

CASH RECEIPTS

New England cash receipts from farm marketings totaled \$2.1 billion in 2000, fractionally above 1999. Cash receipts from milk sales continue to be the top contributor to overall marketings, with \$643 million in sales in 2000. Greenhouse and nursery sales, at \$444 million, were the next largest cash contributor. Cash receipts from these two commodities comprised nearly 52 percent of all farm marketings in the six-state region in 2000.

New England's livestock sales, at \$1.0 billion in 2000 were down 8 percent from 1999, driven by reductions in milk and chicken egg cash receipts. Milk sales fell 12 percent short of the previous year due to reduced output and a significant drop in prices producers received for their milk in 2000. New England dairy farmers received an average of \$13.96/cwt for milk sold in 2000, compared with \$15.71/cwt a year earlier; the lowest price received for milk in the region since 1995. Receipts from egg sales in 2000 also declined by 12 percent. Cattle and calf cash receipts were up 13 percent from 1999, the highest generated since 1994 due to increased marketings and prices received.

Crop sales in New England were estimated at \$1.1 billion in 2000, 9 percent above the value of 1999's drought reduced output. Monies generated from dry hay sales in 2000 fell 14 percent below the previous year. Broadleaf tobacco production harvested and sold in the Connecticut River Valley weighed in at 4.2 million pounds, making the 1999 crop the largest on record since 1959. A significant drop in average prices growers received for 1999 broadleaf tobacco marketed in 2000 however, resulted in a 1 percent drop in cash receipts from a year earlier. Most other commodities made gains in 2000. Sustained growth in the greenhouse and nursery industry, New England's top contributor to crop sales, placed 2000 cash returns 3 percent higher than the previous year. Fall potatoes were the second largest contributor to crop sales, with total cash receipts 30 percent above 1999.

Cash receipts generated from milk secured **Vermont's** place as first in the region in 2000. Total cash receipts from all agricultural commodities produced in the state were placed at \$508 million in 2000, 6 percent below the previous year. Vermont milk sales remain the top individual contributor to total New England cash

receipts. Sales from milk totaled \$378 million, or 74 percent of the Vermont total cash receipts, and 18 percent of New England's 2000 cash receipts total.

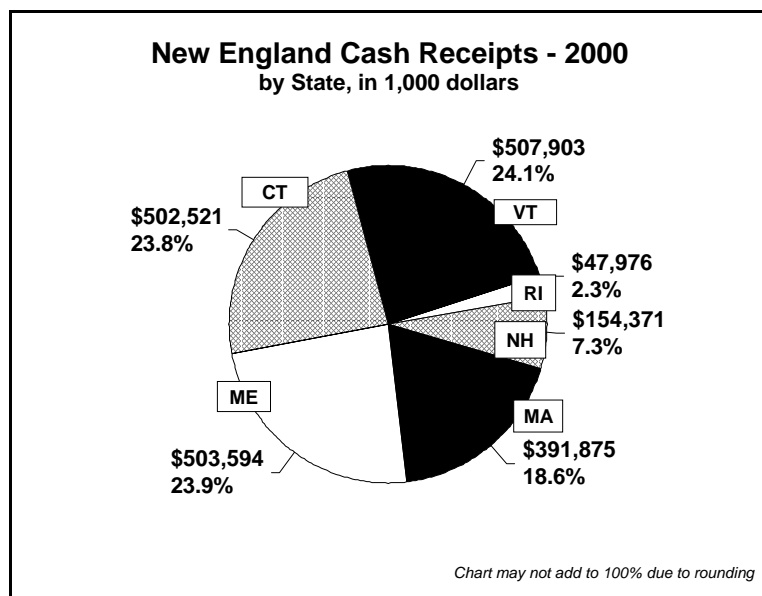
Maine ranked a close second in the region for 2000, with cash receipts totaling \$504 million, 2 percent above the previous year. Fall potatoes remain the top contributor to Maine's cash receipt total, with \$115 million generated in sales in 2000. Milk sales followed, totaling \$97 million in 2000, 11 percent below the previous year due to reduced output and prices received.

Connecticut placed third in the region in 2000 with \$503 million generated in the state, 4 percent above 1999. Connecticut's greenhouse and nursery industry contributed \$177 million in cash receipts for 2000. Other crops, which includes shade tobacco sales, were the next largest contributor, generating over \$106 million to the Connecticut total in 2000.

Massachusetts followed with \$392 million in total cash receipts, 3 percent above 1999. Greenhouse and nursery sales remain the top contributor to Massachusetts total cash receipts, with sales just over \$134 million in 2000. Due to the reduced value of the 2000 cranberry crop, milk again replaced cranberries as the second major contributor to the state total. Milk sales totaled \$55 million in 2000, 14 percent of the state total.

New Hampshire's cash receipts totaled \$154 million in 2000, with greenhouse and nursery sales and milk comprising almost two-thirds of all receipts. **Rhode Island's** greenhouse and nursery industry was responsible for 65 percent of the state's \$48 million in cash receipts.

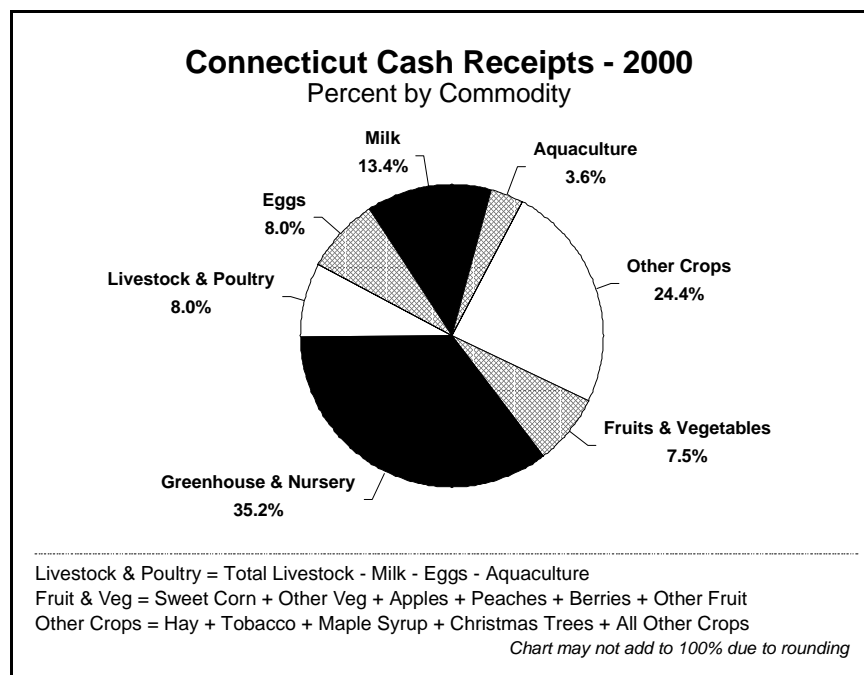
*Cash receipts are computed as marketing volume multiplied by price, and are reported on a **calendar-year** basis. Value of production, which is generally reported as a **crop-year** statistic, is computed as production multiplied by average price. Cash receipts and value of production differ for commodities which can be stored and marketed across calendar years.*



CONNECTICUT: Cash Receipts, 1995 - 2000

COMMODITY	1995	1996	1997	1998	1999	2000	2000 % of Total ^{1/}
	1,000 Dollars						Percent
CROPS:							
Hay	4,612	4,844	5,225	4,897	4,025	4,714	0.9
Tobacco ^{2/}	4,294	7,623	13,919	13,884	12,398	11,363	2.3
Sweet Corn	7,896	8,424	6,768	7,911	4,560	6,450	1.3
Other Vegetables	15,046	16,481	15,702	18,000	16,220	15,672	3.1
Apples	5,922	6,139	6,976	6,273	5,957	6,067	1.2
Peaches	960	1,155	1,610	1,610	1,430	1,300	0.3
Berries	4,704	4,734	4,849	5,225	5,045	4,832	1.0
Other Fruit	2,487	2,579	2,658	2,873	3,552	3,519	0.7
Maple Syrup	281	427	375	370	556	307	0.1
Christmas Trees ^{3/}	4,250	4,250	NA	NA	NA	NA	--
Greenhouse/Nursery	118,251	123,473	137,258	161,169	168,620	176,735	35.2
All Other Crops ^{4/}	54,995	65,409	82,408	75,685	80,209	106,097	21.1
Total Crops	223,698	245,538	277,748	297,897	302,572	337,056	67.1
LIVESTOCK:							
Cattle & Calves	12,061	10,298	10,355	9,898	9,758	11,845	2.4
Hogs & Pigs	756	1,189	839	803	548	681	0.1
Sheep & Lambs	297	298	308	295	NA	NA	--
Milk	72,208	78,957	76,132	86,295	83,268	67,166	13.4
Chickens	314	34	241	148	43	42	0.0
Chicken Eggs	52,628	58,504	45,697	41,181	39,882	40,053	8.0
Turkeys	364	178	134	130	140	149	0.0
Other Poultry	18,788	17,594	15,523	16,207	17,553	16,386	3.3
Aquaculture	61,881	30,830	14,186	17,638	17,832	17,850	3.6
All Other Livestock	10,830	10,839	10,902	10,927	11,346	11,293	2.2
Total Livestock	230,127	208,721	174,317	183,522	180,370	165,465	32.9
ALL COMMODITIES	453,825	454,259	452,065	481,419	482,942	502,521	100.0

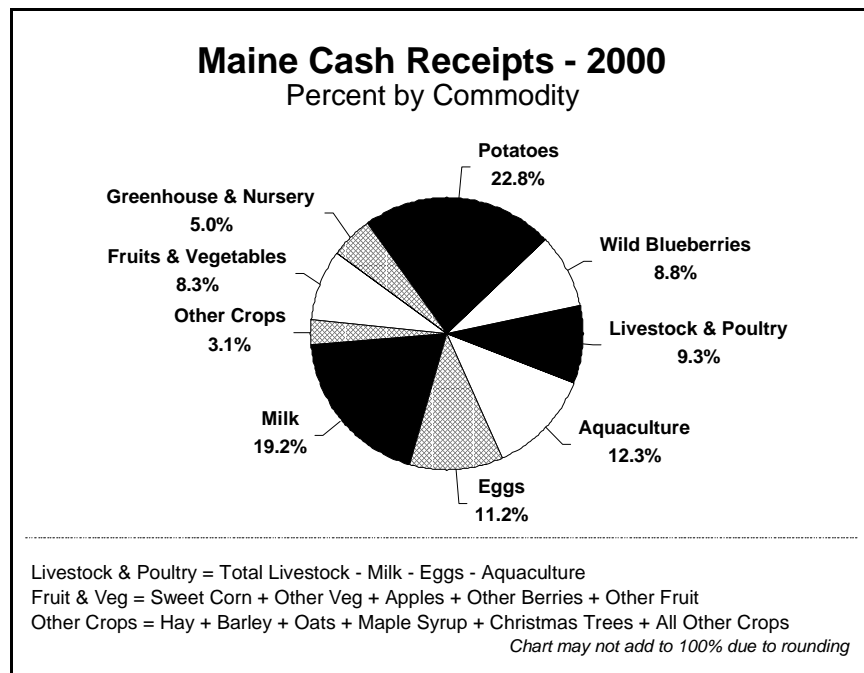
^{1/} May not add due to rounding. ^{2/} Shade tobacco included with other crops beginning in 1995 to avoid disclosure. ^{3/} Christmas trees included with All Other Crops starting in 1997. ^{4/} All Other Crops includes Shade Tobacco starting in 1995.



MAINE: Cash Receipts, 1995 - 2000

COMMODITY	1995	1996	1997	1998	1999	2000	2000% of Total ^{1/}
	1,000 Dollars						Percent
CROPS:							
Barley	NA	NA	NA	NA	NA	888	0.2
Hay	8,628	7,994	7,745	8,349	7,317	6,816	1.4
Oats	979	1,792	1,344	945	992	1,023	0.2
Potatoes	97,068	96,502	91,494	103,979	89,744	114,772	22.8
Sweet Corn	4,125	4,680	4,356	4,191	4,278	3,828	0.8
Other Vegetables	15,514	15,383	14,614	20,299	22,182	23,250	4.6
Apples	10,162	11,961	12,322	10,420	11,342	9,915	2.0
Wild Blueberries ^{2/}	21,004	33,590	31,622	29,166	33,627	44,312	8.8
Other Berries	2,950	3,112	3,500	3,560	3,008	4,669	0.9
Other Fruit	39	36	18	17	15	20	0.0
Maple Syrup	2,965	3,657	3,663	3,502	3,783	3,550	0.7
Christmas Trees ^{3/}	3,600	3,600	NA	NA	NA	NA	--
Greenhouse/Nursery	25,000	25,100	29,772	23,013	24,800	25,285	5.0
All Other Crops	6,379	6,973	7,080	7,211	7,085	3,483	0.7
Total Crops	198,413	214,380	207,530	214,652	208,173	241,811	48.0
LIVESTOCK:							
Cattle & Calves	16,423	12,992	17,234	16,082	17,673	17,357	3.4
Hogs & Pigs	1,048	940	1,195	1,098	799	1,238	0.2
Sheep & Lambs	684	603	560	547	NA	NA	--
Milk	88,297	101,457	95,646	109,373	108,960	96,652	19.2
Chickens	502	70	315	225	71	53	0.0
Chicken Eggs	73,770	87,061	82,933	72,083	70,286	56,377	11.2
Other Poultry	3,439	4,557	5,927	6,146	5,856	3,743	0.7
Aquaculture	55,207	48,278	49,500	66,610	58,300	62,000	12.3
All Other Livestock	22,566	22,466	23,117	23,225	23,923	24,363	4.8
Total Livestock	261,936	278,424	276,427	295,389	285,868	261,783	52.0
ALL COMMODITIES	460,349	492,804	483,957	510,041	494,041	503,594	100.0

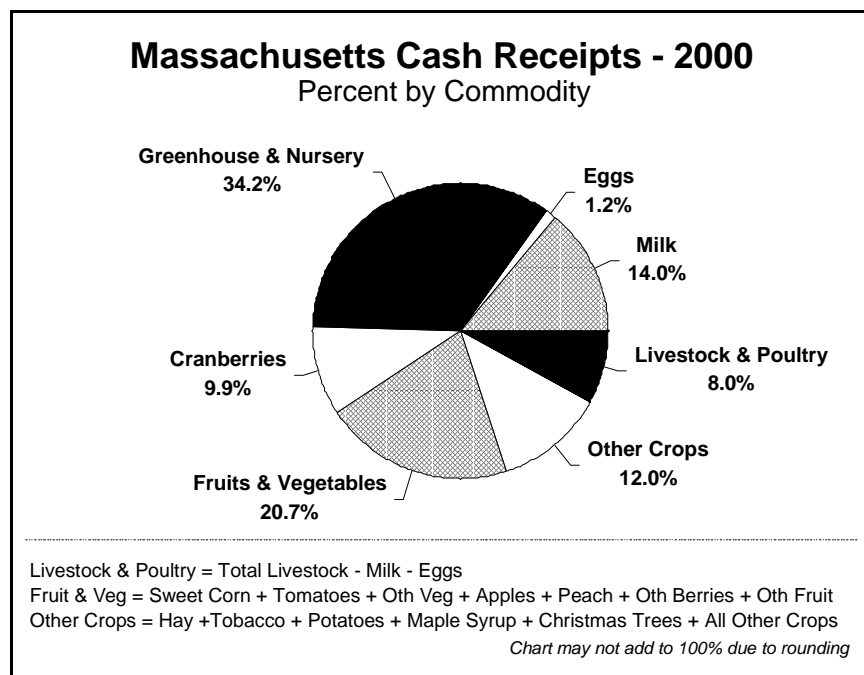
^{1/} May not add due to rounding. ^{2/} 1995-1997 includes Wild Blueberries for processing only; berries sold fresh included with "Other Berries". Beginning in 1998, Wild blueberries includes both fresh and processing. ^{3/} Christmas trees included with All Other Crops starting in 1997.



MASSACHUSETTS: Cash Receipts, 1995 - 2000

COMMODITY	1995	1996	1997	1998	1999	2000	2000 % of Total ^{1/}
	1,000 Dollars						Percent
CROPS:							
Hay	5,575	5,536	6,179	7,295	6,978	7,121	1.8
Tobacco ^{2/}	1,240	1,867	4,297	12,569	7,581	8,384	2.1
Potatoes	5,185	4,600	6,054	4,631	2,259	5,129	1.3
Sweet Corn	11,583	13,720	12,922	12,480	13,671	12,870	3.3
Tomatoes	4,875	5,780	4,720	7,000	5,600	4,680	1.2
Other Vegetables	26,093	36,600	38,197	37,760	37,824	39,204	10.0
Apples	13,983	14,107	14,721	11,179	13,211	14,326	3.7
Peaches	980	880	1,400	1,360	1,600	1,470	0.4
Cranberries	86,446	122,090	139,020	57,750	31,503	38,805	9.9
Other Berries	6,770	7,060	7,015	7,035	7,937	7,306	1.9
Other Fruit	1,276	1,281	1,272	1,280	1,245	1,230	0.3
Maple Syrup	1,105	1,906	1,637	1,701	1,707	1,474	0.4
Christmas Trees ^{3/}	2,300	2,300	NA	NA	NA	NA	--
Greenhouse/Nursery	146,422	145,810	127,103	121,585	131,490	134,175	34.2
All Other Crops ^{4/}	12,924	15,805	24,061	17,891	16,749	24,790	6.3
Total Crops	326,757	379,342	388,598	301,516	279,355	300,964	76.8
LIVESTOCK:							
Cattle & Calves	8,369	7,665	7,043	6,488	6,255	9,942	2.5
Hogs & Pigs	1,516	1,870	1,599	2,195	1,931	2,464	0.6
Sheep & Lambs	675	445	530	390	NA	NA	--
Milk	62,624	70,463	66,146	73,440	68,145	54,670	14.0
Chickens	87	4	34	26	4	4	0.0
Chicken Eggs	7,348	8,792	7,930	7,431	5,946	4,875	1.2
Turkeys	2,648	2,244	2,624	2,583	2,646	2,627	0.7
Other Poultry	500	563	565	551	566	578	0.1
Aquaculture	8,622	8,568	8,029	5,938	5,759	5,868	1.5
All Other Livestock	10,338	9,887	9,442	9,379	9,705	9,883	2.5
Total Livestock	102,727	110,501	103,942	108,421	100,957	90,911	23.2
ALL COMMODITIES	429,484	489,843	492,540	409,937	380,312	391,875	100.0

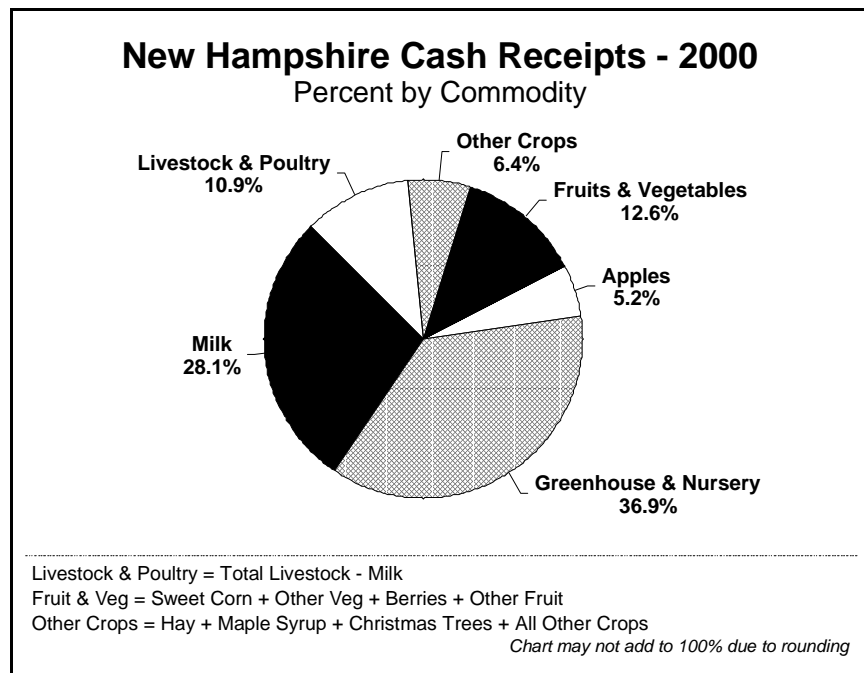
^{1/} May not add due to rounding. ^{2/} Shade tobacco included with other crops beginning in 1995 to avoid disclosure. ^{3/} Christmas trees included with All Other Crops starting in 1997. ^{4/} All Other Crops includes Shade Tobacco starting in 1995.



NEW HAMPSHIRE: Cash Receipts, 1995 - 2000

COMMODITY	1995	1996	1997	1998	1999	2000	2000 % of Total ^{1/}
	1,000 Dollars						Percent
CROPS:							
Hay	3,883	3,575	3,745	4,240	4,162	3,686	2.4
Sweet Corn	4,521	5,056	4,104	4,104	3,888	4,320	2.8
Other Vegetables	9,900	10,000	10,825	10,500	11,000	11,450	7.4
Apples	8,539	8,532	8,450	6,409	7,750	8,036	5.2
Berries	2,693	2,921	3,163	3,160	3,393	3,445	2.2
Other Fruit	186	193	200	200	196	182	0.1
Maple Syrup	2,413	3,311	3,055	2,425	2,281	2,858	1.9
Christmas Trees ^{3/}	3,100	3,100	NA	NA	NA	NA	--
Greenhouse/Nursery	39,000	40,000	44,900	51,592	55,780	56,920	36.9
All Other Crops	3,310	3,553	3,570	3,088	3,391	3,319	2.2
Total Crops	77,545	80,241	82,012	85,718	91,841	94,216	61.0
LIVESTOCK:							
Cattle & Calves	6,312	6,152	5,924	4,524	6,458	9,463	6.1
Hogs & Pigs	263	313	329	362	512	600	0.4
Sheep & Lambs	229	338	280	315	NA	NA	--
Milk	43,470	49,764	47,158	53,301	49,612	43,310	28.1
Chickens	24	4	15	11	51	24	0.0
Chicken Eggs	2,966	2,832	3,163	2,616	2,526	2,813	1.8
Turkeys	406	378	497	470	504	522	0.3
Other Poultry	4,413	6,503	7,956	4,592	51	51	0.0
Aquaculture ^{2/}	810	810	810	844	935	935	0.6
All Other Livestock	2,105	2,346	2,254	2,250	2,409	2,437	1.6
Total Livestock	60,998	69,440	68,386	69,285	63,058	60,155	39.0
ALL COMMODITIES	138,543	149,681	150,398	155,003	154,899	154,371	100.0

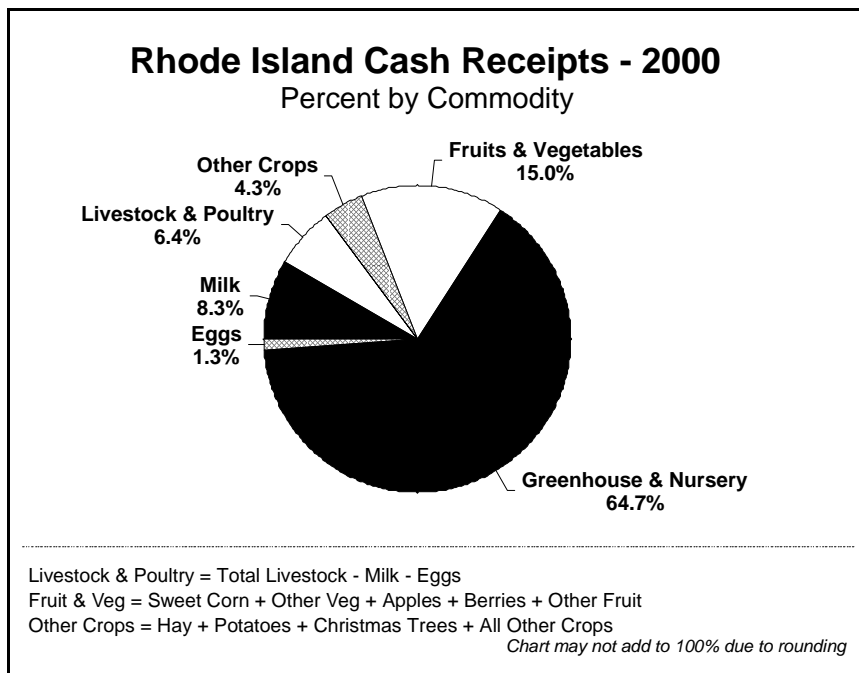
^{1/} May not add due to rounding. ^{2/} 1996 - 1997 Aquaculture carried forward from 1995. ^{3/} Christmas trees included with All Other Crops starting in 1997.



RHODE ISLAND: Cash Receipts, 1995 - 2000

COMMODITY	1995	1996	1997	1998	1999	2000	2000 % of Total ^{1/}
	1,000 Dollars						Percent
CROPS:							
Hay	430	550	638	803	712	714	1.5
Potatoes	1,709	1,444	1,615	1,156	1,038	971	2.0
Sweet Corn	1,701	1,950	2,079	2,640	1,408	1,650	3.4
Other Vegetables	3,227	3,459	3,376	3,730	3,280	3,190	6.6
Apples	1,352	1,015	853	805	885	939	2.0
Berries	1,300	1,508	1,503	1,128	1,103	981	2.0
Other Fruit	409	412	430	438	439	433	0.9
Christmas Trees ^{3/}	950	950	NA	NA	NA	NA	--
Greenhouse/Nursery	42,000	42,250	30,962	28,300	29,600	31,030	64.7
All Other Crops	614	642	580	607	535	388	0.8
Total Crops	53,692	54,180	42,036	39,607	39,000	40,296	84.0
LIVESTOCK:							
Cattle & Calves	760	1,620	890	692	855	850	1.8
Hogs & Pigs	348	497	546	454	239	423	0.9
Milk	4,334	4,805	4,568	5,265	4,774	3,975	8.3
Chickens	19	2	7	3	1	1	0.0
Chicken Eggs	1,828	2,562	1,178	1,172	826	625	1.3
Other Poultry	551	601	592	615	621	673	1.4
Aquaculture ^{2/}	83	83	228	298	315	315	0.7
All Other Livestock	769	784	814	843	829	818	1.7
Total Livestock	8,692	10,954	8,823	9,342	8,460	7,680	16.0
ALL COMMODITIES	62,384	65,134	50,859	48,949	47,460	47,976	100.0

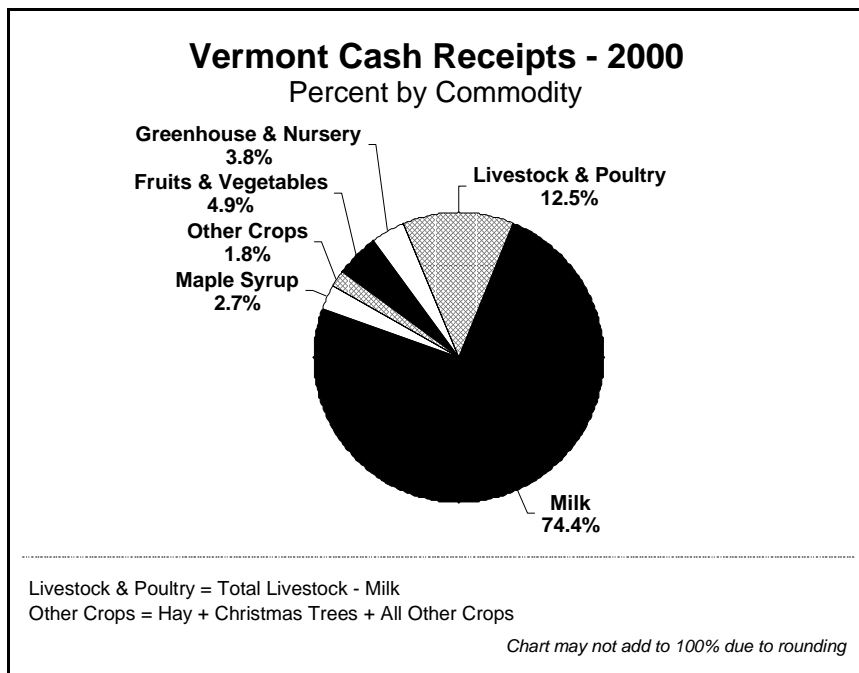
^{1/} May not add due to rounding. 1996 Aquaculture carried forward from 1995. ^{3/} Christmas trees included with All Other Crops starting in 1997.



VERMONT: Cash Receipts, 1995 - 2000

COMMODITY	1995	1996	1997	1998	1999	2000	2000 % of Total ^{1/}
	1,000 Dollars						Percent
CROPS:							
Hay	12,079	12,402	16,141	17,510	11,121	6,609	1.3
Sweet Corn	1,625	2,548	2,548	2,016	1,705	1,353	0.3
Other Vegetables	9,300	9,650	9,650	9,000	9,500	9,887	1.9
Apples	8,515	8,479	8,857	7,904	9,522	9,689	1.9
Berries	2,700	3,000	3,000	3,500	3,700	3,700	0.7
Other Fruit	35	34	38	38	35	34	0.0
Maple Syrup	10,147	14,575	10,902	10,440	10,730	13,800	2.7
Christmas Trees ^{3/}	6,400	6,400	NA	NA	NA	NA	--
Greenhouse/Nursery	24,000	24,250	18,588	17,650	19,020	19,390	3.8
All Other Crops	3,570	4,108	3,490	2,850	3,220	2,297	0.5
Total Crops	78,371	85,446	73,214	70,908	68,553	66,759	13.1
LIVESTOCK:							
Cattle & Calves	41,045	30,026	34,475	32,675	48,260	51,504	10.1
Hogs & Pigs	325	475	598	575	407	520	0.1
Sheep & Lambs	1,146	783	991	1,028	NA	NA	--
Milk	331,204	389,475	368,606	418,720	412,720	377,709	74.4
Chickens	8	2	10	9	1	3	0.0
Chicken Eggs	1,193	1,862	2,827	3,316	3,327	3,389	0.7
Turkeys	728	735	1,104	1,023	1,066	1,410	0.3
Other Poultry	778	507	662	729	739	642	0.1
Aquaculture ^{2/}	324	324	136	155	175	175	0.0
All Other Livestock	4,200	4,426	4,567	4,616	5,689	5,792	1.1
Total Livestock	380,951	428,615	413,976	462,846	472,384	441,144	86.9
ALL COMMODITIES	459,322	514,061	487,190	533,754	540,937	507,903	100.0

^{1/} May not add due to rounding. ^{2/} 1996 Aquaculture carried forward from 1995. ^{3/} Christmas trees included with All Other Crops starting in 1997.



NEW ENGLAND: Cash Receipts, 1995 - 2000

COMMODITY	1995	1996	1997	1998	1999	2000	2000 % of Total ^{1/}
	1,000 Dollars						Percent
CROPS:							
Hay	35,207	34,901	39,673	43,094	34,315	29,660	1.4
Tobacco ^{2/}	5,534	9,490	18,216	26,453	19,979	19,747	0.9
Potatoes ^{3/}	103,962	102,546	99,163	109,766	93,041	120,872	5.7
Sweet Corn	31,451	36,378	32,777	33,342	29,510	30,471	1.4
Other Vegetables	83,955	97,353	97,084	106,289	105,606	107,333	5.1
Apples	48,473	50,233	52,179	42,990	48,667	48,972	2.3
Peaches ^{4/}	1,940	2,035	3,010	2,970	3,030	2,770	0.1
Wild Blueberries ^{5/}	21,004	33,590	31,622	29,166	33,627	44,312	2.1
Cranberries ^{6/}	86,446	122,090	139,020	57,750	31,503	38,805	1.8
Other Berries	21,117	22,335	23,030	23,608	24,186	24,933	1.2
Other Fruit	4,432	4,535	4,616	4,846	5,482	5,418	0.3
Maple Syrup	16,911	23,876	19,632	18,438	19,057	21,989	1.0
Christmas Trees ^{9/}	20,600	20,600	NA	NA	NA	NA	--
Greenhouse/Nursery	394,673	400,883	388,583	403,309	429,310	443,535	21.0
All Other Crops ^{10/}	82,771	98,282	122,533	108,277	112,181	142,285	6.7
Total Crops	958,476	1,059,127	1,071,138	1,010,298	989,494	1,081,102	51.3
LIVESTOCK:							
Cattle & Calves	84,970	68,753	75,921	70,359	89,259	100,961	4.8
Hogs & Pigs	4,256	5,284	5,106	5,487	4,436	5,926	0.3
Sheep & Lambs ^{7/}	3,031	2,467	2,669	2,575	NA	NA	--
Milk	602,137	694,921	658,256	746,394	727,479	643,482	30.5
Chickens	954	116	622	422	171	127	0.0
Chicken Eggs	139,733	161,613	143,728	127,799	122,793	108,132	5.1
Turkeys ^{8/}	4,146	3,535	4,359	4,206	4,356	4,708	0.2
Other Poultry	28,469	30,325	31,225	28,840	25,386	22,073	1.0
Aquaculture	126,927	88,893	72,889	91,483	83,316	87,143	4.1
All Other Livestock	50,808	50,748	51,096	51,240	53,901	54,586	2.6
Total Livestock	1,045,431	1,106,655	1,045,871	1,128,805	1,111,097	1,027,138	48.7
ALL COMMODITIES	2,003,907	2,165,782	2,117,009	2,139,103	2,100,591	2,108,240	100.0

^{1/} May not add due to rounding

^{2/} Tobacco in CT, MA; excludes Shade starting in 1995

^{3/} Potatoes in ME, MA, RI

^{4/} Peaches in CT, MA

^{5/} Wild Blueberries in ME for processing

^{6/} Cranberries in MA

^{7/} Sheep and Lambs in CT, ME, MA, NH, VT

^{8/} Turkeys in CT, MA, NH, VT

^{9/} Christmas trees included with All Other Crops

starting in 1997.

^{10/} All Other Crops includes shade tobacco starting in 1995.

