manufacturing” level for each state and its metropolitan areas (MAs) with 250 employees or more, and for counties, consolidated cities, and places with 500 employees or more. The state reports also include six-digit NAICS level data for industries with 100 employees or more in the state.

The General Summary report contains industry and geographic area statistics summarized in one report. It includes higher levels of aggregation than the industry and state reports, as well as revisions to the data made after the release of the industry and state reports.

The Products and Materials Consumed reports summarize the products and materials data published in the industry reports. The Product Summary report also includes data from the Current Industrial Reports (CIR) and a special table with data for products that are primary to more than one industry, which are not in the industry reports.

The Concentration Ratios report publishes data on the percentage of value of shipments accounted for by the 4-, 8-, 20-, and 50-largest companies for each manufacturing industry. Also shown in this report are Hirschmann-Herfindahl Indexes for each industry.

The Location of Manufacturing data files contain statistics on the number of establishments for the three- and six-digit NAICS industry by state, county, place, and ZIP Code by employment-size of the establishment.

## GEOGRAPHIC AREAS COVERED

Statistics at the six-digit NAICS industry level are shown for states and the District of Columbia in both the state and industry reports for cells with 100 employees or more.

The state reports also include data at the “all manufacturing” level for a variety of geographies that meet the employment criteria.

Data are available for the metropolitan areas (MAs) with 250 employees or more. The term MA is a general term used to encompass all of the specifically defined metropolitan areas. A consolidated metropolitan statistical area (CMSA) is made up of two or more contiguous primary metropolitan statistical areas (PMSAs) with a combined population of at least 1 million. A PMSA is a subdivision of a CMSA that demonstrates very strong internal economic and social links separate from the ties to other portions of the CMSA. A metropolitan statistical area (MSA) is an integrated economic and social unit with a population of at least 50,000. An MA is made up of one or more counties meeting standards of metropolitan character. In New England, cities and towns, rather than counties, are the component geographic units. Determination of the MAs was made by the Office of Management and Budget (OMB) as of June 30, 1997. The population estimates were from the 1990 Census of Population or a subsequent special

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census. When applicable, the make-up of an MA is included in Appendix E. Changes to geographical boundaries are noted in Appendix D.

The state reports include data for counties with 500 employees or more. These are the primary divisions of states, except in Louisiana where they are called parishes and in Alaska where they are called boroughs and census areas. Maryland, Missouri, Nevada, and Virginia have one or more places that are independent of county organizations. These places are treated as counties and places. The counties and places are defined as of January 1, 1997.

The state reports include data for places with 500 employees or more. Places are typically cities, towns, and villages. They may be incorporated municipalities, semi-independent municipalities, special economic urban areas (SEUAs), or other place equivalents.

The state reports also include data for consolidated cities with 500 employees or more. Consolidated cities are made up of separately incorporated municipalities.

### **COMPARABILITY OF THE 1992 AND 1997 CENSUSES**

The adoption of the North American Industry Classification System (NAICS) has had a major impact on the comparability of data between the 1992 and 1997 censuses. Approximately half of the industries in the manufacturing sector of NAICS do not have comparable industries in the Standard Industrial Classification (SIC) system that was used in the past. If industries are not comparable between the two censuses, historic data are not shown. When applicable, Appendix G shows the product class and product comparability between the two systems.

While most of the change affecting the manufacturing sector was change within the sector, some industries left manufacturing and others came into manufacturing. Prominent among those leaving manufacturing are logging and portions of publishing. Prominent among the industries coming into the manufacturing sector are bakeries, candy stores where candy is made on the premises, custom tailors, makers of custom draperies, and tire retreading. Data for the industries coming into manufacturing as well as those leaving manufacturing are included in the manufacturing industry report series for 1997. However, the state and summary reports only include data for industries in the NAICS definition of manufacturing.

Another change resulting from the conversion to NAICS is that data for central administrative offices (CAOs) associated with manufacturing are not included along side the

manufacturing data. This change affects data in the state reports and the general summary.

### **DISCLOSURE**

In accordance with Federal law governing census reports (Title 13 of the United States Code), no data are published that would disclose the operations of an individual establishment or company. However, the number of establishments classified in a specific industry or geography is not considered a disclosure, and may be released even when other information is withheld.

The disclosure analysis for the industry statistics files is based on the total value of shipments. When the total value of shipments cannot be shown without disclosing information for individual companies, the complete line is suppressed except for capital expenditures. However, the suppressed data are included in higher-level totals. A separate disclosure analysis is performed for capital expenditures that can be suppressed even though value of shipments data are published.

### **AVAILABILITY OF MORE FREQUENT ECONOMIC DATA**

The Census Bureau conducts the Annual Survey of Manufactures (ASM) in each of the 4 years between the economic censuses. The ASM is a probability-based sample of approximately 58,000 establishments and collects many of the same industry statistics (including employment, payroll, value of shipments, etc.) as the economic census. However, there are selected statistics not included in the ASM. Among these are the number of companies and establishments, detailed product and materials data, and substate geographic data.

In addition to the ASM, the Census Bureau conducts a Current Industrial Reports (CIR) program. The CIR publishes detailed product statistics for selected manufacturing industries at the U.S. level annually and, in some cases, monthly and/or quarterly. For the 1997 Economic Census – Manufacturing, the annual CIR data are included in the Product Summary report.

The Census Bureau also conducts the monthly Manufacturers' Shipments, Inventories, and Orders (M3) program, which publishes detailed statistics for manufacturing industries at the U.S. level.

**Table 1. Industry Statistics on NAICS Basis With Distribution Among 1987 SIC-Based Industries: 1997**

[NAICS codes appear in bold type. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendixes]

NAICS or SIC code	Industry	Com-panies <sup>1</sup>	All estab-lish-ments <sup>2</sup>	All employees		Production workers			Value added by manufacture (\$1,000)	Cost of materials (\$1,000)	Value of shipments (\$1,000)	Total capital expendi-tures (\$1,000)
				Number	Payroll (\$1,000)	Number	Hours (1,000)	Wages (\$1,000)				
<b>311511</b>	<b>Fluid milk mfg</b> .....	<b>405</b>	<b>612</b>	<b>58 217</b>	<b>1 921 494</b>	<b>30 347</b>	<b>65 596</b>	<b>943 601</b>	<b>6 311 308</b>	<b>15 887 841</b>	<b>22 212 148</b>	<b>428 256</b>
202600	Fluid milk .....	N	612	58 217	1 921 494	30 347	65 596	943 601	6 311 308	15 887 841	22 212 148	428 256

<sup>1</sup>For the census, a company is defined as a business organization consisting of one establishment or more under common ownership or control.

<sup>2</sup>Includes establishments with payroll at any time during the year.

**Table 2. Industry Statistics for Selected States: 1997**

[States that are disclosures or with less than 100 employees are not shown. For explanation of terms, see appendixes. For meaning of abbreviations and symbols, see introductory text]

Industry and geographic area	E <sup>1</sup>	All establishments		All employees		Production workers			Value added by manufacture (\$1,000)	Cost of materials (\$1,000)	Value of shipments (\$1,000)	Total capital expendi-tures (\$1,000)
		Total	With 20 em-ploy-ees or more	Number	Payroll (\$1,000)	Number	Hours (1,000)	Wages (\$1,000)				
<b>311511, FLUID MILK MFG</b>												
<b>United States</b> .....	<b>1</b>	<b>612</b>	<b>435</b>	<b>58 217</b>	<b>1 921 494</b>	<b>30 347</b>	<b>65 596</b>	<b>943 601</b>	<b>6 311 308</b>	<b>15 887 841</b>	<b>22 212 148</b>	<b>428 256</b>
California .....	1	60	40	5 844	229 532	3 399	6 635	114 003	902 100	2 142 584	3 044 138	49 083
Connecticut .....	-	7	4	510	19 348	182	428	5 834	39 914	128 309	168 084	4 603
Florida .....	1	16	13	1 675	53 262	846	2 000	26 939	329 451	504 841	834 087	18 048
Georgia .....	-	8	5	574	18 588	348	779	9 978	37 829	128 086	167 969	3 114
Hawaii * .....	-	6	5	429	15 016	158	349	5 452	48 787	71 802	120 638	1 277
Illinois .....	3	25	18	1 610	66 231	1 040	2 200	35 650	240 497	679 120	920 579	13 477
Iowa .....	2	14	9	1 192	39 285	640	1 421	21 663	142 236	441 279	581 055	6 813
Kansas .....	-	4	3	346	9 512	250	454	6 630	25 814	86 217	111 362	1 957
Louisiana .....	1	12	10	1 279	34 457	598	1 198	12 357	108 486	274 059	386 038	5 174
Maine .....	-	7	3	420	13 848	205	460	8 388	32 910	96 828	130 211	10 371
Minnesota .....	1	32	13	1 260	44 263	635	1 303	22 075	109 801	367 851	477 762	7 354
Missouri .....	-	9	6	998	32 771	608	1 494	18 966	71 625	275 635	347 567	4 063
New Jersey .....	4	10	8	1 930	78 928	878	1 906	37 730	168 701	547 914	716 534	12 360
North Dakota .....	1	8	4	359	9 386	150	300	4 158	25 438	65 967	91 409	3 209
Ohio .....	3	25	18	2 975	89 264	1 657	3 591	53 075	499 873	748 431	1 248 789	26 291
Oklahoma .....	-	3	3	491	13 340	302	783	7 653	60 637	110 229	170 809	1 773
Oregon .....	-	18	15	1 227	38 023	653	1 282	19 913	125 441	339 295	464 317	17 935
Pennsylvania .....	2	50	32	3 858	132 327	1 678	3 390	53 843	331 591	865 006	1 194 937	35 897
Tennessee .....	5	11	8	2 408	73 921	1 028	2 412	27 128	235 307	422 547	661 529	12 271
Texas .....	1	29	26	3 923	122 573	1 655	3 553	41 661	347 387	1 037 787	1 385 777	31 761
Utah .....	-	6	5	453	13 894	234	504	6 885	58 857	128 500	187 601	5 190
Wisconsin .....	-	15	10	942	29 865	675	1 542	21 706	172 105	451 017	624 328	5 107

\* Hawaii has no incorporated places in the sense of functioning governmental units; however, in agreement with Hawaiian law, the Bureau of the Census reports data for census designated places (CDPs) which have been designated as place equivalents. Those CDPs, only for the state of Hawaii, with 2,500 or more population are recognized.

<sup>1</sup>Some payroll and sales data for small single-establishment companies with up to 20 employees (cutoff varied by industry) were obtained from administrative records of other government agencies rather than from census report forms. These data were then used in conjunction with industry averages to estimate statistics for these small establishments. This technique was also used for a small number of other establishments whose reports were not received at the time data were tabulated. The following symbols are shown where estimated data based on administrative-record data account for 10 percent or more of the figures shown: 1-10 to 19 percent; 2-20 to 29 percent; 3-30 to 39 percent; 4-40 to 49 percent; 5-50 to 59 percent; 6-60 to 69 percent; 7-70 to 79 percent; 8-80 to 89 percent; 9-90 percent or more.

**Table 3. Detailed Statistics by Industry: 1997**

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendixes]

Item	Value	Item	Value
<b>311511, FLUID MILK MFG</b>		<b>311511, FLUID MILK MFG—Con.</b>	
Companies <sup>1</sup> .....	number.. 405	Value added .....	\$1,000.. 6 311 308
All establishments .....	number.. 612	Total inventories, beginning of year .....	\$1,000.. 536 751
Establishments with 1 to 19 employees .....	number.. 177	Finished goods inventories, beginning of year .....	\$1,000.. 265 021
Establishments with 20 to 99 employees .....	number.. 211	Work-in-process inventories, beginning of year .....	\$1,000.. 24 178
Establishments with 100 employees or more .....	number.. 224	Materials and supplies inventories, beginning of year .....	\$1,000.. 247 552
All employees .....	number.. 58 217	Total inventories, end of year .....	\$1,000.. 514 666
Total compensation <sup>2</sup> .....	\$1,000.. 2 498 785	Finished goods inventories, end of year .....	\$1,000.. 252 559
Annual payroll .....	\$1,000.. 1 921 494	Work-in-process inventories, end of year .....	\$1,000.. 23 641
Total fringe benefits .....	\$1,000.. 577 291	Materials and supplies inventories, end of year .....	\$1,000.. 238 466
Production workers, average for year .....	number.. 30 347	Gross book value of total assets at beginning of year .....	\$1,000.. 4 330 098
Production workers on March 15 .....	number.. 30 449	Total capital expenditures (new and used) .....	\$1,000.. 428 256
Production workers on May 15 .....	number.. 30 411	Capital expenditures for buildings and other structures	
Production workers on August 15 .....	number.. 30 334	(new and used) .....	\$1,000.. 100 125
Production workers on November 15 .....	number.. 30 194	Capital expenditures for machinery and equipment (new	
Production-worker hours .....	1,000.. 65 596	and used) .....	\$1,000.. 328 131
Production-worker wages .....	\$1,000.. 943 601	Total retirements <sup>2</sup> .....	\$1,000.. 111 074
Total cost of materials .....	\$1,000.. 15 887 841	Gross book value of total assets at end of year .....	\$1,000.. 4 647 280
Cost of materials, parts, containers, etc., consumed .....	\$1,000.. 13 837 508	Total depreciation during year <sup>2</sup> .....	\$1,000.. 354 174
Cost of resales .....	\$1,000.. 1 782 963	Total rental payments <sup>2</sup> .....	\$1,000.. 134 292
Cost of fuels .....	\$1,000.. 68 935	Buildings and other structures rental payments <sup>2</sup> .....	\$1,000.. 48 905
Cost of purchased electricity .....	\$1,000.. 160 899	Machinery and equipment rental payments <sup>2</sup> .....	\$1,000.. 85 387
Cost of contract work .....	\$1,000.. 37 536	Cost of purchased services for the repair of buildings and other	
Quantity of electricity purchased for heat and power .....	1,000 kWh.. 2 678 321	structures <sup>3</sup> .....	\$1,000.. 20 103
Quantity of electricity generated less sold for heat and power .....	1,000 kWh.. D	Response coverage ratio <sup>4</sup> .....	percent.. 64
Total value of shipments .....	\$1,000.. 22 212 148	Cost of purchased services for the repair of machinery and	
Primary products value of shipments .....	\$1,000.. 17 742 055	equipment <sup>3</sup> .....	\$1,000.. 116 714
Secondary products value of shipments .....	\$1,000.. 2 341 162	Response coverage ratio <sup>4</sup> .....	percent.. 64
Total miscellaneous receipts .....	\$1,000.. 2 128 931	Cost of purchased communications services <sup>3</sup> .....	\$1,000.. 14 270
Value of resales .....	\$1,000.. 2 087 237	Response coverage ratio <sup>4</sup> .....	percent.. 64
Contract receipts .....	\$1,000.. 13 828	Cost of purchased legal services <sup>3</sup> .....	\$1,000.. 12 054
Other miscellaneous receipts .....	\$1,000.. 27 866	Response coverage ratio <sup>4</sup> .....	percent.. 64
Primary products specialization ratio .....	percent.. 88	Cost of purchased accounting and bookkeeping services <sup>3</sup> .....	\$1,000.. 21 534
Value of primary products shipments made in all industries .....	\$1,000.. 19 619 780	Response coverage ratio <sup>4</sup> .....	percent.. 64
Value of primary products shipments made in this industry .....	\$1,000.. 17 742 055	Cost of purchased advertising services <sup>3</sup> .....	\$1,000.. 59 528
Value of primary products shipments made in other		Response coverage ratio <sup>4</sup> .....	percent.. 64
industries .....	\$1,000.. 1 877 725	Cost of purchased software and other data processing	
Coverage ratio .....	percent.. 90	services <sup>3</sup> .....	\$1,000.. 9 218
		Response coverage ratio <sup>4</sup> .....	percent.. 64
		Cost of purchased refuse removal (including hazardous waste)	
		services <sup>3</sup> .....	\$1,000.. 9 926
		Response coverage ratio <sup>4</sup> .....	percent.. 64

<sup>1</sup>For the census, a company is defined as a business organization consisting of one establishment or more under common ownership or control.

<sup>2</sup>These items are collected in the ASM and estimated for the remaining establishments; therefore, the levels of estimation are higher than for other items in the table.

<sup>3</sup>Based on ASM sample data.

<sup>4</sup>A response coverage ratio is derived for this item by calculating the ratio of the weighted employment (establishment data multiplied by sample weight) for those ASM establishments that reported to the weighted total employment for all ASM establishments classified in this industry.

Note: The amounts shown for purchased services reflect only those services that establishments purchase from other companies.



**Table 4. Industry Statistics by Employment Size: 1997**

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendixes]

Employment size class	E <sup>1</sup>	All establishments		All employees		Production workers			Value added by manufacture (\$1,000)	Cost of materials (\$1,000)	Value of shipments (\$1,000)	Total capital expenditures (\$1,000)
		Total	With 20 employees or more	Number	Payroll (\$1,000)	Number	Hours (1,000)	Wages (\$1,000)				
<b>311511, FLUID MILK MFG</b>												
<b>All establishments</b> .....	<b>1</b>	<b>612</b>	<b>435</b>	<b>58 217</b>	<b>1 921 494</b>	<b>30 347</b>	<b>65 596</b>	<b>943 601</b>	<b>6 311 308</b>	<b>15 887 841</b>	<b>22 212 148</b>	<b>428 256</b>
Establishments with 1 to 4 employees .....	6	74	—	156	3 426	103	137	2 199	17 034	21 934	39 290	724
Establishments with 5 to 9 employees .....	6	46	—	313	7 274	184	252	3 849	31 600	65 191	95 564	4 036
Establishments with 10 to 19 employees .....	4	57	—	794	18 456	420	670	8 899	51 715	137 999	191 126	3 819
Establishments with 20 to 49 employees .....	1	100	100	3 434	91 633	1 949	3 791	50 104	418 572	992 133	1 416 273	27 311
Establishments with 50 to 99 employees .....	1	111	111	8 451	262 580	5 073	10 838	150 994	972 843	2 721 667	3 697 228	82 188
Establishments with 100 to 249 employees .....	1	189	189	30 232	1 016 379	16 373	35 771	509 503	3 465 325	8 651 525	12 120 418	217 896
Establishments with 250 to 499 employees .....	2	28	28	9 420	319 912	3 947	8 686	134 446	926 918	2 347 628	3 269 857	57 214
Establishments with 500 to 999 employees .....	4	6	6	D	D	D	D	D	D	D	D	D
Establishments with 1,000 to 2,499 employees .....	9	1	1	D	D	D	D	D	D	D	D	D
Establishments with 2,500 employees or more .....	—	—	—	—	—	—	—	—	—	—	—	—
Administrative records <sup>2</sup> .....	9	137	—	948	17 079	575	669	9 452	45 958	122 628	170 790	3 538

<sup>1</sup>Some payroll and sales data for small single-establishment companies with up to 20 employees (cutoff varied by industry) were obtained from administrative records of other government agencies rather than from census report forms. These data were then used in conjunction with industry averages to estimate statistics for these small establishments. This technique was also used for a small number of other establishments whose reports were not received at the time data were tabulated. The following symbols are shown where estimated data based on administrative-record data account for 10 percent or more of the figures shown: 1–10 to 19 percent; 2–20 to 29 percent; 3–30 to 39 percent; 4–40 to 49 percent; 5–50 to 59 percent; 6–60 to 69 percent; 7–70 to 79 percent; 8–80 to 89 percent; 9–90 percent or more.

<sup>2</sup>Some payroll and sales data for small single-establishment companies with up to 20 employees (cutoff varied by industry) were obtained from administrative records of other government agencies rather than from census report forms. These data were then used in conjunction with industry averages to estimate statistics for these small establishments. Data are also included in respective size classes shown.

**Table 5. Industry Statistics by Industry and Primary Product Class Specialization: 1997**

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendixes]

NAICS industry or product class code	Industry or primary product class	All establishments	All employees		Production workers			Value added by manufacture (\$1,000)	Cost of materials (\$1,000)	Value of shipments (\$1,000)	Total capital expenditures (\$1,000)
			Number	Payroll (\$1,000)	Number	Hours (1,000)	Wages (\$1,000)				
<b>311511</b>	<b>Fluid milk mfg</b> .....	<b>612</b>	<b>58 217</b>	<b>1 921 494</b>	<b>30 347</b>	<b>65 596</b>	<b>943 601</b>	<b>6 311 308</b>	<b>15 887 841</b>	<b>22 212 148</b>	<b>428 256</b>
3115111	Bulk fluid milk and cream .....	39	1 855	52 754	1 089	2 298	30 323	273 684	1 057 859	1 337 525	16 274
3115114	Packaged fluid milk and related products, including cartons, bottles, cans, and dispenser cans .....	368	49 487	1 655 476	24 599	54 160	778 536	4 922 496	13 083 211	18 014 558	344 270
3115117	Cottage cheese (including bakers', pot, and farmers' cheese) .....	15	1 351	45 530	1 074	2 288	33 417	145 939	419 850	565 800	10 212
311511A	Yogurt, except frozen .....	21	2 653	85 848	1 782	3 913	58 332	613 813	695 418	1 308 863	31 309
311511D	Perishable dairy product substitutes ..	15	D	D	D	D	D	D	D	D	10 561
311511G	Other packaged milk products, nec ..	3	D	D	D	D	D	D	D	D	262

**Table 6a. Products Statistics: 1997 and 1992**

[Includes quantity and value of products of this industry produced by (1) establishments classified in this industry (primary) and (2) establishments classified in other industries (secondary). Transfers of products of this industry from one establishment of a company to another establishment of the same company (interplant transfers) are also included. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendixes]

NAICS product code	Product	1997				1992			
		Number of companies with shipments of \$100,000 or more	Quantity of production for all purposes	Product shipments		Number of companies with shipments of \$100,000 or more	Quantity of production for all purposes	Product shipments	
				Quantity	Value (\$1,000)			Quantity	Value (\$1,000)
<b>311511</b>	<b>Fluid milk</b>	<b>N</b>	<b>X</b>	<b>X</b>	<b>19 619 780</b>	<b>N</b>	<b>X</b>	<b>X</b>	<b>18 571 860</b>
3115111	Bulk fluid milk and cream	N	X	X	3 146 675	N	X	X	3 035 466
311511111	Fluid whole milk, bulk sales	N	X	X	1 665 606	N	X	X	N
3115111111	Fluid whole milk, bulk sales . . . . . mil lb.	114	X	11 433.5	1 665 606	119	X	12 120.9	1 597 875
31151112	Other bulk fluid milk and cream	N	X	X	1 424 086	N	X	X	N
311511221	Fluid skim milk, bulk sales . . . . . mil lb.	41	X	946.9	186 627	36	X	985.5	137 396
311511231	Fluid cream and buttermilk, bulk sales . . . . . mil lb.	181	X	254.6	1 094 001	178	X	2 678.9	1 038 178
311511241	Other bulk fluid milk and cream (eggnog, lowfat, etc.) . . . . . mil lb.	31	X	438.2	143 458	40	X	S	138 886
3115111Y	Bulk fluid milk and cream, nsk	N	X	X	56 983	N	X	X	N
3115111YWV	Bulk fluid milk and cream, nsk	N	X	X	56 983	N	X	X	123 131
3115114	Packaged fluid milk and related products, including cartons, bottles, cans, and dispenser cans	N	X	X	12 553 702	N	X	X	11 732 668
31151141	Fluid whole milk, packaged (including U.H.T.)	N	X	X	4 602 004	N	X	X	N
3115114111	Fluid whole milk, packaged (including U.H.T.) . . . . . mil qt.	199	X	8 902.9	4 602 004	232	X	9 314.0	4 439 972
31151142	Lowfat milk, packaged (including U.H.T.)	N	X	X	4 758 831	N	X	X	N
3115114221	Lowfat milk, packaged (including U.H.T.) . . . . . mil qt.	194	X	189.1	4 758 831	226	X	10 254.9	4 540 544
31151143	Skim milk, packaged (including U.H.T.)	N	X	X	1 557 871	N	X	X	N
3115114331	Skim milk, packaged (including U.H.T.) . . . . . mil qt.	184	X	219.9	1 557 871	207	X	3 024.8	1 188 460
31151144	All other packaged fluid milk and related products, including cartons, bottles, cans, and dispenser cans	N	X	X	1 502 774	N	X	X	N
3115114441	Heavy cream, packaged (whipping cream containing 36 percent butterfat or more) . . . . . mil qt.	90	X	178.9	271 950	92	X	201.3	202 906
3115114451	Light cream, packaged (coffee cream containing less than 36 percent butterfat) . . . . . mil qt.	39	X	S	180 006	46	X	86.0	82 190
3115114461	Sour cream, unflavored, packaged . . . . . mil qt.	91	X	P602.9	514 989	96	X	490.4	371 345
3115114471	Half and half, packaged . . . . . mil qt.	104	X	S	430 820	120	X	P365.1	300 015
3115114481	Whipped topping, butterfat base, packaged . . . . . mil lb.	17	X	P71.9	105 009	18	X	48.4	72 593
3115114Y	Packaged fluid milk and related products, including cartons, bottles, cans, and dispenser cans, nsk	N	X	X	132 222	N	X	X	N
3115114YWV	Packaged fluid milk and related products, including cartons, bottles, cans, and dispenser cans, nsk	N	X	X	132 222	N	X	X	534 643
3115117	Cottage cheese (including bakers', pot, and farmers' cheese)	N	X	X	736 958	N	X	X	769 563
31151171	Cottage cheese (including bakers', pot, and farmers' cheese)	N	X	X	725 477	N	X	X	N
3115117111	Cottage cheese (including bakers', pot, and farmers' cheese), manufactured and creamed in this plant . . . . . mil lb.	67	X	692.2	620 622	79	X	790.6	666 729
3115117121	Cottage cheese (including bakers', pot, and farmers' cheese), manufactured in this plant, sold as curd (not creamed) . . . . . mil lb.	13	X	67.0	72 517	13	X	P47.8	38 817
3115117131	Cottage cheese (including bakers', pot, and farmers' cheese), creamed in this plant from purchased curd . . . . . mil lb.	8	X	P32.8	32 338	8	X	35.2	30 619
3115117Y	Cottage cheese (including bakers', pot, and farmers' cheese), nsk	N	X	X	11 481	N	X	X	N
3115117YWV	Cottage cheese (including bakers', pot, and farmers' cheese), nsk	N	X	X	11 481	N	X	X	33 398
311511A	Yogurt, except frozen	N	X	X	1 335 410	N	X	X	998 162
311511A1	Yogurt, except frozen	N	X	X	1 217 336	N	X	X	N
311511A111	Regular and lowfat yogurt, except frozen . . . . . mil lb.	38	X	297.7	1 023 329	N	X	N	N
311511A121	Nonfat yogurt, except frozen . . . . . mil lb.	20	X	272.9	194 007	N	X	N	N
311511AY	Yogurt, except frozen, nsk	N	X	X	118 074	N	X	X	N
311511AYWV	Yogurt, except frozen, nsk	N	X	X	118 074	N	X	X	N
311511D	Perishable dairy product substitutes	N	X	X	477 766	N	X	X	238 410
311511D1	Perishable dairy product substitutes	N	X	X	477 309	N	X	X	N
311511D111	Perishable flavored dip substitutes . . . . . mil qt.	9	X	40.9	40 523	11	X	29.3	28 917
311511D121	Perishable whipped topping, nonbutterfat base (including pressure can type) . . . . . mil lb.	16	X	P26.2	28 960	11	X	S	47 439
311511D131	Perishable coffee whitener substitutes . . . . . mil qt.	23	X	S	244 462	20	X	S	61 275
311511D141	Perishable sour cream substitutes . . . . . mil qt.	10	X	X	11 274	8	X	X	12 994
311511D151	Perishable flavored milk drink substitutes (chocolate drink, etc.) . . . . . mil qt.	21	X	111.9	57 757	16	X	P95.0	38 205
311511D161	Other perishable dairy product substitutes	18	X	X	94 333	12	X	X	46 133
311511DY	Perishable dairy product substitutes, nsk	N	X	X	457	N	X	X	N
311511DYWV	Perishable dairy product substitutes, nsk	N	X	X	457	N	X	X	3 447

See footnotes at end of table.

**Table 6a. Products Statistics: 1997 and 1992—Con.**

[Includes quantity and value of products of this industry produced by (1) establishments classified in this industry (primary) and (2) establishments classified in other industries (secondary). Transfers of products of this industry from one establishment of a company to another establishment of the same company (interplant transfers) are also included. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendixes]

NAICS product code	Product	1997				1992			
		Number of companies with shipments of \$100,000 or more	Quantity of production for all purposes	Product shipments		Number of companies with shipments of \$100,000 or more	Quantity of production for all purposes	Product shipments	
				Quantity	Value (\$1,000)			Quantity	Value (\$1,000)
<b>311511</b>	<b>Fluid milk—Con.</b>								
311511G	Other packaged milk products, nec .....	N	X	X	1 069 426	N	X	X	886 559
311511G1	Other packaged milk products, nec .....	N	X	X	1 066 119	N	X	X	N
311511G111	Flavored sour cream dips .....mil qt..	41	X	S	120 522	39	X	128.4	68 954
311511G121	Flavored milks (chocolate milk, etc.) .....mil qt..	123	X	¶1 017.3	632 881	152	X	929.1	497 298
311511G131	Other milk products (eggnog, buttermilk, acidophilus milk, reconstituted milk, etc.) .....mil qt..	100	X	¶460.3	312 716	117	X	518.5	305 913
311511GY	Other packaged milk products, nec, nsk .....	N	X	X	3 307	N	X	X	N
311511GYWV	Other packaged milk products, nec, nsk .....	N	X	X	3 307	N	X	X	14 394
311511W	Fluid milk, nsk, total .....	N	X	X	299 843	N	X	X	911 032
311511WY	Fluid milk manufacturing, nsk, total .....	N	X	X	299 843	N	X	X	N
311511WYWV	Fluid milk manufacturing, nsk, for nonadministrative-record establishments .....	N	X	X	202 918	N	X	X	863 139
311511WYWY	Fluid milk manufacturing, nsk, for administrative-record establishments .....	N	X	X	96 925	N	X	X	48 162

# Additional information is available for this item; see Appendix F.

@ Additional data are available for these codes at the aggregate U.S. level in the Current Industrial Report (CIR) series; see Appendix F for the CIR survey number and title.

\$ This product is primary to more than one industry; see Appendix F for a listing of the related product codes.

Note: For some establishments, data have been estimated from central unit values which are based on quantity-value relationships of reported data. The following symbols are used when percentage of each quantity figure estimated in this manner equals or exceeds 10 percent of published figure: <sup>P</sup> 10 to 19 percent estimated; <sup>¶</sup> 20 to 29 percent estimated. If 30 percent or more is estimated, figure is replaced by S.

**Table 6b. Product Class Shipments for Selected States: 1997 and 1992**

[Product classes covered are those that are economically significant and whose production is geographically dispersed, provided dispersion is not approximated by data in Table 2. Also, product classes are not shown if they are miscellaneous or "not specified by kind" classes. Statistics for some states are withheld because they are either less than \$2 million in product class shipments or they disclose data for individual companies in 1997. For meaning of abbreviations and symbols, see introductory text. For explanations of terms, see appendixes]

NAICS product class code	Product class and geographic area	Value of product shipments (\$1,000)	
		1997	1992
<b>3115111</b>	<b>BULK FLUID MILK AND CREAM</b>		
	<b>United States .....</b>	<b>3 146 675</b>	<b>3 035 466</b>
	Arkansas .....	9 270	7 619
	California .....	865 205	617 942
	Colorado .....	12 505	4 936
	Connecticut .....	11 370	5 704
	Florida .....	18 097	15 737
	Illinois .....	50 253	57 466
	Indiana .....	36 125	30 288
	Iowa .....	156 703	141 565
	Kansas .....	11 512	N
	Kentucky .....	47 988	41 577
	Louisiana .....	59 475	13 163
	Maryland .....	51 281	24 343
	Michigan .....	65 395	70 021
	Minnesota .....	277 806	167 017
	Missouri .....	26 684	120 198
	New Jersey .....	61 049	195 245
	New Mexico .....	19 278	N
	New York .....	67 939	183 060
	North Carolina .....	15 829	15 550
	Ohio .....	87 708	118 900
	Oregon .....	92 542	73 842
	Pennsylvania .....	254 508	216 794
	South Dakota .....	31 361	28 302
	Tennessee .....	35 063	22 281
	Texas .....	108 124	147 590
	Utah .....	23 081	10 607
	Virginia .....	58 066	20 388
	Washington .....	43 351	N
	Wisconsin .....	412 165	392 161

See footnotes at end of table.

Table 6b. **Product Class Shipments for Selected States: 1997 and 1992—Con.**

[Product classes covered are those that are economically significant and whose production is geographically dispersed, provided dispersion is not approximated by data in Table 2. Also, product classes are not shown if they are miscellaneous or "not specified by kind" classes. Statistics for some states are withheld because they are either less than \$2 million in product class shipments or they disclose data for individual companies in 1997. For meaning of abbreviations and symbols, see introductory text. For explanations of terms, see appendixes]

NAICS product class code	Product class and geographic area	Value of product shipments (\$1,000)	
		1997	1992
<b>3115114</b>	<b>PACKAGED FLUID MILK AND RELATED PRODUCTS, INCLUDING CARTONS, BOTTLES, CANS, AND DISPENSER CANS</b>		
	<b>United States</b> .....	<b>12 553 702</b>	<b>11 732 668</b>
	Alabama .....	191 432	200 513
	Arizona .....	275 304	214 740
	California .....	1 474 642	1 346 987
	Colorado .....	187 335	157 880
	Connecticut .....	104 516	100 059
	Florida .....	517 018	542 304
	Georgia .....	112 443	149 320
	Hawaii .....	61 217	52 286
	Illinois .....	565 537	493 603
	Indiana .....	287 244	247 797
	Iowa .....	300 324	171 750
	Kentucky .....	360 069	294 412
	Louisiana .....	211 392	170 619
	Maine .....	108 941	89 045
	Maryland .....	244 402	252 548
	Massachusetts .....	493 085	480 560
	Michigan .....	528 418	462 055
	Minnesota .....	270 820	270 896
	Missouri .....	202 641	164 792
	Nebraska .....	82 977	120 707
	New Jersey .....	556 621	490 610
	New Mexico .....	48 360	N
	New York .....	675 430	597 705
	North Carolina .....	297 447	290 060
	Ohio .....	517 161	480 911
	Oklahoma .....	139 611	162 500
	Oregon .....	229 996	172 102
	Pennsylvania .....	647 330	717 100
	South Carolina .....	163 972	151 610
	Tennessee .....	359 850	331 433
	Texas .....	783 889	710 092
	Utah .....	131 967	N
	Virginia .....	295 448	252 836
	Washington .....	207 904	236 001
	Wisconsin .....	302 469	382 325
<b>3115117</b>	<b>COTTAGE CHEESE (INCLUDING BAKERS', POT, AND FARMERS' CHEESE)</b>		
	<b>United States</b> .....	<b>736 958</b>	<b>769 563</b>
	California .....	89 487	103 375
	Colorado .....	16 334	22 816
	Illinois .....	59 077	29 469
	Indiana .....	14 362	19 137
	Iowa .....	18 175	N
	Kentucky .....	29 877	29 612
	Michigan .....	10 472	N
	Missouri .....	14 749	N
	New York .....	181 297	162 134
	Ohio .....	36 699	40 835
	Oklahoma .....	8 483	16 372
	Oregon .....	14 982	7 580
	Pennsylvania .....	25 485	40 129
	Tennessee .....	8 383	N
	Texas .....	20 730	22 159
	Virginia .....	10 302	12 725
	Wisconsin .....	29 684	65 769
<b>311511A</b>	<b>YOGURT, EXCEPT FROZEN</b>		
	<b>United States</b> .....	<b>1 335 410</b>	<b>998 162</b>
	California .....	206 532	176 704
	Hawaii .....	2 403	N
	Illinois .....	11 709	N
	New York .....	115 912	82 595
	Oregon .....	24 301	N
<b>311511D</b>	<b>PERISHABLE DAIRY PRODUCT SUBSTITUTES</b>		
	<b>United States</b> .....	<b>477 766</b>	<b>238 410</b>
	California .....	142 892	N
	Florida .....	6 630	3 466
	Illinois .....	53 174	29 347
	Michigan .....	7 777	3 122
	Ohio .....	9 409	11 298
	Oregon .....	2 505	N
<b>311511G</b>	<b>OTHER PACKAGED MILK PRODUCTS, NEC</b>		
	<b>United States</b> .....	<b>1 069 426</b>	<b>886 559</b>
	Alabama .....	40 296	25 088
	California .....	74 773	63 127
	Colorado .....	12 593	12 796
	Connecticut .....	9 259	5 880
	Florida .....	75 798	64 003
	Illinois .....	26 408	28 800
	Indiana .....	18 950	13 731
	Iowa .....	56 696	22 317
	Kentucky .....	50 151	45 638
	Louisiana .....	23 417	11 915

See footnotes at end of table.

**Table 6b. Product Class Shipments for Selected States: 1997 and 1992—Con.**

[Product classes covered are those that are economically significant and whose production is geographically dispersed, provided dispersion is not approximated by data in Table 2. Also, product classes are not shown if they are miscellaneous or "not specified by kind" classes. Statistics for some states are withheld because they are either less than \$2 million in product class shipments or they disclose data for individual companies in 1997. For meaning of abbreviations and symbols, see introductory text. For explanations of terms, see appendixes]

NAICS product class code	Product class and geographic area	Value of product shipments (\$1,000)	
		1997	1992
<b>311511G</b>	<b>OTHER PACKAGED MILK PRODUCTS, NEC—Con.</b>		
	Maryland .....	18 159	15 360
	Michigan .....	34 257	34 722
	Minnesota .....	25 450	26 263
	Missouri .....	24 589	13 064
	New Jersey .....	8 319	11 199
	New York .....	51 471	36 115
	North Carolina .....	32 239	34 882
	Ohio .....	68 601	45 818
	Oklahoma .....	13 209	16 459
	Oregon .....	10 804	8 724
	Pennsylvania .....	41 152	41 181
	Tennessee .....	61 158	49 974
	Texas .....	62 991	48 020
	Utah .....	11 462	N
	Virginia .....	29 274	31 960
	Washington .....	27 570	21 171
	Wisconsin .....	26 536	22 001

# Additional information is available for this item; see Appendix F.  
 @ Additional data are available for these codes at the aggregate U.S. level in the Current Industrial Report (CIR) series; see Appendix F for the CIR survey number and title.  
 \$ This product is primary to more than one industry; see Appendix F for a listing of the related product codes.

**Table 7. Materials Consumed by Kind: 1997 and 1992**

[Includes quantity and cost of materials consumed or put into production by establishments classified only in this industry. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendixes]

NAICS material code	Material consumed	1997		1992	
		Quantity	Delivered cost (\$1,000)	Quantity	Delivered cost (\$1,000)
<b>311511</b>	<b>FLUID MILK MFG</b>				
11212000	Whole milk .....	P626.1	8 853 900	631.6	9 263 061
31151101	Fluid skim milk .....	q52.7	645 743	P14.4	220 159
31151103	Cream .....	q6.4	390 930	4.7	265 794
31151200	Butter .....	S	10 398	S	24 580
31151401	Condensed and evaporated milk .....	q177.7	90 616	215.4	80 873
31151407	Dry milk .....	P152.9	156 766	q143.2	115 812
31151301	Natural cheese, other than cottage cheese .....	5.9	8 720	P10.1	11 480
31152001	Ice cream mix (excluding lowfat and nonfat) .....	P16.2	40 123	P20.0	46 358
31152003	Sherbet mix .....	0.7	1 035	3.5	5 468
31152005	Ice cream mix, lowfat .....	11.4	21 836	P5.5	10 796
31152007	Yogurt mix .....	S	10 930	P2.1	5 347
31100019	Fats and oils, all types (purchased as such) .....	q60.4	20 024	P70.1	25 057
31122103	High fructose corn syrup (HFCS)(in terms of solids) .....	P914.8	104 050	P737.6	88 061
31122117	Crystalline fructose (dry fructose) .....	17.3	4 147	P18.7	3 216
31122119	Dextrose and corn syrup, including corn syrup solids (in terms of dry weight) .....	P147.1	25 692	P153.7	21 275
31131003	Sugar, cane and beet (in terms of sugar solids) .....	q197.2	75 064	185.7	68 479
31151403	Whey, liquid, concentrated, dried; and modified whey products .....	P249.1	64 601	q105.2	39 982
00190035	Casein and caseinates .....	S	D	S	7 189
31132001	Chocolate (compounds, cocoa, chocolate liquor, coatings, chocolate flavoring, etc.) .....	q62.8	55 283	P73.1	54 971
00190036	Flavorings (natural, imitation, etc.), except chocolate .....	X	335 539	X	272 849
32521105	Plastics resins consumed in the form of granules, pellets, powders, liquids, etc. ....	P469.1	196 624	P514.3	176 804
001900A1	Packaging paper and plastics film, coated and laminated .....	X	247 549	X	139 881
001900A3	Bags; plastics, foil, and coated paper .....	X	24 657	X	23 247
32610013	Plastics products consumed in the form of sheets, rods, tubes, film, and other shapes .....	X	49 173	X	27 021
32721301	Glass containers .....	X	2 924	X	4 146
32610029	Plastics containers .....	X	395 928	X	337 320
32221001	Paperboard containers, boxes, and corrugated paperboard .....	X	505 482	X	504 283
33243101	Metal cans, can lids and ends .....	X	17 661	X	22 221
31152009	Ice cream mix, nonfat .....	D	D	N	N
00970099	All other materials and components, parts, containers, and supplies .....	X	775 075	X	N
00971000	Materials, ingredients, containers, and supplies, n.s.k. ....	X	697 861	X	D

# Additional information is available for this item; see Appendix F.

Note: For some establishments, data have been estimated from central unit values which are based on quantity-value relationships of reported data. The following symbols are used when percentage of each quantity figure estimated in this manner equals or exceeds 10 percent of published figure: P 10 to 19 percent estimated; q 20 to 29 percent estimated. If 30 percent or more is estimated, figure is replaced by S.



# Appendix A.

## Explanation of Terms

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### **BEGINNING- AND END-OF-YEAR INVENTORIES**

Respondents were asked to report their beginning-of-year and end-of-year inventories at cost or market. Effective with the 1982 Economic Census, this change to a uniform instruction for reporting inventories was introduced for all sector reports. Prior to 1982, respondents were permitted to value inventories using any generally accepted accounting method (FIFO, LIFO, market, to name a few). Beginning in 1982, LIFO users were asked to first report inventory values prior to the LIFO adjustment and then to report the LIFO reserve and the LIFO value after adjustment for the reserve.

### **Inventory Data by Stage of Fabrication**

Total inventories and three detailed components (1) finished goods, (2) work-in-process, and (3) materials, supplies, fuels, etc., were collected.

When using inventory data by stage of fabrication for “all industries” and at the three-digit subsector level, it should be noted that an item treated as a finished product by an establishment in one industry may be reported as a raw material by an establishment in a different industry. For example, the finished-product inventories of a steel mill would be reported as raw materials by a stamping plant. Such differences are present in the inventory figures by stage of fabrication shown for all publication levels.

### **COST OF MATERIALS**

This term refers to direct charges actually paid or payable for items consumed or put into production during the year, including freight charges and other direct charges incurred by the establishment in acquiring these materials. It includes the cost of materials or fuel consumed, whether purchased by the individual establishment from other companies, transferred to it from other establishments of the same company, or withdrawn from inventory during the year.

Included in this item are:

1. Cost of parts, components, containers, etc.—Includes all raw materials, semifinished goods, parts, containers, scrap, and supplies put into production or used as operating supplies and for repair and maintenance during the year.
2. Cost of products bought and sold in the same condition.

3. Cost of fuels consumed for heat and power—Includes the cost of materials or fuel consumed, whether purchased by the individual establishment from other companies, transferred to it from other establishments of the same company, or withdrawn from inventory during the year.
4. Cost of purchased electricity—The cost of purchased electric energy represents the amount actually used during the year for heat and power. In addition, information was collected on the quantity of electric energy generated by the establishment and the quantity of electric energy sold or transferred to other plants of the same company.
5. Cost of contract work—This term applies to work done by others on materials furnished by the manufacturing establishment. The actual cost of the material is to be reported on the cost of materials, parts, and containers line of this item. The term “Contract Work” refers to the fee a company pays to another company to perform a service.

### **Specific Materials Consumed**

In addition to the total cost of materials, which every establishment was required to report, information also was collected for most manufacturing industries on the consumption of major materials used in manufacturing. The inquiries were restricted to those materials which were important parts of the cost of production in a particular industry and for which cost information was available from manufacturers' records. If less than \$25,000 of a listed material was consumed by an establishment, the cost data could be reported in the “Cost of all other materials...,” Census material code 00970099. Also, the cost of materials for small establishments for which administrative records or short forms were used was imputed into the “Materials not specified by kind,” Census materials code 00971000.

### **Duplication in Cost of Materials and Value of Shipment**

The aggregate of the cost of materials and value of shipments figures for industry groups and for all manufacturing industries includes large amounts of duplication since the products of some industries are used as materials by others. This duplication results, in part, from the addition of related industries representing successive

stages in the production of a finished manufactured product. Examples are the addition of flour mills to bakeries in the food group and the addition of pulp mills to paper mills in the paper and allied products group of industries. Estimates of the overall extent of this duplication indicate that the value of manufactured products exclusive of such duplication (the value of finished manufactures) tends to approximate two-thirds of the total value of products reported in the survey.

Duplication of products within individual industries is significant within a number of industry groups, e.g., machinery and transportation industries. These industries frequently include complete machinery and their parts. In this case, the parts made for original equipment are materials consumed for assembly plants in the same industry.

Even when no significant amount of duplication is involved, value of shipments figures are deficient as measures of the relative economic importance of individual manufacturing industries or geographic areas because of the wide variation in ratio of materials, labor, and other processing costs of value of shipments, both among industries and within the same industry.

Before 1962, cost of materials and value of shipments were not published for some industries which included considerable duplication. Since then, these data have been published for all industries at the U.S. level and beginning in 1964, for all geographic levels.

### **COST OF PURCHASED SERVICES**

Annual Survey of Manufactures (ASM) establishments were requested to provide information on the cost of purchased services for the repair of buildings and other structures, the repair of machinery, communication services, legal services, accounting and bookkeeping services, advertising, software and other data processing services, and refuse removal. Each of these items reflects the costs paid directly by the establishment and excludes salaries paid to employees of the establishment for these services.

Included in the cost of purchased services for the repair of buildings and machinery are payments made for all maintenance and repair work on buildings and equipment. Payments made to other establishments of the same company and for repair and maintenance of any leased property also are included. Extensive repairs or reconstruction that was capitalized is considered capital expenditures and is, therefore, excluded from this item. Repair and maintenance costs provided by an owner as part of a rental contract or incurred directly by an establishment in using its own work force also are excluded.

Included in the cost of purchased advertising services are payments for printing, media coverage, and other advertising services and materials.

Included in the cost of purchased software and other data processing services are all purchases by the establishment from other companies. Excluded are services provided by other establishments of the same company (such as by a separate data processing unit).

Included in the cost of purchased refuse removal services are all costs of refuse removal services paid by the establishment, including costs for hazardous waste removal or treatment. Excluded are all costs included in rental payments or as capital expenditures.

### **Response Coverage Ratio**

A response coverage ratio is a measure of the extent to which respondents report for an item. The estimate is made by calculating the ratio value of the weighted total employment data for all the ASM establishments that report the item to the weighted total employment data for all ASM establishments classified in an industry (reporters and non-reporters).

### **DEPRECIATION CHARGES FOR FIXED ASSETS**

This item includes depreciation and amortization charged during the year against assets. Depreciation charged against fixed assets acquired since the beginning of the year and against assets sold or retired during the year are components of this category. Respondents were requested to make certain that they did not report accumulated depreciation.

### **EMPLOYEES**

This item includes all full-time and part-time employees on the payrolls of operating manufacturing establishments during any part of the pay period which included the 12th of the months specified on the report form. Included are all persons on paid sick leave, paid holidays, and paid vacations during these pay periods. Officers of corporations are included as employees; proprietors and partners of unincorporated firms are excluded. The "all employees" number is the average number of production workers plus the number of other employees in mid-March. The number of production workers is the average for the payroll periods including the 12th of March, May, August, and November.

#### **Production Workers**

This item includes workers (up through the line-supervisor level) engaged in fabricating, processing, assembling, inspecting, receiving, storing, handling, packing, warehousing, shipping (but not delivering), maintenance, repair, janitorial and guard services, product development, auxiliary production for plant's own use (e.g., power plant), recordkeeping, and other services closely associated with these production operations at the establishment covered by the report. Employees above the working-supervisor level are excluded from this item.

#### **All Other Employees**

This item covers nonproduction employees of the manufacturing establishment including those engaged in factory supervision above the line-supervisor level. It

includes sales (including driver-salespersons), sales delivery (highway truck drivers and their helpers), advertising, credit, collection, installation and servicing of own products, clerical and routine office functions, executive, purchasing, financing, legal, personnel (including cafeteria, medical, etc.), professional, and technical employees. Also included are employees on the payroll of the manufacturing establishment engaged in the construction of major additions or alterations utilized as a separate work force.

### **FRINGE BENEFITS**

Fringe benefits are divided into legally required expenditures and payments for voluntary programs. The legally required portion consists primarily of Federal old age and survivors' insurance, unemployment compensation, and workers' compensation. Payments for voluntary programs include all programs not specifically required by legislation whether they were employer initiated or the result of collective bargaining. They include the employer portion of such plans as insurance premiums, premiums for supplemental accident and sickness insurance, pension plans, supplemental unemployment compensation, welfare plans, stock purchase plans on which the employer payment is not subject to withholding tax, and deferred profit-sharing plans. They exclude such items as company-operated cafeterias, in-plant medical services, free parking lots, discounts on employee purchases, and uniforms and work clothing for employees.

### **GROSS BOOK VALUE OF DEPRECIABLE ASSETS AT BEGINNING OF YEAR (BOY) AND END OF YEAR (EOY)**

Total value of depreciable assets is collected on all census forms. It shows the value of depreciable assets for the beginning of year and end of year. The data encompass all fixed depreciable assets on the books of establishments. The values shown (book value) represent the actual cost of assets at the time they were acquired, including all costs incurred in making the assets usable (such as transportation and installation). Included are all buildings, structures, machinery, and equipment (production, office, and transportation equipment) for which depreciation reserves are maintained. Excluded are nondepreciable capital assets including inventories and intangible assets, such as timber and mineral rights.

The definition of fixed depreciable assets is consistent with the definition of capital expenditures. For example, expenditures include actual capital outlays during the year rather than the final value of equipment put in place and buildings completed during the year. Accordingly, the value of assets at the end of the year includes the value of construction in progress.

In addition, respondents were requested to make certain that assets at the beginning of the year plus capital expenditures, less retirements, equaled assets at the end of the year.

### **NUMBER OF ESTABLISHMENTS AND COMPANIES**

A separate report was required for each manufacturing establishment (plant) with one employee or more. An establishment is defined as a single physical location where manufacturing is performed. A company, on the other hand, is defined as a business organization consisting of one establishment or more under common ownership or control.

If the company operated at different physical locations, even if the individual locations were producing the same line of goods, a separate report was requested for each location. If the company operated in two or more distinct lines of manufacturing at the same location, a separate report was requested for each activity.

An establishment not in operation for any portion of the year was requested to return the report form with the proper notation in the "Operational Status" section of the form. In addition, the establishment was requested to report data on any employees, capital expenditures, inventories, or shipments from inventories during the year.

### **PAYROLL**

This item includes the gross earnings of all employees on the payrolls of operating manufacturing establishments paid in the calendar year. Respondents were told they could follow the definition of payrolls used for calculating the Federal withholding tax. It includes all forms of compensation, such as salaries, wages, commissions, dismissal pay, bonuses, vacation and sick leave pay, and compensation in kind, prior to such deductions as employees' social security contributions, withholding taxes, group insurance, union dues, and savings bonds. The total includes salaries of officers of corporations; it excludes payments to proprietors or partners of unincorporated concerns. Also excluded are payments to members of Armed Forces and pensioners carried on the active payrolls of manufacturing establishments.

The census definition of payrolls is identical to that recommended to all Federal statistical agencies by the Office of Management and Budget. It should be noted that this definition does not include employers' social security contributions or other nonpayroll labor costs, such as employees' pension plans, group insurance premiums, and workers' compensation.

The ASM provides estimates of employers' total supplemental labor costs (those required by Federal and state laws and those incurred voluntarily or as part of collective bargaining agreements).

### **PRODUCT CODES AND CLASSES OF PRODUCTS**

NAICS United States industries are identified by a six-digit code, in contrast to the four-digit SIC code. The longer code accommodates the large number of sectors and allows more flexibility in designing subsectors. Each

product or service is assigned a ten-digit code. The product coding structure represents an extension by the Census Bureau of the six-digit industry classifications of the manufacturing and mining sectors. The classification system operates so that the industrial coverage is progressively narrower with the successive addition of digits. This is illustrated as follows:

NAICS level	NAICS code	Description
Industry . . . . .	33461	Manufacturing and reproduction of magnetic and optical media
U.S. industry . . . . .	334612	Reproduction of software
Product class . . . . .	3346120	Prerecorded compact disc (except software), tape, and record reproducing
BLS link code . . . . .	3346120X	
Product code . . . . .	3346120XXX	

As in previous censuses, data were collected for most industries on the quantity and value of individual products shipped. In the 1997 census program, information was collected on the output of almost 10,000 individual product items.

In the new system, there are about 1,500 product classes (seven-digit codes), about 6,000 census products (ten-digit codes), and an additional 3,700 CIR products (ten-digit codes). The ten-digit products are considered the primary products of the industry with the same first six digits.

The list of products for which separate information was collected was prepared after consultation with industry and government representatives. Comparability with previous figures was given considerable weight in the selection of product categories so that comparable 1992 information is presented for most products.

Typically, both quantity and value of shipments information were collected. However, if quantity was not significant or could not be reported by manufacturers, only value of shipments was collected.

Shipments include both commercial shipments and transfers of products to other plants of the same company. For industries in which a considerable portion of the total shipments is transferred to other plants of the same company, separate information on interplant transfers also was collected. Moreover, for products that are used to a large degree within the same establishment as materials or components in the fabrication of other products, total production and often consumption of the item within the plant (quantity produced and consumed) was collected. Typically, the information on production also was collected for products for which there are significant differences between total production and shipments in a given year because of wide fluctuations in finished goods inventories. Other measures of output of products with long production cycles were used as appropriate and feasible.

## PRIMARY PRODUCT CLASS CODE

This file presents selected statistics for establishments according to their degree of specialization in products primary to their industry. This field contains either the six-digit North American Industrial Classification System (NAICS) industry code corresponding to all establishments in the industry, or the seven-digit NAICS product class code for all establishments within the industry that are specialized in a particular product class. Product class specialization is determined by evaluating the ratio of the largest primary product class shipments to total product shipments (primary plus secondary, excluding miscellaneous receipts) for the establishment.

## PRODUCTION-WORKER HOURS

This item covers hours worked or paid for at the plant, including actual overtime hours (not straight-time equivalent hours). It excludes hours paid for vacations, holidays, or sick leave.

## QUANTITY OF ELECTRIC ENERGY CONSUMED FOR HEAT AND POWER

Data on the cost of purchased electric energy were collected on all census forms. However, data on the quantity of purchased electric energy were collected only on the Annual Survey of Manufactures (ASM) form. In addition, information is collected on the quantity of electric energy generated by the establishment and the quantity of electric energy sold or transferred to other plants of the same company.

## RENTAL PAYMENTS

Total rental payments are collected on all census forms. However, the breakdown between rental payments for buildings and other structures and rental payments for machinery and equipment is collected only on the ASM forms. This item includes rental payments for the use of all items for which depreciation reserves would be maintained if they were owned by the establishment, e.g., structures and buildings, and production, office, and transportation equipment. Excluded are royalties and other payments for the use of intangibles and depletable assets and land rents where separable.

When an establishment of a multiestablishment company was charged rent by another part of the same company for the use of assets owned by the company, it was instructed to exclude that cost from rental payments. However, the book value (original cost) of these company-owned assets was to be reported as assets of the establishment at the end of the year.

If there were assets at an establishment rented from another company and the rents were paid centrally by the head office of the establishment, the company was instructed to report these rental payments as if they were paid directly by the establishment.



## RETIREMENTS OF DEPRECIABLE ASSETS

Included in this item is the gross value of assets sold, retired, scrapped, destroyed, etc., during the calendar year. When a complete operation or establishment changed ownership, the respondent was instructed to report the value of the assets sold at the original cost as recorded in the books of the seller. The respondent also was requested to report retirements of equipment or structures owned by a parent company that the establishment was using as if it were a tenant.

## TOTAL CAPITAL EXPENDITURES (NEW AND USED)

For establishments in operation and any known plants under construction, manufacturers were asked to report their new and used expenditures for (1) permanent additions and major alterations to manufacturing establishments and (2) machinery and equipment used for replacement and additions to plant capacity if they were of the type for which depreciation accounts were ordinarily maintained.

Totals for expenditures include the costs of assets leased from nonmanufacturing concerns through capital leases. New facilities owned by the Federal Government but operated under contract by private companies and plant and equipment furnished to the manufacturer by communities and nonprofit organizations are excluded. Also excluded are expenditures for land and cost of maintenance and repairs charged as current operating expenses.

For any equipment or structure transferred for the use of the reporting establishment by the parent company or one of its subsidiaries, the value at which it was transferred to the establishment was to be reported. If an establishment changed ownership during the year, the cost of the fixed assets (building and equipment) was to be reported.

## VALUE ADDED

This measure of manufacturing activity is derived by subtracting the cost of materials, supplies, containers, fuel, purchased electricity, and contract work from the value of shipments (products manufactured plus receipts for services rendered). The result of this calculation is adjusted by the addition of value added by merchandising operations (i.e., the difference between the sales value and the cost of merchandise sold without further manufacture, processing, or assembly) plus the net change in finished goods and work-in-process between the beginning- and end-of-year inventories.

For those industries where value of production is collected instead of value of shipments, value added is adjusted only for the change in work-in-process inventories between the beginning and end of year. For those

industries where value of work done is collected, the value added does not include an adjustment for the change in finished goods or work-in-process inventories.

“Value added” avoids the duplication in the figure for value of shipments that results from the use of products of some establishments as materials by others. Value added is considered to be the best value measure available for comparing the relative economic importance of manufacturing among industries and geographic areas.

## VALUE OF SHIPMENTS

This item covers the received or receivable net selling values, f.o.b. plant (exclusive of freight and taxes), of all products shipped, both primary and secondary, as well as all miscellaneous receipts, such as receipts for contract work performed for others, installation and repair, sales of scrap, and sales of products bought and sold without further processing. Included are all items made by or for the establishments from material owned by it, whether sold, transferred to other plants of the same company, or shipped on consignment. The net selling value of products made in one plant on a contract basis from materials owned by another was reported by the plant providing the materials.

In the case of multiunit companies, the manufacturer was requested to report the value of products transferred to other establishments of the same company at full economic or commercial value, including not only the direct cost of production but also a reasonable proportion of “all other costs” (including company overhead) and profit.

In addition to the value for NAICS defined products, aggregates of the following categories of miscellaneous receipts are reported as part of a total establishment’s value of product shipments:

1. Reported contract work—Receipts for work or services that a plant performed for others on their materials.
2. Value of resales—Sales of products brought and sold without further manufacture, processing, or assembly.
3. Other miscellaneous receipts—Such as repair work, installation, sales of scrap, etc.

Industry primary product value of shipments represents one of the three components of value of shipments. These components are:

1. Primary products value of shipments.
2. Secondary product value of shipments.
3. Total miscellaneous receipts.

Primary product shipments is used in the calculations of industry specialization ratio and industry coverage ratio. The term “Value of primary products shipments made in this industry” is used in this publication and refers to the same data.



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## **Duplication in Cost of Materials and Value of Shipment**

The aggregate of the cost of materials and value of shipments figures for industry groups and for all manufacturing industries includes large amounts of duplication since the products of some industries are used as materials by others. This duplication results, in part, from the addition of related industries representing successive stages in the production of a finished manufactured product. Examples are the addition of flour mills to bakeries in the food group and the addition of pulp mills to paper mills in the paper and allied products group of industries. Estimates of the overall extent of this duplication indicate that the value of manufactured products exclusive of such duplication (the value of finished manufactures) tends to approximate two-thirds of the total value of products reported in the annual survey.

Duplication of products within individual industries is significant within a number of industry groups, e.g., machinery and transportation industries. These industries frequently include complete machinery and their parts. In this case, the parts made for original equipment are materials consumed for assembly plants in the same industry.

Even when no significant amount of duplication is involved, value of shipments figures are deficient as measures of the relative economic importance of individual manufacturing industries or geographic areas because of the wide variation in ratio of materials, labor, and other processing costs of value of shipments, both among industries and within the same industry.

Before 1962, cost of materials and value of shipments were not published for some industries which included considerable duplication. Since then, these data have been published for all industries at the U.S. level and beginning in 1964, for all geographic levels.

## **Specialization and Coverage Ratios**

These items are not collected on the report forms but are derived from the data shown in Table 3. An establishment is classified in a particular industry if its shipments of primary products of that industry exceed in value its shipments of the products of any other single industry.

An establishment's shipments include those products assigned to an industry (primary products), those considered primary to other industries (secondary products), and receipts for miscellaneous activities (merchandising, contract work, resales, etc.). Specialization and coverage ratios have been developed to measure the relationship of primary product shipments to the data on shipments for the industry shown in Tables 1a through 5 and data on product shipments shown in Tables 6a and 6b.

Specialization ratio represents the ratio of primary product shipments to total product shipments (primary and secondary, excluding miscellaneous receipts) for the establishments classified in the industry.

Coverage ratio represents the ratio of primary products shipped by the establishments classified in the industry to the total shipments of such products that are shipped by all manufacturing establishments wherever classified.

## Appendix B.

# NAICS Codes, Titles, and Descriptions

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### **311511 FLUID MILK MANUFACTURING**

This U.S. industry comprises establishments primarily engaged in (1) manufacturing processed milk products, such as pasteurized milk or cream and sour cream and/or (2) manufacturing fluid milk dairy substitutes from soybeans and other nondairy substances.

The data published with NAICS code 31511 include the following SIC industry:

2026 Fluid milk

# Appendix C.

## Coverage and Methodology

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### MAIL/NONMAIL UNIVERSE

The manufacturing universe includes about 400,000 establishments. This number includes those industries in the North American Industry Classification System (NAICS) definition of manufacturing, but not those industries leaving the manufacturing sector in the classification change. The amounts of information requested from manufacturing establishments were dependent upon a number of factors. The more important considerations were the size of the company and whether it was included in the annual survey of manufactures (ASM). The methods of obtaining information for the various subsets of the universe to arrive at the aggregate figures shown in the publication are described below:

1. Small single-establishment companies not sent a report form.

Approximately 40 percent of the manufacturing establishments were small single-establishment companies that were excused from filing a census report. Selection of these establishments was based on two factors: annual payroll and our ability to assign the correct six-digit NAICS industry classification to the establishment. For each four-digit Standard Industrial Classification (SIC) industry code, an annual payroll cutoff was determined. These cutoffs were derived so that the establishments with payroll less than the cutoff were expected to account for no more than 3 percent of the value of shipments for the industry. Generally, all single-establishment companies with less than 5 employees were excused, while all establishments with more than 20 employees were mailed forms. Establishments below the cutoff that could not be directly assigned a six-digit NAICS code were mailed a classification report which requested information for assigning NAICS industry codes. Establishments below the cutoff that could be directly assigned a six-digit NAICS code were excused from filing any report. For below cutoff establishments, information on the physical location, payroll, and receipts was obtained from the administrative records of other Federal agencies under special arrangements that safeguarded their confidentiality.

Estimates of data for these small establishments were developed using industry averages in conjunction with the administrative information. The value of shipments and cost of materials were not distributed among specific products and materials for these

establishments but were included in the product and material “not specified by kind” (nsc) categories.

The industry classification codes included in the administrative-record files were assigned on the basis of brief descriptions of the general activity of the establishment. As a result, an indeterminate number of establishments were erroneously coded to a four-digit SIC industry and then erroneously re-coded to a six-digit NAICS industry. This was especially true whenever there was a relatively fine line of demarcation between industries or between manufacturing and nonmanufacturing activity.

Sometimes the administrative-record cases had only two- or three-digit SIC group classification codes available in the files. For the 1997 Economic Census – Manufacturing, these establishments were sent a separate classification form, which requested information on the products and services of the establishment. This form was used to code many of these establishments to the appropriate six-digit NAICS level. Establishments that did not return the classification form were coded later to those six-digit NAICS industries identified as “All other” industries within the given subsector.

As a result of these situations, a number of small establishments may have been misclassified by industry. However, such possible misclassification has no significant effect on the statistics other than on the number of companies and establishments.

The total establishment count for individual industries should be viewed as an approximation rather than a precise measurement. The counts for establishments with 20 employees or more are far more reliable than the count of total number of establishments.

2. Establishments sent a report form.

The establishments covered in the mail canvass were divided into three groups:

- a. ASM sample establishments.

This group accounts for approximately 15 percent of all manufacturing establishments. The ASM panel covers all the units of large manufacturing establishments as well as a sample of the medium and smaller establishments. The probability of selection was proportionate to size. For more information, see the Description of the ASM Survey Sample.

In an economic census year, the ASM report form (MA-1000) replaces the first page of the regular census form for those establishments included in the ASM. In addition to information on employment, payroll, and other items normally requested on the regular census form, establishments in the ASM sample were requested to supply additional information on gross book value of assets and capital expenditures. ASM establishments were also requested to provide information on retirements, depreciation, rental payments, and supplemental labor costs. For establishments not included in the ASM, these additional items were estimated using relationships observed in the ASM establishment data. The census statistics for these variables are a sum of the ASM establishment data and the estimated data for non-ASM establishments. ASM establishments were also requested to provide information for selected purchased services. The census statistics for the purchased service items were derived solely from the ASM establishments. See Appendix A, Explanation of Terms for an explanation of these items. The census part of the report form is 1 of 220 versions containing product, material, and special inquiries. The diversity of manufacturing activities necessitated the use of this many forms to canvass the 480 manufacturing industries. Each form was developed for a group of related industries.

Appearing on each form was a list of products primary to the group of related industries as well as secondary products and miscellaneous services that establishments classified in these industries were likely to perform. Respondents were requested to identify the products, the value of each product, and, in many cases, the quantity of the product shipped during the survey year. Space also was provided for the respondent to describe products not specifically identified on the form.

The report form also contained a materials-consumed inquiry which varied from form to form depending on the industries being canvassed. The respondents were asked to review a list of materials generally used in their production processes. From this list, each establishment was requested to identify those materials consumed during the survey year, the cost of each, and, in certain cases, the quantity consumed. Once again, space was provided for the respondent to describe significant materials not identified on the form.

A wide variety of special inquiries was included to measure activities peculiar to a given industry, such as operations performed and equipment used.

b. Large and medium establishments (non-ASM).

Approximately 30 percent of all manufacturing establishments were included in this group. A variable cutoff, based on administrative-record payroll data and determined on an industry-by-industry basis, was used to select those establishments that were to receive 1 of the 220 economic census – manufacturing regular forms. The first page, requesting establishment data for items such as employment and payroll, was standard but did not contain the detailed statistics included on the ASM form. The product, material, and special inquiry sections supplied were based on the historical industry classification of the establishment.

c. Small single-establishment companies (non-ASM).

This group includes approximately 15 percent of all manufacturing establishments. For those industries where application of the variable cutoff for administrative-record cases resulted in a large number of small establishments being included in the mail canvass, an abbreviated or short form was used. These establishments received 1 of the 31 versions of the short form, which requested summary product and material data and totals but no details on employment, payroll, cost of materials, inventories, and capital expenditures.

Use of the short form has no adverse effect on published totals for the industry statistics because the same data were collected on the short form as on the long form. However, detailed information on products and materials consumed was not collected on the short form; thus, its use would increase the value of the nsk categories.

## INDUSTRY CLASSIFICATION OF ESTABLISHMENTS

Each of the establishments covered in the 1997 Economic Census – Manufacturing was classified in 1 of 480 industries (473 manufacturing industries and 7 former manufacturing industries) in accordance with the industry definitions in the 1997 NAICS Manual. This is the first edition of the NAICS Manual and it is a major change from the 1987 SIC Manual that was used previously. Appendix A of the 1997 NAICS Manual notes the comparability between the 1987 SIC and 1997 NAICS classification systems. When applicable, Appendix G of this report shows the product class and product comparability between the two systems for data in this report.

In the NAICS system, an industry is generally defined as a group of establishments that have similar production processes. To the extent practical, the system uses supply-based or production-oriented concepts in defining industries. The resulting group of establishments must be significant in terms of number, value added by manufacture, value of shipments, and number of employees.

The coding system works in such a way that the definitions progressively become narrower with successive additions of numerical digits. In the manufacturing sector for 1997, there are 21 subsectors (three-digit NAICS), 86 industry groups (four-digit NAICS), 184 NAICS industries (five-digit NAICS) that are comparable with Canadian and Mexican classification, and 473 U.S. industries (six-digit NAICS). This represents an expansion of the four-digit SIC-based U.S. industries from 459 in 1987. Product classes and products of the manufacturing industries have been assigned codes based on the industry from which they originate. In the new system, there are about 1,500 product classes (seven-digit codes), about 6,000 census products, and an additional 3,700 CIR products (ten-digit codes). The ten-digit products are considered the primary products of the industry with the same first six digits. These counts do not include the seven former manufacturing industries that are included in the 1997 Economic Census – Manufacturing.

For the 1997 Economic Census – Manufacturing, all establishments were classified in particular industries based on the products they produced. If an establishment made products of more than one industry, it was classified in the industry with the largest product value. For 1997, there were no “resistance rules” or “frozen industries.”

In ASM years, establishments included in the ASM sample with certainty weights are reclassified by industry only if the change in the primary activity from the prior year is significant or if the change has occurred for 2 successive years. This procedure prevents reclassification when there are minor shifts in product mix.

In ASM years, establishments included in the ASM sample with noncertainty weight are not shifted from one industry classification to another. They are retained in the industry where they were classified in the base census year. However, in the following census year, these ASM plants are allowed to shift from one industry to another.

The results of these rules covering the switching of plants from one industry classification to another are that some industries comprise different mixes of establishments in different survey years. Hence, comparisons between prior-year and current-year published totals, particularly at the six-digit NAICS level, should be viewed with caution. This is particularly true for the comparison between the data shown for a census year versus the data shown for the previous ASM year.

As previously noted, the small establishments that may have been misclassified by industry are usually administrative-record cases whose industry codes were assigned on the basis of incomplete descriptions of the general activity of the establishment. Such possible misclassifications have no significant effect on the statistics other than on the number of companies and establishments.

Establishments frequently make products classified both in their industry (primary products) and other industries (secondary products). Industry statistics (employment, payroll, value added by manufacture, value of shipments, etc.) reflect the activities of the establishments which may make both primary and secondary products. Product statistics, however, represent the output of all establishments without regard for the classification of the producing establishment. For this reason, when relating the industry statistics, especially the value of shipments, to the product statistics, the composition of the industry’s output should be considered.

The extent to which industry and product statistics may be matched with each other is measured by the primary product specialization ratio and the coverage ratio. The primary product specialization ratio is the proportion of industry shipments accounted for by the primary products of establishments classified in the industry. The coverage ratio is the proportion of product shipments accounted for by establishments classified in the industry.

## **ESTABLISHMENT BASIS OF REPORTING**

The economic census – manufacturing is conducted on an establishment basis. A company operating at more than one location is required to file a separate report for each location or establishment. The ASM also is conducted on an establishment basis, but separate reports are filed for just those establishments selected in the sample. Companies engaged in distinctly different lines of activity at one location are requested to submit separate reports if the plant records permit such a separation and if the activities are substantial in size.

In 1997, as in earlier years, a minimum size limit was set for inclusion of establishments in the census. All establishments employing one person or more at any time during the census year are included. The same size limitation has applied since 1947 in censuses and annual surveys of manufactures. In the 1939 and earlier censuses, establishments with less than \$5,000 value of products were excluded. The change in the minimum size limit in 1947 does not appreciably affect the historical comparability of the census figures except for data on number of establishments for a few industries.

The 1997 Economic Census – Manufacturing excludes data for central administrative offices (CAOs). These would include separately operated administrative offices, warehouses, garages, and other auxiliary units that service manufacturing establishments of the same company. These data are published in a separate report series.

## **DESCRIPTION OF THE ASM SURVEY SAMPLE**

The annual survey of manufactures (ASM) sample is drawn for the second survey year after a census. The most recent sample was drawn for the 1994 survey year based on the 1992 Census of Manufactures. This sample will be in place through the 1998 ASM.



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In 1992, there were approximately 370,000 individual manufacturing establishments. For sample efficiency and cost considerations, the 1992 manufacturing population was partitioned into two components for developing estimates within the ASM; a mail stratum and a nonmail stratum.

**Mail stratum.** The mail stratum of the survey is comprised of larger single-location manufacturing companies and all manufacturing establishments of multiunit companies (companies that operate at more than one physical location). Approximately 230,000 of the 370,000 establishments in the 1992 census were assigned to the mail stratum. On an annual basis, the mail stratum is supplemented with larger, newly active single-location companies identified from a list provided by the Internal Revenue Service (IRS) and new manufacturing locations of multiunit companies identified from the Census Bureau's Company Organization Survey (COS).

For the 1994 survey, a new sample of approximately 58,000 individual establishments was selected from the mail stratum assembled from the 1992 census. Supplemental samples representing both 1993 and 1994 births (newly active establishments that were not included in the 1992 census) were also selected. Establishments selected for the sample are mailed an ASM survey questionnaire for each year through 1998.

The 1994-98 ASM sample design is similar to the one used since 1984. Companies in the 1992 Census of Manufactures with manufacturing shipments of at least \$500 million were defined as company certainties. For these large companies, each manufacturing establishment is included in the mail sample. For the 1994-98 sample, there are approximately 650 certainty companies collectively accounting for over 18,000 establishments.

For the remaining portion of the mail component of the survey, the establishment was defined as the sample unit. All establishments with 250 employees or more were defined as employment certainties. In addition, all establishments producing products in SIC 3571 (Electronic Computers) were defined as certainties. Across these three arbitrary certainty classes, there were approximately 25,000 establishments included in the sample with certainty. Collectively, these certainty establishments accounted for approximately 80 percent of the total value of shipments in the 1992 Census of Manufactures.

Smaller establishments in the remaining portion of the mail stratum were sampled with probabilities ranging from .02 to 1.00. The initial probabilities of selection assigned to these establishments were proportionate to a measure-of-size determined for each establishment. The measure-of-size was a function of the establishment's 1992 industry classification, its 1992 product class data, and the historical variability of the year-to-year estimates of the product class estimates. For each product class (1,755) and four-digit industry (459), a desired reliability

constraint was specified. Using a technique developed by Dr. James R. Chromy of the Research Triangle Institute, the initial establishment probabilities were optimized such that the expected sample satisfied all industry and product class reliability constraints while the sample size was minimized. This technique reduces the likelihood of selecting nonrepresentative samples for individual product classes or industries.

This method of assigning probabilities based on product class shipments is motivated by our primary desire to produce reliable estimates of both product class and industry shipments. The high correlation between shipments and employment, value-added, and other general statistics assures that these variables will also be well represented by the sample. The actual sample selection procedure uses an independent chance of selection method (Poisson sampling) which permits us to prevent small establishments from being selected in consecutive samples without introducing a bias into the survey estimates.

**Nonmail component.** The initial nonmail component of the survey was comprised of approximately 140,000 small, single-establishment companies that were tabulated as administrative records in the 1992 Census of Manufactures. The nonmail stratum is also supplemented annually using the list of newly active single-location companies provided by the Internal Revenue Service (IRS) and payroll cutoffs. Companies with payroll below the payroll cutoff are added to the nonmail stratum. For this portion of the population, sampling is not used. The data for this group are estimated based on selected information obtained annually from the administrative records of the IRS and Social Security Administration (SSA). This administrative information, which includes payroll, total employment, industry classification, and physical location, is obtained under conditions which safeguard the confidentiality of both tax and census records.

## DESCRIPTION OF THE ASM ESTIMATING PROCEDURE

Most of the ASM estimates derived for the mail stratum are computed using a difference estimator. At the establishment level, there is a strong correlation between the current-year data values and the corresponding 1992 (base) data values. Therefore, within the mailed stratum, for each item at each level of aggregation, an estimate of the "difference" between the current year and the base year is computed from sample cases and added to the corresponding base-year values. For the 1993-1997 ASM estimates, the 1992 Census of Manufactures values serve as the base year. For the 1998 ASM, the base will be updated to be the 1997 Economic Census – Manufacturing.

Due to the positive year-to-year correlation, estimates derived using this methodology are generally more reliable than comparable estimates developed from the current sample data alone. Estimates for the capital expenditures variables are not generated using the difference

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estimator because the year-to-year correlations are considerably weaker. The standard linear estimator is used for these variables.

For the nonmail stratum, estimates for payroll and employment are directly tabulated from the administrative-record data provided by IRS and SSA. Estimates of data other than payroll and employment are developed from industry averages. Although the nonmail stratum contains approximately 170,000 individual establishments in 1994, it accounts for less than 2 percent of the estimate for total value of shipments at the total manufacturing level.

Corresponding estimates for the mail and nonmail components are combined to produce the estimates included in this publication.

### **QUALIFICATIONS OF THE ASM DATA**

The estimates developed from the sample are apt to differ somewhat from the results of a survey covering all companies in the sample lists but otherwise conducted under essentially the same conditions as the actual sample survey. The estimates of the magnitude of the sampling errors (the difference between the estimates obtained and the results theoretically obtained from a comparable, complete-coverage survey) are provided by the standard errors of estimates.

The particular sample selected for the ASM is one of many similar probability samples that, by chance, might have been selected under the same specifications. Each of the possible samples would yield somewhat different sets of results, and the standard errors are measures of the variation of all the possible sample estimates around the theoretically comparable, complete-coverage values.

Estimates of the standard errors have been computed from the sample data for selected ASM statistics in this report. They are represented in the form of relative standard errors (the standard errors divided by the estimated values to which they refer).

In conjunction with its associated estimate, the relative standard error may be used to define confidence intervals (ranges that would include the comparable, complete-coverage value for specified percentages of all the possible samples).

The complete-coverage value would be included in the range:

From one standard error below to one standard error above the derived estimate for about two-thirds of all possible samples.

From two standard errors below to two standard errors above the derived estimate for about 19 out of 20 of all possible samples.

From three standard errors below to three standard errors above the derived estimate for nearly all samples.

An inference that the comparable, complete-survey result would be within the indicated ranges would be correct in approximately the relative frequencies shown. Those proportions, therefore, may be interpreted as defining the confidence that the estimates from a particular sample would differ from complete-coverage results by as much as one, two, or three standard errors, respectively.

For example, suppose an estimated total is shown at 50,000 with an associated relative standard error of 2 percent, that is, a standard error of 1,000 (2 percent of 50,000). There is approximately 67 percent confidence that the interval 49,000 to 51,000 includes the complete-coverage total, about 95 percent confidence that the interval 48,000 to 52,000 includes the complete-coverage total, and almost certain confidence that the interval 47,000 to 53,000 includes the complete-coverage total.

In addition to the sample errors, the estimates are subject to various response and operational errors: errors of collection, reporting, coding, transcription, imputation for nonresponse, etc. These operational errors also would occur if a complete canvass were to be conducted under the same conditions as the survey. Explicit measures of their effects generally are not available. However, it is believed that most of the important operational errors were detected and corrected during the Census Bureau's review of the data for reasonableness and consistency. The small operational errors usually remain. To some extent, they are compensating in the aggregated totals shown. When important operational errors were detected too late to correct the estimates, the data were suppressed or were specifically qualified in the tables.

As derived, the estimated standard errors included part of the effect of the operational errors. The total errors, which depend upon the joint effect of the sampling and operational errors, are usually of the order of size indicated by the standard error, or moderately higher. However, for particular estimates, the total error may considerably exceed the standard errors shown. Any figures shown in the tables in this publication having an associated standard error exceeding 15 percent may be combined with higher level totals, creating a broader aggregate, which then may be of acceptable reliability.

### **DATA FROM THE CURRENT INDUSTRIAL REPORTS (CIR)**

The CIR program provides product statistics for selected manufacturing industries at the U.S. level annually and, in some cases, monthly and/or quarterly. When detail product data are collected in the CIR, they are not also collected in the census. However, the annual CIR data are included in the census Product Summary report.

The CIR program uses a unified data collection, processing, and publication system. The Census Bureau updates the survey panels for most reports annually and reconciles the estimates to the results of the broader-based annual survey of manufactures and the economic

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census – manufacturing. The economic census – manufacturing provides a complete list of all producers of the products covered by the CIR program and serves as the primary source for CIR sampling. Where a small number of producers exist, CIR surveys cover all known producers of a product. However, when the number of producers is large, cutoff and random sampling techniques are used. Surveys are continually reviewed and modified to provide the most up-to-date information on products produced. While the CIR program includes both mandatory and voluntary surveys, the annual data are mandatory.

#### **DUPLICATION IN COST OF MATERIALS AND VALUE OF SHIPMENTS**

Data for cost of materials and value of shipments include varying amounts of duplication, especially at higher levels of aggregation. This is because the products of one establishment may be the materials of another. The value added statistics avoid this duplication and are, for most purposes, the best measure for comparing the relative economic importance of industries and geographic areas.

#### **VALUE OF INDUSTRY SHIPMENTS COMPARED WITH VALUE OF PRODUCT SHIPMENTS**

The 1997 Economic Census – Manufacturing shows value of shipments data for industries and products. In the industry statistics tables and files, these data represent the total value of shipments of all establishments classified in a particular industry. The data include the shipments of the products classified in the industry (primary to the industry), products classified in other industries (secondary to the industry), and miscellaneous receipts (repair work, sale of scrap, research and development, installation receipts, and resales). Value of product shipments shown in the products statistics tables and files represent the total value of all products shipped that are classified as primary to an industry regardless of the classification of the producing establishment.

## Appendix D. Geographic Notes

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Not applicable for this report.

# Appendix E. Metropolitan Areas

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Not applicable for this report.

# Appendix F. Footnotes for Products Statistics and Materials Consumed by Kind

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Not applicable for this report.

# Appendix G. Comparability of Product Classes and Product Codes: 1997 to 1992

1997 published	1997 collected	1992 published	1997 published	1997 collected	1992 published	1997 published	1997 collected	1992 published
31111111	20473	20473	311211561	2041117	2041117	3112217	20463	20463
311111111	2047321	2047321	311211671	2041121	2041121	3112217111	2046353	2046353
311111121	2047323	2047323	311211681	2041123	2041123	3112217121	2046354	2046354
311111231	2047326	2047326	311211791	2041126	2041126	3112217131	2046356	2046356
311111341	2047338	2047338	3112117A1	2041129	2041129	3112217141	2046359	2046359
311111YVW	2047300	2047300	3112117B1	2041128	2041128	3112217YVW	2046300	2046300
3111114	20474	20474	3112118C1	2041131	2041131	311221A	20464	20464
3111114111	2047441	2047441	3112118D1	2041151	2041151	311221A111	2046462	2046462
3111114221	2047443	2047443	3112118E1	2041161	2041161	311221A221	2046465	2046465
3111114231	2047445	2047445	3112118F1	2041198	2041198	311221A231	2046472	2046472
3111114341	2047454	2047454	3112111YVW	2041100	2041100	311221A241	2046475	2046475
3111114351	2047457	2047457	3112114	20412	20412	311221AYVW	2046400	2046400
3111114YVW	2047400	2047400	3112114111	2041213	2041213	311221W	20460	20460
311111W	20470	20470	3112114121	2041219	2041219	311221WYVW	2046000	2046000
311111WYVW	2047000	2047000	3112114YVW	2041200	2041200	311221WYVW	2046002	2046002
311111WYVY	2047002	2047002	3112117	20413	20413	3112221	20751	20751
3111191	20481	20481	3112117111	2041311	2041311	3112221111	2075113	2075113
3111191111	2048111	2048111	3112117121	2041315	2041315	3112221221	2075115	2075115
311119121	2048115	2048115	3112117131	2041321	2041321	3112221231	2075121	2075121
3111191231	2048116	2048116	3112117141	2041323	2041323	3112221241	2075131	2075131
3111191341	2048118	2048118	3112117151	2041365	2041365	3112221YVW	2075100	2075100
3111191351	2048121	2048121	3112117161	2041393	2041393	3112224	20752 pt	20752 pt
3111191361	2048122	2048122	3112117171	2041395	2041395	3112224111	2075211	2075211
3111191371	2048123	2048123	3112117181	2041397	2041397	3112224221	2075231	2075231
3111191381	2048124	2048124	3112117YVW	2041300	2041300	3112224231	2075251	2075251
3111191391	2048131	2048131	311211A	20415	20415	3112224241	2075261	2075261
31111913A1	2048132	2048132	311211A111	2041511	2041511	3112224261	2075297	2075297
31111913B1	2048133	2048133	311211A121	2041513	2041513	3112224YVW	2075200 pt	2075200 pt
31111913C1	2048134	2048134	311211A131	2041515	2041515	311222W	20750 pt	20750 pt
3111191YVW	2048100	2048100	311211A141	2041521	2041521	311222WYVW	2075000 pt	2075000 pt
3111194	20482	20482	311211A151 pt	2041530 pt	2041530 pt	311222WYVY	2075002 pt	2075002 pt
3111194100	2048200	2048200	311211A151 pt	2041530 pt	2041530 pt	3112231	20741	20741
3111197	20483	20483	311211A161 pt	2041590 pt	2041581	3112231100	2074100	2074100
3111197111	2048301	2048301	311211A161 pt	2041590 pt	2041585	3112234	20742	20742
3111197121	2048302	2048302	311211A161 pt	2041590 pt	2041586	3112234100	2074200	2074200
3111197YVW	2048300	2048300	311211A161 pt	2041590 pt	2041588	3112237	20743	20743
311119A	20484	20484	311211A171 pt	2041596 pt	2041591	3112237100	2074300	2074300
311119A100	2048400	2048400	311211A171 pt	2041596 pt	2041592	311223A	20744 pt	20744 pt
311119D	20485	20485	311211A171 pt	2041596 pt	2041595	311223A111	2074414	2074414
311119D111	2048503	2048503	311211AYVW	2041500	2041500	311223A221	2074451	2074451
311119D121	2048504	2048504	31121D	20343 pt	20343 pt	311223A231	2074498	2074498
311119DYVW	2048500	2048500	31121D1D pt	20416	20416	311223AYVW	2074400 pt	2074400 pt
311119G	20486	20486	31121D111 pt	2034338	2034339 pt	311223D	20761	20761
311119G100	2048600	2048600	31121D111 pt	2041613	2041613	311223D111	2076113	2076113
311119J	20487	20487	31121D121	2041627	2041627	311223D121	2076133	2076133
311119J111	2048705	2048705	31121DYVW pt	2034300 pt	2034300 pt	311223DYVW	2076100	2076100
311119J121	2048706	2048706	31121DYVW pt	2041600	2041600	311223G	20762	20762
311119JYVW	2048700	2048700	31121W pt	20340 pt	20340 pt	311223G111	2076223	2076223
311119M	20488	20488	31121W pt	20410	20410	311223G121	2076252	2076252
311119M111	2048811	2048811	31121WYVW pt	2034000 pt	2034000 pt	311223G131	2076257	2076257
311119M121	2048812	2048812	31121WYVW pt	2041000	2041000	311223G141	2076262	2076262
311119M131	2048813	2048813	31121WYVW pt	2034002 pt	2034002 pt	311223G151	2076263	2076263
311119M141	2048816	2048816	31121WYVW pt	2041002	2041002	311223G161	2076264	2076264
311119M151	2048821	2048821	3112120	20440	20440	311223G171	2076265	2076265
311119M161	2048823	2048823	3112120111	2044011	2044011	311223G181	2076268	2076268
311119M171	2048825	2048825	3112120221	2044015	2044015	311223G191	2076273	2076273
311119M181	2048831	2048831	3112120321	2044017	2044017	311223GYVW	2076200	2076200
311119M191	2048833	2048833	3112120441	2044021	2044021	311223J	20763 pt	20763 pt
311119MYVW	2048800	2048800	3112120451	2044035	2044035	311223J111	2076311	2076311
311119P	20489 pt	20489 pt	3112120461	2044051	2044051	311223J121	2076351	2076351
311119P111	2048911	2048911	3112120471	2044098	2044098	311223J131	2076361	2076361
311119P121	2048922	2048922	3112120481	2044093	2044093	311223J141	2076397	2076397
311119P131	2048935	2048935	3112120YVW	2044000	2044000	311223JYVW	2076300 pt	2076300 pt
311119P141	2048939	2048939	3112120YVW	2044002	2044002	311223W pt	20740 pt	20740 pt
311119P151	2048943	2048943 pt	3112120	20830	20830	311223W pt	20760 pt	20760 pt
311119PYVW	2048900 pt	2048900 pt	3112120100	2083000 pt	2083000 pt	311223WYVW pt	2074000 pt	2074000 pt
311119T	2048A	2048A	3112120300	2083000 pt	2083000 pt	311223WYVW pt	2076000 pt	2076000 pt
311119T111	2048A01	2048A01	31121203YVW	2083000 pt	2083000 pt	311223WYVY pt	2074002 pt	2074002 pt
311119T121	2048A03	2048A03	3112120YVW	2083002	2083002	311223WYVY pt	2076002 pt	2076002 pt
311119T131	2048A05	2048A05	3112211	20461	20461	3112251	20744 pt	20744 pt
311119T141	2048A07	2048A07	3112211111	2046103	2046103	3112251 pt	20752 pt	20752 pt
311119T151	2048A09	2048A09	3112211121	2046104	2046104	3112251 pt	20763 pt	20763 pt
311119T161	2048A11	2048A11	3112211131 pt	2046114 pt	2046113	3112251 pt	20773 pt	20773 pt
311119T171	2048A12	2048A12	3112211131 pt	2046114 pt	2046118	3112251 pt	20791	20791
311119T181	2048A19	2048A19	3112211141	2046123	2046123	3112251111	2079113	2079113
311119TYVW	2048A00	2048A00	3112211251	2046125	2046125	3112251221	2079115	2079115
311119W	20480 pt	20480 pt	3112211261	2046125	2046125	3112251331	2079142	2079142
311119WYVW	2048000 pt	2048000 pt	3112211271	2046125	2046125	3112251441	2079151	2079151
311119WYVY	2048002 pt	2048002 pt	3112211371	2046129	2046129	3112251551	2079152	2079152
3112111	20441	20441	3112211YVW	2046100	2046100	3112251561	2079153	2079153
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3112111221	2041107	2041107	3112214111	2046211	2046211	3112251581	2079159	2079159
3112111331	2041111	2041111	3112214221	2046213	2046213			
3112111441	2041113	2041113	3112214331 pt	2046218 pt	2046217			
3112111551	2041115	2041115	3112214YVW	2046200	2046200			



1997 published	1997 collected	1992 published	1997 published	1997 collected	1992 published	1997 published	1997 collected	1992 published
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31122515B1	2079185	2079185	3113207221	2066911	2066911	3114121221	2038213	2038213
31122515C1	2079198	2079198	3113207231	2066971	2066971	3114121331	2038215	2038215
31122515D1	2077313	2077313 pt	3113207241	2066975	2066975	3114121341	2038219	2038219
3112251701	2074499	2074499	3113207251	2066963	2066963	3114121451	2038221	2038221
3112251706	2075299	2075299	3113207360	2066981	2066981	3114121561	2038223	2038223
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3112251731	2076395	2076395	3113207391	2066995	2066995	3114121791	2038231	2038231
3112251741	2076396	2076396	3113207YVW	2066900	2066900	31141217A1	2038235	2038235
3112251751	2076398	2076398	311320W	20660	20660	31141217B1	2038237	2038237
3112251YVW pt	2074400 pt	2074400 pt	311320WYVW	2066000	2066000	31141217C1	2038238	2038238
3112251YVW pt	2075200 pt	2075200 pt	311320WYVY	2066002	2066002	31141217D1	2038239	2038239
3112251YVW pt	2076300 pt	2076300 pt	3113301	20642	20642	31141217E1	2038247	2038247
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3112251YVW pt	2079100	2079100	3113302	54410 pt	54410 pt	31141217F1 pt	2038250 pt	2038249
3112254	20792	20792	3113302000	5441011	5441000 pt	3114121YVW	2038200	2038200
3112254100	2079200	2079200	311330W pt	20640 pt	20640 pt	3114124	20384	20384
311225W pt	20740 pt	20740 pt	311330W pt	20640 pt	20640 pt	3114124111	2038451	2038451
311225W pt	20750 pt	20750 pt	311330W pt	54410 pt	54410 pt	3114124221	2038459	2038459
311225W pt	20760 pt	20760 pt	311330WYVW pt	2064000 pt	2064000 pt	3114124331	2038463	2038463
311225W pt	20770 pt	20770 pt	311330WYVW pt	5441000 pt	5441000 pt	3114124441	2038469	2038469
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311225WYVW pt	2074000 pt	2074000 pt	311330WYVY pt	5441002 pt	5441000 pt	311412W	20380	20380
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311225WYVW pt	2079000	2079000	3113402000	5441015	5441000 pt	3114211111	2033112	2033112
311225WYVY pt	2074002 pt	2074002 pt	3113404	20648	20648	3114211121	2033113	2033113
311225WYVY pt	2075002 pt	2075002 pt	3113404110	2064811	2064811	3114211131	2033115	2033115
311225WYVY pt	2076002 pt	2076002 pt	3113404320	2064814	2064814	3114211141	2033122	2033122
311225WYVY pt	2077002 pt	2077002 pt	3113404330	2064815	2064815	3114211151	2033124	2033124
311225WYVY pt	2079002	2079002	3113404450	2064815	2064815	3114211161	2033128	2033128
3112301	20431	20431	3113404YVW	2064800	2064800	3114211171	2033132	2033132
3112301111	2043101	2043101	3113407 pt	20649	20649	3114211181	2033134	2033134
3112301121	2043103	2043103	3113407 pt	2099G pt	2099G pt	3114211191	2033136	2033136
3112301231	2043105	2043105	3113407221	2064976	2064976	31142111A1	2033138	2033138
3112301241	2043107	2043107	3113407231	2099G95	2099G98 pt	31142111B1	2033141	2033141
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3112301361	2043111	2043111	3113407251	2064921	2064921	31142111D1	2033159	2033159
3112301471	2043113	2043113	3113407YVW pt	2064900	2064900	31142111E1	2033161	2033161
3112301481	2043116	2043116	3113407YVW pt	2099G00 pt	2099G00 pt	31142111F1	2033163	2033163
3112301591	2043118	2043118	311340W pt	20640 pt	20640 pt	31142111G1	2033165	2033165
31123015A1	2043119	2043119	311340W pt	20990 pt	20990 pt	31142111H1	2033169	2033169
3112301YVW	2043100	2043100	311340W pt	20990 pt	20990 pt	3114211YVW	2033100	2033100
3112304	20432 pt	20432 pt	311340W pt	54410 pt	54410 pt	3114214	20332	20332
3112304111	2043201	2043201	311340WYVW pt	2064000 pt	2064000 pt	3114214111	2033203	2033203
3112304121	2043203	2043203	311340WYVW pt	2099000 pt	2099000 pt	3114214121	2033205	2033205
3112304131	2043205	2043205	311340WYVW pt	5441000 pt	5441000 pt	3114214131	2033215	2033215
3112304141	2043207	2043207	311340WYVY pt	2064002 pt	2064002 pt	3114214141	2033235	2033235
3112304151	2043213	2043209 pt	311340WYVY pt	2099002 pt	2099002 pt	3114214151	2033237	2033237
3112304YVW	2043200 pt	2043200 pt	311340WYVY pt	5441002 pt	5441000 pt	3114214161	2033239	2033239
311230W	20430 pt	20430 pt	3114111	20371	20371	3114214171	2033253	2033253
311230WYVW	2043000 pt	2043000 pt	3114111111	2037135	2037135	3114214181	2033255	2033255
311230WYVY	2043002 pt	2043002 pt	3114111111	2037141	2037141	3114214191	2033274	2033274
3113110	20610	20610	3114111121	2037155	2037155	31142141A1	2033275	2033275
3113110111	2061011	2061011	3114111131	2037157	2037157	31142141B1	2033276	2033276
3113110221	2061065	2061065	3114111141	2037161	2037161	31142141C1	2033291	2033291
3113110231	2061085	2061085	3114111151	2037162	2037162	31142141D1	2033293	2033293
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3113110YVY	2061002	2061002	3114111171	2037166	2037166	31142141F1	2033295	2033295
3113120	20620	20620	3114111181	2037168	2037168	31142141G1	2033297	2033297
3113120111	2062009	2062009	3114111191	2037169	2037169	31142141H1	2033298	2033298
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3113120331	2062014	2062014	31141116B1	2037172	2037172	3114217	20333	20333
3113120441	2062015	2062015	31141116C1	2037174	2037174	3114217111	2033315	2033315
3113120551	2062031	2062031	31141116D1	2037180	2037180	3114217121	2033321	2033321
3113120561	2062035	2062035	31141116E1	2037183	2037183	3114217YVW	2033300	2033300
3113120571	2062041	2062041	31141116F1	2037185	2037185	311421A	20335	20335
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3113120591	2062053	2062053	31141116H1	2037187	2037187	311421A121	2033598	2033598
31131205A1	2062056	2062056	31141116J1	2037194	2037194	311421AYVW	2033500	2033500
31131205B1	2062075	2062075	31141116K1	2037197	2037197	311421D	20336	20336
3113120YVW	2062000	2062000	31141116L1	2037210	2037210	311421D111	2033632	2033631 pt
3113120YVY	2062002	2062002	3114111YVW	2037211	2037211	311421D221	2033614	2033614
3113130	20630	20630	3114114	2037213	2037213	311421D231	2033615	2033615
3113130111	2063009	2063009	3114114111	2037221	2037221	311421D241	2033622	2033622
3113130221	2063012	2063012	3114114121	2037225	2037225	311421D251	2033623	2033623
3113130331	2063013	2063013	3114114131	2037231	2037231	311421D261	2033651	2033651
3113130441	2063015	2063015	3114114141	2037233	2037233	311421D271	2033655	2033655
3113130551	2063033	2063033	3114114151	2037235	2037235	311421D281	2033667	2033667
3113130561	2063035	2063035	3114114161	2037241	2037241	311421D291	2033691	2033691
3113130671	2063053 pt	2063051	3114114171	2037242	2037242	311421D3A1	2033658	2033631 pt
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3113130791	2063082	2063082	31141142A1	2037249	2037249	311421DYVW	2033600	2033600
31131308A1	2063084	2063084	31141143B1	2037253	2037253	311421G	20338	20338
31131309B1	2063091	2063091	31141144C1	2037255	2037255	311421G111	2033811	2033811
3113130YVW	2063000	2063000	31141145D1	2037261	2037261	311421G121	2033812	2033812
3113130YVY	2063002	2063002	31141145E1	2037263	2037263	311421G131	2033813	2033813 pt
3113201	20661	20661	31141146F1	2037269	2037269	311421G141	2033821	2033821
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1997 published	1997 collected	1992 published	1997 published	1997 collected	1992 published	1997 published	1997 collected	1992 published
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311421J221	2033A11	2033A11	3115117121	2026316	2026316	3115200221	2024015	2024015
311421J231	2033A31	2033A31	3115117131	2026318	2026318	3115200331	2024016	2024016
311421J241	2033A41	2033A41	3115117YVW	2026300	2026300	3115200441	2024021	2024021
311421J251	2033A78	2033A78				3115200451	2024022	2024022
311421J261	2033A93	2033A93	311511A	20265	20265	3115200461	2024023	2024023
311421J271	2033A94	2033A94	311511A111	2026502	2026500 pt	3115200471	2024025	2024099 pt
311421JYVW	2033A00	2033A00	311511A121	2026504	2026500 pt	3115200481	2024026	2024099 pt
			311511AYVW	2026500	2026500 pt	3115200491	2024027	2024099 pt
311421M	2033B	2033B				31152005A1	2024035	2024031 pt
311421M111	2033B12	2033B12	311511D	20267	20267			
311421M121	2033B19	2033B19	311511D111	2026711	2026711	31152005B1	2024037	2024031 pt
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			311511D141	2026716	2026716	31152005E1	2024052	2024052
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311421P111	2035211	2035211	311511D161	2026718	2026718	31152005G1	2024071	2024071
311421P121	2035213	2035213	311511DYVW	2026700	2026700	31152005H1	2024098	2024099 pt
311421P131	2035215	2035215				3115200YVW	2024000	2024000
311421P141	2035219	2035219	311511G	20268	20268	3115200YVW	2024002	2024002
311421P151	2035221	2035221	311511G111	2026813	2026813			
311421P161	2035231	2035231	311511G121	2026815	2026815	3116111	20111	20111
311421P171	2035233	2035233	311511G131	2026819	2026819	3116111111	2011112	2011112
311421P181	2035235	2035235	311511GYVW	2026800	2026800	3116111221	2011114	2011114
311421P191	2035239	2035239				3116111331	2011116	2011116
311421P1A1	2035271	2035271	311511W	20260	20260	3116111441	2011118	2011118
311421P1B1	2035275	2035275	311511WYVW	2026000	2026000	3116111551	2011131	2011131
311421P1C1	2035298	2035298	311511WYVW	2026002	2026002	3116111661	2011151	2011151
311421PYVW	2035200	2035200				3116111671	2011171	2011171
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311421W pt.	20330	20330	3115120	20210	20210			
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311421WYVW pt.	2035002 pt	2035002 pt	3115120YVW	2021002	2021002	3116114YVW	2011200	2011200
3114221	20321	20321	3115131	20223	20223	3116117	20113	20113
3114221100	2032100	2032100	3115131111	2022303	2022301 pt	3116117111	2011312	2011312
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3114227	20323	20323				311611A	20114	20114
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3114227121	2032371	2032371	3115134111	2022411	2022411	311611A121	2011417	2011417
3114227131	2032375	2032375	3115134221	2022413	2022413	311611A131	2011451	2011451
3114227141	2032376	2032376	3115134231	2022423	2022423	311611AYVW	2011400	2011400
3114227151	2032379	2032379	3115134241	2022425	2022425			
3114227161	2032382	2032382	3115134251	2022429	2022429	311611D	20115	20115
3114227171	2032384	2032384	3115134YVW	2022400	2022400	311611D111	2011513	2011513
3114227181	2032386	2032386				311611D121	2011517	2011517
3114227191	2032391	2032391	3115137	20225	20225	311611DYVW	2011500	2011500
3114227YVW	2032300	2032300	3115137111	2022511	2022511			
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311422A	20324 pt	20324 pt	3115137YVW	2022500	2022500	311611G111	2011612	2011612
311422A111	2032464 pt	2032463				311611G121	2011622	2011622
311422A111 pt	2032464 pt	2032494	311513A	20226	20220 pt	311611G131	2011631	2011631
311422A121	2032491	2032491	311513A100	2022600	2022000 pt	311611G141	2011635	2011635
311422A131	2032493	2032493				311611G151	2011641	2011641
311422A136	2032471	2032499 pt	311513W	20220	20220 pt	311611G161	2011652	2011652
311422A141	2032498	2032468	311513WYVW	2022000	2022000 pt	311611G171	2011661	2011661
311422A141 pt	2032498 pt	2032496	311513WYVW	2022002	2022002	311611GYVW	2011600	2011600
311422A141 pt	2032498 pt	2032497						
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311422AYVW	2032400 pt	2032400 pt	3115141111	2023511	2023511	311611J111	2011711	2011711
			3115141221	2023522	2023522	311611J121	2011717	2011717
311422W	20320 pt	20320 pt	3115141331	2023529	2023529	311611J131	2011721	2011721
311422WYVW	2032000 pt	2032000 pt	3115141441	2023542	2023542	311611J141	2011735	2011735
311422WYVW	2032002 pt	2032002 pt	3115141551	2023543	2023543	311611J151	2011791	2011791
			3115141661	2023545	2023545	311611JYVW	2011700	2011700
3114231 pt.	20342	20342	3115141671	2023546	2023547 pt			
3114231 pt.	2099B pt	2099B pt	3115141681	2023548	2023547 pt	311611M	20118	20118
3114231111	2034200	2034200	3115141791	2023549	2023549	311611M100	2011800	2011800
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						311611P111	2011914	2011914
3114234	20343 pt	20343 pt	3115144	20236	20236	311611P121	2011922	2011922
3114234111	2034313	2034313	3115144111	2023612	2023612	311611P131	2011951	2011951
3114234121	2034315	2034315	3115144121	2023616	2023616	311611P141	2011997	2011997
3114234131	2034321	2034321	3115144131	2023621	2023621	311611PYVW	2011900	2011900
3114234141	2034325	2034325	3115144241	2023626	2023626			
3114234151	2034332	2034332	3115144351	2023628	2023628	311611T pt.	2011B	2011B
3114234161	2034337	2034337	3115144YVW	2023600	2023600	311611T pt.	20489 pt	20489 pt
3114234181	2034340	2034339 pt				311611T111	2011B15	2011B15
3114234YVW	2034300 pt	2034300 pt	3115147	20237	20237	311611T121	2011B17	2011B17
			3115147111	2023712	2023712	311611T131	2011B41	2011B41
311423W pt.	20340 pt	20340 pt	3115147121	2023717	2023717	311611T141	2011B45	2011B45
311423W pt.	20990 pt	20990 pt	3115147131	2023719	2023719	311611T151	2011B55	2011B55
311423WYVW pt.	2034000 pt	2099000 pt	3115147YVW	2023700	2023700	311611T161	2011B59	2011B59
311423WYVW pt.	2090000 pt	2099000 pt				311611T171	2048940	2048941 pt
311423WYVW pt.	2034002 pt	2034002 pt	311514A	20238	20238	311611TYVW pt.	2011B00	2011B00
311423WYVW pt.	2099002 pt	2099002 pt	311514A111	2023801	2023801	311611TYVW pt.	2048900 pt	2048900 pt
			311514A121	2023803	2023803			
3115111	20261	20261	311514A131	2023804	2023819 pt	311611W pt.	20110	20110
3115111111	2026112	2026112	311514A241	2023805	2023805	311611W pt.	20480 pt	20480 pt
3115111221	2026115	2026115	311514A251	2023807	2023807	311611WYVW pt.	2011000	2011000
3115111231	2026116	2026116	311514A261	2023813	2023813	311611WYVW pt.	2048000 pt	2048000 pt
3115111241	2026119	2026119	311514A271	2023821	2023819 pt	311611WYVW pt.	2011002	2011002
3115111YVW	2026100	2026100	311514AYVW	2023800	2023800	311611WYVW pt.	2048002 pt	2048002 pt
3115114	20262	20262	311514D	20239	20239	3116121 pt.	20136	20136
3115114111	2026212	2026212	311514D111	2023921	2023921	3116121 pt.	20137 pt	20137 pt
3115114221	2026223	2026223	311514D121	2023923	2023923	3116121111	2013612	2013612
3115114331	2026225	2026225	311514D131	2023925	2023925	3116121121	2013622	2013622
3115114441	2026232	2026232	311514D141	2023928	2023928	3116121231	2013631	2013631
3115114451	2026243	2026243	311514D151	2023932	2023932	3116121341	2013635	2013635
3115114461	2026245	2026245	311514D161	2023938	2023938	3116121451	2013641	2013641
3115114471	2026252	2026252	311514DYVW	2023900	2023900	3116121561	2013652	2013652
3115114481	2026263	2026263				3116121671	2013661	2013661
3115114YVW	2026200	2026200	311514W	20230	20230	3116121781	2013741	2013741

1997 published	1997 collected	1992 published	1997 published	1997 collected	1992 published	1997 published	1997 collected	1992 published
3116124	20137 pt	20137 pt	3117110YWY pt	2091002	2091002	3118124	20512	20512
3116124111	2013711	2013711				3118124111	2051230	2051230
3116124221	2013717	2013717	3117121	20922	20922	3118124121	2051231	2051231
3116124331	2013721	2013721	3117121111	2092201	2092213 pt	3118124231	2051243	2051243
3116124441	2013735	2013735	3117121121	2092202	2092213 pt	3118124241	2051244	2051244
3116124451	2013791	2013791	3117121131	2092203	2092213 pt	3118124251	2051250	2051250
3116124YVW	2013700 pt	2013700 pt	3117121141	2092204	2092213 pt	3118124261	2051251	2051251
			3117121151	2092207	2092213 pt	3118124271	2051260	2051260
3116127	20138	20138	3117121161	2092208	2092213 pt	3118124281	2051261	2051261
3116127100	2013800	2013800	3117121171	2092209	2092213 pt	3118124291	2051270	2051270
			3117121181	2092210	2092213 pt	31181242A1	2051271	2051271
311612A pt	2013B	2013B	3117121191	2092211	2092213 pt			
			31171211A1	2092212	2092213 pt	31181242B1	2051280	2051280
311612A pt	51470 pt	51470 pt				31181242C1	2051281	2051281
311612A111	5147009	5147000 pt	31171211B1	2092215	2092215	31181242D1	2051290	2051290
311612A221	2013B11	2013B11	31171211C1	2092217	2092217	31181242E1	2051291	2051291
311612A331	2013B13	2013B13	31171211D1	2092218	2092218	31181242F1	2051299	2051299
311612A441	2013B17	2013B17	31171211E1	2092219	2092219	3118124YVW	2051200	2051200
311612A451	2013B18	2013B18	31171211F1	2092223	2092223			
311612A461	2013B21	2013B21	31171211G1	2092224	2092224	3118127	20514	20514
311612AYVW pt	2013B00	2013B00	31171211H1	2092225	2092225	3118127111	2051413	2051413
311612AYVW pt	5147000 pt	5147000 pt	31171211J1	2092226	2092226	3118127121	2051415	2051415
			31171211K1	2092227	2092227	3118127131	2051419	2051419
311612W pt	20130	20130	31171211L1	2092228	2092228	3118127YVW	2051400	2051400
			31171211M1	2092231	2092231			
311612W pt	51470 pt	51470 pt	3117121YVW	2092200	2092200	311812A	20515	20515
311612WYVW pt	2013000	2013000				311812A111	2051513	2051513
311612WYVW pt	5147000 pt	5147000 pt	3117122	20923	20923	311812A121	2051519	2051519
311612WYVW pt	2013002	2013002	3117122211	2092311	2092311	311812AYVW	2051500	2051500
311612WYVW pt	5147002	5147002	3117122221	2092313	2092313			
			3117122331	2092315	2092315	311812D pt	20518 pt	20518
3116131	20771	20771	3117122441	2092317	2092317	311812D pt	20518 pt	20518
3116131111	2077111	2077111	3117122451	2092319	2092319			
3116131121	2077113	2077113	3117122461	2092321	2092321	311812D111	2051813	2051813
3116131YVW	2077100	2077100	3117122471	2092323	2092323	311812D131	2051845	2051700
			3117122581	2092325	2092326 pt	311812D151	2051850	2051600
3116134 pt	20772	20772	3117122691	2092328	2092327 pt	311812D181	2051890	2051398 pt
			31171226A1	2092331	2092329 pt	311812D191	2051892	2051398 pt
3116134 pt	20773 pt	20773 pt				311812DYVW	2051800	2051300
3116134111	2077211	2077211	31171227B1	2092332	2092326 pt			
3116134221	2077212	2077212	31171228C1	2092333	2092327 pt	311812W pt	20510	20510
3116134231	2077237	2077237	31171228D1	2092334	2092329 pt			
3116134241	2077298	2077298	31171229E1	2092336	2092326 pt	311812W pt	20520 pt	20520 pt
3116134251	2077346	2077346	3117122AF1	2092338	2092327 pt	311812WYVW pt	2051000	2051000
3116134261	2077312	2077311 pt	3117122AG1	2092339	2092329 pt	311812WYVW pt	2052000 pt	2052000 pt
3116134YVW pt	2077200	2077200	3117122YVW	2092300	2092300	311812WYVW pt	2051002	2051002
3116134YVW pt	2077300 pt	2077300 pt				311812WYVW pt	2052002 pt	2052002 pt
311613W	20770 pt	20770 pt	3117123	20925	20925	3118130	20530	20530
311613WYVW	2077000 pt	2077000 pt	3117123111	2092521	2092521	3118130111	2053014	2053014
311613WYVW	2077002 pt	2077002 pt	3117123121	2092522	2092522	3118130221	2053011	2053011
			3117123131	2092523	2092523	3118130331	2053020	2053020
3116151	20151	20151	3117123141	2092524	2092524	3118130341	2053017	2053017
3116151111	2015133	2015133	3117123251	2092525	2092525	3118130351	2053040	2053040
3116151221	2015134	2015134	3117123261	2092526	2092526	3118130361	2053030	2053025 pt
3116151331	2015136	2015136	3117123271	2092527	2092527	3118130371	2053032	2053025 pt
3116151441	2015139	2015139	3117123281	2092528	2092528	3118130391	2053055	2053050 pt
3116151551	2015141	2015141	3117123291	2092529	2092529	31181303V1	2053060	2053050 pt
3116151YVW	2015100	2015100	31171232A1	2092530	2092530	3118130YVW	2053000	2053000
						3118130YVW	2053002	2053002
3116154	20152	20152	31171232B1	2092533	2092533			
3116154111	2015221	2015221	31171232C1	2092534	2092534	3118211	20521 pt	20521 pt
3116154121	2015223	2015223	31171232D1	2092535	2092535	3118211111	2052125	2052125
3116154YVW	2015200	2015200	31171232E1	2092536	2092536	3118211221	2052135	2052135
			3117123YVW	2092500	2092500	3118211331	2052123	2052123
3116157	20153	20153				3118211341	2052133	2052133
3116157111	2015322	2015322	3117124 pt	20773 pt	20773 pt	3118211351	2052159	2052151 pt
3116157221	2015324	2015324	3117124111	2092611	2092611	3118211391	2052197	2052198 pt
3116157331	2015326	2015326	3117124121	2092613	2092613	3118211YVW	2052100 pt	2052100 pt
3116157341	2015327	2015327	3117124131	2092698	2092698			
3116157YVW	2015300	2015300	3117124211	2077363	2077361 pt	3118214	20522	20522
			3117124221	2077367	2077366 pt	3118214111	2052213	2052213
311615A	20154	20154	3117124231	2077372	2077379 pt	3118214221	2052217	2052217
311615A111	2015414	2015414	3117124311	2077314	2077311 pt	3118214331	2052215	2052215
311615A121	2015416	2015416	3117124311	2077314	2077311 pt	3118214341	2052218	2052218
311615AYVW	2015400	2015400	3117124YVW pt	2077300 pt	2077300 pt	3118214351	2052218	2052218
			3117124YVW pt	2092600	2092600	3118214361	2052220	2052220
311615D	20155	20155				3118214371	2052221	2052221
311615D111 pt	2015512 pt	2015511	311712W pt	20770 pt	20770 pt	3118214381	2052235	2052235
311615D111 pt	2015512 pt	2015513	311712W pt	20920	20920	3118214391	2052231	2052231
311615D111 pt	2015512 pt	2015515	311712WYVW pt	2077000 pt	2077000 pt	3118214YVW	2052200	2052200
311615D121	2015531	2015531	311712WYVW pt	2092000	2092000			
311615D131	2015532	2015532	311712WYVW pt	2077002 pt	2077002 pt	311821W	20520 pt	20520 pt
311615D141	2015533	2015533	311712WYVW pt	2092002	2092002	311821WYVW	2052000 pt	2052000 pt
311615D151	2015534	2015534	311712WYVW pt	2092002	2092002	311821WYVW	2052002 pt	2052002 pt
311615D161	2015539	2015539						
311615D171	2015548	2015548	3118110	54610	54610	3118220	20450	20450
311615DYVW	2015500	2015500	3118110111	5461011	5461000 pt	3118220121	2045013	2045013
			3118110121	5461013	5461000 pt	3118220211	2045011	2045011
311615W	20150 pt	20150 pt	3118110131	5461015	5461000 pt	3118220231	2045015	2045015
311615WYVW	2015000 pt	2015000 pt	3118110141	5461017	5461000 pt	3118220241 pt	2045030 pt	2045017
311615WYVW	2015002 pt	2015002 pt	3118110151	5461019	5461000 pt	3118220241 pt	2045030 pt	2045019
			3118110161	5461021	5461000 pt	3118220241 pt	2045030 pt	2045025
3117110 pt	20770 pt	20770 pt	31181101V1	5461090	5461000 pt	3118220251	2045021	2045021
			3118110YVW	5461000	5461000 pt	3118220261 pt	2045090 pt	2045081
3117110 pt	20773 pt	20773 pt	3118110YVW	5461002	5461000 pt	3118220261 pt	2045090 pt	2045085
						3118220261 pt	2045090 pt	2045086
3117110111	2091012	2091012	3118121 pt	20511	20511			
3117110221	2091013	2091013	3118121 pt	20521 pt	20521 pt	3118220261 pt	2045090 pt	2045088
3117110331	2091014	2091014	3118121111	2051121	2051121	3118220271 pt	2045096 pt	2045091
3117110341	2091015	2091015	3118121121	2051122	2051122	3118220271 pt	2045096 pt	2045092
3117110351	2091016	2091016	31					



