

1 MS. MAYER: Thank you.

2 MS. VEGA: My question is also
3 related to labels, and advertisement. When
4 you talk about the FDA having -- viewing and
5 approving labels, and advertisements, are you
6 talking exclusively about English language, I
7 mean, advertisements in only English, or
8 labels in English? Because you talk about,
9 also, certain words that are prohibit, and
10 certain words that must be used in labels and
11 advertisements. So my question is, is this
12 specifically related to English language?

13 MR. McCONAGHA: I think that the
14 rules, as we discuss them, talk about
15 advertisements in the English language. That
16 said, the Agency would certainly have a
17 concern if misleading speech, or legal speech
18 were being offered in a different language.
19 And, so, I think what you get at is this issue
20 of the different ways in which drugs are
21 promoted, and the need for us to have a
22 comprehensive policy that both addresses

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 foreign language labeling, and promotion, and
2 encourages it in appropriate situations.

3 There is a requirement in our
4 regulations, at least that labels and labeling
5 be in English in virtually all circumstances.

6 There are exceptions, like for areas that are
7 predominantly Spanish-speaking, like say
8 Puerto Rico. But with respect to the
9 advertisements, I think the general rules that
10 we discussed would apply whatever the language
11 was, if it was being promoted in the United
12 States, because what we're fundamentally
13 concerned about are the issues about consumer
14 fraud, misleading statements, et cetera, and
15 less concerned about the precise language in
16 which it's delivered.

17 DR. FISCHOFF: Let's take one more
18 question from Steve, and then we'll have a
19 break.

20 DR. GORELICK: I don't think is
21 splitting hairs. I have a question for you,
22 when you refer variously to Direct-to-Consumer

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 advertising, and then television advertising.

2 When you say television advertising, are you
3 talking about jurisdiction over that part of
4 television that is considered the public
5 airwaves under the jurisdiction of the FCC, or
6 are you talking about any sort of television
7 that comes into the home?

8 As you know, when it comes to other
9 areas of regulation of television, there are
10 some things that the FCC, for example, can do
11 when it comes to public airwave network
12 television that it can't do with regard to
13 cable television. The reason I ask the
14 question is that if you were working at a
15 network today as a researcher trying to figure
16 out your audience, you'd be looking at a graph
17 that's moving as we speak of declining
18 viewership over the public airwaves of their
19 programs, but not of their programs. So the
20 question has to do with the channel, and how -
21 - and to what aspects of television does the
22 jurisdiction apply?

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

1 MR. McCONAGHA: It's a great
2 question, and our regulations speak to kind of
3 broadcast media, generally. So I think we
4 would take the view that the rules apply
5 whether this is over the television airwaves
6 that, as you make reference, are regulated by
7 FCC, whether it be over the radio, whether it
8 be over the telephone, whether or not it be
9 over cable television. And, so, we're talking
10 about broadcast, generally.

11 The bottom line is that the Agency
12 has a regulatory interest in all of the
13 advertising. The distinction it draws between
14 print and broadcast has more to do with the
15 way that kind of information about side-
16 effects is delivered. The obvious difference
17 is that when you guys, I'm sure you've seen
18 print ads in magazines, where there will be an
19 advertisement, and then on the back page will
20 be the professional labeling in great detail
21 that is part of what's required in the print
22 advertising regulation.

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 The idea is, I think everybody
2 recognizes, it's impractical to have that
3 information scroll up on a screen, whether it
4 be on television, or on satellite cable. And,
5 so, the broadcast regulations allow for kind
6 of a summary of side-effects to be offered,
7 and then reference to be made to some kind of
8 print, journal, ad, or something of that
9 nature where the consumer can then, in turn,
10 get more information, the professional
11 labeling with respect to the product.

12 Bottom line is that while there are
13 distinctions drawn between broadcast and
14 print, at the end of the day, the Agency is
15 concerned with all advertising, regardless of
16 the medium which it appears through. I don't
17 know, Dr. Ostrove, if you have anything to add
18 to that.

19 DR. OSTROVE: We, actually, we have
20 guidance concerning broadcast advertisements,
21 as well, which came out initially in 1997 as a
22 draft, and was finalized in 1999, which is

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 what kind of prefaced the people seeing
2 advertisements on TV. And the difference in
3 some ways is in the ephemeral nature of the
4 beast, so, actually, the bill did a good job
5 of explaining it. The only thing that I would
6 clarify is that with regard to broadcast ads,
7 in addition to including the most important
8 risk information in the ad itself, there also
9 has to be a provision for allowing people to
10 get to the full product labeling through
11 numerous sources, so that they can get it in a
12 convenient fashion; so not necessarily just
13 referring to it in a print publication, but
14 also providing, for instance - and, again,
15 this is not a law, this is a guidance - also
16 providing, say a website that people can go to
17 to get it, making clear that they can get the
18 information from their healthcare provider,
19 website, print, ad, and there is a fourth.
20 Oh, an 800 number that people can call to get
21 the information, as well.

22 DR. GORELICK: I would just say,

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 the only reason I asked the question is, the
2 declining amount of viewership on public
3 airways, and the growth in cable consumption,
4 and the tendency of some product, some content
5 producers to move to cable to escape various
6 forms of regulation, not generally in this -
7 just concerned me that we are thinking broadly
8 about it.

9 MR. McCONAGHA: It's a great
10 question, and from our perspective, there's no
11 escaping these regulations by moving to cable.
12 The same rules apply.

13 DR. FISCHOFF: Let me thank
14 everyone. And, particularly, let me thank the
15 three speakers for staying with us, and for
16 these really helpful presentations.

17 (Applause.)

18 DR. FISCHOFF: And I think having
19 them in writing I think will be really
20 helpful, so we will be starting promptly at
21 1:00. Let me remind the Committee members
22 that there should be no discussion among us

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 about matters under deliberation here, and
2 this is not an endorsement. I see whether I'm
3 doing this legally correct, but the restaurant
4 here has a buffet. Thank you.

5 (Whereupon, the proceedings in the
6 above-entitled matter went off the record at
7 12:07 p.m., and resumed at 1:04 p.m.)

8 Dr. FISCHOFF: Okay. Let's start
9 with the Open Public Hearing. Before we
10 start, we have -- Nancy Ostrove has one
11 announcement that she would like to make.

12 DR. OSTROVE: Did you just tell me
13 that it was turn?

14 DR. FISCHOFF: Yes.

15 DR. OSTROVE: Thank you. I'm so
16 sorry. Mr. McConagha asked that I clarify the
17 answer that he gave to Musa's question
18 concerning off-label use and promotion of off-
19 label use. We wanted to make sure that people
20 understood that we take the position that
21 prescription drug advertising should not
22 promote off-label use, so that's the bottom

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 line.

2 That said, using his terms, we,
3 nevertheless, acknowledge that some people
4 suggest that substantial evidence, or
5 substantial clinical experience may be
6 achieved even in the absence of FDA pre-
7 approval. So that some people have suggested
8 that. We take the position that prescription
9 drug advertising should not promote off-label.

10 So does that kind of clarify that? That was
11 the intent. Thank you.

12 DR. FISCHOFF: Thank you very much.

13 So this is now the Open Public Hearing. We
14 have four speakers, and there's things that --
15 a paragraph I need to read.

16 Both the Food and Drug
17 Administration, FDA, and the public believe in
18 a transparent process for information-
19 gathering and decision making. To insure such
20 transparency at the Open Public Hearing
21 session of the Advisory Committee meeting, FDA
22 believes that it is important to understand

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

1 the context of an individual's presentation.
2 For this reason, FDA encourages you, the Open
3 Public Hearing speaker, at the beginning of
4 your written or oral statement, to advise the
5 Committee of any financial relationship that
6 you may have with any company or group that
7 may be affected by the topic of this meeting.
8 For example, the financial information may
9 include a company's or a group's payment of
10 your travel, lodging, or other expenses in
11 connection with your attendance at the
12 meeting.

13 Likewise, FDA encourages you at the
14 beginning of your statement to advise the
15 Committee if you do not have any such
16 financial relationships. If you choose not to
17 address this issue of financial relationships
18 at the beginning of your statement, it will
19 not preclude you from speaking.

20 And now I'd like to have four
21 speakers, Kathryn Foxhall, Michael Negrete,
22 Jeffrey Seconda, and Jennifer Wilmes - I hope

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 I pronounced those correctly - in that order.

2 And I invite you to come up and share your
3 comments with us. And please speak into the
4 microphone at the rostrum here. So first,
5 Kathryn Foxhall. They have a microphone back
6 there, sorry. Thank you.

7 MS. FOXHALL: My name is Kathryn
8 Foxhall. I'm a freelance reporter. I don't
9 have any financial interest in this, other
10 than I'm paid by magazines that like to
11 communicate with FDA.

12 I've covered the Washington health
13 scene for specialized health publications for
14 over 30 years. I write for physicians,
15 nurses, pharmacists, biotech professionals,
16 and others. Among earlier positions, I was
17 editor of the Nation's Health, the newspaper
18 of the American Public Health Association, for
19 14 years.

20 Not too long ago, a host of
21 reporters covered federal agencies in standard
22 reporting fashion. We talked to people in the

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 agencies. We got to know staff. We developed
2 source people. We called and we got two
3 minute educations that vastly improved our
4 stories. A very quick interview often turned
5 an empty shell of an article into a solid
6 piece.

7 Some specialized reporters
8 regularly walked a beat in the halls of the
9 agencies in time honored manner of local
10 reporters. We often got story ideas faster
11 than we could scribble them down. The agency
12 experts were our graduate schools. No one
13 ever quantified these communications.
14 Usually, they were just a routine part of a
15 staff member's day.

16 Then about 12 to 14 years ago, some
17 agencies began instituting a control
18 mechanism. Staff members are strictly
19 forbidden from speaking to any reporter unless
20 the reporter first makes application for each
21 conversation with the Public Relations office,
22 and is tracked by that office. FDA is one of

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 the most strident agencies in the use of this
2 control.

3 The permission to speak system is
4 simply the worst thing I have seen happen in
5 the governmental process in all my years of
6 reporting here. It is severe censorship and
7 it is very effective censorship. Agencies
8 track, monitor, control, and chill our
9 conversations with staff.

10 The permission to speak mandate has
11 probably killed about 90 percent of
12 communications between agencies and
13 specialized reporters. It goes like this. A
14 reporter who wants to talk to a staff person,
15 whether it's for five minutes or two hours,
16 must call the Public Relations office. An
17 assistant tells the reporter that someone will
18 call back. The reporter waits. The Public
19 Relations officer calls back, maybe in two
20 hours, maybe in a day, maybe not ever.

21 When the Public Relations officers
22 call back, they want to know what the

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 questions are, what your deadline is, et
2 cetera, et cetera. Why you want to talk to
3 the person you want to talk to? Then they
4 often try to answer the questions themselves
5 without allowing you to talk to the source
6 person. Sometimes they just say you just
7 can't talk to the person, because of reasons
8 like the Agency doesn't deal with those kinds
9 of questions. If the process does go forward,
10 the Public Relations officer says he or she
11 will get back to you again, and then hangs up.

12 What happens in the meantime, we don't know.

13 Does someone else have to bless the
14 conversation?

15 The Public Relations officer gets
16 back in two hours, three days, or never.
17 There's no set time. I have sat at my desk
18 all afternoon while a physician expert sat at
19 his desk after he had already told me he would
20 love to talk to me about a technical medical
21 provision of a Federal Register Notice, but
22 our permission to speak never came.

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 If permission to speak comes, often
2 the Public Relations officer mandates that he
3 or she will listen in on the conversation, so
4 the officer goes away again to set up a time
5 when all three parties can be on the phone.
6 And increasingly, Public Relations officers,
7 those people whose job it is to make the
8 organization look good, listen in on every
9 word. But, usually, reporters just don't call
10 any more, because they cannot devote the
11 absurd amount of effort and time to the
12 application process just for a few words with
13 a staff member.

14 What business or other endeavor
15 could survive a mandate of a multi-day
16 permission to speak application for every
17 five-minute conversation? What would that do
18 to anybody's work?

19 The burden by itself is severe
20 censorship, but that is not the worst of it.
21 The chill from the fact that the Public
22 Relations officials are tracking and listening

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 in is nearly universal, and it is devastating.

2 The communication is nearly always different,
3 much less fluid, much less informative than it
4 is if reporters can ever get people away from
5 the monitors.

6 Ironically, the great majority of
7 the communication that has now ceased was
8 benign and useful from the agency's own point
9 of view. It was exactly the kind of
10 information an agency wants to get to the
11 public. Reporters want to know, does this
12 rule apply to this population? What does this
13 term mean in this Federal Register Notice?
14 Can you tell me what this is about in English?

15 But there is also a critical need for those
16 conversations that some officials are not
17 comfortable with.

18 In addition to untracked
19 conversations, off-the-record conversations
20 are often absolutely indispensable. If the
21 permission to speak rules had been in effect
22 and adhered to in the early 1970s, Watergate

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 would not have been reported. An example,
2 before the time of the permission to speak
3 system, one day I was talking with an agency
4 staffer, an expert, a head of a program for 30
5 minutes. I had gotten my obligatory quotes,
6 and I was about to hang up. Then just on
7 chance I said, Dr. XYZ, is there something you
8 could tell me if your name weren't attached to
9 it? At that point, Dr. XYZ exploded with
10 information. It was as if a klieg light had
11 come on in a totally dark cave.

12 Everything he told me was quote
13 "public information", but not in 100 years
14 would a reporter, or a member of Congress,
15 have understood without inside help. Had I
16 not gone off-the-record, the story would have
17 been sterilized to the point of deception.
18 How often does my profession serve to lull the
19 public into thinking the official story has
20 been confirmed, and there's no need to
21 question further?

22 Something happened a couple of

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 years ago that told me how much trouble we are
2 in. An agency held a major media event to
3 announce an initiative, but there was no
4 initiative because there was nothing new, no
5 new funding, or no new activity. This almost
6 assuredly had to do with politics.

7 The media gave the initiative major
8 play. No reporter understood the inside
9 workings enough to question things, and no
10 reporter could call staff without being
11 tracked. Of the numerous staff people who
12 understood the situation, no one tipped off a
13 reporter, because they are forbidden to talk
14 to us off-the-record. And staff people and
15 reporters don't know each other any more. How
16 confident agencies seem to be that they can
17 just put a story out and control the public
18 information.

19 Some of the reports on FDA recently
20 have been about the Agency not functioning
21 well, or about the Agency not having the
22 resources to work properly. Some things I

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 know from having been around for a while about
2 those kinds of stories. Usually, a number of
3 staffers have understood the issue for years.

4 And some of them would have laid out a map
5 for it, a map of it for a reporter if they
6 could have talked away from the monitors.

7 From there, the reporter could have gotten a
8 balanced story by talking to other people, but
9 agencies are getting bolder about using this
10 blockage.

11 Recently, an FDA Public Relations
12 officer told me, "I decide when you can talk
13 to him." I was trying to negotiate a five-
14 minute conversation to find out if a
15 particular staffer knew anything. I never did
16 get to talk to him.

17 This Committee's charge is to look
18 at FDA's communication, particularly, risk
19 communication. But if the press can't freely
20 talk to people in the Agency, then the trust
21 in the information, whether it's about risk,
22 or about the Agency itself, must be very

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 limited. Thank you very much.

2 DR. FISCHOFF: Thank you. Our next
3 speaker will be Michael Negrete.

4 DR. NEGRETE: Thank you. My name
5 is Michael Negrete. I'm a Pharmacist, and I
6 am the CEO of the Pharmacy Foundation of
7 California. We're based in Sacramento, took a
8 red-eye actually out last night to be able to
9 be here for the beginning of the meeting this
10 morning, so if I stop making sense, just blame
11 it on that.

12 Our foundation is a 501C-3 public
13 benefit organization. We were created 30
14 years ago by the California Pharmacists
15 Association with a purpose of improving and
16 protecting public health by collaborating on
17 pharmacy-related research, education, and
18 information dissemination initiatives. In the
19 spirit of full disclosure, I just want to say
20 that we still rely on the Association for
21 about 15 percent of our revenues, the balance
22 of our income is basically through grants and

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 contributions from Pharmaceutical companies,
2 drug wholesalers, pharmacies, foundations,
3 public and private foundations, and just
4 private contributions, as well.

5 One of the things that we do to
6 fulfill our mission, and it's actually become
7 a big focus for us over the last few years, is
8 to work on the issue of medication errors.
9 And I don't know how big of an issue -- how
10 well many of you understand the issue of
11 medication errors, but it's a growing public
12 health crisis, quite frankly.

13 Last summer, the Institute of
14 Medicine came out with a report with a
15 conservative estimate that said 1-1/2 million
16 Americans are harmed or killed every year by
17 their medications. Three hundred million
18 Americans, that's one out of every 200
19 Americans being harmed or killed by their
20 medication. If there's 100 people in this
21 room, there's about a 50 percent chance that
22 one of the people in this room will be harmed

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 or killed by their medication this year.

2 This is just mind-blowing to me.
3 Here we have cures that are unnecessarily
4 turning into killers. And this should and
5 could be stopped, quite easily.

6 One of the most significant things
7 my foundation has done over the last year to
8 help fight this problem was to help facilitate
9 the creation and release of a report on
10 medication errors in the out-patient setting.

11 This report came from an expert panel that
12 was created by California Senate concurrent
13 resolution to create the panel to study the
14 cause of medication errors in the out-patient
15 setting, and come up with some recommendations
16 as to how they could be addressed.

17 Why did we pick the out-patient
18 setting? Well, errors in the hospital systems
19 have been something that people have been
20 looking at for quite some time. There's a lot
21 of good work being done to fight errors in the
22 hospital systems, but there's not much being

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 done in the out-patient setting, so we wanted
2 this panel to take a look at that.

3 Now, when a lot of us think about
4 medication errors, we think it was a problem
5 with a prescriber didn't prescribe the right
6 drug, didn't do it appropriately, maybe
7 prescribed the wrong dose, or a pharmacist,
8 potentially, didn't fill it correctly, or a
9 nurse, potentially, didn't administer it
10 correctly. That's only part of the medication
11 use system.

12 Other parts of the medication use
13 system which are particularly relevant in the
14 out-patient setting are errors related to how
15 the medication is actually used by the
16 patient, and how it's being monitored for
17 efficacy and toxicity. Is it doing what it's
18 supposed to, or is it causing untoward side-
19 effects?

20 It's hard to get a handle around
21 the scope of the problem in the out-patient
22 setting, particularly related to use and

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 monitoring, because it's not an institution,
2 so we don't know really how big the financial
3 cost with the whole global issue of medication
4 errors really is, but estimates have been made
5 that put it well into billions of dollars. In
6 fact, I think it would be reasonable to say
7 that a reasonable size chunk of the \$177
8 billion that we spend, that's been estimated
9 that we spend every year taking care of
10 problems that result from adverse events to
11 medications, I think a good chunk of that \$177
12 billion is preventable in the result of
13 medication errors, but it's hard to say
14 exactly how much.

15 So the report came out just over a
16 year ago, and the report came out with 12
17 different recommendations. And,
18 unfortunately, only one of those
19 recommendations has had any significant work
20 on it done to-date, but I think it's one that
21 might interest this Committee.

22 Based on one of the

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 recommendations, a legislator in California
2 created a new law in California that requires
3 our Board of Pharmacy to spend a few years
4 studying the prescription label, not the
5 labeling that's on the box of a drug, or the
6 labeling information that comes with the drug,
7 if you go to a pharmacy. This is the actual
8 label that the pharmacy prints out and puts on
9 the vial; the idea being that there's a lot of
10 variation. Is the right information there?
11 Is it readable, is it understandable? So the
12 law mandates our Board of Pharmacy to
13 investigate this over the course of the next
14 couple of years, and come out with eventually
15 maybe some regulations that could serve to
16 create a standardized patient-centered
17 prescription label. After the talks this
18 morning, whether or not it would stand up to
19 any First Amendment arguments I don't know,
20 but at least that dialogue is being started.

21 Now, obviously, this is one
22 recommendation that related to patient

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 information, basically. And this whole
2 patient education, patient empowerment,
3 patient engagement into their medication
4 therapies, and medication use process, was a
5 very big theme in the report. In fact, half
6 the recommendations related in some way to
7 those issues.

8 I know Dr. Sleath mentioned earlier
9 in her dream segment this morning that - and
10 I share the same dream - we need to find a way
11 to create an appreciation for a level of
12 concern for among patients and caregivers that
13 they demand the right services and support
14 they need to become those active participants
15 within their medication use process, and their
16 medication therapies.

17 I believe until we get patients to
18 develop a sufficient level of demand, that
19 we're never going to drive the dollar
20 allocations in the healthcare system to where
21 they need to be to support the physicians, and
22 the pharmacists, and the nurses to be able to

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 have the time to sit down to talk with the
2 patients, to be able to get that information
3 across, and provide the support systems.
4 Incentives are just completely misaligned
5 right now. Every time I spend as a pharmacist
6 talking to a patient, is time away from doing
7 something else that actually generates
8 revenue, but that's a discussion for a
9 different day.

10 So how do we change the level of
11 concern among medication users? I'll talk
12 only about medication users for a second.
13 What --

14 DR. FISCHOFF: Could I ask you to
15 tie it up? We have a number of other
16 speakers.

17 DR. NEGRETE: Okay.

18 DR. FISCHOFF: And we'd like to
19 give the panel a chance to interact with our
20 other speakers.

21 DR. NEGRETE: And that's just where
22 I was going to come back to you all. I think

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 patients have a perception that medications
2 are safe, or that somebody else is looking out
3 for their benefit. A lot of people think, my
4 belief only, that the FDA approved it, they
5 saw it on TV, their neighbor is taking it,
6 they think it's great, their doctor prescribed
7 it, the pharmacy filled out. How could this
8 possibly cause me any harm?

9 We need to, on one hand, use
10 experts like you, and I'm so excited to have
11 this Committee together. I'm looking very
12 much forward to seeing the work that you do.
13 We need experts like you to come up with some
14 strategies, recommendations to be able to
15 raise the level of concern among medication
16 users. But at the same time, not shoot
17 ourselves in the foot and create too much
18 concern among medication non-users, who should
19 be taking medications but don't, because
20 they're overly concerned about side-effects,
21 and under-appreciate the benefits of their
22 medications. So very difficult challenges,

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 they're challenges that my foundation is
2 pursuing. I hope, I don't know if this will
3 fit as a specific issue on your agenda. At
4 least I think it serves as a backdrop for many
5 of the issues you will be discussing. Good
6 luck. I'm going to be watching your work with
7 great interest. Thank you.

8 DR. FISCHOFF: Thank you very much
9 for coming, and for the comments. Our next
10 speaker is Jeffrey Seconda from AdvaMed.

11 MR. SECONDA: Good afternoon. My
12 name is Jeffrey Seconda. I'm an Associate
13 Vice President at Technology and Regulatory
14 Affairs at the Advanced Medical Technology
15 Association, AdvaMed. AdvaMed is a leading
16 trade association representing manufacturers
17 of medical devices, diagnostics, and health
18 information systems. I appreciate this
19 opportunity to present the device industry's
20 perspective at this, the first public meeting
21 of the Risk Communications Advisory Committee.

22 AdvaMed applauds Commissioner Von

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 Eschenbach for establishing the Risk
2 Communication Advisory Committee to advise FDA
3 in effective communications to the public, to
4 help facilitate effective and safe use of all
5 FDA-regulated products.

6 Risk communication is a core
7 activity in the device industry. The industry
8 seeks to communicate risk and benefit
9 information about our products to enable
10 people to make informed independent decisions
11 about these products. The industry goes to
12 great lengths to develop the expertise
13 necessary to evaluate customers' ability to
14 understand complex information and
15 instructions. Our customers include
16 healthcare professionals, as well as patients.

17 In fact, medical device communication
18 stakeholders include all those who prescribe,
19 purchase, use, and assist in the use of our
20 products.

21 For these reasons, we feel that the
22 industry representatives, with appropriate

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 risk communication credentials, should be
2 available to the core Advisory Committee to
3 provide experiential insight on communicating
4 with device stakeholders.

5 Although the charter of the Risk
6 Communication Advisory Committee does allow
7 for the inclusion of industry representation
8 by invitation, the available representatives
9 are limited to existing members of other FDA
10 Advisory Committees.

11 The industry representatives on
12 these existing committees are chosen on the
13 basis of their knowledge of FDA regulation,
14 and the products under consideration by the
15 particular committee. Restricting the pool of
16 industry representatives to those from
17 existing committees will severely limit the
18 Risk Communication Advisory Committee's
19 interaction with risk communication experts
20 from the device industry.

21 AdvaMed recommends that FDA develop
22 a pool of risk communication experts

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 representing the unique knowledge and
2 experience of the companies who develop and
3 market the various products represented by the
4 five main centers of the FDA. These
5 representatives would be vetted in the same
6 fashion as other industry representatives to
7 FDA committees. Risk communication experts
8 from industry would be non-voting, and
9 available to the core Committee on an as-
10 needed basis.

11 We urge the Commissioner to
12 consider this recommendation to identify
13 industry representatives using the same
14 thoughtful criteria that has been applied to
15 identifying the other members of the Risk
16 Communication Advisory Committee.

17 As regards the standard template
18 for press releases, and I apologize, I won't
19 be here tomorrow, so I'm making these comments
20 today. As stated earlier, risk communication
21 is a core activity of the device industry.
22 When it becomes necessary to inform device

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 users of a problem, the industry strives to
2 develop useful information that is directed to
3 the affected population. To be useful, the
4 communication should include the nature of the
5 problem, the likelihood and severity of the
6 problem, and actions needed to ameliorate the
7 problem.

8 In those instances when no specific
9 action is indicated, the communication should
10 be carefully crafted. Exaggeration of risk to
11 the target population, or misinformation to
12 unaffected populations could discourage
13 appropriate use of beneficial devices, drugs,
14 or biologics.

15 Press releases and other vehicles
16 of communication should use accurate and
17 understandable language. Terms such as
18 "notice", "correction", "removal", coupled
19 with appropriate adjectives, such as "urgent",
20 or "critical", are precise and widely
21 understood. Although the term "recall" may
22 have its place in the Agency Lexicon, it is

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 understood by the public to be synonymous with
2 removal. Recalls affecting foods and drugs,
3 which have a limited useful lifetime,
4 generally do mean removal. Devices, however,
5 fall into several use categories, such as
6 patients with long-term implants, such as hips
7 or pacemakers, patients who use devices
8 without medical supervision, such as blood
9 glucose monitors, patients having a transient
10 experience with a device operated by a health
11 professional, such as imaging equipment, and
12 patients who have no direct contact with a
13 device at all, such as in the case of in vitro
14 diagnostics.

15 I urge the Committee to consider
16 these use categories when considering the
17 structure and content of press releases
18 intended to inform the affected public of
19 device problems.

20 A press release is an effective
21 tool useful for reaching a very broad
22 population very quickly. Press releases

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 should not be the automatic response to every
2 Class I problem, unless the affected
3 population cannot be reached effectively by
4 more precise methods, such as letters to the
5 patient, or prescribing physician.

6 Furthermore, delayed or repeated
7 press releases can undermine the effectiveness
8 of a focused communication plan. For
9 instance, a company may send letters to the
10 affected population in one month, only to have
11 a press release required by the Agency several
12 months later. The result is confusion amongst
13 all segments of the patient population,
14 whether or not they are affected by the
15 problem, and a tidal wave of inquiries to
16 physicians and companies who similarly may not
17 be involved with this specific device problem.

18 In summation, I urge the Committee
19 to consider the very real danger of
20 discouraging the appropriate use of beneficial
21 devices due to the overly-broad communication
22 effect of the press release. Thank you.

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 DR. FISCHOFF: Thank you. Thank
2 you for coming, and thank you for the
3 comments. If anybody has written comments,
4 please leave them with the Committee. So, for
5 example, you had some detailed issues about
6 wording. I guess we have a copy of your
7 comments, and we'll be able to look at those
8 when we have our discussion tomorrow, so thank
9 you. And our final speaker is Jennifer Wilmes
10 for the National Fisheries Institute. Please.

11 MS. WILMES: Good afternoon. Thank
12 you very much for allowing me to chat with the
13 Committee today. My name is Jennifer Wilmes,
14 and I am registered dietician, and have
15 expertise in the area of nutrition
16 communication. I work for the National
17 Fisheries Institute, which is a non-profit
18 organization dedicated to education about
19 seafood safety, sustainability, and nutrition.
20 And my particular role at NFI is to help our
21 staff and member companies effectively
22 communicate about seafood nutrition.

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 Each and every one of the thousands
2 of food choices a person makes weekly is a
3 mini benefit-risk analysis. For example, some
4 foods are delicious, but high in saturated
5 fat. Some foods are nutrient rich, but
6 inconvenient to prepare, and some foods are
7 healthful and scrumptious, but expensive to
8 purchase. Tallying the list of pros and cons
9 associated with each food, drink, and drug
10 that we put into our bodies is a complex
11 process; yet, we often manage to come to a
12 verdict in minutes or seconds.

13 The U.S. Food and Drug
14 Administration is in a position to improve the
15 outcome of these verdicts on a macro level
16 through balanced, well-crafted benefit-risk
17 messages.

18 Before providing my recommendations
19 on how FDA should craft their messages, I'd
20 like to underscore the importance of the
21 Committee's counsel on this issue by
22 illustrating the impact that FDA

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 recommendations have on public perception of a
2 food using seafood as a case study.

3 In January of 2001, FDA released a
4 document entitled, "Consumer Advisory: An
5 Important Message for Pregnant Women and Women
6 of Childbearing Age Who May Become Pregnant",
7 about the risks of mercury in fish. The
8 advisory recommended that women of
9 childbearing age can "protect their unborn
10 child by not eating shark, swordfish, king
11 mackerel and tilefish. Numerous media reports
12 followed.

13 To estimate how pregnant women
14 changed their habits after this advisory, Dr.
15 Emily Oken of Harvard Medical School looked at
16 the diet of over 2,200 pregnant women before
17 and after. Her study published in the August
18 2003 "American College of Obstetricians and
19 Gynecologists Journal", found that after the
20 advisory women ate less total fish, including
21 dark meat fish, canned tuna, and white meat
22 fish, with ongoing declines through the end of

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 the study period. Because these fish confer
2 nutritional benefits to mothers and infants,
3 the public health implications of the FDA
4 advisory were questioned.

5 In March of 2004, the Federal
6 Advisory was revised and re-released as, "What
7 You Need to Know About Mercury in Fish and
8 Shellfish - 2004 EPA and FDA Advice for Women
9 Who Might Become Pregnant, Women Who are
10 Pregnant, Nursing Mothers, and Young
11 Children." Benefits of seafood are given four
12 sentences in the second advisory, as opposed
13 to two in the 2001 version.

14 To gauge how consumers were
15 responding to advice about eating seafood
16 after the second go, the Center for Food
17 Nutrition and Agricultural Policy at the
18 University of Maryland conducted a survey of
19 over 1,000 Americans in 2005. More than one-
20 third of the respondents mentioned that "fish
21 was contaminated with mercury or other
22 contaminants".

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 When asked to name fish higher in
2 mercury, tuna and salmon were the most common
3 answers. When asked to name fish lower in
4 mercury, the top three answers were salmon,
5 shrimp, and tuna, suggesting terrible
6 confusion.

7 A 2006 University of Delaware Sea
8 Grant survey gives further insight into
9 consumer knowledge, two years into the latest
10 federal advice. Initial results of more than
11 1,000 consumers in this survey, both men and
12 women, show that 79 percent of people did not
13 agree, or were not sure about whether pregnant
14 women should be eating seafood at all. Of the
15 consumers who indicated they had heard
16 negative messages, 57 percent, an all-time
17 high, mentioned mercury.

18 As a dietician, FDA advice is
19 simple. Eat 12 ounces of a variety of fish,
20 of which 6 ounces can be canned albacore tuna,
21 avoid just four predatory species that are
22 rarely consumed or available, anyhow.

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 Unfortunately, the University of Delaware
2 survey shows that only 16 percent of consumers
3 get their information about seafood from
4 dieticians, and only 9 percent think this is
5 the best way to get information about seafood.

6 Media is by far, at 63 percent,
7 where consumers currently get their seafood
8 facts. It ranked number one as the best way
9 to get information about seafood, above health
10 newsletters, dieticians, and blast physicians.

11 For this reason, I spend a large portion of
12 my time working with journalists to get the
13 FDA advice correct.

14 A LexisNexis search of the last
15 month produced at least 10 articles that
16 specifically refer to the federal advice about
17 eating fish. In many cases it plays out like
18 this. "For pregnant women, the Food and Drug
19 Administration's warning is clear. Too much
20 mercury could damage a fetus' developing
21 nervous system." And this is from a news
22 affiliate in Charlotte on just Friday,

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 February 22nd, 2008.

2 The health benefits of eating
3 seafood range from optical and brain
4 development in babies, to heart health for
5 moms and dads, to reduced risk of dementia in
6 grandparents. At the same time, minimizing
7 mercury exposure during pregnancy is prudent,
8 so what can FDA do to clear the waters about
9 eating fish and other foods?

10 First of all, it is important to
11 recognize that the fish story is more than a
12 benefit-risk situation. It is a prime example
13 of benefit-risk-risk issue. There are proven
14 health benefits of eating seafood, inclusive
15 potential health risk of mercury from seafood,
16 and proven health risks of not eating seafood.

17 All three should be communicated in
18 proportion to the risk or benefit that science
19 shows they offer.

20 Second, the focus should be on do's
21 as opposed to don'ts. The University of
22 Delaware Sea Grant Survey shows that only 22

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 percent of Americans broadly, and only 19
2 percent of women of childbearing age are
3 eating seafood twice per week as recommended
4 by the U.S. Dietary Guidelines of the American
5 Dietetic Association, the American Heart
6 Association, and on all major health
7 authorities.

8 With heart disease being the number
9 one killer of both men and women, and obesity
10 and diabetes on a rise, Americans must know
11 that they need to be eating more fish.
12 Emphasis must be shifted to encourage
13 consumption of the large and exciting variety
14 of seafood that exists.

15 Third, and lastly, considering the
16 overwhelming impact that they have on public
17 perception of foods, the media must be held
18 accountable by FDA for misconstruing the
19 Agency's recommendations. Something as simple
20 as an FDA phone and email contact number for
21 confirmations of accuracy could and should be
22 offered.

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS
1323 RHODE ISLAND AVE., N.W.
WASHINGTON, D.C. 20005-3701

1 The Federal recommendations for
2 seafood during pregnancy are an example of how
3 well-intentioned risk communications can give
4 life to a whole new set of risks. The FDA's
5 job is to protect and advance public health,
6 and that means leaving families with not only
7 the confidence, but the drive to eat a range
8 of nourishing foods. Thank you.

9 DR. FISCHOFF: Thank you as well
10 for coming in, for your comments. We have
11 about 20 minutes now for comment, if there are
12 questions from the panelists for our guests,
13 members of the Committee to take advantage of
14 their presence. Anybody have follow-up
15 questions? Please.

16 MS. LAWSON: I have a question.
17 This goes to, I think it's Kathryn, is it
18 Kathryn Foxhall?

19 DR. FISCHOFF: Yes.

20 MS. LAWSON: About the internal --
21 the controls over the communication with the
22 media. I just wondered, you mentioned having

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 discussion with the Public Relations person
2 who allegedly said to you that you -- she or
3 he was in control, or made the decision. I
4 just wonder if there had been any attempts to
5 have communication with senior level personnel
6 at the Agency beyond Public Relations staff?

7 MS. FOXHALL: I personally have not
8 done that at FDA. I wrote Secretary Leavitt
9 and got a letter back from Public -- well, I
10 shouldn't say this is how we do things. There
11 are reasons given like well, we have to tell
12 reporters who to talk to, because reporters
13 apparently can't find out who to talk to, or
14 that you don't understand the Agency's
15 expertise, et cetera.

16 MS. LAWSON: Okay. Thank you.

17 DR. FISCHOFF: Are there other --
18 yes?

19 DR. NEUHAUSER: I wanted to thank
20 the speakers for their very important
21 information. This will be very helpful to the
22 Committee.

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 Something that Kathryn Foxhall and
2 Jennifer Wilmes said, seems like they're
3 interlinked, so Jennifer Wilmes was talking
4 about the need for a quick or efficient way
5 for the media to contact the FDA when there's
6 an advisory, or some other kind of
7 communication that would clarify what is meant
8 by that. So I'm wondering, perhaps, if
9 Jennifer Wilmes could say something more about
10 what she thinks would be helpful. And if
11 Kathryn Foxhall could say if that is something
12 that, as a journalist, she has found to be an
13 issue.

14 MS. WILMES: Sure. In my comments,
15 the example I gave is, perhaps, just an email
16 or phone number associated with particular
17 area of expertise within FDA. And I think,
18 ideally, it goes beyond FDA being available as
19 the source, but I think that as much as able
20 within the resources of FDA, they should hold
21 the media to a standard of accountability,
22 because that's what I'm doing right now on

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 behalf of FDA in my role. And I'm happy to do
2 it, because it contributes to public health,
3 but I would greatly appreciate the support and
4 ability for FDA -- the support of FDA, and the
5 ability of FDA to be vocal.

6 MS. FOXHALL: Yes, her comments
7 struck me when she first made them. We don't
8 -- basically, reporters don't feel like we can
9 get through on any kind of a reporting time
10 line. We have to go through an almost
11 ceremonial poobah process for a five-minute
12 conversation, so we look -- we oftentimes,
13 unfortunately, look at the release, maybe go
14 to an outside expert to try to find more
15 comment, but we're very discouraged from
16 trying to get through at FDA, even though we
17 know there's a treasure trove of expertise
18 there.

19 DR. SLEATH: Just because I'm
20 unfamiliar with it, when did that change, that
21 the media started having difficulty talking to
22 the FDA?

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 MS. FOXHALL: I can't tell you
2 precisely about FDA. I remember being in
3 newsrooms like '94, '95, '96 maybe, and it
4 becoming a factor in one agency after another.

5 And we in the newsroom, just really not
6 knowing what to do about it, because we're not
7 supposed to lobby the agency, and we're
8 oriented to just moving on. If somebody
9 doesn't want to talk to us, just move on to
10 the next source person. So communication is
11 very closely collapsed.

12 DR. FISCHOFF: Please, Christine.

13 DR. BRUHN: I want to thank each of
14 the speakers. Each of you had something very
15 important to share, and we were all gratified
16 to hear your perspective.

17 I wanted to follow-up on Michael
18 Negrete's comments about your pharmacy group,
19 and you said your report came up with 12
20 recommendations. And would you be able to
21 share those recommendations with the
22 Committee, so that we could review them, and

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 they may well pertain to some of the issues
2 that we'll be addressing. Certainly,
3 communication seems to be a central part of
4 it, and we'd like to have the insight your
5 group has developed.

6 DR. NEGRETE: Most definitely, I
7 will send them along. They're also available
8 on our website at
9 [www.pharmacyfoundation.org/medication errors](http://www.pharmacyfoundation.org/medication_errors),
10 but I'll send them along, as well.

11 DR. FISCHOFF: Thank you. John.

12 DR. PALING: We're so much in a
13 learning mode here, speaking for myself,
14 particularly. Many of the things that the
15 four of you said, I would like to know more
16 about it. It's not that you're wrong, very
17 much the reverse. I don't know enough to
18 properly assess them. I almost wish that this
19 was the second meeting, and we've been
20 introduced to some of these when we could have
21 had a little more expertise to try and make a
22 creative and positive evaluation of how your

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 remarks fit into what we should be doing.

2 I have two specifics. Jeffrey made
3 the point that others have made about the word
4 "recall" being deceptive to the general
5 public. Would you please tell me if you have
6 other suggested words, and we'll be glad to
7 hear those. That will be very helpful. That
8 will be one thing.

9 The second thing, for Jennifer,
10 since the media is intending to get public to
11 listen, and look, and read their works, we,
12 the people, tend to follow negative news,
13 rather than positive news, as you know full
14 well, so perhaps at another time I'd like to
15 explore the ideal of we should - we, the FDA,
16 only temporarily associated - should be
17 talking about the positives, and not the
18 negatives. I think it should be both, and I
19 think you will probably agree with that.

20 Jeffrey, the other thing for you
21 is, I don't know the way within this Committee
22 that people who wish to make us aware of

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 things can provide us with information.
2 Clearly, this can't get out of hand, and there
3 must be a million groups that would like to
4 have our ear, but at least two of you have
5 things that I would love to know more about.

6 DR. FISCHOFF: So we have an answer
7 to that. The procedure is to send it to our
8 Designated Federal Official.

9 DR. PALING: Well, thank you for
10 clearing that up. Thank you.

11 MR. SECONDA: Thank you for your
12 comments. In terms of the language, I think
13 it's fairly logical which terms would be more
14 effective. It's really the issues that recall
15 is a defective term. It has a certain legal
16 status, I understand, but in terms of actual
17 communication it fails, especially in those
18 examples, such as an implant where, what does
19 that mean? And I know that the Heart Rhythm
20 Society has a statement which they left,
21 printed statement where they very strongly say
22 that the term "recall" should not be used.

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 But I think in terms of actual
2 communication, that, again, the adjective
3 urgent or critical gets one's attention, and
4 notification, if it is just information, or
5 correction if it's something that has to be
6 done, or removal if, in fact, it does have to
7 be removed from service. So I know some
8 people feel that well, if you don't say
9 recall, people won't take it seriously. But I
10 just don't think that's the case.

11 I would also like to point out that
12 the Global Harmonization Task Force has come
13 out with recommendations as to various terms
14 that should be utilized, and I believe they
15 are similar in nature; field safety
16 correction, safety notification, these are the
17 terms that they recommend.

18 DR. FISCHOFF: Nobody has a
19 question? I have a question for Kathryn
20 Foxhall. If when you see a situation, when
21 you perceive a situation like the one you
22 described, and you say well, you just go on to

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 your next source, who are the sources that you
2 are going on to? You describe kind of a
3 vacuum, from your perception. Who fills that
4 vacuum?

5 MS. FOXHALL: Professional
6 associations, many times, industry
7 associations, hopefully also academic people
8 at universities, according to what the subject
9 matter is. FDA -- I mean, the federal
10 agencies should be there, but they've almost
11 trained us not to call.

12 DR. FISCHOFF: Thank you.

13 DR. NEUHAUSER: Just a follow-up
14 question for Jeffrey Seconda. You mentioned a
15 task force that had come up with other terms.
16 Could you say more about that, and direct us
17 to the source of information?

18 MR. SECONDA: Yes. That's the
19 Global Harmonization Task Force, GHTF. And,
20 in fact, I believe it's Study Group II that
21 has to do with the reporting of adverse
22 events, whether it be removal of a product, or

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 informing the public. I don't recall the
2 precise language, but I believe that it's
3 fairly well described in their documents.

4 DR. NEUHAUSER: And could you
5 direct us to where to find those, unless
6 somebody here knows that?

7 MR. SECONDA: I believe it's
8 www.GHTF.org, probably /SW2, but just go to
9 the C- I'm sure, or very simply, I'll email it
10 to Lee.

11 DR. NEUHAUSER: Thank you.

12 DR. FISCHOFF: Thank you. I was
13 hoping for a very long web address just to
14 test our short-term memory. Thank you. Are
15 there other questions from the Committee?

16 In that case, let me thank our
17 guests for their contributions to our
18 education, willingness to stay through this
19 interaction. And let us now call the Open
20 Public Hearing to a close, and move on to our
21 next session, which is Existing Risk
22 Communication Programs. I'm sorry. Yes. One

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 of our guest panelists, Greg Baird, is here
2 now. Would you like to introduce yourself,
3 and take a couple of minutes to tell us what
4 you do, the way we did this morning. Thank
5 you. Even if you have a bit of a dream,
6 that's the time for that.

7 MR. BAIRD: Thank you. I enjoyed
8 the meeting even from the back of the room
9 this morning. It's okay. My name is Greg
10 Baird. I have been in the pharmaceutical and
11 biotechnology industry for the past 30 years.

12 I've worked at Pfizer, Cyril, Genetech and
13 Novartis, and on the agency side I've worked
14 at Burson-Marsteller, Hill and Knowlton, and
15 Porter Novelli. So I think it's given me a
16 pretty broad cross-section of risk
17 communication relative to products, devices,
18 biologics. And the gamut of those
19 communications and the situations is
20 remarkably different, challenging, competing
21 interest. And what is fascinating to me now
22 is the literal war that's going on over the

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 timing, extent, and balance of communications
2 regarding risk.

3 Billions and billions of dollars
4 are at stake, and being played out, and a CEO
5 can be as easily sacked by a class action
6 lawsuit of patients as he is by a shareholder
7 lawsuit for inadequate risk information to
8 make a prudent investment. And I think that
9 the FDA is sort of in a cat bird seat, I hope,
10 to be able to have clarity and authority on
11 this topic, because so very often the
12 communications professionals within the
13 corporation are the tail on the dog when it
14 comes to decision making and timing. And many
15 voices are heard from legal to regulatory, to
16 operations, that can drown out a
17 communications professional. And if this
18 Committee can come forward with standards,
19 clear standards, and with a clarity and a
20 force, and authority that's needed, I think
21 you could make a tremendous difference to what
22 communications professionals within these

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 enterprises could actually do in the timing
2 and clarity of their own communications that
3 come forward. Anyhow, I look forward to the
4 discussions. I don't want to take any more
5 time.

6 DR. FISCHOFF: Could you say a
7 little bit more about what you -- what the
8 form of these standards would be?

9 MR. BAIRD: Well, I think that the
10 gray area is what's frightening here in the
11 sense of what's the right amount of time,
12 what's considered material to a company. And
13 when do they have the fiduciary responsibility
14 to discharge that information? What's the
15 difference between discharging information and
16 actually assuring that the need-to-know
17 population receives the information in a time,
18 and in an extent to make rationale prudent
19 decisions of their own? And it is a gray
20 area, and it's currently being, basically,
21 decided by courts. And it would be great to
22 get ahead of that curve, and have that more

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 wisely decided as it happens.

2 And to the extent that FDA could
3 generate a protocol, a standardization, and an
4 expectation that has real authority and teeth
5 to it, I think it would be great. And I,
6 actually, frankly, think that the corporations
7 involved would be relieved at that point,
8 because the sort of tension behind the
9 decisions with competing interests, there's
10 shareholders and their interest, and there's
11 patients, and ultimate consumers and their
12 interests, and you've got to acknowledge and
13 be deferential to each. And sometimes that
14 seems to be a tremendously conflicting battle.

15 And I think that if there was that clarity of
16 like these are the teeth of the procedures
17 that you have to follow, and what's expected,
18 it would be a tremendous boon to them.
19 Because it's funny, as much as they seem to be
20 in the short-term conflicting interests, in
21 the long-term, there's a tremendous congruity
22 of interest between corporations,

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 manufacturers, providers, patients.

2 Everybody ultimately wants to see
3 medical progress achieved. It's good for
4 business, and it's certainly good for health.

5 But in the short-term, there can seem to be
6 tremendously competing interests, and that's
7 where it gets bollocksed up. And I think a
8 voice of this Committee could have a lot of
9 clarity.

10 DR. FISCHOFF: Thank you. Well,
11 welcome, and let us move on to the next
12 session. And our first speaker will be Lorrie
13 McNeill, who's the Director of the Office of
14 Communication, Training, and Manufacturer's
15 Assistance at FDA in the Center for Biologics
16 Evaluation and Research.

17 DR. ZWANZIGER: Could all the
18 panelists come forward? And it might be
19 easier if you stand at the podium.

20 MS. McNEILL: Thank you very much.
21 I'd like to thank the Committee for the
22 opportunity to come present today.

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 In the short time that I have to
2 speak to you, I'd like to present some very
3 specific communication efforts that we have
4 taken on in the Center for Biologics in FDA.
5 One of the things that we've started to do
6 more recently, and when I say recently, this
7 started in 2006, are public health
8 notifications. And these are very specific
9 communications to the healthcare provider
10 community, where we've had information that
11 was considered early information, but that we
12 wanted to communicate because we felt it was
13 important for folks to know.

14 The three that I've listed here are
15 three very different, or two very different
16 situations; Biomedical Tissue Services was a
17 donor, excuse me, a tissue recovery
18 organization that processed donor tissue that
19 did not -- where the donors did not meet
20 eligibility criteria. There was a tremendous
21 amount of information in the press about this,
22 because there was an ongoing criminal

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 investigation in Brooklyn by the District
2 Attorney there, and so there's a tremendous
3 amount of interest in this.

4 The first communication that we did
5 on BTS was actually a press release, because
6 it was very broad. We wanted to make
7 information available. But after further
8 investigation into what was going on with the
9 firm, we had some additional information about
10 the risk and what we felt was important
11 information that needed to be communicated,
12 not only to healthcare providers, but to
13 potential tissue recipients. And, therefore,
14 we issued a public health notification. It
15 was the first one that we had done. It was in
16 March of 2006, and the purpose of it was,
17 essentially, to communicate to the doctors
18 that they should inform their patients who may
19 have received this tissue that there was a
20 potential risk. And while we believe that the
21 risk was low, because donor tissue, unlike
22 blood products or organs can be processed

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

1 further to help reduce the risk, reduce
2 infectivity. The risk is not completely zero,
3 and essentially is unknown. And so we felt it
4 was important for patients to be aware of
5 this, and for doctors to offer testing to
6 their recipients, or to the tissue recipients.

7 So we took this form of
8 communication, because we wanted to target
9 healthcare providers rather than again issue
10 another press release. We wanted to get to
11 the specific community we felt needed to hear
12 the message the most. We distributed this
13 through our website, which is not terribly
14 targeted, but also through MedWatch. And
15 you're going to hear a little more about
16 MedWatch from Paul Seligman, but they have a
17 tremendous reach as far as their partner
18 organizations, and their listserv, and so we
19 thought that that was a very effective way of
20 reaching our audience.

21 In addition to MedWatch, the Center
22 also did some specific targeting with

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 physician groups that we felt, just in the
2 event that they weren't on MedWatch, would be
3 users of this tissue, like dental
4 organizations, and the American Academy of
5 Orthopedic Surgeons, that kind of thing.

6 Donor Referral Service is a very
7 similar issue, it's about six months later,
8 also the issues there had to do with the
9 appropriate donor eligibility not being done.

10 In both cases, there was no reliable way of
11 determining whether or not the test results on
12 the tissue samples could be matched to the
13 donors, and that was the big issue.

14 We did a similar public health
15 notification, again targeting the healthcare
16 community, so that we could get the
17 information out. The issue with Donor
18 Referral Services was not quite as large. I
19 think it only involved eight donors, as
20 opposed to between seven and eight hundred
21 tissue donors with the BTS recall.

22 And the third public health

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 notification that we've done was last year,
2 last February, on Rotavirus vaccine, or
3 RotaTeq by Merck. The vaccine had been
4 approved 12 months earlier, in February 2006,
5 to prevent gastroenteritis caused by Rotavirus
6 in infants. In the 12 months following
7 licensure, there had been 28 cases of
8 intussusception reported to our vaccine
9 adverse event reporting system or VAERS, which
10 is the vaccine equivalent to MedWatch.

11 It is a serious, and potentially
12 life-threatening condition, causing a twisting
13 of the bowels or blockage of the intestine,
14 and it can occur spontaneously in the absence
15 of vaccination. So while a report to VAERS is
16 important, and it's a safety signal, it is not
17 a determination of a causal effect between the
18 product and the event. But because we had
19 seen this, we felt it important to communicate
20 this information again to the healthcare
21 provider community to make them aware of the
22 event, and to encourage reporting of other

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 potential cases.

2 Again, none of the specific cases
3 were specifically tied to the vaccine, but we
4 wanted to make sure that the providers were
5 aware of the event, and could then report
6 appropriately.

7 Another communication, and I say
8 communication on this because it's my specific
9 area of focus, but an effort on the Center's
10 behalf are our interdisciplinary safety teams.

11 These are also fairly new. We have three,
12 and they cover three product areas, tissue,
13 blood, and vaccines. The Tissue Safety Team
14 was the first one that we established back in
15 May of 2004, and the others followed.

16 The purpose of these teams was to
17 identify the appropriate staff across the
18 Center, not just in the Program Office, in
19 this case the tissue program, but also product
20 manufacturing folks, clinical folks, and
21 communication staff so that we could improve
22 communication across the Center, rapidly

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 respond to emerging issues and the like.

2 I think the most important thing
3 that we have learned from this is that the
4 makeup of these teams has really improved how
5 we communicate information within the Center
6 between the folks who are dealing with a
7 particular product issue, and the
8 communication staff, as opposed to in years
9 past where the communications folks were
10 brought in later in an issue. We now have a
11 seat with the team from the beginning, so we
12 hear the information the same time that all of
13 the review staff hear it, and the subject
14 matter experts hear it, and can advise early
15 on how we should consider communication
16 efforts. And, so, from my standpoint, it's
17 been a very successful collaboration.

18 Another very specific communication
19 effort that we've undertaken is a risk
20 assessment on variant Creutzfeld-Jakob Disease
21 in plasma-derived products. CJD is a fatal
22 neuro degenerative disease, and human

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 infection is generally caused by consumption
2 of infected beef with BSE. There is no
3 screening test for CJD, and so the actual risk
4 from blood donors is unknown, whether or not
5 it can be transmitted. We do know there are
6 some circumstances where it can be transmitted
7 in cellular products, but with plasma
8 derivatives, it's really unknown.

9 So questions arose from this
10 potential risk from products such as clotting
11 factors, immune globulins, and albumin, so we
12 undertook developing a computer-based risk
13 model to try to evaluate the risk of these
14 products, or the risk CJD posed to these
15 products, and to the recipients.

16 The Center had put into place in
17 1999 some blood donor deferral policies that
18 we believe reduced the risk of having blood
19 products enter the system by about 90 percent,
20 but then what happens with the other 10
21 percent?

22 The conclusions from the model that

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 our staff developed suggest, essentially, that
2 the risk of infection from manufactured U.S.
3 source plasma derivatives, and we're talking
4 specifically about U.S. products, not products
5 that are made elsewhere, the risk appears to
6 be extremely low, but may not be zero, and so,
7 how do you then communicate that to the
8 recipients?

9 Part of this risk model was to
10 engage in the stakeholder community the
11 affected hemophilia community, and hemophilia
12 treatment centers, and healthcare providers
13 who deal with these groups. We brought them
14 in to discuss the results, and get their input
15 on how we should communicate this information
16 to that community.

17 We also presented it to our
18 Transmissible Spongiform Encephalopathies
19 Advisory Committee, and got their input, as
20 well. So we tried to do this in a very public
21 manner, and we thought it was a very
22 successful effort, and collaborative effort

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 with the affected community. And we
2 disseminated all of the information on our
3 website, which brings me to our website.

4 As Dr. Von Eschenbach said this
5 morning, we view this as a very critical
6 communication tool, and as he said, we are, as
7 an Agency, undergoing a major transformation
8 right now, and so what you see today will look
9 dramatically different come December or
10 January of next year. What we post on our
11 website is product approval information,
12 safety information, such as public health
13 notifications, frequently asked questions on
14 products that we approve, whether it's a new
15 product. The first time we approved FluMist,
16 for example, the nasal flu vaccine, we posted
17 FAQs on that. We also have some on blood
18 donor deferral to answer questions about if
19 somebody is deferred when they go to donate,
20 why were they deferred? And try to explain
21 the reasons for that.

22 We also have information posted

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 that we develop for specific target audiences,
2 whether it be healthcare providers, or
3 consumers. And healthcare provider education
4 is an area that is going to be a focus for my
5 office and the Center for 2008 and 2009. So
6 with that, I turn it over. Thank you very
7 much.

8 DR. FISCHOFF: Thank you. Our next
9 speaker is Paul Seligman.

10 DR. SELIGMAN: Good afternoon. In
11 my seven minutes, since I can't capture the
12 full breadth and depth of communication
13 efforts in the Center for Drug Evaluation and
14 Research, except at the most dizzying and
15 superficial levels, I've chosen to focus on a
16 few of our current initiatives to communicate
17 important, and often emerging safety
18 information about medicines that are marketed
19 in the United States.

20 The MedWatch program serves the
21 Agency, and has been in existence for over 10
22 years. It has two primary functions. The

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 first, it serves as the means for health
2 professionals, patients, and consumers to
3 report adverse events, and medication errors
4 associated with drugs and devices. Reporting
5 can be done through our website, where a web
6 fillable form is now available, or through our
7 toll free number. A current Agency-wide
8 initiative that is underway, which we dubbed
9 MedWatch Plus, is looking at ways to
10 facilitate and improve this reporting
11 function.

12 The second feature MedWatch is to
13 communicate new safety information as it is
14 released by the FDA, about the whole range of
15 medical products and changes in label
16 warnings, to recalls, to letters that are
17 issued to healthcare providers, to medication
18 guides for patients, to any of the safety
19 messages and public health advisories that I'm
20 going to be talking about in just a minute.

21 The information comes out on a
22 daily basis, and goes directly to the 75,000

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 individuals who have subscribed to our
2 listserv, as well as to 160 professional and
3 consumer organizations who participate in our
4 partners program. These organizations then
5 take our alerts and announcements, and further
6 distribute and disseminate them to their
7 constituents and members, as appropriate.

8 As a member of this Advisory
9 Committee, I would encourage all of you to, at
10 the very least, look at our MedWatch website.

11 And if you don't already subscribe, to
12 consider subscribing to our listserv. It will
13 give you a real flavor for the types, as well
14 as the breadth of communications the emanate
15 from the FDA every day.

16 In December 2005, DHHS, the
17 Department of Health and Human Services
18 Secretary Leavitt announced an initiative to
19 provide important and often emerging safety
20 information to practitioners and the general
21 public. Prior to this initiative, most new
22 information was communicated via changes in

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 the professional drug label.

2 In 2006, we published a draft
3 guidance, and in March 2007, a final guidance
4 that describes why and how we communicate new
5 information to the public. We developed four
6 new vehicles for communicating the safety
7 information that we believe to be valuable to
8 clinicians, and patients in weighing benefits
9 and risks of medicines, and in making informed
10 therapeutic choices.

11 Before you is the cover of the Drug
12 Safety Newsletter, which we launched this past
13 fall, which provides articles that summarize
14 the data for selected post-marketing reviews
15 completed in the previous quarter, and
16 presents case studies in that newsletter that
17 we believe are illuminating to practitioners
18 and the public about the kinds, as well as the
19 complexity of cases that we face in assessing
20 the post-market risk of a product. The
21 newsletter is issued quarterly. The winter
22 issue is actually poised for release any day

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 now, and it is available by electronic
2 subscription.

3 Last fall, in response to concerns
4 that FDA should be more forthcoming about
5 issues that we are currently -- that are
6 currently under review, we began issuing what
7 we call an early communication about an
8 ongoing safety review. The intent of these
9 announcements are to inform the public that we
10 are in receipt of data from sponsors,
11 academics, through the medical literature,
12 from foreign regulators that we are reviewing
13 the data, to inform the public as to whether
14 we have any preliminary views on these data,
15 and to communicate clearly the time line that
16 we have established for completion of our
17 review, and further communication.

18 Since 2005, we have been issuing
19 both public health advisories, as well as
20 healthcare professional sheets. The public
21 health advisories, or PHAs, are directed to
22 the general public, and are issued when we

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 have a safety issue to communicate, and
2 actions that we can recommend that patients
3 and/or providers can take to mitigate or
4 minimize the risk from a particular safety
5 issue.

6 Healthcare Provider Sheets, there's
7 an example of one here, often accompany the
8 public health advisory. They're written at
9 the professional level, and are organized with
10 an alert or a summary, a section that provides
11 clear recommendations for clinicians, another
12 section that describes what patients should
13 know, and then provides a data summary at the
14 end, which was the basis for the alert.

15 The feedback that we have received
16 to-date from representatives of professional
17 organizations is that they like what the FDA
18 has done in speaking directly to them through
19 these communications, and that the format,
20 using a summary alert bulleted recommendations
21 and a concise data summary have all been very
22 appealing.

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 We've also done some modest focus
2 group testing of patients regarding the
3 patient portion of these communications, and,
4 again, they have found them understandable,
5 valuable, and informative.

6 As always, whenever we do more in
7 response to a concern that we are doing too
8 little, it sparks concerns about too much
9 information. Our goal is to foster
10 transparency, and to provide factual, clear,
11 balanced, timely information about what we
12 know, and what we're still uncertain about.
13 We believe that -- and information that we
14 believe will be valuable to both patients and
15 providers in making important therapeutic
16 decisions.

17 In this past calendar year, 2007,
18 we issued 20 healthcare provider sheets, 10
19 public health advisories, and 3 early
20 communications. These 33 items are against a
21 background of over 900 professional labeling
22 changes that occurred to the warnings,

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 precaution and adverse event sections of the
2 professional labels, as well as more than 60
3 new boxed warnings. So rather than engage in
4 the too much/too little dialogue, it is more
5 informative, I believe, to learn whether what
6 we are doing is of value, and is well-
7 communicated. And to this end, I look very
8 much forward to engaging this Committee and
9 its expertise in providing advice to us on the
10 conduct of our communication efforts.

11 Finally, in the past year, the
12 Center for Drugs has taken a comprehensive
13 look at all of its communication efforts in
14 response to a recommendation made from the
15 Institute of Medicine a little over a year
16 ago. We completed an inventory of all of our
17 tools, and communications channels that we
18 use, and are taking a close look now at the
19 best way to resource and organize our program
20 that ultimately leads to better communication,
21 and more appropriate use of medicines by the
22 American public.

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 With that, again, I look forward to
2 our subsequent panel, and any questions and
3 comments that you have. Thank you.

4 DR. FISCHOFF: Thank you very much.

5 We have four more talks. We're going to go
6 through the talks. Please keep notes on your
7 questions. I think we could probably occupy
8 each of these speakers until the break, so
9 thank you.

10 MS. RICE: Good afternoon. I'm
11 going to share some information with you. A
12 lot of what I will say sounds very similar to
13 what both Lorrie and Paul have alluded to,
14 because we do have similar tools, similar
15 documents that we use for our risk
16 communication processes. But I will give you
17 some unique products that the Center for
18 Devices and Radiological Health provides that
19 we collaborate with the other Centers on to
20 help get our risk messages out to our various
21 stakeholders.

22 So, first, a glimpse of some of our

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 websites. Our products clearly talk to
2 different audiences, as well as some that are
3 developed just for specific types of products.

4 And then some that we work on in regards to
5 disease-related, where we do collaborate with
6 the rest of the Agency, and try to provide
7 reliable information about all FDA-regulated
8 products, and you'll see a glimpse of that.

9 One of our pages, our medical
10 device safety page, is geared towards our
11 health professionals, and provides information
12 on recalls, alerts and other safety
13 information. Our medical device recalls page
14 was developed for consumers to provide
15 information about our most serious recalls,
16 and try to explain to them a little bit about
17 our regulatory process, which isn't so easy to
18 understand when we talk about our Class I, II,
19 and III recalls.

20 We also use the MedWatch system to
21 push out a lot of this information for us.
22 The web is a great, wonderful tool that can

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

1 reach tons of people. However, it's a very
2 passive system. We have to rely on people to
3 find us, so the one nice thing about our
4 MedWatch system is it does reach 75,000
5 subscribers, and we can get the information
6 out that way.

7 Our medical product safety network,
8 known as MedSun, this one of the newer
9 websites. This is, again, directed at
10 healthcare professionals. It's actually a
11 program that the Center for Devices runs.
12 It's an adverse event reporting system where
13 we collaborate with over 350 hospitals, and
14 try to identify and solve problems around
15 medical device use. The website, in
16 particular, was put up to start sharing the
17 information a little more broadly.

18 From our consumer aspect, I did
19 mention we try to stick to some product-
20 specific sites. This is actually one of our
21 largest visited websites, between 60,000 and
22 100,000 hits a month. This where we try to

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 provide guidance on risks and benefits, and
2 the approved products out there for Lasik eye
3 surgery. I think this is only first or second
4 to our breast implant page, so it gives you a
5 glimpse into our industry, and consumers.
6 Another example is a tanning website that we
7 have up to help people understand about the
8 skin tanning, UV products, and skin
9 protection.

10 I did mention sort of our
11 collaborative efforts, and the Heart Health
12 Online was the Agency's second disease-related
13 website that the Center for Devices
14 collaborated and pulled together with the help
15 of all of the other centers. The first one
16 was our diabetes site, and this one is taken
17 to the next level with a lot of very specific
18 information and diagrams, and videos to help
19 people understand how products like pacemakers
20 actually work.

21 You've heard about public health
22 notifications and/or advisories. These are

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 very similar across the centers. They are
2 directed to the healthcare community. We have
3 just recently in the last couple of years
4 started to take that similar information, and
5 when the issues span into the patient world,
6 tried to again write at an appropriate health
7 literacy level with the same information, so
8 we're giving similar information at different
9 levels of understandability. An example of
10 our public health notification page.

11 We also have newsletters. These
12 are electronic newsletters. When we go out
13 and do exhibits at various trade shows, we
14 bring hard copies of this. This is another
15 example of our collaborative efforts. The
16 "FDA and You" is a newsletter targeted to
17 secondary school health educators, as well as
18 students, and we put this together in a way to
19 direct young adults into taking some
20 responsibility for their healthcare, so we
21 pick, obviously, topics that could have an
22 interest to them; contact lenses, the

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 decorative lenses that people see during the
2 Halloween time, tanning is very big, because
3 we are trying to get to the youngest, and give
4 them advice on how long-term exposure to UV
5 radiation can affect them, as well as
6 medications, acne medications, and a lot of
7 things that will affect their life, and
8 hopefully get to them. We do attend, we have
9 about 16,000 subscribers to this. We also
10 developed lesson plans for the teachers to try
11 to get them motivated to get the kids
12 involved.

13 Our newest is "Maturity Health
14 Matters", which is, again, the flipside. Our
15 health news for older adults, families, and
16 caregivers. What we're really doing is
17 pulling information that exists from a lot of
18 other places, and trying to pool it to where
19 we can push it out to various organizations.
20 We have partnered with AARP on this
21 initiative, and it's been very successful.
22 Examples there of our sites.

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 And, lastly, we have the
2 opportunity actually do some video broadcasts.
3 We have a broadcast quality TV studio in the
4 Center for Devices and Radiological Health,
5 and we do a monthly health news TV show. And
6 we've been doing that since about 2002. We
7 collaborate with the other centers, as well,
8 and so this is an FDA patient safety news
9 show. And we've done 73 shows that have
10 actually been broadcast, with over 580
11 stories.

12 The nice thing about this is the
13 shows are broadcast over four to five hundred
14 hospital and nursing home networks, but it's
15 also webcast, so you can go back in at any
16 time and view just one story, view a whole
17 show, try to get the story on a particular
18 issue, and catch up through all of the years
19 that we've been doing this. There's an
20 example of that page. So we do push this out,
21 also these stories through MedWatch, and we
22 have about 18,000 subscribers to this site, as

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 well.

2 And the last thing I wanted to
3 mention was some of our initiatives to improve
4 communication, because I think that's the
5 reason we're all here, and all of the centers
6 have as much desire to do the best job we can
7 communicating risk-benefit information to the
8 public. This is similar to, it sounds like
9 Lorrie's interdisciplinary safety teams.

10 In 2006, our Center started to look
11 at how we could improve our post-market safety
12 across the board. And one of the outcomes was
13 to sort of formalize some of our informal
14 networks, and really pull the people from the
15 very diverse function and skill set into one
16 group.

17 Now, January we kind of stood this
18 organization up with team leaders, so we have
19 13 product-specific teams, and hopefully by
20 April, we will have the centers office
21 liaisons pulled together, and these teams will
22 start looking at various post-market safety

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 initiatives. And the communication is clearly
2 a huge part of this, and so we believe there
3 will be more information coming out to the
4 public, since we do have people that will be
5 dedicated to solving post-market issues, as
6 well as we put together a Risk Communication
7 Steering Committee. It sounds very similar to
8 what Paul's group has done based on the IOM
9 recommendation, but we saw this as an
10 important part for our center, as well, to
11 evaluate our current products and processes.
12 And, hopefully, after we get our own house in
13 order, to move forward into working with our
14 stakeholders to see about improving their risk
15 communication products. Thank you.

16 DR. FISCHOFF: Thank you. Our next
17 speaker is Marjorie Davidson.

18 DR. DAVIDSON: It's a pleasure to
19 be here today to talk about the Center for
20 Food Safety and Applied Nutrition's Risk
21 Communication program. I think you'll notice
22 a pattern, and a theme as I proceed through my

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 presentation.

2 CFSAN, as we recall, deals with a
3 wide range of issues, microbiological,
4 chemical, and physical contaminants in food,
5 nutrition and obesity issues. There's food
6 defense, we have dietary supplements, and
7 allergens, just to name a few of the issues
8 that confront our Center.

9 There are a variety of
10 communication methods we use to get
11 information out. Media outreach is one of the
12 -- actually, the primary use that we do use,
13 because we find that when we do our research,
14 we find that there's where our folks are going
15 for information. First and foremost still is
16 television and magazines, that kind of thing.

17 We do use all kinds of media outreach.

18 We have education conference and
19 education programs. We have a toll-free
20 hotline, 1-800-SAFEFOOD, which consumers can
21 call and speak to a single individual at the
22 Center with questions they might have. This

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 hotline also allows us to kind of measure
2 informally issues of interest that are out in
3 the consumer population you may be unaware of.

4 We have email inquiries. We do
5 constituent updates to our stakeholders. We
6 have over 20,000 names now on our constituent
7 update list. This is mostly industry consumer
8 groups, folks that follow our particular
9 issues. We have listserv and EdNet, we call,
10 which is for Food Safety educators who
11 subscribe throughout the country. There are
12 over 5,000 people who subscribe to this, so
13 they can keep up on the latest educational
14 programs that people are taking in food
15 safety.

16 Advisories are also a method that
17 we use at CFSAN. Recently, we have - what has
18 been addressed earlier today, our risk-benefit
19 messages, we're finding we're increasingly
20 dealing with in our advisories. Mercury and
21 fish and shellfish is one, acrylamide in food,
22 listeria in refrigerated ready-to-eat foods is

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

1 another one. We also, as much as possible, do
2 educational programs associated with our
3 advisories.

4 For example, on the listeria
5 advisory done recently, we did an extensive
6 outreach to the Hispanic community because of
7 the risks of queso fresco cheeses that are
8 made with unpasteurized milk that are popular
9 in that community. We developed an entire
10 community outreach program that Public Health
11 Departments can use to do outreach to that
12 community, with training programs for
13 promotoras, as well as issued a lot of
14 extensive media outreach to the Hispanic
15 media, and with advice and information on how
16 they can do that in their communities, as
17 well.

18 Product labeling is another risk
19 communication method we use. We have safe
20 food handling, for example, information on
21 shell eggs, warning labels on pasteurized
22 fruit and vegetable juices. We,

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 unfortunately, as everybody, deal with recalls
2 and public education campaigns. And since
3 time is so short, I'd just like to highlight a
4 couple of issues we're dealing with now.

5 You'll see in front of you a list
6 of just some of the recalls we've been dealing
7 with the last year to two years. It's been a
8 very challenging time. We've learned a lot
9 from this experience. Amy Landow will talk to
10 you tomorrow more in detail about what we've
11 learned from our recall processes. But just,
12 for example, we learned from spinach that
13 people didn't know when the recall was over.
14 We may have had a massive outreach with the
15 information there was a spinach recall, but
16 they didn't know when it was finished. The
17 botulism in Castleberry brand canned foods was
18 a lower, received less publicity than some of
19 our other recalls, and we found, to our
20 chagrin, that there was long after the recall
21 a number of canned products that were still on
22 consumers shelves.

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 FDA just recently issued a
2 comprehensive Food Protection Plan. It
3 addresses both food safety and food defense
4 for domestic and imported products. And the
5 importance of improving risk communication is
6 addressed in this Food Protection Plan. It
7 calls for the design and conduct of consumer
8 communications and behavior response studies,
9 so that we can learn the very most we can
10 possibly learn on how better to improve our
11 communications about recalls. And I feel
12 certain that this Committee will be called
13 upon to help with that.

14 We plan on using the study
15 information to update our risk protection and
16 risk communication plans to, as I said,
17 effectively communicate better with consumers.
18 And, also, there will be an enhancement of
19 the website about recall information.

20 Another risk communication and
21 entirely different component we've been
22 dealing with is obesity. Sixty-five percent

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 of Americans are overweight now. We have an
2 interactive program on our website with a
3 Label Man, "Make Your Calories Count", that is
4 a tool that educators can use to teach about
5 making healthier food choices on the nutrition
6 label.

7 Since 15 percent of young people
8 are also overweight, nearly twice the number
9 of a decade ago, we have recently launched
10 Spot The Block, which is a label education
11 program for tweens, ages 9-13. We're here the
12 medium, we're addressing - considering the
13 audience, the medium on air spots where the
14 Cartoon Network has been our partner in this
15 effort, which also includes community outreach
16 programs in the summer in areas targeted with
17 the highest obesity rates.

18 There's a Spot The Block website
19 with streaming videos, and widgets and all the
20 other things, games that interest kids, get
21 them engaged in the process. We have
22 evaluated the effectiveness of this program,

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 for those of you who are interested in greater
2 details, I can tell you later, but it has
3 shown to be effective.

4 As we're going out through our
5 programs at CFSAN, we have two underlining
6 themes. One is that we believe very strongly
7 that our efforts should be based in research,
8 not just the science-base of the message
9 itself, but also the science on how we can
10 best frame that message, and the best methods
11 of reaching our audiences. We work very, very
12 closely with Steve Bradbard and his consumer
13 studies group in developing our programs.

14 And our second governing theme is
15 that as much as possible, we like to work with
16 partners to leverage our information. And I'd
17 like to conclude my five minutes but just
18 showing you a number of the groups and
19 associations that we're working with on risk
20 communication programs, just this year. Thank
21 you.

22 DR. FISCHOFF: Thank you. Our next

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 speaker is Laura Bradbard.

2 MS. BRADBARD: I think I should
3 make a little change in my presentation to let
4 people know that I'm a Public Affairs
5 specialist. I spent the last 16 years talking
6 to reporters, setting up interviews. And yes,
7 I'm the dreaded monitor. However, I do that
8 so I can help the reporters when they call. I
9 can send them subsequent information. I run
10 down documents that might be referred to, and
11 I make sure that any follow-up questions are
12 answered that come to me from the reporters.
13 So I also want to say to Ms. Foxhall, if
14 you're still here, anything you want to know
15 about the Center for Veterinary Medicine,
16 please call.

17 As an example of risk
18 communication, I'm going to walk us through a
19 brief description of how the Center for
20 Veterinary Medicine recently communicated with
21 the public about agricultural cloning.

22 Media attention to cloning reached

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 new heights in February 1997, when Scotland's
2 Roslin Institute announced they had
3 successfully created Dolly. As you can
4 imagine, this caused quite a lot of activity
5 in the press office of CVM.

6 In early 1998, less than a year
7 later, CVM published an article in the FDA
8 Veterinarian, "Biotechnology: Putting Clones
9 in Context." So as cloning is becoming more
10 and more in the media, we, in the
11 communications office, needed to keep up with
12 the information that would keep things in
13 context.

14 By 2001, it had become apparent
15 that animal cloning may become a commercial
16 venture to help improve the quality of herds.

17 There was a lot of money to be made from
18 these perfect animals, and there was a lot of
19 interest in agriculture to improve the meat
20 and the animals, themselves, and cloning was
21 the way to do it.

22 Because of the greater interest in

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 cloning, FDA requested that the livestock
2 producers and researchers keep animal clones,
3 or their offspring out of the food supply, and
4 that is still true, although it's not at our
5 request.

6 Plans needed to be put in place to
7 gather information, and to better understand
8 cloning, so CVM contracted with the National
9 Academy of Sciences to identify and evaluate
10 science-based concerns associated with animal
11 cloning.

12 The NAS Expert Committee came out
13 with their information, and CVM announced that
14 their report was ready, and we came up with a
15 public meeting. The experts had information
16 to share with the agency, and we held a public
17 meeting, also asking industry to contribute.

18 CVM in the Pew Initiative on Food
19 and Biotechnology co-sponsored a symposium
20 entitled, "Animal Cloning and the Production
21 of Food Products Perspectives From the Food
22 Chain", so as cloning is becoming more and

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 more advanced, we're coming up with more
2 opportunities to get together with the public,
3 and with the experts, so that the public knows
4 what's going on.

5 In September 2003, the FDA
6 Veterinarian Newsletter, and FDA consumer
7 magazine, featured an article, "Cloning
8 Revolution or Evolution in Animal Production".

9 The next product CVM produced was the Draft
10 Executive Summary of its assessment of safety
11 of animal cloning, and this risk assessment
12 was discussed at a public meeting. I think
13 there's a trend here.

14 December 2006, FDA issued draft
15 documents on the safety of animal clones. We
16 put out a draft risk assessment, a proposed
17 risk management plan, and a draft guidance for
18 industry. Afterwards, there was a public
19 comment period. FDA requested public comments
20 on the cloning document, and at the request, or
21 the request of members of the public, the
22 initial 90-day comment period was extended for

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 an additional 60 days, and it closed on June
2 3rd, 2007.

3 FDA received approximately 30,500
4 comments, this after you take out any
5 duplications, or things that didn't make a
6 whole lot of sense, literally. Approximately
7 17,500 of these were form letters, 13,000 were
8 directed text comments where there was a cut
9 and paste from associations, and 100 were
10 substantive, providing detailed analyses,
11 recommendations, or opinions either supporting
12 or opposing the Agency's draft documents for
13 cloning, in general.

14 January of this year, FDA issued
15 the final documents on the safety of food from
16 animal clones. And you notice it's the safety
17 of food from animal clones, that was our risk
18 assessment, safety. The Agency concluded that
19 meat and milk from clones of cattle, swine,
20 and goats and the offspring of all clones are
21 as safe to eat as food from conventionally
22 bred animals.

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 Additional information that we put
2 out for the public, "Myths about Cloning"; a
3 second document, a primer on "Cloning and Its
4 Use in Livestock Operations"; and a consumer
5 update, "Animal cloning and Food Safety." We
6 also have online transcripts that were made
7 available from the Cloning Press Conference
8 held at the HHS building to announce the
9 findings, a media telecon for reporters to ask
10 questions about the announcement, and
11 stakeholders telecon for industry and
12 consumers. Frequently Asked Questions were
13 also provided. They're online, also. We have
14 FAQs about cloning for consumers, and we have
15 FAQs about cloning for livestock managers. As
16 a result, over 1,500 news stories were
17 produced about cloning in the days and weeks
18 that followed the announcement. Thank you.

19 DR. FISCHOFF: Thank you. And
20 Nancy Ostrove.

21 DR. OSTROVE: Okay. I am here to
22 talk about the risk communication and the

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 Office of the Commissioner. You all heard
2 from our five product centers. We also have a
3 sixth center that you have not heard from.
4 It's the National Center for Toxicological
5 Research. They don't really do
6 communications, per se, except within the
7 Agency, so we felt that it probably made more
8 sense to stick with the five product-focused
9 centers for today. But the Office of the
10 Commissioner has a number of offices itself,
11 sub-offices, that do do risk communication.
12 We have some focus programs and activities,
13 and we have cross-agency activities. And to
14 be perfectly honest, even the focused one tend
15 to be cross-agency, so let me -- what I was
16 hoping to do today is basically give you kind
17 of a flavor of some of the key activities that
18 the Office of the Commissioner does in the
19 area of risk communication.

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701