

# 2006 Summer Seminar Series

## Radio: A Post Nine-Eleven Strategy for Reaching the World's Poor

Stephen Sposato  
Dr. William Smith  
Joan Mower

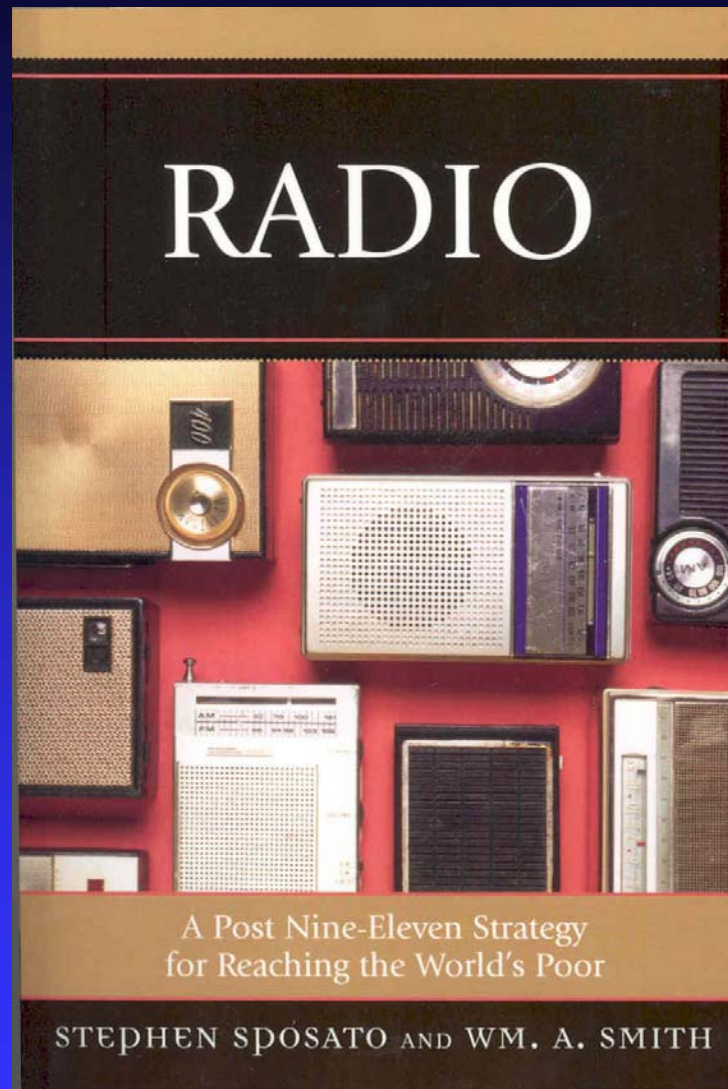
Thursday, 3 August 2006



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# RADIO

Mass Media and IT

***Radio Forums:  
A Missed Opportunity for Developing  
Democratic Institutions***

Bill Smith  
Executive VP  
Academy for Educational  
Development



# RADIO

## Mass Media and IT

*Helping to build and sustain democratic, well-governed states that will respond to the needs of their people and conduct themselves responsibly in the international community.*

Secretary Rice

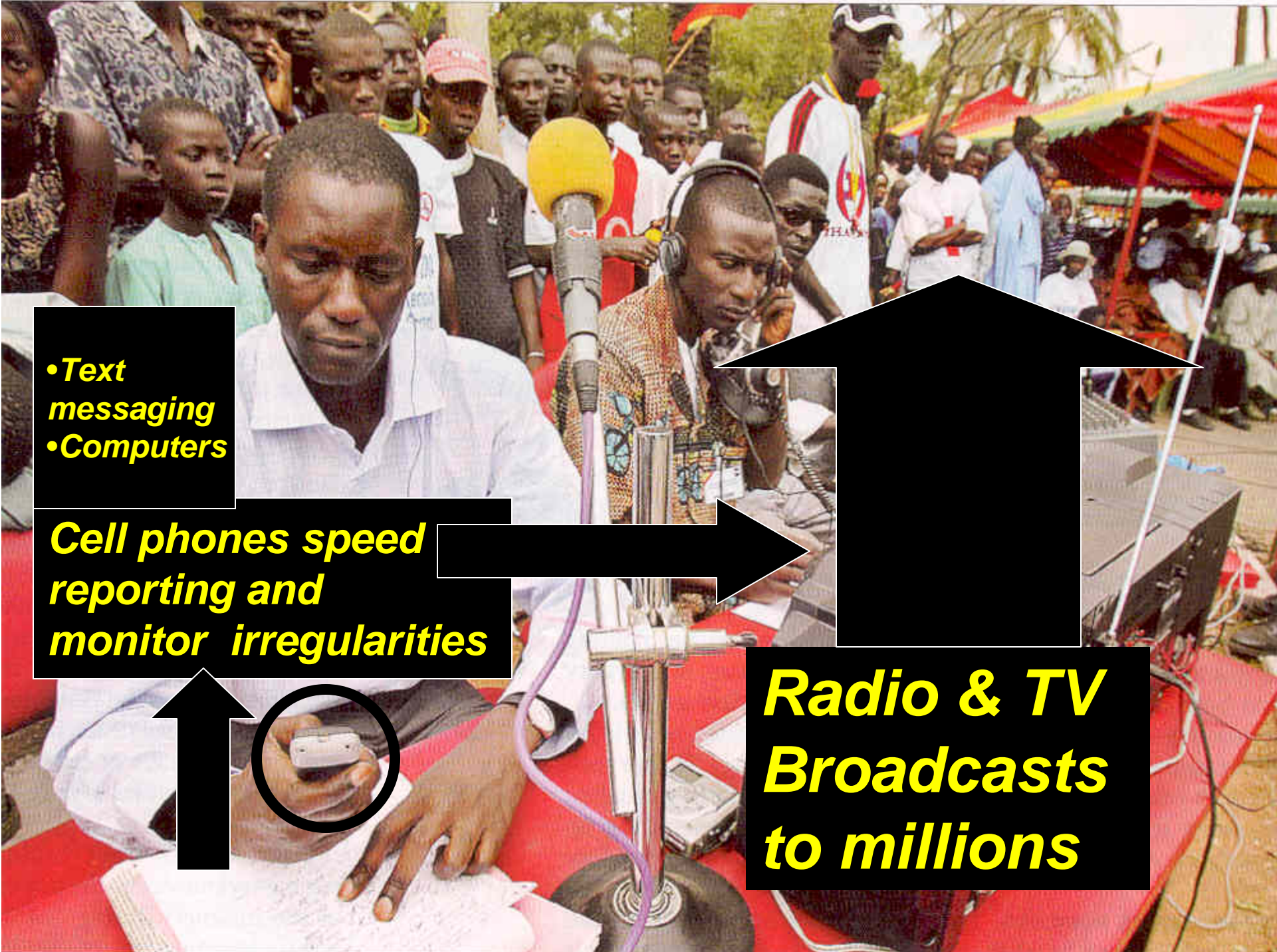


# Three forms of mass media.

- News
- Propaganda
- Entertainment
- Information







- Text messaging
- Computers

**Cell phones speed reporting and monitor irregularities**

**Radio & TV Broadcasts to millions**

# Media ownership, Africa

Radio	1- 4
Television	1-13
Mobile phones	1- 35
PC	1-130
Use internet	1-160



170 million radios/60% of Africans  
Group listening still predominates

# Significant variations on the continent



## 1. Independence of radio programming

Kenya

Ghana, Mali, Niger, S. Africa, Uganda


## 2. National and Local programming

*Desperate need  
for local programming*



free text search

## STUDIOPACKAGE1 - Mid range broadcast studio

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Home



Transmission Equip  
Kits, Modules & Part  
Studio & Audio Equi  
Software & Autom

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Checkout  
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Company  
Help

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product information  
special offers...

email address?



 Secured by SSL 

World Space/Afristar

40 channels

Uplinks from South  
Africa, Ghana and  
London

\$50 for the receiver

ers with Fader Start

\$8-16,000

equipment ready fitted into wood timber pods. The whole system is assembled, neatly wired into two cable looms and fully tested prior to despatch, so getting On Air is simply a matter of plugging in the well labeled connectors.

The main studio package is based around





***Digital***  
reaches the  
last mile.



# Fundamental Problems



- Irregular electricity supply
- Poor rail and road transport
- Tax regimes that tax cell phones as luxuries
- Brain drain to private sector and high illiteracy rates
- Small markets for ICT sector – non-transparent and time-consuming procedures

# Why RADIO ?



Battery powered

Cheap to buy

Programming is  
cheap

Radios are  
everywhere

Credible/Local

Sustainable/  
Businesses







- No Television
- No Computers
- Cell phones were dead,
- Radio** was on the air –
- Battery Powered radio receivers were the only thing working.



# Russia's Signal to Stations Is Clear: Cut U.S. Radio

By PETER FINN  
*Washington Post Foreign Service*

MOSCOW, July 6 — Russian regulators have forced more than 60 radio stations to stop broadcasting news reports produced by Voice of America and Radio Free Europe/Radio Liberty, according to radio managers and Russian officials.  
The regulators cited license violations and unauthorized changes in programming format. But senior executives at the U.S.-government-funded broadcast services and at the sta-

tions blame the Kremlin for the crackdown, which has knocked the reports off stations from St. Petersburg in western Russia to Vladivostok in the Far East.  
“We focus primarily on domestic developments, and those are exactly the things the Kremlin has problems with,” said Jeffrey N. Trimble, acting president of Radio Free Europe/Radio Liberty — commonly known as Radio Liberty. “This really hurts our ability to reach today’s decision-makers.”  
The two services’ straight-up reporting, often by journalists on the ground in Russian

communities, has at times challenged the political establishment here. In a country where the news media increasingly avoid controversial subjects, millions of Russians had made the broadcasts a listening staple.  
U.S. diplomats and their board of governors have held repeated discussions with Russian officials in recent months seeking a compromise to no avail. “We’ve tried to be collegial, tried to work within the system, but this is a most un-

See RUSSIA, A11, Col. 2

**HIZB  
broadcast  
studios in Beirut**



*Army Spc. Daniel Sullivan plays a song during his show on Freedom Radio in Baghdad, Iraq. Photo by Jim Garamone*



Radio for women:  
Baghdad's *Cup  
of Tea* Program  
for Women



n citizens  
the southern  
hing more than  
slamic banners,  
e forces. What



Morocco, 1975



**Radio-driven  
community  
conversation and  
decision-making**





*I relate...  
therefore I am.*





The Gambia,  
1981





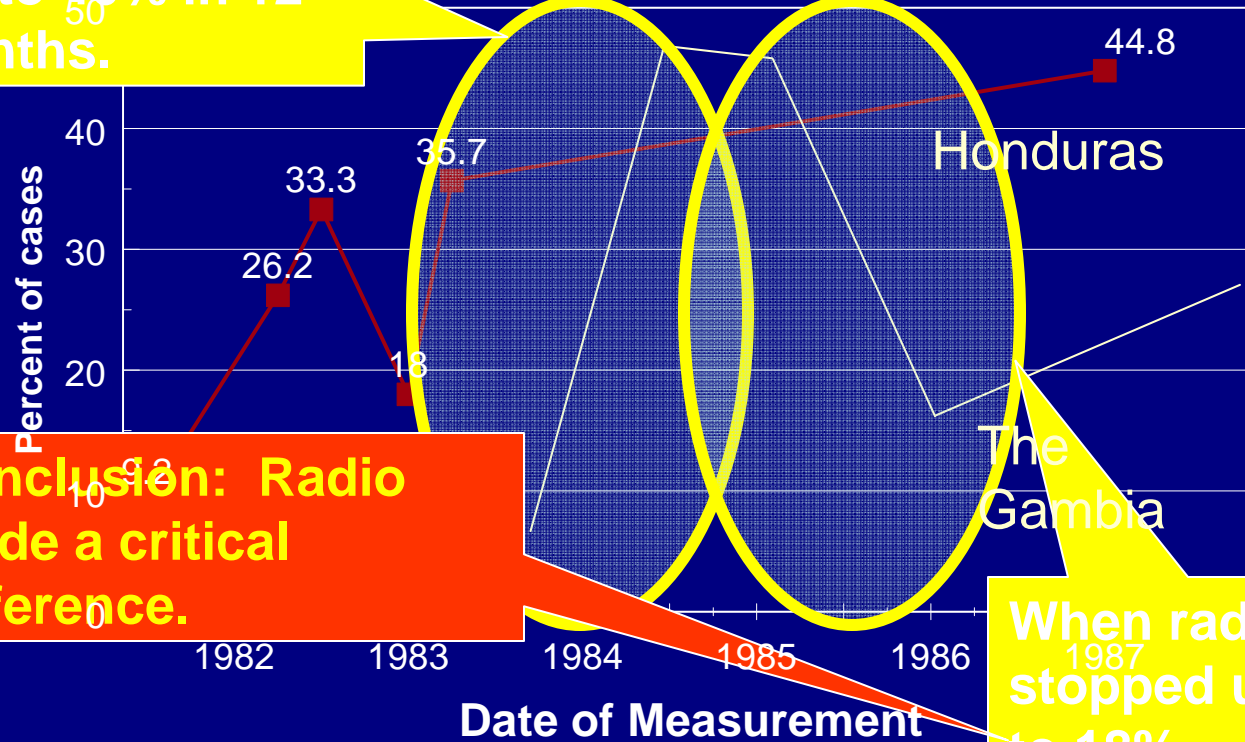






# Litrosol Treatment Rates for Diarrhea Cases in Last Two Weeks

Correct use of ORS rose from 0% to 40% in 12 months.



**Conclusion: Radio made a critical difference.**

When radio stopped use fell to 18%.

Source: Applied Communication Technology



**Listened and  
learned in groups**

**Acted as  
communities, not  
individuals**





# Zimbabwe 1999

Waterkyen, Cairncross, Social Science & Medicine Nov.2005 Vol. 61 pp 1959-70

2 districts (502,000)

1 week training of trainers  
20 sessions  
14 Illustrated cards  
Membership in club  
Homework  
Home visits  
Slogans, dramas  
Graduation days

**3600 latrines.**



## Tanzania, 1973

- Trained discussion leaders
- 12 group discussions
- Brochures

**radio**  
*Listening Groups*

**750,000** latrines



Tanzania  
**750,000**  
latrines



Zimbabwe  
**3,600**  
latrines





**CLUSA's Civil  
Society Program in  
Guinea**



Youth  
development



What the hell is that?





## Avian Flu & Radio's Credibility

# Radio Programming

- Broadcast to communities
- Gives groups information
- Poses questions
- Forces communities to make decisions
- Produces action on a large scale.

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Radio:

## A Post Nine-Eleven Strategy for Reaching the World's Poor

Mark Koenig ■ Nancy Lowenthal  
Richard Martin ■ Dana Fisher  
Noreene Janus ■ Meg Gaydosik

Thursday, 3 August 2006



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# 2006 Summer Seminar Series

## Last Mile Initiative



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Thursday, 3 August 2006



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## Last Mile Initiative

### USAID's Last Mile Initiative (LMI)

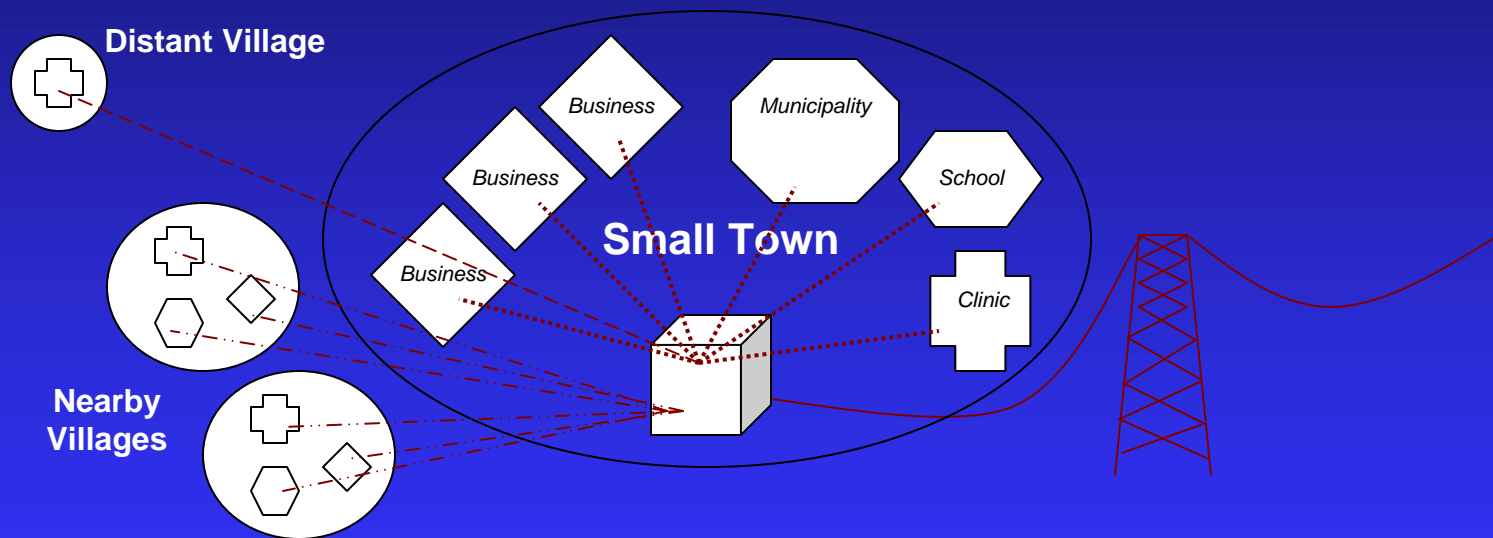
- Global program to expand the access of the rural poor to communications.
- Launched in 2004 to spur increases in productivity and to transform the development prospects of farmers, small businesses, new startups and other organizations in rural areas presently underserved by the world's major voice and data telecommunications networks.
- Focus is on sustainable business models
- There are more than 60 Last Mile country programs



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## Last Mile Initiative

### Wireless Network Topology

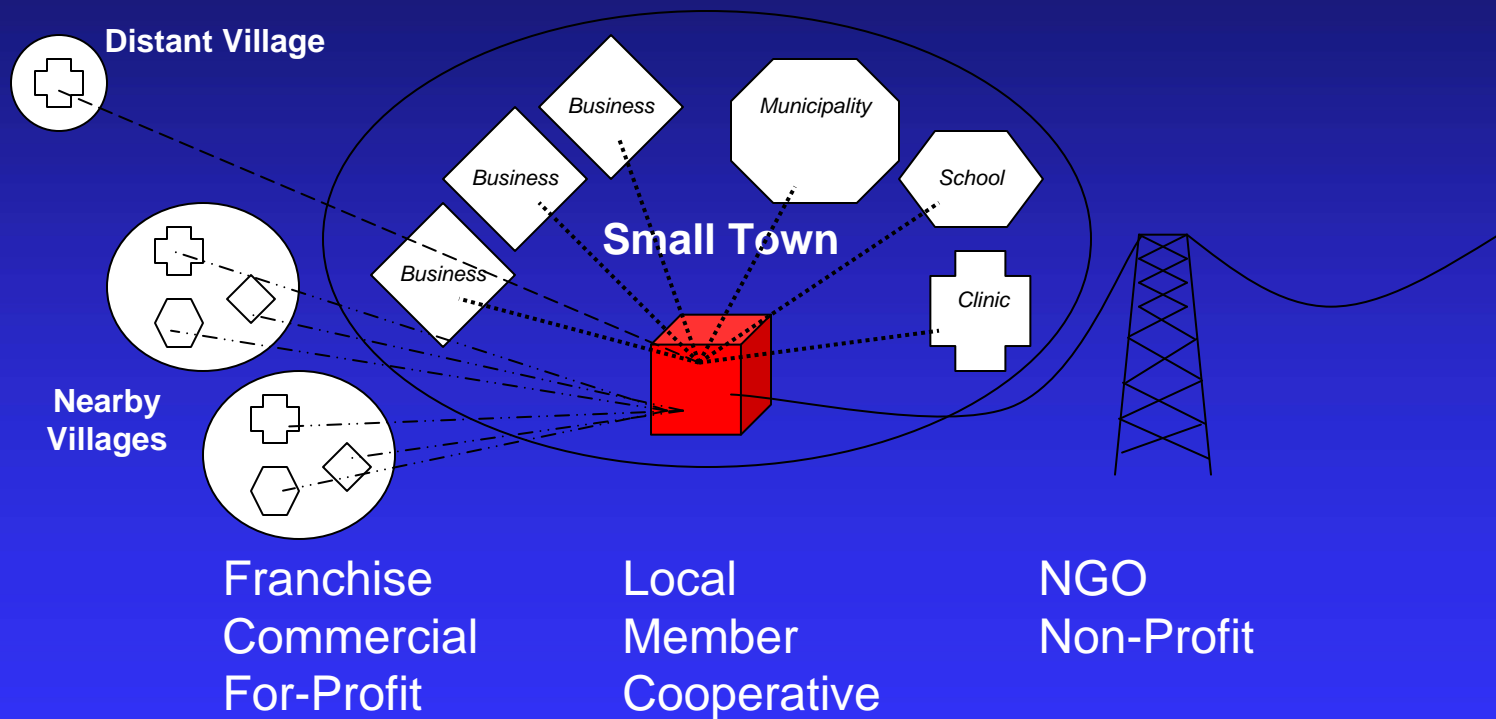




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## Last Mile Initiative

### Business Model Options



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## Last Mile Initiative

### “Macedonia Connects”

Vision: A national connectivity project with schools as the anchor tenant

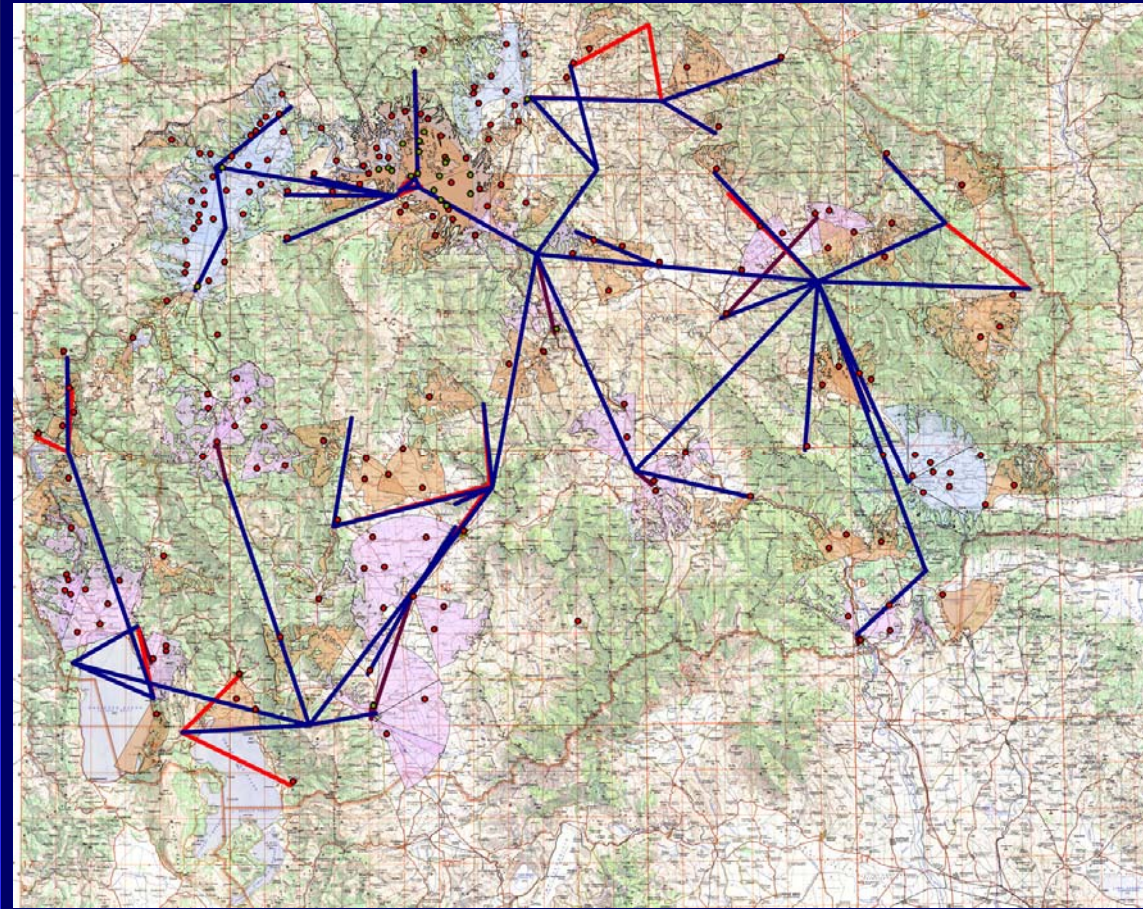
- Created the first wireless country
- No equipment purchases
- Aggregated public demand for services
- Leveraged \$2.5M in service purchases into a \$5M nationwide network
- Increased Internet penetration from 4% to 25%



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## Last Mile Initiative

### Development of the Internet Network



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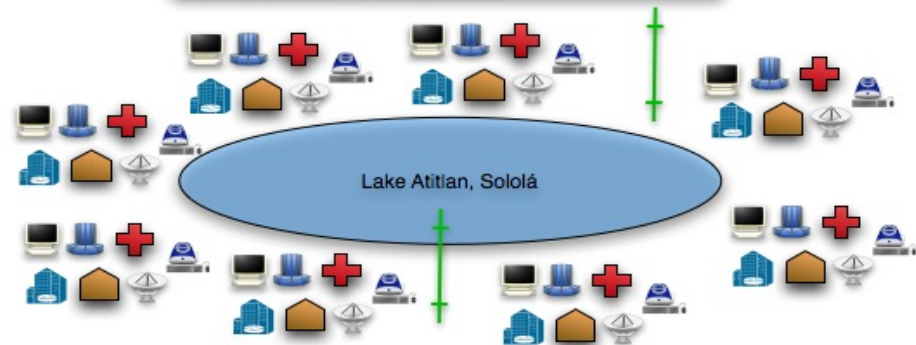
## Last Mile Initiative

Which  
model is  
sustainable?

Cost of connecting 40 schools:  
CAPEX: \$60,000  
1 year OPEX: \$240,000  
Benefit beyond Education: None



Cost of connecting 40 schools with a Micro-Telco:  
CAPEX: \$200,000 (for WHOLE Micro-Telco with 2 Sites)  
1 year OPEX: \$24,000 (for 40 schools)  
Benefit beyond Education: Municipal Government,  
Businesses, Clinics, Homes, NGOs



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## Last Mile Initiative

### Radio Nepal

- Addresses problem of HIV/AIDs, trafficking, and women's empowerment
- Only half country was reached by Radio Nepal and private FM stations
- Satellite radio increases reach, delivering audio programming for FM rebroadcast and collecting local programs for satellite transmission
- When linked to computer, digital radio can transmit large data files, video, text and graphics to bring power of Internet to rural radio community without the need for telephones



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## Last Mile Initiative

### Radio in Mali

- Community radio important, there are hundreds of stations
- But a huge challenge is getting content
- Internet access to radio stations allows broadcasters to report national and world news and to share content from one station, one community to another
- Gives Malians abroad chance to hear about their communities
- Power: many stations are way off the grid, powered by solar or generators
- Can put it together using low-end computers, open sources software, and long-distance WiFi links



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## Last Mile Initiative

### New Radio Project: South Asia

- Radio is an appropriate Last Mile technology
- Radio is a demonstrably sustainable business from East Asia to Africa and Latin America.
- But, rural radio in South Asia remains government dominated.
- In India, with one of the largest radio listening audiences in the world, it is illegal for a local business or community to establish a radio station in rural areas.
- Bangladesh and Sri Lanka share largely the same regulatory restrictions.
- Pakistan has recently allowed many new stations, but only under a tight control regime and in addition many illegal, religiously based stations have set up, making standards an important issue beyond licensing.



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## Last Mile Initiative

### The Project Goals

- Indonesia, more than 500 private radio stations have been established in less than 6 years since radio regulations were liberalized and in Nepal more than 50 stations have continued operations despite challenging legislative hurdles
- Project will expand the private and community utilization of radio as a tool for bringing information access to rural communities in India, Pakistan, Bangladesh, Sri Lanka, Nepal and Afghanistan
- The focus is on radio regulatory reform
- With regulatory reform, it is estimated that rural radio in South Asia would grow within 5-10 years to more than 5,000 radio stations serving an audience of more than 800 million persons



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## Last Mile Initiative

### The Project Components

- Improve standards of development radio content production
  - Strengthen independent regulators
  - Strengthen broadcasters associations
  - Transmitters for remote areas
  - Licensing of community radio





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Please join us Tuesday, August 8th  
*for*

GETTING OUR DUCKS IN A ROW: WHAT WE  
KNOW AND DON'T KNOW ABOUT H5N1, AND  
ITS IMPLICATIONS FOR INTERVENTIONS

*presented by*

Gavin MacGregor-Skinner, USAID and  
Susan Zimicki, AED



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