

# Maryland

# 1997

Issued December 1999

EC97S81A-MD

## 1997 Economic Census

*Other Services (Except Public Administration)*

Geographic Area Series



# U S C E N S U S B U R E A U

*Helping You Make Informed Decisions*

U.S. Department of Commerce  
Economics and Statistics Administration  
U.S. CENSUS BUREAU



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# Introduction to the Economic Census

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## PURPOSES AND USES OF THE ECONOMIC CENSUS

The economic census is the major source of facts about the structure and functioning of the Nation's economy. It provides essential information for government, business, industry, and the general public. Title 13 of the United States Code (Sections 131, 191, and 224) directs the Census Bureau to take the economic census every 5 years, covering years ending in 2 and 7.

The economic census furnishes an important part of the framework for such composite measures as the gross domestic product estimates, input/output measures, production and price indexes, and other statistical series that measure short-term changes in economic conditions. Specific uses of economic census data include the following:

- Policymaking agencies of the Federal Government use the data to monitor economic activity and assess the effectiveness of policies.
- State and local governments use the data to assess business activities and tax bases within their jurisdictions and to develop programs to attract business.
- Trade associations study trends in their own and competing industries, which allows them to keep their members informed of market changes.
- Individual businesses use the data to locate potential markets and to analyze their own production and sales performance relative to industry or area averages.

## ALL-NEW INDUSTRY CLASSIFICATIONS

Data from the 1997 Economic Census are published primarily on the basis of the North American Industry Classification System (NAICS), unlike earlier censuses, which were published according to the Standard Industrial Classification (SIC) system. NAICS is in the process of being adopted in the United States, Canada, and Mexico. Most economic census reports cover one of the following NAICS sectors:

21	Mining
22	Utilities
23	Construction
31-33	Manufacturing
42	Wholesale Trade
44-45	Retail Trade
48-49	Transportation and Warehousing
51	Information

52	Finance and Insurance
53	Real Estate and Rental and Leasing
54	Professional, Scientific, and Technical Services
55	Management of Companies and Enterprises
56	Administrative and Support and Waste Management and Remediation Services
61	Educational Services
62	Health Care and Social Assistance
71	Arts, Entertainment, and Recreation
72	Accommodation and Foodservices
81	Other Services (except Public Administration)

(Not listed above are the Agriculture, Forestry, Fishing, and Hunting sector (NAICS 11), partially covered by the census of agriculture conducted by the U.S. Department of Agriculture, and the Public Administration sector (NAICS 92), covered by the census of governments conducted by the Census Bureau.)

The 20 NAICS sectors are subdivided into 96 subsectors (three-digit codes), 313 industry groups (four-digit codes), and, as implemented in the United States, 1170 industries (five- and six-digit codes).

## RELATIONSHIP TO SIC

While many of the individual NAICS industries correspond directly to industries as defined under the SIC system, most of the higher level groupings do not. Particular care should be taken in comparing data for retail trade, wholesale trade, and manufacturing, which are sector titles used in both NAICS and SIC, but cover somewhat different groups of industries. The industry definitions discuss the relationships between NAICS and SIC industries. Where changes are significant, it will not be possible to construct time series that include data for points both before and after 1997.

For 1997, data for auxiliary establishments (those functioning primarily to manage, service, or support the activities of their company's operating establishments, such as a central administrative office or warehouse) will not be included in the sector-specific reports. These data will be published separately.

## GEOGRAPHIC AREA CODING

Accurate and complete information on the physical location of each establishment is required to tabulate the census data for the states, metropolitan areas (MAs), counties, parishes, and corporate municipalities including cities, towns, villages, and boroughs. Respondents were

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required to report their physical location (street address, municipality, county, and state) if it differed from their mailing address. For establishments not surveyed by mail (and those single-establishment companies that did not provide acceptable information on physical location), location information from Internal Revenue Service tax forms is used as a basis for coding.

## **BASIS OF REPORTING**

The economic census is conducted on an establishment basis. A company operating at more than one location is required to file a separate report for each store, factory, shop, or other location. Each establishment is assigned a separate industry classification based on its primary activity and not that of its parent company.

## **DOLLAR VALUES**

All dollar values presented are expressed in current dollars; i.e., 1997 data are expressed in 1997 dollars, and 1992 data, in 1992 dollars. Consequently, when making comparisons with prior years, users of the data should consider the changes in prices that have occurred.

All dollar values are shown in thousands of dollars.

## **AVAILABILITY OF ADDITIONAL DATA**

### **Reports in Print and Electronic Media**

All results of the 1997 Economic Census are available on the Census Bureau Internet site ([www.census.gov](http://www.census.gov)) and on compact discs (CD-ROM) for sale by the Census Bureau. Unlike previous censuses, only selected highlights are published in printed reports. For more information, including a description of electronic and printed reports being issued, see the Internet site, or write to U.S. Census Bureau, Washington, DC 20233-8300, or call Customer Services at 301-457-4100.

### **Special Tabulations**

Special tabulations of data collected in the 1997 Economic Census may be obtained, depending on availability of time and personnel, in electronic or tabular form. The data will be summaries subject to the same rules prohibiting disclosure of confidential information (including name, address, kind of business, or other data for individual business establishments or companies) that govern the regular publications.

Special tabulations are prepared on a cost basis. A request for a cost estimate, as well as exact specifications on the type and format of the data to be provided, should be directed to the Chief of the division named below, U.S. Census Bureau, Washington, DC 20233-8300. To discuss a special tabulation before submitting specifications, call the appropriate division:

Manufacturing and Construction Division	301-457-4673
Service Sector Statistics Division	301-457-2668

## **HISTORICAL INFORMATION**

The economic census has been taken as an integrated program at 5-year intervals since 1967 and before that for 1954, 1958, and 1963. Prior to that time, individual components of the economic census were taken separately at varying intervals.

The economic census traces its beginnings to the 1810 Decennial Census, when questions on manufacturing were included with those for population. Coverage of economic activities was expanded for the 1840 Decennial Census and subsequent censuses to include mining and some commercial activities. The 1905 Manufactures Census was the first time a census was taken apart from the regular decennial population census. Censuses covering retail and wholesale trade and construction industries were added in 1930, as were some covering service trades in 1933. Censuses of construction, manufacturing, and the other business service censuses were suspended during World War II.

The 1954 Economic Census was the first census to be fully integrated: providing comparable census data across economic sectors, using consistent time periods, concepts, definitions, classifications, and reporting units. It was the first census to be taken by mail, using lists of firms provided by the administrative records of other Federal agencies. Since 1963, administrative records also have been used to provide basic statistics for very small firms, reducing or eliminating the need to send them census questionnaires.

The range of industries covered in the economic censuses expanded between 1967 and 1992. The census of construction industries began on a regular basis in 1967, and the scope of service industries, introduced in 1933, was broadened in 1967, 1977, and 1987. While a few transportation industries were covered as early as 1963, it was not until 1992 that the census broadened to include all of transportation, communications, and utilities. Also new for 1992 was coverage of financial, insurance, and real estate industries. With these additions, the economic census and the separate census of governments and census of agriculture collectively covered roughly 98 percent of all economic activity.

Printed statistical reports from the 1992 and earlier censuses provide historical figures for the study of long-term time series and are available in some large libraries. All of the census reports printed since 1967 are still available for sale on microfiche from the Census Bureau. CD-ROMs issued from the 1987 and 1992 Economic Censuses contain databases including nearly all data published in print, plus additional statistics, such as ZIP Code statistics, published only on CD-ROM.

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## SOURCES FOR MORE INFORMATION

More information about the scope, coverage, classification system, data items, and publications for each of the economic censuses and related surveys is published in the *Guide to the 1997 Economic Census and Related Statistics* at [www.census.gov/econguide](http://www.census.gov/econguide). More information on the methodology, procedures, and history of the censuses will be published in the *History of the 1997 Economic Census* at [www.census.gov/econ/www/history.html](http://www.census.gov/econ/www/history.html).

## ABBREVIATIONS AND SYMBOLS

The following abbreviations and symbols are used with the 1997 Economic Census data:

A	Standard error of 100 percent or more.
D	Withheld to avoid disclosing data of individual companies; data are included in higher level totals.
F	Exceeds 100 percent because data include establishments with payroll exceeding revenue.
N	Not available or not comparable.
Q	Revenue not collected at this level of detail for multiestablishment firms.
S	Withheld because estimates did not meet publication standards.

V	Represents less than 50 vehicles or .05 percent.
X	Not applicable.
Y	Disclosure withheld because of insufficient coverage of merchandise lines.
Z	Less than half the unit shown.
a	0 to 19 employees.
b	20 to 99 employees.
c	100 to 249 employees.
e	250 to 499 employees.
f	500 to 999 employees.
g	1,000 to 2,499 employees.
h	2,500 to 4,999 employees.
i	5,000 to 9,999 employees.
j	10,000 to 24,999 employees.
k	25,000 to 49,999 employees.
l	50,000 to 99,999 employees.
m	100,000 employees or more.
p	10 to 19 percent estimated.
q	20 to 29 percent estimated.
r	Revised.
s	Sampling error exceeds 40 percent.
nec	Not elsewhere classified.
nsk	Not specified by kind.
–	Represents zero (page image/print only).
(CC)	Consolidated city.
(IC)	Independent city.



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# Other Services (Except Public Administration)

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## SCOPE

The Other Services (Except Public Administration) sector (sector 81) of the 1997 Economic Census covers establishments with payroll engaged in providing services not specifically provided for elsewhere in the North American Industry Classification System (NAICS). Establishments in this sector are primarily engaged in activities such as repair and maintenance of equipment and machinery, personal and laundry services, and religious, grantmaking, civic, professional, and similar organizations. Establishments providing death care services, pet care services, photofinishing services, temporary parking services, and dating services are also included.

Private households that employ workers on or about the premises in activities primarily concerned with the operation of the household are included in this sector, but are not included in the scope of the census.

Excluded from this sector are establishments primarily engaged in selling (at retail locations) new equipment and also performing repairs and general maintenance on new equipment. These establishments are classified in Sector 44-45, Retail Trade.

Data for this sector are shown for establishments of firms subject to Federal income tax and separately of firms which are exempt from Federal income tax under provisions of the Internal Revenue Code.

Many of the "kinds of business or operation" included in this sector are not thought of as commercial businesses and the terms (such as "business," "establishment," and "firm") used to describe them may not be descriptive of such services. However, these terms are applied to all "kinds of business or operation" in order to maintain conformity in the measures of the production and delivery of goods and services and in the presentation of data.

The basic tabulations for this sector do not include data for establishments which are auxiliary (primary function is providing a service, such as warehousing or bookkeeping) to service establishments within the same organization. Data for auxiliaries are presented separately.

## GENERAL

A list of reports that provide statistics on sector 81 follows.

**Geographic area reports.** There is a separate report for each state, the District of Columbia, and the United States. For establishments of firms subject to Federal income tax,

each state report presents general statistics on number of establishments, receipts, payroll, and employment by kind of business for the state, metropolitan areas (MAs), counties, and places with 2,500 inhabitants or more. Greater kind-of-business detail is shown for larger areas. For establishments of firms exempt from Federal income tax, each state report presents statistics on number of establishments, revenue, expenses, payroll, and employment by kind of business, for the state and MAs. Greater kind-of-business detail is shown for larger areas.

The United States report presents data for the United States as a whole for establishments with payroll of firms subject to Federal income tax, as well as those exempt from Federal income tax, for detailed kind-of-business classifications.

**Sources of receipts or revenue report.** This report presents sources of receipts or revenue data for establishments with payroll by kind of business. Data are presented for the United States and states.

**Establishment and firm size (including legal form of organization) report.** This report presents receipts/revenue, payroll, and employment data for the United States by receipts/revenue size, by employment size, and by legal form of organization for establishments; and receipts/revenue size (including concentration by largest firms), by employment size, and by number of establishments operated (single units and multiunits) for firms.

**Miscellaneous subjects report.** This report presents data for establishments with payroll for a variety of industry-specific questions. Presentation of data varies by kind of business.

**ZIP Code report.** This report presents data for establishments with payroll by United States ZIP Code.

## GEOGRAPHIC AREAS COVERED

The level of geographic detail varies by report. Data may be presented for:

1. The United States as a whole.
2. States and the District of Columbia.
3. Consolidated metropolitan statistical areas (CMSAs) and primary metropolitan statistical areas (PMSAs) defined by the Office of Management and Budget

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(OMB) as of June 30, 1997. A CMSA is an area used to facilitate the presentation and analysis of data for large concentrations of metropolitan populations. It includes two or more contiguous PMSAs which have a population of at least 1,000,000 (according to the 1990 Census of Population or subsequent special census) and which meet specific criteria of urban character and of social and economic integration.

4. Metropolitan statistical areas (MSAs) defined by the OMB as of June 30, 1997. An MSA is an integrated economic and social unit with a population nucleus of at least 50,000 inhabitants (according to the 1990 Census of Population or subsequent special census). Each MSA consists of one or more counties meeting standards of metropolitan character. In New England, cities and towns rather than counties are the component geographic units.
5. Areas within the state outside metropolitan areas (MAs).
6. Counties and county equivalents defined as of January 1, 1997. Counties are the primary divisions of states, except in Louisiana where they are called parishes and in Alaska where they are called boroughs and census areas. Maryland, Missouri, Nevada, and Virginia have one place or more that is independent of any county organization and constitutes primary divisions of their states. These places are treated as counties and as places.
7. Consolidated cities defined as of January 1, 1997. Consolidated cities are consolidated governments which consist of separately incorporated municipalities.
8. Municipalities of 2,500 inhabitants or more defined as of January 1, 1997. These are areas of significant population incorporated as cities, boroughs, villages, or towns according to the 1990 Census of Population

or subsequent special census. For the economic census, boroughs and census areas in Alaska and boroughs in New York are not included in this category.

9. Special economic urban areas (SEUAs), which include townships in Michigan, New Jersey, and Pennsylvania, and towns in New York, Wisconsin, and the six New England states with 10,000 inhabitants or more (according to the 1990 Census of Population or subsequent special census).

#### **COMPARABILITY OF THE 1992 AND 1997 CENSUSES**

The 1997 Economic Census is the first census to present data based on the new North American Industry Classification System (NAICS). Previous census data were presented according to the Standard Industrial Classification (SIC) system developed some 60 years ago. Due to this change, comparability between census years may be limited. Comparative statistics will be included as part of the Core Business Statistics Reports.

#### **DISCLOSURE**

In accordance with Federal law governing census reports (Title 13 of the United States Code), no data are published that would disclose the operations of an individual establishment or business. However, the number of establishments in a kind-of-business classification is not considered a disclosure; therefore, this information may be released even though other information is withheld.

#### **AVAILABILITY OF MORE FREQUENT ECONOMIC DATA**

The Census Bureau conducts the Service Annual Survey (SAS) each year. This survey, while providing more frequent observations, yields less kind-of-business and geographic detail than the economic census. In addition, the County Business Patterns program offers annual statistics on the number of establishments, employment, and payroll classified by industry within each county.

**Table 1a. Summary Statistics for Firms Subject to Federal Income Tax for the State: 1997**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>MARYLAND</b>								
<b>81</b>	<b>Other services (except public administration) . . . . .</b>	<b>7 871</b>	<b>3 561 306</b>	<b>1 129 152</b>	<b>265 290</b>	<b>55 241</b>	<b>19.4</b>	<b>9.8</b>
811	Repair & maintenance . . . . .	4 193	2 178 270	673 135	160 003	26 167	21.7	8.7
8111	Automotive repair & maintenance . . . . .	2 838	1 294 289	386 951	93 762	16 534	20.8	5.6
81111	Automotive mechanical & electrical repair & maintenance . . . . .	1 795	713 975	206 822	49 421	8 087	23.5	5.3
811111	General automotive repair . . . . .	1 475	544 801	153 937	37 023	6 126	27.3	5.5
811112	Automotive exhaust system repair . . . . .	95	51 263	13 511	3 332	597	6.9	3.3
811113	Automotive transmission repair . . . . .	102	56 943	20 620	4 593	679	16.0	4.9
811118	Other automotive mechanical & electrical repair & maintenance . . . . .	123	60 968	18 754	4 473	685	11.1	6.1
8111181	Carburetor repair shops . . . . .	22	9 991	3 095	877	119	8.0	12.0
8111182	Brake, front end, & wheel alignment . . . . .	42	24 404	7 937	1 725	276	5.1	1.0
8111183	Electrical repair shops, motor vehicle . . . . .	20	13 412	4 506	1 136	153	8.9	1.0
8111184	Radiator repair . . . . .	31	10 950	2 764	644	117	23.2	8.2
8111189	All other motor vehicle repair shops . . . . .	8	2 211	452	91	20	44.4	55.6
81112	Automotive body, paint, interior, & glass repair . . . . .	694	437 426	133 536	32 848	4 728	15.6	5.8
811121	Automotive body, paint, & interior repair & maintenance . . . . .	575	369 294	116 519	28 763	4 111	16.9	5.5
8111211	Paint or body repair shops . . . . .	533	357 344	113 191	27 901	3 965	16.3	5.3
8111212	Van conversion services . . . . .	9	3 255	616	182	30	45.4	27.3
8111213	Upholstery & interior repair shops . . . . .	33	8 695	2 712	680	116	28.7	4.1
811122	Automotive glass replacement shops . . . . .	119	68 132	17 017	4 085	617	8.6	7.8
81119	Other automotive repair & maintenance . . . . .	349	142 888	46 593	11 493	3 719	23.2	6.5
811191	Automotive oil change & lubrication shops . . . . .	106	61 749	18 267	4 516	1 222	19.3	5.0
811192	Carwashes . . . . .	193	54 770	19 441	4 718	1 926	32.4	9.9
811198	All other automotive repair & maintenance . . . . .	50	26 369	8 885	2 259	571	13.2	2.7
8112	Electronic & precision equipment repair & maintenance . . . . .	372	396 833	129 415	29 955	3 623	22.7	24.6
81121	Electronic & precision equipment repair & maintenance . . . . .	372	396 833	129 415	29 955	3 623	22.7	24.6
811211	Consumer electronics repair & maintenance . . . . .	103	34 845	14 082	3 156	598	34.5	3.7
811212	Computer & office machine repair & maintenance . . . . .	174	290 296	90 270	21 450	2 261	21.9	33.0
811213	Communication equipment repair & maintenance . . . . .	25	20 411	7 748	1 633	237	14.6	1.7
811219	Other electronic & precision equipment repair & maintenance . . . . .	70	51 281	17 315	3 716	527	22.0	.6
8113	Commercial & industrial machinery & equip (exc auto & electr) R&M . . . . .	306	254 051	77 127	18 153	2 576	17.6	2.5
81131	Commercial & industrial machinery & equip (exc auto & electr) R&M . . . . .	306	254 051	77 127	18 153	2 576	17.6	2.5
811310	Commercial & industrial machinery & equip (exc auto & electr) R&M . . . . .	306	254 051	77 127	18 153	2 576	17.6	2.5
8114	Personal & household goods repair & maintenance . . . . .	677	233 097	79 642	18 133	3 434	29.6	5.2
81141	Home & garden equipment & appliance repair & maintenance . . . . .	194	111 654	38 712	9 023	1 526	19.5	5.3
811411	Home & garden equipment repair & maintenance . . . . .	61	14 582	3 838	879	188	37.4	10.5
811412	Appliance repair & maintenance . . . . .	133	97 072	34 874	8 144	1 338	16.8	4.5
81142	Reupholstery & furniture repair . . . . .	148	32 671	11 184	2 499	594	31.1	3.4
811420	Reupholstery & furniture repair . . . . .	148	32 671	11 184	2 499	594	31.1	3.4
81143	Footwear & leather goods repair . . . . .	36	5 168	1 856	340	91	23.0	11.0
811430	Footwear & leather goods repair . . . . .	36	5 168	1 856	340	91	23.0	11.0
81149	Other personal & household goods repair & maintenance . . . . .	299	83 604	27 890	6 271	1 223	43.0	5.6
811490	Other personal & household goods repair & maintenance . . . . .	299	83 604	27 890	6 271	1 223	43.0	5.6
8114901	Watch, clock, & jewelry repair . . . . .	49	8 819	2 647	643	165	34.3	1.0
8114902	Boat repair . . . . .	65	23 761	7 587	1 636	303	62.7	10.9
8114903	Welding repair . . . . .	68	22 697	8 332	1 817	329	28.0	3.3
8114904	Garment repair & alteration services . . . . .	37	5 780	1 842	424	113	25.4	8.6
8114909	All other repair & related services . . . . .	80	22 547	7 482	1 751	313	45.4	3.3
812	Personal & laundry services . . . . .	3 678	1 383 036	456 017	105 287	29 074	15.8	11.6
8121	Personal care services . . . . .	2 001	374 156	181 097	41 184	13 312	22.6	20.7
81211	Hair, nail, & skin care services . . . . .	1 780	337 195	171 408	38 905	12 222	22.9	22.0
812111	Barber shops . . . . .	84	11 196	5 500	1 361	336	22.6	4.2
812112	Beauty shops . . . . .	1 570	310 362	159 127	36 062	11 319	21.5	23.4
812113	Nail salons . . . . .	126	15 637	6 781	1 482	567	50.8	5.0
81219	Other personal care services . . . . .	221	36 961	9 689	2 279	1 090	19.4	9.3
812191	Diet & weight reducing services . . . . .	81	16 687	4 243	1 115	549	6.6	4.4
812199	Other personal care services . . . . .	140	20 274	5 446	1 164	541	29.9	13.3
8122	Death care services . . . . .	307	238 551	72 428	16 425	3 791	17.6	7.3
81221	Funeral homes & funeral services . . . . .	199	162 615	43 395	9 492	1 899	19.8	5.3
812210	Funeral homes & funeral services . . . . .	199	162 615	43 395	9 492	1 899	19.8	5.3
8122101	Funeral homes . . . . .	194	162 113	43 321	9 479	1 893	19.6	5.2
8122102	Other funeral services . . . . .	5	502	74	13	6	88.4	11.6
81222	Cemeteries & crematories . . . . .	108	75 936	29 033	6 933	1 892	13.0	11.7
812220	Cemeteries & crematories . . . . .	108	75 936	29 033	6 933	1 892	13.0	11.7
8123	Drycleaning & laundry services . . . . .	932	391 071	118 494	28 614	7 501	17.4	4.3
81231	Coin-operated laundries & drycleaners . . . . .	237	97 287	17 573	4 503	1 112	11.4	2.5
812310	Coin-operated laundries & drycleaners . . . . .	237	97 287	17 573	4 503	1 112	11.4	2.5
8123101	Coin-operated laundry routes . . . . .	10	D	D	D	e	D	D
8123102	Coin-operated laundries & drycleaning stores . . . . .	227	D	D	D	f	D	D
81232	Drycleaning & laundry services (except coin-operated) . . . . .	657	151 880	53 691	12 593	4 033	35.4	6.5
812320	Drycleaning & laundry services (except coin-operated) . . . . .	657	151 880	53 691	12 593	4 033	35.4	6.5
8123201	Laundries, family & commercial . . . . .	31	17 275	8 324	2 092	640	15.6	2.4
8123202	Drycleaning plants . . . . .	520	117 324	41 120	9 525	3 044	35.4	7.0
8123203	Garment pressing & agents for laundries . . . . .	102	D	D	D	e	D	D
8123204	All other laundry & garment services . . . . .	4	D	D	D	a	D	D
81233	Linen & uniform supply . . . . .	38	141 904	47 230	11 518	2 356	2.3	3.3
812331	Linen supply . . . . .	14	35 753	15 409	3 734	953	4.7	1.2
8123311	Linen supply (except diaper service) . . . . .	13	D	D	D	f	D	D
8123312	Diaper service . . . . .	1	D	D	D	b	D	D
812332	Industrial launderers . . . . .	24	106 151	31 821	7 784	1 403	1.4	4.0

See footnotes at end of table.

**Table 1a. Summary Statistics for Firms Subject to Federal Income Tax for the State: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>MARYLAND—Con.</b>								
<b>81</b>	<b>Other services (except public administration)—Con.</b>							
812	Personal & laundry services—Con.							
8129	Other personal services .....	438	379 258	83 998	19 064	4 470	6.1	12.7
81292	Photofinishing .....	136	201 412	54 966	12 491	2 388	7.8	13.8
812921	Photofinishing laboratories (except one-hour) .....	52	166 678	47 668	10 779	1 934	6.9	8.4
812922	One-hour photofinishing .....	84	34 734	7 298	1 712	454	11.8	39.5
81293	Parking lots & garages .....	219	150 197	21 694	4 921	1 737	.6	10.8
812930	Parking lots & garages .....	219	150 197	21 694	4 921	1 737	.6	10.8
81299	All other personal services .....	83	27 649	7 338	1 652	345	24.5	15.4
812990	All other personal services .....	83	27 649	7 338	1 652	345	24.5	15.4
8129901	Bail bonding .....	25	10 131	2 230	418	69	26.0	10.8
8129902	Dating services .....	4	D	D	D	b	D	D
8129903	Pay telephone operators .....	8	D	D	D	b	D	D
8129909	All other miscellaneous personal services .....	46	D	D	D	c	D	D

<sup>1</sup>Includes receipts information obtained from administrative records of other Federal agencies.

<sup>2</sup>Includes receipts information which was imputed based on historic company ratios or administrative records, or on industry averages.

**Table 1b. Summary Statistics for Firms Exempt From Federal Income Tax for the State: 1997**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area and kind of business	Establishments (number)	Revenue (\$1,000)	Expenses (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of revenue—	
								From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>MARYLAND</b>									
<b>81</b>	<b>Other services (except public administration) .</b>	<b>1 879</b>	<b>2 492 376</b>	<b>1 660 586</b>	<b>470 071</b>	<b>111 716</b>	<b>18 724</b>	<b>13.7</b>	<b>6.5</b>
813	Religious/grantmaking/civic/professional & similar org .....	1 879	2 492 376	1 660 586	470 071	111 716	18 724	13.7	6.5
8132	Grantmaking & giving services .....	261	1 152 069	454 501	122 373	29 015	3 668	12.0	2.7
81321	Grantmaking & giving services .....	261	1 152 069	454 501	122 373	29 015	3 668	12.0	2.7
813211	Grantmaking foundations .....	102	658 777	150 314	29 940	6 828	828	15.9	1.1
813212	Voluntary health organizations .....	105	293 292	242 438	67 037	16 191	2 074	6.6	6.5
813219	Other grantmaking & giving services .....	54	200 000	61 749	25 396	5 996	766	6.9	2.4
8133	Social advocacy organizations .....	205	217 138	170 239	57 696	12 432	2 176	18.0	4.7
81331	Social advocacy organizations .....	205	217 138	170 239	57 696	12 432	2 176	18.0	4.7
813311	Human rights organizations .....	28	45 808	40 058	11 561	2 811	462	3.2	3.7
813312	Environment, conservation, & wildlife organizations ..	83	88 630	67 919	20 665	4 752	792	10.4	4.8
813319	Other social advocacy organizations .....	94	82 700	62 262	25 470	4 869	922	34.4	5.0
8134	Civic & social organizations .....	532	234 694	212 692	65 291	16 056	5 256	22.3	10.8
81341	Civic & social organizations .....	532	234 694	212 692	65 291	16 056	5 256	22.3	10.8
813410	Civic & social organizations .....	532	234 694	212 692	65 291	16 056	5 256	22.3	10.8
8134101	Civic & social organizations, with restaurants & bars .....	305	106 060	100 503	27 277	6 107	2 927	31.8	15.2
8134102	Civic & social organizations, without restaurants & bars .....	227	128 634	112 189	38 014	9 949	2 329	14.5	7.2
8139	Business/professional/labor/political/& similar organizations .....	881	888 475	823 154	224 711	54 213	7 624	12.7	10.6
81391	Business associations .....	255	310 312	282 004	82 001	20 049	2 516	12.5	8.4
813910	Business associations .....	255	310 312	282 004	82 001	20 049	2 516	12.5	8.4
81392	Professional organizations .....	229	362 133	331 673	93 904	22 861	2 524	12.7	3.2
813920	Professional organizations .....	229	362 133	331 673	93 904	22 861	2 524	12.7	3.2
81399	Other similar organizations (exc bus, prof, labor, & political) .....	397	216 030	209 477	48 806	11 303	2 584	13.0	26.1
813990	Other similar organizations (exc bus, prof, labor, & political) .....	397	216 030	209 477	48 806	11 303	2 584	13.0	26.1

<sup>1</sup>Includes revenue information obtained from administrative records of other Federal agencies.

<sup>2</sup>Includes revenue information which was imputed based on historic company ratios or administrative records, or on industry averages.

**Table 2a. Summary Statistics for Firms Subject to Federal Income Tax for Metropolitan Areas: 1997**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>CUMBERLAND, MD—WV MSA</b>								
<b>81</b>	<b>Other services (except public administration) . . . . .</b>	<b>173</b>	<b>46 273</b>	<b>13 671</b>	<b>3 128</b>	<b>918</b>	<b>37.9</b>	<b>6.9</b>
811	Repair & maintenance . . . . .	79	26 995	7 013	1 602	375	43.7	4.2
8111	Automotive repair & maintenance . . . . .	56	16 764	3 759	848	214	45.5	1.8
81111	Automotive mechanical & electrical repair & maintenance . . . . .	37	8 986	1 836	432	113	66.8	3.4
811111	General automotive repair . . . . .	28	7 276	1 467	345	91	72.9	4.2
81112	Automotive body, paint, interior, & glass repair . . . . .	12	5 513	1 459	357	70	25.6	—
811121	Automotive body, paint, & interior repair & maintenance . . . . .	11	D	D	D	b	D	D
8111211	Paint or body repair shops . . . . .	10	D	D	D	b	D	D
81119	Other automotive repair & maintenance . . . . .	7	2 265	464	59	31	9.1	—
8112	Electronic & precision equipment repair & maintenance . . . . .	3	D	D	D	a	D	D
81121	Electronic & precision equipment repair & maintenance . . . . .	3	D	D	D	a	D	D
8114	Personal & household goods repair & maintenance . . . . .	13	4 993	1 762	419	90	38.4	.2
81141	Home & garden equipment & appliance repair & maintenance . . . . .	7	D	D	D	b	D	D
81149	Other personal & household goods repair & maintenance . . . . .	5	D	D	D	a	D	D
811490	Other personal & household goods repair & maintenance . . . . .	5	D	D	D	a	D	D
812	Personal & laundry services . . . . .	94	19 278	6 658	1 526	543	29.6	10.6
8121	Personal care services . . . . .	60	D	D	D	c	D	D
81211	Hair, nail, & skin care services . . . . .	59	D	D	D	c	D	D
812112	Beauty shops . . . . .	58	D	D	D	c	D	D
8122	Death care services . . . . .	23	6 311	1 958	471	140	28.5	7.2
81221	Funeral homes & funeral services . . . . .	14	4 916	1 328	324	94	31.1	7.8
812210	Funeral homes & funeral services . . . . .	14	4 916	1 328	324	94	31.1	7.8
8122101	Funeral homes . . . . .	14	4 916	1 328	324	94	31.1	7.8
8123	Drycleaning & laundry services . . . . .	9	D	D	D	c	D	D
81233	Linen & uniform supply . . . . .	2	D	D	D	b	D	D
8129	Other personal services . . . . .	2	D	D	D	b	D	D
81292	Photofinishing . . . . .	2	D	D	D	b	D	D
<b>PHILADELPHIA—WILMINGTON—ATLANTIC CITY, PA—NJ—DE—MD CMSA</b>								
<b>81</b>	<b>Other services (except public administration) . . . . .</b>	<b>9 969</b>	<b>3 898 103</b>	<b>1 202 388</b>	<b>278 251</b>	<b>58 475</b>	<b>25.5</b>	<b>9.5</b>
811	Repair & maintenance . . . . .	5 075	2 480 336	727 061	168 653	27 072	25.4	8.9
8111	Automotive repair & maintenance . . . . .	3 733	1 453 949	403 431	95 200	17 317	29.5	6.5
81111	Automotive mechanical & electrical repair & maintenance . . . . .	2 352	776 773	201 508	47 179	8 345	34.5	7.6
811111	General automotive repair . . . . .	1 963	624 230	158 628	37 342	6 689	36.9	7.3
811112	Automotive exhaust system repair . . . . .	92	39 901	10 165	2 404	434	24.4	5.0
811113	Automotive transmission repair . . . . .	156	57 455	17 634	3 999	621	21.7	12.8
811118	Other automotive mechanical & electrical repair & maintenance . . . . .	141	55 187	15 081	3 434	601	27.8	6.4
8111181	Carburetor repair shops . . . . .	6	2 858	655	123	28	15.3	22.3
8111182	Brake, front end, & wheel alignment . . . . .	58	24 036	7 170	1 686	273	19.1	1.9
8111183	Electrical repair shops, motor vehicle . . . . .	30	9 206	2 390	594	114	42.4	9.0
8111184	Radiator repair . . . . .	32	13 347	3 312	677	123	15.0	7.0
8111189	All other motor vehicle repair shops . . . . .	15	5 740	1 554	354	63	77.2	12.3
81112	Automotive body, paint, interior, & glass repair . . . . .	949	534 371	156 145	37 085	5 549	23.1	4.6
811121	Automotive body, paint, & interior repair & maintenance . . . . .	858	483 317	144 731	34 399	5 085	23.7	4.2
8111211	Paint or body repair shops . . . . .	814	467 371	140 141	33 125	4 914	23.8	4.1
8111212	Van conversion services . . . . .	11	9 801	2 440	824	96	—	4.4
8111213	Upholstery & interior repair shops . . . . .	33	6 145	2 150	450	75	50.3	10.0
811122	Automotive glass replacement shops . . . . .	91	51 054	11 414	2 686	464	18.0	8.4
81119	Other automotive repair & maintenance . . . . .	432	142 805	45 778	10 936	3 423	26.4	8.2
811191	Automotive oil change & lubrication shops . . . . .	101	42 501	12 182	2 995	887	13.5	6.1
811192	Carwashes . . . . .	298	88 817	29 510	6 960	2 375	31.2	9.4
811198	All other automotive repair & maintenance . . . . .	33	11 487	4 086	981	161	36.7	6.1
8112	Electronic & precision equipment repair & maintenance . . . . .	435	465 790	146 648	32 757	3 955	17.3	15.0
81121	Electronic & precision equipment repair & maintenance . . . . .	435	465 790	146 648	32 757	3 955	17.3	15.0
811211	Consumer electronics repair & maintenance . . . . .	122	48 942	22 006	5 006	842	20.1	15.0
811212	Computer & office machine repair & maintenance . . . . .	197	271 569	90 567	20 134	2 115	18.4	21.6
811213	Communication equipment repair & maintenance . . . . .	34	31 593	9 260	2 083	340	21.2	9.6
811219	Other electronic & precision equipment repair & maintenance . . . . .	82	113 686	24 815	5 534	658	12.4	.9
8113	Commercial & industrial machinery & equip (exc auto & electr) R&M . . . . .	365	368 353	108 642	25 295	3 120	14.6	10.6
81131	Commercial & industrial machinery & equip (exc auto & electr) R&M . . . . .	365	368 353	108 642	25 295	3 120	14.6	10.6
811310	Commercial & industrial machinery & equip (exc auto & electr) R&M . . . . .	365	368 353	108 642	25 295	3 120	14.6	10.6
8114	Personal & household goods repair & maintenance . . . . .	542	192 244	68 340	15 401	2 680	34.0	8.0
81141	Home & garden equipment & appliance repair & maintenance . . . . .	172	99 016	38 315	8 702	1 345	26.4	5.8
811411	Home & garden equipment repair & maintenance . . . . .	69	23 856	6 524	1 392	269	41.3	16.9
811412	Appliance repair & maintenance . . . . .	103	75 160	31 791	7 310	1 076	21.7	2.3
81142	Reupholstery & furniture repair . . . . .	134	27 015	9 132	2 040	474	38.1	5.2
811420	Reupholstery & furniture repair . . . . .	134	27 015	9 132	2 040	474	38.1	5.2
81143	Footwear & leather goods repair . . . . .	36	3 484	852	228	65	45.1	3.4
811430	Footwear & leather goods repair . . . . .	36	3 484	852	228	65	45.1	3.4
81149	Other personal & household goods repair & maintenance . . . . .	200	62 729	20 041	4 431	796	43.7	13.1
811490	Other personal & household goods repair & maintenance . . . . .	200	62 729	20 041	4 431	796	43.7	13.1
8114901	Watch, clock, & jewelry repair . . . . .	31	7 672	1 916	438	96	43.6	3.5
8114903	Welding repair . . . . .	63	20 793	6 628	1 614	292	50.7	3.2
8114904	Garment repair & alteration services . . . . .	28	4 287	1 278	192	59	86.2	5.9
8114909	All other repair & related services . . . . .	65	27 726	9 546	2 064	319	28.2	24.9

See footnotes at end of table.

Table 2a. **Summary Statistics for Firms Subject to Federal Income Tax for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>PHILADELPHIA–WILMINGTON–ATLANTIC CITY, PA–NJ–DE–MD CMSA—Con.</b>								
<b>81</b>	<b>Other services (except public administration)—Con.</b>							
812	Personal & laundry services .....	4 894	1 417 767	475 327	109 598	31 403	25.7	10.7
8121	Personal care services .....	2 887	472 118	202 574	47 027	15 657	31.8	18.1
81211	Hair, nail, & skin care services .....	2 659	402 610	180 818	41 200	13 985	34.0	17.8
812111	Barber shops .....	173	13 837	5 646	1 373	447	51.3	7.8
812112	Beauty shops .....	2 359	375 206	169 413	38 464	13 069	33.1	18.3
812113	Nail salons .....	127	13 567	5 759	1 363	469	42.2	16.7
81219	Other personal care services .....	228	69 508	21 756	5 827	1 672	18.8	19.3
812191	Diet & weight reducing services .....	70	45 305	14 992	4 463	1 161	5.8	23.6
812199	Other personal care services .....	158	24 203	6 764	1 364	511	43.1	11.4
8122	Death care services .....	521	284 884	84 517	19 284	3 195	31.0	6.7
81221	Funeral homes & funeral services .....	352	208 521	52 908	11 753	1 666	37.3	4.4
812210	Funeral homes & funeral services .....	352	208 521	52 908	11 753	1 666	37.3	4.4
8122101	Funeral homes .....	350	D	D	D	g	D	D
81222	Cemeteries & crematories .....	169	76 363	31 609	7 531	1 529	14.1	12.8
812220	Cemeteries & crematories .....	169	76 363	31 609	7 531	1 529	14.1	12.8
8123	Drycleaning & laundry services .....	1 006	368 393	118 830	27 508	7 503	25.7	5.1
81231	Coin-operated laundries & drycleaners .....	279	D	D	D	g	D	D
812310	Coin-operated laundries & drycleaners .....	279	D	D	D	g	D	D
8123101	Coin-operated laundry routes .....	15	D	D	D	c	D	D
8123102	Coin-operated laundries & drycleaning stores .....	264	D	D	D	f	D	D
81232	Drycleaning & laundry services (except coin-operated) .....	667	149 124	49 663	11 883	3 772	41.3	7.5
812320	Drycleaning & laundry services (except coin-operated) .....	667	149 124	49 663	11 883	3 772	41.3	7.5
8123201	Laundries, family & commercial .....	35	29 814	12 252	3 125	884	18.1	1.8
8123202	Drycleaning plants .....	543	107 187	34 554	8 129	2 643	47.2	8.3
8123203	Garment pressing & agents for laundries .....	78	10 084	2 257	473	194	55.4	10.1
8123204	All other laundry & garment services .....	11	2 039	600	156	51	3.9	33.6
81233	Linen & uniform supply .....	60	D	D	D	h	D	D
812331	Linen supply .....	37	65 991	24 479	5 476	1 275	10.3	5.3
8123311	Linen supply (except diaper service) .....	35	D	D	D	g	D	D
812332	Industrial launderers .....	23	D	D	D	g	D	D
8129	Other personal services .....	480	292 372	69 406	15 779	5 048	10.6	9.9
81292	Photofinishing .....	146	84 050	25 540	5 586	1 241	18.6	9.4
812921	Photofinishing laboratories (except one-hour) .....	82	65 445	21 425	4 643	918	18.4	7.3
812922	One-hour photofinishing .....	64	18 605	4 115	943	323	19.4	16.8
81293	Parking lots & garages .....	227	173 768	34 039	7 996	3 232	4.4	8.0
812930	Parking lots & garages .....	227	173 768	34 039	7 996	3 232	4.4	8.0
81299	All other personal services .....	107	34 554	9 827	2 197	575	21.9	20.4
812990	All other personal services .....	107	34 554	9 827	2 197	575	21.9	20.4
8129902	Dating services .....	9	4 229	417	93	52	5.2	2.1
8129903	Pay telephone operators .....	11	8 935	1 544	279	52	5.7	42.8
8129909	All other miscellaneous personal services .....	79	19 524	6 090	1 416	411	31.0	14.6
<b>Atlantic–Cape May, NJ PMSA</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>597</b>	<b>173 315</b>	<b>56 790</b>	<b>12 985</b>	<b>3 288</b>	<b>28.7</b>	<b>10.5</b>
811	Repair & maintenance .....	251	91 883	27 908	6 550	1 121	28.0	13.3
8111	Automotive repair & maintenance .....	177	60 393	16 101	3 853	723	26.5	7.0
81111	Automotive mechanical & electrical repair & maintenance .....	117	38 827	10 286	2 471	445	27.2	5.8
811111	General automotive repair .....	96	33 186	8 911	2 108	372	24.4	6.0
811112	Automotive exhaust system repair .....	6	D	D	D	b	D	D
811113	Automotive transmission repair .....	8	D	D	D	b	D	D
811118	Other automotive mechanical & electrical repair & maintenance .....	7	1 599	331	78	18	58.1	—
81112	Automotive body, paint, interior, & glass repair .....	38	15 619	4 231	1 003	159	23.0	4.4
811121	Automotive body, paint, & interior repair & maintenance .....	31	D	D	D	c	D	D
8111211	Paint or body repair shops .....	27	D	D	D	c	D	D
811122	Automotive glass replacement shops .....	7	D	D	D	a	D	D
81119	Other automotive repair & maintenance .....	22	5 947	1 584	379	119	31.0	21.5
811191	Automotive oil change & lubrication shops .....	6	D	D	D	b	D	D
811192	Carwashes .....	15	D	D	D	b	D	D
8112	Electronic & precision equipment repair & maintenance .....	13	5 788	2 453	515	62	34.8	12.4
81121	Electronic & precision equipment repair & maintenance .....	13	5 788	2 453	515	62	34.8	12.4
8113	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	17	10 325	3 891	924	131	17.8	14.2
81131	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	17	10 325	3 891	924	131	17.8	14.2
811310	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	17	10 325	3 891	924	131	17.8	14.2
8114	Personal & household goods repair & maintenance .....	44	15 377	5 463	1 258	205	38.1	37.7
81141	Home & garden equipment & appliance repair & maintenance .....	19	D	D	D	b	D	D
811411	Home & garden equipment repair & maintenance .....	6	D	D	D	a	D	D
81142	Reupholstery & furniture repair .....	4	D	D	D	b	D	D
811420	Reupholstery & furniture repair .....	4	D	D	D	b	D	D
81149	Other personal & household goods repair & maintenance .....	21	8 785	2 661	583	102	38.9	50.6
811490	Other personal & household goods repair & maintenance .....	21	8 785	2 661	583	102	38.9	50.6
8114903	Welding repair .....	8	D	D	D	b	D	D
8114904	Garment repair & alteration services .....	4	D	D	D	a	D	D
8114909	All other repair & related services .....	2	D	D	D	b	D	D

See footnotes at end of table.

Table 2a. **Summary Statistics for Firms Subject to Federal Income Tax for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>PHILADELPHIA—WILMINGTON—ATLANTIC CITY, PA—NJ—DE—MD CMSA—Con.</b>							
	<b>Atlantic—Cape May, NJ PMSA—Con.</b>							
<b>81</b>	<b>Other services (except public administration)—Con.</b>							
812	Personal & laundry services .....	346	81 432	28 882	6 435	2 167	29.5	7.4
8121	Personal care services .....	216	24 477	10 358	2 373	903	42.7	15.6
81211	Hair, nail, & skin care services .....	205	D	D	D	f	D	D
812112	Beauty shops .....	193	D	D	D	f	D	D
81219	Other personal care services .....	11	D	D	D	b	D	D
812199	Other personal care services .....	9	D	D	D	a	D	D
8122	Death care services .....	31	12 520	3 115	708	139	32.1	9.4
81221	Funeral homes & funeral services .....	23	10 457	2 436	570	103	24.2	9.3
812210	Funeral homes & funeral services .....	23	10 457	2 436	570	103	24.2	9.3
8122101	Funeral homes .....	23	10 457	2 436	570	103	24.2	9.3
8123	Drycleaning & laundry services .....	61	34 894	12 328	2 754	909	14.7	1.2
81231	Coin-operated laundries & drycleaners .....	22	D	D	D	b	D	D
812310	Coin-operated laundries & drycleaners .....	22	D	D	D	b	D	D
8123102	Coin-operated laundries & drycleaning stores .....	22	D	D	D	b	D	D
81232	Drycleaning & laundry services (except coin-operated) .....	34	15 844	5 245	1 192	433	22.6	1.0
812320	Drycleaning & laundry services (except coin-operated) .....	34	15 844	5 245	1 192	433	22.6	1.0
8123201	Laundries, family & commercial .....	6	D	D	D	e	D	D
8123202	Drycleaning plants .....	26	D	D	D	c	D	D
81233	Linen & uniform supply .....	5	D	D	D	e	D	D
812331	Linen supply .....	5	D	D	D	e	D	D
8123311	Linen supply (except diaper service) .....	4	D	D	D	e	D	D
8129	Other personal services .....	38	9 541	3 081	600	216	46.6	6.4
81292	Photofinishing .....	7	D	D	D	b	D	D
812922	One-hour photofinishing .....	4	D	D	D	b	D	D
81299	All other personal services .....	9	D	D	D	b	D	D
812990	All other personal services .....	9	D	D	D	b	D	D
	<b>Philadelphia, PA—NJ PMSA</b>							
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>8 254</b>	<b>3 316 710</b>	<b>1 007 538</b>	<b>233 785</b>	<b>48 485</b>	<b>25.4</b>	<b>9.8</b>
811	Repair & maintenance .....	4 248	2 124 905	617 471	143 133	22 700	25.3	9.0
8111	Automotive repair & maintenance .....	3 193	1 221 902	336 333	79 147	14 385	30.1	6.6
81111	Automotive mechanical & electrical repair & maintenance .....	1 963	644 627	164 232	38 385	6 782	35.1	7.7
811111	General automotive repair .....	1 650	521 003	129 645	30 564	5 468	37.8	7.4
811112	Automotive exhaust system repair .....	74	31 130	7 923	1 861	342	22.1	5.6
811113	Automotive transmission repair .....	128	48 690	14 777	3 267	504	21.8	11.8
811118	Other automotive mechanical & electrical repair & maintenance .....	111	43 804	11 887	2 693	468	26.9	7.5
8111181	Carburetor repair shops .....	5	D	D	D	b	D	D
8111182	Brake, front end, & wheel alignment .....	43	16 990	5 102	1 216	188	18.3	2.7
8111183	Electrical repair shops, motor vehicle .....	25	7 542	1 985	496	99	31.9	8.8
8111184	Radiator repair .....	26	D	D	D	c	D	D
8111189	All other motor vehicle repair shops .....	12	4 993	1 289	293	52	82.7	11.8
81112	Automotive body, paint, interior, & glass repair .....	816	465 416	136 316	32 247	4 816	23.8	4.6
811121	Automotive body, paint, & interior repair & maintenance .....	744	426 211	127 099	30 094	4 425	24.0	4.2
8111211	Paint or body repair shops .....	710	412 970	123 286	29 004	4 283	24.1	4.2
8111212	Van conversion services .....	9	D	D	D	b	D	D
8111213	Upholstery & interior repair shops .....	25	D	D	D	b	D	D
811122	Automotive glass replacement shops .....	72	39 205	9 217	2 153	391	21.8	8.8
81119	Other automotive repair & maintenance .....	354	111 859	35 785	8 515	2 787	27.8	8.8
811191	Automotive oil change & lubrication shops .....	82	33 651	9 572	2 370	698	14.9	4.8
811192	Carwashes .....	244	68 589	22 585	5 265	1 952	34.0	11.0
811198	All other automotive repair & maintenance .....	28	9 619	3 628	880	137	29.4	7.3
8112	Electronic & precision equipment repair & maintenance .....	377	442 439	138 269	30 964	3 673	16.6	14.9
81121	Electronic & precision equipment repair & maintenance .....	377	442 439	138 269	30 964	3 673	16.6	14.9
811211	Consumer electronics repair & maintenance .....	104	46 076	21 152	4 796	787	18.8	15.9
811212	Computer & office machine repair & maintenance .....	174	259 364	85 350	18 974	1 973	18.3	21.0
811213	Communication equipment repair & maintenance .....	27	26 393	7 994	1 805	284	17.0	11.2
811219	Other electronic & precision equipment repair & maintenance .....	72	110 606	23 773	5 389	629	11.6	.9
8113	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	304	302 976	87 121	20 505	2 478	13.7	11.4
81131	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	304	302 976	87 121	20 505	2 478	13.7	11.4
811310	Commercial & industrial machinery & equip (exc auto & electr) R&M ..	304	302 976	87 121	20 505	2 478	13.7	11.4
8114	Personal & household goods repair & maintenance .....	434	157 588	55 748	12 517	2 164	34.5	6.0
81141	Home & garden equipment & appliance repair & maintenance .....	138	81 939	31 167	7 079	1 073	27.7	5.4
811411	Home & garden equipment repair & maintenance .....	57	21 418	5 887	1 220	229	42.4	14.1
811412	Appliance repair & maintenance .....	81	60 521	25 280	5 859	844	22.5	2.3
81142	Reupholstery & furniture repair .....	113	23 631	7 944	1 755	422	37.8	5.9
811420	Reupholstery & furniture repair .....	113	23 631	7 944	1 755	422	37.8	5.9
81143	Footwear & leather goods repair .....	29	2 474	522	143	47	58.2	4.8
811430	Footwear & leather goods repair .....	29	2 474	522	143	47	58.2	4.8
81149	Other personal & household goods repair & maintenance .....	154	49 544	16 115	3 540	622	42.9	7.1
811490	Other personal & household goods repair & maintenance .....	154	49 544	16 115	3 540	622	42.9	7.1
8114901	Watch, clock, & jewelry repair .....	25	D	D	D	b	D	D
8114903	Welding repair .....	45	16 628	5 337	1 303	222	50.9	1.8
8114904	Garment repair & alteration services .....	24	D	D	D	b	D	D
8114909	All other repair & related services .....	57	D	D	D	e	D	D

See footnotes at end of table.



Table 2a. **Summary Statistics for Firms Subject to Federal Income Tax for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>PHILADELPHIA—WILMINGTON—ATLANTIC CITY, PA—NJ—DE—MD CMSA—Con.</b>							
	<b>Philadelphia, PA—NJ PMSA—Con.</b>							
<b>81</b>	<b>Other services (except public administration)—Con.</b>							
812	Personal & laundry services .....	4 006	1 191 805	390 067	90 652	25 785	25.6	11.2
8121	Personal care services .....	2 340	394 274	166 488	38 576	12 795	31.2	19.2
81211	Hair, nail, & skin care services .....	2 149	331 539	146 874	33 383	11 308	33.5	18.9
812111	Barber shops .....	153	12 340	4 997	1 224	406	51.8	7.9
812112	Beauty shops .....	1 887	308 161	137 263	31 076	10 536	32.3	19.6
812113	Nail salons .....	109	11 038	4 614	1 083	366	46.0	13.1
81219	Other personal care services .....	191	62 735	19 614	5 193	1 487	19.1	20.4
812191	Diet & weight reducing services .....	58	41 208	13 593	3 944	1 045	6.4	25.9
812199	Other personal care services .....	133	21 527	6 021	1 249	442	43.4	10.0
8122	Death care services .....	431	240 720	71 292	16 481	2 747	31.7	7.3
81221	Funeral homes & funeral services .....	289	171 752	42 586	9 571	1 338	39.6	4.8
812210	Funeral homes & funeral services .....	289	171 752	42 586	9 571	1 338	39.6	4.8
8122101	Funeral homes .....	288	D	D	D	g	D	D
81222	Cemeteries & crematories .....	142	68 968	28 706	6 910	1 409	12.1	13.3
812220	Cemeteries & crematories .....	142	68 968	28 706	6 910	1 409	12.1	13.3
8123	Drycleaning & laundry services .....	825	290 074	89 511	21 205	5 636	27.7	5.2
81231	Coin-operated laundries & drycleaners .....	218	53 932	11 215	2 613	831	33.3	3.6
812310	Coin-operated laundries & drycleaners .....	218	53 932	11 215	2 613	831	33.3	3.6
8123101	Coin-operated laundry routes .....	13	D	D	D	c	D	D
8123102	Coin-operated laundries & drycleaning stores .....	205	D	D	D	f	D	D
81232	Drycleaning & laundry services (except coin-operated) .....	559	116 277	37 517	9 135	2 849	44.2	7.1
812320	Drycleaning & laundry services (except coin-operated) .....	559	116 277	37 517	9 135	2 849	44.2	7.1
8123201	Laundries, family & commercial .....	27	D	D	D	e	D	D
8123202	Drycleaning plants .....	458	89 447	28 208	6 699	2 159	46.2	7.2
8123203	Garment pressing & agents for laundries .....	66	D	D	D	c	D	D
8123204	All other laundry & garment services .....	8	D	D	D	b	D	D
81233	Linen & uniform supply .....	48	119 865	40 779	9 457	1 956	9.3	4.0
812331	Linen supply .....	27	D	D	D	f	D	D
8123311	Linen supply (except diaper service) .....	26	D	D	D	f	D	D
812332	Industrial launderers .....	21	D	D	D	g	D	D
8129	Other personal services .....	410	266 737	62 776	14 390	4 607	9.5	9.7
81292	Photofinishing .....	123	74 194	22 624	5 005	1 097	16.3	7.8
812921	Photofinishing laboratories (except one-hour) .....	69	58 783	19 392	4 275	827	16.2	4.6
812922	One-hour photofinishing .....	54	15 411	3 232	730	270	16.7	20.3
81293	Parking lots & garages .....	196	163 015	32 026	7 552	3 069	4.4	8.1
812930	Parking lots & garages .....	196	163 015	32 026	7 552	3 069	4.4	8.1
81299	All other personal services .....	91	29 528	8 126	1 833	441	20.1	23.1
812990	All other personal services .....	91	29 528	8 126	1 833	441	20.1	23.1
8129902	Dating services .....	8	D	D	D	b	D	D
8129909	All other miscellaneous personal services .....	69	17 693	5 170	1 213	309	29.4	15.4
	<b>Vineland—Millville—Bridgeton, NJ PMSA</b>							
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>243</b>	<b>65 200</b>	<b>20 602</b>	<b>4 924</b>	<b>1 156</b>	<b>36.9</b>	<b>8.3</b>
811	Repair & maintenance .....	123	40 262	12 050	2 931	549	39.0	6.5
8111	Automotive repair & maintenance .....	100	30 095	8 109	1 996	409	42.2	8.7
81111	Automotive mechanical & electrical repair & maintenance .....	66	15 603	4 178	1 032	203	48.3	14.4
811111	General automotive repair .....	52	11 711	3 183	809	164	40.9	14.3
811118	Other automotive mechanical & electrical repair & maintenance .....	8	2 686	704	157	25	74.9	7.6
81112	Automotive body, paint, interior, & glass repair .....	21	10 060	2 977	757	135	24.2	3.6
811121	Automotive body, paint, & interior repair & maintenance .....	19	D	D	D	c	D	D
8111211	Paint or body repair shops .....	19	D	D	D	c	D	D
81119	Other automotive repair & maintenance .....	13	4 432	954	207	71	61.8	.4
811192	Carwashes .....	10	D	D	D	b	D	D
8112	Electronic & precision equipment repair & maintenance .....	7	2 067	801	194	35	64.1	—
81121	Electronic & precision equipment repair & maintenance .....	7	2 067	801	194	35	64.1	—
8113	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	6	5 624	1 937	482	54	4.6	—
81131	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	6	5 624	1 937	482	54	4.6	—
811310	Commercial & industrial machinery & equip (exc auto & electr) R&M ..	6	5 624	1 937	482	54	4.6	—
8114	Personal & household goods repair & maintenance .....	10	2 476	1 203	259	51	57.1	—
81149	Other personal & household goods repair & maintenance .....	4	945	236	55	13	100.0	—
811490	Other personal & household goods repair & maintenance .....	4	945	236	55	13	100.0	—

See footnotes at end of table.

Table 2a. **Summary Statistics for Firms Subject to Federal Income Tax for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>PHILADELPHIA—WILMINGTON—ATLANTIC CITY, PA—NJ—DE—MD CMSA—Con.</b>							
	<b>Vineland—Millville—Bridgeton, NJ PMSA—Con.</b>							
<b>81</b>	<b>Other services (except public administration)—Con.</b>							
812	Personal & laundry services .....	120	24 938	8 552	1 993	607	33.5	11.2
8121	Personal care services .....	71	7 121	2 797	706	279	52.4	10.8
81211	Hair, nail, & skin care services .....	69	D	D	D	e	D	D
812112	Beauty shops .....	66	D	D	D	e	D	D
8122	Death care services .....	15	6 353	1 798	414	72	40.3	1.6
81221	Funeral homes & funeral services .....	9	5 786	1 467	330	53	36.2	—
812210	Funeral homes & funeral services .....	9	5 786	1 467	330	53	36.2	—
8122101	Funeral homes .....	9	5 786	1 467	330	53	36.2	—
8123	Drycleaning & laundry services .....	27	10 338	3 541	781	229	18.7	12.0
81231	Coin-operated laundries & drycleaners .....	10	D	D	D	b	D	D
812310	Coin-operated laundries & drycleaners .....	10	D	D	D	b	D	D
8123102	Coin-operated laundries & drycleaning stores .....	10	D	D	D	b	D	D
81232	Drycleaning & laundry services (except coin-operated) .....	13	4 947	2 339	507	155	15.7	18.7
812320	Drycleaning & laundry services (except coin-operated) .....	13	4 947	2 339	507	155	15.7	18.7
8123201	Laundries, family & commercial .....	1	D	D	D	c	D	D
8123202	Drycleaning plants .....	9	D	D	D	b	D	D
81233	Linen & uniform supply .....	4	D	D	D	b	D	D
	<b>Wilmington—Newark, DE—MD PMSA</b>							
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>875</b>	<b>342 878</b>	<b>117 458</b>	<b>26 557</b>	<b>5 546</b>	<b>22.2</b>	<b>6.8</b>
811	Repair & maintenance .....	453	223 286	69 632	16 039	2 702	22.3	6.3
8111	Automotive repair & maintenance .....	323	141 559	42 888	10 204	1 800	22.7	5.2
81111	Automotive mechanical & electrical repair & maintenance .....	206	77 716	22 812	5 291	915	30.3	6.2
811111	General automotive repair .....	165	58 330	16 889	3 861	685	35.2	6.0
811112	Automotive exhaust system repair .....	11	6 358	1 614	374	58	26.8	—
811113	Automotive transmission repair .....	15	5 930	2 150	550	82	11.8	20.3
811118	Other automotive mechanical & electrical repair & maintenance .....	15	7 098	2 159	506	90	9.0	1.0
8111182	Brake, front end, & wheel alignment .....	10	5 561	1 666	375	69	11.5	—
81112	Automotive body, paint, interior, & glass repair .....	74	43 276	12 621	3 078	439	15.3	4.6
811121	Automotive body, paint, & interior repair & maintenance .....	64	35 410	11 157	2 725	392	17.9	4.2
8111211	Paint or body repair shops .....	58	33 405	10 625	2 597	372	18.4	4.4
811122	Automotive glass replacement shops .....	10	7 866	1 464	353	47	3.7	6.8
81119	Other automotive repair & maintenance .....	43	20 567	7 455	1 835	446	9.6	2.5
811191	Automotive oil change & lubrication shops .....	11	D	D	D	c	D	D
811192	Carwashes .....	29	15 291	5 949	1 468	321	10.6	3.3
8112	Electronic & precision equipment repair & maintenance .....	38	15 496	5 125	1 084	185	25.1	22.9
81121	Electronic & precision equipment repair & maintenance .....	38	15 496	5 125	1 084	185	25.1	22.9
811211	Consumer electronics repair & maintenance .....	9	D	D	D	b	D	D
811212	Computer & office machine repair & maintenance .....	16	7 631	3 026	676	94	9.1	45.0
8113	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	38	49 428	15 693	3 384	457	20.2	6.0
81131	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	38	49 428	15 693	3 384	457	20.2	6.0
811310	Commercial & industrial machinery & equip (exc auto & electr) R&M ..	38	49 428	15 693	3 384	457	20.2	6.0
8114	Personal & household goods repair & maintenance .....	54	16 803	5 926	1 367	260	22.8	1.6
81141	Home & garden equipment & appliance repair & maintenance .....	13	10 881	4 122	919	157	11.8	—
811412	Appliance repair & maintenance .....	7	D	D	D	c	D	D
81142	Reupholstery & furniture repair .....	14	D	D	D	b	D	D
811420	Reupholstery & furniture repair .....	14	D	D	D	b	D	D
81143	Footwear & leather goods repair .....	6	D	D	D	a	D	D
811430	Footwear & leather goods repair .....	6	D	D	D	a	D	D
81149	Other personal & household goods repair & maintenance .....	21	3 455	1 029	253	59	51.9	7.1
811490	Other personal & household goods repair & maintenance .....	21	3 455	1 029	253	59	51.9	7.1
8114901	Watch, clock, & jewelry repair .....	6	D	D	D	a	D	D
812	Personal & laundry services .....	422	119 592	47 826	10 518	2 844	22.0	7.8
8121	Personal care services .....	260	46 246	22 931	5 372	1 680	27.6	11.1
81211	Hair, nail, & skin care services .....	236	41 289	21 219	4 846	1 527	29.5	12.3
812111	Barber shops .....	12	1 137	550	127	29	38.6	9.4
812112	Beauty shops .....	213	38 235	19 795	4 512	1 422	30.1	11.3
812113	Nail salons .....	11	1 917	874	207	76	10.4	34.4
81219	Other personal care services .....	24	4 957	1 712	526	153	12.1	1.1
812191	Diet & weight reducing services .....	9	D	D	D	c	D	D
812199	Other personal care services .....	15	D	D	D	b	D	D
8122	Death care services .....	44	25 291	8 312	1 681	237	22.0	1.1
81221	Funeral homes & funeral services .....	31	20 526	6 419	1 282	172	25.0	—
812210	Funeral homes & funeral services .....	31	20 526	6 419	1 282	172	25.0	—
8122101	Funeral homes .....	30	D	D	D	c	D	D
81222	Cemeteries & crematories .....	13	4 765	1 893	399	65	8.8	5.7
812220	Cemeteries & crematories .....	13	4 765	1 893	399	65	8.8	5.7

See footnotes at end of table.

Table 2a. **Summary Statistics for Firms Subject to Federal Income Tax for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>PHILADELPHIA–WILMINGTON–ATLANTIC CITY, PA–NJ–DE–MD CMSA—Con.</b>							
	<b>Wilmington–Newark, DE–MD PMSA—Con.</b>							
<b>81</b>	<b>Other services (except public administration)—Con.</b>							
812	Personal & laundry services—Con.							
8123	Drycleaning & laundry services .....	93	33 087	13 450	2 768	729	21.2	6.5
81231	Coin-operated laundries & drycleaners .....	29	D	D	D	c	D	D
812310	Coin-operated laundries & drycleaners .....	29	D	D	D	c	D	D
8123102	Coin-operated laundries & drycleaning stores .....	27	D	D	D	b	D	D
81232	Drycleaning & laundry services (except coin-operated) .....	61	12 056	4 562	1 049	335	49.1	15.5
812320	Drycleaning & laundry services (except coin-operated) .....	61	12 056	4 562	1 049	335	49.1	15.5
8123202	Drycleaning plants .....	50	11 039	4 301	994	317	47.4	16.8
81233	Linen & uniform supply .....	3	D	D	D	e	D	D
812331	Linen supply .....	2	D	D	D	c	D	D
8129	Other personal services .....	25	14 968	3 133	697	198	6.6	12.0
81292	Photofinishing .....	11	D	D	D	b	D	D
81293	Parking lots & garages .....	9	D	D	D	c	D	D
812930	Parking lots & garages .....	9	D	D	D	c	D	D
	<b>WASHINGTON–BALTIMORE, DC–MD–VA–WV CMSA</b>							
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>11 491</b>	<b>5 341 571</b>	<b>1 668 859</b>	<b>392 466</b>	<b>79 223</b>	<b>17.9</b>	<b>11.0</b>
811	Repair & maintenance .....	5 582	3 176 737	951 295	226 495	35 022	19.5	9.2
8111	Automotive repair & maintenance .....	3 755	1 811 898	549 371	131 909	22 149	19.4	5.4
81111	Automotive mechanical & electrical repair & maintenance .....	2 403	1 009 518	299 342	71 106	11 119	20.8	5.6
811111	General automotive repair .....	2 001	D	D	D	i	D	D
811112	Automotive exhaust system repair .....	123	67 893	18 144	4 373	777	7.7	2.9
811113	Automotive transmission repair .....	134	D	D	D	f	D	D
811118	Other automotive mechanical & electrical repair & maintenance .....	145	75 526	22 926	5 693	887	10.7	5.8
8111181	Carburetor repair shops .....	27	11 646	3 601	1 044	143	6.8	10.3
8111182	Brake, front end, & wheel alignment .....	51	35 178	11 613	2 793	439	5.2	.7
8111183	Electrical repair shops, motor vehicle .....	22	12 402	3 979	1 030	151	11.3	1.8
8111184	Radiator repair .....	36	13 154	3 165	730	132	23.3	6.8
8111189	All other motor vehicle repair shops .....	9	3 146	568	96	22	31.2	57.4
81112	Automotive body, paint, interior, & glass repair .....	911	612 635	188 919	45 843	6 359	16.1	4.7
811121	Automotive body, paint, & interior repair & maintenance .....	748	D	D	D	i	D	D
8111211	Paint or body repair shops .....	696	D	D	D	c	D	D
8111213	Upholstery & interior repair shops .....	41	D	D	D	i	D	D
811122	Automotive glass replacement shops .....	163	D	D	D	f	D	D
81119	Other automotive repair & maintenance .....	441	189 745	61 110	14 960	4 671	22.3	7.1
811191	Automotive oil change & lubrication shops .....	142	88 533	25 687	6 087	1 618	14.3	3.9
811192	Carwashes .....	244	73 248	26 138	6 496	2 457	34.6	12.1
811198	All other automotive repair & maintenance .....	55	27 964	9 285	2 377	596	15.4	3.8
8112	Electronic & precision equipment repair & maintenance .....	568	D	D	D	i	D	D
81121	Electronic & precision equipment repair & maintenance .....	568	D	D	D	i	D	D
811211	Consumer electronics repair & maintenance .....	144	44 398	18 754	4 335	796	37.6	2.3
811212	Computer & office machine repair & maintenance .....	294	D	D	D	h	D	D
811213	Communication equipment repair & maintenance .....	41	32 116	12 116	3 012	343	15.8	10.7
811219	Other electronic & precision equipment repair & maintenance .....	89	119 080	34 463	7 644	971	10.3	.4
8113	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	362	296 212	89 791	20 897	2 800	17.8	7.4
81131	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	362	296 212	89 791	20 897	2 800	17.8	7.4
811310	Commercial & industrial machinery & equip (exc auto & electr) R&M ..	362	296 212	89 791	20 897	2 800	17.8	7.4
8114	Personal & household goods repair & maintenance .....	897	D	D	D	h	D	D
81141	Home & garden equipment & appliance repair & maintenance .....	246	130 610	43 819	10 358	1 794	21.7	5.2
811411	Home & garden equipment repair & maintenance .....	84	18 611	4 969	1 107	271	42.6	9.6
811412	Appliance repair & maintenance .....	162	111 999	38 850	9 251	1 523	18.2	4.5
81142	Reupholstery & furniture repair .....	215	D	D	D	f	D	D
811420	Reupholstery & furniture repair .....	215	D	D	D	f	D	D
81143	Footwear & leather goods repair .....	64	11 528	3 500	761	178	21.0	9.6
811430	Footwear & leather goods repair .....	64	11 528	3 500	761	178	21.0	9.6
81149	Other personal & household goods repair & maintenance .....	372	94 657	31 841	7 214	1 393	39.5	5.2
811490	Other personal & household goods repair & maintenance .....	372	94 657	31 841	7 214	1 393	39.5	5.2
8114901	Watch, clock, & jewelry repair .....	63	11 499	3 456	844	207	40.3	.8
8114902	Boat repair .....	54	20 941	6 953	1 525	266	57.8	11.4
8114903	Welding repair .....	87	27 110	9 739	2 093	386	25.5	3.2
8114904	Garment repair & alteration services .....	63	8 326	2 578	586	155	32.5	6.8
8114909	All other repair & related services .....	105	26 781	9 115	2 166	379	41.3	3.9

See footnotes at end of table.

**Table 2a. Summary Statistics for Firms Subject to Federal Income Tax for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>WASHINGTON—BALTIMORE, DC—MD—VA—WV CMSA—Con.</b>								
<b>81</b>	<b>Other services (except public administration)—Con.</b>							
812	Personal & laundry services .....	5 909	2 164 834	717 564	165 971	44 201	15.5	13.7
8121	Personal care services .....	2 936	619 276	304 590	69 099	19 949	22.2	20.2
81211	Hair, nail, & skin care services .....	2 597	D	D	D	D	D	D
812111	Barber shops .....	128	D	D	D	D	D	D
812112	Beauty shops .....	2 282	518 450	269 687	60 929	17 092	21.2	22.9
812113	Nail salons .....	187	21 558	8 907	1 937	734	49.9	7.0
81219	Other personal care services .....	339	D	D	D	g	D	D
812191	Diet & weight reducing services .....	129	D	D	D	f	D	D
812199	Other personal care services .....	210	31 768	8 985	1 921	856	30.9	8.4
8122	Death care services .....	352	D	D	D	h	D	D
81221	Funeral homes & funeral services .....	232	221 725	60 228	13 568	2 449	15.3	4.4
812210	Funeral homes & funeral services .....	232	221 725	60 228	13 568	2 449	15.3	4.4
8122101	Funeral homes .....	227	219 993	59 802	13 480	2 429	15.3	3.8
81222	Cemeteries & crematories .....	120	D	D	D	g	D	D
812220	Cemeteries & crematories .....	120	D	D	D	g	D	D
8123	Drycleaning & laundry services .....	1 492	D	D	D	j	D	D
81231	Coin-operated laundries & drycleaners .....	310	113 065	20 034	5 033	1 326	12.6	2.8
812310	Coin-operated laundries & drycleaners .....	310	113 065	20 034	5 033	1 326	12.6	2.8
8123101	Coin-operated laundry routes .....	16	68 723	10 188	2 811	355	—	—
8123102	Coin-operated laundries & drycleaning stores .....	294	44 342	9 846	2 222	971	32.1	7.1
81232	Drycleaning & laundry services (except coin-operated) .....	1 126	D	D	D	i	D	D
812320	Drycleaning & laundry services (except coin-operated) .....	1 126	D	D	D	i	D	D
8123201	Laundries, family & commercial .....	45	30 648	13 960	3 465	1 036	15.2	2.8
8123202	Drycleaning plants .....	882	D	D	D	j	D	D
8123203	Garment pressing & agents for laundries .....	193	33 884	8 188	1 909	661	54.9	8.0
8123204	All other laundry & garment services .....	6	2 332	893	234	52	13.3	—
81233	Linen & uniform supply .....	56	D	D	D	h	D	D
812331	Linen supply .....	29	D	D	D	g	D	D
8123311	Linen supply (except diaper service) .....	26	D	D	D	g	D	D
8123312	Diaper service .....	3	D	D	D	b	D	D
812332	Industrial launderers .....	27	D	D	D	g	D	D
8129	Other personal services .....	1 129	D	D	D	i	D	D
81292	Photofinishing .....	219	D	D	D	h	D	D
812921	Photofinishing laboratories (except one-hour) .....	88	D	D	D	g	D	D
812922	One-hour photofinishing .....	131	55 769	12 089	2 761	740	10.0	37.8
81293	Parking lots & garages .....	782	366 845	56 929	13 499	4 539	.4	22.6
812930	Parking lots & garages .....	782	366 845	56 929	13 499	4 539	.4	22.6
81299	All other personal services .....	128	59 246	17 560	3 955	916	20.3	12.0
812990	All other personal services .....	128	59 246	17 560	3 955	916	20.3	12.0
8129901	Bail bonding .....	28	10 659	2 366	454	75	26.7	10.3
8129902	Dating services .....	10	5 024	1 906	489	107	3.0	27.5
8129909	All other miscellaneous personal services .....	79	36 270	11 470	2 597	689	22.8	12.6
<b>Baltimore, MD PMSA</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>3 885</b>	<b>1 724 397</b>	<b>541 137</b>	<b>127 572</b>	<b>27 412</b>	<b>19.5</b>	<b>8.1</b>
811	Repair & maintenance .....	2 102	1 081 512	336 621	79 990	13 283	20.8	5.1
8111	Automotive repair & maintenance .....	1 399	634 944	192 551	46 833	8 279	20.9	5.4
81111	Automotive mechanical & electrical repair & maintenance .....	877	352 474	103 661	24 934	4 077	22.6	5.7
811111	General automotive repair .....	714	264 212	76 970	18 408	3 096	26.9	5.9
811112	Automotive exhaust system repair .....	53	D	D	D	e	D	D
811113	Automotive transmission repair .....	47	D	D	D	e	D	D
811118	Other automotive mechanical & electrical repair & maintenance .....	63	D	D	D	e	D	D
8111181	Carburetor repair shops .....	17	7 116	2 187	668	83	4.4	14.0
8111182	Brake, front end, & wheel alignment .....	18	D	D	D	b	D	D
8111183	Electrical repair shops, motor vehicle .....	11	D	D	D	b	D	D
8111184	Radiator repair .....	13	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair .....	350	211 318	66 107	16 138	2 381	17.3	5.0
811121	Automotive body, paint, & interior repair & maintenance .....	294	179 423	57 770	14 165	2 087	18.9	5.5
8111211	Paint or body repair shops .....	277	D	D	D	g	D	D
8111213	Upholstery & interior repair shops .....	11	D	D	D	b	D	D
811122	Automotive glass replacement shops .....	56	31 895	8 337	1 973	294	8.5	2.3
81119	Other automotive repair & maintenance .....	172	71 152	22 783	5 761	1 821	23.1	5.0
811191	Automotive oil change & lubrication shops .....	57	D	D	D	f	D	D
811192	Carwashes .....	87	D	D	D	f	D	D
811198	All other automotive repair & maintenance .....	28	D	D	D	e	D	D
8112	Electronic & precision equipment repair & maintenance .....	186	164 508	55 237	12 693	1 662	17.3	7.7
81121	Electronic & precision equipment repair & maintenance .....	186	164 508	55 237	12 693	1 662	17.3	7.7
811211	Consumer electronics repair & maintenance .....	50	D	D	D	e	D	D
811212	Computer & office machine repair & maintenance .....	77	D	D	D	f	D	D
811213	Communication equipment repair & maintenance .....	14	D	D	D	c	D	D
811219	Other electronic & precision equipment repair & maintenance .....	45	D	D	D	e	D	D
8113	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	180	156 505	43 874	10 209	1 437	17.9	2.0
81131	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	180	156 505	43 874	10 209	1 437	17.9	2.0
811310	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	180	156 505	43 874	10 209	1 437	17.9	2.0

See footnotes at end of table.

Table 2a. **Summary Statistics for Firms Subject to Federal Income Tax for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>WASHINGTON-BALTIMORE, DC-MD-VA-WV CMSA—Con.</b>								
<b>Baltimore, MD PMSA—Con.</b>								
<b>81</b>	<b>Other services (except public administration)—Con.</b>							
811	Repair & maintenance—Con.							
8114	Personal & household goods repair & maintenance .....	337	125 555	44 959	10 255	1 905	28.2	4.4
81141	Home & garden equipment & appliance repair & maintenance .....	91	55 341	20 758	4 813	786	18.1	3.1
811411	Home & garden equipment repair & maintenance .....	34	8 650	2 814	641	130	27.7	14.2
811412	Appliance repair & maintenance .....	57	46 691	17 944	4 172	656	16.4	1.1
81142	Reupholstery & furniture repair .....	67	D	D	D	e	D	D
811420	Reupholstery & furniture repair .....	67	D	D	D	e	D	D
81143	Footwear & leather goods repair .....	14	D	D	D	b	D	D
811430	Footwear & leather goods repair .....	14	D	D	D	b	D	D
81149	Other personal & household goods repair & maintenance .....	165	D	D	D	f	D	D
811490	Other personal & household goods repair & maintenance .....	165	D	D	D	f	D	D
8114901	Watch, clock, & jewelry repair .....	29	D	D	D	c	D	D
8114902	Boat repair .....	42	17 057	5 613	1 198	218	54.9	14.0
8114903	Welding repair .....	36	16 501	6 229	1 345	235	21.1	—
8114904	Garment repair & alteration services .....	17	D	D	D	b	D	D
8114909	All other repair & related services .....	41	D	D	D	c	D	D
812	Personal & laundry services .....	1 783	642 885	204 516	47 582	14 129	17.3	13.2
8121	Personal care services .....	981	182 165	87 280	20 231	6 759	23.7	22.8
81211	Hair, nail, & skin care services .....	870	162 898	82 224	19 107	6 162	24.1	24.3
812111	Barber shops .....	38	D	D	D	c	D	D
812112	Beauty shops .....	781	152 977	77 751	18 025	5 814	22.7	25.8
812113	Nail salons .....	51	D	D	D	c	D	D
81219	Other personal care services .....	111	19 267	5 056	1 124	597	20.4	10.0
812191	Diet & weight reducing services .....	35	D	D	D	e	D	D
812199	Other personal care services .....	76	D	D	D	e	D	D
8122	Death care services .....	154	129 448	38 904	8 723	2 078	20.4	5.8
81221	Funeral homes & funeral services .....	102	91 014	24 472	5 281	1 145	20.3	4.2
812210	Funeral homes & funeral services .....	102	91 014	24 472	5 281	1 145	20.3	4.2
8122101	Funeral homes .....	101	D	D	D	g	D	D
81222	Cemeteries & crematories .....	52	38 434	14 432	3 442	933	20.6	9.6
812220	Cemeteries & crematories .....	52	38 434	14 432	3 442	933	20.6	9.6
8123	Drycleaning & laundry services .....	421	161 508	49 122	12 215	3 336	18.1	4.4
81231	Coin-operated laundries & drycleaners .....	119	48 738	9 822	2 724	611	7.1	1.8
812310	Coin-operated laundries & drycleaners .....	119	48 738	9 822	2 724	611	7.1	1.8
8123101	Coin-operated laundry routes .....	4	D	D	D	c	D	D
8123102	Coin-operated laundries & drycleaning stores .....	115	D	D	D	e	D	D
81232	Drycleaning & laundry services (except coin-operated) .....	285	65 426	24 465	5 844	2 014	35.9	4.8
812320	Drycleaning & laundry services (except coin-operated) .....	285	65 426	24 465	5 844	2 014	35.9	4.8
8123201	Laundries, family & commercial .....	14	D	D	D	e	D	D
8123202	Drycleaning plants .....	223	D	D	D	g	D	D
8123203	Garment pressing & agents for laundries .....	45	D	D	D	c	D	D
81233	Linen & uniform supply .....	17	47 344	14 835	3 647	711	4.7	6.5
812331	Linen supply .....	8	D	D	D	c	D	D
8123312	Diaper service .....	1	D	D	D	b	D	D
812332	Industrial laundries .....	9	D	D	D	f	D	D
8129	Other personal services .....	227	169 764	29 210	6 413	1 956	7.2	16.8
81292	Photofinishing .....	54	D	D	D	e	D	D
812921	Photofinishing laboratories (except one-hour) .....	26	D	D	D	c	D	D
812922	One-hour photofinishing .....	28	D	D	D	c	D	D
81293	Parking lots & garages .....	125	125 470	16 904	3 754	1 391	.5	10.4
812930	Parking lots & garages .....	125	125 470	16 904	3 754	1 391	.5	10.4
81299	All other personal services .....	48	D	D	D	c	D	D
812990	All other personal services .....	48	D	D	D	c	D	D
8129901	Bail bonding .....	19	D	D	D	b	D	D
8129909	All other miscellaneous personal services .....	24	D	D	D	b	D	D
<b>Hagerstown, MD PMSA</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>207</b>	<b>81 740</b>	<b>25 394</b>	<b>6 232</b>	<b>1 524</b>	<b>19.8</b>	<b>5.1</b>
811	Repair & maintenance .....	113	34 993	10 750	2 790	595	28.8	6.1
8111	Automotive repair & maintenance .....	78	25 986	7 199	1 902	434	26.6	5.8
81111	Automotive mechanical & electrical repair & maintenance .....	50	14 437	3 897	971	189	27.9	1.9
811111	General automotive repair .....	40	D	D	D	c	D	D
811118	Other automotive mechanical & electrical repair & maintenance .....	5	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair .....	17	7 716	1 924	566	113	31.9	7.5
811121	Automotive body, paint, & interior repair & maintenance .....	14	D	D	D	b	D	D
8111211	Paint or body repair shops .....	12	D	D	D	b	D	D
81119	Other automotive repair & maintenance .....	11	3 833	1 378	365	132	11.0	16.9
811192	Carwashes .....	6	D	D	D	b	D	D
8112	Electronic & precision equipment repair & maintenance .....	9	D	D	D	b	D	D
81121	Electronic & precision equipment repair & maintenance .....	9	D	D	D	b	D	D
8114	Personal & household goods repair & maintenance .....	16	D	D	D	b	D	D
81149	Other personal & household goods repair & maintenance .....	6	D	D	D	a	D	D
811490	Other personal & household goods repair & maintenance .....	6	D	D	D	a	D	D

See footnotes at end of table.

**Table 2a. Summary Statistics for Firms Subject to Federal Income Tax for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>WASHINGTON—BALTIMORE, DC—MD—VA—WV CMSA—Con.</b>								
<b>Hagerstown, MD PMSA—Con.</b>								
<b>81</b>	<b>Other services (except public administration)—Con.</b>							
812	Personal & laundry services .....	94	46 747	14 644	3 442	929	13.1	4.4
8121	Personal care services .....	58	9 310	4 811	1 054	362	25.0	21.7
81211	Hair, nail, & skin care services .....	54	D	D	D	e	D	D
812112	Beauty shops .....	50	8 293	4 476	990	318	25.5	24.3
8122	Death care services .....	15	D	D	D	c	D	D
81221	Funeral homes & funeral services .....	9	4 268	770	175	44	62.6	—
812210	Funeral homes & funeral services .....	9	4 268	770	175	44	62.6	—
8122101	Funeral homes .....	8	D	D	D	b	D	D
81222	Cemeteries & crematories .....	6	D	D	D	b	D	D
812220	Cemeteries & crematories .....	6	D	D	D	b	D	D
8123	Drycleaning & laundry services .....	17	D	D	D	c	D	D
81232	Drycleaning & laundry services (except coin-operated) .....	8	D	D	D	b	D	D
812320	Drycleaning & laundry services (except coin-operated) .....	8	D	D	D	b	D	D
8129	Other personal services .....	4	D	D	D	e	D	D
81292	Photofinishing .....	2	D	D	D	e	D	D
812921	Photofinishing laboratories (except one-hour) .....	1	D	D	D	e	D	D
<b>Washington, DC—MD—VA—WV PMSA</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>7 399</b>	<b>3 535 434</b>	<b>1 102 328</b>	<b>258 662</b>	<b>50 287</b>	<b>17.1</b>	<b>12.5</b>
811	Repair & maintenance .....	3 367	2 060 232	603 924	143 715	21 144	18.7	11.3
8111	Automotive repair & maintenance .....	2 278	1 150 968	349 621	83 174	13 436	18.4	5.4
81111	Automotive mechanical & electrical repair & maintenance .....	1 476	642 607	191 784	45 201	6 853	19.6	5.5
811111	General automotive repair .....	1 247	520 574	153 563	36 225	5 418	21.8	5.7
811112	Automotive exhaust system repair .....	68	37 789	10 662	2 418	443	10.4	2.6
811113	Automotive transmission repair .....	84	39 675	14 543	3 355	446	12.8	9.1
811118	Other automotive mechanical & electrical repair & maintenance .....	77	44 569	13 016	3 203	546	8.2	3.4
8111181	Carburetor repair shops .....	10	4 530	1 414	376	60	10.7	4.5
8111182	Brake, front end, & wheel alignment .....	31	27 420	8 407	2 092	342	4.6	—
8111183	Electrical repair shops, motor vehicle .....	10	D	D	D	b	D	D
8111184	Radiator repair .....	21	6 881	1 707	381	72	23.4	2.6
81112	Automotive body, paint, interior, & glass repair .....	544	393 601	120 888	29 139	3 865	15.2	4.5
811121	Automotive body, paint, & interior repair & maintenance .....	440	330 769	106 078	25 600	3 323	16.2	4.1
8111211	Paint or body repair shops .....	407	320 377	102 885	24 812	3 193	15.7	4.1
8111213	Upholstery & interior repair shops .....	28	D	D	D	c	D	D
811122	Automotive glass replacement shops .....	104	62 832	14 810	3 539	542	9.7	6.5
81119	Other automotive repair & maintenance .....	258	114 760	36 949	8 834	2 718	22.2	8.0
811191	Automotive oil change & lubrication shops .....	82	55 195	15 967	3 543	947	10.1	3.8
811192	Carwashes .....	151	51 118	17 793	4 511	1 525	36.2	13.1
811198	All other automotive repair & maintenance .....	25	8 447	3 189	780	246	16.2	5.0
8112	Electronic & precision equipment repair & maintenance .....	373	618 321	160 152	38 732	4 158	16.9	23.3
81121	Electronic & precision equipment repair & maintenance .....	373	618 321	160 152	38 732	4 158	16.9	23.3
811211	Consumer electronics repair & maintenance .....	93	D	D	D	e	D	D
811212	Computer & office machine repair & maintenance .....	212	483 237	118 391	28 614	2 901	16.8	29.0
811213	Communication equipment repair & maintenance .....	24	18 810	6 638	1 892	179	19.2	16.4
811219	Other electronic & precision equipment repair & maintenance .....	44	D	D	D	f	D	D
8113	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	172	135 323	44 540	10 256	1 309	17.6	13.6
81131	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	172	135 323	44 540	10 256	1 309	17.6	13.6
811310	Commercial & industrial machinery & equip (exc auto & electr) R&M ..	172	135 323	44 540	10 256	1 309	17.6	13.6
8114	Personal & household goods repair & maintenance .....	544	155 620	49 611	11 553	2 241	29.8	5.6
81141	Home & garden equipment & appliance repair & maintenance .....	149	74 093	22 266	5 364	965	24.1	6.6
811411	Home & garden equipment repair & maintenance .....	50	9 961	2 155	466	141	55.6	5.6
811412	Appliance repair & maintenance .....	99	64 132	20 111	4 898	824	19.2	6.8
81142	Reupholstery & furniture repair .....	144	31 204	11 257	2 549	547	32.2	2.6
811420	Reupholstery & furniture repair .....	144	31 204	11 257	2 549	547	32.2	2.6
81143	Footwear & leather goods repair .....	50	D	D	D	c	D	D
811430	Footwear & leather goods repair .....	50	D	D	D	c	D	D
81149	Other personal & household goods repair & maintenance .....	201	D	D	D	f	D	D
811490	Other personal & household goods repair & maintenance .....	201	D	D	D	f	D	D
8114901	Watch, clock, & jewelry repair .....	32	5 385	1 523	378	84	45.1	1.6
8114902	Boat repair .....	11	D	D	D	b	D	D
8114903	Welding repair .....	49	D	D	D	c	D	D
8114904	Garment repair & alteration services .....	46	D	D	D	b	D	D
8114909	All other repair & related services .....	63	D	D	D	c	D	D

See footnotes at end of table.

Table 2a. **Summary Statistics for Firms Subject to Federal Income Tax for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>WASHINGTON—BALTIMORE, DC—MD—VA—WV CMSA—Con.</b>								
<b>Washington, DC—MD—VA—WV PMSA—Con.</b>								
<b>81</b>	<b>Other services (except public administration)—Con.</b>							
812	Personal & laundry services .....	4 032	1 475 202	498 404	114 947	29 143	14.8	14.2
8121	Personal care services .....	1 897	427 801	212 499	47 814	12 828	21.5	19.1
81211	Hair, nail, & skin care services .....	1 673	388 133	201 669	45 157	11 881	21.4	20.5
812111	Barber shops .....	88	14 231	7 286	1 770	384	21.0	5.3
812112	Beauty shops .....	1 451	357 180	187 460	41 914	10 960	20.4	21.6
812113	Nail salons .....	134	16 722	6 923	1 473	537	44.4	8.4
81219	Other personal care services .....	224	39 668	10 830	2 657	947	21.8	5.2
812191	Diet & weight reducing services .....	93	19 578	5 091	1 433	434	11.4	5.6
812199	Other personal care services .....	131	20 090	5 739	1 224	513	32.0	4.9
8122	Death care services .....	183	178 228	53 848	12 647	2 461	8.6	6.8
81221	Funeral homes & funeral services .....	121	126 443	34 986	8 112	1 260	10.2	4.7
812210	Funeral homes & funeral services .....	121	126 443	34 986	8 112	1 260	10.2	4.7
8122101	Funeral homes .....	118	D	D	D	g	D	D
81222	Cemeteries & crematories .....	62	51 785	18 862	4 535	1 201	4.8	11.8
812220	Cemeteries & crematories .....	62	51 785	18 862	4 535	1 201	4.8	11.8
8123	Drycleaning & laundry services .....	1 054	404 665	128 916	30 467	7 845	22.7	4.4
81231	Coin-operated laundries & drycleaners .....	183	63 767	10 150	2 294	705	16.6	3.5
812310	Coin-operated laundries & drycleaners .....	183	63 767	10 150	2 294	705	16.6	3.5
8123101	Coin-operated laundry routes .....	12	D	D	D	c	D	D
8123102	Coin-operated laundries & drycleaning stores .....	171	D	D	D	f	D	D
81232	Drycleaning & laundry services (except coin-operated) .....	833	211 296	70 072	16 498	4 877	36.9	6.8
812320	Drycleaning & laundry services (except coin-operated) .....	833	211 296	70 072	16 498	4 877	36.9	6.8
8123201	Laundries, family & commercial .....	28	D	D	D	f	D	D
8123202	Drycleaning plants .....	654	160 266	53 176	12 426	3 675	37.6	6.9
8123203	Garment pressing & agents for laundries .....	148	D	D	D	b	D	D
8123204	All other laundry & garment services .....	3	D	D	D	f	D	D
81233	Linen & uniform supply .....	38	129 602	48 694	11 675	2 263	2.5	1.0
812331	Linen supply .....	20	56 641	24 580	5 846	1 198	2.2	2.1
8123311	Linen supply (except diaper service) .....	18	D	D	D	g	D	D
812332	Industrial launderers .....	18	72 961	24 114	5 829	1 065	2.7	.1
8129	Other personal services .....	898	464 508	103 141	24 019	6 009	4.0	21.1
81292	Photofinishing .....	163	178 424	49 756	11 202	2 143	6.3	12.1
812921	Photofinishing laboratories (except one-hour) .....	61	133 603	40 090	9 014	1 549	5.0	3.1
812922	One-hour photofinishing .....	102	44 821	9 666	2 188	594	10.1	38.8
81293	Parking lots & garages .....	657	241 375	40 025	9 745	3 148	.4	28.9
812930	Parking lots & garages .....	657	241 375	40 025	9 745	3 148	.4	28.9
81299	All other personal services .....	78	44 709	13 360	3 072	718	14.8	14.6
812990	All other personal services .....	78	44 709	13 360	3 072	718	14.8	14.6
8129901	Bail bonding .....	8	D	D	D	a	D	D
8129902	Dating services .....	7	D	D	D	b	D	D
8129909	All other miscellaneous personal services .....	54	D	D	D	f	D	D
<b>AREA OUTSIDE MARYLAND METROPOLITAN AREAS</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>591</b>	<b>187 129</b>	<b>55 117</b>	<b>12 469</b>	<b>3 185</b>	<b>30.1</b>	<b>7.9</b>
811	Repair & maintenance .....	324	131 202	35 539	8 236	1 694	29.8	6.0
8111	Automotive repair & maintenance .....	214	85 975	22 436	5 426	1 109	24.9	6.2
81111	Automotive mechanical & electrical repair & maintenance .....	137	D	D	D	f	D	D
811111	General automotive repair .....	115	38 524	8 323	1 965	428	31.8	5.9
811113	Automotive transmission repair .....	12	D	D	D	b	D	D
811118	Other automotive mechanical & electrical repair & maintenance .....	6	D	D	D	b	D	D
8111183	Electrical repair shops, motor vehicle .....	1	D	D	D	a	D	D
81112	Automotive body, paint, interior, & glass repair .....	48	D	D	D	e	D	D
811121	Automotive body, paint, & interior repair & maintenance .....	41	D	D	D	e	D	D
8111211	Paint or body repair shops .....	37	24 616	7 483	1 902	288	14.8	6.8
811122	Automotive glass replacement shops .....	7	D	D	D	b	D	D
81119	Other automotive repair & maintenance .....	29	D	D	D	c	D	D
811191	Automotive oil change & lubrication shops .....	8	D	D	D	b	D	D
811192	Carwashes .....	21	D	D	D	c	D	D
8112	Electronic & precision equipment repair & maintenance .....	20	D	D	D	b	D	D
81121	Electronic & precision equipment repair & maintenance .....	20	D	D	D	b	D	D
811211	Consumer electronics repair & maintenance .....	5	D	D	D	a	D	D
811213	Communication equipment repair & maintenance .....	4	D	D	D	a	D	D
8113	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	30	17 925	5 818	1 240	255	27.9	1.2
81131	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	30	17 925	5 818	1 240	255	27.9	1.2
811310	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	30	17 925	5 818	1 240	255	27.9	1.2
8114	Personal & household goods repair & maintenance .....	60	D	D	D	c	D	D
81141	Home & garden equipment & appliance repair & maintenance .....	20	D	D	D	b	D	D
811411	Home & garden equipment repair & maintenance .....	6	D	D	D	a	D	D
81142	Reupholstery & furniture repair .....	7	D	D	D	a	D	D
811420	Reupholstery & furniture repair .....	7	D	D	D	a	D	D
81149	Other personal & household goods repair & maintenance .....	31	D	D	D	c	D	D
811490	Other personal & household goods repair & maintenance .....	31	D	D	D	c	D	D
8114902	Boat repair .....	16	D	D	D	b	D	D
8114909	All other repair & related services .....	7	D	D	D	b	D	D

See footnotes at end of table.

**Table 2a. Summary Statistics for Firms Subject to Federal Income Tax for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>AREA OUTSIDE MARYLAND METROPOLITAN AREAS—Con.</b>								
<b>81</b>	<b>Other services (except public administration)—Con.</b>							
812	Personal & laundry services . . . . .	267	55 927	19 578	4 233	1 491	30.7	12.4
8121	Personal care services . . . . .	170	D	D	D	f	D	D
81211	Hair, nail, & skin care services . . . . .	159	D	D	D	f	D	D
812112	Beauty shops . . . . .	151	D	D	D	f	D	D
81219	Other personal care services . . . . .	11	1 355	317	43	92	23.2	41.3
812199	Other personal care services . . . . .	7	885	202	13	10	32.2	63.3
8122	Death care services . . . . .	40	D	D	D	c	D	D
81221	Funeral homes & funeral services . . . . .	26	12 064	3 015	566	158	52.6	15.4
812210	Funeral homes & funeral services . . . . .	26	12 064	3 015	566	158	52.6	15.4
8122101	Funeral homes . . . . .	25	D	D	D	c	D	D
81222	Cemeteries & crematories . . . . .	14	D	D	D	b	D	D
812220	Cemeteries & crematories . . . . .	14	D	D	D	b	D	D
8123	Drycleaning & laundry services . . . . .	44	D	D	D	e	D	D
81231	Coin-operated laundries & drycleaners . . . . .	20	D	D	D	b	D	D
812310	Coin-operated laundries & drycleaners . . . . .	20	D	D	D	b	D	D
8123102	Coin-operated laundries & drycleaning stores . . . . .	20	D	D	D	b	D	D
81232	Drycleaning & laundry services (except coin-operated) . . . . .	21	D	D	D	c	D	D
812320	Drycleaning & laundry services (except coin-operated) . . . . .	21	D	D	D	c	D	D
8123202	Drycleaning plants . . . . .	18	D	D	D	c	D	D
81233	Linen & uniform supply . . . . .	3	D	D	D	b	D	D
812331	Linen supply . . . . .	1	D	D	D	b	D	D
8129	Other personal services . . . . .	13	D	D	D	b	D	D
81292	Photofinishing . . . . .	7	D	D	D	a	D	D
812922	One-hour photofinishing . . . . .	7	D	D	D	a	D	D

<sup>1</sup>Includes receipts information obtained from administrative records of other Federal agencies.  
<sup>2</sup>Includes receipts information which was imputed based on historic company ratios or administrative records, or on industry averages.

**Table 2b. Summary Statistics for Firms Exempt From Federal Income Tax for Metropolitan Areas: 1997**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Revenue (\$1,000)	Expenses (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of revenue—	
								From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>CUMBERLAND, MD—WV MSA</b>									
<b>81</b>	<b>Other services (except public administration) . . . . .</b>	<b>51</b>	<b>11 157</b>	<b>8 878</b>	<b>2 128</b>	<b>480</b>	<b>190</b>	<b>46.6</b>	<b>10.7</b>
813	Religious/grantmaking/civic/professional & similar org . . . . .	51	11 157	8 878	2 128	480	190	46.6	10.7
8134	Civic & social organizations . . . . .	36	6 439	5 704	1 256	293	140	61.5	17.5
81341	Civic & social organizations . . . . .	36	6 439	5 704	1 256	293	140	61.5	17.5
813410	Civic & social organizations . . . . .	36	6 439	5 704	1 256	293	140	61.5	17.5
8134101	Civic & social organizations, with restaurants & bars . . . . .	25	5 618	5 291	1 189	278	130	58.1	18.0

See footnotes at end of table.



Table 2b. **Summary Statistics for Firms Exempt From Federal Income Tax for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E.]

NAICS code	Geographic area and kind of business	Establishments (number)	Revenue (\$1,000)	Expenses (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of revenue—	
								From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>PHILADELPHIA–WILMINGTON–ATLANTIC CITY, PA–NJ–DE–MD CMSA</b>									
<b>81</b>	<b>Other services (except public administration) .</b>	<b>1 913</b>	<b>2 139 450</b>	<b>1 055 597</b>	<b>353 880</b>	<b>81 011</b>	<b>16 300</b>	<b>25.4</b>	<b>7.7</b>
813	Religious/grantmaking/civic/professional & similar org . . . . .	1 913	2 139 450	1 055 597	353 880	81 011	16 300	25.4	7.7
8132	Grantmaking & giving services . . . . .	253	1 175 819	166 974	74 142	16 997	2 511	29.3	3.2
81321	Grantmaking & giving services . . . . .	253	1 175 819	166 974	74 142	16 997	2 511	29.3	3.2
813211	Grantmaking foundations . . . . .	119	818 538	59 375	22 532	4 955	585	36.5	2.3
813212	Voluntary health organizations . . . . .	82	156 678	66 137	31 175	7 397	1 304	9.5	10.2
813219	Other grantmaking & giving services . . . . .	52	200 603	41 462	20 435	4 645	622	15.3	1.5
8133	Social advocacy organizations . . . . .	245	D	D	D	D	h	D	D
81331	Social advocacy organizations . . . . .	245	D	D	D	D	h	D	D
813311	Human rights organizations . . . . .	58	D	D	D	D	f	D	D
813312	Environment, conservation, & wildlife organizations . . . . .	65	38 028	35 396	12 091	2 782	631	42.5	4.3
813319	Other social advocacy organizations . . . . .	122	D	D	D	D	g	D	D
8134	Civic & social organizations . . . . .	573	183 401	163 571	56 753	13 250	5 460	20.6	19.2
81341	Civic & social organizations . . . . .	573	183 401	163 571	56 753	13 250	5 460	20.6	19.2
813410	Civic & social organizations . . . . .	573	183 401	163 571	56 753	13 250	5 460	20.6	19.2
8134101	Civic & social organizations, with restaurants & bars . . . . .	299	74 722	69 833	20 437	4 933	1 814	28.6	30.0
8134102	Civic & social organizations, without restaurants & bars . . . . .	274	108 679	93 738	36 316	8 317	3 646	15.1	11.7
8139	Business/professional/labor/political/& similar organizations . . . . .	842	D	D	D	D	i	D	D
81391	Business associations . . . . .	220	110 151	103 755	37 252	8 835	1 092	23.2	10.6
813910	Business associations . . . . .	220	110 151	103 755	37 252	8 835	1 092	23.2	10.6
81392	Professional organizations . . . . .	171	D	D	D	D	g	D	D
813920	Professional organizations . . . . .	171	D	D	D	D	g	D	D
81399	Other similar organizations (exc bus, prof, labor, & political) . . . . .	451	243 418	225 835	55 626	12 654	2 511	13.5	22.4
813990	Other similar organizations (exc bus, prof, labor, & political) . . . . .	451	243 418	225 835	55 626	12 654	2 511	13.5	22.4
<b>Atlantic–Cape May, NJ PMSA</b>									
<b>81</b>	<b>Other services (except public administration) .</b>	<b>184</b>	<b>76 538</b>	<b>61 393</b>	<b>16 344</b>	<b>3 367</b>	<b>785</b>	<b>25.4</b>	<b>19.3</b>
813	Religious/grantmaking/civic/professional & similar org . . . . .	184	76 538	61 393	16 344	3 367	785	25.4	19.3
8132	Grantmaking & giving services . . . . .	6	12 892	3 628	1 830	440	50	24.3	.6
81321	Grantmaking & giving services . . . . .	6	12 892	3 628	1 830	440	50	24.3	.6
8133	Social advocacy organizations . . . . .	10	D	D	D	D	b	D	D
81331	Social advocacy organizations . . . . .	10	D	D	D	D	b	D	D
813319	Other social advocacy organizations . . . . .	4	D	D	D	D	b	D	D
8134	Civic & social organizations . . . . .	14	D	D	D	D	c	D	D
81341	Civic & social organizations . . . . .	14	D	D	D	D	c	D	D
813410	Civic & social organizations . . . . .	14	D	D	D	D	c	D	D
8134102	Civic & social organizations, without restaurants & bars . . . . .	3	D	D	D	D	b	D	D
8139	Business/professional/labor/political/& similar organizations . . . . .	154	D	D	D	D	f	D	D
81391	Business associations . . . . .	20	7 712	7 399	1 396	318	66	55.5	17.1
813910	Business associations . . . . .	20	7 712	7 399	1 396	318	66	55.5	17.1
81399	Other similar organizations (exc bus, prof, labor, & political) . . . . .	123	D	D	D	D	e	D	D
813990	Other similar organizations (exc bus, prof, labor, & political) . . . . .	123	D	D	D	D	e	D	D
<b>Philadelphia, PA–NJ PMSA</b>									
<b>81</b>	<b>Other services (except public administration) .</b>	<b>1 455</b>	<b>1 710 938</b>	<b>866 901</b>	<b>293 957</b>	<b>67 427</b>	<b>12 887</b>	<b>17.9</b>	<b>7.8</b>
813	Religious/grantmaking/civic/professional & similar org . . . . .	1 455	1 710 938	866 901	293 957	67 427	12 887	17.9	7.8
8132	Grantmaking & giving services . . . . .	200	911 098	130 733	61 490	14 027	2 017	15.7	3.9
81321	Grantmaking & giving services . . . . .	200	911 098	130 733	61 490	14 027	2 017	15.7	3.9
813211	Grantmaking foundations . . . . .	97	603 207	46 191	20 772	4 570	539	17.9	2.9
813212	Voluntary health organizations . . . . .	64	141 003	52 787	25 013	5 925	1 063	9.2	10.5
813219	Other grantmaking & giving services . . . . .	39	166 888	31 755	15 705	3 532	415	13.4	1.5
8133	Social advocacy organizations . . . . .	198	195 304	182 841	64 549	14 294	2 907	16.2	8.8
81331	Social advocacy organizations . . . . .	198	195 304	182 841	64 549	14 294	2 907	16.2	8.8
813311	Human rights organizations . . . . .	50	75 004	73 149	20 167	4 970	821	5.2	4.6
813312	Environment, conservation, & wildlife organizations . . . . .	45	30 248	28 374	9 917	2 272	493	44.4	3.9
813319	Other social advocacy organizations . . . . .	103	90 052	81 318	34 465	7 052	1 593	15.8	14.0
8134	Civic & social organizations . . . . .	472	144 140	126 102	41 424	9 797	3 874	21.3	20.0
81341	Civic & social organizations . . . . .	472	144 140	126 102	41 424	9 797	3 874	21.3	20.0
813410	Civic & social organizations . . . . .	472	144 140	126 102	41 424	9 797	3 874	21.3	20.0
8134101	Civic & social organizations, with restaurants & bars . . . . .	245	60 179	56 406	16 008	3 891	1 485	27.2	31.6
8134102	Civic & social organizations, without restaurants & bars . . . . .	227	83 961	69 696	25 416	5 906	2 389	17.0	11.8

See footnotes at end of table.

Table 2b. **Summary Statistics for Firms Exempt From Federal Income Tax for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Revenue (\$1,000)	Expenses (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of revenue—	
								From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>PHILADELPHIA–WILMINGTON–ATLANTIC CITY, PA–NJ–DE–MD CMSA—Con.</b>									
<b>Philadelphia, PA–NJ PMSA—Con.</b>									
<b>81</b>	<b>Other services (except public administration) —Con.</b>								
813	Religious/grantmaking/civic/professional & similar org—Con.								
8139	Business/professional/labor/political/& similar organizations .....	585	460 396	427 225	126 494	29 309	4 089	22.0	11.5
81391	Business associations .....	162	78 118	72 974	28 532	6 713	825	21.8	12.1
813910	Business associations .....	162	78 118	72 974	28 532	6 713	825	21.8	12.1
81392	Professional organizations .....	134	195 008	181 971	55 388	12 667	1 351	29.4	2.8
813920	Professional organizations .....	134	195 008	181 971	55 388	12 667	1 351	29.4	2.8
81399	Other similar organizations (exc bus, prof, labor, & political) .....	289	187 270	172 280	42 574	9 929	1 913	14.3	20.3
813990	Other similar organizations (exc bus, prof, labor, & political) .....	289	187 270	172 280	42 574	9 929	1 913	14.3	20.3
<b>Vineland–Millville–Bridgeton, NJ PMSA</b>									
<b>81</b>	<b>Other services (except public administration) .</b>	<b>40</b>	<b>8 694</b>	<b>6 634</b>	<b>2 172</b>	<b>489</b>	<b>158</b>	<b>29.0</b>	<b>17.3</b>
813	Religious/grantmaking/civic/professional & similar org .....	40	8 694	6 634	2 172	489	158	29.0	17.3
8134	Civic & social organizations .....	13	D	D	D	D	b	D	D
81341	Civic & social organizations .....	13	D	D	D	D	b	D	D
813410	Civic & social organizations .....	13	D	D	D	D	b	D	D
<b>Wilmington–Newark, DE–MD PMSA</b>									
<b>81</b>	<b>Other services (except public administration) .</b>	<b>234</b>	<b>343 280</b>	<b>120 669</b>	<b>41 407</b>	<b>9 728</b>	<b>2 470</b>	<b>62.7</b>	<b>3.9</b>
813	Religious/grantmaking/civic/professional & similar org .....	234	343 280	120 669	41 407	9 728	2 470	62.7	3.9
8132	Grantmaking & giving services .....	42	249 306	31 757	10 511	2 449	431	78.9	1.2
81321	Grantmaking & giving services .....	42	249 306	31 757	10 511	2 449	431	78.9	1.2
813211	Grantmaking foundations .....	19	D	D	D	D	b	D	D
813212	Voluntary health organizations .....	15	D	D	D	D	c	D	D
813219	Other grantmaking & giving services .....	8	D	D	D	D	c	D	D
8133	Social advocacy organizations .....	31	8 237	7 248	2 907	732	155	35.2	6.7
81331	Social advocacy organizations .....	31	8 237	7 248	2 907	732	155	35.2	6.7
813312	Environment, conservation, & wildlife organizations .	11	D	D	D	D	b	D	D
8134	Civic & social organizations .....	74	33 124	31 603	13 163	2 968	1 377	17.4	15.2
81341	Civic & social organizations .....	74	33 124	31 603	13 163	2 968	1 377	17.4	15.2
813410	Civic & social organizations .....	74	33 124	31 603	13 163	2 968	1 377	17.4	15.2
8134101	Civic & social organizations, with restaurants & bars .....	35	11 921	11 072	4 013	965	289	32.3	19.2
8134102	Civic & social organizations, without restaurants & bars .....	39	21 203	20 531	9 150	2 003	1 088	9.0	13.0
8139	Business/professional/labor/political/& similar organizations .....	87	52 613	50 061	14 826	3 579	507	18.5	9.0
81391	Business associations .....	32	23 369	22 459	7 015	1 722	186	16.7	2.2
813910	Business associations .....	32	23 369	22 459	7 015	1 722	186	16.7	2.2
81392	Professional organizations .....	21	17 365	16 339	4 564	1 146	157	21.2	2.6
813920	Professional organizations .....	21	17 365	16 339	4 564	1 146	157	21.2	2.6
81399	Other similar organizations (exc bus, prof, labor, & political) .....	34	11 879	11 263	3 247	711	164	18.0	31.8
813990	Other similar organizations (exc bus, prof, labor, & political) .....	34	11 879	11 263	3 247	711	164	18.0	31.8
<b>WASHINGTON–BALTIMORE, DC–MD–VA–WV CMSA</b>									
<b>81</b>	<b>Other services (except public administration) .</b>	<b>4 817</b>	<b>12 640 164</b>	<b>9 560 948</b>	<b>2 735 063</b>	<b>666 935</b>	<b>72 031</b>	<b>11.5</b>	<b>4.6</b>
813	Religious/grantmaking/civic/professional & similar org .....	4 817	12 640 164	9 560 948	2 735 063	666 935	72 031	11.5	4.6
8132	Grantmaking & giving services .....	594	3 486 041	1 158 583	310 392	75 135	8 315	15.6	2.2
81321	Grantmaking & giving services .....	594	3 486 041	1 158 583	310 392	75 135	8 315	15.6	2.2
813211	Grantmaking foundations .....	300	D	D	D	D	h	D	D
813212	Voluntary health organizations .....	160	D	D	D	D	h	D	D
813219	Other grantmaking & giving services .....	134	D	D	D	D	g	D	D
8133	Social advocacy organizations .....	727	1 717 260	1 549 666	404 222	95 868	11 296	10.2	3.4
81331	Social advocacy organizations .....	727	1 717 260	1 549 666	404 222	95 868	11 296	10.2	3.4
813311	Human rights organizations .....	171	547 178	513 847	122 626	30 103	3 236	4.8	1.9
813312	Environment, conservation, & wildlife organizations .	201	470 777	411 656	100 747	25 783	3 062	6.0	5.9
813319	Other social advocacy organizations .....	355	699 305	624 163	180 849	39 982	4 998	17.3	3.0
8134	Civic & social organizations .....	772	639 765	542 704	169 518	41 680	9 342	14.8	8.7
81341	Civic & social organizations .....	772	639 765	542 704	169 518	41 680	9 342	14.8	8.7
813410	Civic & social organizations .....	772	639 765	542 704	169 518	41 680	9 342	14.8	8.7
8134101	Civic & social organizations, with restaurants & bars .....	348	248 368	206 870	70 195	16 602	4 895	17.1	12.4
8134102	Civic & social organizations, without restaurants & bars .....	424	391 397	335 834	99 323	25 078	4 447	13.3	6.4

See footnotes at end of table.

Table 2b. **Summary Statistics for Firms Exempt From Federal Income Tax for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Revenue (\$1,000)	Expenses (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of revenue—	
								From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>WASHINGTON—BALTIMORE, DC—MD—VA—WV CMSA—Con.</b>									
<b>81</b>	<b>Other services (except public administration) —Con.</b>								
813	Religious/grantmaking/civic/professional & similar org—Con.								
8139	Business/professional/labor/political/& similar organizations .....	2 724	6 797 098	6 309 995	1 850 931	454 252	43 078	9.5	5.8
81391	Business associations.....	1 116	4 121 178	3 788 255	1 189 559	293 885	24 017	10.0	4.1
813910	Business associations.....	1 116	4 121 178	3 788 255	1 189 559	293 885	24 017	10.0	4.1
81392	Professional organizations .....	730	2 084 926	1 967 865	538 339	131 525	13 180	8.5	4.0
813920	Professional organizations .....	730	2 084 926	1 967 865	538 339	131 525	13 180	8.5	4.0
81399	Other similar organizations (exc bus, prof, labor, & political) .....	878	590 994	553 875	123 033	28 842	5 881	9.3	23.9
813990	Other similar organizations (exc bus, prof, labor, & political) .....	878	590 994	553 875	123 033	28 842	5 881	9.3	23.9
<b>Baltimore, MD PMSA</b>									
<b>81</b>	<b>Other services (except public administration) .</b>	<b>809</b>	<b>1 136 870</b>	<b>618 328</b>	<b>184 497</b>	<b>43 716</b>	<b>8 126</b>	<b>14.2</b>	<b>6.3</b>
813	Religious/grantmaking/civic/professional & similar org .....	809	1 136 870	618 328	184 497	43 716	8 126	14.2	6.3
8132	Grantmaking & giving services .....	130	691 794	235 018	60 389	14 691	1 770	10.0	3.5
81321	Grantmaking & giving services .....	130	691 794	235 018	60 389	14 691	1 770	10.0	3.5
813211	Grantmaking foundations .....	59	433 293	85 387	21 128	4 844	508	13.1	1.1
813212	Voluntary health organizations .....	48	125 921	108 413	22 057	5 866	785	6.8	12.4
813219	Other grantmaking & giving services .....	23	132 580	41 218	17 204	3 981	477	2.7	3.1
8133	Social advocacy organizations .....	113	127 599	97 118	37 411	7 664	1 360	18.5	4.4
81331	Social advocacy organizations .....	113	127 599	97 118	37 411	7 664	1 360	18.5	4.4
813311	Human rights organizations .....	17	37 703	32 416	8 754	2 183	270	2.5	4.5
813312	Environment, conservation, & wildlife organizations .....	36	D	D	D	D	e	D	D
813319	Other social advocacy organizations .....	60	D	D	D	D	f	D	D
8134	Civic & social organizations .....	239	105 530	91 812	29 156	7 532	2 447	23.2	9.6
81341	Civic & social organizations .....	239	105 530	91 812	29 156	7 532	2 447	23.2	9.6
813410	Civic & social organizations .....	239	105 530	91 812	29 156	7 532	2 447	23.2	9.6
8134101	Civic & social organizations, with restaurants & bars .....	113	42 817	40 611	11 788	2 660	1 309	31.1	11.0
8134102	Civic & social organizations, without restaurants & bars .....	126	62 713	51 201	17 368	4 872	1 138	17.8	8.6
8139	Business/professional/labor/political/& similar organizations .....	327	211 947	194 380	57 541	13 829	2 549	20.7	14.7
81391	Business associations .....	116	97 011	87 855	27 144	6 544	1 184	16.7	17.3
813910	Business associations .....	116	97 011	87 855	27 144	6 544	1 184	16.7	17.3
81392	Professional organizations .....	90	72 963	64 890	19 308	4 689	637	24.7	5.4
813920	Professional organizations .....	90	72 963	64 890	19 308	4 689	637	24.7	5.4
81399	Other similar organizations (exc bus, prof, labor, & political) .....	121	41 973	41 635	11 089	2 596	728	22.8	24.6
813990	Other similar organizations (exc bus, prof, labor, & political) .....	121	41 973	41 635	11 089	2 596	728	22.8	24.6
<b>Hagerstown, MD PMSA</b>									
<b>81</b>	<b>Other services (except public administration) .</b>	<b>50</b>	<b>21 237</b>	<b>18 406</b>	<b>6 205</b>	<b>1 372</b>	<b>457</b>	<b>10.4</b>	<b>5.0</b>
813	Religious/grantmaking/civic/professional & similar org .....	50	21 237	18 406	6 205	1 372	457	10.4	5.0
8134	Civic & social organizations .....	24	10 729	10 643	3 394	733	325	5.7	1.6
81341	Civic & social organizations .....	24	10 729	10 643	3 394	733	325	5.7	1.6
813410	Civic & social organizations .....	24	10 729	10 643	3 394	733	325	5.7	1.6
8134101	Civic & social organizations, with restaurants & bars .....	17	8 817	8 879	2 827	608	274	3.3	1.3
8134102	Civic & social organizations, without restaurants & bars .....	7	1 912	1 764	567	125	51	16.8	3.3
8139	Business/professional/labor/political/& similar organizations .....	16	5 275	5 152	2 055	467	101	17.0	16.9

See footnotes at end of table.

**Table 2b. Summary Statistics for Firms Exempt From Federal Income Tax for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Revenue (\$1,000)	Expenses (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of revenue—	
								From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>WASHINGTON—BALTIMORE, DC—MD—VA—WV CMSA—Con.</b>									
<b>Washington, DC—MD—VA—WV PMSA</b>									
<b>81</b>	<b>Other services (except public administration) . . . . .</b>	<b>3 958</b>	<b>11 482 057</b>	<b>8 924 214</b>	<b>2 544 361</b>	<b>621 847</b>	<b>63 448</b>	<b>11.3</b>	<b>4.5</b>
813	Religious/grantmaking/civic/professional & similar org . . . . .	3 958	11 482 057	8 924 214	2 544 361	621 847	63 448	11.3	4.5
8132	Grantmaking & giving services . . . . .	459	2 789 760	921 734	249 596	60 352	6 531	17.0	1.9
81321	Grantmaking & giving services . . . . .	459	2 789 760	921 734	249 596	60 352	6 531	17.0	1.9
813211	Grantmaking foundations . . . . .	240	1 141 404	372 140	89 113	20 566	2 151	34.3	2.6
813212	Voluntary health organizations . . . . .	110	367 793	298 467	89 811	21 201	2 496	6.4	3.8
813219	Other grantmaking & giving services . . . . .	109	1 280 563	251 127	70 672	18 585	1 884	4.7	.7
8133	Social advocacy organizations . . . . .	609	1 588 915	1 451 768	366 462	88 124	9 919	9.5	3.4
81331	Social advocacy organizations . . . . .	609	1 588 915	1 451 768	366 462	88 124	9 919	9.5	3.4
813311	Human rights organizations . . . . .	154	509 475	481 431	113 872	27 920	2 966	5.0	1.7
813312	Environment, conservation, & wildlife organizations . . . . .	163	440 988	392 225	92 001	23 842	2 694	5.3	6.0
813319	Other social advocacy organizations . . . . .	292	638 452	578 112	160 589	36 362	4 259	16.0	2.8
8134	Civic & social organizations . . . . .	509	523 506	440 249	136 968	33 415	6 570	13.2	8.7
81341	Civic & social organizations . . . . .	509	523 506	440 249	136 968	33 415	6 570	13.2	8.7
813410	Civic & social organizations . . . . .	509	523 506	440 249	136 968	33 415	6 570	13.2	8.7
8134101	Civic & social organizations, with restaurants & bars . . . . .	218	196 734	157 380	55 580	13 334	3 312	14.7	13.2
8134102	Civic & social organizations, without restaurants & bars . . . . .	291	326 772	282 869	81 388	20 081	3 258	12.4	6.0
8139	Business/professional/labor/political/& similar organizations . . . . .	2 381	6 579 876	6 110 463	1 791 335	439 956	40 428	9.1	5.5
81391	Business associations . . . . .	995	4 023 753	3 700 067	1 162 289	287 310	22 826	9.8	3.7
813910	Business associations . . . . .	995	4 023 753	3 700 067	1 162 289	287 310	22 826	9.8	3.7
81392	Professional organizations . . . . .	636	2 009 512	1 900 612	517 553	126 510	12 462	7.9	3.9
813920	Professional organizations . . . . .	636	2 009 512	1 900 612	517 553	126 510	12 462	7.9	3.9
81399	Other similar organizations (exc bus, prof, labor, & political) . . . . .	750	546 611	509 784	111 493	26 136	5 140	8.2	23.8
813990	Other similar organizations (exc bus, prof, labor, & political) . . . . .	750	546 611	509 784	111 493	26 136	5 140	8.2	23.8
<b>AREA OUTSIDE MARYLAND METROPOLITAN AREAS</b>									
<b>81</b>	<b>Other services (except public administration) . . . . .</b>	<b>220</b>	<b>80 746</b>	<b>61 036</b>	<b>17 894</b>	<b>3 975</b>	<b>1 127</b>	<b>21.9</b>	<b>15.9</b>
813	Religious/grantmaking/civic/professional & similar org . . . . .	220	80 746	61 036	17 894	3 975	1 127	21.9	15.9
8132	Grantmaking & giving services . . . . .	26	20 351	5 436	1 568	371	83	19.5	7.5
81321	Grantmaking & giving services . . . . .	26	20 351	5 436	1 568	371	83	19.5	7.5
8134	Civic & social organizations . . . . .	76	15 555	13 812	3 420	719	405	43.5	19.6
81341	Civic & social organizations . . . . .	76	15 555	13 812	3 420	719	405	43.5	19.6
813410	Civic & social organizations . . . . .	76	15 555	13 812	3 420	719	405	43.5	19.6
8134101	Civic & social organizations, with restaurants & bars . . . . .	56	9 849	8 905	1 919	451	296	55.9	21.7
8134102	Civic & social organizations, without restaurants & bars . . . . .	20	5 706	4 907	1 501	268	109	22.2	16.1
8139	Business/professional/labor/political/& similar organizations . . . . .	103	D	D	D	D	f	D	D
81391	Business associations . . . . .	24	D	D	D	D	b	D	D
813910	Business associations . . . . .	24	D	D	D	D	b	D	D
81392	Professional organizations . . . . .	13	D	D	D	D	c	D	D
813920	Professional organizations . . . . .	13	D	D	D	D	c	D	D
81399	Other similar organizations (exc bus, prof, labor, & political) . . . . .	66	D	D	D	D	e	D	D
813990	Other similar organizations (exc bus, prof, labor, & political) . . . . .	66	D	D	D	D	e	D	D

<sup>1</sup>Includes revenue information obtained from administrative records of other Federal agencies.

<sup>2</sup>Includes revenue information which was imputed based on historic company ratios or administrative records, or on industry averages.

**Table 3. Summary Statistics for Firms Subject to Federal Income Tax for Counties: 1997**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D.]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>ALLEGANY COUNTY, MD</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>135</b>	<b>39 173</b>	<b>11 696</b>	<b>2 738</b>	<b>790</b>	<b>38.3</b>	<b>5.3</b>
811	Repair & maintenance .....	59	22 011	5 802	1 382	310	45.9	1.4
8111	Automotive repair & maintenance .....	44	13 957	3 119	741	184	44.6	2.2
81111	Automotive mechanical & electrical repair & maintenance .....	30	D	D	D	b	D	D
811111	General automotive repair .....	22	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair .....	8	D	D	D	b	D	D
811121	Automotive body, paint, & interior repair & maintenance .....	7	D	D	D	b	D	D
8111211	Paint or body repair shops .....	6	D	D	D	b	D	D
8112	Electronic & precision equipment repair & maintenance .....	2	D	D	D	a	D	D
81121	Electronic & precision equipment repair & maintenance .....	2	D	D	D	a	D	D
8114	Personal & household goods repair & maintenance .....	9	D	D	D	b	D	D
81141	Home & garden equipment & appliance repair & maintenance .....	6	D	D	D	b	D	D
81149	Other personal & household goods repair & maintenance .....	3	D	D	D	a	D	D
811490	Other personal & household goods repair & maintenance .....	3	D	D	D	a	D	D
812	Personal & laundry services .....	76	17 162	5 894	1 356	480	28.5	10.2
8121	Personal care services .....	49	D	D	D	c	D	D
81211	Hair, nail, & skin care services .....	48	D	D	D	c	D	D
812112	Beauty shops .....	47	D	D	D	c	D	D
8122	Death care services .....	18	5 059	1 576	381	118	26.9	6.9
81221	Funeral homes & funeral services .....	10	D	D	D	b	D	D
812210	Funeral homes & funeral services .....	10	D	D	D	b	D	D
8122101	Funeral homes .....	10	D	D	D	b	D	D
8123	Drycleaning & laundry services .....	7	D	D	D	c	D	D
81233	Linen & uniform supply .....	2	D	D	D	b	D	D
8129	Other personal services .....	2	D	D	D	b	D	D
81292	Photofinishing .....	2	D	D	D	b	D	D
<b>ANNE ARUNDEL COUNTY, MD</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>771</b>	<b>360 163</b>	<b>103 304</b>	<b>23 550</b>	<b>5 428</b>	<b>19.6</b>	<b>8.2</b>
811	Repair & maintenance .....	446	209 326	64 619	15 050	2 690	25.3	6.6
8111	Automotive repair & maintenance .....	290	132 038	40 249	9 437	1 769	19.6	6.6
81111	Automotive mechanical & electrical repair & maintenance .....	174	70 312	21 007	5 069	775	21.2	2.9
811111	General automotive repair .....	134	49 407	14 432	3 336	522	25.9	2.3
811112	Automotive exhaust system repair .....	14	7 386	2 013	480	81	2.7	9.5
811113	Automotive transmission repair .....	10	9 136	3 039	761	103	9.2	—
811118	Other automotive mechanical & electrical repair & maintenance .....	16	4 383	1 523	492	69	24.5	4.4
8111181	Carburetor repair shops .....	5	2 322	704	307	36	—	—
81112	Automotive body, paint, interior, & glass repair .....	72	44 986	13 884	3 081	509	15.4	9.0
811121	Automotive body, paint, & interior repair & maintenance .....	61	37 532	12 003	2 679	453	18.5	10.4
8111211	Paint or body repair shops .....	57	36 611	11 811	2 650	443	17.2	9.9
811122	Automotive glass replacement shops .....	11	7 454	1 881	402	56	—	2.1
81119	Other automotive repair & maintenance .....	44	16 740	5 358	1 287	485	24.2	15.3
811191	Automotive oil change & lubrication shops .....	16	8 053	2 094	491	140	32.6	12.4
811192	Carwashes .....	22	D	D	D	e	D	D
8112	Electronic & precision equipment repair & maintenance .....	37	21 225	6 239	1 470	182	28.9	9.6
81121	Electronic & precision equipment repair & maintenance .....	37	21 225	6 239	1 470	182	28.9	9.6
811211	Consumer electronics repair & maintenance .....	9	D	D	D	b	D	D
811212	Computer & office machine repair & maintenance .....	15	9 988	2 479	622	69	27.4	20.3
811219	Other electronic & precision equipment repair & maintenance .....	11	7 548	1 966	425	52	24.1	—
8113	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	31	18 106	5 209	1 303	163	50.6	2.9
81131	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	31	18 106	5 209	1 303	163	50.6	2.9
811310	Commercial & industrial machinery & equip (exc auto & electr) R&M ..	31	18 106	5 209	1 303	163	50.6	2.9
8114	Personal & household goods repair & maintenance .....	88	37 957	12 922	2 840	576	30.7	6.9
81141	Home & garden equipment & appliance repair & maintenance .....	22	18 663	6 526	1 537	281	13.6	1.7
811412	Appliance repair & maintenance .....	17	17 680	6 139	1 455	260	13.7	.3
81142	Reupholstery & furniture repair .....	15	2 393	587	116	40	45.3	—
811420	Reupholstery & furniture repair .....	15	2 393	587	116	40	45.3	—
81149	Other personal & household goods repair & maintenance .....	47	16 388	5 649	1 153	247	49.1	13.9
811490	Other personal & household goods repair & maintenance .....	47	16 388	5 649	1 153	247	49.1	13.9
8114901	Watch, clock, & jewelry repair .....	4	1 462	522	121	41	32.7	—
8114902	Boat repair .....	29	12 109	3 972	833	149	53.2	18.8
8114903	Welding repair .....	6	D	D	D	b	D	D

See footnotes at end of table.

**Table 3. Summary Statistics for Firms Subject to Federal Income Tax for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>ANNE ARUNDEL COUNTY, MD—Con.</b>								
<b>81</b>	<b>Other services (except public administration)—Con.</b>							
812	Personal & laundry services .....	325	150 837	38 685	8 500	2 738	11.7	10.5
8121	Personal care services .....	191	35 531	17 063	3 875	1 245	18.2	29.3
81211	Hair, nail, & skin care services .....	168	31 395	16 104	3 669	1 124	19.4	31.9
812111	Barber shops .....	9	1 445	737	180	43	15.8	1.9
812112	Beauty shops .....	148	29 158	15 097	3 417	1 046	18.0	34.0
812113	Nail salons .....	11	792	270	72	35	77.1	9.1
81219	Other personal care services .....	23	4 136	959	206	121	8.8	9.5
812191	Diet & weight reducing services .....	8	2 021	410	94	74	1.7	2.3
812199	Other personal care services .....	15	2 115	549	112	47	15.6	16.4
8122	Death care services .....	23	16 447	5 561	1 313	265	9.6	4.9
81221	Funeral homes & funeral services .....	16	11 486	3 585	843	169	12.2	2.8
812210	Funeral homes & funeral services .....	16	11 486	3 585	843	169	12.2	2.8
8122101	Funeral homes .....	16	11 486	3 585	843	169	12.2	2.8
81222	Cemeteries & crematories .....	7	4 961	1 976	470	96	3.5	9.6
812220	Cemeteries & crematories .....	7	4 961	1 976	470	96	3.5	9.6
8123	Drycleaning & laundry services .....	88	18 196	6 315	1 464	484	31.5	1.9
81231	Coin-operated laundries & drycleaners .....	21	D	D	D	b	D	D
812310	Coin-operated laundries & drycleaners .....	21	D	D	D	b	D	D
8123102	Coin-operated laundries & drycleaning stores .....	21	D	D	D	b	D	D
81232	Drycleaning & laundry services (except coin-operated) .....	64	D	D	D	e	D	D
812320	Drycleaning & laundry services (except coin-operated) .....	64	D	D	D	e	D	D
8123202	Drycleaning plants .....	50	D	D	D	e	D	D
8123203	Garment pressing & agents for laundries .....	9	D	D	D	b	D	D
8129	Other personal services .....	23	80 663	9 746	1 848	744	4.7	5.2
81292	Photofinishing .....	11	7 351	1 851	319	76	41.0	53.0
812922	One-hour photofinishing .....	4	1 748	306	65	17	23.8	51.1
81293	Parking lots & garages .....	5	71 752	7 515	1 462	659	—	—
812930	Parking lots & garages .....	5	71 752	7 515	1 462	659	—	—
<b>BALTIMORE COUNTY, MD</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>1 244</b>	<b>510 426</b>	<b>177 483</b>	<b>42 132</b>	<b>8 780</b>	<b>19.0</b>	<b>8.4</b>
811	Repair & maintenance .....	653	339 324	113 891	27 273	4 236	17.9	5.0
8111	Automotive repair & maintenance .....	449	224 170	69 434	17 027	2 766	18.0	5.9
81111	Automotive mechanical & electrical repair & maintenance .....	291	127 333	38 632	9 326	1 462	16.2	8.5
811111	General automotive repair .....	232	87 501	26 936	6 484	1 052	20.5	10.0
811112	Automotive exhaust system repair .....	19	13 122	2 764	699	126	4.7	—
811113	Automotive transmission repair .....	14	12 014	4 256	961	142	8.2	—
811118	Other automotive mechanical & electrical repair & maintenance .....	26	14 696	4 676	1 182	142	7.3	14.3
8111181	Carburetor repair shops .....	9	4 536	1 355	340	43	6.9	16.2
8111182	Brake, front end, & wheel alignment .....	8	2 341	835	198	26	16.5	2.4
8111183	Electrical repair shops, motor vehicle .....	5	6 196	2 206	568	62	6.1	—
81112	Automotive body, paint, interior, & glass repair .....	105	65 820	21 014	5 072	682	20.7	3.0
811121	Automotive body, paint, & interior repair & maintenance .....	84	51 738	16 914	4 060	536	25.2	3.8
8111211	Paint or body repair shops .....	76	50 036	16 453	3 915	511	25.2	3.0
811122	Automotive glass replacement shops .....	21	14 082	4 100	1 012	146	4.3	—
81119	Other automotive repair & maintenance .....	53	31 017	9 788	2 629	622	19.4	1.5
811191	Automotive oil change & lubrication shops .....	20	13 389	4 222	1 198	299	18.8	—
811192	Carwashes .....	27	D	D	D	c	D	D
811198	All other automotive repair & maintenance .....	6	D	D	D	c	D	D
8112	Electronic & precision equipment repair & maintenance .....	58	58 335	25 724	5 892	757	13.2	2.3
81121	Electronic & precision equipment repair & maintenance .....	58	58 335	25 724	5 892	757	13.2	2.3
811211	Consumer electronics repair & maintenance .....	18	6 444	3 507	731	165	13.1	2.0
811212	Computer & office machine repair & maintenance .....	23	37 907	15 613	3 785	392	14.0	2.1
811219	Other electronic & precision equipment repair & maintenance .....	12	12 248	5 838	1 240	180	6.3	.6
8113	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	52	35 907	12 006	2 781	366	14.1	4.3
81131	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	52	35 907	12 006	2 781	366	14.1	4.3
811310	Commercial & industrial machinery & equip (exc auto & electr) R&M ..	52	35 907	12 006	2 781	366	14.1	4.3
8114	Personal & household goods repair & maintenance .....	94	20 912	6 727	1 573	347	36.0	3.9
81141	Home & garden equipment & appliance repair & maintenance .....	19	5 560	1 969	481	75	42.7	1.9
811411	Home & garden equipment repair & maintenance .....	6	1 471	580	146	23	11.6	3.6
811412	Appliance repair & maintenance .....	13	4 089	1 389	335	52	53.9	1.3
81142	Reupholstery & furniture repair .....	19	2 372	707	167	61	36.3	25.0
811420	Reupholstery & furniture repair .....	19	2 372	707	167	61	36.3	25.0
81149	Other personal & household goods repair & maintenance .....	51	12 438	3 887	884	199	31.7	1.0
811490	Other personal & household goods repair & maintenance .....	51	12 438	3 887	884	199	31.7	1.0
8114901	Watch, clock, & jewelry repair .....	15	2 562	736	187	49	38.8	—
8114903	Welding repair .....	12	4 962	1 421	267	62	12.5	—
8114909	All other repair & related services .....	14	3 618	1 299	334	58	43.3	2.1

See footnotes at end of table.

**Table 3. Summary Statistics for Firms Subject to Federal Income Tax for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>BALTIMORE COUNTY, MD—Con.</b>								
<b>81</b>	<b>Other services (except public administration)—Con.</b>							
812	Personal & laundry services .....	591	171 102	63 592	14 859	4 544	21.4	15.1
8121	Personal care services .....	361	70 617	33 451	7 943	2 618	22.0	20.8
81211	Hair, nail, & skin care services .....	316	62 480	31 369	7 446	2 377	23.2	22.6
812111	Barber shops .....	12	1 470	686	172	44	20.3	7.1
812112	Beauty shops .....	277	58 114	29 510	7 006	2 217	20.8	24.1
812113	Nail salons .....	27	2 896	1 173	268	116	71.0	—
81219	Other personal care services .....	45	8 137	2 082	497	241	13.3	7.0
812191	Diet & weight reducing services .....	15	2 897	727	158	56	7.6	2.2
812199	Other personal care services .....	30	5 240	1 355	339	185	16.5	9.6
8122	Death care services .....	40	49 435	14 983	3 298	754	12.1	5.9
81221	Funeral homes & funeral services .....	25	34 850	9 534	1 929	407	9.6	2.6
812210	Funeral homes & funeral services .....	25	34 850	9 534	1 929	407	9.6	2.6
8122101	Funeral homes .....	25	34 850	9 534	1 929	407	9.6	2.6
81222	Cemeteries & crematories .....	15	14 585	5 449	1 369	347	18.2	13.7
812220	Cemeteries & crematories .....	15	14 585	5 449	1 369	347	18.2	13.7
8123	Drycleaning & laundry services .....	144	32 560	10 493	2 519	859	34.2	6.3
81231	Coin-operated laundries & drycleaners .....	35	D	D	D	c	D	D
812310	Coin-operated laundries & drycleaners .....	35	D	D	D	c	D	D
8123102	Coin-operated laundries & drycleaning stores .....	35	D	D	D	c	D	D
81232	Drycleaning & laundry services (except coin-operated) .....	107	21 001	7 211	1 760	622	45.8	9.5
812320	Drycleaning & laundry services (except coin-operated) .....	107	21 001	7 211	1 760	622	45.8	9.5
8123202	Drycleaning plants .....	89	18 192	6 534	1 601	548	41.3	10.4
8123203	Garment pressing & agents for laundries .....	18	2 809	677	159	74	74.4	3.3
81233	Linen & uniform supply .....	2	D	D	D	b	D	D
8129	Other personal services .....	46	18 490	4 665	1 099	313	21.1	33.2
81292	Photofinishing .....	17	8 290	2 092	479	113	4.8	31.9
812922	One-hour photofinishing .....	11	D	D	D	b	D	D
81293	Parking lots & garages .....	11	D	D	D	c	D	D
812930	Parking lots & garages .....	11	D	D	D	c	D	D
81299	All other personal services .....	18	D	D	D	b	D	D
812990	All other personal services .....	18	D	D	D	b	D	D
<b>CALVERT COUNTY, MD</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>69</b>	<b>20 730</b>	<b>6 498</b>	<b>1 576</b>	<b>397</b>	<b>38.3</b>	<b>10.9</b>
811	Repair & maintenance .....	40	14 184	3 857	941	153	40.1	11.7
8111	Automotive repair & maintenance .....	26	11 641	3 291	810	126	35.4	12.2
81111	Automotive mechanical & electrical repair & maintenance .....	14	5 004	1 309	301	53	58.5	8.4
811111	General automotive repair .....	14	5 004	1 309	301	53	58.5	8.4
81112	Automotive body, paint, interior, & glass repair .....	11	D	D	D	b	D	D
811121	Automotive body, paint, & interior repair & maintenance .....	10	D	D	D	b	D	D
8111211	Paint or body repair shops .....	9	D	D	D	b	D	D
8114	Personal & household goods repair & maintenance .....	8	D	D	D	a	D	D
81149	Other personal & household goods repair & maintenance .....	4	976	286	66	11	44.8	—
811490	Other personal & household goods repair & maintenance .....	4	976	286	66	11	44.8	—
812	Personal & laundry services .....	29	6 546	2 641	635	244	34.5	9.1
8121	Personal care services .....	21	4 272	1 979	465	198	36.0	4.8
81211	Hair, nail, & skin care services .....	18	D	D	D	c	D	D
812112	Beauty shops .....	17	D	D	D	c	D	D
<b>CAROLINE COUNTY, MD</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>31</b>	<b>11 563</b>	<b>3 421</b>	<b>801</b>	<b>143</b>	<b>36.6</b>	<b>5.2</b>
811	Repair & maintenance .....	18	9 501	2 837	668	101	29.9	—
8111	Automotive repair & maintenance .....	13	6 235	2 010	465	69	16.1	—
81111	Automotive mechanical & electrical repair & maintenance .....	9	3 437	885	214	34	18.8	—
811111	General automotive repair .....	8	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair .....	4	2 798	1 125	251	35	12.8	—
811121	Automotive body, paint, & interior repair & maintenance .....	4	2 798	1 125	251	35	12.8	—
8111211	Paint or body repair shops .....	4	2 798	1 125	251	35	12.8	—
812	Personal & laundry services .....	13	2 062	584	133	42	67.5	29.2
8121	Personal care services .....	9	743	308	72	30	71.9	19.1
81211	Hair, nail, & skin care services .....	9	743	308	72	30	71.9	19.1

See footnotes at end of table.

**Table 3. Summary Statistics for Firms Subject to Federal Income Tax for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>CARROLL COUNTY, MD</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>271</b>	<b>86 898</b>	<b>26 679</b>	<b>6 299</b>	<b>1 596</b>	<b>32.1</b>	<b>5.6</b>
811	Repair & maintenance .....	162	63 544	17 317	4 204	771	34.9	2.9
8111	Automotive repair & maintenance .....	100	37 972	10 549	2 743	501	30.6	2.1
81111	Automotive mechanical & electrical repair & maintenance .....	69	22 135	5 066	1 207	238	35.3	2.7
811111	General automotive repair .....	63	20 116	4 562	1 092	216	37.5	1.9
81112	Automotive body, paint, interior, & glass repair .....	25	D	D	D	c	D	D
811121	Automotive body, paint, & interior repair & maintenance .....	23	D	D	D	c	D	D
8111211	Paint or body repair shops .....	21	D	D	D	c	D	D
81119	Other automotive repair & maintenance .....	6	D	D	D	c	D	D
8112	Electronic & precision equipment repair & maintenance .....	19	5 798	1 995	430	86	59.2	3.9
81121	Electronic & precision equipment repair & maintenance .....	19	5 798	1 995	430	86	59.2	3.9
8113	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	18	12 263	2 742	569	72	30.1	5.9
81131	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	18	12 263	2 742	569	72	30.1	5.9
811310	Commercial & industrial machinery & equip (exc auto & electr) R&M ..	18	12 263	2 742	569	72	30.1	5.9
8114	Personal & household goods repair & maintenance .....	25	7 511	2 031	462	112	45.5	1.3
81141	Home & garden equipment & appliance repair & maintenance .....	8	2 167	409	85	26	69.0	—
811411	Home & garden equipment repair & maintenance .....	4	1 552	242	48	17	56.8	—
81149	Other personal & household goods repair & maintenance .....	11	4 629	1 454	337	73	30.5	—
811490	Other personal & household goods repair & maintenance .....	11	4 629	1 454	337	73	30.5	—
8114904	Garment repair & alteration services .....	1	D	D	D	b	D	D
812	Personal & laundry services .....	109	23 354	9 362	2 095	825	24.5	12.8
8121	Personal care services .....	69	12 573	6 519	1 519	579	26.9	16.2
81211	Hair, nail, & skin care services .....	62	11 858	6 358	1 488	509	26.8	16.1
812112	Beauty shops .....	59	11 483	6 221	1 457	494	25.6	16.6
8122	Death care services .....	21	D	D	D	c	D	D
81221	Funeral homes & funeral services .....	12	D	D	D	b	D	D
812210	Funeral homes & funeral services .....	12	D	D	D	b	D	D
8122101	Funeral homes .....	12	D	D	D	b	D	D
8123	Drycleaning & laundry services .....	14	D	D	D	b	D	D
81232	Drycleaning & laundry services (except coin-operated) .....	9	D	D	D	b	D	D
812320	Drycleaning & laundry services (except coin-operated) .....	9	D	D	D	b	D	D
8123202	Drycleaning plants .....	8	D	D	D	b	D	D
<b>CECIL COUNTY, MD</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>107</b>	<b>31 385</b>	<b>9 263</b>	<b>2 148</b>	<b>495</b>	<b>31.5</b>	<b>8.6</b>
811	Repair & maintenance .....	56	23 972	6 861	1 657	311	25.1	7.8
8111	Automotive repair & maintenance .....	44	20 316	5 538	1 329	257	26.9	7.3
81111	Automotive mechanical & electrical repair & maintenance .....	31	10 810	2 471	565	118	42.0	4.9
811111	General automotive repair .....	27	D	D	D	b	D	D
811118	Other automotive mechanical & electrical repair & maintenance .....	3	D	D	D	b	D	D
8111182	Brake, front end, & wheel alignment .....	3	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair .....	6	5 456	1 590	405	48	10.2	17.5
811121	Automotive body, paint, & interior repair & maintenance .....	6	5 456	1 590	405	48	10.2	17.5
8111211	Paint or body repair shops .....	5	D	D	D	b	D	D
81119	Other automotive repair & maintenance .....	7	4 050	1 477	359	91	8.8	—
811192	Carwashes .....	2	D	D	D	b	D	D
8114	Personal & household goods repair & maintenance .....	9	D	D	D	b	D	D
81149	Other personal & household goods repair & maintenance .....	4	D	D	D	a	D	D
811490	Other personal & household goods repair & maintenance .....	4	D	D	D	a	D	D
812	Personal & laundry services .....	51	7 413	2 402	491	184	52.1	11.2
8121	Personal care services .....	34	2 958	1 269	286	117	51.9	21.6
81211	Hair, nail, & skin care services .....	32	D	D	D	c	D	D
812112	Beauty shops .....	30	D	D	D	c	D	D
8122	Death care services .....	8	3 047	742	109	23	49.5	1.8
81221	Funeral homes & funeral services .....	6	D	D	D	b	D	D
812210	Funeral homes & funeral services .....	6	D	D	D	b	D	D
8123	Drycleaning & laundry services .....	9	1 408	391	96	44	58.5	9.5
81231	Coin-operated laundries & drycleaners .....	4	D	D	D	b	D	D
812310	Coin-operated laundries & drycleaners .....	4	D	D	D	b	D	D
8123102	Coin-operated laundries & drycleaning stores .....	4	D	D	D	b	D	D

See footnotes at end of table.



**Table 3. Summary Statistics for Firms Subject to Federal Income Tax for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>CHARLES COUNTY, MD</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>174</b>	<b>77 133</b>	<b>22 285</b>	<b>5 158</b>	<b>1 111</b>	<b>21.3</b>	<b>10.1</b>
811	Repair & maintenance .....	106	53 454	14 908	3 422	606	26.6	6.6
8111	Automotive repair & maintenance .....	78	40 597	10 764	2 488	471	21.7	6.6
81111	Automotive mechanical & electrical repair & maintenance .....	47	18 829	4 784	1 119	194	36.0	2.6
811111	General automotive repair .....	37	14 156	3 371	766	145	36.2	1.2
811113	Automotive transmission repair .....	5	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair .....	22	18 034	5 098	1 173	190	8.4	11.1
811121	Automotive body, paint, & interior repair & maintenance .....	16	D	D	D	c	D	D
8111211	Paint or body repair shops .....	14	16 592	4 778	1 099	177	7.4	7.6
81119	Other automotive repair & maintenance .....	9	3 734	882	196	87	14.0	5.5
811192	Carwashes .....	7	D	D	D	b	D	D
8112	Electronic & precision equipment repair & maintenance .....	4	1 740	611	147	20	100.0	—
81121	Electronic & precision equipment repair & maintenance .....	4	1 740	611	147	20	100.0	—
8114	Personal & household goods repair & maintenance .....	17	8 168	2 885	639	94	14.6	4.3
81141	Home & garden equipment & appliance repair & maintenance .....	4	D	D	D	b	D	D
811412	Appliance repair & maintenance .....	2	D	D	D	b	D	D
81142	Reupholstery & furniture repair .....	4	D	D	D	a	D	D
811420	Reupholstery & furniture repair .....	4	D	D	D	a	D	D
81149	Other personal & household goods repair & maintenance .....	9	2 718	984	240	26	30.4	13.0
811490	Other personal & household goods repair & maintenance .....	9	2 718	984	240	26	30.4	13.0
812	Personal & laundry services .....	68	23 679	7 377	1 736	505	9.4	18.0
8121	Personal care services .....	38	7 984	4 063	957	366	16.8	33.2
81211	Hair, nail, & skin care services .....	31	D	D	D	e	D	D
812112	Beauty shops .....	30	D	D	D	e	D	D
8122	Death care services .....	6	D	D	D	b	D	D
81221	Funeral homes & funeral services .....	5	D	D	D	b	D	D
812210	Funeral homes & funeral services .....	5	D	D	D	b	D	D
8123	Drycleaning & laundry services .....	22	10 481	1 837	423	89	6.7	—
81231	Coin-operated laundries & drycleaners .....	10	D	D	D	b	D	D
812310	Coin-operated laundries & drycleaners .....	10	D	D	D	b	D	D
8123102	Coin-operated laundries & drycleaning stores .....	10	D	D	D	b	D	D
81232	Drycleaning & laundry services (except coin-operated) .....	8	D	D	D	b	D	D
812320	Drycleaning & laundry services (except coin-operated) .....	8	D	D	D	b	D	D
81233	Linen & uniform supply .....	4	D	D	D	b	D	D
8129	Other personal services .....	2	D	D	D	a	D	D
81292	Photofinishing .....	1	D	D	D	a	D	D
812922	One-hour photofinishing .....	1	D	D	D	a	D	D
<b>DORCHESTER COUNTY, MD</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>48</b>	<b>8 976</b>	<b>2 371</b>	<b>598</b>	<b>176</b>	<b>44.6</b>	<b>11.2</b>
811	Repair & maintenance .....	25	6 250	1 681	423	103	29.8	10.2
8111	Automotive repair & maintenance .....	22	5 725	1 566	413	100	28.2	6.2
81111	Automotive mechanical & electrical repair & maintenance .....	15	D	D	D	b	D	D
811111	General automotive repair .....	13	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair .....	6	D	D	D	b	D	D
811121	Automotive body, paint, & interior repair & maintenance .....	4	D	D	D	b	D	D
8111211	Paint or body repair shops .....	4	D	D	D	b	D	D
812	Personal & laundry services .....	23	2 726	690	175	73	78.5	13.7
8121	Personal care services .....	16	1 086	417	108	44	84.8	15.2
81211	Hair, nail, & skin care services .....	16	1 086	417	108	44	84.8	15.2
812112	Beauty shops .....	15	D	D	D	b	D	D
<b>FREDERICK COUNTY, MD</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>280</b>	<b>102 011</b>	<b>28 806</b>	<b>6 578</b>	<b>1 384</b>	<b>39.1</b>	<b>6.5</b>
811	Repair & maintenance .....	149	73 689	18 485	4 230	725	47.1	3.2
8111	Automotive repair & maintenance .....	104	39 829	11 764	2 823	533	25.4	4.5
81111	Automotive mechanical & electrical repair & maintenance .....	62	19 727	5 465	1 262	252	26.8	2.2
811111	General automotive repair .....	53	15 376	4 237	981	189	32.8	2.8
811118	Other automotive mechanical & electrical repair & maintenance .....	5	1 638	525	130	33	14.0	—
81112	Automotive body, paint, interior, & glass repair .....	26	D	D	D	c	D	D
811121	Automotive body, paint, & interior repair & maintenance .....	24	D	D	D	c	D	D
8111211	Paint or body repair shops .....	21	D	D	D	c	D	D
8111213	Upholstery & interior repair shops .....	3	D	D	D	a	D	D
81119	Other automotive repair & maintenance .....	16	D	D	D	b	D	D
811192	Carwashes .....	9	D	D	D	b	D	D
8112	Electronic & precision equipment repair & maintenance .....	9	D	D	D	b	D	D
81121	Electronic & precision equipment repair & maintenance .....	9	D	D	D	b	D	D
811212	Computer & office machine repair & maintenance .....	4	D	D	D	b	D	D
8113	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	11	6 069	1 480	379	60	9.4	6.8
81131	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	11	6 069	1 480	379	60	9.4	6.8
811310	Commercial & industrial machinery & equip (exc auto & electr) R&M ..	11	6 069	1 480	379	60	9.4	6.8
8114	Personal & household goods repair & maintenance .....	25	D	D	D	b	D	D
81141	Home & garden equipment & appliance repair & maintenance .....	9	D	D	D	b	D	D
81149	Other personal & household goods repair & maintenance .....	8	D	D	D	b	D	D
811490	Other personal & household goods repair & maintenance .....	8	D	D	D	b	D	D

See footnotes at end of table.

**Table 3. Summary Statistics for Firms Subject to Federal Income Tax for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>FREDERICK COUNTY, MD—Con.</b>								
<b>81</b>	<b>Other services (except public administration)—Con.</b>							
812	Personal & laundry services .....	131	28 322	10 321	2 348	659	18.0	15.0
8121	Personal care services .....	85	12 727	6 211	1 409	451	22.8	18.8
81211	Hair, nail, & skin care services .....	69	11 074	5 831	1 323	398	22.9	20.5
812111	Barber shops .....	6	D	D	D	b	D	D
812112	Beauty shops .....	56	D	D	D	e	D	D
812113	Nail salons .....	7	D	D	D	b	D	D
81219	Other personal care services .....	16	1 653	380	86	53	22.2	7.4
8122	Death care services .....	11	D	D	D	b	D	D
81221	Funeral homes & funeral services .....	8	3 404	1 155	261	44	—	16.8
812210	Funeral homes & funeral services .....	8	3 404	1 155	261	44	—	16.8
8122101	Funeral homes .....	8	3 404	1 155	261	44	—	16.8
8123	Drycleaning & laundry services .....	28	8 336	1 940	471	117	20.4	5.0
81232	Drycleaning & laundry services (except coin-operated) .....	22	D	D	D	b	D	D
812320	Drycleaning & laundry services (except coin-operated) .....	22	D	D	D	b	D	D
8123202	Drycleaning plants .....	18	2 644	1 044	258	70	44.1	15.4
81233	Linen & uniform supply .....	1	D	D	D	b	D	D
8129	Other personal services .....	7	D	D	D	b	D	D
<b>GARRETT COUNTY, MD</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>45</b>	<b>17 160</b>	<b>5 143</b>	<b>1 179</b>	<b>313</b>	<b>25.1</b>	<b>7.7</b>
811	Repair & maintenance .....	24	14 266	4 558	1 037	250	24.0	.4
8111	Automotive repair & maintenance .....	16	5 350	1 067	258	70	23.6	1.2
81111	Automotive mechanical & electrical repair & maintenance .....	8	4 477	937	233	58	10.1	—
811111	General automotive repair .....	8	4 477	937	233	58	10.1	—
8113	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	3	D	D	D	c	D	D
81131	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	3	D	D	D	c	D	D
811310	Commercial & industrial machinery & equip (exc auto & electr) R&M ..	3	D	D	D	c	D	D
8114	Personal & household goods repair & maintenance .....	4	D	D	D	b	D	D
81149	Other personal & household goods repair & maintenance .....	2	D	D	D	b	D	D
811490	Other personal & household goods repair & maintenance .....	2	D	D	D	b	D	D
812	Personal & laundry services .....	21	2 894	585	142	63	30.6	43.7
8121	Personal care services .....	10	D	D	D	b	D	D
81211	Hair, nail, & skin care services .....	9	D	D	D	b	D	D
<b>HARFORD COUNTY, MD</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>322</b>	<b>96 739</b>	<b>31 759</b>	<b>7 436</b>	<b>1 824</b>	<b>28.7</b>	<b>8.4</b>
811	Repair & maintenance .....	190	69 124	20 921	5 024	948	31.3	4.1
8111	Automotive repair & maintenance .....	128	50 732	14 893	3 744	680	28.6	4.7
81111	Automotive mechanical & electrical repair & maintenance .....	75	27 951	7 902	1 888	351	35.2	7.0
811111	General automotive repair .....	61	21 778	6 055	1 568	289	43.1	8.6
811112	Automotive exhaust system repair .....	8	D	D	D	b	D	D
811113	Automotive transmission repair .....	4	2 637	755	82	22	5.2	—
81112	Automotive body, paint, interior, & glass repair .....	32	17 760	5 384	1 494	201	14.8	1.3
811121	Automotive body, paint, & interior repair & maintenance .....	26	D	D	D	c	D	D
8111211	Paint or body repair shops .....	25	D	D	D	c	D	D
811122	Automotive glass replacement shops .....	6	D	D	D	b	D	D
81119	Other automotive repair & maintenance .....	21	5 021	1 607	362	128	41.1	3.4
811191	Automotive oil change & lubrication shops .....	7	D	D	D	b	D	D
811192	Carwashes .....	11	1 645	619	118	45	57.5	3.8
8112	Electronic & precision equipment repair & maintenance .....	14	D	D	D	c	D	D
81121	Electronic & precision equipment repair & maintenance .....	14	D	D	D	c	D	D
8113	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	18	D	D	D	b	D	D
81131	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	18	D	D	D	b	D	D
811310	Commercial & industrial machinery & equip (exc auto & electr) R&M ..	18	D	D	D	b	D	D
8114	Personal & household goods repair & maintenance .....	30	7 289	1 719	372	95	32.3	3.7
81141	Home & garden equipment & appliance repair & maintenance .....	11	3 807	632	127	29	28.5	5.9
81149	Other personal & household goods repair & maintenance .....	12	2 893	894	202	46	35.6	—
811490	Other personal & household goods repair & maintenance .....	12	2 893	894	202	46	35.6	—
8114903	Welding repair .....	5	2 118	704	156	28	15.9	—

See footnotes at end of table.

**Table 3. Summary Statistics for Firms Subject to Federal Income Tax for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>HARFORD COUNTY, MD—Con.</b>								
<b>81</b>	<b>Other services (except public administration)—Con.</b>							
812	Personal & laundry services .....	132	27 615	10 838	2 412	876	22.3	19.2
8121	Personal care services .....	91	15 410	7 289	1 631	609	25.3	25.5
81211	Hair, nail, & skin care services .....	80	13 457	6 696	1 499	550	24.4	29.1
812111	Barber shops .....	4	D	D	D	b	D	D
812112	Beauty shops .....	75	12 413	6 115	1 362	512	25.7	31.4
81219	Other personal care services .....	11	1 953	593	132	59	32.1	.3
812199	Other personal care services .....	7	813	283	58	25	77.0	.7
8122	Death care services .....	11	6 746	2 136	454	146	6.5	.4
81221	Funeral homes & funeral services .....	7	D	D	D	b	D	D
812210	Funeral homes & funeral services .....	7	D	D	D	b	D	D
8122101	Funeral homes .....	7	D	D	D	b	D	D
8123	Drycleaning & laundry services .....	27	4 008	1 147	267	102	45.6	8.5
81232	Drycleaning & laundry services (except coin-operated) .....	21	3 469	1 015	240	90	52.0	4.8
812320	Drycleaning & laundry services (except coin-operated) .....	21	3 469	1 015	240	90	52.0	4.8
8123202	Drycleaning plants .....	16	D	D	D	b	D	D
8129	Other personal services .....	3	1 451	266	60	19	—	69.1
81292	Photofinishing .....	3	1 451	266	60	19	—	69.1
812922	One-hour photofinishing .....	3	1 451	266	60	19	—	69.1
<b>HOWARD COUNTY, MD</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>328</b>	<b>228 518</b>	<b>66 072</b>	<b>15 990</b>	<b>2 830</b>	<b>13.1</b>	<b>5.0</b>
811	Repair & maintenance .....	187	154 060	43 154	10 270	1 459	13.3	3.3
8111	Automotive repair & maintenance .....	120	61 052	18 839	4 622	722	17.2	4.3
81111	Automotive mechanical & electrical repair & maintenance .....	67	30 899	10 038	2 530	348	19.5	2.4
811111	General automotive repair .....	57	24 997	8 274	1 985	293	22.2	1.7
811113	Automotive transmission repair .....	4	2 160	716	168	16	22.3	—
811118	Other automotive mechanical & electrical repair & maintenance .....	3	1 936	523	114	20	—	—
81112	Automotive body, paint, interior, & glass repair .....	37	24 355	7 171	1 693	257	12.9	7.8
811121	Automotive body, paint, & interior repair & maintenance .....	29	20 929	6 363	1 489	229	10.2	7.4
8111211	Paint or body repair shops .....	28	D	D	D	c	D	D
811122	Automotive glass replacement shops .....	8	3 426	808	204	28	29.2	9.9
81119	Other automotive repair & maintenance .....	16	5 798	1 630	399	117	22.9	—
811191	Automotive oil change & lubrication shops .....	6	3 489	904	221	56	26.3	—
8112	Electronic & precision equipment repair & maintenance .....	30	45 055	10 913	2 561	326	12.1	3.6
81121	Electronic & precision equipment repair & maintenance .....	30	45 055	10 913	2 561	326	12.1	3.6
811211	Consumer electronics repair & maintenance .....	5	D	D	D	b	D	D
811212	Computer & office machine repair & maintenance .....	15	31 977	6 695	1 823	174	12.3	5.1
811219	Other electronic & precision equipment repair & maintenance .....	9	D	D	D	b	D	D
8113	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	9	22 702	2 777	619	116	11.2	1.3
81131	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	9	22 702	2 777	619	116	11.2	1.3
811310	Commercial & industrial machinery & equip (exc auto & electr) R&M ..	9	22 702	2 777	619	116	11.2	1.3
8114	Personal & household goods repair & maintenance .....	28	25 251	10 625	2 468	295	7.8	2.3
81141	Home & garden equipment & appliance repair & maintenance .....	10	18 310	7 948	1 822	190	2.7	3.1
811412	Appliance repair & maintenance .....	7	D	D	D	c	D	D
81142	Reupholstery & furniture repair .....	5	D	D	D	b	D	D
811420	Reupholstery & furniture repair .....	5	D	D	D	b	D	D
81149	Other personal & household goods repair & maintenance .....	12	D	D	D	b	D	D
811490	Other personal & household goods repair & maintenance .....	12	D	D	D	b	D	D
8114903	Welding repair .....	4	2 276	819	183	41	22.3	—
8114909	All other repair & related services .....	3	D	D	D	b	D	D
812	Personal & laundry services .....	141	74 458	22 918	5 720	1 371	12.8	8.5
8121	Personal care services .....	94	22 923	11 386	2 640	821	18.6	19.5
81211	Hair, nail, & skin care services .....	79	19 585	10 406	2 446	755	15.6	21.1
812111	Barber shops .....	5	D	D	D	a	D	D
812112	Beauty shops .....	72	18 594	9 913	2 322	733	14.3	22.2
81219	Other personal care services .....	15	3 338	980	194	66	36.1	10.3
812199	Other personal care services .....	10	1 965	669	119	34	43.5	15.2
8122	Death care services .....	11	7 441	2 239	517	148	20.3	.6
81221	Funeral homes & funeral services .....	6	D	D	D	b	D	D
812210	Funeral homes & funeral services .....	6	D	D	D	b	D	D
81222	Cemeteries & crematories .....	5	D	D	D	c	D	D
812220	Cemeteries & crematories .....	5	D	D	D	c	D	D
8123	Drycleaning & laundry services .....	27	40 512	8 543	2 405	373	7.4	.1
81231	Coin-operated laundries & drycleaners .....	6	D	D	D	c	D	D
812310	Coin-operated laundries & drycleaners .....	6	D	D	D	c	D	D
8123101	Coin-operated laundry routes .....	2	D	D	D	c	D	D
81232	Drycleaning & laundry services (except coin-operated) .....	21	D	D	D	c	D	D
812320	Drycleaning & laundry services (except coin-operated) .....	21	D	D	D	c	D	D
8123202	Drycleaning plants .....	17	D	D	D	c	D	D
8129	Other personal services .....	9	3 582	750	158	29	20.7	50.3
81292	Photofinishing .....	4	D	D	D	a	D	D

See footnotes at end of table.

**Table 3. Summary Statistics for Firms Subject to Federal Income Tax for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>KENT COUNTY, MD</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>35</b>	<b>7 691</b>	<b>2 074</b>	<b>444</b>	<b>128</b>	<b>32.5</b>	<b>10.0</b>
811	Repair & maintenance .....	15	4 518	974	217	55	41.1	9.6
8111	Automotive repair & maintenance .....	8	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair .....	5	2 704	608	146	30	17.3	16.1
811121	Automotive body, paint, & interior repair & maintenance .....	4	D	D	D	b	D	D
8114	Personal & household goods repair & maintenance .....	6	D	D	D	a	D	D
81149	Other personal & household goods repair & maintenance .....	6	D	D	D	a	D	D
811490	Other personal & household goods repair & maintenance .....	6	D	D	D	a	D	D
812	Personal & laundry services .....	20	3 173	1 100	227	73	20.2	10.5
8121	Personal care services .....	14	1 361	580	114	43	19.0	15.6
81211	Hair, nail, & skin care services .....	13	D	D	D	b	D	D
812112	Beauty shops .....	12	D	D	D	b	D	D
8123	Drycleaning & laundry services .....	3	D	D	D	b	D	D
81232	Drycleaning & laundry services (except coin-operated) .....	1	D	D	D	b	D	D
812320	Drycleaning & laundry services (except coin-operated) .....	1	D	D	D	b	D	D
8123202	Drycleaning plants .....	1	D	D	D	b	D	D
<b>MONTGOMERY COUNTY, MD</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>1 398</b>	<b>650 518</b>	<b>221 905</b>	<b>50 971</b>	<b>9 308</b>	<b>17.0</b>	<b>18.9</b>
811	Repair & maintenance .....	657	406 003	129 310	30 124	4 309	17.1	21.6
8111	Automotive repair & maintenance .....	434	221 693	69 891	16 921	2 606	17.1	5.9
81111	Automotive mechanical & electrical repair & maintenance .....	289	128 446	39 989	9 542	1 314	18.9	6.7
811111	General automotive repair .....	250	104 519	31 915	7 862	1 035	20.3	7.1
811112	Automotive exhaust system repair .....	11	6 426	1 935	484	84	15.6	—
811113	Automotive transmission repair .....	13	10 515	4 686	846	132	6.2	11.2
811118	Other automotive mechanical & electrical repair & maintenance .....	15	6 986	1 453	350	63	20.0	—
8111182	Brake, front end, & wheel alignment .....	8	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair .....	92	67 410	21 662	5 529	657	10.6	3.3
811121	Automotive body, paint, & interior repair & maintenance .....	79	58 620	19 511	4 985	577	11.3	2.8
8111211	Paint or body repair shops .....	75	55 070	18 329	4 660	538	10.5	2.9
8111213	Upholstery & interior repair shops .....	3	D	D	D	b	D	D
811122	Automotive glass replacement shops .....	13	8 790	2 151	544	80	5.6	6.8
81119	Other automotive repair & maintenance .....	53	25 837	8 240	1 850	635	25.4	9.1
811191	Automotive oil change & lubrication shops .....	16	9 932	2 422	501	167	14.3	7.2
811192	Carwashes .....	29	12 372	4 242	987	338	41.7	12.6
811198	All other automotive repair & maintenance .....	8	3 533	1 576	362	130	—	2.0
8112	Electronic & precision equipment repair & maintenance .....	79	118 123	37 578	8 084	853	17.0	60.3
81121	Electronic & precision equipment repair & maintenance .....	79	118 123	37 578	8 084	853	17.0	60.3
811211	Consumer electronics repair & maintenance .....	24	8 544	2 669	534	92	64.7	—
811212	Computer & office machine repair & maintenance .....	43	104 713	33 460	7 198	717	12.9	68.0
8113	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	21	20 855	8 376	2 068	265	7.9	1.9
81131	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	21	20 855	8 376	2 068	265	7.9	1.9
811310	Commercial & industrial machinery & equip (exc auto & electr) R&M ..	21	20 855	8 376	2 068	265	7.9	1.9
8114	Personal & household goods repair & maintenance .....	123	45 332	13 465	3 051	585	21.6	6.1
81141	Home & garden equipment & appliance repair & maintenance .....	27	24 759	6 497	1 557	246	14.6	7.0
811412	Appliance repair & maintenance .....	21	23 377	6 265	1 490	231	11.1	6.3
81142	Reupholstery & furniture repair .....	37	10 080	3 366	753	171	28.2	3.4
811420	Reupholstery & furniture repair .....	37	10 080	3 366	753	171	28.2	3.4
81143	Footwear & leather goods repair .....	16	3 173	1 254	202	54	19.1	7.4
811430	Footwear & leather goods repair .....	16	3 173	1 254	202	54	19.1	7.4
81149	Other personal & household goods repair & maintenance .....	43	7 320	2 348	539	114	37.6	6.3
811490	Other personal & household goods repair & maintenance .....	43	7 320	2 348	539	114	37.6	6.3
8114901	Watch, clock, & jewelry repair .....	8	1 723	384	98	23	17.6	—
8114904	Garment repair & alteration services .....	13	1 502	437	108	26	24.0	28.1
8114909	All other repair & related services .....	14	2 928	1 080	240	48	62.8	1.4
812	Personal & laundry services .....	741	244 515	92 595	20 847	4 999	16.9	14.4
8121	Personal care services .....	364	100 382	50 242	11 047	2 788	17.5	17.6
81211	Hair, nail, & skin care services .....	318	90 814	47 580	10 337	2 590	18.5	18.7
812111	Barber shops .....	20	2 296	1 145	270	66	28.4	6.8
812112	Beauty shops .....	266	82 177	43 480	9 458	2 353	16.9	19.9
812113	Nail salons .....	32	6 341	2 955	609	171	36.7	7.4
81219	Other personal care services .....	46	9 568	2 662	710	198	7.9	6.7
812191	Diet & weight reducing services .....	20	4 623	1 291	391	94	5.9	7.9
812199	Other personal care services .....	26	4 945	1 371	319	104	9.8	5.7
8122	Death care services .....	18	29 724	8 343	1 961	309	.4	6.3
81221	Funeral homes & funeral services .....	12	23 572	6 373	1 488	218	—	—
812210	Funeral homes & funeral services .....	12	23 572	6 373	1 488	218	—	—
8122101	Funeral homes .....	12	23 572	6 373	1 488	218	—	—
81222	Cemeteries & crematories .....	6	6 152	1 970	473	91	1.8	30.6
812220	Cemeteries & crematories .....	6	6 152	1 970	473	91	1.8	30.6
8123	Drycleaning & laundry services .....	214	51 418	16 565	3 695	1 021	33.7	9.7
81231	Coin-operated laundries & drycleaners .....	22	D	D	D	b	D	D
812310	Coin-operated laundries & drycleaners .....	22	D	D	D	b	D	D
8123102	Coin-operated laundries & drycleaning stores .....	20	D	D	D	b	D	D
81232	Drycleaning & laundry services (except coin-operated) .....	190	46 364	14 690	3 334	927	32.5	10.4
812320	Drycleaning & laundry services (except coin-operated) .....	190	46 364	14 690	3 334	927	32.5	10.4
8123202	Drycleaning plants .....	146	37 643	12 677	2 867	784	29.4	10.2
8123203	Garment pressing & agents for laundries .....	36	D	D	D	c	D	D

See footnotes at end of table.

**Table 3. Summary Statistics for Firms Subject to Federal Income Tax for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>MONTGOMERY COUNTY, MD—Con.</b>								
<b>81</b>	<b>Other services (except public administration)—Con.</b>							
812	Personal & laundry services—Con.							
8129	Other personal services .....	145	62 991	17 445	4 144	881	10.1	17.2
81292	Photofinishing .....	45	D	D	D	f	D	D
812921	Photofinishing laboratories (except one-hour) .....	14	D	D	D	e	D	D
812922	One-hour photofinishing .....	31	D	D	D	e	D	D
81293	Parking lots & garages .....	80	D	D	D	c	D	D
812930	Parking lots & garages .....	80	D	D	D	e	D	D
81299	All other personal services .....	20	8 721	2 552	659	116	14.6	26.2
812990	All other personal services .....	20	8 721	2 552	659	116	14.6	26.2
8129909	All other miscellaneous personal services .....	15	D	D	D	b	D	D
<b>PRINCE GEORGE'S COUNTY, MD</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>1 025</b>	<b>647 090</b>	<b>207 051</b>	<b>49 848</b>	<b>9 635</b>	<b>12.8</b>	<b>7.1</b>
811	Repair & maintenance .....	587	337 250	111 002	27 231	4 181	17.6	7.8
8111	Automotive repair & maintenance .....	417	199 351	60 398	14 489	2 535	17.9	5.5
81111	Automotive mechanical & electrical repair & maintenance .....	258	109 390	32 493	7 766	1 265	18.1	3.8
811111	General automotive repair .....	203	78 379	22 480	5 444	893	23.6	3.3
811112	Automotive exhaust system repair .....	19	9 772	2 801	610	132	4.2	7.1
811113	Automotive transmission repair .....	14	6 798	2 651	720	82	9.1	3.2
811118	Other automotive mechanical & electrical repair & maintenance .....	22	14 441	4 561	992	158	1.8	5.1
8111181	Carburetor repair shops .....	3	D	D	D	b	D	D
8111182	Brake, front end, & wheel alignment .....	7	7 129	2 432	484	72	2.8	—
8111183	Electrical repair shops, motor vehicle .....	5	D	D	D	b	D	D
8111184	Radiator repair .....	5	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair .....	114	71 560	20 327	4 814	701	14.2	7.9
811121	Automotive body, paint, & interior repair & maintenance .....	84	52 626	15 728	3 715	530	16.3	6.4
8111211	Paint or body repair shops .....	77	51 531	15 512	3 666	520	15.1	6.0
811122	Automotive glass replacement shops .....	30	18 934	4 599	1 099	171	8.5	12.0
81119	Other automotive repair & maintenance .....	45	18 401	7 578	1 909	569	31.2	6.3
811191	Automotive oil change & lubrication shops .....	12	D	D	D	c	D	D
811192	Carwashes .....	29	8 630	3 292	892	329	44.3	7.3
8112	Electronic & precision equipment repair & maintenance .....	60	71 251	28 243	7 512	868	15.0	16.6
81121	Electronic & precision equipment repair & maintenance .....	60	71 251	28 243	7 512	868	15.0	16.6
811211	Consumer electronics repair & maintenance .....	16	D	D	D	f	D	D
811212	Computer & office machine repair & maintenance .....	34	D	D	D	c	D	D
811219	Other electronic & precision equipment repair & maintenance .....	9	D	D	D	b	D	D
8113	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	37	40 710	13 776	3 235	408	13.9	1.9
81131	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	37	40 710	13 776	3 235	408	13.9	1.9
811310	Commercial & industrial machinery & equip (exc auto & electr) R&M ..	37	40 710	13 776	3 235	408	13.9	1.9
8114	Personal & household goods repair & maintenance .....	73	25 938	8 585	1 995	370	27.6	10.6
81141	Home & garden equipment & appliance repair & maintenance .....	26	15 007	5 162	1 259	215	25.0	13.5
811412	Appliance repair & maintenance .....	20	13 903	4 923	1 209	206	20.5	14.6
81142	Reupholstery & furniture repair .....	18	3 766	1 463	317	73	47.5	—
811420	Reupholstery & furniture repair .....	18	3 766	1 463	317	73	47.5	—
81149	Other personal & household goods repair & maintenance .....	26	D	D	D	b	D	D
811490	Other personal & household goods repair & maintenance .....	26	D	D	D	b	D	D
8114909	All other repair & related services .....	9	D	D	D	b	D	D
812	Personal & laundry services .....	438	309 840	96 049	22 617	5 454	7.7	6.3
8121	Personal care services .....	201	29 012	13 382	3 112	1 190	17.9	23.6
81211	Hair, nail, & skin care services .....	181	25 910	12 562	2 891	1 109	17.2	26.0
812111	Barber shops .....	12	1 667	829	223	45	30.4	3.7
812112	Beauty shops .....	142	21 076	10 419	2 386	918	13.4	31.0
812113	Nail salons .....	27	3 167	1 314	282	146	35.9	4.6
81219	Other personal care services .....	20	3 102	820	221	81	23.5	4.1
812191	Diet & weight reducing services .....	11	D	D	D	b	D	D
812199	Other personal care services .....	9	D	D	D	b	D	D
8122	Death care services .....	33	38 758	13 152	3 118	778	4.2	9.5
81221	Funeral homes & funeral services .....	18	17 845	4 794	1 104	156	9.1	11.3
812210	Funeral homes & funeral services .....	18	17 845	4 794	1 104	156	9.1	11.3
8122101	Funeral homes .....	17	D	D	D	c	D	D
81222	Cemeteries & crematories .....	15	20 913	8 358	2 014	622	—	8.0
812220	Cemeteries & crematories .....	15	20 913	8 358	2 014	622	—	8.0
8123	Drycleaning & laundry services .....	167	132 634	40 673	9 908	2 311	12.1	2.1
81231	Coin-operated laundries & drycleaners .....	48	39 247	5 085	1 238	289	10.9	3.2
812310	Coin-operated laundries & drycleaners .....	48	39 247	5 085	1 238	289	10.9	3.2
8123101	Coin-operated laundry routes .....	4	30 215	3 124	735	123	—	—
8123102	Coin-operated laundries & drycleaning stores .....	44	9 032	1 961	503	166	47.4	13.8
81232	Drycleaning & laundry services (except coin-operated) .....	111	D	D	D	f	D	D
812320	Drycleaning & laundry services (except coin-operated) .....	111	D	D	D	f	D	D
8123201	Laundries, family & commercial .....	3	D	D	D	c	D	D
8123202	Drycleaning plants .....	95	18 443	5 433	1 267	428	53.4	5.2
8123203	Garment pressing & agents for laundries .....	13	D	D	D	b	D	D
81233	Linen & uniform supply .....	8	D	D	D	g	D	D
812331	Linen supply .....	3	D	D	D	f	D	D
8123311	Linen supply (except diaper service) .....	3	D	D	D	f	D	D
812332	Industrial launderers .....	5	D	D	D	f	D	D

See footnotes at end of table.

**Table 3. Summary Statistics for Firms Subject to Federal Income Tax for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>PRINCE GEORGE'S COUNTY, MD—Con.</b>								
<b>81</b>	<b>Other services (except public administration)—Con.</b>							
812	Personal & laundry services—Con.							
8129	Other personal services .....	37	109 436	28 842	6 479	1 175	1.0	5.5
81292	Photofinishing .....	21	D	D	D	g	D	D
812921	Photofinishing laboratories (except one-hour) .....	9	D	D	D	g	D	D
812922	One-hour photofinishing .....	12	D	D	D	b	D	D
81293	Parking lots & garages .....	12	D	D	D	b	D	D
812930	Parking lots & garages .....	12	D	D	D	b	D	D
<b>QUEEN ANNE'S COUNTY, MD</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>58</b>	<b>15 233</b>	<b>4 294</b>	<b>998</b>	<b>221</b>	<b>40.4</b>	<b>6.8</b>
811	Repair & maintenance .....	39	12 466	3 226	766	135	42.4	1.9
8111	Automotive repair & maintenance .....	25	9 395	2 444	595	104	36.7	2.5
81149	Automotive mechanical & electrical repair & maintenance .....	20	6 477	1 659	400	66	45.8	—
811111	General automotive repair .....	20	6 477	1 659	400	66	45.8	—
81112	Automotive body, paint, interior, & glass repair .....	3	D	D	D	b	D	D
811121	Automotive body, paint, & interior repair & maintenance .....	2	D	D	D	b	D	D
8114	Personal & household goods repair & maintenance .....	9	2 224	499	99	19	73.1	—
81149	Other personal & household goods repair & maintenance .....	6	1 938	402	93	17	74.2	—
811490	Other personal & household goods repair & maintenance .....	6	1 938	402	93	17	74.2	—
812	Personal & laundry services .....	19	2 767	1 068	232	86	31.4	28.6
8121	Personal care services .....	15	2 132	882	183	72	37.0	18.2
81211	Hair, nail, & skin care services .....	12	1 651	754	168	69	37.1	5.0
812112	Beauty shops .....	12	1 651	754	168	69	37.1	5.0
<b>ST. MARY'S COUNTY, MD</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>97</b>	<b>28 615</b>	<b>8 677</b>	<b>1 963</b>	<b>526</b>	<b>29.6</b>	<b>13.4</b>
811	Repair & maintenance .....	53	19 297	4 693	1 148	219	34.7	14.4
8111	Automotive repair & maintenance .....	36	14 537	3 838	942	176	34.2	11.1
81111	Automotive mechanical & electrical repair & maintenance .....	22	7 218	1 810	398	78	48.0	4.0
811111	General automotive repair .....	15	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair .....	8	5 043	1 352	356	45	19.3	26.4
811121	Automotive body, paint, & interior repair & maintenance .....	7	D	D	D	b	D	D
8111211	Paint or body repair shops .....	7	D	D	D	b	D	D
81119	Other automotive repair & maintenance .....	6	2 276	676	188	53	23.4	—
8112	Electronic & precision equipment repair & maintenance .....	4	1 885	159	43	12	41.1	58.9
81121	Electronic & precision equipment repair & maintenance .....	4	1 885	159	43	12	41.1	58.9
8114	Personal & household goods repair & maintenance .....	8	1 588	425	94	22	41.4	—
81142	Reupholstery & furniture repair .....	4	1 040	303	71	16	10.5	—
811420	Reupholstery & furniture repair .....	4	1 040	303	71	16	10.5	—
812	Personal & laundry services .....	44	9 318	3 984	815	307	18.9	11.4
8121	Personal care services .....	33	3 930	1 903	468	195	25.8	3.2
81211	Hair, nail, & skin care services .....	30	3 705	1 847	452	186	25.4	3.4
812112	Beauty shops .....	29	D	D	D	c	D	D
8122	Death care services .....	4	4 012	1 523	249	59	12.6	23.5
81221	Funeral homes & funeral services .....	2	D	D	D	b	D	D
812210	Funeral homes & funeral services .....	2	D	D	D	b	D	D
8123	Drycleaning & laundry services .....	7	1 376	558	98	53	17.9	—
81232	Drycleaning & laundry services (except coin-operated) .....	3	887	438	70	31	—	—
812320	Drycleaning & laundry services (except coin-operated) .....	3	887	438	70	31	—	—
<b>SOMERSET COUNTY, MD</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>16</b>	<b>6 755</b>	<b>831</b>	<b>196</b>	<b>67</b>	<b>36.4</b>	<b>.1</b>
811	Repair & maintenance .....	10	5 200	458	110	34	25.6	—
8111	Automotive repair & maintenance .....	9	D	D	D	b	D	D
81111	Automotive mechanical & electrical repair & maintenance .....	5	D	D	D	b	D	D
811111	General automotive repair .....	5	D	D	D	b	D	D
812	Personal & laundry services .....	6	1 555	373	86	33	72.5	.5

See footnotes at end of table.

**Table 3. Summary Statistics for Firms Subject to Federal Income Tax for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D.]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>TALBOT COUNTY, MD</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>88</b>	<b>26 616</b>	<b>8 487</b>	<b>1 890</b>	<b>482</b>	<b>36.8</b>	<b>8.6</b>
811	Repair & maintenance .....	54	21 717	6 297	1 369	318	37.8	6.5
8111	Automotive repair & maintenance .....	29	11 985	3 544	849	195	20.0	11.1
81111	Automotive mechanical & electrical repair & maintenance .....	19	5 347	1 401	300	63	31.3	24.9
811111	General automotive repair .....	17	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair .....	7	4 858	1 618	418	68	14.9	—
811121	Automotive body, paint, & interior repair & maintenance .....	6	D	D	D	b	D	D
8111211	Paint or body repair shops .....	6	D	D	D	b	D	D
81119	Other automotive repair & maintenance .....	3	1 780	525	131	64	—	—
8112	Electronic & precision equipment repair & maintenance .....	5	D	D	D	b	D	D
81121	Electronic & precision equipment repair & maintenance .....	5	D	D	D	b	D	D
811211	Consumer electronics repair & maintenance .....	1	D	D	D	a	D	D
8114	Personal & household goods repair & maintenance .....	17	5 013	1 710	397	81	85.0	1.8
81149	Other personal & household goods repair & maintenance .....	12	4 413	1 561	360	72	91.3	2.0
811490	Other personal & household goods repair & maintenance .....	12	4 413	1 561	360	72	91.3	2.0
8114902	Boat repair .....	9	D	D	D	b	D	D
812	Personal & laundry services .....	34	4 899	2 190	521	164	32.4	17.5
8121	Personal care services .....	21	2 642	1 366	318	96	48.0	24.6
81211	Hair, nail, & skin care services .....	19	D	D	D	b	D	D
812112	Beauty shops .....	19	D	D	D	b	D	D
8123	Drycleaning & laundry services .....	8	1 846	663	156	53	8.2	6.5
81232	Drycleaning & laundry services (except coin-operated) .....	6	D	D	D	b	D	D
812320	Drycleaning & laundry services (except coin-operated) .....	6	D	D	D	b	D	D
<b>WASHINGTON COUNTY, MD</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>207</b>	<b>81 740</b>	<b>25 394</b>	<b>6 232</b>	<b>1 524</b>	<b>19.8</b>	<b>5.1</b>
811	Repair & maintenance .....	113	34 993	10 750	2 790	595	28.8	6.1
8111	Automotive repair & maintenance .....	78	25 986	7 199	1 902	434	26.6	5.8
81111	Automotive mechanical & electrical repair & maintenance .....	50	14 437	3 897	971	189	27.9	1.9
811111	General automotive repair .....	40	D	D	D	c	D	D
811118	Other automotive mechanical & electrical repair & maintenance .....	5	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair .....	17	7 716	1 924	566	113	31.9	7.5
811121	Automotive body, paint, & interior repair & maintenance .....	14	D	D	D	b	D	D
8111211	Paint or body repair shops .....	12	D	D	D	b	D	D
81119	Other automotive repair & maintenance .....	11	3 833	1 378	365	132	11.0	16.9
811192	Carwashes .....	6	D	D	D	b	D	D
8112	Electronic & precision equipment repair & maintenance .....	9	D	D	D	b	D	D
81121	Electronic & precision equipment repair & maintenance .....	9	D	D	D	b	D	D
8114	Personal & household goods repair & maintenance .....	16	D	D	D	b	D	D
81149	Other personal & household goods repair & maintenance .....	6	D	D	D	a	D	D
811490	Other personal & household goods repair & maintenance .....	6	D	D	D	a	D	D
812	Personal & laundry services .....	94	46 747	14 644	3 442	929	13.1	4.4
8121	Personal care services .....	58	9 310	4 811	1 054	362	25.0	21.7
81211	Hair, nail, & skin care services .....	54	D	D	D	e	D	D
812112	Beauty shops .....	50	8 293	4 476	990	318	25.5	24.3
8122	Death care services .....	15	D	D	D	c	D	D
81221	Funeral homes & funeral services .....	9	4 268	770	175	44	62.6	—
812210	Funeral homes & funeral services .....	9	4 268	770	175	44	62.6	—
8122101	Funeral homes .....	8	D	D	D	b	D	D
81222	Cemeteries & crematories .....	6	D	D	D	b	D	D
812220	Cemeteries & crematories .....	6	D	D	D	b	D	D
8123	Drycleaning & laundry services .....	17	D	D	D	c	D	D
81232	Drycleaning & laundry services (except coin-operated) .....	8	D	D	D	b	D	D
812320	Drycleaning & laundry services (except coin-operated) .....	8	D	D	D	b	D	D
8129	Other personal services .....	4	D	D	D	e	D	D
81292	Photofinishing .....	2	D	D	D	e	D	D
812921	Photofinishing laboratories (except one-hour) .....	1	D	D	D	e	D	D

See footnotes at end of table.

**Table 3. Summary Statistics for Firms Subject to Federal Income Tax for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>WICOMICO COUNTY, MD</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>146</b>	<b>60 087</b>	<b>18 139</b>	<b>4 184</b>	<b>986</b>	<b>18.4</b>	<b>5.3</b>
811	Repair & maintenance .....	81	39 633	11 189	2 640	466	17.2	4.5
8111	Automotive repair & maintenance .....	53	25 453	7 063	1 755	317	18.0	3.4
81111	Automotive mechanical & electrical repair & maintenance .....	31	13 009	3 318	796	127	20.8	3.5
811111	General automotive repair .....	25	10 007	2 123	523	94	25.3	4.6
811118	Other automotive mechanical & electrical repair & maintenance .....	3	2 346	1 018	231	24	—	—
8111183	Electrical repair shops, motor vehicle .....	1	D	D	D	a	D	D
81112	Automotive body, paint, interior, & glass repair .....	11	8 396	2 555	666	91	10.2	4.7
811121	Automotive body, paint, & interior repair & maintenance .....	9	D	D	D	b	D	D
8111211	Paint or body repair shops .....	7	D	D	D	b	D	D
81119	Other automotive repair & maintenance .....	11	4 048	1 190	293	99	25.1	.3
811191	Automotive oil change & lubrication shops .....	3	2 250	507	130	36	D	—
811192	Carwashes .....	8	1 798	683	163	63	24.8	.7
8112	Electronic & precision equipment repair & maintenance .....	7	5 559	1 345	311	45	2.4	14.2
81121	Electronic & precision equipment repair & maintenance .....	7	5 559	1 345	311	45	2.4	14.2
8113	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	11	4 769	1 280	278	47	31.7	—
81131	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	11	4 769	1 280	278	47	31.7	—
811310	Commercial & industrial machinery & equip (exc auto & electr) R&M ..	11	4 769	1 280	278	47	31.7	—
8114	Personal & household goods repair & maintenance .....	10	3 852	1 501	296	57	15.3	3.6
81141	Home & garden equipment & appliance repair & maintenance .....	6	3 443	1 374	283	50	8.1	4.0
811411	Home & garden equipment repair & maintenance .....	3	D	D	D	a	D	D
812	Personal & laundry services .....	65	20 454	6 950	1 544	520	20.7	6.8
8121	Personal care services .....	40	6 296	2 999	674	299	20.8	11.7
81211	Hair, nail, & skin care services .....	37	5 902	2 912	654	220	21.1	12.5
812112	Beauty shops .....	34	5 669	2 849	640	211	19.5	13.0
8122	Death care services .....	9	3 992	1 376	297	80	53.5	3.9
81221	Funeral homes & funeral services .....	6	D	D	D	b	D	D
812210	Funeral homes & funeral services .....	6	D	D	D	b	D	D
8122101	Funeral homes .....	6	D	D	D	b	D	D
8123	Drycleaning & laundry services .....	12	9 226	2 362	526	126	3.1	.7
81232	Drycleaning & laundry services (except coin-operated) .....	6	D	D	D	b	D	D
812320	Drycleaning & laundry services (except coin-operated) .....	6	D	D	D	b	D	D
8123202	Drycleaning plants .....	6	D	D	D	b	D	D
81233	Linen & uniform supply .....	2	D	D	D	b	D	D
812331	Linen supply .....	1	D	D	D	b	D	D
<b>WORCESTER COUNTY, MD</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>85</b>	<b>19 666</b>	<b>5 974</b>	<b>1 214</b>	<b>364</b>	<b>48.1</b>	<b>9.2</b>
811	Repair & maintenance .....	44	10 820	2 852	624	148	55.8	7.2
8111	Automotive repair & maintenance .....	28	8 335	2 147	470	112	44.4	7.6
81111	Automotive mechanical & electrical repair & maintenance .....	25	D	D	D	b	D	D
811111	General automotive repair .....	21	5 472	1 412	312	75	53.5	10.9
81112	Automotive body, paint, interior, & glass repair .....	1	D	D	D	b	D	D
811121	Automotive body, paint, & interior repair & maintenance .....	1	D	D	D	b	D	D
8114	Personal & household goods repair & maintenance .....	11	D	D	D	b	D	D
812	Personal & laundry services .....	41	8 846	3 122	590	216	38.7	11.6
8121	Personal care services .....	26	4 976	2 262	400	146	33.5	20.4
81211	Hair, nail, & skin care services .....	25	D	D	D	c	D	D
812112	Beauty shops .....	23	D	D	D	c	D	D
8123	Drycleaning & laundry services .....	6	D	D	D	b	D	D
8129	Other personal services .....	6	D	D	D	a	D	D
<b>BALTIMORE, MD (IC)</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>891</b>	<b>426 420</b>	<b>131 546</b>	<b>31 167</b>	<b>6 733</b>	<b>17.8</b>	<b>9.9</b>

See footnotes at end of table.



**Table 3. Summary Statistics for Firms Subject to Federal Income Tax for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>BALTIMORE, MD (IC)—Con.</b>								
<b>81</b>	<b>Other services (except public administration)—Con.</b>							
811	Repair & maintenance .....	425	233 668	73 493	17 403	3 044	17.8	6.3
8111	Automotive repair & maintenance .....	287	119 585	36 143	8 665	1 737	22.0	5.3
81111	Automotive mechanical & electrical repair & maintenance .....	181	67 367	19 357	4 514	837	25.8	6.0
811111	General automotive repair .....	147	53 936	15 052	3 543	658	27.6	5.7
811112	Automotive exhaust system repair .....	8	D	D	D	b	D	D
811113	Automotive transmission repair .....	12	D	D	D	b	D	D
811118	Other automotive mechanical & electrical repair & maintenance .....	14	7 245	2 273	495	78	25.8	5.5
811182	Brake, front end, & wheel alignment .....	3	D	D	D	b	D	D
811184	Radiator repair .....	5	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair .....	76	43 277	13 495	3 311	545	17.2	4.4
811121	Automotive body, paint, & interior repair & maintenance .....	69	40 236	12 738	3 140	511	17.3	4.7
8111211	Paint or body repair shops .....	68	D	D	D	f	D	D
811122	Automotive glass replacement shops .....	7	3 041	757	171	34	16.7	—
81119	Other automotive repair & maintenance .....	30	8 941	3 291	840	355	16.1	4.0
811191	Automotive oil change & lubrication shops .....	6	2 461	777	195	57	—	—
811192	Carwashes .....	17	4 235	1 736	461	244	33.9	7.3
8112	Electronic & precision equipment repair & maintenance .....	27	27 490	7 726	1 838	203	15.4	26.1
81121	Electronic & precision equipment repair & maintenance .....	27	27 490	7 726	1 838	203	15.4	26.1
811212	Computer & office machine repair & maintenance .....	13	22 015	6 052	1 420	148	17.4	32.0
811213	Communication equipment repair & maintenance .....	3	D	D	D	b	D	D
8113	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	48	62 182	19 188	4 459	643	6.6	.1
81131	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	48	62 182	19 188	4 459	643	6.6	.1
811310	Commercial & industrial machinery & equip (exc auto & electr) R&M ..	48	62 182	19 188	4 459	643	6.6	.1
8114	Personal & household goods repair & maintenance .....	63	24 411	10 436	2 441	461	28.0	4.5
81141	Home & garden equipment & appliance repair & maintenance .....	18	6 548	3 177	755	183	28.6	7.9
811411	Home & garden equipment repair & maintenance .....	8	2 904	1 175	267	40	31.6	17.9
811412	Appliance repair & maintenance .....	10	3 644	2 002	488	143	26.1	—
81142	Reupholstery & furniture repair .....	17	7 995	3 031	679	135	18.4	.6
811420	Reupholstery & furniture repair .....	17	7 995	3 031	679	135	18.4	.6
81149	Other personal & household goods repair & maintenance .....	26	D	D	D	c	D	D
811490	Other personal & household goods repair & maintenance .....	26	D	D	D	c	D	D
8114901	Watch, clock, & jewelry repair .....	4	1 378	504	126	22	26.7	—
8114902	Boat repair .....	4	2 705	1 048	239	37	58.1	4.0
8114903	Welding repair .....	6	D	D	D	b	D	D
812	Personal & laundry services .....	466	192 752	58 053	13 764	3 689	17.9	14.4
8121	Personal care services .....	160	22 979	10 690	2 440	815	38.3	24.5
81211	Hair, nail, & skin care services .....	153	22 472	10 537	2 391	778	37.9	24.3
812112	Beauty shops .....	138	21 564	10 141	2 293	743	37.1	25.3
812113	Nail salons .....	9	491	216	56	22	56.4	.6
8122	Death care services .....	47	41 987	12 201	2 794	627	37.8	6.4
81221	Funeral homes & funeral services .....	36	31 387	8 337	1 902	418	35.4	6.2
812210	Funeral homes & funeral services .....	36	31 387	8 337	1 902	418	35.4	6.2
8122101	Funeral homes .....	35	D	D	D	e	D	D
81222	Cemeteries & crematories .....	11	10 600	3 864	892	209	44.9	6.9
812220	Cemeteries & crematories .....	11	10 600	3 864	892	209	44.9	6.9
8123	Drycleaning & laundry services .....	118	63 433	21 673	5 353	1 422	10.5	6.8
81231	Coin-operated laundries & drycleaners .....	45	5 763	1 223	306	134	18.1	7.7
812310	Coin-operated laundries & drycleaners .....	45	5 763	1 223	306	134	18.1	7.7
8123102	Coin-operated laundries & drycleaning stores .....	43	D	D	D	c	D	D
81232	Drycleaning & laundry services (except coin-operated) .....	61	17 143	7 508	1 859	676	27.0	4.5
812320	Drycleaning & laundry services (except coin-operated) .....	61	17 143	7 508	1 859	676	27.0	4.5
8123201	Laundries, family & commercial .....	7	7 868	4 116	1 071	344	17.3	—
8123202	Drycleaning plants .....	43	D	D	D	e	D	D
81233	Linen & uniform supply .....	12	40 527	12 942	3 188	612	2.5	7.6
812331	Linen supply .....	5	D	D	D	c	D	D
8123312	Diaper service .....	1	D	D	D	b	D	D
812332	Industrial launderers .....	7	D	D	D	e	D	D
8129	Other personal services .....	141	64 353	13 489	3 177	825	4.9	23.5
81292	Photofinishing .....	16	9 957	3 488	828	133	21.7	55.4
812921	Photofinishing laboratories (except one-hour) .....	10	D	D	D	c	D	D
812922	One-hour photofinishing .....	6	D	D	D	b	D	D
81293	Parking lots & garages .....	108	48 401	8 071	1 978	610	—	19.7
812930	Parking lots & garages .....	108	48 401	8 071	1 978	610	—	19.7
81299	All other personal services .....	17	5 995	1 930	371	82	16.5	.9
812990	All other personal services .....	17	5 995	1 930	371	82	16.5	.9
8129901	Bail bonding .....	11	4 689	1 340	228	36	9.4	.3

<sup>1</sup>Includes receipts information obtained from administrative records of other Federal agencies.

<sup>2</sup>Includes receipts information which was imputed based on historic company ratios or administrative records, or on industry averages.

**Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D.]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>ABERDEEN, MD</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>28</b>	<b>10 082</b>	<b>3 637</b>	<b>836</b>	<b>196</b>	<b>23.3</b>	<b>5.7</b>
811	Repair & maintenance .....	15	6 556	2 090	511	88	30.9	1.6
8111	Automotive repair & maintenance .....	11	4 445	1 495	359	60	37.9	2.3
81111	Automotive mechanical & electrical repair & maintenance .....	7	2 429	774	197	33	34.4	4.2
811111	General automotive repair .....	5	D	D	D	b	D	D
8114	Personal & household goods repair & maintenance .....	1	D	D	D	a	D	D
81149	Other personal & household goods repair & maintenance .....	1	D	D	D	a	D	D
811490	Other personal & household goods repair & maintenance .....	1	D	D	D	a	D	D
812	Personal & laundry services .....	13	3 526	1 547	325	108	9.0	13.4
8121	Personal care services .....	7	1 731	867	211	64	10.7	22.4
81211	Hair, nail, & skin care services .....	7	1 731	867	211	64	10.7	22.4
812112	Beauty shops .....	7	1 731	867	211	64	10.7	22.4
<b>ANNAPOLIS, MD</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>141</b>	<b>66 601</b>	<b>23 414</b>	<b>5 182</b>	<b>1 411</b>	<b>14.0</b>	<b>14.6</b>
811	Repair & maintenance .....	71	35 909	10 594	2 441	441	16.3	8.0
8111	Automotive repair & maintenance .....	45	26 557	7 323	1 733	308	12.8	4.4
81111	Automotive mechanical & electrical repair & maintenance .....	28	13 630	3 587	914	127	16.0	2.5
811111	General automotive repair .....	22	10 741	2 911	731	94	20.3	1.3
81112	Automotive body, paint, interior, & glass repair .....	10	9 337	2 778	559	81	10.5	3.5
811121	Automotive body, paint, & interior repair & maintenance .....	7	D	D	D	b	D	D
8111211	Paint or body repair shops .....	6	D	D	D	b	D	D
81119	Other automotive repair & maintenance .....	7	3 590	958	260	100	7.0	13.8
811191	Automotive oil change & lubrication shops .....	3	D	D	D	b	D	D
812	Electronic & precision equipment repair & maintenance .....	5	D	D	D	b	D	D
8121	Electronic & precision equipment repair & maintenance .....	5	D	D	D	b	D	D
8114	Personal & household goods repair & maintenance .....	20	7 203	2 270	440	95	28.9	24.0
81149	Other personal & household goods repair & maintenance .....	13	6 231	1 866	347	73	25.6	26.8
811490	Other personal & household goods repair & maintenance .....	13	6 231	1 866	347	73	25.6	26.8
8114902	Boat repair .....	11	D	D	D	b	D	D
812	Personal & laundry services .....	70	30 692	12 820	2 741	970	11.2	22.2
8121	Personal care services .....	34	10 832	5 329	1 228	336	12.7	36.9
81211	Hair, nail, & skin care services .....	33	D	D	D	e	D	D
812112	Beauty shops .....	30	D	D	D	e	D	D
8122	Death care services .....	6	4 007	954	235	52	1.4	1.3
81221	Funeral homes & funeral services .....	4	D	D	D	b	D	D
812210	Funeral homes & funeral services .....	4	D	D	D	b	D	D
8122101	Funeral homes .....	4	D	D	D	b	D	D
8123	Drycleaning & laundry services .....	20	4 868	2 089	488	151	23.2	1.2
81232	Drycleaning & laundry services (except coin-operated) .....	12	3 879	1 809	428	122	14.5	-
812320	Drycleaning & laundry services (except coin-operated) .....	12	3 879	1 809	428	122	14.5	-
8123202	Drycleaning plants .....	10	D	D	D	c	D	D
8129	Other personal services .....	10	10 985	4 448	790	431	8.1	24.8
81292	Photofinishing .....	5	D	D	D	b	D	D
812922	One-hour photofinishing .....	2	D	D	D	a	D	D
81293	Parking lots & garages .....	1	D	D	D	e	D	D
812930	Parking lots & garages .....	1	D	D	D	e	D	D
<b>BALTIMORE, MD (C)</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>891</b>	<b>426 420</b>	<b>131 546</b>	<b>31 167</b>	<b>6 733</b>	<b>17.8</b>	<b>9.9</b>
811	Repair & maintenance .....	425	233 668	73 493	17 403	3 044	17.8	6.3
8111	Automotive repair & maintenance .....	287	119 585	36 143	8 665	1 737	22.0	5.3
81111	Automotive mechanical & electrical repair & maintenance .....	181	67 367	19 357	4 514	837	25.8	6.0
811111	General automotive repair .....	147	53 936	15 052	3 543	658	27.6	5.7
811112	Automotive exhaust system repair .....	8	D	D	D	b	D	D
811113	Automotive transmission repair .....	12	D	D	D	b	D	D
811118	Other automotive mechanical & electrical repair & maintenance .....	14	7 245	2 273	495	78	25.8	5.5
8111182	Brake, front end, & wheel alignment .....	3	D	D	D	b	D	D
8111184	Radiator repair .....	5	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair .....	76	43 277	13 495	3 311	545	17.2	4.4
811121	Automotive body, paint, & interior repair & maintenance .....	69	40 236	12 738	3 140	511	17.3	4.7
8111211	Paint or body repair shops .....	68	D	D	D	f	D	D
811122	Automotive glass replacement shops .....	7	3 041	757	171	34	16.7	-
81119	Other automotive repair & maintenance .....	30	8 941	3 291	840	355	16.1	4.0
811191	Automotive oil change & lubrication shops .....	6	2 461	777	195	57	-	-
811192	Carwashes .....	17	4 235	1 736	461	244	33.9	7.3
812	Electronic & precision equipment repair & maintenance .....	27	27 490	7 726	1 838	203	15.4	26.1
8121	Electronic & precision equipment repair & maintenance .....	27	27 490	7 726	1 838	203	15.4	26.1
81212	Computer & office machine repair & maintenance .....	13	22 015	6 052	1 420	148	17.4	32.0
812123	Communication equipment repair & maintenance .....	3	D	D	D	b	D	D
8113	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	48	62 182	19 188	4 459	643	6.6	.1
81131	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	48	62 182	19 188	4 459	643	6.6	.1
811310	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	48	62 182	19 188	4 459	643	6.6	.1

See footnotes at end of table.

**Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>BALTIMORE, MD (IC)—Con.</b>								
<b>81</b>	<b>Other services (except public administration)—Con.</b>							
811	Repair & maintenance—Con.							
8114	Personal & household goods repair & maintenance .....	63	24 411	10 436	2 441	461	28.0	4.5
81141	Home & garden equipment & appliance repair & maintenance .....	18	6 548	3 177	755	183	28.6	7.9
811411	Home & garden equipment repair & maintenance .....	8	2 904	1 175	267	40	31.6	17.9
811412	Appliance repair & maintenance .....	10	3 644	2 002	488	143	26.1	—
81142	Reupholstery & furniture repair .....	17	7 995	3 031	679	135	18.4	.6
811420	Reupholstery & furniture repair .....	17	7 995	3 031	679	135	18.4	.6
81149	Other personal & household goods repair & maintenance .....	26	D	D	D	c	D	D
811490	Other personal & household goods repair & maintenance .....	26	D	D	D	c	D	D
8114901	Watch, clock, & jewelry repair .....	4	1 378	504	126	22	26.7	—
8114902	Boat repair .....	4	2 705	1 048	239	37	58.1	4.0
8114903	Welding repair .....	6	D	D	D	b	D	D
812	Personal & laundry services .....	466	192 752	58 053	13 764	3 689	17.9	14.4
8121	Personal care services .....	160	22 979	10 690	2 440	815	38.3	24.5
81211	Hair, nail, & skin care services .....	153	22 472	10 537	2 391	778	37.9	24.3
812112	Beauty shops .....	138	21 564	10 141	2 293	743	37.1	25.3
812113	Nail salons .....	9	491	216	56	22	56.4	.6
8122	Death care services .....	47	41 987	12 201	2 794	627	37.8	6.4
81221	Funeral homes & funeral services .....	36	31 387	8 337	1 902	418	35.4	6.2
812210	Funeral homes & funeral services .....	36	31 387	8 337	1 902	418	35.4	6.2
8122101	Funeral homes .....	35	D	D	D	e	D	D
81222	Cemeteries & crematories .....	11	10 600	3 864	892	209	44.9	6.9
812220	Cemeteries & crematories .....	11	10 600	3 864	892	209	44.9	6.9
8123	Drycleaning & laundry services .....	118	63 433	21 673	5 353	1 422	10.5	6.8
81231	Coin-operated laundries & drycleaners .....	45	5 763	1 223	306	134	18.1	7.7
812310	Coin-operated laundries & drycleaners .....	45	5 763	1 223	306	134	18.1	7.7
8123102	Coin-operated laundries & drycleaning stores .....	43	D	D	D	c	D	D
81232	Drycleaning & laundry services (except coin-operated) .....	61	17 143	7 508	1 859	676	27.0	4.5
812320	Drycleaning & laundry services (except coin-operated) .....	61	17 143	7 508	1 859	676	27.0	4.5
8123201	Laundries, family & commercial .....	7	7 868	4 116	1 071	344	17.3	—
8123202	Drycleaning plants .....	43	D	D	D	e	D	D
81233	Linen & uniform supply .....	12	40 527	12 942	3 188	612	2.5	7.6
812331	Linen supply .....	5	D	D	D	c	D	D
8123312	Diaper service .....	1	D	D	D	b	D	D
812332	Industrial laundrers .....	7	D	D	D	e	D	D
8129	Other personal services .....	141	64 353	13 489	3 177	825	4.9	23.5
81292	Photofinishing .....	16	9 957	3 488	828	133	21.7	55.4
812921	Photofinishing laboratories (except one-hour) .....	10	D	D	D	c	D	D
812922	One-hour photofinishing .....	6	D	D	D	b	D	D
81293	Parking lots & garages .....	108	48 401	8 071	1 978	610	—	19.7
812930	Parking lots & garages .....	108	48 401	8 071	1 978	610	—	19.7
81299	All other personal services .....	17	5 995	1 930	371	82	16.5	.9
812990	All other personal services .....	17	5 995	1 930	371	82	16.5	.9
8129901	Bail bonding .....	11	4 689	1 340	228	36	9.4	.3
<b>BEL AIR, MD</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>69</b>	<b>16 010</b>	<b>5 675</b>	<b>1 291</b>	<b>387</b>	<b>38.2</b>	<b>13.1</b>
811	Repair & maintenance .....	25	8 438	2 251	513	125	48.2	4.8
8111	Automotive repair & maintenance .....	17	6 521	1 659	384	92	44.3	5.5
811111	Automotive mechanical & electrical repair & maintenance .....	9	2 955	759	175	43	51.6	12.1
8111111	General automotive repair .....	7	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair .....	3	D	D	D	a	D	D
81119	Other automotive repair & maintenance .....	5	D	D	D	b	D	D
812	Personal & laundry services .....	44	7 572	3 424	778	262	27.0	22.3
8121	Personal care services .....	33	5 406	2 501	558	206	21.4	28.7
81211	Hair, nail, & skin care services .....	28	4 662	2 331	520	188	24.4	33.1
812112	Beauty shops .....	26	D	D	D	c	D	D
8123	Drycleaning & laundry services .....	9	D	D	D	b	D	D
81232	Drycleaning & laundry services (except coin-operated) .....	8	1 044	376	94	37	85.3	5.1
812320	Drycleaning & laundry services (except coin-operated) .....	8	1 044	376	94	37	85.3	5.1
<b>BERLIN, MD</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>15</b>	<b>3 992</b>	<b>1 309</b>	<b>298</b>	<b>88</b>	<b>58.6</b>	<b>.9</b>
811	Repair & maintenance .....	8	1 820	529	107	28	79.9	1.9
812	Personal & laundry services .....	7	2 172	780	191	60	40.7	—
8121	Personal care services .....	4	D	D	D	b	D	D
812111	Hair, nail, & skin care services .....	4	D	D	D	b	D	D
<b>BERWYN HEIGHTS, MD</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>

See footnotes at end of table.

**Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>BLADENSBURG, MD</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>9</b>	<b>6 838</b>	<b>2 279</b>	<b>462</b>	<b>74</b>	<b>7.8</b>	<b>.8</b>
811	Repair & maintenance .....	7	D	D	D	b	D	D
8111	Automotive repair & maintenance .....	4	D	D	D	b	D	D
81111	Automotive mechanical & electrical repair & maintenance .....	4	D	D	D	b	D	D
811118	Other automotive mechanical & electrical repair & maintenance .....	1	D	D	D	b	D	D
8111182	Brake, front end, & wheel alignment .....	1	D	D	D	b	D	D
<b>BOONSBORO, MD</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>5</b>	<b>944</b>	<b>327</b>	<b>73</b>	<b>20</b>	<b>51.3</b>	<b>-</b>
811	Repair & maintenance .....	2	D	D	D	a	D	D
<b>BOWIE, MD</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>47</b>	<b>10 933</b>	<b>3 703</b>	<b>766</b>	<b>244</b>	<b>27.9</b>	<b>10.2</b>
811	Repair & maintenance .....	15	5 805	1 618	316	47	35.8	4.1
8111	Automotive repair & maintenance .....	8	4 947	1 416	281	37	26.9	4.6
81111	Automotive mechanical & electrical repair & maintenance .....	6	D	D	D	b	D	D
811111	General automotive repair .....	5	D	D	D	b	D	D
812	Personal & laundry services .....	32	5 128	2 085	450	197	18.9	17.2
8121	Personal care services .....	23	3 344	1 500	317	157	17.7	25.6
81211	Hair, nail, & skin care services .....	20	3 072	1 432	304	149	17.4	27.9
812112	Beauty shops .....	16	2 720	1 312	284	128	9.4	31.5
8123	Drycleaning & laundry services .....	8	D	D	D	b	D	D
81232	Drycleaning & laundry services (except coin-operated) .....	6	1 445	525	115	37	21.7	-
812320	Drycleaning & laundry services (except coin-operated) .....	6	1 445	525	115	37	21.7	-
8123202	Drycleaning plants .....	6	1 445	525	115	37	21.7	-
<b>BRENTWOOD, MD</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>7</b>	<b>12 223</b>	<b>3 728</b>	<b>903</b>	<b>202</b>	<b>5.3</b>	<b>2.0</b>
811	Repair & maintenance .....	4	D	D	D	b	D	D
8111	Automotive repair & maintenance .....	4	D	D	D	b	D	D
812	Personal & laundry services .....	3	D	D	D	c	D	D
8122	Death care services .....	2	D	D	D	c	D	D
81222	Cemeteries & crematories .....	1	D	D	D	c	D	D
812220	Cemeteries & crematories .....	1	D	D	D	c	D	D
<b>BRUNSWICK, MD</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>5</b>	<b>939</b>	<b>262</b>	<b>60</b>	<b>19</b>	<b>27.3</b>	<b>-</b>
<b>CAMBRIDGE, MD</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>29</b>	<b>6 265</b>	<b>1 759</b>	<b>467</b>	<b>118</b>	<b>40.5</b>	<b>5.4</b>
811	Repair & maintenance .....	12	4 084	1 181	319	59	22.2	-
8111	Automotive repair & maintenance .....	12	4 084	1 181	319	59	22.2	-
81112	Automotive body, paint, interior, & glass repair .....	4	D	D	D	b	D	D
811121	Automotive body, paint, & interior repair & maintenance .....	2	D	D	D	b	D	D
812	Personal & laundry services .....	17	2 181	578	148	59	74.8	15.5
8121	Personal care services .....	13	D	D	D	b	D	D
81211	Hair, nail, & skin care services .....	13	D	D	D	b	D	D
812112	Beauty shops .....	12	D	D	D	b	D	D
<b>CAPITOL HEIGHTS, MD</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>5</b>	<b>2 118</b>	<b>749</b>	<b>175</b>	<b>43</b>	<b>15.3</b>	<b>-</b>
811	Repair & maintenance .....	3	D	D	D	b	D	D
<b>CHESAPEAKE BEACH, MD</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>

See footnotes at end of table.

**Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

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							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>CHESTERTOWN, MD</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>18</b>	<b>4 320</b>	<b>1 325</b>	<b>281</b>	<b>77</b>	<b>31.0</b>	<b>5.6</b>
811	Repair & maintenance .....	7	1 786	421	82	21	58.9	—
8111	Automotive repair & maintenance .....	4	D	D	D	a	D	D
81112	Automotive body, paint, interior, & glass repair .....	3	D	D	D	a	D	D
811121	Automotive body, paint, & interior repair & maintenance .....	3	D	D	D	a	D	D
812	Personal & laundry services .....	11	2 534	904	199	56	11.4	9.5
8121	Personal care services .....	8	D	D	D	b	D	D
81211	Hair, nail, & skin care services .....	8	D	D	D	b	D	D
812112	Beauty shops .....	7	D	D	D	b	D	D
8123	Drycleaning & laundry services .....	2	D	D	D	b	D	D
81232	Drycleaning & laundry services (except coin-operated) .....	1	D	D	D	b	D	D
812320	Drycleaning & laundry services (except coin-operated) .....	1	D	D	D	b	D	D
8123202	Drycleaning plants .....	1	D	D	D	b	D	D
<b>CHEVERLY, MD</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>4</b>	<b>1 167</b>	<b>271</b>	<b>70</b>	<b>16</b>	<b>56.0</b>	<b>19.3</b>
811	Repair & maintenance .....	3	D	D	D	a	D	D
<b>COLLEGE PARK, MD</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>39</b>	<b>16 149</b>	<b>4 716</b>	<b>1 397</b>	<b>241</b>	<b>39.8</b>	<b>8.0</b>
811	Repair & maintenance .....	20	11 664	3 299	1 034	106	43.3	3.6
8111	Automotive repair & maintenance .....	10	6 775	1 815	452	59	20.0	—
81111	Automotive mechanical & electrical repair & maintenance .....	6	D	D	D	b	D	D
811111	General automotive repair .....	5	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair .....	3	2 732	828	209	24	D	—
811121	Automotive body, paint, & interior repair & maintenance .....	3	2 732	828	209	24	D	—
8111211	Paint or body repair shops .....	3	2 732	828	209	24	D	—
8112	Electronic & precision equipment repair & maintenance .....	4	D	D	D	b	D	D
81121	Electronic & precision equipment repair & maintenance .....	4	D	D	D	b	D	D
8114	Personal & household goods repair & maintenance .....	5	1 335	335	88	14	20.4	21.1
812	Personal & laundry services .....	19	4 485	1 417	363	135	30.8	19.5
8121	Personal care services .....	10	D	D	D	b	D	D
81211	Hair, nail, & skin care services .....	9	D	D	D	b	D	D
812112	Beauty shops .....	8	D	D	D	b	D	D
8123	Drycleaning & laundry services .....	7	1 767	528	136	51	45.3	17.1
81231	Coin-operated laundries & drycleaners .....	3	755	258	81	35	D	40.1
812310	Coin-operated laundries & drycleaners .....	3	755	258	81	35	D	40.1
8123102	Coin-operated laundries & drycleaning stores .....	3	755	258	81	35	D	40.1
81232	Drycleaning & laundry services (except coin-operated) .....	4	1 012	270	55	16	51.0	—
812320	Drycleaning & laundry services (except coin-operated) .....	4	1 012	270	55	16	51.0	—
<b>CRISFIELD, MD</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>6</b>	<b>2 154</b>	<b>208</b>	<b>52</b>	<b>17</b>	<b>50.0</b>	<b>.3</b>
811	Repair & maintenance .....	4	D	D	D	a	D	D
8111	Automotive repair & maintenance .....	4	D	D	D	a	D	D
812	Personal & laundry services .....	2	D	D	D	a	D	D
<b>CUMBERLAND, MD</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>64</b>	<b>19 854</b>	<b>5 960</b>	<b>1 408</b>	<b>394</b>	<b>48.4</b>	<b>5.1</b>
811	Repair & maintenance .....	26	12 784	3 239	783	156	50.9	.1
8111	Automotive repair & maintenance .....	17	7 929	1 642	395	85	53.2	—
81111	Automotive mechanical & electrical repair & maintenance .....	14	D	D	D	b	D	D
811111	General automotive repair .....	9	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair .....	3	D	D	D	b	D	D
811121	Automotive body, paint, & interior repair & maintenance .....	2	D	D	D	b	D	D
8112	Electronic & precision equipment repair & maintenance .....	2	D	D	D	a	D	D
81121	Electronic & precision equipment repair & maintenance .....	2	D	D	D	a	D	D
8114	Personal & household goods repair & maintenance .....	6	D	D	D	b	D	D
81141	Home & garden equipment & appliance repair & maintenance .....	5	D	D	D	b	D	D
812	Personal & laundry services .....	38	7 070	2 721	625	238	43.9	14.3
8121	Personal care services .....	26	D	D	D	b	D	D
81211	Hair, nail, & skin care services .....	25	D	D	D	b	D	D
812112	Beauty shops .....	24	D	D	D	b	D	D
8122	Death care services .....	8	2 624	1 048	269	78	3.7	1.8
8123	Drycleaning & laundry services .....	3	D	D	D	b	D	D
8129	Other personal services .....	1	D	D	D	b	D	D
81292	Photofinishing .....	1	D	D	D	b	D	D

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							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>DENTON, MD</b>								
<b>81</b>	<b>Other services (except public administration) . . . . .</b>	<b>8</b>	<b>2 512</b>	<b>832</b>	<b>206</b>	<b>35</b>	<b>10.8</b>	<b>5.7</b>
811	Repair & maintenance . . . . .	3	D	D	D	a	D	D
<b>DISTRICT HEIGHTS, MD</b>								
<b>81</b>	<b>Other services (except public administration) . . . . .</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
<b>EASTON, MD</b>								
<b>81</b>	<b>Other services (except public administration) . . . . .</b>	<b>58</b>	<b>17 473</b>	<b>5 454</b>	<b>1 153</b>	<b>338</b>	<b>29.8</b>	<b>8.7</b>
811	Repair & maintenance . . . . .	31	13 114	3 486	692	193	30.9	5.4
8111	Automotive repair & maintenance . . . . .	18	8 120	2 324	549	142	27.3	8.7
81111	Automotive mechanical & electrical repair & maintenance . . . . .	10	D	D	D	b	D	D
811111	General automotive repair . . . . .	9	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair . . . . .	5	D	D	D	b	D	D
811121	Automotive body, paint, & interior repair & maintenance . . . . .	4	D	D	D	b	D	D
81119	Other automotive repair & maintenance . . . . .	3	1 780	525	131	64	—	—
8112	Electronic & precision equipment repair & maintenance . . . . .	4	D	D	D	b	D	D
81121	Electronic & precision equipment repair & maintenance . . . . .	4	D	D	D	b	D	D
811211	Consumer electronics repair & maintenance . . . . .	1	D	D	D	a	D	D
812	Personal & laundry services . . . . .	27	4 359	1 968	461	145	26.4	18.6
8121	Personal care services . . . . .	16	D	D	D	b	D	D
81211	Hair, nail, & skin care services . . . . .	14	D	D	D	b	D	D
812112	Beauty shops . . . . .	14	D	D	D	b	D	D
8123	Drycleaning & laundry services . . . . .	8	1 846	663	156	53	8.2	6.5
81232	Drycleaning & laundry services (except coin-operated) . . . . .	6	D	D	D	b	D	D
812320	Drycleaning & laundry services (except coin-operated) . . . . .	6	D	D	D	b	D	D
<b>ELKTON, MD</b>								
<b>81</b>	<b>Other services (except public administration) . . . . .</b>	<b>35</b>	<b>14 193</b>	<b>4 314</b>	<b>999</b>	<b>221</b>	<b>25.1</b>	<b>8.6</b>
811	Repair & maintenance . . . . .	15	11 334	3 344	780	142	14.9	8.4
8111	Automotive repair & maintenance . . . . .	13	D	D	D	c	D	D
81111	Automotive mechanical & electrical repair & maintenance . . . . .	7	D	D	D	b	D	D
811118	Other automotive mechanical & electrical repair & maintenance . . . . .	2	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair . . . . .	3	D	D	D	b	D	D
811121	Automotive body, paint, & interior repair & maintenance . . . . .	3	D	D	D	b	D	D
8111211	Paint or body repair shops . . . . .	3	D	D	D	b	D	D
81119	Other automotive repair & maintenance . . . . .	3	D	D	D	b	D	D
811192	Carwashes . . . . .	2	D	D	D	b	D	D
812	Personal & laundry services . . . . .	20	2 859	970	219	79	65.8	9.4
8121	Personal care services . . . . .	11	D	D	D	b	D	D
81211	Hair, nail, & skin care services . . . . .	10	D	D	D	b	D	D
812112	Beauty shops . . . . .	9	D	D	D	b	D	D
8123	Drycleaning & laundry services . . . . .	6	788	242	66	30	83.0	17.0
<b>FEDERALSBURG, MD</b>								
<b>81</b>	<b>Other services (except public administration) . . . . .</b>	<b>3</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
811	Repair & maintenance . . . . .	1	D	D	D	a	D	D
<b>FOREST HEIGHTS, MD</b>								
<b>81</b>	<b>Other services (except public administration) . . . . .</b>	<b>3</b>	<b>1 090</b>	<b>314</b>	<b>72</b>	<b>14</b>	<b>D</b>	<b>—</b>
811	Repair & maintenance . . . . .	2	D	D	D	a	D	D

See footnotes at end of table.

**Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>FREDERICK, MD</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>157</b>	<b>79 150</b>	<b>22 071</b>	<b>5 069</b>	<b>1 030</b>	<b>39.8</b>	<b>6.9</b>
811	Repair & maintenance .....	79	54 955	13 439	3 077	495	52.3	3.1
8111	Automotive repair & maintenance .....	58	25 569	7 965	1 937	367	23.4	5.8
81111	Automotive mechanical & electrical repair & maintenance .....	27	9 433	2 824	638	124	18.7	1.5
811111	General automotive repair .....	20	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair .....	18	12 403	4 026	1 039	152	30.8	.2
811121	Automotive body, paint, & interior repair & maintenance .....	16	D	D	D	c	D	D
8111211	Paint or body repair shops .....	13	D	D	D	c	D	D
8111213	Upholstery & interior repair shops .....	3	D	D	D	a	D	D
81119	Other automotive repair & maintenance .....	13	3 733	1 115	260	91	11.0	35.3
811192	Carwashes .....	7	D	D	D	b	D	D
8112	Electronic & precision equipment repair & maintenance .....	6	D	D	D	b	D	D
81121	Electronic & precision equipment repair & maintenance .....	6	D	D	D	b	D	D
811212	Computer & office machine repair & maintenance .....	3	D	D	D	b	D	D
8113	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	4	D	D	D	b	D	D
81131	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	4	D	D	D	b	D	D
811310	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	4	D	D	D	b	D	D
8114	Personal & household goods repair & maintenance .....	11	D	D	D	b	D	D
812	Personal & laundry services .....	78	24 195	8 632	1 992	535	11.4	15.6
8121	Personal care services .....	48	10 558	5 306	1 214	369	11.8	21.0
81211	Hair, nail, & skin care services .....	41	9 219	4 996	1 143	327	12.2	23.5
812111	Barber shops .....	4	D	D	D	b	D	D
812112	Beauty shops .....	32	7 836	4 352	994	283	6.6	27.7
812113	Nail salons .....	5	D	D	D	b	D	D
81219	Other personal care services .....	7	1 339	310	71	42	9.0	4.0
8122	Death care services .....	4	D	D	D	b	D	D
81221	Funeral homes & funeral services .....	3	D	D	D	b	D	D
812210	Funeral homes & funeral services .....	3	D	D	D	b	D	D
8123	Drycleaning & laundry services .....	20	7 538	1 666	415	95	13.4	5.6
81232	Drycleaning & laundry services (except coin-operated) .....	15	D	D	D	b	D	D
812320	Drycleaning & laundry services (except coin-operated) .....	15	D	D	D	b	D	D
8123202	Drycleaning plants .....	12	D	D	D	b	D	D
81233	Linen & uniform supply .....	1	D	D	D	b	D	D
8129	Other personal services .....	6	D	D	D	b	D	D
<b>FROSTBURG, MD</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>14</b>	<b>2 026</b>	<b>472</b>	<b>103</b>	<b>41</b>	<b>88.1</b>	<b>7.9</b>
812	Personal & laundry services .....	11	1 535	365	82	33	94.8	—
<b>FRUITLAND, MD</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>5</b>	<b>1 081</b>	<b>183</b>	<b>48</b>	<b>13</b>	<b>41.0</b>	<b>—</b>
811	Repair & maintenance .....	4	D	D	D	a	D	D
<b>GAITHERSBURG, MD</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>124</b>	<b>59 893</b>	<b>18 575</b>	<b>4 222</b>	<b>884</b>	<b>13.5</b>	<b>9.0</b>
811	Repair & maintenance .....	57	39 771	11 192	2 849	450	9.1	4.4
8111	Automotive repair & maintenance .....	35	15 937	4 605	1 279	207	13.0	6.2
81111	Automotive mechanical & electrical repair & maintenance .....	23	8 544	2 222	627	82	21.0	10.2
811111	General automotive repair .....	17	D	D	D	b	D	D
811118	Other automotive mechanical & electrical repair & maintenance .....	4	1 648	287	107	14	14.9	—
81112	Automotive body, paint, interior, & glass repair .....	7	5 242	1 592	475	62	—	.5
811121	Automotive body, paint, & interior repair & maintenance .....	7	5 242	1 592	475	62	—	.5
8111211	Paint or body repair shops .....	6	D	D	D	b	D	D
81119	Other automotive repair & maintenance .....	5	2 151	791	177	63	13.1	3.8
8112	Electronic & precision equipment repair & maintenance .....	8	2 622	1 113	269	33	26.4	29.0
81121	Electronic & precision equipment repair & maintenance .....	8	2 622	1 113	269	33	26.4	29.0
8114	Personal & household goods repair & maintenance .....	13	D	D	D	c	D	D
81141	Home & garden equipment & appliance repair & maintenance .....	3	D	D	D	c	D	D
811412	Appliance repair & maintenance .....	2	D	D	D	c	D	D
81149	Other personal & household goods repair & maintenance .....	5	D	D	D	b	D	D
811490	Other personal & household goods repair & maintenance .....	5	D	D	D	b	D	D
812	Personal & laundry services .....	67	20 122	7 383	1 373	434	22.2	18.1
8121	Personal care services .....	37	9 733	4 485	831	280	9.1	29.3
81211	Hair, nail, & skin care services .....	34	9 571	4 434	818	273	9.0	28.9
812112	Beauty shops .....	30	8 900	4 146	801	268	8.5	24.7
812113	Nail salons .....	2	D	D	D	a	D	D
8123	Drycleaning & laundry services .....	18	4 598	1 538	275	77	37.5	2.7
81232	Drycleaning & laundry services (except coin-operated) .....	14	3 960	1 229	259	71	34.4	3.1
812320	Drycleaning & laundry services (except coin-operated) .....	14	3 960	1 229	259	71	34.4	3.1
8123202	Drycleaning plants .....	12	D	D	D	b	D	D
8129	Other personal services .....	11	D	D	D	b	D	D
81292	Photofinishing .....	5	D	D	D	b	D	D

See footnotes at end of table.

**Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>GLENARDEN, MD</b>								
<b>81</b>	<b>Other services (except public administration) . . . . .</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
<b>GREENBELT, MD</b>								
<b>81</b>	<b>Other services (except public administration) . . . . .</b>	<b>18</b>	<b>6 610</b>	<b>1 848</b>	<b>415</b>	<b>128</b>	<b>23.4</b>	<b>19.0</b>
811	Repair & maintenance . . . . .	4	1 756	429	96	21	48.6	17.0
8111	Automotive repair & maintenance . . . . .	2	D	D	D	a	D	D
812	Personal & laundry services . . . . .	14	4 854	1 419	319	107	14.2	19.7
8121	Personal care services . . . . .	7	1 697	917	219	73	—	—
81211	Hair, nail, & skin care services . . . . .	5	D	D	D	b	D	D
812112	Beauty shops . . . . .	5	D	D	D	b	D	D
8123	Drycleaning & laundry services . . . . .	3	807	167	40	12	D	—
81232	Drycleaning & laundry services (except coin-operated) . . . . .	3	807	167	40	12	D	—
812320	Drycleaning & laundry services (except coin-operated) . . . . .	3	807	167	40	12	D	—
8129	Other personal services . . . . .	4	2 350	335	60	22	11.0	40.6
81292	Photofinishing . . . . .	3	D	D	D	a	D	D
812922	One-hour photofinishing . . . . .	3	D	D	D	a	D	D
<b>HAGERSTOWN, MD</b>								
<b>81</b>	<b>Other services (except public administration) . . . . .</b>	<b>108</b>	<b>30 533</b>	<b>9 990</b>	<b>2 466</b>	<b>717</b>	<b>24.4</b>	<b>7.5</b>
811	Repair & maintenance . . . . .	61	19 049	5 407	1 432	351	21.3	7.0
8111	Automotive repair & maintenance . . . . .	48	16 700	4 566	1 240	307	21.1	6.9
81111	Automotive mechanical & electrical repair & maintenance . . . . .	29	8 368	2 148	509	97	30.8	2.6
811111	General automotive repair . . . . .	22	D	D	D	b	D	D
811118	Other automotive mechanical & electrical repair & maintenance . . . . .	5	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair . . . . .	11	5 219	1 298	418	86	11.4	11.0
811121	Automotive body, paint, & interior repair & maintenance . . . . .	9	D	D	D	b	D	D
8111211	Paint or body repair shops . . . . .	7	D	D	D	b	D	D
81119	Other automotive repair & maintenance . . . . .	8	3 113	1 120	313	124	11.5	11.8
812	Personal & laundry services . . . . .	47	11 484	4 583	1 034	366	29.6	8.3
8121	Personal care services . . . . .	30	5 669	2 886	646	224	25.5	16.8
81211	Hair, nail, & skin care services . . . . .	29	D	D	D	c	D	D
812112	Beauty shops . . . . .	27	5 017	2 626	591	189	28.8	19.0
8122	Death care services . . . . .	6	D	D	D	b	D	D
81221	Funeral homes & funeral services . . . . .	5	D	D	D	b	D	D
812210	Funeral homes & funeral services . . . . .	5	D	D	D	b	D	D
8123	Drycleaning & laundry services . . . . .	10	D	D	D	b	D	D
81232	Drycleaning & laundry services (except coin-operated) . . . . .	6	D	D	D	b	D	D
812320	Drycleaning & laundry services (except coin-operated) . . . . .	6	D	D	D	b	D	D
<b>HAMPSTEAD, MD *</b>								
<b>81</b>	<b>Other services (except public administration) . . . . .</b>	<b>11</b>	<b>4 744</b>	<b>1 443</b>	<b>299</b>	<b>84</b>	<b>5.8</b>	<b>4.5</b>
811	Repair & maintenance . . . . .	5	3 465	1 002	221	48	5.8	—
8114	Personal & household goods repair & maintenance . . . . .	3	D	D	D	b	D	D
81149	Other personal & household goods repair & maintenance . . . . .	2	D	D	D	b	D	D
811490	Other personal & household goods repair & maintenance . . . . .	2	D	D	D	b	D	D
8114904	Garment repair & alteration services . . . . .	1	D	D	D	b	D	D
812	Personal & laundry services . . . . .	6	1 279	441	78	36	5.7	16.7
8121	Personal care services . . . . .	3	D	D	D	b	D	D
81211	Hair, nail, & skin care services . . . . .	3	D	D	D	b	D	D
<b>HAMPSTEAD, MD (CARROLL COUNTY PART) *</b>								
<b>81</b>	<b>Other services (except public administration) . . . . .</b>	<b>11</b>	<b>4 744</b>	<b>1 443</b>	<b>299</b>	<b>84</b>	<b>5.8</b>	<b>4.5</b>
811	Repair & maintenance . . . . .	5	3 465	1 002	221	48	5.8	—
8114	Personal & household goods repair & maintenance . . . . .	3	D	D	D	b	D	D
81149	Other personal & household goods repair & maintenance . . . . .	2	D	D	D	b	D	D
811490	Other personal & household goods repair & maintenance . . . . .	2	D	D	D	b	D	D
8114904	Garment repair & alteration services . . . . .	1	D	D	D	b	D	D
812	Personal & laundry services . . . . .	6	1 279	441	78	36	5.7	16.7
8121	Personal care services . . . . .	3	D	D	D	b	D	D
81211	Hair, nail, & skin care services . . . . .	3	D	D	D	b	D	D
<b>HAVRE DE GRACE, MD</b>								
<b>81</b>	<b>Other services (except public administration) . . . . .</b>	<b>18</b>	<b>3 117</b>	<b>899</b>	<b>226</b>	<b>66</b>	<b>43.4</b>	<b>8.3</b>
811	Repair & maintenance . . . . .	8	1 699	439	120	29	49.9	—
8111	Automotive repair & maintenance . . . . .	6	D	D	D	b	D	D
812	Personal & laundry services . . . . .	10	1 418	460	106	37	35.6	18.2
8121	Personal care services . . . . .	7	696	253	58	28	62.9	37.1
81211	Hair, nail, & skin care services . . . . .	6	D	D	D	b	D	D

See footnotes at end of table.



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							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>HYATTSVILLE, MD</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>33</b>	<b>11 923</b>	<b>3 944</b>	<b>868</b>	<b>216</b>	<b>14.0</b>	<b>1.5</b>
811	Repair & maintenance .....	21	7 230	2 288	506	119	21.0	2.0
8111	Automotive repair & maintenance .....	16	5 609	1 617	369	96	22.7	1.0
81111	Automotive mechanical & electrical repair & maintenance .....	8	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair .....	7	3 148	799	187	32	24.3	1.8
811121	Automotive body, paint, & interior repair & maintenance .....	5	D	D	D	b	D	D
812	Personal & laundry services .....	12	4 693	1 656	362	97	3.3	.8
8121	Personal care services .....	6	987	557	118	43	10.3	3.7
81211	Hair, nail, & skin care services .....	6	987	557	118	43	10.3	3.7
8122	Death care services .....	2	D	D	D	b	D	D
81221	Funeral homes & funeral services .....	2	D	D	D	b	D	D
812210	Funeral homes & funeral services .....	2	D	D	D	b	D	D
<b>INDIAN HEAD, MD</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>12</b>	<b>3 402</b>	<b>881</b>	<b>215</b>	<b>49</b>	<b>36.7</b>	<b>38.3</b>
811	Repair & maintenance .....	4	2 607	638	136	26	44.2	48.3
8111	Automotive repair & maintenance .....	4	2 607	638	136	26	44.2	48.3
81112	Automotive body, paint, interior, & glass repair .....	2	D	D	D	a	D	D
811121	Automotive body, paint, & interior repair & maintenance .....	2	D	D	D	a	D	D
812	Personal & laundry services .....	8	795	243	79	23	12.5	5.7
<b>LA PLATA, MD</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>13</b>	<b>6 853</b>	<b>1 638</b>	<b>373</b>	<b>111</b>	<b>4.6</b>	<b>2.8</b>
811	Repair & maintenance .....	3	D	D	D	b	D	D
8111	Automotive repair & maintenance .....	3	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair .....	2	D	D	D	b	D	D
811121	Automotive body, paint, & interior repair & maintenance .....	1	D	D	D	b	D	D
8111211	Paint or body repair shops .....	1	D	D	D	b	D	D
812	Personal & laundry services .....	10	D	D	D	b	D	D
8121	Personal care services .....	6	D	D	D	b	D	D
81211	Hair, nail, & skin care services .....	6	D	D	D	b	D	D
81212	Beauty shops .....	6	D	D	D	b	D	D
<b>LAUREL, MD</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>81</b>	<b>42 846</b>	<b>14 780</b>	<b>3 508</b>	<b>667</b>	<b>11.4</b>	<b>13.0</b>
811	Repair & maintenance .....	43	24 084	7 884	1 914	303	14.2	14.4
8111	Automotive repair & maintenance .....	31	16 651	5 524	1 261	227	7.3	16.8
81111	Automotive mechanical & electrical repair & maintenance .....	18	8 988	2 978	663	97	11.1	.3
811111	General automotive repair .....	15	6 764	2 180	490	74	14.7	.4
81112	Automotive body, paint, interior, & glass repair .....	7	5 201	1 562	336	39	2.9	52.6
811121	Automotive body, paint, & interior repair & maintenance .....	3	D	D	D	a	D	D
811122	Automotive glass replacement shops .....	4	D	D	D	b	D	D
81119	Other automotive repair & maintenance .....	6	2 462	984	262	91	3.0	1.7
8112	Electronic & precision equipment repair & maintenance .....	4	D	D	D	b	D	D
81121	Electronic & precision equipment repair & maintenance .....	4	D	D	D	b	D	D
8114	Personal & household goods repair & maintenance .....	6	D	D	D	a	D	D
812	Personal & laundry services .....	38	18 762	6 896	1 594	364	7.8	11.2
8121	Personal care services .....	23	3 909	1 799	427	149	19.2	26.8
81211	Hair, nail, & skin care services .....	20	3 041	1 591	373	133	17.3	34.4
81212	Beauty shops .....	17	2 738	1 440	337	118	13.2	38.2
81219	Other personal care services .....	3	868	208	54	16	D	—
8122	Death care services .....	3	2 832	894	225	32	—	—
8123	Drycleaning & laundry services .....	9	D	D	D	c	D	D
81233	Linen & uniform supply .....	1	D	D	D	c	D	D
<b>MANCHESTER, MD</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>13</b>	<b>1 961</b>	<b>701</b>	<b>133</b>	<b>41</b>	<b>52.5</b>	<b>—</b>
811	Repair & maintenance .....	7	1 439	434	85	19	57.9	—
8111	Automotive repair & maintenance .....	5	D	D	D	a	D	D
812	Personal & laundry services .....	6	522	267	48	22	37.5	—

See footnotes at end of table.

**Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>MOUNT AIRY, MD *</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>22</b>	<b>4 827</b>	<b>1 642</b>	<b>386</b>	<b>103</b>	<b>33.4</b>	<b>13.4</b>
811	Repair & maintenance .....	9	2 348	615	135	31	28.4	9.8
8111	Automotive repair & maintenance .....	5	1 257	394	92	18	32.6	—
812	Personal & laundry services .....	13	2 479	1 027	251	72	38.1	16.9
8121	Personal care services .....	9	1 795	877	218	58	23.3	23.3
81211	Hair, nail, & skin care services .....	6	1 666	848	210	54	21.7	20.7
812112	Beauty shops .....	5	D	D	D	b	D	D
<b>MOUNT AIRY, MD (CARROLL COUNTY PART) *</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>18</b>	<b>4 479</b>	<b>1 572</b>	<b>369</b>	<b>96</b>	<b>28.2</b>	<b>14.4</b>
811	Repair & maintenance .....	9	2 348	615	135	31	28.4	9.8
8111	Automotive repair & maintenance .....	5	1 257	394	92	18	32.6	—
812	Personal & laundry services .....	9	2 131	957	234	65	28.0	19.6
8121	Personal care services .....	7	D	D	D	b	D	D
81211	Hair, nail, & skin care services .....	6	1 666	848	210	54	21.7	20.7
812112	Beauty shops .....	5	D	D	D	b	D	D
<b>MOUNT AIRY, MD (FREDERICK COUNTY PART) *</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>4</b>	<b>348</b>	<b>70</b>	<b>17</b>	<b>7</b>	<b>100.0</b>	<b>—</b>
<b>MOUNT RAINIER, MD</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>4</b>	<b>238</b>	<b>74</b>	<b>20</b>	<b>8</b>	<b>74.8</b>	<b>25.2</b>
<b>NEW CARROLLTON, MD</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>4</b>	<b>740</b>	<b>265</b>	<b>44</b>	<b>9</b>	<b>26.4</b>	<b>11.2</b>
<b>OCEAN CITY, MD</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>23</b>	<b>5 313</b>	<b>2 241</b>	<b>383</b>	<b>122</b>	<b>40.6</b>	<b>24.8</b>
811	Repair & maintenance .....	5	789	287	69	7	61.3	38.7
812	Personal & laundry services .....	18	4 524	1 954	314	115	37.0	22.4
8121	Personal care services .....	14	D	D	D	c	D	D
81211	Hair, nail, & skin care services .....	13	D	D	D	c	D	D
812112	Beauty shops .....	12	D	D	D	c	D	D
<b>PERRYVILLE, MD</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>4</b>	<b>741</b>	<b>190</b>	<b>46</b>	<b>13</b>	<b>70.0</b>	<b>30.0</b>
812	Personal & laundry services .....	2	D	D	D	a	D	D
<b>POCOMOKE CITY, MD</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>9</b>	<b>1 201</b>	<b>248</b>	<b>60</b>	<b>23</b>	<b>70.3</b>	<b>9.2</b>
812	Personal & laundry services .....	6	638	140	34	17	61.3	—
<b>POOLESVILLE, MD</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>4</b>	<b>1 018</b>	<b>362</b>	<b>76</b>	<b>23</b>	<b>10.2</b>	<b>—</b>
811	Repair & maintenance .....	2	D	D	D	a	D	D
<b>RIVERDALE, MD</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>17</b>	<b>3 895</b>	<b>1 238</b>	<b>278</b>	<b>61</b>	<b>39.4</b>	<b>1.4</b>
811	Repair & maintenance .....	10	2 640	788	160	30	50.3	—
8111	Automotive repair & maintenance .....	8	D	D	D	b	D	D
81111	Automotive mechanical & electrical repair & maintenance .....	7	D	D	D	a	D	D
811111	General automotive repair .....	6	D	D	D	a	D	D
812	Personal & laundry services .....	7	1 255	450	118	31	16.5	4.2

See footnotes at end of table.

**Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.**

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NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>ROCKVILLE, MD</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>186</b>	<b>166 018</b>	<b>54 768</b>	<b>12 142</b>	<b>1 753</b>	<b>8.1</b>	<b>45.7</b>
811	Repair & maintenance .....	98	127 598	41 370	8 924	1 049	6.8	56.1
8111	Automotive repair & maintenance .....	75	41 099	13 849	3 070	459	16.3	8.0
81111	Automotive mechanical & electrical repair & maintenance .....	55	26 027	9 304	1 986	291	17.0	10.9
811111	General automotive repair .....	49	21 866	6 943	1 709	228	18.9	10.3
811113	Automotive transmission repair .....	2	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair .....	17	D	D	D	c	D	D
811121	Automotive body, paint, & interior repair & maintenance .....	16	10 304	3 406	795	98	22.1	4.0
8111211	Paint or body repair shops .....	15	D	D	D	b	D	D
81119	Other automotive repair & maintenance .....	3	D	D	D	b	D	D
811192	Carwashes .....	1	D	D	D	b	D	D
8112	Electronic & precision equipment repair & maintenance .....	11	D	D	D	f	D	D
81121	Electronic & precision equipment repair & maintenance .....	11	D	D	D	f	D	D
811212	Computer & office machine repair & maintenance .....	6	D	D	D	f	D	D
8114	Personal & household goods repair & maintenance .....	12	D	D	D	b	D	D
81142	Reupholstery & furniture repair .....	7	D	D	D	b	D	D
811420	Reupholstery & furniture repair .....	7	D	D	D	b	D	D
812	Personal & laundry services .....	88	38 420	13 398	3 218	704	12.5	11.0
8121	Personal care services .....	37	11 016	6 375	1 526	328	16.4	14.4
81211	Hair, nail, & skin care services .....	34	10 793	6 294	1 506	317	16.0	14.6
812112	Beauty shops .....	29	10 273	6 006	1 443	296	15.1	15.4
8122	Death care services .....	4	5 519	888	196	40	—	—
81221	Funeral homes & funeral services .....	4	5 519	888	196	40	—	—
812210	Funeral homes & funeral services .....	4	5 519	888	196	40	—	—
8122101	Funeral homes .....	4	5 519	888	196	40	—	—
8123	Drycleaning & laundry services .....	22	4 811	1 351	346	94	36.5	10.4
81232	Drycleaning & laundry services (except coin-operated) .....	19	4 512	1 239	319	84	36.3	11.0
812320	Drycleaning & laundry services (except coin-operated) .....	19	4 512	1 239	319	84	36.3	11.0
8123202	Drycleaning plants .....	12	D	D	D	b	D	D
8123203	Garment pressing & agents for laundries .....	5	D	D	D	a	D	D
8129	Other personal services .....	25	17 074	4 784	1 150	242	7.4	12.7
81292	Photofinishing .....	7	D	D	D	c	D	D
812921	Photofinishing laboratories (except one-hour) .....	2	D	D	D	c	D	D
812922	One-hour photofinishing .....	5	D	D	D	b	D	D
81293	Parking lots & garages .....	16	D	D	D	b	D	D
812930	Parking lots & garages .....	16	D	D	D	b	D	D
<b>SALISBURY, MD</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>103</b>	<b>46 796</b>	<b>15 449</b>	<b>3 555</b>	<b>820</b>	<b>13.8</b>	<b>6.0</b>
811	Repair & maintenance .....	55	28 472	9 289	2 193	383	11.8	5.0
8111	Automotive repair & maintenance .....	37	18 264	5 768	1 438	258	16.6	2.8
81111	Automotive mechanical & electrical repair & maintenance .....	18	D	D	D	b	D	D
811111	General automotive repair .....	14	D	D	D	b	D	D
811118	Other automotive mechanical & electrical repair & maintenance .....	3	2 346	1 018	231	24	—	—
8111183	Electrical repair shops, motor vehicle .....	1	D	D	D	a	D	D
81112	Automotive body, paint, interior, & glass repair .....	9	D	D	D	b	D	D
811121	Automotive body, paint, & interior repair & maintenance .....	7	D	D	D	b	D	D
8111211	Paint or body repair shops .....	7	D	D	D	b	D	D
81119	Other automotive repair & maintenance .....	10	D	D	D	b	D	D
811191	Automotive oil change & lubrication shops .....	3	2 250	507	130	36	D	—
811192	Carwashes .....	7	D	D	D	b	D	D
8112	Electronic & precision equipment repair & maintenance .....	5	D	D	D	b	D	D
81121	Electronic & precision equipment repair & maintenance .....	5	D	D	D	b	D	D
8114	Personal & household goods repair & maintenance .....	6	D	D	D	b	D	D
81141	Home & garden equipment & appliance repair & maintenance .....	4	D	D	D	b	D	D
812	Personal & laundry services .....	48	18 324	6 160	1 362	437	16.8	7.5
8121	Personal care services .....	30	5 620	2 736	618	268	13.5	13.1
81211	Hair, nail, & skin care services .....	28	D	D	D	c	D	D
812112	Beauty shops .....	26	D	D	D	c	D	D
8122	Death care services .....	5	D	D	D	b	D	D
81221	Funeral homes & funeral services .....	4	D	D	D	b	D	D
812210	Funeral homes & funeral services .....	4	D	D	D	b	D	D
8123	Drycleaning & laundry services .....	10	D	D	D	c	D	D
81232	Drycleaning & laundry services (except coin-operated) .....	6	D	D	D	b	D	D
812320	Drycleaning & laundry services (except coin-operated) .....	6	D	D	D	b	D	D
8123202	Drycleaning plants .....	6	D	D	D	b	D	D
81233	Linen & uniform supply .....	2	D	D	D	b	D	D
812331	Linen supply .....	1	D	D	D	b	D	D

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							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>SEAT PLEASANT, MD</b>								
<b>81</b>	<b>Other services (except public administration) . . . . .</b>	<b>7</b>	<b>2 921</b>	<b>676</b>	<b>148</b>	<b>44</b>	<b>81.4</b>	<b>12.3</b>
811	Repair & maintenance . . . . .	2	D	D	D	a	D	D
8111	Automotive repair & maintenance . . . . .	2	D	D	D	a	D	D
81112	Automotive body, paint, interior, & glass repair . . . . .	2	D	D	D	a	D	D
811121	Automotive body, paint, & interior repair & maintenance . . . . .	2	D	D	D	a	D	D
812	Personal & laundry services . . . . .	5	D	D	D	b	D	D
8123	Drycleaning & laundry services . . . . .	2	D	D	D	a	D	D
81231	Coin-operated laundries & drycleaners . . . . .	2	D	D	D	a	D	D
812310	Coin-operated laundries & drycleaners . . . . .	2	D	D	D	a	D	D
8123102	Coin-operated laundries & drycleaning stores . . . . .	2	D	D	D	a	D	D
<b>SYKESVILLE, MD</b>								
<b>81</b>	<b>Other services (except public administration) . . . . .</b>	<b>7</b>	<b>1 823</b>	<b>484</b>	<b>110</b>	<b>36</b>	<b>26.8</b>	<b>8.4</b>
811	Repair & maintenance . . . . .	5	D	D	D	a	D	D
812	Personal & laundry services . . . . .	2	D	D	D	b	D	D
<b>TAKOMA PARK, MD *</b>								
<b>81</b>	<b>Other services (except public administration) . . . . .</b>	<b>27</b>	<b>6 707</b>	<b>2 233</b>	<b>493</b>	<b>114</b>	<b>23.8</b>	<b>2.8</b>
811	Repair & maintenance . . . . .	12	5 126	1 488	318	70	23.0	1.5
8111	Automotive repair & maintenance . . . . .	10	D	D	D	b	D	D
81111	Automotive mechanical & electrical repair & maintenance . . . . .	6	D	D	D	b	D	D
81119	Other automotive repair & maintenance . . . . .	2	D	D	D	b	D	D
812	Personal & laundry services . . . . .	15	1 581	745	175	44	26.6	6.9
8121	Personal care services . . . . .	6	893	475	107	25	5.0	7.2
81211	Hair, nail, & skin care services . . . . .	4	D	D	D	b	D	D
812112	Beauty shops . . . . .	4	D	D	D	b	D	D
<b>TAKOMA PARK, MD (MONTGOMERY COUNTY PART) *</b>								
<b>81</b>	<b>Other services (except public administration) . . . . .</b>	<b>18</b>	<b>3 196</b>	<b>1 168</b>	<b>244</b>	<b>58</b>	<b>28.4</b>	<b>5.1</b>
811	Repair & maintenance . . . . .	8	2 043	582	113	23	29.0	3.8
8111	Automotive repair & maintenance . . . . .	7	D	D	D	b	D	D
812	Personal & laundry services . . . . .	10	1 153	586	131	35	27.3	7.5
8121	Personal care services . . . . .	4	D	D	D	a	D	D
81211	Hair, nail, & skin care services . . . . .	2	D	D	D	a	D	D
<b>TAKOMA PARK, MD (PRINCE GEORGE'S COUNTY PART) *</b>								
<b>81</b>	<b>Other services (except public administration) . . . . .</b>	<b>9</b>	<b>3 511</b>	<b>1 065</b>	<b>249</b>	<b>56</b>	<b>19.7</b>	<b>.7</b>
811	Repair & maintenance . . . . .	4	3 083	906	205	47	19.0	—
8111	Automotive repair & maintenance . . . . .	3	D	D	D	b	D	D
81119	Other automotive repair & maintenance . . . . .	2	D	D	D	b	D	D
<b>TANEYTOWN, MD</b>								
<b>81</b>	<b>Other services (except public administration) . . . . .</b>	<b>12</b>	<b>4 631</b>	<b>962</b>	<b>220</b>	<b>43</b>	<b>17.9</b>	<b>13.7</b>
811	Repair & maintenance . . . . .	7	3 659	823	194	32	16.2	—
8111	Automotive repair & maintenance . . . . .	2	D	D	D	a	D	D
81111	Automotive mechanical & electrical repair & maintenance . . . . .	2	D	D	D	a	D	D
811111	General automotive repair . . . . .	2	D	D	D	a	D	D
8114	Personal & household goods repair & maintenance . . . . .	3	D	D	D	a	D	D
812	Personal & laundry services . . . . .	5	972	139	26	11	24.3	65.4
<b>THURMONT, MD</b>								
<b>81</b>	<b>Other services (except public administration) . . . . .</b>	<b>12</b>	<b>1 657</b>	<b>507</b>	<b>123</b>	<b>30</b>	<b>60.5</b>	<b>17.3</b>
811	Repair & maintenance . . . . .	3	D	D	D	a	D	D
812	Personal & laundry services . . . . .	9	D	D	D	b	D	D
8121	Personal care services . . . . .	6	D	D	D	a	D	D
81211	Hair, nail, & skin care services . . . . .	5	D	D	D	a	D	D
<b>WALKERSVILLE, MD</b>								
<b>81</b>	<b>Other services (except public administration) . . . . .</b>	<b>8</b>	<b>955</b>	<b>296</b>	<b>59</b>	<b>28</b>	<b>82.1</b>	<b>—</b>
812	Personal & laundry services . . . . .	6	D	D	D	b	D	D

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							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>WESTMINSTER, MD</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>67</b>	<b>28 930</b>	<b>8 638</b>	<b>2 218</b>	<b>573</b>	<b>25.9</b>	<b>3.6</b>
811	Repair & maintenance .....	33	21 195	5 370	1 452	248	21.5	.3
8111	Automotive repair & maintenance .....	27	13 179	3 409	1 066	206	30.0	.4
81111	Automotive mechanical & electrical repair & maintenance .....	19	7 705	1 420	323	74	37.7	.6
811111	General automotive repair .....	16	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair .....	5	3 277	1 289	579	44	12.2	—
811121	Automotive body, paint, & interior repair & maintenance .....	4	D	D	D	b	D	D
8111211	Paint or body repair shops .....	3	D	D	D	b	D	D
81119	Other automotive repair & maintenance .....	3	2 197	700	164	88	D	—
8113	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	3	D	D	D	b	D	D
81131	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	3	D	D	D	b	D	D
811310	Commercial & industrial machinery & equip (exc auto & electr) R&M ..	3	D	D	D	b	D	D
812	Personal & laundry services .....	34	7 735	3 268	766	325	38.1	12.5
8121	Personal care services .....	26	5 459	2 641	645	279	34.2	17.8
81211	Hair, nail, & skin care services .....	22	4 882	2 518	621	212	34.2	19.9
812112	Beauty shops .....	21	D	D	D	c	D	D
8123	Drycleaning & laundry services .....	4	1 168	504	95	41	—	—
81232	Drycleaning & laundry services (except coin-operated) .....	4	1 168	504	95	41	—	—
812320	Drycleaning & laundry services (except coin-operated) .....	4	1 168	504	95	41	—	—
<b>BALANCE OF ALLEGANY COUNTY, MD</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>57</b>	<b>17 293</b>	<b>5 264</b>	<b>1 227</b>	<b>355</b>	<b>20.8</b>	<b>5.1</b>
811	Repair & maintenance .....	30	8 736	2 456	578	146	37.5	1.7
8111	Automotive repair & maintenance .....	24	5 537	1 370	325	91	30.3	2.6
81111	Automotive mechanical & electrical repair & maintenance .....	14	D	D	D	b	D	D
811111	General automotive repair .....	11	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair .....	4	D	D	D	b	D	D
811121	Automotive body, paint, & interior repair & maintenance .....	4	D	D	D	b	D	D
8114	Personal & household goods repair & maintenance .....	3	D	D	D	a	D	D
81149	Other personal & household goods repair & maintenance .....	2	D	D	D	a	D	D
811490	Other personal & household goods repair & maintenance .....	2	D	D	D	a	D	D
812	Personal & laundry services .....	27	8 557	2 808	649	209	3.8	8.6
8121	Personal care services .....	17	D	D	D	c	D	D
81211	Hair, nail, & skin care services .....	17	D	D	D	c	D	D
812112	Beauty shops .....	17	D	D	D	c	D	D
8123	Drycleaning & laundry services .....	3	D	D	D	b	D	D
81233	Linen & uniform supply .....	1	D	D	D	b	D	D
<b>BALANCE OF ANNE ARUNDEL COUNTY, MD</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>630</b>	<b>293 562</b>	<b>79 890</b>	<b>18 368</b>	<b>4 017</b>	<b>20.8</b>	<b>6.8</b>
811	Repair & maintenance .....	375	173 417	54 025	12 609	2 249	27.1	6.3
8111	Automotive repair & maintenance .....	245	105 481	32 926	7 704	1 461	21.3	7.1
81111	Automotive mechanical & electrical repair & maintenance .....	146	56 682	17 420	4 155	648	22.5	3.0
811111	General automotive repair .....	112	38 666	11 521	2 605	428	27.5	2.6
811112	Automotive exhaust system repair .....	12	D	D	D	b	D	D
811113	Automotive transmission repair .....	9	D	D	D	b	D	D
811118	Other automotive mechanical & electrical repair & maintenance .....	13	3 783	1 342	449	62	28.4	—
8111181	Carburetor repair shops .....	4	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair .....	62	35 649	11 106	2 522	428	16.7	10.5
811121	Automotive body, paint, & interior repair & maintenance .....	54	D	D	D	e	D	D
8111211	Paint or body repair shops .....	51	D	D	D	e	D	D
811122	Automotive glass replacement shops .....	8	D	D	D	b	D	D
81119	Other automotive repair & maintenance .....	37	13 150	4 400	1 027	385	28.9	15.7
811191	Automotive oil change & lubrication shops .....	13	D	D	D	c	D	D
811192	Carwashes .....	19	5 563	2 108	482	243	20.1	17.7
8112	Electronic & precision equipment repair & maintenance .....	32	D	D	D	c	D	D
81121	Electronic & precision equipment repair & maintenance .....	32	D	D	D	c	D	D
811211	Consumer electronics repair & maintenance .....	7	D	D	D	b	D	D
811212	Computer & office machine repair & maintenance .....	13	D	D	D	b	D	D
811219	Other electronic & precision equipment repair & maintenance .....	10	D	D	D	b	D	D
8113	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	30	D	D	D	c	D	D
81131	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	30	D	D	D	c	D	D
811310	Commercial & industrial machinery & equip (exc auto & electr) R&M ..	30	D	D	D	c	D	D
8114	Personal & household goods repair & maintenance .....	68	30 754	10 652	2 400	481	31.2	2.8
81141	Home & garden equipment & appliance repair & maintenance .....	17	D	D	D	e	D	D
811412	Appliance repair & maintenance .....	14	D	D	D	e	D	D
81142	Reupholstery & furniture repair .....	14	D	D	D	b	D	D
811420	Reupholstery & furniture repair .....	14	D	D	D	b	D	D
81149	Other personal & household goods repair & maintenance .....	34	10 157	3 783	806	174	63.5	6.0
811490	Other personal & household goods repair & maintenance .....	34	10 157	3 783	806	174	63.5	6.0
8114901	Watch, clock, & jewelry repair .....	3	D	D	D	b	D	D
8114902	Boat repair .....	18	D	D	D	b	D	D
8114903	Welding repair .....	6	D	D	D	b	D	D

See footnotes at end of table.

**Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>BALANCE OF ANNE ARUNDEL COUNTY, MD—Con.</b>								
<b>81</b>	<b>Other services (except public administration)—Con.</b>							
812	Personal & laundry services .....	255	120 145	25 865	5 759	1 768	11.8	7.4
8121	Personal care services .....	157	24 699	11 734	2 647	909	20.6	26.0
81211	Hair, nail, & skin care services .....	135	D	D	D	f	D	D
812111	Barber shops .....	7	D	D	D	b	D	D
812112	Beauty shops .....	118	D	D	D	f	D	D
812113	Nail salons .....	10	D	D	D	b	D	D
81219	Other personal care services .....	22	D	D	D	c	D	D
812191	Diet & weight reducing services .....	7	D	D	D	b	D	D
812199	Other personal care services .....	15	2 115	549	112	47	15.6	16.4
8122	Death care services .....	17	12 440	4 607	1 078	213	12.2	6.0
81221	Funeral homes & funeral services .....	12	D	D	D	c	D	D
812210	Funeral homes & funeral services .....	12	D	D	D	c	D	D
8122101	Funeral homes .....	12	D	D	D	c	D	D
81222	Cemeteries & crematories .....	5	D	D	D	b	D	D
812220	Cemeteries & crematories .....	5	D	D	D	b	D	D
8123	Drycleaning & laundry services .....	68	13 328	4 226	976	333	34.6	2.2
81231	Coin-operated laundries & drycleaners .....	14	D	D	D	b	D	D
812310	Coin-operated laundries & drycleaners .....	14	D	D	D	b	D	D
8123102	Coin-operated laundries & drycleaning stores .....	14	D	D	D	b	D	D
81232	Drycleaning & laundry services (except coin-operated) .....	52	D	D	D	e	D	D
812320	Drycleaning & laundry services (except coin-operated) .....	52	D	D	D	e	D	D
8123202	Drycleaning plants .....	40	D	D	D	c	D	D
8123203	Garment pressing & agents for laundries .....	7	D	D	D	b	D	D
8129	Other personal services .....	13	69 678	5 298	1 058	313	4.2	2.2
81292	Photofinishing .....	6	D	D	D	b	D	D
81293	Parking lots & garages .....	4	D	D	D	e	D	D
812930	Parking lots & garages .....	4	D	D	D	e	D	D
<b>BALANCE OF BALTIMORE COUNTY, MD</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>1 244</b>	<b>510 426</b>	<b>177 483</b>	<b>42 132</b>	<b>8 780</b>	<b>19.0</b>	<b>8.4</b>
811	Repair & maintenance .....	653	339 324	113 891	27 273	4 236	17.9	5.0
8111	Automotive repair & maintenance .....	449	224 170	69 434	17 027	2 766	18.0	5.9
81111	Automotive mechanical & electrical repair & maintenance .....	291	127 333	38 632	9 326	1 462	16.2	8.5
811111	General automotive repair .....	232	87 501	26 936	6 484	1 052	20.5	10.0
811112	Automotive exhaust system repair .....	19	13 122	2 764	699	126	4.7	—
811113	Automotive transmission repair .....	14	12 014	4 256	961	142	8.2	—
811118	Other automotive mechanical & electrical repair & maintenance .....	26	14 696	4 676	1 182	142	7.3	14.3
8111181	Carburetor repair shops .....	9	4 536	1 355	340	43	6.9	16.2
8111182	Brake, front end, & wheel alignment .....	8	2 341	835	198	26	16.5	2.4
8111183	Electrical repair shops, motor vehicle .....	5	6 196	2 206	568	62	6.1	—
81112	Automotive body, paint, interior, & glass repair .....	105	65 820	21 014	5 072	682	20.7	3.0
811121	Automotive body, paint, & interior repair & maintenance .....	84	51 738	16 914	4 060	536	25.2	3.8
8111211	Paint or body repair shops .....	76	50 036	16 453	3 915	511	25.2	3.0
811122	Automotive glass replacement shops .....	21	14 082	4 100	1 012	146	4.3	—
81119	Other automotive repair & maintenance .....	53	31 017	9 788	2 629	622	19.4	1.5
811191	Automotive oil change & lubrication shops .....	20	13 389	4 222	1 198	299	18.8	—
811192	Carwashes .....	27	D	D	D	c	D	D
811198	All other automotive repair & maintenance .....	6	D	D	D	c	D	D
8112	Electronic & precision equipment repair & maintenance .....	58	58 335	25 724	5 892	757	13.2	2.3
81121	Electronic & precision equipment repair & maintenance .....	58	58 335	25 724	5 892	757	13.2	2.3
811211	Consumer electronics repair & maintenance .....	18	6 444	3 507	731	165	13.1	2.0
811212	Computer & office machine repair & maintenance .....	23	37 907	15 613	3 785	392	14.0	2.1
811219	Other electronic & precision equipment repair & maintenance .....	12	12 248	5 838	1 240	180	6.3	.6
8113	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	52	35 907	12 006	2 781	366	14.1	4.3
81131	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	52	35 907	12 006	2 781	366	14.1	4.3
811310	Commercial & industrial machinery & equip (exc auto & electr) R&M ..	52	35 907	12 006	2 781	366	14.1	4.3
8114	Personal & household goods repair & maintenance .....	94	20 912	6 727	1 573	347	36.0	3.9
81141	Home & garden equipment & appliance repair & maintenance .....	19	5 560	1 969	481	75	42.7	1.9
811411	Home & garden equipment repair & maintenance .....	6	1 471	580	146	23	11.6	3.6
811412	Appliance repair & maintenance .....	13	4 089	1 389	335	52	53.9	1.3
81142	Reupholstery & furniture repair .....	19	2 372	707	167	61	36.3	25.0
811420	Reupholstery & furniture repair .....	19	2 372	707	167	61	36.3	25.0
81149	Other personal & household goods repair & maintenance .....	51	12 438	3 887	884	199	31.7	1.0
811490	Other personal & household goods repair & maintenance .....	51	12 438	3 887	884	199	31.7	1.0
8114901	Watch, clock, & jewelry repair .....	12	2 562	736	187	49	38.8	—
8114903	Welding repair .....	15	4 962	1 421	267	62	12.5	—
8114909	All other repair & related services .....	14	3 618	1 299	334	58	43.3	2.1

See footnotes at end of table.

**Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>BALANCE OF BALTIMORE COUNTY, MD—Con.</b>								
<b>81</b>	<b>Other services (except public administration)—Con.</b>							
812	Personal & laundry services .....	591	171 102	63 592	14 859	4 544	21.4	15.1
8121	Personal care services .....	361	70 617	33 451	7 943	2 618	22.0	20.8
81211	Hair, nail, & skin care services .....	316	62 480	31 369	7 446	2 377	23.2	22.6
812111	Barber shops .....	12	1 470	686	172	44	20.3	7.1
812112	Beauty shops .....	277	58 114	29 510	7 006	2 217	20.8	24.1
812113	Nail salons .....	27	2 896	1 173	268	116	71.0	—
81219	Other personal care services .....	45	8 137	2 082	497	241	13.3	7.0
812191	Diet & weight reducing services .....	15	2 897	727	158	56	7.6	2.2
812199	Other personal care services .....	30	5 240	1 355	339	185	16.5	9.6
8122	Death care services .....	40	49 435	14 983	3 298	754	12.1	5.9
81221	Funeral homes & funeral services .....	25	34 850	9 534	1 929	407	9.6	2.6
812210	Funeral homes & funeral services .....	25	34 850	9 534	1 929	407	9.6	2.6
8122101	Funeral homes .....	25	34 850	9 534	1 929	407	9.6	2.6
81222	Cemeteries & crematories .....	15	14 585	5 449	1 369	347	18.2	13.7
812220	Cemeteries & crematories .....	15	14 585	5 449	1 369	347	18.2	13.7
8123	Drycleaning & laundry services .....	144	32 560	10 493	2 519	859	34.2	6.3
81231	Coin-operated laundries & drycleaners .....	35	D	D	D	c	D	D
812310	Coin-operated laundries & drycleaners .....	35	D	D	D	c	D	D
8123102	Coin-operated laundries & drycleaning stores .....	35	D	D	D	c	D	D
81232	Drycleaning & laundry services (except coin-operated) .....	107	21 001	7 211	1 760	622	45.8	9.5
812320	Drycleaning & laundry services (except coin-operated) .....	107	21 001	7 211	1 760	622	45.8	9.5
8123202	Drycleaning plants .....	89	18 192	6 534	1 601	548	41.3	10.4
8123203	Garment pressing & agents for laundries .....	18	2 809	677	159	74	74.4	3.3
81233	Linen & uniform supply .....	2	D	D	D	b	D	D
8129	Other personal services .....	46	18 490	4 665	1 099	313	21.1	33.2
81292	Photofinishing .....	17	8 290	2 092	479	113	4.8	31.9
812922	One-hour photofinishing .....	11	D	D	D	b	D	D
81293	Parking lots & garages .....	11	D	D	D	c	D	D
812930	Parking lots & garages .....	11	D	D	D	c	D	D
81299	All other personal services .....	18	D	D	D	b	D	D
812990	All other personal services .....	18	D	D	D	b	D	D
<b>BALANCE OF CALVERT COUNTY, MD</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>68</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>e</b>	<b>D</b>	<b>D</b>
811	Repair & maintenance .....	40	14 184	3 857	941	153	40.1	11.7
8111	Automotive repair & maintenance .....	26	11 641	3 291	810	126	35.4	12.2
81111	Automotive mechanical & electrical repair & maintenance .....	14	5 004	1 309	301	53	58.5	8.4
811111	General automotive repair .....	14	5 004	1 309	301	53	58.5	8.4
81112	Automotive body, paint, interior, & glass repair .....	11	D	D	D	b	D	D
811121	Automotive body, paint, & interior repair & maintenance .....	10	D	D	D	b	D	D
8111211	Paint or body repair shops .....	9	D	D	D	b	D	D
8114	Personal & household goods repair & maintenance .....	8	D	D	D	a	D	D
81149	Other personal & household goods repair & maintenance .....	4	976	286	66	11	44.8	—
811490	Other personal & household goods repair & maintenance .....	4	976	286	66	11	44.8	—
812	Personal & laundry services .....	28	D	D	D	c	D	D
8121	Personal care services .....	20	D	D	D	c	D	D
81211	Hair, nail, & skin care services .....	17	D	D	D	c	D	D
812112	Beauty shops .....	16	D	D	D	c	D	D
<b>BALANCE OF CAROLINE COUNTY, MD</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>20</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>
811	Repair & maintenance .....	14	D	D	D	b	D	D
8111	Automotive repair & maintenance .....	10	D	D	D	b	D	D
81111	Automotive mechanical & electrical repair & maintenance .....	8	D	D	D	b	D	D
811111	General automotive repair .....	7	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair .....	2	D	D	D	b	D	D
811121	Automotive body, paint, & interior repair & maintenance .....	2	D	D	D	b	D	D
812	Personal & laundry services .....	6	D	D	D	a	D	D

See footnotes at end of table.

**Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>BALANCE OF CARROLL COUNTY, MD</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>143</b>	<b>40 330</b>	<b>12 879</b>	<b>2 950</b>	<b>723</b>	<b>40.9</b>	<b>5.3</b>
811	Repair & maintenance .....	96	D	D	D	e	D	D
8111	Automotive repair & maintenance .....	55	D	D	D	c	D	D
81111	Automotive mechanical & electrical repair & maintenance .....	37	D	D	D	c	D	D
811111	General automotive repair .....	34	D	D	D	c	D	D
81112	Automotive body, paint, interior, & glass repair .....	16	D	D	D	c	D	D
811121	Automotive body, paint, & interior repair & maintenance .....	15	D	D	D	c	D	D
8111211	Paint or body repair shops .....	15	D	D	D	c	D	D
8112	Electronic & precision equipment repair & maintenance .....	13	D	D	D	b	D	D
81121	Electronic & precision equipment repair & maintenance .....	13	D	D	D	b	D	D
8113	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	15	D	D	D	b	D	D
81131	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	15	D	D	D	b	D	D
811310	Commercial & industrial machinery & equip (exc auto & electr) R&M ..	15	D	D	D	b	D	D
8114	Personal & household goods repair & maintenance .....	13	D	D	D	b	D	D
81149	Other personal & household goods repair & maintenance .....	5	D	D	D	b	D	D
811490	Other personal & household goods repair & maintenance .....	5	D	D	D	b	D	D
812	Personal & laundry services .....	47	D	D	D	e	D	D
8121	Personal care services .....	26	D	D	D	c	D	D
81211	Hair, nail, & skin care services .....	25	4 330	2 461	553	195	21.8	8.7
812112	Beauty shops .....	24	D	D	D	c	D	D
8122	Death care services .....	10	D	D	D	b	D	D
81221	Funeral homes & funeral services .....	4	D	D	D	a	D	D
812210	Funeral homes & funeral services .....	4	D	D	D	a	D	D
8123	Drycleaning & laundry services .....	8	D	D	D	b	D	D
81232	Drycleaning & laundry services (except coin-operated) .....	4	D	D	D	b	D	D
812320	Drycleaning & laundry services (except coin-operated) .....	4	D	D	D	b	D	D
<b>BALANCE OF CECIL COUNTY, MD</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>68</b>	<b>16 451</b>	<b>4 759</b>	<b>1 103</b>	<b>261</b>	<b>35.2</b>	<b>7.6</b>
811	Repair & maintenance .....	39	D	D	D	c	D	D
8111	Automotive repair & maintenance .....	30	D	D	D	c	D	D
81111	Automotive mechanical & electrical repair & maintenance .....	23	D	D	D	b	D	D
811111	General automotive repair .....	22	D	D	D	b	D	D
8114	Personal & household goods repair & maintenance .....	6	D	D	D	a	D	D
81149	Other personal & household goods repair & maintenance .....	4	D	D	D	a	D	D
811490	Other personal & household goods repair & maintenance .....	4	D	D	D	a	D	D
812	Personal & laundry services .....	29	D	D	D	b	D	D
8121	Personal care services .....	22	D	D	D	b	D	D
81211	Hair, nail, & skin care services .....	21	D	D	D	b	D	D
812112	Beauty shops .....	20	D	D	D	b	D	D
<b>BALANCE OF CHARLES COUNTY, MD</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>149</b>	<b>66 878</b>	<b>19 766</b>	<b>4 570</b>	<b>951</b>	<b>22.3</b>	<b>9.4</b>
811	Repair & maintenance .....	99	D	D	D	f	D	D
8111	Automotive repair & maintenance .....	71	D	D	D	e	D	D
81111	Automotive mechanical & electrical repair & maintenance .....	44	D	D	D	c	D	D
811111	General automotive repair .....	35	D	D	D	c	D	D
811113	Automotive transmission repair .....	5	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair .....	18	D	D	D	c	D	D
811121	Automotive body, paint, & interior repair & maintenance .....	13	D	D	D	c	D	D
8111211	Paint or body repair shops .....	12	D	D	D	c	D	D
81119	Other automotive repair & maintenance .....	9	3 734	882	196	87	14.0	5.5
811192	Carwashes .....	7	D	D	D	b	D	D
8112	Electronic & precision equipment repair & maintenance .....	4	1 740	611	147	20	100.0	—
81121	Electronic & precision equipment repair & maintenance .....	4	1 740	611	147	20	100.0	—
8114	Personal & household goods repair & maintenance .....	17	8 168	2 885	639	94	14.6	4.3
81141	Home & garden equipment & appliance repair & maintenance .....	4	D	D	D	b	D	D
811412	Appliance repair & maintenance .....	2	D	D	D	b	D	D
81142	Reupholstery & furniture repair .....	4	D	D	D	a	D	D
811420	Reupholstery & furniture repair .....	4	D	D	D	a	D	D
81149	Other personal & household goods repair & maintenance .....	9	2 718	984	240	26	30.4	13.0
811490	Other personal & household goods repair & maintenance .....	9	2 718	984	240	26	30.4	13.0

See footnotes at end of table.



**Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>BALANCE OF CHARLES COUNTY, MD—Con.</b>								
<b>81</b>	<b>Other services (except public administration)—Con.</b>							
812	Personal & laundry services .....	50	D	D	D	e	D	D
8121	Personal care services .....	29	D	D	D	e	D	D
81211	Hair, nail, & skin care services .....	23	D	D	D	e	D	D
812112	Beauty shops .....	22	D	D	D	e	D	D
8122	Death care services .....	4	D	D	D	b	D	D
81221	Funeral homes & funeral services .....	3	D	D	D	b	D	D
812210	Funeral homes & funeral services .....	3	D	D	D	b	D	D
8123	Drycleaning & laundry services .....	15	D	D	D	b	D	D
81232	Drycleaning & laundry services (except coin-operated) .....	7	800	287	60	18	55.8	—
812320	Drycleaning & laundry services (except coin-operated) .....	7	800	287	60	18	55.8	—
81233	Linen & uniform supply .....	2	D	D	D	b	D	D
8129	Other personal services .....	2	D	D	D	a	D	D
81292	Photofinishing .....	1	D	D	D	a	D	D
812922	One-hour photofinishing .....	1	D	D	D	a	D	D
<b>BALANCE OF DORCHESTER COUNTY, MD</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>19</b>	<b>2 711</b>	<b>612</b>	<b>131</b>	<b>58</b>	<b>54.0</b>	<b>24.7</b>
811	Repair & maintenance .....	13	2 166	500	104	44	44.0	29.3
8111	Automotive repair & maintenance .....	10	1 641	385	94	41	43.2	21.6
812	Personal & laundry services .....	6	545	112	27	14	93.6	6.4
<b>BALANCE OF FREDERICK COUNTY, MD</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>94</b>	<b>18 962</b>	<b>5 600</b>	<b>1 250</b>	<b>270</b>	<b>31.4</b>	<b>4.6</b>
811	Repair & maintenance .....	64	17 084	4 711	1 072	214	29.0	4.0
8111	Automotive repair & maintenance .....	41	D	D	D	c	D	D
81111	Automotive mechanical & electrical repair & maintenance .....	30	D	D	D	c	D	D
811111	General automotive repair .....	28	D	D	D	c	D	D
81112	Automotive body, paint, interior, & glass repair .....	8	D	D	D	b	D	D
811121	Automotive body, paint, & interior repair & maintenance .....	8	D	D	D	b	D	D
8111211	Paint or body repair shops .....	8	D	D	D	b	D	D
8114	Personal & household goods repair & maintenance .....	13	1 647	416	92	32	54.5	4.2
812	Personal & laundry services .....	30	1 878	889	178	56	52.9	10.3
8121	Personal care services .....	23	1 113	438	92	41	84.7	15.3
81211	Hair, nail, & skin care services .....	17	909	387	79	32	88.8	11.2
<b>BALANCE OF GARRETT COUNTY, MD</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>45</b>	<b>17 160</b>	<b>5 143</b>	<b>1 179</b>	<b>313</b>	<b>25.1</b>	<b>7.7</b>
811	Repair & maintenance .....	24	14 266	4 558	1 037	250	24.0	.4
8111	Automotive repair & maintenance .....	16	5 350	1 067	258	70	23.6	1.2
81111	Automotive mechanical & electrical repair & maintenance .....	8	4 477	937	233	58	10.1	—
811111	General automotive repair .....	8	4 477	937	233	58	10.1	—
8113	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	3	D	D	D	c	D	D
81131	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	3	D	D	D	c	D	D
811310	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	3	D	D	D	c	D	D
8114	Personal & household goods repair & maintenance .....	4	D	D	D	b	D	D
81149	Other personal & household goods repair & maintenance .....	2	D	D	D	b	D	D
811490	Other personal & household goods repair & maintenance .....	2	D	D	D	b	D	D
812	Personal & laundry services .....	21	2 894	585	142	63	30.6	43.7
8121	Personal care services .....	10	D	D	D	b	D	D
81211	Hair, nail, & skin care services .....	9	D	D	D	b	D	D

See footnotes at end of table.

**Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D.]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>BALANCE OF HARFORD COUNTY, MD</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>207</b>	<b>67 530</b>	<b>21 548</b>	<b>5 083</b>	<b>1 175</b>	<b>26.6</b>	<b>7.7</b>
811	Repair & maintenance .....	142	52 431	16 141	3 880	706	28.0	4.5
8111	Automotive repair & maintenance .....	94	D	D	D	f	D	D
81111	Automotive mechanical & electrical repair & maintenance .....	56	22 017	6 191	1 472	264	32.8	6.9
811111	General automotive repair .....	47	D	D	D	a	D	D
811113	Automotive transmission repair .....	3	D	D	D	c	D	D
81112	Automotive body, paint, interior, & glass repair .....	25	14 094	4 473	1 265	168	10.0	1.7
811121	Automotive body, paint, & interior repair & maintenance .....	21	D	D	D	c	D	D
8111211	Paint or body repair shops .....	20	11 782	4 026	1 163	151	9.0	2.0
81119	Other automotive repair & maintenance .....	13	D	D	D	b	D	D
8112	Electronic & precision equipment repair & maintenance .....	9	D	D	D	b	D	D
81121	Electronic & precision equipment repair & maintenance .....	9	D	D	D	b	D	D
8114	Personal & household goods repair & maintenance .....	22	D	D	D	b	D	D
81141	Home & garden equipment & appliance repair & maintenance .....	10	D	D	D	b	D	D
81149	Other personal & household goods repair & maintenance .....	8	D	D	D	b	D	D
811490	Other personal & household goods repair & maintenance .....	8	D	D	D	b	D	D
812	Personal & laundry services .....	65	15 099	5 407	1 203	469	21.8	19.1
8121	Personal care services .....	44	7 577	3 668	804	311	28.1	22.8
81211	Hair, nail, & skin care services .....	39	D	D	D	e	D	D
812111	Barber shops .....	2	D	D	D	b	D	D
812112	Beauty shops .....	36	D	D	D	c	D	D
81219	Other personal care services .....	5	D	D	D	b	D	D
8122	Death care services .....	5	3 779	889	200	89	9.8	.8
81221	Funeral homes & funeral services .....	3	D	D	D	b	D	D
812210	Funeral homes & funeral services .....	3	D	D	D	b	D	D
8123	Drycleaning & laundry services .....	13	2 292	584	139	50	35.0	5.1
81232	Drycleaning & laundry services (except coin-operated) .....	9	D	D	D	b	D	D
812320	Drycleaning & laundry services (except coin-operated) .....	9	D	D	D	b	D	D
8129	Other personal services .....	3	1 451	266	60	19	—	69.1
81292	Photofinishing .....	3	1 451	266	60	19	—	69.1
812922	One-hour photofinishing .....	3	1 451	266	60	19	—	69.1
<b>BALANCE OF HOWARD COUNTY, MD</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>328</b>	<b>228 518</b>	<b>66 072</b>	<b>15 990</b>	<b>2 830</b>	<b>13.1</b>	<b>5.0</b>
811	Repair & maintenance .....	187	154 060	43 154	10 270	1 459	13.3	3.3
8111	Automotive repair & maintenance .....	120	61 052	18 839	4 622	722	17.2	4.3
81111	Automotive mechanical & electrical repair & maintenance .....	67	30 899	10 038	2 530	348	19.5	2.4
811111	General automotive repair .....	57	24 997	8 274	1 985	293	22.2	1.7
811113	Automotive transmission repair .....	4	2 160	716	168	16	22.3	—
811118	Other automotive mechanical & electrical repair & maintenance .....	3	1 936	523	114	20	—	—
81112	Automotive body, paint, interior, & glass repair .....	37	24 355	7 171	1 693	257	12.9	7.8
811121	Automotive body, paint, & interior repair & maintenance .....	29	20 929	6 363	1 489	229	10.2	7.4
8111211	Paint or body repair shops .....	28	D	D	D	c	D	D
811122	Automotive glass replacement shops .....	8	3 426	808	204	28	29.2	9.9
81119	Other automotive repair & maintenance .....	16	5 798	1 630	399	117	22.9	—
811191	Automotive oil change & lubrication shops .....	6	3 489	904	221	56	26.3	—
8112	Electronic & precision equipment repair & maintenance .....	30	45 055	10 913	2 561	326	12.1	3.6
81121	Electronic & precision equipment repair & maintenance .....	30	45 055	10 913	2 561	326	12.1	3.6
811211	Consumer electronics repair & maintenance .....	5	D	D	D	b	D	D
811212	Computer & office machine repair & maintenance .....	15	31 977	6 695	1 823	174	12.3	5.1
811219	Other electronic & precision equipment repair & maintenance .....	9	D	D	D	b	D	D
8113	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	9	22 702	2 777	619	116	11.2	1.3
81131	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	9	22 702	2 777	619	116	11.2	1.3
811310	Commercial & industrial machinery & equip (exc auto & electr) R&M ..	9	22 702	2 777	619	116	11.2	1.3
8114	Personal & household goods repair & maintenance .....	28	25 251	10 625	2 468	295	7.8	2.3
81141	Home & garden equipment & appliance repair & maintenance .....	10	18 310	7 948	1 822	190	2.7	3.1
811412	Appliance repair & maintenance .....	7	D	D	D	c	D	D
81142	Reupholstery & furniture repair .....	5	D	D	D	b	D	D
811420	Reupholstery & furniture repair .....	5	D	D	D	b	D	D
81149	Other personal & household goods repair & maintenance .....	12	D	D	D	b	D	D
811490	Other personal & household goods repair & maintenance .....	12	D	D	D	b	D	D
8114903	Welding repair .....	4	2 276	819	183	41	22.3	—
8114909	All other repair & related services .....	3	D	D	D	b	D	D

See footnotes at end of table.

**Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>BALANCE OF HOWARD COUNTY, MD—Con.</b>								
<b>81</b>	<b>Other services (except public administration)—Con.</b>							
812	Personal & laundry services .....	141	74 458	22 918	5 720	1 371	12.8	8.5
8121	Personal care services .....	94	22 923	11 386	2 640	821	18.6	19.5
81211	Hair, nail, & skin care services .....	79	19 585	10 406	2 446	755	15.6	21.1
812111	Barber shops .....	5	D	D	D	a	D	D
812112	Beauty shops .....	72	18 594	9 913	2 322	733	14.3	22.2
81219	Other personal care services .....	15	3 338	980	194	66	36.1	10.3
812199	Other personal care services .....	10	1 965	669	119	34	43.5	15.2
8122	Death care services .....	11	7 441	2 239	517	148	20.3	.6
81221	Funeral homes & funeral services .....	6	D	D	D	b	D	D
812210	Funeral homes & funeral services .....	6	D	D	D	b	D	D
81222	Cemeteries & crematories .....	5	D	D	D	c	D	D
812220	Cemeteries & crematories .....	5	D	D	D	c	D	D
8123	Drycleaning & laundry services .....	27	40 512	8 543	2 405	373	7.4	.1
81231	Coin-operated laundries & drycleaners .....	6	D	D	D	c	D	D
812310	Coin-operated laundries & drycleaners .....	6	D	D	D	c	D	D
8123101	Coin-operated laundry routes .....	2	D	D	D	c	D	D
81232	Drycleaning & laundry services (except coin-operated) .....	21	D	D	D	c	D	D
812320	Drycleaning & laundry services (except coin-operated) .....	21	D	D	D	c	D	D
8123202	Drycleaning plants .....	17	D	D	D	c	D	D
8129	Other personal services .....	9	3 582	750	158	29	20.7	50.3
81292	Photofinishing .....	4	D	D	D	a	D	D
<b>BALANCE OF KENT COUNTY, MD</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>17</b>	<b>3 371</b>	<b>749</b>	<b>163</b>	<b>51</b>	<b>34.3</b>	<b>15.7</b>
811	Repair & maintenance .....	8	2 732	553	135	34	29.4	15.9
8111	Automotive repair & maintenance .....	4	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair .....	2	D	D	D	a	D	D
8114	Personal & household goods repair & maintenance .....	4	D	D	D	a	D	D
81149	Other personal & household goods repair & maintenance .....	4	D	D	D	a	D	D
811490	Other personal & household goods repair & maintenance .....	4	D	D	D	a	D	D
812	Personal & laundry services .....	9	639	196	28	17	54.9	14.6
<b>BALANCE OF MONTGOMERY COUNTY, MD</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>1 066</b>	<b>420 393</b>	<b>147 032</b>	<b>34 287</b>	<b>6 590</b>	<b>21.0</b>	<b>9.9</b>
811	Repair & maintenance .....	492	D	D	D	h	D	D
8111	Automotive repair & maintenance .....	316	D	D	D	g	D	D
81111	Automotive mechanical & electrical repair & maintenance .....	205	D	D	D	f	D	D
811111	General automotive repair .....	178	D	D	D	f	D	D
811112	Automotive exhaust system repair .....	10	D	D	D	b	D	D
811113	Automotive transmission repair .....	9	D	D	D	b	D	D
811118	Other automotive mechanical & electrical repair & maintenance .....	8	4 646	1 069	219	45	18.8	—
8111182	Brake, front end, & wheel alignment .....	5	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair .....	66	D	D	D	e	D	D
811121	Automotive body, paint, & interior repair & maintenance .....	54	D	D	D	e	D	D
8111211	Paint or body repair shops .....	52	D	D	D	e	D	D
8111213	Upholstery & interior repair shops .....	2	D	D	D	b	D	D
811122	Automotive glass replacement shops .....	12	D	D	D	b	D	D
81119	Other automotive repair & maintenance .....	45	D	D	D	f	D	D
811191	Automotive oil change & lubrication shops .....	11	7 735	1 796	352	118	18.3	7.7
811192	Carwashes .....	26	D	D	D	e	D	D
811198	All other automotive repair & maintenance .....	8	3 533	1 576	362	130	—	2.0
8112	Electronic & precision equipment repair & maintenance .....	60	D	D	D	e	D	D
81121	Electronic & precision equipment repair & maintenance .....	60	D	D	D	e	D	D
811211	Consumer electronics repair & maintenance .....	20	D	D	D	b	D	D
811212	Computer & office machine repair & maintenance .....	34	D	D	D	c	D	D
8113	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	20	D	D	D	e	D	D
81131	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	20	D	D	D	e	D	D
811310	Commercial & industrial machinery & equip (exc auto & electr) R&M ..	20	D	D	D	e	D	D
8114	Personal & household goods repair & maintenance .....	96	D	D	D	e	D	D
81141	Home & garden equipment & appliance repair & maintenance .....	24	D	D	D	b	D	D
811412	Appliance repair & maintenance .....	19	D	D	D	b	D	D
81142	Reupholstery & furniture repair .....	25	D	D	D	c	D	D
811420	Reupholstery & furniture repair .....	25	D	D	D	c	D	D
81143	Footwear & leather goods repair .....	11	D	D	D	b	D	D
811430	Footwear & leather goods repair .....	11	D	D	D	b	D	D
81149	Other personal & household goods repair & maintenance .....	36	D	D	D	b	D	D
811490	Other personal & household goods repair & maintenance .....	36	D	D	D	b	D	D
8114904	Garment repair & alteration services .....	11	D	D	D	b	D	D
8114909	All other repair & related services .....	12	D	D	D	b	D	D

See footnotes at end of table.

**Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>BALANCE OF MONTGOMERY COUNTY, MD—Con.</b>								
<b>81</b>	<b>Other services (except public administration)—Con.</b>							
812	Personal & laundry services .....	574	D	D	D	h	D	D
8121	Personal care services .....	285	D	D	D	g	D	D
81211	Hair, nail, & skin care services .....	247	D	D	D	g	D	D
812111	Barber shops .....	16	2 011	1 022	247	59	25.9	—
812112	Beauty shops .....	204	D	D	D	g	D	D
812113	Nail salons .....	27	5 435	2 502	552	152	40.0	1.1
81219	Other personal care services .....	38	D	D	D	c	D	D
812191	Diet & weight reducing services .....	17	4 434	1 227	370	83	5.6	8.2
812199	Other personal care services .....	21	D	D	D	b	D	D
8122	Death care services .....	13	D	D	D	e	D	D
81221	Funeral homes & funeral services .....	7	D	D	D	c	D	D
812210	Funeral homes & funeral services .....	7	D	D	D	c	D	D
8122101	Funeral homes .....	7	D	D	D	c	D	D
81222	Cemeteries & crematories .....	6	6 152	1 970	473	91	1.8	30.6
812220	Cemeteries & crematories .....	6	6 152	1 970	473	91	1.8	30.6
8123	Drycleaning & laundry services .....	167	41 324	13 414	3 010	830	32.6	10.5
81231	Coin-operated laundries & drycleaners .....	15	D	D	D	b	D	D
812310	Coin-operated laundries & drycleaners .....	15	D	D	D	b	D	D
8123102	Coin-operated laundries & drycleaning stores .....	14	D	D	D	b	D	D
81232	Drycleaning & laundry services (except coin-operated) .....	150	37 207	11 960	2 692	752	31.4	11.2
812320	Drycleaning & laundry services (except coin-operated) .....	150	37 207	11 960	2 692	752	31.4	11.2
8123202	Drycleaning plants .....	116	30 261	10 368	2 313	644	29.0	11.0
8123203	Garment pressing & agents for laundries .....	28	D	D	D	b	D	D
8129	Other personal services .....	109	D	D	D	f	D	D
81292	Photofinishing .....	33	D	D	D	c	D	D
812921	Photofinishing laboratories (except one-hour) .....	10	D	D	D	c	D	D
812922	One-hour photofinishing .....	23	10 244	1 950	424	120	6.5	26.7
81293	Parking lots & garages .....	58	13 099	2 899	778	230	1.8	20.8
812930	Parking lots & garages .....	58	13 099	2 899	778	230	1.8	20.8
81299	All other personal services .....	18	D	D	D	c	D	D
812990	All other personal services .....	18	D	D	D	c	D	D
8129909	All other miscellaneous personal services .....	14	D	D	D	b	D	D
<b>BALANCE OF PRINCE GEORGE'S COUNTY, MD</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>732</b>	<b>523 364</b>	<b>167 261</b>	<b>40 438</b>	<b>7 600</b>	<b>11.1</b>	<b>6.7</b>
811	Repair & maintenance .....	440	D	D	D	h	D	D
8111	Automotive repair & maintenance .....	316	D	D	D	g	D	D
81111	Automotive mechanical & electrical repair & maintenance .....	196	D	D	D	f	D	D
811111	General automotive repair .....	158	57 672	16 280	4 036	675	25.1	4.2
811112	Automotive exhaust system repair .....	13	D	D	D	c	D	D
811113	Automotive transmission repair .....	9	D	D	D	b	D	D
811118	Other automotive mechanical & electrical repair & maintenance .....	16	D	D	D	b	D	D
8111181	Carburetor repair shops .....	3	D	D	D	b	D	D
8111182	Brake, front end, & wheel alignment .....	4	D	D	D	b	D	D
8111183	Electrical repair shops, motor vehicle .....	5	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair .....	89	56 780	16 321	3 874	559	11.5	4.6
811121	Automotive body, paint, & interior repair & maintenance .....	65	42 770	12 698	2 991	414	13.1	4.7
8111211	Paint or body repair shops .....	58	41 675	12 482	2 942	404	11.5	4.1
811122	Automotive glass replacement shops .....	24	14 010	3 623	883	145	6.8	4.3
81119	Other automotive repair & maintenance .....	31	D	D	D	e	D	D
811191	Automotive oil change & lubrication shops .....	7	D	D	D	c	D	D
811192	Carwashes .....	20	5 830	2 139	616	189	49.6	8.7
8112	Electronic & precision equipment repair & maintenance .....	44	62 398	25 266	6 476	770	10.8	18.2
81121	Electronic & precision equipment repair & maintenance .....	44	62 398	25 266	6 476	770	10.8	18.2
811211	Consumer electronics repair & maintenance .....	10	D	D	D	c	D	D
811212	Computer & office machine repair & maintenance .....	27	D	D	D	f	D	D
811219	Other electronic & precision equipment repair & maintenance .....	6	D	D	D	b	D	D
8113	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	28	D	D	D	e	D	D
81131	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	28	D	D	D	e	D	D
811310	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	28	D	D	D	e	D	D
8114	Personal & household goods repair & maintenance .....	52	D	D	D	e	D	D
81141	Home & garden equipment & appliance repair & maintenance .....	18	13 164	4 619	1 147	197	21.8	11.2
811412	Appliance repair & maintenance .....	13	D	D	D	c	D	D
81142	Reupholstery & furniture repair .....	13	D	D	D	b	D	D
811420	Reupholstery & furniture repair .....	13	D	D	D	b	D	D
81149	Other personal & household goods repair & maintenance .....	20	6 107	1 675	349	65	20.0	7.3
811490	Other personal & household goods repair & maintenance .....	20	6 107	1 675	349	65	20.0	7.3
8114909	All other repair & related services .....	9	D	D	D	b	D	D

See footnotes at end of table.

**Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D.]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>BALANCE OF PRINCE GEORGE'S COUNTY, MD—Con.</b>								
<b>81</b>	<b>Other services (except public administration)—Con.</b>							
812	Personal & laundry services .....	292	D	D	D	h	D	D
8121	Personal care services .....	124	D	D	D	f	D	D
81211	Hair, nail, & skin care services .....	113	D	D	D	f	D	D
812111	Barber shops .....	9	1 415	687	187	37	33.1	—
812112	Beauty shops .....	86	D	D	D	e	D	D
812113	Nail salons .....	18	D	D	D	b	D	D
81219	Other personal care services .....	11	D	D	D	b	D	D
8122	Death care services .....	25	D	D	D	f	D	D
81221	Funeral homes & funeral services .....	12	11 945	2 878	675	86	13.1	16.9
812210	Funeral homes & funeral services .....	12	11 945	2 878	675	86	13.1	16.9
8122101	Funeral homes .....	12	11 945	2 878	675	86	13.1	16.9
81222	Cemeteries & crematories .....	13	D	D	D	e	D	D
812220	Cemeteries & crematories .....	13	D	D	D	e	D	D
8123	Drycleaning & laundry services .....	122	D	D	D	g	D	D
81231	Coin-operated laundries & drycleaners .....	33	D	D	D	c	D	D
812310	Coin-operated laundries & drycleaners .....	33	D	D	D	c	D	D
8123101	Coin-operated laundry routes .....	4	30 215	3 124	735	123	—	—
8123102	Coin-operated laundries & drycleaning stores .....	29	D	D	D	b	D	D
81232	Drycleaning & laundry services (except coin-operated) .....	82	D	D	D	f	D	D
812320	Drycleaning & laundry services (except coin-operated) .....	82	D	D	D	f	D	D
8123201	Laundries, family & commercial .....	3	D	D	D	e	D	D
8123202	Drycleaning plants .....	68	D	D	D	c	D	D
8123203	Garment pressing & agents for laundries .....	11	D	D	D	b	D	D
81233	Linen & uniform supply .....	7	D	D	D	g	D	D
812331	Linen supply .....	3	D	D	D	f	D	D
8123311	Linen supply (except diaper service) .....	3	D	D	D	f	D	D
812332	Industrial laundriers .....	4	D	D	D	f	D	D
8129	Other personal services .....	21	D	D	D	g	D	D
81292	Photofinishing .....	13	D	D	D	g	D	D
812921	Photofinishing laboratories (except one-hour) .....	7	D	D	D	f	D	D
812922	One-hour photofinishing .....	6	D	D	D	b	D	D
81293	Parking lots & garages .....	4	D	D	D	b	D	D
812930	Parking lots & garages .....	4	D	D	D	b	D	D
<b>BALANCE OF QUEEN ANNE'S COUNTY, MD</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>58</b>	<b>15 233</b>	<b>4 294</b>	<b>998</b>	<b>221</b>	<b>40.4</b>	<b>6.8</b>
811	Repair & maintenance .....	39	12 466	3 226	766	135	42.4	1.9
8111	Automotive repair & maintenance .....	25	9 395	2 444	595	104	36.7	2.5
81111	Automotive mechanical & electrical repair & maintenance .....	20	6 477	1 659	400	66	45.8	—
811111	General automotive repair .....	20	6 477	1 659	400	66	45.8	—
81112	Automotive body, paint, interior, & glass repair .....	3	D	D	D	b	D	D
811121	Automotive body, paint, & interior repair & maintenance .....	2	D	D	D	b	D	D
8114	Personal & household goods repair & maintenance .....	9	2 224	499	99	19	73.1	—
81149	Other personal & household goods repair & maintenance .....	6	1 938	402	93	17	74.2	—
811490	Other personal & household goods repair & maintenance .....	6	1 938	402	93	17	74.2	—
812	Personal & laundry services .....	19	2 767	1 068	232	86	31.4	28.6
8121	Personal care services .....	15	2 132	882	183	72	37.0	18.2
81211	Hair, nail, & skin care services .....	12	1 651	754	168	69	37.1	5.0
812112	Beauty shops .....	12	1 651	754	168	69	37.1	5.0
<b>BALANCE OF ST. MARY'S COUNTY, MD</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>97</b>	<b>28 615</b>	<b>8 677</b>	<b>1 963</b>	<b>526</b>	<b>29.6</b>	<b>13.4</b>
811	Repair & maintenance .....	53	19 297	4 693	1 148	219	34.7	14.4
8111	Automotive repair & maintenance .....	36	14 537	3 838	942	176	34.2	11.1
81111	Automotive mechanical & electrical repair & maintenance .....	22	7 218	1 810	398	78	48.0	4.0
811111	General automotive repair .....	15	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair .....	8	5 043	1 352	356	45	19.3	26.4
811121	Automotive body, paint, & interior repair & maintenance .....	7	D	D	D	b	D	D
8111211	Paint or body repair shops .....	7	D	D	D	b	D	D
81119	Other automotive repair & maintenance .....	6	2 276	676	188	53	23.4	—
8112	Electronic & precision equipment repair & maintenance .....	4	1 885	159	43	12	41.1	58.9
81121	Electronic & precision equipment repair & maintenance .....	4	1 885	159	43	12	41.1	58.9
8114	Personal & household goods repair & maintenance .....	8	1 588	425	94	22	41.4	—
81142	Reupholstery & furniture repair .....	4	1 040	303	71	16	10.5	—
811420	Reupholstery & furniture repair .....	4	1 040	303	71	16	10.5	—
812	Personal & laundry services .....	44	9 318	3 984	815	307	18.9	11.4
8121	Personal care services .....	33	3 930	1 903	468	195	25.8	3.2
81211	Hair, nail, & skin care services .....	30	3 705	1 847	452	186	25.4	3.4
812112	Beauty shops .....	29	D	D	D	c	D	D
8122	Death care services .....	4	4 012	1 523	249	59	12.6	23.5
81221	Funeral homes & funeral services .....	2	D	D	D	b	D	D
812210	Funeral homes & funeral services .....	2	D	D	D	b	D	D
8123	Drycleaning & laundry services .....	7	1 376	558	98	53	17.9	—
81232	Drycleaning & laundry services (except coin-operated) .....	3	887	438	70	31	—	—
812320	Drycleaning & laundry services (except coin-operated) .....	3	887	438	70	31	—	—

See footnotes at end of table.

**Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>BALANCE OF SOMERSET COUNTY, MD</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>10</b>	<b>4 601</b>	<b>623</b>	<b>144</b>	<b>50</b>	<b>30.1</b>	<b>—</b>
811	Repair & maintenance .....	6	D	D	D	b	D	D
8111	Automotive repair & maintenance .....	5	D	D	D	a	D	D
81111	Automotive mechanical & electrical repair & maintenance .....	3	D	D	D	a	D	D
811111	General automotive repair .....	3	D	D	D	a	D	D
812	Personal & laundry services .....	4	D	D	D	b	D	D
<b>BALANCE OF TALBOT COUNTY, MD</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>30</b>	<b>9 143</b>	<b>3 033</b>	<b>737</b>	<b>144</b>	<b>50.2</b>	<b>8.3</b>
811	Repair & maintenance .....	23	8 603	2 811	677	125	48.2	8.3
8111	Automotive repair & maintenance .....	11	3 865	1 220	300	53	4.8	16.2
81111	Automotive mechanical & electrical repair & maintenance .....	9	D	D	D	b	D	D
811111	General automotive repair .....	8	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair .....	2	D	D	D	b	D	D
811121	Automotive body, paint, & interior repair & maintenance .....	2	D	D	D	b	D	D
8114	Personal & household goods repair & maintenance .....	11	D	D	D	b	D	D
81149	Other personal & household goods repair & maintenance .....	10	D	D	D	b	D	D
811490	Other personal & household goods repair & maintenance .....	10	D	D	D	b	D	D
8114902	Boat repair .....	9	D	D	D	b	D	D
812	Personal & laundry services .....	7	540	222	60	19	80.7	8.5
<b>BALANCE OF WASHINGTON COUNTY, MD</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>94</b>	<b>50 263</b>	<b>15 077</b>	<b>3 693</b>	<b>787</b>	<b>16.5</b>	<b>3.7</b>
811	Repair & maintenance .....	50	D	D	D	c	D	D
8111	Automotive repair & maintenance .....	29	D	D	D	c	D	D
81111	Automotive mechanical & electrical repair & maintenance .....	20	D	D	D	b	D	D
811111	General automotive repair .....	17	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair .....	6	2 497	626	148	27	74.8	—
811121	Automotive body, paint, & interior repair & maintenance .....	5	D	D	D	b	D	D
8114	Personal & household goods repair & maintenance .....	10	D	D	D	b	D	D
812	Personal & laundry services .....	44	D	D	D	f	D	D
8121	Personal care services .....	25	D	D	D	c	D	D
81211	Hair, nail, & skin care services .....	22	D	D	D	c	D	D
812112	Beauty shops .....	21	D	D	D	c	D	D
8122	Death care services .....	9	D	D	D	b	D	D
81222	Cemeteries & crematories .....	5	D	D	D	b	D	D
812220	Cemeteries & crematories .....	5	D	D	D	b	D	D
8129	Other personal services .....	3	D	D	D	e	D	D
81292	Photofinishing .....	1	D	D	D	e	D	D
812921	Photofinishing laboratories (except one-hour) .....	1	D	D	D	e	D	D
<b>BALANCE OF WICOMICO COUNTY, MD</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>38</b>	<b>12 210</b>	<b>2 507</b>	<b>581</b>	<b>153</b>	<b>34.0</b>	<b>3.2</b>
811	Repair & maintenance .....	22	D	D	D	b	D	D
8111	Automotive repair & maintenance .....	14	D	D	D	b	D	D
81111	Automotive mechanical & electrical repair & maintenance .....	12	D	D	D	b	D	D
811111	General automotive repair .....	10	D	D	D	b	D	D
8114	Personal & household goods repair & maintenance .....	2	D	D	D	a	D	D
81141	Home & garden equipment & appliance repair & maintenance .....	2	D	D	D	a	D	D
811411	Home & garden equipment repair & maintenance .....	2	D	D	D	a	D	D
812	Personal & laundry services .....	16	D	D	D	b	D	D
8121	Personal care services .....	10	676	263	56	31	81.7	—
81211	Hair, nail, & skin care services .....	9	D	D	D	b	D	D
<b>BALANCE OF WORCESTER COUNTY, MD</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>38</b>	<b>9 160</b>	<b>2 176</b>	<b>473</b>	<b>131</b>	<b>45.0</b>	<b>3.8</b>
811	Repair & maintenance .....	28	7 648	1 928	422	107	47.7	4.4
8111	Automotive repair & maintenance .....	18	D	D	D	b	D	D
81111	Automotive mechanical & electrical repair & maintenance .....	16	D	D	D	b	D	D
811111	General automotive repair .....	14	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair .....	1	D	D	D	b	D	D
811121	Automotive body, paint, & interior repair & maintenance .....	1	D	D	D	b	D	D
812	Personal & laundry services .....	10	1 512	248	51	24	31.2	1.0

<sup>1</sup>Includes receipts information obtained from administrative records of other Federal agencies.

<sup>2</sup>Includes receipts information which was imputed based on historic company ratios or administrative records, or on industry averages.

# Appendix A.

## Explanation of Terms

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### **ANNUAL PAYROLL (\$1,000)**

Payroll includes all forms of compensation, such as salaries, wages, commissions, dismissal pay, bonuses, vacation allowances, sick-leave pay, and employee contributions to qualified pension plans paid during the year to all employees. Also included are tips and gratuities received by employees from patrons and reported to employers and the value of payments in kind (e.g., free meals and lodging). If an employee works at more than one location, the payroll is included in the one location where they spend most of their time. Also included are salaries of professional service organizations or associations which operate under state professional corporation statutes and file a corporate Federal income tax return. Excluded are payrolls of departments or concessions operated by other companies at the establishment. For corporations, payroll includes amounts paid to officers and executives; for unincorporated businesses, it does not include profit or other compensation of proprietors or partners. Payroll is reported before deductions for social security, income tax, insurance, union dues, etc. This definition of payroll is the same as that used by the Internal Revenue Service (IRS) on Form 941.

### **EXPENSES (\$1,000)**

Includes program service grants, specified assistance to individuals, benefits paid to or for members, payroll, employee benefits, payroll taxes, interest and rent expenses, cost of supplies used for operation, cost of merchandise sold, depreciation expenses, fundraising expenses, contracted or purchased services, and other expenses charged to operations during 1997. Expenses exclude outlays for the purchase of real estate; construction and all other capital improvements; funds invested; assessments or dues paid to the parent or other chapters of the same organization; incomes taxes; sales and other taxes collected directly from customers or clients and paid directly to a local, state, or Federal tax agency; and, for fundraising organizations, funds transferred to charities and other organizations.

### **FIRST-QUARTER PAYROLL (\$1,000)**

Represents payroll paid to persons employed at any time during the quarter January to March 1997.

### **NUMBER OF ESTABLISHMENTS**

An establishment is a single physical location at which business is conducted and/or services are provided. It is not necessarily identical with a company or enterprise,

which may consist of one establishment or more. Economic census figures represent a summary of reports for individual establishments rather than companies. For cases where a census report was received, separate information was obtained for each location where business was conducted. When administrative records of other Federal agencies were used instead of a census report, no information was available on the number of locations operated. Each economic census establishment was tabulated according to the physical location at which the business was conducted. The count of establishments represents those in business at any time during 1997.

When two activities or more were carried on at a single location under a single ownership, all activities generally were grouped together as a single establishment. The entire establishment was classified on the basis of its major activity and all data for it were included in that classification. However, when distinct and separate economic activities (for which different industry classification codes were appropriate) were conducted at a single location under a single ownership, separate establishment reports for each of the different activities were obtained in the census. An establishment is included in the census if it is an employer, the establishment has \$1,000 in payroll, and was in operation at any time during 1997. Leased service departments (separately owned businesses operated as departments or concessions of other service establishments or of retail businesses, such as a separately owned shoeshine parlor in a barber shop, or a beauty shop in a department store) are treated as separate service establishments for census purposes. Leased retail departments located in service establishments (e.g., a gift shop located in a hotel) are considered separate retail establishments.

### **NUMBER OF PAID EMPLOYEES FOR PAY PERIOD INCLUDING MARCH 12**

Paid employees consists of full-time and part-time employees, including salaried officers and executives of corporations, who were on the payroll during the pay period including March 12. Included are employees on paid sick leave, paid holidays, and paid vacations; and members of a professional service organization or association which operates under state professional corporation statutes and files a corporate Federal income tax return. Not included are proprietors and partners of unincorporated businesses, and employees of departments or concessions operated by other companies at the establishment. The definition of paid employees is the same as that used on IRS Form 941.

### **OTHER SERVICES (EXCEPT PUBLIC ADMINISTRATION)**

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## **RECEIPTS/REVENUE (\$1,000)**

Receipts (basic dollar volume measure for service establishments of firms subject to Federal income tax). Includes receipts from customers or clients for services rendered, from the use of facilities, and from merchandise sold during 1997 whether or not payment was received in 1997. For advertising agencies, travel industries, and other service establishments operating on a commission basis, receipts include commissions, fees, and other operating income, NOT gross billings and sales. Excise taxes on gasoline, liquor, tobacco, etc., which are paid by the manufacturer or wholesaler and passed on in the cost of goods purchased by the service establishment, are also included. The establishments share of receipts from departments, concessions, and vending and amusement machines operated by others are included as part of receipts. Receipts also include the total value of service contracts, market value of compensation received in lieu of cash, amounts received for work subcontracted to others, and dues and assessments from members and affiliates. Receipts from services provided to foreign customers from U.S. locations, including services preformed for foreign parent firms, subsidiaries, and branches are included.

Receipts are net after deductions for refunds and allowances for merchandise returned by customers. Receipts do not include sales, occupancy, admissions, or other taxes collected from customers and remitted directly by the firm to a local, state, or Federal tax agency, nor do they include income from such sources as contributions, gifts, and grants; dividends, interest, and investments; or sale or rental of real estate. Also excluded are receipts (gross) of departments and concessions which are operated by others; sales of used equipment rented or leased to customers; domestic intracompany transfers; receipts of foreign subsidiaries; and other nonoperating income, such as royalties, franchise fees, etc. Receipts do not include service receipts of manufacturers, wholesalers, retail establishments, or other businesses whose primary activity is other than service. They do, however, include receipts other

than from services rendered (e.g., sale of merchandise to individuals or other businesses) by establishments primarily engaged in performing services and classified in the service industries.

Revenue (basic dollar volume measure for firms exempt from Federal income tax). Includes revenue from customers or clients for services rendered and merchandise sold during 1997, whether or not payment was received in 1997, and gross sales of merchandise, minus returns and allowances. Also included are income from interest, dividends, gross rents (including display space rentals and share of receipts from departments operated by other companies), gross contributions, gifts, grants (whether or not restricted for use in operations), royalties, dues and assessments from members and affiliates, commissions earned from the sale of merchandise owned by others (including commissions from vending machine operators), and gross receipts from fundraising activities. Receipts from taxable business activities of firms exempt from Federal income tax (unrelated business income) are also included in revenue.

Revenue does not include sales, admissions, or other taxes collected by the organization from customers or clients and paid directly to a local, state, or Federal tax agency; income from the sale of real estate, investments, or other assets (except inventory held for resale); gross receipts of departments, concessions, etc., that are operated by others; and amounts transferred to operating funds from capital or reserve funds.

## **SALES, RECEIPTS, OR REVENUE ESTIMATED (PERCENT)**

Percent of total sales/receipts/revenue that was imputed based on historic company ratios or administrative records, or on industry averages.

## **SALES, RECEIPTS, OR REVENUE FROM ADMINISTRATIVE RECORDS (PERCENT)**

Percent of total sales/receipts/revenue obtained from administrative records of other Federal agencies.



# Appendix B.

## NAICS Codes, Titles, and Descriptions

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### **81 OTHER SERVICES (EXCEPT PUBLIC ADMINISTRATION)**

The Other Services (except Public Administration) sector comprises establishments engaged in providing services not specifically provided for elsewhere in the classification system. Establishments in this sector are primarily engaged in activities, such as equipment and machinery repairing, promoting or administering religious activities, grantmaking, advocacy, and providing drycleaning and laundry services, personal care services, death care services, pet care services, photofinishing services, temporary parking services, and dating services.

Private households that engage in employing workers on or about the premises in activities primarily concerned with the operation of the household are included in this sector.

Excluded from this sector are establishments primarily engaged in retailing new equipment and also performing repairs and general maintenance on equipment. These establishments are classified in Sector 44-45, Retail Trade.

### **811 Repair and Maintenance**

Industries in the Repair and Maintenance subsector restore machinery, equipment, and other products to working order. These establishments also typically provide general or routine maintenance (i.e., servicing) on such products to ensure they work efficiently and to prevent breakdown and unnecessary repairs.

The NAICS structure for this subsector brings together most types of repair and maintenance establishments and categorizes them based on production processes (i.e., on the type of repair and maintenance activity performed, and the necessary skills, expertise, and processes that are found in different repair and maintenance establishments). This NAICS classification does not delineate between repair services provided to businesses versus those that serve households. Although some industries primarily serve either businesses or households, separation by class of customer is limited by the fact that many establishments serve both. Establishments repairing computers and consumer electronics products are two examples of such overlap.

The Repair and Maintenance subsector does not include all establishments that do repair and maintenance. For example, a substantial amount of repair is done by establishments that also manufacture machinery, equipment, and other goods. These establishments are included in the

Manufacturing sector in NAICS. In addition, repair of transportation equipment is often provided by or based at transportation facilities, such as airports, seaports, and these activities are included in the Transportation and Warehousing sector. A particularly unique situation exists with repair of buildings. Plumbing, electrical installation and repair, painting and decorating, and other construction-related establishments are often involved in performing installation or other work on new construction as well as providing repair services on existing structures. While some specialize in repair, it is difficult to distinguish between the two types and all have been included in the Construction sector.

Excluded from this subsector are establishments primarily engaged in rebuilding or remanufacturing machinery and equipment. These are classified in Sector 31-33, Manufacturing. Also excluded are retail establishments that provide after-sale services and repair. These are classified in Sector 44-45, Retail Trade.

### **8111 Automotive Repair and Maintenance**

This industry group comprises establishments involved in providing repair and maintenance services for automotive vehicles, such as passenger cars, trucks, and vans, and all trailers. Establishments in this industry group employ mechanics with specialized technical skills to diagnose and repair the mechanical and electrical systems for automotive vehicles, repair automotive interiors, and paint or repair automotive exteriors.

### **81111 Automotive Mechanical and Electrical Repair and Maintenance**

This industry comprises establishments primarily engaged in providing mechanical or electrical repair and maintenance services for automotive vehicles, such as passenger cars, trucks and vans, and all trailers. These establishments specialize in or may provide a wide range of these services.

### **811111 General Automotive Repair**

This U.S. industry comprises establishments primarily engaged in providing (1) a wide range of mechanical and electrical repair and maintenance services for automotive vehicles, such as passenger cars, trucks, and vans, and all trailers or (2) engine repair and replacement.

The data published with NAICS code 811111 are comprised of the following SIC industry:

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7538 General Automotive Repair

### **811112 Automotive Exhaust System Repair**

This U.S. industry comprises establishments primarily engaged in replacing or repairing exhaust systems of automotive vehicles, such as passenger cars, trucks, and vans.

The data published with NAICS code 811112 are comprised of the following SIC industry:

7533 Motor Vehicle Exhaust System Repair Shops

### **811113 Automotive Transmission Repair**

This U.S. industry comprises establishments primarily engaged in replacing or repairing transmissions of automotive vehicles, such as passenger cars, trucks, and vans.

The data published with NAICS code 811113 are comprised of the following SIC industry:

7537 Automotive Transmission Repair

### **811118 Other Automotive Mechanical and Electrical Repair and Maintenance**

This U.S. industry comprises establishments primarily engaged in providing specialized mechanical or electrical repair and maintenance services (except engine repair and replacement, exhaust systems repair, and transmission repair) for automotive vehicles, such as passenger cars, trucks, and vans, and all trailers.

The data published with NAICS code 811118 are comprised of the following SIC industry:

7539 Automotive Repair Shops, NEC

### **8111181 Carburetor Repair Shops**

Establishments primarily engaged in repairing carburetors and providing tune-ups.

### **8111182 Brake, Front End, and Wheel Alignment**

Establishments primarily engaged in repairing, replacing, and adjusting brakes; performing front end and wheel alignment work; and installing springs, axles, and shock absorbers.

### **8111183 Electrical Repair Shops, Motor Vehicle**

Establishments primarily engaged in performing electrical repair and maintenance services for motor vehicles.

### **8111184 Radiator Repair**

Establishments primarily engaged in repairing, cleaning, and installing radiators and heater cores.

### **8111189 All Other Motor Vehicle Repair Shops**

Establishments primarily engaged in specialized repair of individual auto components (except radiator repair; brake, front end, and wheel alignment; carburetor repair; and electrical repair, motor vehicle). Included are auto repair shops specializing in air conditioning, clutch, and valve repair.

### **81112 Automotive Body, Paint, Interior, and Glass Repair**

This industry comprises establishments primarily engaged in providing one or more of the following: (1) repairing or customizing automotive vehicles, such as passenger cars, trucks, and vans, and all trailer bodies and interiors; (2) painting automotive vehicle and trailer bodies; (3) replacing, repairing, and/or tinting automotive vehicle glass; and (4) customizing automobile, truck, and van interiors for the physically disabled or other customers with special requirements.

### **811121 Automotive Body, Paint, and Interior Repair and Maintenance**

This U.S. industry comprises establishments primarily engaged in repairing or customizing automotive vehicles, such as passenger cars, trucks, and vans, and all trailer bodies and interiors; and/or painting automotive vehicles and trailer bodies.

The data published with NAICS code 811121 are comprised of the following SIC industry:

7532 Top, Body, and Upholstery Repair Shops and Paint Shops

### **8111211 Paint or Body Repair Shops**

Establishments primarily engaged in repairing or painting car, truck, and trailer bodies.

### **8111212 Van Conversion Services**

Establishments primarily engaged in customizing automobiles, trucks, and vans. Adapting vehicles for the physically handicapped or other special requirements are also included.

### **8111213 Upholstery and Interior Repair Shops**

Establishments primarily engaged in repairing and replacing motor vehicle upholstery and interiors.

### **811122 Automotive Glass Replacement Shops**

This U.S. industry comprises establishments primarily engaged in replacing, repairing, and/or tinting automotive vehicle, such as passenger car, truck, and van, glass.

The data published with NAICS code 811122 are comprised of the following SIC industry:

7536 Automotive Glass Replacement Shops

OTHER SERVICES (EXCEPT PUBLIC ADMINISTRATION)

## **81119 Other Automotive Repair and Maintenance**

This industry comprises establishments primarily engaged in providing automotive repair and maintenance services (except mechanical and electrical repair and maintenance; transmission repair; and body, paint, interior, and glass repair) for automotive vehicles, such as passenger cars, trucks, and vans, and all trailers.

### **811191 Automotive Oil Change and Lubrication Shops**

This U.S. industry comprises establishments primarily engaged in changing motor oil and lubricating the chassis of automotive vehicles, such as passenger cars, trucks, and vans.

The data published with NAICS code 811191 are comprised of this part of the following SIC industry:

7549 (pt) Automotive Oil Change and Lubrication Shops

### **811192 Carwashes**

This U.S. industry comprises establishments primarily engaged in cleaning, washing, and/or waxing automotive vehicles, such as passenger cars, trucks, and vans, and trailers.

The data published with NAICS code 811192 are comprised of the following SIC industry:

7542 Carwashes

### **811198 All Other Automotive Repair and Maintenance**

This U.S. industry comprises establishments primarily engaged in providing automotive repair and maintenance services (except mechanical and electrical repair and maintenance; body, paint, interior, and glass repair; motor oil change and lubrication; and car washing) for automotive vehicles, such as passenger cars, trucks, and vans, and all trailers.

The data published with NAICS code 811198 are comprised of these parts of the following SIC industries:

7534 (pt) Tire Repair Shop

7549 (pt) Motor Vehicle Services, Except Repair and Carwashes (Except Lubrication and Towing)

### **8111981 Tire Repair Shops**

Establishments primarily engaged in repairing motor vehicle tires.

### **8111982 All Other Motor Vehicle Services (Except Repair and Carwashes)**

Establishments primarily engaged in providing motor vehicle services (except repair and maintenance and carwashes). Included are establishments providing rustproofing and undercoating services.

## **8112 Electronic and Precision Equipment Repair and Maintenance**

This industry group comprises establishments primarily engaged in repairing electronic equipment, such as computers and communications equipment, and highly specialized precision instruments. Establishments in this industry group typically have staff skilled in repairing items having complex, electronic components.

### **81121 Electronic and Precision Equipment Repair and Maintenance**

This industry comprises establishments primarily engaged in repairing and maintaining one or more of the following: (1) consumer electronic equipment; (2) computers; (3) office machines; (4) communication equipment; and (5) other electronic and precision equipment and instruments, without retailing these products as new. Establishments in this industry repair items, such as microscopes, radar and sonar equipment, televisions, stereos, video recorders, computers, fax machines, photocopying machines, two-way radios and other communications equipment, scientific instruments, and medical equipment.

### **811211 Consumer Electronics Repair and Maintenance**

This U.S. industry comprises establishments primarily engaged in repairing and maintaining consumer electronics, such as televisions, stereos, speakers, video recorders, CD players, radios, and cameras, without retailing new consumer electronics.

The data published with NAICS code 811211 are comprised of this part of the following SIC industry:

7622 (pt) Stereo, Television, VCR, and Other Consumer Electronic Equipment Repair, (Except Computer)

### **811212 Computer and Office Machine Repair and Maintenance**

This U.S. industry comprises establishments primarily engaged in repairing and maintaining computers and office machines without retailing new computers and office machines, such as photocopying machines; and computer terminals, storage devices, printers; and CD-ROM drives.

The data published with NAICS code 811212 are comprised of these parts of the following SIC industries:

7378 Computer Maintenance and Repair

7629 (pt) Business and Office Machine Repair, Electrical (Except Computers)

7699 (pt) Typewriter Repair

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**8112121 Business and Office Machine Repair, Electrical (Except Computers)**

Establishments primarily engaged in repairing and maintaining office machines (except facsimile machines, computers and computer peripheral equipment, and typewriters).

**8112122 Typewriter Repair**

Establishments primarily engaged in repairing typewriters.

**8112123 Computer Maintenance and Repair**

Establishments primarily engaged in the repair and maintenance of computer equipment and computer peripheral equipment.

**811213 Communication Equipment Repair and Maintenance**

This U.S. industry comprises establishments primarily engaged in repairing and maintaining communications equipment without retailing new communication equipment, such as telephones, fax machines, communications transmission equipment, and two-way radios.

The data published with NAICS code 811213 are comprised of these parts of the following SIC industries:

- 7622 (pt) Telecommunication Equipment Repair
- 7629 (pt) Telephone Set Repair

**8112131 Telephone Set Repair**

Establishments primarily engaged in the repair and maintenance of telephone sets.

**8112132 Telecommunication Equipment Repair**

Establishments primarily engaged in repairing and maintaining telecommunication equipment (except telephone set repair), such as fax machines and two-way radios.

**811219 Other Electronic and Precision Equipment Repair and Maintenance**

This U.S. industry comprises establishments primarily engaged in repairing and maintaining (without retailing) electronic and precision equipment (except consumer electronics, computers and office machines, and communications equipment). Establishments in this industry repair and maintain equipment, such as medical diagnostic imaging equipment, measuring and surveying instruments, laboratory instruments, and radar and sonar equipment.

The data published with NAICS code 811219 are comprised of these parts of the following SIC industries:

- 7629 (pt) Electrical Equipment Repair and Maintenance, Including Medical Equipment

- 7699 (pt) Dental and Lab Instrument and Other Precision Equipment Repair (Except Typewriters)

**8112191 Electrical Equipment Repair and Maintenance, Including Medical Equipment**

Establishments primarily engaged in repairing and maintaining electrical medical precision equipment, such as medical diagnostic imaging equipment and measuring and surveying instruments.

**8112199 Dental and Lab Instrument and Other Precision Equipment Repair (Except Typewriters)**

Establishments primarily engaged in repair and maintenance of dental and laboratory instruments and nonelectrical medical and precision equipment.

**8113 Commercial and Industrial Machinery and Equipment (Except Automotive and Electronic) Repair and Maintenance**

This industry comprises establishments primarily engaged in the repair and maintenance of commercial and industrial machinery and equipment. Establishments in this industry either sharpen/install commercial and industrial machinery blades and saws or provide welding (e.g., automotive, general) repair services; or repair agricultural and other heavy and industrial machinery and equipment (e.g., forklifts and other materials handling equipment, machine tools, commercial refrigeration equipment, construction equipment, and mining machinery).

**81131 Commercial and Industrial Machinery and Equipment (Except Automotive and Electronic) Repair and Maintenance**

This industry comprises establishments primarily engaged in the repair and maintenance of commercial and industrial machinery and equipment. Establishments in this industry either sharpen/install commercial and industrial machinery blades and saws or provide welding (e.g., automotive, general) repair services; or repair agricultural and other heavy and industrial machinery and equipment (e.g., forklifts and other materials handling equipment, machine tools, commercial refrigeration equipment, construction equipment, and mining machinery).

**811310 Commercial and Industrial Machinery and Equipment (Except Automotive and Electronic) Repair and Maintenance**

This industry comprises establishments primarily engaged in the repair and maintenance of commercial and industrial machinery and equipment. Establishments in this industry either sharpen/install commercial and industrial machinery blades and saws or provide welding (e.g., automotive, general) repair services; or repair agricultural and other heavy and industrial machinery and equipment

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(e.g., forklifts and other materials handling equipment, machine tools, commercial refrigeration equipment, construction equipment, and mining machinery).

The data published with NAICS code 811310 are comprised of these parts of the following SIC industries:

7623 (pt) Commercial Refrigeration Equipment Repair

7694 (pt) Armature Rewinding and Repair Shops

7699 (pt) Industrial and Farm Machinery and Equipment Repair

### **8113101 Industrial Machines and Equipment Repair**

Establishments primarily engaged in repairing and maintaining industrial machinery and equipment. Establishments repairing farm machinery and equipment are also classified here.

### **8113102 Armature Rewinding and Repair Shops**

Establishments primarily engaged in rewinding armature and repairing electric motors (except on a factory basis).

### **8113103 Commercial Refrigeration Equipment Repair**

Establishments primarily engaged in repairing and maintaining commercial refrigeration equipment.

### **8114 Personal and Household Goods Repair and Maintenance**

This NAICS industry group includes establishments classified in the following NAICS industries: 81141, Home and Garden Equipment and Appliance Repair and Maintenance; 81142, Reupholstery and Furniture Repair; 81143, Footwear and Leather Goods Repair; and 81149, Other Personal and Household Goods Repair and Maintenance.

### **81141 Home and Garden Equipment and Appliance Repair and Maintenance**

This industry comprises establishments primarily engaged in repairing and servicing home and garden equipment and/or household-type appliances without retailing new equipment or appliances. Establishments in this industry repair and maintain items, such as lawnmowers, edgers, snow- and leaf-blowers, washing machines, clothes dryers, and refrigerators.

### **811411 Home and Garden Equipment Repair and Maintenance**

This U.S. industry comprises establishments primarily engaged in repairing and servicing home and garden equipment without retailing new home and garden equipment, such as lawnmowers, handheld power tools, edgers, snow- and leaf-blowers, and trimmers.

The data published with NAICS code 811411 are comprised of these parts of the following SIC industries:

7629 (pt) Electric Tools and Other Household Equipment Repair

7699 (pt) Home and Garden Equipment Repair and Maintenance

### **8114111 Home and Garden Equipment Repair and Maintenance (Except Consumer Equipment Repair)**

Establishments primarily engaged in the repair and maintenance of lawnmowers, saws, and other tools; and knife and tool sharpening.

### **8114112 Consumer Equipment Repair (Except Computer, Television, VCR, and Stereo)**

Establishments primarily engaged in repairing and maintaining consumer equipment (except appliance repair and home and garden repair).

### **811412 Appliance Repair and Maintenance**

This U.S. industry comprises establishments primarily engaged in repairing and servicing household appliances without retailing new appliances, such as refrigerators, stoves, washing machines, clothes dryers, and room air-conditioners.

The data published with NAICS code 811412 are comprised of these parts of the following SIC industries:

7623 (pt) Refrigeration and Air-Conditioning Service and Repair Shops, (Except Commercial)

7629 (pt) Electric Appliance and Washing Machine Repair

7699 (pt) Nonelectrical Appliances and Other Nonelectrical Equipment Repair

### **8114121 Electric Appliance and Washing Machine Repair**

Establishments primarily engaged in repairing and maintaining household appliances, washing machines, and electric razors.

### **8114122 Refrigeration and Air-Conditioning Service and Repair Shops (Except Commercial)**

Establishments primarily engaged in repairing and maintaining household refrigeration and air-conditioning equipment. Establishments repairing equipment in which the gas is compressed by means of electric motors are also included here.

### **8114129 Nonelectrical Appliances and Other Nonelectronic Equipment Repair**

Establishments primarily engaged in repairing and maintaining gas appliances, sewing machines, and other nonelectronic equipment.

### **81142 Reupholstery and Furniture Repair**

This industry comprises establishments primarily engaged in one or more of the following: (1) reupholstering furniture; (2) refinishing furniture; (3) repairing furniture; and (4) repairing and restoring furniture.

### **811420 Reupholstery and Furniture Repair**

This industry comprises establishments primarily engaged in one or more of the following: (1) reupholstering furniture; (2) refinishing furniture; (3) repairing furniture; and (4) repairing and restoring furniture.

The data published with NAICS code 811420 are comprised of the following SIC industry:

7641 Reupholstery and Furniture Repair

### **81143 Footwear and Leather Goods Repair**

This industry comprises establishments primarily engaged in repairing footwear and/or repairing other leather or leather-like goods without retailing new footwear and leather or leather-like goods, such as handbags and briefcases.

### **811430 Footwear and Leather Goods Repair**

This industry comprises establishments primarily engaged in repairing footwear and/or repairing other leather or leather-like goods without retailing new footwear and leather or leather-like goods, such as handbags and briefcases.

The data published with NAICS code 811430 are comprised of these parts of the following SIC industries:

7251 Shoe Repair Shops and Shoeshine Parlors

7699 (pt) Leather Goods, Luggage, and Pocketbook Repair

### **8114301 Leather Goods, Luggage, and Pocketbook Repair**

Establishments primarily engaged in repairing luggage, handbags, briefcases, and other leather goods (except footwear). Establishments in this industry may repair similar items made of materials, such as plastics or other synthetics.

### **8114302 Shoe Repair Shops and Shoeshine Parlors**

Establishments primarily engaged in repairing footwear.

### **81149 Other Personal and Household Goods Repair and Maintenance**

This industry comprises establishments primarily engaged in repairing and servicing personal or household-type goods without retailing new personal and household-type goods (except home and garden equipment, appliances, furniture, and footwear and leather goods).

Establishments in this industry repair items, such as garments; watches; jewelry; musical instruments; bicycles and motorcycles; motorboats, canoes, sailboats, and other recreational boats.

### **811490 Other Personal and Household Goods Repair and Maintenance**

This industry comprises establishments primarily engaged in repairing and servicing personal or household-type goods without retailing new personal and household-type goods (except home and garden equipment, appliances, furniture, and footwear and leather goods).

Establishments in this industry repair items, such as garments; watches; jewelry; musical instruments; bicycles and motorcycles; motorboats, canoes, sailboats, and other recreational boats.

The data published with NAICS code 811490 are comprised of these parts of the following SIC industries:

3732 (pt) Boat Repair

7219 (pt) Garment Repair and Alteration Services

7631 Watch, Clock, and Jewelry Repair

7692 Welding Repair

7699 (pt) All Other Repair and Related Services

### **8114901 Watch, Clock, and Jewelry Repair**

Establishments primarily engaged in repairing watches, clocks, and jewelry.

### **8114902 Boat Repair**

Establishments primarily engaged in the repair of boats.

### **8114903 Welding Repair**

Establishments primarily engaged in repair work by welding, including automotive welding.

### **8114904 Garment Repair and Alteration Services**

Establishments primarily engaged in altering and repairing garments.

### **8114909 All Other Repair and Related Services**

Establishments primarily engaged in repairing and maintaining personal or household goods (except home and garden equipment and appliances, furniture, and footwear and leather goods).

### **812 Personal and Laundry Services**

Industries in the Personal and Laundry Services subsector group establishments that provide personal and laundry services to individuals, households, and businesses. Services performed include: personal care services; death care services; laundry and drycleaning services; and a

OTHER SERVICES (EXCEPT PUBLIC ADMINISTRATION)

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wide range of other personal services, such as pet care (except veterinary) services, photofinishing services, temporary parking services, and dating services.

The Personal and Laundry Services subsector is by no means all-inclusive of the services that could be termed personal services (i.e., those provided to individuals rather than businesses). There are many other subsectors, as well as sectors, that provide services to persons. Establishments providing legal, accounting, tax preparation, architectural, portrait photography, and similar professional services are classified in Sector 54, Professional, Scientific, and Technical Services; those providing job placement, travel arrangement, home security, interior and exterior house cleaning, exterminating, lawn and garden care, and similar support services are classified in Sector 56, Administrative and Support, Waste Management and Remediation Services; those providing health and social services are classified in Sector 62, Health Care and Social Assistance; those providing amusement and recreation services are classified in Sector 71, Arts, Entertainment and Recreation; those providing educational instruction are classified in Sector 61, Educational Services; those providing repair services are classified in Subsector 811, Repair and Maintenance; and those providing spiritual, civic, and advocacy services are classified in Subsector 813, Religious, Grantmaking, Civic, Professional, and Similar Organizations.

### **8121 Personal Care Services**

This industry group comprises establishments, such as barber and beauty shops, that provide appearance care services to individual consumers.

#### **81211 Hair, Nail, and Skin Care Services**

This industry comprises establishments primarily engaged in one or more of the following: (1) providing hair care services; (2) providing nail care services; and (3) providing facials or applying makeup (except permanent makeup).

##### **812111 Barber Shops**

This U.S. industry comprises establishments known as barber shops or men's hair stylist shops primarily engaged in cutting, trimming, and styling boys' and men's hair; and/or shaving and trimming men's beards.

The data published with NAICS code 812111 are comprised of this part of the following SIC industry:

7241 (pt) Barber Shops

##### **812112 Beauty Salons**

This U.S. industry comprises establishments (except those known as barber shops or men's hair stylist shops) primarily engaged in one or more of the following: (1) cutting, trimming, shampooing, weaving, coloring, waving, or styling hair; (2) providing facials; and (3) applying makeup (except permanent makeup).

The data published with NAICS code 812112 are comprised of this part of the following SIC industry:

7231 (pt) Beauty Shops

##### **812113 Nail Salons**

This U.S. industry comprises establishments primarily engaged in providing nail care services, such as manicures, pedicures, and nail extensions.

The data published with NAICS code 812113 are comprised of this part of the following SIC industry:

7231 (pt) Nail Salons

#### **81219 Other Personal Care Services**

This industry comprises establishments primarily engaged in providing personal care services (except hair, nail, facial, or nonpermanent makeup services).

##### **812191 Diet and Weight Reducing Centers**

This U.S. industry comprises establishments primarily engaged in providing nonmedical services to assist clients in attaining or maintaining a desired weight. The sale of weight reduction products, such as food supplements, may be an integral component of the program. These services typically include individual or group counseling, menu and exercise planning, and weight and body measurement monitoring.

The data published with NAICS code 812191 are comprised of this part of the following SIC industry:

7299 (pt) Diet and Weight Reducing Services

##### **812199 Other Personal Care Services**

This U.S. industry comprises establishments primarily engaged in providing personal care services (except hair, nail, facial, nonpermanent makeup, or nonmedical diet and weight reducing services).

The data published with NAICS code 812199 are comprised of this part of the following SIC industry:

7299 (pt) Other Personal Care Services

#### **8122 Death Care Services**

This NAICS industry group includes establishments classified in the following NAICS industries: 81221, Funeral Homes and Funeral Services; and 81222, Cemeteries and Crematories.

##### **81221 Funeral Homes and Funeral Services**

This industry comprises establishments primarily engaged in preparing the dead for burial or interment and conducting funerals (i.e., providing facilities for wakes, arranging transportation for the dead, selling caskets and related merchandise). Funeral homes combined with crematories are included in this industry.

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## **812210 Funeral Homes and Funeral Services**

This industry comprises establishments primarily engaged in preparing the dead for burial or interment and conducting funerals (i.e., providing facilities for wakes, arranging transportation for the dead, selling caskets and related merchandise). Funeral homes combined with crematories are included in this industry.

The data published with NAICS code 812210 are comprised of these parts of the following SIC industries:

- 7261 (pt) Funeral Homes
- 7261 (pt) Other Funeral Services (Except Funeral Homes and Crematories)

### **8122101 Funeral Homes**

Establishments primarily engaged in providing services, such as preparing the dead for burial, providing facilities for wakes, arranging transportation for the dead, and conducting funerals. The sale of caskets and related merchandise is often an integral part of the service provided by establishments in this industry. Independent funeral directors and embalmers are included in this industry.

### **8122102 Other Funeral Services**

Establishments primarily engaged in providing funeral services (except funeral homes and crematories).

## **81222 Cemeteries and Crematories**

This industry comprises establishments primarily engaged in operating sites or structures reserved for the interment of human or animal remains and/or cremating the dead.

### **812220 Cemeteries and Crematories**

This industry comprises establishments primarily engaged in operating sites or structures reserved for the interment of human or animal remains and/or cremating the dead.

The data published with NAICS code 812220 are comprised of these parts of the following SIC industries:

- 6531 (pt) Cemetery Management
- 6553 Cemetery Subdividers and Developers
- 7261 (pt) Crematories

### **8122201 Crematories**

Establishments primarily engaged in cremating bodies and presenting the ashes to a family member or other appropriate person.

### **8122202 Cemetery and Mausoleum Operators**

Establishments primarily engaged in operating cemeteries and mausoleums and/or primarily engaged in subdividing real property into cemetery lots and in developing it for resale on their own account.

## **8122203 Animal Cemetery Operators**

Establishments primarily engaged in subdividing real property into lots to be used for animal burial.

### **8122204 Cemetery Management**

Establishments primarily engaged in the management of a cemetery (or cemeteries) on a fee or contract basis.

## **8123 Drycleaning and Laundry Services**

This NAICS industry group includes establishments classified in the following NAICS industries: 81231, Coin-Operated Laundries and Drycleaners; and 81232, Drycleaning and Laundry Services (except Coin-Operated); and 81233, Linen and Uniform Supply.

### **81231 Coin-Operated Laundries and Drycleaners**

This industry comprises (1) establishments primarily engaged in operating facilities with coin-operated or similar self-service laundry and drycleaning equipment for customer use on the premises and (2) establishments primarily engaged in supplying and servicing coin-operated or similar self-service laundry and drycleaning equipment for customer use in places of business operated by others, such as apartments and dormitories.

### **812310 Coin-Operated Laundries and Drycleaners**

This industry comprises (1) establishments primarily engaged in operating facilities with coin-operated or similar self-service laundry and drycleaning equipment for customer use on the premises and (2) establishments primarily engaged in supplying and servicing coin-operated or similar self-service laundry and drycleaning equipment for customer use in places of business operated by others, such as apartments and dormitories.

The data published with NAICS code 812310 are comprised of the following SIC industry:

- 7215 Coin-Operated Laundries and Drycleaning

### **8123101 Coin-Operated Laundry Routes**

Establishments primarily engaged in installing and operating coin-operated laundry equipment in apartments, dormitories, and similar locations.

### **8123102 Coin-Operated Laundries and Drycleaning Stores**

Establishments primarily engaged in the operation of coin-operated or similar self-service laundry and drycleaning equipment for use on the premises. Laundry in these establishments is always done in individual machines, usually by the customer.



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### **81232 Drycleaning and Laundry Services (Except Coin-Operated)**

This industry comprises establishments primarily engaged in one or more of the following: (1) providing drycleaning services (except coin-operated); (2) providing laundering services (except linen and uniform supply or coin-operated); (3) providing dropoff and pickup sites for laundries and/or drycleaners; and (4) providing specialty cleaning services for specific types of garments and other textile items (except carpets and upholstery), such as fur, leather, or suede garments; wedding gowns; hats; draperies; and pillows. These establishments may provide all, a combination of, or none of the cleaning services on the premises.

### **812320 Drycleaning and Laundry Services (Except Coin-Operated)**

This industry comprises establishments primarily engaged in one or more of the following: (1) providing drycleaning services (except coin-operated); (2) providing laundering services (except linen and uniform supply or coin-operated); (3) providing dropoff and pickup sites for laundries and/or drycleaners; and (4) providing specialty cleaning services for specific types of garments and other textile items (except carpets and upholstery), such as fur, leather, or suede garments; wedding gowns; hats; draperies; and pillows. These establishments may provide all, a combination of, or none of the cleaning services on the premises.

The data published with NAICS code 812320 are comprised of these parts of the following SIC industries:

- 7211 Laundries, Family and Commercial
- 7212 Garment Pressing and Agents for Laundries and Drycleaners
- 7216 Drycleaning Plants
- 7219 (pt) All Other Laundry and Garment Services

### **8123201 Laundries, Family and Commercial**

Establishments primarily engaged in operating mechanical laundries, except coin-operated or self-service laundries.

### **8123202 Drycleaning Plants**

Establishments primarily engaged in operating drycleaning plants, except rug cleaning.

### **8123203 Garment Pressing and Agents for Laundries**

Establishments primarily engaged in providing dropoff and pickup sites for laundries and drycleaners. Establishments in this industry act as intermediaries between customers who dropoff their garments and the drycleaning plants who do the cleaning work. Establishments in this industry may provide pressing and finishing work.

### **OTHER SERVICES (EXCEPT PUBLIC ADMINISTRATION)**

### **8123204 All Other Laundry and Garment Services**

Establishments primarily engaged in providing laundry and garment services (except laundries, drycleaning plants, garment pressing and agents for laundries).

### **81233 Linen and Uniform Supply**

This industry comprises establishments primarily engaged in supplying, on a rental or contract basis, laundered items, such as uniforms, gowns and coats, table linens, bed linens, towels, clean room apparel, and treated mops or shop towels.

### **812331 Linen Supply**

This U.S. industry comprises establishments primarily engaged in supplying, on a rental or contract basis, laundered items, such as table and bed linens; towels; diapers; and uniforms, gowns, or coats of the type used by doctors, nurses, barbers, beauticians, and waitresses.

The data published with NAICS code 812331 are comprised of these parts of the following SIC industries:

- 7213 Linen Supply
- 7219 (pt) Diaper Service

### **8123311 Linen Supply**

Establishments primarily engaged in supplying, on a rental or contract basis, laundered items, such as table and bed linens; towels; uniforms; or gowns and coats used by doctors, nurses, barbers, beauticians, and waitresses.

### **8123312 Diaper Service**

Establishments primarily engaged in furnishing diaper services. These establishments may deliver, pickup, and clean the diapers.

### **812332 Industrial Launderers**

This U.S. industry comprises establishments primarily engaged in supplying, on a rental or contract basis, laundered industrial work uniforms and related work clothing, such as protective apparel (flame and heat resistant) and clean room apparel; dust control items, such as treated mops, rugs, mats, dust tool covers, cloths, and shop or wiping towels.

The data published with NAICS code 812332 are comprised of the following SIC industry:

- 7218 Industrial Launderers

### **8129 Other Personal Services**

This industry group comprises establishments primarily engaged in providing personal services (except personal care services, death care services, or drycleaning and laundry services).

## **81292 Photofinishing**

This industry comprises establishments primarily engaged in developing film and/or making photographic slides, prints, and enlargements.

### **812921 Photofinishing Laboratories (Except One-Hour)**

This U.S. industry comprises establishments (except those known as “one-hour” photofinishing labs) primarily engaged in developing film and/or making photographic slides, prints, and enlargements.

The data published with NAICS code 812921 are comprised of this part of the following SIC industry:

7384 (pt) Photofinishing Laboratories, (Except One-Hour)

### **812922 One-Hour Photofinishing**

This U.S. industry comprises establishments known as “one-hour” photofinishing labs primarily engaged in developing film and/or making photographic slides, prints, and enlargements on a short turnaround or while-you-wait basis.

The data published with NAICS code 812922 are comprised of this part of the following SIC industry:

7384 (pt) One-Hour Photofinishing

### **81293 Parking Lots and Garages**

This industry comprises establishments primarily engaged in providing parking space for motor vehicles, usually on an hourly, daily, or monthly basis and/or valet parking services.

### **812930 Parking Lots and Garages**

This industry comprises establishments primarily engaged in providing parking space for motor vehicles, usually on an hourly, daily, or monthly basis and/or valet parking services.

The data published with NAICS code 812930 are comprised of the following SIC industry:

7521 Parking Lots and Garages

### **81299 All Other Personal Services**

This industry comprises establishments primarily engaged in providing personal services (except personal care services, death care services, drycleaning and laundry services, pet care services, photofinishing services, or parking space and/or valet parking services).

### **812990 All Other Personal Services**

This industry comprises establishments primarily engaged in providing personal services (except personal care services, death care services, drycleaning and laundry services, pet care services, photofinishing services, or parking space and/or valet parking services).

The data published with NAICS code 812990 are comprised of these parts of the following SIC industries:

4899 (pt) Pay Telephone Operators

7299 (pt) Dating Services

7299 (pt) All Other Miscellaneous Personal Services

7389 (pt) Bail Bonding Services

### **8129901 Bail Bonding Services**

Establishments primarily engaged in providing bail bonding services.

### **8129902 Dating Services**

Establishments primarily engaged in providing dating services for their clients.

### **8129903 Pay Telephone Operators**

Establishments primarily engaged in installing and operating pay phones.

### **8129909 All Other Miscellaneous Personal Services**

Establishments primarily engaged in providing miscellaneous personal services, such as buyers clubs and shopping services.

## **813 Religious, Grantmaking, Civic, Professional, and Similar Organizations**

Industries in the Religious, Grantmaking, Civic, Professional, and Similar Organizations subsector group establishments that organize and promote religious activities; support various causes through grantmaking; advocate various social and political causes; and promote and defend the interests of their members.

The industry groups within the subsector are defined in terms of their activities, such as establishments that provide funding for specific causes or for a variety of charitable causes; establishments that advocate and actively promote causes and beliefs for the public good; and establishments that have an active membership structure to promote causes and represent the interests of their members. Establishments in this subsector may publish newsletters, books, and periodicals, for distribution to their members.

### **8132 Grantmaking and Giving Services**

This industry comprises (1) establishments known as grantmaking foundations or charitable trusts and (2) establishments primarily engaged in raising funds for a wide range of social welfare activities, such as health, educational, scientific, and cultural activities.

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## **81321 Grantmaking and Giving Services**

This industry comprises (1) establishments known as grantmaking foundations or charitable trusts and (2) establishments primarily engaged in raising funds for a wide range of social welfare activities, such as health, educational, scientific, and cultural activities.

### **813211 Grantmaking Foundations**

This U.S. industry comprises establishments known as grantmaking foundations or charitable trusts. Establishments in this industry award grants from trust funds based on a competitive selection process or the preferences of the foundation managers and grantors; or fund a single entity, such as a museum or university.

The data published with NAICS code 813211 are comprised of the following SIC industry:

6732 Grantmaking Foundations

### **813212 Voluntary Health Organizations**

This U.S. industry comprises establishments primarily engaged in raising funds for health related research, such as disease (e.g., heart, cancer, diabetes) prevention, health education, and patient services.

The data published with NAICS code 813212 are comprised of this part of the following SIC industry:

8399 (pt) Voluntary Health Organizations

### **813219 Other Grantmaking and Giving Services**

This U.S. industry comprises establishments (except voluntary health organizations) primarily engaged in raising funds for a wide range of social welfare activities, such as educational, scientific, cultural, and health.

The data published with NAICS code 813219 are comprised of this part of the following SIC industry:

8399 (pt) Other Grantmaking and Giving Services,  
(Except Foundations)

## **8133 Social Advocacy Organizations**

This industry comprises establishments primarily engaged in promoting a particular cause or working for the realization of a specific social or political goal to benefit a broad or specific constituency. These organizations may solicit contributions and offer memberships to support these goals.

### **81331 Social Advocacy Organizations**

This industry comprises establishments primarily engaged in promoting a particular cause or working for the realization of a specific social or political goal to benefit a broad or specific constituency. These organizations may solicit contributions and offer memberships to support these goals.

## **813311 Human Rights Organizations**

This U.S. industry comprises establishments primarily engaged in promoting causes associated with human rights either for a broad or specific constituency. Establishments in this industry address issues, such as protecting and promoting the broad constitutional rights and civil liberties of individuals and those suffering from neglect, abuse, or exploitation; promoting the interests of specific groups, such as children, women, senior citizens, or persons with disabilities; improving relations between racial, ethnic, and cultural groups; and promoting voter education and registration. These organizations may solicit contributions and offer memberships to support these causes.

The data published with NAICS code 813311 are comprised of this part of the following SIC industry:

8399 (pt) Human Right Organizations

### **813312 Environment, Conservation, and Wildlife Organizations**

This U.S. industry comprises establishments primarily engaged in promoting the preservation and protection of the environment and wildlife. Establishments in this industry address issues, such as clean air and water; global warming; conserving and developing natural resources, including land, plant, water, and energy resources; and protecting and preserving wildlife and endangered species. These organizations may solicit contributions and offer memberships to support these causes.

The data published with NAICS code 813312 are comprised of these parts of the following SIC industries:

8399 (pt) Environment, Conservation, and Wildlife  
Organizations

8699 (pt) Humane Societies

### **8133121 Humane Societies**

Establishments primarily engaged in promoting the protection and proper care of animals. These establishments may solicit contributions and offer memberships to support their activities.

### **8133122 Other Environment, Conservation, and Wildlife Organizations**

Establishments primarily engaged in promoting the preservation and protection of the environment and wildlife. These establishments are concerned with issues, such as clean air and water; reducing and preventing exposure to radiation, hazardous wastes, and toxic substances; global warming; conserving and developing natural resources, including land, plant, water, and energy resources; and protecting and preserving wildlife and endangered species. These organizations may solicit contributions and offer memberships to support their activities but the primary focus is the advocacy of beliefs and causes intended to benefit a broad constituency.

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### **813319 Other Social Advocacy Organizations**

This U.S. industry comprises establishments primarily engaged in social advocacy (except human rights and environmental protection, conservation, and wildlife preservation). Establishments in this industry address issues, such as peace and international understanding; community action (excluding civic organizations); or advancing social causes, such as firearms safety, drunk driving prevention, drug abuse awareness. These organizations may solicit contributions and offer memberships to support these causes.

The data published with NAICS code 813319 are comprised of this part of the following SIC industry:

8399 (pt) Other Social Advocacy Organizations

### **8134 Civic and Social Organizations**

This industry comprises establishments primarily engaged in promoting the civic and social interests of their members. Establishments in this industry may operate bars and restaurants for their members.

#### **81341 Civic and Social Organizations**

This industry comprises establishments primarily engaged in promoting the civic and social interests of their members. Establishments in this industry may operate bars and restaurants for their members.

#### **813410 Civic and Social Organizations**

This industry comprises establishments primarily engaged in promoting the civic and social interests of their members. Establishments in this industry may operate bars and restaurants for their members.

The data published with NAICS code 813410 are comprised of these parts of the following SIC industries:

8641 (pt) Civic and Social Organizations With Restaurants and Bars

8641 (pt) Civic and Social Organizations Without Restaurants and Bars

8699 (pt) Farm Granges With Restaurants and Bars

8699 (pt) Farm Granges Without Restaurants and Bars

For the 1997 Economic Census, scouting and related youth development organizations are classified in 624110.

#### **8134101 Civic and Social Organizations With Restaurants and Bars**

Establishments primarily engaged in promoting the civic and social interests of their members and offering bar and restaurant facilities for their members and their guests.

#### **81341011 Farm Granges With Restaurants and Bars**

Establishments known as Farm Granges primarily operating on a membership basis for the promotion of the civic and social interests of their members and offering bar and restaurant facilities for their members and their guests.

#### **81341012 Other Civic and Social Organizations (Except Farm Granges) With Restaurants and Bars**

Establishments primarily engaged in promoting the civic and social interests of their members and offering bar and restaurant facilities for their members and their guests.

#### **8134102 Civic and Social Organizations Without Restaurants and Bars**

Establishments primarily engaged in promoting the civic and social interests of their members. Bar and restaurant facilities are not available at these establishments.

#### **81341021 Farm Granges Without Restaurants and Bars**

Establishments known as Farm Granges primarily operating on a membership basis for the promotion of the civic and social interests of their members. Bar and restaurant facilities are not available at these establishments.

#### **81341022 Other Civic and Social Organizations (Except Farm Granges) Without Restaurants and Bars**

Establishments primarily engaged in promoting the civic and social interests of their members. Bar and restaurant facilities are not available at these establishments.

### **8139 Business, Professional, Labor, Political, and Similar Organizations**

This industry group comprises establishments primarily engaged in promoting the interests of their members (except religious organizations, social advocacy organizations, and civic and social organizations). Examples of establishments in this industry are business associations, professional organizations, labor unions, and political organizations.

#### **81391 Business Associations**

This industry comprises establishments primarily engaged in promoting the business interests of their members. These establishments may conduct research on new products and services; develop market statistics; sponsor quality and certification standards; lobby public officials; or publish newsletters, books, or periodicals for distribution to their members.

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### **813910 Business Associations**

This industry comprises establishments primarily engaged in promoting the business interests of their members. These establishments may conduct research on new products and services; develop market statistics; sponsor quality and certification standards; lobby public officials; or publish newsletters, books, or periodicals for distribution to their members.

The data published with NAICS code 813910 are comprised of these parts of the following SIC industries:

8611 Business Associations

8699 (pt) Farm Bureaus

### **8139101 Farm Bureaus**

Establishments of membership organizations, known as Farm Bureaus, primarily engaged in promoting the business interests of their members.

### **8139102 Business Associations (Except Farm Bureaus)**

Establishments of membership organizations primarily engaged in promoting the business interests of their members (except Farm Bureaus). These establishments may conduct research on new products and services, develop market statistics, sponsor quality and certification standards, lobby public officials, or publish newsletters, books, or periodicals, for distribution to their members.

### **81392 Professional Organizations**

This industry comprises establishments primarily engaged in promoting the professional interests of their members and the profession as a whole. These establishments may conduct research; develop statistics; sponsor quality and certification standards; lobby public officials; or publish newsletters, books, or periodicals, for distribution to their members.

### **813920 Professional Organizations**

This industry comprises establishments primarily engaged in promoting the professional interests of their members and the profession as a whole. These establishments may conduct research; develop statistics; sponsor quality and certification standards; lobby public officials; or publish newsletters, books, or periodicals, for distribution to their members.

The data published with NAICS code 813920 are comprised of the following SIC industry:

8621 Professional Organizations

### **81399 Other Similar Organizations (Except Business, Professional, Labor, and Political Organizations)**

This industry comprises establishments (except religious organizations, social advocacy organizations, civic

and social organizations, business associations, professional organizations, labor unions, and political organizations) primarily engaged in promoting the interest of their members.

### **813990 Other Similar Organizations (Except Business, Professional, Labor, and Political Organizations)**

This industry comprises establishments (except religious organizations, social advocacy organizations, civic and social organizations, business associations, professional organizations, labor unions, and political organizations) primarily engaged in promoting the interest of their members.

The data published with NAICS code 813990 are comprised of these parts of the following SIC industries:

6531 (pt) Condominium, Cooperative Housing, and Home Owner's Associations

8641 (pt) Home Owner's and Condominium Associations (Not Providing Property Management)

8699 (pt) Other Similar Organizations

### **8139901 Other Similar Membership Organizations**

Establishments primarily engaged in promoting the interests of their members (except religious organizations, social advocacy organizations; labor unions; political organizations; and condominium, cooperative housing and home owners associations).

### **8139902 Home Owner's and Condominium Associations (Not Providing Property Management)**

Establishments formed on the behalf of individual real estate owners or tenants which arrange and organize civic and social functions.

### **8139903 Condominium or Cooperative Owners Associations (Engaged in Property Management)**

Establishments formed, on behalf of individual real estate owners, to make collective decisions based on the wishes of individual owners. The establishments in this industry may conduct activities, such as provide overall management, publish a telephone directory of the owners, sponsor seasonal events for the owners, establish and collect funds to operate the project, enforce rules and regulations, and settle differences of opinion among residents.

# Appendix C.

## Coverage and Methodology

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### MAIL/NONMAIL UNIVERSE

For this sector, large- and medium-size firms, plus all firms known to operate more than one establishment, were sent questionnaires to be completed and returned to the Census Bureau by mail. For most very small firms, data from existing administrative records of other Federal agencies were used instead. These records provided basic information on location, kind of business, receipts, payroll, number of employees, and legal form of organization.

Firms in the 1997 Economic Census were divided into the mail universe and nonmail universe. The coverage of and the method of obtaining census information from each are described below:

1. The mail universe consisted of firms for which information was obtained by means of a mail canvass and included:
  - a. Large employers, i.e., all multiestablishment firms, and all employer firms with payroll above a specified cutoff (The term “employers” refers to firms with one or more paid employees at any time during 1997 as shown in the active administrative records of other Federal agencies.).
  - b. A sample of small employers, i.e., single-establishment firms with payroll below a specified cutoff, in classifications for which specialized data precluded reliance solely on administrative records sources.
2. The nonmail universe consisted of firms that were not required to file a regular census return and included:
  - a. Selected small employers, i.e., single-establishment firms with payroll below a specified cutoff. Although the payroll cutoff varied by kind of business, small employers in the nonmail universe generally included firms with less than 10 employees and represented about 10 percent of total receipts of establishments covered in the census. Data on receipts, payroll, and employment for small employers in the nonmail universe were derived or estimated from administrative records of other Federal agencies.
  - b. All taxable nonemployers, i.e., all firms subject to Federal income tax with no paid employees during 1997. Receipts information for these firms was obtained from administrative records of other Federal agencies. Although consisting of many firms,

nonemployers accounted for less than 10-percent of total receipts of all establishments covered in the census. The census included only those nonemployer firms which reported a receipts volume of \$1,000 or more during 1997. Establishments exempt from Federal income tax with no paid employees were excluded as in previous censuses. Data for nonemployers are not included in this report, but are released as part of the “Core Business Statistics Series.”

### INDUSTRY CLASSIFICATION OF ESTABLISHMENTS

The classifications for all establishments in this sector were assigned in accordance with the 1997 North American Industry Classification System (NAICS) Manual, United States. NAICS is a common classification system developed by the United States, Canada, and Mexico. This system replaces the 1987 Standard Industrial Classification (SIC) that was used in previous censuses. Appendix A of the 1997 NAICS manual provides information on the comparability between the 1987 SIC and the 1997 NAICS. More information on NAICS is available in the NAICS manual and at [www.census.gov/naics](http://www.census.gov/naics).

The method of assigning classifications, and the level of detail at which establishments were classified, differed between the mail and nonmail universe as follows:

1. The mail universe.
  - Establishments in the mail universe were classified on the basis of their self-designation, sources of receipts, and other industry-specific inquiries.
2. The nonmail universe.
  - a. Selected small employers were classified on the basis of the most current kind-of-business classification available from one of the Census Bureau’s current sample surveys or the 1992 Economic Census. Otherwise, the classification was obtained from administrative records of other Federal agencies. If the census or administrative record classifications proved inadequate (none corresponded to a 1997 Economic Census classification in the detail required for employers), the firm was sent a brief inquiry requesting information necessary to assign a 1997 census kind-of-business code.
  - b. Nonemployers were classified on the basis of information obtained from administrative records of other Federal agencies.

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## METHOD OF ASSIGNING TAX STATUS

For kind-of-business classifications where there were substantial numbers of taxable and tax-exempt establishments, establishments were classified based on the Federal income tax filing requirement for the establishment or organization. This classification was based primarily on the response to an inquiry on the census questionnaire. Establishments that indicated that all or part of their income was exempt from Federal income tax under provisions of section 501 of the Internal Revenue Service (IRS) code were classified as tax-exempt; establishments indicating no such exemption were classified as taxable. All government-operated hospitals were classified as tax-exempt. For establishments in the nonmail universe, the tax status classification was based upon the type of tax return filed by the firm or organization.

For selected kind-of-business classifications that are comprised primarily of tax-exempt establishments, all establishments in those classifications were defined as tax-exempt. All establishments in the remaining kind-of-business classifications (comprised primarily of taxable establishments) were defined as taxable.

## RELIABILITY OF DATA

All data compiled for this sector are subject to nonsampling errors. Nonsampling errors can be attributed to many sources: inability to identify all cases in the actual universe; definition and classification difficulties; differences in the interpretation of questions; errors in recording or coding the data obtained; and other errors of collection, response, coverage, processing, and estimation for missing or misreported data.

Data presented in the Miscellaneous Subjects and the Sources of Receipt or Revenue reports for this sector are subject to sampling errors as well as nonsampling errors. Specifically, these data are estimated based on information obtained from census questionnaires mailed to all large employers and to a sample of small employers in the universe. Sampling errors affect these estimates insofar as they may differ from results that would be obtained from a complete enumeration.

The accuracy of these tabulated data is determined by the joint effects of the various nonsampling errors or by the joint effects of sampling and nonsampling errors. No direct measurement of these effects has been obtained except for estimation for missing or misreported data;

however, precautionary steps were taken in all phases of the collection, processing, and tabulation of the data in an effort to minimize the effects of nonsampling errors.

The Census Bureau obtains limited information extracted from administrative records of other Federal agencies. This information is used in conjunction with other information available to the Census Bureau to develop estimates for nonemployers, small employers, and other establishments for which responses were not received in time for publication.

## TREATMENT OF NONRESPONSE

Census report forms included two different types of inquiries, "basic" and "industry-specific." Data for the basic inquiries, which include location, kind of business or operation, receipts or revenue, payroll, number of employees, and legal form of organization, were available from a combination of sources for all establishments. Data for industry-specific inquiries, tailored to the particular kinds of business or operation covered by the report, were available only from the establishments in the mail universe that completed the appropriate inquiries on the questionnaire.

Data for industry-specific inquiries in this sector were expanded in most cases to account for establishments that did not respond to the particular inquiry for which data are presented. Data presented for industry-specific inquiries based on a December 31 reference date were expanded in direct relationship to total receipts or revenue of only those establishments in business at the end of the year. Unless otherwise noted in specific reports, data for other industry-specific inquiries were expanded in direct relationship to total receipts or revenue of all establishments included in the category. In a few cases expansion on the basis of the receipts or revenue item was not appropriate, and another basic data item was used as the basis for expansion of reported data to account for nonrespondents.

All reports in which data were expanded to account for nonmail employers and nonrespondents include a coverage indicator for each publication category, which shows the receipts or revenue of establishments responding to the industry-specific inquiry as a percent of total receipts or revenue for all establishments for which data are shown. For some inquiries, coverage is determined by the ratio of total payroll or employment of establishments responding to the inquiry to total payroll or employment of all establishments in the category.

## Appendix D. Geographic Notes

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### **MARYLAND**

**Hampstead** is in Baltimore and Carroll Counties.

**Mount Airy** is in Carroll and Frederick Counties.

**Takoma Park** is in Montgomery and Prince George's Counties.



# Appendix E. Metropolitan Areas

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## MARYLAND

### Baltimore, MD PMSA

Anne Arundel County, MD  
Baltimore County, MD  
Carroll County, MD  
Harford County, MD  
Howard County, MD  
Queen Anne's County, MD  
Baltimore, MD (IC)

### Cumberland, MD—WV MSA

Allegany County, MD  
Mineral County, WV

### Hagerstown, MD PMSA

Washington County, MD

### Philadelphia—Wilmington—Atlantic City, PA—NJ—DE—MD CMSA

Atlantic—Cape May, NJ PMSA  
Atlantic County, NJ  
Cape May County, NJ  
Philadelphia, PA—NJ PMSA  
Burlington County, NJ  
Camden County, NJ  
Gloucester County, NJ  
Salem County, NJ  
Bucks County, PA  
Chester County, PA  
Delaware County, PA  
Montgomery County, PA  
Philadelphia County, PA  
Vineland—Millville—Bridgeton, NJ PMSA  
Cumberland County, NJ  
Wilmington—Newark, DE—MD PMSA  
New Castle County, DE  
Cecil County, MD

## Washington, DC—MD—VA—WV PMSA

District of Columbia, DC  
Calvert County, MD  
Charles County, MD  
Frederick County, MD  
Montgomery County, MD  
Prince George's County, MD  
Arlington County, VA  
Clarke County, VA  
Culpeper County, VA  
Fairfax County, VA  
Fauquier County, VA  
King George County, VA  
Loudoun County, VA  
Prince William County, VA  
Spotsylvania County, VA  
Stafford County, VA  
Warren County, VA  
Alexandria, VA (IC)  
Fairfax, VA (IC)  
Falls Church, VA (IC)  
Fredericksburg, VA (IC)  
Manassas, VA (IC)  
Manassas Park, VA (IC)  
Berkeley County, WV  
Jefferson County, WV

## Washington—Baltimore, DC—MD—VA—WV CMSA

Baltimore, MD PMSA  
Anne Arundel County, MD  
Baltimore County, MD  
Carroll County, MD  
Harford County, MD

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**Washington—Baltimore, DC—MD—VA—WV  
CMSA—Con.**

Baltimore, MD PMSA—Con.

Howard County, MD

Queen Anne's County, MD

Baltimore, MD (IC)

Hagerstown, MD PMSA

Washington County, MD

Washington, DC—MD—VA—WV PMSA

District of Columbia, DC

Calvert County, MD

Charles County, MD

Frederick County, MD

Montgomery County, MD

Prince George's County, MD

Arlington County, VA

Clarke County, VA

Culpeper County, VA

Fairfax County, VA

Fauquier County, VA

**Washington—Baltimore, DC—MD—VA—WV  
CMSA—Con.**

Washington, DC—MD—VA—WV PMSA—Con.

King George County, VA

Loudoun County, VA

Prince William County, VA

Spotsylvania County, VA

Stafford County, VA

Warren County, VA

Alexandria, VA (IC)

Fairfax, VA (IC)

Falls Church, VA (IC)

Fredericksburg, VA (IC)

Manassas, VA (IC)

Manassas Park, VA (IC)

Berkeley County, WV

Jefferson County, WV

**Wilmington—Newark, DE—MD PMSA**

New Castle County, DE

Cecil County, MD

