

# Floor Laying and Other Floor Contractors

1997

Issued September 1999

EC97C-2355B

## 1997 Economic Census

*Construction*

Industry Series



U S C E N S U S B U R E A U

*Helping You Make Informed Decisions*

U.S. Department of Commerce  
Economics and Statistics Administration  
U.S. CENSUS BUREAU



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Manufacturing and Construction Division prepared this report. **Judy M. Dodds**, Assistant Chief for Census and Related Programs, was responsible for the overall planning, management, and coordination. **Patricia L. Horning**, Chief, Construction and Minerals Branch, assisted by **Susan L. Hostetter**, Section Chief, performed the planning and implementation. **Carla M. Bailey, Michael A. Blake, Tamara A. Cole, Nina S. Heggs, Donald G. Powers, Linda M. Taylor, and Robert A. Wright** provided primary staff assistance.

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-- Not applicable for this report.



# Introduction to the Economic Census

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## PURPOSES AND USES OF THE ECONOMIC CENSUS

The economic census is the major source of facts about the structure and functioning of the Nation's economy. It provides essential information for government, business, industry, and the general public. Title 13 of the United States Code (Sections 131, 191, and 224) directs the Census Bureau to take the economic census every 5 years, covering years ending in 2 and 7.

The economic census furnishes an important part of the framework for such composite measures as the gross domestic product estimates, input/output measures, production and price indexes, and other statistical series that measure short-term changes in economic conditions. Specific uses of economic census data include the following:

- Policymaking agencies of the Federal Government use the data to monitor economic activity and assess the effectiveness of policies.
- State and local governments use the data to assess business activities and tax bases within their jurisdictions and to develop programs to attract business.
- Trade associations study trends in their own and competing industries, which allows them to keep their members informed of market changes.
- Individual businesses use the data to locate potential markets and to analyze their own production and sales performance relative to industry or area averages.

## ALL-NEW INDUSTRY CLASSIFICATIONS

Data from the 1997 Economic Census are published primarily on the basis of the North American Industry Classification System (NAICS), unlike earlier censuses, which were published according to the Standard Industrial Classification (SIC) system. NAICS is in the process of being adopted in the United States, Canada, and Mexico. Most economic census reports cover one of the following NAICS sectors:

21	Mining
22	Utilities
23	Construction
31-33	Manufacturing
42	Wholesale Trade
44-45	Retail Trade
48-49	Transportation and Warehousing
51	Information

52	Finance and Insurance
53	Real Estate and Rental and Leasing
54	Professional, Scientific, and Technical Services
55	Management of Companies and Enterprises
56	Administrative and Support and Waste Management and Remediation Services
61	Educational Services
62	Health Care and Social Assistance
71	Arts, Entertainment, and Recreation
72	Accommodation and Foodservices
81	Other Services (except Public Administration)

(Not listed above are the Agriculture, Forestry, Fishing, and Hunting sector (NAICS 11), partially covered by the census of agriculture conducted by the U.S. Department of Agriculture, and the Public Administration sector (NAICS 92), covered by the census of governments conducted by the Census Bureau.)

The 20 NAICS sectors are subdivided into 96 subsectors (three-digit codes), 313 industry groups (four-digit codes), and, as implemented in the United States, 1170 industries (five- and six-digit codes).

## RELATIONSHIP TO SIC

While many of the individual NAICS industries correspond directly to industries as defined under the SIC system, most of the higher level groupings do not. Particular care should be taken in comparing data for retail trade, wholesale trade, and manufacturing, which are sector titles used in both NAICS and SIC, but cover somewhat different groups of industries. The industry definitions discuss the relationships between NAICS and SIC industries. Where changes are significant, it will not be possible to construct time series that include data for points both before and after 1997.

For 1997, data for auxiliary establishments (those functioning primarily to manage, service, or support the activities of their company's operating establishments, such as a central administrative office or warehouse) will not be included in the sector-specific reports. These data will be published separately.

## GEOGRAPHIC AREA CODING

Accurate and complete information on the physical location of each establishment is required to tabulate the census data for the states, metropolitan areas (MAs), counties, parishes, and corporate municipalities including cities, towns, villages, and boroughs. Respondents were

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required to report their physical location (street address, municipality, county, and state) if it differed from their mailing address. For establishments not surveyed by mail (and those single-establishment companies that did not provide acceptable information on physical location), location information from Internal Revenue Service tax forms is used as a basis for coding.

## **BASIS OF REPORTING**

The economic census is conducted on an establishment basis. A company operating at more than one location is required to file a separate report for each store, factory, shop, or other location. Each establishment is assigned a separate industry classification based on its primary activity and not that of its parent company.

## **DOLLAR VALUES**

All dollar values presented are expressed in current dollars; i.e., 1997 data are expressed in 1997 dollars, and 1992 data, in 1992 dollars. Consequently, when making comparisons with prior years, users of the data should consider the changes in prices that have occurred.

All dollar values are shown in thousands of dollars.

## **AVAILABILITY OF ADDITIONAL DATA**

### **Reports in Print and Electronic Media**

All results of the 1997 Economic Census are available on the Census Bureau Internet site ([www.census.gov](http://www.census.gov)) and on compact discs (CD-ROM) for sale by the Census Bureau. Unlike previous censuses, only selected highlights are published in printed reports. For more information, including a description of electronic and printed reports being issued, see the Internet site, or write to U.S. Census Bureau, Washington, DC 20233-8300, or call Customer Services at 301-457-4100.

### **Special Tabulations**

Special tabulations of data collected in the 1997 Economic Census may be obtained, depending on availability of time and personnel, in electronic or tabular form. The data will be summaries subject to the same rules prohibiting disclosure of confidential information (including name, address, kind of business, or other data for individual business establishments or companies) that govern the regular publications.

Special tabulations are prepared on a cost basis. A request for a cost estimate, as well as exact specifications on the type and format of the data to be provided, should be directed to the Chief of the division named below, U.S. Census Bureau, Washington, DC 20233-8300. To discuss a special tabulation before submitting specifications, call the appropriate division:

Manufacturing and Construction Division 301-457-4673  
Service Sector Statistics Division 301-457-2668

## **HISTORICAL INFORMATION**

The economic census has been taken as an integrated program at 5-year intervals since 1967 and before that for 1954, 1958, and 1963. Prior to that time, individual components of the economic census were taken separately at varying intervals.

The economic census traces its beginnings to the 1810 Decennial Census, when questions on manufacturing were included with those for population. Coverage of economic activities was expanded for the 1840 Decennial Census and subsequent censuses to include mining and some commercial activities. The 1905 Manufactures Census was the first time a census was taken apart from the regular decennial population census. Censuses covering retail and wholesale trade and construction industries were added in 1930, as were some covering service trades in 1933. Censuses of construction, manufacturing, and the other business service censuses were suspended during World War II.

The 1954 Economic Census was the first census to be fully integrated: providing comparable census data across economic sectors, using consistent time periods, concepts, definitions, classifications, and reporting units. It was the first census to be taken by mail, using lists of firms provided by the administrative records of other Federal agencies. Since 1963, administrative records also have been used to provide basic statistics for very small firms, reducing or eliminating the need to send them census questionnaires.

The range of industries covered in the economic censuses expanded between 1967 and 1992. The census of construction industries began on a regular basis in 1967, and the scope of service industries, introduced in 1933, was broadened in 1967, 1977, and 1987. While a few transportation industries were covered as early as 1963, it was not until 1992 that the census broadened to include all of transportation, communications, and utilities. Also new for 1992 was coverage of financial, insurance, and real estate industries. With these additions, the economic census and the separate census of governments and census of agriculture collectively covered roughly 98 percent of all economic activity.

Printed statistical reports from the 1992 and earlier censuses provide historical figures for the study of long-term time series and are available in some large libraries. All of the census reports printed since 1967 are still available for sale on microfiche from the Census Bureau. CD-ROMs issued from the 1987 and 1992 Economic Censuses contain databases including nearly all data published in print, plus additional statistics, such as ZIP Code statistics, published only on CD-ROM.

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## SOURCES FOR MORE INFORMATION

More information about the scope, coverage, classification system, data items, and publications for each of the economic censuses and related surveys is published in the *Guide to the 1997 Economic Census and Related Statistics* at [www.census.gov/econguide](http://www.census.gov/econguide). More information on the methodology, procedures, and history of the censuses will be published in the *History of the 1997 Economic Census* at [www.census.gov/econ/www/history.html](http://www.census.gov/econ/www/history.html).

## ABBREVIATIONS AND SYMBOLS

The following abbreviations and symbols are used with the 1997 Economic Census data:

A	Standard error of 100 percent or more.
D	Withheld to avoid disclosing data of individual companies; data are included in higher level totals.
F	Exceeds 100 percent because data include establishments with payroll exceeding revenue.
N	Not available or not comparable.
Q	Revenue not collected at this level of detail for multiestablishment firms.
S	Withheld because estimates did not meet publication standards.

V	Represents less than 50 vehicles or .05 percent.
X	Not applicable.
Y	Disclosure withheld because of insufficient coverage of merchandise lines.
Z	Less than half the unit shown.
a	0 to 19 employees.
b	20 to 99 employees.
c	100 to 249 employees.
e	250 to 499 employees.
f	500 to 999 employees.
g	1,000 to 2,499 employees.
h	2,500 to 4,999 employees.
i	5,000 to 9,999 employees.
j	10,000 to 24,999 employees.
k	25,000 to 49,999 employees.
l	50,000 to 99,999 employees.
m	100,000 employees or more.
p	10 to 19 percent estimated.
q	20 to 29 percent estimated.
r	Revised.
s	Sampling error exceeds 40 percent.
nec	Not elsewhere classified.
nsk	Not specified by kind.
–	Represents zero (page image/print only).
(CC)	Consolidated city.
(IC)	Independent city.



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# Construction

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## SCOPE

Construction, sector 23, includes establishments primarily engaged in construction work that have one or more paid employees. Construction work includes new construction work, additions, alterations, and repairs. Establishments identified as construction management firms are also included. The construction sector is divided into three types of activity or subsectors.

The Building, Developing, and General Contracting subsector includes establishments responsible for the construction of building projects. Builders, developers, and general contractors, as well as land subdividers and land developers are included in the subsector. The construction work may be done for others and performed by custom builders, general contractors, design builders, or turnkey contractors. This construction activity may be for sale as performed by speculative or operative builders.

The Heavy Construction subsector includes establishments engaged in the construction of heavy engineering and industrial projects (except buildings) such as highways, power plants, and pipelines. Establishments in this subsector usually assume responsibility for entire non-building projects, but may subcontract some or all of the actual construction work. Special trade contractors are included in this group if they are engaged in activities primarily related to heavy construction such as grading for highways. Kinds of establishments include heavy construction general contractors, and design builders.

The Special Trade Contractors subsector includes establishments engaged in specialized construction activities such as plumbing, painting, and electrical work. The activities in this subsector may be subcontracted from builders or general contractors, or the work may be performed directly for project owners. Special trade contractors usually perform most of their work at the job site, although they may have shops where they perform prefabrication and other work.

## GENERAL

A list of publications that provide statistics on construction, sector 23, follows.

**Industry reports.** There are 28 separate industry reports. They present data for a six-digit North American Industry Classification System (NAICS) industry. A description of the particular NAICS industry may be found in

Appendix B. These reports include statistics such as number of establishments, employment, payroll, value added, cost of materials, value of business done, and capital expenditures. Explanations of these and other terms may be found in Appendix A. The industry reports also include selected statistics for states.

**Geographic area reports.** There is a separate report for each state, the District of Columbia, and the United States. They present statistics similar to the industry reports for each state. They also present selected six-digit NAICS level data.

**Subject reports.** The Industry series, U.S. Summary, and Geographic Area series, U.S. Summary, reports present selected statistics from the individual industry and geographic area reports, as well as higher level aggregations.

## GEOGRAPHIC AREAS COVERED

The area reports for the construction industries contain state and regional level data. No substate data are available.

While most of the state data in the industry series reports are by physical location of the establishment, some data are available by reported location of the construction work.

The regions are made up of groups of states as follows:

### NORTHEAST

Connecticut  
Maine  
Massachusetts  
New Hampshire  
New Jersey  
New York  
Pennsylvania  
Rhode Island  
Vermont

### MIDWEST

Illinois  
Indiana  
Iowa  
Kansas  
Michigan  
Minnesota  
Missouri  
Nebraska

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North Dakota  
Ohio  
South Dakota  
Wisconsin

#### SOUTH

Alabama  
Arkansas  
Delaware  
District of Columbia  
Florida  
Georgia  
Kentucky  
Louisiana  
Maryland  
Mississippi  
North Carolina  
Oklahoma  
South Carolina  
Tennessee  
Texas  
Virginia  
West Virginia

#### WEST

Alaska  
Arizona  
California  
Colorado  
Hawaii  
Idaho  
Montana  
Nevada  
New Mexico  
Oregon  
Utah  
Washington  
Wyoming

### COMPARABILITY OF THE 1992 AND 1997 CENSUSES

The adoption of the North American Industry Classification System (NAICS) had a major impact on the comparability of data between the 1992 and 1997 censuses. Less than half of the industries in the construction sector of NAICS have comparable industries in the Standard Industrial Classification (SIC) system that was used for past censuses. Because of the lack of comparable data, historic data are not shown for this sector.

Lead paint removal and asbestos abatement left the construction sector with the introduction of NAICS. Many changes took place within the sector, or from business

activity coming into the sector. Much of the change came from adding management services to each of the construction industries in the building, developing, and general contracting subsector and the heavy construction subsector. Also, land subdividers and developers, and rental of construction equipment with an operator were added to the sector.

Another change is that data for establishments with no employees are no longer included in the construction reports, but are available in other report series.

### DISCLOSURE

In accordance with Federal law governing census reports (Title 13 of the United States Code), no data are published that would disclose the operations of an individual establishment or company. However, the number of establishments classified in a specific industry or geography is not considered a disclosure, and may be released even when other information is withheld. Suppressed data are included in higher-level totals.

### AVAILABILITY OF MORE FREQUENT ECONOMIC DATA

The County Business Patterns program of the U.S. Census Bureau offers annual statistics on the number of establishments, employment, and payroll classified by industry within each county and state.

The U.S. Census Bureau's monthly Construction Reports, Series C30, Value of New Construction Put in Place contain data related to construction sector census data. The main difference is that the C30 series covers all new construction put in place without regard to who is performing the construction activity. The construction sector census data covers both new construction and maintenance and repair work done by establishments classified in the construction industries. Significant amounts of construction are done by establishments classified outside of construction (real estate, manufacturing, utilities, and communications, for example), as both "force account" construction and construction done for others. In addition, the C30 series includes construction-related expenses such as architectural and engineering costs and the costs of materials supplied by owners which are normally not reflected in construction sector census data.

Data contained in the 1997 construction sector may also differ from industry data in Employment and Earnings Statistics, published by the Bureau of Labor Statistics and Statistics of Income, published by the Internal Revenue Service. These differences arise from varying definitions of scope, coverage, timing, classification, and methodology.

**Table 1. 1997 Data Showing the Derivation of the NAICS Classification Based on the SIC Classification**

[NAICS codes appear in bold type. Thousand dollars unless otherwise noted. Detail may not add to total because of rounding. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For a more detailed title for each SIC code shown, see Appendix F]

NAICS and SIC code	Industry	Number of establishments	Total number of employees	Payroll, all employees	Value of construction work	Net value of construction work	Value added	Cost of materials, components, supplies, and fuels	Capital expenditures, other than land
		A	B	C	D	E	F	G	H
<b>235520</b> 175200	<b>Floor laying &amp; other floor contractors</b> .....	<b>12 078</b>	<b>60 533</b>	<b>1 672 303</b>	<b>6 675 721</b>	<b>6 042 611</b>	<b>3 455 155</b>	<b>2 727 249</b>	<b>75 917</b>
	Floor laying & other floor work special trade contractors, n.e.c. ....	12 078	60 533	1 672 303	6 675 721	6 042 611	3 455 155	2 727 249	75 917

**Table 2. Employment Statistics for Establishments With Payroll by State: 1997**

[Thousand dollars unless otherwise noted. Detail may not add to total because of rounding. \* Indicates geographic change, but not applicable to this sector. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

Location of establishment	Number of establishments	Number of employees		Number of construction workers				Payroll (thousand dollars)		Relative standard error of estimate (percent) for column—
		All	Construction workers	January to March	April to June	July to September	October to December	All employees	Construction workers	
<b>235520, FLOOR LAYING &amp; OTHER FLOOR CONTRACTORS</b>										
<b>United States</b> .....	<b>12 078</b>	<b>60 533</b>	<b>42 663</b>	<b>40 272</b>	<b>41 674</b>	<b>45 413</b>	<b>43 293</b>	<b>1 672 303</b>	<b>1 029 921</b>	<b>1</b>
Alabama .....	160	687	485	434	467	495	544	18 178	10 606	9
Alaska <sup>*30</sup> .....	73	41	41	41	39	43	39	2 362	830	17
Arizona .....	236	1 542	1 115	1 089	1 097	1 114	1 160	41 803	24 253	11
Arkansas <sup>*57</sup> .....	220	155	150	149	158	158	158	5 150	3 108	14
California .....	1 519	9 466	6 929	6 469	6 692	7 372	7 182	272 059	172 357	3
Colorado .....	281	2 060	1 417	1 453	1 409	1 397	1 409	61 685	40 335	8
Connecticut .....	166	910	668	525	676	786	684	26 516	18 774	10
Delaware .....	55	275	225	235	227	232	206	6 051	4 597	14
District of Columbia .....	8	97	71	63	71	77	75	2 895	1 601	1
Florida .....	509	1 969	1 150	1 082	1 103	1 278	1 137	52 272	27 953	7
Georgia .....	284	1 258	818	827	840	852	753	34 881	18 061	12
Hawaii <sup>*</sup> .....	62	349	246	241	248	257	240	11 092	7 238	6
Idaho .....	88	319	237	210	214	277	249	6 413	3 906	14
Illinois .....	576	3 430	2 460	2 092	2 420	2 735	2 593	108 841	75 092	4
Indiana .....	248	1 086	663	598	601	713	739	32 004	16 275	7
Iowa .....	133	505	382	334	375	425	397	11 860	7 176	10
Kansas .....	149	723	501	461	477	517	549	18 045	11 730	14
Kentucky .....	157	647	493	493	468	532	480	13 975	10 132	5
Louisiana .....	128	731	502	520	481	540	467	15 786	9 442	11
Maine .....	74	309	232	244	226	221	235	7 872	5 022	27
Maryland .....	301	2 081	1 344	1 278	1 295	1 439	1 364	58 255	29 324	6
Massachusetts .....	251	1 250	800	781	819	829	770	40 316	21 276	11
Michigan .....	413	1 669	1 107	1 033	1 082	1 159	1 162	48 929	28 045	8
Minnesota .....	263	1 355	1 016	881	953	1 120	1 110	38 919	26 889	12
Mississippi .....	81	243	190	195	160	217	188	7 609	6 677	7
Missouri .....	242	1 881	1 405	1 327	1 379	1 472	1 443	52 720	32 726	7
Montana .....	42	55	40	40	42	37	40	744	505	10
Nebraska .....	116	360	232	174	226	278	249	7 762	4 978	17
Nevada .....	82	1 147	978	998	974	975	967	27 075	20 233	21
New Hampshire .....	36	187	127	124	131	133	121	5 571	3 057	9
New Jersey .....	424	2 009	1 283	1 177	1 248	1 364	1 342	65 465	37 082	5
New Mexico <sup>*50</sup> .....	143	117	117	143	119	111	96	3 635	2 488	24
New York .....	720	3 465	2 300	2 085	2 289	2 507	2 318	97 189	51 078	6
North Carolina .....	444	1 943	1 552	1 514	1 514	1 635	1 543	47 283	33 974	11
North Dakota .....	34	71	56	47	45	66	66	1 352	410	9
Ohio .....	372	2 440	1 785	1 679	1 737	1 911	1 813	69 198	44 015	7
Oklahoma .....	83	336	246	238	247	245	255	6 948	4 578	19
Oregon .....	344	1 169	890	869	970	902	820	26 963	19 111	12
Pennsylvania .....	491	2 025	1 358	1 276	1 297	1 486	1 373	58 739	37 284	5
Rhode Island .....	*48	128	98	82	105	119	*86	2 890	2 236	28
South Carolina .....	227	579	459	459	452	498	426	10 383	8 346	18
South Dakota .....	8	56	41	36	36	52	40	1 117	927	7
Tennessee .....	165	680	501	503	508	547	447	16 254	11 031	11
Texas .....	442	2 764	1 719	1 850	1 680	1 702	1 646	75 460	37 928	7
Utah .....	99	311	228	226	209	242	234	7 235	5 401	15
Vermont .....	33	74	60	61	63	58	59	1 191	1 074	14
Virginia .....	390	2 057	1 358	1 238	1 323	1 508	1 363	55 353	29 187	10
Washington .....	486	1 698	1 222	1 141	1 196	1 262	1 438	43 428	29 352	8
West Virginia .....	67	210	180	164	176	198	182	3 290	2 617	11
Wisconsin .....	371	1 446	1 145	1 057	1 090	1 253	1 181	40 462	28 380	5
Wyoming .....	*33	43	*39	41	*34	44	*36	829	D	36

**Table 3. General Statistics for Establishments With Payroll by State: 1997**

[Thousand dollars unless otherwise noted. Detail may not add to total because of rounding. \* Indicates geographic change, but not applicable to this sector. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

Location of establishment	Value of construction work	Net value of construction work	Value added	Cost of materials, components, supplies, and fuels	Cost of construction work subcontracted out to others	Rental cost of machinery, equipment, and buildings	Capital expenditures, other than land	End-of-year gross book value of depreciable assets	Relative standard error of estimate (percent) for column—	
	A	B	C	D	E	F	G	H	B	G
<b>235520, FLOOR LAYING &amp; OTHER FLOOR CONTRACTORS</b>										
United States .....	6 675 721	6 042 611	3 455 155	2 727 249	633 111	95 018	75 917	649 222	1	4
Alabama .....	84 530	80 540	49 134	33 597	3 990	801	241	9 726	15	9
Alaska .....	12 235	11 384	7 021	4 363	851	120	80	1 687	13	Z
Arizona .....	153 946	128 042	66 402	67 109	<sup>25</sup> 905	2 223	S	14 772	13	S
Arkansas .....	19 211	18 475	12 304	6 734	736	203	741	3 386	17	39
California .....	1 071 113	962 402	540 212	441 030	108 711	20 779	12 620	90 030	3	9
Colorado .....	222 531	204 916	108 694	99 003	17 614	2 977	2 145	17 276	7	9
Connecticut .....	114 930	101 789	58 228	48 140	13 140	788	S	11 424	10	S
Delaware .....	21 718	20 733	13 411	D	985	225	S	2 013	13	S
District of Columbia .....	10 539	8 149	4 651	D	2 390	242	D	1 448	1	D
Florida .....	234 753	201 886	108 561	101 586	32 867	4 002	1 824	20 000	9	14
Georgia .....	181 019	153 825	81 002	80 822	27 194	2 444	1 970	S	12	13
Hawaii * .....	30 577	28 286	18 062	11 465	2 291	538	754	7 822	3	2
Idaho .....	24 272	21 763	13 191	D	<sup>2</sup> 509	508	82	2 088	12	17
Illinois .....	396 207	374 199	233 317	142 957	22 008	5 168	6 043	46 181	5	17
Indiana .....	135 338	121 558	67 669	55 948	13 780	1 336	1 357	13 277	4	11
Iowa .....	41 542	39 358	20 906	19 476	2 183	357	564	4 171	9	6
Kansas .....	63 727	57 194	30 756	26 940	<sup>6</sup> 534	755	747	5 912	18	24
Kentucky .....	51 605	46 767	28 200	21 344	4 838	586	631	5 401	4	9
Louisiana .....	62 710	57 101	32 167	26 638	5 608	<sup>1</sup> 089	666	5 896	11	12
Maine .....	28 478	24 106	15 324	D	4 372	<sup>8</sup> 83	244	2 781	14	7
Maryland .....	286 502	244 902	127 862	118 572	41 600	4 306	4 236	25 190	9	19
Massachusetts .....	185 095	162 619	106 405	57 476	22 476	959	<sup>2</sup> 224	13 307	12	52
Michigan .....	198 445	181 914	103 970	83 507	16 532	3 149	2 172	18 169	8	17
Minnesota .....	122 349	118 097	77 961	44 301	<sup>4</sup> 252	<sup>2</sup> 241	2 803	<sup>22</sup> 035	11	37
Mississippi .....	9 667	9 117	7 273	D	<sup>5</sup> 50	<sup>2</sup> 21	<sup>9</sup> 2	<sup>1</sup> 718	17	65
Missouri .....	172 514	165 392	104 432	66 786	S	2 137	1 877	13 552	4	2
Montana .....	<sup>4</sup> 570	<sup>4</sup> 570	<sup>2</sup> 552	<sup>2</sup> 019	—	S	25	190	52	24
Nebraska .....	38 553	34 372	14 335	21 615	4 181	538	405	4 779	13	22
Nevada .....	82 648	78 978	54 716	27 067	3 670	1 415	682	6 843	16	3
New Hampshire .....	32 099	27 086	16 266	10 820	5 013	S	80	1 251	17	32
New Jersey .....	249 311	230 034	138 189	95 697	19 277	3 839	1 996	19 919	5	18
New Mexico .....	20 718	17 868	8 908	8 960	<sup>2</sup> 850	129	S	1 614	24	S
New York .....	425 821	390 903	195 391	202 118	34 918	5 756	4 060	35 210	7	11
North Carolina .....	188 171	168 874	89 006	82 386	19 297	2 156	2 314	23 997	9	17
North Dakota .....	5 610	5 406	3 643	1 780	204	60	<sup>27</sup>	503	7	43
Ohio .....	248 706	224 141	122 847	106 615	24 565	3 624	2 770	24 090	4	11
Oklahoma .....	23 995	21 436	10 773	11 124	2 559	152	<sup>81</sup>	2 478	15	41
Oregon .....	89 028	84 582	53 955	31 934	4 445	1 481	906	8 688	11	25
Pennsylvania .....	238 009	216 286	128 176	105 425	21 723	3 019	2 959	27 223	6	16
Rhode Island .....	14 203	13 659	8 148	D	<sup>5</sup> 44	41	75	<sup>1</sup> 437	29	22
South Carolina .....	52 352	44 961	26 425	18 602	7 391	<sup>2</sup> 36	772	6 414	18	34
South Dakota .....	2 320	2 243	1 951	D	77	24	S	91	5	S
Tennessee .....	60 090	54 213	36 141	20 329	S	694	733	7 416	13	22
Texas .....	353 142	320 539	178 155	143 862	32 603	4 352	2 617	26 617	5	10
Utah .....	27 688	26 498	12 987	D	1 191	209	<sup>4</sup> 85	4 259	19	45
Vermont .....	7 341	6 990	3 090	4 268	351	S	161	1 280	15	22
Virginia .....	235 702	208 500	117 076	95 299	27 202	3 243	2 768	27 252	9	20
Washington .....	178 758	160 799	101 588	62 992	17 960	2 442	1 801	14 992	7	16
West Virginia .....	<sup>18</sup> 723	<sup>18</sup> 406	5 999	D	<sup>3</sup> 17	115	75	1 513	50	3
Wisconsin .....	139 877	134 101	85 877	50 619	5 776	1 942	2 315	21 793	5	21
Wyoming .....	2 736	2 655	<sup>1</sup> 844	811	<sup>8</sup> 0	<sup>1</sup> 5	D	501	37	D



**Table 4. Detailed Statistics for Establishments With Payroll: 1997**

[Thousand dollars unless otherwise noted. Detail may not add to total because of rounding. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

Item	Value	Relative standard error of estimate (percent)	Item	Value	Relative standard error of estimate (percent)
<b>235520, FLOOR LAYING &amp; OTHER FLOOR CONTRACTORS</b>			<b>235520, FLOOR LAYING &amp; OTHER FLOOR CONTRACTORS—Con.</b>		
Number of establishments in business during year	12 078	1	Selected costs	3 360 360	2
Number of proprietors and working partners	6 298	3	Cost of materials, components, and supplies	2 629 307	2
Total number of employees	60 533	1	Cost of construction work subcontracted out to others	633 111	4
Number of construction workers in March	40 272	2	Cost of selected power, fuels, and lubricants	97 942	2
Number of construction workers in May	41 674	2	Cost of electricity	33 037	2
Number of construction workers in August	45 413	2	Cost of natural gas and manufactured gas	5 169	3
Number of construction workers in November	43 293	2	Cost of gasoline and diesel fuel	57 722	3
Average number of construction workers	42 663	2	Cost of on-highway use of gasoline and diesel fuel	52 987	4
Number of other employees in March	18 948	2	Cost of off-highway use of gasoline and diesel fuel	4 735	6
Number of other employees in May	17 518	2	Cost of all other fuels and lubricants	2 014	9
Number of other employees in August	17 315	2	Rental cost for machinery, equipment, and buildings	95 018	5
Number of other employees in November	17 701	2	Rental cost for machinery and equipment	24 004	5
Average number of other employees	17 870	2	Rental cost for buildings	71 013	6
Payroll, all employees	1 672 303	1	Selected purchased services	97 679	2
Payroll, construction workers	1 029 921	1	Purchased communication services	51 560	3
Payroll, other employees	642 382	2	Cost of repairs to buildings and other structures	6 926	8
First-quarter payroll, all employees	368 472	1	Cost of repairs to machinery and equipment	39 193	4
Fringe benefits, all employees	340 670	1	Value of construction work	6 675 721	1
Legally required expenditures	221 021	2	Value of construction work on government owned projects	997 037	3
Voluntary expenditures	119 649	2	Value of construction work on federally owned projects	232 253	3
Value of business done	6 815 514	1	Value of construction work on state and locally owned projects	764 784	4
Value of construction work	6 675 721	1	Value of construction work on privately owned projects	5 678 684	2
Value of construction work subcontracted in from others	4 213 135	2	Beginning-of-year gross book value of depreciable assets	601 100	3
Other business receipts	139 793	9	Capital expenditures, other than land	75 917	4
Net value of construction	6 042 611	1	Retirements and disposition of depreciable assets	27 795	5
Value added	3 455 155	2	End-of-year gross book value of depreciable assets	649 222	3
			Depreciation charges during year	74 678	3
			Number of establishments with inventories	3 645	4
			Value of construction work for establishments with inventories	3 849 493	2
			End of 1997, inventories of materials and supplies	157 054	4
			End of 1996, inventories of materials and supplies	149 178	3
			Number of establishments with no inventories	4 052	4
			Value of construction work for establishments with no inventories	1 210 738	5
			Number of establishments not reporting inventories	4 381	4
			Value of construction work for establishments not reporting inventories	1 615 491	4

**Table 5. Selected Statistics for Establishments With Payroll by Employment Size Class: 1997**

[Thousand dollars unless otherwise noted. Detail may not add to total because of rounding. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

Employment size class	Number of establishments	Total number of employees	Total payroll	Dollar value of business done	Value of construction work	Net value of construction work	Value added	Cost of materials, components, supplies, and fuels	Cost of construction work subcontracted out to others	Relative standard error of estimate (percent) for column—	
	A	B	C	D	E	F	G	H	I	B	F
<b>235520, FLOOR LAYING &amp; OTHER FLOOR CONTRACTORS</b>											
<b>Total .....</b>	<b>12 078</b>	<b>60 533</b>	<b>1 672 303</b>	<b>6 815 514</b>	<b>6 675 721</b>	<b>6 042 611</b>	<b>3 455 155</b>	<b>2 727 249</b>	<b>633 111</b>	<b>1</b>	<b>1</b>
Establishments with 1 to 4 employees .....	8 823	14 548	285 291	1 384 366	1 339 951	1 205 973	780 931	469 457	133 978	3	4
Establishments with 5 to 9 employees .....	1 753	11 102	271 894	1 124 402	1 109 042	1 013 300	623 564	405 096	95 742	5	5
Establishments with 10 to 19 employees .....	933	12 219	337 717	1 424 101	1 403 140	1 240 167	691 908	569 220	162 973	5	5
Establishments with 20 to 49 employees .....	476	13 966	458 928	1 772 206	1 726 985	1 550 435	836 589	759 068	176 549	3	1
Establishments with 50 to 99 employees .....	70	4 913	184 819	622 966	611 075	580 636	272 303	320 224	30 439	Z	Z
Establishments with 100 to 249 employees .....	20	2 871	98 474	369 361	D	335 626	185 427	D	D	Z	Z
Establishments with 250 to 499 employees .....	3	915	35 180	118 112	D	116 474	64 433	D	D	Z	Z
Establishments with 500 to 999 employees .....	—	—	—	—	—	—	—	—	—	—	—
Establishments with 1,000 employees or more .....	—	—	—	—	—	—	—	—	—	—	—

**Table 6. Selected Statistics for Establishments With Payroll by Dollar Value of Business Done Size Class: 1997**

[Thousand dollars unless otherwise noted. Detail may not add to total because of rounding. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

Dollar value size class	Number of establishments	Total number of employees	Total payroll	Dollar value of business done	Value of construction work	Net value of construction work	Value added	Cost of materials, components, supplies, and fuels	Cost of construction work subcontracted out to others	Relative standard error of estimate (percent) for column—	
	A	B	C	D	E	F	G	H	I	B	F
<b>235520, FLOOR LAYING &amp; OTHER FLOOR CONTRACTORS</b>											
<b>Total .....</b>	<b>12 078</b>	<b>60 533</b>	<b>1 672 303</b>	<b>6 815 514</b>	<b>6 675 721</b>	<b>6 042 611</b>	<b>3 455 155</b>	<b>2 727 249</b>	<b>633 111</b>	<b>1</b>	<b>1</b>
Establishments with value of business done less than \$25,000 .....	S	S	S	S	S	S	S	S	S	S	S
Establishments with value of business done \$25,000 to \$49,999 .....	S	S	S	S	S	S	S	S	S	S	S
Establishments with value of business done \$50,000 to \$99,999 .....	2 429	3 103	47 136	177 728	174 288	166 136	120 896	S	S	8	7
Establishments with value of business done \$100,000 to \$249,999 .....	3 513	8 696	154 112	554 322	541 265	511 727	358 554	166 230	29 538	6	5
Establishments with value of business done \$250,000 to \$499,999 .....	1 585	7 027	147 299	561 666	552 341	502 489	331 465	180 349	49 852	7	7
Establishments with value of business done \$500,000 to \$999,999 .....	1 298	8 981	220 789	909 827	883 979	806 018	483 491	348 375	77 961	6	7
Establishments with value of business done \$1,000,000 to \$2,499,999 .....	858	11 981	354 003	1 332 366	1 310 619	1 192 273	690 439	523 581	118 347	4	5
Establishments with value of business done \$2,500,000 to \$4,999,999 .....	324	7 829	261 453	1 136 900	1 102 923	966 384	544 823	455 538	136 539	3	5
Establishments with value of business done \$5,000,000 to \$9,999,999 .....	145	5 925	239 590	1 003 564	975 947	875 838	433 539	469 916	100 110	1	3
Establishments with value of business done \$10,000,000 or more .....	63	5 707	233 582	1 085 680	1 083 516	974 267	456 496	519 935	109 249	Z	Z

**Table 7. Value of Construction Work for Establishments With Payroll by Type of Construction: 1997**

[Thousand dollars unless otherwise noted. Detail may not add to total because of rounding. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

Type of construction	Value of construction work				Relative standard error of estimate (percent) for column—			
	Total	New construction	Additions, alterations, or reconstruction	Maintenance and repair	A	B	C	D
	A	B	C	D	A	B	C	D
<b>235520, FLOOR LAYING &amp; OTHER FLOOR CONTRACTORS</b>								
<b>Total</b> .....	<b>6 675 721</b>	<b>3 290 870</b>	<b>2 208 233</b>	<b>965 457</b>	<b>1</b>	<b>2</b>	<b>2</b>	<b>4</b>
<b>Building construction, total</b> .....	<b>6 393 086</b>	<b>3 249 546</b>	<b>2 190 334</b>	<b>953 207</b>	<b>1</b>	<b>2</b>	<b>2</b>	<b>4</b>
Single-family houses, detached and attached .....	2 814 728	1 725 928	711 067	377 733	2	3	4	8
Single-family houses, detached .....	2 424 002	1 497 516	599 810	326 676	2	3	5	8
Single-family houses, attached .....	390 726	228 412	111 257	51 057	7	9	10	11
Apartment buildings, apartment type condominiums and cooperatives .....	448 926	175 128	146 175	127 623	5	6	6	11
Manufacturing and light industrial buildings .....	224 976	76 626	81 333	67 017	7	6	7	15
Manufacturing and light industrial warehouses .....	67 403	32 889	24 098	10 416	5	6	5	8
Hotels and motels .....	149 782	67 480	60 803	21 499	5	6	8	9
Office buildings .....	1 059 912	410 147	532 084	117 681	5	8	4	8
All other commercial buildings, nec .....	549 814	297 658	184 956	67 200	4	3	6	9
Commercial warehouses .....	50 039	24 830	13 805	11 404	6	9	7	12
Religious buildings .....	96 292	34 048	47 914	14 330	5	5	8	13
Educational buildings .....	438 932	181 184	187 997	69 751	5	7	3	14
Health care and institutional buildings .....	313 487	112 575	153 479	47 434	5	6	4	19
Amusement, social, and recreational buildings .....	89 745	57 434	18 759	13 552	11	11	12	24
All other nonresidential buildings .....	89 051	53 619	27 864	7 568	7	7	10	17
<b>Nonbuilding construction, total</b> .....	<b>71 473</b>	<b>41 324</b>	<b>17 899</b>	<b>12 250</b>	<b>21</b>	<b>35</b>	<b>6</b>	<b>28</b>
Other nonbuilding construction, nec .....	71 473	41 324	17 899	12 250	21	35	6	28
<b>Construction work, nsk</b> .....	<b>211 162</b>	<b>X</b>	<b>X</b>	<b>X</b>	<b>9</b>	<b>X</b>	<b>X</b>	<b>X</b>

**Table 8. Selected Statistics for Establishments With Payroll by Specialization in Types of Construction: 1997**

[Thousand dollars unless otherwise noted. Detail may not add to total because of rounding. This table presents selected statistics for establishments according to degree of specialization in major types of construction work. If number of establishments or value of construction work for a given type of specialization are relatively insignificant, data may not be shown. In addition, data are not shown in this table where distribution of the value of construction work by type of construction was not provided in Table 7. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A.]

Item	Number of establishments	Total number of employees	Payroll, all employees	Value of construction work		Net value of construction work	Value added	Cost of construction work subcontracted out to others	Relative standard error of estimate (percent) for column—			
				For all types	For specialized type				B	D	H	
												A
<b>235520, FLOOR LAYING &amp; OTHER FLOOR CONTRACTORS</b>												
<b>Total</b> .....	<b>12 078</b>	<b>60 533</b>	<b>1 672 303</b>	<b>6 675 721</b>	<b>X</b>	<b>6 042 611</b>	<b>3 455 155</b>	<b>633 111</b>	<b>1</b>	<b>1</b>	<b>4</b>	
Establishments not specializing ..	2 038	16 724	511 605	2 027 245	X	1 843 245	1 021 124	184 000	3	3	7	
Establishments specializing 51 percent or more .....	10 040	43 809	1 160 698	4 648 476	3 973 050	4 199 366	2 434 031	449 111	2	2	4	
<b>Single-family houses, detached and attached</b>												
<b>All establishments specializing</b> .....	<b>6 712</b>	<b>27 230</b>	<b>673 577</b>	<b>2 668 971</b>	<b>2 324 150</b>	<b>2 418 154</b>	<b>1 403 697</b>	<b>250 817</b>	<b>3</b>	<b>3</b>	<b>6</b>	
Specialization 100 percent .....	3 034	9 720	220 519	909 462	909 462	836 460	499 972	73 003	5	6	9	
Specialization 90 to 99 percent ...	1 382	6 984	185 785	705 818	658 164	639 751	353 478	66 067	7	5	5	
Specialization 80 to 89 percent ...	817	3 938	99 422	397 476	326 873	349 492	189 375	47 984	9	8	21	
Specialization 70 to 79 percent ...	881	3 315	77 857	275 692	200 333	255 181	153 241	20 511	9	7	14	
Specialization 60 to 69 percent ...	431	2 297	64 452	268 299	167 722	237 405	145 477	30 894	9	8	20	
Specialization 51 to 59 percent ...	167	976	25 543	112 224	61 596	99 866	62 153	12 359	17	16	28	
<b>Apartment buildings, apartment type condominiums and cooperatives</b>												
<b>All establishments specializing</b> .....	<b>381</b>	<b>2 011</b>	<b>58 848</b>	<b>239 374</b>	<b>187 362</b>	<b>205 481</b>	<b>110 583</b>	<b>33 893</b>	<b>11</b>	<b>10</b>	<b>16</b>	
Specialization 100 percent .....	55	352	10 302	30 878	30 878	28 874	13 228	2 004	19	12	6	
Specialization 90 to 99 percent ...	<sup>59</sup> 59	<sup>314</sup> 314	6 521	24 174	22 420	22 119	12 953	<sup>2</sup> 055	41	30	48	
Specialization 80 to 89 percent ...	<sup>53</sup> 53	483	18 741	92 146	76 190	75 875	39 901	16 271	19	16	24	
Specialization 70 to 79 percent ...	S	237	6 570	22 509	16 822	19 461	14 860	<sup>3</sup> 048	29	31	56	
Specialization 60 to 69 percent ...	90	483	13 510	55 029	33 432	45 978	22 794	9 051	21	30	38	
Specialization 51 to 59 percent ...	S	S	3 205	14 639	7 620	<sup>13</sup> 174	<sup>6</sup> 848	S	S	39	S	
<b>Office buildings</b>												
<b>All establishments specializing</b> .....	<b>618</b>	<b>4 183</b>	<b>140 810</b>	<b>663 326</b>	<b>529 597</b>	<b>593 518</b>	<b>301 685</b>	<b>69 809</b>	<b>6</b>	<b>7</b>	<b>13</b>	
Specialization 100 percent .....	122	938	28 686	156 524	156 524	137 494	64 163	<sup>19</sup> 030	20	27	44	
Specialization 90 to 99 percent ...	48	593	20 893	74 042	68 660	66 960	24 039	5 082	13	5	3	
Specialization 80 to 89 percent ...	S	793	22 518	133 432	110 338	120 278	69 826	S	15	15	S	
Specialization 70 to 79 percent ...	120	658	23 518	120 840	87 349	106 376	61 601	14 464	16	11	8	
Specialization 60 to 69 percent ...	169	797	28 860	118 591	72 960	105 134	52 738	13 457	9	6	10	
Specialization 51 to 59 percent ...	10	403	16 333	59 898	33 766	55 275	29 318	4 623	5	2	1	
<b>All other commercial buildings, nec</b>												
<b>All establishments specializing</b> .....	<b>339</b>	<b>2 374</b>	<b>66 127</b>	<b>259 723</b>	<b>223 389</b>	<b>238 354</b>	<b>150 093</b>	<b>21 369</b>	<b>8</b>	<b>5</b>	<b>13</b>	
Specialization 100 percent .....	180	1 064	27 550	119 666	119 666	111 496	71 044	8 170	8	8	33	
Specialization 90 to 99 percent ...	18	D	D	D	D	D	D	D	D	D	D	
Specialization 80 to 89 percent ...	<sup>52</sup> 52	249	9 620	37 358	31 033	34 197	19 693	3 160	20	11	16	
Specialization 70 to 79 percent ...	74	579	12 768	47 855	34 737	42 670	26 833	5 185	29	15	8	
Specialization 60 to 69 percent ...	14	292	12 449	39 095	24 317	35 082	22 716	4 013	15	8	1	
Specialization 51 to 59 percent ...	1	D	D	D	D	D	D	D	D	D	D	
<b>Educational buildings</b>												
<b>All establishments specializing</b> .....	<b>156</b>	<b>1 597</b>	<b>54 823</b>	<b>197 086</b>	<b>142 751</b>	<b>179 108</b>	<b>94 421</b>	<b>17 978</b>	<b>10</b>	<b>9</b>	<b>18</b>	
Specialization 100 percent .....	<sup>31</sup> 31	<sup>165</sup> 165	<sup>10</sup> 067	<sup>19</sup> 902	<sup>19</sup> 902	<sup>19</sup> 572	<sup>9</sup> 631	<sup>330</sup> 330	62	56	46	
Specialization 90 to 99 percent ...	35	333	7 515	28 775	26 985	25 983	15 052	<sup>2</sup> 792	29	37	69	
Specialization 80 to 89 percent ...	10	113	4 008	18 537	15 296	D	7 239	D	15	15	D	
Specialization 70 to 79 percent ...	S	S	8 943	36 470	27 074	33 188	16 454	<sup>3</sup> 282	S	15	54	
Specialization 60 to 69 percent ...	20	396	14 533	49 448	30 380	45 698	24 597	3 749	10	9	15	
Specialization 51 to 59 percent ...	11	236	9 757	43 955	23 116	D	21 448	D	8	5	D	
<b>Health care and institutional buildings</b>												
<b>All establishments specializing</b> .....	<b>105</b>	<b>483</b>	<b>14 543</b>	<b>56 951</b>	<b>45 023</b>	<b>48 878</b>	<b>27 596</b>	<b>8 073</b>	<b>25</b>	<b>22</b>	<b>34</b>	
Specialization 100 percent .....	9	130	3 683	12 230	12 230	12 179	<sup>7</sup> 418	<sup>51</sup> 51	34	36	48	
Specialization 80 to 89 percent ...	<sup>3</sup> 3	<sup>39</sup> 39	1 910	9 701	7 761	8 123	3 343	1 578	53	26	6	
Specialization 70 to 79 percent ...	<sup>49</sup> 49	<sup>199</sup> 199	6 448	<sup>26</sup> 214	<sup>19</sup> 349	20 366	<sup>12</sup> 139	<sup>5</sup> 848	49	40	46	
Specialization 60 to 69 percent ...	S	<sup>115</sup> 115	2 502	<sup>8</sup> 806	<sup>5</sup> 683	<sup>8</sup> 210	4 696	596	41	54	37	

Table 9. **Dollar Value of Business Done for Establishments With Payroll by Kind-of-Business Activity: 1997**

[Thousand dollars unless otherwise noted. Detail may not add to total because of rounding. Based on their primary business activity or combination of activities, establishments were classified into this specific industry. These establishments, however, may also be engaged in other kinds of business activities. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A.]

Primary and other kinds of business activities	Dollar value of business done	Relative standard error of estimate (percent)
<b>235520, FLOOR LAYING &amp; OTHER FLOOR CONTRACTORS</b>		
<b>Total</b> .....	<b>6 815 514</b>	<b>1</b>
<b>Special trade contractors, total</b> .....	<b>6 402 202</b>	<b>2</b>
Acoustical contractor .....	53 797	6
Carpentry contractor .....	26 599	9
Carpet laying or removal contractor .....	2 989 232	2
Computer flooring installation contractor .....	198 309	7
Flooring contractor, wood .....	1 693 284	3
Resilient floor laying contractor .....	1 082 958	3
Tile contractor .....	358 023	4
Other construction activities, nec .....	133 765	5
<b>Other business activities secondary to construction activities, total</b> .....	<b>116 402</b>	<b>11</b>
Other business activities, secondary to construction activities, nec .....	10 955	23
Retail trade, secondary to construction activities .....	79 932	10
Wholesale trade, secondary to construction activities .....	25 515	31
Kind of business activity, nsk .....	163 146	9



**Table 10. Selected Statistics for Establishments With Payroll by Specialization in Kind-of-Business Activity: 1997**

[Thousand dollars unless otherwise noted. Detail may not add to total because of rounding. This table presents selected statistics for establishments according to degree of specialization by major activity of construction work. If number of establishments or dollar value of business done for a given type of specialization are relatively insignificant, data may not be shown. In addition, data are not shown in this table where distribution of the dollar value of business done by kind of business activity was not provided in Table 9. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

Item	Number of establishments	Total number of employees	Payroll, all employees	Value of construction work		Net value of construction work	Value added	Cost of construction work subcontracted out to others	Relative standard error of estimate (percent) for column—		
				For all kinds of business	For specialized kinds of business				B	D	H
	A	B	C	D	E	F	G	H	B	D	H
<b>235520, FLOOR LAYING &amp; OTHER FLOOR CONTRACTORS</b>											
Total .....	12 078	60 533	1 672 303	6 675 721	X	6 042 611	3 455 155	633 111	1	1	4
Establishments not specializing .....	1 347	12 828	390 069	1 537 211	X	1 376 611	758 955	160 599	3	3	6
Establishments specializing 51 percent or more .....	10 731	47 705	1 282 233	5 138 511	4 439 390	4 665 999	2 696 200	472 511	2	2	4
<b>Carpet laying or removal contractor</b>											
All establishments specializing .....	4 847	24 469	694 449	2 892 749	2 340 960	2 571 525	1 448 631	321 224	3	3	6
Specialization 100 percent .....	2 705	9 936	229 941	939 526	939 526	840 002	544 798	99 524	5	5	9
Specialization 90 to 99 percent .....	421	2 098	58 255	259 589	241 939	226 058	104 460	33 530	11	9	13
Specialization 80 to 89 percent .....	529	3 389	101 809	430 971	353 204	384 703	233 928	46 268	8	9	20
Specialization 70 to 79 percent .....	689	3 304	96 280	409 241	297 421	365 849	190 024	43 392	9	9	23
Specialization 60 to 69 percent .....	402	3 995	143 217	585 712	362 878	525 629	265 975	60 083	6	9	16
Specialization 51 to 59 percent .....	101	1 748	64 948	267 710	145 992	229 283	109 446	38 427	4	5	9
<b>Computer flooring installation contractor</b>											
All establishments specializing .....	214	1 110	43 357	177 262	165 632	160 982	86 954	16 280	15	7	3
Specialization 100 percent .....	177	769	30 093	119 051	119 051	107 166	61 158	11 885	22	11	4
Specialization 90 to 99 percent .....	<sup>s</sup> 11	128	D	18 120	17 104	D	13 413	D	21	5	D
Specialization 80 to 89 percent .....	S	D	1 409	D	12 006	D	D	D	D	D	D
Specialization 70 to 79 percent .....	4	89	4 390	13 185	D	12 823	5 584	362	Z	Z	Z
Specialization 60 to 69 percent .....	1	D	D	D	D	D	D	D	D	D	D
<b>Flooring contractor, wood</b>											
All establishments specializing .....	3 527	16 102	385 047	1 471 399	1 407 879	1 376 471	799 089	94 928	4	4	7
Specialization 100 percent .....	3 083	12 880	296 088	1 127 279	1 127 279	1 071 191	632 818	56 088	5	4	10
Specialization 90 to 99 percent .....	139	1 408	34 151	144 484	136 587	129 178	67 350	15 306	16	14	21
Specialization 80 to 89 percent .....	93	663	22 064	77 726	64 376	68 185	36 089	9 542	12	14	20
Specialization 70 to 79 percent .....	64	465	13 408	59 652	43 027	48 661	22 644	10 991	17	14	20
Specialization 60 to 69 percent .....	<sup>s</sup> 80	382	11 083	38 988	24 348	37 023	23 603	1 965	12	10	5
Specialization 51 to 59 percent .....	69	304	8 254	23 270	12 262	22 233	16 584	1 037	23	20	15
<b>Resilient floor laying contractor</b>											
All establishments specializing .....	1 056	4 395	123 029	457 092	384 910	429 257	269 035	27 834	7	7	17
Specialization 100 percent .....	572	2 137	54 600	204 811	204 811	193 089	132 987	11 722	12	12	22
Specialization 90 to 99 percent .....	87	380	12 846	40 902	38 779	39 283	21 399	1 619	9	6	12
Specialization 80 to 89 percent .....	30	369	11 384	36 464	30 183	35 301	19 243	<sup>s</sup> 1 163	14	14	49
Specialization 70 to 79 percent .....	205	S	11 811	57 156	41 681	52 536	38 223	<sup>s</sup> 4 620	S	27	69
Specialization 60 to 69 percent .....	98	544	20 115	63 460	39 474	59 292	25 537	<sup>s</sup> 4 167	11	7	42
Specialization 51 to 59 percent .....	64	409	12 273	54 299	29 980	49 756	31 646	4 543	23	23	37

**Table 11. Value of Construction Work for Establishments With Payroll by Location of Construction Work: 1997**

[Thousand dollars unless otherwise noted. Detail may not add to total because of rounding. \* Indicates geographic change, but not applicable to this sector. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

Location of construction work	Construction work done by establishments located in this state		Construction work done by establishments not located in this state		Construction work done by establishments not reporting		Relative standard error of estimate (percent) for column—			
	Value of construction work done in this state	Value of construction work	Value of construction work	Value of construction work	Value of construction work	Value of construction work	A	C	E	
	A	B	C	D	E	F	G			
<b>235520, FLOOR LAYING &amp; OTHER FLOOR CONTRACTORS</b>										
<b>United States</b> .....	<b>6 675 721</b>	<b>6 633</b>	<b>4 442 682</b>	<b>2 811</b>	<b>452 234</b>	<b>5 428</b>	<b>1 780 805</b>	<b>1</b>	<b>2</b>	<b>9</b>
Alabama .....	66 755	71	49 326	26	2 722	89	14 706	18	26	18
Alaska .....	13 850	<sup>§20</sup>	6 902	22	1 615	10	5 333	11	23	24
Arizona .....	150 823	62	74 261	34	2 196	174	74 365	17	18	28
Arkansas .....	17 068	<sup>§35</sup>	5 485	<sup>§46</sup>	4 395	20	8 188	14	42	36
California .....	1 061 116	914	800 356	42	5 541	604	255 219	3	3	18
Colorado .....	225 239	185	163 714	45	4 478	92	57 047	7	8	33
Connecticut .....	113 145	60	85 325	98	7 403	105	20 418	9	12	11
Delaware .....	23 161	36	16 165	62	3 070	19	3 925	12	19	12
District of Columbia .....	<sup>§62</sup> 683	5	5 384	141	<sup>§56</sup> 788	3	512	46	Z	51
Florida .....	245 236	238	170 888	107	14 215	272	60 133	9	13	7
Georgia .....	170 124	136	90 122	67	14 880	149	65 122	11	15	17
Hawaii * .....	33 608	49	27 095	5	<sup>§3</sup> 032	13	3 482	8	7	66
Idaho .....	24 532	<sup>§38</sup>	18 250	<sup>§14</sup>	<sup>§1</sup> 242	<sup>§51</sup>	5 041	17	25	49
Illinois .....	392 219	361	278 637	124	11 291	216	102 290	4	6	14
Indiana .....	134 147	172	97 576	111	8 966	76	27 605	4	4	21
Iowa .....	48 673	86	34 280	49	<sup>§7</sup> 777	47	6 616	12	11	57
Kansas .....	68 898	82	47 062	57	12 590	67	9 247	21	31	13
Kentucky .....	52 577	99	31 675	89	8 910	58	11 992	4	9	15
Louisiana .....	65 598	99	54 791	24	3 190	29	7 617	11	13	15
Maine .....	22 289	52	15 032	5	1 603	22	5 654	8	11	Z
Maryland .....	201 523	195	138 783	93	12 401	106	50 339	6	6	13
Massachusetts .....	190 030	142	122 641	75	23 097	110	44 291	10	16	21
Michigan .....	206 591	167	130 246	70	9 382	246	66 962	8	12	9
Minnesota .....	120 642	185	94 687	<sup>§34</sup>	1 578	69	24 377	10	13	18
Mississippi .....	8 404	47	<sup>§2</sup> 614	38	1 785	34	4 005	18	52	18
Missouri .....	171 234	146	120 544	75	12 410	96	38 281	4	6	12
Montana .....	<sup>§4</sup> 925	42	<sup>§4</sup> 534	<sup>§12</sup>	<sup>§392</sup>	—	—	48	52	65
Nebraska .....	37 778	56	34 743	15	1 548	60	1 487	14	15	21
Nevada .....	98 686	57	55 051	54	16 420	25	27 215	14	25	4
New Hampshire .....	30 503	11	19 102	77	7 699	<sup>§25</sup>	<sup>§3</sup> 702	20	32	25
New Jersey .....	231 243	163	102 276	153	17 625	262	111 341	5	13	21
New Mexico .....	21 647	<sup>§37</sup>	15 970	<sup>§45</sup>	<sup>§1</sup> 544	13	4 133	26	36	44
New York .....	446 366	362	280 453	70	41 579	358	124 333	7	13	2
North Carolina .....	188 733	142	116 729	62	8 979	302	63 025	9	13	14
North Dakota .....	5 801	24	2 455	<sup>§1</sup>	D	10	D	8	7	D
Ohio .....	230 309	205	162 937	68	8 330	167	59 042	4	5	5
Oklahoma .....	21 180	58	14 830	25	1 813	26	4 538	18	29	17
Oregon .....	98 666	178	47 135	20	11 090	166	40 441	10	15	13
Pennsylvania .....	241 182	211	162 037	100	10 143	280	69 001	5	8	7
Rhode Island .....	15 359	<sup>§12</sup>	5 611	15	2 504	<sup>§36</sup>	<sup>§7</sup> 245	26	23	2
South Carolina .....	55 788	155	36 764	65	7 150	71	<sup>§11</sup> 875	18	26	18
South Dakota .....	3 215	4	1 479	<sup>§7</sup>	1 197	4	539	13	6	34
Tennessee .....	73 479	85	37 077	75	13 965	80	22 437	12	20	31
Texas .....	355 344	221	264 391	42	<sup>§10</sup> 039	221	80 913	5	7	54
Utah .....	27 532	97	D	21	D	2	D	21	D	D
Vermont .....	6 700	32	D	3	D	<sup>§2</sup>	D	9	D	D
Virginia .....	243 357	218	137 940	159	32 220	172	73 197	8	10	20
Washington .....	179 902	313	128 477	42	9 267	172	42 158	7	10	5
West Virginia .....	<sup>§22</sup> 311	<sup>§30</sup>	<sup>§15</sup> 786	40	3 833	<sup>§37</sup>	2 692	41	63	10
Wisconsin .....	141 786	206	82 471	74	4 485	165	54 830	5	9	20
Wyoming .....	3 765	<sup>§33</sup>	2 640	10	1 125	—	—	24	34	3

# Appendix A.

## Explanation of Terms

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### **ALL EMPLOYEES**

Comprise all full-time and part-time employees on the payroll of construction establishments, who worked or received pay for any part of the pay period including the 12th of March, May, August, and November. Included are all persons on paid sick leave, paid holidays, and paid vacations during these pay periods. Officers of corporations are included, but proprietors and partners of unincorporated firms are not. Number of employees is the sum of all employees during the pay periods including the 12th of March, May, August, and November, divided by 4.

### **BEGINNING-OF-YEAR GROSS BOOK VALUE OF DEPRECIABLE ASSETS (\$1,000)**

Gross value of depreciable assets, usually original costs of the assets, at the beginning of the year. Depreciable assets are the fixed tangible property of the establishment for which depreciation accounts are ordinarily maintained.

### **BEGINNING-OF-YEAR INVENTORIES OF MATERIALS AND SUPPLIES (\$1,000)**

The inventories of materials and supplies owned at the beginning of the reporting year by establishments with payroll. Includes all of the materials and supplies that are owned regardless of where they are held. Excludes materials that are owned by others but held by the reporting establishment. Builders who built on their own account for sale were requested to exclude work in progress and finished units not sold from inventories. Inventories of multi-establishment companies were instructed to be reported by the establishment that is responsible for the inventories, even if these inventories were held at a separate location.

### **CAPITAL EXPENDITURES, OTHER THAN LAND (\$1,000)**

Capital expenditures are those that were or will be charged to the fixed assets accounts and for which depreciation accounts are ordinarily maintained. Includes the cost of capital improvements that were made during the year that increased the value of property or adapted it for another use. Capital expenditures for leasehold improvements made to property leased from others are also included. Land expenditures are not included as capital expenditures. If any building or equipment had been acquired under a capital leasing arrangement that meet

the criteria set down by the Financial Accounting Standards Board (FASB), respondents were instructed to report the original cost or market value as a fixed asset and as a capital expenditure, if acquired in the reporting year. If the lease qualified as an operating lease, respondents were instructed not to include the value of the building and equipment as a fixed asset or capital expenditure. If capital expenditures were not recorded directly at the establishment level but handled centrally at a company or division level, respondents were requested to report appropriate estimates for the individual establishments.

### **CONSTRUCTION WORK DONE BY ESTABLISHMENTS LOCATED IN THIS STATE: NUMBER**

Includes the number of establishments physically located and doing construction work in the same state.

### **CONSTRUCTION WORK DONE BY ESTABLISHMENTS LOCATED IN THIS STATE: VALUE OF CONSTRUCTION WORK (\$1,000)**

Includes the value of construction work done by establishments physically located and doing construction work in the same state.

### **CONSTRUCTION WORK DONE BY ESTABLISHMENTS NOT LOCATED IN THIS STATE: NUMBER**

Includes the number of establishments not located in the state where the construction work is done. Establishment location is defined as a relatively permanent office or other place of business where the usual business activities related to construction are conducted with some exceptions. A relatively permanent office is one that has been established for the management of more than one project or job and is expected to be maintained on a continuing basis.

### **CONSTRUCTION WORK DONE BY ESTABLISHMENT NOT LOCATED IN THIS STATE: VALUE OF CONSTRUCTION WORK (\$1,000)**

Includes the value of construction work done by establishments not located in the state where the construction work is done. Establishment location is defined as a relatively permanent office or other place of business where the usual business activities related to construction are conducted with some exceptions. A relatively permanent

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office is one that has been established for the management of more than one project or job and is expected to be maintained on a continuing basis.

#### **CONSTRUCTION WORK DONE BY ESTABLISHMENTS NOT REPORTING: NUMBER (\$1,000)**

Includes the number of establishments that did not report the state location of construction work on their census forms and establishments that did not complete a construction census form. Data were estimated for establishments that did not complete a census form.

#### **CONSTRUCTION WORK DONE BY ESTABLISHMENTS NOT REPORTING: VALUE OF CONSTRUCTION WORK (\$1,000)**

Includes the value of construction work done by establishments that did not report the state location of construction work on their census forms and establishments that did not complete a construction census form. Data were estimated for establishments that did not complete a census form.

#### **CONSTRUCTION WORKERS**

Includes all payroll workers up through the working supervisor level directly engaged in construction operations, such as painters, carpenters, plumbers, and electricians. Included are journeymen, mechanics, apprentices, laborers, truck drivers and helpers, equipment operators, and on-site record keepers and security guards. Supervisory employees above the working foreman level are excluded from this category and are included in the other employees category.

#### **COST OF ALL OTHER FUELS AND LUBRICANTS (\$1,000)**

Costs for fuels and lubricants purchased during the year from other companies or received from other establishments of the company and not included as costs in any of these categories: natural gas; manufactured gas; gasoline; and diesel fuel.

#### **COST OF CONSTRUCTION WORK SUBCONTRACTED OUT TO OTHERS (\$1,000)**

All costs for construction work subcontracted out to other construction contractors during the reporting year. Excluded from this item are costs to the reporting establishment for its purchases of materials, components, and supplies provided to a subcontractor for use, such costs are reported under costs for materials, components, and supplies. Also excluded are costs for the rental of machinery or equipment.

#### **COST OF ELECTRICITY (\$1,000)**

Costs for electric energy purchased during the year from other companies or received from other establishments of the company.

#### **COST OF GASOLINE AND DIESEL FUEL (\$1,000)**

Costs for gasoline and diesel fuel purchased during the year from other companies or received from other establishments of the company.

#### **COST OF OFF-HIGHWAY USE OF GASOLINE AND DIESEL FUEL (\$1,000)**

Includes the costs for gasoline and diesel fuel purchased during the reporting year for off-highway use. Off-highway fuel use is the use of fuel for trade, business, or income producing activity. In most cases, off-highway fuel use does not include use in a highway vehicle registered or required to be registered for use on public highways.

#### **COST OF ON-HIGHWAY USE OF GASOLINE AND DIESEL FUEL (\$1,000)**

Costs for gasoline and diesel fuel purchased during the year to fuel highway vehicles. A highway vehicle is any self-propelled vehicle designed to carry a load over public highways, whether or not also designed to perform other functions. Examples of vehicles designed to carry a load over public highways are passenger automobiles, trucks, and truck tractors. If a vehicle can be used for a combination of on-highway and off-highway uses and has one fuel tank, the fuel use is not considered off-highway. An example of this is a concrete-mixer truck where the truck engine operates both the engine and the mixing unit by a power take-off and is fueled by a single tank. None of the fuel used in this vehicle is off-highway because of the on-highway use. If the vehicle has separate fuel tanks and engines, the fuel in a tank used for non-highway use may be considered off-highway use.

#### **COSTS OF MATERIALS, COMPONENTS, AND SUPPLIES (\$1,000)**

Includes the costs for materials, components, and supplies used by establishments in the construction or reconstruction of buildings, structures, or other facilities and costs for materials bought and resold to others. Also includes costs made for direct purchases of materials, components, and supplies even though the purchases were subsequently provided to subcontractors for their use. Supplies include expendable tools which are charged to current accounts. Freight and other direct charges representing only that amount paid after discounts, and the value of materials, components, and supplies obtained from other establishments of the respondent's company. Excluded from this item are the cost of fuels, lubricants, electric energy, industrial and other specialized machinery

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and equipment such as printing presses; computer systems, that are not an integral part of a structure; and materials furnished to contractors by the owners of projects.

**COST OF MATERIALS, COMPONENTS, SUPPLIES, AND FUELS (\$1,000)**

Includes the costs for materials, components, supplies used by establishments in the construction or reconstruction of buildings, structures, or other facilities and costs for materials bought and resold to others. Also includes the costs for fuels that include gasoline, diesel fuel, and lubricants, and electric energy purchased during the year from other companies or received from other establishments of the company and costs for natural and manufactured gas, fuel oil, coal and coke products. Excluded from this item are industrial and other specialized machinery and equipment, such as printing presses; computer systems, that are not an integral part of a structure; materials furnished to contractors by the owners of projects.

**COST OF NATURAL GAS AND MANUFACTURED GAS (\$1,000)**

Costs for natural gas and manufactured gas purchased during the year from other companies or received from other establishments of the company.

**COST OF REPAIRS TO BUILDING AND OTHER STRUCTURES (\$1,000)**

Includes the cost of all repairs made to structures by outside companies or from other establishments of the same company. It includes only the cost of repairs necessary to maintain property. It excludes the cost of improvements that increase the value of property or the cost of adapting it for another use. Such costs are included in capital expenditures.

**COST OF REPAIRS TO MACHINERY AND EQUIPMENT (\$1,000)**

Includes the cost of all repairs made to machinery and equipment by outside companies or from other establishments of the same company. It includes only the cost of repairs necessary to maintain the machinery.

**COST OF SELECTED POWER, FUELS, AND LUBRICANTS (\$1,000)**

Included are costs for fuels including gasoline, diesel fuel, and lubricants, and electric energy purchased during the year from other companies or received from other establishments of the company. Also included are costs for natural gas, manufactured gas, fuel oil, coal and coke products.

**DEPRECIATION CHARGES DURING YEAR (\$1,000)**

The depreciation expenses of the establishment in the reporting year. These expenses are charged against depreciable assets which are the fixed tangible property of the establishment for which depreciation accounts are ordinarily maintained.

**DOLLAR VALUE SIZE CLASS**

Displays data for establishments with payroll that fall within each range of value of business done.

**END-OF-YEAR GROSS BOOK VALUE OF DEPRECIABLE ASSETS (\$1,000)**

The gross value of depreciable assets, plus any capital expenditures for new and use depreciable assets in the reporting year, minus the gross value of depreciable assets sold, retired, scrapped, destroyed, etc. in the reporting year.

**END-OF-YEAR INVENTORIES OF MATERIALS AND SUPPLIES (\$1,000)**

The inventories of materials and supplies owned at the end of the reporting year by establishments with payroll. Includes all of the materials and supplies that are owned regardless of where they are held. Excludes materials which are owned by others but held by the reporting establishment. Builders who build on their own account for sale were requested to exclude work in progress and finished units not sold from inventories. Inventories of multiestablishment companies were instructed to be reported by the establishment that is responsible for the inventories even if these inventories were held at a separate location.

**FIRST-QUARTER PAYROLL (\$1,000)**

Includes the gross earnings paid in the first quarter of the reporting year to all employees on the payroll of construction establishments. The first-quarter payroll period is January through March. Includes all forms of compensation such as salaries, wages, commissions, dismissal pay, bonuses, vacation and sick leave pay, prior to such deductions as employees' Social Security contributions, withholding taxes, group insurance, union dues, and savings bonds. Includes salaries of officers of these establishments, if a corporation, but excludes payments to the proprietor or partners, if unincorporated.

**FRINGE BENEFITS (\$1,000)**

Includes expenditures made by the employer for legally required and voluntary fringe benefit programs for employees.



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**LEGALLY REQUIRED EXPENDITURES (\$1,000)**

Includes expenditures made by the employer for Social Security contributions, unemployment compensation, workman's compensation, and state temporary disability payments.

**NET VALUE OF CONSTRUCTION WORK (\$1,000)**

The value of construction work less the cost of construction work subcontracted out to others.

**NUMBER OF CONSTRUCTION WORKERS:  
QUARTERLY PAY PERIOD**

Refers to the number of construction workers employed during a quarterly pay period. January to March includes the reported number of construction workers employed during the pay period including March 12. April to June includes the reported number of construction workers employed during the pay period including May 12. July to September includes the reported number of construction workers employed during the pay period including August 12. October to December includes the reported number of construction workers employed during the pay period including November 12.

**NUMBER OF ESTABLISHMENTS**

Includes all establishments that were in business at any time during the year. It covers all full-year and part-year operations. Construction establishments that were inactive or idle for the entire year were not included.

**NUMBER OF ESTABLISHMENTS NOT REPORTING  
INVENTORIES**

Includes all establishments with payroll that did not report a dollar amount for inventories of materials and supplies during the reporting year. It covers all full-year and part-year operations. Construction establishments that were inactive or idle for the entire year were not included.

**NUMBER OF ESTABLISHMENTS WITH INVENTORIES**

Includes all establishments with payroll that reported a dollar amount of inventory. Includes the number of establishments that were in business at any time during the year. It covers all full-year and part-year operations. Construction establishments that were inactive or idle for the entire year were not included.

**NUMBER OF ESTABLISHMENTS WITH NO  
INVENTORIES**

Includes all establishments with payroll that reported having no inventories of materials and supplies during the reporting year. Includes establishments that were in business at any time during the year. It covers all full-year and part-year operations. Construction establishments that were inactive or idle for the entire year were not included.

**NUMBER OF OTHER EMPLOYEES: QUARTERLY PAY  
PERIOD**

Refers to the number of other employees employed during a quarterly pay period. January to March includes the reported number of other workers employed during the pay period including March 12. April to June includes the reported number of other workers employed during the pay period including May 12. July to September includes the reported number of other workers employed during the pay period including August 12. October to December includes the reported number of other workers employed during the pay period including November 12.

**NUMBER OF PROPRIETORS AND WORKING  
PARTNERS**

These data were not collected on the census report forms. The data shown are based on crediting each sole proprietorship establishment with one active proprietor and each partnership establishment with two working partners.

**OTHER BUSINESS RECEIPTS (\$1,000)**

Includes business receipts not reported as value of construction work. This includes business receipts from retail and wholesale trade, rental of equipment without operator, manufacturing, transportation, legal services, insurance, finance, rental of property and other real estate operations, and other nonconstruction activities. Receipts for separately definable architectural and engineering work for others are also included here. Excluded are receipts from other business operations in foreign countries, and nonoperating income such as interest and dividends.

**OTHER EMPLOYEES**

Includes payroll employees in executive, purchasing, accounting, personnel, professional, technical activities, and routine office functions. Also included are supervisory employees above the working foreman level.

**PAYROLL (\$1,000)**

Includes the gross earnings paid in the reporting year to all employees on the payroll of construction establishments. It includes all forms of compensation such as salaries, wages, commissions, dismissal pay, bonuses, vacation and sick leave pay, prior to deductions such as employees' Social Security contributions, withholding taxes, group insurance, union dues, and savings bonds. The total includes salaries of officers of these establishments, if a corporation, but excludes payments to the proprietor or partners, if unincorporated.

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**PAYROLL: CONSTRUCTION WORKERS (\$1,000)**

Includes the gross earnings paid in the reporting year to all construction workers on the payroll of construction establishments. It includes all forms of compensation such as salaries, wages, commissions, dismissal pay, bonuses, vacation and sick leave pay, prior to deductions such as employees' Social security contributions, withholding taxes, group insurance, union dues, and savings bonds.

**PAYROLL: OTHER EMPLOYEES (\$1,000)**

Includes the gross earnings paid in the reporting year to all other employees on the payroll of construction establishments. It includes all forms of compensation such as salaries, wages, commissions, dismissal pay, bonuses, vacations and sick leave pay, prior to deductions such as employees' Social Security contributions, withholding taxes, group insurance, union dues, and savings bonds. Payroll of other employees excludes salaries of the proprietor or partners, if unincorporated.

**PRIMARY AND OTHER KINDS OF BUSINESS ACTIVITIES**

Displays dollar value of business done by primary construction business activity. Primary construction activity is construction activity that generates fifty-one percent or more of an establishment's dollar value of business done. Also displayed are other kinds of business activities. Other kinds of business activities include business receipts not reported as value of construction work. This item includes business receipts from retail and wholesale trade, rental of equipment without an operator, manufacturing, transportation, legal services, insurance, finance, rental of property and other real estate operations, and other nonconstruction activities. Receipts for separately definable architectural and engineering work for others are also included in other kinds of business activities.

**PURCHASED COMMUNICATION SERVICES (\$1,000)**

Includes all costs for communication services purchased from other companies or from other establishments of the company.

**RENTAL COSTS FOR BUILDINGS (\$1,000)**

Includes all costs for renting or leasing space and buildings. It excludes costs under agreements that are in effect conditional sales contracts such as capital leases. Such costs are included in capital expenditures.

**RENTAL COSTS FOR MACHINERY AND EQUIPMENT (\$1,000)**

Includes all costs for renting or leasing construction machinery and equipment, transportation equipment, production equipment, office equipment, furniture and fixtures, and scaffolding. It excludes costs for the rental of

land. It also excludes costs under agreements that in effect are conditional sales contracts such as capital leases. Such costs are included in capital expenditures.

**RENTAL COSTS FOR MACHINERY, EQUIPMENT, AND BUILDINGS (\$1,000)**

Includes all costs for renting or leasing construction machinery and equipment, transportation equipment, production equipment, office equipment, furniture and fixtures, scaffolding, office space, and buildings. It excludes costs for the rental of land. It also excludes costs under agreements that in effect are conditional sales contracts such as capital leases. Such costs are included in capital expenditures.

**RETIREMENTS AND DISPOSITION OF DEPRECIABLE ASSETS (\$1,000)**

Includes the gross value of depreciable assets sold, retired, scrapped, destroyed, abandoned, etc., during the year. The values shown are the acquisition costs of the retired assets. This item also includes the value of assets (at acquisition cost rather than current market value) transferred to other establishments of the same company.

**SELECTED COSTS (\$1,000)**

Includes the costs for materials, components, and supplies; costs for construction work subcontracted out to others; and costs for selected power, fuels, and lubricants. Capital expenditures and rental costs for machinery, equipment, and structures are shown elsewhere.

**SELECTED PURCHASED SERVICES (\$1,000)**

Includes all costs for communication and repair to buildings and other structure services purchased from other companies or from other establishments of the company. It also includes the cost of all repairs made to structures and equipment by outside companies or from other establishments of the same company. It includes only the cost of repairs necessary to maintain property and equipment. It excludes the cost of improvements that increase the value of property or the cost of adapting it for another use. Such costs are included in capital expenditures.

**SPECIALIZATION PERCENT**

Displays data for establishments with payroll that fall within each percent range of socialization.

**TYPE OF CONSTRUCTION**

Provides data by the types of buildings, structures, or other facilities being constructed or worked on by construction establishments in the reporting year. Respondents were instructed that each building, structure, or other facility should be classified in terms of its function.

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For example, a restaurant building was to be classified in the restaurant category whether it was designed as a commercial restaurant building or an auxiliary unit of an educational institution. If respondents worked on more than one type of building or structure in a multibuilding complex, they were instructed to report separately for each building or type of structure. If they worked on a building that had more than one purpose; i.e., office and residential, or commercial, they were to classify the building by major purpose. In addition, all respondents were requested to report the percentage of the value of construction work done for new construction, additions, alterations, or reconstruction, and maintenance and repair work for each of these types.

### Building Construction

- **Single-family houses, detached.** Includes all fully detached residential buildings constructed for one family use.
- **Single-family houses, attached, including townhouses and townhouse-type condominiums.** Includes all residential buildings with two or more living quarters side by side, completely independent of one another, and separated by an unbroken party or lot line wall from ground to roof.
- **Apartment buildings, apartment type condominiums, and cooperatives.** Includes apartment rentals, high-rise, low-rise, or any structures containing two or more housing units other than attached single-family houses.
- **All other residential buildings.** Includes dormitories, fraternity and sorority houses, and other nonhousekeeping residential structures.
- **Manufacturing and light industrial buildings.** Includes all manufacturing and light industrial buildings and plants that are used to house production and assembly activities. Note that industrial parks should be classified under its primary usage such as warehouses, office space, commercial or industrial type buildings. Heavy industrial facilities such as blast furnaces, petroleum refineries, and chemical complexes are not included in this category but are reported under nonbuilding construction.
- **Manufacturing and light industrial warehouses.** Includes all warehouses which are intended for industrial activities.
- **Hotels and motels.** Includes hotels, motels, bed-and-breakfast inns, and tourist cabins intended for transient accommodations. Also included are hotel and motel conference centers.
- **Office buildings.** Includes all buildings that are used primarily for office space or for government administrative offices. Also included are banks or financial buildings that are three stories or more. Medical office buildings are reported under hospitals and institutional buildings.
- **All other commercial buildings, nec (not elsewhere classified) such as stores, restaurants, and automobile service stations.** Includes all buildings that are intended for use primarily in the retail and service trades. For example, shopping centers, department stores, drug stores, restaurants, public garages, auto service stations, and one or two story bank or financial institutions.
- **Commercial warehouses.** Includes distribution buildings and mini-storage units intended for commercial use. Also included are storage warehouses.
- **Religious buildings.** Includes all buildings that are intended for religious services or functions such as churches, synagogues, convents, monasteries, and seminaries.
- **Educational buildings.** Includes all buildings that are used directly in administrative and instructional activities such as colleges, universities, elementary and secondary schools, correspondence, commercial, and trade schools. Libraries, museums, and art galleries, as well as laboratories that are not a part of a manufacturing or commercial establishment, are also included.
- **Health care and institutional buildings.** Includes hospitals, medical office buildings and all other buildings that are intended to provide health and institutional care such as clinics, infirmaries, sanitariums, nursing homes, homes for the aged, and orphanages.
- **Public safety buildings.** Included detention centers, prisons, fire stations, and rescue squad buildings.
- **Farm buildings, nonresidential.** Includes nonresidential farm buildings such as barns, poultry houses, implement sheds, and farm silos.
- **Amusement, social, and recreational buildings.** Includes buildings that are used primarily for entertainment, social, and recreational activities such as sports arenas, convention centers, theaters, music halls, golf and country club buildings, skating rinks, fitness centers, bowling alleys, and indoor swimming pools.
- **All other nonresidential buildings.** Includes nonresidential buildings that are not classified elsewhere such as fire stations, post offices, bus and air passenger terminals and hangars, and prisons.

### Nonbuilding Construction

- **Highways, streets, and related work such as installation of guardrails, highway signs, and lighting.** Includes streets, roads, alleys, sidewalks,

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curbs and gutters, culverts, right-of-way drainage, erosion control, and lighting. Also includes earthwork protective structures when used in connection with road improvements.

- **Airport runways and related work.** Includes runways, taxiways, aprons, and related work.
- **Private driveways and parking areas.** Includes all nonstructural parking areas and private driveways of all surface types.
- **Bridges and elevated highways.** Includes viaducts and overpasses, roads, highways, railroads, and causeways built on structural supports.
- **Tunnels.** Includes highway, pedestrian, railroad, and water distribution tunnels.
- **Sewers, sewer lines, septic tanks, and related facilities.** Includes sanitary and storm sewers, pumping stations, septic systems, and related facilities.
- **Water mains and related facilities.** Includes water supply systems, pumping stations, and related facilities.
- **Pipeline construction other than sewer or water-lines.** Includes pipelines for the transmission of gas, petroleum products, and liquefied gases.
- **Power and communication transmission lines, towers, and related facilities.** Includes electric power lines, telephone and telegraph lines, fiber optic cables, cable television lines, television and radio towers, and electric light and power facilities.
- **Power plants and cogeneration plants, except hydroelectric.** Includes electric and steam generating plants, cogenerating plants, and nuclear plants.
- **Power plant, hydroelectric.** Includes all types of hydroelectric power generating plants.
- **Blast furnaces, petroleum refineries, chemical complexes, etc.** Includes coke ovens and mining appurtenances such as tipples and washeries.
- **Sewage treatment plants.** Includes sewage treatment and waste disposal plants.
- **Water treatment plants.** Includes water filtration and water softening plants.
- **Urban mass transit.** Includes subways, street cars, and light rail systems.
- **Railroad construction.** Includes the construction of railroad beds, tracks, freight yards, and signal towers for systems other than urban mass transit.
- **Conservation and development construction.** Includes land reclamation, irrigation projects, drainage canals, levees, jetties, breakwaters, and flood control projects.
- **Dam and reservoir construction.** Includes hydroelectric, water supply, and flood control dams and reservoirs.
- **Dry/Solid waste disposal.** Includes all dry/solid waste disposal sites where non hazardous waste is buried.
- **Harbor and port facilities.** Includes docks, piers, and wharves.
- **Marine construction.** Includes dredging, underwater rock removal, breakwaters, navigational channels, and locks.
- **Outdoor swimming pools.** Includes wading pools and reflecting pools.
- **Water storage facilities.** Includes aqueducts, water towers, and water tanks.
- **Tank storage facilities other than water.** Includes gasoline and oil storage tanks.
- **Fencing.** Includes all types of fencing.
- **Recreational facilities.** Includes athletic fields, golf courses, outdoor tennis courts, trails, and camps.
- **Billboards.** Includes all type of billboards.
- **Heavy military construction.** Includes all military non-building such as missile sites and testing facilities, launch sites and underground command centers.
- **Ships.** Includes special trade contractors working on ships and boats such as painters, carpenters, joiners, electricians, etc.
- **Oilfields.** The majority of construction work occurring in oil fields is classified in Sector 21, Mining. For example, pipeline construction on oil and gas leases are classified in mining only up to the point where the distribution company takes over. At that point, pipeline construction activity is classified in Sector 23, Construction. Some secondary mining construction activities are classified in the construction sector. Examples of this include: road construction; land clearing contracting; land drainage contracting; and land leveling contracting.
- **Other nonbuilding construction, nec.** Includes all types of nonbuilding construction not elsewhere classified.

#### VALUE ADDED (\$1,000)

Value added is equal to value of business done, less costs for construction work subcontracted out to others and costs for materials, components, supplies, and fuels.

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### **VALUE OF BUSINESS DONE (\$1,000)**

Value of business done is the sum of value of construction work and other business receipts.

### **VALUE OF CONSTRUCTION WORK (\$1,000)**

Includes the value of construction work done by general contractors, heavy construction contractors, and special trades contractors. Included are new construction, additions, alterations or reconstruction, and maintenance and repair construction work. Also includes the value of any construction work done by the reporting establishments for themselves. Speculative builders were instructed to include the value of buildings and other structures built or being built for sale in the reporting year, but not sold. They were to include the costs of such construction plus normal profit. Also included is the cost of construction work done on buildings for rent or lease. Establishments engaged in the sale and installation of construction components such as plumbing, heating, and central air-conditioning supplies and equipment; lumber and building materials; paint, glass, and wallpaper; and electrical and wiring supplies, elevators or escalators were instructed to include both the value for the installation and the receipts covering the price of the items installed. Excluded are the cost of industrial and other special machinery and equipment that are not an integral part of a structure, and value of work done from business operations in foreign countries.

### **VALUE OF CONSTRUCTION WORK: ADDITIONS, ALTERATIONS, OR RECONSTRUCTION (\$1,000)**

Includes construction work which adds to the value or useful life of an existing building or structure or that adapts a building or structure to a new or different use. Included are major replacements of building systems, such as the installation of a new roof or heating system and the resurfacing of streets or highways. This contrasts to the repair of a hole in a roof or the routine patching of highways and streets that would be classified as maintenance and repair.

### **VALUE OF CONSTRUCTION WORK DONE IN THIS STATE (\$1,000)**

Includes the value of construction work done in a state by general contractors, heavy construction contractors, and special trades contractors.

### **VALUE OF CONSTRUCTION WORK FOR ESTABLISHMENTS WITH INVENTORIES (\$1,000)**

The value of construction work for establishments with payroll that reported a dollar amount of inventory in the reporting year.

### **VALUE OF CONSTRUCTION WORK FOR ESTABLISHMENTS WITH NO INVENTORIES (\$1,000)**

The value of construction work for establishments with payroll that reported having no dollar amount of inventory in the reporting year.

### **VALUE OF CONSTRUCTION WORK: FOR SPECIALIZED TYPE (\$1,000)**

Includes value of construction work for one of two specialized categories: types of construction; and kind-of-business activity. A construction establishment specializes in a type of construction when fifty-one percent or more of the construction work done is in one construction industry. The construction establishment reports each type of construction it performs as a percent of value of construction work. Types of construction refers to the types of buildings, structures, or facilities constructed or worked on by construction establishments in the reporting year. Specialization in types of construction displays data for establishments with payroll that falls within each percent range of specialization. A construction establishment specializes in a kind-of-business activity when fifty-one percent or more of the construction work done by the establishment is performed in one type of business activity. The construction establishment reports each kind-of-business activity engaged in as a percent of value of construction work. Kind-of-business activity refers to the kinds of business activities construction establishments perform throughout the reporting year. The following are examples of kind-of-business activity: highway and street construction; electrical contracting; carpentry contracting; and concrete contracting. Specialization in kind-of-business activity displays data for establishments with payroll that fall within each percent range of specialization.

### **VALUE OF CONSTRUCTION WORK: MAINTENANCE AND REPAIR (\$1,000)**

Includes incidental construction work that keeps a property in ordinary working condition. Excluded are trash and snow removal, lawn maintenance and landscaping, cleaning and janitorial services.

### **VALUE OF CONSTRUCTION WORK: NEW CONSTRUCTION (\$1,000)**

Includes the complete, original building of structures and essential service facilities and the initial installation of integral equipment such as elevators and plumbing, heating, and air-conditioning supplies and equipment.

### **VALUE OF CONSTRUCTION WORK ON FEDERALLY OWNED PROJECTS (\$1,000)**

The value of construction work for projects owned by the Federal government.



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**VALUE OF CONSTRUCTION WORK ON GOVERNMENT OWNED PROJECTS (\$1,000)**

The value of construction work for the sum total of all projects owned by Federal, state, and local governments.

**VALUE OF CONSTRUCTION WORK ON PRIVATELY OWNED PROJECTS (\$1,000)**

The value of construction work for construction projects other than government owned projects.

**VALUE OF CONSTRUCTION WORK ON STATE AND LOCALLY OWNED PROJECTS (\$1,000)**

The value of construction work for the sum total of all projects owned by state and local governments.

**VALUE OF CONSTRUCTION WORK SUBCONTRACTED IN FROM OTHERS (\$1,000)**

Includes the value of construction work done by reporting establishments as subcontractors to other contractors or builders. Establishments were asked to report the

approximate percent of total value of construction work accounted for by such work, and the percentages reported were applied to the reported value of construction work to develop a value for this item.

**VALUE OF CONSTRUCTION WORK FOR ESTABLISHMENTS NOT REPORTING INVENTORIES (\$1,000)**

The value of construction work for establishments that did not report a dollar amount for inventories of materials and supplies, and the value of construction work for establishments that did not complete a census form.

**VOLUNTARY EXPENDITURES (\$1,000)**

Includes expenditures made by the employer for life insurance premiums, pension plans, insurance premiums on hospital and medical plans, welfare plans, and union negotiated benefits.

# Appendix B.

## NAICS Codes, Titles, and Descriptions

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### 23 CONSTRUCTION

The Construction sector comprises establishments primarily engaged in the construction of buildings and other structures, heavy construction (except buildings), additions, alterations, reconstruction, installation, and maintenance and repairs. Establishments engaged in demolition or wrecking of buildings and other structures, clearing of building sites, and sale of materials from demolished structures are also included. This sector also includes those establishments engaged in blasting, test drilling, landfill, leveling, earthmoving, excavating, land drainage, and other land preparation. The industries within this sector have been defined on the basis of their unique production processes. As with all industries, the production processes are distinguished by their use of specialized human resources and specialized physical capital. Construction activities are generally administered or managed at a relatively fixed place of business, but the actual construction work is performed at one or more different project sites.

This sector is divided into three subsectors of construction activities: (1) building construction and land subdivision and land development; (2) heavy construction (except buildings), such as highways, power plants, and pipelines; and (3) construction activity by special trade contractors.

Establishments classified in Subsector 233, Building, Developing, and General Contracting and Subsector 234, Heavy Construction, usually assume responsibility for an entire construction project, and may subcontract some or all of the actual construction work. Operative builders who build on their own account for sale, and land subdividers and land developers, who engage in subdividing real property into lots for sale, are included in Subsector 233, Building, Developing, and General Contracting. (Special trade contractors are included in Subsector 234, Heavy Construction, if they are engaged in activities primarily relating to heavy construction, such as grading for highways.) Establishments included in these subsectors operate as general contractors, design-builders, engineer-constructors, joint-venture contractors, and turnkey construction contractors. Establishments identified as construction management firms are also included.

Establishments classified in Subsector 235, Special Trade Contractors, are primarily engaged in specialized construction activities, such as plumbing, painting, and electrical work, and work for builders and general contractors under subcontract or directly for project owners. Establishments engaged in demolition or wrecking of

buildings and other structures, dismantling of machinery, excavating, shoring and underpinning, anchored earth retention activities, foundation drilling, and grading for buildings are also included in this subsector.

“Force account” construction is construction work performed by an establishment primarily engaged in some business other than construction, for its own account and use, and by employees of the establishment. This activity is not included in this industry sector unless the construction work performed is the primary activity of a separate establishment of the enterprise.

The installation of prefabricated building equipment and materials, such as elevators and revolving doors, is classified in the Construction sector. Installation work incidental to sales by employees of a manufacturing or retail establishment is classified as an activity of those establishments.

### 233 Building, Developing, and General Contracting

Industries in the Building, Developing, and General Contracting subsector comprises establishments primarily responsible for the entire construction (i.e., new work, additions, alterations, and repair) of building projects. Builders, developers, and general contractors, as well as land subdividers and land developers are included in this subsector. Establishments identified as construction management firms for building projects are also included. The construction work may be for others and performed by custom builders, general contractors, design builders, engineer-constructors, joint-venture contractors, and turnkey contractors, or may be on their own account for sale and performed by speculative or operative builders.

### 2331 Land Subdivision and Land Development

This NAICS Industry Group includes establishments classified in NAICS Industry 23311, Land Subdivision and Land Development.

### 23311 Land Subdivision and Land Development

This industry comprises establishments primarily engaged in subdividing real property into lots and/or developing building lots for sale.

### 233110 Land Subdivision and Land Development

This U.S. industry comprises establishments primarily engaged in subdividing real property into lots and/or developing building lots for sale.

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The data published with NAICS code 233110 include the following SIC industries:

6552 Land subdividers and developers, except cemeteries

### **2332 Residential Building Construction**

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 23321, Single-Family Housing Construction; and 23322, Multifamily Housing Construction.

#### **23321 Single-Family Housing Construction**

This industry comprises establishments primarily responsible for the entire construction (i.e., new work, additions, alterations, and repairs) of single family residential housing units (e.g., single family detached houses, town houses, or row houses where each housing unit is separated by a ground-to-roof wall and where no housing units are constructed above or below). This industry includes establishments responsible for additions and alterations to mobile homes and on-site assembly of modular and prefabricated houses. Establishments identified as single family construction management firms are also included in this industry. Establishments in this industry may perform work for others or on their own account for sale as speculative or operative builders. Kinds of establishments include single family housing custom builders, general contractors, design builders, engineer-constructors, joint-venture contractors, and turnkey contractors.

#### **233210 Single-Family Housing Construction**

This U.S. industry comprises establishments primarily responsible for the entire construction (i.e., new work, additions, alterations, and repairs) of single family residential housing units (e.g., single family detached houses, town houses, or row houses where each housing unit is separated by a ground-to-roof wall and where no housing units are constructed above or below). This industry includes establishments responsible for additions and alterations to mobile homes and on-site assembly of modular and prefabricated houses. Establishments identified as single family construction management firms are also included in this industry. Establishments in this industry may perform work for others or on their own account for sale as speculative or operative builders. Kinds of establishments include single family housing custom builders, general contractors, design builders, engineer-constructors, joint-venture contractors, and turnkey contractors.

The data published with NAICS code 233210 include the following SIC industries:

1521 General contractors—single-family houses  
1531 Operative builders (pt)  
8741 Management services (pt)

#### **23322 Multifamily Housing Construction**

This industry comprises establishments primarily responsible for the entire construction (i.e., new work, additions, alterations, and repairs) of multifamily residential housing units (e.g., highrise, garden, and town house apartments where each unit is not separated by a ground-to-roof wall). The units may be constructed for sale as condominiums or cooperatives, or for rental as apartments. Establishments identified as multifamily construction management firms are also included in this industry. Establishments in this industry may perform work for others or on their own account for sale as speculative or operative builders. Kinds of establishments include multifamily housing general contractors, design builders, engineer-constructors, joint-venture contractors, and turnkey contractors.

#### **233220 Multifamily Housing Construction**

This U.S. industry comprises establishments primarily responsible for the entire construction (i.e., new work, additions, alterations, and repairs) of multifamily residential housing units (e.g., highrise, garden, and town house apartments where each unit is not separated by a ground-to-roof wall). The units may be constructed for sale as condominiums or cooperatives, or for rental as apartments. Establishments identified as multifamily construction management firms are also included in this industry. Establishments in this industry may perform work for others or on their own account for sale as speculative or operative builders. Kinds of establishments include multifamily housing general contractors, design builders, engineer-constructors, joint-venture contractors, and turnkey contractors.

The data published with NAICS code 233220 include the following SIC industries:

1522 General contractors—residential buildings, other than single-family (pt)  
1531 Operative builders (pt)  
8741 Management services (pt)

### **2333 Nonresidential Building Construction**

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 23331, Manufacturing and Industrial Building Construction; and 23332, Commercial and Institutional Building Construction.

#### **23331 Manufacturing and Industrial Building Construction**

This industry comprises establishments primarily responsible for the entire construction (i.e., new work, additions, alterations, and repairs) of manufacturing and industrial buildings (e.g., plants, mills, factories). Establishments identified as manufacturing and industrial building construction management firms are also included in



this industry. Kinds of establishments include manufacturing and industrial building general contractors, design builders, engineer-constructors, joint-venture contractors, and turnkey contractors.

### **233310 Manufacturing and Industrial Building Construction**

This U.S. industry comprises establishments primarily responsible for the entire construction (i.e., new work, additions, alterations, and repairs) of manufacturing and industrial buildings (e.g., plants, mills, factories). Establishments identified as manufacturing and industrial building construction management firms are also included in this industry. Kinds of establishments include manufacturing and industrial building general contractors, design builders, engineer-constructors, joint-venture contractors, and turnkey contractors.

The data published with NAICS code 233310 include the following SIC industries:

- 1531 Operative builders (pt)
- 1541 General contractors—industrial buildings and warehouses (pt)
- 8741 Management services (pt)

### **23332 Commercial and Institutional Building Construction**

This industry comprises establishments primarily responsible for the entire construction (i.e., new work, additions, alterations, and repairs) of commercial and institutional buildings (e.g., stores, schools, hospitals office buildings, public warehouses). Establishments identified as commercial and institutional building construction management firms are also included in this industry. Kinds of establishments include commercial and institutional building general contractors, design builders, engineer-constructors, joint-venture contractors, and turnkey contractors.

### **233320 Commercial and Institutional Building Construction**

This U.S. industry comprises establishments primarily responsible for the entire construction (i.e., new work, additions, alterations, and repairs) of commercial and institutional buildings (e.g., stores, schools, hospitals office buildings, public warehouses). Establishments identified as commercial and institutional building construction management firms are also included in this industry. Kinds of establishments include commercial and institutional building general contractors, design builders, engineer-constructors, joint-venture contractors, and turnkey contractors.

The data published with NAICS code 233320 include the following SIC industries:

- 1522 General contractors—residential buildings, other than single-family (pt)
- 1531 Operative builders (pt)
- 1541 General contractors—industrial buildings and warehouses (pt)
- 1542 General contractors—nonresidential buildings, except industrial buildings and warehouses
- 8741 Management services (pt)

### **234 Heavy Construction**

Industries in the Heavy Construction subsector group establishments that engage in the construction of heavy engineering and industrial projects (except buildings), for example, highways, power plants, and pipelines. The construction work performed may include new work, reconstruction, or repairs. Establishments identified as heavy construction management firms are also included. Establishments in this subsector usually assume responsibility for entire nonbuilding projects but may subcontract some or all of the actual construction work. Special trade contractors are included in this group if they are engaged in activities primarily related to heavy construction, for example, grading for highways. Kinds of establishments include heavy construction general contractors, design builders, engineer-constructors, and joint-venture contractors.

### **2341 Highway, Street, Bridge, and Tunnel Construction**

This NAICS Industry Group includes establishments classified in the following NAICS industries: 23411, Highway and Street Construction; and 23412, Bridge and Tunnel Construction.

#### **23411 Highway and Street Construction**

This industry comprises: (1) establishments primarily responsible for the entire construction (i.e., new work, reconstruction, or repairs) of highways (except elevated), streets, roads, or airport runways; (2) establishments identified as highway and street construction management firms; and (3) establishments identified as special trade contractors engaged in performing subcontract work primarily related to highway and street construction (e.g., grading for highways, installing guardrails, public sidewalk construction). Establishments in this industry may subcontract some or all of the actual construction work. Kinds of establishments include highway and street general contractors, design builders, engineer-constructors, and joint-venture contractors.

#### **234110 Highway and Street Construction**

This U.S. industry comprises: (1) establishments primarily responsible for the entire construction (i.e., new work, reconstruction, or repairs) of highways (except elevated),

streets, roads, or airport runways; (2) establishments identified as highway and street construction management firms; and (3) establishments identified as special trade contractors engaged in performing subcontract work primarily related to highway and street construction (e.g., grading for highways, installing guardrails, public sidewalk construction). Establishments in this industry may subcontract some or all of the actual construction work. Kinds of establishments include highway and street general contractors, design builders, engineer-constructors, and joint-venture contractors.

The data published with NAICS code 234110 include the following SIC industries:

- 1611 Highway and street construction contractors, except elevated highways
- 8741 Management services (pt)

### **23412 Bridge and Tunnel Construction**

This industry comprises: (1) establishments primarily responsible for the entire construction (i.e., new work, reconstruction, or repairs) of bridges, viaducts, elevated highways, and tunnels; (2) establishments identified as bridge and tunnel construction management firms; and (3) establishments identified as special trade contractors primarily engaged in performing subcontract work related to bridge and tunnel construction. Establishments in this industry may subcontract some or all of the actual construction work. Kinds of establishments include bridge and tunnel general contractors, design builders, engineer-constructors, and joint-venture contractors.

#### **234120 Bridge and Tunnel Construction**

This U.S. industry comprises: (1) establishments primarily responsible for the entire construction (i.e., new work, reconstruction, or repairs) of bridges, viaducts, elevated highways, and tunnels; (2) establishments identified as bridge and tunnel construction management firms; and (3) establishments identified as special trade contractors primarily engaged in performing subcontract work related to bridge and tunnel construction. Establishments in this industry may subcontract some or all of the actual construction work. Kinds of establishments include bridge and tunnel general contractors, design builders, engineer-constructors, and joint-venture contractors.

The data published with NAICS code 234120 include the following SIC industries:

- 1622 Bridge, tunnel, and elevated highway construction contractors
- 8741 Management services (pt)

### **2349 Other Heavy Construction**

This industry group comprises establishments primarily engaged in heavy nonbuilding construction (except highway, street, bridge, and tunnel construction).

### **23491 Water, Sewer, and Pipeline Construction**

This industry comprises: (1) establishments primarily responsible for the entire construction (i.e., new work, reconstruction, rehabilitation, or repairs) of water mains, sewers, drains, gas mains, natural gas pumping stations, and gas and oil pipelines; (2) establishments identified as water, sewer, and pipeline construction management firms; and (3) establishments identified as special trade contractors engaged in activities primarily related to water, sewer, and pipeline construction. Establishments in this industry may subcontract some or all of the actual construction work. Kinds of establishments include water, sewer, and pipeline general contractors, design builders, engineer-constructors, and joint-venture contractors.

#### **234910 Water, Sewer, and Pipeline Construction**

This U.S. industry comprises: (1) establishments primarily responsible for the entire construction (i.e., new work, reconstruction, rehabilitation, or repairs) of water mains, sewers, drains, gas mains, natural gas pumping stations, and gas and oil pipelines; (2) establishments identified as water, sewer, and pipeline construction management firms; and (3) establishments identified as special trade contractors engaged in activities primarily related to water, sewer, and pipeline construction. Establishments in this industry may subcontract some or all of the actual construction work. Kinds of establishments include water, sewer, and pipeline general contractors, design builders, engineer-constructors, and joint-venture contractors.

The data published with NAICS code 234910 include the following SIC industries:

- 1623 Water, sewer, pipeline, and communications and power line construction (pt)
- 8741 Management services (pt)

### **23492 Power and Communication Transmission Line Construction**

This industry comprises: (1) establishments primarily responsible for the entire construction (i.e., new work, reconstruction, or repairs) of electric power and communication transmission lines and towers, radio and television transmitting/receiving towers, cable laying, and cable television lines; (2) establishments identified as power and communication transmission line construction management firms; and (3) establishments identified as special trade contractors engaged in activities primarily related to power and communication transmission line construction. Establishments in this industry may subcontract some or all of the actual construction work. Kinds of establishments include power and communication transmission line general contractors, design builders, engineer-constructors, and joint-venture contractors.

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### **234920 Power and Communication Transmission Line Construction**

This U.S. industry comprises: (1) establishments primarily responsible for the entire construction (i.e., new work, reconstruction, or repairs) of electric power and communication transmission lines and towers, radio and television transmitting/receiving towers, cable laying, and cable television lines; (2) establishments identified as power and communication transmission line construction management firms; and (3) establishments identified as special trade contractors engaged in activities primarily related to power and communication transmission line construction. Establishments in this industry may subcontract some or all of the actual construction work. Kinds of establishments include power and communication transmission line general contractors, design builders, engineer-constructors, and joint-venture contractors.

The data published with NAICS code 234920 include the following SIC industries:

- 1623 Water, sewer, pipeline, and communications and power line construction (pt)
- 8741 Management services (pt)

### **23493 Industrial Nonbuilding Structure Construction**

This industry comprises: (1) establishments primarily responsible for the entire construction (i.e., new work, reconstruction, or repairs) of heavy industrial nonbuilding structures, such as chemical complexes or facilities, cement plants, petroleum refineries, industrial incinerators, ovens, kilns, power plants (except hydroelectric plants), and nuclear reactor containment structures; (2) establishments identified as industrial nonbuilding construction management firms; and (3) establishments identified as special trade contractors engaged in activities primarily related to industrial nonbuilding construction. Establishments in this industry may subcontract some or all of the actual construction work. Kinds of establishments include industrial nonbuilding general contractors, design builders, engineer-constructors, and joint-venture contractors.

### **234930 Industrial Nonbuilding Structure Construction**

This U.S. industry comprises: (1) establishments primarily responsible for the entire construction (i.e., new work, reconstruction, or repairs) of heavy industrial nonbuilding structures, such as chemical complexes or facilities, cement plants, petroleum refineries, industrial incinerators, ovens, kilns, power plants (except hydroelectric plants), and nuclear reactor containment structures; (2) establishments identified as industrial nonbuilding construction management firms; and (3) establishments identified as special trade contractors engaged in activities primarily related to industrial nonbuilding construction.

Establishments in this industry may subcontract some or all of the actual construction work. Kinds of establishments include industrial nonbuilding general contractors, design builders, engineer-constructors, and joint-venture contractors.

The data published with NAICS code 234930 include the following SIC industries:

- 1629 Heavy construction, n.e.c. (pt)
- 8741 Management services (pt)

### **23499 All Other Heavy Construction**

This industry comprises: (1) establishments primarily responsible for the entire construction (i.e., new work, reconstruction, or repairs) of heavy nonbuilding construction projects (except highway, street, bridge, tunnel, water lines, sewer lines, pipelines, power and communication transmission lines, and industrial nonbuilding structures); (2) establishments identified as all other heavy construction management firms; (3) establishments primarily engaged in construction equipment rental with an operator; and (4) establishments identified as special trade contractors engaged in activities related primarily to all other heavy construction. Typical projects constructed by establishments in this industry include athletic fields, dams, dikes, docks, drainage projects, golf courses, harbors, parks, reservoirs, canals, sewage treatment plants, water treatment plants, hydroelectric plants, subways, and other mass transit projects. Establishments in this industry may subcontract some or all of the actual construction work. Kinds of establishments include heavy construction general contractors, design builders, engineer-constructors, and joint-venture contractors.

### **234990 All Other Heavy Construction**

This U.S. industry comprises: (1) establishments primarily responsible for the entire construction (i.e., new work, reconstruction, or repairs) of heavy nonbuilding construction projects (except highway, street, bridge, tunnel, water lines, sewer lines, pipelines, power and communication transmission lines, and industrial nonbuilding structures); (2) establishments identified as all other heavy construction management firms; (3) establishments primarily engaged in construction equipment rental with an operator; and (4) establishments identified as special trade contractors engaged in activities related primarily to all other heavy construction. Typical projects constructed by establishments in this industry include athletic fields, dams, dikes, docks, drainage projects, golf courses, harbors, parks, reservoirs, canals, sewage treatment plants, water treatment plants, hydroelectric plants, subways, and other mass transit projects. Establishments in this industry may subcontract some or all of the actual construction work. Kinds of establishments include heavy construction general contractors, design builders, engineer-constructors, and joint-venture contractors.

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The data published with NAICS code 234990 include the following SIC industries:

- 1629 Heavy construction, n.e.c. (pt)
- 7353 Heavy construction equipment, rental and leasing (pt)
- 8741 Management services (pt)

### **235 Special Trade Contractors**

Industries in the Special Trade Contractors subsector engage in specialized construction activities, such as plumbing, painting, and electrical work. Those establishments that engage in activities primarily related to heavy construction, such as grading for highways, are classified in Subsector 234, Heavy Construction. The activities of this subsector may be subcontracted from builders or general contractors or it may be performed directly for project owners. The construction work performed may include new work, additions, alterations, or maintenance and repairs. Special trade contractors usually perform most of their work at the job site, although they may have shops where they perform prefabrication and other work.

#### **2351 Plumbing, Heating, and Air-Conditioning Contractors**

This NAICS Industry Group includes establishments classified in NAICS Industry 23511, Plumbing, Heating, and Air-Conditioning Contractors.

##### **23511 Plumbing, Heating, and Air-Conditioning Contractors**

This industry comprises establishments primarily engaged in one or more of the following: (1) installing plumbing, heating, and air-conditioning equipment; (2) servicing plumbing, heating, and air-conditioning equipment; and (3) the combined activity of selling and installing plumbing, heating, and air-conditioning equipment. The plumbing, heating, and air-conditioning work performed includes new work, additions, alterations, and maintenance and repairs. The activities performed by these establishments range from duct fabrication and installation at the site to installation of refrigeration equipment, installation of sprinkler systems, and installation of environmental controls.

##### **235110 Plumbing, Heating, and Air-Conditioning Contractors**

This U.S. industry comprises establishments primarily engaged in one or more of the following: (1) installing plumbing, heating, and air-conditioning equipment; (2) servicing plumbing, heating, and air-conditioning equipment; and (3) the combined activity of selling and installing plumbing, heating, and air-conditioning equipment. The plumbing, heating, and air-conditioning work performed includes new work, additions, alterations, and

maintenance and repairs. The activities performed by these establishments range from duct fabrication and installation at the site to installation of refrigeration equipment, installation of sprinkler systems, and installation of environmental controls.

The data published with NAICS code 235110 include the following SIC industry:

- 1711 Plumbing, heating, and air-conditioning special trade contractors

This definition comes from the 1997 NAICS manual. However, for this industry, the 1997 Economic Census--Construction did not fully implement the conversion to NAICS. Data for NAICS industry 235110 do not include establishments whose primary activity is boiler cleaning. The NAICS definitions will be fully implemented with the 2002 Economic Census.

#### **2352 Painting and Wall Covering Contractors**

This NAICS Industry Group includes establishments classified in NAICS Industry 23521, Painting and Wall Covering Contractors.

##### **23521 Painting and Wall Covering Contractors**

This industry comprises establishments primarily engaged in interior or exterior painting and interior wall covering. The painting and wall covering work performed includes new work, additions, alterations, and maintenance and repairs. Activities performed by these establishments range from bridge, ship, and traffic lane painting to paint and wall covering removal.

##### **235210 Painting and Wall Covering Contractors**

This U.S. industry comprises establishments primarily engaged in interior or exterior painting and interior wall covering. The painting and wall covering work performed includes new work, additions, alterations, and maintenance and repairs. Activities performed by these establishments range from bridge, ship, and traffic lane painting to paint and wall covering removal.

The data published with NAICS code 235210 include the following SIC industries:

- 1721 Painting and paper hanging special trade contractors
- 1799 Special trade contractors, n.e.c. (pt)

#### **2353 Electrical Contractors**

This NAICS Industry Group includes establishments classified in NAICS Industry 23531, Electrical Contractors.

##### **23531 Electrical Contractors**

This industry comprises establishments primarily engaged in one or more of the following: (1) performing electrical work at the site (e.g., installing wiring); (2) servicing electrical equipment at the site; and (3) the combined activity of selling and installing electrical equipment. The electrical work performed includes new work, additions, alterations, and maintenance and repairs.



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### **235310 Electrical Contractors**

This U.S. industry comprises establishments primarily engaged in one or more of the following: (1) performing electrical work at the site (e.g., installing wiring); (2) servicing electrical equipment at the site; and (3) the combined activity of selling and installing electrical equipment. The electrical work performed includes new work, additions, alterations, and maintenance and repairs.

The data published with NAICS code 235310 include the following SIC industry:

1731 Electrical work special trade contractors

### **2354 Masonry, Drywall, Insulation, and Tile Contractors**

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 23541, Masonry and Stone Contractors; 23542, Drywall, Plastering, Acoustical, and Insulation Contractors; and 23543, Tile, Marble, Terrazzo, and Mosaic Contractors.

#### **23541 Masonry and Stone Contractors**

This industry comprises establishments primarily engaged in masonry work, stone setting, and other stone work. The masonry work, stone setting, and other stone work performed includes new work, additions, alterations, and maintenance and repairs. Activities performed by establishments in this industry range from the construction of foundations made of block, stone, or brick to glass block laying; exterior marble, granite and slate work; and tuck pointing.

#### **235410 Masonry and Stone Contractors**

This U.S. industry comprises establishments primarily engaged in masonry work, stone setting, and other stone work. The masonry work, stone setting, and other stone work performed includes new work, additions, alterations, and maintenance and repairs. Activities performed by establishments in this industry range from the construction of foundations made of block, stone, or brick to glass block laying; exterior marble, granite and slate work; and tuck pointing.

The data published with NAICS code 235410 include the following SIC industry:

1741 Masonry, stone setting, and other stone work special trade contractors

#### **23542 Drywall, Plastering, Acoustical, and Insulation Contractors**

This industry comprises establishments primarily engaged in drywall, plaster work, acoustical, and building insulation work. The drywall, plaster work, acoustical, and insulation work performed includes new work, additions,

alterations, and maintenance and repairs. Plaster work includes applying plain or ornamental plaster, including installation of lathing to receive plaster.

#### **235420 Drywall, Plastering, Acoustical, and Insulation Contractors**

This U.S. industry comprises establishments primarily engaged in drywall, plaster work, acoustical, and building insulation work. The drywall, plaster work, acoustical, and insulation work performed includes new work, additions, alterations, and maintenance and repairs. Plaster work includes applying plain or ornamental plaster, including installation of lathing to receive plaster.

The data published with NAICS code 235420 include the following SIC industries:

1742 Plastering, drywall, acoustical, and insulation work special trade contractors

1743 Terrazzo, tile, marble, and mosaic work special trade contractors (pt)

1771 Concrete work special trade contractors (pt)

#### **23543 Tile, Marble, Terrazzo, and Mosaic Contractors**

This industry comprises establishments primarily engaged in (1) setting and installing ceramic tile, marble (interior only), terrazzo, and mosaic and/or (2) mixing marble particles and cement to make terrazzo at the job site. The tile, marble, terrazzo, and mosaic work performed includes new work, additions, alterations, and maintenance and repairs.

#### **235430 Tile, Marble, Terrazzo, and Mosaic Contractors**

This U.S. industry comprises establishments primarily engaged in (1) setting and installing ceramic tile, marble (interior only), terrazzo, and mosaic and/or (2) mixing marble particles and cement to make terrazzo at the job site. The tile, marble, terrazzo, and mosaic work performed includes new work, additions, alterations, and maintenance and repairs.

The data published with NAICS code 235430 include the following SIC industry:

1743 Terrazzo, tile, marble, and mosaic work special trade contractors (pt)

#### **2355 Carpentry and Floor Contractors**

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 23551, Carpentry Contractors; and 23552, Floor Laying and Other Floor Contractors.

#### **23551 Carpentry Contractors**

This industry comprises establishments primarily engaged in framing, carpentry, and finishing work. The carpentry work performed includes new work, additions,

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alterations, and maintenance and repairs. Activities performed by establishments in this industry range from the installation of doors and windows to paneling, steel framing work, and ship joinery.

### **235510 Carpentry Contractors**

This U.S. industry comprises establishments primarily engaged in framing, carpentry, and finishing work. The carpentry work performed includes new work, additions, alterations, and maintenance and repairs. Activities performed by establishments in this industry range from the installation of doors and windows to paneling, steel framing work, and ship joinery.

The data published with NAICS code 235510 include the following SIC industry:

1751 Carpentry work special trade contractors

### **23552 Floor Laying and Other Floor Contractors**

This industry comprises establishments primarily engaged in the installation of resilient floor tile, carpeting, linoleum, and wood or resilient flooring. The floor laying and other floor work performed includes new work, additions, alterations, and maintenance and repairs.

### **235520 Floor Laying and Other Floor Contractors**

This U.S. industry comprises establishments primarily engaged in the installation of resilient floor tile, carpeting, linoleum, and wood or resilient flooring. The floor laying and other floor work performed includes new work, additions, alterations, and maintenance and repairs.

The data published with NAICS code 235520 include the following SIC industry:

1752 Floor laying and other floor work special trade contractors, n.e.c.

### **2356 Roofing, Siding, and Sheet Metal Contractors**

This NAICS Industry Group includes establishments classified in NAICS Industry 23561, Roofing, Siding, and Sheet Metal Contractors.

#### **23561 Roofing, Siding, and Sheet Metal Contractors**

This industry comprises establishments primarily engaged in the installation of roofing, siding, sheet metal work, and roof drainage-related work, such as downspouts and gutters. Activities performed by these establishments also include treating roofs (i.e., by spraying, painting, or coating), copper smithing, tin smithing, installing skylights, installing metal ceilings, flashing, duct work, and capping. The roofing, siding, and sheet metal work performed includes new work, additions, alterations, and maintenance and repairs.

#### **235610 Roofing, Siding, and Sheet Metal Contractors**

This U.S. industry comprises establishments primarily engaged in the installation of roofing, siding, sheet metal work, and roof drainage-related work, such as downspouts and gutters. Activities performed by these establishments also include treating roofs (i.e., by spraying, painting, or coating), copper smithing, tin smithing, installing skylights, installing metal ceilings, flashing, duct work, and capping. The roofing, siding, and sheet metal work performed includes new work, additions, alterations, and maintenance and repairs.

The data published with NAICS code 235610 include the following SIC industry:

1761 Roofing, siding, and sheet metal work special trade contractors

#### **2357 Concrete Contractors**

This NAICS Industry Group includes establishments classified in NAICS Industry 23571, Concrete Contractors.

#### **23571 Concrete Contractors**

This industry comprises establishments primarily engaged in the use of concrete and asphalt to produce parking areas, building foundations, structures, and retaining walls, and in the use of all materials to produce patios, private driveways, and private walks. Activities performed by these establishments include grout and shotcrete work. The concrete work performed includes new work, additions, alterations, and maintenance and repairs.

#### **235710 Concrete Contractors**

This U.S. industry comprises establishments primarily engaged in the use of concrete and asphalt to produce parking areas, building foundations, structures, and retaining walls, and in the use of all materials to produce patios, private driveways, and private walks. Activities performed by these establishments include grout and shotcrete work. The concrete work performed includes new work, additions, alterations, and maintenance and repairs.

The data published with NAICS code 235710 include the following SIC industry:

1771 Concrete work special trade contractors (pt)

#### **2358 Water Well Drilling Contractors**

This NAICS Industry Group includes establishments classified in NAICS Industry 23581, Water Well Drilling Contractors.

#### **23581 Water Well Drilling Contractors**

This industry comprises establishments primarily engaged in drilling, tapping, and capping of water wells, and geothermal drilling. The water well drilling work performed includes new work, servicing, and maintenance and repairs.

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### **235810 Water Well Drilling Contractors**

This U.S. industry comprises establishments primarily engaged in drilling, tapping, and capping of water wells, and geothermal drilling. The water well drilling work performed includes new work, servicing, and maintenance and repairs.

The data published with NAICS code 235810 include the following SIC industry:

1781 Water well drilling special trade contractors

### **2359 Other Special Trade Contractors**

This industry group comprises establishments primarily engaged in specialized construction activities (except plumbing, painting, electrical, masonry, drywall, insulation, tile, carpentry, flooring work, roofing, siding, sheet metal, concrete, and water well drilling).

### **23591 Structural Steel Erection Contractors**

This industry comprises establishments primarily engaged in one or more of the following: (1) erecting metal, structural steel, and similar products of prestressed or precast concrete to produce structural elements, building exteriors, and elevator fronts; (2) setting rods, bars, rebar, mesh, and cages, to reinforce poured-in-place concrete; and (3) erecting cooling towers and metal storage tanks. The structural steel erection work performed includes new work, additions, alterations, reconstruction, and maintenance and repairs.

### **235910 Structural Steel Erection Contractors**

This U.S. industry comprises establishments primarily engaged in one or more of the following: (1) erecting metal, structural steel, and similar products of prestressed or precast concrete to produce structural elements, building exteriors, and elevator fronts; (2) setting rods, bars, rebar, mesh, and cages, to reinforce poured-in-place concrete; and (3) erecting cooling towers and metal storage tanks. The structural steel erection work performed includes new work, additions, alterations, reconstruction, and maintenance and repairs.

The data published with NAICS code 235910 include the following SIC industry:

1791 Structural steel erection special trade contractors

### **23592 Glass and Glazing Contractors**

This industry comprises establishments primarily engaged in installing glass (i.e., glazing work) and/or tinting glass. The glass work performed includes new work, additions, alterations, and maintenance and repairs. 235920 Glass and Glazing Contractors This U.S. industry comprises establishments primarily engaged in installing

glass (i.e., glazing work) and/or tinting glass. The glass work performed includes new work, additions, alterations, and maintenance and repairs.

The data published with NAICS code 235920 include the following SIC industries:

1793 Glass and glazing work special trade contractors

1799 Special trade contractors, n.e.c. (pt)

### **23593 Excavation Contractors**

This industry comprises establishments primarily engaged in preparing land for building construction. Activities performed by these establishments are drilling shafts, foundation digging, foundation drilling, and grading. The excavation work performed includes new work, additions, alterations, and repairs.

### **235930 Excavation Contractors**

This U.S. industry comprises establishments primarily engaged in preparing land for building construction. Activities performed by these establishments are drilling shafts, foundation digging, foundation drilling, and grading. The excavation work performed includes new work, additions, alterations, and repairs.

The data published with NAICS code 235930 include the following SIC industry:

1794 Excavation work special trade contractors

### **23594 Wrecking and Demolition Contractors**

This industry comprises establishments primarily engaged in the wrecking and demolition of buildings and other structures, including underground tank removal and the dismantling of steel oil tanks, except those for hazardous materials. The establishments engaged in wrecking and demolition work may or may not sell materials derived from demolishing operations.

### **235940 Wrecking and Demolition Contractors**

This U.S. industry comprises establishments primarily engaged in the wrecking and demolition of buildings and other structures, including underground tank removal and the dismantling of steel oil tanks, except those for hazardous materials. The establishments engaged in wrecking and demolition work may or may not sell materials derived from demolishing operations.

The data published with NAICS code 235940 include the following SIC industry:

1795 Wrecking and demolition work special trade contractors

### **23595 Building Equipment and Other Machinery Installation Contractors**

This industry comprises establishments primarily engaged in one or more of the following: (1) the installation or dismantling of building equipment, machinery or

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other industrial equipment (except plumbing, heating, air conditioning or electrical equipment); (2) machine rigging; and (3) millwrighting. Types of equipment installed include automated and revolving doors, conveyor systems, dumbwaiters, dust collecting equipment, elevators, small incinerators, pneumatic tubes systems, and built-in vacuum cleaning systems. The building equipment and other machinery installation work performed includes new work, additions, alterations, and maintenance and repairs.

### **235950 Building Equipment and Other Machinery Installation Contractors**

This U.S. industry comprises establishments primarily engaged in one or more of the following: (1) the installation or dismantling of building equipment, machinery or other industrial equipment (except plumbing, heating, air conditioning or electrical equipment); (2) machine rigging; and (3) millwrighting. Types of equipment installed include automated and revolving doors, conveyor systems, dumbwaiters, dust collecting equipment, elevators, small incinerators, pneumatic tubes systems, and built-in vacuum cleaning systems. The building equipment and other machinery installation work performed includes new work, additions, alterations, and maintenance and repairs.

The data published with NAICS code 235950 include the following SIC industry:

1796 Installation or erection of building equipment, special trade contractors, n.e.c.

### **23599 All Other Special Trade Contractors**

This industry comprises establishments primarily engaged in specialized construction work, (except plumbing, painting, electrical, masonry, drywall, insulation, tile, carpentry, flooring, roofing, siding, sheet metal work, concrete work, glass and glazing, structural steel erection, excavation, wrecking and demolition, and building equipment installation work). Activities undertaken by these

establishments include constructing swimming pools and fences, house moving, waterproofing, dewatering, damp-proofing, fireproofing, and sandblasting; installing antennas, artificial turf, awnings, countertops, fire escapes, forms for poured concrete, gasoline pumps, lightning conductors, ornamental metal, shoring systems, and signs (on buildings); and specialized activities, such as bathtub refinishing, coating and glazing of concrete surfaces, gas leakage detection, insulation of pipes and boilers, mobile home site setup and tie-down, posthole digging, radon remediation, scaffolding work, and on-site welding. The other special trade work performed includes new work, additions, alterations, and maintenance and repairs.

### **235990 All Other Special Trade Contractors**

This U.S. industry comprises establishments primarily engaged in specialized construction work, (except plumbing, painting, electrical, masonry, drywall, insulation, tile, carpentry, flooring, roofing, siding, sheet metal work, concrete work, glass and glazing, structural steel erection, excavation, wrecking and demolition, and building equipment installation work). Activities undertaken by these establishments include constructing swimming pools and fences, house moving, waterproofing, dewatering, damp-proofing, fireproofing, and sandblasting; installing antennas, artificial turf, awnings, countertops, fire escapes, forms for poured concrete, gasoline pumps, lightning conductors, ornamental metal, shoring systems, and signs (on buildings); and specialized activities, such as bathtub refinishing, coating and glazing of concrete surfaces, gas leakage detection, insulation of pipes and boilers, mobile home site setup and tie-down, posthole digging, radon remediation, scaffolding work, and on-site welding. The other special trade work performed includes new work, additions, alterations, and maintenance and repairs.

The data published with NAICS code 235990 include the following SIC industry:

1799 Special trade contractors, n.e.c. (pt)



# Appendix C.

## Coverage and Methodology

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### THE SAMPLE FRAME

The universe for the construction sector includes approximately 650,000 establishments. This includes only those construction establishments with at least one paid employee in 1997. Census reports were mailed to a sample of approximately 130,000 establishments.

The sample frame consisted of the entire construction universe; there were no subpopulations that were explicitly removed from the sample frame. The sample frame was compiled from a list of all construction companies in the active records of the Internal Revenue Service (IRS) and the Social Security Administration (SSA) which are subject to the payment of Federal Insurance Contributions Act taxes. Under special arrangements to safeguard their confidentiality, the U.S. Census Bureau obtains information on the location and classification of the companies, as well as their payroll and receipts data from these sources. Unfortunately, these sources do not provide establishment level information for companies with multiple locations. For multilocation companies, the establishment level information is directly obtained from the U.S. Census Bureau's Company Organization Survey.

While the IRS-SSA list usually provided sufficient classification information to assign a company to the proper economic sector, there were cases for which the information was incomplete or missing. A classification form was mailed to companies with insufficient information to be assigned to an industry. This form requested information on the nature of the company's activities. Companies determined to be in scope of the construction sector subsequent to the census mailout were treated as a supplement to the universe rather than part of the sample frame.

### SAMPLE SELECTION

The major objective of the sample design was to provide a sample that would provide reliable estimates for each state and construction industry. A stratified random sample was designed. Within each state by industry cell, six strata were defined.

- Stratum 1 was comprised of approximately 12,000 establishments of companies that had operations of any type at more than one location. These establishments of multiunit companies were included in the construction sample with certainty.
- Strata 2-6 were comprised of single-location companies. For each industry, payroll cut-offs were determined at the U.S. level and used to define the payroll ranges for each of the strata 2-6 across all states.

All establishments in stratum 2 were included in the construction sample with certainty. These consisted of the largest single-location construction companies.

For strata 3-6, a random sample of establishments was selected. The general strategy was to sample the strata containing larger establishments at a higher rate than those containing small establishments. The minimum sample rate was 1 in 20.

For five industries, the U.S. population in the sample frame was quite small. For these industries, all establishments in the sample frame were included in the sample with certainty. These industries were as follows:

- SIC 1622: Bridge, Tunnel, and Elevated Highway Construction Contractors
- SIC 1795: Wrecking and Demolition Work
- SIC 1796: Installation or Erection of Building Equipment, Not Elsewhere Classified
- SIC 7353: Equipment Rental with Operators
- SIC 8741: Construction Management

### ESTIMATION AND VARIANCES

Based on the response data, establishments were assigned to the appropriate NAICS industry. At each level of tabulation, unbiased estimates were derived by summing the weighted establishment data where the establishment sample weight was equal to the inverse of its probability of selection for the construction sample.

Variations of the estimated items were derived at the state level, industry, and by stratum using standard stratified random sample formulas. Variations were then aggregated to the publication levels for the computation of the relative standard errors.

### RELIABILITY OF THE ESTIMATES

The estimates developed from the sample can differ somewhat from the results of a survey covering all companies in the sample lists but are otherwise conducted under essentially the same conditions as the actual sample survey. The estimates of the magnitude of the sampling errors (the difference between the estimates obtained and the results theoretically obtained from a comparable, complete-coverage survey) are provided by the standard errors of estimates.

The particular sample selected for the construction sector is one of many similar probability samples that, by chance, might have been selected under the same specifications. Each of the possible samples would yield somewhat different sets of results, and the standard errors are measures of the variation of all the possible sample estimates around the theoretically, comparable, complete-coverage values.

Estimates of the standard errors have been computed from the sample data. They are presented in the form of relative standard errors which are the standard errors divided by the estimated values to which they refer.

In conjunction with its associated estimate, the relative standard error may be used to define confidence intervals, or ranges, that would include the comparable, complete-coverage value for specified percentages of all the possible samples.

The complete-coverage value would be included in the range:

- From one standard error below to one standard error above the derived estimate for about two-thirds of all possible samples.
- From two standard errors below to two standard errors above the derived estimate for about 19 out of 20 of all possible samples.
- From three standard errors below to three standard errors above the derived estimate for nearly all samples.

An inference is that the comparable complete-survey result would fall within the indicated ranges and the relative frequencies shown. Those proportions, therefore, may be interpreted as defining the confidence that the estimates from a particular sample would differ from complete-coverage results by as much as one, two, or three standard errors, respectively.

For example, suppose an estimated total is shown at 50,000 with an associated relative standard error of 2 percent, that is, a standard error of 1,000 (2 percent of 50,000). There is approximately 67 percent confidence that the interval 49,000 to 51,000 includes the complete-coverage total, about 95 percent confidence that the interval 48,000 to 52,000 includes the complete-coverage total, and almost certain confidence that the interval 47,000 to 53,000 includes the complete-coverage total.

In addition to the sample errors, the estimates are subject to various response and operational errors: errors of collection; reporting; coding; transcription; imputation for nonresponse, etc. These operational errors also would occur if a complete canvass were to be conducted under the same conditions as the survey. Explicit measures of their effects generally are not available. However, it is believed that most of the important operational errors were detected and corrected during the U.S. Census Bureau's review of the data for reasonableness and consistency. The small operational errors usually remain. To

some extent, they are compensating in the aggregated totals shown. When important operational errors were detected too late to correct the estimates, the data were suppressed or were specifically qualified in the tables.

As derived, the estimated standard errors included part of the effect of the operational errors. The total errors, which depend upon the joint effect of the sampling and operational errors, are usually of the order of size indicated by the standard error, or moderately higher. However, for particular estimates, the total error may considerably exceed the standard errors shown. Any figures shown in the tables of this publication having an associated standard error exceeding 75 percent may be combined with higher level totals, creating a broader aggregate, which then may be of acceptable reliability.

## **INDUSTRY CLASSIFICATION OF ESTABLISHMENTS**

Each establishment covered in the construction sector was classified in one of twenty eight industries in accordance with the industry definitions in the 1997 NAICS (North American Industry Classification System) manual. The U.S. Census Bureau first used NAICS to classify industries for 1997 economic census data. Prior to this the U.S. Census Bureau used SIC (Standard Industrial Classification) for industry classification. The differences between NAICS and SIC are outlined in Appendix A of the 1997 NAICS manual.

In the NAICS system, an industry is generally defined as a group of establishments that use similar processes or have similar business activities. To the extent practical, the system uses supply-based or production-oriented concepts in defining industries. The resulting group of establishments must be significant in terms of number, value added, value of business, and number of employees.

The coding system works in such a way that the definitions progressively become narrower with successive additions of numerical digits. In the construction sector for 1997, there are 3 subsectors (three-digit NAICS), 14 industry groups (four-digit NAICS), and 28 NAICS industries (five- and six-digit NAICS). The five-digit NAICS is supposed to be the level at which there is comparability with the Canadian and Mexican classification systems. However, agreement had not been reached with these countries at the time of the 1997 Economic Census regarding the classification of construction industries. The 28 five- and six-digit NAICS construction industries are the result of an expansion and a restructuring of the 26 four-digit SIC industries of 1987.

## **ESTABLISHMENT BASIS OF REPORTING**

The construction sector is conducted on an establishment basis. A construction establishment is defined as a relatively permanent office or other place of business where the usual business activities related to construction

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are conducted. With some exceptions, a relatively permanent office is one which has been established for the management of more than one project or job and which is expected to be maintained on a continuing basis. Such establishment activities include, but are not limited to, estimating, bidding, purchasing, supervising, and operation of the actual construction work being conducted at one or more construction sites. Separate construction reports were not required for each project or construction site.

Companies with more than one construction establishment were required to submit a separate report for each establishment operated during any part of the census year. The construction sector figures represent a tabulation of records for individual establishments rather than for companies.

If an establishment was engaged in construction and one or more distinctly different lines of economic activity at the same place of business, it was requested to file a separate report for each activity, provided that the activity was of substantial size and separate records were maintained. If a separate establishment report could not be prepared for each activity, then a construction report was

requested covering all activities of that establishment providing that the value of construction work exceeded the gross receipts from each of its other activities.

#### **DUPLICATION IN VALUE OF CONSTRUCTION WORK**

The aggregate of value of construction work reported by all construction establishments in each of the industry, geographic area, or other groupings contains varying amounts of duplication. This is because the construction work of one firm may be subcontracted to other construction firms and may also be included in the subcontractors' value of construction work. Also, part of the value of construction results from the use of products of nonconstruction industries as input materials. These products are counted in the nonconstruction industry as well as part of the value of construction. Value added avoids this duplication and is, for most purposes, the best measure for comparing the relative economic importance of industries or geographic areas. Value added for construction industries is defined as the dollar value of business done less costs for construction work subcontracted to others and payments for materials, components, supplies, and fuels.

# Appendix D. Geographic Notes

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Not applicable for this report.

# Appendix E. Metropolitan Areas

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Not applicable for this report.

# Appendix F.

## Detailed SIC Code Titles: 1997

[The SIC code title shown in Table 1 is a standard SIC title from the Standard Industrial Classification Manual. A more detailed title description for the SIC code shown in Table 1 is included in this appendix]

SIC code	Detailed industry title description	SIC code	Detailed industry title description
<b>15</b>	<b>GENERAL BUILDING CONTRACTORS</b>	<b>17</b>	<b>SPECIAL TRADE CONTRACTORS (EXCLUDING LEAD PAINT REMOVAL AND ASBESTOS ABATEMENT)—Con.</b>
152100	General contractors—single-family houses	175100	Carpentry work
152210	General contractors—hotel and motel construction	175200	Floor laying and other floor work, n.e.c
152220	General contractors—residential buildings, other than single-family, except hotel and motel construction	176100	Roofing, siding, and sheet metal work
153110	Operative builders, single-family housing construction	177110	Stucco construction
153120	Operative builders, multifamily housing construction	177120	Concrete work, except stucco construction
153130	Operative builders, manufacturing and light industrial building construction	178100	Water well drilling
153140	Operative builders, commercial and institutional building construction	179100	Structural steel erection
154110	General contractors—commercial warehouse construction	179300	Glass and glazing work
154120	General contractors—industrial buildings and warehouse construction	179400	Excavation work
154200	General contractors—nonresidential buildings, other than industrial buildings and warehouses	179500	Wrecking and demolition work
		179600	Installation or erection of building equipment, n.e.c
		179910	Paint and wallpaper stripping and wallpaper removal contractors
		179920	Tinting glass contractors
		179940	All other special trade contractors
<b>16</b>	<b>HEAVY CONSTRUCTION OTHER THAN BUILDING CONSTRUCTION</b>	<b>65</b>	<b>REAL ESTATE—CONSTRUCTION LAND SUBDIVIDERS AND DEVELOPERS</b>
161100	Highway and street construction, except elevated highways	655200	Land subdividers and developers, except cemeteries
162200	Bridge, tunnel, and elevated highway construction	<b>73</b>	<b>BUSINESS SERVICES—CONSTRUCTION EQUIPMENT RENTAL AND LEASING, WITH OPERATOR</b>
162310	Water, sewer, and pipeline construction	735320	Heavy construction equipment rental and leasing, with operator
162320	Power and communication transmission line construction	<b>87</b>	<b>ENGINEERING AND MANAGEMENT SERVICES—CONSTRUCTION MANAGEMENT FOR BUILDINGS AND HEAVY CONSTRUCTION</b>
162910	Industrial nonbuilding construction	874121	Construction management—single-family housing construction
162920	Other heavy construction	874122	Construction management—multifamily housing construction
<b>17</b>	<b>SPECIAL TRADE CONTRACTORS (EXCLUDING LEAD PAINT REMOVAL AND ASBESTOS ABATEMENT)</b>	874123	Construction management—manufacturing and industrial building construction
171100	Plumbing, heating, and air-conditioning	874124	Construction management—commercial and institutional building construction
172100	Painting and paper hanging	874131	Construction management—highway and street construction
173100	Electrical work	874132	Construction management—bridge and tunnel construction
174100	Masonry, stone setting, and other stone work	874133	Construction management—water, sewer, and pipeline construction
174200	Plastering, drywall, acoustical, and insulation work	874134	Construction management—power and communication transmission line construction
174310	Fresco work	874135	Construction management—industrial nonbuilding construction
174320	Terrazzo, tile, marble, and mosaic work, except fresco work	874136	Construction management—all other heavy construction

