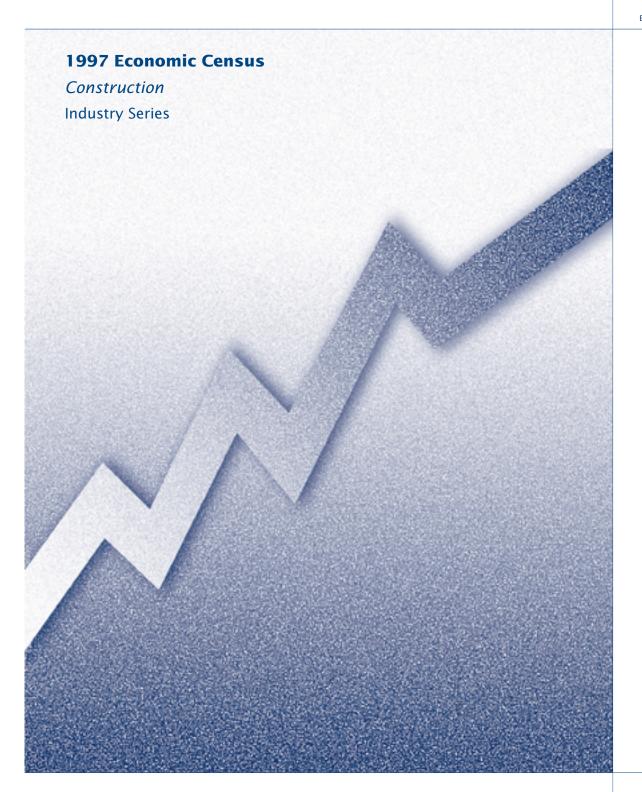
# Glass and Glazing Contractors

1997

ssued July 1999

EC97C-2359B





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U.S. Department of Commerce Economics and Statistics Administration U.S. CENSUS BUREAU



#### ACKNOWLEDGMENTS

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Manufacturing and Construction Division prepared this report. Judy M. Dodds, Assistant Chief for Census and Related Programs, was responsible for the overall planning, management, and coordination. Patricia L. Horning, Chief, Construction and Minerals Branch, assisted by Susan L. Hostetter, Section Chief, performed the planning and implementation. Carla M. Bailey, Michael A. Blake, Tamara A. Cole, Nina S. Heggs, Donald G. Powers, Linda M. Taylor, and Robert A. Wright provided primary staff assistance.

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# Glass and Glazing Contractors

EC97C-2359B

### **1997 Economic Census**

Construction **Industry Series** 





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-- Not applicable for this report.

### Introduction to the Economic Census

#### PURPOSES AND USES OF THE ECONOMIC CENSUS

The economic census is the major source of facts about the structure and functioning of the Nation's economy. It provides essential information for government, business, industry, and the general public. Title 13 of the United States Code (Sections 131, 191, and 224) directs the Census Bureau to take the economic census every 5 years, covering years ending in 2 and 7.

The economic census furnishes an important part of the framework for such composite measures as the gross domestic product estimates, input/output measures, production and price indexes, and other statistical series that measure short-term changes in economic conditions. Specific uses of economic census data include the following:

- Policymaking agencies of the Federal Government use the data to monitor economic activity and assess the effectiveness of policies.
- State and local governments use the data to assess business activities and tax bases within their jurisdictions and to develop programs to attract business.
- Trade associations study trends in their own and competing industries, which allows them to keep their members informed of market changes.
- Individual businesses use the data to locate potential markets and to analyze their own production and sales performance relative to industry or area averages.

### ALL-NEW INDUSTRY CLASSIFICATIONS

Data from the 1997 Economic Census are published primarily on the basis of the North American Industry Classification System (NAICS), unlike earlier censuses, which were published according to the Standard Industrial Classification (SIC) system. NAICS is in the process of being adopted in the United States, Canada, and Mexico. Most economic census reports cover one of the following NAICS sectors:

21	Mining
22	Utilities
23	Construction
31-33	Manufacturing
42	Wholesale Trade
44-45	Retail Trade
48-49	Transportation and Warehousing
51	Information

52 Finance and Insurance 53

Real Estate and Rental and Leasing 54 Professional, Scientific, and Technical Services

55 Management of Companies and Enterprises 56 Administrative and Support and Waste

Management and Remediation Services

61 **Educational Services** 

Health Care and Social Assistance 62

Arts. Entertainment, and Recreation 71

72 Accommodation and Foodservices

Other Services (except Public Administration)

(Not listed above are the Agriculture, Forestry, Fishing, and Hunting sector (NAICS 11), partially covered by the census of agriculture conducted by the U.S. Department of Agriculture, and the Public Administration sector (NAICS 92), covered by the census of governments conducted by the Census Bureau.)

The 20 NAICS sectors are subdivided into 96 subsectors (three-digit codes), 313 industry groups (four-digit codes), and, as implemented in the United States, 1170 industries (five- and six-digit codes).

#### RELATIONSHIP TO SIC

While many of the individual NAICS industries correspond directly to industries as defined under the SIC system, most of the higher level groupings do not. Particular care should be taken in comparing data for retail trade, wholesale trade, and manufacturing, which are sector titles used in both NAICS and SIC, but cover somewhat different groups of industries. The industry definitions discuss the relationships between NAICS and SIC industries. Where changes are significant, it will not be possible to construct time series that include data for points both before and after 1997.

For 1997, data for auxiliary establishments (those functioning primarily to manage, service, or support the activities of their company's operating establishments, such as a central administrative office or warehouse) will not be included in the sector-specific reports. These data will be published separately.

### **GEOGRAPHIC AREA CODING**

Accurate and complete information on the physical location of each establishment is required to tabulate the census data for the states, metropolitan areas (MAs), counties, parishes, and corporate municipalities including cities, towns, villages, and boroughs. Respondents were

required to report their physical location (street address, municipality, county, and state) if it differed from their mailing address. For establishments not surveyed by mail (and those single-establishment companies that did not provide acceptable information on physical location), location information from Internal Revenue Service tax forms is used as a basis for coding.

#### **BASIS OF REPORTING**

The economic census is conducted on an establishment basis. A company operating at more than one location is required to file a separate report for each store, factory, shop, or other location. Each establishment is assigned a separate industry classification based on its primary activity and not that of its parent company.

#### **DOLLAR VALUES**

All dollar values presented are expressed in current dollars; i.e., 1997 data are expressed in 1997 dollars, and 1992 data, in 1992 dollars. Consequently, when making comparisons with prior years, users of the data should consider the changes in prices that have occurred.

All dollar values are shown in thousands of dollars.

#### **AVAILABILITY OF ADDITIONAL DATA**

#### **Reports in Print and Electronic Media**

All results of the 1997 Economic Census are available on the Census Bureau Internet site (www.census.gov) and on compact discs (CD-ROM) for sale by the Census Bureau. Unlike previous censuses, only selected highlights are published in printed reports. For more information, including a description of electronic and printed reports being issued, see the Internet site, or write to U.S. Census Bureau, Washington, DC 20233-8300, or call Customer Services at 301-457-4100.

### **Special Tabulations**

Special tabulations of data collected in the 1997 Economic Census may be obtained, depending on availability of time and personnel, in electronic or tabular form. The data will be summaries subject to the same rules prohibiting disclosure of confidential information (including name, address, kind of business, or other data for individual business establishments or companies) that govern the regular publications.

Special tabulations are prepared on a cost basis. A request for a cost estimate, as well as exact specifications on the type and format of the data to be provided, should be directed to the Chief of the division named below, U.S. Census Bureau, Washington, DC 20233-8300. To discuss a special tabulation before submitting specifications, call the appropriate division:

Manufacturing and Construction Division Service Sector Statistics Division

301-457-4673 301-457-2668

#### HISTORICAL INFORMATION

The economic census has been taken as an integrated program at 5-year intervals since 1967 and before that for 1954, 1958, and 1963. Prior to that time, individual components of the economic census were taken separately at varying intervals.

The economic census traces its beginnings to the 1810 Decennial Census, when questions on manufacturing were included with those for population. Coverage of economic activities was expanded for the 1840 Decennial Census and subsequent censuses to include mining and some commercial activities. The 1905 Manufactures Census was the first time a census was taken apart from the regular decennial population census. Censuses covering retail and wholesale trade and construction industries were added in 1930, as were some covering service trades in 1933. Censuses of construction, manufacturing, and the other business service censuses were suspended during World War II.

The 1954 Economic Census was the first census to be fully integrated: providing comparable census data across economic sectors, using consistent time periods, concepts, definitions, classifications, and reporting units. It was the first census to be taken by mail, using lists of firms provided by the administrative records of other Federal agencies. Since 1963, administrative records also have been used to provide basic statistics for very small firms, reducing or eliminating the need to send them census questionnaires.

The range of industries covered in the economic censuses expanded between 1967 and 1992. The census of construction industries began on a regular basis in 1967, and the scope of service industries, introduced in 1933, was broadened in 1967, 1977, and 1987. While a few transportation industries were covered as early as 1963, it was not until 1992 that the census broadened to include all of transportation, communications, and utilities. Also new for 1992 was coverage of financial, insurance, and real estate industries. With these additions, the economic census and the separate census of governments and census of agriculture collectively covered roughly 98 percent of all economic activity.

Printed statistical reports from the 1992 and earlier censuses provide historical figures for the study of long-term time series and are available in some large libraries. All of the census reports printed since 1967 are still available for sale on microfiche from the Census Bureau. CD-ROMs issued from the 1987 and 1992 Economic Censuses contain databases including nearly all data published in print, plus additional statistics, such as ZIP Code statistics, published only on CD-ROM.

#### SOURCES FOR MORE INFORMATION

More information about the scope, coverage, classification system, data items, and publications for each of the economic censuses and related surveys is published in the Guide to the 1997 Economic Census and Related Statistics at www.census.gov/econquide. More information on the methodology, procedures, and history of the censuses will be published in the History of the 1997 Economic Census at www.census.gov/econ/www/history.html.

#### ABBREVIATIONS AND SYMBOLS

The following abbreviations and symbols are used with the 1997 Economic Census data:

- Α Standard error of 100 percent or more.
- D Withheld to avoid disclosing data of individual companies; data are included in higher level totals.
- F Exceeds 100 percent because data include establishments with payroll exceeding rev-
- Ν Not available or not comparable.
- Revenue not collected at this level of detail for Q multiestablishment firms.
- S Withheld because estimates did not meet publication standards.

- V Represents less than 50 vehicles or .05 percent.
- Χ Not applicable.
- Υ Disclosure withheld because of insufficient
  - coverage of merchandise lines.
- Ζ Less than half the unit shown. 0 to 19 employees.
- a b
- 20 to 99 employees.
- 100 to 249 employees. C
- 250 to 499 employees. e
- f 500 to 999 employees.
- 1,000 to 2,499 employees. g
- h 2,500 to 4,999 employees.
- 5,000 to 9,999 employees.
- 10,000 to 24,999 employees.
- k 25,000 to 49,999 employees.
- 50,000 to 99,999 employees.
- 100,000 employees or more. m
- 10 to 19 percent estimated.
- р q 20 to 29 percent estimated.
- Revised. r
- Sampling error exceeds 40 percent.
- Not elsewhere classified. nec
- Not specified by kind. nsk
- Represents zero (page image/print only).
- (CC) Consolidated city.
- Independent city. (IC)

1997 ECONOMIC CENSUS INTRODUCTION 3 This page is intentionally blank.

### Construction

#### **SCOPE**

Construction, sector 23, includes establishments primarily engaged in construction work that have one or more paid employees. Construction work includes new construction work, additions, alterations, and repairs. Establishments identified as construction management firms are also included. The construction sector is divided into three types of activity or subsectors.

The Building, Developing, and General Contracting subsector includes establishments responsible for the construction of building projects. Builders, developers, and general contractors, as well as land subdividers and land developers are included in the subsector. The construction work may be done for others and performed by custom builders, general contractors, design builders, or turnkey contractors. This construction activity may be for sale as performed by speculative or operative builders.

The Heavy Construction subsector includes establishments engaged in the construction of heavy engineering and industrial projects (except buildings) such as highways, power plants, and pipelines. Establishments in this subsector usually assume responsibility for entire nonbuilding projects, but may subcontract some or all of the actual construction work. Special trade contractors are included in this group if they are engaged in activities primarily related to heavy construction such as grading for highways. Kinds of establishments include heavy construction general contractors, and design builders.

The Special Trade Contractors subsector includes establishments engaged in specialized construction activities such as plumbing, painting, and electrical work. The activities in this subsector may be subcontracted from builders or general contractors, or the work may be performed directly for project owners. Special trade contractors usually perform most of their work at the job site, although they may have shops where they perform prefabrication and other work.

#### **GENERAL**

A list of publications that provide statistics on construction, sector 23, follows.

**Industry reports.** There are 28 separate industry reports. They present data for a six-digit North American Industry Classification System (NAICS) industry. A description of the particular NAICS industry may be found in

Appendix B. These reports include statistics such as number of establishments, employment, payroll, value added, cost of materials, value of business done, and capital expenditures. Explanations of these and other terms may be found in Appendix A. The industry reports also include selected statistics for states.

**Geographic area reports.** There is a separate report for each state, the District of Columbia, and the United States. They present statistics similar to the industry reports for each state. They also present selected six-digit NAICS level

Subject reports. The Industry series, U.S. Summary, and Geographic Area series, U.S. Summary, reports present selected statistics from the individual industry and geographic area reports, as well as higher level aggregations.

### **GEOGRAPHIC AREAS COVERED**

The area reports for the construction industries contain state and regional level data. No substate data are avail-

While most of the state data in the industry series reports are by physical location of the establishment, some data are available by reported location of the construction work.

The regions are made up of groups of states as follows:

### **NORTHEAST**

Connecticut

Maine

Massachusetts

New Hampshire

**New Jersey** 

New York

Pennsylvania

Rhode Island

Vermont

### **MIDWEST**

Illinois

Indiana

Iowa

Kansas

Michigan

Minnesota

Missouri

Nebraska

North Dakota

Ohio

South Dakota

Wisconsin

#### **SOUTH**

Alabama

Arkansas

Delaware

District of Columbia

Florida

Georgia

Kentucky

Louisiana

Maryland

Mississippi

North Carolina

Oklahoma

South Carolina

Tennessee

**Texas** 

Virginia

West Virginia

### WEST

Alaska

Arizona

California

Colorado

Hawaii

Idaho

Montana

Nevada

New Mexico

Oregon

Utah

Washington

Wyoming

#### **COMPARABILITY OF THE 1992 AND 1997 CENSUSES**

The adoption of the North American Industry Classification System (NAICS) had a major impact on the comparability of data between the 1992 and 1997 censuses. Less than half of the industries in the construction sector of NAICS have comparable industries in the Standard Industrial Classification (SIC) system that was used for past censuses. Because of the lack of comparable data, historic data are not shown for this sector.

Lead paint removal and asbestos abatement left the construction sector with the introduction of NAICS. Many changes took place within the sector, or from business

activity coming into the sector. Much of the change came from adding management services to each of the construction industries in the building, developing, and general contracting subsector and the heavy construction subsector. Also, land subdividers and developers, and rental of construction equipment with an operator were added to the sector.

Another change is that data for establishments with no employees are no longer included in the construction reports, but are available in other report series.

#### **DISCLOSURE**

In accordance with Federal law governing census reports (Title 13 of the United States Code), no data are published that would disclose the operations of an individual establishment or company. However, the number of establishments classified in a specific industry or geography is not considered a disclosure, and may be released even when other information is withheld. Suppressed data are included in higher-level totals.

### AVAILABILITY OF MORE FREQUENT ECONOMIC DATA

The County Business Patterns program of the U.S. Census Bureau offers annual statistics on the number of establishments, employment, and payroll classified by industry within each county and state.

The U.S. Census Bureau's monthly Construction Reports, Series C30, Value of New Construction Put in Place contain data related to construction sector census data. The main difference is that the C30 series covers all new construction put in place without regard to who is performing the construction activity. The construction sector census data covers both new construction and maintenance and repair work done by establishments classified in the construction industries. Significant amounts of construction are done by establishments classified outside of construction (real estate, manufacturing, utilities, and communications, for example), as both "force account" construction and construction done for others. In addition, the C30 series includes construction-related expenses such as architectural and engineering costs and the costs of materials supplied by owners which are normally not reflected in construction sector census data.

Data contained in the 1997 construction sector may also differ from industry data in Employment and Earnings Statistics, published by the Bureau of Labor Statistics and Statistics of Income, published by the Internal Revenue Service. These differences arise from varying definitions of scope, coverage, timing, classification, and methodology.

### Table 1. 1997 Data Showing the Derivation of the NAICS Classification Based on the **SIC Classification**

[NAICS codes appear in bold type. Thousand dollars unless otherwise noted. Detail may not add to total because of rounding. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For a more detailed title for each SIC code shown, see Appendix F]

NAICS and SIC code	Industry	Number of estab- lishments	Total number of employees	Payroll, all employees	Value of construction work	Net value of construction work	Value added	Cost of materials, components, supplies, and fuels	Capital expenditures, other than land
		А	В	С	D	Е	F	G	н
<b>235920</b> 179300	Glass & glazing contractors	4 714	35 823	1 051 551	3 830 894	3 735 033	2 123 533	1 826 144	47 440
179920	contractors	4 472 242	34 740 1 084	1 024 415 27 136	3 740 086 S	3 647 269 S	2 058 778 S	1 797 171 28 973	46 196 1 245

### Table 2. Employment Statistics for Establishments With Payroll by State: 1997

[Thousand dollars unless otherwise noted. Detail may not add to total because of rounding. \* Indicates geographic change, but not applicable to this sector. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

		Number of	employees	Nu	ımber of cons	truction worke	rs	Payr (thousand		Relative standard
Location of establishment	Number of estab- lishments	All	Con- struction workers	January to March	April to June	July to September	October to December	All employees	Construction workers	error of estimate (percent) for column—
	А	В	С	D	Е	F	G	н	I	В
235920, GLASS & GLAZING CONTRACTORS										
United States	4 714	35 823	23 207	22 119	22 485	24 015	24 211	1 051 551	623 662	1
Alabama . Alaska . Arizona . Arkansas . California . Colorado . Connecticut . Delaware . District of Columbia . Florida	59 6 96 42 700 84 69 11 4 387	554 S 701 269 4 370 808 486 73 49 2 612	353 S 449 164 2 709 613 302 47 32 1 804	300 S 443 152 2 564 589 278 43 30 1 725	326 S 424 166 2 676 584 348 47 33 1 700	408 S 463 137 2 780 643 321 49 33 1 858	376 S 467 203 2 816 638 261 49 33 1 932	12 259 S 18 397 6 954 128 073 17 863 2 154 1 397 64 227	5 578 9 681 3 991 78 696 15 798 9 672 1 231 782 39 266	10 S 12 24 4 3 13 19 Z 6
Georgia Hawaii * Idaho Illinois Indiana Iowa Kansas Kentucky Louisiana Maine	148 29 22 219 90 21 32 46 58 17	1 193 184 140 1 710 885 233 269 455 396 119	833 117 90 1 068 599 162 176 346 292 80	792 129 83 991 526 165 194 340 300 72	790 107 85 1 006 552 159 173 344 283 81	916 106 95 1 043 685 161 171 350 288 83	834 127 98 1 233 632 164 167 350 297 83	30 550 6 095 3 044 54 620 25 917 5 497 8 095 11 366 9 065 3 306	19 070 4 055 1 818 31 280 16 812 2 907 4 533 8 180 6 141 1 992	7 22 3 7 7 9 3 6 11
Maryland Massachusetts Michigan Minnesota Mississippi Missouri Montana Nebraska Newada New Hampshire	99 97 191 73 29 77 \$24 43 58 29	1 151 771 1 337 643 164 601 156 223 755 176	758 479 876 417 87 395 85 155 571 89	715 454 831 379 82 378 74 150 631	759 469 859 377 87 385 S 153 595	779 518 916 450 93 404 S 161 531	780 475 899 464 86 412 S 158 526	34 856 24 767 45 301 22 516 3 860 20 900 3 039 6 745 27 255 5 174	20 711 14 401 26 706 14 386 2 270 13 203 1 235 3 810 19 154 2 663	10 6 7 7 9 6 22 6 1 7
New Jersey New Mexico New York North Carolina North Dakota Ohio Oklahoma Oregon Pennsylvania Rhode Island	149 18 326 126 10 152 40 64 145	912 112 1 966 1 076 80 1 069 284 326 1 403 167	594 62 1 231 626 58 667 182 206 854 S	520 57 1 111 663 59 627 184 197 854 S	599 62 1 146 602 59 640 188 193 807 81	595 68 1 346 637 59 694 169 209 882 71	663 63 1 319 603 56 706 187 224 874 S	34 403 2 534 59 848 28 687 1 827 29 749 5 850 10 404 44 616 5 569	21 227 1 050 33 293 14 532 1 154 17 354 3 347 6 397 27 203 3 594	6 25 5 10 Z 12 9 11 5 3
South Carolina South Dakota Tennessee Texas Utah Vermont Virginia Washington West Virginia Wisconsin Wyoming	60 18 74 281 33 21 90 136 22 65 7	524 144 635 2 144 172 *85 897 996 136 1 156	346 100 416 1 540 127 \$56 607 593 87 598 S	351 96 412 1 467 109 *45 589 555 82 562 S	349 99 421 1 481 122 \$59 587 584 90 549 S	343 105 423 1 618 143 \$44 615 627 93 624 S	343 101 408 1 593 136 \$76 636 607 86 655 S	12 348 2 656 16 946 57 805 3 955 \$2 307 29 401 32 618 2 970 40 100 S	7 282 1 796 8 781 33 936 2 531 \$1 618 17 926 18 707 1 637 19 113 S	12 14 11 6 14 45 7 8 14 3 8

### Table 3. General Statistics for Establishments With Payroll by State: 1997

[Thousand dollars unless otherwise noted. Detail may not add to total because of rounding. \* Indicates geographic change, but not applicable to this sector. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

		-								
Location of establishment	Value of construction work	Net value of construction work	Value added	Cost of materials, components, supplies, and fuels	Cost of construction work subcontracted out to others	Rental cost of machinery, equipment, and buildings	Capital expenditures, other than land	End-of-year gross book value of depreciable assets	standa of est	ative rd error timate ent) for mn—
	Α	В	С	D	Е	F	G	Н	В	G
235920, GLASS & GLAZING CONTRACTORS										
United States	3 830 894	3 735 033	2 123 533	1 826 144	95 862	75 476	47 440	455 252	1	4
Alabama Alaska Arizona Arkansas California Colorado Connecticut Delaware District of Columbia Florida	42 720 S 79 767 19 674 497 014 79 280 55 541 9 327 4 047 258 725	41 415 S 79 232 19 603 486 383 78 862 54 294 9 279 3 980 251 684	25 425 S 39 012 12 721 286 900 40 840 34 829 4 319 2 199 148 409	19 606 S 43 207 8 481 223 996 39 479 21 657 5 582 1 781	1 306 S 535 71 10 631 S 1 247 49 67 7 041	321 S 1 509 196 11 966 1 857 1 262 204 55 4 549	395 D 979 \$378 3 993 1 395 413 D 57 2 979	3 687 D 8 257 2 828 47 192 11 227 5 306 763 524 35 547	10 S 19 16 3 6 9 8 Z 9	34 D 24 65 10 21 35 D Z
Georgia Hawaii * Idaho Illinois Indiana Iowa Kansas Kentucky Louisiana Maine	123 148 21 610 16 054 177 925 86 495 20 771 22 790 42 022 30 816 13 506	119 825 20 599 15 824 175 226 85 075 20 346 22 529 41 561 30 539 13 445	60 240 12 186 6 132 98 657 41 042 11 840 15 829 24 855 17 622 6 259	62 432 11 520 D 82 009 54 355 9 367 9 479 D 14 677 7 965	3 323 1 011 230 2 746 1 420 425 262 461 277 61	1 612 822 242 3 538 1 510 292 290 434 685 345	1 261 D 69 2 061 544 266 325 173 343 83	10 593 1 675 1 289 28 006 7 814 2 990 2 959 6 122 4 243 1 241	5 15 1 5 4 9 2 4 9	30 D Z 21 12 15 31 15 19 27
Maryland Massachusetts Michigan Minnesota Mississippi Missouri Montana Nebraska New Hampshire	134 039 82 276 171 108 78 464 13 565 78 188 16 789 25 293 106 961 19 662	127 844 80 007 165 339 77 755 D 74 515 16 529 D 105 631 19 433	60 993 45 105 101 080 43 933 7 059 45 902 9 386 10 171 62 027 9 842	70 799 37 904 81 804 37 337 D 31 286 9 075 D 44 157 10 241	6 195 2 270 5 769 709 D 3 673 S D 1 330 228	2 040 1 884 4 170 1 271 194 1 550 497 459 1 742 609	1 407 1 410 2 472 1 647 143 774 195 343 582 297	10 966 9 119 19 842 10 614 2 027 6 701 2 342 2 230 5 734 2 771	18 7 4 4 D 5 7 D 2 7	17 22 11 7 24 31 13 30 13
New Jersey New Mexico New York North Carolina North Dakota Ohio Oklahoma Oregon Pennsylvania Rhode Island	126 225 8 344 241 316 98 119 9 575 108 220 28 791 35 949 152 757 26 484	121 396 8 275 232 741 90 735 9 226 104 333 28 613 35 853 148 754 D	67 527 4 582 135 093 49 460 3 667 62 374 13 583 22 203 81 570 14 814	57 377 D 107 585 49 204 5 879 49 904 17 956 16 234 77 971 11 614	4 829 69 8 574 7 384 349 \$3 886 178 96 4 003 D	1 630 168 5 686 2 218 224 2 469 560 819 3 249 S	2 014 110 3 213 2 361 150 1 664 *861 520 1 494 243	15 378 1 504 29 620 13 275 791 19 618 4 094 4 393 20 176 4 564	6 13 5 11 Z 12 12 7 5 D	9 11 12 35 Z 33 44 24 6 15
South Carolina South Dakota Tennessee Texas Utah Vermont Virginia Washington West Virginia Wisconsin Wyoming	44 243 7 362 56 765 192 820 18 181 \$ 326 105 347 118 556 12 303 96 860 S	43 607 7 311 56 310 190 918 17 972 \$8 185 100 398 116 685 12 230 94 110	27 709 5 378 31 170 106 514 7 950 \$4 052 59 899 57 846 9 190 70 376 S	19 512 3 873 27 280 90 481 10 310 \$4 338 46 987 62 161 4 364 53 787 D	636 51 455 1 902 210 *141 *4 949 1 870 73 2 750 S	622 115 648 3 040 237 91 2 033 2 830 141 2 207 \$	590 128 535 1 716 289 \$66 1 258 1 387 94 3 519	4 393 1 363 7 345 26 924 1 958 \$1 015 10 751 10 211 2 337 20 501	10 10 8 6 13 51 4 8 17 3 S	35 4 12 9 20 47 25 11 20 2

### Table 4. Detailed Statistics for Establishments With Payroll: 1997

[Thousand dollars unless otherwise noted. Detail may not add to total because of rounding. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

ltem	Value	Relative standard error of estimate (percent)	Item	Value	Relative standard error of estimate (percent)
235920, GLASS & GLAZING CONTRACTORS			235920, GLASS & GLAZING CONTRACTORS—Con.		
Number of establishments in business during year	4 714	2	Selected costs—Con. Cost of selected power, fuels, and lubricants	50 536	2
Number of proprietors and working partners	1 523	6	Cost of electricity. Cost of natural gas and manufactured gas. Cost of gasoline and diesel fuel	13 102 3 627 32 063	4 10 2
Total number of employees	35 823	1	Cost of on-highway use of gasoline and diesel fuel  Cost of off-highway use of gasoline and diesel fuel	29 001 3 062	2 2 8
Number of construction workers in March	22 119 22 485	1	Cost of all other fuels and lubricants	1 744	10
Number of construction workers in August	24 015 24 211	1 2	Rental cost for machinery, equipment, and buildings	75 476 22 041	2 3
Average number of construction workers	23 207	1	Rental cost for buildings	53 434 50 018	3 4
Number of other employees in March	12 587 12 559	2 2	Purchased communication services	26 885 4 462	3 4
Number of other employees in August Number of other employees in November Average number of other employees	12 642 12 676 12 616	2 2 2	Cost of repairs to machinery and equipment	18 671 3 830 894	8
Payroll, all employees	1 051 551	1	Value of construction work on government owned projects  Value of construction work on federally owned projects	800 957 172 812	3 4
Payroll, construction workers Payroll, other employees	623 662 427 889	1 1	Value of construction work on state and locally owned projects	628 146 3 029 937	3
First-quarter payroll, all employees	235 366	2	Beginning-of-year gross book value of depreciable assets	422 005	3
Fringe benefits, all employees	235 902 148 006	1	Capital expenditures, other than land	47 440 14 193	4 6
Legally required expendituresVoluntary expenditures	87 897	2	End-of-year gross book value of depreciable assets	455 252	3
Value of business done	4 045 539 3 830 894	1	Depreciation charges during year	43 919 2 621	3
Value of construction work subcontracted in from others Other business receipts	2 421 942 214 645	2 4	Value of construction work for establishments with inventories End of 1997, inventories of materials and supplies	2 680 704 102 263	2 3
Net value of construction	3 735 033	1	End of 1996, inventories of materials and supplies  Number of establishments with no inventories	102 593 710	3 9
Value added	2 123 533	1	Value of construction work for establishments with no inventories	500 201	6
Selected costs	1 922 006 1 775 608	2	Number of establishments not reporting inventories Value of construction work for establishments not reporting	1 383	5
Cost of construction work subcontracted out to others	95 862	5	inventories	649 989	5

### Table 5. Selected Statistics for Establishments With Payroll by Employment Size Class: 1997

[Thousand dollars unless otherwise noted. Detail may not add to total because of rounding. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

•						,					
Employment size class	Number of estab- lishments	Total number of em- ployees	Total payroll	Dollar value of business done	Value of construction work	Net value of construction work	Value added	Cost of materials, components, supplies, and fuels	Cost of construction work subcontracted out to others	standa of es (perce	ative ard error timate ent) for mn—
	А	В	С	D	Е	F	G	н	I	В	F
235920, GLASS & GLAZING CONTRACTORS											
Total	4 714	35 823	1 051 551	4 045 539	3 830 894	3 735 033	2 123 533	1 826 144	95 862	1	1
Establishments with 1 to 4 employees	s	4 948	98 312	495 082	476 940	462 661	270 026	210 777	14 279	5	5
employees Establishments with 10 to 19	1 131	7 493	193 874	725 482	682 191	669 376	395 036	317 631	12 815	5	5
employees	770	10 361	304 553	1 171 310	1 105 231	1 080 484	607 442	539 121	24 747	4	4
employees Establishments with 50 to 99	290	8 285	284 903	1 056 101	1 009 335	979 715	547 134	479 347	29 620	3	3
employees Establishments with 100 to 249	46	3 062	110 323	387 925	377 372	370 376	193 624	187 305	6 996	Z	Z
employees Establishments with 250 to 499	13	1 675	59 586	209 639	179 825	172 421	110 272	91 963	7 404	Z	Z
employees Establishments with 500 to 999	-	-	-	-	_	-	-	-	_	_	-
employees Establishments with 1,000	_	_	-	-	-	-	-	-	_	-	-
employees or more	-	-	_	_	_	_	_	_	_	_	

### Table 6. Selected Statistics for Establishments With Payroll by Dollar Value of Business Done Size Class: 1997

[Thousand dollars unless otherwise noted. Detail may not add to total because of rounding. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

Dollar value size class	Number of estab-	Total number of em- ployees	Total payroll	Dollar value of business done	Value of construction work	Net value of construction work	Value added	Cost of materials, components, supplies, and fuels	Cost of construction work subcontracted out to others	standa of es (perce	ative ard error timate ent) for mn—
	А	В	С	D	E	F	G	Н	1	В	F
235920, GLASS & GLAZING CONTRACTORS											
Total	4 714	35 823	1 051 551	4 045 539	3 830 894	3 735 033	2 123 533	1 826 144	95 862	1	1
Establishments with value of business done less than \$25,000	s	s	s	s	s	s	s	s	s	s	s
Establishments with value of business done \$25,000 to \$49,999	s	s	s	s	s	s	s	s	s	s	s
Establishments with value of business done \$50,000 to \$99,999	s	s	s	s	s	s	s	s	<sup>\$</sup> 411	s	S
value of business done \$100,000 to \$249,999 Establishments with	1 135	2 563	44 399	191 270	184 700	180 335	106 151	80 754	s	8	7
value of business done \$250,000 to \$499,999	978	3 986	83 591	343 874	327 419	320 772	195 962	141 265	6 647	7	7
value of business done \$500,000 to \$999,999	857	6 515	167 432	608 937	563 390	550 979	334 833	261 694	12 411	5	5
value of business done \$1,000,000 to \$2,499,999 Establishments with	738	10 136	300 790	1 148 661	1 086 845	1 062 677	590 050	534 443	24 168	4	4
value of business done \$2,500,000 to \$4,999,999 Establishments with	225	5 887	206 292	765 272	733 543	718 285	400 246	349 768	15 258	3	3
value of business done \$5,000,000 to \$9,999,999 Establishments with	81	3 645	137 853	546 647	529 706	515 537	266 051	266 426	14 169	3	4
value of business done \$10,000,000 or more	26	2 492	102 403	406 973	373 619	355 239	208 810	179 783	18 380	z	z

### Table 7. Value of Construction Work for Establishments With Payroll by Type of Construction: 1997

[Thousand dollars unless otherwise noted. Detail may not add to total because of rounding. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

		Value of cons	struction work					
Type of construction	Total	New construction	Additions, alterations, or reconstruction	Maintenance and repair	Relat		d error of es or column –	
	А	В	С	D	А	В	С	D
235920, GLASS & GLAZING CONTRACTORS								
Total	3 830 894	2 262 590	780 162	650 980	1	2	3	3
Building construction, total  Single-family houses, detached and attached Single-family houses, detached Single-family houses, attached Single-family houses, attached Apartment buildings, apartment type condominiums and cooperatives Manufacturing and light industrial buildings Manufacturing and light industrial warehouses Hotels and motels Office buildings All other commercial buildings, nec Commercial warehouses Religious buildings Educational buildings Health care and institutional buildings Public safety buildings All other nonresidential buildings	565 716 113 216 138 712 190 480 114 500 182 358 899 014 638 604 79 573 94 643 347 184 191 474 93 221 39 760	2 259 557 376 852 322 682 54 170 55 927 130 361 79 086 118 992 607 332 376 974 55 959 203 681 118 101 64 315 21 118	778 722 140 057 117 751 22 306 26 857 32 488 18 200 34 112 180 390 123 567 13 419 26 444 107 479 50 741 16 133 8 835	650 175 162 022 125 282 36 740 55 929 27 631 17 214 29 254 111 293 138 062 10 194 17 340 36 024 22 631 12 773 9 808	156666573237554512	2 7 9 6 10 6 7 4 3 4 6 7 4 4 6 7	3 6 7 10 10 6 13 7 3 4 12 11 11 6 8 21	3 6 6 10 8 8 21 5 4 8 15 7 7 7 21
Nonbuilding construction, total Other nonbuilding construction, nec	<b>5 279</b> 5 279	<b>3 034</b> 3 034	<b>1 439</b> 1 439	<b>806</b> 806	<b>25</b> 25	<b>39</b> 39	<b>9</b> 9	<b>4</b> 4
Construction work, nsk	137 162	х	x	x	7	х	х	Х

### Table 8. Selected Statistics for Establishments With Payroll by Specialization in Types of Construction: 1997

[Thousand dollars unless otherwise noted. Detail may not add to total because of rounding. This table presents selected statistics for establishments according to degree of specialization in major types of construction work. If number of establishments or value of construction work for a given type of specialization are relatively insignificant, data may not be shown. In addition, data are not shown in this table where distribution of the value of construction work by type of construction was not provided in Table 7. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

	Number	Total		Value of cons		Net		Cost of construction		ve standa	
Item	of estab- lishments	number of employees	Payroll, all employees	For all types	For specialized type	value of construction work	Value added	work subcontracted out to others	0.00	column –	
	А	В	С	D	Е	F	G	н	В	D	Н
235920, GLASS & GLAZING CONTRACTORS											
Total	4 714	35 823	1 051 551	3 830 894	х	3 735 033	2 123 533	95 862	1	1	5
Establishments not specializing Establishments specializing 51	1 930 2 784	17 694 18 130	530 970	1 871 041	X 1 587 278	1 828 050 1 906 983	1 062 564 1 060 970	42 991 52 871	3	2	5 9
Single-family houses, detached and attached	2 784	16 130	520 581	1 959 854	1 367 276	1 906 963	1 060 970	52 871	3	3	9
All establishments specializing	1 162	5 054	120 307	478 495	406 123	469 503	269 093	8 992	6	7	23
Specialization 100 percent Specialization 90 to 99 percent Specialization 80 to 89 percent Specialization 70 to 79 percent Specialization 60 to 69 percent Specialization 51 to 59 percent	465 S 169 204 123 55	1 480 698 799 1 012 727 338	37 575 15 815 17 714 23 536 16 521 9 145	172 926 71 107 69 577 75 793 65 659 23 434	172 926 66 515 57 693 55 717 40 200 13 072	168 963 69 847 68 029 75 089 64 816 22 760	89 654 43 219 41 629 37 885 38 072 18 635	\$3 963 \$1 260 1 548 \$704 843 674	13 15 11 17 18 28	15 16 12 21 17 19	49 52 26 42 17 29
Office buildings											
All establishments specializing	309	4 427	157 183	558 658	423 478	534 450	297 904	24 207	5	4	12
Specialization 100 percent	81 14 20 96 77 22	1 000 158 616 1 275 965 413	35 673 6 640 20 815 46 244 31 983 15 829	125 429 20 640 66 850 168 215 119 793 57 731	125 429 18 576 54 560 120 593 73 001 31 319	115 731 19 893 65 934 162 852 114 548 55 493	66 341 9 695 36 506 87 671 67 221 30 469	9 698 747 916 5 363 5 245 2 238	12 17 10 12 10 12	10 17 7 9 6 15	25 8 Z 25 2 9
All other commercial buildings, nec											
All establishments specializing	599	3 803	96 290	356 844	283 358	351 612	195 786	5 232	8	7	33
Specialization 100 percent	S 49 46 175 87 62	864 455 546 864 600 474	19 605 11 879 15 042 23 728 13 340 12 697	84 541 51 744 46 378 87 008 42 018 45 154	84 541 48 545 37 638 62 462 25 560 24 612	82 865 51 469 45 701 86 596 41 686 43 294	52 316 27 400 19 472 46 878 21 732 27 988	S 276 \$676 411 \$332 S	18 17 22 17 22 24	15 16 18 16 21 25	S 19 54 29 40 S
Educational buildings											
All establishments specializing	85	829	28 506	127 291	96 383	122 762	51 316	4 529	14	15	15
Specialization 100 percent Specialization 90 to 99 percent Specialization 80 to 89 percent Specialization 80 to 70 percent Specialization 60 to 69 percent Specialization 51 to 59 percent	<sup>\$</sup> 18 22 S 13 8 11	\$36 223 S 211 118 158	s1 189 7 393 2 632 6 911 4 699 5 682	\$6 282 \$36 964 12 532 28 705 21 699 21 108	\$6 282 \$34 050 10 257 20 833 13 251 11 711	\$6 027 \$35 474 11 852 28 491 20 987 19 931	\$1 886 13 545 S 9 512 11 156 8 700	S 1 490 681 \$215 712 1 177	51 36 S 20 26 27	52 40 23 22 29 33	S 34 4 59 10 33

### Table 9. Dollar Value of Business Done for Establishments With Payroll by Kind-of-Business Activity: 1997

[Thousand dollars unless otherwise noted. Detail may not add to total because of rounding. Based on their primary business activity or combination of activities, establishments were classified into this specific industry. These establishments, however, may also be engaged in other kinds of business activities. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

Primary and other kinds of business activities	Dollar value of business done	Relative standard error of estimate (percent)
235920, GLASS & GLAZING CONTRACTORS		
Total	4 045 539	1
Special trade contractors, total Curtain wall installation contractor Glass and glazing contractor Tinting glass contractor	<b>3 729 940</b> 209 933 3 438 773 81 234	1 5 1 14
Other construction activities, nec	74 161	7
Other business activities secondary to construction activities, total  Other business activities, secondary to construction activities, nec  Retail trade, secondary to construction activities	<b>212 980</b> 67 624 145 356	4 7 5
Kind of business activity, nsk	28 458	23

### Table 10. Selected Statistics for Establishments With Payroll by Specialization in Kind-of-Business Activity: 1997

[Thousand dollars unless otherwise noted. Detail may not add to total because of rounding. This table presents selected statistics for establishments according to degree of specialization by major activity of construction work. If number of establishments or dollar value of business done for a given type of specialization are relatively insignificant, data may not be shown. In addition, data are not shown in this table where distribution of the dollar value of business done by kind of business activity was not provided in Table 9. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

- 1											
				Value of cons	struction work					·	- de ad
ltem	Number of estab- lishments	Total number of em- ployees	Payroll, all employees	For all kinds of business	For specialized kinds of business	Net value of construction work	Value added	Cost of construction work subcontracted out to others	error of work (perce cted colui		mate for
	А	В	С	D	Е	F	G	Н	В	D	Н
235920, GLASS & GLAZING CONTRACTORS											
Total	4 714	35 823	1 051 551	3 830 894	х	3 735 033	2 123 533	95 862	1	1	5
Establishments not specializing Establishments specializing 51 percent or more.	90 4 623	1 499 34 325	50 388 1 001 163	140 806 3 690 089	3 350 872	137 433 3 597 600	95 579 2 027 954	3 373 92 489	7 1	7 1	3 6
Glass and glazing contractor											
All establishments specializing	4 295	33 026	968 142	3 580 317	3 246 958	3 490 920	1 952 137	89 397	1	1	6
Specialization 100 percent Specialization 90 to 99 percent Specialization 80 to 89 percent Specialization 70 to 79 percent Specialization 60 to 69 percent Specialization 51 to 59 percent	3 140 223 240 233 277 183	20 388 2 946 2 561 2 344 2 689 2 097	583 326 88 807 73 896 73 306 74 540 74 268	2 260 049 326 194 259 711 266 117 237 530 230 716	2 260 049 305 996 215 613 194 413 148 091 122 795	2 206 947 316 916 254 850 256 511 230 309 225 386	1 198 380 170 969 145 821 144 406 147 895 144 665	53 101 9 278 4 861 9 606 7 220 5 330	2 6 8 7 9	2 5 7 5 11 6	9 9 5 7 15 26
Tinting glass contractor											
All establishments specializing	215	1 026	26 109	82 832	76 974	80 377	59 337	s	15	14	s
Specialization 100 percent Specialization 90 to 99 percent Specialization 80 to 89 percent Specialization 70 to 79 percent Specialization 70 to 79 percent Specialization 51 to 59 percent	148 °17 °3 °14 33	718 62 14 108 124	17 368 1 734 334 3 250 3 423	58 173 S 646 9 508 5 965	58 173 S 549 S 3 088	56 430 D D S 5 965	37 892 S 430 7 684 7 587	S D D \$276	20 30 34 39 27	18 S 34 30 29	S D D 55

### Table 11. Value of Construction Work for Establishments With Payroll by Location of **Construction Work: 1997**

[Thousand dollars unless otherwise noted. Detail may not add to total because of rounding. \* Indicates geographic change, but not applicable to this sector. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

	Value of construction work done in this state	Construction work done by establishments located in this state		Construction work done by establishments not located in this state		Construction work done by establishments not reporting		Relative standard error of		
Location of construction work		Number	Value of construction work	Number	Value of construction work	Number	Value of construction work	estimate (percent) for column—		
	Α	В	С	D	Е	F	G	А	С	Е
235920, GLASS & GLAZING CONTRACTORS										
United States	3 830 894	2 886	2 790 953	867	171 160	1 819	868 781	1	2	5
Alabama . Alaska . Arizona . Arkansas . California . Colorado . Connecticut . Delaware . District of Columbia . Florida .	35 987 D 79 424 19 563 495 696 79 402 55 235 11 554 19 466 267 288	34 2 60 \$25 382 60 58 8 2 241	25 849 D 73 883 15 123 336 530 68 026 45 547 7 671 D 217 911	18 - °11 3 11 °5 °17 12 40 38	973 *330 135 5 433 123 839 2 586 17 219 8 585	\$25 3 36 \$17 318 25 11 3 2 146	se 166 D 5 211 4 305 153 733 11 254 8 849 1 298 D 40 792	11 D 19 16 3 6 9 7 17 9	12 D 21 21 4 5 11 8 D	25 - 71 Z 1 32 11 13 20 25
Georgia Hawaii * Idaho Illinois Indiana Iowa Kansas Kentucky Louisiana Maine	116 380 20 716 16 340 184 178 84 936 22 035 30 856 40 005 32 122 11 330	90 \$17 14 156 73 16 16 38 21 \$8	81 711 12 639 12 926 139 960 63 804 16 573 9 481 31 846 18 021 6 666	24 4 3 53 15 16 23 §18 7	\$2 255 D 806 8 473 2 359 3 228 11 097 2 342 \$1 306 287	58 \$11 \$8 63 17 5 16 \$9 37 10	32 414 D 2 608 35 745 18 773 2 234 10 278 5 817 12 795 4 377	4 15 1 5 4 7 3 4 9 5	7 21 6 8 6 11 10 10 16	44 D Z 10 5 17 5 15 41 24
Maryland Massachusetts Michigan Minnesota Mississippi Missouri Montana Nebraska Newada New Hampshire	116 828 78 828 166 598 80 456 13 293 70 642 16 789 23 984 109 029 21 850	64 59 158 48 12 51 8 18 39 26	90 876 49 779 144 172 64 815 6 716 53 780 5 097 21 452 93 010 15 632	27 37 5 12 6 6 22 - 1 1 12 38	5 343 1 484 571 2 017 782 4 655 — D 2 482 4 979	35 38 33 *25 17 26 *16 26 19	20 609 27 565 21 855 13 624 5 795 12 208 11 692 D 13 538 1 239	20 7 4 10 6 8 11 2	26 9 5 12 8 3 12 4 8	7 8 20 2 Z 26 - D 16 32
New Jersey New Mexico New York North Carolina North Dakota Ohio Oklahoma Oregon Pennsylvania Rhode Island	128 613 8 607 244 957 105 492 8 443 116 049 27 704 39 049 147 052 28 230	88 4 177 83 7 88 38 41 69	82 319 5 318 174 687 80 812 7 930 76 922 26 896 29 087 98 933 4 984	40 \$10 34 42 1 30 4 \$25 32 \$10	10 004 \$280 6 434 10 245 D 9 293 D \$4 043 6 108 S	61 *149 43 3 65 2 23 70 9	36 290 3 009 63 836 14 435 D 29 834 D 5 919 42 011 21 134	5 13 5 11 Z 11 12 9 5 6	10 Z 8 14 Z 13 13 11 5	18 56 15 34 D 16 D 51 18 S
South Carolina	44 378 7 045 55 227 191 669 18 641 10 330 104 399 114 498 13 456 87 291	37 13 33 153 17 *15 61 92 17 44 *2	22 728 5 134 30 465 163 576 14 995 \$6 482 66 979 82 065 10 664 66 487 D	\$30 \$16 12 8 \$ \$15 31 14 18 \$4	3 028 722 2 008 780 S 2 547 10 852 2 660 2 058 332 D	24 \$5 41 128 16 6 29 44 5 \$21 5	18 621 1 189 22 754 27 313 3 155 1 301 26 568 29 773 734 20 471 1 049	10 5 8 6 13 37 4 8 16 3	21 8 9 7 21 59 6 11 18 3	19 21 1 31 S 2 12 3 39 35 D

# Appendix A. Explanation of Terms

#### ALL EMPLOYEES

Comprise all full-time and part-time employees on the payrolls of construction establishments, who worked or received pay for any part of the pay period including the 12th of March, May, August, and November. Included are all persons on paid sick leave, paid holidays, and paid vacations during these pay periods. Officers of corporations are included, but proprietors and partners of unincorporated firms are not. Number of employees is the sum of all employees during the pay periods including the 12th of March, May, August, and November, divided by 4.

### BEGINNING-OF-YEAR GROSS BOOK VALUE OF DEPRECIABLE ASSETS (\$1,000)

Gross value of depreciable assets, usually original costs of the assets, at the beginning of the year. Depreciable assets are the fixed tangible property of the establishment for which depreciation accounts are ordinarily maintained.

# BEGINNING-OF-YEAR INVENTORIES OF MATERIALS AND SUPPLIES (\$1,000)

The inventories of materials and supplies owned at the beginning of the reporting year by establishments with payroll. Includes all of the materials and supplies that are owned regardless of where they are held. Excludes materials that are owned by others but held by the reporting establishment. Builders who built on their own account for sale were requested to exclude work in progress and finished units not sold from inventories. Inventories of multiestablishment companies were instructed to be reported by the establishment that is responsible for the inventories, even if these inventories were held at a separate location.

# CAPITAL EXPENDITURES, OTHER THAN LAND (\$1,000)

Capital expenditures are those that were or will be charged to the fixed assets accounts and for which depreciation accounts are ordinarily maintained. Includes the cost of capital improvements that were made during the year that increased the value of property or adapted it for another use. Capital expenditures for leasehold improvements made to property leased from others are also included. Land expenditures are not included as capital expenditures. If any building or equipment had been acquired under a capital leasing arrangement that meet

the criteria set down by the Financial Accounting Standards Board (FASB), respondents were instructed to report the original cost or market value as a fixed asset and as a capital expenditure, if acquired in the reporting year. If the lease qualified as an operating lease, respondents were instructed not to include the value of the building and equipment as a fixed asset or capital expenditure. If capital expenditures were not recorded directly at the establishment level but handled centrally at a company or division level, respondents were requested to report appropriate estimates for the individual establishments.

### CONSTRUCTION WORK DONE BY ESTABLISHMENTS LOCATED IN THIS STATE: NUMBER

Includes the number of establishments physically located and doing construction work in the same state.

# CONSTRUCTION WORK DONE BY ESTABLISHMENTS LOCATED IN THIS STATE: VALUE OF CONSTRUCTION WORK (\$1,000)

Includes the value of construction work done by establishments physically located and doing construction work in the same state.

### CONSTRUCTION WORK DONE BY ESTABLISHMENTS NOT LOCATED IN THIS STATE: NUMBER

Includes the number of establishments not located in the state where the construction work is done. Establishment location is defined as a relatively permanent office or other place of business where the usual business activities related to construction are conducted with some exceptions. A relatively permanent office is one that has been established for the management of more than one project or job and is expected to be maintained on a continuing basis.

# CONSTRUCTION WORK DONE BY ESTABLISHMENT NOT LOCATED IN THIS STATE: VALUE OF CONSTRUCTION WORK (\$1,000)

Includes the value of construction work done by establishments not located in the state where the construction work is done. Establishment location is defined as a relatively permanent office or other place of business where the usual business activities related to construction are conducted with some exceptions. A relatively permanent

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office is one that has been established for the management of more than one project or job and is expected to be maintained on a continuing basis.

### CONSTRUCTION WORK DONE BY ESTABLISHMENTS NOT REPORTING: NUMBER (\$1,000)

Includes the number of establishments that did not report the state location of construction work on their census forms and establishments that did not complete a construction census form. Data were estimated for establishments that did not complete a census form.

# CONSTRUCTION WORK DONE BY ESTABLISHMENTS NOT REPORTING: VALUE OF CONSTRUCTION WORK (\$1,000)

Includes the value of construction work done by establishments that did not report the state location of construction work on their census forms and establishments that did not complete a construction census form. Data were estimated for establishments that did not complete a census form.

#### CONSTRUCTION WORKERS

Includes all payroll workers up through the working supervisor level directly engaged in construction operations, such as painters, carpenters, plumbers, and electricians. Included are journeymen, mechanics, apprentices, laborers, truck drivers and helpers, equipment operators, and on-site record keepers and security guards. Supervisory employees above the working foreman level are excluded from this category and are included in the other employees category.

### COST OF ALL OTHER FUELS AND LUBRICANTS (\$1,000)

Costs for fuels and lubricants purchased during the year from other companies or received from other establishments of the company and not included as costs in any of these categories: natural gas; manufactured gas; gasoline; and diesel fuel.

## COST OF CONSTRUCTION WORK SUBCONTRACTED OUT TO OTHERS (\$1,000)

All costs for construction work subcontracted out to other construction contractors during the reporting year. Excluded from this item are costs to the reporting establishment for its purchases of materials, components, and supplies provided to a subcontractor for use, such costs are reported under costs for materials, components, and supplies. Also excluded are costs for the rental of machinery or equipment.

#### **COST OF ELECTRICITY (\$1,000)**

Costs for electric energy purchased during the year from other companies or received from other establishments of the company.

### **COST OF GASOLINE AND DIESEL FUEL (\$1,000)**

Costs for gasoline and diesel fuel purchased during the year from other companies or received from other establishments of the company.

### COST OF OFF-HIGHWAY USE OF GASOLINE AND DIESEL FUEL (\$1,000)

Includes the costs for gasoline and diesel fuel purchased during the reporting year for off-highway use. Off-highway fuel use is the use of fuel for trade, business, or income producing activity. In most cases, off-highway fuel use does not include use in a highway vehicle registered or required to be registered for use on public highways.

## COST OF ON-HIGHWAY USE OF GASOLINE AND DIESEL FUEL (\$1,000)

Costs for gasoline and diesel fuel purchased during the year to fuel highway vehicles. A highway vehicle is any self-propelled vehicle designed to carry a load over public highways, whether or not also designed to perform other functions. Examples of vehicles designed to carry a load over public highways are passenger automobiles, trucks, and truck tractors. If a vehicle can be used for a combination of on-highway and off-highway uses and has one fuel tank, the fuel use is not considered off-highway. An example of this is a concrete-mixer truck where the truck engine operates both the engine and the mixing unit by a power take-off and is fueled by a single tank. None of the fuel used in this vehicle is off-highway because of the on-highway use. If the vehicle has separate fuel tanks and engines, the fuel in a tank used for non-highway use may be considered off-highway use.

### COSTS OF MATERIALS, COMPONENTS, AND SUPPLIES (\$1,000)

Includes the costs for materials, components, and supplies used by establishments in the construction or reconstruction of buildings, structures, or other facilities and costs for materials bought and resold to others. Also includes costs made for direct purchases of materials, components, and supplies even though the purchases were subsequently provided to subcontractors for their use. Supplies include expendable tools which are charged to current accounts. Freight and other direct charges representing only that amount paid after discounts, and the value of materials, components, and supplies obtained from other establishments of the respondent's company. Excluded from this item are the cost of fuels, lubricants, electric energy, industrial and other specialized machinery

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and equipment such as printing presses; computer systems, that are not an integral part of a structure; and materials furnished to contractors by the owners of projects.

## COST OF MATERIALS, COMPONENTS, SUPPLIES, AND FUELS (\$1,000)

Includes the costs for materials, components, supplies used by establishments in the construction or reconstruction of buildings, structures, or other facilities and costs for materials bought and resold to others. Also includes the costs for fuels that include gasoline, diesel fuel, and lubricants, and electric energy purchased during the year from other companies for received from other establishments of the company and costs for natural and manufactured gas, fuel oil, coal and coke products. Excluded from this item are industrial and other specialized machinery and equipment, such as printing presses; computer systems, that are not an integral part of a structure; materials furnished to contractors by the owners of projects.

## COST OF NATURAL GAS AND MANUFACTURED GAS (\$1,000)

Costs for natural gas and manufactured gas purchased during the year from other companies or received from other establishments of the company.

# COST OF REPAIRS TO BUILDING AND OTHER STRUCTURES (\$1,000)

Includes the cost of all repairs made to structures by outside companies or from other establishments of the same company. It includes only the cost of repairs necessary to maintain property. It excludes the cost of improvements that increase the value of property or the cost of adapting it for another use. Such costs are included in capital expenditures.

## COST OF REPAIRS TO MACHINERY AND EQUIPMENT (\$1,000)

Includes the cost of all repairs made to machinery and equipment by outside companies or from other establishments of the same company. It includes only the cost of repairs necessary to maintain the machinery.

### COST OF SELECTED POWER, FUELS, AND LUBRICANTS (\$1,000)

Included are costs for fuels including gasoline, diesel fuel, and lubricants, and electric energy purchased during the year from other companies or received from other establishments of the company. Also included are costs for natural gas, manufactured gas, fuel oil, coal and coke products.

#### **DEPRECIATION CHARGES DURING YEAR (\$1,000)**

The depreciation expenses of the establishment in the reporting year. These expenses are charged against depreciable assets which are the fixed tangible property of the establishment for which depreciation accounts are ordinarily maintained.

#### **DOLLAR VALUE SIZE CLASS**

Displays data for establishments with payroll that fall within each range of value of business done.

### END-OF-YEAR GROSS BOOK VALUE OF DEPRECIABLE ASSETS (\$1,000)

The gross value of depreciable assets, plus any capital expenditures for new and use depreciable assets in the reporting year, minus the gross value of depreciable assets sold, retired, scrapped, destroyed, etc. in the reporting year.

### END-OF-YEAR INVENTORIES OF MATERIALS AND SUPPLIES (\$1,000)

The inventories of materials and supplies owned at the end of the reporting year by establishments with payroll. Includes all of the materials and supplies that are owned regardless of where they are held. Excludes materials which are owned by others but held by the reporting establishment. Builders who build on their own account for sale were requested to exclude work in progress and finished units not sold from inventories. Inventories of multiestablishment companies were instructed to be reported by the establishment that is responsible for the inventories even if these inventories were held at a separate location.

### FIRST-QUARTER PAYROLL (\$1,000)

Includes the gross earnings paid in the first quarter of the reporting year to all employees on the payroll of construction establishments. The first-quarter payroll period is January through March. Includes all forms of compensation such as salaries, wages, commissions, dismissal pay, bonuses, vacation and sick leave pay, prior to such deductions as employees' Social Security contributions, withholding taxes, group insurance, union dues, and savings bonds. Includes salaries of officers of these establishments, if a corporation, but excludes payments to the proprietor or partners, if unincorporated.

### **FRINGE BENEFITS (\$1,000)**

Includes expenditures made by the employer for legally required and voluntary fringe benefit programs for employees.

CONSTRUCTION APPENDIX A A-3

#### **LEGALLY REQUIRED EXPENDITURES (\$1,000)**

Includes expenditures made by the employer for Social Security contributions, unemployment compensation, workman's compensation, and state temporary disability payments.

### **NET VALUE OF CONSTRUCTION WORK (\$1,000)**

The value of construction work less the cost of construction work subcontracted out to others.

## NUMBER OF CONSTRUCTION WORKERS: QUARTERLY PAY PERIOD

Refers to the number of construction workers employed during a quarterly pay period. January to March includes the reported number of construction workers employed during the pay period including March 12. April to June includes the reported number of construction workers employed during the pay period including May 12. July to September includes the reported number of construction workers employed during the pay period including August 12. October to December includes the reported number of construction workers employed during the pay period including November 12.

### **NUMBER OF ESTABLISHMENTS**

Includes all establishments that were in business at any time during the year. It covers all full-year and part-year operations. Construction establishments that were inactive or idle for the entire year were not included.

### NUMBER OF ESTABLISHMENTS NOT REPORTING INVENTORIES

Includes all establishments with payroll that did not report a dollar amount for inventories of materials and supplies during the reporting year. It covers all full-year and part-year operations. Construction establishments that were inactive or idle for the entire year were not included.

#### NUMBER OF ESTABLISHMENTS WITH INVENTORIES

Includes all establishments with payroll that reported a dollar amount of inventory. Includes the number of establishments that were in business at any time during the year. It covers all full-year and part-year operations. Construction establishments that were inactive or idle for the entire year were not included.

### NUMBER OF ESTABLISHMENTS WITH NO INVENTORIES

Includes all establishments with payroll that reported having no inventories of materials and supplies during the reporting year. Includes establishments that were in business at any time during the year. It covers all full-year and part-year operations. Construction establishments that were inactive or idle for the entire year were not included.

### NUMBER OF OTHER EMPLOYEES: QUARTERLY PAY PERIOD

Refers to the number of other employees employed during a quarterly pay period. January to March includes the reported number of other workers employed during the pay period including March 12. April to June includes the reported number of other workers employed during the pay period including May 12. July to September includes the reported number of other workers employed during the pay period including August 12. October to December includes the reported number of other workers employed during the pay period including November 12.

### NUMBER OF PROPRIETORS AND WORKING PARTNERS

These data were not collected on the census report forms. The data shown are based on crediting each sole proprietorship establishment with one active proprietor and each partnership establishment with two working partners.

### **OTHER BUSINESS RECEIPTS (\$1,000)**

Includes business receipts not reported as value of construction work. This includes business receipts from retail and wholesale trade, rental of equipment without operator, manufacturing, transportation, legal services, insurance, finance, rental of property and other real estate operations, and other nonconstruction activities. Receipts for separately definable architectural and engineering work for others are also included here. Excluded are receipts from other business operations in foreign countries, and nonoperating income such as interest and dividends.

#### **OTHER EMPLOYEES**

Includes payroll employees in executive, purchasing, accounting, personnel, professional, technical activities, and routine office functions. Also included are supervisory employees above the working foreman level.

#### **PAYROLL (\$1,000)**

Includes the gross earnings paid in the reporting year to all employees on the payroll of construction establishments. It includes all forms of compensation such as salaries, wages, commissions, dismissal pay, bonuses, vacation and sick leave pay, prior to deductions such as employees' Social Security contributions, withholding taxes, group insurance, union dues, and savings bonds. The total includes salaries of officers of these establishments, if a corporation, but excludes payments to the proprietor or partners, if unincorporated.

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#### **PAYROLL: CONSTRUCTION WORKERS (\$1,000)**

Includes the gross earnings paid in the reporting year to all construction workers on the payroll of construction establishments. It includes all forms of compensation such as salaries, wages, commissions, dismissal pay, bonuses, vacation and sick leave pay, prior to deductions such as employees' Social security contributions, withholding taxes, group insurance, union dues, and savings bonds.

#### **PAYROLL: OTHER EMPLOYEES (\$1,000)**

Includes the gross earnings paid in the reporting year to all other employees on the payroll of construction establishments. It includes all forms of compensation such zas salaries, wages, commissions, dismissal pay, bonuses, vacations and sick leave pay, prior to deductions such as employees' Social Security contributions, withholding taxes, group insurance, union dues, and savings bonds. Payroll of other employees excludes salaries of the proprietor or partners, if unincorporated.

### PRIMARY AND OTHER KINDS OF BUSINESS ACTIVITIES

Displays dollar value of business done by primary construction business activity. Primary construction activity is construction activity that generates fifty-one percent or more of an establishment's dollar value of business done. Also displayed are other kinds of business activities. Other kinds of business activities include business receipts not reported as value of construction work. This item includes business receipts from retail and wholesale trade, rental of equipment without an operator, manufacturing, transportation, legal services, insurance, finance, rental of property and other real estate operations, and other nonconstruction activities. Receipts for separately definable architectural and engineering work for others are also included in other kinds of business activities.

### **PURCHASED COMMUNICATION SERVICES (\$1,000)**

Includes all costs for communication services purchased from other companies or from other establishments of the company.

### **RENTAL COSTS FOR BUILDINGS (\$1,000)**

Includes all costs for renting or leasing space and buildings. It excludes costs under agreements that are in effect conditional sales contracts such as capital leases. Such costs are included in capital expenditures.

### RENTAL COSTS FOR MACHINERY AND EQUIPMENT (\$1,000)

Includes all costs for renting or leasing construction machinery and equipment, transportation equipment, production equipment, office equipment, furniture and fixtures, and scaffolding. It excludes costs for the rental of

land. It also excludes costs under agreements that in effect are conditional sales contracts such as capital leases. Such costs are included in capital expenditures.

### RENTAL COSTS FOR MACHINERY, EQUIPMENT, AND BUILDINGS (\$1,000)

Includes all costs for renting or leasing construction machinery and equipment, transportation equipment, production equipment, office equipment, furniture and fixtures, scaffolding, office space, and buildings. It excludes costs for the rental of land. It also excludes costs under agreements that in effect are conditional sales contracts such as capital leases. Such costs are included in capital expenditures.

## RETIREMENTS AND DISPOSITION OF DEPRECIABLE ASSETS (\$1,000)

Includes the gross value of depreciable assets sold, retired, scrapped, destroyed, abandoned, etc., during the year. The values shown are the acquisition costs of the retired assets. This item also includes the value of assets (at acquisition cost rather than current market value) transferred to other establishments of the same company.

#### **SELECTED COSTS (\$1,000)**

Includes the costs for materials, components, and supplies; costs for construction work subcontracted out to others; and costs for selected power, fuels, and lubricants. Capital expenditures and rental costs for machinery, equipment, and structures are shown elsewhere.

#### **SELECTED PURCHASED SERVICES (\$1,000)**

Includes all costs for communication and repair to buildings and other structure services purchased from other companies or from other establishments of the company. It also includes the cost of all repairs made to structures and equipment by outside companies or from other establishments of the same company. It includes only the cost of repairs necessary to maintain property and equipment. It excludes the cost of improvements that increase the value of property or the cost of adapting it for another use. Such costs are included in capital expenditures.

### SPECIALIZATION PERCENT

Displays data for establishments with payroll that fall within each percent range of secialization.

### **TYPE OF CONSTRUCTION**

Provides data by the types of buildings, structures, or other facilities being constructed or worked on by construction establishments in the reporting year. Respondents were instructed that each building, structure, or other facility should be classified in terms of its function.

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For example, a restaurant building was to be classified in the restaurant category whether it was designed as a commercial restaurant building or an auxiliary unit of an educational institution. If respondents worked on more than one type of building or structure in a multibuilding complex, they were instructed to report separately for each building or type of structure. If they worked on a building that had more than one purpose; i.e, office and residential, or commercial, they were to classify the building by major purpose. In addition, all respondents were requested to report the percentage of the value of construction work done for new construction, additions, alterations, or reconstruction, and maintenance and repair work for each of these types.

### **Building Construction**

- Single-family houses, detached. Includes all fully detached residential buildings constructed for one family use.
- Single-family houses, attached, including town-houses and townhouse-type condominiums.
   Includes all residential buildings with two or more living quarters side by side, completely independent of one another, and separated by an unbroken party or lot line wall from ground to roof.
- Apartment buildings, apartment type condominiums, and cooperatives. Includes apartment rentals, high-rise, low-rise, or any structures containing two or more housing units other than attached single-family houses.
- All other residential buildings. Includes dormitories, fraternity and sorority houses, and other nonhousekeeping residential structures.
- Manufacturing and light industrial buildings. Includes all manufacturing and light industrial buildings and plants that are used to house production and assembly activities. Note that industrial parks should be classified under its primary usage such as warehouses, office space, commercial or industrial type buildings. Heavy industrial facilities such as blast furnaces, petroleum refineries, and chemical complexes are not included in this category but are reported under non-building construction.
- Manufacturing and light industrial warehouses. Includes all warehouses which are intended for industrial activities.
- Hotels and motels. Includes hotels, motels, bed-andbreakfast inns, and tourist cabins intended for transient accommodations. Also included are hotel and motel conference centers.

- Office buildings. Includes all buildings that are used primarily for office space or for government administrative offices. Also included are banks or financial buildings that are three stories or more. Medical office buildings are reported under hospitals and institutional buildings.
- All other commercial buildings, nec (not elsewhere classified) such as stores, restaurants, and automobile service stations. Includes all buildings that are intended for use primarily in the retail and service trades. For example, shopping centers, department stores, drug stores, restaurants, public garages, auto service stations, and one or two story bank or financial institutions.
- Commercial warehouses. Includes distribution buildings and mini-storage units intended for commercial use. Also included are storage warehouses.
- Religious buildings. Includes all buildings that are intended for religious services or functions such as churches, synagogues, convents, monasteries, and seminaries.
- Educational buildings. Includes all buildings that are used directly in administrative and instructional activities such as colleges, universities, elementary and secondary schools, correspondence, commercial, and trade schools. Libraries, museums, and art galleries, as well as laboratories that are not a part of a manufacturing or commercial establishment, are also included.
- Health care and institutional buildings. Includes hospitals, medical office buildings and all other buildings that are intended to provide health and institutional care such as clinics, infirmaries, sanitariums, nursing homes, homes for the aged, and orphanages.
- **Public safety buildings.** Included detention centers, prisons, fire stations, and rescue squad buildings.
- Farm buildings, nonresidential. Includes nonresidential farm buildings such as barns, poultry houses, implement sheds, and farm silos.
- Amusement, social, and recreational buildings. Includes buildings that are used primarily for entertainment, social, and recreational activities such as sports arenas, convention centers, theaters, music halls, golf and country club buildings, skating rinks, fitness centers, bowling alleys, and indoor swimming pools.
- All other nonresidential buildings. Includes nonresidential buildings that are not classified elsewhere such as fire stations, post offices, bus and air passenger terminals and hangars, and prisons.

### **Nonbuilding Construction**

 Highways, streets, and related work such as installation of guardrails, highway signs, and lighting. Includes streets, roads, alleys, sidewalks,

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curbs and gutters, culverts, right-of-way drainage, erosion control, and lighting. Also includes earthwork protective structures when used in connection with road improvements.

- Airport runways and related work. Includes runways, taxiways, aprons, and related work.
- Private driveways and parking areas. Includes all nonstructural parking areas and private driveways of all surface types.
- Bridges and elevated highways. Includes viaducts and overpasses, roads, highways, railroads, and causeways built on structural supports.
- **Tunnels.** Includes highway, pedestrian, railroad, and water distribution tunnels.
- Sewers, sewer lines, septic tanks, and related facilities. Includes sanitary and storm sewers, pumping stations, septic systems, and related facilities.
- Water mains and related facilities. Includes water supply systems, pumping stations, and related facilities.
- Pipeline construction other than sewer or waterlines. Includes pipelines for the transmission of gas, petroleum products, and liquefied gases.
- Power and communication transmission lines, towers, and related facilities. Includes electric power lines, telephone and telegraph lines, fiber optic cables, cable television lines, television and radio towers, and electric light and power facilities.
- Power plants and cogeneration plants, except hydroelectric. Includes electric and steam generating plants, cogenerating plants, and nuclear plants.
- Power plant, hydroelectric. Includes all types of hydroelectric power generating plants.
- Blast furnaces, petroleum refineries, chemical complexes, etc. Includes coke ovens and mining appurtenances such as tipples and washeries.
- **Sewage treatment plants.** Includes sewage treatment and waste disposal plants.
- Water treatment plants. Includes water filtration and water softening plants.
- **Urban mass transit.** Includes subways, street cars, and light rail systems.
- Railroad construction. Includes the construction of railroad beds, tracks, freight yards, and signal towers for systems other than urban mass transit.
- Conservation and development construction.
   Includes land reclamation, irrigation projects, drainage canals, levees, jetties, breakwaters, and flood control projects.

- Dam and reservoir construction. Includes hydroelectric, water supply, and flood control dams and reservoirs.
- Dry/Solid waste disposal. Includes all dry/solid waste disposal sites where non hazardous waste is buried.
- Harbor and port facilities. Includes docks, piers, and wharves.
- Marine construction. Includes dredging, underwater rock removal, breakwaters, navigational channels, and locks.
- Outdoor swimming pools. Includes wading pools and reflecting pools.
- Water storage facilities. Includes aqueducts, water towers, and water tanks.
- Tank storage facilities other than water. Includes gasoline and oil storage tanks.
- Fencing. Includes all types of fencing.
- Recreational facilities. Includes athletic fields, golf courses, outdoor tennis courts, trails, and camps.
- Billboards. Includes all type of billboards.
- **Heavy military construction.** Includes all military non-building such as missile sites and testing facilities, launch sites and underground command centers.
- **Ships.** Includes special trade contractors working on ships and boats such as painters, carpenters, joiners, electricians, etc.
- Oilfields. The majority of construction work occurring in oil fields is classified in Sector 21, Mining. For example, pipeline construction on oil and gas leases are classified in mining only up to the point where the distribution company takes over. At that point, pipeline construction activity is classified in Sector 23, Construction. Some secondary mining construction activities are classified in the construction sector. Examples of this include: road construction; land clearing contracting; land drainage contracting; and land leveling contracting.
- Other nonbuilding construction, nec. Includes all types of nonbuilding construction not elsewhere classified.

### **VALUE ADDED (\$1,000)**

Value added is equal to value of business done, less costs for construction work subcontracted out to others and costs for materials, components, supplies, and fuels.

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#### **VALUE OF BUSINESS DONE (\$1,000)**

Value of business done is the sum of value of construction work and other business receipts.

#### **VALUE OF CONSTRUCTION WORK (\$1,000)**

Includes the value of construction work done by general contractors, heavy construction contractors, and special trades contractors. Included are new construction, additions, alterations or reconstruction, and maintenance and repair construction work. Also includes the value of any construction work done by the reporting establishments for themselves. Speculative builders were instructed to include the value of buildings and other structures built or being built for sale in the reporting year, but not sold. They were to include the costs of such construction plus normal profit. Also included is the cost of construction work done on buildings for rent or lease. Establishments engaged in the sale and installation of construction components such as plumbing, heating, and central air-conditioning supplies and equipment; lumber and building materials; paint, glass, and wallpaper; and electrical and wiring supplies, elevators or escalators were instructed to include both the value for the installation and the receipts covering the price of the items installed. Excluded are the cost of industrial and other special machinery and equipment that are not an integral part of a structure, and value of work done from business operations in foreign countries.

## VALUE OF CONSTRUCTION WORK: ADDITIONS, ALTERATIONS, OR RECONSTRUCTION (\$1,000)

Includes construction work which adds to the value or useful life of an existing building or structure or that adapts a building or structure to a new or different use. Included are major replacements of building systems, such as the installation of a new roof or heating system and the resurfacing of streets or highways. This contrasts to the repair of a hole in a roof or the routine patching of highways and streets that would be classified as maintenance and repair.

## VALUE OF CONSTRUCTION WORK DONE IN THIS STATE (\$1,000)

Includes the value of construction work done in a state by general contractors, heavy construction contractors, and special trades contractors.

# VALUE OF CONSTRUCTION WORK FOR ESTABLISHMENTS WITH INVENTORIES (\$1,000)

The value of construction work for establishments with payroll that reported a dollar amount of inventory in the reporting year.

### VALUE OF CONSTRUCTION WORK FOR ESTABLISHMENTS WITH NO INVENTORIES (\$1,000)

The value of construction work for establishments with payroll that reported having no dollar amount of inventory in the reporting year.

## VALUE OF CONSTRUCTION WORK: FOR SPECIALIZED TYPE (\$1,000)

Includes value of construction work for one of two specialized categories: types of construction; and kind-of business activity. A construction establishment specializes in a type of construction when fifty-one percent or more of the construction work done is in one construction industry. The construction establishment reports each type of construction it performs as a percent of value of construction work. Types of construction refers to the types of buildings, structures, or facilities constructed or worked on by construction establishments in the reporting year. Specialization in types of construction displays data for establishments with payroll that falls within each percent range of specialization. A construction establishment specializes in a kind-of-business activity when fifty-one percent or more of the construction work done by the establishment is performed in one type of business activity. The construction establishment reports each kind-of-business activity engaged in as a percent of value of construction work. Kind-of-business activity refers to the kinds of business activities construction establishments perform throughout the reporting year. The following are examples of kind-of-business activity: highway and street construction; electrical contracting; carpentry contracting; and concrete contracting. Specialization in kind-of-businessactivity displays data for establishments with payroll that fall within each percent range of specialization.

### VALUE OF CONSTRUCTION WORK: MAINTENANCE AND REPAIR (\$1,000)

Includes incidental construction work that keeps a property in ordinary working condition. Excluded are trash and snow removal, lawn maintenance and landscaping, cleaning and janitorial services.

### VALUE OF CONSTRUCTION WORK: NEW CONSTRUCTION (\$1,000)

Includes the complete, original building of structures and essential service facilities and the initial installation of integral equipment such as elevators and plumbing, heating, and air-conditioning supplies and equipment.

## VALUE OF CONSTRUCTION WORK ON FEDERALLY OWNED PROJECTS (\$1,000)

The value of construction work for projects owned by the Federal government.

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### VALUE OF CONSTRUCTION WORK ON GOVERNMENT OWNED PROJECTS (\$1,000)

The value of construction work for the sum total of all projects owned by Federal, state, and local governments.

### VALUE OF CONSTRUCTION WORK ON PRIVATELY OWNED PROJECTS (\$1,000)

The value of construction work for construction projects other than government owned projects.

## VALUE OF CONSTRUCTION WORK ON STATE AND LOCALLY OWNED PROJECTS (\$1,000)

The value of construction work for the sum total of all projects owned by state and local governments.

## VALUE OF CONSTRUCTION WORK SUBCONTRACTED IN FROM OTHERS (\$1,000)

Includes the value of construction work done by reporting establishments as subcontractors to other contractors or builders. Establishments were asked to report the

approximate percent of total value of construction work accounted for by such work, and the percentages reported were applied to the reported value of construction work to develop a value for this item.

# VALUE OF CONSTRUCTION WORK FOR ESTABLISHMENTS NOT REPORTING INVENTORIES (\$1,000)

The value of construction work for establishments that did not report a dollar amount for inventories of materials and supplies, and the value of construction work for establishments that did not complete a census form.

### **VOLUNTARY EXPENDITURES (\$1,000)**

Includes expenditures made by the employer for life insurance premiums, pension plans, insurance premiums on hospital and medical plans, welfare plans, and union negotiated benefits.

CONSTRUCTION APPENDIX A A-9

# Appendix B. NAICS Codes, Titles, and Descriptions

#### 23 CONSTRUCTION

The Construction sector comprises establishments primarily engaged in the construction of buildings and other structures, heavy construction (except buildings), additions, alterations, reconstruction, installation, and maintenance and repairs. Establishments engaged in demolition or wrecking of buildings and other structures, clearing of building sites, and sale of materials from demolished structures are also included. This sector also includes those establishments engaged in blasting, test drilling, landfill, leveling, earthmoving, excavating, land drainage, and other land preparation. The industries within this sector have been defined on the basis of their unique production processes. As with all industries, the production processes are distinguished by their use of specialized human resources and specialized physical capital. Construction activities are generally administered or managed at a relatively fixed place of business, but the actual construction work is performed at one or more different project sites.

This sector is divided into three subsectors of construction activities: (1) building construction and land subdivision and land development; (2) heavy construction (except buildings), such as highways, power plants, and pipelines; and (3) construction activity by special trade contractors.

Establishments classified in Subsector 233, Building, Developing, and General Contracting and Subsector 234, Heavy Construction, usually assume responsibility for an entire construction project, and may subcontract some or all of the actual construction work. Operative builders who build on their own account for sale, and land subdividers and land developers, who engage in subdividing real property into lots for sale, are included in Subsector 233, Building, Developing, and General Contracting. (Special trade contractors are included in Subsector 234, Heavy Construction, if they are engaged in activities primarily relating to heavy construction, such as grading for highways.) Establishments included in these subsectors operate as general contractors, design-builders, engineerconstructors, joint-venture contractors, and turnkey construction contractors. Establishments identified as construction management firms are also included.

Establishments classified in Subsector 235, Special Trade Contractors, are primarily engaged in specialized construction activities, such as plumbing, painting, and electrical work, and work for builders and general contractors under subcontract or directly for project owners. Establishments engaged in demolition or wrecking of

buildings and other structures, dismantling of machinery, excavating, shoring and underpinning, anchored earth retention activities, foundation drilling, and grading for buildings are also included in this subsector.

"Force account" construction is construction work performed by an establishment primarily engaged in some business other than construction, for its own account and use, and by employees of the establishment. This activity is not included in this industry sector unless the construction work performed is the primary activity of a separate establishment of the enterprise.

The installation of prefabricated building equipment and materials, such as elevators and revolving doors, is classified in the Construction sector. Installation work incidental to sales by employees of a manufacturing or retail establishment is classified as an activity of those establishments.

### 233 Building, Developing, and General Contracting

Industries in the Building, Developing, and General Contracting subsector comprises establishments primarily responsible for the entire construction (i.e., new work, additions, alterations, and repair) of building projects. Builders, developers, and general contractors, as well as land subdividers and land developers are included in this subsector. Establishments identified as construction management firms for building projects are also included. The construction work may be for others and performed by custom builders, general contractors, design builders, engineer-constructors, joint-venture contractors, and turn-key contractors, or may be on their own account for sale and performed by speculative or operative builders.

### 2331 Land Subdivision and Land Development

This NAICS Industry Group includes establishments classified in NAICS Industry 23311, Land Subdivision and Land Development.

### 23311 Land Subdivision and Land Development

This industry comprises establishments primarily engaged in subdividing real property into lots and/or developing building lots for sale.

### 233110 Land Subdivision and Land Development

This U.S. industry comprises establishments primarily engaged in subdividing real property into lots and/or developing building lots for sale.

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The data published with NAICS code 233110 include the following SIC industries:

6552 Land subdividers and developers, except cemeteries

### 2332 Residential Building Construction

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 23321, Single-Family Housing Construction; and 23322, Multifamily Housing Construction.

### 23321 Single-Family Housing Construction

This industry comprises establishments primarily responsible for the entire construction (i.e., new work, additions, alterations, and repairs) of single family residential housing units (e.g., single family detached houses, town houses, or row houses where each housing unit is separated by a ground-to-roof wall and where no housing units are constructed above or below). This industry includes establishments responsible for additions and alterations to mobile homes and on-site assembly of modular and prefabricated houses. Establishments identified as single family construction management firms are also included in this industry. Establishments in this industry may perform work for others or on their own account for sale as speculative or operative builders. Kinds of establishments include single family housing custom builders, general contractors, design builders, engineerconstructors, joint-venture contractors, and turnkey contractors.

### 233210 Single-Family Housing Construction

This U.S. industry comprises establishments primarily responsible for the entire construction (i.e., new work, additions, alterations, and repairs) of single family residential housing units (e.g., single family detached houses, town houses, or row houses where each housing unit is separated by a ground-to-roof wall and where no housing units are constructed above or below). This industry includes establishments responsible for additions and alterations to mobile homes and on-site assembly of modular and prefabricated houses. Establishments identified as single family construction management firms are also included in this industry. Establishments in this industry may perform work for others or on their own account for sale as speculative or operative builders. Kinds of establishments include single family housing custom builders, general contractors, design builders, engineerconstructors, joint-venture contractors, and turnkey contractors.

The data published with NAICS code 233210 include the following SIC industries:

- 1521 General contractors—single-family houses
- 1531 Operative builders (pt)
- 8741 Management services (pt)

#### 23322 Multifamily Housing Construction

This industry comprises establishments primarily responsible for the entire construction (i.e., new work, additions, alterations, and repairs) of multifamily residential housing units (e.g., highrise, garden, and town house apartments where each unit is not separated by a ground-to-roof wall). The units may be constructed for sale as condominiums or cooperatives, or for rental as apartments. Establishments identified as multifamily construction management firms are also included in this industry. Establishments in this industry may perform work for others or on their own account for sale as speculative or operative builders. Kinds of establishments include multifamily housing general contractors, design builders, engineer-constructors, joint-venture contractors, and turnkey contractors.

### 233220 Multifamily Housing Construction

This U.S. industry comprises establishments primarily responsible for the entire construction (i.e., new work, additions, alterations, and repairs) of multifamily residential housing units (e.g., highrise, garden, and town house apartments where each unit is not separated by a ground-to-roof wall). The units may be constructed for sale as condominiums or cooperatives, or for rental as apartments. Establishments identified as multifamily construction management firms are also included in this industry. Establishments in this industry may perform work for others or on their own account for sale as speculative or operative builders. Kinds of establishments include multifamily housing general contractors, design builders, engineer-constructors, joint-venture contractors, and turnkey contractors.

The data published with NAICS code 233220 include the following SIC industries:

- 1522 General contractors—residential buildings, other than single-family (pt)
- 1531 Operative builders (pt)
- 8741 Management services (pt)

### 2333 Nonresidential Building Construction

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 23331, Manufacturing and Industrial Building Construction; and 23332, Commercial and Institutional Building Construction.

### 23331 Manufacturing and Industrial Building Construction

This industry comprises establishments primarily responsible for the entire construction (i.e., new work, additions, alterations, and repairs) of manufacturing and industrial buildings (e.g., plants, mills, factories). Establishments identified as manufacturing and industrial building construction management firms are also included in

this industry. Kinds of establishments include manufacturing and industrial building general contractors, design builders, engineer-constructors, joint-venture contractors, and turnkey contractors.

### 233310 Manufacturing and Industrial Building Construction

This U.S. industry comprises establishments primarily responsible for the entire construction (i.e., new work, additions, alterations, and repairs) of manufacturing and industrial buildings (e.g., plants, mills, factories). Establishments identified as manufacturing and industrial building construction management firms are also included in this industry. Kinds of establishments include manufacturing and industrial building general contractors, design builders, engineer-constructors, joint-venture contractors, and turnkey contractors.

The data published with NAICS code 233310 include the following SIC industries:

- 1531 Operative builders (pt)
- 1541 General contractors—industrial buildings and warehouses (pt)
- 8741 Management services (pt)

### 23332 Commercial and Institutional Building Construction

This industry comprises establishments primarily responsible for the entire construction (i.e., new work, additions, alterations, and repairs) of commercial and institutional buildings (e.g., stores, schools, hospitals office buildings, public warehouses). Establishments identified as commercial and institutional building construction management firms are also included in this industry. Kinds of establishments include commercial and institutional building general contractors, design builders, engineer-constructors, joint-venture contractors, and turnkey contractors.

### 233320 Commercial and Institutional Building Construction

This U.S. industry comprises establishments primarily responsible for the entire construction (i.e., new work, additions, alterations, and repairs) of commercial and institutional buildings (e.g., stores, schools, hospitals office buildings, public warehouses). Establishments identified as commercial and institutional building construction management firms are also included in this industry. Kinds of establishments include commercial and institutional building general contractors, design builders, engineer-constructors, joint-venture contractors, and turnkey contractors.

The data published with NAICS code 233320 include the following SIC industries:

- 1522 General contractors—residential buildings, other than single-family (pt)
- 1531 Operative builders (pt)
- 1541 General contractors—industrial buildings and warehouses (pt)
- 1542 General contractors—nonresidential buildings, except industrial buildings and warehouses
- 8741 Management services (pt)

### 234 Heavy Construction

Industries in the Heavy Construction subsector group establishments that engage in the construction of heavy engineering and industrial projects (except buildings), for example, highways, power plants, and pipelines. The construction work performed may include new work, reconstruction, or repairs. Establishments identified as heavy construction management firms are also included. Establishments in this subsector usually assume responsibility for entire nonbuilding projects but may subcontract some or all of the actual construction work. Special trade contractors are included in this group if they are engaged in activities primarily related to heavy construction, for example, grading for highways. Kinds of establishments include heavy construction general contractors, design builders, engineer-constructors, and joint-venture contractors.

### 2341 Highway, Street, Bridge, and Tunnel Construction

This NAICS Industry Group includes establishments classified in the following NAICS industries: 23411, Highway and Street Construction; and 23412, Bridge and Tunnel Construction.

#### 23411 Highway and Street Construction

This industry comprises: (1) establishments primarily responsible for the entire construction (i.e., new work, reconstruction, or repairs) of highways (except elevated), streets, roads, or airport runways; (2) establishments identified as highway and street construction management firms; and (3) establishments identified as special trade contractors engaged in performing subcontract work primarily related to highway and street construction (e.g., grading for highways, installing guardrails, public sidewalk construction). Establishments in this industry may subcontract some or all of the actual construction work. Kinds of establishments include highway and street general contractors, design builders, engineer-constructors, and joint-venture contractors.

### 234110 Highway and Street Construction

This U.S. industry comprises: (1) establishments primarily responsible for the entire construction (i.e., new work, reconstruction, or repairs) of highways (except elevated),

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streets, roads, or airport runways; (2) establishments identified as highway and street construction management firms; and (3) establishments identified as special trade contractors engaged in performing subcontract work primarily related to highway and street construction (e.g., grading for highways, installing guardrails, public sidewalk construction). Establishments in this industry may subcontract some or all of the actual construction work. Kinds of establishments include highway and street general contractors, design builders, engineer-constructors, and joint-venture contractors.

The data published with NAICS code 234110 include the following SIC industries:

- 1611 Highway and street construction contractors, except elevated highways
- 8741 Management services (pt)

### 23412 Bridge and Tunnel Construction

This industry comprises: (1) establishments primarily responsible for the entire construction (i.e., new work, reconstruction, or repairs) of bridges, viaducts, elevated highways, and tunnels; (2) establishments identified as bridge and tunnel construction management firms; and (3) establishments identified as special trade contractors primarily engaged in performing subcontract work related to bridge and tunnel construction. Establishments in this industry may subcontract some or all of the actual construction work. Kinds of establishments include bridge and tunnel general contractors, design builders, engineer-constructors, and joint-venture contractors.

### 234120 Bridge and Tunnel Construction

This U.S. industry comprises: (1) establishments primarily responsible for the entire construction (i.e., new work, reconstruction, or repairs) of bridges, viaducts, elevated highways, and tunnels; (2) establishments identified as bridge and tunnel construction management firms; and (3) establishments identified as special trade contractors primarily engaged in performing subcontract work related to bridge and tunnel construction. Establishments in this industry may subcontract some or all of the actual construction work. Kinds of establishments include bridge and tunnel general contractors, design builders, engineer-constructors, and joint-venture contractors.

The data published with NAICS code 234120 include the following SIC industries:

1622 Bridge, tunnel, and elevated highway construction contractors

8741 Management services (pt)

### 2349 Other Heavy Construction

This industry group comprises establishments primarily engaged in heavy nonbuilding construction (except highway, street, bridge, and tunnel construction).

### 23491 Water, Sewer, and Pipeline Construction

on This industry comprises: (1) establishments primarily responsible for the entire construction (i.e., new work, reconstruction, rehabilitation, or repairs) of water mains, sewers, drains, gas mains, natural gas pumping stations, and gas and oil pipelines; (2) establishments identified as water, sewer, and pipeline construction management firms; and (3) establishments identified as special trade contractors engaged in activities primarily related to water, sewer, and pipeline construction. Establishments in this industry may subcontract some or all of the actual construction work. Kinds of establishments include water, sewer, and pipeline general contractors, design builders, engineer-constructors, and joint-venture contractors.

### 234910 Water, Sewer, and Pipeline Construction

This U.S. industry comprises: (1) establishments primarily responsible for the entire construction (i.e., new work, reconstruction, rehabilitation, or repairs) of water mains, sewers, drains, gas mains, natural gas pumping stations, and gas and oil pipelines; (2) establishments identified as water, sewer, and pipeline construction management firms; and (3) establishments identified as special trade contractors engaged in activities primarily related to water, sewer, and pipeline construction. Establishments in this industry may subcontract some or all of the actual construction work. Kinds of establishments include water, sewer, and pipeline general contractors, design builders, engineer-constructors, and joint-venture contractors.

The data published with NAICS code 234910 include the following SIC industries:

1623 Water, sewer, pipeline, and communications and power line construction (pt)

8741 Management services (pt)

### 23492 Power and Communication Transmission Line Construction

This industry comprises: (1) establishments primarily responsible for the entire construction (i.e., new work, reconstruction, or repairs) of electric power and communication transmission lines and towers, radio and television transmitting/receiving towers, cable laying, and cable television lines; (2) establishments identified as power and communication transmission line construction management firms; and (3) establishments identified as special trade contractors engaged in activities primarily related to power and communication transmission line construction. Establishments in this industry may subcontract some or all of the actual construction work. Kinds of establishments include power and communication transmission line general contractors, design builders, engineer-constructors, and joint-venture contractors.

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### 234920 Power and Communication Transmission Line Construction

This U.S. industry comprises: (1) establishments primarily responsible for the entire construction (i.e., new work, reconstruction, or repairs) of electric power and communication transmission lines and towers, radio and television transmitting/receiving towers, cable laying, and cable television lines; (2) establishments identified as power and communication transmission line construction management firms; and (3) establishments identified as special trade contractors engaged in activities primarily related to power and communication transmission line construction. Establishments in this industry may subcontract some or all of the actual construction work. Kinds of establishments include power and communication transmission line general contractors, design builders, engineer-constructors, and joint-venture contractors.

The data published with NAICS code 234920 include the following SIC industries:

1623 Water, sewer, pipeline, and communications and power line construction (pt)

8741 Management services (pt)

### 23493 Industrial Nonbuilding Structure Construction

This industry comprises: (1) establishments primarily responsible for the entire construction (i.e., new work, reconstruction, or repairs) of heavy industrial nonbuilding structures, such as chemical complexes or facilities, cement plants, petroleum refineries, industrial incinerators, ovens, kilns, power plants (except hydroelectric plants), and nuclear reactor containment structures; (2) establishments identified as industrial nonbuilding construction management firms; and (3) establishments identified as special trade contractors engaged in activities primarily related to industrial nonbuilding construction. Establishments in this industry may subcontract some or all of the actual construction work. Kinds of establishments include industrial nonbuilding general contractors, design builders, engineer-constructors, and joint-venture contractors.

## 234930 Industrial Nonbuilding Structure Construction

This U.S. industry comprises: (1) establishments primarily responsible for the entire construction (i.e., new work, reconstruction, or repairs) of heavy industrial nonbuilding structures, such as chemical complexes or facilities, cement plants, petroleum refineries, industrial incinerators, ovens, kilns, power plants (except hydroelectric plants), and nuclear reactor containment structures; (2) establishments identified as industrial nonbuilding construction management firms; and (3) establishments identified as special trade contractors engaged in activities primarily related to industrial nonbuilding construction.

Establishments in this industry may subcontract some or all of the actual construction work. Kinds of establishments include industrial nonbuilding general contractors, design builders, engineer-constructors, and joint-venture contractors.

The data published with NAICS code 234930 include the following SIC industries:

1629 Heavy construction, n.e.c. (pt) 8741 Management services (pt)

### 23499 All Other Heavy Construction

This industry comprises: (1) establishments primarily responsible for the entire construction (i.e., new work, reconstruction, or repairs) of heavy nonbuilding construction projects (except highway, street, bridge, tunnel, water lines, sewer lines, pipelines, power and communication transmission lines, and industrial nonbuilding structures); (2) establishments identified as all other heavy construction management firms; (3) establishments primarily engaged in construction equipment rental with an operator; and (4) establishments identified as special trade contractors engaged in activities related primarily to all other heavy construction. Typical projects constructed by establishments in this industry include athletic fields, dams, dikes, docks, drainage projects, golf courses, harbors, parks, reservoirs, canals, sewage treatment plants, water treatment plants, hydroelectric plants, subways, and other mass transit projects. Establishments in this industry may subcontract some or all of the actual construction work. Kinds of establishments include heavy construction general contractors, design builders, engineer-constructors, and joint-venture contractors.

### 234990 All Other Heavy Construction

This U.S. industry comprises: (1) establishments primarily responsible for the entire construction (i.e., new work, reconstruction, or repairs) of heavy nonbuilding construction projects (except highway, street, bridge, tunnel, water lines, sewer lines, pipelines, power and communication transmission lines, and industrial nonbuilding structures); (2) establishments identified as all other heavy construction management firms; (3) establishments primarily engaged in construction equipment rental with an operator; and (4) establishments identified as special trade contractors engaged in activities related primarily to all other heavy construction. Typical projects constructed by establishments in this industry include athletic fields, dams, dikes, docks, drainage projects, golf courses, harbors, parks, reservoirs, canals, sewage treatment plants, water treatment plants, hydroelectric plants, subways, and other mass transit projects. Establishments in this industry may subcontract some or all of the actual construction work. Kinds of establishments include heavy construction general contractors, design builders, engineer-constructors, and joint-venture contractors.

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The data published with NAICS code 234990 include the following SIC industries:

1629 Heavy construction, n.e.c. (pt)

7353 Heavy construction equipment, rental and leasing (pt)

8741 Management services (pt)

### 235 Special Trade Contractors

Industries in the Special Trade Contractors subsector engage in specialized construction activities, such as plumbing, painting, and electrical work. Those establishments that engage in activities primarily related to heavy construction, such as grading for highways, are classified in Subsector 234, Heavy Construction. The activities of this subsector may be subcontracted from builders or general contractors or it may be performed directly for project owners. The construction work performed may include new work, additions, alterations, or maintenance and repairs. Special trade contractors usually perform most of their work at the job site, although they may have shops where they perform prefabrication and other work.

### 2351 Plumbing, Heating, and Air-Conditioning Contractors

This NAICS Industry Group includes establishments classified in NAICS Industry 23511, Plumbing, Heating, and Air-Conditioning Contractors.

### 23511 Plumbing, Heating, and Air-Conditioning Contractors

This industry comprises establishments primarily engaged in one or more of the following: (1) installing plumbing, heating, and air-conditioning equipment; (2) servicing plumbing, heating, and air-conditioning equipment; and (3) the combined activity of selling and installing plumbing, heating, and air-conditioning equipment. The plumbing, heating, and air-conditioning work performed includes new work, additions, alterations, and maintenance and repairs. The activities performed by these establishments range from duct fabrication and installation at the site to installation of refrigeration equipment, installation of sprinkler systems, and installation of environmental controls.

### 235110 Plumbing, Heating, and Air-Conditioning Contractors

This U.S. industry comprises establishments primarily engaged in one or more of the following: (1) installing plumbing, heating, and air-conditioning equipment; (2) servicing plumbing, heating, and air-conditioning equipment; and (3) the combined activity of selling and installing plumbing, heating, and air-conditioning equipment. The plumbing, heating, and air-conditioning work performed includes new work, additions, alterations, and

maintenance and repairs. The activities performed by these establishments range from duct fabrication and installation at the site to installation of refrigeration equipment, installation of sprinkler systems, and installation of environmental controls.

The data published with NAICS code 235110 include the following SIC industry:

1711 Plumbing, heating, and air-conditioning special trade contractors

This definition comes from the 1997 NAICS manual. However, for this industry, the 1997 Economic Census--Construction did not fully implement the conversion to NAICS. Data for NAICS industry 235110 do not include establishments whose primary activity is boiler cleaning. The NAICS definitions will be fully implemented with the 2002 Economic Census.

### 2352 Painting and Wall Covering Contractors

This NAICS Industry Group includes establishments classified in NAICS Industry 23521, Painting and Wall Covering Contractors.

### 23521 Painting and Wall Covering Contractors

This industry comprises establishments primarily engaged in interior or exterior painting and interior wall covering. The painting and wall covering work performed includes new work, additions, alterations, and maintenance and repairs. Activities performed by these establishments range from bridge, ship, and traffic lane painting to paint and wall covering removal.

### 235210 Painting and Wall Covering Contractors

This U.S. industry comprises establishments primarily engaged in interior or exterior painting and interior wall covering. The painting and wall covering work performed includes new work, additions, alterations, and maintenance and repairs. Activities performed by these establishments range from bridge, ship, and traffic lane painting to paint and wall covering removal.

The data published with NAICS code 235210 include the following SIC industries:

1721 Painting and paper hanging special trade contractors

1799 Special trade contractors, n.e.c. (pt)

#### 2353 Electrical Contractors

This NAICS Industry Group includes establishments classified in NAICS Industry 23531, Electrical Contractors.

#### 23531 Electrical Contractors

This industry comprises establishments primarily engaged in one or more of the following: (1) performing electrical work at the site (e.g., installing wiring); (2) servicing electrical equipment at the site; and (3) the combined activity of selling and installing electrical equipment. The electrical work performed includes new work, additions, alterations, and maintenance and repairs.

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#### 235310 Electrical Contractors

This U.S. industry comprises establishments primarily engaged in one or more of the following: (1) performing electrical work at the site (e.g., installing wiring); (2) servicing electrical equipment at the site; and (3) the combined activity of selling and installing electrical equipment. The electrical work performed includes new work, additions, alterations, and maintenance and repairs.

The data published with NAICS code 235310 include the following SIC industry:

1731 Electrical work special trade contractors

### 2354 Masonry, Drywall, Insulation, and Tile Contractors

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 23541, Masonry and Stone Contractors; 23542, Drywall, Plastering, Acoustical, and Insulation Contractors; and 23543, Tile, Marble, Terrazzo, and Mosaic Contractors.

### 23541 Masonry and Stone Contractors

This industry comprises establishments primarily engaged in masonry work, stone setting, and other stone work. The masonry work, stone setting, and other stone work performed includes new work, additions, alterations, and maintenance and repairs. Activities performed by establishments in this industry range from the construction of foundations made of block, stone, or brick to glass block laying; exterior marble, granite and slate work; and tuck pointing.

#### 235410 Masonry and Stone Contractors

This U.S. industry comprises establishments primarily engaged in masonry work, stone setting, and other stone work. The masonry work, stone setting, and other stone work performed includes new work, additions, alterations, and maintenance and repairs. Activities performed by establishments in this industry range from the construction of foundations made of block, stone, or brick to glass block laying; exterior marble, granite and slate work; and tuck pointing.

The data published with NAICS code 235410 include the following SIC industry:

1741 Masonry, stone setting, and other stone work special trade contractors

### 23542 Drywall, Plastering, Acoustical, and Insulation Contractors

This industry comprises establishments primarily engaged in drywall, plaster work, acoustical, and building insulation work. The drywall, plaster work, acoustical, and insulation work performed includes new work, additions,

alterations, and maintenance and repairs. Plaster work includes applying plain or ornamental plaster, including installation of lathing to receive plaster.

### 235420 Drywall, Plastering, Acoustical, and Insulation Contractors

This U.S. industry comprises establishments primarily engaged in drywall, plaster work, acoustical, and building insulation work. The drywall, plaster work, acoustical, and insulation work performed includes new work, additions, alterations, and maintenance and repairs. Plaster work includes applying plain or ornamental plaster, including installation of lathing to receive plaster.

The data published with NAICS code 235420 include the following SIC industries:

- 1742 Plastering, drywall, acoustical, and insulation work special trade contractors
- 1743 Terrazzo, tile, marble, and mosaic work special trade contractors (pt)
- 1771 Concrete work special trade contractors (pt)

### 23543 Tile, Marble, Terrazzo, and Mosaic Contractors

This industry comprises establishments primarily engaged in (1) setting and installing ceramic tile, marble (interior only), terrazzo, and mosaic and/or (2) mixing marble particles and cement to make terrazzo at the job site. The tile, marble, terrazzo, and mosaic work performed includes new work, additions, alterations, and maintenance and repairs.

### 235430 Tile, Marble, Terrazzo, and Mosaic Contractors

This U.S. industry comprises establishments primarily engaged in (1) setting and installing ceramic tile, marble (interior only), terrazzo, and mosaic and/or (2) mixing marble particles and cement to make terrazzo at the job site. The tile, marble, terrazzo, and mosaic work performed includes new work, additions, alterations, and maintenance and repairs.

The data published with NAICS code 235430 include the following SIC industry:

1743 Terrazzo, tile, marble, and mosaic work special trade contractors (pt)

### 2355 Carpentry and Floor Contractors

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 23551, Carpentry Contractors; and 23552, Floor Laying and Other Floor Contractors.

### 23551 Carpentry Contractors

This industry comprises establishments primarily engaged in framing, carpentry, and finishing work. The carpentry work performed includes new work, additions,

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alterations, and maintenance and repairs. Activities performed by establishments in this industry range from the installation of doors and windows to paneling, steel framing work, and ship joinery.

### 235510 Carpentry Contractors

This U.S. industry comprises establishments primarily engaged in framing, carpentry, and finishing work. The carpentry work performed includes new work, additions, alterations, and maintenance and repairs. Activities performed by establishments in this industry range from the installation of doors and windows to paneling, steel framing work, and ship joinery.

The data published with NAICS code 235510 include the following SIC industry:

1751 Carpentry work special trade contractors

### 23552 Floor Laying and Other Floor Contractors

This industry comprises establishments primarily engaged in the installation of resilient floor tile, carpeting, linoleum, and wood or resilient flooring. The floor laying and other floor work performed includes new work, additions, alterations, and maintenance and repairs.

### 235520 Floor Laying and Other Floor Contractors

This U.S. industry comprises establishments primarily engaged in the installation of resilient floor tile, carpeting, linoleum, and wood or resilient flooring. The floor laying and other floor work performed includes new work, additions, alterations, and maintenance and repairs.

The data published with NAICS code 235520 include the following SIC industry:

1752 Floor laying and other floor work special trade contractors, n.e.c.

### 2356 Roofing, Siding, and Sheet Metal Contractors

This NAICS Industry Group includes establishments classified in NAICS Industry 23561, Roofing, Siding, and Sheet Metal Contractors.

### 23561 Roofing, Siding, and Sheet Metal Contractors

This industry comprises establishments primarily engaged in the installation of roofing, siding, sheet metal work, and roof drainage-related work, such as downspouts and gutters. Activities performed by these establishments also include treating roofs (i.e., by spraying, painting, or coating), copper smithing, tin smithing, installing skylights, installing metal ceilings, flashing, duct work, and capping. The roofing, siding, and sheet metal work performed includes new work, additions, alterations, and maintenance and repairs.

### 235610 Roofing, Siding, and Sheet Metal Contractors

This U.S. industry comprises establishments primarily engaged in the installation of roofing, siding, sheet metal work, and roof drainage-related work, such as downspouts and gutters. Activities performed by these establishments also include treating roofs (i.e., by spraying, painting, or coating), copper smithing, tin smithing, installing skylights, installing metal ceilings, flashing, duct work, and capping. The roofing, siding, and sheet metal work performed includes new work, additions, alterations, and maintenance and repairs.

The data published with NAICS code 235610 include the following SIC industry:

1761 Roofing, siding, and sheet metal work special trade contractors

#### 2357 Concrete Contractors

This NAICS Industry Group includes establishments classified in NAICS Industry 23571, Concrete Contractors.

#### **23571 Concrete Contractors**

This industry comprises establishments primarily engaged in the use of concrete and asphalt to produce parking areas, building foundations, structures, and retaining walls, and in the use of all materials to produce patios, private driveways, and private walks. Activities performed by these establishments include grout and shotcrete work. The concrete work performed includes new work, additions, alterations, and maintenance and repairs.

### 235710 Concrete Contractors

This U.S. industry comprises establishments primarily engaged in the use of concrete and asphalt to produce parking areas, building foundations, structures, and retaining walls, and in the use of all materials to produce patios, private driveways, and private walks. Activities performed by these establishments include grout and shotcrete work. The concrete work performed includes new work, additions, alterations, and maintenance and repairs.

The data published with NAICS code 235710 include the following SIC industry:

1771 Concrete work special trade contractors (pt)

### 2358 Water Well Drilling Contractors

This NAICS Industry Group includes establishments classified in NAICS Industry 23581, Water Well Drilling Contractors.

#### 23581 Water Well Drilling Contractors

This industry comprises establishments primarily engaged in drilling, tapping, and capping of water wells, and geothermal drilling. The water well drilling work performed includes new work, servicing, and maintenance and repairs.

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#### 235810 Water Well Drilling Contractors

This U.S. industry comprises establishments primarily engaged in drilling, tapping, and capping of water wells, and geothermal drilling. The water well drilling work performed includes new work, servicing, and maintenance and repairs.

The data published with NAICS code 235810 include the following SIC industry:

1781 Water well drilling special trade contractors

#### 2359 Other Special Trade Contractors

This industry group comprises establishments primarily engaged in specialized construction activities (except plumbing, painting, electrical, masonry, drywall, insulation, tile, carpentry, flooring work, roofing, siding, sheet metal, concrete, and water well drilling).

#### 23591 Structural Steel Erection Contractors

This industry comprises establishments primarily engaged in one or more of the following: (1) erecting metal, structural steel, and similar products of prestressed or precast concrete to produce structural elements, building exteriors, and elevator fronts; (2) setting rods, bars, rebar, mesh, and cages, to reinforce poured-in-place concrete; and (3) erecting cooling towers and metal storage tanks. The structural steel erection work performed includes new work, additions, alterations, reconstruction, and maintenance and repairs.

#### 235910 Structural Steel Erection Contractors

This U.S. industry comprises establishments primarily engaged in one or more of the following: (1) erecting metal, structural steel, and similar products of prestressed or precast concrete to produce structural elements, building exteriors, and elevator fronts; (2) setting rods, bars, rebar, mesh, and cages, to reinforce poured-in-place concrete; and (3) erecting cooling towers and metal storage tanks. The structural steel erection work performed includes new work, additions, alterations, reconstruction, and maintenance and repairs.

The data published with NAICS code 235910 include the following SIC industry:

1791 Structural steel erection special trade contractors

### 23592 Glass and Glazing Contractors

This industry comprises establishments primarily engaged in installing glass (i.e., glazing work) and/or tinting glass. The glass work performed includes new work, additions, alterations, and maintenance and repairs. 235920 Glass and Glazing Contractors This U.S. industry comprises establishments primarily engaged in installing

glass (i.e., glazing work) and/or tinting glass. The glass work performed includes new work, additions, alterations, and maintenance and repairs.

The data published with NAICS code 235920 include the following SIC industries:

1793 Glass and glazing work special trade contractors

1799 Special trade contractors, n.e.c. (pt)

#### 23593 Excavation Contractors

This industry comprises establishments primarily engaged in preparing land for building construction. Activities performed by these establishments are drilling shafts, foundation digging, foundation drilling, and grading. The excavation work performed includes new work, additions, alterations, and repairs.

#### **235930 Excavation Contractors**

This U.S. industry comprises establishments primarily engaged in preparing land for building construction. Activities performed by these establishments are drilling shafts, foundation digging, foundation drilling, and grading. The excavation work performed includes new work, additions, alterations, and repairs.

The data published with NAICS code 235930 include the following SIC industry:

1794 Excavation work special trade contractors

### 23594 Wrecking and Demolition Contractors

This industry comprises establishments primarily engaged in the wrecking and demolition of buildings and other structures, including underground tank removal and the dismantling of steel oil tanks, except those for hazardous materials. The establishments engaged in wrecking and demolition work may or may not sell materials derived from demolishing operations.

#### 235940 Wrecking and Demolition Contractors

This U.S. industry comprises establishments primarily engaged in the wrecking and demolition of buildings and other structures, including underground tank removal and the dismantling of steel oil tanks, except those for hazardous materials. The establishments engaged in wrecking and demolition work may or may not sell materials derived from demolishing operations.

The data published with NAICS code 235940 include the following SIC industry:

1795 Wrecking and demolition work special trade contractors

### 23595 Building Equipment and Other Machinery Installation Contractors

This industry comprises establishments primarily engaged in one or more of the following: (1) the installation or dismantling of building equipment, machinery or

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other industrial equipment (except plumbing, heating, air conditioning or electrical equipment); (2) machine rigging; and (3) millwriting. Types of equipment installed include automated and revolving doors, conveyor systems, dumbwaiters, dust collecting equipment, elevators, small incinerators, pneumatic tubes systems, and built-in vacuum cleaning systems. The building equipment and other machinery installation work performed includes new work, additions, alterations, and maintenance and repairs.

### 235950 Building Equipment and Other Machinery Installation Contractors

This U.S. industry comprises establishments primarily engaged in one or more of the following: (1) the installation or dismantling of building equipment, machinery or other industrial equipment (except plumbing, heating, air conditioning or electrical equipment); (2) machine rigging; and (3) millwriting. Types of equipment installed include automated and revolving doors, conveyor systems, dumbwaiters, dust collecting equipment, elevators, small incinerators, pneumatic tubes systems, and built-in vacuum cleaning systems. The building equipment and other machinery installation work performed includes new work, additions, alterations, and maintenance and repairs.

The data published with NAICS code 235950 include the following SIC industry:

1796 Installation or erection of building equipment, special trade contractors, n.e.c.

### 23599 All Other Special Trade Contractors

This industry comprises establishments primarily engaged in specialized construction work, (except plumbing, painting, electrical, masonry, drywall, insulation, tile, carpentry, flooring, roofing, siding, sheet metal work, concrete work, glass and glazing, structural steel erection, excavation, wrecking and demolition, and building equipment installation work). Activities undertaken by these

establishments include constructing swimming pools and fences, house moving, waterproofing, dewatering, dampproofing, fireproofing, and sandblasting; installing antennas, artificial turf, awnings, countertops, fire escapes, forms for poured concrete, gasoline pumps, lightning conductors, ornamental metal, shoring systems, and signs (on buildings); and specialized activities, such as bathtub refinishing, coating and glazing of concrete surfaces, gas leakage detection, insulation of pipes and boilers, mobile home site setup and tie-down, posthole digging, radon remediation, scaffolding work, and on-site welding. The other special trade work performed includes new work, additions, alterations, and maintenance and repairs.

### 235990 All Other Special Trade Contractors

This U.S. industry comprises establishments primarily engaged in specialized construction work, (except plumbing, painting, electrical, masonry, drywall, insulation, tile, carpentry, flooring, roofing, siding, sheet metal work, concrete work, glass and glazing, structural steel erection, excavation, wrecking and demolition, and building equipment installation work). Activities undertaken by these establishments include constructing swimming pools and fences, house moving, waterproofing, dewatering, dampproofing, fireproofing, and sandblasting; installing antennas, artificial turf, awnings, countertops, fire escapes, forms for poured concrete, gasoline pumps, lightning conductors, ornamental metal, shoring systems, and signs (on buildings); and specialized activities, such as bathtub refinishing, coating and glazing of concrete surfaces, gas leakage detection, insulation of pipes and boilers, mobile home site setup and tie-down, posthole digging, radon remediation, scaffolding work, and on-site welding. The other special trade work performed includes new work, additions, alterations, and maintenance and repairs.

The data published with NAICS code 235990 include the following SIC industry:

1799 Special trade contractors, n.e.c. (pt)

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# Appendix C. Coverage and Methodology

#### THE SAMPLE FRAME

The universe for the construction sector includes approximately 650,000 establishments. This includes only those construction establishments with at least one paid employee in 1997. Census reports were mailed to a sample of approximately 130,000 establishments.

The sample frame consisted of the entire construction universe; there were no subpopulations that were explicitly removed from the sample frame. The sample frame was compiled from a list of all construction companies in the active records of the Internal Revenue Service (IRS) and the Social Security Administration (SSA) which are subject to the payment of Federal Insurance Contributions Act taxes. Under special arrangements to safeguard their confidentiality, the U.S. Census Bureau obtains information on the location and classification of the companies, as well as their payroll and receipts data from these sources. Unfortunately, these sources do not provide establishment level information for companies with multiple locations. For multilocation companies, the establishment level information is directly obtained from the U.S. Census Bureau's Company Organization Survey.

While the IRS-SSA list usually provided sufficient classification information to assign a company to the proper economic sector, there were cases for which the information was incomplete or missing. A classification form was mailed to companies with insufficient information to be assigned to an industry. This form requested information on the nature of the company's activities. Companies determined to be in scope of the construction sector subsequent to the census mailout were treated as a supplement to the universe rather than part of the sample frame.

#### **SAMPLE SELECTION**

The major objective of the sample design was to provide a sample that would provide reliable estimates for each state and construction industry. A stratified random sample was designed. Within each state by industry cell, six strata were defined.

- Stratum 1 was comprised of approximately 12,000 establishments of companies that had operations of any type at more than one location. These establishments of multiunit companies were included in the construction sample with certainty.
- Strata 2-6 were comprised of single-location companies.
   For each industry, payroll cut-offs were determined at the U.S. level and used to define the payroll ranges for each of the strata 2-6 across all states.

All establishments in stratum 2 were included in the construction sample with certainty. These consisted of the largest single-location construction companies.

For strata 3-6, a random sample of establishments was selected. The general strategy was to sample the strata containing larger establishments at a higher rate than those containing small establishments. The minimum sample rate was 1 in 20.

For five industries, the U.S. population in the sample frame was quite small. For these industries, all establishments in the sample frame were included in the sample with certainty. These industries were as follows:

- SIC 1622: Bridge, Tunnel, and Elevated Highway Construction Contractors
- SIC 1795: Wrecking and Demolition Work
- SIC 1796: Installation or Erection of Building Equipment,
   Not Elsewhere Classified
- SIC 7353: Equipment Rental with Operators
- SIC 8741: Construction Management

### **ESTIMATION AND VARIANCES**

Based on the response data, establishments were assigned to the appropriate NAICS industry. At each level of tabulation, unbiased estimates were derived by summing the weighted establishment data where the establishment sample weight was equal to the inverse of its probability of selection for the construction sample.

Variances of the estimated items were derived at the state level, industry, and by stratum using standard stratified random sample formulas. Variances were then aggregated to the publication levels for the computation of the relative standard errors.

### **RELIABILITY OF THE ESTIMATES**

The estimates developed from the sample can differ somewhat from the results of a survey covering all companies in the sample lists but are otherwise conducted under essentially the same conditions as the actual sample survey. The estimates of the magnitude of the sampling errors (the difference between the estimates obtained and the results theoretically obtained from a comparable, complete-coverage survey) are provided by the standard errors of estimates.

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The particular sample selected for the construction sector is one of many similar probability samples that, by chance, might have been selected under the same specifications. Each of the possible samples would yield somewhat different sets of results, and the standard errors are measures of the variation of all the possible sample estimates around the theoretically, comparable, complete-coverage values.

Estimates of the standard errors have been computed from the sample data. They are presented in the form of relative standard errors which are the standard errors divided by the estimated values to which they refer.

In conjunction with its associated estimate, the relative standard error may be used to define confidence intervals, or ranges, that would include the comparable, complete-coverage value for specified percentages of all the possible samples.

The complete-coverage value would be included in the range:

- From one standard error below to one standard error above the derived estimate for about two-thirds of all possible samples.
- From two standard errors below to two standard errors above the derived estimate for about 19 out of 20 of all possible samples.
- From three standard errors below to three standard errors above the derived estimate for nearly all samples.

An inference is that the comparable complete-survey result would fall within the indicated ranges and the relative frequencies shown. Those proportions, therefore, may be interpreted as defining the confidence that the estimates from a particular sample would differ from complete-coverage results by as much as one, two, or three standard errors, respectively.

For example, suppose an estimated total is shown at 50,000 with an associated relative standard error of 2 percent, that is, a standard error of 1,000 (2 percent of 50,000). There is approximately 67 percent confidence that the interval 49,000 to 51,000 includes the complete-coverage total, about 95 percent confidence that the interval 48,000 to 52,000 includes the complete-coverage total, and almost certain confidence that the interval 47,000 to 53,000 includes the complete-coverage total.

In addition to the sample errors, the estimates are subject to various response and operational errors: errors of collection; reporting; coding; transcription; imputation for nonresponse, etc. These operational errors also would occur if a complete canvass were to be conducted under the same conditions as the survey. Explicit measures of their effects generally are not available. However, it is believed that most of the important operational errors were detected and corrected during the U.S. Census Bureau's review of the data for reasonableness and consistency. The small operational errors usually remain. To

some extent, they are compensating in the aggregated totals shown. When important operational errors were detected too late to correct the estimates, the data were suppressed or were specifically qualified in the tables.

As derived, the estimated standard errors included part of the effect of the operational errors. The total errors, which depend upon the joint effect of the sampling and operational errors, are usually of the order of size indicated by the standard error, or moderately higher. However, for particular estimates, the total error may considerably exceed the standard errors shown. Any figures shown in the tables of this publication having an associated standard error exceeding 75 percent may be combined with higher level totals, creating a broader aggregate, which then may be of acceptable reliability.

#### **INDUSTRY CLASSIFICATION OF ESTABLISHMENTS**

Each establishment covered in the construction sector was classified in one of twenty eight industries in accordance with the industry definitions in the 1997 NAICS (North American Industry Classification System) manual. The U.S. Census Bureau first used NAICS to classify industries for 1997 economic census data. Prior to this the U.S. Census Bureau used SIC (Standard Industrial Classification) for industry classification. The differences between NAICS and SIC are outlined in Appendix A of the 1997 NAICS manual

In the NAICS system, an industry is generally defined as a group of establishments that use similar processes or have similar business activities. To the extent practical, the system uses supply-based or production-oriented concepts in defining industries. The resulting group of establishments must be significant in terms of number, value added, value of business, and number of employees.

The coding system works in such a way that the definitions progressively become narrower with successive additions of numerical digits. In the construction sector for 1997, there are 3 subsectors (three-digit NAICS), 14 industry groups (four-digit NAICS), and 28 NAICS industries (five- and six-digit NAICS). The five-digit NAICS is supposed to be the level at which there is comparability with the Canadian and Mexican classification systems. However, agreement had not been reached with these countries at the time of the 1997 Economic Census regarding the classification of construction industries. The 28 five- and six-digit NAICS construction industries are the result of an expansion and a restructuring of the 26 four-digit SIC industries of 1987.

### **ESTABLISHMENT BASIS OF REPORTING**

The construction sector is conducted on an establishment basis. A construction establishment is defined as a relatively permanent office or other place of business where the usual business activities related to construction

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are conducted. With some exceptions, a relatively permanent office is one which has been established for the management of more than one project or job and which is expected to be maintained on a continuing basis. Such establishment activities include, but are not limited to, estimating, bidding, purchasing, supervising, and operation of the actual construction work being conducted at one or more construction sites. Separate construction reports were not required for each project or construction site.

Companies with more than one construction establishment were required to submit a separate report for each establishment operated during any part of the census year. The construction sector figures represent a tabulation of records for individual establishments rather than for companies.

If an establishment was engaged in construction and one or more distinctly different lines of economic activity at the same place of business, it was requested to file a separate report for each activity, provided that the activity was of substantial size and separate records were maintained. If a separate establishment report could not be prepared for each activity, then a construction report was

requested covering all activities of that establishment providing that the value of construction work exceeded the gross receipts from each of its other activities.

### **DUPLICATION IN VALUE OF CONSTRUCTION WORK**

The aggregate of value of construction work reported by all construction establishments in each of the industry, geographic area, or other groupings contains varying amounts of duplication. This is because the construction work of one firm may be subcontracted to other construction firms and may also be included in the subcontractors' value of construction work. Also, part of the value of construction results from the use of products of nonconstruction industries as input materials. These products are counted in the nonconstruction industry as well as part of the value of construction. Value added avoids this duplication and is, for most purposes, the best measure for comparing the relative economic importance of industries or geographic areas. Value added for construction industries is defined as the dollar value of business done less costs for construction work subcontracted to others and payments for materials, components, supplies, and fuels.

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# Appendix D. Geographic Notes

Not applicable for this report.

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# Appendix E. Metropolitan Areas

Not applicable for this report.

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# Appendix F. Detailed SIC Code Titles: 1997

[The SIC code title shown in Table 1 is a standard SIC title from the Standard Industrial Classification Manual. A more detailed title description for the SIC code shown in Table 1 is included in this appendix]

appendix							
SIC code	SIC code Detailed industry title description		Detailed industry title description				
15	GENERAL BUILDING CONTRACTORS	17	SPECIAL TRADE CONTRACTORS (EXCLUDING LEAD PAINT REMOVAL AND ASBESTOS ABATEMENT)—Con.				
152100 152210 152220	General contractors—single-family houses General contractors—hotel and motel construction General contractors—residential buildings, other than single-family,	175100 175200	Carpentry work Floor laying and other floor work, n.e.c				
	except hotel and motel construction	176100	Roofing, siding, and sheet metal work				
153110 153120 153130	Operative builders, single-family housing construction Operative builders, multifamily housing construction Operative builders, manufacturing and light industrial building construction	177110 177120	Stucco construction Concrete work, except stucco construction				
153140	Operative builders, commercial and institutional building construction	178100	Water well drilling				
154110 154120 154200	General contractors—commercial warehouse construction General contractors—industrial buildings and warehouse construction General contractors—nonresidential buildings, other than industrial buildings and warehouses	179100 179300 179400 179500 179600 179910 179920	Structural steel erection Glass and glazing work Excavation work Wrecking and demolition work Installation or erection of building equipment, n.e.c Paint and wallpaper stripping and wallpaper removal contractors Tinting glass contractors				
16	HEAVY CONSTRUCTION OTHER THAN BUILDING CONSTRUCTION	179940	All other special trade contractors				
161100	Highway and street construction, except elevated highways	65	REAL ESTATE—CONSTRUCTION LAND SUBDIVIDERS AND DEVELOPERS				
162200	Bridge, tunnel, and elevated highway construction	655200	Land subdividers and developers, except cemeteries				
162310 162320	Water, sewer, and pipeline construction Power and communication transmission line construction	73	BUSINESS SERVICES — CONSTRUCTION EQUIPMENT RENTAL				
162910 162920	Industrial nonbuilding construction Other heavy construction	735320	AND LEASING, WITH OPERATOR  Heavy construction equipment rental and leasing, with operator				
		733320	neavy construction equipment rental and leasing, with operator				
17	SPECIAL TRADE CONTRACTORS (EXCLUDING LEAD PAINT REMOVAL AND ASBESTOS ABATEMENT)	87	ENGINEERING AND MANAGEMENT SERVICES—CONSTRUCTION MANAGEMENT FOR BUILDINGS AND HEAVY CONSTRUCTION				
171100	Plumbing, heating, and air-conditioning	874121 874122	Construction management—single-family housing construction Construction management—multifamily housing construction				
172100	Painting and paper hanging	874123 874124 874131	Construction management—manufacturing and industrial building construction Construction management—commercial and institutional building construction Construction management—highway and street construction				
173100	Electrical work	874132 874133	Construction management — bridge and tunnel construction Construction management — water, sewer, and pipeline construction				
174100 174200 174310	Masonry, stone setting, and other stone work Plastering, drywall, acoustical, and insulation work Fresco work	874134 874135	Construction management—power and communication transmission line construction				
174310	Terrazzo, tile, marble, and mosaic work, except fresco work	874135 874136	Construction management—industrial nonbuilding construction  Construction management—all other heavy construction				