Indiana Network for Patient Care: Operational & Sustainable

J. Marc Overhage, MD, PhD, FACP, FACMI

President and CEO, Indiana Health Information Exchange Professor of Medicine, Indiana University School of Medicine Senior Investigator, Regenstrief Institute

Regenstrief Institute

- Eliminate the logistic problems associated with the paper record Standardize the care process. Deliver information in a more organized and useful way. Actively process this record and provide decision support to clinicians.
- Analyze and understand the data to improve the health of populations of Medicine

INDIANA UNIVERSITY

INPC Project Goal

Demonstrate the feasibility, benefit and sustainability of a community wide electronic medical record system in patient care.



http://www.inpe.org

INPC Data sources

- 22 hospitals from the 5 major hospital systems (99% of non-office care) and community hospitals
- National and regional laboratories
- Local radiology centers
- All four homeless care systems
- Public health departments (county and state)
- Approximately 1/3 of ambulatory physicians



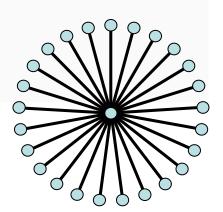
INPC Data

- In the system:
 - 7 million registration "events"
 - 48 million orders
 - 900 million coded results
 - 12 million dictated reports
 - 8.8 million radiology reports
 - 25 million prescriptions
 - 480,000 EKG tracings
 - 45 million radiology images

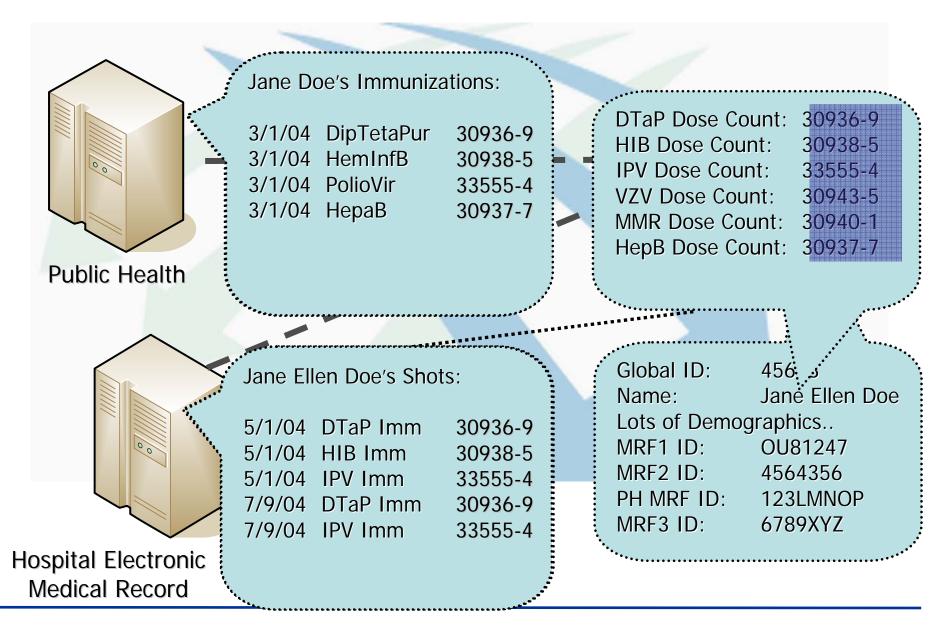


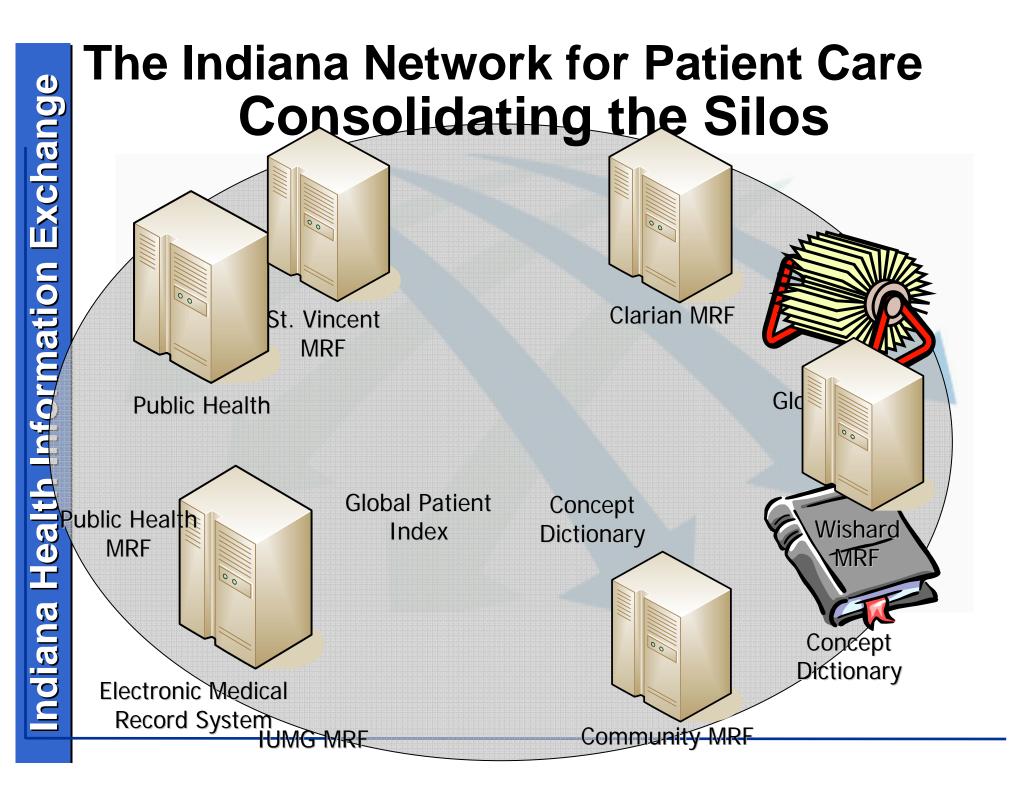
Data shared by all institutions

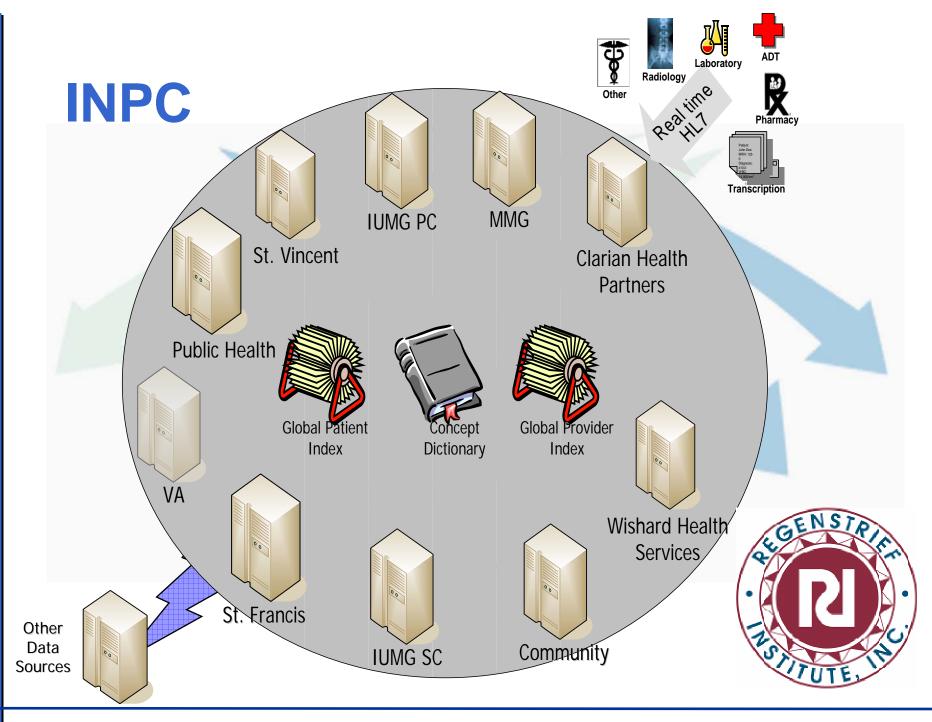
- All ED and outpatient visits
- All hospital discharges (dx, procedures)
- All inpatient laboratory results
- All outpatient laboratory results
- Immunizations
- All discharge summaries/admissions summaries
- All operative notes
- All radiology reports
- All surgical pathology reports
- Inpatient medications
- Tumor registry data



Consolidating the Silos







Sustainability

IHIE

Indiana Health Information Exchange



Founded in 1969 by Sam Regenstrief

- Affiliated with IU School of Medicine
- ~\$12M annual budget largely from federal grants

Pioneers in medical informatics

Standards: HL7, LOINC

EMRs: RMRS, INPC

ICareConnect K BioCrossroads

Founded in 1999 by 50 community physicians -Central Indiana Coalition to **Reinvent Health Care**

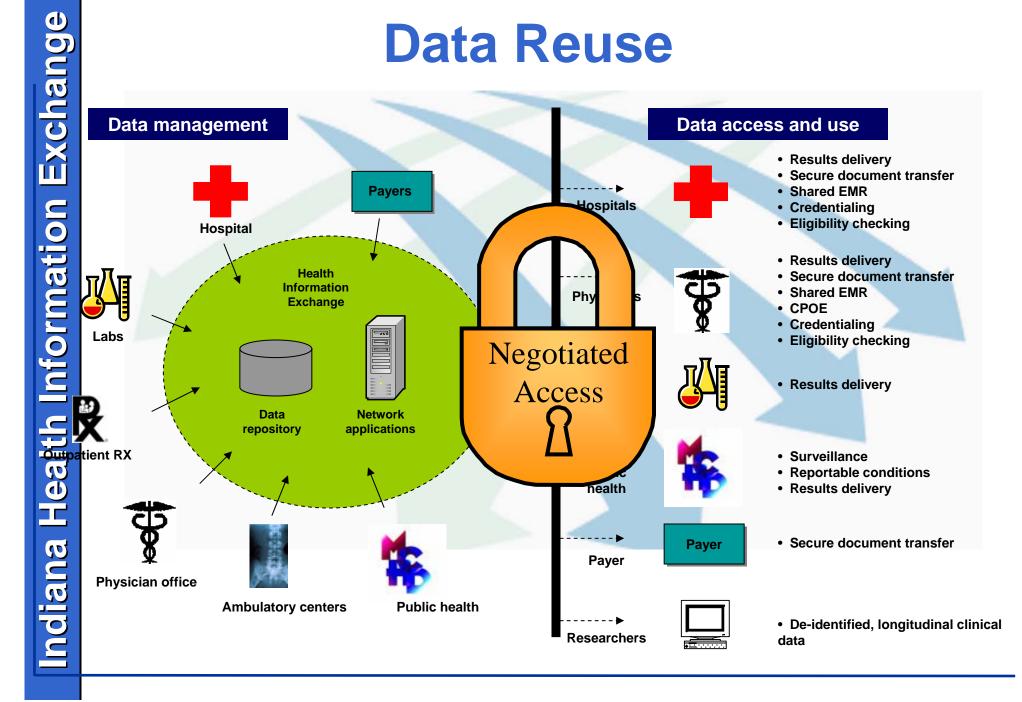
Early seed funding from Health & Hospital Corporation of Marion County

Initiated community clinical messaging concept

Founded in 2002 by the **Central Indiana Corporate** Partnership

Economic development organization promoting academic/industry collaboration in life sciences

http://www.ihie.org



Services (Data Re-use)

- Clinical abstracts
- Results review
- Clinical messaging
- Medication history/Medication reconciliation
- Clinical quality data services
- Research
- Electronic laboratory report for public health
- Syndromic (statistical) surveillance
- Adverse Drug Event (ADE) detection
- Integration efficiencies



Clinical Abstract & Results Review

DEMO, JOHNATHAN DOE #9999999998 Phone:925-1443 Age:54yr Race:B Sex:M

EMERGENCY CARE ABSTRACT

ER CHIEF COMPLAINT

VOMITING/DIARRHEA/BACK PAIN/HEADACHE 06-MAY-98

| HISTORY & PHYS | | | CHEMISTRY (con | cinued) | | URINE STUDIES | (continue | d) |
|-------------------|------------------|--------|----------------------|--------------|---------------|----------------------|-----------------|--------------|
| DX & COMPLAINTS | 14- | JAN-97 | CHEM 16 | | 24-APR-97 | COMMON URINE STUDIES | | 27-JAN-9 |
| diabetes mellitus | | 1 | SGPT (ALT) | 28 UNITS | | CREAT : URN | | 14-AUG-9 |
| TB active | | 1 | СК | 109 UNITS | 16-JAN-91 | | 0.56*L G/TV | |
| anemia othr | | 1 | AMYLASE | <30*L UNIT | | CREAT CLR RATE | NO SPECIM(a | |
| foot ulcer[s] | | - I | GGT | 40 IU/L | 24-APR-97 | | a or be been (a | 24-APR-9 |
| urine retention | | ł | | | | CREAT SER | 0.6 MG/DL | |
| decubitus ulcer | | | HEMATOLOGY | | | CREATININE : URN | 19.0*L MG/D | |
| | | | BLOOD CELL PROFILE | | 24-APR-97 | | | _ |
| E.R. DIAGNOSIS | 24 - | APR-97 | WBC | 3.5*L THOU | CU MM | | | |
| hyperglycemia | | 1 | RBC | 3.88*L MIL | | THYROID STUDIES | 3 | |
| otitis media | | 1 | HGB | 12.5*L (a) | G/DL | THY | - | 05-JAN-9 |
| crush injury | | 1 | HCT | 37.3*L ¥ | - | T3 UPTAKE RATIO | 0.78*L | 00-0MM-3 |
| | | 1 | MCV | 95.9*H fl | | | 0.10-11 | |
| BLOOD TYPE | | i | MCH | 32.2*H PG | | PULMONARY | | |
| PRENATAL ABO RH | | APR-97 | MCHC | 33.6 G/DL | | BLD GAS PANEL 1 | | 24 - APR - 9 |
| INDIRECT AGT | NEGATIVE | i | RDW | 15.5*H ¥ | | TEMPERATURE | 98.7 (a) | DEG F |
| Rh | positive | l l | (a) From IUMC Lab | | | HGB | 12.5*L (b) | |
| ABO GROUP | AB | Í | | | | (a) From MEDICINE | | |
| ANTIBODY SCREEN | neg 05-1 | FEB-91 | DIFFERENTIAL | | 24-APR-97 | | | |
| | | i | PLT EST | DECREASED | | , the second bab | | |
| VITALS | | i | | | | CARDIOVASCULAR | | |
| OUTPATIENT VITALS | 24-1 | APR-97 | COMMON HEMATOLOGY ST | UDIES | 24 - APR - 97 | CARDIAC ECHO | | 22-NOV-8 |
| WEIGHT LBS | 98 LBS | i | PLT CT | 82.0*L THOU | | cardiomegaly mod | | 22-NOA-8 |
| SYS BP SITTING | 116 MM HG | i | RETIC CT | 5.7*H ¥ | - | LV motion nml | | |
| DIAS BP SITTING | 81 MM HG | İ | VITAMIN B12 LVL | 1013 PG/ML | | | | |
| PULSE | 71 /MIN | Í | FOLATE LVL | 6.0 NG/ML | | | | 20-MAR 0 |
| TEMPERATURE | 98.7 (a) DEG I | F İ | IRON-SATURATION | 38*H ¥ | | normal sinus rhythm | | 30-MAR-9 |
| (a) From MEDICINE | | i | | | | Binub Inyth | ", HOTMAI EC | 3 |
| | | j. | ROUTINE COAG | | 24 - APR - 97 | RADIOLOGY/NUCLE | | |
| INPATIENT VITALS | 12-1 | FBB-91 | PT CONTROL | 12.0 SEC | | CHEST PA & LATERAL | MAN MAD | |
| WEIGHT AUTO | 91.6 LBS | | PROTIME (ISI1) | 17.8*H SEC | | | | 11-FEB-9 |
| TEMP AUTO ORAL | 97.5*L DEG F31-J | JAN-91 | INR | 1.4*H | | right | | |
| PULSE AUTO | | FEB-91 | APTT PATIENT | DUPLICATE (a |) SEC | fluid NOS | | |
| BECD DAME NUMO | | | | SOLDICHTR (9 | , 350 | LIUID NUS | | |

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| ALL REPORTS Admission/Discharge | | | Sgo | ť | | | | | | | | | | 42*H {I} የ | 42*H {I} የ | 43*H {I} የ | UNITS/L |
| Cardiology Operative | | | Lact | ate: | | | | | | | 0.2*L {I} የ | | 0.4*L {I} የ | | | | mmol/L |
| Pathology Radiology | | | Ggt |) | | | 190*H {I} የ | | 331*H {I} የ | 254*H {I} የ | | | | | | | UNITS/L |
| Visit/Procedure Notes Nurse/PA/PT/OT/Diet | | | Lipa | se" | | | | | | | | 7 { } 9 | | | | 8 { } 9 | UNITS/L |
| Cytology | | | Aca | panel | 1 | | | Cancelled | | | | | | | | | |

GI Procedures Face Sheet

Appointment History Orders

ENCOUNTERS Brief

Detailed

PRESCRIPTIONS

Inpatient Outpatient Surgery Log

| в | ILIRUBINS-FX | 19-Jul-99 04:20 | 28-Jun-95 06:08 | 03-Jun-95 14:29 | 09-Oct-90 08:01 | 11-Feb-90 09:38 | 07-Jun-88 22:03 | 18-Sep-87 13:02 | 15-Jul-87 06:00 | 04-Dec-86 06:00 | 16-Nov-86 06:00 | 15-Nov-86 06:00 | 13-Nov-86 20:40 | U |
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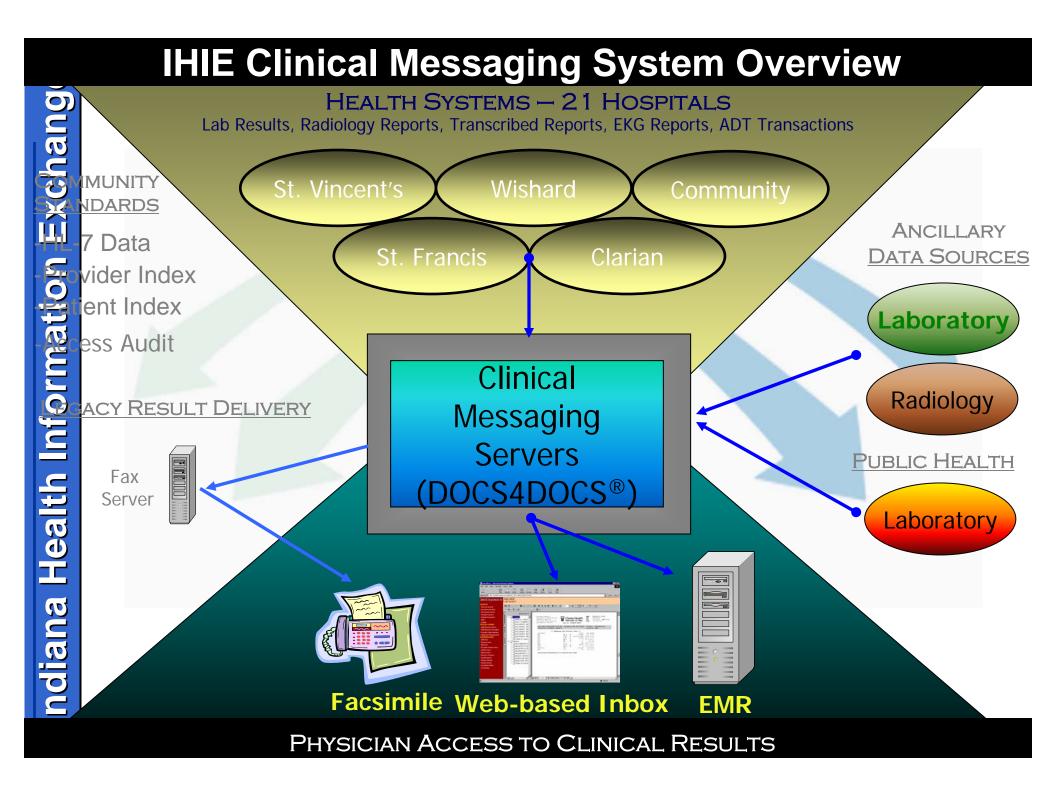
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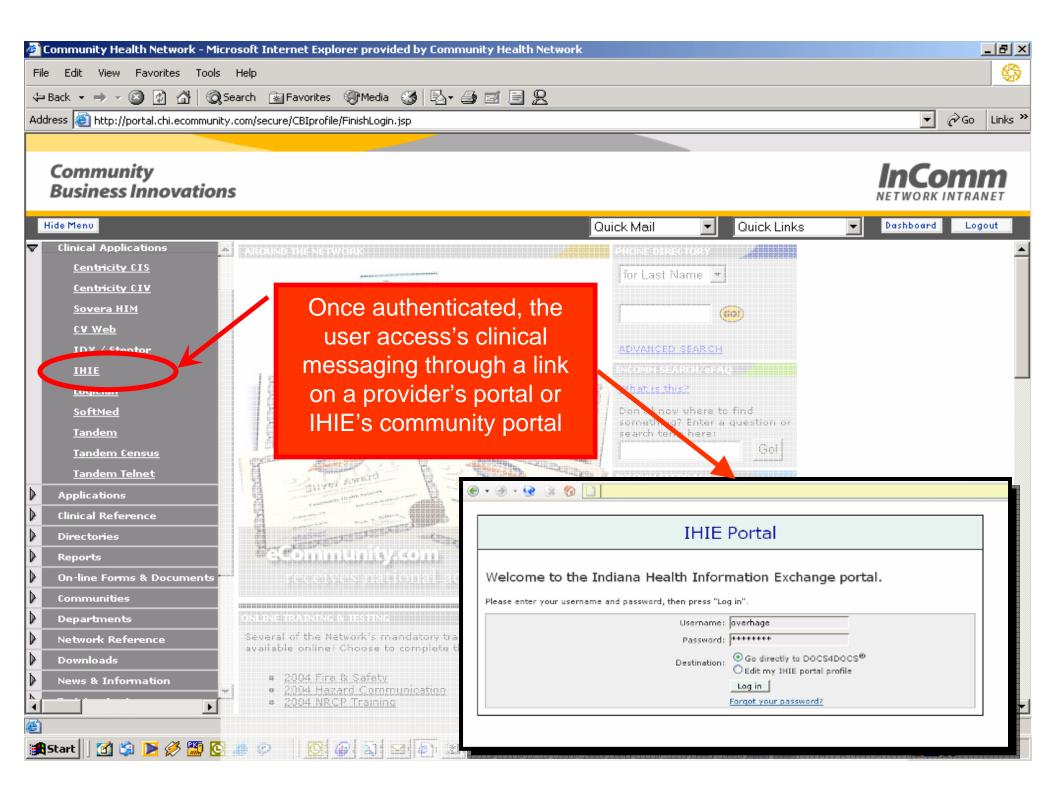
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|----|----------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|---------|--|--|--|--|
| Γ | Albumin (sma) | 3.2*L {p} የ | 3.6*L {p} የ | 3.4*L {p} የ | 3.1*L {p} የ | 4.2 {p} 9 | 3.4*L {p} የ | 3.8 {p} 9 | 3.9 {p} 9 | g/dL | | | | |
| Γ | Alk phos (sma) | 169*H {p} የ | 205*H {p} የ | 212*H {p} የ | 324*H {p} የ | 143*H {p} የ | 145*H {p} የ | 123 {p} የ | 122 {p} 9 | UNITS/L | | | | |
| Γ | Bun (sma) | 3*L {p} የ | 2*L {p} የ | 5*L {p} የ | 3*L {p} የ | 6*L {p} የ | 2*L {p} የ | 2*L {p} የ | 6*L {p} የ | mg/dL | | | | |
| Γ | Calcium (sma) | 8.3*L {p} የ | 8.7 {p} 9 | 8.4 {p} የ | 8.7 {p} 9 | 9.1 {p} ? | 8.7 {p} 9 | 9.2 {p} 9 | 8.9 {p} 9 | mg/dL | | | | |
| Γ | Chol (sma) | 85*L {p} የ | 88*L {p} የ | 107*L {p} የ | 100*L {p} የ | 109*L {p} የ | 104*L {p} የ | 104*L {p} የ | 94*L {p} የ | mg/dL | | | | |
| Г | Creat (sma) | 0.5 {p} የ | 0.4 {p} 9 | 0.6 {p} የ | 0.5 {p} 9 | 0.4 {p} 9 | 0.4 {p} 9 | 0.3*L {p} የ | 0.5 {p} የ | mg/dL | | | | |
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Clinical Messaging







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| | Akosa Anthony | 2004 07/14 Radiology 10:16 PM (Clarian) | Xray Chest PA and Lateral | | | | | | | | | |
| | River Akosa Anthony N | 2004 07/14 Radiology 10:16 PM (Clarian) | Mammogram Screening Bilateral Digital DDI (Direct Digital Image) | | | | | | | | | |
| | □ Akosa Anthony N | 2004 07/16 Radiology 10:38 PM (Clarian) | Xray Knee Standing | | | | | | | | | |
| | III Akosa Anthony N | 2004 07/16 Radiology 10:38 PM (Clarian) | Xray Foot 2 Views | | | | | | | | | |
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| | III Akosa Anthony N | 2004 07/16 Radiology 10:28 PM (Clarian) | MR Brain - Head - Without then With Contrast | | | | | | | | | |
| | III Akosa Anthony N | 2004 07/08 Radiology 03:11 PM (Clarian) | Xray Abdomen KUB | | | | | | | | | |
| | III Akosa Anthony N | 2004 07/19 Radiology 10:44 PM (Clarian) | Xray Elbow | | | | | | | | | |
| | III Akosa Anthony N | 2004 07/13 Radiology 10:26 PM (Clarian) | Xray Hand Min 3 Views | | | | | | | | | |
| | Akosa Anthony N | 2004 07/15 Radiology 10:37 PM (Clarian) | Xray Chest PA and Lateral | | | | | | | | | |
| | □ Akosa Anthony N | 2004 07/16 Radiology 10:27 PM (Clarian) | Xray Wrist AP and Lateral | | | | | | | | | |
| | Akosa Anthony N | 2004 07/09 Radiology 03:36 PM (Clarian) | US Renal | | | | | | | | | |
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Medication Reconciliation



Patient Medication History:

Date: 12/07/2004

Patient Id: 2222 SCHNUR, BERT L Name: Address: 63050 DOB: 04/19/1945

Gender:Male

Medication History Date Range: 12/08/2003 - 12/07/2004

DISCLAIMER: Certain information may not be available or accurate in this report, including over-the-counter medications, low cost prescriptions, prescriptions paid for by the patient or non-participating sources, or errors in insurance claims information. The provider should independently verify medication history with the patient.

Summary:

| Drug Name | Olde | est | Most | Re | cent #of | |
|----------------------|-----------|--------|--------|------|------------|---|
| - | Fill Date | Fill D | ate | Fill | s | |
| | | | | | | |
| DIGITEK 250 MCG TABL | .ET | - 08/ | /01/20 | 003 | 08/01/2003 | 1 |
| DIGITEK 125 MCG TABL | .ET | | /01/20 | 003 | 07/01/2003 | 3 |
| LANOXIN 50 MCG/ML EI | lxir | 04/ | /01/20 | 003 | 05/01/2003 | 2 |
| | | | | | | |
| | | | | | | |
| Pharmacies: | | | | | | |

Key Reported Pharmacies ADVANCERX.COM 1 2 WAL-MART #2514

Pharmacy Phone 877-831-1324 651-456-6325

Key Reported Prescribers A JEFFRIES, RHONDA _____

Detail Information:

| DIGITEK 250 MCG | TABLE | t (Di | GOXIN) | | |
|------------------|-------------|-------------|-----------|-----------------|---|
| Fill Date Qty | Days | Pre | scriber | Pharmacy Source | |
| 08/01/2003 30 | 30 | A | 2 | RXHUBPBM | |
| | | | | | |
| DIGITEK 125 MCG | TABLE | T (DI | GOXIN) | | |
| Fill Date Qty | Days | Pre | scriber | Pharmacy Source | |
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| 06/01/2003 30 | 30 | А | | | |
| 02/01/2003 30 | 30 | | | RXHUBPBM | |
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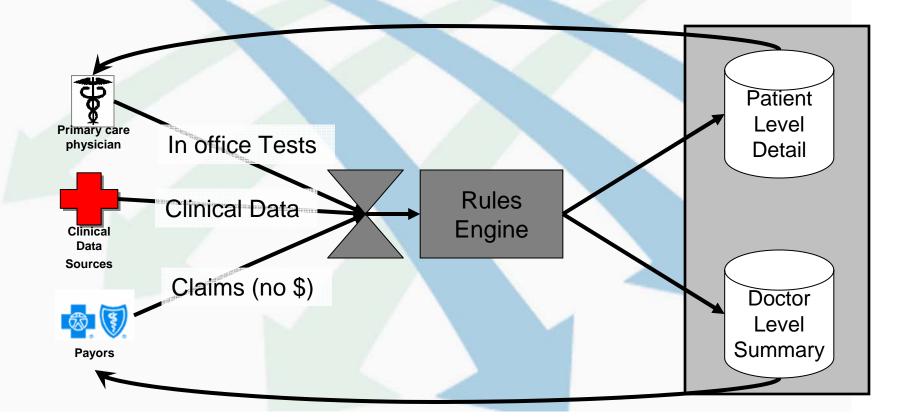
Clinical Quality Data Services

- Pay-for-Value with common measures and a payors including efficiency in contribution
- Commercial, M. Scall and Meccare Payors
 (we have)

600,000 lives

- Combines clinical and claims data
- Initially focused on primary care
 - Cardiovascular and Oncology to follow

Clinical Quality Data Services



Benefits

- Physicians
 - Full detail on their own patients
 - Summary comparisons
 - Overall
 - Population (commercial, Medicare, Medicaid)
- Health Plans and PHOs
 - Full detail on their own members
 - Summary information across all patients by:
 - Participating physician
 - Specialty
 - Population (commercial, Medicare, Medicaid)

Start Up and Operations Costs

- Start up costs
 - \$3 \$4 million
 - being raised from foundations and grants
- Estimated operating costs
 - \$2 million per year
 - Does not include participation/performance incentives
 - Significant fixed costs that can be shared more widely as additional participants join

Operations Funding Model

- Assume only 500,000 out of 1,700,000 lives have a "sponsor"
- Total approximately \$0.33 PMPM for data services

Proposed Operations Funding

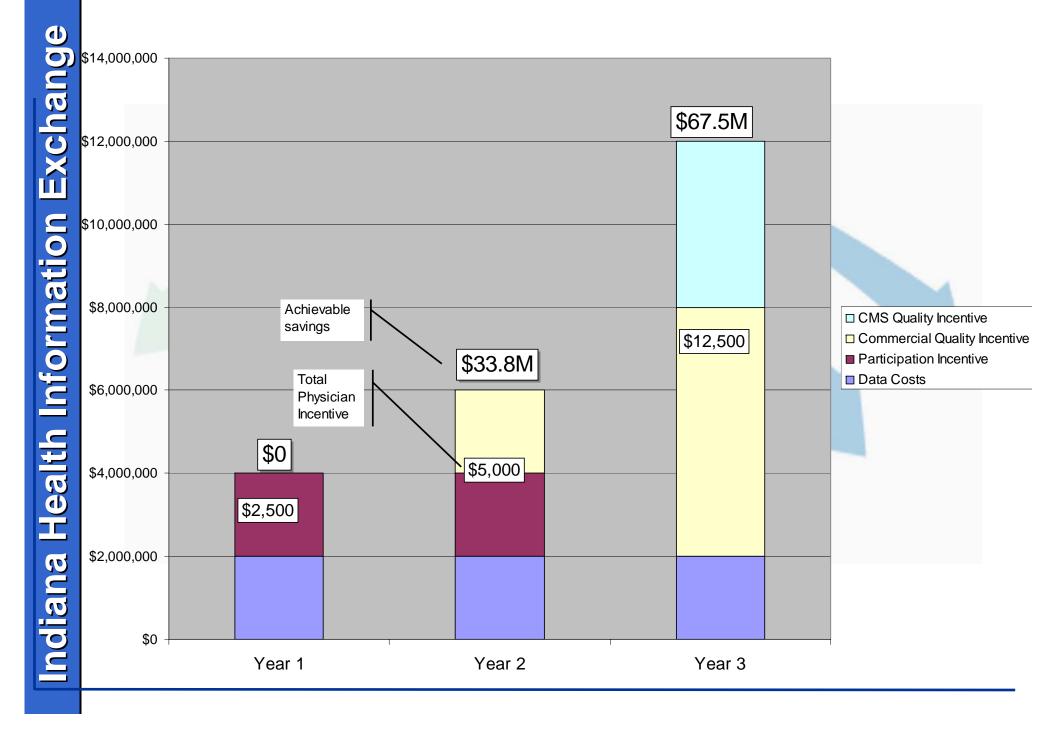
Physicians

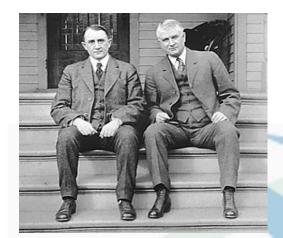
- Paid-to-play first and second year to
 - to use information to manage patient care
 - provide necessary information (lab values)
 - Target incentive \$2,500 per year per provider
 - depending upon proportion patients covered by program
- Participation Fee
 - \$1,000 per FTE
 - Provides incentive to actively engage
 - Ensures legitimate "seat at the table")

Proposed Operations Funding

Health Plans and/or PHOs

- Operations
 - \$0.21 to \$0.25 PMPM
 - depends upon total patient volume
- Participation incentives
 - pay to play first two years
 - \$0.15 to \$0.30 PMPM to participating physicians
 - 2.5% fee schedule increase
 - Pay for value begins in year 2 and grows in year 3
 - Medicare incentives appear in year 3





It (has become) necessary to develop medicine as a cooperative science; the clinician, the specialist, and the laboratory workers uniting for the good of the patient. Individualism in medicine can no longer exist.



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