

# Tennessee

# 1997

Issued March 2000

EC97W42A-TN(RV)

## 1997 Economic Census

*Wholesale Trade*

Geographic Area Series



# USCENSUSBUREAU

*Helping You Make Informed Decisions*

U.S. Department of Commerce  
Economics and Statistics Administration  
U.S. CENSUS BUREAU



## ACKNOWLEDGMENTS

Many persons participated in the various activities of the 1997 Economic Census for the Wholesale trade sector.

Service Sector Statistics Division prepared this report. **Bobby E. Russell**, Assistant Chief for Census Programs, was responsible for the overall planning, management, and coordination. Planning and implementation were under the direction of **Donna L. Hambric**, Chief, Wholesale Census Branch, and **John R. Trimble**, Chief, Services Sector Statistics Division Redesign Team, assisted by **Steven L. Barron** and **Scott P. Handmaker**. Primary staff assistance was provided by **John L. Vignali**, **Gary E. Swenson**, **Karen K. Sigmon**, **Pamela Palmer**, **Keith Fuller**, **G. Brian Wilson**, **Peter J. Martin**, **Dennis R. Johnson**, **Chris Hickerson**, **Rob Meyer**, **Shannon Prell**, and **Laura Knowles**.

Mathematical and statistical techniques, as well as the coverage operations were provided by **Carl A. Konschnik**, Assistant Chief for Research and Methodology, assisted by **Carol S. King**, Chief, Statistical Methods Branch, and **Jock R. Black**, Chief, Program Research and Development Branch, with staff assistance from **Maria C. Cruz** and **David L. Kinyon**.

The Economic Planning and Coordination Division provided overall planning and review of many operations and the computer processing procedures. **Shirin A. Ahmed**, Assistant Chief for Post-Collection Processing, was responsible for edit procedures and designing the interactive analytical software. Design and specifications were prepared under the supervision of **Dennis L. Shoemaker**, Chief, Census Processing Branch, assisted by **John D. Ward**. Primary staff assistance was provided by **Sonya P. Curcio**, **Richard W. Graham**, and **Cheryl E. Merkle**. The Economic Product Team, with primary contributions from **Andrew W. Hait** and **Jennifer E. Lins**, was responsible for the development of the system to disseminate 1997 Economic Census products.

The staff of the National Processing Center, **Judith N. Petty**, Chief, performed mailout preparation and receipt operations, clerical and analytical review activities, and data entry.

The Geography Division staff developed geographic coding procedures and associated computer programs.

The Economic Statistical Methods and Programming Division, **Charles P. Pautler Jr.**, Chief, developed and coordinated the computer processing systems. **Martin S. Harahush**, Assistant Chief for Quinquennial Programs, was responsible for design and implementation of the computer systems. **Robert S. Jewett**, and **Barbara L. Lambert** provided special computer programming. **William C. Wester**, Chief, Services Branch, assisted by **Robert A. Hill**, **Dennis P. Kelly**, and **Jeffrey S. Rosen**, supervised the preparation of the computer programs. Additional programming assistance was provided by **Donell D. Barnes**, **Daniel C. Collier**, **Gilbert J. Flodine**, **David Hiller**, **Leatrice D. Hines**, **William D. McClain**, **Jay L. Norris**, **Sarah J. Presley**, and **Michael A. Sendelbach**.

Computer Services Division, **Debra D. Williams**, Chief, performed the computer processing.

The staff of the Administrative and Customer Services Division, **Walter C. Odom**, Chief, performed publication planning, design, composition, editorial review, and printing planning and procurement for publications, Internet products, and report forms. **Bernadette J. Gayle** provided publication coordination and editing.

Special acknowledgment is also due the many businesses whose cooperation has contributed to the publication of these data.

---

# Tennessee 1997

Issued March 2000

EC97W42A-TN(RV)

## 1997 Economic Census

*Wholesale Trade*

Geographic Area Series



**U.S. Department of Commerce**

**William M. Daley,**

Secretary

**Robert L. Mallett,**

Deputy Secretary

**Economics**

**and Statistics**

**Administration**

**Robert J. Shapiro,**

Under Secretary for

Economic Affairs

**U.S. CENSUS BUREAU**

**Kenneth Prewitt,**

Director

---



**Economics  
and Statistics  
Administration**

**Robert J. Shapiro,**  
Under Secretary  
for Economic Affairs



**U.S. CENSUS BUREAU**

**Kenneth Prewitt,**  
Director

**William G. Barron,**  
Deputy Director

**Paula J. Schneider,**  
Principal Associate Director  
for Programs

**Frederick T. Knickerbocker,**  
Associate Director  
for Economic Programs

**Thomas L. Mesenbourg,**  
Assistant Director  
for Economic Programs

**Carole A. Ambler,**  
Chief, Service Sector  
Statistics Division

## CONTENTS

---

Introduction to the Economic Census .....	1
Wholesale Trade .....	5

### TABLES

1. Summary Statistics for the State: 1997 .....	7
2. Percent of Sales Data Based on Administrative Records and Estimation for the State: 1997 .....	24
3. Summary Statistics for Metropolitan Areas: 1997 .....	29
4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997 .....	90
5. Summary Statistics for Counties: 1997 .....	113
6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997 .....	209
7. Summary Statistics for Places: 1997 .....	250
8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997 .....	361

### APPENDIXES

A. Explanation of Terms .....	A-1
B. NAICS Codes, Titles, and Descriptions .....	B-1
C. Coverage and Methodology .....	C-1
D. Geographic Notes .....	D-1
E. Metropolitan Areas .....	E-1

# Introduction to the Economic Census

---

## PURPOSES AND USES OF THE ECONOMIC CENSUS

The economic census is the major source of facts about the structure and functioning of the Nation's economy. It provides essential information for government, business, industry, and the general public. Title 13 of the United States Code (Sections 131, 191, and 224) directs the Census Bureau to take the economic census every 5 years, covering years ending in 2 and 7.

The economic census furnishes an important part of the framework for such composite measures as the gross domestic product estimates, input/output measures, production and price indexes, and other statistical series that measure short-term changes in economic conditions. Specific uses of economic census data include the following:

- Policymaking agencies of the Federal Government use the data to monitor economic activity and assess the effectiveness of policies.
- State and local governments use the data to assess business activities and tax bases within their jurisdictions and to develop programs to attract business.
- Trade associations study trends in their own and competing industries, which allows them to keep their members informed of market changes.
- Individual businesses use the data to locate potential markets and to analyze their own production and sales performance relative to industry or area averages.

## ALL-NEW INDUSTRY CLASSIFICATIONS

Data from the 1997 Economic Census are published primarily on the basis of the North American Industry Classification System (NAICS), unlike earlier censuses, which were published according to the Standard Industrial Classification (SIC) system. NAICS is in the process of being adopted in the United States, Canada, and Mexico. Most economic census reports cover one of the following NAICS sectors:

21	Mining
22	Utilities
23	Construction
31-33	Manufacturing
42	Wholesale Trade
44-45	Retail Trade
48-49	Transportation and Warehousing
51	Information

52	Finance and Insurance
53	Real Estate and Rental and Leasing
54	Professional, Scientific, and Technical Services
55	Management of Companies and Enterprises
56	Administrative and Support and Waste Management and Remediation Services
61	Educational Services
62	Health Care and Social Assistance
71	Arts, Entertainment, and Recreation
72	Accommodation and Foodservices
81	Other Services (except Public Administration)

(Not listed above are the Agriculture, Forestry, Fishing, and Hunting sector (NAICS 11), partially covered by the census of agriculture conducted by the U.S. Department of Agriculture, and the Public Administration sector (NAICS 92), covered by the census of governments conducted by the Census Bureau.)

The 20 NAICS sectors are subdivided into 96 subsectors (three-digit codes), 313 industry groups (four-digit codes), and, as implemented in the United States, 1170 industries (five- and six-digit codes).

## RELATIONSHIP TO SIC

While many of the individual NAICS industries correspond directly to industries as defined under the SIC system, most of the higher level groupings do not. Particular care should be taken in comparing data for retail trade, wholesale trade, and manufacturing, which are sector titles used in both NAICS and SIC, but cover somewhat different groups of industries. The industry definitions discuss the relationships between NAICS and SIC industries. Where changes are significant, it will not be possible to construct time series that include data for points both before and after 1997.

For 1997, data for auxiliary establishments (those functioning primarily to manage, service, or support the activities of their company's operating establishments, such as a central administrative office or warehouse) will not be included in the sector-specific reports. These data will be published separately.

## GEOGRAPHIC AREA CODING

Accurate and complete information on the physical location of each establishment is required to tabulate the census data for the states, metropolitan areas (MAs), counties, parishes, and corporate municipalities including cities, towns, villages, and boroughs. Respondents were

---

required to report their physical location (street address, municipality, county, and state) if it differed from their mailing address. For establishments not surveyed by mail (and those single-establishment companies that did not provide acceptable information on physical location), location information from Internal Revenue Service tax forms is used as a basis for coding.

## **BASIS OF REPORTING**

The economic census is conducted on an establishment basis. A company operating at more than one location is required to file a separate report for each store, factory, shop, or other location. Each establishment is assigned a separate industry classification based on its primary activity and not that of its parent company.

## **DOLLAR VALUES**

All dollar values presented are expressed in current dollars; i.e., 1997 data are expressed in 1997 dollars, and 1992 data, in 1992 dollars. Consequently, when making comparisons with prior years, users of the data should consider the changes in prices that have occurred.

All dollar values are shown in thousands of dollars.

## **AVAILABILITY OF ADDITIONAL DATA**

### **Reports in Print and Electronic Media**

All results of the 1997 Economic Census are available on the Census Bureau Internet site ([www.census.gov](http://www.census.gov)) and on compact discs (CD-ROM) for sale by the Census Bureau. Unlike previous censuses, only selected highlights are published in printed reports. For more information, including a description of electronic and printed reports being issued, see the Internet site, or write to U.S. Census Bureau, Washington, DC 20233-8300, or call Customer Services at 301-457-4100.

### **Special Tabulations**

Special tabulations of data collected in the 1997 Economic Census may be obtained, depending on availability of time and personnel, in electronic or tabular form. The data will be summaries subject to the same rules prohibiting disclosure of confidential information (including name, address, kind of business, or other data for individual business establishments or companies) that govern the regular publications.

Special tabulations are prepared on a cost basis. A request for a cost estimate, as well as exact specifications on the type and format of the data to be provided, should be directed to the Chief of the division named below, U.S. Census Bureau, Washington, DC 20233-8300. To discuss a special tabulation before submitting specifications, call the appropriate division:

Manufacturing and Construction Division	301-457-4673
Service Sector Statistics Division	301-457-2668

## **HISTORICAL INFORMATION**

The economic census has been taken as an integrated program at 5-year intervals since 1967 and before that for 1954, 1958, and 1963. Prior to that time, individual components of the economic census were taken separately at varying intervals.

The economic census traces its beginnings to the 1810 Decennial Census, when questions on manufacturing were included with those for population. Coverage of economic activities was expanded for the 1840 Decennial Census and subsequent censuses to include mining and some commercial activities. The 1905 Manufactures Census was the first time a census was taken apart from the regular decennial population census. Censuses covering retail and wholesale trade and construction industries were added in 1930, as were some covering service trades in 1933. Censuses of construction, manufacturing, and the other business service censuses were suspended during World War II.

The 1954 Economic Census was the first census to be fully integrated: providing comparable census data across economic sectors, using consistent time periods, concepts, definitions, classifications, and reporting units. It was the first census to be taken by mail, using lists of firms provided by the administrative records of other Federal agencies. Since 1963, administrative records also have been used to provide basic statistics for very small firms, reducing or eliminating the need to send them census questionnaires.

The range of industries covered in the economic censuses expanded between 1967 and 1992. The census of construction industries began on a regular basis in 1967, and the scope of service industries, introduced in 1933, was broadened in 1967, 1977, and 1987. While a few transportation industries were covered as early as 1963, it was not until 1992 that the census broadened to include all of transportation, communications, and utilities. Also new for 1992 was coverage of financial, insurance, and real estate industries. With these additions, the economic census and the separate census of governments and census of agriculture collectively covered roughly 98 percent of all economic activity.

Printed statistical reports from the 1992 and earlier censuses provide historical figures for the study of long-term time series and are available in some large libraries. All of the census reports printed since 1967 are still available for sale on microfiche from the Census Bureau. CD-ROMs issued from the 1987 and 1992 Economic Censuses contain databases including nearly all data published in print, plus additional statistics, such as ZIP Code statistics, published only on CD-ROM.

---

## SOURCES FOR MORE INFORMATION

More information about the scope, coverage, classification system, data items, and publications for each of the economic censuses and related surveys is published in the *Guide to the 1997 Economic Census and Related Statistics* at [www.census.gov/econguide](http://www.census.gov/econguide). More information on the methodology, procedures, and history of the censuses will be published in the *History of the 1997 Economic Census* at [www.census.gov/econ/www/history.html](http://www.census.gov/econ/www/history.html).

## ABBREVIATIONS AND SYMBOLS

The following abbreviations and symbols are used with the 1997 Economic Census data:

A	Standard error of 100 percent or more.
D	Withheld to avoid disclosing data of individual companies; data are included in higher level totals.
F	Exceeds 100 percent because data include establishments with payroll exceeding revenue.
N	Not available or not comparable.
Q	Revenue not collected at this level of detail for multiestablishment firms.
S	Withheld because estimates did not meet publication standards.

V	Represents less than 50 vehicles or .05 percent.
X	Not applicable.
Y	Disclosure withheld because of insufficient coverage of merchandise lines.
Z	Less than half the unit shown.
a	0 to 19 employees.
b	20 to 99 employees.
c	100 to 249 employees.
e	250 to 499 employees.
f	500 to 999 employees.
g	1,000 to 2,499 employees.
h	2,500 to 4,999 employees.
i	5,000 to 9,999 employees.
j	10,000 to 24,999 employees.
k	25,000 to 49,999 employees.
l	50,000 to 99,999 employees.
m	100,000 employees or more.
p	10 to 19 percent estimated.
q	20 to 29 percent estimated.
r	Revised.
s	Sampling error exceeds 40 percent.
nec	Not elsewhere classified.
nsk	Not specified by kind.
–	Represents zero (page image/print only).
(CC)	Consolidated city.
(IC)	Independent city.



---

This page is intentionally blank.

# Wholesale Trade

---

## SCOPE

The Wholesale Trade sector (sector 42) comprises establishments engaged in wholesaling merchandise, generally without transformation, and rendering services incidental to the sale of merchandise.

The wholesaling process is an intermediate step in the distribution of merchandise. Wholesalers are organized to sell or arrange the purchase or sale of (a) goods for resale (i.e., goods sold to other wholesalers or retailers), (b) capital or durable nonconsumer goods, and (c) raw and intermediate materials and supplies used in production.

Wholesalers sell merchandise to other businesses and normally operate from a warehouse or office. These warehouses and offices are characterized by having little or no display of merchandise. In addition, neither the design nor the location of the premises is intended to solicit walk-in traffic. Wholesalers do not normally use advertising directed to the general public. Customers are generally reached initially via telephone, in-person marketing, or by specialized advertising that may include Internet and other electronic means. Follow-up orders are either vendor-initiated or client-initiated, generally based on previous sales, and typically exhibit strong ties between sellers and buyers. In fact, transactions are often conducted between wholesalers and clients that have long-standing business relationships.

This sector comprises three main types of wholesalers: those that sell goods on their own account, those that sell goods manufactured by a parent company in the United States, and those that arrange sales and purchases for others for a commission or fee.

1. Wholesale merchants, distributors, jobbers, drop shippers, import/export merchants, terminal grain elevators, country grain elevators, and farm product assemblers sell goods on their own account. These establishments typically maintain their own warehouse, where they receive and handle goods for their customers. They also may operate as drop shippers or offices taking orders from customers and having the goods shipped directly from the supplier. Establishments operating exclusively in this manner will not maintain any inventory. Goods are generally sold without transformation, but may include integral functions, such as sorting, packaging, labeling, and other marketing services.
2. Manufacturers sales branches and offices primarily sell products manufactured or mined in the United States by their parent company.
3. Agents and brokers, commission merchants, import/export agents and brokers, auction companies, and manufacturers' agents arrange for the purchase or sale of goods owned by others or purchased on a commission basis. Agents and brokers operate from offices and do not own or handle the goods they sell. Auction companies and commission merchants handle goods on a consignment basis but do not own the goods.

Although wholesaling normally denotes sales in large volumes, durable nonconsumer goods may be sold in single units. Sales of capital or durable nonconsumer goods used in the production of goods and services, such as farm machinery, medium and heavy duty trucks, and industrial machinery, are always included in wholesale trade.

## GENERAL

A list of products that provide statistics on sector 42 follows.

**Geographic area reports.** A separate report containing data for establishments with payroll is published for each state, the District of Columbia, and the United States. Each report presents general statistics for establishments with payroll, on number of establishments, sales, payroll, employment, operating expenses, and inventories. At the state level, data also are presented separately for the following types of wholesale operations: merchant wholesalers; manufacturers' sales branches and offices; and agents, brokers, commission merchants, and auction companies. Less type-of-operation detail is shown below the state level. For states, MAs, and counties and places with 200 wholesale establishments or more, statistics are presented by kind of business. Greater kind-of-business detail is shown for larger areas. In addition, data are shown for all places with 2,500 inhabitants or more and all counties (with no kind-of-business detail).

**Commodity line sales report.** This report presents data on major categories of commodities sold by wholesale kinds of business for the United States. Tables present data for each kind of business and show, for each commodity line, the number of establishments handling the line and their sales of the line; the percentage of total sales of the kind of business accounted for by each of the lines carried; and for establishments actually handling a specific line, the percentage of total sales represented by sales of that line. Summary statistics also are provided for

the broad commodity line categories, including counts of establishments and the amount and percentage of the line sold by various kinds of wholesale businesses.

**Establishment and firm size (including legal form of organization) report.** This report presents data for establishments with payroll, based on size of establishment, size of company or firm, and legal form of organization. Establishment statistics are presented by sales size and by employment size; statistics for firms by sales size (including concentration by largest firms), by employment size, and by number of establishments operated (single units and multiunits). Statistics are presented by kind of business on the number of establishments, sales, payroll, operating expense, inventories and employment for the United States.

**Miscellaneous subjects report.** This report contains data by kind of business on employment by principal activity; sales by class of customer; inventory valuation methods; commissions and gross selling value of business conducted for others by agents and brokers; gross margins, gross profits, and their components; and on petroleum bulk stations and terminals. Data are presented for the United States as a whole and for petroleum bulk stations and terminals at the state level.

## **GEOGRAPHIC AREAS COVERED**

The level of geographic detail varies by report. Data may be presented for:

1. The United States as a whole.
2. States and the District of Columbia.
3. Consolidated metropolitan statistical areas (CMSAs) and primary metropolitan statistical areas (PMSAs) defined by the Office of Management and Budget (OMB) as of June 30, 1997. A CMSA is an area used to facilitate the presentation and analysis of data for large concentrations of metropolitan populations. It includes two or more contiguous PMSAs which have a population of at least 1,000,000 (according to the 1990 Census of Population or subsequent special census) and which meet specific criteria of urban character and of social and economic integration.
4. Metropolitan statistical areas (MSAs) defined by the OMB as of June 30, 1997. An MSA is an integrated economic and social unit with a population nucleus of at least 50,000 inhabitants (according to the 1990 Census of Population or subsequent special census). Each MSA consists of one or more counties meeting standards of metropolitan character; in New England, cities and towns rather than counties are the component geographic units.
5. Areas within the state outside metropolitan areas (MAs).

6. Counties and county equivalents defined as of January 1, 1997. Counties are the primary divisions of states, except in Louisiana where they are called parishes and in Alaska where they are called boroughs and census areas. Maryland, Missouri, Nevada, and Virginia have one place or more that is independent of any county organization and constitutes primary divisions of their states. These places are treated as counties and as places.
7. Consolidated cities defined as of January 1, 1997. Consolidated cities are consolidated governments which consist of separately incorporated municipalities.
8. Municipalities of 2,500 inhabitants or more defined as of January 1, 1997. These are areas of significant population incorporated as a city, borough, village, or town according to the 1990 Census of Population or subsequent special census. For the economic census, boroughs and census areas in Alaska and boroughs in New York are not included in this category.
9. Special economic urban areas (SEUAs), which include townships in Michigan, New Jersey, and Pennsylvania, and towns in New York, Wisconsin, and the six New England states with 10,000 inhabitants or more (according to the 1990 Census of Population or subsequent special census).

## **COMPARABILITY OF THE 1992 AND 1997 CENSUSES**

The 1997 Economic Census is the first census to present data based on the new North American Industry Classification System (NAICS). Previous census data were presented based on the Standard Industrial Classification (SIC) system developed some 60 years ago. Due to this change, comparability between census years may be limited. Comparative statistics will be included as part of the Core Business Statistics Reports.

## **DISCLOSURE**

In accordance with Federal law governing census reports, (Title 13 of the United States Code), no data are published that would disclose the operations of an individual establishment or business. However, the number of establishments in a kind-of-business classification is not considered a disclosure; therefore, this information may be released even though other information is withheld.

## **AVAILABILITY OF MORE FREQUENT ECONOMIC DATA**

The Census Bureau conducts annual surveys on the wholesale trade. These surveys, while providing more frequent observations, yield less kind-of-business and geographic detail than the economic census. In addition, the County Business Patterns program offers annual statistics on the number of establishments, employment, and payroll classified by industry within each county.

**Table 1. Summary Statistics for the State: 1997**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>TENNESSEE</b>									
<b>42</b>	<b>Wholesale trade . . . . .</b>	<b>8 234</b>	<b>82 626 370</b>	<b>3 975 440</b>	<b>937 887</b>	<b>120 228</b>	<b>8 044 570</b>	<b>6 442 077</b>	<b>6 729 725</b>
	Wholesaler distributors and jobbers . . . . .	6 448	39 725 637	2 886 814	661 060	90 944	5 705 896	4 243 097	4 688 202
	Importers . . . . .	123	2 067 513	67 276	17 273	1 978	133 484	68 540	73 379
	Exporters . . . . .	67	2 610 669	22 903	5 271	688	52 960	417 058	333 011
	Own brand importer-marketers . . . . .	36	565 756	23 739	6 058	717	74 651	84 326	84 941
	Terminal grain elevators . . . . .	2	D	D	D	a	D	D	D
	Country grain elevators . . . . .	25	D	D	D	c	D	D	D
	Assemblers of farm products, except country grain elevators . . . . .	33	1 834 904	40 616	6 484	584	64 263	565 288	497 709
	Sales branches (with stock) . . . . .	454	11 252 662	477 078	122 345	13 572	1 119 067	1 031 737	1 024 239
	Sales offices (without stock) . . . . .	254	15 381 346	277 118	77 405	4 834	561 381	-	-
	Auction companies . . . . .	48	2 145 579	19 091	4 688	1 771	49 694	439	371
	Brokers . . . . .	148	3 492 191	51 705	12 698	2 596	93 741	3 601	917
	Commission merchants . . . . .	94	347 393	9 530	2 272	345	18 489	1 047	886
	Import agents . . . . .	5	D	D	D	b	D	D	D
	Export agents . . . . .	11	D	D	D	c	D	D	D
	Manufacturers' agents . . . . .	486	2 901 945	91 696	20 777	1 837	154 225	2 857	3 786
421	Wholesale trade, durable goods . . . . .	5 636	43 339 073	2 377 411	558 872	69 392	4 564 394	3 215 914	3 469 874
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	697	15 519 348	330 121	77 538	11 044	684 512	602 100	614 910
42111	Automobile & other motor vehicle whsle . . . . .	171	11 195 959	119 125	25 778	4 002	222 678	156 205	170 184
421110	Automobile & other motor vehicle whsle . . . . .	171	11 195 959	119 125	25 778	4 002	222 678	156 205	170 184
4211101	Automobile & motorcycle whsle . . . . .	96	3 781 264	26 990	6 326	1 676	76 892	25 428	28 531
4211102	Bus & recreational vehicle whsle . . . . .	6	D	D	D	b	D	D	D
4211103	Light truck & van (14,000 lb or less) whsle . . . . .	15	D	D	D	c	D	D	D
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle . . . . .	4	D	D	D	c	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle . . . . .	50	957 756	73 344	15 389	1 924	113 099	109 122	117 233
42112	Motor vehicle supplies & new parts whsle . . . . .	297	D	D	D	i	D	D	D
421120	Motor vehicle supplies & new parts whsle . . . . .	297	D	D	D	i	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors . . . . .	149	1 088 152	98 624	23 915	3 538	231 276	224 840	211 685
4211202	Motor vehicle supplies & new parts—jobbers . . . . .	136	701 014	43 183	10 032	1 426	77 934	91 863	101 299
4211203	Petroleum products marketing equipment whsle . . . . .	12	D	D	D	c	D	D	D
42113	Tire & tube whsle . . . . .	57	2 403 150	47 487	12 469	1 146	112 481	109 780	112 126
421130	Tire & tube whsle . . . . .	57	2 403 150	47 487	12 469	1 146	112 481	109 780	112 126
42114	Motor vehicle parts, (used) whsle . . . . .	172	D	D	D	f	D	D	D
421140	Motor vehicle parts, (used) whsle . . . . .	172	D	D	D	f	D	D	D
4212	Furniture & home furnishings whsle . . . . .	245	876 457	98 180	22 714	3 290	184 111	116 677	110 913
42121	Furniture whsle . . . . .	111	386 022	43 798	10 178	1 338	80 780	31 388	33 048
421210	Furniture whsle . . . . .	111	386 022	43 798	10 178	1 338	80 780	31 388	33 048
4212101	Household & lawn furniture whsle . . . . .	48	186 170	12 308	2 802	462	27 736	17 156	16 990
4212102	Office & business furniture whsle . . . . .	63	199 852	31 490	7 376	876	53 044	14 232	16 058
42122	Home furnishings whsle . . . . .	134	490 435	54 382	12 536	1 952	103 331	85 289	77 865
421220	Home furnishings whsle . . . . .	134	490 435	54 382	12 536	1 952	103 331	85 289	77 865
4212201	Household china, glassware, & crockery whsle . . . . .	12	68 091	3 337	758	70	5 644	1 124	1 010
4212202	Linens, domestics, draperies, & curtains whsle . . . . .	20	51 187	4 663	1 010	142	8 817	1 314	1 341
4212203	Floor coverings whsle . . . . .	55	191 761	20 622	4 601	679	42 060	21 529	26 016
4212204	Other home furnishings whsle . . . . .	47	179 396	25 760	6 167	1 061	46 810	61 322	49 498
4213	Lumber & other construction materials whsle . . . . .	362	2 043 017	145 573	34 671	4 610	301 367	175 571	188 015
42131	Lumber, plywood, millwork, & wood panel whsle . . . . .	197	1 218 986	89 358	21 279	2 980	181 742	122 289	130 553
421310	Lumber, plywood, millwork, & wood panel whsle . . . . .	197	1 218 986	89 358	21 279	2 980	181 742	122 289	130 553
4213101	Lumber without yard whsle . . . . .	63	251 276	14 949	2 985	445	24 723	18 740	17 346
4213102	Lumber with yard whsle . . . . .	54	532 453	33 656	7 922	1 132	81 869	57 814	62 517
4213103	Plywood, veneer, millwork, & wood panel whsle . . . . .	80	435 257	40 753	10 372	1 403	75 150	45 735	50 690
42132	Brick, stone, & related construction materials whsle . . . . .	56	387 364	16 692	3 878	518	41 677	19 751	19 819
421320	Brick, stone, & related construction materials whsle . . . . .	56	387 364	16 692	3 878	518	41 677	19 751	19 819
4213201	Brick, block, tile, clay/cement sewer pipe whsle . . . . .	21	234 985	10 475	2 733	311	22 836	14 958	15 407
4213202	Sand, gravel, & stone whsle . . . . .	19	D	D	D	b	D	D	D
4213203	Cement, lime, & related products whsle . . . . .	16	D	D	D	c	D	D	D
42133	Roofing, siding, & insulation material whsle . . . . .	42	229 950	11 104	2 567	276	22 417	10 196	12 078
421330	Roofing, siding, & insulation material whsle . . . . .	42	229 950	11 104	2 567	276	22 417	10 196	12 078
4213301	Roofing, siding, & insulation material whsle . . . . .	42	229 950	11 104	2 567	276	22 417	10 196	12 078

**Table 1. Summary Statistics for the State: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>TENNESSEE—Con.</b>									
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4213	Lumber & other construction materials whsle—Con.								
42139	Other construction materials whsle . . . . .	67	206 717	28 419	6 947	836	55 531	23 335	25 565
421390	Other construction materials whsle . . . . .	67	206 717	28 419	6 947	836	55 531	23 335	25 565
4213901	Flat glass & other construction glass whsle . . . . .	21	46 012	7 086	2 097	253	13 655	5 018	5 577
4213902	Other construction materials whsle . . . . .	46	160 705	21 333	4 850	583	41 876	18 317	19 988
4214	Professional & commercial equipment & supplies whsle . . . . .								
42141	Photographic equipment & supplies whsle . . . . .	25	106 193	9 134	2 210	217	15 867	14 511	17 034
421410	Photographic equipment & supplies whsle . . . . .	25	106 193	9 134	2 210	217	15 867	14 511	17 034
42142	Office equipment whsle . . . . .	178	415 403	90 001	20 837	2 432	135 382	35 887	38 171
421420	Office equipment whsle . . . . .	178	415 403	90 001	20 837	2 432	135 382	35 887	38 171
42143	Computer & computer peripheral equipment & software whsle . . . . .								
421430	Computer & computer peripheral equipment & software whsle . . . . .	220	2 863 744	143 737	36 372	3 534	313 462	165 369	321 657
4214301	Computer & peripheral equipment whsle . . . . .	187	2 667 127	128 513	32 619	3 122	287 735	162 373	318 163
42143011	Computers & peripheral equipment for resale . . . . .	54	D	D	D	g	D	D	D
42143012	Computers & peripheral equipment for end use . . . . .	133	D	D	D	g	D	D	D
4214302	Computer software (packaged) whsle . . . . .	33	196 617	15 224	3 753	412	25 727	2 996	3 494
42144	Other commercial equipment whsle . . . . .								
421440	Other commercial equipment whsle . . . . .	117	403 265	44 392	9 321	1 282	75 875	24 964	27 998
4214401	Restaurant & hotel equipment & supplies whsle . . . . .	72	319 745	31 444	6 713	883	53 918	17 750	22 012
4214402	Store machines & equipment whsle . . . . .	45	83 520	12 948	2 608	399	21 957	7 214	5 986
42145	Medical, dental, & hospital equipment & supplies whsle . . . . .								
421450	Medical, dental, & hospital equipment & supplies whsle . . . . .	209	1 043 717	100 375	23 611	2 214	179 059	83 115	98 933
4214501	Surgical, medical, & hospital supplies whsle . . . . .	192	1 003 424	93 222	22 015	2 038	166 344	80 082	95 489
4214502	Dental equipment & supplies whsle . . . . .	17	40 293	7 153	1 596	176	12 715	3 033	3 444
42146	Ophthalmic goods whsle . . . . .								
421460	Ophthalmic goods whsle . . . . .	34	98 972	12 967	3 141	539	26 491	11 553	11 718
42149	Other professional equipment & supplies whsle . . . . .								
421490	Other professional equipment & supplies whsle . . . . .	30	66 010	11 868	2 883	320	21 401	4 283	4 501
4214902	Other professional equipment & supplies whsle . . . . .	24	61 061	11 074	2 648	287	19 755	3 303	3 483
4215	Metal & mineral (except petroleum) whsle . . . . .								
42151	Metal service centers & offices . . . . .	224	4 199 327	148 790	42 023	3 797	299 957	334 779	341 637
4215101	Metal service centers & offices . . . . .	224	4 199 327	148 790	42 023	3 797	299 957	334 779	341 637
42151011	Ferrous metal service centers & sales offices . . . . .	184	3 175 232	104 088	24 703	3 129	216 180	259 858	261 724
421510111	Ferrous metal service centers . . . . .	140	1 507 943	92 039	21 561	2 906	194 014	259 858	261 724
421510112	Ferrous metal sales offices . . . . .	44	1 667 289	12 049	3 142	223	22 166	—	—
4215102	Nonferrous metal service centers & sales offices . . . . .	40	1 024 095	44 702	17 320	668	83 777	74 921	79 913
42151021	Nonferrous metal service centers . . . . .	30	778 428	20 654	6 765	515	46 670	74 921	79 913
42151022	Nonferrous metal sales offices . . . . .	10	245 667	24 048	10 555	153	37 107	—	—
42152	Coal & other mineral & ore whsle . . . . .								
421520	Coal & other mineral & ore whsle . . . . .	29	556 215	10 579	2 643	192	23 260	14 307	12 431
4215201	Coal whsle . . . . .	25	D	D	D	c	D	D	D
4216	Electrical goods whsle . . . . .								
42161	Electrical apparatus & equip. wiring supp. & const material whsle . . . . .	302	1 699 251	102 907	24 524	2 841	180 332	114 397	116 450
421610	Electrical apparatus & equip. wiring supp. & const material whsle . . . . .	302	1 699 251	102 907	24 524	2 841	180 332	114 397	116 450
42162	Electrical appliance, television & radio set whsle . . . . .								
421620	Electrical appliance, television & radio set whsle . . . . .	62	2 151 428	50 461	13 168	1 690	104 233	45 652	47 826
42169	Other electronic parts & equipment whsle . . . . .								
421690	Other electronic parts & equipment whsle . . . . .	271	1 089 383	110 430	28 764	3 009	208 406	73 494	77 897
4216901	Communications equipment & supplies whsle . . . . .	143	500 832	75 589	19 997	2 050	130 441	32 905	35 361
4216902	Electronic parts (excluding communications equipment) whsle . . . . .	128	588 551	34 841	8 767	959	77 965	40 589	42 536

**Table 1. Summary Statistics for the State: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>TENNESSEE—Con.</b>									
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4217	Hardware, & plumbing & heating equipment & supplies whsle .....								
42171	Hardware whsle .....	198	2 480 150	212 320	47 954	6 103	368 850	271 671	267 790
421710	Hardware whsle .....	198	1 222 865	91 283	21 579	2 751	161 300	136 015	131 197
421710	Hardware whsle .....	198	1 222 865	91 283	21 579	2 751	161 300	136 015	131 197
42172	Plumbing & heating equipment & supplies (hydronics) whsle .....								
421720	Plumbing & heating equipment & supplies (hydronics) whsle .....	94	371 481	39 851	8 158	1 026	67 205	37 684	38 051
421720	Plumbing & heating equipment & supplies (hydronics) whsle .....	94	371 481	39 851	8 158	1 026	67 205	37 684	38 051
42173	Warm air heating & air-conditioning equipment & supplies whsle .....								
421730	Warm air heating & air-conditioning equipment & supplies whsle .....	150	821 211	72 885	16 180	2 047	124 843	87 643	88 135
421730	Warm air heating & air-conditioning equipment & supplies whsle .....	150	821 211	72 885	16 180	2 047	124 843	87 643	88 135
42174	Refrigeration equipment & supplies whsle .....								
421740	Refrigeration equipment & supplies whsle .....	38	64 593	8 301	2 037	279	15 502	10 329	10 407
421740	Refrigeration equipment & supplies whsle .....	38	64 593	8 301	2 037	279	15 502	10 329	10 407
4218	Machinery, equipment, & supplies whsle .....								
42181	Construction & mining (except petroleum) machinery & equip whsle .....	1 542	5 696 937	555 185	121 554	15 879	1 007 930	929 496	961 824
421810	Construction & mining (except petroleum) machinery & equip whsle .....	114	952 253	76 028	18 139	2 082	132 957	294 065	304 517
421810	Construction & mining (except petroleum) machinery & equip whsle .....	114	952 253	76 028	18 139	2 082	132 957	294 065	304 517
42182	Farm & garden machinery & equipment whsle .....								
421820	Farm & garden machinery & equipment whsle .....	206	668 981	48 154	10 852	1 864	96 353	165 490	176 575
4218201	Farm machinery & equipment—farm dealers .....	206	668 981	48 154	10 852	1 864	96 353	165 490	176 575
4218202	Farm machinery & equipment—whsle distributors .....	144	421 762	28 503	6 366	1 242	55 925	116 891	124 958
4218203	Lawn & garden machinery & equipment whsle .....	49	169 453	14 282	3 245	463	29 878	31 538	35 474
4218203	Lawn & garden machinery & equipment whsle .....	13	77 766	5 369	1 241	159	10 550	17 061	16 143
42183	Industrial machinery & equipment whsle .....								
421830	Industrial machinery & equipment whsle .....	658	2 015 570	241 885	52 896	6 411	435 186	241 917	254 252
4218301	Food-processing machinery & equipment whsle .....	658	2 015 570	241 885	52 896	6 411	435 186	241 917	254 252
4218301	Food-processing machinery & equipment whsle .....	15	D	D	D	b	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle .....	99	259 108	41 344	8 839	1 103	66 319	42 227	47 286
42183021	Hydraulic & pneumatic pumps & motors whsle .....	31	107 853	14 325	3 234	449	22 292	27 226	29 498
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle .....	68	151 255	27 019	5 605	654	44 027	15 001	17 788
4218303	General-purpose industrial machinery & equipment whsle .....	226	580 770	71 953	14 707	1 770	129 315	64 890	66 078
4218304	Metalworking machinery & equipment whsle .....	61	452 681	19 208	4 169	547	42 735	46 407	44 826
4218305	Materials handling equipment whsle .....	128	367 903	58 360	13 955	1 747	101 008	34 935	35 819
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle .....	11	26 883	3 311	808	111	6 209	3 544	3 341
4218307	Other industrial machinery & equipment whsle .....	118	D	D	D	g	D	D	D
42184	Industrial supplies whsle .....								
421840	Industrial supplies whsle .....	357	1 429 139	125 822	26 368	3 458	221 678	135 963	135 922
4218401	General-line industrial supplies whsle .....	357	1 429 139	125 822	26 368	3 458	221 678	135 963	135 922
4218402	Mechanical power transmission supplies whsle .....	59	131 785	15 082	3 537	531	30 069	16 589	16 967
4218403	Welding supplies whsle .....	66	190 515	17 239	4 043	522	33 463	33 267	36 467
4218404	Industrial containers & supplies whsle .....	54	131 576	19 015	2 684	502	33 670	14 820	12 920
4218405	Industrial valves & fittings (except fluid-power) whsle .....	30	370 177	5 239	1 044	143	9 495	2 152	2 279
4218406	Other industrial supplies whsle .....	29	70 603	9 404	2 111	247	17 180	7 819	9 955
4218406	Other industrial supplies whsle .....	119	534 483	59 843	12 949	1 513	97 801	61 316	57 334
42185	Service establishment equipment & supplies whsle .....								
421850	Service establishment equipment & supplies whsle .....	148	227 533	33 446	7 471	1 235	62 819	26 924	28 187
4218501	Beauty & barber shop equipment & supplies whsle .....	148	227 533	33 446	7 471	1 235	62 819	26 924	28 187
4218502	Custodial, janitors' equipment & supplies whsle .....	34	39 698	7 534	1 777	330	12 567	6 574	6 645
4218503	Laundry & dry-cleaning equipment & supplies whsle .....	51	69 905	12 924	2 889	507	25 885	8 085	8 436
4218504	Other service establishment equipment & supplies whsle .....	16	22 315	2 755	637	89	5 777	2 427	2 362
4218504	Other service establishment equipment & supplies whsle .....	47	95 615	10 233	2 168	309	18 590	9 838	10 744

**Table 1. Summary Statistics for the State: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
	<b>TENNESSEE—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42186	Transportation equipment & supplies (exc motor vehicle) whsle . . . . .	59	403 461	29 850	5 828	829	58 937	65 137	62 371
421860	Transportation equipment & supplies (exc motor vehicle) whsle . . . . .	59	403 461	29 850	5 828	829	58 937	65 137	62 371
4218601	Aircraft & aeronautical equipment & supplies whsle . . .	40	293 210	21 086	3 775	537	40 686	50 223	44 259
4218602	Marine machinery, equipment, & supplies whsle . . . . .	8	D	D	D	c	D	D	D
4218603	Other transportation equipment & supplies whsle . . . . .	11	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle . . .	609	2 030 256	200 391	44 944	6 399	433 899	198 088	210 169
42191	Sporting & recreational goods & supplies whsle . . . . .	110	281 925	23 007	5 336	1 016	45 526	39 110	42 000
421910	Sporting & recreational goods & supplies whsle . . . . .	110	281 925	23 007	5 336	1 016	45 526	39 110	42 000
42192	Toy & hobby goods & supplies whsle . . . . .	42	D	D	D	e	D	D	D
421920	Toy & hobby goods & supplies whsle . . . . .	42	D	D	D	e	D	D	D
42193	Recyclable material whsle . . . . .	169	D	D	D	g	D	D	D
421930	Recyclable material whsle . . . . .	169	D	D	D	g	D	D	D
4219301	Iron & steel scrap processors & dealers . . . . .	72	450 961	41 011	9 070	1 364	127 422	40 562	38 297
42193011	Iron & steel scrap processors (using power processing equipment) . . . . .	53	433 594	38 219	8 408	1 228	120 777	37 660	36 289
42193012	Iron & steel scrap processors (not using power processing equip) . . . . .	19	17 367	2 792	662	136	6 645	2 902	2 008
4219302	Recyclable paper & paperboard whsle . . . . .	34	58 820	6 619	1 450	269	13 999	446	434
4219303	Other recyclable material whsle . . . . .	63	D	D	D	e	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle . . . . .	64	91 432	12 243	2 774	430	23 568	16 541	17 357
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle . . .	64	91 432	12 243	2 774	430	23 568	16 541	17 357
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle . . . . .	62	D	D	D	e	D	D	D
42199	Other miscellaneous durable goods whsle . . . . .	224	D	D	D	h	D	D	D
421990	Other miscellaneous durable goods whsle . . . . .	224	D	D	D	h	D	D	D
4219901	Musical instruments & supplies whsle . . . . .	18	D	D	D	c	D	D	D
4219902	Forest products (except lumber) whsle . . . . .	31	D	D	D	b	D	D	D
4219903	General merchandise (durable goods) whsle . . . . .	53	127 728	10 683	2 424	404	19 995	13 788	16 925
4219904	Prerecorded media whsle . . . . .	60	551 765	67 996	15 577	1 584	109 270	52 173	56 441
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle . . . . .	46	454 956	47 159	10 562	1 023	76 720	44 993	49 330
42199042	Prerecorded video tapes whsle . . . . .	14	96 809	20 837	5 015	561	32 550	7 180	7 111
4219905	Fire extinguishers & fire safety equipment whsle . . . . .	13	7 707	996	225	51	1 910	363	360
4219906	Other durable goods whsle . . . . .	49	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods . . . . .	2 598	39 287 297	1 598 029	379 015	50 836	3 480 176	3 226 163	3 259 851
4221	Paper & paper product whsle . . . . .	297	1 347 882	121 767	29 666	3 268	229 127	99 503	103 375
42211	Printing & writing paper whsle . . . . .	35	348 697	21 066	4 777	466	38 757	24 332	26 384
422110	Printing & writing paper whsle . . . . .	35	348 697	21 066	4 777	466	38 757	24 332	26 384
42212	Stationery & office supplies whsle . . .	165	526 472	61 228	14 868	1 795	115 093	48 918	49 460
422120	Stationery & office supplies whsle . . .	165	526 472	61 228	14 868	1 795	115 093	48 918	49 460
42213	Industrial & personal service paper whsle . . . . .	97	472 713	39 473	10 021	1 007	75 277	26 253	27 531
422130	Industrial & personal service paper whsle . . . . .	97	472 713	39 473	10 021	1 007	75 277	26 253	27 531
4222	Drugs, & druggists' sundries whsle . . . . .	132	6 247 981	137 886	35 240	4 270	303 974	462 119	521 793
42221	Drugs, & druggists' sundries whsle . . .	132	6 247 981	137 886	35 240	4 270	303 974	462 119	521 793
422210	Drugs, & druggists' sundries whsle . . . . .	132	6 247 981	137 886	35 240	4 270	303 974	462 119	521 793
4222101	General-line drugs whsle . . . . .	60	3 233 910	52 512	13 397	1 809	120 908	275 183	336 904
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle . . . . .	72	3 014 071	85 374	21 843	2 461	183 066	186 936	184 889

**Table 1. Summary Statistics for the State: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>TENNESSEE—Con.</b>									
<b>42</b>	<b>Wholesale trade—Con.</b>								
422	Wholesale trade, nondurable goods—Con.								
4223	Apparel, piece goods, & notions whsle . . . . .	228	3 337 136	125 069	29 166	3 908	291 330	637 518	735 072
42231	Piece goods, notions, & other dry goods whsle . . . . .	54	244 110	12 160	2 764	410	26 466	13 593	13 631
422310	Piece goods, notions, & other dry goods whsle . . . . .	54	244 110	12 160	2 764	410	26 466	13 593	13 631
4223101	Piece goods—jobbers . . . . .	32	166 470	7 641	1 721	282	16 481	7 721	7 112
4223102	Notions & other dry goods whsle . . . . .	22	77 640	4 519	1 043	128	9 985	5 872	6 519
42232	Men's & boys' clothing & furnishings whsle . . . . .	66	1 894 667	60 801	14 352	2 140	119 340	413 719	490 942
422320	Men's & boys' clothing & furnishings whsle . . . . .	66	1 894 667	60 801	14 352	2 140	119 340	413 719	490 942
42233	Women's, children's, & infants' clothing & accessories whsle . . . . .	73	148 557	8 252	1 625	334	18 967	10 414	14 078
422330	Women's, children's, & infants' clothing & accessories whsle . . . . .	73	148 557	8 252	1 625	334	18 967	10 414	14 078
42234	Footwear whsle . . . . .	35	1 049 802	43 856	10 425	1 024	126 557	199 792	216 421
422340	Footwear whsle . . . . .	35	1 049 802	43 856	10 425	1 024	126 557	199 792	216 421
4224	Grocery & related products whsle . . . . .	564	10 789 578	530 560	128 373	17 549	1 037 597	266 309	271 880
42241	General-line grocery whsle . . . . .	66	4 473 376	154 384	42 464	5 557	270 183	108 234	109 108
422410	General-line grocery whsle . . . . .	66	4 473 376	154 384	42 464	5 557	270 183	108 234	109 108
4224103	Other general-line grocery whsle . . . . .	61	4 005 937	137 308	38 357	5 007	243 737	86 081	85 856
42242	Packaged frozen food whsle . . . . .	74	2 417 080	95 306	21 519	2 743	204 421	65 520	75 954
422420	Packaged frozen food whsle . . . . .	74	2 417 080	95 306	21 519	2 743	204 421	65 520	75 954
42243	Dairy products, (except dried or canned) whsle . . . . .	35	322 059	19 315	4 642	715	43 415	6 275	6 871
422430	Dairy products, (except dried or canned) whsle . . . . .	35	322 059	19 315	4 642	715	43 415	6 275	6 871
4224301	Raw milk whsle . . . . .	2	D	D	D	a	D	D	D
4224302	Dairy product (except raw milk) whsle . . . . .	33	D	D	D	f	D	D	D
42244	Poultry & poultry product whsle . . . . .	14	157 248	3 313	868	142	7 924	852	729
422440	Poultry & poultry product whsle . . . . .	14	157 248	3 313	868	142	7 924	852	729
4224402	Poultry & poultry product (except live) whsle . . . . .	13	D	D	D	c	D	D	D
42245	Confectionery whsle . . . . .	54	444 137	43 476	10 507	1 402	70 503	15 593	16 162
422450	Confectionery whsle . . . . .	54	444 137	43 476	10 507	1 402	70 503	15 593	16 162
42246	Fish & seafood whsle . . . . .	13	17 894	1 663	400	78	3 355	3 928	4 122
422460	Fish & seafood whsle . . . . .	13	17 894	1 663	400	78	3 355	3 928	4 122
42247	Meat & meat product whsle . . . . .	46	642 036	24 735	5 993	951	69 695	22 773	18 661
422470	Meat & meat product whsle . . . . .	46	642 036	24 735	5 993	951	69 695	22 773	18 661
42248	Fresh fruit & vegetable whsle . . . . .	79	445 838	49 152	8 972	1 442	81 244	5 698	5 212
422480	Fresh fruit & vegetable whsle . . . . .	79	445 838	49 152	8 972	1 442	81 244	5 698	5 212
42249	Other grocery & related products whsle . . . . .	183	1 869 910	139 216	33 008	4 519	286 857	37 436	35 061
422490	Other grocery & related products whsle . . . . .	183	1 869 910	139 216	33 008	4 519	286 857	37 436	35 061
4224901	Coffee, tea, & spice whsle . . . . .	19	27 079	2 397	524	105	4 448	796	830
4224902	Bread & baked goods whsle . . . . .	36	238 571	20 659	5 119	813	55 805	3 364	2 962
4224903	Soft drinks whsle . . . . .	60	704 031	87 184	20 283	2 805	167 311	12 927	13 539
4224904	Canned goods whsle . . . . .	16	417 728	9 965	2 622	164	21 442	4 434	2 583
4224906	Other grocery specialties whsle . . . . .	49	D	D	D	f	D	D	D
4225	Farm-product raw material whsle . . . . .	198	5 806 421	59 796	12 689	2 281	130 214	1 151 730	959 141
42251	Grain & field bean whsle . . . . .	56	1 644 109	16 690	3 391	571	39 974	59 256	65 875
422510	Grain & field bean whsle . . . . .	56	1 644 109	16 690	3 391	571	39 974	59 256	65 875
42252	Livestock whsle . . . . .	58	570 936	5 973	1 425	703	17 741	9 133	11 364
422520	Livestock whsle . . . . .	58	570 936	5 973	1 425	703	17 741	9 133	11 364
42259	Other farm product raw material whsle . . . . .	84	3 591 376	37 133	7 873	1 007	72 499	1 083 341	881 902
422590	Other farm product raw material whsle . . . . .	84	3 591 376	37 133	7 873	1 007	72 499	1 083 341	881 902
4225902	Leaf tobacco whsle . . . . .	32	109 574	2 286	1 051	379	6 248	128	94
4225903	Wool, wool tops, & mohair whsle . . . . .	2	D	D	D	a	D	D	D
4225904	Cotton whsle . . . . .	35	3 429 052	33 375	6 630	586	62 367	1 079 185	875 498
4225905	Other farm-product raw material whsle . . . . .	12	D	D	D	b	D	D	D
4226	Chemical & allied products whsle . . . . .	291	1 202 472	114 038	27 227	2 877	257 392	81 205	97 071
42261	Plastics materials & basic forms & shapes whsle . . . . .	73	243 111	20 830	4 741	629	46 796	20 590	22 829
422610	Plastics materials & basic forms & shapes whsle . . . . .	73	243 111	20 830	4 741	629	46 796	20 590	22 829
42269	Other chemical & allied products whsle . . . . .	218	959 361	93 208	22 486	2 248	210 596	60 615	74 242
422690	Other chemical & allied products whsle . . . . .	218	959 361	93 208	22 486	2 248	210 596	60 615	74 242
4226901	Industrial gases (except LP) whsle . . . . .	17	29 664	6 055	1 118	148	12 173	2 122	2 168
4226902	Other chemical & allied products whsle . . . . .	201	929 697	87 153	21 368	2 100	198 423	58 493	72 074



**Table 1. Summary Statistics for the State: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>TENNESSEE—Con.</b>									
<b>42</b>	<b>Wholesale trade—Con.</b>								
422	Wholesale trade, nondurable goods—Con.								
4227	Petroleum & petroleum products								
	whsle .....	268	4 549 921	87 400	20 080	2 998	247 710	103 919	104 858
42271	Petroleum bulk stations & terminals .....	198	3 684 234	71 600	16 189	2 513	213 941	78 963	78 333
422710	Petroleum bulk stations & terminals .....	198	3 684 234	71 600	16 189	2 513	213 941	78 963	78 333
4227101	Petroleum bulk stations & terminals (except LP) .....	187	3 661 809	68 995	15 558	2 416	208 740	77 588	77 212
42271011	Petroleum bulk stations (except LP) .....	157	1 469 642	53 920	12 019	1 802	145 485	38 307	38 118
42271012	Petroleum bulk terminals (except LP) .....	30	2 192 167	15 075	3 539	614	63 255	39 281	39 094
4227102	Liquefied petroleum bulk stations & terminals .....	11	22 425	2 605	631	97	5 201	1 375	1 121
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	70	865 687	15 800	3 891	485	33 769	24 956	26 525
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	70	865 687	15 800	3 891	485	33 769	24 956	26 525
4228	Beer, wine, & distilled alcoholic beverage whsle .....	60	982 265	104 980	21 302	2 677	201 767	77 849	80 012
42281	Beer & ale whsle .....	39	616 893	73 996	14 971	1 986	132 047	30 514	32 238
422810	Beer & ale whsle .....	39	616 893	73 996	14 971	1 986	132 047	30 514	32 238
42282	Wine & distilled alcoholic beverage whsle .....	21	365 372	30 984	6 331	691	69 720	47 335	47 774
422820	Wine & distilled alcoholic beverage whsle .....	21	365 372	30 984	6 331	691	69 720	47 335	47 774
4228201	Wine & distilled alcoholic bev (licensed operation) whsle .....	21	365 372	30 984	6 331	691	69 720	47 335	47 774
4229	Miscellaneous nondurable goods whsle .....	560	5 023 641	316 533	75 272	11 008	781 065	346 011	386 649
42291	Farm supplies whsle .....	116	1 732 992	82 045	19 701	2 090	169 661	77 415	84 614
422910	Farm supplies whsle .....	116	1 732 992	82 045	19 701	2 090	169 661	77 415	84 614
4229101	Farm supplies—farm dealers .....	60	297 748	24 382	6 689	693	56 182	21 782	20 492
4229102	Farm supplies—whsle distributors .....	56	1 435 244	57 663	13 012	1 397	113 479	55 633	64 122
42292	Book, periodical, & newspaper whsle .....	97	1 500 087	115 969	25 648	4 005	306 892	140 966	160 931
422920	Book, periodical, & newspaper whsle .....	97	1 500 087	115 969	25 648	4 005	306 892	140 966	160 931
42293	Flower, nursery stock, & florists' supplies whsle .....	92	100 523	14 542	3 824	822	30 187	11 652	11 737
422930	Flower, nursery stock, & florists' supplies whsle .....	92	100 523	14 542	3 824	822	30 187	11 652	11 737
42294	Tobacco & tobacco product whsle .....	42	1 165 321	55 011	14 653	2 038	165 656	41 174	44 978
422940	Tobacco & tobacco product whsle .....	42	1 165 321	55 011	14 653	2 038	165 656	41 174	44 978
42295	Paint, varnish, & supplies whsle .....	48	58 724	7 630	1 852	303	15 818	6 167	6 324
422950	Paint, varnish, & supplies whsle .....	48	58 724	7 630	1 852	303	15 818	6 167	6 324
4229501	Paint, varnish, & supplies whsle .....	48	58 724	7 630	1 852	303	15 818	6 167	6 324
42299	Other miscellaneous nondurable goods whsle .....	165	465 994	41 336	9 594	1 750	92 851	68 637	78 065
422990	Other miscellaneous nondurable goods whsle .....	165	465 994	41 336	9 594	1 750	92 851	68 637	78 065
4229901	Art goods whsle .....	52	99 740	16 677	3 767	750	30 308	17 285	21 606
4229902	General merchandise (nondurable goods) whsle .....	35	65 959	8 649	1 929	266	14 584	11 458	12 185
4229904	Other nondurable goods whsle .....	77	D	D	D	f	D	D	D
	<b>Merchant wholesalers .....</b>	<b>6 734</b>	<b>47 023 504</b>	<b>3 046 787</b>	<b>697 057</b>	<b>95 077</b>	<b>6 043 403</b>	<b>5 402 387</b>	<b>5 699 520</b>
421	Wholesale trade, durable goods .....	4 681	21 128 599	1 858 433	419 401	56 996	3 509 501	2 543 133	2 814 693
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	596	D	D	D	i	D	D	D
42111	Automobile & other motor vehicle whsle .....	143	1 548 013	91 549	18 743	2 511	163 505	151 356	160 355
421110	Automobile & other motor vehicle whsle .....	143	1 548 013	91 549	18 743	2 511	163 505	151 356	160 355
4211101	Automobile & motorcycle whsle .....	78	D	D	D	e	D	D	D
4211102	Bus & recreational vehicle whsle .....	5	D	D	D	b	D	D	D
4211103	Light truck & van (14,000 lb or less) whsle .....	11	84 281	3 502	788	125	7 427	9 022	10 768
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle .....	4	D	D	D	c	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle .....	45	D	D	D	g	D	D	D
42112	Motor vehicle supplies & new parts whsle .....	232	954 416	101 194	24 402	3 836	208 997	219 493	221 830
421120	Motor vehicle supplies & new parts whsle .....	232	954 416	101 194	24 402	3 836	208 997	219 493	221 830
4211201	Motor vehicle supplies & new parts—warehouse distributors .....	123	D	D	D	h	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers .....	99	D	D	D	f	D	D	D
4211203	Petroleum products marketing equipment whsle .....	10	D	D	D	c	D	D	D
42113	Tire & tube whsle .....	49	D	D	D	f	D	D	D
421130	Tire & tube whsle .....	49	D	D	D	f	D	D	D
42114	Motor vehicle parts, (used) whsle .....	172	D	D	D	f	D	D	D
421140	Motor vehicle parts, (used) whsle .....	172	D	D	D	f	D	D	D

**Table 1. Summary Statistics for the State: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>TENNESSEE—Con.</b>									
<b>Merchant wholesalers—Con.</b>									
421	Wholesale trade, durable goods—Con.								
4212	Furniture & home furnishings whsle . . .	198	625 160	88 017	20 762	3 097	165 853	115 127	109 224
42121	Furniture whsle . . . . .	85	284 526	40 110	9 506	1 241	72 906	30 465	32 112
421210	Furniture whsle . . . . .	85	284 526	40 110	9 506	1 241	72 906	30 465	32 112
4212101	Household & lawn furniture whsle . . . . .	33	107 934	11 334	2 610	430	25 024	17 090	16 922
4212102	Office & business furniture whsle . . . . .	52	176 592	28 776	6 896	811	47 882	13 375	15 190
42122	Home furnishings whsle . . . . .	113	340 634	47 907	11 256	1 856	92 947	84 662	77 112
421220	Home furnishings whsle . . . . .	113	340 634	47 907	11 256	1 856	92 947	84 662	77 112
4212202	Linens, domestics, draperies, & curtains whsle . . . . .	17	D	D	D	c	D	D	D
4212203	Floor coverings whsle . . . . .	47	160 932	18 772	4 274	641	38 791	20 904	25 264
4212204	Other home furnishings whsle . . . . .	40	D	D	D	g	D	D	D
4213	Lumber & other construction materials whsle . . . . .	279	1 299 200	110 675	25 769	3 545	218 007	134 109	145 619
42131	Lumber, plywood, millwork, & wood panel whsle . . . . .	169	947 798	70 962	16 454	2 414	139 610	98 967	108 229
421310	Lumber, plywood, millwork, & wood panel whsle . . . . .	169	947 798	70 962	16 454	2 414	139 610	98 967	108 229
4213101	Lumber without yard whsle . . . . .	62	D	D	D	e	D	D	D
4213102	Lumber with yard whsle . . . . .	49	D	D	D	f	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle . . . . .	58	D	D	D	f	D	D	D
42132	Brick, stone, & related construction materials whsle . . . . .	27	D	D	D	e	D	D	D
421320	Brick, stone, & related construction materials whsle . . . . .	27	D	D	D	e	D	D	D
4213201	Brick, block, tile, clay/cement sewer pipe whsle . . . . .	11	D	D	D	c	D	D	D
42133	Roofing, siding, & insulation material whsle . . . . .	26	74 586	6 011	1 341	158	12 299	6 974	7 201
421330	Roofing, siding, & insulation material whsle . . . . .	26	74 586	6 011	1 341	158	12 299	6 974	7 201
4213301	Roofing, siding, & insulation material whsle . . . . .	26	74 586	6 011	1 341	158	12 299	6 974	7 201
42139	Other construction materials whsle . . . . .	57	D	D	D	f	D	D	D
421390	Other construction materials whsle . . . . .	57	D	D	D	f	D	D	D
4213901	Flat glass & other construction glass whsle . . . . .	16	22 719	4 607	1 502	145	8 335	2 826	2 703
4213902	Other construction materials whsle . . . . .	41	D	D	D	f	D	D	D
4214	Professional & commercial equipment & supplies whsle . . . . .	691	3 651 109	306 311	67 656	8 736	525 062	308 935	488 866
42141	Photographic equipment & supplies whsle . . . . .	24	D	D	D	c	D	D	D
421410	Photographic equipment & supplies whsle . . . . .	24	D	D	D	c	D	D	D
42142	Office equipment whsle . . . . .	156	257 127	64 128	13 371	1 909	100 846	28 998	29 984
421420	Office equipment whsle . . . . .	156	257 127	64 128	13 371	1 909	100 846	28 998	29 984
42143	Computer & computer peripheral equipment & software whsle . . . . .	178	2 083 395	89 124	19 549	2 691	154 143	156 645	313 764
421430	Computer & computer peripheral equipment & software whsle . . . . .	178	2 083 395	89 124	19 549	2 691	154 143	156 645	313 764
4214301	Computer & peripheral equipment whsle . . . . .	145	1 886 778	73 900	15 796	2 279	128 416	153 649	310 270
42143011	Computers & peripheral equipment for resale . . . . .	45	D	D	D	g	D	D	D
42143012	Computers & peripheral equipment for end use . . . . .	100	D	D	D	g	D	D	D
4214302	Computer software (packaged) whsle . . . . .	33	196 617	15 224	3 753	412	25 727	2 996	3 494
42144	Other commercial equipment whsle . . . . .	102	D	D	D	g	D	D	D
421440	Other commercial equipment whsle . . . . .	102	D	D	D	g	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle . . . . .	61	D	D	D	f	D	D	D
4214402	Store machines & equipment whsle . . . . .	41	38 232	9 098	1 689	313	16 191	4 218	4 280
42145	Medical, dental, & hospital equipment & supplies whsle . . . . .	178	810 981	82 921	19 326	1 964	144 672	77 988	92 941
421450	Medical, dental, & hospital equipment & supplies whsle . . . . .	178	810 981	82 921	19 326	1 964	144 672	77 988	92 941
4214501	Surgical, medical, & hospital supplies whsle . . . . .	161	770 688	75 768	17 730	1 788	131 957	74 955	89 497
4214502	Dental equipment & supplies whsle . . . . .	17	40 293	7 153	1 596	176	12 715	3 033	3 444
42146	Ophthalmic goods whsle . . . . .	30	D	D	D	f	D	D	D
421460	Ophthalmic goods whsle . . . . .	30	D	D	D	f	D	D	D
42149	Other professional equipment & supplies whsle . . . . .	23	D	D	D	e	D	D	D
421490	Other professional equipment & supplies whsle . . . . .	23	D	D	D	e	D	D	D
4214902	Other professional equipment & supplies whsle . . . . .	19	D	D	D	e	D	D	D

**Table 1. Summary Statistics for the State: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>TENNESSEE—Con.</b>									
<b>Merchant wholesalers—Con.</b>									
421	Wholesale trade, durable goods—Con.								
4215	Metal & mineral (except petroleum) whsle .....	183	1 604 529	88 606	20 616	2 610	186 028	215 680	218 438
42151	Metal service centers & offices .....	164	1 376 009	84 467	19 664	2 538	173 880	207 811	209 997
421510	Metal service centers & offices .....	164	1 376 009	84 467	19 664	2 538	173 880	207 811	209 997
4215101	Ferrous metal service centers & sales offices .....	134	D	D	D	g	D	D	D
42151011	Ferrous metal service centers .....	116	D	D	D	g	D	D	D
42151012	Ferrous metal sales offices .....	18	D	D	D	b	D	D	D
4215102	Nonferrous metal service centers & sales offices .....	30	D	D	D	c	D	D	D
42151021	Nonferrous metal service centers .....	24	D	D	D	c	D	D	D
42151022	Nonferrous metal sales offices .....	6	D	D	D	b	D	D	D
42152	Coal & other mineral & ore whsle ...	19	228 520	4 139	952	72	12 148	7 869	8 441
421520	Coal & other mineral & ore whsle ...	19	228 520	4 139	952	72	12 148	7 869	8 441
4215201	Coal whsle .....	16	D	D	D	b	D	D	D
4216	Electrical goods whsle .....	448	3 353 733	188 831	47 223	5 626	373 051	206 414	214 036
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	191	792 363	70 490	16 997	2 141	128 271	100 021	101 014
421610	Electrical apparatus & equip, wiring supp, & const material whsle .....	191	792 363	70 490	16 997	2 141	128 271	100 021	101 014
42162	Electrical appliance, television & radio set whsle .....	50	D	D	D	f	D	D	D
421620	Electrical appliance, television & radio set whsle .....	50	D	D	D	f	D	D	D
42169	Other electronic parts & equipment whsle .....	207	D	D	D	h	D	D	D
421690	Other electronic parts & equipment whsle .....	207	D	D	D	h	D	D	D
4216901	Communications equipment & supplies whsle .....	111	290 662	55 018	13 444	1 723	100 467	30 279	32 487
4216902	Electronic parts (excluding communications equipment) whsle .....	96	D	D	D	f	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	402	1 776 293	172 237	38 657	5 336	303 977	262 284	257 832
42171	Hardware whsle .....	173	877 131	81 155	19 456	2 592	144 490	135 331	130 060
421710	Hardware whsle .....	173	877 131	81 155	19 456	2 592	144 490	135 331	130 060
42172	Plumbing & heating equipment & supplies (hydronics) whsle .....	64	D	D	D	f	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle .....	64	D	D	D	f	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle .....	128	619 069	52 172	11 401	1 700	92 889	86 185	86 227
421730	Warm air heating & air-conditioning equipment & supplies whsle .....	128	619 069	52 172	11 401	1 700	92 889	86 185	86 227
42174	Refrigeration equipment & supplies whsle .....	37	D	D	D	e	D	D	D
421740	Refrigeration equipment & supplies whsle .....	37	D	D	D	e	D	D	D
4218	Machinery, equipment, & supplies whsle .....	1 335	3 995 224	487 419	104 891	14 076	868 902	660 345	715 587
42181	Construction & mining (except petroleum) machinery & equip whsle .....	104	662 891	60 093	13 815	1 673	103 722	130 878	150 366
421810	Construction & mining (except petroleum) machinery & equip whsle .....	104	662 891	60 093	13 815	1 673	103 722	130 878	150 366
42182	Farm & garden machinery & equipment whsle .....	199	645 436	47 465	10 681	1 845	94 627	165 092	176 333
421820	Farm & garden machinery & equipment whsle .....	199	645 436	47 465	10 681	1 845	94 627	165 092	176 333
4218201	Farm machinery & equipment—farm dealers .....	143	D	D	D	g	D	D	D
4218202	Farm machinery & equipment—whsle distributors .....	44	146 716	13 636	3 087	448	28 246	31 222	35 232
4218203	Lawn & garden machinery & equipment whsle .....	12	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle .....	546	1 360 064	212 215	46 034	5 693	369 517	181 419	197 284
421830	Industrial machinery & equipment whsle .....	546	1 360 064	212 215	46 034	5 693	369 517	181 419	197 284
4218301	Food-processing machinery & equipment whsle .....	13	D	D	D	b	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle .....	89	229 985	39 772	8 475	1 069	63 145	41 862	46 626
42183021	Hydraulic & pneumatic pumps & motors whsle .....	27	101 583	14 013	3 154	441	21 716	27 124	29 232
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle .....	62	128 402	25 759	5 321	628	41 429	14 738	17 394
4218303	General-purpose industrial machinery & equipment whsle .....	174	353 808	55 055	11 079	1 412	92 952	39 152	40 475
4218304	Metalworking machinery & equipment whsle .....	47	D	D	D	e	D	D	D

**Table 1. Summary Statistics for the State: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>TENNESSEE—Con.</b>									
<b>Merchant wholesalers—Con.</b>									
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42183	Industrial machinery & equipment whsle—Con.								
421830	Industrial machinery & equipment whsle—Con.								
4218305	Materials handling equipment whsle .....	118	355 335	56 913	13 635	1 719	98 488	34 935	35 819
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle.	10	D	D	D	c	D	D	D
4218307	Other industrial machinery & equipment whsle .....	95	224 742	39 193	8 258	945	73 511	44 830	51 544
42184	Industrial supplies whsle .....	300	789 762	108 819	22 042	2 918	189 740	99 821	107 377
421840	Industrial supplies whsle .....	300	789 762	108 819	22 042	2 918	189 740	99 821	107 377
4218401	General-line industrial supplies whsle .....	55	D	D	D	f	D	D	D
4218402	Mechanical power transmission supplies whsle .....	57	D	D	D	e	D	D	D
4218403	Welding supplies whsle .....	38	101 165	16 242	2 035	420	28 024	11 301	9 492
4218404	Industrial containers & supplies whsle .....	26	D	D	D	c	D	D	D
4218405	Industrial valves & fittings (except fluid-power) whsle ....	27	D	D	D	c	D	D	D
4218406	Other industrial supplies whsle .	97	D	D	D	g	D	D	D
42185	Service establishment equipment & supplies whsle .....	136	189 877	31 754	7 075	1 179	58 992	25 064	26 357
421850	Service establishment equipment & supplies whsle .....	136	189 877	31 754	7 075	1 179	58 992	25 064	26 357
4218501	Beauty & barber shop equipment & supplies whsle . . .	34	39 698	7 534	1 777	330	12 567	6 574	6 645
4218502	Custodial, janitors' equipment & supplies whsle .....	50	D	D	D	f	D	D	D
4218503	Laundry & dry-cleaning equipment & supplies whsle . . .	16	22 315	2 755	637	89	5 777	2 427	2 362
4218504	Other service establishment equipment & supplies whsle . . .	36	D	D	D	e	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle .....	50	347 194	27 073	5 244	768	52 304	58 071	57 870
421860	Transportation equipment & supplies (exc motor vehicle) whsle .....	50	347 194	27 073	5 244	768	52 304	58 071	57 870
4218601	Aircraft & aeronautical equipment & supplies whsle . . .	33	240 634	18 421	3 216	481	34 351	43 271	39 876
4218602	Marine machinery, equipment, & supplies whsle .....	6	D	D	D	c	D	D	D
4218603	Other transportation equipment & supplies whsle .....	11	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle . . .	549	D	D	D	i	D	D	D
42191	Sporting & recreational goods & supplies whsle .....	93	169 219	19 463	4 375	921	38 064	36 364	39 169
421910	Sporting & recreational goods & supplies whsle .....	93	169 219	19 463	4 375	921	38 064	36 364	39 169
42192	Toy & hobby goods & supplies whsle .....	36	D	D	D	e	D	D	D
421920	Toy & hobby goods & supplies whsle .....	36	D	D	D	e	D	D	D
42193	Recyclable material whsle .....	167	D	D	D	g	D	D	D
421930	Recyclable material whsle .....	167	D	D	D	g	D	D	D
4219301	Iron & steel scrap processors & dealers .....	72	450 961	41 011	9 070	1 364	127 422	40 562	38 297
42193011	Iron & steel scrap processors (using power processing equipment) .....	53	433 594	38 219	8 408	1 228	120 777	37 660	36 289
42193012	Iron & steel scrap processors (not using power processing equip) .....	19	17 367	2 792	662	136	6 645	2 902	2 008
4219302	Recyclable paper & paperboard whsle .....	33	D	D	D	e	D	D	D
4219303	Other recyclable material whsle .	62	D	D	D	e	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle . . . .	58	D	D	D	e	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle . . . .	58	D	D	D	e	D	D	D
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle .....	56	D	D	D	e	D	D	D
42199	Other miscellaneous durable goods whsle .....	195	658 750	89 866	20 303	2 435	159 890	62 188	70 878
421990	Other miscellaneous durable goods whsle .....	195	658 750	89 866	20 303	2 435	159 890	62 188	70 878
4219901	Musical instruments & supplies whsle .....	15	D	D	D	c	D	D	D
4219902	Forest products (except lumber) whsle .....	28	D	D	D	b	D	D	D
4219903	General merchandise (durable goods) whsle .....	45	D	D	D	e	D	D	D
4219904	Prerecorded media whsle .....	54	D	D	D	g	D	D	D
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle .....	40	D	D	D	f	D	D	D
42199042	Prerecorded video tapes whsle .....	14	96 809	20 837	5 015	561	32 550	7 180	7 111

**Table 1. Summary Statistics for the State: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>TENNESSEE—Con.</b>									
<b>Merchant wholesalers—Con.</b>									
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whsle—Con.								
42199	Other miscellaneous durable goods whsle—Con.								
421990	Other miscellaneous durable goods whsle—Con.								
4219905	Fire extinguishers & fire safety equipment whsle . . . . .	13	7 707	996	225	51	1 910	363	360
4219906	Other durable goods whsle . . . . .	40	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods . . . . .	2 053	25 894 905	1 188 354	277 656	38 081	2 533 902	2 859 254	2 884 827
4221	Paper & paper product whsle . . . . .	245	1 120 768	108 427	26 357	2 944	203 384	92 566	96 529
42211	Printing & writing paper whsle . . . . .	32	D	D	D	e	D	D	D
422110	Printing & writing paper whsle . . . . .	32	D	D	D	e	D	D	D
42212	Stationery & office supplies whsle . . . . .	133	D	D	D	g	D	D	D
422120	Stationery & office supplies whsle . . . . .	133	D	D	D	g	D	D	D
42213	Industrial & personal service paper whsle . . . . .	80	D	D	D	f	D	D	D
422130	Industrial & personal service paper whsle . . . . .	80	D	D	D	f	D	D	D
4222	Drugs, & druggists' sundries whsle . . . . .	121	5 567 317	102 458	25 983	3 688	239 905	458 216	516 817
42221	Drugs, & druggists' sundries whsle . . . . .	121	5 567 317	102 458	25 983	3 688	239 905	458 216	516 817
422210	Drugs, & druggists' sundries whsle . . . . .	121	5 567 317	102 458	25 983	3 688	239 905	458 216	516 817
4222101	General-line drugs whsle . . . . .	60	3 233 910	52 512	13 397	1 809	120 908	275 183	336 904
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle . . . . .	61	2 333 407	49 946	12 586	1 879	118 997	183 033	179 913
4223	Apparel, piece goods, & notions whsle . . . . .	166	2 052 539	83 202	18 935	2 654	192 600	444 241	530 673
42231	Piece goods, notions, & other dry goods whsle . . . . .	40	89 643	9 151	2 104	358	20 417	11 180	11 016
422310	Piece goods, notions, & other dry goods whsle . . . . .	40	89 643	9 151	2 104	358	20 417	11 180	11 016
4223101	Piece goods—jobbers . . . . .	25	D	D	D	e	D	D	D
4223102	Notions & other dry goods whsle . . . . .	15	D	D	D	b	D	D	D
42232	Men's & boys' clothing & furnishings whsle . . . . .	47	D	D	D	g	D	D	D
422320	Men's & boys' clothing & furnishings whsle . . . . .	47	D	D	D	g	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle . . . . .	59	D	D	D	e	D	D	D
422330	Women's, children's, & infants' clothing & accessories whsle . . . . .	59	D	D	D	e	D	D	D
42234	Footwear whsle . . . . .	20	789 917	28 563	6 592	802	80 033	163 180	179 279
422340	Footwear whsle . . . . .	20	789 917	28 563	6 592	802	80 033	163 180	179 279
4224	Grocery & related products whsle . . . . .	399	4 847 074	330 056	79 900	10 333	614 253	231 548	240 717
42241	General-line grocery whsle . . . . .	41	2 019 183	119 700	33 368	3 383	204 854	108 234	109 108
422410	General-line grocery whsle . . . . .	41	2 019 183	119 700	33 368	3 383	204 854	108 234	109 108
4224103	Other general-line grocery whsle . . . . .	36	1 551 744	102 624	29 261	2 833	178 408	86 081	85 856
42242	Packaged frozen food whsle . . . . .	44	1 140 418	77 565	17 694	2 263	160 937	62 134	72 506
422420	Packaged frozen food whsle . . . . .	44	1 140 418	77 565	17 694	2 263	160 937	62 134	72 506
42243	Dairy products, (except dried or canned) whsle . . . . .	21	252 156	12 715	2 965	456	25 842	5 880	6 480
422430	Dairy products, (except dried or canned) whsle . . . . .	21	252 156	12 715	2 965	456	25 842	5 880	6 480
4224302	Dairy product (except raw milk) whsle . . . . .	19	D	D	D	e	D	D	D
42244	Poultry & poultry product whsle . . . . .	13	D	D	D	c	D	D	D
422440	Poultry & poultry product whsle . . . . .	13	D	D	D	c	D	D	D
4224402	Poultry & poultry product (except live) whsle . . . . .	12	D	D	D	c	D	D	D
42245	Confectionery whsle . . . . .	38	179 408	13 345	2 994	560	26 629	15 588	16 157
422450	Confectionery whsle . . . . .	38	179 408	13 345	2 994	560	26 629	15 588	16 157
42246	Fish & seafood whsle . . . . .	13	17 894	1 663	400	78	3 355	3 928	4 122
422460	Fish & seafood whsle . . . . .	13	17 894	1 663	400	78	3 355	3 928	4 122
42247	Meat & meat product whsle . . . . .	39	229 247	15 900	3 879	635	29 163	5 282	4 879
422470	Meat & meat product whsle . . . . .	39	229 247	15 900	3 879	635	29 163	5 282	4 879
42248	Fresh fruit & vegetable whsle . . . . .	74	388 587	47 508	8 587	1 416	79 139	5 698	5 212
422480	Fresh fruit & vegetable whsle . . . . .	74	388 587	47 508	8 587	1 416	79 139	5 698	5 212
42249	Other grocery & related products whsle . . . . .	116	D	D	D	g	D	D	D
422490	Other grocery & related products whsle . . . . .	116	D	D	D	g	D	D	D
4224901	Coffee, tea, & spice whsle . . . . .	16	D	D	D	b	D	D	D
4224902	Bread & baked goods whsle . . . . .	17	D	D	D	c	D	D	D
4224903	Soft drinks whsle . . . . .	33	113 915	17 488	4 260	632	32 655	4 523	4 579
4224906	Other grocery specialties whsle . . . . .	38	298 502	13 900	3 249	475	27 883	11 372	11 397

**Table 1. Summary Statistics for the State: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>TENNESSEE—Con.</b>									
<b>Merchant wholesalers—Con.</b>									
422	Wholesale trade, nondurable goods—Con.								
4225	Farm-product raw material whsle . . . . .	131	5 294 661	53 887	10 881	1 452	116 428	1 151 443	959 060
42251	Grain & field bean whsle . . . . .	52	1 561 192	16 204	3 304	557	38 863	59 256	65 875
422510	Grain & field bean whsle . . . . .	52	1 561 192	16 204	3 304	557	38 863	59 256	65 875
42252	Livestock whsle . . . . .	28	280 818	2 508	553	224	9 808	8 846	11 283
422520	Livestock whsle . . . . .	28	280 818	2 508	553	224	9 808	8 846	11 283
42259	Other farm product raw material whsle . . . . .	51	3 452 651	35 175	7 024	671	67 757	1 083 341	881 902
422590	Other farm product raw material whsle . . . . .	51	3 452 651	35 175	7 024	671	67 757	1 083 341	881 902
4225903	Wool, wool tops, & mohair whsle . . . . .	2	D	D	D	a	D	D	D
4225904	Cotton whsle . . . . .	27	D	D	D	f	D	D	D
4226	Chemical & allied products whsle . . . . .	222	794 557	84 425	19 844	2 142	187 883	64 253	65 985
42261	Plastics materials & basic forms & shapes whsle . . . . .	55	161 950	16 855	3 845	529	39 531	17 827	19 757
422610	Plastics materials & basic forms & shapes whsle . . . . .	55	161 950	16 855	3 845	529	39 531	17 827	19 757
42269	Other chemical & allied products whsle . . . . .	167	632 607	67 570	15 999	1 613	148 352	46 426	46 228
422690	Other chemical & allied products whsle . . . . .	167	632 607	67 570	15 999	1 613	148 352	46 426	46 228
4226901	Industrial gases (except LP) whsle . . . . .	15	D	D	D	c	D	D	D
4226902	Other chemical & allied products whsle . . . . .	152	D	D	D	g	D	D	D
4227	Petroleum & petroleum products whsle . . . . .	231	D	D	D	h	D	D	D
42271	Petroleum bulk stations & terminals . . . . .	171	1 677 865	65 642	14 682	2 350	186 046	40 398	40 551
422710	Petroleum bulk stations & terminals . . . . .	171	1 677 865	65 642	14 682	2 350	186 046	40 398	40 551
4227101	Petroleum bulk stations & terminals (except LP) . . . . .	160	1 655 440	63 037	14 051	2 253	180 845	39 023	39 430
42271011	Petroleum bulk stations (except LP) . . . . .	154	D	D	D	g	D	D	D
42271012	Petroleum bulk terminals (except LP) . . . . .	6	D	D	D	e	D	D	D
4227102	Liquefied petroleum bulk stations & terminals . . . . .	11	22 425	2 605	631	97	5 201	1 375	1 121
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals) . . . . .	60	D	D	D	e	D	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) . . . . .	60	D	D	D	e	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle . . . . .	59	D	D	D	h	D	D	D
42281	Beer & ale whsle . . . . .	39	616 893	73 996	14 971	1 986	132 047	30 514	32 238
422810	Beer & ale whsle . . . . .	39	616 893	73 996	14 971	1 986	132 047	30 514	32 238
42282	Wine & distilled alcoholic beverage whsle . . . . .	20	D	D	D	f	D	D	D
422820	Wine & distilled alcoholic beverage whsle . . . . .	20	D	D	D	f	D	D	D
4228201	Wine & distilled alcoholic bev (licensed operation) whsle . . . . .	20	D	D	D	f	D	D	D
4229	Miscellaneous nondurable goods whsle . . . . .	479	3 129 637	243 803	56 988	9 443	572 051	278 855	333 183
42291	Farm supplies whsle . . . . .	95	D	D	D	g	D	D	D
422910	Farm supplies whsle . . . . .	95	D	D	D	g	D	D	D
4229101	Farm supplies—farm dealers . . . . .	51	D	D	D	e	D	D	D
4229102	Farm supplies—whsle distributors . . . . .	44	D	D	D	g	D	D	D
42292	Book, periodical, & newspaper whsle . . . . .	78	1 233 353	103 724	22 620	3 624	222 661	84 848	118 506
422920	Book, periodical, & newspaper whsle . . . . .	78	1 233 353	103 724	22 620	3 624	222 661	84 848	118 506
42293	Flower, nursery stock, & florists' supplies whsle . . . . .	88	D	D	D	f	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle . . . . .	88	D	D	D	f	D	D	D
42294	Tobacco & tobacco product whsle . . . . .	38	D	D	D	g	D	D	D
422940	Tobacco & tobacco product whsle . . . . .	38	D	D	D	g	D	D	D
42295	Paint, varnish, & supplies whsle . . . . .	34	35 404	5 548	1 220	227	10 531	3 696	3 997
422950	Paint, varnish, & supplies whsle . . . . .	34	35 404	5 548	1 220	227	10 531	3 696	3 997
4229501	Paint, varnish, & supplies whsle . . . . .	34	35 404	5 548	1 220	227	10 531	3 696	3 997
42299	Other miscellaneous nondurable goods whsle . . . . .	146	327 607	37 417	8 879	1 690	87 587	68 599	78 022
422990	Other miscellaneous nondurable goods whsle . . . . .	146	327 607	37 417	8 879	1 690	87 587	68 599	78 022
4229901	Art goods whsle . . . . .	47	D	D	D	f	D	D	D
4229902	General merchandise (nondurable goods) whsle . . . . .	30	D	D	D	c	D	D	D
4229904	Other nondurable goods whsle . . . . .	68	D	D	D	f	D	D	D

**Table 1. Summary Statistics for the State: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>TENNESSEE—Con.</b>									
	<b>Manufacturers' sales branches and sales offices . .</b>	<b>708</b>	<b>26 634 008</b>	<b>754 196</b>	<b>199 750</b>	<b>18 406</b>	<b>1 680 448</b>	<b>1 031 737</b>	<b>1 024 239</b>
421	Wholesale trade, durable goods . . . . .	432	17 576 516	414 544	115 523	9 350	859 613	665 999	650 152
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	59	10 107 646	77 987	20 215	1 866	168 631	140 573	140 014
42111	Automobile & other motor vehicle whsle . . . . .	11	7 783 424	12 170	3 374	255	18 478	4 697	9 539
421110	Automobile & other motor vehicle whsle . . . . .	11	7 783 424	12 170	3 374	255	18 478	4 697	9 539
4211103	Light truck & van (14,000 lb or less) whsle . . . . .	4	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle . . . . .	42	D	D	D	g	D	D	D
421120	Motor vehicle supplies & new parts whsle . . . . .	42	D	D	D	g	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors .	18	340 949	23 136	5 659	657	70 265	65 652	58 431
4211202	Motor vehicle supplies & new parts—jobbers . . . . .	23	D	D	D	f	D	D	D
42113	Tire & tube whsle . . . . .	6	D	D	D	e	D	D	D
421130	Tire & tube whsle . . . . .	6	D	D	D	e	D	D	D
4212	Furniture & home furnishings whsle . . .	10	56 829	4 683	812	101	7 753	1 550	1 689
4213	Lumber & other construction materials whsle . . . . .	61	671 326	32 680	8 394	1 004	79 510	41 415	42 352
42131	Lumber, plywood, millwork, & wood panel whsle . . . . .	18	241 088	17 636	4 655	541	40 750	23 313	22 324
421310	Lumber, plywood, millwork, & wood panel whsle . . . . .	18	241 088	17 636	4 655	541	40 750	23 313	22 324
4213102	Lumber with yard whsle . . . . .	5	D	D	D	c	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle . . . . .	13	D	D	D	e	D	D	D
42132	Brick, stone, & related construction materials whsle . . . . .	28	D	D	D	c	D	D	D
421320	Brick, stone, & related construction materials whsle . . . . .	28	D	D	D	c	D	D	D
4213201	Brick, block, tile, clay/cement sewer pipe whsle . . . . .	10	D	D	D	c	D	D	D
4213202	Sand, gravel, & stone whsle . . . . .	9	D	D	D	b	D	D	D
4213203	Cement, lime, & related products whsle . . . . .	9	106 902	2 139	519	69	8 715	3 964	3 597
42133	Roofing, siding, & insulation material whsle . . . . .	10	117 136	3 926	939	89	8 329	3 184	4 833
421330	Roofing, siding, & insulation material whsle . . . . .	10	117 136	3 926	939	89	8 329	3 184	4 833
4213301	Roofing, siding, & insulation material whsle . . . . .	10	117 136	3 926	939	89	8 329	3 184	4 833
4214	Professional & commercial equipment & supplies whsle . . . . .	69	1 142 367	95 629	27 962	1 603	224 750	30 416	30 734
42142	Office equipment whsle . . . . .	16	D	D	D	e	D	D	D
421420	Office equipment whsle . . . . .	16	D	D	D	e	D	D	D
42143	Computer & computer peripheral equipment & software whsle . . . . .	38	D	D	D	f	D	D	D
421430	Computer & computer peripheral equipment & software whsle . . . . .	38	D	D	D	f	D	D	D
4214301	Computer & peripheral equipment whsle . . . . .	38	D	D	D	f	D	D	D
42143012	Computers & peripheral equipment for end use . . . . .	29	D	D	D	f	D	D	D
42144	Other commercial equipment whsle . . . . .	4	D	D	D	b	D	D	D
421440	Other commercial equipment whsle . . . . .	4	D	D	D	b	D	D	D
4214402	Store machines & equipment whsle . . . . .	2	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle . . . . .	8	152 236	12 503	2 927	173	25 851	4 982	5 857
421450	Medical, dental, & hospital equipment & supplies whsle . . . . .	8	152 236	12 503	2 927	173	25 851	4 982	5 857
42146	Ophthalmic goods whsle . . . . .	1	D	D	D	a	D	D	D
421460	Ophthalmic goods whsle . . . . .	1	D	D	D	a	D	D	D
4215	Metal & mineral (except petroleum) whsle . . . . .	44	D	D	D	g	D	D	D
42151	Metal service centers & offices . . . . .	43	2 730 080	62 424	21 996	1 222	122 674	126 960	131 629
421510	Metal service centers & offices . . . . .	43	2 730 080	62 424	21 996	1 222	122 674	126 960	131 629
4215101	Ferrous metal service centers & sales offices . . . . .	36	1 877 756	25 980	6 510	761	58 273	65 242	66 934
42151011	Ferrous metal service centers . . . . .	23	419 764	18 681	4 653	646	44 994	65 242	66 934
42151012	Ferrous metal sales offices . . . . .	13	1 457 992	7 299	1 857	115	13 279	—	—
4215102	Nonferrous metal service centers & sales offices . . . . .	7	852 324	36 444	15 486	461	64 401	61 718	64 695
42151021	Nonferrous metal service centers . . . . .	6	D	D	D	e	D	D	D

**Table 1. Summary Statistics for the State: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>TENNESSEE—Con.</b>									
<b>Manufacturers' sales branches and sales offices—Con.</b>									
421	Wholesale trade, durable goods—Con.								
4216	Electrical goods whsle . . . . .	80	816 495	52 554	13 786	1 441	81 969	26 745	27 689
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	45	410 306	18 082	4 429	386	28 151	14 044	15 044
421610	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	45	410 306	18 082	4 429	386	28 151	14 044	15 044
42169	Other electronic parts & equipment whsle . . . . .	33	D	D	D	e	D	D	D
421690	Other electronic parts & equipment whsle . . . . .	33	D	D	D	e	D	D	D
4216901	Communications equipment & supplies whsle . . . . .	25	D	D	D	e	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	15	188 841	23 550	6 009	433	38 387	8 578	8 925
42173	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	6	D	D	D	e	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	6	D	D	D	e	D	D	D
4218	Machinery, equipment, & supplies whsle . . . . .	88	1 421 192	52 137	13 096	1 454	111 182	264 780	244 012
42181	Construction & mining (except petroleum) machinery & equip whsle . . . . .	6	D	D	D	e	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle . . . . .	6	D	D	D	e	D	D	D
42183	Industrial machinery & equipment whsle . . . . .	31	473 900	18 393	4 344	472	45 932	60 032	56 190
421830	Industrial machinery & equipment whsle . . . . .	31	473 900	18 393	4 344	472	45 932	60 032	56 190
4218303	General-purpose industrial machinery & equipment whsle . . . . .	15	155 101	10 971	2 240	234	26 003	25 613	25 443
4218304	Metalworking machinery & equipment whsle . . . . .	2	D	D	D	c	D	D	D
42184	Industrial supplies whsle . . . . .	41	608 756	14 635	3 684	489	28 009	36 142	28 108
421840	Industrial supplies whsle . . . . .	41	608 756	14 635	3 684	489	28 009	36 142	28 108
4218403	Welding supplies whsle . . . . .	15	D	D	D	b	D	D	D
4218404	Industrial containers & supplies whsle . . . . .	1	D	D	D	a	D	D	D
4218406	Other industrial supplies whsle . . . . .	17	D	D	D	e	D	D	D
42185	Service establishment equipment & supplies whsle . . . . .	6	D	D	D	b	D	D	D
421850	Service establishment equipment & supplies whsle . . . . .	6	D	D	D	b	D	D	D
4218504	Other service establishment equipment & supplies whsle . . . . .	6	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle . . . . .	6	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whsle . . . . .	2	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle . . . . .	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods . . . . .	276	9 057 492	339 652	84 227	9 056	820 835	365 738	374 087
4221	Paper & paper product whsle . . . . .	38	203 097	12 863	3 210	300	25 023	6 937	6 846
42212	Stationery & office supplies whsle . . . . .	31	D	D	D	c	D	D	D
422120	Stationery & office supplies whsle . . . . .	31	D	D	D	c	D	D	D
4222	Drugs, & druggists' sundries whsle . . . . .	6	D	D	D	f	D	D	D
42221	Drugs, & druggists' sundries whsle . . . . .	6	D	D	D	f	D	D	D
422210	Drugs, & druggists' sundries whsle . . . . .	6	D	D	D	f	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle . . . . .	6	D	D	D	f	D	D	D
4223	Apparel, piece goods, & notions whsle . . . . .	26	1 061 538	36 381	8 956	1 171	89 785	192 727	203 689
42231	Piece goods, notions, & other dry goods whsle . . . . .	4	76 585	1 277	279	27	3 382	2 241	2 310
422310	Piece goods, notions, & other dry goods whsle . . . . .	4	76 585	1 277	279	27	3 382	2 241	2 310
42232	Men's & boys' clothing & furnishings whsle . . . . .	13	776 765	22 098	5 372	934	43 543	153 218	163 321
422320	Men's & boys' clothing & furnishings whsle . . . . .	13	776 765	22 098	5 372	934	43 543	153 218	163 321
4224	Grocery & related products whsle . . . . .	82	2 722 551	153 310	36 558	4 655	337 643	34 748	31 141
42242	Packaged frozen food whsle . . . . .	11	765 672	10 892	2 323	261	32 216	3 385	3 447
422420	Packaged frozen food whsle . . . . .	11	765 672	10 892	2 323	261	32 216	3 385	3 447
42243	Dairy products, (except dried or canned) whsle . . . . .	12	D	D	D	e	D	D	D
422430	Dairy products, (except dried or canned) whsle . . . . .	12	D	D	D	e	D	D	D
4224302	Dairy product (except raw milk) whsle . . . . .	12	D	D	D	e	D	D	D
42245	Confectionery whsle . . . . .	4	D	D	D	f	D	D	D
422450	Confectionery whsle . . . . .	4	D	D	D	f	D	D	D



**Table 1. Summary Statistics for the State: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>TENNESSEE—Con.</b>									
<b>Manufacturers' sales branches and sales offices—Con.</b>									
422	Wholesale trade, nondurable goods—Con.								
4224	Grocery & related products whsle—Con.								
42249	Other grocery & related products whsle .....	51	1 311 405	98 237	23 287	3 021	205 703	13 314	13 462
422490	Other grocery & related products whsle .....	51	1 311 405	98 237	23 287	3 021	205 703	13 314	13 462
4224902	Bread & baked goods whsle .....	14	207 999	18 081	4 503	677	50 757	3 128	2 665
4224903	Soft drinks whsle .....	27	590 116	69 696	16 023	2 173	134 656	8 404	8 960
4224904	Canned goods whsle .....	3	D	D	D	c	D	D	D
4226	Chemical & allied products whsle .....	46	D	D	D	f	D	D	D
42269	Other chemical & allied products whsle .....	41	D	D	D	f	D	D	D
422690	Other chemical & allied products whsle .....	41	D	D	D	f	D	D	D
4226902	Other chemical & allied products whsle .....	39	D	D	D	f	D	D	D
4227	Petroleum & petroleum products whsle .....	35	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals .....	27	2 006 369	5 958	1 507	163	27 895	38 565	37 782
422710	Petroleum bulk stations & terminals .....	27	2 006 369	5 958	1 507	163	27 895	38 565	37 782
4227101	Petroleum bulk stations & terminals (except LP) .....	27	2 006 369	5 958	1 507	163	27 895	38 565	37 782
42271012	Petroleum bulk terminals (except LP) .....	24	D	D	D	c	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle .....	1	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle .....	42	D	D	D	g	D	D	D
42291	Farm supplies whsle .....	16	962 042	36 217	9 709	593	75 775	8 286	8 420
422910	Farm supplies whsle .....	16	962 042	36 217	9 709	593	75 775	8 286	8 420
4229101	Farm supplies—farm dealers .....	9	D	D	D	e	D	D	D
4229102	Farm supplies—whsle distributors .....	7	D	D	D	e	D	D	D
42292	Book, periodical, & newspaper whsle .....	12	D	D	D	e	D	D	D
422920	Book, periodical, & newspaper whsle .....	12	D	D	D	e	D	D	D
42295	Paint, varnish, & supplies whsle .....	9	D	D	D	b	D	D	D
422950	Paint, varnish, & supplies whsle .....	9	D	D	D	b	D	D	D
4229501	Paint, varnish, & supplies whsle .....	9	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle .....	2	D	D	D	a	D	D	D
422990	Other miscellaneous nondurable goods whsle .....	2	D	D	D	a	D	D	D
4229904	Other nondurable goods whsle .....	2	D	D	D	a	D	D	D
<b>Agents, brokers, and commission merchants .....</b>		<b>792</b>	<b>8 968 858</b>	<b>174 457</b>	<b>41 080</b>	<b>6 745</b>	<b>320 719</b>	<b>7 953</b>	<b>5 966</b>
421	Wholesale trade, durable goods .....	523	4 633 958	104 434	23 948	3 046	195 280	6 782	5 029
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	42	D	D	D	g	D	D	D
42111	Automobile & other motor vehicle whsle .....	17	1 864 522	15 406	3 661	1 236	40 695	152	290
421110	Automobile & other motor vehicle whsle .....	17	1 864 522	15 406	3 661	1 236	40 695	152	290
4211101	Automobile & motorcycle whsle .....	15	D	D	D	g	D	D	D
42112	Motor vehicle supplies & new parts whsle .....	23	D	D	D	c	D	D	D
421120	Motor vehicle supplies & new parts whsle .....	23	D	D	D	c	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors .....	8	D	D	D	b	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers .....	14	D	D	D	b	D	D	D
42113	Tire & tube whsle .....	2	D	D	D	a	D	D	D
421130	Tire & tube whsle .....	2	D	D	D	a	D	D	D
4212	Furniture & home furnishings whsle .....	37	194 468	5 480	1 140	92	10 505	—	—
42121	Furniture whsle .....	20	D	D	D	b	D	D	D
421210	Furniture whsle .....	20	D	D	D	b	D	D	D
4212101	Household & lawn furniture whsle .....	13	D	D	D	a	D	D	D
42122	Home furnishings whsle .....	17	D	D	D	b	D	D	D
421220	Home furnishings whsle .....	17	D	D	D	b	D	D	D
4212201	Household china, glassware, & crockery whsle .....	3	D	D	D	a	D	D	D
4212203	Floor coverings whsle .....	6	D	D	D	a	D	D	D
4212204	Other home furnishings whsle .....	7	D	D	D	a	D	D	D

**Table 1. Summary Statistics for the State: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>TENNESSEE—Con.</b>									
<b>Agents, brokers, and commission merchants—Con.</b>									
421	Wholesale trade, durable goods—Con.								
4213	Lumber & other construction materials whsle .....	22	72 491	2 218	508	61	3 850	47	44
42131	Lumber, plywood, millwork, & wood panel whsle .....	10	30 100	760	170	25	1 382	9	—
421310	Lumber, plywood, millwork, & wood panel whsle .....	10	30 100	760	170	25	1 382	9	—
4213103	Plywood, veneer, millwork, & wood panel whsle .....	9	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material whsle .....	6	38 228	1 167	287	29	1 789	38	44
421330	Roofing, siding, & insulation material whsle .....	6	38 228	1 167	287	29	1 789	38	44
4213301	Roofing, siding, & insulation material whsle .....	6	38 228	1 167	287	29	1 789	38	44
4214	Professional & commercial equipment & supplies whsle .....	53	203 828	10 534	2 757	199	17 725	331	412
42142	Office equipment whsle .....	6	D	D	D	b	D	D	D
421420	Office equipment whsle .....	6	D	D	D	b	D	D	D
42143	Computer & computer peripheral equipment & software whsle .....	4	D	D	D	a	D	D	D
421430	Computer & computer peripheral equipment & software whsle .....	4	D	D	D	a	D	D	D
4214301	Computer & peripheral equipment whsle .....	4	D	D	D	a	D	D	D
42143012	Computers & peripheral equipment for end use .....	4	D	D	D	a	D	D	D
42144	Other commercial equipment whsle .....	11	D	D	D	b	D	D	D
421440	Other commercial equipment whsle .....	11	D	D	D	b	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle .....	9	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle .....	23	80 500	4 951	1 358	77	8 536	145	135
421450	Medical, dental, & hospital equipment & supplies whsle .....	23	80 500	4 951	1 358	77	8 536	145	135
4214501	Surgical, medical, & hospital supplies whsle .....	23	80 500	4 951	1 358	77	8 536	145	135
4215	Metal & mineral (except petroleum) whsle .....	26	D	D	D	b	D	D	D
42151	Metal service centers & offices .....	17	93 238	1 899	363	37	3 403	8	11
421510	Metal service centers & offices .....	17	93 238	1 899	363	37	3 403	8	11
4215101	Ferrous metal service centers & sales offices .....	14	D	D	D	b	D	D	D
42151012	Ferrous metal sales offices .....	13	D	D	D	b	D	D	D
42152	Coal & other mineral & ore whsle .....	9	D	D	D	b	D	D	D
421520	Coal & other mineral & ore whsle .....	9	D	D	D	b	D	D	D
4215201	Coal whsle .....	8	D	D	D	b	D	D	D
4216	Electrical goods whsle .....	107	769 834	22 413	5 447	473	37 951	384	448
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	66	496 582	14 335	3 098	314	23 910	332	392
421610	Electrical apparatus & equip, wiring supp, & const material whsle .....	66	496 582	14 335	3 098	314	23 910	332	392
42162	Electrical appliance, television & radio set whsle .....	10	D	D	D	b	D	D	D
421620	Electrical appliance, television & radio set whsle .....	10	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle .....	31	D	D	D	c	D	D	D
421690	Other electronic parts & equipment whsle .....	31	D	D	D	c	D	D	D
4216901	Communications equipment & supplies whsle .....	7	D	D	D	b	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle .....	24	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	63	515 016	16 533	3 288	334	26 486	809	1 033
42171	Hardware whsle .....	22	D	D	D	c	D	D	D
421710	Hardware whsle .....	22	D	D	D	c	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle .....	24	D	D	D	c	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle .....	24	D	D	D	c	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle .....	16	D	D	D	b	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle .....	16	D	D	D	b	D	D	D

**Table 1. Summary Statistics for the State: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>TENNESSEE—Con.</b>									
<b>Agents, brokers, and commission merchants—Con.</b>									
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle	119	280 521	15 629	3 567	349	27 846	4 371	2 225
42182	Farm & garden machinery & equipment whsle	6	D	D	D	a	D	D	D
421820	Farm & garden machinery & equipment whsle	6	D	D	D	a	D	D	D
4218202	Farm machinery & equipment—whsle distributors	4	D	D	D	a	D	D	D
42183	Industrial machinery & equipment whsle	81	181 606	11 277	2 518	246	19 737	466	778
421830	Industrial machinery & equipment whsle	81	181 606	11 277	2 518	246	19 737	466	778
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	6	D	D	D	b	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	37	71 861	5 927	1 388	124	10 360	125	160
4218304	Metalworking machinery & equipment whsle	12	D	D	D	b	D	D	D
4218307	Other industrial machinery & equipment whsle	17	D	D	D	b	D	D	D
42184	Industrial supplies whsle	16	30 621	2 368	642	51	3 929	—	437
421840	Industrial supplies whsle	16	30 621	2 368	642	51	3 929	—	437
42186	Transportation equipment & supplies (exc motor vehicle) whsle	6	D	D	D	a	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	6	D	D	D	a	D	D	D
4218601	Aircraft & aeronautical equipment & supplies whsle	5	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle	54	D	D	D	b	D	D	D
42191	Sporting & recreational goods & supplies whsle	15	D	D	D	b	D	D	D
421910	Sporting & recreational goods & supplies whsle	15	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	27	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle	27	D	D	D	b	D	D	D
4219903	General merchandise (durable goods) whsle	8	D	D	D	a	D	D	D
4219906	Other durable goods whsle	9	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	269	4 334 900	70 023	17 132	3 699	125 439	1 171	937
4221	Paper & paper product whsle	14	24 017	477	99	24	720	—	—
42213	Industrial & personal service paper whsle	12	D	D	D	a	D	D	D
422130	Industrial & personal service paper whsle	12	D	D	D	a	D	D	D
4222	Drugs, & druggists' sundries whsle	5	D	D	D	a	D	D	D
4223	Apparel, piece goods, & notions whsle	36	223 059	5 486	1 275	83	8 945	550	710
42231	Piece goods, notions, & other dry goods whsle	10	77 882	1 732	381	25	2 667	172	305
422310	Piece goods, notions, & other dry goods whsle	10	77 882	1 732	381	25	2 667	172	305
4223101	Piece goods—jobbers	6	D	D	D	a	D	D	D
42234	Footwear whsle	10	D	D	D	b	D	D	D
422340	Footwear whsle	10	D	D	D	b	D	D	D
4224	Grocery & related products whsle	83	3 219 953	47 194	11 915	2 561	85 701	13	22
42241	General-line grocery whsle	25	2 454 193	34 684	9 096	2 174	65 329	—	—
422410	General-line grocery whsle	25	2 454 193	34 684	9 096	2 174	65 329	—	—
4224103	Other general-line grocery whsle	25	2 454 193	34 684	9 096	2 174	65 329	—	—
42242	Packaged frozen food whsle	19	510 990	6 849	1 502	219	11 268	1	1
422420	Packaged frozen food whsle	19	510 990	6 849	1 502	219	11 268	1	1
42245	Confectionery whsle	12	D	D	D	b	D	D	D
422450	Confectionery whsle	12	D	D	D	b	D	D	D
42248	Fresh fruit & vegetable whsle	5	57 251	1 644	385	26	2 105	—	—
422480	Fresh fruit & vegetable whsle	5	57 251	1 644	385	26	2 105	—	—
42249	Other grocery & related products whsle	16	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	16	D	D	D	b	D	D	D
4224902	Bread & baked goods whsle	5	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	67	511 760	5 909	1 808	829	13 786	287	81
42252	Livestock whsle	30	290 118	3 465	872	479	7 933	287	81
422520	Livestock whsle	30	290 118	3 465	872	479	7 933	287	81
42259	Other farm product raw material whsle	33	138 725	1 958	849	336	4 742	—	—
422590	Other farm product raw material whsle	33	138 725	1 958	849	336	4 742	—	—
4225902	Leaf tobacco whsle	23	D	D	D	e	D	D	D

**Table 1. Summary Statistics for the State: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>TENNESSEE—Con.</b>									
<b>Agents, brokers, and commission merchants—Con.</b>									
422	Wholesale trade, nondurable goods—Con.								
4226	Chemical & allied products whsle . . . .	23	D	D	D	b	D	D	D
42261	Plastics materials & basic forms & shapes whsle . . . . .	13	52 825	1 762	351	19	2 319	—	—
422610	Plastics materials & basic forms & shapes whsle . . . . .	13	52 825	1 762	351	19	2 319	—	—
42269	Other chemical & allied products whsle . . . . .	10	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle . . . . .	10	D	D	D	b	D	D	D
4226902	Other chemical & allied products whsle . . . . .	10	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle . . . . .	2	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle . . . . .	39	D	D	D	c	D	D	D
42291	Farm supplies whsle . . . . .	5	D	D	D	b	D	D	D
422910	Farm supplies whsle . . . . .	5	D	D	D	b	D	D	D
4229102	Farm supplies—whsle distributors . . . . .	5	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle . . . . .	17	D	D	D	b	D	D	D
422990	Other miscellaneous nondurable goods whsle . . . . .	17	D	D	D	b	D	D	D
4229904	Other nondurable goods whsle . . . . .	7	D	D	D	a	D	D	D

**Table 2. Percent of Sales Data Based on Administrative Records and Estimation for the State: 1997**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>TENNESSEE</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>2.0</b>	<b>2.3</b>	<b>3.6</b>	<b>3.1</b>	—	<b>1.5</b>	<b>.2</b>	<b>.4</b>
421	Wholesale trade, durable goods .....	2.6	2.6	5.3	4.6	—	.9	.2	.5
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	1.0	1.2	D	D	—	—	D	D
42111	Automobile & other motor vehicle whsle .....	.8	.4	5.6	2.9	—	—	—	—
421110	Automobile & other motor vehicle whsle .....	.8	.4	5.6	2.9	—	—	—	—
4211101	Automobile & motorcycle whsle .....	1.4	.9	D	D	—	—	D	D
4211102	Bus & recreational vehicle whsle .....	D	D	D	D	—	—	—	—
4211103	Light truck & van (14,000 lb or less) whsle .....	D	D	12.4	.4	D	D	—	—
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle .....	D	D	D	D	—	—	—	—
4211105	Heavy truck & tractor (over 26,000 lb) whsle .....	2.4	1.2	D	D	—	—	—	—
42112	Motor vehicle supplies & new parts whsle .....	D	D	4.4	8.8	D	D	D	D
421120	Motor vehicle supplies & new parts whsle .....	D	D	4.4	8.8	D	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors .....	1.3	2.1	D	D	—	.2	D	D
4211202	Motor vehicle supplies & new parts—jobbers .....	2.8	8.9	D	D	D	D	D	D
4211203	Petroleum products marketing equipment whsle .....	D	D	D	D	—	—	—	—
42113	Tire & tube whsle .....	.6	1.9	D	D	D	D	D	D
421130	Tire & tube whsle .....	.6	1.9	D	D	D	D	D	D
42114	Motor vehicle parts, (used) whsle .....	D	D	D	D	—	—	—	—
421140	Motor vehicle parts, (used) whsle .....	D	D	D	D	—	—	—	—
4212	Furniture & home furnishings whsle .....	9.0	4.0	12.6	5.3	—	3.7	.1	.1
42121	Furniture whsle .....	11.7	1.3	15.9	1.2	—	—	D	D
421210	Furniture whsle .....	11.7	1.3	15.9	1.2	—	—	D	D
4212101	Household & lawn furniture whsle .....	15.4	.9	26.4	1.4	—	—	D	D
4212102	Office & business furniture whsle .....	8.3	1.7	9.4	1.0	—	—	—	—
42122	Home furnishings whsle .....	6.8	6.2	9.8	8.7	—	—	D	D
421220	Home furnishings whsle .....	6.8	6.2	9.8	8.7	—	—	D	D
4212201	Household china, glassware, & crockery whsle .....	1.1	—	—	—	—	—	D	D
4212202	Linens, domestics, draperies, & curtains whsle .....	10.0	1.1	D	D	—	—	—	—
4212203	Floor coverings whsle .....	12.1	14.8	14.4	17.6	—	—	D	D
4212204	Other home furnishings whsle .....	2.5	.8	D	D	—	—	D	D
4213	Lumber & other construction materials whsle .....	7.5	3.1	11.8	4.6	—	.5	.6	—
42131	Lumber, plywood, millwork, & wood panel whsle .....	5.8	3.3	7.5	4.0	—	.7	—	—
421310	Lumber, plywood, millwork, & wood panel whsle .....	5.8	3.3	7.5	4.0	—	.7	—	—
4213101	Lumber without yard whsle .....	7.2	1.5	D	D	—	—	—	—
4213102	Lumber with yard whsle .....	4.9	6.4	D	D	D	D	—	—
4213103	Plywood, veneer, millwork, & wood panel whsle .....	6.2	.5	D	D	D	D	D	D
42132	Brick, stone, & related construction materials whsle .....	7.2	.6	D	D	D	D	—	—
421320	Brick, stone, & related construction materials whsle .....	7.2	.6	D	D	D	D	—	—
4213201	Brick, block, tile, clay/cement sewer pipe whsle .....	9.7	.7	D	D	D	D	—	—
4213202	Sand, gravel, & stone whsle .....	D	D	—	—	D	D	—	—
4213203	Cement, lime, & related products whsle .....	D	D	—	—	—	—	—	—
42133	Roofing, siding, & insulation material whsle .....	4.3	4.0	13.3	12.3	—	—	—	—
421330	Roofing, siding, & insulation material whsle .....	4.3	4.0	13.3	12.3	—	—	—	—
4213301	Roofing, siding, & insulation material whsle .....	4.3	4.0	13.3	12.3	—	—	—	—
42139	Other construction materials whsle .....	21.7	6.1	D	D	—	—	—	—
421390	Other construction materials whsle .....	21.7	6.1	D	D	—	—	—	—
4213901	Flat glass & other construction glass whsle .....	4.5	.7	9.1	1.5	—	—	—	—
4213902	Other construction materials whsle .....	26.6	7.6	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle .....	2.3	4.6	3.1	5.4	—	2.7	1.1	.9
42141	Photographic equipment & supplies whsle .....	2.1	17.3	D	D	—	—	—	—
421410	Photographic equipment & supplies whsle .....	2.1	17.3	D	D	—	—	—	—
42142	Office equipment whsle .....	2.7	5.4	4.4	7.9	D	D	D	D
421420	Office equipment whsle .....	2.7	5.4	4.4	7.9	D	D	D	D
42143	Computer & computer peripheral equipment & software whsle .....	1.5	3.5	2.1	3.6	D	D	D	D
421430	Computer & computer peripheral equipment & software whsle .....	1.5	3.5	2.1	3.6	D	D	D	D
4214301	Computer & peripheral equipment whsle .....	1.6	3.5	2.2	3.5	D	D	D	D
42143011	Computers & peripheral equipment for resale .....	D	D	D	D	—	—	—	—
42143012	Computers & peripheral equipment for end use .....	D	D	D	D	D	D	D	D
4214302	Computer software (packaged) whsle .....	.7	3.7	.7	3.7	—	—	—	—

See footnotes at end of table.

**Table 2. Percent of Sales Data Based on Administrative Records and Estimation for the State: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>TENNESSEE—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle—Con.								
42144	Other commercial equipment whsle . . . . .	7.7	6.2	D	D	D	D	D	D
421440	Other commercial equipment whsle . . . . .	7.7	6.2	D	D	D	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle . . . . .								
4214402	Store machines & equipment whsle . . . . .	6.5	7.6	D	D	—	—	D	D
42145	Medical, dental, & hospital equipment & supplies whsle . . . . .	12.4	.8	21.8	1.9	D	D	—	—
421450	Medical, dental, & hospital equipment & supplies whsle . . . . .	2.1	5.5	2.7	7.0	—	—	.4	1.0
4214501	Surgical, medical, & hospital supplies whsle . . . . .	2.1	5.5	2.7	7.0	—	—	.4	1.0
4214502	Dental equipment & supplies whsle . . . . .	2.2	5.7	2.8	7.3	—	—	.4	1.0
42146	Ophthalmic goods whsle . . . . .	1.4	.4	1.4	.4	—	—	—	—
421460	Ophthalmic goods whsle . . . . .	.5	.3	D	D	D	D	—	—
42149	Other professional equipment & supplies whsle . . . . .	.5	.3	D	D	D	D	—	—
421490	Other professional equipment & supplies whsle . . . . .	.5	.3	D	D	D	D	—	—
4214902	Other professional equipment & supplies whsle . . . . .	4.9	6.5	D	D	—	—	—	—
4215	Metal & mineral (except petroleum) whsle . . . . .	4.9	6.5	D	D	—	—	—	—
42151	Metal service centers & offices . . . . .	4.9	6.5	D	D	—	—	—	—
4215101	Ferrous metal service centers & sales offices . . . . .	5.3	7.0	D	D	—	—	—	—
42151011	Ferrous metal service centers . . . . .	3.0	1.5	8.9	4.2	D	D	D	D
42151012	Ferrous metal sales offices . . . . .	1.9	1.5	5.7	4.3	—	.2	—	—
4215102	Nonferrous metal service centers & sales offices . . . . .	1.9	1.5	5.7	4.3	—	.2	—	—
42151021	Nonferrous metal service centers . . . . .	1.0	1.7	D	D	—	.3	D	D
42151022	Nonferrous metal sales offices . . . . .	2.0	3.7	D	D	—	1.2	—	—
42152	Coal & other mineral & ore whsle . . . . .	.1	—	D	D	—	—	D	D
421520	Coal & other mineral & ore whsle . . . . .	4.6	.8	D	D	—	—	—	—
4215201	Coal whsle . . . . .	2.0	1.1	D	D	D	D	—	—
4216	Electrical goods whsle . . . . .	12.9	—	D	D	—	—	—	—
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	11.3	1.5	27.6	3.5	—	—	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	11.3	1.5	27.6	3.5	—	—	D	D
42162	Electrical appliance, television & radio set whsle . . . . .	D	D	D	D	—	—	D	D
421620	Electrical appliance, television & radio set whsle . . . . .	2.1	3.0	3.1	3.0	—	4.8	—	1.2
42169	Other electronic parts & equipment whsle . . . . .	3.6	5.6	7.8	7.0	—	7.9	—	1.4
4216901	Communications equipment & supplies whsle . . . . .	3.6	5.6	7.8	7.0	—	7.9	—	1.4
4216902	Electronic parts (excluding communications equipment) whsle . . . . .								
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	.6	1.2	D	D	—	—	D	D
42171	Hardware whsle . . . . .	.6	1.2	D	D	—	—	D	D
421710	Hardware whsle . . . . .	2.6	2.6	D	D	D	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	2.6	2.6	D	D	D	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	4.2	3.2	7.2	4.1	D	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	1.3	2.1	D	D	—	—	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	2.0	—	D	D	—	—	—	—
42174	Refrigeration equipment & supplies whsle . . . . .	2.0	—	D	D	—	—	—	—
421740	Refrigeration equipment & supplies whsle . . . . .	2.0	—	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle . . . . .	4.1	4.7	5.8	5.4	—	3.6	1.1	.3
42181	Construction & mining (except petroleum) machinery & equip whsle . . . . .	3.1	3.2	4.5	3.6	D	D	—	—
421810	Construction & mining (except petroleum) machinery & equip whsle . . . . .	3.1	3.2	4.5	3.6	D	D	—	—
42182	Farm & garden machinery & equipment whsle . . . . .	9.7	6.6	10.1	6.8	—	—	D	D
421820	Farm & garden machinery & equipment whsle . . . . .	9.7	6.6	10.1	6.8	—	—	D	D
4218201	Farm machinery & equipment—farm dealers . . . . .	12.1	4.0	D	D	—	—	—	—
4218202	Farm machinery & equipment—whsle distributors . . . . .	6.5	8.4	7.6	9.7	—	—	D	D
4218203	Lawn & garden machinery & equipment whsle . . . . .	3.9	16.1	D	D	—	—	—	—

See footnotes at end of table.

**Table 2. Percent of Sales Data Based on Administrative Records and Estimation for the State: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>TENNESSEE—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42183	Industrial machinery & equipment whsle	3.0	4.9	4.4	6.1	—	3.3	.1	.5
421830	Industrial machinery & equipment whsle	3.0	4.9	4.4	6.1	—	3.3	.1	.5
4218301	Food-processing machinery & equipment whsle	D	D	D	D	—	—	—	—
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	1.2	9.1	1.3	5.8	—	—	D	D
42183021	Hydraulic & pneumatic pumps & motors whsle	1.9	3.5	2.0	3.7	—	—	—	—
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	.7	13.1	.8	7.5	—	—	—	—
4218303	General-purpose industrial machinery & equipment whsle	4.3	1.8	7.1	1.8	—	2.4	.1	.2
4218304	Metalworking machinery & equipment whsle	.8	3.6	D	D	D	D	D	D
4218305	Materials handling equipment whsle	5.6	1.8	5.8	1.7	—	—	—	—
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	1.1	—	D	D	—	—	—	—
4218307	Other industrial machinery & equipment whsle	D	D	2.6	17.5	—	—	D	D
42184	Industrial supplies whsle	3.5	4.9	6.4	5.8	—	3.9	—	—
421840	Industrial supplies whsle	3.5	4.9	6.4	5.8	—	3.9	—	—
4218401	General-line industrial supplies whsle	7.9	9.7	D	D	—	—	—	—
4218402	Mechanical power transmission supplies whsle	3.6	8.2	D	D	—	—	—	—
4218403	Welding supplies whsle	1.1	5.6	1.4	7.3	D	D	—	—
4218404	Industrial containers & supplies whsle	1.1	—	D	D	D	D	—	—
4218405	Industrial valves & fittings (except fluid-power) whsle	1.8	2.1	D	D	—	—	—	—
4218406	Other industrial supplies whsle	5.0	6.1	D	D	D	D	—	—
42185	Service establishment equipment & supplies whsle	8.5	4.1	10.0	3.3	D	D	—	—
421850	Service establishment equipment & supplies whsle	8.5	4.1	10.0	3.3	D	D	—	—
4218501	Beauty & barber shop equipment & supplies whsle	6.7	2.1	6.7	2.1	—	—	—	—
4218502	Custodial, janitors' equipment & supplies whsle	9.9	2.0	D	D	—	—	—	—
4218503	Laundry & dry-cleaning equipment & supplies whsle	3.2	9.1	3.2	9.1	—	—	—	—
4218504	Other service establishment equipment & supplies whsle	9.5	5.4	D	D	D	D	—	—
42186	Transportation equipment & supplies (exc motor vehicle) whsle	2.8	3.4	2.5	3.5	—	—	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	2.8	3.4	2.5	3.5	—	—	D	D
4218601	Aircraft & aeronautical equipment & supplies whsle	3.1	3.1	2.8	3.3	—	—	D	D
4218602	Marine machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
4218603	Other transportation equipment & supplies whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	5.1	3.8	D	D	D	D	D	D
42191	Sporting & recreational goods & supplies whsle	4.3	14.3	7.1	7.7	—	—	D	D
421910	Sporting & recreational goods & supplies whsle	4.3	14.3	7.1	7.7	—	—	D	D
42192	Toy & hobby goods & supplies whsle	D	D	D	D	—	—	—	—
421920	Toy & hobby goods & supplies whsle	D	D	D	D	—	—	—	—
42193	Recyclable material whsle	D	D	D	D	—	—	—	—
421930	Recyclable material whsle	D	D	D	D	—	—	—	—
4219301	Iron & steel scrap processors & dealers	2.9	3.3	2.9	3.3	—	—	—	—
42193011	Iron & steel scrap processors (using power processing equipment)	1.5	2.9	1.5	2.9	—	—	—	—
42193012	Iron & steel scrap processors (not using power processing equip)	38.3	11.4	38.3	11.4	—	—	—	—
4219302	Recyclable paper & paperboard whsle	7.5	1.0	D	D	—	—	—	—
4219303	Other recyclable material whsle	D	D	D	D	—	—	—	—
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	8.8	1.8	D	D	—	—	—	—
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	8.8	1.8	D	D	—	—	—	—
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle	D	D	6.1	1.6	D	D	D	D
421990	Other miscellaneous durable goods whsle	D	D	6.1	1.6	D	D	D	D
4219901	Musical instruments & supplies whsle	D	D	D	D	—	—	—	—
4219902	Forest products (except lumber) whsle	D	D	D	D	—	—	—	—
4219903	General merchandise (durable goods) whsle	.9	2.5	D	D	—	—	D	D
4219904	Prerecorded media whsle	3.9	.5	D	D	—	—	—	—
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle	4.6	.4	D	D	—	—	—	—
42199042	Prerecorded video tapes whsle	.6	.9	.6	.9	—	—	—	—
4219905	Fire extinguishers & fire safety equipment whsle	1.3	—	1.3	—	—	—	—	—
4219906	Other durable goods whsle	D	D	D	D	—	—	D	D

See footnotes at end of table.

**Table 2. Percent of Sales Data Based on Administrative Records and Estimation for the State: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>TENNESSEE—Con.</b>									
<b>42</b>	<b>Wholesale trade—Con.</b>								
422	Wholesale trade, nondurable goods .....	1.4	1.9	2.1	1.8	—	2.8	.1	.4
4221	Paper & paper product whsle .....	1.4	2.4	1.6	2.6	—	1.6	1.2	—
42211	Printing & writing paper whsle .....	.1	—	D	D	—	—	—	—
422110	Printing & writing paper whsle .....	.1	—	D	D	—	—	—	—
42212	Stationery & office supplies whsle .....	1.9	2.1	D	D	D	D	—	—
422120	Stationery & office supplies whsle .....	1.9	2.1	D	D	D	D	—	—
42213	Industrial & personal service paper whsle .....	1.7	4.4	D	D	—	—	D	D
422130	Industrial & personal service paper whsle .....	1.7	4.4	D	D	—	—	D	D
4222	Drugs, & druggists' sundries whsle .....	.2	.2	.3	.2	D	D	D	D
42221	Drugs, & druggists' sundries whsle .....	.2	.2	.3	.2	D	D	—	—
422210	Drugs, & druggists' sundries whsle .....	.2	.2	.3	.2	D	D	—	—
4222101	General-line drugs whsle .....	.1	.2	.1	.2	—	—	—	—
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle .....	.3	.3	.4	.3	D	D	—	—
4223	Apparel, piece goods, & notions whsle .....	1.2	1.8	1.8	.9	—	3.9	1.4	.4
42231	Piece goods, notions, & other dry goods whsle .....	7.0	3.5	19.1	2.0	—	8.8	—	—
422310	Piece goods, notions, & other dry goods whsle .....	7.0	3.5	19.1	2.0	—	8.8	—	—
4223101	Piece goods—jobbers .....	5.7	.8	D	D	—	—	D	D
4223102	Notions & other dry goods whsle .....	9.8	9.3	D	D	—	—	—	—
42232	Men's & boys' clothing & furnishings whsle .....	.2	2.2	D	D	—	4.5	—	—
422320	Men's & boys' clothing & furnishings whsle .....	.2	2.2	D	D	—	4.5	—	—
42233	Women's, children's, & infants' clothing & accessories whsle .....	11.0	2.8	D	D	—	—	—	—
422330	Women's, children's, & infants' clothing & accessories whsle .....	11.0	2.8	D	D	—	—	—	—
42234	Footwear whsle .....	.2	.5	.2	.7	—	—	D	D
422340	Footwear whsle .....	.2	.5	.2	.7	—	—	D	D
4224	Grocery & related products whsle .....	1.2	2.1	2.7	2.1	—	4.4	—	—
42241	General-line grocery whsle .....	.5	1.1	1.1	2.5	—	—	—	—
422410	General-line grocery whsle .....	.5	1.1	1.1	2.5	—	—	—	—
4224103	Other general-line grocery whsle .....	.5	1.2	1.4	3.2	—	—	—	—
42242	Packaged frozen food whsle .....	.8	.9	1.6	1.9	—	—	—	—
422420	Packaged frozen food whsle .....	.8	.9	1.6	1.9	—	—	—	—
42243	Dairy products, (except dried or canned) whsle .....	3.1	.4	4.0	.5	D	D	—	—
422430	Dairy products, (except dried or canned) whsle .....	3.1	.4	4.0	.5	D	D	—	—
4224301	Raw milk whsle .....	D	D	—	—	—	—	—	—
4224302	Dairy product (except raw milk) whsle .....	D	D	D	D	D	D	—	—
42244	Poultry & poultry product whsle .....	6.9	—	D	D	—	—	—	—
422440	Poultry & poultry product whsle .....	6.9	—	D	D	—	—	—	—
4224402	Poultry & poultry product (except live) whsle .....	D	D	D	D	—	—	—	—
42245	Confectionery whsle .....	.5	1.1	1.2	2.1	D	D	D	D
422450	Confectionery whsle .....	.5	1.1	1.2	2.1	D	D	D	D
42246	Fish & seafood whsle .....	5.7	3.4	5.7	3.4	—	—	—	—
422460	Fish & seafood whsle .....	5.7	3.4	5.7	3.4	—	—	—	—
42247	Meat & meat product whsle .....	2.4	1.2	6.8	3.4	—	—	—	—
422470	Meat & meat product whsle .....	2.4	1.2	6.8	3.4	—	—	—	—
42248	Fresh fruit & vegetable whsle .....	4.4	.8	5.0	.9	—	—	—	—
422480	Fresh fruit & vegetable whsle .....	4.4	.8	5.0	.9	—	—	—	—
42249	Other grocery & related products whsle .....	1.5	7.3	D	D	—	9.2	D	D
422490	Other grocery & related products whsle .....	1.5	7.3	D	D	—	9.2	D	D
4224901	Coffee, tea, & spice whsle .....	.6	1.1	D	D	—	—	—	—
4224902	Bread & baked goods whsle .....	.9	5.9	D	D	—	6.2	D	D
4224903	Soft drinks whsle .....	.9	14.0	5.5	1.5	—	16.4	—	—
4224904	Canned goods whsle .....	—	—	—	—	D	D	—	—
4224906	Other grocery specialties whsle .....	D	D	4.9	3.9	—	—	—	—
4225	Farm-product raw material whsle .....	2.6	1.5	2.8	1.4	—	—	.1	2.8
42251	Grain & field bean whsle .....	3.0	—	3.2	—	—	—	—	—
422510	Grain & field bean whsle .....	3.0	—	3.2	—	—	—	—	—
42252	Livestock whsle .....	11.3	8.1	23.0	16.5	—	—	—	—
422520	Livestock whsle .....	11.3	8.1	23.0	16.5	—	—	—	—
42259	Other farm product raw material whsle .....	1.0	1.2	1.0	.8	—	—	.5	10.2
422590	Other farm product raw material whsle .....	1.0	1.2	1.0	.8	—	—	.5	10.2
4225902	Leaf tobacco whsle .....	2.5	12.9	—	—	—	—	D	D
4225903	Wool, wool tops, & mohair whsle .....	D	D	D	D	—	—	—	—
4225904	Cotton whsle .....	.3	.5	D	D	—	—	—	—
4225905	Other farm-product raw material whsle .....	D	D	—	—	—	—	—	—
4226	Chemical & allied products whsle .....	1.1	7.5	1.7	5.6	D	D	D	D
42261	Plastics materials & basic forms & shapes whsle .....	.3	15.7	.4	15.3	—	—	.2	1.2
422610	Plastics materials & basic forms & shapes whsle .....	.3	15.7	.4	15.3	—	—	.2	1.2
42269	Other chemical & allied products whsle .....	1.4	5.4	2.1	3.2	D	D	D	D
422690	Other chemical & allied products whsle .....	1.4	5.4	2.1	3.2	D	D	D	D
4226901	Industrial gases (except LP) whsle .....	4.3	8.6	D	D	—	—	—	—
4226902	Other chemical & allied products whsle .....	1.3	5.3	D	D	D	D	D	D

See footnotes at end of table.



Table 2. **Percent of Sales Data Based on Administrative Records and Estimation for the State: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>TENNESSEE—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
422	Wholesale trade, nondurable goods—Con.								
4227	Petroleum & petroleum products whsle .....	1.1	1.9	D	D	D	D	D	D
42271	Petroleum bulk stations & terminals .....	.9	—	2.1	—	—	—	—	—
422710	Petroleum bulk stations & terminals .....	.9	—	2.1	—	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP) .....	.9	—	2.1	—	—	—	—	—
42271011	Petroleum bulk stations (except LP) .....	2.3	—	D	D	—	—	—	—
42271012	Petroleum bulk terminals (except LP) .....	—	—	D	D	D	D	—	—
4227102	Liquefied petroleum bulk stations & terminals .....	.9	—	.9	—	—	—	—	—
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	1.6	9.8	D	D	—	—	—	—
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	1.6	9.8	D	D	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	.7	3.7	D	D	D	D	—	—
42281	Beer & ale whsle .....	1.2	4.3	1.2	4.3	—	—	—	—
422810	Beer & ale whsle .....	1.2	4.3	1.2	4.3	—	—	—	—
42282	Wine & distilled alcoholic beverage whsle .....	—	2.6	D	D	—	—	—	—
422820	Wine & distilled alcoholic beverage whsle .....	—	2.6	D	D	—	—	—	—
4228201	Wine & distilled alcoholic bev (licensed operation) whsle .....	—	2.6	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle .....	2.5	2.2	4.0	2.7	D	D	D	D
42291	Farm supplies whsle .....	1.6	.1	D	D	—	—	D	D
422910	Farm supplies whsle .....	1.6	.1	D	D	—	—	D	D
4229101	Farm supplies—farm dealers .....	7.2	.7	D	D	D	D	—	—
4229102	Farm supplies—whsle distributors .....	.4	—	D	D	D	D	D	D
42292	Book, periodical, & newspaper whsle .....	1.0	1.9	1.3	.7	D	D	—	—
422920	Book, periodical, & newspaper whsle .....	1.0	1.9	1.3	.7	D	D	—	—
42293	Flower, nursery stock, & florists' supplies whsle .....	10.7	4.2	D	D	—	—	—	—
422930	Flower, nursery stock, & florists' supplies whsle .....	10.7	4.2	D	D	—	—	—	—
42294	Tobacco & tobacco product whsle .....	4.2	2.6	D	D	—	—	—	—
422940	Tobacco & tobacco product whsle .....	4.2	2.6	D	D	—	—	—	—
42295	Paint, varnish, & supplies whsle .....	.4	6.9	.6	6.7	D	D	—	—
422950	Paint, varnish, & supplies whsle .....	.4	6.9	.6	6.7	D	D	—	—
4229501	Paint, varnish, & supplies whsle .....	.4	6.9	.6	6.7	D	D	—	—
42299	Other miscellaneous nondurable goods whsle ..	5.1	9.1	7.2	12.9	D	D	D	D
422990	Other miscellaneous nondurable goods whsle .....	5.1	9.1	7.2	12.9	D	D	D	D
4229901	Art goods whsle .....	6.5	1.9	D	D	—	—	—	—
4229902	General merchandise (nondurable goods) whsle .....	8.7	1.5	D	D	—	—	—	—
4229904	Other nondurable goods whsle .....	D	D	D	D	D	D	D	D

<sup>1</sup>Includes sales information obtained from administrative records of other Federal agencies.

<sup>2</sup>Includes sales information which was imputed based on historic company ratios or administrative records, or on industry averages.

**Table 3. Summary Statistics for Metropolitan Areas: 1997**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>CHATTANOOGA, TN-GA MSA</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>814</b>	<b>4 889 345</b>	<b>302 297</b>	<b>71 280</b>	<b>10 120</b>	<b>603 017</b>	<b>370 452</b>	<b>398 899</b>
421	Wholesale trade, durable goods .....	564	2 725 261	198 027	46 552	6 528	394 667	253 637	260 087
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	63	304 099	22 091	5 093	855	43 119	39 646	42 298
42111	Automobile & other motor vehicle whsle .....	14	D	D	D	e	D	D	D
421110	Automobile & other motor vehicle whsle .....	14	D	D	D	e	D	D	D
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle .....	2	D	D	D	c	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle .....	5	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle .....	28	D	D	D	e	D	D	D
421120	Motor vehicle supplies & new parts whsle .....	28	D	D	D	e	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors .....	11	54 473	4 798	1 219	220	10 686	14 365	14 821
4211202	Motor vehicle supplies & new parts—jobbers .....	15	D	D	D	c	D	D	D
4211203	Petroleum products marketing equipment whsle .....	2	D	D	D	b	D	D	D
42113	Tire & tube whsle .....	7	D	D	D	b	D	D	D
421130	Tire & tube whsle .....	7	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle .....	14	3 049	597	157	41	1 220	546	562
421140	Motor vehicle parts, (used) whsle .....	14	3 049	597	157	41	1 220	546	562
4212	Furniture & home furnishings whsle .....	30	D	D	D	e	D	D	D
42121	Furniture whsle .....	14	42 840	4 093	834	137	8 072	6 051	6 180
421210	Furniture whsle .....	14	42 840	4 093	834	137	8 072	6 051	6 180
4212101	Household & lawn furniture whsle .....	7	D	D	D	b	D	D	D
4212102	Office & business furniture whsle .....	7	D	D	D	b	D	D	D
42122	Home furnishings whsle .....	16	D	D	D	e	D	D	D
421220	Home furnishings whsle .....	16	D	D	D	e	D	D	D
4212203	Floor coverings whsle .....	9	D	D	D	e	D	D	D
4213	Lumber & other construction materials whsle .....	30	139 957	10 709	2 290	369	21 876	8 717	9 213
42131	Lumber, plywood, millwork, & wood panel whsle .....	15	89 565	6 940	1 516	259	14 390	6 096	6 473
421310	Lumber, plywood, millwork, & wood panel whsle .....	15	89 565	6 940	1 516	259	14 390	6 096	6 473
4213102	Lumber with yard whsle .....	3	D	D	D	c	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle .....	10	D	D	D	c	D	D	D
42132	Brick, stone, & related construction materials whsle .....	5	D	D	D	b	D	D	D
421320	Brick, stone, & related construction materials whsle .....	5	D	D	D	b	D	D	D
4213201	Brick, block, tile, clay/cement sewer pipe whsle .....	2	D	D	D	b	D	D	D
4213203	Cement, lime, & related products whsle .....	1	D	D	D	a	D	D	D
42133	Roofing, siding, & insulation material whsle .....	5	D	D	D	b	D	D	D
421330	Roofing, siding, & insulation material whsle .....	5	D	D	D	b	D	D	D
4213301	Roofing, siding, & insulation material whsle .....	5	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle .....	81	175 089	27 972	6 327	782	51 081	13 981	15 220
42142	Office equipment whsle .....	20	D	D	D	e	D	D	D
421420	Office equipment whsle .....	20	D	D	D	e	D	D	D
42143	Computer & computer peripheral equipment & software whsle .....	31	D	D	D	c	D	D	D
421430	Computer & computer peripheral equipment & software whsle .....	31	D	D	D	c	D	D	D
4214301	Computer & peripheral equipment whsle .....	28	D	D	D	c	D	D	D
42143012	Computers & peripheral equipment for end use .....	23	52 677	8 557	2 113	174	15 551	1 537	1 437
42144	Other commercial equipment whsle .....	12	D	D	D	b	D	D	D
421440	Other commercial equipment whsle .....	12	D	D	D	b	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle .....	8	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle .....	13	41 672	5 282	1 149	151	9 775	3 981	4 360
421450	Medical, dental, & hospital equipment & supplies whsle .....	13	41 672	5 282	1 149	151	9 775	3 981	4 360
4214501	Surgical, medical, & hospital supplies whsle .....	10	D	D	D	c	D	D	D

**Table 3. Summary Statistics for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
	<b>CHATTANOOGA, TN—GA MSA—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4215	Metal & mineral (except petroleum) whsle .....	27	264 905	21 211	5 236	688	42 439	38 058	35 466
42151	Metal service centers & offices .....	24	D	D	D	f	D	D	D
4215101	Metal service centers & offices .....	24	D	D	D	f	D	D	D
42151011	Ferrous metal service centers & sales offices .....	20	D	D	D	f	D	D	D
42151011	Ferrous metal service centers .....	16	D	D	D	f	D	D	D
42151012	Ferrous metal sales offices .....	4	D	D	D	a	D	D	D
4216	Electrical goods whsle .....	76	347 905	22 915	5 425	704	42 361	29 148	29 049
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	34	191 084	12 157	2 781	313	18 606	11 422	11 749
421610	Electrical apparatus & equip, wiring supp, & const material whsle .....	34	191 084	12 157	2 781	313	18 606	11 422	11 749
42162	Electrical appliance, television & radio set whsle .....	9	D	D	D	c	D	D	D
421620	Electrical appliance, television & radio set whsle .....	9	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle .....	33	D	D	D	c	D	D	D
421690	Other electronic parts & equipment whsle .....	33	D	D	D	c	D	D	D
4216901	Communications equipment & supplies whsle .....	14	D	D	D	c	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle .....	19	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	48	146 920	14 269	3 408	423	25 095	17 787	18 291
42171	Hardware whsle .....	17	41 915	4 483	1 014	139	7 857	5 545	5 635
421710	Hardware whsle .....	17	41 915	4 483	1 014	139	7 857	5 545	5 635
42172	Plumbing & heating equipment & supplies (hydronics) whsle .....	10	23 234	2 388	551	87	4 895	4 574	4 209
421720	Plumbing & heating equipment & supplies (hydronics) whsle .....	10	23 234	2 388	551	87	4 895	4 574	4 209
42173	Warm air heating & air-conditioning equipment & supplies whsle .....	18	76 299	6 473	1 628	168	10 887	6 670	7 486
421730	Warm air heating & air-conditioning equipment & supplies whsle .....	18	76 299	6 473	1 628	168	10 887	6 670	7 486
4218	Machinery, equipment, & supplies whsle .....	154	436 637	51 727	11 819	1 562	90 202	51 439	53 098
42181	Construction & mining (except petroleum) machinery & equip whsle .....	17	70 199	6 142	1 404	185	12 574	14 434	15 010
421810	Construction & mining (except petroleum) machinery & equip whsle .....	17	70 199	6 142	1 404	185	12 574	14 434	15 010
42183	Industrial machinery & equipment whsle .....	66	120 968	19 970	4 354	549	32 387	11 497	11 553
421830	Industrial machinery & equipment whsle .....	66	120 968	19 970	4 354	549	32 387	11 497	11 553
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle .....	9	22 205	3 589	918	85	6 154	3 028	3 163
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle .....	6	17 540	3 069	816	73	5 223	2 593	2 718
4218303	General-purpose industrial machinery & equipment whsle .....	24	48 613	6 488	1 253	177	10 113	3 201	3 245
4218305	Materials handling equipment whsle .....	14	D	D	D	c	D	D	D
4218307	Other industrial machinery & equipment whsle .....	15	D	D	D	c	D	D	D
42184	Industrial supplies whsle .....	49	200 525	21 316	5 141	667	35 890	19 790	20 519
421840	Industrial supplies whsle .....	49	200 525	21 316	5 141	667	35 890	19 790	20 519
4218401	General-line industrial supplies whsle .....	12	38 066	5 655	1 456	200	9 251	7 600	7 971
4218402	Mechanical power transmission supplies whsle .....	9	20 569	1 779	434	72	3 500	2 748	3 446
4218403	Welding supplies whsle .....	5	16 145	2 655	696	72	4 449	2 250	1 028
4218406	Other industrial supplies whsle .....	13	104 978	7 331	1 703	192	12 663	5 683	6 531
42185	Service establishment equipment & supplies whsle .....	15	29 483	3 287	682	126	7 290	3 145	3 198
421850	Service establishment equipment & supplies whsle .....	15	29 483	3 287	682	126	7 290	3 145	3 198
4218502	Custodial, janitors' equipment & supplies whsle .....	5	D	D	D	b	D	D	D
4218504	Other service establishment equipment & supplies whsle .....	7	D	D	D	b	D	D	D

**Table 3. Summary Statistics for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
	<b>CHATTANOOGA, TN—GA MSA—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whsle ...	55	D	D	D	f	D	D	D
42191	Sporting & recreational goods & supplies whsle .....	7	D	D	D	b	D	D	D
421910	Sporting & recreational goods & supplies whsle .....	7	D	D	D	b	D	D	D
42193	Recyclable material whsle .....	22	130 759	9 292	2 399	434	39 772	17 360	16 853
421930	Recyclable material whsle .....	22	130 759	9 292	2 399	434	39 772	17 360	16 853
4219301	Iron & steel scrap processors & dealers .....	8	111 834	6 441	1 712	253	34 170	16 095	15 773
42193011	Iron & steel scrap processors (using power processing equipment) .....	6	D	D	D	c	D	D	D
4219303	Other recyclable material whsle .....	10	D	D	D	c	D	D	D
42194	Jewelry/watch/silverware/precious stone & precious metal whsle .....	7	20 742	2 277	554	62	3 529	2 906	2 962
421940	Jewelry/watch/silverware/precious stone & precious metal whsle .....	7	20 742	2 277	554	62	3 529	2 906	2 962
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle .....	7	20 742	2 277	554	62	3 529	2 906	2 962
42199	Other miscellaneous durable goods whsle .....	11	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle .....	11	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	250	2 164 084	104 270	24 728	3 592	208 350	116 815	138 812
4221	Paper & paper product whsle .....	43	107 622	11 405	3 131	335	21 086	7 426	7 185
42212	Stationery & office supplies whsle ...	22	40 080	5 110	1 337	166	9 635	2 372	2 445
422120	Stationery & office supplies whsle .....	22	40 080	5 110	1 337	166	9 635	2 372	2 445
42213	Industrial & personal service paper whsle .....	15	D	D	D	c	D	D	D
422130	Industrial & personal service paper whsle .....	15	D	D	D	c	D	D	D
4222	Drugs, & druggists' sundries whsle ...	8	D	D	D	e	D	D	D
42221	Drugs, & druggists' sundries whsle ...	8	D	D	D	e	D	D	D
422210	Drugs, & druggists' sundries whsle .....	8	D	D	D	e	D	D	D
4222101	General-line drugs whsle .....	5	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle .....	31	72 927	5 442	1 190	171	11 810	5 805	8 840
42231	Piece goods, notions, & other dry goods whsle .....	11	36 511	2 109	505	65	3 967	1 821	2 053
422310	Piece goods, notions, & other dry goods whsle .....	11	36 511	2 109	505	65	3 967	1 821	2 053
4223101	Piece goods—jobbers .....	5	D	D	D	a	D	D	D
4223102	Notions & other dry goods whsle .....	6	D	D	D	b	D	D	D
4224	Grocery & related products whsle .....	45	449 698	34 258	7 756	1 336	64 633	18 240	19 090
42244	Poultry & poultry product whsle .....	1	D	D	D	a	D	D	D
422440	Poultry & poultry product whsle ...	1	D	D	D	a	D	D	D
4224402	Poultry & poultry product (except live) whsle .....	1	D	D	D	a	D	D	D
42245	Confectionery whsle .....	9	D	D	D	e	D	D	D
422450	Confectionery whsle .....	9	D	D	D	e	D	D	D
42248	Fresh fruit & vegetable whsle .....	8	D	D	D	c	D	D	D
422480	Fresh fruit & vegetable whsle .....	8	D	D	D	c	D	D	D
42249	Other grocery & related products whsle .....	11	D	D	D	f	D	D	D
422490	Other grocery & related products whsle .....	11	D	D	D	f	D	D	D
4224902	Bread & baked goods whsle .....	3	D	D	D	c	D	D	D
4224903	Soft drinks whsle .....	7	138 581	12 980	2 779	457	24 592	2 321	2 576
4226	Chemical & allied products whsle .....	47	144 852	16 289	3 481	377	31 953	10 102	9 420
42269	Other chemical & allied products whsle .....	42	D	D	D	e	D	D	D
422690	Other chemical & allied products whsle .....	42	D	D	D	e	D	D	D
4226901	Industrial gases (except LP) whsle .....	2	D	D	D	b	D	D	D
4226902	Other chemical & allied products whsle .....	40	D	D	D	e	D	D	D
4227	Petroleum & petroleum products whsle .....	28	727 154	7 637	1 761	258	18 539	27 914	29 636
42271	Petroleum bulk stations & terminals .....	18	538 332	4 609	1 089	170	11 622	15 589	16 386
422710	Petroleum bulk stations & terminals .....	18	538 332	4 609	1 089	170	11 622	15 589	16 386
4227101	Petroleum bulk stations & terminals (except LP) .....	17	D	D	D	c	D	D	D
42271011	Petroleum bulk stations (except LP) .....	11	D	D	D	c	D	D	D
42271012	Petroleum bulk terminals (except LP) .....	6	D	D	D	b	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	10	188 822	3 028	672	88	6 917	12 325	13 250
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) ...	10	188 822	3 028	672	88	6 917	12 325	13 250

**Table 3. Summary Statistics for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
	<b>CHATTANOOGA, TN—GA MSA—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
422	Wholesale trade, nondurable goods—Con.								
4228	Beer, wine, & distilled alcoholic beverage whsle.....	7	D	D	D	c	D	D	D
42281	Beer & ale whsle.....	5	45 876	6 516	1 455	165	11 540	2 438	2 559
422810	Beer & ale whsle.....	5	45 876	6 516	1 455	165	11 540	2 438	2 559
4229	Miscellaneous nondurable goods whsle.....	40	D	D	D	f	D	D	D
42291	Farm supplies whsle.....	2	D	D	D	e	D	D	D
422910	Farm supplies whsle.....	2	D	D	D	e	D	D	D
4229102	Farm supplies—whsle distributors.....	2	D	D	D	e	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle.....	9	8 952	1 266	281	58	2 491	491	478
422930	Flower, nursery stock, & florists' supplies whsle.....	9	8 952	1 266	281	58	2 491	491	478
42294	Tobacco & tobacco product whsle...	2	D	D	D	a	D	D	D
422940	Tobacco & tobacco product whsle.	2	D	D	D	a	D	D	D
42295	Paint, varnish, & supplies whsle....	3	D	D	D	b	D	D	D
422950	Paint, varnish, & supplies whsle..	3	D	D	D	b	D	D	D
4229501	Paint, varnish, & supplies whsle.....	3	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle.....	20	D	D	D	c	D	D	D
422990	Other miscellaneous nondurable goods whsle.....	20	D	D	D	c	D	D	D
4229902	General merchandise (nondurable goods) whsle.....	3	D	D	D	b	D	D	D
4229904	Other nondurable goods whsle..	11	D	D	D	b	D	D	D
	<b>Merchant wholesalers.....</b>	<b>689</b>	<b>3 051 602</b>	<b>252 848</b>	<b>59 240</b>	<b>8 553</b>	<b>506 929</b>	<b>331 585</b>	<b>358 355</b>
421	Wholesale trade, durable goods.....	485	D	D	D	i	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	58	D	D	D	f	D	D	D
42111	Automobile & other motor vehicle whsle.....	13	D	D	D	e	D	D	D
421110	Automobile & other motor vehicle whsle.....	13	D	D	D	e	D	D	D
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle.....	2	D	D	D	c	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle.....	5	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle.....	25	D	D	D	e	D	D	D
421120	Motor vehicle supplies & new parts whsle.....	25	D	D	D	e	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors..	11	54 473	4 798	1 219	220	10 686	14 365	14 821
4211202	Motor vehicle supplies & new parts—jobbers.....	12	D	D	D	b	D	D	D
4211203	Petroleum products marketing equipment whsle.....	2	D	D	D	b	D	D	D
42113	Tire & tube whsle.....	6	D	D	D	b	D	D	D
421130	Tire & tube whsle.....	6	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle...	14	3 049	597	157	41	1 220	546	562
421140	Motor vehicle parts, (used) whsle..	14	3 049	597	157	41	1 220	546	562
4212	Furniture & home furnishings whsle...	27	58 235	6 457	1 368	226	13 412	9 522	10 000
42121	Furniture whsle.....	13	D	D	D	c	D	D	D
421210	Furniture whsle.....	13	D	D	D	c	D	D	D
4212101	Household & lawn furniture whsle.....	6	D	D	D	b	D	D	D
4212102	Office & business furniture whsle.....	7	D	D	D	b	D	D	D
42122	Home furnishings whsle.....	14	D	D	D	b	D	D	D
421220	Home furnishings whsle.....	14	D	D	D	b	D	D	D
4212203	Floor coverings whsle.....	7	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle.....	21	86 721	8 060	1 703	285	16 269	7 679	8 145
42131	Lumber, plywood, millwork, & wood panel whsle.....	12	73 543	6 188	1 320	229	12 718	5 731	6 098
421310	Lumber, plywood, millwork, & wood panel whsle.....	12	73 543	6 188	1 320	229	12 718	5 731	6 098

**Table 3. Summary Statistics for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
	<b>CHATTANOOGA, TN—GA MSA—Con.</b>								
	<b>Merchant wholesalers—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle . . . . .	74	D	D	D	f	D	D	D
42142	Office equipment whsle . . . . .	16	D	D	D	c	D	D	D
421420	Office equipment whsle . . . . .	16	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle . . . . .	28	D	D	D	c	D	D	D
421430	Computer & computer peripheral equipment & software whsle . . . . .	28	D	D	D	c	D	D	D
4214301	Computer & peripheral equipment whsle . . . . .	25	D	D	D	c	D	D	D
42143012	Computers & peripheral equipment for end use . . . . .	21	D	D	D	c	D	D	D
42144	Other commercial equipment whsle . . . . .	12	D	D	D	b	D	D	D
421440	Other commercial equipment whsle . . . . .	12	D	D	D	b	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle . . . . .	8	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle . . . . .	13	41 672	5 282	1 149	151	9 775	3 981	4 360
421450	Medical, dental, & hospital equipment & supplies whsle . . . . .	13	41 672	5 282	1 149	151	9 775	3 981	4 360
4214501	Surgical, medical, & hospital supplies whsle . . . . .	10	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle . . . . .	17	D	D	D	f	D	D	D
42151	Metal service centers & offices . . . . .	16	D	D	D	f	D	D	D
421510	Metal service centers & offices . . . . .	16	D	D	D	f	D	D	D
4215101	Ferrous metal service centers & sales offices . . . . .	15	D	D	D	f	D	D	D
42151011	Ferrous metal service centers . . . . .	14	D	D	D	f	D	D	D
4216	Electrical goods whsle . . . . .	57	D	D	D	f	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	22	D	D	D	e	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	22	D	D	D	e	D	D	D
42162	Electrical appliance, television & radio set whsle . . . . .	7	D	D	D	c	D	D	D
421620	Electrical appliance, television & radio set whsle . . . . .	7	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle . . . . .	28	D	D	D	c	D	D	D
421690	Other electronic parts & equipment whsle . . . . .	28	D	D	D	c	D	D	D
4216901	Communications equipment & supplies whsle . . . . .	13	D	D	D	c	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle . . . . .	15	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	42	D	D	D	e	D	D	D
42171	Hardware whsle . . . . .	16	D	D	D	c	D	D	D
421710	Hardware whsle . . . . .	16	D	D	D	c	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	8	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	8	D	D	D	b	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	15	D	D	D	c	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	15	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle . . . . .	135	333 198	46 225	10 501	1 415	81 003	49 030	50 562
42181	Construction & mining (except petroleum) machinery & equip whsle . . . . .	17	70 199	6 142	1 404	185	12 574	14 434	15 010
421810	Construction & mining (except petroleum) machinery & equip whsle . . . . .	17	70 199	6 142	1 404	185	12 574	14 434	15 010
42183	Industrial machinery & equipment whsle . . . . .	55	D	D	D	f	D	D	D
421830	Industrial machinery & equipment whsle . . . . .	55	D	D	D	f	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle . . . . .	9	22 205	3 589	918	85	6 154	3 028	3 163
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle . . . . .	6	17 540	3 069	816	73	5 223	2 593	2 718
4218303	General-purpose industrial machinery & equipment whsle . . . . .	16	D	D	D	c	D	D	D
4218305	Materials handling equipment whsle . . . . .	14	D	D	D	c	D	D	D
4218307	Other industrial machinery & equipment whsle . . . . .	14	D	D	D	c	D	D	D

**Table 3. Summary Statistics for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
	<b>CHATTANOOGA, TN—GA MSA—Con.</b>								
	<b>Merchant wholesalers—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42184	Industrial supplies whsle .....	42	D	D	D	f	D	D	D
421840	Industrial supplies whsle .....	42	D	D	D	f	D	D	D
4218401	General-line industrial supplies whsle .....	12	38 066	5 655	1 456	200	9 251	7 600	7 971
4218402	Mechanical power transmission supplies whsle .....	8	D	D	D	b	D	D	D
4218403	Welding supplies whsle .....	4	D	D	D	b	D	D	D
4218406	Other industrial supplies whsle .	9	D	D	D	c	D	D	D
42185	Service establishment equipment & supplies whsle .....	14	D	D	D	c	D	D	D
421850	Service establishment equipment & supplies whsle .....	14	D	D	D	c	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle .....	5	D	D	D	b	D	D	D
4218504	Other service establishment equipment & supplies whsle ...	6	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	54	D	D	D	f	D	D	D
42191	Sporting & recreational goods & supplies whsle .....	7	D	D	D	b	D	D	D
421910	Sporting & recreational goods & supplies whsle .....	7	D	D	D	b	D	D	D
42193	Recyclable material whsle .....	22	130 759	9 292	2 399	434	39 772	17 360	16 853
421930	Recyclable material whsle .....	22	130 759	9 292	2 399	434	39 772	17 360	16 853
4219301	Iron & steel scrap processors & dealers .....	8	111 834	6 441	1 712	253	34 170	16 095	15 773
42193011	Iron & steel scrap processors (using power processing equipment) .....	6	D	D	D	c	D	D	D
4219303	Other recyclable material whsle .	10	D	D	D	c	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle .....	7	20 742	2 277	554	62	3 529	2 906	2 962
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle ...	7	20 742	2 277	554	62	3 529	2 906	2 962
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle .....	7	20 742	2 277	554	62	3 529	2 906	2 962
42199	Other miscellaneous durable goods whsle .....	10	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle .....	10	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	204	D	D	D	h	D	D	D
4221	Paper & paper product whsle .....	35	D	D	D	e	D	D	D
42212	Stationery & office supplies whsle ...	16	D	D	D	c	D	D	D
422120	Stationery & office supplies whsle .	16	D	D	D	c	D	D	D
42213	Industrial & personal service paper whsle .....	13	D	D	D	c	D	D	D
422130	Industrial & personal service paper whsle .....	13	D	D	D	c	D	D	D
4222	Drugs, & druggists' sundries whsle ...	8	D	D	D	e	D	D	D
42221	Drugs, & druggists' sundries whsle ..	8	D	D	D	e	D	D	D
422210	Drugs, & druggists' sundries whsle .....	8	D	D	D	e	D	D	D
4222101	General-line drugs whsle .....	5	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle .	25	D	D	D	c	D	D	D
42231	Piece goods, notions, & other dry goods whsle .....	9	D	D	D	b	D	D	D
422310	Piece goods, notions, & other dry goods whsle .....	9	D	D	D	b	D	D	D
4223102	Notions & other dry goods whsle .....	5	D	D	D	b	D	D	D
4224	Grocery & related products whsle .....	33	306 023	22 007	5 132	861	39 221	16 142	16 970
42244	Poultry & poultry product whsle .....	1	D	D	D	a	D	D	D
422440	Poultry & poultry product whsle ...	1	D	D	D	a	D	D	D
4224402	Poultry & poultry product (except live) whsle .....	1	D	D	D	a	D	D	D
42245	Confectionery whsle .....	6	D	D	D	e	D	D	D
422450	Confectionery whsle .....	6	D	D	D	e	D	D	D
42249	Other grocery & related products whsle .....	7	D	D	D	c	D	D	D
422490	Other grocery & related products whsle .....	7	D	D	D	c	D	D	D
4224903	Soft drinks whsle .....	4	D	D	D	c	D	D	D
4226	Chemical & allied products whsle .....	39	116 470	13 182	2 777	303	25 678	8 588	7 775
42269	Other chemical & allied products whsle .....	35	D	D	D	e	D	D	D
422690	Other chemical & allied products whsle .....	35	D	D	D	e	D	D	D
4226902	Other chemical & allied products whsle .....	34	D	D	D	e	D	D	D

**Table 3. Summary Statistics for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
	<b>CHATTANOOGA, TN—GA MSA—Con.</b>								
	<b>Merchant wholesalers—Con.</b>								
422	Wholesale trade, nondurable goods—Con.								
4227	Petroleum & petroleum products whsle .....	23	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals .....	13	D	D	D	c	D	D	D
422710	Petroleum bulk stations & terminals .....	13	D	D	D	c	D	D	D
4227101	Petroleum bulk stations & terminals (except LP) .....	12	D	D	D	c	D	D	D
42271011	Petroleum bulk stations (except LP) .....	11	D	D	D	c	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	10	188 822	3 028	672	88	6 917	12 325	13 250
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	10	188 822	3 028	672	88	6 917	12 325	13 250
4228	Beer, wine, & distilled alcoholic beverage whsle .....	7	D	D	D	c	D	D	D
42281	Beer & ale whsle .....	5	45 876	6 516	1 455	165	11 540	2 438	2 559
422810	Beer & ale whsle .....	5	45 876	6 516	1 455	165	11 540	2 438	2 559
4229	Miscellaneous nondurable goods whsle .....	34	D	D	D	f	D	D	D
42291	Farm supplies whsle .....	1	D	D	D	e	D	D	D
422910	Farm supplies whsle .....	1	D	D	D	e	D	D	D
4229102	Farm supplies—whsle distributors .....	1	D	D	D	e	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle .....	9	8 952	1 266	281	58	2 491	491	478
422930	Flower, nursery stock, & florists' supplies whsle .....	9	8 952	1 266	281	58	2 491	491	478
42295	Paint, varnish, & supplies whsle .....	2	D	D	D	b	D	D	D
422950	Paint, varnish, & supplies whsle .....	2	D	D	D	b	D	D	D
4229501	Paint, varnish, & supplies whsle .....	2	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle .....	16	D	D	D	c	D	D	D
422990	Other miscellaneous nondurable goods whsle .....	16	D	D	D	c	D	D	D
4229904	Other nondurable goods whsle .....	7	D	D	D	b	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>57</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>g</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	33	D	D	D	f	D	D	D
4212	Furniture & home furnishings whsle .....	1	D	D	D	e	D	D	D
42122	Home furnishings whsle .....	1	D	D	D	e	D	D	D
421220	Home furnishings whsle .....	1	D	D	D	e	D	D	D
4212203	Floor coverings whsle .....	1	D	D	D	e	D	D	D
4213	Lumber & other construction materials whsle .....	6	D	D	D	b	D	D	D
42132	Brick, stone, & related construction materials whsle .....	4	D	D	D	b	D	D	D
421320	Brick, stone, & related construction materials whsle .....	4	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle .....	5	D	D	D	b	D	D	D
4216	Electrical goods whsle .....	8	D	D	D	b	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	7	D	D	D	b	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle .....	7	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	8	D	D	D	c	D	D	D
42184	Industrial supplies whsle .....	6	D	D	D	b	D	D	D
421840	Industrial supplies whsle .....	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	24	D	D	D	f	D	D	D
4224	Grocery & related products whsle .....	6	D	D	D	e	D	D	D
42249	Other grocery & related products whsle .....	4	D	D	D	e	D	D	D
422490	Other grocery & related products whsle .....	4	D	D	D	e	D	D	D
4224903	Soft drinks whsle .....	3	D	D	D	e	D	D	D
4227	Petroleum & petroleum products whsle .....	5	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals .....	5	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals .....	5	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP) .....	5	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle .....	2	D	D	D	a	D	D	D
42299	Other miscellaneous nondurable goods whsle .....	1	D	D	D	a	D	D	D
422990	Other miscellaneous nondurable goods whsle .....	1	D	D	D	a	D	D	D
4229904	Other nondurable goods whsle .....	1	D	D	D	a	D	D	D



**Table 3. Summary Statistics for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
	<b>CHATTANOOGA, TN—GA MSA— Con.</b>								
	<b>Agents, brokers, and commission merchants . . . . .</b>	<b>68</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>e</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods . . . . .	46	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whse . . . . .	2	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whse . . . . .	1	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whse . . . . .	1	D	D	D	b	D	D	D
4213	Lumber & other construction materials whse . . . . .	3	D	D	D	a	D	D	D
4215	Metal & mineral (except petroleum) whse . . . . .	8	D	D	D	b	D	D	D
42151	Metal service centers & offices . . . . .	6	D	D	D	a	D	D	D
421510	Metal service centers & offices . . . . .	6	D	D	D	a	D	D	D
4215101	Ferrous metal service centers & sales offices . . . . .	3	D	D	D	a	D	D	D
42151012	Ferrous metal sales offices . . . . .	3	D	D	D	a	D	D	D
4216	Electrical goods whse . . . . .	11	86 712	2 905	563	44	3 702	52	56
42161	Electrical apparatus & equip, wiring supp, & const material whse . . . . .	5	D	D	D	b	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whse . . . . .	5	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whse . . . . .	4	D	D	D	a	D	D	D
421690	Other electronic parts & equipment whse . . . . .	4	D	D	D	a	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whse . . . . .	6	D	D	D	b	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whse . . . . .	3	D	D	D	a	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whse . . . . .	3	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whse . . . . .	11	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whse . . . . .	10	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whse . . . . .	10	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods . . . . .	22	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whse . . . . .	5	D	D	D	a	D	D	D
4224	Grocery & related products whse . . . . .	6	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whse . . . . .	4	D	D	D	a	D	D	D
42299	Other miscellaneous nondurable goods whse . . . . .	3	D	D	D	a	D	D	D
422990	Other miscellaneous nondurable goods whse . . . . .	3	D	D	D	a	D	D	D
4229904	Other nondurable goods whse . . . . .	3	D	D	D	a	D	D	D
	<b>CLARKSVILLE—HOPKINSVILLE, TN—KY MSA</b>								
<b>42</b>	<b>Wholesale trade . . . . .</b>	<b>172</b>	<b>964 304</b>	<b>58 969</b>	<b>11 685</b>	<b>1 997</b>	<b>116 810</b>	<b>138 411</b>	<b>128 494</b>
421	Wholesale trade, durable goods . . . . .	108	326 097	26 916	5 189	878	47 986	102 381	93 634
4211	Motor vehicle & motor vehicle parts & supplies whse . . . . .	15	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whse . . . . .	4	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whse . . . . .	4	D	D	D	b	D	D	D
4213	Lumber & other construction materials whse . . . . .	9	15 266	1 518	325	71	2 939	161	491
4214	Professional & commercial equipment & supplies whse . . . . .	10	10 954	2 563	281	66	3 897	689	723
4215	Metal & mineral (except petroleum) whse . . . . .	4	D	D	D	b	D	D	D
42151	Metal service centers & offices . . . . .	3	D	D	D	b	D	D	D
421510	Metal service centers & offices . . . . .	3	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whse . . . . .	9	9 748	1 029	227	47	2 275	1 934	2 080

**Table 3. Summary Statistics for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
	<b>CLARKSVILLE--HOPKINSVILLE, TN--KY MSA--Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies								
	whsle .....	33	193 169	16 389	3 314	442	28 013	91 919	82 396
42182	Farm & garden machinery & equipment whsle .....	12	57 950	3 855	846	157	7 388	13 229	18 046
421820	Farm & garden machinery & equipment whsle .....	12	57 950	3 855	846	157	7 388	13 229	18 046
4218201	Farm machinery & equipment—farm dealers .....	9	50 506	3 053	638	120	6 415	11 942	16 660
42183	Industrial machinery & equipment whsle .....	8	D	D	D	c	D	D	D
421830	Industrial machinery & equipment whsle .....	8	D	D	D	c	D	D	D
4218304	Metalworking machinery & equipment whsle .....	1	D	D	D	c	D	D	D
4218307	Other industrial machinery & equipment whsle .....	1	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle ...	17	D	D	D	b	D	D	D
42193	Recyclable material whsle .....	10	11 483	1 555	217	68	3 042	746	782
421930	Recyclable material whsle .....	10	11 483	1 555	217	68	3 042	746	782
422	Wholesale trade, nondurable goods .....	64	638 207	32 053	6 496	1 119	68 824	36 030	34 860
4223	Apparel, piece goods, & notions whsle.	5	D	D	D	c	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle .....	2	D	D	D	c	D	D	D
422330	Women's, children's, & infants' clothing & accessories whsle .....	2	D	D	D	c	D	D	D
4224	Grocery & related products whsle .....	8	43 530	4 830	1 164	169	9 498	1 062	1 151
42249	Other grocery & related products whsle .....	5	D	D	D	c	D	D	D
422490	Other grocery & related products whsle .....	5	D	D	D	c	D	D	D
4224903	Soft drinks whsle .....	4	D	D	D	c	D	D	D
4225	Farm-product raw material whsle .....	15	167 421	2 446	671	230	6 659	14 545	13 443
42251	Grain & field bean whsle .....	3	D	D	D	b	D	D	D
422510	Grain & field bean whsle .....	3	D	D	D	b	D	D	D
42259	Other farm product raw material whsle .....	10	D	D	D	c	D	D	D
422590	Other farm product raw material whsle .....	10	D	D	D	c	D	D	D
4226	Chemical & allied products whsle .....	5	D	D	D	a	D	D	D
42269	Other chemical & allied products whsle .....	5	D	D	D	a	D	D	D
422690	Other chemical & allied products whsle .....	5	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle .....	8	100 001	5 033	1 056	231	10 940	2 942	3 059
42271	Petroleum bulk stations & terminals .....	8	100 001	5 033	1 056	231	10 940	2 942	3 059
422710	Petroleum bulk stations & terminals .....	8	100 001	5 033	1 056	231	10 940	2 942	3 059
4227101	Petroleum bulk stations & terminals (except LP) .....	8	100 001	5 033	1 056	231	10 940	2 942	3 059
42271011	Petroleum bulk stations (except LP) .....	8	100 001	5 033	1 056	231	10 940	2 942	3 059
4228	Beer, wine, & distilled alcoholic beverage whsle .....	5	63 494	6 550	1 286	191	14 772	2 305	2 788
42281	Beer & ale whsle .....	5	63 494	6 550	1 286	191	14 772	2 305	2 788
422810	Beer & ale whsle .....	5	63 494	6 550	1 286	191	14 772	2 305	2 788
4229	Miscellaneous nondurable goods whsle .....	12	D	D	D	b	D	D	D
42291	Farm supplies whsle .....	4	D	D	D	b	D	D	D
422910	Farm supplies whsle .....	4	D	D	D	b	D	D	D
4229101	Farm supplies—farm dealers ...	3	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>143</b>	<b>710 655</b>	<b>44 479</b>	<b>8 774</b>	<b>1 546</b>	<b>88 655</b>	<b>131 164</b>	<b>121 824</b>
421	Wholesale trade, durable goods .....	99	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	14	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle .....	6	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle .....	10	10 954	2 563	281	66	3 897	689	723
4215	Metal & mineral (except petroleum) whsle .....	4	D	D	D	b	D	D	D
42151	Metal service centers & offices .....	3	D	D	D	b	D	D	D
421510	Metal service centers & offices ...	3	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	9	9 748	1 029	227	47	2 275	1 934	2 080

**Table 3. Summary Statistics for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>CLARKSVILLE--HOPKINSVILLE, TN--KY MSA—Con.</b>									
<b>Merchant wholesalers—Con.</b>									
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle .....	31	D	D	D	e	D	D	D
42182	Farm & garden machinery & equipment whsle .....	12	57 950	3 855	846	157	7 388	13 229	18 046
421820	Farm & garden machinery & equipment whsle .....	12	57 950	3 855	846	157	7 388	13 229	18 046
4218201	Farm machinery & equipment—farm dealers .....	9	50 506	3 053	638	120	6 415	11 942	16 660
42183	Industrial machinery & equipment whsle .....	7	D	D	D	c	D	D	D
421830	Industrial machinery & equipment whsle .....	7	D	D	D	c	D	D	D
4218304	Metalworking machinery & equipment whsle .....	1	D	D	D	c	D	D	D
4218307	Other industrial machinery & equipment whsle .....	1	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle ...	16	D	D	D	b	D	D	D
42193	Recyclable material whsle .....	10	11 483	1 555	217	68	3 042	746	782
421930	Recyclable material whsle .....	10	11 483	1 555	217	68	3 042	746	782
422	Wholesale trade, nondurable goods .....	44	D	D	D	f	D	D	D
4223	Apparel, piece goods, & notions whsle.	1	D	D	D	a	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle .....	1	D	D	D	a	D	D	D
422330	Women's, children's, & infants' clothing & accessories whsle .....	1	D	D	D	a	D	D	D
4224	Grocery & related products whsle .....	5	D	D	D	b	D	D	D
42249	Other grocery & related products whsle .....	2	D	D	D	b	D	D	D
422490	Other grocery & related products whsle .....	2	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	7	D	D	D	b	D	D	D
42251	Grain & field bean whsle .....	3	D	D	D	b	D	D	D
422510	Grain & field bean whsle .....	3	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle .....	8	100 001	5 033	1 056	231	10 940	2 942	3 059
42271	Petroleum bulk stations & terminals ..	8	100 001	5 033	1 056	231	10 940	2 942	3 059
422710	Petroleum bulk stations & terminals .....	8	100 001	5 033	1 056	231	10 940	2 942	3 059
4227101	Petroleum bulk stations & terminals (except LP) .....	8	100 001	5 033	1 056	231	10 940	2 942	3 059
42271011	Petroleum bulk stations (except LP) .....	8	100 001	5 033	1 056	231	10 940	2 942	3 059
4228	Beer, wine, & distilled alcoholic beverage whsle .....	5	63 494	6 550	1 286	191	14 772	2 305	2 788
42281	Beer & ale whsle .....	5	63 494	6 550	1 286	191	14 772	2 305	2 788
422810	Beer & ale whsle .....	5	63 494	6 550	1 286	191	14 772	2 305	2 788
4229	Miscellaneous nondurable goods whsle .....	9	D	D	D	b	D	D	D
42291	Farm supplies whsle .....	3	D	D	D	b	D	D	D
422910	Farm supplies whsle .....	3	D	D	D	b	D	D	D
4229101	Farm supplies—farm dealers ...	2	D	D	D	a	D	D	D
<b>Manufacturers' sales branches and sales offices ..</b>									
422	Wholesale trade, nondurable goods .....	8	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle.	2	D	D	D	c	D	D	D
<b>Agents, brokers, and commission merchants .....</b>									
421	Wholesale trade, durable goods .....	5	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	1	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle .....	1	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whsle .....	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	12	D	D	D	c	D	D	D
4225	Farm-product raw material whsle .....	8	D	D	D	c	D	D	D
42259	Other farm product raw material whsle .....	7	D	D	D	c	D	D	D
422590	Other farm product raw material whsle .....	7	D	D	D	c	D	D	D

**Table 3. Summary Statistics for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>JACKSON, TN MSA</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>171</b>	<b>790 837</b>	<b>61 783</b>	<b>14 691</b>	<b>2 248</b>	<b>119 648</b>	<b>89 340</b>	<b>94 962</b>
421	Wholesale trade, durable goods .....	126	D	D	D	g	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	19	88 204	6 639	1 583	275	15 377	14 555	17 020
42111	Automobile & other motor vehicle whsle .....	6	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whsle .....	6	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle .....	8	D	D	D	c	D	D	D
421120	Motor vehicle supplies & new parts whsle .....	8	D	D	D	c	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors .....	7	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle ...	3	D	D	D	b	D	D	D
42121	Furniture whsle .....	2	D	D	D	b	D	D	D
421210	Furniture whsle .....	2	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle .....	7	15 454	1 433	315	62	2 707	1 553	1 382
4214	Professional & commercial equipment & supplies whsle .....	10	20 440	3 603	783	101	6 594	2 702	2 794
4215	Metal & mineral (except petroleum) whsle .....	9	160 963	6 952	2 127	306	13 423	29 373	29 738
42151	Metal service centers & offices .....	9	160 963	6 952	2 127	306	13 423	29 373	29 738
421510	Metal service centers & offices ...	9	160 963	6 952	2 127	306	13 423	29 373	29 738
4215101	Ferrous metal service centers & sales offices .....	5	D	D	D	c	D	D	D
42151011	Ferrous metal service centers .....	5	D	D	D	c	D	D	D
4215102	Nonferrous metal service centers & sales offices .....	4	D	D	D	c	D	D	D
42151021	Nonferrous metal service centers .....	4	D	D	D	c	D	D	D
4216	Electrical goods whsle .....	12	D	D	D	b	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	7	D	D	D	b	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle .....	7	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	14	34 346	4 297	993	165	6 802	5 991	7 102
42171	Hardware whsle .....	7	21 496	3 000	730	121	4 548	4 338	5 433
421710	Hardware whsle .....	7	21 496	3 000	730	121	4 548	4 338	5 433
4218	Machinery, equipment, & supplies whsle .....	39	D	D	D	e	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle .....	4	15 898	1 098	272	34	2 486	2 778	3 551
421810	Construction & mining (except petroleum) machinery & equip whsle .....	4	15 898	1 098	272	34	2 486	2 778	3 551
42183	Industrial machinery & equipment whsle .....	12	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle .....	12	D	D	D	b	D	D	D
42184	Industrial supplies whsle .....	12	D	D	D	b	D	D	D
421840	Industrial supplies whsle .....	12	D	D	D	b	D	D	D
4218403	Welding supplies whsle .....	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	13	D	D	D	c	D	D	D
42193	Recyclable material whsle .....	7	D	D	D	c	D	D	D
421930	Recyclable material whsle .....	7	D	D	D	c	D	D	D
4219301	Iron & steel scrap processors & dealers .....	5	D	D	D	b	D	D	D
42193011	Iron & steel scrap processors (using power processing equipment) .....	4	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle .....	4	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle .....	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	45	D	D	D	f	D	D	D
4224	Grocery & related products whsle ...	11	D	D	D	e	D	D	D
42249	Other grocery & related products whsle .....	2	D	D	D	c	D	D	D
422490	Other grocery & related products whsle .....	2	D	D	D	c	D	D	D
4224903	Soft drinks whsle .....	2	D	D	D	c	D	D	D
4226	Chemical & allied products whsle .....	3	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle .....	7	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals .....	6	50 092	2 547	514	78	6 173	728	791
422710	Petroleum bulk stations & terminals .....	6	50 092	2 547	514	78	6 173	728	791
4227101	Petroleum bulk stations & terminals (except LP) .....	6	50 092	2 547	514	78	6 173	728	791
42271011	Petroleum bulk stations (except LP) .....	6	50 092	2 547	514	78	6 173	728	791

**Table 3. Summary Statistics for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
	<b>JACKSON, TN MSA—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
422	Wholesale trade, nondurable goods—Con.								
4228	Beer, wine, & distilled alcoholic beverage whsle . . . . .	3	35 731	3 054	660	93	5 831	1 403	1 372
42281	Beer & ale whsle . . . . .	3	35 731	3 054	660	93	5 831	1 403	1 372
422810	Beer & ale whsle . . . . .	3	35 731	3 054	660	93	5 831	1 403	1 372
4229	Miscellaneous nondurable goods whsle . . . . .	8	D	D	D	c	D	D	D
42291	Farm supplies whsle . . . . .	2	D	D	D	b	D	D	D
422910	Farm supplies whsle . . . . .	2	D	D	D	b	D	D	D
4229102	Farm supplies—whsle distributors . . . . .	1	D	D	D	a	D	D	D
	<b>Merchant wholesalers . . . . .</b>	<b>157</b>	<b>600 914</b>	<b>51 244</b>	<b>11 605</b>	<b>1 807</b>	<b>101 222</b>	<b>64 095</b>	<b>69 599</b>
421	Wholesale trade, durable goods . . . . .	115	D	D	D	g	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	19	88 204	6 639	1 583	275	15 377	14 555	17 020
42111	Automobile & other motor vehicle whsle . . . . .	6	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whsle . . . . .	6	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle . . . . .	8	D	D	D	c	D	D	D
421120	Motor vehicle supplies & new parts whsle . . . . .	8	D	D	D	c	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors . . . . .	7	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle . . . . .	3	D	D	D	b	D	D	D
42121	Furniture whsle . . . . .	2	D	D	D	b	D	D	D
421210	Furniture whsle . . . . .	2	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle . . . . .	5	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle . . . . .	10	20 440	3 603	783	101	6 594	2 702	2 794
4215	Metal & mineral (except petroleum) whsle . . . . .	6	D	D	D	c	D	D	D
42151	Metal service centers & offices . . . . .	6	D	D	D	c	D	D	D
421510	Metal service centers & offices . . . . .	6	D	D	D	c	D	D	D
4215101	Ferrous metal service centers & sales offices . . . . .	3	D	D	D	b	D	D	D
4216	Electrical goods whsle . . . . .	9	D	D	D	b	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	5	D	D	D	b	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	5	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	14	34 346	4 297	993	165	6 802	5 991	7 102
42171	Hardware whsle . . . . .	7	21 496	3 000	730	121	4 548	4 338	5 433
421710	Hardware whsle . . . . .	7	21 496	3 000	730	121	4 548	4 338	5 433
4218	Machinery, equipment, & supplies whsle . . . . .	36	D	D	D	e	D	D	D
42183	Industrial machinery & equipment whsle . . . . .	10	16 889	2 364	551	76	4 137	1 443	1 582
421830	Industrial machinery & equipment whsle . . . . .	10	16 889	2 364	551	76	4 137	1 443	1 582
42184	Industrial supplies whsle . . . . .	11	D	D	D	b	D	D	D
421840	Industrial supplies whsle . . . . .	11	D	D	D	b	D	D	D
4218403	Welding supplies whsle . . . . .	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle . . . . .	13	D	D	D	c	D	D	D
42193	Recyclable material whsle . . . . .	7	D	D	D	c	D	D	D
421930	Recyclable material whsle . . . . .	7	D	D	D	c	D	D	D
4219301	Iron & steel scrap processors & dealers . . . . .	5	D	D	D	b	D	D	D
42193011	Iron & steel scrap processors (using power processing equipment) . . . . .	4	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle . . . . .	4	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle . . . . .	4	D	D	D	b	D	D	D

**Table 3. Summary Statistics for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>JACKSON, TN MSA—Con.</b>									
<b>Merchant wholesalers—Con.</b>									
422	Wholesale trade, nondurable goods . . . . .	42	D	D	D	f	D	D	D
4224	Grocery & related products whsle . . . . .	8	D	D	D	c	D	D	D
4226	Chemical & allied products whsle . . . . .	3	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle . . . . .	7	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals . . . . .	6	50 092	2 547	514	78	6 173	728	791
422710	Petroleum bulk stations & terminals . . . . .	6	50 092	2 547	514	78	6 173	728	791
4227101	Petroleum bulk stations & terminals (except LP) . . . . .	6	50 092	2 547	514	78	6 173	728	791
42271011	Petroleum bulk stations (except LP) . . . . .	6	50 092	2 547	514	78	6 173	728	791
4229	Miscellaneous nondurable goods whsle . . . . .	8	D	D	D	c	D	D	D
42291	Farm supplies whsle . . . . .	2	D	D	D	b	D	D	D
422910	Farm supplies whsle . . . . .	2	D	D	D	b	D	D	D
4229102	Farm supplies—whsle distributors . . . . .	1	D	D	D	a	D	D	D
<b>Manufacturers' sales branches and sales offices . . . . .</b>									
421	Wholesale trade, durable goods . . . . .	8	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle . . . . .	3	D	D	D	c	D	D	D
42151	Metal service centers & offices . . . . .	3	D	D	D	c	D	D	D
421510	Metal service centers & offices . . . . .	3	D	D	D	c	D	D	D
4215102	Nonferrous metal service centers & sales offices . . . . .	1	D	D	D	b	D	D	D
42151021	Nonferrous metal service centers . . . . .	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods . . . . .	3	D	D	D	c	D	D	D
4224	Grocery & related products whsle . . . . .	3	D	D	D	c	D	D	D
42249	Other grocery & related products whsle . . . . .	2	D	D	D	c	D	D	D
422490	Other grocery & related products whsle . . . . .	2	D	D	D	c	D	D	D
<b>Agents, brokers, and commission merchants . . . . .</b>									
421	Wholesale trade, durable goods . . . . .	3	D	D	D	a	D	D	D
<b>JOHNSON CITY—KINGSPORT—BRISTOL, TN—VA MSA</b>									
<b>42</b>	<b>Wholesale trade . . . . .</b>	<b>548</b>	<b>3 732 190</b>	<b>194 445</b>	<b>45 808</b>	<b>7 332</b>	<b>390 166</b>	<b>279 151</b>	<b>315 087</b>
421	Wholesale trade, durable goods . . . . .	382	1 138 230	95 589	21 841	3 468	184 375	127 189	127 973
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	57	179 756	14 796	3 318	567	33 625	17 621	20 234
42111	Automobile & other motor vehicle whsle . . . . .	16	132 302	7 573	1 784	294	15 305	10 891	13 213
421110	Automobile & other motor vehicle whsle . . . . .	16	132 302	7 573	1 784	294	15 305	10 891	13 213
4211101	Automobile & motorcycle whsle . . . . .	12	D	D	D	c	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle . . . . .	4	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle . . . . .	19	D	D	D	c	D	D	D
421120	Motor vehicle supplies & new parts whsle . . . . .	19	D	D	D	c	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors . . . . .	10	15 094	2 113	680	102	5 846	1 814	1 869
42113	Tire & tube whsle . . . . .	5	D	D	D	b	D	D	D
421130	Tire & tube whsle . . . . .	5	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle . . . . .	17	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle . . . . .	17	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle . . . . .	14	16 834	1 735	497	69	3 939	1 315	1 273
4213	Lumber & other construction materials whsle . . . . .	34	124 470	7 567	1 876	297	14 489	13 599	14 089
42131	Lumber, plywood, millwork, & wood panel whsle . . . . .	20	97 413	6 076	1 556	246	11 165	11 183	11 385
421310	Lumber, plywood, millwork, & wood panel whsle . . . . .	20	97 413	6 076	1 556	246	11 165	11 183	11 385
4213102	Lumber with yard whsle . . . . .	1	D	D	D	b	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle . . . . .	11	D	D	D	c	D	D	D
42132	Brick, stone, & related construction materials whsle . . . . .	6	D	D	D	a	D	D	D
421320	Brick, stone, & related construction materials whsle . . . . .	6	D	D	D	a	D	D	D
4213203	Cement, lime, & related products whsle . . . . .	3	D	D	D	a	D	D	D

**Table 3. Summary Statistics for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
	<b>JOHNSON CITY—KINGSPORT—BRISTOL, TN—VA MSA—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle . . . . .	49	108 894	11 874	2 796	388	19 640	7 778	8 325
42142	Office equipment whsle . . . . .	13	D	D	D	c	D	D	D
421420	Office equipment whsle . . . . .	13	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle . . . . .	15	D	D	D	c	D	D	D
421430	Computer & computer peripheral equipment & software whsle . . . . .	15	D	D	D	c	D	D	D
4214301	Computer & peripheral equipment whsle . . . . .	12	D	D	D	c	D	D	D
42143012	Computers & peripheral equipment for end use . . . . .	8	D	D	D	b	D	D	D
42144	Other commercial equipment whsle . . . . .	5	D	D	D	b	D	D	D
421440	Other commercial equipment whsle . . . . .	5	D	D	D	b	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle . . . . .	3	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle . . . . .	11	17 847	2 695	589	90	4 474	1 400	1 821
421450	Medical, dental, & hospital equipment & supplies whsle . . . . .	11	17 847	2 695	589	90	4 474	1 400	1 821
4215	Metal & mineral (except petroleum) whsle . . . . .	17	139 715	5 152	1 178	173	9 479	2 308	2 347
42151	Metal service centers & offices . . . . .	13	D	D	D	c	D	D	D
421510	Metal service centers & offices . . . . .	13	D	D	D	c	D	D	D
4215101	Ferrous metal service centers & sales offices . . . . .	12	D	D	D	c	D	D	D
42151011	Ferrous metal service centers . . . . .	9	D	D	D	c	D	D	D
42152	Coal & other mineral & ore whsle . . . . .	4	D	D	D	b	D	D	D
421520	Coal & other mineral & ore whsle . . . . .	4	D	D	D	b	D	D	D
4215201	Coal whsle . . . . .	4	D	D	D	b	D	D	D
4216	Electrical goods whsle . . . . .	30	93 583	7 223	1 672	233	12 809	11 502	11 762
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	18	D	D	D	c	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	18	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle . . . . .	10	D	D	D	c	D	D	D
421690	Other electronic parts & equipment whsle . . . . .	10	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	36	100 092	6 931	1 682	250	13 109	10 773	7 964
42171	Hardware whsle . . . . .	15	67 719	4 063	1 025	133	7 132	6 815	3 707
421710	Hardware whsle . . . . .	15	67 719	4 063	1 025	133	7 132	6 815	3 707
42173	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	13	D	D	D	b	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	13	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle . . . . .	112	309 906	33 929	7 416	1 226	59 941	52 942	52 269
42181	Construction & mining (except petroleum) machinery & equip whsle . . . . .	15	D	D	D	c	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle . . . . .	15	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle . . . . .	16	47 628	2 911	699	129	5 402	9 812	11 036
421820	Farm & garden machinery & equipment whsle . . . . .	16	47 628	2 911	699	129	5 402	9 812	11 036
4218201	Farm machinery & equipment—farm dealers . . . . .	13	D	D	D	b	D	D	D
4218202	Farm machinery & equipment—whsle distributors . . . . .	2	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle . . . . .	41	61 830	10 902	2 289	344	17 177	7 732	8 864
421830	Industrial machinery & equipment whsle . . . . .	41	61 830	10 902	2 289	344	17 177	7 732	8 864
4218303	General-purpose industrial machinery & equipment whsle . . . . .	14	D	D	D	c	D	D	D
4218305	Materials handling equipment whsle . . . . .	10	13 893	2 306	552	86	3 216	1 787	2 235
42184	Industrial supplies whsle . . . . .	31	86 091	9 595	2 156	309	16 060	11 749	12 949
421840	Industrial supplies whsle . . . . .	31	86 091	9 595	2 156	309	16 060	11 749	12 949
4218402	Mechanical power transmission supplies whsle . . . . .	5	17 785	1 459	386	48	2 612	3 136	2 813
4218403	Welding supplies whsle . . . . .	6	D	D	D	b	D	D	D
4218406	Other industrial supplies whsle . . . . .	14	36 768	5 091	1 098	153	7 643	4 291	4 149

**Table 3. Summary Statistics for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
	<b>JOHNSON CITY-KINGSPORT-BRISTOL, TN-VA MSA—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42186	Transportation equipment & supplies (exc motor vehicle) whsle . . . . .	3	D	D	D	c	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle . . . . .								
4218601	Aircraft & aeronautical equipment & supplies whsle . . . . .	3	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle . . . . .	33	64 980	6 382	1 406	265	17 344	9 351	9 710
42193	Recyclable material whsle . . . . .	10	31 228	2 693	679	97	7 807	2 259	2 318
421930	Recyclable material whsle . . . . .	10	31 228	2 693	679	97	7 807	2 259	2 318
4219301	Iron & steel scrap processors & dealers . . . . .	6	D	D	D	b	D	D	D
42193011	Iron & steel scrap processors (using power processing equipment) . . . . .	5	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle . . . . .	11	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle . . . . .	11	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods . . . . .	166	2 593 960	98 856	23 967	3 864	205 791	151 962	187 114
4221	Paper & paper product whsle . . . . .	19	D	D	D	c	D	D	D
42212	Stationery & office supplies whsle . . . . .	11	D	D	D	b	D	D	D
422120	Stationery & office supplies whsle . . . . .	11	D	D	D	b	D	D	D
4222	Drugs, & druggists' sundries whsle . . . . .	9	870 538	19 520	4 913	403	39 242	60 392	79 420
42221	Drugs, & druggists' sundries whsle . . . . .	9	870 538	19 520	4 913	403	39 242	60 392	79 420
422210	Drugs, & druggists' sundries whsle . . . . .	9	870 538	19 520	4 913	403	39 242	60 392	79 420
4222101	General-line drugs whsle . . . . .	6	D	D	D	c	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle . . . . .	3	D	D	D	c	D	D	D
4224	Grocery & related products whsle . . . . .	40	1 012 759	35 860	8 752	1 405	68 390	50 471	52 835
42241	General-line grocery whsle . . . . .	7	751 806	19 655	4 898	758	33 394	46 754	49 097
422410	General-line grocery whsle . . . . .	7	751 806	19 655	4 898	758	33 394	46 754	49 097
4224102	General-line grocery whsle, retail cooperative . . . . .	1	D	D	D	e	D	D	D
4224103	Other general-line grocery whsle . . . . .	5	D	D	D	e	D	D	D
42243	Dairy products, (except dried or canned) whsle . . . . .	4	D	D	D	b	D	D	D
422430	Dairy products, (except dried or canned) whsle . . . . .	4	D	D	D	b	D	D	D
4224301	Raw milk whsle . . . . .	1	D	D	D	a	D	D	D
4224302	Dairy product (except raw milk) whsle . . . . .	3	D	D	D	b	D	D	D
42247	Meat & meat product whsle . . . . .	7	39 177	1 612	333	69	3 063	582	566
422470	Meat & meat product whsle . . . . .	7	39 177	1 612	333	69	3 063	582	566
42249	Other grocery & related products whsle . . . . .	9	D	D	D	e	D	D	D
422490	Other grocery & related products whsle . . . . .	9	D	D	D	e	D	D	D
4224903	Soft drinks whsle . . . . .	6	D	D	D	e	D	D	D
4225	Farm-product raw material whsle . . . . .	12	D	D	D	e	D	D	D
42252	Livestock whsle . . . . .	3	D	D	D	c	D	D	D
422520	Livestock whsle . . . . .	3	D	D	D	c	D	D	D
42259	Other farm product raw material whsle . . . . .	8	D	D	D	c	D	D	D
422590	Other farm product raw material whsle . . . . .	8	D	D	D	c	D	D	D
4225902	Leaf tobacco whsle . . . . .	8	D	D	D	c	D	D	D
4226	Chemical & allied products whsle . . . . .	20	D	D	D	c	D	D	D
42269	Other chemical & allied products whsle . . . . .	18	D	D	D	c	D	D	D
422690	Other chemical & allied products whsle . . . . .	18	D	D	D	c	D	D	D
4226902	Other chemical & allied products whsle . . . . .	18	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle . . . . .	16	140 026	7 605	1 741	373	16 232	3 064	2 968
42271	Petroleum bulk stations & terminals . . . . .	9	110 331	5 463	1 234	300	11 605	2 424	2 254
422710	Petroleum bulk stations & terminals . . . . .	9	110 331	5 463	1 234	300	11 605	2 424	2 254
4227101	Petroleum bulk stations & terminals (except LP) . . . . .	8	D	D	D	e	D	D	D
42271011	Petroleum bulk stations (except LP) . . . . .	7	D	D	D	c	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle . . . . .	5	66 196	7 779	1 618	212	15 058	3 640	3 411
42281	Beer & ale whsle . . . . .	5	66 196	7 779	1 618	212	15 058	3 640	3 411
422810	Beer & ale whsle . . . . .	5	66 196	7 779	1 618	212	15 058	3 640	3 411



**Table 3. Summary Statistics for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
	<b>JOHNSON CITY—KINGSPORT—BRISTOL, TN—VA MSA—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods								
	whsle .....	39	D	D	D	f	D	D	D
42291	Farm supplies whsle .....	6	D	D	D	b	D	D	D
422910	Farm supplies whsle .....	6	D	D	D	b	D	D	D
42292	Book, periodical, & newspaper								
	whsle .....	9	45 400	3 352	771	199	6 801	5 423	6 035
422920	Book, periodical, & newspaper								
	whsle .....	9	45 400	3 352	771	199	6 801	5 423	6 035
42293	Flower, nursery stock, & florists'								
	supplies whsle .....	8	D	D	D	b	D	D	D
422930	Flower, nursery stock, & florists'								
	supplies whsle .....	8	D	D	D	b	D	D	D
42294	Tobacco & tobacco product whsle ...	8	131 127	6 625	1 230	307	12 805	13 281	13 831
422940	Tobacco & tobacco product whsle.	8	131 127	6 625	1 230	307	12 805	13 281	13 831
	<b>Merchant wholesalers .....</b>	<b>453</b>	<b>2 709 303</b>	<b>149 336</b>	<b>34 862</b>	<b>5 769</b>	<b>287 490</b>	<b>256 925</b>	<b>281 047</b>
421	Wholesale trade, durable goods .....	331	765 516	80 920	18 913	3 031	153 885	113 020	114 604
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	51	116 686	11 196	2 838	402	24 427	15 121	17 796
42111	Automobile & other motor vehicle								
	whsle .....	14	D	D	D	c	D	D	D
421110	Automobile & other motor vehicle								
	whsle .....	14	D	D	D	c	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle .....	4	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts								
	whsle .....	16	14 875	2 027	643	103	6 266	1 797	1 952
421120	Motor vehicle supplies & new parts								
	whsle .....	16	14 875	2 027	643	103	6 266	1 797	1 952
42114	Motor vehicle parts, (used) whsle ...	17	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle .	17	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle ...	13	D	D	D	b	D	D	D
4213	Lumber & other construction materials								
	whsle .....	27	D	D	D	e	D	D	D
42131	Lumber, plywood, millwork, & wood								
	panel whsle .....	18	D	D	D	c	D	D	D
421310	Lumber, plywood, millwork, &								
	wood panel whsle .....	18	D	D	D	c	D	D	D
4213102	Lumber with yard whsle .....	1	D	D	D	b	D	D	D
4213103	Plywood, veneer, millwork, &								
	wood panel whsle .....	9	D	D	D	c	D	D	D
4214	Professional & commercial equipment								
	& supplies whsle .....	44	D	D	D	e	D	D	D
42142	Office equipment whsle .....	12	D	D	D	b	D	D	D
421420	Office equipment whsle .....	12	D	D	D	b	D	D	D
42143	Computer & computer peripheral								
	equipment & software whsle .....	12	D	D	D	b	D	D	D
421430	Computer & computer peripheral								
	equipment & software whsle .....	12	D	D	D	b	D	D	D
42145	Medical, dental, & hospital								
	equipment & supplies whsle .....	11	17 847	2 695	589	90	4 474	1 400	1 821
421450	Medical, dental, & hospital								
	equipment & supplies whsle .....	11	17 847	2 695	589	90	4 474	1 400	1 821
4215	Metal & mineral (except petroleum)								
	whsle .....	12	D	D	D	c	D	D	D
42151	Metal service centers & offices .....	11	D	D	D	c	D	D	D
421510	Metal service centers & offices ...	11	D	D	D	c	D	D	D
4215101	Ferrous metal service centers & sales offices .....	10	D	D	D	c	D	D	D
4216	Electrical goods whsle .....	23	66 445	6 504	1 493	221	11 626	11 414	11 669
42161	Electrical apparatus & equip, wiring								
	supp, & const material whsle .....	12	D	D	D	c	D	D	D
421610	Electrical apparatus & equip,								
	wiring supp, & const material								
	whsle .....	12	D	D	D	c	D	D	D
42169	Other electronic parts & equipment								
	whsle .....	10	D	D	D	c	D	D	D
421690	Other electronic parts & equipment								
	whsle .....	10	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating								
	equipment & supplies whsle .....	32	D	D	D	c	D	D	D
42171	Hardware whsle .....	14	D	D	D	c	D	D	D
421710	Hardware whsle .....	14	D	D	D	c	D	D	D
42173	Warm air heating & air-conditioning								
	equipment & supplies whsle .....	12	D	D	D	b	D	D	D
421730	Warm air heating & air-								
	conditioning equipment &								
	supplies whsle .....	12	D	D	D	b	D	D	D

**Table 3. Summary Statistics for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>JOHNSON CITY—KINGSPORT—BRISTOL, TN—VA MSA—Con.</b>									
<b>Merchant wholesalers—Con.</b>									
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle .....	96	263 268	28 696	6 225	1 081	49 375	43 947	43 990
42181	Construction & mining (except petroleum) machinery & equip whsle .....	12	D	D	D	c	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle .....	12	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle .....	16	47 628	2 911	699	129	5 402	9 812	11 036
421820	Farm & garden machinery & equipment whsle .....	16	47 628	2 911	699	129	5 402	9 812	11 036
4218201	Farm machinery & equipment—farm dealers .....	13	D	D	D	b	D	D	D
4218202	Farm machinery & equipment—whsle distributors .....	2	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle .....	37	59 313	10 502	2 204	331	16 364	7 351	8 318
421830	Industrial machinery & equipment whsle .....	37	59 313	10 502	2 204	331	16 364	7 351	8 318
4218303	General-purpose industrial machinery & equipment whsle .....	13	D	D	D	c	D	D	D
4218305	Materials handling equipment whsle .....	10	13 893	2 306	552	86	3 216	1 787	2 235
42184	Industrial supplies whsle .....	23	D	D	D	c	D	D	D
421840	Industrial supplies whsle .....	23	D	D	D	c	D	D	D
4218402	Mechanical power transmission supplies whsle .....	3	D	D	D	b	D	D	D
4218406	Other industrial supplies whsle .....	12	D	D	D	c	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle .....	2	D	D	D	b	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle .....	2	D	D	D	b	D	D	D
4218601	Aircraft & aeronautical equipment & supplies whsle .....	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	33	64 980	6 382	1 406	265	17 344	9 351	9 710
42193	Recyclable material whsle .....	10	31 228	2 693	679	97	7 807	2 259	2 318
421930	Recyclable material whsle .....	10	31 228	2 693	679	97	7 807	2 259	2 318
4219301	Iron & steel scrap processors & dealers .....	6	D	D	D	b	D	D	D
42193011	Iron & steel scrap processors (using power processing equipment) .....	5	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle .....	11	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle .....	11	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	122	1 943 787	68 416	15 949	2 738	133 605	143 905	166 443
4221	Paper & paper product whsle .....	14	D	D	D	c	D	D	D
42212	Stationery & office supplies whsle ..	8	D	D	D	b	D	D	D
422120	Stationery & office supplies whsle ..	8	D	D	D	b	D	D	D
4222	Drugs, & druggists' sundries whsle ...	8	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whsle ..	8	D	D	D	c	D	D	D
422210	Drugs, & druggists' sundries whsle .....	8	D	D	D	c	D	D	D
4222101	General-line drugs whsle .....	6	D	D	D	c	D	D	D
4224	Grocery & related products whsle .....	26	781 748	22 605	5 704	927	39 600	48 342	50 721
42241	General-line grocery whsle .....	4	D	D	D	f	D	D	D
422410	General-line grocery whsle .....	4	D	D	D	f	D	D	D
4224102	General-line grocery whsle, retail cooperative .....	1	D	D	D	e	D	D	D
4224103	Other general-line grocery whsle .....	2	D	D	D	c	D	D	D
42243	Dairy products, (except dried or canned) whsle .....	1	D	D	D	a	D	D	D
422430	Dairy products, (except dried or canned) whsle .....	1	D	D	D	a	D	D	D
4226	Chemical & allied products whsle .....	13	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle .....	11	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle .....	11	D	D	D	b	D	D	D
4226902	Other chemical & allied products whsle .....	11	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle .....	15	D	D	D	e	D	D	D
42271	Petroleum bulk stations & terminals ..	9	110 331	5 463	1 234	300	11 605	2 424	2 254
422710	Petroleum bulk stations & terminals .....	9	110 331	5 463	1 234	300	11 605	2 424	2 254
4227101	Petroleum bulk stations & terminals (except LP) .....	8	D	D	D	e	D	D	D
42271011	Petroleum bulk stations (except LP) .....	7	D	D	D	c	D	D	D

**Table 3. Summary Statistics for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>JOHNSON CITY—KINGSPORT—BRISTOL, TN—VA MSA—Con.</b>									
<b>Merchant wholesalers—Con.</b>									
422	Wholesale trade, nondurable goods—Con.								
4228	Beer, wine, & distilled alcoholic beverage whsle.....	5	66 196	7 779	1 618	212	15 058	3 640	3 411
42281	Beer & ale whsle.....	5	66 196	7 779	1 618	212	15 058	3 640	3 411
422810	Beer & ale whsle.....	5	66 196	7 779	1 618	212	15 058	3 640	3 411
4229	Miscellaneous nondurable goods whsle .....	35	D	D	D	f	D	D	D
42291	Farm supplies whsle .....	5	D	D	D	b	D	D	D
422910	Farm supplies whsle .....	5	D	D	D	b	D	D	D
42292	Book, periodical, & newspaper whsle .....	7	D	D	D	c	D	D	D
422920	Book, periodical, & newspaper whsle .....	7	D	D	D	c	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle.....	7	D	D	D	b	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle.....	7	D	D	D	b	D	D	D
42294	Tobacco & tobacco product whsle...	8	131 127	6 625	1 230	307	12 805	13 281	13 831
422940	Tobacco & tobacco product whsle...	8	131 127	6 625	1 230	307	12 805	13 281	13 831
<b>Manufacturers' sales branches and sales offices ..</b>									
421	Wholesale trade, durable goods .....	30	141 855	10 543	2 035	245	22 990	14 048	13 268
4214	Professional & commercial equipment & supplies whsle.....	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	12	41 128	4 921	1 116	132	9 966	8 874	8 217
422	Wholesale trade, nondurable goods .....	19	429 116	25 981	6 830	686	64 226	8 055	20 668
4224	Grocery & related products whsle .....	8	129 272	11 427	2 665	403	25 641	2 129	2 114
42249	Other grocery & related products whsle .....	4	D	D	D	e	D	D	D
422490	Other grocery & related products whsle .....	4	D	D	D	e	D	D	D
4224903	Soft drinks whsle .....	4	D	D	D	e	D	D	D
4226	Chemical & allied products whsle .....	5	D	D	D	c	D	D	D
42269	Other chemical & allied products whsle .....	5	D	D	D	c	D	D	D
422690	Other chemical & allied products whsle .....	5	D	D	D	c	D	D	D
<b>Agents, brokers, and commission merchants .....</b>									
421	Wholesale trade, durable goods .....	21	230 859	4 126	893	192	7 500	121	101
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	2	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle .....	2	D	D	D	c	D	D	D
421110	Automobile & other motor vehicle whsle .....	2	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle.....	2	D	D	D	a	D	D	D
4215	Metal & mineral (except petroleum) whsle .....	4	D	D	D	b	D	D	D
42152	Coal & other mineral & ore whsle .....	3	D	D	D	b	D	D	D
421520	Coal & other mineral & ore whsle .....	3	D	D	D	b	D	D	D
4215201	Coal whsle .....	3	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle.....	4	D	D	D	b	D	D	D
42171	Hardware whsle .....	1	D	D	D	b	D	D	D
421710	Hardware whsle .....	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	25	221 057	4 459	1 188	440	7 960	2	3
4224	Grocery & related products whsle .....	6	101 739	1 828	383	75	3 149	—	—
4225	Farm-product raw material whsle .....	10	D	D	D	e	D	D	D
42259	Other farm product raw material whsle .....	6	D	D	D	c	D	D	D
422590	Other farm product raw material whsle .....	6	D	D	D	c	D	D	D
4225902	Leaf tobacco whsle .....	6	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle .....	1	D	D	D	a	D	D	D

**Table 3. Summary Statistics for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>KNOXVILLE, TN MSA</b>									
<b>42</b>	<b>Wholesale trade</b> .....	<b>1 198</b>	<b>8 438 018</b>	<b>509 733</b>	<b>126 125</b>	<b>14 821</b>	<b>961 166</b>	<b>552 271</b>	<b>559 314</b>
421	Wholesale trade, durable goods .....	854	5 019 599	348 045	87 923	9 550	626 476	344 913	372 892
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	93	480 716	26 498	6 126	1 064	48 052	49 149	42 515
42111	Automobile & other motor vehicle whsle .....	17	333 802	13 839	3 262	546	20 461	22 837	17 547
421110	Automobile & other motor vehicle whsle .....	17	333 802	13 839	3 262	546	20 461	22 837	17 547
4211101	Automobile & motorcycle whsle .....	8	D	D	D	c	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle .....	7	D	D	D	e	D	D	D
42112	Motor vehicle supplies & new parts whsle .....	45	D	D	D	e	D	D	D
421120	Motor vehicle supplies & new parts whsle .....	45	D	D	D	e	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors .....	22	D	D	D	c	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers .....	22	D	D	D	c	D	D	D
42113	Tire & tube whsle .....	11	D	D	D	b	D	D	D
421130	Tire & tube whsle .....	11	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle .....	20	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle .....	20	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle .....	38	D	D	D	e	D	D	D
42121	Furniture whsle .....	22	76 343	7 760	2 024	234	14 131	9 304	9 398
421210	Furniture whsle .....	22	76 343	7 760	2 024	234	14 131	9 304	9 398
4212101	Household & lawn furniture whsle .....	11	D	D	D	c	D	D	D
4212102	Office & business furniture whsle .....	11	D	D	D	c	D	D	D
42122	Home furnishings whsle .....	16	D	D	D	b	D	D	D
421220	Home furnishings whsle .....	16	D	D	D	b	D	D	D
4212203	Floor coverings whsle .....	10	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle .....	53	267 191	18 850	4 003	591	32 530	18 262	18 667
42131	Lumber, plywood, millwork, & wood panel whsle .....	25	177 825	13 025	2 666	373	20 034	12 259	12 538
421310	Lumber, plywood, millwork, & wood panel whsle .....	25	177 825	13 025	2 666	373	20 034	12 259	12 538
4213101	Lumber without yard whsle .....	12	77 811	6 756	1 153	154	8 759	1 927	1 685
4213102	Lumber with yard whsle .....	4	D	D	D	b	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle .....	9	D	D	D	c	D	D	D
42132	Brick, stone, & related construction materials whsle .....	9	D	D	D	b	D	D	D
421320	Brick, stone, & related construction materials whsle .....	9	D	D	D	b	D	D	D
4213201	Brick, block, tile, clay/cement sewer pipe whsle .....	2	D	D	D	b	D	D	D
4213202	Sand, gravel, & stone whsle .....	5	D	D	D	a	D	D	D
4213203	Cement, lime, & related products whsle .....	2	D	D	D	a	D	D	D
42133	Roofing, siding, & insulation material whsle .....	7	33 181	1 720	407	55	3 812	2 607	2 537
421330	Roofing, siding, & insulation material whsle .....	7	33 181	1 720	407	55	3 812	2 607	2 537
4213301	Roofing, siding, & insulation material whsle .....	7	33 181	1 720	407	55	3 812	2 607	2 537
42139	Other construction materials whsle .....	12	D	D	D	c	D	D	D
421390	Other construction materials whsle .....	12	D	D	D	c	D	D	D
4213901	Flat glass & other construction glass whsle .....	4	D	D	D	b	D	D	D
4213902	Other construction materials whsle .....	8	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle .....	156	507 040	72 864	17 910	1 815	123 315	35 147	38 122
42141	Photographic equipment & supplies whsle .....	4	D	D	D	b	D	D	D
421410	Photographic equipment & supplies whsle .....	4	D	D	D	b	D	D	D
42142	Office equipment whsle .....	37	66 807	15 579	3 682	429	24 415	6 999	6 941
421420	Office equipment whsle .....	37	66 807	15 579	3 682	429	24 415	6 999	6 941
42143	Computer & computer peripheral equipment & software whsle .....	37	114 433	21 021	5 694	494	41 680	7 216	7 596
421430	Computer & computer peripheral equipment & software whsle .....	37	114 433	21 021	5 694	494	41 680	7 216	7 596
4214301	Computer & peripheral equipment whsle .....	31	D	D	D	e	D	D	D
42143012	Computers & peripheral equipment for end use .....	23	D	D	D	e	D	D	D
42144	Other commercial equipment whsle .....	18	D	D	D	c	D	D	D
421440	Other commercial equipment whsle .....	18	D	D	D	c	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle .....	9	21 798	3 691	872	105	5 948	2 543	3 382
4214402	Store machines & equipment whsle .....	9	D	D	D	b	D	D	D

**Table 3. Summary Statistics for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
	<b>KNOXVILLE, TN MSA—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle—Con.								
42145	Medical, dental, & hospital equipment & supplies whsle . . . . .	42	249 855	24 876	5 913	531	37 729	14 097	16 094
421450	Medical, dental, & hospital equipment & supplies whsle . . . . .	42	249 855	24 876	5 913	531	37 729	14 097	16 094
4214501	Surgical, medical, & hospital supplies whsle . . . . .	37	D	D	D	e	D	D	D
42149	Other professional equipment & supplies whsle . . . . .	11	D	D	D	b	D	D	D
421490	Other professional equipment & supplies whsle . . . . .	11	D	D	D	b	D	D	D
4214902	Other professional equipment & supplies whsle . . . . .	10	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle . . . . .	54	551 314	36 026	13 645	648	61 716	32 190	40 776
42151	Metal service centers & offices . . . . .	41	D	D	D	f	D	D	D
421510	Metal service centers & offices . . . . .	41	D	D	D	f	D	D	D
4215101	Ferrous metal service centers & sales offices . . . . .	33	D	D	D	e	D	D	D
42151011	Ferrous metal service centers . . . . .	28	D	D	D	e	D	D	D
42151012	Ferrous metal sales offices . . . . .	5	D	D	D	a	D	D	D
4215102	Nonferrous metal service centers & sales offices . . . . .	8	D	D	D	c	D	D	D
42151022	Nonferrous metal sales offices . . . . .	1	D	D	D	c	D	D	D
42152	Coal & other mineral & ore whsle . . . . .	13	D	D	D	b	D	D	D
421520	Coal & other mineral & ore whsle . . . . .	13	D	D	D	b	D	D	D
4215201	Coal whsle . . . . .	11	D	D	D	b	D	D	D
4216	Electrical goods whsle . . . . .	92	D	D	D	g	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	54	D	D	D	e	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	54	D	D	D	e	D	D	D
42162	Electrical appliance, television & radio set whsle . . . . .	9	D	D	D	f	D	D	D
421620	Electrical appliance, television & radio set whsle . . . . .	9	D	D	D	f	D	D	D
42169	Other electronic parts & equipment whsle . . . . .	29	D	D	D	c	D	D	D
421690	Other electronic parts & equipment whsle . . . . .	29	D	D	D	c	D	D	D
4216901	Communications equipment & supplies whsle . . . . .	15	D	D	D	c	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle . . . . .	14	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	71	318 057	32 159	7 436	856	57 995	28 756	31 150
42171	Hardware whsle . . . . .	23	78 399	6 709	1 462	218	13 784	11 916	12 330
421710	Hardware whsle . . . . .	23	78 399	6 709	1 462	218	13 784	11 916	12 330
42172	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	10	D	D	D	c	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	10	D	D	D	c	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	33	202 131	20 190	4 743	447	35 961	10 263	12 241
421730	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	33	202 131	20 190	4 743	447	35 961	10 263	12 241
42174	Refrigeration equipment & supplies whsle . . . . .	5	D	D	D	b	D	D	D
421740	Refrigeration equipment & supplies whsle . . . . .	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle . . . . .	220	650 708	81 868	18 219	2 334	142 373	126 629	142 588
42181	Construction & mining (except petroleum) machinery & equip whsle . . . . .	25	173 344	18 535	4 282	429	29 357	57 563	70 776
421810	Construction & mining (except petroleum) machinery & equip whsle . . . . .	25	173 344	18 535	4 282	429	29 357	57 563	70 776
42182	Farm & garden machinery & equipment whsle . . . . .	16	D	D	D	c	D	D	D
421820	Farm & garden machinery & equipment whsle . . . . .	16	D	D	D	c	D	D	D
4218201	Farm machinery & equipment—farm dealers . . . . .	12	23 407	1 603	372	85	3 321	4 521	4 772

**Table 3. Summary Statistics for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
	<b>KNOXVILLE, TN MSA—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42183	Industrial machinery & equipment whsle .....	103	255 423	36 206	7 670	990	59 892	40 017	41 149
421830	Industrial machinery & equipment whsle .....	103	255 423	36 206	7 670	990	59 892	40 017	41 149
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle .....	21	68 231	10 245	1 801	263	15 446	23 076	23 994
42183021	Hydraulic & pneumatic pumps & motors whsle .....	3	D	D	D	c	D	D	D
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle .....	18	D	D	D	c	D	D	D
4218303	General-purpose industrial machinery & equipment whsle .....	51	85 045	10 195	2 143	294	18 295	4 836	4 942
4218304	Metalworking machinery & equipment whsle .....	5	D	D	D	b	D	D	D
4218305	Materials handling equipment whsle .....	14	44 812	7 413	1 611	233	11 211	5 689	5 403
4218307	Other industrial machinery & equipment whsle .....	9	D	D	D	b	D	D	D
42184	Industrial supplies whsle .....	47	109 695	13 561	3 306	416	26 861	12 126	12 781
421840	Industrial supplies whsle .....	47	109 695	13 561	3 306	416	26 861	12 126	12 781
4218401	General-line industrial supplies whsle .....	10	D	D	D	c	D	D	D
4218402	Mechanical power transmission supplies whsle .....	6	17 463	1 652	417	53	3 252	2 252	3 037
4218403	Welding supplies whsle .....	5	D	D	D	b	D	D	D
4218406	Other industrial supplies whsle .....	14	D	D	D	c	D	D	D
42185	Service establishment equipment & supplies whsle .....	23	67 347	10 171	2 195	333	19 186	8 445	8 031
421850	Service establishment equipment & supplies whsle .....	23	67 347	10 171	2 195	333	19 186	8 445	8 031
4218501	Beauty & barber shop equipment & supplies whsle .....	5	D	D	D	c	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle .....	5	D	D	D	b	D	D	D
4218504	Other service establishment equipment & supplies whsle .....	9	16 389	742	139	29	1 730	846	902
42186	Transportation equipment & supplies (exc motor vehicle) whsle .....	6	D	D	D	b	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle .....	6	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle .....	77	D	D	D	f	D	D	D
42191	Sporting & recreational goods & supplies whsle .....	20	D	D	D	c	D	D	D
421910	Sporting & recreational goods & supplies whsle .....	20	D	D	D	c	D	D	D
42193	Recyclable material whsle .....	17	D	D	D	c	D	D	D
421930	Recyclable material whsle .....	17	D	D	D	c	D	D	D
4219301	Iron & steel scrap processors & dealers .....	5	D	D	D	c	D	D	D
42193011	Iron & steel scrap processors (using power processing equipment) .....	5	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whsle .....	23	D	D	D	e	D	D	D
421990	Other miscellaneous durable goods whsle .....	23	D	D	D	e	D	D	D
4219903	General merchandise (durable goods) whsle .....	7	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods .....	344	3 418 419	161 688	38 202	5 271	334 690	207 358	186 422
4221	Paper & paper product whsle .....	59	143 700	17 528	4 337	518	31 033	11 117	11 502
42212	Stationery & office supplies whsle .....	35	D	D	D	e	D	D	D
422120	Stationery & office supplies whsle .....	35	D	D	D	e	D	D	D
42213	Industrial & personal service paper whsle .....	18	58 655	6 004	1 462	184	10 904	3 899	4 171
422130	Industrial & personal service paper whsle .....	18	58 655	6 004	1 462	184	10 904	3 899	4 171
4222	Drugs, & druggists' sundries whsle .....	18	D	D	D	f	D	D	D
42221	Drugs, & druggists' sundries whsle .....	18	D	D	D	f	D	D	D
422210	Drugs, & druggists' sundries whsle .....	18	D	D	D	f	D	D	D
4222101	General-line drugs whsle .....	7	D	D	D	e	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle .....	11	D	D	D	e	D	D	D

**Table 3. Summary Statistics for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
	<b>KNOXVILLE, TN MSA—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
422	Wholesale trade, nondurable goods—Con.								
4223	Apparel, piece goods, & notions whsle.	25	D	D	D	c	D	D	D
42231	Piece goods, notions, & other dry goods whsle	7	D	D	D	b	D	D	D
422310	Piece goods, notions, & other dry goods whsle	7	D	D	D	b	D	D	D
4223101	Piece goods—jobbers	5	D	D	D	b	D	D	D
42232	Men's & boys' clothing & furnishings whsle	12	23 039	1 938	353	79	3 685	1 866	1 867
422320	Men's & boys' clothing & furnishings whsle	12	23 039	1 938	353	79	3 685	1 866	1 867
42234	Footwear whsle	2	D	D	D	a	D	D	D
422340	Footwear whsle	2	D	D	D	a	D	D	D
4224	Grocery & related products whsle	69	1 193 331	64 188	15 211	1 882	125 683	28 731	28 870
42241	General-line grocery whsle	8	D	D	D	b	D	D	D
422410	General-line grocery whsle	8	D	D	D	b	D	D	D
4224103	Other general-line grocery whsle	8	D	D	D	b	D	D	D
42242	Packaged frozen food whsle	12	444 503	25 812	6 016	786	52 745	19 351	19 135
422420	Packaged frozen food whsle	12	444 503	25 812	6 016	786	52 745	19 351	19 135
42243	Dairy products, (except dried or canned) whsle	2	D	D	D	b	D	D	D
422430	Dairy products, (except dried or canned) whsle	2	D	D	D	b	D	D	D
4224302	Dairy product (except raw milk) whsle	2	D	D	D	b	D	D	D
42244	Poultry & poultry product whsle	3	D	D	D	b	D	D	D
422440	Poultry & poultry product whsle	3	D	D	D	b	D	D	D
42245	Confectionery whsle	8	D	D	D	e	D	D	D
422450	Confectionery whsle	8	D	D	D	e	D	D	D
42248	Fresh fruit & vegetable whsle	16	105 023	9 606	1 981	315	18 889	2 862	2 571
422480	Fresh fruit & vegetable whsle	16	105 023	9 606	1 981	315	18 889	2 862	2 571
42249	Other grocery & related products whsle	16	373 797	13 987	3 524	332	28 423	1 279	1 173
422490	Other grocery & related products whsle	16	373 797	13 987	3 524	332	28 423	1 279	1 173
4224902	Bread & baked goods whsle	4	D	D	D	b	D	D	D
4224903	Soft drinks whsle	3	D	D	D	c	D	D	D
4224904	Canned goods whsle	3	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	6	85 287	831	207	80	2 681	270	231
42252	Livestock whsle	2	D	D	D	b	D	D	D
422520	Livestock whsle	2	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	42	83 142	7 631	1 688	214	14 958	3 156	3 386
42261	Plastics materials & basic forms & shapes whsle	12	28 387	1 703	395	58	2 697	955	1 146
422610	Plastics materials & basic forms & shapes whsle	12	28 387	1 703	395	58	2 697	955	1 146
42269	Other chemical & allied products whsle	30	54 755	5 928	1 293	156	12 261	2 201	2 240
422690	Other chemical & allied products whsle	30	54 755	5 928	1 293	156	12 261	2 201	2 240
4226902	Other chemical & allied products whsle	26	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	36	D	D	D	e	D	D	D
42271	Petroleum bulk stations & terminals	28	853 318	8 124	1 898	235	29 100	13 414	13 812
422710	Petroleum bulk stations & terminals	28	853 318	8 124	1 898	235	29 100	13 414	13 812
4227101	Petroleum bulk stations & terminals (except LP)	26	D	D	D	c	D	D	D
42271011	Petroleum bulk stations (except LP)	18	D	D	D	c	D	D	D
42271012	Petroleum bulk terminals (except LP)	8	584 907	1 314	315	36	7 750	5 007	5 172
4228	Beer, wine, & distilled alcoholic beverage whsle	10	173 105	20 453	3 480	440	36 731	19 037	19 801
42281	Beer & ale whsle	4	104 651	12 496	1 979	300	21 584	8 419	8 427
422810	Beer & ale whsle	4	104 651	12 496	1 979	300	21 584	8 419	8 427
42282	Wine & distilled alcoholic beverage whsle	6	68 454	7 957	1 501	140	15 147	10 618	11 374
422820	Wine & distilled alcoholic beverage whsle	6	68 454	7 957	1 501	140	15 147	10 618	11 374
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	6	68 454	7 957	1 501	140	15 147	10 618	11 374

**Table 3. Summary Statistics for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
	<b>KNOXVILLE, TN MSA—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods								
	whsle .....	79	D	D	D	g	D	D	D
42291	Farm supplies whsle .....	10	24 084	2 184	453	90	6 317	4 327	4 153
422910	Farm supplies whsle .....	10	24 084	2 184	453	90	6 317	4 327	4 153
42292	Book, periodical, & newspaper								
	whsle .....	13	35 574	5 538	1 292	232	8 634	4 551	3 687
422920	Book, periodical, & newspaper								
	whsle .....	13	35 574	5 538	1 292	232	8 634	4 551	3 687
42293	Flower, nursery stock, & florists'								
	supplies whsle .....	13	D	D	D	c	D	D	D
422930	Flower, nursery stock, & florists'								
	supplies whsle .....	13	D	D	D	c	D	D	D
42294	Tobacco & tobacco product whsle . . .								
422940	Tobacco & tobacco product whsle . . .	8	D	D	D	e	D	D	D
		8	D	D	D	e	D	D	D
42295	Paint, varnish, & supplies whsle . . . .								
422950	Paint, varnish, & supplies whsle . . . .	7	D	D	D	b	D	D	D
4229501	Paint, varnish, & supplies whsle . . . .	7	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable								
	goods whsle .....	28	D	D	D	c	D	D	D
422990	Other miscellaneous nondurable								
	goods whsle .....	28	D	D	D	c	D	D	D
4229904	Other nondurable goods whsle . . . .	14	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>988</b>	<b>5 872 172</b>	<b>397 879</b>	<b>93 204</b>	<b>12 370</b>	<b>755 683</b>	<b>511 744</b>	<b>509 119</b>
421	Wholesale trade, durable goods .....	709	3 939 637	271 494	63 730	8 002	491 216	318 432	336 849
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	78	D	D	D	f	D	D	D
42111	Automobile & other motor vehicle whsle .....	13	122 700	10 915	2 629	328	16 051	21 896	15 699
421110	Automobile & other motor vehicle whsle .....	13	122 700	10 915	2 629	328	16 051	21 896	15 699
4211105	Heavy truck & tractor (over 26,000 lb) whsle .....	6	D	D	D	e	D	D	D
42112	Motor vehicle supplies & new parts whsle .....	36	D	D	D	e	D	D	D
421120	Motor vehicle supplies & new parts whsle .....	36	D	D	D	e	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors . . . .	20	D	D	D	c	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers .....	15	D	D	D	b	D	D	D
42113	Tire & tube whsle .....	9	D	D	D	b	D	D	D
421130	Tire & tube whsle .....	9	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle . . .	20	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle . . .	20	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle . . .	35	D	D	D	e	D	D	D
42121	Furniture whsle .....	19	D	D	D	c	D	D	D
421210	Furniture whsle .....	19	D	D	D	c	D	D	D
4212101	Household & lawn furniture whsle .....	9	D	D	D	c	D	D	D
4212102	Office & business furniture whsle .....	10	D	D	D	c	D	D	D
42122	Home furnishings whsle .....	16	D	D	D	b	D	D	D
421220	Home furnishings whsle .....	16	D	D	D	b	D	D	D
4212203	Floor coverings whsle .....	10	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle .....	41	D	D	D	e	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle .....	23	D	D	D	e	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle .....	23	D	D	D	e	D	D	D
4213101	Lumber without yard whsle .....	12	77 811	6 756	1 153	154	8 759	1 927	1 685
4213103	Plywood, veneer, millwork, & wood panel whsle .....	7	D	D	D	c	D	D	D
42132	Brick, stone, & related construction materials whsle .....	5	D	D	D	b	D	D	D
421320	Brick, stone, & related construction materials whsle .....	5	D	D	D	b	D	D	D
4213201	Brick, block, tile, clay/cement sewer pipe whsle .....	1	D	D	D	b	D	D	D
42139	Other construction materials whsle . . .	11	D	D	D	b	D	D	D
421390	Other construction materials whsle .....	11	D	D	D	b	D	D	D
4213902	Other construction materials whsle .....	8	D	D	D	b	D	D	D



**Table 3. Summary Statistics for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>KNOXVILLE, TN MSA—Con.</b>									
<b>Merchant wholesalers—Con.</b>									
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle . . . . .	132	426 120	58 826	13 758	1 538	94 519	31 562	34 531
42142	Office equipment whsle . . . . .	33	D	D	D	e	D	D	D
421420	Office equipment whsle . . . . .	33	D	D	D	e	D	D	D
42143	Computer & computer peripheral equipment & software whsle . . . . .	30	D	D	D	e	D	D	D
421430	Computer & computer peripheral equipment & software whsle . . . . .	30	D	D	D	e	D	D	D
4214301	Computer & peripheral equipment whsle . . . . .	24	D	D	D	e	D	D	D
42143012	Computers & peripheral equipment for end use . . . . .	17	D	D	D	c	D	D	D
42144	Other commercial equipment whsle . . . . .	18	D	D	D	c	D	D	D
421440	Other commercial equipment whsle . . . . .	18	D	D	D	c	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle . . . . .	9	21 798	3 691	872	105	5 948	2 543	3 382
4214402	Store machines & equipment whsle . . . . .	9	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle . . . . .	35	D	D	D	f	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle . . . . .	35	D	D	D	f	D	D	D
4214501	Surgical, medical, & hospital supplies whsle . . . . .	30	D	D	D	e	D	D	D
42149	Other professional equipment & supplies whsle . . . . .	8	D	D	D	b	D	D	D
421490	Other professional equipment & supplies whsle . . . . .	8	D	D	D	b	D	D	D
4214902	Other professional equipment & supplies whsle . . . . .	8	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle . . . . .	40	263 670	11 359	2 750	397	23 616	28 022	28 221
42151	Metal service centers & offices . . . . .	31	D	D	D	e	D	D	D
421510	Metal service centers & offices . . . . .	31	D	D	D	e	D	D	D
4215101	Ferrous metal service centers & sales offices . . . . .	25	D	D	D	e	D	D	D
42151011	Ferrous metal service centers . . . . .	23	D	D	D	e	D	D	D
42152	Coal & other mineral & ore whsle . . . . .	9	D	D	D	b	D	D	D
421520	Coal & other mineral & ore whsle . . . . .	9	D	D	D	b	D	D	D
4215201	Coal whsle . . . . .	8	D	D	D	b	D	D	D
4216	Electrical goods whsle . . . . .	64	D	D	D	g	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	34	D	D	D	e	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	34	D	D	D	e	D	D	D
42162	Electrical appliance, television & radio set whsle . . . . .	9	D	D	D	f	D	D	D
421620	Electrical appliance, television & radio set whsle . . . . .	9	D	D	D	f	D	D	D
42169	Other electronic parts & equipment whsle . . . . .	21	D	D	D	c	D	D	D
421690	Other electronic parts & equipment whsle . . . . .	21	D	D	D	c	D	D	D
4216901	Communications equipment & supplies whsle . . . . .	12	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	63	173 603	19 351	4 498	646	35 829	27 778	29 671
42171	Hardware whsle . . . . .	21	D	D	D	c	D	D	D
421710	Hardware whsle . . . . .	21	D	D	D	c	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	9	D	D	D	c	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	9	D	D	D	c	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	28	D	D	D	e	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	28	D	D	D	e	D	D	D
42174	Refrigeration equipment & supplies whsle . . . . .	5	D	D	D	b	D	D	D
421740	Refrigeration equipment & supplies whsle . . . . .	5	D	D	D	b	D	D	D

**Table 3. Summary Statistics for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
	<b>KNOXVILLE, TN MSA—Con.</b>								
	<b>Merchant wholesalers—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle . . . . .	189	557 333	74 305	16 221	2 159	128 292	119 288	135 887
42181	Construction & mining (except petroleum) machinery & equip whsle . . . . .	22	D	D	D	e	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle . . . . .	22	D	D	D	e	D	D	D
42182	Farm & garden machinery & equipment whsle . . . . .	16	D	D	D	c	D	D	D
421820	Farm & garden machinery & equipment whsle . . . . .	16	D	D	D	c	D	D	D
4218201	Farm machinery & equipment—farm dealers . . . . .	12	23 407	1 603	372	85	3 321	4 521	4 772
42183	Industrial machinery & equipment whsle . . . . .	83	197 909	31 233	6 356	879	50 101	36 915	37 803
421830	Industrial machinery & equipment whsle . . . . .	83	197 909	31 233	6 356	879	50 101	36 915	37 803
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle . . . . .	20	D	D	D	e	D	D	D
42183021	Hydraulic & pneumatic pumps & motors whsle . . . . .	3	D	D	D	c	D	D	D
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle . . . . .	17	D	D	D	c	D	D	D
4218303	General-purpose industrial machinery & equipment whsle . . . . .	36	D	D	D	e	D	D	D
4218304	Metalworking machinery & equipment whsle . . . . .	4	D	D	D	b	D	D	D
4218305	Materials handling equipment whsle . . . . .	12	D	D	D	c	D	D	D
42184	Industrial supplies whsle . . . . .	41	D	D	D	e	D	D	D
421840	Industrial supplies whsle . . . . .	41	D	D	D	e	D	D	D
4218401	General-line industrial supplies whsle . . . . .	9	D	D	D	c	D	D	D
4218402	Mechanical power transmission supplies whsle . . . . .	6	17 463	1 652	417	53	3 252	2 252	3 037
4218406	Other industrial supplies whsle . . . . .	12	39 502	5 340	1 217	140	10 159	5 134	5 132
42185	Service establishment equipment & supplies whsle . . . . .	21	D	D	D	e	D	D	D
421850	Service establishment equipment & supplies whsle . . . . .	21	D	D	D	e	D	D	D
4218501	Beauty & barber shop equipment & supplies whsle . . . . .	5	D	D	D	c	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle . . . . .	5	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle . . . . .	6	D	D	D	b	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle . . . . .	6	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle . . . . .	67	D	D	D	f	D	D	D
42191	Sporting & recreational goods & supplies whsle . . . . .	18	D	D	D	c	D	D	D
421910	Sporting & recreational goods & supplies whsle . . . . .	18	D	D	D	c	D	D	D
42193	Recyclable material whsle . . . . .	16	D	D	D	c	D	D	D
421930	Recyclable material whsle . . . . .	16	D	D	D	c	D	D	D
4219301	Iron & steel scrap processors & dealers . . . . .	5	D	D	D	c	D	D	D
42193011	Iron & steel scrap processors (using power processing equipment) . . . . .	5	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whsle . . . . .	17	D	D	D	e	D	D	D
421990	Other miscellaneous durable goods whsle . . . . .	17	D	D	D	e	D	D	D
4219903	General merchandise (durable goods) whsle . . . . .	6	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods . . . . .	279	1 932 535	126 385	29 474	4 368	264 467	193 312	172 270
4221	Paper & paper product whsle . . . . .	50	128 399	15 612	3 868	474	27 902	10 437	10 801
42212	Stationery & office supplies whsle . . . . .	29	D	D	D	c	D	D	D
422120	Stationery & office supplies whsle . . . . .	29	D	D	D	c	D	D	D
42213	Industrial & personal service paper whsle . . . . .	15	D	D	D	c	D	D	D
422130	Industrial & personal service paper whsle . . . . .	15	D	D	D	c	D	D	D
4222	Drugs, & druggists' sundries whsle . . . . .	17	D	D	D	f	D	D	D
42221	Drugs, & druggists' sundries whsle . . . . .	17	D	D	D	f	D	D	D
422210	Drugs, & druggists' sundries whsle . . . . .	17	D	D	D	f	D	D	D
4222101	General-line drugs whsle . . . . .	7	D	D	D	e	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle . . . . .	10	D	D	D	e	D	D	D

**Table 3. Summary Statistics for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>KNOXVILLE, TN MSA—Con.</b>									
<b>Merchant wholesalers—Con.</b>									
422	Wholesale trade, nondurable goods—Con.								
4223	Apparel, piece goods, & notions whsle.	19	D	D	D	c	D	D	D
42231	Piece goods, notions, & other dry goods whsle .....	7	D	D	D	b	D	D	D
422310	Piece goods, notions, & other dry goods whsle .....	7	D	D	D	b	D	D	D
4223101	Piece goods—jobbers .....	5	D	D	D	b	D	D	D
4224	Grocery & related products whsle .....	45	553 011	37 644	8 601	1 201	76 201	27 190	27 497
42242	Packaged frozen food whsle .....	6	D	D	D	f	D	D	D
422420	Packaged frozen food whsle .....	6	D	D	D	f	D	D	D
42243	Dairy products, (except dried or canned) whsle .....	1	D	D	D	a	D	D	D
422430	Dairy products, (except dried or canned) whsle .....	1	D	D	D	a	D	D	D
4224302	Dairy product (except raw milk) whsle .....	1	D	D	D	a	D	D	D
42244	Poultry & poultry product whsle .....	3	D	D	D	b	D	D	D
422440	Poultry & poultry product whsle ..	3	D	D	D	b	D	D	D
42245	Confectionery whsle .....	5	23 108	1 447	447	53	3 725	2 370	2 464
422450	Confectionery whsle .....	5	23 108	1 447	447	53	3 725	2 370	2 464
42248	Fresh fruit & vegetable whsle .....	16	105 023	9 606	1 981	315	18 889	2 862	2 571
422480	Fresh fruit & vegetable whsle .....	16	105 023	9 606	1 981	315	18 889	2 862	2 571
4225	Farm-product raw material whsle .....	4	D	D	D	b	D	D	D
42252	Livestock whsle .....	1	D	D	D	a	D	D	D
422520	Livestock whsle .....	1	D	D	D	a	D	D	D
4226	Chemical & allied products whsle .....	32	42 133	4 730	1 083	153	9 521	2 710	2 904
42269	Other chemical & allied products whsle .....	24	D	D	D	c	D	D	D
422690	Other chemical & allied products whsle .....	24	D	D	D	c	D	D	D
4226902	Other chemical & allied products whsle .....	21	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle .....	26	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals ..	20	214 875	6 902	1 583	205	21 975	5 329	5 663
422710	Petroleum bulk stations & terminals .....	20	214 875	6 902	1 583	205	21 975	5 329	5 663
4227101	Petroleum bulk stations & terminals (except LP) .....	18	D	D	D	c	D	D	D
42271011	Petroleum bulk stations (except LP) .....	16	D	D	D	c	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle .....	10	173 105	20 453	3 480	440	36 731	19 037	19 801
42281	Beer & ale whsle .....	4	104 651	12 496	1 979	300	21 584	8 419	8 427
422810	Beer & ale whsle .....	4	104 651	12 496	1 979	300	21 584	8 419	8 427
42282	Wine & distilled alcoholic beverage whsle .....	6	68 454	7 957	1 501	140	15 147	10 618	11 374
422820	Wine & distilled alcoholic beverage whsle .....	6	68 454	7 957	1 501	140	15 147	10 618	11 374
4229	Miscellaneous nondurable goods whsle .....	76	D	D	D	g	D	D	D
42291	Farm supplies whsle .....	10	24 084	2 184	453	90	6 317	4 327	4 153
422910	Farm supplies whsle .....	10	24 084	2 184	453	90	6 317	4 327	4 153
42292	Book, periodical, & newspaper whsle .....	13	35 574	5 538	1 292	232	8 634	4 551	3 687
422920	Book, periodical, & newspaper whsle .....	13	35 574	5 538	1 292	232	8 634	4 551	3 687
42293	Flower, nursery stock, & florists' supplies whsle .....	13	D	D	D	c	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle .....	13	D	D	D	c	D	D	D
42299	Other miscellaneous nondurable goods whsle .....	27	D	D	D	c	D	D	D
422990	Other miscellaneous nondurable goods whsle .....	27	D	D	D	c	D	D	D
4229904	Other nondurable goods whsle ..	14	D	D	D	b	D	D	D

**Table 3. Summary Statistics for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
	<b>KNOXVILLE, TN MSA—Con.</b>								
	<b>Manufacturers' sales branches and sales offices . .</b>	<b>94</b>	<b>1 774 020</b>	<b>93 777</b>	<b>28 711</b>	<b>1 825</b>	<b>174 652</b>	<b>39 849</b>	<b>49 295</b>
421	Wholesale trade, durable goods . . . . .	61	639 863	64 877	21 606	1 107	114 431	25 803	35 143
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	8	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle . . . . .	9	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle . . . . .	11	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle . . . . .	8	D	D	D	c	D	D	D
42151	Metal service centers & offices . . . . .	8	D	D	D	c	D	D	D
421510	Metal service centers & offices . . . . .	8	D	D	D	c	D	D	D
4215101	Ferrous metal service centers & sales offices . . . . .	6	D	D	D	c	D	D	D
42151011	Ferrous metal service centers . . . . .	5	D	D	D	c	D	D	D
4215102	Nonferrous metal service centers & sales offices . . . . .	2	D	D	D	c	D	D	D
4216	Electrical goods whsle . . . . .	12	D	D	D	c	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	8	D	D	D	b	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	8	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	1	D	D	D	c	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	1	D	D	D	c	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	1	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle . . . . .	11	55 664	5 026	1 388	110	9 255	7 022	6 224
42183	Industrial machinery & equipment whsle . . . . .	5	29 376	3 030	888	58	5 757	2 783	2 869
421830	Industrial machinery & equipment whsle . . . . .	5	29 376	3 030	888	58	5 757	2 783	2 869
422	Wholesale trade, nondurable goods . . . . .	33	1 134 157	28 900	7 105	718	60 221	14 046	14 152
4224	Grocery & related products whsle . . . . .	8	432 037	22 739	5 691	549	42 996	1 541	1 373
42249	Other grocery & related products whsle . . . . .	4	D	D	D	e	D	D	D
422490	Other grocery & related products whsle . . . . .	4	D	D	D	e	D	D	D
4224902	Bread & baked goods whsle . . . . .	2	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle . . . . .	10	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals . . . . .	8	638 443	1 222	315	30	7 125	8 085	8 149
422710	Petroleum bulk stations & terminals . . . . .	8	638 443	1 222	315	30	7 125	8 085	8 149
4227101	Petroleum bulk stations & terminals (except LP) . . . . .	8	638 443	1 222	315	30	7 125	8 085	8 149
42271012	Petroleum bulk terminals (except LP) . . . . .	6	D	D	D	b	D	D	D
	<b>Agents, brokers, and commission merchants . . . . .</b>	<b>116</b>	<b>791 826</b>	<b>18 077</b>	<b>4 210</b>	<b>626</b>	<b>30 831</b>	<b>678</b>	<b>900</b>
421	Wholesale trade, durable goods . . . . .	84	440 099	11 674	2 587	441	20 829	678	900
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	7	227 754	2 958	516	208	4 781	255	312
42111	Automobile & other motor vehicle whsle . . . . .	3	D	D	D	c	D	D	D
421110	Automobile & other motor vehicle whsle . . . . .	3	D	D	D	c	D	D	D
42113	Tire & tube whsle . . . . .	2	D	D	D	a	D	D	D
421130	Tire & tube whsle . . . . .	2	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle . . . . .	3	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle . . . . .	13	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle . . . . .	6	D	D	D	a	D	D	D
4216	Electrical goods whsle . . . . .	16	D	D	D	b	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	12	D	D	D	b	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	12	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	7	D	D	D	b	D	D	D
42171	Hardware whsle . . . . .	2	D	D	D	a	D	D	D
421710	Hardware whsle . . . . .	2	D	D	D	a	D	D	D

**Table 3. Summary Statistics for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>KNOXVILLE, TN MSA—Con.</b>									
<b>Agents, brokers, and commission merchants—Con.</b>									
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies								
42183	whsle .....	20	37 711	2 537	610	65	4 826	319	477
421830	Industrial machinery & equipment								
4218303	whsle .....	15	28 138	1 943	426	53	4 034	319	477
4218303	Industrial machinery & equipment								
4218303	whsle .....	15	28 138	1 943	426	53	4 034	319	477
4218303	General-purpose industrial machinery & equipment whsle .	12	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle . . .	9	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods . . . .	32	351 727	6 403	1 623	185	10 002	—	—
4223	Apparel, piece goods, & notions whsle .	5	D	D	D	a	D	D	D
42234	Footwear whsle . . . . .	1	D	D	D	a	D	D	D
422340	Footwear whsle . . . . .	1	D	D	D	a	D	D	D
4224	Grocery & related products whsle . . . .	16	208 283	3 805	919	132	6 486	—	—
42242	Packaged frozen food whsle . . . . .	4	D	D	D	b	D	D	D
422420	Packaged frozen food whsle . . . .	4	D	D	D	b	D	D	D
42249	Other grocery & related products								
422490	whsle .....	4	D	D	D	b	D	D	D
422490	Other grocery & related products								
422490	whsle .....	4	D	D	D	b	D	D	D
4225	Farm-product raw material whsle . . . .	2	D	D	D	b	D	D	D
4226	Chemical & allied products whsle . . . .	4	D	D	D	a	D	D	D
<b>MEMPHIS, TN—AR—MS MSA</b>									
<b>42</b>	<b>Wholesale trade . . . . .</b>	<b>2 050</b>	<b>37 008 218</b>	<b>1 277 488</b>	<b>303 217</b>	<b>36 575</b>	<b>2 572 355</b>	<b>3 061 718</b>	<b>3 185 945</b>
421	Wholesale trade, durable goods . . . . .	1 409	19 593 876	750 088	174 661	21 381	1 458 412	1 159 044	1 342 731
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	161	D	D	D	h	D	D	D
42111	Automobile & other motor vehicle								
421110	whsle .....	39	8 687 821	44 405	9 599	1 201	72 660	51 052	60 990
421110	Automobile & other motor vehicle								
4211101	whsle .....	39	8 687 821	44 405	9 599	1 201	72 660	51 052	60 990
4211101	Automobile & motorcycle whsle .	18	1 986 635	8 685	2 126	390	17 702	5 157	5 758
4211103	Light truck & van (14,000 lb or less) whsle . . . . .	8	D	D	D	c	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle . . . . .	13	D	D	D	f	D	D	D
42112	Motor vehicle supplies & new parts								
421120	whsle .....	82	D	D	D	g	D	D	D
421120	Motor vehicle supplies & new parts								
4211201	whsle .....	82	D	D	D	g	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors .	40	D	D	D	f	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers. . . . .	39	D	D	D	f	D	D	D
4211203	Petroleum products marketing equipment whsle . . . . .	3	D	D	D	b	D	D	D
42113	Tire & tube whsle . . . . .	11	D	D	D	e	D	D	D
421130	Tire & tube whsle . . . . .	11	D	D	D	e	D	D	D
42114	Motor vehicle parts, (used) whsle . . .	29	D	D	D	c	D	D	D
421140	Motor vehicle parts, (used) whsle .	29	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle . . .	73	D	D	D	g	D	D	D
42121	Furniture whsle . . . . .	29	D	D	D	e	D	D	D
421210	Furniture whsle . . . . .	29	D	D	D	e	D	D	D
4212101	Household & lawn furniture								
4212101	whsle .....	16	109 426	8 527	1 726	240	16 889	5 341	5 557
4212102	Office & business furniture								
4212102	whsle .....	13	D	D	D	c	D	D	D
42122	Home furnishings whsle . . . . .	44	287 446	32 868	7 629	1 273	56 587	66 592	57 809
421220	Home furnishings whsle . . . . .	44	287 446	32 868	7 629	1 273	56 587	66 592	57 809
4212201	Household china, glassware, & crockery whsle . . . . .	6	D	D	D	b	D	D	D
4212203	Floor coverings whsle . . . . .	18	86 486	11 003	2 468	394	17 973	9 593	13 476
4212204	Other home furnishings whsle . . . .	15	140 620	19 200	4 637	815	34 184	56 512	43 980

**Table 3. Summary Statistics for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
	<b>MEMPHIS, TN—AR—MSA—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4213	Lumber & other construction materials whsle .....	72	D	D	D	g	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle .....	41	433 110	30 684	7 684	875	63 699	45 342	48 767
421310	Lumber, plywood, millwork, & wood panel whsle .....	41	433 110	30 684	7 684	875	63 699	45 342	48 767
4213101	Lumber without yard whsle .....	8	D	D	D	b	D	D	D
4213102	Lumber with yard whsle .....	17	235 021	13 375	3 511	455	35 541	22 493	24 347
4213103	Plywood, veneer, millwork, & wood panel whsle .....	16	D	D	D	e	D	D	D
42132	Brick, stone, & related construction materials whsle .....	11	D	D	D	c	D	D	D
421320	Brick, stone, & related construction materials whsle .....	11	D	D	D	c	D	D	D
4213201	Brick, block, tile, clay/cement sewer pipe whsle .....	7	D	D	D	c	D	D	D
4213203	Cement, lime, & related products whsle .....	3	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material whsle .....	6	D	D	D	b	D	D	D
421330	Roofing, siding, & insulation material whsle .....	6	D	D	D	b	D	D	D
4213301	Roofing, siding, & insulation material whsle .....	6	D	D	D	b	D	D	D
42139	Other construction materials whsle ..	14	D	D	D	c	D	D	D
421390	Other construction materials whsle .....	14	D	D	D	c	D	D	D
4213901	Flat glass & other construction glass whsle .....	5	D	D	D	b	D	D	D
4213902	Other construction materials whsle .....	9	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle .....	217	2 625 103	128 190	29 879	3 501	278 386	193 209	360 292
42141	Photographic equipment & supplies whsle .....	5	D	D	D	b	D	D	D
421410	Photographic equipment & supplies whsle .....	5	D	D	D	b	D	D	D
42142	Office equipment whsle .....	40	104 404	22 436	4 782	601	32 503	7 576	8 536
421420	Office equipment whsle .....	40	104 404	22 436	4 782	601	32 503	7 576	8 536
42143	Computer & computer peripheral equipment & software whsle .....	57	1 946 736	56 016	14 284	1 693	150 998	128 639	282 149
421430	Computer & computer peripheral equipment & software whsle .....	57	1 946 736	56 016	14 284	1 693	150 998	128 639	282 149
4214301	Computer & peripheral equipment whsle .....	50	D	D	D	g	D	D	D
42143011	Computers & peripheral equipment for resale .....	19	D	D	D	f	D	D	D
42143012	Computers & peripheral equipment for end use .....	31	D	D	D	f	D	D	D
42144	Other commercial equipment whsle ..	35	D	D	D	e	D	D	D
421440	Other commercial equipment whsle .....	35	D	D	D	e	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle .....	22	92 077	9 700	1 618	243	16 779	2 310	2 403
4214402	Store machines & equipment whsle .....	13	D	D	D	c	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle .....	69	D	D	D	f	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle .....	69	D	D	D	f	D	D	D
4214501	Surgical, medical, & hospital supplies whsle .....	64	D	D	D	f	D	D	D
42146	Ophthalmic goods whsle .....	7	56 396	3 721	809	145	8 320	9 016	9 162
421460	Ophthalmic goods whsle .....	7	56 396	3 721	809	145	8 320	9 016	9 162
4215	Metal & mineral (except petroleum) whsle .....	54	D	D	D	f	D	D	D
42151	Metal service centers & offices .....	53	D	D	D	f	D	D	D
421510	Metal service centers & offices .....	53	D	D	D	f	D	D	D
4215101	Ferrous metal service centers & sales offices .....	47	D	D	D	f	D	D	D
42151011	Ferrous metal service centers .....	37	363 841	25 478	5 726	702	52 044	66 320	66 821
42151012	Ferrous metal sales offices .....	10	D	D	D	b	D	D	D
4215102	Nonferrous metal service centers & sales offices .....	6	D	D	D	c	D	D	D
42151021	Nonferrous metal service centers .....	5	D	D	D	c	D	D	D

**Table 3. Summary Statistics for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
	<b>MEMPHIS, TN—AR—MS MSA—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4216	Electrical goods whsle . . . . .	169	1 031 265	77 297	18 958	2 351	148 440	74 474	76 980
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	82	D	D	D	f	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	82	D	D	D	f	D	D	D
42162	Electrical appliance, television & radio set whsle . . . . .	15	D	D	D	c	D	D	D
421620	Electrical appliance, television & radio set whsle . . . . .	15	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle . . . . .	72	D	D	D	g	D	D	D
421690	Other electronic parts & equipment whsle . . . . .	72	D	D	D	g	D	D	D
4216901	Communications equipment & supplies whsle . . . . .	38	D	D	D	f	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle . . . . .	34	D	D	D	e	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	125	792 114	68 524	17 191	1 876	115 041	83 907	80 511
42171	Hardware whsle . . . . .	52	480 407	39 667	10 035	1 081	66 048	54 594	51 982
421710	Hardware whsle . . . . .	52	480 407	39 667	10 035	1 081	66 048	54 594	51 982
42172	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	24	D	D	D	c	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	24	D	D	D	c	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	33	186 301	17 943	4 111	442	28 365	15 164	14 945
421730	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	33	186 301	17 943	4 111	442	28 365	15 164	14 945
42174	Refrigeration equipment & supplies whsle . . . . .	16	D	D	D	c	D	D	D
421740	Refrigeration equipment & supplies whsle . . . . .	16	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle . . . . .	403	2 319 985	198 391	42 931	5 027	345 536	285 353	296 598
42181	Construction & mining (except petroleum) machinery & equip whsle . . . . .	21	198 253	19 222	4 928	535	29 545	46 064	47 894
421810	Construction & mining (except petroleum) machinery & equip whsle . . . . .	21	198 253	19 222	4 928	535	29 545	46 064	47 894
42182	Farm & garden machinery & equipment whsle . . . . .	45	191 200	15 015	3 495	471	29 553	52 225	53 846
421820	Farm & garden machinery & equipment whsle . . . . .	45	191 200	15 015	3 495	471	29 553	52 225	53 846
4218201	Farm machinery & equipment—farm dealers . . . . .	17	76 425	4 453	1 032	178	8 017	19 122	23 015
4218202	Farm machinery & equipment—whsle distributors . . . . .	23	91 047	8 594	2 003	237	16 917	24 033	24 799
4218203	Lawn & garden machinery & equipment whsle . . . . .	5	23 728	1 968	460	56	4 619	9 070	6 032
42183	Industrial machinery & equipment whsle . . . . .	179	937 436	91 702	21 020	2 321	164 694	112 818	116 175
421830	Industrial machinery & equipment whsle . . . . .	179	937 436	91 702	21 020	2 321	164 694	112 818	116 175
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle . . . . .	21	67 688	15 034	3 417	399	23 010	9 575	10 737
42183021	Hydraulic & pneumatic pumps & motors whsle . . . . .	10	37 997	7 034	1 619	217	11 688	6 849	7 449
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle . . . . .	11	29 691	8 000	1 798	182	11 322	2 726	3 288
4218303	General-purpose industrial machinery & equipment whsle . . . . .	59	222 882	25 801	5 604	577	41 282	25 138	25 429
4218304	Metalworking machinery & equipment whsle . . . . .	14	325 583	6 992	1 515	243	17 760	34 137	30 708
4218305	Materials handling equipment whsle . . . . .	43	161 426	25 684	6 421	704	45 131	14 736	15 318
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle . . . . .	4	D	D	D	b	D	D	D
4218307	Other industrial machinery & equipment whsle . . . . .	33	133 294	15 846	3 512	337	32 477	26 830	31 917
42184	Industrial supplies whsle . . . . .	87	705 938	48 066	8 722	1 067	77 352	36 670	40 135
421840	Industrial supplies whsle . . . . .	87	705 938	48 066	8 722	1 067	77 352	36 670	40 135
4218401	General-line industrial supplies whsle . . . . .	10	26 110	3 641	877	106	5 981	3 317	3 406
4218402	Mechanical power transmission supplies whsle . . . . .	15	52 276	4 440	947	124	9 538	11 087	11 664
4218403	Welding supplies whsle . . . . .	11	D	D	D	c	D	D	D
4218404	Industrial containers & supplies whsle . . . . .	9	D	D	D	b	D	D	D
4218405	Industrial valves & fittings (except fluid-power) whsle . . . . .	11	31 011	5 465	1 294	130	9 871	2 997	3 683
4218406	Other industrial supplies whsle . . . . .	31	D	D	D	e	D	D	D

**Table 3. Summary Statistics for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
	<b>MEMPHIS, TN—AR—MS MSA—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42185	Service establishment equipment & supplies whsle . . . . .	41	45 476	6 985	1 825	225	12 459	5 330	5 229
421850	Service establishment equipment & supplies whsle . . . . .	41	45 476	6 985	1 825	225	12 459	5 330	5 229
4218502	Custodial, janitors' equipment & supplies whsle . . . . .	12	D	D	D	b	D	D	D
4218504	Other service establishment equipment & supplies whsle . . . . .	16	23 444	3 568	861	103	5 740	3 122	2 947
42186	Transportation equipment & supplies (exc motor vehicle) whsle . . . . .	30	241 682	17 401	2 941	408	31 933	32 246	33 319
421860	Transportation equipment & supplies (exc motor vehicle) whsle . . . . .	30	241 682	17 401	2 941	408	31 933	32 246	33 319
4218601	Aircraft & aeronautical equipment & supplies whsle . . . . .	26	210 706	14 478	2 379	327	25 736	26 950	24 827
4218602	Marine machinery, equipment, & supplies whsle . . . . .	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle . . . . .	135	D	D	D	g	D	D	D
42191	Sporting & recreational goods & supplies whsle . . . . .	24	D	D	D	e	D	D	D
421910	Sporting & recreational goods & supplies whsle . . . . .	24	D	D	D	e	D	D	D
42193	Recyclable material whsle . . . . .	37	101 885	9 015	2 163	368	22 984	9 877	6 474
421930	Recyclable material whsle . . . . .	37	101 885	9 015	2 163	368	22 984	9 877	6 474
4219301	Iron & steel scrap processors & dealers . . . . .	12	60 984	5 073	1 232	193	13 736	7 437	3 753
42193011	Iron & steel scrap processors (using power processing equipment) . . . . .	8	58 504	4 528	1 093	170	12 648	5 565	2 824
4219302	Recyclable paper & paperboard whsle . . . . .	10	19 764	2 273	547	91	5 997	140	162
4219303	Other recyclable material whsle . . . . .	15	21 137	1 669	384	84	3 251	2 300	2 559
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle . . . . .	23	D	D	D	c	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle . . . . .	23	D	D	D	c	D	D	D
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle . . . . .	22	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whsle . . . . .	46	D	D	D	e	D	D	D
421990	Other miscellaneous durable goods whsle . . . . .	46	D	D	D	e	D	D	D
4219903	General merchandise (durable goods) whsle . . . . .	11	D	D	D	b	D	D	D
4219904	Prerecorded media whsle . . . . .	9	D	D	D	c	D	D	D
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle . . . . .	5	D	D	D	b	D	D	D
42199042	Prerecorded video tapes whsle . . . . .	4	D	D	D	b	D	D	D
4219906	Other durable goods whsle . . . . .	11	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods . . . . .	641	17 414 342	527 400	128 556	15 194	1 113 943	1 902 674	1 843 214
4221	Paper & paper product whsle . . . . .	85	516 284	43 545	10 368	1 187	84 974	35 620	36 633
42211	Printing & writing paper whsle . . . . .	8	D	D	D	c	D	D	D
422110	Printing & writing paper whsle . . . . .	8	D	D	D	c	D	D	D
42212	Stationery & office supplies whsle . . . . .	42	D	D	D	f	D	D	D
422120	Stationery & office supplies whsle . . . . .	42	D	D	D	f	D	D	D
42213	Industrial & personal service paper whsle . . . . .	35	D	D	D	e	D	D	D
422130	Industrial & personal service paper whsle . . . . .	35	D	D	D	e	D	D	D
4222	Drugs, & druggists' sundries whsle . . . . .	44	D	D	D	g	D	D	D
42221	Drugs, & druggists' sundries whsle . . . . .	44	D	D	D	g	D	D	D
422210	Drugs, & druggists' sundries whsle . . . . .	44	D	D	D	g	D	D	D
4222101	General-line drugs whsle . . . . .	20	D	D	D	f	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle . . . . .	24	D	D	D	f	D	D	D
4223	Apparel, piece goods, & notions whsle . . . . .	52	2 256 877	60 420	14 089	1 790	126 808	472 103	555 219
42231	Piece goods, notions, & other dry goods whsle . . . . .	13	D	D	D	b	D	D	D
422310	Piece goods, notions, & other dry goods whsle . . . . .	13	D	D	D	b	D	D	D
4223101	Piece goods—jobbers . . . . .	11	D	D	D	b	D	D	D
42232	Men's & boys' clothing & furnishings whsle . . . . .	16	1 481 124	42 309	9 999	1 283	83 095	346 236	414 711
422320	Men's & boys' clothing & furnishings whsle . . . . .	16	1 481 124	42 309	9 999	1 283	83 095	346 236	414 711
42233	Women's, children's, & infants' clothing & accessories whsle . . . . .	19	D	D	D	c	D	D	D
422330	Women's, children's, & infants' clothing & accessories whsle . . . . .	19	D	D	D	c	D	D	D



**Table 3. Summary Statistics for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
	<b>MEMPHIS, TN-AR-MS MSA—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
422	Wholesale trade, nondurable goods—Con.								
4223	Apparel, piece goods, & notions whsle—Con.								
42234	Footwear whsle .....	4	D	D	D	e	D	D	D
422340	Footwear whsle .....	4	D	D	D	e	D	D	D
4224	Grocery & related products whsle .....	155	5 035 395	171 978	44 599	5 730	323 922	88 710	94 258
42241	General-line grocery whsle .....	20	3 074 641	74 219	23 700	3 069	146 241	61 633	62 227
422410	General-line grocery whsle .....	20	3 074 641	74 219	23 700	3 069	146 241	61 633	62 227
4224103	Other general-line grocery whsle .....	19	D	D	D	h	D	D	D
42242	Packaged frozen food whsle .....	22	856 991	19 009	4 245	530	35 054	6 238	14 873
422420	Packaged frozen food whsle .....	22	856 991	19 009	4 245	530	35 054	6 238	14 873
42243	Dairy products, (except dried or canned) whsle .....	13	33 638	3 184	748	139	6 548	271	287
422430	Dairy products, (except dried or canned) whsle .....	13	33 638	3 184	748	139	6 548	271	287
4224302	Dairy product (except raw milk) whsle .....	13	33 638	3 184	748	139	6 548	271	287
42245	Confectionery whsle .....	14	179 485	17 210	4 133	475	27 133	4 506	4 515
422450	Confectionery whsle .....	14	179 485	17 210	4 133	475	27 133	4 506	4 515
42247	Meat & meat product whsle .....	12	188 193	6 589	1 470	231	15 402	3 936	3 750
422470	Meat & meat product whsle .....	12	188 193	6 589	1 470	231	15 402	3 936	3 750
42248	Fresh fruit & vegetable whsle .....	15	128 063	16 251	2 045	282	23 600	772	585
422480	Fresh fruit & vegetable whsle .....	15	128 063	16 251	2 045	282	23 600	772	585
42249	Other grocery & related products whsle .....	51	561 096	34 602	8 043	951	68 313	11 203	7 930
422490	Other grocery & related products whsle .....	51	561 096	34 602	8 043	951	68 313	11 203	7 930
4224901	Coffee, tea, & spice whsle .....	6	D	D	D	a	D	D	D
4224902	Bread & baked goods whsle .....	10	78 623	4 128	1 032	174	7 768	1 050	972
4224903	Soft drinks whsle .....	7	D	D	D	f	D	D	D
4224904	Canned goods whsle .....	4	D	D	D	b	D	D	D
4224906	Other grocery specialties whsle .....	21	210 765	3 967	879	118	7 076	1 904	1 364
4225	Farm-product raw material whsle .....	52	4 602 068	38 096	7 583	713	73 546	1 097 110	905 085
42251	Grain & field bean whsle .....	12	D	D	D	c	D	D	D
422510	Grain & field bean whsle .....	12	D	D	D	c	D	D	D
42252	Livestock whsle .....	4	D	D	D	b	D	D	D
422520	Livestock whsle .....	4	D	D	D	b	D	D	D
42259	Other farm product raw material whsle .....	36	D	D	D	f	D	D	D
422590	Other farm product raw material whsle .....	36	D	D	D	f	D	D	D
4225904	Cotton whsle .....	30	3 441 101	33 253	6 515	568	61 559	1 077 382	875 082
4226	Chemical & allied products whsle .....	74	366 947	33 341	7 878	914	67 566	25 488	26 469
42261	Plastics materials & basic forms & shapes whsle .....	24	66 859	6 226	1 461	214	15 611	4 520	4 580
422610	Plastics materials & basic forms & shapes whsle .....	24	66 859	6 226	1 461	214	15 611	4 520	4 580
42269	Other chemical & allied products whsle .....	50	300 088	27 115	6 417	700	51 955	20 968	21 889
422690	Other chemical & allied products whsle .....	50	300 088	27 115	6 417	700	51 955	20 968	21 889
4226902	Other chemical & allied products whsle .....	49	D	D	D	f	D	D	D
4227	Petroleum & petroleum products whsle .....	44	1 006 896	14 615	3 085	443	34 858	20 137	20 009
42271	Petroleum bulk stations & terminals .....	26	717 084	9 781	2 188	323	24 253	19 553	19 135
422710	Petroleum bulk stations & terminals .....	26	717 084	9 781	2 188	323	24 253	19 553	19 135
4227101	Petroleum bulk stations & terminals (except LP) .....	24	D	D	D	e	D	D	D
42271011	Petroleum bulk stations (except LP) .....	19	D	D	D	e	D	D	D
42271012	Petroleum bulk terminals (except LP) .....	5	D	D	D	b	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	18	289 812	4 834	897	120	10 605	584	874
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	18	289 812	4 834	897	120	10 605	584	874
4228	Beer, wine, & distilled alcoholic beverage whsle .....	17	250 152	28 491	6 201	778	52 344	22 372	21 744
42281	Beer & ale whsle .....	10	149 572	19 585	4 103	528	34 428	6 752	6 971
422810	Beer & ale whsle .....	10	149 572	19 585	4 103	528	34 428	6 752	6 971
42282	Wine & distilled alcoholic beverage whsle .....	7	100 580	8 906	2 098	250	17 916	15 620	14 773
422820	Wine & distilled alcoholic beverage whsle .....	7	100 580	8 906	2 098	250	17 916	15 620	14 773
4228201	Wine & distilled alcoholic bev (licensed operation) whsle .....	7	100 580	8 906	2 098	250	17 916	15 620	14 773

**Table 3. Summary Statistics for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
	<b>MEMPHIS, TN—AR—MS MSA—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods								
	whsle .....	118	D	D	D	g	D	D	D
42291	Farm supplies whsle .....	29	948 121	32 203	7 254	553	64 408	28 394	37 440
422910	Farm supplies whsle .....	29	948 121	32 203	7 254	553	64 408	28 394	37 440
4229101	Farm supplies—farm dealers ...	4	14 681	577	122	17	1 418	3 840	3 427
4229102	Farm supplies—whsle distributors .....	25	933 440	31 626	7 132	536	62 990	24 554	34 013
42292	Book, periodical, & newspaper whsle .....	14	D	D	D	e	D	D	D
422920	Book, periodical, & newspaper whsle .....	14	D	D	D	e	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle .....	14	D	D	D	c	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle .....	14	D	D	D	c	D	D	D
42294	Tobacco & tobacco product whsle ...	10	706 910	31 526	9 613	902	122 745	3 083	5 590
422940	Tobacco & tobacco product whsle ...	10	706 910	31 526	9 613	902	122 745	3 083	5 590
42295	Paint, varnish, & supplies whsle ....	13	20 528	2 551	757	83	4 978	1 133	1 138
422950	Paint, varnish, & supplies whsle ..	13	20 528	2 551	757	83	4 978	1 133	1 138
4229501	Paint, varnish, & supplies whsle .....	13	20 528	2 551	757	83	4 978	1 133	1 138
42299	Other miscellaneous nondurable goods whsle .....	38	D	D	D	c	D	D	D
422990	Other miscellaneous nondurable goods whsle .....	38	D	D	D	c	D	D	D
4229901	Art goods whsle .....	8	D	D	D	b	D	D	D
4229904	Other nondurable goods whsle .	20	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>1 611</b>	<b>17 978 590</b>	<b>939 685</b>	<b>218 019</b>	<b>27 585</b>	<b>1 857 035</b>	<b>2 709 607</b>	<b>2 838 081</b>
421	Wholesale trade, durable goods .....	1 124	D	D	D	j	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	124	D	D	D	g	D	D	D
42111	Automobile & other motor vehicle whsle .....	28	D	D	D	f	D	D	D
421110	Automobile & other motor vehicle whsle .....	28	D	D	D	f	D	D	D
4211101	Automobile & motorcycle whsle .	13	96 294	2 422	539	86	7 820	5 131	5 638
4211103	Light truck & van (14,000 lb or less) whsle .....	4	D	D	D	b	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle .....	11	D	D	D	f	D	D	D
42112	Motor vehicle supplies & new parts whsle .....	57	D	D	D	g	D	D	D
421120	Motor vehicle supplies & new parts whsle .....	57	D	D	D	g	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors .	30	160 903	18 826	4 420	772	37 261	36 139	36 189
4211202	Motor vehicle supplies & new parts—jobbers .....	25	D	D	D	e	D	D	D
4211203	Petroleum products marketing equipment whsle .....	2	D	D	D	b	D	D	D
42113	Tire & tube whsle .....	10	D	D	D	e	D	D	D
421130	Tire & tube whsle .....	10	D	D	D	e	D	D	D
42114	Motor vehicle parts, (used) whsle ...	29	D	D	D	c	D	D	D
421140	Motor vehicle parts, (used) whsle .	29	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle ...	56	287 840	39 847	9 559	1 599	74 192	72 654	65 512
42121	Furniture whsle .....	19	92 503	9 760	2 519	362	21 800	6 062	7 703
421210	Furniture whsle .....	19	92 503	9 760	2 519	362	21 800	6 062	7 703
4212101	Household & lawn furniture whsle .....	10	D	D	D	c	D	D	D
4212102	Office & business furniture whsle .....	9	D	D	D	c	D	D	D
42122	Home furnishings whsle .....	37	195 337	30 087	7 040	1 237	52 392	66 592	57 809
421220	Home furnishings whsle .....	37	195 337	30 087	7 040	1 237	52 392	66 592	57 809
4212203	Floor coverings whsle .....	15	D	D	D	e	D	D	D
4212204	Other home furnishings whsle ..	14	D	D	D	f	D	D	D
4213	Lumber & other construction materials whsle .....	52	D	D	D	f	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle .....	34	D	D	D	f	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle .....	34	D	D	D	f	D	D	D
4213101	Lumber without yard whsle .....	8	D	D	D	b	D	D	D
4213102	Lumber with yard whsle .....	14	D	D	D	e	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle .....	12	D	D	D	e	D	D	D
42132	Brick, stone, & related construction materials whsle .....	5	D	D	D	b	D	D	D
421320	Brick, stone, & related construction materials whsle .....	5	D	D	D	b	D	D	D
4213201	Brick, block, tile, clay/cement sewer pipe whsle .....	3	D	D	D	b	D	D	D

**Table 3. Summary Statistics for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
	<b>MEMPHIS, TN-AR-MS MSA—Con.</b>								
	<b>Merchant wholesalers—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4213	Lumber & other construction materials whsle—Con.								
42139	Other construction materials whsle . . . . .	9	D	D	D	c	D	D	D
421390	Other construction materials whsle . . . . .	9	D	D	D	c	D	D	D
4213901	Flat glass & other construction glass whsle . . . . .	4	D	D	D	b	D	D	D
4213902	Other construction materials whsle . . . . .	5	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle . . . . .	177	1 949 232	94 880	20 293	2 934	160 989	178 271	344 119
42142	Office equipment whsle . . . . .	35	65 681	16 977	3 216	488	25 384	5 763	6 443
421420	Office equipment whsle . . . . .	35	65 681	16 977	3 216	488	25 384	5 763	6 443
42143	Computer & computer peripheral equipment & software whsle . . . . .	46	D	D	D	g	D	D	D
421430	Computer & computer peripheral equipment & software whsle . . . . .	46	D	D	D	g	D	D	D
4214301	Computer & peripheral equipment whsle . . . . .	39	D	D	D	g	D	D	D
42143011	Computers & peripheral equipment for resale . . . . .	16	D	D	D	f	D	D	D
42143012	Computers & peripheral equipment for end use . . . . .	23	D	D	D	e	D	D	D
42144	Other commercial equipment whsle . . . . .	27	D	D	D	e	D	D	D
421440	Other commercial equipment whsle . . . . .	27	D	D	D	e	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle . . . . .	17	D	D	D	c	D	D	D
4214402	Store machines & equipment whsle . . . . .	10	D	D	D	c	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle . . . . .	55	D	D	D	f	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle . . . . .	55	D	D	D	f	D	D	D
4214501	Surgical, medical, & hospital supplies whsle . . . . .	50	D	D	D	f	D	D	D
42146	Ophthalmic goods whsle . . . . .	6	D	D	D	c	D	D	D
421460	Ophthalmic goods whsle . . . . .	6	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle . . . . .	39	D	D	D	f	D	D	D
42151	Metal service centers & offices . . . . .	38	D	D	D	f	D	D	D
421510	Metal service centers & offices . . . . .	38	D	D	D	f	D	D	D
4215101	Ferrous metal service centers & sales offices . . . . .	34	D	D	D	f	D	D	D
42151011	Ferrous metal service centers . . . . .	32	D	D	D	f	D	D	D
4216	Electrical goods whsle . . . . .	121	D	D	D	g	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	46	D	D	D	f	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	46	D	D	D	f	D	D	D
42162	Electrical appliance, television & radio set whsle . . . . .	14	D	D	D	c	D	D	D
421620	Electrical appliance, television & radio set whsle . . . . .	14	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle . . . . .	61	D	D	D	g	D	D	D
421690	Other electronic parts & equipment whsle . . . . .	61	D	D	D	g	D	D	D
4216901	Communications equipment & supplies whsle . . . . .	34	D	D	D	f	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle . . . . .	27	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	99	593 323	54 065	13 500	1 595	92 627	78 606	75 510
42171	Hardware whsle . . . . .	43	385 412	36 306	9 273	1 041	60 150	54 454	51 706
421710	Hardware whsle . . . . .	43	385 412	36 306	9 273	1 041	60 150	54 454	51 706
42172	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	13	D	D	D	c	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	13	D	D	D	c	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	28	141 092	11 206	2 458	330	20 023	14 851	14 688
421730	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	28	141 092	11 206	2 458	330	20 023	14 851	14 688
42174	Refrigeration equipment & supplies whsle . . . . .	15	D	D	D	c	D	D	D
421740	Refrigeration equipment & supplies whsle . . . . .	15	D	D	D	c	D	D	D

**Table 3. Summary Statistics for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
	<b>MEMPHIS, TN—AR—MS MSA—Con.</b>								
	<b>Merchant wholesalers—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle .....	333	1 366 303	177 436	37 309	4 431	305 049	220 753	238 222
42181	Construction & mining (except petroleum) machinery & equip whsle .....	17	D	D	D	e	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle .....	17	D	D	D	e	D	D	D
42182	Farm & garden machinery & equipment whsle .....	42	D	D	D	e	D	D	D
421820	Farm & garden machinery & equipment whsle .....	42	D	D	D	e	D	D	D
4218201	Farm machinery & equipment—farm dealers .....	17	76 425	4 453	1 032	178	8 017	19 122	23 015
4218202	Farm machinery & equipment—whsle distributors .....	20	D	D	D	c	D	D	D
4218203	Lawn & garden machinery & equipment whsle .....	5	23 728	1 968	460	56	4 619	9 070	6 032
42183	Industrial machinery & equipment whsle .....	143	509 671	79 667	17 853	1 961	140 158	70 026	77 010
421830	Industrial machinery & equipment whsle .....	143	509 671	79 667	17 853	1 961	140 158	70 026	77 010
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle .....	20	D	D	D	e	D	D	D
42183021	Hydraulic & pneumatic pumps & motors whsle .....	9	D	D	D	c	D	D	D
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle .....	11	29 691	8 000	1 798	182	11 322	2 726	3 288
4218303	General-purpose industrial machinery & equipment whsle .....	44	120 203	19 170	3 869	423	32 115	13 400	13 404
4218304	Metalworking machinery & equipment whsle .....	9	D	D	D	b	D	D	D
4218305	Materials handling equipment whsle .....	38	155 792	24 616	6 149	681	43 275	14 736	15 283
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle .....	3	D	D	D	b	D	D	D
4218307	Other industrial machinery & equipment whsle .....	25	D	D	D	e	D	D	D
42184	Industrial supplies whsle .....	70	259 245	43 018	7 400	941	67 686	29 714	32 786
421840	Industrial supplies whsle .....	70	259 245	43 018	7 400	941	67 686	29 714	32 786
4218401	General-line industrial supplies whsle .....	10	26 110	3 641	877	106	5 981	3 317	3 406
4218402	Mechanical power transmission supplies whsle .....	12	D	D	D	c	D	D	D
4218403	Welding supplies whsle .....	10	D	D	D	c	D	D	D
4218404	Industrial containers & supplies whsle .....	8	22 824	1 112	163	24	2 126	613	631
4218405	Industrial valves & fittings (except fluid-power) whsle .....	9	D	D	D	c	D	D	D
4218406	Other industrial supplies whsle .....	21	D	D	D	e	D	D	D
42185	Service establishment equipment & supplies whsle .....	37	D	D	D	c	D	D	D
421850	Service establishment equipment & supplies whsle .....	37	D	D	D	c	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle .....	12	D	D	D	b	D	D	D
4218504	Other service establishment equipment & supplies whsle .....	12	18 638	3 335	799	92	5 213	3 050	2 887
42186	Transportation equipment & supplies (exc motor vehicle) whsle .....	24	D	D	D	e	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle .....	24	D	D	D	e	D	D	D
4218601	Aircraft & aeronautical equipment & supplies whsle .....	20	D	D	D	e	D	D	D
4218602	Marine machinery, equipment, & supplies whsle .....	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	123	D	D	D	g	D	D	D
42191	Sporting & recreational goods & supplies whsle .....	22	D	D	D	e	D	D	D
421910	Sporting & recreational goods & supplies whsle .....	22	D	D	D	e	D	D	D
42193	Recyclable material whsle .....	37	101 885	9 015	2 163	368	22 984	9 877	6 474
421930	Recyclable material whsle .....	37	101 885	9 015	2 163	368	22 984	9 877	6 474
4219301	Iron & steel scrap processors & dealers .....	12	60 984	5 073	1 232	193	13 736	7 437	3 753
42193011	Iron & steel scrap processors (using power processing equipment) .....	8	58 504	4 528	1 093	170	12 648	5 565	2 824
4219302	Recyclable paper & paperboard whsle .....	10	19 764	2 273	547	91	5 997	140	162
4219303	Other recyclable material whsle .....	15	21 137	1 669	384	84	3 251	2 300	2 559

**Table 3. Summary Statistics for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
	<b>MEMPHIS, TN—AR—MSA—Con.</b>								
	<b>Merchant wholesalers—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whsle—Con.								
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle . . . .	22	D	D	D	c	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle . . .	22	D	D	D	c	D	D	D
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle . . . . .	21	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whsle . . . . .	38	D	D	D	e	D	D	D
421990	Other miscellaneous durable goods whsle . . . . .	38	D	D	D	e	D	D	D
4219904	Prerecorded media whsle . . . . .	8	D	D	D	c	D	D	D
42199042	Prerecorded video tapes whsle . . . . .	4	D	D	D	b	D	D	D
4219906	Other durable goods whsle . . . . .	8	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods . . . .	487	D	D	D	i	D	D	D
4221	Paper & paper product whsle . . . . .	69	D	D	D	g	D	D	D
42211	Printing & writing paper whsle . . . . .	7	D	D	D	b	D	D	D
422110	Printing & writing paper whsle . . . .	7	D	D	D	b	D	D	D
42212	Stationery & office supplies whsle . . .	35	D	D	D	f	D	D	D
422120	Stationery & office supplies whsle . .	35	D	D	D	f	D	D	D
42213	Industrial & personal service paper whsle . . . . .	27	D	D	D	e	D	D	D
422130	Industrial & personal service paper whsle . . . . .	27	D	D	D	e	D	D	D
4222	Drugs, & druggists' sundries whsle . . .	39	D	D	D	g	D	D	D
42221	Drugs, & druggists' sundries whsle . .	39	D	D	D	g	D	D	D
422210	Drugs, & druggists' sundries whsle . . . . .	39	D	D	D	g	D	D	D
4222101	General-line drugs whsle . . . . .	20	D	D	D	f	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle . . . . .	19	D	D	D	e	D	D	D
4223	Apparel, piece goods, & notions whsle .	36	D	D	D	g	D	D	D
42231	Piece goods, notions, & other dry goods whsle . . . . .	8	D	D	D	b	D	D	D
422310	Piece goods, notions, & other dry goods whsle . . . . .	8	D	D	D	b	D	D	D
42232	Men's & boys' clothing & furnishings whsle . . . . .	9	D	D	D	f	D	D	D
422320	Men's & boys' clothing & furnishings whsle . . . . .	9	D	D	D	f	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle . . . . .	16	D	D	D	c	D	D	D
422330	Women's, children's, & infants' clothing & accessories whsle . . . .	16	D	D	D	c	D	D	D
42234	Footwear whsle . . . . .	3	D	D	D	e	D	D	D
422340	Footwear whsle . . . . .	3	D	D	D	e	D	D	D
4224	Grocery & related products whsle . . . .	101	1 729 344	91 911	25 325	2 519	174 091	84 313	89 758
42241	General-line grocery whsle . . . . .	11	1 222 462	49 475	17 109	1 272	98 664	61 633	62 227
422410	General-line grocery whsle . . . . .	11	1 222 462	49 475	17 109	1 272	98 664	61 633	62 227
4224103	Other general-line grocery whsle . . . . .	10	D	D	D	g	D	D	D
42242	Packaged frozen food whsle . . . . .	11	D	D	D	e	D	D	D
422420	Packaged frozen food whsle . . . . .	11	D	D	D	e	D	D	D
42245	Confectionery whsle . . . . .	8	56 471	3 417	700	88	6 579	4 502	4 511
422450	Confectionery whsle . . . . .	8	56 471	3 417	700	88	6 579	4 502	4 511
42247	Meat & meat product whsle . . . . .	9	D	D	D	c	D	D	D
422470	Meat & meat product whsle . . . . .	9	D	D	D	c	D	D	D
42248	Fresh fruit & vegetable whsle . . . . .	14	D	D	D	e	D	D	D
422480	Fresh fruit & vegetable whsle . . . .	14	D	D	D	e	D	D	D
42249	Other grocery & related products whsle . . . . .	31	D	D	D	c	D	D	D
422490	Other grocery & related products whsle . . . . .	31	D	D	D	c	D	D	D
4224906	Other grocery specialties whsle . . . .	15	66 871	1 797	415	72	3 604	1 603	1 054
4225	Farm-product raw material whsle . . . .	42	4 560 787	37 671	7 516	679	72 598	1 096 918	905 084
42251	Grain & field bean whsle . . . . .	12	D	D	D	c	D	D	D
422510	Grain & field bean whsle . . . . .	12	D	D	D	c	D	D	D
42252	Livestock whsle . . . . .	2	D	D	D	a	D	D	D
422520	Livestock whsle . . . . .	2	D	D	D	a	D	D	D
42259	Other farm product raw material whsle . . . . .	28	3 415 425	33 069	6 502	561	61 312	1 077 773	875 688
422590	Other farm product raw material whsle . . . . .	28	3 415 425	33 069	6 502	561	61 312	1 077 773	875 688
4225904	Cotton whsle . . . . .	23	D	D	D	f	D	D	D

**Table 3. Summary Statistics for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>MEMPHIS, TN—AR—MS MSA—Con.</b>									
<b>Merchant wholesalers—Con.</b>									
422	Wholesale trade, nondurable goods—Con.								
4226	Chemical & allied products whsle . . . .	53	243 378	22 364	5 311	618	47 643	21 925	21 849
42261	Plastics materials & basic forms & shapes whsle . . . . .	18	D	D	D	c	D	D	D
422610	Plastics materials & basic forms & shapes whsle . . . . .	18	D	D	D	c	D	D	D
42269	Other chemical & allied products whsle . . . . .	35	D	D	D	e	D	D	D
422690	Other chemical & allied products whsle . . . . .	35	D	D	D	e	D	D	D
4226902	Other chemical & allied products whsle . . . . .	34	D	D	D	e	D	D	D
4227	Petroleum & petroleum products whsle . . . . .	33	D	D	D	e	D	D	D
42271	Petroleum bulk stations & terminals . . . . .	19	138 449	7 278	1 591	260	14 519	4 149	4 263
422710	Petroleum bulk stations & terminals . . . . .	19	138 449	7 278	1 591	260	14 519	4 149	4 263
4227101	Petroleum bulk stations & terminals (except LP) . . . . .	17	D	D	D	c	D	D	D
42271011	Petroleum bulk stations (except LP) . . . . .	17	D	D	D	c	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals) . . . . .	14	D	D	D	b	D	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) . . . . .	14	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle . . . . .	17	250 152	28 491	6 201	778	52 344	22 372	21 744
42281	Beer & ale whsle . . . . .	10	149 572	19 585	4 103	528	34 428	6 752	6 971
422810	Beer & ale whsle . . . . .	10	149 572	19 585	4 103	528	34 428	6 752	6 971
42282	Wine & distilled alcoholic beverage whsle . . . . .	7	100 580	8 906	2 098	250	17 916	15 620	14 773
422820	Wine & distilled alcoholic beverage whsle . . . . .	7	100 580	8 906	2 098	250	17 916	15 620	14 773
4228201	Wine & distilled alcoholic bev (licensed operation) whsle . . . . .	7	100 580	8 906	2 098	250	17 916	15 620	14 773
4229	Miscellaneous nondurable goods whsle . . . . .	97	D	D	D	g	D	D	D
42291	Farm supplies whsle . . . . .	22	D	D	D	e	D	D	D
422910	Farm supplies whsle . . . . .	22	D	D	D	e	D	D	D
4229101	Farm supplies—farm dealers . . . . .	4	14 681	577	122	17	1 418	3 840	3 427
4229102	Farm supplies—whsle distributors . . . . .	18	D	D	D	e	D	D	D
42292	Book, periodical, & newspaper whsle . . . . .	12	D	D	D	e	D	D	D
422920	Book, periodical, & newspaper whsle . . . . .	12	D	D	D	e	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle . . . . .	13	D	D	D	c	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle . . . . .	13	D	D	D	c	D	D	D
42294	Tobacco & tobacco product whsle . . . . .	8	D	D	D	e	D	D	D
422940	Tobacco & tobacco product whsle . . . . .	8	D	D	D	e	D	D	D
42295	Paint, varnish, & supplies whsle . . . . .	8	D	D	D	b	D	D	D
422950	Paint, varnish, & supplies whsle . . . . .	8	D	D	D	b	D	D	D
4229501	Paint, varnish, & supplies whsle . . . . .	8	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle . . . . .	34	D	D	D	c	D	D	D
422990	Other miscellaneous nondurable goods whsle . . . . .	34	D	D	D	c	D	D	D
4229904	Other nondurable goods whsle . . . . .	19	D	D	D	b	D	D	D
<b>Manufacturers' sales branches and sales offices . . . . .</b>									
		<b>212</b>	<b>15 067 727</b>	<b>265 874</b>	<b>67 970</b>	<b>5 993</b>	<b>588 352</b>	<b>346 966</b>	<b>345 093</b>
421	Wholesale trade, durable goods . . . . .	129	D	D	D	h	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	24	8 238 707	33 803	8 144	673	79 005	65 479	61 262
42111	Automobile & other motor vehicle whsle . . . . .	8	D	D	D	c	D	D	D
421110	Automobile & other motor vehicle whsle . . . . .	8	D	D	D	c	D	D	D
4211103	Light truck & van (14,000 lb or less) whsle . . . . .	4	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle . . . . .	15	D	D	D	e	D	D	D
421120	Motor vehicle supplies & new parts whsle . . . . .	15	D	D	D	e	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors . . . . .	6	D	D	D	c	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers . . . . .	9	D	D	D	e	D	D	D

**Table 3. Summary Statistics for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
	<b>MEMPHIS, TN-AR-MS MSA—Con.</b>								
	<b>Manufacturers' sales branches and sales offices—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4213	Lumber & other construction materials whsle .....	17	D	D	D	e	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle .....	6	D	D	D	c	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle .....	6	D	D	D	c	D	D	D
42132	Brick, stone, & related construction materials whsle .....	6	D	D	D	b	D	D	D
421320	Brick, stone, & related construction materials whsle .....	6	D	D	D	b	D	D	D
4213201	Brick, block, tile, clay/cement sewer pipe whsle .....	4	D	D	D	b	D	D	D
4213203	Cement, lime, & related products whsle .....	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle .....	23	D	D	D	f	D	D	D
42143	Computer & computer peripheral equipment & software whsle .....	11	D	D	D	e	D	D	D
421430	Computer & computer peripheral equipment & software whsle .....	11	D	D	D	e	D	D	D
4214301	Computer & peripheral equipment whsle .....	11	D	D	D	e	D	D	D
42143012	Computers & peripheral equipment for end use .....	8	D	D	D	e	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle .....	5	D	D	D	b	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle .....	5	D	D	D	b	D	D	D
42146	Ophthalmic goods whsle .....	1	D	D	D	a	D	D	D
421460	Ophthalmic goods whsle .....	1	D	D	D	a	D	D	D
4215	Metal & mineral (except petroleum) whsle .....	10	841 432	10 219	3 045	225	23 975	47 131	48 201
42151	Metal service centers & offices .....	10	841 432	10 219	3 045	225	23 975	47 131	48 201
421510	Metal service centers & offices .....	10	841 432	10 219	3 045	225	23 975	47 131	48 201
4215101	Ferrous metal service centers & sales offices .....	8	D	D	D	b	D	D	D
4215102	Nonferrous metal service centers & sales offices .....	2	D	D	D	c	D	D	D
42151021	Nonferrous metal service centers .....	2	D	D	D	c	D	D	D
4216	Electrical goods whsle .....	16	D	D	D	c	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	10	D	D	D	b	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle .....	10	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	7	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle .....	29	825 819	14 238	3 933	455	28 413	60 710	56 813
42183	Industrial machinery & equipment whsle .....	9	D	D	D	e	D	D	D
421830	Industrial machinery & equipment whsle .....	9	D	D	D	e	D	D	D
4218303	General-purpose industrial machinery & equipment whsle .....	4	D	D	D	c	D	D	D
4218304	Metalworking machinery & equipment whsle .....	2	D	D	D	c	D	D	D
42184	Industrial supplies whsle .....	14	436 425	3 583	912	98	7 147	6 956	6 912
421840	Industrial supplies whsle .....	14	436 425	3 583	912	98	7 147	6 956	6 912
4218404	Industrial containers & supplies whsle .....	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	83	D	D	D	h	D	D	D
4221	Paper & paper product whsle .....	11	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle .....	9	D	D	D	f	D	D	D
42231	Piece goods, notions, & other dry goods whsle .....	1	D	D	D	a	D	D	D
422310	Piece goods, notions, & other dry goods whsle .....	1	D	D	D	a	D	D	D
42232	Men's & boys' clothing & furnishings whsle .....	6	D	D	D	f	D	D	D
422320	Men's & boys' clothing & furnishings whsle .....	6	D	D	D	f	D	D	D
4224	Grocery & related products whsle .....	22	1 039 802	48 908	11 239	1 230	92 254	4 387	4 493
42242	Packaged frozen food whsle .....	3	D	D	D	b	D	D	D
422420	Packaged frozen food whsle .....	3	D	D	D	b	D	D	D
42249	Other grocery & related products whsle .....	14	409 786	27 632	6 445	707	52 233	1 761	1 825
422490	Other grocery & related products whsle .....	14	409 786	27 632	6 445	707	52 233	1 761	1 825
4224902	Bread & baked goods whsle .....	3	58 762	3 528	915	152	6 350	1 006	930
4224903	Soft drinks whsle .....	4	D	D	D	f	D	D	D

**Table 3. Summary Statistics for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
	<b>MEMPHIS, TN—AR—MS MSA—</b>								
	<b>Con.</b>								
	<b>Manufacturers' sales branches and sales offices—</b>								
	<b>Con.</b>								
422	Wholesale trade, nondurable goods—								
	<b>Con.</b>								
4226	Chemical & allied products whsle . . . .	15	D	D	D	e	D	D	D
42269	Other chemical & allied products								
	whsle . . . . .	12	D	D	D	c	D	D	D
422690	Other chemical & allied products								
	whsle . . . . .	12	D	D	D	c	D	D	D
4226902	Other chemical & allied products								
	whsle . . . . .	12	D	D	D	c	D	D	D
4227	Petroleum & petroleum products								
	whsle . . . . .	10	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals .	7	578 635	2 503	597	63	9 734	15 404	14 872
422710	Petroleum bulk stations &								
	terminals . . . . .	7	578 635	2 503	597	63	9 734	15 404	14 872
4227101	Petroleum bulk stations &								
	terminals (except LP) . . . . .	7	578 635	2 503	597	63	9 734	15 404	14 872
42271012	Petroleum bulk terminals								
	(except LP) . . . . .	5	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods								
	whsle . . . . .	12	D	D	D	f	D	D	D
42291	Farm supplies whsle . . . . .	6	795 956	20 228	5 027	255	36 638	2 206	2 274
422910	Farm supplies whsle . . . . .	6	795 956	20 228	5 027	255	36 638	2 206	2 274
4229102	Farm supplies—whsle								
	distributors . . . . .	6	795 956	20 228	5 027	255	36 638	2 206	2 274
	<b>Agents, brokers, and</b>								
	<b>commission merchants . . . . .</b>	<b>227</b>	<b>3 961 901</b>	<b>71 929</b>	<b>17 228</b>	<b>2 997</b>	<b>126 968</b>	<b>5 145</b>	<b>2 771</b>
421	Wholesale trade, durable goods . . . . .	156	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts &								
	supplies whsle . . . . .	13	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle								
	whsle . . . . .	3	D	D	D	e	D	D	D
421110	Automobile & other motor vehicle								
	whsle . . . . .	3	D	D	D	e	D	D	D
4211101	Automobile & motorcycle whsle .	3	D	D	D	e	D	D	D
42112	Motor vehicle supplies & new parts								
	whsle . . . . .	10	D	D	D	b	D	D	D
421120	Motor vehicle supplies & new parts								
	whsle . . . . .	10	D	D	D	b	D	D	D
4211201	Motor vehicle supplies & new								
	parts—warehouse distributors .	4	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle . . .	15	D	D	D	b	D	D	D
42121	Furniture whsle . . . . .	8	D	D	D	a	D	D	D
421210	Furniture whsle . . . . .	8	D	D	D	a	D	D	D
4212101	Household & lawn furniture								
	whsle . . . . .	5	D	D	D	a	D	D	D
42122	Home furnishings whsle . . . . .	7	92 109	2 781	589	36	4 195	—	—
421220	Home furnishings whsle . . . . .	7	92 109	2 781	589	36	4 195	—	—
4212201	Household china, glassware, &								
	crockery whsle . . . . .	3	D	D	D	a	D	D	D
4212203	Floor coverings whsle . . . . .	3	D	D	D	a	D	D	D
4213	Lumber & other construction materials								
	whsle . . . . .	3	D	D	D	a	D	D	D
4214	Professional & commercial equipment								
	& supplies whsle . . . . .	17	D	D	D	b	D	D	D
42144	Other commercial equipment whsle .	7	D	D	D	a	D	D	D
421440	Other commercial equipment								
	whsle . . . . .	7	D	D	D	a	D	D	D
4214401	Restaurant & hotel equipment &								
	supplies whsle . . . . .	5	D	D	D	a	D	D	D
42145	Medical, dental, & hospital								
	equipment & supplies whsle . . . . .	9	19 263	1 207	312	23	2 732	45	35
421450	Medical, dental, & hospital								
	equipment & supplies whsle . . . . .	9	19 263	1 207	312	23	2 732	45	35
4214501	Surgical, medical, & hospital								
	supplies whsle . . . . .	9	19 263	1 207	312	23	2 732	45	35
4215	Metal & mineral (except petroleum)								
	whsle . . . . .	5	D	D	D	a	D	D	D
42151	Metal service centers & offices . . . .	5	D	D	D	a	D	D	D
421510	Metal service centers & offices . . .	5	D	D	D	a	D	D	D
4215101	Ferrous metal service centers &								
	sales offices . . . . .	5	D	D	D	a	D	D	D
4216	Electrical goods whsle . . . . .	32	D	D	D	c	D	D	D
42161	Electrical apparatus & equip, wiring								
	supp, & const material whsle . . . . .	26	D	D	D	c	D	D	D
421610	Electrical apparatus & equip,								
	wiring supp, & const material								
	whsle . . . . .	26	D	D	D	c	D	D	D
42169	Other electronic parts & equipment								
	whsle . . . . .	5	D	D	D	b	D	D	D
421690	Other electronic parts & equipment								
	whsle . . . . .	5	D	D	D	b	D	D	D



**Table 3. Summary Statistics for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
	<b>MEMPHIS, TN-AR-MS MSA—Con.</b>								
	<b>Agents, brokers, and commission merchants—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	19	D	D	D	b	D	D	D
42171	Hardware whsle .....	8	D	D	D	b	D	D	D
421710	Hardware whsle .....	8	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle .....	7	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle .....	7	D	D	D	b	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle .....	3	D	D	D	b	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle .....	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	41	127 863	6 717	1 689	141	12 074	3 890	1 563
42183	Industrial machinery & equipment whsle .....	27	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle .....	27	D	D	D	b	D	D	D
4218303	General-purpose industrial machinery & equipment whsle .	11	D	D	D	b	D	D	D
4218307	Other industrial machinery & equipment whsle .....	7	D	D	D	b	D	D	D
42184	Industrial supplies whsle .....	3	10 268	1 465	410	28	2 519	—	437
421840	Industrial supplies whsle .....	3	10 268	1 465	410	28	2 519	—	437
42186	Transportation equipment & supplies (exc motor vehicle) whsle .....	5	D	D	D	a	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle .....	5	D	D	D	a	D	D	D
4218601	Aircraft & aeronautical equipment & supplies whsle ...	5	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle ...	11	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle .....	8	D	D	D	a	D	D	D
421990	Other miscellaneous durable goods whsle .....	8	D	D	D	a	D	D	D
4219906	Other durable goods whsle .....	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	71	D	D	D	g	D	D	D
4221	Paper & paper product whsle .....	5	D	D	D	a	D	D	D
4223	Apparel, piece goods, & notions whsle .	7	D	D	D	a	D	D	D
42231	Piece goods, notions, & other dry goods whsle .....	4	D	D	D	a	D	D	D
422310	Piece goods, notions, & other dry goods whsle .....	4	D	D	D	a	D	D	D
4223101	Piece goods—jobbers .....	4	D	D	D	a	D	D	D
4224	Grocery & related products whsle .....	32	2 266 249	31 159	8 035	1 981	57 577	10	7
42241	General-line grocery whsle .....	9	1 852 179	24 744	6 591	1 797	47 577	—	—
422410	General-line grocery whsle .....	9	1 852 179	24 744	6 591	1 797	47 577	—	—
4224103	Other general-line grocery whsle .....	9	1 852 179	24 744	6 591	1 797	47 577	—	—
42242	Packaged frozen food whsle .....	8	223 533	3 193	704	97	4 812	1	1
422420	Packaged frozen food whsle .....	8	223 533	3 193	704	97	4 812	1	1
42249	Other grocery & related products whsle .....	6	D	D	D	b	D	D	D
422490	Other grocery & related products whsle .....	6	D	D	D	b	D	D	D
4224902	Bread & baked goods whsle .....	3	D	D	D	a	D	D	D
4225	Farm-product raw material whsle .....	10	41 281	425	67	34	948	192	1
42259	Other farm product raw material whsle .....	8	D	D	D	a	D	D	D
422590	Other farm product raw material whsle .....	8	D	D	D	a	D	D	D
4226	Chemical & allied products whsle .....	6	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle .....	9	D	D	D	a	D	D	D

**Table 3. Summary Statistics for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>NASHVILLE, TN MSA</b>									
<b>42</b>	<b>Wholesale trade</b> .....	<b>2 213</b>	<b>23 385 223</b>	<b>1 288 766</b>	<b>302 943</b>	<b>35 488</b>	<b>2 616 177</b>	<b>1 510 718</b>	<b>1 586 775</b>
421	Wholesale trade, durable goods .....	1 534	13 075 831	778 958	183 238	20 185	1 479 530	868 043	901 548
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	173	4 017 643	121 088	30 044	3 801	251 760	202 988	206 553
42111	Automobile & other motor vehicle whsle .....	55	1 753 773	40 009	8 614	1 378	85 183	49 777	53 070
421110	Automobile & other motor vehicle whsle .....	55	1 753 773	40 009	8 614	1 378	85 183	49 777	53 070
4211101	Automobile & motorcycle whsle .....	26	1 374 623	9 792	2 333	594	37 112	11 449	12 314
4211103	Light truck & van (14,000 lb or less) whsle .....	3	D	D	D	a	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle .....	20	D	D	D	f	D	D	D
42112	Motor vehicle supplies & new parts whsle .....	80	D	D	D	g	D	D	D
421120	Motor vehicle supplies & new parts whsle .....	80	D	D	D	g	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors .....	40	D	D	D	g	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers .....	36	D	D	D	e	D	D	D
4211203	Petroleum products marketing equipment whsle .....	4	D	D	D	b	D	D	D
42113	Tire & tube whsle .....	9	D	D	D	e	D	D	D
421130	Tire & tube whsle .....	9	D	D	D	e	D	D	D
42114	Motor vehicle parts, (used) whsle .....	29	D	D	D	c	D	D	D
421140	Motor vehicle parts, (used) whsle .....	29	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle .....	58	210 412	29 639	6 473	674	51 532	16 974	17 666
42121	Furniture whsle .....	21	84 925	18 222	3 853	356	26 302	8 367	8 425
421210	Furniture whsle .....	21	84 925	18 222	3 853	356	26 302	8 367	8 425
4212102	Office & business furniture whsle .....	17	D	D	D	e	D	D	D
42122	Home furnishings whsle .....	37	125 487	11 417	2 620	318	25 230	8 607	9 241
421220	Home furnishings whsle .....	37	125 487	11 417	2 620	318	25 230	8 607	9 241
4212202	Linens, domestics, draperies, & curtains whsle .....	8	D	D	D	b	D	D	D
4212203	Floor coverings whsle .....	14	56 809	5 112	1 100	141	13 407	6 458	6 823
4212204	Other home furnishings whsle .....	13	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle .....	89	672 810	39 093	9 609	1 238	87 783	55 987	60 016
42131	Lumber, plywood, millwork, & wood panel whsle .....	41	329 469	24 872	6 058	840	54 671	38 887	41 360
421310	Lumber, plywood, millwork, & wood panel whsle .....	41	329 469	24 872	6 058	840	54 671	38 887	41 360
4213101	Lumber without yard whsle .....	9	D	D	D	b	D	D	D
4213102	Lumber with yard whsle .....	11	D	D	D	e	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle .....	21	112 860	12 150	3 076	425	25 066	12 497	15 667
42132	Brick, stone, & related construction materials whsle .....	14	D	D	D	c	D	D	D
421320	Brick, stone, & related construction materials whsle .....	14	D	D	D	c	D	D	D
4213201	Brick, block, tile, clay/cement sewer pipe whsle .....	6	D	D	D	c	D	D	D
4213202	Sand, gravel, & stone whsle .....	3	D	D	D	b	D	D	D
4213203	Cement, lime, & related products whsle .....	5	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material whsle .....	13	127 771	4 929	1 195	118	9 943	4 641	5 641
421330	Roofing, siding, & insulation material whsle .....	13	127 771	4 929	1 195	118	9 943	4 641	5 641
4213301	Roofing, siding, & insulation material whsle .....	13	127 771	4 929	1 195	118	9 943	4 641	5 641
42139	Other construction materials whsle .....	21	D	D	D	b	D	D	D
421390	Other construction materials whsle .....	21	D	D	D	b	D	D	D
4213901	Flat glass & other construction glass whsle .....	5	D	D	D	b	D	D	D
4213902	Other construction materials whsle .....	16	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle .....	239	1 514 301	158 328	38 924	3 620	271 374	81 336	89 160
42141	Photographic equipment & supplies whsle .....	12	73 861	5 763	1 385	138	9 708	10 109	10 715
421410	Photographic equipment & supplies whsle .....	12	73 861	5 763	1 385	138	9 708	10 109	10 715
42142	Office equipment whsle .....	37	157 159	32 409	8 434	812	47 435	11 453	11 652
421420	Office equipment whsle .....	37	157 159	32 409	8 434	812	47 435	11 453	11 652
42143	Computer & computer peripheral equipment & software whsle .....	73	671 333	51 114	12 750	958	92 587	22 506	24 999
421430	Computer & computer peripheral equipment & software whsle .....	73	671 333	51 114	12 750	958	92 587	22 506	24 999
4214301	Computer & peripheral equipment whsle .....	60	D	D	D	f	D	D	D
42143011	Computers & peripheral equipment for resale .....	17	D	D	D	b	D	D	D
42143012	Computers & peripheral equipment for end use .....	43	D	D	D	f	D	D	D
4214302	Computer software (packaged) whsle .....	13	D	D	D	e	D	D	D

**Table 3. Summary Statistics for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
	<b>NASHVILLE, TN MSA—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle—Con.								
42144	Other commercial equipment whsle	38	D	D	D	f	D	D	D
421440	Other commercial equipment whsle	38	D	D	D	f	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	25	168 772	14 870	3 458	418	24 827	9 857	12 966
4214402	Store machines & equipment whsle	13	D	D	D	c	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	62	339 823	36 735	8 540	777	65 334	20 572	23 172
421450	Medical, dental, & hospital equipment & supplies whsle	62	339 823	36 735	8 540	777	65 334	20 572	23 172
4214501	Surgical, medical, & hospital supplies whsle	60	D	D	D	f	D	D	D
42146	Ophthalmic goods whsle	7	20 920	4 519	1 259	168	9 041	1 260	1 226
421460	Ophthalmic goods whsle	7	20 920	4 519	1 259	168	9 041	1 260	1 226
42149	Other professional equipment & supplies whsle	10	D	D	D	c	D	D	D
421490	Other professional equipment & supplies whsle	10	D	D	D	c	D	D	D
4214902	Other professional equipment & supplies whsle	8	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle	71	2 427 213	52 764	13 615	1 241	114 753	131 239	129 809
42151	Metal service centers & offices	66	2 100 033	47 130	12 296	1 133	100 605	124 154	124 823
421510	Metal service centers & offices	66	2 100 033	47 130	12 296	1 133	100 605	124 154	124 823
4215101	Ferrous metal service centers & sales offices	56	1 968 231	37 353	9 202	955	80 469	113 746	112 882
42151011	Ferrous metal service centers	39	658 509	28 580	6 862	803	64 075	113 746	112 882
42151012	Ferrous metal sales offices	17	1 309 722	8 773	2 340	152	16 394	—	—
4215102	Nonferrous metal service centers & sales offices	10	131 802	9 777	3 094	178	20 136	10 408	11 941
42151021	Nonferrous metal service centers	9	D	D	D	c	D	D	D
42151022	Nonferrous metal sales offices	1	D	D	D	a	D	D	D
42152	Coal & other mineral & ore whsle	5	327 180	5 634	1 319	108	14 148	7 085	4 986
421520	Coal & other mineral & ore whsle	5	327 180	5 634	1 319	108	14 148	7 085	4 986
4215201	Coal whsle	5	327 180	5 634	1 319	108	14 148	7 085	4 986
4216	Electrical goods whsle	200	1 319 486	81 024	20 932	1 941	147 774	83 194	86 971
42161	Electrical apparatus & equip, wiring supp, & const material whsle	89	533 264	32 443	7 815	867	55 045	37 127	37 881
421610	Electrical apparatus & equip, wiring supp, & const material whsle	89	533 264	32 443	7 815	867	55 045	37 127	37 881
42162	Electrical appliance, television & radio set whsle	21	D	D	D	c	D	D	D
421620	Electrical appliance, television & radio set whsle	21	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle	90	D	D	D	f	D	D	D
421690	Other electronic parts & equipment whsle	90	D	D	D	f	D	D	D
4216901	Communications equipment & supplies whsle	49	218 249	26 482	7 368	550	39 175	6 985	7 797
4216902	Electronic parts (excluding communications equipment) whsle	41	D	D	D	e	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	129	716 684	60 589	12 149	1 491	101 385	69 495	65 296
42171	Hardware whsle	51	384 893	21 854	4 867	623	38 574	36 173	35 380
421710	Hardware whsle	51	384 893	21 854	4 867	623	38 574	36 173	35 380
42172	Plumbing & heating equipment & supplies (hydronics) whsle	33	175 726	19 611	3 141	363	30 809	11 662	11 549
421720	Plumbing & heating equipment & supplies (hydronics) whsle	33	175 726	19 611	3 141	363	30 809	11 662	11 549
42173	Warm air heating & air-conditioning equipment & supplies whsle	37	146 144	17 298	3 705	454	28 988	20 308	16 917
421730	Warm air heating & air-conditioning equipment & supplies whsle	37	146 144	17 298	3 705	454	28 988	20 308	16 917
42174	Refrigeration equipment & supplies whsle	8	9 921	1 826	436	51	3 014	1 352	1 450
421740	Refrigeration equipment & supplies whsle	8	9 921	1 826	436	51	3 014	1 352	1 450

**Table 3. Summary Statistics for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>42</b>	<b>NASHVILLE, TN MSA—Con.</b>								
	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle .....	390	1 188 859	131 816	28 603	3 635	249 578	151 441	162 870
42181	Construction & mining (except petroleum) machinery & equip whsle .....	28	218 778	16 037	3 647	471	27 645	27 184	29 509
421810	Construction & mining (except petroleum) machinery & equip whsle .....	28	218 778	16 037	3 647	471	27 645	27 184	29 509
42182	Farm & garden machinery & equipment whsle .....	27	107 107	7 799	1 667	267	15 529	17 982	20 152
421820	Farm & garden machinery & equipment whsle .....	27	107 107	7 799	1 667	267	15 529	17 982	20 152
4218201	Farm machinery & equipment—farm dealers .....	9	D	D	D	b	D	D	D
4218202	Farm machinery & equipment—whsle distributors .....	13	40 828	3 955	810	128	8 928	6 621	7 002
4218203	Lawn & garden machinery & equipment whsle .....	5	D	D	D	b	D	D	
42183	Industrial machinery & equipment whsle .....	200	533 579	71 265	14 977	1 800	139 083	61 540	66 794
421830	Industrial machinery & equipment whsle .....	200	533 579	71 265	14 977	1 800	139 083	61 540	66 794
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle .....	27	56 943	7 285	1 578	186	12 435	2 864	4 007
42183021	Hydraulic & pneumatic pumps & motors whsle .....	10	D	D	D	b	D	D	
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle .....	17	D	D	D	c	D	D	
4218303	General-purpose industrial machinery & equipment whsle .....	57	165 744	21 456	4 169	472	45 724	26 377	27 149
4218304	Metalworking machinery & equipment whsle .....	32	92 281	8 128	1 745	203	18 246	10 200	11 939
4218305	Materials handling equipment whsle .....	34	D	D	D	e	D	D	
4218307	Other industrial machinery & equipment whsle .....	42	100 485	16 807	3 399	409	29 754	11 880	13 230
42184	Industrial supplies whsle .....	75	175 789	21 842	4 793	607	37 919	22 849	23 525
421840	Industrial supplies whsle .....	75	175 789	21 842	4 793	607	37 919	22 849	23 525
4218401	General-line industrial supplies whsle .....	11	17 440	1 693	371	53	3 209	1 128	1 036
4218402	Mechanical power transmission supplies whsle .....	11	41 004	4 332	999	120	7 819	7 725	8 393
4218403	Welding supplies whsle .....	10	25 023	2 544	402	63	4 786	2 279	2 173
4218406	Other industrial supplies whsle .....	32	D	D	D	e	D	D	
42185	Service establishment equipment & supplies whsle .....	45	62 946	8 033	1 784	279	15 767	6 368	7 016
421850	Service establishment equipment & supplies whsle .....	45	62 946	8 033	1 784	279	15 767	6 368	7 016
4218501	Beauty & barber shop equipment & supplies whsle .....	9	6 559	980	297	53	1 806	1 355	1 968
4218502	Custodial, janitors' equipment & supplies whsle .....	16	18 392	3 326	629	123	7 042	2 015	2 080
4218503	Laundry & dry-cleaning equipment & supplies whsle .....	8	10 253	1 406	346	35	2 703	937	895
4218504	Other service establishment equipment & supplies whsle .....	12	27 742	2 321	512	68	4 216	2 061	2 073
42186	Transportation equipment & supplies (exc motor vehicle) whsle .....	15	90 660	6 840	1 735	211	13 635	15 518	15 874
421860	Transportation equipment & supplies (exc motor vehicle) whsle .....	15	90 660	6 840	1 735	211	13 635	15 518	15 874
4218603	Other transportation equipment & supplies whsle .....	6	64 733	4 566	1 185	144	8 803	8 507	8 474
4219	Miscellaneous durable goods whsle ...	185	1 008 423	104 617	22 889	2 544	203 591	75 389	83 207
42191	Sporting & recreational goods & supplies whsle .....	33	100 840	6 157	1 389	173	12 182	6 186	6 350
421910	Sporting & recreational goods & supplies whsle .....	33	100 840	6 157	1 389	173	12 182	6 186	6 350
42192	Toy & hobby goods & supplies whsle .....	18	64 425	4 826	907	140	15 000	5 939	6 322
421920	Toy & hobby goods & supplies whsle .....	18	64 425	4 826	907	140	15 000	5 939	6 322
42193	Recyclable material whsle .....	27	D	D	D	e	D	D	D
421930	Recyclable material whsle .....	27	D	D	D	e	D	D	D
4219301	Iron & steel scrap processors & dealers .....	10	74 156	10 596	1 953	273	28 251	4 458	5 991
42193011	Iron & steel scrap processors (using power processing equipment) .....	8	D	D	D	e	D	D	D
4219302	Recyclable paper & paperboard whsle .....	5	D	D	D	b	D	D	D
4219303	Other recyclable material whsle .....	12	D	D	D	b	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle .....	19	19 265	3 023	624	117	5 278	3 321	3 972
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle .....	19	19 265	3 023	624	117	5 278	3 321	3 972
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle .....	19	19 265	3 023	624	117	5 278	3 321	3 972

**Table 3. Summary Statistics for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>NASHVILLE, TN MSA—Con.</b>									
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whsle—Con.								
42199	Other miscellaneous durable goods whsle .....					g	D	D	D
421990	Other miscellaneous durable goods whsle .....	88	D	D	D	g	D	D	D
4219901	Musical instruments & supplies whsle .....	9	D	D	D	c	D	D	D
4219903	General merchandise (durable goods) whsle .....	14	27 561	937	181	38	3 078	3 499	3 560
4219904	Prerecorded media whsle .....	37	489 499	63 055	14 097	1 386	99 461	44 067	48 294
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle .....	31	D	D	D	f	D	D	D
42199042	Prerecorded video tapes whsle .....	6	D	D	D	e	D	D	D
4219906	Other durable goods whsle .....	21	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods .....	679	10 309 392	509 808	119 705	15 303	1 136 647	642 675	685 227
4221	Paper & paper product whsle .....	74	549 185	42 843	10 300	1 028	80 647	40 876	43 256
42211	Printing & writing paper whsle .....	11	D	D	D	c	D	D	D
422110	Printing & writing paper whsle .....	11	D	D	D	c	D	D	D
42212	Stationery & office supplies whsle .....	40	210 342	19 380	4 993	540	39 173	21 556	21 825
422120	Stationery & office supplies whsle .....	40	210 342	19 380	4 993	540	39 173	21 556	21 825
42213	Industrial & personal service paper whsle .....	23	D	D	D	e	D	D	D
422130	Industrial & personal service paper whsle .....	23	D	D	D	e	D	D	D
4222	Drugs, & druggists' sundries whsle .....	43	1 690 249	19 727	4 526	523	39 524	92 773	99 708
42221	Drugs, & druggists' sundries whsle .....	43	1 690 249	19 727	4 526	523	39 524	92 773	99 708
422210	Drugs, & druggists' sundries whsle .....	43	1 690 249	19 727	4 526	523	39 524	92 773	99 708
4222101	General-line drugs whsle .....	21	D	D	D	e	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle .....	22	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle .....	81	792 738	43 077	10 298	1 171	116 919	138 564	149 884
42231	Piece goods, notions, & other dry goods whsle .....	15	57 342	4 105	1 033	143	8 819	3 698	3 826
422310	Piece goods, notions, & other dry goods whsle .....	15	57 342	4 105	1 033	143	8 819	3 698	3 826
4223102	Notions & other dry goods whsle .....	9	D	D	D	b	D	D	D
42232	Men's & boys' clothing & furnishings whsle .....	22	D	D	D	e	D	D	D
422320	Men's & boys' clothing & furnishings whsle .....	22	D	D	D	e	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle .....	27	D	D	D	c	D	D	D
422330	Women's, children's, & infants' clothing & accessories whsle .....	27	D	D	D	c	D	D	D
42234	Footwear whsle .....	17	344 619	24 669	5 850	445	76 411	66 318	69 963
422340	Footwear whsle .....	17	344 619	24 669	5 850	445	76 411	66 318	69 963
4224	Grocery & related products whsle .....	145	3 090 077	161 291	38 531	5 125	316 329	101 416	97 340
42241	General-line grocery whsle .....	23	1 502 099	77 139	17 932	2 170	129 230	57 660	57 195
422410	General-line grocery whsle .....	23	1 502 099	77 139	17 932	2 170	129 230	57 660	57 195
4224103	Other general-line grocery whsle .....	22	D	D	D	g	D	D	D
42242	Packaged frozen food whsle .....	14	420 182	11 379	3 005	381	28 089	7 110	6 864
422420	Packaged frozen food whsle .....	14	420 182	11 379	3 005	381	28 089	7 110	6 864
42243	Dairy products, (except dried or canned) whsle .....	9	111 997	9 910	2 457	330	21 956	4 701	4 928
422430	Dairy products, (except dried or canned) whsle .....	9	111 997	9 910	2 457	330	21 956	4 701	4 928
4224302	Dairy product (except raw milk) whsle .....	9	111 997	9 910	2 457	330	21 956	4 701	4 928
42244	Poultry & poultry product whsle .....	4	64 828	1 323	298	57	4 169	414	329
422440	Poultry & poultry product whsle .....	4	64 828	1 323	298	57	4 169	414	329
4224402	Poultry & poultry product (except live) whsle .....	4	64 828	1 323	298	57	4 169	414	329
42245	Confectionery whsle .....	7	D	D	D	e	D	D	D
422450	Confectionery whsle .....	7	D	D	D	e	D	D	D
42247	Meat & meat product whsle .....	16	397 155	14 479	3 609	555	48 071	17 768	13 749
422470	Meat & meat product whsle .....	16	397 155	14 479	3 609	555	48 071	17 768	13 749
42248	Fresh fruit & vegetable whsle .....	21	107 550	11 442	2 795	454	18 259	1 091	1 066
422480	Fresh fruit & vegetable whsle .....	21	107 550	11 442	2 795	454	18 259	1 091	1 066
42249	Other grocery & related products whsle .....	48	D	D	D	f	D	D	D
422490	Other grocery & related products whsle .....	48	D	D	D	f	D	D	D
4224902	Bread & baked goods whsle .....	8	D	D	D	c	D	D	D
4224903	Soft drinks whsle .....	13	D	D	D	e	D	D	D
4224906	Other grocery specialties whsle .....	15	D	D	D	e	D	D	D

**Table 3. Summary Statistics for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>NASHVILLE, TN MSA—Con.</b>									
<b>42</b>	<b>Wholesale trade—Con.</b>								
422	Wholesale trade, nondurable goods—Con.								
4225	Farm-product raw material whsle . . . . .	27	251 848	5 243	1 300	304	14 724	12 288	11 513
42251	Grain & field bean whsle . . . . .	10	146 057	3 805	851	132	9 613	10 935	11 019
422510	Grain & field bean whsle . . . . .	10	146 057	3 805	851	132	9 613	10 935	11 019
42252	Livestock whsle . . . . .	8	80 316	921	241	106	4 070	161	384
422520	Livestock whsle . . . . .	8	80 316	921	241	106	4 070	161	384
42259	Other farm product raw material whsle . . . . .	9	25 475	517	208	66	1 041	1 192	110
422590	Other farm product raw material whsle . . . . .	9	25 475	517	208	66	1 041	1 192	110
4226	Chemical & allied products whsle . . . . .	73	316 399	31 501	7 679	744	63 424	27 675	30 434
42261	Plastics materials & basic forms & shapes whsle . . . . .	21	115 097	9 458	2 078	235	22 047	12 557	14 749
422610	Plastics materials & basic forms & shapes whsle . . . . .	21	115 097	9 458	2 078	235	22 047	12 557	14 749
42269	Other chemical & allied products whsle . . . . .	52	201 302	22 043	5 601	509	41 377	15 118	15 685
422690	Other chemical & allied products whsle . . . . .	52	201 302	22 043	5 601	509	41 377	15 118	15 685
4226902	Other chemical & allied products whsle . . . . .	50	D	D	D	e	D	D	D
4227	Petroleum & petroleum products whsle . . . . .	48	1 259 545	22 889	5 706	728	76 912	24 522	24 085
42271	Petroleum bulk stations & terminals . . . . .	30	843 011	17 285	4 040	585	65 983	18 536	17 803
422710	Petroleum bulk stations & terminals . . . . .	30	843 011	17 285	4 040	585	65 983	18 536	17 803
4227101	Petroleum bulk stations & terminals (except LP) . . . . .	29	D	D	D	f	D	D	D
42271011	Petroleum bulk stations (except LP) . . . . .	19	D	D	D	e	D	D	D
42271012	Petroleum bulk terminals (except LP) . . . . .	10	596 922	7 870	1 845	284	39 116	11 939	11 955
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals) . . . . .	18	416 534	5 604	1 666	143	10 929	5 986	6 282
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) . . . . .	18	416 534	5 604	1 666	143	10 929	5 986	6 282
4228	Beer, wine, & distilled alcoholic beverage whsle . . . . .	10	D	D	D	f	D	D	D
42281	Beer & ale whsle . . . . .	4	D	D	D	e	D	D	D
422810	Beer & ale whsle . . . . .	4	D	D	D	e	D	D	D
42282	Wine & distilled alcoholic beverage whsle . . . . .	6	D	D	D	c	D	D	D
422820	Wine & distilled alcoholic beverage whsle . . . . .	6	D	D	D	c	D	D	D
4228201	Wine & distilled alcoholic bev (licensed operation) whsle . . . . .	6	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle . . . . .	178	D	D	D	h	D	D	D
42291	Farm supplies whsle . . . . .	31	523 268	32 839	8 251	746	64 893	20 762	19 857
422910	Farm supplies whsle . . . . .	31	523 268	32 839	8 251	746	64 893	20 762	19 857
4229101	Farm supplies—farm dealers . . . . .	15	D	D	D	e	D	D	D
4229102	Farm supplies—whsle distributors . . . . .	16	D	D	D	e	D	D	D
42292	Book, periodical, & newspaper whsle . . . . .	51	1 203 007	94 913	20 771	3 017	239 071	114 490	133 782
422920	Book, periodical, & newspaper whsle . . . . .	51	1 203 007	94 913	20 771	3 017	239 071	114 490	133 782
42293	Flower, nursery stock, & florists' supplies whsle . . . . .	25	D	D	D	c	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle . . . . .	25	D	D	D	c	D	D	D
42294	Tobacco & tobacco product whsle . . . . .	7	155 670	8 427	2 009	345	13 039	9 313	9 137
422940	Tobacco & tobacco product whsle . . . . .	7	155 670	8 427	2 009	345	13 039	9 313	9 137
42295	Paint, varnish, & supplies whsle . . . . .	13	12 015	1 409	342	53	3 204	1 411	1 455
422950	Paint, varnish, & supplies whsle . . . . .	13	12 015	1 409	342	53	3 204	1 411	1 455
4229501	Paint, varnish, & supplies whsle . . . . .	13	12 015	1 409	342	53	3 204	1 411	1 455
42299	Other miscellaneous nondurable goods whsle . . . . .	51	D	D	D	f	D	D	D
422990	Other miscellaneous nondurable goods whsle . . . . .	51	D	D	D	f	D	D	D
4229901	Art goods whsle . . . . .	18	D	D	D	b	D	D	D
4229904	Other nondurable goods whsle . . . . .	24	D	D	D	e	D	D	D

**Table 3. Summary Statistics for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>NASHVILLE, TN MSA—Con.</b>									
	<b>Merchant wholesalers . . . . .</b>	<b>1 729</b>	<b>12 898 454</b>	<b>976 018</b>	<b>220 135</b>	<b>28 007</b>	<b>1 920 442</b>	<b>1 151 827</b>	<b>1 244 325</b>
421	Wholesale trade, durable goods . . . . .	1 212	6 062 634	579 423	129 031	15 875	1 097 453	694 575	734 183
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	143	D	D	D	h	D	D	D
42111	Automobile & other motor vehicle whsle . . . . .	48	D	D	D	f	D	D	D
421110	Automobile & other motor vehicle whsle . . . . .	48	D	D	D	f	D	D	D
4211101	Automobile & motorcycle whsle . . . . .	22	D	D	D	c	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle . . . . .	18	D	D	D	f	D	D	D
42112	Motor vehicle supplies & new parts whsle . . . . .	60	D	D	D	g	D	D	D
421120	Motor vehicle supplies & new parts whsle . . . . .	60	D	D	D	g	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors . . . . .	30	D	D	D	g	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers . . . . .	26	D	D	D	c	D	D	D
4211203	Petroleum products marketing equipment whsle . . . . .	4	D	D	D	b	D	D	D
42113	Tire & tube whsle . . . . .	6	29 350	3 427	709	116	5 747	3 831	3 824
421130	Tire & tube whsle . . . . .	6	29 350	3 427	709	116	5 747	3 831	3 824
42114	Motor vehicle parts, (used) whsle . . . . .	29	D	D	D	c	D	D	D
421140	Motor vehicle parts, (used) whsle . . . . .	29	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle . . . . .	41	144 426	25 153	5 636	603	43 724	16 128	16 686
42121	Furniture whsle . . . . .	12	D	D	D	e	D	D	D
421210	Furniture whsle . . . . .	12	D	D	D	e	D	D	D
4212102	Office & business furniture whsle . . . . .	12	D	D	D	e	D	D	D
42122	Home furnishings whsle . . . . .	29	D	D	D	e	D	D	D
421220	Home furnishings whsle . . . . .	29	D	D	D	e	D	D	D
4212203	Floor coverings whsle . . . . .	11	D	D	D	c	D	D	D
4212204	Other home furnishings whsle . . . . .	9	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle . . . . .	61	D	D	D	f	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle . . . . .	30	D	D	D	f	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle . . . . .	30	D	D	D	f	D	D	D
4213101	Lumber without yard whsle . . . . .	8	D	D	D	b	D	D	D
4213102	Lumber with yard whsle . . . . .	10	D	D	D	e	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle . . . . .	12	D	D	D	c	D	D	D
42132	Brick, stone, & related construction materials whsle . . . . .	7	D	D	D	b	D	D	D
421320	Brick, stone, & related construction materials whsle . . . . .	7	D	D	D	b	D	D	D
4213201	Brick, block, tile, clay/cement sewer pipe whsle . . . . .	4	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material whsle . . . . .	7	D	D	D	b	D	D	D
421330	Roofing, siding, & insulation material whsle . . . . .	7	D	D	D	b	D	D	D
4213301	Roofing, siding, & insulation material whsle . . . . .	7	D	D	D	b	D	D	D
42139	Other construction materials whsle . . . . .	17	D	D	D	b	D	D	D
421390	Other construction materials whsle . . . . .	17	D	D	D	b	D	D	D
4213902	Other construction materials whsle . . . . .	14	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle . . . . .	195	1 020 982	106 696	23 886	2 794	188 791	71 867	80 739
42141	Photographic equipment & supplies whsle . . . . .	12	73 861	5 763	1 385	138	9 708	10 109	10 715
421410	Photographic equipment & supplies whsle . . . . .	12	73 861	5 763	1 385	138	9 708	10 109	10 715
42142	Office equipment whsle . . . . .	30	76 735	17 895	4 187	548	29 340	8 712	8 680
421420	Office equipment whsle . . . . .	30	76 735	17 895	4 187	548	29 340	8 712	8 680
42143	Computer & computer peripheral equipment & software whsle . . . . .	55	465 403	29 454	6 034	647	53 439	19 076	21 689
421430	Computer & computer peripheral equipment & software whsle . . . . .	55	465 403	29 454	6 034	647	53 439	19 076	21 689
4214301	Computer & peripheral equipment whsle . . . . .	42	D	D	D	e	D	D	D
42143011	Computers & peripheral equipment for resale . . . . .	13	D	D	D	b	D	D	D
42143012	Computers & peripheral equipment for end use . . . . .	29	D	D	D	e	D	D	D
4214302	Computer software (packaged) whsle . . . . .	13	D	D	D	e	D	D	D
42144	Other commercial equipment whsle . . . . .	31	D	D	D	e	D	D	D
421440	Other commercial equipment whsle . . . . .	31	D	D	D	e	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle . . . . .	20	D	D	D	e	D	D	D
4214402	Store machines & equipment whsle . . . . .	11	D	D	D	b	D	D	D

**Table 3. Summary Statistics for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>NASHVILLE, TN MSA—Con.</b>									
<b>Merchant wholesalers—Con.</b>									
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle—Con.								
42145	Medical, dental, & hospital equipment & supplies whsle . . . . .	53	208 039	27 071	6 073	656	48 574	20 472	23 072
421450	Medical, dental, & hospital equipment & supplies whsle . . . . .	53	208 039	27 071	6 073	656	48 574	20 472	23 072
4214501	Surgical, medical, & hospital supplies whsle . . . . .	51	D	D	D	f	D	D	D
42146	Ophthalmic goods whsle . . . . .	7	20 920	4 519	1 259	168	9 041	1 260	1 226
421460	Ophthalmic goods whsle . . . . .	7	20 920	4 519	1 259	168	9 041	1 260	1 226
42149	Other professional equipment & supplies whsle . . . . .	7	D	D	D	c	D	D	D
421490	Other professional equipment & supplies whsle . . . . .	7	D	D	D	c	D	D	D
4214902	Other professional equipment & supplies whsle . . . . .	6	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle . . . . .	50	D	D	D	f	D	D	D
42151	Metal service centers & offices . . . . .	47	D	D	D	f	D	D	D
421510	Metal service centers & offices . . . . .	47	D	D	D	f	D	D	D
4215101	Ferrous metal service centers & sales offices . . . . .	39	D	D	D	f	D	D	D
42151011	Ferrous metal service centers . . . . .	31	D	D	D	f	D	D	D
42151012	Ferrous metal sales offices . . . . .	8	D	D	D	b	D	D	D
4215102	Nonferrous metal service centers & sales offices . . . . .	8	D	D	D	b	D	D	D
42151022	Nonferrous metal sales offices . . . . .	1	D	D	D	a	D	D	D
4216	Electrical goods whsle . . . . .	133	599 417	51 402	12 498	1 419	101 507	70 090	73 018
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	55	251 100	19 660	4 739	615	34 842	33 337	33 608
421610	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	55	251 100	19 660	4 739	615	34 842	33 337	33 608
42162	Electrical appliance, television & radio set whsle . . . . .	15	44 154	3 526	757	113	7 348	5 728	7 015
421620	Electrical appliance, television & radio set whsle . . . . .	15	44 154	3 526	757	113	7 348	5 728	7 015
42169	Other electronic parts & equipment whsle . . . . .	63	304 163	28 216	7 002	691	59 317	31 025	32 395
421690	Other electronic parts & equipment whsle . . . . .	63	304 163	28 216	7 002	691	59 317	31 025	32 395
4216901	Communications equipment & supplies whsle . . . . .	33	D	D	D	e	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle . . . . .	30	D	D	D	e	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	98	D	D	D	g	D	D	D
42171	Hardware whsle . . . . .	42	D	D	D	f	D	D	D
421710	Hardware whsle . . . . .	42	D	D	D	f	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	19	D	D	D	e	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	19	D	D	D	e	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	29	D	D	D	e	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	29	D	D	D	e	D	D	D
42174	Refrigeration equipment & supplies whsle . . . . .	8	9 921	1 826	436	51	3 014	1 352	1 450
421740	Refrigeration equipment & supplies whsle . . . . .	8	9 921	1 826	436	51	3 014	1 352	1 450
4218	Machinery, equipment, & supplies whsle . . . . .	337	989 577	117 453	25 524	3 337	215 543	127 008	140 968
42181	Construction & mining (except petroleum) machinery & equip whsle . . . . .	27	D	D	D	e	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle . . . . .	27	D	D	D	e	D	D	D
42182	Farm & garden machinery & equipment whsle . . . . .	25	D	D	D	e	D	D	D
421820	Farm & garden machinery & equipment whsle . . . . .	25	D	D	D	e	D	D	D
4218201	Farm machinery & equipment—farm dealers . . . . .	9	D	D	D	b	D	D	D
4218202	Farm machinery & equipment—whsle distributors . . . . .	12	D	D	D	c	D	D	D
4218203	Lawn & garden machinery & equipment whsle . . . . .	4	D	D	D	b	D	D	D



**Table 3. Summary Statistics for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>NASHVILLE, TN MSA—Con.</b>									
<b>Merchant wholesalers—Con.</b>									
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42183	Industrial machinery & equipment whsle .....	169	412 150	61 677	13 171	1 622	112 974	47 679	53 311
421830	Industrial machinery & equipment whsle .....	169	412 150	61 677	13 171	1 622	112 974	47 679	53 311
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle .....	22	D	D	D	c	D	D	D
42183021	Hydraulic & pneumatic pumps & motors whsle .....	8	D	D	D	b	D	D	D
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle .....	14	D	D	D	c	D	D	D
4218303	General-purpose industrial machinery & equipment whsle .	47	D	D	D	e	D	D	D
4218304	Metalworking machinery & equipment whsle .....	28	D	D	D	c	D	D	D
4218305	Materials handling equipment whsle .....	32	D	D	D	e	D	D	D
4218307	Other industrial machinery & equipment whsle .....	32	D	D	D	e	D	D	D
42184	Industrial supplies whsle .....	62	132 273	18 932	4 059	532	32 795	18 280	19 053
421840	Industrial supplies whsle .....	62	132 273	18 932	4 059	532	32 795	18 280	19 053
4218401	General-line industrial supplies whsle .....	9	D	D	D	b	D	D	D
4218402	Mechanical power transmission supplies whsle .....	9	D	D	D	c	D	D	D
4218403	Welding supplies whsle .....	5	D	D	D	b	D	D	D
4218406	Other industrial supplies whsle .	29	56 620	9 293	2 028	247	15 219	6 905	6 867
42185	Service establishment equipment & supplies whsle .....	40	D	D	D	e	D	D	D
421850	Service establishment equipment & supplies whsle .....	40	D	D	D	e	D	D	D
4218501	Beauty & barber shop equipment & supplies whsle . .	9	6 559	980	297	53	1 806	1 355	1 968
4218502	Custodial, janitors' equipment & supplies whsle .....	15	D	D	D	c	D	D	D
4218503	Laundry & dry-cleaning equipment & supplies whsle . .	8	10 253	1 406	346	35	2 703	937	895
4218504	Other service establishment equipment & supplies whsle . .	8	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle .....	14	D	D	D	c	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle .....	14	D	D	D	c	D	D	D
4218603	Other transportation equipment & supplies whsle .....	6	64 733	4 566	1 185	144	8 803	8 507	8 474
4219	Miscellaneous durable goods whsle . .	154	D	D	D	g	D	D	D
42191	Sporting & recreational goods & supplies whsle .....	21	32 012	4 259	865	144	8 787	6 186	6 350
421910	Sporting & recreational goods & supplies whsle .....	21	32 012	4 259	865	144	8 787	6 186	6 350
42192	Toy & hobby goods & supplies whsle .....	14	D	D	D	c	D	D	D
421920	Toy & hobby goods & supplies whsle .....	14	D	D	D	c	D	D	D
42193	Recyclable material whsle .....	26	D	D	D	e	D	D	D
421930	Recyclable material whsle .....	26	D	D	D	e	D	D	D
4219301	Iron & steel scrap processors & dealers .....	10	74 156	10 596	1 953	273	28 251	4 458	5 991
42193011	Iron & steel scrap processors (using power processing equipment) .....	8	D	D	D	e	D	D	D
4219302	Recyclable paper & paperboard whsle .....	4	D	D	D	b	D	D	D
4219303	Other recyclable material whsle .	12	D	D	D	b	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle . . . .	16	D	D	D	c	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle . . . .	16	D	D	D	c	D	D	D
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle .....	16	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whsle .....	77	D	D	D	g	D	D	D
421990	Other miscellaneous durable goods whsle .....	77	D	D	D	g	D	D	D
4219901	Musical instruments & supplies whsle .....	8	D	D	D	c	D	D	D
4219903	General merchandise (durable goods) whsle .....	11	D	D	D	b	D	D	D
4219904	Prerecorded media whsle .....	33	D	D	D	g	D	D	D
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle .....	27	D	D	D	f	D	D	D
42199042	Prerecorded video tapes whsle .....	6	D	D	D	e	D	D	D
4219905	Fire extinguishers & fire safety equipment whsle .....	3	D	D	D	a	D	D	D

**Table 3. Summary Statistics for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
	<b>NASHVILLE, TN MSA—Con.</b>								
	<b>Merchant wholesalers—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whsle—Con.								
42199	Other miscellaneous durable goods whsle—Con.								
421990	Other miscellaneous durable goods whsle—Con.								
4219906	Other durable goods whsle . . . . .	18	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods . . . . .	517	6 835 820	396 595	91 104	12 132	822 989	457 252	510 142
4221	Paper & paper product whsle . . . . .	59	D	D	D	f	D	D	D
42211	Printing & writing paper whsle . . . . .	10	D	D	D	c	D	D	D
422110	Printing & writing paper whsle . . . . .	10	D	D	D	c	D	D	D
42212	Stationery & office supplies whsle . . .	31	D	D	D	e	D	D	D
422120	Stationery & office supplies whsle .	31	D	D	D	e	D	D	D
42213	Industrial & personal service paper whsle . . . . .	18	D	D	D	e	D	D	D
422130	Industrial & personal service paper whsle . . . . .	18	D	D	D	e	D	D	D
4222	Drugs, & druggists' sundries whsle . . . .	39	D	D	D	f	D	D	D
42221	Drugs, & druggists' sundries whsle . .	39	D	D	D	f	D	D	D
422210	Drugs, & druggists' sundries whsle . . . . .	39	D	D	D	f	D	D	D
4222101	General-line drugs whsle . . . . .	21	D	D	D	e	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle . . . . .	18	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle .	53	253 987	19 971	4 534	570	51 893	43 431	46 862
42231	Piece goods, notions, & other dry goods whsle . . . . .	8	D	D	D	c	D	D	D
422310	Piece goods, notions, & other dry goods whsle . . . . .	8	D	D	D	c	D	D	D
42232	Men's & boys' clothing & furnishings whsle . . . . .	17	D	D	D	b	D	D	D
422320	Men's & boys' clothing & furnishings whsle . . . . .	17	D	D	D	b	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle . . . . .	20	D	D	D	b	D	D	D
422330	Women's, children's, & infants' clothing & accessories whsle . . . . .	20	D	D	D	b	D	D	D
42234	Footwear whsle . . . . .	8	D	D	D	e	D	D	D
422340	Footwear whsle . . . . .	8	D	D	D	e	D	D	D
4224	Grocery & related products whsle . . . . .	104	1 804 141	119 654	28 161	3 706	215 243	81 443	81 249
42241	General-line grocery whsle . . . . .	15	1 041 240	69 422	15 962	1 898	115 720	57 660	57 195
422410	General-line grocery whsle . . . . .	15	1 041 240	69 422	15 962	1 898	115 720	57 660	57 195
4224103	Other general-line grocery whsle . . . . .	14	D	D	D	g	D	D	D
42242	Packaged frozen food whsle . . . . .	5	D	D	D	e	D	D	D
422420	Packaged frozen food whsle . . . . .	5	D	D	D	e	D	D	D
42243	Dairy products, (except dried or canned) whsle . . . . .	6	D	D	D	e	D	D	D
422430	Dairy products, (except dried or canned) whsle . . . . .	6	D	D	D	e	D	D	D
4224302	Dairy product (except raw milk) whsle . . . . .	6	D	D	D	e	D	D	D
42244	Poultry & poultry product whsle . . . .	3	D	D	D	b	D	D	D
422440	Poultry & poultry product whsle . . .	3	D	D	D	b	D	D	D
4224402	Poultry & poultry product (except live) whsle . . . . .	3	D	D	D	b	D	D	D
42245	Confectionery whsle . . . . .	4	D	D	D	b	D	D	D
422450	Confectionery whsle . . . . .	4	D	D	D	b	D	D	D
42247	Meat & meat product whsle . . . . .	14	D	D	D	e	D	D	D
422470	Meat & meat product whsle . . . . .	14	D	D	D	e	D	D	D
42248	Fresh fruit & vegetable whsle . . . . .	19	D	D	D	e	D	D	D
422480	Fresh fruit & vegetable whsle . . . . .	19	D	D	D	e	D	D	D
42249	Other grocery & related products whsle . . . . .	35	238 190	12 912	2 843	431	25 913	7 237	7 633
422490	Other grocery & related products whsle . . . . .	35	238 190	12 912	2 843	431	25 913	7 237	7 633
4224906	Other grocery specialties whsle .	12	D	D	D	e	D	D	D
4225	Farm-product raw material whsle . . . . .	18	135 451	4 067	997	192	11 493	12 288	11 513
42251	Grain & field bean whsle . . . . .	7	D	D	D	c	D	D	D
422510	Grain & field bean whsle . . . . .	7	D	D	D	c	D	D	D
42252	Livestock whsle . . . . .	5	D	D	D	b	D	D	D
422520	Livestock whsle . . . . .	5	D	D	D	b	D	D	D

**Table 3. Summary Statistics for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>NASHVILLE, TN MSA—Con.</b>									
<b>Merchant wholesalers—Con.</b>									
422	Wholesale trade, nondurable goods—Con.								
4226	Chemical & allied products whsle . . . .	55	235 247	25 753	6 072	618	53 355	23 738	26 203
42261	Plastics materials & basic forms & shapes whsle . . . . .	16	85 413	8 247	1 785	208	20 048	10 780	12 917
422610	Plastics materials & basic forms & shapes whsle . . . . .	16	85 413	8 247	1 785	208	20 048	10 780	12 917
42269	Other chemical & allied products whsle . . . . .	39	149 834	17 506	4 287	410	33 307	12 958	13 286
422690	Other chemical & allied products whsle . . . . .	39	149 834	17 506	4 287	410	33 307	12 958	13 286
4226902	Other chemical & allied products whsle . . . . .	37	D	D	D	e	D	D	D
4227	Petroleum & petroleum products whsle . . . . .	35	D	D	D	f	D	D	D
42271	Petroleum bulk stations & terminals . . . . .	22	D	D	D	f	D	D	D
422710	Petroleum bulk stations & terminals . . . . .	22	D	D	D	f	D	D	D
4227101	Petroleum bulk stations & terminals (except LP) . . . . .	21	D	D	D	f	D	D	D
42271011	Petroleum bulk stations (except LP) . . . . .	19	D	D	D	e	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals) . . . . .	13	D	D	D	b	D	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) . . . . .	13	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle . . . . .	9	D	D	D	f	D	D	D
42281	Beer & ale whsle . . . . .	4	D	D	D	e	D	D	D
422810	Beer & ale whsle . . . . .	4	D	D	D	e	D	D	D
42282	Wine & distilled alcoholic beverage whsle . . . . .	5	D	D	D	c	D	D	D
422820	Wine & distilled alcoholic beverage whsle . . . . .	5	D	D	D	c	D	D	D
4228201	Wine & distilled alcoholic bev (licensed operation) whsle . . . . .	5	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle . . . . .	145	D	D	D	h	D	D	D
42291	Farm supplies whsle . . . . .	24	D	D	D	e	D	D	D
422910	Farm supplies whsle . . . . .	24	D	D	D	e	D	D	D
4229101	Farm supplies—farm dealers . . . . .	13	D	D	D	b	D	D	D
4229102	Farm supplies—whsle distributors . . . . .	11	222 696	14 011	3 083	352	21 745	14 236	13 251
42292	Book, periodical, & newspaper whsle . . . . .	39	D	D	D	h	D	D	D
422920	Book, periodical, & newspaper whsle . . . . .	39	D	D	D	h	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle . . . . .	24	D	D	D	c	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle . . . . .	24	D	D	D	c	D	D	D
42294	Tobacco & tobacco product whsle . . . . .	7	155 670	8 427	2 009	345	13 039	9 313	9 137
422940	Tobacco & tobacco product whsle . . . . .	7	155 670	8 427	2 009	345	13 039	9 313	9 137
42299	Other miscellaneous nondurable goods whsle . . . . .	44	D	D	D	f	D	D	D
422990	Other miscellaneous nondurable goods whsle . . . . .	44	D	D	D	f	D	D	D
4229901	Art goods whsle . . . . .	17	D	D	D	b	D	D	D
4229904	Other nondurable goods whsle . . . . .	20	D	D	D	e	D	D	D
<b>Manufacturers' sales branches and sales offices . .</b>		<b>234</b>	<b>7 376 833</b>	<b>252 436</b>	<b>68 728</b>	<b>5 766</b>	<b>577 017</b>	<b>357 158</b>	<b>340 633</b>
421	Wholesale trade, durable goods . . . . .	152	4 927 644	160 029	44 650	3 201	297 877	172 255	166 090
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	18	D	D	D	f	D	D	D
42112	Motor vehicle supplies & new parts whsle . . . . .	13	D	D	D	e	D	D	D
421120	Motor vehicle supplies & new parts whsle . . . . .	13	D	D	D	e	D	D	D
42113	Tire & tube whsle . . . . .	3	D	D	D	e	D	D	D
421130	Tire & tube whsle . . . . .	3	D	D	D	e	D	D	D

**Table 3. Summary Statistics for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
	<b>NASHVILLE, TN MSA—Con.</b>								
	<b>Manufacturers' sales branches and sales offices—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4213	Lumber & other construction materials whsle .....	20	D	D	D	e	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle .....	8	D	D	D	e	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle .....	8	D	D	D	e	D	D	D
42132	Brick, stone, & related construction materials whsle .....	7	D	D	D	b	D	D	D
421320	Brick, stone, & related construction materials whsle .....	7	D	D	D	b	D	D	D
4213201	Brick, block, tile, clay/cement sewer pipe whsle .....	2	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material whsle .....	4	D	D	D	b	D	D	D
421330	Roofing, siding, & insulation material whsle .....	4	D	D	D	b	D	D	D
4213301	Roofing, siding, & insulation material whsle .....	4	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle .....	27	392 925	45 672	13 285	727	73 563	9 219	8 071
42142	Office equipment whsle .....	5	D	D	D	e	D	D	D
421420	Office equipment whsle .....	5	D	D	D	e	D	D	D
42143	Computer & computer peripheral equipment & software whsle .....	16	D	D	D	e	D	D	D
421430	Computer & computer peripheral equipment & software whsle .....	16	D	D	D	e	D	D	D
4214301	Computer & peripheral equipment whsle .....	16	D	D	D	e	D	D	D
42143012	Computers & peripheral equipment for end use .....	12	D	D	D	e	D	D	D
42144	Other commercial equipment whsle .....	3	D	D	D	b	D	D	D
421440	Other commercial equipment whsle .....	3	D	D	D	b	D	D	D
4214402	Store machines & equipment whsle .....	1	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle .....	2	D	D	D	b	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle .....	2	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle .....	19	1 581 105	25 303	7 287	578	51 043	44 848	38 319
42151	Metal service centers & offices .....	18	D	D	D	e	D	D	D
421510	Metal service centers & offices .....	18	D	D	D	e	D	D	D
4215101	Ferrous metal service centers & sales offices .....	16	D	D	D	e	D	D	D
42151011	Ferrous metal service centers .....	8	D	D	D	e	D	D	D
42151012	Ferrous metal sales offices .....	8	D	D	D	b	D	D	D
4216	Electrical goods whsle .....	30	438 264	20 548	5 833	334	30 614	12 920	13 733
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	15	154 080	8 519	2 123	156	12 689	3 606	4 053
421610	Electrical apparatus & equip, wiring supp, & const material whsle .....	15	154 080	8 519	2 123	156	12 689	3 606	4 053
42169	Other electronic parts & equipment whsle .....	14	D	D	D	c	D	D	D
421690	Other electronic parts & equipment whsle .....	14	D	D	D	c	D	D	D
4216901	Communications equipment & supplies whsle .....	12	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	7	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	22	139 790	10 481	2 305	224	27 226	24 422	21 759
42183	Industrial machinery & equipment whsle .....	11	81 772	6 452	1 188	122	20 688	13 850	13 340
421830	Industrial machinery & equipment whsle .....	11	81 772	6 452	1 188	122	20 688	13 850	13 340
4218303	General-purpose industrial machinery & equipment whsle .....	6	D	D	D	c	D	D	D
42184	Industrial supplies whsle .....	8	31 991	2 541	659	68	4 532	4 569	4 472
421840	Industrial supplies whsle .....	8	31 991	2 541	659	68	4 532	4 569	4 472
4219	Miscellaneous durable goods whsle .....	3	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle .....	2	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle .....	2	D	D	D	b	D	D	D

**Table 3. Summary Statistics for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>NASHVILLE, TN MSA—Con.</b>									
<b>Manufacturers' sales branches and sales offices—Con.</b>									
422	Wholesale trade, nondurable goods . . . .	82	2 449 189	92 407	24 078	2 565	279 140	184 903	174 543
4221	Paper & paper product whsle . . . . .	10	D	D	D	D	D	D	D
42212	Stationery & office supplies whsle . . .	8	D	D	D	c	D	D	D
422120	Stationery & office supplies whsle . . .	8	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle .	12	D	D	D	f	D	D	D
42232	Men's & boys' clothing & furnishings whsle . . . . .	5	D	D	D	e	D	D	D
422320	Men's & boys' clothing & furnishings whsle . . . . .	5	D	D	D	e	D	D	D
4224	Grocery & related products whsle . . . . .	18	672 179	31 613	7 882	1 072	83 417	19 973	16 091
42242	Packaged frozen food whsle . . . . .	3	D	D	D	b	D	D	D
422420	Packaged frozen food whsle . . . . .	3	D	D	D	b	D	D	D
42249	Other grocery & related products whsle . . . . .	9	148 602	13 957	3 418	472	27 124	4 397	4 383
422490	Other grocery & related products whsle . . . . .	9	148 602	13 957	3 418	472	27 124	4 397	4 383
4224902	Bread & baked goods whsle . . . . .	2	D	D	D	c	D	D	D
4224903	Soft drinks whsle . . . . .	5	D	D	D	e	D	D	D
4226	Chemical & allied products whsle . . . . .	12	50 022	4 812	1 397	116	8 850	3 937	4 231
42269	Other chemical & allied products whsle . . . . .	11	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle . . . . .	11	D	D	D	b	D	D	D
4226902	Other chemical & allied products whsle . . . . .	11	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle . . . . .	12	D	D	D	D	D	D	D
42271	Petroleum bulk stations & terminals . . . . .	8	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals . . . . .	8	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP) . . . . .	8	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle . . . . .	16	D	D	D	f	D	D	D
42291	Farm supplies whsle . . . . .	3	D	D	D	e	D	D	D
422910	Farm supplies whsle . . . . .	3	D	D	D	e	D	D	D
4229101	Farm supplies—farm dealers . . . . .	2	D	D	D	e	D	D	D
42292	Book, periodical, & newspaper whsle . . . . .	8	D	D	D	e	D	D	D
422920	Book, periodical, & newspaper whsle . . . . .	8	D	D	D	e	D	D	D
<b>Agents, brokers, and commission merchants . . . . .</b>									
		<b>250</b>	<b>3 109 936</b>	<b>60 312</b>	<b>14 080</b>	<b>1 715</b>	<b>118 718</b>	<b>1 733</b>	<b>1 817</b>
421	Wholesale trade, durable goods . . . . .	170	2 085 553	39 506	9 557	1 109	84 200	1 213	1 275
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	12	D	D	D	f	D	D	D
42111	Automobile & other motor vehicle whsle . . . . .	5	D	D	D	e	D	D	D
421110	Automobile & other motor vehicle whsle . . . . .	5	D	D	D	e	D	D	D
4211101	Automobile & motorcycle whsle . . . . .	3	D	D	D	e	D	D	D
42112	Motor vehicle supplies & new parts whsle . . . . .	7	D	D	D	b	D	D	D
421120	Motor vehicle supplies & new parts whsle . . . . .	7	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle . . .	11	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle . . . . .	8	24 062	792	196	21	1 228	32	37
4214	Professional & commercial equipment & supplies whsle . . . . .	17	100 394	5 960	1 753	99	9 020	250	350
42143	Computer & computer peripheral equipment & software whsle . . . . .	2	D	D	D	a	D	D	D
421430	Computer & computer peripheral equipment & software whsle . . . . .	2	D	D	D	a	D	D	D
4214301	Computer & peripheral equipment whsle . . . . .	2	D	D	D	a	D	D	D
42143012	Computers & peripheral equipment for end use . . . . .	2	D	D	D	a	D	D	D
42144	Other commercial equipment whsle . . . . .	4	D	D	D	a	D	D	D
421440	Other commercial equipment whsle . . . . .	4	D	D	D	a	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle . . . . .	3	D	D	D	a	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle . . . . .	7	D	D	D	b	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle . . . . .	7	D	D	D	b	D	D	D
4214501	Surgical, medical, & hospital supplies whsle . . . . .	7	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle . . . . .	2	D	D	D	a	D	D	D
42152	Coal & other mineral & ore whsle . . .	1	D	D	D	a	D	D	D
421520	Coal & other mineral & ore whsle . . .	1	D	D	D	a	D	D	D
4215201	Coal whsle . . . . .	1	D	D	D	a	D	D	D

**Table 3. Summary Statistics for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
	<b>NASHVILLE, TN MSA—Con.</b>								
	<b>Agents, brokers, and commission merchants—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4216	Electrical goods whse . . . . .	37	281 805	9 074	2 601	188	15 653	184	220
42161	Electrical apparatus & equip, wiring supp, & const material whse . . . . .	19	128 084	4 264	953	96	7 514	184	220
421610	Electrical apparatus & equip, wiring supp, & const material whse . . . . .	19	128 084	4 264	953	96	7 514	184	220
42169	Other electronic parts & equipment whse . . . . .	13	D	D	D	b	D	D	D
421690	Other electronic parts & equipment whse . . . . .	13	D	D	D	b	D	D	D
4216902	Electronic parts (excluding communications equipment) whse . . . . .	9	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whse . . . . .	24	D	D	D	c	D	D	D
42171	Hardware whse . . . . .	7	D	D	D	b	D	D	D
421710	Hardware whse . . . . .	7	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whse . . . . .	12	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whse . . . . .	12	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse . . . . .	31	59 492	3 882	774	74	6 809	11	143
42183	Industrial machinery & equipment whse . . . . .	20	39 657	3 136	618	56	5 421	11	143
421830	Industrial machinery & equipment whse . . . . .	20	39 657	3 136	618	56	5 421	11	143
4218307	Other industrial machinery & equipment whse . . . . .	8	D	D	D	b	D	D	D
42184	Industrial supplies whse . . . . .	5	11 525	369	75	7	592	—	—
421840	Industrial supplies whse . . . . .	5	11 525	369	75	7	592	—	—
4219	Miscellaneous durable goods whse . . . . .	28	D	D	D	b	D	D	D
42191	Sporting & recreational goods & supplies whse . . . . .	12	68 828	1 898	524	29	3 395	—	—
421910	Sporting & recreational goods & supplies whse . . . . .	12	68 828	1 898	524	29	3 395	—	—
42199	Other miscellaneous durable goods whse . . . . .	9	D	D	D	a	D	D	D
421990	Other miscellaneous durable goods whse . . . . .	9	D	D	D	a	D	D	D
4219903	General merchandise (durable goods) whse . . . . .	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods . . . . .	80	1 024 383	20 806	4 523	606	34 518	520	542
4223	Apparel, piece goods, & notions whse . . . . .	16	D	D	D	b	D	D	D
4224	Grocery & related products whse . . . . .	23	613 757	10 024	2 488	347	17 669	—	—
42241	General-line grocery whse . . . . .	8	460 859	7 717	1 970	272	13 510	—	—
422410	General-line grocery whse . . . . .	8	460 859	7 717	1 970	272	13 510	—	—
4224103	Other general-line grocery whse . . . . .	8	460 859	7 717	1 970	272	13 510	—	—
42242	Packaged frozen food whse . . . . .	6	123 736	1 332	312	56	2 862	—	—
422420	Packaged frozen food whse . . . . .	6	123 736	1 332	312	56	2 862	—	—
4225	Farm-product raw material whse . . . . .	9	116 397	1 176	303	112	3 231	—	—
4226	Chemical & allied products whse . . . . .	6	31 130	936	210	10	1 219	—	—
4229	Miscellaneous nondurable goods whse . . . . .	17	D	D	D	b	D	D	D
42291	Farm supplies whse . . . . .	4	D	D	D	b	D	D	D
422910	Farm supplies whse . . . . .	4	D	D	D	b	D	D	D
4229102	Farm supplies—whse distributors . . . . .	4	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whse . . . . .	6	D	D	D	b	D	D	D
422990	Other miscellaneous nondurable goods whse . . . . .	6	D	D	D	b	D	D	D

**Table 3. Summary Statistics for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>AREA OUTSIDE TENNESSEE METROPOLITAN AREAS</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>1 496</b>	<b>7 565 101</b>	<b>449 802</b>	<b>100 027</b>	<b>17 626</b>	<b>995 866</b>	<b>757 127</b>	<b>776 980</b>
421	Wholesale trade, durable goods .....	927	2 468 658	218 918	47 923	8 744	442 824	476 467	479 478
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	162	282 286	26 524	6 157	1 269	56 792	51 374	53 783
42111	Automobile & other motor vehicle whsle .....	37	108 341	5 045	1 045	268	14 357	8 484	9 208
421110	Automobile & other motor vehicle whsle .....	37	108 341	5 045	1 045	268	14 357	8 484	9 208
4211101	Automobile & motorcycle whsle ..	29	91 001	3 293	685	212	11 244	6 028	6 834
42112	Motor vehicle supplies & new parts whsle .....	42	D	D	D	f	D	D	D
421120	Motor vehicle supplies & new parts whsle .....	42	D	D	D	f	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors ..	22	D	D	D	e	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers .....	20	D	D	D	c	D	D	D
42113	Tire & tube whsle .....	13	D	D	D	b	D	D	D
421130	Tire & tube whsle .....	13	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle ...	70	D	D	D	e	D	D	D
421140	Motor vehicle parts, (used) whsle ..	70	D	D	D	e	D	D	D
4212	Furniture & home furnishings whsle ...	37	47 326	6 909	1 569	355	13 229	4 874	5 249
42121	Furniture whsle .....	20	D	D	D	c	D	D	D
421210	Furniture whsle .....	20	D	D	D	c	D	D	D
4212101	Household & lawn furniture whsle .....	12	D	D	D	c	D	D	D
42122	Home furnishings whsle .....	17	D	D	D	c	D	D	D
421220	Home furnishings whsle .....	17	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle .....	82	D	D	D	f	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle .....	55	147 397	11 662	2 690	520	24 953	16 045	17 683
421310	Lumber, plywood, millwork, & wood panel whsle .....	55	147 397	11 662	2 690	520	24 953	16 045	17 683
4213101	Lumber without yard whsle .....	23	32 107	1 863	520	117	5 226	2 338	2 413
4213102	Lumber with yard whsle .....	19	77 497	6 682	1 373	277	13 897	12 473	14 114
4213103	Plywood, veneer, millwork, & wood panel whsle .....	13	37 793	3 117	797	126	5 830	1 234	1 156
42132	Brick, stone, & related construction materials whsle .....	8	7 322	1 589	189	50	3 307	130	125
421320	Brick, stone, & related construction materials whsle .....	8	7 322	1 589	189	50	3 307	130	125
42133	Roofing, siding, & insulation material whsle .....	6	D	D	D	b	D	D	D
421330	Roofing, siding, & insulation material whsle .....	6	D	D	D	b	D	D	D
4213301	Roofing, siding, & insulation material whsle .....	6	D	D	D	b	D	D	D
42139	Other construction materials whsle ..	13	D	D	D	e	D	D	D
421390	Other construction materials whsle ..	13	D	D	D	e	D	D	D
4213902	Other construction materials whsle ..	8	D	D	D	e	D	D	D
4214	Professional & commercial equipment & supplies whsle .....	73	60 951	11 841	2 295	412	20 669	7 298	8 037
42142	Office equipment whsle .....	30	D	D	D	c	D	D	D
421420	Office equipment whsle .....	30	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle .....	11	4 437	932	236	47	1 692	320	233
421430	Computer & computer peripheral equipment & software whsle .....	11	4 437	932	236	47	1 692	320	233
42144	Other commercial equipment whsle ..	9	D	D	D	b	D	D	D
421440	Other commercial equipment whsle ..	9	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle .....	15	8 577	1 386	382	55	3 060	509	684
421450	Medical, dental, & hospital equipment & supplies whsle .....	15	8 577	1 386	382	55	3 060	509	684
4214501	Surgical, medical, & hospital supplies whsle .....	15	8 577	1 386	382	55	3 060	509	684
4215	Metal & mineral (except petroleum) whsle .....	30	156 495	6 664	1 501	183	16 974	18 636	16 753
42151	Metal service centers & offices .....	25	D	D	D	c	D	D	D
421510	Metal service centers & offices .....	25	D	D	D	c	D	D	D
4215101	Ferrous metal service centers & sales offices .....	19	D	D	D	c	D	D	D
42151011	Ferrous metal service centers .....	13	D	D	D	c	D	D	D

**Table 3. Summary Statistics for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
	<b>AREA OUTSIDE TENNESSEE METROPOLITAN AREAS—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4216	Electrical goods whsle . . . . .	71	D	D	D	g	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	22	D	D	D	c	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	22	D	D	D	c	D	D	D
42162	Electrical appliance, television & radio set whsle . . . . .	7	D	D	D	f	D	D	D
421620	Electrical appliance, television & radio set whsle . . . . .	7	D	D	D	f	D	D	D
42169	Other electronic parts & equipment whsle . . . . .	42	D	D	D	c	D	D	D
421690	Other electronic parts & equipment whsle . . . . .	42	D	D	D	c	D	D	D
4216901	Communications equipment & supplies whsle . . . . .	23	D	D	D	c	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle . . . . .	19	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	61	D	D	D	g	D	D	D
42171	Hardware whsle . . . . .	33	149 370	11 583	2 469	438	23 510	17 218	17 133
421710	Hardware whsle . . . . .	33	149 370	11 583	2 469	438	23 510	17 218	17 133
42172	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	9	D	D	D	c	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	9	D	D	D	c	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	15	D	D	D	e	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	15	D	D	D	e	D	D	D
4218	Machinery, equipment, & supplies whsle . . . . .	279	867 522	65 843	14 791	2 366	133 924	280 233	274 623
42181	Construction & mining (except petroleum) machinery & equip whsle . . . . .	16	D	D	D	e	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle . . . . .	16	D	D	D	e	D	D	D
42182	Farm & garden machinery & equipment whsle . . . . .	104	306 714	21 256	4 668	889	42 584	85 380	88 604
421820	Farm & garden machinery & equipment whsle . . . . .	104	306 714	21 256	4 668	889	42 584	85 380	88 604
4218201	Farm machinery & equipment—farm dealers . . . . .	91	D	D	D	f	D	D	D
4218202	Farm machinery & equipment—whsle distributors . . . . .	10	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle . . . . .	76	97 074	12 198	2 682	425	23 082	7 937	9 327
421830	Industrial machinery & equipment whsle . . . . .	76	97 074	12 198	2 682	425	23 082	7 937	9 327
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle . . . . .	13	37 039	4 325	946	141	7 836	2 432	3 186
42183021	Hydraulic & pneumatic pumps & motors whsle . . . . .	4	D	D	D	b	D	D	D
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle . . . . .	9	D	D	D	b	D	D	D
4218303	General-purpose industrial machinery & equipment whsle . . . . .	24	D	D	D	c	D	D	D
4218305	Materials handling equipment whsle . . . . .	14	16 997	2 560	602	93	4 847	1 056	959
4218307	Other industrial machinery & equipment whsle . . . . .	16	9 156	1 631	327	61	3 219	2 312	2 956
42184	Industrial supplies whsle . . . . .	64	182 694	14 535	3 287	524	31 793	33 638	27 518
421840	Industrial supplies whsle . . . . .	64	182 694	14 535	3 287	524	31 793	33 638	27 518
4218401	General-line industrial supplies whsle . . . . .	13	23 319	2 227	556	85	5 563	2 062	2 101
4218402	Mechanical power transmission supplies whsle . . . . .	16	D	D	D	b	D	D	D
4218403	Welding supplies whsle . . . . .	15	15 549	1 728	361	53	3 696	1 299	1 380
4218406	Other industrial supplies whsle . . . . .	15	103 418	6 560	1 573	283	15 259	25 403	18 463
42185	Service establishment equipment & supplies whsle . . . . .	15	D	D	D	c	D	D	D
421850	Service establishment equipment & supplies whsle . . . . .	15	D	D	D	c	D	D	D
4218504	Other service establishment equipment & supplies whsle . . . . .	4	D	D	D	b	D	D	D



**Table 3. Summary Statistics for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>AREA OUTSIDE TENNESSEE METROPOLITAN AREAS—Con.</b>									
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whse . . .	132	D	D	D	g	D	D	D
42191	Sporting & recreational goods & supplies whse . . . . .	20	46 216	4 293	992	226	7 137	9 721	10 046
421910	Sporting & recreational goods & supplies whse . . . . .	20	46 216	4 293	992	226	7 137	9 721	10 046
42193	Recyclable material whse . . . . .	56	123 045	13 441	3 004	559	33 095	5 563	6 325
421930	Recyclable material whse . . . . .	56	123 045	13 441	3 004	559	33 095	5 563	6 325
4219301	Iron & steel scrap processors & dealers . . . . .	26	84 006	8 910	1 991	343	23 591	3 879	4 119
42193011	Iron & steel scrap processors (using power processing equipment) . . . . .	17	77 358	8 450	1 870	304	22 338	3 403	3 618
4219303	Other recyclable material whse . . . . .	22	32 733	3 683	815	172	8 106	1 662	2 183
42199	Other miscellaneous durable goods whse . . . . .	46	D	D	D	c	D	D	D
421990	Other miscellaneous durable goods whse . . . . .	46	D	D	D	c	D	D	D
4219902	Forest products (except lumber) whse . . . . .	16	D	D	D	b	D	D	D
4219903	General merchandise (durable goods) whse . . . . .	13	10 847	681	153	42	1 636	253	443
4219906	Other durable goods whse . . . . .	8	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods . . . . .								
4221	Paper & paper product whse . . . . .	27	D	D	D	b	D	D	D
42212	Stationery & office supplies whse . . . . .	18	D	D	D	b	D	D	D
422120	Stationery & office supplies whse . . . . .	18	D	D	D	b	D	D	D
4222	Drugs, & druggists' sundries whse . . . . .	9	D	D	D	f	D	D	D
42221	Drugs, & druggists' sundries whse . . . . .	9	D	D	D	f	D	D	D
422210	Drugs, & druggists' sundries whse . . . . .	9	D	D	D	f	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whse . . . . .	7	D	D	D	f	D	D	D
4223	Apparel, piece goods, & notions whse . . . . .	34	D	D	D	f	D	D	D
42231	Piece goods, notions, & other dry goods whse . . . . .	11	D	D	D	b	D	D	D
422310	Piece goods, notions, & other dry goods whse . . . . .	11	D	D	D	b	D	D	D
4223101	Piece goods—jobbers . . . . .	8	D	D	D	b	D	D	D
42232	Men's & boys' clothing & furnishings whse . . . . .	5	D	D	D	c	D	D	D
422320	Men's & boys' clothing & furnishings whse . . . . .	5	D	D	D	c	D	D	D
42233	Women's, children's, & infants' clothing & accessories whse . . . . .	13	D	D	D	b	D	D	D
422330	Women's, children's, & infants' clothing & accessories whse . . . . .	13	D	D	D	b	D	D	D
4224	Grocery & related products whse . . . . .								
42241	General-line grocery whse . . . . .	6	D	D	D	c	D	D	D
422410	General-line grocery whse . . . . .	6	D	D	D	c	D	D	D
42242	Packaged frozen food whse . . . . .	16	633 385	34 045	6 990	884	79 102	29 052	30 965
422420	Packaged frozen food whse . . . . .	16	633 385	34 045	6 990	884	79 102	29 052	30 965
42245	Confectionery whse . . . . .	14	D	D	D	b	D	D	D
422450	Confectionery whse . . . . .	14	D	D	D	b	D	D	D
42248	Fresh fruit & vegetable whse . . . . .	13	63 658	8 023	1 322	209	13 461	312	386
422480	Fresh fruit & vegetable whse . . . . .	13	63 658	8 023	1 322	209	13 461	312	386
42249	Other grocery & related products whse . . . . .								
422490	Other grocery & related products whse . . . . .	46	D	D	D	g	D	D	D
4224902	Bread & baked goods whse . . . . .	10	D	D	D	e	D	D	D
4224903	Soft drinks whse . . . . .	22	199 306	24 824	6 055	873	47 727	4 862	4 888
4225	Farm-product raw material whse . . . . .								
42251	Grain & field bean whse . . . . .	30	355 415	7 901	1 422	297	18 884	29 848	26 552
422510	Grain & field bean whse . . . . .	30	355 415	7 901	1 422	297	18 884	29 848	26 552
42252	Livestock whse . . . . .	42	345 903	4 215	1 015	492	11 131	4 037	6 078
422520	Livestock whse . . . . .	42	345 903	4 215	1 015	492	11 131	4 037	6 078
42259	Other farm product raw material whse . . . . .								
422590	Other farm product raw material whse . . . . .	34	151 330	2 910	884	244	7 511	4 248	6 010
4225902	Leaf tobacco whse . . . . .	20	D	D	D	c	D	D	D
4225903	Wool, wool tops, & mohair whse . . . . .	1	D	D	D	a	D	D	D
4226	Chemical & allied products whse . . . . .								
42269	Other chemical & allied products whse . . . . .	29	140 339	18 818	4 712	444	53 576	5 970	6 415
422690	Other chemical & allied products whse . . . . .	29	140 339	18 818	4 712	444	53 576	5 970	6 415
4226902	Other chemical & allied products whse . . . . .	21	D	D	D	e	D	D	D

**Table 3. Summary Statistics for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>AREA OUTSIDE TENNESSEE METROPOLITAN AREAS—Con.</b>									
<b>42</b>	<b>Wholesale trade—Con.</b>								
422	Wholesale trade, nondurable goods—Con.								
4227	Petroleum & petroleum products								
42271	whsle .....	106	777 118	27 936	6 151	971	75 975	18 051	17 706
422710	Petroleum bulk stations & terminals .	88	705 047	25 959	5 670	883	70 614	15 665	15 183
4227101	Petroleum bulk stations & terminals (except LP) .....	88	705 047	25 959	5 670	883	70 614	15 665	15 183
42271011	Petroleum bulk stations (except LP) .....	83	699 854	25 461	5 571	867	69 331	15 338	14 946
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	18	72 071	1 977	481	88	5 361	2 386	2 523
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) ...	18	72 071	1 977	481	88	5 361	2 386	2 523
4228	Beer, wine, & distilled alcoholic beverage whsle .....	13	95 943	11 505	2 006	285	19 666	4 306	4 404
42281	Beer & ale whsle .....	13	95 943	11 505	2 006	285	19 666	4 306	4 404
422810	Beer & ale whsle .....	13	95 943	11 505	2 006	285	19 666	4 306	4 404
4229	Miscellaneous nondurable goods whsle .....	120	D	D	D	g	D	D	D
42291	Farm supplies whsle .....	41	138 019	8 106	1 979	366	17 202	14 908	13 789
422910	Farm supplies whsle .....	41	138 019	8 106	1 979	366	17 202	14 908	13 789
4229101	Farm supplies—farm dealers ...	34	D	D	D	e	D	D	D
42292	Book, periodical, & newspaper whsle .....	3	D	D	D	b	D	D	D
422920	Book, periodical, & newspaper whsle .....	3	D	D	D	b	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle .....	26	D	D	D	c	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle .....	26	D	D	D	c	D	D	D
42294	Tobacco & tobacco product whsle ...	10	D	D	D	e	D	D	D
422940	Tobacco & tobacco product whsle.	10	D	D	D	e	D	D	D
42295	Paint, varnish, & supplies whsle ....	10	D	D	D	b	D	D	D
422950	Paint, varnish, & supplies whsle ..	10	D	D	D	b	D	D	D
4229501	Paint, varnish, & supplies whsle .....	10	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle .....	30	D	D	D	f	D	D	D
422990	Other miscellaneous nondurable goods whsle .....	30	D	D	D	f	D	D	D
4229901	Art goods whsle .....	11	D	D	D	f	D	D	D
4229904	Other nondurable goods whsle .	11	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>1 328</b>	<b>6 014 348</b>	<b>369 863</b>	<b>81 343</b>	<b>14 201</b>	<b>788 994</b>	<b>529 487</b>	<b>560 937</b>
421	Wholesale trade, durable goods .....	851	1 733 029	175 301	38 306	6 984	353 815	268 280	283 902
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	154	D	D	D	f	D	D	D
42111	Automobile & other motor vehicle whsle .....	35	D	D	D	c	D	D	D
421110	Automobile & other motor vehicle whsle .....	35	D	D	D	c	D	D	D
4211101	Automobile & motorcycle whsle .	27	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle .....	36	D	D	D	e	D	D	D
421120	Motor vehicle supplies & new parts whsle .....	36	D	D	D	e	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors .	19	D	D	D	c	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers.....	17	D	D	D	b	D	D	D
42113	Tire & tube whsle .....	13	D	D	D	b	D	D	D
421130	Tire & tube whsle .....	13	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle ...	70	D	D	D	e	D	D	D
421140	Motor vehicle parts, (used) whsle .	70	D	D	D	e	D	D	D
4212	Furniture & home furnishings whsle ...	30	30 962	6 509	1 514	340	12 283	4 456	4 830
42121	Furniture whsle .....	17	D	D	D	c	D	D	D
421210	Furniture whsle .....	17	D	D	D	c	D	D	D
42122	Home furnishings whsle .....	13	D	D	D	c	D	D	D
421220	Home furnishings whsle .....	13	D	D	D	c	D	D	D

**Table 3. Summary Statistics for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>AREA OUTSIDE TENNESSEE METROPOLITAN AREAS—Con.</b>									
<b>Merchant wholesalers—Con.</b>									
421	Wholesale trade, durable goods—Con.								
4213	Lumber & other construction materials whsle .....	78	D	D	D	f	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle .....	53	D	D	D	e	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle .....	53	D	D	D	e	D	D	D
4213101	Lumber without yard whsle .....	23	32 107	1 863	520	117	5 226	2 338	2 413
4213102	Lumber with yard whsle .....	18	D	D	D	c	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle .....	12	D	D	D	c	D	D	D
42133	Roofing, siding, & insulation material whsle .....	6	D	D	D	b	D	D	D
421330	Roofing, siding, & insulation material whsle .....	6	D	D	D	b	D	D	D
4213301	Roofing, siding, & insulation material whsle .....	6	D	D	D	b	D	D	D
42139	Other construction materials whsle ..	12	D	D	D	e	D	D	D
421390	Other construction materials whsle .....	12	D	D	D	e	D	D	D
4213902	Other construction materials whsle .....	8	D	D	D	e	D	D	D
4214	Professional & commercial equipment & supplies whsle .....	69	58 130	11 782	2 290	409	20 361	7 298	8 037
42142	Office equipment whsle .....	29	D	D	D	c	D	D	D
421420	Office equipment whsle .....	29	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle .....	11	4 437	932	236	47	1 692	320	233
421430	Computer & computer peripheral equipment & software whsle .....	11	4 437	932	236	47	1 692	320	233
42144	Other commercial equipment whsle .	9	D	D	D	b	D	D	D
421440	Other commercial equipment whsle .....	9	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle .....	13	D	D	D	b	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle .....	13	D	D	D	b	D	D	D
4214501	Surgical, medical, & hospital supplies whsle .....	13	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle .....	26	D	D	D	c	D	D	D
42151	Metal service centers & offices .....	22	D	D	D	c	D	D	D
421510	Metal service centers & offices ..	22	D	D	D	c	D	D	D
4215101	Ferrous metal service centers & sales offices .....	16	D	D	D	b	D	D	D
42151011	Ferrous metal service centers .....	12	D	D	D	b	D	D	D
4216	Electrical goods whsle .....	56	D	D	D	e	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	19	D	D	D	c	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle .....	19	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle .....	32	D	D	D	c	D	D	D
421690	Other electronic parts & equipment whsle .....	32	D	D	D	c	D	D	D
4216901	Communications equipment & supplies whsle .....	18	D	D	D	c	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle .....	14	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	58	D	D	D	g	D	D	D
42171	Hardware whsle .....	30	D	D	D	e	D	D	D
421710	Hardware whsle .....	30	D	D	D	e	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle .....	9	D	D	D	c	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle .....	9	D	D	D	c	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle .....	15	D	D	D	e	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle .....	15	D	D	D	e	D	D	D

**Table 3. Summary Statistics for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>AREA OUTSIDE TENNESSEE METROPOLITAN AREAS—Con.</b>									
<b>Merchant wholesalers—Con.</b>									
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle .....	256	D	D	D	g	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle .....	15	22 766	2 553	564	96	5 551	4 862	5 446
421810	Construction & mining (except petroleum) machinery & equip whsle .....	15	22 766	2 553	564	96	5 551	4 862	5 446
42182	Farm & garden machinery & equipment whsle .....	101	D	D	D	f	D	D	D
421820	Farm & garden machinery & equipment whsle .....	101	D	D	D	f	D	D	D
4218201	Farm machinery & equipment—farm dealers .....	90	D	D	D	f	D	D	D
4218202	Farm machinery & equipment—whsle distributors .....	8	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle .....	66	D	D	D	e	D	D	D
421830	Industrial machinery & equipment whsle .....	66	D	D	D	e	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle .....	12	D	D	D	c	D	D	D
42183021	Hydraulic & pneumatic pumps & motors whsle .....	4	D	D	D	b	D	D	D
4218303	General-purpose industrial machinery & equipment whsle .....	20	D	D	D	b	D	D	D
4218305	Materials handling equipment whsle .....	13	D	D	D	b	D	D	D
4218307	Other industrial machinery & equipment whsle .....	14	D	D	D	b	D	D	D
42184	Industrial supplies whsle .....	56	D	D	D	e	D	D	D
421840	Industrial supplies whsle .....	56	D	D	D	e	D	D	D
4218401	General-line industrial supplies whsle .....	13	23 319	2 227	556	85	5 563	2 062	2 101
4218402	Mechanical power transmission supplies whsle .....	15	D	D	D	b	D	D	D
4218403	Welding supplies whsle .....	10	D	D	D	b	D	D	D
4218406	Other industrial supplies whsle .....	13	D	D	D	c	D	D	D
42185	Service establishment equipment & supplies whsle .....	15	D	D	D	c	D	D	D
421850	Service establishment equipment & supplies whsle .....	15	D	D	D	c	D	D	D
4218504	Other service establishment equipment & supplies whsle .....	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	124	D	D	D	g	D	D	D
42191	Sporting & recreational goods & supplies whsle .....	18	D	D	D	c	D	D	D
421910	Sporting & recreational goods & supplies whsle .....	18	D	D	D	c	D	D	D
42193	Recyclable material whsle .....	56	123 045	13 441	3 004	559	33 095	5 563	6 325
421930	Recyclable material whsle .....	56	123 045	13 441	3 004	559	33 095	5 563	6 325
4219301	Iron & steel scrap processors & dealers .....	26	84 006	8 910	1 991	343	23 591	3 879	4 119
42193011	Iron & steel scrap processors (using power processing equipment) .....	17	77 358	8 450	1 870	304	22 338	3 403	3 618
4219303	Other recyclable material whsle .....	22	32 733	3 683	815	172	8 106	1 662	2 183
42199	Other miscellaneous durable goods whsle .....	42	D	D	D	c	D	D	D
421990	Other miscellaneous durable goods whsle .....	42	D	D	D	c	D	D	D
4219902	Forest products (except lumber) whsle .....	15	D	D	D	b	D	D	D
4219903	General merchandise (durable goods) whsle .....	12	D	D	D	b	D	D	D
4219906	Other durable goods whsle .....	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	477	4 281 319	194 562	43 037	7 217	435 179	261 207	277 035
4221	Paper & paper product whsle .....	25	D	D	D	b	D	D	D
42212	Stationery & office supplies whsle ...	17	D	D	D	b	D	D	D
422120	Stationery & office supplies whsle .....	17	D	D	D	b	D	D	D
4222	Drugs, & druggists' sundries whsle ....	9	D	D	D	f	D	D	D
42221	Drugs, & druggists' sundries whsle ..	9	D	D	D	f	D	D	D
422210	Drugs, & druggists' sundries whsle .....	9	D	D	D	f	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle .....	7	D	D	D	f	D	D	D

**Table 3. Summary Statistics for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>AREA OUTSIDE TENNESSEE METROPOLITAN AREAS—Con.</b>									
<b>Merchant wholesalers—Con.</b>									
422	Wholesale trade, nondurable goods—Con.								
4223	Apparel, piece goods, & notions whsle . . . . .	33	D	D	D	f	D	D	D
42231	Piece goods, notions, & other dry goods whsle . . . . .	11	D	D	D	b	D	D	D
422310	Piece goods, notions, & other dry goods whsle . . . . .	11	D	D	D	b	D	D	D
4223101	Piece goods—jobbers . . . . .	8	D	D	D	b	D	D	D
42232	Men's & boys' clothing & furnishings whsle . . . . .	5	D	D	D	c	D	D	D
422320	Men's & boys' clothing & furnishings whsle . . . . .	5	D	D	D	c	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle . . . . .	12	D	D	D	b	D	D	D
422330	Women's, children's, & infants' clothing & accessories whsle . . . . .	12	D	D	D	b	D	D	D
4224	Grocery & related products whsle . . . . .	90	890 745	62 607	13 525	1 962	122 869	45 756	48 068
42241	General-line grocery whsle . . . . .	6	D	D	D	c	D	D	D
422410	General-line grocery whsle . . . . .	6	D	D	D	c	D	D	D
42242	Packaged frozen food whsle . . . . .	13	D	D	D	f	D	D	D
422420	Packaged frozen food whsle . . . . .	13	D	D	D	f	D	D	D
42245	Confectionery whsle . . . . .	12	D	D	D	b	D	D	D
422450	Confectionery whsle . . . . .	12	D	D	D	b	D	D	D
42248	Fresh fruit & vegetable whsle . . . . .	13	63 658	8 023	1 322	209	13 461	312	386
422480	Fresh fruit & vegetable whsle . . . . .	13	63 658	8 023	1 322	209	13 461	312	386
42249	Other grocery & related products whsle . . . . .	30	D	D	D	f	D	D	D
422490	Other grocery & related products whsle . . . . .	30	D	D	D	f	D	D	D
4224902	Bread & baked goods whsle . . . . .	4	D	D	D	b	D	D	D
4224903	Soft drinks whsle . . . . .	12	65 095	9 294	2 303	336	16 811	2 702	2 700
4225	Farm-product raw material whsle . . . . .	66	D	D	D	f	D	D	D
42251	Grain & field bean whsle . . . . .	30	355 415	7 901	1 422	297	18 884	29 848	26 552
422510	Grain & field bean whsle . . . . .	30	355 415	7 901	1 422	297	18 884	29 848	26 552
42252	Livestock whsle . . . . .	20	134 299	1 699	354	160	5 770	3 952	6 020
422520	Livestock whsle . . . . .	20	134 299	1 699	354	160	5 770	3 952	6 020
42259	Other farm product raw material whsle . . . . .	16	D	D	D	b	D	D	D
422590	Other farm product raw material whsle . . . . .	16	D	D	D	b	D	D	D
4225903	Wool, wool tops, & mohair whsle . . . . .	1	D	D	D	a	D	D	D
4226	Chemical & allied products whsle . . . . .	30	D	D	D	e	D	D	D
42269	Other chemical & allied products whsle . . . . .	24	D	D	D	e	D	D	D
422690	Other chemical & allied products whsle . . . . .	24	D	D	D	e	D	D	D
4226902	Other chemical & allied products whsle . . . . .	16	D	D	D	e	D	D	D
4227	Petroleum & petroleum products whsle . . . . .	106	777 118	27 936	6 151	971	75 975	18 051	17 706
42271	Petroleum bulk stations & terminals . . . . .	88	705 047	25 959	5 670	883	70 614	15 665	15 183
422710	Petroleum bulk stations & terminals . . . . .	88	705 047	25 959	5 670	883	70 614	15 665	15 183
4227101	Petroleum bulk stations & terminals (except LP) . . . . .	83	699 854	25 461	5 571	867	69 331	15 338	14 946
42271011	Petroleum bulk stations (except LP) . . . . .	82	D	D	D	f	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals) . . . . .	18	72 071	1 977	481	88	5 361	2 386	2 523
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) . . . . .	18	72 071	1 977	481	88	5 361	2 386	2 523
4228	Beer, wine, & distilled alcoholic beverage whsle . . . . .	13	95 943	11 505	2 006	285	19 666	4 306	4 404
42281	Beer & ale whsle . . . . .	13	95 943	11 505	2 006	285	19 666	4 306	4 404
422810	Beer & ale whsle . . . . .	13	95 943	11 505	2 006	285	19 666	4 306	4 404
4229	Miscellaneous nondurable goods whsle . . . . .	105	D	D	D	g	D	D	D
42291	Farm supplies whsle . . . . .	35	D	D	D	e	D	D	D
422910	Farm supplies whsle . . . . .	35	D	D	D	e	D	D	D
4229101	Farm supplies—farm dealers . . . . .	28	D	D	D	c	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle . . . . .	25	D	D	D	c	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle . . . . .	25	D	D	D	c	D	D	D
42294	Tobacco & tobacco product whsle . . . . .	9	D	D	D	e	D	D	D
422940	Tobacco & tobacco product whsle . . . . .	9	D	D	D	e	D	D	D
42299	Other miscellaneous nondurable goods whsle . . . . .	25	D	D	D	f	D	D	D
422990	Other miscellaneous nondurable goods whsle . . . . .	25	D	D	D	f	D	D	D
4229901	Art goods whsle . . . . .	9	D	D	D	f	D	D	D
4229904	Other nondurable goods whsle . . . . .	10	D	D	D	b	D	D	D

**Table 3. Summary Statistics for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>AREA OUTSIDE TENNESSEE METROPOLITAN AREAS—Con.</b>									
<b>Manufacturers' sales branches and sales offices . . .</b>									
		<b>63</b>	<b>1 028 390</b>	<b>71 020</b>	<b>16 422</b>	<b>2 725</b>	<b>188 816</b>	<b>227 438</b>	<b>215 927</b>
421	Wholesale trade, durable goods . . . . .	26	566 828	39 514	8 797	1 629	81 279	208 073	195 533
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	3	D	D	D	e	D	D	D
4215	Metal & mineral (except petroleum) whsle . . . . .	1	D	D	D	b	D	D	D
42151	Metal service centers & offices . . . . .	1	D	D	D	b	D	D	D
421510	Metal service centers & offices . . . . .	1	D	D	D	b	D	D	D
4215101	Ferrous metal service centers & sales offices . . . . .	1	D	D	D	b	D	D	D
42151011	Ferrous metal service centers . . . . .	1	D	D	D	b	D	D	D
4216	Electrical goods whsle . . . . .	7	D	D	D	f	D	D	D
4218	Machinery, equipment, & supplies whsle . . . . .	10	D	D	D	e	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle . . . . .	1	D	D	D	e	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle . . . . .	1	D	D	D	e	D	D	D
42184	Industrial supplies whsle . . . . .	6	D	D	D	c	D	D	D
421840	Industrial supplies whsle . . . . .	6	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle . . . . .	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods . . . . .	37	461 562	31 506	7 625	1 096	107 537	19 365	20 394
4224	Grocery & related products whsle . . . . .	21	D	D	D	f	D	D	D
42242	Packaged frozen food whsle . . . . .	2	D	D	D	b	D	D	D
422420	Packaged frozen food whsle . . . . .	2	D	D	D	b	D	D	D
42249	Other grocery & related products whsle . . . . .	15	D	D	D	f	D	D	D
422490	Other grocery & related products whsle . . . . .	15	D	D	D	f	D	D	D
4224902	Bread & baked goods whsle . . . . .	5	D	D	D	c	D	D	D
4224903	Soft drinks whsle . . . . .	10	134 211	15 530	3 752	537	30 916	2 160	2 188
4229	Miscellaneous nondurable goods whsle . . . . .	8	D	D	D	b	D	D	D
42292	Book, periodical, & newspaper whsle . . . . .	1	D	D	D	b	D	D	D
422920	Book, periodical, & newspaper whsle . . . . .	1	D	D	D	b	D	D	D
<b>Agents, brokers, and commission merchants . . . . .</b>									
		<b>105</b>	<b>522 363</b>	<b>8 919</b>	<b>2 262</b>	<b>700</b>	<b>18 056</b>	<b>202</b>	<b>116</b>
421	Wholesale trade, durable goods . . . . .	50	168 801	4 103	820	131	7 730	114	43
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	5	23 913	408	93	40	780	—	10
42111	Automobile & other motor vehicle whsle . . . . .	2	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whsle . . . . .	2	D	D	D	b	D	D	D
4216	Electrical goods whsle . . . . .	8	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle . . . . .	4	D	D	D	a	D	D	D
421690	Other electronic parts & equipment whsle . . . . .	4	D	D	D	a	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	3	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle . . . . .	13	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle . . . . .	3	D	D	D	a	D	D	D
421820	Farm & garden machinery & equipment whsle . . . . .	3	D	D	D	a	D	D	D
4218202	Farm machinery & equipment—whsle distributors . . . . .	2	D	D	D	a	D	D	D
42183	Industrial machinery & equipment whsle . . . . .	8	D	D	D	a	D	D	D
421830	Industrial machinery & equipment whsle . . . . .	8	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods . . . . .	55	353 562	4 816	1 442	569	10 326	88	73
4224	Grocery & related products whsle . . . . .	6	D	D	D	b	D	D	D
4225	Farm-product raw material whsle . . . . .	40	D	D	D	f	D	D	D
42252	Livestock whsle . . . . .	22	211 604	2 516	661	332	5 361	85	58
422520	Livestock whsle . . . . .	22	211 604	2 516	661	332	5 361	85	58
42259	Other farm product raw material whsle . . . . .	18	D	D	D	c	D	D	D
422590	Other farm product raw material whsle . . . . .	18	D	D	D	c	D	D	D
4225902	Leaf tobacco whsle . . . . .	16	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle . . . . .	7	D	D	D	b	D	D	D

**Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>CHATTANOOGA, TN-GA MSA</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>2.3</b>	<b>3.0</b>	<b>3.7</b>	<b>4.3</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	2.8	3.2	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	2.6	3.9	D	D	-	-	D	D
42111	Automobile & other motor vehicle whsle .....	D	D	D	D	-	-	D	D
421110	Automobile & other motor vehicle whsle .....	D	D	D	D	-	-	D	D
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle .....	D	D	D	D	-	-	-	-
4211105	Heavy truck & tractor (over 26,000 lb) whsle .....	D	D	D	D	-	-	-	-
42112	Motor vehicle supplies & new parts whsle .....	D	D	D	D	-	-	-	-
421120	Motor vehicle supplies & new parts whsle .....	D	D	D	D	-	-	-	-
4211201	Motor vehicle supplies & new parts—warehouse distributors .....	6.2	.1	6.2	.1	-	-	-	-
4211202	Motor vehicle supplies & new parts—jobbers .....	D	D	D	D	-	-	-	-
4211203	Petroleum products marketing equipment whsle .....	D	D	D	D	-	-	-	-
42113	Tire & tube whsle .....	D	D	D	D	-	-	-	-
421130	Tire & tube whsle .....	D	D	D	D	-	-	-	-
42114	Motor vehicle parts, (used) whsle .....	37.8	10.9	37.8	10.9	-	-	-	-
421140	Motor vehicle parts, (used) whsle .....	37.8	10.9	37.8	10.9	-	-	-	-
4212	Furniture & home furnishings whsle .....	D	D	7.6	23.5	D	D	-	-
42121	Furniture whsle .....	6.8	1.1	D	D	-	-	-	-
421210	Furniture whsle .....	6.8	1.1	D	D	-	-	-	-
4212101	Household & lawn furniture whsle .....	D	D	D	D	-	-	-	-
4212102	Office & business furniture whsle .....	D	D	D	D	-	-	-	-
42122	Home furnishings whsle .....	D	D	D	D	D	D	-	-
421220	Home furnishings whsle .....	D	D	D	D	D	D	-	-
4212203	Floor coverings whsle .....	D	D	D	D	D	D	-	-
4213	Lumber & other construction materials whsle .....	5.4	.6	8.8	.9	D	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle .....	.7	.3	.8	.4	-	-	-	-
421310	Lumber, plywood, millwork, & wood panel whsle .....	.7	.3	.8	.4	-	-	-	-
4213102	Lumber with yard whsle .....	D	D	-	-	-	-	-	-
4213103	Plywood, veneer, millwork, & wood panel whsle .....	D	D	-	-	-	-	-	-
42132	Brick, stone, & related construction materials whsle .....	D	D	-	-	D	D	-	-
421320	Brick, stone, & related construction materials whsle .....	D	D	-	-	D	D	-	-
4213201	Brick, block, tile, clay/cement sewer pipe whsle .....	D	D	-	-	-	-	-	-
4213203	Cement, lime, & related products whsle .....	D	D	-	-	-	-	-	-
42133	Roofing, siding, & insulation material whsle .....	D	D	-	-	-	-	-	-
421330	Roofing, siding, & insulation material whsle .....	D	D	-	-	-	-	-	-
4213301	Roofing, siding, & insulation material whsle .....	D	D	-	-	-	-	-	-
4214	Professional & commercial equipment & supplies whsle .....	5.8	.8	D	D	D	D	-	-
42142	Office equipment whsle .....	D	D	D	D	-	-	-	-
421420	Office equipment whsle .....	D	D	D	D	-	-	-	-
42143	Computer & computer peripheral equipment & software whsle .....	D	D	D	D	-	-	-	-
421430	Computer & computer peripheral equipment & software whsle .....	D	D	D	D	-	-	-	-
4214301	Computer & peripheral equipment whsle .....	D	D	D	D	-	-	-	-
42143012	Computers & peripheral equipment for end use .....	-	-	D	D	-	-	-	-
42144	Other commercial equipment whsle .....	D	D	D	D	-	-	-	-
421440	Other commercial equipment whsle .....	D	D	D	D	-	-	-	-
4214401	Restaurant & hotel equipment & supplies whsle .....	D	D	D	D	-	-	-	-
42145	Medical, dental, & hospital equipment & supplies whsle .....	1.4	.6	1.4	.6	-	-	-	-
421450	Medical, dental, & hospital equipment & supplies whsle .....	1.4	.6	1.4	.6	-	-	-	-
4214501	Surgical, medical, & hospital supplies whsle .....	D	D	D	D	-	-	-	-
4215	Metal & mineral (except petroleum) whsle .....	1.7	8.6	D	D	-	-	D	D
42151	Metal service centers & offices .....	D	D	D	D	-	-	D	D
421510	Metal service centers & offices .....	D	D	D	D	-	-	D	D
4215101	Ferrous metal service centers & sales offices .....	D	D	D	D	-	-	D	D
42151011	Ferrous metal service centers .....	D	D	D	D	-	-	-	-
42151012	Ferrous metal sales offices .....	D	D	-	-	-	-	D	D

See footnotes at end of table.

**Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>CHATTANOOGA, TN—GA MSA—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4216	Electrical goods whsle . . . . .	8.1	2.7	D	D	D	D	—	—
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	10.9	1.6	D	D	D	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	10.9	1.6	D	D	D	D	D	D
42162	Electrical appliance, television & radio set whsle . . . . .	D	D	D	D	—	—	—	—
421620	Electrical appliance, television & radio set whsle . . . . .	D	D	D	D	—	—	—	—
42169	Other electronic parts & equipment whsle . . . . .	D	D	D	D	—	—	D	D
421690	Other electronic parts & equipment whsle . . . . .	D	D	D	D	—	—	D	D
4216901	Communications equipment & supplies whsle . . . . .	D	D	D	D	—	—	—	—
4216902	Electronic parts (excluding communications equipment) whsle . . . . .	D	D	D	D	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	1.1	4.9	D	D	—	—	D	D
42171	Hardware whsle . . . . .	3.6	5.6	D	D	—	—	—	—
421710	Hardware whsle . . . . .	3.6	5.6	D	D	—	—	—	—
42172	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	.5	20.6	D	D	—	—	—	—
421720	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	.5	20.6	D	D	—	—	—	—
42173	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	—	—	D	D	—	—	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	—	—	D	D	—	—	D	D
4218	Machinery, equipment, & supplies whsle . . . . .	2.3	3.5	3.1	4.3	D	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle . . . . .	2.7	5.4	2.7	5.4	—	—	—	—
421810	Construction & mining (except petroleum) machinery & equip whsle . . . . .	2.7	5.4	2.7	5.4	—	—	—	—
42183	Industrial machinery & equipment whsle . . . . .	4.3	3.5	D	D	—	—	D	D
421830	Industrial machinery & equipment whsle . . . . .	4.3	3.5	D	D	—	—	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle . . . . .	—	14.5	—	14.5	—	—	—	—
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle . . . . .	—	—	—	—	—	—	—	—
4218303	General-purpose industrial machinery & equipment whsle . . . . .	8.1	.3	D	D	—	—	—	—
4218305	Materials handling equipment whsle . . . . .	D	D	D	D	—	—	—	—
4218307	Other industrial machinery & equipment whsle . . . . .	D	D	D	D	—	—	—	—
42184	Industrial supplies whsle . . . . .	.8	2.4	D	D	D	D	—	—
421840	Industrial supplies whsle . . . . .	.8	2.4	D	D	D	D	—	—
4218401	General-line industrial supplies whsle . . . . .	1.4	9.6	1.4	9.6	—	—	—	—
4218402	Mechanical power transmission supplies whsle . . . . .	—	1.1	D	D	—	—	—	—
4218403	Welding supplies whsle . . . . .	—	—	D	D	—	—	—	—
4218406	Other industrial supplies whsle . . . . .	.1	.8	D	D	—	—	—	—
42185	Service establishment equipment & supplies whsle . . . . .	3.6	1.0	D	D	—	—	—	—
421850	Service establishment equipment & supplies whsle . . . . .	3.6	1.0	D	D	—	—	—	—
4218502	Custodial, janitors' equipment & supplies whsle . . . . .	D	D	D	D	—	—	—	—
4218504	Other service establishment equipment & supplies whsle . . . . .	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle . . . . .	D	D	D	D	—	—	—	—
42191	Sporting & recreational goods & supplies whsle . . . . .	D	D	D	D	—	—	—	—
421910	Sporting & recreational goods & supplies whsle . . . . .	D	D	D	D	—	—	—	—
42193	Recyclable material whsle . . . . .	.8	2.9	.8	2.9	—	—	—	—
421930	Recyclable material whsle . . . . .	.8	2.9	.8	2.9	—	—	—	—
4219301	Iron & steel scrap processors & dealers . . . . .	.1	.6	.1	.6	—	—	—	—
42193011	Iron & steel scrap processors (using power processing equipment) . . . . .	D	D	D	D	—	—	—	—
4219303	Other recyclable material whsle . . . . .	D	D	D	D	—	—	—	—
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle . . . . .	2.6	—	2.6	—	—	—	—	—
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle . . . . .	2.6	—	2.6	—	—	—	—	—
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle . . . . .	2.6	—	2.6	—	—	—	—	—
42199	Other miscellaneous durable goods whsle . . . . .	D	D	D	D	—	—	—	—
421990	Other miscellaneous durable goods whsle . . . . .	D	D	D	D	—	—	—	—

See footnotes at end of table.



**Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>CHATTANOOGA, TN—GA MSA—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
422	Wholesale trade, nondurable goods .....	1.6	2.7	D	D	D	D	D	D
4221	Paper & paper product whsle .....	1.0	—	D	D	—	—	—	—
42212	Stationery & office supplies whsle .....	.3	—	D	D	—	—	—	—
422120	Stationery & office supplies whsle .....	.3	—	D	D	—	—	—	—
42213	Industrial & personal service paper whsle .....	D	D	D	D	—	—	—	—
422130	Industrial & personal service paper whsle .....	D	D	D	D	—	—	—	—
4222	Drugs, & druggists' sundries whsle .....	D	D	D	D	—	—	—	—
42221	Drugs, & druggists' sundries whsle .....	D	D	D	D	—	—	—	—
422210	Drugs, & druggists' sundries whsle .....	D	D	D	D	—	—	—	—
4222101	General-line drugs whsle .....	D	D	D	D	—	—	—	—
4223	Apparel, piece goods, & notions whsle .....	12.3	14.1	D	D	—	—	D	D
42231	Piece goods, notions, & other dry goods whsle .....	12.2	1.5	D	D	—	—	—	—
422310	Piece goods, notions, & other dry goods whsle .....	12.2	1.5	D	D	—	—	—	—
4223101	Piece goods—jobbers .....	D	D	—	—	—	—	—	—
4223102	Notions & other dry goods whsle .....	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle .....	2.8	.1	4.2	.1	D	D	D	D
42244	Poultry & poultry product whsle .....	D	D	D	D	—	—	—	—
422440	Poultry & poultry product whsle .....	D	D	D	D	—	—	—	—
4224402	Poultry & poultry product (except live) whsle .....	D	D	D	D	—	—	—	—
42245	Confectionery whsle .....	D	D	D	D	—	—	—	—
422450	Confectionery whsle .....	D	D	D	D	—	—	—	—
42248	Fresh fruit & vegetable whsle .....	D	D	—	—	—	—	—	—
422480	Fresh fruit & vegetable whsle .....	D	D	—	—	—	—	—	—
42249	Other grocery & related products whsle .....	D	D	D	D	D	D	—	—
422490	Other grocery & related products whsle .....	D	D	D	D	D	D	—	—
4224902	Bread & baked goods whsle .....	D	D	—	—	—	—	—	—
4224903	Soft drinks whsle .....	—	—	D	D	D	D	—	—
4226	Chemical & allied products whsle .....	5.8	8.4	7.2	.3	—	—	—	—
42269	Other chemical & allied products whsle .....	D	D	D	D	—	—	—	—
422690	Other chemical & allied products whsle .....	D	D	D	D	—	—	—	—
4226901	Industrial gases (except LP) whsle .....	D	D	—	—	—	—	—	—
4226902	Other chemical & allied products whsle .....	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle .....	.2	3.7	D	D	D	D	—	—
42271	Petroleum bulk stations & terminals .....	.2	—	D	D	D	D	—	—
422710	Petroleum bulk stations & terminals .....	.2	—	D	D	D	D	—	—
4227101	Petroleum bulk stations & terminals (except LP) .....	D	D	D	D	D	D	—	—
42271011	Petroleum bulk stations (except LP) .....	D	D	D	D	—	—	—	—
42271012	Petroleum bulk terminals (except LP) .....	D	D	—	—	—	—	—	—
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	—	14.4	—	14.4	—	—	—	—
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	—	14.4	—	14.4	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	D	D	D	D	—	—	—	—
42281	Beer & ale whsle .....	—	—	—	—	—	—	—	—
422810	Beer & ale whsle .....	—	—	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle .....	D	D	D	D	D	D	D	D
42291	Farm supplies whsle .....	D	D	D	D	—	—	—	—
422910	Farm supplies whsle .....	D	D	D	D	—	—	—	—
4229102	Farm supplies—whsle distributors .....	D	D	D	D	—	—	—	—
42293	Flower, nursery stock, & florists' supplies whsle .....	5.6	2.5	5.6	2.5	—	—	—	—
422930	Flower, nursery stock, & florists' supplies whsle .....	5.6	2.5	5.6	2.5	—	—	—	—
42294	Tobacco & tobacco product whsle .....	D	D	—	—	—	—	—	—
422940	Tobacco & tobacco product whsle .....	D	D	—	—	—	—	—	—
42295	Paint, varnish, & supplies whsle .....	D	D	D	D	—	—	—	—
422950	Paint, varnish, & supplies whsle .....	D	D	D	D	—	—	—	—
4229501	Paint, varnish, & supplies whsle .....	D	D	D	D	—	—	—	—
42299	Other miscellaneous nondurable goods whsle ..	D	D	D	D	D	D	D	D
422990	Other miscellaneous nondurable goods whsle .....	D	D	D	D	D	D	D	D
4229902	General merchandise (nondurable goods) whsle .....	D	D	—	—	—	—	—	—
4229904	Other nondurable goods whsle .....	D	D	D	D	D	D	D	D

See footnotes at end of table.

**Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>CLARKSVILLE--HOPKINSVILLE, TN--KY MSA</b>								
42	Wholesale trade .....	5.2	2.0	7.0	2.3	—	1.8	.4	—
421	Wholesale trade, durable goods .....	12.6	2.9	D	D	—	—	D	D
4211	Motor vehicle & motor vehicle parts & supplies whse .....	D	D	D	D	—	—	D	D
42111	Automobile & other motor vehicle whse .....	D	D	—	—	—	—	D	D
421110	Automobile & other motor vehicle whse .....	D	D	—	—	—	—	D	D
4213	Lumber & other construction materials whse ....	18.2	16.6	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whse .....	.6	13.5	.6	13.5	—	—	—	—
4215	Metal & mineral (except petroleum) whse .....	D	D	D	D	—	—	—	—
42151	Metal service centers & offices .....	D	D	D	D	—	—	—	—
421510	Metal service centers & offices .....	D	D	D	D	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whse .....	—	.7	—	.7	—	—	—	—
4218	Machinery, equipment, & supplies whse .....	2.5	1.4	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whse .....	4.7	1.1	4.7	1.1	—	—	—	—
421820	Farm & garden machinery & equipment whse .....	4.7	1.1	4.7	1.1	—	—	—	—
4218201	Farm machinery & equipment—farm dealers .....	.9	1.2	.9	1.2	—	—	—	—
42183	Industrial machinery & equipment whse .....	D	D	D	D	—	—	—	—
421830	Industrial machinery & equipment whse .....	D	D	D	D	—	—	—	—
4218304	Metalworking machinery & equipment whse .....	D	D	D	D	—	—	—	—
4218307	Other industrial machinery & equipment whse .....	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whse .....	D	D	D	D	—	—	—	—
42193	Recyclable material whse .....	16.6	.5	16.6	.5	—	—	—	—
421930	Recyclable material whse .....	16.6	.5	16.6	.5	—	—	—	—
422	Wholesale trade, nondurable goods .....	1.4	1.6	D	D	D	D	D	D
4223	Apparel, piece goods, & notions whse .....	D	D	D	D	D	D	—	—
42233	Women's, children's, & infants' clothing & accessories whse .....	D	D	D	D	—	—	—	—
422330	Women's, children's, & infants' clothing & accessories whse .....	D	D	D	D	—	—	—	—
4224	Grocery & related products whse .....	—	—	D	D	—	—	—	—
42249	Other grocery & related products whse .....	D	D	D	D	—	—	—	—
422490	Other grocery & related products whse .....	D	D	D	D	—	—	—	—
4224903	Soft drinks whse .....	D	D	—	—	—	—	—	—
4225	Farm-product raw material whse .....	1.0	—	D	D	—	—	D	D
42251	Grain & field bean whse .....	D	D	D	D	—	—	—	—
422510	Grain & field bean whse .....	D	D	D	D	—	—	—	—
42259	Other farm product raw material whse .....	D	D	—	—	—	—	D	D
422590	Other farm product raw material whse .....	D	D	—	—	—	—	D	D
4226	Chemical & allied products whse .....	D	D	—	—	—	—	—	—
42269	Other chemical & allied products whse .....	D	D	—	—	—	—	—	—
422690	Other chemical & allied products whse .....	D	D	—	—	—	—	—	—
4227	Petroleum & petroleum products whse .....	—	—	—	—	—	—	—	—
42271	Petroleum bulk stations & terminals .....	—	—	—	—	—	—	—	—
422710	Petroleum bulk stations & terminals .....	—	—	—	—	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP) .....	—	—	—	—	—	—	—	—
42271011	Petroleum bulk stations (except LP) ....	—	—	—	—	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whse ..	11.6	7.8	11.6	7.8	—	—	—	—
42281	Beer & ale whse .....	11.6	7.8	11.6	7.8	—	—	—	—
422810	Beer & ale whse .....	11.6	7.8	11.6	7.8	—	—	—	—
4229	Miscellaneous nondurable goods whse .....	D	D	D	D	—	—	—	—
42291	Farm supplies whse .....	D	D	D	D	—	—	—	—
422910	Farm supplies whse .....	D	D	D	D	—	—	—	—
4229101	Farm supplies—farm dealers .....	D	D	D	D	—	—	—	—

See footnotes at end of table.

**Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>JACKSON, TN MSA</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>3.0</b>	<b>2.2</b>	<b>3.9</b>	<b>2.9</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	D	D	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	.6	3.8	.6	3.8	—	—	—	—
42111	Automobile & other motor vehicle whsle .....	D	D	D	D	—	—	—	—
421110	Automobile & other motor vehicle whsle .....	D	D	D	D	—	—	—	—
42112	Motor vehicle supplies & new parts whsle .....	D	D	D	D	—	—	—	—
421120	Motor vehicle supplies & new parts whsle .....	D	D	D	D	—	—	—	—
4211201	Motor vehicle supplies & new parts—warehouse distributors .....	D	D	D	D	—	—	—	—
4212	Furniture & home furnishings whsle .....	D	D	D	D	—	—	—	—
42121	Furniture whsle .....	D	D	D	D	—	—	—	—
421210	Furniture whsle .....	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle ....	2.3	3.3	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle .....	—	1.6	—	1.6	—	—	—	—
4215	Metal & mineral (except petroleum) whsle .....	9.9	—	D	D	D	D	—	—
42151	Metal service centers & offices .....	9.9	—	D	D	D	D	—	—
421510	Metal service centers & offices .....	9.9	—	D	D	D	D	—	—
4215101	Ferrous metal service centers & sales offices .....	D	D	D	D	—	—	—	—
42151011	Ferrous metal service centers .....	D	D	—	—	—	—	—	—
4215102	Nonferrous metal service centers & sales offices .....	D	D	—	—	D	D	—	—
42151021	Nonferrous metal service centers .....	D	D	—	—	D	D	—	—
4216	Electrical goods whsle .....	D	D	D	D	—	—	—	—
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	D	D	D	D	—	—	—	—
421610	Electrical apparatus & equip, wiring supp, & const material whsle .....	D	D	D	D	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	—	—	—	—	—	—	—	—
42171	Hardware whsle .....	—	—	—	—	—	—	—	—
421710	Hardware whsle .....	—	—	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—
42181	Construction & mining (except petroleum) machinery & equip whsle .....	—	21.1	—	—	—	—	—	—
421810	Construction & mining (except petroleum) machinery & equip whsle .....	—	21.1	—	—	—	—	—	—
42183	Industrial machinery & equipment whsle .....	D	D	—	—	—	—	—	—
421830	Industrial machinery & equipment whsle .....	D	D	—	—	—	—	—	—
42184	Industrial supplies whsle .....	D	D	D	D	—	—	—	—
421840	Industrial supplies whsle .....	D	D	D	D	—	—	—	—
4218403	Welding supplies whsle .....	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle .....	D	D	D	D	—	—	—	—
42193	Recyclable material whsle .....	D	D	D	D	—	—	—	—
421930	Recyclable material whsle .....	D	D	D	D	—	—	—	—
4219301	Iron & steel scrap processors & dealers .....	D	D	D	D	—	—	—	—
42193011	Iron & steel scrap processors (using power processing equipment) .....	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle .....	D	D	D	D	—	—	—	—
421990	Other miscellaneous durable goods whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	D	D	—	—
4224	Grocery & related products whsle .....	D	D	D	D	D	D	—	—
42249	Other grocery & related products whsle .....	D	D	—	—	D	D	—	—
422490	Other grocery & related products whsle .....	D	D	—	—	D	D	—	—
4224903	Soft drinks whsle .....	D	D	—	—	—	—	—	—
4226	Chemical & allied products whsle .....	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle .....	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals .....	—	—	—	—	—	—	—	—
422710	Petroleum bulk stations & terminals .....	—	—	—	—	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP) .....	—	—	—	—	—	—	—	—
42271011	Petroleum bulk stations (except LP) .....	—	—	—	—	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	—	—	—	—	—	—	—	—
42281	Beer & ale whsle .....	—	—	—	—	—	—	—	—
422810	Beer & ale whsle .....	—	—	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle .....	D	D	D	D	—	—	—	—
42291	Farm supplies whsle .....	D	D	D	D	—	—	—	—
422910	Farm supplies whsle .....	D	D	D	D	—	—	—	—
4229102	Farm supplies—whsle distributors .....	D	D	D	D	—	—	—	—

See footnotes at end of table.

**Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>JOHNSON CITY—KINGSPORT—BRISTOL, TN—VA MSA</b>								
42	Wholesale trade .....	2.4	1.7	3.2	2.1	—	.4	.1	.3
421	Wholesale trade, durable goods .....	6.7	3.5	9.9	4.7	—	1.6	—	.6
4211	Motor vehicle & motor vehicle parts & supplies whsle .....			24.3	3.9	—	—	D	D
42111	Automobile & other motor vehicle whsle .....	15.8	2.6	D	D	—	—	D	D
421110	Automobile & other motor vehicle whsle .....	19.6	—	D	—	—	—	D	D
4211101	Automobile & motorcycle whsle .....	19.6	—	D	—	—	—	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle .....	D	D	—	—	—	—	—	—
42112	Motor vehicle supplies & new parts whsle .....	D	D	11.9	7.0	—	—	—	—
421120	Motor vehicle supplies & new parts whsle .....	D	D	11.9	7.0	—	—	—	—
4211201	Motor vehicle supplies & new parts—warehouse distributors .....	11.1	—	—	—	—	—	—	—
42113	Tire & tube whsle .....	D	D	—	—	—	—	—	—
421130	Tire & tube whsle .....	D	D	—	—	—	—	—	—
42114	Motor vehicle parts, (used) whsle .....	D	D	D	D	—	—	—	—
421140	Motor vehicle parts, (used) whsle .....	D	D	D	D	—	—	—	—
4212	Furniture & home furnishings whsle .....	27.8	1.2	D	D	—	—	—	—
4213	Lumber & other construction materials whsle .....	7.1	.7	D	D	—	—	—	—
42131	Lumber, plywood, millwork, & wood panel whsle .....	7.7	—	D	D	—	—	—	—
421310	Lumber, plywood, millwork, & wood panel whsle .....	7.7	—	D	D	—	—	—	—
4213102	Lumber with yard whsle .....	D	D	D	D	—	—	—	—
4213103	Plywood, veneer, millwork, & wood panel whsle .....	D	D	D	D	—	—	—	—
42132	Brick, stone, & related construction materials whsle .....	D	D	—	—	—	—	—	—
421320	Brick, stone, & related construction materials whsle .....	D	D	—	—	—	—	—	—
4213203	Cement, lime, & related products whsle .....	D	D	—	—	—	—	—	—
4214	Professional & commercial equipment & supplies whsle .....	5.7	7.8	D	D	D	D	D	D
42142	Office equipment whsle .....	D	D	D	D	—	—	—	—
421420	Office equipment whsle .....	D	D	D	D	—	—	—	—
42143	Computer & computer peripheral equipment & software whsle .....	D	D	D	D	—	—	—	—
421430	Computer & computer peripheral equipment & software whsle .....	D	D	D	D	—	—	—	—
4214301	Computer & peripheral equipment whsle .....	D	D	—	—	—	—	—	—
42143012	Computers & peripheral equipment for end use .....	D	D	—	—	—	—	—	—
42144	Other commercial equipment whsle .....	D	D	—	—	—	—	—	—
421440	Other commercial equipment whsle .....	D	D	—	—	—	—	—	—
4214401	Restaurant & hotel equipment & supplies whsle .....	D	D	—	—	—	—	—	—
42145	Medical, dental, & hospital equipment & supplies whsle .....	14.0	5.1	14.0	5.1	—	—	—	—
421450	Medical, dental, & hospital equipment & supplies whsle .....	14.0	5.1	14.0	5.1	—	—	—	—
4215	Metal & mineral (except petroleum) whsle .....	—	—	D	D	—	—	D	D
42151	Metal service centers & offices .....	D	D	D	D	—	—	—	—
421510	Metal service centers & offices .....	D	D	D	D	—	—	—	—
4215101	Ferrous metal service centers & sales offices .....	D	D	D	D	—	—	—	—
42151011	Ferrous metal service centers .....	D	D	—	—	—	—	—	—
42152	Coal & other mineral & ore whsle .....	D	D	—	—	—	—	D	D
421520	Coal & other mineral & ore whsle .....	D	D	—	—	—	—	D	D
4215201	Coal whsle .....	D	D	—	—	—	—	D	D
4216	Electrical goods whsle .....	1.0	11.6	1.5	10.7	—	—	—	—
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	D	D	D	D	—	—	—	—
421610	Electrical apparatus & equip, wiring supp, & const material whsle .....	D	D	D	D	—	—	—	—
42169	Other electronic parts & equipment whsle .....	D	D	D	D	—	—	—	—
421690	Other electronic parts & equipment whsle .....	D	D	D	D	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	2.2	6.5	D	D	—	—	D	D
42171	Hardware whsle .....	3.1	2.3	D	D	—	—	D	D
421710	Hardware whsle .....	3.1	2.3	D	D	—	—	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle .....	D	D	D	D	—	—	—	—
421730	Warm air heating & air-conditioning equipment & supplies whsle .....	D	D	D	D	—	—	—	—

See footnotes at end of table.

**Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>JOHNSON CITY—KINGSPORT—BRISTOL, TN—VA MSA—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle . . . . .	1.8	.6	2.2	.7	—	—	—	—
42181	Construction & mining (except petroleum) machinery & equip whsle . . . . .	D	D	D	D	—	—	—	—
421810	Construction & mining (except petroleum) machinery & equip whsle . . . . .	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle . . . . .	1.5	—	1.5	—	—	—	—	—
421820	Farm & garden machinery & equipment whsle . . . . .	1.5	—	1.5	—	—	—	—	—
4218201	Farm machinery & equipment—farm dealers . . . . .	D	D	D	D	—	—	—	—
4218202	Farm machinery & equipment—whsle distributors . . . . .	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle . . . . .	1.8	1.6	1.9	1.7	—	—	—	—
421830	Industrial machinery & equipment whsle . . . . .	1.8	1.6	1.9	1.7	—	—	—	—
4218303	General-purpose industrial machinery & equipment whsle . . . . .	D	D	D	D	—	—	—	—
4218305	Materials handling equipment whsle . . . . .	4.3	6.6	4.3	6.6	—	—	—	—
42184	Industrial supplies whsle . . . . .	1.2	.4	D	D	—	—	—	—
421840	Industrial supplies whsle . . . . .	1.2	.4	D	D	—	—	—	—
4218402	Mechanical power transmission supplies whsle . . . . .	—	—	D	D	—	—	—	—
4218403	Welding supplies whsle . . . . .	D	D	—	—	—	—	—	—
4218406	Other industrial supplies whsle . . . . .	2.9	—	D	D	—	—	—	—
42186	Transportation equipment & supplies (exc motor vehicle) whsle . . . . .	D	D	D	D	—	—	—	—
421860	Transportation equipment & supplies (exc motor vehicle) whsle . . . . .	D	D	D	D	—	—	—	—
4218601	Aircraft & aeronautical equipment & supplies whsle . . . . .	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle . . . . .	29.4	9.9	29.4	9.9	—	—	—	—
42193	Recyclable material whsle . . . . .	1.2	2.3	1.2	2.3	—	—	—	—
421930	Recyclable material whsle . . . . .	1.2	2.3	1.2	2.3	—	—	—	—
4219301	Iron & steel scrap processors & dealers . . . . .	D	D	D	D	—	—	—	—
42193011	Iron & steel scrap processors (using power processing equipment) . . . . .	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle . . . . .	D	D	D	D	—	—	—	—
421990	Other miscellaneous durable goods whsle . . . . .	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods . . . . .	.5	.8	.6	1.1	—	—	.1	—
4221	Paper & paper product whsle . . . . .	D	D	D	D	—	—	—	—
42212	Stationery & office supplies whsle . . . . .	D	D	D	D	—	—	—	—
422120	Stationery & office supplies whsle . . . . .	D	D	D	D	—	—	—	—
4222	Drugs, & druggists' sundries whsle . . . . .	.2	—	D	D	—	—	—	—
42221	Drugs, & druggists' sundries whsle . . . . .	.2	—	D	D	—	—	—	—
422210	Drugs, & druggists' sundries whsle . . . . .	.2	—	D	D	—	—	—	—
4222101	General-line drugs whsle . . . . .	D	D	D	D	—	—	—	—
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle . . . . .	D	D	—	—	—	—	—	—
4224	Grocery & related products whsle . . . . .	.3	.5	.4	.6	—	—	—	—
42241	General-line grocery whsle . . . . .	—	—	D	D	—	—	—	—
422410	General-line grocery whsle . . . . .	—	—	D	D	—	—	—	—
4224102	General-line grocery whsle, retail cooperative . . . . .	D	D	D	D	—	—	—	—
4224103	Other general-line grocery whsle . . . . .	D	D	D	D	—	—	—	—
42243	Dairy products, (except dried or canned) whsle . . . . .	D	D	D	D	—	—	—	—
422430	Dairy products, (except dried or canned) whsle . . . . .	D	D	D	D	—	—	—	—
4224301	Raw milk whsle . . . . .	D	D	—	—	—	—	—	—
4224302	Dairy product (except raw milk) whsle . . . . .	D	D	—	—	—	—	—	—
42247	Meat & meat product whsle . . . . .	—	—	—	—	—	—	—	—
422470	Meat & meat product whsle . . . . .	—	—	—	—	—	—	—	—
42249	Other grocery & related products whsle . . . . .	D	D	—	—	D	D	—	—
422490	Other grocery & related products whsle . . . . .	D	D	—	—	D	D	—	—
4224903	Soft drinks whsle . . . . .	D	D	—	—	D	D	—	—
4225	Farm-product raw material whsle . . . . .	D	D	—	—	—	—	D	D
42252	Livestock whsle . . . . .	D	D	—	—	—	—	—	—
422520	Livestock whsle . . . . .	D	D	—	—	—	—	—	—
42259	Other farm product raw material whsle . . . . .	D	D	—	—	—	—	D	D
422590	Other farm product raw material whsle . . . . .	D	D	—	—	—	—	D	D
4225902	Leaf tobacco whsle . . . . .	D	D	—	—	—	—	D	D
4226	Chemical & allied products whsle . . . . .	D	D	D	D	D	D	—	—
42269	Other chemical & allied products whsle . . . . .	D	D	D	D	D	D	—	—
422690	Other chemical & allied products whsle . . . . .	D	D	D	D	D	D	—	—
4226902	Other chemical & allied products whsle . . . . .	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle . . . . .	.1	1.3	D	—	—	—	D	D
42271	Petroleum bulk stations & terminals . . . . .	—	—	—	—	—	—	—	—
422710	Petroleum bulk stations & terminals . . . . .	—	—	—	—	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP) . . . . .	D	D	D	D	—	—	—	—
42271011	Petroleum bulk stations (except LP) . . . . .	D	D	D	D	—	—	—	—

See footnotes at end of table.

Table 4. **Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>JOHNSON CITY—KINGSPORT—BRISTOL, TN—VA MSA—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
422	Wholesale trade, nondurable goods—Con.								
4228	Beer, wine, & distilled alcoholic beverage whsle . . .	—	—	—	—	—	—	—	—
42281	Beer & ale whsle . . . . .	—	—	—	—	—	—	—	—
422810	Beer & ale whsle . . . . .	—	—	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle . . . . .	D	D	D	D	—	—	—	—
42291	Farm supplies whsle . . . . .	D	D	D	D	—	—	—	—
422910	Farm supplies whsle . . . . .	D	D	D	D	—	—	—	—
42292	Book, periodical, & newspaper whsle . . . . .	4.6	1.7	D	D	—	—	—	—
422920	Book, periodical, & newspaper whsle . . . . .	4.6	1.7	D	D	—	—	—	—
42293	Flower, nursery stock, & florists' supplies whsle . . . . .	D	D	D	D	—	—	—	—
422930	Flower, nursery stock, & florists' supplies whsle . . . . .	D	D	D	D	—	—	—	—
42294	Tobacco & tobacco product whsle . . . . .	.8	2.6	.8	2.6	—	—	—	—
422940	Tobacco & tobacco product whsle . . . . .	.8	2.6	.8	2.6	—	—	—	—
	<b>KNOXVILLE, TN MSA</b>								
<b>42</b>	<b>Wholesale trade . . . . .</b>	<b>2.9</b>	<b>2.2</b>	<b>4.2</b>	<b>2.6</b>	—	<b>1.0</b>	<b>.2</b>	<b>1.0</b>
421	Wholesale trade, durable goods . . . . .	4.0	2.8	5.1	3.0	—	2.1	.3	1.7
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	3.1	4.1	D	D	D	D	—	—
42111	Automobile & other motor vehicle whsle . . . . .	1.2	1.0	3.1	2.7	—	—	D	D
421110	Automobile & other motor vehicle whsle . . . . .	1.2	1.0	3.1	2.7	—	—	D	D
4211101	Automobile & motorcycle whsle . . . . .	D	D	—	—	—	—	—	—
4211105	Heavy truck & tractor (over 26,000 lb) whsle . . . . .	D	D	D	D	—	—	—	—
42112	Motor vehicle supplies & new parts whsle . . . . .	D	D	D	D	—	—	—	—
421120	Motor vehicle supplies & new parts whsle . . . . .	D	D	D	D	—	—	—	—
4211201	Motor vehicle supplies & new parts—warehouse distributors . . . . .	D	D	D	D	—	—	—	—
4211202	Motor vehicle supplies & new parts—jobbers . . . . .	D	D	D	D	—	—	—	—
42113	Tire & tube whsle . . . . .	D	D	D	D	—	—	D	D
421130	Tire & tube whsle . . . . .	D	D	D	D	—	—	D	D
42114	Motor vehicle parts, (used) whsle . . . . .	D	D	D	D	—	—	—	—
421140	Motor vehicle parts, (used) whsle . . . . .	D	D	D	D	—	—	—	—
4212	Furniture & home furnishings whsle . . . . .	D	D	D	D	—	—	—	—
42121	Furniture whsle . . . . .	21.8	.9	D	D	—	—	—	—
421210	Furniture whsle . . . . .	21.8	.9	D	D	—	—	—	—
4212101	Household & lawn furniture whsle . . . . .	D	D	D	D	—	—	—	—
4212102	Office & business furniture whsle . . . . .	D	D	D	D	—	—	—	—
42122	Home furnishings whsle . . . . .	D	D	D	D	—	—	—	—
421220	Home furnishings whsle . . . . .	D	D	D	D	—	—	—	—
4212203	Floor coverings whsle . . . . .	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle . . . . .	6.2	1.4	D	D	D	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle . . . . .	4.1	1.5	D	D	—	—	—	—
421310	Lumber, plywood, millwork, & wood panel whsle . . . . .	4.1	1.5	D	D	—	—	—	—
4213101	Lumber without yard whsle . . . . .	6.4	2.5	6.4	2.5	—	—	—	—
4213102	Lumber with yard whsle . . . . .	D	D	—	—	—	—	—	—
4213103	Plywood, veneer, millwork, & wood panel whsle . . . . .	D	D	D	D	—	—	—	—
42132	Brick, stone, & related construction materials whsle . . . . .	D	D	D	D	—	—	—	—
421320	Brick, stone, & related construction materials whsle . . . . .	D	D	D	D	—	—	—	—
4213201	Brick, block, tile, clay/cement sewer pipe whsle . . . . .	D	D	D	D	—	—	—	—
4213202	Sand, gravel, & stone whsle . . . . .	D	D	—	—	—	—	—	—
4213203	Cement, lime, & related products whsle . . . . .	D	D	—	—	—	—	—	—
42133	Roofing, siding, & insulation material whsle . . . . .	—	—	—	—	—	—	—	—
421330	Roofing, siding, & insulation material whsle . . . . .	—	—	—	—	—	—	—	—
4213301	Roofing, siding, & insulation material whsle . . . . .	—	—	—	—	—	—	—	—
42139	Other construction materials whsle . . . . .	D	D	D	D	—	—	—	—
421390	Other construction materials whsle . . . . .	D	D	D	D	—	—	—	—
4213901	Flat glass & other construction glass whsle . . . . .	D	D	—	—	—	—	—	—
4213902	Other construction materials whsle . . . . .	D	D	D	D	—	—	—	—

See footnotes at end of table.

**Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>KNOXVILLE, TN MSA—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle . . . . .	4.3	5.1	5.1	4.6	D	D	D	D
42141	Photographic equipment & supplies whsle . . . . .	D	D	—	—	—	—	—	—
421410	Photographic equipment & supplies whsle . . . . .	D	D	—	—	—	—	—	—
42142	Office equipment whsle . . . . .	1.0	9.4	D	D	—	—	—	—
421420	Office equipment whsle . . . . .	1.0	9.4	D	D	—	—	—	—
42143	Computer & computer peripheral equipment & software whsle . . . . .	10.1	8.7	D	D	—	—	—	—
421430	Computer & computer peripheral equipment & software whsle . . . . .	10.1	8.7	D	D	—	—	—	—
4214301	Computer & peripheral equipment whsle . . . . .	D	D	D	D	—	—	—	—
42143012	Computers & peripheral equipment for end use . . . . .	D	D	D	D	—	—	—	—
42144	Other commercial equipment whsle . . . . .	D	D	D	D	—	—	—	—
421440	Other commercial equipment whsle . . . . .	D	D	D	D	—	—	—	—
4214401	Restaurant & hotel equipment & supplies whsle . . . . .	15.2	—	15.2	—	—	—	—	—
4214402	Store machines & equipment whsle . . . . .	D	D	D	D	—	—	—	—
42145	Medical, dental, & hospital equipment & supplies whsle . . . . .	1.8	1.2	D	D	—	—	—	—
421450	Medical, dental, & hospital equipment & supplies whsle . . . . .	1.8	1.2	D	D	—	—	—	—
4214501	Surgical, medical, & hospital supplies whsle . . . . .	D	D	D	D	—	—	—	—
42149	Other professional equipment & supplies whsle . . . . .	D	D	D	D	—	—	—	—
421490	Other professional equipment & supplies whsle . . . . .	D	D	D	D	—	—	—	—
4214902	Other professional equipment & supplies whsle . . . . .	D	D	D	D	—	—	—	—
4215	Metal & mineral (except petroleum) whsle . . . . .	12.9	2.3	27.1	4.8	D	D	D	D
42151	Metal service centers & offices . . . . .	D	D	D	D	D	D	—	—
421510	Metal service centers & offices . . . . .	D	D	D	D	D	D	—	—
4215101	Ferrous metal service centers & sales offices . . . . .	D	D	D	D	D	D	—	—
42151011	Ferrous metal service centers . . . . .	D	D	D	D	D	D	—	—
42151012	Ferrous metal sales offices . . . . .	D	D	—	—	—	—	—	—
4215102	Nonferrous metal service centers & sales offices . . . . .	D	D	—	—	D	D	—	—
42151022	Nonferrous metal sales offices . . . . .	D	D	—	—	—	—	—	—
42152	Coal & other mineral & ore whsle . . . . .	D	D	D	D	—	—	—	—
421520	Coal & other mineral & ore whsle . . . . .	D	D	D	D	—	—	—	—
4215201	Coal whsle . . . . .	D	D	D	D	—	—	—	—
4216	Electrical goods whsle . . . . .	D	D	D	D	D	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	D	D	D	D	D	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	D	D	D	D	D	D	D	D
42162	Electrical appliance, television & radio set whsle . . . . .	D	D	D	D	—	—	—	—
421620	Electrical appliance, television & radio set whsle . . . . .	D	D	D	D	—	—	—	—
42169	Other electronic parts & equipment whsle . . . . .	D	D	D	D	—	—	—	—
421690	Other electronic parts & equipment whsle . . . . .	D	D	D	D	—	—	—	—
4216901	Communications equipment & supplies whsle . . . . .	D	D	D	D	—	—	—	—
4216902	Electronic parts (excluding communications equipment) whsle . . . . .	D	D	—	—	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	1.1	8.2	1.9	15.1	D	D	D	D
42171	Hardware whsle . . . . .	1.8	6.0	D	D	—	—	D	D
421710	Hardware whsle . . . . .	1.8	6.0	D	D	—	—	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	D	D	D	D	—	—	—	—
421720	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	D	D	D	D	—	—	—	—
42173	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	—	1.4	D	D	D	D	—	—
421730	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	—	1.4	D	D	D	D	—	—
42174	Refrigeration equipment & supplies whsle . . . . .	D	D	D	D	—	—	—	—
421740	Refrigeration equipment & supplies whsle . . . . .	D	D	D	D	—	—	—	—

See footnotes at end of table.

**Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>KNOXVILLE, TN MSA—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle .....	4.8	5.0	5.6	4.6	—	13.0	.3	—
42181	Construction & mining (except petroleum) machinery & equip whsle .....	6.1	7.6	D	D	—	—	—	—
421810	Construction & mining (except petroleum) machinery & equip whsle .....	6.1	7.6	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle .....	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whsle .....	D	D	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm dealers .....	20.7	15.0	20.7	15.0	—	—	—	—
42183	Industrial machinery & equipment whsle .....	1.7	1.3	2.1	1.4	—	2.5	.3	—
421830	Industrial machinery & equipment whsle .....	1.7	1.3	2.1	1.4	—	2.5	.3	—
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle .....	.2	3.2	D	D	—	—	—	—
42183021	Hydraulic & pneumatic pumps & motors whsle .....	D	D	D	D	—	—	—	—
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle .....	D	D	D	D	—	—	—	—
4218303	General-purpose industrial machinery & equipment whsle .....	4.6	.5	D	D	—	—	D	D
4218304	Metalworking machinery & equipment whsle .....	D	D	D	D	—	—	—	—
4218305	Materials handling equipment whsle .....	—	1.6	D	D	—	—	—	—
4218307	Other industrial machinery & equipment whsle .....	D	D	—	—	—	—	—	—
42184	Industrial supplies whsle .....	6.3	7.5	D	D	—	—	—	—
421840	Industrial supplies whsle .....	6.3	7.5	D	D	—	—	—	—
4218401	General-line industrial supplies whsle .....	D	D	D	D	—	—	—	—
4218402	Mechanical power transmission supplies whsle .....	—	3.8	—	3.8	—	—	—	—
4218403	Welding supplies whsle .....	D	D	—	—	—	—	—	—
4218406	Other industrial supplies whsle .....	D	D	—	—	—	—	—	—
42185	Service establishment equipment & supplies whsle .....	5.0	.2	D	D	—	—	—	—
421850	Service establishment equipment & supplies whsle .....	5.0	.2	D	D	—	—	—	—
4218501	Beauty & barber shop equipment & supplies whsle .....	D	D	D	D	—	—	—	—
4218502	Custodial, janitors' equipment & supplies whsle .....	D	D	D	D	—	—	—	—
4218504	Other service establishment equipment & supplies whsle .....	11.0	—	—	—	—	—	—	—
42186	Transportation equipment & supplies (exc motor vehicle) whsle .....	D	D	D	D	—	—	—	—
421860	Transportation equipment & supplies (exc motor vehicle) whsle .....	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle .....	D	D	D	D	—	—	D	D
42191	Sporting & recreational goods & supplies whsle .....	D	D	D	D	—	—	—	—
421910	Sporting & recreational goods & supplies whsle .....	D	D	D	D	—	—	—	—
42193	Recyclable material whsle .....	D	D	D	D	—	—	—	—
421930	Recyclable material whsle .....	D	D	D	D	—	—	—	—
4219301	Iron & steel scrap processors & dealers .....	D	D	D	D	—	—	—	—
42193011	Iron & steel scrap processors (using power processing equipment) .....	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle .....	D	D	D	D	—	—	—	—
421990	Other miscellaneous durable goods whsle .....	D	D	D	D	—	—	—	—
4219903	General merchandise (durable goods) whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	1.4	1.3	2.4	1.9	—	.4	—	.2
4221	Paper & paper product whsle .....	.8	3.8	.8	4.2	—	—	—	—
42212	Stationery & office supplies whsle .....	D	D	D	D	—	—	—	—
422120	Stationery & office supplies whsle .....	D	D	D	D	—	—	—	—
42213	Industrial & personal service paper whsle .....	1.0	.8	D	D	—	—	—	—
422130	Industrial & personal service paper whsle .....	1.0	.8	D	D	—	—	—	—
4222	Drugs, & druggists' sundries whsle .....	D	D	D	D	—	—	—	—
42221	Drugs, & druggists' sundries whsle .....	D	D	D	D	—	—	—	—
422210	Drugs, & druggists' sundries whsle .....	D	D	D	D	—	—	—	—
4222101	General-line drugs whsle .....	D	D	D	D	—	—	—	—
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle .....	D	D	D	D	—	—	—	—
4223	Apparel, piece goods, & notions whsle .....	D	D	D	D	—	—	D	D
42231	Piece goods, notions, & other dry goods whsle .....	D	D	D	D	—	—	—	—
422310	Piece goods, notions, & other dry goods whsle .....	D	D	D	D	—	—	—	—
4223101	Piece goods—jobbers .....	D	D	D	D	—	—	—	—
42232	Men's & boys' clothing & furnishings whsle .....	—	—	—	—	—	—	—	—
422320	Men's & boys' clothing & furnishings whsle .....	—	—	—	—	—	—	—	—
42234	Footwear whsle .....	D	D	—	—	—	—	D	D
422340	Footwear whsle .....	D	D	—	—	—	—	D	D

See footnotes at end of table.



**Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>KNOXVILLE, TN MSA—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
422	Wholesale trade, nondurable goods—Con.								
4224	Grocery & related products whsle .....	.4	.4	.8	.7	—	—	—	.3
42241	General-line grocery whsle .....	D	D	—	—	—	—	—	—
422410	General-line grocery whsle .....	D	D	—	—	—	—	—	—
4224103	Other general-line grocery whsle .....	D	D	—	—	—	—	—	—
42242	Packaged frozen food whsle .....	—	—	D	D	—	—	D	D
422420	Packaged frozen food whsle .....	—	—	D	D	—	—	D	D
42243	Dairy products, (except dried or canned) whsle .....	D	D	D	D	—	—	—	—
422430	Dairy products, (except dried or canned) whsle .....	D	D	D	D	—	—	—	—
4224302	Dairy product (except raw milk) whsle .....	D	D	D	D	—	—	—	—
42244	Poultry & poultry product whsle .....	D	D	D	D	—	—	—	—
422440	Poultry & poultry product whsle .....	D	D	D	D	—	—	—	—
42245	Confectionery whsle .....	D	D	—	2.5	—	—	—	—
422450	Confectionery whsle .....	D	D	—	2.5	—	—	—	—
42248	Fresh fruit & vegetable whsle .....	.8	2.8	.8	2.8	—	—	—	—
422480	Fresh fruit & vegetable whsle .....	.8	2.8	.8	2.8	—	—	—	—
42249	Other grocery & related products whsle .....	.1	.1	—	—	D	D	D	D
422490	Other grocery & related products whsle .....	.1	.1	—	—	D	D	D	D
4224902	Bread & baked goods whsle .....	D	D	—	—	D	D	D	D
4224903	Soft drinks whsle .....	D	D	—	—	—	—	—	—
4224904	Canned goods whsle .....	D	D	—	—	—	—	—	—
4225	Farm-product raw material whsle .....	1.5	—	D	D	—	—	D	D
42252	Livestock whsle .....	D	D	D	D	—	—	—	—
422520	Livestock whsle .....	D	D	D	D	—	—	—	—
4226	Chemical & allied products whsle .....	2.7	7.4	5.2	14.5	—	—	D	D
42261	Plastics materials & basic forms & shapes whsle .....	.3	18.4	—	—	—	—	—	—
422610	Plastics materials & basic forms & shapes whsle .....	.3	18.4	—	—	—	—	—	—
42269	Other chemical & allied products whsle .....	3.9	1.7	D	D	—	—	—	—
422690	Other chemical & allied products whsle .....	3.9	1.7	D	D	—	—	—	—
4226902	Other chemical & allied products whsle .....	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle .....	D	D	D	D	D	D	—	—
42271	Petroleum bulk stations & terminals .....	1.4	—	5.4	—	—	—	—	—
422710	Petroleum bulk stations & terminals .....	1.4	—	5.4	—	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP) .....	D	D	D	D	—	—	—	—
42271011	Petroleum bulk stations (except LP) .....	D	D	D	D	—	—	—	—
42271012	Petroleum bulk terminals (except LP) .....	—	—	—	—	D	D	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	—	8.2	—	8.2	—	—	—	—
42281	Beer & ale whsle .....	—	13.6	—	13.6	—	—	—	—
422810	Beer & ale whsle .....	—	13.6	—	13.6	—	—	—	—
42282	Wine & distilled alcoholic beverage whsle .....	—	—	—	—	—	—	—	—
422820	Wine & distilled alcoholic beverage whsle .....	—	—	—	—	—	—	—	—
4228201	Wine & distilled alcoholic bev (licensed operation) whsle .....	—	—	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle .....	D	D	D	D	—	—	—	—
42291	Farm supplies whsle .....	11.1	—	11.1	—	—	—	—	—
422910	Farm supplies whsle .....	11.1	—	11.1	—	—	—	—	—
42292	Book, periodical, & newspaper whsle .....	1.8	1.1	1.8	1.1	—	—	—	—
422920	Book, periodical, & newspaper whsle .....	1.8	1.1	1.8	1.1	—	—	—	—
42293	Flower, nursery stock, & florists' supplies whsle .....	D	D	D	D	—	—	—	—
422930	Flower, nursery stock, & florists' supplies whsle .....	D	D	D	D	—	—	—	—
42294	Tobacco & tobacco product whsle .....	D	D	—	—	—	—	—	—
422940	Tobacco & tobacco product whsle .....	D	D	—	—	—	—	—	—
42295	Paint, varnish, & supplies whsle .....	D	D	—	—	—	—	—	—
422950	Paint, varnish, & supplies whsle .....	D	D	—	—	—	—	—	—
4229501	Paint, varnish, & supplies whsle .....	D	D	—	—	—	—	—	—
42299	Other miscellaneous nondurable goods whsle ..	D	D	D	D	—	—	—	—
422990	Other miscellaneous nondurable goods whsle .....	D	D	D	D	—	—	—	—
4229904	Other nondurable goods whsle .....	D	D	D	D	—	—	—	—

See footnotes at end of table.

**Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>MEMPHIS, TN—AR—MS MSA</b>									
42	Wholesale trade .....	1.6	1.7	3.3	2.9	—	.5	.1	.2
421	Wholesale trade, durable goods .....	1.8	2.0	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	D	D	—	—	D	D
42111	Automobile & other motor vehicle whsle .....	.2	—	D	D	D	D	D	D
421110	Automobile & other motor vehicle whsle .....	.2	—	D	D	D	D	D	D
4211101	Automobile & motorcycle whsle .....	.5	—	10.5	.3	—	—	D	D
4211103	Light truck & van (14,000 lb or less) whsle .....	D	D	D	D	D	D	—	—
4211105	Heavy truck & tractor (over 26,000 lb) whsle .....	D	D	D	D	—	—	—	—
42112	Motor vehicle supplies & new parts whsle .....	D	D	D	D	D	D	D	D
421120	Motor vehicle supplies & new parts whsle .....	D	D	D	D	D	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors .....	D	D	1.7	9.1	D	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers .....	D	D	D	D	D	D	—	—
4211203	Petroleum products marketing equipment whsle .....	D	D	D	D	—	—	—	—
42113	Tire & tube whsle .....	D	D	D	D	—	—	—	—
421130	Tire & tube whsle .....	D	D	D	D	—	—	—	—
42114	Motor vehicle parts, (used) whsle .....	D	D	D	D	—	—	—	—
421140	Motor vehicle parts, (used) whsle .....	D	D	D	D	—	—	—	—
4212	Furniture & home furnishings whsle .....	D	D	13.9	3.0	—	—	D	D
42121	Furniture whsle .....	D	D	21.7	.1	—	—	D	D
421210	Furniture whsle .....	D	D	21.7	.1	—	—	D	D
4212101	Household & lawn furniture whsle .....	12.9	—	D	D	—	—	D	D
4212102	Office & business furniture whsle .....	D	D	D	D	—	—	—	—
42122	Home furnishings whsle .....	7.0	3.0	10.2	4.4	—	—	—	—
421220	Home furnishings whsle .....	7.0	3.0	10.2	4.4	—	—	—	—
4212201	Household china, glassware, & crockery whsle .....	D	D	—	—	—	—	D	D
4212203	Floor coverings whsle .....	21.3	9.0	D	D	—	—	D	D
4212204	Other home furnishings whsle .....	.4	.6	D	D	—	—	—	—
4213	Lumber & other construction materials whsle .....	D	D	D	D	D	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle .....	3.5	12.7	D	D	D	D	—	—
421310	Lumber, plywood, millwork, & wood panel whsle .....	3.5	12.7	D	D	D	D	—	—
4213101	Lumber without yard whsle .....	D	D	D	D	—	—	—	—
4213102	Lumber with yard whsle .....	2.5	23.3	D	D	—	—	—	—
4213103	Plywood, veneer, millwork, & wood panel whsle .....	D	D	D	D	—	—	—	—
42132	Brick, stone, & related construction materials whsle .....	D	D	D	D	D	D	—	—
421320	Brick, stone, & related construction materials whsle .....	D	D	D	D	D	D	—	—
4213201	Brick, block, tile, clay/cement sewer pipe whsle .....	D	D	D	D	D	D	—	—
4213203	Cement, lime, & related products whsle .....	D	D	—	—	D	D	—	—
42133	Roofing, siding, & insulation material whsle .....	D	D	—	—	—	—	—	—
421330	Roofing, siding, & insulation material whsle .....	D	D	—	—	—	—	—	—
4213301	Roofing, siding, & insulation material whsle .....	D	D	—	—	—	—	—	—
42139	Other construction materials whsle .....	D	D	D	D	—	—	—	—
421390	Other construction materials whsle .....	D	D	D	D	—	—	—	—
4213901	Flat glass & other construction glass whsle .....	D	D	D	D	—	—	—	—
4213902	Other construction materials whsle .....	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle .....	1.5	3.2	2.0	3.8	D	D	D	D
42141	Photographic equipment & supplies whsle .....	D	D	—	—	—	—	—	—
421410	Photographic equipment & supplies whsle .....	D	D	—	—	—	—	—	—
42142	Office equipment whsle .....	5.8	4.9	9.3	7.3	—	—	—	—
421420	Office equipment whsle .....	5.8	4.9	9.3	7.3	—	—	—	—
42143	Computer & computer peripheral equipment & software whsle .....	1.0	1.9	D	D	D	D	—	—
421430	Computer & computer peripheral equipment & software whsle .....	1.0	1.9	D	D	D	D	—	—
4214301	Computer & peripheral equipment whsle .....	D	D	D	D	D	D	—	—
42143011	Computers & peripheral equipment for resale .....	D	D	D	D	—	—	—	—
42143012	Computers & peripheral equipment for end use .....	D	D	D	D	D	D	—	—
42144	Other commercial equipment whsle .....	D	D	D	D	—	—	D	D
421440	Other commercial equipment whsle .....	D	D	D	D	—	—	D	D
4214401	Restaurant & hotel equipment & supplies whsle .....	1.6	23.6	D	D	—	—	D	D
4214402	Store machines & equipment whsle .....	D	D	D	D	—	—	—	—
42145	Medical, dental, & hospital equipment & supplies whsle .....	D	D	D	D	D	D	—	—
421450	Medical, dental, & hospital equipment & supplies whsle .....	D	D	D	D	D	D	—	—
4214501	Surgical, medical, & hospital supplies whsle .....	D	D	D	D	—	—	—	—

See footnotes at end of table.

**Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E.]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>MEMPHIS, TN-AR-MS MSA—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle—Con.								
42146	Ophthalmic goods whsle .....	.6	—	D	D	D	D	—	—
421460	Ophthalmic goods whsle .....	.6	—	D	D	D	D	—	—
4215	Metal & mineral (except petroleum) whsle .....	D	D	D	D	—	.6	D	D
42151	Metal service centers & offices .....	D	D	D	D	—	.6	D	D
421510	Metal service centers & offices .....	D	D	D	D	—	.6	D	D
4215101	Ferrous metal service centers & sales offices .....	D	D	D	D	D	D	D	D
42151011	Ferrous metal service centers .....	4.9	3.7	D	D	—	—	—	—
42151012	Ferrous metal sales offices .....	D	D	—	—	—	—	—	—
4215102	Nonferrous metal service centers & sales offices .....	D	D	—	—	D	D	—	—
42151021	Nonferrous metal service centers .....	D	D	—	—	D	D	—	—
4216	Electrical goods whsle .....	4.8	4.9	D	D	D	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	D	D	D	D	D	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle .....	D	D	D	D	D	D	D	D
42162	Electrical appliance, television & radio set whsle .....	D	D	D	D	—	—	—	—
421620	Electrical appliance, television & radio set whsle .....	D	D	D	D	—	—	—	—
42169	Other electronic parts & equipment whsle .....	D	D	D	D	—	—	D	D
421690	Other electronic parts & equipment whsle .....	D	D	D	D	—	—	D	D
4216901	Communications equipment & supplies whsle .....	D	D	D	D	—	—	—	—
4216902	Electronic parts (excluding communications equipment) whsle .....	D	D	D	D	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	.7	1.3	.9	1.8	D	D	D	D
42171	Hardware whsle .....	.3	2.0	.4	2.5	—	—	D	D
421710	Hardware whsle .....	.3	2.0	.4	2.5	—	—	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle .....	D	D	D	D	—	—	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle .....	D	D	D	D	—	—	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle .....	.6	—	.6	—	—	—	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle .....	.6	—	.6	—	—	—	D	D
42174	Refrigeration equipment & supplies whsle .....	D	D	D	D	—	—	—	—
421740	Refrigeration equipment & supplies whsle .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	3.7	3.2	6.1	4.9	—	1.0	1.9	—
42181	Construction & mining (except petroleum) machinery & equip whsle .....	.3	.9	D	D	—	—	—	—
421810	Construction & mining (except petroleum) machinery & equip whsle .....	.3	.9	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle .....	17.5	10.1	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whsle .....	17.5	10.1	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm dealers .....	30.6	7.2	30.6	7.2	—	—	—	—
4218202	Farm machinery & equipment—whsle distributors .....	7.9	15.2	D	D	—	—	—	—
4218203	Lawn & garden machinery & equipment whsle .....	11.7	.1	11.7	.1	—	—	—	—
42183	Industrial machinery & equipment whsle .....	2.6	2.7	4.8	5.0	D	D	D	D
421830	Industrial machinery & equipment whsle .....	2.6	2.7	4.8	5.0	D	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle .....	2.4	.3	D	D	—	—	—	—
42183021	Hydraulic & pneumatic pumps & motors whsle .....	1.9	.6	D	D	—	—	—	—
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle .....	3.1	—	3.1	—	—	—	—	—
4218303	General-purpose industrial machinery & equipment whsle .....	3.1	1.6	5.7	3.0	D	D	D	D
4218304	Metalworking machinery & equipment whsle .....	.4	—	D	D	D	D	—	—
4218305	Materials handling equipment whsle .....	9.1	.7	9.4	.8	—	—	—	—
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle .....	D	D	D	D	—	—	—	—
4218307	Other industrial machinery & equipment whsle .....	.1	15.1	D	D	—	—	D	D
42184	Industrial supplies whsle .....	1.4	3.1	3.7	5.7	—	1.6	—	—
421840	Industrial supplies whsle .....	1.4	3.1	3.7	5.7	—	1.6	—	—
4218401	General-line industrial supplies whsle .....	17.1	2.2	17.1	2.2	—	—	—	—
4218402	Mechanical power transmission supplies whsle .....	—	16.3	D	D	—	—	—	—
4218403	Welding supplies whsle .....	D	D	D	D	—	—	—	—
4218404	Industrial containers & supplies whsle .....	D	D	1.9	—	D	D	—	—
4218405	Industrial valves & fittings (except fluid-power) whsle .....	—	—	D	D	—	—	—	—
4218406	Other industrial supplies whsle .....	D	D	D	D	—	—	—	—

See footnotes at end of table.

**Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>MEMPHIS, TN-AR-MS MSA—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42185	Service establishment equipment & supplies whsle .....	26.0	9.5	D	D	—	—	—	—
421850	Service establishment equipment & supplies whsle .....	26.0	9.5	D	D	—	—	—	—
4218502	Custodial, janitors' equipment & supplies whsle .....	D	D	D	D	—	—	—	—
4218504	Other service establishment equipment & supplies whsle .....	21.5	8.4	27.1	10.6	—	—	—	—
42186	Transportation equipment & supplies (exc motor vehicle) whsle .....	2.6	.6	D	D	—	—	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle .....	2.6	.6	D	D	—	—	D	D
4218601	Aircraft & aeronautical equipment & supplies whsle .....	3.0	.7	D	D	—	—	D	D
4218602	Marine machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle .....	D	D	D	D	—	—	D	D
42191	Sporting & recreational goods & supplies whsle .....	D	D	D	D	—	—	—	—
421910	Sporting & recreational goods & supplies whsle .....	D	D	D	D	—	—	—	—
42193	Recyclable material whsle .....	5.7	6.6	5.7	6.6	—	—	—	—
421930	Recyclable material whsle .....	5.7	6.6	5.7	6.6	—	—	—	—
4219301	Iron & steel scrap processors & dealers .....	7.0	10.1	7.0	10.1	—	—	—	—
42193011	Iron & steel scrap processors (using power processing equipment) .....	7.3	9.1	7.3	9.1	—	—	—	—
4219302	Recyclable paper & paperboard whsle .....	7	—	7	—	—	—	—	—
4219303	Other recyclable material whsle .....	6.5	2.4	6.5	2.4	—	—	—	—
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle .....	D	D	D	D	—	—	—	—
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle .....	D	D	D	D	—	—	—	—
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle .....	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle .....	D	D	D	D	—	—	D	D
421990	Other miscellaneous durable goods whsle .....	D	D	D	D	—	—	D	D
4219903	General merchandise (durable goods) whsle .....	D	D	—	—	—	—	—	—
4219904	Prerecorded media whsle .....	D	D	D	D	—	—	—	—
42199041	Compact discs/pre-recorded audio tapes, & phonograph records whsle .....	D	D	—	—	—	—	—	—
42199042	Pre-recorded video tapes whsle .....	D	D	D	D	—	—	—	—
4219906	Other durable goods whsle .....	D	D	D	D	—	—	D	D
422	Wholesale trade, nondurable goods .....	1.3	1.3	D	D	D	D	D	D
4221	Paper & paper product whsle .....	1.3	4.0	D	D	D	D	D	D
42211	Printing & writing paper whsle .....	D	D	D	D	—	—	—	—
422110	Printing & writing paper whsle .....	D	D	D	D	—	—	—	—
42212	Stationery & office supplies whsle .....	D	D	D	D	—	—	—	—
422120	Stationery & office supplies whsle .....	D	D	D	D	—	—	—	—
42213	Industrial & personal service paper whsle .....	D	D	D	D	—	—	—	—
422130	Industrial & personal service paper whsle .....	D	D	D	D	—	—	—	—
4222	Drugs, & druggists' sundries whsle .....	D	D	D	D	—	—	—	—
42221	Drugs, & druggists' sundries whsle .....	D	D	D	D	—	—	—	—
422210	Drugs, & druggists' sundries whsle .....	D	D	D	D	—	—	—	—
4222101	General-line drugs whsle .....	D	D	D	D	—	—	—	—
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle .....	D	D	D	D	—	—	—	—
4223	Apparel, piece goods, & notions whsle .....	.2	.2	D	D	D	D	D	D
42231	Piece goods, notions, & other dry goods whsle .....	D	D	D	D	D	D	D	D
422310	Piece goods, notions, & other dry goods whsle .....	D	D	D	D	D	D	D	D
4223101	Piece goods—jobbers .....	D	D	—	—	—	—	D	D
42232	Men's & boys' clothing & furnishings whsle .....	—	.2	D	D	D	D	—	—
422320	Men's & boys' clothing & furnishings whsle .....	—	.2	D	D	D	D	—	—
42233	Women's, children's, & infants' clothing & accessories whsle .....	D	D	D	D	—	—	—	—
422330	Women's, children's, & infants' clothing & accessories whsle .....	D	D	D	D	—	—	—	—
42234	Footwear whsle .....	D	D	D	D	—	—	—	—
422340	Footwear whsle .....	D	D	D	D	—	—	—	—

See footnotes at end of table.

**Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>MEMPHIS, TN-AR-MS MSA—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
422	Wholesale trade, nondurable goods—Con.								
4224	Grocery & related products whsle .....	.4	1.2	1.3	3.4	—	—	—	—
42241	General-line grocery whsle .....	.1	1.5	.2	3.7	—	—	—	—
422410	General-line grocery whsle .....	.1	1.5	.2	3.7	—	—	—	—
4224103	Other general-line grocery whsle .....	D	D	D	D	—	—	—	—
42242	Packaged frozen food whsle .....	.1	.4	D	D	D	D	—	—
422420	Packaged frozen food whsle .....	.1	.4	D	D	D	D	—	—
42243	Dairy products, (except dried or canned) whsle .....	20.3	—	—	—	—	—	—	—
422430	Dairy products, (except dried or canned) whsle .....	20.3	—	—	—	—	—	—	—
4224302	Dairy product (except raw milk) whsle .....	20.3	—	—	—	—	—	—	—
42245	Confectionery whsle .....	.7	—	2.3	—	—	—	—	—
422450	Confectionery whsle .....	.7	—	2.3	—	—	—	—	—
42247	Meat & meat product whsle .....	—	4.1	D	D	—	—	—	—
422470	Meat & meat product whsle .....	—	4.1	D	D	—	—	—	—
42248	Fresh fruit & vegetable whsle .....	2.5	—	D	D	—	—	—	—
422480	Fresh fruit & vegetable whsle .....	2.5	—	D	D	—	—	—	—
42249	Other grocery & related products whsle .....	1.2	.6	D	D	—	—	D	D
422490	Other grocery & related products whsle .....	1.2	.6	D	D	—	—	D	D
4224901	Coffee, tea, & spice whsle .....	D	D	—	—	—	—	—	—
4224902	Bread & baked goods whsle .....	1.2	1.5	—	—	—	—	D	D
4224903	Soft drinks whsle .....	D	D	—	—	D	D	—	—
4224904	Canned goods whsle .....	D	D	—	—	—	—	—	—
4224906	Other grocery specialties whsle .....	.1	1.1	.4	3.3	—	—	—	—
4225	Farm-product raw material whsle .....	2.5	.3	2.5	.3	—	—	—	—
42251	Grain & field bean whsle .....	D	D	D	D	—	—	—	—
422510	Grain & field bean whsle .....	D	D	D	D	—	—	—	—
42252	Livestock whsle .....	D	D	D	D	—	—	—	—
422520	Livestock whsle .....	D	D	D	D	—	—	—	—
42259	Other farm product raw material whsle .....	D	D	.4	.3	—	—	D	D
422590	Other farm product raw material whsle .....	D	D	.4	.3	—	—	D	D
4225904	Cotton whsle .....	.3	.3	D	D	—	—	—	—
4226	Chemical & allied products whsle .....	1.6	9.6	2.4	7.5	D	D	D	D
42261	Plastics materials & basic forms & shapes whsle .....	.2	13.6	D	D	—	—	—	—
422610	Plastics materials & basic forms & shapes whsle .....	.2	13.6	D	D	—	—	—	—
42269	Other chemical & allied products whsle .....	1.9	8.7	D	D	D	D	—	—
422690	Other chemical & allied products whsle .....	1.9	8.7	D	D	D	D	—	—
4226902	Other chemical & allied products whsle .....	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle .....	.3	3.1	D	D	D	D	—	—
42271	Petroleum bulk stations & terminals .....	—	—	—	—	—	—	—	—
422710	Petroleum bulk stations & terminals .....	—	—	—	—	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP) .....	D	D	D	D	—	—	—	—
42271011	Petroleum bulk stations (except LP) .....	D	D	D	D	—	—	—	—
42271012	Petroleum bulk terminals (except LP) .....	D	D	—	—	D	D	—	—
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	.9	10.7	D	D	—	—	—	—
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	.9	10.7	D	D	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	2.4	11.4	2.4	11.4	—	—	—	—
42281	Beer & ale whsle .....	4.0	12.7	4.0	12.7	—	—	—	—
422810	Beer & ale whsle .....	4.0	12.7	4.0	12.7	—	—	—	—
42282	Wine & distilled alcoholic beverage whsle .....	—	9.4	—	9.4	—	—	—	—
422820	Wine & distilled alcoholic beverage whsle .....	—	9.4	—	9.4	—	—	—	—
4228201	Wine & distilled alcoholic bev (licensed operation) whsle .....	—	9.4	—	9.4	—	—	—	—
4229	Miscellaneous nondurable goods whsle .....	D	D	D	D	D	D	D	D
42291	Farm supplies whsle .....	.1	—	D	D	—	—	—	—
422910	Farm supplies whsle .....	.1	—	D	D	—	—	—	—
4229101	Farm supplies—farm dealers .....	2.9	—	2.9	—	—	—	—	—
4229102	Farm supplies—whsle distributors .....	.1	—	D	D	—	—	—	—
42292	Book, periodical, & newspaper whsle .....	D	D	D	D	—	—	—	—
422920	Book, periodical, & newspaper whsle .....	D	D	D	D	—	—	—	—
42293	Flower, nursery stock, & florists' supplies whsle .....	D	D	D	D	—	—	—	—
422930	Flower, nursery stock, & florists' supplies whsle .....	D	D	D	D	—	—	—	—
42294	Tobacco & tobacco product whsle .....	5.9	—	D	D	—	—	—	—
422940	Tobacco & tobacco product whsle .....	5.9	—	D	D	—	—	—	—
42295	Paint, varnish, & supplies whsle .....	.4	1.3	D	D	—	—	—	—
422950	Paint, varnish, & supplies whsle .....	.4	1.3	D	D	—	—	—	—
4229501	Paint, varnish, & supplies whsle .....	.4	1.3	D	D	—	—	—	—

See footnotes at end of table.

**Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>MEMPHIS, TN—AR—MS MSA—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods whse—Con.								
42299	Other miscellaneous nondurable goods whse	D	D	D	D	—	—	—	—
422990	Other miscellaneous nondurable goods whse	D	D	D	D	—	—	—	—
4229901	Art goods whse	D	D	—	—	—	—	—	—
4229904	Other nondurable goods whse	D	D	D	D	—	—	—	—
	<b>NASHVILLE, TN MSA</b>								
<b>42</b>	<b>Wholesale trade</b>	<b>1.6</b>	<b>2.8</b>	<b>2.9</b>	<b>3.2</b>	<b>—</b>	<b>3.2</b>	<b>.3</b>	<b>.2</b>
421	Wholesale trade, durable goods	2.1	3.1	4.6	5.7	—	1.2	.2	.2
4211	Motor vehicle & motor vehicle parts & supplies whse	1.2	1.2	D	D	D	D	D	D
42111	Automobile & other motor vehicle whse	1.8	.8	D	D	—	—	D	D
421110	Automobile & other motor vehicle whse	1.8	.8	D	D	—	—	D	D
4211101	Automobile & motorcycle whse	.8	.4	D	D	—	—	D	D
4211103	Light truck & van (14,000 lb or less) whse	D	D	—	—	—	—	—	—
4211105	Heavy truck & tractor (over 26,000 lb) whse	D	D	D	D	—	—	—	—
42112	Motor vehicle supplies & new parts whse	D	D	D	D	D	D	D	D
421120	Motor vehicle supplies & new parts whse	D	D	D	D	D	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	D	D	D	D	—	—	—	—
4211202	Motor vehicle supplies & new parts—jobbers	D	D	D	D	—	—	—	—
4211203	Petroleum products marketing equipment whse	D	D	D	D	—	—	—	—
42113	Tire & tube whse	D	D	13.2	53.7	D	D	—	—
421130	Tire & tube whse	D	D	13.2	53.7	D	D	—	—
42114	Motor vehicle parts, (used) whse	D	D	D	D	—	—	—	—
421140	Motor vehicle parts, (used) whse	D	D	D	D	—	—	—	—
4212	Furniture & home furnishings whse	1.5	3.6	2.2	4.1	—	—	D	D
42121	Furniture whse	.2	1.9	D	D	—	—	—	—
421210	Furniture whse	.2	1.9	D	D	—	—	—	—
4212102	Office & business furniture whse	D	D	D	D	—	—	—	—
42122	Home furnishings whse	2.4	4.8	D	D	—	—	—	—
421220	Home furnishings whse	2.4	4.8	D	D	—	—	—	—
4212202	Linens, domestics, draperies, & curtains whse	D	D	—	—	—	—	—	—
4212203	Floor coverings whse	1.5	9.7	D	D	—	—	—	—
4212204	Other home furnishings whse	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whse	5.6	2.7	D	D	D	D	—	—
42131	Lumber, plywood, millwork, & wood panel whse	7.9	2.9	D	D	D	D	—	—
421310	Lumber, plywood, millwork, & wood panel whse	7.9	2.9	D	D	D	D	—	—
4213101	Lumber without yard whse	D	D	D	D	—	—	—	—
4213102	Lumber with yard whse	D	D	D	D	—	—	—	—
4213103	Plywood, veneer, millwork, & wood panel whse	7.8	1.5	D	D	—	—	—	—
42132	Brick, stone, & related construction materials whse	D	D	D	D	D	D	—	—
421320	Brick, stone, & related construction materials whse	D	D	D	D	D	D	—	—
4213201	Brick, block, tile, clay/cement sewer pipe whse	D	D	D	D	D	D	—	—
4213202	Sand, gravel, & stone whse	D	D	—	—	—	—	—	—
4213203	Cement, lime, & related products whse	D	D	—	—	—	—	—	—
42133	Roofing, siding, & insulation material whse	5.4	5.8	D	D	D	D	—	—
421330	Roofing, siding, & insulation material whse	5.4	5.8	D	D	D	D	—	—
4213301	Roofing, siding, & insulation material whse	5.4	5.8	D	D	D	D	—	—
42139	Other construction materials whse	D	D	D	D	—	—	—	—
421390	Other construction materials whse	D	D	D	D	—	—	—	—
4213901	Flat glass & other construction glass whse	D	D	—	—	—	—	—	—
4213902	Other construction materials whse	D	D	D	D	—	—	—	—

See footnotes at end of table.

**Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>NASHVILLE, TN MSA—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whse . . . . .	2.1	6.9	2.9	8.6	—	4.0	2.0	.1
42141	Photographic equipment & supplies whse . . . . .	.2	13.6	.2	13.6	—	—	—	—
421410	Photographic equipment & supplies whse . . . . .	.2	13.6	.2	13.6	—	—	—	—
42142	Office equipment whse . . . . .	.5	4.6	.9	8.3	D	D	—	—
421420	Office equipment whse . . . . .	.5	4.6	.9	8.3	D	D	—	—
42143	Computer & computer peripheral equipment & software whse . . . . .	.4	6.8	.5	7.0	D	D	D	D
421430	Computer & computer peripheral equipment & software whse . . . . .	.4	6.8	.5	7.0	D	D	D	D
4214301	Computer & peripheral equipment whse . . . . .	D	D	D	D	D	D	D	D
42143011	Computers & peripheral equipment for resale . . . . .	D	D	D	D	—	—	—	—
42143012	Computers & peripheral equipment for end use . . . . .	D	D	D	D	D	D	D	D
4214302	Computer software (packaged) whse . . . . .	D	D	D	D	—	—	—	—
42144	Other commercial equipment whse . . . . .	D	D	D	D	D	D	D	D
421440	Other commercial equipment whse . . . . .	D	D	D	D	D	D	D	D
4214401	Restaurant & hotel equipment & supplies whse . . . . .	8.5	1.1	D	D	—	—	D	D
4214402	Store machines & equipment whse . . . . .	D	D	D	D	D	D	—	—
42145	Medical, dental, & hospital equipment & supplies whse . . . . .	2.0	11.5	3.3	18.7	D	D	D	D
421450	Medical, dental, & hospital equipment & supplies whse . . . . .	2.0	11.5	3.3	18.7	D	D	D	D
4214501	Surgical, medical, & hospital supplies whse . . . . .	D	D	D	D	—	—	D	D
42146	Ophthalmic goods whse . . . . .	.2	—	.2	—	—	—	—	—
421460	Ophthalmic goods whse . . . . .	.2	—	.2	—	—	—	—	—
42149	Other professional equipment & supplies whse . . . . .	D	D	D	D	—	—	—	—
421490	Other professional equipment & supplies whse . . . . .	D	D	D	D	—	—	—	—
4214902	Other professional equipment & supplies whse . . . . .	D	D	D	D	—	—	—	—
4215	Metal & mineral (except petroleum) whse . . . . .	1.7	.7	D	D	—	—	D	D
42151	Metal service centers & offices . . . . .	1.9	.5	D	D	D	D	—	—
421510	Metal service centers & offices . . . . .	1.9	.5	D	D	D	D	—	—
4215101	Ferrous metal service centers & sales offices . . . . .	.4	.2	D	D	D	D	—	—
42151011	Ferrous metal service centers . . . . .	1.1	.5	D	D	D	D	—	—
42151012	Ferrous metal sales offices . . . . .	—	—	D	D	D	D	—	—
4215102	Nonferrous metal service centers & sales offices . . . . .	24.1	5.8	D	D	—	—	—	—
42151021	Nonferrous metal service centers . . . . .	D	D	—	—	—	—	—	—
42151022	Nonferrous metal sales offices . . . . .	D	D	D	D	—	—	—	—
42152	Coal & other mineral & ore whse . . . . .	.5	2.1	—	—	—	—	D	D
421520	Coal & other mineral & ore whse . . . . .	.5	2.1	—	—	—	—	D	D
4215201	Coal whse . . . . .	.5	2.1	—	—	—	—	D	D
4216	Electrical goods whse . . . . .	1.3	5.1	2.9	9.8	—	1.5	—	.4
42161	Electrical apparatus & equip, wiring supp, & const material whse . . . . .	2.3	7.3	4.8	13.4	—	3.6	—	—
421610	Electrical apparatus & equip, wiring supp, & const material whse . . . . .	2.3	7.3	4.8	13.4	—	3.6	—	—
42162	Electrical appliance, television & radio set whse . . . . .	D	D	1.8	46.2	—	—	—	—
421620	Electrical appliance, television & radio set whse . . . . .	D	D	1.8	46.2	—	—	—	—
42169	Other electronic parts & equipment whse . . . . .	D	D	1.5	1.7	D	D	D	D
421690	Other electronic parts & equipment whse . . . . .	D	D	1.5	1.7	D	D	D	D
4216901	Communications equipment & supplies whse . . . . .	1.2	2.2	D	D	D	D	—	—
4216902	Electronic parts (excluding communications equipment) whse . . . . .	D	D	D	D	—	—	D	D
4217	Hardware, & plumbing & heating equipment & supplies whse . . . . .	4.2	1.7	D	D	D	D	D	D
42171	Hardware whse . . . . .	.7	.5	D	D	—	—	D	D
421710	Hardware whse . . . . .	.7	.5	D	D	—	—	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whse . . . . .	14.5	4.1	D	D	—	—	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whse . . . . .	14.5	4.1	D	D	—	—	D	D
42173	Warm air heating & air-conditioning equipment & supplies whse . . . . .	1.0	2.0	D	D	—	—	—	—
421730	Warm air heating & air-conditioning equipment & supplies whse . . . . .	1.0	2.0	D	D	—	—	—	—
42174	Refrigeration equipment & supplies whse . . . . .	6.1	—	6.1	—	—	—	—	—
421740	Refrigeration equipment & supplies whse . . . . .	6.1	—	6.1	—	—	—	—	—

See footnotes at end of table.

**Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E.]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>NASHVILLE, TN MSA—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle . . . . .	4.5	9.6	5.4	8.0	—	24.2	.7	1.2
42181	Construction & mining (except petroleum) machinery & equip whsle . . . . .	5.0	.2	D	D	—	—	—	—
421810	Construction & mining (except petroleum) machinery & equip whsle . . . . .	5.0	.2	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle . . . . .	1.1	10.7	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whsle . . . . .	1.1	10.7	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm dealers . . . . .	D	D	D	D	—	—	—	—
4218202	Farm machinery & equipment—whsle distributors . . . . .	.5	.2	D	D	—	—	—	—
4218203	Lawn & garden machinery & equipment whsle . . . . .	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle . . . . .	4.2	11.7	5.5	11.5	—	17.6	—	1.8
421830	Industrial machinery & equipment whsle . . . . .	4.2	11.7	5.5	11.5	—	17.6	—	1.8
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle . . . . .	.8	31.5	D	D	—	—	—	—
42183021	Hydraulic & pneumatic pumps & motors whsle . . . . .	D	D	D	D	—	—	—	—
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle . . . . .	D	D	D	D	—	—	—	—
4218303	General-purpose industrial machinery & equipment whsle . . . . .	7.0	2.8	D	D	D	D	—	—
4218304	Metalworking machinery & equipment whsle . . . . .	1.5	17.5	D	D	—	—	—	—
4218305	Materials handling equipment whsle . . . . .	D	D	D	D	—	—	—	—
4218307	Other industrial machinery & equipment whsle . . . . .	4.5	19.8	D	D	—	—	D	D
42184	Industrial supplies whsle . . . . .	6.8	15.7	9.0	8.6	—	50.8	—	.1
421840	Industrial supplies whsle . . . . .	6.8	15.7	9.0	8.6	—	50.8	—	.1
4218401	General-line industrial supplies whsle . . . . .	—	5.6	D	D	—	—	—	—
4218402	Mechanical power transmission supplies whsle . . . . .	16.2	10.6	D	D	—	—	—	—
4218403	Welding supplies whsle . . . . .	4.8	—	D	D	—	—	—	—
4218406	Other industrial supplies whsle . . . . .	D	D	7.1	9.2	—	—	—	—
42185	Service establishment equipment & supplies whsle . . . . .	3.6	6.6	D	D	—	—	—	—
421850	Service establishment equipment & supplies whsle . . . . .	3.6	6.6	D	D	—	—	—	—
4218501	Beauty & barber shop equipment & supplies whsle . . . . .	18.3	12.6	18.3	12.6	—	—	—	—
4218502	Custodial, janitors' equipment & supplies whsle . . . . .	1.5	.5	D	D	—	—	—	—
4218503	Laundry & dry-cleaning equipment & supplies whsle . . . . .	—	.9	—	.9	—	—	—	—
4218504	Other service establishment equipment & supplies whsle . . . . .	2.9	11.4	D	D	—	—	—	—
42186	Transportation equipment & supplies (exc motor vehicle) whsle . . . . .	5.4	8.2	D	D	—	—	—	—
421860	Transportation equipment & supplies (exc motor vehicle) whsle . . . . .	5.4	8.2	D	D	—	—	—	—
4218603	Other transportation equipment & supplies whsle . . . . .	3.2	—	3.2	—	—	—	—	—
4219	Miscellaneous durable goods whsle . . . . .	1.8	1.9	D	D	D	D	D	D
42191	Sporting & recreational goods & supplies whsle . . . . .	2.6	2.0	8.1	6.3	—	—	—	—
421910	Sporting & recreational goods & supplies whsle . . . . .	2.6	2.0	8.1	6.3	—	—	—	—
42192	Toy & hobby goods & supplies whsle . . . . .	1.7	3.1	D	D	—	—	—	—
421920	Toy & hobby goods & supplies whsle . . . . .	1.7	3.1	D	D	—	—	—	—
42193	Recyclable material whsle . . . . .	D	D	D	D	—	—	—	—
421930	Recyclable material whsle . . . . .	D	D	D	D	—	—	—	—
4219301	Iron & steel scrap processors & dealers . . . . .	4.5	7.4	4.5	7.4	—	—	—	—
42193011	Iron & steel scrap processors (using power processing equipment) . . . . .	D	D	D	D	—	—	—	—
4219302	Recyclable paper & paperboard whsle . . . . .	D	D	D	D	—	—	—	—
4219303	Other recyclable material whsle . . . . .	D	D	D	D	—	—	—	—
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle . . . . .	10.0	3.6	D	D	—	—	—	—
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle . . . . .	10.0	3.6	D	D	—	—	—	—
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle . . . . .	10.0	3.6	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle . . . . .	D	D	D	D	D	D	D	D
421990	Other miscellaneous durable goods whsle . . . . .	D	D	D	D	D	D	D	D
4219901	Musical instruments & supplies whsle . . . . .	D	D	D	D	—	—	—	—
4219903	General merchandise (durable goods) whsle . . . . .	1.1	—	D	D	—	—	D	D
4219904	Prerecorded media whsle . . . . .	1.1	.3	D	D	—	—	—	—
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle . . . . .	D	D	D	D	—	—	—	—
42199042	Prerecorded video tapes whsle . . . . .	D	D	D	D	—	—	—	—
4219906	Other durable goods whsle . . . . .	D	D	D	D	—	—	—	—

See footnotes at end of table.



**Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E.]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>NASHVILLE, TN MSA—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
422	Wholesale trade, nondurable goods .....	1.0	2.4	1.4	1.0	—	7.0	.4	.2
4221	Paper & paper product whsle .....	.7	1.1	D	D	D	D	—	—
42211	Printing & writing paper whsle .....	D	D	D	D	—	—	—	—
422110	Printing & writing paper whsle .....	D	D	D	D	—	—	—	—
42212	Stationery & office supplies whsle .....	1.5	1.1	D	D	D	D	—	—
422120	Stationery & office supplies whsle .....	1.5	1.1	D	D	D	D	—	—
42213	Industrial & personal service paper whsle .....	D	D	D	D	—	—	—	—
422130	Industrial & personal service paper whsle .....	D	D	D	D	—	—	—	—
4222	Drugs, & druggists' sundries whsle .....	.2	.5	D	D	—	—	—	—
42221	Drugs, & druggists' sundries whsle .....	.2	.5	D	D	—	—	—	—
422210	Drugs, & druggists' sundries whsle .....	.2	.5	D	D	—	—	—	—
4222101	General-line drugs whsle .....	D	D	D	D	—	—	—	—
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle .....	D	D	D	D	—	—	—	—
4223	Apparel, piece goods, & notions whsle .....	2.1	5.5	5.3	.4	D	D	D	D
42231	Piece goods, notions, & other dry goods whsle .....	.8	11.8	D	D	—	—	—	—
422310	Piece goods, notions, & other dry goods whsle .....	.8	11.8	D	D	—	—	—	—
4223102	Notions & other dry goods whsle .....	D	D	—	—	—	—	—	—
42232	Men's & boys' clothing & furnishings whsle .....	D	D	D	D	D	D	—	—
422320	Men's & boys' clothing & furnishings whsle .....	D	D	D	D	D	D	—	—
42233	Women's, children's, & infants' clothing & accessories whsle .....	D	D	D	D	—	—	—	—
422330	Women's, children's, & infants' clothing & accessories whsle .....	D	D	D	D	—	—	—	—
42234	Footwear whsle .....	—	—	D	D	—	—	—	—
422340	Footwear whsle .....	—	—	D	D	—	—	—	—
4224	Grocery & related products whsle .....	1.2	4.1	2.1	1.9	—	13.9	—	.1
42241	General-line grocery whsle .....	.1	.3	.1	.4	—	—	—	—
422410	General-line grocery whsle .....	.1	.3	.1	.4	—	—	—	—
4224103	Other general-line grocery whsle .....	D	D	D	D	—	—	—	—
42242	Packaged frozen food whsle .....	.1	4.4	D	D	D	D	—	—
422420	Packaged frozen food whsle .....	.1	4.4	D	D	D	D	—	—
42243	Dairy products, (except dried or canned) whsle .....	.4	—	D	D	—	—	—	—
422430	Dairy products, (except dried or canned) whsle .....	.4	—	D	D	—	—	—	—
4224302	Dairy product (except raw milk) whsle .....	.4	—	D	D	—	—	—	—
42244	Poultry & poultry product whsle .....	15.0	—	D	D	—	—	—	—
422440	Poultry & poultry product whsle .....	15.0	—	D	D	—	—	—	—
4224402	Poultry & poultry product (except live) whsle .....	15.0	—	D	D	—	—	—	—
42245	Confectionery whsle .....	D	D	D	D	—	—	—	—
422450	Confectionery whsle .....	D	D	D	D	—	—	—	—
42247	Meat & meat product whsle .....	3.4	—	D	D	—	—	—	—
422470	Meat & meat product whsle .....	3.4	—	D	D	—	—	—	—
42248	Fresh fruit & vegetable whsle .....	2.0	.1	D	D	—	—	—	—
422480	Fresh fruit & vegetable whsle .....	2.0	.1	D	D	—	—	—	—
42249	Other grocery & related products whsle .....	D	D	4.5	4.3	—	62.9	—	—
422490	Other grocery & related products whsle .....	D	D	4.5	4.3	—	62.9	—	—
4224902	Bread & baked goods whsle .....	D	D	—	—	D	D	—	—
4224903	Soft drinks whsle .....	D	D	—	—	D	D	—	—
4224906	Other grocery specialties whsle .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle .....	2.7	.3	4.8	.5	—	—	.3	—
42251	Grain & field bean whsle .....	3.1	—	D	D	—	—	—	—
422510	Grain & field bean whsle .....	3.1	—	D	D	—	—	—	—
42252	Livestock whsle .....	2.0	—	D	D	—	—	—	—
422520	Livestock whsle .....	2.0	—	D	D	—	—	—	—
42259	Other farm product raw material whsle .....	3.2	2.7	—	—	—	—	—	—
422590	Other farm product raw material whsle .....	3.2	2.7	—	—	—	—	—	—
4226	Chemical & allied products whsle .....	.3	5.8	.4	2.4	—	25.3	—	—
42261	Plastics materials & basic forms & shapes whsle .....	.3	11.6	.4	6.5	—	—	—	—
422610	Plastics materials & basic forms & shapes whsle .....	.3	11.6	.4	6.5	—	—	—	—
42269	Other chemical & allied products whsle .....	.3	2.5	.4	.1	D	D	—	—
422690	Other chemical & allied products whsle .....	.3	2.5	.4	.1	D	D	—	—
4226902	Other chemical & allied products whsle .....	D	D	D	D	D	D	—	—

See footnotes at end of table.

**Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>NASHVILLE, TN MSA—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
422	Wholesale trade, nondurable goods—Con.								
4227	Petroleum & petroleum products whsle .....	—	1.1	D	D	D	D	—	—
42271	Petroleum bulk stations & terminals .....	—	—	D	D	D	D	—	—
422710	Petroleum bulk stations & terminals .....	—	—	D	D	D	D	—	—
4227101	Petroleum bulk stations & terminals (except LP) .....	D	D	D	D	D	D	—	—
42271011	Petroleum bulk stations (except LP) .....	D	D	D	D	—	—	—	—
42271012	Petroleum bulk terminals (except LP) .....	—	—	—	—	—	—	—	—
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	—	3.2	D	D	—	—	—	—
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	—	3.2	D	D	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	D	D	D	D	—	—	—	—
42281	Beer & ale whsle .....	D	D	D	D	—	—	—	—
422810	Beer & ale whsle .....	D	D	D	D	—	—	—	—
42282	Wine & distilled alcoholic beverage whsle .....	D	D	D	D	—	—	—	—
422820	Wine & distilled alcoholic beverage whsle .....	D	D	D	D	—	—	—	—
4228201	Wine & distilled alcoholic bev (licensed operation) whsle .....	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle .....	D	D	D	D	D	D	D	D
42291	Farm supplies whsle .....	.9	.2	D	D	D	D	D	D
422910	Farm supplies whsle .....	.9	.2	D	D	D	D	D	D
4229101	Farm supplies—farm dealers .....	D	D	D	D	D	D	—	—
4229102	Farm supplies—whsle distributors .....	D	D	—	—	—	—	D	D
42292	Book, periodical, & newspaper whsle .....	1.1	1.5	D	D	D	D	—	—
422920	Book, periodical, & newspaper whsle .....	1.1	1.5	D	D	D	D	—	—
42293	Flower, nursery stock, & florists' supplies whsle .....	D	D	D	D	—	—	—	—
422930	Flower, nursery stock, & florists' supplies whsle .....	D	D	D	D	—	—	—	—
42294	Tobacco & tobacco product whsle .....	—	—	—	—	—	—	—	—
422940	Tobacco & tobacco product whsle .....	—	—	—	—	—	—	—	—
42295	Paint, varnish, & supplies whsle .....	1.8	13.8	—	—	—	—	—	—
422950	Paint, varnish, & supplies whsle .....	1.8	13.8	—	—	—	—	—	—
4229501	Paint, varnish, & supplies whsle .....	1.8	13.8	—	—	—	—	—	—
42299	Other miscellaneous nondurable goods whsle ..	D	D	D	D	—	—	D	D
422990	Other miscellaneous nondurable goods whsle .....	D	D	D	D	—	—	D	D
4229901	Art goods whsle .....	D	D	D	D	—	—	—	—
4229904	Other nondurable goods whsle .....	D	D	D	D	—	—	—	—
	<b>AREA OUTSIDE TENNESSEE METROPOLITAN AREAS</b>								
<b>42</b>	<b>Wholesale trade .....</b>	<b>4.0</b>	<b>3.7</b>	<b>5.0</b>	<b>3.5</b>	<b>—</b>	<b>5.6</b>	<b>.2</b>	<b>2.9</b>
421	Wholesale trade, durable goods .....	6.5	4.4	9.3	4.6	—	4.7	.5	.6
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	10.7	9.5	D	D	D	D	—	—
42111	Automobile & other motor vehicle whsle .....	13.9	20.6	D	D	—	—	D	D
421110	Automobile & other motor vehicle whsle .....	13.9	20.6	D	D	—	—	D	D
4211101	Automobile & motorcycle whsle .....	16.1	23.3	D	D	—	—	—	—
42112	Motor vehicle supplies & new parts whsle .....	D	D	D	D	—	—	—	—
421120	Motor vehicle supplies & new parts whsle .....	D	D	D	D	—	—	—	—
4211201	Motor vehicle supplies & new parts—warehouse distributors .....	D	D	D	D	—	—	—	—
4211202	Motor vehicle supplies & new parts—jobbers .....	D	D	D	D	—	—	—	—
42113	Tire & tube whsle .....	D	D	D	D	—	—	—	—
421130	Tire & tube whsle .....	D	D	D	D	—	—	—	—
42114	Motor vehicle parts, (used) whsle .....	D	D	D	D	—	—	—	—
421140	Motor vehicle parts, (used) whsle .....	D	D	D	D	—	—	—	—
4212	Furniture & home furnishings whsle .....	18.0	4.8	26.7	5.5	—	—	—	—
42121	Furniture whsle .....	D	D	D	D	—	—	—	—
421210	Furniture whsle .....	D	D	D	D	—	—	—	—
4212101	Household & lawn furniture whsle .....	D	D	—	—	—	—	—	—
42122	Home furnishings whsle .....	D	D	D	D	—	—	—	—
421220	Home furnishings whsle .....	D	D	D	D	—	—	—	—

See footnotes at end of table.

**Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>AREA OUTSIDE TENNESSEE METROPOLITAN AREAS—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4213	Lumber & other construction materials whsle . . . .	D	D	D	D	—	—	—	—
42131	Lumber, plywood, millwork, & wood panel whsle . . . . .	11.2	1.0	D	D	—	—	—	—
421310	Lumber, plywood, millwork, & wood panel whsle . . . . .	11.2	1.0	D	D	—	—	—	—
4213101	Lumber without yard whsle . . . . .	30.1	4.4	30.1	4.4	—	—	—	—
4213102	Lumber with yard whsle . . . . .	7.1	—	D	D	—	—	—	—
4213103	Plywood, veneer, millwork, & wood panel whsle . . . . .	3.5	.2	D	D	—	—	—	—
42132	Brick, stone, & related construction materials whsle . . . . .	58.2	.9	—	—	—	—	—	—
421320	Brick, stone, & related construction materials whsle . . . . .	58.2	.9	—	—	—	—	—	—
42133	Roofing, siding, & insulation material whsle . . . .	D	D	D	D	—	—	—	—
421330	Roofing, siding, & insulation material whsle . . . .	D	D	D	D	—	—	—	—
4213301	Roofing, siding, & insulation material whsle . . . . .	D	D	D	D	—	—	—	—
42139	Other construction materials whsle . . . . .	D	D	D	D	—	—	—	—
421390	Other construction materials whsle . . . . .	D	D	D	D	—	—	—	—
4213902	Other construction materials whsle . . . . .	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle . . . . .	12.0	7.8	12.0	6.5	—	—	—	—
42142	Office equipment whsle . . . . .	D	D	D	D	—	—	—	—
421420	Office equipment whsle . . . . .	D	D	D	D	—	—	—	—
42143	Computer & computer peripheral equipment & software whsle . . . . .	20.5	27.7	20.5	27.7	—	—	—	—
421430	Computer & computer peripheral equipment & software whsle . . . . .	20.5	27.7	20.5	27.7	—	—	—	—
42144	Other commercial equipment whsle . . . . .	D	D	D	D	—	—	—	—
421440	Other commercial equipment whsle . . . . .	D	D	D	D	—	—	—	—
42145	Medical, dental, & hospital equipment & supplies whsle . . . . .	20.0	13.0	D	D	—	—	—	—
421450	Medical, dental, & hospital equipment & supplies whsle . . . . .	20.0	13.0	D	D	—	—	—	—
4214501	Surgical, medical, & hospital supplies whsle . . . . .	20.0	13.0	D	D	—	—	—	—
4215	Metal & mineral (except petroleum) whsle . . . . .	.9	3.4	D	D	D	D	—	—
42151	Metal service centers & offices . . . . .	D	D	D	D	D	D	—	—
421510	Metal service centers & offices . . . . .	D	D	D	D	D	D	—	—
4215101	Ferrous metal service centers & sales offices . . . . .	D	D	D	D	D	D	—	—
42151011	Ferrous metal service centers . . . . .	D	D	D	D	D	D	—	—
4216	Electrical goods whsle . . . . .	D	D	D	D	D	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	D	D	D	D	—	—	—	—
421610	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	D	D	D	D	—	—	—	—
42162	Electrical appliance, television & radio set whsle . . . . .	D	D	—	—	—	—	—	—
421620	Electrical appliance, television & radio set whsle . . . . .	D	D	—	—	—	—	—	—
42169	Other electronic parts & equipment whsle . . . . .	D	D	D	D	—	—	D	D
421690	Other electronic parts & equipment whsle . . . . .	D	D	D	D	—	—	D	D
4216901	Communications equipment & supplies whsle . . . . .	D	D	D	D	—	—	—	—
4216902	Electronic parts (excluding communications equipment) whsle . . . . .	D	D	D	D	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	D	D	D	D	—	—	D	D
42171	Hardware whsle . . . . .	.4	1.8	D	D	—	—	—	—
421710	Hardware whsle . . . . .	.4	1.8	D	D	—	—	—	—
42172	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	D	D	D	D	—	—	—	—
421720	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	D	D	D	D	—	—	—	—
42173	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	D	D	D	D	—	—	—	—
421730	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	D	D	D	D	—	—	—	—

See footnotes at end of table.

**Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>AREA OUTSIDE TENNESSEE METROPOLITAN AREAS—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle . . . . .	6.3	2.6	D	D	D	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle . . . . .	D	D	15.4	31.3	D	D	—	—
421810	Construction & mining (except petroleum) machinery & equip whsle . . . . .	D	D	15.4	31.3	D	D	—	—
42182	Farm & garden machinery & equipment whsle . . . . .	9.9	3.3	D	D	—	—	D	D
421820	Farm & garden machinery & equipment whsle . . . . .	9.9	3.3	D	D	—	—	D	D
4218201	Farm machinery & equipment—farm dealers . . . . .	D	D	D	D	—	—	—	—
4218202	Farm machinery & equipment—whsle distributors . . . . .	D	D	D	D	—	—	D	D
42183	Industrial machinery & equipment whsle . . . . .	2.6	2.6	D	D	—	—	D	D
421830	Industrial machinery & equipment whsle . . . . .	2.6	2.6	D	D	—	—	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle . . . . .	2.2	.3	D	D	—	—	—	—
42183021	Hydraulic & pneumatic pumps & motors whsle . . . . .	D	D	D	D	—	—	—	—
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle . . . . .	D	D	—	—	—	—	—	—
4218303	General-purpose industrial machinery & equipment whsle . . . . .	D	D	D	D	—	—	—	—
4218305	Materials handling equipment whsle . . . . .	1.6	—	D	D	—	—	—	—
4218307	Other industrial machinery & equipment whsle . . . . .	4.8	11.1	D	D	—	—	—	—
42184	Industrial supplies whsle . . . . .	10.0	1.1	D	D	D	D	—	—
421840	Industrial supplies whsle . . . . .	10.0	1.1	D	D	D	D	—	—
4218401	General-line industrial supplies whsle . . . . .	2.7	—	2.7	—	—	—	—	—
4218402	Mechanical power transmission supplies whsle . . . . .	D	D	D	D	—	—	—	—
4218403	Welding supplies whsle . . . . .	—	10.5	D	D	—	—	—	—
4218406	Other industrial supplies whsle . . . . .	16.2	.2	D	D	—	—	—	—
42185	Service establishment equipment & supplies whsle . . . . .	D	D	D	D	—	—	—	—
421850	Service establishment equipment & supplies whsle . . . . .	D	D	D	D	—	—	—	—
4218504	Other service establishment equipment & supplies whsle . . . . .	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle . . . . .	D	D	D	D	D	D	—	—
42191	Sporting & recreational goods & supplies whsle . . . . .	2.8	56.2	D	D	—	—	—	—
421910	Sporting & recreational goods & supplies whsle . . . . .	2.8	56.2	D	D	—	—	—	—
42193	Recyclable material whsle . . . . .	6.2	1.3	6.2	1.3	—	—	—	—
421930	Recyclable material whsle . . . . .	6.2	1.3	6.2	1.3	—	—	—	—
4219301	Iron & steel scrap processors & dealers . . . . .	6.3	1.3	6.3	1.3	—	—	—	—
42193011	Iron & steel scrap processors (using power processing equipment) . . . . .	2.2	—	2.2	—	—	—	—	—
4219303	Other recyclable material whsle . . . . .	4.0	1.5	4.0	1.5	—	—	—	—
42199	Other miscellaneous durable goods whsle . . . . .	D	D	D	D	—	—	—	—
421990	Other miscellaneous durable goods whsle . . . . .	D	D	D	D	—	—	—	—
4219902	Forest products (except lumber) whsle . . . . .	D	D	D	D	—	—	—	—
4219903	General merchandise (durable goods) whsle . . . . .	3.8	2.2	D	D	—	—	—	—
4219906	Other durable goods whsle . . . . .	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods . . . . .	2.8	3.4	3.3	3.0	—	6.7	.1	4.0
4221	Paper & paper product whsle . . . . .	D	D	D	D	—	—	—	—
42212	Stationery & office supplies whsle . . . . .	D	D	D	D	—	—	—	—
422120	Stationery & office supplies whsle . . . . .	D	D	D	D	—	—	—	—
4222	Drugs, & druggists' sundries whsle . . . . .	D	D	D	D	—	—	—	—
42221	Drugs, & druggists' sundries whsle . . . . .	D	D	D	D	—	—	—	—
422210	Drugs, & druggists' sundries whsle . . . . .	D	D	D	D	—	—	—	—
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle . . . . .	D	D	D	D	—	—	—	—
4223	Apparel, piece goods, & notions whsle . . . . .	D	D	D	D	—	—	—	—
42231	Piece goods, notions, & other dry goods whsle . . . . .	D	D	D	D	—	—	—	—
422310	Piece goods, notions, & other dry goods whsle . . . . .	D	D	D	D	—	—	—	—
4223101	Piece goods—jobbers . . . . .	D	D	D	D	—	—	—	—
42232	Men's & boys' clothing & furnishings whsle . . . . .	D	D	D	D	—	—	—	—
422320	Men's & boys' clothing & furnishings whsle . . . . .	D	D	D	D	—	—	—	—
42233	Women's, children's, & infants' clothing & accessories whsle . . . . .	D	D	D	D	—	—	—	—
422330	Women's, children's, & infants' clothing & accessories whsle . . . . .	D	D	D	D	—	—	—	—

See footnotes at end of table.

**Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>AREA OUTSIDE TENNESSEE METROPOLITAN AREAS—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
422	Wholesale trade, nondurable goods—Con.								
4224	Grocery & related products whsle .....	3.9	2.6	5.7	.6	D	D	D	D
42241	General-line grocery whsle .....	D	D	D	D	—	—	—	—
422410	General-line grocery whsle .....	D	D	D	D	—	—	—	—
42242	Packaged frozen food whsle .....	2.7	—	D	D	D	D	—	—
422420	Packaged frozen food whsle .....	2.7	—	D	D	D	D	—	—
42245	Confectionery whsle .....	D	D	D	D	—	—	—	—
422450	Confectionery whsle .....	D	D	D	D	—	—	—	—
42248	Fresh fruit & vegetable whsle .....	4.2	—	4.2	—	—	—	—	—
422480	Fresh fruit & vegetable whsle .....	4.2	—	4.2	—	—	—	—	—
42249	Other grocery & related products whsle .....	D	D	D	D	D	D	—	—
422490	Other grocery & related products whsle .....	D	D	D	D	D	D	—	—
4224902	Bread & baked goods whsle .....	D	D	D	D	D	D	—	—
4224903	Soft drinks whsle .....	2.5	14.3	7.7	1.3	—	20.6	—	—
4225	Farm-product raw material whsle .....	3.2	8.4	D	D	—	—	D	D
42251	Grain & field bean whsle .....	1.3	—	1.3	—	—	—	—	—
422510	Grain & field bean whsle .....	1.3	—	1.3	—	—	—	—	—
42252	Livestock whsle .....	.3	13.4	.7	34.4	—	—	—	—
422520	Livestock whsle .....	.3	13.4	.7	34.4	—	—	—	—
42259	Other farm product raw material whsle .....	14.2	16.5	D	D	—	—	D	D
422590	Other farm product raw material whsle .....	14.2	16.5	D	D	—	—	D	D
4225902	Leaf tobacco whsle .....	D	D	—	—	—	—	D	D
4225903	Wool, wool tops, & mohair whsle .....	D	D	D	D	—	—	—	—
4226	Chemical & allied products whsle .....	D	D	D	D	—	—	—	—
42269	Other chemical & allied products whsle .....	.6	1.8	D	D	—	—	—	—
422690	Other chemical & allied products whsle .....	.6	1.8	D	D	—	—	—	—
4226902	Other chemical & allied products whsle .....	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle .....	3.1	1.6	3.1	1.6	—	—	—	—
42271	Petroleum bulk stations & terminals .....	3.1	—	3.1	—	—	—	—	—
422710	Petroleum bulk stations & terminals .....	3.1	—	3.1	—	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP) .....	3.1	—	3.1	—	—	—	—	—
42271011	Petroleum bulk stations (except LP) .....	D	D	D	D	—	—	—	—
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	3.4	17.0	3.4	17.0	—	—	—	—
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	3.4	17.0	3.4	17.0	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	—	12.3	—	12.3	—	—	—	—
42281	Beer & ale whsle .....	—	12.3	—	12.3	—	—	—	—
422810	Beer & ale whsle .....	—	12.3	—	12.3	—	—	—	—
4229	Miscellaneous nondurable goods whsle .....	D	D	D	D	D	D	D	D
42291	Farm supplies whsle .....	13.8	.7	D	D	—	—	—	—
422910	Farm supplies whsle .....	13.8	.7	D	D	—	—	—	—
4229101	Farm supplies—farm dealers .....	D	D	D	D	—	—	—	—
42292	Book, periodical, & newspaper whsle .....	D	D	—	—	D	D	—	—
422920	Book, periodical, & newspaper whsle .....	D	D	—	—	D	D	—	—
42293	Flower, nursery stock, & florists' supplies whsle .....	D	D	D	D	—	—	—	—
422930	Flower, nursery stock, & florists' supplies whsle .....	D	D	D	D	—	—	—	—
42294	Tobacco & tobacco product whsle .....	D	D	D	D	—	—	—	—
422940	Tobacco & tobacco product whsle .....	D	D	D	D	—	—	—	—
42295	Paint, varnish, & supplies whsle .....	D	D	—	—	—	—	—	—
422950	Paint, varnish, & supplies whsle .....	D	D	—	—	—	—	—	—
4229501	Paint, varnish, & supplies whsle .....	D	D	—	—	—	—	—	—
42299	Other miscellaneous nondurable goods whsle ..	D	D	D	D	—	—	—	—
422990	Other miscellaneous nondurable goods whsle .....	D	D	D	D	—	—	—	—
4229901	Art goods whsle .....	D	D	D	D	—	—	—	—
4229904	Other nondurable goods whsle .....	D	D	D	D	—	—	—	—

<sup>1</sup>Includes sales information obtained from administrative records of other Federal agencies.

<sup>2</sup>Includes sales information which was imputed based on historic company ratios or administrative records, or on industry averages.

**Table 5. Summary Statistics for Counties: 1997**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
<b>ANDERSON COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>51</b>	<b>105 874</b>	<b>9 941</b>	<b>2 199</b>	<b>342</b>	<b>20 175</b>	<b>13 980</b>	<b>13 914</b>
421	Wholesale trade, durable goods .....	36	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	7	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle ...	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle.....	6	D	D	D	b	D	D	D
42149	Other professional equipment & supplies whsle.....	3	D	D	D	b	D	D	D
421490	Other professional equipment & supplies whsle.....	3	D	D	D	b	D	D	D
4214902	Other professional equipment & supplies whsle.....	3	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle .....	4	D	D	D	b	D	D	D
42151	Metal service centers & offices .....	2	D	D	D	b	D	D	D
421510	Metal service centers & offices ...	2	D	D	D	b	D	D	D
4215101	Ferrous metal service centers & sales offices.....	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	8	13 767	1 876	367	53	3 932	782	1 539
422	Wholesale trade, nondurable goods .....	15	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle .....	3	12 615	490	127	27	1 285	193	205
42271	Petroleum bulk stations & terminals .....	2	D	D	D	a	D	D	D
422710	Petroleum bulk stations & terminals .....	2	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle .....	4	D	D	D	b	D	D	D
<b>Merchant wholesalers .....</b>									
<b>421</b>	<b>Wholesale trade, durable goods .....</b>	<b>33</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	7	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle ...	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle.....	5	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle .....	4	D	D	D	b	D	D	D
42151	Metal service centers & offices .....	2	D	D	D	b	D	D	D
421510	Metal service centers & offices ...	2	D	D	D	b	D	D	D
4215101	Ferrous metal service centers & sales offices.....	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	8	13 767	1 876	367	53	3 932	782	1 539
422	Wholesale trade, nondurable goods .....	15	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle .....	3	12 615	490	127	27	1 285	193	205
4229	Miscellaneous nondurable goods whsle .....	4	D	D	D	b	D	D	D
<b>Agents, brokers, and commission merchants .....</b>									
<b>421</b>	<b>Wholesale trade, durable goods .....</b>	<b>3</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	3	D	D	D	a	D	D	D
<b>BEDFORD COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>43</b>	<b>72 283</b>	<b>7 731</b>	<b>1 638</b>	<b>284</b>	<b>14 845</b>	<b>8 188</b>	<b>9 594</b>
421	Wholesale trade, durable goods .....	30	29 560	2 997	651	113	6 156	4 788	5 904
4218	Machinery, equipment, & supplies whsle .....	11	12 807	846	194	40	1 856	2 781	3 161
4219	Miscellaneous durable goods whsle ...	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	13	42 723	4 734	987	171	8 689	3 400	3 690
4224	Grocery & related products whsle .....	4	18 522	2 511	449	81	3 830	1 041	1 073
4229	Miscellaneous nondurable goods whsle .....	3	D	D	D	b	D	D	D
<b>Merchant wholesalers .....</b>									
<b>421</b>	<b>Wholesale trade, durable goods .....</b>	<b>28</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
4218	Machinery, equipment, & supplies whsle .....	10	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	13	42 723	4 734	987	171	8 689	3 400	3 690
4224	Grocery & related products whsle .....	4	18 522	2 511	449	81	3 830	1 041	1 073
4229	Miscellaneous nondurable goods whsle .....	3	D	D	D	b	D	D	D
<b>Agents, brokers, and commission merchants .....</b>									
<b>421</b>	<b>Wholesale trade, durable goods .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	2	D	D	D	a	D	D	D

**Table 5. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
<b>BENTON COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>14</b>	<b>35 239</b>	<b>2 490</b>	<b>509</b>	<b>99</b>	<b>5 631</b>	<b>7 983</b>	<b>8 312</b>
421	Wholesale trade, durable goods .....	10	11 795	1 284	306	57	2 480	5 150	5 360
4219	Miscellaneous durable goods whsle ...	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	4	23 444	1 206	203	42	3 151	2 833	2 952
4227	Petroleum & petroleum products whsle .....	2	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals .....	2	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals .....	2	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>14</b>	<b>35 239</b>	<b>2 490</b>	<b>509</b>	<b>99</b>	<b>5 631</b>	<b>7 983</b>	<b>8 312</b>
421	Wholesale trade, durable goods .....	10	11 795	1 284	306	57	2 480	5 150	5 360
4219	Miscellaneous durable goods whsle ...	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	4	23 444	1 206	203	42	3 151	2 833	2 952
4227	Petroleum & petroleum products whsle .....	2	D	D	D	b	D	D	D
<b>BLED SOE COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Merchant wholesalers .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>BLOUNT COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>97</b>	<b>655 225</b>	<b>38 196</b>	<b>8 856</b>	<b>1 347</b>	<b>83 685</b>	<b>46 255</b>	<b>48 374</b>
421	Wholesale trade, durable goods .....	65	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	10	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle .....	1	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whsle .....	1	D	D	D	b	D	D	D
42113	Tire & tube whsle .....	1	D	D	D	a	D	D	D
421130	Tire & tube whsle .....	1	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle .....	5	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle .....	8	19 414	886	204	25	1 538	1 073	1 188
4218	Machinery, equipment, & supplies whsle .....	26	D	D	D	c	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle .....	6	D	D	D	b	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle .....	6	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle .....	9	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle .....	9	D	D	D	b	D	D	D
42184	Industrial supplies whsle .....	3	D	D	D	b	D	D	D
421840	Industrial supplies whsle .....	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	32	D	D	D	f	D	D	D
4222	Drugs, & druggists' sundries whsle ....	1	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whsle ..	1	D	D	D	c	D	D	D
422210	Drugs, & druggists' sundries whsle .....	1	D	D	D	c	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle .....	1	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle ..	4	D	D	D	b	D	D	D
42231	Piece goods, notions, & other dry goods whsle .....	3	D	D	D	b	D	D	D
422310	Piece goods, notions, & other dry goods whsle .....	3	D	D	D	b	D	D	D
4224	Grocery & related products whsle .....	7	D	D	D	f	D	D	D
42242	Packaged frozen food whsle .....	2	D	D	D	f	D	D	D
422420	Packaged frozen food whsle .....	2	D	D	D	f	D	D	D
4227	Petroleum & petroleum products whsle .....	4	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals ..	3	86 217	2 102	582	51	11 249	1 683	1 394
422710	Petroleum bulk stations & terminals .....	3	86 217	2 102	582	51	11 249	1 683	1 394
4227101	Petroleum bulk stations & terminals (except LP) .....	3	86 217	2 102	582	51	11 249	1 683	1 394
42271011	Petroleum bulk stations (except LP) .....	3	86 217	2 102	582	51	11 249	1 683	1 394
4229	Miscellaneous nondurable goods whsle .....	10	D	D	D	b	D	D	D

**Table 5. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
<b>BLOUNT COUNTY, TN—Con.</b>									
	<b>Merchant wholesalers . . . . .</b>	<b>86</b>	<b>551 145</b>	<b>36 441</b>	<b>8 595</b>	<b>1 257</b>	<b>80 243</b>	<b>46 005</b>	<b>48 094</b>
421	Wholesale trade, durable goods . . . . .	57	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	8	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle . . . . .	5	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle . . . . .	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle . . . . .	24	D	D	D	c	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle . . . . .	5	D	D	D	b	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle . . . . .	5	D	D	D	b	D	D	D
42184	Industrial supplies whsle . . . . .	3	D	D	D	b	D	D	D
421840	Industrial supplies whsle . . . . .	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle . . . . .	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods . . . . .	29	D	D	D	f	D	D	D
4222	Drugs, & druggists' sundries whsle . . . . .	1	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whsle . . . . .	1	D	D	D	c	D	D	D
422210	Drugs, & druggists' sundries whsle . . . . .	1	D	D	D	c	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle . . . . .	1	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle . . . . .	4	D	D	D	b	D	D	D
42231	Piece goods, notions, & other dry goods whsle . . . . .	3	D	D	D	b	D	D	D
422310	Piece goods, notions, & other dry goods whsle . . . . .	3	D	D	D	b	D	D	D
4224	Grocery & related products whsle . . . . .	5	D	D	D	f	D	D	D
42242	Packaged frozen food whsle . . . . .	2	D	D	D	f	D	D	D
422420	Packaged frozen food whsle . . . . .	2	D	D	D	f	D	D	D
4227	Petroleum & petroleum products whsle . . . . .	4	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals . . . . .	3	86 217	2 102	582	51	11 249	1 683	1 394
422710	Petroleum bulk stations & terminals . . . . .	3	86 217	2 102	582	51	11 249	1 683	1 394
4227101	Petroleum bulk stations & terminals (except LP) . . . . .	3	86 217	2 102	582	51	11 249	1 683	1 394
42271011	Petroleum bulk stations (except LP) . . . . .	3	86 217	2 102	582	51	11 249	1 683	1 394
4229	Miscellaneous nondurable goods whsle . . . . .	10	D	D	D	b	D	D	D
	<b>Agents, brokers, and commission merchants . . . . .</b>	<b>11</b>	<b>104 080</b>	<b>1 755</b>	<b>261</b>	<b>90</b>	<b>3 442</b>	<b>250</b>	<b>280</b>
421	Wholesale trade, durable goods . . . . .	8	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	2	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle . . . . .	1	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whsle . . . . .	1	D	D	D	b	D	D	D
42113	Tire & tube whsle . . . . .	1	D	D	D	a	D	D	D
421130	Tire & tube whsle . . . . .	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods . . . . .	3	D	D	D	a	D	D	D
<b>BRADLEY COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade . . . . .</b>	<b>93</b>	<b>1 651 258</b>	<b>50 976</b>	<b>11 656</b>	<b>2 328</b>	<b>110 035</b>	<b>132 036</b>	<b>134 427</b>
421	Wholesale trade, durable goods . . . . .	68	D	D	D	g	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	9	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle . . . . .	8	D	D	D	b	D	D	D
4216	Electrical goods whsle . . . . .	6	D	D	D	f	D	D	D
42162	Electrical appliance, television & radio set whsle . . . . .	2	D	D	D	f	D	D	D
421620	Electrical appliance, television & radio set whsle . . . . .	2	D	D	D	f	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	10	D	D	D	b	D	D	D



**Table 5. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
	<b>BRADLEY COUNTY, TN—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle .....	18	96 484	5 467	1 267	236	12 339	23 416	16 371
42182	Farm & garden machinery & equipment whsle .....	3	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle .....	3	D	D	D	b	D	D	D
42184	Industrial supplies whsle .....	6	D	D	D	c	D	D	D
421840	Industrial supplies whsle .....	6	D	D	D	c	D	D	D
4218406	Other industrial supplies whsle .	1	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle ...	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	25	D	D	D	g	D	D	D
4222	Drugs, & druggists' sundries whsle ....	2	D	D	D	f	D	D	D
42221	Drugs, & druggists' sundries whsle ..	2	D	D	D	f	D	D	D
422210	Drugs, & druggists' sundries whsle .....	2	D	D	D	f	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle .....	1	D	D	D	f	D	D	D
4223	Apparel, piece goods, & notions whsle .	6	D	D	D	b	D	D	D
42231	Piece goods, notions, & other dry goods whsle .....	4	13 604	507	124	25	2 238	1 174	1 068
422310	Piece goods, notions, & other dry goods whsle .....	4	13 604	507	124	25	2 238	1 174	1 068
4226	Chemical & allied products whsle .....	5	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle .....	5	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle .....	5	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>84</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>g</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	60	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	9	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle .....	7	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	10	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	16	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	24	D	D	D	g	D	D	D
4222	Drugs, & druggists' sundries whsle ....	2	D	D	D	f	D	D	D
42221	Drugs, & druggists' sundries whsle ..	2	D	D	D	f	D	D	D
422210	Drugs, & druggists' sundries whsle .....	2	D	D	D	f	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle .....	1	D	D	D	f	D	D	D
4223	Apparel, piece goods, & notions whsle .	6	D	D	D	b	D	D	D
42231	Piece goods, notions, & other dry goods whsle .....	4	13 604	507	124	25	2 238	1 174	1 068
422310	Piece goods, notions, & other dry goods whsle .....	4	13 604	507	124	25	2 238	1 174	1 068
4226	Chemical & allied products whsle .....	5	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle .....	5	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle .....	5	D	D	D	b	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>4</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>f</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	4	D	D	D	f	D	D	D
4216	Electrical goods whsle .....	1	D	D	D	f	D	D	D
4218	Machinery, equipment, & supplies whsle .....	1	D	D	D	c	D	D	D
42184	Industrial supplies whsle .....	1	D	D	D	c	D	D	D
421840	Industrial supplies whsle .....	1	D	D	D	c	D	D	D
	<b>Agents, brokers, and commission merchants .....</b>	<b>5</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	4	D	D	D	a	D	D	D

**Table 5. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
<b>CAMPBELL COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>26</b>	<b>117 571</b>	<b>15 028</b>	<b>3 740</b>	<b>477</b>	<b>30 959</b>	<b>12 832</b>	<b>12 551</b>
421	Wholesale trade, durable goods .....	18	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	6	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle .....	3	D	D	D	a	D	D	D
421110	Automobile & other motor vehicle whsle .....	3	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle .....	3	D	D	D	e	D	D	D
42139	Other construction materials whsle ..	2	D	D	D	e	D	D	D
421390	Other construction materials whsle ..	2	D	D	D	e	D	D	D
4213902	Other construction materials whsle ..	2	D	D	D	e	D	D	D
4218	Machinery, equipment, & supplies whsle .....	4	8 039	1 256	303	52	2 391	1 701	1 480
422	Wholesale trade, nondurable goods .....	8	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle .....	2	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals ..	2	D	D	D	a	D	D	D
422710	Petroleum bulk stations & terminals ..	2	D	D	D	a	D	D	D
	<b>Merchant wholesalers .....</b>	<b>23</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>e</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	16	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	6	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle .....	3	D	D	D	e	D	D	D
42139	Other construction materials whsle ..	2	D	D	D	e	D	D	D
421390	Other construction materials whsle ..	2	D	D	D	e	D	D	D
4213902	Other construction materials whsle ..	2	D	D	D	e	D	D	D
4218	Machinery, equipment, & supplies whsle .....	4	8 039	1 256	303	52	2 391	1 701	1 480
422	Wholesale trade, nondurable goods .....	7	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle .....	2	D	D	D	a	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Agents, brokers, and commission merchants .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	2	D	D	D	a	D	D	D
<b>CANNON COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>8</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	6	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	2	D	D	D	a	D	D	D
4225	Farm-product raw material whsle .....	2	D	D	D	a	D	D	D
	<b>Merchant wholesalers .....</b>	<b>7</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	6	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	1	D	D	D	a	D	D	D
4225	Farm-product raw material whsle .....	1	D	D	D	a	D	D	D
	<b>Agents, brokers, and commission merchants .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>

**Table 5. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>CARROLL COUNTY, TN</b>									
42	<b>Wholesale trade</b> .....	<b>26</b>	<b>48 242</b>	<b>4 641</b>	<b>1 086</b>	<b>210</b>	<b>9 247</b>	<b>3 723</b>	<b>5 497</b>
421	Wholesale trade, durable goods .....	17	30 339	3 560	819	153	6 807	3 112	5 156
4218	Machinery, equipment, & supplies whsle .....	5	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle .....	2	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle .....	2	D	D	D	b	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle .....	1	D	D	D	b	D	D	D
42183021	Hydraulic & pneumatic pumps & motors whsle .....	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	9	17 903	1 081	267	57	2 440	611	341
4227	Petroleum & petroleum products whsle .....	3	9 943	346	79	18	812	247	237
<b>Merchant wholesalers</b> .....		<b>24</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	17	30 339	3 560	819	153	6 807	3 112	5 156
4218	Machinery, equipment, & supplies whsle .....	5	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle .....	2	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle .....	2	D	D	D	b	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle .....	1	D	D	D	b	D	D	D
42183021	Hydraulic & pneumatic pumps & motors whsle .....	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	7	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle .....	3	9 943	346	79	18	812	247	237
<b>Manufacturers' sales branches and sales offices</b> ..		<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>Agents, brokers, and commission merchants</b> .....		<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>CARTER COUNTY, TN</b>									
42	<b>Wholesale trade</b> .....	<b>28</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	17	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle ...	1	D	D	D	b	D	D	D
42193	Recyclable material whsle .....	1	D	D	D	b	D	D	D
421930	Recyclable material whsle .....	1	D	D	D	b	D	D	D
4219301	Iron & steel scrap processors & dealers .....	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	11	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle .....	7	D	D	D	b	D	D	D
42294	Tobacco & tobacco product whsle ...	2	D	D	D	b	D	D	D
422940	Tobacco & tobacco product whsle .....	2	D	D	D	b	D	D	D
<b>Merchant wholesalers</b> .....		<b>26</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	17	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle ...	1	D	D	D	b	D	D	D
42193	Recyclable material whsle .....	1	D	D	D	b	D	D	D
421930	Recyclable material whsle .....	1	D	D	D	b	D	D	D
4219301	Iron & steel scrap processors & dealers .....	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	9	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle .....	5	D	D	D	b	D	D	D
<b>Agents, brokers, and commission merchants</b> .....		<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>

**Table 5. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
<b>CHEATHAM COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>20</b>	<b>29 337</b>	<b>3 051</b>	<b>740</b>	<b>119</b>	<b>6 620</b>	<b>2 802</b>	<b>3 399</b>
421	Wholesale trade, durable goods .....	11	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	3	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle ...	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	9	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>17</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	10	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	3	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle ...	3	D	D	D	b	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Agents, brokers, and commission merchants .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>CHESTER COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>10</b>	<b>34 423</b>	<b>1 275</b>	<b>301</b>	<b>62</b>	<b>2 018</b>	<b>3 067</b>	<b>4 122</b>
421	Wholesale trade, durable goods .....	7	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	4	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle .....	3	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whsle .....	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	3	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>10</b>	<b>34 423</b>	<b>1 275</b>	<b>301</b>	<b>62</b>	<b>2 018</b>	<b>3 067</b>	<b>4 122</b>
421	Wholesale trade, durable goods .....	7	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	3	D	D	D	b	D	D	D
<b>CLAIBORNE COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>17</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	11	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	6	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>13</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	10	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	3	D	D	D	a	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Agents, brokers, and commission merchants .....</b>	<b>3</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods .....	3	D	D	D	b	D	D	D
<b>CLAY COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	2	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	2	D	D	D	b	D	D	D

**Table 5. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>COCKE COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>19</b>	<b>68 853</b>	<b>5 331</b>	<b>848</b>	<b>167</b>	<b>9 067</b>	<b>4 006</b>	<b>8 022</b>
421	Wholesale trade, durable goods .....	6	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	1	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle .....	1	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle .....	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	13	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	5	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle .....	3	D	D	D	b	D	D	D
<b>Merchant wholesalers .....</b>		<b>15</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	6	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	1	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle .....	1	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle .....	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	9	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle .....	2	D	D	D	b	D	D	D
<b>Agents, brokers, and commission merchants .....</b>		<b>4</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods .....	4	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	3	D	D	D	b	D	D	D
<b>COFFEE COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>50</b>	<b>127 432</b>	<b>10 736</b>	<b>2 455</b>	<b>482</b>	<b>22 182</b>	<b>10 353</b>	<b>10 785</b>
421	Wholesale trade, durable goods .....	33	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	7	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle ..	6	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle .	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	11	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle .....	6	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle .....	6	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers .....	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	17	D	D	D	e	D	D	D
4224	Grocery & related products whsle .....	4	17 390	2 639	532	79	5 776	318	284
42249	Other grocery & related products whsle .....	4	17 390	2 639	532	79	5 776	318	284
422490	Other grocery & related products whsle .....	4	17 390	2 639	532	79	5 776	318	284
4224903	Soft drinks whsle .....	2	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle .....	2	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals .	2	D	D	D	a	D	D	D
422710	Petroleum bulk stations & terminals .....	2	D	D	D	a	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle .....	2	D	D	D	b	D	D	D
42281	Beer & ale whsle .....	2	D	D	D	b	D	D	D
422810	Beer & ale whsle .....	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle .....	5	D	D	D	c	D	D	D
42294	Tobacco & tobacco product whsle...	1	D	D	D	c	D	D	D
422940	Tobacco & tobacco product whsle.	1	D	D	D	c	D	D	D

**Table 5. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
<b>COFFEE COUNTY, TN—Con.</b>									
	<b>Merchant wholesalers . . . . .</b>	<b>47</b>	<b>120 131</b>	<b>10 370</b>	<b>2 366</b>	<b>458</b>	<b>21 156</b>	<b>10 271</b>	<b>10 785</b>
421	Wholesale trade, durable goods . . . . .	32	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	7	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle . . . . .	6	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle . . . . .	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle . . . . .	10	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle . . . . .	5	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle . . . . .	5	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers . . . . .	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods . . . . .	15	D	D	D	e	D	D	D
4224	Grocery & related products whsle . . . . .	3	D	D	D	b	D	D	D
42249	Other grocery & related products whsle . . . . .	3	D	D	D	b	D	D	D
422490	Other grocery & related products whsle . . . . .	3	D	D	D	b	D	D	D
4224903	Soft drinks whsle . . . . .	2	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle . . . . .	2	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle . . . . .	5	D	D	D	c	D	D	D
	<b>Manufacturers' sales branches and sales offices . . . . .</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Agents, brokers, and commission merchants . . . . .</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>CROCKETT COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade . . . . .</b>	<b>15</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods . . . . .	9	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle . . . . .	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods . . . . .	6	D	D	D	c	D	D	D
4224	Grocery & related products whsle . . . . .	1	D	D	D	c	D	D	D
42242	Packaged frozen food whsle . . . . .	1	D	D	D	c	D	D	D
422420	Packaged frozen food whsle . . . . .	1	D	D	D	c	D	D	D
	<b>Merchant wholesalers . . . . .</b>	<b>11</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods . . . . .	7	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle . . . . .	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods . . . . .	4	D	D	D	c	D	D	D
4224	Grocery & related products whsle . . . . .	1	D	D	D	c	D	D	D
42242	Packaged frozen food whsle . . . . .	1	D	D	D	c	D	D	D
422420	Packaged frozen food whsle . . . . .	1	D	D	D	c	D	D	D
	<b>Manufacturers' sales branches and sales offices . . . . .</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Agents, brokers, and commission merchants . . . . .</b>	<b>3</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods . . . . .	2	D	D	D	a	D	D	D

**Table 5. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>CUMBERLAND COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>35</b>	<b>130 486</b>	<b>7 688</b>	<b>1 996</b>	<b>276</b>	<b>17 111</b>	<b>11 241</b>	<b>10 961</b>
421	Wholesale trade, durable goods .....	26	55 908	4 403	1 131	168	10 009	8 625	8 287
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	6	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle .....	3	19 497	1 510	299	47	3 513	6 287	6 133
421820	Farm & garden machinery & equipment whsle .....	3	19 497	1 510	299	47	3 513	6 287	6 133
4218201	Farm machinery & equipment—farm dealers .....	3	19 497	1 510	299	47	3 513	6 287	6 133
4219	Miscellaneous durable goods whsle ...	5	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle .....	3	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle .....	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	9	74 578	3 285	865	108	7 102	2 616	2 674
4227	Petroleum & petroleum products whsle .....	4	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals ..	3	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals .....	3	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle .....	3	D	D	D	b	D	D	D
42294	Tobacco & tobacco product whsle ...	1	D	D	D	b	D	D	D
422940	Tobacco & tobacco product whsle .....	1	D	D	D	b	D	D	D
<b>Merchant wholesalers .....</b>									
<b>421</b>	<b>Wholesale trade, durable goods .....</b>	<b>23</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
4218	Machinery, equipment, & supplies whsle .....	5	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle .....	3	19 497	1 510	299	47	3 513	6 287	6 133
421820	Farm & garden machinery & equipment whsle .....	3	19 497	1 510	299	47	3 513	6 287	6 133
4218201	Farm machinery & equipment—farm dealers .....	3	19 497	1 510	299	47	3 513	6 287	6 133
4219	Miscellaneous durable goods whsle ...	5	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle .....	3	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle .....	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	9	74 578	3 285	865	108	7 102	2 616	2 674
4227	Petroleum & petroleum products whsle .....	4	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle .....	3	D	D	D	b	D	D	D
<b>Manufacturers' sales branches and sales offices ..</b>									
<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>Agents, brokers, and commission merchants .....</b>									
<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	2	D	D	D	a	D	D	D
<b>DAVIDSON COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>1 445</b>	<b>17 005 215</b>	<b>962 703</b>	<b>228 086</b>	<b>26 012</b>	<b>1 914 108</b>	<b>1 207 137</b>	<b>1 234 933</b>
421	Wholesale trade, durable goods .....	1 018	9 816 126	597 948	141 810	15 398	1 137 125	716 324	730 217
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	116	3 570 181	108 887	27 535	3 315	226 991	175 214	173 373
42111	Automobile & other motor vehicle whsle .....	33	1 539 407	34 586	7 696	1 160	75 898	44 965	47 437
421110	Automobile & other motor vehicle whsle .....	33	1 539 407	34 586	7 696	1 160	75 898	44 965	47 437
4211101	Automobile & motorcycle whsle ..	13	D	D	D	e	D	D	D
4211103	Light truck & van (14,000 lb or less) whsle .....	2	D	D	D	a	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle .....	18	D	D	D	f	D	D	D
42112	Motor vehicle supplies & new parts whsle .....	62	D	D	D	g	D	D	D
421120	Motor vehicle supplies & new parts whsle .....	62	D	D	D	g	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors ..	32	D	D	D	g	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers .....	26	D	D	D	c	D	D	D
4211203	Petroleum products marketing equipment whsle .....	4	D	D	D	b	D	D	D
42113	Tire & tube whsle .....	9	D	D	D	e	D	D	D
421130	Tire & tube whsle .....	9	D	D	D	e	D	D	D
42114	Motor vehicle parts, (used) whsle ...	12	5 495	1 357	318	63	3 007	908	934
421140	Motor vehicle parts, (used) whsle ..	12	5 495	1 357	318	63	3 007	908	934

**Table 5. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
	<b>DAVIDSON COUNTY, TN—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4212	Furniture & home furnishings whsle . . .	37	110 501	17 409	4 097	438	29 565	11 632	12 224
42121	Furniture whsle . . . . .	14	D	D	D	e	D	D	D
421210	Furniture whsle . . . . .	14	D	D	D	e	D	D	D
4212102	Office & business furniture whsle . . . . .	11	D	D	D	c	D	D	D
42122	Home furnishings whsle . . . . .	23	D	D	D	c	D	D	D
421220	Home furnishings whsle . . . . .	23	D	D	D	c	D	D	D
4212203	Floor coverings whsle . . . . .	12	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle . . . . .	62	565 183	31 531	7 592	951	68 771	41 389	44 825
42131	Lumber, plywood, millwork, & wood panel whsle . . . . .	29	261 078	19 866	4 629	621	40 805	27 766	29 876
421310	Lumber, plywood, millwork, & wood panel whsle . . . . .	29	261 078	19 866	4 629	621	40 805	27 766	29 876
4213101	Lumber without yard whsle . . . . .	8	D	D	D	b	D	D	D
4213102	Lumber with yard whsle . . . . .	6	D	D	D	c	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle . . . . .	15	D	D	D	e	D	D	D
42132	Brick, stone, & related construction materials whsle . . . . .	11	D	D	D	c	D	D	D
421320	Brick, stone, & related construction materials whsle . . . . .	11	D	D	D	c	D	D	D
4213201	Brick, block, tile, clay/cement sewer pipe whsle . . . . .	4	D	D	D	b	D	D	D
4213202	Sand, gravel, & stone whsle . . . . .	3	D	D	D	b	D	D	D
4213203	Cement, lime, & related products whsle . . . . .	4	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material whsle . . . . .	13	127 771	4 929	1 195	118	9 943	4 641	5 641
421330	Roofing, siding, & insulation material whsle . . . . .	13	127 771	4 929	1 195	118	9 943	4 641	5 641
4213301	Roofing, siding, & insulation material whsle . . . . .	13	127 771	4 929	1 195	118	9 943	4 641	5 641
42139	Other construction materials whsle . . . . .	9	D	D	D	b	D	D	D
421390	Other construction materials whsle . . . . .	9	D	D	D	b	D	D	D
4213901	Flat glass & other construction glass whsle . . . . .	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle . . . . .	178	1 094 575	131 197	32 135	2 927	218 063	70 402	74 309
42141	Photographic equipment & supplies whsle . . . . .	12	73 861	5 763	1 385	138	9 708	10 109	10 715
421410	Photographic equipment & supplies whsle . . . . .	12	73 861	5 763	1 385	138	9 708	10 109	10 715
42142	Office equipment whsle . . . . .	32	152 798	31 569	8 178	791	46 234	11 326	11 522
421420	Office equipment whsle . . . . .	32	152 798	31 569	8 178	791	46 234	11 326	11 522
42143	Computer & computer peripheral equipment & software whsle . . . . .	52	450 622	39 072	10 047	651	69 041	18 528	18 980
421430	Computer & computer peripheral equipment & software whsle . . . . .	52	450 622	39 072	10 047	651	69 041	18 528	18 980
4214301	Computer & peripheral equipment whsle . . . . .	46	447 437	37 837	9 721	624	67 318	18 472	18 727
42143011	Computers & peripheral equipment for resale . . . . .	11	D	D	D	b	D	D	D
42143012	Computers & peripheral equipment for end use . . . . .	35	D	D	D	f	D	D	D
42144	Other commercial equipment whsle . . . . .	29	D	D	D	e	D	D	D
421440	Other commercial equipment whsle . . . . .	29	D	D	D	e	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle . . . . .	21	D	D	D	e	D	D	D
4214402	Store machines & equipment whsle . . . . .	8	D	D	D	c	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle . . . . .	39	D	D	D	f	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle . . . . .	39	D	D	D	f	D	D	D
4214501	Surgical, medical, & hospital supplies whsle . . . . .	37	220 037	23 825	5 138	492	41 213	17 345	19 887
42146	Ophthalmic goods whsle . . . . .	6	D	D	D	c	D	D	D
421460	Ophthalmic goods whsle . . . . .	6	D	D	D	c	D	D	D
42149	Other professional equipment & supplies whsle . . . . .	8	D	D	D	c	D	D	D
421490	Other professional equipment & supplies whsle . . . . .	8	D	D	D	c	D	D	D
4214902	Other professional equipment & supplies whsle . . . . .	7	D	D	D	c	D	D	D



**Table 5. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
	<b>DAVIDSON COUNTY, TN—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4215	Metal & mineral (except petroleum) whsle .....	49	1 300 229	32 988	7 833	812	77 468	108 041	108 791
42151	Metal service centers & offices .....	45	D	D	D	f	D	D	D
421510	Metal service centers & offices .....	45	D	D	D	f	D	D	D
4215101	Ferrous metal service centers & sales offices .....	38	1 074 139	27 885	6 707	715	62 238	100 088	99 345
42151011	Ferrous metal service centers .....	31	566 488	21 928	5 251	626	50 617	100 088	99 345
42151012	Ferrous metal sales offices .....	7	507 651	5 957	1 456	89	11 621	—	—
4215102	Nonferrous metal service centers & sales offices .....	7	D	D	D	b	D	D	D
42151021	Nonferrous metal service centers .....	7	D	D	D	b	D	D	D
42152	Coal & other mineral & ore whsle .....	4	D	D	D	a	D	D	D
421520	Coal & other mineral & ore whsle .....	4	D	D	D	a	D	D	D
4215201	Coal whsle .....	4	D	D	D	a	D	D	D
4216	Electrical goods whsle .....	144	1 059 251	64 010	16 107	1 592	121 046	79 327	81 080
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	66	447 307	28 131	6 644	753	48 686	35 507	35 963
421610	Electrical apparatus & equip, wiring supp, & const material whsle .....	66	447 307	28 131	6 644	753	48 686	35 507	35 963
42162	Electrical appliance, television & radio set whsle .....	16	D	D	D	c	D	D	D
421620	Electrical appliance, television & radio set whsle .....	16	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle .....	62	D	D	D	f	D	D	D
421690	Other electronic parts & equipment whsle .....	62	D	D	D	f	D	D	D
4216901	Communications equipment & supplies whsle .....	35	139 997	17 074	4 521	401	24 595	5 741	6 350
4216902	Electronic parts (excluding communications equipment) whsle .....	27	D	D	D	e	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	99	637 379	54 544	10 774	1 314	90 344	59 375	54 664
42171	Hardware whsle .....	40	324 570	17 609	3 920	524	31 410	28 286	26 952
421710	Hardware whsle .....	40	324 570	17 609	3 920	524	31 410	28 286	26 952
42172	Plumbing & heating equipment & supplies (hydronics) whsle .....	26	D	D	D	e	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle .....	26	D	D	D	e	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle .....	26	134 368	16 219	3 441	405	26 731	18 544	15 211
421730	Warm air heating & air-conditioning equipment & supplies whsle .....	26	134 368	16 219	3 441	405	26 731	18 544	15 211
4218	Machinery, equipment, & supplies whsle .....	231	726 324	90 249	20 277	2 421	175 819	107 663	113 037
42181	Construction & mining (except petroleum) machinery & equip whsle .....	19	D	D	D	c	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle .....	19	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle .....	9	42 649	4 837	958	148	10 189	8 698	9 417
421820	Farm & garden machinery & equipment whsle .....	9	42 649	4 837	958	148	10 189	8 698	9 417
4218202	Farm machinery & equipment—whsle distributors .....	6	D	D	D	b	D	D	D
4218203	Lawn & garden machinery & equipment whsle .....	3	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle .....	115	343 323	47 105	10 677	1 213	96 482	45 049	46 527
421830	Industrial machinery & equipment whsle .....	115	343 323	47 105	10 677	1 213	96 482	45 049	46 527
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle .....	18	44 295	5 808	1 328	145	9 925	2 641	3 550
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle .....	13	D	D	D	c	D	D	D
4218303	General-purpose industrial machinery & equipment whsle .....	35	114 241	14 064	2 879	310	33 240	19 271	19 670
4218304	Metalworking machinery & equipment whsle .....	18	51 757	5 413	1 384	120	12 870	7 805	7 581
4218305	Materials handling equipment whsle .....	17	77 237	12 839	2 956	372	23 738	8 897	8 436
4218307	Other industrial machinery & equipment whsle .....	23	D	D	D	c	D	D	D

**Table 5. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
<b>42</b>	<b>DAVIDSON COUNTY, TN—Con.</b>								
	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42184	Industrial supplies whsle . . . . .	47	133 028	17 888	3 872	485	30 193	18 186	18 982
421840	Industrial supplies whsle . . . . .	47	133 028	17 888	3 872	485	30 193	18 186	18 982
4218401	General-line industrial supplies whsle . . . . .	7	12 986	1 077	254	35	2 108	947	849
4218402	Mechanical power transmission supplies whsle . . . . .	7	27 058	3 168	729	89	5 185	4 458	5 349
4218403	Welding supplies whsle . . . . .	6	D	D	D	b	D	D	D
4218406	Other industrial supplies whsle . . . . .	19	D	D	D	e	D	D	D
42185	Service establishment equipment & supplies whsle . . . . .	30	D	D	D	c	D	D	D
421850	Service establishment equipment & supplies whsle . . . . .	30	D	D	D	c	D	D	D
4218501	Beauty & barber shop equipment & supplies whsle . . . . .	7	D	D	D	b	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle . . . . .	10	10 464	2 174	426	83	4 710	1 421	1 431
4218503	Laundry & dry-cleaning equipment & supplies whsle . . . . .	7	D	D	D	b	D	D	D
4218504	Other service establishment equipment & supplies whsle . . . . .	6	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle . . . . .	11	D	D	D	c	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle . . . . .	11	D	D	D	c	D	D	D
4218603	Other transportation equipment & supplies whsle . . . . .	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle . . . . .	102	752 503	67 133	15 460	1 628	129 058	63 281	67 914
42191	Sporting & recreational goods & supplies whsle . . . . .	11	41 441	3 219	669	100	6 910	4 937	4 949
421910	Sporting & recreational goods & supplies whsle . . . . .	11	41 441	3 219	669	100	6 910	4 937	4 949
42192	Toy & hobby goods & supplies whsle . . . . .	9	29 894	1 589	314	50	5 694	1 556	2 527
421920	Toy & hobby goods & supplies whsle . . . . .	9	29 894	1 589	314	50	5 694	1 556	2 527
42193	Recyclable material whsle . . . . .	13	87 760	10 874	2 082	304	28 223	4 034	5 564
421930	Recyclable material whsle . . . . .	13	87 760	10 874	2 082	304	28 223	4 034	5 564
4219301	Iron & steel scrap processors & dealers . . . . .	7	D	D	D	c	D	D	D
42193011	Iron & steel scrap processors (using power processing equipment) . . . . .	6	D	D	D	c	D	D	D
4219302	Recyclable paper & paperboard whsle . . . . .	3	D	D	D	b	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle . . . . .	11	11 648	1 740	419	88	2 869	1 798	2 023
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle . . . . .	11	11 648	1 740	419	88	2 869	1 798	2 023
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle . . . . .	11	11 648	1 740	419	88	2 869	1 798	2 023
42199	Other miscellaneous durable goods whsle . . . . .	58	581 760	49 711	11 976	1 086	85 362	50 956	52 851
421990	Other miscellaneous durable goods whsle . . . . .	58	581 760	49 711	11 976	1 086	85 362	50 956	52 851
4219901	Musical instruments & supplies whsle . . . . .	6	D	D	D	c	D	D	D
4219904	Prerecorded media whsle . . . . .	24	D	D	D	f	D	D	D
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle . . . . .	20	D	D	D	f	D	D	D
42199042	Prerecorded video tapes whsle . . . . .	4	D	D	D	c	D	D	D
4219906	Other durable goods whsle . . . . .	16	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods . . . . .	427	7 189 089	364 755	86 276	10 614	776 983	490 813	504 716
4221	Paper & paper product whsle . . . . .	55	519 445	40 515	9 723	946	76 304	39 509	41 959
42211	Printing & writing paper whsle . . . . .	7	D	D	D	c	D	D	D
422110	Printing & writing paper whsle . . . . .	7	D	D	D	c	D	D	D
42212	Stationery & office supplies whsle . . . . .	30	D	D	D	e	D	D	D
422120	Stationery & office supplies whsle . . . . .	30	D	D	D	e	D	D	D
42213	Industrial & personal service paper whsle . . . . .	18	D	D	D	e	D	D	D
422130	Industrial & personal service paper whsle . . . . .	18	D	D	D	e	D	D	D
4222	Drugs, & druggists' sundries whsle . . . . .	30	1 615 696	15 715	3 663	431	29 657	90 915	91 742
42221	Drugs, & druggists' sundries whsle . . . . .	30	1 615 696	15 715	3 663	431	29 657	90 915	91 742
422210	Drugs, & druggists' sundries whsle . . . . .	30	1 615 696	15 715	3 663	431	29 657	90 915	91 742
4222101	General-line drugs whsle . . . . .	18	D	D	D	e	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle . . . . .	12	D	D	D	c	D	D	D

**Table 5. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>42</b>	<b>DAVIDSON COUNTY, TN—Con.</b>								
	<b>Wholesale trade—Con.</b>								
422	Wholesale trade, nondurable goods—Con.								
4223	Apparel, piece goods, & notions whsle . . . . .	50	657 019	31 167	7 425	851	86 822	106 256	117 189
42231	Piece goods, notions, & other dry goods whsle . . . . .	8	D	D	D	b	D	D	D
422310	Piece goods, notions, & other dry goods whsle . . . . .	8	D	D	D	b	D	D	D
4223102	Notions & other dry goods whsle . . . . .	6	D	D	D	b	D	D	D
42232	Men's & boys' clothing & furnishings whsle . . . . .	17	D	D	D	e	D	D	D
422320	Men's & boys' clothing & furnishings whsle . . . . .	17	D	D	D	e	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle . . . . .	15	D	D	D	b	D	D	D
422330	Women's, children's, & infants' clothing & accessories whsle . . . . .	15	D	D	D	b	D	D	D
42234	Footwear whsle . . . . .	10	253 532	16 102	3 811	265	53 226	39 259	41 290
422340	Footwear whsle . . . . .	10	253 532	16 102	3 811	265	53 226	39 259	41 290
4224	Grocery & related products whsle . . . . .	96	2 156 916	115 374	27 206	3 614	208 227	65 091	65 640
42241	General-line grocery whsle . . . . .	17	D	D	D	g	D	D	D
422410	General-line grocery whsle . . . . .	17	D	D	D	g	D	D	D
4224103	Other general-line grocery whsle . . . . .	16	D	D	D	g	D	D	D
42242	Packaged frozen food whsle . . . . .	11	D	D	D	c	D	D	D
422420	Packaged frozen food whsle . . . . .	11	D	D	D	c	D	D	D
42243	Dairy products, (except dried or canned) whsle . . . . .	6	D	D	D	c	D	D	D
422430	Dairy products, (except dried or canned) whsle . . . . .	6	D	D	D	c	D	D	D
4224302	Dairy product (except raw milk) whsle . . . . .	6	D	D	D	c	D	D	D
42245	Confectionery whsle . . . . .	5	D	D	D	c	D	D	D
422450	Confectionery whsle . . . . .	5	D	D	D	c	D	D	D
42247	Meat & meat product whsle . . . . .	9	D	D	D	c	D	D	D
422470	Meat & meat product whsle . . . . .	9	D	D	D	c	D	D	D
42248	Fresh fruit & vegetable whsle . . . . .	18	D	D	D	e	D	D	D
422480	Fresh fruit & vegetable whsle . . . . .	18	D	D	D	e	D	D	D
42249	Other grocery & related products whsle . . . . .	26	D	D	D	f	D	D	D
422490	Other grocery & related products whsle . . . . .	26	D	D	D	f	D	D	D
4224902	Bread & baked goods whsle . . . . .	5	D	D	D	c	D	D	D
4224903	Soft drinks whsle . . . . .	6	D	D	D	c	D	D	D
4224906	Other grocery specialties whsle . . . . .	11	D	D	D	c	D	D	D
4225	Farm-product raw material whsle . . . . .	2	D	D	D	a	D	D	D
4226	Chemical & allied products whsle . . . . .	48	209 621	21 259	5 399	487	43 824	19 135	22 075
42261	Plastics materials & basic forms & shapes whsle . . . . .	15	D	D	D	c	D	D	D
422610	Plastics materials & basic forms & shapes whsle . . . . .	15	D	D	D	c	D	D	D
42269	Other chemical & allied products whsle . . . . .	33	D	D	D	e	D	D	D
422690	Other chemical & allied products whsle . . . . .	33	D	D	D	e	D	D	D
4226902	Other chemical & allied products whsle . . . . .	31	D	D	D	e	D	D	D
4227	Petroleum & petroleum products whsle . . . . .	25	D	D	D	e	D	D	D
42271	Petroleum bulk stations & terminals . . . . .	13	609 870	10 323	2 457	361	44 035	15 092	14 178
422710	Petroleum bulk stations & terminals . . . . .	13	609 870	10 323	2 457	361	44 035	15 092	14 178
4227101	Petroleum bulk stations & terminals (except LP) . . . . .	13	609 870	10 323	2 457	361	44 035	15 092	14 178
42271011	Petroleum bulk stations (except LP) . . . . .	4	D	D	D	b	D	D	D
42271012	Petroleum bulk terminals (except LP) . . . . .	9	D	D	D	e	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals) . . . . .	12	D	D	D	b	D	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) . . . . .	12	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle . . . . .	10	D	D	D	f	D	D	D
42281	Beer & ale whsle . . . . .	4	D	D	D	e	D	D	D
422810	Beer & ale whsle . . . . .	4	D	D	D	e	D	D	D
42282	Wine & distilled alcoholic beverage whsle . . . . .	6	D	D	D	c	D	D	D
422820	Wine & distilled alcoholic beverage whsle . . . . .	6	D	D	D	c	D	D	D
4228201	Wine & distilled alcoholic bev (licensed operation) whsle . . . . .	6	D	D	D	c	D	D	D

**Table 5. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>DAVIDSON COUNTY, TN—Con.</b>									
<b>42</b>	<b>Wholesale trade—Con.</b>								
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods								
	whsle .....	111	D	D	D	h	D	D	D
42291	Farm supplies whsle .....	15	221 286	18 059	4 997	369	41 861	6 158	6 451
422910	Farm supplies whsle .....	15	221 286	18 059	4 997	369	41 861	6 158	6 451
4229101	Farm supplies—farm dealers ...	5	D	D	D	e	D	D	D
4229102	Farm supplies—whsle distributors .....	10	D	D	D	b	D	D	D
42292	Book, periodical, & newspaper								
	whsle .....	32	D	D	D	g	D	D	D
422920	Book, periodical, & newspaper								
	whsle .....	32	D	D	D	g	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle .....	18	15 127	2 556	586	131	5 237	1 021	1 106
422930	Flower, nursery stock, & florists' supplies whsle .....	18	15 127	2 556	586	131	5 237	1 021	1 106
42294	Tobacco & tobacco product whsle ...	4	D	D	D	c	D	D	D
422940	Tobacco & tobacco product whsle ..	4	D	D	D	c	D	D	D
42295	Paint, varnish, & supplies whsle ....	11	D	D	D	b	D	D	D
422950	Paint, varnish, & supplies whsle ...	11	D	D	D	b	D	D	D
4229501	Paint, varnish, & supplies whsle .....	11	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle .....	31	D	D	D	c	D	D	D
422990	Other miscellaneous nondurable goods whsle .....	31	D	D	D	c	D	D	D
4229901	Art goods whsle .....	10	D	D	D	b	D	D	D
4229904	Other nondurable goods whsle ..	16	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>1 137</b>	<b>9 431 514</b>	<b>729 746</b>	<b>166 438</b>	<b>20 368</b>	<b>1 390 400</b>	<b>911 536</b>	<b>950 906</b>
421	Wholesale trade, durable goods .....	819	4 565 553	445 237	100 540	12 040	838 245	567 116	585 272
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	94	D	D	D	g	D	D	D
42111	Automobile & other motor vehicle whsle .....	30	D	D	D	f	D	D	D
421110	Automobile & other motor vehicle whsle .....	30	D	D	D	f	D	D	D
4211101	Automobile & motorcycle whsle ..	12	D	D	D	b	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle .....	16	D	D	D	f	D	D	D
42112	Motor vehicle supplies & new parts whsle .....	46	D	D	D	g	D	D	D
421120	Motor vehicle supplies & new parts whsle .....	46	D	D	D	g	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors ..	24	D	D	D	g	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers .....	18	D	D	D	c	D	D	D
4211203	Petroleum products marketing equipment whsle .....	4	D	D	D	b	D	D	D
42113	Tire & tube whsle .....	6	29 350	3 427	709	116	5 747	3 831	3 824
421130	Tire & tube whsle .....	6	29 350	3 427	709	116	5 747	3 831	3 824
42114	Motor vehicle parts, (used) whsle ...	12	5 495	1 357	318	63	3 007	908	934
421140	Motor vehicle parts, (used) whsle ..	12	5 495	1 357	318	63	3 007	908	934
4212	Furniture & home furnishings whsle ...	28	88 152	15 669	3 849	403	26 362	10 786	11 244
42121	Furniture whsle .....	10	D	D	D	c	D	D	D
421210	Furniture whsle .....	10	D	D	D	c	D	D	D
4212102	Office & business furniture whsle .....	10	D	D	D	c	D	D	D
42122	Home furnishings whsle .....	18	D	D	D	c	D	D	D
421220	Home furnishings whsle .....	18	D	D	D	c	D	D	D
4212203	Floor coverings whsle .....	9	41 279	3 190	773	96	8 719	3 859	3 846
4213	Lumber & other construction materials whsle .....	38	D	D	D	e	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle .....	19	D	D	D	e	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle .....	19	D	D	D	e	D	D	D
4213101	Lumber without yard whsle .....	7	D	D	D	b	D	D	D
4213102	Lumber with yard whsle .....	5	89 931	6 453	1 222	170	13 371	10 498	10 676
4213103	Plywood, veneer, millwork, & wood panel whsle .....	7	D	D	D	c	D	D	D
42132	Brick, stone, & related construction materials whsle .....	4	D	D	D	b	D	D	D
421320	Brick, stone, & related construction materials whsle .....	4	D	D	D	b	D	D	D
4213201	Brick, block, tile, clay/cement sewer pipe whsle .....	2	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material whsle .....	7	D	D	D	b	D	D	D
421330	Roofing, siding, & insulation material whsle .....	7	D	D	D	b	D	D	D
4213301	Roofing, siding, & insulation material whsle .....	7	D	D	D	b	D	D	D

**Table 5. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
	<b>DAVIDSON COUNTY, TN—Con.</b>								
	<b>Merchant wholesalers—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle . . . . .	145	697 333	88 257	19 483	2 245	150 788	61 183	66 238
42141	Photographic equipment & supplies whsle . . . . .	12	73 861	5 763	1 385	138	9 708	10 109	10 715
421410	Photographic equipment & supplies whsle . . . . .	12	73 861	5 763	1 385	138	9 708	10 109	10 715
42142	Office equipment whsle . . . . .	25	72 374	17 055	3 931	527	28 139	8 585	8 550
421420	Office equipment whsle . . . . .	25	72 374	17 055	3 931	527	28 139	8 585	8 550
42143	Computer & computer peripheral equipment & software whsle . . . . .	36	251 171	18 287	3 562	357	31 642	15 098	15 670
421430	Computer & computer peripheral equipment & software whsle . . . . .	36	251 171	18 287	3 562	357	31 642	15 098	15 670
4214301	Computer & peripheral equipment whsle . . . . .	30	247 986	17 052	3 236	330	29 919	15 042	15 417
42143011	Computers & peripheral equipment for resale . . . . .	8	D	D	D	b	D	D	D
42143012	Computers & peripheral equipment for end use . . . . .	22	D	D	D	e	D	D	D
42144	Other commercial equipment whsle . . . . .	23	D	D	D	e	D	D	D
421440	Other commercial equipment whsle . . . . .	23	D	D	D	e	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle . . . . .	17	56 692	11 080	2 217	298	15 932	5 747	6 974
4214402	Store machines & equipment whsle . . . . .	6	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle . . . . .	36	D	D	D	f	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle . . . . .	36	D	D	D	f	D	D	D
4214501	Surgical, medical, & hospital supplies whsle . . . . .	34	D	D	D	e	D	D	D
42146	Ophthalmic goods whsle . . . . .	6	D	D	D	c	D	D	D
421460	Ophthalmic goods whsle . . . . .	6	D	D	D	c	D	D	D
42149	Other professional equipment & supplies whsle . . . . .	7	D	D	D	c	D	D	D
421490	Other professional equipment & supplies whsle . . . . .	7	D	D	D	c	D	D	D
4214902	Other professional equipment & supplies whsle . . . . .	6	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle . . . . .	37	649 597	20 375	4 846	547	51 029	82 682	88 210
42151	Metal service centers & offices . . . . .	34	D	D	D	f	D	D	D
421510	Metal service centers & offices . . . . .	34	D	D	D	f	D	D	D
4215101	Ferrous metal service centers & sales offices . . . . .	27	D	D	D	e	D	D	D
42151011	Ferrous metal service centers . . . . .	25	432 133	15 494	3 618	438	35 292	74 729	78 764
42151012	Ferrous metal sales offices . . . . .	2	D	D	D	a	D	D	D
4215102	Nonferrous metal service centers & sales offices . . . . .	7	D	D	D	b	D	D	D
4216	Electrical goods whsle . . . . .	103	561 154	45 605	11 021	1 246	91 588	66 960	67 938
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	43	232 508	17 343	4 102	543	31 430	31 717	31 690
421610	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	43	232 508	17 343	4 102	543	31 430	31 717	31 690
42162	Electrical appliance, television & radio set whsle . . . . .	11	D	D	D	b	D	D	D
421620	Electrical appliance, television & radio set whsle . . . . .	11	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle . . . . .	49	D	D	D	f	D	D	D
421690	Other electronic parts & equipment whsle . . . . .	49	D	D	D	f	D	D	D
4216901	Communications equipment & supplies whsle . . . . .	26	D	D	D	e	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle . . . . .	23	D	D	D	e	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	77	D	D	D	g	D	D	D
42171	Hardware whsle . . . . .	36	D	D	D	e	D	D	D
421710	Hardware whsle . . . . .	36	D	D	D	e	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	15	D	D	D	c	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	15	D	D	D	c	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	19	122 605	15 260	3 266	382	24 785	18 377	15 039
421730	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	19	122 605	15 260	3 266	382	24 785	18 377	15 039

**Table 5. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>DAVIDSON COUNTY, TN—Con.</b>									
<b>Merchant wholesalers—Con.</b>									
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies								
42181	whsle .....	206	584 000	79 460	17 855	2 184	148 018	84 600	92 443
421810	Construction & mining (except petroleum) machinery & equip whsle .....	18	100 729	9 350	1 998	229	17 236	16 119	19 364
421810	Construction & mining (except petroleum) machinery & equip whsle .....	18	100 729	9 350	1 998	229	17 236	16 119	19 364
42182	Farm & garden machinery & equipment whsle .....	9	42 649	4 837	958	148	10 189	8 698	9 417
421820	Farm & garden machinery & equipment whsle .....	9	42 649	4 837	958	148	10 189	8 698	9 417
4218202	Farm machinery & equipment—whsle distributors .....	6	D	D	D	b	D	D	D
4218203	Lawn & garden machinery & equipment whsle .....	3	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle .....	100	D	D	D	g	D	D	D
421830	Industrial machinery & equipment whsle .....	100	D	D	D	g	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle .....	15	D	D	D	c	D	D	D
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle .....	11	D	D	D	c	D	D	D
4218303	General-purpose industrial machinery & equipment whsle .....	29	D	D	D	c	D	D	D
4218304	Metalworking machinery & equipment whsle .....	17	D	D	D	c	D	D	D
4218305	Materials handling equipment whsle .....	17	77 237	12 839	2 956	372	23 738	8 897	8 436
4218307	Other industrial machinery & equipment whsle .....	18	D	D	D	c	D	D	D
42184	Industrial supplies whsle .....	40	106 158	15 466	3 249	419	25 945	14 079	14 870
421840	Industrial supplies whsle .....	40	106 158	15 466	3 249	419	25 945	14 079	14 870
4218401	General-line industrial supplies whsle .....	5	D	D	D	b	D	D	D
4218402	Mechanical power transmission supplies whsle .....	6	D	D	D	b	D	D	D
4218403	Welding supplies whsle .....	3	D	D	D	b	D	D	D
4218406	Other industrial supplies whsle .....	18	48 510	8 004	1 693	200	12 905	6 279	6 049
42185	Service establishment equipment & supplies whsle .....	29	D	D	D	c	D	D	D
421850	Service establishment equipment & supplies whsle .....	29	D	D	D	c	D	D	D
4218501	Beauty & barber shop equipment & supplies whsle .....	7	D	D	D	b	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle .....	10	10 464	2 174	426	83	4 710	1 421	1 431
4218503	Laundry & dry-cleaning equipment & supplies whsle .....	7	D	D	D	b	D	D	D
4218504	Other service establishment equipment & supplies whsle .....	5	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle .....	10	45 274	4 248	1 072	127	9 313	10 120	10 973
421860	Transportation equipment & supplies (exc motor vehicle) whsle .....	10	45 274	4 248	1 072	127	9 313	10 120	10 973
4218603	Other transportation equipment & supplies whsle .....	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	91	D	D	D	g	D	D	D
42191	Sporting & recreational goods & supplies whsle .....	9	D	D	D	b	D	D	D
421910	Sporting & recreational goods & supplies whsle .....	9	D	D	D	b	D	D	D
42192	Toy & hobby goods & supplies whsle .....	8	D	D	D	b	D	D	D
421920	Toy & hobby goods & supplies whsle .....	8	D	D	D	b	D	D	D
42193	Recyclable material whsle .....	12	D	D	D	e	D	D	D
421930	Recyclable material whsle .....	12	D	D	D	e	D	D	D
4219301	Iron & steel scrap processors & dealers .....	7	D	D	D	c	D	D	D
42193011	Iron & steel scrap processors (using power processing equipment) .....	6	D	D	D	c	D	D	D
4219302	Recyclable paper & paperboard whsle .....	2	D	D	D	b	D	D	D

**Table 5. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
	<b>DAVIDSON COUNTY, TN—Con.</b>								
	<b>Merchant wholesalers—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whsle—Con.								
42199	Other miscellaneous durable goods whsle .....	53	D	D	D	g	D	D	D
421990	Other miscellaneous durable goods whsle .....	53	D	D	D	g	D	D	D
4219901	Musical instruments & supplies whsle .....	6	D	D	D	c	D	D	D
4219904	Prerecorded media whsle .....	21	D	D	D	f	D	D	D
42199041	Compact discs/pre-recorded audio tapes, & phonograph records whsle .....	17	D	D	D	f	D	D	D
42199042	Pre-recorded video tapes whsle .....	4	D	D	D	c	D	D	D
4219905	Fire extinguishers & fire safety equipment whsle .....	2	D	D	D	a	D	D	D
4219906	Other durable goods whsle .....	14	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	318	4 865 961	284 509	65 898	8 328	552 155	344 420	365 634
4221	Paper & paper product whsle .....	43	D	D	D	f	D	D	D
42211	Printing & writing paper whsle .....	7	D	D	D	c	D	D	D
422110	Printing & writing paper whsle .....	7	D	D	D	c	D	D	D
42212	Stationery & office supplies whsle .....	21	D	D	D	e	D	D	D
422120	Stationery & office supplies whsle .....	21	D	D	D	e	D	D	D
42213	Industrial & personal service paper whsle .....	15	D	D	D	c	D	D	D
422130	Industrial & personal service paper whsle .....	15	D	D	D	c	D	D	D
4222	Drugs, & druggists' sundries whsle .....	28	D	D	D	e	D	D	D
42221	Drugs, & druggists' sundries whsle .....	28	D	D	D	e	D	D	D
422210	Drugs, & druggists' sundries whsle .....	28	D	D	D	e	D	D	D
4222101	General-line drugs whsle .....	18	D	D	D	e	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle .....	10	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle .....	31	D	D	D	e	D	D	D
42231	Piece goods, notions, & other dry goods whsle .....	3	D	D	D	b	D	D	D
422310	Piece goods, notions, & other dry goods whsle .....	3	D	D	D	b	D	D	D
42232	Men's & boys' clothing & furnishings whsle .....	12	D	D	D	b	D	D	D
422320	Men's & boys' clothing & furnishings whsle .....	12	D	D	D	b	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle .....	11	D	D	D	b	D	D	D
422330	Women's, children's, & infants' clothing & accessories whsle .....	11	D	D	D	b	D	D	D
42234	Footwear whsle .....	5	D	D	D	c	D	D	D
422340	Footwear whsle .....	5	D	D	D	c	D	D	D
4224	Grocery & related products whsle .....	67	1 295 952	89 856	20 819	2 733	158 138	63 253	64 007
42241	General-line grocery whsle .....	11	D	D	D	g	D	D	D
422410	General-line grocery whsle .....	11	D	D	D	g	D	D	D
4224103	Other general-line grocery whsle .....	10	D	D	D	g	D	D	D
42243	Dairy products, (except dried or canned) whsle .....	3	D	D	D	b	D	D	D
422430	Dairy products, (except dried or canned) whsle .....	3	D	D	D	b	D	D	D
4224302	Dairy product (except raw milk) whsle .....	3	D	D	D	b	D	D	D
42247	Meat & meat product whsle .....	8	D	D	D	c	D	D	D
422470	Meat & meat product whsle .....	8	D	D	D	c	D	D	D
42248	Fresh fruit & vegetable whsle .....	16	D	D	D	e	D	D	D
422480	Fresh fruit & vegetable whsle .....	16	D	D	D	e	D	D	D
42249	Other grocery & related products whsle .....	20	D	D	D	c	D	D	D
422490	Other grocery & related products whsle .....	20	D	D	D	c	D	D	D
4224906	Other grocery specialties whsle .....	9	D	D	D	c	D	D	D
4225	Farm-product raw material whsle .....	1	D	D	D	a	D	D	D
4226	Chemical & allied products whsle .....	37	159 875	18 308	4 587	419	38 351	15 644	18 400
42261	Plastics materials & basic forms & shapes whsle .....	11	D	D	D	c	D	D	D
422610	Plastics materials & basic forms & shapes whsle .....	11	D	D	D	c	D	D	D
42269	Other chemical & allied products whsle .....	26	D	D	D	e	D	D	D
422690	Other chemical & allied products whsle .....	26	D	D	D	e	D	D	D
4226902	Other chemical & allied products whsle .....	24	D	D	D	e	D	D	D

**Table 5. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
<b>DAVIDSON COUNTY, TN—Con.</b>									
<b>Merchant wholesalers—Con.</b>									
422	Wholesale trade, nondurable goods—Con.								
4227	Petroleum & petroleum products								
	whsle .....	14	D	D	D	e	D	D	D
42271	Petroleum bulk stations & terminals	6	179 107	8 690	2 016	316	34 907	6 462	6 045
422710	Petroleum bulk stations & terminals	6	179 107	8 690	2 016	316	34 907	6 462	6 045
4227101	Petroleum bulk stations & terminals (except LP)	6	179 107	8 690	2 016	316	34 907	6 462	6 045
42271011	Petroleum bulk stations (except LP)	4	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle .....	9	D	D	D	f	D	D	D
42281	Beer & ale whsle .....	4	D	D	D	e	D	D	D
422810	Beer & ale whsle .....	4	D	D	D	e	D	D	D
42282	Wine & distilled alcoholic beverage whsle .....	5	D	D	D	c	D	D	D
422820	Wine & distilled alcoholic beverage whsle .....	5	D	D	D	c	D	D	D
4228201	Wine & distilled alcoholic bev (licensed operation) whsle .....	5	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle .....	88	D	D	D	g	D	D	D
42291	Farm supplies whsle .....	11	D	D	D	b	D	D	D
422910	Farm supplies whsle .....	11	D	D	D	b	D	D	D
42292	Book, periodical, & newspaper whsle .....	24	515 534	60 654	14 105	1 977	102 292	65 951	73 888
422920	Book, periodical, & newspaper whsle .....	24	515 534	60 654	14 105	1 977	102 292	65 951	73 888
42293	Flower, nursery stock, & florists' supplies whsle .....	17	D	D	D	c	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle .....	17	D	D	D	c	D	D	D
42299	Other miscellaneous nondurable goods whsle .....	27	D	D	D	c	D	D	D
422990	Other miscellaneous nondurable goods whsle .....	27	D	D	D	c	D	D	D
4229901	Art goods whsle .....	9	D	D	D	b	D	D	D
4229904	Other nondurable goods whsle ..	14	D	D	D	b	D	D	D
<b>Manufacturers' sales branches and sales offices ..</b>		<b>176</b>	<b>5 240 133</b>	<b>192 572</b>	<b>52 041</b>	<b>4 490</b>	<b>440 788</b>	<b>294 997</b>	<b>283 315</b>
421	Wholesale trade, durable goods .....	115	3 611 053	128 058	35 135	2 619	241 509	148 640	144 261
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	17	D	D	D	f	D	D	D
42112	Motor vehicle supplies & new parts whsle .....	13	D	D	D	e	D	D	D
421120	Motor vehicle supplies & new parts whsle .....	13	D	D	D	e	D	D	D
42113	Tire & tube whsle .....	3	D	D	D	e	D	D	D
421130	Tire & tube whsle .....	3	D	D	D	e	D	D	D
4213	Lumber & other construction materials whsle .....	19	D	D	D	e	D	D	D
42132	Brick, stone, & related construction materials whsle .....	7	D	D	D	b	D	D	D
421320	Brick, stone, & related construction materials whsle .....	7	D	D	D	b	D	D	D
4213201	Brick, block, tile, clay/cement sewer pipe whsle .....	2	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material whsle .....	4	D	D	D	b	D	D	D
421330	Roofing, siding, & insulation material whsle .....	4	D	D	D	b	D	D	D
4213301	Roofing, siding, & insulation material whsle .....	4	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle .....	23	D	D	D	f	D	D	D
42142	Office equipment whsle .....	5	D	D	D	e	D	D	D
421420	Office equipment whsle .....	5	D	D	D	e	D	D	D
42143	Computer & computer peripheral equipment & software whsle .....	14	D	D	D	e	D	D	D
421430	Computer & computer peripheral equipment & software whsle .....	14	D	D	D	e	D	D	D
4214301	Computer & peripheral equipment whsle .....	14	D	D	D	e	D	D	D
42143012	Computers & peripheral equipment for end use .....	11	D	D	D	e	D	D	D
42144	Other commercial equipment whsle ..	2	D	D	D	b	D	D	D
421440	Other commercial equipment whsle .....	2	D	D	D	b	D	D	D
4214402	Store machines & equipment whsle .....	1	D	D	D	b	D	D	D



**Table 5. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
	<b>DAVIDSON COUNTY, TN—Con.</b>								
	<b>Manufacturers' sales branches and sales offices—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4215	Metal & mineral (except petroleum) whsle .....	10	D	D	D	e	D	D	D
42151	Metal service centers & offices .....	10	D	D	D	e	D	D	D
421510	Metal service centers & offices .....	10	D	D	D	e	D	D	D
4215101	Ferrous metal service centers & sales offices .....	10	D	D	D	e	D	D	D
42151011	Ferrous metal service centers .....	6	134 355	6 434	1 633	188	15 325	25 359	20 581
42151012	Ferrous metal sales offices .....	4	D	D	D	b	D	D	D
4216	Electrical goods whsle .....	20	320 741	11 932	3 109	223	18 165	12 183	12 922
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	11	D	D	D	c	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle .....	11	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle .....	8	D	D	D	b	D	D	D
421690	Other electronic parts & equipment whsle .....	8	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	14	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle .....	8	D	D	D	c	D	D	D
421830	Industrial machinery & equipment whsle .....	8	D	D	D	c	D	D	D
4218303	General-purpose industrial machinery & equipment whsle .....	5	D	D	D	c	D	D	D
42184	Industrial supplies whsle .....	4	D	D	D	b	D	D	D
421840	Industrial supplies whsle .....	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle .....	2	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle .....	2	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle .....	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	61	1 629 080	64 514	16 906	1 871	199 279	146 357	139 054
4221	Paper & paper product whsle .....	8	D	D	D	c	D	D	D
42212	Stationery & office supplies whsle .....	8	D	D	D	c	D	D	D
422120	Stationery & office supplies whsle .....	8	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle .....	11	437 446	15 240	3 977	485	43 140	75 283	82 543
42232	Men's & boys' clothing & furnishings whsle .....	5	D	D	D	e	D	D	D
422320	Men's & boys' clothing & furnishings whsle .....	5	D	D	D	e	D	D	D
4224	Grocery & related products whsle .....	10	D	D	D	f	D	D	D
42242	Packaged frozen food whsle .....	2	D	D	D	b	D	D	D
422420	Packaged frozen food whsle .....	2	D	D	D	b	D	D	D
42249	Other grocery & related products whsle .....	3	D	D	D	e	D	D	D
422490	Other grocery & related products whsle .....	3	D	D	D	e	D	D	D
4224902	Bread & baked goods whsle .....	2	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle .....	10	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals .....	7	430 763	1 633	441	45	9 128	8 630	8 133
422710	Petroleum bulk stations & terminals .....	7	430 763	1 633	441	45	9 128	8 630	8 133
4227101	Petroleum bulk stations & terminals (except LP) .....	7	430 763	1 633	441	45	9 128	8 630	8 133
4229	Miscellaneous nondurable goods whsle .....	12	D	D	D	f	D	D	D
42291	Farm supplies whsle .....	2	D	D	D	e	D	D	D
422910	Farm supplies whsle .....	2	D	D	D	e	D	D	D
4229101	Farm supplies—farm dealers .....	1	D	D	D	e	D	D	D
42292	Book, periodical, & newspaper whsle .....	5	D	D	D	e	D	D	D
422920	Book, periodical, & newspaper whsle .....	5	D	D	D	e	D	D	D

**Table 5. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>DAVIDSON COUNTY, TN—Con.</b>									
	<b>Agents, brokers, and commission merchants . . . . .</b>	<b>132</b>	<b>2 333 568</b>	<b>40 385</b>	<b>9 607</b>	<b>1 154</b>	<b>82 920</b>	<b>604</b>	<b>712</b>
421	Wholesale trade, durable goods . . . . .	84	1 639 520	24 653	6 135	739	57 371	568	684
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	5	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whsle . . . . .	2	D	D	D	e	D	D	D
421110	Automobile & other motor vehicle whsle . . . . .	2	D	D	D	e	D	D	D
4211101	Automobile & motorcycle whsle . . . . .	1	D	D	D	e	D	D	D
42112	Motor vehicle supplies & new parts whsle . . . . .	3	15 650	636	166	21	1 026	—	—
421120	Motor vehicle supplies & new parts whsle . . . . .	3	15 650	636	166	21	1 026	—	—
4213	Lumber & other construction materials whsle . . . . .	5	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle . . . . .	10	D	D	D	b	D	D	D
42143	Computer & computer peripheral equipment & software whsle . . . . .	2	D	D	D	a	D	D	D
421430	Computer & computer peripheral equipment & software whsle . . . . .	2	D	D	D	a	D	D	D
4214301	Computer & peripheral equipment whsle . . . . .	2	D	D	D	a	D	D	D
42143012	Computers & peripheral equipment for end use . . . . .	2	D	D	D	a	D	D	D
42144	Other commercial equipment whsle . . . . .	4	D	D	D	a	D	D	D
421440	Other commercial equipment whsle . . . . .	4	D	D	D	a	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle . . . . .	3	D	D	D	a	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle . . . . .	2	D	D	D	a	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle . . . . .	2	D	D	D	a	D	D	D
4214501	Surgical, medical, & hospital supplies whsle . . . . .	2	D	D	D	a	D	D	D
4215	Metal & mineral (except petroleum) whsle . . . . .	2	D	D	D	a	D	D	D
42152	Coal & other mineral & ore whsle . . . . .	1	D	D	D	a	D	D	D
421520	Coal & other mineral & ore whsle . . . . .	1	D	D	D	a	D	D	D
4215201	Coal whsle . . . . .	1	D	D	D	a	D	D	D
4216	Electrical goods whsle . . . . .	21	177 356	6 473	1 977	123	11 293	184	220
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	12	D	D	D	b	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	12	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle . . . . .	5	D	D	D	b	D	D	D
421690	Other electronic parts & equipment whsle . . . . .	5	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	16	D	D	D	b	D	D	D
42171	Hardware whsle . . . . .	3	D	D	D	b	D	D	D
421710	Hardware whsle . . . . .	3	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	9	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	9	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle . . . . .	11	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle . . . . .	7	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle . . . . .	7	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle . . . . .	9	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods . . . . .	48	694 048	15 732	3 472	415	25 549	36	28
4223	Apparel, piece goods, & notions whsle . . . . .	8	D	D	D	a	D	D	D
4224	Grocery & related products whsle . . . . .	19	D	D	D	e	D	D	D
42241	General-line grocery whsle . . . . .	6	D	D	D	c	D	D	D
422410	General-line grocery whsle . . . . .	6	D	D	D	c	D	D	D
4224103	Other general-line grocery whsle . . . . .	6	D	D	D	c	D	D	D
42242	Packaged frozen food whsle . . . . .	5	D	D	D	b	D	D	D
422420	Packaged frozen food whsle . . . . .	5	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle . . . . .	11	D	D	D	b	D	D	D
42291	Farm supplies whsle . . . . .	2	D	D	D	a	D	D	D
422910	Farm supplies whsle . . . . .	2	D	D	D	a	D	D	D
4229102	Farm supplies—whsle distributors . . . . .	2	D	D	D	a	D	D	D

**Table 5. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>DECATUR COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>7</b>	<b>3 327</b>	<b>527</b>	<b>154</b>	<b>36</b>	<b>766</b>	<b>48</b>	<b>169</b>
421	Wholesale trade, durable goods .....	4	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>7</b>	<b>3 327</b>	<b>527</b>	<b>154</b>	<b>36</b>	<b>766</b>	<b>48</b>	<b>169</b>
421	Wholesale trade, durable goods .....	4	D	D	D	b	D	D	D
<b>DEKALB COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>8</b>	<b>96 338</b>	<b>6 617</b>	<b>1 530</b>	<b>271</b>	<b>13 634</b>	<b>6 934</b>	<b>7 178</b>
421	Wholesale trade, durable goods .....	7	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	3	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle .....	1	D	D	D	c	D	D	D
421120	Motor vehicle supplies & new parts whsle .....	1	D	D	D	c	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors ..	1	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods .....	1	D	D	D	a	D	D	D
4224	Grocery & related products whsle .....	1	D	D	D	a	D	D	D
	<b>Merchant wholesalers .....</b>	<b>6</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	6	D	D	D	b	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	1	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	1	D	D	D	c	D	D	D
	<b>Agents, brokers, and commission merchants .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods .....	1	D	D	D	a	D	D	D
4224	Grocery & related products whsle .....	1	D	D	D	a	D	D	D
<b>DICKSON COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>27</b>	<b>274 682</b>	<b>11 549</b>	<b>2 924</b>	<b>471</b>	<b>26 405</b>	<b>13 438</b>	<b>14 008</b>
421	Wholesale trade, durable goods .....	16	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	2	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle .....	2	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle .....	2	D	D	D	b	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle .....	2	D	D	D	b	D	D	D
4213102	Lumber with yard whsle .....	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	8	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle .....	4	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle .....	4	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers .....	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	11	D	D	D	e	D	D	D
4224	Grocery & related products whsle .....	2	D	D	D	c	D	D	D
42249	Other grocery & related products whsle .....	2	D	D	D	c	D	D	D
422490	Other grocery & related products whsle .....	2	D	D	D	c	D	D	D
4224903	Soft drinks whsle .....	1	D	D	D	b	D	D	D
4224906	Other grocery specialties whsle ..	1	D	D	D	c	D	D	D
4225	Farm-product raw material whsle .....	1	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle .....	2	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals ..	1	D	D	D	a	D	D	D
422710	Petroleum bulk stations & terminals .....	1	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle .....	3	D	D	D	b	D	D	D

**Table 5. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>DICKSON COUNTY, TN—Con.</b>									
	<b>Merchant wholesalers . . . . .</b>	<b>21</b>	<b>224 858</b>	<b>9 193</b>	<b>2 402</b>	<b>375</b>	<b>20 941</b>	<b>13 028</b>	<b>13 598</b>
421	Wholesale trade, durable goods . . . . .	13	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	2	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle . . . . .	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle . . . . .	6	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle . . . . .	4	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle . . . . .	4	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers . . . . .	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods . . . . .	8	D	D	D	c	D	D	D
4224	Grocery & related products whsle . . . . .	1	D	D	D	c	D	D	D
42249	Other grocery & related products whsle . . . . .	1	D	D	D	c	D	D	D
422490	Other grocery & related products whsle . . . . .	1	D	D	D	c	D	D	D
4224906	Other grocery specialties whsle . . . . .	1	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle . . . . .	2	D	D	D	b	D	D	D
	<b>Manufacturers' sales branches and sales offices . . . . .</b>	<b>3</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods . . . . .	2	D	D	D	b	D	D	D
	<b>Agents, brokers, and commission merchants . . . . .</b>	<b>3</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods . . . . .	1	D	D	D	b	D	D	D
4225	Farm-product raw material whsle . . . . .	1	D	D	D	b	D	D	D
<b>DYER COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade . . . . .</b>	<b>47</b>	<b>221 206</b>	<b>15 708</b>	<b>3 531</b>	<b>572</b>	<b>28 832</b>	<b>39 091</b>	<b>39 135</b>
421	Wholesale trade, durable goods . . . . .	31	95 083	7 915	1 807	315	14 619	32 250	34 485
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	7	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle . . . . .	2	D	D	D	c	D	D	D
421120	Motor vehicle supplies & new parts whsle . . . . .	2	D	D	D	c	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers . . . . .	2	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle . . . . .	16	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle . . . . .	5	33 361	1 465	350	56	2 898	11 547	13 143
421820	Farm & garden machinery & equipment whsle . . . . .	5	33 361	1 465	350	56	2 898	11 547	13 143
4218201	Farm machinery & equipment—farm dealers . . . . .	5	33 361	1 465	350	56	2 898	11 547	13 143
42184	Industrial supplies whsle . . . . .	6	10 474	885	172	30	1 869	1 225	1 361
421840	Industrial supplies whsle . . . . .	6	10 474	885	172	30	1 869	1 225	1 361
422	Wholesale trade, nondurable goods . . . . .	16	126 123	7 793	1 724	257	14 213	6 841	4 650
4224	Grocery & related products whsle . . . . .	4	D	D	D	c	D	D	D
42249	Other grocery & related products whsle . . . . .	3	D	D	D	c	D	D	D
422490	Other grocery & related products whsle . . . . .	3	D	D	D	c	D	D	D
4224903	Soft drinks whsle . . . . .	2	D	D	D	c	D	D	D
4225	Farm-product raw material whsle . . . . .	3	43 852	647	170	20	1 858	3 376	1 058
4227	Petroleum & petroleum products whsle . . . . .	4	39 791	1 771	267	46	3 560	1 581	1 544
42271	Petroleum bulk stations & terminals . . . . .	2	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals . . . . .	2	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP) . . . . .	2	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP) . . . . .	2	D	D	D	b	D	D	D

**Table 5. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>DYER COUNTY, TN—Con.</b>									
<b>Merchant wholesalers</b> .....		<b>40</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>e</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	27	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	15	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle .....	5	33 361	1 465	350	56	2 898	11 547	13 143
421820	Farm & garden machinery & equipment whsle .....	5	33 361	1 465	350	56	2 898	11 547	13 143
4218201	Farm machinery & equipment—farm dealers .....	5	33 361	1 465	350	56	2 898	11 547	13 143
42184	Industrial supplies whsle .....	5	D	D	D	b	D	D	D
421840	Industrial supplies whsle .....	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	13	121 392	7 273	1 595	236	12 916	6 657	4 424
4224	Grocery & related products whsle .....	2	D	D	D	c	D	D	D
42249	Other grocery & related products whsle .....	2	D	D	D	c	D	D	D
422490	Other grocery & related products whsle .....	2	D	D	D	c	D	D	D
4224903	Soft drinks whsle .....	2	D	D	D	c	D	D	D
4225	Farm-product raw material whsle .....	3	43 852	647	170	20	1 858	3 376	1 058
4227	Petroleum & petroleum products whsle .....	4	39 791	1 771	267	46	3 560	1 581	1 544
42271	Petroleum bulk stations & terminals .....	2	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals .....	2	D	D	D	b	D	D	D
<b>Manufacturers' sales branches and sales offices</b> ..		<b>5</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	2	D	D	D	c	D	D	D
<b>Agents, brokers, and commission merchants</b> .....		<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	2	D	D	D	a	D	D	D
<b>FAYETTE COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade</b> .....	<b>21</b>	<b>102 783</b>	<b>5 058</b>	<b>998</b>	<b>163</b>	<b>11 243</b>	<b>11 335</b>	<b>12 081</b>
421	Wholesale trade, durable goods .....	10	65 487	3 246	702	99	6 781	9 518	10 115
4212	Furniture & home furnishings whsle ...	2	D	D	D	a	D	D	D
42121	Furniture whsle .....	2	D	D	D	a	D	D	D
421210	Furniture whsle .....	2	D	D	D	a	D	D	D
4212101	Household & lawn furniture whsle .....	2	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle .....	6	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle .....	2	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle .....	2	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers .....	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	11	37 296	1 812	296	64	4 462	1 817	1 966
4223	Apparel, piece goods, & notions whsle ..	1	D	D	D	a	D	D	D
42231	Piece goods, notions, & other dry goods whsle .....	1	D	D	D	a	D	D	D
422310	Piece goods, notions, & other dry goods whsle .....	1	D	D	D	a	D	D	D
<b>Merchant wholesalers</b> .....		<b>17</b>	<b>63 347</b>	<b>4 458</b>	<b>886</b>	<b>140</b>	<b>9 304</b>	<b>11 269</b>	<b>11 885</b>
421	Wholesale trade, durable goods .....	9	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	6	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle .....	2	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle .....	2	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers .....	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	8	D	D	D	b	D	D	D
<b>Agents, brokers, and commission merchants</b> .....		<b>4</b>	<b>39 436</b>	<b>600</b>	<b>112</b>	<b>23</b>	<b>1 939</b>	<b>66</b>	<b>196</b>
421	Wholesale trade, durable goods .....	1	D	D	D	a	D	D	D
4212	Furniture & home furnishings whsle ...	1	D	D	D	a	D	D	D
42121	Furniture whsle .....	1	D	D	D	a	D	D	D
421210	Furniture whsle .....	1	D	D	D	a	D	D	D
4212101	Household & lawn furniture whsle .....	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	3	D	D	D	b	D	D	D

**Table 5. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
<b>FENTRESS COUNTY, TN</b>									
42	Wholesale trade .....	8	4 275	377	74	20	1 023	425	497
	Merchant wholesalers .....	7	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices ..	1	D	D	D	a	D	D	D
<b>FRANKLIN COUNTY, TN</b>									
42	Wholesale trade .....	23	46 923	3 387	702	145	7 329	6 008	6 022
421	Wholesale trade, durable goods .....	17	25 644	2 705	550	113	5 193	4 569	4 919
4213	Lumber & other construction materials whsle .....	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	7	10 502	1 240	224	46	2 245	2 341	2 257
422	Wholesale trade, nondurable goods .....	6	21 279	682	152	32	2 136	1 439	1 103
	Merchant wholesalers .....	22	D	D	D	c	D	D	D
421	Wholesale trade, durable goods .....	16	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	7	10 502	1 240	224	46	2 245	2 341	2 257
422	Wholesale trade, nondurable goods .....	6	21 279	682	152	32	2 136	1 439	1 103
	Manufacturers' sales branches and sales offices ..	1	D	D	D	b	D	D	D
<b>GIBSON COUNTY, TN</b>									
42	Wholesale trade .....	51	333 235	14 393	3 255	520	23 820	22 340	25 302
421	Wholesale trade, durable goods .....	34	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	7	8 160	1 281	263	39	1 982	599	1 332
42114	Motor vehicle parts, (used) whsle ...	3	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle .	3	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle .....	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	9	23 764	1 382	314	57	2 490	7 392	8 630
42182	Farm & garden machinery & equipment whsle .....	2	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle .....	2	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers .....	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	17	D	D	D	c	D	D	D
4224	Grocery & related products whsle .....	3	D	D	D	c	D	D	D
42241	General-line grocery whsle .....	1	D	D	D	c	D	D	D
422410	General-line grocery whsle .....	1	D	D	D	c	D	D	D
4225	Farm-product raw material whsle .....	6	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle .....	3	D	D	D	a	D	D	D
	Merchant wholesalers .....	45	314 432	13 356	2 996	471	21 427	20 358	23 238
421	Wholesale trade, durable goods .....	33	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	7	8 160	1 281	263	39	1 982	599	1 332
42114	Motor vehicle parts, (used) whsle ...	3	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle .	3	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle .....	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	9	23 764	1 382	314	57	2 490	7 392	8 630
42182	Farm & garden machinery & equipment whsle .....	2	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle .....	2	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers .....	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	12	D	D	D	c	D	D	D
4224	Grocery & related products whsle .....	3	D	D	D	c	D	D	D
42241	General-line grocery whsle .....	1	D	D	D	c	D	D	D
422410	General-line grocery whsle .....	1	D	D	D	c	D	D	D
	Manufacturers' sales branches and sales offices ..	4	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants .....	2	D	D	D	a	D	D	D

**Table 5. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>GILES COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>34</b>	<b>93 129</b>	<b>9 482</b>	<b>1 946</b>	<b>302</b>	<b>20 874</b>	<b>3 753</b>	<b>4 598</b>
421	Wholesale trade, durable goods .....	20	41 767	3 537	823	128	8 985	1 774	2 523
4218	Machinery, equipment, & supplies								
42183	whsle .....	6	D	D	D	b	D	D	D
421830	Industrial machinery & equipment								
421830	whsle .....	4	D	D	D	b	D	D	D
421830	Industrial machinery & equipment								
421830	whsle .....	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	6	D	D	D	b	D	D	D
42193	Recyclable material whsle .....	2	D	D	D	b	D	D	D
421930	Recyclable material whsle .....	2	D	D	D	b	D	D	D
4219301	Iron & steel scrap processors & dealers .....	2	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods								
421990	whsle .....	3	D	D	D	a	D	D	D
421990	Other miscellaneous durable goods whsle .....	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	14	51 362	5 945	1 123	174	11 889	1 979	2 075
4224	Grocery & related products whsle .....	4	13 588	2 576	567	88	6 034	491	479
42249	Other grocery & related products								
422490	whsle .....	2	D	D	D	b	D	D	D
422490	Other grocery & related products whsle .....	2	D	D	D	b	D	D	D
4227	Petroleum & petroleum products								
42271	whsle .....	4	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals .	3	19 941	773	163	26	1 944	602	640
422710	Petroleum bulk stations & terminals .....	3	19 941	773	163	26	1 944	602	640
	<b>Merchant wholesalers .....</b>	<b>31</b>	<b>82 811</b>	<b>8 793</b>	<b>1 764</b>	<b>276</b>	<b>18 498</b>	<b>3 412</b>	<b>4 247</b>
421	Wholesale trade, durable goods .....	18	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies								
4218	whsle .....	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	6	D	D	D	b	D	D	D
42193	Recyclable material whsle .....	2	D	D	D	b	D	D	D
421930	Recyclable material whsle .....	2	D	D	D	b	D	D	D
4219301	Iron & steel scrap processors & dealers .....	2	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods								
421990	whsle .....	3	D	D	D	a	D	D	D
421990	Other miscellaneous durable goods whsle .....	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	13	D	D	D	c	D	D	D
4224	Grocery & related products whsle .....	3	D	D	D	b	D	D	D
42249	Other grocery & related products								
422490	whsle .....	2	D	D	D	b	D	D	D
422490	Other grocery & related products whsle .....	2	D	D	D	b	D	D	D
4227	Petroleum & petroleum products								
4227	whsle .....	4	D	D	D	b	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Agents, brokers, and commission merchants .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>GRAINGER COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>9</b>	<b>18 590</b>	<b>959</b>	<b>191</b>	<b>46</b>	<b>1 901</b>	<b>353</b>	<b>433</b>
421	Wholesale trade, durable goods .....	8	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	2	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>8</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	7	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	2	D	D	D	b	D	D	D
	<b>Agents, brokers, and commission merchants .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	1	D	D	D	a	D	D	D

**Table 5. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>GREENE COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade . . . . .</b>	<b>44</b>	<b>283 546</b>	<b>12 390</b>	<b>2 431</b>	<b>679</b>	<b>26 758</b>	<b>39 920</b>	<b>41 207</b>
421	Wholesale trade, durable goods . . . . .	24	215 525	9 072	1 583	514	18 208	36 012	36 877
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	4	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle . . .	2	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle . . .	2	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle . . . . .	2	D	D	D	a	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	1	D	D	D	e	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	1	D	D	D	e	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	1	D	D	D	e	D	D	D
4218	Machinery, equipment, & supplies whsle . . . . .	9	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle . . . . .	6	14 237	905	201	62	1 804	4 755	5 022
421820	Farm & garden machinery & equipment whsle . . . . .	6	14 237	905	201	62	1 804	4 755	5 022
4218201	Farm machinery & equipment—farm dealers . . . . .	6	14 237	905	201	62	1 804	4 755	5 022
422	Wholesale trade, nondurable goods . . . . .	20	68 021	3 318	848	165	8 550	3 908	4 330
4224	Grocery & related products whsle . . . . .	4	12 371	1 417	309	58	3 058	2 392	2 550
42249	Other grocery & related products whsle . . . . .	1	D	D	D	b	D	D	D
422490	Other grocery & related products whsle . . . . .	1	D	D	D	b	D	D	D
4225	Farm-product raw material whsle . . . . .	8	23 676	714	207	54	1 328	—	—
4227	Petroleum & petroleum products whsle . . . . .	3	27 446	756	205	32	3 295	1 125	993
42271	Petroleum bulk stations & terminals . . . . .	3	27 446	756	205	32	3 295	1 125	993
422710	Petroleum bulk stations & terminals . . . . .	3	27 446	756	205	32	3 295	1 125	993
4227101	Petroleum bulk stations & terminals (except LP) . . . . .	2	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP) . . . . .	2	D	D	D	b	D	D	D
<b>Merchant wholesalers . . . . .</b>		<b>36</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>f</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods . . . . .	20	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	4	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle . . .	2	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle . . .	2	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle . . . . .	2	D	D	D	a	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	1	D	D	D	e	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	1	D	D	D	e	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	1	D	D	D	e	D	D	D
4218	Machinery, equipment, & supplies whsle . . . . .	8	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle . . . . .	6	14 237	905	201	62	1 804	4 755	5 022
421820	Farm & garden machinery & equipment whsle . . . . .	6	14 237	905	201	62	1 804	4 755	5 022
4218201	Farm machinery & equipment—farm dealers . . . . .	6	14 237	905	201	62	1 804	4 755	5 022
422	Wholesale trade, nondurable goods . . . . .	16	D	D	D	c	D	D	D
4224	Grocery & related products whsle . . . . .	4	12 371	1 417	309	58	3 058	2 392	2 550
42249	Other grocery & related products whsle . . . . .	1	D	D	D	b	D	D	D
422490	Other grocery & related products whsle . . . . .	1	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle . . . . .	3	27 446	756	205	32	3 295	1 125	993
42271	Petroleum bulk stations & terminals . . . . .	3	27 446	756	205	32	3 295	1 125	993
422710	Petroleum bulk stations & terminals . . . . .	3	27 446	756	205	32	3 295	1 125	993
<b>Manufacturers' sales branches and sales offices . . . . .</b>		<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>Agents, brokers, and commission merchants . . . . .</b>		<b>7</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods . . . . .	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods . . . . .	4	D	D	D	b	D	D	D
4225	Farm-product raw material whsle . . . . .	4	D	D	D	b	D	D	D



**Table 5. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
<b>GRUNDY COUNTY, TN</b>									
42	Wholesale trade .....	4	2 128	357	82	20	722	86	102
	Merchant wholesalers .....	3	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants .....	1	D	D	D	a	D	D	D
<b>HAMBLEN COUNTY, TN</b>									
42	Wholesale trade .....	70	460 175	35 070	7 726	1 199	84 521	25 700	25 023
421	Wholesale trade, durable goods .....	50	172 406	16 775	3 654	584	33 711	19 647	18 803
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	6	3 772	1 073	208	40	1 908	343	758
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	9	D	D	D	e	D	D	D
42171	Hardware whsle .....	7	D	D	D	e	D	D	D
421710	Hardware whsle .....	7	D	D	D	e	D	D	D
4218	Machinery, equipment, & supplies whsle .....	13	19 007	2 340	514	77	4 789	3 033	2 382
42184	Industrial supplies whsle .....	5	11 862	1 153	269	34	2 831	1 176	1 376
421840	Industrial supplies whsle .....	5	11 862	1 153	269	34	2 831	1 176	1 376
4219	Miscellaneous durable goods whsle ...	4	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	20	287 769	18 295	4 072	615	50 810	6 053	6 220
4224	Grocery & related products whsle .....	5	109 488	12 208	2 811	413	37 509	2 575	3 076
42249	Other grocery & related products whsle .....	3	D	D	D	e	D	D	D
422490	Other grocery & related products whsle .....	3	D	D	D	e	D	D	D
4224902	Bread & baked goods whsle .....	1	D	D	D	c	D	D	D
4224903	Soft drinks whsle .....	2	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle .....	7	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals .....	4	156 704	4 525	859	107	9 739	806	824
422710	Petroleum bulk stations & terminals .....	4	156 704	4 525	859	107	9 739	806	824
4227101	Petroleum bulk stations & terminals (except LP) .....	4	156 704	4 525	859	107	9 739	806	824
42271011	Petroleum bulk stations (except LP) .....	3	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle .....	4	D	D	D	b	D	D	D
	Merchant wholesalers .....	61	374 958	25 472	5 419	837	51 484	24 934	24 327
421	Wholesale trade, durable goods .....	47	170 322	16 621	3 621	578	33 441	19 529	18 680
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	6	3 772	1 073	208	40	1 908	343	758
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	8	D	D	D	e	D	D	D
42171	Hardware whsle .....	6	D	D	D	e	D	D	D
421710	Hardware whsle .....	6	D	D	D	e	D	D	D
4218	Machinery, equipment, & supplies whsle .....	11	D	D	D	b	D	D	D
42184	Industrial supplies whsle .....	3	D	D	D	b	D	D	D
421840	Industrial supplies whsle .....	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	4	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	14	204 636	8 851	1 798	259	18 043	5 405	5 647
4224	Grocery & related products whsle .....	1	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle .....	7	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals .....	4	156 704	4 525	859	107	9 739	806	824
422710	Petroleum bulk stations & terminals .....	4	156 704	4 525	859	107	9 739	806	824
4227101	Petroleum bulk stations & terminals (except LP) .....	4	156 704	4 525	859	107	9 739	806	824
42271011	Petroleum bulk stations (except LP) .....	3	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	6	D	D	D	e	D	D	D
422	Wholesale trade, nondurable goods .....	5	D	D	D	e	D	D	D
4224	Grocery & related products whsle .....	4	D	D	D	e	D	D	D
42249	Other grocery & related products whsle .....	3	D	D	D	e	D	D	D
422490	Other grocery & related products whsle .....	3	D	D	D	e	D	D	D
4224902	Bread & baked goods whsle .....	1	D	D	D	c	D	D	D
	Agents, brokers, and commission merchants .....	3	D	D	D	a	D	D	D

**Table 5. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>HAMILTON COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>694</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>i</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	481	D	D	D	i	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	50	D	D	D	f	D	D	D
42111	Automobile & other motor vehicle whsle .....	9	D	D	D	e	D	D	D
421110	Automobile & other motor vehicle whsle .....	9	D	D	D	e	D	D	D
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle .....	1	D	D	D	b	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle .....	4	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle .....	25	D	D	D	e	D	D	D
421120	Motor vehicle supplies & new parts whsle .....	25	D	D	D	e	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors ..	10	D	D	D	c	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers .....	13	D	D	D	b	D	D	D
4211203	Petroleum products marketing equipment whsle .....	2	D	D	D	b	D	D	D
42113	Tire & tube whsle .....	7	D	D	D	b	D	D	D
421130	Tire & tube whsle .....	7	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle ...	24	D	D	D	c	D	D	D
42121	Furniture whsle .....	13	D	D	D	c	D	D	D
421210	Furniture whsle .....	13	D	D	D	c	D	D	D
4212101	Household & lawn furniture whsle .....	6	D	D	D	b	D	D	D
4212102	Office & business furniture whsle .....	7	D	D	D	b	D	D	D
42122	Home furnishings whsle .....	11	D	D	D	b	D	D	D
421220	Home furnishings whsle .....	11	D	D	D	b	D	D	D
4212203	Floor coverings whsle .....	6	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle .....	25	D	D	D	e	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle .....	13	D	D	D	c	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle .....	13	D	D	D	c	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle .....	9	D	D	D	c	D	D	D
42132	Brick, stone, & related construction materials whsle .....	3	D	D	D	b	D	D	D
421320	Brick, stone, & related construction materials whsle .....	3	D	D	D	b	D	D	D
4213201	Brick, block, tile, clay/cement sewer pipe whsle .....	2	D	D	D	b	D	D	D
4213203	Cement, lime, & related products whsle .....	1	D	D	D	a	D	D	D
42133	Roofing, siding, & insulation material whsle .....	5	D	D	D	b	D	D	D
421330	Roofing, siding, & insulation material whsle .....	5	D	D	D	b	D	D	D
4213301	Roofing, siding, & insulation material whsle .....	5	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle .....	74	D	D	D	f	D	D	D
42142	Office equipment whsle .....	19	D	D	D	e	D	D	D
421420	Office equipment whsle .....	19	D	D	D	e	D	D	D
42143	Computer & computer peripheral equipment & software whsle .....	29	D	D	D	c	D	D	D
421430	Computer & computer peripheral equipment & software whsle .....	29	D	D	D	c	D	D	D
4214301	Computer & peripheral equipment whsle .....	27	D	D	D	c	D	D	D
42143012	Computers & peripheral equipment for end use .....	22	D	D	D	c	D	D	D
42144	Other commercial equipment whsle ..	11	D	D	D	b	D	D	D
421440	Other commercial equipment whsle .....	11	D	D	D	b	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle .....	7	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle .....	10	D	D	D	b	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle .....	10	D	D	D	b	D	D	D
4214501	Surgical, medical, & hospital supplies whsle .....	8	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle .....	26	D	D	D	f	D	D	D
42151	Metal service centers & offices .....	23	D	D	D	f	D	D	D
421510	Metal service centers & offices ..	23	D	D	D	f	D	D	D
4215101	Ferrous metal service centers & sales offices .....	19	D	D	D	f	D	D	D
42151011	Ferrous metal service centers .....	15	D	D	D	f	D	D	D
42151012	Ferrous metal sales offices .....	4	D	D	D	a	D	D	D

**Table 5. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>42</b>	<b>HAMILTON COUNTY, TN—Con.</b>								
	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4216	Electrical goods whsle . . . . .	70	D	D	D	f	D	D	D
42161	Electrical apparatus & equip, wiring supp. & const material whsle . . . . .	32	D	D	D	e	D	D	D
421610	Electrical apparatus & equip, wiring supp. & const material whsle . . . . .	32	D	D	D	e	D	D	D
42162	Electrical appliance, television & radio set whsle . . . . .	8	D	D	D	c	D	D	D
421620	Electrical appliance, television & radio set whsle . . . . .	8	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle . . . . .	30	D	D	D	c	D	D	D
421690	Other electronic parts & equipment whsle . . . . .	30	D	D	D	c	D	D	D
4216901	Communications equipment & supplies whsle . . . . .	14	D	D	D	c	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle . . . . .	16	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	47	D	D	D	e	D	D	D
42171	Hardware whsle . . . . .	17	41 915	4 483	1 014	139	7 857	5 545	5 635
421710	Hardware whsle . . . . .	17	41 915	4 483	1 014	139	7 857	5 545	5 635
42172	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	10	23 234	2 388	551	87	4 895	4 574	4 209
421720	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	10	23 234	2 388	551	87	4 895	4 574	4 209
42173	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	17	D	D	D	c	D	D	D
421730	Warm air heating & air- conditioning equipment & supplies whsle . . . . .	17	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle . . . . .	131	D	D	D	g	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle . . . . .	12	D	D	D	c	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle . . . . .	12	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle . . . . .	60	D	D	D	f	D	D	D
421830	Industrial machinery & equipment whsle . . . . .	60	D	D	D	f	D	D	D
4218302	Hydraulic & pneumatic (fluid- power) machinery & equipment whsle . . . . .	9	22 205	3 589	918	85	6 154	3 028	3 163
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle . . . . .	6	17 540	3 069	816	73	5 223	2 593	2 718
4218303	General-purpose industrial machinery & equipment whsle . . . . .	22	D	D	D	c	D	D	D
4218305	Materials handling equipment whsle . . . . .	14	D	D	D	c	D	D	D
4218307	Other industrial machinery & equipment whsle . . . . .	12	D	D	D	c	D	D	D
42184	Industrial supplies whsle . . . . .	42	147 119	15 956	3 697	474	27 143	15 804	15 846
421840	Industrial supplies whsle . . . . .	42	147 119	15 956	3 697	474	27 143	15 804	15 846
4218401	General-line industrial supplies whsle . . . . .	10	D	D	D	c	D	D	D
4218402	Mechanical power transmission supplies whsle . . . . .	8	D	D	D	b	D	D	D
4218403	Welding supplies whsle . . . . .	5	16 145	2 655	696	72	4 449	2 250	1 028
4218406	Other industrial supplies whsle . . . . .	10	D	D	D	c	D	D	D
42185	Service establishment equipment & supplies whsle . . . . .	13	D	D	D	b	D	D	D
421850	Service establishment equipment & supplies whsle . . . . .	13	D	D	D	b	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle . . . . .	5	D	D	D	b	D	D	D
4218504	Other service establishment equipment & supplies whsle . . . . .	5	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle . . . . .	34	D	D	D	e	D	D	D
42191	Sporting & recreational goods & supplies whsle . . . . .	6	D	D	D	b	D	D	D
421910	Sporting & recreational goods & supplies whsle . . . . .	6	D	D	D	b	D	D	D
42193	Recyclable material whsle . . . . .	13	D	D	D	e	D	D	D
421930	Recyclable material whsle . . . . .	13	D	D	D	e	D	D	D
4219301	Iron & steel scrap processors & dealers . . . . .	6	D	D	D	c	D	D	D
42193011	Iron & steel scrap processors (using power processing equipment) . . . . .	5	D	D	D	c	D	D	D

**Table 5. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
	<b>HAMILTON COUNTY, TN—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whsle—Con.								
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle . . . .	6	D	D	D	b	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle . . .	6	D	D	D	b	D	D	D
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle . . . . .	6	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle . . . . .	8	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle . . . . .	8	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods . . . . .	213	D	D	D	h	D	D	D
4221	Paper & paper product whsle . . . . .	36	D	D	D	e	D	D	D
42212	Stationery & office supplies whsle . . .	20	D	D	D	c	D	D	D
422120	Stationery & office supplies whsle . .	20	D	D	D	c	D	D	D
42213	Industrial & personal service paper whsle . . . . .	10	D	D	D	b	D	D	D
422130	Industrial & personal service paper whsle . . . . .	10	D	D	D	b	D	D	D
4222	Drugs, & druggists' sundries whsle . . .	8	D	D	D	e	D	D	D
42221	Drugs, & druggists' sundries whsle . .	8	D	D	D	e	D	D	D
422210	Drugs, & druggists' sundries whsle . . . . .	8	D	D	D	e	D	D	D
4222101	General-line drugs whsle . . . . .	5	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle .	28	D	D	D	c	D	D	D
42231	Piece goods, notions, & other dry goods whsle . . . . .	9	D	D	D	b	D	D	D
422310	Piece goods, notions, & other dry goods whsle . . . . .	9	D	D	D	b	D	D	D
4223101	Piece goods—jobbers . . . . .	3	D	D	D	a	D	D	D
4223102	Notions & other dry goods whsle . . . . .	6	D	D	D	b	D	D	D
4224	Grocery & related products whsle . . . . .	41	437 005	33 107	7 460	1 280	61 533	18 153	19 010
42244	Poultry & poultry product whsle . . . . .	1	D	D	D	a	D	D	D
422440	Poultry & poultry product whsle . . .	1	D	D	D	a	D	D	D
4224402	Poultry & poultry product (except live) whsle . . . . .	1	D	D	D	a	D	D	D
42245	Confectionery whsle . . . . .	8	D	D	D	e	D	D	D
422450	Confectionery whsle . . . . .	8	D	D	D	e	D	D	D
42248	Fresh fruit & vegetable whsle . . . . .	7	D	D	D	b	D	D	D
422480	Fresh fruit & vegetable whsle . . . . .	7	D	D	D	b	D	D	D
42249	Other grocery & related products whsle . . . . .	10	D	D	D	f	D	D	D
422490	Other grocery & related products whsle . . . . .	10	D	D	D	f	D	D	D
4224902	Bread & baked goods whsle . . . . .	3	D	D	D	c	D	D	D
4224903	Soft drinks whsle . . . . .	6	D	D	D	e	D	D	D
4226	Chemical & allied products whsle . . . . .	43	D	D	D	e	D	D	D
42269	Other chemical & allied products whsle . . . . .	38	D	D	D	e	D	D	D
422690	Other chemical & allied products whsle . . . . .	38	D	D	D	e	D	D	D
4226901	Industrial gases (except LP) whsle . . . . .	2	D	D	D	b	D	D	D
4226902	Other chemical & allied products whsle . . . . .	36	D	D	D	e	D	D	D
4227	Petroleum & petroleum products whsle . . . . .	17	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals .	10	412 199	3 254	769	108	8 615	9 289	9 681
422710	Petroleum bulk stations & terminals . . . . .	10	412 199	3 254	769	108	8 615	9 289	9 681
4227101	Petroleum bulk stations & terminals (except LP) . . . . .	9	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP) . . . . .	4	D	D	D	b	D	D	D
42271012	Petroleum bulk terminals (except LP) . . . . .	5	D	D	D	b	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals) . . . . .	7	D	D	D	b	D	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) . . .	7	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle . . . . .	7	D	D	D	c	D	D	D
42281	Beer & ale whsle . . . . .	5	45 876	6 516	1 455	165	11 540	2 438	2 559
422810	Beer & ale whsle . . . . .	5	45 876	6 516	1 455	165	11 540	2 438	2 559

**Table 5. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>HAMILTON COUNTY, TN—Con.</b>									
<b>42</b>	<b>Wholesale trade—Con.</b>								
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods								
	whsle .....	32	D	D	D	f	D	D	D
42291	Farm supplies whsle .....	2	D	D	D	e	D	D	D
422910	Farm supplies whsle .....	2	D	D	D	e	D	D	D
4229102	Farm supplies—whsle distributors .....	2	D	D	D	e	D	D	D
42294	Tobacco & tobacco product whsle . . .	2	D	D	D	a	D	D	D
422940	Tobacco & tobacco product whsle .	2	D	D	D	a	D	D	D
42299	Other miscellaneous nondurable goods whsle .....	17	D	D	D	c	D	D	D
422990	Other miscellaneous nondurable goods whsle .....	17	D	D	D	c	D	D	D
4229902	General merchandise (nondurable goods) whsle . . . .	3	D	D	D	b	D	D	D
4229904	Other nondurable goods whsle .	10	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>579</b>	<b>2 722 295</b>	<b>230 417</b>	<b>53 874</b>	<b>7 597</b>	<b>460 257</b>	<b>305 450</b>	<b>328 807</b>
421	Wholesale trade, durable goods .....	407	D	D	D	h	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	45	D	D	D	f	D	D	D
42111	Automobile & other motor vehicle whsle .....	8	D	D	D	c	D	D	D
421110	Automobile & other motor vehicle whsle .....	8	D	D	D	c	D	D	D
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle .....	1	D	D	D	b	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle .....	4	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle .....	22	D	D	D	e	D	D	D
421120	Motor vehicle supplies & new parts whsle .....	22	D	D	D	e	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors .	10	D	D	D	c	D	D	D
4211203	Petroleum products marketing equipment whsle .....	2	D	D	D	b	D	D	D
42113	Tire & tube whsle .....	6	D	D	D	b	D	D	D
421130	Tire & tube whsle .....	6	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle . . .	22	D	D	D	c	D	D	D
42121	Furniture whsle .....	12	D	D	D	c	D	D	D
421210	Furniture whsle .....	12	D	D	D	c	D	D	D
4212101	Household & lawn furniture whsle .....	5	D	D	D	b	D	D	D
4212102	Office & business furniture whsle .....	7	D	D	D	b	D	D	D
42122	Home furnishings whsle .....	10	D	D	D	b	D	D	D
421220	Home furnishings whsle .....	10	D	D	D	b	D	D	D
4212203	Floor coverings whsle .....	5	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle .....	18	D	D	D	c	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle .....	10	D	D	D	c	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle .....	10	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle .....	67	D	D	D	f	D	D	D
42142	Office equipment whsle .....	15	D	D	D	c	D	D	D
421420	Office equipment whsle .....	15	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle .....	26	D	D	D	c	D	D	D
421430	Computer & computer peripheral equipment & software whsle .....	26	D	D	D	c	D	D	D
4214301	Computer & peripheral equipment whsle .....	24	D	D	D	c	D	D	D
42143012	Computers & peripheral equipment for end use .....	20	D	D	D	c	D	D	D
42144	Other commercial equipment whsle .	11	D	D	D	b	D	D	D
421440	Other commercial equipment whsle .....	11	D	D	D	b	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle .....	7	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle .....	10	D	D	D	b	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle .....	10	D	D	D	b	D	D	D
4214501	Surgical, medical, & hospital supplies whsle .....	8	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle .....	16	D	D	D	f	D	D	D
42151	Metal service centers & offices .....	15	D	D	D	f	D	D	D
421510	Metal service centers & offices .....	15	D	D	D	f	D	D	D
4215101	Ferrous metal service centers & sales offices .....	14	D	D	D	f	D	D	D
42151011	Ferrous metal service centers .....	13	D	D	D	f	D	D	D

**Table 5. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>HAMILTON COUNTY, TN—Con.</b>									
<b>Merchant wholesalers—Con.</b>									
421	Wholesale trade, durable goods—Con.								
4216	Electrical goods whsle . . . . .	51	D	D	D	f	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	20	D	D	D	c	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	20	D	D	D	c	D	D	D
42162	Electrical appliance, television & radio set whsle . . . . .	6	D	D	D	c	D	D	D
421620	Electrical appliance, television & radio set whsle . . . . .	6	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle . . . . .	25	D	D	D	c	D	D	D
421690	Other electronic parts & equipment whsle . . . . .	25	D	D	D	c	D	D	D
4216901	Communications equipment & supplies whsle . . . . .	13	D	D	D	c	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle . . . . .	12	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	41	D	D	D	e	D	D	D
42171	Hardware whsle . . . . .	16	D	D	D	c	D	D	D
421710	Hardware whsle . . . . .	16	D	D	D	c	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	8	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	8	D	D	D	b	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	14	D	D	D	c	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	14	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle . . . . .	113	D	D	D	g	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle . . . . .	12	D	D	D	c	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle . . . . .	12	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle . . . . .	49	D	D	D	e	D	D	D
421830	Industrial machinery & equipment whsle . . . . .	49	D	D	D	e	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle . . . . .	9	22 205	3 589	918	85	6 154	3 028	3 163
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle . . . . .	6	17 540	3 069	816	73	5 223	2 593	2 718
4218303	General-purpose industrial machinery & equipment whsle . . . . .	14	D	D	D	c	D	D	D
4218305	Materials handling equipment whsle . . . . .	14	D	D	D	c	D	D	D
4218307	Other industrial machinery & equipment whsle . . . . .	11	D	D	D	c	D	D	D
42184	Industrial supplies whsle . . . . .	36	D	D	D	e	D	D	D
421840	Industrial supplies whsle . . . . .	36	D	D	D	e	D	D	D
4218401	General-line industrial supplies whsle . . . . .	10	D	D	D	c	D	D	D
4218402	Mechanical power transmission supplies whsle . . . . .	7	D	D	D	b	D	D	D
4218403	Welding supplies whsle . . . . .	4	D	D	D	b	D	D	D
4218406	Other industrial supplies whsle . . . . .	7	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle . . . . .	12	D	D	D	b	D	D	D
421850	Service establishment equipment & supplies whsle . . . . .	12	D	D	D	b	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle . . . . .	5	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle . . . . .	34	D	D	D	e	D	D	D
42191	Sporting & recreational goods & supplies whsle . . . . .	6	D	D	D	b	D	D	D
421910	Sporting & recreational goods & supplies whsle . . . . .	6	D	D	D	b	D	D	D
42193	Recyclable material whsle . . . . .	13	D	D	D	e	D	D	D
421930	Recyclable material whsle . . . . .	13	D	D	D	e	D	D	D
4219301	Iron & steel scrap processors & dealers . . . . .	6	D	D	D	c	D	D	D
42193011	Iron & steel scrap processors (using power processing equipment) . . . . .	5	D	D	D	c	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle . . . . .	6	D	D	D	b	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle . . . . .	6	D	D	D	b	D	D	D
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle . . . . .	6	D	D	D	b	D	D	D

**Table 5. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
<b>HAMILTON COUNTY, TN—Con.</b>									
<b>Merchant wholesalers—Con.</b>									
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whsle—Con.								
42199	Other miscellaneous durable goods whsle .....	8	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle .....	8	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	172	D	D	D	h	D	D	D
4221	Paper & paper product whsle .....	29	D	D	D	e	D	D	D
42212	Stationery & office supplies whsle ...	14	D	D	D	c	D	D	D
422120	Stationery & office supplies whsle .	14	D	D	D	c	D	D	D
42213	Industrial & personal service paper whsle .....	9	D	D	D	b	D	D	D
422130	Industrial & personal service paper whsle .....	9	D	D	D	b	D	D	D
4222	Drugs, & druggists' sundries whsle ....	8	D	D	D	e	D	D	D
42221	Drugs, & druggists' sundries whsle ..	8	D	D	D	e	D	D	D
422210	Drugs, & druggists' sundries whsle .....	8	D	D	D	e	D	D	D
4222101	General-line drugs whsle .....	5	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle .	22	D	D	D	c	D	D	D
42231	Piece goods, notions, & other dry goods whsle .....	7	D	D	D	b	D	D	D
422310	Piece goods, notions, & other dry goods whsle .....	7	D	D	D	b	D	D	D
4223102	Notions & other dry goods whsle .....	5	D	D	D	b	D	D	D
4224	Grocery & related products whsle .....	31	302 433	21 848	5 081	842	38 603	16 109	16 936
42244	Poultry & poultry product whsle .....	1	D	D	D	a	D	D	D
422440	Poultry & poultry product whsle ...	1	D	D	D	a	D	D	D
4224402	Poultry & poultry product (except live) whsle .....	1	D	D	D	a	D	D	D
42245	Confectionery whsle .....	5	D	D	D	e	D	D	D
422450	Confectionery whsle .....	5	D	D	D	e	D	D	D
42249	Other grocery & related products whsle .....	7	D	D	D	c	D	D	D
422490	Other grocery & related products whsle .....	7	D	D	D	c	D	D	D
4224903	Soft drinks whsle .....	4	D	D	D	c	D	D	D
4226	Chemical & allied products whsle .....	36	D	D	D	e	D	D	D
42269	Other chemical & allied products whsle .....	32	D	D	D	c	D	D	D
422690	Other chemical & allied products whsle .....	32	D	D	D	c	D	D	D
4226902	Other chemical & allied products whsle .....	31	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle .....	12	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals .	5	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals .....	5	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP) .....	4	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP) .....	4	D	D	D	b	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	7	D	D	D	b	D	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) ...	7	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle .....	7	D	D	D	c	D	D	D
42281	Beer & ale whsle .....	5	45 876	6 516	1 455	165	11 540	2 438	2 559
422810	Beer & ale whsle .....	5	45 876	6 516	1 455	165	11 540	2 438	2 559
4229	Miscellaneous nondurable goods whsle .....	27	D	D	D	f	D	D	D
42291	Farm supplies whsle .....	1	D	D	D	e	D	D	D
422910	Farm supplies whsle .....	1	D	D	D	e	D	D	D
4229102	Farm supplies—whsle distributors .....	1	D	D	D	e	D	D	D
42299	Other miscellaneous nondurable goods whsle .....	14	D	D	D	c	D	D	D
422990	Other miscellaneous nondurable goods whsle .....	14	D	D	D	c	D	D	D
4229904	Other nondurable goods whsle .	7	D	D	D	b	D	D	D

**Table 5. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
	<b>HAMILTON COUNTY, TN—Con.</b>								
	<b>Manufacturers' sales branches and sales offices . .</b>	<b>51</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>f</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods . . . . .	29	D	D	D	e	D	D	D
4213	Lumber & other construction materials whsle . . . . .	4	D	D	D	b	D	D	D
42132	Brick, stone, & related construction materials whsle . . . . .	2	D	D	D	a	D	D	D
421320	Brick, stone, & related construction materials whsle . . . . .	2	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle . . . . .	5	D	D	D	b	D	D	D
4216	Electrical goods whsle . . . . .	8	D	D	D	b	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	7	D	D	D	b	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	7	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle . . . . .	7	D	D	D	c	D	D	D
42184	Industrial supplies whsle . . . . .	5	D	D	D	b	D	D	D
421840	Industrial supplies whsle . . . . .	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods . . . . .	22	D	D	D	f	D	D	D
4224	Grocery & related products whsle . . . . .	4	D	D	D	e	D	D	D
42249	Other grocery & related products whsle . . . . .	3	D	D	D	e	D	D	D
422490	Other grocery & related products whsle . . . . .	3	D	D	D	e	D	D	D
4224903	Soft drinks whsle . . . . .	2	D	D	D	e	D	D	D
4227	Petroleum & petroleum products whsle . . . . .	5	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals . . . . .	5	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals . . . . .	5	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP) . . . . .	5	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle . . . . .	2	D	D	D	a	D	D	D
42299	Other miscellaneous nondurable goods whsle . . . . .	1	D	D	D	a	D	D	D
422990	Other miscellaneous nondurable goods whsle . . . . .	1	D	D	D	a	D	D	D
4229904	Other nondurable goods whsle . . . . .	1	D	D	D	a	D	D	D
	<b>Agents, brokers, and commission merchants . . . . .</b>	<b>64</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>e</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods . . . . .	45	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	2	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle . . . . .	1	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whsle . . . . .	1	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle . . . . .	3	D	D	D	a	D	D	D
4215	Metal & mineral (except petroleum) whsle . . . . .	8	D	D	D	b	D	D	D
42151	Metal service centers & offices . . . . .	6	D	D	D	a	D	D	D
421510	Metal service centers & offices . . . . .	6	D	D	D	a	D	D	D
4215101	Ferrous metal service centers & sales offices . . . . .	3	D	D	D	a	D	D	D
42151012	Ferrous metal sales offices . . . . .	3	D	D	D	a	D	D	D
4216	Electrical goods whsle . . . . .	11	86 712	2 905	563	44	3 702	52	56
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	5	D	D	D	b	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	5	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle . . . . .	4	D	D	D	a	D	D	D
421690	Other electronic parts & equipment whsle . . . . .	4	D	D	D	a	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	6	D	D	D	b	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	3	D	D	D	a	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	3	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle . . . . .	11	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle . . . . .	10	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle . . . . .	10	D	D	D	b	D	D	D



**Table 5. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>HAMILTON COUNTY, TN—Con.</b>									
<b>Agents, brokers, and commission merchants—Con.</b>									
422	Wholesale trade, nondurable goods . . . .	19	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle .	5	D	D	D	a	D	D	D
4224	Grocery & related products whsle . . . .	6	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle . . . . .	3	D	D	D	a	D	D	D
42299	Other miscellaneous nondurable goods whsle . . . . .	2	D	D	D	a	D	D	D
422990	Other miscellaneous nondurable goods whsle . . . . .	2	D	D	D	a	D	D	D
4229904	Other nondurable goods whsle . . . . .	2	D	D	D	a	D	D	D
<b>HANCOCK COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade . . . . .</b>	<b>4</b>	<b>3 235</b>	<b>203</b>	<b>48</b>	<b>25</b>	<b>504</b>	<b>372</b>	<b>475</b>
421	Wholesale trade, durable goods . . . . .	3	D	D	D	a	D	D	D
<b>Merchant wholesalers . . . . .</b>									
<b>421</b>	<b>Wholesale trade, durable goods . . . . .</b>	<b>3</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>HARDEMAN COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade . . . . .</b>	<b>22</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods . . . . .	12	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	3	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle . . . . .	7	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods . . . .	10	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle . . . . .	3	12 153	438	107	23	1 165	105	119
42271	Petroleum bulk stations & terminals . . . . .	3	12 153	438	107	23	1 165	105	119
422710	Petroleum bulk stations & terminals . . . . .	3	12 153	438	107	23	1 165	105	119
<b>Merchant wholesalers . . . . .</b>									
<b>421</b>	<b>Wholesale trade, durable goods . . . . .</b>	<b>12</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	3	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle . . . . .	7	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods . . . .	9	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle . . . . .	3	12 153	438	107	23	1 165	105	119
<b>Agents, brokers, and commission merchants . . . . .</b>									
<b>421</b>	<b>Wholesale trade, durable goods . . . . .</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>HARDIN COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade . . . . .</b>	<b>18</b>	<b>35 914</b>	<b>2 966</b>	<b>685</b>	<b>92</b>	<b>6 213</b>	<b>1 350</b>	<b>1 519</b>
421	Wholesale trade, durable goods . . . . .	13	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods . . . .	5	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle . . . . .	1	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals . . . . .	1	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals . . . . .	1	D	D	D	b	D	D	D
<b>Merchant wholesalers . . . . .</b>									
<b>421</b>	<b>Wholesale trade, durable goods . . . . .</b>	<b>16</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods . . . . .	12	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods . . . .	4	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle . . . . .	1	D	D	D	b	D	D	D
<b>Agents, brokers, and commission merchants . . . . .</b>									
<b>421</b>	<b>Wholesale trade, durable goods . . . . .</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>

**Table 5. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>HAWKINS COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>11</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	10	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	3	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>9</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	8	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	3	D	D	D	b	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Agents, brokers, and commission merchants .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>HAYWOOD COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>12</b>	<b>114 615</b>	<b>3 356</b>	<b>772</b>	<b>135</b>	<b>7 876</b>	<b>7 661</b>	<b>7 863</b>
421	Wholesale trade, durable goods .....	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	10	D	D	D	b	D	D	D
4224	Grocery & related products whsle .....	1	D	D	D	a	D	D	D
4225	Farm-product raw material whsle .....	6	D	D	D	b	D	D	D
42259	Other farm product raw material whsle .....	5	D	D	D	b	D	D	D
422590	Other farm product raw material whsle .....	5	D	D	D	b	D	D	D
4225903	Wool, wool tops, & mohair whsle .....	1	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle .....	1	D	D	D	b	D	D	D
42291	Farm supplies whsle .....	1	D	D	D	b	D	D	D
422910	Farm supplies whsle .....	1	D	D	D	b	D	D	D
4229101	Farm supplies—farm dealers .....	1	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>10</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	8	D	D	D	b	D	D	D
4224	Grocery & related products whsle .....	1	D	D	D	a	D	D	D
4225	Farm-product raw material whsle .....	4	D	D	D	b	D	D	D
42259	Other farm product raw material whsle .....	4	D	D	D	b	D	D	D
422590	Other farm product raw material whsle .....	4	D	D	D	b	D	D	D
4225903	Wool, wool tops, & mohair whsle .....	1	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle .....	1	D	D	D	b	D	D	D
42291	Farm supplies whsle .....	1	D	D	D	b	D	D	D
422910	Farm supplies whsle .....	1	D	D	D	b	D	D	D
4229101	Farm supplies—farm dealers .....	1	D	D	D	b	D	D	D
	<b>Agents, brokers, and commission merchants .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>HENDERSON COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>20</b>	<b>44 148</b>	<b>3 080</b>	<b>723</b>	<b>150</b>	<b>5 919</b>	<b>2 574</b>	<b>2 566</b>
421	Wholesale trade, durable goods .....	11	11 081	1 020	227	44	1 786	1 470	1 438
4219	Miscellaneous durable goods whsle ...	5	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle .....	3	D	D	D	a	D	D	D
421990	Other miscellaneous durable goods whsle .....	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	9	33 067	2 060	496	106	4 133	1 104	1 128
4224	Grocery & related products whsle .....	3	D	D	D	b	D	D	D
42249	Other grocery & related products whsle .....	1	D	D	D	b	D	D	D
422490	Other grocery & related products whsle .....	1	D	D	D	b	D	D	D

**Table 5. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
<b>HENDERSON COUNTY, TN—</b>									
<b>Con.</b>									
	<b>Merchant wholesalers . . . . .</b>	<b>19</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods . . . . .	11	11 081	1 020	227	44	1 786	1 470	1 438
4219	Miscellaneous durable goods whsle . . .	5	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle . . . . .	3	D	D	D	a	D	D	D
421990	Other miscellaneous durable goods whsle . . . . .	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods . . . . .	8	D	D	D	b	D	D	D
4224	Grocery & related products whsle . . . . .	2	D	D	D	b	D	D	D
42249	Other grocery & related products whsle . . . . .	1	D	D	D	b	D	D	D
422490	Other grocery & related products whsle . . . . .	1	D	D	D	b	D	D	D
	<b>Manufacturers' sales branches and sales offices . .</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>HENRY COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade . . . . .</b>	<b>41</b>	<b>198 018</b>	<b>16 132</b>	<b>3 427</b>	<b>625</b>	<b>30 130</b>	<b>13 166</b>	<b>13 929</b>
421	Wholesale trade, durable goods . . . . .	23	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	1	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle . . . . .	1	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whsle . . . . .	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle . . . . .	9	29 080	3 431	656	120	5 805	6 791	7 799
42182	Farm & garden machinery & equipment whsle . . . . .	4	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle . . . . .	4	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers . . . . .	4	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle . . . . .	1	D	D	D	b	D	D	D
421850	Service establishment equipment & supplies whsle . . . . .	1	D	D	D	b	D	D	D
4218504	Other service establishment equipment & supplies whsle . . . . .	1	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle . . .	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods . . . . .	18	D	D	D	e	D	D	D
4224	Grocery & related products whsle . . . . .	7	96 400	9 447	2 049	317	16 455	3 630	3 694
42249	Other grocery & related products whsle . . . . .	2	D	D	D	b	D	D	D
422490	Other grocery & related products whsle . . . . .	2	D	D	D	b	D	D	D
4225	Farm-product raw material whsle . . . . .	3	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle . . . . .	6	D	D	D	b	D	D	D
42291	Farm supplies whsle . . . . .	4	D	D	D	b	D	D	D
422910	Farm supplies whsle . . . . .	4	D	D	D	b	D	D	D
4229101	Farm supplies—farm dealers . . . . .	4	D	D	D	b	D	D	D
	<b>Merchant wholesalers . . . . .</b>	<b>36</b>	<b>168 310</b>	<b>15 091</b>	<b>3 187</b>	<b>571</b>	<b>28 323</b>	<b>13 009</b>	<b>13 767</b>
421	Wholesale trade, durable goods . . . . .	20	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle . . . . .	9	29 080	3 431	656	120	5 805	6 791	7 799
42182	Farm & garden machinery & equipment whsle . . . . .	4	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle . . . . .	4	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers . . . . .	4	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle . . . . .	1	D	D	D	b	D	D	D
421850	Service establishment equipment & supplies whsle . . . . .	1	D	D	D	b	D	D	D
4218504	Other service establishment equipment & supplies whsle . . . . .	1	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle . . .	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods . . . . .	16	D	D	D	e	D	D	D
4224	Grocery & related products whsle . . . . .	5	D	D	D	e	D	D	D
4225	Farm-product raw material whsle . . . . .	3	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle . . . . .	6	D	D	D	b	D	D	D
42291	Farm supplies whsle . . . . .	4	D	D	D	b	D	D	D
422910	Farm supplies whsle . . . . .	4	D	D	D	b	D	D	D
4229101	Farm supplies—farm dealers . . . . .	4	D	D	D	b	D	D	D
	<b>Manufacturers' sales branches and sales offices . .</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>

**Table 5. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>HENRY COUNTY, TN—Con.</b>									
	<b>Agents, brokers, and commission merchants . . . . .</b>	<b>4</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods . . . . .	3	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	1	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle . . . . .	1	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whsle . . . . .	1	D	D	D	b	D	D	D
<b>HICKMAN COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade . . . . .</b>	<b>8</b>	<b>9 156</b>	<b>513</b>	<b>118</b>	<b>35</b>	<b>1 342</b>	<b>450</b>	<b>549</b>
421	Wholesale trade, durable goods . . . . .	3	D	D	D	a	D	D	D
	<b>Merchant wholesalers . . . . .</b>	<b>8</b>	<b>9 156</b>	<b>513</b>	<b>118</b>	<b>35</b>	<b>1 342</b>	<b>450</b>	<b>549</b>
421	Wholesale trade, durable goods . . . . .	3	D	D	D	a	D	D	D
<b>HOUSTON COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade . . . . .</b>	<b>4</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Merchant wholesalers . . . . .</b>	<b>4</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>HUMPHREYS COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade . . . . .</b>	<b>11</b>	<b>52 006</b>	<b>2 965</b>	<b>686</b>	<b>142</b>	<b>5 979</b>	<b>4 507</b>	<b>4 070</b>
421	Wholesale trade, durable goods . . . . .	6	10 319	1 289	294	44	2 402	2 042	2 257
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods . . . . .	5	41 687	1 676	392	98	3 577	2 465	1 813
4225	Farm-product raw material whsle . . . . .	1	D	D	D	b	D	D	D
	<b>Merchant wholesalers . . . . .</b>	<b>11</b>	<b>52 006</b>	<b>2 965</b>	<b>686</b>	<b>142</b>	<b>5 979</b>	<b>4 507</b>	<b>4 070</b>
421	Wholesale trade, durable goods . . . . .	6	10 319	1 289	294	44	2 402	2 042	2 257
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods . . . . .	5	41 687	1 676	392	98	3 577	2 465	1 813
4225	Farm-product raw material whsle . . . . .	1	D	D	D	b	D	D	D
<b>JACKSON COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade . . . . .</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Merchant wholesalers . . . . .</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>JEFFERSON COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade . . . . .</b>	<b>42</b>	<b>73 754</b>	<b>6 217</b>	<b>1 529</b>	<b>246</b>	<b>12 043</b>	<b>10 097</b>	<b>8 839</b>
421	Wholesale trade, durable goods . . . . .	33	58 585	4 461	1 049	180	8 125	8 783	7 313
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	2	D	D	D	a	D	D	D
4215	Metal & mineral (except petroleum) whsle . . . . .	2	D	D	D	b	D	D	D
42151	Metal service centers & offices . . . . .	2	D	D	D	b	D	D	D
421510	Metal service centers & offices . . . . .	2	D	D	D	b	D	D	D
4215101	Ferrous metal service centers & sales offices . . . . .	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle . . . . .	6	8 931	1 137	274	46	2 127	1 865	2 018
4219	Miscellaneous durable goods whsle . . . . .	4	D	D	D	a	D	D	D
42199	Other miscellaneous durable goods whsle . . . . .	2	D	D	D	a	D	D	D
421990	Other miscellaneous durable goods whsle . . . . .	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods . . . . .	9	15 169	1 756	480	66	3 918	1 314	1 526
4229	Miscellaneous nondurable goods whsle . . . . .	4	7 780	566	211	18	1 342	705	748

**Table 5. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>JEFFERSON COUNTY, TN—Con.</b>									
	<b>Merchant wholesalers . . . . .</b>	<b>36</b>	<b>55 722</b>	<b>5 166</b>	<b>1 274</b>	<b>217</b>	<b>9 915</b>	<b>9 754</b>	<b>8 320</b>
421	Wholesale trade, durable goods . . . . .	28	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	2	D	D	D	a	D	D	D
4215	Metal & mineral (except petroleum) whsle . . . . .	2	D	D	D	b	D	D	D
42151	Metal service centers & offices . . . . .	2	D	D	D	b	D	D	D
421510	Metal service centers & offices . . . . .	2	D	D	D	b	D	D	D
4215101	Ferrous metal service centers & sales offices . . . . .	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle . . . . .	6	8 931	1 137	274	46	2 127	1 865	2 018
422	Wholesale trade, nondurable goods . . . . .	8	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle . . . . .	4	7 780	566	211	18	1 342	705	748
	<b>Manufacturers' sales branches and sales offices . . . . .</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Agents, brokers, and commission merchants . . . . .</b>	<b>4</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods . . . . .	4	D	D	D	a	D	D	D
<b>JOHNSON COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade . . . . .</b>	<b>3</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods . . . . .	2	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle . . . . .	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods . . . . .	1	D	D	D	a	D	D	D
	<b>Merchant wholesalers . . . . .</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods . . . . .	1	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle . . . . .	1	D	D	D	a	D	D	D
	<b>Agents, brokers, and commission merchants . . . . .</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>KNOX COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade . . . . .</b>	<b>950</b>	<b>7 507 703</b>	<b>449 392</b>	<b>112 386</b>	<b>12 580</b>	<b>830 154</b>	<b>477 428</b>	<b>480 765</b>
421	Wholesale trade, durable goods . . . . .	683	4 650 991	321 361	82 008	8 533	570 950	307 255	331 062
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	67	381 255	22 725	5 361	884	39 329	42 795	35 254
42111	Automobile & other motor vehicle whsle . . . . .	15	D	D	D	e	D	D	D
421110	Automobile & other motor vehicle whsle . . . . .	15	D	D	D	e	D	D	D
4211101	Automobile & motorcycle whsle . . . . .	6	D	D	D	c	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle . . . . .	7	D	D	D	e	D	D	D
42112	Motor vehicle supplies & new parts whsle . . . . .	32	D	D	D	e	D	D	D
421120	Motor vehicle supplies & new parts whsle . . . . .	32	D	D	D	e	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors . . . . .	17	D	D	D	c	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers . . . . .	14	D	D	D	b	D	D	D
42113	Tire & tube whsle . . . . .	10	D	D	D	b	D	D	D
421130	Tire & tube whsle . . . . .	10	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle . . . . .	10	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle . . . . .	10	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle . . . . .	31	D	D	D	e	D	D	D
42121	Furniture whsle . . . . .	17	69 456	6 741	1 800	204	12 260	8 799	8 842
421210	Furniture whsle . . . . .	17	69 456	6 741	1 800	204	12 260	8 799	8 842
4212101	Household & lawn furniture whsle . . . . .	9	D	D	D	c	D	D	D
4212102	Office & business furniture whsle . . . . .	8	D	D	D	b	D	D	D
42122	Home furnishings whsle . . . . .	14	D	D	D	b	D	D	D
421220	Home furnishings whsle . . . . .	14	D	D	D	b	D	D	D
4212203	Floor coverings whsle . . . . .	9	D	D	D	b	D	D	D

**Table 5. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>KNOX COUNTY, TN—Con.</b>									
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4213	Lumber & other construction materials whsle .....	45	239 432	17 912	3 787	554	30 849	18 147	18 530
42131	Lumber, plywood, millwork, & wood panel whsle .....	22	D	D	D	e	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle .....	22	D	D	D	e	D	D	D
4213101	Lumber without yard whsle .....	10	D	D	D	c	D	D	D
4213102	Lumber with yard whsle .....	4	D	D	D	b	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle .....	8	D	D	D	c	D	D	D
42132	Brick, stone, & related construction materials whsle .....	7	D	D	D	b	D	D	D
421320	Brick, stone, & related construction materials whsle .....	7	D	D	D	b	D	D	D
4213201	Brick, block, tile, clay/cement sewer pipe whsle .....	2	D	D	D	b	D	D	D
4213202	Sand, gravel, & stone whsle ....	4	D	D	D	a	D	D	D
4213203	Cement, lime, & related products whsle .....	1	D	D	D	a	D	D	D
42133	Roofing, siding, & insulation material whsle .....	6	D	D	D	b	D	D	D
421330	Roofing, siding, & insulation material whsle .....	6	D	D	D	b	D	D	D
4213301	Roofing, siding, & insulation material whsle .....	6	D	D	D	b	D	D	D
42139	Other construction materials whsle ..	10	D	D	D	c	D	D	D
421390	Other construction materials whsle .....	10	D	D	D	c	D	D	D
4213901	Flat glass & other construction glass whsle .....	3	D	D	D	b	D	D	D
4213902	Other construction materials whsle .....	7	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle .....	135	467 034	70 232	17 328	1 710	118 237	32 956	35 700
42141	Photographic equipment & supplies whsle .....	3	D	D	D	b	D	D	D
421410	Photographic equipment & supplies whsle .....	3	D	D	D	b	D	D	D
42142	Office equipment whsle .....	34	D	D	D	e	D	D	D
421420	Office equipment whsle .....	34	D	D	D	e	D	D	D
42143	Computer & computer peripheral equipment & software whsle .....	34	D	D	D	e	D	D	D
421430	Computer & computer peripheral equipment & software whsle .....	34	D	D	D	e	D	D	D
4214301	Computer & peripheral equipment whsle .....	29	D	D	D	e	D	D	D
42143012	Computers & peripheral equipment for end use .....	23	D	D	D	e	D	D	D
42144	Other commercial equipment whsle .	12	D	D	D	c	D	D	D
421440	Other commercial equipment whsle .....	12	D	D	D	c	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle .....	6	13 467	3 077	752	81	4 706	1 655	2 413
4214402	Store machines & equipment whsle .....	6	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle .....	40	D	D	D	f	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle .....	40	D	D	D	f	D	D	D
4214501	Surgical, medical, & hospital supplies whsle .....	35	D	D	D	e	D	D	D
4215	Metal & mineral (except petroleum) whsle .....	42	D	D	D	f	D	D	D
42151	Metal service centers & offices .....	31	D	D	D	e	D	D	D
421510	Metal service centers & offices ..	31	D	D	D	e	D	D	D
4215101	Ferrous metal service centers & sales offices .....	25	D	D	D	e	D	D	D
42151011	Ferrous metal service centers .....	21	D	D	D	e	D	D	D
42151012	Ferrous metal sales offices ..	4	D	D	D	a	D	D	D
4215102	Nonferrous metal service centers & sales offices .....	6	D	D	D	c	D	D	D
42151022	Nonferrous metal sales offices .....	1	D	D	D	c	D	D	D
42152	Coal & other mineral & ore whsle ...	11	D	D	D	b	D	D	D
421520	Coal & other mineral & ore whsle .	11	D	D	D	b	D	D	D
4215201	Coal whsle .....	9	D	D	D	b	D	D	D

**Table 5. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>KNOX COUNTY, TN—Con.</b>									
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4216	Electrical goods whsle . . . . .	78	D	D	D	g	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	43	D	D	D	e	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	43	D	D	D	e	D	D	D
42162	Electrical appliance, television & radio set whsle . . . . .	9	D	D	D	f	D	D	D
421620	Electrical appliance, television & radio set whsle . . . . .	9	D	D	D	f	D	D	D
42169	Other electronic parts & equipment whsle . . . . .	26	D	D	D	c	D	D	D
421690	Other electronic parts & equipment whsle . . . . .	26	D	D	D	c	D	D	D
4216901	Communications equipment & supplies whsle . . . . .	13	D	D	D	c	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle . . . . .	13	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	62	294 408	29 452	6 812	756	51 528	21 308	23 325
42171	Hardware whsle . . . . .	17	59 992	4 731	1 021	143	8 354	5 260	5 254
421710	Hardware whsle . . . . .	17	59 992	4 731	1 021	143	8 354	5 260	5 254
42172	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	9	D	D	D	c	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	9	D	D	D	c	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	32	D	D	D	e	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	32	D	D	D	e	D	D	D
4218	Machinery, equipment, & supplies whsle . . . . .	166	540 302	71 987	15 913	2 009	122 959	114 147	127 662
42181	Construction & mining (except petroleum) machinery & equip whsle . . . . .	17	D	D	D	e	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle . . . . .	17	D	D	D	e	D	D	D
42182	Farm & garden machinery & equipment whsle . . . . .	7	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle . . . . .	7	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle . . . . .	85	227 483	33 235	7 040	893	54 391	39 024	40 104
421830	Industrial machinery & equipment whsle . . . . .	85	227 483	33 235	7 040	893	54 391	39 024	40 104
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle . . . . .	18	D	D	D	e	D	D	D
42183021	Hydraulic & pneumatic pumps & motors whsle . . . . .	3	D	D	D	c	D	D	D
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle . . . . .	15	D	D	D	c	D	D	D
4218303	General-purpose industrial machinery & equipment whsle . . . . .	39	59 116	7 633	1 595	214	13 438	4 008	4 098
4218304	Metalworking machinery & equipment whsle . . . . .	5	D	D	D	b	D	D	D
4218305	Materials handling equipment whsle . . . . .	13	D	D	D	c	D	D	D
4218307	Other industrial machinery & equipment whsle . . . . .	7	D	D	D	b	D	D	D
42184	Industrial supplies whsle . . . . .	37	90 859	11 933	2 876	369	23 237	10 934	11 416
421840	Industrial supplies whsle . . . . .	37	90 859	11 933	2 876	369	23 237	10 934	11 416
4218401	General-line industrial supplies whsle . . . . .	8	D	D	D	c	D	D	D
4218402	Mechanical power transmission supplies whsle . . . . .	4	D	D	D	b	D	D	D
4218403	Welding supplies whsle . . . . .	4	D	D	D	b	D	D	D
4218406	Other industrial supplies whsle . . . . .	11	D	D	D	c	D	D	D
42185	Service establishment equipment & supplies whsle . . . . .	19	65 482	9 777	2 142	318	18 564	8 262	7 716
421850	Service establishment equipment & supplies whsle . . . . .	19	65 482	9 777	2 142	318	18 564	8 262	7 716
4218501	Beauty & barber shop equipment & supplies whsle . . . . .	4	D	D	D	c	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle . . . . .	4	D	D	D	b	D	D	D
4218504	Other service establishment equipment & supplies whsle . . . . .	7	D	D	D	b	D	D	D

**Table 5. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>KNOX COUNTY, TN—Con.</b>									
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whse . . .	57	D	D	D	f	D	D	D
42191	Sporting & recreational goods & supplies whse . . . . .	14	D	D	D	c	D	D	D
421910	Sporting & recreational goods & supplies whse . . . . .	14	D	D	D	c	D	D	D
42193	Recyclable material whse . . . . .	14	D	D	D	c	D	D	D
421930	Recyclable material whse . . . . .	14	D	D	D	c	D	D	D
4219301	Iron & steel scrap processors & dealers . . . . .	5	D	D	D	c	D	D	D
42193011	Iron & steel scrap processors (using power processing equipment) . . . . .	5	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whse . . . . .	15	D	D	D	e	D	D	D
421990	Other miscellaneous durable goods whse . . . . .	15	D	D	D	e	D	D	D
4219903	General merchandise (durable goods) whse . . . . .	6	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods . . . .	267	2 856 712	128 031	30 378	4 047	259 204	170 173	149 703
4221	Paper & paper product whse . . . . .	52	D	D	D	e	D	D	D
42212	Stationery & office supplies whse . . .	30	D	D	D	c	D	D	D
422120	Stationery & office supplies whse . . .	30	D	D	D	c	D	D	D
42213	Industrial & personal service paper whse . . . . .	16	D	D	D	c	D	D	D
422130	Industrial & personal service paper whse . . . . .	16	D	D	D	c	D	D	D
4222	Drugs, & druggists' sundries whse . . .	12	D	D	D	e	D	D	D
42221	Drugs, & druggists' sundries whse . .	12	D	D	D	e	D	D	D
422210	Drugs, & druggists' sundries whse . . .	12	D	D	D	e	D	D	D
4222101	General-line drugs whse . . . . .	6	D	D	D	e	D	D	D
4223	Apparel, piece goods, & notions whse .	20	100 230	3 803	909	109	6 776	2 809	2 705
42234	Footwear whse . . . . .	2	D	D	D	a	D	D	D
422340	Footwear whse . . . . .	2	D	D	D	a	D	D	D
4224	Grocery & related products whse . . . .	59	D	D	D	g	D	D	D
42242	Packaged frozen food whse . . . . .	10	D	D	D	c	D	D	D
422420	Packaged frozen food whse . . . . .	10	D	D	D	c	D	D	D
42243	Dairy products, (except dried or canned) whse . . . . .	2	D	D	D	b	D	D	D
422430	Dairy products, (except dried or canned) whse . . . . .	2	D	D	D	b	D	D	D
4224302	Dairy product (except raw milk) whse . . . . .	2	D	D	D	b	D	D	D
42244	Poultry & poultry product whse . . . .	3	D	D	D	b	D	D	D
422440	Poultry & poultry product whse . . .	3	D	D	D	b	D	D	D
42245	Confectionery whse . . . . .	6	D	D	D	e	D	D	D
422450	Confectionery whse . . . . .	6	D	D	D	e	D	D	D
42248	Fresh fruit & vegetable whse . . . . .	15	D	D	D	e	D	D	D
422480	Fresh fruit & vegetable whse . . . . .	15	D	D	D	e	D	D	D
42249	Other grocery & related products whse . . . . .	12	D	D	D	e	D	D	D
422490	Other grocery & related products whse . . . . .	12	D	D	D	e	D	D	D
4224902	Bread & baked goods whse . . . . .	4	D	D	D	b	D	D	D
4224903	Soft drinks whse . . . . .	1	D	D	D	b	D	D	D
4224904	Canned goods whse . . . . .	3	D	D	D	c	D	D	D
4225	Farm-product raw material whse . . . .	6	85 287	831	207	80	2 681	270	231
42252	Livestock whse . . . . .	2	D	D	D	b	D	D	D
422520	Livestock whse . . . . .	2	D	D	D	b	D	D	D
4226	Chemical & allied products whse . . . .	32	59 761	5 820	1 363	171	11 449	2 794	2 889
42269	Other chemical & allied products whse . . . . .	22	D	D	D	c	D	D	D
422690	Other chemical & allied products whse . . . . .	22	D	D	D	c	D	D	D
4226902	Other chemical & allied products whse . . . . .	20	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whse . . . . .	23	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals .	19	738 094	5 007	1 118	146	15 549	11 368	12 080
422710	Petroleum bulk stations & terminals . . . . .	19	738 094	5 007	1 118	146	15 549	11 368	12 080
4227101	Petroleum bulk stations & terminals (except LP) . . . . .	18	D	D	D	c	D	D	D
42271011	Petroleum bulk stations (except LP) . . . . .	10	D	D	D	b	D	D	D
42271012	Petroleum bulk terminals (except LP) . . . . .	8	584 907	1 314	315	36	7 750	5 007	5 172



**Table 5. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>KNOX COUNTY, TN—Con.</b>									
<b>42</b>	<b>Wholesale trade—Con.</b>								
422	Wholesale trade, nondurable goods—Con.								
4228	Beer, wine, & distilled alcoholic beverage whsle.....	9	D	D	D	e	D	D	D
42281	Beer & ale whsle.....	3	D	D	D	e	D	D	D
422810	Beer & ale whsle.....	3	D	D	D	e	D	D	D
42282	Wine & distilled alcoholic beverage whsle.....	6	68 454	7 957	1 501	140	15 147	10 618	11 374
422820	Wine & distilled alcoholic beverage whsle.....	6	68 454	7 957	1 501	140	15 147	10 618	11 374
4228201	Wine & distilled alcoholic bev (licensed operation) whsle....	6	68 454	7 957	1 501	140	15 147	10 618	11 374
4229	Miscellaneous nondurable goods whsle.....	54	D	D	D	f	D	D	D
42291	Farm supplies whsle.....	6	10 375	1 173	242	41	4 002	972	1 075
422910	Farm supplies whsle.....	6	10 375	1 173	242	41	4 002	972	1 075
42292	Book, periodical, & newspaper whsle.....	10	D	D	D	c	D	D	D
422920	Book, periodical, & newspaper whsle.....	10	D	D	D	c	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle.....	11	D	D	D	c	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle.....	11	D	D	D	c	D	D	D
42294	Tobacco & tobacco product whsle...	6	D	D	D	c	D	D	D
422940	Tobacco & tobacco product whsle...	6	D	D	D	c	D	D	D
42295	Paint, varnish, & supplies whsle....	6	D	D	D	b	D	D	D
422950	Paint, varnish, & supplies whsle....	6	D	D	D	b	D	D	D
4229501	Paint, varnish, & supplies whsle.....	6	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle.....	15	D	D	D	c	D	D	D
422990	Other miscellaneous nondurable goods whsle.....	15	D	D	D	c	D	D	D
	<b>Merchant wholesalers.....</b>	<b>768</b>	<b>5 110 997</b>	<b>341 612</b>	<b>80 207</b>	<b>10 268</b>	<b>632 045</b>	<b>437 256</b>	<b>430 885</b>
421	Wholesale trade, durable goods.....	559	D	D	D	i	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	54	202 571	19 359	4 576	687	34 201	40 848	32 331
42111	Automobile & other motor vehicle whsle.....	12	D	D	D	e	D	D	D
421110	Automobile & other motor vehicle whsle.....	12	D	D	D	e	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle.....	6	D	D	D	e	D	D	D
42112	Motor vehicle supplies & new parts whsle.....	23	D	D	D	c	D	D	D
421120	Motor vehicle supplies & new parts whsle.....	23	D	D	D	c	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors..	15	D	D	D	c	D	D	D
42113	Tire & tube whsle.....	9	D	D	D	b	D	D	D
421130	Tire & tube whsle.....	9	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle...	10	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle..	10	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle...	29	D	D	D	e	D	D	D
42121	Furniture whsle.....	15	D	D	D	c	D	D	D
421210	Furniture whsle.....	15	D	D	D	c	D	D	D
4212101	Household & lawn furniture whsle.....	8	D	D	D	c	D	D	D
4212102	Office & business furniture whsle.....	7	D	D	D	b	D	D	D
42122	Home furnishings whsle.....	14	D	D	D	b	D	D	D
421220	Home furnishings whsle.....	14	D	D	D	b	D	D	D
4212203	Floor coverings whsle.....	9	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle.....	34	D	D	D	e	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle.....	20	D	D	D	e	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle.....	20	D	D	D	e	D	D	D
4213101	Lumber without yard whsle.....	10	D	D	D	c	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle.....	6	D	D	D	c	D	D	D
42132	Brick, stone, & related construction materials whsle.....	3	D	D	D	b	D	D	D
421320	Brick, stone, & related construction materials whsle.....	3	D	D	D	b	D	D	D
4213201	Brick, block, tile, clay/cement sewer pipe whsle.....	1	D	D	D	b	D	D	D
42139	Other construction materials whsle...	9	D	D	D	b	D	D	D
421390	Other construction materials whsle.....	9	D	D	D	b	D	D	D
4213902	Other construction materials whsle.....	7	D	D	D	b	D	D	D

**Table 5. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>KNOX COUNTY, TN—Con.</b>									
<b>Merchant wholesalers—Con.</b>									
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle . . . . .	114	D	D	D	g	D	D	D
42142	Office equipment whsle . . . . .	30	D	D	D	e	D	D	D
421420	Office equipment whsle . . . . .	30	D	D	D	e	D	D	D
42143	Computer & computer peripheral equipment & software whsle . . . . .	27	D	D	D	e	D	D	D
421430	Computer & computer peripheral equipment & software whsle . . . . .	27	D	D	D	e	D	D	D
4214301	Computer & peripheral equipment whsle . . . . .	22	D	D	D	e	D	D	D
42143012	Computers & peripheral equipment for end use . . . . .	17	D	D	D	c	D	D	D
42144	Other commercial equipment whsle . . . . .	12	D	D	D	c	D	D	D
421440	Other commercial equipment whsle . . . . .	12	D	D	D	c	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle . . . . .	6	13 467	3 077	752	81	4 706	1 655	2 413
4214402	Store machines & equipment whsle . . . . .	6	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle . . . . .	34	D	D	D	f	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle . . . . .	34	D	D	D	f	D	D	D
4214501	Surgical, medical, & hospital supplies whsle . . . . .	29	D	D	D	e	D	D	D
4215	Metal & mineral (except petroleum) whsle . . . . .	29	D	D	D	e	D	D	D
42151	Metal service centers & offices . . . . .	22	D	D	D	c	D	D	D
421510	Metal service centers & offices . . . . .	22	D	D	D	c	D	D	D
4215101	Ferrous metal service centers & sales offices . . . . .	18	D	D	D	c	D	D	D
42151011	Ferrous metal service centers . . . . .	16	D	D	D	c	D	D	D
42152	Coal & other mineral & ore whsle . . . . .	7	D	D	D	b	D	D	D
421520	Coal & other mineral & ore whsle . . . . .	7	D	D	D	b	D	D	D
4215201	Coal whsle . . . . .	6	D	D	D	b	D	D	D
4216	Electrical goods whsle . . . . .	53	D	D	D	g	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	25	D	D	D	e	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	25	D	D	D	e	D	D	D
42162	Electrical appliance, television & radio set whsle . . . . .	9	D	D	D	f	D	D	D
421620	Electrical appliance, television & radio set whsle . . . . .	9	D	D	D	f	D	D	D
42169	Other electronic parts & equipment whsle . . . . .	19	D	D	D	c	D	D	D
421690	Other electronic parts & equipment whsle . . . . .	19	D	D	D	c	D	D	D
4216901	Communications equipment & supplies whsle . . . . .	10	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	55	150 854	16 657	3 877	547	29 385	20 330	21 846
42171	Hardware whsle . . . . .	15	D	D	D	c	D	D	D
421710	Hardware whsle . . . . .	15	D	D	D	c	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	9	D	D	D	c	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	9	D	D	D	c	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	27	D	D	D	c	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	27	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle . . . . .	140	461 610	64 903	14 043	1 841	109 595	106 806	120 961
42181	Construction & mining (except petroleum) machinery & equip whsle . . . . .	15	D	D	D	e	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle . . . . .	15	D	D	D	e	D	D	D
42182	Farm & garden machinery & equipment whsle . . . . .	7	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle . . . . .	7	D	D	D	b	D	D	D

**Table 5. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>KNOX COUNTY, TN—Con.</b>									
<b>Merchant wholesalers—Con.</b>									
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42183	Industrial machinery & equipment whsle .....	68	179 838	28 381	5 749	785	44 827	35 922	36 758
421830	Industrial machinery & equipment whsle .....	68	179 838	28 381	5 749	785	44 827	35 922	36 758
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle .....	17	D	D	D	c	D	D	D
42183021	Hydraulic & pneumatic pumps & motors whsle .....	3	D	D	D	c	D	D	D
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle .....	14	D	D	D	c	D	D	D
4218303	General-purpose industrial machinery & equipment whsle .....	26	D	D	D	c	D	D	D
4218304	Metalworking machinery & equipment whsle .....	4	D	D	D	b	D	D	D
4218305	Materials handling equipment whsle .....	12	D	D	D	c	D	D	D
42184	Industrial supplies whsle .....	32	D	D	D	e	D	D	D
421840	Industrial supplies whsle .....	32	D	D	D	e	D	D	D
4218401	General-line industrial supplies whsle .....	7	D	D	D	c	D	D	D
4218402	Mechanical power transmission supplies whsle .....	4	D	D	D	b	D	D	D
4218406	Other industrial supplies whsle .....	10	D	D	D	c	D	D	D
42185	Service establishment equipment & supplies whsle .....	17	D	D	D	e	D	D	D
421850	Service establishment equipment & supplies whsle .....	17	D	D	D	e	D	D	D
4218501	Beauty & barber shop equipment & supplies whsle .....	4	D	D	D	c	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle .....	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle .....	51	D	D	D	f	D	D	D
42191	Sporting & recreational goods & supplies whsle .....	12	D	D	D	c	D	D	D
421910	Sporting & recreational goods & supplies whsle .....	12	D	D	D	c	D	D	D
42193	Recyclable material whsle .....	13	D	D	D	c	D	D	D
421930	Recyclable material whsle .....	13	D	D	D	c	D	D	D
4219301	Iron & steel scrap processors & dealers .....	5	D	D	D	c	D	D	D
42193011	Iron & steel scrap processors (using power processing equipment) .....	5	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whsle .....	12	D	D	D	e	D	D	D
421990	Other miscellaneous durable goods whsle .....	12	D	D	D	e	D	D	D
4219903	General merchandise (durable goods) whsle .....	5	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods .....	209	D	D	D	h	D	D	D
4221	Paper & paper product whsle .....	44	D	D	D	e	D	D	D
42212	Stationery & office supplies whsle .....	24	D	D	D	c	D	D	D
422120	Stationery & office supplies whsle .....	24	D	D	D	c	D	D	D
42213	Industrial & personal service paper whsle .....	14	D	D	D	c	D	D	D
422130	Industrial & personal service paper whsle .....	14	D	D	D	c	D	D	D
4222	Drugs, & druggists' sundries whsle .....	11	D	D	D	e	D	D	D
42221	Drugs, & druggists' sundries whsle .....	11	D	D	D	e	D	D	D
422210	Drugs, & druggists' sundries whsle .....	11	D	D	D	e	D	D	D
4222101	General-line drugs whsle .....	6	D	D	D	e	D	D	D
4223	Apparel, piece goods, & notions whsle .....	15	D	D	D	b	D	D	D
4224	Grocery & related products whsle .....	37	D	D	D	f	D	D	D
42243	Dairy products, (except dried or canned) whsle .....	1	D	D	D	a	D	D	D
422430	Dairy products, (except dried or canned) whsle .....	1	D	D	D	a	D	D	D
4224302	Dairy product (except raw milk) whsle .....	1	D	D	D	a	D	D	D
42244	Poultry & poultry product whsle .....	3	D	D	D	b	D	D	D
422440	Poultry & poultry product whsle .....	3	D	D	D	b	D	D	D
42245	Confectionery whsle .....	4	D	D	D	b	D	D	D
422450	Confectionery whsle .....	4	D	D	D	b	D	D	D
42248	Fresh fruit & vegetable whsle .....	15	D	D	D	e	D	D	D
422480	Fresh fruit & vegetable whsle .....	15	D	D	D	e	D	D	D
4225	Farm-product raw material whsle .....	4	D	D	D	b	D	D	D
42252	Livestock whsle .....	1	D	D	D	a	D	D	D
422520	Livestock whsle .....	1	D	D	D	a	D	D	D

**Table 5. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>KNOX COUNTY, TN—Con.</b>									
<b>Merchant wholesalers—Con.</b>									
422	Wholesale trade, nondurable goods—Con.								
4226	Chemical & allied products whsle . . . .	24	36 677	3 817	870	123	7 647	2 453	2 442
42269	Other chemical & allied products whsle . . . . .	17	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle . . . . .	17	D	D	D	b	D	D	D
4226902	Other chemical & allied products whsle . . . . .	15	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle . . . . .	13	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals . . . . .	11	99 651	3 785	803	116	8 424	3 283	3 931
422710	Petroleum bulk stations & terminals . . . . .	11	99 651	3 785	803	116	8 424	3 283	3 931
4227101	Petroleum bulk stations & terminals (except LP) . . . . .	10	D	D	D	c	D	D	D
42271011	Petroleum bulk stations (except LP) . . . . .	8	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle . . . . .	9	D	D	D	e	D	D	D
42281	Beer & ale whsle . . . . .	3	D	D	D	e	D	D	D
422810	Beer & ale whsle . . . . .	3	D	D	D	e	D	D	D
42282	Wine & distilled alcoholic beverage whsle . . . . .	6	68 454	7 957	1 501	140	15 147	10 618	11 374
422820	Wine & distilled alcoholic beverage whsle . . . . .	6	68 454	7 957	1 501	140	15 147	10 618	11 374
4229	Miscellaneous nondurable goods whsle . . . . .	52	D	D	D	f	D	D	D
42291	Farm supplies whsle . . . . .	6	10 375	1 173	242	41	4 002	972	1 075
422910	Farm supplies whsle . . . . .	6	10 375	1 173	242	41	4 002	972	1 075
42292	Book, periodical, & newspaper whsle . . . . .	10	D	D	D	c	D	D	D
422920	Book, periodical, & newspaper whsle . . . . .	10	D	D	D	c	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle . . . . .	11	D	D	D	c	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle . . . . .	11	D	D	D	c	D	D	D
42299	Other miscellaneous nondurable goods whsle . . . . .	15	D	D	D	c	D	D	D
422990	Other miscellaneous nondurable goods whsle . . . . .	15	D	D	D	c	D	D	D
	<b>Manufacturers' sales branches and sales offices . .</b>	<b>90</b>	<b>1 759 690</b>	<b>93 055</b>	<b>28 639</b>	<b>1 807</b>	<b>173 153</b>	<b>39 744</b>	<b>49 260</b>
421	Wholesale trade, durable goods . . . . .	58	D	D	D	g	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	8	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle . . . . .	9	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle . . . . .	11	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle . . . . .	8	D	D	D	c	D	D	D
42151	Metal service centers & offices . . . . .	8	D	D	D	c	D	D	D
421510	Metal service centers & offices . . . . .	8	D	D	D	c	D	D	D
4215101	Ferrous metal service centers & sales offices . . . . .	6	D	D	D	c	D	D	D
42151011	Ferrous metal service centers . . . . .	5	D	D	D	c	D	D	D
4215102	Nonferrous metal service centers & sales offices . . . . .	2	D	D	D	c	D	D	D
4216	Electrical goods whsle . . . . .	12	D	D	D	c	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	8	D	D	D	b	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	8	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	1	D	D	D	c	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	1	D	D	D	c	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	1	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle . . . . .	9	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle . . . . .	3	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle . . . . .	3	D	D	D	b	D	D	D

**Table 5. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>KNOX COUNTY, TN—Con.</b>									
<b>Manufacturers' sales branches and sales offices—Con.</b>									
422	Wholesale trade, nondurable goods . . . .	32	D	D	D	f	D	D	D
4224	Grocery & related products whsle . . . .	8	432 037	22 739	5 691	549	42 996	1 541	1 373
42249	Other grocery & related products whsle . . . . .	4	D	D	D	e	D	D	D
422490	Other grocery & related products whsle . . . . .	4	D	D	D	e	D	D	D
4224902	Bread & baked goods whsle . . . .	2	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle . . . . .	10	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals . . . . .	8	638 443	1 222	315	30	7 125	8 085	8 149
422710	Petroleum bulk stations & terminals . . . . .	8	638 443	1 222	315	30	7 125	8 085	8 149
4227101	Petroleum bulk stations & terminals (except LP) . . . . .	8	638 443	1 222	315	30	7 125	8 085	8 149
42271012	Petroleum bulk terminals (except LP) . . . . .	6	D	D	D	b	D	D	D
<b>Agents, brokers, and commission merchants . . . . .</b>									
		<b>92</b>	<b>637 016</b>	<b>14 725</b>	<b>3 540</b>	<b>505</b>	<b>24 956</b>	<b>428</b>	<b>620</b>
421	Wholesale trade, durable goods . . . . .	66	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	5	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle . . . . .	2	D	D	D	c	D	D	D
421110	Automobile & other motor vehicle whsle . . . . .	2	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle . . . . .	5	D	D	D	a	D	D	D
4216	Electrical goods whsle . . . . .	13	D	D	D	b	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	10	D	D	D	b	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	10	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	6	D	D	D	b	D	D	D
42171	Hardware whsle . . . . .	2	D	D	D	a	D	D	D
421710	Hardware whsle . . . . .	2	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle . . . . .	17	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle . . . . .	14	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle . . . . .	14	D	D	D	b	D	D	D
4218303	General-purpose industrial machinery & equipment whsle . . . . .	11	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle . . . . .	6	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods . . . .	26	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle . . . . .	4	D	D	D	a	D	D	D
42234	Footwear whsle . . . . .	1	D	D	D	a	D	D	D
422340	Footwear whsle . . . . .	1	D	D	D	a	D	D	D
4224	Grocery & related products whsle . . . .	14	D	D	D	c	D	D	D
42242	Packaged frozen food whsle . . . . .	4	D	D	D	b	D	D	D
422420	Packaged frozen food whsle . . . .	4	D	D	D	b	D	D	D
42249	Other grocery & related products whsle . . . . .	4	D	D	D	b	D	D	D
422490	Other grocery & related products whsle . . . . .	4	D	D	D	b	D	D	D
4225	Farm-product raw material whsle . . . .	2	D	D	D	b	D	D	D
<b>LAKE COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade . . . . .</b>	<b>9</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods . . . . .	4	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods . . . .	5	D	D	D	b	D	D	D
4225	Farm-product raw material whsle . . . .	2	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle . . . . .	1	D	D	D	a	D	D	D
42291	Farm supplies whsle . . . . .	1	D	D	D	a	D	D	D
422910	Farm supplies whsle . . . . .	1	D	D	D	a	D	D	D
4229101	Farm supplies—farm dealers . . . . .	1	D	D	D	a	D	D	D
<b>Merchant wholesalers . . . . .</b>									
		<b>9</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods . . . . .	4	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods . . . .	5	D	D	D	b	D	D	D
4225	Farm-product raw material whsle . . . .	2	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle . . . . .	1	D	D	D	a	D	D	D
42291	Farm supplies whsle . . . . .	1	D	D	D	a	D	D	D
422910	Farm supplies whsle . . . . .	1	D	D	D	a	D	D	D
4229101	Farm supplies—farm dealers . . . . .	1	D	D	D	a	D	D	D

**Table 5. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>LAUDERDALE COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>26</b>	<b>364 880</b>	<b>18 436</b>	<b>4 376</b>	<b>548</b>	<b>38 588</b>	<b>159 213</b>	<b>152 870</b>
421	Wholesale trade, durable goods .....	18	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	5	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle ...	4	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle .	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	9	D	D	D	e	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle .....	1	D	D	D	e	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle .....	1	D	D	D	e	D	D	D
42182	Farm & garden machinery & equipment whsle .....	4	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle .....	4	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers .....	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	3	D	D	D	b	D	D	D
42193	Recyclable material whsle .....	2	D	D	D	b	D	D	D
421930	Recyclable material whsle .....	2	D	D	D	b	D	D	D
4219301	Iron & steel scrap processors & dealers .....	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	8	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	4	57 566	859	168	37	2 105	2 751	3 004
4227	Petroleum & petroleum products whsle .....	1	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals .	1	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals .....	1	D	D	D	b	D	D	D
<b>Merchant wholesalers .....</b>		<b>24</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>e</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	16	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	5	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle ...	4	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle .	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	7	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle .....	4	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle .....	4	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers .....	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	3	D	D	D	b	D	D	D
42193	Recyclable material whsle .....	2	D	D	D	b	D	D	D
421930	Recyclable material whsle .....	2	D	D	D	b	D	D	D
4219301	Iron & steel scrap processors & dealers .....	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	8	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	4	57 566	859	168	37	2 105	2 751	3 004
4227	Petroleum & petroleum products whsle .....	1	D	D	D	b	D	D	D
<b>Manufacturers' sales branches and sales offices ..</b>		<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>e</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	1	D	D	D	e	D	D	D
4218	Machinery, equipment, & supplies whsle .....	1	D	D	D	e	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle .....	1	D	D	D	e	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle .....	1	D	D	D	e	D	D	D
<b>Agents, brokers, and commission merchants .....</b>		<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>

**Table 5. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>LAWRENCE COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>42</b>	<b>174 563</b>	<b>8 710</b>	<b>1 795</b>	<b>296</b>	<b>21 837</b>	<b>20 361</b>	<b>19 273</b>
421	Wholesale trade, durable goods .....	26	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle .....	1	D	D	D	b	D	D	D
42151	Metal service centers & offices .....	1	D	D	D	b	D	D	D
421510	Metal service centers & offices .....	1	D	D	D	b	D	D	D
4215101	Ferrous metal service centers & sales offices .....	1	D	D	D	b	D	D	D
42151011	Ferrous metal service centers .....	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	8	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle .....	4	10 113	963	201	43	1 785	1 575	1 491
421820	Farm & garden machinery & equipment whsle .....	4	10 113	963	201	43	1 785	1 575	1 491
4218201	Farm machinery & equipment—farm dealers .....	4	10 113	963	201	43	1 785	1 575	1 491
4219	Miscellaneous durable goods whsle ...	6	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle .....	3	D	D	D	a	D	D	D
421990	Other miscellaneous durable goods whsle .....	3	D	D	D	a	D	D	D
4219906	Other durable goods whsle .....	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	16	D	D	D	c	D	D	D
4224	Grocery & related products whsle .....	4	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle .....	4	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals ..	3	30 656	1 006	266	31	3 327	1 126	987
422710	Petroleum bulk stations & terminals .....	3	30 656	1 006	266	31	3 327	1 126	987
4227101	Petroleum bulk stations & terminals (except LP) .....	3	30 656	1 006	266	31	3 327	1 126	987
42271011	Petroleum bulk stations (except LP) .....	3	30 656	1 006	266	31	3 327	1 126	987
	<b>Merchant wholesalers .....</b>	<b>36</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	23	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle .....	7	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle .....	4	10 113	963	201	43	1 785	1 575	1 491
421820	Farm & garden machinery & equipment whsle .....	4	10 113	963	201	43	1 785	1 575	1 491
4218201	Farm machinery & equipment—farm dealers .....	4	10 113	963	201	43	1 785	1 575	1 491
4219	Miscellaneous durable goods whsle ...	5	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle .....	2	D	D	D	a	D	D	D
421990	Other miscellaneous durable goods whsle .....	2	D	D	D	a	D	D	D
4219906	Other durable goods whsle .....	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	13	D	D	D	c	D	D	D
4224	Grocery & related products whsle .....	4	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle .....	4	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals ..	3	30 656	1 006	266	31	3 327	1 126	987
422710	Petroleum bulk stations & terminals .....	3	30 656	1 006	266	31	3 327	1 126	987
4227101	Petroleum bulk stations & terminals (except LP) .....	3	30 656	1 006	266	31	3 327	1 126	987
42271011	Petroleum bulk stations (except LP) .....	3	30 656	1 006	266	31	3 327	1 126	987
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>3</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	1	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle .....	1	D	D	D	b	D	D	D
42151	Metal service centers & offices .....	1	D	D	D	b	D	D	D
421510	Metal service centers & offices .....	1	D	D	D	b	D	D	D
4215101	Ferrous metal service centers & sales offices .....	1	D	D	D	b	D	D	D
42151011	Ferrous metal service centers .....	1	D	D	D	b	D	D	D
	<b>Agents, brokers, and commission merchants .....</b>	<b>3</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>

**Table 5. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
<b>LEWIS COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>8</b>	<b>11 606</b>	<b>1 349</b>	<b>364</b>	<b>67</b>	<b>2 852</b>	<b>715</b>	<b>703</b>
421	Wholesale trade, durable goods .....	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	4	D	D	D	b	D	D	D
4224	Grocery & related products whsle .....	2	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>8</b>	<b>11 606</b>	<b>1 349</b>	<b>364</b>	<b>67</b>	<b>2 852</b>	<b>715</b>	<b>703</b>
421	Wholesale trade, durable goods .....	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	4	D	D	D	b	D	D	D
4224	Grocery & related products whsle .....	2	D	D	D	b	D	D	D
<b>LINCOLN COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>29</b>	<b>102 589</b>	<b>3 909</b>	<b>783</b>	<b>211</b>	<b>8 259</b>	<b>6 974</b>	<b>6 885</b>
421	Wholesale trade, durable goods .....	14	26 839	2 568	472	79	4 340	5 371	5 042
4218	Machinery, equipment, & supplies whsle .....	5	17 206	2 001	323	52	3 147	4 496	4 092
42182	Farm & garden machinery & equipment whsle .....	4	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle .....	4	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers .....	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle .....	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	15	75 750	1 341	311	132	3 919	1 603	1 843
4225	Farm-product raw material whsle .....	4	D	D	D	b	D	D	D
42252	Livestock whsle .....	2	D	D	D	b	D	D	D
422520	Livestock whsle .....	2	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>24</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	13	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	5	17 206	2 001	323	52	3 147	4 496	4 092
42182	Farm & garden machinery & equipment whsle .....	4	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle .....	4	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers .....	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	11	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	2	D	D	D	b	D	D	D
	<b>Agents, brokers, and commission merchants .....</b>	<b>5</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods .....	4	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	2	D	D	D	b	D	D	D
<b>LOUDON COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>41</b>	<b>93 089</b>	<b>6 043</b>	<b>1 328</b>	<b>232</b>	<b>12 791</b>	<b>4 333</b>	<b>5 326</b>
421	Wholesale trade, durable goods .....	32	43 228	3 858	875	167	8 404	3 704	4 660
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	4	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle .....	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle .....	12	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	9	49 861	2 185	453	65	4 387	629	666
4223	Apparel, piece goods, & notions whsle .....	1	D	D	D	a	D	D	D
4226	Chemical & allied products whsle .....	3	D	D	D	a	D	D	D
	<b>Merchant wholesalers .....</b>	<b>33</b>	<b>45 031</b>	<b>4 314</b>	<b>995</b>	<b>199</b>	<b>9 895</b>	<b>4 228</b>	<b>5 291</b>
421	Wholesale trade, durable goods .....	27	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	11	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	6	D	D	D	b	D	D	D
	<b>Manufacturers' sales branches and sales offices .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>



**Table 5. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>LOUDON COUNTY, TN—Con.</b>									
	<b>Agents, brokers, and commission merchants .....</b>	<b>7</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	5	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle .....	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	2	D	D	D	a	D	D	D
<b>MCMINN COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>32</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>e</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	20	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle .....	6	18 897	1 508	295	56	3 153	1 585	1 870
42182	Farm & garden machinery & equipment whsle .....	4	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle .....	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	12	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle .....	2	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals ..	2	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals .....	2	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP) .....	2	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP) .....	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle .....	3	D	D	D	b	D	D	D
42294	Tobacco & tobacco product whsle...	1	D	D	D	b	D	D	D
422940	Tobacco & tobacco product whsle.	1	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>30</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>e</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	20	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle .....	6	18 897	1 508	295	56	3 153	1 585	1 870
42182	Farm & garden machinery & equipment whsle .....	4	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle .....	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	10	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle .....	2	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals ..	2	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals .....	2	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP) .....	2	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP) .....	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle .....	3	D	D	D	b	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Agents, brokers, and commission merchants .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>MCNAIRY COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>21</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	15	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	4	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle .....	2	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle ...	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	6	D	D	D	c	D	D	D
	<b>Merchant wholesalers .....</b>	<b>19</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	14	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	4	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle .....	2	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle ...	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	5	D	D	D	c	D	D	D

**Table 5. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
	<b>MCNAIRY COUNTY, TN—Con.</b>								
	Agents, brokers, and commission merchants .....	2	D	D	D	a	D	D	D
	<b>MACON COUNTY, TN</b>								
42	Wholesale trade .....	12	19 175	1 221	254	84	2 806	1 734	1 795
421	Wholesale trade, durable goods .....	4	4 014	202	53	17	449	203	209
422	Wholesale trade, nondurable goods .....	8	15 161	1 019	201	67	2 357	1 531	1 586
	Merchant wholesalers .....	12	19 175	1 221	254	84	2 806	1 734	1 795
421	Wholesale trade, durable goods .....	4	4 014	202	53	17	449	203	209
422	Wholesale trade, nondurable goods .....	8	15 161	1 019	201	67	2 357	1 531	1 586
	<b>MADISON COUNTY, TN</b>								
42	Wholesale trade .....	161	756 414	60 508	14 390	2 186	117 630	86 273	90 840
421	Wholesale trade, durable goods .....	119	472 322	40 177	9 745	1 447	78 565	69 975	74 159
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	15	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whsle .....	3	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whsle .....	3	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle .....	8	D	D	D	c	D	D	D
421120	Motor vehicle supplies & new parts whsle .....	8	D	D	D	c	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors .....	7	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle ...	3	D	D	D	b	D	D	D
42121	Furniture whsle .....	2	D	D	D	b	D	D	D
421210	Furniture whsle .....	2	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle .....	6	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle .....	10	20 440	3 603	783	101	6 594	2 702	2 794
4215	Metal & mineral (except petroleum) whsle .....	9	160 963	6 952	2 127	306	13 423	29 373	29 738
42151	Metal service centers & offices .....	9	160 963	6 952	2 127	306	13 423	29 373	29 738
421510	Metal service centers & offices ...	9	160 963	6 952	2 127	306	13 423	29 373	29 738
4215101	Ferrous metal service centers & sales offices .....	5	D	D	D	c	D	D	D
42151011	Ferrous metal service centers .....	5	D	D	D	c	D	D	D
4215102	Nonferrous metal service centers & sales offices .....	4	D	D	D	c	D	D	D
42151021	Nonferrous metal service centers .....	4	D	D	D	c	D	D	D
4216	Electrical goods whsle .....	12	D	D	D	b	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	7	D	D	D	b	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle .....	7	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	14	34 346	4 297	993	165	6 802	5 991	7 102
42171	Hardware whsle .....	7	21 496	3 000	730	121	4 548	4 338	5 433
421710	Hardware whsle .....	7	21 496	3 000	730	121	4 548	4 338	5 433
4218	Machinery, equipment, & supplies whsle .....	37	D	D	D	e	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle .....	4	15 898	1 098	272	34	2 486	2 778	3 551
421810	Construction & mining (except petroleum) machinery & equip whsle .....	4	15 898	1 098	272	34	2 486	2 778	3 551
42183	Industrial machinery & equipment whsle .....	12	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle .....	12	D	D	D	b	D	D	D
42184	Industrial supplies whsle .....	12	D	D	D	b	D	D	D
421840	Industrial supplies whsle .....	12	D	D	D	b	D	D	D
4218403	Welding supplies whsle .....	2	D	D	D	b	D	D	D

**Table 5. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>MADISON COUNTY, TN—Con.</b>									
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whsle . . .	13	D	D	D	c	D	D	D
42193	Recyclable material whsle . . . . .	7	D	D	D	c	D	D	D
421930	Recyclable material whsle . . . . .	7	D	D	D	c	D	D	D
4219301	Iron & steel scrap processors & dealers . . . . .	5	D	D	D	b	D	D	D
42193011	Iron & steel scrap processors (using power processing equipment) . . . . .	4	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle . . . . .	4	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle . . . . .	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods . . . .	42	284 092	20 331	4 645	739	39 065	16 298	16 681
4224	Grocery & related products whsle . . . .	11	D	D	D	e	D	D	D
42249	Other grocery & related products whsle . . . . .	2	D	D	D	c	D	D	D
422490	Other grocery & related products whsle . . . . .	2	D	D	D	c	D	D	D
4224903	Soft drinks whsle . . . . .	2	D	D	D	c	D	D	D
4226	Chemical & allied products whsle . . . .	3	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle . . . . .	6	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals . . . . .	5	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals . . . . .	5	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP) . . . . .	5	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP) . . . . .	5	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle . . . . .	3	35 731	3 054	660	93	5 831	1 403	1 372
42281	Beer & ale whsle . . . . .	3	35 731	3 054	660	93	5 831	1 403	1 372
422810	Beer & ale whsle . . . . .	3	35 731	3 054	660	93	5 831	1 403	1 372
4229	Miscellaneous nondurable goods whsle . . . . .	8	D	D	D	c	D	D	D
42291	Farm supplies whsle . . . . .	2	D	D	D	b	D	D	D
422910	Farm supplies whsle . . . . .	2	D	D	D	b	D	D	D
4229102	Farm supplies—whsle distributors . . . . .	1	D	D	D	a	D	D	D
	<b>Merchant wholesalers . . . . .</b>	<b>147</b>	<b>566 491</b>	<b>49 969</b>	<b>11 304</b>	<b>1 745</b>	<b>99 204</b>	<b>61 028</b>	<b>65 477</b>
421	Wholesale trade, durable goods . . . . .	108	D	D	D	g	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	15	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whsle . . . . .	3	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whsle . . . . .	3	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle . . . . .	8	D	D	D	c	D	D	D
421120	Motor vehicle supplies & new parts whsle . . . . .	8	D	D	D	c	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors . . . . .	7	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle . . .	3	D	D	D	b	D	D	D
42121	Furniture whsle . . . . .	2	D	D	D	b	D	D	D
421210	Furniture whsle . . . . .	2	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle . . . . .	4	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle . . . . .	10	20 440	3 603	783	101	6 594	2 702	2 794
4215	Metal & mineral (except petroleum) whsle . . . . .	6	D	D	D	c	D	D	D
42151	Metal service centers & offices . . . . .	6	D	D	D	c	D	D	D
421510	Metal service centers & offices . . . . .	6	D	D	D	c	D	D	D
4215101	Ferrous metal service centers & sales offices . . . . .	3	D	D	D	b	D	D	D
4216	Electrical goods whsle . . . . .	9	D	D	D	b	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	5	D	D	D	b	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	5	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	14	34 346	4 297	993	165	6 802	5 991	7 102
42171	Hardware whsle . . . . .	7	21 496	3 000	730	121	4 548	4 338	5 433
421710	Hardware whsle . . . . .	7	21 496	3 000	730	121	4 548	4 338	5 433

**Table 5. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>MADISON COUNTY, TN—Con.</b>									
<b>Merchant wholesalers—Con.</b>									
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle	34	D	D	D	e	D	D	D
42183	Industrial machinery & equipment whsle	10	16 889	2 364	551	76	4 137	1 443	1 582
421830	Industrial machinery & equipment whsle	10	16 889	2 364	551	76	4 137	1 443	1 582
42184	Industrial supplies whsle	11	D	D	D	b	D	D	D
421840	Industrial supplies whsle	11	D	D	D	b	D	D	D
4218403	Welding supplies whsle	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	13	D	D	D	c	D	D	D
42193	Recyclable material whsle	7	D	D	D	c	D	D	D
421930	Recyclable material whsle	7	D	D	D	c	D	D	D
4219301	Iron & steel scrap processors & dealers	5	D	D	D	b	D	D	D
42193011	Iron & steel scrap processors (using power processing equipment)	4	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	4	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	39	D	D	D	f	D	D	D
4224	Grocery & related products whsle	8	D	D	D	c	D	D	D
4226	Chemical & allied products whsle	3	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	6	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	5	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	5	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	5	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP)	5	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	8	D	D	D	c	D	D	D
42291	Farm supplies whsle	2	D	D	D	b	D	D	D
422910	Farm supplies whsle	2	D	D	D	b	D	D	D
4229102	Farm supplies—whsle distributors	1	D	D	D	a	D	D	D
<b>Manufacturers' sales branches and sales offices</b>									
421	Wholesale trade, durable goods	11	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	8	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle	3	D	D	D	c	D	D	D
42151	Metal service centers & offices	3	D	D	D	c	D	D	D
421510	Metal service centers & offices	3	D	D	D	c	D	D	D
4215102	Nonferrous metal service centers & sales offices	1	D	D	D	b	D	D	D
42151021	Nonferrous metal service centers	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	c	D	D	D
4224	Grocery & related products whsle	3	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	2	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	2	D	D	D	c	D	D	D
<b>Agents, brokers, and commission merchants</b>									
421	Wholesale trade, durable goods	3	D	D	D	a	D	D	D
<b>MARION COUNTY, TN</b>									
42	Wholesale trade	15	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	8	D	D	D	b	D	D	D
4224	Grocery & related products whsle	2	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	4	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	4	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	4	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	4	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP)	4	D	D	D	b	D	D	D

**Table 5. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
<b>MARION COUNTY, TN—Con.</b>									
	<b>Merchant wholesalers</b> .....	<b>12</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	5	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whse ...	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	7	D	D	D	b	D	D	D
4227	Petroleum & petroleum products								
	whse .....	4	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals .	4	D	D	D	b	D	D	D
422710	Petroleum bulk stations &								
	terminals .....	4	D	D	D	b	D	D	D
4227101	Petroleum bulk stations &								
	terminals (except LP) .....	4	D	D	D	b	D	D	D
42271011	Petroleum bulk stations								
	(except LP) .....	4	D	D	D	b	D	D	D
	<b>Manufacturers' sales</b>								
	<b>branches and sales offices . .</b>	<b>3</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>MARSHALL COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade</b> .....	<b>17</b>	<b>21 400</b>	<b>2 415</b>	<b>509</b>	<b>104</b>	<b>4 682</b>	<b>4 260</b>	<b>4 439</b>
421	Wholesale trade, durable goods .....	11	11 655	1 435	310	58	2 787	2 352	2 538
4218	Machinery, equipment, & supplies								
	whse .....	6	9 853	1 319	281	45	2 361	2 181	2 363
42184	Industrial supplies whse .....	5	D	D	D	b	D	D	D
421840	Industrial supplies whse .....	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	6	9 745	980	199	46	1 895	1 908	1 901
	<b>Merchant wholesalers</b> .....	<b>17</b>	<b>21 400</b>	<b>2 415</b>	<b>509</b>	<b>104</b>	<b>4 682</b>	<b>4 260</b>	<b>4 439</b>
421	Wholesale trade, durable goods .....	11	11 655	1 435	310	58	2 787	2 352	2 538
4218	Machinery, equipment, & supplies								
	whse .....	6	9 853	1 319	281	45	2 361	2 181	2 363
42184	Industrial supplies whse .....	5	D	D	D	b	D	D	D
421840	Industrial supplies whse .....	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	6	9 745	980	199	46	1 895	1 908	1 901
<b>MAURY COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade</b> .....	<b>54</b>	<b>251 282</b>	<b>17 881</b>	<b>4 305</b>	<b>631</b>	<b>38 378</b>	<b>23 005</b>	<b>23 757</b>
421	Wholesale trade, durable goods .....	37	134 507	9 500	2 359	359	20 220	20 463	21 209
4213	Lumber & other construction materials								
	whse .....	4	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material								
	whse .....	2	D	D	D	b	D	D	D
421330	Roofing, siding, & insulation								
	material whse .....	2	D	D	D	b	D	D	D
4213301	Roofing, siding, & insulation								
	material whse .....	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies								
	whse .....	13	D	D	D	c	D	D	D
42182	Farm & garden machinery &								
	equipment whse .....	4	24 109	1 314	279	46	3 395	5 264	5 649
421820	Farm & garden machinery &								
	equipment whse .....	4	24 109	1 314	279	46	3 395	5 264	5 649
4218201	Farm machinery & equipment—								
	farm dealers .....	3	D	D	D	b	D	D	D
42184	Industrial supplies whse .....	5	D	D	D	b	D	D	D
421840	Industrial supplies whse .....	5	D	D	D	b	D	D	D
4218406	Other industrial supplies whse .	1	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whse ...	7	D	D	D	c	D	D	D
42191	Sporting & recreational goods &								
	supplies whse .....	1	D	D	D	b	D	D	D
421910	Sporting & recreational goods &								
	supplies whse .....	1	D	D	D	b	D	D	D
42193	Recyclable material whse .....	4	D	D	D	b	D	D	D
421930	Recyclable material whse .....	4	D	D	D	b	D	D	D
4219303	Other recyclable material whse .	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	17	116 775	8 381	1 946	272	18 158	2 542	2 548
4224	Grocery & related products whse ...	5	D	D	D	c	D	D	D
42249	Other grocery & related products								
	whse .....	4	D	D	D	c	D	D	D
422490	Other grocery & related products								
	whse .....	4	D	D	D	c	D	D	D
4224903	Soft drinks whse .....	2	D	D	D	c	D	D	D
4225	Farm-product raw material whse .....	3	D	D	D	b	D	D	D
4227	Petroleum & petroleum products								
	whse .....	5	34 623	2 149	420	46	5 046	897	829
42271	Petroleum bulk stations & terminals .	5	34 623	2 149	420	46	5 046	897	829
422710	Petroleum bulk stations &								
	terminals .....	5	34 623	2 149	420	46	5 046	897	829
4227101	Petroleum bulk stations &								
	terminals (except LP) .....	4	D	D	D	b	D	D	D
42271011	Petroleum bulk stations								
	(except LP) .....	4	D	D	D	b	D	D	D

**Table 5. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
<b>MAURY COUNTY, TN—Con.</b>									
	<b>Merchant wholesalers .....</b>	<b>42</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>e</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	32	D	D	D	e	D	D	D
4213	Lumber & other construction materials whsle .....	4	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material whsle .....	2	D	D	D	b	D	D	D
421330	Roofing, siding, & insulation material whsle .....	2	D	D	D	b	D	D	D
4213301	Roofing, siding, & insulation material whsle .....	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	11	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle .....	4	24 109	1 314	279	46	3 395	5 264	5 649
421820	Farm & garden machinery & equipment whsle .....	4	24 109	1 314	279	46	3 395	5 264	5 649
4218201	Farm machinery & equipment—farm dealers .....	3	D	D	D	b	D	D	D
42184	Industrial supplies whsle .....	4	D	D	D	b	D	D	D
421840	Industrial supplies whsle .....	4	D	D	D	b	D	D	D
4218406	Other industrial supplies whsle .....	1	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	6	D	D	D	c	D	D	D
42193	Recyclable material whsle .....	4	D	D	D	b	D	D	D
421930	Recyclable material whsle .....	4	D	D	D	b	D	D	D
4219303	Other recyclable material whsle .....	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	10	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle .....	5	34 623	2 149	420	46	5 046	897	829
42271	Petroleum bulk stations & terminals .....	5	34 623	2 149	420	46	5 046	897	829
422710	Petroleum bulk stations & terminals .....	5	34 623	2 149	420	46	5 046	897	829
4227101	Petroleum bulk stations & terminals (except LP) .....	4	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP) .....	4	D	D	D	b	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>8</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	4	D	D	D	c	D	D	D
4224	Grocery & related products whsle .....	3	D	D	D	c	D	D	D
42249	Other grocery & related products whsle .....	3	D	D	D	c	D	D	D
422490	Other grocery & related products whsle .....	3	D	D	D	c	D	D	D
	<b>Agents, brokers, and commission merchants .....</b>	<b>4</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods .....	3	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	3	D	D	D	b	D	D	D
<b>MEIGS COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>3</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	3	D	D	D	a	D	D	D
	<b>Merchant wholesalers .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Agents, brokers, and commission merchants .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>MONROE COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>22</b>	<b>48 292</b>	<b>2 843</b>	<b>637</b>	<b>171</b>	<b>5 579</b>	<b>3 205</b>	<b>3 257</b>
421	Wholesale trade, durable goods .....	16	10 298	962	257	88	1 926	2 221	2 276
422	Wholesale trade, nondurable goods .....	6	37 994	1 881	380	83	3 653	984	981
4225	Farm-product raw material whsle .....	1	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>19</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	14	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	5	D	D	D	b	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Agents, brokers, and commission merchants .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods .....	1	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	1	D	D	D	b	D	D	D

**Table 5. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>MONTGOMERY COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>93</b>	<b>281 830</b>	<b>19 047</b>	<b>4 063</b>	<b>716</b>	<b>42 224</b>	<b>20 024</b>	<b>20 541</b>
421	Wholesale trade, durable goods .....	60	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	5	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle .....	2	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whsle .....	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	15	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle .....	4	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle .....	4	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers .....	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	9	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	33	D	D	D	e	D	D	D
4223	Apparel, piece goods, & notions whsle ..	3	D	D	D	b	D	D	D
4224	Grocery & related products whsle .....	5	D	D	D	b	D	D	D
42249	Other grocery & related products whsle .....	3	D	D	D	b	D	D	D
422490	Other grocery & related products whsle .....	3	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	3	34 946	383	134	33	1 188	3 483	3 204
4226	Chemical & allied products whsle .....	4	D	D	D	a	D	D	D
42269	Other chemical & allied products whsle .....	4	D	D	D	a	D	D	D
422690	Other chemical & allied products whsle .....	4	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle .....	5	33 476	1 485	302	57	3 985	1 207	1 287
42271	Petroleum bulk stations & terminals ..	5	33 476	1 485	302	57	3 985	1 207	1 287
422710	Petroleum bulk stations & terminals .....	5	33 476	1 485	302	57	3 985	1 207	1 287
4227101	Petroleum bulk stations & terminals (except LP) .....	5	33 476	1 485	302	57	3 985	1 207	1 287
42271011	Petroleum bulk stations (except LP) .....	5	33 476	1 485	302	57	3 985	1 207	1 287
4228	Beer, wine, & distilled alcoholic beverage whsle .....	3	D	D	D	c	D	D	D
42281	Beer & ale whsle .....	3	D	D	D	c	D	D	D
422810	Beer & ale whsle .....	3	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle .....	6	D	D	D	b	D	D	D
42291	Farm supplies whsle .....	2	D	D	D	a	D	D	D
422910	Farm supplies whsle .....	2	D	D	D	a	D	D	D
4229101	Farm supplies—farm dealers ...	2	D	D	D	a	D	D	D
	<b>Merchant wholesalers .....</b>	<b>76</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>f</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	54	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	4	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle .....	14	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle .....	4	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle .....	4	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers .....	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	9	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	22	D	D	D	e	D	D	D
4224	Grocery & related products whsle .....	4	D	D	D	b	D	D	D
42249	Other grocery & related products whsle .....	2	D	D	D	b	D	D	D
422490	Other grocery & related products whsle .....	2	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	1	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle .....	5	33 476	1 485	302	57	3 985	1 207	1 287
42271	Petroleum bulk stations & terminals ..	5	33 476	1 485	302	57	3 985	1 207	1 287
422710	Petroleum bulk stations & terminals .....	5	33 476	1 485	302	57	3 985	1 207	1 287
4227101	Petroleum bulk stations & terminals (except LP) .....	5	33 476	1 485	302	57	3 985	1 207	1 287
42271011	Petroleum bulk stations (except LP) .....	5	33 476	1 485	302	57	3 985	1 207	1 287
4228	Beer, wine, & distilled alcoholic beverage whsle .....	3	D	D	D	c	D	D	D
42281	Beer & ale whsle .....	3	D	D	D	c	D	D	D
422810	Beer & ale whsle .....	3	D	D	D	c	D	D	D

**Table 5. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>MONTGOMERY COUNTY, TN—</b>									
<b>Con.</b>									
<b>Merchant wholesalers—Con.</b>									
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods								
	whsle .....	3	D	D	D	b	D	D	D
42291	Farm supplies whsle .....	1	D	D	D	a	D	D	D
422910	Farm supplies whsle .....	1	D	D	D	a	D	D	D
4229101	Farm supplies—farm dealers .....	1	D	D	D	a	D	D	D
<b>Manufacturers' sales branches and sales offices ..</b>									
422	Wholesale trade, nondurable goods .....	8	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	5	D	D	D	b	D	D	D
<b>Agents, brokers, and commission merchants .....</b>									
421	Wholesale trade, durable goods .....	9	D	D	D	b	D	D	D
421	Wholesale trade, durable goods .....	3	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	1	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle .....	1	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whsle .....	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	6	D	D	D	b	D	D	D
<b>MOORE COUNTY, TN</b>									
42	Wholesale trade .....	1	D	D	D	a	D	D	D
	Merchant wholesalers .....	1	D	D	D	a	D	D	D
<b>MORGAN COUNTY, TN</b>									
42	Wholesale trade .....	9	D	D	D	a	D	D	D
421	Wholesale trade, durable goods .....	6	D	D	D	a	D	D	D
	Merchant wholesalers .....	8	D	D	D	a	D	D	D
421	Wholesale trade, durable goods .....	5	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants .....	1	D	D	D	a	D	D	D
<b>OBION COUNTY, TN</b>									
42	Wholesale trade .....	43	243 695	19 055	4 107	768	37 166	34 422	37 820
421	Wholesale trade, durable goods .....	23	47 054	5 263	1 119	190	9 814	8 065	8 385
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	3	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	3	D	D	D	b	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle .....	1	D	D	D	b	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle .....	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	10	13 748	884	215	38	1 978	3 418	3 935
42182	Farm & garden machinery & equipment whsle .....	5	12 113	639	153	27	1 500	3 009	3 548
421820	Farm & garden machinery & equipment whsle .....	5	12 113	639	153	27	1 500	3 009	3 548
4218201	Farm machinery & equipment—farm dealers .....	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle .....	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	20	196 641	13 792	2 988	578	27 352	26 357	29 435
4225	Farm-product raw material whsle .....	9	105 986	2 689	511	97	7 882	12 725	12 652
42251	Grain & field bean whsle .....	5	85 044	2 507	461	88	7 112	12 556	12 441
422510	Grain & field bean whsle .....	5	85 044	2 507	461	88	7 112	12 556	12 441
4227	Petroleum & petroleum products whsle .....	3	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals .....	3	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals .....	3	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP) .....	3	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP) .....	3	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle .....	3	D	D	D	e	D	D	D
42299	Other miscellaneous nondurable goods whsle .....	1	D	D	D	e	D	D	D
422990	Other miscellaneous nondurable goods whsle .....	1	D	D	D	e	D	D	D
4229901	Art goods whsle .....	1	D	D	D	e	D	D	D



**Table 5. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>OBION COUNTY, TN—Con.</b>									
	<b>Merchant wholesalers . . . . .</b>	<b>39</b>	<b>223 159</b>	<b>18 843</b>	<b>4 054</b>	<b>759</b>	<b>36 626</b>	<b>34 420</b>	<b>37 817</b>
421	Wholesale trade, durable goods . . . . .	23	47 054	5 263	1 119	190	9 814	8 065	8 385
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	3	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	3	D	D	D	b	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	1	D	D	D	b	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle . . . . .	10	13 748	884	215	38	1 978	3 418	3 935
42182	Farm & garden machinery & equipment whsle . . . . .	5	12 113	639	153	27	1 500	3 009	3 548
421820	Farm & garden machinery & equipment whsle . . . . .	5	12 113	639	153	27	1 500	3 009	3 548
4218201	Farm machinery & equipment—farm dealers . . . . .	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle . . .	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods . . . .	16	176 105	13 580	2 935	569	26 812	26 355	29 432
4225	Farm-product raw material whsle . . . . .	7	D	D	D	b	D	D	D
42251	Grain & field bean whsle . . . . .	5	85 044	2 507	461	88	7 112	12 556	12 441
422510	Grain & field bean whsle . . . . .	5	85 044	2 507	461	88	7 112	12 556	12 441
4227	Petroleum & petroleum products whsle . . . . .	3	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals . . . . .	3	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals . . . . .	3	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP) . . . . .	3	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP) . . . . .	3	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle . . . . .	3	D	D	D	e	D	D	D
42299	Other miscellaneous nondurable goods whsle . . . . .	1	D	D	D	e	D	D	D
422990	Other miscellaneous nondurable goods whsle . . . . .	1	D	D	D	e	D	D	D
4229901	Art goods whsle . . . . .	1	D	D	D	e	D	D	D
	<b>Agents, brokers, and commission merchants . . . . .</b>	<b>4</b>	<b>20 536</b>	<b>212</b>	<b>53</b>	<b>9</b>	<b>540</b>	<b>2</b>	<b>3</b>
422	Wholesale trade, nondurable goods . . . .	4	20 536	212	53	9	540	2	3
<b>OVERTON COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade . . . . .</b>	<b>10</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods . . . .	7	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle . . . . .	1	D	D	D	a	D	D	D
	<b>Merchant wholesalers . . . . .</b>	<b>10</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods . . . .	7	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle . . . . .	1	D	D	D	a	D	D	D
<b>PERRY COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade . . . . .</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods . . . . .	1	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle . . . . .	1	D	D	D	b	D	D	D
	<b>Merchant wholesalers . . . . .</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods . . . . .	1	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle . . . . .	1	D	D	D	b	D	D	D
<b>PICKETT COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade . . . . .</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Merchant wholesalers . . . . .</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>

**Table 5. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>POLK COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>9</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	8	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	2	D	D	D	a	D	D	D
42113	Tire & tube whsle .....	1	D	D	D	a	D	D	D
421130	Tire & tube whsle .....	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	1	D	D	D	c	D	D	D
4226	Chemical & allied products whsle .....	1	D	D	D	c	D	D	D
42269	Other chemical & allied products whsle .....	1	D	D	D	c	D	D	D
422690	Other chemical & allied products whsle .....	1	D	D	D	c	D	D	D
4226902	Other chemical & allied products whsle .....	1	D	D	D	c	D	D	D
	<b>Merchant wholesalers .....</b>	<b>8</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	7	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	2	D	D	D	a	D	D	D
42113	Tire & tube whsle .....	1	D	D	D	a	D	D	D
421130	Tire & tube whsle .....	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	1	D	D	D	c	D	D	D
4226	Chemical & allied products whsle .....	1	D	D	D	c	D	D	D
42269	Other chemical & allied products whsle .....	1	D	D	D	c	D	D	D
422690	Other chemical & allied products whsle .....	1	D	D	D	c	D	D	D
4226902	Other chemical & allied products whsle .....	1	D	D	D	c	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>PUTNAM COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>88</b>	<b>425 919</b>	<b>31 600</b>	<b>6 294</b>	<b>1 188</b>	<b>63 430</b>	<b>23 463</b>	<b>24 841</b>
421	Wholesale trade, durable goods .....	54	95 800	13 322	2 285	421	22 972	14 741	15 443
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	12	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle .....	3	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whsle .....	3	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle .....	5	D	D	D	b	D	D	D
421120	Motor vehicle supplies & new parts whsle .....	5	D	D	D	b	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors ..	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	19	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle .....	10	15 534	1 947	399	65	3 644	936	1 078
421830	Industrial machinery & equipment whsle .....	10	15 534	1 947	399	65	3 644	936	1 078
422	Wholesale trade, nondurable goods .....	34	330 119	18 278	4 009	767	40 458	8 722	9 398
4224	Grocery & related products whsle .....	11	229 427	11 586	2 398	367	26 480	5 638	5 849
42242	Packaged frozen food whsle .....	3	D	D	D	c	D	D	D
422420	Packaged frozen food whsle .....	3	D	D	D	c	D	D	D
42249	Other grocery & related products whsle .....	3	D	D	D	c	D	D	D
422490	Other grocery & related products whsle .....	3	D	D	D	c	D	D	D
4224903	Soft drinks whsle .....	2	D	D	D	c	D	D	D
4225	Farm-product raw material whsle .....	4	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle .....	5	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals ..	4	27 162	552	126	20	4 233	791	799
422710	Petroleum bulk stations & terminals .....	4	27 162	552	126	20	4 233	791	799
4227101	Petroleum bulk stations & terminals (except LP) .....	4	27 162	552	126	20	4 233	791	799
42271011	Petroleum bulk stations (except LP) .....	4	27 162	552	126	20	4 233	791	799
4229	Miscellaneous nondurable goods whsle .....	6	D	D	D	c	D	D	D
42299	Other miscellaneous nondurable goods whsle .....	2	D	D	D	c	D	D	D
422990	Other miscellaneous nondurable goods whsle .....	2	D	D	D	c	D	D	D
4229901	Art goods whsle .....	2	D	D	D	c	D	D	D

**Table 5. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>PUTNAM COUNTY, TN—Con.</b>									
	<b>Merchant wholesalers . . . . .</b>	<b>74</b>	<b>225 292</b>	<b>24 918</b>	<b>4 775</b>	<b>938</b>	<b>45 750</b>	<b>18 015</b>	<b>19 257</b>
421	Wholesale trade, durable goods . . . . .	45	87 135	12 388	2 089	397	20 971	11 841	12 551
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	9	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle . . . . .	2	D	D	D	b	D	D	D
421120	Motor vehicle supplies & new parts whsle . . . . .	2	D	D	D	b	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors . . . . .	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle . . . . .	15	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle . . . . .	8	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle . . . . .	8	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods . . . . .	29	138 157	12 530	2 686	541	24 779	6 174	6 706
4224	Grocery & related products whsle . . . . .	7	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle . . . . .	5	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals . . . . .	4	27 162	552	126	20	4 233	791	799
422710	Petroleum bulk stations & terminals . . . . .	4	27 162	552	126	20	4 233	791	799
4227101	Petroleum bulk stations & terminals (except LP) . . . . .	4	27 162	552	126	20	4 233	791	799
42271011	Petroleum bulk stations (except LP) . . . . .	4	27 162	552	126	20	4 233	791	799
4229	Miscellaneous nondurable goods whsle . . . . .	6	D	D	D	c	D	D	D
42299	Other miscellaneous nondurable goods whsle . . . . .	2	D	D	D	c	D	D	D
422990	Other miscellaneous nondurable goods whsle . . . . .	2	D	D	D	c	D	D	D
4229901	Art goods whsle . . . . .	2	D	D	D	c	D	D	D
	<b>Manufacturers' sales branches and sales offices . . . . .</b>	<b>6</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods . . . . .	4	D	D	D	c	D	D	D
4224	Grocery & related products whsle . . . . .	4	D	D	D	c	D	D	D
42242	Packaged frozen food whsle . . . . .	1	D	D	D	b	D	D	D
422420	Packaged frozen food whsle . . . . .	1	D	D	D	b	D	D	D
	<b>Agents, brokers, and commission merchants . . . . .</b>	<b>8</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods . . . . .	1	D	D	D	b	D	D	D
<b>RHEA COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade . . . . .</b>	<b>15</b>	<b>26 810</b>	<b>2 716</b>	<b>644</b>	<b>98</b>	<b>7 746</b>	<b>952</b>	<b>916</b>
421	Wholesale trade, durable goods . . . . .	11	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods . . . . .	4	D	D	D	b	D	D	D
	<b>Merchant wholesalers . . . . .</b>	<b>12</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods . . . . .	9	2 946	434	77	36	860	162	379
	<b>Manufacturers' sales branches and sales offices . . . . .</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Agents, brokers, and commission merchants . . . . .</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods . . . . .	2	D	D	D	a	D	D	D

**Table 5. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>ROANE COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>22</b>	<b>139 844</b>	<b>10 192</b>	<b>2 248</b>	<b>345</b>	<b>27 969</b>	<b>4 163</b>	<b>4 171</b>
421	Wholesale trade, durable goods .....	12	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whse ...	4	D	D	D	b	D	D	D
42193	Recyclable material whse .....	4	D	D	D	b	D	D	D
421930	Recyclable material whse .....	4	D	D	D	b	D	D	D
4219301	Iron & steel scrap processors & dealers .....	2	D	D	D	b	D	D	D
42193011	Iron & steel scrap processors (using power processing equipment) .....	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	10	D	D	D	c	D	D	D
4224	Grocery & related products whse ....	3	D	D	D	c	D	D	D
42249	Other grocery & related products whse .....	2	D	D	D	c	D	D	D
422490	Other grocery & related products whse .....	2	D	D	D	c	D	D	D
4224903	Soft drinks whse .....	2	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whse .....	3	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals .	2	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals .....	2	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP) .....	2	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP) .....	2	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>20</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	12	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whse ...	4	D	D	D	b	D	D	D
42193	Recyclable material whse .....	4	D	D	D	b	D	D	D
421930	Recyclable material whse .....	4	D	D	D	b	D	D	D
4219301	Iron & steel scrap processors & dealers .....	2	D	D	D	b	D	D	D
42193011	Iron & steel scrap processors (using power processing equipment) .....	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	8	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whse .....	3	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals .	2	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals .....	2	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP) .....	2	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP) .....	2	D	D	D	b	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods .....	2	D	D	D	c	D	D	D
<b>ROBERTSON COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>68</b>	<b>233 034</b>	<b>19 006</b>	<b>4 338</b>	<b>785</b>	<b>41 494</b>	<b>15 278</b>	<b>16 649</b>
421	Wholesale trade, durable goods .....	35	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whse .....	9	D	D	D	b	D	D	D
4213	Lumber & other construction materials whse .....	4	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whse .....	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse .....	9	31 845	3 127	561	104	5 482	5 982	6 471
42183	Industrial machinery & equipment whse .....	5	10 868	1 807	205	40	2 905	2 867	3 177
421830	Industrial machinery & equipment whse .....	5	10 868	1 807	205	40	2 905	2 867	3 177
42186	Transportation equipment & supplies (exc motor vehicle) whse .....	1	D	D	D	b	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whse .....	1	D	D	D	b	D	D	D
4218603	Other transportation equipment & supplies whse .....	1	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whse ...	4	D	D	D	a	D	D	D

**Table 5. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
	<b>ROBERTSON COUNTY, TN— Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
422	Wholesale trade, nondurable goods . . . .	33	D	D	D	e	D	D	D
4223	Apparel, piece goods, & notions whsle .	4	D	D	D	b	D	D	D
42231	Piece goods, notions, & other dry goods whsle . . . . .	2	D	D	D	b	D	D	D
422310	Piece goods, notions, & other dry goods whsle . . . . .	2	D	D	D	b	D	D	D
4224	Grocery & related products whsle . . . .	4	D	D	D	b	D	D	D
42249	Other grocery & related products whsle . . . . .	3	D	D	D	b	D	D	D
422490	Other grocery & related products whsle . . . . .	3	D	D	D	b	D	D	D
4224903	Soft drinks whsle . . . . .	1	D	D	D	b	D	D	D
4225	Farm-product raw material whsle . . . .	10	37 781	778	238	89	1 912	929	935
4227	Petroleum & petroleum products whsle . . . . .	2	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals .	2	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals . . . . .	2	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP) . . . . .	2	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP) . . . . .	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle . . . . .	9	D	D	D	b	D	D	D
42291	Farm supplies whsle . . . . .	5	9 975	762	197	33	1 665	1 937	1 829
422910	Farm supplies whsle . . . . .	5	9 975	762	197	33	1 665	1 937	1 829
4229101	Farm supplies—farm dealers . . . . .	5	9 975	762	197	33	1 665	1 937	1 829
	<b>Merchant wholesalers . . . . .</b>	<b>57</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>f</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods . . . . .	32	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	8	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle . . . . .	4	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle . . . . .	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle . . . . .	9	31 845	3 127	561	104	5 482	5 982	6 471
42183	Industrial machinery & equipment whsle . . . . .	5	10 868	1 807	205	40	2 905	2 867	3 177
421830	Industrial machinery & equipment whsle . . . . .	5	10 868	1 807	205	40	2 905	2 867	3 177
42186	Transportation equipment & supplies (exc motor vehicle) whsle . . . . .	1	D	D	D	b	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle . . . . .	1	D	D	D	b	D	D	D
4218603	Other transportation equipment & supplies whsle . . . . .	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods . . . .	25	118 677	7 160	1 713	285	18 968	4 492	5 257
4227	Petroleum & petroleum products whsle . . . . .	2	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals .	2	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals . . . . .	2	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP) . . . . .	2	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP) . . . . .	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle . . . . .	8	D	D	D	b	D	D	D
	<b>Manufacturers' sales branches and sales offices . . . . .</b>	<b>5</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods . . . .	3	D	D	D	b	D	D	D
	<b>Agents, brokers, and commission merchants . . . . .</b>	<b>6</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods . . . .	5	D	D	D	b	D	D	D
4225	Farm-product raw material whsle . . . .	4	D	D	D	b	D	D	D

**Table 5. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
<b>RUTHERFORD COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>189</b>	<b>2 177 002</b>	<b>129 445</b>	<b>29 306</b>	<b>3 908</b>	<b>275 930</b>	<b>121 771</b>	<b>158 481</b>
421	Wholesale trade, durable goods .....	131	1 057 825	66 651	15 847	1 986	122 569	78 651	90 073
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	18	351 116	7 382	1 461	296	13 242	21 836	26 280
42111	Automobile & other motor vehicle whsle .....	5	D	D	D	c	D	D	D
421110	Automobile & other motor vehicle whsle .....	5	D	D	D	c	D	D	D
4211101	Automobile & motorcycle whsle .....	3	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle .....	7	D	D	D	c	D	D	D
421120	Motor vehicle supplies & new parts whsle .....	7	D	D	D	c	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers.....	5	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle ...	6	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle ..	6	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle .....	6	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle .....	14	270 956	8 577	2 230	309	19 172	6 534	10 272
42143	Computer & computer peripheral equipment & software whsle .....	4	D	D	D	c	D	D	D
421430	Computer & computer peripheral equipment & software whsle .....	4	D	D	D	c	D	D	D
4214301	Computer & peripheral equipment whsle .....	3	D	D	D	b	D	D	D
4214302	Computer software (packaged) whsle .....	1	D	D	D	c	D	D	D
42144	Other commercial equipment whsle ..	4	D	D	D	b	D	D	D
421440	Other commercial equipment whsle ..	4	D	D	D	b	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle .....	2	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle .....	5	128 864	9 160	2 552	181	18 042	14 474	13 877
42151	Metal service centers & offices .....	5	128 864	9 160	2 552	181	18 042	14 474	13 877
421510	Metal service centers & offices .....	5	128 864	9 160	2 552	181	18 042	14 474	13 877
4215101	Ferrous metal service centers & sales offices .....	3	D	D	D	c	D	D	D
42151011	Ferrous metal service centers .....	3	D	D	D	c	D	D	D
4215102	Nonferrous metal service centers & sales offices .....	2	D	D	D	b	D	D	D
42151022	Nonferrous metal sales offices .....	1	D	D	D	a	D	D	D
4216	Electrical goods whsle .....	11	18 078	1 237	316	48	1 892	885	917
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	8	24 053	3 468	770	92	5 967	8 666	9 170
42171	Hardware whsle .....	5	D	D	D	b	D	D	D
421710	Hardware whsle .....	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	44	187 253	15 799	3 680	515	27 898	18 392	20 688
42181	Construction & mining (except petroleum) machinery & equip whsle .....	5	D	D	D	c	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle .....	5	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle .....	4	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle .....	4	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle .....	19	48 762	7 190	1 639	193	12 862	7 273	7 860
421830	Industrial machinery & equipment whsle .....	19	48 762	7 190	1 639	193	12 862	7 273	7 860
4218303	General-purpose industrial machinery & equipment whsle ..	8	19 303	3 401	739	73	5 501	3 475	3 303
4218307	Other industrial machinery & equipment whsle .....	3	D	D	D	b	D	D	D
42184	Industrial supplies whsle .....	11	18 726	1 733	436	56	3 423	1 892	1 852
421840	Industrial supplies whsle .....	11	18 726	1 733	436	56	3 423	1 892	1 852
42185	Service establishment equipment & supplies whsle .....	5	D	D	D	b	D	D	D
421850	Service establishment equipment & supplies whsle .....	5	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	17	D	D	D	e	D	D	D
42199	Other miscellaneous durable goods whsle .....	5	D	D	D	e	D	D	D
421990	Other miscellaneous durable goods whsle .....	5	D	D	D	e	D	D	D
4219904	Prerecorded media whsle .....	4	D	D	D	e	D	D	D
42199042	Prerecorded video tapes whsle .....	2	D	D	D	e	D	D	D

**Table 5. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
	<b>RUTHERFORD COUNTY, TN—</b>								
	<b>Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
422	Wholesale trade, nondurable goods . . . . .	58	1 119 177	62 794	13 459	1 922	153 361	43 120	68 408
4223	Apparel, piece goods, & notions whsle . . . . .	3	D	D	D	a	D	D	D
42231	Piece goods, notions, & other dry goods whsle . . . . .	1	D	D	D	a	D	D	D
422310	Piece goods, notions, & other dry goods whsle . . . . .	1	D	D	D	a	D	D	D
4223102	Notions & other dry goods whsle . . . . .	1	D	D	D	a	D	D	D
4224	Grocery & related products whsle . . . . .	15	244 288	17 261	4 347	570	34 677	11 062	10 788
42242	Packaged frozen food whsle . . . . .	1	D	D	D	c	D	D	D
422420	Packaged frozen food whsle . . . . .	1	D	D	D	c	D	D	D
42243	Dairy products, (except dried or canned) whsle . . . . .	2	D	D	D	c	D	D	D
422430	Dairy products, (except dried or canned) whsle . . . . .	2	D	D	D	c	D	D	D
4224302	Dairy product (except raw milk) whsle . . . . .	2	D	D	D	c	D	D	D
42249	Other grocery & related products whsle . . . . .	8	D	D	D	c	D	D	D
422490	Other grocery & related products whsle . . . . .	8	D	D	D	c	D	D	D
4224903	Soft drinks whsle . . . . .	2	D	D	D	b	D	D	D
4226	Chemical & allied products whsle . . . . .	5	49 110	3 748	830	83	8 487	6 021	6 911
42269	Other chemical & allied products whsle . . . . .	4	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle . . . . .	4	D	D	D	b	D	D	D
4226902	Other chemical & allied products whsle . . . . .	4	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle . . . . .	6	59 782	1 111	239	33	3 009	636	677
42271	Petroleum bulk stations & terminals . . . . .	6	59 782	1 111	239	33	3 009	636	677
422710	Petroleum bulk stations & terminals . . . . .	6	59 782	1 111	239	33	3 009	636	677
4227101	Petroleum bulk stations & terminals (except LP) . . . . .	6	59 782	1 111	239	33	3 009	636	677
42271011	Petroleum bulk stations (except LP) . . . . .	5	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle . . . . .	19	D	D	D	g	D	D	D
42291	Farm supplies whsle . . . . .	2	D	D	D	e	D	D	D
422910	Farm supplies whsle . . . . .	2	D	D	D	e	D	D	D
4229102	Farm supplies—whsle distributors . . . . .	2	D	D	D	e	D	D	D
42292	Book, periodical, & newspaper whsle . . . . .	10	D	D	D	f	D	D	D
422920	Book, periodical, & newspaper whsle . . . . .	10	D	D	D	f	D	D	D
42294	Tobacco & tobacco product whsle . . . . .	2	D	D	D	b	D	D	D
422940	Tobacco & tobacco product whsle . . . . .	2	D	D	D	b	D	D	D
	<b>Merchant wholesalers . . . . .</b>	<b>164</b>	<b>1 859 786</b>	<b>117 406</b>	<b>25 841</b>	<b>3 560</b>	<b>252 557</b>	<b>104 722</b>	<b>141 116</b>
421	Wholesale trade, durable goods . . . . .	113	D	D	D	g	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	17	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle . . . . .	7	D	D	D	c	D	D	D
421120	Motor vehicle supplies & new parts whsle . . . . .	7	D	D	D	c	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers . . . . .	5	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle . . . . .	6	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle . . . . .	6	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle . . . . .	14	270 956	8 577	2 230	309	19 172	6 534	10 272
42143	Computer & computer peripheral equipment & software whsle . . . . .	4	D	D	D	c	D	D	D
421430	Computer & computer peripheral equipment & software whsle . . . . .	4	D	D	D	c	D	D	D
4214301	Computer & peripheral equipment whsle . . . . .	3	D	D	D	b	D	D	D
4214302	Computer software (packaged) whsle . . . . .	1	D	D	D	c	D	D	D
42144	Other commercial equipment whsle . . . . .	4	D	D	D	b	D	D	D
421440	Other commercial equipment whsle . . . . .	4	D	D	D	b	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle . . . . .	2	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle . . . . .	3	D	D	D	b	D	D	D
42151	Metal service centers & offices . . . . .	3	D	D	D	b	D	D	D
421510	Metal service centers & offices . . . . .	3	D	D	D	b	D	D	D
4215101	Ferrous metal service centers & sales offices . . . . .	2	D	D	D	b	D	D	D
4215102	Nonferrous metal service centers & sales offices . . . . .	1	D	D	D	a	D	D	D
42151022	Nonferrous metal sales offices . . . . .	1	D	D	D	a	D	D	D

**Table 5. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
	<b>RUTHERFORD COUNTY, TN—</b>								
	<b>Con.</b>								
	<b>Merchant wholesalers—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	8	24 053	3 468	770	92	5 967	8 666	9 170
42171	Hardware whsle .....	D	D	D	D	b	D	D	D
421710	Hardware whsle .....	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	37	168 394	15 001	3 499	497	26 378	17 091	19 450
42181	Construction & mining (except petroleum) machinery & equip whsle .....	5	D	D	D	c	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle .....	5	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle .....	17	D	D	D	c	D	D	D
421830	Industrial machinery & equipment whsle .....	17	D	D	D	c	D	D	D
4218303	General-purpose industrial machinery & equipment whsle .....	7	D	D	D	b	D	D	D
4218307	Other industrial machinery & equipment whsle .....	3	D	D	D	b	D	D	D
42184	Industrial supplies whsle .....	9	D	D	D	b	D	D	D
421840	Industrial supplies whsle .....	9	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	15	D	D	D	e	D	D	D
42199	Other miscellaneous durable goods whsle .....	5	D	D	D	e	D	D	D
421990	Other miscellaneous durable goods whsle .....	5	D	D	D	e	D	D	D
4219904	Prerecorded media whsle .....	4	D	D	D	e	D	D	D
42199042	Prerecorded video tapes whsle .....	2	D	D	D	e	D	D	D
422	Wholesale trade, nondurable goods .....	51	D	D	D	g	D	D	D
4224	Grocery & related products whsle .....	13	D	D	D	f	D	D	D
42242	Packaged frozen food whsle .....	1	D	D	D	c	D	D	D
422420	Packaged frozen food whsle .....	1	D	D	D	c	D	D	D
42243	Dairy products, (except dried or canned) whsle .....	2	D	D	D	c	D	D	D
422430	Dairy products, (except dried or canned) whsle .....	2	D	D	D	c	D	D	D
4224302	Dairy product (except raw milk) whsle .....	2	D	D	D	c	D	D	D
4226	Chemical & allied products whsle .....	4	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle .....	3	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle .....	3	D	D	D	b	D	D	D
4226902	Other chemical & allied products whsle .....	3	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle .....	5	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals .....	5	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals .....	5	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP) .....	5	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP) .....	5	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle .....	19	D	D	D	g	D	D	D
42291	Farm supplies whsle .....	2	D	D	D	e	D	D	D
422910	Farm supplies whsle .....	2	D	D	D	e	D	D	D
4229102	Farm supplies—whsle distributors .....	2	D	D	D	e	D	D	D
42292	Book, periodical, & newspaper whsle .....	10	D	D	D	f	D	D	D
422920	Book, periodical, & newspaper whsle .....	10	D	D	D	f	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>12</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	8	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle .....	2	D	D	D	c	D	D	D
42151	Metal service centers & offices .....	2	D	D	D	c	D	D	D
421510	Metal service centers & offices .....	2	D	D	D	c	D	D	D
4215101	Ferrous metal service centers & sales offices .....	1	D	D	D	b	D	D	D
42151011	Ferrous metal service centers .....	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	4	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	4	D	D	D	b	D	D	D



**Table 5. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
	<b>RUTHERFORD COUNTY, TN— Con.</b>								
	<b>Agents, brokers, and commission merchants</b> .....	<b>13</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	10	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	1	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle .....	1	D	D	D	c	D	D	D
421110	Automobile & other motor vehicle whsle .....	1	D	D	D	c	D	D	D
	<b>SCOTT COUNTY, TN</b>								
<b>42</b>	<b>Wholesale trade</b> .....	<b>20</b>	<b>50 083</b>	<b>2 905</b>	<b>597</b>	<b>158</b>	<b>7 408</b>	<b>3 574</b>	<b>3 867</b>
421	Wholesale trade, durable goods .....	12	16 440	1 832	366	94	4 538	1 763	1 966
4213	Lumber & other construction materials whsle .....	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	8	33 643	1 073	231	64	2 870	1 811	1 901
4227	Petroleum & petroleum products whsle .....	3	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals .	3	D	D	D	a	D	D	D
422710	Petroleum bulk stations & terminals .....	3	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle .....	3	D	D	D	b	D	D	D
42294	Tobacco & tobacco product whsle...	1	D	D	D	b	D	D	D
422940	Tobacco & tobacco product whsle.	1	D	D	D	b	D	D	D
	<b>Merchant wholesalers</b> .....	<b>20</b>	<b>50 083</b>	<b>2 905</b>	<b>597</b>	<b>158</b>	<b>7 408</b>	<b>3 574</b>	<b>3 867</b>
421	Wholesale trade, durable goods .....	12	16 440	1 832	366	94	4 538	1 763	1 966
4213	Lumber & other construction materials whsle .....	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	8	33 643	1 073	231	64	2 870	1 811	1 901
4227	Petroleum & petroleum products whsle .....	3	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle .....	3	D	D	D	b	D	D	D
	<b>SEQUATCHIE COUNTY, TN</b>								
<b>42</b>	<b>Wholesale trade</b> .....	<b>10</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	5	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle ...	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	5	D	D	D	b	D	D	D
	<b>Merchant wholesalers</b> .....	<b>9</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	5	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle ...	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	4	D	D	D	b	D	D	D
	<b>Manufacturers' sales branches and sales offices</b> ..	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>SEVIER COUNTY, TN</b>								
<b>42</b>	<b>Wholesale trade</b> .....	<b>50</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>e</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	32	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	7	16 562	674	145	28	1 324	1 034	1 110
422	Wholesale trade, nondurable goods .....	18	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle .....	4	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals .	3	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals .....	3	D	D	D	b	D	D	D
	<b>Merchant wholesalers</b> .....	<b>44</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>e</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	27	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	17	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle .....	4	D	D	D	b	D	D	D

**Table 5. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
<b>SEVIER COUNTY, TN—Con.</b>									
	<b>Manufacturers' sales branches and sales offices . . .</b>	<b>3</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Agents, brokers, and commission merchants . . . . .</b>	<b>3</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>SHELBY COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade . . . . .</b>	<b>1 851</b>	<b>35 419 204</b>	<b>1 214 800</b>	<b>289 239</b>	<b>34 481</b>	<b>2 437 401</b>	<b>2 956 166</b>	<b>3 070 939</b>
421	Wholesale trade, durable goods . . . . .	1 287	19 273 181	721 874	168 221	20 342	1 404 909	1 104 856	1 280 663
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	142	D	D	D	h	D	D	D
42111	Automobile & other motor vehicle whsle . . . . .	32	D	D	D	g	D	D	D
421110	Automobile & other motor vehicle whsle . . . . .	32	D	D	D	g	D	D	D
4211101	Automobile & motorcycle whsle . . . . .	15	D	D	D	e	D	D	D
4211103	Light truck & van (14,000 lb or less) whsle . . . . .	8	D	D	D	c	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle . . . . .	9	D	D	D	f	D	D	D
42112	Motor vehicle supplies & new parts whsle . . . . .	77	D	D	D	g	D	D	D
421120	Motor vehicle supplies & new parts whsle . . . . .	77	D	D	D	g	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors . . . . .	38	D	D	D	f	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers . . . . .	36	D	D	D	f	D	D	D
4211203	Petroleum products marketing equipment whsle . . . . .	3	D	D	D	b	D	D	D
42113	Tire & tube whsle . . . . .	10	D	D	D	e	D	D	D
421130	Tire & tube whsle . . . . .	10	D	D	D	e	D	D	D
42114	Motor vehicle parts, (used) whsle . . . . .	23	D	D	D	c	D	D	D
421140	Motor vehicle parts, (used) whsle . . . . .	23	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle . . . . .	67	D	D	D	g	D	D	D
42121	Furniture whsle . . . . .	25	D	D	D	e	D	D	D
421210	Furniture whsle . . . . .	25	D	D	D	e	D	D	D
4212101	Household & lawn furniture whsle . . . . .	12	D	D	D	c	D	D	D
4212102	Office & business furniture whsle . . . . .	13	D	D	D	c	D	D	D
42122	Home furnishings whsle . . . . .	42	D	D	D	g	D	D	D
421220	Home furnishings whsle . . . . .	42	D	D	D	g	D	D	D
4212201	Household china, glassware, & crockery whsle . . . . .	6	D	D	D	b	D	D	D
4212203	Floor coverings whsle . . . . .	18	86 486	11 003	2 468	394	17 973	9 593	13 476
4212204	Other home furnishings whsle . . . . .	14	D	D	D	f	D	D	D
4213	Lumber & other construction materials whsle . . . . .	65	D	D	D	g	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle . . . . .	37	D	D	D	f	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle . . . . .	37	D	D	D	f	D	D	D
4213101	Lumber without yard whsle . . . . .	7	D	D	D	b	D	D	D
4213102	Lumber with yard whsle . . . . .	15	D	D	D	e	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle . . . . .	15	D	D	D	e	D	D	D
42132	Brick, stone, & related construction materials whsle . . . . .	9	D	D	D	c	D	D	D
421320	Brick, stone, & related construction materials whsle . . . . .	9	D	D	D	c	D	D	D
4213201	Brick, block, tile, clay/cement sewer pipe whsle . . . . .	6	D	D	D	c	D	D	D
4213203	Cement, lime, & related products whsle . . . . .	3	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material whsle . . . . .	6	D	D	D	b	D	D	D
421330	Roofing, siding, & insulation material whsle . . . . .	6	D	D	D	b	D	D	D
4213301	Roofing, siding, & insulation material whsle . . . . .	6	D	D	D	b	D	D	D
42139	Other construction materials whsle . . . . .	13	D	D	D	c	D	D	D
421390	Other construction materials whsle . . . . .	13	D	D	D	c	D	D	D
4213901	Flat glass & other construction glass whsle . . . . .	5	D	D	D	b	D	D	D
4213902	Other construction materials whsle . . . . .	8	D	D	D	c	D	D	D

**Table 5. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>SHELBY COUNTY, TN—Con.</b>									
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle . . . . .	204	D	D	D	h	D	D	D
42141	Photographic equipment & supplies whsle . . . . .	5	D	D	D	b	D	D	D
421410	Photographic equipment & supplies whsle . . . . .	5	D	D	D	b	D	D	D
42142	Office equipment whsle . . . . .	38	D	D	D	f	D	D	D
421420	Office equipment whsle . . . . .	38	D	D	D	f	D	D	D
42143	Computer & computer peripheral equipment & software whsle . . . . .	54	1 946 076	55 911	14 264	1 689	150 823	128 614	282 094
421430	Computer & computer peripheral equipment & software whsle . . . . .	54	1 946 076	55 911	14 264	1 689	150 823	128 614	282 094
4214301	Computer & peripheral equipment whsle . . . . .	48	D	D	D	g	D	D	D
42143011	Computers & peripheral equipment for resale . . . . .	18	D	D	D	f	D	D	D
42143012	Computers & peripheral equipment for end use . . . . .	30	D	D	D	f	D	D	D
42144	Other commercial equipment whsle . . . . .	34	D	D	D	e	D	D	D
421440	Other commercial equipment whsle . . . . .	34	D	D	D	e	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle . . . . .	22	92 077	9 700	1 618	243	16 779	2 310	2 403
4214402	Store machines & equipment whsle . . . . .	12	D	D	D	c	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle . . . . .	65	D	D	D	f	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle . . . . .	65	D	D	D	f	D	D	D
4214501	Surgical, medical, & hospital supplies whsle . . . . .	60	D	D	D	f	D	D	D
42146	Ophthalmic goods whsle . . . . .	5	D	D	D	c	D	D	D
421460	Ophthalmic goods whsle . . . . .	5	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle . . . . .	48	D	D	D	f	D	D	D
42151	Metal service centers & offices . . . . .	47	D	D	D	f	D	D	D
421510	Metal service centers & offices . . . . .	47	D	D	D	f	D	D	D
4215101	Ferrous metal service centers & sales offices . . . . .	41	D	D	D	f	D	D	D
42151011	Ferrous metal service centers . . . . .	32	D	D	D	f	D	D	D
42151012	Ferrous metal sales offices . . . . .	9	D	D	D	b	D	D	D
4215102	Nonferrous metal service centers & sales offices . . . . .	6	D	D	D	c	D	D	D
42151021	Nonferrous metal service centers . . . . .	5	D	D	D	c	D	D	D
4216	Electrical goods whsle . . . . .	157	D	D	D	g	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	81	D	D	D	f	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	81	D	D	D	f	D	D	D
42162	Electrical appliance, television & radio set whsle . . . . .	14	D	D	D	c	D	D	D
421620	Electrical appliance, television & radio set whsle . . . . .	14	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle . . . . .	62	D	D	D	g	D	D	D
421690	Other electronic parts & equipment whsle . . . . .	62	D	D	D	g	D	D	D
4216901	Communications equipment & supplies whsle . . . . .	29	D	D	D	f	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle . . . . .	33	D	D	D	e	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	121	D	D	D	g	D	D	D
42171	Hardware whsle . . . . .	51	D	D	D	g	D	D	D
421710	Hardware whsle . . . . .	51	D	D	D	g	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	24	D	D	D	c	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	24	D	D	D	c	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	31	D	D	D	e	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	31	D	D	D	e	D	D	D
42174	Refrigeration equipment & supplies whsle . . . . .	15	D	D	D	c	D	D	D
421740	Refrigeration equipment & supplies whsle . . . . .	15	D	D	D	c	D	D	D

**Table 5. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>42</b>	<b>SHELBY COUNTY, TN—Con.</b>								
	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle	361	2 194 789	187 954	40 670	4 702	326 040	254 300	260 056
42181	Construction & mining (except petroleum) machinery & equip whsle	18	D	D	D	e	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	18	D	D	D	e	D	D	D
42182	Farm & garden machinery & equipment whsle	27	D	D	D	e	D	D	D
421820	Farm & garden machinery & equipment whsle	27	D	D	D	e	D	D	D
4218201	Farm machinery & equipment—farm dealers	6	D	D	D	b	D	D	D
4218202	Farm machinery & equipment—whsle distributors	17	D	D	D	c	D	D	D
4218203	Lawn & garden machinery & equipment whsle	4	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	167	D	D	D	g	D	D	D
421830	Industrial machinery & equipment whsle	167	D	D	D	g	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	20	D	D	D	e	D	D	D
42183021	Hydraulic & pneumatic pumps & motors whsle	9	D	D	D	c	D	D	D
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	11	29 691	8 000	1 798	182	11 322	2 726	3 288
4218303	General-purpose industrial machinery & equipment whsle	56	219 045	25 230	5 477	560	40 272	24 624	24 882
4218304	Metalworking machinery & equipment whsle	13	D	D	D	c	D	D	D
4218305	Materials handling equipment whsle	38	D	D	D	f	D	D	D
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	4	D	D	D	b	D	D	D
4218307	Other industrial machinery & equipment whsle	31	D	D	D	e	D	D	D
42184	Industrial supplies whsle	82	D	D	D	g	D	D	D
421840	Industrial supplies whsle	82	D	D	D	g	D	D	D
4218401	General-line industrial supplies whsle	8	25 724	3 592	866	103	5 896	3 169	3 261
4218402	Mechanical power transmission supplies whsle	15	52 276	4 440	947	124	9 538	11 087	11 664
4218403	Welding supplies whsle	10	D	D	D	c	D	D	D
4218404	Industrial containers & supplies whsle	9	D	D	D	b	D	D	D
4218405	Industrial valves & fittings (except fluid-power) whsle	10	D	D	D	c	D	D	D
4218406	Other industrial supplies whsle	30	D	D	D	e	D	D	D
42185	Service establishment equipment & supplies whsle	38	D	D	D	c	D	D	D
421850	Service establishment equipment & supplies whsle	38	D	D	D	c	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle	12	D	D	D	b	D	D	D
4218504	Other service establishment equipment & supplies whsle	15	D	D	D	c	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	29	D	D	D	e	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	29	D	D	D	e	D	D	D
4218601	Aircraft & aeronautical equipment & supplies whsle	25	D	D	D	e	D	D	D
4218602	Marine machinery, equipment, & supplies whsle	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	122	D	D	D	g	D	D	D
42191	Sporting & recreational goods & supplies whsle	22	D	D	D	e	D	D	D
421910	Sporting & recreational goods & supplies whsle	22	D	D	D	e	D	D	D
42193	Recyclable material whsle	32	D	D	D	e	D	D	D
421930	Recyclable material whsle	32	D	D	D	e	D	D	D
4219301	Iron & steel scrap processors & dealers	12	60 984	5 073	1 232	193	13 736	7 437	3 753
42193011	Iron & steel scrap processors (using power processing equipment)	8	58 504	4 528	1 093	170	12 648	5 565	2 824
4219302	Recyclable paper & paperboard whsle	7	D	D	D	b	D	D	D
4219303	Other recyclable material whsle	13	D	D	D	b	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	23	D	D	D	c	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	23	D	D	D	c	D	D	D
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	22	D	D	D	c	D	D	D

**Table 5. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
	<b>SHELBY COUNTY, TN—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whsle—Con.								
42199	Other miscellaneous durable goods whsle .....	41	D	D	D	e	D	D	D
421990	Other miscellaneous durable goods whsle .....	41	D	D	D	e	D	D	D
4219903	General merchandise (durable goods) whsle .....	11	D	D	D	b	D	D	D
4219904	Prerecorded media whsle .....	8	D	D	D	c	D	D	D
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle .....	5	D	D	D	b	D	D	D
42199042	Prerecorded video tapes whsle .....	3	D	D	D	b	D	D	D
4219906	Other durable goods whsle .....	11	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	564	16 146 023	492 926	121 018	14 139	1 032 492	1 851 310	1 790 276
4221	Paper & paper product whsle .....	77	D	D	D	g	D	D	D
42211	Printing & writing paper whsle .....	6	D	D	D	c	D	D	D
422110	Printing & writing paper whsle .....	6	D	D	D	c	D	D	D
42212	Stationery & office supplies whsle .....	39	D	D	D	f	D	D	D
422120	Stationery & office supplies whsle .....	39	D	D	D	f	D	D	D
42213	Industrial & personal service paper whsle .....	32	D	D	D	e	D	D	D
422130	Industrial & personal service paper whsle .....	32	D	D	D	e	D	D	D
4222	Drugs, & druggists' sundries whsle .....	43	D	D	D	g	D	D	D
42221	Drugs, & druggists' sundries whsle .....	43	D	D	D	g	D	D	D
422210	Drugs, & druggists' sundries whsle .....	43	D	D	D	g	D	D	D
4222101	General-line drugs whsle .....	19	D	D	D	f	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle .....	24	D	D	D	f	D	D	D
4223	Apparel, piece goods, & notions whsle .....	50	D	D	D	g	D	D	D
42231	Piece goods, notions, & other dry goods whsle .....	11	D	D	D	b	D	D	D
422310	Piece goods, notions, & other dry goods whsle .....	11	D	D	D	b	D	D	D
4223101	Piece goods—jobbers .....	9	D	D	D	b	D	D	D
42232	Men's & boys' clothing & furnishings whsle .....	16	1 481 124	42 309	9 999	1 283	83 095	346 236	414 711
422320	Men's & boys' clothing & furnishings whsle .....	16	1 481 124	42 309	9 999	1 283	83 095	346 236	414 711
42233	Women's, children's, & infants' clothing & accessories whsle .....	19	D	D	D	c	D	D	D
422330	Women's, children's, & infants' clothing & accessories whsle .....	19	D	D	D	c	D	D	D
42234	Footwear whsle .....	4	D	D	D	e	D	D	D
422340	Footwear whsle .....	4	D	D	D	e	D	D	D
4224	Grocery & related products whsle .....	142	D	D	D	i	D	D	D
42241	General-line grocery whsle .....	16	D	D	D	h	D	D	D
422410	General-line grocery whsle .....	16	D	D	D	h	D	D	D
4224103	Other general-line grocery whsle .....	15	D	D	D	h	D	D	D
42242	Packaged frozen food whsle .....	21	D	D	D	f	D	D	D
422420	Packaged frozen food whsle .....	21	D	D	D	f	D	D	D
42243	Dairy products, (except dried or canned) whsle .....	12	D	D	D	c	D	D	D
422430	Dairy products, (except dried or canned) whsle .....	12	D	D	D	c	D	D	D
4224302	Dairy product (except raw milk) whsle .....	12	D	D	D	c	D	D	D
42245	Confectionery whsle .....	12	D	D	D	e	D	D	D
422450	Confectionery whsle .....	12	D	D	D	e	D	D	D
42247	Meat & meat product whsle .....	10	D	D	D	c	D	D	D
422470	Meat & meat product whsle .....	10	D	D	D	c	D	D	D
42248	Fresh fruit & vegetable whsle .....	15	128 063	16 251	2 045	282	23 600	772	585
422480	Fresh fruit & vegetable whsle .....	15	128 063	16 251	2 045	282	23 600	772	585
42249	Other grocery & related products whsle .....	48	D	D	D	f	D	D	D
422490	Other grocery & related products whsle .....	48	D	D	D	f	D	D	D
4224901	Coffee, tea, & spice whsle .....	6	D	D	D	a	D	D	D
4224902	Bread & baked goods whsle .....	9	D	D	D	c	D	D	D
4224903	Soft drinks whsle .....	7	D	D	D	f	D	D	D
4224904	Canned goods whsle .....	3	D	D	D	b	D	D	D
4224906	Other grocery specialties whsle .....	20	D	D	D	c	D	D	D

**Table 5. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
	<b>SHELBY COUNTY, TN—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
422	Wholesale trade, nondurable goods—Con.								
4225	Farm-product raw material whsle . . . .	40	4 492 185	36 991	7 390	665	71 104	1 095 807	903 742
42251	Grain & field bean whsle . . . . .	8	D	D	D	b	D	D	D
422510	Grain & field bean whsle . . . . .	8	D	D	D	b	D	D	D
42252	Livestock whsle . . . . .	2	D	D	D	a	D	D	D
422520	Livestock whsle . . . . .	2	D	D	D	a	D	D	D
42259	Other farm product raw material whsle . . . . .	30	D	D	D	f	D	D	D
422590	Other farm product raw material whsle . . . . .	30	D	D	D	f	D	D	D
4225904	Cotton whsle . . . . .	25	3 357 535	32 604	6 423	555	60 695	1 077 382	875 082
4226	Chemical & allied products whsle . . . .	70	D	D	D	f	D	D	D
42261	Plastics materials & basic forms & shapes whsle . . . . .	24	66 859	6 226	1 461	214	15 611	4 520	4 580
422610	Plastics materials & basic forms & shapes whsle . . . . .	24	66 859	6 226	1 461	214	15 611	4 520	4 580
42269	Other chemical & allied products whsle . . . . .	46	D	D	D	f	D	D	D
422690	Other chemical & allied products whsle . . . . .	46	D	D	D	f	D	D	D
4226902	Other chemical & allied products whsle . . . . .	45	D	D	D	f	D	D	D
4227	Petroleum & petroleum products whsle . . . . .	33	D	D	D	e	D	D	D
42271	Petroleum bulk stations & terminals . . . . .	20	D	D	D	e	D	D	D
422710	Petroleum bulk stations & terminals . . . . .	20	D	D	D	e	D	D	D
4227101	Petroleum bulk stations & terminals (except LP) . . . . .	18	D	D	D	c	D	D	D
42271011	Petroleum bulk stations (except LP) . . . . .	13	D	D	D	c	D	D	D
42271012	Petroleum bulk terminals (except LP) . . . . .	5	D	D	D	b	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals) . . . .	13	D	D	D	b	D	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) . . . .	13	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle . . . . .	11	201 652	23 626	5 253	635	42 262	19 913	19 289
42281	Beer & ale whsle . . . . .	4	101 072	14 720	3 155	385	24 346	4 293	4 516
422810	Beer & ale whsle . . . . .	4	101 072	14 720	3 155	385	24 346	4 293	4 516
42282	Wine & distilled alcoholic beverage whsle . . . . .	7	100 580	8 906	2 098	250	17 916	15 620	14 773
422820	Wine & distilled alcoholic beverage whsle . . . . .	7	100 580	8 906	2 098	250	17 916	15 620	14 773
4228201	Wine & distilled alcoholic bev (licensed operation) whsle . . . .	7	100 580	8 906	2 098	250	17 916	15 620	14 773
4229	Miscellaneous nondurable goods whsle . . . . .	98	D	D	D	g	D	D	D
42291	Farm supplies whsle . . . . .	22	D	D	D	e	D	D	D
422910	Farm supplies whsle . . . . .	22	D	D	D	e	D	D	D
4229101	Farm supplies—farm dealers . . . . .	3	D	D	D	a	D	D	D
4229102	Farm supplies—whsle distributors . . . . .	19	D	D	D	e	D	D	D
42292	Book, periodical, & newspaper whsle . . . . .	13	D	D	D	e	D	D	D
422920	Book, periodical, & newspaper whsle . . . . .	13	D	D	D	e	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle . . . . .	12	D	D	D	c	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle . . . . .	12	D	D	D	c	D	D	D
42294	Tobacco & tobacco product whsle . . . .	10	706 910	31 526	9 613	902	122 745	3 083	5 590
422940	Tobacco & tobacco product whsle . . . .	10	706 910	31 526	9 613	902	122 745	3 083	5 590
42295	Paint, varnish, & supplies whsle . . . .	12	D	D	D	b	D	D	D
422950	Paint, varnish, & supplies whsle . . . .	12	D	D	D	b	D	D	D
4229501	Paint, varnish, & supplies whsle . . . . .	12	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle . . . . .	29	D	D	D	c	D	D	D
422990	Other miscellaneous nondurable goods whsle . . . . .	29	D	D	D	c	D	D	D
4229904	Other nondurable goods whsle . . . . .	14	D	D	D	b	D	D	D

**Table 5. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
<b>SHELBY COUNTY, TN—Con.</b>									
	<b>Merchant wholesalers . . . . .</b>	<b>1 438</b>	<b>16 570 670</b>	<b>881 352</b>	<b>204 921</b>	<b>25 615</b>	<b>1 731 801</b>	<b>2 606 442</b>	<b>2 725 773</b>
421	Wholesale trade, durable goods . . . . .	1 012	6 803 871	564 360	126 704	16 813	1 035 822	883 975	1 068 081
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	106	D	D	D	g	D	D	D
42111	Automobile & other motor vehicle whsle . . . . .	21	D	D	D	f	D	D	D
421110	Automobile & other motor vehicle whsle . . . . .	21	D	D	D	f	D	D	D
4211103	Light truck & van (14,000 lb or less) whsle . . . . .	4	D	D	D	b	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle . . . . .	7	D	D	D	f	D	D	D
42112	Motor vehicle supplies & new parts whsle . . . . .	53	D	D	D	g	D	D	D
421120	Motor vehicle supplies & new parts whsle . . . . .	53	D	D	D	g	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors . . . . .	29	D	D	D	f	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers . . . . .	22	D	D	D	e	D	D	D
4211203	Petroleum products marketing equipment whsle . . . . .	2	D	D	D	b	D	D	D
42113	Tire & tube whsle . . . . .	9	D	D	D	e	D	D	D
421130	Tire & tube whsle . . . . .	9	D	D	D	e	D	D	D
42114	Motor vehicle parts, (used) whsle . . . . .	23	D	D	D	c	D	D	D
421140	Motor vehicle parts, (used) whsle . . . . .	23	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle . . . . .	51	D	D	D	g	D	D	D
42121	Furniture whsle . . . . .	16	D	D	D	e	D	D	D
421210	Furniture whsle . . . . .	16	D	D	D	e	D	D	D
4212101	Household & lawn furniture whsle . . . . .	7	D	D	D	c	D	D	D
4212102	Office & business furniture whsle . . . . .	9	D	D	D	c	D	D	D
42122	Home furnishings whsle . . . . .	35	D	D	D	g	D	D	D
421220	Home furnishings whsle . . . . .	35	D	D	D	g	D	D	D
4212203	Floor coverings whsle . . . . .	15	D	D	D	e	D	D	D
4212204	Other home furnishings whsle . . . . .	13	D	D	D	f	D	D	D
4213	Lumber & other construction materials whsle . . . . .	46	D	D	D	f	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle . . . . .	30	D	D	D	f	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle . . . . .	30	D	D	D	f	D	D	D
4213101	Lumber without yard whsle . . . . .	7	D	D	D	b	D	D	D
4213102	Lumber with yard whsle . . . . .	12	D	D	D	c	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle . . . . .	11	D	D	D	e	D	D	D
42132	Brick, stone, & related construction materials whsle . . . . .	3	D	D	D	b	D	D	D
421320	Brick, stone, & related construction materials whsle . . . . .	3	D	D	D	b	D	D	D
4213201	Brick, block, tile, clay/cement sewer pipe whsle . . . . .	2	D	D	D	b	D	D	D
42139	Other construction materials whsle . . . . .	9	D	D	D	c	D	D	D
421390	Other construction materials whsle . . . . .	9	D	D	D	c	D	D	D
4213901	Flat glass & other construction glass whsle . . . . .	4	D	D	D	b	D	D	D
4213902	Other construction materials whsle . . . . .	5	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle . . . . .	166	D	D	D	h	D	D	D
42142	Office equipment whsle . . . . .	33	D	D	D	e	D	D	D
421420	Office equipment whsle . . . . .	33	D	D	D	e	D	D	D
42143	Computer & computer peripheral equipment & software whsle . . . . .	43	D	D	D	g	D	D	D
421430	Computer & computer peripheral equipment & software whsle . . . . .	43	D	D	D	g	D	D	D
4214301	Computer & peripheral equipment whsle . . . . .	37	D	D	D	g	D	D	D
42143011	Computers & peripheral equipment for resale . . . . .	15	D	D	D	f	D	D	D
42143012	Computers & peripheral equipment for end use . . . . .	22	D	D	D	e	D	D	D
42144	Other commercial equipment whsle . . . . .	27	D	D	D	e	D	D	D
421440	Other commercial equipment whsle . . . . .	27	D	D	D	e	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle . . . . .	17	D	D	D	c	D	D	D
4214402	Store machines & equipment whsle . . . . .	10	D	D	D	c	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle . . . . .	52	D	D	D	f	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle . . . . .	52	D	D	D	f	D	D	D
4214501	Surgical, medical, & hospital supplies whsle . . . . .	47	D	D	D	e	D	D	D

**Table 5. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>SHELBY COUNTY, TN—Con.</b>									
<b>Merchant wholesalers—Con.</b>									
421	Wholesale trade, durable goods—Con.								
4215	Metal & mineral (except petroleum) whsle .....	33	D	D	D	f	D	D	D
42151	Metal service centers & offices .....	32	D	D	D	f	D	D	D
421510	Metal service centers & offices .....	32	D	D	D	f	D	D	D
4215101	Ferrous metal service centers & sales offices .....	28	D	D	D	f	D	D	D
42151011	Ferrous metal service centers .....	27	D	D	D	f	D	D	D
4216	Electrical goods whsle .....	109	D	D	D	g	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	45	D	D	D	f	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle .....	45	D	D	D	f	D	D	D
42162	Electrical appliance, television & radio set whsle .....	13	D	D	D	c	D	D	D
421620	Electrical appliance, television & radio set whsle .....	13	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle .....	51	D	D	D	g	D	D	D
421690	Other electronic parts & equipment whsle .....	51	D	D	D	g	D	D	D
4216901	Communications equipment & supplies whsle .....	25	D	D	D	f	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle .....	26	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	95	D	D	D	g	D	D	D
42171	Hardware whsle .....	42	D	D	D	g	D	D	D
421710	Hardware whsle .....	42	D	D	D	g	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle .....	13	D	D	D	c	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle .....	13	D	D	D	c	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle .....	26	D	D	D	e	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle .....	26	D	D	D	e	D	D	D
42174	Refrigeration equipment & supplies whsle .....	14	D	D	D	c	D	D	D
421740	Refrigeration equipment & supplies whsle .....	14	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle .....	295	1 245 010	167 506	35 170	4 119	286 440	189 864	201 924
42181	Construction & mining (except petroleum) machinery & equip whsle .....	14	D	D	D	e	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle .....	14	D	D	D	e	D	D	D
42182	Farm & garden machinery & equipment whsle .....	25	D	D	D	e	D	D	D
421820	Farm & garden machinery & equipment whsle .....	25	D	D	D	e	D	D	D
4218201	Farm machinery & equipment—farm dealers .....	6	D	D	D	b	D	D	D
4218202	Farm machinery & equipment—whsle distributors .....	15	D	D	D	c	D	D	D
4218203	Lawn & garden machinery & equipment whsle .....	4	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle .....	132	D	D	D	g	D	D	D
421830	Industrial machinery & equipment whsle .....	132	D	D	D	g	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle .....	19	D	D	D	e	D	D	D
42183021	Hydraulic & pneumatic pumps & motors whsle .....	8	D	D	D	c	D	D	D
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle .....	11	29 691	8 000	1 798	182	11 322	2 726	3 288
4218303	General-purpose industrial machinery & equipment whsle .....	41	D	D	D	e	D	D	D
4218304	Metalworking machinery & equipment whsle .....	8	D	D	D	b	D	D	D
4218305	Materials handling equipment whsle .....	34	D	D	D	f	D	D	D
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle .....	3	D	D	D	b	D	D	D
4218307	Other industrial machinery & equipment whsle .....	23	D	D	D	e	D	D	D



**Table 5. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
<b>SHELBY COUNTY, TN—Con.</b>									
<b>Merchant wholesalers—Con.</b>									
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42184	Industrial supplies whsle . . . . .	67	258 728	42 917	7 385	937	67 506	29 550	32 624
421840	Industrial supplies whsle . . . . .	67	258 728	42 917	7 385	937	67 506	29 550	32 624
4218401	General-line industrial supplies whsle . . . . .	8	25 724	3 592	866	103	5 896	3 169	3 261
4218402	Mechanical power transmission supplies whsle . . . . .	12	D	D	D	c	D	D	D
4218403	Welding supplies whsle . . . . .	10	D	D	D	c	D	D	D
4218404	Industrial containers & supplies whsle . . . . .	8	22 824	1 112	163	24	2 126	613	631
4218405	Industrial valves & fittings (except fluid-power) whsle . . . . .	9	D	D	D	c	D	D	D
4218406	Other industrial supplies whsle . . . . .	20	D	D	D	e	D	D	D
42185	Service establishment equipment & supplies whsle . . . . .	34	D	D	D	c	D	D	D
421850	Service establishment equipment & supplies whsle . . . . .	34	D	D	D	c	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle . . . . .	12	D	D	D	b	D	D	D
4218504	Other service establishment equipment & supplies whsle . . . . .	11	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle . . . . .	23	D	D	D	e	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle . . . . .	23	D	D	D	e	D	D	D
4218601	Aircraft & aeronautical equipment & supplies whsle . . . . .	19	D	D	D	e	D	D	D
4218602	Marine machinery, equipment, & supplies whsle . . . . .	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle . . . . .	111	D	D	D	g	D	D	D
42191	Sporting & recreational goods & supplies whsle . . . . .	21	D	D	D	e	D	D	D
421910	Sporting & recreational goods & supplies whsle . . . . .	21	D	D	D	e	D	D	D
42193	Recyclable material whsle . . . . .	32	D	D	D	e	D	D	D
421930	Recyclable material whsle . . . . .	32	D	D	D	e	D	D	D
4219301	Iron & steel scrap processors & dealers . . . . .	12	60 984	5 073	1 232	193	13 736	7 437	3 753
42193011	Iron & steel scrap processors (using power processing equipment) . . . . .	8	58 504	4 528	1 093	170	12 648	5 565	2 824
4219302	Recyclable paper & paperboard whsle . . . . .	7	D	D	D	b	D	D	D
4219303	Other recyclable material whsle . . . . .	13	D	D	D	b	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle . . . . .	22	D	D	D	c	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle . . . . .	22	D	D	D	c	D	D	D
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle . . . . .	21	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whsle . . . . .	33	D	D	D	e	D	D	D
421990	Other miscellaneous durable goods whsle . . . . .	33	D	D	D	e	D	D	D
4219904	Prerecorded media whsle . . . . .	7	D	D	D	c	D	D	D
42199042	Prerecorded video tapes whsle . . . . .	3	D	D	D	b	D	D	D
4219906	Other durable goods whsle . . . . .	8	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods . . . . .	426	9 766 799	316 992	78 217	8 802	695 979	1 722 467	1 657 692
4221	Paper & paper product whsle . . . . .	63	D	D	D	g	D	D	D
42211	Printing & writing paper whsle . . . . .	5	D	D	D	b	D	D	D
422110	Printing & writing paper whsle . . . . .	5	D	D	D	b	D	D	D
42212	Stationery & office supplies whsle . . . . .	32	D	D	D	f	D	D	D
422120	Stationery & office supplies whsle . . . . .	32	D	D	D	f	D	D	D
42213	Industrial & personal service paper whsle . . . . .	26	D	D	D	e	D	D	D
422130	Industrial & personal service paper whsle . . . . .	26	D	D	D	e	D	D	D
4222	Drugs, & druggists' sundries whsle . . . . .	38	D	D	D	g	D	D	D
42221	Drugs, & druggists' sundries whsle . . . . .	38	D	D	D	g	D	D	D
422210	Drugs, & druggists' sundries whsle . . . . .	38	D	D	D	g	D	D	D
4222101	General-line drugs whsle . . . . .	19	D	D	D	f	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle . . . . .	19	D	D	D	e	D	D	D

**Table 5. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>SHELBY COUNTY, TN—Con.</b>									
<b>Merchant wholesalers—Con.</b>									
422	Wholesale trade, nondurable goods—Con.								
4223	Apparel, piece goods, & notions whsle.	35	D	D	D	g	D	D	D
42231	Piece goods, notions, & other dry goods whsle	7	D	D	D	b	D	D	D
422310	Piece goods, notions, & other dry goods whsle	7	D	D	D	b	D	D	D
42232	Men's & boys' clothing & furnishings whsle	9	D	D	D	f	D	D	D
422320	Men's & boys' clothing & furnishings whsle	9	D	D	D	f	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	16	D	D	D	c	D	D	D
422330	Women's, children's, & infants' clothing & accessories whsle	16	D	D	D	c	D	D	D
42234	Footwear whsle	3	D	D	D	e	D	D	D
422340	Footwear whsle	3	D	D	D	e	D	D	D
4224	Grocery & related products whsle	92	D	D	D	g	D	D	D
42241	General-line grocery whsle	8	D	D	D	f	D	D	D
422410	General-line grocery whsle	8	D	D	D	f	D	D	D
4224103	Other general-line grocery whsle	7	D	D	D	f	D	D	D
42242	Packaged frozen food whsle	11	D	D	D	e	D	D	D
422420	Packaged frozen food whsle	11	D	D	D	e	D	D	D
42245	Confectionery whsle	7	D	D	D	b	D	D	D
422450	Confectionery whsle	7	D	D	D	b	D	D	D
42248	Fresh fruit & vegetable whsle	14	D	D	D	e	D	D	D
422480	Fresh fruit & vegetable whsle	14	D	D	D	e	D	D	D
42249	Other grocery & related products whsle	28	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	28	D	D	D	c	D	D	D
4224906	Other grocery specialties whsle	14	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	34	4 468 000	36 730	7 358	651	70 587	1 095 615	903 741
42251	Grain & field bean whsle	8	D	D	D	b	D	D	D
422510	Grain & field bean whsle	8	D	D	D	b	D	D	D
42252	Livestock whsle	1	D	D	D	a	D	D	D
422520	Livestock whsle	1	D	D	D	a	D	D	D
42259	Other farm product raw material whsle	25	D	D	D	f	D	D	D
422590	Other farm product raw material whsle	25	D	D	D	f	D	D	D
4225904	Cotton whsle	20	D	D	D	f	D	D	D
4226	Chemical & allied products whsle	50	D	D	D	f	D	D	D
42261	Plastics materials & basic forms & shapes whsle	18	D	D	D	c	D	D	D
422610	Plastics materials & basic forms & shapes whsle	18	D	D	D	c	D	D	D
42269	Other chemical & allied products whsle	32	D	D	D	e	D	D	D
422690	Other chemical & allied products whsle	32	D	D	D	e	D	D	D
4226902	Other chemical & allied products whsle	31	D	D	D	e	D	D	D
4227	Petroleum & petroleum products whsle	24	D	D	D	e	D	D	D
42271	Petroleum bulk stations & terminals	14	D	D	D	c	D	D	D
422710	Petroleum bulk stations & terminals	14	D	D	D	c	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	12	D	D	D	c	D	D	D
42271011	Petroleum bulk stations (except LP)	12	D	D	D	c	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	10	D	D	D	b	D	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	10	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	11	201 652	23 626	5 253	635	42 262	19 913	19 289
42281	Beer & ale whsle	4	101 072	14 720	3 155	385	24 346	4 293	4 516
422810	Beer & ale whsle	4	101 072	14 720	3 155	385	24 346	4 293	4 516
42282	Wine & distilled alcoholic beverage whsle	7	100 580	8 906	2 098	250	17 916	15 620	14 773
422820	Wine & distilled alcoholic beverage whsle	7	100 580	8 906	2 098	250	17 916	15 620	14 773
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	7	100 580	8 906	2 098	250	17 916	15 620	14 773

**Table 5. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>SHELBY COUNTY, TN—Con.</b>									
<b>Merchant wholesalers—Con.</b>									
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods								
	whsle .....	79	D	D	D	g	D	D	D
42291	Farm supplies whsle .....	16	D	D	D	c	D	D	D
422910	Farm supplies whsle .....	16	D	D	D	c	D	D	D
4229101	Farm supplies—farm dealers ...	3	D	D	D	a	D	D	D
4229102	Farm supplies—whsle distributors .....	13	D	D	D	c	D	D	D
42292	Book, periodical, & newspaper								
	whsle .....	11	D	D	D	e	D	D	D
422920	Book, periodical, & newspaper								
	whsle .....	11	D	D	D	e	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle .....	11	D	D	D	c	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle .....	11	D	D	D	c	D	D	D
42294	Tobacco & tobacco product whsle ...	8	D	D	D	e	D	D	D
422940	Tobacco & tobacco product whsle ...	8	D	D	D	e	D	D	D
42295	Paint, varnish, & supplies whsle ....	7	D	D	D	b	D	D	D
422950	Paint, varnish, & supplies whsle ...	7	D	D	D	b	D	D	D
4229501	Paint, varnish, & supplies whsle .....	7	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle .....	26	D	D	D	c	D	D	D
422990	Other miscellaneous nondurable goods whsle .....	26	D	D	D	c	D	D	D
4229904	Other nondurable goods whsle .	13	D	D	D	b	D	D	D
<b>Manufacturers' sales branches and sales offices ..</b>									
		<b>205</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>i</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	124	D	D	D	h	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	23	D	D	D	f	D	D	D
42111	Automobile & other motor vehicle whsle .....	8	D	D	D	c	D	D	D
421110	Automobile & other motor vehicle whsle .....	8	D	D	D	c	D	D	D
4211103	Light truck & van (14,000 lb or less) whsle .....	4	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle .....	14	D	D	D	e	D	D	D
421120	Motor vehicle supplies & new parts whsle .....	14	D	D	D	e	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors .	5	D	D	D	c	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers.....	9	D	D	D	e	D	D	D
4213	Lumber & other construction materials whsle .....	16	D	D	D	e	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle .....	6	D	D	D	c	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle .....	6	D	D	D	c	D	D	D
42132	Brick, stone, & related construction materials whsle .....	6	D	D	D	b	D	D	D
421320	Brick, stone, & related construction materials whsle .....	6	D	D	D	b	D	D	D
4213201	Brick, block, tile, clay/cement sewer pipe whsle .....	4	D	D	D	b	D	D	D
4213203	Cement, lime, & related products whsle .....	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle .....	23	D	D	D	f	D	D	D
42143	Computer & computer peripheral equipment & software whsle .....	11	D	D	D	e	D	D	D
421430	Computer & computer peripheral equipment & software whsle .....	11	D	D	D	e	D	D	D
4214301	Computer & peripheral equipment whsle .....	11	D	D	D	e	D	D	D
42143012	Computers & peripheral equipment for end use .....	8	D	D	D	e	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle .....	5	D	D	D	b	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle .....	5	D	D	D	b	D	D	D
42146	Ophthalmic goods whsle .....	1	D	D	D	a	D	D	D
421460	Ophthalmic goods whsle .....	1	D	D	D	a	D	D	D
4215	Metal & mineral (except petroleum) whsle .....	10	841 432	10 219	3 045	225	23 975	47 131	48 201
42151	Metal service centers & offices .....	10	841 432	10 219	3 045	225	23 975	47 131	48 201
421510	Metal service centers & offices ...	10	841 432	10 219	3 045	225	23 975	47 131	48 201
4215101	Ferrous metal service centers & sales offices .....	8	D	D	D	b	D	D	D
4215102	Nonferrous metal service centers & sales offices .....	2	D	D	D	c	D	D	D
42151021	Nonferrous metal service centers .....	2	D	D	D	c	D	D	D

**Table 5. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
	<b>SHELBY COUNTY, TN—Con.</b>								
	<b>Manufacturers' sales branches and sales offices—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4216	Electrical goods whsle . . . . .	16	D	D	D	c	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	10	D	D	D	b	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	10	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	7	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle . . . . .	26	D	D	D	e	D	D	D
42183	Industrial machinery & equipment whsle . . . . .	9	D	D	D	e	D	D	D
421830	Industrial machinery & equipment whsle . . . . .	9	D	D	D	e	D	D	D
4218303	General-purpose industrial machinery & equipment whsle . . . . .	4	D	D	D	c	D	D	D
4218304	Metalworking machinery & equipment whsle . . . . .	2	D	D	D	c	D	D	D
42184	Industrial supplies whsle . . . . .	12	D	D	D	b	D	D	D
421840	Industrial supplies whsle . . . . .	12	D	D	D	b	D	D	D
4218404	Industrial containers & supplies whsle . . . . .	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods . . . . .	81	D	D	D	h	D	D	D
4221	Paper & paper product whsle . . . . .	11	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle . . . . .	9	D	D	D	f	D	D	D
42231	Piece goods, notions, & other dry goods whsle . . . . .	1	D	D	D	a	D	D	D
422310	Piece goods, notions, & other dry goods whsle . . . . .	1	D	D	D	a	D	D	D
42232	Men's & boys' clothing & furnishings whsle . . . . .	6	D	D	D	f	D	D	D
422320	Men's & boys' clothing & furnishings whsle . . . . .	6	D	D	D	f	D	D	D
4224	Grocery & related products whsle . . . . .	22	1 039 802	48 908	11 239	1 230	92 254	4 387	4 493
42242	Packaged frozen food whsle . . . . .	3	D	D	D	b	D	D	D
422420	Packaged frozen food whsle . . . . .	3	D	D	D	b	D	D	D
42249	Other grocery & related products whsle . . . . .	14	409 786	27 632	6 445	707	52 233	1 761	1 825
422490	Other grocery & related products whsle . . . . .	14	409 786	27 632	6 445	707	52 233	1 761	1 825
4224902	Bread & baked goods whsle . . . . .	3	58 762	3 528	915	152	6 350	1 006	930
4224903	Soft drinks whsle . . . . .	4	D	D	D	f	D	D	D
4226	Chemical & allied products whsle . . . . .	15	D	D	D	e	D	D	D
42269	Other chemical & allied products whsle . . . . .	12	D	D	D	c	D	D	D
422690	Other chemical & allied products whsle . . . . .	12	D	D	D	c	D	D	D
4226902	Other chemical & allied products whsle . . . . .	12	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle . . . . .	8	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals . . . . .	6	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals . . . . .	6	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP) . . . . .	6	D	D	D	b	D	D	D
42271012	Petroleum bulk terminals (except LP) . . . . .	5	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle . . . . .	12	D	D	D	f	D	D	D
42291	Farm supplies whsle . . . . .	6	795 956	20 228	5 027	255	36 638	2 206	2 274
422910	Farm supplies whsle . . . . .	6	795 956	20 228	5 027	255	36 638	2 206	2 274
4229102	Farm supplies—whsle distributors . . . . .	6	795 956	20 228	5 027	255	36 638	2 206	2 274
	<b>Agents, brokers, and commission merchants . . . . .</b>	<b>208</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>h</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods . . . . .	151	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	13	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whsle . . . . .	3	D	D	D	e	D	D	D
421110	Automobile & other motor vehicle whsle . . . . .	3	D	D	D	e	D	D	D
4211101	Automobile & motorcycle whsle . . . . .	3	D	D	D	e	D	D	D
42112	Motor vehicle supplies & new parts whsle . . . . .	10	D	D	D	b	D	D	D
421120	Motor vehicle supplies & new parts whsle . . . . .	10	D	D	D	b	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors . . . . .	4	D	D	D	b	D	D	D

**Table 5. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>SHELBY COUNTY, TN—Con.</b>									
<b>Agents, brokers, and commission merchants—Con.</b>									
421	Wholesale trade, durable goods—Con.								
4212	Furniture & home furnishings whsle . . .	14	126 027	3 926	828	54	6 347	—	—
42121	Furniture whsle . . . . .	7	33 918	1 145	239	18	2 152	—	—
421210	Furniture whsle . . . . .	7	33 918	1 145	239	18	2 152	—	—
4212101	Household & lawn furniture whsle . . . . .	4	D	D	D	a	D	D	D
42122	Home furnishings whsle . . . . .	7	92 109	2 781	589	36	4 195	—	—
421220	Home furnishings whsle . . . . .	7	92 109	2 781	589	36	4 195	—	—
4212201	Household china, glassware, & crockery whsle . . . . .	3	D	D	D	a	D	D	D
4212203	Floor coverings whsle . . . . .	3	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle . . . . .	3	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle . . . . .	15	D	D	D	b	D	D	D
42144	Other commercial equipment whsle . . . . .	6	D	D	D	a	D	D	D
421440	Other commercial equipment whsle . . . . .	6	D	D	D	a	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle . . . . .	5	D	D	D	a	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle . . . . .	8	D	D	D	b	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle . . . . .	8	D	D	D	b	D	D	D
4214501	Surgical, medical, & hospital supplies whsle . . . . .	8	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle . . . . .	5	D	D	D	a	D	D	D
42151	Metal service centers & offices . . . . .	5	D	D	D	a	D	D	D
421510	Metal service centers & offices . . . . .	5	D	D	D	a	D	D	D
4215101	Ferrous metal service centers & sales offices . . . . .	5	D	D	D	a	D	D	D
4216	Electrical goods whsle . . . . .	32	D	D	D	c	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	26	D	D	D	c	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	26	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle . . . . .	5	D	D	D	b	D	D	D
421690	Other electronic parts & equipment whsle . . . . .	5	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	19	D	D	D	b	D	D	D
42171	Hardware whsle . . . . .	8	D	D	D	b	D	D	D
421710	Hardware whsle . . . . .	8	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	7	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	7	D	D	D	b	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	3	D	D	D	b	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle . . . . .	40	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle . . . . .	26	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle . . . . .	26	D	D	D	b	D	D	D
4218303	General-purpose industrial machinery & equipment whsle . . . . .	11	D	D	D	b	D	D	D
4218307	Other industrial machinery & equipment whsle . . . . .	7	D	D	D	b	D	D	D
42184	Industrial supplies whsle . . . . .	3	10 268	1 465	410	28	2 519	—	437
421840	Industrial supplies whsle . . . . .	3	10 268	1 465	410	28	2 519	—	437
42186	Transportation equipment & supplies (exc motor vehicle) whsle . . . . .	5	D	D	D	a	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle . . . . .	5	D	D	D	a	D	D	D
4218601	Aircraft & aeronautical equipment & supplies whsle . . . . .	5	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle . . . . .	10	D	D	D	a	D	D	D
42199	Other miscellaneous durable goods whsle . . . . .	8	D	D	D	a	D	D	D
421990	Other miscellaneous durable goods whsle . . . . .	8	D	D	D	a	D	D	D
4219906	Other durable goods whsle . . . . .	3	D	D	D	a	D	D	D

**Table 5. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>SHELBY COUNTY, TN—Con.</b>									
<b>Agents, brokers, and commission merchants—Con.</b>									
422	Wholesale trade, nondurable goods . . . .	57	D	D	D	g	D	D	D
4223	Apparel, piece goods, & notions whsle .	6	D	D	D	a	D	D	D
42231	Piece goods, notions, & other dry goods whsle . . . . .	3	D	D	D	a	D	D	D
422310	Piece goods, notions, & other dry goods whsle . . . . .	3	D	D	D	a	D	D	D
4223101	Piece goods—jobbers . . . . .	3	D	D	D	a	D	D	D
4224	Grocery & related products whsle . . . .	28	D	D	D	g	D	D	D
42241	General-line grocery whsle . . . . .	8	D	D	D	g	D	D	D
422410	General-line grocery whsle . . . . .	8	D	D	D	g	D	D	D
4224103	Other general-line grocery whsle . . . . .	8	D	D	D	g	D	D	D
42242	Packaged frozen food whsle . . . . .	7	D	D	D	b	D	D	D
422420	Packaged frozen food whsle . . . . .	7	D	D	D	b	D	D	D
42249	Other grocery & related products whsle . . . . .	6	D	D	D	b	D	D	D
422490	Other grocery & related products whsle . . . . .	6	D	D	D	b	D	D	D
4224902	Bread & baked goods whsle . . . . .	3	D	D	D	a	D	D	D
4225	Farm-product raw material whsle . . . . .	6	24 185	261	32	14	517	192	1
4226	Chemical & allied products whsle . . . .	5	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle . . . . .	7	D	D	D	a	D	D	D
<b>SMITH COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade . . . . .</b>	<b>15</b>	<b>55 743</b>	<b>2 415</b>	<b>357</b>	<b>105</b>	<b>4 252</b>	<b>1 078</b>	<b>1 155</b>
421	Wholesale trade, durable goods . . . . .	4	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods . . . .	11	D	D	D	b	D	D	D
4225	Farm-product raw material whsle . . . . .	6	43 803	738	78	38	1 884	176	120
42259	Other farm product raw material whsle . . . . .	5	D	D	D	a	D	D	D
422590	Other farm product raw material whsle . . . . .	5	D	D	D	a	D	D	D
<b>Merchant wholesalers . . . . .</b>									
<b>11</b>	<b>Merchant wholesalers . . . . .</b>	<b>11</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods . . . . .	4	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods . . . .	7	D	D	D	b	D	D	D
<b>Agents, brokers, and commission merchants . . . . .</b>									
<b>4</b>	<b>Agents, brokers, and commission merchants . . . . .</b>	<b>4</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods . . . .	4	D	D	D	b	D	D	D
4225	Farm-product raw material whsle . . . . .	4	D	D	D	b	D	D	D
<b>SULLIVAN COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade . . . . .</b>	<b>236</b>	<b>1 268 572</b>	<b>78 854</b>	<b>19 395</b>	<b>2 971</b>	<b>164 795</b>	<b>90 640</b>	<b>101 023</b>
421	Wholesale trade, durable goods . . . . .	181	549 397	47 129	11 205	1 898	90 994	66 210	63 589
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	27	93 856	5 276	1 395	320	11 537	4 809	6 883
42111	Automobile & other motor vehicle whsle . . . . .	7	D	D	D	c	D	D	D
421110	Automobile & other motor vehicle whsle . . . . .	7	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle . . . . .	8	D	D	D	b	D	D	D
421120	Motor vehicle supplies & new parts whsle . . . . .	8	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle . . . . .	10	D	D	D	c	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle . . . . .	3	D	D	D	b	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle . . . . .	3	D	D	D	b	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle . . . . .	2	D	D	D	b	D	D	D
42132	Brick, stone, & related construction materials whsle . . . . .	3	D	D	D	a	D	D	D
421320	Brick, stone, & related construction materials whsle . . . . .	3	D	D	D	a	D	D	D
4213203	Cement, lime, & related products whsle . . . . .	1	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle . . . . .	28	D	D	D	e	D	D	D
4215	Metal & mineral (except petroleum) whsle . . . . .	9	D	D	D	b	D	D	D
42151	Metal service centers & offices . . . . .	7	D	D	D	b	D	D	D
421510	Metal service centers & offices . . . . .	7	D	D	D	b	D	D	D
4215101	Ferrous metal service centers & sales offices . . . . .	6	D	D	D	b	D	D	D

**Table 5. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>42</b>	<b>SULLIVAN COUNTY, TN—Con.</b>								
	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4216	Electrical goods whsle . . . . .	17	42 752	3 671	817	111	5 853	6 564	6 713
42161	Electrical apparatus & equip, wiring supp. & const material whsle . . . . .	12	D	D	D	b	D	D	D
421610	Electrical apparatus & equip, wiring supp. & const material whsle . . . . .	12	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	20	72 447	3 924	1 019	140	7 386	5 077	2 363
42171	Hardware whsle . . . . .	10	D	D	D	b	D	D	D
421710	Hardware whsle . . . . .	10	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle . . . . .	52	198 654	18 288	4 245	742	34 817	32 272	30 019
42181	Construction & mining (except petroleum) machinery & equip whsle . . . . .	5	35 223	2 743	643	86	5 043	2 967	2 860
421810	Construction & mining (except petroleum) machinery & equip whsle . . . . .	5	35 223	2 743	643	86	5 043	2 967	2 860
42182	Farm & garden machinery & equipment whsle . . . . .	4	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle . . . . .	4	D	D	D	b	D	D	D
4218202	Farm machinery & equipment— whsle distributors . . . . .	1	D	D	D	a	D	D	D
42183	Industrial machinery & equipment whsle . . . . .	18	33 462	5 130	1 291	175	7 982	4 086	4 545
421830	Industrial machinery & equipment whsle . . . . .	18	33 462	5 130	1 291	175	7 982	4 086	4 545
4218303	General-purpose industrial machinery & equipment whsle . . . . .	7	13 898	2 316	583	80	3 592	1 649	1 596
4218305	Materials handling equipment whsle . . . . .	6	D	D	D	b	D	D	D
42184	Industrial supplies whsle . . . . .	19	D	D	D	c	D	D	D
421840	Industrial supplies whsle . . . . .	19	D	D	D	c	D	D	D
4218402	Mechanical power transmission supplies whsle . . . . .	5	17 785	1 459	386	48	2 612	3 136	2 813
4218406	Other industrial supplies whsle . . . . .	7	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle . . . . .	3	D	D	D	c	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle . . . . .	3	D	D	D	c	D	D	D
4218601	Aircraft & aeronautical equipment & supplies whsle . . . . .	3	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle . . . . .	12	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods . . . . .	55	719 175	31 725	8 190	1 073	73 801	24 430	37 434
4221	Paper & paper product whsle . . . . .	9	D	D	D	b	D	D	D
4222	Drugs, & druggists' sundries whsle . . . . .	4	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whsle . . . . .	4	D	D	D	c	D	D	D
422210	Drugs, & druggists' sundries whsle . . . . .	4	D	D	D	c	D	D	D
4222101	General-line drugs whsle . . . . .	3	D	D	D	b	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle . . . . .	1	D	D	D	c	D	D	D
4224	Grocery & related products whsle . . . . .	11	D	D	D	c	D	D	D
42241	General-line grocery whsle . . . . .	2	D	D	D	b	D	D	D
422410	General-line grocery whsle . . . . .	2	D	D	D	b	D	D	D
4224103	Other general-line grocery whsle . . . . .	2	D	D	D	b	D	D	D
42243	Dairy products, (except dried or canned) whsle . . . . .	2	D	D	D	b	D	D	D
422430	Dairy products, (except dried or canned) whsle . . . . .	2	D	D	D	b	D	D	D
4224301	Raw milk whsle . . . . .	1	D	D	D	a	D	D	D
4226	Chemical & allied products whsle . . . . .	10	D	D	D	c	D	D	D
42269	Other chemical & allied products whsle . . . . .	8	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle . . . . .	8	D	D	D	b	D	D	D
4226902	Other chemical & allied products whsle . . . . .	8	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle . . . . .	4	D	D	D	e	D	D	D
42271	Petroleum bulk stations & terminals . . . . .	3	55 109	3 362	823	231	5 923	625	648
422710	Petroleum bulk stations & terminals . . . . .	3	55 109	3 362	823	231	5 923	625	648
4227101	Petroleum bulk stations & terminals (except LP) . . . . .	3	55 109	3 362	823	231	5 923	625	648
42271011	Petroleum bulk stations (except LP) . . . . .	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle . . . . .	13	D	D	D	c	D	D	D

**Table 5. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>SULLIVAN COUNTY, TN—Con.</b>									
	<b>Merchant wholesalers . . . . .</b>	<b>198</b>	<b>727 249</b>	<b>57 644</b>	<b>13 778</b>	<b>2 347</b>	<b>112 042</b>	<b>79 577</b>	<b>77 347</b>
421	Wholesale trade, durable goods . . . . .	159	389 819	40 994	9 796	1 647	78 291	60 393	58 007
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	25	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle . . . . .	5	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whsle . . . . .	5	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle . . . . .	8	D	D	D	b	D	D	D
421120	Motor vehicle supplies & new parts whsle . . . . .	8	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle . . . . .	8	D	D	D	c	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle . . . . .	3	D	D	D	b	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle . . . . .	3	D	D	D	b	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle . . . . .	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle . . . . .	26	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle . . . . .	7	D	D	D	b	D	D	D
42151	Metal service centers & offices . . . . .	6	D	D	D	b	D	D	D
421510	Metal service centers & offices . . . . .	6	D	D	D	b	D	D	D
4215101	Ferrous metal service centers & sales offices . . . . .	5	D	D	D	b	D	D	D
4216	Electrical goods whsle . . . . .	13	D	D	D	c	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	8	D	D	D	b	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	8	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	17	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle . . . . .	45	D	D	D	f	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle . . . . .	5	35 223	2 743	643	86	5 043	2 967	2 860
421810	Construction & mining (except petroleum) machinery & equip whsle . . . . .	5	35 223	2 743	643	86	5 043	2 967	2 860
42182	Farm & garden machinery & equipment whsle . . . . .	4	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle . . . . .	4	D	D	D	b	D	D	D
4218202	Farm machinery & equipment—whsle distributors . . . . .	1	D	D	D	a	D	D	D
42183	Industrial machinery & equipment whsle . . . . .	16	D	D	D	c	D	D	D
421830	Industrial machinery & equipment whsle . . . . .	16	D	D	D	c	D	D	D
4218303	General-purpose industrial machinery & equipment whsle . . . . .	7	13 898	2 316	583	80	3 592	1 649	1 596
42184	Industrial supplies whsle . . . . .	15	44 313	3 407	811	123	6 801	5 707	7 955
421840	Industrial supplies whsle . . . . .	15	44 313	3 407	811	123	6 801	5 707	7 955
4218402	Mechanical power transmission supplies whsle . . . . .	3	D	D	D	b	D	D	D
4218406	Other industrial supplies whsle . . . . .	7	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle . . . . .	2	D	D	D	b	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle . . . . .	2	D	D	D	b	D	D	D
4218601	Aircraft & aeronautical equipment & supplies whsle . . . . .	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle . . . . .	12	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods . . . . .	39	337 430	16 650	3 982	700	33 751	19 184	19 340
4221	Paper & paper product whsle . . . . .	5	D	D	D	b	D	D	D
4222	Drugs, & druggists' sundries whsle . . . . .	3	D	D	D	b	D	D	D
42221	Drugs, & druggists' sundries whsle . . . . .	3	D	D	D	b	D	D	D
422210	Drugs, & druggists' sundries whsle . . . . .	3	D	D	D	b	D	D	D
4222101	General-line drugs whsle . . . . .	3	D	D	D	b	D	D	D
4224	Grocery & related products whsle . . . . .	7	D	D	D	b	D	D	D
42243	Dairy products, (except dried or canned) whsle . . . . .	1	D	D	D	a	D	D	D
422430	Dairy products, (except dried or canned) whsle . . . . .	1	D	D	D	a	D	D	D
4226	Chemical & allied products whsle . . . . .	6	14 820	1 426	341	55	2 602	1 189	1 210



**Table 5. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>SULLIVAN COUNTY, TN—Con.</b>									
<b>Merchant wholesalers—Con.</b>									
422	Wholesale trade, nondurable goods—Con.								
4227	Petroleum & petroleum products whsle .....	4	D	D	D	e	D	D	D
42271	Petroleum bulk stations & terminals .	3	55 109	3 362	823	231	5 923	625	648
422710	Petroleum bulk stations & terminals .....	3	55 109	3 362	823	231	5 923	625	648
4227101	Petroleum bulk stations & terminals (except LP) .....	3	55 109	3 362	823	231	5 923	625	648
42271011	Petroleum bulk stations (except LP) .....	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle .....	13	D	D	D	c	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>21</b>	<b>333 548</b>	<b>17 196</b>	<b>4 736</b>	<b>359</b>	<b>45 559</b>	<b>11 061</b>	<b>23 635</b>
421	Wholesale trade, durable goods .....	13	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	8	D	D	D	e	D	D	D
4226	Chemical & allied products whsle .....	3	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle .....	3	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle .....	3	D	D	D	b	D	D	D
	<b>Agents, brokers, and commission merchants .....</b>	<b>17</b>	<b>207 775</b>	<b>4 014</b>	<b>881</b>	<b>265</b>	<b>7 194</b>	<b>2</b>	<b>41</b>
421	Wholesale trade, durable goods .....	9	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	2	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle .....	2	D	D	D	c	D	D	D
421110	Automobile & other motor vehicle whsle .....	2	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	3	D	D	D	b	D	D	D
42171	Hardware whsle .....	1	D	D	D	b	D	D	D
421710	Hardware whsle .....	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	8	D	D	D	c	D	D	D
4224	Grocery & related products whsle .....	3	D	D	D	b	D	D	D
<b>SUMNER COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>141</b>	<b>500 221</b>	<b>37 911</b>	<b>8 844</b>	<b>1 369</b>	<b>91 053</b>	<b>51 444</b>	<b>54 545</b>
421	Wholesale trade, durable goods .....	106	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	12	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle .....	8	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whsle .....	8	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle .....	3	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle .....	2	D	D	D	b	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle .....	2	D	D	D	b	D	D	D
4213102	Lumber with yard whsle .....	1	D	D	D	b	D	D	D
42132	Brick, stone, & related construction materials whsle .....	1	D	D	D	b	D	D	D
421320	Brick, stone, & related construction materials whsle .....	1	D	D	D	b	D	D	D
4213201	Brick, block, tile, clay/cement sewer pipe whsle .....	1	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle .....	12	D	D	D	b	D	D	D
4216	Electrical goods whsle .....	11	27 247	2 487	621	66	4 250	409	519
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	5	18 163	644	134	18	1 175	52	54
421610	Electrical apparatus & equip, wiring supp, & const material whsle .....	5	18 163	644	134	18	1 175	52	54
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	34	42 458	5 763	1 119	161	10 734	4 465	4 611
42183	Industrial machinery & equipment whsle .....	21	27 246	3 533	650	85	6 456	1 292	1 473
421830	Industrial machinery & equipment whsle .....	21	27 246	3 533	650	85	6 456	1 292	1 473
42184	Industrial supplies whsle .....	6	8 817	1 196	249	33	2 505	2 427	2 323
421840	Industrial supplies whsle .....	6	8 817	1 196	249	33	2 505	2 427	2 323

**Table 5. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>SUMNER COUNTY, TN—Con.</b>									
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whsle . . .	22	D	D	D	c	D	D	D
42191	Sporting & recreational goods & supplies whsle . . . . .	8	D	D	D	a	D	D	D
421910	Sporting & recreational goods & supplies whsle . . . . .	8	D	D	D	a	D	D	D
42199	Other miscellaneous durable goods whsle . . . . .	5	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle . . . . .	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods . . . .	35	D	D	D	f	D	D	D
4224	Grocery & related products whsle . . . .	7	D	D	D	b	D	D	D
42244	Poultry & poultry product whsle . . . .	1	D	D	D	a	D	D	D
422440	Poultry & poultry product whsle . . . .	1	D	D	D	a	D	D	D
4224402	Poultry & poultry product (except live) whsle . . . . .	1	D	D	D	a	D	D	D
4226	Chemical & allied products whsle . . . .	6	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle . . . . .	5	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals . . . . .	3	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals . . . . .	3	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle . . . . .	5	D	D	D	f	D	D	D
42294	Tobacco & tobacco product whsle . . . .	1	D	D	D	c	D	D	D
422940	Tobacco & tobacco product whsle . . . .	1	D	D	D	c	D	D	D
42299	Other miscellaneous nondurable goods whsle . . . . .	2	D	D	D	e	D	D	D
422990	Other miscellaneous nondurable goods whsle . . . . .	2	D	D	D	e	D	D	D
4229904	Other nondurable goods whsle . . . . .	1	D	D	D	e	D	D	D
	<b>Merchant wholesalers . . . . .</b>	<b>118</b>	<b>431 147</b>	<b>34 351</b>	<b>8 141</b>	<b>1 311</b>	<b>83 578</b>	<b>51 242</b>	<b>54 337</b>
421	Wholesale trade, durable goods . . . . .	85	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	10	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle . . . . .	7	D	D	D	a	D	D	D
421110	Automobile & other motor vehicle whsle . . . . .	7	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle . . . . .	3	D	D	D	b	D	D	D
42132	Brick, stone, & related construction materials whsle . . . . .	1	D	D	D	b	D	D	D
421320	Brick, stone, & related construction materials whsle . . . . .	1	D	D	D	b	D	D	D
4213201	Brick, block, tile, clay/cement sewer pipe whsle . . . . .	1	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle . . . . .	11	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle . . . . .	29	36 262	4 833	1 039	152	9 098	4 465	4 611
42183	Industrial machinery & equipment whsle . . . . .	17	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle . . . . .	17	D	D	D	b	D	D	D
42184	Industrial supplies whsle . . . . .	6	8 817	1 196	249	33	2 505	2 427	2 323
421840	Industrial supplies whsle . . . . .	6	8 817	1 196	249	33	2 505	2 427	2 323
4219	Miscellaneous durable goods whsle . . .	17	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whsle . . . . .	5	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle . . . . .	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods . . . .	33	D	D	D	f	D	D	D
4224	Grocery & related products whsle . . . .	7	D	D	D	b	D	D	D
42244	Poultry & poultry product whsle . . . .	1	D	D	D	a	D	D	D
422440	Poultry & poultry product whsle . . . .	1	D	D	D	a	D	D	D
4224402	Poultry & poultry product (except live) whsle . . . . .	1	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle . . . . .	5	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle . . . . .	5	D	D	D	f	D	D	D
42299	Other miscellaneous nondurable goods whsle . . . . .	2	D	D	D	e	D	D	D
422990	Other miscellaneous nondurable goods whsle . . . . .	2	D	D	D	e	D	D	D
4229904	Other nondurable goods whsle . . . . .	1	D	D	D	e	D	D	D
	<b>Manufacturers' sales branches and sales offices . . . . .</b>	<b>4</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>

**Table 5. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>SUMNER COUNTY, TN—Con.</b>									
	<b>Agents, brokers, and commission merchants . . . . .</b>	<b>19</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods . . . . .	17	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle . . .	5	D	D	D	a	D	D	D
<b>TIPTON COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade . . . . .</b>	<b>36</b>	<b>101 683</b>	<b>4 237</b>	<b>861</b>	<b>229</b>	<b>8 540</b>	<b>6 155</b>	<b>11 664</b>
421	Wholesale trade, durable goods . . . . .	20	23 505	1 990	469	113	3 850	1 866	5 153
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle . . . . .	6	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle . . .	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods . . . . .	16	78 178	2 247	392	116	4 690	4 289	6 511
4224	Grocery & related products whsle . . . . .	4	D	D	D	b	D	D	D
4225	Farm-product raw material whsle . . . . .	5	24 664	168	43	15	392	107	110
42259	Other farm product raw material whsle . . . . .	3	D	D	D	a	D	D	D
422590	Other farm product raw material whsle . . . . .	3	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle . . . . .	2	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals . . . . .	1	D	D	D	a	D	D	D
422710	Petroleum bulk stations & terminals . . . . .	1	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle . . . . .	4	D	D	D	b	D	D	D
42291	Farm supplies whsle . . . . .	1	D	D	D	b	D	D	D
422910	Farm supplies whsle . . . . .	1	D	D	D	b	D	D	D
	<b>Merchant wholesalers . . . . .</b>	<b>33</b>	<b>87 235</b>	<b>4 150</b>	<b>841</b>	<b>223</b>	<b>8 352</b>	<b>6 154</b>	<b>11 663</b>
421	Wholesale trade, durable goods . . . . .	20	23 505	1 990	469	113	3 850	1 866	5 153
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle . . . . .	6	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle . . .	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods . . . . .	13	63 730	2 160	372	110	4 502	4 288	6 510
4224	Grocery & related products whsle . . . . .	3	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle . . . . .	2	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle . . . . .	4	D	D	D	b	D	D	D
42291	Farm supplies whsle . . . . .	1	D	D	D	b	D	D	D
422910	Farm supplies whsle . . . . .	1	D	D	D	b	D	D	D
	<b>Agents, brokers, and commission merchants . . . . .</b>	<b>3</b>	<b>14 448</b>	<b>87</b>	<b>20</b>	<b>6</b>	<b>188</b>	<b>1</b>	<b>1</b>
422	Wholesale trade, nondurable goods . . . . .	3	14 448	87	20	6	188	1	1
<b>TROUSDALE COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade . . . . .</b>	<b>8</b>	<b>38 635</b>	<b>3 313</b>	<b>772</b>	<b>224</b>	<b>10 708</b>	<b>10 872</b>	<b>11 186</b>
421	Wholesale trade, durable goods . . . . .	2	D	D	D	a	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods . . . . .	6	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle . . . . .	1	D	D	D	c	D	D	D
	<b>Merchant wholesalers . . . . .</b>	<b>5</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods . . . . .	2	D	D	D	a	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods . . . . .	3	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle . . . . .	1	D	D	D	c	D	D	D
	<b>Agents, brokers, and commission merchants . . . . .</b>	<b>3</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods . . . . .	3	D	D	D	b	D	D	D

**Table 5. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>UNICOI COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>9</b>	<b>70 273</b>	<b>4 966</b>	<b>855</b>	<b>121</b>	<b>11 994</b>	<b>5 978</b>	<b>6 118</b>
421	Wholesale trade, durable goods .....	8	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	2	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle .....	2	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle .....	2	D	D	D	b	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle.....	2	D	D	D	b	D	D	D
4213102	Lumber with yard whsle.....	1	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>8</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	7	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	1	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle .....	2	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle .....	2	D	D	D	b	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle.....	2	D	D	D	b	D	D	D
4213102	Lumber with yard whsle.....	1	D	D	D	b	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	1	D	D	D	b	D	D	D
<b>UNION COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>9</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	6	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>9</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	6	D	D	D	b	D	D	D
<b>VAN BUREN COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Merchant wholesalers .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>WARREN COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>45</b>	<b>101 476</b>	<b>8 555</b>	<b>2 078</b>	<b>339</b>	<b>18 704</b>	<b>8 788</b>	<b>8 992</b>
421	Wholesale trade, durable goods .....	25	37 604	5 439	1 108	190	10 623	6 814	6 981
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	3	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle .....	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	7	12 736	1 325	275	33	3 037	2 015	1 930
422	Wholesale trade, nondurable goods .....	20	63 872	3 116	970	149	8 081	1 974	2 011
4227	Petroleum & petroleum products whsle .....	4	21 212	760	210	44	1 819	779	788
42271	Petroleum bulk stations & terminals ..	4	21 212	760	210	44	1 819	779	788
422710	Petroleum bulk stations & terminals .....	4	21 212	760	210	44	1 819	779	788
4227101	Petroleum bulk stations & terminals (except LP) .....	4	21 212	760	210	44	1 819	779	788
42271011	Petroleum bulk stations (except LP) .....	4	21 212	760	210	44	1 819	779	788
4229	Miscellaneous nondurable goods whsle .....	10	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle .....	4	D	D	D	a	D	D	D
422990	Other miscellaneous nondurable goods whsle .....	4	D	D	D	a	D	D	D
4229904	Other nondurable goods whsle ..	3	D	D	D	a	D	D	D

**Table 5. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>WARREN COUNTY, TN—Con.</b>									
	<b>Merchant wholesalers . . . . .</b>	<b>42</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>e</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods . . . . .	25	37 604	5 439	1 108	190	10 623	6 814	6 981
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	3	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle . . . . .	5	D	D	D	b	D	D	
4218	Machinery, equipment, & supplies whsle . . . . .	7	12 736	1 325	275	33	3 037	2 015	1 930
422	Wholesale trade, nondurable goods . . . . .	17	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle . . . . .	4		760	210	44	1 819	779	788
42271	Petroleum bulk stations & terminals . . . . .	4	21 212	760	210	44	1 819	779	788
422710	Petroleum bulk stations & terminals . . . . .	4	21 212	760	210	44	1 819	779	788
4229	Miscellaneous nondurable goods whsle . . . . .	8	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle . . . . .	3	D	D	D	a	D	D	D
422990	Other miscellaneous nondurable goods whsle . . . . .	3	D	D	D	a	D	D	D
4229904	Other nondurable goods whsle . . . . .	2	D	D	D	a	D	D	D
	<b>Agents, brokers, and commission merchants . . . . .</b>	<b>3</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods . . . . .	3	D	D	D	a	D	D	D
<b>WASHINGTON COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade . . . . .</b>	<b>162</b>	<b>1 192 828</b>	<b>55 466</b>	<b>12 989</b>	<b>2 131</b>	<b>115 040</b>	<b>108 697</b>	<b>130 276</b>
421	Wholesale trade, durable goods . . . . .	114	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	12	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle . . . . .	3	D	D	D	a	D	D	D
421110	Automobile & other motor vehicle whsle . . . . .	3	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle . . . . .	14	14 155	1 188	294	62	2 317	1 124	1 672
4214	Professional & commercial equipment & supplies whsle . . . . .	17	D	D	D	b	D	D	D
42143	Computer & computer peripheral equipment & software whsle . . . . .	5	D	D	D	b	D	D	D
421430	Computer & computer peripheral equipment & software whsle . . . . .	5	D	D	D	b	D	D	D
4214301	Computer & peripheral equipment whsle . . . . .	4	D	D	D	b	D	D	D
42143012	Computers & peripheral equipment for end use . . . . .	3	D	D	D	b	D	D	D
42144	Other commercial equipment whsle . . . . .	2	D	D	D	a	D	D	D
421440	Other commercial equipment whsle . . . . .	2	D	D	D	a	D	D	D
4216	Electrical goods whsle . . . . .	9	D	D	D	b	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	4	D	D	D	b	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	4	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	8	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle . . . . .	35	73 515	9 700	2 107	309	15 715	14 691	16 147
42182	Farm & garden machinery & equipment whsle . . . . .	7	22 119	1 602	381	54	2 737	4 783	6 095
421820	Farm & garden machinery & equipment whsle . . . . .	7	22 119	1 602	381	54	2 737	4 783	6 095
4218201	Farm machinery & equipment—farm dealers . . . . .	6	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle . . . . .	13	D	D	D	c	D	D	D
421830	Industrial machinery & equipment whsle . . . . .	13	D	D	D	c	D	D	D
42184	Industrial supplies whsle . . . . .	9	D	D	D	c	D	D	D
421840	Industrial supplies whsle . . . . .	9	D	D	D	c	D	D	D
4218406	Other industrial supplies whsle . . . . .	6	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle . . . . .	12	D	D	D	b	D	D	D

**Table 5. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
	<b>WASHINGTON COUNTY, TN— Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
422	Wholesale trade, nondurable goods . . . .	48	D	D	D	g	D	D	D
4222	Drugs, & druggists' sundries whsle . . . .	4	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whsle . . . .	4	D	D	D	c	D	D	D
422210	Drugs, & druggists' sundries whsle . . . .	4	D	D	D	c	D	D	D
4222101	General-line drugs whsle . . . . .	2	D	D	D	c	D	D	D
4224	Grocery & related products whsle . . . . .	12	D	D	D	f	D	D	D
42241	General-line grocery whsle . . . . .	2	D	D	D	c	D	D	D
422410	General-line grocery whsle . . . . .	2	D	D	D	c	D	D	D
4224103	Other general-line grocery whsle . . . . .	2	D	D	D	c	D	D	D
42249	Other grocery & related products whsle . . . . .	4	D	D	D	c	D	D	D
422490	Other grocery & related products whsle . . . . .	4	D	D	D	c	D	D	D
4224903	Soft drinks whsle . . . . .	3	D	D	D	c	D	D	D
4226	Chemical & allied products whsle . . . . .	7	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle . . . . .	7	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle . . . . .	7	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle . . . . .	4	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals . . . . .	2	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals . . . . .	2	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle . . . . .	3	D	D	D	c	D	D	D
42281	Beer & ale whsle . . . . .	3	D	D	D	c	D	D	D
422810	Beer & ale whsle . . . . .	3	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle . . . . .	11	D	D	D	e	D	D	D
42292	Book, periodical, & newspaper whsle . . . . .	3	D	D	D	c	D	D	D
422920	Book, periodical, & newspaper whsle . . . . .	3	D	D	D	c	D	D	D
42294	Tobacco & tobacco product whsle . . . . .	2	D	D	D	c	D	D	D
422940	Tobacco & tobacco product whsle . . . . .	2	D	D	D	c	D	D	D
	<b>Merchant wholesalers . . . . .</b>	<b>136</b>	<b>1 053 764</b>	<b>45 498</b>	<b>10 667</b>	<b>1 749</b>	<b>96 322</b>	<b>103 449</b>	<b>125 314</b>
421	Wholesale trade, durable goods . . . . .	96	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	10	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle . . . . .	10	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle . . . . .	14	D	D	D	b	D	D	D
4216	Electrical goods whsle . . . . .	8	D	D	D	b	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	4	D	D	D	b	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	4	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	7	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle . . . . .	30	69 040	9 064	1 965	291	14 525	13 203	15 156
42182	Farm & garden machinery & equipment whsle . . . . .	7	22 119	1 602	381	54	2 737	4 783	6 095
421820	Farm & garden machinery & equipment whsle . . . . .	7	22 119	1 602	381	54	2 737	4 783	6 095
4218201	Farm machinery & equipment—farm dealers . . . . .	6	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle . . . . .	12	D	D	D	c	D	D	D
421830	Industrial machinery & equipment whsle . . . . .	12	D	D	D	c	D	D	D
42184	Industrial supplies whsle . . . . .	6	D	D	D	b	D	D	D
421840	Industrial supplies whsle . . . . .	6	D	D	D	b	D	D	D
4218406	Other industrial supplies whsle . . . . .	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle . . . . .	12	D	D	D	b	D	D	D

**Table 5. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>WASHINGTON COUNTY, TN—</b>									
<b>Con.</b>									
<b>Merchant wholesalers—Con.</b>									
422	Wholesale trade, nondurable goods . . . .	40	D	D	D	g	D	D	D
4222	Drugs, & druggists' sundries whsle . . . .	4	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whsle . . . .	4	D	D	D	c	D	D	D
422210	Drugs, & druggists' sundries whsle . . . .	4	D	D	D	c	D	D	D
4222101	General-line drugs whsle . . . .	2	D	D	D	c	D	D	D
4224	Grocery & related products whsle . . . .	9	D	D	D	e	D	D	D
42241	General-line grocery whsle . . . .	2	D	D	D	c	D	D	D
422410	General-line grocery whsle . . . .	2	D	D	D	c	D	D	D
4224103	Other general-line grocery whsle . . . .	2	D	D	D	c	D	D	D
4226	Chemical & allied products whsle . . . .	6	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle . . . .	6	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle . . . .	6	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle . . . .	4	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle . . . .	10	D	D	D	e	D	D	D
42292	Book, periodical, & newspaper whsle . . . .	2	D	D	D	c	D	D	D
422920	Book, periodical, & newspaper whsle . . . .	2	D	D	D	c	D	D	D
<b>Manufacturers' sales branches and sales offices . . . .</b>									
<b>16 D D D e D D D</b>									
421	Wholesale trade, durable goods . . . . .	12	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle . . . . .	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods . . . .	4	D	D	D	c	D	D	D
4224	Grocery & related products whsle . . . .	3	D	D	D	c	D	D	D
42249	Other grocery & related products whsle . . . .	2	D	D	D	c	D	D	D
422490	Other grocery & related products whsle . . . .	2	D	D	D	c	D	D	D
<b>Agents, brokers, and commission merchants . . . . .</b>									
<b>10 D D D b D D D D</b>									
421	Wholesale trade, durable goods . . . . .	6	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle . . . . .	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods . . . .	4	D	D	D	b	D	D	D
<b>WAYNE COUNTY, TN</b>									
42	<b>Wholesale trade . . . . .</b>	<b>8</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods . . . .	6	D	D	D	b	D	D	D
<b>Merchant wholesalers . . . . .</b>									
<b>7 D D D b D D D D</b>									
422	Wholesale trade, nondurable goods . . . .	5	D	D	D	b	D	D	D
<b>Agents, brokers, and commission merchants . . . . .</b>									
<b>1 D D D a D D D D</b>									
<b>WEAKLEY COUNTY, TN</b>									
42	<b>Wholesale trade . . . . .</b>	<b>49</b>	<b>320 171</b>	<b>19 908</b>	<b>3 836</b>	<b>680</b>	<b>57 340</b>	<b>25 482</b>	<b>25 447</b>
421	Wholesale trade, durable goods . . . . .	22	22 288	2 119	496	119	4 563	3 909	4 725
4218	Machinery, equipment, & supplies whsle . . . . .	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle . . . .	8	5 984	1 015	220	64	2 223	650	873

**Table 5. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>WEAKLEY COUNTY, TN—Con.</b>									
<b>42</b>	<b>Wholesale trade—Con.</b>								
422	Wholesale trade, nondurable goods . . . .	27	297 883	17 789	3 340	561	52 777	21 573	20 722
4224	Grocery & related products whsle . . . .	4	D	D	D	e	D	D	D
42242	Packaged frozen food whsle . . . . .	1	D	D	D	c	D	D	D
422420	Packaged frozen food whsle . . . . .	1	D	D	D	c	D	D	D
42248	Fresh fruit & vegetable whsle . . . . .	1	D	D	D	b	D	D	D
422480	Fresh fruit & vegetable whsle . . . . .	1	D	D	D	b	D	D	D
4225	Farm-product raw material whsle . . . .	3	33 817	2 090	222	31	3 279	4 322	2 408
4227	Petroleum & petroleum products whsle . . . . .	4	21 051	431	102	15	1 202	82	83
4229	Miscellaneous nondurable goods whsle . . . . .	11	D	D	D	c	D	D	D
42291	Farm supplies whsle . . . . .	5	12 097	655	160	31	1 430	1 190	744
422910	Farm supplies whsle . . . . .	5	12 097	655	160	31	1 430	1 190	744
4229101	Farm supplies—farm dealers . . . . .	4	D	D	D	b	D	D	D
42292	Book, periodical, & newspaper whsle . . . . .	1	D	D	D	b	D	D	D
422920	Book, periodical, & newspaper whsle . . . . .	1	D	D	D	b	D	D	D
	<b>Merchant wholesalers . . . . .</b>	<b>46</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>f</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods . . . . .	21	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle . . . . .	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle . . .	8	5 984	1 015	220	64	2 223	650	873
422	Wholesale trade, nondurable goods . . . .	25	D	D	D	f	D	D	D
4224	Grocery & related products whsle . . . .	4	D	D	D	e	D	D	D
42242	Packaged frozen food whsle . . . . .	1	D	D	D	c	D	D	D
422420	Packaged frozen food whsle . . . . .	1	D	D	D	c	D	D	D
42248	Fresh fruit & vegetable whsle . . . . .	1	D	D	D	b	D	D	D
422480	Fresh fruit & vegetable whsle . . . . .	1	D	D	D	b	D	D	D
4225	Farm-product raw material whsle . . . .	3	33 817	2 090	222	31	3 279	4 322	2 408
4227	Petroleum & petroleum products whsle . . . . .	4	21 051	431	102	15	1 202	82	83
4229	Miscellaneous nondurable goods whsle . . . . .	9	D	D	D	b	D	D	D
42291	Farm supplies whsle . . . . .	4	D	D	D	b	D	D	D
422910	Farm supplies whsle . . . . .	4	D	D	D	b	D	D	D
4229101	Farm supplies—farm dealers . . . . .	3	D	D	D	b	D	D	D
	<b>Manufacturers' sales branches and sales offices . . . . .</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods . . . .	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle . . . . .	2	D	D	D	b	D	D	D
42292	Book, periodical, & newspaper whsle . . . . .	1	D	D	D	b	D	D	D
422920	Book, periodical, & newspaper whsle . . . . .	1	D	D	D	b	D	D	D
	<b>Agents, brokers, and commission merchants . . . . .</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>WHITE COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade . . . . .</b>	<b>22</b>	<b>62 786</b>	<b>4 273</b>	<b>1 290</b>	<b>190</b>	<b>8 410</b>	<b>1 787</b>	<b>2 883</b>
421	Wholesale trade, durable goods . . . . .	14	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	3	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle . . . . .	1	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle . . . . .	1	D	D	D	b	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle . . . . .	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods . . . .	8	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle . . . . .	2	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals . . . . .	2	D	D	D	a	D	D	D
422710	Petroleum bulk stations & terminals . . . . .	2	D	D	D	a	D	D	D
	<b>Merchant wholesalers . . . . .</b>	<b>20</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods . . . . .	13	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	3	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle . . . . .	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods . . . .	7	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle . . . . .	2	D	D	D	a	D	D	D



**Table 5. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
	<b>WHITE COUNTY, TN—Con.</b>								
	Manufacturers' sales branches and sales offices ..	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants .....	1	D	D	D	a	D	D	D
	<b>WILLIAMSON COUNTY, TN</b>								
<b>42</b>	<b>Wholesale trade .....</b>	<b>228</b>	<b>2 559 943</b>	<b>95 710</b>	<b>21 807</b>	<b>1 749</b>	<b>185 060</b>	<b>58 012</b>	<b>68 743</b>
421	Wholesale trade, durable goods .....	160	1 740 871	72 015	16 131	1 336	132 363	30 840	36 140
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	8	34 645	1 925	472	45	3 446	2 155	2 222
42111	Automobile & other motor vehicle whsle .....	2	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whsle .....	2	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle .....	4	D	D	D	a	D	D	D
421120	Motor vehicle supplies & new parts whsle .....	4	D	D	D	a	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers .....	3	D	D	D	a	D	D	D
4212	Furniture & home furnishings whsle ...	7	81 258	9 204	1 622	127	14 886	1 906	1 691
42121	Furniture whsle .....	4	D	D	D	b	D	D	D
421210	Furniture whsle .....	4	D	D	D	b	D	D	D
4212102	Office & business furniture whsle .....	3	D	D	D	b	D	D	D
42122	Home furnishings whsle .....	3	D	D	D	b	D	D	D
421220	Home furnishings whsle .....	3	D	D	D	b	D	D	D
4212202	Linens, domestics, draperies, & curtains whsle .....	2	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle .....	6	D	D	D	b	D	D	D
42139	Other construction materials whsle ..	4	D	D	D	a	D	D	D
421390	Other construction materials whsle .....	4	D	D	D	a	D	D	D
4213902	Other construction materials whsle .....	2	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle .....	23	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle .....	11	D	D	D	b	D	D	D
421430	Computer & computer peripheral equipment & software whsle .....	11	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle .....	8	86 331	7 033	1 973	107	12 752	205	208
421450	Medical, dental, & hospital equipment & supplies whsle .....	8	86 331	7 033	1 973	107	12 752	205	208
4214501	Surgical, medical, & hospital supplies whsle .....	8	86 331	7 033	1 973	107	12 752	205	208
4215	Metal & mineral (except petroleum) whsle .....	11	D	D	D	c	D	D	D
42151	Metal service centers & offices .....	10	D	D	D	b	D	D	D
421510	Metal service centers & offices ...	10	D	D	D	b	D	D	D
4215101	Ferrous metal service centers & sales offices .....	9	D	D	D	b	D	D	D
42151012	Ferrous metal sales offices ...	7	D	D	D	b	D	D	D
42152	Coal & other mineral & ore whsle ...	1	D	D	D	b	D	D	D
421520	Coal & other mineral & ore whsle ...	1	D	D	D	b	D	D	D
4215201	Coal whsle .....	1	D	D	D	b	D	D	D
4216	Electrical goods whsle .....	22	202 070	12 283	3 664	199	18 952	2 281	4 117
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	7	50 498	2 715	803	54	3 815	752	1 018
421610	Electrical apparatus & equip, wiring supp, & const material whsle .....	7	50 498	2 715	803	54	3 815	752	1 018
42169	Other electronic parts & equipment whsle .....	13	D	D	D	c	D	D	D
421690	Other electronic parts & equipment whsle .....	13	D	D	D	c	D	D	D
4216901	Communications equipment & supplies whsle .....	6	68 422	7 341	2 318	97	10 924	879	957
4216902	Electronic parts (excluding communications equipment) whsle .....	7	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	10	35 051	1 326	303	31	2 719	693	651
42171	Hardware whsle .....	4	32 101	908	192	13	1 791	200	206
421710	Hardware whsle .....	4	32 101	908	192	13	1 791	200	206

**Table 5. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
	<b>WILLIAMSON COUNTY, TN—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle .....	43	130 571	11 558	1 917	269	20 169	6 996	10 419
42182	Farm & garden machinery & equipment whsle.....	4	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle.....	4	D	D	D	b	D	D	D
4218203	Lawn & garden machinery & equipment whsle.....	2	D	D	D	a	D	D	D
42183	Industrial machinery & equipment whsle .....	30	88 690	9 723	1 492	211	16 801	4 372	6 950
421830	Industrial machinery & equipment whsle .....	30	88 690	9 723	1 492	211	16 801	4 372	6 950
4218303	General-purpose industrial machinery & equipment whsle .	6	17 625	1 284	297	41	2 779	796	1 034
4218304	Metalworking machinery & equipment whsle .....	2	D	D	D	a	D	D	D
4218305	Materials handling equipment whsle .....	6	D	D	D	b	D	D	D
4218307	Other industrial machinery & equipment whsle .....	11	25 465	5 498	680	84	8 522	1 711	1 980
42184	Industrial supplies whsle .....	7	D	D	D	b	D	D	D
421840	Industrial supplies whsle .....	7	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	30	D	D	D	c	D	D	D
42191	Sporting & recreational goods & supplies whsle.....	7	D	D	D	b	D	D	D
421910	Sporting & recreational goods & supplies whsle.....	7	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle .....	16	D	D	D	c	D	D	D
421990	Other miscellaneous durable goods whsle .....	16	D	D	D	c	D	D	D
4219903	General merchandise (durable goods) whsle .....	5	D	D	D	a	D	D	D
4219904	Prerecorded media whsle .....	7	D	D	D	c	D	D	D
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle .....	7	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods .....	68	819 072	23 695	5 676	413	52 697	27 172	32 603
4221	Paper & paper product whsle .....	9	25 500	1 738	436	39	2 972	952	1 035
4222	Drugs, & druggists' sundries whsle ...	3	D	D	D	a	D	D	D
42221	Drugs, & druggists' sundries whsle ..	3	D	D	D	a	D	D	D
422210	Drugs, & druggists' sundries whsle .....	3	D	D	D	a	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle .....	2	D	D	D	a	D	D	D
4223	Apparel, piece goods, & notions whsle .	12	D	D	D	c	D	D	D
42234	Footwear whsle.....	5	D	D	D	c	D	D	D
422340	Footwear whsle.....	5	D	D	D	c	D	D	D
4225	Farm-product raw material whsle .....	8	115 897	983	227	29	3 728	1 229	256
42251	Grain & field bean whsle .....	3	D	D	D	a	D	D	D
422510	Grain & field bean whsle .....	3	D	D	D	a	D	D	D
4226	Chemical & allied products whsle .....	8	35 666	3 123	578	45	5 003	1 178	41
42269	Other chemical & allied products whsle .....	7	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle .....	7	D	D	D	b	D	D	D
4226902	Other chemical & allied products whsle .....	7	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle .....	5	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals ..	3	45 554	1 595	437	50	3 682	903	805
422710	Petroleum bulk stations & terminals .....	3	45 554	1 595	437	50	3 682	903	805
4227101	Petroleum bulk stations & terminals (except LP) .....	2	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP) .....	2	D	D	D	b	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	2	D	D	D	b	D	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) ...	2	D	D	D	b	D	D	D

**Table 5. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
	<b>WILLIAMSON COUNTY, TN—</b>								
	<b>Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods								
	whsle .....	17	D	D	D	b	D	D	D
42291	Farm supplies whsle .....	5	D	D	D	b	D	D	D
422910	Farm supplies whsle .....	5	D	D	D	b	D	D	D
4229102	Farm supplies—whsle distributors .....	4	D	D	D	a	D	D	D
42292	Book, periodical, & newspaper whsle .....	4	D	D	D	b	D	D	D
422920	Book, periodical, & newspaper whsle .....	4	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle .....	7	D	D	D	b	D	D	D
422990	Other miscellaneous nondurable goods whsle .....	7	D	D	D	b	D	D	D
4229904	Other nondurable goods whsle .....	3	D	D	D	a	D	D	D
	<b>Merchant wholesalers .....</b>	<b>143</b>	<b>531 780</b>	<b>48 878</b>	<b>9 198</b>	<b>1 012</b>	<b>98 579</b>	<b>29 560</b>	<b>41 762</b>
421	Wholesale trade, durable goods .....	98	321 145	39 299	6 983	792	77 338	21 964	29 356
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	5	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle ...	2	D	D	D	b	D	D	D
42121	Furniture whsle .....	1	D	D	D	b	D	D	D
421210	Furniture whsle .....	1	D	D	D	b	D	D	D
4212102	Office & business furniture whsle .....	1	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle .....	5	D	D	D	b	D	D	D
42139	Other construction materials whsle ..	3	D	D	D	a	D	D	D
421390	Other construction materials whsle .....	3	D	D	D	a	D	D	D
4213902	Other construction materials whsle .....	2	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle .....	16	D	D	D	b	D	D	D
42143	Computer & computer peripheral equipment & software whsle .....	10	D	D	D	b	D	D	D
421430	Computer & computer peripheral equipment & software whsle .....	10	D	D	D	b	D	D	D
4216	Electrical goods whsle .....	9	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	31	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle .....	3	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle .....	3	D	D	D	b	D	D	D
4218203	Lawn & garden machinery & equipment whsle .....	1	D	D	D	a	D	D	D
42183	Industrial machinery & equipment whsle .....	21	70 224	8 369	1 185	185	14 578	4 355	6 921
421830	Industrial machinery & equipment whsle .....	21	70 224	8 369	1 185	185	14 578	4 355	6 921
4218303	General-purpose industrial machinery & equipment whsle ..	5	D	D	D	b	D	D	D
4218304	Metalworking machinery & equipment whsle .....	2	D	D	D	a	D	D	D
4218307	Other industrial machinery & equipment whsle .....	6	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	19	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whsle .....	10	D	D	D	c	D	D	D
421990	Other miscellaneous durable goods whsle .....	10	D	D	D	c	D	D	D
4219904	Prerecorded media whsle .....	6	D	D	D	c	D	D	D
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle .....	6	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods .....	45	210 635	9 579	2 215	220	21 241	7 596	12 406
4221	Paper & paper product whsle .....	7	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle ..	7	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	6	D	D	D	b	D	D	D
4226	Chemical & allied products whsle .....	4	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle .....	4	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals ..	3	45 554	1 595	437	50	3 682	903	805
422710	Petroleum bulk stations & terminals .....	3	45 554	1 595	437	50	3 682	903	805
4227101	Petroleum bulk stations & terminals (except LP) .....	2	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP) .....	2	D	D	D	b	D	D	D

**Table 5. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
	<b>WILLIAMSON COUNTY, TN— Con.</b>								
	<b>Merchant wholesalers—Con.</b>								
422	Wholesale trade, nondurable goods— Con.								
4229	Miscellaneous nondurable goods								
42291	whsle .....	11	D	D	D	b	D	D	D
422910	Farm supplies whsle .....	3	D	D	D	a	D	D	D
422910	Farm supplies whsle .....	3	D	D	D	a	D	D	D
	<b>Manufacturers' sales     branches and sales offices . . .</b>	<b>28</b>	<b>1 602 891</b>	<b>35 034</b>	<b>9 879</b>	<b>525</b>	<b>66 835</b>	<b>27 697</b>	<b>26 261</b>
421	Wholesale trade, durable goods .....	19	1 193 924	23 873	6 902	375	39 933	8 231	6 193
4214	Professional & commercial equipment & supplies whsle .....	2	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle .....	1	D	D	D	b	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle .....	1	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle .....	6	D	D	D	c	D	D	D
42151	Metal service centers & offices .....	5	D	D	D	b	D	D	D
421510	Metal service centers & offices . . .	5	D	D	D	b	D	D	D
4215101	Ferrous metal service centers & sales offices .....	4	D	D	D	b	D	D	D
42151012	Ferrous metal sales offices . . .	4	D	D	D	b	D	D	D
4216	Electrical goods whsle .....	6	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods .....	9	408 967	11 161	2 977	150	26 902	19 466	20 068
4223	Apparel, piece goods, & notions whsle .	1	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle .....	1	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle .....	2	D	D	D	b	D	D	D
	<b>Agents, brokers, and     commission merchants .....</b>	<b>57</b>	<b>425 272</b>	<b>11 798</b>	<b>2 730</b>	<b>212</b>	<b>19 646</b>	<b>755</b>	<b>720</b>
421	Wholesale trade, durable goods .....	43	225 802	8 843	2 246	169	15 092	645	591
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	3	D	D	D	a	D	D	D
42112	Motor vehicle supplies & new parts whsle .....	3	D	D	D	a	D	D	D
421120	Motor vehicle supplies & new parts whsle .....	3	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle .....	5	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle .....	4	D	D	D	b	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle .....	4	D	D	D	b	D	D	D
4214501	Surgical, medical, & hospital supplies whsle .....	4	D	D	D	b	D	D	D
4216	Electrical goods whsle .....	7	77 994	1 829	440	41	2 986	—	—
42169	Other electronic parts & equipment whsle .....	5	D	D	D	b	D	D	D
421690	Other electronic parts & equipment whsle .....	5	D	D	D	b	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle .....	3	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	4	30 844	734	166	10	1 043	—	—
42171	Hardware whsle .....	3	D	D	D	a	D	D	D
421710	Hardware whsle .....	3	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle .....	9	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle .....	7	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle .....	7	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	11	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle .....	6	D	D	D	a	D	D	D
421990	Other miscellaneous durable goods whsle .....	6	D	D	D	a	D	D	D
4219903	General merchandise (durable goods) whsle .....	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	14	199 470	2 955	484	43	4 554	110	129
4225	Farm-product raw material whsle .....	2	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle .....	4	D	D	D	a	D	D	D
42291	Farm supplies whsle .....	2	D	D	D	a	D	D	D
422910	Farm supplies whsle .....	2	D	D	D	a	D	D	D
4229102	Farm supplies—whsle distributors .....	2	D	D	D	a	D	D	D

**Table 5. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
<b>WILSON COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade . . . . .</b>	<b>95</b>	<b>605 789</b>	<b>29 391</b>	<b>6 898</b>	<b>1 075</b>	<b>75 507</b>	<b>40 836</b>	<b>36 017</b>
421	Wholesale trade, durable goods . . . . .	57	100 601	7 852	1 658	269	15 293	7 701	8 155
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle . . . . .	19	49 280	3 760	728	106	6 513	4 749	4 461
42185	Service establishment equipment & supplies whsle . . . . .	6	8 447	819	130	30	1 878	507	537
421850	Service establishment equipment & supplies whsle . . . . .	6	8 447	819	130	30	1 878	507	537
42186	Transportation equipment & supplies (exc motor vehicle) whsle . . . . .	2	D	D	D	b	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle . . . . .	2	D	D	D	b	D	D	D
4218603	Other transportation equipment & supplies whsle . . . . .	1	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle . . . . .	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods . . . . .	38	505 188	21 539	5 240	806	60 214	33 135	27 862
4223	Apparel, piece goods, & notions whsle . . . . .	4	D	D	D	b	D	D	D
4224	Grocery & related products whsle . . . . .	12	433 290	17 231	4 262	587	49 523	21 140	16 630
42241	General-line grocery whsle . . . . .	3	D	D	D	D	D	D	D
422410	General-line grocery whsle . . . . .	3	D	D	D	c	D	D	D
4224103	Other general-line grocery whsle . . . . .	3	D	D	D	c	D	D	D
42247	Meat & meat product whsle . . . . .	2	D	D	D	e	D	D	D
422470	Meat & meat product whsle . . . . .	2	D	D	D	e	D	D	D
42249	Other grocery & related products whsle . . . . .	4	D	D	D	b	D	D	D
422490	Other grocery & related products whsle . . . . .	4	D	D	D	b	D	D	D
4224903	Soft drinks whsle . . . . .	1	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle . . . . .	3	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals . . . . .	2	D	D	D	a	D	D	D
422710	Petroleum bulk stations & terminals . . . . .	2	D	D	D	a	D	D	D
	<b>Merchant wholesalers . . . . .</b>	<b>72</b>	<b>220 768</b>	<b>19 106</b>	<b>4 310</b>	<b>692</b>	<b>35 585</b>	<b>25 293</b>	<b>24 231</b>
421	Wholesale trade, durable goods . . . . .	42	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle . . . . .	17	D	D	D	c	D	D	D
42185	Service establishment equipment & supplies whsle . . . . .	5	D	D	D	b	D	D	D
421850	Service establishment equipment & supplies whsle . . . . .	5	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle . . . . .	2	D	D	D	b	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle . . . . .	2	D	D	D	b	D	D	D
4218603	Other transportation equipment & supplies whsle . . . . .	1	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle . . . . .	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods . . . . .	30	D	D	D	e	D	D	D
4223	Apparel, piece goods, & notions whsle . . . . .	3	D	D	D	b	D	D	D
4224	Grocery & related products whsle . . . . .	7	81 556	7 948	1 922	253	11 746	5 865	5 120
4227	Petroleum & petroleum products whsle . . . . .	3	D	D	D	a	D	D	D
	<b>Manufacturers' sales branches and sales offices . . . . .</b>	<b>5</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>e</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods . . . . .	2	D	D	D	e	D	D	D
4224	Grocery & related products whsle . . . . .	2	D	D	D	e	D	D	D
	<b>Agents, brokers, and commission merchants . . . . .</b>	<b>18</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods . . . . .	12	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods . . . . .	6	D	D	D	b	D	D	D
4224	Grocery & related products whsle . . . . .	3	D	D	D	b	D	D	D

**Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>ANDERSON COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>16.0</b>	<b>5.3</b>	<b>D</b>	<b>D</b>	<b>-</b>	<b>-</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	D	D	D	D	-	-	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	D	D	-	-	-	-
4212	Furniture & home furnishings whsle .....	D	D	D	D	-	-	-	-
4214	Professional & commercial equipment & supplies whsle .....	D	D	D	D	-	-	-	-
42149	Other professional equipment & supplies whsle .....	D	D	-	-	-	-	-	-
421490	Other professional equipment & supplies whsle .....	D	D	-	-	-	-	-	-
4214902	Other professional equipment & supplies whsle .....	D	D	-	-	-	-	-	-
4215	Metal & mineral (except petroleum) whsle .....	D	D	D	D	-	-	-	-
42151	Metal service centers & offices .....	D	D	D	D	-	-	-	-
421510	Metal service centers & offices .....	D	D	D	D	-	-	-	-
4215101	Ferrous metal service centers & sales offices .....	D	D	D	D	-	-	-	-
4218	Machinery, equipment, & supplies whsle .....	34.4	-	34.4	-	-	-	-	-
422	Wholesale trade, nondurable goods .....	D	D	D	D	-	-	-	-
4227	Petroleum & petroleum products whsle .....	-	14.4	-	14.4	-	-	-	-
42271	Petroleum bulk stations & terminals .....	D	D	-	-	-	-	-	-
422710	Petroleum bulk stations & terminals .....	D	D	-	-	-	-	-	-
4229	Miscellaneous nondurable goods whsle .....	D	D	D	D	-	-	-	-
<b>BEDFORD COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>28.7</b>	<b>3.3</b>	<b>D</b>	<b>D</b>	<b>-</b>	<b>-</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	15.1	1.5	D	D	-	-	-	-
4218	Machinery, equipment, & supplies whsle .....	-	1.2	D	D	-	-	-	-
4219	Miscellaneous durable goods whsle .....	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods .....	38.1	4.6	38.1	4.6	-	-	-	-
4224	Grocery & related products whsle .....	87.8	-	87.8	-	-	-	-	-
4229	Miscellaneous nondurable goods whsle .....	D	D	D	D	-	-	-	-
<b>BENTON COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>8.0</b>	<b>13.5</b>	<b>8.0</b>	<b>13.5</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
421	Wholesale trade, durable goods .....	23.2	40.3	23.2	40.3	-	-	-	-
4219	Miscellaneous durable goods whsle .....	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods .....	.3	-	.3	-	-	-	-	-
4227	Petroleum & petroleum products whsle .....	D	D	D	D	-	-	-	-
42271	Petroleum bulk stations & terminals .....	D	D	-	-	-	-	-	-
422710	Petroleum bulk stations & terminals .....	D	D	-	-	-	-	-	-
<b>BLEDSOE COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>

See footnotes at end of table.

Table 6. **Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>BLOUNT COUNTY, TN</b>									
42	Wholesale trade .....	1.5	4.8	1.6	5.6	—	—	.6	.6
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	D	D	—	—	D	D
42111	Automobile & other motor vehicle whsle .....	D	D	—	—	—	—	D	D
421110	Automobile & other motor vehicle whsle .....	D	D	—	—	—	—	D	D
42113	Tire & tube whsle .....	D	D	—	—	—	—	D	D
421130	Tire & tube whsle .....	D	D	—	—	—	—	D	D
4213	Lumber & other construction materials whsle .....	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle .....	15.2	3.7	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—
42181	Construction & mining (except petroleum) machinery & equip whsle .....	D	D	D	D	—	—	—	—
421810	Construction & mining (except petroleum) machinery & equip whsle .....	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle .....	D	D	—	—	—	—	—	—
421830	Industrial machinery & equipment whsle .....	D	D	—	—	—	—	—	—
42184	Industrial supplies whsle .....	D	D	D	D	—	—	—	—
421840	Industrial supplies whsle .....	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	D	D
4222	Drugs, & druggists' sundries whsle .....	D	D	D	D	—	—	—	—
42221	Drugs, & druggists' sundries whsle .....	D	D	D	D	—	—	—	—
422210	Drugs, & druggists' sundries whsle .....	D	D	D	D	—	—	—	—
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle .....	D	D	D	D	—	—	—	—
4223	Apparel, piece goods, & notions whsle .....	D	D	D	D	—	—	—	—
42231	Piece goods, notions, & other dry goods whsle .....	D	D	D	D	—	—	—	—
422310	Piece goods, notions, & other dry goods whsle .....	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle .....	D	D	D	D	—	—	—	—
42242	Packaged frozen food whsle .....	D	D	D	D	—	—	—	—
422420	Packaged frozen food whsle .....	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle .....	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals .....	—	—	—	—	—	—	—	—
422710	Petroleum bulk stations & terminals .....	—	—	—	—	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP) .....	—	—	—	—	—	—	—	—
42271011	Petroleum bulk stations (except LP) .....	—	—	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle .....	D	D	D	D	—	—	—	—
<b>BRADLEY COUNTY, TN</b>									
42	Wholesale trade .....	.3	.6	D	D	D	D	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle .....	D	D	D	D	—	—	—	—
4216	Electrical goods whsle .....	D	D	—	—	D	D	—	—
42162	Electrical appliance, television & radio set whsle .....	D	D	—	—	—	—	—	—
421620	Electrical appliance, television & radio set whsle .....	D	D	—	—	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	—	1.7	D	D	D	D	—	—
42182	Farm & garden machinery & equipment whsle .....	D	D	—	—	—	—	—	—
421820	Farm & garden machinery & equipment whsle .....	D	D	—	—	—	—	—	—
42184	Industrial supplies whsle .....	D	D	—	—	D	D	—	—
421840	Industrial supplies whsle .....	D	D	—	—	D	D	—	—
4218406	Other industrial supplies whsle .....	D	D	—	—	—	—	—	—
4219	Miscellaneous durable goods whsle .....	D	D	D	D	—	—	—	—

See footnotes at end of table.

Table 6. **Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>BRADLEY COUNTY, TN—Con.</b>								
	<b>Wholesale trade—Con.</b>								
42	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
422	Drugs, & druggists' sundries whsle .....	D	D	D	D	—	—	—	—
4222	Drugs, & druggists' sundries whsle .....	D	D	D	D	—	—	—	—
42221	Drugs, & druggists' sundries whsle .....	D	D	D	D	—	—	—	—
422210	Specialty-line drug, pharmaceutical,								
4222102	cosmetic, & toiletries whsle .....	D	D	D	D	—	—	—	—
4223	Apparel, piece goods, & notions whsle .....	D	D	D	D	—	—	—	—
42231	Piece goods, notions, & other dry goods whsle .....	11.5	—	11.5	—	—	—	—	—
422310	Piece goods, notions, & other dry goods whsle .....	11.5	—	11.5	—	—	—	—	—
4226	Chemical & allied products whsle .....	D	D	D	D	—	—	—	—
42269	Other chemical & allied products whsle .....	D	D	D	D	—	—	—	—
422690	Other chemical & allied products whsle .....	D	D	D	D	—	—	—	—
	<b>CAMPBELL COUNTY, TN</b>								
42	<b>Wholesale trade .....</b>	<b>14.7</b>	<b>.3</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	D	D	—	—	—	—
42111	Automobile & other motor vehicle whsle .....	D	D	—	—	—	—	—	—
421110	Automobile & other motor vehicle whsle .....	D	D	—	—	—	—	—	—
4213	Lumber & other construction materials whsle .....	D	D	D	D	—	—	—	—
42139	Other construction materials whsle .....	D	D	D	D	—	—	—	—
421390	Other construction materials whsle .....	D	D	D	D	—	—	—	—
4213902	Other construction materials whsle .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	15.7	—	15.7	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle .....	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals .....	D	D	—	—	—	—	—	—
422710	Petroleum bulk stations & terminals .....	D	D	—	—	—	—	—	—
	<b>CANNON COUNTY, TN</b>								
42	<b>Wholesale trade .....</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>—</b>	<b>—</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle .....	D	D	D	D	—	—	—	—
	<b>CARROLL COUNTY, TN</b>								
42	<b>Wholesale trade .....</b>	<b>3.3</b>	<b>9.4</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	4.3	6.5	4.3	6.5	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle .....	D	D	D	D	—	—	—	—
421830	Industrial machinery & equipment whsle .....	D	D	D	D	—	—	—	—
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle .....	D	D	D	D	—	—	—	—
42183021	Hydraulic & pneumatic pumps & motors whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	1.5	14.3	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle .....	—	25.8	—	25.8	—	—	—	—
	<b>CARTER COUNTY, TN</b>								
42	<b>Wholesale trade .....</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>—</b>	<b>—</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle .....	D	D	D	D	—	—	—	—
42193	Recyclable material whsle .....	D	D	D	D	—	—	—	—
421930	Recyclable material whsle .....	D	D	D	D	—	—	—	—
4219301	Iron & steel scrap processors & dealers .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle .....	D	D	D	D	—	—	—	—
42294	Tobacco & tobacco product whsle .....	D	D	—	—	—	—	—	—
422940	Tobacco & tobacco product whsle .....	D	D	—	—	—	—	—	—
	<b>CHEATHAM COUNTY, TN</b>								
42	<b>Wholesale trade .....</b>	<b>7.6</b>	<b>.1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	—	—	—	—	—	—

See footnotes at end of table.



**Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>CHESTER COUNTY, TN</b>									
42	Wholesale trade .....	1.9	9.7	1.9	9.7	—	—	—	—
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	D	D	—	—	—	—
42111	Automobile & other motor vehicle whsle .....	D	D	—	—	—	—	—	—
421110	Automobile & other motor vehicle whsle .....	D	D	—	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
<b>CLAIBORNE COUNTY, TN</b>									
42	Wholesale trade .....	D	D	D	D	D	D	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	D	D
<b>CLAY COUNTY, TN</b>									
42	Wholesale trade .....	D	D	D	D	—	—	—	—
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
<b>COCKE COUNTY, TN</b>									
42	Wholesale trade .....	.8	15.6	D	D	—	—	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	D	D	D	D	—	—	—	—
42172	Plumbing & heating equipment & supplies (hydronics) whsle .....	D	D	D	D	—	—	—	—
421720	Plumbing & heating equipment & supplies (hydronics) whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	D	D
4225	Farm-product raw material whsle .....	D	D	—	—	—	—	D	D
4229	Miscellaneous nondurable goods whsle .....	D	D	D	D	—	—	—	—
<b>COFFEE COUNTY, TN</b>									
42	Wholesale trade .....	5.6	1.8	5.9	1.9	D	D	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	D	D	—	—	—	—
42114	Motor vehicle parts, (used) whsle .....	D	D	D	D	—	—	—	—
421140	Motor vehicle parts, (used) whsle .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment .....	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whsle .....	D	D	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm dealers .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle .....	29.0	—	D	D	—	—	—	—
42249	Other grocery & related products whsle .....	29.0	—	D	D	—	—	—	—
422490	Other grocery & related products whsle .....	29.0	—	D	D	—	—	—	—
4224903	Soft drinks whsle .....	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle .....	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals .....	D	D	—	—	—	—	—	—
422710	Petroleum bulk stations & terminals .....	D	D	—	—	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	D	D	—	—	—	—	—	—
42281	Beer & ale whsle .....	D	D	—	—	—	—	—	—
422810	Beer & ale whsle .....	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle .....	D	D	D	D	—	—	—	—
42294	Tobacco & tobacco product whsle .....	D	D	—	—	—	—	—	—
422940	Tobacco & tobacco product whsle .....	D	D	—	—	—	—	—	—
<b>CROCKETT COUNTY, TN</b>									
42	Wholesale trade .....	D	D	D	D	D	D	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle .....	D	D	D	D	—	—	—	—
42242	Packaged frozen food whsle .....	D	D	D	D	—	—	—	—
422420	Packaged frozen food whsle .....	D	D	D	D	—	—	—	—

See footnotes at end of table.

**Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>CUMBERLAND COUNTY, TN</b>									
42	Wholesale trade .....	1.9	.5	D	D	D	D	D	D
421	Wholesale trade, durable goods .....	2.2	1.2	D	D	—	—	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment .....	—	—	—	—	—	—	—	—
421820	Farm & garden machinery & equipment whsle .....	—	—	—	—	—	—	—	—
4218201	Farm machinery & equipment—farm dealers .....	—	—	—	—	—	—	—	—
4219	Miscellaneous durable goods whsle .....	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle .....	D	D	D	D	—	—	—	—
421990	Other miscellaneous durable goods whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	1.6	—	1.6	—	—	—	—	—
4227	Petroleum & petroleum products whsle .....	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals .....	D	D	—	—	—	—	—	—
422710	Petroleum bulk stations & terminals .....	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle .....	D	D	D	D	—	—	—	—
42294	Tobacco & tobacco product whsle .....	D	D	—	—	—	—	—	—
422940	Tobacco & tobacco product whsle .....	D	D	—	—	—	—	—	—
<b>DAVIDSON COUNTY, TN</b>									
42	Wholesale trade .....	1.4	2.7	2.5	3.5	—	2.5	.3	.2
421	Wholesale trade, durable goods .....	1.8	3.3	3.9	6.1	—	1.2	.2	.2
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	.7	1.1	D	D	D	D	D	D
42111	Automobile & other motor vehicle whsle .....	.9	.6	D	D	—	—	D	D
421110	Automobile & other motor vehicle whsle .....	.9	.6	D	D	—	—	D	D
4211101	Automobile & motorcycle whsle .....	D	D	—	—	—	—	D	D
4211103	Light truck & van (14,000 lb or less) whsle .....	D	D	—	—	—	—	—	—
4211105	Heavy truck & tractor (over 26,000 lb) whsle .....	D	D	D	D	—	—	—	—
42112	Motor vehicle supplies & new parts whsle .....	D	D	D	D	D	D	—	—
421120	Motor vehicle supplies & new parts whsle .....	D	D	D	D	D	D	—	—
4211201	Motor vehicle supplies & new parts—warehouse distributors .....	D	D	D	D	—	—	—	—
4211202	Motor vehicle supplies & new parts—jobbers .....	D	D	D	D	—	—	—	—
4211203	Petroleum products marketing equipment whsle .....	D	D	D	D	—	—	—	—
42113	Tire & tube whsle .....	D	D	13.2	53.7	D	D	—	—
421130	Tire & tube whsle .....	D	D	13.2	53.7	D	D	—	—
42114	Motor vehicle parts, (used) whsle .....	7.3	—	7.3	—	—	—	—	—
421140	Motor vehicle parts, (used) whsle .....	7.3	—	7.3	—	—	—	—	—
4212	Furniture & home furnishings whsle .....	1.0	6.4	1.3	6.7	—	—	—	—
42121	Furniture whsle .....	D	D	D	D	—	—	—	—
421210	Furniture whsle .....	D	D	D	D	—	—	—	—
4212102	Office & business furniture whsle .....	D	D	D	D	—	—	—	—
42122	Home furnishings whsle .....	D	D	D	D	—	—	—	—
421220	Home furnishings whsle .....	D	D	D	D	—	—	—	—
4212203	Floor coverings whsle .....	D	D	1.1	13.3	—	—	—	—
4213	Lumber & other construction materials whsle .....	5.9	1.9	D	D	D	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle .....	9.6	.7	D	D	—	—	—	—
421310	Lumber, plywood, millwork, & wood panel whsle .....	9.6	.7	D	D	—	—	—	—
4213101	Lumber without yard whsle .....	D	D	D	D	—	—	—	—
4213102	Lumber with yard whsle .....	D	D	16.0	—	—	—	—	—
4213103	Plywood, veneer, millwork, & wood panel whsle .....	D	D	D	D	—	—	—	—
42132	Brick, stone, & related construction materials whsle .....	D	D	D	D	D	D	—	—
421320	Brick, stone, & related construction materials whsle .....	D	D	D	D	D	D	—	—
4213201	Brick, block, tile, clay/cement sewer pipe whsle .....	D	D	D	D	D	D	—	—
4213202	Sand, gravel, & stone whsle .....	D	D	—	—	—	—	—	—
4213203	Cement, lime, & related products whsle .....	D	D	—	—	—	—	—	—
42133	Roofing, siding, & insulation material whsle .....	5.4	5.8	D	D	D	D	—	—
421330	Roofing, siding, & insulation material whsle .....	5.4	5.8	D	D	D	D	—	—
4213301	Roofing, siding, & insulation material whsle .....	5.4	5.8	D	D	D	D	—	—
42139	Other construction materials whsle .....	D	D	—	—	—	—	—	—
421390	Other construction materials whsle .....	D	D	—	—	—	—	—	—
4213901	Flat glass & other construction glass whsle .....	D	D	—	—	—	—	—	—

See footnotes at end of table.

**Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>DAVIDSON COUNTY, TN—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle . . . . .	2.5	8.1	3.6	10.7	D	D	D	D
42141	Photographic equipment & supplies whsle . . . . .	.2	13.6	.2	13.6	—	—	—	—
421410	Photographic equipment & supplies whsle . . . . .	.2	13.6	.2	13.6	—	—	—	—
42142	Office equipment whsle . . . . .	.5	3.5	1.0	6.1	D	D	—	—
421420	Office equipment whsle . . . . .	.5	3.5	1.0	6.1	D	D	—	—
42143	Computer & computer peripheral equipment & software whsle . . . . .	.1	8.7	.2	10.3	D	D	D	D
421430	Computer & computer peripheral equipment & software whsle . . . . .	.1	8.7	.2	10.3	D	D	D	D
4214301	Computer & peripheral equipment whsle . . . . .	.1	8.6	.2	10.3	D	D	D	D
42143011	Computers & peripheral equipment for resale . . . . .	D	D	D	D	—	—	—	—
42143012	Computers & peripheral equipment for end use . . . . .	D	D	D	D	D	D	D	D
42144	Other commercial equipment whsle . . . . .	D	D	D	D	D	D	D	D
421440	Other commercial equipment whsle . . . . .	D	D	D	D	D	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle . . . . .	D	D	25.4	—	—	—	D	D
4214402	Store machines & equipment whsle . . . . .	D	D	D	D	D	D	—	—
42145	Medical, dental, & hospital equipment & supplies whsle . . . . .	D	D	D	D	—	—	D	D
421450	Medical, dental, & hospital equipment & supplies whsle . . . . .	D	D	D	D	—	—	D	D
4214501	Surgical, medical, & hospital supplies whsle . . . . .	2.3	15.6	D	D	—	—	D	D
42146	Ophthalmic goods whsle . . . . .	D	D	D	D	—	—	—	—
421460	Ophthalmic goods whsle . . . . .	D	D	D	D	—	—	—	—
42149	Other professional equipment & supplies whsle . . . . .	D	D	D	D	—	—	—	—
421490	Other professional equipment & supplies whsle . . . . .	D	D	D	D	—	—	—	—
4214902	Other professional equipment & supplies whsle . . . . .	D	D	D	D	—	—	—	—
4215	Metal & mineral (except petroleum) whsle . . . . .	.7	1.4	1.4	2.8	D	D	D	D
42151	Metal service centers & offices . . . . .	D	D	D	D	D	D	—	—
421510	Metal service centers & offices . . . . .	D	D	D	D	D	D	—	—
4215101	Ferrous metal service centers & sales offices . . . . .	.7	.3	D	D	D	D	—	—
42151011	Ferrous metal service centers . . . . .	1.3	.6	1.7	.8	—	—	—	—
42151012	Ferrous metal sales offices . . . . .	—	—	D	D	D	D	—	—
4215102	Nonferrous metal service centers & sales offices . . . . .	D	D	D	D	—	—	—	—
42151021	Nonferrous metal service centers . . . . .	D	D	—	—	—	—	—	—
42152	Coal & other mineral & ore whsle . . . . .	D	D	—	—	—	—	D	D
421520	Coal & other mineral & ore whsle . . . . .	D	D	—	—	—	—	D	D
4215201	Coal whsle . . . . .	D	D	—	—	—	—	D	D
4216	Electrical goods whsle . . . . .	1.2	5.4	2.3	9.6	—	1.0	—	—
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	2.0	6.8	3.8	12.3	D	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	2.0	6.8	3.8	12.3	D	D	D	D
42162	Electrical appliance, television & radio set whsle . . . . .	D	D	D	D	—	—	—	—
421620	Electrical appliance, television & radio set whsle . . . . .	D	D	D	D	—	—	—	—
42169	Other electronic parts & equipment whsle . . . . .	D	D	D	D	D	D	D	D
421690	Other electronic parts & equipment whsle . . . . .	D	D	D	D	D	D	D	D
4216901	Communications equipment & supplies whsle . . . . .	1.7	3.5	D	D	—	—	—	—
4216902	Electronic parts (excluding communications equipment) whsle . . . . .	D	D	D	D	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	4.3	1.6	D	D	D	D	D	D
42171	Hardware whsle . . . . .	.4	—	D	D	—	—	D	D
421710	Hardware whsle . . . . .	.4	—	D	D	—	—	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	D	D	D	D	—	—	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	D	D	D	D	—	—	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	.5	2.2	—	.4	—	—	—	—
421730	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	.5	2.2	—	.4	—	—	—	—

See footnotes at end of table.

**Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>DAVIDSON COUNTY, TN—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle .....	4.8	11.1	6.0	9.6	D	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle .....	D	D	7.3	.5	—	—	—	—
421810	Construction & mining (except petroleum) machinery & equip whsle .....	D	D	7.3	.5	—	—	—	—
42182	Farm & garden machinery & equipment whsle .	.5	26.7	.5	26.7	—	—	—	—
421820	Farm & garden machinery & equipment whsle .....	.5	26.7	.5	26.7	—	—	—	—
4218202	Farm machinery & equipment—whsle distributors .....	D	D	D	D	—	—	—	—
4218203	Lawn & garden machinery & equipment whsle .....	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle .....	3.1	10.8	D	D	D	D	D	D
421830	Industrial machinery & equipment whsle .....	3.1	10.8	D	D	D	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle .....	—	40.2	D	D	—	—	—	—
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle .....	D	D	D	D	—	—	—	—
4218303	General-purpose industrial machinery & equipment whsle .....	7.6	.9	D	D	D	D	—	—
4218304	Metalworking machinery & equipment whsle .....	.8	31.1	D	D	—	—	—	—
4218305	Materials handling equipment whsle .....	—	1.7	—	1.7	—	—	—	—
4218307	Other industrial machinery & equipment whsle .....	D	D	D	D	—	—	—	—
42184	Industrial supplies whsle .....	7.9	17.8	9.9	9.3	D	D	—	—
421840	Industrial supplies whsle .....	7.9	17.8	9.9	9.3	D	D	—	—
4218401	General-line industrial supplies whsle .....	—	.1	D	D	—	—	—	—
4218402	Mechanical power transmission supplies whsle .....	24.5	16.1	D	D	—	—	—	—
4218403	Welding supplies whsle .....	D	D	D	D	—	—	—	—
4218406	Other industrial supplies whsle .....	D	D	6.1	9.6	—	—	—	—
42185	Service establishment equipment & supplies whsle .....	D	D	D	D	—	—	—	—
421850	Service establishment equipment & supplies whsle .....	D	D	D	D	—	—	—	—
4218501	Beauty & barber shop equipment & supplies whsle .....	D	D	D	D	—	—	—	—
4218502	Custodial, janitors' equipment & supplies whsle .....	2.6	—	2.6	—	—	—	—	—
4218503	Laundry & dry-cleaning equipment & supplies whsle .....	D	D	D	D	—	—	—	—
4218504	Other service establishment equipment & supplies whsle .....	D	D	D	D	—	—	—	—
42186	Transportation equipment & supplies (exc motor vehicle) whsle .....	D	D	10.4	16.4	—	—	—	—
421860	Transportation equipment & supplies (exc motor vehicle) whsle .....	D	D	10.4	16.4	—	—	—	—
4218603	Other transportation equipment & supplies whsle .....	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle .....	1.3	1.9	D	D	D	D	D	D
42191	Sporting & recreational goods & supplies whsle .....	3.2	4.8	D	D	—	—	—	—
421910	Sporting & recreational goods & supplies whsle .....	3.2	4.8	D	D	—	—	—	—
42192	Toy & hobby goods & supplies whsle .....	2.1	6.7	D	D	—	—	—	—
421920	Toy & hobby goods & supplies whsle .....	2.1	6.7	D	D	—	—	—	—
42193	Recyclable material whsle .....	1.0	6.2	D	D	—	—	—	—
421930	Recyclable material whsle .....	1.0	6.2	D	D	—	—	—	—
4219301	Iron & steel scrap processors & dealers .....	D	D	D	D	—	—	—	—
42193011	Iron & steel scrap processors (using power processing equipment) .....	D	D	D	D	—	—	—	—
4219302	Recyclable paper & paperboard whsle .....	D	D	D	D	—	—	—	—
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle .....	—	5.6	—	—	—	—	—	—
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle .....	—	5.6	—	—	—	—	—	—
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle .....	—	5.6	—	—	—	—	—	—
42199	Other miscellaneous durable goods whsle .....	1.2	.7	D	D	D	D	—	—
421990	Other miscellaneous durable goods whsle .....	1.2	.7	D	D	D	D	—	—
4219901	Musical instruments & supplies whsle .....	D	D	D	D	—	—	—	—
4219904	Prerecorded media whsle .....	D	D	D	D	—	—	—	—
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle .....	D	D	D	D	—	—	—	—
42199042	Prerecorded video tapes whsle .....	D	D	D	D	—	—	—	—
4219906	Other durable goods whsle .....	D	D	D	D	—	—	—	—

See footnotes at end of table.

**Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>DAVIDSON COUNTY, TN—Con.</b>									
<b>42</b>	<b>Wholesale trade—Con.</b>								
422	Wholesale trade, nondurable goods .....	.8	2.0	1.1	1.1	—	5.3	.5	.2
4221	Paper & paper product whsle .....	.7	1.0	D	D	D	D	—	—
42211	Printing & writing paper whsle .....	D	D	D	D	—	—	—	—
422110	Printing & writing paper whsle .....	D	D	D	D	—	—	—	—
42212	Stationery & office supplies whsle .....	D	D	D	D	D	D	—	—
422120	Stationery & office supplies whsle .....	D	D	D	D	D	D	—	—
42213	Industrial & personal service paper whsle .....	D	D	D	D	—	—	—	—
422130	Industrial & personal service paper whsle .....	D	D	D	D	—	—	—	—
4222	Drugs, & druggists' sundries whsle .....	.1	.5	D	D	—	—	—	—
42221	Drugs, & druggists' sundries whsle .....	.1	.5	D	D	—	—	—	—
422210	Drugs, & druggists' sundries whsle .....	.1	.5	D	D	—	—	—	—
4222101	General-line drugs whsle .....	D	D	D	D	—	—	—	—
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle .....	D	D	D	D	—	—	—	—
4223	Apparel, piece goods, & notions whsle .....	1.8	6.5	D	D	—	9.5	D	D
42231	Piece goods, notions, & other dry goods whsle .....	D	D	D	D	—	—	—	—
422310	Piece goods, notions, & other dry goods whsle .....	D	D	D	D	—	—	—	—
4223102	Notions & other dry goods whsle .....	D	D	—	—	—	—	—	—
42232	Men's & boys' clothing & furnishings whsle .....	D	D	D	D	D	D	—	—
422320	Men's & boys' clothing & furnishings whsle .....	D	D	D	D	D	D	—	—
42233	Women's, children's, & infants' clothing & accessories whsle .....	D	D	D	D	—	—	—	—
422330	Women's, children's, & infants' clothing & accessories whsle .....	D	D	D	D	—	—	—	—
42234	Footwear whsle .....	—	—	D	D	—	—	—	—
422340	Footwear whsle .....	—	—	D	D	—	—	—	—
4224	Grocery & related products whsle .....	1.0	2.1	1.7	2.4	D	D	D	D
42241	General-line grocery whsle .....	D	D	D	D	—	—	D	D
422410	General-line grocery whsle .....	D	D	D	D	—	—	D	D
4224103	Other general-line grocery whsle .....	D	D	D	D	—	—	D	D
42242	Packaged frozen food whsle .....	D	D	—	—	D	D	D	D
422420	Packaged frozen food whsle .....	D	D	—	—	D	D	D	D
42243	Dairy products, (except dried or canned) whsle .....	D	D	D	D	—	—	—	—
422430	Dairy products, (except dried or canned) whsle .....	D	D	D	D	—	—	—	—
4224302	Dairy product (except raw milk) whsle .....	D	D	D	D	—	—	—	—
42245	Confectionery whsle .....	D	D	—	—	—	—	—	—
422450	Confectionery whsle .....	D	D	—	—	—	—	—	—
42247	Meat & meat product whsle .....	D	D	D	D	—	—	—	—
422470	Meat & meat product whsle .....	D	D	D	D	—	—	—	—
42248	Fresh fruit & vegetable whsle .....	D	D	D	D	—	—	—	—
422480	Fresh fruit & vegetable whsle .....	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle .....	D	D	D	D	D	D	—	—
422490	Other grocery & related products whsle .....	D	D	D	D	D	D	—	—
4224902	Bread & baked goods whsle .....	D	D	—	—	—	—	—	—
4224903	Soft drinks whsle .....	D	D	—	—	—	—	—	—
4224906	Other grocery specialties whsle .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle .....	D	D	D	D	—	—	—	—
4226	Chemical & allied products whsle .....	.3	8.7	.4	3.5	—	—	—	—
42261	Plastics materials & basic forms & shapes whsle .....	D	D	D	D	—	—	—	—
422610	Plastics materials & basic forms & shapes whsle .....	D	D	D	D	—	—	—	—
42269	Other chemical & allied products whsle .....	D	D	D	D	—	—	—	—
422690	Other chemical & allied products whsle .....	D	D	D	D	—	—	—	—
4226902	Other chemical & allied products whsle .....	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle .....	D	D	D	D	D	D	—	—
42271	Petroleum bulk stations & terminals .....	—	—	—	—	—	—	—	—
422710	Petroleum bulk stations & terminals .....	—	—	—	—	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP) .....	—	—	—	—	—	—	—	—
42271011	Petroleum bulk stations (except LP) .....	D	D	D	D	—	—	—	—
42271012	Petroleum bulk terminals (except LP) .....	D	D	—	—	—	—	—	—
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	—	—	—	—	—	—	—	—
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	D	D	—	—	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle .....	D	D	D	D	—	—	—	—
42281	Beer & ale whsle .....	D	D	D	D	—	—	—	—
422810	Beer & ale whsle .....	D	D	D	D	—	—	—	—
42282	Wine & distilled alcoholic beverage whsle .....	D	D	D	D	—	—	—	—
422820	Wine & distilled alcoholic beverage whsle .....	D	D	D	D	—	—	—	—
4228201	Wine & distilled alcoholic bev (licensed operation) whsle .....	D	D	D	D	—	—	—	—

See footnotes at end of table.

**Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>DAVIDSON COUNTY, TN—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods whsle . . . . .	D	D	D	D	D	D	D	D
42291	Farm supplies whsle . . . . .	.4	—	D	D	D	D	D	D
422910	Farm supplies whsle . . . . .	.4	—	D	D	D	D	D	D
4229101	Farm supplies—farm dealers . . . . .	D	D	—	—	D	D	—	—
4229102	Farm supplies—whsle distributors . . . . .	D	D	—	—	—	—	D	D
42292	Book, periodical, & newspaper whsle . . . . .	D	D	.9	.7	D	D	—	—
422920	Book, periodical, & newspaper whsle . . . . .	D	D	.9	.7	D	D	—	—
42293	Flower, nursery stock, & florists' supplies whsle . . . . .	3.4	4.1	D	D	—	—	—	—
422930	Flower, nursery stock, & florists' supplies whsle . . . . .	3.4	4.1	D	D	—	—	—	—
42294	Tobacco & tobacco product whsle . . . . .	D	D	—	—	—	—	—	—
422940	Tobacco & tobacco product whsle . . . . .	D	D	—	—	—	—	—	—
42295	Paint, varnish, & supplies whsle . . . . .	D	D	—	—	—	—	—	—
422950	Paint, varnish, & supplies whsle . . . . .	D	D	—	—	—	—	—	—
4229501	Paint, varnish, & supplies whsle . . . . .	D	D	—	—	—	—	—	—
42299	Other miscellaneous nondurable goods whsle . . . . .	D	D	D	D	—	—	—	—
422990	Other miscellaneous nondurable goods whsle . . . . .	D	D	D	D	—	—	—	—
4229901	Art goods whsle . . . . .	D	D	D	D	—	—	—	—
4229904	Other nondurable goods whsle . . . . .	D	D	D	D	—	—	—	—
	<b>DECATUR COUNTY, TN</b>								
<b>42</b>	<b>Wholesale trade . . . . .</b>	<b>37.4</b>	<b>—</b>	<b>37.4</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>
421	Wholesale trade, durable goods . . . . .	D	D	D	D	—	—	—	—
	<b>DEKALB COUNTY, TN</b>								
<b>42</b>	<b>Wholesale trade . . . . .</b>	<b>1.6</b>	<b>—</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods . . . . .	D	D	D	D	D	D	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	D	D	—	—	D	D	—	—
42112	Motor vehicle supplies & new parts whsle . . . . .	D	D	—	—	—	—	—	—
421120	Motor vehicle supplies & new parts whsle . . . . .	D	D	—	—	—	—	—	—
4211201	Motor vehicle supplies & new parts—warehouse distributors . . . . .	D	D	—	—	—	—	—	—
422	Wholesale trade, nondurable goods . . . . .	D	D	—	—	—	—	D	D
4224	Grocery & related products whsle . . . . .	D	D	—	—	—	—	D	D
	<b>DICKSON COUNTY, TN</b>								
<b>42</b>	<b>Wholesale trade . . . . .</b>	<b>2.4</b>	<b>10.4</b>	<b>2.9</b>	<b>4.0</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods . . . . .	D	D	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle . . . . .	D	D	D	D	—	—	—	—
42131	Lumber, plywood, millwork, & wood panel whsle . . . . .	D	D	—	—	—	—	—	—
421310	Lumber, plywood, millwork, & wood panel whsle . . . . .	D	D	—	—	—	—	—	—
4213102	Lumber with yard whsle . . . . .	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle . . . . .	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle . . . . .	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whsle . . . . .	D	D	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm dealers . . . . .	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods . . . . .	D	D	D	D	D	D	D	D
4224	Grocery & related products whsle . . . . .	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle . . . . .	D	D	D	D	—	—	—	—
422490	Other grocery & related products whsle . . . . .	D	D	D	D	—	—	—	—
4224903	Soft drinks whsle . . . . .	D	D	—	—	—	—	—	—
4224906	Other grocery specialties whsle . . . . .	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle . . . . .	D	D	—	—	—	—	D	D
4227	Petroleum & petroleum products whsle . . . . .	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals . . . . .	D	D	—	—	—	—	—	—
422710	Petroleum bulk stations & terminals . . . . .	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle . . . . .	D	D	—	—	—	—	—	—

See footnotes at end of table.

**Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>DYER COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>.5</b>	<b>2.8</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	.9	5.6	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	D	D	—	—	—	—
42112	Motor vehicle supplies & new parts whsle .....	D	D	—	—	—	—	—	—
421120	Motor vehicle supplies & new parts whsle .....	D	D	—	—	—	—	—	—
4211202	Motor vehicle supplies & new parts—jobbers .....	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle .....	—	10.4	—	10.4	—	—	—	—
421820	Farm & garden machinery & equipment whsle .....	—	10.4	—	10.4	—	—	—	—
4218201	Farm machinery & equipment—farm dealers .....	—	10.4	—	10.4	—	—	—	—
42184	Industrial supplies whsle .....	2.8	—	D	D	—	—	—	—
421840	Industrial supplies whsle .....	2.8	—	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	.3	.7	.3	.7	—	—	—	—
4224	Grocery & related products whsle .....	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle .....	D	D	D	D	—	—	—	—
422490	Other grocery & related products whsle .....	D	D	D	D	—	—	—	—
4224903	Soft drinks whsle .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle .....	—	—	—	—	—	—	—	—
4227	Petroleum & petroleum products whsle .....	—	—	—	—	—	—	—	—
42271	Petroleum bulk stations & terminals .....	D	D	D	D	—	—	—	—
422710	Petroleum bulk stations & terminals .....	D	D	D	D	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP) .....	D	D	—	—	—	—	—	—
42271011	Petroleum bulk stations (except LP) .....	D	D	—	—	—	—	—	—
<b>FAYETTE COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>9.2</b>	<b>.6</b>	<b>14.9</b>	<b>1.0</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>
421	Wholesale trade, durable goods .....	12.4	—	D	D	—	—	D	D
4212	Furniture & home furnishings whsle .....	D	D	—	—	—	—	D	D
42121	Furniture whsle .....	D	D	—	—	—	—	D	D
421210	Furniture whsle .....	D	D	—	—	—	—	D	D
4212101	Household & lawn furniture whsle .....	D	D	—	—	—	—	D	D
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle .....	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whsle .....	D	D	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm dealers .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	3.6	1.6	D	D	—	—	D	D
4223	Apparel, piece goods, & notions whsle .....	D	D	—	—	—	—	—	—
42231	Piece goods, notions, & other dry goods whsle .....	D	D	—	—	—	—	—	—
422310	Piece goods, notions, & other dry goods whsle .....	D	D	—	—	—	—	—	—
<b>FENTRESS COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>27.8</b>	<b>—</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>—</b>	<b>—</b>
<b>FRANKLIN COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>16.1</b>	<b>.8</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>—</b>	<b>—</b>
421	Wholesale trade, durable goods .....	13.5	1.0	D	D	—	—	—	—
4213	Lumber & other construction materials whsle .....	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	.2	2.6	.2	2.6	—	—	—	—
422	Wholesale trade, nondurable goods .....	19.2	.4	19.2	.4	—	—	—	—

See footnotes at end of table.

**Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>GIBSON COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>2.9</b>	<b>3.6</b>	<b>3.1</b>	<b>2.7</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	36.9	5.6	36.9	5.6	—	—	—	—
42114	Motor vehicle parts, (used) whsle .....	D	D	D	D	—	—	—	—
421140	Motor vehicle parts, (used) whsle .....	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle ....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	.8	15.4	.8	15.4	—	—	—	—
42182	Farm & garden machinery & equipment whsle .	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whsle .....	D	D	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm dealers .....	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle .....	D	D	D	D	—	—	—	—
42241	General-line grocery whsle .....	D	D	D	D	—	—	—	—
422410	General-line grocery whsle .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle .....	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle .....	D	D	—	—	—	—	—	—
<b>GILES COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>2.9</b>	<b>1.3</b>	<b>3.3</b>	<b>1.4</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	4.1	.8	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle, .....	D	D	—	—	—	—	—	—
421830	Industrial machinery & equipment whsle .....	D	D	—	—	—	—	—	—
4219	Miscellaneous durable goods whsle .....	D	D	D	D	—	—	—	—
42193	Recyclable material whsle .....	D	D	D	D	—	—	—	—
421930	Recyclable material whsle .....	D	D	D	D	—	—	—	—
4219301	Iron & steel scrap processors & dealers ....	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle .....	D	D	D	D	—	—	—	—
421990	Other miscellaneous durable goods whsle...	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	1.9	1.6	D	D	—	—	—	—
4224	Grocery & related products whsle .....	—	6.2	D	D	—	—	—	—
42249	Other grocery & related products whsle .....	D	D	D	D	—	—	—	—
422490	Other grocery & related products whsle .....	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle .....	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals .....	—	—	—	—	—	—	—	—
422710	Petroleum bulk stations & terminals .....	—	—	—	—	—	—	—	—
<b>GRAINGER COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>2.7</b>	<b>2.6</b>	<b>D</b>	<b>D</b>	<b>—</b>	<b>—</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	D	D	—	—	—	—
<b>GREENE COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>9.2</b>	<b>1.5</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	—	1.4	D	D	—	—	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	D	D	—	—	—	—
42114	Motor vehicle parts, (used) whsle .....	D	D	D	D	—	—	—	—
421140	Motor vehicle parts, (used) whsle .....	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle ....	D	D	D	D	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	D	D	D	D	—	—	—	—
42173	Warm air heating & air-conditioning equipment & supplies whsle .....	D	D	D	D	—	—	—	—
421730	Warm air heating & air-conditioning equipment & supplies whsle .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle .	—	—	—	—	—	—	—	—
421820	Farm & garden machinery & equipment whsle .....	—	—	—	—	—	—	—	—
4218201	Farm machinery & equipment—farm dealers .....	—	—	—	—	—	—	—	—

See footnotes at end of table.



**Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>GREENE COUNTY, TN—Con.</b>									
<b>42 Wholesale trade—Con.</b>									
422	Wholesale trade, nondurable goods .....	38.5	1.7	D	D	—	—	D	D
4224	Grocery & related products whse .....	34.3	—	34.3	—	—	—	—	—
42249	Other grocery & related products whse .....	D	D	D	D	—	—	—	—
422490	Other grocery & related products whse .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whse .....	—	3.7	—	—	—	—	D	D
4227	Petroleum & petroleum products whse .....	D	—	D	—	—	—	—	—
42271	Petroleum bulk stations & terminals .....	D	—	D	—	—	—	—	—
422710	Petroleum bulk stations & terminals .....	D	—	D	—	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP) .....	D	D	—	—	—	—	—	—
42271011	Petroleum bulk stations (except LP) .....	D	D	—	—	—	—	—	—
<b>GRUNDY COUNTY, TN</b>									
42	<b>Wholesale trade .....</b>	<b>—</b>	<b>—</b>	<b>D</b>	<b>D</b>	<b>—</b>	<b>—</b>	<b>D</b>	<b>D</b>
<b>HAMBLEN COUNTY, TN</b>									
42	<b>Wholesale trade .....</b>	<b>.4</b>	<b>3.1</b>	<b>.5</b>	<b>3.2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	1.2	6.1	1.2	6.1	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whse .....	30.2	—	30.2	—	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whse .....	D	D	D	D	—	—	—	—
42171	Hardware whse .....	D	D	D	D	—	—	—	—
421710	Hardware whse .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whse .....	1.6	.6	D	D	—	—	—	—
42184	Industrial supplies whse .....	—	—	D	D	—	—	—	—
421840	Industrial supplies whse .....	—	—	D	D	—	—	—	—
4219	Miscellaneous durable goods whse .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	—	1.4	—	.8	D	D	—	—
4224	Grocery & related products whse .....	—	—	D	D	D	D	—	—
42249	Other grocery & related products whse .....	D	D	—	—	D	D	—	—
422490	Other grocery & related products whse .....	D	D	—	—	D	D	—	—
4224902	Bread & baked goods whse .....	D	D	—	—	D	D	—	—
4224903	Soft drinks whse .....	D	D	—	—	—	—	—	—
4227	Petroleum & petroleum products whse .....	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals .....	—	—	—	—	—	—	—	—
422710	Petroleum bulk stations & terminals .....	—	—	—	—	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP) .....	—	—	—	—	—	—	—	—
42271011	Petroleum bulk stations (except LP) .....	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whse .....	D	D	—	—	—	—	—	—
<b>HAMILTON COUNTY, TN</b>									
42	<b>Wholesale trade .....</b>	<b>D</b>	<b>D</b>	<b>3.2</b>	<b>4.5</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	D	D	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whse .....	D	D	D	D	—	—	D	D
42111	Automobile & other motor vehicle whse .....	D	D	D	D	—	—	D	D
421110	Automobile & other motor vehicle whse .....	D	D	D	D	—	—	D	D
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whse .....	D	D	D	D	—	—	—	—
4211105	Heavy truck & tractor (over 26,000 lb) whse .....	D	D	D	D	—	—	—	—
42112	Motor vehicle supplies & new parts whse .....	D	D	D	D	—	—	—	—
421120	Motor vehicle supplies & new parts whse .....	D	D	D	D	—	—	—	—
4211201	Motor vehicle supplies & new parts—warehouse distributors .....	D	D	D	D	—	—	—	—
4211202	Motor vehicle supplies & new parts—jobbers .....	D	D	—	—	—	—	—	—
4211203	Petroleum products marketing equipment whse .....	D	D	D	D	—	—	—	—
42113	Tire & tube whse .....	D	D	D	D	—	—	—	—
421130	Tire & tube whse .....	D	D	D	D	—	—	—	—
4212	Furniture & home furnishings whse .....	D	D	D	D	—	—	—	—
42121	Furniture whse .....	D	D	D	D	—	—	—	—
421210	Furniture whse .....	D	D	D	D	—	—	—	—
4212101	Household & lawn furniture whse .....	D	D	D	D	—	—	—	—
4212102	Office & business furniture whse .....	D	D	D	D	—	—	—	—
42122	Home furnishings whse .....	D	D	D	D	—	—	—	—
421220	Home furnishings whse .....	D	D	D	D	—	—	—	—
4212203	Floor coverings whse .....	D	D	D	D	—	—	—	—

See footnotes at end of table.

**Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>HAMILTON COUNTY, TN—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4213	Lumber & other construction materials whse . . . .	D	D	D	D	D	D	D	D
42131	Lumber, plywood, millwork, & wood panel whse . . . . .	D	D	D	D	—	—	—	—
421310	Lumber, plywood, millwork, & wood panel whse . . . . .	D	D	D	D	—	—	—	—
4213103	Plywood, veneer, millwork, & wood panel whse . . . . .	D	D	—	—	—	—	—	—
42132	Brick, stone, & related construction materials whse . . . . .	D	D	—	—	D	D	—	—
421320	Brick, stone, & related construction materials whse . . . . .	D	D	—	—	D	D	—	—
4213201	Brick, block, tile, clay/cement sewer pipe whse . . . . .	D	D	—	—	—	—	—	—
4213203	Cement, lime, & related products whse . . . . .	D	D	—	—	—	—	—	—
42133	Roofing, siding, & insulation material whse . . . . .	D	D	—	—	—	—	—	—
421330	Roofing, siding, & insulation material whse . . . . .	D	D	—	—	—	—	—	—
4213301	Roofing, siding, & insulation material whse . . . . .	D	D	—	—	—	—	—	—
4214	Professional & commercial equipment & supplies whse . . . . .	D	D	D	D	D	D	—	—
42142	Office equipment whse . . . . .	D	D	D	D	—	—	—	—
421420	Office equipment whse . . . . .	D	D	D	D	—	—	—	—
42143	Computer & computer peripheral equipment & software whse . . . . .	D	D	D	D	—	—	—	—
421430	Computer & computer peripheral equipment & software whse . . . . .	D	D	D	D	—	—	—	—
4214301	Computer & peripheral equipment whse . . . . .	D	D	D	D	—	—	—	—
42143012	Computers & peripheral equipment for end use . . . . .	D	D	D	D	—	—	—	—
42144	Other commercial equipment whse . . . . .	D	D	D	D	—	—	—	—
421440	Other commercial equipment whse . . . . .	D	D	D	D	—	—	—	—
4214401	Restaurant & hotel equipment & supplies whse . . . . .	D	D	D	D	—	—	—	—
42145	Medical, dental, & hospital equipment & supplies whse . . . . .	D	D	D	D	—	—	—	—
421450	Medical, dental, & hospital equipment & supplies whse . . . . .	D	D	D	D	—	—	—	—
4214501	Surgical, medical, & hospital supplies whse . . . . .	D	D	D	D	—	—	—	—
4215	Metal & mineral (except petroleum) whse . . . . .	D	D	D	D	—	—	D	D
42151	Metal service centers & offices . . . . .	D	D	D	D	—	—	D	D
421510	Metal service centers & offices . . . . .	D	D	D	D	—	—	D	D
4215101	Ferrous metal service centers & sales offices . . . . .	D	D	D	D	—	—	D	D
42151011	Ferrous metal service centers . . . . .	D	D	D	D	—	—	—	—
42151012	Ferrous metal sales offices . . . . .	D	D	—	—	—	—	D	D
4216	Electrical goods whse . . . . .	D	D	D	D	D	D	—	—
42161	Electrical apparatus & equip, wiring supp, & const material whse . . . . .	D	D	D	D	D	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whse . . . . .	D	D	D	D	D	D	D	D
42162	Electrical appliance, television & radio set whse . . . . .	D	D	D	D	—	—	—	—
421620	Electrical appliance, television & radio set whse . . . . .	D	D	D	D	—	—	—	—
42169	Other electronic parts & equipment whse . . . . .	D	D	D	D	—	—	D	D
421690	Other electronic parts & equipment whse . . . . .	D	D	D	D	—	—	D	D
4216901	Communications equipment & supplies whse . . . . .	D	D	D	D	—	—	—	—
4216902	Electronic parts (excluding communications equipment) whse . . . . .	D	D	D	D	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whse . . . . .	D	D	D	D	—	—	D	D
42171	Hardware whse . . . . .	3.6	5.6	D	D	—	—	—	—
421710	Hardware whse . . . . .	3.6	5.6	D	D	—	—	—	—
42172	Plumbing & heating equipment & supplies (hydronics) whse . . . . .	.5	20.6	D	D	—	—	—	—
421720	Plumbing & heating equipment & supplies (hydronics) whse . . . . .	.5	20.6	D	D	—	—	—	—
42173	Warm air heating & air-conditioning equipment & supplies whse . . . . .	D	D	D	D	—	—	D	D
421730	Warm air heating & air-conditioning equipment & supplies whse . . . . .	D	D	D	D	—	—	D	D

See footnotes at end of table.

**Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D.]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>HAMILTON COUNTY, TN—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle . . . . .	D	D	D	D	D	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle . . . . .	D	D	D	D	—	—	—	—
421810	Construction & mining (except petroleum) machinery & equip whsle . . . . .	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle . . . . .	D	D	D	D	—	—	D	D
421830	Industrial machinery & equipment whsle . . . . .	D	D	D	D	—	—	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle . . . . .	—	14.5	—	14.5	—	—	—	—
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle . . . . .	—	—	—	—	—	—	—	—
4218303	General-purpose industrial machinery & equipment whsle . . . . .	D	D	D	D	—	—	—	—
4218305	Materials handling equipment whsle . . . . .	D	D	D	D	—	—	—	—
4218307	Other industrial machinery & equipment whsle . . . . .	D	D	D	D	—	—	—	—
42184	Industrial supplies whsle . . . . .	1.1	3.1	D	D	D	D	—	—
421840	Industrial supplies whsle . . . . .	1.1	3.1	D	D	D	D	—	—
4218401	General-line industrial supplies whsle . . . . .	D	D	D	D	—	—	—	—
4218402	Mechanical power transmission supplies whsle . . . . .	D	D	D	D	—	—	—	—
4218403	Welding supplies whsle . . . . .	—	—	D	D	—	—	—	—
4218406	Other industrial supplies whsle . . . . .	D	D	D	D	—	—	—	—
42185	Service establishment equipment & supplies whsle . . . . .	D	D	D	D	—	—	—	—
421850	Service establishment equipment & supplies whsle . . . . .	D	D	D	D	—	—	—	—
4218502	Custodial, janitors' equipment & supplies whsle . . . . .	D	D	D	D	—	—	—	—
4218504	Other service establishment equipment & supplies whsle . . . . .	D	D	—	—	—	—	—	—
4219	Miscellaneous durable goods whsle . . . . .	D	D	D	D	—	—	—	—
42191	Sporting & recreational goods & supplies whsle . . . . .	D	D	D	D	—	—	—	—
421910	Sporting & recreational goods & supplies whsle . . . . .	D	D	D	D	—	—	—	—
42193	Recyclable material whsle . . . . .	D	D	D	D	—	—	—	—
421930	Recyclable material whsle . . . . .	D	D	D	D	—	—	—	—
4219301	Iron & steel scrap processors & dealers . . . . .	D	D	D	D	—	—	—	—
42193011	Iron & steel scrap processors (using power processing equipment) . . . . .	D	D	D	D	—	—	—	—
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle . . . . .	D	D	D	D	—	—	—	—
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle . . . . .	D	D	D	D	—	—	—	—
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle . . . . .	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle . . . . .	D	D	D	D	—	—	—	—
421990	Other miscellaneous durable goods whsle . . . . .	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods . . . . .	D	D	D	D	D	D	D	D
4221	Paper & paper product whsle . . . . .	D	D	D	D	—	—	—	—
42212	Stationery & office supplies whsle . . . . .	D	D	D	D	—	—	—	—
422120	Stationery & office supplies whsle . . . . .	D	D	D	D	—	—	—	—
42213	Industrial & personal service paper whsle . . . . .	D	D	D	D	—	—	—	—
422130	Industrial & personal service paper whsle . . . . .	D	D	D	D	—	—	—	—
4222	Drugs, & druggists' sundries whsle . . . . .	D	D	D	D	—	—	—	—
42221	Drugs, & druggists' sundries whsle . . . . .	D	D	D	D	—	—	—	—
422210	Drugs, & druggists' sundries whsle . . . . .	D	D	D	D	—	—	—	—
4222101	General-line drugs whsle . . . . .	D	D	D	D	—	—	—	—
4223	Apparel, piece goods, & notions whsle . . . . .	D	D	D	D	—	—	D	D
42231	Piece goods, notions, & other dry goods whsle . . . . .	D	D	D	D	—	—	—	—
422310	Piece goods, notions, & other dry goods whsle . . . . .	D	D	D	D	—	—	—	—
4223101	Piece goods—jobbers . . . . .	D	D	—	—	—	—	—	—
4223102	Notions & other dry goods whsle . . . . .	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle . . . . .	2.6	.1	3.8	.1	D	D	D	D
42244	Poultry & poultry product whsle . . . . .	D	D	D	D	—	—	—	—
422440	Poultry & poultry product whsle . . . . .	D	D	D	D	—	—	—	—
4224402	Poultry & poultry product (except live) whsle . . . . .	D	D	D	D	—	—	—	—
42245	Confectionery whsle . . . . .	D	D	D	D	—	—	—	—
422450	Confectionery whsle . . . . .	D	D	D	D	—	—	—	—
42248	Fresh fruit & vegetable whsle . . . . .	D	D	—	—	—	—	—	—
422480	Fresh fruit & vegetable whsle . . . . .	D	D	—	—	—	—	—	—
42249	Other grocery & related products whsle . . . . .	D	D	D	D	D	D	—	—
422490	Other grocery & related products whsle . . . . .	D	D	D	D	D	D	—	—
4224902	Bread & baked goods whsle . . . . .	D	D	—	—	—	—	—	—
4224903	Soft drinks whsle . . . . .	D	D	D	D	D	D	—	—

See footnotes at end of table.

**Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>HAMILTON COUNTY, TN—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
422	Wholesale trade, nondurable goods—Con.								
4226	Chemical & allied products whsle . . . . .	D	D	D	D	—	—	—	—
42269	Other chemical & allied products whsle . . . . .	D	D	D	D	—	—	—	—
422690	Other chemical & allied products whsle . . . . .	D	D	D	D	—	—	—	—
4226901	Industrial gases (except LP) whsle . . . . .	D	D	—	—	—	—	—	—
4226902	Other chemical & allied products whsle . . . . .	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle . . . . .	D	D	D	D	D	D	—	—
42271	Petroleum bulk stations & terminals . . . . .	—	—	D	D	D	D	—	—
422710	Petroleum bulk stations & terminals . . . . .	—	—	D	D	D	D	—	—
4227101	Petroleum bulk stations & terminals (except LP) . . . . .	D	D	D	D	D	D	—	—
42271011	Petroleum bulk stations (except LP) . . . . .	D	D	D	D	—	—	—	—
42271012	Petroleum bulk terminals (except LP) . . . . .	D	D	—	—	—	—	—	—
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals) . . . . .	D	D	D	D	—	—	—	—
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) . . . . .	D	D	D	D	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle . . . . .	D	D	D	D	—	—	—	—
42281	Beer & ale whsle . . . . .	—	—	—	—	—	—	—	—
422810	Beer & ale whsle . . . . .	—	—	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle . . . . .	D	D	D	D	D	D	D	D
42291	Farm supplies whsle . . . . .	D	D	D	D	—	—	—	—
422910	Farm supplies whsle . . . . .	D	D	D	D	—	—	—	—
4229102	Farm supplies—whsle distributors . . . . .	D	D	D	D	—	—	—	—
42294	Tobacco & tobacco product whsle . . . . .	D	D	—	—	—	—	—	—
422940	Tobacco & tobacco product whsle . . . . .	D	D	—	—	—	—	—	—
42299	Other miscellaneous nondurable goods whsle . . . . .	D	D	D	D	D	D	D	D
422990	Other miscellaneous nondurable goods whsle . . . . .	D	D	D	D	D	D	D	D
4229902	General merchandise (nondurable goods) whsle . . . . .	D	D	—	—	—	—	—	—
4229904	Other nondurable goods whsle . . . . .	D	D	D	D	D	D	D	D
	<b>HANCOCK COUNTY, TN</b>								
<b>42</b>	<b>Wholesale trade . . . . .</b>	—	—	—	—	—	—	—	—
421	Wholesale trade, durable goods . . . . .	D	D	D	D	—	—	—	—
	<b>HARDEMAN COUNTY, TN</b>								
<b>42</b>	<b>Wholesale trade . . . . .</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>—</b>	<b>—</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods . . . . .	D	D	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle . . . . .	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods . . . . .	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle . . . . .	—	—	—	—	—	—	—	—
42271	Petroleum bulk stations & terminals . . . . .	—	—	—	—	—	—	—	—
422710	Petroleum bulk stations & terminals . . . . .	—	—	—	—	—	—	—	—
	<b>HARDIN COUNTY, TN</b>								
<b>42</b>	<b>Wholesale trade . . . . .</b>	<b>12.1</b>	<b>3.0</b>	<b>D</b>	<b>D</b>	<b>—</b>	<b>—</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods . . . . .	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods . . . . .	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle . . . . .	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals . . . . .	D	D	—	—	—	—	—	—
422710	Petroleum bulk stations & terminals . . . . .	D	D	—	—	—	—	—	—
	<b>HAWKINS COUNTY, TN</b>								
<b>42</b>	<b>Wholesale trade . . . . .</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods . . . . .	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle . . . . .	D	D	D	D	—	—	—	—

See footnotes at end of table.

**Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>HAYWOOD COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>17.3</b>	<b>—</b>	<b>D</b>	<b>D</b>	<b>—</b>	<b>—</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle .....	D	D	D	D	—	—	—	—
42259	Other farm product raw material whsle .....	D	D	D	D	—	—	—	—
422590	Other farm product raw material whsle .....	D	D	D	D	—	—	—	—
4225903	Wool, wool tops, & mohair whsle .....	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle .....	D	D	D	D	—	—	—	—
42291	Farm supplies whsle .....	D	D	D	D	—	—	—	—
422910	Farm supplies whsle .....	D	D	D	D	—	—	—	—
4229101	Farm supplies—farm dealers .....	D	D	D	D	—	—	—	—
<b>HENDERSON COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>4.5</b>	<b>1.4</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>—</b>	<b>—</b>
421	Wholesale trade, durable goods .....	3.3	5.6	3.3	5.6	—	—	—	—
4219	Miscellaneous durable goods whsle .....	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle .....	D	D	D	D	—	—	—	—
421990	Other miscellaneous durable goods whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	4.9	—	D	D	—	—	—	—
4224	Grocery & related products whsle .....	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle .....	D	D	D	D	—	—	—	—
422490	Other grocery & related products whsle .....	D	D	D	D	—	—	—	—
<b>HENRY COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>4.8</b>	<b>4.5</b>	<b>5.7</b>	<b>1.4</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	—	—	—	—	D	D
42111	Automobile & other motor vehicle whsle .....	D	D	—	—	—	—	D	D
421110	Automobile & other motor vehicle whsle .....	D	D	—	—	—	—	D	D
4218	Machinery, equipment, & supplies whsle .....	12.0	—	12.0	—	—	—	—	—
42182	Farm & garden machinery & equipment whsle .....	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whsle .....	D	D	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm dealers .....	D	D	D	D	—	—	—	—
42185	Service establishment equipment & supplies whsle .....	D	D	D	D	—	—	—	—
421850	Service establishment equipment & supplies whsle .....	D	D	D	D	—	—	—	—
4218504	Other service establishment equipment & supplies whsle .....	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle .....	—	9.2	D	D	—	—	—	—
42249	Other grocery & related products whsle .....	D	D	—	—	—	—	—	—
422490	Other grocery & related products whsle .....	D	D	—	—	—	—	—	—
4225	Farm-product raw material whsle .....	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle .....	D	D	D	D	—	—	—	—
42291	Farm supplies whsle .....	D	D	D	D	—	—	—	—
422910	Farm supplies whsle .....	D	D	D	D	—	—	—	—
4229101	Farm supplies—farm dealers .....	D	D	D	D	—	—	—	—
<b>HICKMAN COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>7.3</b>	<b>18.1</b>	<b>7.3</b>	<b>18.1</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
<b>HOUSTON COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>
<b>HUMPHREYS COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>—</b>	<b>1.0</b>	<b>—</b>	<b>1.0</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>
421	Wholesale trade, durable goods .....	—	4.3	—	4.3	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	—	.2	—	.2	—	—	—	—
4225	Farm-product raw material whsle .....	D	D	D	D	—	—	—	—

See footnotes at end of table.

**Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>JACKSON COUNTY, TN</b>									
42	Wholesale trade .....	D	D	D	D	-	-	-	-
<b>JEFFERSON COUNTY, TN</b>									
42	Wholesale trade .....	16.7	5.3	22.1	2.4	D	D	D	D
421	Wholesale trade, durable goods .....	9.1	6.1	D	D	-	-	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	D	D	-	-	-	-
4215	Metal & mineral (except petroleum) whsle .....	D	D	D	D	-	-	-	-
42151	Metal service centers & offices .....	D	D	D	D	-	-	-	-
421510	Metal service centers & offices .....	D	D	D	D	-	-	-	-
4215101	Ferrous metal service centers & sales offices .....	D	D	D	D	-	-	-	-
4218	Machinery, equipment, & supplies whsle .....	8.8	-	8.8	-	-	-	-	-
4219	Miscellaneous durable goods whsle .....	D	D	-	-	-	-	-	-
42199	Other miscellaneous durable goods whsle .....	D	D	-	-	-	-	-	-
421990	Other miscellaneous durable goods whsle .....	D	D	-	-	-	-	-	-
422	Wholesale trade, nondurable goods .....	46.1	2.2	D	D	-	-	-	-
4229	Miscellaneous nondurable goods whsle .....	90.0	-	90.0	-	-	-	-	-
<b>JOHNSON COUNTY, TN</b>									
42	Wholesale trade .....	D	D	D	D	-	-	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	-	-	-	-
4213	Lumber & other construction materials whsle .....	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods .....	D	D	-	-	-	-	-	-
<b>KNOX COUNTY, TN</b>									
42	Wholesale trade .....	2.8	1.6	4.2	1.9	-	1.0	.1	1.2
421	Wholesale trade, durable goods .....	3.7	2.3	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	3.6	3.4	6.8	6.4	D	D	D	D
42111	Automobile & other motor vehicle whsle .....	D	D	D	D	-	-	D	D
421110	Automobile & other motor vehicle whsle .....	D	D	D	D	-	-	D	D
4211101	Automobile & motorcycle whsle .....	D	D	-	-	-	-	-	-
4211105	Heavy truck & tractor (over 26,000 lb) whsle .....	D	D	D	D	-	-	-	-
42112	Motor vehicle supplies & new parts whsle .....	D	D	D	D	-	-	-	-
421120	Motor vehicle supplies & new parts whsle .....	D	D	D	D	-	-	-	-
4211201	Motor vehicle supplies & new parts—warehouse distributors .....	D	D	D	D	-	-	-	-
4211202	Motor vehicle supplies & new parts—jobbers .....	D	D	-	-	-	-	-	-
42113	Tire & tube whsle .....	D	D	D	D	-	-	-	-
421130	Tire & tube whsle .....	D	D	D	D	-	-	-	-
42114	Motor vehicle parts, (used) whsle .....	D	D	D	D	-	-	-	-
421140	Motor vehicle parts, (used) whsle .....	D	D	D	D	-	-	-	-
4212	Furniture & home furnishings whsle .....	D	D	D	D	-	-	-	-
42121	Furniture whsle .....	15.7	.7	D	D	-	-	-	-
421210	Furniture whsle .....	15.7	.7	D	D	-	-	-	-
4212101	Household & lawn furniture whsle .....	D	D	D	D	-	-	-	-
4212102	Office & business furniture whsle .....	D	D	D	D	-	-	-	-
42122	Home furnishings whsle .....	D	D	D	D	-	-	-	-
421220	Home furnishings whsle .....	D	D	D	D	-	-	-	-
4212203	Floor coverings whsle .....	D	D	D	D	-	-	-	-

See footnotes at end of table.

**Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>KNOX COUNTY, TN—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4213	Lumber & other construction materials whse . . . .	6.9	1.4	D	D	D	D	—	—
42131	Lumber, plywood, millwork, & wood panel whse . . . . .	D	D	D	D	—	—	—	—
421310	Lumber, plywood, millwork, & wood panel whse . . . . .	D	D	D	D	—	—	—	—
4213101	Lumber without yard whse . . . . .	D	D	D	D	—	—	—	—
4213102	Lumber with yard whse . . . . .	D	D	—	—	—	—	—	—
4213103	Plywood, veneer, millwork, & wood panel whse . . . . .	D	D	D	D	—	—	—	—
42132	Brick, stone, & related construction materials whse . . . . .	D	D	D	D	—	—	—	—
421320	Brick, stone, & related construction materials whse . . . . .	D	D	D	D	—	—	—	—
4213201	Brick, block, tile, clay/cement sewer pipe whse . . . . .	D	D	D	D	—	—	—	—
4213202	Sand, gravel, & stone whse . . . . .	D	D	—	—	—	—	—	—
4213203	Cement, lime, & related products whse . . . . .	D	D	—	—	—	—	—	—
42133	Roofing, siding, & insulation material whse . . . .	D	D	—	—	—	—	—	—
421330	Roofing, siding, & insulation material whse . .	D	D	—	—	—	—	—	—
4213301	Roofing, siding, & insulation material whse . . . . .	D	D	—	—	—	—	—	—
42139	Other construction materials whse . . . . .	D	D	D	D	—	—	—	—
421390	Other construction materials whse . . . . .	D	D	D	D	—	—	—	—
4213901	Flat glass & other construction glass whse . . . . .	D	D	—	—	—	—	—	—
4213902	Other construction materials whse . . . . .	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whse . . . . .	3.5	4.6	D	D	D	D	—	—
42141	Photographic equipment & supplies whse . . . .	D	D	—	—	—	—	—	—
421410	Photographic equipment & supplies whse . . . .	D	D	—	—	—	—	—	—
42142	Office equipment whse . . . . .	D	D	D	D	—	—	—	—
421420	Office equipment whse . . . . .	D	D	D	D	—	—	—	—
42143	Computer & computer peripheral equipment & software whse . . . . .	D	D	D	D	—	—	—	—
421430	Computer & computer peripheral equipment & software whse . . . . .	D	D	D	D	—	—	—	—
4214301	Computer & peripheral equipment whse . .	D	D	D	D	—	—	—	—
42143012	Computers & peripheral equipment for end use . . . . .	D	D	D	D	—	—	—	—
42144	Other commercial equipment whse . . . . .	D	D	D	D	—	—	—	—
421440	Other commercial equipment whse . . . . .	D	D	D	D	—	—	—	—
4214401	Restaurant & hotel equipment & supplies whse . . . . .	24.6	—	24.6	—	—	—	—	—
4214402	Store machines & equipment whse . . . . .	D	D	D	D	—	—	—	—
42145	Medical, dental, & hospital equipment & supplies whse . . . . .	D	D	D	D	—	—	—	—
421450	Medical, dental, & hospital equipment & supplies whse . . . . .	D	D	D	D	—	—	—	—
4214501	Surgical, medical, & hospital supplies whse . . . . .	D	D	D	D	—	—	—	—
4215	Metal & mineral (except petroleum) whse . . . . .	D	D	D	D	D	D	D	D
42151	Metal service centers & offices . . . . .	D	D	D	D	D	D	—	—
421510	Metal service centers & offices . . . . .	D	D	D	D	D	D	—	—
4215101	Ferrous metal service centers & sales offices . . . . .	D	D	D	D	D	D	—	—
42151011	Ferrous metal service centers . . . . .	D	D	D	D	D	D	—	—
42151012	Ferrous metal sales offices . . . . .	D	D	—	—	—	—	—	—
4215102	Nonferrous metal service centers & sales offices . . . . .	D	D	—	—	D	D	—	—
42151022	Nonferrous metal sales offices . . . . .	D	D	—	—	—	—	—	—
42152	Coal & other mineral & ore whse . . . . .	D	D	D	D	—	—	—	—
421520	Coal & other mineral & ore whse . . . . .	D	D	D	D	—	—	—	—
4215201	Coal whse . . . . .	D	D	D	D	—	—	—	—
4216	Electrical goods whse . . . . .	D	D	D	D	D	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whse . . . . .	D	D	D	D	D	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whse . . . . .	D	D	D	D	D	D	D	D
42162	Electrical appliance, television & radio set whse . . . . .	D	D	D	D	—	—	—	—
421620	Electrical appliance, television & radio set whse . . . . .	D	D	D	D	—	—	—	—
42169	Other electronic parts & equipment whse . . . .	D	D	D	D	—	—	—	—
421690	Other electronic parts & equipment whse . . .	D	D	D	D	—	—	—	—
4216901	Communications equipment & supplies whse . . . . .	D	D	D	D	—	—	—	—
4216902	Electronic parts (excluding communications equipment) whse . . . . .	D	D	—	—	—	—	—	—

See footnotes at end of table.

**Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>KNOX COUNTY, TN—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	1.1	8.0	2.1	15.7	D	D	D	D
42171	Hardware whsle . . . . .	2.1	3.7	D	D	—	—	D	D
421710	Hardware whsle . . . . .	2.1	3.7	D	D	—	—	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	D	D	D	D	—	—	—	—
421720	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	D	D	D	D	—	—	—	—
42173	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	D	D	D	D	D	D	—	—
421730	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	D	D	D	D	D	D	—	—
4218	Machinery, equipment, & supplies whsle . . . . .	4.4	2.8	5.1	1.8	D	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle . . . . .	D	D	D	D	—	—	—	—
421810	Construction & mining (except petroleum) machinery & equip whsle . . . . .	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle . . . . .	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whsle . . . . .	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle . . . . .	1.1	1.0	1.4	1.3	D	D	D	D
421830	Industrial machinery & equipment whsle . . . . .	1.1	1.0	1.4	1.3	D	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle . . . . .	D	D	D	D	—	—	—	—
42183021	Hydraulic & pneumatic pumps & motors whsle . . . . .	D	D	D	D	—	—	—	—
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle . . . . .	D	D	D	D	—	—	—	—
4218303	General-purpose industrial machinery & equipment whsle . . . . .	4.0	—	D	D	—	—	D	D
4218304	Metalworking machinery & equipment whsle . . . . .	D	D	D	D	—	—	—	—
4218305	Materials handling equipment whsle . . . . .	D	D	D	D	—	—	—	—
4218307	Other industrial machinery & equipment whsle . . . . .	D	D	—	—	—	—	—	—
42184	Industrial supplies whsle . . . . .	5.6	.7	D	D	—	—	—	—
421840	Industrial supplies whsle . . . . .	5.6	.7	D	D	—	—	—	—
4218401	General-line industrial supplies whsle . . . . .	D	D	D	D	—	—	—	—
4218402	Mechanical power transmission supplies whsle . . . . .	D	D	D	D	—	—	—	—
4218403	Welding supplies whsle . . . . .	D	D	—	—	—	—	—	—
4218406	Other industrial supplies whsle . . . . .	D	D	D	D	—	—	—	—
42185	Service establishment equipment & supplies whsle . . . . .	5.2	—	D	D	—	—	—	—
421850	Service establishment equipment & supplies whsle . . . . .	5.2	—	D	D	—	—	—	—
4218501	Beauty & barber shop equipment & supplies whsle . . . . .	D	D	D	D	—	—	—	—
4218502	Custodial, janitors' equipment & supplies whsle . . . . .	D	D	D	D	—	—	—	—
4218504	Other service establishment equipment & supplies whsle . . . . .	D	D	—	—	—	—	—	—
4219	Miscellaneous durable goods whsle . . . . .	D	D	D	D	—	—	D	D
42191	Sporting & recreational goods & supplies whsle . . . . .	D	D	D	D	—	—	—	—
421910	Sporting & recreational goods & supplies whsle . . . . .	D	D	D	D	—	—	—	—
42193	Recyclable material whsle . . . . .	D	D	D	D	—	—	—	—
421930	Recyclable material whsle . . . . .	D	D	D	D	—	—	—	—
4219301	Iron & steel scrap processors & dealers . . . . .	D	D	D	D	—	—	—	—
42193011	Iron & steel scrap processors (using power processing equipment) . . . . .	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle . . . . .	D	D	D	D	—	—	—	—
421990	Other miscellaneous durable goods whsle . . . . .	D	D	D	D	—	—	—	—
4219903	General merchandise (durable goods) whsle . . . . .	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods . . . . .	1.4	.6	D	D	D	D	D	D
4221	Paper & paper product whsle . . . . .	D	D	D	D	—	—	—	—
42212	Stationery & office supplies whsle . . . . .	D	D	D	D	—	—	—	—
422120	Stationery & office supplies whsle . . . . .	D	D	D	D	—	—	—	—
42213	Industrial & personal service paper whsle . . . . .	D	D	D	D	—	—	—	—
422130	Industrial & personal service paper whsle . . . . .	D	D	D	D	—	—	—	—
4222	Drugs, & druggists' sundries whsle . . . . .	D	D	D	D	—	—	—	—
42221	Drugs, & druggists' sundries whsle . . . . .	D	D	D	D	—	—	—	—
422210	Drugs, & druggists' sundries whsle . . . . .	D	D	D	D	—	—	—	—
4222101	General-line drugs whsle . . . . .	D	D	D	D	—	—	—	—
4223	Apparel, piece goods, & notions whsle . . . . .	3.1	.2	D	D	—	—	D	D
42234	Footwear whsle . . . . .	D	D	—	—	—	—	D	D
422340	Footwear whsle . . . . .	D	D	—	—	—	—	D	D

See footnotes at end of table.



**Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D.]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>KNOX COUNTY, TN—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
422	Wholesale trade, nondurable goods—Con.								
4224	Grocery & related products whse .....	D	D	D	D	—	—	D	D
42242	Packaged frozen food whse .....	D	D	—	—	—	—	D	D
422420	Packaged frozen food whse .....	D	D	—	—	—	—	D	D
42243	Dairy products, (except dried or canned) whse .....	D	D	D	D	—	—	—	—
422430	Dairy products, (except dried or canned) whse .....	D	D	D	D	—	—	—	—
4224302	Dairy product (except raw milk) whse .....	D	D	D	D	—	—	—	—
42244	Poultry & poultry product whse .....	D	D	D	D	—	—	—	—
422440	Poultry & poultry product whse .....	D	D	D	D	—	—	—	—
42245	Confectionery whse .....	D	D	D	D	—	—	—	—
422450	Confectionery whse .....	D	D	D	D	—	—	—	—
42248	Fresh fruit & vegetable whse .....	D	D	D	D	—	—	—	—
422480	Fresh fruit & vegetable whse .....	D	D	D	D	—	—	—	—
42249	Other grocery & related products whse .....	D	D	—	—	D	D	D	D
422490	Other grocery & related products whse .....	D	D	—	—	D	D	D	D
4224902	Bread & baked goods whse .....	D	D	—	—	D	D	—	—
4224903	Soft drinks whse .....	D	D	—	—	—	—	—	—
4224904	Canned goods whse .....	D	D	—	—	—	—	—	—
4225	Farm-product raw material whse .....	1.5	—	D	D	—	—	D	D
42252	Livestock whse .....	D	D	D	D	—	—	—	—
422520	Livestock whse .....	D	D	D	D	—	—	—	—
4226	Chemical & allied products whse .....	2.8	8.2	4.6	13.4	—	—	—	—
42269	Other chemical & allied products whse .....	D	D	D	D	—	—	—	—
422690	Other chemical & allied products whse .....	D	D	D	D	—	—	—	—
4226902	Other chemical & allied products whse .....	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whse .....	D	D	D	D	D	D	—	—
42271	Petroleum bulk stations & terminals .....	1.5	—	11.4	—	—	—	—	—
422710	Petroleum bulk stations & terminals .....	1.5	—	11.4	—	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP) .....	D	D	D	D	—	—	—	—
42271011	Petroleum bulk stations (except LP) .....	D	D	D	D	—	—	—	—
42271012	Petroleum bulk terminals (except LP) .....	D	—	—	—	D	D	—	—
4228	Beer, wine, & distilled alcoholic beverage whse ..	D	D	D	D	—	—	—	—
42281	Beer & ale whse .....	D	D	D	D	—	—	—	—
422810	Beer & ale whse .....	D	D	D	D	—	—	—	—
42282	Wine & distilled alcoholic beverage whse .....	—	—	—	—	—	—	—	—
422820	Wine & distilled alcoholic beverage whse .....	—	—	—	—	—	—	—	—
4228201	Wine & distilled alcoholic bev (licensed operation) whse .....	—	—	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whse .....	D	D	D	D	—	—	—	—
42291	Farm supplies whse .....	4.1	—	4.1	—	—	—	—	—
422910	Farm supplies whse .....	4.1	—	4.1	—	—	—	—	—
42292	Book, periodical, & newspaper whse .....	D	D	D	D	—	—	—	—
422920	Book, periodical, & newspaper whse .....	D	D	D	D	—	—	—	—
42293	Flower, nursery stock, & florists' supplies whse .....	D	D	D	D	—	—	—	—
422930	Flower, nursery stock, & florists' supplies whse .....	D	D	D	D	—	—	—	—
42294	Tobacco & tobacco product whse .....	D	D	—	—	—	—	—	—
422940	Tobacco & tobacco product whse .....	D	D	—	—	—	—	—	—
42295	Paint, varnish, & supplies whse .....	D	D	—	—	—	—	—	—
422950	Paint, varnish, & supplies whse .....	D	D	—	—	—	—	—	—
4229501	Paint, varnish, & supplies whse .....	D	D	—	—	—	—	—	—
42299	Other miscellaneous nondurable goods whse ..	D	D	D	D	—	—	—	—
422990	Other miscellaneous nondurable goods whse .....	D	D	D	D	—	—	—	—
	<b>LAKE COUNTY, TN</b>								
<b>42</b>	<b>Wholesale trade .....</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whse .....	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whse .....	D	D	D	D	—	—	—	—
42291	Farm supplies whse .....	D	D	D	D	—	—	—	—
422910	Farm supplies whse .....	D	D	D	D	—	—	—	—
4229101	Farm supplies—farm dealers .....	D	D	D	D	—	—	—	—

See footnotes at end of table.

**Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>LAUDERDALE COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade</b>	<b>.2</b>	<b>.4</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods	D	D	D	D	D	D	-	-
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	-	-	-	-
42114	Motor vehicle parts, (used) whsle	D	D	D	D	-	-	-	-
421140	Motor vehicle parts, (used) whsle	D	D	D	D	-	-	-	-
4218	Machinery, equipment, & supplies whsle	D	D	D	D	D	D	-	-
42181	Construction & mining (except petroleum) machinery & equip whsle	D	D	-	-	D	D	-	-
421810	Construction & mining (except petroleum) machinery & equip whsle	D	D	-	-	D	D	-	-
42182	Farm & garden machinery & equipment whsle	D	D	D	D	-	-	-	-
421820	Farm & garden machinery & equipment whsle	D	D	D	D	-	-	-	-
4218201	Farm machinery & equipment—farm dealers	D	D	D	D	-	-	-	-
4219	Miscellaneous durable goods whsle	D	D	D	D	-	-	-	-
42193	Recyclable material whsle	D	D	D	D	-	-	-	-
421930	Recyclable material whsle	D	D	D	D	-	-	-	-
4219301	Iron & steel scrap processors & dealers	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	D	D	D	D	-	-	-	-
4225	Farm-product raw material whsle	-	-	-	-	-	-	-	-
4227	Petroleum & petroleum products whsle	D	D	D	D	-	-	-	-
42271	Petroleum bulk stations & terminals	D	D	-	-	-	-	-	-
422710	Petroleum bulk stations & terminals	D	D	-	-	-	-	-	-
<b>LAWRENCE COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade</b>	<b>9.8</b>	<b>.3</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods	D	D	D	D	D	D	-	-
4215	Metal & mineral (except petroleum) whsle	D	D	-	-	D	D	-	-
42151	Metal service centers & offices	D	D	-	-	D	D	-	-
421510	Metal service centers & offices	D	D	-	-	D	D	-	-
4215101	Ferrous metal service centers & sales offices	D	D	-	-	D	D	-	-
42151011	Ferrous metal service centers	D	D	-	-	D	D	-	-
4218	Machinery, equipment, & supplies whsle	D	D	D	D	-	-	-	-
42182	Farm & garden machinery & equipment whsle	-	-	-	-	-	-	-	-
421820	Farm & garden machinery & equipment whsle	-	-	-	-	-	-	-	-
4218201	Farm machinery & equipment—farm dealers	-	-	-	-	-	-	-	-
4219	Miscellaneous durable goods whsle	D	D	D	D	-	-	-	-
42199	Other miscellaneous durable goods whsle	D	D	D	D	-	-	-	-
421990	Other miscellaneous durable goods whsle	D	D	D	D	-	-	-	-
4219906	Other durable goods whsle	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	D	D	D	D	-	-	-	-
4224	Grocery & related products whsle	D	D	D	D	-	-	-	-
4227	Petroleum & petroleum products whsle	D	D	D	D	-	-	-	-
42271	Petroleum bulk stations & terminals	-	-	-	-	-	-	-	-
422710	Petroleum bulk stations & terminals	-	-	-	-	-	-	-	-
4227101	Petroleum bulk stations & terminals (except LP)	-	-	-	-	-	-	-	-
42271011	Petroleum bulk stations (except LP)	-	-	-	-	-	-	-	-
<b>LEWIS COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade</b>	<b>14.3</b>	<b>-</b>	<b>14.3</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
421	Wholesale trade, durable goods	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	D	D	D	D	-	-	-	-
4224	Grocery & related products whsle	D	D	D	D	-	-	-	-
<b>LINCOLN COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade</b>	<b>9.1</b>	<b>.3</b>	<b>D</b>	<b>D</b>	<b>-</b>	<b>-</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods	8.4	1.0	D	D	-	-	-	-
4218	Machinery, equipment, & supplies whsle	1.9	-	1.9	-	-	-	-	-
42182	Farm & garden machinery & equipment whsle	D	D	D	D	-	-	-	-
421820	Farm & garden machinery & equipment whsle	D	D	D	D	-	-	-	-
4218201	Farm machinery & equipment—farm dealers	D	D	D	D	-	-	-	-
4219	Miscellaneous durable goods whsle	D	D	-	-	-	-	-	-
422	Wholesale trade, nondurable goods	9.4	-	D	D	-	-	D	D
4225	Farm-product raw material whsle	D	D	D	D	-	-	D	D
42252	Livestock whsle	D	D	-	-	-	-	-	-
422520	Livestock whsle	D	D	-	-	-	-	-	-

See footnotes at end of table.

**Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>LOUDON COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>5.1</b>	<b>17.9</b>	<b>10.5</b>	<b>37.0</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	10.4	3.4	D	D	—	—	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle .....	D	D	—	—	—	—	D	D
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	.5	30.5	D	D	—	—	D	D
4223	Apparel, piece goods, & notions whsle .....	D	D	—	—	—	—	—	—
4226	Chemical & allied products whsle .....	D	D	—	—	—	—	—	—
<b>MCMINN COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	36.5	—	36.5	—	—	—	—	—
42182	Farm & garden machinery & equipment .....	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whsle .....	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle .....	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals .....	D	D	D	D	—	—	—	—
422710	Petroleum bulk stations & terminals .....	D	D	D	D	—	—	—	—
4227101	Petroleum bulk stations & terminals .....	D	D	D	D	—	—	—	—
42271011	(except LP) .....	D	D	D	D	—	—	—	—
42271011	Petroleum bulk stations (except LP) .....	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle .....	D	D	D	D	—	—	—	—
42294	Tobacco & tobacco product whsle .....	D	D	—	—	—	—	—	—
422940	Tobacco & tobacco product whsle .....	D	D	—	—	—	—	—	—
<b>MCAIRY COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>—</b>	<b>—</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle .....	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
<b>MACON COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>13.0</b>	<b>24.9</b>	<b>13.0</b>	<b>24.9</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>
421	Wholesale trade, durable goods .....	9.8	—	9.8	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	13.9	31.5	13.9	31.5	—	—	—	—

See footnotes at end of table.

**Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>MADISON COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>3.0</b>	<b>1.9</b>	<b>4.0</b>	<b>2.5</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	4.3	1.8	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	D	D	—	—	—	—
42111	Automobile & other motor vehicle whsle .....	D	D	D	D	—	—	—	—
421110	Automobile & other motor vehicle whsle .....	D	D	D	D	—	—	—	—
42112	Motor vehicle supplies & new parts whsle .....	D	D	D	D	—	—	—	—
421120	Motor vehicle supplies & new parts whsle .....	D	D	D	D	—	—	—	—
4211201	Motor vehicle supplies & new parts—warehouse distributors .....	D	D	D	D	—	—	—	—
4212	Furniture & home furnishings whsle .....	D	D	D	D	—	—	—	—
42121	Furniture whsle .....	D	D	D	D	—	—	—	—
421210	Furniture whsle .....	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle .....	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle .....	—	1.6	—	1.6	—	—	—	—
4215	Metal & mineral (except petroleum) whsle .....	9.9	—	D	D	D	D	—	—
42151	Metal service centers & offices .....	9.9	—	D	D	D	D	—	—
421510	Metal service centers & offices .....	9.9	—	D	D	D	D	—	—
4215101	Ferrous metal service centers & sales offices .....	D	D	D	D	—	—	—	—
42151011	Ferrous metal service centers .....	D	D	—	—	—	—	—	—
4215102	Nonferrous metal service centers & sales offices .....	D	D	—	—	D	D	—	—
42151021	Nonferrous metal service centers .....	D	D	—	—	D	D	—	—
4216	Electrical goods whsle .....	D	D	D	D	—	—	—	—
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	D	D	D	D	—	—	—	—
421610	Electrical apparatus & equip, wiring supp, & const material whsle .....	D	D	D	D	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	—	—	—	—	—	—	—	—
42171	Hardware whsle .....	—	—	—	—	—	—	—	—
421710	Hardware whsle .....	—	—	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—
42181	Construction & mining (except petroleum) machinery & equip whsle .....	—	21.1	—	—	—	—	—	—
421810	Construction & mining (except petroleum) machinery & equip whsle .....	—	21.1	—	—	—	—	—	—
42183	Industrial machinery & equipment whsle .....	D	D	—	—	—	—	—	—
421830	Industrial machinery & equipment whsle .....	D	D	—	—	—	—	—	—
42184	Industrial supplies whsle .....	D	D	D	D	—	—	—	—
421840	Industrial supplies whsle .....	D	D	D	D	—	—	—	—
4218403	Welding supplies whsle .....	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle .....	D	D	D	D	—	—	—	—
42193	Recyclable material whsle .....	D	D	D	D	—	—	—	—
421930	Recyclable material whsle .....	D	D	D	D	—	—	—	—
4219301	Iron & steel scrap processors & dealers .....	D	D	D	D	—	—	—	—
42193011	Iron & steel scrap processors (using power processing equipment) .....	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle .....	D	D	D	D	—	—	—	—
421990	Other miscellaneous durable goods whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	1.0	2.0	D	D	D	D	—	—
4224	Grocery & related products whsle .....	D	D	D	D	D	D	—	—
42249	Other grocery & related products whsle .....	D	D	—	—	D	D	—	—
422490	Other grocery & related products whsle .....	D	D	—	—	D	D	—	—
4224903	Soft drinks whsle .....	D	D	—	—	—	—	—	—
4226	Chemical & allied products whsle .....	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle .....	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals .....	D	D	D	D	—	—	—	—
422710	Petroleum bulk stations & terminals .....	D	D	D	D	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP) .....	D	D	D	D	—	—	—	—
42271011	Petroleum bulk stations (except LP) .....	D	D	D	D	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	—	—	—	—	—	—	—	—
42281	Beer & ale whsle .....	—	—	—	—	—	—	—	—
422810	Beer & ale whsle .....	—	—	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle .....	D	D	D	D	—	—	—	—
42291	Farm supplies whsle .....	D	D	D	D	—	—	—	—
422910	Farm supplies whsle .....	D	D	D	D	—	—	—	—
4229102	Farm supplies—whsle distributors .....	D	D	D	D	—	—	—	—

See footnotes at end of table.

**Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>MARION COUNTY, TN</b>									
42	Wholesale trade .....	D	D	D	D	D	D	-	-
421	Wholesale trade, durable goods .....	D	D	D	D	-	-	-	-
4219	Miscellaneous durable goods whsle .....	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods .....	D	D	D	D	-	-	-	-
4224	Grocery & related products whsle .....	D	D	-	-	-	-	-	-
4227	Petroleum & petroleum products whsle .....	D	D	D	D	-	-	-	-
42271	Petroleum bulk stations & terminals .....	D	D	D	D	-	-	-	-
422710	Petroleum bulk stations & terminals .....	D	D	D	D	-	-	-	-
4227101	Petroleum bulk stations & terminals .....	D	D	D	D	-	-	-	-
42271011	(except LP) .....	D	D	D	D	-	-	-	-
42271011	Petroleum bulk stations (except LP) .....	D	D	D	D	-	-	-	-
<b>MARSHALL COUNTY, TN</b>									
42	Wholesale trade .....	.9	7.4	.9	7.4	-	-	-	-
421	Wholesale trade, durable goods .....	1.6	-	1.6	-	-	-	-	-
4218	Machinery, equipment, & supplies whsle .....	1.3	-	1.3	-	-	-	-	-
42184	Industrial supplies whsle .....	D	D	D	D	-	-	-	-
421840	Industrial supplies whsle .....	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods .....	-	16.2	-	16.2	-	-	-	-
<b>MAURY COUNTY, TN</b>									
42	Wholesale trade .....	10.7	20.5	D	D	D	D	D	D
421	Wholesale trade, durable goods .....	19.8	18.8	D	D	D	D	-	-
4213	Lumber & other construction materials whsle .....	D	D	D	D	-	-	-	-
42133	Roofing, siding, & insulation material whsle .....	D	D	D	D	-	-	-	-
421330	Roofing, siding, & insulation material whsle .....	D	D	D	D	-	-	-	-
4213301	Roofing, siding, & insulation material whsle .....	D	D	D	D	-	-	-	-
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	-	-	-	-
42182	Farm & garden machinery & equipment whsle .....	41.4	12.3	41.4	12.3	-	-	-	-
421820	Farm & garden machinery & equipment whsle .....	41.4	12.3	41.4	12.3	-	-	-	-
4218201	Farm machinery & equipment—farm dealers .....	D	D	D	D	-	-	-	-
42184	Industrial supplies whsle .....	D	D	D	D	-	-	-	-
421840	Industrial supplies whsle .....	D	D	D	D	-	-	-	-
4218406	Other industrial supplies whsle .....	D	D	D	D	-	-	-	-
4219	Miscellaneous durable goods whsle .....	D	D	D	D	D	D	-	-
42191	Sporting & recreational goods & supplies whsle .....	D	D	-	-	-	-	-	-
421910	Sporting & recreational goods & supplies whsle .....	D	D	-	-	-	-	-	-
42193	Recyclable material whsle .....	D	D	D	D	-	-	-	-
421930	Recyclable material whsle .....	D	D	D	D	-	-	-	-
4219303	Other recyclable material whsle .....	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods .....	.3	22.5	D	D	D	D	D	D
4224	Grocery & related products whsle .....	D	D	-	-	D	D	-	-
42249	Other grocery & related products whsle .....	D	D	-	-	D	D	-	-
422490	Other grocery & related products whsle .....	D	D	-	-	D	D	-	-
4224903	Soft drinks whsle .....	D	D	-	-	-	-	-	-
4225	Farm-product raw material whsle .....	D	D	-	-	-	-	D	D
4227	Petroleum & petroleum products whsle .....	-	-	-	-	-	-	-	-
42271	Petroleum bulk stations & terminals .....	-	-	-	-	-	-	-	-
422710	Petroleum bulk stations & terminals .....	-	-	-	-	-	-	-	-
4227101	Petroleum bulk stations & terminals .....	-	-	-	-	-	-	-	-
42271011	(except LP) .....	D	D	D	D	-	-	-	-
42271011	Petroleum bulk stations (except LP) .....	D	D	D	D	-	-	-	-
<b>MEIGS COUNTY, TN</b>									
42	Wholesale trade .....	D	D	D	D	-	-	D	D
421	Wholesale trade, durable goods .....	D	D	-	-	-	-	-	-
<b>MONROE COUNTY, TN</b>									
42	Wholesale trade .....	7.3	3.6	D	D	D	D	D	D
421	Wholesale trade, durable goods .....	34.4	16.7	D	D	-	-	-	-
422	Wholesale trade, nondurable goods .....	-	-	D	D	-	-	D	D
4225	Farm-product raw material whsle .....	D	D	-	-	-	-	D	D

See footnotes at end of table.

**Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>MONTGOMERY COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade</b> .....	<b>4.4</b>	<b>3.5</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	D	D
4211	Motor vehicle & motor vehicle parts & supplies whse .....	D	D	D	D	—	—	D	D
42111	Automobile & other motor vehicle whse .....	D	D	—	—	—	—	D	D
421110	Automobile & other motor vehicle whse .....	D	D	—	—	—	—	D	D
4218	Machinery, equipment, & supplies whse .....	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whse .....	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whse .....	D	D	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm dealers .....	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whse .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	D	D	D	D
4223	Apparel, piece goods, & notions whse .....	D	D	—	—	—	—	—	—
4224	Grocery & related products whse .....	D	D	D	D	—	—	—	—
42249	Other grocery & related products whse .....	D	D	D	D	—	—	—	—
422490	Other grocery & related products whse .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whse .....	—	—	D	D	—	—	—	—
4226	Chemical & allied products whse .....	D	D	—	—	—	—	—	—
42269	Other chemical & allied products whse .....	D	D	—	—	—	—	—	—
422690	Other chemical & allied products whse .....	D	D	—	—	—	—	—	—
4227	Petroleum & petroleum products whse .....	—	—	—	—	—	—	—	—
42271	Petroleum bulk stations & terminals .....	—	—	—	—	—	—	—	—
422710	Petroleum bulk stations & terminals .....	—	—	—	—	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP) .....	—	—	—	—	—	—	—	—
42271011	Petroleum bulk stations (except LP) .....	—	—	—	—	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whse ..	D	D	D	D	—	—	—	—
42281	Beer & ale whse .....	D	D	D	D	—	—	—	—
422810	Beer & ale whse .....	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whse .....	D	D	D	D	—	—	—	—
42291	Farm supplies whse .....	D	D	D	D	—	—	—	—
422910	Farm supplies whse .....	D	D	D	D	—	—	—	—
4229101	Farm supplies—farm dealers .....	D	D	D	D	—	—	—	—
<b>MOORE COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade</b> .....	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>
<b>MORGAN COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade</b> .....	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>—</b>	<b>—</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
<b>OBION COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade</b> .....	<b>2.0</b>	<b>.3</b>	<b>2.2</b>	<b>.3</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>
421	Wholesale trade, durable goods .....	9.3	1.4	9.3	1.4	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whse .....	D	D	D	D	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whse .....	D	D	D	D	—	—	—	—
42173	Warm air heating & air-conditioning equipment & supplies whse .....	D	D	D	D	—	—	—	—
421730	Warm air heating & air-conditioning equipment & supplies whse .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whse .....	11.9	4.8	11.9	4.8	—	—	—	—
42182	Farm & garden machinery & equipment whse ..	11.3	—	11.3	—	—	—	—	—
421820	Farm & garden machinery & equipment whse .....	11.3	—	11.3	—	—	—	—	—
4218201	Farm machinery & equipment—farm dealers .....	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whse .....	D	D	D	D	—	—	—	—

See footnotes at end of table.

**Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>OBION COUNTY, TN—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
422	Wholesale trade, nondurable goods .....	.3	—	.3	—	—	—	—	—
4225	Farm-product raw material whsle .....	.3	—	D	D	—	—	—	—
42251	Grain & field bean whsle .....	—	—	—	—	—	—	—	—
422510	Grain & field bean whsle .....	—	—	—	—	—	—	—	—
4227	Petroleum & petroleum products whsle .....	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals .....	D	D	D	D	—	—	—	—
422710	Petroleum bulk stations & terminals .....	D	D	D	D	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP) .....	D	D	D	D	—	—	—	—
42271011	Petroleum bulk stations (except LP) ....	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle .....	D	D	D	D	—	—	—	—
42299	Other miscellaneous nondurable goods whsle .	D	D	D	D	—	—	—	—
422990	Other miscellaneous nondurable goods whsle .	D	D	D	D	—	—	—	—
4229901	Art goods whsle .....	D	D	D	D	—	—	—	—
	<b>OVERTON COUNTY, TN</b>								
<b>42</b>	<b>Wholesale trade .....</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4223	Apparel, piece goods, & notions whsle .....	D	D	D	D	—	—	—	—
	<b>PERRY COUNTY, TN</b>								
<b>42</b>	<b>Wholesale trade .....</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	—	—	—	—
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle ....	D	D	D	D	—	—	—	—
	<b>PICKETT COUNTY, TN</b>								
<b>42</b>	<b>Wholesale trade .....</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	—	—	—	—
	<b>POLK COUNTY, TN</b>								
<b>42</b>	<b>Wholesale trade .....</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	—	—
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	D	D	—	—	—	—
42113	Tire & tube whsle .....	D	D	D	D	—	—	—	—
421130	Tire & tube whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4226	Chemical & allied products whsle .....	D	D	D	D	—	—	—	—
42269	Other chemical & allied products whsle .....	D	D	D	D	—	—	—	—
422690	Other chemical & allied products whsle .....	D	D	D	D	—	—	—	—
4226902	Other chemical & allied products whsle ....	D	D	D	D	—	—	—	—
	<b>PUTNAM COUNTY, TN</b>								
<b>42</b>	<b>Wholesale trade .....</b>	<b>5.1</b>	<b>4.7</b>	<b>9.6</b>	<b>8.9</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	15.6	.2	16.8	.3	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	D	D	—	—	—	—
42111	Automobile & other motor vehicle whsle .....	D	D	—	—	—	—	—	—
421110	Automobile & other motor vehicle whsle .....	D	D	—	—	—	—	—	—
42112	Motor vehicle supplies & new parts whsle .....	D	D	D	D	—	—	—	—
421120	Motor vehicle supplies & new parts whsle ...	D	D	D	D	—	—	—	—
4211201	Motor vehicle supplies & new parts—warehouse distributors .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle .....	—	.6	D	D	—	—	—	—
421830	Industrial machinery & equipment whsle .....	—	.6	D	D	—	—	—	—

See footnotes at end of table.

**Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>PUTNAM COUNTY, TN—Con.</b>									
<b>42</b>	<b>Wholesale trade—Con.</b>								
422	Wholesale trade, nondurable goods .....	2.1	6.0	5.0	14.3	D	D	D	D
4224	Grocery & related products whsle .....	1.7	—	D	D	D	D	—	—
42242	Packaged frozen food whsle .....	D	D	—	—	D	D	—	—
422420	Packaged frozen food whsle .....	D	D	—	—	D	D	—	—
42249	Other grocery & related products whsle .....	D	D	—	—	—	—	—	—
422490	Other grocery & related products whsle .....	D	D	—	—	—	—	—	—
4224903	Soft drinks whsle .....	D	D	—	—	—	—	—	—
4225	Farm-product raw material whsle .....	D	D	—	—	—	—	—	—
4227	Petroleum & petroleum products whsle .....	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals .....	—	—	—	—	—	—	—	—
422710	Petroleum bulk stations & terminals .....	—	—	—	—	—	—	—	—
4227101	Petroleum bulk stations & terminals .....	—	—	—	—	—	—	—	—
42271011	(except LP) .....	—	—	—	—	—	—	—	—
42271011	Petroleum bulk stations (except LP) .....	—	—	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle .....	D	D	D	D	—	—	—	—
42299	Other miscellaneous nondurable goods whsle .....	D	D	D	D	—	—	—	—
422990	Other miscellaneous nondurable goods .....	—	—	—	—	—	—	—	—
4229901	whsle .....	D	D	D	D	—	—	—	—
4229901	Art goods whsle .....	D	D	D	D	—	—	—	—
<b>RHEA COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>2.5</b>	<b>—</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	D	D	23.2	—	—	—	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	D	D	—	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	—	—	—	—	—	—
<b>ROANE COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>1.5</b>	<b>.1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>—</b>	<b>—</b>
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle .....	D	D	D	D	—	—	—	—
42193	Recyclable material whsle .....	D	D	D	D	—	—	—	—
421930	Recyclable material whsle .....	D	D	D	D	—	—	—	—
4219301	Iron & steel scrap processors & dealers .....	D	D	D	D	—	—	—	—
42193011	Iron & steel scrap processors (using power processing equipment) .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	D	D	—	—
4224	Grocery & related products whsle .....	D	D	—	—	—	—	—	—
42249	Other grocery & related products whsle .....	D	D	—	—	—	—	—	—
422490	Other grocery & related products whsle .....	D	D	—	—	—	—	—	—
4224903	Soft drinks whsle .....	D	D	—	—	—	—	—	—
4227	Petroleum & petroleum products whsle .....	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals .....	D	D	D	D	—	—	—	—
422710	Petroleum bulk stations & terminals .....	D	D	D	D	—	—	—	—
4227101	Petroleum bulk stations & terminals .....	—	—	—	—	—	—	—	—
42271011	(except LP) .....	D	D	D	D	—	—	—	—
42271011	Petroleum bulk stations (except LP) .....	D	D	D	D	—	—	—	—
<b>ROBERTSON COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>4.3</b>	<b>9.8</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle .....	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	—	3.7	—	3.7	—	—	—	—
42183	Industrial machinery & equipment whsle .....	—	11.0	—	11.0	—	—	—	—
421830	Industrial machinery & equipment whsle .....	—	11.0	—	11.0	—	—	—	—
42186	Transportation equipment & supplies (exc motor vehicle) whsle .....	D	D	D	D	—	—	—	—
421860	Transportation equipment & supplies (exc motor vehicle) whsle .....	D	D	D	D	—	—	—	—
4218603	Other transportation equipment & supplies whsle .....	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle .....	D	D	—	—	—	—	—	—

See footnotes at end of table.



**Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>ROBERTSON COUNTY, TN—Con.</b>									
<b>42</b>	<b>Wholesale trade—Con.</b>								
422	Wholesale trade, nondurable goods .....	D	D	4.8	.5	D	D	D	D
4223	Apparel, piece goods, & notions whsle .....	D	D	—	—	—	—	—	—
42231	Piece goods, notions, & other dry goods whsle .....	D	D	—	—	—	—	—	—
422310	Piece goods, notions, & other dry goods whsle .....	D	D	—	—	—	—	—	—
4224	Grocery & related products whsle .....	D	D	—	—	—	—	—	—
42249	Other grocery & related products whsle .....	D	D	—	—	—	—	—	—
422490	Other grocery & related products whsle .....	D	D	—	—	—	—	—	—
4224903	Soft drinks whsle .....	D	D	—	—	—	—	—	—
4225	Farm-product raw material whsle .....	12.8	.1	—	—	—	—	D	D
4227	Petroleum & petroleum products whsle .....	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals .....	D	D	D	D	—	—	—	—
422710	Petroleum bulk stations & terminals .....	D	D	D	D	—	—	—	—
4227101	Petroleum bulk stations & terminals .....	D	D	D	D	—	—	—	—
42271011	(except LP) .....	D	D	D	D	—	—	—	—
422710111	Petroleum bulk stations (except LP) .....	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle .....	D	D	D	D	—	—	—	—
42291	Farm supplies whsle .....	8.5	—	—	—	—	—	—	—
422910	Farm supplies whsle .....	8.5	—	—	—	—	—	—	—
4229101	Farm supplies—farm dealers .....	8.5	—	—	—	—	—	—	—
<b>RUTHERFORD COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>3.0</b>	<b>3.1</b>	<b>3.5</b>	<b>1.4</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	4.2	3.1	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	.9	.2	D	D	—	—	D	D
42111	Automobile & other motor vehicle whsle .....	D	D	—	—	—	—	D	D
421110	Automobile & other motor vehicle whsle .....	D	D	—	—	—	—	D	D
4211101	Automobile & motorcycle whsle .....	D	D	—	—	—	—	—	—
42112	Motor vehicle supplies & new parts whsle .....	D	D	D	D	—	—	—	—
421120	Motor vehicle supplies & new parts whsle .....	D	D	D	D	—	—	—	—
4211202	Motor vehicle supplies & new parts—jobbers .....	D	D	D	D	—	—	—	—
42114	Motor vehicle parts, (used) whsle .....	D	D	D	D	—	—	—	—
421140	Motor vehicle parts, (used) whsle .....	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle .....	D	D	—	—	—	—	—	—
4214	Professional & commercial equipment & supplies whsle .....	.1	.2	.1	.2	—	—	—	—
42143	Computer & computer peripheral equipment & software whsle .....	D	D	D	D	—	—	—	—
421430	Computer & computer peripheral equipment & software whsle .....	D	D	D	D	—	—	—	—
4214301	Computer & peripheral equipment whsle .....	D	D	D	D	—	—	—	—
4214302	Computer software (packaged) whsle .....	D	D	D	D	—	—	—	—
42144	Other commercial equipment whsle .....	D	D	D	D	—	—	—	—
421440	Other commercial equipment whsle .....	D	D	D	D	—	—	—	—
4214401	Restaurant & hotel equipment & supplies whsle .....	D	D	D	D	—	—	—	—
4215	Metal & mineral (except petroleum) whsle .....	24.6	—	D	D	D	D	—	—
42151	Metal service centers & offices .....	24.6	—	D	D	D	D	—	—
421510	Metal service centers & offices .....	24.6	—	D	D	D	D	—	—
4215101	Ferrous metal service centers & sales offices .....	D	D	D	D	D	D	—	—
42151011	Ferrous metal service centers .....	D	D	—	—	D	D	—	—
4215102	Nonferrous metal service centers & sales offices .....	D	D	D	D	—	—	—	—
42151022	Nonferrous metal sales offices .....	D	D	D	D	—	—	—	—
4216	Electrical goods whsle .....	17.6	17.4	—	—	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	—	7.9	—	7.9	—	—	—	—
42171	Hardware whsle .....	D	D	D	D	—	—	—	—
421710	Hardware whsle .....	D	D	D	D	—	—	—	—

See footnotes at end of table.

**Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>RUTHERFORD COUNTY, TN—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle .....	2.8	13.7	3.1	11.2	D	D	-	-
42181	Construction & mining (except petroleum) machinery & equip whsle.....	D	D	D	D	-	-	-	-
421810	Construction & mining (except petroleum) machinery & equip whsle.....	D	D	D	D	-	-	-	-
42182	Farm & garden machinery & equipment whsle .	D	D	-	-	-	-	-	-
421820	Farm & garden machinery & equipment whsle .....	D	D	-	-	-	-	-	-
42183	Industrial machinery & equipment whsle .....	6.2	43.4	D	D	-	-	-	-
421830	Industrial machinery & equipment whsle .....	6.2	43.4	D	D	-	-	-	-
4218303	General-purpose industrial machinery & equipment whsle .....	-	18.9	D	D	-	-	-	-
4218307	Other industrial machinery & equipment whsle .....	D	D	D	D	-	-	-	-
42184	Industrial supplies whsle .....	5.4	2.5	D	D	-	-	-	-
421840	Industrial supplies whsle .....	5.4	2.5	D	D	-	-	-	-
42185	Service establishment equipment & supplies whsle .....	D	D	-	-	-	-	-	-
421850	Service establishment equipment & supplies whsle .....	D	D	-	-	-	-	-	-
4219	Miscellaneous durable goods whsle .....	D	D	D	D	-	-	-	-
42199	Other miscellaneous durable goods whsle .....	D	D	D	D	-	-	-	-
421990	Other miscellaneous durable goods whsle .....	D	D	D	D	-	-	-	-
4219904	Prerecorded media whsle .....	D	D	D	D	-	-	-	-
42199042	Prerecorded video tapes whsle .....	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods .....	1.8	3.0	D	D	D	D	-	-
4223	Apparel, piece goods, & notions whsle .....	D	D	-	-	-	-	-	-
42231	Piece goods, notions, & other dry goods whsle .	D	D	-	-	-	-	-	-
422310	Piece goods, notions, & other dry goods whsle .	D	D	-	-	-	-	-	-
4223102	Notions & other dry goods whsle .....	D	D	-	-	-	-	-	-
4224	Grocery & related products whsle .....	5.2	13.6	D	D	-	-	-	-
42242	Packaged frozen food whsle .....	D	D	D	D	-	-	-	-
422420	Packaged frozen food whsle .....	D	D	D	D	-	-	-	-
42243	Dairy products, (except dried or canned) whsle .....	D	D	D	D	-	-	-	-
422430	Dairy products, (except dried or canned) whsle .....	D	D	D	D	-	-	-	-
4224302	Dairy product (except raw milk) whsle .....	D	D	D	D	-	-	-	-
42249	Other grocery & related products whsle .....	D	D	-	-	-	-	-	-
422490	Other grocery & related products whsle .....	D	D	-	-	-	-	-	-
4224903	Soft drinks whsle .....	D	D	-	-	-	-	-	-
4226	Chemical & allied products whsle .....	-	-	D	D	-	-	-	-
42269	Other chemical & allied products whsle .....	D	D	D	D	-	-	-	-
422690	Other chemical & allied products whsle .....	D	D	D	D	-	-	-	-
4226902	Other chemical & allied products whsle .....	D	D	D	D	-	-	-	-
4227	Petroleum & petroleum products whsle .....	-	-	D	D	-	-	-	-
42271	Petroleum bulk stations & terminals .....	-	-	D	D	-	-	-	-
422710	Petroleum bulk stations & terminals .....	-	-	D	D	-	-	-	-
4227101	Petroleum bulk stations & terminals (except LP).....	-	-	D	D	-	-	-	-
42271011	Petroleum bulk stations (except LP) .....	D	D	D	D	-	-	-	-
4229	Miscellaneous nondurable goods whsle .....	D	D	D	D	-	-	-	-
42291	Farm supplies whsle .....	D	D	D	D	-	-	-	-
422910	Farm supplies whsle .....	D	D	D	D	-	-	-	-
4229102	Farm supplies—whsle distributors .....	D	D	D	D	-	-	-	-
42292	Book, periodical, & newspaper whsle .....	D	D	D	D	-	-	-	-
422920	Book, periodical, & newspaper whsle .....	D	D	D	D	-	-	-	-
42294	Tobacco & tobacco product whsle .....	D	D	-	-	-	-	-	-
422940	Tobacco & tobacco product whsle .....	D	D	-	-	-	-	-	-
	<b>SCOTT COUNTY, TN</b>								
<b>42</b>	<b>Wholesale trade .....</b>	<b>21.6</b>	<b>43.6</b>	<b>21.6</b>	<b>43.6</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
421	Wholesale trade, durable goods.....	64.6	-	64.6	-	-	-	-	-
4213	Lumber & other construction materials whsle ....	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods .....	.6	64.9	.6	64.9	-	-	-	-
4227	Petroleum & petroleum products whsle .....	D	D	D	D	-	-	-	-
42271	Petroleum bulk stations & terminals .....	D	D	-	-	-	-	-	-
422710	Petroleum bulk stations & terminals .....	D	D	-	-	-	-	-	-
4229	Miscellaneous nondurable goods whsle .....	D	D	D	D	-	-	-	-
42294	Tobacco & tobacco product whsle .....	D	D	-	-	-	-	-	-
422940	Tobacco & tobacco product whsle .....	D	D	-	-	-	-	-	-

See footnotes at end of table.

**Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D.]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>SEQUATCHIE COUNTY, TN</b>									
42	Wholesale trade .....	D	D	D	D	D	D	-	-
421	Wholesale trade, durable goods .....	D	D	D	D	-	-	-	-
4219	Miscellaneous durable goods whsle .....	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods .....	D	D	D	D	-	-	-	-
<b>SEVIER COUNTY, TN</b>									
42	Wholesale trade .....	D	D	D	D	D	D	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	-	-	-	-
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	D	D	D	D	-	-	-	-
4218	Machinery, equipment, & supplies whsle .....	12.8	4.4	D	D	-	-	-	-
422	Wholesale trade, nondurable goods .....	D	D	D	D	-	-	-	-
4227	Petroleum & petroleum products whsle .....	D	D	D	D	-	-	-	-
42271	Petroleum bulk stations & terminals .....	D	D	-	-	-	-	-	-
422710	Petroleum bulk stations & terminals .....	D	D	-	-	-	-	-	-
<b>SHELBY COUNTY, TN</b>									
42	Wholesale trade .....	1.5	1.5	3.1	2.8	D	D	D	D
421	Wholesale trade, durable goods .....	1.7	1.8	4.6	4.4	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	D	D	D	D	D	D
42111	Automobile & other motor vehicle whsle .....	D	D	D	D	D	D	D	D
421110	Automobile & other motor vehicle whsle .....	D	D	D	D	D	D	D	D
4211101	Automobile & motorcycle whsle .....	D	D	-	-	D	D	D	D
4211103	Light truck & van (14,000 lb or less) whsle .....	D	D	D	D	D	D	-	-
4211105	Heavy truck & tractor (over 26,000 lb) whsle .....	D	D	D	D	-	-	-	-
42112	Motor vehicle supplies & new parts whsle .....	D	D	D	D	D	D	D	D
421120	Motor vehicle supplies & new parts whsle .....	D	D	D	D	D	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors .....	D	D	D	D	D	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers .....	D	D	D	D	D	D	-	-
4211203	Petroleum products marketing equipment whsle .....	D	D	D	D	-	-	-	-
42113	Tire & tube whsle .....	D	D	D	D	-	-	-	-
421130	Tire & tube whsle .....	D	D	D	D	-	-	-	-
42114	Motor vehicle parts, (used) whsle .....	D	D	D	D	-	-	-	-
421140	Motor vehicle parts, (used) whsle .....	D	D	D	D	-	-	-	-
4212	Furniture & home furnishings whsle .....	D	D	D	D	-	-	-	-
42121	Furniture whsle .....	D	D	D	D	-	-	-	-
421210	Furniture whsle .....	D	D	D	D	-	-	-	-
4212101	Household & lawn furniture whsle .....	D	D	D	D	-	-	D	D
4212102	Office & business furniture whsle .....	D	D	D	D	-	-	-	-
42122	Home furnishings whsle .....	D	D	D	D	-	-	-	-
421220	Home furnishings whsle .....	D	D	D	D	-	-	-	-
4212201	Household china, glassware, & crockery whsle .....	D	D	-	-	-	-	D	D
4212203	Floor coverings whsle .....	21.3	9.0	D	D	-	-	D	D
4212204	Other home furnishings whsle .....	D	D	D	D	-	-	-	-
4213	Lumber & other construction materials whsle .....	D	D	D	D	D	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle .....	D	D	D	D	D	D	-	-
421310	Lumber, plywood, millwork, & wood panel whsle .....	D	D	D	D	D	D	-	-
4213101	Lumber without yard whsle .....	D	D	D	D	-	-	-	-
4213102	Lumber with yard whsle .....	D	D	D	D	-	-	-	-
4213103	Plywood, veneer, millwork, & wood panel whsle .....	D	D	D	D	-	-	-	-
42132	Brick, stone, & related construction materials whsle .....	D	D	D	D	D	D	-	-
421320	Brick, stone, & related construction materials whsle .....	D	D	D	D	D	D	-	-
4213201	Brick, block, tile, clay/cement sewer pipe whsle .....	D	D	D	D	D	D	-	-
4213203	Cement, lime, & related products whsle .....	D	D	-	-	D	D	-	-
42133	Roofing, siding, & insulation material whsle .....	D	D	-	-	-	-	-	-
421330	Roofing, siding, & insulation material whsle .....	D	D	-	-	-	-	-	-
4213301	Roofing, siding, & insulation material whsle .....	D	D	-	-	-	-	-	-
42139	Other construction materials whsle .....	D	D	D	D	-	-	-	-
421390	Other construction materials whsle .....	D	D	D	D	-	-	-	-
4213901	Flat glass & other construction glass whsle .....	D	D	D	D	-	-	-	-
4213902	Other construction materials whsle .....	D	D	D	D	-	-	-	-

See footnotes at end of table.

**Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D.]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>SHELBY COUNTY, TN—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle .....	D	D	D	D	D	D	D	D
42141	Photographic equipment & supplies whsle .....	D	D	—	—	—	—	—	—
421410	Photographic equipment & supplies whsle ...	D	D	—	—	—	—	—	—
42142	Office equipment whsle .....	D	D	D	D	—	—	—	—
421420	Office equipment whsle .....	D	D	D	D	—	—	—	—
42143	Computer & computer peripheral equipment & software whsle .....	1.0	1.9	D	D	D	D	—	—
421430	Computer & computer peripheral equipment & software whsle .....	1.0	1.9	D	D	D	D	—	—
4214301	Computer & peripheral equipment whsle ..	D	D	D	D	D	D	—	—
42143011	Computers & peripheral equipment for resale .....	D	D	D	D	—	—	—	—
42143012	Computers & peripheral equipment for end use .....	D	D	D	D	D	D	—	—
42144	Other commercial equipment whsle .....	D	D	D	D	—	—	D	D
421440	Other commercial equipment whsle .....	D	D	D	D	—	—	D	D
4214401	Restaurant & hotel equipment & supplies whsle .....	1.6	23.6	D	D	—	—	D	D
4214402	Store machines & equipment whsle .....	D	D	D	D	—	—	—	—
42145	Medical, dental, & hospital equipment & supplies whsle .....	D	D	D	D	D	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle .....	D	D	D	D	D	D	D	D
4214501	Surgical, medical, & hospital supplies whsle .....	D	D	D	D	—	—	D	D
42146	Ophthalmic goods whsle .....	D	D	—	—	D	D	—	—
421460	Ophthalmic goods whsle .....	D	D	—	—	D	D	—	—
4215	Metal & mineral (except petroleum) whsle .....	D	D	D	D	—	.6	D	D
42151	Metal service centers & offices .....	D	D	D	D	—	.6	D	D
421510	Metal service centers & offices .....	D	D	D	D	—	.6	D	D
4215101	Ferrous metal service centers & sales offices .....	D	D	D	D	D	D	D	D
42151011	Ferrous metal service centers .....	D	D	D	D	—	—	—	—
42151012	Ferrous metal sales offices .....	D	D	—	—	—	—	—	—
4215102	Nonferrous metal service centers & sales offices .....	D	D	—	—	D	D	—	—
42151021	Nonferrous metal service centers .....	D	D	—	—	D	D	—	—
4216	Electrical goods whsle .....	D	D	D	D	D	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	D	D	D	D	D	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle .....	D	D	D	D	D	D	D	D
42162	Electrical appliance, television & radio set whsle .....	D	D	D	D	—	—	—	—
421620	Electrical appliance, television & radio set whsle .....	D	D	D	D	—	—	—	—
42169	Other electronic parts & equipment whsle .....	D	D	D	D	—	—	D	D
421690	Other electronic parts & equipment whsle .....	D	D	D	D	—	—	D	D
4216901	Communications equipment & supplies whsle .....	D	D	D	D	—	—	—	—
4216902	Electronic parts (excluding communications equipment) whsle .....	D	D	D	D	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	D	D	D	D	D	D	D	D
42171	Hardware whsle .....	D	D	D	D	—	—	D	D
421710	Hardware whsle .....	D	D	D	D	—	—	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle .....	D	D	D	D	—	—	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle .....	D	D	D	D	—	—	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle .....	D	D	D	D	—	—	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle .....	D	D	D	D	—	—	D	D
42174	Refrigeration equipment & supplies whsle .....	D	D	D	D	—	—	—	—
421740	Refrigeration equipment & supplies whsle ...	D	D	D	D	—	—	—	—

See footnotes at end of table.

**Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>SHELBY COUNTY, TN—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle . . . . .	2.9	3.1	4.8	4.9	D	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle . . . . .	D	D	D	D	—	—	—	—
421810	Construction & mining (except petroleum) machinery & equip whsle . . . . .	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle . . . . .	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whsle . . . . .	D	D	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm dealers . . . . .	D	D	D	D	—	—	—	—
4218202	Farm machinery & equipment—whsle distributors . . . . .	D	D	D	D	—	—	—	—
4218203	Lawn & garden machinery & equipment whsle . . . . .	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle . . . . .	D	D	D	D	D	D	D	D
421830	Industrial machinery & equipment whsle . . . . .	D	D	D	D	D	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle . . . . .	D	D	D	D	—	—	—	—
42183021	Hydraulic & pneumatic pumps & motors whsle . . . . .	D	D	D	D	—	—	—	—
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle . . . . .	3.1	—	3.1	—	—	—	—	—
4218303	General-purpose industrial machinery & equipment whsle . . . . .	2.4	1.7	D	D	D	D	D	D
4218304	Metalworking machinery & equipment whsle . . . . .	D	D	D	D	D	D	—	—
4218305	Materials handling equipment whsle . . . . .	D	D	D	D	—	—	—	—
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle . . . . .	D	D	D	D	—	—	—	—
4218307	Other industrial machinery & equipment whsle . . . . .	D	D	D	D	—	—	D	D
42184	Industrial supplies whsle . . . . .	D	D	3.7	5.7	D	D	—	—
421840	Industrial supplies whsle . . . . .	D	D	3.7	5.7	D	D	—	—
4218401	General-line industrial supplies whsle . . . . .	17.3	2.3	17.3	2.3	—	—	—	—
4218402	Mechanical power transmission supplies whsle . . . . .	—	16.3	D	D	—	—	—	—
4218403	Welding supplies whsle . . . . .	D	D	D	D	—	—	—	—
4218404	Industrial containers & supplies whsle . . . . .	D	D	1.9	—	D	D	—	—
4218405	Industrial valves & fittings (except fluid-power) whsle . . . . .	D	D	D	D	—	—	—	—
4218406	Other industrial supplies whsle . . . . .	D	D	D	D	—	—	—	—
42185	Service establishment equipment & supplies whsle . . . . .	D	D	D	D	—	—	—	—
421850	Service establishment equipment & supplies whsle . . . . .	D	D	D	D	—	—	—	—
4218502	Custodial, janitors' equipment & supplies whsle . . . . .	D	D	D	D	—	—	—	—
4218504	Other service establishment equipment & supplies whsle . . . . .	D	D	D	D	—	—	—	—
42186	Transportation equipment & supplies (exc motor vehicle) whsle . . . . .	D	D	D	D	—	—	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle . . . . .	D	D	D	D	—	—	D	D
4218601	Aircraft & aeronautical equipment & supplies whsle . . . . .	D	D	D	D	—	—	D	D
4218602	Marine machinery, equipment, & supplies whsle . . . . .	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle . . . . .	D	D	D	D	—	—	D	D
42191	Sporting & recreational goods & supplies whsle . . . . .	D	D	D	D	—	—	—	—
421910	Sporting & recreational goods & supplies whsle . . . . .	D	D	D	D	—	—	—	—
42193	Recyclable material whsle . . . . .	D	D	D	D	—	—	—	—
421930	Recyclable material whsle . . . . .	D	D	D	D	—	—	—	—
4219301	Iron & steel scrap processors & dealers . . . . .	7.0	10.1	7.0	10.1	—	—	—	—
42193011	Iron & steel scrap processors (using power processing equipment) . . . . .	7.3	9.1	7.3	9.1	—	—	—	—
4219302	Recyclable paper & paperboard whsle . . . . .	D	D	D	D	—	—	—	—
4219303	Other recyclable material whsle . . . . .	D	D	D	D	—	—	—	—
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle . . . . .	D	D	D	D	—	—	—	—
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle . . . . .	D	D	D	D	—	—	—	—
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle . . . . .	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle . . . . .	D	D	D	D	—	—	D	D
421990	Other miscellaneous durable goods whsle . . . . .	D	D	D	D	—	—	D	D
4219903	General merchandise (durable goods) whsle . . . . .	D	D	—	—	—	—	—	—
4219904	Prerecorded media whsle . . . . .	D	D	D	D	—	—	—	—
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle . . . . .	D	D	—	—	—	—	—	—
42199042	Prerecorded video tapes whsle . . . . .	D	D	D	D	—	—	—	—
4219906	Other durable goods whsle . . . . .	D	D	D	D	—	—	D	D

See footnotes at end of table.

Table 6. **Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>SHELBY COUNTY, TN—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
422	Wholesale trade, nondurable goods .....	1.3	1.2	2.1	1.6	D	D	D	D
4221	Paper & paper product whsle .....	D	D	D	D	D	D	—	—
42211	Printing & writing paper whsle .....	D	D	D	D	—	—	—	—
422110	Printing & writing paper whsle .....	D	D	D	D	—	—	—	—
42212	Stationery & office supplies whsle .....	D	D	D	D	—	—	—	—
422120	Stationery & office supplies whsle .....	D	D	D	D	—	—	—	—
42213	Industrial & personal service paper whsle .....	D	D	D	D	—	—	—	—
422130	Industrial & personal service paper whsle .....	D	D	D	D	—	—	—	—
4222	Drugs, & druggists' sundries whsle .....	D	D	D	D	—	—	—	—
42221	Drugs, & druggists' sundries whsle .....	D	D	D	D	—	—	—	—
422210	Drugs, & druggists' sundries whsle .....	D	D	D	D	—	—	—	—
4222101	General-line drugs whsle .....	D	D	D	D	—	—	—	—
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle .....	D	D	D	D	—	—	—	—
4223	Apparel, piece goods, & notions whsle .....	D	D	D	D	D	D	D	D
42231	Piece goods, notions, & other dry goods whsle .....	D	D	D	D	D	D	D	D
422310	Piece goods, notions, & other dry goods whsle .....	D	D	D	D	D	D	D	D
4223101	Piece goods—jobbers .....	D	D	—	—	—	—	D	D
42232	Men's & boys' clothing & furnishings whsle .....	—	.2	D	D	D	D	—	—
422320	Men's & boys' clothing & furnishings whsle .....	—	.2	D	D	D	D	—	—
42233	Women's, children's, & infants' clothing & accessories whsle .....	D	D	D	D	—	—	—	—
422330	Women's, children's, & infants' clothing & accessories whsle .....	D	D	D	D	—	—	—	—
42234	Footwear whsle .....	D	D	D	D	—	—	—	—
422340	Footwear whsle .....	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle .....	D	D	D	D	—	—	D	D
42241	General-line grocery whsle .....	D	D	D	D	—	—	D	D
422410	General-line grocery whsle .....	D	D	D	D	—	—	D	D
4224103	Other general-line grocery whsle .....	D	D	D	D	—	—	D	D
42242	Packaged frozen food whsle .....	D	D	D	D	D	D	D	D
422420	Packaged frozen food whsle .....	D	D	D	D	D	D	D	D
42243	Dairy products, (except dried or canned) whsle .....	D	D	—	—	—	—	—	—
422430	Dairy products, (except dried or canned) whsle .....	D	D	—	—	—	—	—	—
4224302	Dairy product (except raw milk) whsle .....	D	D	—	—	—	—	—	—
42245	Confectionery whsle .....	D	D	D	D	—	—	—	—
422450	Confectionery whsle .....	D	D	D	D	—	—	—	—
42247	Meat & meat product whsle .....	D	D	—	—	—	—	—	—
422470	Meat & meat product whsle .....	D	D	—	—	—	—	—	—
42248	Fresh fruit & vegetable whsle .....	2.5	—	D	D	—	—	—	—
422480	Fresh fruit & vegetable whsle .....	2.5	—	D	D	—	—	—	—
42249	Other grocery & related products whsle .....	D	D	D	D	—	—	D	D
422490	Other grocery & related products whsle .....	D	D	D	D	—	—	D	D
4224901	Coffee, tea, & spice whsle .....	D	D	—	—	—	—	—	—
4224902	Bread & baked goods whsle .....	D	D	—	—	—	—	D	D
4224903	Soft drinks whsle .....	D	D	—	—	D	D	—	—
4224904	Canned goods whsle .....	D	D	—	—	—	—	—	—
4224906	Other grocery specialties whsle .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle .....	2.5	.3	2.5	.3	—	—	—	—
42251	Grain & field bean whsle .....	D	D	D	D	—	—	—	—
422510	Grain & field bean whsle .....	D	D	D	D	—	—	—	—
42252	Livestock whsle .....	D	D	D	D	—	—	—	—
422520	Livestock whsle .....	D	D	D	D	—	—	—	—
42259	Other farm product raw material whsle .....	D	D	D	D	—	—	—	—
422590	Other farm product raw material whsle .....	D	D	D	D	—	—	—	—
4225904	Cotton whsle .....	.3	.3	D	D	—	—	—	—
4226	Chemical & allied products whsle .....	D	D	D	D	D	D	D	D
42261	Plastics materials & basic forms & shapes whsle .....	.2	13.6	D	D	—	—	—	—
422610	Plastics materials & basic forms & shapes whsle .....	.2	13.6	D	D	—	—	—	—
42269	Other chemical & allied products whsle .....	D	D	D	D	D	D	—	—
422690	Other chemical & allied products whsle .....	D	D	D	D	D	D	—	—
4226902	Other chemical & allied products whsle .....	D	D	D	D	D	D	—	—
4227	Petroleum & petroleum products whsle .....	D	D	D	D	D	D	—	—
42271	Petroleum bulk stations & terminals .....	D	D	D	D	D	D	—	—
422710	Petroleum bulk stations & terminals .....	D	D	D	D	D	D	—	—
4227101	Petroleum bulk stations & terminals (except LP) .....	D	D	D	D	D	D	—	—
42271011	Petroleum bulk stations (except LP) .....	D	D	D	D	—	—	—	—
42271012	Petroleum bulk terminals (except LP) .....	D	D	—	—	D	D	—	—
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	D	D	D	D	—	—	—	—
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	D	D	D	D	—	—	—	—

See footnotes at end of table.

**Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D.]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>SHELBY COUNTY, TN—Con.</b>									
<b>42</b>	<b>Wholesale trade—Con.</b>								
422	Wholesale trade, nondurable goods—Con.								
4228	Beer, wine, & distilled alcoholic beverage whsle . . .	—	4.8	—	4.8	—	—	—	—
42281	Beer & ale whsle . . . . .	—	.1	—	.1	—	—	—	—
422810	Beer & ale whsle . . . . .	—	.1	—	.1	—	—	—	—
42282	Wine & distilled alcoholic beverage whsle . . . . .	—	9.4	—	9.4	—	—	—	—
422820	Wine & distilled alcoholic beverage whsle . . . . .	—	9.4	—	9.4	—	—	—	—
4228201	Wine & distilled alcoholic bev (licensed operation) whsle . . . . .	—	9.4	—	9.4	—	—	—	—
4229	Miscellaneous nondurable goods whsle . . . . .	D	D	D	D	D	D	D	D
42291	Farm supplies whsle . . . . .	D	D	D	D	D	D	D	D
422910	Farm supplies whsle . . . . .	D	D	D	D	D	D	D	D
4229101	Farm supplies—farm dealers . . . . .	D	D	D	D	D	D	D	D
4229102	Farm supplies—whsle distributors . . . . .	D	D	D	D	D	D	D	D
42292	Book, periodical, & newspaper whsle . . . . .	D	D	D	D	—	—	—	—
422920	Book, periodical, & newspaper whsle . . . . .	D	D	D	D	—	—	—	—
42293	Flower, nursery stock, & florists' supplies whsle . . . . .	D	D	D	D	—	—	—	—
422930	Flower, nursery stock, & florists' supplies whsle . . . . .	D	D	D	D	—	—	—	—
42294	Tobacco & tobacco product whsle . . . . .	5.9	—	D	D	—	—	—	—
422940	Tobacco & tobacco product whsle . . . . .	5.9	—	D	D	—	—	—	—
42295	Paint, varnish, & supplies whsle . . . . .	D	D	D	D	—	—	—	—
422950	Paint, varnish, & supplies whsle . . . . .	D	D	D	D	—	—	—	—
4229501	Paint, varnish, & supplies whsle . . . . .	D	D	D	D	—	—	—	—
42299	Other miscellaneous nondurable goods whsle . . . . .	D	D	D	D	—	—	—	—
422990	Other miscellaneous nondurable goods whsle . . . . .	D	D	D	D	—	—	—	—
4229904	Other nondurable goods whsle . . . . .	D	D	D	D	—	—	—	—
<b>SMITH COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade . . . . .</b>	<b>3.6</b>	<b>10.9</b>	<b>D</b>	<b>D</b>	<b>—</b>	<b>—</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods . . . . .	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods . . . . .	D	D	D	D	—	—	D	D
4225	Farm-product raw material whsle . . . . .	.1	13.6	—	—	—	—	D	D
42259	Other farm product raw material whsle . . . . .	D	D	—	—	—	—	—	—
422590	Other farm product raw material whsle . . . . .	D	D	—	—	—	—	—	—
<b>SULLIVAN COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade . . . . .</b>	<b>4.1</b>	<b>1.8</b>	<b>7.1</b>	<b>2.9</b>	<b>—</b>	<b>.7</b>	<b>—</b>	<b>—</b>
421	Wholesale trade, durable goods . . . . .	8.4	3.1	11.8	3.8	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	15.3	3.0	D	D	—	—	D	D
42111	Automobile & other motor vehicle whsle . . . . .	D	D	D	D	—	—	D	D
421110	Automobile & other motor vehicle whsle . . . . .	D	D	D	D	—	—	D	D
42112	Motor vehicle supplies & new parts whsle . . . . .	D	D	D	D	—	—	—	—
421120	Motor vehicle supplies & new parts whsle . . . . .	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle . . . . .	D	D	D	D	—	—	—	—
42131	Lumber, plywood, millwork, & wood panel whsle . . . . .	D	D	D	D	—	—	—	—
421310	Lumber, plywood, millwork, & wood panel whsle . . . . .	D	D	D	D	—	—	—	—
4213103	Plywood, veneer, millwork, & wood panel whsle . . . . .	D	D	D	D	—	—	—	—
42132	Brick, stone, & related construction materials whsle . . . . .	D	D	—	—	—	—	—	—
421320	Brick, stone, & related construction materials whsle . . . . .	D	D	—	—	—	—	—	—
4213203	Cement, lime, & related products whsle . . . . .	D	D	—	—	—	—	—	—
4214	Professional & commercial equipment & supplies whsle . . . . .	D	D	D	D	—	—	—	—
4215	Metal & mineral (except petroleum) whsle . . . . .	D	D	D	D	—	—	—	—
42151	Metal service centers & offices . . . . .	D	D	D	D	—	—	—	—
421510	Metal service centers & offices . . . . .	D	D	D	D	—	—	—	—
4215101	Ferrous metal service centers & sales offices . . . . .	D	D	D	D	—	—	—	—
4216	Electrical goods whsle . . . . .	2.3	12.6	D	D	—	—	—	—
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	D	D	D	D	—	—	—	—
421610	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	D	D	D	D	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	1.7	.8	D	D	—	—	D	D
42171	Hardware whsle . . . . .	D	D	—	—	—	—	D	D
421710	Hardware whsle . . . . .	D	D	—	—	—	—	D	D

See footnotes at end of table.

**Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D.]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>SULLIVAN COUNTY, TN—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle	2.2	.5	D	D	D	D	—	—
42181	Construction & mining (except petroleum) machinery & equip whsle	8.0	—	8.0	—	—	—	—	—
421810	Construction & mining (except petroleum) machinery & equip whsle	8.0	—	8.0	—	—	—	—	—
42182	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
4218202	Farm machinery & equipment—whsle distributors	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle	1.0	2.2	D	D	—	—	—	—
421830	Industrial machinery & equipment whsle	1.0	2.2	D	D	—	—	—	—
4218303	General-purpose industrial machinery & equipment whsle	2.5	—	2.5	—	—	—	—	—
4218305	Materials handling equipment whsle	D	D	—	—	—	—	—	—
42184	Industrial supplies whsle	D	D	2.4	.8	—	—	—	—
421840	Industrial supplies whsle	D	D	2.4	.8	—	—	—	—
4218402	Mechanical power transmission supplies whsle	—	—	D	D	—	—	—	—
4218406	Other industrial supplies whsle	D	D	D	D	—	—	—	—
42186	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	D	D	—	—	—	—
421860	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	D	D	—	—	—	—
4218601	Aircraft & aeronautical equipment & supplies whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	.8	.8	1.7	1.8	D	D	D	D
4221	Paper & paper product whsle	D	D	D	D	—	—	—	—
4222	Drugs, & druggists' sundries whsle	D	D	D	D	—	—	—	—
42221	Drugs, & druggists' sundries whsle	D	D	D	D	—	—	—	—
422210	Drugs, & druggists' sundries whsle	D	D	D	D	—	—	—	—
4222101	General-line drugs whsle	D	D	D	D	—	—	—	—
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	D	D	—	—	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	D	D
42241	General-line grocery whsle	D	D	—	—	—	—	—	—
422410	General-line grocery whsle	D	D	—	—	—	—	—	—
4224103	Other general-line grocery whsle	D	D	—	—	—	—	—	—
42243	Dairy products, (except dried or canned) whsle	D	D	D	D	—	—	—	—
422430	Dairy products, (except dried or canned) whsle	D	D	D	D	—	—	—	—
4224301	Raw milk whsle	D	D	—	—	—	—	—	—
4226	Chemical & allied products whsle	D	D	—	32.3	D	D	—	—
42269	Other chemical & allied products whsle	D	D	—	—	D	D	—	—
422690	Other chemical & allied products whsle	D	D	—	—	D	D	—	—
4226902	Other chemical & allied products whsle	D	D	—	—	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	—	—	—	—	—	—	—	—
422710	Petroleum bulk stations & terminals	—	—	—	—	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP)	—	—	—	—	—	—	—	—
42271011	Petroleum bulk stations (except LP)	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
	<b>SUMNER COUNTY, TN</b>								
<b>42</b>	<b>Wholesale trade</b>	<b>2.4</b>	<b>3.8</b>	<b>2.7</b>	<b>3.8</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods	D	D	D	D	—	—	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
42111	Automobile & other motor vehicle whsle	D	D	D	D	—	—	—	—
421110	Automobile & other motor vehicle whsle	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle	D	D	D	D	—	—	—	—
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	—	—	—	—	—	—
421310	Lumber, plywood, millwork, & wood panel whsle	D	D	—	—	—	—	—	—
4213102	Lumber with yard whsle	D	D	—	—	—	—	—	—
42132	Brick, stone, & related construction materials whsle	D	D	D	D	—	—	—	—
421320	Brick, stone, & related construction materials whsle	D	D	D	D	—	—	—	—
4213201	Brick, block, tile, clay/cement sewer pipe whsle	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	—	—	—	—

See footnotes at end of table.



Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>SUMNER COUNTY, TN—Con.</b>									
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4216	Electrical goods whsle .....	1.1	9.6	—	—	—	—	—	—
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	1.7	8.8	—	—	—	—	—	—
421610	Electrical apparatus & equip, wiring supp, & const material whsle .....	1.7	8.8	—	—	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	8.6	3.3	8.8	3.9	—	—	—	—
42183	Industrial machinery & equipment whsle .....	3.7	5.2	D	D	—	—	—	—
421830	Industrial machinery & equipment whsle .....	3.7	5.2	D	D	—	—	—	—
42184	Industrial supplies whsle .....	3.1	—	3.1	—	—	—	—	—
421840	Industrial supplies whsle .....	3.1	—	3.1	—	—	—	—	—
4219	Miscellaneous durable goods whsle .....	D	D	D	D	—	—	D	D
42191	Sporting & recreational goods & supplies whsle .....	D	D	—	—	—	—	—	—
421910	Sporting & recreational goods & supplies whsle .....	D	D	—	—	—	—	—	—
42199	Other miscellaneous durable goods whsle .....	D	D	D	D	—	—	—	—
421990	Other miscellaneous durable goods whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle .....	D	D	D	D	—	—	—	—
42244	Poultry & poultry product whsle .....	D	D	D	D	—	—	—	—
422440	Poultry & poultry product whsle .....	D	D	D	D	—	—	—	—
4224402	Poultry & poultry product (except live) whsle .....	D	D	D	D	—	—	—	—
4226	Chemical & allied products whsle .....	D	D	—	—	—	—	—	—
4227	Petroleum & petroleum products whsle .....	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals .....	D	D	—	—	—	—	—	—
422710	Petroleum bulk stations & terminals .....	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle .....	D	D	D	D	—	—	—	—
42294	Tobacco & tobacco product whsle .....	D	D	—	—	—	—	—	—
422940	Tobacco & tobacco product whsle .....	D	D	—	—	—	—	—	—
42299	Other miscellaneous nondurable goods whsle .....	D	D	D	D	—	—	—	—
422990	Other miscellaneous nondurable goods whsle .....	D	D	D	D	—	—	—	—
4229904	Other nondurable goods whsle .....	D	D	D	D	—	—	—	—
<b>TIPTON COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>7.3</b>	<b>15.1</b>	<b>8.5</b>	<b>17.6</b>	—	—	—	—
421	Wholesale trade, durable goods .....	19.7	8.4	19.7	8.4	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	3.5	17.1	4.3	21.0	—	—	—	—
4224	Grocery & related products whsle .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle .....	5.6	—	—	—	—	—	—	—
42259	Other farm product raw material whsle .....	D	D	—	—	—	—	—	—
422590	Other farm product raw material whsle .....	D	D	—	—	—	—	—	—
4227	Petroleum & petroleum products whsle .....	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals .....	D	D	—	—	—	—	—	—
422710	Petroleum bulk stations & terminals .....	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle .....	D	D	D	D	—	—	—	—
42291	Farm supplies whsle .....	D	D	D	D	—	—	—	—
422910	Farm supplies whsle .....	D	D	D	D	—	—	—	—
<b>TROUSDALE COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>.2</b>	<b>24.5</b>	<b>D</b>	<b>D</b>	—	—	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	D	D
4223	Apparel, piece goods, & notions whsle .....	D	D	D	D	—	—	—	—

See footnotes at end of table.

Table 6. **Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D.]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>UNICOI COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>9.2</b>	<b>—</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>—</b>	<b>—</b>
421	Wholesale trade, durable goods .....	D	D	D	D	D	D	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle ....	D	D	D	D	—	—	—	—
42131	Lumber, plywood, millwork, & wood panel whsle .....	D	D	D	D	—	—	—	—
421310	Lumber, plywood, millwork, & wood panel whsle .....	D	D	D	D	—	—	—	—
4213102	Lumber with yard whsle .....	D	D	D	D	—	—	—	—
<b>UNION COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
<b>VAN BUREN COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>
<b>WARREN COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>2.1</b>	<b>9.6</b>	<b>D</b>	<b>D</b>	<b>—</b>	<b>—</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	4.7	2.8	4.7	2.8	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle ....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	2.7	7.6	2.7	7.6	—	—	—	—
422	Wholesale trade, nondurable goods .....	.6	13.6	D	D	—	—	D	D
4227	Petroleum & petroleum products whsle .....	—	—	—	—	—	—	—	—
42271	Petroleum bulk stations & terminals .....	—	—	—	—	—	—	—	—
422710	Petroleum bulk stations & terminals .....	—	—	—	—	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP) .....	—	—	—	—	—	—	—	—
42271011	Petroleum bulk stations (except LP) ....	—	—	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle .....	D	D	D	D	—	—	—	—
42299	Other miscellaneous nondurable goods whsle ..	D	D	D	D	—	—	—	—
422990	Other miscellaneous nondurable goods whsle ..	D	D	D	D	—	—	—	—
4229904	Other nondurable goods whsle .....	D	D	D	D	—	—	—	—
<b>WASHINGTON COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>2.0</b>	<b>2.2</b>	<b>2.2</b>	<b>2.3</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	D	D	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	D	D	—	—	—	—
42111	Automobile & other motor vehicle whsle .....	D	D	—	—	—	—	—	—
421110	Automobile & other motor vehicle whsle .....	D	D	—	—	—	—	—	—
4213	Lumber & other construction materials whsle ....	34.1	—	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle .....	D	D	D	D	D	D	D	D
42143	Computer & computer peripheral equipment & software whsle .....	D	D	—	—	—	—	—	—
421430	Computer & computer peripheral equipment & software whsle .....	D	D	—	—	—	—	—	—
4214301	Computer & peripheral equipment whsle ..	D	D	—	—	—	—	—	—
42143012	Computers & peripheral equipment for end use .....	D	D	—	—	—	—	—	—
42144	Other commercial equipment whsle .....	D	D	—	—	—	—	—	—
421440	Other commercial equipment whsle .....	D	D	—	—	—	—	—	—
4216	Electrical goods whsle .....	D	D	D	D	—	—	—	—
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	D	D	D	D	—	—	—	—
421610	Electrical apparatus & equip, wiring supp, & const material whsle .....	D	D	D	D	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	D	D	D	D	—	—	—	—

See footnotes at end of table.

**Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>WASHINGTON COUNTY, TN—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle . . . . .	1.0	.7	1.1	.8	—	—	—	—
42182	Farm & garden machinery & equipment whsle . . . . .	2.5	—	2.5	—	—	—	—	—
421820	Farm & garden machinery & equipment whsle . . . . .	2.5	—	2.5	—	—	—	—	—
4218201	Farm machinery & equipment—farm dealers . . . . .	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle . . . . .	D	D	D	D	—	—	—	—
421830	Industrial machinery & equipment whsle . . . . .	D	D	D	D	—	—	—	—
42184	Industrial supplies whsle . . . . .	D	D	D	D	—	—	—	—
421840	Industrial supplies whsle . . . . .	D	D	D	D	—	—	—	—
4218406	Other industrial supplies whsle . . . . .	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle . . . . .	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods . . . . .	D	D	D	D	D	D	D	D
4222	Drugs, & druggists' sundries whsle . . . . .	D	D	D	D	—	—	—	—
42221	Drugs, & druggists' sundries whsle . . . . .	D	D	D	D	—	—	—	—
422210	Drugs, & druggists' sundries whsle . . . . .	D	D	D	D	—	—	—	—
4222101	General-line drugs whsle . . . . .	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle . . . . .	D	D	D	D	D	D	—	—
42241	General-line grocery whsle . . . . .	D	D	D	D	—	—	—	—
422410	General-line grocery whsle . . . . .	D	D	D	D	—	—	—	—
4224103	Other general-line grocery whsle . . . . .	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle . . . . .	D	D	—	—	D	D	—	—
422490	Other grocery & related products whsle . . . . .	D	D	—	—	D	D	—	—
4224903	Soft drinks whsle . . . . .	D	D	—	—	—	—	—	—
4226	Chemical & allied products whsle . . . . .	D	D	D	D	—	—	—	—
42269	Other chemical & allied products whsle . . . . .	D	D	D	D	—	—	—	—
422690	Other chemical & allied products whsle . . . . .	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle . . . . .	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals . . . . .	D	D	—	—	—	—	—	—
422710	Petroleum bulk stations & terminals . . . . .	D	D	—	—	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle . . . . .	D	D	—	—	—	—	—	—
42281	Beer & ale whsle . . . . .	D	D	—	—	—	—	—	—
422810	Beer & ale whsle . . . . .	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle . . . . .	D	D	D	D	—	—	—	—
42292	Book, periodical, & newspaper whsle . . . . .	D	D	D	D	—	—	—	—
422920	Book, periodical, & newspaper whsle . . . . .	D	D	D	D	—	—	—	—
42294	Tobacco & tobacco product whsle . . . . .	D	D	—	—	—	—	—	—
422940	Tobacco & tobacco product whsle . . . . .	D	D	—	—	—	—	—	—
	<b>WAYNE COUNTY, TN</b>								
<b>42</b>	<b>Wholesale trade . . . . .</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>—</b>	<b>—</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods . . . . .	D	D	D	D	—	—	—	—
	<b>WEAKLEY COUNTY, TN</b>								
<b>42</b>	<b>Wholesale trade . . . . .</b>	<b>1.3</b>	<b>.6</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods . . . . .	1.0	7.5	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle . . . . .	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle . . . . .	3.7	—	3.7	—	—	—	—	—
422	Wholesale trade, nondurable goods . . . . .	1.4	.1	D	D	D	D	—	—
4224	Grocery & related products whsle . . . . .	D	D	D	D	—	—	—	—
42242	Packaged frozen food whsle . . . . .	D	D	D	D	—	—	—	—
422420	Packaged frozen food whsle . . . . .	D	D	D	D	—	—	—	—
42248	Fresh fruit & vegetable whsle . . . . .	D	D	D	D	—	—	—	—
422480	Fresh fruit & vegetable whsle . . . . .	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle . . . . .	—	—	—	—	—	—	—	—
4227	Petroleum & petroleum products whsle . . . . .	—	—	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle . . . . .	D	D	D	D	D	D	—	—
42291	Farm supplies whsle . . . . .	18.7	—	D	D	—	—	—	—
422910	Farm supplies whsle . . . . .	18.7	—	D	D	—	—	—	—
4229101	Farm supplies—farm dealers . . . . .	D	D	D	D	—	—	—	—
42292	Book, periodical, & newspaper whsle . . . . .	D	D	—	—	D	D	—	—
422920	Book, periodical, & newspaper whsle . . . . .	D	D	—	—	D	D	—	—

See footnotes at end of table.

**Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D.]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>WHITE COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>2.7</b>	<b>14.5</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle .....	D	D	D	D	—	—	—	—
42131	Lumber, plywood, millwork, & wood panel whsle .....	D	D	—	—	—	—	—	—
421310	Lumber, plywood, millwork, & wood panel whsle .....	D	D	—	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle .....	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals .....	D	D	—	—	—	—	—	—
422710	Petroleum bulk stations & terminals .....	D	D	—	—	—	—	—	—
<b>WILLIAMSON COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>1.2</b>	<b>.8</b>	<b>5.9</b>	<b>2.7</b>	<b>—</b>	<b>.4</b>	<b>—</b>	<b>—</b>
421	Wholesale trade, durable goods .....	1.5	1.0	7.9	3.7	—	.5	.1	—
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	30.0	4.4	D	D	—	—	D	D
42111	Automobile & other motor vehicle whsle .....	D	D	—	—	—	—	—	—
421110	Automobile & other motor vehicle whsle .....	D	D	—	—	—	—	—	—
42112	Motor vehicle supplies & new parts whsle .....	D	D	—	—	—	—	D	D
421120	Motor vehicle supplies & new parts whsle .....	D	D	—	—	—	—	D	D
4211202	Motor vehicle supplies & new parts—jobbers .....	D	D	—	—	—	—	—	—
4212	Furniture & home furnishings whsle .....	—	.5	D	D	—	—	—	—
42121	Furniture whsle .....	D	D	D	D	—	—	—	—
421210	Furniture whsle .....	D	D	D	D	—	—	—	—
4212102	Office & business furniture whsle .....	D	D	D	D	—	—	—	—
42122	Home furnishings whsle .....	D	D	—	—	—	—	—	—
421220	Home furnishings whsle .....	D	D	—	—	—	—	—	—
4212202	Linens, domestics, draperies, & curtains whsle .....	D	D	—	—	—	—	—	—
4213	Lumber & other construction materials whsle .....	D	D	D	D	—	—	—	—
42139	Other construction materials whsle .....	D	D	D	D	—	—	—	—
421390	Other construction materials whsle .....	D	D	D	D	—	—	—	—
4213902	Other construction materials whsle .....	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle .....	D	D	D	D	D	D	D	D
42143	Computer & computer peripheral equipment & software whsle .....	D	D	D	D	—	—	—	—
421430	Computer & computer peripheral equipment & software whsle .....	D	D	D	D	—	—	—	—
42145	Medical, dental, & hospital equipment & supplies whsle .....	.2	—	—	—	D	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle .....	.2	—	—	—	D	D	D	D
4214501	Surgical, medical, & hospital supplies whsle .....	.2	—	—	—	—	—	D	D
4215	Metal & mineral (except petroleum) whsle .....	D	D	—	—	D	D	—	—
42151	Metal service centers & offices .....	D	D	—	—	D	D	—	—
421510	Metal service centers & offices .....	D	D	—	—	D	D	—	—
4215101	Ferrous metal service centers & sales offices .....	D	D	—	—	D	D	—	—
42151012	Ferrous metal sales offices .....	D	D	—	—	D	D	—	—
42152	Coal & other mineral & ore whsle .....	D	D	—	—	—	—	—	—
421520	Coal & other mineral & ore whsle .....	D	D	—	—	—	—	—	—
4215201	Coal whsle .....	D	D	—	—	—	—	—	—
4216	Electrical goods whsle .....	.2	1.3	D	D	D	D	—	—
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	—	5.3	—	—	—	—	—	—
421610	Electrical apparatus & equip, wiring supp, & const material whsle .....	—	5.3	—	—	—	—	—	—
42169	Other electronic parts & equipment whsle .....	D	D	—	—	—	—	D	D
421690	Other electronic parts & equipment whsle .....	D	D	—	—	—	—	D	D
4216901	Communications equipment & supplies whsle .....	—	—	—	—	—	—	—	—
4216902	Electronic parts (excluding communications equipment) whsle .....	D	D	—	—	—	—	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	8.2	—	—	—	—	—	—	—
42171	Hardware whsle .....	4.4	—	—	—	—	—	D	D
421710	Hardware whsle .....	4.4	—	—	—	—	—	D	D

See footnotes at end of table.

**Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>WILLIAMSON COUNTY, TN—Con.</b>									
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle . . . . .	4.3	4.0	D	D	—	—	D	D
42182	Farm & garden machinery & equipment whsle . . . . .	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whsle . . . . .	D	D	D	D	—	—	—	—
4218203	Lawn & garden machinery & equipment whsle . . . . .	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle . . . . .	6.4	1.9	8.0	.7	—	—	D	D
421830	Industrial machinery & equipment whsle . . . . .	6.4	1.9	8.0	.7	—	—	D	D
4218303	General-purpose industrial machinery & equipment whsle . . . . .	3.5	—	D	D	—	—	—	—
4218304	Metalworking machinery & equipment whsle . . . . .	D	D	D	D	—	—	—	—
4218305	Materials handling equipment whsle . . . . .	D	D	—	—	—	—	—	—
4218307	Other industrial machinery & equipment whsle . . . . .	9.8	4.7	D	D	—	—	—	—
42184	Industrial supplies whsle . . . . .	D	D	—	—	—	—	—	—
421840	Industrial supplies whsle . . . . .	D	D	—	—	—	—	—	—
4219	Miscellaneous durable goods whsle . . . . .	D	D	D	D	—	—	D	D
42191	Sporting & recreational goods & supplies whsle . . . . .	D	D	—	—	—	—	—	—
421910	Sporting & recreational goods & supplies whsle . . . . .	D	D	—	—	—	—	—	—
42199	Other miscellaneous durable goods whsle . . . . .	D	D	D	D	—	—	D	D
421990	Other miscellaneous durable goods whsle . . . . .	D	D	D	D	—	—	D	D
4219903	General merchandise (durable goods) whsle . . . . .	D	D	—	—	—	—	D	D
4219904	Prerecorded media whsle . . . . .	D	D	D	D	—	—	—	—
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle . . . . .	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods . . . . .	.7	.3	2.8	1.3	—	—	—	—
4221	Paper & paper product whsle . . . . .	1.4	1.3	D	D	—	—	—	—
4222	Drugs, & druggists' sundries whsle . . . . .	D	D	—	—	—	—	—	—
42221	Drugs, & druggists' sundries whsle . . . . .	D	D	—	—	—	—	—	—
422210	Drugs, & druggists' sundries whsle . . . . .	D	D	—	—	—	—	—	—
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle . . . . .	D	D	—	—	—	—	—	—
4223	Apparel, piece goods, & notions whsle . . . . .	D	D	D	D	D	D	—	—
42234	Footwear whsle . . . . .	D	D	—	—	—	—	—	—
422340	Footwear whsle . . . . .	D	D	—	—	—	—	—	—
4225	Farm-product raw material whsle . . . . .	—	.6	D	D	—	—	D	D
42251	Grain & field bean whsle . . . . .	D	D	—	—	—	—	—	—
422510	Grain & field bean whsle . . . . .	D	D	—	—	—	—	—	—
4226	Chemical & allied products whsle . . . . .	—	—	D	D	—	—	—	—
42269	Other chemical & allied products whsle . . . . .	D	D	—	—	—	—	—	—
422690	Other chemical & allied products whsle . . . . .	D	D	—	—	—	—	—	—
4226902	Other chemical & allied products whsle . . . . .	D	D	—	—	—	—	—	—
4227	Petroleum & petroleum products whsle . . . . .	D	D	D	D	D	D	—	—
42271	Petroleum bulk stations & terminals . . . . .	—	—	—	—	—	—	—	—
422710	Petroleum bulk stations & terminals . . . . .	—	—	—	—	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP) . . . . .	D	D	D	D	—	—	—	—
42271011	Petroleum bulk stations (except LP) . . . . .	D	D	D	D	—	—	—	—
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals) . . . . .	D	D	—	—	—	—	—	—
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) . . . . .	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle . . . . .	D	D	D	D	D	D	D	D
42291	Farm supplies whsle . . . . .	D	D	D	D	—	—	D	D
422910	Farm supplies whsle . . . . .	D	D	D	D	—	—	D	D
4229102	Farm supplies—whsle distributors . . . . .	D	D	—	—	—	—	D	D
42292	Book, periodical, & newspaper whsle . . . . .	D	D	—	—	—	—	—	—
422920	Book, periodical, & newspaper whsle . . . . .	D	D	—	—	—	—	—	—
42299	Other miscellaneous nondurable goods whsle . . . . .	D	D	—	—	—	—	—	—
422990	Other miscellaneous nondurable goods whsle . . . . .	D	D	—	—	—	—	—	—
4229904	Other nondurable goods whsle . . . . .	D	D	—	—	—	—	—	—

See footnotes at end of table.

Table 6. **Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>WILSON COUNTY, TN</b>									
42	Wholesale trade .....	2.5	4.4	6.8	2.4	D	D	D	D
421	Wholesale trade, durable goods .....	10.5	6.6	D	D	—	—	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	6.6	.2	D	D	—	—	—	—
42185	Service establishment equipment & supplies whsle .....	—	1.0	D	D	—	—	—	—
421850	Service establishment equipment & supplies whsle .....	—	1.0	D	D	—	—	—	—
42186	Transportation equipment & supplies (exc motor vehicle) whsle .....	D	D	D	D	—	—	—	—
421860	Transportation equipment & supplies (exc motor vehicle) whsle .....	D	D	D	D	—	—	—	—
4218603	Other transportation equipment & supplies whsle .....	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	.9	4.0	D	D	D	D	D	D
4223	Apparel, piece goods, & notions whsle .....	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle .....	—	4.5	—	—	D	D	D	D
42241	General-line grocery whsle .....	D	D	—	—	—	—	—	—
422410	General-line grocery whsle .....	D	D	—	—	—	—	—	—
4224103	Other general-line grocery whsle .....	D	D	—	—	—	—	—	—
42247	Meat & meat product whsle .....	D	D	—	—	—	—	—	—
422470	Meat & meat product whsle .....	D	D	—	—	—	—	—	—
42249	Other grocery & related products whsle .....	D	D	—	—	—	—	—	—
422490	Other grocery & related products whsle .....	D	D	—	—	—	—	—	—
4224903	Soft drinks whsle .....	D	D	—	—	—	—	—	—
4227	Petroleum & petroleum products whsle .....	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals .....	D	D	—	—	—	—	—	—
422710	Petroleum bulk stations & terminals .....	D	D	—	—	—	—	—	—

<sup>1</sup>Includes sales information obtained from administrative records of other Federal agencies.

<sup>2</sup>Includes sales information which was imputed based on historic company ratios or administrative records, or on industry averages.

**Table 7. Summary Statistics for Places: 1997**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
<b>ALCOA, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>19</b>	<b>224 296</b>	<b>14 980</b>	<b>3 485</b>	<b>590</b>	<b>33 163</b>	<b>15 756</b>	<b>16 688</b>
421	Wholesale trade, durable goods .....	15	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	4	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle .....	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	4	D	D	D	e	D	D	D
4222	Drugs, & druggists' sundries whsle ....	1	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whsle ..	1	D	D	D	c	D	D	D
4224	Grocery & related products whsle .....	1	D	D	D	e	D	D	D
42242	Packaged frozen food whsle .....	1	D	D	D	e	D	D	D
	<b>Merchant wholesalers .....</b>	<b>18</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>f</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	14	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	4	D	D	D	e	D	D	D
4222	Drugs, & druggists' sundries whsle ....	1	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whsle ..	1	D	D	D	c	D	D	D
4224	Grocery & related products whsle .....	1	D	D	D	e	D	D	D
42242	Packaged frozen food whsle .....	1	D	D	D	e	D	D	D
	<b>Agents, brokers, and commission merchants .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	1	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	1	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle .....	1	D	D	D	b	D	D	D
<b>ALGOOD, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods .....	2	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle .....	1	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals ..	1	D	D	D	a	D	D	D
	<b>Merchant wholesalers .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods .....	2	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle .....	1	D	D	D	a	D	D	D
<b>ASHLAND CITY, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	2	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	2	D	D	D	b	D	D	D
<b>ATHENS, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>20</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	13	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle .....	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	7	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle .....	1	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals ..	1	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle .....	3	D	D	D	b	D	D	D
42294	Tobacco & tobacco product whsle...	1	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>19</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	13	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle .....	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	6	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle .....	1	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle .....	3	D	D	D	b	D	D	D

**Table 7. Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>ATHENS, TN—Con.</b>									
	<b>Manufacturers' sales branches and sales offices . . .</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>BARTLETT, TN</b>									
<b>42</b>	<b>Wholesale trade . . . . .</b>	<b>50</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>e</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods . . . . .	40	D	D	D	e	D	D	D
4214	Professional & commercial equipment & supplies whsle . . . . .	9	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle . . . . .	5	D	D	D	b	D	D	D
4216	Electrical goods whsle . . . . .	7	D	D	D	b	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle . . . . .	13	34 775	4 517	1 256	98	7 692	1 306	2 008
42183	Industrial machinery & equipment whsle . . . . .	11	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle . . .	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods . . . .	10	D	D	D	c	D	D	D
	<b>Merchant wholesalers . . . . .</b>	<b>36</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>e</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods . . . . .	28	D	D	D	e	D	D	D
4214	Professional & commercial equipment & supplies whsle . . . . .	8	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle . . . . .	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle . . . . .	6	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle . . . . .	5	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle . . .	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods . . . .	8	D	D	D	c	D	D	D
	<b>Manufacturers' sales branches and sales offices . .</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Agents, brokers, and commission merchants . . . . .</b>	<b>12</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods . . . . .	10	D	D	D	b	D	D	D
4216	Electrical goods whsle . . . . .	1	D	D	D	a	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle . . . . .	5	D	D	D	a	D	D	D
42183	Industrial machinery & equipment whsle . . . . .	5	D	D	D	a	D	D	D
<b>BELLE MEADE, TN *</b>									
<b>42</b>	<b>Wholesale trade . . . . .</b>	<b>3</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods . . . .	2	D	D	D	a	D	D	D
4223	Apparel, piece goods, & notions whsle .	1	D	D	D	a	D	D	D
	<b>Merchant wholesalers . . . . .</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Agents, brokers, and commission merchants . . . . .</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods . . . .	2	D	D	D	a	D	D	D
<b>BOLIVAR, TN</b>									
<b>42</b>	<b>Wholesale trade . . . . .</b>	<b>8</b>	<b>24 544</b>	<b>1 704</b>	<b>351</b>	<b>108</b>	<b>3 840</b>	<b>1 626</b>	<b>1 681</b>
421	Wholesale trade, durable goods . . . . .	4	12 401	1 265	243	84	2 660	1 589	1 643
4213	Lumber & other construction materials whsle . . . . .	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods . . . .	4	12 143	439	108	24	1 180	37	38
4227	Petroleum & petroleum products whsle . . . . .	2	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals .	2	D	D	D	a	D	D	D
	<b>Merchant wholesalers . . . . .</b>	<b>8</b>	<b>24 544</b>	<b>1 704</b>	<b>351</b>	<b>108</b>	<b>3 840</b>	<b>1 626</b>	<b>1 681</b>
421	Wholesale trade, durable goods . . . . .	4	12 401	1 265	243	84	2 660	1 589	1 643
4213	Lumber & other construction materials whsle . . . . .	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods . . . .	4	12 143	439	108	24	1 180	37	38
4227	Petroleum & petroleum products whsle . . . . .	2	D	D	D	a	D	D	D



**Table 7. Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
<b>BRENTWOOD, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>114</b>	<b>1 708 148</b>	<b>58 009</b>	<b>13 471</b>	<b>976</b>	<b>107 334</b>	<b>25 556</b>	<b>31 561</b>
421	Wholesale trade, durable goods .....	76	1 192 048	48 710	11 354	837	90 871	21 041	23 112
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	1	D	D	D	a	D	D	D
4212	Furniture & home furnishings whsle ...	3	D	D	D	b	D	D	D
42121	Furniture whsle .....	3	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle .....	4	D	D	D	b	D	D	D
42139	Other construction materials whsle ..	2	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle .....	14	100 103	9 104	2 438	146	16 197	393	403
42145	Medical, dental, & hospital equipment & supplies whsle .....	6	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle .....	7	D	D	D	c	D	D	D
42151	Metal service centers & offices .....	6	D	D	D	b	D	D	D
42152	Coal & other mineral & ore whsle ...	1	D	D	D	b	D	D	D
4216	Electrical goods whsle .....	12	172 573	9 912	3 000	142	14 853	1 012	1 094
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	4	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle .....	8	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle .....	15	41 105	2 396	495	82	4 814	1 271	3 533
42183	Industrial machinery & equipment whsle .....	14	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	16	D	D	D	c	D	D	D
42191	Sporting & recreational goods & supplies whsle .....	4	D	D	D	a	D	D	D
42199	Other miscellaneous durable goods whsle .....	8	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods .....	38	516 100	9 299	2 117	139	16 463	4 515	8 449
4221	Paper & paper product whsle .....	6	D	D	D	a	D	D	D
4222	Drugs, & druggists' sundries whsle ...	2	D	D	D	a	D	D	D
42221	Drugs, & druggists' sundries whsle ..	2	D	D	D	a	D	D	D
4223	Apparel, piece goods, & notions whsle ..	8	10 821	736	168	19	1 493	841	885
4225	Farm-product raw material whsle .....	4	55 515	520	136	6	942	1 192	-
4226	Chemical & allied products whsle .....	5	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle .....	4	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle .....	1	D	D	D	a	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	1	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle .....	9	D	D	D	b	D	D	D
42291	Farm supplies whsle .....	1	D	D	D	a	D	D	D
	<b>Merchant wholesalers .....</b>	<b>62</b>	<b>290 523</b>	<b>26 276</b>	<b>4 285</b>	<b>458</b>	<b>54 341</b>	<b>17 032</b>	<b>25 063</b>
421	Wholesale trade, durable goods .....	40	193 727	21 999	3 559	397	45 864	12 727	16 846
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	1	D	D	D	a	D	D	D
4212	Furniture & home furnishings whsle ...	1	D	D	D	b	D	D	D
42121	Furniture whsle .....	1	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle .....	4	D	D	D	b	D	D	D
42139	Other construction materials whsle ..	2	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle .....	8	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle .....	7	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	10	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whsle .....	5	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods .....	22	96 796	4 277	726	61	8 477	4 305	8 217
4225	Farm-product raw material whsle .....	3	D	D	D	a	D	D	D
4226	Chemical & allied products whsle .....	2	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle .....	6	D	D	D	b	D	D	D
42291	Farm supplies whsle .....	1	D	D	D	a	D	D	D

**Table 7. Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
<b>BRENTWOOD, TN—Con.</b>									
	<b>Manufacturers' sales branches and sales offices . . .</b>	<b>21</b>	<b>1 210 589</b>	<b>25 382</b>	<b>7 519</b>	<b>403</b>	<b>42 358</b>	<b>8 314</b>	<b>6 268</b>
421	Wholesale trade, durable goods . . . . .	14	D	D	D	e	D	D	D
4214	Professional & commercial equipment & supplies whsle . . . . .	2	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle . . . . .	1	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle . . . . .	5	D	D	D	c	D	D	D
42151	Metal service centers & offices . . . . .	4	D	D	D	b	D	D	D
4216	Electrical goods whsle . . . . .	6	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods . . . . .	7	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle . . . . .	1	D	D	D	a	D	D	D
	<b>Agents, brokers, and commission merchants . . . . .</b>	<b>31</b>	<b>207 036</b>	<b>6 351</b>	<b>1 667</b>	<b>115</b>	<b>10 635</b>	<b>210</b>	<b>230</b>
421	Wholesale trade, durable goods . . . . .	22	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle . . . . .	4	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle . . . . .	4	D	D	D	b	D	D	D
4216	Electrical goods whsle . . . . .	2	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle . . . . .	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle . . . . .	6	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle . . . . .	6	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle . . . . .	6	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods . . . . .	9	D	D	D	a	D	D	D
4225	Farm-product raw material whsle . . . . .	1	D	D	D	a	D	D	D
<b>BRISTOL, TN</b>									
<b>42</b>	<b>Wholesale trade . . . . .</b>	<b>57</b>	<b>461 996</b>	<b>26 325</b>	<b>6 867</b>	<b>834</b>	<b>49 348</b>	<b>22 462</b>	<b>20 231</b>
421	Wholesale trade, durable goods . . . . .	38	111 292	8 581	2 175	442	15 546	8 138	5 404
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	4	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle . . . . .	4	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle . . . . .	3	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle . . . . .	9	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	4	D	D	D	b	D	D	D
42171	Hardware whsle . . . . .	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle . . . . .	9	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle . . . . .	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods . . . . .	19	350 704	17 744	4 692	392	33 802	14 324	14 827
4221	Paper & paper product whsle . . . . .	4	D	D	D	b	D	D	D
4222	Drugs, & druggists' sundries whsle . . . . .	3	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whsle . . . . .	3	D	D	D	c	D	D	D
4224	Grocery & related products whsle . . . . .	5	D	D	D	b	D	D	D
	<b>Merchant wholesalers . . . . .</b>	<b>51</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>f</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods . . . . .	36	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	3	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle . . . . .	3	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle . . . . .	9	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle . . . . .	9	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle . . . . .	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods . . . . .	15	D	D	D	c	D	D	D
4221	Paper & paper product whsle . . . . .	3	D	D	D	b	D	D	D
4222	Drugs, & druggists' sundries whsle . . . . .	2	D	D	D	b	D	D	D
42221	Drugs, & druggists' sundries whsle . . . . .	2	D	D	D	b	D	D	D
4224	Grocery & related products whsle . . . . .	4	D	D	D	b	D	D	D

**Table 7. Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>BRISTOL, TN—Con.</b>									
	<b>Manufacturers' sales branches and sales offices . . .</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods . . . . .	1	D	D	D	c	D	D	D
	<b>Agents, brokers, and commission merchants . . . . .</b>	<b>5</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods . . . . .	2	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	1	D	D	D	b	D	D	D
42171	Hardware whsle . . . . .	1	D	D	D	b	D	D	D
<b>BROWNSVILLE, TN</b>									
<b>42</b>	<b>Wholesale trade . . . . .</b>	<b>11</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods . . . . .	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle . . . . .	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods . . . . .	9	D	D	D	b	D	D	D
4224	Grocery & related products whsle . . . . .	1	D	D	D	a	D	D	D
4225	Farm-product raw material whsle . . . . .	5	D	D	D	b	D	D	D
42259	Other farm product raw material whsle . . . . .	5	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle . . . . .	1	D	D	D	b	D	D	D
42291	Farm supplies whsle . . . . .	1	D	D	D	b	D	D	D
	<b>Merchant wholesalers . . . . .</b>	<b>10</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods . . . . .	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle . . . . .	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods . . . . .	8	D	D	D	b	D	D	D
4224	Grocery & related products whsle . . . . .	1	D	D	D	a	D	D	D
4225	Farm-product raw material whsle . . . . .	4	D	D	D	b	D	D	D
42259	Other farm product raw material whsle . . . . .	4	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle . . . . .	1	D	D	D	b	D	D	D
42291	Farm supplies whsle . . . . .	1	D	D	D	b	D	D	D
	<b>Agents, brokers, and commission merchants . . . . .</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>CAMDEN, TN</b>									
<b>42</b>	<b>Wholesale trade . . . . .</b>	<b>5</b>	<b>10 063</b>	<b>575</b>	<b>152</b>	<b>31</b>	<b>1 492</b>	<b>196</b>	<b>220</b>
422	Wholesale trade, nondurable goods . . . . .	2	D	D	D	a	D	D	D
	<b>Merchant wholesalers . . . . .</b>	<b>5</b>	<b>10 063</b>	<b>575</b>	<b>152</b>	<b>31</b>	<b>1 492</b>	<b>196</b>	<b>220</b>
422	Wholesale trade, nondurable goods . . . . .	2	D	D	D	a	D	D	D
<b>CARTHAGE, TN</b>									
<b>42</b>	<b>Wholesale trade . . . . .</b>	<b>6</b>	<b>39 639</b>	<b>898</b>	<b>122</b>	<b>48</b>	<b>2 123</b>	<b>368</b>	<b>270</b>
422	Wholesale trade, nondurable goods . . . . .	5	D	D	D	b	D	D	D
4225	Farm-product raw material whsle . . . . .	3	D	D	D	b	D	D	D
42259	Other farm product raw material whsle . . . . .	2	D	D	D	a	D	D	D
	<b>Merchant wholesalers . . . . .</b>	<b>4</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods . . . . .	3	D	D	D	a	D	D	D
	<b>Agents, brokers, and commission merchants . . . . .</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods . . . . .	2	D	D	D	b	D	D	D
4225	Farm-product raw material whsle . . . . .	2	D	D	D	b	D	D	D
<b>CENTERVILLE, TN</b>									
<b>42</b>	<b>Wholesale trade . . . . .</b>	<b>4</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Merchant wholesalers . . . . .</b>	<b>4</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>

**Table 7. Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
	<b>CHATTANOOGA, TN *</b>								
<b>42</b>	<b>Wholesale trade .....</b>	<b>602</b>	<b>3 688 758</b>	<b>255 065</b>	<b>59 745</b>	<b>8 378</b>	<b>507 518</b>	<b>316 391</b>	<b>339 515</b>
421	Wholesale trade, durable goods .....	425	1 804 786	165 095	38 341	5 239	329 321	213 546	216 482
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	46	D	D	D	f	D	D	D
42111	Automobile & other motor vehicle whsle .....	8	D	D	D	e	D	D	D
42112	Motor vehicle supplies & new parts whsle .....	22	D	D	D	e	D	D	D
42113	Tire & tube whsle .....	7	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle ...	17	D	D	D	c	D	D	D
42121	Furniture whsle .....	11	39 564	3 953	799	128	7 825	5 489	5 619
42122	Home furnishings whsle .....	6	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle .....	19	87 407	7 500	1 700	268	15 238	7 418	7 765
42131	Lumber, plywood, millwork, & wood panel whsle .....	9	D	D	D	c	D	D	D
42132	Brick, stone, & related construction materials whsle .....	3	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle .....	65	148 556	24 172	5 443	657	44 129	11 691	12 471
42142	Office equipment whsle .....	18	D	D	D	e	D	D	D
42143	Computer & computer peripheral equipment & software whsle .....	26	D	D	D	c	D	D	D
42144	Other commercial equipment whsle .	9	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle .....	7	21 247	2 664	530	69	4 976	2 058	2 077
4215	Metal & mineral (except petroleum) whsle .....	23	D	D	D	f	D	D	D
42151	Metal service centers & offices .....	20	D	D	D	f	D	D	D
4216	Electrical goods whsle .....	66	330 920	21 724	5 186	653	39 962	29 047	28 945
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	31	D	D	D	e	D	D	D
42162	Electrical appliance, television & radio set whsle .....	7	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle .....	28	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	45	141 887	14 006	3 364	413	24 500	17 552	17 972
42171	Hardware whsle .....	17	41 915	4 483	1 014	139	7 857	5 545	5 635
42172	Plumbing & heating equipment & supplies (hydronics) whsle .....	10	23 234	2 388	551	87	4 895	4 574	4 209
42173	Warm air heating & air-conditioning equipment & supplies whsle .....	15	71 266	6 210	1 584	158	10 292	6 435	7 167
4218	Machinery, equipment, & supplies whsle .....	117	340 627	42 280	9 444	1 239	73 681	40 978	41 622
42181	Construction & mining (except petroleum) machinery & equip whsle .....	12	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle .....	52	110 893	18 266	3 956	495	29 035	10 568	10 803
42184	Industrial supplies whsle .....	38	D	D	D	e	D	D	D
42185	Service establishment equipment & supplies whsle .....	11	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	27	D	D	D	e	D	D	D
42191	Sporting & recreational goods & supplies whsle .....	4	D	D	D	b	D	D	D
42193	Recyclable material whsle .....	12	D	D	D	e	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle .....	4	D	D	D	b	D	D	D

**Table 7. Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>CHATTANOOGA, TN *—Con.</b>									
<b>42 Wholesale trade—Con.</b>									
422	Wholesale trade, nondurable goods . . . .	177	1 883 972	89 970	21 404	3 139	178 197	102 845	123 033
4221	Paper & paper product whsle . . . . .	28	92 840	9 412	2 645	284	17 277	7 219	6 969
42212	Stationery & office supplies whsle . . .	14	D	D	D	c	D	D	D
42213	Industrial & personal service paper whsle . . . . .	9	D	D	D	b	D	D	D
4222	Drugs, & druggists' sundries whsle . . . .	8	D	D	D	e	D	D	D
42221	Drugs, & druggists' sundries whsle . .	8	D	D	D	e	D	D	D
4223	Apparel, piece goods, & notions whsle .	22	33 668	3 191	736	96	7 090	3 620	6 044
42231	Piece goods, notions, & other dry goods whsle . . . . .	7	D	D	D	b	D	D	D
4224	Grocery & related products whsle . . . .	34	425 050	32 576	7 345	1 254	60 528	17 987	18 636
42244	Poultry & poultry product whsle . . . .	1	D	D	D	a	D	D	D
42245	Confectionery whsle . . . . .	4	D	D	D	e	D	D	D
42248	Fresh fruit & vegetable whsle . . . . .	7	D	D	D	b	D	D	D
42249	Other grocery & related products whsle . . . . .	10	D	D	D	f	D	D	D
4226	Chemical & allied products whsle . . . .	37	D	D	D	e	D	D	D
42269	Other chemical & allied products whsle . . . . .	32	D	D	D	e	D	D	D
4227	Petroleum & petroleum products whsle . . . . .	17	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals .	10	412 199	3 254	769	108	8 615	9 289	9 681
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals) . . . .	7	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle . . . . .	6	55 052	5 441	1 107	175	10 179	7 127	6 962
42281	Beer & ale whsle . . . . .	4	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle . . . . .	24	D	D	D	f	D	D	D
42291	Farm supplies whsle . . . . .	2	D	D	D	e	D	D	D
42294	Tobacco & tobacco product whsle . . .	1	D	D	D	a	D	D	D
42299	Other miscellaneous nondurable goods whsle . . . . .	12	D	D	D	b	D	D	D
<b>Merchant wholesalers . . . . .</b>		<b>506</b>	<b>2 597 495</b>	<b>214 993</b>	<b>50 292</b>	<b>7 195</b>	<b>431 723</b>	<b>297 275</b>	<b>319 328</b>
421	Wholesale trade, durable goods . . . . .	361	1 338 190	142 161	32 749	4 667	289 252	205 956	208 298
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	41	D	D	D	f	D	D	D
42111	Automobile & other motor vehicle whsle . . . . .	7	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle . . . . .	19	D	D	D	e	D	D	D
42113	Tire & tube whsle . . . . .	6	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle . . .	16	D	D	D	c	D	D	D
42121	Furniture whsle . . . . .	10	D	D	D	c	D	D	D
42122	Home furnishings whsle . . . . .	6	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle . . . . .	14	43 867	5 534	1 158	202	10 830	6 447	6 765
42131	Lumber, plywood, millwork, & wood panel whsle . . . . .	7	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle . . . . .	58	D	D	D	f	D	D	D
42142	Office equipment whsle . . . . .	14	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle . . . . .	23	D	D	D	c	D	D	D
42144	Other commercial equipment whsle . . .	9	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle . . . . .	7	21 247	2 664	530	69	4 976	2 058	2 077
4215	Metal & mineral (except petroleum) whsle . . . . .	14	D	D	D	f	D	D	D
42151	Metal service centers & offices . . . . .	13	D	D	D	f	D	D	D
4216	Electrical goods whsle . . . . .	48	D	D	D	f	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	19	D	D	D	c	D	D	D
42162	Electrical appliance, television & radio set whsle . . . . .	6	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle . . . . .	23	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	40	94 278	12 200	3 008	390	21 918	17 552	17 833
42171	Hardware whsle . . . . .	16	D	D	D	c	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	8	D	D	D	b	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	13	D	D	D	c	D	D	D

**Table 7. Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
	<b>CHATTANOOGA, TN *—Con.</b>								
	<b>Merchant wholesalers—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies								
42181	whsle .....	103	D	D	D	g	D	D	D
	Construction & mining (except petroleum) machinery & equip								
	whsle .....	12	D	D	D	c	D	D	D
42183	Industrial machinery & equipment								
	whsle .....	43	87 233	16 575	3 613	460	26 055	10 320	10 459
42184	Industrial supplies whsle .....	34	D	D	D	e	D	D	D
42185	Service establishment equipment & supplies whsle .....	10	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	27	D	D	D	e	D	D	D
42191	Sporting & recreational goods & supplies whsle .....	4	D	D	D	b	D	D	D
42193	Recyclable material whsle .....	12	D	D	D	e	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle .....	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	145	1 259 305	72 832	17 543	2 528	142 471	91 319	111 030
4221	Paper & paper product whsle .....	23	D	D	D	e	D	D	D
42212	Stationery & office supplies whsle ...	9	D	D	D	c	D	D	D
42213	Industrial & personal service paper whsle .....	9	D	D	D	b	D	D	D
4222	Drugs, & druggists' sundries whsle ...	8	D	D	D	e	D	D	D
42221	Drugs, & druggists' sundries whsle ..	8	D	D	D	e	D	D	D
4223	Apparel, piece goods, & notions whsle .	19	D	D	D	b	D	D	D
42231	Piece goods, notions, & other dry goods whsle .....	7	D	D	D	b	D	D	D
4224	Grocery & related products whsle .....	26	D	D	D	f	D	D	D
42244	Poultry & poultry product whsle .....	1	D	D	D	a	D	D	D
42245	Confectionery whsle .....	3	D	D	D	e	D	D	D
42249	Other grocery & related products whsle .....	7	D	D	D	c	D	D	D
4226	Chemical & allied products whsle .....	31	D	D	D	e	D	D	D
42269	Other chemical & allied products whsle .....	27	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle .....	12	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals .	5	D	D	D	b	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	7	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle .....	6	55 052	5 441	1 107	175	10 179	7 127	6 962
4229	Miscellaneous nondurable goods whsle .....	20	D	D	D	f	D	D	D
42291	Farm supplies whsle .....	1	D	D	D	e	D	D	D
42299	Other miscellaneous nondurable goods whsle .....	10	D	D	D	b	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>48</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>f</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	28	D	D	D	e	D	D	D
4213	Lumber & other construction materials whsle .....	4	D	D	D	b	D	D	D
42132	Brick, stone, & related construction materials whsle .....	2	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle .....	5	D	D	D	b	D	D	D
4216	Electrical goods whsle .....	8	D	D	D	b	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	7	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	6	D	D	D	c	D	D	D
42184	Industrial supplies whsle .....	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	20	D	D	D	f	D	D	D
4224	Grocery & related products whsle .....	4	D	D	D	e	D	D	D
42249	Other grocery & related products whsle .....	3	D	D	D	e	D	D	D
4227	Petroleum & petroleum products whsle .....	5	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals .	5	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle .....	2	D	D	D	a	D	D	D
42299	Other miscellaneous nondurable goods whsle .....	1	D	D	D	a	D	D	D

**Table 7. Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>CHATTANOOGA, TN *—Con.</b>									
	<b>Agents, brokers, and commission merchants . . . . .</b>	<b>48</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>e</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods . . . . .	36	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	2	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle . . . . .	1	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle . . . . .	1	D	D	D	a	D	D	D
4215	Metal & mineral (except petroleum) whsle . . . . .	7	D	D	D	a	D	D	D
42151	Metal service centers & offices . . . . .	5	D	D	D	a	D	D	D
4216	Electrical goods whsle . . . . .	10	D	D	D	b	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	5	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle . . . . .	4	D	D	D	a	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	5	47 609	1 806	356	23	2 582	—	139
42173	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	2	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle . . . . .	8	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle . . . . .	8	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods . . . . .	12	D	D	D	b	D	D	D
4224	Grocery & related products whsle . . . . .	4	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle . . . . .	2	D	D	D	a	D	D	D
42299	Other miscellaneous nondurable goods whsle . . . . .	1	D	D	D	a	D	D	D
<b>CHATTANOOGA, TN (HAMILTON COUNTY PART) *</b>									
<b>42</b>	<b>Wholesale trade . . . . .</b>	<b>602</b>	<b>3 688 758</b>	<b>255 065</b>	<b>59 745</b>	<b>8 378</b>	<b>507 518</b>	<b>316 391</b>	<b>339 515</b>
421	Wholesale trade, durable goods . . . . .	425	1 804 786	165 095	38 341	5 239	329 321	213 546	216 482
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	46	D	D	D	f	D	D	D
42111	Automobile & other motor vehicle whsle . . . . .	8	D	D	D	e	D	D	D
42112	Motor vehicle supplies & new parts whsle . . . . .	22	D	D	D	e	D	D	D
42113	Tire & tube whsle . . . . .	7	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle . . . . .	17	D	D	D	c	D	D	D
42121	Furniture whsle . . . . .	11	39 564	3 953	799	128	7 825	5 489	5 619
42122	Home furnishings whsle . . . . .	6	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle . . . . .	19	87 407	7 500	1 700	268	15 238	7 418	7 765
42131	Lumber, plywood, millwork, & wood panel whsle . . . . .	9	D	D	D	c	D	D	D
42132	Brick, stone, & related construction materials whsle . . . . .	3	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle . . . . .	65	148 556	24 172	5 443	657	44 129	11 691	12 471
42142	Office equipment whsle . . . . .	18	D	D	D	e	D	D	D
42143	Computer & computer peripheral equipment & software whsle . . . . .	26	D	D	D	c	D	D	D
42144	Other commercial equipment whsle . . . . .	9	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle . . . . .	7	21 247	2 664	530	69	4 976	2 058	2 077
4215	Metal & mineral (except petroleum) whsle . . . . .	23	D	D	D	f	D	D	D
42151	Metal service centers & offices . . . . .	20	D	D	D	f	D	D	D
4216	Electrical goods whsle . . . . .	66	330 920	21 724	5 186	653	39 962	29 047	28 945
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	31	D	D	D	e	D	D	D
42162	Electrical appliance, television & radio set whsle . . . . .	7	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle . . . . .	28	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	45	141 887	14 006	3 364	413	24 500	17 552	17 972
42171	Hardware whsle . . . . .	17	41 915	4 483	1 014	139	7 857	5 545	5 635
42172	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	10	23 234	2 388	551	87	4 895	4 574	4 209
42173	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	15	71 266	6 210	1 584	158	10 292	6 435	7 167

Table 7. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
	<b>CHATTANOOGA, TN (HAMILTON COUNTY PART) *—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle .....	117	340 627	42 280	9 444	1 239	73 681	40 978	41 622
42181	Construction & mining (except petroleum) machinery & equip whsle .....	12	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle .....	52	110 893	18 266	3 956	495	29 035	10 568	10 803
42184	Industrial supplies whsle .....	38	D	D	D	e	D	D	D
42185	Service establishment equipment & supplies whsle .....	11	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	27	D	D	D	e	D	D	D
42191	Sporting & recreational goods & supplies whsle .....	4	D	D	D	b	D	D	D
42193	Recyclable material whsle .....	12	D	D	D	e	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle .....	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	177	1 883 972	89 970	21 404	3 139	178 197	102 845	123 033
4221	Paper & paper product whsle .....	28	92 840	9 412	2 645	284	17 277	7 219	6 969
42212	Stationery & office supplies whsle ...	14	D	D	D	c	D	D	D
42213	Industrial & personal service paper whsle .....	9	D	D	D	b	D	D	D
4222	Drugs, & druggists' sundries whsle ....	8	D	D	D	e	D	D	D
42221	Drugs, & druggists' sundries whsle ..	8	D	D	D	e	D	D	D
4223	Apparel, piece goods, & notions whsle .	22	33 668	3 191	736	96	7 090	3 620	6 044
42231	Piece goods, notions, & other dry goods whsle .....	7	D	D	D	b	D	D	D
4224	Grocery & related products whsle .....	34	425 050	32 576	7 345	1 254	60 528	17 987	18 636
42244	Poultry & poultry product whsle .....	1	D	D	D	a	D	D	D
42245	Confectionery whsle .....	4	D	D	D	e	D	D	D
42248	Fresh fruit & vegetable whsle .....	7	D	D	D	b	D	D	D
42249	Other grocery & related products whsle .....	10	D	D	D	f	D	D	D
4226	Chemical & allied products whsle .....	37	D	D	D	e	D	D	D
42269	Other chemical & allied products whsle .....	32	D	D	D	e	D	D	D
4227	Petroleum & petroleum products whsle .....	17	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals .	10	412 199	3 254	769	108	8 615	9 289	9 681
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	7	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle .....	6	55 052	5 441	1 107	175	10 179	7 127	6 962
42281	Beer & ale whsle .....	4	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle .....	24	D	D	D	f	D	D	D
42291	Farm supplies whsle .....	2	D	D	D	e	D	D	D
42294	Tobacco & tobacco product whsle ...	1	D	D	D	a	D	D	D
42299	Other miscellaneous nondurable goods whsle .....	12	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>506</b>	<b>2 597 495</b>	<b>214 993</b>	<b>50 292</b>	<b>7 195</b>	<b>431 723</b>	<b>297 275</b>	<b>319 328</b>
421	Wholesale trade, durable goods .....	361	1 338 190	142 161	32 749	4 667	289 252	205 956	208 298
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	41	D	D	D	f	D	D	D
42111	Automobile & other motor vehicle whsle .....	7	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle .....	19	D	D	D	e	D	D	D
42113	Tire & tube whsle .....	6	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle ...	16	D	D	D	c	D	D	D
42121	Furniture whsle .....	10	D	D	D	c	D	D	D
42122	Home furnishings whsle .....	6	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle .....	14	43 867	5 534	1 158	202	10 830	6 447	6 765
42131	Lumber, plywood, millwork, & wood panel whsle .....	7	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle .....	58	D	D	D	f	D	D	D
42142	Office equipment whsle .....	14	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle .....	23	D	D	D	c	D	D	D
42144	Other commercial equipment whsle .	9	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle .....	7	21 247	2 664	530	69	4 976	2 058	2 077



**Table 7. Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
	<b>CHATTANOOGA, TN (HAMILTON COUNTY PART) *—Con.</b>								
	<b>Merchant wholesalers—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4215	Metal & mineral (except petroleum) whsle .....	14	D	D	D	f	D	D	D
42151	Metal service centers & offices .....	13	D	D	D	f	D	D	D
4216	Electrical goods whsle .....	48	D	D	D	f	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	19	D	D	D	c	D	D	D
42162	Electrical appliance, television & radio set whsle .....	6	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle .....	23	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	40	94 278	12 200	3 008	390	21 918	17 552	17 833
42171	Hardware whsle .....	16	D	D	D	c	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle .....	8	D	D	D	b	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle .....	13	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle .....	103	D	D	D	g	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle .....	12	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle .....	43	87 233	16 575	3 613	460	26 055	10 320	10 459
42184	Industrial supplies whsle .....	34	D	D	D	e	D	D	D
42185	Service establishment equipment & supplies whsle .....	10	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	27	D	D	D	e	D	D	D
42191	Sporting & recreational goods & supplies whsle .....	4	D	D	D	b	D	D	D
42193	Recyclable material whsle .....	12	D	D	D	e	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle .....	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	145	1 259 305	72 832	17 543	2 528	142 471	91 319	111 030
4221	Paper & paper product whsle .....	23	D	D	D	e	D	D	D
42212	Stationery & office supplies whsle ...	9	D	D	D	c	D	D	D
42213	Industrial & personal service paper whsle .....	9	D	D	D	b	D	D	D
4222	Drugs, & druggists' sundries whsle ...	8	D	D	D	e	D	D	D
42221	Drugs, & druggists' sundries whsle ..	8	D	D	D	e	D	D	D
4223	Apparel, piece goods, & notions whsle .	19	D	D	D	b	D	D	D
42231	Piece goods, notions, & other dry goods whsle .....	7	D	D	D	b	D	D	D
4224	Grocery & related products whsle .....	26	D	D	D	f	D	D	D
42244	Poultry & poultry product whsle .....	1	D	D	D	a	D	D	D
42245	Confectionery whsle .....	3	D	D	D	e	D	D	D
42249	Other grocery & related products whsle .....	7	D	D	D	c	D	D	D
4226	Chemical & allied products whsle .....	31	D	D	D	e	D	D	D
42269	Other chemical & allied products whsle .....	27	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle .....	12	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals .	5	D	D	D	b	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	7	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle .....	6	55 052	5 441	1 107	175	10 179	7 127	6 962
4229	Miscellaneous nondurable goods whsle .....	20	D	D	D	f	D	D	D
42291	Farm supplies whsle .....	1	D	D	D	e	D	D	D
42299	Other miscellaneous nondurable goods whsle .....	10	D	D	D	b	D	D	D

Table 7. **Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
	<b>CHATTANOOGA, TN (HAMILTON COUNTY PART) *—Con.</b>								
	<b>Manufacturers' sales branches and sales offices . . .</b>	<b>48</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>f</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods . . . . .	28	D	D	D	e	D	D	D
4213	Lumber & other construction materials whsle . . . . .	4	D	D	D	b	D	D	D
42132	Brick, stone, & related construction materials whsle . . . . .	2	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle . . . . .	5	D	D	D	b	D	D	D
4216	Electrical goods whsle . . . . .	8	D	D	D	b	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	7	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle . . . . .	6	D	D	D	c	D	D	D
42184	Industrial supplies whsle . . . . .	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods . . . . .	20	D	D	D	f	D	D	D
4224	Grocery & related products whsle . . . . .	4	D	D	D	e	D	D	D
42249	Other grocery & related products whsle . . . . .	3	D	D	D	e	D	D	D
4227	Petroleum & petroleum products whsle . . . . .	5	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals . . . . .	5	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle . . . . .	2	D	D	D	a	D	D	D
42299	Other miscellaneous nondurable goods whsle . . . . .	1	D	D	D	a	D	D	D
	<b>Agents, brokers, and commission merchants . . . . .</b>	<b>48</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>e</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods . . . . .	36	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	2	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle . . . . .	1	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle . . . . .	1	D	D	D	a	D	D	D
4215	Metal & mineral (except petroleum) whsle . . . . .	7	D	D	D	a	D	D	D
42151	Metal service centers & offices . . . . .	5	D	D	D	a	D	D	D
4216	Electrical goods whsle . . . . .	10	D	D	D	b	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	5	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle . . . . .	4	D	D	D	a	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	5	47 609	1 806	356	23	2 582	-	139
42173	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	2	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle . . . . .	8	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle . . . . .	8	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods . . . . .	12	D	D	D	b	D	D	D
4224	Grocery & related products whsle . . . . .	4	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle . . . . .	2	D	D	D	a	D	D	D
42299	Other miscellaneous nondurable goods whsle . . . . .	1	D	D	D	a	D	D	D
	<b>CLARKSVILLE, TN</b>								
<b>42</b>	<b>Wholesale trade . . . . .</b>	<b>86</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>f</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods . . . . .	54	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	5	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle . . . . .	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle . . . . .	14	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle . . . . .	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle . . . . .	8	D	D	D	b	D	D	D

**Table 7. Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>CLARKSVILLE, TN—Con.</b>									
<b>42</b>	<b>Wholesale trade—Con.</b>								
422	Wholesale trade, nondurable goods . . . .	32	166 049	11 435	2 442	378	26 275	7 927	7 904
4223	Apparel, piece goods, & notions whsle .	3	D	D	D	b	D	D	D
4224	Grocery & related products whsle . . . .	5	D	D	D	b	D	D	D
42249	Other grocery & related products whsle . . . . .	3	D	D	D	b	D	D	D
4225	Farm-product raw material whsle . . . .	3	34 946	383	134	33	1 188	3 483	3 204
4226	Chemical & allied products whsle . . . .	4	D	D	D	a	D	D	D
42269	Other chemical & allied products whsle . . . . .	4	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle . . . . .	5	33 476	1 485	302	57	3 985	1 207	1 287
42271	Petroleum bulk stations & terminals .	5	33 476	1 485	302	57	3 985	1 207	1 287
4228	Beer, wine, & distilled alcoholic beverage whsle . . . . .	3	D	D	D	c	D	D	D
42281	Beer & ale whsle . . . . .	3	D	D	D	c	D	D	D
	<b>Merchant wholesalers . . . . .</b>	<b>69</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>f</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods . . . . .	48	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	4	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle . . . . .	13	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle . . . . .	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle . . .	8	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods . . . .	21	127 209	9 445	1 904	300	20 839	7 741	7 797
4224	Grocery & related products whsle . . . .	4	D	D	D	b	D	D	D
42249	Other grocery & related products whsle . . . . .	2	D	D	D	b	D	D	D
4225	Farm-product raw material whsle . . . .	1	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle . . . . .	5	33 476	1 485	302	57	3 985	1 207	1 287
42271	Petroleum bulk stations & terminals .	5	33 476	1 485	302	57	3 985	1 207	1 287
4228	Beer, wine, & distilled alcoholic beverage whsle . . . . .	3	D	D	D	c	D	D	D
42281	Beer & ale whsle . . . . .	3	D	D	D	c	D	D	D
	<b>Manufacturers' sales branches and sales offices . .</b>	<b>8</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods . . . .	5	D	D	D	b	D	D	D
	<b>Agents, brokers, and commission merchants . . . . .</b>	<b>9</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods . . . . .	3	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	1	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle . . . . .	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods . . . .	6	D	D	D	b	D	D	D
<b>CLEVELAND, TN</b>									
<b>42</b>	<b>Wholesale trade . . . . .</b>	<b>73</b>	<b>1 616 097</b>	<b>47 127</b>	<b>10 939</b>	<b>2 213</b>	<b>102 649</b>	<b>128 688</b>	<b>130 853</b>
421	Wholesale trade, durable goods . . . . .	55	D	D	D	g	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	7	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle . . . . .	8	D	D	D	b	D	D	D
4216	Electrical goods whsle . . . . .	4	D	D	D	f	D	D	D
42162	Electrical appliance, television & radio set whsle . . . . .	2	D	D	D	f	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	9	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle . . . . .	14	D	D	D	c	D	D	D
42184	Industrial supplies whsle . . . . .	5	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle . . .	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods . . . .	18	D	D	D	g	D	D	D
4222	Drugs, & druggists' sundries whsle . . .	2	D	D	D	f	D	D	D
42221	Drugs, & druggists' sundries whsle . .	2	D	D	D	f	D	D	D
4223	Apparel, piece goods, & notions whsle .	4	D	D	D	a	D	D	D
42231	Piece goods, notions, & other dry goods whsle . . . . .	3	D	D	D	a	D	D	D
4226	Chemical & allied products whsle . . . .	3	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle . . . . .	3	D	D	D	b	D	D	D

**Table 7. Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
<b>CLEVELAND, TN—Con.</b>									
	<b>Merchant wholesalers .....</b>	<b>64</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>g</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	47	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	7	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle.....	7	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle.....	9	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	12	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	17	D	D	D	g	D	D	D
4222	Drugs, & druggists' sundries whsle ...	2	D	D	D	f	D	D	D
42221	Drugs, & druggists' sundries whsle ..	2	D	D	D	f	D	D	D
4223	Apparel, piece goods, & notions whsle.	4	D	D	D	a	D	D	D
42231	Piece goods, notions, & other dry goods whsle .....	3	D	D	D	a	D	D	D
4226	Chemical & allied products whsle .....	3	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle .....	3	D	D	D	b	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>4</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>f</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	4	D	D	D	f	D	D	D
4216	Electrical goods whsle .....	1	D	D	D	f	D	D	D
4218	Machinery, equipment, & supplies whsle .....	1	D	D	D	c	D	D	D
42184	Industrial supplies whsle .....	1	D	D	D	c	D	D	D
	<b>Agents, brokers, and commission merchants .....</b>	<b>5</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	4	D	D	D	a	D	D	D
<b>CLINTON, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>7</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	3	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle .....	1	D	D	D	b	D	D	D
42151	Metal service centers & offices .....	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	4	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>7</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	3	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle .....	1	D	D	D	b	D	D	D
42151	Metal service centers & offices .....	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	4	D	D	D	b	D	D	D
<b>COLLEGEDALE, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Merchant wholesalers .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>

**Table 7. Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>COLLIERVILLE, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>42</b>	<b>369 286</b>	<b>19 911</b>	<b>4 714</b>	<b>542</b>	<b>35 856</b>	<b>24 170</b>	<b>26 063</b>
421	Wholesale trade, durable goods .....	22	141 249	10 870	2 529	315	18 032	23 800	25 774
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	1	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle .....	1	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle ...	2	D	D	D	a	D	D	D
42121	Furniture whsle .....	2	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle .....	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	8	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle .....	5	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	20	228 037	9 041	2 185	227	17 824	370	289
4223	Apparel, piece goods, & notions whsle ..	4	D	D	D	a	D	D	D
42231	Piece goods, notions, & other dry goods whsle .....	2	D	D	D	a	D	D	D
4224	Grocery & related products whsle .....	7	126 748	5 185	1 233	162	9 153	-	-
42249	Other grocery & related products whsle .....	3	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle .....	3	D	D	D	b	D	D	D
42291	Farm supplies whsle .....	3	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>26</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	14	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle .....	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	12	D	D	D	b	D	D	D
4224	Grocery & related products whsle .....	3	D	D	D	a	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>5</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>e</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	2	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	1	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods .....	3	154 195	7 547	1 818	179	15 095	-	-
4224	Grocery & related products whsle .....	2	D	D	D	c	D	D	D
42249	Other grocery & related products whsle .....	2	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle .....	1	D	D	D	b	D	D	D
42291	Farm supplies whsle .....	1	D	D	D	b	D	D	D
	<b>Agents, brokers, and commission merchants .....</b>	<b>11</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	6	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	5	D	D	D	a	D	D	D
4223	Apparel, piece goods, & notions whsle ..	2	D	D	D	a	D	D	D
42231	Piece goods, notions, & other dry goods whsle .....	2	D	D	D	a	D	D	D
<b>COLUMBIA, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>43</b>	<b>205 185</b>	<b>16 128</b>	<b>3 888</b>	<b>556</b>	<b>34 714</b>	<b>22 067</b>	<b>22 910</b>
421	Wholesale trade, durable goods .....	27	D	D	D	e	D	D	D
4218	Machinery, equipment, & supplies whsle .....	12	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle .....	4	24 109	1 314	279	46	3 395	5 264	5 649
42184	Industrial supplies whsle .....	5	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	7	D	D	D	c	D	D	D
42191	Sporting & recreational goods & supplies whsle .....	1	D	D	D	b	D	D	D
42193	Recyclable material whsle .....	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	16	D	D	D	c	D	D	D
4224	Grocery & related products whsle .....	5	D	D	D	c	D	D	D
42249	Other grocery & related products whsle .....	4	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle .....	5	34 623	2 149	420	46	5 046	897	829
42271	Petroleum bulk stations & terminals ..	5	34 623	2 149	420	46	5 046	897	829

Table 7. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
	<b>COLUMBIA, TN—Con.</b>								
	<b>Merchant wholesalers</b> .....	<b>33</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>e</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	23	D	D	D	e	D	D	D
4218	Machinery, equipment, & supplies								
42182	whsle .....	10	D	D	D	c	D	D	D
	Farm & garden machinery & equipment whsle .....	4	24 109	1 314	279	46	3 395	5 264	5 649
42184	Industrial supplies whsle .....	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	6	D	D	D	c	D	D	D
42193	Recyclable material whsle .....	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	10	D	D	D	c	D	D	D
4227	Petroleum & petroleum products								
42271	whsle .....	5	34 623	2 149	420	46	5 046	897	829
	Petroleum bulk stations & terminals .	5	34 623	2 149	420	46	5 046	897	829
	<b>Manufacturers' sales branches and sales offices</b> ..	<b>7</b>	<b>66 721</b>	<b>5 481</b>	<b>1 366</b>	<b>173</b>	<b>11 204</b>	<b>3 741</b>	<b>3 930</b>
421	Wholesale trade, durable goods .....	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	4	D	D	D	c	D	D	D
4224	Grocery & related products whsle .....	3	D	D	D	c	D	D	D
42249	Other grocery & related products whsle .....	3	D	D	D	c	D	D	D
	<b>Agents, brokers, and commission merchants</b> .....	<b>3</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>COOKEVILLE, TN</b>								
<b>42</b>	<b>Wholesale trade</b> .....	<b>68</b>	<b>247 694</b>	<b>27 428</b>	<b>5 363</b>	<b>986</b>	<b>51 501</b>	<b>18 810</b>	<b>19 324</b>
421	Wholesale trade, durable goods .....	40	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	9	28 609	2 535	525	101	5 416	6 126	6 128
42111	Automobile & other motor vehicle whsle .....	3	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle .....	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies								
42183	whsle .....	13	D	D	D	b	D	D	D
	Industrial machinery & equipment whsle .....	6	10 571	1 210	281	44	2 461	733	833
422	Wholesale trade, nondurable goods .....	28	D	D	D	f	D	D	D
4224	Grocery & related products whsle .....	10	D	D	D	e	D	D	D
42249	Other grocery & related products whsle .....	3	D	D	D	c	D	D	D
4225	Farm-product raw material whsle .....	2	D	D	D	b	D	D	D
4227	Petroleum & petroleum products								
42271	whsle .....	4	D	D	D	a	D	D	D
	Petroleum bulk stations & terminals .	3	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods								
42299	whsle .....	5	D	D	D	c	D	D	D
	Other miscellaneous nondurable goods whsle .....	2	D	D	D	c	D	D	D
	<b>Merchant wholesalers</b> .....	<b>58</b>	<b>189 368</b>	<b>22 354</b>	<b>4 167</b>	<b>769</b>	<b>40 251</b>	<b>15 503</b>	<b>15 947</b>
421	Wholesale trade, durable goods .....	34	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	6	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle .....	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies								
42183	whsle .....	12	D	D	D	b	D	D	D
	Industrial machinery & equipment whsle .....	6	10 571	1 210	281	44	2 461	733	833
422	Wholesale trade, nondurable goods .....	24	D	D	D	e	D	D	D
4224	Grocery & related products whsle .....	7	D	D	D	c	D	D	D
4227	Petroleum & petroleum products								
42271	whsle .....	4	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods								
42299	whsle .....	5	D	D	D	c	D	D	D
	Other miscellaneous nondurable goods whsle .....	2	D	D	D	c	D	D	D
	<b>Manufacturers' sales branches and sales offices</b> ..	<b>5</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods .....	3	D	D	D	c	D	D	D
	<b>Agents, brokers, and commission merchants</b> .....	<b>5</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods .....	1	D	D	D	b	D	D	D

Table 7. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
<b>COVINGTON, TN</b>									
<b>42</b>	<b>Wholesale trade . . . . .</b>	<b>23</b>	<b>89 968</b>	<b>3 600</b>	<b>718</b>	<b>187</b>	<b>6 858</b>	<b>5 643</b>	<b>11 122</b>
421	Wholesale trade, durable goods . . . . .	11	20 728	1 541	363	77	2 556	1 544	4 807
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle . . . . .	3	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle . . . . .	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods . . . . .	12	69 240	2 059	355	110	4 302	4 099	6 315
4224	Grocery & related products whsle . . . . .	3	D	D	D	b	D	D	D
4225	Farm-product raw material whsle . . . . .	4	D	D	D	a	D	D	D
42259	Other farm product raw material whsle . . . . .	3	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle . . . . .	2	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals . . . . .	1	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle . . . . .	2	D	D	D	b	D	D	D
42291	Farm supplies whsle . . . . .	1	D	D	D	b	D	D	D
	<b>Merchant wholesalers . . . . .</b>	<b>20</b>	<b>75 520</b>	<b>3 513</b>	<b>698</b>	<b>181</b>	<b>6 670</b>	<b>5 642</b>	<b>11 121</b>
421	Wholesale trade, durable goods . . . . .	11	20 728	1 541	363	77	2 556	1 544	4 807
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle . . . . .	3	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle . . . . .	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods . . . . .	9	54 792	1 972	335	104	4 114	4 098	6 314
4224	Grocery & related products whsle . . . . .	2	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle . . . . .	2	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle . . . . .	2	D	D	D	b	D	D	D
42291	Farm supplies whsle . . . . .	1	D	D	D	b	D	D	D
	<b>Agents, brokers, and commission merchants . . . . .</b>	<b>3</b>	<b>14 448</b>	<b>87</b>	<b>20</b>	<b>6</b>	<b>188</b>	<b>1</b>	<b>1</b>
422	Wholesale trade, nondurable goods . . . . .	3	14 448	87	20	6	188	1	1
<b>CROSSVILLE, TN</b>									
<b>42</b>	<b>Wholesale trade . . . . .</b>	<b>24</b>	<b>108 480</b>	<b>6 476</b>	<b>1 722</b>	<b>225</b>	<b>14 135</b>	<b>8 963</b>	<b>8 579</b>
421	Wholesale trade, durable goods . . . . .	15	33 902	3 191	857	117	7 033	6 347	5 905
4218	Machinery, equipment, & supplies whsle . . . . .	5	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle . . . . .	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle . . . . .	3	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle . . . . .	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods . . . . .	9	74 578	3 285	865	108	7 102	2 616	2 674
4227	Petroleum & petroleum products whsle . . . . .	4	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals . . . . .	3	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle . . . . .	3	D	D	D	b	D	D	D
42294	Tobacco & tobacco product whsle . . . . .	1	D	D	D	b	D	D	D
	<b>Merchant wholesalers . . . . .</b>	<b>23</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods . . . . .	14	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle . . . . .	4	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle . . . . .	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle . . . . .	3	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle . . . . .	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods . . . . .	9	74 578	3 285	865	108	7 102	2 616	2 674
4227	Petroleum & petroleum products whsle . . . . .	4	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle . . . . .	3	D	D	D	b	D	D	D
	<b>Manufacturers' sales branches and sales offices . . . . .</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>

**Table 7. Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>DAYTON, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>9</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	7	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	2	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>7</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Agents, brokers, and commission merchants .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	1	D	D	D	a	D	D	D
<b>DICKSON, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>16</b>	<b>225 402</b>	<b>7 361</b>	<b>1 761</b>	<b>292</b>	<b>15 955</b>	<b>8 238</b>	<b>8 569</b>
421	Wholesale trade, durable goods .....	8	15 812	739	168	41	1 407	2 325	2 421
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	2	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle .....	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	8	209 590	6 622	1 593	251	14 548	5 913	6 148
4224	Grocery & related products whsle .....	1	D	D	D	c	D	D	D
42249	Other grocery & related products whsle .....	1	D	D	D	c	D	D	D
4225	Farm-product raw material whsle .....	1	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle .....	2	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals ..	1	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle .....	3	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>12</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	6	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	2	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle .....	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	6	D	D	D	c	D	D	D
4224	Grocery & related products whsle .....	1	D	D	D	c	D	D	D
42249	Other grocery & related products whsle .....	1	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle .....	2	D	D	D	b	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Agents, brokers, and commission merchants .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods .....	1	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	1	D	D	D	b	D	D	D
<b>DRESDEN, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>8</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	2	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>7</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	2	D	D	D	b	D	D	D
	<b>Agents, brokers, and commission merchants .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>



**Table 7. Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
<b>DUNLAP, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>8</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	3	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle ...	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	5	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>7</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	3	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle ...	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	4	D	D	D	b	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>DYERSBURG, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>37</b>	<b>156 374</b>	<b>12 870</b>	<b>2 704</b>	<b>457</b>	<b>23 375</b>	<b>29 376</b>	<b>27 633</b>
421	Wholesale trade, durable goods .....	26	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	6	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle .....	2	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle .....	13	D	D	D	b	D	D	D
42184	Industrial supplies whsle .....	6	10 474	885	172	30	1 869	1 225	1 361
422	Wholesale trade, nondurable goods .....	11	D	D	D	c	D	D	D
4224	Grocery & related products whsle .....	3	D	D	D	b	D	D	D
42249	Other grocery & related products whsle .....	2	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle .....	3	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals ..	1	D	D	D	a	D	D	D
	<b>Merchant wholesalers .....</b>	<b>31</b>	<b>118 490</b>	<b>9 221</b>	<b>1 873</b>	<b>307</b>	<b>16 575</b>	<b>12 567</b>	<b>10 166</b>
421	Wholesale trade, durable goods .....	22	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	12	20 581	1 931	436	76	3 661	4 587	4 445
42184	Industrial supplies whsle .....	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	9	D	D	D	c	D	D	D
4224	Grocery & related products whsle .....	1	D	D	D	b	D	D	D
42249	Other grocery & related products whsle .....	1	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle .....	3	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals ..	1	D	D	D	a	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>4</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	2	D	D	D	c	D	D	D
	<b>Agents, brokers, and commission merchants .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	2	D	D	D	a	D	D	D
<b>EAST RIDGE, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>23</b>	<b>28 028</b>	<b>2 367</b>	<b>526</b>	<b>69</b>	<b>4 218</b>	<b>875</b>	<b>898</b>
421	Wholesale trade, durable goods .....	16	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	7	D	D	D	b	D	D	D
4224	Grocery & related products whsle .....	4	D	D	D	a	D	D	D
	<b>Merchant wholesalers .....</b>	<b>18</b>	<b>19 028</b>	<b>2 040</b>	<b>451</b>	<b>60</b>	<b>3 481</b>	<b>875</b>	<b>898</b>
421	Wholesale trade, durable goods .....	14	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	4	D	D	D	a	D	D	D
4224	Grocery & related products whsle .....	2	D	D	D	a	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Agents, brokers, and commission merchants .....</b>	<b>3</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>

**Table 7. Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>ELIZABETHTON, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>18</b>	<b>19 898</b>	<b>1 767</b>	<b>389</b>	<b>81</b>	<b>3 367</b>	<b>1 573</b>	<b>1 928</b>
421	Wholesale trade, durable goods .....	9	D	D	D	b	D	D	D
<b>Merchant wholesalers .....</b>									
<b>421</b>	<b>Wholesale trade, durable goods .....</b>	<b>9</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>Agents, brokers, and commission merchants .....</b>									
<b>421</b>	<b>Wholesale trade, durable goods .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>ERWIN, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>5</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	5	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle .....	2	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle .....	2	D	D	D	b	D	D	D
<b>Merchant wholesalers .....</b>									
<b>421</b>	<b>Wholesale trade, durable goods .....</b>	<b>5</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
4213	Lumber & other construction materials whsle .....	2	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle .....	2	D	D	D	b	D	D	D
<b>ETOWAH, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>Merchant wholesalers .....</b>									
<b>421</b>	<b>Wholesale trade, durable goods .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>FAIRVIEW, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>4</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	3	D	D	D	b	D	D	D
<b>Merchant wholesalers .....</b>									
<b>421</b>	<b>Wholesale trade, durable goods .....</b>	<b>3</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>FARRAGUT, TN *</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>34</b>	<b>70 010</b>	<b>4 103</b>	<b>880</b>	<b>126</b>	<b>7 453</b>	<b>1 964</b>	<b>2 765</b>
421	Wholesale trade, durable goods .....	26	44 056	3 249	734	112	5 895	1 956	2 150
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	3	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle .....	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	8	25 954	854	146	14	1 558	8	615
4224	Grocery & related products whsle .....	1	D	D	D	a	D	D	D
<b>Merchant wholesalers .....</b>									
<b>421</b>	<b>Wholesale trade, durable goods .....</b>	<b>19</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
4218	Machinery, equipment, & supplies whsle .....	5	D	D	D	b	D	D	D
<b>Agents, brokers, and commission merchants .....</b>									
<b>421</b>	<b>Wholesale trade, durable goods .....</b>	<b>7</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods .....	4	D	D	D	a	D	D	D
4224	Grocery & related products whsle .....	1	D	D	D	a	D	D	D

**Table 7. Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>FARRAGUT, TN (KNOX COUNTY PART) *</b>									
42	Wholesale trade .....	34	70 010	4 103	880	126	7 453	1 964	2 765
421	Wholesale trade, durable goods .....	26	44 056	3 249	734	112	5 895	1 956	2 150
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	3	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle .....	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	8	25 954	854	146	14	1 558	8	615
4224	Grocery & related products whsle .....	1	D	D	D	a	D	D	D
<b>Merchant wholesalers .....</b>		<b>23</b>	<b>22 544</b>	<b>2 753</b>	<b>607</b>	<b>98</b>	<b>5 037</b>	<b>1 958</b>	<b>2 758</b>
421	Wholesale trade, durable goods .....	19	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	5	D	D	D	b	D	D	D
<b>Agents, brokers, and commission merchants .....</b>		<b>11</b>	<b>47 466</b>	<b>1 350</b>	<b>273</b>	<b>28</b>	<b>2 416</b>	<b>6</b>	<b>7</b>
421	Wholesale trade, durable goods .....	7	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	4	D	D	D	a	D	D	D
4224	Grocery & related products whsle .....	1	D	D	D	a	D	D	D
<b>FAYETTEVILLE, TN</b>									
42	Wholesale trade .....	17	81 371	2 074	507	167	5 082	5 574	5 427
421	Wholesale trade, durable goods .....	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	12	D	D	D	c	D	D	D
4225	Farm-product raw material whsle .....	3	D	D	D	b	D	D	D
42252	Livestock whsle .....	2	D	D	D	b	D	D	D
<b>Merchant wholesalers .....</b>		<b>14</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	9	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	1	D	D	D	b	D	D	D
<b>Agents, brokers, and commission merchants .....</b>		<b>3</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods .....	3	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	2	D	D	D	b	D	D	D
<b>FOREST HILLS, TN *</b>									
42	Wholesale trade .....	6	D	D	D	a	D	D	D
<b>Merchant wholesalers .....</b>		<b>3</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>Agents, brokers, and commission merchants .....</b>		<b>3</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>

**Table 7. Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>FRANKLIN, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>65</b>	<b>693 448</b>	<b>30 076</b>	<b>6 439</b>	<b>596</b>	<b>63 161</b>	<b>31 452</b>	<b>35 544</b>
421	Wholesale trade, durable goods .....	50	470 750	17 504	3 480	372	31 995	9 134	11 960
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	4	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle .....	2	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle .....	7	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle .....	3	D	D	D	a	D	D	D
42151	Metal service centers & offices .....	3	D	D	D	a	D	D	D
4216	Electrical goods whsle .....	5	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	5	D	D	D	a	D	D	D
42171	Hardware whsle .....	3	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle .....	14	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle .....	1	D	D	D	a	D	D	D
42183	Industrial machinery & equipment whsle .....	9	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle ...	10	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle .....	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	15	222 698	12 572	2 959	224	31 166	22 318	23 584
4223	Apparel, piece goods, & notions whsle .	2	D	D	D	b	D	D	D
42234	Footwear whsle .....	2	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle .....	3	45 554	1 595	437	50	3 682	903	805
42271	Petroleum bulk stations & terminals .	3	45 554	1 595	437	50	3 682	903	805
4229	Miscellaneous nondurable goods whsle .....	4	D	D	D	b	D	D	D
42291	Farm supplies whsle .....	1	D	D	D	a	D	D	D
42292	Book, periodical, & newspaper whsle .....	1	D	D	D	a	D	D	D
	<b>Merchant wholesalers .....</b>	<b>49</b>	<b>182 907</b>	<b>19 230</b>	<b>3 953</b>	<b>441</b>	<b>36 478</b>	<b>11 541</b>	<b>15 089</b>
421	Wholesale trade, durable goods .....	37	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle .....	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	12	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle .....	1	D	D	D	a	D	D	D
42183	Industrial machinery & equipment whsle .....	8	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle ...	7	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle .....	4	3 319	1 069	145	30	1 561	72	301
422	Wholesale trade, nondurable goods .....	12	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle .	1	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle .....	3	45 554	1 595	437	50	3 682	903	805
42271	Petroleum bulk stations & terminals .	3	45 554	1 595	437	50	3 682	903	805
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>4</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	2	D	D	D	a	D	D	D
4215	Metal & mineral (except petroleum) whsle .....	1	D	D	D	a	D	D	D
42151	Metal service centers & offices .....	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	2	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle .	1	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle .....	1	D	D	D	a	D	D	D

**Table 7. Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
<b>FRANKLIN, TN—Con.</b>									
	<b>Agents, brokers, and commission merchants .....</b>	<b>12</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	11	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	2	D	D	D	a	D	D	D
42112	Motor vehicle supplies & new parts whsle .....	2	D	D	D	a	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	2	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle ...	3	D	D	D	a	D	D	D
42199	Other miscellaneous durable goods whsle .....	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	1	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle .....	1	D	D	D	a	D	D	D
42291	Farm supplies whsle .....	1	D	D	D	a	D	D	D
<b>GALLATIN, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>32</b>	<b>155 497</b>	<b>9 993</b>	<b>2 320</b>	<b>339</b>	<b>21 916</b>	<b>12 236</b>	<b>11 755</b>
421	Wholesale trade, durable goods .....	22	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle .....	2	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle .....	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	10	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle .....	3	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals .	3	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle .....	2	D	D	D	c	D	D	D
42294	Tobacco & tobacco product whsle...	1	D	D	D	c	D	D	D
	<b>Merchant wholesalers .....</b>	<b>31</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>e</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	21	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle .....	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	10	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle .....	3	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle .....	2	D	D	D	c	D	D	D
	<b>Agents, brokers, and commission merchants .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>GATLINBURG, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>3</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Merchant wholesalers .....</b>	<b>3</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>

**Table 7. Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
<b>GERMANTOWN, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>66</b>	<b>1 417 152</b>	<b>28 259</b>	<b>5 432</b>	<b>472</b>	<b>56 903</b>	<b>80 828</b>	<b>113 989</b>
421	Wholesale trade, durable goods .....	39	919 116	12 409	3 475	270	26 160	41 828	44 140
4212	Furniture & home furnishings whsle ...	4	D	D	D	a	D	D	D
42121	Furniture whsle .....	2	D	D	D	a	D	D	D
42122	Home furnishings whsle .....	2	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle .....	3	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle .....	9	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle .....	7	D	D	D	c	D	D	D
42151	Metal service centers & offices .....	7	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle .....	3	D	D	D	a	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle .....	1	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle ...	3	D	D	D	a	D	D	D
42199	Other miscellaneous durable goods whsle .....	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	27	498 036	15 850	1 957	202	30 743	39 000	69 849
4222	Drugs, & druggists' sundries whsle ....	1	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whsle ..	1	D	D	D	c	D	D	D
4224	Grocery & related products whsle .....	8	D	D	D	b	D	D	D
42248	Fresh fruit & vegetable whsle .....	2	D	D	D	b	D	D	D
42249	Other grocery & related products whsle .....	3	D	D	D	a	D	D	D
4226	Chemical & allied products whsle .....	7	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle .....	5	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle .....	3	D	D	D	a	D	D	D
42291	Farm supplies whsle .....	2	D	D	D	a	D	D	D
	<b>Merchant wholesalers .....</b>	<b>36</b>	<b>487 783</b>	<b>15 528</b>	<b>2 064</b>	<b>224</b>	<b>30 765</b>	<b>44 403</b>	<b>75 671</b>
421	Wholesale trade, durable goods .....	17	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	2	D	D	D	a	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle .....	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	19	D	D	D	c	D	D	D
4222	Drugs, & druggists' sundries whsle ....	1	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whsle ..	1	D	D	D	c	D	D	D
4224	Grocery & related products whsle .....	6	36 272	8 995	408	26	11 669	26	11
42248	Fresh fruit & vegetable whsle .....	2	D	D	D	b	D	D	D
4226	Chemical & allied products whsle .....	5	D	D	D	a	D	D	D
42269	Other chemical & allied products whsle .....	4	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle .....	3	D	D	D	a	D	D	D
42291	Farm supplies whsle .....	2	D	D	D	a	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>9</b>	<b>826 905</b>	<b>10 443</b>	<b>2 967</b>	<b>212</b>	<b>22 293</b>	<b>36 417</b>	<b>38 307</b>
421	Wholesale trade, durable goods .....	5	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle .....	3	D	D	D	c	D	D	D
42151	Metal service centers & offices .....	3	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods .....	4	D	D	D	b	D	D	D
4224	Grocery & related products whsle .....	2	D	D	D	a	D	D	D
42249	Other grocery & related products whsle .....	2	D	D	D	a	D	D	D
	<b>Agents, brokers, and commission merchants .....</b>	<b>21</b>	<b>102 464</b>	<b>2 288</b>	<b>401</b>	<b>36</b>	<b>3 845</b>	<b>8</b>	<b>11</b>
421	Wholesale trade, durable goods .....	17	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle ...	4	D	D	D	a	D	D	D
42122	Home furnishings whsle .....	2	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle .....	1	D	D	D	a	D	D	D
4215	Metal & mineral (except petroleum) whsle .....	3	D	D	D	a	D	D	D
42151	Metal service centers & offices .....	3	D	D	D	a	D	D	D

**Table 7. Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
	<b>GOODLETTSVILLE, TN *</b>								
<b>42</b>	<b>Wholesale trade .....</b>	<b>55</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>f</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	41	94 717	7 848	1 964	243	16 519	7 477	8 278
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	4	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle .....	2	D	D	D	b	D	D	D
42151	Metal service centers & offices .....	2	D	D	D	b	D	D	D
4216	Electrical goods whsle .....	7	D	D	D	b	D	D	D
42162	Electrical appliance, television & radio set whsle .....	1	D	D	D	a	D	D	D
42169	Other electronic parts & equipment whsle .....	3	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle .....	17	23 970	3 122	639	93	7 463	2 602	3 021
42183	Industrial machinery & equipment whsle .....	12	18 390	2 660	532	75	6 119	2 537	2 874
422	Wholesale trade, nondurable goods .....	14	D	D	D	e	D	D	D
4221	Paper & paper product whsle .....	1	D	D	D	b	D	D	D
4224	Grocery & related products whsle .....	4	D	D	D	e	D	D	D
42241	General-line grocery whsle .....	1	D	D	D	e	D	D	D
42243	Dairy products, (except dried or canned) whsle .....	1	D	D	D	b	D	D	D
42249	Other grocery & related products whsle .....	1	D	D	D	a	D	D	D
	<b>Merchant wholesalers .....</b>	<b>48</b>	<b>441 216</b>	<b>20 099</b>	<b>4 995</b>	<b>670</b>	<b>46 788</b>	<b>36 474</b>	<b>34 572</b>
421	Wholesale trade, durable goods .....	38	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	4	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle .....	2	D	D	D	b	D	D	D
42151	Metal service centers & offices .....	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	17	23 970	3 122	639	93	7 463	2 602	3 021
42183	Industrial machinery & equipment whsle .....	12	18 390	2 660	532	75	6 119	2 537	2 874
422	Wholesale trade, nondurable goods .....	10	D	D	D	e	D	D	D
4221	Paper & paper product whsle .....	1	D	D	D	b	D	D	D
4224	Grocery & related products whsle .....	3	D	D	D	e	D	D	D
42241	General-line grocery whsle .....	1	D	D	D	e	D	D	D
42243	Dairy products, (except dried or canned) whsle .....	1	D	D	D	b	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>3</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	1	D	D	D	a	D	D	D
	<b>Agents, brokers, and commission merchants .....</b>	<b>4</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	2	D	D	D	a	D	D	D

**Table 7. Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>GOODLETTSVILLE, TN (DAVIDSON COUNTY PART) *</b>									
42	Wholesale trade .....	52	D	D	D	f	D	D	D
421	Wholesale trade, durable goods .....	39	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	4	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle .....	2	D	D	D	b	D	D	D
42151	Metal service centers & offices .....	2	D	D	D	b	D	D	D
4216	Electrical goods whsle .....	7	D	D	D	b	D	D	D
42162	Electrical appliance, television & radio set whsle .....	1	D	D	D	a	D	D	D
42169	Other electronic parts & equipment whsle .....	3	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle .....	16	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle .....	11	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	13	D	D	D	e	D	D	D
4221	Paper & paper product whsle .....	1	D	D	D	b	D	D	D
4224	Grocery & related products whsle .....	4	D	D	D	e	D	D	D
42241	General-line grocery whsle .....	1	D	D	D	e	D	D	D
42243	Dairy products, (except dried or canned) whsle .....	1	D	D	D	b	D	D	D
42249	Other grocery & related products whsle .....	1	D	D	D	a	D	D	D
	<b>Merchant wholesalers .....</b>	<b>46</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>f</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	36	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	4	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle .....	2	D	D	D	b	D	D	D
42151	Metal service centers & offices .....	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	16	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle .....	11	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	10	D	D	D	e	D	D	D
4221	Paper & paper product whsle .....	1	D	D	D	b	D	D	D
4224	Grocery & related products whsle .....	3	D	D	D	e	D	D	D
42241	General-line grocery whsle .....	1	D	D	D	e	D	D	D
42243	Dairy products, (except dried or canned) whsle .....	1	D	D	D	b	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>3</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	1	D	D	D	a	D	D	D
	<b>Agents, brokers, and commission merchants .....</b>	<b>3</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	1	D	D	D	a	D	D	D
<b>GOODLETTSVILLE, TN (SUMNER COUNTY PART) *</b>									
42	Wholesale trade .....	3	D	D	D	a	D	D	D
	<b>Merchant wholesalers .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Agents, brokers, and commission merchants .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>GREENBRIER, TN</b>									
42	Wholesale trade .....	3	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Agents, brokers, and commission merchants .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>



**Table 7. Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>GREENEVILLE, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>32</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>f</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	18	D	D	D	e	D	D	D
4213	Lumber & other construction materials whsle .....	1	D	D	D	a	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	1	D	D	D	e	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle .....	1	D	D	D	e	D	D	D
4218	Machinery, equipment, & supplies whsle .....	8	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle .....	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	14	D	D	D	c	D	D	D
4224	Grocery & related products whsle .....	1	D	D	D	b	D	D	D
42249	Other grocery & related products whsle .....	1	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	7	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle .....	2	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals ..	2	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>24</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>f</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	14	D	D	D	e	D	D	D
4213	Lumber & other construction materials whsle .....	1	D	D	D	a	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	1	D	D	D	e	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle .....	1	D	D	D	e	D	D	D
4218	Machinery, equipment, & supplies whsle .....	7	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle .....	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	10	D	D	D	c	D	D	D
4224	Grocery & related products whsle .....	1	D	D	D	b	D	D	D
42249	Other grocery & related products whsle .....	1	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle .....	2	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals ..	2	D	D	D	b	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Agents, brokers, and commission merchants .....</b>	<b>7</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	4	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	4	D	D	D	b	D	D	D
<b>HARRIMAN, TN *</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>8</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	5	3 746	852	196	28	1 592	258	350
422	Wholesale trade, nondurable goods .....	3	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle .....	2	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals ..	1	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>8</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	5	3 746	852	196	28	1 592	258	350
422	Wholesale trade, nondurable goods .....	3	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle .....	2	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals ..	1	D	D	D	b	D	D	D
<b>HARRIMAN, TN (MORGAN COUNTY PART) *</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Merchant wholesalers .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>

**Table 7. Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>HARRIMAN, TN (ROANE COUNTY PART) *</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>7</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	3	D	D	D	b	D	D	D
4227	Petroleum & petroleum products								
42271	whsle .....	2	D	D	D	b	D	D	D
	Petroleum bulk stations & terminals .....	1	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>7</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	3	D	D	D	b	D	D	D
4227	Petroleum & petroleum products								
42271	whsle .....	2	D	D	D	b	D	D	D
	Petroleum bulk stations & terminals .....	1	D	D	D	b	D	D	D
<b>HENDERSON, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>7</b>	<b>29 688</b>	<b>968</b>	<b>226</b>	<b>43</b>	<b>1 463</b>	<b>2 497</b>	<b>2 925</b>
421	Wholesale trade, durable goods .....	5	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	3	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle .....	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	2	D	D	D	a	D	D	D
	<b>Merchant wholesalers .....</b>	<b>7</b>	<b>29 688</b>	<b>968</b>	<b>226</b>	<b>43</b>	<b>1 463</b>	<b>2 497</b>	<b>2 925</b>
421	Wholesale trade, durable goods .....	5	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	2	D	D	D	a	D	D	D
<b>HENDERSONVILLE, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>71</b>	<b>218 184</b>	<b>16 361</b>	<b>3 723</b>	<b>437</b>	<b>32 238</b>	<b>8 774</b>	<b>9 800</b>
421	Wholesale trade, durable goods .....	61	161 242	14 294	3 238	365	27 759	7 770	8 799
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	6	D	D	D	a	D	D	D
42111	Automobile & other motor vehicle whsle .....	5	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle .....	1	D	D	D	b	D	D	D
42132	Brick, stone, & related construction materials whsle .....	1	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle .....	9	D	D	D	b	D	D	D
4216	Electrical goods whsle .....	8	25 570	2 377	595	58	4 072	347	454
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	4	D	D	D	a	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	18	30 007	3 910	738	98	7 453	3 348	3 376
42183	Industrial machinery & equipment whsle .....	13	20 721	2 431	421	52	4 464	855	988
4219	Miscellaneous durable goods whsle ...	11	D	D	D	b	D	D	D
42191	Sporting & recreational goods & supplies whsle .....	6	D	D	D	a	D	D	D
42199	Other miscellaneous durable goods whsle .....	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	10	56 942	2 067	485	72	4 479	1 004	1 001
4224	Grocery & related products whsle .....	4	D	D	D	a	D	D	D
42244	Poultry & poultry product whsle .....	1	D	D	D	a	D	D	D

**Table 7. Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>HENDERSONVILLE, TN—Con.</b>									
	<b>Merchant wholesalers . . . . .</b>	<b>54</b>	<b>160 804</b>	<b>13 115</b>	<b>3 090</b>	<b>392</b>	<b>25 400</b>	<b>8 572</b>	<b>9 592</b>
421	Wholesale trade, durable goods . . . . .	44	103 862	11 048	2 605	320	20 921	7 568	8 591
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	4	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle . . . . .	1	D	D	D	b	D	D	D
42132	Brick, stone, & related construction materials whsle . . . . .	1	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle . . . . .	8	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle . . . . .	15	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle . . . . .	10	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle . . . . .	7	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle . . . . .	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods . . . . .	10	56 942	2 067	485	72	4 479	1 004	1 001
4224	Grocery & related products whsle . . . . .	4	D	D	D	a	D	D	D
42244	Poultry & poultry product whsle . . . . .	1	D	D	D	a	D	D	D
	<b>Manufacturers' sales branches and sales offices . . . . .</b>	<b>4</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Agents, brokers, and commission merchants . . . . .</b>	<b>13</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods . . . . .	13	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle . . . . .	4	D	D	D	a	D	D	D
<b>HOHENWALD, TN</b>									
42	<b>Wholesale trade . . . . .</b>	<b>7</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods . . . . .	4	D	D	D	b	D	D	D
4224	Grocery & related products whsle . . . . .	2	D	D	D	b	D	D	D
	<b>Merchant wholesalers . . . . .</b>	<b>7</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods . . . . .	4	D	D	D	b	D	D	D
4224	Grocery & related products whsle . . . . .	2	D	D	D	b	D	D	D
<b>HUMBOLDT, TN *</b>									
42	<b>Wholesale trade . . . . .</b>	<b>13</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods . . . . .	8	7 668	964	264	33	1 726	404	417
422	Wholesale trade, nondurable goods . . . . .	5	D	D	D	c	D	D	D
4224	Grocery & related products whsle . . . . .	1	D	D	D	c	D	D	D
42241	General-line grocery whsle . . . . .	1	D	D	D	c	D	D	D
	<b>Merchant wholesalers . . . . .</b>	<b>12</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods . . . . .	8	7 668	964	264	33	1 726	404	417
422	Wholesale trade, nondurable goods . . . . .	4	D	D	D	c	D	D	D
4224	Grocery & related products whsle . . . . .	1	D	D	D	c	D	D	D
42241	General-line grocery whsle . . . . .	1	D	D	D	c	D	D	D
	<b>Manufacturers' sales branches and sales offices . . . . .</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>HUMBOLDT, TN (GIBSON COUNTY PART) *</b>									
42	<b>Wholesale trade . . . . .</b>	<b>12</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods . . . . .	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods . . . . .	5	D	D	D	c	D	D	D
4224	Grocery & related products whsle . . . . .	1	D	D	D	c	D	D	D
42241	General-line grocery whsle . . . . .	1	D	D	D	c	D	D	D
	<b>Merchant wholesalers . . . . .</b>	<b>11</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods . . . . .	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods . . . . .	4	D	D	D	c	D	D	D
4224	Grocery & related products whsle . . . . .	1	D	D	D	c	D	D	D
42241	General-line grocery whsle . . . . .	1	D	D	D	c	D	D	D
	<b>Manufacturers' sales branches and sales offices . . . . .</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>

**Table 7. Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>HUMBOLDT, TN (MADISON COUNTY PART) *</b>									
42	Wholesale trade .....	1	D	D	D	a	D	D	D
	Merchant wholesalers .....	1	D	D	D	a	D	D	D
<b>HUNTINGDON, TN</b>									
42	Wholesale trade .....	11	D	D	D	b	D	D	D
421	Wholesale trade, durable goods .....	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	7	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle .....	3	9 943	346	79	18	812	247	237
	Merchant wholesalers .....	9	D	D	D	b	D	D	D
421	Wholesale trade, durable goods .....	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	5	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle .....	3	9 943	346	79	18	812	247	237
	Manufacturers' sales branches and sales offices ..	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants .....	1	D	D	D	a	D	D	D
<b>JACKSON, TN</b>									
42	Wholesale trade .....	143	702 106	55 124	13 175	1 975	106 601	82 782	87 764
421	Wholesale trade, durable goods .....	106	D	D	D	g	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	14	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whsle .....	3	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle .....	7	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle ...	3	D	D	D	b	D	D	D
42121	Furniture whsle .....	2	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle .....	4	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle .....	10	20 440	3 603	783	101	6 594	2 702	2 794
4215	Metal & mineral (except petroleum) whsle .....	9	160 963	6 952	2 127	306	13 423	29 373	29 738
42151	Metal service centers & offices .....	9	160 963	6 952	2 127	306	13 423	29 373	29 738
4216	Electrical goods whsle .....	11	D	D	D	b	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	7	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	13	D	D	D	c	D	D	D
42171	Hardware whsle .....	6	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle .....	33	D	D	D	c	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle .....	4	15 898	1 098	272	34	2 486	2 778	3 551
42183	Industrial machinery & equipment whsle .....	12	D	D	D	b	D	D	D
42184	Industrial supplies whsle .....	12	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	9	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whsle .....	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	37	D	D	D	f	D	D	D
4224	Grocery & related products whsle .....	8	86 148	6 801	1 655	259	11 398	2 287	2 102
42249	Other grocery & related products whsle .....	1	D	D	D	c	D	D	D
4226	Chemical & allied products whsle .....	2	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle .....	5	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals ..	5	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle .....	3	35 731	3 054	660	93	5 831	1 403	1 372
42281	Beer & ale whsle .....	3	35 731	3 054	660	93	5 831	1 403	1 372
4229	Miscellaneous nondurable goods whsle .....	8	D	D	D	c	D	D	D
42291	Farm supplies whsle .....	2	D	D	D	b	D	D	D

**Table 7. Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>JACKSON, TN—Con.</b>									
	<b>Merchant wholesalers . . . . .</b>	<b>132</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>g</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods . . . . .	96	D	D	D	g	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	14	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whsle . . . . .	3	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle . . . . .	7	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle . . . . .	3	D	D	D	b	D	D	D
42121	Furniture whsle . . . . .	2	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle . . . . .	3	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle . . . . .	10	20 440	3 603	783	101	6 594	2 702	2 794
4215	Metal & mineral (except petroleum) whsle . . . . .	6	D	D	D	c	D	D	D
42151	Metal service centers & offices . . . . .	6	D	D	D	c	D	D	D
4216	Electrical goods whsle . . . . .	8	D	D	D	b	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	5	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	13	D	D	D	c	D	D	D
42171	Hardware whsle . . . . .	6	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle . . . . .	30	65 450	7 207	1 573	238	13 566	8 667	9 635
42183	Industrial machinery & equipment whsle . . . . .	10	16 889	2 364	551	76	4 137	1 443	1 582
42184	Industrial supplies whsle . . . . .	11	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle . . . . .	9	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whsle . . . . .	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods . . . . .	36	D	D	D	f	D	D	D
4224	Grocery & related products whsle . . . . .	7	D	D	D	c	D	D	D
4226	Chemical & allied products whsle . . . . .	2	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle . . . . .	5	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals . . . . .	5	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle . . . . .	8	D	D	D	c	D	D	D
42291	Farm supplies whsle . . . . .	2	D	D	D	b	D	D	D
	<b>Manufacturers' sales branches and sales offices . . . . .</b>	<b>8</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>e</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods . . . . .	7	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle . . . . .	3	D	D	D	c	D	D	D
42151	Metal service centers & offices . . . . .	3	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods . . . . .	1	D	D	D	c	D	D	D
	<b>Agents, brokers, and commission merchants . . . . .</b>	<b>3</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods . . . . .	3	D	D	D	a	D	D	D
<b>JASPER, TN</b>									
42	<b>Wholesale trade . . . . .</b>	<b>5</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods . . . . .	5	D	D	D	b	D	D	D
4224	Grocery & related products whsle . . . . .	2	D	D	D	b	D	D	D
	<b>Merchant wholesalers . . . . .</b>	<b>4</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods . . . . .	4	D	D	D	a	D	D	D
	<b>Manufacturers' sales branches and sales offices . . . . .</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>

**Table 7. Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>JEFFERSON CITY, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>13</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	12	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum)								
42151	whsle .....	1	D	D	D	b	D	D	D
	Metal service centers & offices .....	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies								
	whsle .....	3	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>11</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	10	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum)								
42151	whsle .....	1	D	D	D	b	D	D	D
	Metal service centers & offices .....	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies								
	whsle .....	3	D	D	D	b	D	D	D
	<b>Agents, brokers, and commission merchants .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>JELLICO, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Merchant wholesalers .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>JOHNSON CITY, TN *</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>126</b>	<b>1 086 392</b>	<b>47 350</b>	<b>11 092</b>	<b>1 843</b>	<b>97 251</b>	<b>97 223</b>	<b>118 385</b>
421	Wholesale trade, durable goods .....	84	177 454	17 650	4 050	566	30 961	20 262	22 449
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	6	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle .....	10	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle .....	14	54 524	3 208	787	81	5 131	2 774	3 161
42143	Computer & computer peripheral equipment & software whsle .....	4	D	D	D	b	D	D	D
4216	Electrical goods whsle .....	8	D	D	D	b	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	4	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	8	11 063	1 586	301	40	2 351	2 499	2 653
4218	Machinery, equipment, & supplies whsle .....	22	46 563	6 689	1 490	206	10 750	7 967	8 897
42183	Industrial machinery & equipment whsle .....	10	14 575	1 909	421	74	3 442	2 612	3 292
42184	Industrial supplies whsle .....	7	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle ...	9	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	42	908 938	29 700	7 042	1 277	66 290	76 961	95 936
4222	Drugs, & druggists' sundries whsle ....	2	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whsle ..	2	D	D	D	c	D	D	D
4224	Grocery & related products whsle .....	10	D	D	D	e	D	D	D
42241	General-line grocery whsle .....	1	D	D	D	c	D	D	D
42249	Other grocery & related products whsle .....	4	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle .....	4	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals .	2	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle .....	3	D	D	D	c	D	D	D
42281	Beer & ale whsle .....	3	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle .....	11	D	D	D	e	D	D	D
42292	Book, periodical, & newspaper whsle .....	2	D	D	D	c	D	D	D
42294	Tobacco & tobacco product whsle ...	3	66 818	4 250	738	193	8 603	7 987	8 369

**Table 7. Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>JOHNSON CITY, TN *—Con.</b>									
	<b>Merchant wholesalers . . . . .</b>	<b>104</b>	<b>960 487</b>	<b>37 986</b>	<b>8 908</b>	<b>1 472</b>	<b>79 463</b>	<b>93 275</b>	<b>114 223</b>
421	Wholesale trade, durable goods . . . . .	69	D	D	D	e	D	D	D
4213	Lumber & other construction materials whsle . . . . .	7	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle . . . . .	12	D	D	D	b	D	D	D
4216	Electrical goods whsle . . . . .	7	D	D	D	b	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	4	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	7	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle . . . . .	18	43 760	6 185	1 382	191	9 768	7 779	8 706
42183	Industrial machinery & equipment whsle . . . . .	9	D	D	D	b	D	D	D
42184	Industrial supplies whsle . . . . .	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle . . . . .	9	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods . . . . .	35	D	D	D	f	D	D	D
4222	Drugs, & druggists' sundries whsle . . . . .	2	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whsle . . . . .	2	D	D	D	c	D	D	D
4224	Grocery & related products whsle . . . . .	7	D	D	D	c	D	D	D
42241	General-line grocery whsle . . . . .	1	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle . . . . .	4	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle . . . . .	11	D	D	D	e	D	D	D
42292	Book, periodical, & newspaper whsle . . . . .	2	D	D	D	c	D	D	D
	<b>Manufacturers' sales branches and sales offices . . . . .</b>	<b>15</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>e</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods . . . . .	11	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle . . . . .	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods . . . . .	4	D	D	D	c	D	D	D
4224	Grocery & related products whsle . . . . .	3	D	D	D	c	D	D	D
42249	Other grocery & related products whsle . . . . .	2	D	D	D	c	D	D	D
	<b>Agents, brokers, and commission merchants . . . . .</b>	<b>7</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods . . . . .	3	D	D	D	b	D	D	D
<b>JOHNSON CITY, TN (CARTER COUNTY PART) *</b>									
42	<b>Wholesale trade . . . . .</b>	<b>3</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods . . . . .	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods . . . . .	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle . . . . .	2	D	D	D	b	D	D	D
42294	Tobacco & tobacco product whsle . . . . .	1	D	D	D	b	D	D	D
	<b>Merchant wholesalers . . . . .</b>	<b>3</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods . . . . .	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods . . . . .	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle . . . . .	2	D	D	D	b	D	D	D

**Table 7. Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
	<b>JOHNSON CITY, TN (WASHINGTON COUNTY PART) *</b>								
<b>42</b>	<b>Wholesale trade .....</b>	<b>123</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>g</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	83	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	6	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle .....	10	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle .....	14	54 524	3 208	787	81	5 131	2 774	3 161
42143	Computer & computer peripheral equipment & software whsle .....	4	D	D	D	b	D	D	D
4216	Electrical goods whsle .....	8	D	D	D	b	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	22	46 563	6 689	1 490	206	10 750	7 967	8 897
42183	Industrial machinery & equipment whsle .....	10	14 575	1 909	421	74	3 442	2 612	3 292
42184	Industrial supplies whsle .....	7	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle ...	9	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	40	D	D	D	g	D	D	D
4222	Drugs, & druggists' sundries whsle ...	2	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whsle ..	2	D	D	D	c	D	D	D
4224	Grocery & related products whsle .....	10	D	D	D	e	D	D	D
42241	General-line grocery whsle .....	1	D	D	D	c	D	D	D
42249	Other grocery & related products whsle .....	4	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle .....	4	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals .	2	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle .....	3	D	D	D	c	D	D	D
42281	Beer & ale whsle .....	3	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle .....	9	D	D	D	e	D	D	D
42292	Book, periodical, & newspaper whsle .....	2	D	D	D	c	D	D	D
42294	Tobacco & tobacco product whsle ...	2	D	D	D	c	D	D	D
	<b>Merchant wholesalers .....</b>	<b>101</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>g</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	68	D	D	D	e	D	D	D
4213	Lumber & other construction materials whsle .....	7	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle .....	12	D	D	D	b	D	D	D
4216	Electrical goods whsle .....	7	D	D	D	b	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	18	43 760	6 185	1 382	191	9 768	7 779	8 706
42183	Industrial machinery & equipment whsle .....	9	D	D	D	b	D	D	D
42184	Industrial supplies whsle .....	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	9	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	33	D	D	D	f	D	D	D
4222	Drugs, & druggists' sundries whsle ...	2	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whsle ..	2	D	D	D	c	D	D	D
4224	Grocery & related products whsle .....	7	D	D	D	c	D	D	D
42241	General-line grocery whsle .....	1	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle .....	4	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle .....	9	D	D	D	e	D	D	D
42292	Book, periodical, & newspaper whsle .....	2	D	D	D	c	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>15</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>e</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	11	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle .....	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	4	D	D	D	c	D	D	D
4224	Grocery & related products whsle .....	3	D	D	D	c	D	D	D
42249	Other grocery & related products whsle .....	2	D	D	D	c	D	D	D



**Table 7. Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>JOHNSON CITY, TN (WASHINGTON COUNTY PART) *—Con.</b>									
	Agents, brokers, and commission merchants .....	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	3	D	D	D	b	D	D	D
<b>JONESBOROUGH, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>8</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	8	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	2	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle .....	3	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle .....	1	D	D	D	a	D	D	D
	Merchant wholesalers .....	7	D	D	D	b	D	D	D
421	Wholesale trade, durable goods .....	7	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	2	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle .....	3	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle .....	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants .....	1	D	D	D	a	D	D	D
<b>KINGSPORT, TN *</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>102</b>	<b>464 675</b>	<b>31 065</b>	<b>7 921</b>	<b>1 167</b>	<b>70 989</b>	<b>37 016</b>	<b>48 227</b>
421	Wholesale trade, durable goods .....	83	233 125	23 177	5 879	835	42 702	29 748	28 445
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	11	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle .....	1	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle .....	6	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle .....	4	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle .....	1	D	D	D	b	D	D	D
42132	Brick, stone, & related construction materials whsle .....	2	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle .....	13	D	D	D	c	D	D	D
4216	Electrical goods whsle .....	7	18 091	1 696	350	40	2 645	2 357	2 289
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	7	18 091	1 696	350	40	2 645	2 357	2 289
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	10	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	30	110 182	10 149	2 463	339	18 209	14 171	15 426
42181	Construction & mining (except petroleum) machinery & equip whsle .....	5	35 223	2 743	643	86	5 043	2 967	2 860
42183	Industrial machinery & equipment whsle .....	9	D	D	D	c	D	D	D
42184	Industrial supplies whsle .....	14	49 923	3 777	905	133	7 218	7 137	8 386
4219	Miscellaneous durable goods whsle ...	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	19	231 550	7 888	2 042	332	28 287	7 268	19 782
4224	Grocery & related products whsle .....	4	D	D	D	c	D	D	D
4226	Chemical & allied products whsle .....	4	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle .....	3	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle .....	1	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals .	1	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle .....	4	D	D	D	b	D	D	D

**Table 7. Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
	<b>KINGSPORT, TN *—Con.</b>								
	<b>Merchant wholesalers .....</b>	<b>80</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>f</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	69	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	10	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle .....	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle.....	12	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle .....	24	D	D	D	e	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle .....	5	35 223	2 743	643	86	5 043	2 967	2 860
42183	Industrial machinery & equipment whsle .....	7	D	D	D	b	D	D	D
42184	Industrial supplies whsle .....	10	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	11	D	D	D	c	D	D	D
4226	Chemical & allied products whsle .....	2	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle .....	1	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle .....	4	D	D	D	b	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>15</b>	<b>128 004</b>	<b>5 077</b>	<b>1 380</b>	<b>138</b>	<b>23 242</b>	<b>7 876</b>	<b>19 856</b>
421	Wholesale trade, durable goods .....	10	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	5	D	D	D	b	D	D	D
4226	Chemical & allied products whsle .....	2	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle .....	2	D	D	D	b	D	D	D
	<b>Agents, brokers, and commission merchants .....</b>	<b>7</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	4	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	3	D	D	D	b	D	D	D
4224	Grocery & related products whsle .....	1	D	D	D	b	D	D	D
	<b>KINGSPORT, TN (HAWKINS COUNTY PART) *</b>								
42	Wholesale trade .....	1	D	D	D	a	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>KINGSPORT, TN (SULLIVAN COUNTY PART) *</b>								
42	Wholesale trade .....	101	D	D	D	g	D	D	D
421	Wholesale trade, durable goods .....	82	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	10	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle .....	1	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle .....	4	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle .....	1	D	D	D	b	D	D	D
42132	Brick, stone, & related construction materials whsle .....	2	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle.....	13	D	D	D	c	D	D	D
4216	Electrical goods whsle .....	7	18 091	1 696	350	40	2 645	2 357	2 289
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	7	18 091	1 696	350	40	2 645	2 357	2 289
4217	Hardware, & plumbing & heating equipment & supplies whsle.....	10	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	30	110 182	10 149	2 463	339	18 209	14 171	15 426
42181	Construction & mining (except petroleum) machinery & equip whsle .....	5	35 223	2 743	643	86	5 043	2 967	2 860
42183	Industrial machinery & equipment whsle .....	9	D	D	D	c	D	D	D
42184	Industrial supplies whsle .....	14	49 923	3 777	905	133	7 218	7 137	8 386
4219	Miscellaneous durable goods whsle ...	3	D	D	D	b	D	D	D

Table 7. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
	<b>KINGSPORT, TN (SULLIVAN COUNTY PART)*—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
422	Wholesale trade, nondurable goods . . . .	19	231 550	7 888	2 042	332	28 287	7 268	19 782
4224	Grocery & related products whsle . . . .	4	D	D	D	c	D	D	D
4226	Chemical & allied products whsle . . . .	4	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle . . . .	3	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle . . . .	1	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals . . . .	1	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle . . . .	4	D	D	D	b	D	D	D
	<b>Merchant wholesalers . . . . .</b>	<b>80</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>f</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods . . . . .	69	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	10	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle . . . . .	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle . . . . .	12	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle . . . . .	24	D	D	D	e	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle . . . . .	5	35 223	2 743	643	86	5 043	2 967	2 860
42183	Industrial machinery & equipment whsle . . . . .	7	D	D	D	b	D	D	D
42184	Industrial supplies whsle . . . . .	10	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle . . . .	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods . . . .	11	D	D	D	c	D	D	D
4226	Chemical & allied products whsle . . . .	2	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle . . . .	1	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle . . . .	4	D	D	D	b	D	D	D
	<b>Manufacturers' sales branches and sales offices . . . . .</b>	<b>14</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods . . . . .	9	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods . . . .	5	D	D	D	b	D	D	D
4226	Chemical & allied products whsle . . . .	2	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle . . . .	2	D	D	D	b	D	D	D
	<b>Agents, brokers, and commission merchants . . . . .</b>	<b>7</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods . . . . .	4	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods . . . .	3	D	D	D	b	D	D	D
4224	Grocery & related products whsle . . . .	1	D	D	D	b	D	D	D
	<b>KINGSTON, TN</b>								
<b>42</b>	<b>Wholesale trade . . . . .</b>	<b>3</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods . . . .	3	D	D	D	b	D	D	D
	<b>Merchant wholesalers . . . . .</b>	<b>3</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods . . . .	3	D	D	D	b	D	D	D

**Table 7. Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>KNOXVILLE, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>671</b>	<b>4 595 838</b>	<b>309 015</b>	<b>78 465</b>	<b>8 791</b>	<b>567 275</b>	<b>370 865</b>	<b>353 777</b>
421	Wholesale trade, durable goods .....	464	2 026 513	207 481	54 539	5 506	356 326	209 959	212 283
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	44	D	D	D	f	D	D	D
42111	Automobile & other motor vehicle whsle .....	11	D	D	D	e	D	D	D
42112	Motor vehicle supplies & new parts whsle .....	24	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle ...	25	D	D	D	c	D	D	D
42121	Furniture whsle .....	15	D	D	D	c	D	D	D
42122	Home furnishings whsle .....	10	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle .....	35	D	D	D	e	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle .....	17	D	D	D	e	D	D	D
42132	Brick, stone, & related construction materials whsle .....	7	D	D	D	b	D	D	D
42139	Other construction materials whsle ..	7	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle .....	89	292 523	42 856	11 362	1 081	68 049	26 739	29 163
42142	Office equipment whsle .....	26	D	D	D	e	D	D	D
42143	Computer & computer peripheral equipment & software whsle .....	19	67 900	12 764	3 702	268	19 818	4 607	4 561
42144	Other commercial equipment whsle .	10	D	D	D	c	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle .....	25	141 316	10 829	3 078	276	17 978	12 900	14 824
4215	Metal & mineral (except petroleum) whsle .....	34	500 525	32 243	12 914	512	52 282	26 078	29 285
42151	Metal service centers & offices .....	26	D	D	D	e	D	D	D
42152	Coal & other mineral & ore whsle ...	8	D	D	D	b	D	D	D
4216	Electrical goods whsle .....	49	156 264	17 543	4 428	475	30 223	11 083	12 057
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	25	D	D	D	e	D	D	D
42169	Other electronic parts & equipment whsle .....	20	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	47	136 527	13 862	3 103	426	25 227	15 135	16 601
42171	Hardware whsle .....	9	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle .....	6	D	D	D	b	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle .....	29	D	D	D	e	D	D	D
4218	Machinery, equipment, & supplies whsle .....	109	371 973	53 261	11 914	1 503	90 659	62 590	62 368
42181	Construction & mining (except petroleum) machinery & equip whsle .....	10	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle .....	57	197 800	28 606	6 064	753	46 120	37 089	37 989
42184	Industrial supplies whsle .....	25	65 202	8 345	2 075	273	15 748	7 636	7 825
42185	Service establishment equipment & supplies whsle .....	12	D	D	D	e	D	D	D
4219	Miscellaneous durable goods whsle ...	32	D	D	D	c	D	D	D
42191	Sporting & recreational goods & supplies whsle .....	6	D	D	D	b	D	D	D
42193	Recyclable material whsle .....	11	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whsle .....	7	D	D	D	b	D	D	D

**Table 7. Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
<b>KNOXVILLE, TN—Con.</b>									
<b>42 Wholesale trade—Con.</b>									
422	Wholesale trade, nondurable goods . . . .	207	2 569 325	101 534	23 926	3 285	210 949	160 906	141 494
4221	Paper & paper product whsle . . . . .	44	D	D	D	e	D	D	D
42212	Stationery & office supplies whsle . . .	27	D	D	D	c	D	D	D
42213	Industrial & personal service paper whsle . . . . .	13	55 974	5 493	1 363	156	10 121	3 850	4 122
4222	Drugs, & druggists' sundries whsle . . . .	9	D	D	D	e	D	D	D
42221	Drugs, & druggists' sundries whsle . .	9	D	D	D	e	D	D	D
4223	Apparel, piece goods, & notions whsle .	18	D	D	D	c	D	D	D
4224	Grocery & related products whsle . . . .	48	752 832	30 316	7 107	859	60 995	9 512	9 876
42242	Packaged frozen food whsle . . . . .	6	D	D	D	b	D	D	D
42243	Dairy products, (except dried or canned) whsle . . . . .	2	D	D	D	b	D	D	D
42244	Poultry & poultry product whsle . . . . .	3	D	D	D	b	D	D	D
42245	Confectionery whsle . . . . .	5	23 002	1 417	428	45	3 631	2 370	2 464
42248	Fresh fruit & vegetable whsle . . . . .	14	103 713	9 494	1 953	310	18 612	2 804	2 547
42249	Other grocery & related products whsle . . . . .	9	D	D	D	e	D	D	D
4225	Farm-product raw material whsle . . . . .	5	D	D	D	b	D	D	D
42252	Livestock whsle . . . . .	2	D	D	D	b	D	D	D
4226	Chemical & allied products whsle . . . . .	18	44 878	4 639	1 145	138	9 260	2 326	2 304
42269	Other chemical & allied products whsle . . . . .	13	33 812	3 602	911	93	7 566	1 436	1 367
4227	Petroleum & petroleum products whsle . . . . .	21	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals . . .	18	D	D	D	c	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle . . . . .	9	D	D	D	e	D	D	D
42281	Beer & ale whsle . . . . .	3	D	D	D	e	D	D	D
42282	Wine & distilled alcoholic beverage whsle . . . . .	6	68 454	7 957	1 501	140	15 147	10 618	11 374
4229	Miscellaneous nondurable goods whsle . . . . .	35	D	D	D	f	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle . . . . .	8	D	D	D	c	D	D	D
42294	Tobacco & tobacco product whsle . . . .	4	D	D	D	c	D	D	D
42295	Paint, varnish, & supplies whsle . . . . .	5	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle . . . . .	10	D	D	D	c	D	D	D
<b>Merchant wholesalers . . . . .</b>		<b>544</b>	<b>2 819 695</b>	<b>239 817</b>	<b>55 750</b>	<b>7 415</b>	<b>441 519</b>	<b>338 906</b>	<b>319 527</b>
421	Wholesale trade, durable goods . . . . .	382	1 510 770	160 208	37 231	4 719	279 220	191 557	191 768
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	36	D	D	D	f	D	D	D
42111	Automobile & other motor vehicle whsle . . . . .	10	D	D	D	e	D	D	D
42112	Motor vehicle supplies & new parts whsle . . . . .	17	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle . . . .	23	D	D	D	c	D	D	D
42121	Furniture whsle . . . . .	13	60 918	6 266	1 719	184	11 209	7 984	8 002
42122	Home furnishings whsle . . . . .	10	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle . . . . .	26	D	D	D	e	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle . . . . .	15	D	D	D	e	D	D	D
42132	Brick, stone, & related construction materials whsle . . . . .	3	D	D	D	b	D	D	D
42139	Other construction materials whsle . . .	7	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle . . . . .	75	251 084	32 843	8 203	899	53 882	24 731	27 196
42142	Office equipment whsle . . . . .	23	D	D	D	e	D	D	D
42143	Computer & computer peripheral equipment & software whsle . . . . .	14	D	D	D	c	D	D	D
42144	Other commercial equipment whsle . . .	10	D	D	D	c	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle . . . . .	21	D	D	D	e	D	D	D
4215	Metal & mineral (except petroleum) whsle . . . . .	24	D	D	D	e	D	D	D
42151	Metal service centers & offices . . . . .	18	D	D	D	c	D	D	D
42152	Coal & other mineral & ore whsle . . . .	6	D	D	D	b	D	D	D
4216	Electrical goods whsle . . . . .	34	98 978	14 841	3 820	403	24 846	11 081	11 785
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	15	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle . . . . .	15	D	D	D	c	D	D	D

**Table 7. Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
	<b>KNOXVILLE, TN—Con.</b>								
	<b>Merchant wholesalers—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	43	D	D	D	e	D	D	D
42171	Hardware whsle .....	9	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle .....	6	D	D	D	b	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle .....	25	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle .....	91	311 736	46 774	10 176	1 360	78 932	55 553	55 943
42181	Construction & mining (except petroleum) machinery & equip whsle .....	8	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle .....	46	156 558	24 121	4 848	660	37 726	33 987	34 643
42184	Industrial supplies whsle .....	21	D	D	D	c	D	D	D
42185	Service establishment equipment & supplies whsle .....	11	46 924	8 948	1 999	284	16 381	7 194	6 443
4219	Miscellaneous durable goods whsle ...	30	D	D	D	c	D	D	D
42191	Sporting & recreational goods & supplies whsle .....	5	D	D	D	b	D	D	D
42193	Recyclable material whsle .....	10	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whsle .....	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	162	1 308 925	79 609	18 519	2 696	162 299	147 349	127 759
4221	Paper & paper product whsle .....	38	D	D	D	e	D	D	D
42212	Stationery & office supplies whsle ...	22	D	D	D	c	D	D	D
42213	Industrial & personal service paper whsle .....	12	D	D	D	c	D	D	D
4222	Drugs, & druggists' sundries whsle ...	9	D	D	D	e	D	D	D
42221	Drugs, & druggists' sundries whsle ..	9	D	D	D	e	D	D	D
4223	Apparel, piece goods, & notions whsle .	14	D	D	D	b	D	D	D
4224	Grocery & related products whsle .....	32	225 784	13 903	3 025	460	27 944	8 267	8 801
42243	Dairy products, (except dried or canned) whsle .....	1	D	D	D	a	D	D	D
42244	Poultry & poultry product whsle .....	3	D	D	D	b	D	D	D
42245	Confectionery whsle .....	4	D	D	D	b	D	D	D
42248	Fresh fruit & vegetable whsle .....	14	103 713	9 494	1 953	310	18 612	2 804	2 547
4225	Farm-product raw material whsle .....	3	D	D	D	b	D	D	D
42252	Livestock whsle .....	1	D	D	D	a	D	D	D
4226	Chemical & allied products whsle .....	12	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle .....	8	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle .....	12	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals .	10	D	D	D	c	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle .....	9	D	D	D	e	D	D	D
42281	Beer & ale whsle .....	3	D	D	D	e	D	D	D
42282	Wine & distilled alcoholic beverage whsle .....	6	68 454	7 957	1 501	140	15 147	10 618	11 374
4229	Miscellaneous nondurable goods whsle .....	33	D	D	D	f	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle .....	8	D	D	D	c	D	D	D
42299	Other miscellaneous nondurable goods whsle .....	10	D	D	D	c	D	D	D

**Table 7. Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>KNOXVILLE, TN—Con.</b>									
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>72</b>	<b>1 473 204</b>	<b>60 775</b>	<b>20 660</b>	<b>1 088</b>	<b>111 232</b>	<b>31 639</b>	<b>33 772</b>
421	Wholesale trade, durable goods .....	45	423 368	42 432	16 085	652	68 641	18 082	20 037
4213	Lumber & other construction materials whsle .....	8	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle .....	8	39 599	9 774	3 106	170	13 691	2 008	1 967
4215	Metal & mineral (except petroleum) whsle .....	7	D	D	D	c	D	D	D
42151	Metal service centers & offices .....	7	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle .....	8	35 936	4 695	1 312	99	8 590	6 718	5 948
42183	Industrial machinery & equipment whsle .....	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	27	1 049 836	18 343	4 575	436	42 591	13 557	13 735
4224	Grocery & related products whsle .....	5	D	D	D	e	D	D	D
42249	Other grocery & related products whsle .....	4	D	D	D	e	D	D	D
4227	Petroleum & petroleum products whsle .....	9	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals ..	8	638 443	1 222	315	30	7 125	8 085	8 149
	<b>Agents, brokers, and commission merchants .....</b>	<b>55</b>	<b>302 939</b>	<b>8 423</b>	<b>2 055</b>	<b>288</b>	<b>14 524</b>	<b>320</b>	<b>478</b>
421	Wholesale trade, durable goods .....	37	92 375	4 841	1 223	135	8 465	320	478
4218	Machinery, equipment, & supplies whsle .....	10	24 301	1 792	426	44	3 137	319	477
42183	Industrial machinery & equipment whsle .....	8	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	18	210 564	3 582	832	153	6 059	—	—
4224	Grocery & related products whsle .....	11	D	D	D	c	D	D	D
42242	Packaged frozen food whsle .....	4	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	2	D	D	D	b	D	D	D
<b>LAFAYETTE, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>7</b>	<b>13 619</b>	<b>902</b>	<b>179</b>	<b>63</b>	<b>2 165</b>	<b>1 431</b>	<b>1 476</b>
422	Wholesale trade, nondurable goods .....	6	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>7</b>	<b>13 619</b>	<b>902</b>	<b>179</b>	<b>63</b>	<b>2 165</b>	<b>1 431</b>	<b>1 476</b>
422	Wholesale trade, nondurable goods .....	6	D	D	D	b	D	D	D
<b>LA FOLLETTE, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>12</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	8	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	3	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle .....	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	4	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle .....	2	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals ..	2	D	D	D	a	D	D	D
	<b>Merchant wholesalers .....</b>	<b>10</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	7	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	3	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle .....	2	D	D	D	a	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Agents, brokers, and commission merchants .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	1	D	D	D	a	D	D	D

**Table 7. Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>LA VERGNE, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>53</b>	<b>1 527 799</b>	<b>86 754</b>	<b>19 605</b>	<b>2 498</b>	<b>193 292</b>	<b>78 785</b>	<b>108 581</b>
421	Wholesale trade, durable goods .....	33	634 945	39 755	10 065	1 159	70 865	45 859	51 447
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	8	172 334	2 014	477	96	5 421	13 200	15 779
42112	Motor vehicle supplies & new parts whsle .....	5	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle .....	1	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle .....	3	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle .....	1	D	D	D	c	D	D	D
42144	Other commercial equipment whsle .....	1	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle .....	2	D	D	D	b	D	D	D
42151	Metal service centers & offices .....	2	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	10	137 071	9 743	2 437	337	17 033	13 776	15 175
42181	Construction & mining (except petroleum) machinery & equip whsle .....	3	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle .....	6	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle ...	6	D	D	D	e	D	D	D
42199	Other miscellaneous durable goods whsle .....	3	D	D	D	e	D	D	D
422	Wholesale trade, nondurable goods .....	20	892 854	46 999	9 540	1 339	122 427	32 926	57 134
4223	Apparel, piece goods, & notions whsle .....	1	D	D	D	a	D	D	D
42231	Piece goods, notions, & other dry goods whsle .....	1	D	D	D	a	D	D	D
4224	Grocery & related products whsle .....	4	D	D	D	c	D	D	D
42242	Packaged frozen food whsle .....	1	D	D	D	c	D	D	D
42249	Other grocery & related products whsle .....	3	D	D	D	b	D	D	D
4226	Chemical & allied products whsle .....	2	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle .....	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle .....	12	D	D	D	f	D	D	D
42291	Farm supplies whsle .....	2	D	D	D	e	D	D	D
42292	Book, periodical, & newspaper whsle .....	9	D	D	D	f	D	D	D
	<b>Merchant wholesalers .....</b>	<b>48</b>	<b>1 455 385</b>	<b>81 283</b>	<b>17 750</b>	<b>2 370</b>	<b>182 145</b>	<b>73 239</b>	<b>102 972</b>
421	Wholesale trade, durable goods .....	31	D	D	D	g	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	8	172 334	2 014	477	96	5 421	13 200	15 779
42112	Motor vehicle supplies & new parts whsle .....	5	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle .....	3	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle .....	1	D	D	D	c	D	D	D
42144	Other commercial equipment whsle .....	1	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	10	137 071	9 743	2 437	337	17 033	13 776	15 175
42181	Construction & mining (except petroleum) machinery & equip whsle .....	3	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle .....	6	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle ...	6	D	D	D	e	D	D	D
42199	Other miscellaneous durable goods whsle .....	3	D	D	D	e	D	D	D
422	Wholesale trade, nondurable goods .....	17	D	D	D	g	D	D	D
4224	Grocery & related products whsle .....	2	D	D	D	c	D	D	D
42242	Packaged frozen food whsle .....	1	D	D	D	c	D	D	D
4226	Chemical & allied products whsle .....	2	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle .....	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle .....	12	D	D	D	f	D	D	D
42291	Farm supplies whsle .....	2	D	D	D	e	D	D	D
42292	Book, periodical, & newspaper whsle .....	9	D	D	D	f	D	D	D



**Table 7. Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>LA VERGNE, TN—Con.</b>									
	<b>Manufacturers' sales branches and sales offices . . .</b>	<b>4</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods . . . . .	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods . . . . .	2	D	D	D	b	D	D	D
	<b>Agents, brokers, and commission merchants . . . . .</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>LAWRENCEBURG, TN</b>									
<b>42</b>	<b>Wholesale trade . . . . .</b>	<b>27</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods . . . . .	15	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle . . . . .	1	D	D	D	b	D	D	D
42151	Metal service centers & offices . . . . .	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle . . . . .	4	7 458	888	180	29	1 596	1 471	1 353
4219	Miscellaneous durable goods whsle . . . . .	3	D	D	D	a	D	D	D
42199	Other miscellaneous durable goods whsle . . . . .	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods . . . . .	12	D	D	D	c	D	D	D
4224	Grocery & related products whsle . . . . .	3	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle . . . . .	4	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals . . . . .	3	30 656	1 006	266	31	3 327	1 126	987
	<b>Merchant wholesalers . . . . .</b>	<b>23</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods . . . . .	13	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle . . . . .	4	7 458	888	180	29	1 596	1 471	1 353
4219	Miscellaneous durable goods whsle . . . . .	2	D	D	D	a	D	D	D
42199	Other miscellaneous durable goods whsle . . . . .	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods . . . . .	10	D	D	D	b	D	D	D
4224	Grocery & related products whsle . . . . .	3	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle . . . . .	4	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals . . . . .	3	30 656	1 006	266	31	3 327	1 126	987
	<b>Manufacturers' sales branches and sales offices . . .</b>	<b>3</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods . . . . .	1	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle . . . . .	1	D	D	D	b	D	D	D
42151	Metal service centers & offices . . . . .	1	D	D	D	b	D	D	D
	<b>Agents, brokers, and commission merchants . . . . .</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>LEBANON, TN</b>									
<b>42</b>	<b>Wholesale trade . . . . .</b>	<b>45</b>	<b>502 751</b>	<b>24 034</b>	<b>5 742</b>	<b>887</b>	<b>64 121</b>	<b>37 836</b>	<b>32 405</b>
421	Wholesale trade, durable goods . . . . .	27	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle . . . . .	12	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle . . . . .	5	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle . . . . .	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods . . . . .	18	D	D	D	f	D	D	D
4223	Apparel, piece goods, & notions whsle . . . . .	2	D	D	D	b	D	D	D
4224	Grocery & related products whsle . . . . .	6	D	D	D	f	D	D	D
42247	Meat & meat product whsle . . . . .	1	D	D	D	e	D	D	D
42249	Other grocery & related products whsle . . . . .	2	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle . . . . .	3	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals . . . . .	2	D	D	D	a	D	D	D

**Table 7. Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>LEBANON, TN—Con.</b>									
	<b>Merchant wholesalers . . . . .</b>	<b>37</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>f</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods . . . . .	22	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies								
42185	whsle . . . . .	11	D	D	D	b	D	D	D
	Service establishment equipment & supplies whsle . . . . .	4	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle . . . . .	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods . . . . .	15	D	D	D	e	D	D	D
4223	Apparel, piece goods, & notions whsle . . . . .	2	D	D	D	b	D	D	D
4224	Grocery & related products whsle . . . . .	4	80 569	7 793	1 878	246	11 502	5 788	5 039
4227	Petroleum & petroleum products whsle . . . . .	3	D	D	D	a	D	D	D
	<b>Manufacturers' sales branches and sales offices . . . . .</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>e</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods . . . . .	2	D	D	D	e	D	D	D
4224	Grocery & related products whsle . . . . .	2	D	D	D	e	D	D	D
	<b>Agents, brokers, and commission merchants . . . . .</b>	<b>6</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>LENOIR CITY, TN</b>									
<b>42</b>	<b>Wholesale trade . . . . .</b>	<b>14</b>	<b>52 922</b>	<b>2 610</b>	<b>653</b>	<b>98</b>	<b>5 001</b>	<b>1 284</b>	<b>1 449</b>
421	Wholesale trade, durable goods . . . . .	10	23 412	1 495	367	58	2 922	844	990
4213	Lumber & other construction materials whsle . . . . .	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle . . . . .	4	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods . . . . .	4	29 510	1 115	286	40	2 079	440	459
4223	Apparel, piece goods, & notions whsle . . . . .	1	D	D	D	a	D	D	D
	<b>Merchant wholesalers . . . . .</b>	<b>10</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods . . . . .	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods . . . . .	3	D	D	D	b	D	D	D
	<b>Agents, brokers, and commission merchants . . . . .</b>	<b>4</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods . . . . .	3	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle . . . . .	1	D	D	D	a	D	D	D
<b>LEWISBURG, TN</b>									
<b>42</b>	<b>Wholesale trade . . . . .</b>	<b>14</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods . . . . .	9	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle . . . . .	5	D	D	D	b	D	D	D
42184	Industrial supplies whsle . . . . .	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods . . . . .	5	D	D	D	b	D	D	D
	<b>Merchant wholesalers . . . . .</b>	<b>14</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods . . . . .	9	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle . . . . .	5	D	D	D	b	D	D	D
42184	Industrial supplies whsle . . . . .	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods . . . . .	5	D	D	D	b	D	D	D

**Table 7. Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>LEXINGTON, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>15</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	10	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	5	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle .....	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	5	D	D	D	b	D	D	D
4224	Grocery & related products whsle .....	3	D	D	D	b	D	D	D
42249	Other grocery & related products whsle .....	1	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>14</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	10	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	5	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle .....	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	4	D	D	D	b	D	D	D
4224	Grocery & related products whsle .....	2	D	D	D	b	D	D	D
42249	Other grocery & related products whsle .....	1	D	D	D	b	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>LIVINGSTON, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>7</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods .....	7	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle ..	1	D	D	D	a	D	D	D
	<b>Merchant wholesalers .....</b>	<b>7</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods .....	7	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle ..	1	D	D	D	a	D	D	D
<b>LOUDON, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>15</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	11	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	4	D	D	D	a	D	D	D
4226	Chemical & allied products whsle .....	3	D	D	D	a	D	D	D
	<b>Merchant wholesalers .....</b>	<b>13</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	11	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	2	D	D	D	b	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Agents, brokers, and commission merchants .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods .....	1	D	D	D	a	D	D	D
<b>LYNCHBURG, MOORE COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Merchant wholesalers .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>MCKENZIE, TN *</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>9</b>	<b>7 641</b>	<b>1 029</b>	<b>234</b>	<b>48</b>	<b>2 208</b>	<b>1 204</b>	<b>1 282</b>
421	Wholesale trade, durable goods .....	7	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>9</b>	<b>7 641</b>	<b>1 029</b>	<b>234</b>	<b>48</b>	<b>2 208</b>	<b>1 204</b>	<b>1 282</b>
421	Wholesale trade, durable goods .....	7	D	D	D	b	D	D	D
<b>MCKENZIE, TN (CARROLL COUNTY PART) *</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>8</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	6	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>8</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	6	D	D	D	b	D	D	D

**Table 7. Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
	<b>MCKENZIE, TN (HENRY COUNTY PART) *</b>								
42	Wholesale trade .....	1	D	D	D	a	D	D	D
	Merchant wholesalers .....	1	D	D	D	a	D	D	D
	<b>MCMINNVILLE, TN</b>								
42	Wholesale trade .....	23	D	D	D	c	D	D	D
421	Wholesale trade, durable goods .....	11	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	12	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle .....	3	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals ..	3	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle .....	6	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle .....	2	D	D	D	a	D	D	D
	Merchant wholesalers .....	22	D	D	D	c	D	D	D
421	Wholesale trade, durable goods .....	11	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	11	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle .....	3	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle .....	5	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle .....	2	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants .....	1	D	D	D	a	D	D	D
	<b>MADISONVILLE, TN</b>								
42	Wholesale trade .....	5	D	D	D	a	D	D	D
	Merchant wholesalers .....	5	D	D	D	a	D	D	D
	<b>MANCHESTER, TN</b>								
42	Wholesale trade .....	15	32 572	1 883	451	97	4 565	4 135	4 063
421	Wholesale trade, durable goods .....	10	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	3	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle ...	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	5	D	D	D	b	D	D	D
	Merchant wholesalers .....	12	25 271	1 517	362	73	3 539	4 053	4 063
421	Wholesale trade, durable goods .....	9	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	3	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle ...	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	3	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices ..	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants .....	2	D	D	D	a	D	D	D

**Table 7. Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D.]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>MARTIN, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>17</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>e</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	9	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse .....	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	8	D	D	D	e	D	D	D
4224	Grocery & related products whse .....	3	D	D	D	c	D	D	D
42242	Packaged frozen food whse .....	1	D	D	D	c	D	D	D
	<b>Merchant wholesalers .....</b>	<b>17</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>e</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	9	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse .....	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	8	D	D	D	e	D	D	D
4224	Grocery & related products whse .....	3	D	D	D	c	D	D	D
42242	Packaged frozen food whse .....	1	D	D	D	c	D	D	D
<b>MARYVILLE, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>31</b>	<b>161 949</b>	<b>7 478</b>	<b>1 868</b>	<b>252</b>	<b>22 331</b>	<b>10 321</b>	<b>10 546</b>
421	Wholesale trade, durable goods .....	15	50 002	2 631	691	74	5 669	5 061	6 232
4211	Motor vehicle & motor vehicle parts & supplies whse.....	2	D	D	D	b	D	D	D
4213	Lumber & other construction materials whse .....	1	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whse.....	3	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whse .....	6	17 897	805	277	21	2 277	445	446
422	Wholesale trade, nondurable goods .....	16	111 947	4 847	1 177	178	16 662	5 260	4 314
4223	Apparel, piece goods, & notions whse.	2	D	D	D	b	D	D	D
42231	Piece goods, notions, & other dry goods whse .....	1	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whse .....	4	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals .	3	86 217	2 102	582	51	11 249	1 683	1 394
	<b>Merchant wholesalers .....</b>	<b>29</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>e</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	13	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whse.....	2	D	D	D	b	D	D	D
4213	Lumber & other construction materials whse .....	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whse .....	6	17 897	805	277	21	2 277	445	446
422	Wholesale trade, nondurable goods .....	16	111 947	4 847	1 177	178	16 662	5 260	4 314
4223	Apparel, piece goods, & notions whse.	2	D	D	D	b	D	D	D
42231	Piece goods, notions, & other dry goods whse .....	1	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whse .....	4	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals .	3	86 217	2 102	582	51	11 249	1 683	1 394
	<b>Agents, brokers, and commission merchants .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	2	D	D	D	a	D	D	D

**Table 7. Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
<b>MEMPHIS, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>1 470</b>	<b>24 961 364</b>	<b>948 412</b>	<b>226 446</b>	<b>27 381</b>	<b>1 878 798</b>	<b>1 460 032</b>	<b>1 550 087</b>
421	Wholesale trade, durable goods .....	1 022	13 816 651	566 922	130 217	16 068	1 078 844	770 062	964 078
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	117	6 971 449	81 618	17 791	2 584	144 492	112 771	125 400
42111	Automobile & other motor vehicle whsle .....	27	D	D	D	g	D	D	D
42112	Motor vehicle supplies & new parts whsle .....	64	D	D	D	g	D	D	D
42113	Tire & tube whsle .....	8	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whsle ...	18	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle ...	52	203 620	19 970	4 766	786	42 324	16 682	20 755
42121	Furniture whsle .....	17	D	D	D	e	D	D	D
42122	Home furnishings whsle .....	35	D	D	D	e	D	D	D
4213	Lumber & other construction materials whsle .....	53	D	D	D	f	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle .....	29	D	D	D	f	D	D	D
42132	Brick, stone, & related construction materials whsle .....	8	D	D	D	c	D	D	D
42139	Other construction materials whsle ..	11	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle .....	156	2 238 707	102 481	23 413	2 646	229 543	143 449	322 834
42142	Office equipment whsle .....	33	82 358	17 155	4 176	450	26 143	5 755	6 091
42143	Computer & computer peripheral equipment & software whsle .....	40	1 718 942	45 457	10 669	1 212	127 699	105 840	280 715
42144	Other commercial equipment whsle .	29	D	D	D	e	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle .....	44	323 118	23 984	5 772	523	48 707	25 227	27 492
4215	Metal & mineral (except petroleum) whsle .....	36	D	D	D	f	D	D	D
42151	Metal service centers & offices .....	35	D	D	D	f	D	D	D
4216	Electrical goods whsle .....	127	812 709	61 691	14 829	1 921	120 409	63 088	64 479
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	65	496 590	26 848	6 433	816	47 632	30 338	30 090
42162	Electrical appliance, television & radio set whsle .....	13	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle .....	49	D	D	D	f	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	93	625 513	59 004	15 018	1 592	96 608	71 749	67 748
42171	Hardware whsle .....	34	421 792	34 261	8 709	930	54 863	48 439	45 506
42172	Plumbing & heating equipment & supplies (hydronics) whsle .....	21	D	D	D	c	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle .....	26	116 693	15 534	3 571	342	24 093	10 667	10 287
42174	Refrigeration equipment & supplies whsle .....	12	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle .....	292	1 857 161	159 573	34 090	4 027	273 036	222 951	220 734
42181	Construction & mining (except petroleum) machinery & equip whsle .....	16	D	D	D	e	D	D	D
42182	Farm & garden machinery & equipment whsle .....	22	78 477	8 005	1 940	235	16 364	23 113	21 471
42183	Industrial machinery & equipment whsle .....	127	752 613	71 524	16 197	1 816	129 833	103 931	106 444
42184	Industrial supplies whsle .....	70	650 649	43 268	7 675	969	67 015	29 990	32 342
42185	Service establishment equipment & supplies whsle .....	33	D	D	D	c	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle .....	24	166 309	14 940	2 552	358	26 061	22 857	17 699
4219	Miscellaneous durable goods whsle ...	96	D	D	D	g	D	D	D
42191	Sporting & recreational goods & supplies whsle .....	18	D	D	D	e	D	D	D
42193	Recyclable material whsle .....	29	D	D	D	e	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle .....	14	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whsle .....	31	D	D	D	e	D	D	D

**Table 7. Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>MEMPHIS, TN—Con.</b>									
<b>42 Wholesale trade—Con.</b>									
422	Wholesale trade, nondurable goods . . . .	448	11 144 713	381 490	96 229	11 313	799 954	689 970	586 009
4221	Paper & paper product whsle . . . . .	63	368 754	32 707	8 108	928	61 903	26 529	27 305
42211	Printing & writing paper whsle . . . . .	6	D	D	D	c	D	D	D
42212	Stationery & office supplies whsle . . .	31	130 963	15 091	3 723	464	25 166	10 003	9 702
42213	Industrial & personal service paper whsle . . . . .	26	D	D	D	e	D	D	D
4222	Drugs, & druggists' sundries whsle . . . .	36	1 099 788	49 687	11 986	1 205	104 697	57 198	53 032
42221	Drugs, & druggists' sundries whsle . . .	36	1 099 788	49 687	11 986	1 205	104 697	57 198	53 032
4223	Apparel, piece goods, & notions whsle .	34	237 512	11 513	2 748	544	22 626	39 859	41 727
42231	Piece goods, notions, & other dry goods whsle . . . . .	7	D	D	D	b	D	D	D
42232	Men's & boys' clothing & furnishings whsle . . . . .	12	D	D	D	e	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle . . . . .	13	D	D	D	c	D	D	D
4224	Grocery & related products whsle . . . . .	110	3 868 247	132 303	36 750	4 751	243 814	48 424	55 191
42241	General-line grocery whsle . . . . .	15	D	D	D	h	D	D	D
42242	Packaged frozen food whsle . . . . .	17	787 903	17 993	4 001	490	33 469	6 183	14 816
42243	Dairy products, (except dried or canned) whsle . . . . .	8	27 193	2 744	642	118	5 922	265	281
42245	Confectionery whsle . . . . .	9	D	D	D	e	D	D	D
42247	Meat & meat product whsle . . . . .	9	119 668	4 469	954	163	10 871	3 047	3 164
42248	Fresh fruit & vegetable whsle . . . . .	12	87 005	7 213	1 624	256	11 880	772	585
42249	Other grocery & related products whsle . . . . .	34	D	D	D	f	D	D	D
4225	Farm-product raw material whsle . . . . .	36	D	D	D	e	D	D	D
42251	Grain & field bean whsle . . . . .	7	D	D	D	b	D	D	D
42252	Livestock whsle . . . . .	1	D	D	D	a	D	D	D
42259	Other farm product raw material whsle . . . . .	28	D	D	D	e	D	D	D
4226	Chemical & allied products whsle . . . . .	59	309 134	30 914	7 344	857	62 499	24 564	25 514
42261	Plastics materials & basic forms & shapes whsle . . . . .	19	55 922	5 768	1 358	204	14 344	4 219	4 265
42269	Other chemical & allied products whsle . . . . .	40	253 212	25 146	5 986	653	48 155	20 345	21 249
4227	Petroleum & petroleum products whsle . . . . .	28	D	D	D	e	D	D	D
42271	Petroleum bulk stations & terminals .	17	652 391	7 005	1 578	233	17 917	17 190	16 681
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals) . . . . .	11	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle . . . . .	11	201 652	23 626	5 253	635	42 262	19 913	19 289
42281	Beer & ale whsle . . . . .	4	101 072	14 720	3 155	385	24 346	4 293	4 516
42282	Wine & distilled alcoholic beverage whsle . . . . .	7	100 580	8 906	2 098	250	17 916	15 620	14 773
4229	Miscellaneous nondurable goods whsle . . . . .	71	D	D	D	g	D	D	D
42291	Farm supplies whsle . . . . .	14	560 000	22 558	5 027	359	40 681	10 138	12 840
42292	Book, periodical, & newspaper whsle . . . . .	10	D	D	D	c	D	D	D
42294	Tobacco & tobacco product whsle . . .	10	706 910	31 526	9 613	902	122 745	3 083	5 590
42295	Paint, varnish, & supplies whsle . . . .	9	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle . . . . .	22	D	D	D	c	D	D	D

**Table 7. Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
<b>MEMPHIS, TN—Con.</b>									
	<b>Merchant wholesalers . . . . .</b>	<b>1 176</b>	<b>11 265 577</b>	<b>690 905</b>	<b>160 712</b>	<b>20 205</b>	<b>1 342 015</b>	<b>1 291 952</b>	<b>1 383 090</b>
421	Wholesale trade, durable goods . . . . .	832	5 373 949	459 053	101 000	13 493	830 648	660 033	856 856
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	89	776 889	62 388	13 040	1 958	111 745	107 069	115 293
42111	Automobile & other motor vehicle whsle . . . . .	20	D	D	D	f	D	D	D
42112	Motor vehicle supplies & new parts whsle . . . . .	44	D	D	D	g	D	D	D
42113	Tire & tube whsle . . . . .	7	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whsle . . . . .	18	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle . . . . .	44	D	D	D	f	D	D	D
42121	Furniture whsle . . . . .	13	D	D	D	c	D	D	D
42122	Home furnishings whsle . . . . .	31	D	D	D	e	D	D	D
4213	Lumber & other construction materials whsle . . . . .	35	D	D	D	f	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle . . . . .	22	D	D	D	e	D	D	D
42132	Brick, stone, & related construction materials whsle . . . . .	2	D	D	D	b	D	D	D
42139	Other construction materials whsle . . . . .	7	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle . . . . .	129	1 638 010	72 700	14 678	2 149	126 718	135 558	313 926
42142	Office equipment whsle . . . . .	29	43 901	11 760	2 643	339	19 171	3 975	4 032
42143	Computer & computer peripheral equipment & software whsle . . . . .	32	D	D	D	f	D	D	D
42144	Other commercial equipment whsle . . . . .	24	D	D	D	e	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle . . . . .	34	242 668	16 971	4 105	415	33 192	20 293	21 704
4215	Metal & mineral (except petroleum) whsle . . . . .	29	D	D	D	e	D	D	D
42151	Metal service centers & offices . . . . .	28	D	D	D	e	D	D	D
4216	Electrical goods whsle . . . . .	88	D	D	D	g	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	34	D	D	D	f	D	D	D
42162	Electrical appliance, television & radio set whsle . . . . .	12	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle . . . . .	42	D	D	D	f	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	75	485 874	47 311	11 910	1 358	79 385	66 944	63 466
42171	Hardware whsle . . . . .	29	353 112	32 370	8 315	913	52 045	48 363	45 430
42172	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	13	D	D	D	c	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	21	71 484	8 797	1 918	230	15 751	10 354	10 030
42174	Refrigeration equipment & supplies whsle . . . . .	12	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle . . . . .	253	1 024 121	144 618	29 964	3 560	243 779	162 529	167 497
42181	Construction & mining (except petroleum) machinery & equip whsle . . . . .	13	D	D	D	e	D	D	D
42182	Farm & garden machinery & equipment whsle . . . . .	20	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle . . . . .	110	406 399	62 612	13 780	1 515	110 459	61 332	67 436
42184	Industrial supplies whsle . . . . .	60	D	D	D	f	D	D	D
42185	Service establishment equipment & supplies whsle . . . . .	31	D	D	D	c	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle . . . . .	19	D	D	D	e	D	D	D
4219	Miscellaneous durable goods whsle . . . . .	90	D	D	D	g	D	D	D
42191	Sporting & recreational goods & supplies whsle . . . . .	18	D	D	D	e	D	D	D
42193	Recyclable material whsle . . . . .	29	D	D	D	e	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle . . . . .	13	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whsle . . . . .	27	D	D	D	e	D	D	D



**Table 7. Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
<b>MEMPHIS, TN—Con.</b>									
<b>Merchant wholesalers—Con.</b>									
422	Wholesale trade, nondurable goods . . . .	344	5 891 628	231 852	59 712	6 712	511 367	631 919	526 234
4221	Paper & paper product whsle . . . . .	53	320 128	28 763	7 105	841	53 165	24 419	25 508
42211	Printing & writing paper whsle . . . . .	5	D	D	D	b	D	D	D
42212	Stationery & office supplies whsle . . .	25	D	D	D	e	D	D	D
42213	Industrial & personal service paper whsle . . . . .	23	D	D	D	e	D	D	D
4222	Drugs, & druggists' sundries whsle . . . .	31	D	D	D	f	D	D	D
42221	Drugs, & druggists' sundries whsle . . .	31	D	D	D	f	D	D	D
4223	Apparel, piece goods, & notions whsle .	27	D	D	D	e	D	D	D
42231	Piece goods, notions, & other dry goods whsle . . . . .	7	D	D	D	b	D	D	D
42232	Men's & boys' clothing & furnishings whsle . . . . .	7	26 205	2 501	667	88	4 833	6 407	5 940
42233	Women's, children's, & infants' clothing & accessories whsle . . . . .	11	D	D	D	b	D	D	D
4224	Grocery & related products whsle . . . . .	73	890 866	63 651	20 284	1 940	113 609	44 582	51 288
42241	General-line grocery whsle . . . . .	8	D	D	D	f	D	D	D
42242	Packaged frozen food whsle . . . . .	9	D	D	D	e	D	D	D
42245	Confectionery whsle . . . . .	5	55 049	3 239	663	80	6 051	4 344	4 366
42248	Fresh fruit & vegetable whsle . . . . .	11	D	D	D	c	D	D	D
42249	Other grocery & related products whsle . . . . .	21	D	D	D	c	D	D	D
4225	Farm-product raw material whsle . . . . .	31	D	D	D	e	D	D	D
42251	Grain & field bean whsle . . . . .	7	D	D	D	b	D	D	D
42252	Livestock whsle . . . . .	1	D	D	D	a	D	D	D
42259	Other farm product raw material whsle . . . . .	23	D	D	D	e	D	D	D
4226	Chemical & allied products whsle . . . . .	43	195 294	21 121	5 030	582	44 597	21 001	20 894
42261	Plastics materials & basic forms & shapes whsle . . . . .	16	D	D	D	c	D	D	D
42269	Other chemical & allied products whsle . . . . .	27	D	D	D	e	D	D	D
4227	Petroleum & petroleum products whsle . . . . .	20	D	D	D	e	D	D	D
42271	Petroleum bulk stations & terminals .	11	D	D	D	c	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals) . . . . .	9	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle . . . . .	11	201 652	23 626	5 253	635	42 262	19 913	19 289
42281	Beer & ale whsle . . . . .	4	101 072	14 720	3 155	385	24 346	4 293	4 516
42282	Wine & distilled alcoholic beverage whsle . . . . .	7	100 580	8 906	2 098	250	17 916	15 620	14 773
4229	Miscellaneous nondurable goods whsle . . . . .	55	D	D	D	f	D	D	D
42291	Farm supplies whsle . . . . .	10	D	D	D	c	D	D	D
42292	Book, periodical, & newspaper whsle . . . . .	8	D	D	D	c	D	D	D
42294	Tobacco & tobacco product whsle . . .	8	D	D	D	e	D	D	D
42299	Other miscellaneous nondurable goods whsle . . . . .	19	D	D	D	b	D	D	D
	<b>Manufacturers' sales branches and sales offices . . .</b>	<b>163</b>	<b>10 397 515</b>	<b>200 869</b>	<b>51 854</b>	<b>4 541</b>	<b>437 359</b>	<b>163 877</b>	<b>166 246</b>

**Table 7. Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>MEMPHIS, TN—Con.</b>									
<b>Manufacturers' sales branches and sales offices—Con.</b>									
421	Wholesale trade, durable goods .....	95	7 317 778	81 301	22 955	1 856	204 972	106 078	106 524
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	17	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whsle .....	5	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle .....	11	54 410	2 420	633	95	6 105	4 739	5 175
4213	Lumber & other construction materials whsle .....	16	D	D	D	e	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle .....	6	D	D	D	c	D	D	D
42132	Brick, stone, & related construction materials whsle .....	6	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle .....	17	D	D	D	e	D	D	D
42143	Computer & computer peripheral equipment & software whsle .....	8	D	D	D	e	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle .....	5	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle .....	6	D	D	D	b	D	D	D
42151	Metal service centers & offices .....	6	D	D	D	b	D	D	D
4216	Electrical goods whsle .....	13	D	D	D	c	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	9	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	6	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle .....	18	767 027	12 050	3 403	406	23 793	56 775	52 966
42183	Industrial machinery & equipment whsle .....	5	D	D	D	e	D	D	D
42184	Industrial supplies whsle .....	9	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	68	3 079 737	119 568	28 899	2 685	232 387	57 799	59 722
4221	Paper & paper product whsle .....	9	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle .....	6	D	D	D	e	D	D	D
4224	Grocery & related products whsle .....	17	860 952	40 310	9 135	936	77 421	3 833	3 897
42242	Packaged frozen food whsle .....	3	D	D	D	b	D	D	D
42249	Other grocery & related products whsle .....	9	230 936	19 034	4 341	413	37 400	1 207	1 229
4226	Chemical & allied products whsle .....	14	D	D	D	e	D	D	D
42269	Other chemical & allied products whsle .....	11	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle .....	8	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals .....	6	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle .....	10	855 287	33 744	8 414	659	65 781	2 450	2 526
42291	Farm supplies whsle .....	4	D	D	D	c	D	D	D
<b>Agents, brokers, and commission merchants .....</b>									
		<b>131</b>	<b>3 298 272</b>	<b>56 638</b>	<b>13 880</b>	<b>2 635</b>	<b>99 424</b>	<b>4 203</b>	<b>751</b>
421	Wholesale trade, durable goods .....	95	1 124 924	26 568	6 262	719	43 224	3 951	698
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	11	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whsle .....	2	D	D	D	e	D	D	D
42112	Motor vehicle supplies & new parts whsle .....	9	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle .....	6	D	D	D	b	D	D	D
42122	Home furnishings whsle .....	4	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle .....	10	D	D	D	b	D	D	D
42144	Other commercial equipment whsle .....	4	D	D	D	a	D	D	D
4216	Electrical goods whsle .....	26	D	D	D	c	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	22	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle .....	3	D	D	D	a	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	12	D	D	D	b	D	D	D
42171	Hardware whsle .....	5	68 680	1 891	394	17	2 818	76	76
42173	Warm air heating & air-conditioning equipment & supplies whsle .....	3	D	D	D	b	D	D	D

**Table 7. Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>MEMPHIS, TN—Con.</b>									
<b>Agents, brokers, and commission merchants—Con.</b>									
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle .....	21	66 013	2 905	723	61	5 464	3 647	271
42183	Industrial machinery & equipment whsle .....	12	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle .....	4	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	36	2 173 348	30 070	7 618	1 916	56 200	252	53
4224	Grocery & related products whsle .....	20	2 116 429	28 342	7 331	1 875	52 784	9	6
42241	General-line grocery whsle .....	7	D	D	D	g	D	D	D
42242	Packaged frozen food whsle .....	5	158 306	2 416	514	70	3 517	—	—
42249	Other grocery & related products whsle .....	4	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle .....	6	D	D	D	a	D	D	D
<b>MILAN, TN</b>									
42	Wholesale trade .....	9	D	D	D	b	D	D	D
421	Wholesale trade, durable goods .....	3	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle .....	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	6	23 595	865	215	34	2 072	1 357	1 403
<b>Merchant wholesalers .....</b>									
421	Wholesale trade, durable goods .....	3	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle .....	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	4	D	D	D	a	D	D	D
<b>Manufacturers' sales branches and sales offices ..</b>									
		1	D	D	D	a	D	D	D
<b>Agents, brokers, and commission merchants .....</b>									
		1	D	D	D	a	D	D	D
<b>MILLERSVILLE, TN *</b>									
42	Wholesale trade .....	1	D	D	D	a	D	D	D
	Merchant wholesalers .....	1	D	D	D	a	D	D	D
<b>MILLERSVILLE, TN (SUMNER COUNTY PART) *</b>									
42	Wholesale trade .....	1	D	D	D	a	D	D	D
	Merchant wholesalers .....	1	D	D	D	a	D	D	D
<b>MILLINGTON, TN</b>									
42	Wholesale trade .....	3	D	D	D	b	D	D	D
421	Wholesale trade, durable goods .....	2	D	D	D	a	D	D	D
<b>Merchant wholesalers .....</b>									
421	Wholesale trade, durable goods .....	2	D	D	D	a	D	D	D
<b>MONTEREY, TN</b>									
42	Wholesale trade .....	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	1	D	D	D	b	D	D	D
4224	Grocery & related products whsle .....	1	D	D	D	b	D	D	D
42242	Packaged frozen food whsle .....	1	D	D	D	b	D	D	D
<b>Manufacturers' sales branches and sales offices ..</b>									
		1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	1	D	D	D	b	D	D	D
4224	Grocery & related products whsle .....	1	D	D	D	b	D	D	D
42242	Packaged frozen food whsle .....	1	D	D	D	b	D	D	D

**Table 7. Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>MORRISTOWN, TN *</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>49</b>	<b>337 332</b>	<b>25 171</b>	<b>5 468</b>	<b>829</b>	<b>62 874</b>	<b>12 912</b>	<b>13 976</b>
421	Wholesale trade, durable goods .....	31	49 729	6 791	1 362	216	11 908	6 829	7 714
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	4	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle.....	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	8	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	18	287 603	18 380	4 106	613	50 966	6 083	6 262
4224	Grocery & related products whsle .....	5	109 488	12 208	2 811	413	37 509	2 575	3 076
42249	Other grocery & related products whsle .....	3	D	D	D	e	D	D	D
4227	Petroleum & petroleum products whsle .....	6	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals ..	4	156 704	4 525	859	107	9 739	806	824
4229	Miscellaneous nondurable goods whsle .....	4	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>40</b>	<b>252 115</b>	<b>15 573</b>	<b>3 161</b>	<b>467</b>	<b>29 837</b>	<b>12 146</b>	<b>13 280</b>
421	Wholesale trade, durable goods .....	28	47 645	6 637	1 329	210	11 638	6 711	7 591
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	12	204 470	8 936	1 832	257	18 199	5 435	5 689
4224	Grocery & related products whsle .....	1	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle .....	6	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals ..	4	156 704	4 525	859	107	9 739	806	824
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>6</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>e</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods .....	5	D	D	D	e	D	D	D
4224	Grocery & related products whsle .....	4	D	D	D	e	D	D	D
42249	Other grocery & related products whsle .....	3	D	D	D	e	D	D	D
	<b>Agents, brokers, and commission merchants .....</b>	<b>3</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>MORRISTOWN, TN (HAMBLÉN COUNTY PART) *</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>48</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>f</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	31	49 729	6 791	1 362	216	11 908	6 829	7 714
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	4	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle.....	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	8	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	17	D	D	D	f	D	D	D
4224	Grocery & related products whsle .....	5	109 488	12 208	2 811	413	37 509	2 575	3 076
42249	Other grocery & related products whsle .....	3	D	D	D	e	D	D	D
4227	Petroleum & petroleum products whsle .....	6	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals ..	4	156 704	4 525	859	107	9 739	806	824
4229	Miscellaneous nondurable goods whsle .....	3	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>39</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>e</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	28	47 645	6 637	1 329	210	11 638	6 711	7 591
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	11	D	D	D	e	D	D	D
4224	Grocery & related products whsle .....	1	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle .....	6	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals ..	4	156 704	4 525	859	107	9 739	806	824

**Table 7. Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>MORRISTOWN, TN (HAMBLEN COUNTY PART) *—Con.</b>									
	<b>Manufacturers' sales branches and sales offices . . .</b>	<b>6</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>e</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods . . . . .	5	D	D	D	e	D	D	D
4224	Grocery & related products whsle . . . . .	4	D	D	D	e	D	D	D
42249	Other grocery & related products whsle . . . . .	3	D	D	D	e	D	D	D
	<b>Agents, brokers, and commission merchants . . . . .</b>	<b>3</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>MORRISTOWN, TN (JEFFERSON COUNTY PART) *</b>									
42	<b>Wholesale trade . . . . .</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Merchant wholesalers . . . . .</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>MOUNT JULIET, TN</b>									
42	<b>Wholesale trade . . . . .</b>	<b>28</b>	<b>75 727</b>	<b>3 496</b>	<b>746</b>	<b>132</b>	<b>7 394</b>	<b>1 899</b>	<b>2 220</b>
421	Wholesale trade, durable goods . . . . .	17	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle . . .	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods . . . . .	11	D	D	D	b	D	D	D
4224	Grocery & related products whsle . . . . .	3	D	D	D	b	D	D	D
	<b>Merchant wholesalers . . . . .</b>	<b>20</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods . . . . .	13	D	D	D	b	D	D	D
	<b>Agents, brokers, and commission merchants . . . . .</b>	<b>8</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods . . . . .	4	D	D	D	b	D	D	D
4224	Grocery & related products whsle . . . . .	3	D	D	D	b	D	D	D
<b>MOUNT PLEASANT, TN</b>									
42	<b>Wholesale trade . . . . .</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods . . . . .	2	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle . . . . .	2	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material whsle . . . . .	2	D	D	D	b	D	D	D
	<b>Merchant wholesalers . . . . .</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods . . . . .	2	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle . . . . .	2	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material whsle . . . . .	2	D	D	D	b	D	D	D
<b>MURFREESBORO, TN</b>									
42	<b>Wholesale trade . . . . .</b>	<b>92</b>	<b>477 614</b>	<b>28 329</b>	<b>6 463</b>	<b>935</b>	<b>53 116</b>	<b>33 818</b>	<b>39 781</b>
421	Wholesale trade, durable goods . . . . .	62	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	8	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle . . . . .	4	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle . . . . .	1	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle . . .	3	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle . . . . .	7	D	D	D	b	D	D	D
42143	Computer & computer peripheral equipment & software whsle . . . . .	1	D	D	D	a	D	D	D
4215	Metal & mineral (except petroleum) whsle . . . . .	2	D	D	D	c	D	D	D
42151	Metal service centers & offices . . . . .	2	D	D	D	c	D	D	D
4216	Electrical goods whsle . . . . .	10	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle . . . . .	19	27 222	3 419	749	114	6 408	3 296	4 188
42184	Industrial supplies whsle . . . . .	8	13 402	1 540	387	50	2 992	1 880	1 833
4219	Miscellaneous durable goods whsle . . .	8	D	D	D	b	D	D	D

**Table 7. Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>MURFREESBORO, TN—Con.</b>									
<b>42</b>	<b>Wholesale trade—Con.</b>								
422	Wholesale trade, nondurable goods . . . .	30	D	D	D	e	D	D	D
4224	Grocery & related products whsle . . . .	7	22 515	3 300	848	124	5 519	522	436
4226	Chemical & allied products whsle . . . .	3	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle . . . . .	2	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle . . . . .	5	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals .	5	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle . . . . .	6	D	D	D	c	D	D	D
42294	Tobacco & tobacco product whsle. . .	2	D	D	D	b	D	D	D
	<b>Merchant wholesalers . . . . .</b>	<b>78</b>	<b>270 890</b>	<b>22 375</b>	<b>4 979</b>	<b>722</b>	<b>42 028</b>	<b>22 555</b>	<b>28 272</b>
421	Wholesale trade, durable goods . . . . .	51	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle. . . . .	7	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle . . . . .	1	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle . . .	3	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle. . . . .	7	D	D	D	b	D	D	D
42143	Computer & computer peripheral equipment & software whsle. . . . .	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle . . . . .	15	D	D	D	c	D	D	D
42184	Industrial supplies whsle . . . . .	7	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle . . .	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods . . . .	27	D	D	D	e	D	D	D
4224	Grocery & related products whsle . . . .	7	22 515	3 300	848	124	5 519	522	436
4226	Chemical & allied products whsle . . . .	2	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle . . . . .	1	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle . . . . .	5	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals .	5	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle . . . . .	6	D	D	D	c	D	D	D
	<b>Manufacturers' sales branches and sales offices . .</b>	<b>5</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods . . . . .	4	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle . . . . .	1	D	D	D	b	D	D	D
42151	Metal service centers & offices . . . .	1	D	D	D	b	D	D	D
	<b>Agents, brokers, and commission merchants . . . . .</b>	<b>9</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods . . . . .	7	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle. . . . .	1	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle . . . . .	1	D	D	D	c	D	D	D
	<b>NASHVILLE-DAVIDSON, TN (CC) *</b>								
<b>42</b>	<b>Wholesale trade . . . . .</b>	<b>1 445</b>	<b>17 005 215</b>	<b>962 703</b>	<b>228 086</b>	<b>26 012</b>	<b>1 914 108</b>	<b>1 207 137</b>	<b>1 234 933</b>
421	Wholesale trade, durable goods . . . . .	1 018	9 816 126	597 948	141 810	15 398	1 137 125	716 324	730 217
4211	Motor vehicle & motor vehicle parts & supplies whsle. . . . .	116	3 570 181	108 887	27 535	3 315	226 991	175 214	173 373
42111	Automobile & other motor vehicle whsle . . . . .	33	1 539 407	34 586	7 696	1 160	75 898	44 965	47 437
421110	Automobile & other motor vehicle whsle . . . . .	33	1 539 407	34 586	7 696	1 160	75 898	44 965	47 437
4211101	Automobile & motorcycle whsle .	13	D	D	D	e	D	D	D
4211103	Light truck & van (14,000 lb or less) whsle . . . . .	2	D	D	D	a	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle . . . . .	18	D	D	D	f	D	D	D
42112	Motor vehicle supplies & new parts whsle . . . . .	62	D	D	D	g	D	D	D
421120	Motor vehicle supplies & new parts whsle . . . . .	62	D	D	D	g	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors .	32	D	D	D	g	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers. . . . .	26	D	D	D	c	D	D	D
4211203	Petroleum products marketing equipment whsle. . . . .	4	D	D	D	b	D	D	D
42113	Tire & tube whsle . . . . .	9	D	D	D	e	D	D	D
421130	Tire & tube whsle . . . . .	9	D	D	D	e	D	D	D
42114	Motor vehicle parts, (used) whsle . . .	12	5 495	1 357	318	63	3 007	908	934
421140	Motor vehicle parts, (used) whsle . .	12	5 495	1 357	318	63	3 007	908	934

**Table 7. Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>42</b>	<b>NASHVILLE-DAVIDSON, TN (CC) *—Con.</b>								
	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4212	Furniture & home furnishings whsle . . .	37	110 501	17 409	4 097	438	29 565	11 632	12 224
42121	Furniture whsle . . . . .	14	D	D	D	e	D	D	D
421210	Furniture whsle . . . . .	14	D	D	D	e	D	D	D
4212102	Office & business furniture whsle . . . . .	11	D	D	D	c	D	D	D
42122	Home furnishings whsle . . . . .	23	D	D	D	c	D	D	D
421220	Home furnishings whsle . . . . .	23	D	D	D	c	D	D	D
4212203	Floor coverings whsle . . . . .	12	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle . . . . .	62	565 183	31 531	7 592	951	68 771	41 389	44 825
42131	Lumber, plywood, millwork, & wood panel whsle . . . . .	29	261 078	19 866	4 629	621	40 805	27 766	29 876
421310	Lumber, plywood, millwork, & wood panel whsle . . . . .	29	261 078	19 866	4 629	621	40 805	27 766	29 876
4213101	Lumber without yard whsle . . . . .	8	D	D	D	b	D	D	D
4213102	Lumber with yard whsle . . . . .	6	D	D	D	c	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle . . . . .	15	D	D	D	e	D	D	D
42132	Brick, stone, & related construction materials whsle . . . . .	11	D	D	D	c	D	D	D
421320	Brick, stone, & related construction materials whsle . . . . .	11	D	D	D	c	D	D	D
4213201	Brick, block, tile, clay/cement sewer pipe whsle . . . . .	4	D	D	D	b	D	D	D
4213202	Sand, gravel, & stone whsle . . . . .	3	D	D	D	b	D	D	D
4213203	Cement, lime, & related products whsle . . . . .	4	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material whsle . . . . .	13	127 771	4 929	1 195	118	9 943	4 641	5 641
421330	Roofing, siding, & insulation material whsle . . . . .	13	127 771	4 929	1 195	118	9 943	4 641	5 641
4213301	Roofing, siding, & insulation material whsle . . . . .	13	127 771	4 929	1 195	118	9 943	4 641	5 641
42139	Other construction materials whsle . . . . .	9	D	D	D	b	D	D	D
421390	Other construction materials whsle . . . . .	9	D	D	D	b	D	D	D
4213901	Flat glass & other construction glass whsle . . . . .	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle . . . . .	178	1 094 575	131 197	32 135	2 927	218 063	70 402	74 309
42141	Photographic equipment & supplies whsle . . . . .	12	73 861	5 763	1 385	138	9 708	10 109	10 715
421410	Photographic equipment & supplies whsle . . . . .	12	73 861	5 763	1 385	138	9 708	10 109	10 715
42142	Office equipment whsle . . . . .	32	152 798	31 569	8 178	791	46 234	11 326	11 522
421420	Office equipment whsle . . . . .	32	152 798	31 569	8 178	791	46 234	11 326	11 522
42143	Computer & computer peripheral equipment & software whsle . . . . .	52	450 622	39 072	10 047	651	69 041	18 528	18 980
421430	Computer & computer peripheral equipment & software whsle . . . . .	52	450 622	39 072	10 047	651	69 041	18 528	18 980
4214301	Computer & peripheral equipment whsle . . . . .	46	447 437	37 837	9 721	624	67 318	18 472	18 727
42143011	Computers & peripheral equipment for resale . . . . .	11	D	D	D	b	D	D	D
42143012	Computers & peripheral equipment for end use . . . . .	35	D	D	D	f	D	D	D
42144	Other commercial equipment whsle . . . . .	29	D	D	D	e	D	D	D
421440	Other commercial equipment whsle . . . . .	29	D	D	D	e	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle . . . . .	21	D	D	D	e	D	D	D
4214402	Store machines & equipment whsle . . . . .	8	D	D	D	c	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle . . . . .	39	D	D	D	f	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle . . . . .	39	D	D	D	f	D	D	D
4214501	Surgical, medical, & hospital supplies whsle . . . . .	37	220 037	23 825	5 138	492	41 213	17 345	19 887
42146	Ophthalmic goods whsle . . . . .	6	D	D	D	c	D	D	D
421460	Ophthalmic goods whsle . . . . .	6	D	D	D	c	D	D	D
42149	Other professional equipment & supplies whsle . . . . .	8	D	D	D	c	D	D	D
421490	Other professional equipment & supplies whsle . . . . .	8	D	D	D	c	D	D	D
4214902	Other professional equipment & supplies whsle . . . . .	7	D	D	D	c	D	D	D

Table 7. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
	<b>NASHVILLE-DAVIDSON, TN (CC) *—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4215	Metal & mineral (except petroleum) whsle .....	49	1 300 229	32 988	7 833	812	77 468	108 041	108 791
42151	Metal service centers & offices .....	45	D	D	D	f	D	D	D
421510	Metal service centers & offices .....	45	D	D	D	f	D	D	D
4215101	Ferrous metal service centers & sales offices .....	38	1 074 139	27 885	6 707	715	62 238	100 088	99 345
42151011	Ferrous metal service centers .....	31	566 488	21 928	5 251	626	50 617	100 088	99 345
42151012	Ferrous metal sales offices .....	7	507 651	5 957	1 456	89	11 621	—	—
4215102	Nonferrous metal service centers & sales offices .....	7	D	D	D	b	D	D	D
42151021	Nonferrous metal service centers .....	7	D	D	D	b	D	D	D
42152	Coal & other mineral & ore whsle .....	4	D	D	D	a	D	D	D
421520	Coal & other mineral & ore whsle .....	4	D	D	D	a	D	D	D
4215201	Coal whsle .....	4	D	D	D	a	D	D	D
4216	Electrical goods whsle .....	144	1 059 251	64 010	16 107	1 592	121 046	79 327	81 080
42161	Electrical apparatus & equip, wiring supp. & const material whsle .....	66	447 307	28 131	6 644	753	48 686	35 507	35 963
421610	Electrical apparatus & equip, wiring supp. & const material whsle .....	66	447 307	28 131	6 644	753	48 686	35 507	35 963
42162	Electrical appliance, television & radio set whsle .....	16	D	D	D	c	D	D	D
421620	Electrical appliance, television & radio set whsle .....	16	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle .....	62	D	D	D	f	D	D	D
421690	Other electronic parts & equipment whsle .....	62	D	D	D	f	D	D	D
4216901	Communications equipment & supplies whsle .....	35	139 997	17 074	4 521	401	24 595	5 741	6 350
4216902	Electronic parts (excluding communications equipment) whsle .....	27	D	D	D	e	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	99	637 379	54 544	10 774	1 314	90 344	59 375	54 664
42171	Hardware whsle .....	40	324 570	17 609	3 920	524	31 410	28 286	26 952
421710	Hardware whsle .....	40	324 570	17 609	3 920	524	31 410	28 286	26 952
42172	Plumbing & heating equipment & supplies (hydronics) whsle .....	26	D	D	D	e	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle .....	26	D	D	D	e	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle .....	26	134 368	16 219	3 441	405	26 731	18 544	15 211
421730	Warm air heating & air-conditioning equipment & supplies whsle .....	26	134 368	16 219	3 441	405	26 731	18 544	15 211
4218	Machinery, equipment, & supplies whsle .....	231	726 324	90 249	20 277	2 421	175 819	107 663	113 037
42181	Construction & mining (except petroleum) machinery & equip whsle .....	19	D	D	D	c	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle .....	19	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle .....	9	42 649	4 837	958	148	10 189	8 698	9 417
421820	Farm & garden machinery & equipment whsle .....	9	42 649	4 837	958	148	10 189	8 698	9 417
4218202	Farm machinery & equipment—whsle distributors .....	6	D	D	D	b	D	D	D
4218203	Lawn & garden machinery & equipment whsle .....	3	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle .....	115	343 323	47 105	10 677	1 213	96 482	45 049	46 527
421830	Industrial machinery & equipment whsle .....	115	343 323	47 105	10 677	1 213	96 482	45 049	46 527
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle .....	18	44 295	5 808	1 328	145	9 925	2 641	3 550
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle .....	13	D	D	D	c	D	D	D
4218303	General-purpose industrial machinery & equipment whsle .....	35	114 241	14 064	2 879	310	33 240	19 271	19 670
4218304	Metalworking machinery & equipment whsle .....	18	51 757	5 413	1 384	120	12 870	7 805	7 581
4218305	Materials handling equipment whsle .....	17	77 237	12 839	2 956	372	23 738	8 897	8 436
4218307	Other industrial machinery & equipment whsle .....	23	D	D	D	c	D	D	D



**Table 7. Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>42</b>	<b>NASHVILLE-DAVIDSON, TN (CC) *—Con.</b>								
	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42184	Industrial supplies whsle . . . . .	47	133 028	17 888	3 872	485	30 193	18 186	18 982
421840	Industrial supplies whsle . . . . .	47	133 028	17 888	3 872	485	30 193	18 186	18 982
4218401	General-line industrial supplies whsle . . . . .	7	12 986	1 077	254	35	2 108	947	849
4218402	Mechanical power transmission supplies whsle . . . . .	7	27 058	3 168	729	89	5 185	4 458	5 349
4218403	Welding supplies whsle . . . . .	6	D	D	D	b	D	D	D
4218406	Other industrial supplies whsle . . . . .	19	D	D	D	e	D	D	D
42185	Service establishment equipment & supplies whsle . . . . .	30	D	D	D	c	D	D	D
421850	Service establishment equipment & supplies whsle . . . . .	30	D	D	D	c	D	D	D
4218501	Beauty & barber shop equipment & supplies whsle . . . . .	7	D	D	D	b	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle . . . . .	10	10 464	2 174	426	83	4 710	1 421	1 431
4218503	Laundry & dry-cleaning equipment & supplies whsle . . . . .	7	D	D	D	b	D	D	D
4218504	Other service establishment equipment & supplies whsle . . . . .	6	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle . . . . .	11	D	D	D	c	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle . . . . .	11	D	D	D	c	D	D	D
4218603	Other transportation equipment & supplies whsle . . . . .	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle . . . . .	102	752 503	67 133	15 460	1 628	129 058	63 281	67 914
42191	Sporting & recreational goods & supplies whsle . . . . .	11	41 441	3 219	669	100	6 910	4 937	4 949
421910	Sporting & recreational goods & supplies whsle . . . . .	11	41 441	3 219	669	100	6 910	4 937	4 949
42192	Toy & hobby goods & supplies whsle . . . . .	9	29 894	1 589	314	50	5 694	1 556	2 527
421920	Toy & hobby goods & supplies whsle . . . . .	9	29 894	1 589	314	50	5 694	1 556	2 527
42193	Recyclable material whsle . . . . .	13	87 760	10 874	2 082	304	28 223	4 034	5 564
421930	Recyclable material whsle . . . . .	13	87 760	10 874	2 082	304	28 223	4 034	5 564
4219301	Iron & steel scrap processors & dealers . . . . .	7	D	D	D	c	D	D	D
42193011	Iron & steel scrap processors (using power processing equipment) . . . . .	6	D	D	D	c	D	D	D
4219302	Recyclable paper & paperboard whsle . . . . .	3	D	D	D	b	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle . . . . .	11	11 648	1 740	419	88	2 869	1 798	2 023
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle . . . . .	11	11 648	1 740	419	88	2 869	1 798	2 023
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle . . . . .	11	11 648	1 740	419	88	2 869	1 798	2 023
42199	Other miscellaneous durable goods whsle . . . . .	58	581 760	49 711	11 976	1 086	85 362	50 956	52 851
421990	Other miscellaneous durable goods whsle . . . . .	58	581 760	49 711	11 976	1 086	85 362	50 956	52 851
4219901	Musical instruments & supplies whsle . . . . .	6	D	D	D	c	D	D	D
4219904	Prerecorded media whsle . . . . .	24	D	D	D	f	D	D	D
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle . . . . .	20	D	D	D	f	D	D	D
42199042	Prerecorded video tapes whsle . . . . .	4	D	D	D	c	D	D	D
4219906	Other durable goods whsle . . . . .	16	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods . . . . .	427	7 189 089	364 755	86 276	10 614	776 983	490 813	504 716
4221	Paper & paper product whsle . . . . .	55	519 445	40 515	9 723	946	76 304	39 509	41 959
42211	Printing & writing paper whsle . . . . .	7	D	D	D	c	D	D	D
422110	Printing & writing paper whsle . . . . .	7	D	D	D	c	D	D	D
42212	Stationery & office supplies whsle . . . . .	30	D	D	D	e	D	D	D
422120	Stationery & office supplies whsle . . . . .	30	D	D	D	e	D	D	D
42213	Industrial & personal service paper whsle . . . . .	18	D	D	D	e	D	D	D
422130	Industrial & personal service paper whsle . . . . .	18	D	D	D	e	D	D	D
4222	Drugs, & druggists' sundries whsle . . . . .	30	1 615 696	15 715	3 663	431	29 657	90 915	91 742
42221	Drugs, & druggists' sundries whsle . . . . .	30	1 615 696	15 715	3 663	431	29 657	90 915	91 742
422210	Drugs, & druggists' sundries whsle . . . . .	30	1 615 696	15 715	3 663	431	29 657	90 915	91 742
4222101	General-line drugs whsle . . . . .	18	D	D	D	e	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle . . . . .	12	D	D	D	c	D	D	D

**Table 7. Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>42</b>	<b>NASHVILLE-DAVIDSON, TN (CC) *—Con.</b>								
	<b>Wholesale trade—Con.</b>								
422	Wholesale trade, nondurable goods—Con.								
4223	Apparel, piece goods, & notions whse.	50	657 019	31 167	7 425	851	86 822	106 256	117 189
42231	Piece goods, notions, & other dry goods whse	8	D	D	D	b	D	D	D
422310	Piece goods, notions, & other dry goods whse	8	D	D	D	b	D	D	D
4223102	Notions & other dry goods whse	6	D	D	D	b	D	D	D
42232	Men's & boys' clothing & furnishings whse	17	D	D	D	e	D	D	D
422320	Men's & boys' clothing & furnishings whse	17	D	D	D	e	D	D	D
42233	Women's, children's, & infants' clothing & accessories whse	15	D	D	D	b	D	D	D
422330	Women's, children's, & infants' clothing & accessories whse	15	D	D	D	b	D	D	D
42234	Footwear whse	10	253 532	16 102	3 811	265	53 226	39 259	41 290
422340	Footwear whse	10	253 532	16 102	3 811	265	53 226	39 259	41 290
4224	Grocery & related products whse	96	2 156 916	115 374	27 206	3 614	208 227	65 091	65 640
42241	General-line grocery whse	17	D	D	D	g	D	D	D
422410	General-line grocery whse	17	D	D	D	g	D	D	D
4224103	Other general-line grocery whse	16	D	D	D	g	D	D	D
42242	Packaged frozen food whse	11	D	D	D	c	D	D	D
422420	Packaged frozen food whse	11	D	D	D	c	D	D	D
42243	Dairy products, (except dried or canned) whse	6	D	D	D	c	D	D	D
422430	Dairy products, (except dried or canned) whse	6	D	D	D	c	D	D	D
4224302	Dairy product (except raw milk) whse	6	D	D	D	c	D	D	D
42245	Confectionery whse	5	D	D	D	c	D	D	D
422450	Confectionery whse	5	D	D	D	c	D	D	D
42247	Meat & meat product whse	9	D	D	D	c	D	D	D
422470	Meat & meat product whse	9	D	D	D	c	D	D	D
42248	Fresh fruit & vegetable whse	18	D	D	D	e	D	D	D
422480	Fresh fruit & vegetable whse	18	D	D	D	e	D	D	D
42249	Other grocery & related products whse	26	D	D	D	f	D	D	D
422490	Other grocery & related products whse	26	D	D	D	f	D	D	D
4224902	Bread & baked goods whse	5	D	D	D	c	D	D	D
4224903	Soft drinks whse	6	D	D	D	c	D	D	D
4224906	Other grocery specialties whse	11	D	D	D	c	D	D	D
4225	Farm-product raw material whse	2	D	D	D	a	D	D	D
4226	Chemical & allied products whse	48	209 621	21 259	5 399	487	43 824	19 135	22 075
42261	Plastics materials & basic forms & shapes whse	15	D	D	D	c	D	D	D
422610	Plastics materials & basic forms & shapes whse	15	D	D	D	c	D	D	D
42269	Other chemical & allied products whse	33	D	D	D	e	D	D	D
422690	Other chemical & allied products whse	33	D	D	D	e	D	D	D
4226902	Other chemical & allied products whse	31	D	D	D	e	D	D	D
4227	Petroleum & petroleum products whse	25	D	D	D	e	D	D	D
42271	Petroleum bulk stations & terminals	13	609 870	10 323	2 457	361	44 035	15 092	14 178
422710	Petroleum bulk stations & terminals	13	609 870	10 323	2 457	361	44 035	15 092	14 178
4227101	Petroleum bulk stations & terminals (except LP)	13	609 870	10 323	2 457	361	44 035	15 092	14 178
42271011	Petroleum bulk stations (except LP)	4	D	D	D	b	D	D	D
42271012	Petroleum bulk terminals (except LP)	9	D	D	D	e	D	D	D
42272	Petroleum & petroleum prod whse (exc bulk stations & terminals)	12	D	D	D	b	D	D	D
422720	Petroleum & petroleum prod whse (exc bulk stations & terminals)	12	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whse	10	D	D	D	f	D	D	D
42281	Beer & ale whse	4	D	D	D	e	D	D	D
422810	Beer & ale whse	4	D	D	D	e	D	D	D
42282	Wine & distilled alcoholic beverage whse	6	D	D	D	c	D	D	D
422820	Wine & distilled alcoholic beverage whse	6	D	D	D	c	D	D	D
4228201	Wine & distilled alcoholic bev (licensed operation) whse	6	D	D	D	c	D	D	D

**Table 7. Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>42</b>	<b>NASHVILLE-DAVIDSON, TN (CC) *—Con.</b>								
	<b>Wholesale trade—Con.</b>								
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods								
	whsle .....	111	D	D	D	h	D	D	D
42291	Farm supplies whsle .....	15	221 286	18 059	4 997	369	41 861	6 158	6 451
422910	Farm supplies whsle .....	15	221 286	18 059	4 997	369	41 861	6 158	6 451
4229101	Farm supplies—farm dealers ..	5	D	D	D	e	D	D	D
4229102	Farm supplies—whsle distributors .....	10	D	D	D	b	D	D	D
42292	Book, periodical, & newspaper								
	whsle .....	32	D	D	D	g	D	D	D
422920	Book, periodical, & newspaper								
	whsle .....	32	D	D	D	g	D	D	D
42293	Flower, nursery stock, & florists'								
	supplies whsle .....	18	15 127	2 556	586	131	5 237	1 021	1 106
422930	Flower, nursery stock, & florists'								
	supplies whsle .....	18	15 127	2 556	586	131	5 237	1 021	1 106
42294	Tobacco & tobacco product whsle . .	4	D	D	D	c	D	D	D
422940	Tobacco & tobacco product whsle .	4	D	D	D	c	D	D	D
42295	Paint, varnish, & supplies whsle . . .	11	D	D	D	b	D	D	D
422950	Paint, varnish, & supplies whsle . .	11	D	D	D	b	D	D	D
4229501	Paint, varnish, & supplies whsle . . .	11	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable								
	goods whsle .....	31	D	D	D	c	D	D	D
422990	Other miscellaneous nondurable								
	goods whsle .....	31	D	D	D	c	D	D	D
4229901	Art goods whsle .....	10	D	D	D	b	D	D	D
4229904	Other nondurable goods whsle .	16	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>1 137</b>	<b>9 431 514</b>	<b>729 746</b>	<b>166 438</b>	<b>20 368</b>	<b>1 390 400</b>	<b>911 536</b>	<b>950 906</b>
421	Wholesale trade, durable goods .....	819	4 565 553	445 237	100 540	12 040	838 245	567 116	585 272
4211	Motor vehicle & motor vehicle parts &								
	supplies whsle .....	94	D	D	D	g	D	D	D
42111	Automobile & other motor vehicle								
	whsle .....	30	D	D	D	f	D	D	D
421110	Automobile & other motor vehicle								
	whsle .....	30	D	D	D	f	D	D	D
4211101	Automobile & motorcycle whsle .	12	D	D	D	b	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle .....	16	D	D	D	f	D	D	D
42112	Motor vehicle supplies & new parts								
	whsle .....	46	D	D	D	g	D	D	D
421120	Motor vehicle supplies & new parts								
	whsle .....	46	D	D	D	g	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors .	24	D	D	D	g	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers .....	18	D	D	D	c	D	D	D
4211203	Petroleum products marketing equipment whsle .....	4	D	D	D	b	D	D	D
42113	Tire & tube whsle .....	6	29 350	3 427	709	116	5 747	3 831	3 824
421130	Tire & tube whsle .....	6	29 350	3 427	709	116	5 747	3 831	3 824
42114	Motor vehicle parts, (used) whsle . .	12	5 495	1 357	318	63	3 007	908	934
421140	Motor vehicle parts, (used) whsle .	12	5 495	1 357	318	63	3 007	908	934
4212	Furniture & home furnishings whsle . .	28	88 152	15 669	3 849	403	26 362	10 786	11 244
42121	Furniture whsle .....	10	D	D	D	c	D	D	D
421210	Furniture whsle .....	10	D	D	D	c	D	D	D
4212102	Office & business furniture whsle .....	10	D	D	D	c	D	D	D
42122	Home furnishings whsle .....	18	D	D	D	c	D	D	D
421220	Home furnishings whsle .....	18	D	D	D	c	D	D	D
4212203	Floor coverings whsle .....	9	41 279	3 190	773	96	8 719	3 859	3 846
4213	Lumber & other construction materials								
	whsle .....	38	D	D	D	e	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle .....	19	D	D	D	e	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle .....	19	D	D	D	e	D	D	D
4213101	Lumber without yard whsle .....	7	D	D	D	e	D	D	D
4213102	Lumber with yard whsle .....	5	89 931	6 453	1 222	170	13 371	10 498	10 676
4213103	Plywood, veneer, millwork, & wood panel whsle .....	7	D	D	D	c	D	D	D
42132	Brick, stone, & related construction materials whsle .....	4	D	D	D	b	D	D	D
421320	Brick, stone, & related construction materials whsle .....	4	D	D	D	b	D	D	D
4213201	Brick, block, tile, clay/cement sewer pipe whsle .....	2	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material whsle .....	7	D	D	D	b	D	D	D
421330	Roofing, siding, & insulation material whsle .....	7	D	D	D	b	D	D	D
4213301	Roofing, siding, & insulation material whsle .....	7	D	D	D	b	D	D	D

**Table 7. Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>NASHVILLE-DAVIDSON, TN (CC) *—Con.</b>									
<b>Merchant wholesalers—Con.</b>									
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle . . . . .	145	697 333	88 257	19 483	2 245	150 788	61 183	66 238
42141	Photographic equipment & supplies whsle . . . . .	12	73 861	5 763	1 385	138	9 708	10 109	10 715
421410	Photographic equipment & supplies whsle . . . . .	12	73 861	5 763	1 385	138	9 708	10 109	10 715
42142	Office equipment whsle . . . . .	25	72 374	17 055	3 931	527	28 139	8 585	8 550
421420	Office equipment whsle . . . . .	25	72 374	17 055	3 931	527	28 139	8 585	8 550
42143	Computer & computer peripheral equipment & software whsle . . . . .	36	251 171	18 287	3 562	357	31 642	15 098	15 670
421430	Computer & computer peripheral equipment & software whsle . . . . .	36	251 171	18 287	3 562	357	31 642	15 098	15 670
4214301	Computer & peripheral equipment whsle . . . . .	30	247 986	17 052	3 236	330	29 919	15 042	15 417
42143011	Computers & peripheral equipment for resale . . . . .	8	D	D	D	b	D	D	D
42143012	Computers & peripheral equipment for end use . . . . .	22	D	D	D	e	D	D	D
42144	Other commercial equipment whsle . . . . .	23	D	D	D	e	D	D	D
421440	Other commercial equipment whsle . . . . .	23	D	D	D	e	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle . . . . .	17	56 692	11 080	2 217	298	15 932	5 747	6 974
4214402	Store machines & equipment whsle . . . . .	6	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle . . . . .	36	D	D	D	f	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle . . . . .	36	D	D	D	f	D	D	D
4214501	Surgical, medical, & hospital supplies whsle . . . . .	34	D	D	D	e	D	D	D
42146	Ophthalmic goods whsle . . . . .	6	D	D	D	c	D	D	D
421460	Ophthalmic goods whsle . . . . .	6	D	D	D	c	D	D	D
42149	Other professional equipment & supplies whsle . . . . .	7	D	D	D	c	D	D	D
421490	Other professional equipment & supplies whsle . . . . .	7	D	D	D	c	D	D	D
4214902	Other professional equipment & supplies whsle . . . . .	6	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle . . . . .	37	649 597	20 375	4 846	547	51 029	82 682	88 210
42151	Metal service centers & offices . . . . .	34	D	D	D	f	D	D	D
421510	Metal service centers & offices . . . . .	34	D	D	D	f	D	D	D
4215101	Ferrous metal service centers & sales offices . . . . .	27	D	D	D	e	D	D	D
42151011	Ferrous metal service centers . . . . .	25	432 133	15 494	3 618	438	35 292	74 729	78 764
42151012	Ferrous metal sales offices . . . . .	2	D	D	D	a	D	D	D
4215102	Nonferrous metal service centers & sales offices . . . . .	7	D	D	D	b	D	D	D
4216	Electrical goods whsle . . . . .	103	561 154	45 605	11 021	1 246	91 588	66 960	67 938
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	43	232 508	17 343	4 102	543	31 430	31 717	31 690
421610	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	43	232 508	17 343	4 102	543	31 430	31 717	31 690
42162	Electrical appliance, television & radio set whsle . . . . .	11	D	D	D	b	D	D	D
421620	Electrical appliance, television & radio set whsle . . . . .	11	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle . . . . .	49	D	D	D	f	D	D	D
421690	Other electronic parts & equipment whsle . . . . .	49	D	D	D	f	D	D	D
4216901	Communications equipment & supplies whsle . . . . .	26	D	D	D	e	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle . . . . .	23	D	D	D	e	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	77	D	D	D	g	D	D	D
42171	Hardware whsle . . . . .	36	D	D	D	e	D	D	D
421710	Hardware whsle . . . . .	36	D	D	D	e	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	15	D	D	D	c	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	15	D	D	D	c	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	19	122 605	15 260	3 266	382	24 785	18 377	15 039
421730	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	19	122 605	15 260	3 266	382	24 785	18 377	15 039

**Table 7. Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>NASHVILLE-DAVIDSON, TN (CC) *—Con.</b>									
<b>Merchant wholesalers—Con.</b>									
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle .....	206	584 000	79 460	17 855	2 184	148 018	84 600	92 443
42181	Construction & mining (except petroleum) machinery & equip whsle .....	18	100 729	9 350	1 998	229	17 236	16 119	19 364
421810	Construction & mining (except petroleum) machinery & equip whsle .....	18	100 729	9 350	1 998	229	17 236	16 119	19 364
42182	Farm & garden machinery & equipment whsle .....	9	42 649	4 837	958	148	10 189	8 698	9 417
421820	Farm & garden machinery & equipment whsle .....	9	42 649	4 837	958	148	10 189	8 698	9 417
4218202	Farm machinery & equipment—whsle distributors .....	6	D	D	D	b	D	D	D
4218203	Lawn & garden machinery & equipment whsle .....	3	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle .....	100	D	D	D	g	D	D	D
421830	Industrial machinery & equipment whsle .....	100	D	D	D	g	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle .....	15	D	D	D	c	D	D	D
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle .....	11	D	D	D	c	D	D	D
4218303	General-purpose industrial machinery & equipment whsle .....	29	D	D	D	c	D	D	D
4218304	Metalworking machinery & equipment whsle .....	17	D	D	D	c	D	D	D
4218305	Materials handling equipment whsle .....	17	77 237	12 839	2 956	372	23 738	8 897	8 436
4218307	Other industrial machinery & equipment whsle .....	18	D	D	D	c	D	D	D
42184	Industrial supplies whsle .....	40	106 158	15 466	3 249	419	25 945	14 079	14 870
421840	Industrial supplies whsle .....	40	106 158	15 466	3 249	419	25 945	14 079	14 870
4218401	General-line industrial supplies whsle .....	5	D	D	D	b	D	D	D
4218402	Mechanical power transmission supplies whsle .....	6	D	D	D	b	D	D	D
4218403	Welding supplies whsle .....	3	D	D	D	b	D	D	D
4218406	Other industrial supplies whsle .....	18	48 510	8 004	1 693	200	12 905	6 279	6 049
42185	Service establishment equipment & supplies whsle .....	29	D	D	D	c	D	D	D
421850	Service establishment equipment & supplies whsle .....	29	D	D	D	c	D	D	D
4218501	Beauty & barber shop equipment & supplies whsle .....	7	D	D	D	b	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle .....	10	10 464	2 174	426	83	4 710	1 421	1 431
4218503	Laundry & dry-cleaning equipment & supplies whsle .....	7	D	D	D	b	D	D	D
4218504	Other service establishment equipment & supplies whsle .....	5	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle .....	10	45 274	4 248	1 072	127	9 313	10 120	10 973
421860	Transportation equipment & supplies (exc motor vehicle) whsle .....	10	45 274	4 248	1 072	127	9 313	10 120	10 973
4218603	Other transportation equipment & supplies whsle .....	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	91	D	D	D	g	D	D	D
42191	Sporting & recreational goods & supplies whsle .....	9	D	D	D	b	D	D	D
421910	Sporting & recreational goods & supplies whsle .....	9	D	D	D	b	D	D	D
42192	Toy & hobby goods & supplies whsle .....	8	D	D	D	b	D	D	D
421920	Toy & hobby goods & supplies whsle .....	8	D	D	D	b	D	D	D
42193	Recyclable material whsle .....	12	D	D	D	e	D	D	D
421930	Recyclable material whsle .....	12	D	D	D	e	D	D	D
4219301	Iron & steel scrap processors & dealers .....	7	D	D	D	c	D	D	D
42193011	Iron & steel scrap processors (using power processing equipment) .....	6	D	D	D	c	D	D	D
4219302	Recyclable paper & paperboard whsle .....	2	D	D	D	b	D	D	D

**Table 7. Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
	<b>NASHVILLE-DAVIDSON, TN (CC) *—Con.</b>								
	<b>Merchant wholesalers—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whsle—Con.								
42199	Other miscellaneous durable goods whsle .....	53	D	D	D	g	D	D	D
421990	Other miscellaneous durable goods whsle .....	53	D	D	D	g	D	D	D
4219901	Musical instruments & supplies whsle .....	6	D	D	D	c	D	D	D
4219904	Prerecorded media whsle .....	21	D	D	D	f	D	D	D
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle .....	17	D	D	D	f	D	D	D
42199042	Prerecorded video tapes whsle .....	4	D	D	D	c	D	D	D
4219905	Fire extinguishers & fire safety equipment whsle .....	2	D	D	D	a	D	D	D
4219906	Other durable goods whsle .....	14	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	318	4 865 961	284 509	65 898	8 328	552 155	344 420	365 634
4221	Paper & paper product whsle .....	43	D	D	D	f	D	D	D
42211	Printing & writing paper whsle .....	7	D	D	D	c	D	D	D
422110	Printing & writing paper whsle .....	7	D	D	D	c	D	D	D
42212	Stationery & office supplies whsle .....	21	D	D	D	e	D	D	D
422120	Stationery & office supplies whsle .....	21	D	D	D	e	D	D	D
42213	Industrial & personal service paper whsle .....	15	D	D	D	c	D	D	D
422130	Industrial & personal service paper whsle .....	15	D	D	D	c	D	D	D
4222	Drugs, & druggists' sundries whsle .....	28	D	D	D	e	D	D	D
42221	Drugs, & druggists' sundries whsle .....	28	D	D	D	e	D	D	D
422210	Drugs, & druggists' sundries whsle .....	28	D	D	D	e	D	D	D
4222101	General-line drugs whsle .....	18	D	D	D	e	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle .....	10	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle .....	31	D	D	D	e	D	D	D
42231	Piece goods, notions, & other dry goods whsle .....	3	D	D	D	b	D	D	D
422310	Piece goods, notions, & other dry goods whsle .....	3	D	D	D	b	D	D	D
42232	Men's & boys' clothing & furnishings whsle .....	12	D	D	D	b	D	D	D
422320	Men's & boys' clothing & furnishings whsle .....	12	D	D	D	b	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle .....	11	D	D	D	b	D	D	D
422330	Women's, children's, & infants' clothing & accessories whsle .....	11	D	D	D	b	D	D	D
42234	Footwear whsle .....	5	D	D	D	c	D	D	D
422340	Footwear whsle .....	5	D	D	D	c	D	D	D
4224	Grocery & related products whsle .....	67	1 295 952	89 856	20 819	2 733	158 138	63 253	64 007
42241	General-line grocery whsle .....	11	D	D	D	g	D	D	D
422410	General-line grocery whsle .....	11	D	D	D	g	D	D	D
4224103	Other general-line grocery whsle .....	10	D	D	D	g	D	D	D
42243	Dairy products, (except dried or canned) whsle .....	3	D	D	D	b	D	D	D
422430	Dairy products, (except dried or canned) whsle .....	3	D	D	D	b	D	D	D
4224302	Dairy product (except raw milk) whsle .....	3	D	D	D	b	D	D	D
42247	Meat & meat product whsle .....	8	D	D	D	c	D	D	D
422470	Meat & meat product whsle .....	8	D	D	D	c	D	D	D
42248	Fresh fruit & vegetable whsle .....	16	D	D	D	e	D	D	D
422480	Fresh fruit & vegetable whsle .....	16	D	D	D	e	D	D	D
42249	Other grocery & related products whsle .....	20	D	D	D	c	D	D	D
422490	Other grocery & related products whsle .....	20	D	D	D	c	D	D	D
4224906	Other grocery specialties whsle .....	9	D	D	D	c	D	D	D
4225	Farm-product raw material whsle .....	1	D	D	D	a	D	D	D
4226	Chemical & allied products whsle .....	37	159 875	18 308	4 587	419	38 351	15 644	18 400
42261	Plastics materials & basic forms & shapes whsle .....	11	D	D	D	c	D	D	D
422610	Plastics materials & basic forms & shapes whsle .....	11	D	D	D	c	D	D	D
42269	Other chemical & allied products whsle .....	26	D	D	D	e	D	D	D
422690	Other chemical & allied products whsle .....	26	D	D	D	e	D	D	D
4226902	Other chemical & allied products whsle .....	24	D	D	D	e	D	D	D

**Table 7. Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>NASHVILLE-DAVIDSON, TN (CC) *—Con.</b>									
<b>Merchant wholesalers—Con.</b>									
422	Wholesale trade, nondurable goods—Con.								
4227	Petroleum & petroleum products								
42271	whse .....	14	D	D	D	e	D	D	D
422710	Petroleum bulk stations & terminals	6	179 107	8 690	2 016	316	34 907	6 462	6 045
4227101	Petroleum bulk stations & terminals (except LP) .....	6	179 107	8 690	2 016	316	34 907	6 462	6 045
42271011	Petroleum bulk stations (except LP) .....	4	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whse .....	9	D	D	D	f	D	D	D
42281	Beer & ale whse .....	4	D	D	D	e	D	D	D
422810	Beer & ale whse .....	4	D	D	D	e	D	D	D
42282	Wine & distilled alcoholic beverage whse .....	5	D	D	D	c	D	D	D
422820	Wine & distilled alcoholic beverage whse .....	5	D	D	D	c	D	D	D
4228201	Wine & distilled alcoholic bev (licensed operation) whse .....	5	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whse .....	88	D	D	D	g	D	D	D
42291	Farm supplies whse .....	11	D	D	D	b	D	D	D
422910	Farm supplies whse .....	11	D	D	D	b	D	D	D
42292	Book, periodical, & newspaper whse .....	24	515 534	60 654	14 105	1 977	102 292	65 951	73 888
422920	Book, periodical, & newspaper whse .....	24	515 534	60 654	14 105	1 977	102 292	65 951	73 888
42293	Flower, nursery stock, & florists' supplies whse .....	17	D	D	D	c	D	D	D
422930	Flower, nursery stock, & florists' supplies whse .....	17	D	D	D	c	D	D	D
42299	Other miscellaneous nondurable goods whse .....	27	D	D	D	c	D	D	D
422990	Other miscellaneous nondurable goods whse .....	27	D	D	D	c	D	D	D
4229901	Art goods whse .....	9	D	D	D	b	D	D	D
4229904	Other nondurable goods whse ..	14	D	D	D	b	D	D	D
<b>Manufacturers' sales branches and sales offices ..</b>									
		<b>176</b>	<b>5 240 133</b>	<b>192 572</b>	<b>52 041</b>	<b>4 490</b>	<b>440 788</b>	<b>294 997</b>	<b>283 315</b>
421	Wholesale trade, durable goods .....	115	3 611 053	128 058	35 135	2 619	241 509	148 640	144 261
4211	Motor vehicle & motor vehicle parts & supplies whse .....	17	D	D	D	f	D	D	D
42112	Motor vehicle supplies & new parts whse .....	13	D	D	D	e	D	D	D
421120	Motor vehicle supplies & new parts whse .....	13	D	D	D	e	D	D	D
42113	Tire & tube whse .....	3	D	D	D	e	D	D	D
421130	Tire & tube whse .....	3	D	D	D	e	D	D	D
4213	Lumber & other construction materials whse .....	19	D	D	D	e	D	D	D
42132	Brick, stone, & related construction materials whse .....	7	D	D	D	b	D	D	D
421320	Brick, stone, & related construction materials whse .....	7	D	D	D	b	D	D	D
4213201	Brick, block, tile, clay/cement sewer pipe whse .....	2	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material whse .....	4	D	D	D	b	D	D	D
421330	Roofing, siding, & insulation material whse .....	4	D	D	D	b	D	D	D
4213301	Roofing, siding, & insulation material whse .....	4	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whse .....	23	D	D	D	f	D	D	D
42142	Office equipment whse .....	5	D	D	D	e	D	D	D
421420	Office equipment whse .....	5	D	D	D	e	D	D	D
42143	Computer & computer peripheral equipment & software whse .....	14	D	D	D	e	D	D	D
421430	Computer & computer peripheral equipment & software whse .....	14	D	D	D	e	D	D	D
4214301	Computer & peripheral equipment whse .....	14	D	D	D	e	D	D	D
42143012	Computers & peripheral equipment for end use .....	11	D	D	D	e	D	D	D
42144	Other commercial equipment whse ..	2	D	D	D	b	D	D	D
421440	Other commercial equipment whse .....	2	D	D	D	b	D	D	D
4214402	Store machines & equipment whse .....	1	D	D	D	b	D	D	D

**Table 7. Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
	<b>NASHVILLE-DAVIDSON, TN (CC) *—Con.</b>								
	<b>Manufacturers' sales branches and sales offices—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4215	Metal & mineral (except petroleum) whsle .....	10	D	D	D	e	D	D	D
42151	Metal service centers & offices .....	10	D	D	D	e	D	D	
421510	Metal service centers & offices .....	10	D	D	D	e	D	D	
4215101	Ferrous metal service centers & sales offices .....	10	D	D	D	e	D	D	
42151011	Ferrous metal service centers .....	6	134 355	6 434	1 633	188	15 325	25 359	20 581
42151012	Ferrous metal sales offices .....	4	D	D	D	b	D	D	
4216	Electrical goods whsle .....	20	320 741	11 932	3 109	223	18 165	12 183	12 922
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	11	D	D	D	c	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle .....	11	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle .....	8	D	D	D	b	D	D	D
421690	Other electronic parts & equipment whsle .....	8	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	14	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle .....	8	D	D	D	c	D	D	D
421830	Industrial machinery & equipment whsle .....	8	D	D	D	c	D	D	D
4218303	General-purpose industrial machinery & equipment whsle .....	5	D	D	D	c	D	D	D
42184	Industrial supplies whsle .....	4	D	D	D	b	D	D	D
421840	Industrial supplies whsle .....	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	2	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle .....	2	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle .....	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	61	1 629 080	64 514	16 906	1 871	199 279	146 357	139 054
4221	Paper & paper product whsle .....	8	D	D	D	c	D	D	D
42212	Stationery & office supplies whsle ...	8	D	D	D	c	D	D	
422120	Stationery & office supplies whsle .....	8	D	D	D	c	D	D	
4223	Apparel, piece goods, & notions whsle .....	11	437 446	15 240	3 977	485	43 140	75 283	82 543
42232	Men's & boys' clothing & furnishings whsle .....	5	D	D	D	e	D	D	D
422320	Men's & boys' clothing & furnishings whsle .....	5	D	D	D	e	D	D	D
4224	Grocery & related products whsle .....	10	D	D	D	f	D	D	D
42242	Packaged frozen food whsle .....	2	D	D	D	b	D	D	
422420	Packaged frozen food whsle .....	2	D	D	D	b	D	D	
42249	Other grocery & related products whsle .....	3	D	D	D	e	D	D	D
422490	Other grocery & related products whsle .....	3	D	D	D	e	D	D	
4224902	Bread & baked goods whsle .....	2	D	D	D	c	D	D	
4227	Petroleum & petroleum products whsle .....	10	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals .....	7	430 763	1 633	441	45	9 128	8 630	8 133
422710	Petroleum bulk stations & terminals .....	7	430 763	1 633	441	45	9 128	8 630	8 133
4227101	Petroleum bulk stations & terminals (except LP) .....	7	430 763	1 633	441	45	9 128	8 630	8 133
4229	Miscellaneous nondurable goods whsle .....	12	D	D	D	f	D	D	D
42291	Farm supplies whsle .....	2	D	D	D	e	D	D	
422910	Farm supplies whsle .....	2	D	D	D	e	D	D	
4229101	Farm supplies—farm dealers ...	1	D	D	D	e	D	D	
42292	Book, periodical, & newspaper whsle .....	5	D	D	D	e	D	D	D
422920	Book, periodical, & newspaper whsle .....	5	D	D	D	e	D	D	D



**Table 7. Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
	<b>NASHVILLE-DAVIDSON, TN (CC) *—Con.</b>								
	<b>Agents, brokers, and commission merchants .....</b>	<b>132</b>	<b>2 333 568</b>	<b>40 385</b>	<b>9 607</b>	<b>1 154</b>	<b>82 920</b>	<b>604</b>	<b>712</b>
421	Wholesale trade, durable goods .....	84	1 639 520	24 653	6 135	739	57 371	568	684
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	5	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whsle .....	2	D	D	D	e	D	D	D
421110	Automobile & other motor vehicle whsle .....	2	D	D	D	e	D	D	D
4211101	Automobile & motorcycle whsle ..	1	D	D	D	e	D	D	D
42112	Motor vehicle supplies & new parts whsle .....	3	15 650	636	166	21	1 026	—	—
421120	Motor vehicle supplies & new parts whsle .....	3	15 650	636	166	21	1 026	—	—
4213	Lumber & other construction materials whsle .....	5	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle .....	10	D	D	D	b	D	D	D
42143	Computer & computer peripheral equipment & software whsle .....	2	D	D	D	a	D	D	D
421430	Computer & computer peripheral equipment & software whsle .....	2	D	D	D	a	D	D	D
4214301	Computer & peripheral equipment whsle .....	2	D	D	D	a	D	D	D
42143012	Computers & peripheral equipment for end use .....	2	D	D	D	a	D	D	D
42144	Other commercial equipment whsle ..	4	D	D	D	a	D	D	D
421440	Other commercial equipment whsle .....	4	D	D	D	a	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle .....	3	D	D	D	a	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle .....	2	D	D	D	a	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle .....	2	D	D	D	a	D	D	D
4214501	Surgical, medical, & hospital supplies whsle .....	2	D	D	D	a	D	D	D
4215	Metal & mineral (except petroleum) whsle .....	2	D	D	D	a	D	D	D
42152	Coal & other mineral & ore whsle ...	1	D	D	D	a	D	D	D
421520	Coal & other mineral & ore whsle ...	1	D	D	D	a	D	D	D
4215201	Coal whsle .....	1	D	D	D	a	D	D	D
4216	Electrical goods whsle .....	21	177 356	6 473	1 977	123	11 293	184	220
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	12	D	D	D	b	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle .....	12	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle .....	5	D	D	D	b	D	D	D
421690	Other electronic parts & equipment whsle .....	5	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	16	D	D	D	b	D	D	D
42171	Hardware whsle .....	3	D	D	D	b	D	D	D
421710	Hardware whsle .....	3	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle .....	9	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle .....	9	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	11	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle .....	7	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle .....	7	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	9	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	48	694 048	15 732	3 472	415	25 549	36	28
4223	Apparel, piece goods, & notions whsle ..	8	D	D	D	a	D	D	D
4224	Grocery & related products whsle .....	19	D	D	D	e	D	D	D
42241	General-line grocery whsle .....	6	D	D	D	c	D	D	D
422410	General-line grocery whsle .....	6	D	D	D	c	D	D	D
4224103	Other general-line grocery whsle .....	6	D	D	D	c	D	D	D
42242	Packaged frozen food whsle .....	5	D	D	D	b	D	D	D
422420	Packaged frozen food whsle .....	5	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle .....	11	D	D	D	b	D	D	D
42291	Farm supplies whsle .....	2	D	D	D	a	D	D	D
422910	Farm supplies whsle .....	2	D	D	D	a	D	D	D
4229102	Farm supplies—whsle distributors .....	2	D	D	D	a	D	D	D

**Table 7. Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>NASHVILLE-DAVIDSON (BALANCE), TN *</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>1 377</b>	<b>16 474 858</b>	<b>938 577</b>	<b>222 077</b>	<b>25 290</b>	<b>1 860 089</b>	<b>1 168 929</b>	<b>1 198 574</b>
421	Wholesale trade, durable goods .....	971	D	D	D	j	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	111	3 565 322	108 189	27 389	3 282	225 573	175 014	173 130
42111	Automobile & other motor vehicle whsle .....	32	D	D	D	g	D	D	D
42112	Motor vehicle supplies & new parts whsle .....	58	D	D	D	g	D	D	D
42113	Tire & tube whsle .....	9	D	D	D	e	D	D	D
42114	Motor vehicle parts, (used) whsle ...	12	5 495	1 357	318	63	3 007	908	934
4212	Furniture & home furnishings whsle ...	36	D	D	D	e	D	D	D
42121	Furniture whsle .....	14	D	D	D	e	D	D	D
42122	Home furnishings whsle .....	22	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle .....	60	D	D	D	f	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle .....	28	D	D	D	f	D	D	D
42132	Brick, stone, & related construction materials whsle .....	11	D	D	D	c	D	D	D
42133	Roofing, siding, & insulation material whsle .....	12	D	D	D	c	D	D	D
42139	Other construction materials whsle ..	9	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle .....	173	1 086 231	130 295	31 790	2 898	216 297	69 054	72 994
42141	Photographic equipment & supplies whsle .....	12	73 861	5 763	1 385	138	9 708	10 109	10 715
42142	Office equipment whsle .....	32	152 798	31 569	8 178	791	46 234	11 326	11 522
42143	Computer & computer peripheral equipment & software whsle .....	51	D	D	D	f	D	D	D
42144	Other commercial equipment whsle ..	27	D	D	D	e	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle .....	38	D	D	D	f	D	D	D
42146	Ophthalmic goods whsle .....	6	D	D	D	c	D	D	D
42149	Other professional equipment & supplies whsle .....	7	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle .....	47	D	D	D	f	D	D	D
42151	Metal service centers & offices .....	43	1 115 601	29 982	7 256	772	68 473	104 320	103 652
42152	Coal & other mineral & ore whsle ...	4	D	D	D	a	D	D	D
4216	Electrical goods whsle .....	136	1 024 663	62 386	15 571	1 563	117 933	79 095	80 856
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	62	445 007	27 659	6 541	738	47 798	35 275	35 739
42162	Electrical appliance, television & radio set whsle .....	15	185 694	4 162	866	120	8 180	12 263	12 523
42169	Other electronic parts & equipment whsle .....	59	393 962	30 565	8 164	705	61 955	31 557	32 594
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	96	D	D	D	g	D	D	D
42171	Hardware whsle .....	40	324 570	17 609	3 920	524	31 410	28 286	26 952
42172	Plumbing & heating equipment & supplies (hydronics) whsle .....	26	D	D	D	e	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle .....	24	D	D	D	e	D	D	D
4218	Machinery, equipment, & supplies whsle .....	214	D	D	D	g	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle .....	18	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle .....	9	42 649	4 837	958	148	10 189	8 698	9 417
42183	Industrial machinery & equipment whsle .....	103	D	D	D	g	D	D	D
42184	Industrial supplies whsle .....	46	D	D	D	e	D	D	D
42185	Service establishment equipment & supplies whsle .....	28	D	D	D	c	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle .....	10	44 474	4 166	1 057	126	8 920	10 112	10 965

**Table 7. Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
	<b>NASHVILLE-DAVIDSON (BALANCE), TN *—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whsle ...	98	D	D	D	g	D	D	D
42191	Sporting & recreational goods & supplies whsle.....	11	41 441	3 219	669	100	6 910	4 937	4 949
42192	Toy & hobby goods & supplies whsle .....	8	D	D	D	b	D	D	D
42193	Recyclable material whsle .....	12	D	D	D	e	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle .....	11	11 648	1 740	419	88	2 869	1 798	2 023
42199	Other miscellaneous durable goods whsle .....	56	D	D	D	g	D	D	D
422	Wholesale trade, nondurable goods .....	406	D	D	D	j	D	D	D
4221	Paper & paper product whsle .....	54	D	D	D	f	D	D	D
42211	Printing & writing paper whsle .....	7	D	D	D	c	D	D	D
42212	Stationery & office supplies whsle ...	30	D	D	D	e	D	D	D
42213	Industrial & personal service paper whsle .....	17	D	D	D	c	D	D	D
4222	Drugs, & druggists' sundries whsle ....	28	D	D	D	e	D	D	D
42221	Drugs, & druggists' sundries whsle ..	28	D	D	D	e	D	D	D
4223	Apparel, piece goods, & notions whsle .	47	D	D	D	f	D	D	D
42231	Piece goods, notions, & other dry goods whsle .....	8	D	D	D	b	D	D	D
42232	Men's & boys' clothing & furnishings whsle .....	17	D	D	D	e	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle .....	13	D	D	D	b	D	D	D
42234	Footwear whsle.....	9	D	D	D	e	D	D	D
4224	Grocery & related products whsle .....	92	D	D	D	h	D	D	D
42241	General-line grocery whsle .....	16	D	D	D	g	D	D	D
42242	Packaged frozen food whsle .....	11	D	D	D	c	D	D	D
42245	Confectionery whsle.....	5	D	D	D	c	D	D	D
42247	Meat & meat product whsle .....	9	D	D	D	c	D	D	D
42248	Fresh fruit & vegetable whsle .....	17	D	D	D	e	D	D	D
42249	Other grocery & related products whsle .....	25	D	D	D	e	D	D	D
4225	Farm-product raw material whsle .....	1	D	D	D	a	D	D	D
4226	Chemical & allied products whsle .....	45	D	D	D	e	D	D	D
42261	Plastics materials & basic forms & shapes whsle .....	14	D	D	D	c	D	D	D
42269	Other chemical & allied products whsle .....	31	D	D	D	e	D	D	D
4227	Petroleum & petroleum products whsle .....	25	D	D	D	e	D	D	D
42271	Petroleum bulk stations & terminals .	13	609 870	10 323	2 457	361	44 035	15 092	14 178
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	12	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle .....	10	D	D	D	f	D	D	D
42281	Beer & ale whsle.....	4	D	D	D	e	D	D	D
42282	Wine & distilled alcoholic beverage whsle .....	6	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle .....	104	D	D	D	h	D	D	D
42291	Farm supplies whsle .....	15	221 286	18 059	4 997	369	41 861	6 158	6 451
42292	Book, periodical, & newspaper whsle .....	29	D	D	D	g	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle.....	17	D	D	D	c	D	D	D
42294	Tobacco & tobacco product whsle...	4	D	D	D	c	D	D	D
42295	Paint, varnish, & supplies whsle ....	11	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle .....	28	D	D	D	c	D	D	D

Table 7. **Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
	<b>NASHVILLE-DAVIDSON (BALANCE), TN *—Con.</b>								
	<b>Merchant wholesalers . . . . .</b>	<b>1 084</b>	<b>8 989 648</b>	<b>709 409</b>	<b>161 406</b>	<b>19 696</b>	<b>1 343 420</b>	<b>874 927</b>	<b>916 182</b>
421	Wholesale trade, durable goods . . . . .	779	D	D	D	j	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	89	D	D	D	g	D	D	D
42111	Automobile & other motor vehicle whsle . . . . .	29	D	D	D	f	D	D	D
42112	Motor vehicle supplies & new parts whsle . . . . .	42	D	D	D	g	D	D	D
42113	Tire & tube whsle . . . . .	6	29 350	3 427	709	116	5 747	3 831	3 824
42114	Motor vehicle parts, (used) whsle . . . . .	12	5 495	1 357	318	63	3 007	908	934
4212	Furniture & home furnishings whsle . . . . .	27	D	D	D	e	D	D	D
42121	Furniture whsle . . . . .	10	D	D	D	c	D	D	D
42122	Home furnishings whsle . . . . .	17	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle . . . . .	37	D	D	D	e	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle . . . . .	19	D	D	D	e	D	D	D
42132	Brick, stone, & related construction materials whsle . . . . .	4	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material whsle . . . . .	6	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle . . . . .	141	D	D	D	g	D	D	D
42141	Photographic equipment & supplies whsle . . . . .	12	73 861	5 763	1 385	138	9 708	10 109	10 715
42142	Office equipment whsle . . . . .	25	72 374	17 055	3 931	527	28 139	8 585	8 550
42143	Computer & computer peripheral equipment & software whsle . . . . .	36	251 171	18 287	3 562	357	31 642	15 098	15 670
42144	Other commercial equipment whsle . . . . .	21	D	D	D	e	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle . . . . .	35	D	D	D	f	D	D	D
42146	Ophthalmic goods whsle . . . . .	6	D	D	D	c	D	D	D
42149	Other professional equipment & supplies whsle . . . . .	6	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle . . . . .	35	D	D	D	f	D	D	D
42151	Metal service centers & offices . . . . .	32	D	D	D	f	D	D	D
4216	Electrical goods whsle . . . . .	98	D	D	D	g	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	39	D	D	D	f	D	D	D
42162	Electrical appliance, television & radio set whsle . . . . .	11	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle . . . . .	48	D	D	D	f	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	74	D	D	D	g	D	D	D
42171	Hardware whsle . . . . .	36	D	D	D	e	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	15	D	D	D	c	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	17	D	D	D	e	D	D	D
4218	Machinery, equipment, & supplies whsle . . . . .	190	D	D	D	g	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle . . . . .	17	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle . . . . .	9	42 649	4 837	958	148	10 189	8 698	9 417
42183	Industrial machinery & equipment whsle . . . . .	89	D	D	D	f	D	D	D
42184	Industrial supplies whsle . . . . .	39	D	D	D	e	D	D	D
42185	Service establishment equipment & supplies whsle . . . . .	27	D	D	D	c	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle . . . . .	9	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle . . . . .	88	D	D	D	g	D	D	D
42191	Sporting & recreational goods & supplies whsle . . . . .	9	D	D	D	b	D	D	D
42192	Toy & hobby goods & supplies whsle . . . . .	8	D	D	D	b	D	D	D
42193	Recyclable material whsle . . . . .	11	D	D	D	e	D	D	D
42199	Other miscellaneous durable goods whsle . . . . .	51	D	D	D	g	D	D	D

**Table 7. Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>NASHVILLE-DAVIDSON (BALANCE), TN *—Con.</b>									
<b>Merchant wholesalers—Con.</b>									
422	Wholesale trade, nondurable goods . . . . .	305	D	D	D	i	D	D	D
4221	Paper & paper product whsle . . . . .	42	D	D	D	f	D	D	D
42211	Printing & writing paper whsle . . . . .	7	D	D	D	c	D	D	D
42212	Stationery & office supplies whsle . . .	21	D	D	D	e	D	D	D
42213	Industrial & personal service paper whsle . . . . .	14	D	D	D	c	D	D	D
4222	Drugs, & druggists' sundries whsle . . . .	28	D	D	D	e	D	D	D
42221	Drugs, & druggists' sundries whsle . . .	28	D	D	D	e	D	D	D
4223	Apparel, piece goods, & notions whsle .	30	D	D	D	e	D	D	D
42231	Piece goods, notions, & other dry goods whsle . . . . .	3	D	D	D	b	D	D	D
42232	Men's & boys' clothing & furnishings whsle . . . . .	12	D	D	D	b	D	D	D
42234	Footwear whsle . . . . .	5	D	D	D	c	D	D	D
4224	Grocery & related products whsle . . . . .	64	D	D	D	g	D	D	D
42241	General-line grocery whsle . . . . .	10	D	D	D	g	D	D	D
42247	Meat & meat product whsle . . . . .	8	D	D	D	c	D	D	D
42248	Fresh fruit & vegetable whsle . . . . .	15	D	D	D	e	D	D	D
42249	Other grocery & related products whsle . . . . .	20	D	D	D	c	D	D	D
4225	Farm-product raw material whsle . . . . .	1	D	D	D	a	D	D	D
4226	Chemical & allied products whsle . . . . .	36	D	D	D	e	D	D	D
42261	Plastics materials & basic forms & shapes whsle . . . . .	11	D	D	D	c	D	D	D
42269	Other chemical & allied products whsle . . . . .	25	D	D	D	e	D	D	D
4227	Petroleum & petroleum products whsle . . . . .	14	D	D	D	e	D	D	D
42271	Petroleum bulk stations & terminals . . .	6	179 107	8 690	2 016	316	34 907	6 462	6 045
4228	Beer, wine, & distilled alcoholic beverage whsle . . . . .	9	D	D	D	f	D	D	D
42281	Beer & ale whsle . . . . .	4	D	D	D	e	D	D	D
42282	Wine & distilled alcoholic beverage whsle . . . . .	5	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle . . . . .	81	D	D	D	g	D	D	D
42291	Farm supplies whsle . . . . .	11	D	D	D	b	D	D	D
42292	Book, periodical, & newspaper whsle . . . . .	21	D	D	D	g	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle . . . . .	16	13 213	2 403	547	124	4 949	944	1 040
42299	Other miscellaneous nondurable goods whsle . . . . .	24	D	D	D	c	D	D	D
<b>Manufacturers' sales branches and sales offices . .</b>									
421	Wholesale trade, durable goods . . . . .	113	D	D	D	h	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	17	D	D	D	f	D	D	D
42112	Motor vehicle supplies & new parts whsle . . . . .	13	D	D	D	e	D	D	D
42113	Tire & tube whsle . . . . .	3	D	D	D	e	D	D	D
4213	Lumber & other construction materials whsle . . . . .	19	D	D	D	e	D	D	D
42132	Brick, stone, & related construction materials whsle . . . . .	7	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material whsle . . . . .	4	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle . . . . .	22	D	D	D	f	D	D	D
42142	Office equipment whsle . . . . .	5	D	D	D	e	D	D	D
42143	Computer & computer peripheral equipment & software whsle . . . . .	13	174 243	19 776	6 201	274	35 239	2 386	2 234
42144	Other commercial equipment whsle . . .	2	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle . . . . .	10	D	D	D	e	D	D	D
42151	Metal service centers & offices . . . . .	10	D	D	D	e	D	D	D
4216	Electrical goods whsle . . . . .	19	D	D	D	c	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	11	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	6	D	D	D	b	D	D	D

**Table 7. Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>NASHVILLE-DAVIDSON (BALANCE), TN *—Con.</b>									
<b>Manufacturers' sales branches and sales offices—Con.</b>									
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies								
42183	Industrial machinery & equipment	14	D	D	D	c	D	D	D
42184	Industrial supplies whsle . . . . .	8	D	D	D	c	D	D	D
42184	Industrial supplies whsle . . . . .	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle . . .	2	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle . . . . .	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods . . . . .	59	D	D	D	g	D	D	D
4221	Paper & paper product whsle . . . . .	8	D	D	D	c	D	D	D
42212	Stationery & office supplies whsle . . . . .	8	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle . . . . .	11	437 446	15 240	3 977	485	43 140	75 283	82 543
42232	Men's & boys' clothing & furnishings whsle . . . . .	5	D	D	D	e	D	D	D
4224	Grocery & related products whsle . . . . .	10	D	D	D	f	D	D	D
42242	Packaged frozen food whsle . . . . .	2	D	D	D	b	D	D	D
42249	Other grocery & related products whsle . . . . .	3	D	D	D	e	D	D	D
4227	Petroleum & petroleum products								
42271	Petroleum bulk stations & terminals . . . . .	10	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals . . . . .	7	430 763	1 633	441	45	9 128	8 630	8 133
4229	Miscellaneous nondurable goods								
42291	Farm supplies whsle . . . . .	12	D	D	D	f	D	D	D
42292	Book, periodical, & newspaper whsle . . . . .	2	D	D	D	e	D	D	D
42292	Book, periodical, & newspaper whsle . . . . .	5	D	D	D	e	D	D	D
<b>Agents, brokers, and commission merchants . . . . .</b>									
<b>121 D D D g D D D</b>									
421	Wholesale trade, durable goods . . . . .	79	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	5	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whsle . . . . .	2	D	D	D	e	D	D	D
42112	Motor vehicle supplies & new parts whsle . . . . .	3	15 650	636	166	21	1 026	—	—
4213	Lumber & other construction materials whsle . . . . .	4	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle . . . . .	10	D	D	D	b	D	D	D
42143	Computer & computer peripheral equipment & software whsle . . . . .	2	D	D	D	a	D	D	D
42144	Other commercial equipment whsle . . . . .	4	D	D	D	a	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle . . . . .	2	D	D	D	a	D	D	D
4215	Metal & mineral (except petroleum) whsle . . . . .	2	D	D	D	a	D	D	D
42152	Coal & other mineral & ore whsle . . . . .	1	D	D	D	a	D	D	D
4216	Electrical goods whsle . . . . .	19	D	D	D	c	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	12	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle . . . . .	4	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	16	D	D	D	b	D	D	D
42171	Hardware whsle . . . . .	3	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	9	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies								
42183	Industrial machinery & equipment whsle . . . . .	10	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle . . . . .	6	13 956	873	288	24	1 622	11	142
4219	Miscellaneous durable goods whsle . . . . .	8	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods . . . . .	42	D	D	D	e	D	D	D
4224	Grocery & related products whsle . . . . .	18	548 733	9 031	2 264	313	16 027	—	—
42241	General-line grocery whsle . . . . .	6	D	D	D	c	D	D	D
42242	Packaged frozen food whsle . . . . .	5	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle . . . . .	11	D	D	D	b	D	D	D
42291	Farm supplies whsle . . . . .	2	D	D	D	a	D	D	D

**Table 7. Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>NEWBERN, TN</b>									
42	Wholesale trade .....	3	D	D	D	b	D	D	D
421	Wholesale trade, durable goods .....	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies								
42182	whsle .....	2	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle .....	2	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies								
42182	whsle .....	2	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle .....	2	D	D	D	b	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>NEWPORT, TN</b>									
42	Wholesale trade .....	8	46 717	3 686	785	148	6 371	3 022	6 220
421	Wholesale trade, durable goods .....	2	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating								
42172	equipment & supplies whsle .....	1	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle .....	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	6	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	3	21 574	160	29	44	424	-	1 953
4229	Miscellaneous nondurable goods								
4229	whsle .....	1	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>6</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	2	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating								
42172	equipment & supplies whsle .....	1	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle .....	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	4	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods								
4229	whsle .....	1	D	D	D	b	D	D	D
	<b>Agents, brokers, and commission merchants .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods .....	2	D	D	D	b	D	D	D
<b>OAK HILL, TN *</b>									
42	Wholesale trade .....	7	D	D	D	a	D	D	D
421	Wholesale trade, durable goods .....	3	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle ...	1	D	D	D	a	D	D	D
	<b>Merchant wholesalers .....</b>	<b>3</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Agents, brokers, and commission merchants .....</b>	<b>3</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>

**Table 7. Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>OAK RIDGE, TN *</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>30</b>	<b>52 686</b>	<b>6 062</b>	<b>1 312</b>	<b>180</b>	<b>10 319</b>	<b>7 054</b>	<b>6 913</b>
421	Wholesale trade, durable goods .....	20	39 550	3 942	812	109	6 655	2 556	2 240
4214	Professional & commercial equipment & supplies whsle .....	4	14 848	1 023	212	26	1 751	592	624
42149	Other professional equipment & supplies whsle .....	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	10	13 136	2 120	500	71	3 664	4 498	4 673
<b>Merchant wholesalers .....</b>									
<b>28</b>									
421	Wholesale trade, durable goods .....	18	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle .....	3	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle .....	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	10	13 136	2 120	500	71	3 664	4 498	4 673
<b>Agents, brokers, and commission merchants .....</b>									
<b>2</b>									
421	Wholesale trade, durable goods .....	2	D	D	D	a	D	D	D
<b>OAK RIDGE, TN (ANDERSON COUNTY PART) *</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>30</b>	<b>52 686</b>	<b>6 062</b>	<b>1 312</b>	<b>180</b>	<b>10 319</b>	<b>7 054</b>	<b>6 913</b>
421	Wholesale trade, durable goods .....	20	39 550	3 942	812	109	6 655	2 556	2 240
4214	Professional & commercial equipment & supplies whsle .....	4	14 848	1 023	212	26	1 751	592	624
42149	Other professional equipment & supplies whsle .....	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	10	13 136	2 120	500	71	3 664	4 498	4 673
<b>Merchant wholesalers .....</b>									
<b>28</b>									
421	Wholesale trade, durable goods .....	18	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle .....	3	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle .....	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	10	13 136	2 120	500	71	3 664	4 498	4 673
<b>Agents, brokers, and commission merchants .....</b>									
<b>2</b>									
421	Wholesale trade, durable goods .....	2	D	D	D	a	D	D	D
<b>OLIVER SPRINGS, TN *</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>Merchant wholesalers .....</b>									
<b>1</b>									
<b>OLIVER SPRINGS, TN (ROANE COUNTY PART) *</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>Merchant wholesalers .....</b>									
<b>1</b>									



**Table 7. Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>ONEIDA, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>11</b>	<b>47 011</b>	<b>2 156</b>	<b>494</b>	<b>130</b>	<b>6 024</b>	<b>3 419</b>	<b>3 731</b>
421	Wholesale trade, durable goods .....	5	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle .....	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	6	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle .....	3	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals .....	3	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle .....	1	D	D	D	b	D	D	D
42294	Tobacco & tobacco product whsle...	1	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>11</b>	<b>47 011</b>	<b>2 156</b>	<b>494</b>	<b>130</b>	<b>6 024</b>	<b>3 419</b>	<b>3 731</b>
421	Wholesale trade, durable goods .....	5	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle .....	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	6	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle .....	3	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle .....	1	D	D	D	b	D	D	D
<b>PARIS, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>23</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>f</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	12	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	1	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle .....	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	5	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle .....	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	11	124 308	10 426	2 271	374	18 817	4 933	4 640
4224	Grocery & related products whsle .....	4	D	D	D	e	D	D	D
42249	Other grocery & related products whsle .....	2	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	1	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle .....	4	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>20</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>e</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	10	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle .....	5	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle .....	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	10	D	D	D	e	D	D	D
4224	Grocery & related products whsle .....	3	D	D	D	e	D	D	D
4225	Farm-product raw material whsle .....	1	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle .....	4	D	D	D	b	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Agents, brokers, and commission merchants .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	2	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	1	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle .....	1	D	D	D	b	D	D	D
<b>PIGEON FORGE, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>4</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Merchant wholesalers .....</b>	<b>3</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>

**Table 7. Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>PORTLAND, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>8</b>	<b>93 554</b>	<b>9 140</b>	<b>2 276</b>	<b>467</b>	<b>31 481</b>	<b>28 606</b>	<b>31 335</b>
421	Wholesale trade, durable goods .....	4	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	2	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle ...	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	4	D	D	D	e	D	D	D
4224	Grocery & related products whsle .....	1	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle .....	1	D	D	D	e	D	D	D
42299	Other miscellaneous nondurable goods whsle .....	1	D	D	D	e	D	D	D
	<b>Merchant wholesalers .....</b>	<b>8</b>	<b>93 554</b>	<b>9 140</b>	<b>2 276</b>	<b>467</b>	<b>31 481</b>	<b>28 606</b>	<b>31 335</b>
421	Wholesale trade, durable goods .....	4	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	2	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle ...	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	4	D	D	D	e	D	D	D
4224	Grocery & related products whsle .....	1	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle .....	1	D	D	D	e	D	D	D
42299	Other miscellaneous nondurable goods whsle .....	1	D	D	D	e	D	D	D
<b>PULASKI, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>23</b>	<b>67 788</b>	<b>6 242</b>	<b>1 309</b>	<b>212</b>	<b>13 909</b>	<b>2 037</b>	<b>2 668</b>
421	Wholesale trade, durable goods .....	12	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	5	D	D	D	b	D	D	D
42193	Recyclable material whsle .....	2	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle .....	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	11	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle .....	4	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals ..	3	19 941	773	163	26	1 944	602	640
	<b>Merchant wholesalers .....</b>	<b>22</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	12	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	5	D	D	D	b	D	D	D
42193	Recyclable material whsle .....	2	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle .....	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	10	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle .....	4	D	D	D	b	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>RED BANK, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>8</b>	<b>17 472</b>	<b>1 600</b>	<b>307</b>	<b>45</b>	<b>3 625</b>	<b>1 912</b>	<b>1 983</b>
421	Wholesale trade, durable goods .....	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	4	D	D	D	a	D	D	D
4223	Apparel, piece goods, & notions whsle ..	2	D	D	D	a	D	D	D
	<b>Merchant wholesalers .....</b>	<b>7</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	4	D	D	D	b	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>

**Table 7. Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>RIPLEY, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>10</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>e</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	7	D	D	D	e	D	D	D
4218	Machinery, equipment, & supplies whsle .....	3	D	D	D	e	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle .....	1	D	D	D	e	D	D	D
42182	Farm & garden machinery & equipment whsle .....	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	3	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	1	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle .....	1	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals .....	1	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>9</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	2	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle .....	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	3	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	1	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle .....	1	D	D	D	b	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>e</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	1	D	D	D	e	D	D	D
4218	Machinery, equipment, & supplies whsle .....	1	D	D	D	e	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle .....	1	D	D	D	e	D	D	D
<b>ROCKWOOD, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>9</b>	<b>55 420</b>	<b>5 645</b>	<b>1 328</b>	<b>210</b>	<b>14 951</b>	<b>1 532</b>	<b>1 473</b>
421	Wholesale trade, durable goods .....	6	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	2	D	D	D	b	D	D	D
42193	Recyclable material whsle .....	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	3	D	D	D	c	D	D	D
4224	Grocery & related products whsle .....	2	D	D	D	c	D	D	D
42249	Other grocery & related products whsle .....	2	D	D	D	c	D	D	D
	<b>Merchant wholesalers .....</b>	<b>7</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	6	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	2	D	D	D	b	D	D	D
42193	Recyclable material whsle .....	2	D	D	D	b	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods .....	2	D	D	D	c	D	D	D
<b>ROGERSVILLE, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>7</b>	<b>5 482</b>	<b>653</b>	<b>104</b>	<b>34</b>	<b>1 145</b>	<b>336</b>	<b>405</b>
421	Wholesale trade, durable goods .....	6	D	D	D	a	D	D	D
	<b>Merchant wholesalers .....</b>	<b>6</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Agents, brokers, and commission merchants .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>

**Table 7. Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>SAVANNAH, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>8</b>	<b>20 648</b>	<b>1 120</b>	<b>260</b>	<b>49</b>	<b>2 691</b>	<b>1 016</b>	<b>1 030</b>
421	Wholesale trade, durable goods .....	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	2	D	D	D	b	D	D	D
4227	Petroleum & petroleum products								
42271	whsle .....	1	D	D	D	b	D	D	D
	Petroleum bulk stations & terminals .	1	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>8</b>	<b>20 648</b>	<b>1 120</b>	<b>260</b>	<b>49</b>	<b>2 691</b>	<b>1 016</b>	<b>1 030</b>
421	Wholesale trade, durable goods .....	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	2	D	D	D	b	D	D	D
4227	Petroleum & petroleum products								
	whsle .....	1	D	D	D	b	D	D	D
<b>SELMER, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>4</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	2	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle ...	1	D	D	D	a	D	D	D
	<b>Merchant wholesalers .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	1	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle ...	1	D	D	D	a	D	D	D
	<b>Agents, brokers, and commission merchants .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>SEVIERVILLE, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>20</b>	<b>41 980</b>	<b>3 208</b>	<b>681</b>	<b>138</b>	<b>7 941</b>	<b>7 186</b>	<b>7 565</b>
421	Wholesale trade, durable goods .....	12	19 702	1 984	452	77	5 444	6 512	6 929
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	8	22 278	1 224	229	61	2 497	674	636
4227	Petroleum & petroleum products								
42271	whsle .....	4	D	D	D	b	D	D	D
	Petroleum bulk stations & terminals .	3	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>19</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	11	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	8	22 278	1 224	229	61	2 497	674	636
4227	Petroleum & petroleum products								
	whsle .....	4	D	D	D	b	D	D	D
	<b>Agents, brokers, and commission merchants .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>SHELBYVILLE, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>32</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>e</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	21	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	8	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	11	D	D	D	c	D	D	D
4224	Grocery & related products whsle .....	3	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle .....	3	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>31</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	20	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	11	D	D	D	c	D	D	D
4224	Grocery & related products whsle .....	3	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle .....	3	D	D	D	b	D	D	D
	<b>Agents, brokers, and commission merchants .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>

**Table 7. Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
<b>SIGNAL MOUNTAIN, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>6</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	4	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle .....	1	D	D	D	a	D	D	D
	<b>Merchant wholesalers .....</b>	<b>4</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	2	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle .....	1	D	D	D	a	D	D	D
	<b>Agents, brokers, and commission merchants .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>SMITHVILLE, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>6</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>e</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	5	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	2	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle .....	1	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods .....	1	D	D	D	a	D	D	D
4224	Grocery & related products whsle .....	1	D	D	D	a	D	D	D
	<b>Merchant wholesalers .....</b>	<b>4</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	4	D	D	D	b	D	D	D
	<b>Manufacturers' sales branches and sales offices .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	1	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	1	D	D	D	c	D	D	D
	<b>Agents, brokers, and commission merchants .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods .....	1	D	D	D	a	D	D	D
4224	Grocery & related products whsle .....	1	D	D	D	a	D	D	D
<b>SMYRNA, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>26</b>	<b>155 621</b>	<b>12 743</b>	<b>2 831</b>	<b>388</b>	<b>25 977</b>	<b>7 729</b>	<b>8 202</b>
421	Wholesale trade, durable goods .....	23	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle .....	1	D	D	D	a	D	D	D
42151	Metal service centers & offices .....	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle .....	7	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle .....	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	3	D	D	D	c	D	D	D
4224	Grocery & related products whsle .....	2	D	D	D	c	D	D	D
42243	Dairy products, (except dried or canned) whsle .....	1	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle .....	1	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals .....	1	D	D	D	a	D	D	D
	<b>Merchant wholesalers .....</b>	<b>22</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>e</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	20	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle .....	1	D	D	D	a	D	D	D
42151	Metal service centers & offices .....	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle .....	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	2	D	D	D	c	D	D	D
4224	Grocery & related products whsle .....	2	D	D	D	c	D	D	D
42243	Dairy products, (except dried or canned) whsle .....	1	D	D	D	c	D	D	D
	<b>Manufacturers' sales branches and sales offices .....</b>	<b>3</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods .....	1	D	D	D	a	D	D	D
	<b>Agents, brokers, and commission merchants .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>

**Table 7. Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>SODDY-DAISY, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>3</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods .....	3	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle .....	1	D	D	D	b	D	D	D
42281	Beer & ale whsle .....	1	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>3</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods .....	3	D	D	D	b	D	D	D
<b>SOUTH FULTON, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>4</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods .....	2	D	D	D	a	D	D	D
	<b>Merchant wholesalers .....</b>	<b>4</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods .....	2	D	D	D	a	D	D	D
<b>SOUTH PITTSBURG, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>7</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	5	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	2	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle .....	1	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals .	1	D	D	D	a	D	D	D
	<b>Merchant wholesalers .....</b>	<b>6</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	2	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle .....	1	D	D	D	a	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>SPARTA, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>11</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	5	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle .....	1	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle .....	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	6	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle .....	2	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals .	2	D	D	D	a	D	D	D
	<b>Merchant wholesalers .....</b>	<b>10</b>	<b>48 332</b>	<b>2 411</b>	<b>714</b>	<b>98</b>	<b>5 184</b>	<b>376</b>	<b>1 472</b>
421	Wholesale trade, durable goods .....	5	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle .....	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	5	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle .....	2	D	D	D	a	D	D	D
	<b>Agents, brokers, and commission merchants .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>

**Table 7. Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>SPRINGFIELD, TN</b>									
<b>42</b>	<b>Wholesale trade . . . . .</b>	<b>32</b>	<b>142 878</b>	<b>9 291</b>	<b>1 948</b>	<b>370</b>	<b>21 913</b>	<b>7 094</b>	<b>7 722</b>
421	Wholesale trade, durable goods . . . . .	12	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle . . . . .	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods . . . . .	20	D	D	D	e	D	D	D
4224	Grocery & related products whsle . . . . .	2	D	D	D	b	D	D	D
42249	Other grocery & related products whsle . . . . .	2	D	D	D	b	D	D	D
4225	Farm-product raw material whsle . . . . .	6	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle . . . . .	2	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals . . . . .	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle . . . . .	5	D	D	D	b	D	D	D
	<b>Merchant wholesalers . . . . .</b>	<b>26</b>	<b>111 191</b>	<b>6 988</b>	<b>1 318</b>	<b>256</b>	<b>17 045</b>	<b>6 437</b>	<b>7 152</b>
421	Wholesale trade, durable goods . . . . .	11	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle . . . . .	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods . . . . .	15	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle . . . . .	2	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals . . . . .	2	D	D	D	b	D	D	D
	<b>Manufacturers' sales branches and sales offices . . . . .</b>	<b>3</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods . . . . .	2	D	D	D	b	D	D	D
	<b>Agents, brokers, and commission merchants . . . . .</b>	<b>3</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods . . . . .	3	D	D	D	b	D	D	D
<b>SWEETWATER, TN *</b>									
<b>42</b>	<b>Wholesale trade . . . . .</b>	<b>8</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods . . . . .	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods . . . . .	4	D	D	D	b	D	D	D
	<b>Merchant wholesalers . . . . .</b>	<b>6</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods . . . . .	4	D	D	D	b	D	D	D
	<b>Manufacturers' sales branches and sales offices . . . . .</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Agents, brokers, and commission merchants . . . . .</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>SWEETWATER, TN (MONROE COUNTY PART) *</b>									
<b>42</b>	<b>Wholesale trade . . . . .</b>	<b>8</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods . . . . .	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods . . . . .	4	D	D	D	b	D	D	D
	<b>Merchant wholesalers . . . . .</b>	<b>6</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods . . . . .	4	D	D	D	b	D	D	D
	<b>Manufacturers' sales branches and sales offices . . . . .</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Agents, brokers, and commission merchants . . . . .</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>

**Table 7. Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>TRENTON, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>11</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	8	30 688	3 328	706	148	5 886	8 809	10 318
4218	Machinery, equipment, & supplies								
42182	whsle .....	2	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle.....	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	2	D	D	D	a	D	D	D
	<b>Merchant wholesalers .....</b>	<b>9</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	7	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies								
42182	whsle .....	2	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle.....	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	2	D	D	D	a	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Agents, brokers, and commission merchants .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>TULLAHOMA, TN *</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>19</b>	<b>75 109</b>	<b>7 014</b>	<b>1 588</b>	<b>299</b>	<b>13 486</b>	<b>3 091</b>	<b>3 322</b>
421	Wholesale trade, durable goods .....	11	8 972	1 292	389	51	2 682	841	1 027
422	Wholesale trade, nondurable goods .....	8	66 137	5 722	1 199	248	10 804	2 250	2 295
4224	Grocery & related products whsle .....	2	D	D	D	b	D	D	D
42249	Other grocery & related products whsle .....	2	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle .....	2	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals ..	2	D	D	D	a	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle .....	2	D	D	D	b	D	D	D
42281	Beer & ale whsle .....	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle .....	1	D	D	D	c	D	D	D
42294	Tobacco & tobacco product whsle ...	1	D	D	D	c	D	D	D
	<b>Merchant wholesalers .....</b>	<b>19</b>	<b>75 109</b>	<b>7 014</b>	<b>1 588</b>	<b>299</b>	<b>13 486</b>	<b>3 091</b>	<b>3 322</b>
421	Wholesale trade, durable goods .....	11	8 972	1 292	389	51	2 682	841	1 027
422	Wholesale trade, nondurable goods .....	8	66 137	5 722	1 199	248	10 804	2 250	2 295
4224	Grocery & related products whsle .....	2	D	D	D	b	D	D	D
42249	Other grocery & related products whsle .....	2	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle .....	2	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle .....	1	D	D	D	c	D	D	D
<b>TULLAHOMA, TN (COFFEE COUNTY PART) *</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>19</b>	<b>75 109</b>	<b>7 014</b>	<b>1 588</b>	<b>299</b>	<b>13 486</b>	<b>3 091</b>	<b>3 322</b>
421	Wholesale trade, durable goods .....	11	8 972	1 292	389	51	2 682	841	1 027
422	Wholesale trade, nondurable goods .....	8	66 137	5 722	1 199	248	10 804	2 250	2 295
4224	Grocery & related products whsle .....	2	D	D	D	b	D	D	D
42249	Other grocery & related products whsle .....	2	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle .....	2	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals ..	2	D	D	D	a	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle .....	2	D	D	D	b	D	D	D
42281	Beer & ale whsle .....	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle .....	1	D	D	D	c	D	D	D
42294	Tobacco & tobacco product whsle ...	1	D	D	D	c	D	D	D



**Table 7. Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
	<b>TULLAHOMA, TN (COFFEE COUNTY PART) *—Con.</b>								
	<b>Merchant wholesalers . . . . .</b>	<b>19</b>	<b>75 109</b>	<b>7 014</b>	<b>1 588</b>	<b>299</b>	<b>13 486</b>	<b>3 091</b>	<b>3 322</b>
421	Wholesale trade, durable goods . . . . .	11	8 972	1 292	389	51	2 682	841	1 027
422	Wholesale trade, nondurable goods . . . . .	8	66 137	5 722	1 199	248	10 804	2 250	2 295
4224	Grocery & related products whse . . . . .	2	D	D	D	b	D	D	D
42249	Other grocery & related products whse . . . . .	2	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whse . . . . .	2	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whse . . . . .	1	D	D	D	c	D	D	D
	<b>UNION CITY, TN</b>								
<b>42</b>	<b>Wholesale trade . . . . .</b>	<b>23</b>	<b>167 252</b>	<b>14 757</b>	<b>3 197</b>	<b>571</b>	<b>27 824</b>	<b>27 497</b>	<b>30 712</b>
421	Wholesale trade, durable goods . . . . .	14	31 626	4 193	872	137	7 312	5 192	4 982
4211	Motor vehicle & motor vehicle parts & supplies whse . . . . .	1	D	D	D	a	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whse . . . . .	3	D	D	D	b	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whse . . . . .	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods . . . . .	9	135 626	10 564	2 325	434	20 512	22 305	25 730
4225	Farm-product raw material whse . . . . .	4	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whse . . . . .	1	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals . . . . .	1	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whse . . . . .	2	D	D	D	e	D	D	D
42299	Other miscellaneous nondurable goods whse . . . . .	1	D	D	D	e	D	D	D
	<b>Merchant wholesalers . . . . .</b>	<b>19</b>	<b>146 716</b>	<b>14 545</b>	<b>3 144</b>	<b>562</b>	<b>27 284</b>	<b>27 495</b>	<b>30 709</b>
421	Wholesale trade, durable goods . . . . .	14	31 626	4 193	872	137	7 312	5 192	4 982
4211	Motor vehicle & motor vehicle parts & supplies whse . . . . .	1	D	D	D	a	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whse . . . . .	3	D	D	D	b	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whse . . . . .	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods . . . . .	5	115 090	10 352	2 272	425	19 972	22 303	25 727
4225	Farm-product raw material whse . . . . .	2	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whse . . . . .	1	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whse . . . . .	2	D	D	D	e	D	D	D
42299	Other miscellaneous nondurable goods whse . . . . .	1	D	D	D	e	D	D	D
	<b>Agents, brokers, and commission merchants . . . . .</b>	<b>4</b>	<b>20 536</b>	<b>212</b>	<b>53</b>	<b>9</b>	<b>540</b>	<b>2</b>	<b>3</b>
422	Wholesale trade, nondurable goods . . . . .	4	20 536	212	53	9	540	2	3
	<b>WAVERLY, TN</b>								
<b>42</b>	<b>Wholesale trade . . . . .</b>	<b>4</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Merchant wholesalers . . . . .</b>	<b>4</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>WHITE HOUSE, TN *</b>								
<b>42</b>	<b>Wholesale trade . . . . .</b>	<b>9</b>	<b>28 095</b>	<b>4 496</b>	<b>1 033</b>	<b>128</b>	<b>8 682</b>	<b>3 645</b>	<b>3 997</b>
421	Wholesale trade, durable goods . . . . .	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse . . . . .	3	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whse . . . . .	1	D	D	D	b	D	D	D
	<b>Merchant wholesalers . . . . .</b>	<b>8</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods . . . . .	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse . . . . .	2	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whse . . . . .	1	D	D	D	b	D	D	D
	<b>Agents, brokers, and commission merchants . . . . .</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>

**Table 7. Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>WHITE HOUSE, TN (ROBERTSON COUNTY PART) *</b>									
42	Wholesale trade .....	7	D	D	D	c	D	D	D
421	Wholesale trade, durable goods .....	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies								
42186	whsle .....	2	D	D	D	b	D	D	D
	Transportation equipment & supplies (exc motor vehicle) whsle .....	1	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>7</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies								
42186	whsle .....	2	D	D	D	b	D	D	D
	Transportation equipment & supplies (exc motor vehicle) whsle .....	1	D	D	D	b	D	D	D
<b>WHITE HOUSE, TN (SUMNER COUNTY PART) *</b>									
42	Wholesale trade .....	2	D	D	D	a	D	D	D
	<b>Merchant wholesalers .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Agents, brokers, and commission merchants .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>WINCHESTER, TN</b>									
42	Wholesale trade .....	7	19 394	1 604	262	50	3 533	2 540	2 635
421	Wholesale trade, durable goods .....	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies								
	whsle .....	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	1	D	D	D	a	D	D	D
	<b>Merchant wholesalers .....</b>	<b>7</b>	<b>19 394</b>	<b>1 604</b>	<b>262</b>	<b>50</b>	<b>3 533</b>	<b>2 540</b>	<b>2 635</b>
421	Wholesale trade, durable goods .....	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies								
	whsle .....	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	1	D	D	D	a	D	D	D
<b>BALANCE OF ANDERSON COUNTY, TN</b>									
42	Wholesale trade .....	14	D	D	D	b	D	D	D
421	Wholesale trade, durable goods .....	13	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	1	D	D	D	a	D	D	D
	<b>Merchant wholesalers .....</b>	<b>13</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	12	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	1	D	D	D	a	D	D	D
	<b>Agents, brokers, and commission merchants .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>BALANCE OF BEDFORD COUNTY, TN</b>									
42	Wholesale trade .....	11	D	D	D	b	D	D	D
421	Wholesale trade, durable goods .....	9	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>10</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	8	D	D	D	b	D	D	D
	<b>Agents, brokers, and commission merchants .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>

**Table 7. Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
<b>BALANCE OF BENTON COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>9</b>	<b>25 176</b>	<b>1 915</b>	<b>357</b>	<b>68</b>	<b>4 139</b>	<b>7 787</b>	<b>8 092</b>
421	Wholesale trade, durable goods .....	7	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	2	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle .....	1	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals .	1	D	D	D	a	D	D	D
	<b>Merchant wholesalers .....</b>	<b>9</b>	<b>25 176</b>	<b>1 915</b>	<b>357</b>	<b>68</b>	<b>4 139</b>	<b>7 787</b>	<b>8 092</b>
421	Wholesale trade, durable goods .....	7	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	2	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle .....	1	D	D	D	a	D	D	D
<b>BALANCE OF BLEDSOE COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Merchant wholesalers .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>BALANCE OF BLOUNT COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>47</b>	<b>268 980</b>	<b>15 738</b>	<b>3 503</b>	<b>505</b>	<b>28 191</b>	<b>20 178</b>	<b>21 140</b>
421	Wholesale trade, durable goods .....	35	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	4	D	D	D	a	D	D	D
42113	Tire & tube whsle .....	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle .....	15	D	D	D	c	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle .....	5	22 605	2 765	612	66	4 175	5 993	7 143
422	Wholesale trade, nondurable goods .....	12	D	D	D	e	D	D	D
4224	Grocery & related products whsle .....	3	D	D	D	e	D	D	D
42242	Packaged frozen food whsle .....	1	D	D	D	e	D	D	D
4229	Miscellaneous nondurable goods whsle .....	5	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>39</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>e</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	30	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle .....	13	D	D	D	c	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle .....	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	9	D	D	D	e	D	D	D
4224	Grocery & related products whsle .....	1	D	D	D	e	D	D	D
42242	Packaged frozen food whsle .....	1	D	D	D	e	D	D	D
4229	Miscellaneous nondurable goods whsle .....	5	D	D	D	b	D	D	D
	<b>Agents, brokers, and commission merchants .....</b>	<b>8</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	5	D	D	D	a	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	1	D	D	D	a	D	D	D
42113	Tire & tube whsle .....	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	3	D	D	D	a	D	D	D
<b>BALANCE OF BRADLEY COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>20</b>	<b>35 161</b>	<b>3 849</b>	<b>717</b>	<b>115</b>	<b>7 386</b>	<b>3 348</b>	<b>3 574</b>
421	Wholesale trade, durable goods .....	13	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	7	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>20</b>	<b>35 161</b>	<b>3 849</b>	<b>717</b>	<b>115</b>	<b>7 386</b>	<b>3 348</b>	<b>3 574</b>
421	Wholesale trade, durable goods .....	13	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	7	D	D	D	b	D	D	D

**Table 7. Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>BALANCE OF CAMPBELL COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>12</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>e</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	9	D	D	D	e	D	D	D
4213	Lumber & other construction materials whsle .....	3	D	D	D	e	D	D	D
42139	Other construction materials whsle ..	2	D	D	D	e	D	D	D
<b>Merchant wholesalers .....</b>									
<b>421</b>	<b>Wholesale trade, durable goods .....</b>	<b>8</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>e</b>	<b>D</b>	<b>D</b>	<b>D</b>
4213	Lumber & other construction materials whsle .....	3	D	D	D	e	D	D	D
42139	Other construction materials whsle ..	2	D	D	D	e	D	D	D
<b>Agents, brokers, and commission merchants .....</b>									
<b>421</b>	<b>Wholesale trade, durable goods .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>BALANCE OF CANNON COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>8</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	6	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	2	D	D	D	a	D	D	D
4225	Farm-product raw material whsle .....	2	D	D	D	a	D	D	D
<b>Merchant wholesalers .....</b>									
<b>421</b>	<b>Wholesale trade, durable goods .....</b>	<b>6</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods .....	1	D	D	D	a	D	D	D
4225	Farm-product raw material whsle .....	1	D	D	D	a	D	D	D
<b>Agents, brokers, and commission merchants .....</b>									
<b>421</b>	<b>Wholesale trade, durable goods .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>BALANCE OF CARROLL COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>7</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	7	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	2	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle .....	2	D	D	D	b	D	D	D
<b>Merchant wholesalers .....</b>									
<b>421</b>	<b>Wholesale trade, durable goods .....</b>	<b>7</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
4218	Machinery, equipment, & supplies whsle .....	2	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle .....	2	D	D	D	b	D	D	D
<b>BALANCE OF CARTER COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>7</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	7	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	1	D	D	D	b	D	D	D
42193	Recyclable material whsle .....	1	D	D	D	b	D	D	D
<b>Merchant wholesalers .....</b>									
<b>421</b>	<b>Wholesale trade, durable goods .....</b>	<b>7</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
4219	Miscellaneous durable goods whsle ...	1	D	D	D	b	D	D	D
42193	Recyclable material whsle .....	1	D	D	D	b	D	D	D

**Table 7. Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
<b>BALANCE OF CHEATHAM COUNTY, TN</b>									
42	Wholesale trade .....	18	D	D	D	b	D	D	D
421	Wholesale trade, durable goods .....	9	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle. ....	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	9	D	D	D	b	D	D	D
<b>Merchant wholesalers .....</b>									
421	Wholesale trade, durable goods .....	8	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle. ....	3	D	D	D	a	D	D	D
<b>Manufacturers' sales branches and sales offices ..</b>									
		1	D	D	D	b	D	D	D
<b>Agents, brokers, and commission merchants .....</b>									
		2	D	D	D	a	D	D	D
<b>BALANCE OF CHESTER COUNTY, TN</b>									
42	Wholesale trade .....	3	4 735	307	75	19	555	570	1 197
421	Wholesale trade, durable goods .....	2	D	D	D	a	D	D	D
<b>Merchant wholesalers .....</b>									
421	Wholesale trade, durable goods .....	2	4 735	307	75	19	555	570	1 197
421	Wholesale trade, durable goods .....	2	D	D	D	a	D	D	D
<b>BALANCE OF CLAIBORNE COUNTY, TN</b>									
42	Wholesale trade .....	17	D	D	D	c	D	D	D
421	Wholesale trade, durable goods .....	11	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	6	D	D	D	b	D	D	D
<b>Merchant wholesalers .....</b>									
421	Wholesale trade, durable goods .....	10	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	3	D	D	D	a	D	D	D
<b>Manufacturers' sales branches and sales offices ..</b>									
		1	D	D	D	a	D	D	D
<b>Agents, brokers, and commission merchants .....</b>									
		3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	3	D	D	D	b	D	D	D
<b>BALANCE OF CLAY COUNTY, TN</b>									
42	Wholesale trade .....	2	D	D	D	b	D	D	D
421	Wholesale trade, durable goods .....	2	D	D	D	b	D	D	D
<b>Merchant wholesalers .....</b>									
421	Wholesale trade, durable goods .....	2	D	D	D	b	D	D	D
<b>BALANCE OF COCKE COUNTY, TN</b>									
42	Wholesale trade .....	11	22 136	1 645	63	19	2 696	984	1 802
422	Wholesale trade, nondurable goods .....	7	D	D	D	a	D	D	D
<b>Merchant wholesalers .....</b>									
		9	D	D	D	a	D	D	D
<b>Agents, brokers, and commission merchants .....</b>									
		2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	2	D	D	D	a	D	D	D

**Table 7. Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
<b>BALANCE OF COFFEE COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>16</b>	<b>19 751</b>	<b>1 839</b>	<b>416</b>	<b>86</b>	<b>4 131</b>	<b>3 127</b>	<b>3 400</b>
421	Wholesale trade, durable goods .....	12	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	4	D	D	D	a	D	D	D
	<b>Merchant wholesalers .....</b>	<b>16</b>	<b>19 751</b>	<b>1 839</b>	<b>416</b>	<b>86</b>	<b>4 131</b>	<b>3 127</b>	<b>3 400</b>
421	Wholesale trade, durable goods .....	12	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	4	D	D	D	a	D	D	D
<b>BALANCE OF CROCKETT COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>15</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	9	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	6	D	D	D	c	D	D	D
4224	Grocery & related products whsle .....	1	D	D	D	c	D	D	D
42242	Packaged frozen food whsle .....	1	D	D	D	c	D	D	D
422420	Packaged frozen food whsle .....	1	D	D	D	c	D	D	D
	<b>Merchant wholesalers .....</b>	<b>11</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	7	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	4	D	D	D	c	D	D	D
4224	Grocery & related products whsle .....	1	D	D	D	c	D	D	D
42242	Packaged frozen food whsle .....	1	D	D	D	c	D	D	D
422420	Packaged frozen food whsle .....	1	D	D	D	c	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Agents, brokers, and commission merchants .....</b>	<b>3</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	2	D	D	D	a	D	D	D
<b>BALANCE OF CUMBERLAND COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>11</b>	<b>22 006</b>	<b>1 212</b>	<b>274</b>	<b>51</b>	<b>2 976</b>	<b>2 278</b>	<b>2 382</b>
421	Wholesale trade, durable goods .....	11	22 006	1 212	274	51	2 976	2 278	2 382
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	2	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle .....	1	D	D	D	a	D	D	D
	<b>Merchant wholesalers .....</b>	<b>9</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	9	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	1	D	D	D	a	D	D	D
	<b>Agents, brokers, and commission merchants .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	2	D	D	D	a	D	D	D
<b>BALANCE OF DECATUR COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>7</b>	<b>3 327</b>	<b>527</b>	<b>154</b>	<b>36</b>	<b>766</b>	<b>48</b>	<b>169</b>
421	Wholesale trade, durable goods .....	4	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>7</b>	<b>3 327</b>	<b>527</b>	<b>154</b>	<b>36</b>	<b>766</b>	<b>48</b>	<b>169</b>
421	Wholesale trade, durable goods .....	4	D	D	D	b	D	D	D

Table 7. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>BALANCE OF DEKALB COUNTY, TN</b>									
42	Wholesale trade .....	2	D	D	D	a	D	D	D
	Merchant wholesalers .....	2	D	D	D	a	D	D	D
<b>BALANCE OF DICKSON COUNTY, TN</b>									
42	Wholesale trade .....	11	49 280	4 188	1 163	179	10 450	5 200	5 439
421	Wholesale trade, durable goods .....	8	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle .....	2	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle .....	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	4	8 776	468	88	17	831	1 123	1 031
422	Wholesale trade, nondurable goods .....	3	D	D	D	b	D	D	D
4224	Grocery & related products whsle .....	1	D	D	D	b	D	D	D
42249	Other grocery & related products whsle .....	1	D	D	D	b	D	D	D
	Merchant wholesalers .....	9	D	D	D	c	D	D	D
421	Wholesale trade, durable goods .....	7	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle .....	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	3	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices ..	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	1	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants .....	1	D	D	D	a	D	D	D
<b>BALANCE OF DYER COUNTY, TN</b>									
42	Wholesale trade .....	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	4	D	D	D	b	D	D	D
4224	Grocery & related products whsle .....	1	D	D	D	b	D	D	D
42249	Other grocery & related products whsle .....	1	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	2	D	D	D	a	D	D	D
	Merchant wholesalers .....	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	4	D	D	D	b	D	D	D
4224	Grocery & related products whsle .....	1	D	D	D	b	D	D	D
42249	Other grocery & related products whsle .....	1	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	2	D	D	D	a	D	D	D
<b>BALANCE OF FAYETTE COUNTY, TN</b>									
42	Wholesale trade .....	21	102 783	5 058	998	163	11 243	11 335	12 081
421	Wholesale trade, durable goods .....	10	65 487	3 246	702	99	6 781	9 518	10 115
4212	Furniture & home furnishings whsle ...	2	D	D	D	a	D	D	D
42121	Furniture whsle .....	2	D	D	D	a	D	D	D
421210	Furniture whsle .....	2	D	D	D	a	D	D	D
4212101	Household & lawn furniture whsle .....	2	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle .....	6	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle .....	2	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle .....	2	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers .....	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	11	37 296	1 812	296	64	4 462	1 817	1 966
4223	Apparel, piece goods, & notions whsle ..	1	D	D	D	a	D	D	D
42231	Piece goods, notions, & other dry goods whsle .....	1	D	D	D	a	D	D	D
422310	Piece goods, notions, & other dry goods whsle .....	1	D	D	D	a	D	D	D

**Table 7. Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>BALANCE OF FAYETTE COUNTY, TN—Con.</b>									
	<b>Merchant wholesalers . . . . .</b>	<b>17</b>	<b>63 347</b>	<b>4 458</b>	<b>886</b>	<b>140</b>	<b>9 304</b>	<b>11 269</b>	<b>11 885</b>
421	Wholesale trade, durable goods . . . . .	9	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies								
42182	whsle . . . . .	6	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle . . . . .	2	D	D	D	b	D	D	D
4218201	Farm & garden machinery & equipment whsle . . . . .	2	D	D	D	b	D	D	D
	Farm machinery & equipment—farm dealers . . . . .	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods . . . . .	8	D	D	D	b	D	D	D
	<b>Agents, brokers, and commission merchants . . . . .</b>	<b>4</b>	<b>39 436</b>	<b>600</b>	<b>112</b>	<b>23</b>	<b>1 939</b>	<b>66</b>	<b>196</b>
421	Wholesale trade, durable goods . . . . .	1	D	D	D	a	D	D	D
4212	Furniture & home furnishings whsle . . . . .	1	D	D	D	a	D	D	D
42121	Furniture whsle . . . . .	1	D	D	D	a	D	D	D
421210	Furniture whsle . . . . .	1	D	D	D	a	D	D	D
4212101	Household & lawn furniture whsle . . . . .	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods . . . . .	3	D	D	D	b	D	D	D
<b>BALANCE OF FENTRESS COUNTY, TN</b>									
42	<b>Wholesale trade . . . . .</b>	<b>8</b>	<b>4 275</b>	<b>377</b>	<b>74</b>	<b>20</b>	<b>1 023</b>	<b>425</b>	<b>497</b>
	<b>Merchant wholesalers . . . . .</b>	<b>7</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Manufacturers' sales branches and sales offices . . . . .</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>BALANCE OF FRANKLIN COUNTY, TN</b>									
42	<b>Wholesale trade . . . . .</b>	<b>16</b>	<b>27 529</b>	<b>1 783</b>	<b>440</b>	<b>95</b>	<b>3 796</b>	<b>3 468</b>	<b>3 387</b>
421	Wholesale trade, durable goods . . . . .	11	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle . . . . .	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods . . . . .	5	D	D	D	b	D	D	D
	<b>Merchant wholesalers . . . . .</b>	<b>15</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods . . . . .	10	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods . . . . .	5	D	D	D	b	D	D	D
	<b>Manufacturers' sales branches and sales offices . . . . .</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>BALANCE OF GIBSON COUNTY, TN</b>									
42	<b>Wholesale trade . . . . .</b>	<b>19</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods . . . . .	16	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	5	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle . . . . .	3	D	D	D	b	D	D	D
	<b>Merchant wholesalers . . . . .</b>	<b>18</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods . . . . .	16	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	5	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle . . . . .	3	D	D	D	b	D	D	D
	<b>Manufacturers' sales branches and sales offices . . . . .</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>



**Table 7. Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>BALANCE OF GILES COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>11</b>	<b>25 341</b>	<b>3 240</b>	<b>637</b>	<b>90</b>	<b>6 965</b>	<b>1 716</b>	<b>1 930</b>
421	Wholesale trade, durable goods .....	8	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	4	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle .....	3	11 300	899	202	25	1 863	726	750
422	Wholesale trade, nondurable goods .....	3	D	D	D	b	D	D	D
4224	Grocery & related products whsle .....	1	D	D	D	b	D	D	D
42249	Other grocery & related products whsle .....	1	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>9</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	3	D	D	D	b	D	D	D
4224	Grocery & related products whsle .....	1	D	D	D	b	D	D	D
42249	Other grocery & related products whsle .....	1	D	D	D	b	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Agents, brokers, and commission merchants .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>BALANCE OF GRAINGER COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>9</b>	<b>18 590</b>	<b>959</b>	<b>191</b>	<b>46</b>	<b>1 901</b>	<b>353</b>	<b>433</b>
421	Wholesale trade, durable goods .....	8	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	2	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>8</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	7	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	2	D	D	D	b	D	D	D
	<b>Agents, brokers, and commission merchants .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	1	D	D	D	a	D	D	D
<b>BALANCE OF GREENE COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>12</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	6	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	3	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle ...	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	6	D	D	D	a	D	D	D
	<b>Merchant wholesalers .....</b>	<b>12</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	6	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	3	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle ...	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	6	D	D	D	a	D	D	D
<b>BALANCE OF GRUNDY COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>4</b>	<b>2 128</b>	<b>357</b>	<b>82</b>	<b>20</b>	<b>722</b>	<b>86</b>	<b>102</b>
	<b>Merchant wholesalers .....</b>	<b>3</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Agents, brokers, and commission merchants .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>

Table 7. **Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>BALANCE OF HAMBLEN COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>22</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>e</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	19	122 677	9 984	2 292	368	21 803	12 818	11 089
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	4	D	D	D	e	D	D	D
42171	Hardware whsle .....	4	D	D	D	e	D	D	D
4218	Machinery, equipment, & supplies whsle .....	5	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	3	D	D	D	a	D	D	D
	<b>Merchant wholesalers .....</b>	<b>22</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>e</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	19	122 677	9 984	2 292	368	21 803	12 818	11 089
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	4	D	D	D	e	D	D	D
42171	Hardware whsle .....	4	D	D	D	e	D	D	D
4218	Machinery, equipment, & supplies whsle .....	5	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	3	D	D	D	a	D	D	D
<b>BALANCE OF HAMILTON COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>50</b>	<b>85 859</b>	<b>7 871</b>	<b>1 889</b>	<b>220</b>	<b>14 496</b>	<b>3 721</b>	<b>4 304</b>
421	Wholesale trade, durable goods .....	30	48 900	5 552	1 328	160	10 939	3 413	3 966
4213	Lumber & other construction materials whsle .....	3	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle .....	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	7	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	20	36 959	2 319	561	60	3 557	308	338
4223	Apparel, piece goods, & notions whsle .....	2	D	D	D	a	D	D	D
42231	Piece goods, notions, & other dry goods whsle .....	1	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle .....	5	D	D	D	a	D	D	D
42299	Other miscellaneous nondurable goods whsle .....	3	D	D	D	a	D	D	D
	<b>Merchant wholesalers .....</b>	<b>39</b>	<b>47 407</b>	<b>7 297</b>	<b>1 748</b>	<b>199</b>	<b>13 483</b>	<b>3 688</b>	<b>4 264</b>
421	Wholesale trade, durable goods .....	24	36 583	5 308	1 263	151	10 495	3 413	3 964
4214	Professional & commercial equipment & supplies whsle .....	5	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	15	10 824	1 989	485	48	2 988	275	300
	<b>Agents, brokers, and commission merchants .....</b>	<b>11</b>	<b>38 452</b>	<b>574</b>	<b>141</b>	<b>21</b>	<b>1 013</b>	<b>33</b>	<b>40</b>
421	Wholesale trade, durable goods .....	6	12 317	244	65	9	444	—	2
422	Wholesale trade, nondurable goods .....	5	26 135	330	76	12	569	33	38
<b>BALANCE OF HANCOCK COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>4</b>	<b>3 235</b>	<b>203</b>	<b>48</b>	<b>25</b>	<b>504</b>	<b>372</b>	<b>475</b>
421	Wholesale trade, durable goods .....	3	D	D	D	a	D	D	D
	<b>Merchant wholesalers .....</b>	<b>4</b>	<b>3 235</b>	<b>203</b>	<b>48</b>	<b>25</b>	<b>504</b>	<b>372</b>	<b>475</b>
421	Wholesale trade, durable goods .....	3	D	D	D	a	D	D	D

Table 7. **Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>BALANCE OF HARDEMAN COUNTY, TN</b>									
42	Wholesale trade .....	14	D	D	D	c	D	D	D
421	Wholesale trade, durable goods .....	8	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	3	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle .....	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	6	D	D	D	b	D	D	D
<b>Merchant wholesalers .....</b>									
<b>13</b>									
421	Wholesale trade, durable goods .....	8	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	3	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle .....	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	5	D	D	D	b	D	D	D
<b>Agents, brokers, and commission merchants .....</b>									
<b>1</b>									
<b>BALANCE OF HARDIN COUNTY, TN</b>									
42	Wholesale trade .....	10	15 266	1 846	425	43	3 522	334	489
421	Wholesale trade, durable goods .....	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	3	D	D	D	b	D	D	D
<b>Merchant wholesalers .....</b>									
<b>8</b>									
421	Wholesale trade, durable goods .....	6	D	D	D	b	D	D	D
<b>Agents, brokers, and commission merchants .....</b>									
<b>2</b>									
<b>BALANCE OF HAWKINS COUNTY, TN</b>									
42	Wholesale trade .....	3	D	D	D	b	D	D	D
421	Wholesale trade, durable goods .....	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	1	D	D	D	a	D	D	D
<b>Merchant wholesalers .....</b>									
<b>3</b>									
421	Wholesale trade, durable goods .....	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	1	D	D	D	a	D	D	D
<b>BALANCE OF HAYWOOD COUNTY, TN</b>									
42	Wholesale trade .....	1	D	D	D	a	D	D	D
<b>Agents, brokers, and commission merchants .....</b>									
<b>1</b>									
<b>BALANCE OF HENDERSON COUNTY, TN</b>									
42	Wholesale trade .....	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	4	D	D	D	b	D	D	D
<b>Merchant wholesalers .....</b>									
<b>5</b>									
422	Wholesale trade, nondurable goods .....	4	D	D	D	b	D	D	D

Table 7. **Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>BALANCE OF HENRY COUNTY, TN</b>									
42	Wholesale trade .....	17	D	D	D	c	D	D	D
421	Wholesale trade, durable goods .....	10	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	7	D	D	D	a	D	D	D
<b>Merchant wholesalers .....</b>									
<b>15</b>									
421	Wholesale trade, durable goods .....	9	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	6	D	D	D	a	D	D	D
<b>Agents, brokers, and commission merchants .....</b>									
<b>2</b>									
<b>BALANCE OF HICKMAN COUNTY, TN</b>									
42	Wholesale trade .....	4	D	D	D	a	D	D	D
<b>Merchant wholesalers .....</b>									
<b>4</b>									
<b>BALANCE OF HOUSTON COUNTY, TN</b>									
42	Wholesale trade .....	4	D	D	D	a	D	D	D
<b>Merchant wholesalers .....</b>									
<b>4</b>									
<b>BALANCE OF HUMPHREYS COUNTY, TN</b>									
42	Wholesale trade .....	7	D	D	D	b	D	D	D
421	Wholesale trade, durable goods .....	4	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	3	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	1	D	D	D	b	D	D	D
<b>Merchant wholesalers .....</b>									
<b>7</b>									
421	Wholesale trade, durable goods .....	4	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	3	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	1	D	D	D	b	D	D	D
<b>BALANCE OF JACKSON COUNTY, TN</b>									
42	Wholesale trade .....	1	D	D	D	a	D	D	D
<b>Merchant wholesalers .....</b>									
<b>1</b>									

**Table 7. Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>BALANCE OF JEFFERSON COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>28</b>	<b>32 570</b>	<b>3 786</b>	<b>918</b>	<b>156</b>	<b>7 258</b>	<b>3 010</b>	<b>3 332</b>
421	Wholesale trade, durable goods .....	21	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	2	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle ...	4	D	D	D	a	D	D	D
42199	Other miscellaneous durable goods whsle .....	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	7	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>24</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	18	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	2	D	D	D	a	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Agents, brokers, and commission merchants .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	2	D	D	D	a	D	D	D
<b>BALANCE OF JOHNSON COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>3</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	2	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle .....	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	1	D	D	D	a	D	D	D
	<b>Merchant wholesalers .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	1	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle .....	1	D	D	D	a	D	D	D
	<b>Agents, brokers, and commission merchants .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>BALANCE OF KNOX COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>245</b>	<b>2 841 855</b>	<b>136 274</b>	<b>33 041</b>	<b>3 663</b>	<b>255 426</b>	<b>104 599</b>	<b>124 223</b>
421	Wholesale trade, durable goods .....	193	2 580 422	110 631	26 735	2 915	208 729	95 340	116 629
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	22	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whsle .....	4	180 319	3 477	795	184	4 764	4 825	5 327
42112	Motor vehicle supplies & new parts whsle .....	7	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle ...	5	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle .....	7	D	D	D	b	D	D	D
42139	Other construction materials whsle ..	3	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle.....	41	D	D	D	f	D	D	D
42141	Photographic equipment & supplies whsle .....	1	D	D	D	a	D	D	D
42143	Computer & computer peripheral equipment & software whsle.....	12	D	D	D	c	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle .....	13	95 824	13 602	2 717	240	18 809	994	1 065
4216	Electrical goods whsle .....	26	D	D	D	f	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	15	D	D	D	c	D	D	D
42162	Electrical appliance, television & radio set whsle .....	5	D	D	D	e	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	12	D	D	D	e	D	D	D
42171	Hardware whsle .....	6	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle .....	3	D	D	D	b	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle.....	2	D	D	D	c	D	D	D

**Table 7. Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
	<b>BALANCE OF KNOX COUNTY, TN—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle .....	50	D	D	D	e	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle .....	7	88 681	9 214	1 983	212	13 610	43 294	55 945
42183	Industrial machinery & equipment whsle .....	25	D	D	D	c	D	D	D
42184	Industrial supplies whsle .....	9	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle .....	7	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	24	D	D	D	e	D	D	D
42191	Sporting & recreational goods & supplies whsle .....	8	20 657	1 875	444	78	3 799	2 881	2 759
42199	Other miscellaneous durable goods whsle .....	7	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods .....	52	261 433	25 643	6 306	748	46 697	9 259	7 594
4221	Paper & paper product whsle .....	7	D	D	D	b	D	D	D
42212	Stationery & office supplies whsle ...	3	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle .	2	D	D	D	a	D	D	D
42234	Footwear whsle .....	1	D	D	D	a	D	D	D
4224	Grocery & related products whsle .....	10	125 949	15 802	3 686	437	30 203	2 772	2 447
42245	Confectionery whsle .....	1	D	D	D	c	D	D	D
42249	Other grocery & related products whsle .....	3	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle .....	18	D	D	D	c	D	D	D
42292	Book, periodical, & newspaper whsle .....	5	21 725	3 040	804	147	5 099	4 052	2 439
	<b>Merchant wholesalers .....</b>	<b>201</b>	<b>2 268 758</b>	<b>99 042</b>	<b>23 850</b>	<b>2 755</b>	<b>185 489</b>	<b>96 392</b>	<b>108 600</b>
421	Wholesale trade, durable goods .....	158	D	D	D	g	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	17	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle .....	5	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle ...	5	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle .....	34	D	D	D	f	D	D	D
42143	Computer & computer peripheral equipment & software whsle .....	10	D	D	D	c	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle .....	11	D	D	D	c	D	D	D
4216	Electrical goods whsle .....	17	D	D	D	f	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	8	D	D	D	b	D	D	D
42162	Electrical appliance, television & radio set whsle .....	5	D	D	D	e	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	10	D	D	D	c	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle .....	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	44	D	D	D	e	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle .....	7	88 681	9 214	1 983	212	13 610	43 294	55 945
42183	Industrial machinery & equipment whsle .....	21	D	D	D	c	D	D	D
42184	Industrial supplies whsle .....	8	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle .....	6	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	21	D	D	D	e	D	D	D
42191	Sporting & recreational goods & supplies whsle .....	7	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle .....	5	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods .....	43	D	D	D	e	D	D	D
4221	Paper & paper product whsle .....	6	D	D	D	b	D	D	D
4224	Grocery & related products whsle .....	5	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle .....	18	D	D	D	c	D	D	D
42292	Book, periodical, & newspaper whsle .....	5	21 725	3 040	804	147	5 099	4 052	2 439

**Table 7. Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>BALANCE OF KNOX COUNTY, TN—Con.</b>									
<b>Manufacturers' sales branches and sales offices . . .</b>		<b>18</b>	<b>286 486</b>	<b>32 280</b>	<b>7 979</b>	<b>719</b>	<b>61 921</b>	<b>8 105</b>	<b>15 488</b>
421	Wholesale trade, durable goods . . . . .	13	D	D	D	e	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	1	D	D	D	c	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	1	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods . . . . .	5	D	D	D	e	D	D	D
4224	Grocery & related products whsle . . . . .	3	D	D	D	e	D	D	D
<b>Agents, brokers, and commission merchants . . . . .</b>		<b>26</b>	<b>286 611</b>	<b>4 952</b>	<b>1 212</b>	<b>189</b>	<b>8 016</b>	<b>102</b>	<b>135</b>
421	Wholesale trade, durable goods . . . . .	22	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	3	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle . . . . .	1	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods . . . . .	4	D	D	D	a	D	D	D
4223	Apparel, piece goods, & notions whsle . . . . .	1	D	D	D	a	D	D	D
42234	Footwear whsle . . . . .	1	D	D	D	a	D	D	D
4224	Grocery & related products whsle . . . . .	2	D	D	D	a	D	D	D
42249	Other grocery & related products whsle . . . . .	1	D	D	D	a	D	D	D
<b>BALANCE OF LAKE COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade . . . . .</b>	<b>9</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods . . . . .	4	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods . . . . .	5	D	D	D	b	D	D	D
4225	Farm-product raw material whsle . . . . .	2	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle . . . . .	1	D	D	D	a	D	D	D
42291	Farm supplies whsle . . . . .	1	D	D	D	a	D	D	D
422910	Farm supplies whsle . . . . .	1	D	D	D	a	D	D	D
4229101	Farm supplies—farm dealers . . . . .	1	D	D	D	a	D	D	D
<b>Merchant wholesalers . . . . .</b>		<b>9</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods . . . . .	4	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods . . . . .	5	D	D	D	b	D	D	D
4225	Farm-product raw material whsle . . . . .	2	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle . . . . .	1	D	D	D	a	D	D	D
42291	Farm supplies whsle . . . . .	1	D	D	D	a	D	D	D
422910	Farm supplies whsle . . . . .	1	D	D	D	a	D	D	D
4229101	Farm supplies—farm dealers . . . . .	1	D	D	D	a	D	D	D
<b>BALANCE OF LAUDERDALE COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade . . . . .</b>	<b>16</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods . . . . .	11	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	3	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle . . . . .	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle . . . . .	6	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle . . . . .	2	D	D	D	b	D	D	D
42193	Recyclable material whsle . . . . .	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods . . . . .	5	D	D	D	b	D	D	D
4225	Farm-product raw material whsle . . . . .	3	D	D	D	b	D	D	D
<b>Merchant wholesalers . . . . .</b>		<b>15</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods . . . . .	10	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	3	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle . . . . .	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle . . . . .	5	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle . . . . .	2	D	D	D	b	D	D	D
42193	Recyclable material whsle . . . . .	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods . . . . .	5	D	D	D	b	D	D	D
4225	Farm-product raw material whsle . . . . .	3	D	D	D	b	D	D	D

**Table 7. Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
	<b>BALANCE OF LAUDERDALE COUNTY, TN—Con.</b>								
	Agents, brokers, and commission merchants .....	1	D	D	D	a	D	D	D
	<b>BALANCE OF LAWRENCE COUNTY, TN</b>								
42	Wholesale trade .....	15	D	D	D	b	D	D	D
421	Wholesale trade, durable goods .....	11	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	4	D	D	D	b	D	D	D
	Merchant wholesalers .....	13	D	D	D	b	D	D	D
421	Wholesale trade, durable goods .....	10	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	3	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants .....	2	D	D	D	a	D	D	D
	<b>BALANCE OF LEWIS COUNTY, TN</b>								
42	Wholesale trade .....	1	D	D	D	a	D	D	D
	Merchant wholesalers .....	1	D	D	D	a	D	D	D
	<b>BALANCE OF LINCOLN COUNTY, TN</b>								
42	Wholesale trade .....	12	21 218	1 835	276	44	3 177	1 400	1 458
421	Wholesale trade, durable goods .....	9	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	2	D	D	D	a	D	D	D
	Merchant wholesalers .....	10	D	D	D	b	D	D	D
421	Wholesale trade, durable goods .....	8	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	3	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants .....	2	D	D	D	a	D	D	D
	<b>BALANCE OF LOUDON COUNTY, TN</b>								
42	Wholesale trade .....	12	D	D	D	b	D	D	D
421	Wholesale trade, durable goods .....	11	D	D	D	b	D	D	D
	Merchant wholesalers .....	10	D	D	D	b	D	D	D
421	Wholesale trade, durable goods .....	9	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants .....	2	D	D	D	a	D	D	D
	<b>BALANCE OF MCMINN COUNTY, TN</b>								
42	Wholesale trade .....	11	D	D	D	b	D	D	D
421	Wholesale trade, durable goods .....	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	5	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle .....	1	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals ..	1	D	D	D	a	D	D	D
	Merchant wholesalers .....	10	D	D	D	b	D	D	D
421	Wholesale trade, durable goods .....	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	4	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle .....	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants .....	1	D	D	D	a	D	D	D



Table 7. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
<b>BALANCE OF MCNAIRY COUNTY, TN</b>									
42	Wholesale trade .....	17	21 679	1 524	355	75	3 337	1 550	1 535
421	Wholesale trade, durable goods .....	13	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	4	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle .....	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	4	D	D	D	b	D	D	D
<b>Merchant wholesalers .....</b>									
421	Wholesale trade, durable goods .....	13	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	4	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle .....	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	4	D	D	D	b	D	D	D
<b>BALANCE OF MACON COUNTY, TN</b>									
42	Wholesale trade .....	5	5 556	319	75	21	641	303	319
421	Wholesale trade, durable goods .....	3	D	D	D	a	D	D	D
<b>Merchant wholesalers .....</b>									
421	Wholesale trade, durable goods .....	3	D	D	D	a	D	D	D
<b>BALANCE OF MADISON COUNTY, TN</b>									
42	Wholesale trade .....	17	D	D	D	c	D	D	D
421	Wholesale trade, durable goods .....	12	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle ...	4	D	D	D	b	D	D	D
42193	Recyclable material whsle .....	2	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle .....	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	5	D	D	D	c	D	D	D
4224	Grocery & related products whsle .....	3	D	D	D	b	D	D	D
42249	Other grocery & related products whsle .....	1	D	D	D	b	D	D	D
<b>Merchant wholesalers .....</b>									
421	Wholesale trade, durable goods .....	11	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle ...	4	D	D	D	b	D	D	D
42193	Recyclable material whsle .....	2	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle .....	2	D	D	D	a	D	D	D
<b>Manufacturers' sales branches and sales offices ..</b>									
422	Wholesale trade, nondurable goods .....	2	D	D	D	b	D	D	D
<b>BALANCE OF MARION COUNTY, TN</b>									
42	Wholesale trade .....	3	D	D	D	b	D	D	D
<b>Merchant wholesalers .....</b>									
42	Wholesale trade .....	2	D	D	D	b	D	D	D
<b>Manufacturers' sales branches and sales offices ..</b>									
42	Wholesale trade .....	1	D	D	D	a	D	D	D
<b>BALANCE OF MARSHALL COUNTY, TN</b>									
42	Wholesale trade .....	3	D	D	D	a	D	D	D
<b>Merchant wholesalers .....</b>									
42	Wholesale trade .....	3	D	D	D	a	D	D	D

Table 7. **Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>BALANCE OF MAURY COUNTY, TN</b>									
42	Wholesale trade .....	9	D	D	D	b	D	D	D
421	Wholesale trade, durable goods .....	8	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	1	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	1	D	D	D	b	D	D	D
	Merchant wholesalers .....	7	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants .....	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	1	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	1	D	D	D	b	D	D	D
<b>BALANCE OF MEIGS COUNTY, TN</b>									
42	Wholesale trade .....	3	D	D	D	a	D	D	D
421	Wholesale trade, durable goods .....	3	D	D	D	a	D	D	D
	Merchant wholesalers .....	2	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants .....	1	D	D	D	a	D	D	D
<b>BALANCE OF MONROE COUNTY, TN</b>									
42	Wholesale trade .....	9	32 628	989	189	70	1 813	1 652	1 675
421	Wholesale trade, durable goods .....	8	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	1	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	1	D	D	D	b	D	D	D
	Merchant wholesalers .....	8	D	D	D	b	D	D	D
421	Wholesale trade, durable goods .....	8	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants .....	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	1	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	1	D	D	D	b	D	D	D
<b>BALANCE OF MONTGOMERY COUNTY, TN</b>									
42	Wholesale trade .....	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	1	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle .....	1	D	D	D	a	D	D	D
42291	Farm supplies whsle .....	1	D	D	D	a	D	D	D
	Merchant wholesalers .....	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	1	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle .....	1	D	D	D	a	D	D	D
42291	Farm supplies whsle .....	1	D	D	D	a	D	D	D
<b>BALANCE OF MORGAN COUNTY, TN</b>									
42	Wholesale trade .....	8	D	D	D	a	D	D	D
421	Wholesale trade, durable goods .....	5	D	D	D	a	D	D	D
	Merchant wholesalers .....	7	D	D	D	a	D	D	D
421	Wholesale trade, durable goods .....	4	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants .....	1	D	D	D	a	D	D	D

Table 7. **Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
<b>BALANCE OF OBION COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>16</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	7	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	9	D	D	D	c	D	D	D
4225	Farm-product raw material whsle .....	4	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle .....	1	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals .....	1	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>16</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	7	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	9	D	D	D	c	D	D	D
4225	Farm-product raw material whsle .....	4	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle .....	1	D	D	D	b	D	D	D
<b>BALANCE OF OVERTON COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>3</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Merchant wholesalers .....</b>	<b>3</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>BALANCE OF PERRY COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	1	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle .....	1	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	1	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle .....	1	D	D	D	b	D	D	D
<b>BALANCE OF PICKETT COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Merchant wholesalers .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>BALANCE OF POLK COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>9</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	8	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	2	D	D	D	a	D	D	D
42113	Tire & tube whsle .....	1	D	D	D	a	D	D	D
421130	Tire & tube whsle .....	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	1	D	D	D	c	D	D	D
4226	Chemical & allied products whsle .....	1	D	D	D	c	D	D	D
42269	Other chemical & allied products whsle .....	1	D	D	D	c	D	D	D
422690	Other chemical & allied products whsle .....	1	D	D	D	c	D	D	D
4226902	Other chemical & allied products whsle .....	1	D	D	D	c	D	D	D
	<b>Merchant wholesalers .....</b>	<b>8</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	7	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	2	D	D	D	a	D	D	D
42113	Tire & tube whsle .....	1	D	D	D	a	D	D	D
421130	Tire & tube whsle .....	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	1	D	D	D	c	D	D	D
4226	Chemical & allied products whsle .....	1	D	D	D	c	D	D	D
42269	Other chemical & allied products whsle .....	1	D	D	D	c	D	D	D
422690	Other chemical & allied products whsle .....	1	D	D	D	c	D	D	D
4226902	Other chemical & allied products whsle .....	1	D	D	D	c	D	D	D

**Table 7. Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
	<b>BALANCE OF POLK COUNTY, TN—Con.</b>								
	<b>Manufacturers' sales branches and sales offices ...</b>	1	D	D	D	a	D	D	D
	<b>BALANCE OF PUTNAM COUNTY, TN</b>								
42	<b>Wholesale trade .....</b>	17	D	D	D	c	D	D	D
421	Wholesale trade, durable goods .....	14	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	3	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle .....	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	6	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	14	D	D	D	c	D	D	D
421	Wholesale trade, durable goods .....	11	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	3	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle .....	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	3	D	D	D	b	D	D	D
	<b>Agents, brokers, and commission merchants .....</b>	3	D	D	D	a	D	D	D
	<b>BALANCE OF RHEA COUNTY, TN</b>								
42	<b>Wholesale trade .....</b>	6	D	D	D	a	D	D	D
	<b>Merchant wholesalers .....</b>	5	D	D	D	a	D	D	D
	<b>Agents, brokers, and commission merchants .....</b>	1	D	D	D	a	D	D	D
	<b>BALANCE OF ROANE COUNTY, TN</b>								
42	<b>Wholesale trade .....</b>	2	D	D	D	a	D	D	D
	<b>Merchant wholesalers .....</b>	2	D	D	D	a	D	D	D
	<b>BALANCE OF ROBERTSON COUNTY, TN</b>								
42	<b>Wholesale trade .....</b>	26	57 904	4 597	1 180	256	10 012	3 956	4 329
421	Wholesale trade, durable goods .....	16	27 661	3 025	757	156	7 008	2 562	2 794
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	5	3 583	447	93	30	1 139	378	437
4213	Lumber & other construction materials whsle .....	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	10	30 243	1 572	423	100	3 004	1 394	1 535
4224	Grocery & related products whsle .....	2	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	4	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	22	37 922	3 350	868	191	7 627	3 531	3 891
421	Wholesale trade, durable goods .....	14	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle .....	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	8	D	D	D	b	D	D	D
	<b>Manufacturers' sales branches and sales offices ...</b>	2	D	D	D	b	D	D	D
	<b>Agents, brokers, and commission merchants .....</b>	2	D	D	D	a	D	D	D

**Table 7. Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>BALANCE OF RUTHERFORD COUNTY, TN</b>									
42	Wholesale trade .....	18	15 968	1 619	407	87	3 545	1 439	1 917
421	Wholesale trade, durable goods .....	13	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	8	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle ...	2	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle .....	1	D	D	D	b	D	D	D
<b>Merchant wholesalers .....</b>									
421	Wholesale trade, durable goods .....	11	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	2	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle .....	1	D	D	D	b	D	D	D
<b>Agents, brokers, and commission merchants .....</b>									
		2	D	D	D	a	D	D	D
<b>BALANCE OF SCOTT COUNTY, TN</b>									
42	Wholesale trade .....	9	3 072	749	103	28	1 384	155	136
421	Wholesale trade, durable goods .....	7	D	D	D	b	D	D	D
<b>Merchant wholesalers .....</b>									
421	Wholesale trade, durable goods .....	7	D	D	D	b	D	D	D
<b>BALANCE OF SEQUATCHIE COUNTY, TN</b>									
42	Wholesale trade .....	2	D	D	D	a	D	D	D
<b>Merchant wholesalers .....</b>									
		2	D	D	D	a	D	D	D
<b>BALANCE OF SEVIER COUNTY, TN</b>									
42	Wholesale trade .....	23	25 505	1 790	382	94	3 829	1 865	1 940
421	Wholesale trade, durable goods .....	17	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	5	D	D	D	b	D	D	D
<b>Merchant wholesalers .....</b>									
421	Wholesale trade, durable goods .....	14	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	3	D	D	D	b	D	D	D
<b>Manufacturers' sales branches and sales offices ...</b>									
		2	D	D	D	a	D	D	D
<b>Agents, brokers, and commission merchants .....</b>									
		2	D	D	D	a	D	D	D

**Table 7. Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>BALANCE OF SHELBY COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>220</b>	<b>8 417 595</b>	<b>197 735</b>	<b>47 737</b>	<b>5 605</b>	<b>431 220</b>	<b>1 374 316</b>	<b>1 361 861</b>
421	Wholesale trade, durable goods .....	162	4 181 632	117 096	28 458	3 350	256 322	254 412	231 523
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	20	D	D	D	f	D	D	D
42111	Automobile & other motor vehicle whsle .....	5	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle .....	11	D	D	D	e	D	D	D
42113	Tire & tube whsle .....	2	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle ...	7	D	D	D	f	D	D	D
42122	Home furnishings whsle .....	5	D	D	D	f	D	D	D
4213	Lumber & other construction materials whsle .....	6	D	D	D	c	D	D	D
42139	Other construction materials whsle ..	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle .....	27	311 493	18 594	4 781	680	35 715	42 332	30 356
42142	Office equipment whsle .....	5	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle .....	7	D	D	D	e	D	D	D
42144	Other commercial equipment whsle .	3	D	D	D	a	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle .....	10	D	D	D	b	D	D	D
42146	Ophthalmic goods whsle .....	2	D	D	D	b	D	D	D
4216	Electrical goods whsle .....	19	D	D	D	e	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	11	52 257	2 630	611	52	4 704	3 132	3 157
42169	Other electronic parts & equipment whsle .....	8	D	D	D	e	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	18	149 473	8 499	1 949	251	16 311	10 263	10 812
42171	Hardware whsle .....	11	D	D	D	c	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle .....	2	D	D	D	b	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle .....	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	45	246 006	22 159	4 977	538	41 703	24 455	31 131
42182	Farm & garden machinery & equipment whsle .....	3	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle .....	22	127 682	12 725	2 828	316	21 256	6 944	7 233
42184	Industrial supplies whsle .....	9	40 726	3 488	883	78	7 909	5 589	6 007
42185	Service establishment equipment & supplies whsle .....	5	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle .....	4	38 191	2 124	308	45	5 176	4 537	10 618
4219	Miscellaneous durable goods whsle ...	19	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle .....	8	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	58	4 235 963	80 639	19 279	2 255	174 898	1 119 904	1 130 338
4221	Paper & paper product whsle .....	9	D	D	D	c	D	D	D
42212	Stationery & office supplies whsle ...	5	D	D	D	c	D	D	D
42213	Industrial & personal service paper whsle .....	4	D	D	D	a	D	D	D
4223	Apparel, piece goods, & notions whsle .	6	D	D	D	g	D	D	D
42231	Piece goods, notions, & other dry goods whsle .....	1	D	D	D	a	D	D	D
42232	Men's & boys' clothing & furnishings whsle .....	4	D	D	D	f	D	D	D
42234	Footwear whsle .....	1	D	D	D	e	D	D	D
4224	Grocery & related products whsle .....	15	154 597	5 983	1 520	246	10 383	656	701
42249	Other grocery & related products whsle .....	7	D	D	D	c	D	D	D
4225	Farm-product raw material whsle .....	2	D	D	D	c	D	D	D
42259	Other farm product raw material whsle .....	2	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle .....	3	D	D	D	a	D	D	D

**Table 7. Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
	<b>BALANCE OF SHELBY COUNTY, TN—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods								
42291	whsle .....	19	D	D	D	e	D	D	D
	Farm supplies whsle .....	3	D	D	D	b	D	D	D
42292	Book, periodical, & newspaper whsle .....	2	D	D	D	c	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle .....	5	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle .....	6	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>161</b>	<b>4 609 547</b>	<b>152 240</b>	<b>36 786</b>	<b>4 608</b>	<b>319 450</b>	<b>1 247 889</b>	<b>1 241 203</b>
421	Wholesale trade, durable goods .....	119	1 239 374	87 457	21 329	2 857	172 652	198 431	183 514
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	14	D	D	D	e	D	D	D
42112	Motor vehicle supplies & new parts whsle .....	9	D	D	D	b	D	D	D
42113	Tire & tube whsle .....	2	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle ...	6	D	D	D	f	D	D	D
42122	Home furnishings whsle .....	4	D	D	D	f	D	D	D
4213	Lumber & other construction materials whsle .....	6	D	D	D	c	D	D	D
42139	Other construction materials whsle ..	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle .....	21	D	D	D	f	D	D	D
42142	Office equipment whsle .....	4	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle .....	5	D	D	D	e	D	D	D
4216	Electrical goods whsle .....	12	D	D	D	e	D	D	D
42169	Other electronic parts & equipment whsle .....	5	D	D	D	e	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	14	98 033	5 901	1 399	210	11 437	9 767	10 093
42171	Hardware whsle .....	9	D	D	D	c	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle .....	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	29	149 618	17 747	3 902	449	33 661	21 275	27 112
42182	Farm & garden machinery & equipment whsle .....	3	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle .....	14	66 239	10 635	2 366	282	18 211	6 785	7 146
42184	Industrial supplies whsle .....	5	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle .....	3	D	D	D	a	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle .....	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	16	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle .....	6	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	42	3 370 173	64 783	15 457	1 751	146 798	1 049 458	1 057 689
4221	Paper & paper product whsle .....	6	D	D	D	c	D	D	D
42212	Stationery & office supplies whsle ...	5	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle .	3	D	D	D	f	D	D	D
42232	Men's & boys' clothing & furnishings whsle .....	2	D	D	D	f	D	D	D
42234	Footwear whsle .....	1	D	D	D	e	D	D	D
4224	Grocery & related products whsle .....	9	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	2	D	D	D	c	D	D	D
42259	Other farm product raw material whsle .....	2	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle .....	17	D	D	D	e	D	D	D
42291	Farm supplies whsle .....	2	D	D	D	b	D	D	D
42292	Book, periodical, & newspaper whsle .....	2	D	D	D	c	D	D	D
42299	Other miscellaneous nondurable goods whsle .....	6	D	D	D	b	D	D	D

Table 7. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>BALANCE OF SHELBY COUNTY, TN—Con.</b>									
<b>Manufacturers' sales branches and sales offices . . .</b>		<b>26</b>	<b>3 510 646</b>	<b>37 433</b>	<b>9 116</b>	<b>806</b>	<b>97 743</b>	<b>125 786</b>	<b>118 917</b>
421	Wholesale trade, durable goods . . . . .	20	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	5	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle . . . . .	3	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle . . . . .	2	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle . . . . .	4	D	D	D	b	D	D	D
42146	Ophthalmic goods whsle . . . . .	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle . . . . .	6	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle . . . . .	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods . . . . .	6	D	D	D	e	D	D	D
4221	Paper & paper product whsle . . . . .	1	D	D	D	a	D	D	D
4223	Apparel, piece goods, & notions whsle . . . . .	3	D	D	D	e	D	D	D
42231	Piece goods, notions, & other dry goods whsle . . . . .	1	D	D	D	a	D	D	D
42232	Men's & boys' clothing & furnishings whsle . . . . .	2	D	D	D	e	D	D	D
4229	Miscellaneous nondurable goods whsle . . . . .	1	D	D	D	a	D	D	D
42291	Farm supplies whsle . . . . .	1	D	D	D	a	D	D	D
<b>Agents, brokers, and commission merchants . . . . .</b>		<b>33</b>	<b>297 402</b>	<b>8 062</b>	<b>1 835</b>	<b>191</b>	<b>14 027</b>	<b>641</b>	<b>1 741</b>
421	Wholesale trade, durable goods . . . . .	23	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle . . . . .	1	D	D	D	a	D	D	D
42122	Home furnishings whsle . . . . .	1	D	D	D	a	D	D	D
4216	Electrical goods whsle . . . . .	4	D	D	D	a	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	3	D	D	D	a	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	3	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle . . . . .	10	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle . . . . .	5	D	D	D	b	D	D	D
42184	Industrial supplies whsle . . . . .	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods . . . . .	10	D	D	D	b	D	D	D
4224	Grocery & related products whsle . . . . .	5	D	D	D	b	D	D	D
<b>BALANCE OF SMITH COUNTY, TN</b>									
42	<b>Wholesale trade . . . . .</b>	<b>9</b>	<b>16 104</b>	<b>1 517</b>	<b>235</b>	<b>57</b>	<b>2 129</b>	<b>710</b>	<b>885</b>
422	Wholesale trade, nondurable goods . . . . .	6	D	D	D	b	D	D	D
<b>Merchant wholesalers . . . . .</b>		<b>7</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>Agents, brokers, and commission merchants . . . . .</b>		<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>



**Table 7. Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>BALANCE OF SULLIVAN COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>78</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>f</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	61	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	13	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle .....	2	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle .....	3	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle .....	7	D	D	D	b	D	D	D
42151	Metal service centers & offices .....	6	D	D	D	b	D	D	D
4216	Electrical goods whsle .....	5	D	D	D	b	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	3	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle .....	13	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle .....	5	11 024	1 444	385	57	1 942	1 088	1 513
42186	Transportation equipment & supplies (exc motor vehicle) whsle .....	3	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle ...	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	17	136 921	6 093	1 456	349	11 712	2 838	2 825
4224	Grocery & related products whsle .....	2	D	D	D	a	D	D	D
42243	Dairy products, (except dried or canned) whsle.....	1	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle .....	3	D	D	D	e	D	D	D
42271	Petroleum bulk stations & terminals .	2	D	D	D	c	D	D	D
<b>Merchant wholesalers .....</b>		<b>67</b>	<b>260 078</b>	<b>18 109</b>	<b>3 783</b>	<b>805</b>	<b>36 933</b>	<b>27 975</b>	<b>28 745</b>
421	Wholesale trade, durable goods .....	54	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	12	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle .....	3	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle .....	6	D	D	D	b	D	D	D
42151	Metal service centers & offices .....	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	12	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle .....	5	11 024	1 444	385	57	1 942	1 088	1 513
42186	Transportation equipment & supplies (exc motor vehicle) whsle .....	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	13	D	D	D	e	D	D	D
4224	Grocery & related products whsle .....	1	D	D	D	a	D	D	D
42243	Dairy products, (except dried or canned) whsle.....	1	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle .....	3	D	D	D	e	D	D	D
42271	Petroleum bulk stations & terminals .	2	D	D	D	c	D	D	D
<b>Manufacturers' sales branches and sales offices ..</b>		<b>6</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	1	D	D	D	b	D	D	D
<b>Agents, brokers, and commission merchants .....</b>		<b>5</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	3	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	1	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle .....	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	2	D	D	D	a	D	D	D

**Table 7. Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>BALANCE OF SUMNER COUNTY, TN</b>									
42	<b>Wholesale trade .....</b>	<b>24</b>	<b>26 258</b>	<b>1 962</b>	<b>408</b>	<b>97</b>	<b>4 098</b>	<b>1 693</b>	<b>1 574</b>
421	Wholesale trade, durable goods .....	15	13 398	1 441	282	58	2 892	1 159	1 023
4218	Machinery, equipment, & supplies whsle .....	6	6 662	927	170	29	1 599	678	724
4219	Miscellaneous durable goods whsle ...	5	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	9	12 860	521	126	39	1 206	534	551
	<b>Merchant wholesalers .....</b>	<b>21</b>	<b>18 628</b>	<b>1 917</b>	<b>400</b>	<b>92</b>	<b>3 935</b>	<b>1 693</b>	<b>1 574</b>
421	Wholesale trade, durable goods .....	13	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	6	6 662	927	170	29	1 599	678	724
422	Wholesale trade, nondurable goods .....	8	D	D	D	b	D	D	D
	<b>Agents, brokers, and commission merchants .....</b>	<b>3</b>	<b>7 630</b>	<b>45</b>	<b>8</b>	<b>5</b>	<b>163</b>	<b>-</b>	<b>-</b>
<b>BALANCE OF TIPTON COUNTY, TN</b>									
42	<b>Wholesale trade .....</b>	<b>13</b>	<b>11 715</b>	<b>637</b>	<b>143</b>	<b>42</b>	<b>1 682</b>	<b>512</b>	<b>542</b>
421	Wholesale trade, durable goods .....	9	2 777	449	106	36	1 294	322	346
422	Wholesale trade, nondurable goods .....	4	8 938	188	37	6	388	190	196
	<b>Merchant wholesalers .....</b>	<b>13</b>	<b>11 715</b>	<b>637</b>	<b>143</b>	<b>42</b>	<b>1 682</b>	<b>512</b>	<b>542</b>
421	Wholesale trade, durable goods .....	9	2 777	449	106	36	1 294	322	346
422	Wholesale trade, nondurable goods .....	4	8 938	188	37	6	388	190	196
<b>BALANCE OF TROUSDALE COUNTY, TN</b>									
42	<b>Wholesale trade .....</b>	<b>8</b>	<b>38 635</b>	<b>3 313</b>	<b>772</b>	<b>224</b>	<b>10 708</b>	<b>10 872</b>	<b>11 186</b>
421	Wholesale trade, durable goods .....	2	D	D	D	a	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	6	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle.	1	D	D	D	c	D	D	D
	<b>Merchant wholesalers .....</b>	<b>5</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	2	D	D	D	a	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	3	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle.	1	D	D	D	c	D	D	D
	<b>Agents, brokers, and commission merchants .....</b>	<b>3</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods .....	3	D	D	D	b	D	D	D
<b>BALANCE OF UNICOI COUNTY, TN</b>									
42	<b>Wholesale trade .....</b>	<b>4</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	3	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	2	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>3</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	2	D	D	D	a	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	1	D	D	D	a	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	1	D	D	D	b	D	D	D
<b>BALANCE OF UNION COUNTY, TN</b>									
42	<b>Wholesale trade .....</b>	<b>9</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	6	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>9</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	6	D	D	D	b	D	D	D

Table 7. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>BALANCE OF VAN BUREN COUNTY, TN</b>									
42	Wholesale trade .....	2	D	D	D	a	D	D	D
	Merchant wholesalers .....	2	D	D	D	a	D	D	D
<b>BALANCE OF WARREN COUNTY, TN</b>									
42	Wholesale trade .....	22	D	D	D	c	D	D	D
421	Wholesale trade, durable goods .....	14	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle .....	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	4	9 082	1 111	235	29	2 295	1 626	1 396
422	Wholesale trade, nondurable goods .....	8	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle .....	4	D	D	D	a	D	D	D
	Merchant wholesalers .....	20	D	D	D	c	D	D	D
421	Wholesale trade, durable goods .....	14	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle .....	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	4	9 082	1 111	235	29	2 295	1 626	1 396
422	Wholesale trade, nondurable goods .....	6	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants .....	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	2	D	D	D	a	D	D	D
<b>BALANCE OF WASHINGTON COUNTY, TN</b>									
42	Wholesale trade .....	31	125 266	9 047	2 096	329	18 869	11 349	11 125
421	Wholesale trade, durable goods .....	23	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	4	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle .....	3	D	D	D	a	D	D	D
42144	Other commercial equipment whsle .....	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle .....	10	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	8	D	D	D	c	D	D	D
4224	Grocery & related products whsle .....	2	D	D	D	c	D	D	D
	Merchant wholesalers .....	28	D	D	D	e	D	D	D
421	Wholesale trade, durable goods .....	21	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	9	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	7	D	D	D	c	D	D	D
4224	Grocery & related products whsle .....	2	D	D	D	c	D	D	D
	Manufacturers' sales branches and sales offices .....	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants .....	2	D	D	D	a	D	D	D
421	Wholesale trade, durable goods .....	1	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle .....	1	D	D	D	a	D	D	D
<b>BALANCE OF WAYNE COUNTY, TN</b>									
42	Wholesale trade .....	8	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	6	D	D	D	b	D	D	D
	Merchant wholesalers .....	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	5	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants .....	1	D	D	D	a	D	D	D

Table 7. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>BALANCE OF WEAKLEY COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>24</b>	<b>185 906</b>	<b>9 596</b>	<b>1 609</b>	<b>249</b>	<b>37 596</b>	<b>15 087</b>	<b>13 662</b>
421	Wholesale trade, durable goods .....	7	4 447	679	129	40	1 573	274	527
4219	Miscellaneous durable goods whsle ...	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	17	181 459	8 917	1 480	209	36 023	14 813	13 135
4224	Grocery & related products whsle .....	1	D	D	D	b	D	D	D
42248	Fresh fruit & vegetable whsle .....	1	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	2	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle .....	3	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle .....	8	D	D	D	b	D	D	D
42291	Farm supplies whsle .....	5	12 097	655	160	31	1 430	1 190	744
42292	Book, periodical, & newspaper whsle .....	1	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>22</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	7	4 447	679	129	40	1 573	274	527
4219	Miscellaneous durable goods whsle ...	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	15	D	D	D	c	D	D	D
4224	Grocery & related products whsle .....	1	D	D	D	b	D	D	D
42248	Fresh fruit & vegetable whsle .....	1	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	2	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle .....	3	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle .....	6	D	D	D	b	D	D	D
42291	Farm supplies whsle .....	4	D	D	D	b	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods .....	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle .....	2	D	D	D	b	D	D	D
42292	Book, periodical, & newspaper whsle .....	1	D	D	D	b	D	D	D
<b>BALANCE OF WHITE COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>11</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	9	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	2	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>10</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	8	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	2	D	D	D	b	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>BALANCE OF WILLIAMSON COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>45</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	31	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle ...	3	D	D	D	b	D	D	D
42122	Home furnishings whsle .....	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	12	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	4	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	14	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	4	60 382	463	91	23	2 786	37	256
4229	Miscellaneous nondurable goods whsle .....	4	D	D	D	a	D	D	D
	<b>Merchant wholesalers .....</b>	<b>28</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	18	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	9	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	10	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	3	D	D	D	a	D	D	D

**Table 7. Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
<b>BALANCE OF WILLIAMSON COUNTY, TN—Con.</b>									
	<b>Manufacturers' sales branches and sales offices . . .</b>	<b>3</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods . . . . .	3	D	D	D	b	D	D	D
	<b>Agents, brokers, and commission merchants . . . . .</b>	<b>14</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods . . . . .	10	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle . . .	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods . . . . .	4	D	D	D	a	D	D	D
4225	Farm-product raw material whsle . . . . .	1	D	D	D	a	D	D	D
<b>BALANCE OF WILSON COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade . . . . .</b>	<b>22</b>	<b>27 311</b>	<b>1 861</b>	<b>410</b>	<b>56</b>	<b>3 992</b>	<b>1 101</b>	<b>1 392</b>
421	Wholesale trade, durable goods . . . . .	13	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle . . . . .	3	7 625	509	110	9	963	351	480
	<b>Merchant wholesalers . . . . .</b>	<b>15</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods . . . . .	7	9 353	1 119	223	36	2 426	1 014	1 220
	<b>Manufacturers' sales branches and sales offices . . .</b>	<b>3</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Agents, brokers, and commission merchants . . . . .</b>	<b>4</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>

Table 8. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>ALCOA, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>1.3</b>	<b>4.6</b>	<b>D</b>	<b>D</b>	<b>—</b>	<b>—</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	—	—	—	—	D	D
42111	Automobile & other motor vehicle whsle .....	D	D	—	—	—	—	D	D
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4222	Drugs, & druggists' sundries whsle .....	D	D	D	D	—	—	—	—
42221	Drugs, & druggists' sundries whsle .....	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle .....	D	D	D	D	—	—	—	—
42242	Packaged frozen food whsle .....	D	D	D	D	—	—	—	—
<b>ALGOOD, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle .....	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals .....	D	D	—	—	—	—	—	—
<b>ASHLAND CITY, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
<b>ATHENS, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>—</b>	<b>—</b>
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle .....	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals .....	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle .....	D	D	D	D	—	—	—	—
42294	Tobacco & tobacco product whsle .....	D	D	—	—	—	—	—	—
<b>BARTLETT, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	D	D
4214	Professional & commercial equipment & supplies whsle .....	D	D	D	D	—	—	—	—
42145	Medical, dental, & hospital equipment & supplies whsle .....	D	D	D	D	—	—	—	—
4216	Electrical goods whsle .....	D	D	—	—	—	—	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	D	D	—	—	—	—	D	D
4218	Machinery, equipment, & supplies whsle .....	—	8.1	D	D	—	—	D	D
42183	Industrial machinery & equipment whsle .....	D	D	D	D	—	—	D	D
4219	Miscellaneous durable goods whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
<b>BELLE MEADE, TN *</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>—</b>	<b>—</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods .....	D	D	—	—	—	—	D	D
4223	Apparel, piece goods, & notions whsle .....	D	D	—	—	—	—	—	—
<b>BOLIVAR, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>22.9</b>	<b>—</b>	<b>22.9</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>
421	Wholesale trade, durable goods .....	31.9	—	31.9	—	—	—	—	—
4213	Lumber & other construction materials whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	13.6	—	13.6	—	—	—	—	—
4227	Petroleum & petroleum products whsle .....	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals .....	D	D	—	—	—	—	—	—

See footnotes at end of table.

**Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D.]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>BRENTWOOD, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>1.3</b>	<b>.5</b>	<b>7.4</b>	<b>1.8</b>	<b>—</b>	<b>.3</b>	<b>—</b>	<b>—</b>
421	Wholesale trade, durable goods .....	1.4	.5	8.4	1.7	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	D	D	—	—	—	—
4212	Furniture & home furnishings whsle .....	D	D	D	D	—	—	—	—
42121	Furniture whsle .....	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle ....	D	D	D	D	—	—	—	—
42139	Other construction materials whsle .....	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle .....	2.2	2.3	—	—	D	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle .....	D	D	—	—	D	D	D	D
4215	Metal & mineral (except petroleum) whsle .....	D	D	—	—	D	D	—	—
42151	Metal service centers & offices .....	D	D	—	—	D	D	—	—
42152	Coal & other mineral & ore whsle .....	D	D	—	—	—	—	—	—
4216	Electrical goods whsle .....	—	1.6	—	—	D	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	D	D	—	—	—	—	—	—
42169	Other electronic parts & equipment whsle .....	D	D	—	—	—	—	D	D
4218	Machinery, equipment, & supplies whsle .....	2.1	3.1	D	D	—	—	D	D
42183	Industrial machinery & equipment whsle .....	D	D	D	D	—	—	D	D
4219	Miscellaneous durable goods whsle .....	D	D	D	D	—	—	D	D
42191	Sporting & recreational goods & supplies whsle .....	D	D	—	—	—	—	—	—
42199	Other miscellaneous durable goods whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	1.0	.3	5.4	1.9	D	D	D	D
4221	Paper & paper product whsle .....	D	D	—	—	—	—	—	—
4222	Drugs, & druggists' sundries whsle .....	D	D	—	—	—	—	—	—
42221	Drugs, & druggists' sundries whsle .....	D	D	—	—	—	—	—	—
4223	Apparel, piece goods, & notions whsle .....	42.0	—	—	—	—	—	—	—
4225	Farm-product raw material whsle .....	—	1.2	D	D	—	—	D	D
4226	Chemical & allied products whsle .....	D	D	D	D	—	—	—	—
42269	Other chemical & allied products whsle .....	D	D	—	—	—	—	—	—
4227	Petroleum & petroleum products whsle .....	D	D	—	—	D	D	—	—
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle .....	D	D	D	D	—	—	—	—
42291	Farm supplies whsle .....	D	D	D	D	—	—	—	—
<b>BRISTOL, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>.6</b>	<b>.3</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	1.7	.9	D	D	—	—	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	D	D	—	—	—	—
42111	Automobile & other motor vehicle whsle .....	D	D	—	—	—	—	—	—
4213	Lumber & other construction materials whsle ....	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle .....	D	D	D	D	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	D	D	—	—	—	—	D	D
42171	Hardware whsle .....	D	D	—	—	—	—	D	D
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle ..	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	.3	.1	D	D	D	D	—	—
4221	Paper & paper product whsle .....	D	D	D	D	—	—	—	—
4222	Drugs, & druggists' sundries whsle .....	D	D	D	D	—	—	—	—
42221	Drugs, & druggists' sundries whsle .....	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle .....	D	D	D	D	—	—	—	—

See footnotes at end of table.

**Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>BROWNSVILLE, TN</b>									
42	Wholesale trade .....	D	D	D	D	—	—	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle .....	D	D	D	D	—	—	—	—
42259	Other farm product raw material whsle .....	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle .....	D	D	D	D	—	—	—	—
42291	Farm supplies whsle .....	D	D	D	D	—	—	—	—
<b>CAMDEN, TN</b>									
42	Wholesale trade .....	20.0	—	20.0	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
<b>CARTHAGE, TN</b>									
42	Wholesale trade .....	.1	—	D	D	—	—	D	D
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	D	D
4225	Farm-product raw material whsle .....	D	D	—	—	—	—	D	D
42259	Other farm product raw material whsle .....	D	D	—	—	—	—	—	—
<b>CENTERVILLE, TN</b>									
42	Wholesale trade .....	D	D	D	D	—	—	—	—
<b>CHATTANOOGA, TN *</b>									
42	Wholesale trade .....	2.1	3.5	3.0	4.4	D	D	D	D
421	Wholesale trade, durable goods .....	2.8	4.5	3.8	5.9	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	D	D	—	—	D	D
42111	Automobile & other motor vehicle whsle .....	D	D	D	D	—	—	D	D
42112	Motor vehicle supplies & new parts whsle .....	D	D	D	D	—	—	—	—
42113	Tire & tube whsle .....	D	D	D	D	—	—	—	—
4212	Furniture & home furnishings whsle .....	D	D	D	D	—	—	—	—
42121	Furniture whsle .....	.4	1.2	D	D	—	—	—	—
42122	Home furnishings whsle .....	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle .....	7.5	.7	15.0	1.5	D	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle .....	D	D	D	D	—	—	—	—
42132	Brick, stone, & related construction materials whsle .....	D	D	—	—	D	D	—	—
4214	Professional & commercial equipment & supplies whsle .....	6.0	.6	D	D	D	D	—	—
42142	Office equipment whsle .....	D	D	D	D	—	—	—	—
42143	Computer & computer peripheral equipment & software whsle .....	D	D	D	D	—	—	—	—
42144	Other commercial equipment whsle .....	D	D	D	D	—	—	—	—
42145	Medical, dental, & hospital equipment & supplies whsle .....	.1	—	.1	—	—	—	—	—
4215	Metal & mineral (except petroleum) whsle .....	D	D	D	D	—	—	D	D
42151	Metal service centers & offices .....	D	D	D	D	—	—	D	D
4216	Electrical goods whsle .....	4.5	2.9	D	D	D	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	D	D	D	D	D	D	D	D
42162	Electrical appliance, television & radio set whsle .....	D	D	D	D	—	—	—	—
42169	Other electronic parts & equipment whsle .....	D	D	D	D	—	—	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	1.1	5.0	1.7	7.6	—	—	—	—
42171	Hardware whsle .....	3.6	5.6	D	D	—	—	—	—
42172	Plumbing & heating equipment & supplies (hydronics) whsle .....	.5	20.6	D	D	—	—	—	—
42173	Warm air heating & air-conditioning equipment & supplies whsle .....	—	—	D	D	—	—	D	D

See footnotes at end of table.



**Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>CHATTANOOGA, TN *—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle .....	2.5	4.4	D	D	D	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle .....	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle .....	4.7	3.8	6.0	4.7	—	—	D	D
42184	Industrial supplies whsle .....	D	D	D	D	D	D	—	—
42185	Service establishment equipment & supplies whsle .....	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle .....	D	D	D	D	—	—	—	—
42191	Sporting & recreational goods & supplies whsle .....	D	D	D	D	—	—	—	—
42193	Recyclable material whsle .....	D	D	D	D	—	—	—	—
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	1.4	2.6	2.1	2.9	D	D	D	D
4221	Paper & paper product whsle .....	1.0	—	D	D	—	—	—	—
42212	Stationery & office supplies whsle .....	D	D	D	D	—	—	—	—
42213	Industrial & personal service paper whsle .....	D	D	D	D	—	—	—	—
4222	Drugs, & druggists' sundries whsle .....	D	D	D	D	—	—	—	—
42221	Drugs, & druggists' sundries whsle .....	D	D	D	D	—	—	—	—
4223	Apparel, piece goods, & notions whsle .....	26.5	13.1	D	D	—	—	—	—
42231	Piece goods, notions, & other dry goods whsle .....	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle .....	2.5	—	D	D	D	D	D	D
42244	Poultry & poultry product whsle .....	D	D	D	D	—	—	—	—
42245	Confectionery whsle .....	D	D	D	D	—	—	—	—
42248	Fresh fruit & vegetable whsle .....	D	D	—	—	—	—	—	—
42249	Other grocery & related products whsle .....	D	D	D	D	D	D	—	—
4226	Chemical & allied products whsle .....	D	D	D	D	—	—	—	—
42269	Other chemical & allied products whsle .....	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle .....	D	D	D	D	D	D	—	—
42271	Petroleum bulk stations & terminals .....	—	—	D	D	D	D	—	—
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	D	D	D	D	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	—	—	—	—	—	—	—	—
42281	Beer & ale whsle .....	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle .....	D	D	D	D	D	D	D	D
42291	Farm supplies whsle .....	D	D	D	D	—	—	—	—
42294	Tobacco & tobacco product whsle .....	D	D	—	—	—	—	—	—
42299	Other miscellaneous nondurable goods whsle ..	D	D	D	D	D	D	D	D
	<b>CHATTANOOGA, TN (HAMILTON COUNTY PART) *</b>								
<b>42</b>	<b>Wholesale trade .....</b>	<b>2.1</b>	<b>3.5</b>	<b>3.0</b>	<b>4.4</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	2.8	4.5	3.8	5.9	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	D	D	—	—	D	D
42111	Automobile & other motor vehicle whsle .....	D	D	D	D	—	—	D	D
42112	Motor vehicle supplies & new parts whsle .....	D	D	D	D	—	—	—	—
42113	Tire & tube whsle .....	D	D	D	D	—	—	—	—
4212	Furniture & home furnishings whsle .....	D	D	D	D	—	—	—	—
42121	Furniture whsle .....	.4	1.2	D	D	—	—	—	—
42122	Home furnishings whsle .....	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle ....	7.5	.7	15.0	1.5	D	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle .....	D	D	D	D	—	—	—	—
42132	Brick, stone, & related construction materials whsle .....	D	D	—	—	D	D	—	—
4214	Professional & commercial equipment & supplies whsle .....	6.0	.6	D	D	D	D	—	—
42142	Office equipment whsle .....	D	D	D	D	—	—	—	—
42143	Computer & computer peripheral equipment & software whsle .....	D	D	D	D	—	—	—	—
42144	Other commercial equipment whsle .....	D	D	D	D	—	—	—	—
42145	Medical, dental, & hospital equipment & supplies whsle .....	.1	—	.1	—	—	—	—	—
4215	Metal & mineral (except petroleum) whsle .....	D	D	D	D	—	—	D	D
42151	Metal service centers & offices .....	D	D	D	D	—	—	D	D

See footnotes at end of table.

Table 8. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>CHATTANOOGA, TN (HAMILTON COUNTY PART) *—Con.</b>								
42	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4216	Electrical goods whsle .....	4.5	2.9	D	D	D	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	D	D	D	D	D	D	D	D
42162	Electrical appliance, television & radio set whsle .....	D	D	D	D	—	—	—	—
42169	Other electronic parts & equipment whsle .....	D	D	D	D	—	—	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	1.1	5.0	1.7	7.6	—	—	—	—
42171	Hardware whsle .....	3.6	5.6	D	D	—	—	—	—
42172	Plumbing & heating equipment & supplies (hydronics) whsle .....	.5	20.6	D	D	—	—	—	—
42173	Warm air heating & air-conditioning equipment & supplies whsle .....	—	—	D	D	—	—	D	D
4218	Machinery, equipment, & supplies whsle .....	2.5	4.4	D	D	D	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle .....	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle .....	4.7	3.8	6.0	4.7	—	—	D	D
42184	Industrial supplies whsle .....	D	D	D	D	D	D	—	—
42185	Service establishment equipment & supplies whsle .....	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle .....	D	D	D	D	—	—	—	—
42191	Sporting & recreational goods & supplies whsle .....	D	D	D	D	—	—	—	—
42193	Recyclable material whsle .....	D	D	D	D	—	—	—	—
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	1.4	2.6	2.1	2.9	D	D	D	D
4221	Paper & paper product whsle .....	1.0	—	D	D	—	—	—	—
42212	Stationery & office supplies whsle .....	D	D	D	D	—	—	—	—
42213	Industrial & personal service paper whsle .....	D	D	D	D	—	—	—	—
4222	Drugs, & druggists' sundries whsle .....	D	D	D	D	—	—	—	—
42221	Drugs, & druggists' sundries whsle .....	D	D	D	D	—	—	—	—
4223	Apparel, piece goods, & notions whsle .....	26.5	13.1	D	D	—	—	—	—
42231	Piece goods, notions, & other dry goods whsle .....	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle .....	2.5	—	D	D	D	D	D	D
42244	Poultry & poultry product whsle .....	D	D	D	D	—	—	—	—
42245	Confectionery whsle .....	D	D	D	D	—	—	—	—
42248	Fresh fruit & vegetable whsle .....	D	D	—	—	—	—	—	—
42249	Other grocery & related products whsle .....	D	D	D	D	D	D	—	—
4226	Chemical & allied products whsle .....	D	D	D	D	—	—	—	—
42269	Other chemical & allied products whsle .....	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle .....	D	D	D	D	D	D	—	—
42271	Petroleum bulk stations & terminals .....	—	—	D	D	D	D	—	—
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	D	D	D	D	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	—	—	—	—	—	—	—	—
42281	Beer & ale whsle .....	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle .....	D	D	D	D	D	D	D	D
42291	Farm supplies whsle .....	D	D	D	D	—	—	—	—
42294	Tobacco & tobacco product whsle .....	D	D	—	—	—	—	—	—
42299	Other miscellaneous nondurable goods whsle ..	D	D	D	D	D	D	D	D

See footnotes at end of table.

**Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>CLARKSVILLE, TN</b>									
<b>42</b>	<b>Wholesale trade</b> .....	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	D	D
4211	Motor vehicle & motor vehicle parts & supplies								
42111	whsle .....	D	D	D	D	—	—	D	D
	Automobile & other motor vehicle whsle .....	D	D	—	—	—	—	D	D
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle .	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	4.4	2.0	5.8	.1	D	D	D	D
4223	Apparel, piece goods, & notions whsle .....	D	D	—	—	—	—	—	—
4224	Grocery & related products whsle .....	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle .....	—	—	D	D	—	—	—	—
4226	Chemical & allied products whsle .....	D	D	—	—	—	—	—	—
42269	Other chemical & allied products whsle .....	D	D	—	—	—	—	—	—
4227	Petroleum & petroleum products whsle .....	—	—	—	—	—	—	—	—
42271	Petroleum bulk stations & terminals .....	—	—	—	—	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	D	D	D	D	—	—	—	—
42281	Beer & ale whsle .....	D	D	D	D	—	—	—	—
<b>CLEVELAND, TN</b>									
<b>42</b>	<b>Wholesale trade</b> .....	<b>.2</b>	<b>.6</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	D	D	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies								
	whsle .....	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies								
	whsle .....	D	D	D	D	—	—	—	—
4216	Electrical goods whsle .....	D	D	—	—	D	D	—	—
42162	Electrical appliance, television & radio set								
	whsle .....	D	D	—	—	—	—	—	—
4217	Hardware, & plumbing & heating equipment &								
	supplies whsle .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	D	D	—	—
42184	Industrial supplies whsle .....	D	D	—	—	D	D	—	—
4219	Miscellaneous durable goods whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4222	Drugs, & druggists' sundries whsle .....	D	D	D	D	—	—	—	—
42221	Drugs, & druggists' sundries whsle .....	D	D	D	D	—	—	—	—
4223	Apparel, piece goods, & notions whsle .....	D	D	D	D	—	—	—	—
42231	Piece goods, notions, & other dry goods whsle .	D	D	D	D	—	—	—	—
4226	Chemical & allied products whsle .....	D	D	D	D	—	—	—	—
42269	Other chemical & allied products whsle .....	D	D	D	D	—	—	—	—
<b>CLINTON, TN</b>									
<b>42</b>	<b>Wholesale trade</b> .....	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4215	Metal & mineral (except petroleum) whsle .....	D	D	D	D	—	—	—	—
42151	Metal service centers & offices .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
<b>COLLEGEDALE, TN</b>									
<b>42</b>	<b>Wholesale trade</b> .....	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>

See footnotes at end of table.

**Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>COLLIERVILLE, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>3.0</b>	<b>2.2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	7.2	1.6	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	-	-	D	D	-	-
42112	Motor vehicle supplies & new parts whsle .....	D	D	-	-	-	-	-	-
4212	Furniture & home furnishings whsle .....	D	D	-	-	-	-	-	-
42121	Furniture whsle .....	D	D	-	-	-	-	-	-
4213	Lumber & other construction materials whsle .....	D	D	D	D	-	-	-	-
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	-	-	-	-
42183	Industrial machinery & equipment whsle .....	D	D	-	-	-	-	-	-
422	Wholesale trade, nondurable goods .....	.4	2.5	D	D	-	-	D	D
4223	Apparel, piece goods, & notions whsle .....	D	D	-	-	-	-	D	D
42231	Piece goods, notions, & other dry goods whsle .....	D	D	-	-	-	-	D	D
4224	Grocery & related products whsle .....	-	4.5	D	D	D	D	-	-
42249	Other grocery & related products whsle .....	D	D	-	-	D	D	-	-
4229	Miscellaneous nondurable goods whsle .....	D	D	-	-	D	D	-	-
42291	Farm supplies whsle .....	D	D	-	-	D	D	-	-
<b>COLUMBIA, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>13.1</b>	<b>24.3</b>	<b>D</b>	<b>D</b>	<b>-</b>	<b>62.4</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	D	D	D	D	D	D	-	-
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	-	-	-	-
42182	Farm & garden machinery & equipment whsle .....	41.4	12.3	41.4	12.3	-	-	-	-
42184	Industrial supplies whsle .....	D	D	D	D	-	-	-	-
4219	Miscellaneous durable goods whsle .....	D	D	D	D	D	D	-	-
42191	Sporting & recreational goods & supplies whsle .....	D	D	-	-	-	-	-	-
42193	Recyclable material whsle .....	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods .....	D	D	D	D	D	D	-	-
4224	Grocery & related products whsle .....	D	D	-	-	D	D	-	-
42249	Other grocery & related products whsle .....	D	D	-	-	D	D	-	-
4227	Petroleum & petroleum products whsle .....	-	-	-	-	-	-	-	-
42271	Petroleum bulk stations & terminals .....	-	-	-	-	-	-	-	-
<b>COOKEVILLE, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>7.7</b>	<b>8.0</b>	<b>10.0</b>	<b>10.4</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	D	D	D	D	-	-	-	-
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	.6	.1	D	D	-	-	-	-
42111	Automobile & other motor vehicle whsle .....	D	D	-	-	-	-	-	-
42112	Motor vehicle supplies & new parts whsle .....	D	D	D	D	-	-	-	-
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	-	-	-	-
42183	Industrial machinery & equipment whsle .....	-	.9	-	.9	-	-	-	-
422	Wholesale trade, nondurable goods .....	D	D	D	D	D	D	D	D
4224	Grocery & related products whsle .....	D	D	D	D	-	-	-	-
42249	Other grocery & related products whsle .....	D	D	-	-	-	-	-	-
4225	Farm-product raw material whsle .....	D	D	-	-	-	-	-	-
4227	Petroleum & petroleum products whsle .....	D	D	D	D	-	-	-	-
42271	Petroleum bulk stations & terminals .....	D	D	-	-	-	-	-	-
4229	Miscellaneous nondurable goods whsle .....	D	D	D	D	-	-	-	-
42299	Other miscellaneous nondurable goods whsle .....	D	D	D	D	-	-	-	-
<b>COVINGTON, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>6.5</b>	<b>15.1</b>	<b>7.8</b>	<b>18.0</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
421	Wholesale trade, durable goods .....	21.6	9.6	21.6	9.6	-	-	-	-
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	D	D	-	-	-	-
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	-	-	-	-
4219	Miscellaneous durable goods whsle .....	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods .....	2.0	16.8	2.5	21.2	-	-	-	-
4224	Grocery & related products whsle .....	D	D	D	D	-	-	-	-
4225	Farm-product raw material whsle .....	D	D	-	-	-	-	-	-
42259	Other farm product raw material whsle .....	D	D	-	-	-	-	-	-
4227	Petroleum & petroleum products whsle .....	D	D	D	D	-	-	-	-
42271	Petroleum bulk stations & terminals .....	D	D	-	-	-	-	-	-
4229	Miscellaneous nondurable goods whsle .....	D	D	D	D	-	-	-	-
42291	Farm supplies whsle .....	D	D	D	D	-	-	-	-

See footnotes at end of table.

**Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D.]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>CROSSVILLE, TN</b>									
42	Wholesale trade .....	1.8	.6	D	D	D	D	—	—
421	Wholesale trade, durable goods .....	2.1	2.0	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle ..	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle .....	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	1.6	—	1.6	—	—	—	—	—
4227	Petroleum & petroleum products whsle .....	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals .....	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle .....	D	D	D	D	—	—	—	—
42294	Tobacco & tobacco product whsle .....	D	D	—	—	—	—	—	—
<b>DAYTON, TN</b>									
42	Wholesale trade .....	D	D	D	D	D	D	D	D
421	Wholesale trade, durable goods .....	D	D	—	—	—	—	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	D	D	—	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	—	—	—	—	—	—
<b>DICKSON, TN</b>									
42	Wholesale trade .....	2.6	6.1	D	D	D	D	D	D
421	Wholesale trade, durable goods .....	37.6	—	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	—	6.5	D	D	—	—	D	D
4224	Grocery & related products whsle .....	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle .....	D	D	—	—	—	—	D	D
4227	Petroleum & petroleum products whsle .....	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals .....	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle .....	D	D	—	—	—	—	—	—
<b>DRESDEN, TN</b>									
42	Wholesale trade .....	D	D	D	D	—	—	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
<b>DUNLAP, TN</b>									
42	Wholesale trade .....	D	D	D	D	D	D	—	—
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
<b>DYERSBURG, TN</b>									
42	Wholesale trade .....	.7	3.9	1.0	5.1	D	D	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	D	D	—	—	—	—
42112	Motor vehicle supplies & new parts whsle .....	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	1.7	24.0	—	—	—	—
42184	Industrial supplies whsle .....	2.8	—	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle .....	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle .....	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle .....	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals .....	D	D	D	D	—	—	—	—

See footnotes at end of table.

Table 8. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>EAST RIDGE, TN</b>									
42	Wholesale trade .....	3.3	2.8	4.9	4.1	D	D	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	—	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle .....	D	D	D	D	—	—	—	—
<b>ELIZABETHTON, TN</b>									
42	Wholesale trade .....	1.7	21.4	D	D	—	—	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
<b>ERWIN, TN</b>									
42	Wholesale trade .....	D	D	D	D	—	—	—	—
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle ....	D	D	D	D	—	—	—	—
42131	Lumber, plywood, millwork, & wood panel whsle .....	D	D	D	D	—	—	—	—
<b>ETOWAH, TN</b>									
42	Wholesale trade .....	D	D	D	D	—	—	—	—
<b>FAIRVIEW, TN</b>									
42	Wholesale trade .....	D	D	D	D	—	—	—	—
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
<b>FARRAGUT, TN *</b>									
42	Wholesale trade .....	2.9	.2	8.0	.6	—	—	.4	—
421	Wholesale trade, durable goods .....	4.3	.3	D	D	—	—	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	.4	—	—	—	—	—	D	D
4224	Grocery & related products whsle .....	D	D	—	—	—	—	D	D
<b>FARRAGUT, TN (KNOX COUNTY PART) *</b>									
42	Wholesale trade .....	2.9	.2	8.0	.6	—	—	.4	—
421	Wholesale trade, durable goods .....	4.3	.3	D	D	—	—	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	.4	—	—	—	—	—	D	D
4224	Grocery & related products whsle .....	D	D	—	—	—	—	D	D
<b>FAYETTEVILLE, TN</b>									
42	Wholesale trade .....	10.0	.3	D	D	—	—	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	D	D
4225	Farm-product raw material whsle .....	D	D	D	D	—	—	D	D
42252	Livestock whsle .....	D	D	—	—	—	—	—	—
<b>FOREST HILLS, TN *</b>									
42	Wholesale trade .....	D	D	D	D	—	—	D	D

See footnotes at end of table.

Table 8. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D.]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>FRANKLIN, TN</b>									
42	<b>Wholesale trade</b> .....	.7	1.5	2.8	4.3	D	D	D	D
421	Wholesale trade, durable goods .....	1.0	2.0	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies								
42112	whsle .....	D	D	D	D	—	—	D	D
42112	Motor vehicle supplies & new parts whsle .....	D	D	—	—	—	—	D	D
4214	Professional & commercial equipment & supplies								
4214	whsle .....	D	D	D	D	—	—	—	—
4215	Metal & mineral (except petroleum) whsle .....	D	D	—	—	D	D	—	—
42151	Metal service centers & offices .....	D	D	—	—	D	D	—	—
4216	Electrical goods whsle .....	D	D	—	—	—	—	—	—
4217	Hardware, & plumbing & heating equipment &								
4217	supplies whsle .....	D	D	—	—	—	—	D	D
42171	Hardware whsle .....	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle .....	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle .....	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle .....	D	D	D	D	—	—	D	D
42199	Other miscellaneous durable goods whsle .....	D	D	22.0	—	—	—	D	D
422	Wholesale trade, nondurable goods .....	.2	.4	D	D	D	D	D	D
4223	Apparel, piece goods, & notions whsle .....	D	D	D	D	D	D	—	—
42234	Footwear whsle .....	D	D	—	—	—	—	—	—
4227	Petroleum & petroleum products whsle .....	—	—	—	—	—	—	—	—
42271	Petroleum bulk stations & terminals .....	—	—	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle .....	D	D	—	—	D	D	D	D
42291	Farm supplies whsle .....	D	D	—	—	—	—	D	D
42292	Book, periodical, & newspaper whsle .....	D	D	—	—	—	—	—	—
<b>GALLATIN, TN</b>									
42	<b>Wholesale trade</b> .....	1.5	3.7	D	D	—	—	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle .....	D	D	D	D	—	—	—	—
42131	Lumber, plywood, millwork, & wood panel								
42131	whsle .....	D	D	—	—	—	—	—	—
4219	Miscellaneous durable goods whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle .....	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals .....	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle .....	D	D	D	D	—	—	—	—
42294	Tobacco & tobacco product whsle .....	D	D	—	—	—	—	—	—
<b>GATLINBURG, TN</b>									
42	<b>Wholesale trade</b> .....	D	D	D	D	—	—	—	—
<b>GERMANTOWN, TN</b>									
42	<b>Wholesale trade</b> .....	.3	.6	.8	1.3	—	.3	.3	—
421	Wholesale trade, durable goods .....	.3	.3	D	D	D	D	D	D
4212	Furniture & home furnishings whsle .....	D	D	—	—	—	—	D	D
42121	Furniture whsle .....	D	D	—	—	—	—	—	—
42122	Home furnishings whsle .....	D	D	—	—	—	—	D	D
4213	Lumber & other construction materials whsle .....	D	D	—	—	—	—	D	D
4214	Professional & commercial equipment & supplies								
4214	whsle .....	D	D	—	—	—	—	—	—
4215	Metal & mineral (except petroleum) whsle .....	D	D	—	—	D	D	D	D
42151	Metal service centers & offices .....	D	D	—	—	D	D	D	D
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—
42186	Transportation equipment & supplies (exc								
42186	motor vehicle) whsle .....	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle .....	D	D	—	—	—	—	—	—
42199	Other miscellaneous durable goods whsle .....	D	D	—	—	—	—	—	—

See footnotes at end of table.

**Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>GERMANTOWN, TN—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
422	Wholesale trade, nondurable goods .....	.3	1.2	D	D	D	D	—	—
4222	Drugs, & druggists' sundries whsle .....	D	D	D	D	—	—	—	—
42221	Drugs, & druggists' sundries whsle .....	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle .....	D	D	.5	—	D	D	—	—
42248	Fresh fruit & vegetable whsle .....	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle .....	D	D	—	—	D	D	—	—
4226	Chemical & allied products whsle .....	D	D	D	D	—	—	—	—
42269	Other chemical & allied products whsle .....	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle .....	D	D	D	D	—	—	—	—
42291	Farm supplies whsle .....	D	D	D	D	—	—	—	—
	<b>GOODLETTSVILLE, TN *</b>								
<b>42</b>	<b>Wholesale trade .....</b>	<b>D</b>	<b>D</b>	<b>.3</b>	<b>1.8</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	1.2	8.4	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	D	D	—	—	—	—
4215	Metal & mineral (except petroleum) whsle .....	D	D	D	D	—	—	—	—
42151	Metal service centers & offices .....	D	D	D	D	—	—	—	—
4216	Electrical goods whsle .....	D	D	—	—	—	—	—	—
42162	Electrical appliance, television & radio set whsle .....	D	D	—	—	—	—	—	—
42169	Other electronic parts & equipment whsle .....	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	.6	17.0	.6	17.0	—	—	—	—
42183	Industrial machinery & equipment whsle .....	—	22.1	—	22.1	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	D	D
4221	Paper & paper product whsle .....	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle .....	D	D	D	D	—	—	—	—
42241	General-line grocery whsle .....	D	D	D	D	—	—	—	—
42243	Dairy products, (except dried or canned) whsle .....	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle .....	D	D	—	—	—	—	—	—
	<b>GOODLETTSVILLE, TN (DAVIDSON COUNTY PART) *</b>								
<b>42</b>	<b>Wholesale trade .....</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	D	D	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	D	D	—	—	—	—
4215	Metal & mineral (except petroleum) whsle .....	D	D	D	D	—	—	—	—
42151	Metal service centers & offices .....	D	D	D	D	—	—	—	—
4216	Electrical goods whsle .....	D	D	—	—	—	—	—	—
42162	Electrical appliance, television & radio set whsle .....	D	D	—	—	—	—	—	—
42169	Other electronic parts & equipment whsle .....	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	D	D
4221	Paper & paper product whsle .....	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle .....	D	D	D	D	—	—	—	—
42241	General-line grocery whsle .....	D	D	D	D	—	—	—	—
42243	Dairy products, (except dried or canned) whsle .....	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle .....	D	D	—	—	—	—	—	—
	<b>GOODLETTSVILLE, TN (SUMNER COUNTY PART) *</b>								
<b>42</b>	<b>Wholesale trade .....</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>—</b>	<b>—</b>	<b>D</b>	<b>D</b>
	<b>GREENBRIER, TN</b>								
<b>42</b>	<b>Wholesale trade .....</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>—</b>	<b>—</b>	<b>D</b>	<b>D</b>

See footnotes at end of table.



**Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>GREENEVILLE, TN</b>									
42	Wholesale trade .....	D	D	D	D	D	D	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	D	D
4213	Lumber & other construction materials whse ....	D	D	D	D	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whse .....	D	D	D	D	—	—	—	—
42173	Warm air heating & air-conditioning equipment & supplies whse .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whse .....	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whse .	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	D	D
4224	Grocery & related products whse .....	D	D	D	D	—	—	—	—
42249	Other grocery & related products whse .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whse .....	D	D	—	—	—	—	D	D
4227	Petroleum & petroleum products whse .....	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals .....	D	D	D	D	—	—	—	—
<b>HARRIMAN, TN *</b>									
42	Wholesale trade .....	D	D	D	D	—	—	—	—
421	Wholesale trade, durable goods .....	47.5	2.2	47.5	2.2	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whse .....	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals .....	D	D	D	D	—	—	—	—
<b>HARRIMAN, TN (MORGAN COUNTY PART) *</b>									
42	Wholesale trade .....	D	D	D	D	—	—	—	—
<b>HARRIMAN, TN (ROANE COUNTY PART) *</b>									
42	Wholesale trade .....	D	D	D	D	—	—	—	—
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whse .....	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals .....	D	D	D	D	—	—	—	—
<b>HENDERSON, TN</b>									
42	Wholesale trade .....	1.0	2.8	1.0	2.8	—	—	—	—
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whse .....	D	D	D	D	—	—	—	—
42111	Automobile & other motor vehicle whse .....	D	D	—	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—

See footnotes at end of table.

**Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D.]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>HENDERSONVILLE, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>2.3</b>	<b>4.8</b>	<b>3.2</b>	<b>5.5</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	1.7	6.4	2.6	8.4	—	—	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	D	D	—	—	—	—
42111	Automobile & other motor vehicle whsle .....	D	D	—	—	—	—	—	—
4213	Lumber & other construction materials whsle .....	D	D	D	D	—	—	—	—
42132	Brick, stone, & related construction materials whsle .....	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle .....	D	D	D	D	—	—	—	—
4216	Electrical goods whsle .....	—	6.2	—	—	—	—	—	—
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	D	D	—	—	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	4.3	4.7	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle .....	4.9	6.8	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle .....	D	D	D	D	—	—	D	D
42191	Sporting & recreational goods & supplies whsle .....	D	D	—	—	—	—	—	—
42199	Other miscellaneous durable goods whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	4.2	.2	4.2	.2	—	—	—	—
4224	Grocery & related products whsle .....	D	D	D	D	—	—	—	—
42244	Poultry & poultry product whsle .....	D	D	D	D	—	—	—	—
<b>HOHENWALD, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle .....	D	D	D	D	—	—	—	—
<b>HUMBOLDT, TN *</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>—</b>	<b>—</b>
421	Wholesale trade, durable goods .....	5.6	51.7	5.6	51.7	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle .....	D	D	D	D	—	—	—	—
42241	General-line grocery whsle .....	D	D	D	D	—	—	—	—
<b>HUMBOLDT, TN (GIBSON COUNTY PART) *</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>—</b>	<b>—</b>
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle .....	D	D	D	D	—	—	—	—
42241	General-line grocery whsle .....	D	D	D	D	—	—	—	—
<b>HUMBOLDT, TN (MADISON COUNTY PART) *</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>
<b>HUNTINGDON, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle .....	—	25.8	—	25.8	—	—	—	—

See footnotes at end of table.

**Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>JACKSON, TN</b>									
42	Wholesale trade .....	2.7	1.9	D	D	D	D	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	D	D	—	—	—	—
42111	Automobile & other motor vehicle whsle .....	D	D	D	D	—	—	—	—
42112	Motor vehicle supplies & new parts whsle .....	D	D	D	D	—	—	—	—
4212	Furniture & home furnishings whsle .....	D	D	D	D	—	—	—	—
42121	Furniture whsle .....	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle .....	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle .....	—	1.6	—	1.6	—	—	—	—
4215	Metal & mineral (except petroleum) whsle .....	9.9	—	D	D	D	D	—	—
42151	Metal service centers & offices .....	9.9	—	D	D	D	D	—	—
4216	Electrical goods whsle .....	D	D	D	D	—	—	—	—
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	D	D	D	D	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	D	D	D	D	—	—	—	—
42171	Hardware whsle .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	1.7	10.4	—	—	—	—
42181	Construction & mining (except petroleum) machinery & equip whsle .....	—	21.1	—	—	—	—	—	—
42183	Industrial machinery & equipment whsle .....	D	D	—	—	—	—	—	—
42184	Industrial supplies whsle .....	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle .....	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	D	D	—	—
4224	Grocery & related products whsle .....	—	—	D	D	—	—	—	—
42249	Other grocery & related products whsle .....	D	D	—	—	—	—	—	—
4226	Chemical & allied products whsle .....	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle .....	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals .....	D	D	D	D	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	—	—	—	—	—	—	—	—
42281	Beer & ale whsle .....	—	—	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle .....	D	D	D	D	—	—	—	—
42291	Farm supplies whsle .....	D	D	D	D	—	—	—	—
<b>JASPER, TN</b>									
42	Wholesale trade .....	D	D	D	D	D	D	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle .....	D	D	—	—	—	—	—	—
<b>JEFFERSON CITY, TN</b>									
42	Wholesale trade .....	D	D	D	D	—	—	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4215	Metal & mineral (except petroleum) whsle .....	D	D	D	D	—	—	—	—
42151	Metal service centers & offices .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—
<b>JELLICO, TN</b>									
42	Wholesale trade .....	D	D	D	D	—	—	—	—

See footnotes at end of table.

**Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>JOHNSON CITY, TN *</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>1.0</b>	<b>1.4</b>	<b>1.1</b>	<b>1.4</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	4.5	7.3	D	D	D	D	-	-
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	-	-	-	-	-	-
4213	Lumber & other construction materials whsle .....	D	D	D	D	-	-	-	-
4214	Professional & commercial equipment & supplies whsle .....	5.7	4.2	D	D	D	D	-	-
42143	Computer & computer peripheral equipment & software whsle .....	D	D	-	-	-	-	-	-
4216	Electrical goods whsle .....	D	D	D	D	-	-	-	-
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	D	D	D	D	-	-	-	-
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	8.8	-	D	D	-	-	-	-
4218	Machinery, equipment, & supplies whsle .....	-	.5	-	.6	-	-	-	-
42183	Industrial machinery & equipment whsle .....	-	-	D	D	-	-	-	-
42184	Industrial supplies whsle .....	D	D	D	D	-	-	-	-
4219	Miscellaneous durable goods whsle .....	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods .....	.3	.3	D	D	D	D	D	D
4222	Drugs, & druggists' sundries whsle .....	D	D	D	D	-	-	-	-
42221	Drugs, & druggists' sundries whsle .....	D	D	D	D	-	-	-	-
4224	Grocery & related products whsle .....	D	D	D	D	D	D	-	-
42241	General-line grocery whsle .....	D	D	D	D	-	-	-	-
42249	Other grocery & related products whsle .....	D	D	-	-	D	D	-	-
4227	Petroleum & petroleum products whsle .....	D	D	D	D	-	-	-	-
42271	Petroleum bulk stations & terminals .....	D	D	-	-	-	-	-	-
4228	Beer, wine, & distilled alcoholic beverage whsle ..	D	D	-	-	-	-	-	-
42281	Beer & ale whsle .....	D	D	-	-	-	-	-	-
4229	Miscellaneous nondurable goods whsle .....	D	D	D	D	-	-	-	-
42292	Book, periodical, & newspaper whsle .....	D	D	D	D	-	-	-	-
42294	Tobacco & tobacco product whsle .....	-	-	-	-	-	-	-	-
<b>JOHNSON CITY, TN (CARTER COUNTY PART) *</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
421	Wholesale trade, durable goods .....	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods .....	D	D	D	D	-	-	-	-
4229	Miscellaneous nondurable goods whsle .....	D	D	D	D	-	-	-	-
42294	Tobacco & tobacco product whsle .....	D	D	-	-	-	-	-	-
<b>JOHNSON CITY, TN (WASHINGTON COUNTY PART) *</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	D	D	D	D	D	D	-	-
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	-	-	-	-	-	-
4213	Lumber & other construction materials whsle .....	D	D	D	D	-	-	-	-
4214	Professional & commercial equipment & supplies whsle .....	5.7	4.2	D	D	D	D	-	-
42143	Computer & computer peripheral equipment & software whsle .....	D	D	-	-	-	-	-	-
4216	Electrical goods whsle .....	D	D	D	D	-	-	-	-
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	D	D	D	D	-	-	-	-
4218	Machinery, equipment, & supplies whsle .....	-	.5	-	.6	-	-	-	-
42183	Industrial machinery & equipment whsle .....	-	-	D	D	-	-	-	-
42184	Industrial supplies whsle .....	D	D	D	D	-	-	-	-
4219	Miscellaneous durable goods whsle .....	D	D	D	D	-	-	-	-

See footnotes at end of table.

**Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>JOHNSON CITY, TN (WASHINGTON COUNTY PART) *—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
422	Wholesale trade, nondurable goods .....	D	D	D	D	D	D	D	D
4222	Drugs, & druggists' sundries whsle .....	D	D	D	D	—	—	—	—
42221	Drugs, & druggists' sundries whsle .....	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle .....	D	D	D	D	D	D	—	—
42241	General-line grocery whsle .....	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle .....	D	D	—	—	D	D	—	—
4227	Petroleum & petroleum products whsle .....	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals .....	D	D	—	—	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	D	D	—	—	—	—	—	—
42281	Beer & ale whsle .....	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle .....	D	D	D	D	—	—	—	—
42292	Book, periodical, & newspaper whsle .....	D	D	D	D	—	—	—	—
42294	Tobacco & tobacco product whsle .....	D	D	—	—	—	—	—	—
	<b>JONESBOROUGH, TN</b>								
<b>42</b>	<b>Wholesale trade .....</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>—</b>	<b>—</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle ..	D	D	D	D	—	—	—	—
	<b>KINGSPORT, TN *</b>								
<b>42</b>	<b>Wholesale trade .....</b>	<b>2.1</b>	<b>3.7</b>	<b>D</b>	<b>D</b>	<b>—</b>	<b>1.8</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	3.1	5.0	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	D	D	—	—	—	—
42111	Automobile & other motor vehicle whsle .....	D	D	—	—	—	—	—	—
42112	Motor vehicle supplies & new parts whsle .....	D	D	—	—	—	—	—	—
4213	Lumber & other construction materials whsle .....	D	D	D	D	—	—	—	—
42131	Lumber, plywood, millwork, & wood panel whsle .....	D	D	—	—	—	—	—	—
42132	Brick, stone, & related construction materials whsle .....	D	D	—	—	—	—	—	—
4214	Professional & commercial equipment & supplies whsle .....	D	D	D	D	—	—	—	—
4216	Electrical goods whsle .....	2.4	27.6	—	—	—	—	—	—
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	2.4	27.6	—	—	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	3.0	—	D	D	—	—	—	—
42181	Construction & mining (except petroleum) machinery & equip whsle .....	8.0	—	8.0	—	—	—	—	—
42183	Industrial machinery & equipment whsle .....	D	D	D	D	—	—	—	—
42184	Industrial supplies whsle .....	.8	—	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	1.1	2.4	D	D	D	D	D	D
4224	Grocery & related products whsle .....	D	D	—	—	—	—	D	D
4226	Chemical & allied products whsle .....	D	D	D	D	D	D	—	—
42269	Other chemical & allied products whsle .....	D	D	—	—	D	D	—	—
4227	Petroleum & petroleum products whsle .....	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals .....	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle .....	D	D	D	D	—	—	—	—
	<b>KINGSPORT, TN (HAWKINS COUNTY PART) *</b>								
<b>42</b>	<b>Wholesale trade .....</b>	<b>D</b>	<b>D</b>	<b>—</b>	<b>—</b>	<b>D</b>	<b>D</b>	<b>—</b>	<b>—</b>

See footnotes at end of table.

**Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>KINGSFORT, TN (SULLIVAN COUNTY PART) *</b>								
<b>42</b>	<b>Wholesale trade .....</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	D	D	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	D	D	—	—	—	—
42111	Automobile & other motor vehicle whsle .....	D	D	—	—	—	—	—	—
4213	Lumber & other construction materials whsle ....	D	D	D	D	—	—	—	—
42131	Lumber, plywood, millwork, & wood panel whsle .....	D	D	—	—	—	—	—	—
42132	Brick, stone, & related construction materials whsle .....	D	D	—	—	—	—	—	—
4214	Professional & commercial equipment & supplies whsle .....	D	D	D	D	—	—	—	—
4216	Electrical goods whsle .....	2.4	27.6	—	—	—	—	—	—
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	2.4	27.6	—	—	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	3.0	—	D	D	—	—	—	—
42181	Construction & mining (except petroleum) machinery & equip whsle .....	8.0	—	8.0	—	—	—	—	—
42183	Industrial machinery & equipment whsle .....	D	D	D	D	—	—	—	—
42184	Industrial supplies whsle .....	.8	—	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	1.1	2.4	D	D	D	D	D	D
4224	Grocery & related products whsle .....	D	D	—	—	—	—	D	D
4226	Chemical & allied products whsle .....	D	D	D	D	D	D	—	—
42269	Other chemical & allied products whsle .....	D	D	—	—	D	D	—	—
4227	Petroleum & petroleum products whsle .....	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals .....	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle .....	D	D	D	D	—	—	—	—
	<b>KINGSTON, TN</b>								
<b>42</b>	<b>Wholesale trade .....</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
	<b>KNOXVILLE, TN</b>								
<b>42</b>	<b>Wholesale trade .....</b>	<b>3.7</b>	<b>1.9</b>	<b>6.0</b>	<b>2.6</b>	—	<b>.9</b>	<b>.1</b>	<b>.3</b>
421	Wholesale trade, durable goods .....	6.7	3.6	9.0	4.2	—	1.9	.5	.8
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	D	D	—	—	—	—
42111	Automobile & other motor vehicle whsle .....	D	D	D	D	—	—	—	—
42112	Motor vehicle supplies & new parts whsle .....	D	D	D	D	—	—	—	—
4212	Furniture & home furnishings whsle .....	D	D	D	D	—	—	—	—
42121	Furniture whsle .....	D	D	15.1	.8	—	—	—	—
42122	Home furnishings whsle .....	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle ....	D	D	D	D	D	D	—	—
42131	Lumber, plywood, millwork, & wood panel whsle .....	D	D	D	D	—	—	—	—
42132	Brick, stone, & related construction materials whsle .....	D	D	D	D	—	—	—	—
42139	Other construction materials whsle .....	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle .....	4.5	4.6	5.3	4.8	—	1.7	—	—
42142	Office equipment whsle .....	D	D	D	D	—	—	—	—
42143	Computer & computer peripheral equipment & software whsle .....	11.5	6.4	D	D	—	—	—	—
42144	Other commercial equipment whsle .....	D	D	D	D	—	—	—	—
42145	Medical, dental, & hospital equipment & supplies whsle .....	1.2	.6	D	D	—	—	—	—
4215	Metal & mineral (except petroleum) whsle .....	14.2	2.4	D	D	D	D	—	—
42151	Metal service centers & offices .....	D	D	D	D	D	D	—	—
42152	Coal & other mineral & ore whsle .....	D	D	D	D	—	—	—	—
4216	Electrical goods whsle .....	3.3	3.1	5.1	4.2	—	—	—	—
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	D	D	D	D	—	—	—	—
42169	Other electronic parts & equipment whsle .....	D	D	D	D	—	—	—	—

See footnotes at end of table.

**Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D.]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>KNOXVILLE, TN—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	1.4	8.5	D	D	—	—	—	—
42171	Hardware whsle .....	D	D	D	D	—	—	—	—
42172	Plumbing & heating equipment & supplies (hydronics) whsle .....	D	D	D	D	—	—	—	—
42173	Warm air heating & air-conditioning equipment & supplies whsle .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	1.5	3.7	1.8	2.3	—	18.0	—	—
42181	Construction & mining (except petroleum) machinery & equip whsle .....	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle .....	—	.8	—	1.1	D	D	D	D
42184	Industrial supplies whsle .....	2.0	1.0	D	D	—	—	—	—
42185	Service establishment equipment & supplies whsle .....	D	D	4.1	—	—	—	—	—
4219	Miscellaneous durable goods whsle .....	D	D	D	D	—	—	—	—
42191	Sporting & recreational goods & supplies whsle .....	D	D	D	D	—	—	—	—
42193	Recyclable material whsle .....	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	1.3	.6	2.6	.8	—	.5	—	—
4221	Paper & paper product whsle .....	D	D	D	D	—	—	—	—
42212	Stationery & office supplies whsle .....	D	D	D	D	—	—	—	—
42213	Industrial & personal service paper whsle .....	.8	.8	D	D	—	—	—	—
4222	Drugs, & druggists' sundries whsle .....	D	D	D	D	—	—	—	—
42221	Drugs, & druggists' sundries whsle .....	D	D	D	D	—	—	—	—
4223	Apparel, piece goods, & notions whsle .....	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle .....	.6	.3	1.8	.9	D	D	D	D
42242	Packaged frozen food whsle .....	D	D	—	—	—	—	D	D
42243	Dairy products, (except dried or canned) whsle .....	D	D	D	D	—	—	—	—
42244	Poultry & poultry product whsle .....	D	D	D	D	—	—	—	—
42245	Confectionery whsle .....	—	—	D	D	—	—	—	—
42248	Fresh fruit & vegetable whsle .....	.8	1.9	.8	1.9	—	—	—	—
42249	Other grocery & related products whsle .....	D	D	—	—	D	D	—	—
4225	Farm-product raw material whsle .....	D	D	D	D	—	—	D	D
42252	Livestock whsle .....	D	D	D	D	—	—	—	—
4226	Chemical & allied products whsle .....	.7	10.9	D	D	—	—	—	—
42269	Other chemical & allied products whsle .....	.9	—	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle .....	D	D	D	D	D	D	—	—
42271	Petroleum bulk stations & terminals .....	D	D	D	D	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	D	D	D	D	—	—	—	—
42281	Beer & ale whsle .....	D	D	D	D	—	—	—	—
42282	Wine & distilled alcoholic beverage whsle .....	—	—	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle .....	D	D	D	D	—	—	—	—
42293	Flower, nursery stock, & florists' supplies whsle .....	D	D	D	D	—	—	—	—
42294	Tobacco & tobacco product whsle .....	D	D	—	—	—	—	—	—
42295	Paint, varnish, & supplies whsle .....	D	D	—	—	—	—	—	—
42299	Other miscellaneous nondurable goods whsle ..	D	D	D	D	—	—	—	—
	<b>LAFAYETTE, TN</b>								
<b>42</b>	<b>Wholesale trade .....</b>	<b>17.8</b>	<b>35.1</b>	<b>17.8</b>	<b>35.1</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
	<b>LA FOLLETTE, TN</b>								
<b>42</b>	<b>Wholesale trade .....</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	D	D	—	—	—	—
42111	Automobile & other motor vehicle whsle .....	D	D	—	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle .....	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals .....	D	D	—	—	—	—	—	—

See footnotes at end of table.

**Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>LA VERGNE, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	—	<b>3.4</b>	—	<b>1.3</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	.1	3.0	D	D	D	D	—	—
4211	Motor vehicle & motor vehicle parts & supplies								
	whsle .....	—	.5	—	.5	—	—	—	—
42112	Motor vehicle supplies & new parts whsle .....	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle .....	D	D	—	—	—	—	—	—
4214	Professional & commercial equipment & supplies								
	whsle .....	D	D	D	D	—	—	—	—
42143	Computer & computer peripheral equipment &								
	software whsle .....	D	D	D	D	—	—	—	—
42144	Other commercial equipment whsle .....	D	D	D	D	—	—	—	—
4215	Metal & mineral (except petroleum) whsle .....	D	D	—	—	—	—	—	—
42151	Metal service centers & offices .....	D	D	—	—	—	—	—	—
4217	Hardware, & plumbing & heating equipment &								
	supplies whsle .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	.4	12.8	.4	12.8	—	—	—	—
42181	Construction & mining (except petroleum)								
	machinery & equip whsle .....	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle .....	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle .....	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	—	3.7	D	D	D	D	—	—
4223	Apparel, piece goods, & notions whsle .....	D	D	—	—	—	—	—	—
42231	Piece goods, notions, & other dry goods whsle .....	D	D	—	—	—	—	—	—
4224	Grocery & related products whsle .....	D	D	D	D	—	—	—	—
42242	Packaged frozen food whsle .....	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle .....	D	D	—	—	—	—	—	—
4226	Chemical & allied products whsle .....	D	D	D	D	—	—	—	—
42269	Other chemical & allied products whsle .....	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle .....	D	D	D	D	—	—	—	—
42291	Farm supplies whsle .....	D	D	D	D	—	—	—	—
42292	Book, periodical, & newspaper whsle .....	D	D	D	D	—	—	—	—
<b>LAWRENCEBURG, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	D	D	D	D	D	D	—	—
4215	Metal & mineral (except petroleum) whsle .....	D	D	—	—	D	D	—	—
42151	Metal service centers & offices .....	D	D	—	—	D	D	—	—
4218	Machinery, equipment, & supplies whsle .....	42.0	—	42.0	—	—	—	—	—
4219	Miscellaneous durable goods whsle .....	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle .....	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle .....	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals .....	—	—	—	—	—	—	—	—
<b>LEBANON, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>.8</b>	<b>4.4</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies								
	whsle .....	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—
42185	Service establishment equipment & supplies								
	whsle .....	D	D	D	D	—	—	—	—
42186	Transportation equipment & supplies (exc								
	motor vehicle) whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	D	D	—	—
4223	Apparel, piece goods, & notions whsle .....	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle .....	D	D	—	—	D	D	—	—
42247	Meat & meat product whsle .....	D	D	—	—	—	—	—	—
42249	Other grocery & related products whsle .....	D	D	—	—	—	—	—	—
4227	Petroleum & petroleum products whsle .....	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals .....	D	D	—	—	—	—	—	—

See footnotes at end of table.



**Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D.]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>LENOIR CITY, TN</b>									
42	Wholesale trade .....	.2	28.4	D	D	—	—	D	D
421	Wholesale trade, durable goods .....	.4	3.3	D	D	—	—	D	D
4213	Lumber & other construction materials whsle .....	D	D	—	—	—	—	D	D
4218	Machinery, equipment, & supplies whsle .....	D	D	—	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	—	48.4	D	D	—	—	—	—
4223	Apparel, piece goods, & notions whsle .....	D	D	—	—	—	—	—	—
<b>LEWISBURG, TN</b>									
42	Wholesale trade .....	D	D	D	D	—	—	—	—
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—
42184	Industrial supplies whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
<b>LEXINGTON, TN</b>									
42	Wholesale trade .....	D	D	D	D	D	D	—	—
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle .....	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle .....	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle .....	D	D	D	D	—	—	—	—
<b>LIVINGSTON, TN</b>									
42	Wholesale trade .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4223	Apparel, piece goods, & notions whsle .....	D	D	D	D	—	—	—	—
<b>LOUDON, TN</b>									
42	Wholesale trade .....	D	D	D	D	D	D	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	—	—	—	—	D	D
4226	Chemical & allied products whsle .....	D	D	—	—	—	—	—	—
<b>LYNCHBURG, MOORE COUNTY, TN</b>									
42	Wholesale trade .....	D	D	D	D	—	—	—	—
<b>MCKENZIE, TN *</b>									
42	Wholesale trade .....	3.4	—	3.4	—	—	—	—	—
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
<b>MCKENZIE, TN (CARROLL COUNTY PART) *</b>									
42	Wholesale trade .....	D	D	D	D	—	—	—	—
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
<b>MCKENZIE, TN (HENRY COUNTY PART) *</b>									
42	Wholesale trade .....	D	D	D	D	—	—	—	—
<b>MCMINNVILLE, TN</b>									
42	Wholesale trade .....	D	D	D	D	—	—	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle .....	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals .....	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle .....	D	D	D	D	—	—	—	—
42299	Other miscellaneous nondurable goods whsle .....	D	D	D	D	—	—	—	—

See footnotes at end of table.

Table 8. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D.]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>MADISONVILLE, TN</b>								
42	Wholesale trade .....	D	D	D	D	-	-	-	-
	<b>MANCHESTER, TN</b>								
42	Wholesale trade .....	2.8	1.7	3.6	2.2	D	D	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	-	-	-	-
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	D	D	-	-	-	-
42114	Motor vehicle parts, (used) whsle .....	D	D	D	D	-	-	-	-
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods .....	D	D	D	D	-	-	-	-
	<b>MARTIN, TN</b>								
42	Wholesale trade .....	D	D	D	D	-	-	-	-
421	Wholesale trade, durable goods .....	D	D	D	D	-	-	-	-
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods .....	D	D	D	D	-	-	-	-
4224	Grocery & related products whsle .....	D	D	D	D	-	-	-	-
42242	Packaged frozen food whsle .....	D	D	D	D	-	-	-	-
	<b>MARYVILLE, TN</b>								
42	Wholesale trade .....	2.4	8.1	D	D	-	-	D	D
421	Wholesale trade, durable goods .....	7.6	15.1	D	D	-	-	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	D	D	-	-	-	-
4213	Lumber & other construction materials whsle .....	D	D	D	D	-	-	-	-
4214	Professional & commercial equipment & supplies whsle .....	D	D	-	-	-	-	-	-
4218	Machinery, equipment, & supplies whsle .....	.6	-	.6	-	-	-	-	-
422	Wholesale trade, nondurable goods .....	-	5.0	-	5.0	-	-	-	-
4223	Apparel, piece goods, & notions whsle .....	D	D	D	D	-	-	-	-
42231	Piece goods, notions, & other dry goods whsle .....	D	D	D	D	-	-	-	-
4227	Petroleum & petroleum products whsle .....	D	D	D	D	-	-	-	-
42271	Petroleum bulk stations & terminals .....	-	-	-	-	-	-	-	-
	<b>MEMPHIS, TN</b>								
42	Wholesale trade .....	1.8	1.8	4.0	3.3	-	.7	.1	.2
421	Wholesale trade, durable goods .....	1.9	2.2	4.8	4.6	-	.6	.2	.6
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	.4	.8	3.5	7.5	D	D	D	D
42111	Automobile & other motor vehicle whsle .....	D	D	D	D	D	D	D	D
42112	Motor vehicle supplies & new parts whsle .....	D	D	D	D	-	1.1	D	D
42113	Tire & tube whsle .....	D	D	D	D	-	-	-	-
42114	Motor vehicle parts, (used) whsle .....	D	D	D	D	-	-	-	-
4212	Furniture & home furnishings whsle .....	14.7	4.3	D	D	-	-	D	D
42121	Furniture whsle .....	D	D	D	D	-	-	-	-
42122	Home furnishings whsle .....	D	D	D	D	-	-	D	D
4213	Lumber & other construction materials whsle .....	D	D	D	D	D	D	-	-
42131	Lumber, plywood, millwork, & wood panel whsle .....	D	D	D	D	D	D	-	-
42132	Brick, stone, & related construction materials whsle .....	D	D	D	D	D	D	-	-
42139	Other construction materials whsle .....	D	D	D	D	-	-	-	-
4214	Professional & commercial equipment & supplies whsle .....	1.5	3.3	2.1	4.3	D	D	D	D
42142	Office equipment whsle .....	6.7	6.2	12.5	10.9	-	-	-	-
42143	Computer & computer peripheral equipment & software whsle .....	1.1	1.8	D	D	D	D	-	-
42144	Other commercial equipment whsle .....	D	D	D	D	-	-	D	D
42145	Medical, dental, & hospital equipment & supplies whsle .....	1.5	2.8	2.0	3.8	D	D	-	-
4215	Metal & mineral (except petroleum) whsle .....	D	D	D	D	D	D	-	-
42151	Metal service centers & offices .....	D	D	D	D	D	D	-	-

See footnotes at end of table.

**Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D.]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>MEMPHIS, TN—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4216	Electrical goods whsle .....	4.6	5.9	D	D	D	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	3.5	7.7	D	D	D	D	D	D
42162	Electrical appliance, television & radio set whsle .....	D	D	D	D	—	—	—	—
42169	Other electronic parts & equipment whsle .....	D	D	D	D	—	—	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	.8	1.4	1.0	1.8	D	D	D	D
42171	Hardware whsle .....	.2	1.9	.2	2.2	—	—	—	—
42172	Plumbing & heating equipment & supplies (hydronics) whsle .....	D	D	D	D	—	—	—	—
42173	Warm air heating & air-conditioning equipment & supplies whsle .....	.9	—	1.2	—	—	—	D	D
42174	Refrigeration equipment & supplies whsle .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	3.2	3.4	5.6	5.5	—	1.1	3.8	—
42181	Construction & mining (except petroleum) machinery & equip whsle .....	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle .....	14.5	17.6	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle .....	2.6	3.4	4.9	6.3	D	D	D	D
42184	Industrial supplies whsle .....	1.5	2.9	D	D	D	D	—	—
42185	Service establishment equipment & supplies whsle .....	D	D	D	D	—	—	—	—
42186	Transportation equipment & supplies (exc motor vehicle) whsle .....	3.8	.9	D	D	—	—	D	D
4219	Miscellaneous durable goods whsle .....	D	D	D	D	—	—	—	—
42191	Sporting & recreational goods & supplies whsle .....	D	D	D	D	—	—	—	—
42193	Recyclable material whsle .....	D	D	D	D	—	—	—	—
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle .....	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	1.7	1.4	3.3	2.2	—	.9	—	—
4221	Paper & paper product whsle .....	1.8	5.3	2.1	5.7	D	D	—	—
42211	Printing & writing paper whsle .....	D	D	D	D	—	—	—	—
42212	Stationery & office supplies whsle .....	1.0	2.2	D	D	—	—	—	—
42213	Industrial & personal service paper whsle .....	D	D	D	D	—	—	—	—
4222	Drugs, & druggists' sundries whsle .....	.3	.3	D	D	—	—	—	—
42221	Drugs, & druggists' sundries whsle .....	.3	.3	D	D	—	—	—	—
4223	Apparel, piece goods, & notions whsle .....	1.9	1.0	D	D	D	D	—	—
42231	Piece goods, notions, & other dry goods whsle .....	D	D	D	D	—	—	—	—
42232	Men's & boys' clothing & furnishings whsle .....	D	D	—	2.3	—	—	—	—
42233	Women's, children's, & infants' clothing & accessories whsle .....	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle .....	.5	1.1	2.0	4.7	—	—	—	—
42241	General-line grocery whsle .....	D	D	D	D	—	—	D	D
42242	Packaged frozen food whsle .....	.1	—	D	D	D	D	—	—
42243	Dairy products, (except dried or canned) whsle .....	23.6	—	—	—	—	—	—	—
42245	Confectionery whsle .....	D	D	.2	—	—	—	—	—
42247	Meat & meat product whsle .....	—	6.4	—	—	—	—	—	—
42248	Fresh fruit & vegetable whsle .....	3.6	—	D	D	—	—	—	—
42249	Other grocery & related products whsle .....	D	D	D	D	—	—	D	D
4225	Farm-product raw material whsle .....	D	D	D	D	—	—	—	—
42251	Grain & field bean whsle .....	D	D	D	D	—	—	—	—
42252	Livestock whsle .....	D	D	D	D	—	—	—	—
42259	Other farm product raw material whsle .....	D	D	D	D	—	—	—	—
4226	Chemical & allied products whsle .....	1.4	9.8	2.2	6.8	D	D	—	—
42261	Plastics materials & basic forms & shapes whsle .....	—	16.3	D	D	—	—	—	—
42269	Other chemical & allied products whsle .....	1.7	8.4	D	D	D	D	—	—
4227	Petroleum & petroleum products whsle .....	D	D	D	D	D	D	—	—
42271	Petroleum bulk stations & terminals .....	—	—	D	D	D	D	—	—
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	D	D	D	D	—	—	—	—

See footnotes at end of table.

**Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D.]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>MEMPHIS, TN—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
422	Wholesale trade, nondurable goods—Con.								
4228	Beer, wine, & distilled alcoholic beverage whsle . .	—	4.8	—	4.8	—	—	—	—
42281	Beer & ale whsle . . . . .	—	.1	—	.1	—	—	—	—
42282	Wine & distilled alcoholic beverage whsle . . . . .	—	9.4	—	9.4	—	—	—	—
4229	Miscellaneous nondurable goods whsle . . . . .	D	D	D	D	—	.1	D	D
42291	Farm supplies whsle . . . . .	.1	—	D	D	D	D	—	—
42292	Book, periodical, & newspaper whsle . . . . .	D	D	D	D	—	—	—	—
42294	Tobacco & tobacco product whsle . . . . .	5.9	—	D	D	—	—	—	—
42295	Paint, varnish, & supplies whsle . . . . .	D	D	—	—	—	—	—	—
42299	Other miscellaneous nondurable goods whsle . .	D	D	D	D	—	—	—	—
	<b>MILAN, TN</b>								
<b>42</b>	<b>Wholesale trade . . . . .</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods . . . . .	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle . . . . .	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods . . . . .	—	31.5	D	D	—	—	—	—
	<b>MILLERSVILLE, TN *</b>								
<b>42</b>	<b>Wholesale trade . . . . .</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	—	—	—	—
	<b>MILLERSVILLE, TN (SUMNER COUNTY PART) *</b>								
<b>42</b>	<b>Wholesale trade . . . . .</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	—	—	—	—
	<b>MILLINGTON, TN</b>								
<b>42</b>	<b>Wholesale trade . . . . .</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	—	—	—	—
421	Wholesale trade, durable goods . . . . .	D	D	D	D	—	—	—	—
	<b>MONTEREY, TN</b>								
<b>42</b>	<b>Wholesale trade . . . . .</b>	<b>D</b>	<b>D</b>	—	—	<b>D</b>	<b>D</b>	—	—
422	Wholesale trade, nondurable goods . . . . .	D	D	—	—	D	D	—	—
4224	Grocery & related products whsle . . . . .	D	D	—	—	D	D	—	—
42242	Packaged frozen food whsle . . . . .	D	D	—	—	D	D	—	—
	<b>MORRISTOWN, TN *</b>								
<b>42</b>	<b>Wholesale trade . . . . .</b>	<b>.6</b>	<b>3.8</b>	<b>.8</b>	<b>4.2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods . . . . .	3.9	18.0	4.1	18.8	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	D	D	D	D	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle . . . . .	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods . . . . .	—	1.4	—	.8	D	D	—	—
4224	Grocery & related products whsle . . . . .	—	D	D	D	D	D	—	—
42249	Other grocery & related products whsle . . . . .	D	D	—	—	D	D	—	—
4227	Petroleum & petroleum products whsle . . . . .	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals . . . . .	—	—	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle . . . . .	D	D	—	—	—	—	—	—

See footnotes at end of table.

**Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D.]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>MORRISTOWN, TN (HAMBLLEN COUNTY PART) *</b>								
42	Wholesale trade .....	D	D	D	D	D	D	D	D
421	Wholesale trade, durable goods .....	3.9	18.0	4.1	18.8	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	D	D	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	D	D	—	—
4224	Grocery & related products whsle .....	—	—	D	D	D	D	—	—
42249	Other grocery & related products whsle .....	D	D	—	—	D	D	—	—
4227	Petroleum & petroleum products whsle .....	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals .....	—	—	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle .....	D	D	—	—	—	—	—	—
	<b>MORRISTOWN, TN (JEFFERSON COUNTY PART) *</b>								
42	Wholesale trade .....	D	D	D	D	—	—	—	—
	<b>MOUNT JULIET, TN</b>								
42	Wholesale trade .....	9.5	3.4	D	D	—	—	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle .....	D	D	—	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	—	—	—	—	D	D
4224	Grocery & related products whsle .....	D	D	—	—	—	—	D	D
	<b>MOUNT PLEASANT, TN</b>								
42	Wholesale trade .....	D	D	D	D	—	—	—	—
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle ....	D	D	D	D	—	—	—	—
42133	Roofing, siding, & insulation material whsle ....	D	D	D	D	—	—	—	—
	<b>MURFREESBORO, TN</b>								
42	Wholesale trade .....	3.8	1.7	6.5	1.9	D	D	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	D	D	—	—	D	D
42111	Automobile & other motor vehicle whsle .....	D	D	—	—	—	—	D	D
42112	Motor vehicle supplies & new parts whsle .....	D	D	D	D	—	—	—	—
42114	Motor vehicle parts, (used) whsle .....	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle .....	D	D	D	D	—	—	—	—
42143	Computer & computer peripheral equipment & software whsle .....	D	D	D	D	—	—	—	—
4215	Metal & mineral (except petroleum) whsle .....	D	D	—	—	D	D	—	—
42151	Metal service centers & offices .....	D	D	—	—	D	D	—	—
4216	Electrical goods whsle .....	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	13.3	14.7	D	D	—	—	—	—
42184	Industrial supplies whsle .....	7.6	—	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle .....	.5	—	.5	—	—	—	—	—
4226	Chemical & allied products whsle .....	D	D	D	D	—	—	—	—
42269	Other chemical & allied products whsle .....	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle .....	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals .....	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle .....	D	D	D	D	—	—	—	—
42294	Tobacco & tobacco product whsle .....	D	D	—	—	—	—	—	—

See footnotes at end of table.

**Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D.]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>NASHVILLE-DAVIDSON, TN (CC) *</b>									
42	Wholesale trade .....	1.4	2.7	2.5	3.5	—	2.5	.3	.2
421	Wholesale trade, durable goods .....	1.8	3.3	3.9	6.1	—	1.2	.2	.2
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	.7	1.1	D	D	D	D	D	D
42111	Automobile & other motor vehicle whsle .....	.9	.6	D	D	—	—	—	—
421110	Automobile & other motor vehicle whsle .....	.9	.6	D	D	—	—	D	D
4211101	Automobile & motorcycle whsle .....	D	D	D	D	—	—	D	D
4211103	Light truck & van (14,000 lb or less) whsle .....	D	D	—	—	—	—	—	—
4211105	Heavy truck & tractor (over 26,000 lb) whsle .....	D	D	D	D	—	—	—	—
42112	Motor vehicle supplies & new parts whsle .....	D	D	D	D	D	D	—	—
421120	Motor vehicle supplies & new parts whsle .....	D	D	D	D	D	D	—	—
4211201	Motor vehicle supplies & new parts—warehouse distributors .....	D	D	D	D	—	—	—	—
4211202	Motor vehicle supplies & new parts—jobbers .....	D	D	D	D	—	—	—	—
4211203	Petroleum products marketing equipment whsle .....	D	D	D	D	—	—	—	—
42113	Tire & tube whsle .....	D	D	13.2	53.7	D	D	—	—
421130	Tire & tube whsle .....	D	D	13.2	53.7	D	D	—	—
42114	Motor vehicle parts, (used) whsle .....	7.3	—	7.3	—	—	—	—	—
421140	Motor vehicle parts, (used) whsle .....	7.3	—	7.3	—	—	—	—	—
4212	Furniture & home furnishings whsle .....	1.0	6.4	1.3	6.7	—	—	—	—
42121	Furniture whsle .....	D	D	D	D	—	—	—	—
421210	Furniture whsle .....	D	D	D	D	—	—	—	—
4212102	Office & business furniture whsle .....	D	D	D	D	—	—	—	—
42122	Home furnishings whsle .....	D	D	D	D	—	—	—	—
421220	Home furnishings whsle .....	D	D	D	D	—	—	—	—
4212203	Floor coverings whsle .....	D	D	1.1	13.3	—	—	—	—
4213	Lumber & other construction materials whsle .....	5.9	1.9	D	D	D	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle .....	9.6	.7	D	D	—	—	—	—
421310	Lumber, plywood, millwork, & wood panel whsle .....	9.6	.7	D	D	—	—	—	—
4213101	Lumber without yard whsle .....	D	D	D	D	—	—	—	—
4213102	Lumber with yard whsle .....	D	D	16.0	—	—	—	—	—
4213103	Plywood, veneer, millwork, & wood panel whsle .....	D	D	D	D	—	—	—	—
42132	Brick, stone, & related construction materials whsle .....	D	D	D	D	D	D	—	—
421320	Brick, stone, & related construction materials whsle .....	D	D	D	D	D	D	—	—
4213201	Brick, block, tile, clay/cement sewer pipe whsle .....	D	D	D	D	D	D	—	—
4213202	Sand, gravel, & stone whsle .....	D	D	—	—	—	—	—	—
4213203	Cement, lime, & related products whsle .....	D	D	—	—	—	—	—	—
42133	Roofing, siding, & insulation material whsle .....	5.4	5.8	D	D	D	D	—	—
421330	Roofing, siding, & insulation material whsle .....	5.4	5.8	D	D	D	D	—	—
4213301	Roofing, siding, & insulation material whsle .....	5.4	5.8	D	D	D	D	—	—
42139	Other construction materials whsle .....	D	D	—	—	—	—	—	—
421390	Other construction materials whsle .....	D	D	—	—	—	—	—	—
4213901	Flat glass & other construction glass whsle .....	D	D	—	—	—	—	—	—
4214	Professional & commercial equipment & supplies whsle .....	2.5	8.1	3.6	10.7	D	D	D	D
42141	Photographic equipment & supplies whsle .....	.2	13.6	.2	13.6	—	—	—	—
421410	Photographic equipment & supplies whsle .....	.2	13.6	.2	13.6	—	—	—	—
42142	Office equipment whsle .....	.5	3.5	1.0	6.1	D	D	—	—
421420	Office equipment whsle .....	.5	3.5	1.0	6.1	D	D	—	—
42143	Computer & computer peripheral equipment & software whsle .....	.1	8.7	.2	10.3	D	D	D	D
421430	Computer & computer peripheral equipment & software whsle .....	.1	8.7	.2	10.3	D	D	D	D
4214301	Computer & peripheral equipment whsle .....	.1	8.6	.2	10.3	D	D	D	D
42143011	Computers & peripheral equipment for resale .....	D	D	D	D	—	—	—	—
42143012	Computers & peripheral equipment for end use .....	D	D	D	D	D	D	D	D
42144	Other commercial equipment whsle .....	D	D	D	D	D	D	D	D
421440	Other commercial equipment whsle .....	D	D	D	D	D	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle .....	D	D	25.4	—	—	—	D	D
4214402	Store machines & equipment whsle .....	D	D	D	D	D	D	—	—
42145	Medical, dental, & hospital equipment & supplies whsle .....	D	D	D	D	—	—	D	D
421450	Medical, dental, & hospital equipment & supplies whsle .....	D	D	D	D	—	—	D	D
4214501	Surgical, medical, & hospital supplies whsle .....	2.3	15.6	D	D	—	—	D	D
42146	Ophthalmic goods whsle .....	D	D	D	D	—	—	—	—
421460	Ophthalmic goods whsle .....	D	D	D	D	—	—	—	—

See footnotes at end of table.

**Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>NASHVILLE-DAVIDSON, TN (CC) *—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle—Con.								
42149	Other professional equipment & supplies whsle .....	D	D	D	D	—	—	—	—
421490	Other professional equipment & supplies whsle .....	D	D	D	D	—	—	—	—
4214902	Other professional equipment & supplies whsle .....	D	D	D	D	—	—	—	—
4215	Metal & mineral (except petroleum) whsle .....	.7	1.4	1.4	2.8	D	D	D	D
42151	Metal service centers & offices .....	D	D	D	D	D	D	—	—
421510	Metal service centers & offices .....	D	D	D	D	D	D	—	—
4215101	Ferrous metal service centers & sales offices .....	.7	.3	D	D	D	D	—	—
42151011	Ferrous metal service centers .....	1.3	.6	1.7	.8	—	—	—	—
42151012	Ferrous metal sales offices .....	—	—	D	D	D	D	—	—
4215102	Nonferrous metal service centers & sales offices .....	D	D	D	D	—	—	—	—
42151021	Nonferrous metal service centers .....	D	D	—	—	—	—	—	—
42152	Coal & other mineral & ore whsle .....	D	D	—	—	—	—	D	D
421520	Coal & other mineral & ore whsle .....	D	D	—	—	—	—	D	D
4215201	Coal whsle .....	D	D	—	—	—	—	D	D
4216	Electrical goods whsle .....	1.2	5.4	2.3	9.6	—	1.0	—	—
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	2.0	6.8	3.8	12.3	D	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle .....	2.0	6.8	3.8	12.3	D	D	D	D
42162	Electrical appliance, television & radio set whsle .....	D	D	D	D	—	—	—	—
421620	Electrical appliance, television & radio set whsle .....	D	D	D	D	—	—	—	—
42169	Other electronic parts & equipment whsle .....	D	D	D	D	D	D	D	D
421690	Other electronic parts & equipment whsle .....	D	D	D	D	D	D	D	D
4216901	Communications equipment & supplies whsle .....	1.7	3.5	D	D	—	—	—	—
4216902	Electronic parts (excluding communications equipment) whsle .....	D	D	D	D	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	4.3	1.6	D	D	D	D	D	D
42171	Hardware whsle .....	.4	—	D	D	—	—	D	D
421710	Hardware whsle .....	.4	—	D	D	—	—	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle .....	D	D	D	D	—	—	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle .....	D	D	D	D	—	—	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle .....	.5	2.2	—	.4	—	—	—	—
421730	Warm air heating & air-conditioning equipment & supplies whsle .....	.5	2.2	—	.4	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	4.8	11.1	6.0	9.6	D	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle .....	D	D	7.3	.5	—	—	—	—
421810	Construction & mining (except petroleum) machinery & equip whsle .....	D	D	7.3	.5	—	—	—	—
42182	Farm & garden machinery & equipment whsle .....	.5	26.7	.5	26.7	—	—	—	—
421820	Farm & garden machinery & equipment whsle .....	.5	26.7	.5	26.7	—	—	—	—
4218202	Farm machinery & equipment—whsle distributors .....	D	D	D	D	—	—	—	—
4218203	Lawn & garden machinery & equipment whsle .....	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle .....	3.1	10.8	D	D	D	D	D	D
421830	Industrial machinery & equipment whsle .....	3.1	10.8	D	D	D	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle .....	—	40.2	D	D	—	—	—	—
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle .....	D	D	D	D	—	—	—	—
4218303	General-purpose industrial machinery & equipment whsle .....	7.6	.9	D	D	D	D	—	—
4218304	Metalworking machinery & equipment whsle .....	.8	31.1	D	D	—	—	—	—
4218305	Materials handling equipment whsle .....	—	1.7	—	1.7	—	—	—	—
4218307	Other industrial machinery & equipment whsle .....	D	D	D	D	—	—	—	—
42184	Industrial supplies whsle .....	7.9	17.8	9.9	9.3	D	D	—	—
421840	Industrial supplies whsle .....	7.9	17.8	9.9	9.3	D	D	—	—
4218401	General-line industrial supplies whsle .....	—	.1	D	D	—	—	—	—
4218402	Mechanical power transmission supplies whsle .....	24.5	16.1	D	D	—	—	—	—
4218403	Welding supplies whsle .....	D	D	D	D	—	—	—	—
4218406	Other industrial supplies whsle .....	D	D	6.1	9.6	—	—	—	—

See footnotes at end of table.

**Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>NASHVILLE-DAVIDSON, TN (CC) *—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42185	Service establishment equipment & supplies whsle .....	D	D	D	D	—	—	—	—
421850	Service establishment equipment & supplies whsle .....	D	D	D	D	—	—	—	—
4218501	Beauty & barber shop equipment & supplies whsle .....	D	D	D	D	—	—	—	—
4218502	Custodial, janitors' equipment & supplies whsle .....	2.6	—	2.6	—	—	—	—	—
4218503	Laundry & dry-cleaning equipment & supplies whsle .....	D	D	D	D	—	—	—	—
4218504	Other service establishment equipment & supplies whsle .....	D	D	D	D	—	—	—	—
42186	Transportation equipment & supplies (exc motor vehicle) whsle .....	D	D	10.4	16.4	—	—	—	—
421860	Transportation equipment & supplies (exc motor vehicle) whsle .....	D	D	10.4	16.4	—	—	—	—
4218603	Other transportation equipment & supplies whsle .....	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle .....	1.3	1.9	D	D	D	D	D	D
42191	Sporting & recreational goods & supplies whsle .....	3.2	4.8	D	D	—	—	—	—
421910	Sporting & recreational goods & supplies whsle .....	3.2	4.8	D	D	—	—	—	—
42192	Toy & hobby goods & supplies whsle .....	2.1	6.7	D	D	—	—	—	—
421920	Toy & hobby goods & supplies whsle .....	2.1	6.7	D	D	—	—	—	—
42193	Recyclable material whsle .....	1.0	6.2	D	D	—	—	—	—
421930	Recyclable material whsle .....	1.0	6.2	D	D	—	—	—	—
4219301	Iron & steel scrap processors & dealers .....	D	D	D	D	—	—	—	—
42193011	Iron & steel scrap processors (using power processing equipment) .....	D	D	D	D	—	—	—	—
4219302	Recyclable paper & paperboard whsle .....	D	D	D	D	—	—	—	—
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle .....	—	5.6	—	—	—	—	—	—
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle .....	—	5.6	—	—	—	—	—	—
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle .....	—	5.6	—	—	—	—	—	—
42199	Other miscellaneous durable goods whsle .....	1.2	.7	D	D	D	D	—	—
421990	Other miscellaneous durable goods whsle .....	1.2	.7	D	D	D	D	—	—
4219901	Musical instruments & supplies whsle .....	D	D	D	D	—	—	—	—
4219904	Prerecorded media whsle .....	D	D	D	D	—	—	—	—
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle .....	D	D	D	D	—	—	—	—
42199042	Prerecorded video tapes whsle .....	D	D	D	D	—	—	—	—
4219906	Other durable goods whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	.8	2.0	1.1	1.1	—	5.3	.5	.2
4221	Paper & paper product whsle .....	.7	1.0	D	D	D	D	—	—
42211	Printing & writing paper whsle .....	D	D	D	D	—	—	—	—
422110	Printing & writing paper whsle .....	D	D	D	D	—	—	—	—
42212	Stationery & office supplies whsle .....	D	D	D	D	D	D	—	—
422120	Stationery & office supplies whsle .....	D	D	D	D	D	D	—	—
42213	Industrial & personal service paper whsle .....	D	D	D	D	—	—	—	—
422130	Industrial & personal service paper whsle .....	D	D	D	D	—	—	—	—
4222	Drugs, & druggists' sundries whsle .....	.1	.5	D	D	—	—	—	—
42221	Drugs, & druggists' sundries whsle .....	.1	.5	D	D	—	—	—	—
422210	Drugs, & druggists' sundries whsle .....	.1	.5	D	D	—	—	—	—
4222101	General-line drugs whsle .....	D	D	D	D	—	—	—	—
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle .....	D	D	D	D	—	—	—	—
4223	Apparel, piece goods, & notions whsle .....	1.8	6.5	D	D	—	9.5	D	D
42231	Piece goods, notions, & other dry goods whsle .....	D	D	D	D	—	—	—	—
422310	Piece goods, notions, & other dry goods whsle .....	D	D	D	D	—	—	—	—
4223102	Notions & other dry goods whsle .....	D	D	—	—	—	—	—	—
42232	Men's & boys' clothing & furnishings whsle .....	D	D	D	D	D	D	—	—
422320	Men's & boys' clothing & furnishings whsle .....	D	D	D	D	D	D	—	—
42233	Women's, children's, & infants' clothing & accessories whsle .....	D	D	D	D	—	—	—	—
422330	Women's, children's, & infants' clothing & accessories whsle .....	D	D	D	D	—	—	—	—
42234	Footwear whsle .....	—	—	D	D	—	—	—	—
422340	Footwear whsle .....	—	—	D	D	—	—	—	—

See footnotes at end of table.



**Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>NASHVILLE-DAVIDSON, TN (CC) *—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
422	Wholesale trade, nondurable goods—Con.								
4224	Grocery & related products whsle .....	1.0	2.1	1.7	2.4	D	D	D	D
42241	General-line grocery whsle .....	D	D	D	D	—	—	D	D
422410	General-line grocery whsle .....	D	D	D	D	—	—	D	D
4224103	Other general-line grocery whsle .....	D	D	D	D	—	—	D	D
42242	Packaged frozen food whsle .....	D	D	—	—	D	D	D	D
422420	Packaged frozen food whsle .....	D	D	—	—	D	D	D	D
42243	Dairy products, (except dried or canned) whsle .....	D	D	D	D	—	—	—	—
422430	Dairy products, (except dried or canned) whsle .....	D	D	D	D	—	—	—	—
4224302	Dairy product (except raw milk) whsle .....	D	D	D	D	—	—	—	—
42245	Confectionery whsle .....	D	D	—	—	—	—	—	—
422450	Confectionery whsle .....	D	D	—	—	—	—	—	—
42247	Meat & meat product whsle .....	D	D	D	D	—	—	—	—
422470	Meat & meat product whsle .....	D	D	D	D	—	—	—	—
42248	Fresh fruit & vegetable whsle .....	D	D	D	D	—	—	—	—
422480	Fresh fruit & vegetable whsle .....	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle .....	D	D	D	D	D	D	—	—
422490	Other grocery & related products whsle .....	D	D	D	D	D	D	—	—
4224902	Bread & baked goods whsle .....	D	D	—	—	D	D	—	—
4224903	Soft drinks whsle .....	D	D	—	—	—	—	—	—
4224906	Other grocery specialties whsle .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle .....	D	D	D	D	—	—	—	—
4226	Chemical & allied products whsle .....	.3	8.7	.4	3.5	—	—	—	—
42261	Plastics materials & basic forms & shapes whsle .....	D	D	D	D	—	—	—	—
422610	Plastics materials & basic forms & shapes whsle .....	D	D	D	D	—	—	—	—
42269	Other chemical & allied products whsle .....	D	D	D	D	—	—	—	—
422690	Other chemical & allied products whsle .....	D	D	D	D	—	—	—	—
4226902	Other chemical & allied products whsle .....	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle .....	D	D	D	D	D	D	—	—
42271	Petroleum bulk stations & terminals .....	—	—	—	—	—	—	—	—
422710	Petroleum bulk stations & terminals .....	—	—	—	—	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP) .....	—	—	—	—	—	—	—	—
42271011	Petroleum bulk stations (except LP) .....	D	D	D	D	—	—	—	—
42271012	Petroleum bulk terminals (except LP) .....	D	D	—	—	—	—	—	—
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	D	D	—	—	—	—	—	—
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	D	D	—	—	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	D	D	D	D	—	—	—	—
42281	Beer & ale whsle .....	D	D	D	D	—	—	—	—
422810	Beer & ale whsle .....	D	D	D	D	—	—	—	—
42282	Wine & distilled alcoholic beverage whsle .....	D	D	D	D	—	—	—	—
422820	Wine & distilled alcoholic beverage whsle .....	D	D	D	D	—	—	—	—
4228201	Wine & distilled alcoholic bev (licensed operation) whsle .....	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle .....	D	D	D	D	D	D	D	D
42291	Farm supplies whsle .....	.4	—	D	D	D	D	D	D
422910	Farm supplies whsle .....	.4	—	D	D	D	D	D	D
4229101	Farm supplies—farm dealers .....	D	D	—	—	D	D	—	—
4229102	Farm supplies—whsle distributors .....	D	D	—	—	—	—	D	D
42292	Book, periodical, & newspaper whsle .....	D	D	.9	.7	D	D	—	—
422920	Book, periodical, & newspaper whsle .....	D	D	.9	.7	D	D	—	—
42293	Flower, nursery stock, & florists' supplies whsle .....	3.4	4.1	D	D	—	—	—	—
422930	Flower, nursery stock, & florists' supplies whsle .....	3.4	4.1	D	D	—	—	—	—
42294	Tobacco & tobacco product whsle .....	D	D	—	—	—	—	—	—
422940	Tobacco & tobacco product whsle .....	D	D	—	—	—	—	—	—
42295	Paint, varnish, & supplies whsle .....	D	D	—	—	—	—	—	—
422950	Paint, varnish, & supplies whsle .....	D	D	—	—	—	—	—	—
4229501	Paint, varnish, & supplies whsle .....	D	D	—	—	—	—	—	—
42299	Other miscellaneous nondurable goods whsle ..	D	D	D	D	—	—	—	—
422990	Other miscellaneous nondurable goods whsle .....	D	D	D	D	—	—	—	—
4229901	Art goods whsle .....	D	D	D	D	—	—	—	—
4229904	Other nondurable goods whsle .....	D	D	D	D	—	—	—	—

See footnotes at end of table.

**Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D.]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>NASHVILLE-DAVIDSON (BALANCE), TN *</b>								
<b>42</b>	<b>Wholesale trade .....</b>	<b>1.4</b>	<b>2.7</b>	<b>2.6</b>	<b>3.6</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	D	D	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies								
42111	whsle .....	.7	1.0	D	D	D	D	D	D
42111	Automobile & other motor vehicle whsle .....	D	D	D	D	—	—	D	D
42112	Motor vehicle supplies & new parts whsle .....	D	D	D	D	D	D	—	—
42113	Tire & tube whsle .....	D	D	13.2	53.7	D	D	—	—
42114	Motor vehicle parts, (used) whsle .....	7.3	—	7.3	—	—	—	—	—
4212	Furniture & home furnishings whsle .....	D	D	D	D	—	—	—	—
42121	Furniture whsle .....	D	D	D	D	—	—	—	—
42122	Home furnishings whsle .....	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle .....	D	D	D	D	D	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle .....	D	D	D	D	—	—	—	—
42132	Brick, stone, & related construction materials whsle .....	D	D	D	D	D	D	—	—
42133	Roofing, siding, & insulation material whsle .....	D	D	D	D	D	D	—	—
42139	Other construction materials whsle .....	D	D	—	—	—	—	—	—
4214	Professional & commercial equipment & supplies whsle .....	2.5	7.6	D	D	D	D	D	D
42141	Photographic equipment & supplies whsle .....	.2	13.6	.2	13.6	—	—	—	—
42142	Office equipment whsle .....	.5	3.5	1.0	6.1	D	D	—	—
42143	Computer & computer peripheral equipment & software whsle .....	D	D	.2	10.3	—	4.0	D	D
42144	Other commercial equipment whsle .....	D	D	D	D	D	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle .....	D	D	D	D	—	—	D	D
42146	Ophthalmic goods whsle .....	D	D	D	D	—	—	—	—
42149	Other professional equipment & supplies whsle .....	D	D	D	D	—	—	—	—
4215	Metal & mineral (except petroleum) whsle .....	D	D	D	D	D	D	D	D
42151	Metal service centers & offices .....	.6	1.0	D	D	D	D	—	—
42152	Coal & other mineral & ore whsle .....	D	D	—	—	—	—	D	D
4216	Electrical goods whsle .....	1.3	5.5	D	D	D	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	2.0	6.7	D	D	D	D	D	D
42162	Electrical appliance, television & radio set whsle .....	.3	10.9	D	D	—	—	—	—
42169	Other electronic parts & equipment whsle .....	.9	1.6	D	D	—	—	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	D	D	D	D	D	D	D	D
42171	Hardware whsle .....	.4	—	D	D	—	—	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle .....	D	D	D	D	—	—	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	D	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle .....	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle .....	.5	26.7	.5	26.7	—	—	—	—
42183	Industrial machinery & equipment whsle .....	D	D	D	D	D	D	—	—
42184	Industrial supplies whsle .....	D	D	D	D	D	D	—	—
42185	Service establishment equipment & supplies whsle .....	D	D	D	D	—	—	—	—
42186	Transportation equipment & supplies (exc motor vehicle) whsle .....	10.5	16.7	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle .....	D	D	D	D	D	D	D	D
42191	Sporting & recreational goods & supplies whsle .....	3.2	4.8	D	D	—	—	—	—
42192	Toy & hobby goods & supplies whsle .....	D	D	D	D	—	—	—	—
42193	Recyclable material whsle .....	D	D	D	D	—	—	—	—
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle .....	—	5.6	—	—	—	—	—	—
42199	Other miscellaneous durable goods whsle .....	D	D	D	D	D	D	—	—

See footnotes at end of table.

**Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>NASHVILLE-DAVIDSON (BALANCE), TN *</b> —Con.								
<b>42</b>	<b>Wholesale trade—Con.</b>								
422	Wholesale trade, nondurable goods .....	D	D	D	D	D	D	D	D
4221	Paper & paper product whsle .....	D	D	D	D	D	D	—	—
42211	Printing & writing paper whsle .....	D	D	D	D	—	—	—	—
42212	Stationery & office supplies whsle .....	D	D	D	D	D	D	—	—
42213	Industrial & personal service paper whsle .....	D	D	D	D	—	—	—	—
4222	Drugs, & druggists' sundries whsle .....	D	D	D	D	—	—	—	—
42221	Drugs, & druggists' sundries whsle .....	D	D	D	D	—	—	—	—
4223	Apparel, piece goods, & notions whsle .....	D	D	D	D	—	9.5	—	—
42231	Piece goods, notions, & other dry goods whsle .....	D	D	D	D	—	—	—	—
42232	Men's & boys' clothing & furnishings whsle .....	D	D	D	D	D	D	—	—
42233	Women's, children's, & infants' clothing & accessories whsle .....	D	D	—	—	—	—	—	—
42234	Footwear whsle .....	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle .....	D	D	D	D	D	D	—	.1
42241	General-line grocery whsle .....	D	D	D	D	—	—	D	D
42242	Packaged frozen food whsle .....	D	D	—	—	D	D	D	D
42245	Confectionery whsle .....	D	D	—	—	—	—	—	—
42247	Meat & meat product whsle .....	D	D	D	D	—	—	—	—
42248	Fresh fruit & vegetable whsle .....	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle .....	D	D	D	D	D	D	—	—
4225	Farm-product raw material whsle .....	D	D	D	D	—	—	—	—
4226	Chemical & allied products whsle .....	D	D	D	D	—	—	—	—
42261	Plastics materials & basic forms & shapes whsle .....	D	D	D	D	—	—	—	—
42269	Other chemical & allied products whsle .....	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle .....	D	D	D	D	D	D	—	—
42271	Petroleum bulk stations & terminals .....	—	—	—	—	—	—	—	—
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	D	D	—	—	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	D	D	D	D	—	—	—	—
42281	Beer & ale whsle .....	D	D	D	D	—	—	—	—
42282	Wine & distilled alcoholic beverage whsle .....	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle .....	D	D	D	D	D	D	D	D
42291	Farm supplies whsle .....	.4	—	D	D	D	D	D	D
42292	Book, periodical, & newspaper whsle .....	D	D	D	D	D	D	—	—
42293	Flower, nursery stock, & florists' supplies whsle .....	D	D	3.9	4.6	—	—	—	—
42294	Tobacco & tobacco product whsle .....	D	D	—	—	—	—	—	—
42295	Paint, varnish, & supplies whsle .....	D	D	—	—	—	—	—	—
42299	Other miscellaneous nondurable goods whsle ..	D	D	D	D	—	—	—	—
	<b>NEWBERN, TN</b>								
<b>42</b>	<b>Wholesale trade .....</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>—</b>	<b>—</b>
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle ..	D	D	D	D	—	—	—	—
	<b>NEWPORT, TN</b>								
<b>42</b>	<b>Wholesale trade .....</b>	<b>—</b>	<b>23.0</b>	<b>D</b>	<b>D</b>	<b>—</b>	<b>—</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	D	D	D	D	—	—	—	—
42172	Plumbing & heating equipment & supplies (hydronics) whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	D	D
4225	Farm-product raw material whsle .....	—	49.8	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle .....	D	D	D	D	—	—	—	—
	<b>OAK HILL, TN *</b>								
<b>42</b>	<b>Wholesale trade .....</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	D	D	—	—	—	—	—	—
4219	Miscellaneous durable goods whsle .....	D	D	—	—	—	—	—	—

See footnotes at end of table.

**Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>OAK RIDGE, TN *</b>									
42	Wholesale trade .....	18.2	7.1	D	D	—	—	D	D
421	Wholesale trade, durable goods .....	18.1	9.4	D	D	—	—	D	D
4214	Professional & commercial equipment & supplies whsle .....	—	23.6	D	D	—	—	—	—
42149	Other professional equipment & supplies whsle .....	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	18.6	.2	18.6	.2	—	—	—	—
<b>OAK RIDGE, TN (ANDERSON COUNTY PART) *</b>									
42	Wholesale trade .....	18.2	7.1	D	D	—	—	D	D
421	Wholesale trade, durable goods .....	18.1	9.4	D	D	—	—	D	D
4214	Professional & commercial equipment & supplies whsle .....	—	23.6	D	D	—	—	—	—
42149	Other professional equipment & supplies whsle .....	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	18.6	.2	18.6	.2	—	—	—	—
<b>OLIVER SPRINGS, TN *</b>									
42	Wholesale trade .....	D	D	D	D	—	—	—	—
<b>OLIVER SPRINGS, TN (ROANE COUNTY PART) *</b>									
42	Wholesale trade .....	D	D	D	D	—	—	—	—
<b>ONEIDA, TN</b>									
42	Wholesale trade .....	20.2	46.5	20.2	46.5	—	—	—	—
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle .....	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals .....	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle .....	D	D	D	D	—	—	—	—
42294	Tobacco & tobacco product whsle .....	D	D	—	—	—	—	—	—
<b>PARIS, TN</b>									
42	Wholesale trade .....	D	D	D	D	D	D	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	—	—	—	—	D	D
42111	Automobile & other motor vehicle whsle .....	D	D	—	—	—	—	D	D
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—
42185	Service establishment equipment & supplies whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	1.1	5.2	D	D	—	—	—	—
4224	Grocery & related products whsle .....	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle .....	D	D	—	—	—	—	—	—
4225	Farm-product raw material whsle .....	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle .....	D	D	D	D	—	—	—	—
<b>PIGEON FORGE, TN</b>									
42	Wholesale trade .....	D	D	D	D	D	D	—	—

See footnotes at end of table.

Table 8. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D.]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>PORTLAND, TN</b>									
42	Wholesale trade .....	—	—	—	—	—	—	—	—
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle .....	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle .....	D	D	D	D	—	—	—	—
42299	Other miscellaneous nondurable goods whsle ..	D	D	D	D	—	—	—	—
<b>PULASKI, TN</b>									
42	Wholesale trade .....	3.2	1.6	D	D	D	D	—	—
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle .....	D	D	D	D	—	—	—	—
42193	Recyclable material whsle .....	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle .....	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals .....	—	—	—	—	—	—	—	—
<b>RED BANK, TN</b>									
42	Wholesale trade .....	20.7	29.9	D	D	D	D	—	—
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	—	—	—	—	—	—
4223	Apparel, piece goods, & notions whsle .....	D	D	—	—	—	—	—	—
<b>RIPLEY, TN</b>									
42	Wholesale trade .....	D	D	D	D	D	D	—	—
421	Wholesale trade, durable goods .....	D	D	D	D	D	D	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	D	D	—	—
42181	Construction & mining (except petroleum) machinery & equip whsle .....	D	D	—	—	D	D	—	—
42182	Farm & garden machinery & equipment whsle ..	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle .....	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle .....	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals .....	D	D	—	—	—	—	—	—
<b>ROCKWOOD, TN</b>									
42	Wholesale trade .....	.2	—	D	D	D	D	—	—
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle .....	D	D	D	D	—	—	—	—
42193	Recyclable material whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	—	—	D	D	—	—
4224	Grocery & related products whsle .....	D	D	—	—	—	—	—	—
42249	Other grocery & related products whsle .....	D	D	—	—	—	—	—	—
<b>ROGERSVILLE, TN</b>									
42	Wholesale trade .....	18.5	—	D	D	—	—	D	D
421	Wholesale trade, durable goods .....	D	D	—	—	—	—	—	—
<b>SAVANNAH, TN</b>									
42	Wholesale trade .....	19.1	5.3	19.1	5.3	—	—	—	—
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle .....	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals .....	D	D	—	—	—	—	—	—
<b>SELMER, TN</b>									
42	Wholesale trade .....	D	D	D	D	—	—	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle .....	D	D	D	D	—	—	—	—

See footnotes at end of table.

**Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D.]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>SEVIERVILLE, TN</b>								
42	Wholesale trade .....	.6	.8	D	D	—	—	D	D
421	Wholesale trade, durable goods .....	1.3	—	D	D	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	—	1.6	—	1.6	—	—	—	—
4227	Petroleum & petroleum products whsle .....	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals .....	D	D	—	—	—	—	—	—
	<b>SHELBYVILLE, TN</b>								
42	Wholesale trade .....	D	D	D	D	—	—	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle .....	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle .....	D	D	D	D	—	—	—	—
	<b>SIGNAL MOUNTAIN, TN</b>								
42	Wholesale trade .....	D	D	D	D	—	—	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle .....	D	D	D	D	—	—	—	—
	<b>SMITHVILLE, TN</b>								
42	Wholesale trade .....	D	D	D	D	D	D	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	D	D	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	—	—	D	D	—	—
42112	Motor vehicle supplies & new parts whsle .....	D	D	—	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	—	—	—	—	D	D
4224	Grocery & related products whsle .....	D	D	—	—	—	—	D	D
	<b>SMYRNA, TN</b>								
42	Wholesale trade .....	29.4	3.6	D	D	D	D	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4215	Metal & mineral (except petroleum) whsle .....	D	D	D	D	—	—	—	—
42151	Metal service centers & offices .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle .....	D	D	—	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	D	D	—	—
4224	Grocery & related products whsle .....	D	D	D	D	—	—	—	—
42243	Dairy products, (except dried or canned) whsle .....	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle .....	D	D	—	—	—	—	—	—
42271	Petroleum bulk stations & terminals .....	D	D	—	—	—	—	—	—
	<b>SODDY-DAISY, TN</b>								
42	Wholesale trade .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	D	D	—	—	—	—	—	—
42281	Beer & ale whsle .....	D	D	—	—	—	—	—	—
	<b>SOUTH FULTON, TN</b>								
42	Wholesale trade .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
	<b>SOUTH PITTSBURG, TN</b>								
42	Wholesale trade .....	D	D	D	D	D	D	—	—
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle .....	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals .....	D	D	—	—	—	—	—	—

See footnotes at end of table.

**Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D.]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>SPARTA, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>D</b>	<b>D</b>	<b>1.2</b>	<b>16.6</b>	<b>—</b>	<b>—</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4213 42131	Lumber & other construction materials whsle .....	D	D	D	D	—	—	—	—
	Lumber, plywood, millwork, & wood panel whsle .....	D	D	—	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4227 42271	Petroleum & petroleum products whsle .....	D	D	D	D	—	—	—	—
	Petroleum bulk stations & terminals .....	D	D	—	—	—	—	—	—
<b>SPRINGFIELD, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>5.1</b>	<b>10.4</b>	<b>6.2</b>	<b>1.6</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	D	D	D	D
4224 42249	Grocery & related products whsle .....	D	D	—	—	—	—	—	—
	Other grocery & related products whsle .....	D	D	—	—	—	—	—	—
4225	Farm-product raw material whsle .....	D	D	—	—	—	—	—	—
4227 42271	Petroleum & petroleum products whsle .....	D	D	D	D	—	—	—	—
	Petroleum bulk stations & terminals .....	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle .....	D	D	—	—	—	—	—	—
<b>SWEETWATER, TN *</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	D	D	—	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
<b>SWEETWATER, TN (MONROE COUNTY PART) *</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	D	D	—	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
<b>TRENTON, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	17.4	1.5	D	D	—	—	—	—
4218 42182	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—
	Farm & garden machinery & equipment whsle ..	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle .....	D	D	D	D	—	—	—	—
<b>TULLAHOMA, TN *</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>6.9</b>	<b>1.5</b>	<b>6.9</b>	<b>1.5</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>
421	Wholesale trade, durable goods .....	1.3	12.4	1.3	12.4	—	—	—	—
422	Wholesale trade, nondurable goods .....	7.6	—	7.6	—	—	—	—	—
4224 42249	Grocery & related products whsle .....	D	D	D	D	—	—	—	—
	Other grocery & related products whsle .....	D	D	D	D	—	—	—	—
4227 42271	Petroleum & petroleum products whsle .....	D	D	D	D	—	—	—	—
	Petroleum bulk stations & terminals .....	D	D	—	—	—	—	—	—
4228 42281	Beer, wine, & distilled alcoholic beverage whsle ..	D	D	—	—	—	—	—	—
	Beer & ale whsle .....	D	D	—	—	—	—	—	—
4229 42294	Miscellaneous nondurable goods whsle .....	D	D	D	D	—	—	—	—
	Tobacco & tobacco product whsle .....	D	D	—	—	—	—	—	—

See footnotes at end of table.

**Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>TULLAHOMA, TN (COFFEE COUNTY PART) *</b>								
42	Wholesale trade .....	6.9	1.5	6.9	1.5	—	—	—	—
421	Wholesale trade, durable goods .....	1.3	12.4	1.3	12.4	—	—	—	—
422	Wholesale trade, nondurable goods .....	7.6	—	7.6	—	—	—	—	—
4224	Grocery & related products whsle .....	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle .....	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle .....	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals .....	D	D	—	—	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	D	D	—	—	—	—	—	—
42281	Beer & ale whsle .....	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle .....	D	D	D	D	—	—	—	—
42294	Tobacco & tobacco product whsle .....	D	D	—	—	—	—	—	—
	<b>UNION CITY, TN</b>								
42	Wholesale trade .....	1.3	.4	1.5	.5	—	—	—	—
421	Wholesale trade, durable goods .....	5.2	2.1	5.2	2.1	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	D	D	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	D	D	D	D	—	—	—	—
42173	Warm air heating & air-conditioning equipment & supplies whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	.4	—	.4	—	—	—	—	—
4225	Farm-product raw material whsle .....	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle .....	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals .....	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle .....	D	D	D	D	—	—	—	—
42299	Other miscellaneous nondurable goods whsle ..	D	D	D	D	—	—	—	—
	<b>WAVERLY, TN</b>								
42	Wholesale trade .....	D	D	D	D	—	—	—	—
	<b>WHITE HOUSE, TN *</b>								
42	Wholesale trade .....	.5	.2	D	D	—	—	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—
42186	Transportation equipment & supplies (exc motor vehicle) whsle .....	D	D	D	D	—	—	—	—
	<b>WHITE HOUSE, TN (ROBERTSON COUNTY PART) *</b>								
42	Wholesale trade .....	D	D	D	D	—	—	—	—
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—
42186	Transportation equipment & supplies (exc motor vehicle) whsle .....	D	D	D	D	—	—	—	—
	<b>WHITE HOUSE, TN (SUMNER COUNTY PART) *</b>								
42	Wholesale trade .....	D	D	D	D	—	—	D	D
	<b>WINCHESTER, TN</b>								
42	Wholesale trade .....	14.0	—	14.0	—	—	—	—	—
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
	<b>BALANCE OF ANDERSON COUNTY, TN</b>								
42	Wholesale trade .....	D	D	D	D	—	—	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—

See footnotes at end of table.



Table 8. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>BALANCE OF BEDFORD COUNTY, TN</b>									
42	Wholesale trade .....	D	D	D	D	—	—	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
<b>BALANCE OF BENTON COUNTY, TN</b>									
42	Wholesale trade .....	3.2	18.9	3.2	18.9	—	—	—	—
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle .....	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals .....	D	D	—	—	—	—	—	—
<b>BALANCE OF BLEDSOE COUNTY, TN</b>									
42	Wholesale trade .....	D	D	D	D	—	—	—	—
<b>BALANCE OF BLOUNT COUNTY, TN</b>									
42	Wholesale trade .....	1.0	3.1	D	D	—	—	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	—	—	—	—	D	D
42113	Tire & tube whsle .....	D	D	—	—	—	—	D	D
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—
42181	Construction & mining (except petroleum) machinery & equip whsle .....	—	18.3	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	D	D
4224	Grocery & related products whsle .....	D	D	D	D	—	—	—	—
42242	Packaged frozen food whsle .....	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle .....	D	D	D	D	—	—	—	—
<b>BALANCE OF BRADLEY COUNTY, TN</b>									
42	Wholesale trade .....	3.3	.8	3.3	.8	—	—	—	—
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
<b>BALANCE OF CAMPBELL COUNTY, TN</b>									
42	Wholesale trade .....	D	D	D	D	—	—	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle .....	D	D	D	D	—	—	—	—
42139	Other construction materials whsle .....	D	D	D	D	—	—	—	—
<b>BALANCE OF CANNON COUNTY, TN</b>									
42	Wholesale trade .....	D	D	D	D	—	—	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle .....	D	D	D	D	—	—	—	—
<b>BALANCE OF CARROLL COUNTY, TN</b>									
42	Wholesale trade .....	D	D	D	D	—	—	—	—
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle .....	D	D	D	D	—	—	—	—
<b>BALANCE OF CARTER COUNTY, TN</b>									
42	Wholesale trade .....	D	D	D	D	—	—	—	—
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle .....	D	D	D	D	—	—	—	—
42193	Recyclable material whsle .....	D	D	D	D	—	—	—	—

See footnotes at end of table.

Table 8. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>BALANCE OF CHEATHAM COUNTY, TN</b>									
42	Wholesale trade .....	D	D	D	D	D	D	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	-	-	-	-
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods .....	D	D	-	-	-	-	-	-
<b>BALANCE OF CHESTER COUNTY, TN</b>									
42	Wholesale trade .....	D	52.8	D	52.8	-	-	-	-
421	Wholesale trade, durable goods .....	D	D	D	D	-	-	-	-
<b>BALANCE OF CLAIBORNE COUNTY, TN</b>									
42	Wholesale trade .....	D	D	D	D	D	D	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods .....	D	D	D	D	-	-	D	D
<b>BALANCE OF CLAY COUNTY, TN</b>									
42	Wholesale trade .....	D	D	D	D	-	-	-	-
421	Wholesale trade, durable goods .....	D	D	D	D	-	-	-	-
<b>BALANCE OF COCKE COUNTY, TN</b>									
42	Wholesale trade .....	2.4	-	D	D	-	-	D	D
422	Wholesale trade, nondurable goods .....	D	D	-	-	-	-	D	D
<b>BALANCE OF COFFEE COUNTY, TN</b>									
42	Wholesale trade .....	5.1	2.9	5.1	2.9	-	-	-	-
421	Wholesale trade, durable goods .....	D	D	D	D	-	-	-	-
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods .....	D	D	D	D	-	-	-	-
<b>BALANCE OF CROCKETT COUNTY, TN</b>									
42	Wholesale trade .....	D	D	D	D	D	D	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	-	-	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	D	D	-	-	-	-
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods .....	D	D	D	D	-	-	-	-
4224	Grocery & related products whsle .....	D	D	D	D	-	-	-	-
42242	Packaged frozen food whsle .....	D	D	D	D	-	-	-	-
422420	Packaged frozen food whsle .....	D	D	D	D	-	-	-	-
<b>BALANCE OF CUMBERLAND COUNTY, TN</b>									
42	Wholesale trade .....	2.3	-	D	D	-	-	D	D
421	Wholesale trade, durable goods .....	2.3	-	D	D	-	-	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	-	-	-	-	-	-
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	-	-	-	-
<b>BALANCE OF DECATUR COUNTY, TN</b>									
42	Wholesale trade .....	37.4	-	37.4	-	-	-	-	-
421	Wholesale trade, durable goods .....	D	D	D	D	-	-	-	-
<b>BALANCE OF DEKALB COUNTY, TN</b>									
42	Wholesale trade .....	D	D	D	D	-	-	-	-

See footnotes at end of table.

**Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>BALANCE OF DICKSON COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>1.3</b>	<b>30.2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle .....	D	D	D	D	—	—	—	—
42131	Lumber, plywood, millwork, & wood panel whsle .....	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	6.4	—	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	—	—	D	D	—	—
4224	Grocery & related products whsle .....	D	D	—	—	—	—	—	—
42249	Other grocery & related products whsle .....	D	D	—	—	—	—	—	—
<b>BALANCE OF DYER COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle .....	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle .....	D	D	D	D	—	—	—	—
<b>BALANCE OF FAYETTE COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>9.2</b>	<b>.6</b>	<b>14.9</b>	<b>1.0</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>
421	Wholesale trade, durable goods .....	12.4	—	D	D	—	—	D	D
4212	Furniture & home furnishings whsle .....	D	D	—	—	—	—	D	D
42121	Furniture whsle .....	D	D	—	—	—	—	D	D
421210	Furniture whsle .....	D	D	—	—	—	—	D	D
4212101	Household & lawn furniture whsle .....	D	D	—	—	—	—	D	D
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle .....	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whsle .....	D	D	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm dealers .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	3.6	1.6	D	D	—	—	D	D
4223	Apparel, piece goods, & notions whsle .....	D	D	—	—	—	—	—	—
42231	Piece goods, notions, & other dry goods whsle .....	D	D	—	—	—	—	—	—
422310	Piece goods, notions, & other dry goods whsle .....	D	D	—	—	—	—	—	—
<b>BALANCE OF FENTRESS COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>27.8</b>	<b>—</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>—</b>	<b>—</b>
<b>BALANCE OF FRANKLIN COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>17.5</b>	<b>1.3</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>—</b>	<b>—</b>
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle .....	D	D	—	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
<b>BALANCE OF GIBSON COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>—</b>	<b>—</b>
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	D	D	—	—	—	—
42114	Motor vehicle parts, (used) whsle .....	D	D	D	D	—	—	—	—
<b>BALANCE OF GILES COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>2.0</b>	<b>.3</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle .....	—	—	—	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle .....	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle .....	D	D	D	D	—	—	—	—
<b>BALANCE OF GRAINGER COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>2.7</b>	<b>2.6</b>	<b>D</b>	<b>D</b>	<b>—</b>	<b>—</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	D	D	—	—	—	—

See footnotes at end of table.

Table 8. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>BALANCE OF GREENE COUNTY, TN</b>									
42	Wholesale trade .....	D	D	D	D	-	-	-	-
421	Wholesale trade, durable goods .....	D	D	D	D	-	-	-	-
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	D	D	-	-	-	-
42114	Motor vehicle parts, (used) whsle .....	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods .....	D	D	D	D	-	-	-	-
<b>BALANCE OF GRUNDY COUNTY, TN</b>									
42	Wholesale trade .....	-	-	D	D	-	-	D	D
<b>BALANCE OF HAMBLLEN COUNTY, TN</b>									
42	Wholesale trade .....	D	D	D	D	-	-	-	-
421	Wholesale trade, durable goods .....	-	1.2	-	1.2	-	-	-	-
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	D	D	D	D	-	-	-	-
42171	Hardware whsle .....	D	D	D	D	-	-	-	-
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	-	-	-	-
4219	Miscellaneous durable goods whsle .....	D	D	D	D	-	-	-	-
<b>BALANCE OF HAMILTON COUNTY, TN</b>									
42	Wholesale trade .....	6.9	1.2	12.5	2.1	-	-	-	-
421	Wholesale trade, durable goods .....	10.5	1.6	14.0	2.2	-	-	-	-
4213	Lumber & other construction materials whsle ....	D	D	-	-	-	-	-	-
4214	Professional & commercial equipment & supplies whsle .....	D	D	D	D	-	-	-	-
4218	Machinery, equipment, & supplies whsle .....	D	D	-	-	-	-	-	-
4219	Miscellaneous durable goods whsle .....	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods .....	2.2	.6	7.4	1.9	-	-	-	-
4223	Apparel, piece goods, & notions whsle .....	D	D	-	-	-	-	-	-
42231	Piece goods, notions, & other dry goods whsle .	D	D	-	-	-	-	-	-
4229	Miscellaneous nondurable goods whsle .....	D	D	-	-	-	-	-	-
42299	Other miscellaneous nondurable goods whsle .	D	D	-	-	-	-	-	-
<b>BALANCE OF HANCOCK COUNTY, TN</b>									
42	Wholesale trade .....	-	-	-	-	-	-	-	-
421	Wholesale trade, durable goods .....	D	D	D	D	-	-	-	-
<b>BALANCE OF HARDEMAN COUNTY, TN</b>									
42	Wholesale trade .....	D	D	D	D	-	-	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	-	-	-	-
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	D	D	-	-	-	-
4213	Lumber & other construction materials whsle ....	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods .....	D	D	D	D	-	-	-	-
<b>BALANCE OF HARDIN COUNTY, TN</b>									
42	Wholesale trade .....	2.6	-	D	D	-	-	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods .....	D	D	-	-	-	-	-	-
<b>BALANCE OF HAWKINS COUNTY, TN</b>									
42	Wholesale trade .....	D	D	D	D	-	-	-	-
421	Wholesale trade, durable goods .....	D	D	D	D	-	-	-	-
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	-	-	-	-
<b>BALANCE OF HAYWOOD COUNTY, TN</b>									
42	Wholesale trade .....	D	D	-	-	-	-	D	D

See footnotes at end of table.

Table 8. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>BALANCE OF HENDERSON COUNTY, TN</b>									
42	Wholesale trade .....	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods .....	D	D	D	D	-	-	-	-
<b>BALANCE OF HENRY COUNTY, TN</b>									
42	Wholesale trade .....	D	D	D	D	-	-	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	-	-	-	-
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	-	-	-	-
4219	Miscellaneous durable goods whsle .....	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods .....	D	D	D	D	-	-	-	-
<b>BALANCE OF HICKMAN COUNTY, TN</b>									
42	Wholesale trade .....	D	D	D	D	-	-	-	-
<b>BALANCE OF HOUSTON COUNTY, TN</b>									
42	Wholesale trade .....	D	D	D	D	-	-	-	-
<b>BALANCE OF HUMPHREYS COUNTY, TN</b>									
42	Wholesale trade .....	D	D	D	D	-	-	-	-
421	Wholesale trade, durable goods .....	D	D	D	D	-	-	-	-
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods .....	D	D	D	D	-	-	-	-
4225	Farm-product raw material whsle .....	D	D	D	D	-	-	-	-
<b>BALANCE OF JACKSON COUNTY, TN</b>									
42	Wholesale trade .....	D	D	D	D	-	-	-	-
<b>BALANCE OF JEFFERSON COUNTY, TN</b>									
42	Wholesale trade .....	15.6	12.0	D	D	D	D	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	-	-	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	D	D	-	-	-	-
4219	Miscellaneous durable goods whsle .....	D	D	-	-	-	-	-	-
42199	Other miscellaneous durable goods whsle .....	D	D	-	-	-	-	-	-
422	Wholesale trade, nondurable goods .....	D	D	-	-	-	-	-	-
<b>BALANCE OF JOHNSON COUNTY, TN</b>									
42	Wholesale trade .....	D	D	D	D	-	-	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	-	-	-	-
4213	Lumber & other construction materials whsle .....	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods .....	D	D	-	-	-	-	-	-

See footnotes at end of table.

**Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D.]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>BALANCE OF KNOX COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>1.4</b>	<b>1.2</b>	<b>1.8</b>	<b>1.0</b>	—	<b>1.7</b>	—	<b>2.3</b>
421	Wholesale trade, durable goods .....	1.4	1.3	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	D	D	—	—	D	D
42111	Automobile & other motor vehicle whsle .....	—	1.6	—	—	—	—	D	D
42112	Motor vehicle supplies & new parts whsle .....	D	D	D	D	—	—	—	—
42114	Motor vehicle parts, (used) whsle .....	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle .....	D	D	—	—	—	—	—	—
42139	Other construction materials whsle .....	D	D	—	—	—	—	—	—
4214	Professional & commercial equipment & supplies whsle .....	D	D	D	D	—	—	—	—
42141	Photographic equipment & supplies whsle .....	D	D	—	—	—	—	—	—
42143	Computer & computer peripheral equipment & software whsle .....	D	D	D	D	—	—	—	—
42145	Medical, dental, & hospital equipment & supplies whsle .....	2.0	2.3	D	D	—	—	—	—
4216	Electrical goods whsle .....	D	D	D	D	—	—	—	—
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	D	D	D	D	—	—	—	—
42162	Electrical appliance, television & radio set whsle .....	D	D	D	D	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	D	D	D	D	D	D	D	D
42171	Hardware whsle .....	D	D	—	—	—	—	—	—
42172	Plumbing & heating equipment & supplies (hydronics) whsle .....	D	D	D	D	—	—	—	—
42173	Warm air heating & air-conditioning equipment & supplies whsle .....	D	D	—	—	D	D	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—
42181	Construction & mining (except petroleum) machinery & equip whsle .....	11.9	.7	11.9	.7	—	—	—	—
42183	Industrial machinery & equipment whsle .....	D	D	D	D	—	—	—	—
42184	Industrial supplies whsle .....	D	D	D	D	—	—	—	—
42185	Service establishment equipment & supplies whsle .....	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle .....	D	D	D	D	—	—	—	—
42191	Sporting & recreational goods & supplies whsle .....	21.4	32.2	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	1.6	.8	D	D	D	D	D	D
4221	Paper & paper product whsle .....	D	D	D	D	—	—	—	—
42212	Stationery & office supplies whsle .....	D	D	—	—	—	—	—	—
4223	Apparel, piece goods, & notions whsle .....	D	D	—	—	—	—	D	D
42234	Footwear whsle .....	D	D	—	—	—	—	D	D
4224	Grocery & related products whsle .....	.1	.9	D	D	D	D	D	D
42245	Confectionery whsle .....	D	D	—	—	—	—	—	—
42249	Other grocery & related products whsle .....	D	D	—	—	—	—	D	D
4229	Miscellaneous nondurable goods whsle .....	D	D	D	D	—	—	—	—
42292	Book, periodical, & newspaper whsle .....	1.7	—	1.7	—	—	—	—	—
<b>BALANCE OF LAKE COUNTY, TN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	—	—	—	—
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle .....	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle .....	D	D	D	D	—	—	—	—
42291	Farm supplies whsle .....	D	D	D	D	—	—	—	—
422910	Farm supplies whsle .....	D	D	D	D	—	—	—	—
4229101	Farm supplies—farm dealers .....	D	D	D	D	—	—	—	—

See footnotes at end of table.

**Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D.]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>BALANCE OF LAUDERDALE COUNTY, TN</b>								
42	Wholesale trade .....	D	D	D	D	—	—	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whse .....	D	D	D	D	—	—	—	—
42114	Motor vehicle parts, (used) whse .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whse .....	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whse .....	D	D	D	D	—	—	—	—
42193	Recyclable material whse .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whse .....	D	D	D	D	—	—	—	—
	<b>BALANCE OF LAWRENCE COUNTY, TN</b>								
42	Wholesale trade .....	D	D	D	D	—	—	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whse .....	D	D	D	D	—	—	—	—
	<b>BALANCE OF LEWIS COUNTY, TN</b>								
42	Wholesale trade .....	D	D	D	D	—	—	—	—
	<b>BALANCE OF LINCOLN COUNTY, TN</b>								
42	Wholesale trade .....	5.9	—	D	D	—	—	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whse .....	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whse .....	D	D	—	—	—	—	—	—
	<b>BALANCE OF LOUDON COUNTY, TN</b>								
42	Wholesale trade .....	D	D	D	D	—	—	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
	<b>BALANCE OF MCMINN COUNTY, TN</b>								
42	Wholesale trade .....	D	D	D	D	—	—	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whse .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whse .....	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals .....	D	D	—	—	—	—	—	—
	<b>BALANCE OF MCNAIRY COUNTY, TN</b>								
42	Wholesale trade .....	24.8	4.9	24.8	4.9	—	—	—	—
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whse .....	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whse .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
	<b>BALANCE OF MACON COUNTY, TN</b>								
42	Wholesale trade .....	1.3	—	1.3	—	—	—	—	—
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
	<b>BALANCE OF MADISON COUNTY, TN</b>								
42	Wholesale trade .....	D	D	D	D	D	D	—	—
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whse .....	D	D	D	D	—	—	—	—
42193	Recyclable material whse .....	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whse .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	—	—	D	D	—	—
4224	Grocery & related products whse .....	D	D	—	—	—	—	—	—
42249	Other grocery & related products whse .....	D	D	—	—	—	—	—	—

See footnotes at end of table.

Table 8. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>BALANCE OF MARION COUNTY, TN</b>								
42	Wholesale trade .....	D	D	D	D	D	D	-	-
	<b>BALANCE OF MARSHALL COUNTY, TN</b>								
42	Wholesale trade .....	D	D	D	D	-	-	-	-
	<b>BALANCE OF MAURY COUNTY, TN</b>								
42	Wholesale trade .....	D	D	D	D	D	D	D	D
421	Wholesale trade, durable goods .....	D	D	-	-	-	-	-	-
422	Wholesale trade, nondurable goods .....	D	D	-	-	-	-	D	D
4225	Farm-product raw material whsle .....	D	D	-	-	-	-	D	D
	<b>BALANCE OF MEIGS COUNTY, TN</b>								
42	Wholesale trade .....	D	D	D	D	-	-	D	D
421	Wholesale trade, durable goods .....	D	D	-	-	-	-	-	-
	<b>BALANCE OF MONROE COUNTY, TN</b>								
42	Wholesale trade .....	9.2	1.5	D	D	-	-	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods .....	D	D	-	-	-	-	D	D
4225	Farm-product raw material whsle .....	D	D	-	-	-	-	D	D
	<b>BALANCE OF MONTGOMERY COUNTY, TN</b>								
42	Wholesale trade .....	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods .....	D	D	D	D	-	-	-	-
4229	Miscellaneous nondurable goods whsle .....	D	D	D	D	-	-	-	-
42291	Farm supplies whsle .....	D	D	D	D	-	-	-	-
	<b>BALANCE OF MORGAN COUNTY, TN</b>								
42	Wholesale trade .....	D	D	D	D	-	-	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	-	-	-	-
	<b>BALANCE OF OBION COUNTY, TN</b>								
42	Wholesale trade .....	D	D	D	D	-	-	-	-
421	Wholesale trade, durable goods .....	D	D	D	D	-	-	-	-
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods .....	D	D	D	D	-	-	-	-
4225	Farm-product raw material whsle .....	D	D	D	D	-	-	-	-
4227	Petroleum & petroleum products whsle .....	D	D	D	D	-	-	-	-
42271	Petroleum bulk stations & terminals .....	D	D	-	-	-	-	-	-
	<b>BALANCE OF OVERTON COUNTY, TN</b>								
42	Wholesale trade .....	D	D	D	D	-	-	-	-
	<b>BALANCE OF PERRY COUNTY, TN</b>								
42	Wholesale trade .....	D	D	D	D	-	-	-	-
421	Wholesale trade, durable goods .....	D	D	D	D	-	-	-	-
4213	Lumber & other construction materials whsle .....	D	D	D	D	-	-	-	-
	<b>BALANCE OF PICKETT COUNTY, TN</b>								
42	Wholesale trade .....	D	D	D	D	-	-	-	-

See footnotes at end of table.



Table 8. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>BALANCE OF POLK COUNTY, TN</b>									
42	Wholesale trade .....	D	D	D	D	D	D	—	—
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whse .....	D	D	D	D	—	—	—	—
42113	Tire & tube whse .....	D	D	D	D	—	—	—	—
421130	Tire & tube whse .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4226	Chemical & allied products whse .....	D	D	D	D	—	—	—	—
42269	Other chemical & allied products whse .....	D	D	D	D	—	—	—	—
422690	Other chemical & allied products whse .....	D	D	D	D	—	—	—	—
4226902	Other chemical & allied products whse .....	D	D	D	D	—	—	—	—
<b>BALANCE OF PUTNAM COUNTY, TN</b>									
42	Wholesale trade .....	D	D	D	D	—	—	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whse .....	D	D	D	D	—	—	—	—
42112	Motor vehicle supplies & new parts whse .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whse .....	D	D	D	D	—	—	—	—
<b>BALANCE OF RHEA COUNTY, TN</b>									
42	Wholesale trade .....	D	D	D	D	—	—	D	D
<b>BALANCE OF ROANE COUNTY, TN</b>									
42	Wholesale trade .....	D	D	D	D	—	—	—	—
<b>BALANCE OF ROBERTSON COUNTY, TN</b>									
42	Wholesale trade .....	4.7	13.6	7.1	20.8	D	D	D	D
421	Wholesale trade, durable goods .....	5.7	28.5	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whse .....	41.0	—	—	—	—	—	—	—
4213	Lumber & other construction materials whse .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	3.8	—	D	D	—	—	—	—
4224	Grocery & related products whse .....	D	D	—	—	—	—	—	—
4225	Farm-product raw material whse .....	D	D	—	—	—	—	—	—
<b>BALANCE OF RUTHERFORD COUNTY, TN</b>									
42	Wholesale trade .....	7.0	4.4	D	D	—	—	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whse .....	D	D	—	—	—	—	—	—
4219	Miscellaneous durable goods whse .....	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whse .....	D	D	D	D	—	—	—	—
<b>BALANCE OF SCOTT COUNTY, TN</b>									
42	Wholesale trade .....	42.7	—	42.7	—	—	—	—	—
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
<b>BALANCE OF SEQUATCHIE COUNTY, TN</b>									
42	Wholesale trade .....	D	D	D	D	—	—	—	—
<b>BALANCE OF SEVIER COUNTY, TN</b>									
42	Wholesale trade .....	13.2	5.3	D	D	D	D	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whse .....	D	D	D	D	—	—	—	—

See footnotes at end of table.

**Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>BALANCE OF SHELBY COUNTY, TN</b>									
42	Wholesale trade .....	.5	.7	1.0	1.2	—	.1	.1	—
421	Wholesale trade, durable goods .....	.9	1.0	3.1	3.0	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	D	D	D	D	—	—
42111	Automobile & other motor vehicle whsle .....	D	D	—	—	D	D	—	—
42112	Motor vehicle supplies & new parts whsle .....	D	D	D	D	D	D	—	—
42113	Tire & tube whsle .....	D	D	D	D	—	—	—	—
4212	Furniture & home furnishings whsle .....	D	D	D	D	—	—	D	D
42122	Home furnishings whsle .....	D	D	D	D	—	—	D	D
4213	Lumber & other construction materials whsle .....	D	D	D	D	—	—	—	—
42139	Other construction materials whsle .....	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle .....	.3	1.1	D	D	D	D	—	—
42142	Office equipment whsle .....	D	D	D	D	—	—	—	—
42143	Computer & computer peripheral equipment & software whsle .....	D	D	D	D	—	—	—	—
42144	Other commercial equipment whsle .....	D	D	—	—	—	—	—	—
42145	Medical, dental, & hospital equipment & supplies whsle .....	D	D	—	—	—	—	—	—
42146	Ophthalmic goods whsle .....	D	D	—	—	D	D	—	—
4216	Electrical goods whsle .....	D	D	D	D	—	—	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	2.9	1.9	—	—	—	—	D	D
42169	Other electronic parts & equipment whsle .....	D	D	D	D	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	—	.4	—	.6	—	—	D	D
42171	Hardware whsle .....	D	D	D	D	—	—	—	—
42172	Plumbing & heating equipment & supplies (hydronics) whsle .....	D	D	—	—	—	—	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	1.3	.9	2.1	1.4	D	D	D	D
42182	Farm & garden machinery & equipment whsle .....	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle .....	2.4	—	4.7	—	D	D	D	D
42184	Industrial supplies whsle .....	—	—	D	D	—	—	D	D
42185	Service establishment equipment & supplies whsle .....	D	D	D	D	—	—	—	—
42186	Transportation equipment & supplies (exc motor vehicle) whsle .....	—	—	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle .....	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	.2	.4	.2	.5	D	D	D	D
4221	Paper & paper product whsle .....	D	D	D	D	D	D	—	—
42212	Stationery & office supplies whsle .....	D	D	D	D	—	—	—	—
42213	Industrial & personal service paper whsle .....	D	D	—	—	—	—	—	—
4223	Apparel, piece goods, & notions whsle .....	D	D	D	D	D	D	—	—
42231	Piece goods, notions, & other dry goods whsle .....	D	D	—	—	D	D	—	—
42232	Men's & boys' clothing & furnishings whsle .....	D	D	D	D	D	D	—	—
42234	Footwear whsle .....	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle .....	1.0	.4	D	D	—	—	D	D
42249	Other grocery & related products whsle .....	D	D	—	—	—	—	—	—
4225	Farm-product raw material whsle .....	D	D	D	D	—	—	—	—
42259	Other farm product raw material whsle .....	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle .....	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle .....	D	D	D	D	D	D	—	—
42291	Farm supplies whsle .....	D	D	D	D	D	D	—	—
42292	Book, periodical, & newspaper whsle .....	D	D	D	D	—	—	—	—
42293	Flower, nursery stock, & florists' supplies whsle .....	D	D	—	—	—	—	—	—
42299	Other miscellaneous nondurable goods whsle .....	D	D	D	D	—	—	—	—
<b>BALANCE OF SMITH COUNTY, TN</b>									
42	Wholesale trade .....	12.3	37.8	D	D	—	—	D	D
422	Wholesale trade, nondurable goods .....	D	D	—	—	—	—	—	—

See footnotes at end of table.

Table 8. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>BALANCE OF SULLIVAN COUNTY, TN</b>									
42	Wholesale trade .....	D	D	15.0	1.7	D	D	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	D	D	—	—	D	D
42111	Automobile & other motor vehicle whsle .....	D	D	—	—	—	—	D	D
4213	Lumber & other construction materials whsle ....	D	D	D	D	—	—	—	—
4215	Metal & mineral (except petroleum) whsle .....	D	D	D	D	—	—	—	—
42151	Metal service centers & offices .....	D	D	D	D	—	—	—	—
4216	Electrical goods whsle .....	D	D	—	—	—	—	—	—
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	D	D	—	—
42183	Industrial machinery & equipment whsle .....	3.1	6.7	3.1	6.7	—	—	—	—
42186	Transportation equipment & supplies (exc motor vehicle) whsle .....	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	1.5	—	D	D	—	—	D	D
4224	Grocery & related products whsle .....	D	D	D	D	—	—	—	—
42243	Dairy products, (except dried or canned) whsle .....	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle .....	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals .....	D	D	D	D	—	—	—	—
<b>BALANCE OF SUMNER COUNTY, TN</b>									
42	Wholesale trade .....	18.3	9.8	25.9	8.5	—	—	—	13.2
421	Wholesale trade, durable goods .....	18.2	7.5	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	25.3	—	25.3	—	—	—	—	—
4219	Miscellaneous durable goods whsle .....	D	D	—	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	18.5	12.2	D	D	—	—	—	—
<b>BALANCE OF TIPTON COUNTY, TN</b>									
42	Wholesale trade .....	12.9	15.2	12.9	15.2	—	—	—	—
421	Wholesale trade, durable goods .....	4.9	.2	4.9	.2	—	—	—	—
422	Wholesale trade, nondurable goods .....	15.3	19.8	15.3	19.8	—	—	—	—
<b>BALANCE OF TROUSDALE COUNTY, TN</b>									
42	Wholesale trade .....	.2	24.5	D	D	—	—	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	D	D
4223	Apparel, piece goods, & notions whsle .....	D	D	D	D	—	—	—	—
<b>BALANCE OF UNICOI COUNTY, TN</b>									
42	Wholesale trade .....	D	D	D	D	D	D	—	—
421	Wholesale trade, durable goods .....	D	D	D	D	D	D	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	D	D	—	—	—	—
<b>BALANCE OF UNION COUNTY, TN</b>									
42	Wholesale trade .....	D	D	D	D	—	—	—	—
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
<b>BALANCE OF VAN BUREN COUNTY, TN</b>									
42	Wholesale trade .....	D	D	D	D	—	—	—	—

See footnotes at end of table.

Table 8. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D.]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>BALANCE OF WARREN COUNTY, TN</b>									
42	Wholesale trade .....	D	D	D	D	—	—	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	.7	—	.7	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	D	D
4229	Miscellaneous nondurable goods whsle .....	D	D	—	—	—	—	—	—
<b>BALANCE OF WASHINGTON COUNTY, TN</b>									
42	Wholesale trade .....	9.5	8.4	D	D	D	D	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle .....	D	D	—	—	—	—	D	D
42144	Other commercial equipment whsle .....	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle .....	D	D	D	D	—	—	—	—
<b>BALANCE OF WAYNE COUNTY, TN</b>									
42	Wholesale trade .....	D	D	D	D	—	—	D	D
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
<b>BALANCE OF WEAKLEY COUNTY, TN</b>									
42	Wholesale trade .....	1.9	—	D	D	D	D	—	—
421	Wholesale trade, durable goods .....	—	—	—	—	—	—	—	—
4219	Miscellaneous durable goods whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	1.9	—	D	D	D	D	—	—
4224	Grocery & related products whsle .....	D	D	D	D	—	—	—	—
42248	Fresh fruit & vegetable whsle .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle .....	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle .....	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle .....	D	D	D	D	D	D	—	—
42291	Farm supplies whsle .....	18.7	—	D	D	—	—	—	—
42292	Book, periodical, & newspaper whsle .....	D	D	—	—	D	D	—	—
<b>BALANCE OF WHITE COUNTY, TN</b>									
42	Wholesale trade .....	D	D	D	D	D	D	—	—
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	D	D	—	—	—	—
<b>BALANCE OF WILLIAMSON COUNTY, TN</b>									
42	Wholesale trade .....	D	D	D	D	D	D	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	D	D	D	D
4212	Furniture & home furnishings whsle .....	D	D	—	—	—	—	—	—
42122	Home furnishings whsle .....	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle .....	D	D	—	—	—	—	D	D
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	D	D
4225	Farm-product raw material whsle .....	—	—	D	D	—	—	D	D
4229	Miscellaneous nondurable goods whsle .....	D	D	—	—	—	—	—	—
<b>BALANCE OF WILSON COUNTY, TN</b>									
42	Wholesale trade .....	13.3	7.4	D	D	D	D	D	D
421	Wholesale trade, durable goods .....	D	D	36.6	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	—	—	—	—	—	—	—

<sup>1</sup>Includes sales information obtained from administrative records of other Federal agencies.

<sup>2</sup>Includes sales information which was imputed based on historic company ratios or administrative records, or on industry averages.

# Appendix A.

## Explanation of Terms

---

### **ANNUAL PAYROLL (\$1,000)**

Payroll includes all forms of compensation, such as salaries, wages, commissions, dismissal pay, bonuses, vacation allowances, sick-leave pay, and employee contributions to qualified pension plans paid during the year to all employees. For corporations, payroll includes amounts paid to officers and executives; for unincorporated businesses, it does not include profit or other compensation of proprietors or partners. Payroll is reported before deductions for social security, income tax, insurance, union dues, etc. This definition of payroll is the same as that used by the Internal Revenue Service (IRS) on Form 941.

### **BEGINNING-OF-YEAR INVENTORIES (\$1,000)**

The total value of merchandise inventories an establishment owned on December 31, 1996. Inventories must be located in the United States and its possessions, including Foreign Trade Zones in the United States, even if portions of these inventories were held at other locations. Exclude the value of inventories held by this establishment but owned by others.

### **END-OF-YEAR INVENTORIES (\$1,000)**

The total value of merchandise inventories owned on December 31, 1997. Inventories must be located in the United States and its possessions, including Foreign Trade Zones in the United States, even if portions of these inventories were held at other locations. Exclude the value of inventories held by this establishment but owned by others.

### **FIRST-QUARTER PAYROLL (\$1,000)**

Represents payroll paid to persons employed at any time during the quarter January to March 1997.

### **NUMBER OF EMPLOYEES**

Paid employees consists of full-time and part-time employees, including salaried officers and executives of corporations. Included are employees on paid sick leave, paid holidays, and paid vacations; not included are proprietors and partners of unincorporated businesses. The definition of paid employees is the same as that used on IRS Form 941.

### **WHOLESALE TRADE**

### **NUMBER OF ESTABLISHMENTS**

An establishment is a single physical location at which business is conducted and/or services are provided. It is not necessarily identical with a company or enterprise, which may consist of one establishment or more. Economic census figures represent a summary of reports for individual establishments rather than companies. For cases where a census report was received, separate information was obtained for each location where business was conducted. When administrative records of other Federal agencies were used instead of a census report, no information was available on the number of locations operated. Each economic census establishment was tabulated according to the physical location at which the business was conducted. The count of establishments represents those in business at any time during 1997.

When two activities or more were carried on at a single location under a single ownership, all activities generally were grouped together as a single establishment. The entire establishment was classified on the basis of its major activity and all data for it were included in that classification. However, when distinct and separate economic activities (for which different industry classification codes were appropriate) were conducted at a single location under a single ownership, separate establishment reports for each of the different activities were obtained in the census.

### **OPERATING EXPENSES (\$1,000)**

Includes payroll, employee benefits, interest and rent expenses, payroll taxes, cost of supplies used for operation, depreciation expenses, fundraising expenses, contracted or purchased services, and other expenses charged to operations during 1997. Expenses exclude cost of goods sold, income taxes, and interest for wholesale establishments; outlays for the purchase of real estate; construction and all other capital improvements; funds invested; assessments or dues paid to the parent or other chapters of the same organization; and, for fundraising organizations, funds transferred to charities and other organizations.

### **SALES, RECEIPTS, OR REVENUE ESTIMATED (PERCENT)**

Percent of total sales/receipts/revenue that was imputed based on historic company ratios or administrative records, or on industry averages.

---

**SALES, RECEIPTS, OR REVENUE FROM ADMINISTRATIVE RECORDS (PERCENT)**

Percent of total sales/receipts/revenue obtained from administrative records of other Federal agencies.

**SALES (\$1,000)**

Includes the total sales, shipments, receipts, revenue, or business done by establishments within the scope of the economic census.

Sales include merchandise sold for cash or credit by establishments primarily engaged in wholesale trade; receipts from rental or leasing of vehicles, equipment, instruments, tools, etc.; receipts for delivery, installation, maintenance, repair, alteration, storage, and other services; and gasoline, liquor, tobacco, and other excise taxes which are paid by the manufacturer and passed on to the wholesaler.

Sales are net after deductions for refunds and allowances for merchandise returned by customers. Trade-in

allowances are not deducted from total sales. Total sales do not include carrying or other credit charges; sales (or other) taxes collected from customers and forwarded to taxing authorities; and nonoperating income from such sources as investments, rental or sale of real estate, etc.

Sales in this report do not include wholesale sales made by manufacturers, retailers, service establishments, or other businesses whose primary activity is other than wholesale trade. They do include receipts other than from the sale of merchandise at wholesale, e.g., service receipts, retail sales, etc., by establishments primarily engaged in wholesale trade.

Sales figures include sales of all establishments in business at any time during the year. Sales shown for agents and brokers represented the value of the goods involved in the transactions rather than the commissions received or earnings.

# Appendix B.

## NAICS Codes, Titles, and Descriptions

---

### 42 WHOLESALE TRADE

The Wholesale Trade sector comprises establishments engaged in wholesaling merchandise, generally without transformation, and rendering services incidental to the sale of merchandise.

The wholesaling process is an intermediate step in the distribution of merchandise. Wholesalers are organized to sell or arrange the purchase or sale of (a) goods for resale (i.e., goods sold to other wholesalers or retailers), (b) capital or durable nonconsumer goods, and (c) raw and intermediate materials and supplies used in production.

Wholesalers sell merchandise to other businesses and normally operate from a warehouse or office. These warehouses and offices are characterized by having little or no display of merchandise. In addition, neither the design nor the location of the premises is intended to solicit walk-in traffic. Wholesalers do not normally use advertising directed to the general public. Customers are generally reached initially via telephone, in-person marketing, or by specialized advertising that may include Internet and other electronic means. Follow-up orders are either vendor-initiated or client-initiated, generally based on previous sales, and typically exhibit strong ties between sellers and buyers. In fact, transactions are often conducted between wholesalers and clients that have long-standing business relationships.

This sector comprises two main types of wholesalers: those that sell goods on their own account and those that arrange sales and purchases for others for a commission or fee.

1. Establishments that sell goods on their own account are known as wholesale merchants, distributors, jobbers, drop shippers, import/export merchants, and sales branches. These establishments typically maintain their own warehouse, where they receive and handle goods for their customers. Goods are generally sold without transformation, but may include integral functions, such as sorting, packaging, labeling, and other marketing services.
2. Establishments arranging for the purchase or sale of goods owned by others or purchasing goods on a commission basis are known as agents and brokers, commission merchants, import/export agents and brokers, auction companies, and manufacturers' representatives. These establishments operate from offices and generally do not own or handle the goods they sell.

Some wholesale establishments may be connected with a single manufacturer and promote and sell the particular manufacturers' products to a wide range of other wholesalers or retailers. Other wholesalers may be connected to a retail chain or a limited number of retail chains and only provide a variety of products needed by that particular retail operation(s). These wholesalers may obtain the products from a wide range of manufacturers. Still other wholesalers may not take title to the goods, but act as agents and brokers for a commission.

Although, in general, wholesaling normally denotes sales in large volumes, durable nonconsumer goods may be sold in single units. Sales of capital or durable nonconsumer goods used in the production of goods and services, such as farm machinery, medium and heavy duty trucks, and industrial machinery, are always included in wholesale trade.

### 421 Wholesale trade, durable goods

Industries in the Wholesale Trade, Durable Goods subsector sell or arrange the purchase or sale of capital or durable goods to other businesses. Durable goods are new or used items generally with a normal life expectancy of three years or more. Durable goods wholesale trade establishments are engaged in wholesaling products, such as motor vehicles, furniture, construction materials, machinery and equipment (including household-type appliances), metals and minerals (except petroleum), sporting goods, toys and hobby goods, recyclable materials, and parts.

The detailed industries within the subsector are organized in the classification structure based on the products sold. Within an industry, the types of establishments may vary, including wholesale merchants and/or agents and brokers.

### 4211 Motor Vehicle and Motor Vehicle Parts and Supplies Wholesalers

This NAICS industry group includes establishments classified in the following NAICS Industries: 42111, Automobile and other motor vehicle wholesalers; 42112, Motor vehicle supplies and new parts wholesalers; 42113, Tire and tube wholesalers; 42114, Motor vehicle parts (used) wholesalers.

### 42111 Automobile and Other Motor Vehicle Wholesalers

This industry comprises establishments primarily engaged in wholesaling new and used passenger automobiles, trucks, trailers, and other motor vehicles, such as motorcycles, motor homes, and snowmobiles.

---

### **421110 Automobile and Other Motor Vehicle Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling new and used passenger automobiles, trucks, trailers, and other motor vehicles, such as motorcycles, motor homes, and snowmobiles.

The data published with NAICS code 421110 include the following SIC industry:

5012 Automobiles and other motor vehicles

### **4211101 Automobile and Motorcycle Wholesalers**

Establishments primarily engaged in the wholesale distribution of new and used passenger vehicles (automobiles, motorcycles, motor scooters, and taxicabs), automobile trailers, and other similar vehicles.

### **4211102 Bus and Recreational Vehicle (Campers and Motor Homes) Wholesalers**

Establishments primarily engaged in the wholesale distribution of new and used buses and recreational vehicles.

### **4211103 Light Truck and Van (14,000 lb or Less) Wholesalers**

Establishments primarily engaged in the wholesale distribution of new and used light trucks and cargo vans under 14,000 lb. gross wt.

### **4211104 Medium Truck and Tractor (14,001 to 26,000 lb) Wholesalers**

Establishments primarily engaged in the wholesale distribution of new and used medium trucks and tractors 14,001 to 26,000 lb. gross wt.

### **4211105 Heavy Truck and Tractor (Over 26,000 lb) Wholesalers**

Establishments primarily engaged in the wholesale distribution of new and used heavy trucks and tractors over 26,000 lb. gross wt.

### **42112 Motor Vehicle Supplies and New Parts Wholesalers**

This industry comprises establishments primarily engaged in wholesaling motor vehicle supplies, accessories, tools, and equipment; and new motor vehicle parts (except new tires and tubes).

### **421120 Motor Vehicle Supplies and New Parts Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling motor vehicle supplies, accessories, tools, and equipment; and new motor vehicle parts (except new tires and tubes).

The data published with NAICS code 421120 include the following SIC industry:

5013 (pt) Motor vehicle supplies and new parts

### **4211201 Motor Vehicle Supplies and New Parts-Warehouse Distributors**

Establishments primarily engaged in selling for resale motor vehicle supplies and new parts from a warehouse. These establishments primarily sell to other wholesalers.

### **4211202 Motor Vehicle Supplies and New Parts-Jobbers**

Establishments primarily engaged in the wholesale distribution of motor vehicle supplies and new parts primarily from an office or warehouse and less than half of their sales are to other wholesalers.

### **4211203 Petroleum Products Marketing Equipment Wholesalers**

Establishments primarily engaged in the wholesale distribution of automotive service station equipment, automotive testing equipment, and automotive supplies for use in gasoline service or bulk stations.

### **42113 Tire and Tube Wholesalers**

This industry comprises establishments primarily engaged in wholesaling new and/or used tires and tubes for passenger and commercial vehicles.

### **421130 Tire and Tube Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling new and/or used tires and tubes for passenger and commercial vehicles.

The data published with NAICS code 421130 include the following SIC industry:

5014 (pt) Tires and tubes

### **42114 Motor Vehicle Parts (Used) Wholesalers**

This industry comprises establishments primarily engaged in wholesaling used motor vehicle parts (except used tires and tubes) and establishments primarily engaged in dismantling motor vehicles for the purpose of selling the parts.

### **421140 Motor Vehicle Parts (Used) Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling used motor vehicle parts (except used tires and tubes) and establishments primarily engaged in dismantling motor vehicles for the purpose of selling the parts.

The data published with NAICS code 421140 include the following SIC industry:

5015 Motor vehicle parts, used



---

## **4212 Furniture and Home Furnishing Wholesalers**

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42121, Furniture wholesalers; and 42122, Home furnishings wholesalers.

### **42121 Furniture Wholesalers**

This industry comprises establishments primarily engaged in wholesaling furniture (except hospital beds, medical furniture, and drafting tables).

#### **421210 Furniture Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling furniture (except hospital beds, medical furniture, and drafting tables).

The data published with NAICS code 421210 include the following SIC industry:

5021 (pt) Furniture

#### **4212101 Household and Lawn Furniture Wholesalers**

Establishments primarily engaged in the wholesale distribution of household (including lawn) furniture, bedsprings, mattresses, and all such component furniture parts.

#### **4212102 Office and Business Furniture Wholesalers**

Establishments primarily engaged in the wholesale distribution of filing cabinets (wood or steel), office furniture, store furniture, and public furniture for public parks and buildings.

#### **42122 Home Furnishings Wholesalers**

This industry comprises establishments primarily engaged in wholesaling home furnishings and/or housewares.

#### **421220 Home Furnishing Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling home furnishings and/or housewares.

The data published with NAICS code 421220 include the following SIC industry:

5023 (pt) Home furnishings

#### **4212201 Household China, Glassware, and Crockery Wholesalers**

Establishments primarily engaged in the wholesale distribution of table and household china, glassware, and earthenware.

## **4212202 Linen, Domestic, Drapery, and Curtain Wholesalers**

Establishments primarily engaged in the wholesale distribution of bedspreads, blankets, pillowcases, bed sheets, table linens, bathroom linens (e.g., towels, bath mats), curtains, and shades.

### **4212203 Floor Coverings Wholesalers**

Establishments primarily engaged in the wholesale distribution of carpets, rugs, and all other types of hard and soft surface floor coverings (excluding ceramic and clay tile).

### **4212204 Other Home Furnishings Wholesalers**

Establishments primarily engaged in the wholesale distribution of aluminum ware, lamps, glass mirrors, kitchen tools and utensils, and other general home furnishings and home wares, including antiques.

## **4213 Lumber and Other Construction Materials Wholesalers**

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42131, Lumber, plywood, millwork, and wood panel wholesalers; 42132, Brick, stone, and related construction materials wholesalers; 42133, Roofing, siding, and insulation material wholesalers; 42139, Other construction materials wholesalers.

### **42131 Lumber, Plywood, Millwork, and Wood Panel Wholesalers**

This industry comprises establishments primarily engaged in wholesaling lumber; plywood; reconstituted wood fiber products; wood fencing; doors and windows and their frames (all materials); wood roofing and siding; and/or other wood or metal millwork.

#### **421310 Lumber, Plywood, Millwork, and Wood Panel Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling lumber; plywood; reconstituted wood fiber products; wood fencing; doors and windows and their frames (all materials); wood roofing and siding; and/or other wood or metal millwork.

The data published with NAICS code 421310 include the following SIC industry:

5031 (pt) Lumber, plywood, millwork, and wood panels

#### **4213101 Lumber Wholesalers (Without Yard)**

Establishments primarily engaged in the wholesale distribution of rough, dressed, and finished lumber. These establishments order the goods which are shipped direct from the supplier to the customers without intermediate storage.

---

### **4213102 Lumber Wholesalers (With Yard)**

Establishments primarily engaged in the wholesale distribution of rough, dressed, and finished lumber primarily from a lot, warehouse, or office. These establishments perform warehousing and storage functions and usually make deliveries.

### **42131021 Lumber Wholesalers (With Yard)**

Establishments primarily engaged in the wholesale distribution of rough, dressed, and finished lumber primarily from a lot, warehouse, or office. These establishments perform warehousing and storage functions and usually make deliveries.

### **4213103 Plywood, Veneer, Millwork, and Wood Panel Wholesalers**

Establishments primarily engaged in the wholesale distribution of plywood (hardwood, softwood, and nonwood face), door and window frames, overhead doors, veneer, and other wood or metal millwork.

### **42131031 Plywood, Veneer, Millwork, and Wood Panel Wholesalers**

Establishments primarily engaged in the wholesale distribution of plywood (hardwood, softwood, and nonwood face), door and window frames, overhead doors, veneer, and other wood or metal millwork.

### **42132 Brick, Stone, and Related Construction Materials Wholesalers**

This industry comprises establishments primarily engaged in wholesaling stone, cement, lime, construction sand, and gravel; brick; asphalt and concrete mixtures; and/or concrete, stone, and structural clay products.

### **421320 Brick, Stone, and Related Construction Material Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling stone, cement, lime, construction sand, and gravel; brick; asphalt and concrete mixtures; and/or concrete, stone, and structural clay products

The data published with NAICS code 421320 include the following SIC industry:

5032 (pt) Brick, stone and related construction materials

### **4213201 Brick, Block, Tile, Clay/Cement Sewer Pipe Wholesalers**

Establishments primarily engaged in the wholesale distribution of brick (except refractory), block, and clay construction materials (except refractories).

### **42132011 Brick, Block, Tile, Clay/Cement Sewer Pipe Wholesalers**

Establishments primarily engaged in the wholesale distribution of brick (except refractory), block, and clay construction materials (except refractories).

### **4213202 Sand, Gravel, and Stone Wholesalers**

Establishments primarily engaged in the wholesale distribution of construction sand, gravel, and stone.

### **42132021 Sand, Gravel, and Stone Wholesalers**

Establishments primarily engaged in the wholesale distribution of construction sand, gravel, and stone.

### **4213203 Cement, Lime, and Related Products Wholesalers**

Establishments primarily engaged in the wholesale distribution of cement, lime, asphalt, and other related products.

### **42132031 Cement, Lime, and Related Products Wholesalers**

Establishments primarily engaged in the wholesale distribution of cement, lime, asphalt, and other related products.

### **42133 Roofing, Siding, and Insulation Material Wholesalers**

This industry comprises establishments primarily engaged in wholesaling nonwood roofing and nonwood siding and insulation materials.

### **421330 Roofing, Siding, and Insulation Material Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling nonwood roofing and nonwood siding and insulation materials.

The data published with NAICS code 421330 include the following SIC industry:

5033 (pt) Roofing, siding, and insulation materials

### **4213301 Roofing, Siding, and Insulation Materials Wholesalers**

Establishments primarily engaged in wholesaling nonwood roofing and nonwood siding and insulation materials.

### **42133011 Roofing, Siding, and Insulation Materials Wholesalers**

Establishments primarily engaged in wholesaling nonwood roofing and nonwood siding and insulation materials.

---

### **42139 Other Construction Material Wholesalers**

This industry comprises (1) establishments primarily engaged in wholesaling manufactured homes (i.e., mobile homes) and/or prefabricated buildings and (2) establishments primarily engaged in wholesaling construction materials (except lumber, plywood, millwood, wood panel, brick, stone, roofing, siding, and insulation material).

### **421390 Other Construction Material Wholesalers**

This U.S. industry comprises (1) establishments primarily engaged in wholesaling manufactured homes (i.e., mobile homes) and/or prefabricated buildings and (2) establishments primarily engaged in wholesaling construction materials (except lumber, plywood, millwood, wood panel, brick, stone, roofing, siding, and insulation material).

The data published with NAICS code 421390 include the following SIC industry:

5039 (pt) Other construction materials

### **4213901 Flat Glass and Other Construction Glass Wholesalers**

Establishments primarily engaged in the wholesale distribution of flat glass, glass blocks, plate glass, window glass, and building glass.

### **42139011 Flat Glass and Other Construction Glass Wholesalers**

Establishments primarily engaged in the wholesale distribution of flat glass, glass blocks, plate glass, window glass, and building glass.

### **4213902 Other Construction Materials Wholesalers**

Establishments primarily engaged in the wholesale distribution of building and construction paper, plastics building materials, prefabricated structural assemblies (except wood), including modular homes, and other building materials.

### **42139021 Other Construction Materials Wholesalers**

Establishments primarily engaged in the wholesale distribution of building and construction paper, plastics building materials, prefabricated structural assemblies (except wood), including modular homes, and other building materials.

### **4214 Professional and Commercial Equipment and Supplies Wholesalers**

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42141, Photographic equipment and supplies wholesalers; 42142,

Office equipment wholesalers; 42143, Computer and computer peripheral equipment and software wholesalers; 42144, Other commercial equipment wholesalers; 42145, Medical, dental, and hospital equipment and supplies wholesalers; 42146, Ophthalmic goods wholesalers; and 42149, Other professional equipment and supplies wholesalers.

### **42141 Photographic Equipment and Supplies Wholesalers**

This industry comprises establishments primarily engaged in wholesaling photographic equipment and supplies (except office equipment).

### **421410 Photographic Equipment and Supplies Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling photographic equipment and supplies (except office equipment).

The data published with NAICS code 421410 include the following SIC industry:

5043 Photographic equipment and supplies

### **42142 Office Equipment Wholesalers**

This industry comprises establishments primarily engaged in wholesaling office machines and related equipment (except computers and computer peripheral equipment).

### **421420 Office Equipment Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling office machines and related equipment (except computers and computer peripheral equipment).

The data published with NAICS code 421420 include the following SIC industry:

5044 Office equipment

### **42143 Computer and Computer Peripheral Equipment and Software Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling computers, computer peripheral equipment, loaded computer boards, and/or computer software.

### **421430 Computer and Computer Peripheral Equipment and Software Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling computers, computer peripheral equipment, loaded computer boards, and/or computer software.

The data published with NAICS code 421430 include the following SIC industry:

---

5045 (pt) Computers and computer peripheral equipment and software

#### **4214301 Computers and Peripheral Equipment Wholesalers**

Establishments primarily engaged in the wholesale distribution of new and used computer hardware and peripheral equipment.

#### **42143011 Computers and Peripheral Equipment, Sold for Resale**

Establishments primarily engaged in the wholesale distribution of new and used computer hardware and peripheral equipment primarily for the purpose of resale.

#### **42143012 Computers and Peripheral Equipment, Sold for End Use**

Establishments primarily engaged in the wholesale distribution of new and used computer hardware and peripheral equipment primarily for end use.

#### **4214302 Computer Software (Packaged) Wholesalers**

Establishments primarily engaged in the wholesale distribution of packaged computer software primarily for end use.

#### **42144 Other Commercial Equipment Wholesalers**

This industry comprises establishments primarily engaged in wholesaling commercial and related machines and equipment (except photographic equipment and supplies; office equipment; and computers and computer peripheral equipment and software) generally used in restaurants and stores.

#### **421440 Other Commercial Equipment Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling commercial and related machines and equipment (except photographic equipment and supplies; office equipment; and computers and computer peripheral equipment and software) generally used in restaurants and stores.

The data published with NAICS code 421440 include the following SIC industry:

5046 Other commercial equipment

#### **4214401 Restaurant and Hotel Equipment and Supplies Wholesalers**

Establishments primarily engaged in the wholesale distribution of restaurant and hotel equipment and supplies.

#### **4214402 Store Machines and Equipment Wholesalers**

Establishments primarily engaged in the wholesale distribution of store equipment (except furniture), machines, and fixtures.

#### **42145 Medical, Dental, and Hospital Equipment and Supplies Wholesalers**

This industry comprises establishments primarily engaged in wholesaling medical professional equipment, instruments, and supplies (except ophthalmic equipment, instruments and goods used by ophthalmologists, optometrists, and opticians).

#### **421450 Medical, Dental, and Hospital Equipment and Supplies Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling medical professional equipment, instruments, and supplies (except ophthalmic equipment, instruments and goods used by ophthalmologists, optometrists, and opticians).

The data published with NAICS code 421450 include the following SIC industry:

5047 (pt) Medical, dental, and hospital equipment and supplies

#### **4214501 Surgical, Medical, and Hospital Supplies Wholesalers**

Establishments primarily engaged in the wholesale distribution of surgical and medical instruments, apparatus, and equipment; orthopedic appliances; artificial limbs; operating room and other hospital equipment; x-ray machines and parts, medical; and other scientific instruments used by physicians and in hospitals.

#### **4214502 Dental Equipment and Supplies Wholesalers**

Establishments primarily engaged in the wholesale distribution of equipment and supplies used by dentists, such as drills, teeth, dental gold, equipment, chairs, sterilizers, X-rays, cabinets, and engines.

#### **42146 Ophthalmic Goods Wholesalers**

This industry comprises establishments primarily engaged in wholesaling professional equipment, instruments, and/or goods sold, prescribed, or used by ophthalmologists, optometrists, and opticians.

---

#### **421460 Ophthalmic Goods Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling professional equipment, instruments, and/or goods sold, prescribed, or used by ophthalmologists, optometrists, and opticians.

The data published with NAICS code 421460 include the following SIC industry:

5048 Ophthalmic goods

#### **42149 Other Professional Equipment and Supplies Wholesalers**

This industry comprises establishments primarily engaged in wholesaling professional equipment and supplies (except ophthalmic goods and medical, dental, and hospital equipment and supplies).

#### **421490 Other Professional Equipment and Supplies Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling professional equipment and supplies (except ophthalmic goods and medical, dental, and hospital equipment and supplies).

The data published with NAICS code 421490 include the following SIC industry:

5049 (pt) Other professional equipment and supplies

#### **4214901 Religious and School Supplies Wholesalers**

Establishments primarily engaged in the wholesale distribution of church goods and religious articles, such as statuary, vestments, fonts, candles, religious pictures, and religious articles made from precious and semiprecious materials; and school equipment and supplies, such as black boards, chalk, rulers, and globes and wall maps.

#### **4214902 Other Professional Equipment and Supplies Wholesalers**

Establishments primarily engaged in the wholesale distribution of drafting instruments, veterinarians' equipment and supplies, professional equipment and supplies, scientific instruments and supplies, and laboratory equipment.

#### **4215 Metal and Mineral (Except Petroleum) Wholesalers**

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42151 Metal service centers and offices; and 42152, Coal and other mineral and ore wholesalers.

#### **42151 Metal Service Centers and Offices**

This industry comprises establishments primarily engaged in wholesaling products of the primary metals industries. Service centers maintain inventory and may perform functions, such as sawing, shearing, bending, leveling, cleaning, or edging, on a custom basis as part of sales transactions. Sales offices are usually affiliated or owned by a particular manufacturer and take orders but have no inventory.

#### **421510 Metal Service Centers and Offices**

This U.S. industry comprises establishments primarily engaged in wholesaling products of the primary metals industries. Service centers maintain inventory and may perform functions, such as sawing, shearing, bending, leveling, cleaning, or edging, on a custom basis as part of sales transactions. Sales offices are usually affiliated or owned by a particular manufacturer and take orders but have no inventory.

The data published with NAICS code 421510 include the following SIC industry:

5051 Metals service centers and offices

#### **4215101 Ferrous Metals Service Centers and Sales Offices**

Establishments primarily engaged in the wholesale distribution of semifinished ferrous metal products of foundries and mills.

#### **42151011 Ferrous Metals Service Centers**

Establishments primarily engaged in the wholesale distribution of semifinished ferrous metal products of foundries and mills that maintain warehouse inventory.

#### **42151012 Ferrous Metals Sales Offices**

Establishments primarily engaged in the wholesale distribution of semifinished ferrous metal products primarily from an office and not maintaining inventories.

#### **4215102 Nonferrous Metals Service Centers and Sales Offices**

Establishments primarily engaged in the wholesale distribution of semifinished nonferrous metal products (except precious metals).

#### **42151021 Nonferrous Metals Service Centers**

Establishments primarily engaged in the wholesale distribution of semifinished nonferrous metal products (except precious metals) and maintaining inventories.

---

### **42151022 Nonferrous Metals Sales Offices**

Establishments primarily engaged in the wholesale distribution of semifinished nonferrous metal products (except precious metals) and not maintaining inventories.

### **42152 Coal and Other Mineral and Ore Wholesalers**

This industry comprises establishments primarily engaged in wholesaling coal, coke, metal ores, and/or nonmetallic minerals (except precious and semiprecious stones and minerals used in construction, such as sand and gravel).

### **421520 Coal and Other Mineral and Ore Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling coal, coke, metal ores, and/or nonmetallic minerals (except precious and semiprecious stones and minerals used in construction, such as sand and gravel).

The data published with NAICS code 421520 include the following SIC industry:

5052 Coal and other minerals and ores

### **4215201 Coal Wholesalers**

Establishments primarily engaged in the wholesale distribution of coal and coke.

### **4215202 Other Minerals and Ores Wholesalers**

Establishments primarily engaged in the wholesale distribution of precious metal ores, copper, iron, lead and other metallic ores (including concentrates) and crude nonmetallic minerals.

### **4216 Electrical Goods Wholesalers**

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42161, Electrical apparatus and equipment, wiring supplies, and construction material wholesalers; and 42162, Electrical appliance, television, and radio set wholesalers.

### **42161 Electrical Apparatus and Equipment, Wiring Supplies, and Construction Material Wholesalers**

This industry comprises establishments primarily engaged in wholesaling electrical construction materials; wiring supplies; electric light fixtures; light bulbs; and/or electrical power equipment for the generation, transmission, distribution, or control of electric energy.

### **421610 Electrical Apparatus and Equipment, Wiring Supplies, and Construction Material Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling electrical construction materials; wiring supplies; electric light fixtures; light bulbs; and/or electrical power equipment for the generation, transmission, distribution, or control of electric energy.

The data published with NAICS code 421610 include the following SIC industry:

5063 (pt) Electrical apparatus and equipment, wiring supplies, and construction materials

### **42162 Electrical Appliance, Television, and Radio Set Wholesalers**

This industry comprises establishments primarily engaged in wholesaling household-type electrical appliances, room air-conditioners, gas clothes dryers, and/or household-type audio or video equipment.

### **421620 Electrical Appliance, Television, and Radio Set Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling household-type electrical appliances, room air-conditioners, gas clothes dryers, and/or household-type audio or video equipment.

The data published with NAICS code 421620 include the following SIC industry:

5064 Electrical appliances, television, and radio sets

### **42169 Other Electronic Parts and Equipment Wholesalers**

This industry comprises establishments primarily engaged in wholesaling electronic parts and equipment (except electrical apparatus and equipment, wiring supplies and construction material; and electrical appliances, television and radio sets).

### **421690 Other Electronic Parts and Equipment Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling electronic parts and equipment (except electrical apparatus and equipment, wiring supplies and construction material; and electrical appliances, television and radio sets).

The data published with NAICS code 421690 include the following SIC industry:

5065 Other electronic parts and equipment

### **4216901 Communications Equipment and Supplies Wholesalers**

Establishments primarily engaged in the wholesale distribution of communications equipment.

### **4216902 Electronic Parts (Excluding Communications Equipment) Wholesalers**

Establishments primarily engaged in the wholesale distribution of electronic parts and equipment (except communications equipment).

---

### **4217 Hardware, and Plumbing and Heating Equipment and Supplies Wholesalers**

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42171, Hardware wholesalers; 42172, Plumbing and heating equipment and supplies (hydronics) wholesalers; 42173, Warm air heating and air-conditioning equipment and supplies; and 42174, Refrigeration equipment and supplies wholesalers,

#### **42171 Hardware Wholesalers**

This industry comprises establishments primarily engaged in wholesaling hardware, knives, or handtools.

#### **421710 Hardware Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling hardware, knives, or handtools.

The data published with NAICS code 421710 include the following SIC industry:

5072 Hardware

#### **42172 Plumbing and Heating Equipment and Supplies (Hydronics) Wholesalers**

This industry comprises establishments primarily engaged in wholesaling plumbing equipment, hydronic heating equipment, household-type gas appliances (except gas clothes dryers), and/or supplies.

#### **421720 Plumbing and Heating Equipment and Supplies (Hydronics) Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling plumbing equipment, hydronic heating equipment, household-type gas appliances (except gas clothes dryers), and/or supplies.

The data published with NAICS code 421720 include the following SIC industry:

5074 (pt) Plumbing and heating equipment and supplies (hydronics)

#### **42173 Warm Air Heating and Air-Conditioning Equipment and Supplies Wholesalers**

This industry comprises establishments primarily engaged in wholesaling warm air heating and air-conditioning equipment and supplies.

#### **421730 Warm Air Heating and Air-Conditioning Equipment and Supplies Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling warm air heating and air-conditioning equipment and supplies.

The data published with NAICS code 421730 include the following SIC industry:

5075 Warm air heating and air-conditioning equipment and supplies

### **42174 Refrigeration Equipment and Supplies Wholesalers**

This industry comprises establishments primarily engaged in wholesaling refrigeration equipment (except household-type refrigerators, freezers, and air-conditioners).

#### **421740 Refrigeration Equipment and Supplies Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling refrigeration equipment (except household-type refrigerators, freezers, and air-conditioners).

The data published with NAICS code 421740 include the following SIC industry:

5078 Refrigeration equipment and supplies

### **4218 Machinery, Equipment, and Supplies Wholesalers**

This industry group comprises establishments primarily engaged in wholesaling construction, mining, farm, garden, industrial, service establishment, and transportation machinery, equipment and supplies.

#### **42181 Construction and Mining (Petroleum) Machinery and Equipment Wholesalers**

This industry comprises establishments primarily engaged in wholesaling specialized machinery, equipment, and related parts generally used in construction, mining (except petroleum) and logging activities.

#### **421810 Construction and Mining (Except Oil Well) Machinery and Equipment Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling specialized machinery, equipment, and related parts generally used in construction, mining (except oil well) and logging activities.

The data published with NAICS code 421810 include the following SIC industry:

5082 Construction and mining (except petroleum) machinery and equipment

#### **42182 Farm and Garden Machinery and Equipment Wholesalers**

This industry comprises establishments primarily engaged in wholesaling specialized machinery, equipment, and related parts generally used in agricultural, farm, and lawn and garden activities.

---

### **421820 Farm and Garden Machinery and Equipment Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling specialized machinery, equipment, and related parts generally used in agricultural, farm, and lawn and garden activities.

The data published with NAICS code 421820 include the following SIC industry:

5083 (pt) Farm and garden machinery and equipment

### **4218201 Farm Machinery and Equipment—Farm Dealers**

Establishments primarily engaged in marketing farm machinery and equipment directly to farmers for farm use.

### **4218202 Farm Machinery and Equipment—Wholesale Distributors**

Establishments primarily engaged in marketing farm machinery and equipment directly to institutions, governments, farm dealers, export sales, and other nonfarm accounts.

### **4218203 Lawn and Garden Machinery and Equipment Wholesalers**

Establishments primarily engaged in the wholesale distribution of lawn and garden machinery and equipment.

### **42183 Industrial Machinery and Equipment wholesalers**

This industry comprises establishments primarily engaged in wholesaling specialized machinery, equipment, and related parts generally used in manufacturing, oil well, and warehousing activities.

### **421830 Industrial Machinery and Equipment Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling specialized machinery, equipment, and related parts generally used in manufacturing, oil well, and warehousing activities.

The data published with NAICS code 421830 include the following SIC industry:

5084 Industrial machinery and equipment  
5085 (pt) Industrial supplies

### **4218301 Food Processing Machinery and Equipment Wholesalers**

Establishments primarily engaged in the wholesale distribution of dairy products manufacturing machinery, milk products manufacturing equipment, bottling machinery and equipment, and other food product manufacturing machinery.

### **4218302 Hydraulic and Pneumatic (Fluid-Power) Machinery and Equipment Wholesalers**

Establishments primarily engaged in the wholesale distribution of hydraulic and pneumatic pumps, motors, parts, accessories, and supplies.

### **42183021 Hydraulic and Pneumatic Pumps and Motors Wholesalers**

Establishments primarily engaged in the wholesale distribution of hydraulic and pneumatic pumps and motors and the parts for them.

### **42183022 Hydraulic and Pneumatic Parts, Accessories, and Supplies Wholesalers**

Establishments primarily engaged in the wholesale distribution of hydraulic and pneumatic (fluid-power) commodities.

### **4218303 Other General Purpose Industrial Machinery and Equipment Wholesalers**

Establishments primarily engaged in the wholesale distribution of general purpose industrial machinery and equipment.

### **4218304 Metalworking Machinery and Equipment Wholesalers**

Establishments primarily engaged in the wholesale distribution of metalworking machinery and equipment and machine tool accessories.

### **4218305 Materials Handling Equipment Wholesalers**

Establishments primarily engaged in the wholesale distribution of fork lift trucks, industrial trucks and tractors, industrial cranes, conveyor systems, hoists, elevators, and other materials handling equipment.

### **4218306 Oil Well, Oil Refinery, and Pipeline Machinery, Equipment, and Supplies Wholesalers**

Establishments primarily engaged in the wholesale distribution of oil refining and oil well machinery, equipment, and supplies.

### **4218307 Other Industrial Machinery and Equipment Wholesalers**

Establishments primarily engaged in the wholesale distribution of specific-use industrial machinery and equipment.



---

## **42184 Industrial Supplies Wholesalers**

This industry comprises establishments primarily engaged in wholesaling supplies used in machinery and equipment generally used in manufacturing, oil well, and warehousing activities.

### **421840 Industrial Supplies Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling supplies used in machinery and equipment generally used in manufacturing, oil well, and warehousing activities.

The data published with NAICS code 421840 include the following SIC industry:

5085 (pt) Industrial supplies

#### **4218401 General Line Industrial Supplies Wholesaler**

Establishments primarily engaged in the wholesale distribution of a combination or general line of industrial materials and supplies.

#### **4218402 Mechanical Power Transmission Supplies Wholesalers**

Establishments primarily engaged in the wholesale distribution of mechanical power transmission equipment and supplies.

#### **4218403 Welding Supplies Wholesalers**

Establishments primarily engaged in the wholesale distribution of gas-welding supplies (excluding gases), arc-welding supplies, and resistance-welding supplies.

#### **4218404 Industrial Containers and Supplies Wholesalers**

Establishments primarily engaged in the wholesale distribution of industrial containers and supplies.

#### **4218405 Industrial Valves and Fittings (Except Fluid-Power) Wholesalers**

Establishments primarily engaged in the wholesale distribution of valves and fittings, other than plumbing and heating, or hydraulic and pneumatic.

#### **4218406 Other Industrial Supplies Wholesalers**

Establishments primarily engaged in the wholesale distribution of industrial supplies, not included elsewhere.

## **42185 Service Establishment Equipment and Supplies Wholesalers**

This industry comprises establishments primarily engaged in wholesaling specialized equipment and supplies of the type used by service establishments (except specialized equipment and supplies used in offices, stores, hotels, restaurants, schools, health and medical facilities, photographic facilities, as well as specialized equipment used in transportation and construction activities).

### **421850 Service Establishment Equipment and Supplies Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling specialized equipment and supplies of the type used by service establishments (except specialized equipment and supplies used in offices, stores, hotels, restaurants, schools, health and medical facilities, photographic facilities, as well as specialized equipment used in transportation and construction activities).

The data published with NAICS code 421850 include the following SIC industry:

5087 (pt) Service establishment equipment and supplies

#### **4218501 Beauty and Barber Shop Equipment and Supplies Wholesalers**

Establishments primarily engaged in the wholesale distribution of barber shop and beauty parlor equipment and supplies (furniture, hydraulic chairs, driers, shampoos, wave solutions, permanent waving supplies, barber soaps, and manicuring supplies, etc.).

#### **4218502 Custodial and Janitors' Equipment and Supplies Wholesalers**

Establishments primarily engaged in the wholesale distribution of custodial and janitorial equipment and supplies.

#### **4218503 Laundry and Dry-Cleaning Equipment and Supplies Wholesalers**

Establishments primarily engaged in the wholesale distribution of equipment and supplies to the laundry and dry-cleaning trade, such as washing, drying, ironing, and pressing machines; laundry chemicals; dry-cleaning fluids; marking equipment; laundry trays and baskets.

#### **4218504 Other Service Establishment Equipment and Supplies Wholesalers**

Establishments primarily engaged in the wholesale distribution of municipality equipment and supplies (water systems, fire department supplies, and parking equipment), shoe service equipment and supplies, tailors'

---

and furriers' supplies, upholsterers' supplies, undertakers' supplies, and other service establishment equipment and supplies not included elsewhere.

#### **42186 Transportation Equipment and Supplies (Except Motor Vehicle) Wholesalers**

This industry comprises establishments primarily engaged in wholesaling transportation equipment and supplies (except marine pleasure craft and motor vehicles).

#### **421860 Transportation Equipment and Supplies (Except Motor Vehicle) Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling transportation equipment and supplies (except marine pleasure craft and motor vehicles).

The data published with NAICS code 421860 include the following SIC industry:

5088 Transportation equipment and supplies, except motor vehicles

#### **4218601 Aircraft and Aeronautical Equipment and Supplies Wholesalers**

Establishments primarily engaged in the wholesale distribution of aircraft and aeronautical equipment and frames, parts, supplies, and accessories for such equipment.

#### **4218602 Marine Machinery, Equipment, and Supplies Wholesalers**

Establishments primarily engaged in the wholesale distribution of ships, boats, and marine propulsion machinery, equipment, and parts.

#### **4218603 Other Transportation Equipment and Supplies Wholesalers**

Establishments primarily engaged in the wholesale distribution of railroad equipment, such as rolling stock and maintenance equipment, and equipment and supplies used in the maintenance and repair of subways, tramways, aerial hoists, or horse drawn vehicles.

#### **4219 Miscellaneous Durable Goods Wholesalers**

This industry group comprises establishments primarily engaged in wholesaling sporting, recreational, toy, hobby, and jewelry goods and supplies, and precious stones and metals.

#### **42191 Sporting and Recreational Goods and Supplies wholesalers**

This industry comprises establishments primarily engaged in wholesaling sporting goods and accessories; billiard and pool supplies; sporting firearms and ammunition; and/or marine pleasure craft, equipment, and supplies.

#### **421910 Sporting and Recreational Goods and Supplies Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling sporting goods and accessories; billiard and pool supplies; sporting firearms and ammunition; and/or marine pleasure craft, equipment, and supplies.

The data published with NAICS code 421910 include the following SIC industry:

5091 Sporting and recreational goods and supplies

#### **42192 Toy and Hobby Goods and Supplies Wholesalers**

This industry comprises establishments primarily engaged in wholesaling games, toys, fireworks, playing cards, hobby goods and supplies, and/or related goods.

#### **421920 Toy and Hobby Goods and Supplies Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling games, toys, fireworks, playing cards, hobby goods and supplies, and/or related goods.

The data published with NAICS code 421920 include the following SIC industry:

5092 Toys and hobby goods and supplies

#### **42193 Recyclable Material Wholesalers**

This industry comprises establishments primarily engaged in wholesaling scrap from automotive, industrial, and other recyclable materials. Included in this industry are auto wreckers primarily engaged in dismantling motor vehicles for the purpose of wholesaling scrap.

#### **421930 Recyclable Material Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling scrap from automotive, industrial, and other recyclable materials. Included in this industry are auto wreckers primarily engaged in dismantling motor vehicles for the purpose of wholesaling scrap.

The data published with NAICS code 421930 include the following SIC industry:

5093 Recyclable materials

#### **4219301 Iron and Steel Scrap Processors and Dealers**

Establishments primarily engaged in selling all forms of scrap iron and scrap steel.

---

**42193011 Iron and Steel Scrap Processors (Using Power Processing Equipment) Wholesalers**

Establishments primarily engaged in breaking up, sorting, and selling all forms of scrap iron and scrap steel using power processing equipment. Power processing equipment includes operating cranes, hydraulic or motor shears, baling equipment, cable strippers, etc.

**42193012 Iron and Steel Scrap Dealers (Not Using Power Processing Equipment)**

Establishments primarily engaged in selling all forms of scrap iron and scrap steel, but which do not operate power processing and preparation equipment.

**4219302 Recyclable Paper and Paperboard Wholesalers**

Establishments primarily engaged in the wholesale distribution of paper and paperboard scrap and waste.

**4219303 Other Recyclable Materials Wholesalers**

Establishments primarily engaged in the wholesale distribution of recyclable scrap and waste, nonferrous metals, textiles, glass, plastics, rubber, and oil.

**42194 Jewelry, Watch, Silverware, Precious Stone, and Precious Metal Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling jewelry, precious and semiprecious stones, precious metals and metal flatware, costume jewelry, watches, clocks, silverware, and/or jewelers' findings.

**421940 Jewelry, Watch, Precious Stone, and Precious Metal Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling jewelry, precious and semiprecious stones, precious metals and metal flatware, costume jewelry, watches, clocks, silverware, and/or jewelers' findings.

The data published with NAICS code 421940 include the following SIC industry:

5094 Jewelry, watches, precious stones, and precious metals

**4219401 Jewelry, Watches, Clocks, Precious Stones, and Silverware Wholesalers**

Establishments primarily engaged in the wholesale distribution of jewelry (including costume), precious stones, watches, clocks, silverware, and jewelers' findings.

**4219402 Precious Metals (Excluding Ores) Wholesalers**

Establishments primarily engaged in the wholesale distribution of precious metals.

**42199 Other Miscellaneous Durable Goods Wholesalers**

This industry comprises establishments primarily engaged in wholesaling durable goods (except motor vehicle and motor vehicle parts and supplies; furniture and home furnishings; lumber and other construction materials; professional and commercial equipment and supplies; metals and minerals (except petroleum); electrical goods; hardware, and plumbing and heating equipment and supplies; machinery, equipment and supplies; sporting and recreational goods and supplies; toy and hobby goods and supplies; recyclable materials; and jewelry, watches, precious stones and precious metals).

**421990 Other Miscellaneous Durable Goods Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling durable goods (except motor vehicle and motor vehicle parts and supplies; furniture and home furnishings; lumber and other construction materials; professional and commercial equipment and supplies; metals and minerals (except petroleum); electrical goods; hardware, and plumbing and heating equipment and supplies; machinery, equipment and supplies; sporting and recreational goods and supplies; toy and hobby goods and supplies; recyclable materials; and jewelry, watches, precious stones and precious metals).

The data published with NAICS code 421990 include the following SIC industry:

5099 Other miscellaneous durable goods  
7822 (pt) Motion picture and video tape distribution

**4219901 Musical Instruments and Supplies Wholesalers**

Establishments primarily engaged in the wholesale distribution of musical instruments and supplies.

**4219902 Forest Products (Except Lumber) Wholesalers**

Establishments primarily engaged in the wholesale distribution of timber products, such as ties, logs, poles, stumps, and cordwood.

**4219903 General Merchandise (Durable Goods) Wholesalers**

Establishments primarily engaged in the wholesale distribution of a general line of durable goods with no one line accounting for more than 25 percent of the total sales.

---

#### **4219904 Prerecorded Media Wholesalers**

Establishments primarily engaged in the wholesale distribution of prerecorded compact discs, tapes, phonograph records, video cassettes, and other video tapes or discs.

#### **42199041 Compact Disks, Prerecorded Audio Tapes, and Phonograph Records Wholesalers**

Establishments primarily engaged in the wholesale distribution of prerecorded compact disks, audio tapes, and phonograph records.

#### **42199042 Prerecorded Video Tape Wholesalers**

Establishments primarily engaged in purchasing and reselling prerecorded video cassettes and other videotapes or discs to other wholesalers, video rental stores, and other retailers.

#### **4219905 Fire Extinguishers and Fire Safety Equipment Wholesalers**

Establishments primarily engaged in the wholesale distribution of fire extinguishers and fire safety equipment.

#### **4219906 Other Durable Goods Wholesalers**

Establishments primarily engaged in the wholesale distribution of durable goods such as game machines, gas lighting fixtures, luggage, and signs (except electric).

#### **422 Wholesale trade, nondurable goods**

Industries in the Wholesale Trade, Nondurable Goods subsector sell or arrange the purchase or sale of nondurable goods to other businesses. Nondurable goods are items generally with a normal life expectancy of less than three years. Nondurable goods wholesale trade establishments are engaged in wholesaling products, such as paper and paper products, chemicals and chemical products, drugs, textiles and textile products, apparel, footwear, groceries, farm products, petroleum and petroleum products, alcoholic beverages, books, magazines, newspapers, flowers and nursery stock, and tobacco products.

#### **4221 Paper and Paper Product Wholesalers**

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42211, Paper and paper product wholesalers; 42212, Stationery and office supplies wholesalers; and 42213 Industrial and personal service paper wholesalers.

#### **42211 Printing and Writing Paper Wholesalers**

This industry comprises establishments primarily engaged in wholesaling bulk printing and/or writing paper generally on rolls for further processing.

#### **422110 Printing and Writing Paper Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling bulk printing and/or writing paper generally on rolls for further processing.

The data published with NAICS code 422110 include the following SIC industry:

5111 Printing and writing paper

#### **42212 Stationery and Office Supplies Wholesalers**

This industry comprises establishments primarily engaged in wholesaling stationery, office supplies and/or gift wrap.

#### **422120 Stationery and Office Supplies Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling stationery, office supplies and/or gift wrap.

The data published with NAICS code 422120 include the following SIC industry:

5112 (pt) Stationery and office supplies

#### **42213 Industrial and Personal Service Paper Wholesalers**

This industry comprises establishments primarily engaged in wholesaling wrapping and other coarse paper, paperboard, converted paper (except stationery and office supplies), and/or related disposable plastics products.

#### **422130 Industrial and Personal Service Paper Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling wrapping and other coarse paper, paperboard, converted paper (except stationery and office supplies), and/or related disposable plastics products.

The data published with NAICS code 422130 include the following SIC industry:

5113 Industrial and personal service paper

#### **4222 Drugs and Druggists' Sundries Wholesalers**

This industry comprises establishments primarily engaged in wholesaling biological and medical products; botanical drugs and herbs; and pharmaceutical products intended for internal and external consumption in such forms as ampoules, tablets, capsules, vials, ointments, powders, solutions, and suspensions.

## **42221 Drugs and Druggists' Sundries Wholesalers**

This industry comprises establishments primarily engaged in wholesaling biological and medical products; botanical drugs and herbs; and pharmaceutical products intended for internal and external consumption in such forms as ampoules, tablets, capsules, vials, ointments, powders, solutions, and suspensions.

## **422210 Drugs and Druggists' Sundries Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling biological and medical products; botanical drugs and herbs; and pharmaceutical products intended for internal and external consumption in such forms as ampoules, tablets, capsules, vials, ointments, powders, solutions, and suspensions.

The data published with NAICS code 422210 include the following SIC industry:

5122 Drugs, drug proprietaries, and druggists' sundries

## **4222101 General Line Drugs Wholesalers**

Establishments primarily engaged in the wholesale distribution of a combination or general line of drugs, drug proprietaries, and druggists' sundries.

## **4222102 Specialty Line Drugs, Pharmaceuticals, Cosmetics, and Toiletries Wholesalers**

Establishments primarily engaged in the wholesale distribution of specialty-line drugs, pharmaceuticals, cosmetics, and toiletries.

## **4223 Apparel, Piece Goods, and Notions Wholesalers**

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42231, Piece goods, notions, and other dry goods wholesalers; 42232, Men's and boys' clothing and furnishings wholesalers; 42233, Women's, children's and infants' clothing and accessories wholesalers; 42234, Footwear wholesalers.

## **42231 Piece Goods, Notions, and Other Dry Goods Wholesalers**

This industry comprises establishments primarily engaged in wholesaling piece goods, fabrics, yarns, thread and other notions, and/or hair accessories.

## **422310 Piece Goods, Notions, and Other Dry Goods Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling piece goods, fabrics, yarns, thread and other notions, and/or hair accessories.

The data published with NAICS code 422310 include the following SIC industry:

5131 (pt) Piece goods, notions, and other dry goods

## **4223101 Piece Goods (Woven and Knit Fabrics) - Jobbers**

Establishments primarily engaged in the wholesale distribution of woven and knit fabrics.

## **4223102 Notions and Other Dry Goods Wholesalers**

Establishments primarily engaged in the wholesale distribution of notions (i.e., sewing accessories, etc.), and other dry goods, except piece goods.

## **42232 Men's and Boys' Clothing and Furnishings Wholesalers**

This industry comprises establishments primarily engaged in wholesaling men's and/or boys' clothing and furnishings.

## **422320 Men's and Boys' Clothing and Furnishings Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling men's and/or boys' clothing and furnishings.

The data published with NAICS code 422320 include the following SIC industry:

5136 Men's and boys' clothing and furnishings

## **42233 Women's, Children's, and Infants' Clothing and Accessories Wholesalers**

This industry comprises establishments primarily engaged in wholesaling (1) women's, children's, infants', and/or unisex clothing and accessories and/or (2) fur clothing.

## **422330 Women's, Children's, and Infants' Clothing and Accessories Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling (1) women's, children's, infants', and/or unisex clothing and accessories and/or (2) fur clothing.

The data published with NAICS code 422330 include the following SIC industry:

5137 Women's and children's and infants' clothing and accessories

## **42234 Footwear Wholesalers**

This industry comprises establishments primarily engaged in wholesaling footwear (including athletic) of leather, rubber, and other materials.

---

#### **422340 Footwear Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling footwear (including athletic) of leather, rubber, and other materials.

The data published with NAICS code 422340 include the following SIC industry:

5139 Footwear

#### **4224 Grocery and Related Product Wholesalers**

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42241, General line grocery wholesalers; 42242, Packaged frozen food wholesalers; 42243, Dairy product (except dried or canned) wholesalers; 42244, Poultry and poultry product wholesalers; 42245, Confectionery wholesalers; 42246, Fish and seafood wholesalers; 42247, Meat and meat product wholesalers; 42248, Fresh fruit and vegetable wholesalers; 42249, Other grocery and related products wholesalers.

#### **42241 General Line Grocery Wholesalers**

This industry comprises establishments primarily engaged in wholesaling a general line (wide range) of groceries.

#### **422410 General Line Grocery Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling a general line (wide range) of groceries.

The data published with NAICS code 422410 include the following SIC industry:

5141 Groceries, general line

#### **4224101 General Line, Grocery Wholesalers, Voluntary Group**

Establishments primarily engaged in the wholesale distribution of a general line of groceries and sponsoring (or affiliated with sponsors of) voluntary organization of food retailers which distributes a general line of groceries to these voluntary groups. These also include any voluntary group grocery wholesalers commonly engaged in joint advertising or other sales promotions under a group name or identification. Wholesale establishments sponsoring such voluntary groups are included here regardless of the portion of their sales made to the retail organization's members.

#### **4224102 General Line, Grocery Wholesalers, Retail Cooperative**

Establishments primarily engaged in the wholesale distribution of a general line of groceries and owned and operated cooperatively by groups of independent food retailers buying collectively which are primarily engaged

in wholesale selling and distributing a general line of groceries. These establishments function primarily as a wholesale cooperative company selling chiefly to member retailers, but sometimes do a regular wholesale business.

#### **4224103 Other General Line Grocery Wholesalers**

Establishments primarily engaged in the wholesale distribution of a general line of groceries, including cash-and-carry food establishments, not sponsoring or affiliated with any voluntary or cooperative groups. Also included are agents and brokers with a general line of groceries.

#### **42242 Packaged Frozen Food Wholesalers**

This industry comprises establishments primarily engaged in wholesaling packaged frozen foods (except dairy products).

#### **422420 Packaged Frozen Food Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling packaged frozen foods (except dairy products).

The data published with NAICS code 422420 include the following SIC industry:

5142 Packaged frozen foods

#### **42243 Dairy Product (Except Dried or Canned) Wholesalers**

This industry comprises establishments primarily engaged in wholesaling dairy products (except dried or canned).

#### **422430 Dairy Product (Except Dried or Canned) Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling dairy products (except dried or canned).

The data published with NAICS code 422430 include the following SIC industry:

5143 Dairy products, except dried or canned

#### **4224301 Raw Milk Wholesalers**

Establishments primarily engaged in the wholesale distribution of raw, dried, or canned milk.

#### **4224302 Dairy Products, (Except Raw Milk) Wholesalers**

Establishments primarily engaged in the wholesale distribution of processed dairy products, except raw, dried, or canned.

---

#### **42244 Poultry and Poultry Product Wholesalers**

This industry comprises establishments primarily engaged in wholesaling poultry and/or poultry products (except canned and packaged frozen).

#### **422440 Poultry and Poultry Product Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling poultry and/or poultry products (except canned and packaged frozen).

The data published with NAICS code 422440 include the following SIC industry:

5144 Poultry and poultry products

#### **4224401 Live Poultry Wholesalers**

Establishments primarily engaged in the wholesale distribution of live poultry.

#### **4224402 Poultry and Poultry Products (Except Live) Wholesalers**

Establishments primarily engaged in the wholesale distribution of poultry and poultry products (except canned and packaged frozen products and live poultry).

#### **42245 Confectionery Wholesalers**

This industry comprises establishments primarily engaged in wholesaling confectioneries; salted or roasted nuts; popcorn; potato, corn, and similar chips; and/or fountain fruits and syrups.

#### **422450 Confectionery Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling confectioneries; salted or roasted nuts; popcorn; potato, corn, and similar chips; and/or fountain fruits and syrups.

The data published with NAICS code 422450 include the following SIC industry:

5145 Confectionery

#### **42246 Fish and Seafood Wholesalers**

This industry comprises establishments primarily engaged in wholesaling fish and seafood (except canned or packaged frozen).

#### **422460 Fish and Seafood Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling fish and seafood (except canned or packaged frozen).

The data published with NAICS code 422460 include the following SIC industry:

5146 Fish and seafoods

#### **42247 Meat and Meat Product Wholesalers**

This industry comprises establishments primarily engaged in wholesaling meats and meat products (except canned and packaged frozen) and/or lard.

#### **422470 Meat and Meat Product Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling meats and meat products (except canned and packaged frozen) and/or lard.

The data published with NAICS code 422470 include the following SIC industry:

5147 (pt) Meats and meat products

#### **42248 Fresh Fruit and Vegetable Wholesalers**

This industry comprises establishments primarily engaged in wholesaling fresh fruits and vegetables.

#### **422480 Fresh Fruit and Vegetable Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling fresh fruits and vegetables.

The data published with NAICS code 422480 include the following SIC industry:

5148 Fresh fruits and vegetables

#### **42249 Other Grocery and Related Products Wholesalers**

This industry comprises establishments primarily engaged in wholesaling groceries and related products (except a general line of groceries; packaged frozen food; dairy products (except dried and canned); poultry products (except canned); confectioneries; fish and seafood (except canned); meat products (except canned); and fresh fruits and vegetables). Included in this industry are establishments primarily engaged in bottling and wholesaling spring and mineral waters processed by others.

#### **422490 Other Grocery and Related Products Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling groceries and related products (except a general line of groceries; packaged frozen food; dairy products (except dried and canned); poultry products (except canned); confectioneries; fish and seafood (except canned); meat products (except canned); and fresh fruits and vegetables). Included in this industry are establishments primarily engaged in bottling and wholesaling spring and mineral waters processed by others.

The data published with NAICS code 422490 include the following SIC industry:

5149 Other groceries and related products

---

#### **4224901 Coffee, Tea, and Spices Wholesalers**

Establishments primarily engaged in the wholesale distribution of coffee, soluble coffee, tea (bagged, packaged, loose, or powdered) and spices.

#### **4224902 Bread and Baked Goods Wholesalers**

Establishments primarily engaged in the wholesale distribution of bread, cakes, biscuits, doughnuts, pastries, crackers, pretzels, and other bakery products (except frozen).

#### **4224903 Soft Drinks and Bottled Water Wholesalers**

Establishments primarily engaged in the wholesale distribution of soft drinks and unprocessed bottled water.

#### **4224904 Canned Goods Wholesalers**

Establishments primarily engaged in the wholesale distribution of canned or bottled fruits, vegetables, juice, baby food, meat, poultry, fish, seafood, and dairy products (condensed or evaporated).

#### **4224905 Food and Beverage Basic Material Wholesalers**

Establishments primarily engaged in the wholesale distribution of basic food and beverage materials.

#### **4224906 Other Grocery Specialties Wholesalers**

Establishments primarily engaged in the wholesale distribution of grocery specialties, such as flour, refined sugar, breakfast cereals, butter substitutes (e.g., margarine), cooking oils, dried fruits, dried beans (packaged), honey, jams and jellies, pickles, preserves and sauces, polished rice, sandwiches, vegetable shortening, and other grocery specialties not included elsewhere.

#### **4225 Farm Product Raw Material Wholesalers**

This industry group comprises establishments primarily engaged in wholesaling agricultural products (except raw milk, live poultry, and fresh fruit and vegetables), such as grains, field beans, livestock, and other farm product raw materials (excluding seeds).

#### **42251 Grain and Field Bean Wholesalers**

This industry comprises establishments primarily engaged in wholesaling grains, such as corn, wheat, oats, barley, and unpolished rice; dry beans; and soybeans and

other inedible beans. Included in this industry are establishments primarily engaged in operating country or terminal grain elevators primarily for the purpose of wholesaling.

#### **422510 Grain and Field Bean Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling grains, such as corn, wheat, oats, barley, and unpolished rice; dry beans; and soybeans and other inedible beans. Included in this industry are establishments primarily engaged in operating country or terminal grain elevators primarily for the purpose of wholesaling.

The data published with NAICS code 422510 include the following SIC industry:

5153 Grain and field beans

#### **42252 Livestock Wholesalers**

This industry comprises establishments primarily engaged in wholesaling livestock (except horses and mules).

#### **422520 Livestock Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling livestock (except horses and mules).

The data published with NAICS code 422520 include the following SIC industry:

5154 Livestock

#### **42259 Other Farm Product Raw Material Wholesalers**

This industry comprises establishments primarily engaged in wholesaling farm products (except grain and field beans, livestock, raw milk, live poultry, and fresh fruits and vegetables).

#### **422590 Other Farm Product Raw Material Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling farm products (except grain and field beans, livestock, raw milk, live poultry, and fresh fruits and vegetables).

The data published with NAICS code 422590 include the following SIC industry:

5159 Other farm-product raw materials

#### **4225901 Hides, Skins, and Pelts Wholesalers**

Establishments primarily engaged in the wholesale distribution of untanned hides and skins, such as cattle hides, sheep skins, and goat skins; raw furs; and pelts of fur-bearing animals.



---

#### **4225902 Leaf Tobacco Wholesalers**

Establishments primarily engaged in the wholesale distribution of leaf tobacco.

#### **4225903 Wool, Wool Tops, and Mohair Wholesalers**

Establishments primarily engaged in the wholesale distribution of mohair (raw), raw wool, wool noils, wool tops, and wool clippings.

#### **4225904 Cotton Wholesalers**

Establishments primarily engaged in buying and/or marketing cotton.

#### **4225905 Other Farm Product Raw Materials Wholesalers**

Establishments primarily engaged in buying and/or marketing other farm products.

#### **4226 Chemical and Allied Products Wholesalers**

This industry group comprises establishments primarily engaged in wholesaling chemicals; plastics materials and basic forms and shapes; and allied products.

#### **42261 Plastics Materials and Basic Forms and Shapes Wholesalers**

This industry comprises establishments primarily engaged in wholesaling plastics materials and resins, and unsupported plastics film, sheet, sheeting, rod, tube, and other basic forms and shapes.

#### **422610 Plastics Materials and Basic Forms and Shapes Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling plastics materials and resins, and unsupported plastics film, sheet, sheeting, rod, tube, and other basic forms and shapes.

The data published with NAICS code 422610 include the following SIC industry:

5162 Plastics materials and basic forms and shapes

#### **42269 Other Chemical and Allied Products Wholesalers**

This industry comprises establishments primarily engaged in wholesaling chemicals and allied products (except agricultural and medicinal chemicals, paints and varnishes, fireworks, and plastics materials and basic forms and shapes).

#### **422690 Other Chemical and Allied Products Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling chemicals and allied products (except agricultural and medicinal chemicals, paints and varnishes, fireworks, and plastics materials and basic forms and shapes).

The data published with NAICS code 422690 include the following SIC industry:

5169 Other chemicals and allied products

#### **4226901 Industrial Gases, (Except LP) Wholesalers**

Establishments primarily engaged in the wholesale distribution of industrial gases (compressed and liquefied) regardless of use, such as oxygen and acetylene.

#### **4226902 Other Chemicals and Allied Products Wholesalers**

Establishments primarily engaged in the wholesale distribution of chemicals and allied products (except industrial gases), such as acids, industrial and heavy chemicals (except gases), dyestuffs, industrial salts, naval stores, rosin, and turpentine.

#### **4227 Petroleum and Petroleum Products Wholesalers**

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42271, Petroleum bulk stations and terminals; and 42272, Petroleum and petroleum products wholesalers (except bulk stations and terminals).

#### **42271 Petroleum Bulk Stations and Terminals**

This industry comprises establishments with bulk liquid storage facilities primarily engaged in wholesaling crude petroleum and petroleum products, including liquefied petroleum gas.

#### **422710 Petroleum Bulk Stations and Terminals**

This U.S. industry comprises establishments with bulk liquid storage facilities primarily engaged in wholesaling crude petroleum and petroleum products, including liquefied petroleum gas.

The data published with NAICS code 422710 include the following SIC industry:

5171 (pt) Petroleum bulk stations and terminals

---

### **4227101 Petroleum Bulk Stations and Terminals (Except LP)**

Establishments primarily engaged in the wholesale distribution of liquid petroleum products (except liquefied petroleum gases) from bulk liquid storage stations or terminals.

### **42271011 Petroleum Bulk Stations (Except LP)**

Establishments primarily engaged in the wholesale distribution of liquid petroleum products (except liquefied petroleum gases) from bulk liquid storage stations for resale. Bulk storage stations have bulk storage capacity of 10,000 to 100,000 gallons, or 100,000 to 2,100,000 gallons and do not receive their supplies primarily from tanker, barge, or pipeline.

### **42271012 Petroleum Bulk Terminals (Except LP)**

Establishments primarily engaged in the wholesale distribution of liquid petroleum products (except liquefied petroleum gases) from bulk liquid storage terminals. Bulk storage terminals have bulk storage capacity of 2,100,000 gallons or more, or have bulk storage capacity of 100,000 gallons or more and receive products primarily by tanker, barge, or pipeline.

### **4227102 Liquefied Petroleum Bulk Stations and Terminals**

Establishments primarily engaged in the wholesale distribution of liquefied petroleum gases from bulk storage stations or terminals for resale. Bulk storage stations or terminals have bulk storage capacity of 10,000 gallons or more.

### **42272 Petroleum and Petroleum Products Wholesalers (Except Bulk Stations and Terminals)**

This industry comprises establishments primarily engaged in wholesaling petroleum and petroleum products (except from bulk liquid storage facilities).

### **422720 Petroleum and Petroleum Products Wholesalers (Except Bulk Stations and Terminals)**

This U.S. industry comprises establishments primarily engaged in wholesaling petroleum and petroleum products (except from bulk liquid storage facilities).

The data published with NAICS code 422720 include the following SIC industry:

5172 Petroleum and petroleum products, except bulk stations and terminals

### **4228 Beer, Wine, and Distilled Alcoholic Beverage Wholesalers**

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42281, Beer and ale wholesalers; 42282, Wine and distilled alcoholic beverage wholesalers.

### **42281 Beer and Ale Wholesalers**

This industry comprises establishments primarily engaged in wholesaling beer, ale, porter, and other fermented malt beverages.

### **422810 Beer and Ale Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling beer, ale, porter, and other fermented malt beverages.

The data published with NAICS code 422810 include the following SIC industry:

5181 Beer and ale

### **42282 Wine and Distilled Alcoholic Beverage Wholesalers**

This industry comprises establishments primarily engaged in wholesaling wine, distilled alcoholic beverages, and/or neutral spirits and ethyl alcohol used in blended wines and distilled liquors.

### **422820 Wine and Distilled Alcoholic Beverage Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling wine, distilled alcoholic beverages, and/or neutral spirits and ethyl alcohol used in blended wines and distilled liquors.

The data published with NAICS code 422820 include the following SIC industry:

5182 Wine and distilled alcoholic beverages

### **4228201 Wines and Distilled Alcoholic Beverages (Licensed Operation) Wholesalers**

Establishments primarily engaged in the wholesale distribution of wines and distilled spirits under government license.

### **4228202 Wines and Distilled Alcoholic Beverages (State-Operated) Wholesalers**

Establishments primarily engaged as state-owned and operated wholesale distributors of wines and spirits.

---

### **4229 Miscellaneous Nondurable Goods Wholesalers**

This industry group comprises establishments primarily engaged in wholesaling nondurable goods, such as farm supplies; books, periodicals and newspapers; flowers; nursery stock; paints; varnishes; tobacco and tobacco products; and other miscellaneous nondurable goods, such as cut Christmas trees and pet supplies.

#### **42291 Farm Supplies Wholesalers**

This industry comprises establishments primarily engaged in wholesaling farm supplies, such as animal feeds, fertilizers, agricultural chemicals, pesticides, plant seeds, and plant bulbs.

#### **422910 Farm Supplies Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling farm supplies, such as animal feeds, fertilizers, agricultural chemicals, pesticides, plant seeds, and plant bulbs.

The data published with NAICS code 422910 include the following SIC industry:

5191 (pt) Farm supplies

#### **4229101 Farm Supplies—Farm Dealers**

Establishments primarily engaged in the wholesale distribution of farm supplies primarily sold directly to farmers for farm use.

#### **4229102 Farm Supplies—Wholesale Distributors**

Establishments primarily engaged in the wholesale distribution of farm supplies primarily sold directly to governments, institutions, farm dealers, export sales, and other nonfarm accounts.

### **42292 Book, Periodical, and Newspaper Wholesalers**

This industry comprises establishments primarily engaged in wholesaling books, periodicals, and newspapers.

### **422920 Book, Periodical, and Newspaper Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling books, periodicals, and newspapers.

The data published with NAICS code 422920 include the following SIC industry:

5192 Books, periodicals, and newspapers

### **42293 Flower, Nursery Stock, and Florists' Supplies Wholesalers**

This industry comprises establishments primarily engaged in wholesaling flowers, florists' supplies, and/or nursery stock (except seeds and plant bulbs).

### **422930 Flower, Nursery Stock, and Florists' Supplies Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling flowers, florists' supplies, and/or nursery stock (except seeds and plant bulbs).

The data published with NAICS code 422930 include the following SIC industry:

5193 (pt) Flowers, nursery stock, and florists' supplies

### **42294 Tobacco and Tobacco Product Wholesalers**

This industry comprises establishments primarily engaged in wholesaling tobacco products, such as cigarettes, snuff, cigars, and pipe tobacco.

### **422940 Tobacco and Tobacco Product Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling tobacco products, such as cigarettes, snuff, cigars, and pipe tobacco.

The data published with NAICS code 422940 include the following SIC industry:

5194 Tobacco and tobacco products

### **42295 Paint, Varnish, and Supplies Wholesalers**

This industry comprises establishments primarily engaged in wholesaling paints, varnishes, and similar coatings; pigments; wallpaper; and supplies, such as paint brushes and rollers.

### **422950 Paint, Varnish, and Supplies Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling paints, varnishes, and similar coatings; pigments; wallpaper; and supplies, such as paint brushes and rollers.

The data published with NAICS code 422950 include the following SIC industry:

5198 (pt) Paints, varnishes, and supplies

### **4229501 Paints, Varnishes, and Supplies (Wholesalers)**

Establishments primarily engaged in wholesaling paints, varnishes, and similar coatings; pigments; wallpaper; and supplies, such as paint brushes and rollers.

---

### **42295011 Paints, Varnishes, and Supplies (Wholesalers)**

Establishments primarily engaged in wholesaling paints, varnishes, and similar coatings; pigments; wallpaper; and supplies, such as paint brushes and rollers.

### **42299 Other Miscellaneous Nondurable Goods Wholesalers**

This industry comprises establishments primarily engaged in wholesaling nondurable goods (except printing and writing paper; stationery and office supplies; industrial and personal service paper; drugs and druggists' sundries; apparel, piece goods, and notions; grocery and related products; farm product raw materials; chemical and allied products; petroleum and petroleum products; beer, wine, and distilled alcoholic beverages; farm supplies; books, periodicals and newspapers; flower, nursery stock and florists' supplies; tobacco and tobacco products; and paint, varnishes, wallpaper, and supplies).

### **422990 Other Miscellaneous Nondurable Goods Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling nondurable goods (except printing and writing paper; stationery and office supplies; industrial and personal service paper; drugs and druggists' sundries; apparel, piece goods, and notions; grocery and related products; farm product raw materials; chemical and allied products; petroleum and petroleum products; beer, wine, and distilled alcoholic beverages; farm supplies; books, periodicals and newspapers; flower, nursery stock and florists' supplies; tobacco and tobacco products; and paint, varnishes, wallpaper, and supplies).

The data published with NAICS code 422990 include the following SIC industry:

5199 (pt) Other miscellaneous nondurable goods

### **4229901 Art Goods Wholesalers**

Establishments primarily engaged in the wholesale distribution of art goods such as artists' supplies, curios, and souvenirs.

### **4229902 General Merchandise (Nondurable Goods) Wholesalers**

Establishments primarily engaged in the wholesale distribution of a general line of nondurable goods with no one line accounting for more than 25 percent of the total sales.

### **4229903 Textile Bags, Bagging, and Burlap Wholesalers**

Establishments primarily engaged in the wholesale distribution of textile bags, and bagging burlap, and canvas and felt products.

### **4229904 Other Nondurable Goods Wholesalers**

Establishments primarily engaged in the wholesale distribution of nondurable goods (except office supplies, druggists' sundries, apparel, groceries, chemical products, petroleum products, alcoholic beverages, farm supplies, books, periodicals, florists supplies; paint supplies, and art goods).

# Appendix C.

## Coverage and Methodology

---

### **MAIL/NONMAIL UNIVERSE**

For the wholesale sector all firms were sent questionnaires to be completed and returned to the Census Bureau by mail. This sector does not have a nonmail universe. For most very small firms with employment, abbreviated data was collected using a short form. These records provided basic information on location, kind of business, sales, payroll, number of employees, and legal form of organization. Nonemployers were not included in the scope of the wholesale sector.

### **INDUSTRY CLASSIFICATION OF ESTABLISHMENTS**

The classifications for all establishments in this sector were assigned in accordance with the 1997 North American Industry Classification System (NAICS) Manual, United States. NAICS is a common classification system developed by the United States, Canada, and Mexico. This system replaces the 1987 Standard Industrial Classification (SIC) that was used in previous censuses. Appendix A of the 1997 NAICS manual provides information on the comparability between the 1987 SIC and 1997 NAICS. More information on NAICS is available in the NAICS manual and at [www.census.gov/naics](http://www.census.gov/naics).

### **RELIABILITY OF DATA**

The accuracy of these tabulated data is determined by the joint effects of the various nonsampling errors or by the joint effects of sampling and nonsampling errors. No direct measurement of these effects has been obtained, except for estimation for missing or misreported data; however, precautionary steps were taken in all phases of the collection, processing, and tabulation of the data in an effort to minimize the effects of nonsampling errors. Nonsampling errors can be attributed to many sources: inability to identify all cases in the actual universe; definition and classification difficulties; differences in the interpretation of questions; errors in recording or coding the data obtained; and other errors of collection, response, coverage, and estimation for missing or misreported data.

The Census Bureau obtains limited information extracted from administrative records of other Federal agencies. This information is used in conjunction with other information available to the Census Bureau to develop estimates for nonemployers, small employers, and other establishments for which responses were not received in time for publication.

### **TREATMENT OF NONRESPONSE**

Census report forms included two different types of inquiries, "basic" and "industry-specific." Data for the basic inquiries, which included location, kind of business or operation, sales, payroll, number of employees, and legal form of organization, were available from a combination of sources for all establishments. Data for industry-specific inquiries, tailored to the particular kinds of business or type of operation covered by the report, were available only from the establishments that completed the appropriate inquiries on the questionnaire.

Two methods were used to account for nonresponse to industry-specific inquiries. For some inquiries, missing data were imputed for individual records based on responses from similar establishments. For other inquiries, the total of reported data was expanded to represent 100 percent of the universe. Data presented for industry-specific inquiries based on a December 31 reference date were expanded in direct relationship to total sales of only those establishments in business at the end of the year. Unless otherwise noted in specific reports, data for other industry-specific inquiries were expanded in direct relationship to total sales of all establishments included in the category. In a few cases, expansion on the basis of sales was not appropriate, and another basic data item was used as the basis for expansion.

All reports in which data were expanded to account for nonrespondents include a coverage indicator for each publication category, which shows the sales of establishments responding to the industry-specific inquiry as a percent of total sales for all establishments for which data are shown. For some inquiries, coverage is determined by the ratio of total payroll or employment of establishments responding to the inquiry to total payroll or employment of all establishments in the category.

# Appendix D.

## Geographic Notes

---

### TENNESSEE

**Belle Meade.** See “Nashville-Davidson (consolidated city).”

**Chattanooga** is in Hamilton and Marion Counties; it annexed into Marion County in April 1994.

**Farragut** is in Knox and Loudon Counties.

**Forest Hills.** See “Nashville-Davidson (consolidated city).”

**Goodlettsville** is in Davidson and Sumner Counties; see “Nashville-Davidson (consolidated city).”

**Harriman** is in Morgan and Roane Counties.

**Humboldt** is in Gibson and Madison Counties.

**Johnson City** is in Carter, Sullivan, and Washington Counties.

**Kingsport** is in Hawkins and Sullivan Counties.

**McKenzie** is in Carroll, Henry, and Weakley Counties.

**Millersville** is in Robertson and Sumner Counties.

**Morristown** is in Hamblen and Jefferson Counties; it annexed into Jefferson County in July 1995.

**Nashville-Davidson (balance).** See “Nashville-Davidson (consolidated city).”

**Nashville-Davidson (consolidated city).** The “Metropolitan Government of Nashville and Davidson County” is coextensive with Davidson County. It includes Belle Meade, Forest Hills, Goodlettsville (part in Davidson County), and Oak Hill, which are tabulated separately. “Nashville-Davidson (balance),” which is a place equivalent, includes Berry Hill, Lakewood, and Ridgetop (part in Davidson County), which are not populous enough for separate tabulation.

**Oak Hill.** See “Nashville-Davidson (consolidated city).”

**Oak Ridge** is in Anderson and Roane Counties.

**Oliver Springs** is in Anderson, Morgan, and Roane Counties.

**Spring Hill** is in Maury and Williamson Counties.

**Sweetwater** is in McMinn and Monroe Counties.

**Tullahoma** is in Coffee and Franklin Counties.

**White House** is in Robertson and Sumner Counties.

# Appendix E. Metropolitan Areas

---

## TENNESSEE

### **Chattanooga, TN—GA MSA**

Catoosa County, GA  
Dade County, GA  
Walker County, GA  
Hamilton County, TN  
Marion County, TN

### **Clarksville—Hopkinsville, TN—KY MSA**

Christian County, KY  
Montgomery County, TN

### **Jackson, TN MSA**

Chester County, TN  
Madison County, TN

### **Johnson City—Kingsport—Bristol, TN—VA MSA**

Carter County, TN  
Hawkins County, TN  
Sullivan County, TN  
Unicoi County, TN  
Washington County, TN  
Scott County, VA  
Washington County, VA  
Bristol, VA (IC)

### **Knoxville, TN MSA**

Anderson County, TN  
Blount County, TN  
Knox County, TN  
Loudon County, TN  
Sevier County, TN  
Union County, TN

### **Memphis, TN—AR—MS MSA**

Crittenden County, AR  
DeSoto County, MS  
Fayette County, TN  
Shelby County, TN  
Tipton County, TN

### **Nashville, TN MSA**

Cheatham County, TN  
Davidson County, TN  
Dickson County, TN  
Robertson County, TN  
Rutherford County, TN  
Sumner County, TN  
Williamson County, TN  
Wilson County, TN

