

Table A-1. All Establishments: Weekly hours and pay of professional and administrative occupations, Lawrence-Haverhill, MA-NH, October 1994

Occupation and level	Number of workers	Average weekly hours(-1) (standard)	Weekly pay (in dollars)(2)								Percent of workers receiving straight-time weekly pay (in dollars) of 8																		
			Mean	Median	Middle range	Under 500	500 and under 550	550 - 600	600 - 650	650 - 700	700 - 750	750 - 800	800 - 850	850 - 900	900 - 950	950 - 1000	1000 - 1100	1100 - 1200	1200 - 1300	1300 - 1400	1400 - 1500	1500 - 1600	1600 - 1700	1700 - 1800	1800 - 1900	1900 and over			
PROFESSIONAL OCCUPATIONS																													
Accountants																													
Level II.....	64	39.8	\$612	\$606	\$541 - \$670	8	19	20	22	16	5	9	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
Private industry.....	61	39.8	612	606	543 - 667	8	18	21	21	15	5	10	2	-	-	-	-	-	-	-	-	-	-	-	-	-			
Goods-producing industries... Manufacturing.....	37	40.0	623	-	- - -	5	14	24	24	11	3	16	3	-	-	-	-	-	-	-	-	-	-	-	-	-			
Level III.....	147	39.6	759	751	704 - 825	-	-	1	7	16	24	22	18	6	5	-	1	-	-	-	-	-	-	-	-	-			
Private industry.....	137	39.8	760	752	704 - 814	-	-	2	4	18	24	23	19	4	5	-	1	-	-	-	-	-	-	-	-	-			
Goods-producing industries... Manufacturing.....	101	40.0	769	762	712 - 827	-	-	2	1	17	24	22	22	5	7	-	1	-	-	-	-	-	-	-	-	-			
Service-producing industries.....	97	40.0	770	760	712 - 831	-	-	2	1	17	25	20	23	5	7	-	1	-	-	-	-	-	-	-	-	-			
Level IV.....	63	39.8	964	965	881 - 1,057	-	-	-	-	2	6	10	11	18	10	33	11	-	-	-	-	-	-	-	-	-			
Private industry.....	62	39.8	962	964	881 - 1,035	-	-	-	-	2	7	10	11	18	10	32	11	-	-	-	-	-	-	-	-	-			
Goods-producing industries... Manufacturing.....	52	39.9	958	969	869 - 1,052	-	-	-	-	2	8	12	14	12	8	37	10	-	-	-	-	-	-	-	-	-			
Level V.....	49	39.9	954	962	869 - 1,035	-	-	-	-	2	8	12	14	12	8	33	10	-	-	-	-	-	-	-	-	-			
Engineers																													
Level II.....	135	39.9	748	764	678 - 832	-	1	10	8	11	15	22	19	12	2	1	-	-	-	-	-	-	-	-	-	-			
Private industry.....	131	40.0	749	769	673 - 832	-	1	11	8	11	13	22	20	12	2	1	-	-	-	-	-	-	-	-	-	-			
Goods-producing industries... Manufacturing.....	113	40.0	771	770	723 - 838	-	-	4	4	12	15	25	22	14	2	1	-	-	-	-	-	-	-	-	-	-			
Level III.....	350	40.0	902	893	835 - 983	-	-	-	-	1	5	9	18	17	18	10	17	3	(3)	-	-	-	-	-	-	-			
Private industry.....	347	40.0	902	894	837 - 983	-	-	-	-	1	6	10	18	17	18	10	17	4	(3)	-	-	-	-	-	-	-			
Goods-producing industries... Manufacturing.....	311	40.0	911	906	842 - 992	-	-	-	-	1	3	9	18	17	19	11	19	3	(3)	-	-	-	-	-	-	-			
Level IV.....	310	40.0	911	905	842 - 992	-	-	-	-	1	3	9	18	17	19	10	19	3	(3)	-	-	-	-	-	-	-			
Level IV.....	666	40.0	1,084	1,067	962 - 1,176	-	-	-	-	-	1	2	6	13	11	27	20	12	5	2	1	(3)	-	-	-	-			
Private industry.....	666	40.0	1,084	1,067	962 - 1,176	-	-	-	-	-	1	2	6	13	11	27	20	12	5	2	1	(3)	-	-	-	-			
Goods-producing industries... Manufacturing.....	539	40.0	1,080	1,058	962 - 1,166	-	-	-	-	-	2	2	6	12	12	28	19	10	5	2	2	1	-	-	-				
Service-producing industries.....	537	40.0	1,080	1,060	962 - 1,166	-	-	-	-	-	2	2	6	12	12	28	19	10	5	2	2	1	-	-	-				
Level V.....	127	40.0	1,101	1,114	991 - 1,210	-	-	-	-	-	-	-	1	6	14	5	21	26	20	6	1	-	-	-	-	-			
Level V: Private industry: Service-producing industries.....	45	40.0	1,342	1,312	1,240 - 1,439	-	-	-	-	-	-	-	-	-	-	2	11	29	20	22	13	2	-	-	-				
Level VII.....	28	40.0	1,979	-	- - -	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	4	7	25	64			
Private industry.....	28	40.0	1,979	-	- - -	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	4	7	25	64				
Goods-producing industries... Manufacturing.....	25	40.0	1,962	-	- - -	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	4	4	28	64				
Registered Nurses	25	40.0	1,962	-	- - -	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	4	4	28	(4)64				
Registered Nurses																													
Level I.....	109	39.8	\$610	\$610	\$560 - \$662	8	8	28	26	18	10	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-			
Private industry.....	105	40.0	613	610	580 - 662	8	6	29	27	19	11	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-			
Service-producing industries.....	105	40.0	613	610	580 - 662	8	6	29	27	19	11	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-			
Level II.....	598	39.6	763	760	678 - 854	1	3	4	11	11	14	16	14	9	17	1	(3)	-	-	-	-	-	-	-	-	-			
Private industry.....	527	39.5	757	755	666 - 888	1	4	4	12	13	15	16	6	10	19	1	(3)	-	-	-	-	-	-	-	-	-			
Service-producing industries.....	516	39.5	757	756	665 - 889	1	4	5	12	12	15	16	6	10	19	1	(3)	-	-	-	-	-	-	-	-	-			
State and local government.....	71	39.9	808	844	780 - 844	-	1	-	3	-	4	17	75	-	-	-	-	-	-	-	-	-	-	-	-	-			
ADMINISTRATIVE OCCUPATIONS																													

Buyers/Contracting Specialists																									
Level II.....	74	39.7	644	652	580	-	678	-	5	30	14	30	10	11	-	1	-	-	-	-	-	-	-	-	-
Private industry.....	73	39.7	644	650	580	-	678	-	6	30	14	29	10	11	-	1	-	-	-	-	-	-	-	-	-
Goods-producing industries...	62	39.7	648	654	597	-	678	-	5	27	15	32	8	11	-	2	-	-	-	-	-	-	-	-	-
Manufacturing.....	62	39.7	648	654	597	-	678	-	5	27	15	32	8	11	-	2	-	-	-	-	-	-	-	-	-
Level III.....	72	40.0	820	825	749	-	883	-	-	-	6	7	13	21	14	19	8	8	1	3	-	-	-	-	-
Private industry.....	72	40.0	820	825	749	-	883	-	-	-	6	7	13	21	14	19	8	8	1	3	-	-	-	-	-
Goods-producing industries...	69	40.0	815	812	748	-	875	-	-	-	6	7	13	22	15	19	9	6	1	3	-	-	-	-	-
Manufacturing.....	69	40.0	815	812	748	-	875	-	-	-	6	7	13	22	15	19	9	6	1	3	-	-	-	-	-
Level IV.....	35	40.0	981	-	-	-	-	-	-	-	-	3	14	9	6	6	17	31	9	-	6	-	-	-	-
Private industry.....	35	40.0	981	-	-	-	-	-	-	-	-	3	14	9	6	6	17	31	9	-	6	-	-	-	-
Goods-producing industries...	34	40.0	976	-	-	-	-	-	-	-	-	3	15	9	6	6	18	32	6	-	6	-	-	-	-
Manufacturing.....	33	40.0	973	-	-	-	-	-	-	-	-	3	15	9	6	6	18	30	6	-	6	-	-	-	-
Computer Programmers																									
Level III.....	87	39.9	717	723	646	-	799	-	7	5	15	18	14	17	18	3	1	1	-	-	-	-	-	-	-
Private industry.....	86	40.0	718	725	649	-	799	-	7	5	14	19	14	17	19	4	1	1	-	-	-	-	-	-	-
Goods-producing industries...	28	40.0	779	-	-	-	-	-	7	-	4	4	14	25	32	7	4	4	-	-	-	-	-	-	-
Manufacturing.....	28	40.0	779	-	-	-	-	-	7	-	4	4	14	25	32	7	4	4	-	-	-	-	-	-	-
Level IV.....	32	40.0	841	-	-	-	-	-	-	3	6	16	9	13	19	22	6	6	-	-	-	-	-	-	-
Private industry.....	32	40.0	841	-	-	-	-	-	-	3	6	16	9	13	19	22	6	6	-	-	-	-	-	-	-
Computer Systems Analysts																									
Level I.....	49	39.9	\$731	\$733	\$677	-	\$799	-	6	-	8	25	18	18	14	8	2	-	-	-	-	-	-	-	-
Private industry.....	47	40.0	731	733	674	-	806	-	6	-	9	26	17	17	15	9	2	-	-	-	-	-	-	-	-
Level II.....	155	40.0	899	894	820	-	979	-	-	1	4	7	8	12	22	13	13	17	3	1	-	-	-	-	-
Private industry.....	154	40.0	900	895	828	-	979	-	-	1	4	7	8	11	22	13	13	18	3	1	-	-	-	-	-
Goods-producing industries...	73	40.0	931	957	863	-	1,038	-	-	1	7	6	3	8	16	7	12	36	3	1	-	-	-	-	-
Manufacturing.....	73	40.0	931	957	863	-	1,038	-	-	1	7	6	3	8	16	7	12	36	3	1	-	-	-	-	-
Service-producing industries..	81	40.0	872	875	813	-	923	-	-	-	1	9	12	14	27	19	14	1	4	-	-	-	-	-	-
Level III.....	167	39.9	1,104	1,121	990	-	1,209	-	-	-	-	-	2	2	5	9	10	20	26	16	11	-	-	-	-
Private industry.....	167	39.9	1,104	1,121	990	-	1,209	-	-	-	-	-	2	2	5	9	10	20	26	16	11	-	-	-	-
Service-producing industries..	79	39.9	1,039	1,038	942	-	1,153	-	-	-	-	-	1	4	8	14	13	25	25	10	-	-	-	-	-
Level IV.....	48	40.0	1,235	1,229	1,125	-	1,340	-	-	-	-	-	-	-	-	-	2	13	25	17	38	4	2	-	-
Private industry.....	48	40.0	1,235	1,229	1,125	-	1,340	-	-	-	-	-	-	-	-	-	2	13	25	17	38	4	2	-	-
Personnel Specialists																									
Level II.....	28	40.0	606	-	-	-	-	4	11	39	25	7	14	-	-	-	-	-	-	-	-	-	-	-	-
Private industry.....	26	40.0	611	-	-	-	-	4	8	39	27	8	15	-	-	-	-	-	-	-	-	-	-	-	-
Level III.....	58	39.4	723	720	653	-	769	-	-	3	21	22	19	12	12	7	3	-	-	-	-	-	-	-	-
Private industry.....	55	39.6	724	716	653	-	769	-	-	4	20	24	18	11	13	7	4	-	-	-	-	-	-	-	-
Goods-producing industries...	30	39.7	744	-	-	-	-	-	-	10	30	20	7	20	10	3	-	-	-	-	-	-	-	-	-
Manufacturing.....	29	39.7	743	-	-	-	-	-	-	10	31	21	3	21	10	3	-	-	-	-	-	-	-	-	-
Service-producing industries..	25	39.5	699	-	-	-	-	-	8	32	16	16	16	4	4	4	-	-	-	-	-	-	-	-	-
Level IV.....	55	39.8	979	962	904	-	1,058	-	-	-	-	-	6	9	9	16	16	27	15	-	2	-	-	-	-
Private industry.....	51	39.8	980	962	885	-	1,061	-	-	-	-	-	6	10	10	14	18	26	16	-	2	-	-	-	-
Goods-producing industries...	37	39.9	995	-	-	-	-	-	-	-	-	-	5	8	8	11	19	30	16	-	3	-	-	-	-
Manufacturing.....	37	39.9	995	-	-	-	-	-	-	-	-	-	5	8	8	11	19	30	16	-	3	-	-	-	-
Level V.....	32	40.0	1,254	-	-	-	-	-	-	-	-	-	3	-	6	3	-	19	38	3	19	9	-	-	-
Private industry.....	32	40.0	1,254	-	-	-	-	-	-	-	-	-	3	-	6	3	-	19	38	3	19	9	-	-	-
Goods-producing industries...	27	40.0	1,238	-	-	-	-	-	-	-	-	-	4	-	7	4	-	19	37	4	19	7	-	-	-
Manufacturing.....	27	40.0	1,238	-	-	-	-	-	-	-	-	-	4	-	7	4	-	19	37	4	19	7	-	-	-

1 Standard hours reflect the workweek for which employees receive their regular straight-time salaries (exclusive of pay for overtime at regular and/or premium rates), and the earnings correspond to these weekly hours.

2 Excludes premium pay for overtime and for work on weekends, holidays, and late shifts. Also excluded are performance bonuses and lump-sum payments of the type negotiated in the auto and aerospace industries, as well as profit-sharing payments, attendance bonuses, Christmas or year-end bonuses, and other nonproduction bonuses. Pay increases, but not bonuses, under cost-of-living clauses, and incentive payments, however, are included. See Appendix A for definitions and methods used to compute means, medians, and middle ranges.

3 Less than 0.5 percent.

4 Workers were distributed as follows: 28 percent at \$1,900 and under \$2,000; 16 percent at \$2,000 and under \$2,100; 12 percent at \$2,100 and under \$2,200; 4 percent at \$2,200 and under \$2,300; and 4 percent at \$2,300 and under \$2,400.



1 Standard hours reflect the workweek for which employees receive their regular straight-time salaries (exclusive of pay for overtime at regular and/or premium rates), and the earnings correspond to these weekly hours.

2 Excludes premium pay for overtime and for work on weekends, holidays, and late shifts. Also excluded are performance bonuses and lump-sum payments of the type negotiated in the auto and aerospace industries, as well as profit-sharing payments, attendance bonuses, Christmas or year-end bonuses, and other nonproduction bonuses. Pay increases, but not bonuses, under cost-of-living clauses, and incentive payments, however, are included. See Appendix A for definitions and methods used to compute means, medians, and middle ranges.

3 Less than 0.5 percent.



Goods-producing industries...	34	40.0	479	-	-	-	-	-	-	-	-	12	3	6	18	6	9	18	15	12	-	3	-	-	-	-	-	-
Manufacturing.....	34	40.0	479	-	-	-	-	-	-	-	-	12	3	6	18	6	9	18	15	12	-	3	-	-	-	-	-	-
Service-producing industries.	61	38.1	428	420	393	-	454	-	-	-	2	10	15	30	12	21	2	5	3	2	-	-	-	-	-	-	-	-
State and local government.....	76	37.5	459	455	443	-	474	-	-	-	-	-	5	13	25	34	8	5	1	-	8	-	-	-	-	-	-	-
Level III.....	181	38.9	543	538	501	-	593	-	-	-	-	4	3	3	9	5	18	17	9	9	8	6	3	2	3	3	-	-
Private industry.....	150	39.3	546	542	500	-	600	-	-	-	-	5	3	1	11	5	18	15	11	5	9	7	4	2	4	-	-	-
Goods-producing industries...	92	39.9	571	560	515	-	627	-	-	-	-	-	3	1	5	7	14	12	13	7	12	10	7	3	7	-	-	-
Manufacturing.....	91	39.9	572	560	516	-	627	-	-	-	-	-	3	1	6	7	13	12	13	7	12	10	7	3	7	-	-	-
Service-producing industries.	58	38.3	505	505	458	-	543	-	-	-	-	12	2	-	19	3	24	21	7	3	5	3	-	-	-	-	-	-
State and local government.....	31	37.2	528	-	-	-	-	-	-	-	-	-	7	13	-	3	19	26	3	26	-	-	-	3	-	-	-	-
Level IV.....	72	39.1	620	622	559	-	674	-	-	-	-	-	1	3	1	10	6	7	14	8	11	15	10	1	3	10	-	-
Private industry.....	65	39.5	620	618	560	-	669	-	-	-	-	-	2	3	2	11	5	5	15	9	11	17	6	2	3	11	-	-
Goods-producing industries...	32	40.0	649	-	-	-	-	-	-	-	-	-	3	3	-	9	3	-	6	9	16	16	6	3	3	22	-	-
Manufacturing.....	31	40.0	647	-	-	-	-	-	-	-	-	-	3	3	-	10	3	-	7	10	16	16	7	-	3	23	-	-
Service-producing industries.	33	39.0	593	-	-	-	-	-	-	-	-	-	-	-	3	3	12	6	9	24	9	6	18	6	-	3	-	-
Switchboard-Operator-Receptionists..	112	39.5	369	360	320	-	410	-	8	19	17	16	9	17	6	2	4	2	-	-	-	-	-	1	-	-	-	-
Private industry.....	104	39.7	369	360	320	-	406	-	9	17	18	17	9	14	7	2	4	2	-	-	-	-	1	-	-	-	-	-
Goods-producing industries...	48	39.9	364	360	320	-	403	-	6	23	15	19	10	17	6	2	2	-	-	-	-	-	-	-	-	-	-	-
Manufacturing.....	45	39.9	367	368	320	-	403	-	7	20	13	20	11	18	7	2	2	-	-	-	-	-	-	-	-	-	-	-
Service-producing industries.	56	39.5	373	359	329	-	412	-	11	13	21	16	7	13	7	2	5	4	-	-	-	-	2	-	-	-	-	-

1 Standard hours reflect the workweek for which employees receive their regular straight-time salaries (exclusive of pay for overtime at regular and/or premium rates), and the earnings correspond to these weekly hours.

2 Excludes premium pay for overtime and for work on weekends, holidays, and late shifts. Also excluded are performance bonuses and lump-sum payments of the type negotiated in the auto and aerospace industries, as well as profit-sharing payments, attendance bonuses, Christmas or year-end bonuses, and other nonproduction bonuses. Pay increases, but not bonuses, under cost-of-living clauses, and incentive payments, however, are included. See Appendix A for definitions and methods used to compute means, medians, and middle ranges.

3 Less than 0.5 percent.

4 All workers were at \$250 and under \$275.

Table A-4. All Establishments: Hourly pay of maintenance and toolroom occupations, Lawrence-Haverhill, MA-NH, October 1994

Occupation and level	Number of workers	Hourly pay (in dollars)(1)			Percent of workers receiving straight-time hourly pay (in dollars) of 2																					
		Mean	Median	Middle range	8.25	8.50	8.75	9.00	9.50	10.00	10.50	11.00	11.50	12.00	12.50	13.00	14.00	15.00	16.00	17.00	18.00	19.00	20.00	21.00	22.00	
					Under 8.25	and under 8.25	8.75	9.00	9.50	10.00	10.50	11.00	11.50	12.00	12.50	13.00	14.00	15.00	16.00	17.00	18.00	19.00	20.00	21.00	22.00	23.00
23.00																										
24.00																										
General Maintenance Workers.....	246	\$12.16	\$11.80	\$10.25 - \$14.45	6	(2)	2	1	5	6	12	8	4	12	5	6	7	5	18	-	4	-	(2)	-	-	-
Private industry.....	182	11.30	10.83	9.88 - 12.33	8	1	3	2	7	8	15	10	4	13	6	7	7	3	2	-	6	-	1	-	-	-
Goods-producing industries...	53	10.72	10.25	10.25 - 11.55	4	-	2	2	4	6	40	13	4	4	9	8	2	4	-	-	-	-	-	-	-	-
Manufacturing.....	51	10.73	10.25	10.25 - 11.55	4	-	2	2	4	6	41	10	4	4	10	8	2	4	-	-	-	-	-	-	-	-
Service-producing industries..	129	11.53	11.50	9.55 - 12.70	9	1	4	2	8	9	5	9	4	17	5	6	9	3	2	-	8	-	1	-	-	-
Maintenance Electricians.....	238	19.73	20.83	17.18 - 22.57	-	-	-	-	-	-	-	-	-	1	1	(2)	2	3	7	11	4	7	6	20	3	36
Private industry.....	228	19.89	20.83	17.57 - 22.57	-	-	-	-	-	-	-	-	-	1	1	-	2	2	6	11	2	7	6	21	3	38
Goods-producing industries...	193	19.68	20.83	16.73 - 22.57	-	-	-	-	-	-	-	-	-	2	1	-	3	3	7	12	2	7	4	24	3	34
Manufacturing.....	181	19.79	20.83	16.73 - 22.57	-	-	-	-	-	-	-	-	-	2	1	-	3	3	8	12	2	2	4	25	3	37
Maintenance Electronics Technicians																										
Level II.....	59	15.54	15.45	14.52 - 16.37	-	-	-	-	-	-	-	-	-	2	-	5	17	20	22	15	7	9	3	-	-	-
Private industry.....	56	15.52	15.40	14.06 - 16.37	-	-	-	-	-	-	-	-	-	1	-	5	18	21	18	16	7	9	4	-	-	-
Goods-producing industries...	54	15.53	15.24	13.90 - 16.37	-	-	-	-	-	-	-	-	-	2	-	6	19	22	15	17	7	9	4	-	-	-
Manufacturing.....	54	15.53	15.24	13.90 - 16.37	-	-	-	-	-	-	-	-	-	2	-	6	19	22	15	17	7	9	4	-	-	-
Level III.....	75	21.81	23.82	20.00 - 23.82	-	-	-	-	-	-	-	-	-	-	-	-	-	1	1	7	5	4	5	3	21	-
52 Private industry.....	75	21.81	23.82	20.00 - 23.82	-	-	-	-	-	-	-	-	-	-	-	-	-	1	1	7	5	4	5	3	21	-
52																										
Maintenance Machinists.....	49	18.11	16.76	16.67 - 21.91	-	-	-	-	-	-	-	-	2	-	-	-	20	-	2	29	6	-	2	-	39	-
Private industry.....	48	18.12	16.74	15.68 - 21.91	-	-	-	-	-	-	-	-	2	-	-	21	-	2	29	4	-	2	-	40	-	
Goods-producing industries...	48	18.12	16.74	15.68 - 21.91	-	-	-	-	-	-	-	-	2	-	-	21	-	2	29	4	-	2	-	40	-	
Manufacturing.....	48	18.12	16.74	15.68 - 21.91	-	-	-	-	-	-	-	-	2	-	-	21	-	2	29	4	-	2	-	40	-	
Maintenance Mechanics, Machinery....	287	15.86	15.30	13.40 - 17.18	-	-	-	-	-	-	2	-	3	(2)	4	29	9	13	7	15	4	(2)	1	-	13	-
Private industry.....	284	15.90	15.36	13.40 - 17.18	-	-	-	-	-	-	2	-	2	(2)	4	29	10	13	7	15	4	(2)	1	-	13	-
Goods-producing industries...	245	14.94	14.70	13.07 - 16.82	-	-	-	-	-	-	2	-	2	(2)	4	33	11	15	9	17	5	(2)	1	-	-	-
Manufacturing.....	245	14.94	14.70	13.07 - 16.82	-	-	-	-	-	-	2	-	2	(2)	4	33	11	15	9	17	5	(2)	1	-	-	-
Maintenance Mechanics, Motor Vehicle																										
Private industry.....	76	15.79	15.00	12.81 - 18.75	-	-	-	-	-	1	1	1	8	5	11	11	1	22	4	4	7	11	-	13	-	-
Goods-producing industries...	60	16.18	15.34	12.75 - 19.82	-	-	-	-	-	2	2	2	8	7	10	2	2	23	5	-	8	13	-	17	-	-
Service-producing industries..	35	14.67	-	-	-	-	-	-	-	3	3	3	14	11	17	3	3	11	9	-	-	23	-	-	-	-
Transportation and utilities.....	26	14.45	-	-	-	-	-	-	-	4	4	4	19	15	19	-	4	-	-	-	-	31	-	-	-	-
Maintenance Pipefitters.....	39	18.20	-	-	-	-	-	-	-	-	-	-	-	-	-	8	5	8	3	10	13	54	-	-	-	-
Private industry.....	39	18.20	-	-	-	-	-	-	-	-	-	-	-	-	-	8	5	8	3	10	13	54	-	-	-	-
Goods-producing industries...	39	18.20	-	-	-	-	-	-	-	-	-	-	-	-	-	8	5	8	3	10	13	54	-	-	-	-
Tool and Die Makers.....	105	20.48	20.83	20.83 - 22.57	-	-	-	-	-	-	-	-	-	-	-	-	1	1	6	1	9	1	6	46	3	28
Private industry.....	105	20.48	20.83	20.83 - 22.57	-	-	-	-	-	-	-	-	-	-	-	-	1	1	6	1	9	1	6	46	3	28
Goods-producing industries...	105	20.48	20.83	20.83 - 22.57	-	-	-	-	-	-	-	-	-	-	-	-	1	1	6	1	9	1	6	46	3	28
Manufacturing.....	105	20.48	20.83	20.83 - 22.57	-	-	-	-	-	-	-	-	-	-	-	-	1	1	6	1	9	1	6	46	3	28

1 Excludes premium pay for overtime and for work on weekends, holidays, and late shifts. Also excluded are performance bonuses and lump-sum payments of the type negotiated in the auto and aerospace industries, as well as profit-sharing payments, attendance bonuses, Christmas or year-end bonuses, and other nonproduction bonuses. Pay increases, but not bonuses, under cost-of-living clauses, and incentive payments, however, are included. See Appendix A for definitions and methods used to compute means, medians, and middle ranges.

2 Less than 0.5 percent.

Table A-5. All Establishments: Hourly pay of material movement and custodial occupations, Lawrence-Haverhill, MA-NH, October 1994

Occupation and level	Number of workers	Hourly pay (in dollars)(1)			Percent of workers receiving straight-time hourly pay (in dollars) of 0																					
		Mean	Median	Middle range	5.00	5.50	6.00	6.50	7.00	7.50	8.00	8.50	9.00	9.50	10.00	10.50	11.00	11.50	12.00	13.00	14.00	15.00	16.00	17.00	18.00	19.00
					and under	6.00	6.50	7.00	7.50	8.00	8.50	9.00	9.50	10.00	10.50	11.00	11.50	12.00	13.00	14.00	15.00	16.00	17.00	18.00	19.00	20.00
20.00 and over					5.50																					
Forklift Operators.....	196	\$10.37	\$11.03	\$10.00	- \$11.62	-	-	10	5	-	2	-	1	4	1	17	10	17	15	15	1	2	-	-	-	-
Private industry.....	196	10.37	11.03	10.00	- 11.62	-	-	10	5	-	2	-	1	4	1	17	10	17	15	15	1	2	-	-	-	-
Goods-producing industries...	138	10.99	11.12	10.42	- 11.62	-	-	-	-	-	3	-	1	5	1	23	13	24	17	9	-	3	-	-	-	-
Manufacturing.....	133	11.06	11.12	10.42	- 11.62	-	-	-	-	-	3	-	2	2	1	24	14	25	18	10	-	3	-	-	-	-
Service-producing industries.	58	8.90	6.61	6.13	- 12.10	-	-	35	17	-	-	-	-	2	2	2	2	-	10	29	2	-	-	-	-	-
Guards																										
Level I.....	543	6.99	5.50	5.00	- 8.10	34	20	18	(2)	1	1	9	2	1	2	1	2	(2)	(2)	1	-	1	8	-	-	-
Private industry.....	539	6.97	5.50	5.00	- 8.00	35	20	18	(2)	1	1	9	2	1	2	1	1	(2)	(2)	1	-	1	8	-	-	-
Level II.....	101	12.57	13.00	11.65	- 14.05	-	-	-	-	-	-	-	12	-	1	-	10	1	5	8	23	41	-	-	-	-
Janitors.....	1,070	9.43	9.03	7.08	- 11.35	(2)	8	5	7	11	6	6	5	4	5	6	5	9	4	8	3	2	6	-	-	-
Private industry.....	659	8.32	7.35	6.55	- 9.50	(2)	14	8	12	18	9	7	5	3	7	5	1	2	-	1	(2)	-	9	-	-	-
Goods-producing industries...	174	10.92	10.06	8.25	- 15.33	-	9	1	1	7	5	7	9	6	5	9	3	2	-	1	2	-	35	-	-	-
Manufacturing.....	161	10.99	9.84	8.00	- 15.33	-	9	1	1	8	6	8	9	7	6	1	3	2	-	1	2	-	37	-	-	-
Service-producing industries.	485	7.39	7.08	6.44	- 8.20	(2)	15	11	16	21	10	7	3	2	7	4	1	2	-	(2)	-	-	-	-	-	-
State and local government.....	411	11.22	11.29	10.49	- 12.22	-	-	(2)	(2)	1	2	4	6	5	1	7	11	22	11	20	7	5	-	-	-	-
Material Handling Laborers.....	118	11.54	12.00	7.65	- 15.33	-	1	-	9	3	19	1	2	2	5	3	1	-	-	16	-	-	40	-	-	-
Private industry.....	118	11.54	12.00	7.65	- 15.33	-	1	-	9	3	19	1	2	2	5	3	1	-	-	16	-	-	40	-	-	-
Order Fillers.....	141	9.01	8.56	7.95	- 10.14	4	4	7	-	1	14	14	20	4	8	1	1	10	3	2	9	-	-	-	-	-
Private industry.....	141	9.01	8.56	7.95	- 10.14	4	4	7	-	1	14	14	20	4	8	1	1	10	3	2	9	-	-	-	-	-
Goods-producing industries...	85	8.14	8.00	7.65	- 8.90	6	6	12	-	-	22	13	21	6	5	2	-	-	-	2	5	-	-	-	-	-
Manufacturing.....	85	8.14	8.00	7.65	- 8.90	6	6	12	-	-	22	13	21	6	5	2	-	-	-	2	5	-	-	-	-	-
Shipping/Receiving Clerks.....	263	\$11.00	\$11.00	\$9.75	- \$12.02	-	(2)	2	-	2	2	3	6	5	13	8	8	15	11	13	6	2	2	-	3	-
Private industry.....	263	11.00	11.00	9.75	- 12.02	-	(2)	2	-	2	2	3	6	5	13	8	8	15	11	13	6	2	2	-	3	-
Goods-producing industries...	197	11.18	11.00	9.66	- 12.13	-	-	3	-	1	2	3	5	6	7	10	9	16	9	12	8	3	3	-	4	-
Manufacturing.....	197	11.18	11.00	9.66	- 12.13	-	-	3	-	1	2	3	5	6	7	10	9	16	9	12	8	3	3	-	4	-
Service-producing industries.	66	10.49	10.25	9.75	- 11.78	-	2	-	-	5	-	3	8	-	33	-	3	11	20	15	-	-	2	-	-	-
Truckdrivers																										
Light Truck.....	28	9.88	-	-	-	-	-	-	-	-	7	-	4	11	21	43	7	7	-	-	-	-	-	-	-	-
Private industry.....	26	9.76	-	-	-	-	-	-	-	-	8	-	4	12	23	46	8	-	-	-	-	-	-	-	-	-
Medium Truck.....	118	12.96	10.65	10.65	- 14.50	-	-	-	-	-	-	1	-	-	2	3	45	5	1	-	14	6	5	1	6	4
Private industry.....	118	12.96	10.65	10.65	- 14.50	-	-	-	-	-	-	1	-	-	2	3	45	5	1	-	14	6	5	1	6	4
Goods-producing industries...	44	13.26	13.69	11.00	- 14.50	-	-	-	-	-	2	-	-	5	9	5	14	-	-	32	11	11	-	11	-	-
Manufacturing.....	44	13.26	13.69	11.00	- 14.50	-	-	-	-	-	2	-	-	5	9	5	14	-	-	32	11	11	-	11	-	-
Heavy Truck.....	57	12.64	12.50	10.55	- 14.55	-	-	-	-	-	-	-	-	7	4	5	28	-	-	25	4	11	11	-	-	2
Private industry.....	46	13.11	12.50	10.50	- 14.55	-	-	-	-	-	-	-	-	9	4	4	13	-	-	30	4	13	13	-	-	2
Tractor Trailer.....	148	14.00	14.55	13.00	- 15.63	-	-	-	-	-	-	-	-	-	-	-	1	15	1	7	24	5	45	1	1	-
Private industry.....	147	14.01	14.55	13.00	- 15.63	-	-	-	-	-	-	-	-	-	-	-	1	15	1	6	24	5	45	1	1	-
Goods-producing industries...	56	12.58	13.00	11.00	- 13.10	-	-	-	-	-	-	-	-	-	-	-	4	32	-	7	46	4	-	4	4	-
Warehouse Specialists.....	474	13.35	14.62	11.08	- 15.48	-	-	-	-	-	-	3	2	3	2	3	11	8	5	5	4	7	46	(2)	(2)	-
Private industry.....	471	13.36	14.62	11.10	- 15.48	-	-	-	-	-	-	3	2	3	2	3	10	8	5	5	4	7	47	(2)	(2)	-
Goods-producing industries...	197	11.60	11.42	10.46	- 13.87	-	-	-	-	-	-	6	4	6	5	5	19	18	3	9	9	17	-	1	1	-
Manufacturing.....	197	11.60	11.42	10.46	- 13.87	-	-	-	-	-	-	6	4	6	5	5	19	18	3	9	9	17	-	1	1	-



1 Excludes premium pay for overtime and for work on weekends, holidays, and late shifts. Also excluded are performance bonuses and lump-sum payments of the type negotiated in the auto and aerospace industries, as well as profit-sharing payments, attendance bonuses, Christmas or year-end bonuses, and other nonproduction bonuses. Pay increases, but not bonuses, under cost-of-living clauses, and incentive payments, however, are included. See Appendix A for definitions and methods used to compute means, medians, and middle ranges.

2 Less than 0.5 percent.



Level II.....	34	39.4	430	422	393	-	458	-	-	-	3	-	24	29	9	24	6	3	3	-	-	-	-	-	-	-	-
Private industry.....	33	39.4	428	421	393	-	454	-	-	-	3	-	24	30	9	24	3	3	3	-	-	-	-	-	-	-	-
Hospitals.....	30	39.3	428	420	390	-	454	-	-	-	3	-	27	27	10	20	7	3	3	-	-	-	-	-	-	-	-
Private industry.....	29	39.3	426	420	390	-	453	-	-	-	3	-	28	28	10	21	3	3	3	-	-	-	-	-	-	-	-
Level III.....	15	39.7	521	517	500	-	554	-	-	-	-	-	7	-	7	7	40	7	27	7	-	-	-	-	-	-	-
Private industry.....	15	39.7	521	517	500	-	554	-	-	-	-	-	7	-	7	7	40	7	27	7	-	-	-	-	-	-	-
Hospitals.....	14	39.8	528	-	-	-	-	-	-	-	-	-	-	-	7	7	43	7	29	7	-	-	-	-	-	-	-
Private industry.....	14	39.8	528	-	-	-	-	-	-	-	-	-	-	-	7	7	43	7	29	7	-	-	-	-	-	-	-
Level IV.....	14	39.8	575	-	-	-	-	-	-	-	-	-	-	-	7	7	7	14	36	7	21	-	-	-	-	-	-
Private industry.....	13	39.8	578	-	-	-	-	-	-	-	-	-	-	-	8	8	8	8	39	8	23	-	-	-	-	-	-
Hospitals.....	9	40.0	596	-	-	-	-	-	-	-	-	-	-	-	-	-	11	22	22	11	33	-	-	-	-	-	-
Private industry.....	8	40.0	603	-	-	-	-	-	-	-	-	-	-	-	-	-	13	13	25	13	38	-	-	-	-	-	-
Switchboard-Operator-Receptionists..	17	39.1	354	340	329	-	358	-	12	12	41	12	12	-	6	-	-	6	-	-	-	-	-	-	-	-	-
Private industry.....	17	39.1	354	340	329	-	358	-	12	12	41	12	12	-	6	-	-	6	-	-	-	-	-	-	-	-	-

1 Standard hours reflect the workweek for which employees receive their regular straight-time salaries (exclusive of pay for overtime at regular and/or premium rates), and the earnings correspond to these weekly hours.

2 Excludes premium pay for overtime and for work on weekends, holidays, and late shifts. Also excluded are performance bonuses and lump-sum payments of the type negotiated in the auto and aerospace industries, as well as profit-sharing payments, attendance bonuses, Christmas or year-end bonuses, and other nonproduction bonuses. Pay increases, but not bonuses, under cost-of-living clauses, and incentive payments, however, are included. See Appendix A for definitions and methods used to compute means, medians, and middle ranges.

3 Less than 0.5 percent.

Table A-7. Health Services: Hourly pay of maintenance, toolroom, material movement, and custodial occupations, Lawrence-Haverhill, MA-NH, October 1994

Occupation and level	Number of workers	Hourly pay (in dollars)(1)			Percent of workers receiving straight-time hourly pay (in dollars) of																						
		Mean	Median	Middle range	6.00	6.25	6.50	6.75	7.00	7.25	7.50	7.75	8.00	8.25	8.50	9.00	9.50	10.00	10.50	11.00	11.50	12.00	12.50	13.00	13.50	14.00	
					and under	6.50	6.75	7.00	7.25	7.50	7.75	8.00	8.25	8.50	9.00	9.50	10.00	10.50	11.00	11.50	12.00	12.50	13.00	13.50	14.00	14.50	
MAINTENANCE AND TOOLROOM OCCUPATIONS																											
General Maintenance Workers.....	30	\$10.89	\$10.39	\$9.45 - \$12.50	-	-	-	-	-	-	-	-	-	-	-	10	17	10	17	13	3	3	-	17	-	-	3
Private industry.....	27	10.77	10.22	9.35 - 11.52	-	-	-	-	-	-	-	-	-	-	-	11	19	11	15	15	4	4	-	11	-	-	4
Hospitals.....	14	11.99	-	-	-	-	-	-	-	-	-	-	-	-	-	-	7	21	7	7	7	-	36	-	-	-	
Private industry.....	12	11.87	-	-	-	-	-	-	-	-	-	-	-	-	-	-	8	25	8	8	8	-	25	-	-	-	
MATERIAL MOVEMENT AND CUSTODIAL OCCUPATIONS																											
Guards																											
Level I.....	17	8.96	8.47	8.00 - 10.58	-	-	-	-	-	-	18	6	18	12	6	6	6	-	29	-	-	-	-	-	-	-	-
Private industry.....	13	8.46	-	-	-	-	-	-	-	-	23	8	23	15	8	8	8	-	8	-	-	-	-	-	-	-	-
Hospitals.....	17	8.96	8.47	8.00 - 10.58	-	-	-	-	-	-	18	6	18	12	6	6	6	-	29	-	-	-	-	-	-	-	-
Private industry.....	13	8.46	-	-	-	-	-	-	-	-	23	8	23	15	8	8	8	-	8	-	-	-	-	-	-	-	-
Janitors.....	235	7.68	7.25	6.75 - 8.67	3	6	13	10	17	9	4	4	1	4	12	5	8	3	2	-	-	-	-	-	-	-	-
Private industry.....	206	7.56	7.16	6.75 - 8.13	3	7	15	12	19	10	5	4	2	5	3	2	9	3	2	-	-	-	-	-	-	-	-
Hospitals.....	90	8.00	7.70	7.10 - 8.67	1	6	6	8	18	10	2	2	1	4	21	11	2	3	4	-	-	-	-	-	-	-	-
Private industry.....	68	7.76	7.25	6.94 - 8.42	2	7	7	10	24	13	3	3	2	6	4	6	3	4	6	-	-	-	-	-	-	-	-
Warehouse Specialists.....	6	9.72	-	-	-	-	-	-	-	-	-	-	-	17	-	17	17	-	-	33	-	17	-	-	-	-	-
Hospitals.....	6	9.72	-	-	-	-	-	-	-	-	-	-	-	17	-	17	17	-	-	33	-	17	-	-	-	-	-

1 Excludes premium pay for overtime and for work on weekends, holidays, and late shifts. Also excluded are performance bonuses and lump-sum payments of the type negotiated in the auto and aerospace industries, as well as profit-sharing payments, attendance bonuses, Christmas or year-end bonuses, and other nonproduction bonuses. Pay increases, but not bonuses, under cost-of-living clauses, and incentive payments, however, are included. See Appendix A for definitions and methods used to compute means, medians, and middle ranges.