

Virginia

1997

Issued January 2000

EC97F52A-VA

1997 Economic Census

Finance and Insurance

Geographic Area Series



U S C E N S U S B U R E A U

Helping You Make Informed Decisions

U.S. Department of Commerce
Economics and Statistics Administration
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ACKNOWLEDGMENTS

Many persons participated in the various activities of the 1997 Economic Census for the Finance and Insurance sector.

Service Sector Statistics Division prepared this report. **Bobby E. Russell**, Assistant Chief for Census Programs, was responsible for the overall planning, management, and coordination. Planning and implementation were under the direction of **Steven M. Roman**, Chief, Utilities and Financial Census Branch, assisted by **Faye A. Jacobs** and **Laurie G. Torene**. Primary staff assistance was provided by **Vannah L. Beatty**, **Diane Carodiskey-Beeson**, **Robert S. Benedik**, **Sandra K. Creech**, **Michael J. Garger**, **Andrew N. Lampton**, **Juan P. Matias**, **Kathryn H. Miller**, **Susan K. Pozzanghera**, **William R. Samples**, and **Charles T. Spradlin**.

Mathematical and statistical techniques as well as the coverage operations were provided by **Carl A. Konschnik**, Assistant Chief for Research and Methodology, assisted by **Carol S. King**, Chief, Statistical Methods Branch, and **Jock R. Black**, Chief, Program Research and Development Branch, with staff assistance from **Maria C. Cruz** and **David L. Kinyon**.

The Economic Planning and Coordination Division provided overall planning and review of many operations and the computer processing procedures. **Shirin A. Ahmed**, Assistant Chief for Post-Collection Processing, was responsible for edit procedures and designing the interactive analytical software. Design and specifications were prepared under the supervision of **Dennis L. Shoemaker**, Chief, Census Processing Branch, assisted by **John D. Ward**. Primary staff assistance was provided by **Sonya P. Curcio**, **Richard W. Graham**, and **Cheryl E. Merkle**. The Economic Product Team, with primary contributions from **Andrew W. Hait** and **Jennifer E. Lins**, was responsible for the development of the system to disseminate 1997 Economic Census reports.

The staff of the National Processing Center, **Judith N. Petty**, Chief, performed mailout preparation and receipt operations, clerical and analytical review activities, and data entry.

The Geography Division staff developed geographic coding procedures and associated computer programs.

The Economic Statistical Methods and Programming Division, **Charles P. Pautler Jr.**, Chief, developed and coordinated the computer processing systems. **Martin S. Harahush**, Assistant Chief for Quinquennial Programs, was responsible for design and implementation of the computer systems. **Robert S. Jewett** and **Barbara L. Lambert** provided special computer programming. **William C. Wester**, Chief, Services Branch, assisted by **Robert A. Hill**, **Dennis P. Kelly**, and **Jeffrey S. Rosen**, supervised the preparation of the computer programs. Additional programming assistance was provided by **Donell D. Barnes**, **Daniel C. Collier**, **Gilbert J. Flodine**, **David Hiller**, **Leatrice D. Hines**, **William D. McClain**, **Jay L. Norris**, **Sarah J. Presley**, and **Michael A. Sendelbach**.

Computer Services Division, **Debra D. Williams**, Chief, performed the computer processing.

Kim D. Ottenstein, **Margaret A. Smith**, and **Laurene V. Qualls** of the Administrative and Customer Services Division, **Walter C. Odom**, Chief, provided publications and printing management, graphics design and composition, and editorial review for print and electronic media. General direction and production management were provided by **Michael G. Garland**, Assistant Chief, and **Gary J. Lauffer**, Chief, Publications Services Branch.

Special acknowledgment is also due the many businesses whose cooperation has contributed to the publication of these data.

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CONTENTS

Introduction to the Economic Census	1
Finance and Insurance	5
TABLES	
1. Summary Statistics for the State: 1997	7
2. Summary Statistics for Metropolitan Areas: 1997	8
APPENDIXES	
A. Explanation of Terms	A-1
B. NAICS Codes, Titles, and Descriptions	B-1
C. Coverage and Methodology	C-1
D. Geographic Notes	--
E. Metropolitan Areas	E-1

-- Not applicable for this report.

Introduction to the Economic Census

PURPOSES AND USES OF THE ECONOMIC CENSUS

The economic census is the major source of facts about the structure and functioning of the Nation's economy. It provides essential information for government, business, industry, and the general public. Title 13 of the United States Code (Sections 131, 191, and 224) directs the Census Bureau to take the economic census every 5 years, covering years ending in 2 and 7.

The economic census furnishes an important part of the framework for such composite measures as the gross domestic product estimates, input/output measures, production and price indexes, and other statistical series that measure short-term changes in economic conditions. Specific uses of economic census data include the following:

- Policymaking agencies of the Federal Government use the data to monitor economic activity and assess the effectiveness of policies.
- State and local governments use the data to assess business activities and tax bases within their jurisdictions and to develop programs to attract business.
- Trade associations study trends in their own and competing industries, which allows them to keep their members informed of market changes.
- Individual businesses use the data to locate potential markets and to analyze their own production and sales performance relative to industry or area averages.

ALL-NEW INDUSTRY CLASSIFICATIONS

Data from the 1997 Economic Census are published primarily on the basis of the North American Industry Classification System (NAICS), unlike earlier censuses, which were published according to the Standard Industrial Classification (SIC) system. NAICS is in the process of being adopted in the United States, Canada, and Mexico. Most economic census reports cover one of the following NAICS sectors:

21	Mining
22	Utilities
23	Construction
31-33	Manufacturing
42	Wholesale Trade
44-45	Retail Trade
48-49	Transportation and Warehousing
51	Information

52	Finance and Insurance
53	Real Estate and Rental and Leasing
54	Professional, Scientific, and Technical Services
55	Management of Companies and Enterprises
56	Administrative and Support and Waste Management and Remediation Services
61	Educational Services
62	Health Care and Social Assistance
71	Arts, Entertainment, and Recreation
72	Accommodation and Foodservices
81	Other Services (except Public Administration)

(Not listed above are the Agriculture, Forestry, Fishing, and Hunting sector (NAICS 11), partially covered by the census of agriculture conducted by the U.S. Department of Agriculture, and the Public Administration sector (NAICS 92), covered by the census of governments conducted by the Census Bureau.)

The 20 NAICS sectors are subdivided into 96 subsectors (three-digit codes), 313 industry groups (four-digit codes), and, as implemented in the United States, 1170 industries (five- and six-digit codes).

RELATIONSHIP TO SIC

While many of the individual NAICS industries correspond directly to industries as defined under the SIC system, most of the higher level groupings do not. Particular care should be taken in comparing data for retail trade, wholesale trade, and manufacturing, which are sector titles used in both NAICS and SIC, but cover somewhat different groups of industries. The industry definitions discuss the relationships between NAICS and SIC industries. Where changes are significant, it will not be possible to construct time series that include data for points both before and after 1997.

For 1997, data for auxiliary establishments (those functioning primarily to manage, service, or support the activities of their company's operating establishments, such as a central administrative office or warehouse) will not be included in the sector-specific reports. These data will be published separately.

GEOGRAPHIC AREA CODING

Accurate and complete information on the physical location of each establishment is required to tabulate the census data for the states, metropolitan areas (MAs), counties, parishes, and corporate municipalities including cities, towns, villages, and boroughs. Respondents were

required to report their physical location (street address, municipality, county, and state) if it differed from their mailing address. For establishments not surveyed by mail (and those single-establishment companies that did not provide acceptable information on physical location), location information from Internal Revenue Service tax forms is used as a basis for coding.

BASIS OF REPORTING

The economic census is conducted on an establishment basis. A company operating at more than one location is required to file a separate report for each store, factory, shop, or other location. Each establishment is assigned a separate industry classification based on its primary activity and not that of its parent company.

DOLLAR VALUES

All dollar values presented are expressed in current dollars; i.e., 1997 data are expressed in 1997 dollars, and 1992 data, in 1992 dollars. Consequently, when making comparisons with prior years, users of the data should consider the changes in prices that have occurred.

All dollar values are shown in thousands of dollars.

AVAILABILITY OF ADDITIONAL DATA

Reports in Print and Electronic Media

All results of the 1997 Economic Census are available on the Census Bureau Internet site (www.census.gov) and on compact discs (CD-ROM) for sale by the Census Bureau. Unlike previous censuses, only selected highlights are published in printed reports. For more information, including a description of electronic and printed reports being issued, see the Internet site, or write to U.S. Census Bureau, Washington, DC 20233-8300, or call Customer Services at 301-457-4100.

Special Tabulations

Special tabulations of data collected in the 1997 Economic Census may be obtained, depending on availability of time and personnel, in electronic or tabular form. The data will be summaries subject to the same rules prohibiting disclosure of confidential information (including name, address, kind of business, or other data for individual business establishments or companies) that govern the regular publications.

Special tabulations are prepared on a cost basis. A request for a cost estimate, as well as exact specifications on the type and format of the data to be provided, should be directed to the Chief of the division named below, U.S. Census Bureau, Washington, DC 20233-8300. To discuss a special tabulation before submitting specifications, call the appropriate division:

Manufacturing and Construction Division	301-457-4673
Service Sector Statistics Division	301-457-2668

HISTORICAL INFORMATION

The economic census has been taken as an integrated program at 5-year intervals since 1967 and before that for 1954, 1958, and 1963. Prior to that time, individual components of the economic census were taken separately at varying intervals.

The economic census traces its beginnings to the 1810 Decennial Census, when questions on manufacturing were included with those for population. Coverage of economic activities was expanded for the 1840 Decennial Census and subsequent censuses to include mining and some commercial activities. The 1905 Manufactures Census was the first time a census was taken apart from the regular decennial population census. Censuses covering retail and wholesale trade and construction industries were added in 1930, as were some covering service trades in 1933. Censuses of construction, manufacturing, and the other business service censuses were suspended during World War II.

The 1954 Economic Census was the first census to be fully integrated: providing comparable census data across economic sectors, using consistent time periods, concepts, definitions, classifications, and reporting units. It was the first census to be taken by mail, using lists of firms provided by the administrative records of other Federal agencies. Since 1963, administrative records also have been used to provide basic statistics for very small firms, reducing or eliminating the need to send them census questionnaires.

The range of industries covered in the economic censuses expanded between 1967 and 1992. The census of construction industries began on a regular basis in 1967, and the scope of service industries, introduced in 1933, was broadened in 1967, 1977, and 1987. While a few transportation industries were covered as early as 1963, it was not until 1992 that the census broadened to include all of transportation, communications, and utilities. Also new for 1992 was coverage of financial, insurance, and real estate industries. With these additions, the economic census and the separate census of governments and census of agriculture collectively covered roughly 98 percent of all economic activity.

Printed statistical reports from the 1992 and earlier censuses provide historical figures for the study of long-term time series and are available in some large libraries. All of the census reports printed since 1967 are still available for sale on microfiche from the Census Bureau. CD-ROMs issued from the 1987 and 1992 Economic Censuses contain databases including nearly all data published in print, plus additional statistics, such as ZIP Code statistics, published only on CD-ROM.

SOURCES FOR MORE INFORMATION

More information about the scope, coverage, classification system, data items, and publications for each of the economic censuses and related surveys is published in the *Guide to the 1997 Economic Census and Related Statistics* at www.census.gov/econguide. More information on the methodology, procedures, and history of the censuses will be published in the *History of the 1997 Economic Census* at www.census.gov/econ/www/history.html.

ABBREVIATIONS AND SYMBOLS

The following abbreviations and symbols are used with the 1997 Economic Census data:

A	Standard error of 100 percent or more.	V	Represents less than 50 vehicles or .05 percent.
D	Withheld to avoid disclosing data of individual companies; data are included in higher level totals.	X	Not applicable.
F	Exceeds 100 percent because data include establishments with payroll exceeding revenue.	Y	Disclosure withheld because of insufficient coverage of merchandise lines.
N	Not available or not comparable.	Z	Less than half the unit shown.
Q	Revenue not collected at this level of detail for multiestablishment firms.	a	0 to 19 employees.
S	Withheld because estimates did not meet publication standards.	b	20 to 99 employees.
		c	100 to 249 employees.
		e	250 to 499 employees.
		f	500 to 999 employees.
		g	1,000 to 2,499 employees.
		h	2,500 to 4,999 employees.
		i	5,000 to 9,999 employees.
		j	10,000 to 24,999 employees.
		k	25,000 to 49,999 employees.
		l	50,000 to 99,999 employees.
		m	100,000 employees or more.
		p	10 to 19 percent estimated.
		q	20 to 29 percent estimated.
		r	Revised.
		s	Sampling error exceeds 40 percent.
		nec	Not elsewhere classified.
		nsk	Not specified by kind.
		–	Represents zero (page image/print only).
		(CC)	Consolidated city.
		(IC)	Independent city.

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Finance and Insurance

SCOPE

The Finance and Insurance sector (sector 52) of the 1997 Economic Census comprises establishments of firms with payroll primarily engaged in financial transactions (transactions involving the creation, liquidation, or change in ownership of financial assets) and/or in facilitating financial transactions. Three principal types of activities are identified:

1. Raising funds by taking deposits and/or issuing securities and, in the process, incurring liabilities. Establishments engaged in this activity use raised funds to acquire financial assets by making loans and/or purchasing securities. Putting themselves at risk, they channel funds from lenders to borrowers and transform or repackage the funds with respect to maturity, scale and risk. This activity is known as financial intermediation.
2. Pooling of risk by underwriting insurance and annuities. Establishments engaged in this activity collect fees, insurance premiums, or annuity considerations; build up reserves; invest those reserves; and make contractual payments. Fees are based on the expected incidence of the insured risk and the expected return on investment.
3. Providing specialized services facilitating or supporting financial intermediation, insurance, and employee benefit programs.

In addition, monetary authorities charged with monetary control are included in this sector.

The subsectors, industry groups, and industries within the Finance and Insurance sector are defined on the basis of their unique production processes. As with all industries, the production processes are distinguished by their use of specialized human resources and specialized physical capital. In addition, the way in which these establishments acquire and allocate financial capital, their source of funds, and the use of those funds provides a third basis for distinguishing characteristics of the production process. For instance, the production process in raising funds through deposit-taking is different from the process of raising funds in bond or money markets. The process of making loans to individuals also requires different production processes than does the creation of investment pools or the underwriting of securities.

Most of the Finance and Insurance subsectors contain one or more industry groups of (1) intermediaries with

similar patterns of raising and using funds and (2) establishments engaged in activities that facilitate, or are otherwise related to, that type of financial or insurance intermediation.

Industries within this sector are defined in terms of activities for which a production process can be specified, and many of these activities are not exclusive to a particular type of financial institution. To deal with the varied activities taking place within existing financial institutions, the approach is to split these institutions into components performing specialized services. This requires defining the units engaged in providing those services and developing procedures that allow for their delineation. For finance and insurance, these units are the equivalents of the establishments defined for other industries.

The output of many financial services, as well as the inputs and the processes by which they are combined, cannot be observed at a single location and can only be defined at a higher level of the organizational structure of the enterprise. Additionally, a number of independent activities that represent separate and distinct production processes may take place at a single location belonging to a multilocation financial firm. Activities are more likely to be homogeneous with respect to production characteristics than are locations, at least in financial services. The North American Industry Classification System (NAICS) defines activities broadly enough that it can be used by those classifying by location and by those employing a more top-down approach to the delineation of the establishment.

The Finance and Insurance sector has been defined to encompass establishments primarily engaged in financial transactions; that is, transactions involving the creation, liquidation, or change in ownership of financial assets or in facilitating financial transactions. Financial industries are extensive users of electronic means for facilitating the verification of financial balances, authorizing transactions, transferring funds to and from transactors' accounts, notifying banks (or credit card issuers) of the individual transactions, and providing daily summaries. Since these transaction processing activities are integral to the production of finance and insurance services, establishments that principally provide a financial transaction processing service are classified to this sector, rather than to the data processing industry in the Information sector.

Funds, trusts, and other financial vehicles (legal entities that hold portfolios of assets on behalf of others) are the fifth subsector of the Finance and Insurance sector. These

entities earn interest, dividends, and other property income, but have little or no employment and no revenue from the sale of services. Separate establishments and employees devoted to the management of funds are classified in Industry Group 5239, Other Financial Investment Activities.

Among depository institutions and insurance carriers, many locations with activities which might in other industries be considered as support or auxiliary activities (such as headquarters operations), are included in this report as operating locations.

GENERAL

A list of reports that provide statistics on sector 52 follows.

Geographic area report. There is a separate report for each state, the District of Columbia, and the United States. Each state report presents general statistics on number of establishments, revenue, payroll, and employment by kind of business for the state and metropolitan areas (MAs). Greater kind-of-business detail is shown for larger areas. The United States report presents data for the United States as a whole.

Sources of revenue report. This report presents sources of revenue data for establishments by kind of business. Data are presented for the United States.

Establishment and firm size (including legal form of organization) report. This report presents revenue, payroll, and employment data for the United States by revenue size, by employment size, and by legal form of organization for establishments; and by revenue size (including concentration by largest firms), by employment size, and by number of establishments operated (single units and multiunits) for firms.

Miscellaneous subjects report. This report presents data for establishments for a variety of industry-specific questions. Presentation of data varies by kind of business.

GEOGRAPHIC AREAS COVERED

The level of geographic detail varies by report. Data may be presented for:

1. The United States as a whole.
2. States and the District of Columbia.

3. Consolidated metropolitan statistical areas (CMSAs) and primary metropolitan statistical areas (PMSAs) defined by the Office of Management and Budget (OMB) as of June 30, 1997. A CMSA is an area used to facilitate the presentation and analysis of data for large concentrations of metropolitan populations. It includes two or more contiguous PMSAs which have a population of at least 1,000,000 (according to the 1990 Census of Population or subsequent special census) and which meet specific criteria of urban character and of social and economic integration.
4. Metropolitan statistical areas (MSAs) defined by the OMB as of June 30, 1997. An MSA is an integrated economic and social unit with a population nucleus of at least 50,000 inhabitants (according to the 1990 Census of Population or subsequent special census). Each MSA consists of one or more counties meeting standards of metropolitan character. In New England, cities and towns rather than counties are the component geographic units.

COMPARABILITY OF THE 1992 AND 1997 CENSUSES

The 1997 Economic Census is the first census to present data based on the new North American Industry Classification System (NAICS). Previous census data were presented according to the Standard Industrial Classification (SIC) system developed some 60 years ago. Due to this change, comparability between census years may be limited. Comparative statistics will be included as part of the Core Business Statistics Reports.

DISCLOSURE

In accordance with Federal law governing census reports (Title 13 of the United States Code), no data are published that would disclose the operations of an individual establishment or business. However, the number of establishments in a kind-of-business classification is not considered a disclosure; therefore, this information may be released even though other information is withheld.

AVAILABILITY OF MORE FREQUENT ECONOMIC DATA

The Census Bureau's County Business Patterns program offers annual statistics on the number of establishments, employment, and payroll classified by industry within each county.

Table 1. Summary Statistics for the State: 1997

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area and kind of business	Establishments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of revenue—	
							From administrative records ¹	Estimated ²
VIRGINIA								
52	Finance & insurance	9 549	N	5 064 382	1 274 254	135 689	1.2	4.6
521	Monetary authorities—central bank	1	1 428 000	48 995	12 103	1 234	—	—
5211	Monetary authorities—central bank	1	1 428 000	48 995	12 103	1 234	—	—
52111	Monetary authorities—central bank	1	1 428 000	48 995	12 103	1 234	—	—
521110	Monetary authorities—central bank	1	1 428 000	48 995	12 103	1 234	—	—
522	Credit intermediation & related activities	4 256	30 547 738	2 593 015	667 247	77 165	.3	5.3
5221	Depository credit intermediation	2 768	9 733 935	1 568 717	394 875	55 214	.1	13.6
52211	Commercial banking	2 101	7 093 155	1 248 593	321 738	44 001	—	11.5
522110	Commercial banking	2 101	7 093 155	1 248 593	321 738	44 001	—	11.5
5221101	National commercial banks (banking)	646	2 848 432	544 799	152 292	20 489	—	5.3
5221102	State commercial banks (banking)	1 455	4 244 723	703 794	169 446	23 512	.1	15.6
52212	Savings institutions	274	1 202 929	112 937	26 582	3 927	.5	37.1
522120	Savings institutions	274	1 202 929	112 937	26 582	3 927	.5	37.1
5221201	Savings institutions (federally chartered)	264	1 192 998	111 154	26 167	3 857	.5	37.4
5221203	Savings institutions (not federally chartered)	10	9 931	1 783	415	70	—	—
52213	Credit unions	393	1 437 851	207 187	46 555	7 286	—	4.4
522130	Credit unions	393	1 437 851	207 187	46 555	7 286	—	4.4
5221301	Credit unions (federally chartered)	285	1 265 547	181 906	40 649	6 207	—	3.9
5221309	Credit unions (not federally chartered)	108	172 304	25 281	5 906	1 079	—	8.2
5222	Nondepository credit intermediation	1 159	20 099 407	887 166	241 363	18 114	.4	1.4
52221	Credit card issuing	22	D	D	D	i	D	D
522210	Credit card issuing	22	D	D	D	i	D	D
52222	Sales financing	177	778 392	51 918	12 133	1 329	3.4	5.7
522220	Sales financing	177	778 392	51 918	12 133	1 329	3.4	5.7
52229	Other nondepository credit intermediation	960	D	D	D	j	D	D
522291	Consumer lending	257	237 956	36 048	8 422	1 189	11.7	16.8
522292	Real estate credit	545	822 420	232 146	56 989	5 438	1.4	22.2
522294	Secondary market financing	16	D	D	D	h	D	D
522298	All other nondepository credit intermediation	140	D	D	D	f	D	D
5222981	Pawn shops	119	D	D	D	e	D	D
5223	Activities related to credit intermediation	329	714 396	137 132	31 009	3 837	2.1	1.8
52231	Mortgage & nonmortgage loan brokers	206	95 528	46 927	9 129	1 241	10.6	9.0
522310	Mortgage & nonmortgage loan brokers	206	95 528	46 927	9 129	1 241	10.6	9.0
52232	Financial transactions processing, reserve, & clearinghouse act.	24	450 444	50 636	11 890	915	.4	—
522320	Financial transactions processing, reserve, & clearinghouse act.	24	450 444	50 636	11 890	915	.4	—
52239	Other activities related to credit intermediation	99	168 424	39 569	9 990	1 681	1.5	2.3
522390	Other activities related to credit intermediation	99	168 424	39 569	9 990	1 681	1.5	2.3
523	Securities intermediation & related activities	999	1 856 235	705 670	157 257	8 995	3.4	19.0
5231	Securities & commodity contracts intermediation & brokerage	444	1 060 980	448 103	101 005	5 596	1.4	28.2
52311	Investment banking & securities dealing	64	103 590	35 100	7 576	349	5.8	7.4
523110	Investment banking & securities dealing	64	103 590	35 100	7 576	349	5.8	7.4
52312	Securities brokerage	365	948 697	411 136	93 156	5 208	.5	30.7
523120	Securities brokerage	365	948 697	411 136	93 156	5 208	.5	30.7
52313	Commodity contracts dealing	6	D	D	D	b	D	D
523130	Commodity contracts dealing	6	D	D	D	b	D	D
52314	Commodity contracts brokerage	9	D	D	D	a	D	D
523140	Commodity contracts brokerage	9	D	D	D	a	D	D
5239	Other financial investment activities	555	795 255	257 567	56 252	3 399	6.2	6.7
52391	Miscellaneous intermediation	100	231 650	40 565	11 202	665	13.0	8.0
523910	Miscellaneous intermediation	100	231 650	40 565	11 202	665	13.0	8.0
52392	Portfolio management	241	373 593	134 040	27 794	1 324	1.6	6.3
523920	Portfolio management	241	373 593	134 040	27 794	1 324	1.6	6.3
52393	Investment advice	166	135 310	61 277	11 795	793	9.7	5.6
523930	Investment advice	166	135 310	61 277	11 795	793	9.7	5.6
52399	All other financial investment activities	48	54 702	21 685	5 461	617	—	6.0
523991	Trust, fiduciary, & custody activities	44	54 354	21 626	5 448	608	—	6.0
524	Insurance carriers & related activities	4 228	N	1 684 443	430 076	46 945	2.4	2.5
5241	Insurance carriers	1 045	N	1 158 749	297 656	30 745	.5	.4
52411	Direct life, health, & medical insurance carriers	321	Q	527 000	134 847	14 076	.8	.3
524113	Direct life insurance carriers	269	Q	313 120	80 728	8 481	—	.4
524114	Direct health & medical insurance carriers	52	Q	213 880	54 119	5 595	2.1	.1
52412	Other direct insurance carriers	703	Q	D	D	j	D	D
524126	Direct property & casualty insurance carriers	593	Q	587 926	151 345	15 339	—	.4
524127	Direct title insurance carriers	103	Q	D	D	f	D	D
524128	All other direct insurance carriers	7	D	D	D	c	D	D
52413	Reinsurance carriers	21	Q	D	D	c	D	D
524130	Reinsurance carriers	21	Q	D	D	c	D	D
5242	Agencies, brokerages, & other insurance related activities	3 183	1 617 401	525 694	132 420	16 200	22.7	25.3
52421	Insurance agencies & brokerages	2 914	1 254 730	385 117	93 968	11 746	27.4	29.4
524210	Insurance agencies & brokerages	2 914	1 254 730	385 117	93 968	11 746	27.4	29.4
52429	Other insurance related activities	269	362 671	140 577	38 452	4 454	6.4	11.0
524291	Claims adjusting	86	60 203	27 252	9 391	1 088	6.0	8.3
524292	Third party administration of insurance & pension funds	148	254 924	84 210	21 417	2 472	6.7	4.9
524298	All other insurance related activities	35	47 544	29 115	7 644	894	4.9	47.0
525	Funds, trusts, & other financial vehicles (part)	65	251 389	32 259	7 571	1 350	—	2.0

See footnotes at end of table.

Table 1. Summary Statistics for the State: 1997—Con.

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area and kind of business	Establishments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of revenue—	
							From administrative records ¹	Estimated ²
52	VIRGINIA—Con.							
	Finance & insurance—Con.							
525	Funds, trusts, & other financial vehicles (part)—Con.							
5259	Other investment pools & funds (part)	65	251 389	32 259	7 571	1 350	—	2.0
52593	Real Estate Investment Trusts (REITs)	65	251 389	32 259	7 571	1 350	—	2.0
525930	Real Estate Investment Trusts (REITs)	65	251 389	32 259	7 571	1 350	—	2.0

¹Includes revenue information obtained from administrative records of other Federal agencies.

²Includes revenue information which was imputed based on historic data, administrative records data, or on industry averages.

Table 2. Summary Statistics for Metropolitan Areas: 1997

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of revenue—	
							From administrative records ¹	Estimated ²
	CHARLOTTESVILLE, VA MSA							
52	Finance & insurance	269	N	180 743	42 870	4 523	.5	1.2
522	Credit intermediation & related activities	114	N	D	D	g	D	D
5221	Depository credit intermediation	74	N	25 559	6 284	937	—	4.7
52211	Commercial banking	59	Q	23 423	5 864	846	—	5.3
522110	Commercial banking	59	Q	23 423	5 864	846	—	5.3
52213	Credit unions	13	D	D	D	b	D	D
522130	Credit unions	13	D	D	D	b	D	D
5222	Nondepository credit intermediation	34	31 167	5 140	1 130	146	—	16.6
52229	Other nondepository credit intermediation	29	D	D	D	c	D	D
522291	Consumer lending	10	9 162	1 093	256	38	—	7.4
522292	Real estate credit	15	12 248	2 444	558	66	—	36.2
523	Securities intermediation & related activities	53	D	D	D	e	D	D
5231	Securities & commodity contracts intermediation & brokerage	18	D	D	D	c	D	D
52312	Securities brokerage	15	20 291	8 452	2 296	125	.6	2.6
523120	Securities brokerage	15	20 291	8 452	2 296	125	.6	2.6
5239	Other financial investment activities	35	D	D	D	c	D	D
52392	Portfolio management	18	D	D	D	b	D	D
523920	Portfolio management	18	D	D	D	b	D	D
524	Insurance carriers & related activities	100	N	D	D	h	D	D
5241	Insurance carriers	24	N	D	D	h	D	D
52412	Other direct insurance carriers	17	Q	D	D	g	D	D
524126	Direct property & casualty insurance carriers	15	Q	D	D	g	D	D
5242	Agencies, brokerages, & other insurance related activities	76	D	D	D	e	D	D
52421	Insurance agencies & brokerages	71	D	D	D	e	D	D
524210	Insurance agencies & brokerages	71	D	D	D	e	D	D
525	Funds, trusts, & other financial vehicles (part)	2	D	D	D	a	D	D
	DANVILLE, VA MSA							
52	Finance & insurance	142	N	31 343	7 695	1 194	3.7	21.2
522	Credit intermediation & related activities	66	N	20 924	5 212	848	—	28.9
5221	Depository credit intermediation	43	N	12 833	3 290	525	—	42.2
52211	Commercial banking	32	Q	11 477	2 965	461	—	43.1
522110	Commercial banking	32	Q	11 477	2 965	461	—	43.1
5222	Nondepository credit intermediation	21	D	D	D	b	D	D
52229	Other nondepository credit intermediation	19	D	D	D	b	D	D
523	Securities intermediation & related activities	9	5 457	3 396	775	57	7.4	—
524	Insurance carriers & related activities	67	N	7 023	1 708	289	13.0	2.6
5242	Agencies, brokerages, & other insurance related activities	60	12 238	3 849	926	185	59.8	12.0
52421	Insurance agencies & brokerages	52	10 326	3 057	714	146	65.0	10.2
524210	Insurance agencies & brokerages	52	10 326	3 057	714	146	65.0	10.2

See footnotes at end of table.

Table 2. Summary Statistics for Metropolitan Areas: 1997—Con.

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of revenue—	
							From administrative records ¹	Estimated ²
JOHNSON CITY–KINGSPORT–BRISTOL, TN–VA MSA								
52	Finance & insurance	624	N	163 353	41 914	7 248	9.0	4.6
522	Credit intermediation & related activities	338	N	106 750	28 507	5 635	.5	6.5
5221	Depository credit intermediation	208	N	65 701	14 906	2 427	.3	7.1
52211	Commercial banking	157	Q	53 676	12 101	1 985	—	8.6
522110	Commercial banking	157	Q	53 676	12 101	1 985	—	8.6
52212	Savings institutions	18	Q	8 001	1 860	254	—	—
522120	Savings institutions	18	Q	8 001	1 860	254	—	—
52213	Credit unions	33	24 395	4 024	945	188	4.1	2.4
522130	Credit unions	33	24 395	4 024	945	188	4.1	2.4
5222	Nondepository credit intermediation	91	100 874	10 403	2 480	395	.9	11.1
52222	Sales financing	19	54 474	3 081	731	94	.5	10.3
522220	Sales financing	19	54 474	3 081	731	94	.5	10.3
52229	Other nondepository credit intermediation	72	46 400	7 322	1 749	301	1.3	12.1
522291	Consumer lending	40	D	D	D	c	D	D
522292	Real estate credit	22	D	D	D	b	D	D
522298	All other nondepository credit intermediation	10	D	D	D	b	D	D
5223	Activities related to credit intermediation	39	114 039	30 646	11 121	h	1.1	.2
52232	Financial transactions processing, reserve, & clearinghouse act.	12	D	D	D	h	D	D
522320	Financial transactions processing, reserve, & clearinghouse act.	12	D	D	D	h	D	D
52239	Other activities related to credit intermediation	19	D	D	D	b	D	D
522390	Other activities related to credit intermediation	19	D	D	D	b	D	D
523	Securities intermediation & related activities	40	98 577	16 332	3 022	217	68.8	1.9
5231	Securities & commodity contracts intermediation & brokerage	29	94 960	14 483	2 505	176	71.2	1.6
52312	Securities brokerage	24	D	D	D	c	D	D
523120	Securities brokerage	24	D	D	D	c	D	D
5239	Other financial investment activities	11	3 617	1 849	517	41	6.7	9.2
524	Insurance carriers & related activities	246	N	40 271	10 385	1 396	6.7	1.8
5241	Insurance carriers	64	N	23 308	6 820	743	—	—
52411	Direct life, health, & medical insurance carriers	25	Q	19 548	5 848	674	—	—
524113	Direct life insurance carriers	18	Q	10 850	3 615	461	—	—
52412	Other direct insurance carriers	39	Q	3 760	972	69	—	—
524126	Direct property & casualty insurance carriers	38	Q	D	D	b	D	D
5242	Agencies, brokerages, & other insurance related activities	182	51 262	16 963	3 565	653	42.5	11.4
52421	Insurance agencies & brokerages	170	45 207	14 682	3 033	565	47.8	12.1
524210	Insurance agencies & brokerages	170	45 207	14 682	3 033	565	47.8	12.1
52429	Other insurance related activities	12	6 055	2 281	532	88	3.2	6.3
LYNCHBURG, VA MSA								
52	Finance & insurance	306	N	138 197	35 529	3 583	.8	.8
522	Credit intermediation & related activities	142	N	51 067	12 456	1 614	—	3.5
5221	Depository credit intermediation	109	N	46 825	11 471	1 445	—	2.7
52211	Commercial banking	67	Q	38 176	9 257	1 095	—	3.8
522110	Commercial banking	67	Q	38 176	9 257	1 095	—	3.8
52212	Savings institutions	21	Q	6 508	1 710	256	—	—
522120	Savings institutions	21	Q	6 508	1 710	256	—	—
52213	Credit unions	21	21 112	2 141	504	94	—	—
522130	Credit unions	21	21 112	2 141	504	94	—	—
5222	Nondepository credit intermediation	28	15 406	3 272	750	116	—	21.5
52229	Other nondepository credit intermediation	23	D	D	D	b	D	D
522292	Real estate credit	13	4 205	1 388	329	50	—	44.5
523	Securities intermediation & related activities	20	27 426	16 765	3 281	165	—	.1
5231	Securities & commodity contracts intermediation & brokerage	10	13 723	6 924	1 574	101	—	—
52312	Securities brokerage	10	13 723	6 924	1 574	101	—	—
523120	Securities brokerage	10	13 723	6 924	1 574	101	—	—
5239	Other financial investment activities	10	13 703	9 841	1 707	64	—	.3
524	Insurance carriers & related activities	144	N	70 365	19 792	g	1.0	.2
5241	Insurance carriers	33	N	D	D	g	D	D
52412	Other direct insurance carriers	24	Q	D	D	e	D	D
524126	Direct property & casualty insurance carriers	20	Q	D	D	e	D	D
5242	Agencies, brokerages, & other insurance related activities	111	D	D	D	e	D	D
52421	Insurance agencies & brokerages	107	D	D	D	e	D	D
524210	Insurance agencies & brokerages	107	D	D	D	e	D	D

See footnotes at end of table.

Table 2. Summary Statistics for Metropolitan Areas: 1997—Con.

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of revenue—	
							From administrative records ¹	Estimated ²
NORFOLK—VIRGINIA BEACH—NEWPORT NEWS, VA—NC MSA								
52	Finance & insurance	1 919	N	723 002	185 437	23 807	4.3	7.1
522	Credit intermediation & related activities	921	N	395 189	107 819	14 999	1.8	12.1
5221	Depository credit intermediation	561	N	300 128	85 466	11 762	—	10.1
52211	Commercial banking	373	Q	234 559	69 545	9 013	—	4.8
522110	Commercial banking	373	Q	234 559	69 545	9 013	—	4.8
52212	Savings institutions	69	Q	25 777	6 338	899	—	41.0
522120	Savings institutions	69	Q	25 777	6 338	899	—	41.0
52213	Credit unions	119		271 903	9 583	1 850	—	14.8
522130	Credit unions	119		271 903	9 583	1 850	—	14.8
5222	Nondepository credit intermediation	288		403 370	76 710	2 454	9.8	22.1
52222	Sales financing	56		125 069	17 368	611	2.3	3.2
522220	Sales financing	56		125 069	17 368	611	2.3	3.2
52229	Other nondepository credit intermediation	232		278 301	59 342	1 843	13.2	30.6
522291	Consumer lending	60		72 106	7 805	312	38.4	18.5
522292	Real estate credit	119		191 005	47 382	1 321	3.4	37.2
522298	All other nondepository credit intermediation	53		15 190	4 155	210	16.7	5.7
5222981	Pawn shops	49	D	D	D	c	D	D
5223	Activities related to credit intermediation	72		60 776	18 351	3 763	.8	3.5
52231	Mortgage & nonmortgage loan brokers	35		15 789	7 757	1 348	1.5	1.6
522310	Mortgage & nonmortgage loan brokers	35		15 789	7 757	1 348	1.5	1.6
52239	Other activities related to credit intermediation	37		44 987	10 594	569	.6	4.1
522390	Other activities related to credit intermediation	37		44 987	10 594	569	.6	4.1
523	Securities intermediation & related activities	149		232 655	87 607	20 433	1.6	4.6
5231	Securities & commodity contracts intermediation & brokerage	81		155 465	63 935	15 751	4	3.6
52312	Securities brokerage	73	D	D	D	f	D	D
523120	Securities brokerage	73	D	D	D	f	D	D
5239	Other financial investment activities	68		77 190	23 672	4 682	4.1	6.5
52391	Miscellaneous intermediation	12	D	D	D	b	D	D
523910	Miscellaneous intermediation	12	D	D	D	b	D	D
52392	Portfolio management	28		12 362	7 521	1 147	6.6	1.4
523920	Portfolio management	28		12 362	7 521	1 147	6.6	1.4
52393	Investment advice	19		17 189	4 607	1 534	11.2	—
523930	Investment advice	19		17 189	4 607	1 534	11.2	—
524	Insurance carriers & related activities	838	N	239 000	56 931	7 303	7.7	1.3
5241	Insurance carriers	214	N	175 040	41 582	4 966	4.6	.6
52411	Direct life, health, & medical insurance carriers	65	Q	100 806	24 852	3 182	7.0	.8
524113	Direct life insurance carriers	55	Q	59 256	14 388	1 918	—	1.3
524114	Direct health & medical insurance carriers	10	Q	41 550	10 464	1 264	16.0	.2
52412	Other direct insurance carriers	145	Q	D	D	g	D	D
524126	Direct property & casualty insurance carriers	122	Q	68 147	15 268	1 556	—	—
524127	Direct title insurance carriers	21	Q	D	D	c	D	D
5242	Agencies, brokerages, & other insurance related activities	624		184 483	63 960	15 349	35.5	8.0
52421	Insurance agencies & brokerages	570		158 606	52 444	12 560	39.1	7.3
524210	Insurance agencies & brokerages	570		158 606	52 444	12 560	39.1	7.3
52429	Other insurance related activities	54		25 877	11 516	2 789	13.6	12.1
524291	Claims adjusting	20		10 628	4 855	1 221	8.2	5.8
524292	Third party administration of insurance & pension funds	30		14 480	6 296	1 479	17.7	14.0
525	Funds, trusts, & other financial vehicles (part)	11		13 592	1 206	254	.1	—
5259	Other investment pools & funds (part)	11		13 592	1 206	254	.1	—
52593	Real Estate Investment Trusts (REITs)	11		13 592	1 206	254	.1	—
525930	Real Estate Investment Trusts (REITs)	11		13 592	1 206	254	.1	—
RICHMOND—PETERSBURG, VA MSA								
52	Finance & insurance	1 830	N	1 686 635	419 487	41 896	.8	6.8
521	Monetary authorities—central bank	1		1 428 000	48 995	12 103	—	—
5211	Monetary authorities—central bank	1		1 428 000	48 995	12 103	—	—
52111	Monetary authorities—central bank	1		1 428 000	48 995	12 103	—	—
521110	Monetary authorities—central bank	1		1 428 000	48 995	12 103	—	—

See footnotes at end of table.

Table 2. Summary Statistics for Metropolitan Areas: 1997—Con.

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of revenue—	
							From administrative records ¹	Estimated ²
RICHMOND-PETERSBURG, VA MSA—Con.								
52	Finance & insurance—Con.							
522	Credit intermediation & related activities	704	N	681 663	168 740	19 412	.7	6.9
5221	Depository credit intermediation	432	N	430 053	108 097	12 830	.1	9.3
52211	Commercial banking	323	Q	393 111	100 558	11 646	.1	6.5
522110	Commercial banking	323	Q	393 111	100 558	11 646	.1	6.5
52212	Savings institutions	45	Q	19 938	3 438	481	—	45.2
522120	Savings institutions	45	Q	19 938	3 438	481	—	45.2
52213	Credit unions	64	111 543	17 004	4 101	703	—	5.7
522130	Credit unions	64	111 543	17 004	4 101	703	—	5.7
5222	Nondepository credit intermediation	221	1 731 366	236 005	57 483	6 084	1.5	3.5
52221	Credit card issuing	13	D	D	D	h	D	D
522210	Credit card issuing	13	D	D	D	D	D	D
52222	Sales financing	40	267 894	12 707	3 340	299	8.7	7.1
522220	Sales financing	40	267 894	12 707	3 340	299	8.7	7.1
52229	Other nondepository credit intermediation	168	D	D	D	g	D	D
522291	Consumer lending	47	53 919	11 727	2 691	279	.3	21.9
522292	Real estate credit	110	D	D	D	g	D	D
5223	Activities related to credit intermediation	51	50 912	15 605	3 160	498	2.5	.7
52231	Mortgage & nonmortgage loan brokers	33	D	D	D	c	D	D
522310	Mortgage & nonmortgage loan brokers	33	D	D	D	c	D	D
52239	Other activities related to credit intermediation	15	D	D	D	b	D	D
522390	Other activities related to credit intermediation	15	D	D	D	b	D	D
523	Securities intermediation & related activities	199	833 410	325 417	70 568	3 789	.6	34.6
5231	Securities & commodity contracts intermediation & brokerage	73	499 958	219 157	45 736	2 601	.3	53.3
52312	Securities brokerage	62	455 063	204 313	42 952	2 456	.1	58.4
523120	Securities brokerage	62	455 063	204 313	42 952	2 456	.1	58.4
5239	Other financial investment activities	126	333 452	106 260	24 832	1 188	1.0	6.6
52391	Miscellaneous intermediation	21	99 294	19 479	5 896	e	.2	4.6
523910	Miscellaneous intermediation	21	99 294	19 479	5 896	e	.2	4.6
52392	Portfolio management	65	191 615	66 919	13 967	569	.9	8.5
523920	Portfolio management	65	191 615	66 919	13 967	569	.9	8.5
52393	Investment advice	28	24 963	10 493	1 876	129	5.4	2.1
523930	Investment advice	28	24 963	10 493	1 876	129	5.4	2.1
52399	All other financial investment activities	12	17 580	9 369	3 093	215	—	3.7
523991	Trust, fiduciary, & custody activities	12	17 580	9 369	3 093	215	—	3.7
524	Insurance carriers & related activities	904	N	609 159	163 189	16 464	1.2	4.8
5241	Insurance carriers	272	N	389 719	105 489	10 508	—	.1
52411	Direct life, health, & medical insurance carriers	96	Q	193 750	50 101	5 216	—	—
524113	Direct life insurance carriers	81	Q	77 635	19 813	2 121	.1	—
524114	Direct health & medical insurance carriers	15	Q	116 115	30 288	h	—	—
52412	Other direct insurance carriers	171	Q	195 415	55 259	5 267	—	.3
524126	Direct property & casualty insurance carriers	148	Q	181 887	51 390	4 907	—	.1
524127	Direct title insurance carriers	22	Q	D	D	e	D	D
5242	Agencies, brokerages, & other insurance related activities	632	775 632	219 440	57 700	5 956	10.2	41.4
52421	Insurance agencies & brokerages	558	557 946	143 333	38 004	3 665	12.9	53.9
524210	Insurance agencies & brokerages	558	557 946	143 333	38 004	3 665	12.9	53.9
52429	Other insurance related activities	74	217 686	76 107	19 696	2 291	3.2	9.4
524291	Claims adjusting	22	10 251	4 748	1 308	155	7.9	8.0
524292	Third party administration of insurance & pension funds	41	181 759	52 629	13 523	1 607	3.0	.7
524298	All other insurance related activities	11	25 676	18 730	4 865	529	3.3	71.7
525	Funds, trusts, & other financial vehicles (part)	22	155 863	21 401	4 887	997	—	—
5259	Other investment pools & funds (part)	22	155 863	21 401	4 887	997	—	—
52593	Real Estate Investment Trusts (REITs)	22	155 863	21 401	4 887	997	—	—
525930	Real Estate Investment Trusts (REITs)	22	155 863	21 401	4 887	997	—	—
ROANOKE, VA MSA								
52	Finance & insurance	490	N	274 906	69 552	8 805	.9	4.4
522	Credit intermediation & related activities	191	N	121 617	30 314	4 462	—	10.7
5221	Depository credit intermediation	135	N	109 498	27 457	4 031	—	9.0
52211	Commercial banking	95	Q	100 078	25 405	3 637	—	9.5
522110	Commercial banking	95	Q	100 078	25 405	3 637	—	9.5
52212	Savings institutions	24	Q	5 018	1 070	171	—	—
522120	Savings institutions	24	Q	5 018	1 070	171	—	—
52213	Credit unions	16	27 332	4 402	982	223	—	6.5
522130	Credit unions	16	27 332	4 402	982	223	—	6.5
5222	Nondepository credit intermediation	45	75 713	10 785	2 516	395	.4	26.8
52229	Other nondepository credit intermediation	36	D	D	D	e	D	D
522292	Real estate credit	19	24 642	6 087	1 644	251	.5	71.7
5223	Activities related to credit intermediation	11	2 772	1 334	341	36	1.9	—
523	Securities intermediation & related activities	35	D	D	D	c	D	D
5231	Securities & commodity contracts intermediation & brokerage	17	26 498	12 580	3 074	174	2.2	1.3
52312	Securities brokerage	17	26 498	12 580	3 074	174	2.2	1.3
523120	Securities brokerage	17	26 498	12 580	3 074	174	2.2	1.3
5239	Other financial investment activities	18	D	D	D	b	D	D

See footnotes at end of table.

Table 2. Summary Statistics for Metropolitan Areas: 1997—Con.

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of revenue—	
							From administrative records ¹	Estimated ²
ROANOKE, VA MSA—Con.								
52	Finance & insurance—Con.							
524	Insurance carriers & related activities	260	N	137 226	35 319	4 080	1.2	1.2
5241	Insurance carriers	74	N	114 412	29 730	3 306	—	.8
52411	Direct life, health, & medical insurance carriers	31	Q	52 804	13 890	1 348	—	1.2
524113	Direct life insurance carriers	28	Q	D	D	f	D	D
52412	Other direct insurance carriers	42	Q	D	D	g	D	D
524126	Direct property & casualty insurance carriers	39	Q	60 524	15 441	1 903	—	—
5242	Agencies, brokerages, & other insurance related activities	186	57 540	22 814	5 589	774	31.1	10.9
52421	Insurance agencies & brokerages	166	45 856	17 320	3 830	606	37.2	11.7
524210	Insurance agencies & brokerages	166	45 856	17 320	3 830	606	37.2	11.7
52429	Other insurance related activities	20	11 684	5 494	1 759	168	7.2	7.9
524292	Third party administration of insurance & pension funds	16	9 374	4 539	1 473	127	9.0	9.8
525	Funds, trusts, & other financial vehicles (part)	4	D	D	D	b	D	D
WASHINGTON—BALTIMORE, DC—MD—VA—WV CMSA								
52	Finance & insurance	10 233	N	7 339 466	1 910 084	156 283	1.3	3.4
521	Monetary authorities—central bank	1	371 000	12 734	3 237	380	—	—
5211	Monetary authorities—central bank	1	371 000	12 734	3 237	380	—	—
52111	Monetary authorities—central bank	1	371 000	12 734	3 237	380	—	—
521110	Monetary authorities—central bank	1	371 000	12 734	3 237	380	—	—
522	Credit intermediation & related activities	4 579	N	3 399 032	869 268	84 229	.2	3.2
5221	Depository credit intermediation	2 701	N	1 668 076	419 869	52 112	.2	12.1
52211	Commercial banking	1 886	Q	1 112 088	288 282	34 040	.1	10.9
522110	Commercial banking	1 886	Q	1 112 088	288 282	34 040	.1	10.9
52212	Savings institutions	430	Q	D	D	j	D	D
522120	Savings institutions	430	Q	D	D	j	D	D
52213	Credit unions	385	D	D	D	i	D	D
522130	Credit unions	385	D	D	D	i	D	D
5222	Nondepository credit intermediation	1 294	D	D	D	j	D	D
52221	Credit card issuing	11	D	D	D	g	D	D
522210	Credit card issuing	11	D	D	D	g	D	D
52222	Sales financing	223	D	D	D	h	D	D
522220	Sales financing	223	D	D	D	h	D	D
52229	Other nondepository credit intermediation	1 060	40 613 956	1 211 348	333 168	18 832	.1	.8
522291	Consumer lending	177	D	D	D	g	D	D
522292	Real estate credit	700	D	D	D	i	D	D
522294	Secondary market financing	24	D	D	D	i	D	D
522298	All other nondepository credit intermediation	152	D	D	D	g	D	D
5222981	Pawn shops	128	D	D	D	f	D	D
5223	Activities related to credit intermediation	584	D	D	D	i	D	D
52231	Mortgage & nonmortgage loan brokers	352	D	D	D	h	D	D
522310	Mortgage & nonmortgage loan brokers	352	D	D	D	h	D	D
52232	Financial transactions processing, reserve, & clearinghouse act.	43	D	D	D	h	D	D
522320	Financial transactions processing, reserve, & clearinghouse act.	43	D	D	D	h	D	D
52239	Other activities related to credit intermediation	189	D	D	D	g	D	D
522390	Other activities related to credit intermediation	189	D	D	D	g	D	D
523	Securities intermediation & related activities	1 418	D	D	D	j	D	D
5231	Securities & commodity contracts intermediation & brokerage	538	D	D	D	i	D	D
52311	Investment banking & securities dealing	114	D	D	D	f	D	D
523110	Investment banking & securities dealing	114	D	D	D	f	D	D
52312	Securities brokerage	396	D	D	D	i	D	D
523120	Securities brokerage	396	D	D	D	i	D	D
52313	Commodity contracts dealing	15	D	D	D	c	D	D
523130	Commodity contracts dealing	15	D	D	D	c	D	D
52314	Commodity contracts brokerage	13	D	D	D	a	D	D
523140	Commodity contracts brokerage	13	D	D	D	a	D	D
5232	Securities & commodity exchanges	4	D	D	D	e	D	D
52321	Securities & commodity exchanges	4	D	D	D	e	D	D
523210	Securities & commodity exchanges	4	D	D	D	e	D	D
5239	Other financial investment activities	876	D	D	D	i	D	D
52391	Miscellaneous intermediation	163	422 556	49 122	12 366	842	17.0	15.1
523910	Miscellaneous intermediation	163	422 556	49 122	12 366	842	17.0	15.1
52392	Portfolio management	371	D	D	D	h	D	D
523920	Portfolio management	371	D	D	D	h	D	D
52393	Investment advice	299	D	D	D	g	D	D
523930	Investment advice	299	D	D	D	g	D	D
52399	All other financial investment activities	43	D	D	D	f	D	D
523991	Trust, fiduciary, & custody activities	40	D	D	D	f	D	D

See footnotes at end of table.

Table 2. Summary Statistics for Metropolitan Areas: 1997—Con.

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of revenue—	
							From administrative records ¹	Estimated ²
	WASHINGTON—BALTIMORE, DC—MD—VA—WV CMSA—Con.							
52	Finance & insurance—Con.							
524	Insurance carriers & related activities	4 138	N	2 315 175	589 473	55 033	2.2	3.4
5241	Insurance carriers	1 157	N	1 543 712	399 962	35 014	.5	2.5
52411	Direct life, health, & medical insurance carriers	389	Q	D	D	j	D	D
524113	Direct life insurance carriers	297	Q	D	D	i	D	D
524114	Direct health & medical insurance carriers	92	Q	D	D	i	D	D
52412	Other direct insurance carriers	747	Q	D	D	j	D	D
524126	Direct property & casualty insurance carriers	663	Q	D	D	j	D	D
524127	Direct title insurance carriers	78	Q	D	D	f	D	D
52413	Reinsurance carriers	21	Q	D	D	c	D	D
524130	Reinsurance carriers	21	Q	D	D	c	D	D
5242	Agencies, brokerages, & other insurance related activities	2 981	2 102 264	771 463	189 511	20 019	19.3	12.6
52421	Insurance agencies & brokerages	2 648	D	D	D	j	D	D
524210	Insurance agencies & brokerages	2 648	D	D	D	j	D	D
52429	Other insurance related activities	333	D	D	D	i	D	D
524291	Claims adjusting	102	D	D	D	g	D	D
524292	Third party administration of insurance & pension funds	172	330 766	160 166	39 254	4 127	12.2	3.2
524298	All other insurance related activities	59	D	D	D	g	D	D
525	Funds, trusts, & other financial vehicles (part)	97	D	D	D	g	D	D
5259	Other investment pools & funds (part)	97	D	D	D	g	D	D
52593	Real Estate Investment Trusts (REITs)	97	D	D	D	g	D	D
525930	Real Estate Investment Trusts (REITs)	97	D	D	D	g	D	D
	Baltimore, MD PMSA							
52	Finance & insurance	3 594	N	2 591 946	706 695	56 234	1.4	5.0
521	Monetary authorities—central bank	1	371 000	12 734	3 237	380	—	—
5211	Monetary authorities—central bank	1	371 000	12 734	3 237	380	—	—
52111	Monetary authorities—central bank	1	371 000	12 734	3 237	380	—	—
521110	Monetary authorities—central bank	1	371 000	12 734	3 237	380	—	—
522	Credit intermediation & related activities	1 563	N	949 093	240 759	26 003	.8	8.6
5221	Depository credit intermediation	883	N	589 121	156 717	16 841	.1	7.9
52211	Commercial banking	592	Q	477 176	130 016	12 918	—	3.0
522110	Commercial banking	592	Q	477 176	130 016	12 918	—	3.0
52212	Savings institutions	193	Q	75 301	17 674	2 515	.3	25.6
522120	Savings institutions	193	Q	75 301	17 674	2 515	.3	25.6
52213	Credit unions	98	294 914	36 644	9 027	1 408	—	1.8
522130	Credit unions	98	294 914	36 644	9 027	1 408	—	1.8
5222	Nondepository credit intermediation	495	1 789 800	304 319	73 043	7 231	1.6	8.5
52222	Sales financing	108	1 040 315	119 699	27 776	2 571	.1	5.6
522220	Sales financing	108	1 040 315	119 699	27 776	2 571	.1	5.6
52229	Other nondepository credit intermediation	386	D	D	D	h	D	D
522291	Consumer lending	79	D	D	D	f	D	D
522292	Real estate credit	255	429 979	141 747	35 033	3 470	1.2	17.7
522298	All other nondepository credit intermediation	50	D	D	D	e	D	D
5222981	Pawn shops	44	D	D	D	c	D	D
5223	Activities related to credit intermediation	185	163 549	55 653	10 999	1 931	5.8	23.8
52231	Mortgage & nonmortgage loan brokers	105	D	D	D	f	D	D
522310	Mortgage & nonmortgage loan brokers	105	D	D	D	f	D	D
52232	Financial transactions processing, reserve, & clearinghouse act.	12	D	D	D	c	D	D
522320	Financial transactions processing, reserve, & clearinghouse act.	12	D	D	D	c	D	D
52239	Other activities related to credit intermediation	68	D	D	D	f	D	D
522390	Other activities related to credit intermediation	68	D	D	D	f	D	D
523	Securities intermediation & related activities	409	D	D	D	i	D	D
5231	Securities & commodity contracts intermediation & brokerage	152	D	D	D	h	D	D
52311	Investment banking & securities dealing	25	D	D	D	c	D	D
523110	Investment banking & securities dealing	25	D	D	D	c	D	D
52312	Securities brokerage	121	D	D	D	h	D	D
523120	Securities brokerage	121	D	D	D	h	D	D
5239	Other financial investment activities	257	D	D	D	h	D	D
52391	Miscellaneous intermediation	45	D	D	D	e	D	D
523910	Miscellaneous intermediation	45	D	D	D	e	D	D
52392	Portfolio management	124	D	D	D	g	D	D
523920	Portfolio management	124	D	D	D	g	D	D
52393	Investment advice	73	D	D	D	c	D	D
523930	Investment advice	73	D	D	D	c	D	D
52399	All other financial investment activities	15	D	D	D	f	D	D
523991	Trust, fiduciary, & custody activities	14	D	D	D	f	D	D

See footnotes at end of table.

Table 2. Summary Statistics for Metropolitan Areas: 1997—Con.

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of revenue—	
							From administrative records ¹	Estimated ²
WASHINGTON—BALTIMORE, DC—MD—VA—WV CMSA— Con.								
Baltimore, MD PMSA— Con.								
52	Finance & insurance—Con.							
524	Insurance carriers & related activities	1 594	N	979 672	248 621	22 737	1.8	2.9
5241	Insurance carriers	445	N	682 836	177 089	14 747	—	1.9
52411	Direct life, health, & medical insurance carriers	156	Q	242 295	61 404	6 575	—	1.8
524113	Direct life insurance carriers	125	Q	D	D	h	D	D
524114	Direct health & medical insurance carriers	31	Q	D	D	h	D	D
52412	Other direct insurance carriers	282	Q	D	D	i	D	D
524126	Direct property & casualty insurance carriers	262	Q	426 698	112 739	7 868	—	2.1
524127	Direct title insurance carriers	19	Q	D	D	c	D	D
5242	Agencies, brokerages, & other insurance related activities	1 149	753 827	296 836	71 532	7 990	21.2	14.3
52421	Insurance agencies & brokerages	994	548 111	197 939	47 667	5 298	23.8	13.8
524210	Insurance agencies & brokerages	994	548 111	197 939	47 667	5 298	23.8	13.8
52429	Other insurance related activities	155	205 716	98 897	23 865	2 692	14.5	15.9
524291	Claims adjusting	50	D	D	D	e	D	D
524292	Third party administration of insurance & pension funds	78	128 960	63 376	14 839	1 761	17.8	3.3
524298	All other insurance related activities	27	D	D	D	e	D	D
525	Funds, trusts, & other financial vehicles (part)	27	D	D	D	f	D	D
5259	Other investment pools & funds (part)	27	D	D	D	f	D	D
52593	Real Estate Investment Trusts (REITs)	27	D	D	D	f	D	D
525930	Real Estate Investment Trusts (REITs)	27	D	D	D	f	D	D
Hagerstown, MD PMSA								
52	Finance & insurance	179	N	151 501	34 382	4 934	1.3	3.0
522	Credit intermediation & related activities	94	N	124 326	27 841	4 201	.1	4.5
5221	Depository credit intermediation	73	N	22 994	5 551	954	—	8.1
52211	Commercial banking	61	Q	15 824	3 867	614	—	11.7
522110	Commercial banking	61	Q	15 824	3 867	614	—	11.7
5222	Nondepository credit intermediation	17	D	D	D	b	D	D
52229	Other nondepository credit intermediation	14	D	D	D	b	D	D
523	Securities intermediation & related activities	11	13 530	5 113	1 191	61	—	1.7
524	Insurance carriers & related activities	74	N	22 062	5 350	672	3.5	.5
5241	Insurance carriers	21	N	13 079	3 090	384	—	—
52411	Direct life, health, & medical insurance carriers	10	Q	D	D	c	D	D
52412	Other direct insurance carriers	11	Q	D	D	c	D	D
524126	Direct property & casualty insurance carriers	11	Q	D	D	c	D	D
5242	Agencies, brokerages, & other insurance related activities	53	21 447	8 983	2 260	288	39.1	5.4
52421	Insurance agencies & brokerages	43	D	D	D	c	D	D
524210	Insurance agencies & brokerages	43	D	D	D	c	D	D
52429	Other insurance related activities	10	D	D	D	b	D	D
Washington, DC—MD—VA—WV PMSA								
52	Finance & insurance	6 460	N	4 596 019	1 169 007	95 115	1.2	3.0
522	Credit intermediation & related activities	2 922	N	2 325 613	600 668	54 025	.2	2.6
5221	Depository credit intermediation	1 745	N	1 055 961	257 601	34 317	.2	14.3
52211	Commercial banking	1 233	Q	619 088	154 399	20 508	.1	16.6
522110	Commercial banking	1 233	Q	619 088	154 399	20 508	.1	16.6
52212	Savings institutions	231	Q	231 378	56 510	7 462	.6	17.3
522120	Savings institutions	231	Q	231 378	56 510	7 462	.6	17.3
52213	Credit unions	281	1 371 393	205 495	46 692	6 347	—	4.2
522130	Credit unions	281	1 371 393	205 495	46 692	6 347	—	4.2
5222	Nondepository credit intermediation	782	40 834 520	1 119 022	309 231	15 904	.1	.6
52222	Sales financing	113	588 676	45 502	10 353	703	1.8	6.6
522220	Sales financing	113	588 676	45 502	10 353	703	1.8	6.6
52229	Other nondepository credit intermediation	660	D	D	D	j	D	D
522291	Consumer lending	95	192 889	16 616	4 040	448	.1	10.6
522292	Real estate credit	439	819 545	277 047	60 416	5 910	1.9	17.8
522294	Secondary market financing	23	D	D	D	i	D	D
522298	All other nondepository credit intermediation	98	D	D	D	f	D	D
5222981	Pawn shops	80	37 984	9 308	2 121	365	14.3	5.3
5223	Activities related to credit intermediation	395	708 675	150 630	33 836	3 804	4.2	5.1
52231	Mortgage & nonmortgage loan brokers	245	149 912	67 431	13 324	1 928	12.6	19.1
522310	Mortgage & nonmortgage loan brokers	245	149 912	67 431	13 324	1 928	12.6	19.1
52232	Financial transactions processing, reserve, & clearinghouse act.	29	425 544	44 365	10 375	668	.6	.6
522320	Financial transactions processing, reserve, & clearinghouse act.	29	425 544	44 365	10 375	668	.6	.6
52239	Other activities related to credit intermediation	121	133 219	38 834	10 137	1 208	6.2	4.0
522390	Other activities related to credit intermediation	121	133 219	38 834	10 137	1 208	6.2	4.0

See footnotes at end of table.

Table 2. Summary Statistics for Metropolitan Areas: 1997—Con.

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of revenue—	
							From administrative records ¹	Estimated ²
	WASHINGTON—BALTIMORE, DC—MD—VA—WV CMSA—Con.							
	Washington, DC—MD—VA—WV PMSA—Con.							
52	Finance & insurance—Con.							
523	Securities intermediation & related activities	998	2 705 322	860 551	202 133	8 202	6.6	8.5
5231	Securities & commodity contracts intermediation & brokerage	378	1 375 927	570 055	131 707	4 910	2.6	11.5
52311	Investment banking & securities dealing	88	D	D	D	f	D	D
523110	Investment banking & securities dealing	88	D	D	D	f	D	D
52312	Securities brokerage	268	939 361	361 763	96 229	3 927	2.3	14.5
523120	Securities brokerage	268	939 361	361 763	96 229	3 927	2.3	14.5
52313	Commodity contracts dealing	12	D	D	D	c	D	D
523130	Commodity contracts dealing	12	D	D	D	c	D	D
52314	Commodity contracts brokerage	10	D	D	D	a	D	D
523140	Commodity contracts brokerage	10	D	D	D	a	D	D
5232	Securities & commodity exchanges	4	D	D	D	e	D	D
52321	Securities & commodity exchanges	4	D	D	D	e	D	D
523210	Securities & commodity exchanges	4	D	D	D	e	D	D
5239	Other financial investment activities	616	D	D	D	h	D	D
52391	Miscellaneous intermediation	118	D	D	D	e	D	D
523910	Miscellaneous intermediation	118	D	D	D	e	D	D
52392	Portfolio management	245	361 420	131 070	31 009	1 446	4.8	5.9
523920	Portfolio management	245	361 420	131 070	31 009	1 446	4.8	5.9
52393	Investment advice	225	273 513	94 610	16 772	1 066	21.4	5.9
523930	Investment advice	225	273 513	94 610	16 772	1 066	21.4	5.9
52399	All other financial investment activities	28	D	D	D	b	D	D
523991	Trust, fiduciary, & custody activities	26	D	D	D	b	D	D
524	Insurance carriers & related activities	2 470	N	1 313 441	335 502	31 624	2.4	3.7
5241	Insurance carriers	691	N	847 797	219 783	19 883	.8	2.9
52411	Direct life, health, & medical insurance carriers	223	Q	412 905	108 841	9 271	1.2	3.8
524113	Direct life insurance carriers	164	Q	200 467	50 112	4 567	—	.3
524114	Direct health & medical insurance carriers	59	Q	212 438	58 729	4 704	2.6	7.6
52412	Other direct insurance carriers	454	Q	D	D	j	D	D
524126	Direct property & casualty insurance carriers	390	Q	403 698	103 140	9 785	.2	1.6
524127	Direct title insurance carriers	59	Q	D	D	e	D	D
52413	Reinsurance carriers	14	Q	D	D	c	D	D
524130	Reinsurance carriers	14	Q	D	D	c	D	D
5242	Agencies, brokerages, & other insurance related activities	1 779	1 326 990	465 644	115 719	11 741	17.8	11.8
52421	Insurance agencies & brokerages	1 611	918 772	303 911	72 182	7 504	23.3	15.2
524210	Insurance agencies & brokerages	1 611	918 772	303 911	72 182	7 504	23.3	15.2
52429	Other insurance related activities	168	408 218	161 733	43 537	4 237	5.5	4.0
524291	Claims adjusting	47	115 890	43 961	14 426	1 279	3.3	3.3
524292	Third party administration of insurance & pension funds	89	198 882	95 474	24 006	2 315	7.6	3.1
524298	All other insurance related activities	32	93 446	22 298	5 105	643	3.7	7.0
525	Funds, trusts, & other financial vehicles (part)	70	2 274 212	96 414	30 704	1 264	10.2	.3
5259	Other investment pools & funds (part)	70	2 274 212	96 414	30 704	1 264	10.2	.3
52593	Real Estate Investment Trusts (REITs)	70	2 274 212	96 414	30 704	1 264	10.2	.3
525930	Real Estate Investment Trusts (REITs)	70	2 274 212	96 414	30 704	1 264	10.2	.3
	AREA OUTSIDE VIRGINIA METROPOLITAN AREAS							
52	Finance & insurance	1 656	N	D	D	j	D	D
522	Credit intermediation & related activities	871	N	D	D	i	D	D
5221	Depository credit intermediation	686	N	D	D	i	D	D
52211	Commercial banking	598	Q	D	D	i	D	D
522110	Commercial banking	598	Q	D	D	i	D	D
52212	Savings institutions	41	Q	7 727	1 835	327	—	24.7
522120	Savings institutions	41	Q	7 727	1 835	327	—	24.7
52213	Credit unions	47	D	D	D	e	D	D
522130	Credit unions	47	D	D	D	e	D	D
5222	Nondepository credit intermediation	165	D	D	D	f	D	D
52222	Sales financing	13	D	D	D	b	D	D
522220	Sales financing	13	D	D	D	b	D	D
52229	Other nondepository credit intermediation	152	D	D	D	f	D	D
522291	Consumer lending	66	D	D	D	c	D	D
522292	Real estate credit	70	D	D	D	e	D	D
522298	All other nondepository credit intermediation	16	D	D	D	b	D	D
5222981	Pawn shops	13	D	D	D	b	D	D
5223	Activities related to credit intermediation	20	D	D	D	c	D	D
52231	Mortgage & nonmortgage loan brokers	16	D	D	D	b	D	D
522310	Mortgage & nonmortgage loan brokers	16	D	D	D	b	D	D
523	Securities intermediation & related activities	106	D	D	D	e	D	D
5231	Securities & commodity contracts intermediation & brokerage	70	D	D	D	e	D	D
52312	Securities brokerage	65	D	D	D	e	D	D
523120	Securities brokerage	65	D	D	D	e	D	D
5239	Other financial investment activities	36	D	D	D	c	D	D
52391	Miscellaneous intermediation	11	D	D	D	b	D	D
523910	Miscellaneous intermediation	11	D	D	D	b	D	D
52399	All other financial investment activities	11	D	D	D	b	D	D

See footnotes at end of table.

Table 2. Summary Statistics for Metropolitan Areas: 1997—Con.

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of revenue—	
							From administrative records ¹	Estimated ²
AREA OUTSIDE VIRGINIA METROPOLITAN AREAS—Con.								
52	Finance & insurance—Con.							
524	Insurance carriers & related activities	679	N	D	D	h	D	D
5241	Insurance carriers	83	N	D	D	f	D	D
52411	Direct life, health, & medical insurance carriers	18	Q	7 537	1 862	310	—	—
524113	Direct life insurance carriers	15	Q	D	D	e	D	D
52412	Other direct insurance carriers	64	Q	D	D	e	D	D
524126	Direct property & casualty insurance carriers	57	Q	D	D	e	D	D
5242	Agencies, brokerages, & other insurance related activities	596	D	D	D	g	D	D
52421	Insurance agencies & brokerages	576	D	D	D	g	D	D
524210	Insurance agencies & brokerages	576	D	D	D	g	D	D
52429	Other insurance related activities	20	D	D	D	c	D	D

¹Includes revenue information obtained from administrative records of other Federal agencies.

²Includes revenue information which was imputed based on historic data, administrative records data, or on industry averages.

Appendix A.

Explanation of Terms

ANNUAL PAYROLL

Payroll includes all forms of compensation, such as salaries, wages, commissions, dismissal pay, bonuses, vacation allowances, sick-leave pay, and employee contributions to qualified pension plans paid during the year to all employees. Payroll does not include commissions paid to independent (nonemployee) agents, such as insurance agents. For corporations, payroll includes amounts paid to officers and executives; for unincorporated businesses, it does not include profit or other compensation of proprietors or partners. Payroll is reported before deductions for social security, income tax, insurance, union dues, etc. This definition of payroll is the same as that used by the Internal Revenue Service (IRS) on form 941.

FIRST QUARTER PAYROLL (\$1,000)

Represents payroll paid to persons employed at any time during the quarter January to March 1997.

NUMBER OF EMPLOYEES

Paid employees consist of the full-time and part-time employees who were on the payroll during the pay period including March 12, including salaried officers and executives of corporations. Included are employees on paid sick leave, paid holidays, and paid vacations; not included are proprietors and partners of unincorporated businesses. Excluded are independent (nonemployee) agents. The definition of paid employees is the same as that used on IRS form 941.

NUMBER OF ESTABLISHMENTS

An establishment is generally a single physical location at which business is conducted. It is not necessarily identical with a company or enterprise, which may consist of one establishment or more. Economic census figures represent a summary of reports for individual establishments rather than companies. For cases where a census report was received, separate information was obtained for each location where business was conducted. When administrative records of other Federal agencies were used instead

of a census report, no information was available on the number of locations operated. The count of establishments represents those in business at any time during 1997.

When two or more activities were carried on at a single location under a single ownership, all activities generally were grouped together as a single establishment. The entire establishment was classified on the basis of its major activity and all data for it were included in that classification. However, when distinct and separate economic activities (for which different industry classification codes were appropriate) were conducted at a single location under a single ownership, separate establishment reports for each of the different activities were obtained in the census.

REVENUE

Includes revenue from all business activities whether or not payment was received in the census year, including commissions and fees from all sources, rents, net investment income, interest, dividends, royalties, and net insurance premiums earned. Revenue from leasing property marketed under operating leases is included, as well as interest earned from property marketed under capital, finance, or full payout leases. Revenue also includes the total value of service contracts and amounts received for work subcontracted to others.

Revenue does not include sales and other taxes collected from customers and remitted directly by the firm to a local, state, or Federal tax agency.

SALES, RECEIPTS, OR REVENUE ESTIMATED (PERCENT)

Percent of total sales/receipts/revenue that was imputed based on historic company ratios or administrative records, or on industry averages.

SALES, RECEIPTS, OR REVENUE FROM ADMINISTRATIVE RECORDS (PERCENT)

Percent of total sales/receipts/revenue obtained from administrative records of other Federal agencies.

Appendix B.

NAICS Codes, Titles, and Descriptions

52 FINANCE AND INSURANCE

The Finance and Insurance sector comprises establishments primarily engaged in financial transactions (transactions involving the creation, liquidation, or change in ownership of financial assets) and/or in facilitating financial transactions. Three principal types of activities are identified:

Raising funds by taking deposits and/or issuing securities and, in the process, incurring liabilities. Establishments engaged in this activity use raised funds to acquire financial assets by making loans and/or purchasing securities. Putting themselves at risk, they channel funds from lenders to borrowers and transform or repackage the funds with respect to maturity, scale and risk. This activity is known as financial intermediation.

Pooling of risk by underwriting insurance and annuities. Establishments engaged in this activity collect fees, insurance premiums, or annuity considerations; build up reserves; invest those reserves; and make contractual payments. Fees are based on the expected incidence of the insured risk and the expected return on investment.

Providing specialized services facilitating or supporting financial intermediation, insurance, and employee benefit programs.

In addition, monetary authorities charged with monetary control are included in this sector.

The subsectors, industry groups, and industries within the NAICS Finance and Insurance sector are defined on the basis of their unique production processes. As with all industries, the production processes are distinguished by their use of specialized human resources and specialized physical capital. In addition, the way in which these establishments acquire and allocate financial capital, their source of funds, and the use of those funds provides a third basis for distinguishing characteristics of the production process. For instance, the production process in raising funds through deposit-taking is different from the process of raising funds in bond or money markets. The process of making loans to individuals also requires different production processes than does the creation of investment pools or the underwriting of securities.

Most of the Finance and Insurance subsectors contain one or more industry groups of (1) intermediaries with similar patterns of raising and using funds and (2) establishments engaged in activities that facilitate, or are otherwise related to, that type of financial or insurance intermediation.

Industries within this sector are defined in terms of activities for which a production process can be specified, and many of these activities are not exclusive to a particular type of financial institution. To deal with the varied activities taking place within existing financial institutions, the approach is to split these institutions into components performing specialized services. This requires defining the units engaged in providing those services and developing procedures that allow for their delineation. These units are the equivalents for finance and insurance of the establishments defined for other industries.

The output of many financial services, as well as the inputs and the processes by which they are combined, cannot be observed at a single location and can only be defined at a higher level of the organizational structure of the enterprise. Additionally, a number of independent activities that represent separate and distinct production processes may take place at a single location belonging to a multilocation financial firm. Activities are more likely to be homogeneous with respect to production characteristics than are locations, at least in financial services. The classification defines activities broadly enough that it can be used both by those classifying by location and by those employing a more top-down approach to the delineation of the establishment.

Establishments engaged in activities that facilitate, or are otherwise related to, the various types of intermediation have been included in individual subsectors, rather than in a separate subsector dedicated to services alone because these services are performed by intermediaries as well as by specialist establishments and the extent to which the activity of the intermediaries can be separately identified is not clear.

The Finance and Insurance sector has been defined to encompass establishments primarily engaged in financial transactions; that is, transactions involving the creation, liquidation, or change in ownership of financial assets or in facilitating financial transactions. Financial industries are extensive users of electronic means for facilitating the verification of financial balances, authorizing transactions, transferring funds to and from transactors' accounts, notifying banks (or credit card issuers) of the individual transactions, and providing daily summaries. Since these transaction processing activities are integral to the production of finance and insurance services, establishments that principally provide a financial transaction processing service are classified to this sector, rather than to the data processing industry in the Information sector.

Legal entities that hold portfolios of assets on behalf of others are significant and data on them are required for a variety of purposes. Thus for NAICS, these funds, trusts, and other financial vehicles are the fifth subsector of the Finance and Insurance sector. These entities earn interest, dividends, and other property income, but have little or no employment and no revenue from the sale of services. Separate establishments and employees devoted to the management of funds are classified in Industry Group 5239, Other Financial Investment Activities.

521 Monetary Authorities-Central Bank

The Monetary Authorities-Central Bank subsector groups establishments that engage in performing central banking functions, such as issuing currency, managing the Nation's money supply and international reserves, holding deposits that represent the reserves of other banks and other central banks, and acting as fiscal agent for the central government.

5211 Monetary Authorities-Central Bank

This NAICS industry group includes establishments classified in the following NAICS industry(ies): 52111, Monetary Authorities-Central Bank

52111 Monetary Authorities-Central Bank

This industry comprises establishments primarily engaged in performing central banking functions, such as issuing currency, managing the Nation's money supply and international reserves, holding deposits that represent the reserves of other banks and other central banks, and acting as fiscal agent for the central government.

521110 Monetary Authorities-Central Bank

This industry comprises establishments primarily engaged in performing central banking functions, such as issuing currency, managing the Nation's money supply and international reserves, holding deposits that represent the reserves of other banks and other central banks, and acting as fiscal agent for the central government. The data published with NAICS code 521110 include these parts of the following SIC industries:

6011 Monetary authorities - central bank

522 Credit Intermediation and Related Activities

Industries in the Credit Intermediation and Related Activities subsector group establishments that (1) lend funds raised from depositors; (2) lend funds raised from credit market borrowing; or (3) facilitate the lending of funds or issuance of credit by engaging in such activities as mortgage and loan brokerage, clearinghouse and reserve services, and check cashing services.

5221 Depository Credit Intermediation

This industry group comprises establishments primarily engaged in accepting deposits (or share deposits) and in lending funds from these deposits. Within this group, industries are defined on the basis of differences in the types of deposit liabilities assumed and in the nature of the credit extended.

52211 Commercial Banking

This industry comprises establishments primarily engaged in accepting demand and other deposits and making commercial, industrial, and consumer loans. Commercial banks and branches of foreign banks are included in this industry.

522110 Commercial Banking

This industry comprises establishments primarily engaged in accepting demand and other deposits and making commercial, industrial, and consumer loans. Commercial banks and branches of foreign banks are included in this industry.

The data published with NAICS code 522110 include these parts of the following SIC industries:

6021 (pt) National commercial banks (banking)

6022 (pt) State commercial banks (banking)

6029 Other commercial banks

6081 (pt) Branches of foreign banks

6099 (pt) Representative offices of foreign banks

5221101 National Commercial Banks (Banking)

Establishments primarily engaged in accepting deposits and granting withdrawals; making commercial, institutional, and consumer loans; and providing other customer financial transactions. These depository institutions are chartered by the Federal Government.

5221102 State Commercial Banks (Banking)

Establishments primarily engaged in accepting deposits and granting withdrawals, making commercial, institutional, and consumer loans; and providing customer financial transactions. These depository institutions are chartered by one of the states, the District of Columbia, or territories.

5221103 Other Commercial Banks

Establishments primarily engaged in accepting deposits and granting withdrawals, and providing other customer financial transactions. These depository institutions are not chartered by the Federal Government, any of the states, the District of Columbia or territories.

5221104 Branches of Foreign Banks

Establishments of foreign banks operating as branches that specialize in commercial loans. They typically fund themselves via large denomination interbank deposits, rather than through smaller denomination retail deposits.

5221109 Representative Offices of Foreign Banks

Establishments primarily engaged in representing foreign banks. These establishments generally have no revenue.

52212 Savings Institutions

This industry comprises establishments primarily engaged in accepting time deposits, making mortgage and real estate loans, and investing in high-grade securities. Savings and loan associations and savings banks are included in this industry.

522120 Savings Institutions

This industry comprises establishments primarily engaged in accepting time deposits, making mortgage and real estate loans, and investing in high-grade securities. Savings and loan associations and savings banks are included in this industry.

The data published with NAICS code 522120 include these parts of the following SIC Industries:

- 6035 Savings institutions (federally chartered)
- 6036 Savings institutions (not federally chartered)
- 6141 Remedial loan societies and mutual benefit associations (deposit)

5221201 Savings Institutions, Federally Chartered

Establishments, operating under Federal charter, primarily engaged in accepting time deposits, making mortgage and real estate loans, and investing in high grade securities.

5221203 Savings Institutions, Not Federally Chartered

Establishments, not operating under Federal charter, primarily engaged in accepting time deposits, making mortgage and real estate loans, and investing in high grade securities.

5221209 Remedial Loan Societies and Mutual Benefit Associations (Depository)

Establishments (other than credit unions, savings and loan associations and savings banks) primarily engaged in accepting deposits, granting withdrawals, and serving the savings and credit needs of its members.

52213 Credit Unions

This industry comprises establishments primarily engaged in accepting members' share deposits in cooperatives that are organized to offer consumer loans to their members.

522130 Credit Unions

This industry comprises establishments primarily engaged in accepting members' share deposits in cooperatives that are organized to offer consumer loans to their members.

The data published with NAICS code 522130 include these parts of the following SIC industries:

- 6061 Credit unions (federally chartered)
- 6062 Credit unions (not federally chartered)

5221301 Credit Unions, Federally Chartered

Establishments chartered by the Federal Government as "cooperatives", primarily engaged in selling shares, granting withdrawals, making loans, and providing other financial transactions for their members.

5221309 Credit Unions, Not Federally Chartered

Establishments chartered by other than the Federal Government as "cooperatives", primarily engaged in selling shares, granting withdrawals, making loans, and providing other financial transactions for their members.

52219 Other Depository Credit Intermediation

This industry comprises establishments primarily engaged in accepting deposits and lending funds (except commercial banking, savings institutions, and credit unions). Establishments known as industrial banks or Morris Plans and primarily engaged in accepting deposits, and private banks (i.e., unincorporated banks) are included in this industry.

522190 Other Depository Credit Intermediation

This industry comprises establishments primarily engaged in accepting deposits and lending funds (except commercial banking, savings institutions, and credit unions). Establishments known as industrial banks or Morris Plans and primarily engaged in accepting deposits, and private banks (i.e., unincorporated banks) are included in this industry.

The data published with NAICS code 522190 include these parts of the following SIC industries:

- 6022 (pt) Other depository credit intermediation

5222 Nondepository Credit Intermediation

This industry group comprises establishments, both public (government-sponsored enterprises) and private, primarily engaged in extending credit or lending funds

raised by credit market borrowing, such as issuing commercial paper or other debt instruments or by borrowing from other financial intermediaries. Within this group, industries are defined on the basis of the type of credit being extended.

52221 Credit Card Issuing

This industry comprises establishments primarily engaged in providing credit by issuing credit cards. Credit card issuance provides the funds required to purchase goods and services in return for payment of the full balance or payments on an installment basis. Credit card banks are included in this industry.

522210 Credit Card Issuing

This industry comprises establishments primarily engaged in providing credit by issuing credit cards. Credit card issuance provides the funds required to purchase goods and services in return for payment of the full balance or payments on an installment basis. Credit card banks are included in this industry.

The data published with NAICS code 522210 include these parts of the following SIC industries:

- 6021 (pt) National commercial banks (credit card issuing)
- 6022 (pt) State commercial banks (credit card issuing)
- 6141 (pt) Credit card issuing by personal credit institutions
- 6153 (pt) Other short-term business credit institutions

5222101 National Commercial Banks (Credit Card Issuing)

Establishments of banks chartered by the Federal Government, primarily engaged in issuing credit cards or charge cards to consumers and businesses for purchasing goods and services on an installment basis.

5222102 State Commercial Banks (Credit Card Issuing)

Establishments of banks chartered by one of the states, the District of Columbia, or territories, primarily engaged in issuing credit cards or charge cards to consumers and businesses for purchasing goods and services on an installment basis.

5222103 Credit Card Issuing by Personal Credit Institutions

Establishments of personal credit institutions (other than banks) primarily engaged in issuing credit cards or charge cards to individuals or consumers for purchasing goods and services on an installment basis.

5222109 Credit Card Issuing by Business Credit Institutions, Not Elsewhere Classified

Establishments of short-term business credit institutions, not elsewhere classified, primarily engaged in providing credit (including credit cards) to businesses and other organizations for relatively short periods.

52222 Sales Financing

This industry comprises establishments primarily engaged in sales financing or sales financing in combination with leasing. Sales financing establishments are primarily engaged in lending money for the purpose of providing collateralized goods through a contractual installment sales agreement, either directly from or through arrangements with dealers.

522220 Sales Financing

This industry comprises establishments primarily engaged in sales financing or sales financing in combination with leasing. Sales financing establishments are primarily engaged in lending money for the purpose of providing collateralized goods through a contractual installment sales agreement, either directly from or through arrangements with dealers.

The data published with NAICS code 522220 include these parts of the following SIC industries:

- 6141 (pt) Automotive sales finance companies
- 6141 (pt) Sales finance companies (except automotive)
- 6153 (pt) Commercial finance companies
- 6159 (pt) Financing leases

5222201 Automotive Sales Finance Companies

Establishments primarily engaged in lending money to individuals for automotive purchases, including trucks, either directly to individuals or through sales financing arrangements with dealers.

5222202 Sales Finance Companies, Except Automotive

Establishments primarily engaged in lending money to individuals for the retail purchase of consumer goods (other than automotive), either directly to individuals or through sales financing arrangements with dealers.

5222203 Commercial Finance Companies

Establishments primarily engaged in granting short-term credit to business or commercial enterprises (other than in exchange for credit-related assets).

5222209 Financing Leases

Establishments primarily engaged in providing financing for equipment or other assets to customers through a lease agreement, where the lessee acquires substantially

all the benefits of its use, and takes all the risks associated with its ownership. The lessee is responsible for maintenance and taxes, and may have the option to take title to the leased equipment at the end of the lease.

52229 Other Nondepository Credit Intermediation

This industry comprises establishments primarily engaged in making cash loans or extending credit through credit instruments (except credit cards and sales finance agreements).

522291 Consumer Lending

This U.S. industry comprises establishments primarily engaged in making unsecured cash loans to consumers.

The data published with NAICS code 522291 include these parts of the following SIC industries:

- 6141 (pt) Consumer & personal finance companies
- 6141 (pt) Other personal credit institutions

5222911 Consumer and Personal Finance Companies

Establishments primarily engaged in providing unsecured cash loans to individuals or consumers for non-specified purposes, including student loans.

5222919 Other Personal Credit Institutions

Establishments of nondepository credit institutions, not elsewhere classified, primarily engaged in providing credit to individuals and issuing personal loans.

522292 Real Estate Credit

This U.S. industry comprises establishments primarily engaged in lending funds with real estate as collateral.

The data published with NAICS code 522292 include these parts of the following SIC industries:

- 6111 (pt) Federally-sponsored credit agencies, primarily real estate
- 6159 (pt) Farm mortgage companies
- 6162 (pt) Mortgage bankers & loan correspondents

5222921 Federal and Federally-Sponsored Credit Agencies, Primarily Real Estate Credit

Establishments of Federal and Federally-sponsored credit agencies primarily engaged in making real estate loans. Federally-sponsored credit agencies are established under authority of Federal legislation, but are not regarded as part of the government. They are often owned by their members or borrowers. Establishments of Federal credit agencies are out of scope of the census.

5222922 Farm Mortgage Companies

Establishments primarily engaged in making long-term farm real estate loans (except Federal and Federally-sponsored credit agencies).

5222929 Mortgage Bankers and Loan Correspondents

Establishments primarily engaged in originating (making) and selling mortgage and other real estate loans (except farm) to permanent investors, and servicing these loans.

522293 International Trade Financing

This U.S. industry comprises establishments primarily engaged in providing one or more of the following: (1) working capital funds to U.S. exporters; (2) lending funds to foreign buyers of U.S. goods; and (3) lending funds to domestic buyers of imported goods.

The data published with NAICS code 522293 include these parts of the following SIC industries:

- 6081 (pt) Agencies of foreign banks, primarily trade finance
- 6082 (pt) Agreement & Edge Act Corporations, primarily trade finance
- 6111 (pt) Federally-sponsored credit agencies, primarily trade finance
- 6159 (pt) International trade credit

5222931 Agencies of Foreign Banks Primarily Engaged in Trade Finance

Establishments primarily operating as agencies of foreign banks that specialize in trade (import and/or export) finance. They typically fund themselves via large denomination interbank deposits, rather than through smaller denomination retail deposits.

5222932 Agreement and Edge Act Corporations Primarily Engaged in Trade Finance

Establishment of Agreement and Edge Act corporations, operating under Federal or state charter, primarily engaged in financing foreign trade. Also included in this industry are domestically-owned Federal or state-chartered institutions that only operate outside the United States.

5222933 Federal and Federally-Sponsored Credit Agencies, Primarily Trade Finance

Establishments of Federal and Federally-sponsored credit agencies primarily engaged in facilitating the financing of exports and imports and the exchange of commodities between the U.S. and any foreign country. These establishments may also guarantee or insure exports and imports. Federally-sponsored credit agencies are established under authority of Federal legislation, but are not

regarded as part of the government. They are often owned by their members or borrowers. Establishments of Federal credit agencies are out of scope of the census.

5222939 International Trade Credit

Establishments primarily engaged in providing financing for foreign buyers of U.S. goods (exports) or assistance in financing imports.

522294 Secondary Market Financing

This U.S. industry comprises establishments primarily engaged in buying, pooling, and repackaging loans for sale to others on the secondary market.

The data published with NAICS code 522294 include these parts of the following SIC industries:

6111 (pt) Federally-sponsored credit agencies, primarily secondary market

6159 (pt) Secondary market financing

5222941 Federal and Federally-Sponsored Credit Agencies, Primarily Secondary Market

Establishments of Federal and Federally-sponsored credit agencies primarily engaged in buying, selling, pooling, or repackaging loans for sale to others on the secondary market. Federally-sponsored credit agencies are established under authority of Federal legislation, but are not regarded as part of the government. They are often owned by their members or borrowers. Establishments of Federal credit agencies are out of scope of the census.

5222949 Secondary Market Financing (Private)

Private establishments primarily engaged in buying, selling, pooling, or repackaging loans for sale to others on the secondary market.

522298 All Other Nondepository Credit Intermediation

This U.S. industry comprises establishments primarily engaged in providing nondepository credit (except credit card issuing, sales financing, consumer lending, real estate credit, international trade financing, and secondary market financing). Examples of types of lending in this industry are: short-term inventory credit, agricultural lending (except real estate and sales financing) and consumer cash lending secured by personal property.

The data published with NAICS code 522298 include these parts of the following SIC industries:

5932 (pt) Pawn shops

6081 (pt) Agencies of foreign banks, primarily commercial finance

6111 (pt) Other federally-sponsored credit agencies

6153 (pt) Factors

6159 (pt) Agricultural credit (except federally-sponsored)

6159 (pt) Other miscellaneous business credit institutions

5222981 Pawnshops

Establishments primarily engaged in lending money at interest in exchanged for personal property left as security and selling the merchandise if the property is not reclaimed.

5222982 Agencies of Foreign Banks Primarily Engaged in Commercial Finance

Establishments primarily operating as agencies of foreign banks that specialize in domestic commercial finance. They typically fund themselves via large denomination interbank deposits, rather than through smaller denomination retail deposits.

5222983 Other Federal and Federally-Sponsored Credit Agencies

Establishments of Federal and Federally-sponsored credit agencies primarily engaged in guaranteeing, insuring, and making loans, (except real estate credit, trade finance, or the secondary market). Federally-sponsored credit agencies are established under authority of Federal legislation, but are not regarded as part of the Government. They are often owned by their members or borrowers. Establishments of Federal credit agencies are out of scope of the census.

5222984 Factors

Establishments primarily engaged in providing short-term capital to businesses in exchange for (or in consideration of) credit-related assets, such as installment notes, commercial paper, accounts receivable, and credit card debt.

5222985 Agricultural Credit (Except Federal and Federally-Sponsored)

Establishments (except Federal and Federally-sponsored credit agencies) primarily engaged in providing nondepository agricultural (nonmortgage) credit and loans.

5222989 Other Miscellaneous Business Credit Institutions

Establishments primarily engaged in providing credit or capital to businesses and other organizations for intermediate and long-term periods (more than 1 year).

5223 Activities Related to Credit Intermediation

This industry group comprises establishments primarily engaged in facilitating credit intermediation by performing activities, such as arranging loans by bringing borrowers and lenders together and clearing checks and credit card transactions.

52231 Mortgage and Nonmortgage Loan Brokers

This industry comprises establishments primarily engaged in arranging loans by bringing borrowers and lenders together on a commission or fee basis.

522310 Mortgage and Nonmortgage Loan Brokers

This industry comprises establishments primarily engaged in arranging loans by bringing borrowers and lenders together on a commission or fee basis.

The data published with NAICS code 522310 include these parts of the following SIC industries:

6163 Mortgage & nonmortgage loan brokers

52232 Financial Transactions Processing, Reserve, and Clearinghouse Activities

This industry comprises establishments primarily engaged in providing one or more of the following: (1) financial transaction processing (except central banks); (2) reserve and liquidity services (except central banks); and (3) check or other financial instrument clearinghouse services (except central banks).

522320 Financial Transactions Processing, Reserve, and Clearinghouse Activities

This industry comprises establishments primarily engaged in providing one or more of the following: (1) financial transaction processing (except central banks); (2) reserve and liquidity services (except central banks); and (3) check or other financial instrument clearinghouse services (except central banks).

The data published with NAICS code 522320 include these parts of the following SIC industries:

6019 (pt) Other central reserve depository institutions

6099 (pt) Electr funds trans & automated clearinghouses for banks & checks

6153 (pt) Credit card service by business credit institutions

7389 (pt) Credit card processing

5223201 Other Central Reserve Depository Institutions

Establishments primarily engaged in providing reserve and overnight advance services to their members, such as savings banks, savings and loan associations, or credit unions. These central reserve depository institutions generally do not receive deposits from, or make advances to, other enterprises or individuals.

5223202 Electronic Funds Transfer and Automated Clearinghouse for Banks and Checks

Establishments primarily engaged in providing electronic funds transfer, or check or other financial instrument clearing house services.

5223203 Credit Card Service by Business Credit Institutions

Establishments of credit institutions primarily engaged in servicing credit cards.

5223209 Credit Card Processing

Establishments primarily engaged in providing credit card transaction processing services (except credit card issuing institutions).

52239 Other Activities Related to Credit Intermediation

This industry comprises establishments primarily engaged in facilitating credit intermediation (except mortgage and loan brokerage; and financial transactions processing, reserve, and clearinghouse activities).

522390 Other Activities Related to Credit Intermediation

This industry comprises establishments primarily engaged in facilitating credit intermediation (except mortgage and loan brokerage; and financial transactions processing, reserve, and clearinghouse activities).

The data published with NAICS code 522390 include these parts of the following SIC industries:

6099 (pt) Other activities related to credit intermediation

6162 (pt) Loan servicing

5223901 Other Activities Related to Credit Intermediation

Establishments primarily engaged in cashing checks, issuing traveler's checks or money orders, or performing other functions closely related to depository intermediation. Also included here are establishments that operate windows and kiosks where customers purchase traveler's checks or general purpose stored value cards.

5223909 Loan Servicing

Establishments primarily engaged in servicing loans for banks, credit unions, mortgage companies, and other financial institutions. Loan servicing functions include collection of payments, securing of escrow funds, payment of property taxes and insurance, monitoring delinquencies, and accounting for remitting principal and interest payments to the loan holder.

523 Securities, Commodity Contracts, and Other Financial Investments and Related Activities

Industries in the Securities, Commodity Contracts, and Other Financial Investments and Related Activities subsector group establishments that are primarily engaged in one of the following: (1) underwriting securities issues

and/or making markets for securities and commodities; (2) acting as agents (i.e., brokers) between buyers and sellers of securities and commodities; (3) providing securities and commodity exchange services; and (4) providing other services, such as managing portfolios of assets; providing investment advice; and trust, fiduciary, and custody services.

5231 Securities and Commodity Contracts Intermediation and Brokerage

This industry group comprises establishments primarily engaged in putting capital at risk in the process of underwriting securities issues or in making markets for securities and commodities; and those acting as agents and/or brokers between buyers and sellers of securities and commodities, usually charging a commission.

52311 Investment Banking and Securities Dealing

This industry comprises establishments primarily engaged in underwriting, originating, and/or maintaining markets for issues of securities. Investment bankers act as principals (i.e., investors who buy or sell on their own account) in firm commitment transactions or act as agents in best effort and standby commitments. This industry also includes establishments acting as principals in buying or selling securities generally on a spread basis, such as securities dealers or stock option dealers.

523110 Investment Banking and Securities Dealing

This industry comprises establishments primarily engaged in underwriting, originating, and/or maintaining markets for issues of securities. Investment bankers act as principals (i.e., investors who buy or sell on their own account) in firm commitment transactions or act as agents in best effort and standby commitments. This industry also includes establishments acting as principals in buying or selling securities generally on a spread basis, such as securities dealers or stock option dealers.

The data published with NAICS code 523110 include these parts of the following SIC industries:

6211 (pt) Investment banking & securities dealing

52312 Securities Brokerage

This industry comprises establishments primarily engaged in acting as agents (i.e., brokers) between buyers and sellers in buying or selling securities on a commission or transaction fee basis.

523120 Securities Brokerage

This industry comprises establishments primarily engaged in acting as agents (i.e., brokers) between buyers and sellers in buying or selling securities on a commission or transaction fee basis.

The data published with NAICS code 523120 include these parts of the following SIC industries:

6211 (pt) Securities brokerage

52313 Commodity Contracts Dealing

This U.S. industry comprises establishments primarily engaged in acting as principals (i.e., investors who buy or sell for their own account) in buying or selling spot or futures commodity contracts or options, such as precious metals, foreign currency, oil, or agricultural products, generally on a spread basis.

523130 Commodity Contracts Dealing

This U.S. industry comprises establishments primarily engaged in acting as principals (i.e., investors who buy or sell for their own account) in buying or selling spot or futures commodity contracts or options, such as precious metals, foreign currency, oil, or agricultural products, generally on a spread basis.

The data published with NAICS code 523130 include these parts of the following SIC industries:

6099 (pt) Foreign currency exchange

6221 (pt) Commodity contracts dealing

6799 (pt) Commodity contract trading company

5231301 Foreign Currency Exchange

Establishments primarily engaged in foreign currency transactions for their own account or for others. Also included here are windows and kiosks, where customers purchase or exchange currencies.

5231302 Commodity Contracts Dealing

Establishments primarily engaged as principals in buying and selling spot or future contracts, such as commodities, foreign currency, or futures options.

5231309 Commodity Contract Trading Companies

Establishments primarily engaged in buying and selling commodity contracts.

52314 Commodity Contracts Brokerage

This industry comprises establishments primarily engaged in acting as agents (i.e., brokers) in buying or selling spot or future commodity contracts or options on a commission or transaction fee basis.

523140 Commodity Contracts Brokerage

This industry comprises establishments primarily engaged in acting as agents (i.e., brokers) in buying or selling spot or future commodity contracts or options on a commission or transaction fee basis.

The data published with NAICS code 523140 include these parts of the following SIC industries:

6221 (pt) Commodity contracts brokerage

5232 Securities and Commodity Exchanges

This NAICS industry group includes establishments classified in the following NAICS industry(ies): 52321, Securities and Commodity Exchange

52321 Securities and Commodity Exchanges

This industry comprises establishments primarily engaged in furnishing physical or electronic marketplaces for the purpose of facilitating the buying and selling of stocks, stock options, bonds, or commodity contracts.

523210 Securities and Commodity Exchanges

This industry comprises establishments primarily engaged in furnishing physical or electronic marketplaces for the purpose of facilitating the buying and selling of stocks, stock options, bonds, or commodity contracts.

The data published with NAICS code 523210 include these parts of the following SIC industries:

6231 Security & commodity exchanges

5239 Other Financial Investment Activities

This industry group comprises establishments primarily engaged in one of the following: (1) acting as principals in buying or selling financial contracts (except investment bankers, securities dealers, and commodity contracts dealers); (2) acting as agents (i.e., brokers) (except securities brokerages and commodity contracts brokerages) in buying or selling financial contracts; or (3) providing other investment services (except securities and commodity exchanges), such as portfolio management; investment advice; and trust, fiduciary, and custody services.

52391 Miscellaneous Intermediation

This industry comprises establishments primarily engaged in acting as principals (except investment bankers, securities dealers, and commodity contracts dealers) in buying or selling of financial contracts generally on a spread basis. Principals are investors that buy or sell for their own account.

523910 Miscellaneous Intermediation

This industry comprises establishments primarily engaged in acting as principals (except investment bankers, securities dealers, and commodity contracts dealers) in buying or selling of financial contracts generally on a spread basis. Principals are investors that buy or sell for their own account.

The data published with NAICS code 523910 include these parts of the following SIC industries:

6211 (pt) Traders & dealers (except for securities & commodities)

6792 (pt) Oil royalty traders investing on own accounts

6799 (pt) Venture capital companies

6799 (pt) All other investors

5239101 Traders and Dealers, Except for Securities and Commodities

Establishments primarily engaged as principals in buying and selling investment instruments other than securities or commodity contracts.

5239102 Oil Royalty Traders, Investing on Own Account

Establishments primarily engaged in trading, on own account, the rights to a whole or partial interest in the proceeds from the sale of oil or gas, produced from a specific tract.

5239103 Venture Capital Companies

Establishments primarily engaged in providing funds for newly-formed companies and funds for existing companies experiencing a short-term shortage of capital. Funding may be in the form of equity or debt.

5239109 All Other Investors

Establishments primarily engaged in investing, not elsewhere classified.

52392 Portfolio Management

This industry comprises establishments primarily engaged in managing the portfolio assets (i.e., funds) of others on a fee or commission basis. Establishments in this industry have the authority to make investment decisions, and they derive fees based on the size and/or overall performance of the portfolio.

523920 Portfolio Management

This industry comprises establishments primarily engaged in managing the portfolio assets (i.e., funds) of others on a fee or commission basis. Establishments in this industry have the authority to make investment decisions, and they derive fees based on the size and/or overall performance of the portfolio.

The data published with NAICS code 523920 include these parts of the following SIC industries:

6282 (pt) Portfolio management

6733 (pt) Mgt of trust investment portfolios (exc ed relig & charitable)

6799 (pt) Commodity contract pool operators

5239201 Portfolio Management

Establishments primarily engaged in managing the financial asset portfolio of others on a fee or commission basis. Establishments in this industry have the authority to make investment decisions and derive fees based on the size and/or overall performance of the portfolio.

5239202 Managers of Trust Investment Portfolios, Except Educational, Religious, and Charitable Trusts

Establishments primarily engaged in managing private estate and investment portfolios of trusts (except educational, religious and charitable) on behalf of the beneficiaries.

5239209 Commodity Contract Pool Operators

Establishments primarily engaged in a prearranged agreement in which members participate, through a manager, in the purchase of commodities.

52393 Investment Advice

This industry comprises establishments primarily engaged in providing customized investment advice to clients on a fee basis, but do not have the authority to execute trades. Primary activities performed by establishments in this industry are providing financial planning advice and investment counseling to meet the goals and needs of specific clients.

523930 Investment Advice

This industry comprises establishments primarily engaged in providing customized investment advice to clients on a fee basis, but do not have the authority to execute trades. Primary activities performed by establishments in this industry are providing financial planning advice and investment counseling to meet the goals and needs of specific clients.

The data published with NAICS code 523930 include these parts of the following SIC industries:

6282 (pt) Investment Advice

52399 All Other Financial Investment Activities

This industry comprises establishments primarily engaged in acting as agents or brokers (except securities brokerages and commodity contracts brokerages) in buying and selling financial contracts providing financial investment activities (except securities and commodity exchanges, portfolio management, and investment advice).

523991 Trust, Fiduciary, and Custody Activities

This U.S. industry comprises establishments primarily engaged in providing trust, fiduciary, and custody services to others, as instructed, on a fee or contract basis, such as bank trust offices and escrow agencies (except real estate).

The data published with NAICS code 523991 include these parts of the following SIC industries:

6091 Nondeposit trust companies

6099 (pt) Escrow & fiduciary agencies

6289 (pt) Securities custodians & securities transfer agents

6733 (pt) Other trust, fiduciary, & custody activities

5239911 Nondeposit Trust Companies

Establishments of trust companies primarily engaged in providing trust, custody, or other fiduciary services to others on a fee or contract basis, but not regularly accepting deposits. These establishments operate under Federal or state charter.

5239912 Escrow and Fiduciary Agencies

Establishments primarily engaged in providing escrow and fiduciary services to others on a fee or contract basis (except in conjunction with real estate).

5239913 Securities Custodians and Securities Transfer Agents

Establishments primarily engaged in providing custodial and transfer services for security holders, owners, brokers, and dealers.

5239919 Administration of Private Estates, Trustees in Bankruptcy, or Other Trust, Fiduciary, and Custody Activities

Establishments primarily engaged, on behalf of the beneficiaries, in the administration and preservation of property, which constitutes an estate, under the terms of a trust agreement, will, or agency agreement.

523999 Miscellaneous Financial Investment Activities

This U.S. industry comprises establishments primarily engaged in acting as agents and/or brokers (except securities brokerages and commodity contracts brokerages) in buying or selling financial contracts and those providing financial investment services (except securities and commodity exchanges; portfolio management; investment advice; and trust, fiduciary, and custody services) on a fee or commission basis.

The data published with NAICS code 523999 include these parts of the following SIC industries:

6099 (pt) Deposit brokers

6211 (pt) Gas & oil lease & royalty brokers

6289 (pt) Oth services allied with the exchange of securities & commodities

5239991 Deposit Brokers

Establishments primarily engaged in pooling funds from clients of brokerage firms into large denomination deposits (usually \$100,000), called “brokered deposits”, in certain FDIC-insured banks.

5239992 Gas and Oil Lease and Royalty Brokers

Establishments primarily engaged in buying and selling oil and gas leases and royalties on a fee or contract basis.

5239999 Other Services Allied With the Exchange of Securities and Commodities

Establishments primarily engaged in providing services, not elsewhere classified, to securities or commodity holders, brokers or dealers.

524 Insurance Carriers and Related Activities

Industries in the Insurance Carriers and Related Activities subsector group establishments that are primarily engaged in one of the following (1) underwriting (assuming the risk, assigning premiums, and so forth) annuities and insurance policies or (2) facilitating such underwriting by selling insurance policies, and by providing other insurance and employee-benefit related services.

5241 Insurance Carriers

This industry group comprises establishments primarily engaged in underwriting (assuming the risk, assigning premiums, and so forth) annuities and insurance policies and investing premiums to build up a portfolio of financial assets to be used against future claims. Direct insurance carriers are establishments that are primarily engaged in initially underwriting and assuming the risk of annuities and insurance policies. Reinsurance carriers are establishments that are primarily engaged in assuming all or part of the risk associated with an existing insurance policy (or set of policies) originally underwritten by another insurance carrier.

Industries are defined in terms of the type of risk being insured against, such as death, loss of employment because of age or disability, and property damage. Contributions and premiums are set on the basis of actuarial calculations of probable payouts based on risk factors from experience tables and expected investment returns on reserves.

52411 Direct Life, Health, and Medical Insurance Carriers

This industry comprises establishments primarily engaged in initially underwriting (i.e., assuming the risk and assigning premiums) annuities and life insurance policies, disability income insurance policies, accidental death and dismemberment insurance policies, and health and medical insurance policies.

524113 Direct Life Insurance Carriers

This U.S. industry comprises establishments primarily engaged in initially underwriting (i.e., assuming the risk and assigning premiums) annuities and life insurance policies, disability income insurance policies, and accidental death and dismemberment insurance policies.

The data published with NAICS code 524113 include these parts of the following SIC industries:

- 6311 (pt) Offices of direct life insurance carriers
- 6321 (pt) Offices of direct accident & disability income insurance carriers

5241131 Offices of Direct Life Insurance Carriers

Establishments primarily engaged in initially underwriting and assuming the risk of annuities and life insurance.

5241139 Offices of Direct Accident and Disability Income Insurance Carriers

Establishments primarily engaged in initially underwriting and assuming the risk of accidental death and dismemberment, and disability income insurance.

524114 Direct Health and Medical Insurance Carriers

This U.S. industry comprises establishments primarily engaged in initially underwriting (i.e., assuming the risk and assigning premiums) health and medical insurance policies. Group hospitalization plans and HMO establishments (except those providing health care services) that provide health and medical insurance policies without providing health care services are included in this industry.

The data published with NAICS code 524114 include these parts of the following SIC industries:

- 6321 (pt) Offices of direct health insurance carriers
- 6324 (pt) Offices of hospital & medical service plans (direct)

5241141 Offices of Direct Health Insurance Carriers

Establishments primarily engaged in initially underwriting and assuming the risk of health insurance.

5241149 Offices of Hospital and Medical Service Plans (Direct)

Establishments primarily engaged in initially underwriting and assuming the risk of hospital and medical insurance in accordance with prearranged agreements or service plans, but not providing medical services.

52412 Direct Insurance (Except Life, Health, and Medical) Carriers

This industry comprises establishments primarily engaged in initially underwriting (i.e., assuming the risk and assigning premiums) various types of insurance policies (except life, disability income, accidental death and dismemberment, and health and medical insurance policies).

524126 Direct Property and Casualty Insurance Carriers

This U.S. industry comprises establishments primarily engaged in initially underwriting (i.e., assuming the risk and assigning premiums) insurance policies that protect policyholders against losses that may occur as a result of property damage or liability.

The data published with NAICS code 524126 include these parts of the following SIC industries:

6331 (pt) Offices of direct fire, marine, & casualty insurance carriers

6351 (pt) Offices of direct surety insurance carriers

5241261 Offices of Direct Fire, Marine, and Casualty Insurance Carriers

Establishments primarily engaged in initially underwriting and assuming the risk of fire, marine, and casualty insurance.

5241269 Offices of Direct Surety Insurance Carriers

Establishments primarily engaged in initially underwriting and assuming the risk of financial responsibility and protection insurance.

524127 Direct Title Insurance Carriers

This U.S. industry comprises establishments primarily engaged in initially underwriting (i.e., assuming the risk and assigning premiums) insurance policies to protect the owners of real estate or real estate creditors against loss sustained by reason of any title defect to real property.

The data published with NAICS code 524127 include these parts of the following SIC industries:

6361 (pt) Direct title insurance carriers

524128 Other Direct Insurance (Except Life, Health, and Medical) Carriers

This U.S. industry comprises establishments primarily engaged in initially underwriting (e.g., assuming the risk, assigning premiums) insurance policies (except life, disability income, accidental death and dismemberment, health and medical, property and casualty, and title insurance policies).

The data published with NAICS code 524128 include these parts of the following SIC industries:

6399 (pt) All other direct insurance carriers

52413 Reinsurance Carriers

This industry comprises establishments primarily engaged in assuming all or part of the risk associated with existing insurance policies originally underwritten by other insurance carriers.

524130 Reinsurance Carriers

This industry comprises establishments primarily engaged in assuming all or part of the risk associated with existing insurance policies originally underwritten by other insurance carriers.

The data published with NAICS code 524130 include these parts of the following SIC industries:

6311 (pt) Offices of life reinsurance carriers

6321 (pt) Offices of accident & health reinsurance carriers

6324 (pt) Offices of hospital & medical service plans (reinsurance)

6331 (pt) Offices of fire, marine, & casualty reinsurance carriers

6351 (pt) Offices of surety reinsurance carriers

6361 (pt) Offices of title reinsurance carriers

6399 (pt) Offices of other reinsurance carriers

5241301 Offices of Life Reinsurance Carriers

Establishments primarily engaged in assuming all or part of one or more life insurance policies originally underwritten by other insurance carriers.

5241302 Offices of Accident and Health Reinsurance Carriers

Establishments primarily engaged in assuming all or part of one or more accident and health insurance policies originally underwritten by other insurance carriers.

5241303 Offices of Hospital and Medical Service Plans (Reinsurance)

Establishments primarily engaged in assuming all or part of hospital and medical services insurance policies originally underwritten by other insurance carriers.

5241304 Offices of Fire, Marine, and Casualty Reinsurance Carriers

Establishments primarily engaged in assuming all or part of fire, marine, or casualty insurance policies originally underwritten by other insurance carriers.

5241305 Offices of Surety Reinsurance Carriers

Establishments primarily engaged in assuming all or part of surety insurance policies originally underwritten by other insurance carriers.

5241306 Offices of Title Reinsurance Carriers

Establishments primarily engaged in assuming all or part of title insurance policies originally underwritten by other insurance carriers.

5241309 Office of Other Reinsurance Carriers

Establishments primarily engaged in assuming all or part of insurance policies (except life; accident and health; hospital and medical service plans; fire, marine, and casualty; surety; and title) originally underwritten by other insurance carriers.

5242 Agencies, Brokerages, and Other Insurance Related Activities

This industry group comprises establishments primarily engaged in (1) acting as agents (i.e., brokers) in selling annuities and insurance policies or (2) providing other employee benefits and insurance related services, such as claims adjustment and third party administration.

52421 Insurance Agencies and Brokerages

This industry comprises establishments primarily engaged in acting as agents (i.e., brokers) in selling annuities and insurance policies.

524210 Insurance Agencies and Brokerages

This industry comprises establishments primarily engaged in acting as agents (i.e., brokers) in selling annuities and insurance policies.

The data published with NAICS code 524210 include these parts of the following SIC industries:

6411 (pt) Insurance agencies & brokerages

52429 Other Insurance Related Activities

This industry comprises establishments primarily engaged in providing services related to insurance (except insurance agencies and brokerages).

524291 Claims Adjusting

This U.S. industry comprises establishments primarily engaged in investigating, appraising, and settling insurance claims.

The data published with NAICS code 524291 include these parts of the following SIC industries:

6411 (pt) Claims adjusting

524292 Third Party Administration of Insurance and Pension Funds

This U.S. industry comprises establishments primarily engaged in providing third party administration services of insurance and pension funds, such as claims processing and other administrative services to insurance carriers, employee-benefit plans, and self-insurance funds.

The data published with NAICS code 524292 include these parts of the following SIC industries:

6371 (pt) Third party administration of pension, health, & welfare funds

6411 (pt) Third party administration of insurance

5242921 Third Party Administrators of Pension, Health, and Welfare Funds

Establishments primarily engaged in providing claims processing, utilization review, and other administrative services to pension, health, and welfare funds on a contract or fee basis.

5242929 Third Party Administration of Insurance

Establishments primarily engaged in providing claims processing, utilization review, and other administrative services to insurance carriers.

524298 All Other Insurance Related Activities

This U.S. industry comprises establishments primarily engaged in providing insurance services on a contract or fee basis (except insurance agencies and brokerages, claims adjusting, and third party administration). Insurance advisory services and insurance ratemaking services are included in this industry.

The data published with NAICS code 524298 include these parts of the following SIC industries:

6411 (pt) All other insurance related activities

525 Funds, Trusts, and Other Financial Vehicles

Industries in the Funds, Trusts, and Other Financial Vehicles subsector are comprised of legal entities (i.e., funds, plans, and/or programs) organized to pool securities or other assets on behalf of shareholders or beneficiaries of employee benefit or other trust funds. The portfolios are customized to achieve specific investment characteristics, such as diversification, risk, rate of return, and price volatility. These entities earn interest, dividends, and other property income, but have little or no employment and no revenue from the sale of services. Establishments with employees devoted to the management of funds are classified in Industry Group 5239, Other Financial Investment Activities.

Establishments primarily engaged in holding the securities of (or other equity interests in) other firms are classified in Sector 55, Management of Companies and Enterprises.

5251 Insurance and Employee Benefit Funds

This industry group comprises legal entities (i.e., funds, plans, and/or programs) organized to provide insurance and employee benefits exclusively for the sponsor, firm, or its employees or members.

5259 Other Investment Pools and Funds

This industry group comprises legal entities (i.e., investment pools and/or funds) organized to pool securities or other assets (except insurance and employee-benefit funds) on behalf of shareholders, unitholders, or beneficiaries.

52593 Real Estate Investment Trusts

This industry comprises legal entities that are Real Estate Investment Trusts (REITs).

525930 Real Estate Investment Trusts

This industry comprises legal entities that are Real Estate Investment Trusts (REITs).

The data published with NAICS code 525930 include these parts of the following SIC industries:

6798 Real Estate Investment Trusts

5259301 Real Estate Investment Trusts (Equity and Hybrid)

Establishments organized as REITs, engaged in issuing shares of funds consisting primarily of portfolios of real

estate assets, with gross income of the trust derived from rents. REITs deriving income from a combination of rents, mortgage interest, or gains from the sale of real estate are classified here.

5259309 Real Estate Investment Trusts (Mortgage)

Establishments organized as REITs, engaged in issuing shares of funds consisting primarily of portfolios of real estate mortgage assets, with gross income of the trust solely derived from interest earned on mortgage loans.

Appendix C.

Coverage and Methodology

MAIL/NONMAIL UNIVERSE

For this sector, large- and medium-size firms, plus all firms known to operate more than one establishment, were sent questionnaires to be completed and returned to the Census Bureau by mail. For most very small firms data from existing administrative records of other Federal agencies were used instead. These records provided basic information on location, kind of business, revenue, payroll, number of employees, and legal form of organization.

Firms in the 1997 Economic Census were divided into the mail universe and nonmail universe. The coverage of and the method of obtaining census information from each are described below:

1. The mail universe consisted of firms for which information was obtained by means of a mail canvass and included:
 - a. Large employers, i.e., all multiestablishment and all single-establishment employer firms with payroll above a specified cutoff. The term “employers” refers to firms with one or more paid employees at any time during 1997 as shown in the active administrative records of other Federal agencies.
 - b. A sample of small employers, i.e., single-establishment firms with payroll below a specified cutoff, in classifications for which specialized data precluded reliance solely on administrative records sources.
2. The nonmail universe consisted of firms that were not required to file a regular census return and included:
 - a. Selected small employers, i.e., single-establishment firms with payroll below a specified cutoff. Although the payroll cutoff varied by kind of business, small employers in the nonmail universe generally included firms with less than 10 employees and represented about 10 percent of total revenue of establishments covered in the census. Data on revenue, payroll, and employment for small employers in the nonmail universe were derived or estimated from administrative records of other Federal agencies.
 - b. All taxable nonemployers, i.e., all firms subject to Federal income tax with no paid employees during 1997. Revenue information for these firms was obtained from administrative records of other Federal agencies. Although consisting of many firms,

nonemployers accounted for less than 10 percent of total revenue of all establishments covered in the census. The census included only those nonemployer firms which reported a revenue volume of \$1,000 or more during 1997. Data for nonemployers are not included in this report, but are released as part of the Core Business Statistics Series.

INDUSTRY CLASSIFICATION OF ESTABLISHMENTS

The classifications for all establishments in this sector were assigned in accordance with the 1997 North American Industry Classification System (NAICS) Manual, United States. NAICS is a common classification system developed by the United States, Canada, and Mexico. This system replaces the 1987 Standard Industrial Classification (SIC) that was used in previous censuses. Appendix A of the 1997 NAICS manual provides information on the comparability between the 1987 SIC and the 1997 NAICS. More information on NAICS is available in the NAICS manual and at www.census.gov/naics.

The method of assigning classifications, and the level of detail at which establishments were classified, differed between the mail and nonmail universe as follows:

1. The mail universe.
 - a. Establishments in the mail universe that returned questionnaires were classified on the basis of their self-designation, sources of revenue, and other industry-specific inquiries.
 - b. Establishments in the mail universe that did not return questionnaires were classified on the basis of the most current census kind-of-business classification available from one of the Census Bureau’s current sample surveys, the 1992 census, or the administrative records of other Federal agencies.
2. The nonmail universe.
 - a. Employer establishments in the nonmail universe were classified on the basis of the most current census kind-of-business classification available from one of the Census Bureau’s current sample surveys, the 1992 census, or the administrative records of other Federal agencies. If the census or administrative record classifications proved inadequate (none corresponded to a 1997 census classification in the detail required for employers), the firm was sent a brief inquiry requesting information necessary to assign a 1997 census kind-of-business code.

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- b. Nonemployers were classified on the basis of information obtained from administrative records of other Federal agencies.

RELIABILITY OF DATA

All data compiled for this sector are subject to nonsampling errors. Nonsampling errors can be attributed to many sources: inability to identify all cases in the actual universe; definition and classification difficulties; differences in the interpretation of questions; errors in recording or coding the data obtained; and other errors of collection, response, coverage, processing, and estimation for missing or misreported data.

Data presented in the Miscellaneous Subjects and the Sources of Revenue reports for this sector are subject to sampling errors as well as nonsampling errors. Specifically, these data are estimated based on information obtained from census questionnaires mailed to all large employers and to a sample of small employers in the universe. Sampling errors affect these estimates insofar as they may differ from results that would be obtained from a complete enumeration.

The accuracy of these tabulated data is determined by the joint effects of the various nonsampling errors or by the joint effects of sampling and nonsampling errors. No direct measurement of these effects has been obtained except for estimation for missing or misreported data; however, precautionary steps were taken in all phases of the collection, processing, and tabulation of the data in an effort to minimize the effects of nonsampling errors.

The Census Bureau obtains limited information extracted from administrative records of other Federal agencies. This information is used in conjunction with other information available to the Census Bureau to develop estimates for nonemployers, small employers, and other establishments for which responses were not received in time for publication.

TREATMENT OF NONRESPONSE

Census report forms included two different types of inquiries, "basic" and "industry-specific." Data for the basic inquiries, which include location, kind of business or operation, revenue, payroll, number of employees, and legal form of organization, were available from a combination of sources for all establishments. Data for industry-specific inquiries, tailored to the particular kinds of business or operation covered by the report, were available only from the establishments in the mail universe that completed the appropriate inquiries on the questionnaire.

Two methods were used to account for nonresponse to industry-specific inquiries. For some inquiries, missing data were imputed for individual records based on responses from similar establishments. For other inquiries, the total of reported data were expanded to represent the mail and nonmail universe. Data for industry-specific inquiries based on a December 31 reference date were expanded in direct relationship to total annualized revenue of only those establishments in business at the end of the year. Unless otherwise noted in specific reports, data for other industry-specific inquiries were expanded in direct relationship to total revenue of all establishments included in the category. In a few cases, expansion on the basis of the revenue item was not appropriate, and another basic data item was used as the basis for expansion.

All reports in which data were expanded to account for nonmail employers and nonrespondents include a coverage indicator for each publication category, which shows the revenue of establishments responding to the inquiry as a percent of total revenue for all establishments for which data are shown. Coverage is usually determined by the ratio of total revenue of establishments responding to the inquiry to total revenue of all establishments in the category.

Appendix D. Geographic Notes

Not applicable for this report.

Appendix E. Metropolitan Areas

VIRGINIA

Charlottesville, VA MSA

Albemarle County, VA
Fluvanna County, VA
Greene County, VA
Charlottesville, VA (IC)

Danville, VA MSA

Pittsylvania County, VA
Danville, VA (IC)

Johnson City—Kingsport—Bristol, TN—VA MSA

Carter County, TN
Hawkins County, TN
Sullivan County, TN
Unicoi County, TN
Washington County, TN
Scott County, VA
Washington County, VA
Bristol, VA (IC)

Lynchburg, VA MSA

Amherst County, VA
Bedford County, VA
Campbell County, VA
Bedford, VA (IC)
Lynchburg, VA (IC)

Norfolk—Virginia Beach—Newport News, VA—NC MSA

Currituck County, NC
Gloucester County, VA
Isle of Wight County, VA
James City County, VA
Mathews County, VA
York County, VA
Chesapeake, VA (IC)

Norfolk—Virginia Beach—Newport News, VA—NC MSA—Con.

Hampton, VA (IC)
Newport News, VA (IC)
Norfolk, VA (IC)
Poquoson, VA (IC)
Portsmouth, VA (IC)
Suffolk, VA (IC)
Virginia Beach, VA (IC)
Williamsburg, VA (IC)

Richmond—Petersburg, VA MSA

Charles City County, VA
Chesterfield County, VA
Dinwiddie County, VA
Goochland County, VA
Hanover County, VA
Henrico County, VA
New Kent County, VA
Powhatan County, VA
Prince George County, VA
Colonial Heights, VA (IC)
Hopewell, VA (IC)
Petersburg, VA (IC)
Richmond, VA (IC)

Roanoke, VA MSA

Botetourt County, VA
Roanoke County, VA
Roanoke, VA (IC)
Salem, VA (IC)

Washington, DC—MD—VA—WV PMSA

District of Columbia, DC
Calvert County, MD
Charles County, MD

Washington, DC—MD—VA—WV PMSA—Con.

Frederick County, MD
Montgomery County, MD
Prince George's County, MD
Arlington County, VA
Clarke County, VA
Culpeper County, VA
Fairfax County, VA
Fauquier County, VA
King George County, VA
Loudoun County, VA
Prince William County, VA
Spotsylvania County, VA
Stafford County, VA
Warren County, VA
Alexandria, VA (IC)
Fairfax, VA (IC)
Falls Church, VA (IC)
Fredericksburg, VA (IC)
Manassas, VA (IC)
Manassas Park, VA (IC)
Berkeley County, WV
Jefferson County, WV

Washington—Baltimore, DC—MD—VA—WV CMSA

Baltimore, MD PMSA
Anne Arundel County, MD
Baltimore County, MD
Carroll County, MD
Harford County, MD
Howard County, MD
Queen Anne's County, MD
Baltimore, MD (IC)

Washington—Baltimore, DC—MD—VA—WV CMSA—Con.

Hagerstown, MD PMSA
Washington County, MD
Washington, DC—MD—VA—WV PMSA
District of Columbia, DC
Calvert County, MD
Charles County, MD
Frederick County, MD
Montgomery County, MD
Prince George's County, MD
Arlington County, VA
Clarke County, VA
Culpeper County, VA
Fairfax County, VA
Fauquier County, VA
King George County, VA
Loudoun County, VA
Prince William County, VA
Spotsylvania County, VA
Stafford County, VA
Warren County, VA
Alexandria, VA (IC)
Fairfax, VA (IC)
Falls Church, VA (IC)
Fredericksburg, VA (IC)
Manassas, VA (IC)
Manassas Park, VA (IC)
Berkeley County, WV
Jefferson County, WV

