

Minnesota

1997

Issued December 1999

EC97S54A-MN

1997 Economic Census

Professional, Scientific, and Technical Services

Geographic Area Series



U S C E N S U S B U R E A U

Helping You Make Informed Decisions

U.S. Department of Commerce
Economics and Statistics Administration
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Introduction to the Economic Census

PURPOSES AND USES OF THE ECONOMIC CENSUS

The economic census is the major source of facts about the structure and functioning of the Nation's economy. It provides essential information for government, business, industry, and the general public. Title 13 of the United States Code (Sections 131, 191, and 224) directs the Census Bureau to take the economic census every 5 years, covering years ending in 2 and 7.

The economic census furnishes an important part of the framework for such composite measures as the gross domestic product estimates, input/output measures, production and price indexes, and other statistical series that measure short-term changes in economic conditions. Specific uses of economic census data include the following:

- Policymaking agencies of the Federal Government use the data to monitor economic activity and assess the effectiveness of policies.
- State and local governments use the data to assess business activities and tax bases within their jurisdictions and to develop programs to attract business.
- Trade associations study trends in their own and competing industries, which allows them to keep their members informed of market changes.
- Individual businesses use the data to locate potential markets and to analyze their own production and sales performance relative to industry or area averages.

ALL-NEW INDUSTRY CLASSIFICATIONS

Data from the 1997 Economic Census are published primarily on the basis of the North American Industry Classification System (NAICS), unlike earlier censuses, which were published according to the Standard Industrial Classification (SIC) system. NAICS is in the process of being adopted in the United States, Canada, and Mexico. Most economic census reports cover one of the following NAICS sectors:

21	Mining
22	Utilities
23	Construction
31-33	Manufacturing
42	Wholesale Trade
44-45	Retail Trade
48-49	Transportation and Warehousing
51	Information

52	Finance and Insurance
53	Real Estate and Rental and Leasing
54	Professional, Scientific, and Technical Services
55	Management of Companies and Enterprises
56	Administrative and Support and Waste Management and Remediation Services
61	Educational Services
62	Health Care and Social Assistance
71	Arts, Entertainment, and Recreation
72	Accommodation and Foodservices
81	Other Services (except Public Administration)

(Not listed above are the Agriculture, Forestry, Fishing, and Hunting sector (NAICS 11), partially covered by the census of agriculture conducted by the U.S. Department of Agriculture, and the Public Administration sector (NAICS 92), covered by the census of governments conducted by the Census Bureau.)

The 20 NAICS sectors are subdivided into 96 subsectors (three-digit codes), 313 industry groups (four-digit codes), and, as implemented in the United States, 1170 industries (five- and six-digit codes).

RELATIONSHIP TO SIC

While many of the individual NAICS industries correspond directly to industries as defined under the SIC system, most of the higher level groupings do not. Particular care should be taken in comparing data for retail trade, wholesale trade, and manufacturing, which are sector titles used in both NAICS and SIC, but cover somewhat different groups of industries. The industry definitions discuss the relationships between NAICS and SIC industries. Where changes are significant, it will not be possible to construct time series that include data for points both before and after 1997.

For 1997, data for auxiliary establishments (those functioning primarily to manage, service, or support the activities of their company's operating establishments, such as a central administrative office or warehouse) will not be included in the sector-specific reports. These data will be published separately.

GEOGRAPHIC AREA CODING

Accurate and complete information on the physical location of each establishment is required to tabulate the census data for the states, metropolitan areas (MAs), counties, parishes, and corporate municipalities including cities, towns, villages, and boroughs. Respondents were

required to report their physical location (street address, municipality, county, and state) if it differed from their mailing address. For establishments not surveyed by mail (and those single-establishment companies that did not provide acceptable information on physical location), location information from Internal Revenue Service tax forms is used as a basis for coding.

BASIS OF REPORTING

The economic census is conducted on an establishment basis. A company operating at more than one location is required to file a separate report for each store, factory, shop, or other location. Each establishment is assigned a separate industry classification based on its primary activity and not that of its parent company.

DOLLAR VALUES

All dollar values presented are expressed in current dollars; i.e., 1997 data are expressed in 1997 dollars, and 1992 data, in 1992 dollars. Consequently, when making comparisons with prior years, users of the data should consider the changes in prices that have occurred.

All dollar values are shown in thousands of dollars.

AVAILABILITY OF ADDITIONAL DATA

Reports in Print and Electronic Media

All results of the 1997 Economic Census are available on the Census Bureau Internet site (www.census.gov) and on compact discs (CD-ROM) for sale by the Census Bureau. Unlike previous censuses, only selected highlights are published in printed reports. For more information, including a description of electronic and printed reports being issued, see the Internet site, or write to U.S. Census Bureau, Washington, DC 20233-8300, or call Customer Services at 301-457-4100.

Special Tabulations

Special tabulations of data collected in the 1997 Economic Census may be obtained, depending on availability of time and personnel, in electronic or tabular form. The data will be summaries subject to the same rules prohibiting disclosure of confidential information (including name, address, kind of business, or other data for individual business establishments or companies) that govern the regular publications.

Special tabulations are prepared on a cost basis. A request for a cost estimate, as well as exact specifications on the type and format of the data to be provided, should be directed to the Chief of the division named below, U.S. Census Bureau, Washington, DC 20233-8300. To discuss a special tabulation before submitting specifications, call the appropriate division:

Manufacturing and Construction Division	301-457-4673
Service Sector Statistics Division	301-457-2668

HISTORICAL INFORMATION

The economic census has been taken as an integrated program at 5-year intervals since 1967 and before that for 1954, 1958, and 1963. Prior to that time, individual components of the economic census were taken separately at varying intervals.

The economic census traces its beginnings to the 1810 Decennial Census, when questions on manufacturing were included with those for population. Coverage of economic activities was expanded for the 1840 Decennial Census and subsequent censuses to include mining and some commercial activities. The 1905 Manufactures Census was the first time a census was taken apart from the regular decennial population census. Censuses covering retail and wholesale trade and construction industries were added in 1930, as were some covering service trades in 1933. Censuses of construction, manufacturing, and the other business service censuses were suspended during World War II.

The 1954 Economic Census was the first census to be fully integrated: providing comparable census data across economic sectors, using consistent time periods, concepts, definitions, classifications, and reporting units. It was the first census to be taken by mail, using lists of firms provided by the administrative records of other Federal agencies. Since 1963, administrative records also have been used to provide basic statistics for very small firms, reducing or eliminating the need to send them census questionnaires.

The range of industries covered in the economic censuses expanded between 1967 and 1992. The census of construction industries began on a regular basis in 1967, and the scope of service industries, introduced in 1933, was broadened in 1967, 1977, and 1987. While a few transportation industries were covered as early as 1963, it was not until 1992 that the census broadened to include all of transportation, communications, and utilities. Also new for 1992 was coverage of financial, insurance, and real estate industries. With these additions, the economic census and the separate census of governments and census of agriculture collectively covered roughly 98 percent of all economic activity.

Printed statistical reports from the 1992 and earlier censuses provide historical figures for the study of long-term time series and are available in some large libraries. All of the census reports printed since 1967 are still available for sale on microfiche from the Census Bureau. CD-ROMs issued from the 1987 and 1992 Economic Censuses contain databases including nearly all data published in print, plus additional statistics, such as ZIP Code statistics, published only on CD-ROM.

SOURCES FOR MORE INFORMATION

More information about the scope, coverage, classification system, data items, and publications for each of the economic censuses and related surveys is published in the *Guide to the 1997 Economic Census and Related Statistics* at www.census.gov/econguide. More information on the methodology, procedures, and history of the censuses will be published in the *History of the 1997 Economic Census* at www.census.gov/econ/www/history.html.

ABBREVIATIONS AND SYMBOLS

The following abbreviations and symbols are used with the 1997 Economic Census data:

A	Standard error of 100 percent or more.
D	Withheld to avoid disclosing data of individual companies; data are included in higher level totals.
F	Exceeds 100 percent because data include establishments with payroll exceeding revenue.
N	Not available or not comparable.
Q	Revenue not collected at this level of detail for multiestablishment firms.
S	Withheld because estimates did not meet publication standards.

V	Represents less than 50 vehicles or .05 percent.
X	Not applicable.
Y	Disclosure withheld because of insufficient coverage of merchandise lines.
Z	Less than half the unit shown.
a	0 to 19 employees.
b	20 to 99 employees.
c	100 to 249 employees.
e	250 to 499 employees.
f	500 to 999 employees.
g	1,000 to 2,499 employees.
h	2,500 to 4,999 employees.
i	5,000 to 9,999 employees.
j	10,000 to 24,999 employees.
k	25,000 to 49,999 employees.
l	50,000 to 99,999 employees.
m	100,000 employees or more.
p	10 to 19 percent estimated.
q	20 to 29 percent estimated.
r	Revised.
s	Sampling error exceeds 40 percent.
nec	Not elsewhere classified.
nsk	Not specified by kind.
–	Represents zero (page image/print only).
(CC)	Consolidated city.
(IC)	Independent city.

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Professional, Scientific, and Technical Services

SCOPE

The Professional, Scientific, and Technical Services sector (sector 54) of the 1997 Economic Census covers establishments with payroll that specialize in performing professional, scientific, and technical activities for others. These activities require a high degree of expertise and training. The establishments in this sector specialize according to expertise and provide services to clients in a variety of industries and, in some cases, to households. Activities performed include: legal advice and representation; accounting, bookkeeping, and payroll services; architectural, engineering, and specialized design services; computer services; consulting services; research services; advertising services; photographic services; translation and interpretation services; veterinary services; and other professional, scientific, and technical services.

This sector excludes establishments primarily engaged in providing a range of day-to-day office administrative services, such as financial planning, billing and record-keeping, personnel, and physical distribution and logistics. These establishments are classified in Sector 56, Administrative and Support and Waste Management and Remediation Services.

Data for this sector are shown for establishments of firms subject to Federal income tax and separately of firms which are exempt from Federal income tax under provisions of the Internal Revenue Code.

Many of the "kinds of business or operation" included in this sector are not thought of as commercial businesses and the terms (such as "business," "establishment," and "firm") used to describe them may not be descriptive of such services. However, these terms are applied to all "kinds of business or operation" in order to maintain conformity in the measures of the production and delivery of goods and services and in the presentation of data.

The basic tabulations for this sector do not include data for establishments which are auxiliary (primary function is providing a service, such as warehousing or bookkeeping) to service establishments within the same organization. Data for auxiliaries are presented separately.

GENERAL

A list of reports that provide statistics on sector 54 follows.

Geographic area reports. There is a separate report for each state, the District of Columbia, and the United States. For establishments of firms subject to Federal income tax,

each state report presents general statistics on number of establishments, receipts, payroll, and employment by kind of business for the state, metropolitan areas (MAs), counties, and places with 2,500 inhabitants or more. Greater kind-of-business detail is shown for larger areas. For establishments of firms exempt from Federal income tax, each state report presents statistics on number of establishments, revenue, expenses, payroll, and employment by kind of business, for the state and MAs. Greater kind-of-business detail is shown for larger areas.

The United States report presents data for the United States as a whole for establishments with payroll of firms subject to Federal income tax, as well as those exempt from Federal income tax, for detailed kind-of-business classifications.

Sources of receipts or revenue report. This report presents sources of receipts or revenue data for establishments with payroll by kind of business. Data are presented for the United States and states.

Establishment and firm size (including legal form of organization) report. This report presents receipts/revenue, payroll, and employment data for the United States by receipts/revenue size, by employment size, and by legal form of organization for establishments; and receipts/revenue size (including concentration by largest firms), by employment size, and by number of establishments operated (single units and multiunits) for firms.

Miscellaneous subjects report. This report presents data for establishments with payroll for a variety of industry-specific questions. Presentation of data varies by kind of business.

ZIP Code report. This report presents data for establishments with payroll by United States ZIP Code.

GEOGRAPHIC AREAS COVERED

The level of geographic detail varies by report. Data may be presented for:

1. The United States as a whole.
2. States and the District of Columbia.
3. Consolidated metropolitan statistical areas (CMSAs) and primary metropolitan statistical areas (PMSAs) defined by the Office of Management and Budget

(OMB) as of June 30, 1997. A CMSA is an area used to facilitate the presentation and analysis of data for large concentrations of metropolitan populations. It includes two or more contiguous PMSAs which have a population of at least 1,000,000 (according to the 1990 Census of Population or subsequent special census) and which meet specific criteria of urban character and of social and economic integration.

4. Metropolitan statistical areas (MSAs) defined by the OMB as of June 30, 1997. An MSA is an integrated economic and social unit with a population nucleus of at least 50,000 inhabitants (according to the 1990 Census of Population or subsequent special census). Each MSA consists of one or more counties meeting standards of metropolitan character. In New England, cities and towns rather than counties are the component geographic units.
5. Areas within the state outside metropolitan areas (MAs).
6. Counties and county equivalents defined as of January 1, 1997. Counties are the primary divisions of states, except in Louisiana where they are called parishes and in Alaska where they are called boroughs and census areas. Maryland, Missouri, Nevada, and Virginia have one place or more that is independent of any county organization and constitutes primary divisions of their states. These places are treated as counties and as places.
7. Consolidated cities defined as of January 1, 1997. Consolidated cities are consolidated governments which consist of separately incorporated municipalities.
8. Municipalities of 2,500 inhabitants or more defined as of January 1, 1997. These are areas of significant population incorporated as cities, boroughs, villages, or towns according to the 1990 Census of Population

or subsequent special census. For the economic census, boroughs and census areas in Alaska and boroughs in New York are not included in this category.

9. Special economic urban areas (SEUAs), which include townships in Michigan, New Jersey, and Pennsylvania, and towns in New York, Wisconsin, and the six New England states with 10,000 inhabitants or more (according to the 1990 Census of Population or subsequent special census).

COMPARABILITY OF THE 1992 AND 1997 CENSUSES

The 1997 Economic Census is the first census to present data based on the new North American Industry Classification System (NAICS). Previous census data were presented according to the Standard Industrial Classification (SIC) system developed some 60 years ago. Due to this change, comparability between census years may be limited. Comparative statistics will be included as part of the Core Business Statistics Reports.

DISCLOSURE

In accordance with Federal law governing census reports (Title 13 of the United States Code) no data are published that would disclose the operations of an individual establishment or business. However, the number of establishments in a kind-of-business classification is not considered a disclosure; therefore, this information may be released even though other information is withheld.

AVAILABILITY OF MORE FREQUENT ECONOMIC DATA

The Census Bureau conducts the Service Annual Survey (SAS) each year. This survey, while providing more frequent observations, yields less kind-of-business and geographic detail than the economic census. In addition, the County Business Patterns program offers annual statistics on the number of establishments, employment, and payroll classified by industry within each county.

Table 1a. Summary Statistics for Firms Subject to Federal Income Tax for the State: 1997

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records ¹	Estimated ²
MINNESOTA								
54	Professional, scientific, & technical services	12 391	10 447 897	4 091 335	915 885	96 677	20.6	4.8
541	Professional, scientific, & technical services	12 391	10 447 897	4 091 335	915 885	96 677	20.6	4.8
5411	Legal services	2 580	1 987 099	871 942	183 286	18 445	14.6	2.7
54111	Offices of lawyers	2 343	1 832 637	812 210	169 993	16 352	15.2	2.5
541110	Offices of lawyers	2 343	1 832 637	812 210	169 993	16 352	15.2	2.5
5411101	Offices of lawyers (except legal aid societies)	2 343	1 832 637	812 210	169 993	16 352	15.2	2.5
54119	Other legal services	237	154 462	59 732	13 293	2 093	7.4	5.7
541191	Title abstract & settlement offices	212	141 797	54 782	12 156	1 915	7.7	5.8
541199	All other legal services	25	12 665	4 950	1 137	178	4.8	4.3
5412	Accounting, tax return prep, bookkeeping, & payroll services	1 714	1 004 369	399 496	96 694	13 690	16.5	2.9
54121	Accounting, tax return prep, bookkeeping, & payroll services	1 714	1 004 369	399 496	96 694	13 690	16.5	2.9
541211	Offices of certified public accountants	853	730 871	294 936	68 945	7 600	14.4	2.0
541213	Tax return preparation services	317	42 030	14 405	4 760	2 224	42.6	3.9
541214	Payroll services	40	155 336	59 246	15 280	2 408	1.9	2.0
541219	Other accounting services	504	76 132	30 909	7 709	1 458	51.7	12.3
5413	Architectural, engineering, & related services	1 631	1 449 778	650 174	142 272	15 041	25.9	3.5
54131	Architectural services	378	377 127	165 869	35 043	3 701	26.5	.6
541310	Architectural services	378	377 127	165 869	35 043	3 701	26.5	.6
54133	Engineering services	956	946 003	430 079	94 805	9 469	25.5	4.7
541330	Engineering services	956	946 003	430 079	94 805	9 469	25.5	4.7
54134	Drafting services	37	7 117	3 368	675	119	37.9	3.0
541340	Drafting services	37	7 117	3 368	675	119	37.9	3.0
54135	Building inspection services	61	13 979	5 297	1 230	232	54.5	4.2
541350	Building inspection services	61	13 979	5 297	1 230	232	54.5	4.2
54136	Geophysical surveying & mapping services	4	708	163	30	19	91.2	—
541360	Geophysical surveying & mapping services	4	708	163	30	19	91.2	—
54137	Surveying & mapping (except geophysical) services	106	31 590	16 177	3 296	507	30.7	2.1
541370	Surveying & mapping (except geophysical) services	106	31 590	16 177	3 296	507	30.7	2.1
54138	Testing laboratories	89	73 254	29 221	7 193	994	19.6	4.2
541380	Testing laboratories	89	73 254	29 221	7 193	994	19.6	4.2
5414	Specialized design services	679	345 200	108 125	23 646	2 829	28.2	1.9
54141	Interior design services	178	82 482	16 618	3 267	562	37.0	2.5
541410	Interior design services	178	82 482	16 618	3 267	562	37.0	2.5
54142	Industrial design services	34	24 855	8 998	1 972	237	16.7	.9
541420	Industrial design services	34	24 855	8 998	1 972	237	16.7	.9
54143	Graphic design services	463	236 761	81 865	18 340	2 020	26.3	1.8
541430	Graphic design services	463	236 761	81 865	18 340	2 020	26.3	1.8
5414301	Graphic design services (except commercial art & medical artists) ..	398	218 696	75 501	16 964	1 846	25.8	1.6
5414302	Commercial art	64	D	D	D	c	D	D
5414303	Medical artists	1	D	D	D	a	D	D
54149	Other specialized design services	4	1 102	644	67	10	27.4	—
541490	Other specialized design services	4	1 102	644	67	10	27.4	—
5415	Computer systems design & related services	2 308	2 511 321	983 155	228 967	19 384	13.7	6.6
54151	Computer systems design & related services	2 308	2 511 321	983 155	228 967	19 384	13.7	6.6
541511	Custom computer programming services	1 030	848 315	417 001	94 693	7 846	14.5	8.1
541512	Computer systems design services	943	1 327 222	478 836	109 177	9 422	14.3	6.5
5415121	Computer systems integrators	225	898 359	281 977	67 897	5 544	5.8	6.8
5415122	Computer systems consultants (except systems integrators)	718	428 863	196 859	41 280	3 878	32.0	6.0
541513	Computer facilities management services	19	D	D	D	g	D	D
541519	Other computer related services	316	D	D	D	g	D	D
5416	Management, scientific, & technical consulting services	1 840	1 471 892	521 110	114 642	10 553	39.9	6.1
54161	Management consulting services	1 493	1 322 845	466 691	101 628	9 091	40.5	6.3
541611	Administrative management & general management consulting service	602	522 232	225 651	50 529	4 023	14.2	9.1
541612	Human resources & executive search consulting services	374	226 652	103 075	22 954	2 064	27.1	11.2
5416121	Actuarial consulting	16	16 818	6 537	1 420	124	10.5	.2
5416122	Executive placement services	177	82 577	42 791	9 358	772	35.8	6.8
5416123	Human resources & personnel management consulting	181	127 257	53 747	12 176	1 168	23.8	15.5
541613	Marketing consulting services	358	452 061	96 813	18 403	2 125	64.2	1.7
541614	Process, physical distribution, & logistics consulting services	75	59 152	21 823	5 188	476	18.6	.4
541618	Other management consulting services	84	62 748	19 329	4 554	403	14.0	4.1
54162	Environmental consulting services	98	84 590	27 792	7 708	776	22.8	3.4
541620	Environmental consulting services	98	84 590	27 792	7 708	776	22.8	3.4
54169	Other scientific & technical consulting services	249	64 457	26 627	5 306	686	49.3	5.4
541690	Other scientific & technical consulting services	249	64 457	26 627	5 306	686	49.3	5.4
5417	Scientific research & development services	121	98 008	41 521	9 530	933	16.1	36.4
54171	R&D in the physical, engineering, & life sciences	101	88 125	38 789	9 011	853	10.4	37.6
541710	R&D in the physical, engineering, & life sciences	101	88 125	38 789	9 011	853	10.4	37.6
5417101	R&D in the physical & engineering sciences	46	18 262	8 791	1 985	185	19.7	33.5
5417102	Research & development in the life sciences	55	69 863	29 998	7 026	668	8.0	38.7
54172	Research & development in the social sciences & humanities	20	9 883	2 732	519	80	66.8	25.4
541720	R&D in the social sciences & humanities	20	9 883	2 732	519	80	66.8	25.4

See footnotes at end of table.

Table 1a. Summary Statistics for Firms Subject to Federal Income Tax for the State: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records ¹	Estimated ²
MINNESOTA—Con.								
54	Professional, scientific, & technical services—Con.							
541	Professional, scientific, & technical services—Con.							
5418	Advertising & related services	903	1 212 582	392 462	88 630	10 445	15.6	3.5
54181	Advertising agencies	315	457 680	196 244	45 902	3 745	14.2	2.4
541810	Advertising agencies	315	457 680	196 244	45 902	3 745	14.2	2.4
54182	Public relations agencies	123	80 859	35 289	7 713	749	24.6	3.3
541820	Public relations agencies	123	80 859	35 289	7 713	749	24.6	3.3
54183	Media buying services	18	15 012	4 104	925	117	14.2	20.6
541830	Media buying services	18	15 012	4 104	925	117	14.2	20.6
54184	Media representatives	60	46 183	15 620	3 681	552	26.4	14.2
541840	Media representatives	60	46 183	15 620	3 681	552	26.4	14.2
5418401	Radio & television advertising representatives	29	25 226	10 170	2 345	294	13.3	17.0
5418402	Publishers' advertising representatives	31	20 957	5 450	1 336	258	42.1	10.9
54185	Display advertising	66	90 746	17 755	3 910	699	12.0	3.9
541850	Display advertising	66	90 746	17 755	3 910	699	12.0	3.9
5418501	Display advertising (except outdoor)	25	44 142	8 547	1 809	434	7.7	2.2
5418502	Outdoor advertising services	41	46 604	9 208	2 101	265	16.0	5.6
54186	Direct mail advertising	77	259 160	70 282	14 577	2 188	13.4	.6
541860	Direct mail advertising	77	259 160	70 282	14 577	2 188	13.4	.6
54187	Advertising material distribution services	13	30 055	6 566	1 558	385	2.8	17.3
541870	Advertising material distribution services	13	30 055	6 566	1 558	385	2.8	17.3
54189	Other services related to advertising	231	232 887	46 602	10 364	2 010	18.9	4.0
541890	Other services related to advertising	231	232 887	46 602	10 364	2 010	18.9	4.0
5418901	Welcoming services	3	D	D	D	a	D	D
5418902	Advertising specialties goods distributor	136	178 125	31 623	7 117	1 018	16.7	4.7
5418903	Sign painting & lettering shop	69	17 353	4 938	991	214	65.0	3.5
5418909	All other advertising	23	D	D	D	f	D	D
5419	Other professional, scientific, & technical services	615	367 648	123 350	28 218	5 357	22.9	6.1
54191	Marketing research & public opinion polling	102	133 620	46 841	9 953	1 829	21.9	10.9
541910	Marketing research & public opinion polling	102	133 620	46 841	9 953	1 829	21.9	10.9
54192	Photographic services	426	202 353	67 591	16 225	3 154	22.4	1.6
541921	Photographic studios, portrait	303	126 178	44 493	11 081	2 201	24.4	1.6
541922	Commercial photography	123	76 175	23 098	5 144	953	19.1	1.6
54193	Translation & interpretation services	17	11 670	3 362	780	125	25.9	1.9
541930	Translation & interpretation services	17	11 670	3 362	780	125	25.9	1.9
54199	All other professional, scientific, & technical services	70	20 005	5 556	1 260	249	33.0	22.4
541990	All other professional, scientific, & technical services	70	20 005	5 556	1 260	249	33.0	22.4

¹Includes receipts information obtained from administrative records of other Federal agencies.

²Includes receipts information which was imputed based on historic company ratios or administrative records, or on industry averages.

Table 1b. Summary Statistics for Firms Exempt From Federal Income Tax for the State: 1997

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area and kind of business	Establishments (number)	Revenue (\$1,000)	Expenses (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of revenue—	
								From administrative records ¹	Estimated ²
MINNESOTA									
54	Professional, scientific, & technical services ..	105	116 520	105 201	37 540	8 531	1 141	40.1	4.6
541	Professional, scientific, & technical services	105	116 520	105 201	37 540	8 531	1 141	40.1	4.6
5411	Legal services	51	24 588	23 125	14 502	3 367	477	8.1	11.2
54111	Offices of lawyers	51	24 588	23 125	14 502	3 367	477	8.1	11.2
541110	Offices of lawyers	51	24 588	23 125	14 502	3 367	477	8.1	11.2
5411102	Legal aid societies & similar legal services	51	24 588	23 125	14 502	3 367	477	8.1	11.2
5417	Scientific research & development services	54	91 932	82 076	23 038	5 164	664	48.7	2.9
54171	R&D in the physical, engineering, & life sciences	35	75 310	67 179	16 699	3 809	496	50.4	2.1
541710	R&D in the physical, engineering, & life sciences	35	75 310	67 179	16 699	3 809	496	50.4	2.1
5417101	R&D in the physical & engineering sciences	3	442	398	192	35	10	100.0	—
5417102	Research & development in the life sciences	32	74 868	66 781	16 507	3 774	486	50.1	2.2
54172	Research & development in the social sciences & humanities	19	16 622	14 897	6 339	1 355	168	41.0	6.1
541720	R&D in the social sciences & humanities	19	16 622	14 897	6 339	1 355	168	41.0	6.1

¹Includes revenue information obtained from administrative records of other Federal agencies.

²Includes revenue information which was imputed based on historic company ratios or administrative records, or on industry averages.

Table 2a. Summary Statistics for Firms Subject to Federal Income Tax for Metropolitan Areas: 1997

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records ¹	Estimated ²
DULUTH–SUPERIOR, MN–WI MSA								
54	Professional, scientific, & technical services	370	169 299	74 822	15 773	2 503	27.0	4.9
541	Professional, scientific, & technical services	370	169 299	74 822	15 773	2 503	27.0	4.9
5411	Legal services	112	52 484	24 585	4 778	685	20.2	6.6
54111	Offices of lawyers	103	49 152	23 165	4 465	619	21.2	6.1
541110	Offices of lawyers	103	49 152	23 165	4 465	619	21.2	6.1
5411101	Offices of lawyers (except legal aid societies)	103	49 152	23 165	4 465	619	21.2	6.1
54119	Other legal services	9	3 332	1 420	313	66	4.2	13.6
541191	Title abstract & settlement offices	8	D	D	D	b	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services	67	22 875	10 041	2 380	432	20.3	5.1
54121	Accounting, tax return prep, bookkeeping, & payroll services	67	22 875	10 041	2 380	432	20.3	5.1
541211	Offices of certified public accountants	37	18 371	8 232	1 925	232	17.0	5.4
541213	Tax return preparation services	12	D	D	D	c	D	D
5413	Architectural, engineering, & related services	73	48 708	25 617	5 170	710	24.0	3.5
54131	Architectural services	15	11 405	5 485	1 255	136	14.2	.1
541310	Architectural services	15	11 405	5 485	1 255	136	14.2	.1
54133	Engineering services	38	31 018	17 208	3 267	426	27.8	4.3
541330	Engineering services	38	31 018	17 208	3 267	426	27.8	4.3
5414	Specialized design services	10	1 749	353	82	21	34.5	4.2
5415	Computer systems design & related services	18	6 603	2 403	540	80	55.3	9.6
54151	Computer systems design & related services	18	6 603	2 403	540	80	55.3	9.6
5416	Management, scientific, & technical consulting services	35	11 145	4 705	1 102	169	23.4	2.0
54161	Management consulting services	19	3 706	1 360	336	56	32.7	2.9
54162	Environmental consulting services	10	5 003	2 039	467	71	27.2	2.2
541620	Environmental consulting services	10	5 003	2 039	467	71	27.2	2.2
5418	Advertising & related services	25	14 086	4 239	1 030	248	45.2	.7
54189	Other services related to advertising	5	2 931	391	98	68	54.3	–
541890	Other services related to advertising	5	2 931	391	98	68	54.3	–
5419	Other professional, scientific, & technical services	24	6 931	1 848	345	124	28.6	14.3
54192	Photographic services	16	5 514	1 370	261	74	30.1	8.0
541921	Photographic studios, portrait	14	D	D	D	b	D	D
FARGO–MOORHEAD, ND–MN MSA								
54	Professional, scientific, & technical services	328	189 054	75 563	16 025	2 625	19.7	4.6
541	Professional, scientific, & technical services	328	189 054	75 563	16 025	2 625	19.7	4.6
5411	Legal services	80	46 213	23 091	4 719	574	17.9	6.5
54111	Offices of lawyers	76	44 965	22 417	4 567	547	18.0	6.7
541110	Offices of lawyers	76	44 965	22 417	4 567	547	18.0	6.7
5411101	Offices of lawyers (except legal aid societies)	76	44 965	22 417	4 567	547	18.0	6.7
5412	Accounting, tax return prep, bookkeeping, & payroll services	69	25 935	9 999	2 510	503	28.3	1.7
54121	Accounting, tax return prep, bookkeeping, & payroll services	69	25 935	9 999	2 510	503	28.3	1.7
541211	Offices of certified public accountants	34	19 621	7 737	1 870	299	28.9	1.1
541213	Tax return preparation services	14	1 100	390	153	94	30.8	3.4
541219	Other accounting services	18	D	D	D	b	D	D
5413	Architectural, engineering, & related services	58	48 730	22 356	4 536	613	19.7	2.6
54131	Architectural services	20	15 739	5 354	1 233	185	24.1	2.1
541310	Architectural services	20	15 739	5 354	1 233	185	24.1	2.1
54133	Engineering services	29	30 963	15 976	3 088	387	15.7	2.8
541330	Engineering services	29	30 963	15 976	3 088	387	15.7	2.8
5414	Specialized design services	9	2 309	480	115	26	23.0	–
5415	Computer systems design & related services	24	16 773	4 938	1 173	206	22.4	1.4
54151	Computer systems design & related services	24	16 773	4 938	1 173	206	22.4	1.4
541511	Custom computer programming services	10	D	D	D	c	D	D
541512	Computer systems design services	13	7 853	2 836	543	91	27.5	–
5416	Management, scientific, & technical consulting services	35	11 432	3 122	592	114	13.9	5.8
54161	Management consulting services	27	D	D	D	b	D	D
54169	Other scientific & technical consulting services	8	D	D	D	b	D	D
541690	Other scientific & technical consulting services	8	D	D	D	b	D	D
5417	Scientific research & development services	5	9 519	2 961	612	114	3.3	28.1
5418	Advertising & related services	33	22 420	6 454	1 260	262	21.7	1.8
54189	Other services related to advertising	10	7 942	1 256	267	83	7.4	–
541890	Other services related to advertising	10	7 942	1 256	267	83	7.4	–
5418902	Advertising specialties goods distributor	6	D	D	D	b	D	D
5419	Other professional, scientific, & technical services	15	5 723	2 162	508	213	19.1	–
54192	Photographic services	13	D	D	D	b	D	D
541921	Photographic studios, portrait	12	D	D	D	b	D	D

See footnotes at end of table.

Table 2a. **Summary Statistics for Firms Subject to Federal Income Tax for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records ¹	Estimated ²
GRAND FORKS, ND—MN MSA								
54	Professional, scientific, & technical services	138	61 020	28 563	5 461	925	30.9	4.3
541	Professional, scientific, & technical services	138	61 020	28 563	5 461	925	30.9	4.3
5411	Legal services	53	17 148	7 965	1 641	277	25.9	5.6
54111	Offices of lawyers	51	D	D	D	e	D	D
541110	Offices of lawyers	51	D	D	D	e	D	D
5411101	Offices of lawyers (except legal aid societies)	51	D	D	D	e	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services	23	10 523	6 615	1 369	223	20.0	.9
54121	Accounting, tax return prep, bookkeeping, & payroll services	23	10 523	6 615	1 369	223	20.0	.9
541211	Offices of certified public accountants	12	8 826	5 992	1 170	142	14.0	.8
541213	Tax return preparation services	5	1 086	382	132	64	25.0	—
5413	Architectural, engineering, & related services	26	25 515	11 507	1 961	294	37.9	2.4
54131	Architectural services	5	5 084	1 744	206	36	—	.3
541310	Architectural services	5	5 084	1 744	206	36	—	.3
54133	Engineering services	14	16 237	8 209	1 396	178	53.6	1.0
541330	Engineering services	14	16 237	8 209	1 396	178	53.6	1.0
5418	Advertising & related services	9	3 160	970	213	43	37.8	3.6
54189	Other services related to advertising	3	1 308	216	73	17	91.4	8.6
541890	Other services related to advertising	3	1 308	216	73	17	91.4	8.6
5419	Other professional, scientific, & technical services	10	D	D	D	b	D	D
54192	Photographic services	8	1 704	360	72	26	17.7	—
541921	Photographic studios, portrait	8	1 704	360	72	26	17.7	—
LA CROSSE, WI—MN MSA								
54	Professional, scientific, & technical services	211	121 718	53 170	12 038	1 584	18.4	7.5
541	Professional, scientific, & technical services	211	121 718	53 170	12 038	1 584	18.4	7.5
5411	Legal services	57	22 768	10 705	1 926	314	19.2	1.9
54111	Offices of lawyers	54	22 063	10 425	1 873	301	19.2	2.0
541110	Offices of lawyers	54	22 063	10 425	1 873	301	19.2	2.0
5411101	Offices of lawyers (except legal aid societies)	54	22 063	10 425	1 873	301	19.2	2.0
5412	Accounting, tax return prep, bookkeeping, & payroll services	41	14 040	5 292	1 501	296	27.0	1.6
54121	Accounting, tax return prep, bookkeeping, & payroll services	41	14 040	5 292	1 501	296	27.0	1.6
541211	Offices of certified public accountants	20	11 257	4 235	1 154	163	16.3	1.4
541213	Tax return preparation services	6	1 236	478	195	90	33.0	5.1
541219	Other accounting services	15	1 547	579	152	43	100.0	—
5413	Architectural, engineering, & related services	31	18 389	9 025	2 157	280	14.5	22.7
54131	Architectural services	10	6 702	3 244	830	70	5.0	—
541310	Architectural services	10	6 702	3 244	830	70	5.0	—
54133	Engineering services	11	9 064	4 649	1 089	158	14.4	35.7
541330	Engineering services	11	9 064	4 649	1 089	158	14.4	35.7
5414	Specialized design services	12	5 295	1 284	278	52	17.7	1.7
54141	Interior design services	5	4 071	558	132	28	17.3	—
541410	Interior design services	5	4 071	558	132	28	17.3	—
5415	Computer systems design & related services	16	35 632	18 306	4 412	386	5.1	3.9
54151	Computer systems design & related services	16	35 632	18 306	4 412	386	5.1	3.9
541512	Computer systems design services	8	31 725	16 708	3 990	343	1.6	.8
5415121	Computer systems integrators	6	D	D	D	e	D	D
5416	Management, scientific, & technical consulting services	22	3 234	1 456	306	43	78.8	2.2
5418	Advertising & related services	14	12 154	4 765	929	113	23.8	5.5
54189	Other services related to advertising	4	1 394	102	26	6	100.0	—
541890	Other services related to advertising	4	1 394	102	26	6	100.0	—
5419	Other professional, scientific, & technical services	17	D	D	D	b	D	D
54192	Photographic services	15	D	D	D	b	D	D
541921	Photographic studios, portrait	9	D	D	D	b	D	D
541922	Commercial photography	6	4 151	868	211	35	18.7	—

See footnotes at end of table.

Table 2a. **Summary Statistics for Firms Subject to Federal Income Tax for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records ¹	Estimated ²
MINNEAPOLIS—ST. PAUL, MN—WI MSA								
54	Professional, scientific, & technical services	9 814	9 422 415	3 672 786	824 078	81 621	19.8	4.7
541	Professional, scientific, & technical services	9 814	9 422 415	3 672 786	824 078	81 621	19.8	4.7
5411	Legal services	1 797	1 739 054	768 273	162 431	14 888	12.5	2.5
54111	Offices of lawyers	1 645	1 604 781	717 939	150 934	13 202	13.2	2.2
541110	Offices of lawyers	1 645	1 604 781	717 939	150 934	13 202	13.2	2.2
5411101	Offices of lawyers (except legal aid societies)	1 645	1 604 781	717 939	150 934	13 202	13.2	2.2
54119	Other legal services	152	134 273	50 334	11 497	1 686	3.9	5.8
541191	Title abstract & settlement offices	130	121 745	45 403	10 363	1 510	3.8	6.0
541199	All other legal services	22	12 528	4 931	1 134	176	4.6	4.3
5412	Accounting, tax return prep, bookkeeping, & payroll services	1 062	851 160	333 325	79 968	10 370	12.4	2.5
54121	Accounting, tax return prep, bookkeeping, & payroll services	1 062	851 160	333 325	79 968	10 370	12.4	2.5
541211	Offices of certified public accountants	570	619 792	245 978	56 781	5 793	11.0	1.9
541213	Tax return preparation services	140	27 064	10 119	3 182	1 482	33.1	3.0
541214	Payroll services	32	150 650	55 574	14 537	2 190	1.9	1.4
541219	Other accounting services	320	53 654	21 654	5 468	905	47.1	12.1
5413	Architectural, engineering, & related services	1 271	1 199 175	541 595	119 889	12 206	27.2	3.7
54131	Architectural services	311	335 220	147 637	30 762	3 188	28.0	.6
541310	Architectural services	311	335 220	147 637	30 762	3 188	28.0	.6
54133	Engineering services	773	765 348	350 833	79 187	7 611	26.9	5.1
541330	Engineering services	773	765 348	350 833	79 187	7 611	26.9	5.1
54134	Drafting services	22	D	D	D	b	D	D
541340	Drafting services	22	D	D	D	b	D	D
54135	Building inspection services	44	12 935	5 031	1 194	219	52.0	4.5
541350	Building inspection services	44	12 935	5 031	1 194	219	52.0	4.5
54137	Surveying & mapping (except geophysical) services	55	22 604	12 017	2 511	350	21.7	2.8
541370	Surveying & mapping (except geophysical) services	55	22 604	12 017	2 511	350	21.7	2.8
54138	Testing laboratories	65	57 323	23 425	5 736	743	20.7	3.7
541380	Testing laboratories	65	57 323	23 425	5 736	743	20.7	3.7
5414	Specialized design services	598	369 017	119 622	26 498	2 775	24.0	1.7
54141	Interior design services	146	75 253	15 602	3 041	489	35.0	2.1
541410	Interior design services	146	75 253	15 602	3 041	489	35.0	2.1
54142	Industrial design services	28	D	D	D	e	D	D
541420	Industrial design services	28	D	D	D	e	D	D
54143	Graphic design services	422	220 616	78 015	17 392	1 846	26.5	2.1
541430	Graphic design services	422	220 616	78 015	17 392	1 846	26.5	2.1
5414301	Graphic design services (except commercial art & medical artists) ..	359	202 614	71 680	16 019	1 673	26.0	2.0
5414302	Commercial art	62	D	D	D	c	D	D
5415	Computer systems design & related services	2 158	2 337 240	901 532	209 887	17 173	13.8	6.3
54151	Computer systems design & related services	2 158	2 337 240	901 532	209 887	17 173	13.8	6.3
541511	Custom computer programming services	969	771 898	367 100	82 876	6 581	14.5	8.7
541512	Computer systems design services	878	1 236 877	449 989	102 576	8 582	14.6	5.5
5415121	Computer systems integrators	191	823 905	260 934	62 869	4 968	5.8	5.2
5415122	Computer systems consultants (except systems integrators)	687	412 972	189 055	39 707	3 614	32.3	6.2
541513	Computer facilities management services	17	D	D	D	g	D	D
541519	Other computer related services	294	D	D	D	f	D	D
5416	Management, scientific, & technical consulting services	1 639	1 378 096	485 315	106 727	9 465	40.4	6.3
54161	Management consulting services	1 350	1 257 636	443 053	96 470	8 362	40.8	6.4
541611	Administrative management & general management consulting service	526	501 800	218 470	49 080	3 776	13.3	9.2
541612	Human resources & executive search consulting services	349	199 985	90 297	19 977	1 692	29.1	12.3
5416121	Actuarial consulting	14	D	D	D	c	D	D
5416122	Executive placement services	165	D	D	D	f	D	D
5416123	Human resources & personnel management consulting	170	103 915	42 623	9 522	833	28.3	18.9
541613	Marketing consulting services	343	441 112	95 628	18 191	2 098	83.9	1.7
541614	Process, physical distribution, & logistics consulting services	68	57 584	21 383	5 085	464	18.8	.2
541618	Other management consulting services	64	57 155	17 275	4 137	332	13.7	4.2
54162	Environmental consulting services	78	67 559	21 039	6 036	571	23.6	3.7
541620	Environmental consulting services	78	67 559	21 039	6 036	571	23.6	3.7
54169	Other scientific & technical consulting services	211	52 901	21 223	4 221	532	51.8	6.1
541690	Other scientific & technical consulting services	211	52 901	21 223	4 221	532	51.8	6.1
5417	Scientific research & development services	101	85 208	37 789	8 614	791	11.4	40.3
54171	R&D in the physical, engineering, & life sciences	84	D	D	D	f	D	D
541710	R&D in the physical, engineering, & life sciences	84	D	D	D	f	D	D
5417101	R&D in the physical & engineering sciences	37	D	D	D	c	D	D
5417102	Research & development in the life sciences	47	59 856	26 318	6 074	555	6.9	39.1
54172	Research & development in the social sciences & humanities	17	D	D	D	b	D	D
541720	R&D in the social sciences & humanities	17	D	D	D	b	D	D

See footnotes at end of table.

Table 2a. **Summary Statistics for Firms Subject to Federal Income Tax for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records ¹	Estimated ²
MINNEAPOLIS—ST. PAUL, MN—WI MSA—Con.								
54	Professional, scientific, & technical services—Con.							
541	Professional, scientific, & technical services—Con.							
5418	Advertising & related services	758	1 149 179	374 288	84 381	9 577	14.8	3.6
54181	Advertising agencies	262	440 111	189 621	44 350	3 450	13.1	2.4
541810	Advertising agencies	262	440 111	189 621	44 350	3 450	13.1	2.4
54182	Public relations agencies	114	78 804	34 307	7 472	711	24.4	3.3
541820	Public relations agencies	114	78 804	34 307	7 472	711	24.4	3.3
54183	Media buying services	17	D	D	D	c	D	D
541830	Media buying services	17	D	D	D	c	D	D
54184	Media representatives	44	35 796	11 974	2 767	347	28.5	13.4
541840	Media representatives	44	35 796	11 974	2 767	347	28.5	13.4
5418401	Radio & television advertising representatives	22	18 883	7 596	1 704	166	12.6	13.8
5418402	Publishers' advertising representatives	22	16 913	4 378	1 063	181	46.2	13.0
54185	Display advertising	49	76 993	14 888	3 250	597	10.2	4.6
541850	Display advertising	49	76 993	14 888	3 250	597	10.2	4.6
5418501	Display advertising (except outdoor)	20	43 012	8 198	1 738	412	5.4	2.3
5418502	Outdoor advertising services	29	33 981	6 690	1 512	185	16.4	7.6
54186	Direct mail advertising	76	263 600	71 309	14 792	2 237	14.7	.8
541860	Direct mail advertising	76	263 600	71 309	14 792	2 237	14.7	.8
54187	Advertising material distribution services	10	D	D	D	e	D	D
541870	Advertising material distribution services	10	D	D	D	e	D	D
54189	Other services related to advertising	186	D	D	D	g	D	D
541890	Other services related to advertising	186	D	D	D	g	D	D
5418902	Advertising specialties goods distributor	118	165 812	29 983	6 719	926	15.8	5.1
5418903	Sign painting & lettering shop	44	D	D	D	b	D	D
5418909	All other advertising	21	D	D	D	f	D	D
5419	Other professional, scientific, & technical services	430	314 286	111 047	25 683	4 376	21.4	5.6
54191	Marketing research & public opinion polling	97	132 560	46 256	9 839	1 785	21.8	11.0
541910	Marketing research & public opinion polling	97	132 560	46 256	9 839	1 785	21.8	11.0
54192	Photographic services	278	159 233	56 762	13 980	2 324	20.3	1.7
541921	Photographic studios, portrait	169	101 696	39 457	10 156	1 829	18.4	1.5
541922	Commercial photography	109	57 537	17 305	3 824	495	23.7	2.0
54193	Translation & interpretation services	15	D	D	D	c	D	D
541930	Translation & interpretation services	15	D	D	D	c	D	D
54199	All other professional, scientific, & technical services	40	D	D	D	c	D	D
541990	All other professional, scientific, & technical services	40	D	D	D	c	D	D
ROCHESTER, MN MSA								
54	Professional, scientific, & technical services	206	164 360	84 114	18 719	2 145	17.0	2.9
541	Professional, scientific, & technical services	206	164 360	84 114	18 719	2 145	17.0	2.9
5411	Legal services	54	21 450	9 338	2 016	265	30.7	3.5
54111	Offices of lawyers	50	20 098	8 609	1 874	239	29.6	3.2
541110	Offices of lawyers	50	20 098	8 609	1 874	239	29.6	3.2
5411101	Offices of lawyers (except legal aid societies)	50	20 098	8 609	1 874	239	29.6	3.2
5412	Accounting, tax return prep, bookkeeping, & payroll services	39	13 382	5 704	1 723	282	20.2	5.7
54121	Accounting, tax return prep, bookkeeping, & payroll services	39	13 382	5 704	1 723	282	20.2	5.7
541211	Offices of certified public accountants	14	9 333	4 270	1 302	131	14.2	—
541213	Tax return preparation services	14	1 952	587	200	110	39.7	19.9
541219	Other accounting services	11	2 097	847	221	41	28.9	17.8
5413	Architectural, engineering, & related services	28	42 986	31 293	5 715	548	10.0	1.3
54131	Architectural services	6	8 738	4 121	1 044	99	.2	.1
541310	Architectural services	6	8 738	4 121	1 044	99	.2	.1
54133	Engineering services	18	33 936	27 043	4 655	446	11.7	1.6
541330	Engineering services	18	33 936	27 043	4 655	446	11.7	1.6
5415	Computer systems design & related services	36	61 027	30 779	7 740	836	5.1	1.6
54151	Computer systems design & related services	36	61 027	30 779	7 740	836	5.1	1.6
541511	Custom computer programming services	10	34 147	20 646	5 630	497	4.8	1.4
541512	Computer systems design services	13	24 327	8 679	1 795	279	3.1	2.0
5415121	Computer systems integrators	7	D	D	D	b	D	D
5415122	Computer systems consultants (except systems integrators)	6	D	D	D	c	D	D
5416	Management, scientific, & technical consulting services	18	12 014	3 662	846	72	41.8	.3
54161	Management consulting services	13	D	D	D	b	D	D
541611	Administrative management & general management consulting service	9	6 608	885	146	17	48.6	.5
54162	Environmental consulting services	4	D	D	D	b	D	D
541620	Environmental consulting services	4	D	D	D	b	D	D
5418	Advertising & related services	11	10 833	2 823	587	97	41.6	15.0
54189	Other services related to advertising	4	D	D	D	b	D	D
541890	Other services related to advertising	4	D	D	D	b	D	D
5418903	Sign painting & lettering shop	4	D	D	D	b	D	D
5419	Other professional, scientific, & technical services	13	D	D	D	b	D	D

See footnotes at end of table.

Table 2a. **Summary Statistics for Firms Subject to Federal Income Tax for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records ¹	Estimated ²
ST. CLOUD, MN MSA								
54	Professional, scientific, & technical services	249	113 739	47 379	10 229	1 504	28.6	2.5
541	Professional, scientific, & technical services	249	113 739	47 379	10 229	1 504	28.6	2.5
5411	Legal services	69	36 323	17 277	3 566	428	17.0	3.1
54111	Offices of lawyers	64	33 754	16 202	3 374	400	18.2	3.4
541110	Offices of lawyers	64	33 754	16 202	3 374	400	18.2	3.4
5411101	Offices of lawyers (except legal aid societies)	64	33 754	16 202	3 374	400	18.2	3.4
5412	Accounting, tax return prep, bookkeeping, & payroll services	49	18 551	8 673	1 919	366	33.7	3.4
54121	Accounting, tax return prep, bookkeeping, & payroll services	49	18 551	8 673	1 919	366	33.7	3.4
541211	Offices of certified public accountants	24	15 819	7 619	1 617	263	28.5	2.8
541219	Other accounting services	15	2 081	845	213	65	66.9	9.3
5413	Architectural, engineering, & related services	38	18 611	7 833	1 665	241	36.0	2.6
54131	Architectural services	9	5 611	2 456	600	64	18.3	—
541310	Architectural services	9	5 611	2 456	600	64	18.3	—
54133	Engineering services	16	10 099	4 159	844	130	41.4	4.5
541330	Engineering services	16	10 099	4 159	844	130	41.4	4.5
5414	Specialized design services	11	4 017	1 079	229	44	29.0	—
54143	Graphic design services	7	2 667	832	169	34	14.5	—
541430	Graphic design services	7	2 667	832	169	34	14.5	—
5415	Computer systems design & related services	20	15 614	6 081	1 354	161	23.7	.1
54151	Computer systems design & related services	20	15 614	6 081	1 354	161	23.7	.1
541512	Computer systems design services	7	11 034	3 771	900	104	6.0	—
5416	Management, scientific, & technical consulting services	18	3 402	1 340	321	51	43.1	10.7
5418	Advertising & related services	26	14 266	4 576	1 062	163	35.5	.9
54189	Other services related to advertising	4	D	D	D	a	D	D
541890	Other services related to advertising	4	D	D	D	a	D	D
5419	Other professional, scientific, & technical services	16	D	D	D	b	D	D
54192	Photographic services	15	D	D	D	b	D	D
541921	Photographic studios, portrait	15	D	D	D	b	D	D
AREA OUTSIDE MINNESOTA METROPOLITAN AREAS								
54	Professional, scientific, & technical services	1 870	663 984	245 906	55 007	9 619	30.3	6.8
541	Professional, scientific, & technical services	1 870	663 984	245 906	55 007	9 619	30.3	6.8
5411	Legal services	577	150 651	58 507	12 161	2 336	34.2	5.2
54111	Offices of lawyers	504	D	D	D	g	D	D
541110	Offices of lawyers	504	D	D	D	g	D	D
5411101	Offices of lawyers (except legal aid societies)	504	D	D	D	g	D	D
54119	Other legal services	73	D	D	D	e	D	D
541191	Title abstract & settlement offices	72	D	D	D	e	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services	513	102 181	44 074	11 222	2 323	46.8	4.9
54121	Accounting, tax return prep, bookkeeping, & payroll services	513	102 181	44 074	11 222	2 323	46.8	4.9
541211	Offices of certified public accountants	220	71 914	31 446	7 946	1 266	40.3	2.1
541213	Tax return preparation services	139	10 063	2 640	1 006	466	72.2	1.5
541219	Other accounting services	148	D	D	D	e	D	D
5413	Architectural, engineering, & related services	234	145 136	45 468	10 139	1 390	22.9	3.3
54131	Architectural services	35	D	D	D	c	D	D
541310	Architectural services	35	D	D	D	c	D	D
54133	Engineering services	122	111 219	32 575	7 213	893	20.2	3.4
541330	Engineering services	122	111 219	32 575	7 213	893	20.2	3.4
54137	Surveying & mapping (except geophysical) services	43	7 568	3 423	651	126	59.2	—
541370	Surveying & mapping (except geophysical) services	43	7 568	3 423	651	126	59.2	—
54138	Testing laboratories	15	D	D	D	c	D	D
541380	Testing laboratories	15	D	D	D	c	D	D
5414	Specialized design services	58	D	D	D	c	D	D
54141	Interior design services	23	4 874	705	153	58	65.2	9.0
541410	Interior design services	23	4 874	705	153	58	65.2	9.0
54143	Graphic design services	27	D	D	D	c	D	D
541430	Graphic design services	27	D	D	D	c	D	D
5414301	Graphic design services (except commercial art & medical artists)	25	D	D	D	c	D	D
5415	Computer systems design & related services	105	95 871	44 888	9 860	1 176	16.4	19.3
54151	Computer systems design & related services	105	95 871	44 888	9 860	1 176	16.4	19.3
541511	Custom computer programming services	43	D	D	D	f	D	D
541512	Computer systems design services	48	D	D	D	e	D	D
5415121	Computer systems integrators	21	50 402	15 119	3 556	407	7.3	34.4
5415122	Computer systems consultants (except systems integrators)	27	D	D	D	b	D	D
5416	Management, scientific, & technical consulting services	147	69 960	27 181	5 905	829	34.7	3.7
54161	Management consulting services	111	53 363	20 631	4 549	640	34.1	3.9
541611	Administrative management & general management consulting service	54	D	D	D	c	D	D
541612	Human resources & executive search consulting services	23	D	D	D	e	D	D
5416123	Human resources & personnel management consulting	10	D	D	D	e	D	D
541613	Marketing consulting services	15	D	D	D	b	D	D
541618	Other management consulting services	14	3 169	1 325	295	42	28.4	5.9
54162	Environmental consulting services	11	8 042	2 625	608	86	25.6	3.2
541620	Environmental consulting services	11	8 042	2 625	608	86	25.6	3.2
54169	Other scientific & technical consulting services	25	8 555	3 925	748	103	46.9	3.1
541690	Other scientific & technical consulting services	25	8 555	3 925	748	103	46.9	3.1
5417	Scientific research & development services	12	D	D	D	c	D	D

See footnotes at end of table.

Table 2a. **Summary Statistics for Firms Subject to Federal Income Tax for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records ¹	Estimated ²
AREA OUTSIDE MINNESOTA METROPOLITAN AREAS—Con.								
54	Professional, scientific, & technical services—Con.							
541	Professional, scientific, & technical services—Con.							
5418	Advertising & related services	89	D	D	D	e	D	D
54189	Other services related to advertising	32	12 746	2 261	551	127	28.6	.2
541890	Other services related to advertising	32	12 746	2 261	551	127	28.6	.2
5418902	Advertising specialties goods distributor	16	D	D	D	b	D	D
5418903	Sign painting & lettering shop	15	3 178	838	208	57	65.4	1.0
5419	Other professional, scientific, & technical services	135	D	D	D	f	D	D
54192	Photographic services	112	D	D	D	f	D	D
541921	Photographic studios, portrait	98	D	D	D	c	D	D
541922	Commercial photography	14	D	D	D	e	D	D
54199	All other professional, scientific, & technical services	21	5 819	495	121	86	27.9	65.5
541990	All other professional, scientific, & technical services	21	5 819	495	121	86	27.9	65.5

¹Includes receipts information obtained from administrative records of other Federal agencies.
²Includes receipts information which was imputed based on historic company ratios or administrative records, or on industry averages.

Table 2b. **Summary Statistics for Firms Exempt From Federal Income Tax for Metropolitan Areas: 1997**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Revenue (\$1,000)	Expenses (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of revenue—	
								From administrative records ¹	Estimated ²
DULUTH-SUPERIOR, MN-WI MSA									
54	Professional, scientific, & technical services . .	5	1 772	1 786	1 144	282	46	15.5	—
541	Professional, scientific, & technical services	5	1 772	1 786	1 144	282	46	15.5	—
FARGO-MOORHEAD, ND-MN MSA									
54	Professional, scientific, & technical services . .	6	4 186	3 888	1 467	354	43	2.2	1.1
541	Professional, scientific, & technical services	6	4 186	3 888	1 467	354	43	2.2	1.1
GRAND FORKS, ND-MN MSA									
54	Professional, scientific, & technical services . .	2	D	D	D	D	b	D	D
541	Professional, scientific, & technical services	2	D	D	D	D	b	D	D
LA CROSSE, WI-MN MSA									
54	Professional, scientific, & technical services . .	3	781	756	411	105	16	D	45.8
MINNEAPOLIS-ST. PAUL, MN-WI MSA									
54	Professional, scientific, & technical services . .	73	103 149	93 368	30 689	6 925	928	40.2	5.1
541	Professional, scientific, & technical services	73	103 149	93 368	30 689	6 925	928	40.2	5.1
5411	Legal services	31	16 601	15 435	9 579	2 167	317	9.0	16.6
54111	Offices of lawyers	31	16 601	15 435	9 579	2 167	317	9.0	16.6
541110	Offices of lawyers	31	16 601	15 435	9 579	2 167	317	9.0	16.6
5411102	Legal aid societies & similar legal services	31	16 601	15 435	9 579	2 167	317	9.0	16.6
5417	Scientific research & development services	42	86 548	77 933	21 110	4 758	611	46.1	2.9
54171	R&D in the physical, engineering, & life sciences	25	D	D	D	D	e	D	D
541710	R&D in the physical, engineering, & life sciences	25	D	D	D	D	e	D	D
5417102	Research & development in the life sciences	23	D	D	D	D	e	D	D
54172	Research & development in the social sciences & humanities	17	D	D	D	D	c	D	D
541720	R&D in the social sciences & humanities	17	D	D	D	D	c	D	D
ROCHESTER, MN MSA									
54	Professional, scientific, & technical services . .	1	D	D	D	D	a	D	D
ST. CLOUD, MN MSA									
54	Professional, scientific, & technical services . .	3	D	D	D	D	b	D	D
541	Professional, scientific, & technical services	3	D	D	D	D	b	D	D

See footnotes at end of table.

Table 2b. Summary Statistics for Firms Exempt From Federal Income Tax for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Revenue (\$1,000)	Expenses (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of revenue—	
								From administrative records ¹	Estimated ²
AREA OUTSIDE MINNESOTA METROPOLITAN AREAS									
54	Professional, scientific, & technical services ..	21	D	D	D	D	b	D	D
541	Professional, scientific, & technical services	21	D	D	D	D	b	D	D
5411	Legal services	11	3 383	3 350	2 480	584	80	—	—
54111	Offices of lawyers	11	3 383	3 350	2 480	584	80	—	—
541110	Offices of lawyers	11	3 383	3 350	2 480	584	80	—	—
5411102	Legal aid societies & similar legal services	11	3 383	3 350	2 480	584	80	—	—

¹Includes revenue information obtained from administrative records of other Federal agencies.

²Includes revenue information which was imputed based on historic company ratios or administrative records, or on industry averages.

Table 3. Summary Statistics for Firms Subject to Federal Income Tax for Counties: 1997

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—		
							From administrative records ¹	Estimated ²	
AITKIN COUNTY, MN									
54	Professional, scientific, & technical services	15	3 148	1 607	269	87	30.1	32.1	
541	Professional, scientific, & technical services	15	3 148	1 607	269	87	30.1	32.1	
5412	Accounting, tax return prep, bookkeeping, & payroll services	3	D	D	D	b	D	D	
54121	Accounting, tax return prep, bookkeeping, & payroll services	3	D	D	D	b	D	D	
ANOKA COUNTY, MN									
54	Professional, scientific, & technical services	533	167 754	68 021	14 889	2 440	45.7	5.7	
541	Professional, scientific, & technical services	533	167 754	68 021	14 889	2 440	45.7	5.7	
5411	Legal services	79	35 147	14 791	3 252	404	18.2	5.2	
54111	Offices of lawyers	66	28 949	12 444	2 746	327	19.8	5.2	
541110	Offices of lawyers	66	28 949	12 444	2 746	327	19.8	5.2	
5411101	Offices of lawyers (except legal aid societies)	66	28 949	12 444	2 746	327	19.8	5.2	
54119	Other legal services	13	6 198	2 347	506	77	11.1	5.5	
541191	Title abstract & settlement offices	13	6 198	2 347	506	77	11.1	5.5	
5412	Accounting, tax return prep, bookkeeping, & payroll services	81	12 945	4 996	1 313	381	63.7	9.4	
54121	Accounting, tax return prep, bookkeeping, & payroll services	81	12 945	4 996	1 313	381	63.7	9.4	
541211	Offices of certified public accountants	38	7 607	3 298	792	148	72.2	4.7	
541213	Tax return preparation services	14	2 450	754	279	179	26.5	2.9	
541219	Other accounting services	27	D	D	D	b	D	D	
5413	Architectural, engineering, & related services	89	47 570	19 892	3 758	466	53.4	2.2	
54133	Engineering services	65	39 593	15 881	2 959	351	54.3	2.3	
541330	Engineering services	65	39 593	15 881	2 959	351	54.3	2.3	
54137	Surveying & mapping (except geophysical) services	7	3 109	1 851	342	47	57.0	—	
541370	Surveying & mapping (except geophysical) services	7	3 109	1 851	342	47	57.0	—	
5414	Specialized design services	15	2 541	742	164	42	73.2	1.0	
54143	Graphic design services	10	1 920	520	111	31	65.9	—	
541430	Graphic design services	10	1 920	520	111	31	65.9	—	
5415	Computer systems design & related services	152	35 249	13 787	3 084	346	64.1	3.7	
54151	Computer systems design & related services	152	35 249	13 787	3 084	346	64.1	3.7	
541511	Custom computer programming services	69	14 076	6 023	1 316	148	64.2	1.3	
541512	Computer systems design services	61	18 432	6 671	1 548	170	59.3	5.4	
5415122	Computer systems consultants (except systems integrators)	50	D	D	D	b	D	D	
5416	Management, scientific, & technical consulting services	55	10 181	4 541	1 027	168	47.8	14.2	
54161	Management consulting services	39	7 040	3 409	771	131	45.6	4.8	
5418	Advertising & related services	36	15 678	4 356	954	462	32.3	16.2	
54189	Other services related to advertising	18	D	D	D	e	D	D	
541890	Other services related to advertising	18	D	D	D	e	D	D	
5418903	Sign painting & lettering shop	8	D	D	D	b	D	D	
5419	Other professional, scientific, & technical services	22	D	D	D	c	D	D	
54192	Photographic services	19	D	D	D	b	D	D	
541921	Photographic studios, portrait	18	D	D	D	b	D	D	

See footnotes at end of table.

Table 3. Summary Statistics for Firms Subject to Federal Income Tax for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records ¹	Estimated ²
BECKER COUNTY, MN								
54	Professional, scientific, & technical services	45	9 940	4 200	853	157	47.8	.3
541	Professional, scientific, & technical services	45	9 940	4 200	853	157	47.8	.3
5411	Legal services	11	2 989	1 060	214	49	37.1	—
5412	Accounting, tax return prep, bookkeeping, & payroll services	15	2 210	829	227	52	91.4	—
54121	Accounting, tax return prep, bookkeeping, & payroll services	15	2 210	829	227	52	91.4	—
5413	Architectural, engineering, & related services	4	2 553	1 631	294	26	8.5	—
BELTRAMI COUNTY, MN								
54	Professional, scientific, & technical services	47	13 319	5 959	1 220	208	44.0	2.8
541	Professional, scientific, & technical services	47	13 319	5 959	1 220	208	44.0	2.8
5411	Legal services	15	5 925	2 768	501	72	30.9	—
54111	Offices of lawyers	15	5 925	2 768	501	72	30.9	—
541110	Offices of lawyers	15	5 925	2 768	501	72	30.9	—
5411101	Offices of lawyers (except legal aid societies)	15	5 925	2 768	501	72	30.9	—
5412	Accounting, tax return prep, bookkeeping, & payroll services	13	3 188	1 839	416	74	26.3	1.1
54121	Accounting, tax return prep, bookkeeping, & payroll services	13	3 188	1 839	416	74	26.3	1.1
541219	Other accounting services	3	D	D	D	b	D	D
5413	Architectural, engineering, & related services	7	D	D	D	b	D	D
BENTON COUNTY, MN								
54	Professional, scientific, & technical services	25	12 919	5 431	1 229	179	30.8	3.2
541	Professional, scientific, & technical services	25	12 919	5 431	1 229	179	30.8	3.2
5412	Accounting, tax return prep, bookkeeping, & payroll services	6	907	457	123	30	96.6	—
54121	Accounting, tax return prep, bookkeeping, & payroll services	6	907	457	123	30	96.6	—
5413	Architectural, engineering, & related services	7	D	D	D	b	D	D
5418	Advertising & related services	1	D	D	D	b	D	D
BIG STONE COUNTY, MN								
54	Professional, scientific, & technical services	8	1 516	826	147	28	50.7	.4
541	Professional, scientific, & technical services	8	1 516	826	147	28	50.7	.4
BLUE EARTH COUNTY, MN								
54	Professional, scientific, & technical services	90	48 588	16 587	3 515	596	35.2	1.8
541	Professional, scientific, & technical services	90	48 588	16 587	3 515	596	35.2	1.8
5411	Legal services	26	11 929	3 651	760	136	24.3	3.9
54111	Offices of lawyers	25	D	D	D	c	D	D
541110	Offices of lawyers	25	D	D	D	c	D	D
5411101	Offices of lawyers (except legal aid societies)	25	D	D	D	c	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services	17	6 831	2 482	626	145	50.0	—
54121	Accounting, tax return prep, bookkeeping, & payroll services	17	6 831	2 482	626	145	50.0	—
541211	Offices of certified public accountants	11	5 474	2 202	547	107	47.8	—
5413	Architectural, engineering, & related services	12	13 426	6 509	1 214	140	40.3	—
54133	Engineering services	9	D	D	D	c	D	D
541330	Engineering services	9	D	D	D	c	D	D
5415	Computer systems design & related services	11	10 291	2 128	463	68	21.1	1.8
54151	Computer systems design & related services	11	10 291	2 128	463	68	21.1	1.8
541512	Computer systems design services	6	D	D	D	b	D	D
5418	Advertising & related services	7	2 283	614	151	36	58.4	—
BROWN COUNTY, MN								
54	Professional, scientific, & technical services	44	23 059	9 675	2 328	367	10.9	7.3
541	Professional, scientific, & technical services	44	23 059	9 675	2 328	367	10.9	7.3
5411	Legal services	13	6 952	2 780	650	119	18.3	—
54111	Offices of lawyers	13	6 952	2 780	650	119	18.3	—
541110	Offices of lawyers	13	6 952	2 780	650	119	18.3	—
5411101	Offices of lawyers (except legal aid societies)	13	6 952	2 780	650	119	18.3	—
5412	Accounting, tax return prep, bookkeeping, & payroll services	17	5 329	2 747	663	113	14.6	2.6
54121	Accounting, tax return prep, bookkeeping, & payroll services	17	5 329	2 747	663	113	14.6	2.6
541211	Offices of certified public accountants	6	4 462	2 505	567	90	4.7	—
5413	Architectural, engineering, & related services	4	D	D	D	c	D	D
54138	Testing laboratories	3	D	D	D	c	D	D
541380	Testing laboratories	3	D	D	D	c	D	D
CARLTON COUNTY, MN								
54	Professional, scientific, & technical services	33	7 223	3 122	755	133	36.6	2.2
541	Professional, scientific, & technical services	33	7 223	3 122	755	133	36.6	2.2
5411	Legal services	10	3 544	1 772	386	69	20.3	—
5412	Accounting, tax return prep, bookkeeping, & payroll services	11	1 568	587	167	33	60.3	.3
54121	Accounting, tax return prep, bookkeeping, & payroll services	11	1 568	587	167	33	60.3	.3

See footnotes at end of table.

Table 3. Summary Statistics for Firms Subject to Federal Income Tax for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records ¹	Estimated ²
CARVER COUNTY, MN								
54	Professional, scientific, & technical services	140	75 212	31 454	6 987	1 096	24.9	7.9
541	Professional, scientific, & technical services	140	75 212	31 454	6 987	1 096	24.9	7.9
5411	Legal services	17	6 146	1 755	403	63	17.2	6.8
541111	Offices of lawyers	15	D	D	D	b	D	D
541110	Offices of lawyers	15	D	D	D	b	D	D
5411101	Offices of lawyers (except legal aid societies)	15	D	D	D	b	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services	18	D	D	D	b	D	D
54121	Accounting, tax return prep, bookkeeping, & payroll services	18	D	D	D	b	D	D
5413	Architectural, engineering, & related services	20	4 728	2 580	586	104	70.2	6.9
5414	Specialized design services	5	D	D	D	b	D	D
5415	Computer systems design & related services	36	7 723	2 596	521	68	51.7	8.2
54151	Computer systems design & related services	36	7 723	2 596	521	68	51.7	8.2
541512	Computer systems design services	17	5 030	1 432	318	42	39.6	5.4
5416	Management, scientific, & technical consulting services	28	12 450	5 480	1 246	180	43.1	14.7
54161	Management consulting services	26	D	D	D	c	D	D
541613	Marketing consulting services	9	D	D	D	b	D	D
54162	Environmental consulting services	1	D	D	D	b	D	D
541620	Environmental consulting services	1	D	D	D	b	D	D
5418	Advertising & related services	6	D	D	D	f	D	D
54186	Direct mail advertising	3	D	D	D	f	D	D
541860	Direct mail advertising	3	D	D	D	f	D	D
CASS COUNTY, MN								
54	Professional, scientific, & technical services	34	6 620	2 503	571	100	65.9	5.5
541	Professional, scientific, & technical services	34	6 620	2 503	571	100	65.9	5.5
5411	Legal services	16	2 924	836	184	43	76.4	8.1
5413	Architectural, engineering, & related services	4	2 259	1 070	250	37	59.8	—
CHIPPEWA COUNTY, MN								
54	Professional, scientific, & technical services	13	3 353	1 484	340	61	59.5	3.8
541	Professional, scientific, & technical services	13	3 353	1 484	340	61	59.5	3.8
5412	Accounting, tax return prep, bookkeeping, & payroll services	3	D	D	D	b	D	D
54121	Accounting, tax return prep, bookkeeping, & payroll services	3	D	D	D	b	D	D
CHISAGO COUNTY, MN								
54	Professional, scientific, & technical services	63	13 025	6 312	1 093	297	50.1	7.9
541	Professional, scientific, & technical services	63	13 025	6 312	1 093	297	50.1	7.9
5411	Legal services	13	2 894	1 255	230	51	32.0	—
5413	Architectural, engineering, & related services	13	1 910	968	161	24	43.6	35.5
5418	Advertising & related services	2	D	D	D	c	D	D
54189	Other services related to advertising	1	D	D	D	c	D	D
541890	Other services related to advertising	1	D	D	D	c	D	D
CLAY COUNTY, MN								
54	Professional, scientific, & technical services	56	24 928	9 640	2 011	307	20.8	20.8
541	Professional, scientific, & technical services	56	24 928	9 640	2 011	307	20.8	20.8
5411	Legal services	18	12 597	5 455	1 074	142	22.8	16.7
541111	Offices of lawyers	17	D	D	D	c	D	D
541110	Offices of lawyers	17	D	D	D	c	D	D
5411101	Offices of lawyers (except legal aid societies)	17	D	D	D	c	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services	12	1 735	547	147	36	42.5	2.1
54121	Accounting, tax return prep, bookkeeping, & payroll services	12	1 735	547	147	36	42.5	2.1
5413	Architectural, engineering, & related services	10	5 586	1 983	457	80	8.5	5.3
54131	Architectural services	4	D	D	D	b	D	D
541310	Architectural services	4	D	D	D	b	D	D
CLEARWATER COUNTY, MN								
54	Professional, scientific, & technical services	10	D	D	D	c	D	D
541	Professional, scientific, & technical services	10	D	D	D	c	D	D
5413	Architectural, engineering, & related services	2	D	D	D	c	D	D
54133	Engineering services	1	D	D	D	c	D	D
541330	Engineering services	1	D	D	D	c	D	D
COOK COUNTY, MN								
54	Professional, scientific, & technical services	13	D	D	D	b	D	D
541	Professional, scientific, & technical services	13	D	D	D	b	D	D

See footnotes at end of table.

Table 3. Summary Statistics for Firms Subject to Federal Income Tax for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D.]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records ¹	Estimated ²
COTTONWOOD COUNTY, MN								
54	Professional, scientific, & technical services	18	3 448	1 681	342	66	55.1	1.1
541	Professional, scientific, & technical services	18	3 448	1 681	342	66	55.1	1.1
5412	Accounting, tax return prep, bookkeeping, & payroll services	5	1 271	755	160	25	6.6	—
54121	Accounting, tax return prep, bookkeeping, & payroll services	5	1 271	755	160	25	6.6	—
CROW WING COUNTY, MN								
54	Professional, scientific, & technical services	94	67 118	25 118	5 657	784	13.9	6.9
541	Professional, scientific, & technical services	94	67 118	25 118	5 657	784	13.9	6.9
5411	Legal services	33	7 544	3 160	640	114	49.5	10.0
54111	Offices of lawyers	28	6 604	2 757	544	93	56.5	10.9
541110	Offices of lawyers	28	6 604	2 757	544	93	56.5	10.9
5411101	Offices of lawyers (except legal aid societies)	28	6 604	2 757	544	93	56.5	10.9
5412	Accounting, tax return prep, bookkeeping, & payroll services	14	5 789	1 966	585	84	24.6	1.6
54121	Accounting, tax return prep, bookkeeping, & payroll services	14	5 789	1 966	585	84	24.6	1.6
541211	Offices of certified public accountants	7	5 051	1 762	509	56	20.9	—
5413	Architectural, engineering, & related services	19	18 240	6 513	1 104	128	10.3	—
54133	Engineering services	10	15 944	5 545	921	98	4.9	—
541330	Engineering services	10	15 944	5 545	921	98	4.9	—
5414	Specialized design services	4	2 571	659	145	19	32.6	—
54143	Graphic design services	3	D	D	D	a	D	D
541430	Graphic design services	3	D	D	D	a	D	D
5416	Management, scientific, & technical consulting services	10	D	D	D	e	D	D
54161	Management consulting services	9	D	D	D	e	D	D
541612	Human resources & executive search consulting services	1	D	D	D	e	D	D
5416123	Human resources & personnel management consulting	1	D	D	D	e	D	D
5418	Advertising & related services	6	D	D	D	b	D	D
5419	Other professional, scientific, & technical services	6	4 229	153	30	17	8.4	85.3
54199	All other professional, scientific, & technical services	2	D	D	D	a	D	D
541990	All other professional, scientific, & technical services	2	D	D	D	a	D	D
DAKOTA COUNTY, MN								
54	Professional, scientific, & technical services	854	399 012	151 139	32 601	4 016	27.6	7.3
541	Professional, scientific, & technical services	854	399 012	151 139	32 601	4 016	27.6	7.3
5411	Legal services	109	48 112	23 696	4 498	535	16.9	5.6
54111	Offices of lawyers	87	35 109	19 135	3 555	398	21.5	3.3
541110	Offices of lawyers	87	35 109	19 135	3 555	398	21.5	3.3
5411101	Offices of lawyers (except legal aid societies)	87	35 109	19 135	3 555	398	21.5	3.3
54119	Other legal services	22	13 003	4 561	943	137	4.6	11.8
541191	Title abstract & settlement offices	21	D	D	D	c	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services	106	23 261	12 678	3 400	475	53.6	7.2
54121	Accounting, tax return prep, bookkeeping, & payroll services	106	23 261	12 678	3 400	475	53.6	7.2
541211	Offices of certified public accountants	54	13 341	5 812	1 440	200	62.5	2.9
541219	Other accounting services	35	D	D	D	b	D	D
5413	Architectural, engineering, & related services	95	45 461	21 181	4 402	510	39.9	3.9
54131	Architectural services	15	4 487	2 112	454	54	32.2	2.6
541310	Architectural services	15	4 487	2 112	454	54	32.2	2.6
54133	Engineering services	62	32 744	14 528	2 883	304	42.8	3.4
541330	Engineering services	62	32 744	14 528	2 883	304	42.8	3.4
54137	Surveying & mapping (except geophysical) services	8	4 480	2 678	645	67	11.8	.5
541370	Surveying & mapping (except geophysical) services	8	4 480	2 678	645	67	11.8	.5
5414	Specialized design services	29	11 675	3 297	830	99	31.3	5.0
54141	Interior design services	8	D	D	D	b	D	D
541410	Interior design services	8	D	D	D	b	D	D
54143	Graphic design services	20	5 397	1 789	479	60	38.4	10.5
541430	Graphic design services	20	5 397	1 789	479	60	38.4	10.5
5414301	Graphic design services (except commercial art & medical artists) ..	19	D	D	D	b	D	D
5415	Computer systems design & related services	290	113 361	46 383	9 542	869	31.5	7.0
54151	Computer systems design & related services	290	113 361	46 383	9 542	869	31.5	7.0
541511	Custom computer programming services	128	47 036	20 521	4 113	408	32.4	14.4
541512	Computer systems design services	119	56 717	21 897	4 760	398	30.3	1.8
5415121	Computer systems integrators	24	21 619	4 833	1 283	136	23.1	1.0
5415122	Computer systems consultants (except systems integrators)	95	35 098	17 064	3 477	262	34.7	2.3
541519	Other computer related services	41	D	D	D	b	D	D
5416	Management, scientific, & technical consulting services	124	49 765	19 472	4 245	525	45.8	8.0
54161	Management consulting services	113	47 191	18 167	3 988	503	44.0	8.5
541611	Administrative management & general management consulting service	44	15 546	6 381	1 223	133	63.3	20.7
541612	Human resources & executive search consulting services	26	6 272	2 643	714	155	88.1	2.9
5416123	Human resources & personnel management consulting	12	4 012	1 379	547	93	100.0	—
541613	Marketing consulting services	24	D	D	D	b	D	D
541614	Process, physical distribution, & logistics consulting services	13	D	D	D	b	D	D
541618	Other management consulting services	6	11 028	5 113	1 067	138	8.7	.9

See footnotes at end of table.

Table 3. Summary Statistics for Firms Subject to Federal Income Tax for Counties: 1997—Con.

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NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records ¹	Estimated ²
DAKOTA COUNTY, MN—Con.								
54	Professional, scientific, & technical services—Con.							
541	Professional, scientific, & technical services—Con.							
5418	Advertising & related services	57	85 962	17 827	4 288	672	7.5	11.9
54185	Display advertising	8	D	D	D	e	D	D
541850	Display advertising	8	D	D	D	e	D	D
5418501	Display advertising (except outdoor)	3	D	D	D	e	D	D
54186	Direct mail advertising	11	19 884	5 031	1 398	161	2.4	1.1
541860	Direct mail advertising	11	19 884	5 031	1 398	161	2.4	1.1
54189	Other services related to advertising	19	35 972	8 509	1 941	197	11.9	14.1
541890	Other services related to advertising	19	35 972	8 509	1 941	197	11.9	14.1
5418902	Advertising specialties goods distributor	10	31 934	7 712	1 757	169	11.9	15.3
5419	Other professional, scientific, & technical services	34	18 614	5 257	1 133	300	8.8	.6
54192	Photographic services	25	14 708	3 727	764	228	9.0	.1
541921	Photographic studios, portrait	19	D	D	D	b	D	D
541922	Commercial photography	6	D	D	D	c	D	D
DODGE COUNTY, MN								
54	Professional, scientific, & technical services	18	2 667	954	238	50	72.0	2.2
541	Professional, scientific, & technical services	18	2 667	954	238	50	72.0	2.2
5412	Accounting, tax return prep, bookkeeping, & payroll services	7	915	290	81	22	100.0	—
54121	Accounting, tax return prep, bookkeeping, & payroll services	7	915	290	81	22	100.0	—
DOUGLAS COUNTY, MN								
54	Professional, scientific, & technical services	54	15 665	7 804	1 673	270	34.4	5.6
541	Professional, scientific, & technical services	54	15 665	7 804	1 673	270	34.4	5.6
5411	Legal services	13	6 010	3 424	749	98	19.4	—
54111	Offices of lawyers	10	4 917	2 738	546	76	20.5	—
541110	Offices of lawyers	10	4 917	2 738	546	76	20.5	—
5411101	Offices of lawyers (except legal aid societies)	10	4 917	2 738	546	76	20.5	—
5412	Accounting, tax return prep, bookkeeping, & payroll services	14	2 972	1 512	358	75	49.7	14.1
54121	Accounting, tax return prep, bookkeeping, & payroll services	14	2 972	1 512	358	75	49.7	14.1
5413	Architectural, engineering, & related services	11	4 418	2 217	438	65	24.5	4.4
FARIBAULT COUNTY, MN								
54	Professional, scientific, & technical services	22	3 264	1 346	296	85	55.8	2.5
541	Professional, scientific, & technical services	22	3 264	1 346	296	85	55.8	2.5
FILLMORE COUNTY, MN								
54	Professional, scientific, & technical services	28	3 477	1 248	341	87	43.1	12.0
541	Professional, scientific, & technical services	28	3 477	1 248	341	87	43.1	12.0
5412	Accounting, tax return prep, bookkeeping, & payroll services	8	999	336	100	31	70.2	—
54121	Accounting, tax return prep, bookkeeping, & payroll services	8	999	336	100	31	70.2	—
FREEBORN COUNTY, MN								
54	Professional, scientific, & technical services	33	14 649	5 896	1 190	202	19.2	.2
541	Professional, scientific, & technical services	33	14 649	5 896	1 190	202	19.2	.2
5411	Legal services	7	3 210	1 915	280	54	7.0	—
54111	Offices of lawyers	6	D	D	D	b	D	D
541110	Offices of lawyers	6	D	D	D	b	D	D
5411101	Offices of lawyers (except legal aid societies)	6	D	D	D	b	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services	12	2 273	833	205	42	58.2	1.3
54121	Accounting, tax return prep, bookkeeping, & payroll services	12	2 273	833	205	42	58.2	1.3
5413	Architectural, engineering, & related services	4	D	D	D	b	D	D
5418	Advertising & related services	4	2 981	487	108	27	28.5	—
54189	Other services related to advertising	3	D	D	D	b	D	D
541890	Other services related to advertising	3	D	D	D	b	D	D
GOODHUE COUNTY, MN								
54	Professional, scientific, & technical services	66	27 248	9 450	2 017	286	22.6	50.6
541	Professional, scientific, & technical services	66	27 248	9 450	2 017	286	22.6	50.6
5411	Legal services	15	5 013	1 962	317	69	15.3	.9
54111	Offices of lawyers	14	D	D	D	b	D	D
541110	Offices of lawyers	14	D	D	D	b	D	D
5411101	Offices of lawyers (except legal aid societies)	14	D	D	D	b	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services	14	2 406	890	241	41	69.0	.8
54121	Accounting, tax return prep, bookkeeping, & payroll services	14	2 406	890	241	41	69.0	.8
5413	Architectural, engineering, & related services	12	D	D	D	b	D	D
5415	Computer systems design & related services	9	15 601	4 728	1 090	101	13.5	80.5
54151	Computer systems design & related services	9	15 601	4 728	1 090	101	13.5	80.5
541512	Computer systems design services	5	D	D	D	b	D	D

See footnotes at end of table.

Table 3. Summary Statistics for Firms Subject to Federal Income Tax for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records ¹	Estimated ²
GRANT COUNTY, MN								
54	Professional, scientific, & technical services	9	1 216	698	113	19	24.7	—
541	Professional, scientific, & technical services	9	1 216	698	113	19	24.7	—
HENNEPIN COUNTY, MN								
54	Professional, scientific, & technical services	5 655	7 181 248	2 758 401	620 541	58 051	17.7	4.4
541	Professional, scientific, & technical services	5 655	7 181 248	2 758 401	620 541	58 051	17.7	4.4
5411	Legal services	1 044	1 362 872	604 958	128 303	10 954	10.4	1.7
54111	Offices of lawyers	984	1 275 736	572 464	120 677	9 872	11.0	1.6
541110	Offices of lawyers	984	1 275 736	572 464	120 677	9 872	11.0	1.6
5411101	Offices of lawyers (except legal aid societies)	984	1 275 736	572 464	120 677	9 872	11.0	1.6
54119	Other legal services	60	87 136	32 494	7 626	1 082	1.9	4.3
541191	Title abstract & settlement offices	44	75 779	28 227	6 672	942	1.8	4.3
541199	All other legal services	16	11 357	4 267	954	140	2.4	4.8
5412	Accounting, tax return prep, bookkeeping, & payroll services	557	704 305	269 079	63 385	7 637	7.9	1.9
54121	Accounting, tax return prep, bookkeeping, & payroll services	557	704 305	269 079	63 385	7 637	7.9	1.9
541211	Offices of certified public accountants	332	520 461	201 965	46 194	4 469	7.5	1.5
541213	Tax return preparation services	56	16 711	6 806	1 919	805	23.3	3.9
541214	Payroll services	21	144 250	50 295	12 940	1 953	.5	.8
541219	Other accounting services	148	22 883	10 013	2 332	410	52.0	18.9
5413	Architectural, engineering, & related services	670	728 425	332 612	74 256	7 352	26.1	3.9
54131	Architectural services	206	265 578	116 989	25 524	2 528	29.1	.6
541310	Architectural services	206	265 578	116 989	25 524	2 528	29.1	.6
54133	Engineering services	388	424 927	198 968	44 845	4 259	23.0	6.1
541330	Engineering services	388	424 927	198 968	44 845	4 259	23.0	6.1
54135	Building inspection services	21	9 075	3 034	775	121	66.8	.8
541350	Building inspection services	21	9 075	3 034	775	121	66.8	.8
54137	Surveying & mapping (except geophysical) services	17	8 510	3 784	756	123	13.1	.4
541370	Surveying & mapping (except geophysical) services	17	8 510	3 784	756	123	13.1	.4
54138	Testing laboratories	30	19 622	9 603	2 309	304	37.3	3.8
541380	Testing laboratories	30	19 622	9 603	2 309	304	37.3	3.8
5414	Specialized design services	414	226 683	73 517	16 062	1 767	27.5	1.8
54141	Interior design services	100	42 077	9 355	1 739	317	45.5	3.4
541410	Interior design services	100	42 077	9 355	1 739	317	45.5	3.4
54142	Industrial design services	17	D	D	D	c	D	D
541420	Industrial design services	17	D	D	D	c	D	D
54143	Graphic design services	295	167 631	58 464	13 147	1 306	25.3	1.6
541430	Graphic design services	295	167 631	58 464	13 147	1 306	25.3	1.6
5414301	Graphic design services (except commercial art & medical artists) ..	249	159 036	55 411	12 503	1 198	24.3	1.3
5414302	Commercial art	45	D	D	D	c	D	D
5415	Computer systems design & related services	1 133	1 806 737	664 815	158 152	12 862	10.2	6.6
54151	Computer systems design & related services	1 133	1 806 737	664 815	158 152	12 862	10.2	6.6
541511	Custom computer programming services	502	557 192	262 782	60 736	4 767	11.1	9.4
541512	Computer systems design services	473	953 416	332 139	75 797	6 366	11.3	6.1
5415121	Computer systems integrators	115	637 506	189 891	45 854	3 575	3.8	6.3
5415122	Computer systems consultants (except systems integrators)	358	315 910	142 248	29 943	2 791	26.6	5.6
541513	Computer facilities management services	8	D	D	D	g	D	D
541519	Other computer related services	150	D	D	D	f	D	D
5416	Management, scientific, & technical consulting services	1 008	1 145 774	393 502	85 870	7 024	40.1	5.9
54161	Management consulting services	860	1 086 226	373 563	82 027	6 553	40.4	6.0
541611	Administrative management & general management consulting service	329	430 235	184 382	41 917	2 983	9.2	8.6
541612	Human resources & executive search consulting services	240	174 573	78 580	17 424	1 290	22.0	12.6
5416121	Actuarial consulting	8	15 411	5 763	1 218	108	4.1	.2
5416122	Executive placement services	117	67 863	35 131	7 792	508	29.8	4.5
5416123	Human resources & personnel management consulting	115	91 299	37 686	8 414	674	19.3	20.6
541613	Marketing consulting services	222	402 650	83 056	15 765	1 772	87.1	.9
541614	Process, physical distribution, & logistics consulting services	32	41 536	14 453	3 601	259	13.6	.1
541618	Other management consulting services	37	37 232	13 092	3 320	249	11.7	5.8
54162	Environmental consulting services	38	32 532	9 548	1 797	204	20.3	1.9
541620	Environmental consulting services	38	32 532	9 548	1 797	204	20.3	1.9
54169	Other scientific & technical consulting services	110	27 016	10 391	2 046	267	53.6	6.4
541690	Other scientific & technical consulting services	110	27 016	10 391	2 046	267	53.6	6.4
5417	Scientific research & development services	53	42 609	18 567	4 165	394	14.6	47.0
54171	R&D in the physical, engineering, & life sciences	46	39 898	17 685	3 967	370	10.0	50.2
541710	R&D in the physical, engineering, & life sciences	46	39 898	17 685	3 967	370	10.0	50.2
5417102	Research & development in the life sciences	23	26 851	11 671	2 560	254	9.9	55.5

See footnotes at end of table.

Table 3. Summary Statistics for Firms Subject to Federal Income Tax for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records ¹	Estimated ²
HENNEPIN COUNTY, MN—Con.								
54	Professional, scientific, & technical services—Con.							
541	Professional, scientific, & technical services—Con.							
5418	Advertising & related services	504	900 614	305 078	67 761	6 579	13.4	2.7
54181	Advertising agencies	214	422 044	183 298	42 631	3 283	11.9	2.3
541810	Advertising agencies	214	422 044	183 298	42 631	3 283	11.9	2.3
54182	Public relations agencies	75	66 751	28 698	5 741	600	20.6	3.2
541820	Public relations agencies	75	66 751	28 698	5 741	600	20.6	3.2
54183	Media buying services	12	D	D	D	b	D	D
541830	Media buying services	12	D	D	D	b	D	D
54184	Media representatives	35	31 361	10 891	2 530	308	26.3	8.7
541840	Media representatives	35	31 361	10 891	2 530	308	26.3	8.7
5418401	Radio & television advertising representatives	20	D	D	D	c	D	D
5418402	Publishers' advertising representatives	15	D	D	D	c	D	D
54185	Display advertising	24	43 371	9 824	2 071	217	11.4	4.0
541850	Display advertising	24	43 371	9 824	2 071	217	11.4	4.0
5418502	Outdoor advertising services	13	D	D	D	c	D	D
54186	Direct mail advertising	34	179 883	40 936	7 803	1 048	11.7	.5
541860	Direct mail advertising	34	179 883	40 936	7 803	1 048	11.7	.5
54187	Advertising material distribution services	5	19 068	3 149	759	214	.5	27.3
541870	Advertising material distribution services	5	19 068	3 149	759	214	.5	27.3
54189	Other services related to advertising	105	D	D	D	f	D	D
541890	Other services related to advertising	105	D	D	D	f	D	D
5418902	Advertising specialties goods distributor	72	92 715	15 953	3 556	402	18.2	.8
5418903	Sign painting & lettering shop	20	D	D	D	b	D	D
5418909	All other advertising	12	D	D	D	e	D	D
5419	Other professional, scientific, & technical services	272	263 229	96 273	22 587	3 482	19.4	4.5
54191	Marketing research & public opinion polling	73	118 109	40 216	8 478	1 481	20.8	9.1
541910	Marketing research & public opinion polling	73	118 109	40 216	8 478	1 481	20.8	9.1
54192	Photographic services	163	126 620	48 739	12 339	1 774	17.4	.6
541921	Photographic studios, portrait	77	82 292	34 844	9 246	1 444	12.2	.5
541922	Commercial photography	86	44 328	13 895	3 093	330	27.2	.9
54193	Translation & interpretation services	9	8 666	2 921	741	105	26.2	2.6
541930	Translation & interpretation services	9	8 666	2 921	741	105	26.2	2.6
54199	All other professional, scientific, & technical services	27	9 834	4 397	1 029	122	22.3	.8
541990	All other professional, scientific, & technical services	27	9 834	4 397	1 029	122	22.3	.8
HOUSTON COUNTY, MN								
54	Professional, scientific, & technical services	20	4 657	671	185	53	69.8	1.4
541	Professional, scientific, & technical services	20	4 657	671	185	53	69.8	1.4
5419	Other professional, scientific, & technical services	1	D	D	D	a	D	D
HUBBARD COUNTY, MN								
54	Professional, scientific, & technical services	24	3 386	1 009	228	73	48.1	19.4
541	Professional, scientific, & technical services	24	3 386	1 009	228	73	48.1	19.4
ISANTI COUNTY, MN								
54	Professional, scientific, & technical services	41	10 675	4 121	820	149	77.6	7.0
541	Professional, scientific, & technical services	41	10 675	4 121	820	149	77.6	7.0
5412	Accounting, tax return prep, bookkeeping, & payroll services	8	917	363	104	35	30.8	14.8
54121	Accounting, tax return prep, bookkeeping, & payroll services	8	917	363	104	35	30.8	14.8
5413	Architectural, engineering, & related services	9	5 003	2 133	383	61	98.4	—
ITASCA COUNTY, MN								
54	Professional, scientific, & technical services	61	20 858	8 772	1 719	472	23.6	1.8
541	Professional, scientific, & technical services	61	20 858	8 772	1 719	472	23.6	1.8
5411	Legal services	16	3 123	1 255	287	56	67.8	2.8
5412	Accounting, tax return prep, bookkeeping, & payroll services	17	2 203	824	198	46	77.7	1.7
54121	Accounting, tax return prep, bookkeeping, & payroll services	17	2 203	824	198	46	77.7	1.7
5413	Architectural, engineering, & related services	11	2 660	925	173	32	19.4	6.1
5415	Computer systems design & related services	3	D	D	D	c	D	D
54151	Computer systems design & related services	3	D	D	D	c	D	D
5416	Management, scientific, & technical consulting services	8	4 461	1 872	304	31	12.5	.2
54161	Management consulting services	8	4 461	1 872	304	31	12.5	.2
5419	Other professional, scientific, & technical services	3	D	D	D	c	D	D
54192	Photographic services	3	D	D	D	c	D	D
541921	Photographic studios, portrait	2	D	D	D	a	D	D

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Table 3. Summary Statistics for Firms Subject to Federal Income Tax for Counties: 1997—Con.

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NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records ¹	Estimated ²
JACKSON COUNTY, MN								
54	Professional, scientific, & technical services	12	15 911	3 360	861	122	8.4	.2
541	Professional, scientific, & technical services	12	15 911	3 360	861	122	8.4	.2
5415	Computer systems design & related services	1	D	D	D	b	D	D
54151	Computer systems design & related services	1	D	D	D	b	D	D
541512	Computer systems design services	1	D	D	D	b	D	D
5418	Advertising & related services	3	D	D	D	b	D	D
KANABEC COUNTY, MN								
54	Professional, scientific, & technical services	13	2 715	769	210	46	12.0	6.7
541	Professional, scientific, & technical services	13	2 715	769	210	46	12.0	6.7
5414	Specialized design services	2	D	D	D	a	D	D
54143	Graphic design services	2	D	D	D	a	D	D
541430	Graphic design services	2	D	D	D	a	D	D
KANDIYOHI COUNTY, MN								
54	Professional, scientific, & technical services	74	27 425	9 723	2 238	381	39.2	15.3
541	Professional, scientific, & technical services	74	27 425	9 723	2 238	381	39.2	15.3
5411	Legal services	16	5 809	2 513	618	79	22.0	3.3
54111	Offices of lawyers	14	D	D	D	b	D	D
541110	Offices of lawyers	14	D	D	D	b	D	D
5411101	Offices of lawyers (except legal aid societies)	14	D	D	D	b	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services	12	4 731	1 322	335	77	57.3	—
54121	Accounting, tax return prep, bookkeeping, & payroll services	12	4 731	1 322	335	77	57.3	—
541211	Offices of certified public accountants	6	D	D	D	b	D	D
5413	Architectural, engineering, & related services	15	6 192	2 456	540	84	34.3	—
5415	Computer systems design & related services	6	5 299	1 845	392	47	29.1	70.9
54151	Computer systems design & related services	6	5 299	1 845	392	47	29.1	70.9
5418	Advertising & related services	5	1 324	246	63	14	72.5	—
KITTSOON COUNTY, MN								
54	Professional, scientific, & technical services	5	1 600	877	115	23	9.9	—
541	Professional, scientific, & technical services	5	1 600	877	115	23	9.9	—
KOOCHICHING COUNTY, MN								
54	Professional, scientific, & technical services	18	3 220	1 176	281	65	49.4	7.3
541	Professional, scientific, & technical services	18	3 220	1 176	281	65	49.4	7.3
LAC QUI PARLE COUNTY, MN								
54	Professional, scientific, & technical services	10	D	D	D	b	D	D
541	Professional, scientific, & technical services	10	D	D	D	b	D	D
LAKE COUNTY, MN								
54	Professional, scientific, & technical services	10	1 387	310	70	27	67.1	5.0
541	Professional, scientific, & technical services	10	1 387	310	70	27	67.1	5.0
LAKE OF THE WOODS COUNTY, MN								
54	Professional, scientific, & technical services	4	D	D	D	a	D	D
LE SUEUR COUNTY, MN								
54	Professional, scientific, & technical services	31	40 392	24 576	5 297	575	32.0	3.9
541	Professional, scientific, & technical services	31	40 392	24 576	5 297	575	32.0	3.9
5411	Legal services	13	3 657	1 209	307	87	70.0	—
5412	Accounting, tax return prep, bookkeeping, & payroll services	7	D	D	D	b	D	D
54121	Accounting, tax return prep, bookkeeping, & payroll services	7	D	D	D	b	D	D
5413	Architectural, engineering, & related services	5	D	D	D	b	D	D
5415	Computer systems design & related services	1	D	D	D	e	D	D
54151	Computer systems design & related services	1	D	D	D	e	D	D
541511	Custom computer programming services	1	D	D	D	e	D	D
5416	Management, scientific, & technical consulting services	3	D	D	D	a	D	D
54161	Management consulting services	1	D	D	D	a	D	D
541613	Marketing consulting services	1	D	D	D	a	D	D
LINCOLN COUNTY, MN								
54	Professional, scientific, & technical services	5	D	D	D	a	D	D

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							From administrative records ¹	Estimated ²
LYON COUNTY, MN								
54	Professional, scientific, & technical services	32	9 224	3 631	808	134	16.1	11.4
541	Professional, scientific, & technical services	32	9 224	3 631	808	134	16.1	11.4
5411	Legal services	8	2 894	1 127	188	34	11.5	36.2
54111	Offices of lawyers	8	2 894	1 127	188	34	11.5	36.2
541110	Offices of lawyers	8	2 894	1 127	188	34	11.5	36.2
5411101	Offices of lawyers (except legal aid societies)	8	2 894	1 127	188	34	11.5	36.2
5412	Accounting, tax return prep, bookkeeping, & payroll services	10	2 253	892	277	49	11.8	—
54121	Accounting, tax return prep, bookkeeping, & payroll services	10	2 253	892	277	49	11.8	—
MCLEOD COUNTY, MN								
54	Professional, scientific, & technical services	49	9 055	3 508	797	195	38.8	5.4
541	Professional, scientific, & technical services	49	9 055	3 508	797	195	38.8	5.4
5411	Legal services	16	3 334	1 280	280	49	52.8	—
54111	Offices of lawyers	14	D	D	D	b	D	D
541110	Offices of lawyers	14	D	D	D	b	D	D
5411101	Offices of lawyers (except legal aid societies)	14	D	D	D	b	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services	18	3 353	1 344	353	80	24.6	10.3
54121	Accounting, tax return prep, bookkeeping, & payroll services	18	3 353	1 344	353	80	24.6	10.3
541213	Tax return preparation services	6	1 003	234	61	41	42.6	2.6
MAHNOMEN COUNTY, MN								
54	Professional, scientific, & technical services	4	D	D	D	a	D	D
MARSHALL COUNTY, MN								
54	Professional, scientific, & technical services	9	1 479	551	138	28	82.6	—
541	Professional, scientific, & technical services	9	1 479	551	138	28	82.6	—
MARTIN COUNTY, MN								
54	Professional, scientific, & technical services	31	13 614	5 738	1 234	207	33.2	.7
541	Professional, scientific, & technical services	31	13 614	5 738	1 234	207	33.2	.7
5411	Legal services	10	3 383	1 757	456	58	43.5	—
54111	Offices of lawyers	8	D	D	D	b	D	D
541110	Offices of lawyers	8	D	D	D	b	D	D
5411101	Offices of lawyers (except legal aid societies)	8	D	D	D	b	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services	10	1 378	591	146	37	50.5	1.0
54121	Accounting, tax return prep, bookkeeping, & payroll services	10	1 378	591	146	37	50.5	1.0
5413	Architectural, engineering, & related services	3	2 400	1 127	200	30	D	—
5415	Computer systems design & related services	1	D	D	D	b	D	D
54151	Computer systems design & related services	1	D	D	D	b	D	D
541512	Computer systems design services	1	D	D	D	b	D	D
MEEKER COUNTY, MN								
54	Professional, scientific, & technical services	26	6 207	2 204	515	99	34.7	11.3
541	Professional, scientific, & technical services	26	6 207	2 204	515	99	34.7	11.3
5418	Advertising & related services	3	D	D	D	b	D	D
MILLE LACS COUNTY, MN								
54	Professional, scientific, & technical services	26	2 228	768	198	54	56.7	1.7
541	Professional, scientific, & technical services	26	2 228	768	198	54	56.7	1.7
MORRISON COUNTY, MN								
54	Professional, scientific, & technical services	21	4 004	1 303	336	67	70.4	8.1
541	Professional, scientific, & technical services	21	4 004	1 303	336	67	70.4	8.1
5412	Accounting, tax return prep, bookkeeping, & payroll services	9	1 607	707	217	39	64.6	4.3
54121	Accounting, tax return prep, bookkeeping, & payroll services	9	1 607	707	217	39	64.6	4.3
MOWER COUNTY, MN								
54	Professional, scientific, & technical services	38	13 251	5 105	1 131	191	19.8	10.6
541	Professional, scientific, & technical services	38	13 251	5 105	1 131	191	19.8	10.6
5411	Legal services	11	4 960	1 803	312	58	13.1	5.4
54111	Offices of lawyers	10	D	D	D	b	D	D
541110	Offices of lawyers	10	D	D	D	b	D	D
5411101	Offices of lawyers (except legal aid societies)	10	D	D	D	b	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services	12	6 350	2 875	735	109	7.2	17.9
54121	Accounting, tax return prep, bookkeeping, & payroll services	12	6 350	2 875	735	109	7.2	17.9
541211	Offices of certified public accountants	4	D	D	D	b	D	D

See footnotes at end of table.

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NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records ¹	Estimated ²
MURRAY COUNTY, MN								
54	Professional, scientific, & technical services	14	5 223	2 043	409	89	26.1	7.9
541	Professional, scientific, & technical services	14	5 223	2 043	409	89	26.1	7.9
5413	Architectural, engineering, & related services	1	D	D	D	b	D	D
NICOLLET COUNTY, MN								
54	Professional, scientific, & technical services	34	12 426	4 749	1 060	207	14.7	4.1
541	Professional, scientific, & technical services	34	12 426	4 749	1 060	207	14.7	4.1
5412	Accounting, tax return prep, bookkeeping, & payroll services	9	4 327	2 617	581	81	21.0	.4
54121	Accounting, tax return prep, bookkeeping, & payroll services	9	4 327	2 617	581	81	21.0	.4
541211	Offices of certified public accountants	3	D	D	D	b	D	D
5413	Architectural, engineering, & related services	2	D	D	D	b	D	D
5418	Advertising & related services	4	D	D	D	b	D	D
54189	Other services related to advertising	3	D	D	D	b	D	D
541890	Other services related to advertising	3	D	D	D	b	D	D
NOBLES COUNTY, MN								
54	Professional, scientific, & technical services	25	4 916	1 498	360	87	22.6	3.4
541	Professional, scientific, & technical services	25	4 916	1 498	360	87	22.6	3.4
5411	Legal services	9	2 961	688	167	35	11.6	3.5
54111	Offices of lawyers	8	D	D	D	b	D	D
541110	Offices of lawyers	8	D	D	D	b	D	D
5411101	Offices of lawyers (except legal aid societies)	8	D	D	D	b	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services	13	1 539	695	160	43	47.1	.7
54121	Accounting, tax return prep, bookkeeping, & payroll services	13	1 539	695	160	43	47.1	.7
NORMAN COUNTY, MN								
54	Professional, scientific, & technical services	6	4 971	2 401	435	55	15.8	21.5
541	Professional, scientific, & technical services	6	4 971	2 401	435	55	15.8	21.5
5416	Management, scientific, & technical consulting services	1	D	D	D	b	D	D
54161	Management consulting services	1	D	D	D	b	D	D
OLMSTED COUNTY, MN								
54	Professional, scientific, & technical services	206	164 360	84 114	18 719	2 145	17.0	2.9
541	Professional, scientific, & technical services	206	164 360	84 114	18 719	2 145	17.0	2.9
5411	Legal services	54	21 450	9 338	2 016	265	30.7	3.5
54111	Offices of lawyers	50	20 098	8 609	1 874	239	29.6	3.2
541110	Offices of lawyers	50	20 098	8 609	1 874	239	29.6	3.2
5411101	Offices of lawyers (except legal aid societies)	50	20 098	8 609	1 874	239	29.6	3.2
5412	Accounting, tax return prep, bookkeeping, & payroll services	39	13 382	5 704	1 723	282	20.2	5.7
54121	Accounting, tax return prep, bookkeeping, & payroll services	39	13 382	5 704	1 723	282	20.2	5.7
541211	Offices of certified public accountants	14	9 333	4 270	1 302	131	14.2	—
541213	Tax return preparation services	14	1 952	587	200	110	39.7	19.9
541219	Other accounting services	11	2 097	847	221	41	28.9	17.8
5413	Architectural, engineering, & related services	28	42 986	31 293	5 715	548	10.0	1.3
54131	Architectural services	6	8 738	4 121	1 044	99	.2	.1
541310	Architectural services	6	8 738	4 121	1 044	99	.2	.1
54133	Engineering services	18	33 936	27 043	4 655	446	11.7	1.6
541330	Engineering services	18	33 936	27 043	4 655	446	11.7	1.6
5415	Computer systems design & related services	36	61 027	30 779	7 740	836	5.1	1.6
54151	Computer systems design & related services	36	61 027	30 779	7 740	836	5.1	1.6
541511	Custom computer programming services	10	34 147	20 646	5 630	497	4.8	1.4
541512	Computer systems design services	13	24 327	8 679	1 795	279	3.1	2.0
5415121	Computer systems integrators	7	D	D	D	b	D	D
5415122	Computer systems consultants (except systems integrators)	6	D	D	D	c	D	D
5416	Management, scientific, & technical consulting services	18	12 014	3 662	846	72	41.8	.3
54161	Management consulting services	13	D	D	D	b	D	D
541611	Administrative management & general management consulting service	9	6 608	885	146	17	48.6	.5
54162	Environmental consulting services	4	D	D	D	b	D	D
541620	Environmental consulting services	4	D	D	D	b	D	D
5418	Advertising & related services	11	10 833	2 823	587	97	41.6	15.0
54189	Other services related to advertising	4	D	D	D	b	D	D
541890	Other services related to advertising	4	D	D	D	b	D	D
5418903	Sign painting & lettering shop	4	D	D	D	b	D	D
5419	Other professional, scientific, & technical services	13	D	D	D	b	D	D

See footnotes at end of table.

Table 3. Summary Statistics for Firms Subject to Federal Income Tax for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records ¹	Estimated ²
OTTER TAIL COUNTY, MN								
54	Professional, scientific, & technical services	65	11 988	3 969	871	199	47.4	13.3
541	Professional, scientific, & technical services	65	11 988	3 969	871	199	47.4	13.3
5411	Legal services	16	3 775	1 379	275	64	38.0	2.8
54111	Offices of lawyers	15	D	D	D	b	D	D
541110	Offices of lawyers	15	D	D	D	b	D	D
5411101	Offices of lawyers (except legal aid societies)	15	D	D	D	b	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services	19	2 281	840	224	53	73.2	7.2
54121	Accounting, tax return prep, bookkeeping, & payroll services	19	2 281	840	224	53	73.2	7.2
5413	Architectural, engineering, & related services	7	2 164	896	196	29	55.8	13.6
PENNINGTON COUNTY, MN								
54	Professional, scientific, & technical services	20	4 752	1 764	393	68	64.2	7.5
541	Professional, scientific, & technical services	20	4 752	1 764	393	68	64.2	7.5
5412	Accounting, tax return prep, bookkeeping, & payroll services	6	2 108	842	200	33	69.2	.2
54121	Accounting, tax return prep, bookkeeping, & payroll services	6	2 108	842	200	33	69.2	.2
PINE COUNTY, MN								
54	Professional, scientific, & technical services	21	3 311	1 130	245	56	54.1	.3
541	Professional, scientific, & technical services	21	3 311	1 130	245	56	54.1	.3
PIPESTONE COUNTY, MN								
54	Professional, scientific, & technical services	13	1 122	207	51	23	49.4	38.3
541	Professional, scientific, & technical services	13	1 122	207	51	23	49.4	38.3
POLK COUNTY, MN								
54	Professional, scientific, & technical services	29	9 683	4 484	968	154	31.2	3.5
541	Professional, scientific, & technical services	29	9 683	4 484	968	154	31.2	3.5
5411	Legal services	13	3 786	1 651	353	59	36.0	7.7
54111	Offices of lawyers	12	D	D	D	b	D	D
541110	Offices of lawyers	12	D	D	D	b	D	D
5411101	Offices of lawyers (except legal aid societies)	12	D	D	D	b	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services	9	1 504	758	182	37	51.2	—
54121	Accounting, tax return prep, bookkeeping, & payroll services	9	1 504	758	182	37	51.2	—
5413	Architectural, engineering, & related services	3	3 868	1 928	398	47	D	—
POPE COUNTY, MN								
54	Professional, scientific, & technical services	14	7 624	4 327	1 005	142	15.1	3.6
541	Professional, scientific, & technical services	14	7 624	4 327	1 005	142	15.1	3.6
5415	Computer systems design & related services	2	D	D	D	c	D	D
54151	Computer systems design & related services	2	D	D	D	c	D	D
541512	Computer systems design services	2	D	D	D	c	D	D

See footnotes at end of table.

Table 3. Summary Statistics for Firms Subject to Federal Income Tax for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records ¹	Estimated ²
RAMSEY COUNTY, MN								
54	Professional, scientific, & technical services	1 569	1 240 594	530 717	120 900	12 225	19.5	5.3
541	Professional, scientific, & technical services	1 569	1 240 594	530 717	120 900	12 225	19.5	5.3
5411	Legal services	360	222 562	96 885	20 399	2 133	18.1	4.2
54111	Offices of lawyers	335	204 544	89 955	18 916	1 904	19.2	3.6
541110	Offices of lawyers	335	204 544	89 955	18 916	1 904	19.2	3.6
5411101	Offices of lawyers (except legal aid societies)	335	204 544	89 955	18 916	1 904	19.2	3.6
54119	Other legal services	25	18 018	6 930	1 483	229	5.7	10.6
541191	Title abstract & settlement offices	21	D	D	D	c	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services	138	81 275	35 383	9 050	1 280	15.5	3.6
54121	Accounting, tax return prep, bookkeeping, & payroll services	138	81 275	35 383	9 050	1 280	15.5	3.6
541211	Offices of certified public accountants	68	62 312	27 143	6 413	681	11.8	3.4
541213	Tax return preparation services	26	4 264	1 917	737	359	30.8	.7
541219	Other accounting services	41	D	D	D	c	D	D
5413	Architectural, engineering, & related services	243	327 607	143 877	32 814	3 202	18.1	3.3
54131	Architectural services	54	55 883	24 661	4 004	477	15.4	.1
541310	Architectural services	54	55 883	24 661	4 004	477	15.4	.1
54133	Engineering services	147	235 217	105 270	25 450	2 259	20.0	4.0
541330	Engineering services	147	235 217	105 270	25 450	2 259	20.0	4.0
54134	Drafting services	6	2 202	1 047	135	40	84.3	8.0
541340	Drafting services	6	2 202	1 047	135	40	84.3	8.0
54135	Building inspection services	10	1 866	961	195	31	17.7	—
541350	Building inspection services	10	1 866	961	195	31	17.7	—
54137	Surveying & mapping (except geophysical) services	6	2 769	1 457	313	41	8.1	—
541370	Surveying & mapping (except geophysical) services	6	2 769	1 457	313	41	8.1	—
54138	Testing laboratories	20	29 670	10 481	2 717	354	4.4	4.0
541380	Testing laboratories	20	29 670	10 481	2 717	354	4.4	4.0
5414	Specialized design services	88	66 030	20 365	4 441	521	23.3	1.3
54141	Interior design services	23	D	D	D	c	D	D
541410	Interior design services	23	D	D	D	c	D	D
54143	Graphic design services	60	38 207	15 492	3 402	399	23.2	1.9
541430	Graphic design services	60	38 207	15 492	3 402	399	23.2	1.9
5414301	Graphic design services (except commercial art & medical artists) ..	53	D	D	D	e	D	D
5414302	Commercial art	7	D	D	D	b	D	D
5415	Computer systems design & related services	286	317 089	148 662	33 449	2 583	13.2	4.7
54151	Computer systems design & related services	286	317 089	148 662	33 449	2 583	13.2	4.7
541511	Custom computer programming services	134	130 749	66 029	14 876	1 083	9.4	5.3
541512	Computer systems design services	105	173 916	76 866	17 556	1 392	13.0	3.8
5415121	Computer systems integrators	22	137 981	57 869	13 464	1 068	4.7	1.2
5415122	Computer systems consultants (except systems integrators)	83	35 935	18 997	4 092	324	45.1	13.9
541519	Other computer related services	44	D	D	D	b	D	D
5416	Management, scientific, & technical consulting services	266	115 348	49 157	11 876	1 260	35.5	10.3
54161	Management consulting services	197	75 961	36 828	7 484	861	41.1	12.7
541611	Administrative management & general management consulting service	81	41 973	21 578	4 578	464	22.0	13.9
541612	Human resources & executive search consulting services	46	12 208	6 087	1 292	184	68.4	13.6
5416122	Executive placement services	20	6 252	3 625	888	140	48.2	17.8
5416123	Human resources & personnel management consulting	24	D	D	D	b	D	D
541613	Marketing consulting services	50	16 144	6 595	1 228	134	65.9	12.9
54162	Environmental consulting services	20	23 645	6 486	3 164	242	17.6	5.2
541620	Environmental consulting services	20	23 645	6 486	3 164	242	17.6	5.2
54169	Other scientific & technical consulting services	49	15 742	5 843	1 228	157	35.5	6.6
541690	Other scientific & technical consulting services	49	15 742	5 843	1 228	157	35.5	6.6
5417	Scientific research & development services	23	29 606	11 753	2 568	264	4.2	28.2
54171	R&D in the physical, engineering, & life sciences	17	26 826	10 560	2 362	224	2.2	24.1
541710	R&D in the physical, engineering, & life sciences	17	26 826	10 560	2 362	224	2.2	24.1
5417102	Research & development in the life sciences	12	25 396	9 641	2 129	208	1.4	24.4
5418	Advertising & related services	107	62 504	19 048	5 089	633	37.0	3.0
54181	Advertising agencies	25	10 612	3 717	1 049	112	43.8	6.3
541810	Advertising agencies	25	10 612	3 717	1 049	112	43.8	6.3
54182	Public relations agencies	24	9 319	4 675	1 575	96	41.8	3.0
541820	Public relations agencies	24	9 319	4 675	1 575	96	41.8	3.0
54185	Display advertising	11	8 685	2 297	558	98	21.9	.8
541850	Display advertising	11	8 685	2 297	558	98	21.9	.8
54189	Other services related to advertising	22	16 232	2 555	619	110	26.0	—
541890	Other services related to advertising	22	16 232	2 555	619	110	26.0	—
5418902	Advertising specialties goods distributor	14	13 479	2 003	487	74	23.6	—
5419	Other professional, scientific, & technical services	58	18 573	5 587	1 214	349	40.8	25.9
54192	Photographic services	38	8 590	2 235	457	149	40.3	11.5
541921	Photographic studios, portrait	27	D	D	D	c	D	D
541922	Commercial photography	11	D	D	D	b	D	D
RED LAKE COUNTY, MN								
54	Professional, scientific, & technical services	3	D	D	D	a	D	D

See footnotes at end of table.

Table 3. Summary Statistics for Firms Subject to Federal Income Tax for Counties: 1997—Con.

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NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records ¹	Estimated ²
REDWOOD COUNTY, MN								
54	Professional, scientific, & technical services	23	4 654	1 791	435	94	45.7	22.6
541	Professional, scientific, & technical services	23	4 654	1 791	435	94	45.7	22.6
5412	Accounting, tax return prep, bookkeeping, & payroll services	11	1 735	716	189	45	91.2	5.6
54121	Accounting, tax return prep, bookkeeping, & payroll services	11	1 735	716	189	45	91.2	5.6
RENVILLE COUNTY, MN								
54	Professional, scientific, & technical services	26	8 712	3 512	650	104	49.6	1.5
541	Professional, scientific, & technical services	26	8 712	3 512	650	104	49.6	1.5
5412	Accounting, tax return prep, bookkeeping, & payroll services	6	1 085	425	120	26	100.0	—
54121	Accounting, tax return prep, bookkeeping, & payroll services	6	1 085	425	120	26	100.0	—
5416	Management, scientific, & technical consulting services	4	3 414	1 501	270	30	30.7	—
RICE COUNTY, MN								
54	Professional, scientific, & technical services	81	22 996	7 554	1 649	254	40.1	2.4
541	Professional, scientific, & technical services	81	22 996	7 554	1 649	254	40.1	2.4
5411	Legal services	30	6 693	2 483	461	81	51.8	6.1
54111	Offices of lawyers	28	D	D	D	b	D	D
541110	Offices of lawyers	28	D	D	D	b	D	D
5411101	Offices of lawyers (except legal aid societies)	28	D	D	D	b	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services	9	2 903	1 578	413	46	28.6	—
54121	Accounting, tax return prep, bookkeeping, & payroll services	9	2 903	1 578	413	46	28.6	—
5413	Architectural, engineering, & related services	17	4 561	1 742	376	60	52.0	—
5414	Specialized design services	3	D	D	D	b	D	D
54143	Graphic design services	1	D	D	D	a	D	D
541430	Graphic design services	1	D	D	D	a	D	D
5414301	Graphic design services (except commercial art & medical artists) ..	1	D	D	D	a	D	D
ROCK COUNTY, MN								
54	Professional, scientific, & technical services	12	1 630	302	68	21	69.9	24.6
541	Professional, scientific, & technical services	12	1 630	302	68	21	69.9	24.6
ROSEAU COUNTY, MN								
54	Professional, scientific, & technical services	17	2 580	902	231	54	90.7	5.2
541	Professional, scientific, & technical services	17	2 580	902	231	54	90.7	5.2
5412	Accounting, tax return prep, bookkeeping, & payroll services	7	1 076	381	115	29	100.0	—
54121	Accounting, tax return prep, bookkeeping, & payroll services	7	1 076	381	115	29	100.0	—
ST. LOUIS COUNTY, MN								
54	Professional, scientific, & technical services	318	147 828	66 635	14 014	2 186	26.3	4.7
541	Professional, scientific, & technical services	318	147 828	66 635	14 014	2 186	26.3	4.7
5411	Legal services	94	45 263	21 636	4 180	594	14.7	6.8
54111	Offices of lawyers	88	42 599	20 566	3 944	543	15.6	7.1
541110	Offices of lawyers	88	42 599	20 566	3 944	543	15.6	7.1
5411101	Offices of lawyers (except legal aid societies)	88	42 599	20 566	3 944	543	15.6	7.1
5412	Accounting, tax return prep, bookkeeping, & payroll services	56	20 762	8 787	2 093	383	20.6	5.6
54121	Accounting, tax return prep, bookkeeping, & payroll services	56	20 762	8 787	2 093	383	20.6	5.6
541211	Offices of certified public accountants	31	D	D	D	c	D	D
541213	Tax return preparation services	11	D	D	D	c	D	D
5413	Architectural, engineering, & related services	63	39 690	22 466	4 494	603	25.5	3.0
54131	Architectural services	15	11 405	5 485	1 255	136	14.2	.1
541310	Architectural services	15	11 405	5 485	1 255	136	14.2	.1
54133	Engineering services	32	D	D	D	e	D	D
541330	Engineering services	32	D	D	D	e	D	D
5414	Specialized design services	9	D	D	D	a	D	D
5415	Computer systems design & related services	15	5 851	2 237	506	72	58.1	10.9
54151	Computer systems design & related services	15	5 851	2 237	506	72	58.1	10.9
5416	Management, scientific, & technical consulting services	31	D	D	D	c	D	D
54161	Management consulting services	18	D	D	D	b	D	D
54162	Environmental consulting services	8	D	D	D	b	D	D
541620	Environmental consulting services	8	D	D	D	b	D	D
5418	Advertising & related services	22	12 812	3 880	941	214	44.6	.7
54189	Other services related to advertising	5	2 931	391	98	68	54.3	—
541890	Other services related to advertising	5	2 931	391	98	68	54.3	—
5419	Other professional, scientific, & technical services	23	D	D	D	c	D	D
54192	Photographic services	15	D	D	D	b	D	D
541921	Photographic studios, portrait	14	D	D	D	b	D	D

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							From administrative records ¹	Estimated ²
SCOTT COUNTY, MN								
54	Professional, scientific, & technical services	157	40 218	15 495	3 399	395	47.1	6.4
541	Professional, scientific, & technical services	157	40 218	15 495	3 399	395	47.1	6.4
5411	Legal services	19	4 727	1 539	279	47	21.6	16.9
54111	Offices of lawyers	16	4 269	1 308	226	38	23.9	18.7
541110	Offices of lawyers	16	4 269	1 308	226	38	23.9	18.7
5411101	Offices of lawyers (except legal aid societies)	16	4 269	1 308	226	38	23.9	18.7
5412	Accounting, tax return prep, bookkeeping, & payroll services	19	3 378	1 605	344	76	76.7	23.1
54121	Accounting, tax return prep, bookkeeping, & payroll services	19	3 378	1 605	344	76	76.7	23.1
5413	Architectural, engineering, & related services	22	5 078	2 458	556	70	26.9	4.9
5414	Specialized design services	10	3 408	699	110	32	27.4	—
54143	Graphic design services	8	D	D	D	a	D	D
541430	Graphic design services	8	D	D	D	a	D	D
5414301	Graphic design services (except commercial art & medical artists) ..	5	2 865	396	71	13	24.3	—
5415	Computer systems design & related services	58	16 299	7 344	1 515	124	46.0	4.5
54151	Computer systems design & related services	58	16 299	7 344	1 515	124	46.0	4.5
541511	Custom computer programming services	33	7 519	3 645	516	45	40.7	2.5
541512	Computer systems design services	18	4 578	1 335	332	36	88.2	11.8
541519	Other computer related services	7	4 202	2 364	667	43	9.4	—
5418	Advertising & related services	6	D	D	D	b	D	D
54189	Other services related to advertising	4	1 912	319	79	14	40.7	—
541890	Other services related to advertising	4	1 912	319	79	14	40.7	—
SHERBURNE COUNTY, MN								
54	Professional, scientific, & technical services	59	11 720	5 042	1 092	167	53.9	1.5
541	Professional, scientific, & technical services	59	11 720	5 042	1 092	167	53.9	1.5
5411	Legal services	10	2 896	1 013	259	44	53.5	—
5412	Accounting, tax return prep, bookkeeping, & payroll services	12	D	D	D	b	D	D
54121	Accounting, tax return prep, bookkeeping, & payroll services	12	D	D	D	b	D	D
5413	Architectural, engineering, & related services	7	2 535	1 581	309	38	15.8	—
SIBLEY COUNTY, MN								
54	Professional, scientific, & technical services	17	3 155	1 147	243	42	28.5	19.7
541	Professional, scientific, & technical services	17	3 155	1 147	243	42	28.5	19.7
STEARNS COUNTY, MN								
54	Professional, scientific, & technical services	224	100 820	41 948	9 000	1 325	28.3	2.4
541	Professional, scientific, & technical services	224	100 820	41 948	9 000	1 325	28.3	2.4
5411	Legal services	64	33 954	16 245	3 417	406	15.6	3.3
54111	Offices of lawyers	59	31 385	15 170	3 225	378	16.8	3.6
541110	Offices of lawyers	59	31 385	15 170	3 225	378	16.8	3.6
5411101	Offices of lawyers (except legal aid societies)	59	31 385	15 170	3 225	378	16.8	3.6
5412	Accounting, tax return prep, bookkeeping, & payroll services	43	17 644	8 216	1 796	336	30.5	3.6
54121	Accounting, tax return prep, bookkeeping, & payroll services	43	17 644	8 216	1 796	336	30.5	3.6
541211	Offices of certified public accountants	22	D	D	D	e	D	D
541219	Other accounting services	13	D	D	D	b	D	D
5413	Architectural, engineering, & related services	31	D	D	D	c	D	D
54131	Architectural services	8	D	D	D	b	D	D
541310	Architectural services	8	D	D	D	b	D	D
5414	Specialized design services	9	D	D	D	b	D	D
54143	Graphic design services	6	D	D	D	b	D	D
541430	Graphic design services	6	D	D	D	b	D	D
5415	Computer systems design & related services	17	D	D	D	c	D	D
54151	Computer systems design & related services	17	D	D	D	c	D	D
541512	Computer systems design services	5	D	D	D	b	D	D
5416	Management, scientific, & technical consulting services	18	3 402	1 340	321	51	43.1	10.7
5418	Advertising & related services	25	D	D	D	c	D	D
54189	Other services related to advertising	4	D	D	D	a	D	D
541890	Other services related to advertising	4	D	D	D	a	D	D
5419	Other professional, scientific, & technical services	16	D	D	D	b	D	D
54192	Photographic services	15	D	D	D	b	D	D
541921	Photographic studios, portrait	15	D	D	D	b	D	D
STEELE COUNTY, MN								
54	Professional, scientific, & technical services	55	10 537	3 630	828	162	54.2	5.8
541	Professional, scientific, & technical services	55	10 537	3 630	828	162	54.2	5.8
5411	Legal services	15	3 539	1 511	304	58	16.8	10.1
54111	Offices of lawyers	14	D	D	D	b	D	D
541110	Offices of lawyers	14	D	D	D	b	D	D
5411101	Offices of lawyers (except legal aid societies)	14	D	D	D	b	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services	15	1 616	569	171	45	47.0	—
54121	Accounting, tax return prep, bookkeeping, & payroll services	15	1 616	569	171	45	47.0	—

See footnotes at end of table.

Table 3. Summary Statistics for Firms Subject to Federal Income Tax for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records ¹	Estimated ²
STEVENS COUNTY, MN								
54	Professional, scientific, & technical services	17	9 027	4 040	831	131	30.9	4.1
541	Professional, scientific, & technical services	17	9 027	4 040	831	131	30.9	4.1
5412	Accounting, tax return prep, bookkeeping, & payroll services	7	1 058	534	144	38	63.9	35.1
54121	Accounting, tax return prep, bookkeeping, & payroll services	7	1 058	534	144	38	63.9	35.1
5416	Management, scientific, & technical consulting services	4	D	D	D	b	D	D
54162	Environmental consulting services	1	D	D	D	b	D	D
541620	Environmental consulting services	1	D	D	D	b	D	D
SWIFT COUNTY, MN								
54	Professional, scientific, & technical services	16	3 021	1 278	261	58	38.0	—
541	Professional, scientific, & technical services	16	3 021	1 278	261	58	38.0	—
TODD COUNTY, MN								
54	Professional, scientific, & technical services	16	3 404	1 362	313	76	39.9	.7
541	Professional, scientific, & technical services	16	3 404	1 362	313	76	39.9	.7
TRAVERSE COUNTY, MN								
54	Professional, scientific, & technical services	1	D	D	D	a	D	D
WABASHA COUNTY, MN								
54	Professional, scientific, & technical services	29	5 090	1 629	365	71	78.0	1.8
541	Professional, scientific, & technical services	29	5 090	1 629	365	71	78.0	1.8
5412	Accounting, tax return prep, bookkeeping, & payroll services	11	1 056	384	126	32	76.6	—
54121	Accounting, tax return prep, bookkeeping, & payroll services	11	1 056	384	126	32	76.6	—
WADENA COUNTY, MN								
54	Professional, scientific, & technical services	14	2 448	716	190	52	37.6	3.5
541	Professional, scientific, & technical services	14	2 448	716	190	52	37.6	3.5
WASECA COUNTY, MN								
54	Professional, scientific, & technical services	29	4 890	1 559	389	103	52.2	3.1
541	Professional, scientific, & technical services	29	4 890	1 559	389	103	52.2	3.1
5412	Accounting, tax return prep, bookkeeping, & payroll services	9	1 462	379	106	33	57.5	8.8
54121	Accounting, tax return prep, bookkeeping, & payroll services	9	1 462	379	106	33	57.5	8.8
WASHINGTON COUNTY, MN								
54	Professional, scientific, & technical services	443	134 977	44 301	8 833	1 180	40.7	2.4
541	Professional, scientific, & technical services	443	134 977	44 301	8 833	1 180	40.7	2.4
5411	Legal services	62	19 445	7 670	1 319	214	31.4	3.7
54111	Offices of lawyers	52	16 234	6 342	1 047	171	37.6	3.9
541110	Offices of lawyers	52	16 234	6 342	1 047	171	37.6	3.9
5411101	Offices of lawyers (except legal aid societies)	52	16 234	6 342	1 047	171	37.6	3.9
54119	Other legal services	10	3 211	1 328	272	43	—	2.6
541191	Title abstract & settlement offices	10	3 211	1 328	272	43	—	2.6
5412	Accounting, tax return prep, bookkeeping, & payroll services	58	11 341	3 654	969	192	43.8	2.8
54121	Accounting, tax return prep, bookkeeping, & payroll services	58	11 341	3 654	969	192	43.8	2.8
541211	Offices of certified public accountants	27	4 136	2 054	619	81	47.0	3.8
541213	Tax return preparation services	9	1 305	134	56	40	90.8	—
541219	Other accounting services	20	D	D	D	b	D	D
5413	Architectural, engineering, & related services	65	17 671	7 969	1 580	198	61.9	2.7
54131	Architectural services	14	4 339	1 755	353	52	60.5	—
541310	Architectural services	14	4 339	1 755	353	52	60.5	—
54133	Engineering services	43	9 170	4 537	856	102	86.1	4.7
541330	Engineering services	43	9 170	4 537	856	102	86.1	4.7
5414	Specialized design services	24	3 910	1 201	152	26	81.9	1.8
54143	Graphic design services	16	2 716	933	130	22	79.1	2.6
541430	Graphic design services	16	2 716	933	130	22	79.1	2.6
5415	Computer systems design & related services	114	24 698	10 574	2 376	198	61.1	1.5
54151	Computer systems design & related services	114	24 698	10 574	2 376	198	61.1	1.5
541512	Computer systems design services	47	17 091	6 397	1 697	122	52.6	.5
5415122	Computer systems consultants (except systems integrators)	38	7 765	2 795	580	51	95.0	.3
5416	Management, scientific, & technical consulting services	83	32 134	8 659	1 520	157	36.9	.9
54161	Management consulting services	60	25 630	5 512	1 040	100	26.5	1.2
541613	Marketing consulting services	19	D	D	D	b	D	D
541618	Other management consulting services	5	D	D	D	a	D	D
54169	Other scientific & technical consulting services	19	4 892	2 651	400	43	80.6	—
541690	Other scientific & technical consulting services	19	4 892	2 651	400	43	80.6	—

See footnotes at end of table.

Table 3. Summary Statistics for Firms Subject to Federal Income Tax for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records ¹	Estimated ²
WASHINGTON COUNTY, MN—Con.								
54	Professional, scientific, & technical services—Con.							
541	Professional, scientific, & technical services—Con.							
5418	Advertising & related services	17	20 858	2 381	492	107	6.3	.8
54189	Other services related to advertising	5	D	D	D	b	D	D
541890	Other services related to advertising	5	D	D	D	b	D	D
5418902	Advertising specialties goods distributor	4	D	D	D	b	D	D
5419	Other professional, scientific, & technical services	16	D	D	D	b	D	D
54192	Photographic services	11	D	D	D	b	D	D
WATONWAN COUNTY, MN								
54	Professional, scientific, & technical services	12	3 441	1 037	257	68	68.4	1.2
541	Professional, scientific, & technical services	12	3 441	1 037	257	68	68.4	1.2
5412	Accounting, tax return prep, bookkeeping, & payroll services	4	1 074	519	129	23	27.3	3.7
54121	Accounting, tax return prep, bookkeeping, & payroll services	4	1 074	519	129	23	27.3	3.7
WILKIN COUNTY, MN								
54	Professional, scientific, & technical services	9	3 434	2 704	590	149	11.6	.8
541	Professional, scientific, & technical services	9	3 434	2 704	590	149	11.6	.8
5412	Accounting, tax return prep, bookkeeping, & payroll services	5	3 023	2 568	554	137	8.0	—
54121	Accounting, tax return prep, bookkeeping, & payroll services	5	3 023	2 568	554	137	8.0	—
WINONA COUNTY, MN								
54	Professional, scientific, & technical services	71	33 205	10 902	2 514	569	34.3	—
541	Professional, scientific, & technical services	71	33 205	10 902	2 514	569	34.3	—
5411	Legal services	20	4 539	1 629	362	74	35.5	—
54111	Offices of lawyers	19	D	D	D	b	D	D
541110	Offices of lawyers	19	D	D	D	b	D	D
5411101	Offices of lawyers (except legal aid societies)	19	D	D	D	b	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services	13	2 536	833	208	59	79.1	—
54121	Accounting, tax return prep, bookkeeping, & payroll services	13	2 536	833	208	59	79.1	—
5413	Architectural, engineering, & related services	14	2 826	1 172	288	37	95.7	—
5414	Specialized design services	4	2 519	679	147	29	28.1	—
5419	Other professional, scientific, & technical services	9	D	D	D	e	D	D
54192	Photographic services	7	D	D	D	e	D	D
541922	Commercial photography	3	D	D	D	e	D	D
WRIGHT COUNTY, MN								
54	Professional, scientific, & technical services	129	44 283	17 503	3 597	693	52.0	3.4
541	Professional, scientific, & technical services	129	44 283	17 503	3 597	693	52.0	3.4
5411	Legal services	27	8 406	3 147	676	115	59.8	—
54111	Offices of lawyers	22	6 877	2 492	524	83	68.7	—
541110	Offices of lawyers	22	6 877	2 492	524	83	68.7	—
5411101	Offices of lawyers (except legal aid societies)	22	6 877	2 492	524	83	68.7	—
5412	Accounting, tax return prep, bookkeeping, & payroll services	27	4 696	1 882	481	84	51.8	3.0
54121	Accounting, tax return prep, bookkeeping, & payroll services	27	4 696	1 882	481	84	51.8	3.0
541211	Offices of certified public accountants	15	3 695	1 613	393	56	38.8	3.9
5413	Architectural, engineering, & related services	18	7 682	3 896	593	105	78.4	1.4
5415	Computer systems design & related services	26	5 829	2 249	405	39	67.7	1.7
54151	Computer systems design & related services	26	5 829	2 249	405	39	67.7	1.7
5418	Advertising & related services	12	14 382	5 541	1 299	304	24.2	7.3
5419	Other professional, scientific, & technical services	7	1 584	264	41	23	51.8	—
54192	Photographic services	6	D	D	D	b	D	D
YELLOW MEDICINE COUNTY, MN								
54	Professional, scientific, & technical services	13	4 272	1 132	268	47	16.2	1.5
541	Professional, scientific, & technical services	13	4 272	1 132	268	47	16.2	1.5
5413	Architectural, engineering, & related services	1	D	D	D	a	D	D

¹Includes receipts information obtained from administrative records of other Federal agencies.

²Includes receipts information which was imputed based on historic company ratios or administrative records, or on industry averages.

Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records ¹	Estimated ²
AFTON, MN								
54	Professional, scientific, & technical services	10	1 815	736	180	22	91.9	—
541	Professional, scientific, & technical services	10	1 815	736	180	22	91.9	—
ALBERT LEA, MN								
54	Professional, scientific, & technical services	29	7 514	3 638	643	135	36.7	.4
541	Professional, scientific, & technical services	29	7 514	3 638	643	135	36.7	.4
5411	Legal services	7	3 210	1 915	280	54	7.0	—
54111	Offices of lawyers	6	D	D	D	b	D	D
541110	Offices of lawyers	6	D	D	D	b	D	D
5411101	Offices of lawyers (except legal aid societies)	6	D	D	D	b	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services	12	2 273	833	205	42	58.2	1.3
54121	Accounting, tax return prep, bookkeeping, & payroll services	12	2 273	833	205	42	58.2	1.3
ALEXANDRIA, MN								
54	Professional, scientific, & technical services	35	13 232	7 041	1 512	237	26.1	4.6
541	Professional, scientific, & technical services	35	13 232	7 041	1 512	237	26.1	4.6
5411	Legal services	12	D	D	D	b	D	D
54111	Offices of lawyers	9	D	D	D	b	D	D
541110	Offices of lawyers	9	D	D	D	b	D	D
5411101	Offices of lawyers (except legal aid societies)	9	D	D	D	b	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services	11	D	D	D	b	D	D
54121	Accounting, tax return prep, bookkeeping, & payroll services	11	D	D	D	b	D	D
5413	Architectural, engineering, & related services	7	D	D	D	b	D	D
ANDOVER, MN								
54	Professional, scientific, & technical services	41	8 007	3 713	910	95	56.2	9.4
541	Professional, scientific, & technical services	41	8 007	3 713	910	95	56.2	9.4
5415	Computer systems design & related services	17	4 101	2 279	654	44	43.7	1.9
54151	Computer systems design & related services	17	4 101	2 279	654	44	43.7	1.9
ANOKA, MN								
54	Professional, scientific, & technical services	60	23 795	8 708	1 818	265	31.9	3.9
541	Professional, scientific, & technical services	60	23 795	8 708	1 818	265	31.9	3.9
5411	Legal services	30	15 822	5 704	1 225	178	19.2	1.3
54111	Offices of lawyers	26	12 825	4 635	992	143	22.8	1.6
541110	Offices of lawyers	26	12 825	4 635	992	143	22.8	1.6
5411101	Offices of lawyers (except legal aid societies)	26	12 825	4 635	992	143	22.8	1.6
54119	Other legal services	4	2 997	1 069	233	35	3.9	—
541191	Title abstract & settlement offices	4	2 997	1 069	233	35	3.9	—
5412	Accounting, tax return prep, bookkeeping, & payroll services	9	1 398	580	137	25	53.4	46.6
54121	Accounting, tax return prep, bookkeeping, & payroll services	9	1 398	580	137	25	53.4	46.6
5413	Architectural, engineering, & related services	5	3 184	1 510	277	30	31.0	—
5418	Advertising & related services	1	D	D	D	a	D	D
APPLE VALLEY, MN								
54	Professional, scientific, & technical services	107	21 528	9 629	2 138	266	39.0	6.3
541	Professional, scientific, & technical services	107	21 528	9 629	2 138	266	39.0	6.3
5411	Legal services	16	7 664	3 291	681	104	11.1	9.3
54111	Offices of lawyers	10	4 327	1 963	385	57	17.1	16.5
541110	Offices of lawyers	10	4 327	1 963	385	57	17.1	16.5
5411101	Offices of lawyers (except legal aid societies)	10	4 327	1 963	385	57	17.1	16.5
54119	Other legal services	6	3 337	1 328	296	47	3.4	—
541191	Title abstract & settlement offices	6	3 337	1 328	296	47	3.4	—
5412	Accounting, tax return prep, bookkeeping, & payroll services	8	1 999	961	242	26	22.6	11.7
54121	Accounting, tax return prep, bookkeeping, & payroll services	8	1 999	961	242	26	22.6	11.7
5413	Architectural, engineering, & related services	10	3 346	1 487	317	36	39.4	.7
5415	Computer systems design & related services	43	5 645	3 133	760	72	75.3	4.8
54151	Computer systems design & related services	43	5 645	3 133	760	72	75.3	4.8

See footnotes at end of table.

Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records ¹	Estimated ²
ARDEN HILLS, MN								
54	Professional, scientific, & technical services	59	107 052	57 859	13 627	1 026	9.5	8.8
541	Professional, scientific, & technical services	59	107 052	57 859	13 627	1 026	9.5	8.8
5412	Accounting, tax return prep, bookkeeping, & payroll services	9	D	D	D	b	D	D
54121	Accounting, tax return prep, bookkeeping, & payroll services	9	D	D	D	b	D	D
5413	Architectural, engineering, & related services	4	D	D	D	a	D	D
5414	Specialized design services	4	D	D	D	a	D	D
54143	Graphic design services	2	D	D	D	a	D	D
541430	Graphic design services	2	D	D	D	a	D	D
5415	Computer systems design & related services	18	D	D	D	f	D	D
54151	Computer systems design & related services	18	D	D	D	f	D	D
541512	Computer systems design services	9	D	D	D	f	D	D
5415121	Computer systems integrators	3	D	D	D	f	D	D
5415122	Computer systems consultants (except systems integrators)	6	D	D	D	b	D	D
5418	Advertising & related services	7	3 152	1 216	257	49	20.4	—
5419	Other professional, scientific, & technical services	2	D	D	D	b	D	D
AUSTIN, MN								
54	Professional, scientific, & technical services	30	12 394	4 620	1 043	174	18.3	10.9
541	Professional, scientific, & technical services	30	12 394	4 620	1 043	174	18.3	10.9
5411	Legal services	10	D	D	D	b	D	D
54111	Offices of lawyers	9	D	D	D	b	D	D
541110	Offices of lawyers	9	D	D	D	b	D	D
5411101	Offices of lawyers (except legal aid societies)	9	D	D	D	b	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services	9	D	D	D	c	D	D
54121	Accounting, tax return prep, bookkeeping, & payroll services	9	D	D	D	c	D	D
541211	Offices of certified public accountants	3	D	D	D	b	D	D
BAXTER, MN								
54	Professional, scientific, & technical services	9	5 561	1 672	441	45	13.5	.3
541	Professional, scientific, & technical services	9	5 561	1 672	441	45	13.5	.3
5412	Accounting, tax return prep, bookkeeping, & payroll services	2	D	D	D	b	D	D
54121	Accounting, tax return prep, bookkeeping, & payroll services	2	D	D	D	b	D	D
5414	Specialized design services	1	D	D	D	a	D	D
54143	Graphic design services	1	D	D	D	a	D	D
541430	Graphic design services	1	D	D	D	a	D	D
BAYPORT, MN								
54	Professional, scientific, & technical services	3	832	271	63	12	D	—
BELLE PLAINE, MN								
54	Professional, scientific, & technical services	3	227	29	6	3	100.0	—
BEMIDJI, MN								
54	Professional, scientific, & technical services	36	11 816	5 564	1 138	185	43.5	1.8
541	Professional, scientific, & technical services	36	11 816	5 564	1 138	185	43.5	1.8
5411	Legal services	15	5 925	2 768	501	72	30.9	—
54111	Offices of lawyers	15	5 925	2 768	501	72	30.9	—
541110	Offices of lawyers	15	5 925	2 768	501	72	30.9	—
5411101	Offices of lawyers (except legal aid societies)	15	5 925	2 768	501	72	30.9	—
5412	Accounting, tax return prep, bookkeeping, & payroll services	11	D	D	D	b	D	D
54121	Accounting, tax return prep, bookkeeping, & payroll services	11	D	D	D	b	D	D
541219	Other accounting services	3	D	D	D	b	D	D
BENSON, MN								
54	Professional, scientific, & technical services	11	2 245	631	134	43	40.1	—
541	Professional, scientific, & technical services	11	2 245	631	134	43	40.1	—
BIG LAKE, MN								
54	Professional, scientific, & technical services	5	1 007	407	97	26	79.8	—
541	Professional, scientific, & technical services	5	1 007	407	97	26	79.8	—

See footnotes at end of table.

Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records ¹	Estimated ²
BLAINE, MN *								
54	Professional, scientific, & technical services	81	27 579	11 269	2 304	334	49.3	1.6
541	Professional, scientific, & technical services	81	27 579	11 269	2 304	334	49.3	1.6
5412	Accounting, tax return prep, bookkeeping, & payroll services	11	2 246	1 083	277	41	78.9	3.1
54121	Accounting, tax return prep, bookkeeping, & payroll services	11	2 246	1 083	277	41	78.9	3.1
5413	Architectural, engineering, & related services	16	12 584	5 697	1 123	152	24.6	.4
54133	Engineering services	13	10 729	4 776	890	127	27.7	.5
541330	Engineering services	13	10 729	4 776	890	127	27.7	.5
5414	Specialized design services	2	D	D	D	a	D	D
5415	Computer systems design & related services	24	4 451	1 761	342	41	93.7	3.5
54151	Computer systems design & related services	24	4 451	1 761	342	41	93.7	3.5
5418	Advertising & related services	11	1 883	556	89	24	41.5	4.9
54189	Other services related to advertising	7	1 385	380	55	13	39.7	4.9
541890	Other services related to advertising	7	1 385	380	55	13	39.7	4.9
BLAINE, MN (ANOKA COUNTY PART) *								
54	Professional, scientific, & technical services	80	D	D	D	e	D	D
541	Professional, scientific, & technical services	80	D	D	D	e	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services	11	2 246	1 083	277	41	78.9	3.1
54121	Accounting, tax return prep, bookkeeping, & payroll services	11	2 246	1 083	277	41	78.9	3.1
5413	Architectural, engineering, & related services	16	12 584	5 697	1 123	152	24.6	.4
54133	Engineering services	13	10 729	4 776	890	127	27.7	.5
541330	Engineering services	13	10 729	4 776	890	127	27.7	.5
5415	Computer systems design & related services	24	4 451	1 761	342	41	93.7	3.5
54151	Computer systems design & related services	24	4 451	1 761	342	41	93.7	3.5
5418	Advertising & related services	11	1 883	556	89	24	41.5	4.9
54189	Other services related to advertising	7	1 385	380	55	13	39.7	4.9
541890	Other services related to advertising	7	1 385	380	55	13	39.7	4.9
BLAINE, MN (RAMSEY COUNTY PART) *								
54	Professional, scientific, & technical services	1	D	D	D	a	D	D
541	Professional, scientific, & technical services	1	D	D	D	a	D	D
5414	Specialized design services	1	D	D	D	a	D	D
BLOOMINGTON, MN								
54	Professional, scientific, & technical services	578	967 617	376 613	89 314	7 762	9.2	5.4
541	Professional, scientific, & technical services	578	967 617	376 613	89 314	7 762	9.2	5.4
5411	Legal services	92	67 722	38 372	9 356	694	13.8	2.4
54111	Offices of lawyers	87	58 313	34 132	8 377	567	15.5	1.8
541110	Offices of lawyers	87	58 313	34 132	8 377	567	15.5	1.8
5411101	Offices of lawyers (except legal aid societies)	87	58 313	34 132	8 377	567	15.5	1.8
54119	Other legal services	5	9 409	4 240	979	127	3.5	5.5
541191	Title abstract & settlement offices	4	D	D	D	c	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services	77	39 080	17 673	3 980	479	17.6	2.9
54121	Accounting, tax return prep, bookkeeping, & payroll services	77	39 080	17 673	3 980	479	17.6	2.9
541211	Offices of certified public accountants	45	27 557	14 484	3 298	342	16.6	2.3
541219	Other accounting services	20	D	D	D	b	D	D
5413	Architectural, engineering, & related services	54	63 236	28 282	6 703	683	25.1	4.6
54131	Architectural services	12	9 029	3 403	611	64	58.9	1.1
541310	Architectural services	12	9 029	3 403	611	64	58.9	1.1
54133	Engineering services	28	42 854	20 823	5 138	467	12.3	6.3
541330	Engineering services	28	42 854	20 823	5 138	467	12.3	6.3
54135	Building inspection services	5	5 352	1 763	455	78	85.8	1.4
541350	Building inspection services	5	5 352	1 763	455	78	85.8	1.4
54137	Surveying & mapping (except geophysical) services	5	3 234	1 044	202	38	22.7	—
541370	Surveying & mapping (except geophysical) services	5	3 234	1 044	202	38	22.7	—
5414	Specialized design services	20	7 116	2 454	507	93	34.3	6.3
54143	Graphic design services	17	5 504	2 284	460	89	24.5	8.2
541430	Graphic design services	17	5 504	2 284	460	89	24.5	8.2
5414301	Graphic design services (except commercial art & medical artists) ..	9	4 387	1 823	354	82	20.4	8.9
5415	Computer systems design & related services	131	506 240	169 220	40 521	3 320	2.4	4.3
54151	Computer systems design & related services	131	506 240	169 220	40 521	3 320	2.4	4.3
541511	Custom computer programming services	52	D	D	D	g	D	D
541512	Computer systems design services	61	339 480	80 295	19 444	1 727	2.5	2.6
5415121	Computer systems integrators	15	281 232	49 690	13 289	1 114	.4	1.6
5415122	Computer systems consultants (except systems integrators)	46	58 248	30 605	6 155	613	12.9	7.5
541519	Other computer related services	16	4 072	1 976	446	93	20.3	20.0

See footnotes at end of table.

Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records ¹	Estimated ²
	BLOOMINGTON, MN—Con.							
54	Professional, scientific, & technical services—Con.							
541	Professional, scientific, & technical services—Con.							
5416	Management, scientific, & technical consulting services	113	119 822	51 257	13 035	841	13.8	7.1
54161	Management consulting services	96	111 337	48 752	12 594	757	10.6	7.1
541611	Administrative management & general management consulting service	38	37 321	18 234	5 319	230	12.7	17.8
541612	Human resources & executive search consulting services	37	46 836	21 249	4 976	339	9.0	2.3
5416121	Actuarial consulting	3	D	D	D	b	D	D
5416122	Executive placement services	18	D	D	D	b	D	D
5416123	Human resources & personnel management consulting	16	28 716	12 012	2 701	199	6.6	3.7
541613	Marketing consulting services	15	D	D	D	b	D	D
541618	Other management consulting services	4	D	D	D	c	D	D
54169	Other scientific & technical consulting services	15	D	D	D	b	D	D
541690	Other scientific & technical consulting services	15	D	D	D	b	D	D
5418	Advertising & related services	57	116 773	52 329	11 381	1 157	13.8	5.7
54181	Advertising agencies	26	57 525	30 115	6 560	596	8.1	1.5
541810	Advertising agencies	26	57 525	30 115	6 560	596	8.1	1.5
54182	Public relations agencies	6	D	D	D	c	D	D
541820	Public relations agencies	6	D	D	D	c	D	D
54189	Other services related to advertising	12	D	D	D	c	D	D
541890	Other services related to advertising	12	D	D	D	c	D	D
5418902	Advertising specialties goods distributor	8	D	D	D	b	D	D
5418909	All other advertising	2	D	D	D	c	D	D
5419	Other professional, scientific, & technical services	28	D	D	D	e	D	D
54191	Marketing research & public opinion polling	14	32 180	10 949	2 335	322	28.0	12.9
541910	Marketing research & public opinion polling	14	32 180	10 949	2 335	322	28.0	12.9
54192	Photographic services	11	7 386	2 686	664	108	12.3	—
541921	Photographic studios, portrait	9	D	D	D	b	D	D
541922	Commercial photography	2	D	D	D	b	D	D
	BLUE EARTH, MN							
54	Professional, scientific, & technical services	10	2 475	1 117	235	63	59.0	—
541	Professional, scientific, & technical services	10	2 475	1 117	235	63	59.0	—
	BRAINERD, MN							
54	Professional, scientific, & technical services	47	42 012	19 374	4 590	620	13.9	2.2
541	Professional, scientific, & technical services	47	42 012	19 374	4 590	620	13.9	2.2
5411	Legal services	24	6 045	2 526	547	91	47.3	12.5
54111	Offices of lawyers	19	5 105	2 123	451	70	56.0	14.0
541110	Offices of lawyers	19	5 105	2 123	451	70	56.0	14.0
5411101	Offices of lawyers (except legal aid societies)	19	5 105	2 123	451	70	56.0	14.0
5412	Accounting, tax return prep, bookkeeping, & payroll services	4	D	D	D	b	D	D
54121	Accounting, tax return prep, bookkeeping, & payroll services	4	D	D	D	b	D	D
5413	Architectural, engineering, & related services	7	D	D	D	b	D	D
5416	Management, scientific, & technical consulting services	5	D	D	D	e	D	D
54161	Management consulting services	5	D	D	D	e	D	D
541612	Human resources & executive search consulting services	1	D	D	D	e	D	D
5416123	Human resources & personnel management consulting	1	D	D	D	e	D	D
5418	Advertising & related services	2	D	D	D	b	D	D
	BRECKENRIDGE, MN							
54	Professional, scientific, & technical services	9	3 434	2 704	590	149	11.6	.8
541	Professional, scientific, & technical services	9	3 434	2 704	590	149	11.6	.8
5412	Accounting, tax return prep, bookkeeping, & payroll services	5	3 023	2 568	554	137	8.0	—
54121	Accounting, tax return prep, bookkeeping, & payroll services	5	3 023	2 568	554	137	8.0	—
	BROOKLYN CENTER, MN							
54	Professional, scientific, & technical services	70	31 398	13 843	2 979	386	14.9	10.5
541	Professional, scientific, & technical services	70	31 398	13 843	2 979	386	14.9	10.5
5411	Legal services	26	8 177	3 804	768	107	13.5	25.0
54111	Offices of lawyers	25	D	D	D	b	D	D
541110	Offices of lawyers	25	D	D	D	b	D	D
5411101	Offices of lawyers (except legal aid societies)	25	D	D	D	b	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services	15	4 001	1 850	438	66	27.2	21.1
54121	Accounting, tax return prep, bookkeeping, & payroll services	15	4 001	1 850	438	66	27.2	21.1
541211	Offices of certified public accountants	11	3 732	1 756	409	59	28.6	17.1
5413	Architectural, engineering, & related services	6	3 152	1 177	316	42	30.8	—
5414	Specialized design services	2	D	D	D	b	D	D
54142	Industrial design services	1	D	D	D	b	D	D
541420	Industrial design services	1	D	D	D	b	D	D
5415	Computer systems design & related services	9	7 853	4 420	904	75	5.4	4.1
54151	Computer systems design & related services	9	7 853	4 420	904	75	5.4	4.1
541511	Custom computer programming services	3	D	D	D	b	D	D

See footnotes at end of table.

Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

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							From administrative records ¹	Estimated ²
BROOKLYN PARK, MN								
54	Professional, scientific, & technical services	116	86 193	41 842	10 032	865	15.9	1.7
541	Professional, scientific, & technical services	116	86 193	41 842	10 032	865	15.9	1.7
5411	Legal services	12	4 336	1 812	396	45	12.3	—
5412	Accounting, tax return prep, bookkeeping, & payroll services	16	4 926	2 680	612	88	16.1	1.4
54121	Accounting, tax return prep, bookkeeping, & payroll services	16	4 926	2 680	612	88	16.1	1.4
541211	Offices of certified public accountants	5	3 822	2 201	497	60	4.8	1.8
5413	Architectural, engineering, & related services	18	7 014	3 530	787	114	41.9	—
5415	Computer systems design & related services	47	56 944	31 543	7 714	520	11.7	.2
54151	Computer systems design & related services	47	56 944	31 543	7 714	520	11.7	.2
541511	Custom computer programming services	17	10 629	6 235	1 591	114	12.8	.5
541512	Computer systems design services	20	D	D	D	e	D	D
5415121	Computer systems integrators	5	D	D	D	e	D	D
5415122	Computer systems consultants (except systems integrators)	15	D	D	D	b	D	D
5418	Advertising & related services	5	D	D	D	b	D	D
BUFFALO, MN								
54	Professional, scientific, & technical services	26	10 729	3 827	727	139	53.0	9.7
541	Professional, scientific, & technical services	26	10 729	3 827	727	139	53.0	9.7
5411	Legal services	11	3 783	1 257	282	60	57.5	—
5412	Accounting, tax return prep, bookkeeping, & payroll services	4	D	D	D	b	D	D
54121	Accounting, tax return prep, bookkeeping, & payroll services	4	D	D	D	b	D	D
5413	Architectural, engineering, & related services	3	2 085	1 485	176	28	D	—
BURNSVILLE, MN								
54	Professional, scientific, & technical services	212	96 390	33 902	6 801	956	34.4	9.3
541	Professional, scientific, & technical services	212	96 390	33 902	6 801	956	34.4	9.3
5411	Legal services	25	5 378	1 433	314	58	41.7	22.5
54111	Offices of lawyers	22	D	D	D	b	D	D
541110	Offices of lawyers	22	D	D	D	b	D	D
5411101	Offices of lawyers (except legal aid societies)	22	D	D	D	b	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services	24	5 249	2 531	615	89	43.9	4.5
54121	Accounting, tax return prep, bookkeeping, & payroll services	24	5 249	2 531	615	89	43.9	4.5
541211	Offices of certified public accountants	12	D	D	D	b	D	D
5413	Architectural, engineering, & related services	23	12 652	5 949	1 198	134	52.8	2.7
54133	Engineering services	17	9 749	4 081	810	92	59.8	3.5
541330	Engineering services	17	9 749	4 081	810	92	59.8	3.5
54137	Surveying & mapping (except geophysical) services	2	D	D	D	b	D	D
541370	Surveying & mapping (except geophysical) services	2	D	D	D	b	D	D
5415	Computer systems design & related services	69	36 800	12 543	2 390	255	33.9	4.3
54151	Computer systems design & related services	69	36 800	12 543	2 390	255	33.9	4.3
541511	Custom computer programming services	35	13 009	5 880	1 013	103	68.4	7.5
541512	Computer systems design services	28	23 453	6 477	1 331	147	14.1	2.3
5415122	Computer systems consultants (except systems integrators)	21	12 201	4 598	916	79	18.6	4.4
5416	Management, scientific, & technical consulting services	27	9 907	4 718	877	114	42.4	21.9
54161	Management consulting services	24	9 667	4 626	849	110	41.0	22.5
5418	Advertising & related services	17	9 695	1 937	440	63	23.3	35.5
54189	Other services related to advertising	6	D	D	D	b	D	D
541890	Other services related to advertising	6	D	D	D	b	D	D
5419	Other professional, scientific, & technical services	18	D	D	D	c	D	D
54192	Photographic services	14	13 097	3 375	694	195	6.4	—
541921	Photographic studios, portrait	11	D	D	D	b	D	D
541922	Commercial photography	3	D	D	D	c	D	D
BYRON, MN								
54	Professional, scientific, & technical services	3	133	33	5	2	100.0	—
CALEDONIA, MN								
54	Professional, scientific, & technical services	4	1 178	281	75	18	10.9	—
541	Professional, scientific, & technical services	4	1 178	281	75	18	10.9	—
CAMBRIDGE, MN								
54	Professional, scientific, & technical services	15	3 822	1 719	389	71	62.5	14.4
541	Professional, scientific, & technical services	15	3 822	1 719	389	71	62.5	14.4
CANNON FALLS, MN								
54	Professional, scientific, & technical services	10	2 160	521	112	26	52.7	29.7
541	Professional, scientific, & technical services	10	2 160	521	112	26	52.7	29.7

See footnotes at end of table.

Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.

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							From administrative records ¹	Estimated ²
CHAMPLIN, MN								
54	Professional, scientific, & technical services	32	12 683	3 559	721	94	26.6	2.1
541	Professional, scientific, & technical services	32	12 683	3 559	721	94	26.6	2.1
5413	Architectural, engineering, & related services	6	D	D	D	b	D	D
5418	Advertising & related services	3	D	D	D	b	D	D
CHANHASSEN, MN *								
54	Professional, scientific, & technical services	60	50 662	21 407	4 655	692	15.0	3.8
541	Professional, scientific, & technical services	60	50 662	21 407	4 655	692	15.0	3.8
5413	Architectural, engineering, & related services	7	D	D	D	a	D	D
5414	Specialized design services	2	D	D	D	b	D	D
5415	Computer systems design & related services	24	6 347	2 078	423	58	56.1	2.2
54151	Computer systems design & related services	24	6 347	2 078	423	58	56.1	2.2
5416	Management, scientific, & technical consulting services	15	3 798	1 329	247	24	56.0	38.7
54161	Management consulting services	15	3 798	1 329	247	24	56.0	38.7
5418	Advertising & related services	3	D	D	D	f	D	D
54186	Direct mail advertising	2	D	D	D	f	D	D
541860	Direct mail advertising	2	D	D	D	f	D	D
CHANHASSEN, MN (CARVER COUNTY PART) *								
54	Professional, scientific, & technical services	57	49 728	20 916	4 550	675	14.4	3.9
541	Professional, scientific, & technical services	57	49 728	20 916	4 550	675	14.4	3.9
5413	Architectural, engineering, & related services	7	D	D	D	a	D	D
5414	Specialized design services	2	D	D	D	b	D	D
5415	Computer systems design & related services	21	5 413	1 587	318	41	56.9	2.5
54151	Computer systems design & related services	21	5 413	1 587	318	41	56.9	2.5
5416	Management, scientific, & technical consulting services	15	3 798	1 329	247	24	56.0	38.7
54161	Management consulting services	15	3 798	1 329	247	24	56.0	38.7
5418	Advertising & related services	3	D	D	D	f	D	D
54186	Direct mail advertising	2	D	D	D	f	D	D
541860	Direct mail advertising	2	D	D	D	f	D	D
CHANHASSEN, MN (HENNEPIN COUNTY PART) *								
54	Professional, scientific, & technical services	3	934	491	105	17	D	—
541	Professional, scientific, & technical services	3	934	491	105	17	D	—
CHASKA, MN								
54	Professional, scientific, & technical services	31	10 821	5 067	1 108	184	29.8	5.8
541	Professional, scientific, & technical services	31	10 821	5 067	1 108	184	29.8	5.8
5413	Architectural, engineering, & related services	4	D	D	D	b	D	D
5416	Management, scientific, & technical consulting services	4	D	D	D	b	D	D
54162	Environmental consulting services	1	D	D	D	b	D	D
541620	Environmental consulting services	1	D	D	D	b	D	D
CHISHOLM, MN								
54	Professional, scientific, & technical services	9	1 966	1 086	200	40	74.7	.3
541	Professional, scientific, & technical services	9	1 966	1 086	200	40	74.7	.3
CIRCLE PINES, MN								
54	Professional, scientific, & technical services	14	2 043	762	210	37	66.3	—
541	Professional, scientific, & technical services	14	2 043	762	210	37	66.3	—
CLOQUET, MN								
54	Professional, scientific, & technical services	18	5 733	2 598	595	100	28.4	—
541	Professional, scientific, & technical services	18	5 733	2 598	595	100	28.4	—
5411	Legal services	7	3 144	1 633	357	59	13.7	—
5412	Accounting, tax return prep, bookkeeping, & payroll services	4	1 098	462	125	18	43.8	—
54121	Accounting, tax return prep, bookkeeping, & payroll services	4	1 098	462	125	18	43.8	—
COLD SPRING, MN								
54	Professional, scientific, & technical services	8	5 153	2 484	603	64	15.0	—
541	Professional, scientific, & technical services	8	5 153	2 484	603	64	15.0	—
5411	Legal services	3	D	D	D	b	D	D
54111	Offices of lawyers	3	D	D	D	b	D	D
541110	Offices of lawyers	3	D	D	D	b	D	D
5411101	Offices of lawyers (except legal aid societies)	3	D	D	D	b	D	D

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							From administrative records ¹	Estimated ²
COLUMBIA HEIGHTS, MN								
54	Professional, scientific, & technical services	38	9 872	3 490	813	263	47.9	4.5
541	Professional, scientific, & technical services	38	9 872	3 490	813	263	47.9	4.5
5412	Accounting, tax return prep, bookkeeping, & payroll services	11	2 933	1 070	310	179	21.7	7.6
54121	Accounting, tax return prep, bookkeeping, & payroll services	11	2 933	1 070	310	179	21.7	7.6
541213	Tax return preparation services	2	D	D	D	c	D	D
5413	Architectural, engineering, & related services	3	D	D	D	a	D	D
COON RAPIDS, MN								
54	Professional, scientific, & technical services	95	35 008	13 350	3 174	452	52.3	5.2
541	Professional, scientific, & technical services	95	35 008	13 350	3 174	452	52.3	5.2
5411	Legal services	15	9 477	5 291	1 349	122	6.2	14.1
54111	Offices of lawyers	10	7 200	4 269	1 131	90	5.9	16.2
541110	Offices of lawyers	10	7 200	4 269	1 131	90	5.9	16.2
5411101	Offices of lawyers (except legal aid societies)	10	7 200	4 269	1 131	90	5.9	16.2
5412	Accounting, tax return prep, bookkeeping, & payroll services	17	2 476	976	222	48	77.6	4.9
54121	Accounting, tax return prep, bookkeeping, & payroll services	17	2 476	976	222	48	77.6	4.9
5413	Architectural, engineering, & related services	13	6 995	2 036	387	49	77.1	1.5
5415	Computer systems design & related services	31	8 741	3 135	788	74	93.8	.7
54151	Computer systems design & related services	31	8 741	3 135	788	74	93.8	.7
541512	Computer systems design services	10	6 419	2 041	556	45	97.9	.4
5418	Advertising & related services	4	D	D	D	b	D	D
CORCORAN, MN								
54	Professional, scientific, & technical services	10	918	437	145	11	86.9	—
541	Professional, scientific, & technical services	10	918	437	145	11	86.9	—
COTTAGE GROVE, MN								
54	Professional, scientific, & technical services	27	7 060	1 984	404	54	32.0	1.7
541	Professional, scientific, & technical services	27	7 060	1 984	404	54	32.0	1.7
5412	Accounting, tax return prep, bookkeeping, & payroll services	4	D	D	D	b	D	D
54121	Accounting, tax return prep, bookkeeping, & payroll services	4	D	D	D	b	D	D
541219	Other accounting services	2	D	D	D	a	D	D
CROOKSTON, MN								
54	Professional, scientific, & technical services	15	6 088	2 904	586	83	33.4	.8
541	Professional, scientific, & technical services	15	6 088	2 904	586	83	33.4	.8
5413	Architectural, engineering, & related services	2	D	D	D	b	D	D
CRYSTAL, MN								
54	Professional, scientific, & technical services	43	12 465	4 632	1 081	146	48.9	10.2
541	Professional, scientific, & technical services	43	12 465	4 632	1 081	146	48.9	10.2
5412	Accounting, tax return prep, bookkeeping, & payroll services	14	2 248	1 086	301	56	30.2	21.3
54121	Accounting, tax return prep, bookkeeping, & payroll services	14	2 248	1 086	301	56	30.2	21.3
5416	Management, scientific, & technical consulting services	7	3 688	618	150	13	79.0	1.5
54161	Management consulting services	6	D	D	D	a	D	D
5418	Advertising & related services	3	2 917	969	191	20	—	—
DAYTON, MN *								
54	Professional, scientific, & technical services	6	D	D	D	a	D	D
541	Professional, scientific, & technical services	6	D	D	D	a	D	D
5413	Architectural, engineering, & related services	2	D	D	D	a	D	D
DAYTON, MN (HENNEPIN COUNTY PART) *								
54	Professional, scientific, & technical services	6	D	D	D	a	D	D
541	Professional, scientific, & technical services	6	D	D	D	a	D	D
5413	Architectural, engineering, & related services	2	D	D	D	a	D	D
DEEPHAVEN, MN								
54	Professional, scientific, & technical services	31	8 944	3 708	786	60	32.1	49.3
541	Professional, scientific, & technical services	31	8 944	3 708	786	60	32.1	49.3
5412	Accounting, tax return prep, bookkeeping, & payroll services	3	D	D	D	a	D	D
54121	Accounting, tax return prep, bookkeeping, & payroll services	3	D	D	D	a	D	D
5413	Architectural, engineering, & related services	4	1 973	336	63	8	19.4	80.6
5418	Advertising & related services	5	1 397	545	104	6	3.7	90.4

See footnotes at end of table.

Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records ¹	Estimated ²
DELANO, MN								
54	Professional, scientific, & technical services	7	2 360	973	235	53	79.4	—
541	Professional, scientific, & technical services	7	2 360	973	235	53	79.4	—
DETROIT LAKES, MN								
54	Professional, scientific, & technical services	34	8 905	3 905	788	138	46.3	—
541	Professional, scientific, & technical services	34	8 905	3 905	788	138	46.3	—
5412	Accounting, tax return prep, bookkeeping, & payroll services	10	D	D	D	b	D	D
54121	Accounting, tax return prep, bookkeeping, & payroll services	10	D	D	D	b	D	D
5413	Architectural, engineering, & related services	4	2 553	1 631	294	26	8.5	—
DULUTH, MN								
54	Professional, scientific, & technical services	197	98 314	43 407	9 515	1 446	24.3	4.3
541	Professional, scientific, & technical services	197	98 314	43 407	9 515	1 446	24.3	4.3
5411	Legal services	58	34 948	17 103	3 421	443	10.4	3.2
54111	Offices of lawyers	54	D	D	D	e	D	D
541110	Offices of lawyers	54	D	D	D	e	D	D
5411101	Offices of lawyers (except legal aid societies)	54	D	D	D	e	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services	36	16 079	6 345	1 524	276	19.0	4.9
54121	Accounting, tax return prep, bookkeeping, & payroll services	36	16 079	6 345	1 524	276	19.0	4.9
541211	Offices of certified public accountants	21	13 627	5 454	1 253	143	16.5	4.6
541213	Tax return preparation services	5	D	D	D	c	D	D
5413	Architectural, engineering, & related services	35	21 411	11 065	2 374	315	30.7	5.0
54131	Architectural services	11	9 239	4 430	1 024	112	12.7	—
541310	Architectural services	11	9 239	4 430	1 024	112	12.7	—
54133	Engineering services	16	9 251	5 132	1 017	129	48.0	7.5
541330	Engineering services	16	9 251	5 132	1 017	129	48.0	7.5
5415	Computer systems design & related services	12	D	D	D	b	D	D
54151	Computer systems design & related services	12	D	D	D	b	D	D
5416	Management, scientific, & technical consulting services	20	5 536	2 163	575	80	34.7	1.1
5418	Advertising & related services	16	8 644	2 634	630	155	61.3	1.1
54189	Other services related to advertising	3	D	D	D	b	D	D
541890	Other services related to advertising	3	D	D	D	b	D	D
5419	Other professional, scientific, & technical services	13	D	D	D	b	D	D
54192	Photographic services	7	D	D	D	b	D	D
541921	Photographic studios, portrait	6	D	D	D	b	D	D
EAGAN, MN								
54	Professional, scientific, & technical services	214	105 784	42 164	9 256	879	34.0	12.3
541	Professional, scientific, & technical services	214	105 784	42 164	9 256	879	34.0	12.3
5411	Legal services	25	11 138	5 531	1 230	126	25.3	.3
54111	Offices of lawyers	20	8 385	4 619	1 036	99	28.2	.4
541110	Offices of lawyers	20	8 385	4 619	1 036	99	28.2	.4
5411101	Offices of lawyers (except legal aid societies)	20	8 385	4 619	1 036	99	28.2	.4
5412	Accounting, tax return prep, bookkeeping, & payroll services	20	4 647	2 624	601	103	89.9	9.3
54121	Accounting, tax return prep, bookkeeping, & payroll services	20	4 647	2 624	601	103	89.9	9.3
5413	Architectural, engineering, & related services	25	8 726	4 271	862	85	71.3	8.7
5414	Specialized design services	7	D	D	D	b	D	D
54141	Interior design services	2	D	D	D	b	D	D
541410	Interior design services	2	D	D	D	b	D	D
54143	Graphic design services	5	D	D	D	b	D	D
541430	Graphic design services	5	D	D	D	b	D	D
5415	Computer systems design & related services	82	32 900	14 610	3 116	244	32.2	14.4
54151	Computer systems design & related services	82	32 900	14 610	3 116	244	32.2	14.4
541511	Custom computer programming services	29	17 616	8 943	1 982	150	7.1	25.9
541512	Computer systems design services	37	12 029	4 030	928	75	64.3	1.6
5415122	Computer systems consultants (except systems integrators)	30	5 177	2 245	394	38	97.2	.8
5416	Management, scientific, & technical consulting services	32	14 942	5 651	1 255	89	65.9	1.9
54161	Management consulting services	29	13 949	5 082	1 135	84	66.9	2.1
541611	Administrative management & general management consulting service	13	7 920	3 480	681	50	68.9	.5
541618	Other management consulting services	2	D	D	D	a	D	D
5418	Advertising & related services	19	23 725	6 190	1 343	131	5.6	28.4
54189	Other services related to advertising	4	D	D	D	b	D	D
541890	Other services related to advertising	4	D	D	D	b	D	D
5418902	Advertising specialties goods distributor	4	D	D	D	b	D	D
5419	Other professional, scientific, & technical services	3	D	D	D	b	D	D
EAST BETHEL, MN								
54	Professional, scientific, & technical services	2	D	D	D	a	D	D

See footnotes at end of table.

Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records ¹	Estimated ²
EAST GRAND FORKS, MN								
54	Professional, scientific, & technical services	7	2 566	1 129	261	43	16.2	—
541	Professional, scientific, & technical services	7	2 566	1 129	261	43	16.2	—
EDEN PRAIRIE, MN								
54	Professional, scientific, & technical services	330	440 961	170 809	39 546	3 902	12.8	5.7
541	Professional, scientific, & technical services	330	440 961	170 809	39 546	3 902	12.8	5.7
5411	Legal services	12	2 819	1 585	294	40	49.4	10.8
54111	Offices of lawyers	12	2 819	1 585	294	40	49.4	10.8
541110	Offices of lawyers	12	2 819	1 585	294	40	49.4	10.8
5411101	Offices of lawyers (except legal aid societies)	12	2 819	1 585	294	40	49.4	10.8
5412	Accounting, tax return prep, bookkeeping, & payroll services	22	49 298	12 718	3 390	382	2.4	.9
54121	Accounting, tax return prep, bookkeeping, & payroll services	22	49 298	12 718	3 390	382	2.4	.9
541211	Offices of certified public accountants	12	D	D	D	b	D	D
541214	Payroll services	2	D	D	D	c	D	D
5413	Architectural, engineering, & related services	38	37 055	18 705	4 117	400	23.0	.7
54131	Architectural services	8	9 365	3 724	762	82	2.1	—
541310	Architectural services	8	9 365	3 724	762	82	2.1	—
54133	Engineering services	27	25 900	14 286	3 195	304	25.8	1.0
541330	Engineering services	27	25 900	14 286	3 195	304	25.8	1.0
5414	Specialized design services	20	7 563	1 933	408	54	57.3	4.8
54141	Interior design services	7	D	D	D	a	D	D
541410	Interior design services	7	D	D	D	a	D	D
54143	Graphic design services	11	2 602	851	181	27	32.0	4.4
541430	Graphic design services	11	2 602	851	181	27	32.0	4.4
5415	Computer systems design & related services	121	145 375	63 273	14 232	1 050	12.7	15.0
54151	Computer systems design & related services	121	145 375	63 273	14 232	1 050	12.7	15.0
541511	Custom computer programming services	49	D	D	D	e	D	D
541512	Computer systems design services	63	73 112	29 276	6 181	560	16.8	26.5
5415121	Computer systems integrators	19	55 480	20 659	4 541	421	8.0	34.0
5415122	Computer systems consultants (except systems integrators)	44	17 632	8 617	1 640	139	44.6	2.8
541519	Other computer related services	9	D	D	D	c	D	D
5416	Management, scientific, & technical consulting services	75	87 393	24 403	5 018	426	17.1	1.1
54161	Management consulting services	63	82 848	22 937	4 736	390	12.8	1.2
541611	Administrative management & general management consulting service	27	73 516	19 655	4 279	341	3.4	1.1
541612	Human resources & executive search consulting services	15	D	D	D	b	D	D
5417	Scientific research & development services	5	13 488	6 665	1 447	133	3.6	2.8
5418	Advertising & related services	26	24 799	7 847	1 527	142	19.5	1.8
54189	Other services related to advertising	6	D	D	D	a	D	D
541890	Other services related to advertising	6	D	D	D	a	D	D
5419	Other professional, scientific, & technical services	11	73 171	33 680	9 113	1 275	3.1	—
54192	Photographic services	6	D	D	D	g	D	D
541921	Photographic studios, portrait	4	D	D	D	g	D	D
EDINA, MN								
54	Professional, scientific, & technical services	522	699 066	238 017	49 736	4 975	53.1	3.0
541	Professional, scientific, & technical services	522	699 066	238 017	49 736	4 975	53.1	3.0
5411	Legal services	113	83 222	34 564	7 723	950	15.2	7.0
54111	Offices of lawyers	92	43 295	21 390	4 562	499	27.4	8.2
541110	Offices of lawyers	92	43 295	21 390	4 562	499	27.4	8.2
5411101	Offices of lawyers (except legal aid societies)	92	43 295	21 390	4 562	499	27.4	8.2
54119	Other legal services	21	39 927	13 174	3 161	451	2.0	5.8
541191	Title abstract & settlement offices	20	D	D	D	e	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services	61	48 418	22 420	4 851	458	16.7	.7
54121	Accounting, tax return prep, bookkeeping, & payroll services	61	48 418	22 420	4 851	458	16.7	.7
541211	Offices of certified public accountants	47	46 604	21 965	4 761	416	14.3	.2
541213	Tax return preparation services	6	1 026	157	38	30	100.0	—
5413	Architectural, engineering, & related services	54	33 806	14 192	2 974	351	53.4	.2
54131	Architectural services	12	6 764	2 706	415	59	30.2	—
541310	Architectural services	12	6 764	2 706	415	59	30.2	—
54133	Engineering services	35	25 276	10 694	2 407	254	60.4	.1
541330	Engineering services	35	25 276	10 694	2 407	254	60.4	.1
5414	Specialized design services	26	13 266	6 087	1 193	133	12.2	5.7
54143	Graphic design services	19	11 068	5 159	1 008	102	11.7	3.0
541430	Graphic design services	19	11 068	5 159	1 008	102	11.7	3.0
5414301	Graphic design services (except commercial art & medical artists) ..	17	D	D	D	b	D	D
5415	Computer systems design & related services	87	148 111	74 847	16 150	1 164	7.1	7.4
54151	Computer systems design & related services	87	148 111	74 847	16 150	1 164	7.1	7.4
541511	Custom computer programming services	33	55 926	28 467	6 012	483	6.3	5.4
541512	Computer systems design services	43	89 822	45 374	9 939	663	6.1	8.7
5415121	Computer systems integrators	15	66 614	29 161	6 938	466	3.2	7.1
5415122	Computer systems consultants (except systems integrators)	28	23 208	16 213	3 001	197	14.3	13.4

See footnotes at end of table.

Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.

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							From administrative records ¹	Estimated ²
EDINA, MN—Con.								
54	Professional, scientific, & technical services—Con.							
541	Professional, scientific, & technical services—Con.							
5416	Management, scientific, & technical consulting services	120	332 528	74 197	14 386	1 550	92.3	.7
54161	Management consulting services	108	331 021	73 579	14 237	1 537	92.3	.7
541611	Administrative management & general management consulting service	44	D	D	D	c	D	D
541612	Human resources & executive search consulting services	35	D	D	D	c	D	D
5416122	Executive placement services	19	D	D	D	c	D	D
5416123	Human resources & personnel management consulting	15	D	D	D	b	D	D
541613	Marketing consulting services	21	D	D	D	g	D	D
5418	Advertising & related services	40	28 714	8 000	1 707	187	41.8	—
54181	Advertising agencies	16	8 643	3 117	611	76	59.8	—
541810	Advertising agencies	16	8 643	3 117	611	76	59.8	—
54189	Other services related to advertising	15	D	D	D	b	D	D
541890	Other services related to advertising	15	D	D	D	b	D	D
5418902	Advertising specialties goods distributor	11	D	D	D	b	D	D
5419	Other professional, scientific, & technical services	18	D	D	D	c	D	D
54192	Photographic services	9	1 621	400	83	28	32.3	3.9
ELK RIVER, MN								
54	Professional, scientific, & technical services	37	8 217	3 645	784	117	39.5	2.1
541	Professional, scientific, & technical services	37	8 217	3 645	784	117	39.5	2.1
5413	Architectural, engineering, & related services	4	D	D	D	b	D	D
ELY, MN								
54	Professional, scientific, & technical services	7	655	198	50	16	66.4	—
EVELETH, MN								
54	Professional, scientific, & technical services	4	444	181	42	6	56.8	—
FAIRMONT, MN								
54	Professional, scientific, & technical services	27	D	D	D	c	D	D
541	Professional, scientific, & technical services	27	D	D	D	c	D	D
5411	Legal services	10	3 383	1 757	456	58	43.5	—
54111	Offices of lawyers	8	D	D	D	b	D	D
541110	Offices of lawyers	8	D	D	D	b	D	D
5411101	Offices of lawyers (except legal aid societies)	8	D	D	D	b	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services	9	D	D	D	b	D	D
54121	Accounting, tax return prep, bookkeeping, & payroll services	9	D	D	D	b	D	D
5413	Architectural, engineering, & related services	3	2 400	1 127	200	30	D	—
FALCON HEIGHTS, MN								
54	Professional, scientific, & technical services	5	2 021	643	84	16	76.1	23.9
541	Professional, scientific, & technical services	5	2 021	643	84	16	76.1	23.9
FARIBAULT, MN								
54	Professional, scientific, & technical services	34	12 949	3 624	803	129	32.7	1.1
541	Professional, scientific, & technical services	34	12 949	3 624	803	129	32.7	1.1
5411	Legal services	15	D	D	D	b	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services	5	2 083	1 144	280	31	25.4	—
54121	Accounting, tax return prep, bookkeeping, & payroll services	5	2 083	1 144	280	31	25.4	—
5414	Specialized design services	1	D	D	D	a	D	D
54143	Graphic design services	1	D	D	D	a	D	D
541430	Graphic design services	1	D	D	D	a	D	D
5414301	Graphic design services (except commercial art & medical artists)	1	D	D	D	a	D	D
FARMINGTON, MN								
54	Professional, scientific, & technical services	15	2 003	1 038	249	34	46.3	11.1
541	Professional, scientific, & technical services	15	2 003	1 038	249	34	46.3	11.1
FERGUS FALLS, MN								
54	Professional, scientific, & technical services	32	6 573	2 346	504	110	47.9	1.2
541	Professional, scientific, & technical services	32	6 573	2 346	504	110	47.9	1.2
5412	Accounting, tax return prep, bookkeeping, & payroll services	8	1 491	581	145	34	70.0	—
54121	Accounting, tax return prep, bookkeeping, & payroll services	8	1 491	581	145	34	70.0	—
5413	Architectural, engineering, & related services	4	D	D	D	b	D	D

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							From administrative records ¹	Estimated ²
FOREST LAKE, MN								
54	Professional, scientific, & technical services	25	5 888	1 953	485	82	60.4	5.3
541	Professional, scientific, & technical services	25	5 888	1 953	485	82	60.4	5.3
5412	Accounting, tax return prep, bookkeeping, & payroll services	6	1 614	341	147	30	84.1	8.5
54121	Accounting, tax return prep, bookkeeping, & payroll services	6	1 614	341	147	30	84.1	8.5
541213	Tax return preparation services	2	D	D	D	a	D	D
FRIDLEY, MN								
54	Professional, scientific, & technical services	84	37 645	17 118	3 590	389	34.7	3.9
541	Professional, scientific, & technical services	84	37 645	17 118	3 590	389	34.7	3.9
5411	Legal services	10	5 274	2 019	294	45	5.6	3.2
54111	Offices of lawyers	9	D	D	D	b	D	D
541110	Offices of lawyers	9	D	D	D	b	D	D
5411101	Offices of lawyers (except legal aid societies)	9	D	D	D	b	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services	13	1 826	428	122	30	100.0	—
54121	Accounting, tax return prep, bookkeeping, & payroll services	13	1 826	428	122	30	100.0	—
5413	Architectural, engineering, & related services	19	13 065	6 157	1 088	114	41.2	6.1
54133	Engineering services	16	12 817	6 036	1 081	113	41.7	5.0
541330	Engineering services	16	12 817	6 036	1 081	113	41.7	5.0
5415	Computer systems design & related services	18	8 818	3 116	582	67	30.3	4.8
54151	Computer systems design & related services	18	8 818	3 116	582	67	30.3	4.8
541512	Computer systems design services	8	6 223	2 031	406	49	6.7	6.2
5416	Management, scientific, & technical consulting services	10	3 143	1 514	363	33	61.3	—
GLENCOE, MN								
54	Professional, scientific, & technical services	9	2 207	997	217	47	18.6	7.3
541	Professional, scientific, & technical services	9	2 207	997	217	47	18.6	7.3
GLENWOOD, MN								
54	Professional, scientific, & technical services	10	7 219	4 201	982	131	13.1	1.0
541	Professional, scientific, & technical services	10	7 219	4 201	982	131	13.1	1.0
5415	Computer systems design & related services	2	D	D	D	c	D	D
54151	Computer systems design & related services	2	D	D	D	c	D	D
541512	Computer systems design services	2	D	D	D	c	D	D
GOLDEN VALLEY, MN								
54	Professional, scientific, & technical services	210	193 579	82 679	18 951	1 790	17.5	8.9
541	Professional, scientific, & technical services	210	193 579	82 679	18 951	1 790	17.5	8.9
5411	Legal services	17	10 501	4 364	1 112	145	26.7	—
54111	Offices of lawyers	15	D	D	D	b	D	D
541110	Offices of lawyers	15	D	D	D	b	D	D
5411101	Offices of lawyers (except legal aid societies)	15	D	D	D	b	D	D
54119	Other legal services	2	D	D	D	b	D	D
541191	Title abstract & settlement offices	2	D	D	D	b	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services	29	20 371	9 482	2 339	223	16.4	1.5
54121	Accounting, tax return prep, bookkeeping, & payroll services	29	20 371	9 482	2 339	223	16.4	1.5
541211	Offices of certified public accountants	15	D	D	D	b	D	D
541219	Other accounting services	11	2 071	975	228	33	64.1	12.7
5413	Architectural, engineering, & related services	37	50 214	23 471	5 238	609	12.5	5.7
54131	Architectural services	12	13 155	6 131	1 490	161	16.3	.1
541310	Architectural services	12	13 155	6 131	1 490	161	16.3	.1
54133	Engineering services	19	27 504	11 754	2 381	283	9.8	10.2
541330	Engineering services	19	27 504	11 754	2 381	283	9.8	10.2
54138	Testing laboratories	3	D	D	D	c	D	D
541380	Testing laboratories	3	D	D	D	c	D	D
5414	Specialized design services	11	2 106	618	114	22	60.0	5.3
54143	Graphic design services	9	D	D	D	b	D	D
541430	Graphic design services	9	D	D	D	b	D	D
5415	Computer systems design & related services	32	50 353	27 186	6 354	387	10.3	13.7
54151	Computer systems design & related services	32	50 353	27 186	6 354	387	10.3	13.7
541511	Custom computer programming services	16	17 754	10 105	2 194	164	3.4	39.0
541512	Computer systems design services	12	30 561	15 454	3 832	194	14.1	—
5415122	Computer systems consultants (except systems integrators)	9	D	D	D	c	D	D
5416	Management, scientific, & technical consulting services	47	29 993	9 610	2 177	190	28.5	7.7
54161	Management consulting services	43	29 330	9 332	2 161	185	28.6	6.1
541611	Administrative management & general management consulting service	10	D	D	D	b	D	D
541613	Marketing consulting services	19	D	D	D	b	D	D
541618	Other management consulting services	2	D	D	D	b	D	D
5418	Advertising & related services	23	12 274	2 762	526	57	36.4	3.4
54189	Other services related to advertising	7	8 544	1 807	358	34	21.0	—
541890	Other services related to advertising	7	8 544	1 807	358	34	21.0	—

See footnotes at end of table.

Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records ¹	Estimated ²
GOLDEN VALLEY, MN—Con.								
54	Professional, scientific, & technical services—Con.							
541	Professional, scientific, & technical services—Con.							
5419	Other professional, scientific, & technical services	11	16 528	4 677	975	138	8.0	26.3
54192	Photographic services	5	D	D	D	b	D	D
541922	Commercial photography	3	D	D	D	b	D	D
54193	Translation & interpretation services	1	D	D	D	b	D	D
541930	Translation & interpretation services	1	D	D	D	b	D	D
GOODVIEW, MN								
54	Professional, scientific, & technical services	2	D	D	D	a	D	D
541	Professional, scientific, & technical services	2	D	D	D	a	D	D
GRAND RAPIDS, MN								
54	Professional, scientific, & technical services	36	13 822	5 819	1 249	390	25.2	1.7
541	Professional, scientific, & technical services	36	13 822	5 819	1 249	390	25.2	1.7
5411	Legal services	14	D	D	D	b	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services	10	1 764	708	152	30	72.1	2.2
54121	Accounting, tax return prep, bookkeeping, & payroll services	10	1 764	708	152	30	72.1	2.2
5413	Architectural, engineering, & related services	5	D	D	D	b	D	D
5415	Computer systems design & related services	2	D	D	D	c	D	D
54151	Computer systems design & related services	2	D	D	D	c	D	D
GRANITE FALLS, MN *								
54	Professional, scientific, & technical services	8	3 663	1 010	226	34	9.9	1.8
541	Professional, scientific, & technical services	8	3 663	1 010	226	34	9.9	1.8
5413	Architectural, engineering, & related services	1	D	D	D	a	D	D
GRANITE FALLS, MN (YELLOW MEDICINE COUNTY PART) *								
54	Professional, scientific, & technical services	8	3 663	1 010	226	34	9.9	1.8
541	Professional, scientific, & technical services	8	3 663	1 010	226	34	9.9	1.8
5413	Architectural, engineering, & related services	1	D	D	D	a	D	D
HAM LAKE, MN								
54	Professional, scientific, & technical services	17	2 684	1 191	311	49	60.8	.5
541	Professional, scientific, & technical services	17	2 684	1 191	311	49	60.8	.5
HASTINGS, MN *								
54	Professional, scientific, & technical services	28	24 169	11 910	1 806	196	4.3	1.6
541	Professional, scientific, & technical services	28	24 169	11 910	1 806	196	4.3	1.6
5411	Legal services	13	14 398	9 030	1 181	121	1.3	1.3
54111	Offices of lawyers	9	D	D	D	b	D	D
541110	Offices of lawyers	9	D	D	D	b	D	D
5411101	Offices of lawyers (except legal aid societies)	9	D	D	D	b	D	D
54119	Other legal services	4	D	D	D	b	D	D
541191	Title abstract & settlement offices	4	D	D	D	b	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services	5	1 263	585	151	17	22.0	—
54121	Accounting, tax return prep, bookkeeping, & payroll services	5	1 263	585	151	17	22.0	—
5416	Management, scientific, & technical consulting services	2	D	D	D	b	D	D
54161	Management consulting services	2	D	D	D	b	D	D
541613	Marketing consulting services	1	D	D	D	b	D	D
HASTINGS, MN (DAKOTA COUNTY PART) *								
54	Professional, scientific, & technical services	28	24 169	11 910	1 806	196	4.3	1.6
541	Professional, scientific, & technical services	28	24 169	11 910	1 806	196	4.3	1.6
5411	Legal services	13	14 398	9 030	1 181	121	1.3	1.3
54111	Offices of lawyers	9	D	D	D	b	D	D
541110	Offices of lawyers	9	D	D	D	b	D	D
5411101	Offices of lawyers (except legal aid societies)	9	D	D	D	b	D	D
54119	Other legal services	4	D	D	D	b	D	D
541191	Title abstract & settlement offices	4	D	D	D	b	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services	5	1 263	585	151	17	22.0	—
54121	Accounting, tax return prep, bookkeeping, & payroll services	5	1 263	585	151	17	22.0	—
5416	Management, scientific, & technical consulting services	2	D	D	D	b	D	D
54161	Management consulting services	2	D	D	D	b	D	D
541613	Marketing consulting services	1	D	D	D	b	D	D

See footnotes at end of table.

Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records ¹	Estimated ²
HERMANTOWN, MN								
54	Professional, scientific, & technical services	5	1 789	915	188	35	24.8	2.2
541	Professional, scientific, & technical services	5	1 789	915	188	35	24.8	2.2
HIBBING, MN								
54	Professional, scientific, & technical services	37	14 647	7 206	1 226	195	22.8	3.5
541	Professional, scientific, & technical services	37	14 647	7 206	1 226	195	22.8	3.5
5411	Legal services	13	4 170	1 794	188	40	31.4	1.8
54111	Offices of lawyers	12	D	D	D	b	D	D
541110	Offices of lawyers	12	D	D	D	b	D	D
5411101	Offices of lawyers (except legal aid societies)	12	D	D	D	b	D	D
5413	Architectural, engineering, & related services	10	9 064	4 852	899	116	15.8	.4
HOPKINS, MN								
54	Professional, scientific, & technical services	54	35 248	14 014	3 402	416	22.5	29.1
541	Professional, scientific, & technical services	54	35 248	14 014	3 402	416	22.5	29.1
5412	Accounting, tax return prep, bookkeeping, & payroll services	8	3 840	1 401	258	44	51.1	.8
54121	Accounting, tax return prep, bookkeeping, & payroll services	8	3 840	1 401	258	44	51.1	.8
541211	Offices of certified public accountants	7	D	D	D	b	D	D
5413	Architectural, engineering, & related services	12	10 689	3 717	864	83	14.3	10.7
54133	Engineering services	8	9 522	3 136	759	70	6.3	12.1
541330	Engineering services	8	9 522	3 136	759	70	6.3	12.1
5414	Specialized design services	3	D	D	D	b	D	D
54141	Interior design services	2	D	D	D	a	D	D
541410	Interior design services	2	D	D	D	a	D	D
5415	Computer systems design & related services	9	D	D	D	c	D	D
54151	Computer systems design & related services	9	D	D	D	c	D	D
541511	Custom computer programming services	6	D	D	D	c	D	D
HUGO, MN								
54	Professional, scientific, & technical services	9	1 224	504	28	4	95.5	4.5
541	Professional, scientific, & technical services	9	1 224	504	28	4	95.5	4.5
HUTCHINSON, MN								
54	Professional, scientific, & technical services	33	6 187	2 324	552	136	42.0	3.7
541	Professional, scientific, & technical services	33	6 187	2 324	552	136	42.0	3.7
5412	Accounting, tax return prep, bookkeeping, & payroll services	12	2 573	1 031	281	62	20.1	7.2
54121	Accounting, tax return prep, bookkeeping, & payroll services	12	2 573	1 031	281	62	20.1	7.2
INDEPENDENCE, MN								
54	Professional, scientific, & technical services	19	9 059	4 532	1 125	98	17.4	.4
541	Professional, scientific, & technical services	19	9 059	4 532	1 125	98	17.4	.4
5413	Architectural, engineering, & related services	10	8 010	4 158	1 059	85	10.2	.2
INTERNATIONAL FALLS, MN								
54	Professional, scientific, & technical services	13	2 878	1 066	260	55	43.4	8.2
541	Professional, scientific, & technical services	13	2 878	1 066	260	55	43.4	8.2
INVER GROVE HEIGHTS, MN								
54	Professional, scientific, & technical services	45	19 776	6 258	1 369	170	28.3	1.0
541	Professional, scientific, & technical services	45	19 776	6 258	1 369	170	28.3	1.0
5412	Accounting, tax return prep, bookkeeping, & payroll services	8	D	D	D	a	D	D
54121	Accounting, tax return prep, bookkeeping, & payroll services	8	D	D	D	a	D	D
5413	Architectural, engineering, & related services	4	D	D	D	b	D	D
5418	Advertising & related services	6	D	D	D	b	D	D
54189	Other services related to advertising	3	D	D	D	b	D	D
541890	Other services related to advertising	3	D	D	D	b	D	D
5418902	Advertising specialties goods distributor	1	D	D	D	b	D	D
JACKSON, MN								
54	Professional, scientific, & technical services	8	D	D	D	c	D	D
541	Professional, scientific, & technical services	8	D	D	D	c	D	D
5415	Computer systems design & related services	1	D	D	D	b	D	D
54151	Computer systems design & related services	1	D	D	D	b	D	D
541512	Computer systems design services	1	D	D	D	b	D	D
5418	Advertising & related services	2	D	D	D	b	D	D

See footnotes at end of table.

Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records ¹	Estimated ²
JORDAN, MN								
54	Professional, scientific, & technical services	6	734	275	59	10	63.8	—
KASSON, MN								
54	Professional, scientific, & technical services	8	1 394	612	171	28	62.5	4.2
541	Professional, scientific, & technical services	8	1 394	612	171	28	62.5	4.2
LA CRESCENT, MN								
54	Professional, scientific, & technical services	9	2 844	241	57	15	97.6	.6
541	Professional, scientific, & technical services	9	2 844	241	57	15	97.6	.6
5419	Other professional, scientific, & technical services	1	D	D	D	a	D	D
LAKE CITY, MN *								
54	Professional, scientific, & technical services	12	2 198	916	180	29	72.2	8.5
541	Professional, scientific, & technical services	12	2 198	916	180	29	72.2	8.5
LAKE CITY, MN (GOODHUE COUNTY PART) *								
54	Professional, scientific, & technical services	1	D	D	D	a	D	D
LAKE CITY, MN (WABASHA COUNTY PART) *								
54	Professional, scientific, & technical services	11	D	D	D	b	D	D
541	Professional, scientific, & technical services	11	D	D	D	b	D	D
LAKE ELMO, MN								
54	Professional, scientific, & technical services	21	13 503	4 748	1 349	107	25.9	—
541	Professional, scientific, & technical services	21	13 503	4 748	1 349	107	25.9	—
5413	Architectural, engineering, & related services	5	5 006	1 527	315	37	41.6	—
5415	Computer systems design & related services	6	D	D	D	b	D	D
54151	Computer systems design & related services	6	D	D	D	b	D	D
541512	Computer systems design services	3	D	D	D	b	D	D
LAKEVILLE, MN								
54	Professional, scientific, & technical services	59	10 310	4 889	928	178	41.4	10.6
541	Professional, scientific, & technical services	59	10 310	4 889	928	178	41.4	10.6
5412	Accounting, tax return prep, bookkeeping, & payroll services	7	1 133	339	97	20	78.0	22.0
54121	Accounting, tax return prep, bookkeeping, & payroll services	7	1 133	339	97	20	78.0	22.0
5413	Architectural, engineering, & related services	6	1 433	682	174	62	23.9	35.5
5415	Computer systems design & related services	24	4 482	2 324	362	30	35.1	1.5
54151	Computer systems design & related services	24	4 482	2 324	362	30	35.1	1.5
LAUDERDALE, MN								
54	Professional, scientific, & technical services	5	407	159	35	4	92.9	—
LE SUEUR, MN *								
54	Professional, scientific, & technical services	13	10 604	1 647	283	49	100.0	—
541	Professional, scientific, & technical services	13	10 604	1 647	283	49	100.0	—
5416	Management, scientific, & technical consulting services	1	D	D	D	a	D	D
54161	Management consulting services	1	D	D	D	a	D	D
541613	Marketing consulting services	1	D	D	D	a	D	D
LE SUEUR, MN (LE SUEUR COUNTY PART) *								
54	Professional, scientific, & technical services	13	10 604	1 647	283	49	100.0	—
541	Professional, scientific, & technical services	13	10 604	1 647	283	49	100.0	—
5416	Management, scientific, & technical consulting services	1	D	D	D	a	D	D
54161	Management consulting services	1	D	D	D	a	D	D
541613	Marketing consulting services	1	D	D	D	a	D	D
LINDSTROM, MN								
54	Professional, scientific, & technical services	6	576	147	22	10	39.8	2.6

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							From administrative records ¹	Estimated ²
LINO LAKES, MN								
54	Professional, scientific, & technical services	23	5 157	1 598	326	60	46.3	50.3
541	Professional, scientific, & technical services	23	5 157	1 598	326	60	46.3	50.3
5418	Advertising & related services	1	D	D	D	a	D	D
54189	Other services related to advertising	1	D	D	D	a	D	D
541890	Other services related to advertising	1	D	D	D	a	D	D
LITCHFIELD, MN								
54	Professional, scientific, & technical services	15	4 302	1 484	347	69	32.0	—
541	Professional, scientific, & technical services	15	4 302	1 484	347	69	32.0	—
5418	Advertising & related services	3	D	D	D	b	D	D
LITTLE CANADA, MN								
54	Professional, scientific, & technical services	36	27 481	12 010	2 939	303	17.1	4.2
541	Professional, scientific, & technical services	36	27 481	12 010	2 939	303	17.1	4.2
5412	Accounting, tax return prep, bookkeeping, & payroll services	8	D	D	D	c	D	D
54121	Accounting, tax return prep, bookkeeping, & payroll services	8	D	D	D	c	D	D
541211	Offices of certified public accountants	3	D	D	D	b	D	D
5413	Architectural, engineering, & related services	8	3 266	1 090	192	27	49.3	1.3
5414	Specialized design services	5	D	D	D	b	D	D
54143	Graphic design services	4	1 903	662	160	17	.4	—
541430	Graphic design services	4	1 903	662	160	17	.4	—
5417	Scientific research & development services	1	D	D	D	b	D	D
LITTLE FALLS, MN								
54	Professional, scientific, & technical services	15	3 225	987	233	46	63.3	10.0
541	Professional, scientific, & technical services	15	3 225	987	233	46	63.3	10.0
5412	Accounting, tax return prep, bookkeeping, & payroll services	6	D	D	D	b	D	D
54121	Accounting, tax return prep, bookkeeping, & payroll services	6	D	D	D	b	D	D
LONG PRAIRIE, MN								
54	Professional, scientific, & technical services	7	1 108	416	96	37	78.2	2.2
541	Professional, scientific, & technical services	7	1 108	416	96	37	78.2	2.2
LUVERNE, MN								
54	Professional, scientific, & technical services	11	D	D	D	b	D	D
541	Professional, scientific, & technical services	11	D	D	D	b	D	D
MAHTOMEDI, MN								
54	Professional, scientific, & technical services	19	2 984	719	123	21	78.3	3.0
541	Professional, scientific, & technical services	19	2 984	719	123	21	78.3	3.0
MANKATO, MN *								
54	Professional, scientific, & technical services	81	46 081	15 723	3 310	569	32.5	1.9
541	Professional, scientific, & technical services	81	46 081	15 723	3 310	569	32.5	1.9
5411	Legal services	26	11 929	3 651	760	136	24.3	3.9
54111	Offices of lawyers	25	D	D	D	c	D	D
541110	Offices of lawyers	25	D	D	D	c	D	D
5411101	Offices of lawyers (except legal aid societies)	25	D	D	D	c	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services	15	D	D	D	c	D	D
54121	Accounting, tax return prep, bookkeeping, & payroll services	15	D	D	D	c	D	D
541211	Offices of certified public accountants	10	D	D	D	c	D	D
5413	Architectural, engineering, & related services	11	D	D	D	c	D	D
54133	Engineering services	9	D	D	D	c	D	D
541330	Engineering services	9	D	D	D	c	D	D
5415	Computer systems design & related services	9	D	D	D	b	D	D
54151	Computer systems design & related services	9	D	D	D	b	D	D
541512	Computer systems design services	4	D	D	D	b	D	D
5418	Advertising & related services	7	2 283	614	151	36	58.4	—

See footnotes at end of table.

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							From administrative records ¹	Estimated ²
MANKATO, MN (BLUE EARTH COUNTY PART) *								
54	Professional, scientific, & technical services	81	46 081	15 723	3 310	569	32.5	1.9
541	Professional, scientific, & technical services	81	46 081	15 723	3 310	569	32.5	1.9
5411	Legal services	26	11 929	3 651	760	136	24.3	3.9
541111	Offices of lawyers	25	D	D	D	c	D	D
541110	Offices of lawyers	25	D	D	D	c	D	D
5411101	Offices of lawyers (except legal aid societies)	25	D	D	D	c	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services	15	D	D	D	c	D	D
54121	Accounting, tax return prep, bookkeeping, & payroll services	15	D	D	D	c	D	D
541211	Offices of certified public accountants	10	D	D	D	c	D	D
5413	Architectural, engineering, & related services	11	D	D	D	c	D	D
54133	Engineering services	9	D	D	D	c	D	D
541330	Engineering services	9	D	D	D	c	D	D
5415	Computer systems design & related services	9	D	D	D	b	D	D
54151	Computer systems design & related services	9	D	D	D	b	D	D
541512	Computer systems design services	4	D	D	D	b	D	D
5418	Advertising & related services	7	2 283	614	151	36	58.4	—
MAPLE GROVE, MN								
54	Professional, scientific, & technical services	138	35 972	14 885	3 014	356	60.3	2.6
541	Professional, scientific, & technical services	138	35 972	14 885	3 014	356	60.3	2.6
5412	Accounting, tax return prep, bookkeeping, & payroll services	16	2 790	1 419	256	51	40.8	2.7
54121	Accounting, tax return prep, bookkeeping, & payroll services	16	2 790	1 419	256	51	40.8	2.7
541219	Other accounting services	5	D	D	D	b	D	D
5413	Architectural, engineering, & related services	18	12 440	6 260	1 371	149	56.5	.2
54133	Engineering services	13	11 203	5 904	1 285	133	58.0	—
541330	Engineering services	13	11 203	5 904	1 285	133	58.0	—
5414	Specialized design services	10	2 147	400	97	10	51.6	—
5415	Computer systems design & related services	61	12 377	4 491	851	91	66.4	2.4
54151	Computer systems design & related services	61	12 377	4 491	851	91	66.4	2.4
541512	Computer systems design services	26	7 666	2 375	538	65	64.7	2.4
5416	Management, scientific, & technical consulting services	17	3 988	1 265	209	22	73.1	13.8
54161	Management consulting services	16	D	D	D	b	D	D
MAPLEWOOD, MN								
54	Professional, scientific, & technical services	81	47 746	23 386	5 088	501	26.1	4.7
541	Professional, scientific, & technical services	81	47 746	23 386	5 088	501	26.1	4.7
5411	Legal services	13	4 372	1 828	375	56	26.3	9.0
541111	Offices of lawyers	11	D	D	D	b	D	D
541110	Offices of lawyers	11	D	D	D	b	D	D
5411101	Offices of lawyers (except legal aid societies)	11	D	D	D	b	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services	9	2 701	1 174	263	50	61.2	2.9
54121	Accounting, tax return prep, bookkeeping, & payroll services	9	2 701	1 174	263	50	61.2	2.9
541219	Other accounting services	4	1 199	356	52	11	93.6	6.4
5413	Architectural, engineering, & related services	16	14 243	5 442	1 840	178	42.7	5.9
54131	Architectural services	5	D	D	D	b	D	D
541310	Architectural services	5	D	D	D	b	D	D
54133	Engineering services	9	9 862	4 173	1 646	143	28.4	8.5
541330	Engineering services	9	9 862	4 173	1 646	143	28.4	8.5
5414	Specialized design services	7	5 679	2 863	350	59	7.2	13.3
54143	Graphic design services	4	D	D	D	b	D	D
541430	Graphic design services	4	D	D	D	b	D	D
5414301	Graphic design services (except commercial art & medical artists) ..	4	D	D	D	b	D	D
5415	Computer systems design & related services	16	17 502	10 923	2 086	117	10.0	.2
54151	Computer systems design & related services	16	17 502	10 923	2 086	117	10.0	.2
541511	Custom computer programming services	6	D	D	D	b	D	D
5419	Other professional, scientific, & technical services	7	D	D	D	b	D	D
54192	Photographic services	5	D	D	D	b	D	D
MARSHALL, MN								
54	Professional, scientific, & technical services	24	6 649	2 414	548	98	15.8	10.3
541	Professional, scientific, & technical services	24	6 649	2 414	548	98	15.8	10.3
5412	Accounting, tax return prep, bookkeeping, & payroll services	7	D	D	D	b	D	D
54121	Accounting, tax return prep, bookkeeping, & payroll services	7	D	D	D	b	D	D
MEDINA, MN								
54	Professional, scientific, & technical services	13	2 327	508	112	29	92.3	—
541	Professional, scientific, & technical services	13	2 327	508	112	29	92.3	—
MELROSE, MN								
54	Professional, scientific, & technical services	7	1 201	393	84	20	48.7	—
541	Professional, scientific, & technical services	7	1 201	393	84	20	48.7	—

See footnotes at end of table.

Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records ¹	Estimated ²
MENDOTA HEIGHTS, MN								
54	Professional, scientific, & technical services	53	58 368	23 189	5 192	546	9.2	2.0
541	Professional, scientific, & technical services	53	58 368	23 189	5 192	546	9.2	2.0
5411	Legal services	7	3 120	1 252	310	35	—	—
5413	Architectural, engineering, & related services	8	13 500	6 402	1 298	134	2.0	—
54133	Engineering services	5	D	D	D	c	D	D
541330	Engineering services	5	D	D	D	c	D	D
5415	Computer systems design & related services	20	22 826	9 372	2 066	186	6.5	3.7
54151	Computer systems design & related services	20	22 826	9 372	2 066	186	6.5	3.7
541511	Custom computer programming services	7	D	D	D	b	D	D
541512	Computer systems design services	9	12 965	6 936	1 536	102	5.2	—
5415122	Computer systems consultants (except systems integrators)	7	D	D	D	b	D	D
5416	Management, scientific, & technical consulting services	10	6 970	2 551	504	68	25.6	—
54161	Management consulting services	9	D	D	D	b	D	D
5418	Advertising & related services	4	11 517	3 424	969	116	15.1	—
54189	Other services related to advertising	2	D	D	D	a	D	D
541890	Other services related to advertising	2	D	D	D	a	D	D
MINNEAPOLIS, MN								
54	Professional, scientific, & technical services	1 977	3 565 894	1 384 656	313 551	27 509	11.3	3.3
541	Professional, scientific, & technical services	1 977	3 565 894	1 384 656	313 551	27 509	11.3	3.3
5411	Legal services	561	1 111 235	489 276	102 177	8 176	7.6	1.0
54111	Offices of lawyers	544	1 084 909	478 792	99 829	7 830	7.7	.9
541110	Offices of lawyers	544	1 084 909	478 792	99 829	7 830	7.7	.9
5411101	Offices of lawyers (except legal aid societies)	544	1 084 909	478 792	99 829	7 830	7.7	.9
54119	Other legal services	17	26 326	10 484	2 348	346	.5	3.6
541191	Title abstract & settlement offices	8	D	D	D	c	D	D
541199	All other legal services	9	D	D	D	c	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services	105	447 395	158 096	36 923	4 024	1.6	.8
54121	Accounting, tax return prep, bookkeeping, & payroll services	105	447 395	158 096	36 923	4 024	1.6	.8
541211	Accounting of certified public accountants	60	372 757	128 362	29 818	2 792	1.3	.4
541213	Tax return preparation services	15	8 455	3 544	821	171	8.7	—
541214	Payroll services	7	62 699	24 706	5 906	1 003	—	1.7
541219	Other accounting services	23	3 484	1 484	378	58	48.1	24.3
5413	Architectural, engineering, & related services	207	336 489	155 425	35 159	3 303	25.3	2.1
54131	Architectural services	108	195 747	90 380	20 164	1 900	29.2	.3
541310	Architectural services	108	195 747	90 380	20 164	1 900	29.2	.3
54133	Engineering services	85	136 839	63 462	14 645	1 335	18.2	4.6
541330	Engineering services	85	136 839	63 462	14 645	1 335	18.2	4.6
5414	Specialized design services	205	135 616	44 189	10 133	1 003	27.2	.9
54141	Interior design services	42	18 686	4 344	871	171	49.4	2.1
541410	Interior design services	42	18 686	4 344	871	171	49.4	2.1
54143	Graphic design services	155	112 214	37 731	8 858	784	24.5	.7
541430	Graphic design services	155	112 214	37 731	8 858	784	24.5	.7
5414301	Graphic design services (except commercial art & medical artists) ..	138	109 533	37 101	8 726	738	23.3	.4
5414302	Commercial art	16	D	D	D	b	D	D
5415	Computer systems design & related services	250	542 575	150 121	39 474	3 195	9.0	4.9
54151	Computer systems design & related services	250	542 575	150 121	39 474	3 195	9.0	4.9
541511	Custom computer programming services	130	D	D	D	f	D	D
541512	Computer systems design services	75	160 778	63 341	14 360	1 198	21.8	5.8
5415121	Computer systems integrators	12	62 939	21 141	4 476	447	1.8	3.7
5415122	Computer systems consultants (except systems integrators)	63	97 839	42 200	9 884	751	34.7	7.2
541513	Computer facilities management services	3	D	D	D	f	D	D
541519	Other computer related services	42	D	D	D	c	D	D
5416	Management, scientific, & technical consulting services	296	444 474	179 663	41 116	3 007	12.3	10.4
54161	Management consulting services	254	414 866	171 013	39 405	2 824	12.2	11.0
541611	Administrative management & general management consulting service	98	268 445	122 308	28 143	1 986	5.8	9.0
541612	Human resources & executive search consulting services	69	68 020	27 671	6 379	421	17.2	27.6
5416122	Executive placement services	28	D	D	D	c	D	D
5416123	Human resources & personnel management consulting	39	38 393	15 391	3 572	233	16.8	43.4
541613	Marketing consulting services	69	49 995	10 881	2 245	236	41.7	1.2
541614	Process, physical distribution, & logistics consulting services	9	24 628	8 642	2 127	153	6.7	.1
541618	Other management consulting services	9	3 778	1 511	511	28	24.1	56.5
54162	Environmental consulting services	13	24 390	6 601	1 173	128	5.4	—
541620	Environmental consulting services	13	24 390	6 601	1 173	128	5.4	—
54169	Other scientific & technical consulting services	29	5 218	2 049	538	55	53.5	14.7
541690	Other scientific & technical consulting services	29	5 218	2 049	538	55	53.5	14.7
5417	Scientific research & development services	18	11 815	4 711	1 067	115	20.8	74.2

See footnotes at end of table.

Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records ¹	Estimated ²
	MINNEAPOLIS, MN—Con.							
54	Professional, scientific, & technical services—Con.							
541	Professional, scientific, & technical services—Con.							
5418	Advertising & related services	209	461 317	178 690	42 202	3 829	12.6	2.6
54181	Advertising agencies	102	311 839	135 954	32 484	2 328	11.1	2.1
541810	Advertising agencies	102	311 839	135 954	32 484	2 328	11.1	2.1
54182	Public relations agencies	38	28 699	13 520	2 621	317	25.6	3.3
541820	Public relations agencies	38	28 699	13 520	2 621	317	25.6	3.3
54183	Media buying services	8	10 758	2 689	652	69	5.0	7.0
541830	Media buying services	8	10 758	2 689	652	69	5.0	7.0
54184	Media representatives	18	10 963	3 538	811	97	3.1	21.4
541840	Media representatives	18	10 963	3 538	811	97	3.1	21.4
5418401	Radio & television advertising representatives	14	9 691	3 264	743	87	—	22.8
54185	Display advertising	11	21 596	3 706	927	94	8.8	3.7
541850	Display advertising	11	21 596	3 706	927	94	8.8	3.7
5418502	Outdoor advertising services	9	D	D	D	b	D	D
54186	Direct mail advertising	12	45 242	12 763	3 300	472	23.2	—
541860	Direct mail advertising	12	45 242	12 763	3 300	472	23.2	—
54187	Advertising material distribution services	2	D	D	D	c	D	D
541870	Advertising material distribution services	2	D	D	D	c	D	D
54189	Other services related to advertising	18	D	D	D	e	D	D
541890	Other services related to advertising	18	D	D	D	e	D	D
5418902	Advertising specialties goods distributor	12	D	D	D	b	D	D
5419	Other professional, scientific, & technical services	126	74 978	24 485	5 300	857	31.4	3.4
54191	Marketing research & public opinion polling	26	32 424	11 231	2 379	482	21.3	6.0
541910	Marketing research & public opinion polling	26	32 424	11 231	2 379	482	21.3	6.0
54192	Photographic services	85	34 599	9 264	1 920	255	39.5	.9
541921	Photographic studios, portrait	27	7 546	1 954	278	65	51.6	1.0
541922	Commercial photography	58	27 053	7 310	1 642	190	36.1	.9
54193	Translation & interpretation services	5	D	D	D	b	D	D
541930	Translation & interpretation services	5	D	D	D	b	D	D
54199	All other professional, scientific, & technical services	10	D	D	D	b	D	D
541990	All other professional, scientific, & technical services	10	D	D	D	b	D	D
	MINNETONKA, MN							
54	Professional, scientific, & technical services	363	212 756	89 982	18 669	1 994	24.2	4.6
541	Professional, scientific, & technical services	363	212 756	89 982	18 669	1 994	24.2	4.6
5411	Legal services	41	19 692	8 115	1 690	175	23.2	5.0
54111	Offices of lawyers	37	18 511	7 617	1 586	157	24.2	5.3
541110	Offices of lawyers	37	18 511	7 617	1 586	157	24.2	5.3
5411101	Offices of lawyers (except legal aid societies)	37	18 511	7 617	1 586	157	24.2	5.3
5412	Accounting, tax return prep, bookkeeping, & payroll services	31	11 552	4 928	1 243	144	29.6	7.2
54121	Accounting, tax return prep, bookkeeping, & payroll services	31	11 552	4 928	1 243	144	29.6	7.2
541211	Offices of certified public accountants	16	9 200	3 871	973	96	21.5	3.7
541219	Other accounting services	13	D	D	D	b	D	D
5413	Architectural, engineering, & related services	42	41 743	18 371	3 649	351	8.2	1.8
54131	Architectural services	12	7 845	3 626	585	75	9.5	2.3
541310	Architectural services	12	7 845	3 626	585	75	9.5	2.3
54133	Engineering services	26	32 996	14 320	2 977	265	7.5	1.5
541330	Engineering services	26	32 996	14 320	2 977	265	7.5	1.5
5414	Specialized design services	18	5 415	1 835	274	45	25.4	4.0
54143	Graphic design services	16	D	D	D	b	D	D
541430	Graphic design services	16	D	D	D	b	D	D
5414301	Graphic design services (except commercial art & medical artists) ..	13	4 558	1 392	202	35	21.8	4.7
5415	Computer systems design & related services	88	58 250	26 799	5 427	543	28.5	8.7
54151	Computer systems design & related services	88	58 250	26 799	5 427	543	28.5	8.7
541511	Custom computer programming services	43	18 061	8 222	1 964	156	25.7	1.0
541512	Computer systems design services	34	30 482	14 140	2 749	271	34.3	16.0
5415122	Computer systems consultants (except systems integrators)	28	20 442	9 700	1 791	203	48.5	2.9
541519	Other computer related services	11	9 707	4 437	714	116	15.3	.1
5416	Management, scientific, & technical consulting services	84	31 181	14 778	3 230	309	35.5	4.4
54161	Management consulting services	64	24 064	11 532	2 589	254	40.2	5.3
541611	Administrative management & general management consulting service	30	8 775	3 789	875	92	35.3	9.3
541612	Human resources & executive search consulting services	15	9 321	5 447	1 200	110	34.8	3.5
5416122	Executive placement services	9	4 922	3 154	687	44	60.9	.6
5416123	Human resources & personnel management consulting	6	4 399	2 293	513	66	5.7	6.7
541613	Marketing consulting services	14	D	D	D	b	D	D
54169	Other scientific & technical consulting services	15	6 501	3 002	599	48	15.4	—
541690	Other scientific & technical consulting services	15	6 501	3 002	599	48	15.4	—
5418	Advertising & related services	31	37 856	12 818	2 544	293	18.3	.1
54186	Direct mail advertising	2	D	D	D	c	D	D
541860	Direct mail advertising	2	D	D	D	c	D	D
54189	Other services related to advertising	9	5 115	1 108	235	22	26.7	—
541890	Other services related to advertising	9	5 115	1 108	235	22	26.7	—
5419	Other professional, scientific, & technical services	21	5 321	1 667	452	120	77.5	1.7
54192	Photographic services	15	2 771	776	196	49	57.3	3.4
541921	Photographic studios, portrait	10	1 538	334	92	41	53.4	6.0

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							From administrative records ¹	Estimated ²
MINNETRISTA, MN								
54	Professional, scientific, & technical services	18	2 451	1 052	90	12	80.0	.6
541	Professional, scientific, & technical services	18	2 451	1 052	90	12	80.0	.6
MONTEVIDEO, MN								
54	Professional, scientific, & technical services	9	2 627	1 176	280	46	57.2	4.9
541	Professional, scientific, & technical services	9	2 627	1 176	280	46	57.2	4.9
MONTGOMERY, MN								
54	Professional, scientific, & technical services	7	D	D	D	a	D	D
541	Professional, scientific, & technical services	7	D	D	D	a	D	D
MONTICELLO, MN								
54	Professional, scientific, & technical services	20	4 885	1 625	399	66	73.3	2.1
541	Professional, scientific, & technical services	20	4 885	1 625	399	66	73.3	2.1
5412	Accounting, tax return prep, bookkeeping, & payroll services	5	1 518	504	117	15	50.0	—
54121	Accounting, tax return prep, bookkeeping, & payroll services	5	1 518	504	117	15	50.0	—
MOORHEAD, MN								
54	Professional, scientific, & technical services	44	21 409	8 972	1 880	268	17.9	14.5
541	Professional, scientific, & technical services	44	21 409	8 972	1 880	268	17.9	14.5
5411	Legal services	15	D	D	D	c	D	D
54111	Offices of lawyers	14	D	D	D	c	D	D
541110	Offices of lawyers	14	D	D	D	c	D	D
5411101	Offices of lawyers (except legal aid societies)	14	D	D	D	c	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services	7	1 450	439	111	23	31.2	2.6
54121	Accounting, tax return prep, bookkeeping, & payroll services	7	1 450	439	111	23	31.2	2.6
5413	Architectural, engineering, & related services	10	5 586	1 983	457	80	8.5	5.3
54131	Architectural services	4	D	D	D	b	D	D
541310	Architectural services	4	D	D	D	b	D	D
MORA, MN								
54	Professional, scientific, & technical services	12	D	D	D	b	D	D
541	Professional, scientific, & technical services	12	D	D	D	b	D	D
MORRIS, MN								
54	Professional, scientific, & technical services	15	D	D	D	c	D	D
541	Professional, scientific, & technical services	15	D	D	D	c	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services	6	D	D	D	b	D	D
54121	Accounting, tax return prep, bookkeeping, & payroll services	6	D	D	D	b	D	D
5416	Management, scientific, & technical consulting services	3	D	D	D	b	D	D
54162	Environmental consulting services	1	D	D	D	b	D	D
541620	Environmental consulting services	1	D	D	D	b	D	D
MOUND, MN								
54	Professional, scientific, & technical services	22	5 386	1 290	270	39	86.3	3.9
541	Professional, scientific, & technical services	22	5 386	1 290	270	39	86.3	3.9
MOUNDS VIEW, MN								
54	Professional, scientific, & technical services	11	5 375	1 937	466	54	29.4	—
541	Professional, scientific, & technical services	11	5 375	1 937	466	54	29.4	—
5413	Architectural, engineering, & related services	3	D	D	D	b	D	D

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							From administrative records ¹	Estimated ²
NEW BRIGHTON, MN								
54	Professional, scientific, & technical services	91	41 051	14 475	3 338	386	34.7	16.7
541	Professional, scientific, & technical services	91	41 051	14 475	3 338	386	34.7	16.7
5411	Legal services	13	8 123	2 984	643	79	19.7	1.3
541110	Offices of lawyers	12	D	D	D	b	D	D
541110	Offices of lawyers	12	D	D	D	b	D	D
5411101	Offices of lawyers (except legal aid societies)	12	D	D	D	b	D	D
54119	Other legal services	1	D	D	D	b	D	D
541191	Title abstract & settlement offices	1	D	D	D	b	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services	9	1 509	655	161	32	27.8	29.1
54121	Accounting, tax return prep, bookkeeping, & payroll services	9	1 509	655	161	32	27.8	29.1
5413	Architectural, engineering, & related services	22	18 077	6 054	1 529	175	40.6	3.7
54133	Engineering services	14	12 293	4 065	1 074	116	53.8	5.5
541330	Engineering services	14	12 293	4 065	1 074	116	53.8	5.5
5415	Computer systems design & related services	12	D	D	D	a	D	D
54151	Computer systems design & related services	12	D	D	D	a	D	D
5418	Advertising & related services	5	1 857	678	146	20	29.9	—
NEW HOPE, MN								
54	Professional, scientific, & technical services	61	63 427	17 937	3 745	385	11.1	7.8
541	Professional, scientific, & technical services	61	63 427	17 937	3 745	385	11.1	7.8
5412	Accounting, tax return prep, bookkeeping, & payroll services	15	7 127	4 170	840	84	34.8	—
54121	Accounting, tax return prep, bookkeeping, & payroll services	15	7 127	4 170	840	84	34.8	—
541211	Offices of certified public accountants	7	6 178	3 812	743	64	24.8	—
5413	Architectural, engineering, & related services	6	4 490	2 306	476	55	34.2	19.0
5418	Advertising & related services	5	40 730	7 573	1 562	154	2	2.1
54185	Display advertising	2	D	D	D	b	D	D
541850	Display advertising	2	D	D	D	b	D	D
54189	Other services related to advertising	1	D	D	D	b	D	D
541890	Other services related to advertising	1	D	D	D	b	D	D
5418902	Advertising specialties goods distributor	1	D	D	D	b	D	D
NEWPORT, MN								
54	Professional, scientific, & technical services	6	2 994	1 674	494	26	4.4	2.1
541	Professional, scientific, & technical services	6	2 994	1 674	494	26	4.4	2.1
5416	Management, scientific, & technical consulting services	3	D	D	D	b	D	D
54161	Management consulting services	3	D	D	D	b	D	D
NEW PRAGUE, MN *								
54	Professional, scientific, & technical services	11	4 008	1 245	306	46	53.7	39.3
541	Professional, scientific, & technical services	11	4 008	1 245	306	46	53.7	39.3
5413	Architectural, engineering, & related services	2	D	D	D	a	D	D
NEW PRAGUE, MN (LE SUEUR COUNTY PART) *								
54	Professional, scientific, & technical services	5	D	D	D	b	D	D
541	Professional, scientific, & technical services	5	D	D	D	b	D	D
5413	Architectural, engineering, & related services	2	D	D	D	a	D	D
NEW PRAGUE, MN (SCOTT COUNTY PART) *								
54	Professional, scientific, & technical services	6	D	D	D	a	D	D
541	Professional, scientific, & technical services	6	D	D	D	a	D	D
NEW ULM, MN								
54	Professional, scientific, & technical services	30	20 040	8 329	2 055	313	6.7	8.3
541	Professional, scientific, & technical services	30	20 040	8 329	2 055	313	6.7	8.3
5411	Legal services	7	5 385	2 277	541	93	9.4	—
54111	Offices of lawyers	7	5 385	2 277	541	93	9.4	—
541110	Offices of lawyers	7	5 385	2 277	541	93	9.4	—
5411101	Offices of lawyers (except legal aid societies)	7	5 385	2 277	541	93	9.4	—
5412	Accounting, tax return prep, bookkeeping, & payroll services	11	D	D	D	c	D	D
54121	Accounting, tax return prep, bookkeeping, & payroll services	11	D	D	D	c	D	D
541211	Offices of certified public accountants	5	D	D	D	b	D	D
5413	Architectural, engineering, & related services	3	D	D	D	c	D	D
54138	Testing laboratories	3	D	D	D	c	D	D
541380	Testing laboratories	3	D	D	D	c	D	D
NORTH BRANCH, MN								
54	Professional, scientific, & technical services	10	1 610	766	135	21	42.6	—
541	Professional, scientific, & technical services	10	1 610	766	135	21	42.6	—

See footnotes at end of table.

Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records ¹	Estimated ²
NORTHFIELD, MN *								
54	Professional, scientific, & technical services	34	8 830	3 469	777	113	46.3	2.1
541	Professional, scientific, & technical services	34	8 830	3 469	777	113	46.3	2.1
5411	Legal services	14	3 597	1 296	267	43	51.5	4.3
54111	Offices of lawyers	14	3 597	1 296	267	43	51.5	4.3
541110	Offices of lawyers	14	3 597	1 296	267	43	51.5	4.3
5411101	Offices of lawyers (except legal aid societies)	14	3 597	1 296	267	43	51.5	4.3
5413	Architectural, engineering, & related services	10	2 969	1 178	249	36	50.3	—
NORTHFIELD, MN (RICE COUNTY PART) *								
54	Professional, scientific, & technical services	34	8 830	3 469	777	113	46.3	2.1
541	Professional, scientific, & technical services	34	8 830	3 469	777	113	46.3	2.1
5411	Legal services	14	3 597	1 296	267	43	51.5	4.3
54111	Offices of lawyers	14	3 597	1 296	267	43	51.5	4.3
541110	Offices of lawyers	14	3 597	1 296	267	43	51.5	4.3
5411101	Offices of lawyers (except legal aid societies)	14	3 597	1 296	267	43	51.5	4.3
5413	Architectural, engineering, & related services	10	2 969	1 178	249	36	50.3	—
NORTH MANKATO, MN *								
54	Professional, scientific, & technical services	20	8 651	3 585	820	111	8.3	5.6
541	Professional, scientific, & technical services	20	8 651	3 585	820	111	8.3	5.6
5412	Accounting, tax return prep, bookkeeping, & payroll services	3	D	D	D	b	D	D
54121	Accounting, tax return prep, bookkeeping, & payroll services	3	D	D	D	b	D	D
5418	Advertising & related services	4	D	D	D	b	D	D
54189	Other services related to advertising	3	D	D	D	b	D	D
541890	Other services related to advertising	3	D	D	D	b	D	D
NORTH MANKATO, MN (NICOLLET COUNTY PART) *								
54	Professional, scientific, & technical services	20	8 651	3 585	820	111	8.3	5.6
541	Professional, scientific, & technical services	20	8 651	3 585	820	111	8.3	5.6
5412	Accounting, tax return prep, bookkeeping, & payroll services	3	D	D	D	b	D	D
54121	Accounting, tax return prep, bookkeeping, & payroll services	3	D	D	D	b	D	D
5418	Advertising & related services	4	D	D	D	b	D	D
54189	Other services related to advertising	3	D	D	D	b	D	D
541890	Other services related to advertising	3	D	D	D	b	D	D
NORTH OAKS, MN								
54	Professional, scientific, & technical services	14	3 221	1 489	309	44	64.9	2.3
541	Professional, scientific, & technical services	14	3 221	1 489	309	44	64.9	2.3
NORTH ST. PAUL, MN								
54	Professional, scientific, & technical services	12	4 549	2 571	1 011	101	20.4	48.8
541	Professional, scientific, & technical services	12	4 549	2 571	1 011	101	20.4	48.8
5412	Accounting, tax return prep, bookkeeping, & payroll services	1	D	D	D	a	D	D
54121	Accounting, tax return prep, bookkeeping, & payroll services	1	D	D	D	a	D	D
5413	Architectural, engineering, & related services	1	D	D	D	b	D	D
OAKDALE, MN								
54	Professional, scientific, & technical services	58	29 124	6 961	1 522	234	34.3	.3
541	Professional, scientific, & technical services	58	29 124	6 961	1 522	234	34.3	.3
5412	Accounting, tax return prep, bookkeeping, & payroll services	10	D	D	D	b	D	D
54121	Accounting, tax return prep, bookkeeping, & payroll services	10	D	D	D	b	D	D
5413	Architectural, engineering, & related services	7	D	D	D	b	D	D
5415	Computer systems design & related services	17	4 551	1 686	289	39	63.9	.5
54151	Computer systems design & related services	17	4 551	1 686	289	39	63.9	.5
5418	Advertising & related services	3	D	D	D	b	D	D
54189	Other services related to advertising	2	D	D	D	b	D	D
541890	Other services related to advertising	2	D	D	D	b	D	D
5418902	Advertising specialties goods distributor	1	D	D	D	b	D	D
OAK GROVE, MN *								
54	Professional, scientific, & technical services	6	553	245	33	6	84.3	—
OAK PARK HEIGHTS, MN								
54	Professional, scientific, & technical services	4	374	157	25	7	44.4	28.9

See footnotes at end of table.

Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records ¹	Estimated ²
OLIVIA, MN								
54	Professional, scientific, & technical services	13	3 061	834	202	43	24.4	—
541	Professional, scientific, & technical services	13	3 061	834	202	43	24.4	—
ORONO, MN								
54	Professional, scientific, & technical services	39	9 217	2 415	436	65	80.4	6.2
541	Professional, scientific, & technical services	39	9 217	2 415	436	65	80.4	6.2
5413	Architectural, engineering, & related services	5	D	D	D	a	D	D
OSSEO, MN								
54	Professional, scientific, & technical services	7	1 411	629	124	18	72.4	9.9
541	Professional, scientific, & technical services	7	1 411	629	124	18	72.4	9.9
OTSEGO, MN								
54	Professional, scientific, & technical services	2	D	D	D	a	D	D
OWATONNA, MN								
54	Professional, scientific, & technical services	39	8 968	3 041	710	128	58.3	2.0
541	Professional, scientific, & technical services	39	8 968	3 041	710	128	58.3	2.0
5411	Legal services	10	2 782	1 089	242	46	21.4	4.9
5412	Accounting, tax return prep, bookkeeping, & payroll services	9	D	D	D	b	D	D
54121	Accounting, tax return prep, bookkeeping, & payroll services	9	D	D	D	b	D	D
PARK RAPIDS, MN								
54	Professional, scientific, & technical services	18	2 815	898	210	58	52.3	8.7
541	Professional, scientific, & technical services	18	2 815	898	210	58	52.3	8.7
PINE CITY, MN								
54	Professional, scientific, & technical services	13	2 348	818	192	37	37.3	.4
541	Professional, scientific, & technical services	13	2 348	818	192	37	37.3	.4
PIPESTONE, MN								
54	Professional, scientific, & technical services	7	612	117	30	10	29.7	70.3
PLAINVIEW, MN								
54	Professional, scientific, & technical services	8	1 043	345	100	23	75.8	—
541	Professional, scientific, & technical services	8	1 043	345	100	23	75.8	—

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NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records ¹	Estimated ²
PLYMOUTH, MN								
54	Professional, scientific, & technical services	303	286 523	101 041	20 540	2 114	21.7	7.2
541	Professional, scientific, & technical services	303	286 523	101 041	20 540	2 114	21.7	7.2
5411	Legal services	8	3 213	1 007	197	30	23.1	—
54111	Offices of lawyers	8	3 213	1 007	197	30	23.1	—
541110	Offices of lawyers	8	3 213	1 007	197	30	23.1	—
5411101	Offices of lawyers (except legal aid societies)	8	3 213	1 007	197	30	23.1	—
5412	Accounting, tax return prep, bookkeeping, & payroll services	39	27 025	13 974	3 468	543	18.4	2.0
54121	Accounting, tax return prep, bookkeeping, & payroll services	39	27 025	13 974	3 468	543	18.4	2.0
541211	Offices of certified public accountants	19	D	D	D	b	D	D
541219	Other accounting services	13	D	D	D	b	D	D
5413	Architectural, engineering, & related services	54	52 621	26 386	5 555	537	22.3	15.8
54133	Engineering services	43	49 685	25 186	5 287	499	21.7	15.8
541330	Engineering services	43	49 685	25 186	5 287	499	21.7	15.8
5414	Specialized design services	21	12 926	4 271	888	109	39.6	—
54141	Interior design services	7	D	D	D	b	D	D
541410	Interior design services	7	D	D	D	b	D	D
54143	Graphic design services	12	8 567	3 190	732	87	48.7	—
541430	Graphic design services	12	8 567	3 190	732	87	48.7	—
5414301	Graphic design services (except commercial art & medical artists) ..	9	D	D	D	b	D	D
5415	Computer systems design & related services	94	52 964	28 330	6 276	415	42.9	18.2
54151	Computer systems design & related services	94	52 964	28 330	6 276	415	42.9	18.2
541511	Custom computer programming services	46	33 161	21 104	4 656	257	51.6	18.5
541512	Computer systems design services	37	17 295	6 072	1 405	133	25.8	16.2
5416	Management, scientific, & technical consulting services	56	28 722	10 626	2 140	180	42.2	6.6
54161	Management consulting services	47	25 530	9 354	1 917	152	39.6	7.4
541612	Human resources & executive search consulting services	8	4 974	2 614	592	37	30.0	6.0
541613	Marketing consulting services	19	D	D	D	b	D	D
54169	Other scientific & technical consulting services	9	3 192	1 272	223	28	63.0	—
541690	Other scientific & technical consulting services	9	3 192	1 272	223	28	63.0	—
5418	Advertising & related services	17	D	D	D	c	D	D
54182	Public relations agencies	5	D	D	D	a	D	D
541820	Public relations agencies	5	D	D	D	a	D	D
54186	Direct mail advertising	2	D	D	D	b	D	D
541860	Direct mail advertising	2	D	D	D	b	D	D
54189	Other services related to advertising	6	D	D	D	b	D	D
541890	Other services related to advertising	6	D	D	D	b	D	D
5419	Other professional, scientific, & technical services	12	D	D	D	c	D	D
PRINCETON, MN *								
54	Professional, scientific, & technical services	13	1 026	310	68	28	51.0	—
541	Professional, scientific, & technical services	13	1 026	310	68	28	51.0	—
PRINCETON, MN (MILLE LACS COUNTY PART) *								
54	Professional, scientific, & technical services	11	D	D	D	b	D	D
541	Professional, scientific, & technical services	11	D	D	D	b	D	D
PRINCETON, MN (SHERBURNE COUNTY PART) *								
54	Professional, scientific, & technical services	2	D	D	D	a	D	D
PRIOR LAKE, MN								
54	Professional, scientific, & technical services	40	10 754	4 112	1 043	98	38.4	.1
541	Professional, scientific, & technical services	40	10 754	4 112	1 043	98	38.4	.1
5415	Computer systems design & related services	10	4 785	2 394	660	42	23.6	—
54151	Computer systems design & related services	10	4 785	2 394	660	42	23.6	—
541519	Other computer related services	1	D	D	D	b	D	D
5418	Advertising & related services	2	D	D	D	a	D	D
PROCTOR, MN								
54	Professional, scientific, & technical services	2	D	D	D	b	D	D
541	Professional, scientific, & technical services	2	D	D	D	b	D	D
5418	Advertising & related services	1	D	D	D	b	D	D
RAMSEY, MN								
54	Professional, scientific, & technical services	19	6 223	2 154	531	327	36.3	3.7
541	Professional, scientific, & technical services	19	6 223	2 154	531	327	36.3	3.7
5418	Advertising & related services	2	D	D	D	e	D	D
54189	Other services related to advertising	1	D	D	D	e	D	D
541890	Other services related to advertising	1	D	D	D	e	D	D

See footnotes at end of table.

Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.

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NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records ¹	Estimated ²
RED WING, MN								
54	Professional, scientific, & technical services	32	20 892	7 456	1 598	202	9.9	60.7
541	Professional, scientific, & technical services	32	20 892	7 456	1 598	202	9.9	60.7
5411	Legal services	9	3 974	1 839	285	57	10.9	1.2
54111	Offices of lawyers	8	D	D	D	b	D	D
541110	Offices of lawyers	8	D	D	D	b	D	D
5411101	Offices of lawyers (except legal aid societies)	8	D	D	D	b	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services	9	1 491	649	175	29	50.0	1.3
54121	Accounting, tax return prep, bookkeeping, & payroll services	9	1 491	649	175	29	50.0	1.3
5415	Computer systems design & related services	5	D	D	D	b	D	D
54151	Computer systems design & related services	5	D	D	D	b	D	D
541512	Computer systems design services	2	D	D	D	b	D	D
REDWOOD FALLS, MN								
54	Professional, scientific, & technical services	18	4 388	1 726	416	86	43.6	24.0
541	Professional, scientific, & technical services	18	4 388	1 726	416	86	43.6	24.0
5412	Accounting, tax return prep, bookkeeping, & payroll services	7	D	D	D	b	D	D
54121	Accounting, tax return prep, bookkeeping, & payroll services	7	D	D	D	b	D	D
RICHFIELD, MN								
54	Professional, scientific, & technical services	60	19 831	7 677	1 757	423	50.2	5.3
541	Professional, scientific, & technical services	60	19 831	7 677	1 757	423	50.2	5.3
5412	Accounting, tax return prep, bookkeeping, & payroll services	6	3 265	1 440	454	254	17.7	—
54121	Accounting, tax return prep, bookkeeping, & payroll services	6	3 265	1 440	454	254	17.7	—
541213	Tax return preparation services	1	D	D	D	c	D	D
5418	Advertising & related services	6	3 084	1 439	336	48	31.9	—
5419	Other professional, scientific, & technical services	4	D	D	D	a	D	D
ROBBINSDALE, MN								
54	Professional, scientific, & technical services	22	3 568	1 500	311	55	76.5	13.5
541	Professional, scientific, & technical services	22	3 568	1 500	311	55	76.5	13.5
ROCHESTER, MN								
54	Professional, scientific, & technical services	184	155 304	81 802	18 268	2 082	13.1	2.7
541	Professional, scientific, & technical services	184	155 304	81 802	18 268	2 082	13.1	2.7
5411	Legal services	54	21 450	9 338	2 016	265	30.7	3.5
54111	Offices of lawyers	50	20 098	8 609	1 874	239	29.6	3.2
541110	Offices of lawyers	50	20 098	8 609	1 874	239	29.6	3.2
5411101	Offices of lawyers (except legal aid societies)	50	20 098	8 609	1 874	239	29.6	3.2
5412	Accounting, tax return prep, bookkeeping, & payroll services	37	D	D	D	e	D	D
54121	Accounting, tax return prep, bookkeeping, & payroll services	37	D	D	D	e	D	D
541211	Offices of certified public accountants	14	9 333	4 270	1 302	131	14.2	—
541213	Tax return preparation services	13	D	D	D	c	D	D
541219	Other accounting services	10	D	D	D	b	D	D
5413	Architectural, engineering, & related services	21	42 589	31 171	5 698	543	9.2	1.3
54131	Architectural services	6	8 738	4 121	1 044	99	.2	.1
541310	Architectural services	6	8 738	4 121	1 044	99	.2	.1
54133	Engineering services	13	D	D	D	e	D	D
541330	Engineering services	13	D	D	D	e	D	D
5415	Computer systems design & related services	29	59 810	30 296	7 606	825	4.9	.8
54151	Computer systems design & related services	29	59 810	30 296	7 606	825	4.9	.8
541511	Custom computer programming services	10	34 147	20 646	5 630	497	4.8	1.4
541512	Computer systems design services	7	D	D	D	e	D	D
5415122	Computer systems consultants (except systems integrators)	4	D	D	D	c	D	D
5416	Management, scientific, & technical consulting services	15	D	D	D	b	D	D
54161	Management consulting services	11	D	D	D	a	D	D
54162	Environmental consulting services	3	D	D	D	b	D	D
541620	Environmental consulting services	3	D	D	D	b	D	D
5418	Advertising & related services	9	D	D	D	b	D	D
5419	Other professional, scientific, & technical services	12	D	D	D	b	D	D
ROCKFORD, MN *								
54	Professional, scientific, & technical services	1	D	D	D	a	D	D
ROCKFORD, MN (HENNEPIN COUNTY PART) *								
54	Professional, scientific, & technical services	1	D	D	D	a	D	D

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							From administrative records ¹	Estimated ²
ROSEAU, MN								
54	Professional, scientific, & technical services	13	2 135	748	197	49	95.1	—
541	Professional, scientific, & technical services	13	2 135	748	197	49	95.1	—
5412	Accounting, tax return prep, bookkeeping, & payroll services	6	D	D	D	b	D	D
54121	Accounting, tax return prep, bookkeeping, & payroll services	6	D	D	D	b	D	D
ROSEMOUNT, MN								
54	Professional, scientific, & technical services	21	22 508	2 612	689	294	8.9	1.4
541	Professional, scientific, & technical services	21	22 508	2 612	689	294	8.9	1.4
5412	Accounting, tax return prep, bookkeeping, & payroll services	6	D	D	D	b	D	D
54121	Accounting, tax return prep, bookkeeping, & payroll services	6	D	D	D	b	D	D
5418	Advertising & related services	1	D	D	D	c	D	D
54185	Display advertising	1	D	D	D	c	D	D
541850	Display advertising	1	D	D	D	c	D	D
5418501	Display advertising (except outdoor)	1	D	D	D	c	D	D
ROSEVILLE, MN								
54	Professional, scientific, & technical services	217	222 023	71 010	15 423	2 022	13.8	4.3
541	Professional, scientific, & technical services	217	222 023	71 010	15 423	2 022	13.8	4.3
5411	Legal services	48	16 647	4 404	1 443	167	26.4	7.8
54111	Offices of lawyers	44	14 564	3 800	1 325	150	30.1	3.6
541110	Offices of lawyers	44	14 564	3 800	1 325	150	30.1	3.6
5411101	Offices of lawyers (except legal aid societies)	44	14 564	3 800	1 325	150	30.1	3.6
5412	Accounting, tax return prep, bookkeeping, & payroll services	26	7 549	3 428	1 013	317	37.5	.5
54121	Accounting, tax return prep, bookkeeping, & payroll services	26	7 549	3 428	1 013	317	37.5	.5
541211	Offices of certified public accountants	17	D	D	D	b	D	D
541213	Tax return preparation services	2	D	D	D	c	D	D
541219	Other accounting services	7	D	D	D	a	D	D
5413	Architectural, engineering, & related services	42	40 764	19 214	4 125	413	22.7	2.0
54133	Engineering services	28	34 908	16 317	3 585	342	21.8	2.3
541330	Engineering services	28	34 908	16 317	3 585	342	21.8	2.3
5414	Specialized design services	6	D	D	D	b	D	D
54141	Interior design services	3	D	D	D	b	D	D
541410	Interior design services	3	D	D	D	b	D	D
5415	Computer systems design & related services	35	89 056	23 705	5 013	542	5.1	1.1
54151	Computer systems design & related services	35	89 056	23 705	5 013	542	5.1	1.1
541511	Custom computer programming services	13	35 012	9 914	2 189	159	2.0	—
541512	Computer systems design services	14	51 408	12 159	2 613	360	4.0	.1
5415121	Computer systems integrators	5	45 577	8 699	1 858	299	2.1	—
5415122	Computer systems consultants (except systems integrators)	9	5 831	3 460	755	61	19.1	1.3
5416	Management, scientific, & technical consulting services	36	21 129	8 901	1 660	205	30.0	18.2
54161	Management consulting services	31	D	D	D	c	D	D
541611	Administrative management & general management consulting service	8	10 162	4 582	711	92	15.2	33.7
54169	Other scientific & technical consulting services	3	D	D	D	b	D	D
541690	Other scientific & technical consulting services	3	D	D	D	b	D	D
5417	Scientific research & development services	3	D	D	D	c	D	D
5418	Advertising & related services	12	9 703	2 023	466	87	20.6	2.9
54189	Other services related to advertising	4	D	D	D	a	D	D
541890	Other services related to advertising	4	D	D	D	a	D	D
5419	Other professional, scientific, & technical services	9	D	D	D	c	D	D
54192	Photographic services	6	D	D	D	b	D	D
541921	Photographic studios, portrait	6	D	D	D	b	D	D
ST. ANTHONY, MN *								
54	Professional, scientific, & technical services	25	14 130	5 780	1 311	169	19.7	.9
541	Professional, scientific, & technical services	25	14 130	5 780	1 311	169	19.7	.9
5413	Architectural, engineering, & related services	7	1 576	492	99	15	99.0	1.0
5415	Computer systems design & related services	7	D	D	D	c	D	D
54151	Computer systems design & related services	7	D	D	D	c	D	D
541511	Custom computer programming services	3	D	D	D	c	D	D
ST. ANTHONY, MN (HENNEPIN COUNTY PART) *								
54	Professional, scientific, & technical services	18	12 852	5 280	1 176	152	13.8	.9
541	Professional, scientific, & technical services	18	12 852	5 280	1 176	152	13.8	.9
5413	Architectural, engineering, & related services	5	D	D	D	a	D	D
5415	Computer systems design & related services	5	D	D	D	c	D	D
54151	Computer systems design & related services	5	D	D	D	c	D	D
541511	Custom computer programming services	3	D	D	D	c	D	D
ST. ANTHONY, MN (RAMSEY COUNTY PART) *								
54	Professional, scientific, & technical services	7	1 278	500	135	17	79.0	1.3
541	Professional, scientific, & technical services	7	1 278	500	135	17	79.0	1.3

See footnotes at end of table.

Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records ¹	Estimated ²
ST. CHARLES, MN								
54	Professional, scientific, & technical services	4	824	371	87	17	68.1	1.6
ST. CLOUD, MN *								
54	Professional, scientific, & technical services	141	78 081	33 782	7 205	1 012	22.5	3.2
541	Professional, scientific, & technical services	141	78 081	33 782	7 205	1 012	22.5	3.2
5411	Legal services	46	26 942	13 229	2 722	316	13.6	3.4
54111	Offices of lawyers	43	D	D	D	e	D	D
541110	Offices of lawyers	43	D	D	D	e	D	D
5411101	Offices of lawyers (except legal aid societies)	43	D	D	D	e	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services	26	14 469	6 889	1 441	239	21.2	3.7
54121	Accounting, tax return prep, bookkeeping, & payroll services	26	14 469	6 889	1 441	239	21.2	3.7
541211	Offices of certified public accountants	15	13 735	6 691	1 389	222	18.4	2.5
5413	Architectural, engineering, & related services	20	13 777	6 019	1 301	178	22.1	3.3
54131	Architectural services	7	D	D	D	b	D	D
541310	Architectural services	7	D	D	D	b	D	D
5414	Specialized design services	7	1 744	358	81	15	47.9	—
5415	Computer systems design & related services	8	5 230	2 160	468	64	20.7	.1
54151	Computer systems design & related services	8	5 230	2 160	468	64	20.7	.1
5418	Advertising & related services	20	13 657	4 414	1 025	155	34.0	.9
54189	Other services related to advertising	3	D	D	D	a	D	D
541890	Other services related to advertising	3	D	D	D	a	D	D
ST. CLOUD, MN (BENTON COUNTY PART) *								
54	Professional, scientific, & technical services	7	6 741	2 907	709	91	2.0	6.1
541	Professional, scientific, & technical services	7	6 741	2 907	709	91	2.0	6.1
5418	Advertising & related services	1	D	D	D	b	D	D
ST. CLOUD, MN (STEARNS COUNTY PART) *								
54	Professional, scientific, & technical services	134	71 340	30 875	6 496	921	24.4	2.9
541	Professional, scientific, & technical services	134	71 340	30 875	6 496	921	24.4	2.9
5411	Legal services	45	D	D	D	e	D	D
54111	Offices of lawyers	42	D	D	D	e	D	D
541110	Offices of lawyers	42	D	D	D	e	D	D
5411101	Offices of lawyers (except legal aid societies)	42	D	D	D	e	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services	26	14 469	6 889	1 441	239	21.2	3.7
54121	Accounting, tax return prep, bookkeeping, & payroll services	26	14 469	6 889	1 441	239	21.2	3.7
541211	Offices of certified public accountants	15	13 735	6 691	1 389	222	18.4	2.5
5413	Architectural, engineering, & related services	19	D	D	D	c	D	D
54131	Architectural services	7	D	D	D	b	D	D
541310	Architectural services	7	D	D	D	b	D	D
5414	Specialized design services	6	D	D	D	a	D	D
5418	Advertising & related services	19	D	D	D	c	D	D
54189	Other services related to advertising	3	D	D	D	a	D	D
541890	Other services related to advertising	3	D	D	D	a	D	D
ST. FRANCIS, MN								
54	Professional, scientific, & technical services	1	D	D	D	a	D	D
ST. JAMES, MN								
54	Professional, scientific, & technical services	10	D	D	D	b	D	D
541	Professional, scientific, & technical services	10	D	D	D	b	D	D
ST. JOSEPH, MN								
54	Professional, scientific, & technical services	3	D	D	D	b	D	D

See footnotes at end of table.

Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records ¹	Estimated ²
ST. LOUIS PARK, MN								
54	Professional, scientific, & technical services	384	321 204	135 171	30 777	3 228	19.4	3.5
541	Professional, scientific, & technical services	384	321 204	135 171	30 777	3 228	19.4	3.5
5411	Legal services	77	28 017	12 722	2 572	320	55.6	1.8
541111	Offices of lawyers	75	D	D	D	e	D	D
541110	Offices of lawyers	75	D	D	D	e	D	D
5411101	Offices of lawyers (except legal aid societies)	75	D	D	D	e	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services	58	21 777	10 753	2 778	510	36.0	9.0
54121	Accounting, tax return prep, bookkeeping, & payroll services	58	21 777	10 753	2 778	510	36.0	9.0
541211	Offices of certified public accountants	43	17 659	9 013	2 255	227	38.6	8.0
541213	Tax return preparation services	4	D	D	D	e	D	D
541219	Other accounting services	11	D	D	D	b	D	D
5413	Architectural, engineering, & related services	35	29 898	14 876	3 526	303	16.7	5.1
54131	Architectural services	10	D	D	D	b	D	D
541310	Architectural services	10	D	D	D	b	D	D
54133	Engineering services	23	22 186	12 394	2 911	234	16.5	5.1
541330	Engineering services	23	22 186	12 394	2 911	234	16.5	5.1
5414	Specialized design services	20	10 628	4 146	954	83	11.4	3.4
54143	Graphic design services	17	D	D	D	b	D	D
541430	Graphic design services	17	D	D	D	b	D	D
5414301	Graphic design services (except commercial art & medical artists) ..	15	D	D	D	b	D	D
5415	Computer systems design & related services	72	129 996	54 121	13 396	1 188	10.6	1.4
54151	Computer systems design & related services	72	129 996	54 121	13 396	1 188	10.6	1.4
541511	Custom computer programming services	31	33 298	16 751	4 829	469	24.9	3.2
541512	Computer systems design services	35	95 578	36 859	8 487	707	5.2	.7
5415121	Computer systems integrators	12	79 284	27 311	6 554	475	3.4	.7
5415122	Computer systems consultants (except systems integrators)	23	16 294	9 548	1 933	232	13.9	.4
5416	Management, scientific, & technical consulting services	66	31 248	15 893	2 489	244	28.4	1.5
54161	Management consulting services	57	29 787	15 112	2 326	222	27.1	1.6
541611	Administrative management & general management consulting service	20	10 998	7 691	903	66	31.6	.1
541612	Human resources & executive search consulting services	18	10 633	5 212	962	90	22.6	1.2
5416122	Executive placement services	13	5 791	3 242	530	37	37.4	2.3
5416123	Human resources & personnel management consulting	5	4 842	1 970	432	53	4.9	—
541613	Marketing consulting services	17	D	D	D	b	D	D
5418	Advertising & related services	35	43 082	12 595	3 028	358	19.9	6.5
54181	Advertising agencies	15	22 164	5 905	1 393	115	6.7	4.7
541810	Advertising agencies	15	22 164	5 905	1 393	115	6.7	4.7
54189	Other services related to advertising	11	D	D	D	b	D	D
541890	Other services related to advertising	11	D	D	D	b	D	D
5418902	Advertising specialties goods distributor	10	D	D	D	b	D	D
5419	Other professional, scientific, & technical services	16	25 320	9 542	1 958	212	5.7	1.7
54191	Marketing research & public opinion polling	8	23 585	8 929	1 731	199	5.1	1.2
541910	Marketing research & public opinion polling	8	23 585	8 929	1 731	199	5.1	1.2
54192	Photographic services	8	1 735	613	227	13	14.0	9.3
ST. MICHAEL, MN								
54	Professional, scientific, & technical services	5	1 576	440	87	13	100.0	—
541	Professional, scientific, & technical services	5	1 576	440	87	13	100.0	—
ST. PAUL, MN								
54	Professional, scientific, & technical services	803	646 456	290 909	65 333	6 333	19.1	4.4
541	Professional, scientific, & technical services	803	646 456	290 909	65 333	6 333	19.1	4.4
5411	Legal services	247	178 931	82 514	16 810	1 651	17.2	3.3
541111	Offices of lawyers	242	176 779	81 494	16 555	1 604	17.0	3.4
541110	Offices of lawyers	242	176 779	81 494	16 555	1 604	17.0	3.4
5411101	Offices of lawyers (except legal aid societies)	242	176 779	81 494	16 555	1 604	17.0	3.4
5412	Accounting, tax return prep, bookkeeping, & payroll services	56	50 317	21 387	5 720	638	9.2	3.0
54121	Accounting, tax return prep, bookkeeping, & payroll services	56	50 317	21 387	5 720	638	9.2	3.0
541211	Offices of certified public accountants	28	39 007	16 603	4 093	411	6.0	3.2
541213	Tax return preparation services	10	1 123	459	190	63	62.7	—
541219	Other accounting services	16	D	D	D	c	D	D
5413	Architectural, engineering, & related services	102	199 364	86 312	19 216	1 802	9.7	2.6
54131	Architectural services	37	46 768	21 146	3 462	398	5.6	.1
541310	Architectural services	37	46 768	21 146	3 462	398	5.6	.1
54133	Engineering services	50	129 548	56 255	13 628	1 133	11.3	3.7
541330	Engineering services	50	129 548	56 255	13 628	1 133	11.3	3.7
54134	Drafting services	2	D	D	D	b	D	D
541340	Drafting services	2	D	D	D	b	D	D
54138	Testing laboratories	7	D	D	D	c	D	D
541380	Testing laboratories	7	D	D	D	c	D	D
5414	Specialized design services	45	28 465	10 810	2 587	297	32.6	.3
54141	Interior design services	9	D	D	D	b	D	D
541410	Interior design services	9	D	D	D	b	D	D
54143	Graphic design services	36	D	D	D	e	D	D
541430	Graphic design services	36	D	D	D	e	D	D
5414301	Graphic design services (except commercial art & medical artists) ..	32	D	D	D	c	D	D
5414302	Commercial art	4	D	D	D	b	D	D

See footnotes at end of table.

Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records ¹	Estimated ²
ST. PAUL, MN—Con.								
54	Professional, scientific, & technical services—Con.							
541	Professional, scientific, & technical services—Con.							
5415	Computer systems design & related services	125	84 741	46 183	10 726	803	19.1	7.9
54151	Computer systems design & related services	125	84 741	46 183	10 726	803	19.1	7.9
541511	Custom computer programming services	61	55 989	33 959	8 007	579	9.7	3.1
541512	Computer systems design services	45	23 174	9 598	2 189	173	37.6	19.4
5415122	Computer systems consultants (except systems integrators)	39	D	D	D	c	D	D
541519	Other computer related services	18	D	D	D	b	D	D
5416	Management, scientific, & technical consulting services	134	61 463	28 870	6 279	687	40.9	8.2
54161	Management consulting services	100	48 732	24 454	5 220	555	37.7	8.9
541611	Administrative management & general management consulting service	47	28 001	14 884	3 502	314	20.7	8.1
541612	Human resources & executive search consulting services	21	7 506	4 273	861	129	61.4	13.8
5416122	Executive placement services	9	4 641	2 909	684	114	50.5	10.8
541613	Marketing consulting services	24	9 981	3 661	642	63	60.7	10.3
54162	Environmental consulting services	10	4 519	1 703	471	58	73.7	—
541620	Environmental consulting services	10	4 519	1 703	471	58	73.7	—
54169	Other scientific & technical consulting services	24	8 212	2 713	588	74	41.5	8.8
541690	Other scientific & technical consulting services	24	8 212	2 713	588	74	41.5	8.8
5418	Advertising & related services	59	32 338	11 218	3 336	333	40.4	4.7
54182	Public relations agencies	19	8 232	4 493	1 544	92	34.1	3.4
541820	Public relations agencies	19	8 232	4 493	1 544	92	34.1	3.4
54189	Other services related to advertising	11	D	D	D	b	D	D
541890	Other services related to advertising	11	D	D	D	b	D	D
5419	Other professional, scientific, & technical services	25	8 513	2 117	384	102	47.4	25.7
54192	Photographic services	17	3 805	832	153	45	62.6	20.3
541921	Photographic studios, portrait	11	D	D	D	b	D	D
ST. PAUL PARK, MN								
54	Professional, scientific, & technical services	2	D	D	D	a	D	D
ST. PETER, MN								
54	Professional, scientific, & technical services	11	2 022	817	169	57	39.3	.8
541	Professional, scientific, & technical services	11	2 022	817	169	57	39.3	.8
SARTELL, MN *								
54	Professional, scientific, & technical services	5	755	193	47	9	77.5	1.5
SARTELL, MN (STEARNS COUNTY PART) *								
54	Professional, scientific, & technical services	5	755	193	47	9	77.5	1.5
SAUK CENTRE, MN								
54	Professional, scientific, & technical services	8	1 173	400	105	27	71.0	—
541	Professional, scientific, & technical services	8	1 173	400	105	27	71.0	—
SAUK RAPIDS, MN								
54	Professional, scientific, & technical services	15	5 641	2 405	497	84	58.6	—
541	Professional, scientific, & technical services	15	5 641	2 405	497	84	58.6	—
5413	Architectural, engineering, & related services	6	D	D	D	b	D	D
SAVAGE, MN								
54	Professional, scientific, & technical services	48	7 721	2 736	472	65	52.5	17.5
541	Professional, scientific, & technical services	48	7 721	2 736	472	65	52.5	17.5
5413	Architectural, engineering, & related services	9	1 653	781	158	19	16.2	15.1
SHAKOPEE, MN								
54	Professional, scientific, & technical services	31	10 326	3 904	820	131	39.1	10.3
541	Professional, scientific, & technical services	31	10 326	3 904	820	131	39.1	10.3
5412	Accounting, tax return prep, bookkeeping, & payroll services	9	1 889	1 149	237	50	58.7	41.3
54121	Accounting, tax return prep, bookkeeping, & payroll services	9	1 889	1 149	237	50	58.7	41.3
5413	Architectural, engineering, & related services	7	2 444	1 255	291	37	23.4	—
5414	Specialized design services	1	D	D	D	a	D	D
54143	Graphic design services	1	D	D	D	a	D	D
541430	Graphic design services	1	D	D	D	a	D	D

See footnotes at end of table.

Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.

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NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records ¹	Estimated ²
SHOREVIEW, MN								
54	Professional, scientific, & technical services	76	37 272	17 408	3 823	425	28.7	3.1
541	Professional, scientific, & technical services	76	37 272	17 408	3 823	425	28.7	3.1
5411	Legal services	8	3 838	1 346	285	35	16.4	—
5412	Accounting, tax return prep, bookkeeping, & payroll services	6	2 221	809	159	27	29.7	—
54121	Accounting, tax return prep, bookkeeping, & payroll services	6	2 221	809	159	27	29.7	—
5413	Architectural, engineering, & related services	12	2 963	1 262	266	43	93.3	—
5415	Computer systems design & related services	26	19 685	11 179	2 479	237	25.3	2.3
54151	Computer systems design & related services	26	19 685	11 179	2 479	237	25.3	2.3
541511	Custom computer programming services	16	16 252	9 239	2 040	205	19.9	2.8
5418	Advertising & related services	3	D	D	D	b	D	D
54189	Other services related to advertising	1	D	D	D	a	D	D
541890	Other services related to advertising	1	D	D	D	a	D	D
SHOREWOOD, MN								
54	Professional, scientific, & technical services	31	6 725	2 318	376	45	70.0	12.6
541	Professional, scientific, & technical services	31	6 725	2 318	376	45	70.0	12.6
5415	Computer systems design & related services	10	3 920	1 261	238	21	66.2	19.8
54151	Computer systems design & related services	10	3 920	1 261	238	21	66.2	19.8
SLEEPY EYE, MN								
54	Professional, scientific, & technical services	7	1 974	909	162	33	6.1	1.6
541	Professional, scientific, & technical services	7	1 974	909	162	33	6.1	1.6
SOUTH ST. PAUL, MN								
54	Professional, scientific, & technical services	29	19 862	8 799	2 653	300	28.1	.3
541	Professional, scientific, & technical services	29	19 862	8 799	2 653	300	28.1	.3
5411	Legal services	5	3 798	2 113	570	46	26.5	—
54111	Offices of lawyers	5	3 798	2 113	570	46	26.5	—
541110	Offices of lawyers	5	3 798	2 113	570	46	26.5	—
5411101	Offices of lawyers (except legal aid societies)	5	3 798	2 113	570	46	26.5	—
5412	Accounting, tax return prep, bookkeeping, & payroll services	8	3 643	3 145	1 062	118	26.4	—
54121	Accounting, tax return prep, bookkeeping, & payroll services	8	3 643	3 145	1 062	118	26.4	—
5416	Management, scientific, & technical consulting services	5	D	D	D	b	D	D
54161	Management consulting services	4	D	D	D	b	D	D
5418	Advertising & related services	1	D	D	D	b	D	D
54189	Other services related to advertising	1	D	D	D	b	D	D
541890	Other services related to advertising	1	D	D	D	b	D	D
5418902	Advertising specialties goods distributor	1	D	D	D	b	D	D
SPRING LAKE PARK, MN *								
54	Professional, scientific, & technical services	13	2 568	1 342	277	27	87.7	4.7
541	Professional, scientific, & technical services	13	2 568	1 342	277	27	87.7	4.7
5413	Architectural, engineering, & related services	5	1 901	1 053	246	22	96.0	—
SPRING LAKE PARK, MN (ANOKA COUNTY PART) *								
54	Professional, scientific, & technical services	13	2 568	1 342	277	27	87.7	4.7
541	Professional, scientific, & technical services	13	2 568	1 342	277	27	87.7	4.7
5413	Architectural, engineering, & related services	5	1 901	1 053	246	22	96.0	—
STAPLES, MN *								
54	Professional, scientific, & technical services	6	2 089	893	204	35	13.5	—
541	Professional, scientific, & technical services	6	2 089	893	204	35	13.5	—
STAPLES, MN (TODD COUNTY PART) *								
54	Professional, scientific, & technical services	6	2 089	893	204	35	13.5	—
541	Professional, scientific, & technical services	6	2 089	893	204	35	13.5	—
STEWARTVILLE, MN								
54	Professional, scientific, & technical services	5	547	55	7	5	53.6	—

See footnotes at end of table.

Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.

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NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records ¹	Estimated ²
STILLWATER, MN								
54	Professional, scientific, & technical services	83	21 698	9 833	1 844	272	52.4	2.7
541	Professional, scientific, & technical services	83	21 698	9 833	1 844	272	52.4	2.7
5411	Legal services	16	4 743	1 656	385	54	17.7	6.0
54111	Offices of lawyers	14	D	D	D	b	D	D
541110	Offices of lawyers	14	D	D	D	b	D	D
5411101	Offices of lawyers (except legal aid societies)	14	D	D	D	b	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services	12	1 533	720	170	41	73.9	—
54121	Accounting, tax return prep, bookkeeping, & payroll services	12	1 533	720	170	41	73.9	—
5413	Architectural, engineering, & related services	13	4 123	2 080	419	50	34.1	—
5416	Management, scientific, & technical consulting services	12	4 787	2 274	269	31	93.0	3.3
5419	Other professional, scientific, & technical services	7	D	D	D	b	D	D
THIEF RIVER FALLS, MN								
54	Professional, scientific, & technical services	19	D	D	D	b	D	D
541	Professional, scientific, & technical services	19	D	D	D	b	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services	5	D	D	D	b	D	D
54121	Accounting, tax return prep, bookkeeping, & payroll services	5	D	D	D	b	D	D
TWO HARBORS, MN								
54	Professional, scientific, & technical services	7	780	277	64	24	79.9	—
VADNAIS HEIGHTS, MN								
54	Professional, scientific, & technical services	43	32 001	10 872	3 761	354	23.9	1.0
541	Professional, scientific, & technical services	43	32 001	10 872	3 761	354	23.9	1.0
5413	Architectural, engineering, & related services	9	10 051	5 143	1 076	130	2.8	1.3
54133	Engineering services	8	D	D	D	b	D	D
541330	Engineering services	8	D	D	D	b	D	D
5416	Management, scientific, & technical consulting services	10	D	D	D	c	D	D
54162	Environmental consulting services	1	D	D	D	c	D	D
541620	Environmental consulting services	1	D	D	D	c	D	D
5418	Advertising & related services	4	4 364	909	207	27	71.0	—
VICTORIA, MN								
54	Professional, scientific, & technical services	12	4 402	1 478	416	30	31.1	63.8
541	Professional, scientific, & technical services	12	4 402	1 478	416	30	31.1	63.8
VIRGINIA, MN								
54	Professional, scientific, & technical services	21	12 431	5 515	1 189	197	29.1	7.4
541	Professional, scientific, & technical services	21	12 431	5 515	1 189	197	29.1	7.4
5411	Legal services	9	3 555	1 683	345	64	25.0	25.9
54111	Offices of lawyers	9	3 555	1 683	345	64	25.0	25.9
541110	Offices of lawyers	9	3 555	1 683	345	64	25.0	25.9
5411101	Offices of lawyers (except legal aid societies)	9	3 555	1 683	345	64	25.0	25.9
5412	Accounting, tax return prep, bookkeeping, & payroll services	4	2 103	1 231	322	38	14.3	—
54121	Accounting, tax return prep, bookkeeping, & payroll services	4	2 103	1 231	322	38	14.3	—
5416	Management, scientific, & technical consulting services	2	D	D	D	b	D	D
WABASHA, MN								
54	Professional, scientific, & technical services	7	1 854	406	93	18	81.1	—
541	Professional, scientific, & technical services	7	1 854	406	93	18	81.1	—
WACONIA, MN								
54	Professional, scientific, & technical services	19	7 128	2 489	581	155	64.2	6.3
541	Professional, scientific, & technical services	19	7 128	2 489	581	155	64.2	6.3
5412	Accounting, tax return prep, bookkeeping, & payroll services	6	1 306	344	84	22	100.0	—
54121	Accounting, tax return prep, bookkeeping, & payroll services	6	1 306	344	84	22	100.0	—
WADENA, MN *								
54	Professional, scientific, & technical services	14	2 448	716	190	52	37.6	3.5
541	Professional, scientific, & technical services	14	2 448	716	190	52	37.6	3.5
WADENA, MN (WADENA COUNTY PART) *								
54	Professional, scientific, & technical services	14	2 448	716	190	52	37.6	3.5
541	Professional, scientific, & technical services	14	2 448	716	190	52	37.6	3.5

See footnotes at end of table.

Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.

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NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records ¹	Estimated ²
WAITE PARK, MN								
54	Professional, scientific, & technical services	18	14 137	5 459	1 236	155	30.7	1.5
541	Professional, scientific, & technical services	18	14 137	5 459	1 236	155	30.7	1.5
5415	Computer systems design & related services	4	9 621	3 697	842	83	20.7	—
54151	Computer systems design & related services	4	9 621	3 697	842	83	20.7	—
541512	Computer systems design services	3	D	D	D	b	D	D
WASECA, MN								
54	Professional, scientific, & technical services	24	4 003	1 378	354	84	46.4	3.8
541	Professional, scientific, & technical services	24	4 003	1 378	354	84	46.4	3.8
5412	Accounting, tax return prep, bookkeeping, & payroll services	8	D	D	D	b	D	D
54121	Accounting, tax return prep, bookkeeping, & payroll services	8	D	D	D	b	D	D
WATERTOWN, MN								
54	Professional, scientific, & technical services	2	D	D	D	a	D	D
WAYZATA, MN								
54	Professional, scientific, & technical services	93	101 564	28 035	5 682	781	19.5	4.8
541	Professional, scientific, & technical services	93	101 564	28 035	5 682	781	19.5	4.8
5411	Legal services	25	13 356	5 223	1 142	114	30.9	.5
54111	Offices of lawyers	24	D	D	D	c	D	D
541110	Offices of lawyers	24	D	D	D	c	D	D
5411101	Offices of lawyers (except legal aid societies)	24	D	D	D	c	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services	11	5 809	2 399	563	73	15.5	15.6
54121	Accounting, tax return prep, bookkeeping, & payroll services	11	5 809	2 399	563	73	15.5	15.6
541211	Offices of certified public accountants	8	5 217	1 961	463	61	12.9	10.3
5413	Architectural, engineering, & related services	10	D	D	D	b	D	D
5414	Specialized design services	9	9 299	2 307	412	52	18.6	.7
54141	Interior design services	7	D	D	D	b	D	D
541410	Interior design services	7	D	D	D	b	D	D
54143	Graphic design services	2	D	D	D	b	D	D
541430	Graphic design services	2	D	D	D	b	D	D
5414301	Graphic design services (except commercial art & medical artists) ..	2	D	D	D	b	D	D
5415	Computer systems design & related services	8	D	D	D	e	D	D
54151	Computer systems design & related services	8	D	D	D	e	D	D
541512	Computer systems design services	3	D	D	D	e	D	D
5415122	Computer systems consultants (except systems integrators)	2	D	D	D	e	D	D
5416	Management, scientific, & technical consulting services	22	13 622	4 663	816	84	53.1	1.8
54161	Management consulting services	20	D	D	D	b	D	D
541612	Human resources & executive search consulting services	8	D	D	D	b	D	D
5416122	Executive placement services	6	D	D	D	b	D	D
541613	Marketing consulting services	8	D	D	D	b	D	D
5418	Advertising & related services	7	4 630	1 105	232	25	27.3	—
5419	Other professional, scientific, & technical services	1	D	D	D	a	D	D
WEST ST. PAUL, MN								
54	Professional, scientific, & technical services	53	15 582	5 720	1 262	170	43.3	12.1
541	Professional, scientific, & technical services	53	15 582	5 720	1 262	170	43.3	12.1
5412	Accounting, tax return prep, bookkeeping, & payroll services	15	2 405	1 135	319	42	56.8	15.5
54121	Accounting, tax return prep, bookkeeping, & payroll services	15	2 405	1 135	319	42	56.8	15.5
541219	Other accounting services	9	1 354	682	172	23	26.3	24.6
5413	Architectural, engineering, & related services	7	1 979	663	113	12	96.8	1.1
5415	Computer systems design & related services	12	5 193	1 421	274	23	30.2	—
54151	Computer systems design & related services	12	5 193	1 421	274	23	30.2	—
541519	Other computer related services	3	D	D	D	a	D	D
5416	Management, scientific, & technical consulting services	7	3 587	1 650	348	55	33.8	34.2
54161	Management consulting services	7	3 587	1 650	348	55	33.8	34.2
WHITE BEAR, MN								
54	Professional, scientific, & technical services	22	7 793	2 103	480	63	17.7	3.4
541	Professional, scientific, & technical services	22	7 793	2 103	480	63	17.7	3.4
5416	Management, scientific, & technical consulting services	4	D	D	D	b	D	D
54162	Environmental consulting services	2	D	D	D	b	D	D
541620	Environmental consulting services	2	D	D	D	b	D	D

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							From administrative records ¹	Estimated ²
WHITE BEAR LAKE, MN *								
54	Professional, scientific, & technical services	86	52 815	22 851	4 914	564	32.5	6.4
541	Professional, scientific, & technical services	86	52 815	22 851	4 914	564	32.5	6.4
5411	Legal services	18	3 531	962	229	48	39.8	—
5412	Accounting, tax return prep, bookkeeping, & payroll services	9	5 408	1 667	417	65	16.2	.6
54121	Accounting, tax return prep, bookkeeping, & payroll services	9	5 408	1 667	417	65	16.2	.6
541211	Offices of certified public accountants	4	D	D	D	b	D	D
5413	Architectural, engineering, & related services	13	28 741	14 977	3 137	304	31.5	.6
54133	Engineering services	9	27 296	14 493	3 012	283	28.5	—
541330	Engineering services	9	27 296	14 493	3 012	283	28.5	—
5414	Specialized design services	6	2 357	490	105	14	44.0	—
5415	Computer systems design & related services	18	5 538	2 042	380	36	70.8	13.1
54151	Computer systems design & related services	18	5 538	2 042	380	36	70.8	13.1
5418	Advertising & related services	9	2 455	719	146	32	18.0	—
WHITE BEAR LAKE, MN (RAMSEY COUNTY PART) *								
54	Professional, scientific, & technical services	85	D	D	D	f	D	D
541	Professional, scientific, & technical services	85	D	D	D	f	D	D
5411	Legal services	17	D	D	D	b	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services	9	5 408	1 667	417	65	16.2	.6
54121	Accounting, tax return prep, bookkeeping, & payroll services	9	5 408	1 667	417	65	16.2	.6
541211	Offices of certified public accountants	4	D	D	D	b	D	D
5413	Architectural, engineering, & related services	13	28 741	14 977	3 137	304	31.5	.6
54133	Engineering services	9	27 296	14 493	3 012	283	28.5	—
541330	Engineering services	9	27 296	14 493	3 012	283	28.5	—
5414	Specialized design services	6	2 357	490	105	14	44.0	—
5415	Computer systems design & related services	18	5 538	2 042	380	36	70.8	13.1
54151	Computer systems design & related services	18	5 538	2 042	380	36	70.8	13.1
5418	Advertising & related services	9	2 455	719	146	32	18.0	—
WHITE BEAR LAKE, MN (WASHINGTON COUNTY PART) *								
54	Professional, scientific, & technical services	1	D	D	D	a	D	D
WILLMAR, MN								
54	Professional, scientific, & technical services	52	22 358	7 975	1 837	276	30.9	18.4
541	Professional, scientific, & technical services	52	22 358	7 975	1 837	276	30.9	18.4
5411	Legal services	14	D	D	D	b	D	D
54111	Offices of lawyers	12	D	D	D	b	D	D
541110	Offices of lawyers	12	D	D	D	b	D	D
5411101	Offices of lawyers (except legal aid societies)	12	D	D	D	b	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services	9	4 338	1 167	288	56	53.4	—
54121	Accounting, tax return prep, bookkeeping, & payroll services	9	4 338	1 167	288	56	53.4	—
541211	Offices of certified public accountants	5	D	D	D	b	D	D
5413	Architectural, engineering, & related services	9	4 173	1 699	379	49	3.7	—
5415	Computer systems design & related services	5	D	D	D	b	D	D
54151	Computer systems design & related services	5	D	D	D	b	D	D
WINDOM, MN								
54	Professional, scientific, & technical services	11	1 820	876	172	34	66.8	2.1
541	Professional, scientific, & technical services	11	1 820	876	172	34	66.8	2.1
WINONA, MN								
54	Professional, scientific, & technical services	57	12 907	4 125	948	197	72.8	—
541	Professional, scientific, & technical services	57	12 907	4 125	948	197	72.8	—
5411	Legal services	17	D	D	D	b	D	D
54111	Offices of lawyers	16	D	D	D	b	D	D
541110	Offices of lawyers	16	D	D	D	b	D	D
5411101	Offices of lawyers (except legal aid societies)	16	D	D	D	b	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services	11	D	D	D	b	D	D
54121	Accounting, tax return prep, bookkeeping, & payroll services	11	D	D	D	b	D	D
5413	Architectural, engineering, & related services	10	D	D	D	a	D	D

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							From administrative records ¹	Estimated ²
WOODBURY, MN								
54	Professional, scientific, & technical services	103	33 420	9 739	1 563	227	36.6	3.5
541	Professional, scientific, & technical services	103	33 420	9 739	1 563	227	36.6	3.5
5411	Legal services	15	6 870	3 323	362	72	16.6	5.0
54111	Offices of lawyers	11	4 973	2 454	190	47	22.9	6.9
541110	Offices of lawyers	11	4 973	2 454	190	47	22.9	6.9
5411101	Offices of lawyers (except legal aid societies)	11	4 973	2 454	190	47	22.9	6.9
5415	Computer systems design & related services	39	7 864	3 215	599	55	91.3	1.7
54151	Computer systems design & related services	39	7 864	3 215	599	55	91.3	1.7
541512	Computer systems design services	15	D	D	D	b	D	D
5415122	Computer systems consultants (except systems integrators)	13	4 332	1 310	281	20	100.0	—
5416	Management, scientific, & technical consulting services	18	13 087	1 495	295	31	12.1	—
54161	Management consulting services	15	12 926	1 416	268	29	11.8	—
541618	Other management consulting services	2	D	D	D	a	D	D
5418	Advertising & related services	3	D	D	D	a	D	D
54189	Other services related to advertising	2	D	D	D	a	D	D
541890	Other services related to advertising	2	D	D	D	a	D	D
WORTHINGTON, MN								
54	Professional, scientific, & technical services	20	4 728	1 448	353	84	20.7	3.3
541	Professional, scientific, & technical services	20	4 728	1 448	353	84	20.7	3.3
5411	Legal services	9	2 961	688	167	35	11.6	3.5
54111	Offices of lawyers	8	D	D	D	b	D	D
541110	Offices of lawyers	8	D	D	D	b	D	D
5411101	Offices of lawyers (except legal aid societies)	8	D	D	D	b	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services	9	D	D	D	b	D	D
54121	Accounting, tax return prep, bookkeeping, & payroll services	9	D	D	D	b	D	D
WYOMING, MN								
54	Professional, scientific, & technical services	2	D	D	D	a	D	D
BALANCE OF AITKIN COUNTY, MN								
54	Professional, scientific, & technical services	15	3 148	1 607	269	87	30.1	32.1
541	Professional, scientific, & technical services	15	3 148	1 607	269	87	30.1	32.1
5412	Accounting, tax return prep, bookkeeping, & payroll services	3	D	D	D	b	D	D
54121	Accounting, tax return prep, bookkeeping, & payroll services	3	D	D	D	b	D	D
BALANCE OF ANOKA COUNTY, MN								
54	Professional, scientific, & technical services	40	D	D	D	c	D	D
541	Professional, scientific, & technical services	40	D	D	D	c	D	D
5413	Architectural, engineering, & related services	8	3 625	1 468	265	49	94.6	3.0
BALANCE OF BECKER COUNTY, MN								
54	Professional, scientific, & technical services	11	1 035	295	65	19	60.6	2.4
541	Professional, scientific, & technical services	11	1 035	295	65	19	60.6	2.4
BALANCE OF BELTRAMI COUNTY, MN								
54	Professional, scientific, & technical services	11	1 503	395	82	23	48.0	10.6
541	Professional, scientific, & technical services	11	1 503	395	82	23	48.0	10.6
BALANCE OF BENTON COUNTY, MN								
54	Professional, scientific, & technical services	3	537	119	23	4	100.0	—
BALANCE OF BIG STONE COUNTY, MN								
54	Professional, scientific, & technical services	8	1 516	826	147	28	50.7	.4
541	Professional, scientific, & technical services	8	1 516	826	147	28	50.7	.4
BALANCE OF BLUE EARTH COUNTY, MN								
54	Professional, scientific, & technical services	9	2 507	864	205	27	85.9	—
541	Professional, scientific, & technical services	9	2 507	864	205	27	85.9	—
BALANCE OF BROWN COUNTY, MN								
54	Professional, scientific, & technical services	7	1 045	437	111	21	100.0	—
541	Professional, scientific, & technical services	7	1 045	437	111	21	100.0	—

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							From administrative records ¹	Estimated ²
BALANCE OF CARLTON COUNTY, MN								
54	Professional, scientific, & technical services	15	1 490	524	160	33	68.2	10.8
541	Professional, scientific, & technical services	15	1 490	524	160	33	68.2	10.8
BALANCE OF CARVER COUNTY, MN								
54	Professional, scientific, & technical services	19	D	D	D	b	D	D
541	Professional, scientific, & technical services	19	D	D	D	b	D	D
BALANCE OF CASS COUNTY, MN								
54	Professional, scientific, & technical services	34	6 620	2 503	571	100	65.9	5.5
541	Professional, scientific, & technical services	34	6 620	2 503	571	100	65.9	5.5
5411	Legal services	16	2 924	836	184	43	76.4	8.1
5413	Architectural, engineering, & related services	4	2 259	1 070	250	37	59.8	—
BALANCE OF CHIPPEWA COUNTY, MN								
54	Professional, scientific, & technical services	4	726	308	60	15	67.9	—
BALANCE OF CHISAGO COUNTY, MN								
54	Professional, scientific, & technical services	45	D	D	D	e	D	D
541	Professional, scientific, & technical services	45	D	D	D	e	D	D
5413	Architectural, engineering, & related services	9	D	D	D	b	D	D
5418	Advertising & related services	2	D	D	D	c	D	D
54189	Other services related to advertising	1	D	D	D	c	D	D
541890	Other services related to advertising	1	D	D	D	c	D	D
BALANCE OF CLAY COUNTY, MN								
54	Professional, scientific, & technical services	12	3 519	668	131	39	38.3	59.7
541	Professional, scientific, & technical services	12	3 519	668	131	39	38.3	59.7
5411	Legal services	3	D	D	D	a	D	D
54111	Offices of lawyers	3	D	D	D	a	D	D
541110	Offices of lawyers	3	D	D	D	a	D	D
5411101	Offices of lawyers (except legal aid societies)	3	D	D	D	a	D	D
BALANCE OF CLEARWATER COUNTY, MN								
54	Professional, scientific, & technical services	10	D	D	D	c	D	D
541	Professional, scientific, & technical services	10	D	D	D	c	D	D
5413	Architectural, engineering, & related services	2	D	D	D	c	D	D
54133	Engineering services	1	D	D	D	c	D	D
541330	Engineering services	1	D	D	D	c	D	D
BALANCE OF COOK COUNTY, MN								
54	Professional, scientific, & technical services	13	D	D	D	b	D	D
541	Professional, scientific, & technical services	13	D	D	D	b	D	D
BALANCE OF COTTONWOOD COUNTY, MN								
54	Professional, scientific, & technical services	7	1 628	805	170	32	42.0	—
541	Professional, scientific, & technical services	7	1 628	805	170	32	42.0	—
BALANCE OF CROW WING COUNTY, MN								
54	Professional, scientific, & technical services	38	19 545	4 072	626	119	14.1	18.9
541	Professional, scientific, & technical services	38	19 545	4 072	626	119	14.1	18.9
5412	Accounting, tax return prep, bookkeeping, & payroll services	8	D	D	D	b	D	D
54121	Accounting, tax return prep, bookkeeping, & payroll services	8	D	D	D	b	D	D
5413	Architectural, engineering, & related services	12	D	D	D	b	D	D
54133	Engineering services	7	D	D	D	b	D	D
541330	Engineering services	7	D	D	D	b	D	D
5419	Other professional, scientific, & technical services	4	D	D	D	a	D	D
54199	All other professional, scientific, & technical services	2	D	D	D	a	D	D
541990	All other professional, scientific, & technical services	2	D	D	D	a	D	D
BALANCE OF DAKOTA COUNTY, MN								
54	Professional, scientific, & technical services	18	2 732	1 029	258	27	46.6	20.1
541	Professional, scientific, & technical services	18	2 732	1 029	258	27	46.6	20.1

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							From administrative records ¹	Estimated ²
BALANCE OF DODGE COUNTY, MN								
54	Professional, scientific, & technical services	10	1 273	342	67	22	82.3	—
541	Professional, scientific, & technical services	10	1 273	342	67	22	82.3	—
BALANCE OF DOUGLAS COUNTY, MN								
54	Professional, scientific, & technical services	19	2 433	763	161	33	79.9	10.7
541	Professional, scientific, & technical services	19	2 433	763	161	33	79.9	10.7
BALANCE OF FARIBAUT COUNTY, MN								
54	Professional, scientific, & technical services	12	789	229	61	22	45.6	10.1
BALANCE OF FILLMORE COUNTY, MN								
54	Professional, scientific, & technical services	28	3 477	1 248	341	87	43.1	12.0
541	Professional, scientific, & technical services	28	3 477	1 248	341	87	43.1	12.0
5412	Accounting, tax return prep, bookkeeping, & payroll services	8	999	336	100	31	70.2	—
54121	Accounting, tax return prep, bookkeeping, & payroll services	8	999	336	100	31	70.2	—
BALANCE OF FREEBORN COUNTY, MN								
54	Professional, scientific, & technical services	4	7 135	2 258	547	67	.8	—
541	Professional, scientific, & technical services	4	7 135	2 258	547	67	.8	—
5418	Advertising & related services	1	D	D	D	a	D	D
54189	Other services related to advertising	1	D	D	D	a	D	D
541890	Other services related to advertising	1	D	D	D	a	D	D
BALANCE OF GOODHUE COUNTY, MN								
54	Professional, scientific, & technical services	23	D	D	D	b	D	D
541	Professional, scientific, & technical services	23	D	D	D	b	D	D
BALANCE OF GRANT COUNTY, MN								
54	Professional, scientific, & technical services	9	1 216	698	113	19	24.7	—
541	Professional, scientific, & technical services	9	1 216	698	113	19	24.7	—
BALANCE OF HENNEPIN COUNTY, MN								
54	Professional, scientific, & technical services	81	D	D	D	e	D	D
541	Professional, scientific, & technical services	81	D	D	D	e	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services	13	1 486	600	162	98	82.0	17.2
54121	Accounting, tax return prep, bookkeeping, & payroll services	13	1 486	600	162	98	82.0	17.2
5413	Architectural, engineering, & related services	16	D	D	D	b	D	D
54131	Architectural services	3	D	D	D	a	D	D
541310	Architectural services	3	D	D	D	a	D	D
5414	Specialized design services	10	2 005	521	116	21	63.3	—
5415	Computer systems design & related services	15	D	D	D	b	D	D
54151	Computer systems design & related services	15	D	D	D	b	D	D
5418	Advertising & related services	7	D	D	D	b	D	D
54189	Other services related to advertising	2	D	D	D	b	D	D
541890	Other services related to advertising	2	D	D	D	b	D	D
BALANCE OF HOUSTON COUNTY, MN								
54	Professional, scientific, & technical services	7	635	149	53	20	54.5	7.2
BALANCE OF HUBBARD COUNTY, MN								
54	Professional, scientific, & technical services	6	571	111	18	15	27.7	72.3
BALANCE OF ISANTI COUNTY, MN								
54	Professional, scientific, & technical services	26	6 853	2 402	431	78	86.1	2.9
541	Professional, scientific, & technical services	26	6 853	2 402	431	78	86.1	2.9
5413	Architectural, engineering, & related services	7	D	D	D	b	D	D

See footnotes at end of table.

Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records ¹	Estimated ²
BALANCE OF ITASCA COUNTY, MN								
54	Professional, scientific, & technical services	25	7 036	2 953	470	82	20.6	2.1
541	Professional, scientific, & technical services	25	7 036	2 953	470	82	20.6	2.1
5416	Management, scientific, & technical consulting services	7	D	D	D	b	D	D
54161	Management consulting services	7	D	D	D	b	D	D
5419	Other professional, scientific, & technical services	1	D	D	D	a	D	D
54192	Photographic services	1	D	D	D	a	D	D
541921	Photographic studios, portrait	1	D	D	D	a	D	D
BALANCE OF JACKSON COUNTY, MN								
54	Professional, scientific, & technical services	4	D	D	D	a	D	D
541	Professional, scientific, & technical services	4	D	D	D	a	D	D
BALANCE OF KANABEC COUNTY, MN								
54	Professional, scientific, & technical services	1	D	D	D	a	D	D
BALANCE OF KANDIYOHI COUNTY, MN								
54	Professional, scientific, & technical services	22	5 067	1 748	401	105	75.8	1.6
541	Professional, scientific, & technical services	22	5 067	1 748	401	105	75.8	1.6
5413	Architectural, engineering, & related services	6	2 019	757	161	35	97.7	—
BALANCE OF KITTSON COUNTY, MN								
54	Professional, scientific, & technical services	5	1 600	877	115	23	9.9	—
541	Professional, scientific, & technical services	5	1 600	877	115	23	9.9	—
BALANCE OF KOOCHICHING COUNTY, MN								
54	Professional, scientific, & technical services	5	342	110	21	10	100.0	—
BALANCE OF LAC QUI PARLE COUNTY, MN								
54	Professional, scientific, & technical services	10	D	D	D	b	D	D
541	Professional, scientific, & technical services	10	D	D	D	b	D	D
BALANCE OF LAKE COUNTY, MN								
54	Professional, scientific, & technical services	3	607	33	6	3	D	11.4
BALANCE OF LAKE OF THE WOODS COUNTY, MN								
54	Professional, scientific, & technical services	4	D	D	D	a	D	D
BALANCE OF LE SUEUR COUNTY, MN								
54	Professional, scientific, & technical services	6	D	D	D	e	D	D
541	Professional, scientific, & technical services	6	D	D	D	e	D	D
5415	Computer systems design & related services	1	D	D	D	e	D	D
54151	Computer systems design & related services	1	D	D	D	e	D	D
541511	Custom computer programming services	1	D	D	D	e	D	D
BALANCE OF LINCOLN COUNTY, MN								
54	Professional, scientific, & technical services	5	D	D	D	a	D	D
BALANCE OF LYON COUNTY, MN								
54	Professional, scientific, & technical services	8	2 575	1 217	260	36	16.9	14.1
541	Professional, scientific, & technical services	8	2 575	1 217	260	36	16.9	14.1
BALANCE OF MCLEOD COUNTY, MN								
54	Professional, scientific, & technical services	7	661	187	28	12	75.6	14.1
BALANCE OF MAHNOMEN COUNTY, MN								
54	Professional, scientific, & technical services	4	D	D	D	a	D	D
BALANCE OF MARSHALL COUNTY, MN								
54	Professional, scientific, & technical services	9	1 479	551	138	28	82.6	—
541	Professional, scientific, & technical services	9	1 479	551	138	28	82.6	—

See footnotes at end of table.

Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records ¹	Estimated ²
BALANCE OF MARTIN COUNTY, MN								
54	Professional, scientific, & technical services	4	D	D	D	b	D	D
541	Professional, scientific, & technical services	4	D	D	D	b	D	D
5415	Computer systems design & related services	1	D	D	D	b	D	D
54151	Computer systems design & related services	1	D	D	D	b	D	D
541512	Computer systems design services	1	D	D	D	b	D	D
BALANCE OF MEEKER COUNTY, MN								
54	Professional, scientific, & technical services	11	1 905	720	168	30	40.7	36.7
541	Professional, scientific, & technical services	11	1 905	720	168	30	40.7	36.7
BALANCE OF MILLE LACS COUNTY, MN								
54	Professional, scientific, & technical services	15	D	D	D	b	D	D
541	Professional, scientific, & technical services	15	D	D	D	b	D	D
BALANCE OF MORRISON COUNTY, MN								
54	Professional, scientific, & technical services	6	779	316	103	21	100.0	—
BALANCE OF MOWER COUNTY, MN								
54	Professional, scientific, & technical services	8	857	485	88	17	40.8	7.0
BALANCE OF MURRAY COUNTY, MN								
54	Professional, scientific, & technical services	14	5 223	2 043	409	89	26.1	7.9
541	Professional, scientific, & technical services	14	5 223	2 043	409	89	26.1	7.9
5413	Architectural, engineering, & related services	1	D	D	D	b	D	D
BALANCE OF NICOLLET COUNTY, MN								
54	Professional, scientific, & technical services	3	1 753	347	71	39	D	—
541	Professional, scientific, & technical services	3	1 753	347	71	39	D	—
5413	Architectural, engineering, & related services	2	D	D	D	b	D	D
BALANCE OF NOBLES COUNTY, MN								
54	Professional, scientific, & technical services	5	188	50	7	3	71.3	5.9
BALANCE OF NORMAN COUNTY, MN								
54	Professional, scientific, & technical services	6	4 971	2 401	435	55	15.8	21.5
541	Professional, scientific, & technical services	6	4 971	2 401	435	55	15.8	21.5
5416	Management, scientific, & technical consulting services	1	D	D	D	b	D	D
54161	Management consulting services	1	D	D	D	b	D	D
BALANCE OF OLMSTED COUNTY, MN								
54	Professional, scientific, & technical services	14	8 376	2 224	439	56	86.4	5.8
541	Professional, scientific, & technical services	14	8 376	2 224	439	56	86.4	5.8
5418	Advertising & related services	2	D	D	D	b	D	D
54189	Other services related to advertising	2	D	D	D	b	D	D
541890	Other services related to advertising	2	D	D	D	b	D	D
5418903	Sign painting & lettering shop	2	D	D	D	b	D	D
BALANCE OF OTTER TAIL COUNTY, MN								
54	Professional, scientific, & technical services	33	5 415	1 623	367	89	46.9	28.0
541	Professional, scientific, & technical services	33	5 415	1 623	367	89	46.9	28.0
BALANCE OF PENNINGTON COUNTY, MN								
54	Professional, scientific, & technical services	1	D	D	D	a	D	D
BALANCE OF PINE COUNTY, MN								
54	Professional, scientific, & technical services	8	963	312	53	19	94.9	—
541	Professional, scientific, & technical services	8	963	312	53	19	94.9	—
BALANCE OF PIPESTONE COUNTY, MN								
54	Professional, scientific, & technical services	6	510	90	21	13	72.9	—

See footnotes at end of table.

Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records ¹	Estimated ²
BALANCE OF POLK COUNTY, MN								
54	Professional, scientific, & technical services	7	1 029	451	121	28	56.2	28.5
541	Professional, scientific, & technical services	7	1 029	451	121	28	56.2	28.5
BALANCE OF POPE COUNTY, MN								
54	Professional, scientific, & technical services	4	405	126	23	11	50.4	49.6
BALANCE OF RAMSEY COUNTY, MN								
54	Professional, scientific, & technical services	1	D	D	D	a	D	D
BALANCE OF RED LAKE COUNTY, MN								
54	Professional, scientific, & technical services	3	D	D	D	a	D	D
BALANCE OF REDWOOD COUNTY, MN								
54	Professional, scientific, & technical services	5	266	65	19	8	79.7	—
BALANCE OF RENVILLE COUNTY, MN								
54	Professional, scientific, & technical services	13	5 651	2 678	448	61	63.3	2.3
541	Professional, scientific, & technical services	13	5 651	2 678	448	61	63.3	2.3
5412	Accounting, tax return prep, bookkeeping, & payroll services	4	D	D	D	b	D	D
54121	Accounting, tax return prep, bookkeeping, & payroll services	4	D	D	D	b	D	D
BALANCE OF RICE COUNTY, MN								
54	Professional, scientific, & technical services	13	1 217	461	69	12	73.3	18.2
541	Professional, scientific, & technical services	13	1 217	461	69	12	73.3	18.2
BALANCE OF ROCK COUNTY, MN								
54	Professional, scientific, & technical services	1	D	D	D	a	D	D
BALANCE OF ROSEAU COUNTY, MN								
54	Professional, scientific, & technical services	4	445	154	34	5	69.7	30.3
BALANCE OF ST. LOUIS COUNTY, MN								
54	Professional, scientific, & technical services	36	D	D	D	c	D	D
541	Professional, scientific, & technical services	36	D	D	D	c	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services	7	1 458	733	124	37	18.6	—
54121	Accounting, tax return prep, bookkeeping, & payroll services	7	1 458	733	124	37	18.6	—
5413	Architectural, engineering, & related services	8	D	D	D	c	D	D
BALANCE OF SCOTT COUNTY, MN								
54	Professional, scientific, & technical services	23	D	D	D	b	D	D
541	Professional, scientific, & technical services	23	D	D	D	b	D	D
5415	Computer systems design & related services	13	D	D	D	b	D	D
54151	Computer systems design & related services	13	D	D	D	b	D	D
5418	Advertising & related services	2	D	D	D	a	D	D
BALANCE OF SHERBURNE COUNTY, MN								
54	Professional, scientific, & technical services	15	D	D	D	b	D	D
541	Professional, scientific, & technical services	15	D	D	D	b	D	D
BALANCE OF SIBLEY COUNTY, MN								
54	Professional, scientific, & technical services	17	3 155	1 147	243	42	28.5	19.7
541	Professional, scientific, & technical services	17	3 155	1 147	243	42	28.5	19.7
BALANCE OF STEARNS COUNTY, MN								
54	Professional, scientific, & technical services	41	D	D	D	b	D	D
541	Professional, scientific, & technical services	41	D	D	D	b	D	D

See footnotes at end of table.

Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records ¹	Estimated ²
BALANCE OF STEELE COUNTY, MN								
54	Professional, scientific, & technical services	16	1 569	589	118	34	30.8	27.7
541	Professional, scientific, & technical services	16	1 569	589	118	34	30.8	27.7
BALANCE OF STEVENS COUNTY, MN								
54	Professional, scientific, & technical services	2	D	D	D	a	D	D
541	Professional, scientific, & technical services	2	D	D	D	a	D	D
BALANCE OF SWIFT COUNTY, MN								
54	Professional, scientific, & technical services	5	776	647	127	15	32.1	—
BALANCE OF TODD COUNTY, MN								
54	Professional, scientific, & technical services	3	207	53	13	4	100.0	—
BALANCE OF TRAVERSE COUNTY, MN								
54	Professional, scientific, & technical services	1	D	D	D	a	D	D
BALANCE OF WABASHA COUNTY, MN								
54	Professional, scientific, & technical services	3	D	D	D	a	D	D
BALANCE OF WASECA COUNTY, MN								
54	Professional, scientific, & technical services	5	887	181	35	19	78.4	—
541	Professional, scientific, & technical services	5	887	181	35	19	78.4	—
BALANCE OF WASHINGTON COUNTY, MN								
54	Professional, scientific, & technical services	72	D	D	D	c	D	D
541	Professional, scientific, & technical services	72	D	D	D	c	D	D
5413	Architectural, engineering, & related services	16	1 700	893	124	19	59.0	17.3
5416	Management, scientific, & technical consulting services	21	D	D	D	b	D	D
54161	Management consulting services	16	D	D	D	a	D	D
541613	Marketing consulting services	6	D	D	D	a	D	D
BALANCE OF WATONWAN COUNTY, MN								
54	Professional, scientific, & technical services	2	D	D	D	a	D	D
541	Professional, scientific, & technical services	2	D	D	D	a	D	D
BALANCE OF WINONA COUNTY, MN								
54	Professional, scientific, & technical services	8	D	D	D	e	D	D
541	Professional, scientific, & technical services	8	D	D	D	e	D	D
5414	Specialized design services	2	D	D	D	b	D	D
5419	Other professional, scientific, & technical services	1	D	D	D	e	D	D
54192	Photographic services	1	D	D	D	e	D	D
541922	Commercial photography	1	D	D	D	e	D	D
BALANCE OF WRIGHT COUNTY, MN								
54	Professional, scientific, & technical services	69	D	D	D	e	D	D
541	Professional, scientific, & technical services	69	D	D	D	e	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services	16	D	D	D	b	D	D
54121	Accounting, tax return prep, bookkeeping, & payroll services	16	D	D	D	b	D	D
5413	Architectural, engineering, & related services	11	D	D	D	b	D	D
5418	Advertising & related services	7	D	D	D	c	D	D
BALANCE OF YELLOW MEDICINE COUNTY, MN								
54	Professional, scientific, & technical services	5	609	122	42	13	54.0	—

¹Includes receipts information obtained from administrative records of other Federal agencies.

²Includes receipts information which was imputed based on historic company ratios or administrative records, or on industry averages.

Appendix A.

Explanation of Terms

ANNUAL PAYROLL

Payroll includes all forms of compensation, such as salaries, wages, commissions, dismissal pay, bonuses, vacation allowances, sick-leave pay, and employee contributions to qualified pension plans paid during the year to all employees. Also included are tips and gratuities received by employees from patrons and reported to employers and the value of payments in kind (e.g., free meals and lodging). If an employee works at more than one location, the payroll is included in the one location where they spend most of their time. Also included are salaries of professional service organizations or associations which operate under state professional corporation statutes and file a corporate Federal income tax return. Excluded are payrolls of departments or concessions operated by other companies at the establishment. For corporations, payroll includes amounts paid to officers and executives; for unincorporated businesses, it does not include profit or other compensation of proprietors or partners. Payroll is reported before deductions for social security, income tax, insurance, union dues, etc. This definition of payroll is the same as that used by the Internal Revenue Service (IRS) on Form 941.

EXPENSES (\$1,000)

Includes program service grants, specified assistance to individuals, benefits paid to or for members, payroll, employee benefits, payroll taxes, interest and rent expenses, cost of supplies used for operation, cost of merchandise sold, depreciation expenses, fundraising expenses, contracted or purchased services, and other expenses charged to operations during 1997. Expenses exclude outlays for the purchase of real estate; construction and all other capital improvements; funds invested; assessments or dues paid to the parent or other chapters of the same organization; incomes taxes; sales and other taxes collected directly from customers or clients and paid directly to a local, state, or Federal tax agency; and, for fundraising organizations, funds transferred to charities and other organizations.

FIRST-QUARTER PAYROLL (\$1,000)

Represents payroll paid to persons employed at any time during the quarter January to March 1997.

NUMBER OF ESTABLISHMENTS

An establishment is a single physical location at which business is conducted and/or services are provided. It is not necessarily identical with a company or enterprise,

which may consist of one establishment or more. Economic census figures represent a summary of reports for individual establishments rather than companies. For cases where a census report was received, separate information was obtained for each location where business was conducted. When administrative records of other Federal agencies were used instead of a census report, no information was available on the number of locations operated. Each economic census establishment was tabulated according to the physical location at which the business was conducted. The count of establishments represents those in business at any time during 1997.

When two activities or more were carried on at a single location under a single ownership, all activities generally were grouped together as a single establishment. The entire establishment was classified on the basis of its major activity and all data for it were included in that classification. However, when distinct and separate economic activities (for which different industry classification codes were appropriate) were conducted at a single location under a single ownership, separate establishment reports for each of the different activities were obtained in the census. An establishment is included in the census if it is an employer, the establishment has \$1,000 in payroll, and was in operation at any time during 1997. Leased service departments (separately owned businesses operated as departments or concessions of other service establishments or of retail businesses, such as a separately owned shoeshine parlor in a barber shop, or a beauty shop in a department store) are treated as separate service establishments for census purposes. Leased retail departments located in service establishments (e.g., a gift shop located in a hotel) are considered separate retail establishments.

NUMBER OF PAID EMPLOYEES FOR PAY PERIOD INCLUDING MARCH 12

Paid employees consists of full-time and part-time employees, including salaried officers and executives of corporations, who were on the payroll during the pay period including March 12. Included are employees on paid sick leave, paid holidays, and paid vacations; and members of a professional service organization or association which operates under state professional corporation statutes and files a corporate Federal income tax return. Not included are proprietors and partners of unincorporated businesses, and employees of departments or concessions operated by other companies at the establishment. The definition of paid employees is the same as that used on IRS Form 941.

RECEIPTS/REVENUE (\$1,000)

Receipts (basic dollar volume measure for service establishments of firms subject to Federal income tax). Includes receipts from customers or clients for services rendered, from the use of facilities, and from merchandise sold during 1997 whether or not payment was received in 1997. For advertising agencies, travel industries, and other service establishments operating on a commission basis, receipts include commissions, fees, and other operating income, NOT gross billings and sales. Excise taxes on gasoline, liquor, tobacco, etc., which are paid by the manufacturer or wholesaler and passed on in the cost of goods purchased by the service establishment, are also included. The establishments share of receipts from departments, concessions, and vending and amusement machines operated by others are included as part of receipts. Receipts also include the total value of service contracts, market value of compensation received in lieu of cash, amounts received for work subcontracted to others, and dues and assessments from members and affiliates. Receipts from services provided to foreign customers from U.S. locations, including services preformed for foreign parent firms, subsidiaries, and branches are included.

Receipts are net after deductions for refunds and allowances for merchandise returned by customers. Receipts do not include sales, occupancy, admissions, or other taxes collected from customers and remitted directly by the firm to a local, state, or Federal tax agency, nor do they include income from such sources as contributions, gifts, and grants; dividends, interest, and investments; or sale or rental of real estate. Also excluded are receipts (gross) of departments and concessions which are operated by others; sales of used equipment rented or leased to customers; domestic intracompany transfers; receipts of foreign subsidiaries; and other nonoperating income, such as royalties, franchise fees, etc. Receipts do not include service receipts of manufacturers, wholesalers, retail establishments, or other businesses whose primary activity is other than service. They do, however, include receipts other

than from services rendered (e.g., sale of merchandise to individuals or other businesses) by establishments primarily engaged in performing services and classified in the service industries.

Revenue (basic dollar volume measure for firms exempt from Federal income tax). Includes revenue from customers or clients for services rendered and merchandise sold during 1997, whether or not payment was received in 1997, and gross sales of merchandise, minus returns and allowances. Also included are income from interest, dividends, gross rents (including display space rentals and share of receipts from departments operated by other companies), gross contributions, gifts, grants (whether or not restricted for use in operations), royalties, dues and assessments from members and affiliates, commissions earned from the sale of merchandise owned by others (including commissions from vending machine operators), and gross receipts from fundraising activities. Receipts from taxable business activities of firms exempt from Federal income tax (unrelated business income) are also included in revenue.

Revenue does not include sales, admissions, or other taxes collected by the organization from customers or clients and paid directly to a local, state, or Federal tax agency; income from the sale of real estate, investments, or other assets (except inventory held for resale); gross receipts of departments, concessions, etc., that are operated by others; and amounts transferred to operating funds from capital or reserve funds.

SALES, RECEIPTS, OR REVENUE ESTIMATED (PERCENT)

Percent of total sales/receipts/revenue that was imputed based on historic company ratios or administrative records, or on industry averages.

SALES, RECEIPTS, OR REVENUE FROM ADMINISTRATIVE RECORDS (PERCENT)

Percent of total sales/receipts/revenue obtained from administrative records of other Federal agencies.

Appendix B.

NAICS Codes, Titles, and Descriptions

54 PROFESSIONAL, SCIENTIFIC, AND TECHNICAL SERVICES

The Professional, Scientific, and Technical Services sector comprises establishments that specialize in performing professional, scientific, and technical activities for others. These activities require a high degree of expertise and training. The establishments in this sector specialize according to expertise and provide these services to clients in a variety of industries and, in some cases, to households. Activities performed include: legal advice and representation; accounting, bookkeeping, and payroll services; architectural, engineering, and specialized design services; computer services; consulting services; research services; advertising services; photographic services; translation and interpretation services; veterinary services; and other professional, scientific, and technical services.

This sector excludes establishments primarily engaged in providing a range of day-to-day office administrative services, such as financial planning, billing and record-keeping, personnel, and physical distribution and logistics. These establishments are classified in Sector 56, Administrative and Support and Waste Management and Remediation Services.

541 Professional, Scientific, and Technical Services

Industries in the Professional, Scientific, and Technical Services subsector group establishments engaged in processes where human capital is the major input. These establishments make available the knowledge and skills of their employees, often on an assignment basis, where an individual or team is responsible for the delivery of services to the client. The individual industries of this subsector are defined on the basis of the particular expertise and training of the services provider.

The distinguishing feature of the Professional, Scientific, and Technical Services subsector is the fact that most of the industries grouped in it have production processes that are almost wholly dependent on worker skills. In most of these industries, equipment and materials are not of major importance, unlike health care, for example, where “high tech” machines and materials are important collaborating inputs to labor skills in the production of health care. Thus, the establishments classified in this subsector sell expertise. Much of the expertise requires degrees, though not in every case.

PROFESSIONAL, SCIENTIFIC, AND TECHNICAL SERVICES

5411 Legal Services

This NAICS industry group includes establishments classified in the following NAICS industries: 54111, Offices of Lawyers; and 54119, Other Legal Services.

54111 Offices of Lawyers

This industry comprises offices of legal practitioners known as lawyers or attorneys (i.e., counselors-at-law) primarily engaged in the practice of law. Establishments in this industry may provide expertise in a range or in specific areas of law, such as criminal law, corporate law, family and estate law, patent law, real estate law, or tax law.

541110 Offices of Lawyers

This industry comprises offices of legal practitioners known as lawyers or attorneys (i.e., counselors-at-law) primarily engaged in the practice of law. Establishments in this industry may provide expertise in a range or in specific areas of law, such as criminal law, corporate law, family and estate law, patent law, real estate law, or tax law.

The data published with NAICS code 541110 are comprised of the following SIC industry:

8111 Legal Services

5411101 Offices of Lawyers (Except Legal Aid Societies)

Establishments, headed by members of the bar, primarily engaged in the practice of law. These establishments may specialize in a particular form of law practice or provide a range of legal services.

5411102 Legal Aid Societies and Similar Legal Services

Establishments primarily engaged in providing legal aid or advice and are nonprofit and tax-exempt.

54119 Other Legal Services

This industry comprises establishments of legal practitioners (except lawyers and attorneys) primarily engaged in providing specialized legal or paralegal services.

541191 Title Abstract and Settlement Offices

This U.S. industry comprises establishments (except offices of lawyers and attorneys) primarily engaged in one or more of the following activities: (1) researching public land records to gather information relating to real estate

titles; (2) preparing documents necessary for the transfer of the title, financing, and settlement; (3) conducting final real estate settlements and closings; and (4) filing legal and other documents relating to the sale of real estate. Real estate settlement offices, title abstract companies, and title search companies are included in this industry.

The data published with NAICS code 541191 are comprised of the following SIC industry:

6541 Title and Settlement Offices

541199 All Other Legal Services

This U.S. industry comprises establishments of legal practitioners (except offices of lawyers and attorneys, settlement offices, and title abstract offices). These establishments are primarily engaged in providing specialized legal or paralegal services.

The data published with NAICS code 541199 are comprised of this part of the following SIC industry:

7389 (pt) Process Services, Patent Agents, Notaries Public, and Paralegal Services

5412 Accounting, Tax Preparation, Bookkeeping, and Payroll Services

This industry comprises establishments primarily engaged in providing services, such as auditing of accounting records, designing accounting systems, preparing financial statements, developing budgets, preparing tax returns, processing payrolls, bookkeeping, and billing.

54121 Accounting, Tax Preparation, Bookkeeping, and Payroll Services

This industry comprises establishments primarily engaged in providing services, such as auditing of accounting records, designing accounting systems, preparing financial statements, developing budgets, preparing tax returns, processing payrolls, bookkeeping, and billing.

541211 Offices of Certified Public Accountants

This U.S. industry comprises establishments of accountants that are certified to audit the accounting records of public and private organizations and to attest to compliance with generally accepted accounting practices. Offices of certified public accountants (CPAs) may provide one or more of the following accounting services: (1) auditing financial statements; (2) designing accounting systems; (3) preparing financial statements; (4) developing budgets; and (5) providing advice on matters related to accounting. These establishments may also provide related services, such as bookkeeping, tax return preparation, and payroll processing.

The data published with NAICS code 541211 are comprised of this part of the following SIC industry:

8721 (pt) Offices of Certified Public Accountants

541213 Tax Preparation Services

This U.S. industry comprises establishments (except offices of CPAs) engaged in providing tax return preparation services without also providing accounting, bookkeeping, billing, or payroll processing services. Basic knowledge of tax law and filing requirements is required.

The data published with NAICS code 541213 are comprised of the following SIC industry:

7291 Tax Preparation Services

541214 Payroll Services

This U.S. industry comprises establishments (except offices of CPAs) engaged in the following without also providing accounting, bookkeeping, or billing services: (1) collecting information on hours worked, pay rates, deductions, and other payroll-related data from their clients and (2) using that information to generate paychecks, payroll reports, and tax filings. These establishments may use data processing and tabulating techniques as part of providing their services.

The data published with NAICS code 541214 are comprised of these parts of the following SIC industries:

7819 (pt) Talent Payment Services

8721 (pt) Payroll Services

5412141 Talent Payment Services

Establishments primarily engaged in providing payment services for actors, actresses, and other entertainment professionals.

5412142 Payroll Services (Except Talent Payment Services)

Establishments primarily engaged in the following, without also providing accounting or accounts auditing services: (a) collecting information on hours worked, pay rates, deductions, and other payroll-related data from their clients; and (b) using that information to generate paychecks, payroll reports, and tax filings. These establishments may use data processing and tabulating techniques in the execution of their services.

541219 Other Accounting Services

This U.S. industry comprises establishments (except offices of CPAs) engaged in providing accounting services (except tax return preparation services only or payroll services only). These establishments may also provide tax return preparation or payroll services. Accountant (except CPA) offices, bookkeeper offices, and billing offices are included in this industry.

The data published with NAICS code 541219 are comprised of this part of the following SIC industry:

8721 (pt) Other Accounting Services

5413 Architectural, Engineering, and Related Services

This NAICS industry group includes establishments classified in the following NAICS industries: 54131, Architectural Services; 54133, Engineering Services; 54134, Drafting Services; 54135, Building Inspection Services; 54136, Geophysical Surveying and Mapping Services; 54137, Surveying and Mapping (Except Geophysical) Services; and 54138, Testing Laboratories.

54131 Architectural Services

This industry comprises establishments primarily engaged in planning and designing residential, institutional, leisure, commercial, and industrial buildings and structures by applying knowledge of design, construction procedures, zoning regulations, building codes, and building materials.

541310 Architectural Services

This industry comprises establishments primarily engaged in planning and designing residential, institutional, leisure, commercial, and industrial buildings and structures by applying knowledge of design, construction procedures, zoning regulations, building codes, and building materials.

The data published with NAICS code 541310 are comprised of the following SIC industry:

8712 Architectural Services

54133 Engineering Services

This industry comprises establishments primarily engaged in applying physical laws and principles of engineering in the design, development, and utilization of machines, materials, instruments, structures, processes, and systems. The assignments undertaken by these establishments may involve any of the following activities: provision of advice, preparation of feasibility studies, preparation of preliminary and final plans and designs, provision of technical services during the construction or installation phase, inspection and evaluation of engineering projects, and related services.

541330 Engineering Services

This industry comprises establishments primarily engaged in applying physical laws and principles of engineering in the design, development, and utilization of machines, materials, instruments, structures, processes, and systems. The assignments undertaken by these establishments may involve any of the following activities: provision of advice, preparation of feasibility studies, preparation of preliminary and final plans and designs, provision of technical services during the construction or installation phase, inspection and evaluation of engineering projects, and related services.

The data published with NAICS code 541330 are comprised of the following SIC industry:

8711 Engineering Services

54134 Drafting Services

This industry comprises establishments primarily engaged in drawing detailed layouts, plans, and illustrations of buildings, structures, systems, or components from engineering and architectural specifications.

541340 Drafting Services

This industry comprises establishments primarily engaged in drawing detailed layouts, plans, and illustrations of buildings, structures, systems, or components from engineering and architectural specifications.

The data published with NAICS code 541340 are comprised of this part of the following SIC industry:

7389 (pt) Drafting Services

54135 Building Inspection Services

This industry comprises establishments primarily engaged in providing building inspection services. These establishments typically evaluate all aspects of the building structure and component systems and prepare a report on the physical condition of the property, generally for buyers or others involved in real estate transactions. Building inspection bureaus and establishments providing home inspection services are included in this industry.

541350 Building Inspection Services

This industry comprises establishments primarily engaged in providing building inspection services. These establishments typically evaluate all aspects of the building structure and component systems and prepare a report on the physical condition of the property, generally for buyers or others involved in real estate transactions. Building inspection bureaus and establishments providing home inspection services are included in this industry.

The data published with NAICS code 541350 are comprised of this part of the following SIC industry:

7389 (pt) Building Inspection Services

54136 Geophysical Surveying and Mapping Services

This industry comprises establishments primarily engaged in gathering, interpreting, and mapping geophysical data. Establishments in this industry often specialize in locating and measuring the extent of subsurface resources, such as oil, gas, and minerals, but they may also conduct surveys for engineering purposes. Establishments in this industry use a variety of surveying techniques depending on the purpose of the survey, including magnetic surveys, gravity surveys, seismic surveys, or electrical and electromagnetic surveys.

541360 Geophysical Surveying and Mapping Services

This industry comprises establishments primarily engaged in gathering, interpreting, and mapping geophysical data. Establishments in this industry often specialize in locating and measuring the extent of subsurface resources, such as oil, gas, and minerals, but they may also conduct surveys for engineering purposes. Establishments in this industry use a variety of surveying techniques depending on the purpose of the survey, including magnetic surveys, gravity surveys, seismic surveys, or electrical and electromagnetic surveys.

The data published with NAICS code 541360 are comprised of these parts of the following SIC industries:

- 1081 (pt) Geophysical Surveying Services for Metal Mining, on a Contract Basis
- 1382 (pt) Geophysical Surveying Services for Oil and Gas Fields, on a Contract Basis
- 1481 (pt) Geophysical Surveying Services for Nonmetallic Minerals (Except Fuels) on a Contract Basis
- 8713 (pt) Geophysical Surveying

5413601 Geophysical Surveying

Establishments primarily engaged in surveying and mapping of subsurface terrain or formations. Establishments in this industry specialize in such areas as identifying the location of subsurface fault lines and mineral deposits using a variety of surveying techniques including magnetic surveys, gravity surveys, seismic surveys, or electrical and electromagnetic surveys.

5413602 Geophysical Surveying Services Only for Metal Mining, Contract Basis

Establishments primarily engaged in surveying and mapping subsurface terrain or formations for metal mining.

5413603 Geophysical Surveying Services Only for Oil and Gas Fields, Contract Basis

Establishments primarily engaged in surveying and mapping subsurface and surface terrain or formations for oil and gas fields.

5413604 Geophysical Surveying Services Only for Nonmetallic Mineral (Except Fuels), Contract Basis

Establishments primarily engaged in surveying and mapping subsurface terrain or formations for nonmetallic minerals, except fuels.

54137 Surveying and Mapping (Except Geophysical) Services

This industry comprises establishments primarily engaged in performing surveying and mapping services of the surface of the earth, including the sea floor. These services may include surveying and mapping of areas above

or below the surface of the earth, such as the creation of view easements or segregating rights in parcels of land by creating underground utility easements.

541370 Surveying and Mapping (Except Geophysical) Services

This industry comprises establishments primarily engaged in performing surveying and mapping services of the surface of the earth, including the sea floor. These services may include surveying and mapping of areas above or below the surface of the earth, such as the creation of view easements or segregating rights in parcels of land by creating underground utility easements.

The data published with NAICS code 541370 are comprised of these parts of the following SIC industries:

- 7389 (pt) Map Making Services
- 8713 (pt) Surveying Services

5413701 Surveying Services

Establishments primarily engaged in providing professional land and water surveying services (except geophysical) or providing land, water, and underwater terrain survey mapping services.

5413702 Map Making Services

Establishments primarily engaged in providing land, water, and underwater terrain mapping services, without surveying services.

54138 Testing Laboratories

This industry comprises establishments primarily engaged in performing physical, chemical, and other analytical testing services, such as acoustics or vibration testing, assaying, biological testing (except medical and veterinary), calibration testing, electrical and electronic testing, geotechnical testing, mechanical testing, nondestructive testing, or thermal testing. The testing may occur in a laboratory or on-site.

541380 Testing Laboratories

This industry comprises establishments primarily engaged in performing physical, chemical, and other analytical testing services, such as acoustics or vibration testing, assaying, biological testing (except medical and veterinary), calibration testing, electrical and electronic testing, geotechnical testing, mechanical testing, nondestructive testing, or thermal testing. The testing may occur in a laboratory or on-site.

The data published with NAICS code 541380 are comprised of this part of the following SIC industry:

- 8734 (pt) Testing Laboratories

5414 Specialized Design Services

This industry group comprises establishments providing specialized design services (except architectural, engineering, and computer systems design).

54141 Interior Design Services

This industry comprises establishments primarily engaged in planning, designing, and administering projects in interior spaces to meet the physical and aesthetic needs of people using them, taking into consideration building codes, health and safety regulations, traffic patterns and floor planning, mechanical and electrical needs, and interior fittings and furniture. Interior designers and interior design consultants work in areas, such as hospitality design, health care design, institutional design, commercial and corporate design, and residential design. This industry also includes interior decorating consultants engaged exclusively in providing aesthetic services associated with interior spaces.

541410 Interior Design Services

This industry comprises establishments primarily engaged in planning, designing, and administering projects in interior spaces to meet the physical and aesthetic needs of people using them, taking into consideration building codes, health and safety regulations, traffic patterns and floor planning, mechanical and electrical needs, and interior fittings and furniture. Interior designers and interior design consultants work in areas, such as hospitality design, health care design, institutional design, commercial and corporate design, and residential design. This industry also includes interior decorating consultants engaged exclusively in providing aesthetic services associated with interior spaces.

The data published with NAICS code 541410 are comprised of this part of the following SIC industry:

7389 (pt) Interior Design Services

54142 Industrial Design Services

This industry comprises establishments primarily engaged in creating and developing designs and specifications that optimize the use, value, and appearance of their products. These services can include the determination of the materials, construction, mechanisms, shape, color, and surface finishes of the product, taking into consideration human characteristics and needs, safety, market appeal, and efficiency in production, distribution, use, and maintenance. Establishments providing automobile or furniture industrial design services or industrial design consulting services are included in this industry.

541420 Industrial Design Services

This industry comprises establishments primarily engaged in creating and developing designs and specifications that optimize the use, value, and appearance of their

products. These services can include the determination of the materials, construction, mechanisms, shape, color, and surface finishes of the product, taking into consideration human characteristics and needs, safety, market appeal, and efficiency in production, distribution, use, and maintenance. Establishments providing automobile or furniture industrial design services or industrial design consulting services are included in this industry.

The data published with NAICS code 541420 are comprised of this part of the following SIC industry:

7389 (pt) Industrial Design Services

54143 Graphic Design Services

This industry comprises establishments primarily engaged in planning, designing, and managing the production of visual communication in order to convey specific messages or concepts, clarify complex information, or project visual identities. These services can include the design of printed materials, packaging, advertising, signage systems, and corporate identification (logos). This industry also includes commercial artists engaged exclusively in generating drawings and illustrations requiring technical accuracy or interpretative skills.

541430 Graphic Design Services

This industry comprises establishments primarily engaged in planning, designing, and managing the production of visual communication in order to convey specific messages or concepts, clarify complex information, or project visual identities. These services can include the design of printed materials, packaging, advertising, signage systems, and corporate identification (logos). This industry also includes commercial artists engaged exclusively in generating drawings and illustrations requiring technical accuracy or interpretative skills.

The data published with NAICS code 541430 are comprised of these parts of the following SIC industries:

7336 Commercial Art and Graphic Design

8099 (pt) Medical Artists

5414301 Graphic Design Services (Except Commercial Art and Medical Artists)

Establishments primarily engaged in planning, designing and managing the production of the design of printed materials, packaging video screen displays, advertising signage systems, and corporate logos.

5414302 Commercial Art

Establishments primarily engaged in providing commercial art and illustration services.

5414303 Medical Artists

Establishments primarily engaged in providing commercial sketches and drawings of body parts and other biological objects.

54149 Other Specialized Design Services

This industry comprises establishments primarily engaged in providing professional design services (except architectural, landscape architecture, engineering, interior, industrial, graphic, and computer system design).

541490 Other Specialized Design Services

This industry comprises establishments primarily engaged in providing professional design services (except architectural, landscape architecture, engineering, interior, industrial, graphic, and computer system design).

The data published with NAICS code 541490 are comprised of this part of the following SIC industry:

7389 (pt) Other Design Services

5415 Computer Systems Design and Related Services

This industry comprises establishments primarily engaged in providing expertise in the field of information technologies through one or more of the following activities: (1) writing, modifying, testing, and supporting software to meet the needs of a particular customer; (2) planning and designing computer systems that integrate computer hardware, software, and communication technologies; (3) on-site management and operation of clients' computer systems and/or data processing facilities; and (4) other professional and technical computer-related advice and services.

54151 Computer Systems Design and Related Services

This industry comprises establishments primarily engaged in providing expertise in the field of information technologies through one or more of the following activities: (1) writing, modifying, testing, and supporting software to meet the needs of a particular customer; (2) planning and designing computer systems that integrate computer hardware, software, and communication technologies; (3) on-site management and operation of clients' computer systems and/or data processing facilities; and (4) other professional and technical computer-related advice and services.

541511 Custom Computer Programming Services

This U.S. industry comprises establishments primarily engaged in writing, modifying, testing, and supporting software to meet the needs of a particular customer.

The data published with NAICS code 541511 are comprised of the following SIC industry:

7371 Custom Computer Programming Services

541512 Computer Systems Design Services

This U.S. industry comprises establishments primarily engaged in planning and designing computer systems that integrate computer hardware, software, and communication technologies. The hardware and software components

of the system may be provided by this establishment or company as part of integrated services or may be provided by third parties or vendors. These establishments often install the system and train and support users of the system.

The data published with NAICS code 541512 are comprised of these parts of the following SIC industries:

7373 Computer Systems Integrators

7379 (pt) Computer Systems Consultants

5415121 Computer Systems Integrators

Establishments primarily engaged in developing or modifying computer software, and packaging or bundling the software with computer hardware (computers and computer peripheral equipment) to create and market an integrated system for specific applications. These establishments must provide each of the following services: (1) the development or modification of the computer software; (2) the marketing of purchased computer hardware; and (3) involvement in all phases of system development from design through installation.

5415122 Computer Systems Consultants (Except Systems Integrators)

Establishments primarily engaged in consulting with clients and planning and designing systems that integrate computer hardware, software, and communication technologies.

541513 Computer Facilities Management Services

This U.S. industry comprises establishments primarily engaged in providing on-site management and operation of clients' computer systems and/or data processing facilities. Establishments providing computer systems or data processing facilities support services are included in this industry.

The data published with NAICS code 541513 are comprised of the following SIC industry:

7376 Computer Facilities Management Services

541519 Other Computer Related Services

This U.S. industry comprises establishments primarily engaged in providing computer related services (except custom programming, systems integration design, and facilities management services). Establishments providing computer disaster recovery services or software installation services are included in this industry.

The data published with NAICS code 541519 are comprised of these parts of the following SIC industries:

7379 (pt) All Other Computer Consultants, (Except Computer Systems Consultants)

7379 (pt) All Other Computer Related Services

5415191 Computer Consultants (Except Computer Systems Consultants)

Establishments primarily engaged in providing computer consulting services (except computer systems consulting).

5415199 All Other Computer Related Services

Establishments primarily engaged in supplying computer related services (except computer programming services, computer systems integrators, computer facilities management services, and computer consultants).

5416 Management, Scientific, and Technical Consulting Services

This NAICS industry group includes establishments classified in the following NAICS industries: 54161, Management Consulting Services; 54162, Environmental Consulting Services; and 54169, Other Scientific and Technical Consulting Services.

54161 Management Consulting Services

This industry comprises establishments primarily engaged in providing advice and assistance to businesses and other organizations on management issues, such as strategic and organizational planning; financial planning and budgeting; marketing objectives and policies; human resource policies, practices, and planning; production scheduling; and control planning.

541611 Administrative Management and General Management Consulting Services

This U.S. industry comprises establishments primarily engaged in providing operating advice and assistance to businesses and other organizations on administrative management issues, such as financial planning and budgeting, equity and asset management, records management, office planning, strategic and organizational planning, site selection, new business startup, and business process improvement. This industry also includes establishments of general management consultants that provide a full range of administrative; human resource; marketing; process, physical distribution, and logistics; or other management consulting services to clients.

The data published with NAICS code 541611 are comprised of this part of the following SIC industry:

8742 (pt) Administrative Management and General Management Consulting Services

541612 Human Resources and Executive Search Consulting Services

This U.S. industry comprises establishments primarily engaged in providing advice and assistance to businesses and other organizations in one or more of the following

areas: (1) human resource and personnel policies, practices, and procedures; (2) employee benefits planning, communication, and administration; (3) compensation systems planning; (4) wage and salary administration; and (5) executive search and recruitment.

The data published with NAICS code 541612 are comprised of these parts of the following SIC industries:

7361 (pt) Executive Placement Services

8742 (pt) Human Resources and Personnel Management Consulting

8999 (pt) Actuarial Consulting Services

5416121 Actuarial Consulting

Establishments primarily engaged in applying statistical calculation especially of life expectancy in assessing life, health, social, and casualty insurance; annuities; pensions; and compensation and benefits planning.

5416122 Executive Placement Services

Establishments primarily engaged in executive search and recruitment services or executive placement services.

5416123 Human Resources and Personnel Management Consulting

Establishments primarily engaged in one or more of the following: (a) providing operating advice and assistance in areas, such as human resource and personnel policies, practices, and procedures; (b) employee benefits planning, communication, and administration; (c) compensation systems planning; and (d) wage and salary administration.

541613 Marketing Consulting Services

This U.S. industry comprises establishments primarily engaged in providing operating advice and assistance to businesses and other organizations on marketing issues, such as developing marketing objectives and policies, sales forecasting, new product developing and pricing, licensing and franchise planning, and marketing planning and strategy.

The data published with NAICS code 541613 are comprised of this part of the following SIC industry:

8742 (pt) Marketing Consulting Services

541614 Process, Physical Distribution, and Logistics Consulting Services

This U.S. industry comprises establishments primarily engaged in providing operating advice and assistance to businesses and other organizations in areas, such as: (1) manufacturing operations improvement; (2) productivity improvement; (3) production planning and control; (4)

quality assurance and quality control; (5) inventory management; (6) distribution networks; (7) warehouse use, operations, and utilization; (8) transportation and shipment of goods and materials; and (9) materials management and handling.

The data published with NAICS code 541614 are comprised of this part of the following SIC industry:

8742 (pt) Process, Physical, Distribution, and Logistics Consulting

541618 Other Management Consulting Services

This U.S. industry comprises establishments primarily engaged in providing management consulting services (except administrative and general management consulting; human resources consulting; marketing consulting; or process, physical distribution, and logistics consulting). Establishments providing telecommunications or utilities management consulting services are included in this industry.

The data published with NAICS code 541618 are comprised of these parts of the following SIC industries:

4731 (pt) Tariff Consultants

8748 (pt) Other Management Consulting Services

5416181 Tariff Consulting

Establishments primarily engaged in providing information and advise on freight shipping or tariffs.

5416182 All Other Management Consulting Services

Establishments primarily engaged in providing management consulting services (expert administrative and general management consulting; human resource consulting; marketing consulting; tariff consulting; or process, physical distribution, and logistics consulting). Establishments providing telecommunications or utilities management consulting services are included in this industry.

54162 Environmental Consulting Services

This industry comprises establishments primarily engaged in providing advice and assistance to businesses and other organizations on environmental issues, such as the control of environmental contamination from pollutants, toxic substances, and hazardous materials. These establishments identify problems (e.g., inspect buildings for hazardous materials), measure and evaluate risks, and recommend solutions. They employ a multidisciplinary staff of scientists, engineers, and other technicians with expertise in areas, such as air and water quality, asbestos contamination, remediation, and environmental law. Establishments providing sanitation or site remediation consulting services are included in this industry.

541620 Environmental Consulting Services

This industry comprises establishments primarily engaged in providing advice and assistance to businesses and other organizations on environmental issues, such as the control of environmental contamination from pollutants, toxic substances, and hazardous materials. These establishments identify problems (e.g., inspect buildings for hazardous materials), measure and evaluate risks, and recommend solutions. They employ a multidisciplinary staff of scientists, engineers, and other technicians with expertise in areas, such as air and water quality, asbestos contamination, remediation, and environmental law. Establishments providing sanitation or site remediation consulting services are included in this industry.

The data published with NAICS code 541620 are comprised of this part of the following SIC industry:

8999 (pt) Environmental Consulting Services

54169 Other Scientific and Technical Consulting Services

This industry comprises establishments primarily engaged in providing advice and assistance to businesses and other organizations on scientific and technical issues (except environmental).

541690 Other Scientific and Technical Consulting Services

This industry comprises establishments primarily engaged in providing advice and assistance to businesses and other organizations on scientific and technical issues (except environmental).

The data published with NAICS code 541690 are comprised of these parts of the following SIC industries:

8748 (pt) Other Scientific and Technical Consulting Services

8999 (pt) Scientific and Related Consulting Services (Except Environmental and Actuarial)

5416901 Economic and Related Consulting Services

Establishments primarily engaged in providing advice and assistance to business and other organizations on scientific and technical issues (except environmental).

5416902 Scientific and Related Consulting Services (Except Environmental and Actuarial)

Establishments primarily engaged in furnishing scientific or related advice on a contract or fee basis.

5417 Scientific Research and Development Services

This industry group comprises establishments engaged in conducting original investigation undertaken on a systematic basis to gain new knowledge (research) and/or the

application of research findings or other scientific knowledge for the creation of new or significantly improved products or processes (experimental development). The industries within this industry group are defined on the basis of the domain of research; that is, on the scientific expertise of the establishment.

54171 Research and Development in the Physical, Engineering, and Life Sciences

This industry comprises establishments primarily engaged in conducting research and experimental development in the physical, engineering, or life sciences, such as agriculture, electronics, environmental, biology, botany, biotechnology, computers, chemistry, food, fisheries, forests, geology, health, mathematics, medicine, oceanography, pharmacy, physics, veterinary, and other allied subjects.

541710 Research and Development in the Physical, Engineering, and Life Sciences

This industry comprises establishments primarily engaged in conducting research and experimental development in the physical, engineering, or life sciences, such as agriculture, electronics, environmental, biology, botany, biotechnology, computers, chemistry, food, fisheries, forests, geology, health, mathematics, medicine, oceanography, pharmacy, physics, veterinary, and other allied subjects.

The data published with NAICS code 541710 are comprised of these parts of the following SIC industries:

- 8731 (pt) Commercial Physical and Engineering Sciences Research
- 8733 (pt) Noncommercial Physical and Engineering Sciences Research
- 8731 (pt) Commercial Life Sciences Research
- 8733 (pt) Noncommercial Life Sciences Research

5417101 Research and Development in the Physical and Engineering Sciences

Establishments primarily engaged in conducting research and experimental development in the physical sciences, engineering, electronics, computer, chemistry, oceanography, geology, mathematics, physics, environmental, and other allied subjects.

54171011 Noncommercial Research and Development in the Physical and Engineering Sciences

Establishments primarily engaged in conducting noncommercial research and experimental development in the physical sciences, engineering, electronics, computer, chemistry, oceanography, geology, mathematics, physics, environmental, and other allied subjects funded from gifts, grants, and contributions.

54171012 Commercial Research and Development in the Physical and Engineering Sciences

Establishments primarily engaged in conducting commercial research and experimental development in the physical sciences, engineering, electronics, computer, chemistry, oceanography, geology, mathematics, physics, environmental, and other allied subjects on a fee or contract basis.

5417102 Research and Development in the Life Sciences

Establishments primarily engaged in conducting research and experimental development in medicine, health, biology, botany, biotechnology, agriculture, fisheries, forests, pharmacy, and other life sciences including veterinary sciences.

54171021 Noncommercial Research and Development in the Life Sciences

This industry comprises establishments primarily engaged in conducting research and experimental development in medicine, health, biology, botany, biotechnology, agriculture, fisheries, forests, pharmacy, and other life sciences including veterinary sciences. The noncommercial establishments included here operate primarily on funds from gifts, grants, and contributions.

54171022 Commercial Research and Development in the Life Sciences

Establishments primarily engaged in conducting research and experimental development in medicine, health, biology, botany, biotechnology, agriculture, fisheries, forests, pharmacy, and other life sciences including veterinary sciences, on a contract or fee (commercial) basis.

54172 Research and Development in the Social Sciences and Humanities

This industry comprises establishments primarily engaged in conducting research and analyses in cognitive development, sociology, psychology, language, behavior, economic, and other social science and humanities research.

541720 Research and Development in the Social Sciences and Humanities

This industry comprises establishments primarily engaged in conducting research and analyses in cognitive development, sociology, psychology, language, behavior, economic, and other social science and humanities research.

The data published with NAICS code 541720 are comprised of these parts of the following SIC industries:

- 8732 (pt) Social Science and Humanities Research

8733 (pt) Noncommercial Research in Social Sciences and Humanities

5417201 Noncommercial Research and Development in the Social Sciences and Humanities

This industry comprises establishments primarily engaged in conducting research and analysis in education, sociology, psychology, language, behavior, economic, legal, and other social science and humanities research. The noncommercial establishments included here operate primarily on funds from gifts, grants, and contributions.

5417202 Commercial Research and Development in the Social Sciences and Humanities

Establishments primarily engaged in conducting research and analysis in education, sociology, psychology, language, behavior, economic, legal, and other social science and humanities research on a contract or fee (commercial) basis.

5418 Advertising and Related Services

This NAICS industry group includes establishments classified in the following NAICS industries: 54181, Advertising Agencies; 54182, Public Relations Agencies; 54183, Media Buying Agencies; 54184, Media Representatives; 54185, Display Advertising; 54186, Direct Mail Advertising; 54187, Advertising Material Distribution Services; and 84189, Other Services Related to Advertising.

54181 Advertising Agencies

This industry comprises establishments primarily engaged in creating advertising campaigns and placing such advertising in periodicals, newspapers, radio and television, or other media. These establishments are organized to provide a full range of services (i.e., through in-house capabilities or subcontracting), including advice, creative services, account management, production of advertising material, media planning, and buying (i.e., placing advertising).

541810 Advertising Agencies

This industry comprises establishments primarily engaged in creating advertising campaigns and placing such advertising in periodicals, newspapers, radio and television, or other media. These establishments are organized to provide a full range of services (i.e., through in-house capabilities or subcontracting), including advice, creative services, account management, production of advertising material, media planning, and buying (i.e., placing advertising).

The data published with NAICS code 541810 are comprised of the following SIC industry:

7311 Advertising Agencies

54182 Public Relations Agencies

This industry comprises establishments primarily engaged in designing and implementing public relations campaigns. These campaigns are designed to promote the interests and image of their clients. Establishments providing lobbying, political consulting, or public relations consulting are included in this industry.

541820 Public Relations Agencies

This industry comprises establishments primarily engaged in designing and implementing public relations campaigns. These campaigns are designed to promote the interests and image of their clients. Establishments providing lobbying, political consulting, or public relations consulting are included in this industry.

The data published with NAICS code 541820 are comprised of the following SIC industry:

8743 Public Relations Services

54183 Media Buying Agencies

This industry comprises establishments primarily engaged in purchasing advertising time or space from media outlets and reselling it to advertising agencies or individual companies directly.

541830 Media Buying Agencies

This industry comprises establishments primarily engaged in purchasing advertising time or space from media outlets and reselling it to advertising agencies or individual companies directly.

The data published with NAICS code 541830 are comprised of this part of the following SIC industry:

7319 (pt) Media Buying Services

54184 Media Representatives

This industry comprises establishments of independent representatives primarily engaged in selling media time or space for media owners.

541840 Media Representatives

This industry comprises establishments of independent representatives primarily engaged in selling media time or space for media owners.

The data published with NAICS code 541840 are comprised of the following SIC industry:

7313 Radio, Television, and Publishers' Advertising Representatives

5418401 Radio and Television Advertising Representatives

Establishments primarily engaged in selling time or space to advertisers or advertising agencies for radio or television station (or network) owners.

5418402 Publishers' Advertising Representatives

Establishments primarily engaged in selling time or space to advertisers or advertising agencies for newspapers, magazines, and other publications.

54185 Display Advertising

This industry comprises establishments primarily engaged in creating and designing public display advertising, campaign materials, such as printed, painted, or electronic displays, and/or placing such displays on indoor or outdoor billboards and panels, or on or within transit vehicles or facilities, shopping malls, retail (in-store) displays, and other display structures or sites.

541850 Display Advertising

This industry comprises establishments primarily engaged in creating and designing public display advertising, campaign materials, such as printed, painted, or electronic displays, and/or placing such displays on indoor or outdoor billboards and panels, or on or within transit vehicles or facilities, shopping malls, retail (in-store) displays, and other display structures or sites.

The data published with NAICS code 541850 are comprised of these parts of the following SIC industries:

- 7312 Outdoor Advertising Services
- 7319 (pt) Display Advertising, Except Outdoor

5418501 Display Advertising (Except Outdoor)

Establishments primarily engaged in preparing display advertising services (except outdoor).

5418502 Outdoor Advertising Services

Establishments primarily engaged in the preparation and presentation of poster displays and painted and electric sign displays on billboards, panels, bulletins, and frames principally outdoors.

54186 Direct Mail Advertising

This industry comprises establishments primarily engaged in (1) creating and designing advertising campaigns for the purpose of distributing advertising materials (e.g., coupons, flyers, samples) or specialties (e.g., key chains, magnets, pens with customized messages imprinted) by mail or other direct distribution; and/or (2) preparing advertising materials or specialties for mailing or other direct distribution. These establishments may also compile, maintain, sell, and rent mailing lists.

541860 Direct Mail Advertising

This industry comprises establishments primarily engaged in (1) creating and designing advertising campaigns for the purpose of distributing advertising materials (e.g., coupons, flyers, samples) or specialties (e.g., key

chains, magnets, pens with customized messages imprinted) by mail or other direct distribution; and/or (2) preparing advertising materials or specialties for mailing or other direct distribution. These establishments may also compile, maintain, sell, and rent mailing lists.

The data published with NAICS code 541860 are comprised of this part of the following SIC industry:

- 7331 (pt) Direct Mail Advertising Services (Except Mail List Services)

54187 Advertising Material Distribution Services

This industry comprises establishments primarily engaged in the direct distribution or delivery of advertisements (e.g., circulars, coupons, handbills) or samples. Establishments in this industry use methods, such as delivering advertisements or samples door-to-door, placing flyers or coupons on car windshields in parking lots, or handing out samples in retail stores.

541870 Advertising Material Distribution Services

This industry comprises establishments primarily engaged in the direct distribution or delivery of advertisements (e.g., circulars, coupons, handbills) or samples. Establishments in this industry use methods, such as delivering advertisements or samples door-to-door, placing flyers or coupons on car windshields in parking lots, or handing out samples in retail stores.

The data published with NAICS code 541870 are comprised of this part of the following SIC industry:

- 7319 (pt) Advertising Materials Distribution Services

54189 Other Services Related to Advertising

This industry comprises establishments primarily engaged in providing advertising services (except advertising agency services, public relations agency services, media buying agency services, media representative services, display advertising services, direct mail advertising services, advertising material distribution services, and marketing consulting services).

541890 Other Services Related to Advertising

This industry comprises establishments primarily engaged in providing advertising services (except advertising agency services, public relations agency services, media buying agency services, media representative services, display advertising services, direct mail advertising services, advertising material distribution services, and marketing consulting services).

The data published with NAICS code 541890 are comprised of these parts of the following SIC industries:

- 5199 (pt) Advertising Specialties Goods Distributors
- 7319 (pt) Other Advertising Services
- 7389 (pt) Sign Painting and Lettering Shop

7389 (pt) Welcoming Services

5418901 Welcoming Services

Establishments primarily engaged in providing promotional business services to tourists and new residents of a community.

5418902 Advertising Specialties Goods Distributors

Establishments primarily engaged in the wholesale distribution of advertising novelties and specialties.

5418903 Sign Painting and Lettering Shop

Establishments primarily engaged in making signs to individual order or in office door and window lettering.

5418909 All Other Advertising

This industry comprises establishments primarily engaged in providing advertising services (except advertising agency services, public relations agency services, media buying agency services, media representative services, display advertising services, direct mail advertising services, advertising material distribution services, sign painting and lettering shops, marketing consulting services, and welcoming services).

5419 Other Professional, Scientific, and Technical Services

This industry group comprises establishments engaged in professional, scientific, and technical services (except legal services; accounting, tax preparation, bookkeeping, and related services; architectural, engineering, and related services; specialized design services; computer systems design and related services; management, scientific, and technical consulting services; scientific research and development services; and advertising and related services).

54191 Marketing Research and Public Opinion Polling

This industry comprises establishments primarily engaged in systematically gathering, recording, tabulating, and presenting marketing and public opinion data.

541910 Marketing Research and Public Opinion Polling

This industry comprises establishments primarily engaged in systematically gathering, recording, tabulating, and presenting marketing and public opinion data.

The data published with NAICS code 541910 are comprised of this part of the following SIC industry:

8732 (pt) Marketing Research and Public Opinion Polling

54192 Photographic Services

This industry comprises establishments primarily engaged in providing still, video, or digital photography services. These establishments may specialize in a particular field of photography, such as commercial and industrial photography, portrait photography, and special events photography. Commercial or portrait photography studios are included in this industry.

541921 Photography Studios, Portrait

This U.S. industry comprises establishments known as portrait studios primarily engaged in providing still, video, or digital portrait photography services.

The data published with NAICS code 541921 are comprised of the following SIC industry:

7221 Photographic Studios, Portrait

541922 Commercial Photography

This U.S. industry comprises establishments primarily engaged in providing commercial photography services, generally for advertising agencies, publishers, and other business and industrial users.

The data published with NAICS code 541922 are comprised of these parts of the following SIC industries:

7335 Commercial Photography

8099 (pt) Medical Photography

5419221 Commercial Photography (Except Medical Photography)

Establishments primarily engaged in providing commercial photography services (except medical photography).

5419222 Medical Photography

Establishments primarily engaged in making still photographs or motion pictures of body parts, medical specimens, or other biological objects.

54193 Translation and Interpretation Services

This industry comprises establishments primarily engaged in translating written material and interpreting speech from one language to another and establishments primarily engaged in providing sign language services.

541930 Translation and Interpretation Services

This industry comprises establishments primarily engaged in translating written material and interpreting speech from one language to another and establishments primarily engaged in providing sign language services.

The data published with NAICS code 541930 are comprised of this part of the following SIC industry:

7389 (pt) Translation and Interpretation Services

PROFESSIONAL, SCIENTIFIC, AND TECHNICAL SERVICES

54199 All Other Professional, Scientific, and Technical Services

This industry comprises establishments primarily engaged in the provision of professional, scientific, or technical services (except legal services; accounting, tax preparation, bookkeeping, and related services; architectural, engineering, and related services; specialized design services; computer systems design and related services; management, scientific, and technical consulting services; scientific research and development services; advertising and related services; market research and public opinion polling; photographic services; translation and interpretation services; and veterinary services).

541990 All Other Professional, Scientific, and Technical Services

This industry comprises establishments primarily engaged in the provision of professional, scientific, or

technical services (except legal services; accounting, tax preparation, bookkeeping, and related services; architectural, engineering, and related services; specialized design services; computer systems design and related services; management, scientific, and technical consulting services; scientific research and development services; advertising and related services; market research and public opinion polling; photographic services; translation and interpretation services; and veterinary services).

The data published with NAICS code 541990 are comprised of this part of the following SIC industry:

7389 (pt) All Other Professional, Scientific, and Technical Services

Appendix C.

Coverage and Methodology

MAIL/NONMAIL UNIVERSE

For this sector, large- and medium-size firms, plus all firms known to operate more than one establishment, were sent questionnaires to be completed and returned to the Census Bureau by mail. For most very small firms, data from existing administrative records of other Federal agencies were used instead. These records provided basic information on location, kind of business, receipts, payroll, number of employees, and legal form of organization.

Firms in the 1997 Economic Census were divided into the mail universe and nonmail universe. The coverage of and the method of obtaining census information from each are described below:

1. The mail universe consisted of firms for which information was obtained by means of a mail canvass and included:
 - a. Large employers, i.e., all multiestablishment firms, and all employer firms with payroll above a specified cutoff (The term “employers” refers to firms with one or more paid employees at any time during 1997 as shown in the active administrative records of other Federal agencies.).
 - b. A sample of small employers, i.e., single-establishment firms with payroll below a specified cutoff, in classifications for which specialized data precluded reliance solely on administrative records sources.
2. The nonmail universe consisted of firms that were not required to file a regular census return and included:
 - a. Selected small employers, i.e., single-establishment firms with payroll below a specified cutoff. Although the payroll cutoff varied by kind of business, small employers in the nonmail universe generally included firms with less than 10 employees and represented about 10 percent of total receipts of establishments covered in the census. Data on receipts, payroll, and employment for small employers in the nonmail universe were derived or estimated from administrative records of other Federal agencies.
 - b. All taxable nonemployers, i.e., all firms subject to Federal income tax with no paid employees during 1997. Receipts information for these firms was obtained from administrative records of other Federal agencies. Although consisting of many firms,

nonemployers accounted for less than 10-percent of total receipts of all establishments covered in the census. The census included only those nonemployer firms which reported a receipts volume of \$1,000 or more during 1997. Establishments exempt from Federal income tax with no paid employees were excluded as in previous censuses. Data for nonemployers are not included in this report, but are released as part of the Core Business Statistics Series.

INDUSTRY CLASSIFICATION OF ESTABLISHMENTS

The classifications for all establishments in this sector were assigned in accordance with the 1997 North American Industry Classification System (NAICS) Manual, United States. NAICS is a common classification system developed by the United States, Canada, and Mexico. This system replaces the 1987 Standard Industrial Classification (SIC) that was used in previous censuses. Appendix A of the 1997 NAICS manual provides information on the comparability between the 1987 SIC and the 1997 NAICS. More information on NAICS is available in the NAICS manual and at www.census.gov/naics.

The method of assigning classifications, and the level of detail at which establishments were classified, differed between the mail and nonmail universe as follows:

1. The mail universe.
 - Establishments in the mail universe were classified on the basis of their self-designation, sources of receipts, and other industry-specific inquiries.
2. The nonmail universe.
 - a. Selected small employers were classified on the basis of the most current kind-of-business classification available from one of the Census Bureau's current sample surveys or the 1992 Economic Census. Otherwise, the classification was obtained from administrative records of other Federal agencies. If the census or administrative record classifications proved inadequate (none corresponded to a 1997 Economic Census classification in the detail required for employers), the firm was sent a brief inquiry requesting information necessary to assign a 1997 census kind-of-business code.
 - b. Nonemployers were classified on the basis of information obtained from administrative records of other Federal agencies.

METHOD OF ASSIGNING TAX STATUS

For kind-of-business classifications where there were substantial numbers of taxable and tax-exempt establishments, establishments were classified based on the Federal income tax filing requirement for the establishment or organization. This classification was based primarily on the response to an inquiry on the census questionnaire. Establishments that indicated that all or part of their income was exempt from Federal income tax under provisions of section 501 of the Internal Revenue Service (IRS) code were classified as tax-exempt; establishments indicating no such exemption were classified as taxable. All government-operated hospitals were classified as tax-exempt. For establishments in the nonmail universe, the tax status classification was based upon the type of tax return filed by the firm or organization.

For selected kind-of-business classifications that are comprised primarily of tax-exempt establishments, all establishments in those classifications were defined as tax-exempt. All establishments in the remaining kind-of-business classifications (comprised primarily of taxable establishments) were defined as taxable.

RELIABILITY OF DATA

All data compiled for this sector are subject to nonsampling errors. Nonsampling errors can be attributed to many sources: inability to identify all cases in the actual universe; definition and classification difficulties; differences in the interpretation of questions; errors in recording or coding the data obtained; and other errors of collection, response, coverage, processing, and estimation for missing or misreported data.

Data presented in the Miscellaneous Subjects and the Sources of Receipt or Revenue reports for this sector are subject to sampling errors as well as nonsampling errors. Specifically, these data are estimated based on information obtained from census questionnaires mailed to all large employers and to a sample of small employers in the universe. Sampling errors affect these estimates insofar as they may differ from results that would be obtained from a complete enumeration.

The accuracy of these tabulated data is determined by the joint effects of the various nonsampling errors or by the joint effects of sampling and nonsampling errors. No direct measurement of these effects has been obtained except for estimation for missing or misreported data;

however, precautionary steps were taken in all phases of the collection, processing, and tabulation of the data in an effort to minimize the effects of nonsampling errors.

The Census Bureau obtains limited information extracted from administrative records of other Federal agencies. This information is used in conjunction with other information available to the Census Bureau to develop estimates for nonemployers, small employers, and other establishments for which responses were not received in time for publication.

TREATMENT OF NONRESPONSE

Census report forms included two different types of inquiries, "basic" and "industry-specific." Data for the basic inquiries, which include location, kind of business or operation, receipts or revenue, payroll, number of employees, and legal form of organization, were available from a combination of sources for all establishments. Data for industry-specific inquiries, tailored to the particular kinds of business or operation covered by the report, were available only from the establishments in the mail universe that completed the appropriate inquiries on the questionnaire.

Two methods were used to account for nonresponse to industry-specific inquiries. For some inquiries, missing data was imputed for individual records based on responses from similar establishments. For other inquiries, the total of reported data was expanded to represent 100 percent of the mail and nonmail universe. Data presented for industry-specific inquiries based on a December 31 reference date were expanded in direct relationship to total receipts or revenue of only those establishments in business at the end of the year. Unless otherwise noted in specific reports, data for other industry-specific inquiries were expanded in direct relationship to total receipts or revenue of all establishments included in the category. In a few cases, expansion on the basis of the receipts or revenue item was not appropriate, and another basic data item was used as the basis for expansion.

All reports in which data were expanded to account for nonmail employers and nonrespondents include a coverage indicator for each publication category, which shows the receipts or revenue of establishments responding to the industry-specific inquiry as a percent of total receipts or revenue for all establishments for which data are shown. For some inquiries, coverage is determined by the ratio of total payroll or employment of establishments responding to the inquiry to total payroll or employment of all establishments in the category.

Appendix D.

Geographic Notes

MINNESOTA

Blaine is in Anoka and Ramsey Counties.

Chanhassen is in Carver and Hennepin Counties.

Dayton is in Hennepin and Wright Counties.

Granite Falls is in Chippewa and Yellow Medicine Counties.

Hastings is in Dakota and Washington Counties.

Lake City is in Goodhue and Wabasha Counties.

Le Sueur is in Le Sueur and Sibley Counties; it annexed into Sibley County in October 1990, but this change was not submitted to the Census Bureau until June 1997.

Mankato is in Blue Earth, Le Sueur, and Nicollet Counties.

New Prague is in Le Sueur and Scott Counties.

Northfield is in Dakota and Rice Counties.

North Mankato is in Blue Earth and Nicollet Counties.

Oak Grove was incorporated in December 1993.

Princeton is in Mille Lacs and Sherburne Counties.

Rockford is in Hennepin and Wright Counties.

St. Anthony is in Hennepin and Ramsey Counties.

St. Cloud is in Benton, Sherburne, and Stearns Counties.

Sartell is in Benton and Stearns Counties.

Spring Lake Park is in Anoka and Ramsey Counties.

Staples is in Todd and Wadena Counties.

Wadena is in Otter Tail and Wadena Counties.

White Bear Lake is in Ramsey and Washington Counties.

Appendix E. Metropolitan Areas

MINNESOTA

Duluth—Superior, MN—WI MSA

St. Louis County, MN

Douglas County, WI

Fargo—Moorhead, ND—MN MSA

Clay County, MN

Cass County, ND

Grand Forks, ND—MN MSA

Polk County, MN

Grand Forks County, ND

La Crosse, WI—MN MSA

Houston County, MN

La Crosse County, WI

Minneapolis—St. Paul, MN—WI MSA

Anoka County, MN

Carver County, MN

Chisago County, MN

Dakota County, MN

Hennepin County, MN

Isanti County, MN

Ramsey County, MN

Scott County, MN

Sherburne County, MN

Washington County, MN

Wright County, MN

Pierce County, WI

St. Croix County, WI

Rochester, MN MSA

Olmsted County, MN

St. Cloud, MN MSA

Benton County, MN

Stearns County, MN

