

CASH RECEIPTS

New England cash receipts from farm marketings totaled \$1.96 billion in 2002, seven percent below 2001. Cash receipts from milk sales continued to be the top contributor to overall marketings, with \$578 million in sales in 2002. Greenhouse and nursery sales, at \$461 million, were the next largest cash contributor. Cash receipts from these two commodities comprised 53 percent of all farm marketings in the six-State region in 2002.

New England's livestock sales, at \$931 million in 2002, fell 16 percent below 2001, driven by severe reductions in milk cash receipts. Average milk prices received by New England dairy farmers dropped from \$15.95/cwt in 2001 to \$12.90/cwt in 2002, and brought cash receipts from milk marketings 18 percent below the previous year. Receipts from all other livestock commodities except turkeys showed declines from a year earlier. Egg sales in the five States excluding Rhode Island in 2002 were down eight percent compared with a year earlier in the five States. Cattle and calf cash receipts in 2002 declined 12 percent from 2001. Disease problems in Maine's salmon industry in 2002 contributed to the 29 percent decline in aquaculture sales from a year earlier.

Crop producers fared better than livestock farmers in 2002. New England cash receipts generated from crop sales were estimated at \$1.03 billion in 2002, four percent above sales generated the previous year. Cash receipts from the 2001 broadleaf tobacco crop marketed in 2002, increased four-fold from the previous year's disease-reduced sales. Monies generated from fall potatoes in 2002 were up one percent, and apple sales increased four percent from a year earlier. Sustained growth in the greenhouse and nursery industry, New England's top contributor to crop sales, placed 2002 cash returns two percent higher than the previous year.

Cash receipts generated from milk continued **Vermont's** first place in the region. Total cash receipts from all agricultural commodities produced in the State were placed at \$475 million in 2002, 15 percent below the previous year due to a drop in milk prices. Still, Vermont milk sales remain the top individual contributor to total New England cash receipts. Sales from milk

totalled \$341 million, or 72 percent of Vermont's total cash receipts, and 17 percent of New England's 2002 total cash receipts.

Connecticut ranked second in the region for 2002, with cash receipts totaling \$469 million, three percent below the previous year. Connecticut's greenhouse and nursery industry contributed \$198 million in cash receipts for 2002. Milk sales generated \$58 million in 2002, 20 percent short of 2001.

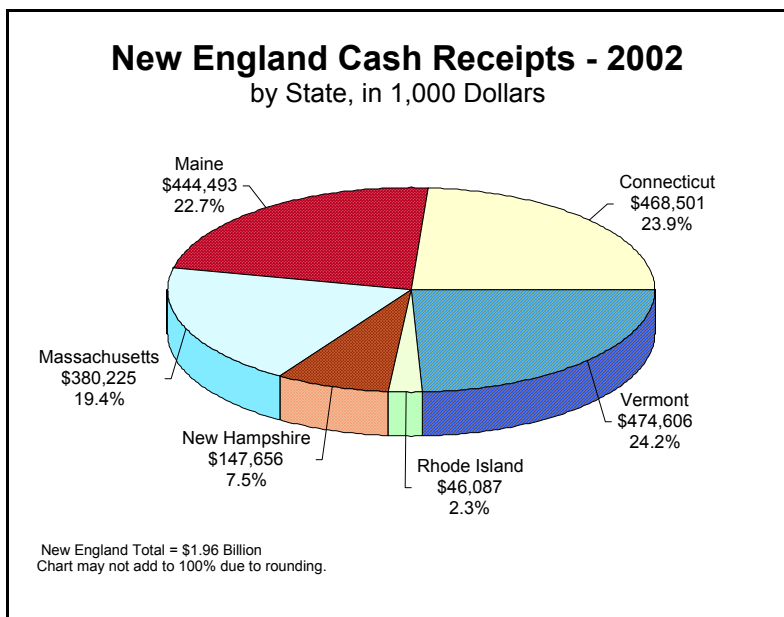
Maine placed a close third in the region in 2002 with \$444 million generated in the State, nine percent below a year earlier. Fall potatoes were the top contributor to Maine's cash receipt total, with \$110 million generated in sales in 2002. Maine's milk and aquaculture sales sustained severe losses in 2002. Milk sales were off 17 percent, and aquaculture sales plummeted to 41 percent below a year earlier.

Massachusetts followed with \$380 million in total 2002 cash receipts, four percent above 2001. Greenhouse and nursery sales remained the top contributor to Massachusetts' total cash receipts in 2002, with sales at \$133 million. Increased acreage and improved prices contributed to a 42 percent increase in cranberry cash receipts in 2002.

New Hampshire's cash receipts totaled \$148 million in 2002, with greenhouse and nursery sales and milk comprising two-thirds of all receipts.

Rhode Island's greenhouse and nursery industry was responsible for 66 percent of the State's \$46 million in cash receipts in 2002.

Cash receipts were computed as marketing volume multiplied by price, and were reported on a calendar-year basis. Value of production, which was generally reported as a crop-year statistic, was computed as production multiplied by average price. Cash receipts and value of production differ for commodities which can be stored and marketed across calendar years.



CONNECTICUT: Cash Receipts, 1997-2002

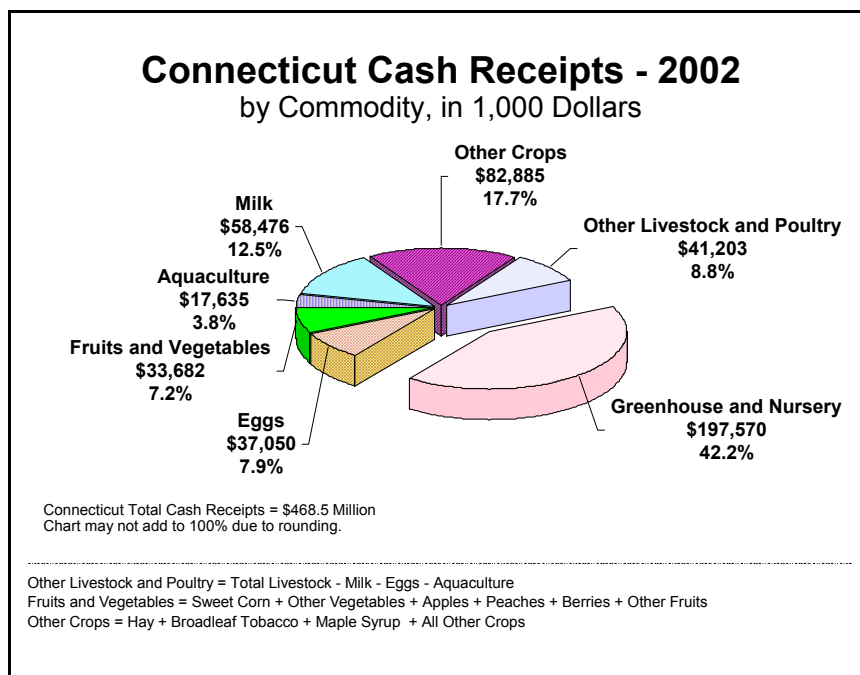
Commodity	1997	1998	1999	2000	2001	2002	2002 Percent of Total ^{1/}
	1,000 Dollars						Percent
CROPS:							
Hay	5,225	4,897	4,025	4,859	5,273	4,857	1.0
Tobacco, Broadleaf	13,919	13,884	12,398	11,363	4,410	12,915	2.8
Sweet Corn	6,768	7,911	4,560	6,450	6,199	7,700	1.6
Other Vegetables	15,702	18,000	11,679	12,035	12,000	12,036	2.6
Apples	6,976	6,273	2,488	8,040	6,204	5,733	1.2
Peaches	1,610	1,610	1,430	1,300	1,235	910	0.2
Berries	4,849	5,225	5,681	5,088	5,181	4,057	0.9
Other Fruit	2,658	2,873	3,552	3,519	3,126	3,246	0.7
Maple Syrup	375	370	556	307	411	378	0.1
Greenhouse/Nursery ^{2/}	137,258	161,169	166,200	172,450	191,485	197,570	42.2
All Other Crops ^{3/}	81,051	74,150	80,829	105,463	71,741	64,735	13.8
Total Crops	276,391	296,362	293,398	330,874	307,265	314,137	67.1
LIVESTOCK:							
Cattle and Calves	10,355	9,898	9,758	12,015	10,052	10,241	2.2
Hogs and Pigs	839	803	548	681	813	528	0.1
Sheep and Lambs ^{4/}	308	295	NA	NA	NA	NA	--
Milk	76,132	86,295	83,268	66,975	72,772	58,476	12.5
Chickens	241	148	43	42	42	24	0.0
Chicken Eggs	45,697	41,181	39,882	39,914	41,819	37,050	7.9
Turkeys	134	130	140	149	122	221	0.0
Other Poultry	15,523	16,207	17,553	15,614	17,859	14,509	3.1
Aquaculture	14,186	17,638	21,145	17,864	16,755	17,635	3.8
All Other Livestock	10,902	10,927	11,344	14,860	15,151	15,680	3.3
Total Livestock	174,317	183,522	183,681	168,114	175,385	154,364	32.9
ALL COMMODITIES	450,708	479,884	477,079	498,988	482,650	468,501	100.0

^{1/} May not add due to rounding.

^{2/} Christmas Trees included with Greenhouse/Nursery starting in 1997.

^{3/} All Other Crops includes Shade Tobacco.

^{4/} Sheep and Lambs included in All Other Livestock starting in 1999 .



MAINE: Cash Receipts, 1997 - 2002

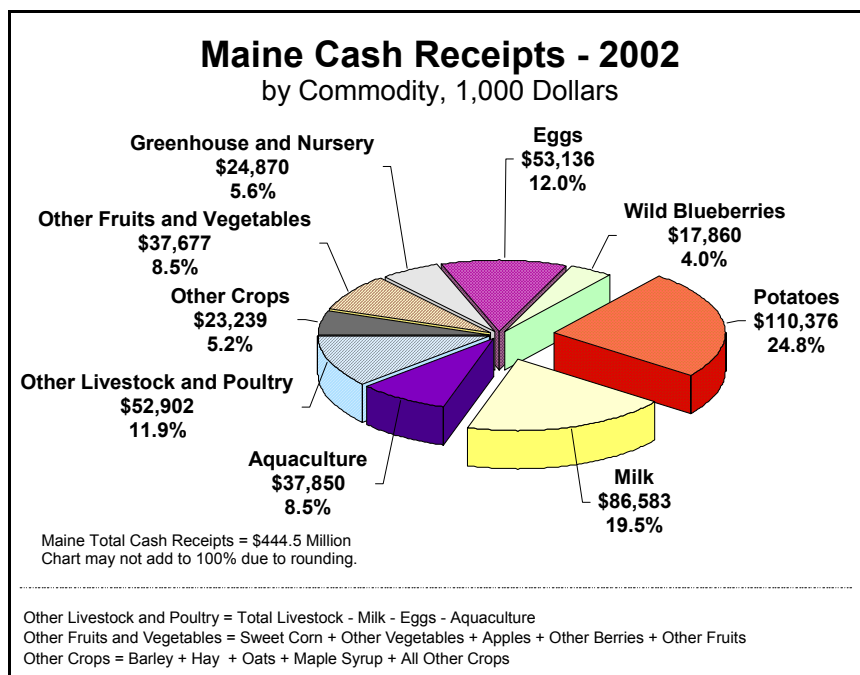
Commodity	1997	1998	1999	2000	2001	2002	2002 Percent of Total ^{1/}
	1,000 Dollars						Percent
CROPS:							
Barley	NA	NA	NA	1,734	2,741	3,086	0.7
Hay	7,745	8,349	7,317	7,015	6,821	6,994	1.6
Oats	2,406	1,787	1,861	1,906	2,364	3,437	0.8
Potatoes	91,494	103,979	89,744	110,134	109,830	110,376	24.8
Sweet Corn	4,356	4,191	4,278	3,828	3,575	3,740	0.8
Other Vegetables	14,614	20,299	22,182	23,244	20,884	16,076	3.6
Apples	12,322	10,420	8,384	10,578	9,423	13,534	3.0
Wild Blueberries ^{2/}	31,622	29,166	33,889	44,732	22,945	17,860	4.0
Other Berries	3,500	3,560	3,008	4,669	5,131	4,305	1.0
Other Fruit	18	17	15	20	22	22	0.0
Maple Syrup	3,663	3,502	3,783	3,550	3,740	4,460	1.0
Greenhouse/Nursery ^{3/}	29,772	23,013	23,430	23,900	24,400	24,870	5.6
All Other Crops	7,079	7,196	7,990	4,573	5,129	5,262	1.2
Total Crops	208,591	215,479	205,881	239,883	217,005	214,022	48.2
LIVESTOCK:							
Cattle and Calves	17,234	16,082	17,673	17,357	16,992	17,544	3.9
Hogs and Pigs	1,195	1,098	799	1,238	1,255	1,022	0.2
Sheep and Lambs ^{4/}	560	547	NA	NA	NA	NA	--
Milk	95,646	109,373	108,960	93,201	104,489	86,583	19.5
Chickens	315	225	71	53	35	42	0.0
Chicken Eggs	82,933	72,083	70,286	56,377	56,650	53,136	12.0
Other Poultry	5,927	6,146	5,134	3,504	2,957	2,817	0.6
Aquaculture	49,500	66,610	58,284	62,283	64,275	37,850	8.5
All Other Livestock	23,117	23,225	24,058	25,898	26,261	31,477	7.1
Total Livestock	276,427	295,389	285,265	259,911	272,914	230,471	51.9
ALL COMMODITIES	485,018	510,868	491,146	499,794	489,919	444,493	100.0

^{1/} May not add due to rounding.

^{2/} 1997 includes Wild blueberries for processing only; berries sold fresh included with Other Berries. Beginning in 1998, Wild blueberries includes both fresh and processing.

^{3/} Christmas Trees included with Greenhouse/Nursery starting in 1997.

^{4/} Sheep and Lambs included in All Other Livestock starting in 1999.



MASSACHUSETTS: Cash Receipts, 1997 - 2002

Commodity	1997	1998	1999	2000	2001	2002	2002 Percent of Total ^{1/}
	1,000 Dollars						Percent
CROPS:							
Hay	6,179	7,295	6,978	7,533	8,016	8,267	2.2
Tobacco, Broadleaf	4,297	12,569	7,581	8,384	850	8,447	2.2
Potatoes	6,054	4,631	2,259	4,509	3,870	5,001	1.3
Sweet Corn	12,922	12,480	13,671	12,870	14,606	14,070	3.7
Tomatoes ^{2/}	4,720	7,000	5,600	4,680	5,600	NA	0.0
Other Vegetables	38,197	37,760	37,824	36,730	37,634	44,052	11.6
Apples	14,721	11,179	9,462	14,607	12,615	10,927	2.9
Peaches	1,400	1,360	1,600	1,470	1,470	1,760	0.5
Cranberries	139,020	57,750	30,381	37,010	33,869	48,244	12.7
Other Berries	7,015	7,035	7,937	6,506	6,651	7,135	1.9
Other Fruit	1,272	1,280	1,245	1,231	1,127	1,210	0.3
Maple Syrup	1,637	1,701	1,707	1,474	1,380	1,778	0.5
Greenhouse/Nursery ^{3/}	127,103	121,585	129,420	134,370	131,935	132,860	34.9
All Other Crops ^{4/}	24,061	17,931	16,711	24,622	13,084	13,224	3.5
Total Crops	388,598	301,556	272,376	295,996	272,707	296,975	78.1
LIVESTOCK:							
Cattle and Calves	7,043	6,488	6,255	10,708	6,023	6,468	1.7
Hogs and Pigs	1,599	2,195	1,931	2,464	2,969	1,791	0.5
Sheep and Lambs ^{5/}	530	390	NA	NA	NA	NA	--
Milk	66,146	73,440	68,145	52,311	57,539	47,124	12.4
Chickens	34	26	4	4	11	4	0.0
Chicken Eggs	7,930	7,431	5,946	4,875	4,380	4,200	1.1
Turkeys	2,624	2,583	2,627	2,627	2,291	2,529	0.7
Other Poultry	565	551	552	564	542	533	0.1
Aquaculture	8,029	5,938	6,680	5,885	5,935	5,725	1.5
All Other Livestock	9,442	9,379	9,705	13,791	14,185	14,876	3.9
Total Livestock	103,942	108,421	101,845	93,229	93,875	83,250	21.9
ALL COMMODITIES	492,540	409,977	374,221	389,225	366,582	380,225	100.0

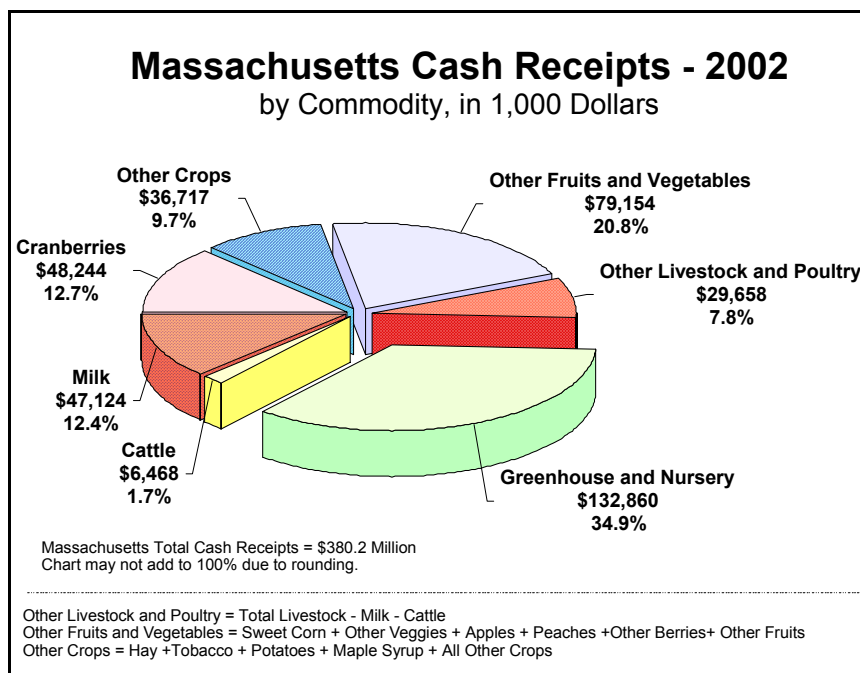
^{1/} May not add due to rounding.

^{2/} Tomatoes included in Other Vegetables in 2002.

^{3/} Christmas Trees included with Greenhouse/Nursery starting in 1997.

^{4/} All Other Crops includes Shade Tobacco.

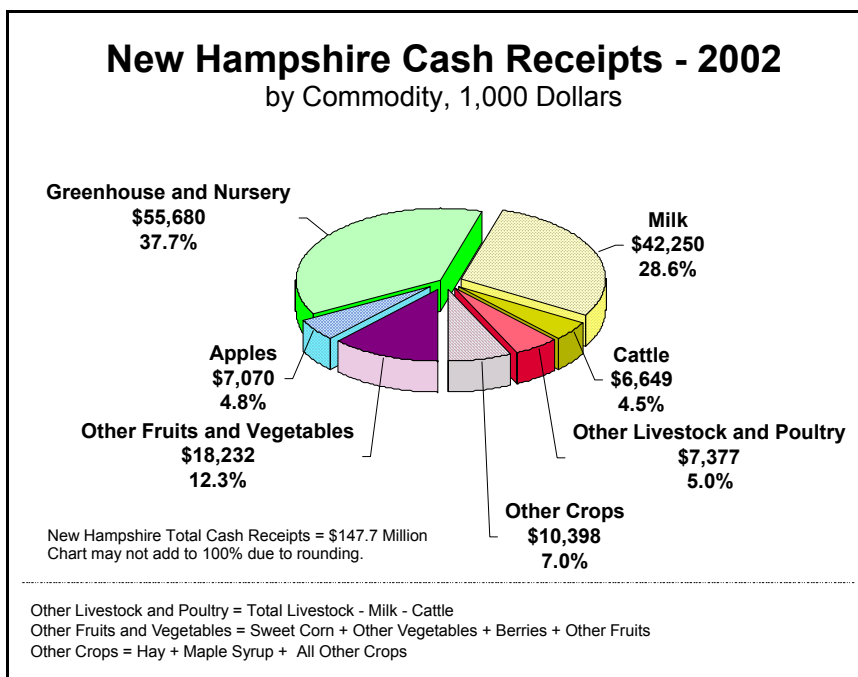
^{5/} Sheep and Lambs included in All Other Livestock starting in 1999.



NEW HAMPSHIRE: Cash Receipts, 1997 - 2002

Commodity	1997	1998	1999	2000	2001	2002	2002 Percent of Total ^{1/}
	1,000 Dollars						Percent
CROPS:							
Hay	3,745	4,240	4,162	3,835	3,782	3,611	2.4
Sweet Corn	4,104	4,104	3,888	4,320	3,960	3,188	2.2
Other Vegetables	10,825	10,500	11,000	11,000	11,000	11,000	7.5
Apples	8,450	6,409	5,570	9,075	7,394	7,070	4.8
Berries	3,163	3,160	3,631	3,375	3,471	3,844	2.6
Other Fruit	200	200	196	183	161	200	0.1
Maple Syrup	3,055	2,425	2,281	2,858	1,800	3,083	2.1
Greenhouse/Nursery ^{2/}	44,900	51,592	52,560	53,570	54,600	55,680	37.7
All Other Crops	3,625	3,169	3,417	3,748	3,897	3,704	2.5
Total Crops	82,067	85,799	86,705	91,964	90,065	91,380	61.9
LIVESTOCK:							
Cattle and Calves	5,924	4,524	6,458	9,463	7,063	6,649	4.5
Hogs and Pigs	329	362	512	600	727	637	0.4
Sheep and Lambs ^{3/}	280	315	NA	NA	NA	NA	--
Milk	47,158	53,301	49,612	43,120	51,997	42,250	28.6
Chickens	15	11	51	24	50	51	0.0
Chicken Eggs	3,163	2,616	2,526	2,813	3,021	2,975	2.0
Turkeys	497	470	504	522	190	197	0.1
Other Poultry	7,956	4,592	51	51	51	51	0.0
Aquaculture ^{4/}	810	844	870	905	865	860	0.6
All Other Livestock	2,254	2,250	2,564	2,627	2,710	2,606	1.8
Total Livestock	68,386	69,285	63,148	60,125	66,674	56,276	38.1
ALL COMMODITIES	150,453	155,084	149,853	152,089	156,739	147,656	100.0

^{1/} May not add due to rounding.
^{2/} Christmas Trees included with Greenhouse/Nursery starting in 1997.
^{3/} Sheep and Lambs included in All Other Livestock starting in 1999.
^{4/} 1997 Aquaculture carried forward from 1995.



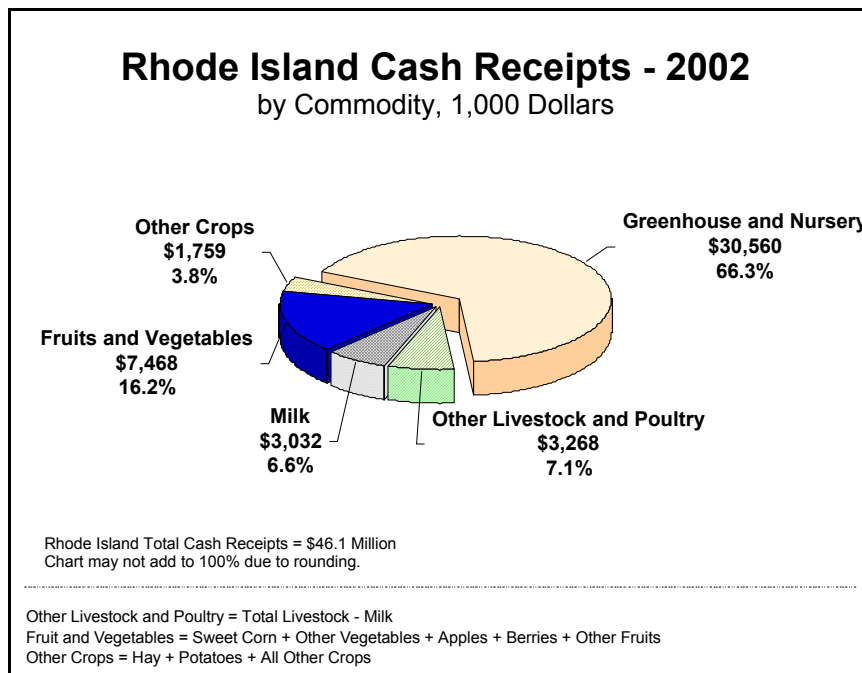
RHODE ISLAND: Cash Receipts, 1997 - 2002

Commodity	1997	1998	1999	2000	2001	2002	2002 Percent of Total ^{1/}
	1,000 Dollars						Percent
CROPS:							
Hay	638	803	712	733	686	610	1.3
Potatoes	1,615	1,156	1,038	724	913	825	1.8
Sweet Corn	2,079	2,640	1,408	1,650	2,108	1,426	3.1
Other Vegetables	3,376	3,730	3,280	3,147	3,550	3,740	8.1
Apples	853	805	815	963	672	619	1.3
Berries	1,503	1,128	1,103	1,226	1,279	1,236	2.7
Other Fruit	430	438	439	434	433	447	1.0
Greenhouse/Nursery ^{2/}	30,962	28,300	28,870	29,400	29,950	30,560	66.3
All Other Crops	580	607	535	389	414	324	0.7
Total Crops	42,036	39,607	38,200	38,666	40,005	39,787	86.3
LIVESTOCK:							
Cattle and Calves	890	692	855	850	1,058	744	1.6
Hogs and Pigs	546	454	239	423	503	324	0.7
Milk	4,568	5,265	4,774	3,948	3,756	3,032	6.6
Chickens	7	3	1	1	1	0	0.0
Chicken Eggs ^{3/}	1,178	1,172	826	625	618	NA	--
Other Poultry	592	615	621	651	644	1,091	2.4
Aquaculture	228	298	370	305	285	300	0.7
All Other Livestock	814	843	829	818	813	809	1.8
Total Livestock	8,823	9,342	8,515	7,621	7,678	6,300	13.7
ALL COMMODITIES	50,859	48,949	46,715	46,287	47,683	46,087	100.0

^{1/} May not add due to rounding.

^{2/} Christmas Trees included with Greenhouse/Nursery starting in 1997.

^{3/} Eggs included with Other Poultry in 2002.



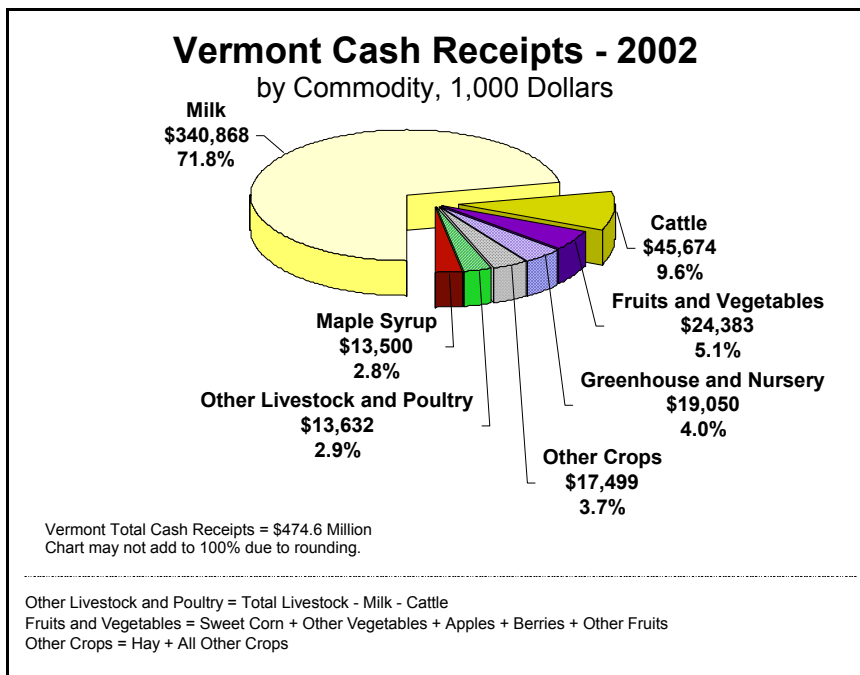
VERMONT: Cash Receipts, 1997 - 2002

Commodity	1997	1998	1999	2000	2001	2002	2002 Percent of Total ^{1/}
	1,000 Dollars						Percent
CROPS:							
Hay	16,141	17,510	11,121	10,056	12,926	14,448	3.0
Sweet Corn	2,548	2,016	1,705	1,353	1,675	1,553	0.3
Other Vegetables	9,650	9,000	9,500	9,500	9,600	9,600	2.0
Apples	8,857	7,904	3,565	17,527	9,104	9,481	2.0
Berries	3,000	3,500	3,700	3,700	3,800	3,616	0.8
Other Fruit	38	38	134	133	125	133	0.0
Maple Syrup	10,902	10,440	10,730	13,800	8,470	13,500	2.8
Greenhouse/Nursery ^{2/}	18,588	17,650	18,000	18,350	18,700	19,050	4.0
All Other Crops	3,490	2,852	3,223	2,763	2,989	3,051	0.6
Total Crops	73,214	70,910	61,678	77,182	67,389	74,432	15.7
LIVESTOCK:							
Cattle and Calves	34,475	32,675	48,260	51,504	58,546	45,674	9.6
Hogs and Pigs	598	575	407	520	535	541	0.1
Sheep and Lambs ^{3/}	991	1,028	NA	NA	NA	NA	--
Milk	368,606	418,720	412,720	366,804	418,542	340,868	71.8
Chickens	10	9	1	8	11	6	0.0
Chicken Eggs	2,827	3,316	3,327	3,389	3,213	3,037	0.6
Turkeys	1,104	1,023	1,066	1,410	1,355	1,563	0.3
Other Poultry	662	729	739	642	642	642	0.1
Aquaculture	136	155	140	145	115	115	0.0
All Other Livestock	4,567	4,616	5,589	7,113	7,418	7,728	1.6
Total Livestock	413,976	462,846	472,249	431,535	490,377	400,174	84.3
ALL COMMODITIES	487,190	533,756	533,927	508,717	557,766	474,606	100.0

^{1/} May not add due to rounding.

^{2/} Christmas Trees included with Greenhouse/Nursery starting in 1997.

^{3/} Sheep and Lambs included in All Other Livestock starting in 1999.



NEW ENGLAND: Cash Receipts, 1997 - 2002

Commodity	1997	1998	1999	2000	2001	2002	2002 Percent of Total ^{1/}
	1,000 Dollars						Percent
CROPS:							
Hay	39,673	43,094	34,315	34,031	37,504	38,787	2.0
Tobacco, Broadleaf ^{2/}	18,216	26,453	19,979	19,747	5,260	21,362	1.1
Potatoes ^{3/}	99,163	109,766	93,041	115,367	114,613	116,202	5.9
Sweet Corn	32,777	33,342	29,510	30,471	32,123	31,677	1.6
Other Vegetables	97,084	106,289	101,065	100,336	100,268	96,504	4.9
Apples	52,179	42,990	30,284	60,790	45,412	47,364	2.4
Peaches ^{4/}	3,010	2,970	3,030	2,770	2,705	2,670	0.1
Wild Blueberries ^{5/}	31,622	29,166	33,889	44,732	22,945	17,860	0.9
Cranberries ^{6/}	139,020	57,750	30,381	37,010	33,869	48,244	2.5
Other Berries	23,030	23,608	25,060	24,564	25,513	24,193	1.2
Other Fruit	4,616	4,846	5,581	5,520	4,994	5,258	0.3
Maple Syrup	19,632	18,438	19,057	21,989	15,801	23,199	1.2
Greenhouse/Nursery ^{7/}	388,583	403,309	418,480	432,040	451,070	460,590	23.5
All Other Crops ^{8/}	122,292	107,692	114,566	145,198	102,359	96,823	4.9
Total Crops	1,070,897	1,009,713	958,238	1,074,565	994,436	1,030,733	52.5
LIVESTOCK:							
Cattle and Calves	75,921	70,359	89,259	101,897	99,734	87,320	4.5
Hogs and Pigs	5,106	5,487	4,436	5,926	6,802	4,843	0.2
Sheep and Lambs ^{9/}	2,669	2,575	2,923	3,083	2,910	2,660	0.1
Milk	658,256	746,394	727,479	626,359	709,095	578,333	29.5
Chickens ^{10/}	622	422	171	132	150	127	0.0
Chicken Eggs ^{10/}	143,728	127,799	122,793	107,993	109,701	100,398	5.1
Turkeys ^{11/}	4,359	4,206	4,337	4,708	3,958	4,510	0.2
Other Poultry	31,225	28,840	24,650	21,026	22,695	19,643	1.0
Aquaculture	72,889	91,483	87,489	87,387	88,230	62,485	3.2
All Other Livestock ^{12/}	51,096	51,240	51,166	62,024	63,628	70,516	3.6
Total Livestock	1,045,871	1,128,805	1,114,703	1,020,535	1,106,903	930,835	47.5
ALL COMMODITIES	2,116,768	2,138,518	2,072,941	2,095,100	2,101,339	1,961,568	100.0

^{1/} May not add due to rounding.

^{2/} Tobacco in Connecticut and Massachusetts; excludes Shade.

^{3/} Potatoes in Maine, Massachusetts, and Rhode Island.

^{4/} Peaches in Connecticut and Massachusetts.

^{5/} 1997 Maine for processing; since 1998 - fresh and processed.

^{6/} Cranberries in Massachusetts.

^{7/} Christmas Trees included with Greenhouse/Nursery starting in 1997.

^{8/} All Other Crops includes Shade Tobacco.

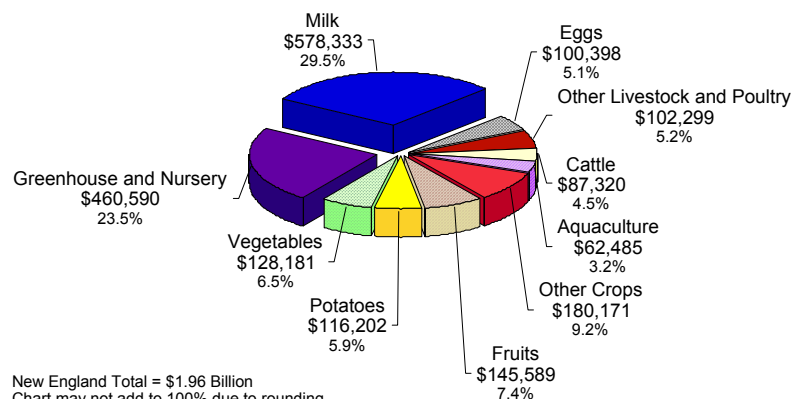
^{9/} Sheep and Lambs 1997-1998 in Connecticut, Maine, Massachusetts, New Hampshire, and Vermont; 1999+ includes six States.

^{10/} Chickens/Chicken Eggs in all six States 1997-2001; 2002 in Connecticut, Maine, Massachusetts, New Hampshire, and Vermont.

^{11/} Turkeys in Connecticut, Massachusetts, New Hampshire, and Vermont.

^{12/} Other Livestock 1997-1998 includes Rhode Island sheep; since 1999 does not include sheep for any State.

New England Cash Receipts - 2002
by Commodity, in 1,000 Dollars



Other Livestock and Poultry = Total Livestock - Milk - Eggs - Aquaculture - Cattle
Other Crops = Hay + Tobacco + Maple Syrup + All Other Crops