

## REVERSE OF CG-5093 (7-90) ANSC 7047 INSTRUCTIONS

DATE: Fill in the current date.
ACTION CODE: For an add transaction, fill in every field. For a BSC add transaction, make sure the company is not already on the mailing list. For changes, fill in every field, even those with no changes. Circle all changes. For deletions, fill in the entire record as it currently exists. MIC records are not deleted, but are placed in "out of business" status.
ID CODE: When a transaction affects the mailing list, but not the ID code file, leave the ID code blank. When a transaction affects the ID code file, not the mailing list, fill in the ID code.
NAME OF CONTACT: If a MLS transaction, fill in the name of the individual to receive mail. If a MIC transaction, fill in the contact of the company.
TELEPHONE NUMBER: If a MIC transaction, fill in the telephone number of the contact at the company.
CURRENT COMPANY NAME: Fill in the latest name by which the company is doing business.
ADDITIONAL COMPANY NAME: If a MIC transaction, fill in the additional name by which the company is doing business,
STATE: Use the standard two letter postal code.
PREVIOUS ZIP CODE: If address changes, fill in old ZIP code. This eases finding and changing the existing record.
PREVIOUS MLS NUMBER: If address changes, fill in old MLS number from an existing mailing label. This eases finding and changing the existing record.

| BUSINESS TYPES - 2 DIGIT CODE |  |  |  |
| :---: | :---: | :---: | :---: |
| 11 | Outboards, Open Motorboats, Jon Boats | 17 | Thrillcraft, Personal Watercraft,Jetboats, Skiboats |
| 12 | Inboards / Cabin Cruisers | 18 | Miscellaneous |
| 13 | Inboards / Outboard, Stearndrive, Inboard / Outdrive | 19 | Houseboats |
| 14 | Sailboats (with or w/o engine), Catamaran, Trimaran | 20 | Airboats |
| 15 | Canoes, Kayaks | 21 | Pontoon Boats |
| 16 | All Terrain Vehicles |  |  |
| ENGINE MANUFACTURERS |  |  |  |
| 31 | Outboards | 33 | Inboard / Outboard, Sterndrive |
| 32 | Inboards | 34 | Miscellaneous (water, electric, etc.) |
| OTHER |  |  |  |
| C1 | Consumer Protection Offices | 69 | Unknown Manufacturers |
| C2 | Congressional Offices | 70 | Distributors / Dealers* |
| CT | Commercial Towing Operators | 71 | Boat Rentals |
|  |  | 72 | Importers |
| 40 | Consumer Organization | 73 | Participating Dealers |
|  | Industry or Business | 81 | Coast Guard |
| 42 | Outdoor Writers | 82 | Coast Guard Auxiliary |
| 43 | Marinas and Recreation Areas | 83 | U.S. Power Squadron |
| 44 | Marine Repair | 84 | Yacht Clubs |
| 45 | Safety Organizations (and those interested) | 85 | State Boating Law Administrators |
| 46 | NSBC | 86 | News Media |
| 47 | Educational / Seminar | 87 | Boating Magazines |
| 48 | NBSAC | 88 | Boating Associations |
| 49 | Boating Statistics Recipients | 89 | Library |
|  |  | 90 | Boating Writers International |
| 50 | Component Manufacturer | 91 | Testing Laboratories |
| 51 | Fuel System (carburetor, tank, pump, etc.) | 92 | Boating Educators |
| 52 | Electrical Systems (cable, battery, etc.) | 93 | Naval Architects and Marine Engineers |
| 53 | Deck Equipment | 94 | Interested parties |
| 54 | Auxiliary Powered Equipment | 95 | Insurance Companies |
| 55 | Emergency Equipment | 96 | Government Agencies |
| 56 | Foreign manufacturers | 97 | Marine Consultants |
| 57 | Marine Sanitation Devices | 98 | Law Enforcement |
| 58 | Stoves | 99 | Marine Financing |

* Note: Use business types 11 through 34 for describing manufacturers' product lines only, not products sold by dealers. Also, a dealer is either a non-participating dealer (Type 70) or a participating dealer (Type 73); not both.

