

# **Rule Comments**

# Proposed Rule on Mutual Fund Disclosure Forms (SEC File No. <u>S7-06-04)</u>

298

Name:

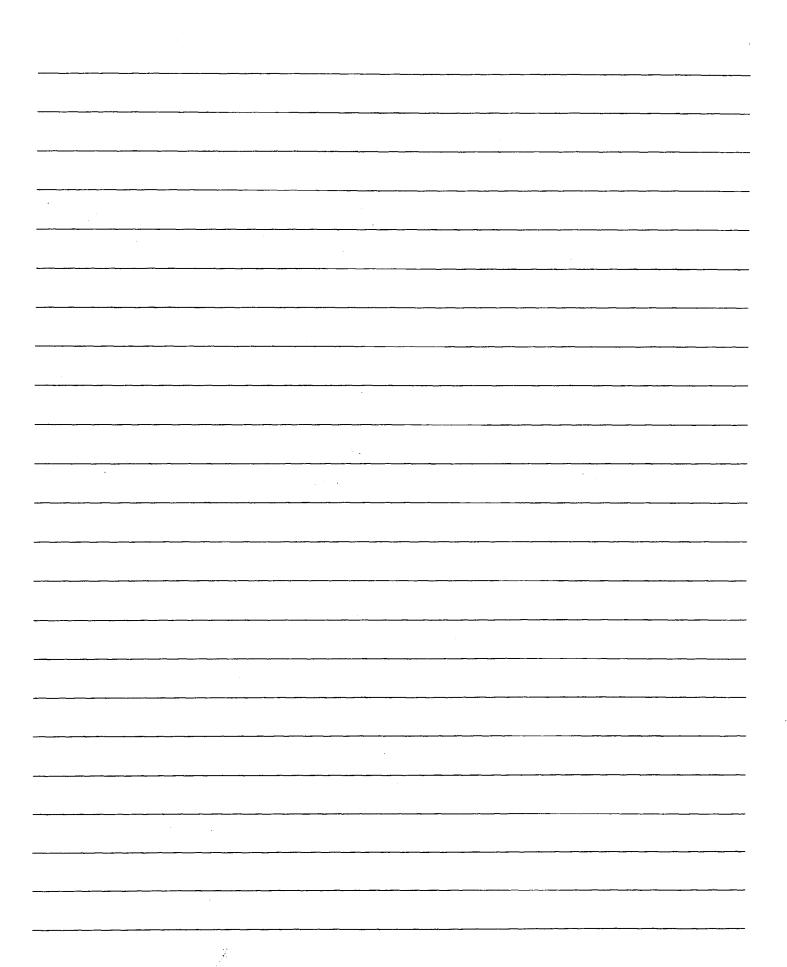
Ivy BUTLER JR.

Please be aware that all comments we receive will become part of the public record of what we considered in this matter. Please return the comment form to the SEC representative or mail your comments to the following address:

Jonathan G. Katz, Secretary U.S. Securities and Exchange Commission 450 Fifth Street, N.W. Washington, D.C. 20549-0609 RECEIVED
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Acme Clearing, Inc.				
Fees and Payments Associat	ed with Your Investm	nent		,
A. General information Customer: Joh Account Number: 123 Date of transaction: 1/1/ Type of transaction: You No. shares bought/sold: 422	nn Doe 34-5678 /05 u bought 2.610 B Equity Fund 00 Note: ev	Symbol: CUSIP nul Type of se Net Asset Price (NA\ Amount pa Amount of ven if there is	curity: Value (NAV): / plus load): aid/received: your investment/sale: no commission or other chargeds or asset-based fees, as a	described below.
Front-end sales load	iancony, for purchases	\$321.18	which is equivalent to 4.1	8% of your investment x - x.xx%; median x.xx%.
i iont-enu gales ivau		₩02 I. IU	Industry norms: Range x.x.	x - x.xx%; median x.xx%.
Back-end sales load		NA		
Estimated first-year asset-based sal	es charges	NA		
Estimated first-year asset-based ser	vice fees	\$19.20	which is equivalent to 0.2st Industry norms: Range x.x	<del>-</del>
C. Amounts that your broker, A	AA Introducing, Inc., wi	ill receive f	rom the fund or its affilia	tes
Sales fee AAA Introducing received fo	or your purchase:	\$300.00	which is equivalent to 3.9	1% of your investment
Revenue sharing AAA Introducing mayour purchase:	ay receive in connection with	\$30.72	which is equivalent to 0.40 Industry norms: Range x.x	
Portfolio brokerage commissions A in connection with your purchase:	AA Introducing (nay) eceive	\$15.36	which is equivalent to 0.20 Industry norms: Range x.x	
Additional disclosures:				, yes on/
D. Payment of special compens	sation to personnel of y	our broker	, AAA Introducing, Inc.	
If you bought a security of a fund affilial pay its personnel more to sell securities		Does AAA In	troducing Yes	No NA
If you bought a share class with a back personnel more to sell this class than t fund?		-		No NA X
E. Breakpoint discount informa Many mutual fund companies offe discounts may be calculated base of your family or household memb or financial advisor, or check the fi (together with any holdings of which 4.18%, which may vary from the same	r sales load discounts to d on your current purcha ers. To ensure that you und's prospectus or webs ch we are aware) entitles	se or on yo are obtainir site. Accord you to a sa	ur aggregate holdings, and ig all available discounts, y ding to the fund's prospecti iles load of 4.17%. You we	I may also include the holdings you should talk with your broke us, the amount you invested ere charged a sales load of

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#### F. Explanations and definitions

- <u>Net asset value (NAV)</u> Net asset value is the approximate value of one share of a fund, and is determined by dividing the fund's net
  assets by the number of shares outstanding. When you sell your shares, their NAV may differ from the price you paid for the shares.
- <u>Price and NAV</u> Securities that have front-end sales loads are sold at the public offering price. That price includes the sales load and therefore is higher than the NAV.
- <u>Amount of your investment</u> When you buy a share class that has a front-end sales load, the "net amount invested" equals what you paid for the shares minus the sales load. That is the value of the shares.
- <u>Dollar and percentage values</u> This document provides information about what you pay and what your broker-dealer will receive. Some of that information is set forth in dollar amounts and as percentages of "your investment." In general, those percentages are based on the net amount of your investment (which is the current value of the shares you are purchasing). Information about back-end sales loads and first year sales charges and service fees may be based on the value of your investment at some point in the future.
- <u>Timing of sales loads</u> If you buy shares with a front-end sales load, you pay a fee at the time of purchase. If you buy shares with a
  back-end sales load (sometimes called a deferred sales load), you may pay a fee when you sell your shares, depending on how long
  you hold them. If these shares have a back-end sales load, the amount of the fee you pay will depend on when you sell the shares
  and their NAV at the time.
- <u>Asset-based fees</u> Asset-based sales charges and service fees (such as 12b-1 fees) are annual fees that the fund pays out of its
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  reducing the amount of a fund's assets (that otherwise would be available for investment), the fees may reduce the return on your
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  classes with a front-end sales load. However, share classes with a back-end sales load may, in some later year, convert to a share
  class with lower asset-based fees.
- <u>Disclosure of revenue sharing and portfolio brokerage commissions</u> This document provides information about revenue sharing that the broker-dealer has received from affiliates of the fund, and portfolio brokerage commissions that the broker-dealer has received from the fund or its affiliates. Those amounts are stated as a percentage of the broker-dealer's sales on behalf of the fund complex consisting of the fund or its affiliates over a recent 12 month period. For example, if a broker-dealer received \$1 million in revenue sharing from a fund complex over that period, and the broker-dealer sold \$50 million worth of shares for the fund complex over that period, then revenue sharing represents 2 percent of total sales. Based on that percentage, this confirmation also states the amount of that compensation that may be associated with this transaction. These are estimates only, and your broker-dealer can provide you with more specific information.
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- Special compensation for proprietary sales
   - This document states whether your broker-dealer pays its salespersons or other
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#### Acme Clearing, Inc. Fees and Payments Associated with Your Investment cleun A. General information Customer: John Doe Symbol: Account Number: 1234-5678 CUSIP number: 1/1/05 Type of security: Mutual fund Date of transaction: \$18.17 You bought Net Asset Value (NAV): Type of transaction: No. shares bought/sold: 440.286 Price (NAV plus load): \$18.17 \$8,000.00 BBB Equity Fund Amount paid/received: Security issuer: \$8,000.00 Class (if applicable): Amount of your investment/sale: Note: even if there is no commission or other charge, you may be paying for Commission/other compensation: \$0.00 distribution through loads or asset-based fees, as described below. Other charges: B. What you pay (directly and indirectly) for purchases dean Front-end sales load NA Back-end sales load If you sell these shares in one year, you will pay \$400.00 or 5% of your investment, whichever is less Industry norms: Range x.xx - x.xx%; median x.xx%. or 4% of your investment, whichever Is less If you sell these shares in two years, you will pay \$320.00 Industry norms: Range x.xx - x.xx%; median x.xx%. If you sell these shares in three years, you will pay \$240.00 or 3% of your investment, whichever is less Industry norms: Range x.xx - x.xx%; median x.xx%. or 3% of your investment, whichever is less If you sell these shares in four years, you will pay \$240.00 Industry norms: Range x.xx - x.xx%; median x.xx%. If you sell these shares in five years, you will pay \$160.00 or 2% of your investment, whichever is less Industry norms: Range x.xx - x.xx%; median x.xx%. If you sell these shares in six years, you will pay \$80.00 or 1% of your investment, whichever is less Industry norms: Range x.xx - x.xx%; median x.xx%. Estimated first-year asset-based sales charges \$60.00 which is equivalent to 0.75% of your investment Industry norms: Range x.xx - x.xx%; median x.xx%. Estimated first-year asset-based service fees \$20.00 which is equivalent to 0.25% of your investment Industry norms: Range x.xx - x.xx%; median x.xx%. C. Amounts that your broker, AAA Introducing, Inc., will receive from the fund or its affiliates Sales fee AAA Introducing received for your purchase: \$320.00 which is equivalent to 4.00% of your investment Industry norms: Range x.xx - x.xx%; median x.xx%. Revenue sharing AAA Introducing may receive in connection with \$32.00 which is equivalent to 0.40% of your investment your purchase: Industry norms: Range x.xx - x.xx%; median x.xx%. Portfolio brokerage commissions AAA Introducing may receive in connection with your purchase: \$16.00 which is equivalent to 0.20% of your investment Industry norms: Range x.xx - x.xx%; median x.xx%. Additional disclosures: D. Payment of special compensation to personnel of your broker, AAA Introducing, Inc. If you bought a security of a fund affiliated with AAA Introducing: Does AAA Introducing pay its personnel more to sell securities of affiliated funds? If you bought a share class with a back-end sales load: Does AAA Introducing pay its personnel more to sell this class than to sell front-end sales load share classes of the same fund?

#### E. Breakpoint discount information

Many mutual fund companies offer sales load discounts to customers that have invested over a certain dollar amount. These discounts may be calculated based on your current purchase or on your aggregate holdings, and may also include the holdings of your family or household members. To ensure that you are obtaining all available discounts, you should talk with your broker or financial advisor, or check the fund's prospectus or website. According to the fund's prospectus, the amount you invested (together with any holdings of which we are aware) would have entitled you to a sales load of 4.17% of NAV had you bought a share class that is subject to a front-end sales load. Instead, you bought a share class that is not subject to a front-end sales load, but is subject to annual asset-based sales charges of 0.75% of net asset value for a period of 6 years.

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# AAA Introducing, Inc.

Name

John Doe

Account number

1234-5678

Date

1/1/05

Security under consideration

BBB Equity Fund

Class

Α

Amount of contemplated transaction

\$8,000.00

Sales load and what we will be paid up front

Front-end sales load	\$321.18
Back-end sales load - maximum first year	NA
Amount of sales fee we will receive from the fund	\$300.00
Estimated first year asset-based distribution or service fees that we will receive from the fund	\$19.20

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## Potential conflicts of interest

Do the fund or its affiliates pay us brokerage commissions for buying or selling fund assets, such as stocks and bonds?	Yes
Do the fund's affiliates make additional payments to us, such as revenue sharing?	Yes

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# Special compensation for our personnel - potential conflicts of interest

If this is a "proprietary" security issued by an affiliate, would we pay more to our personnel for selling it to you?	No
If this security carries a back-end sales load, would we pay more to our personnel for selling it to you?	NA

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ASK BEFORE YOU BUY! This document contains information that your broker-dealer is required to provide you about potential transactions in certain investments, such as mutual funds, variable annuities or "529 plans." It tells you about the investment's sales-related costs, and about the incentives your broker-dealer and its personnel have to sell you this investment. YOU HAVE A RIGHT TO CONSIDER THE COSTS OF THE INVESTMENT AND YOUR BROKER-DEALER'S INCENTIVES BEFORE YOU DECIDE WHETHER TO MAKE THE INVESTMENT.

SOME THINGS TO KNOW ABOUT LOADS: Sometimes shares that do not have a front-end load have high fees -- which makes them more expensive for the long-term investor. Also, many mutual fund companies offer sales load discounts to investors over a certain level. Sometimes family or household holdings can count toward these discounts. To find out more, talk with your broker or financial adviser, or check the fund's prospectus or website.

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- <u>Price and NAV</u> Securities that have front-end sales loads are sold at the public offering price. That price includes the sales load and therefore is higher than the NAV.
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- <u>Asset-based fees</u> Asset-based sales charges and service fees (such as 12b-1 fees) are annual fees that the fund pays out of its assets to market its shares to potential investors or to compensate brokers for maintaining the accounts of current shareholders. By reducing the amount of a fund's assets (that would otherwise be available for investment), the fees may reduce the return on your investment. The amount of future asset-based fees generally is not predictable because these fees are a percentage of NAV, which can fluctuate over time. Share classes that have a back-end sales load often have higher asset-based fees than comparable share classes with a front-end sales load. However, share classes with a back-end sales load may, in some later year, convert to a share class with lower asset-based fees.
- <u>What is revenue sharing?</u> Revenue sharing occurs when the investment adviser to a fund, or another affiliate of a fund, makes payments to a broker-dealer. In some cases, the investment adviser may describe those payments as reimbursing the broker-dealer for expenses it incurs in selling the shares. Those payments -- regardless if they are labeled as reimbursements -- may give the broker-dealer a greater incentive to sell the shares of that fund or affiliated funds.
- <u>What are portfolio brokerage commissions?</u> Portfolio brokerage commissions are payments that a fund makes to broker-dealers for helping the fund buy or sell securities in the fund's portfolio. Portfolio brokerage commissions may give the broker-dealer a higher incentive to sell the shares of that fund or affiliated funds.
- <u>Special compensation</u> This document states whether your broker-dealer would pay its salespersons or other associated persons higher compensation if you decide to buy the security you are considering. Some broker-dealers pay their personnel higher compensation, as a percentage of the broker-dealers' own compensation, for selling their affiliates' securities. In addition, some broker-dealers pay their personnel higher compensation, in actual dollars, for selling a security that has a back-end sales load, because broker-dealers themselves may earn more when they sell those share classes.

## AAA Introducing, Inc.

Name John Doe

Account number 1234-5678
Date 1/1/05

Security under consideration BBB Equity Fund

Class

Amount of contemplated transaction \$8,000.00

Sales load and what we will be paid up front

Front-end sales load	NA
Back-end sales load - maximum first year - back-end sales loads terminate after six years	\$400.00
Amount of sales fee we will receive from the fund	\$320.00
Estimated first year asset-based distribution or service fees that we will receive from the fund	\$80.00

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on

#### Potential conflicts of interest

Do the fund or its affiliates pay us brokerage commissions for buying or selling fund assets, such as stocks and bonds?	Yes
Do the fund's affiliates make additional payments to us, such as revenue sharing?	Yes

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# Special compensation for our personnel - potential conflicts of interest

If this is a "proprietary" security issued by an affiliate, would we pay more to our personnel for selling it to you?	No
If this security carries a back-end sales load, would we pay more to our personnel for selling it to you?	Yes

02

ASK BEFORE YOU BUY! This document contains information that your broker-dealer is required to provide you about potential transactions in certain investments, such as mutual funds, variable annuities or "529 plans." It tells you about the investment's sales-related costs, and about the incentives your broker-dealer and its personnel have to sell you this investment. YOU HAVE A RIGHT TO CONSIDER THE COSTS OF THE INVESTMENT AND YOUR BROKER-DEALER'S INCENTIVES BEFORE YOU DECIDE WHETHER TO MAKE THE INVESTMENT.

SOME THINGS TO KNOW ABOUT LOADS: Sometimes shares that do not have a front-end load have high fees -which makes them more expensive for the long-term investor. Also, many mutual fund companies offer sales load discounts to investors over a certain level. Sometimes family or household holdings can count toward these discounts. To find out more, talk with your broker or financial adviser, or check the fund's prospectus or website.

# Explanations and Definitions

- <u>Net asset value (NAV)</u> Net asset value is the approximate value of one share of a fund, and is determined by dividing the fund's net assets by the number of shares outstanding. When you sell your shares, their NAV may differ from the price you paid for the shares.
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