



## 2008 ENERGY STAR Priorities Peter Banwell, US EPA

ENERGY STAR Lighting Partner Meeting Phoenix, AZ February 25 – 27, 2008

#### Overview



- 2007 year in review
  - Climate
  - Lighting market developments
- 2008 Priorities
  - -Research
  - Marketing



### Climate

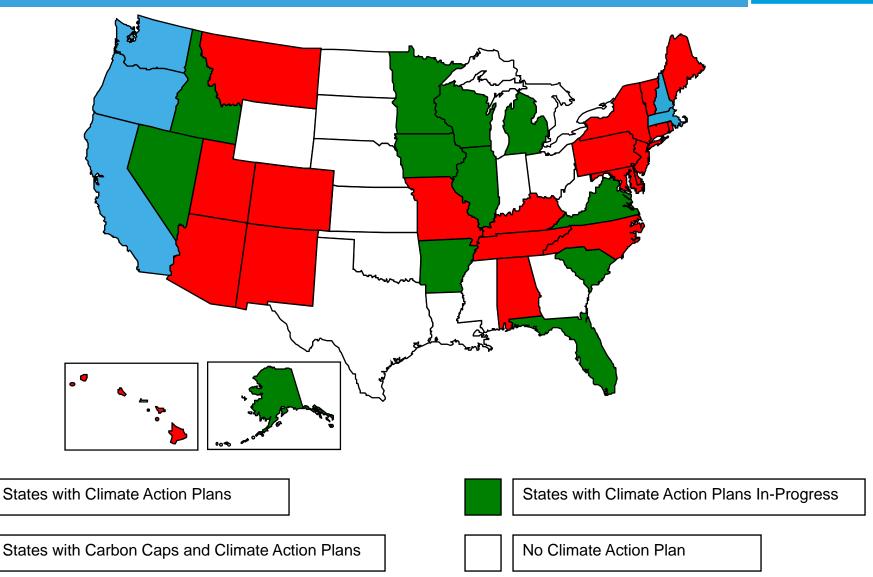
# **Climate – Media Attention on Climate Change**





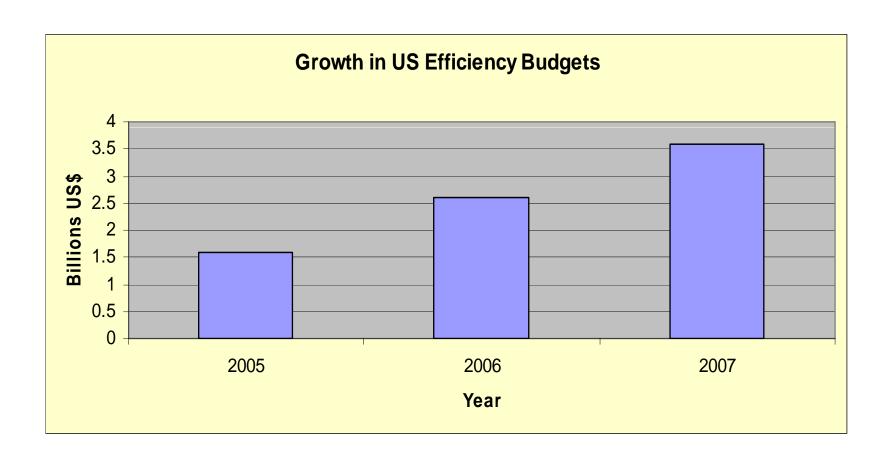
# Climate – States Addressing Climate Change





## **Climate- Efficiency Budgets**





Source: CEE

#### Climate -International Efficiency Efforts





• Australia - Phasing out inefficient lighting with new standards by 2009 to 2010.



• Canada - Phasing out inefficient incandescent lighting by 2012.



• Tokyo - Climate Change Strategy which calls on citizens to switch from incandescent to energy efficient fluorescent bulbs.



• European Union - Producing legislation to phase out inefficient incandescent lighting.



• Energy Bill- improving incandescent efficiency levels, starting in 2012.

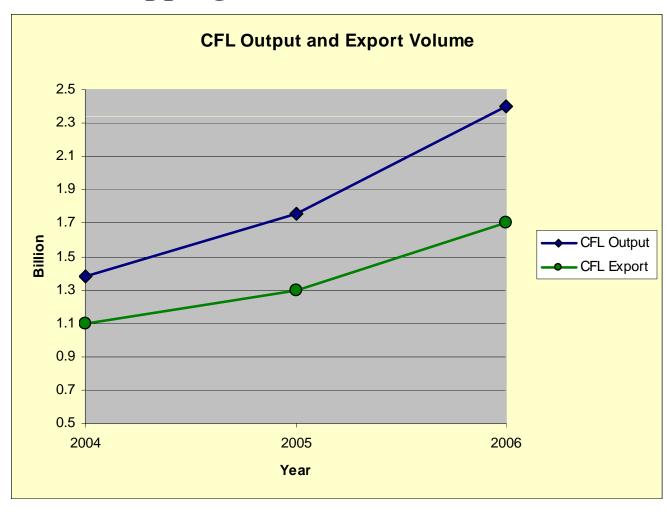


#### **Lighting Market Developments**

### **Lighting Market Developments – International - China**



#### Shipping Statistics from China



# Lighting Market Developments – TCP – Nanjing, China







## Lighting Market Developments – Topstar - Xiamen, China

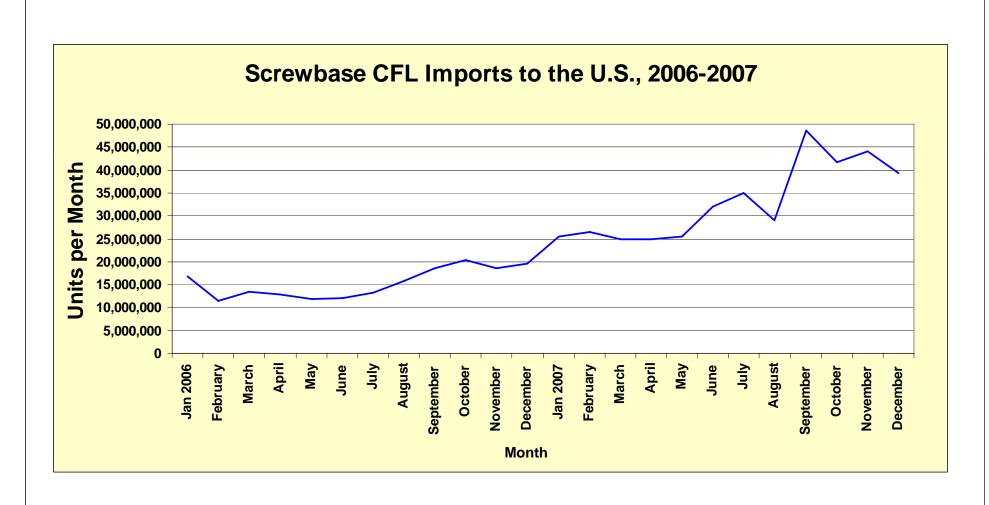


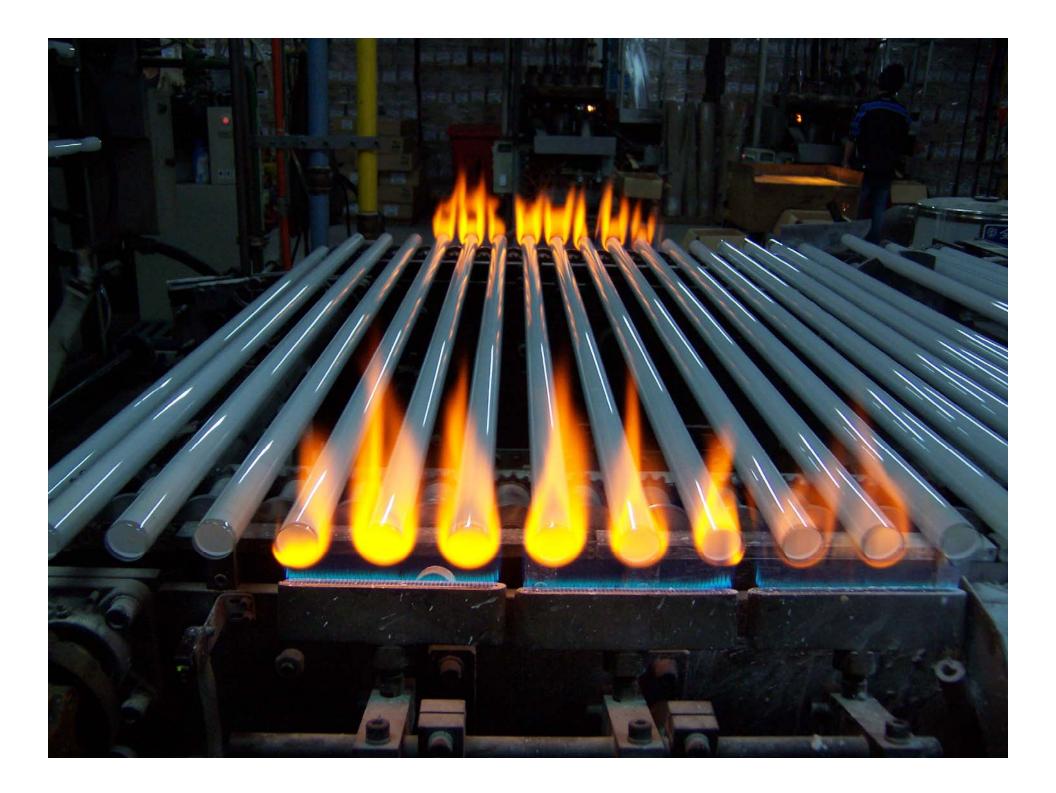




## Lighting Market Developments - CFL Shipping Statistics

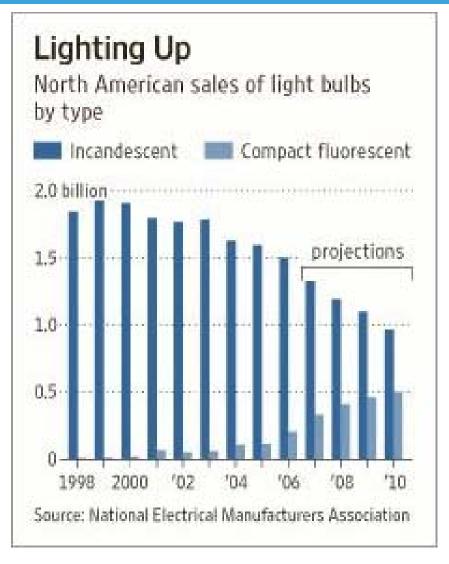






### Lighting Market Developments - Decline in Incandescents





Wall Street Journal

### **Lighting Market Developments - Fixture Spec Revision**





- Finalized Version 4.1 Sept.,2007
- Effective date August 1, 2008
  - 10,000 hours
  - High heat and cycling test
  - "Off the shelf" testing requirement

## **Lighting Market Developments - Phase out of 2 ENERGY STAR Specs**





- Market Transformation Victory!
- EPA sunsets traffic signals in 2007; exit signs in 2008.





#### Research Priorities 2008

# Research Priorities 2008 – Quality Assurance Testing



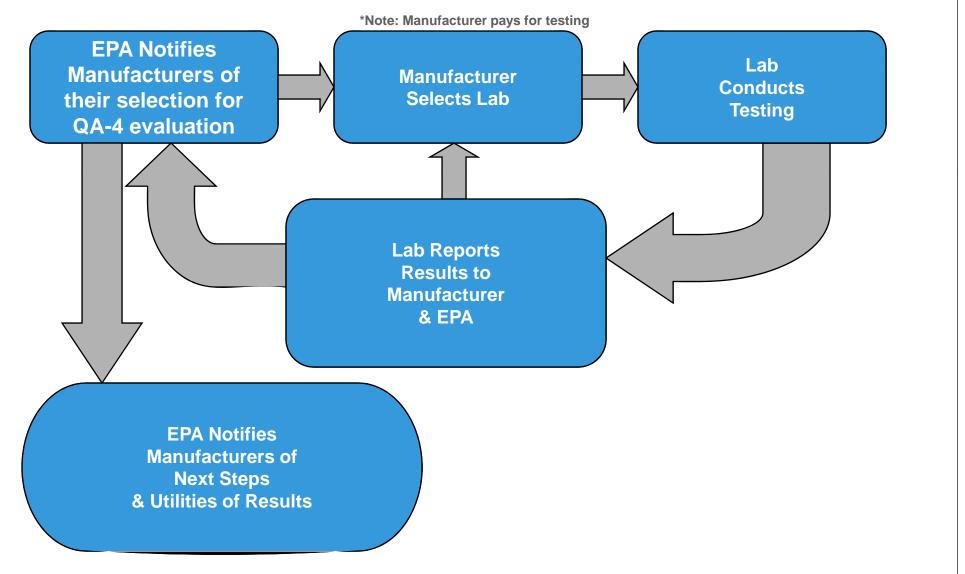
#### What is QA-4?

- Quality Assurance Program
- Manufacturer-financed.
- Required as a condition of ENERGY STAR participation for luminaires.
- Also extends to lamp/ballasts.



# Research Priorities 2008 – QA-4 Testing Process





#### Research Priorities 2008— Occupancy Sensors



#### Goals:

- •Work with the LRC.
- Apply commercial technology to residential applications.
- •Development of a draft specification by the end of 2008.



Lutron

## Research Priorities 2008 – LEDs



- EPA Support 2008:
  - LRC based project to evaluate LEDs
  - 15 funding members, all major LED manufacturers, UK, China
  - NVLAPaccredited labs
  - Publications









### Marketing 2008

## Marketing 2008 - National Promotion Plans for 2008



- Change the World with ENERGY STAR campaign will Launch Earth Day 2008
  - -Building on CAL infrastructure
  - Expanding pledge
  - Seasonal opportunities
  - -EPA to issue RFP to sponsors

# Marketing 2008 – Retail Targets





Crate&Barrel



JCPenney

west elm



POTTERYBARN

# Marketing 2008 - Decorative Lighting Strings

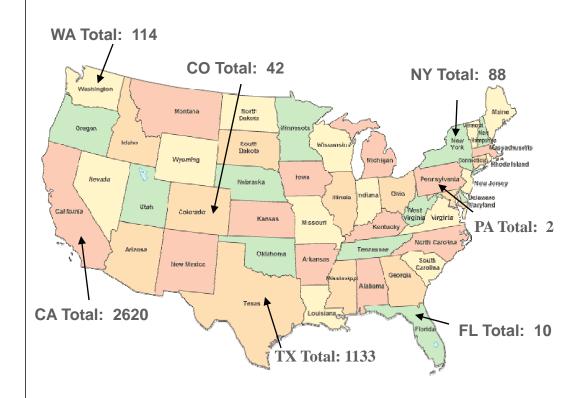


- •Developed by NRCAN, adopted by EPA, fall 2007.
- Program status:
  - Recruiting partners now
  - Ready for next holiday season



# Marketing 2008 – Advanced Lighting Package





Goals for 2008:

- •Work with organizations such as NAHB, LEED
- Work with program sponsors

Total ALP Commitments in 2007: 4,009

# Marketing 2008 – Support for Utility Programs

























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# Marketing 2008 – Challenges



WORLDNETDALY EXCLUSIVE

#### ENVIRONETDAILY

Consumers in dark over risks of new light bulbs

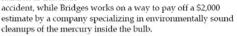
Push for energy-saving fluorescents ignores mercury disposal hazards

Posted: April 16, 2007 1:00 a.m. Eastern

By Joseph Farah © 2007 WorldNetDaily.com

WASHINGTON - Brandy Bridges heard the claims of government officials, environmentalists and retailers like Wal-Mart all pushing the idea of replacing incandescent light bulbs with energy-saving and moneysaving compact fluorescent lamps.

So, last month, the Prospect, Maine, resident went out and bought two dozen CFLs and began installing them in her home. One broke. A month later, her daughter's bedroom remains sealed off with plastic like the site of a hazardous materials





Brandy Bridges of Prospect, Maine, shows a newspag insert promoting the type of CFL (compact fluorescent lamp) bulbs she says have caused elevated levels of mercury in her home upon breaking (photo courtesy: Ellison American)

#### Mercury

- Perform technical analysis on mercury issues.
- •Develop written documents and technical reports on mercury.
- •Organize and host workshops related to mercury.

Color

"...those who feared compact fluorescents would turn their home into a place with all the charm and warmth of a gas station restroom."

The New York Times

January 9, 2008



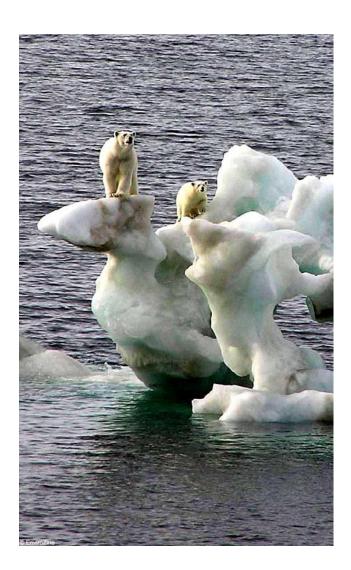


#### Conclusions

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- Climate change is real
- Lighting markets are changing fast
- Research Priorities 2008:
  - QA-4
  - Occupancy sensors
  - LEDs
- Marketing Priorities 2008:
  - EPA's Change the World
  - New Retailers
  - Decorative Lighting Strings
  - Advanced Lighting Package
  - Utility Program Support



### Thank You





#### THE POWER TO MAKE IT HAPPEN®











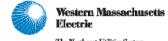
















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