

CASH RECEIPTS

New England cash receipts from farm marketings totaled \$2.28 billion in 2006, an increase of \$10.4 million over 2005. Cash receipts from Greenhouse/Nursery sales edged out Milk sales as the top contributor to overall marketings in 2006, with \$576 million in sales. Milk sales were the next largest cash contributor at \$573 million. Cash receipts from these two commodities comprised 50 percent of all farm marketings in the six state region in 2006.

Crop sales in New England were estimated at \$1.26 billion in 2006, nine percent above sales generated the previous year. The greenhouse and nursery industry remains New England's top contributor to crop sales, comprising 46 percent of the total crop sales. Fall potatoes were the second largest contributor, comprising 11 percent of all crop sales in the region. Strong prices and an increase in marketings in 2006 brought fall potato cash receipts to 31 percent above the previous year. Wild blueberry and cranberry cash receipts were also well above a year earlier due to increases in both production and prices received.

New England livestock sales, at \$1.02 billion in 2006, were down eight percent from 2005, driven by the 16 percent drop in milk sales. Fewer pounds of milk were marketed and the average milk price received by New England dairy farmers fell from \$16.20/cwt in 2005 to \$13.99/cwt in 2006. Offsetting declines in milk sales were increases in both cattle and eggs. Cattle and calf cash receipts were four percent higher in 2006 than a year earlier due to the increase in the number of head marketed in the six state region and strong calf prices. Although fewer eggs were sold in 2006 compared with the previous year, higher prices received translated to a six percent increase in chicken egg cash receipts in New England in 2006.

Cash receipts generated from fall potatoes and milk secured **Maine's** place as first in the region in 2006. Total cash receipts from all agricultural commodities produced in the state totaled \$593 million, nine percent above the previous year. Potato sales, at \$130 million, edged out milk as the top individual contributor to the state cash receipts' total in 2006. Milk cash receipts followed at \$84 million, a 15 percent reduction from a year earlier. Dairy producers in Maine received on average \$14.70/cwt for milk sold in 2006, compared with \$16.80/cwt for sales in 2005. Chicken eggs generated \$51 million in sales in 2006; more eggs produced coupled with higher prices resulted in a 10 percent increase in value from the previous year. Wild blueberry sales contributed a

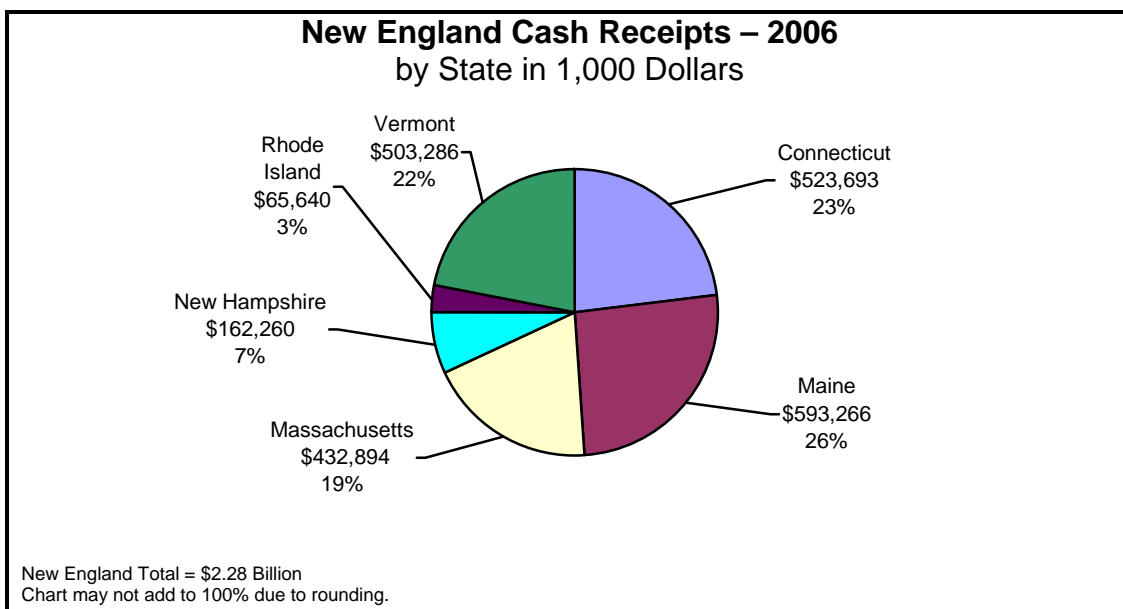
record \$60 million towards the state's cash receipt total in 2006, 52 percent above the previous year due to increases in both pounds marketed and value per pound.

Cash receipts generated from greenhouse and nursery producers moved **Connecticut** into second place in the region in 2006. The value from greenhouse and nursery marketings totaled \$248 million in 2006, 47 percent of the state's cash receipts total. Milk sales were the next largest contributor to Connecticut's cash receipts, with \$52 million in total revenue generated. Monies generated from sales of milk fell 17 percent below the previous year: fewer pounds marketed and lower prices received. Farm marketings from all crops and livestock totaled \$524 million in the state in 2006, down fractionally from 2005.

Cash receipts generated from milk secured **Vermont's** place as third in the region in 2006. The value of milk marketings totaled \$353 million in 2006, a 16 percent reduction from a year earlier due to declines in milk marketed and prices received. Dairy producers in Vermont received on average \$13.70/cwt for milk sold in 2006, compared with \$16.00/cwt for milk sales in 2005. Vermont milk sales remained the top individual contributor to the state total and New England total cash receipts. Sales from milk comprised 70 percent of Vermont's total cash receipts, and 15 percent of New England's total cash receipts. Farm marketings from crops and livestock totaled \$503 million in the state in 2006, 11 percent below the previous year.

Massachusetts followed with \$433 million in total 2006 cash receipts, six percent above the previous year. Greenhouse and nursery sales remained the top contributor to Massachusetts' total cash receipts in 2006, with sales estimated at \$152 million. The next largest contributor was cranberry sales. Improved prices in 2006 coupled with a 33 percent increase in production, placed the value at \$74 million, 44 percent above 2005. Receipts from milk marketed in 2006 totaled \$40 million, 16 percent below 2005 due lower output and prices.

New Hampshire's cash receipts totaled \$162 million in 2006, with greenhouse and nursery sales and milk comprising close to two-thirds of all receipts. **Rhode Island's** greenhouse and nursery industry dominated the state's agricultural cash receipts, comprising \$44 million of the total \$66 million generated in cash receipts in 2006.



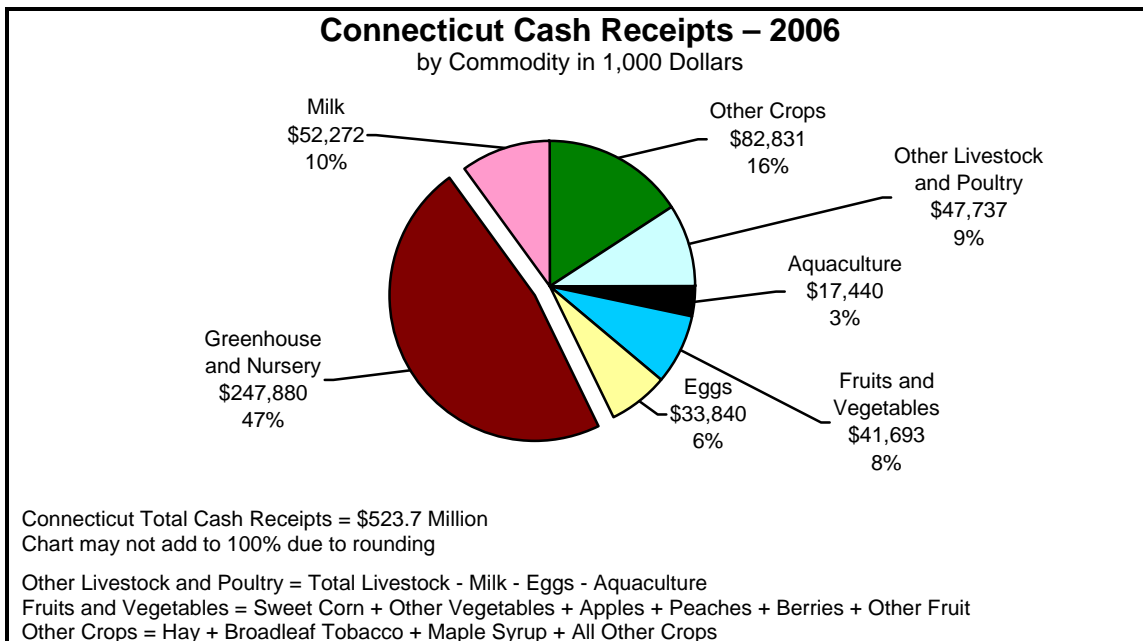
CONNECTICUT: Cash Receipts, 2001 – 2006

COMMODITY	2001	2002	2003	2004	2005	2006	2006 as a Percent of Total ¹
Thousand Dollars							Percent
CROPS							
Hay	5,273	5,087	5,469	5,928	6,464	7,242	1.4
Tobacco, Broadleaf	4,778	13,709	13,391	6,860	12,049	14,900	2.8
Sweet Corn	6,199	7,700	6,765	9,804	8,400	8,028	1.5
Other Vegetables	11,280	12,000	11,815	12,845	13,940	13,750	2.6
Apples	6,295	5,343	5,703	7,385	7,186	7,590	1.4
Peaches	1,235	910	1,050	1,360	1,120	1,620	0.3
Berries	3,061	3,617	4,610	4,350	4,750	4,755	0.9
Other Fruit	3,126	4,852	6,057	5,475	5,595	5,950	1.1
Maple Syrup	457	472	486	569	500	582	0.1
Greenhouse/Nursery	196,485	219,005	213,314	225,491	233,894	247,880	47.3
All Other Crops ²	65,611	63,531	52,018	59,173	69,410	60,107	11.5
Total Crops	303,800	336,226	320,678	339,240	363,308	372,404	71.1
LIVESTOCK							
Cattle and Calves	10,052	10,241	9,454	8,587	11,965	9,969	1.9
Hogs and Pigs	813	448	523	491	499	237	
Milk	72,772	58,476	55,760	67,124	62,865	52,272	10.0
Chickens	42	24	6	3	11	13	
Chicken Eggs	41,833	37,019	44,189	46,038	33,458	33,840	6.5
Turkeys ³	122	221	165	171			
Other Poultry	28,034	24,564	23,062	23,643	23,849	22,425	4.3
Aquaculture	16,755	14,850	13,215	12,555	12,944	17,440	3.3
All Other Livestock	15,781	16,173	16,142	15,266	15,052	15,093	2.9
Total Livestock	186,204	162,016	162,516	173,878	160,643	151,289	28.9
ALL COMMODITIES	490,004	498,242	483,194	513,118	523,951	523,693	100.0

¹ May not add due to rounding.

² All Other Crops includes shade type tobacco.

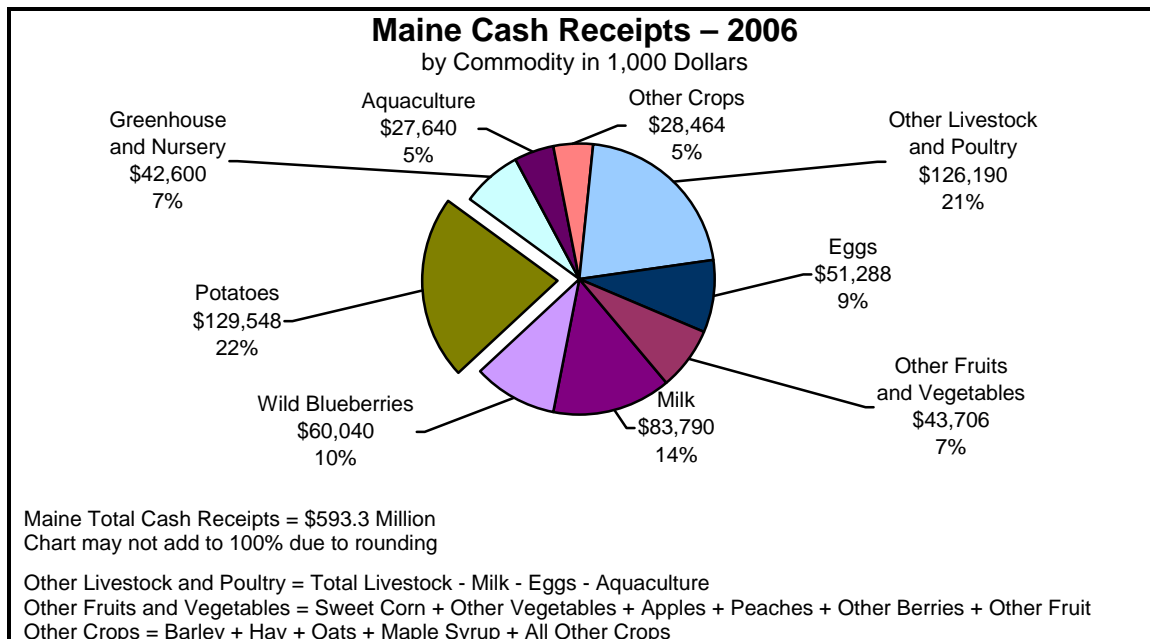
³ Turkeys included in Other Poultry beginning in 2005.



MAINE: Cash Receipts, 2001 – 2006

COMMODITY	2001	2002	2003	2004	2005	2006	2006 as a Percent of Total ¹
	Thousand Dollars						Percent
CROPS							
Barley	2,741	3,314	2,964	2,274	2,188	1,905	0.3
Hay	6,821	7,689	8,366	9,176	10,726	12,198	2.1
Oats	2,364	3,112	3,275	4,111	3,722	2,553	0.4
Fall Potatoes	109,830	109,593	106,027	87,416	97,900	129,548	21.8
Sweet Corn	3,575	3,740	3,900	3,960	4,420	4,774	0.8
Other Vegetables	20,884	13,872	18,922	22,337	22,172	22,450	3.8
Apples	10,440	11,942	14,297	12,724	12,157	9,887	1.7
Wild Blueberries	22,945	17,860	26,880	20,970	39,430	60,040	10.1
Other Berries	3,296	5,885	5,349	5,809	6,256	6,360	1.1
Other Fruit	167	167	184	168	258	235	<0.1
Maple Syrup	4,338	5,335	6,413	5,626	5,698	7,290	1.2
Greenhouse/Nursery	33,651	39,522	41,126	41,732	40,628	42,600	7.2
All Other Crops	5,129	3,365	3,462	4,368	3,961	4,518	0.8
Total Crops	226,181	225,396	241,165	220,671	249,516	304,358	51.3
LIVESTOCK							
Cattle and Calves	16,992	17,544	16,685	16,667	16,394	20,045	3.4
Hogs and Pigs	1,316	858	965	1,354	1,306	872	0.1
Milk	104,489	86,583	87,898	109,260	99,120	83,790	14.1
Chickens	35	42	20	30	31	37	<0.1
Chicken Eggs	56,679	53,141	70,530	70,988	46,594	51,288	8.6
Other Poultry	23,862	23,915	24,567	21,647	21,492	21,170	3.6
Aquaculture	64,275	37,745	26,885	37,385	25,580	27,640	4.7
All Other Livestock	76,579	81,012	81,531	82,859	83,998	84,066	14.2
Total Livestock	344,227	300,840	309,081	340,190	294,515	288,908	48.7
ALL COMMODITIES	570,408	526,236	550,246	560,861	544,031	593,266	100.0

¹ May not add due to rounding.



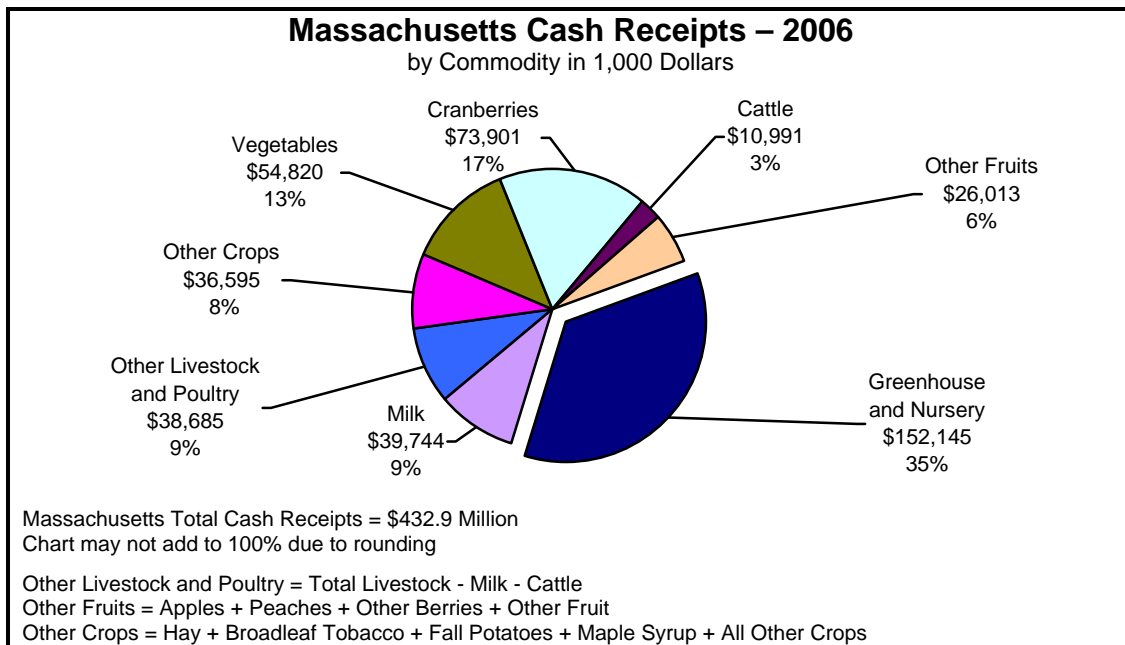
MASSACHUSETTS: Cash Receipts, 2001 – 2006

COMMODITY	2001	2002	2003	2004	2005	2006	2006 as a Percent of Total ¹
Thousand Dollars							Percent
CROPS							
Hay	8,016	7,549	6,681	7,023	9,233	10,340	2.4
Tobacco, Broadleaf	900	8,447	8,211	5,276	7,949	8,342	1.9
Fall Potatoes	3,870	5,756	4,494	4,471	5,266	5,710	1.3
Sweet Corn	12,630	11,970	13,230	16,965	15,732	13,745	3.2
Tomatoes ²	5,600						
Other Vegetables	31,134	35,379	35,156	37,815	40,670	41,075	9.5
Apples	12,709	10,328	13,212	13,456	12,929	13,297	3.1
Peaches	1,470	1,760	2,160	1,425	1,485	2,716	0.6
Cranberries	33,869	47,595	47,982	59,004	51,228	73,901	17.1
Other Berries	4,259	5,249	6,710	6,296	6,858	6,850	1.6
Other Fruit	2,127	2,480	3,320	2,770	3,000	3,150	0.7
Maple Syrup	1,502	1,896	1,550	2,315	2,048	1,916	0.4
Greenhouse/Nursery	139,059	154,195	148,167	151,354	145,550	152,145	35.1
All Other Crops ³	10,829	12,457	12,073	12,709	14,575	10,287	2.4
Total Crops	267,974	305,061	302,946	320,879	316,523	343,474	79.3
LIVESTOCK							
Cattle and Calves	6,023	6,604	7,092	7,571	8,280	10,991	2.5
Hogs and Pigs	2,948	1,406	1,625	1,482	1,832	973	0.2
Milk	57,539	47,124	44,608	50,982	47,355	39,744	9.2
Chickens	11	5	3	3	4	5	<0.1
Chicken Eggs	4,383	4,668	5,149	5,078	3,591	3,875	0.9
Turkeys	2,291	2,529	2,715	2,760	2,356	2,416	0.6
Other Poultry	5,342	4,855	4,867	4,838	4,805	4,815	1.1
Aquaculture	6,945	6,438	6,635	7,052	9,342	11,884	2.7
All Other Livestock	14,966	15,595	16,014	14,314	14,456	14,717	3.4
Total Livestock	100,448	89,224	88,708	94,080	92,021	89,420	20.7
ALL COMMODITIES	368,422	394,285	391,654	414,959	408,544	432,894	100.0

¹ May not add due to rounding.

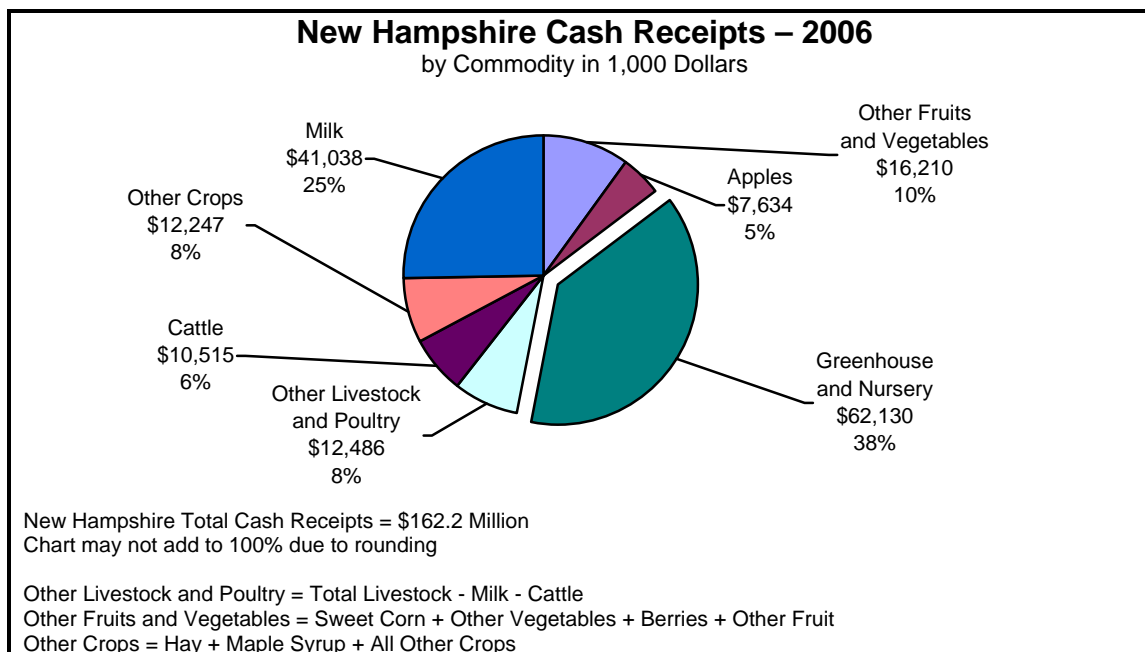
² Tomatoes included with Other Vegetables beginning in 2002.

³ All Other Crops includes shade type tobacco.



NEW HAMPSHIRE: Cash Receipts, 2001 – 2006

COMMODITY	2001	2002	2003	2004	2005	2006	2006 as a Percent of Total ¹
	Thousand Dollars						Percent
CROPS							
Hay	3,782	3,965	4,173	4,288	5,301	6,277	3.9
Sweet Corn	3,960	3,613	5,586	5,292	5,312	4,095	2.5
Other Vegetables	8,000	7,000	6,633	7,150	7,585	8,270	5.1
Apples	8,061	6,093	6,977	7,512	7,384	7,634	4.7
Berries	1,991	2,878	2,884	3,465	3,334	3,645	2.2
Other Fruit	161	200	200	200	200	200	0.1
Maple Syrup	2,000	3,411	2,580	2,938	2,354	2,810	1.7
Greenhouse/Nursery	51,879	55,554	60,359	61,780	59,191	62,130	38.3
All Other Crops	3,897	2,670	2,976	3,646	2,828	3,160	1.9
Total Crops	83,731	85,384	92,368	96,271	93,489	98,221	60.5
LIVESTOCK							
Cattle and Calves	7,063	6,522	6,515	7,001	8,803	10,515	6.5
Hogs and Pigs	727	565	516	528	464	340	0.2
Milk	51,997	42,250	41,374	51,900	48,737	41,038	25.3
Chickens	50	59	29	16	20	20	<0.1
Chicken Eggs	3,076	3,349	3,261	3,333	2,391	2,381	1.5
Turkeys ²	190	197	224	177			
Other Poultry	2,950	2,976	3,249	3,311	3,481	3,520	2.2
Aquaculture	1,100	1,200	1,150	1,100	1,054	1,060	0.7
All Other Livestock	4,689	5,806	6,358	5,567	4,960	5,165	3.2
Total Livestock	71,842	62,924	62,676	72,933	69,910	64,039	39.5
ALL COMMODITIES	155,573	148,308	155,044	169,204	163,399	162,260	100.0

¹ May not add due to rounding.² Turkeys included in Other Poultry beginning in 2005.

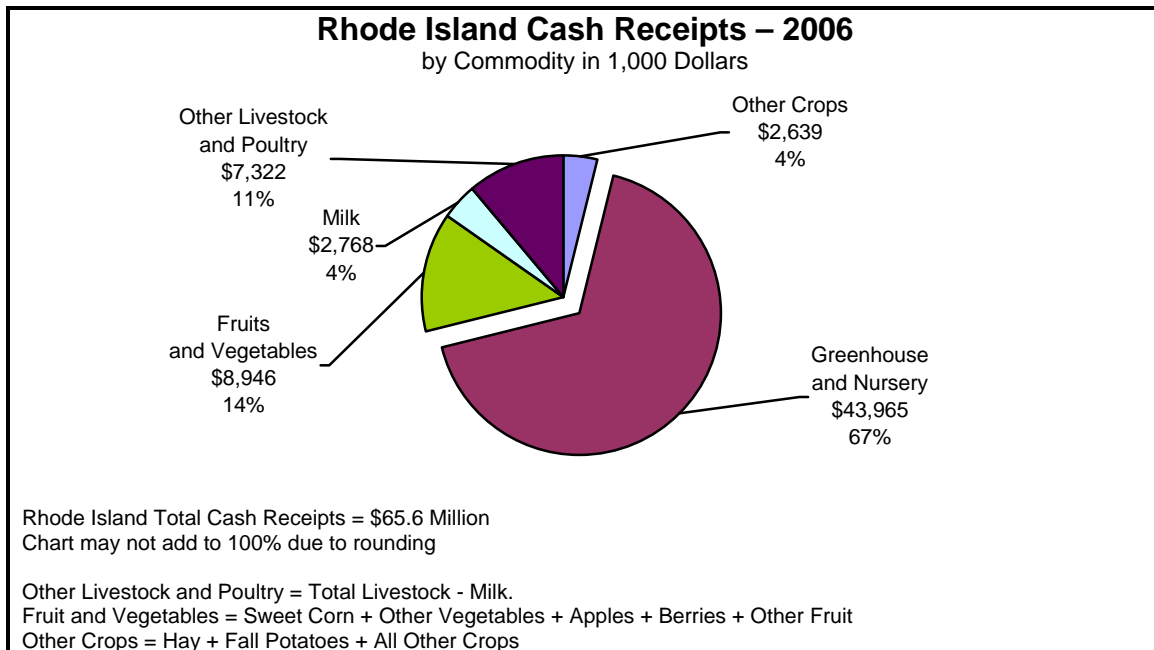
RHODE ISLAND: Cash Receipts, 2001 – 2006

COMMODITY	2001	2002	2003	2004	2005	2006	2006 as a Percent of Total ¹
Thousand Dollars							Percent
CROPS							
Hay	686	668	756	839	1,038	1,086	1.7
Fall Potatoes	913	917	1,374	1,017	829	1,168	1.8
Sweet Corn	2,170	1,984	2,790	3,465	2,450	1,872	2.9
Other Vegetables	3,590	3,543	3,192	3,722	3,946	4,075	6.2
Apples	689	598	828	860	915	819	1.2
Berries	782	1,057	1,029	1,291	1,288	1,480	2.3
Other Fruit	600	700	700	700	700	700	1.1
Greenhouse/Nursery	34,449	38,251	40,900	42,970	42,275	43,965	67.0
All Other Crops	414	320	330	369	382	385	0.6
Total Crops	44,293	48,038	51,899	55,233	53,823	55,550	84.6
LIVESTOCK							
Cattle and Calves	1,058	744	960	938	1,274	1,057	1.6
Hogs and Pigs	418	249	262	344	410	264	0.4
Milk	3,756	3,032	2,957	3,473	3,125	2,768	4.2
Chickens ²	1						
Chicken Eggs ³	618						
Other Poultry	1,314	2,204	2,439	2,511	2,215	2,439	3.7
Aquaculture	300	507	564	573	840	1,365	2.1
All Other Livestock	1,961	2,081	2,058	2,004	2,054	2,197	3.3
Total Livestock	9,426	8,817	9,240	9,843	9,918	10,090	15.4
ALL COMMODITIES	53,719	56,855	61,139	65,076	63,741	65,640	100.0

¹ May not add due to rounding.

² Chickens included with Other Poultry beginning in 2002.

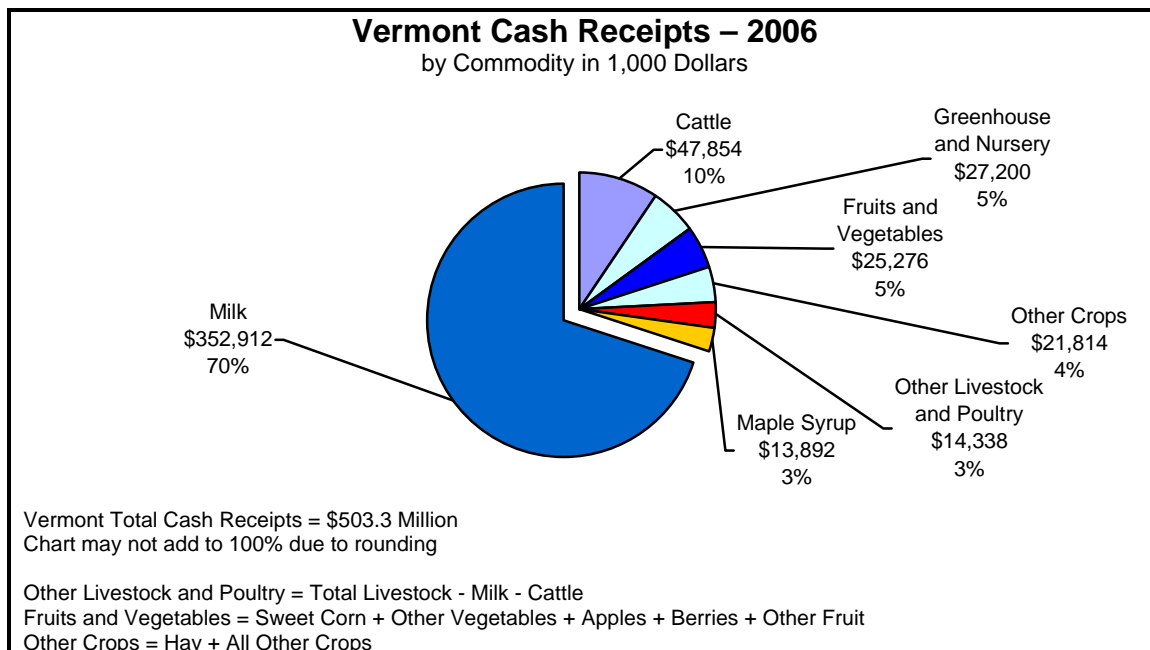
³ Chicken Eggs included with Other Poultry beginning in 2002.



VERMONT: Cash Receipts, 2001 – 2006

COMMODITY	2001	2002	2003	2004	2005	2006	2006 as a Percent of Total ¹
Thousand Dollars							Percent
CROPS							
Hay	12,926	14,448	15,151	13,655	15,180	18,491	3.7
Sweet Corn	1,675	1,656	3,168	2,145	3,157	2,250	0.4
Other Vegetables	9,600	9,000	9,222	8,406	9,928	10,535	2.1
Apples	4,684	8,210	9,642	9,503	8,693	9,311	1.9
Berries	3,800	3,547	3,010	3,263	3,631	3,040	0.6
Other Fruit	125	133	133	133	133	140	<0.1
Maple Syrup	8,932	13,770	11,676	13,650	11,398	13,892	2.8
Greenhouse/Nursery	20,813	25,167	26,740	27,205	26,355	27,200	5.4
All Other Crops	2,989	3,561	4,165	3,778	4,258	3,323	0.7
Total Crops	65,544	79,492	82,907	81,738	82,733	88,182	17.5
LIVESTOCK							
Cattle and Calves	58,546	43,493	45,890	48,238	49,877	47,854	9.5
Hogs and Pigs	456	414	276	287	372	365	0.1
Milk	418,542	340,868	340,730	435,513	419,840	352,912	70.1
Chickens	11	6	14	8	6	7	<0.1
Chicken Eggs	3,213	3,038	3,667	3,418	2,434	2,427	0.5
Turkeys	1,476	1,800	1,782	1,841	1,792	1,857	0.4
Other Poultry	1,042	1,066	1,247	1,279	1,329	1,375	0.3
Aquaculture	115	90	90	85	80	80	0.0
All Other Livestock	7,969	8,404	8,949	8,067	8,485	8,227	1.6
Total Livestock	491,370	399,179	402,645	498,736	484,215	415,104	82.5
ALL COMMODITIES	556,914	478,671	485,552	580,474	566,948	503,286	100.0

¹ May not add due to rounding.



NEW ENGLAND: Cash Receipts, 2001 – 2006

COMMODITY	2001	2002	2003	2004	2005	2006	2006 as a Percent of Total ¹
Thousand Dollars							Percent
CROPS							
Hay	37,504	39,406	40,596	40,909	47,942	55,634	2.4
Tobacco, Broadleaf ²	5,678	22,156	21,602	12,136	19,998	23,242	1.0
Tobacco, Shade ²	45,793	38,755	25,943	32,084	45,971	34,524	1.5
Fall Potatoes ³	114,613	116,266	111,895	92,904	103,995	136,426	6.0
Sweet Corn	30,209	30,663	35,439	41,631	39,471	34,764	1.5
Other Vegetables	90,088	80,794	84,940	92,275	98,241	100,155	4.4
Apples	42,878	42,514	50,659	51,440	49,264	48,538	2.1
Peaches ⁴	2,705	2,670	3,210	2,785	2,605	4,336	0.2
Wild Blueberries ⁵	22,945	17,860	26,880	20,970	39,430	60,040	2.6
Cranberries ⁶	33,869	47,595	47,982	59,004	51,228	73,901	3.2
Other Berries	17,189	22,233	23,592	24,474	26,117	26,130	1.1
Other Fruit	6,306	8,532	10,594	9,446	9,886	10,375	0.5
Maple Syrup ⁷	17,229	24,884	22,705	25,098	21,998	26,490	1.2
Greenhouse/Nursery	476,336	531,694	530,606	550,532	547,893	575,920	25.2
All Other Crops	48,181	53,575	55,320	58,344	55,353	51,714	2.3
Total Crops	991,523	1,079,597	1,091,963	1,114,032	1,159,392	1,262,189	55.3
LIVESTOCK							
Cattle and Calves	99,734	85,148	86,596	89,002	96,593	100,431	4.4
Hogs and Pigs	6,678	3,940	4,167	4,486	4,883	3,051	0.1
Sheep and Lambs ⁸	2,724	2,578	2,705	2,672	2,876	2,174	0.1
Milk	709,095	578,333	573,327	718,252	681,042	572,524	25.1
Chickens ⁹	150	136	72	60	72	82	<0.1
Chicken Eggs ¹⁰	109,802	101,215	126,796	128,855	88,468	93,811	4.1
Turkeys ¹¹	4,079	4,747	4,886	4,949	4,148	4,273	0.2
Other Poultry	62,544	59,580	59,431	57,229	57,171	55,744	2.4
Aquaculture	89,490	60,830	48,539	58,750	49,840	59,469	2.6
All Other Livestock	119,221	126,493	128,347	125,405	126,129	127,291	5.6
Total Livestock	1,203,517	1,023,000	1,034,866	1,189,660	1,111,222	1,018,850	44.7
ALL COMMODITIES	2,195,040	2,102,597	2,126,829	2,303,692	2,270,614	2,281,039	100.0

¹ May not add due to rounding.

⁴ Peaches in CT and MA.

⁷ Maple Syrup in CT, ME, MA, NH, and VT.

¹⁰ Chicken Eggs in CT, ME, MA, NH, and VT.

² Tobacco in CT and MA.

⁵ Wild Blueberries in ME.

⁸ Sheep estimates by state unavailable.

¹¹ Turkeys in CT, MA, NH, and VT prior to 2005.

³ Potatoes in ME, MA and RI.

⁶ Cranberries in MA.

⁹ Chickens in CT, ME, MA, NH, and VT.

Turkeys in MA and VT in 2005 and 2006.

SOURCE: *Farm Cash Receipts*, Economic Research Service (ERS), USDA, <http://www.ers.usda.gov/data/FarmIncome/finfidmu.htm>

