

REAL ESTATE COMMISSION
Professional and Vocational Licensing Division
Department of Commerce and Consumer Affairs
State of Hawaii
www.hawaii.gov/hirec

MINUTES OF MEETING

The agenda for this meeting was filed with the Office of the Lieutenant Governor, as required by Section 92-7(b), Hawaii Revised Statutes.

Date: Friday, June 23, 2006

Time: 9:00 a.m.

Place: Queen Liliuokalani Conference Room
King Kalakaua Building
335 Merchant Street, First Floor
Honolulu, Hawaii

Present: Trudy Nishihara, Chair, Broker/Honolulu Commissioner
Iris Okawa, Vice Chair, Public/Honolulu Commissioner
Louis Abrams, Broker/Kauai Commissioner
Carol Ball, Broker/Maui Commissioner
Stanley Kuriyama, Broker/Honolulu Commissioner
Michele Sunahara Loudermilk, Public/Honolulu Commissioner
Kathleen Kagawa, Broker/Honolulu Commissioner

Calvin Kimura, Supervising Executive Officer
Neil Fujitani, Executive Officer
Cynthia Yee, Senior Condominium Specialist
Cheryl Leong, Condominium Specialist
David Grupen, Condominium Specialist
Diane Choy Fujimura, Senior Real Estate Specialist
Lorene Kimura, Real Estate Specialist
Ryan Yamashiro, Real Estate Specialist
Shari Wong, Deputy Attorney General
Lei Fukumura, Special Deputy Attorney General
Tammy Norton, Secretary
Karyn Takahashi, Clerk Stenographer

Larry Reifurth, DCCA Deputy Director
Alicia Maluafiti, Hawaii Association of REALTORS
Neal Winn, Applicant
Kenneth Robbins, Esq.
Geoff Mukai, Esq.
David Cordero, Pacific Century Realty
Sondra Drummond, Applicant
Michael Cyr, Applicant
John Ohama
Naomi Cole

Absent: Vern Yamanaka, Broker/Hawaii Island Commissioner

Call to Order: The Chair called the meeting to order at 9:04 a.m., at which time quorum was established.

Chair's Report:

Chair Nishihara recognized and thanked outgoing Commissioners Okawa, Kagawa and Yamanaka for their contributions to the real estate industry and the consumer.

Deputy Director Larry Reifurth thanked the outgoing Commission members on behalf of Governor Linda Lingle, Director Mark Recktenwald, and the Department of Commerce and Consumer Affairs and presented Commissioners Okawa, Kagawa, and Yamanaka with a Certificate of Appreciation.

SEO Kimura presented the departing Commissioners with a Certificate of Appreciation from the remaining Commissioners and a thank you letter for their service from Noe Noe Tom, Professional and Vocational Licensing Division's Licensing Administrator.

EO Fujitani presented the departing Commissioners with leis and thanked them on behalf of the Real Estate Branch staff.

Executive Officer's Report:

The Executive Officer informed the Commissioners that the applications to be considered at the meeting were available for review.

Announcements, Introductions, Correspondence and Additional Distributions

The following materials were distributed prior to the start of the meeting:

6. Licensing – Applications
 - e. Neal E. Winn

Upon a motion by Commissioner Abrams, seconded by Commissioner Ball it was voted on and unanimously carried to accept the additions to the agenda as follows:

4. Committee Reports and Program of Work
 - d. Program of Work and Budget and Finance
6. Licensing – Applications
 - k. Kenneth E. Chambers
7. Chapter 91, Hawaii Revised Statutes, Adjudicatory Matters
 - a. In the Matter of the Real Estate Broker's License of Daryl R. Gerloff, doing business as Gerloff Realty; REC 2003-232-L
 - b. In the Matter of the Real Estate Brokers' Licenses of Maheda Realty, Inc., a real estate Corporation, and Steven J. Gines, an individual and principal broker thereof

Minutes of Previous Meeting

Upon a motion by Commissioner Kagawa, seconded by Commissioner Abrams, it was voted on and unanimously carried to accept the minutes of the May 26, 2006 meeting as circulated.

Committee Reports: **Laws and Rules Review Committee**

Upon a motion by Commissioner Kagawa, seconded by Commissioner Okawa, it was voted on and unanimously carried to accept the report of the June 14, 2006 Laws and Rules Review Committee meeting as follows:

1. Minutes of May 10, 2006 Meeting – **Accept**.
2. Program of Work, FY06 – Program of Work and Budget, FY07 – **Recommend approval** subject to non-substantive amendments.
3. ARELLO, Other Organizations and Jurisdictions - ARELLO
 - a) ArelloGram and other informational Reports – CEO Craig Cheatham Exits ARELLO – Certificate of Appreciation – **Recommend approval** to present Craig Cheatham with a Certificate of Appreciation from the Real Estate Commission for his outstanding contributions in real estate.
 - b) Meetings, Workshops, and Reports
 - 1) Annual Conference, September 24-27, 2006 – **Recommend approval** to send up to four participants to the ARELLO Annual Conference 2006 to be held on September 24-27, 2006, at San Antonio, Texas, subject to budget and DCCA approval. Commission Chair and SEO to determine attendees.
 - 2) Mid-Year Meeting Report - **Accept**
4. Next Meeting: Wednesday, July 12, 2006
9:00 a.m.
Queen Liliuokalani Conference Room
King Kalakaua Building
335 Merchant Street, First Floor
Honolulu, Hawaii

Education Review Committee

Upon a motion by Commissioner Loudermilk, seconded by Commissioner Kuriyama, it was voted on and unanimously carried to accept the report of the June 14, 2006 Education Review Committee meeting as follows:

1. Minutes of May 10, 2006 – **Accept**
2. Continuing Education Administration, Curriculum, Courses, Providers, and Instructors - Applications
 - a) Provider – Reef, Inc. dba Hawaii Institute of Real Estate, Yuki Kajiwara – Administrator – **Recommend approval**
 - b) Course – “Fair Housing;” Author/Owner: Dearborn Real Estate Education; Provider: Reef, Inc. dba Hawaii Institute of Real Estate (pending); Course Categories: Other – Fair Housing; Clock Hours: 3 – **Defer**
 - c) Course – “Real Estate and Taxes! What Every Agent Should Know;” Author/Owner: Dearborn Real Estate Education; Provider: Reef, Inc. dba Hawaii Institute of Real Estate (pending); Course Category: Real Estate Law; Clock Hours: 3 – **Defer**
 - d) Course – “Introduction to Commercial Real Estate Sales;” Author/Owner: Dearborn Real Estate Education; Provider:

- Reef, Inc. dba Hawaii Institute of Real Estate (pending); Course Category: Investment; Clock Hours: 3 – **Defer**
- e) Course – “Introduction to Commercial Real Estate Sales;” Author/Owner: Dearborn Real Estate Education; Provider: Dower School of Real Estate Windward; Course Categories: Contracts, Investment, Property Management, Finance; Clock Hours: 3 – **Recommend approval**
 - f) Course – “Commercial Real Estate – Understanding Investments;” Author/Owner: Dearborn Real Estate Education; Provider: Dower School of Real Estate Windward; Course Categories: Investment, Finance, Property Ownership and Development, Risk Management; Clock Hours: 3 – **Recommend approval**
 - g) Course – “Principles of Commercial Real Estate Finance;” Author/Owner: Dearborn Real Estate Education; Provider: Dower School of Real Estate Windward; Course Categories: Investment, Real Estate Law, Finance, Risk Management; Clock Hours: 3 – **Recommend approval**
 - h) Course – “DROA, Addendum and Disclosures;” Author/Owner: David Catanzaro; Provider: Dower School of Real Estate Windward; Course Categories: Contracts, Real Estate Law, Risk Management; Clock Hours: 3 – **Recommend approval**
 - i) Provider – REALTORS Land Institute, Idaho Chapter #42, J. Douglas Ferguson – Administrator – **Recommend approval**
3. Prelicensing Education Administration, Curriculum, Schools, Instructors, and Equivalency – Applications – Substitute Instructor – Sherald K. Butler, Salesperson and Broker curricula, Vitousek Real Estate School, Paige Vitousek, Principal – **Recommend approval** subject to confirmation of the applicant meeting requirements
 4. Program of Work, FY06
 - a) Cooperative Education, Research, and Administration Program – Real Estate Commission-Sponsored Investigator/Attorney Workshop, November 14-17, 2006 – **Accept** agenda for workshop
 - b) Program of Work and Budget, FY07 – **Recommend approval** subject to non-substantive amendments
 5. Next Meeting: Wednesday, July 12, 2006
Upon adjournment of the Laws and Rules Review Committee Meeting, that convenes at 9:00 a.m.
King Kalakaua Building
Queen Liliuokalani Conference Room First Floor
335 Merchant Street
Honolulu, Hawaii

Condominium Review Committee

Upon a motion by Commissioner Kuriyama, seconded by Commissioner Loudermilk, it was voted on and unanimously carried to accept the amended report of the June 14, 2006 Condominium Review Committee meeting as follows:

1. Minutes of May 10, 2006 Meeting – **Accept** subject to non substantive corrections.

2. CPR Registration and Developer's Public Reports
 - a. Informal Non-Binding Interpretation Requests §514A-107(b), HRS, "no action letter"
 - 1) David W. Thomas - **Recommend deferral** pending further review.
 - 2) John & Kimberly Mallon – Based on §514A-107 (b) (3) "Unforeseeable change in marital status, or change in parental status;" **recommend approval** to issue an informal non-binding interpretation and issue a "no action" letter.
 - 3) Tan Minh Tran – Based on §514A-107(b) (1), the receipt of the physician's verification letter of serious illness, **recommend approval** to issue an informal non-binding interpretation and issue a "no action" letter.

Further **recommend approval to appoint a Commission** member to work with staff and the legislative policy makers to discuss and review the legislative directives and guidelines of the statute and amend as necessary.
 - b. §467-30(a)(f), HRS, Condominium Hotel Operations – Hali'i Kai CPR - Based on the documents submitted, **recommend issuance** of an informal non-binding interpretation that the submitted provisions in the Hali'i Kai declaration does not comply with the requirements of §467-30(a)(f), HRS.
 - c. County of Kauai – Building Ordinance and Code Compliance – Based on the County of Kauai Department of Public Works letter dated May 3, 2006 signed by the Building Division Chief, County Engineer, and Director of Finance and the representations contained therein, **recommend approval** to accept their request that developers who submit building permits reports obtained from the internet at "Click2Gov Building Permits" be accepted as an alternative to the signed county compliance letter "as verification of compliance, or lack of available information to verify such compliance with building ordinances and codes as applicable to specific projects" by the developer.
3. Program of Work, FY06
 - a. Recodification of Chapter 514A and Education - Certificates of Appreciation for volunteer faculty - **Recommend approval** to issue certificates of appreciation to John Morris, Esq. Joyce Neeley, Esq., Rick Kiefer, Esq., Mitchell Imanaka, Esq., Galen Leong, Esq., and Kenneth Chong.
 - b. Program of Work & Budget, FY07 – **Recommend approval** subject to non-substantive amendments.
4. Next Meeting: Wednesday, July 12, 2006
Upon adjournment of the Education Review Committee meeting which follows the Laws and Rules Review Committee meeting scheduled to convene at 9:00 am
Queen Liliuokalani Conference Room
King Kalakaua Building
335 Merchant Street, First Floor
Honolulu, Hawaii

Program of Work and Budget and Finance

SEO Kimura reported that PVL has been offering online licensing renewals with credits and discounted fees as an incentive for licensees to renew online as opposed to paper renewals. Paper renewals are normally more costly due to its labor intensive administration. Real Estate renewals occur during a two month crunch time and real estate salespersons are dependent upon the successful renewals of the licenses of the principal broker and the brokerage firm.

EASLA reported a 90% online renewal rate of all its licensees. The two factors that pushed the high online renewal rate was 1) \$25.50 total credit/discount on fees for online renewal and 2) no paper renewal applications were mailed to licensees, only reminder renewal cards. The last renewal for real estate licensees had about a 41% online renewal rate.

After discussion with the Chair there is a proposal to offer a fee discount for online renewals from the Real Estate Education Fund of at least \$5, which is a 12.5% discount, per licensee for the upcoming biennium renewal. The estimated total online renewal credit/discount could range from \$32.50 to \$37.50 per licensee based on HIC's Customer Appreciation Credit of 10%, PVL Discount of 25% of the CRF fee, and the Real Estate Education Fund's \$5 fee discount. It was further proposed to only send renewal reminder cards instead of paper renewals, subject to PVL's approval.

Executive Session:

Upon a motion by Commissioner Abrams, seconded by Commissioner Okawa, it was voted on and unanimously carried to enter into executive session, pursuant to §92-5(a)(4), HRS, "To consult with the board's attorney on questions and issues pertaining to the board's powers, duties, privileges, immunities, and liabilities."

Upon a motion by Commissioner Kuriyama, seconded by Commissioner Okawa, it was voted on and unanimously carried to move out of executive session.

Upon a motion by Commissioner Okawa, seconded by Commissioner Loudermilk it was voted on and unanimously carried to approve a discount of \$5.00 from the Real Estate Education Fund renewal fee for all online renewals for the licensing biennium 2007-2008, from October to December 2006.

Upon a motion by Commissioner Loudermilk, seconded by Commissioner Kagawa, it was voted on and unanimously carried to approve the mailing of renewal reminder cards with information on online renewals in lieu of renewal applications, subject to PVL's approval.

Licensing – Ratification:

Upon a motion by Commissioner Abrams, seconded by Commissioner Okawa, it was voted on and unanimously carried to ratify the attached list.

Licensing – Applications:

Neal Winn

Neal Winn was asked if he wished to have his application for a real estate salesperson's license considered in executive session. He declined the offer.

Dr. Winn was accompanied by his attorney, Kenneth Robbins. Mr. Winn reported that he would like to correct an error that he overlooked in the 3rd paragraph of his June 1, 2006 letter and note that he served as Chief Medical Officer of Kapiolani Medical Specialists from November 2000 to May 2005, not 1999 to 2002.

Mr. Robbins informed the committee that the lawsuit in question was brought up against 8 senior staff of the Kapiolani Medical Specialists. He further informed the committee that the case against Dr. Winn is very weak and hopes to see the case thrown out.

Commissioner Okawa questioned whether Dr. Winn intends to maintain a medical license.

Dr. Winn replied that he will not continue private practice due to back surgery and is looking into a new career.

Upon a motion by Commissioner Kuriyama, seconded by Commissioner Abrams, it was voted on and unanimously carried to take this matter under advisement.

Sondra D. Drummond

Sondra D. Drummond was asked if she wished to have her application for a real estate salesperson's license considered in executive session. She declined the offer. Ms. Drummond was accompanied by David Cordero, principal broker of Pacific Century Realty.

Mr. Cordero stated that he has been licensed for 20 years and is a good judge of character. Ms. Drummond is currently employed with Pacific Century Realty as a bookkeeper and personal assistant and has proven to be honest and trustworthy with items and information. Mr. Cordero predicts that she will be a successful agent and asked that the Commission approve her real estate salesperson's license.

Upon a motion by Commissioner Kuriyama, seconded by Commissioner Abrams, it was voted on and unanimously carried to take this matter under advisement.

Michael R. Cyr

Michael R. Cyr was asked if he wished to have his application for real estate salesperson's license considered in executive session. He declined the offer.

Mr. Cyr reported that he has submitted his records from the Massachusetts Public Safety Criminal History Systems Board which show that he only has one guilty verdict on record. He stated that he was coerced by his probation officer to enter a guilty plea as he could not afford an attorney for a jury trial and that the violation of the restraining order was for calling his ex-wife to set up visitation with his children.

Mr. Cyr informed the committee that he did report his conviction to the South Carolina Real Estate Commission where he holds a current real estate license.

Mr. Cyr stated that he has submitted all of his documentation to Executive Officer Fujitani and stated that he was committed for 110 days on the violation of probation and then found not guilty for the time served.

Commissioner Kagawa questioned whether Mr. Cyr has been in contact with any brokers should he be granted a license.

Mr. Cyr replied that he does have offers pending with Century 21 All Islands and Shell Vacations and has disclosed his situation with both who seem to have no problems as the issues are family related and not real estate related.

Deputy Attorney General Wong questioned whether Mr. Cyr served 110 days.

Mr. Cyr responded in the affirmative and reiterated that he was then found not guilty for the time served. The violation was actually done by his father who contacted Mr. Cyr's ex-wife, it was a third party violation.

Chair Nishihara questioned whether Mr. Cyr was currently on probation and what his current occupation is.

Mr. Cyr replied that he is not on probation and all charges have since closed. He is not employed presently. He has held a real estate license in South Carolina with 7 months experience in the field as a sales agent. His goal is to become a Hawaii real estate licensee.

Commissioner Okawa thanked Mr. Cyr for providing additional information but noted that the application was deferred from the January 2006 Commission meeting because he was unable to provide documentation. She asked Mr. Cyr what changed in the situation to allow him to now be able to provide the documentation.

Mr. Cyr replied that at the time he did not have the money and it was difficult to get the forms required from the Massachusetts state agency.

Deputy Attorney General Wong questioned whether the anger management courses were completed.

Mr. Cyr replied that in 2001 he completed one anger management course. He further noted that after nine years of marriage he got separated and was served with a restraining order for raising his voice. The probation that was mandatory was because of a phone call which his father made to his ex-wife. During the term of his probation he was attempting to receive visitation with his children. Mr. Cyr stated that he served time from April 19th through October and was released in November, roughly about 8 months.

Commissioner Okawa informed Mr. Cyr that at the January 2006 Commission meeting he stated to the Commission at that time that he had tried to obtain his probation record and that the probation officer told him that she would try to sink his ship and it would be denied, he further attempted to obtain the information online but the request came back saying "no record found." Commissioner Okawa questioned what changed to allow him to obtain his records?

Mr. Cyr stated that at the time he was willing to pay for the documents, but it was difficult getting through to the Massachusetts office, they were not returning his calls. He now has a copy of his online search and official record.

Commissioner Okawa informed Mr. Cyr that at the last meeting he had stated that it was too expensive to obtain the information, how did he obtain the information.

Mr. Cyr replied that he borrowed the money to pay for the copies. He further stated that the system in the town which he came from is corrupt. The Spencer Police Department had to be replaced by State Police because of the corruptness. Mr. Cyr claimed that the records he initially obtained cost \$25.00 and was then told by EO Fujitani that they were not official documents.

Deputy Attorney General Wong questioned when Mr. Cyr received his South Carolina real estate license and why it is inactive.

Mr. Cyr replied that he received his license in June 2003 and voluntarily placed it on inactive status when relocating.

Chair Nishihara reported that when looking at Mr. Cyr's record, the offenses seem stormy. She noted that being in the real estate industry, business can be very stressful.

Mr. Cyr informed the Commission that in 1996 the Spencer Police Department came on to his property. His relationship with his wife at the time was less than perfect. As soon as an argument would begin she would call the police. He stated that his wife was related to individuals in the sheriff's department. Because of the corruptness going on there, the whole department has been changed.

Chair Nishihara questioned whether all of the charges against him were related to his marriage.

Mr. Cyr replied in the affirmative and that since his arrival in Hawaii in 2004 there have been no problems except for one traffic violation. He has since remarried a local woman and has much to look forward to. He stated that he has been through the system and is no stranger to stress. He also stated that he has had three leases in Hawaii in his name and intends on making Hawaii his home.

Deputy Attorney General Wong questioned Mr. Cyr's employment history.

Mr. Cyr replied that he has worked in distribution previously. His wife and family are currently supporting him financially.

Commissioner Kagawa questioned the December 23, 1991 charge of defrauding victualer.

Mr. Cyr responded that the charge was dismissed. The case was regarding a military ID and an incorrect birth date. The charge was dismissed in March 1992.

Senior Real Estate Specialist Choy Fujimura noted that the PB of RE/MAX Honolulu has signed the certification of principal broker form attached to the original application and questioned if licensed will he still be signing on with RE/MAX Honolulu.

Mr. Cyr replied that he had met with the PB of RE/MAX who was willing to wait on the application for a certain amount of time, but it has been a long time since that agreement.

Commissioner Ball questioned the April 2001 incident noting that according to information provided Mr. Cyr had violated an outstanding abuse prevention order and was given a continuance with a finding until June 2002 and ordered to attend an anger management program. In March 2002 the applicant violated the abuse prevention order and the continuance was advanced to guilty, probation revoked and Mr. Cyr committed to 110 days to the house of corrections.

Mr. Cyr replied that the information stated is not true and that he has a copy of the official record. He further stated that in April 2001 his father violated the restraining order by calling Mr. Cyr's wife regarding the divorce. In May 2001 Mr. Cyr received probation for one year at which time he was trying to go through with divorce proceedings. In September 2001 Mr. Cyr was allowed a temporary order to visit his children. In March 2002 the restraining order was violated and a not guilty charge was issued on September 12, 2002 for the offense. The family court gave permission to call the children, but the criminal court was not aware of the family court decision. The system is unfair and discriminates against non-custodial parents.

Upon a motion by Commissioner Kuriyama, seconded by Commissioner Loudermilk, it was voted on and unanimously carried to take the matter under advisement.

Mr. Cyr thanked the Real Estate Commission and informed them that he has no contact with his ex-wife.

Commissioner Ball asked Mr. Cyr how many transactions were completed under his South Carolina license.

Mr. Cyr replied that he had many contacts and was gathering listings but had no formal closings.

Chapter 91, HRS,
Adjudicatory
Matters:

The Chair called for a recess from the meeting at 10:20 a.m., to discuss and deliberate on the following adjudicatory matters, pursuant to Chapter 91, HRS:

In the Matter of the Real Estate Broker's License of Daryl R. Gerloff, doing business as Gerloff Realty; REC 2003-232-L

Upon a motion by Commissioner Ball, seconded by Commissioner Loudermilk, it was voted on and unanimously carried to defer the Settlement Agreement Prior to Filing of Petition for Disciplinary Action and Commission's Final Order.

In the Matter of the Real Estate Brokers' Licenses of Maheda Realty, Inc., a real estate Corporation, and Steven J. Gines, an individual and principal broker thereof; REC 2004-165-L

Upon a motion by Commissioner Abrams, seconded by Commissioner Ball, it was voted on and unanimously carried to accept the Hearings Officer's Findings of Fact, Conclusions of Law, and Recommended Order

Following the Commission's review, deliberation, and decisions in these matters, pursuant to Chapter 91, HRS, the Chair announced that the Commission was reconvening its scheduled meeting at 10:33 a.m.

Executive Session:

Upon a motion by Commissioner Okawa, seconded by Commissioner Abrams, it was voted on and unanimously carried to enter into executive session, pursuant to §92-5(a)(1), HRS, "To consider and evaluate personal information relating to individuals applying for professional or vocational licenses cited in section 26-9 or both;" and §92-5(a)(4), HRS, "To consult with the board's attorney on questions and issues pertaining to the board's powers, duties, privileges, immunities, and liabilities."

Upon a motion by Commissioner Okawa, seconded by Commissioner Abrams, it was voted on and unanimously carried to move out of executive session.

Licensing – Applications:

David C. Smith

After a review of the information submitted by the applicant, Commissioner Okawa moved to deny the real estate salesperson's license of David C. Smith unless within 60 days the applicant submits written proof of payment, written payment plan or written proof of discharge from the Internal Revenue Service. Commissioner Loudermilk seconded the motion. The motion was voted on and unanimously carried.

Peter J. Jackson

This matter was deferred to the July 28, 2006 Real Estate Commission meeting.

Michael R. Cyr

After a review of the information submitted and presented by the applicant, Commissioner Okawa moved to deny the real estate salesperson's license of Michael R. Cyr based on the following:

"§467-8 Prerequisites for license, registration, or certificate. (a) No license, registration, or certificate under this chapter shall be issued to:

- (3) Any person who does not possess a reputation for or record of competency, honesty, truthfulness, financial integrity, and fair dealing;"
and

"§436B-19 Grounds for refusal to renew, reinstate or restore and for revocation, suspension, denial, or condition of license. In addition to any other acts or conditions provided by law, the licensing authority may refuse to renew, reinstate

or restore or may deny, revoke, suspend, or condition in any manner, any license for any one or more of the following acts or conditions on the part of the licensee or the applicant thereof:

- (1) Failure to meet or maintain the conditions and requirements necessary to qualify for the granting of a license; . . .
- (8) Failure to maintain a record or history of competency, trustworthiness, fair dealing, and financial integrity; . . .
- (12) Failure to comply, observe, or adhere to any law in a manner such that the licensing authority deems the applicant or holder to be an unfit or improper person to hold a license; . . ."

Commissioner Abrams seconded the motion. The motion was voted on and unanimously carried.

Sondra D. Drummond

After a review of the information submitted and presented by the applicant, Commissioner Kuriyama moved to approve the real estate salesperson's license of Sondra D. Drummond. Commissioner Abrams seconded the motion. The motion was voted on and unanimously carried.

Neal E. Winn

After a review of the information submitted and presented by the applicant, Commissioner Kuriyama moved to approve the real estate salesperson's license of Neal E. Winn. Commissioner Kagawa seconded the motion. The motion was voted on and unanimously carried.

James N. Lynch

After a review of the information submitted by the applicant, Commissioner Okawa moved to approve the real estate salesperson's license of James N. Lynch. Commissioner Kagawa seconded the motion. The motion was voted on and unanimously carried.

Byron J. Yap

Commissioner Ball abstained from discussion and voting. After a review of the information submitted by the applicant, Commissioner Okawa moved to approve the real estate broker's license of Byron J. Yap. Commissioner Kagawa seconded the motion. The motion was voted on and carried.

Larry Daniel Jeffery

After a review of the information submitted by the applicant, Commissioner Kuriyama moved for a non-binding preliminary decision of most likely approving the real estate broker's license application of Larry Daniel Jeffery. Commissioner Loudermilk seconded the motion. The motion was voted on and unanimously carried.

M & J Wilkow, Ltd.

After a review of the information submitted by the applicant, Commissioner Kuriyama moved to approve the real estate corporation license of M & J Wilkow, Ltd. based on the documents submitted asserting that Marc R. Wilkow, President and not a Hawaii-licensed real estate broker, will not be engaging in any real estate activity in Hawaii and that the name of the corporation has been registered and used in multiple states without any similar inquiry or objection. Commissioner Kagawa seconded the motion. The motion was voted on and unanimously carried.

Maui Brokers, LLC

After a review of the information submitted by the applicant, Commissioner Kagawa moved to approve the real estate limited liability corporation license of Maui Brokers, LLC. Commissioner Kuriyama seconded the motion. The motion was voted on and unanimously carried.

Kenneth E. Chambers

After a review of the information submitted by the applicant, Commissioner Okawa moved to approve the real estate salesperson's license of Kenneth E. Chambers. Commissioner Kagawa seconded the motion. The motion was voted on and unanimously carried.

Recovery Fund Report:

No report was presented.

Next Meeting:

Friday, July 28, 2006
9:00 a.m.
Queen Liliuokalani Conference Room
King Kalakaua Building
335 Merchant Street, First Floor
Honolulu, Hawaii

Adjournment:

With no further business to discuss, Chair Nishihara adjourned the meeting at 11:03 a.m.

Reviewed and approved by:

/s/ Neil Fujitani
Neil Fujitani, Executive Officer

July 28, 2006
Date

[X]
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NF:tr/060707

Approved as circulated.
Approved with corrections; see minutes of _____ meeting.

APPROVED APPLICATIONS FOR REAL ESTATE
 REAL ESTATE COMMISSION MEETING ON JUNE 23, 2006

<u>Brokers – Limited Liability Companies and Partnerships</u>	<u>Effective Date</u>
Wailea Property Management LLC Marian E. Kunihisa, PB	05/17/06
Uplands Realty, LLC Tad T. Yomomo, PB	05/18/06
Brown Realty, LLC Gregory E. Brown, PB	05/17/06
Reba-Mae Silva Realty, LLC, Reba-Mae Silva Realty Reba-Mae Silva, PB	05/22/06
Milagros C. Sylvester Realtor, LLC Milagros c. Sylvester, PB	05/23/06
Hualalai Rental Management, LLC James J. Hustace, PB	06/01/06
Kona Home & Land Realty, LLC Ken Kjer, PB	06/06/06
Richard Daggett Realty LLC, Hawaii Investors Real Estate Richard W. Daggett, PB	06/09/06
<u>Brokers – Corporations and Partnerships</u>	<u>Effective Date</u>
Pacific Isle Realty, Inc., Help-U-Sell Pacific Isle Realty Kelly K. Kauwe, PB	05/11/06
CAM Commercial Real Estate, Inc. Cliff A. McCluney, PB	05/17/06
Island Business Services, Inc. Lauren B. Angulo, PB	05/18/06
<u>Brokers – Sole Proprietor</u>	<u>Effective Date</u>
Brant D. Kline	05/10/06
Thomas E. Caprio, Caprio Real Estate	05/17/06
Linda L. Swanson, Swanson Real Estate Sales & Services	05/25/06
Yuriy M. Skripchenko, YMS Realty	06/01/06
Ken Russell, ViP Realtors	06/01/06
<u>Trade Name</u>	<u>Effective Date</u>
Philip Kai Binney, Kai Pacific	05/09/06
<u>Limited Liability Company and Partnership Name</u>	<u>Effective Date</u>
Daisy C. Yamada Management Services LLC	4/28/06
<u>Equivalency to Uniform Section of Examination Certificate</u>	<u>Expiration Date</u>
Jalal Ghanim Hejazi	05/17/08
Larry Wallace Moore	05/17/08
Dino Bruce Amick	05/17/08
Pamela Toy-Yoshida	05/17/08
Sheryl Margaret Kainani Oschin	05/17/08
William Mark Murrell	05/17/08
Susan Mary Danielson	05/18/08

<u>Equivalency to Uniform Section of Examination Certificate</u>	<u>Expiration Date</u>
Barbara Helene Mahone	05/18/08
Debra Janet Richardson	05/18/08
Edward Thomas Beaulieu	05/19/08
Thomas Owen Ellis	05/19/08
Ralph Armstead Watkins, III	05/19/08
Hugh Anthony Chang	05/19/08
Bernadette Ann Stromgren	05/19/08
Todd Allew Goldberg	05/19/08
Duane B. Wrobel	05/22/08
Kathleen Lois Korth	05/22/08
Kevin Ye Yu	05/22/08
Teresa Hassanally	05/23/08
Trace P. Keasler	05/23/08
John Patrick Balk	05/23/08
Eve Lynn Marie Overby	05/23/08
Leslye Ginger Schneider	05/24/08
Lisa Shawn Hasan	05/24/08
Todd Donovan McNaughton	05/24/08
Timothy H. Cooper	05/24/08
Carmen E. Shoemaker	05/30/08
Carlos F. Ors	05/30/08
Bonnie Lee Myers	05/30/08
Donald Edward Hickey	05/30/08
Matthew Torrijos Asuncion	05/30/08
Steven Patrick De Los Reyes	06/07/08
Michael Howard Hege	06/07/08
Joanna Devine	06/07/08
Jennifer Lisa Bertram	06/08/08
Deborah Lynn Davis	06/09/08
Sona Aredjian	06/13/08

<u>Educational Equivalency Certificate</u>	<u>Expiration Date</u>
Jalal Ghanim Hejazi	05/17/08
Larry Wallace Moore	05/17/08
Dino Bruce Amick	05/17/08
Pamela Toy-Yoshida	05/17/08
Sheryl Margaret Kainani Oschin	05/17/08
William Mark Murrell	05/17/08
Darren Scott Lake	05/17/08
Karissa U. Tabisola	05/17/08
Roger P. Agsalda	05/18/08
Susan Mary Danielson	05/18/08
Barbara Helene Mahone	05/18/08
Debra Janet Richardson	05/18/08
Edward Thomas Beaulieu	05/19/08
Thomas Owen Ellis	05/19/08
Edward John Kowalski	05/19/08
Ralph Armstead Watkins, III	05/19/08
John Botty Freitas, Sr.	05/19/08
Donald R. Cline	05/19/08
Hugh Anthony Chang	05/19/08

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Bernadette Ann Stromgren 05/19/08
Todd Allew Goldberg 05/19/08

Educational Equivalency Certificate

Expiration Date

Duane B. Wrobel	05/22/08
Kathleen Lois Korth	05/22/08
Michael Scurlock Marks	05/22/08
Kevin Ye Yu	05/22/08
Teresa Hassanally	05/23/08
Trace P. Keasler	05/23/08
John Patrick Balk	05/23/08
Eve Lynn Marie Overby	05/23/08
Leslye Ginger Schneider	05/24/08
Lisa Shawn Hasan	05/24/08
Todd Donavan McNaughton	05/24/08
Timothy H. Cooper	05/24/08
Carmen E. Shoemaker	05/30/06
Carlos F. Ors	05/30/06
Theresa Anne Trujillo	05/30/08
Bonnie Lee Myers	05/30/08
Donald Edward Hickey	05/30/08
Matthew Torrijos Asuncion	05/30/08
Richard Bernard Krekel	06/02/08
Steven Patrick De Los Reyes	06/07/08
Michael Howard Hege	06/07/08
Joanna Devine	06/07/08
Jennifer Lisa Bertram	06/08/08
James Michael Yozamp, Sr.	06/08/08
Sona Aredjian	06/13/08

Real Estate Broker Experience Certificate

Expiration Date

Jalal Ghanim Hejazi	05/17/08
Meg Saunders	05/17/08
GinaAnn M. Apana-Joseph	05/17/08
Sheryl Margaret Kainani Oschin	05/17/08
Michael David DeMello	05/17/08
Scott Alan Chai	05/18/08
Ralph Armstead Watkins, III	05/19/08
Sharon E. Brown	05/19/08
Duane B. Wrobel	05/22/08
Dennis Don Blackman	05/22/08
James Michael Donovan	05/22/08
Teresa Hassanally	05/23/08
Trace P. Keasler	05/23/08
Leslye Ginger Schneider	05/24/08
Peter A. Gelsey	05/26/08
Donald Edward Hickey	05/30/08
Matthew Torrijos Asuncion	05/30/08
Jeffrey Lawrence Edwards	05/30/08
Y. Sandra Grenell	06/02/08
Steven Patrick De Los Reyes	06/07/08
Joanna Devine	06/07/08

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Karissa U. Tabisola
Hamana Clay Ventura

06/08/08
06/08/08

Real Estate Broker (upgrade)

Effective Date

John R. Capron
Alison A. Mocerri
Brant D. Kline
James E. Windsor
Gary R. Anderson
Shirley Ohara
Brian Contorno-Gaston
Yumi F. Benedicto
Gregory E. Brown
Lauren B. Angulo
Michael T. Miyake
Deborah E. Buchta
Paul C. Ford
Matthew G. Bittick
Garret K. Hashimoto
Starr Kealaluhi
Conchita Chzang Lai
Kenneth K. Lee
Yuriy M. Skripchenko
Ken Russell

05/09/06
05/10/06
05/10/06
05/12/06
05/15/06
05/15/06
05/16/06
05/17/06
05/17/06
05/18/06
05/18/06
05/22/06
05/24/06
05/25/06
05/30/06
05/30/06
05/30/06
05/30/06
06/01/06
06/01/06