U.S. Dairy Forage Research Center USDA, Agricultural Research Service

Western Alfalfa & Corn Silage Production: Regional Perspective

Neal Martin, Dan Putnam, Glenn Shewmaker and Dan Undersander

Worlds Forage Analysis Superbowl-2004 Seminar, Madison, WI



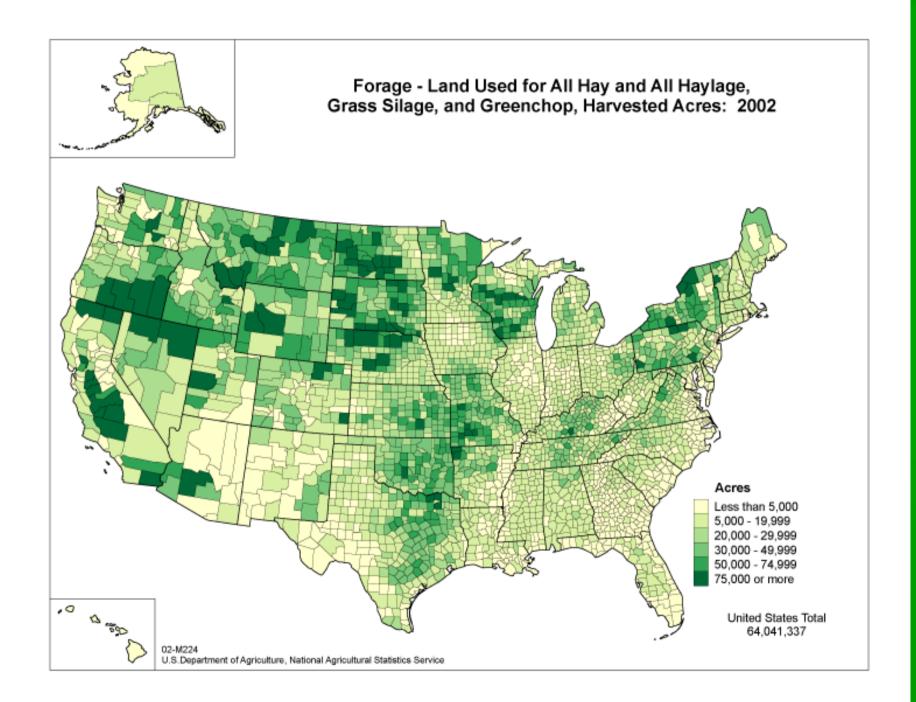


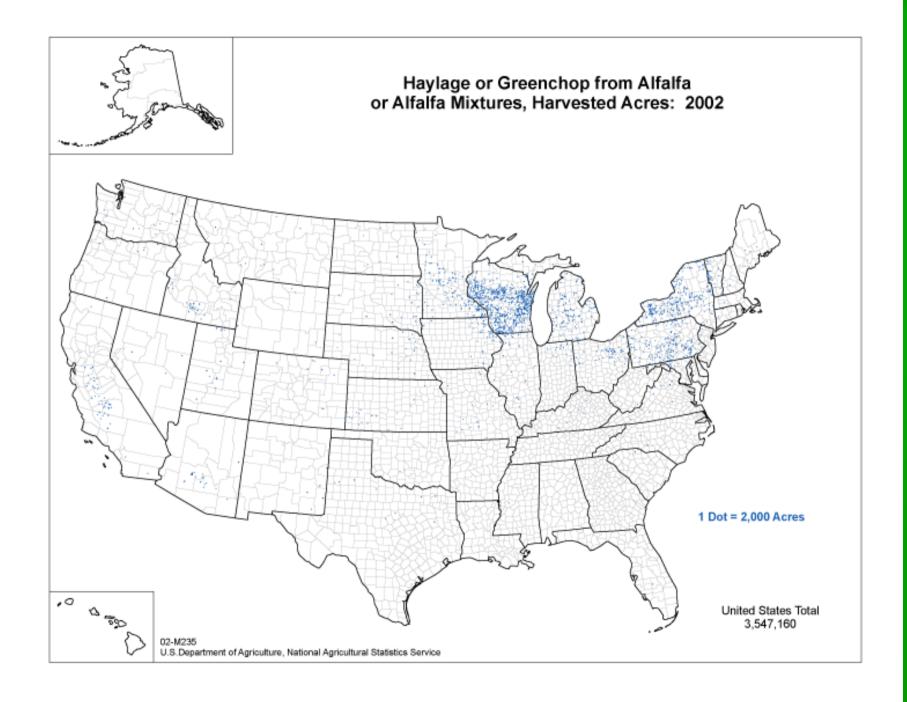
Seminar Outline

- Alfalfa production
- Corn silage production
- **■** Emerging issues
 - Emerging Issues for Alfalfa in California and Arizona, Dan Putnam and Mike Ottman
 - Emerging Issues with Alfalfa in the Pacific Northwest, G. E. Shewmaker et al.

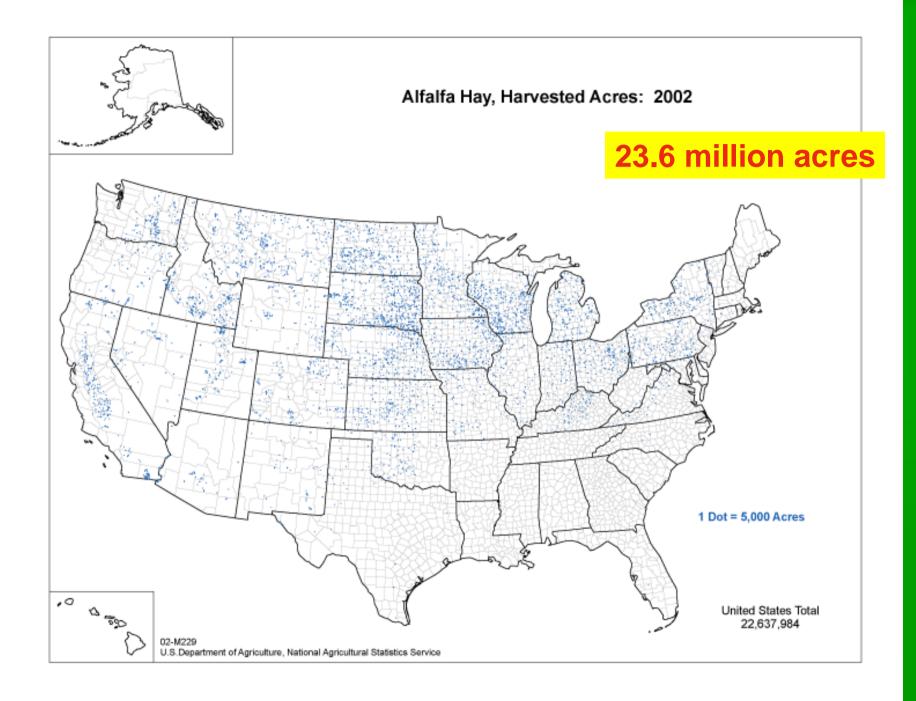
http://alfalfa.ucdavis.edu/subpages/2002Symposium/2002WAC.htm





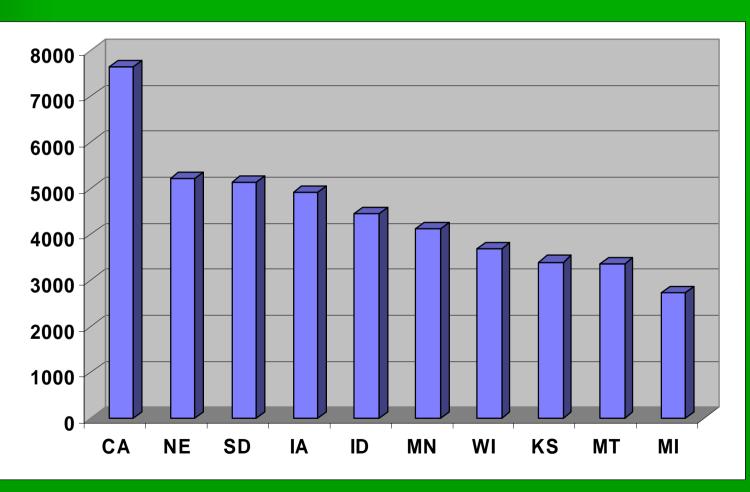








Leading Alfalfa Hay Production States, 1,000 tons, 2003

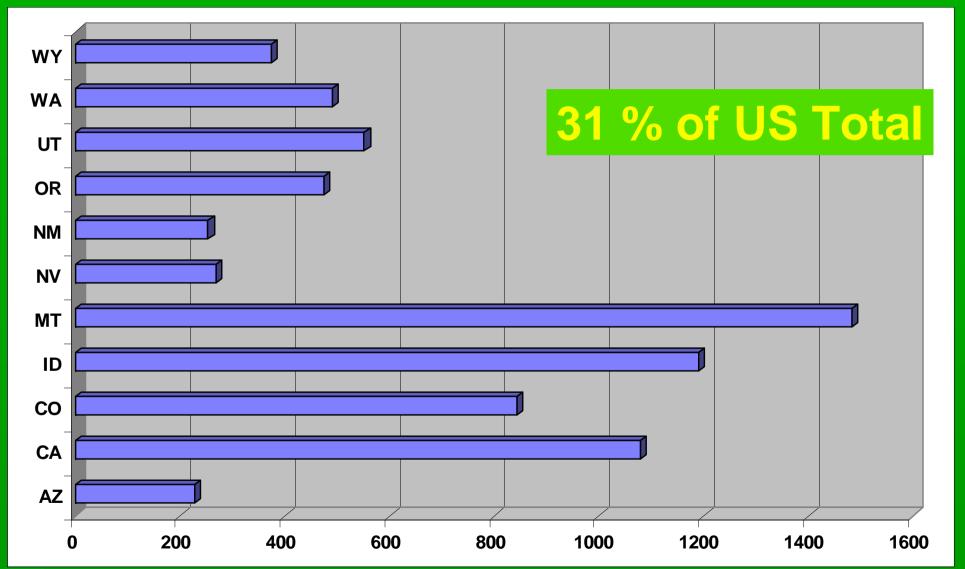


Top 10 States

- 58 % of U. S.
- 60 % of Acre
- 4 states NC
- 6 states West
- 5 Lead Dairy

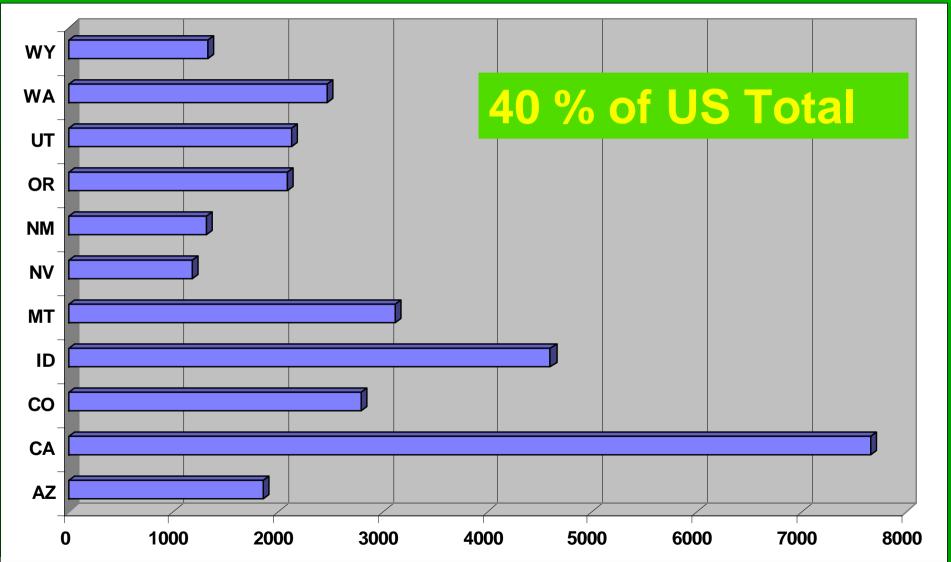


Western Alfalfa Acres, 01-03, 1,000

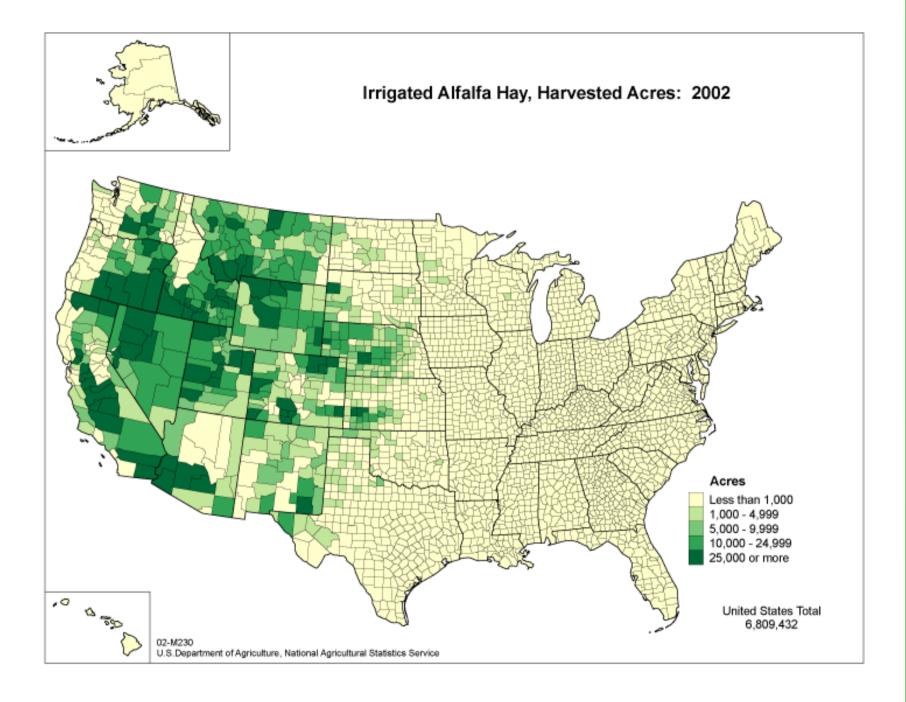




Western Alfalfa, 01-03, 1,000 tons









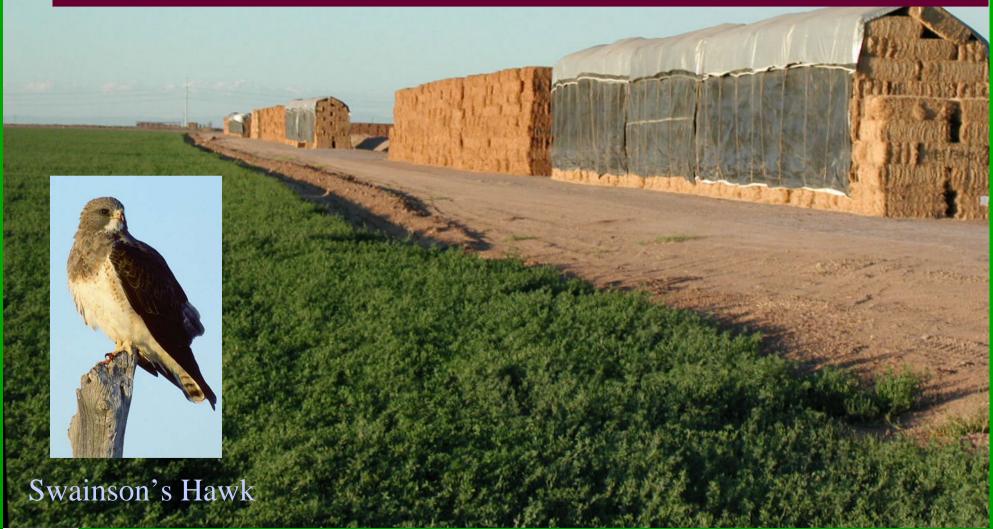
Overview...

- Industry Trends
 - Acreage
 - Demand
 - Price
- Emerging Issues
 - Water
 - Environmental
 - Markets
- Conclusions

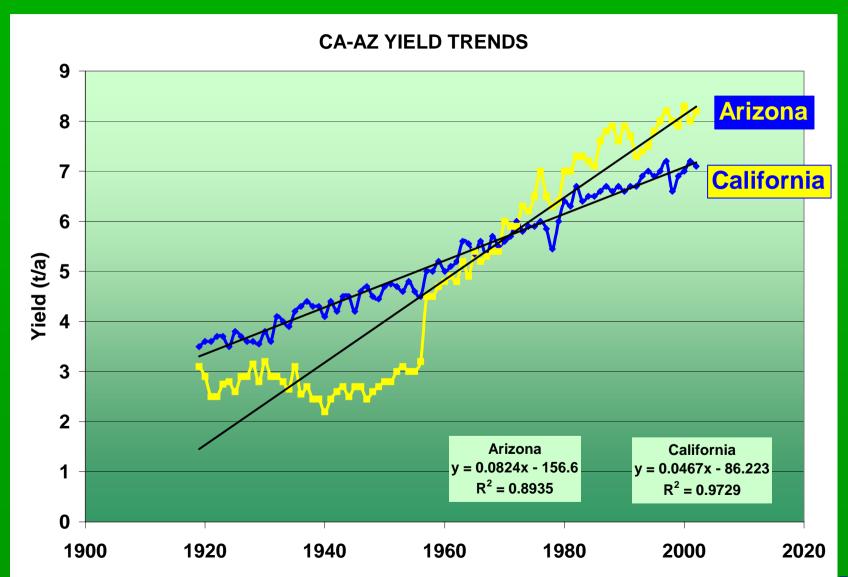


Alfalfa—Queen of Forages!

Longer Term Trends – CA, AZ

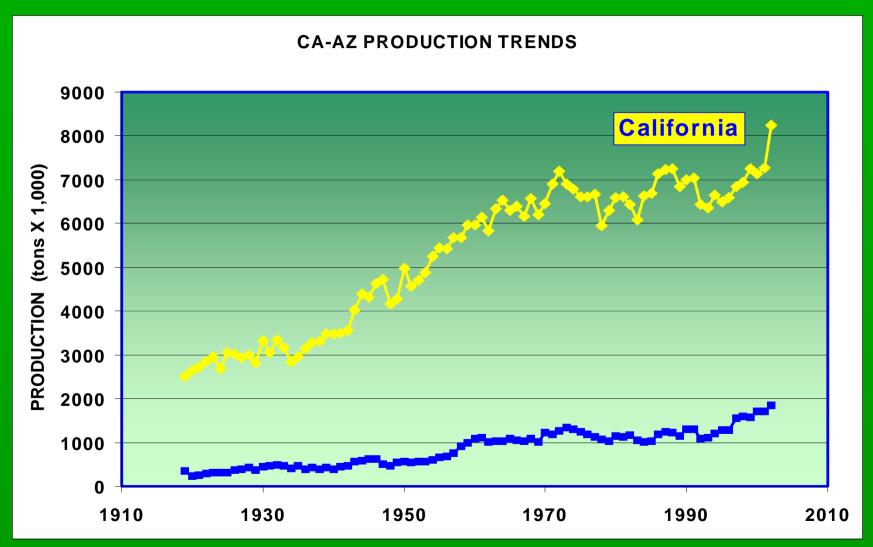


Alfalfa Yield Trends



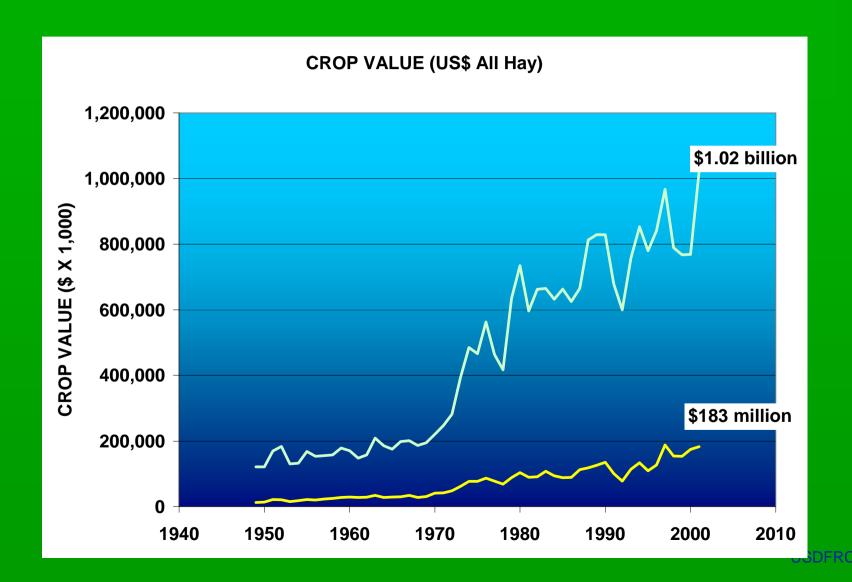


CA-AZ Production Trends





All Hay - Crop Value





Long-Term Trends – CA, AZ

- Likely to remain around 1.2-1.4 M acres (2 states), +/- 100,000 acres
- Key 'Megatrends'
 - Cow Numbers/Dairy Demand
 - Horse Numbers
 - Population Boom, Urbanization
 - Increased Regulation
 - Water Availability/Transfers



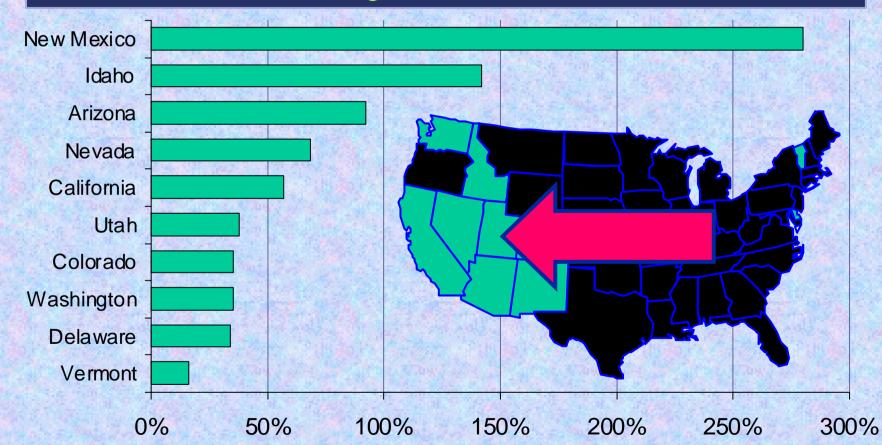
Short Term Trends – CA, AZ

- Huge Jump in Acreage 2001-2002
- "Moderation" in Price (not crash)
- Ascendancy of Forage Quality (typical of lower priced-years)
- Acreage likely to remain near this in '03
- Dairy Price



Changing U.S. Milk Production

U.S. Milk Production: Largest Production Increases, 1989-1999*

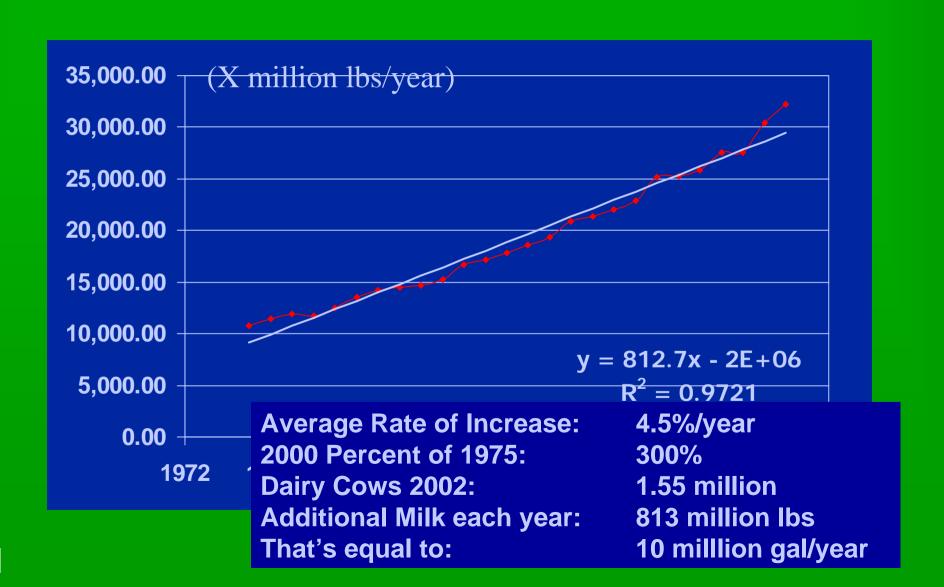


*Preliminary estimate.

Source: USDA/NASS, Milk Production.

WMMB

Dairy Production-California





Growth of Western Dairying:

- Phenomenal Expansion-likely to continue
- Dairy-forage Continuum: Clearly the leading agricultural industry in >\$5 billion/yr
- Impetus: population increases/low cost of production in California
- **■** Key flash points:
 - Waste Management/Environmental
 - World Price/Competition/Consolidation
 - Cost of Feed-Western dairies are vulnerable
 - Water
- **■** Sustainability?



Where does the Alfalfa Go?

Key Markets (California)

Approximate %

Dairy

Beef

Sheep/Goat

Horse

Exports

75-85%

5-10%

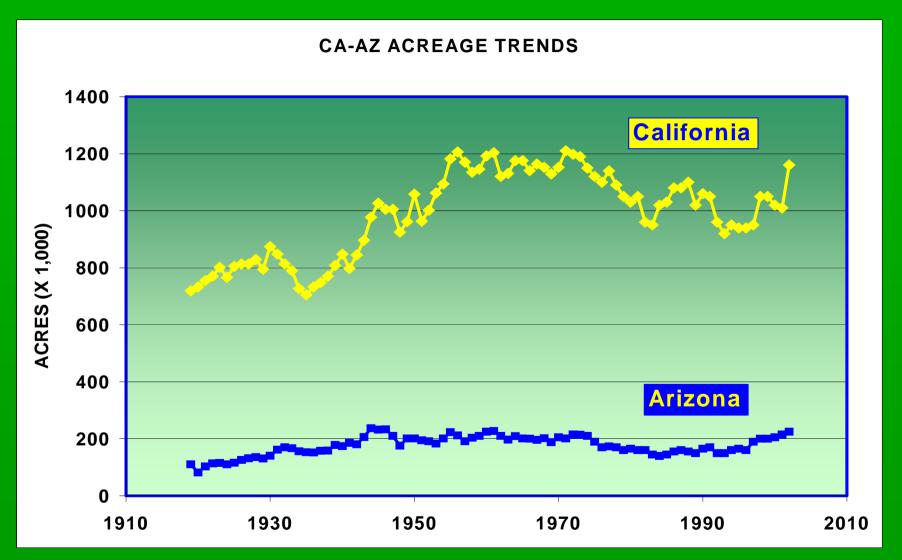
<2%

5-10%

5-8%

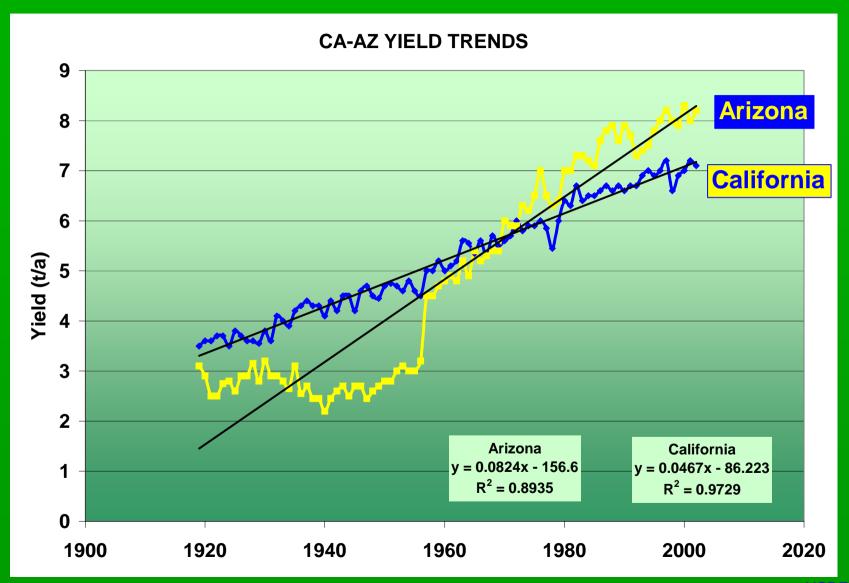


Acreage Trends – CA, AZ





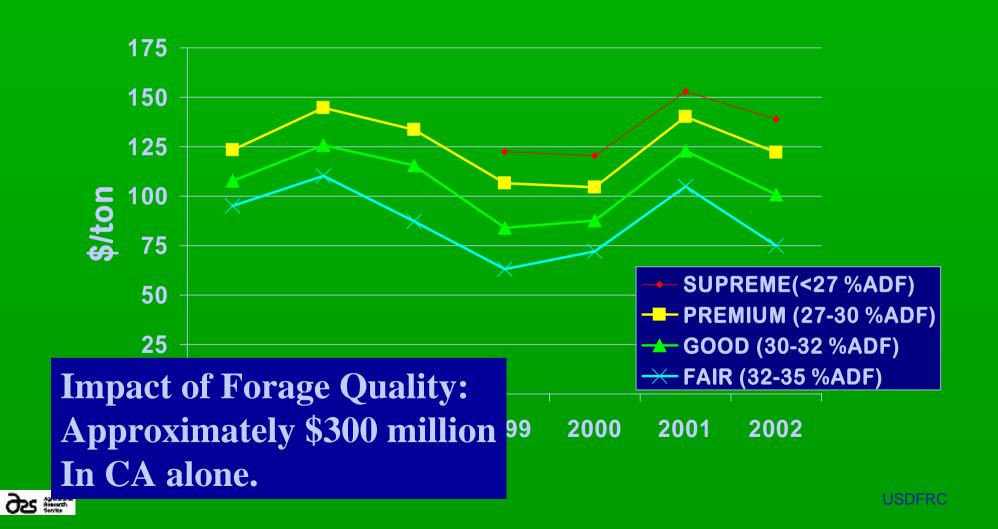
Alfalfa Yield Trends





Effect of Forage Quality on Price

(average of all California Markets)



Influence of Quality on Intake & Milk

SOURCE: Robinson and DePeters, 2000. UC-Davis



Figure 7. Relationship of alfalfa hay TDN and predicted dry matter intake (DMI) and Milk yield on dairy 1 in Table 1.

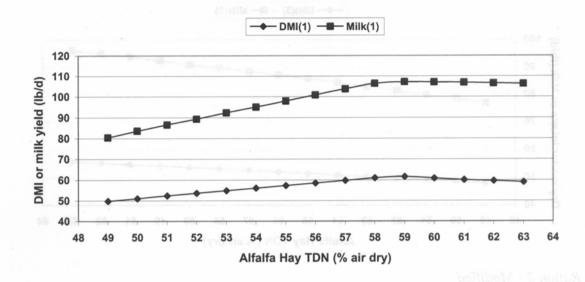
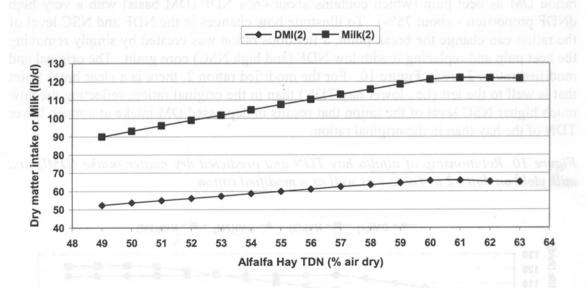


Figure 8. Relationship of alfalfa hay TDN and predicted dry matter intake (DMI) and Milk yield on dairy 2 in Table 1.



Emerging Issue:

WATER

Quantity, Availability, Price



Without a doubt....
The major issue for Alfalfa



Water and Alfalfa

- 2 to 7 Acre Feet Per year Applied
- Probably about 5-5.5 AF/year average in CA
 more in AZ, Southern CA
- Approx. 15% of California's Agricultural Water – single highest demand crop
- Lack of Flexibility Perennial
- Difficult to reduce total water use without reducing yield



Water and Alfalfa... Not such as dismal story:

- High water use related primarily to
 - Acreage
 - Length of Season
 - High Yield
 - (Alfalfa water use is comparable to most herbaceous crops when these are factored)
- Alfalfa High in Water-Use Efficiency
- Deep roots assure recovery of residual water



Key Arizona Water Issues

- 1980 Arizona Groundwater Code—to reduce groundwater overdraft Central part of state
- Bones of contention rights of farmers, method of calculating water duties irrigation efficiency.
- Water diversion from rivers by agriculture and effect on endangered species (e.g. Gila River)
- Quality (EC) of water delivered to Mexico in Colorado River
- Indian water rights and effect on other water uses

Key Water Issues in CA:

(PARTIAL LIST, South to North)

- 200,000 AF Transfer from IID to SD—largest Ag-Urban transfer in history – 1998 but still pending.
- Environmental surrounting the Salton Sea (keep agricultural drain water)
- CA's Commitment not to exceed 4.4 million AF AF/year from Colorado River (usually over by 800,000 AF or 20%) Key issue for both AZ/CA.
- Pending Long term commitment to transfer 29% of Palo Verde water to Los Angeles



CA Pending Water Concerns/Constraints:

(PARTIAL LIST, South to North CONTINUED)

- Adjudication of Mojave Desert Groundwater in conflict with urban demand
- Purchase of water to restore wildlife habitat in the S. San Joaquin Valley
- CALFED proposals to convert 200,000 acres of Delta farmland to restoration of habitat
- Fallowing on the West Side due to drainage and cost issues



CA Pending Water Concerns/Constraints:

(PARTIAL LIST, South to North CONTINUED)

- Economic Transfers between Sacramento Valley and S. California Cities
- Water purchases maintenance of high reservoir levels for CA energy generation
- Restoration of stream flows, meander of Sacramento/San Joaquin Rivers by moving levies, absorbing farmland



CA Pending Water Concerns/Constraints:

(PARTIAL LIST, South to North CONTINUED)

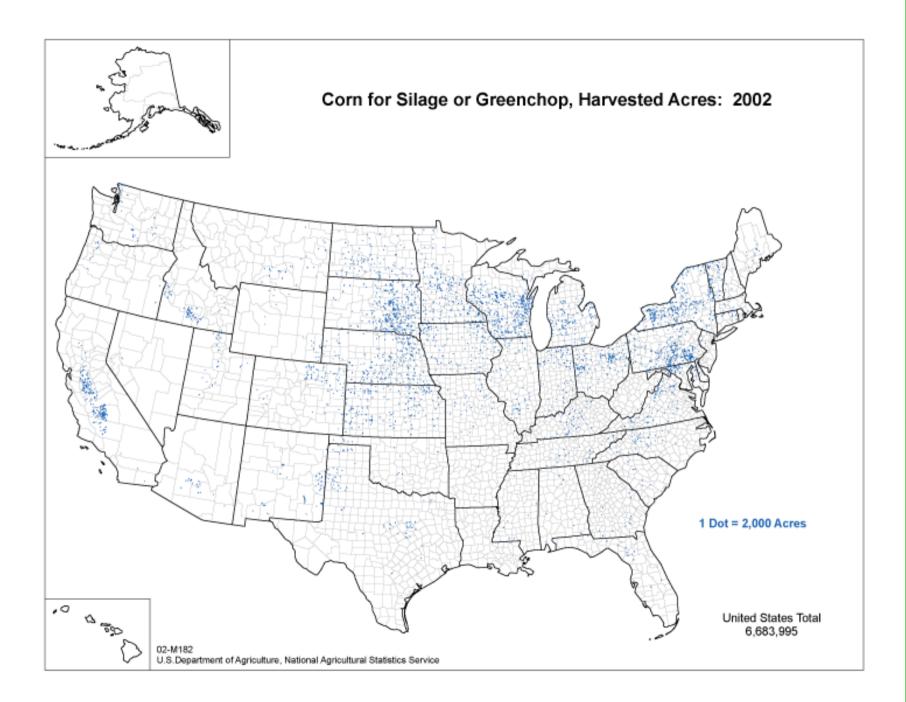
- Trinity Lake Diversions questioned due to Endangered Species Act.
- Klamath Basin Uncertainty due to Endangered Species Act (suckerfish and salmon) ruling to maintain lake and stream levels.
- Possible listing of Coho salmon as endangered in California. Potential impact upon both pumping supplies and many Intermountain and Sacramento River watersheds.



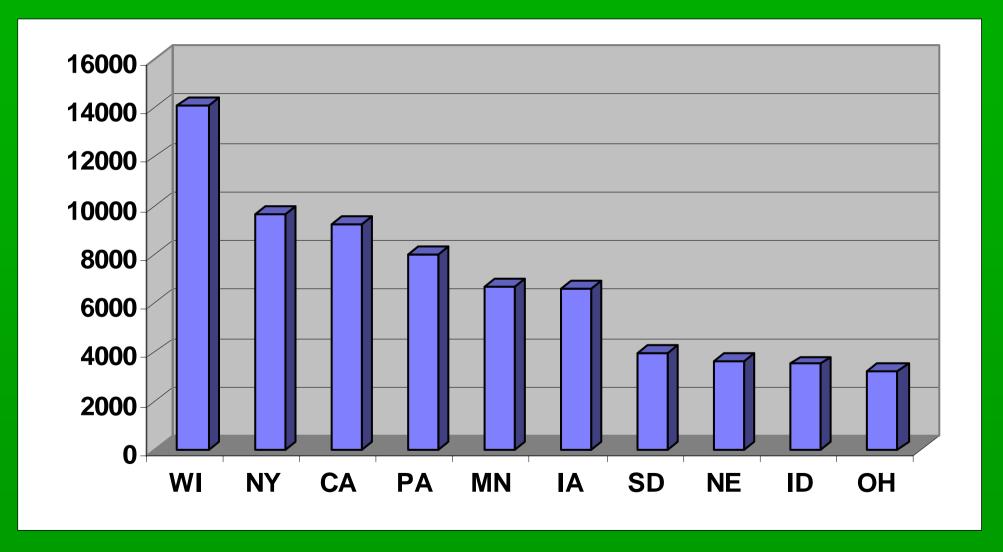
Alfalfa Summary

- Water Constraints, Competitive Crops, Urbanization Approximately Counteracts tremendous increase in cow numbers to determine acreage
- Forage Quality to become more important as % in ration declines
- Water Transfers of various types in our future
- Water Quality issues interact closely with water supply issues



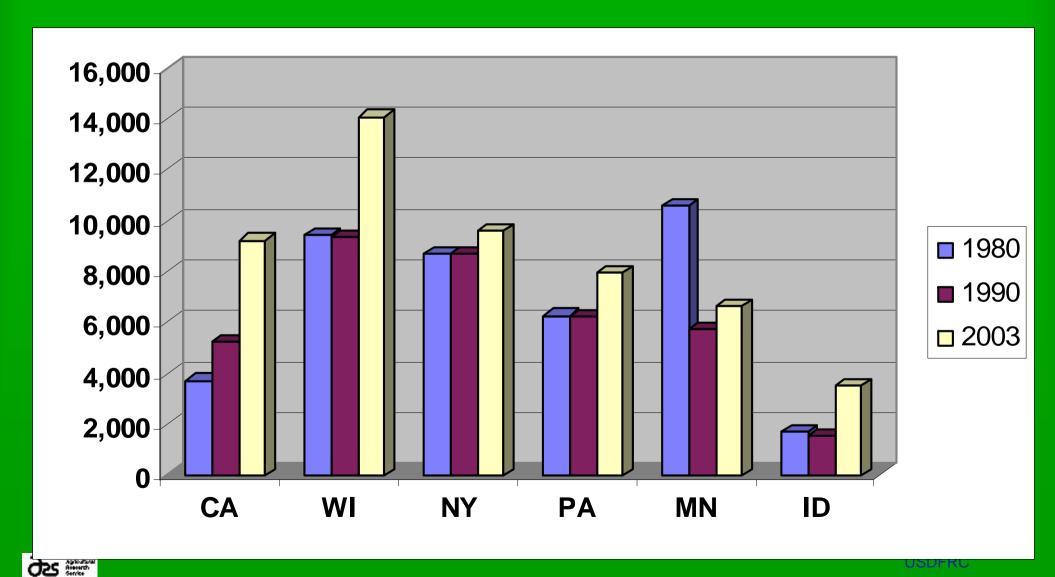


Corn Silage Production, 2003

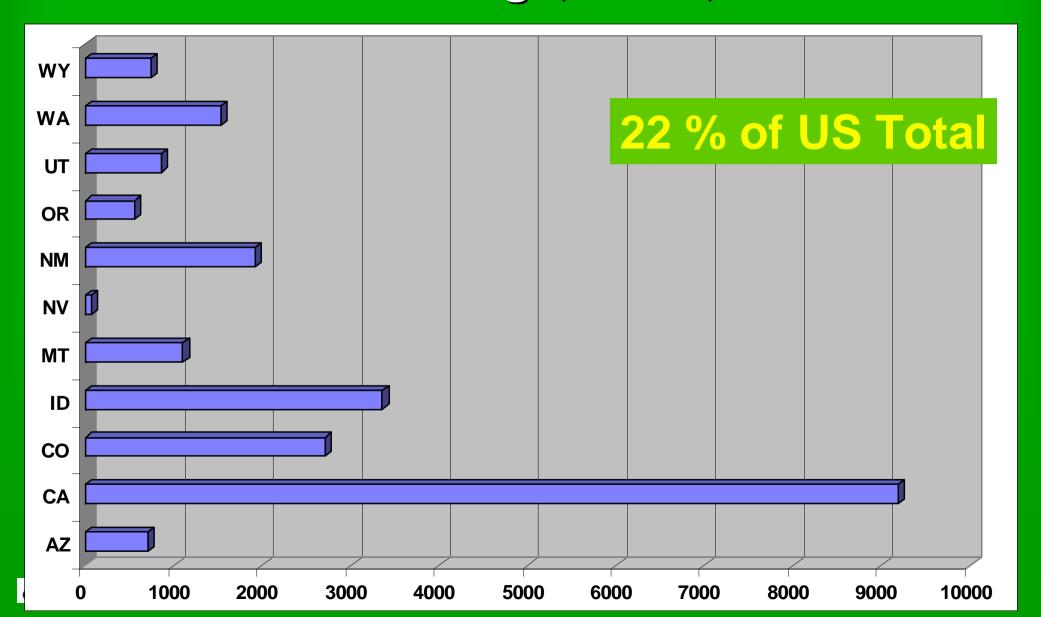




Corn Silage Production in Leading Dairy States



Western Corn Silage, 01-03, 1000 tons



Western Corn Silage Acres, 01-03, 1000

