

EUROPEAN BANK FOR RECONSTRUCTION AND DEVELOPMENT:
MAY 2006 PROJECT PIPELINE UPDATE

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This report was last updated on **12 May 2006**. The information contained on this report will reflect the status of each project and new project entries.

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I. INTRODUCTION AND GUIDE TO EBRD'S PROJECT PIPELINE:

Project finance is the EBRD's core business. The EBRD has committed more than €22.7 billion (about \$29billion) to both private and state sector projects. All projects provide a number of procurement opportunities. U.S. companies can access information about EBRD's projects through the EBRD's website www.ebrd.com/oppor/procure/opps/index.htm.

The interval between identification of a project and its approval varies in every case. Each entry in the Project Pipeline identifies the status of a particular project in the project cycle.

After loans are approved, entries are dropped from the Project Pipeline and appear on the Projects Approved page of the EBRD's website.

We would like to draw U.S. companies' attention to state sector projects. In that they are followed with international tendering processes, whereas procurement under private sector projects are completed by the EBRD's client. In which case it would be important to contact the EBRD's client directly.

Inclusion of a project in the Bank's Project Pipeline does not imply any commitment on the part of the Bank to finance the project.

New projects, which appear in the Project Pipeline for the first time, are indicated by the abbreviation (N) before the project name. For additional information on any of these projects, interested parties are requested to contact the executing agencies directly and NOT the European Bank.

II. PROJECTS SCHEDULED FOR BOARD CONSIDERATION:

Project name	Country	Date disclosed
A. Crown	Kazakhstan	28 April 2006
B. Louis Dreyfus Infrastructure	Russia	28 April 2006
C. Vetropack Gostomel	Ukraine	28 Apr 2006
D. ETC Non-Bank MFI Framework	Regional	28 April 2006
E. Wienerberger Russia I	Russia	27 April 2006
F. Kutaisi Water Project	Georgia	19 April 2006
G. Bautino Atash Marine and Supply Base Project (DEBT)	Kazakhstan	13 April 2006
H. MSME Financing Framework for Western Balkans & Croatia	Regional	13 April 2006
I. AVAL SME II Loan Facility	Ukraine	13 April 2006
J. Pristina International Airport	Serbia and Montenegro	13 April 2006
K. Innova Successor Fund	Regional	13 April 2006
L. Black Sea Shipping Manangement Co. Ltd (BSSM)	Ukraine	13 April 2006
M. GED Eastern Fund II	Regional	12 April 2006
N. Bank Kedr - Equity Investment	Russia	12 April 2006
O. Ruscam - Ufa Revised Investment Plan	Russia	12 April 2006
P. Anadolu Cam Revised Investment Plan	Russia	12 April 2006
Q. Teteks Kreditna/Tetovska Banka Equity Investment	FYR Macedonia	10 April 2006
R. Yug Rusi	Russia	7 April 2006
S. Russian Accor Hotel Programme	Russia	5 April 2006
T. Renaissance Life Ukraine	Ukraine	3 April 2006

A.

Project name:	Crown
Country:	Kazakhstan
Project number:	36486
Business sector:	Agribusiness
State/Private:	Private
Environmental category:	B
Board date:	31 May 2006
Status:	Passed concept review, Pending final review
Date PSD disclosed:	28 April 2006
Date PSD updated:	
Project description and objectives:	The proposed project will finance the greenfield development of an aluminium beverage can production facility in the outskirts of Almaty, Kazakhstan.
Transition impact:	<p>The proposed project's transition impact to the Kazakh beverage packaging industry is expected from:</p> <ul style="list-style-type: none">(i) Demonstration effect is derived from introducing a wider choice of beverage can products at the latest technology available to consumers in developed markets.(ii) Introducing greater competition and innovation to the sector via making affordable high quality beverage containers available from a local producer on a consistent basis.(iii) Transfer of Skills: The Sponsor with his numerous patents, technologies and business models in place globally, will introduce latest production technology to the Kazakh market.
The client:	Crown Holdings Inc. is one of the largest metal packaging companies in the world and a leading supplier to food and beverage companies. Currently, Crown operates over 180 plants and employs approximately 27,000 people worldwide.
EBRD finance:	EBRD will provide a USD 30m senior, secured facility in an A/B-loan structure.

Total project cost:	Up to USD 55m for land, building and equipment.
Environmental impact:	<p>The project is screened B/0. Crown commissioned an independent environmental assessment of the proposed site and its surroundings which confirmed that the site is free from contamination and fit for purpose. Some design measures will be required to protect against seismic events and to protect groundwater from any negative impacts. Crown is in the process of preparing the studies and documentation required by the environmental authorities for the approval of the project. This will be completed and the conclusions presented to the Bank prior to first disbursement for this project.</p> <p>Crown has an Environmental Policy and, through this, is committed to compliance with applicable regulatory requirements, the minimisation of its impact upon the environment, health and safety and the continual assessment and improvement of environmental its environmental performance. In addition to compliance with national standards, Crown will be required to comply with applicable EU environment, health and safety ("EHS") standards. Crown will provide the Bank with annual environmental reports covering EHS issues related to both the construction and on-going operation of the facility.</p> <p>In compliance with the Bank's Environmental Policy Crown will release locally summary information on the environmental aspects of this project.</p>
Technical cooperation:	<p>None.</p> <p>For consultant opportunities for projects financed by technical cooperation funds, visit procurement of consultants.</p>
Company contact:	<p>Mr.Atila Usanmaz General Director Crown Bevcan Kazakhstan LLP 146 Zheltoksan Street, Almalinskiy district Almaty, 050000 Kazakhstan</p>

B.

Project name:	Louis Dreyfus Infrastructure
Country:	Russia

Project number: 36895
Business sector: Agribusiness
State/Private: Private
Environmental category: B
Board date: 11 July 2006
Status: Passed concept review, Pending final review
Date PSD disclosed: 28 April 2006
Date PSD updated:

Project description and objectives: The proposed project is an equity participation in Ruselco, a silo operating company belonging to the Louis Dreyfus group. Proceeds of the investment will be used for purchase of shares and to finance the acquisition of assets, modernisation and maintenance, to improve the Company's competitiveness.

Transition impact: Transition impact potential is expected to derive from the promotion of local infrastructure for international trade, establish new sector standards, enhance backward linkages with the various participants in the local industry for grain storage and trading, and increase competition in the market.

The client: Ruselco (the "Company"), a company operating grain silos in Russia.

EBRD finance: Equity participation in Ruselco.

Total project cost: Confidential.

Environmental impact: The project has been screened C/1. Environmental due diligence to date includes a review of technical reports supplied by the client plus further clarifications on environmental matters received. Environmental, health and safety risks associated with the acquisition and modernisation of the existing grain silos and elevators may be associated with the dust accumulation, power and water supply, fuel storage, occupational health and safety, which have been assessed within the scope of environmental due diligence. The borrower is currently preparing an in-house manual for

'Corporate Management Practices' and will address there issues of corporate environmental, health and safety and labour practices. The Bank will review and approve borrower's environmental management practices to ensure that they meet applicable Russian and EU environmental, health and safety and labour standards.

Technical cooperation:

None.
For consultant opportunities for projects financed by technical cooperation funds, visit [procurement of consultants](#).

Company contact:

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C.

Project name: Vetropack Gostomel
Country: Ukraine
Project number: 36706
Business sector: Agribusiness
State/Private: Private
Environmental category: B
Board date: 31 May 2006
Status: Passed concept review, Pending final review
Date PSD disclosed: 28 April 2006
Date PSD updated:

Project description and objectives:

The proposed project will partly finance the investment in efficiency and capacity expansion of the glass production facilities at OJSC Vetropack Gostomel Glass Factory's site in Gostomel.

Transition impact:

The proposed project's transition impact to the Ukrainian container glass industry is expected from:
(i) Demonstration effect is derived from improved energy efficiency by introducing new technology and replacing existing equipment;
(ii) Introducing greater competition and innovation to the sector via introducing new standards of

technology. Innovation will also create competitive pressures on the sector with the other large manufacturers.

(iii) Enterprise restructuring: Under the Project new standards of corporate governance will be introduced such as unified group wide reporting and management information systems.

(iv) Contribution to market expansion: Through the interaction with other parts of the food chain, the project will assist the Company to provide the Ukrainian bottling industry with greater choice and better quality of food and beverage packaging on a consistent and stable basis, closer to what is available to consumers in the West.

The client:

Ukraine's OJSC Vetropack Gostomel Glass Factory is among the largest glass container producer in Ukraine and was established in 1912 in the town of Gostomel, near Kiev and was privatised in 1993. In February 2006 a majority stake in the company was acquired by Swiss Vetropack Group.

Swiss Vetropack group manufactures markets and supplies container glass products and a range of related services to the food and beverage industry. It operates six production sites and 13 melting furnaces with a total aggregate capacity of more than 3.6 billion pieces per annum.

EBRD finance:

EBRD will provide a senior, secured loan of up to USD 68m in two phases, part of which will be syndicated to commercial banks under an A/B-loan structure.

Total project cost:

The EBRD finance will be used for balance sheet restructuring, equipment procurement, capacity expansion and efficiency improvements.

Environmental impact:

Screened B/1. In the context of the first EBRD project with Gostomel an environmental audit and environmental analysis were undertaken. These were conducted by independent environmental consultants and resulted in a number of recommendations which were formalised in an environmental action plan. Key issues within the EAP included the remediation of a number of oil contaminated areas on-site, the reconstruction of

the storm water drainage system and the reconstruction of storage facilities for a range of oils and hazardous materials. The completion of the EAP was verified during the recent monitoring visit undertaken by the Bank.

Looking forward, Vetropack will be required to operate the Gostomel facilities in compliance with applicable national and EU environment, health and safety requirements. Vetropack is recognised as a leader within the sector for the management of environmental issues and will apply its own comprehensive environmental policies and approaches to the facilities of Gostomel. As stated above, it is anticipated that the involvement of Vetropack will bring new standards in environmental management and energy efficiency and reductions in air emissions. Vetropack have confirmed that revamped and new furnaces will meet the same standards as the latest furnaces within the Vetropack group. Vetropack will provide the Bank with an annual report on environmental, health and safety issues.

Technical cooperation:

None.
For consultant opportunities for projects financed by technical cooperation funds, visit [procurement of consultants](#).

Company contact:

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D.

Project name:	ETC Non-Bank MFI Framework II
Country:	Regional
Project number:	36817
Business sector:	Non-bank financial institutions
State/Private:	Private

Environmental category: FI

Board date: 31 May 2006

Status: Passed concept review, Pending final review

Date PSD disclosed: 28 April 2006

Date PSD updated:

Project description and objectives:

The proposed Facility aims to build on the positive experience of the first Framework by increasing the amount and variety of medium-term funding available to non-bank micro-finance institutions (MFIs) in the Early Transition Countries (ETCs) of Armenia, Azerbaijan, Georgia, Kyrgyz Republic, Moldova, Tajikistan and Uzbekistan. The Facility targets increased access to finance by the smallest enterprises in the ETCs. This USD 25 million Framework will supplement the existing Framework and include: Senior loans of up to USD 5 million to non-bank MFIs for on-lending; Guarantees for on-lending in local currency to selected MFIs; Subordinated loans; and Equity.

The overall objective of this Framework is to increase financing for micro and small enterprises in the regions and to assist the non-bank MFIs in their commercialisation process supporting their long term sustainability.

Sub-projects:

View a list of [sub-projects](#) for this and other framework projects.

Transition impact:

The transition impact is expected to be high to excellent. The project will have two main forms of transition impact. Firstly, it will contribute to the strengthening and commercialisation of financially viable non-bank MFIs. Secondly, it will increase the availability of finance to those micro-enterprises that would not normally be target borrowers for commercial banks.

The client:

Regulated, well-established non-bank MFIs, legally incorporated in the ETCs will be eligible for financing under this Framework.

EBRD finance:

The Framework is for USD 25 million with individual transactions not exceeding USD 5 million. Co-financing funds will be sought on a case by case basis.

Total project cost:	USD 25 million.
Environmental impact:	Screened FI. The non-bank micro-finance institutions (MFIs) will be required to comply with the EBRD's Environmental Procedures for Small and Micro Loans which require adherence to the EBRD's Environmental Exclusion and Referral List. The MFIs must ensure that borrowers are compliant with relevant national regulations and standards for environment, health and safety and submit Annual Environmental Reports to the EBRD.
Technical cooperation:	TC funding in the amount of USD 1.11 million was and to date, USD 0.6 million has been provided by the ETC Multi-donor Fund. For consultant opportunities for projects financed by technical cooperation funds, visit procurement of consultants .
Company contact:	Sabina Dziurman E-mail: dziurmans@ebrd.com

E.

Project name:	Wienerberger Russia I
Country:	Russia
Project number:	36998
Business sector:	General manufacturing
State/Private:	Private
Environmental category:	B
Board date:	31 May 2006
Status:	Passed concept review, Pending final review
Date PSD disclosed:	27 April 2006
Date PSD updated:	11 May 2006
Project description and objectives:	The proposed project will co-finance the construction of Wienerberger's first greenfield brick plant in Russia, near the village of Kiprevo, 120 km North-East of Moscow. Total project costs will be in the range of € 38 million. The plant will have an annual production capacity of 120 million

brick standard units of facing bricks, or alternatively 220 million brick standard units of hollow bricks.

The proposed project is a sub-project under the existing multi-project facility (“MPF”), under which the EBRD will co-invest in the brick and roof tiling manufacturing in the EBRD’s countries of operations (mainly SEEC and some of CIS countries), jointly with Wienerberger AG of Austria.

The sponsor, Wienerberger AG, Austria, one of the largest brick and tile producers in the world, aims at entering the brick market in the Moscow region offering primarily high quality facing bricks with the option to switch to hollow bricks and frost resistant Porotherm, subject to market demand. Wienerberger plans to gradually increase output and market share in the coming years.

Transition impact:

The proposed project will support a strong industrial investor during their first phase of development of their manufacturing operations in Russia, thereby sending a positive signal to other potential investors in Russia. As a substantial Greenfield operation, the Project will demonstrate the possibilities for improvement in the fragmented industry of construction materials. The proposed project will bring modern, world-standard technology to the Russian brick sector and will increase efficiency, quality and reliability. It will also enhance competition and transfer technical and managerial skills and know-how to a local manufacturing company and possibly to local partners.

The client:

OOO Wienerberger Kirpitch (Russia) is a limited liability company, established in 2003 by Wienerberger AG of Austria with its primary objective to build and operate a greenfield brick facility in Russia. The Company has its corporate HQ in the town of Kirzhach, Vladimir region.

EBRD finance:

EBRD participation will amount to EUR 13.3 million through equity investment of EUR 2.5 million which represents about 18.1% of the Company’s shares, and debt financing of EUR10.8 million. The rest will be financed by

Wienerberger AG.

Total project cost: Total estimated cost is EUR 38 million.

Environmental impact: Screened MPF. In accordance with the Environmental Procedures agreed for the existing multi-project facility, Wienerberger has carried out an environmental impact assessment study of the project and a public consultation procedure compliant with Russian permitting regulations. The Bank's environmental specialists have reviewed the environmental studies and an environmental due diligence report prepared by Wienerberger and found them satisfactory, providing evidence that the sub-project will meet the Bank's environmental requirements. The investigations showed that the project is expected to have no significant environmental, health and safety ("EHS") impacts and has been structured to meet national EHS regulations, Wienerberger's corporate EHS standards based on EU environmental standards and good international industry practise. Specifically, the facility will meet the requirements of the Draft Reference Document on Best Available Techniques in the Ceramic Manufacturing Industry (June 2005) under EU IPPC Directive (96/61/EC). The kiln chimney will be equipped with improved filters to ensure that the ground level concentrations of all pollutants remain within the Russian hygienic standards. The plant will also adhere to the EU air quality standards. Due to the chosen technology, no industrial wastewater is generated. Noise impacts will be mitigated by an earth wall built between the plant and the village of Kiprevo. Raw materials (clay, trepel and sand) are supplied by external operators from existing open-pit quarries. The plant will introduce an environmental management system, including monitoring of the ambient air quality and noise levels, to ensure the operation of the facility will adhere to the designed environmental and health and safety standards.

Wienerberger organised a public hearing in December 2005 in the village Kiprevo. The

meeting was attended by approximately 30 local villagers who expressed their general support for the project. The plant management has agreed with the villagers to hold quarterly meetings to ensure that all the environment-related and other concerns are timely and adequately addressed.

Technical cooperation:

None.
For consultant opportunities for projects financed by technical cooperation funds, visit [procurement of consultants](#).

Company contact:

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F.

Project name: Kutaisi Water Project
Country: Georgia
Project number: 36491
Business sector: Municipal and environmental infrastructure
State/Private: State
Environmental category:
Board date: 27 June 2006
Status: Passed concept review, Pending final review
Date PSD disclosed: 19 April 2006
Date PSD updated:

Project description and objectives:

The objectives of the proposed project are to: rehabilitate well fields, transmission pumping stations and the water supply network; install water meters for 100 percent of households and assist the Company to improve its financial and operational performance.

Transition impact:

- Technical co-operation to help the Kutaisi Water Company to identify and implement measures to improve its financial and operational performance.
- A new tariff policy will be developed to reform the current system to enable the Company to cover its costs while

protecting low income families from hardship.

- Skills and knowledge transfer will take place during project preparation and implementation plus training and new skills will be provided directly by the technical co-operation programmes.
- The operation will have an important demonstration effect as one of the first examples of co-operation between a smaller Georgian municipality, an IFI, and two international donors to finance an environmental project.

The client: The Kutaisi water company.

EBRD finance: Up to EUR 3.0 million loan to the Republic of Georgia to be on-lent to the Kutaisi water company.

Total project cost: EUR 11 million.

Environmental impact: Municipal water supply is currently very unreliable and the operation is intended to restore 24 hour service with improved water quality.

Technical cooperation: Pre-signing:
Financial, technical, and environmental feasibility study, including a review of affordability and an economic rate of return analysis. This was financed by the EU Joint Environmental Programme.
Restatement and audit of the Company's accounts was financed by the EBRD Early Transition Countries Fund.
Post-signing:

- Design, Engineering and Implementation Support to assist the client to fully prepare and implement the investments.
- Corporate Development Programme to help the Kutaisi Water Company identify and implement changes to improve its financial and operational performance.

G.

Project name:	Bautino Atash Marine and Supply Base Project (DEBT)
Country:	Kazakhstan
Project number:	36384
Business sector:	Natural resources
State/Private:	Private
Environmental category:	A
Board date:	27 June 2006
Status:	Passed concept review, Pending final review
Date PSD disclosed:	13 April 2006
Date PSD updated:	

Project description and objectives:

The proposed project will respond to a wide range of off-shore oilfield operators' needs, such as fuel & water provision, support base infrastructure and services, crew change facilities, vessel repair & maintenance, involved in the development of the North Caspian Sea. This will be achieved through the construction of the marine support and supply base near the Atash Village on the Eastern coast of Bautino Bay, north of Port Aktau. The initial investments already made by Caspian Services Inc. include land acquisition, preparation of Feasibility Study and EIA etc. The company now seeks the Bank's financing in the amount of USD 26 million A/B loan and USD 4 million in equity.

Transition impact:

Support of private ownership in a government-dominated market will be the project's main transition impact. Currently there are no independent infrastructure operators at the Caspian shore that can provide support to the activities in both Kazakh and Russian sectors. The Project will also contribute to the structure and extent of markets. The Project's far-flung impact is expected to lead to further market expansion of the supply and support services. By supporting this entrepreneurial activity, the Bank will demonstrate ways to structure the financing and manage the risks associated with such green-

field infrastructure projects, commonly perceived as too risky for private sector involvement. By getting a seat at the Board as an equity holder, the Bank will be able to promote new business standards in corporate governance, another important source of transition impact.

The client:

The client is Balykshy LLP, a specially created project company that will own and operate the marine support base. It will be 100% owned by the Sponsor, Caspian Services Inc. a successful provider of onshore and offshore oilfield services, with the established reputation among the oil majors. It is a U.S. incorporated company listed at New York Stock Exchange (OTC BB listing) and a market capitalisation of USD 194 million (April 2006).

EBRD finance:

Debt: USD 26 million A/B loan (DTM: 36384).
Equity: USD 4 million (DTM: 36673).

Total project cost:

USD 68.2 million.

Environmental impact:

The project was screened A/0. Impacts associated with the construction and operation of this facility cannot be readily identified, assessed and mitigated; therefore an Environmental Impact Assessment (EIA) was required. The EIA has been prepared in accordance with the EBRD's requirements by an independent consultant. The investigations showed that the Project has been structured to meet Kazakh environmental, health and safety requirements and the EU environmental standards. The EIA concluded that there will be no negative impact of critical significance and only three main activities, namely dredging, wavebreaker and wharf construction, and sea reclamation may create high significance impact on the marine environment in the Base area. Application of mitigation measures will reduce these impacts to medium significance and activities that are valued to have medium significance to low or negligible level. Mitigation measures will also be used for the low negative impacts to reduce them even further. A Public Consultation and Disclosure Plan has been implemented in accordance with the Bank's Policy for category A projects.

The Company will systematically monitor and report its environmental and health and safety impacts to ensure it complies with Kazakh and EU environmental standards. The EBRD will evaluate the project's compliance with the applicable environmental and social requirements during the lifetime of the project by reviewing annual environmental reports prepared for the project.

Technical cooperation:

None.
For consultant opportunities for projects financed by technical cooperation funds, visit [procurement of consultants](#).

Company contact:

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H.

Project name: MSME Financing Framework for Western Balkans & Croatia
Country: Regional
Project number: 36821
Business sector: Small business
State/Private: Private
Environmental category: FI
Board date: 16 May 2006
Status: Passed final review, Pending board approval
Date PSD disclosed: 13 April 2006
Date PSD updated:

Project description and objectives:

The EUR 75 million framework builds on the positive experience of the existing Western Balkans SME Finance Framework and aims at broadening the outreach of financial institutions in Albania, Bosnia and Herzegovina, FYR Macedonia, Serbia and Montenegro (together the "Western Balkans") and Croatia towards smaller business clients and micro businesses in particular, while helping improve financial intermediation and strengthening competition in

the financial sectors of these countries. Specifically, the new framework will include debt facilities to partner commercial banks, leasing companies and non-bank microfinance institutions (“NBMFIs”) for on-lending and leasing transactions in favour of micro, small and medium enterprises (“MSMEs”). In addition, the framework will include equity investments in selected financial intermediaries and guarantees to NBMFIs for borrowing from local commercial banks. In Croatia the Framework will primarily aim at supporting NBMFIs.

- Sub-projects:** View a list of [sub-projects](#) for this and other framework projects.
- Transition impact:** The facility will support the financial sectors in Western Balkans and Croatia through a combination of debt and equity financing and will promote adherence to best practices in corporate governance and strengthen financial discipline. The facility is aimed at improving financial intermediation specifically in favour of the MSME sector in the region by providing access to medium and long-term financing.
- The client:** Participating banks, NBMFIs and leasing companies.
- EBRD finance:** EUR 75 million in debt, equity and guarantee facilities to financial intermediaries. The first proposed transaction under the Framework will be a EUR 3.0 million senior loan to FINCA Kosovo.
- Total project cost:** Not applicable.
- Environmental impact:** The project will comply with EBRD’s Environmental Procedures for Small and Micro Loans and for Intermediated Financing through Local Banks in respect to MSME components. These include compliance with applicable national environmental, health and safety legislation, adherence to the Environmental Exclusion List, submission of Annual Environmental Report to the Bank and nomination of a senior staff member in charge of the environmental issues.

Technical cooperation:

Technical cooperation funding of up to EUR 10 million will be sought in order to achieve the stated goals under this Framework. It is envisaged that Framework projects with partner banks and leasing companies will be accompanied with appropriate TC to support institution building aimed at establishing sustainable MSME finance operations and expanding their outreach. TC projects with participating NBMFIs will be aimed at general institutional strengthening, including supporting their transformation into regulated banks. For consultant opportunities for projects financed by technical cooperation funds, visit [procurement of consultants](#).

Company contact:

Not applicable.

I.

Project name: AVAL SME II Loan Facility
Country: Ukraine
Project number: 36325
Business sector: Bank lending
State/Private: Private
Environmental category: FI
Board date: 16 May 2006
Status: Passed final review, Pending board approval
Date PSD disclosed: 13 April 2006
Date PSD updated:

Project description and objectives:

The proposed project is medium term financing to Joint-Stock Post Pension Bank AVAL (“AVAL”) to support its lending to private small and medium-size companies. The project consists of a USD 50 million SME credit line for on-lending to local SMEs. The funds will be on-lent to small and medium sized enterprises, whose demand for financing is high and further growing. The loans to SME sector would meet the demand for investment finance from local businesses.

Transition impact:	The long-term financing received from EBRD will enable AVAL to on-lend to small companies which traditionally have little or no access to long-term finance. Sub-loans from the SME credit line have a positive impact on local economic situation and employment level as small and medium sized companies, which represent the backbone of the economy, are enabled to grow and develop further.
The client:	AVAL is a universal commercial bank and is the second largest bank in Ukraine with total assets of USD 3.8 billion and equity of USD 345 million at the end of 2005.
EBRD finance:	EBRD financing includes up to USD 50 million SME credit line for on-lending to private SME sub-borrowers under Ukraine MSE/SME Lending Framework
Total project cost:	USD 50 million.
Environmental impact:	Screened FI. AVAL will be required to comply with EBRD's Environmental Procedures for SME Loans and for Intermediated Financing through Local Banks which require adherence to the Bank's Environmental Exclusion and Referral List, compliance with the applicable national environmental, health and safety requirements and submission of an annual environmental report to the Bank.
Technical cooperation:	<p>In the past TC has been received from the following donors: EU, US, Germany and Dutch governments under the SME II Credit Line project for SME programmes. The funds were used to develop lending operations, train lending staff and for institution building in participating banks, including AVAL.</p> <p>Under the present operation, AVAL will receive a technical assistance, funded by the European Union. The TC funds will be used to facilitate the review and upgrade of the SME lending processes in Aval. This would require the bank and its staff to introduce new segmentation of the SME customers, review of the SME loan products and lending procedures and re-training of the loan officers in branches and points of sale.</p>

For consultant opportunities for projects financed by technical cooperation funds, visit [procurement of consultants](#).

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J.

Project name: Pristina International Airport
Country: Serbia and Montenegro
Project number: 36109
Business sector: Transport
State/Private: State
Environmental category: B
Board date: 3 October 2006
Status: Passed concept review, Pending final review
Date PSD disclosed: 13 April 2006
Date PSD updated:

Project description and objectives:

The operation will support the investment programme of Pristina International Airport (PIA) with the aim to achieve compliance with International Safety and Operational Standards for airports and to respond to the passenger traffic growth. PIA is the main gateway connecting Kosovo to various destinations in Europe. The annual traffic volume is close to one million passengers.

Transition impact:

The proposed project will include Technical Assistance to assist PIA with (a) project implementation; (b) operational management, business planning and training and (c) preparation of the Environmental Action Plan. The main transition impact will come from the demonstration effect achieved by financing a commercially viable enterprise in Kosovo.

The client:

PIA is the Client and is a joint stock company registered in Kosovo.

EBRD finance:	The EBRD finance would be in the form of a non-sovereign loan to PIA of EUR 18 million. The project will be co-financed by the European Investment Bank.
Total project cost:	EUR 50 million.
Environmental impact:	<p>The project has been screened B/1, requiring an Environmental Audit of the existing operations and an Environmental Analysis of the suggested investment. The environmental investigations will be carried out by an independent environmental consultant financed with the Bank's Technical Cooperation funds.</p> <p>An Environmental Action Plan (EAP) will be developed as part of the environmental due diligence to bring the airport in compliance with International Civil Aviation Organisation ("ICAO") standards of safety and environment and applicable national and EU environmental, health and safety standards. In accordance with Bank requirements, a summary of the relevant environmental issues associated with the project will be disclosed in the local language at or near the project site as soon as the environmental due diligence has been completed.</p>
Technical cooperation:	<p>Grant financing will be sought for:</p> <ul style="list-style-type: none"> • Project implementation (EUR 200,000) • Operational management, business planning and training (EUR 300,000) • Environmental Audit and Analysis and preparation of Environmental Action Plan (EUR 25,000) <p>For consultant opportunities for projects financed by technical cooperation funds, visit procurement of consultants.</p>
Procurement or tendering opportunities:	<p>Visit EBRD Procurement Enquiries: Tel: +44 20 7338 6794; Fax: +44 20 7338 7472, Email: procurement@ebrd.com</p>

K.

Project name:	Innova Successor Fund
Country:	Regional
Project number:	36660
Business sector:	Equity funds
State/Private:	Private
Environmental category:	FI
Board date:	31 May 2006
Status:	Passed concept review, Pending final review
Date PSD disclosed:	13 April 2006
Date PSD updated:	

Project description and objectives: The proposed project is a regional private equity fund with a target size of up to EUR 225 million. The Fund will invest for long-term capital appreciation through privately-negotiated transactions in equity of medium sized companies operating in Poland and other countries in central and eastern Europe.

Transition impact: Transition impact stems from demonstration effects through sound investments in medium sized and privately owned companies in central and eastern Europe. The general partner is expected to adopt a hands-on approach by taking board positions in portfolio companies and transferring technical expertise and know how. Through the significant involvement of its local teams, the Fund is expected to contribute towards the transfer of vital investment skills to local managers based in the region. The Bank's investment will also support the fund manager in building its track record as an independent fund management institution capable of raising and intermediating long term capital locally.

The client:	Innova / 4 LP is a private equity fund to be established as a partnership under the Partnership Act 1890 of England and Wales. Innova Advisors Limited will be the Advisor and will provide advice and assistance with respect to investment decisions and other activities of the Fund.
EBRD finance:	Commitment to invest up to EUR 25 million. It is expected that the other investors may include a range of institutional investors, including European and US institutional investors.
Total project cost:	The maximum size of the Fund is EUR 225 million.
Environmental impact:	The Fund will follow the EBRD's Environmental Procedures for Private Equity Funds. The Fund will adhere to the requirements of the Bank's Environmental Exclusion and Referral List and ensure that all investee companies comply, at a minimum, with national standards for environment, health and safety and labour. The Fund will submit an Annual Environmental Report to the Bank.
Technical cooperation:	None. For consultant opportunities for projects financed by technical cooperation funds, visit procurement of consultants .
Company contact:	Steven J. Buckley, Managing Partner sbuckley@innovacap.com Innova Capital, Aurum Building, Fourth Floor Walicow 11, 00-865 Warsaw, Poland Tel +48-22-583-9400 & Fax +48-22-583-9420

L.

Project name:	Black Sea Shipping Management Co. Ltd (BSSM)
Country:	Ukraine
Project number:	36609
Business sector:	Transport
State/Private:	Private

Environmental category:	C
Board date:	16 May 2006
Status:	Passed final review, Pending board approval
Date PSD disclosed:	13 April 2006
Date PSD updated:	
Project description and objectives:	The proposed project provides a post-delivery term loan to finance part of the acquisition/construction costs of 5 dry cargo newbuildings of about 5,500 dwt, which are being built in Kherson shipyard, Ukraine. This Project is part of the Company's fleet renewal programme. The Project vessels will be employed in the short-sea trade encompassing the Sea of Azov, the Black Sea and the Mediterranean.
Transition impact:	The Bank's involvement in the project will help to facilitate the modernisation and development of the company, which has committed to improve its shipping management practices to bring its operation in line with international best practice. The Project is also expected to enhance safety and environmental standards of the fleet, as well as promoting competition through fleet renewal among other local ship-owners operating in this sector. The Bank's financing will also help to facilitate regional trade which relies principally on shipping as a means of transportation.
The client:	The loan will be advanced to 5 special purpose offshore ship-owning companies 100% owned by a ship-holding company – all to be registered in a jurisdiction acceptable to the Bank; and controlled by Black Sea Shipping Management Company, a dry cargo shipping company based on Odessa.
EBRD finance:	A senior loan of up to USD 20 million, to be structured as an A/B loan.
Total project cost:	USD 34 million.
Environmental impact:	The project was screened C/1. The company will demonstrate to the Bank pre-acquisition safety and environmental compliance of the project vessels, with international maritime safety standards and regulations. As new ships are delivered, the company will sell/scrap the old

vessels. It will also establish the relevant on-shore environmental health and safety procedures and emergency response plans.

Technical cooperation:

None.
For consultant opportunities for projects financed by technical cooperation funds, visit [procurement of consultants](#).

Company contact:

Black Sea Shipping Management Company
Office 39,
23 Armiyska Street,
Odessa,
65063, Ukraine

M.

Project name: GED Eastern Fund II

Country: Regional

Project number: 36872

Business sector: Equity funds

State/Private: Private

Environmental category: FI

Board date: 31 May 2006

Status: Passed concept review, Pending final review

Date PSD disclosed: 12 April 2006

Date PSD updated:

Project description and objectives:

The proposed project is a private equity fund with a target size of EUR 100 million that will invest in small and medium-sized enterprises primarily in Romania and Bulgaria. Sectors targeted include retail, distribution, healthcare, logistics and media. The fund will make investments in growing cash generating middle market companies with well established market positions or with a defensible niche and with strong management. The Fund is a successor fund to the Romanian Post Privatization Fund ("RPPF"), established by EBRD in 1996 with the EU Technical Cooperation.

Transition impact:

Transition impact will be the result of sound investments in growing privately owned companies in

the targeted countries. The fund manager is expected to adopt a hands-on approach by taking board positions in portfolio companies and transferring technical expertise and know-how. Through the significant involvement of its local teams, the fund is expected to contribute towards the transfer of investment skills to local managers. The competitiveness of the portfolio companies will increase, thus developing the local markets and attracting strategic investors.

The client:

GED Eastern Fund II is a venture capital fund of a closed type, incorporated in Spain and regulated by the Spanish Stock Exchange Regulator. GED Capital Development SA, SGEGR, a Spanish private entity, is the management company and will manage the Fund. The GED team has worked together for several years through the management of the RPPF. The Fund had the first closing in April 2005 at EUR 48 million.

EBRD finance:

The EBRD commits to invest up to EUR 20 million in equity in GED Eastern Fund II In the subsequent closing(s). The Fund's target size is EUR 100 million.

Total project cost:

Up to EUR 20 million.

Environmental impact:

GED Eastern Fund II will be required to implement the EBRD's Environmental Procedures for Private Equity Funds, which includes compliance with the Bank's Environmental Exclusion and Referral List and a requirement to ensure investee companies compliance with national environment, health and labour standards. The Fund will submit an Annual Environmental Report to the Bank.

Technical cooperation:

None.
For consultant opportunities for projects financed by technical cooperation funds, visit [procurement of consultants](#).

Company contact:

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Email: ecentelles@gediberian.com

Business opportunities: For business opportunities or procurement, contact the client company.

N.

Project name: Bank Kedr - Equity Investment

Country: Russia

Project number: 36424

Business sector: Bank equity

State/Private: Private

Environmental category: FI

Board date: 31 May 2006

Status: Passed concept review, Pending final review

Date PSD disclosed: 12 April 2006

Date PSD updated:

Project description and objectives:

The proposed project envisages that the EBRD will acquire a shareholding stake of up to 25% plus one share in Bank Kedr through the acquisition of the newly issued shares of Bank Kedr in the third quarter of 2006. The EBRD's equity investment will allow Bank Kedr to continue developing its growing SME business and expanding geographically.

Transition impact:

Improving financial intermediation in the Russian regions is one of the key transition impact objectives of the EBRD in Russia. The proposed transaction will provide equity capital to Bank Kedr, a bank that has a strong local reputation and wide regional branch network, and thus will contribute to increasing the availability of financial services in Krasnoyarsk region and other regions, where Bank Kedr operates. The EBRD will seek to support Bank Kedr in strengthening its institutional capacity and enhancing corporate governance.

The client:

Bank Kedr is a regional Russian bank with headquarters in Krasnoyarsk. Bank Kedr is a leading private commercial bank in Krasnoyarsk region with a network of over 40 branches and offices covering the entire territory of the large Krasnoyarsk region.

EBRD finance:	Equity investment. The EBRD will acquire Bank Kedr's newly issued shares.
Total project cost:	Up to USD 12 million.
Environmental impact:	Bank Kedr will be required to apply EBRD's Environmental Procedures for Local Banks to all commercial lending activities including sub-loans financed through the SME Credit Line, and to submit annual environmental reports to the Bank.
Technical cooperation:	None. For consultant opportunities for projects financed by technical cooperation funds, visit procurement of consultants .
Company contact:	Mr. Mikhail Stavitsky Deputy Chairman of the Management Board Bank Kedr Krasnoyarsk 660021, 33 Vokzalnaya str. Tel. +7 3912 65 09 37 Fax +7 3912 65 09 23
Business opportunities:	For business opportunities or procurement, contact the client company.

O.

Project name:	Anadolu Cam Revised Investment Plan
Country:	Russia
Project number:	37014
Business sector:	Agribusiness
State/Private:	Private
Environmental category:	
Board date:	16 May 2006
Status:	Pending concept review
Date PSD disclosed:	12 April 2006
Date PSD updated:	
Project description and objectives:	In March 2004, Anadolu Cam Sanayii A.S. (Anadolu Cam), a large glass container producer and member of the Turkiye Sise ve Cam Fabrikalari A.S. group, acquired OAO Pokrovsky PSZ from Norum, an EBRD

Regional Venture Fund (RVF) focused on NW Russia, through its subsidiary Anadolu Cam Investment B.V. in the Netherlands .

Anadolu Cam has requested the Bank's involvement in a 2 phase project to finance:

- (i) completion of the Company's reconstruction and turnaround as originally foreseen by Norum
- (ii) expansion of the Company's capacity via the addition of a second furnace.

Transition impact:

- **Contribution to post-acquisition restructuring needs of an existing operation.** This project involving the only strategic investor currently present in the Russian glass container sector will bring the right levels of skills, training and manufacturing know-how to a company where these factors are urgently and demonstrably required given previous financial and operational difficulties at OAO Pokrovsky PSZ.
- **Introducing greater competition and innovation.** With Phase 2 of the project Anadolu Cam intends to introduce lightweight bottle technology to the Company. It is expected this will be the catalyst for similar investment and innovation by other glass container producers in the NW Russia region.
- **Contribution to market expansion.** Through the interaction with other parts of the food chain, the project will assist the company to provide the Russian food and beverage processing industry with greater choice of and better quality food packaging on a consistent and stable basis.

The client:

OAO Pokrovsky PSZ is a glass container manufacturer located in NW Russia. Currently its principle activity is to produce containers for the brewing industry.

EBRD finance:

An senior secured loan available in 2 phases:

Phase 1

- (i) US\$ 3.5 million investment loan
- (ii) US\$ 5.5 million revolving working capital loan; also to be available in RUR subject to market conditions.

Phase 2

US\$ 11.25 million investment loan on an uncommitted basis and to be syndicated.

Total project cost:

US\$ 37.5 million.

Environmental impact:

1. Environmental classification and rationale

The project was classified by the EBRD as a B/1 project requiring an environmental audit of the current facilities and an environmental analysis of potential impacts associated with the planned expansion in capacity.

2. Information reviewed during the environmental appraisal

Pokrovsky commissioned an independent environmental consultancy to conduct the environmental audit and analysis of its facilities to obtain an independent assessment of compliance with national and applicable EU environment, health and safety (“EHS”) standards, the specific environmental risks associated with past and current operations and to get recommendations for the improvement of EHS management. The recommendations for improvements have been formalised in a costed environmental action plan (“EAP”).

3. Key environmental issues and mitigation

A facility of this nature may be associated with a number of environmental issues which create environmental risks. These include air emissions from both the forming of the glass and from furnaces, storage and use of hazardous chemicals, use of water in the process and subsequent discharge of waste waters. The audit of the facility concluded that there were no significant environment, health and safety risks or non-compliances likely to impact the operation of the facility. Environmental issues are sufficiently managed to minimise such risks to, and impacts on, both the environment and staff. A number of major issues have already been solved by the Company, including, for example, a switch from oil to gas fired boilers which has resulted in a 4 times decrease in air emissions. There are, however, a number of issues which still need to be addressed including improvements in house-keeping, repair of waste water treatment facilities to better deal with suspended solids, and better management of certain non-hazardous solid wastes. Pokrovsky had already

developed an EAP covering the years 2004 - 2008. This was reviewed and modified by the independent environmental consultants to ensure compliance not only with national environmental standards but also good international practice.

4.Environmental opportunities

The improvement of the environmental performance of the Company is a key aspect of the Company's environmental management system and the EAP includes the development of a programme to reduce fresh water use and energy consumption and further minimise waste production.

5.Summary of Environmental Action Plan

The EAP covers air emissions, waste water treatment, solid waste management, house keeping and general environmental management. Actions include the installation of a number of filtering devices to reduce air emissions, reconstruction of the mechanical aspect of the waste water treatment system, reconstruction of the water intake from the local river, implementation of a waste minimisation plan and more efficient removal of solid wastes from the site and improvements to the overall management of environment, health and safety issues.

6. Disclosure of Information and Consultation

Pokrovsky is required to carry out its actions in accordance with national requirements for public disclosure and consultation. Additionally, as a Category B project, Pokrovsky is requested by the EBRD to release locally a summary of relevant environmental issues associated with the project and summarise the mitigation measures, action plans and other initiatives agreed. This annex was translated into the local language and released locally in accordance with those requirements.

7. Monitoring and Reporting

Pokrovsky will continue to monitor the environmental impact of its operations in accordance with Russia law. It will also provide the EBRD with an annual environmental report covering, among other things, progress on implementation of the agreed EAP.

None.

Under the ownership of Norum, OAO Pokrovsky PSZ benefited in 2003 – 2004 from technical co-operation funding of approx. € 430,000 from Finland, Norway

Technical cooperation:

and Sweden. Funding was to used provide technical expertise, financial reporting assistance and investment and human resource guidance and recruitment services. This programme was terminated when the Company was sold to Anadolu Cam Investment B.V.

For consultant opportunities for projects financed by technical cooperation funds, visit [procurement of consultants](#).

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Business opportunities: For business opportunities or procurement, contact the client company.

P.

Project name: Ruscam - Ufa Revised Investment Plan

Country: Russia

Project number: 37015

Business sector: Agribusiness

State/Private: Private

Environmental category:

Board date: 16 May 2006

Status: Pending concept review

Date PSD disclosed: 12 April 2006

Date PSD updated:

Project description and objectives: Financing the SiseCam group's further expansion in the Russian glass beverage container sector via the construction of a greenfield plant near the town of Ufa in Central Russia in the Volga region.

Transition impact: **Introducing greater competition and innovation**
The proposed project will introduce lightweight

technology to central and eastern regions in Russia and is expected to be a catalyst for similar investment and innovation by other large glass producers in the Central and Eastern Russia area.

Contribution to market expansion

The proposed project will enable the Company to provide the Russian market greater choice and better quality food and beverage packaging on a consistent and stable basis and will increase the access of brewers in Central and Eastern Russia to modern standards of packaging.

The client:

OAo Ufa PSZ, a greenfield company, majority-owned subsidiary of Anadolu Cam, the largest producer of food and beverage containers in Turkey and a member of the Turkish SiseCam group.

EBRD finance:

The financing will be provided in two phases:

- Phase I, for an amount of USD 19.35 million (EURO 14.88 million equivalent)
- Phase II for an amount of USD 13.15 million (EURO 10.12 million).

Financing will be provided as combination of an 'A' loan for the Bank's own account of USD 22.75 million (EURO 17.5 million) and 'B' loan portion of USD 9.75 million (EURO 7.5 million) for the account of participant(s).

Total project cost:

USD 65 million.

Environmental impact:

Environmental classification and rationale

The construction of a new glass package manufacturing plant is associated with a range of environmental impacts, which can be readily identified, assessed and, in new plants like this, efficiently mitigated with modern technology, project design and work practises. The project site is classified as industrial land. It is located 3km outside of the town of Sashka. The nearest residential settlements are at 1km distance from the plant. There are no environmentally sensitive areas within the range of impacts from the plant. For the above mentioned reasons, the EBRD has screened the project B/0, requiring an environmental analysis of the impacts associated with the planned development.

Information reviewed during the environmental appraisal

The Environmental Analysis has been based on the assessment of the environmental impacts (OVOS) prepared in accordance with the requirements of the Russian law and Anadolu Cam's answers to EBRD's environmental questionnaire.

Key environmental issues and mitigation

The environmental investigations showed that the project will have no significant impacts on the environment. Anadolu Cam will design and construct the plant in compliance with Russian laws and regulations and in accordance with EU environmental standards, including Best Available Technique (BAT) standards. The project design incorporates mitigation for air emissions from raw material handling, the forming of the glass and from the furnaces. Water consumption and wastewater discharges will be minimised with water circulation system. Waste and hazardous waste management will be organised in accordance with the principles of sorting, recycling and appropriate disposal. The Company will implement ISO 14001 Environmental Management System for its operations. These measures will ensure that the environmental issues will be sufficiently managed to prevent or minimise impacts on staff and local population as well as on the environment.

Summary of Environmental action plan

An Environmental Action Plan (EAP) has been developed to ensure the plant will continue to assess and implement environmental standards based on Best Available Techniques. The EAP addresses air emission control, house keeping and the overall management of environment, health and safety issues.

Disclosure of information and consultation

Anadolu Cam will carry out public consultation in accordance with Russian OVOS law. As part of the OVOS procedure, environmental information of the project will be disclosed to public for 30 day review period prior to a public meeting will be held on the environmental impacts of the project. The competent Russian environmental authorities will take the public comments into consideration when defining the conditions and requirements for the project design and implementation in the planning, construction and

operation permits. In the context of the EBRD's participation in the project, Anadolu Cam has released locally a summary of relevant environmental issues associated with the project and summarise the mitigation measures, action plans and other initiatives agreed.

Monitoring and reporting

The company will monitor the environmental impact of its operations in accordance with Russia law and regulations. The Bank will evaluate the project's compliance with the applicable environmental and social requirements during the lifetime of the project by reviewing annual environmental reports prepared for the project covering:

- (i) ongoing performance of project-specific environmental, health and safety activities as reflected in the results of periodic and quantitative sampling and measuring programmes
- (ii) the status of implementation of environmental mitigation and improvement measures. The Bank's representatives will also conduct periodic site supervision visits when deemed appropriate.

Technical cooperation:

None.
For consultant opportunities for projects financed by technical cooperation funds, visit [procurement of consultants](#).

Company contact:

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Turkey

Business opportunities: For business opportunities or procurement, contact the client company.

Q.

Project name: Teteks Kreditna/Tetovska Banka Equity Investment

Country: FYR Macedonia

Project number: 36468

Business sector: Bank equity
State/Private: Private
Environmental category: FI
Board date: 16 May 2006
Status: Passed structure review, Pending final review
Date PSD disclosed: 10 April 2006
Date PSD updated:

Project description and objectives:

The proposed project is an equity investment in TTK Bank AD Skopje, a universal bank to be formed as a result of the merger between Teteks Kreditna Banka AD Skopje (TKB) and Tetovska Banka AD Tetovo (TEB). EBRD's investment will be in a form of subscription of newly issued ordinary voting shares resulting in the EBRD acquiring a minority stake up to 25% in TTK with corresponding voting rights. EBRD's investment will strengthen TTK's capital base and support the bank's restructuring and transformation into a strong niche player in the SME and retail sectors in particular.

Transition impact:

While dominated by three large banks, the Macedonian banking sector is not sufficiently competitive, resulting in generally limited interest in deeper market penetration and expansion of services. The sector continues to include a large number of small and weak institutions unwilling to merge and unlikely to be able to grow on a sustainable basis. In this context, the transition impact potential of the project can be summarised as follows:

- Facilitation of a merger that will provide strong demonstration effect and contribute to the much needed consolidation of the banking sector;
- Promotion of healthy competition in the market;
- Promotion of high corporate governance standards; and
- Promotion of financial intermediation by supporting the growth of a bank committed to change and targeting sectors that currently have limited access to financial services such as the SME and retail segments.

Further, the transaction is expected to have a positive impact on the provision of the banking services in the Tetovo region, in North West of FYR Macedonia in particular. This region has traditionally been TEB's stronghold, and still relatively poorly serviced by other financial institutions.

The client:

TTK Bank AD Skopje ("TTK"), a new bank to be formed as a result of a merger between Tetovska Banka AD Tetovo ("TEB") and Teteks-Kreditna Banka Skopje ("TKB"). The merger is expected to take place in April 2006. TEB and TKB are both small locally owned banks with a combined market share of approximately 2% of total banking sector assets. Both banks have the same key shareholder, the textile group Teteks AD, Tetovo. As of end October 2005, on a consolidated basis, TEB and TKB had total assets of EUR 47 million.

EBRD finance:

Equity investment up to EUR 4.0 million.

Total project cost:

Up to EUR 4.0 million.

Environmental impact:

Screened FI. Environmental risk rating: medium/low. Environmental opportunities rating: medium/low. TTK bank will be required to apply EBRD's Environmental Procedures for Small and Micro Loans to all commercial lending activities including sub-loans financed through the Credit Line, and to submit annual environmental reports to EBRD.

Technical cooperation:

1) Pre-investment TC was provided to the two merging banks to support the integration process planning. The TC budget was EUR 49,500 and was funded by the Dutch Government.
2) A comprehensive Institution Building Programme (IBP) supported by TC will be an integral part of EBRD's equity investment. The TC programme providing assistance to TTK in the implementation of the IBP will have duration of up to 24 months. The final budget is still to be determined.
For consultant opportunities for projects financed by technical cooperation funds, visit [procurement of consultants](#).

Company contact:

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Deputy General Manager

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Business opportunities: For business opportunities or procurement, contact the client company.

R.

Project name: Yug Rusi
Country: Russia
Project number: 36717
Business sector: Agribusiness
State/Private: Private
Environmental category: B
Board date: 16 May 2006
Status: Passed structure review, Pending final review
Date PSD disclosed: 7 April 2006
Date PSD updated:

Project description and objectives: The proposed project is an up to USD 200 million long-term secured, syndicated corporate loan to the client. Proceeds of the loan could be used to finance selected investments aimed at improving the company's competitiveness as well as extend its current debt portfolio and are still subject to finalisation.

Transition impact: Transition impact potential is expected to be good and to derive from backward linkages as well as enhanced competition in the market.

The client: Yug Rossii LLC (the "Company" or "Yug Rusi"), the holding company of the leading Russian edible oil market player and agricultural commodities trader.

EBRD finance: Up to USD 200m long-term secured corporate loan to Yug Rusi and selected subsidiaries of the Company on a joint and several basis. The loan will comprise of

a:

- A loan of USD100 million for the account of the Bank; and
- B loan of USD100 million for the account of a leading international bank mandated to co-arrange and underwrite the B Loan.

Total project cost: USD 367 million.

Environmental impact: Screened B/1.
An independent consultant has been engaged by the Client to conduct an environmental review of the Company's operations as per terms of reference prepared by the Bank. The conclusions of the Phase 1 of the review - Environmental, Health and Safety Audit have been shared with ED on a draft basis and are being finalised. The environmental, health and safety assessment of the Project itself is yet to be completed. It is proposed that, by Final Review, the consultant has completed environment, health and safety due diligence, submitted a draft Final Report including an environmental action plan with estimated costs and implementation schedule. The Client shall release a brief summary of the project, including expected impacts and required mitigation measures, locally to affected stakeholders prior to Final Review.

Technical cooperation: None.
For consultant opportunities for projects financed by technical cooperation funds, visit [procurement of consultants](#).

Company contact: Nelly Subbotina, CFO:
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E-mail: subbotina@yugrusi.rt.ru

Business opportunities: For business opportunities or procurement, contact the client company.

S.

Project name: Russian Accor Hotel Programme

Country: Russia

Project number: 35210

Business sector:	Tourism
State/Private:	Private
Environmental category:	B
Board date:	27 June 2006
Status:	Passed concept review, Pending final review
Date PSD disclosed:	5 April 2006
Date PSD updated:	
Project description and objectives:	The proposed project involves financing of the first stage of the Russian Accor Hotel Programme including design, construction and operation of three international standard economy hotels under the Ibis brand in Kaliningrad, Kazan and Nizhniy Novgorod. The project is promoted by Accor, a leading international hotel group, and TempStroySystem, a Moscow-based construction company. Total Bank financing will comprise senior debt financing of EUR 20 million and an equity investment of EUR 4 million alongside Accor and TempStroySystem.
Transition impact:	The project transition impact will derive from the following key areas: (i) Effective provision of modern international standard economy hotel infrastructure and increased competition in the hotel sector. (ii) Accor will bring to the hotels experienced managers who will be expected to provide extensive training to the local workforce thereby improving general service level in Russia. (iii) The proposed project will encourage the development of Russian support businesses catering to the needs of the hotel and tourism sector and encourage an improvement in the quality and supply of local products and services.
The client:	For the Bank equity investment: a holding company to be owned by Accor (40%), TempStroySystem (40%) and the Bank (20%) for the purpose of making equity investments in three special purpose hotel construction and operating companies. For the Bank loan: three special purpose hotel construction and operating companies.
EBRD finance:	A senior loan facility of EUR 20 million total (including

A-loan of EUR 10 million and B-loan of EUR 10 million).
An equity investment of EUR 4 million.

Total project cost: EUR 40.0 million.

Environmental impact: Screened B/O. An Environmental Analysis will need to be conducted in order to assess the nature and the extent of environmental impacts associated with the proposed construction and operation of the hotels.

Technical cooperation: None.
For consultant opportunities for projects financed by technical cooperation funds, visit [procurement of consultants](#).

Company contact: Mr Keith Lindsay, CEO,
Russian Management Hotel Company (Accor Group),
Email: Keith.LINDSAY@accor.com
Mr Alexandre Klevtsov, President,
TempStroySystem
Email: tssint@orc.ru

Business opportunities: For business opportunities or procurement, contact the client company.

T.

Project name: Renaissance Life Ukraine

Country: Ukraine

Project number: 36336

Business sector: Non-bank financial institutions

State/Private: Private

Environmental category: FI

Board date:

Status: Passed concept review, Pending final review

Date PSD disclosed: 3 April 2006

Date PSD updated:

Project description and objectives: Through an equity investment it is proposed that the EBRD participate in a greenfield life insurance company that will sell risk bearing life insurance products to individual customers.
The project company aims to be at the fore front of

the anticipated increase in real life business and to utilise the experience of Sputnik Group in setting up and operating life and non life insurance businesses.

- Transition impact:** The provision of risk bearing insurance products to the wider Ukrainian market is a key element in the development of non-bank financial institutions market. This project will provide a much needed impetus to a sector where capital supply is limited. Rigorous standards of corporate governance will be applied through the EBRD's representation on the Supervisory Board.
- The client:** Renaissance Life Ukraine is a new life insurance investment of the Sputnik Group, owner of non-life and life insurance companies in Russia.
- EBRD finance:** Initial equity commitment by the EBRD will amount to USD 2 million for 30% equity stake. The EBRD will participate pro-rata in planned capital increases bringing its total equity investment to USD 9 million.
- Total project cost:** USD 30 million.
- Environmental impact:** Renaissance Life Ukraine will conduct its life insurance operations in accordance with the EBRD's Guidelines for Investments in the Insurance Sector.
- Technical cooperation:** None.
For consultant opportunities for projects financed by technical cooperation funds, visit [procurement of consultants](#).
- Company contact:** Kevin Phillips
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ZAT Renaissance Life
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Fax +380 44 581 0955
- Business opportunities:** For business opportunities or procurement, contact the client company.

III. ADDITIONAL INFORMATION AND ASSISTANCE:

- A. US Advocacy Center-EBRD Liaison Office (AC-EBRD):** AC-EBRD is an integral part of U.S. representation at the EBRD with a mandate to increase the effectiveness of U.S. participation in the Bank's projects. For more information about project opportunities at the European Bank for Reconstruction and Development (EBRD) please contact:

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Note: AC-EBRD can offer its services only to US companies. EBRD procurement opportunities can be viewed at www.ebrd.com/opper/procure/opps/index.htm. An updated list of EBRD publications can also be found on the main website www.ebrd.com

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