

REAL ESTATE COMMISSION
Professional and Vocational Licensing Division
Department of Commerce and Consumer Affairs
State of Hawaii
www.state.hi.us/hirec

MINUTES OF MEETING

The agenda for this meeting was filed with the Office of the Lieutenant Governor, as required by Section 92-7(b), Hawaii Revised Statutes.

Date: Friday, June 28, 2002

Time: 9:00 a.m.

Place: Kapuaiwa Room
HRH Princess Victoria Kamamalu Building
1010 Richards Street, Second Floor
Honolulu, Hawaii

Present: John Ohama, Chair
Michael G. Ching, Vice Chair
Charles Aki, Member
Marshall Chinen, Member
Patricia Choi, Member
Alfredo Evangelista, Member
Iris Okawa, Member
Peter Rice, Member

Calvin Kimura, Supervising Executive Officer
Alan Taniguchi, Executive Officer
Diane Choy Fujimura, Senior Real Estate Specialist
Cynthia Yee, Senior Condominium Specialist
Cheryl Leong, Condominium Specialist
Shari Wong, Deputy Attorney General
Irene Kotaka, Secretary

Lawrence Kamakawiwo'ole, Special Deputy Attorney General
Louis Abrams, Incoming Commissioner
Rodney S. Nishida, Esq., Ayabe Chong Nishimoto Sia & Nakamura

Gary Byerly
Marsha Smith
Kathleen Howe

Excused: Mitchell Imanaka, Member

Call to Order: The Chair called the meeting to order at 9:05 a.m., at which time quorum was established.

Chair's Report: Chair Ohama expressed his congratulations and officially said goodbye to the three outgoing Commissioners, Charles Aki, Michael Ching and Alfredo Evangelista, who are officially retiring from the Real Estate Commission. Chair Ohama also stated that their service to the Commission has been outstanding. Their efforts and examples have been exemplary during their two terms as public servants and

volunteers. Moreover, their friendship and dedication to their fellow Commissioners and staff have made their association with the Commission a memorable one.

Chair Ohama introduced Marshall Chinen as the interim Commissioner, who replaced Commissioner Casey Choi.

Vice Chair Ching also introduced his successor, Louis Abrams, to those present. Vice Chair Ching also thanked staff for their help.

Executive Officer's
Report:

Announcements, Introductions, Correspondence and Additional Distribution

Additions to the Agenda:

Upon a motion by Commissioner Evangelista, seconded by Commissioner Rice, it was voted on and unanimously carried to add the following item to the agenda:

6. Recovery Fund Report
 - a. Capri Apartments, Ltd. v. Ronald John Melchin, et al., Honolulu District Court, Civil No. 1RC99-6177
 - b. Dole Terrace, Ltd. v. Ronald J. Melchin, et al., Honolulu District Court, Civil No. 1RC00-1391

Additional Distributions

The following materials were distributed to the Commissioners prior to the start of the meeting:

6. Licensing – Questionable Applications
 - c. Marsha A. Smith

Minutes of Previous Meeting

Upon a motion by Commissioner Rice, seconded by Commissioner Evangelista, it was voted on and unanimously carried to approve the minutes of the May 31, 2002 Real Estate Commission meeting.

Committee
Reports:

Laws and Rules Review Committee

Upon a motion by Commissioner Evangelista, seconded by Commissioner Okawa, it was voted on and unanimously carried to accept the report of the June 14, 2002 Laws and Rules Review Committee meeting as follows:

1. Minutes of Previous Meetings – **Accept** the minutes of the May 8, 2002 meeting.

2. ARELLO, Other Organizations and Jurisdictions - Scott W. Taylor, Oregon – **Recommend approval** to support the nomination of Scott W. Taylor as ARELLO President-Elect 2003.
3. Next Meeting: Wednesday, July 10, 2002
9 a.m.
Kapuaiwa Room
HRH Princess Victoria Kamamalu Building
1010 Richards Street, Second Floor
Honolulu, Hawaii

Education Review Committee

Upon a motion by Commissioner Aki, seconded by Commissioner Choi, it was voted on and unanimously carried to accept the amended report of the June 14, 2002 Education Review Committee meeting as follows:

1. Minutes of May 8, 2002 – **Accept**.
2. Continuing Education Administration, Curriculum, Courses, Providers, and Instructors - Applications
 - a. Course – “Discover, Disclosure, Damage, Defendants,” Author/Owner: Oliver E. Frasca, Esq., Provider: Maui Board of REALTORS®, Course Category: Risk Management, Course Clock Hours: 3 – **Recommend approval** subject to consultation with Hawaii attorney and inclusion of Hawaii disclosure and other relevant laws in course content. Maui Board of REALTORS® should ensure this takes place for this and other courses dealing in legal subject matter taught by an out-of-state attorney.
 - b. Course – “Professional Standards Training - Ethics,” Author/Owner: Oliver E. Frasca, Esq., Provider: Maui Board of REALTORS®, Course Category: Dispute Resolution and Risk Management, Course Clock Hours: 3 – **Recommend approval** subject to consultation with Hawaii attorney and inclusion of Hawaii laws in course content. Maui Board of REALTORS® should ensure this takes place for this and other courses dealing in legal subject matter taught by an out-of-state attorney.
 - c. 2001-2002 Continuing Education Providers and Course Ratification List – **Recommend approval** of the following registrations/certifications:

<u>Registration/Certification</u>	<u>Effective Date</u>
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Course (s)

“Introduction to Commercial Investment Real Estate Analysis” (Nationally Certified Course/Hawai'i CCIM Chapter)	05/07/02
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“CI 102: Market Analysis for Commercial Investment Real Estate” (Nationally Certified Course/Hawai'i CCIM Chapter)	05/22/02
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"Buyer Representation in Real Estate" 05/17/02
(ARELLO Certified Course/Seiler School of Real Estate)

"Ethics and Real Estate" 05/17/02
(ARELLO Certified Course/Seiler School of Real Estate)

"Introduction to Commercial Real Estate Sales" 05/17/02
(ARELLO Certified Course/Seiler School of Real Estate)

"Property Management and Managing Risk" 05/17/02
(ARELLO Certified Course/Seiler School of Real Estate)

"Real Estate & Taxes, What Every Agent Should Know" 05/17/02
(ARELLO Certified Course/Seiler School of Real Estate)

"Real Estate Finance Today" 05/17/02
(ARELLO Certified Course/Seiler School of Real Estate)

"Risk Management" 05/17/02
(ARELLO Certified Course/Seiler School of Real Estate)

"The epee-Buyer" 05/29/02
(Nationally Certified Course/Hogan School of Real Estate, Inc.)

3. Prelicensing Education Administration, Curriculum, Schools, Instructors, and Equivalency - Administrative Issues - Seiler School of Real Estate – Independent Study Course Evaluations (9) – **Request** clarification of item #4 under Delivery Method, contact Rick Seiler for possible rewording of item which currently reads, "Degree of problems with self-paced instruction."
4. Program of Work, FY02 – Program of Work, FY03 – Request for Comments and Recommendations – No comments received.
5. Next meeting: Wednesday, July 10 2002
10:00 a.m.
Kapuaiwa room
HRS Princess Victoria Kamamalu Building
1010 Richards Street, Second Floor
Honolulu, Hawaii

Condominium Review Committee

Upon a motion by Commissioner Rice, seconded by Commissioner Okawa, it was voted on and unanimously carried to accept the report of the June 14, 2002 Condominium Review Committee meeting as follows:

1. Minutes of May 8, 2002 – **Accept.**
2. Condominium Governance and Management

- a. AOA Registrations – 2003 Biennium Registration, May 2002 – **Recommend approval** to ratify effective dates for AOA registrations received for the 2001-2003 biennium through May 31, 2002.
- a. Condominium Seminars and Symposium
 - 1) Neighborhood Condominium Owners' Forum – CMEF Funding Proposal - **Recommend further deferral** of the request and decision. Staff to work with requestor for additional information to include: a more detailed curriculum (including topics) and statement of objectives, description and scope of Condominium Council of Maui's support and involvement, and agreement to be bounded by the general conditions and terms of the State Contract including, copyright issues, and tax clearances.
3. CPR Registration, Developer's Public Reports
 - a. May 2002 – **Recommend approval** to ratify issuance of effective dates of the developer's public reports and extensions issued for the month of May 2002.
 - b. Request for Informal Non-Binding Opinion §514A-39.5, HRS, Developer's Contingent Final Public Report – **Recommend approval** to issuing an informal non-binding opinion that §514A-39.5, HRS, does not prohibit the filing of a request that the Commission issue an effective date for a developer's subsequent contingent final public report prior to the expiration of the effective date for the developer's original contingent final public report for a particular project. There shall be a definite termination date to the developer's original contingent final public report. Pursuant to §514A-64.5, HRS, purchaser has the right to rescind and have refund of purchaser's deposit with all interest and reimbursement of fees. Purchaser also may waive the right to rescind.
4. Next Meeting: **Wednesday, July 10, 2002**
11:00 a.m.
Kapuaiwa Room
HRH Princess Victoria Kamamalu
Building
1010 Richards Street, Second Floor
Honolulu, Hawaii

Licensing and
Registration –
Ratification:

Upon a motion by Commissioner Ching, seconded by Commissioner Evangelista, it was voted on and unanimously carried to ratify the attached list.

Licensing –
Questionable
Applications:

Gary Byerly

Gary Byerly was asked if he wished to have his application for a real estate salesperson's license considered in executive session. He declined the offer.

Mr. Byerly stated that he did not have a judgment or a tax lien. He could have checked the box "No." However, on his credit report, he discovered that in June 1982 it was reported that he owed \$8,300. He did not receive service or acknowledgement of that until he received his credit report in August 2001. He had a telephonic hearing with the Illinois Department of Public Aid. He was informed that the original order was issued out of San Diego and it was out of their jurisdiction. He was informed that he should pursue the matter with San Diego County. He finally found out that the account was closed and paid in full as of July 1986. Mr. Byerly stated that it originated in 1982, the case was closed in 1986 and it was finally acknowledged by the State of Illinois in 2001. After dealing with more than 15 people, he received a letter from Thomas Harrelson that there is no order, it originated in San Diego, and no records have been archived. Mr. Byerly stated that he has been pressing for eleven months to have the case heard. He stated that he may have a hearing in August 2002. Mr. Byerly stated that he has done everything that he could to correct the situation. Mr. Byerly stated that he has showed good faith and has made an agreement to start paying it, but with the appeal, he may not have to pay. Mr. Byerly stated that he would like to have this taken off of his record. He stated that he owns his home, has been married for 17 years and has a gold Visa and Master Card. He does not know where this came out of. It has taken longer than anticipated to solve this.

Commissioner Okawa thanked Mr. Byerly for his efforts to appear before the Commission and to answer any questions that the Commission may have had regarding his application.

After a review of the information presented by the applicant, Commissioner Okawa moved to approve the real estate salesperson's license application of Gary Byerly. Commissioner Evangelista seconded the motion. The motion was voted on and unanimously carried.

Executive
Session:

Upon a motion by Commissioner Ching, seconded by Commissioner Evangelista, it was voted on and unanimously carried to enter into executive session, pursuant to Section 92-5(a)(4), HRS, "To consult with the board's attorney on questions and issues pertaining to the board's powers, duties, privileges, immunities, and liabilities".

Upon a motion by Commissioner Evangelista, seconded by Commissioner Rice, it was voted on and unanimously carried to move out of executive session.

Real Estate
Recovery Fund
Report:

Capri Apartments, Ltd. v. Ronald John Melchin, et al., Honolulu District Court, Civil No. 1RC99-6177

Dole Terrace, Ltd. v. Ronald J. Melchin, et al., Honolulu District Court, Civil No. 1RC00-1391

Upon a motion by Commissioner Evangelista, seconded by Commissioner Aki, it was voted on and unanimously carried to approve the recommendations of counsel to apportion 90% of the payment

against the Real Estate Recovery Fund against Maxine Melchin's account and 10% against Melchin Realty; direct counsel to obtain a release of all claims against the Real Estate Recovery Fund and to obtain an assignment of the judgment.

Chapter 91, HRS,
Adjudicatory
Matters:

The Chair called for a recess from the meeting at 9:33 a.m., to discuss and deliberate on the following adjudicatory matters, pursuant to Chapter 91, HRS:

In the Matter of the Real Estate Salesperson's License of Julia Francesca Coelho; REC 2000-29-L; and REC 2000-127-L

Upon a motion by Commissioner Evangelista, seconded by Commissioner Ching, it was voted on and unanimously carried to reject the Settlement Agreement After Filing of Petition for Disciplinary Action and Commission's Final Order.

Following the Commission's review, deliberation and decision in these matters, pursuant to Chapter 91, HRS, the Chair announced that the Commission was reconvening its scheduled Commission meeting at 9:37 a.m.

Committee Reports:

Education Review Committee

Continuing Education Administration, Curriculum, Courses, Providers, and Instructors – Applications

Course – "Practicing Safe Real Estate" – Broker Duties to Clients and Non-Clients Through Case Studies, "Author/Owner: How2educate LLC, Provider: How2educate LLC, Course Category: Real Estate law, Course Clock Hours: 3

Kathy Howe was present at the meeting to answer any questions regarding the CE course application.

Ms. Howe was asked if she had selected an attorney to teach the course as yet. She stated that she does not have the names of the attorneys who will be teaching the course at this time. She also stated that she has turned down two attorneys who would like to teach the course because she did not feel that they would do a good job. She stated that she had asked Dana Sato to teach the course, however, she was unable to do so because she was involved in a two-month long arbitration. Ms. Howe stated that she did not intend to put on the course if she cannot find a Hawaii attorney. Ms. Howe stated that just because someone is well-versed in what they say and do does not mean that they possess the skills necessary to be a good instructor. Ms. Howe stated that she had informed REB staff that she was still waiting to find a Hawaii attorney who could speak on Hawaii's real estate laws.

Commissioner Ching stated that he was concerned that if the course was approved without a designated instructor, Ms. Howe would be the lecturer. Ms. Howe stated that she did not say that. Commissioner

Ching stated that he was concerned about a lay person teaching real estate law. He also suggested that she might switch the course category to "Risk Management." Ms. Howe stated that she was okay with that. Commissioner Ching restated that he did not feel comfortable in approving the course until he knew what attorney would be teaching the course. Ms. Howe stated that it could be a stipulation in the approval of the course. She stated that she will not give the course if she did not have a Hawaii attorney available.

Ms. Howe stated that the Arizona component is very important. Both cases reflect upon all licensees throughout the country. Licensees have been alerted by the National Association of REALTORS and other agencies of the importance of this case. Mr. Smith and the Hawaii attorney will discuss the differences in the laws. Ms. Howe stated that she has done this before numerous times in Arizona and through different venues.

Commissioner Rice raised concerns about the applicability of the course to both Hawaii and Arizona licensees. He stated that the Commission wants Ms. Howe to teach course information that is applicable to Hawaii, not to another state. According to what was presented, it appears that it is Ms. Howe's intention for the course to be attended by Arizona licensees as well.

Ms. Howe stated that the two cases will not be picked apart, but they will be using case law to show how it got into court. It will show what the individual may or may not have done and how the person is guilty. The National Association of REALTORS sent out an advisory to buyer's agents about these cases. Ms. Howe stated that she expected to see Arizona licensees in this class. Ms. Howe stated that she had been told that it would fly in Arizona even if there are people there from Hawaii. The course will not be given without a licensed, Hawaii attorney present. Ms. Howe stated that copies of the case were submitted to REB staff.

Commissioner Rice stated that the outline clearly deals with the Arizona laws. Under the law, the Commission has the authority to determine how many hours of the course will be credited towards Hawaii CE credits, as well as the relevancy of the course to a Hawaii licensee and consumer. The course has to have at least three hours credited towards Hawaii CE credits. Based on the information provided, this course is not in compliance with the Commission's requirements.

Ms. Howe stated that the Arizona laws were included to identify the reasons why the agent was found in error according to the courts. The course would discuss whether or not a buyer's agent must disclose information to the seller's agent.

Commissioner Rice stated that he would not have any problems if the course was given for Hawaii licensees and Hawaii laws were discussed.

Commissioner Okawa stated that she shared Commissioner Rice's concerns.

Concerns were raised about the applicability of the Arizona laws to Hawaii's laws. The Commission felt that it may be confusing to Hawaii licensees because the emphasis may be on the Arizona laws.

Ms. Howe stated that the attorney for the Arizona case will be speaking at the classes. Ms. Howe stated that she felt it would be good if the licensee could see the differences between the two states' laws.

Ms. Howe stated that she has been involved in real estate for a long time.

Commissioner Ching informed Ms. Howe that the curriculum lists the time allotted for discussion of each topic. It indicates that at least 45 minutes are allotted for the discussion on the Arizona case laws. This discussion takes away time from the discussion of the Hawaii laws which will cause the course to not meet Hawaii requirements.

Upon a motion by Commissioner Okawa, seconded by Commissioner Ching, it was voted on and unanimously carried to take this matter under advisement.

Licensing – Questionable Applications:

Marsha Smith

Marsha Smith was asked if she wished to have her application for a real estate broker's experience certificate considered in executive session. She declined the offer.

Commissioner Rice recused himself from the meeting.

Ms. Smith stated that her principal broker had always encouraged her to get her real estate broker's license. She stated that she should have done it a long time ago. Her current principal broker has known her all those years, but she has not worked directly under him. They only worked in the same office.

Mr. and Mrs. Nowell shared offices, but each had their own business. They have always been in the same office. They are two separate entities sharing office space. Ms. Smith stated that she is currently with Mr. Nowell. The license changes were completed in a timely manner. The licenses were transferred to Mr. Nowell's firm.

Commissioner Ching requested that they consult with the Deputy Attorney General prior to rendering a decision.

Commissioner Choi asked Ms. Smith if she was licensed annually with the Board of REALTORS. She answered that she believes that it was done, but she does not have any records.

Executive Session:

Upon a motion by Commissioner Evangelista, seconded by Commissioner Choi, it was voted on and unanimously carried to enter into executive session, pursuant to Section 92-5(a)(4), HRS, "To consult

with the board's attorney on questions and issues pertaining to the board's powers, duties, privileges, immunities, and liabilities" and to Section 92-5(a)(1), HRS, "To consider and evaluate personal information relating to individuals applying for professional or vocational licenses cited in section 26-9 or both;"

Upon a motion by Commissioner Evangelista, seconded by Commissioner Okawa, it was voted on and unanimously carried to move out of executive session.

Commissioner Rice returned to the meeting.

Licensing – Questionable Applications:

Layne Torgerson

After a review of the information submitted by the applicant, Commissioner Ching moved to deny Layne Torgerson's application for a real estate salesperson's license, however, the Commission approved Mr. Torgerson's request for a 60-day extension to end on August 28, 2002, to submit proof of payment or an approved written payment plan with the State of California, Franchise Tax Board, for all outstanding tax obligations. Commissioner Evangelista seconded the motion. The motion was voted on and unanimously carried.

Marsha Smith

Commissioner Rice recused himself from the meeting.

After a review of the information presented by the applicant, Commissioner Ching moved that based on the compelling evidence submitted by Marsha Smith in support of her broker's experience certificate, the broker experience certificate be approved and authorize Jack Nowell to sign a certification statement on behalf of the deceased, Johnita Nowell, certifying Ms. Smith's experience. Commissioner Evangelista seconded the motion. The motion was voted on and carried.

Commissioner Rice returned to the meeting.

Upon a motion by Commissioner Ching, seconded by Commissioner Evangelista, it was voted on and unanimously carried to request that the Laws and Rules Review Committee look into rulemaking to address situations that arise upon the death of a principal broker.

Committee Reports:

Education Review Committee

Continuing Education Administration, Curriculum, Courses, Providers, and Instructors – Applications

After a review of the information presented by the applicant, Commissioner Evangelista moved to deny the following continuing education course application:

Course – “Practicing Safe Real Estate” – Broker Duties to Clients and Non-Clients Through Case Studies, “Author/Owner: How2educate LLC, Provider: How2educate LLC, Course Category: Real Estate law, Course Clock Hours: 3

Commissioner Ching seconded the motion. The motion was voted on and unanimously carried.

Request for Informal
Opinion on Real
Estate Licensing:

Upon a motion by Commissioner Aki, seconded by Commissioner Okawa, it was voted on and unanimously carried that based on the information provided, the Commission determined that it is the informal opinion of the Commission that a real estate license is not needed to conduct the activities on military bases described in the letter from Steven Sombrero, of Chaney, Brooks & Company, dated June 4. Any licensed entity is still subject to the real estate licensing laws of the State of Hawaii.

Chair's Report:

The Chair presented Vice Chair Ching and Commissioners Aki and Evangelista with a plaque of appreciation for their work on the Commission.

Next Meeting:

Friday, July 26, 2002
9:00 a.m.
Kapuaiwa Room
HRH Princess Victoria Kamamalu Building
1010 Richards Street, Second Floor
Honolulu, Hawaii

Adjournment:

With no further business to discuss, the Chair adjourned the meeting at 11:25 a.m.

Reviewed and approved by:

/s/ Calvin Kimura
(for) Alan Taniguchi
Executive Officer

July 26, 2002
Date

[X] Approved as circulated.

[] Approved with corrections; see minutes of _____ meeting.

APPROVED APPLICATIONS FOR REAL ESTATE
 REAL ESTATE COMMISSION MEETING ON JUNE 28, 2002

<u>Brokers – Corporations and Partnerships</u>	<u>Effective Date</u>
Toyo Sales & Management Inc. Yumi S. Domingo, PB	05/28/02
Big Island Hawaii Realty Inc., Prudential Big Island Hawaii Realty Joseph H. Pedefferri, PB	05/29/02
Ailina Productions, Inc., Tropical Villa Realty Paula Diane Klingman, PB	05/20/02
Seven Stars Enterprises, Inc. Shoji Morikawa, PB	06/17/02

<u>Brokers – Limited Liability Companies and Partnerships</u>	<u>Effective Date</u>
Business Brokers Hawaii Kona LLC Wattie Mae Hedemann, PB	05/14/02
Estates Honolulu LLC Michelle Lau, PB	05/15/02
Tsujimura & Associates, LLC Lester J. Tsujimura, PB	05/15/02
Hawaii International Property MGM, LLC Clyde T. Yamada, PB	05/31/02
DSS Realty LLC Douglas S. Stacy, PB	05/28/02
Maui Lodging.com LLC Ronie H. Lando-Brown, PB	06/04/02
Fujisawa & Associates, LLC Albert Y. Fujisawa, PB	06/04/02

<u>Brokers - Sole Proprietor</u>	<u>Effective Date</u>
Phylleen P. Jackson, Jackson & Company	05/13/02
Cynthia N. Walraven, Island Properties Kauai	05/22/02
Katsumi Ohama	05/07/02
Roger L. Vosika	05/15/02
Barbara H. Schaefer	05/30/02
Kelly Suzuki-Shreve, Pacific Island Real Estate	06/04/02
Mon Jiuan Ide, Hala Nani Realty	06/13/02

<u>Corporation Name</u>	<u>Effective Date</u>
Bradley Properties, Ltd. (fka BP Rental Management, Inc.)	05/31/02

<u>Trade Name</u>	<u>Effective Date</u>
Sandra U. Padaken, Padaken Realty	05/22/02
REMAX Big Island LLC, RE/MAX Properties	05/20/02

<u>Equivalency to Uniform Section of Examination Certificate</u>	<u>Expiration Date</u>
Cherie J. Kittrell	05/22/04
Ronald D. Kittrell	05/22/04
Christine L. Brunner	05/28/04
Suzanne L. Casupang	05/29/04
Dessel R. Fyffe	06/03/04

<u>Equivalency to Uniform Section of Examination Certificate</u>	<u>Expiration Date</u>
Salvatore Maiorino	06/03/04
Jeffrey I. Miller	06/03/04
Glenda M. Roig	06/03/04
Janet G. Fyffe	06/03/04
Jane Russomanno	06/03/04
Robert F. Vafaie	06/03/04
Teresa G. Davis	06/05/04
Ron Leonard	06/05/04
Jeanie Baggelaar	06/05/04
Jon Bassett	06/05/04
Robert P. Davis	06/05/04
Jacqueline D. Williams	06/05/04
Deborah Maxine Datkowitz	06/05/04
Larry K. Thompson	06/10/04
Christina Rose	06/18/04
Paul R. Fontaine	06/18/04
David F. Goldsmith	06/17/04
John William Stallings	06/17/04
James Joseph Ottenbacher	06/17/04
Diana Renee Bruton	06/19/04
Layne E. Nielson	06/19/04
Daniel William Wargo	06/20/04
Kevin Joseph Farley	06/20/04

<u>Educational Equivalency Certificate</u>	<u>Expiration Date</u>
Cherie J. Kittrell	05/22/04
Ronald D. Kittrell	05/22/04
David Choate	05/24/04
Christine L. Brunner	05/28/04
Suzanne L. Casupang	05/29/04
Jay Michael Veltri	05/30/04
Dessel R. Fyffe	06/03/04
Salvatore Maiorino	06/03/04
Jeffrey I. Miller	06/03/04
Glenda M. Roig	06/03/04
Janet G. Fyffe	06/03/04
Jane Russomanno	06/03/04
Robert F. Vafaie	06/03/04
Mark Bogdan Zaremba	06/03/04
Teresa G. Davis	06/05/04
Ron Leonard	06/05/04
Kelli D. Cornett	06/05/04
Jeanie Baggelaar	06/05/04
Jon Bassett	06/05/04
Robert P. Davis	06/05/04
Jacqueline D. Williams	06/05/04
Hua-Wei (Michael) Chen	06/10/04
Larry K. Thompson	06/10/04
William Joseph Mulesky, III	06/12/04
Armi Oliver Farinas	06/17/04
Victor John James, II	06/17/04

Educational Equivalency Certificate

	<u>Expiration Date</u>
Christina Rose	06/18/04
Paul R. Fontaine	06/18/04
David F. Goldsmith	06/17/04
John William Stallings	06/17/04
James Joseph Ottenbacher	06/17/04
Diana Renee Bruton	06/19/04
Layne E. Nielson	06/19/04
Daniel William Wargo	06/20/04
Kevin Joseph Farley	06/20/04
James Creasy	06/20/04
Alana Kim Forlenza	06/20/04

Real Estate Broker Experience Certificate

	<u>Expiration Date</u>
Jeffery P. Fox	05/22/04
Jefferson B. Gerard	05/22/04
Scott J. Cambra	05/24/04
Vernon G. Koike	05/24/04
Olivia C. Acoba	05/28/04
Scot H. Hamaguchi	05/29/04
Kim E. Miller	05/29/04
Thomas F. Mills	05/29/04
Cobey Reiko Apaka	05/30/04
Shoji Morikawa	05/31/04
Mark K. Awaya	06/03/04
J. Martin Lastner	06/06/04
Stephanie M. S. Bullock	06/07/04
Robert W. Avallone	06/12/04
Lois A. Cecil	06/12/04
Joan M. Lars on	06/13/04
Edgar S. Marcus	06/17/04
Merlene McCullough	06/17/04
Bradley S. MacArthur	06/18/04
Elizabeth R. Quayle	06/20/04

Real Estate Broker (upgrade)

	<u>Effective Date</u>
Walter B. Clur	05/10/02
Norma G. Hamblin	05/09/02
Dawn R. Ladera	05/14/02
Jon Eric Greene	05/20/02
Michelle Lau	05/15/02
Cecilio R. Riodil	05/10/02
William T. Steiner	05/29/02
Patti A. Nakatani	05/17/02
Richard H. Wilson	05/29/02
Audrey J. Moniz	05/23/02
Roberto P. Lopes	06/04/02
Judith N. Roodt	06/06/02
Juanita Montgomery	06/06/02
Lorraine M. Landry	06/07/02
Tad T. Yomono	06/13/02
Shoji Morikawa	06/17/02

Restoration – Real Estate Broker
Cynthia N. Walraven

Effective Date
05/22/02

Restoration – Real Estate Salesperson
Kelen E. Uslan

Effective Date
05/30/02

Condominium Managing Agent
Resort Management International, Inc.
Carl Dennis Gillum, Horizon Properties
Hilton Grand Vacations Development Company – Las Vegas LLC

Effective Date
05/20/02
05/20/02
05/30/02