



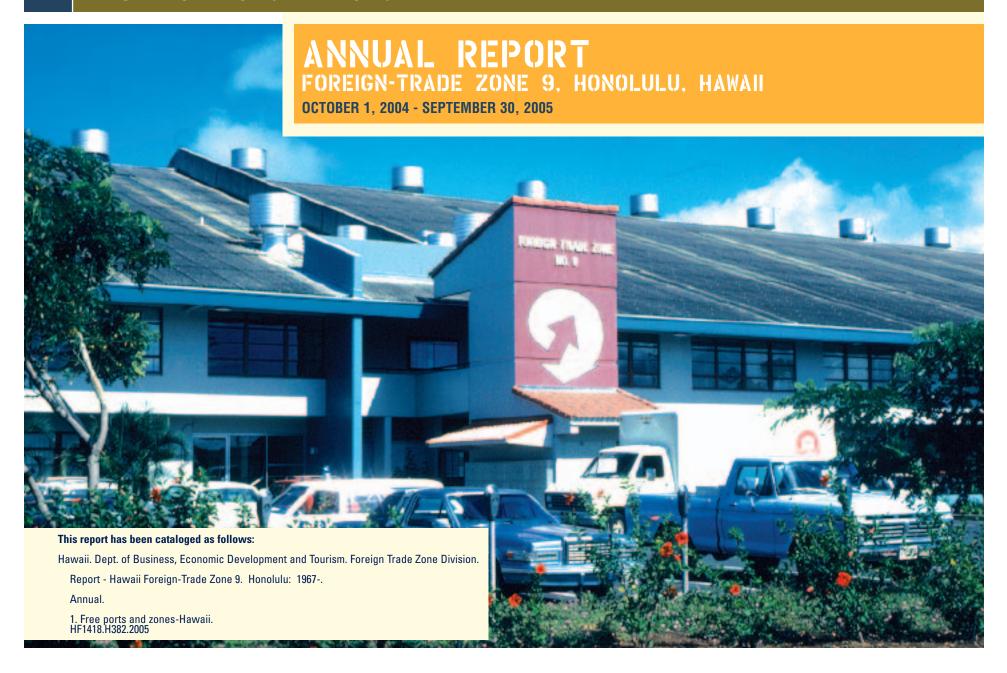


04-05

ANNUAL REPORT TO THE FOREIGN-TRADE ZONES BOARD

OCTOBER 1, 2004 - SEPTEMBER 30, 2005

STATE OF HAWAII, GRANTEE AND OPERATOR THROUGH ITS DEPARTMENT OF BUSINESS, **ECONOMIC DEVELOPMENT & TOURISM**





DEPARTMENT OF BUSINESS, ECONOMIC DEVELOPMENT & TOURISM

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March 15, 2006

Mr. Dennis Puccinelli Executive Secretary Foreign-Trade Zones Board U.S. Department of Commerce FCB – Suite 4100W Washington, D.C. 20230

Dear Mr. Puccinelli:

Submitted herewith, in accordance with the Foreign-Trade Zones Act and the regulations of the Foreign-Trade Zones Board, are an original and one copy of the annual report covering the operation of Foreign-Trade Zone No. 9, Honolulu, Hawaii, for the fiscal year ending September 30, 2005. The report includes information on the following subzones that were active during the year:

- Subzone 9-A, Tesoro Hawaii Corporation
- Subzone 9-D, Maui Pineapple Company, Ltd.
- Subzone 9-E, Chevron Products Company
- Subzone 9-F, The Gas Company

If you have any questions regarding this report, please contact Mr. Gregory Barbour, telephone (808) 586-2507, facsimile (808) 586-2512, or e-mail gb@ftz9.org. For Subzones 9-A through 9-F, you may contact:

	<u>Telephone</u>	<u>Facsimile</u>
9-A: Mr. Samuel Aucoin	(808) 479-0514	(808) 547-3845
9-D: Mr. Dennis Okimoto	(808) 877-3852	(808) 877-1614
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Respectfully submitted,

Gregory P. Barbour Zone Administrator

Theodore E. Liu, Director
Department of Business, Economic
Development & Tourism, State of Hawaii
Grantee, Foreign-Trade Zone No. 9















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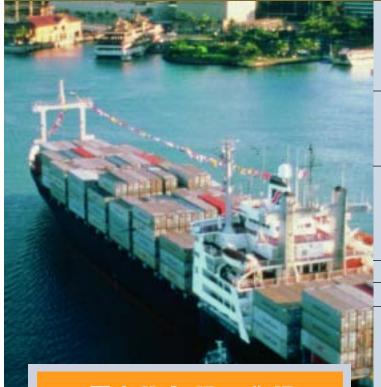
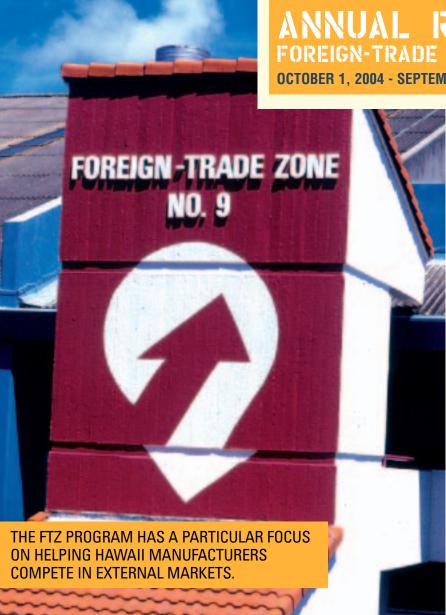


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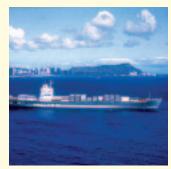


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ANNUAL REPORT FOREIGN-TRADE ZONE 9, HONOLULU, HAWAII

OCTOBER 1, 2004 - SEPTEMBER 30, 2005





OVERVIEW OF HAWAII'S FOREIGN-TRADE ZONE PROGRAM

The Foreign-Trade Zone Division of the Department of Business, Economic Development & Tourism administers the federal grant issued to the State of Hawaii in 1965 by the Foreign-Trade Zones Board in Washington, D.C. As the Foreign-Trade Zone (FTZ) grantee, we are pleased to report to you the activities that have taken place in foreign-trade zones in Hawaii in 2005.

Hawaii's continued strong economic recovery, a significant rise in petroleum prices, and increased fueling activity pushed overall FTZ activity in 2005 up 36 percent over FY 2004 and over 80 percent in the past two years. This past fiscal year, the total value of merchandise received and forwarded in all activated FTZ sites in Hawaii reached \$6.5 billion. This high figure reflects the importance of petroleum activity to Hawaii's international trade and at the FTZ. Exports, a majority in the form of jet fuel, reached \$632 million in 2005. Finally, 278 companies used the Hawaii FTZ program in 2005, thirty-eight for the first time. These companies directly employed 1,201 people and an additional 1,098 people on a part-time or seasonal

The FTZ program has a particular focus on helping Hawaii manufacturers compete in external markets. In addition to working with established users, in 2005 we identified businesses at the Natural Energy Laboratory of Hawaii Authority's (NELHA) 870-acre science and ocean technology park in Kailua-Kona on the Island of Hawaii as potential new users for the program. We believe that the water







bottling companies would receive significant benefit if FTZ status was available. We have been working with officials at NELHA and the water bottling companies in preparing an application for FTZ Board review, which will be submitted in early 2006.

We are also placing great effort into repositioning our Pier 2 facility as 'a place where international trade happens.' The idea is that the FTZ advantages will be joined with other benefits, using an incubator model, to help small businesses participate in foreign commerce. We have many of the required elements already in place: office space, access to customs brokers and shipping agents, complete warehousing services, and the help of having both the Bureau of Customs and Border Protection and the U.S. Department of Commerce's Export Assistance Center in our facility. We feel that by bringing these elements together in one location, small businesses will have a better opportunity at participating in international trade.

The last several years have presented our program with a serious financial challenge. Due to redevelopment activities near Honolulu Harbor, Foreign-Trade Zone 9 lost the use of its expansion site at Pier I. With the loss of this site, our program has been faced with the prospect of making up \$500,000 in revenue on a yearly basis.

To address this situation, a financial plan was developed with three main elements:

- (1) Operate our Pier 2 warehouse on a stand-alone, break-even basis.
- (2) Invest in facility improvements at Pier 2.
- (3) Improve our operational methods.

This plan was implemented in July, 2004. Monthly revenue goals were set for warehouse operations, average monthly revenues have increased, and we have been able to meet monthly goals.

Our Pier 2 facility improvement plans are on track. In August, 2005, a \$3.25 million CIP project was completed at the FTZ. We gained over I2,000 square feet of additional rentable office space and 5,000 square feet of additional temperature-controlled warehouse space. We have strong interest by members of the maritime community to rent space at our facility, and we anticipate to be fully leased by the end of FY 2006.

We also continue to streamline our operational methods. This is perhaps one of our most difficult tasks because it involves change for both our staff and long-time users of our facilities. Our goal is to standardize our procedures as much as possible, reduce steps and unnecessary forms, and increasingly rely on information technology to track merchandise, work effort, and customer satisfaction.

We are also in the process of establishing the Pier 2 site as an ultra-secure facility. FTZ9 requested and received \$250,000 in capital improvement project funds from the State Legislature to replace its existing 20-year-old security system. In addition, the FTZ9 has received a federal grant from the Department of Homeland Security for increased security measures in the amount of \$250,000.

A facility assessment was recently completed for Piers I and 2, Honolulu Harbor. This assessment recommended that procedures and systems be developed to provide additional security to protect against port vulnerabilities for all threat level conditions as indicated by the DHS Homeland Security Advisory System. General improvements for an advanced access control and surveillance system are being designed and will be installed in early 2006.

The new system will address the current vulnerabilities associated with disparate surveillance and security systems surrounding Honolulu Harbor environs. This will result in deterrence and improved visibility for monitoring unauthorized entry by both FTZ and personnel monitoring Honolulu Harbor. It will facilitate a rapid response by security personnel by allowing remote viewing of the building perimeters and critical areas from a central location or command center. It will significantly enhance the ability to control and monitor access to the site with fewer access points. It will block unauthorized access by vehicles. When the security upgrade is complete, the FTZ will be up to date with the latest advanced security







measures and equipment, and this new system will benefit both FTZ customers and harbor users alike.

Summary of Activity

In 2005, 278 companies used the Foreign-Trade Zone program, handling 188 types of merchandise from 33 countries. The total value of merchandise handled during this past year was up 36 percent compared to the previous year. This increase reflects higher petroleum pricing and a general increase in FTZ activity.

The total value of merchandise handled is the combination of the value of merchandise received (\$3,283,196,400) and the value of merchandise forwarded (\$3,191,191,151) from all active FTZ sites in Hawaii.

Merchandise can be received in an FTZ in domestic or foreign status. In 2005, domestic status merchandise valued at \$834,791,554 entered Foreign-Trade Zone sites in Hawaii. During this same period, \$2,235,287,122 of foreign-status merchandise entered FTZ sites. Of merchandise received in foreign status, \$1,178,236,324 was received in non-privileged foreign status and \$1,204,161,089 was received in privileged foreign status.

Merchandise from Foreign-Trade Zone sites in Hawaii is forwarded to both domestic and foreign markets. In 2005, \$2,292,970,337 of merchandise received was forwarded to the U.S. market; \$631,554,557 was forwarded to foreign markets; and, \$266,666,257 was

forwarded to other U.S. FTZs. Finally, an estimated \$3.327 million of Customs duties were collected on merchandise entering the U.S. market from the Zone during the fiscal year.

Within Foreign-Trade Zone sites in Hawaii, a variety of value-added and manufacturing activities occurred that added between 3 and 75 percent to the value of merchandise forwarded. Companies reported that I,20I employees were directly attributable to participation in the Foreign-Trade Zone program. An additional I,098 people were employed on a temporary or seasonal basis.

Companies using the FTZ program made capital improvements of \$31.4 million to Zone facilities during the year.

We feel it is our duty to try to make the benefits of the FTZ program available to as many qualifying companies as possible. During the past year we have been engaged in a number of activities to increase the number of

companies participating in the Foreign-Trade Zone program. As a result of these promotional efforts, 38 new firms used FTZ facilities in 2005.

A handy list of the different ways in which a Foreign—Trade Zone can benefit a company is attached at the end of this report as Appendix A.

There are currently 13 sites on the islands of Oahu, Maui and Hawaii that have received FTZ designation. Of the 13 sites, three general-purpose zone sites and four special-purpose subzone sites are active. The Foreign-Trade Zone Division is responsible for ensuring that U.S. Customs and Foreign-Trade Zones Board regulations are followed at all of these sites.

Board Actions. These are actions that require formal application and review by the Foreign-Trade Zones Board in Washington, D.C.

• Filing and acceptance of FTZ9's FY 2004 Annual Report to the Board.

ACTIVE FOREIGN-TRADE ZONE SITES IN 2005

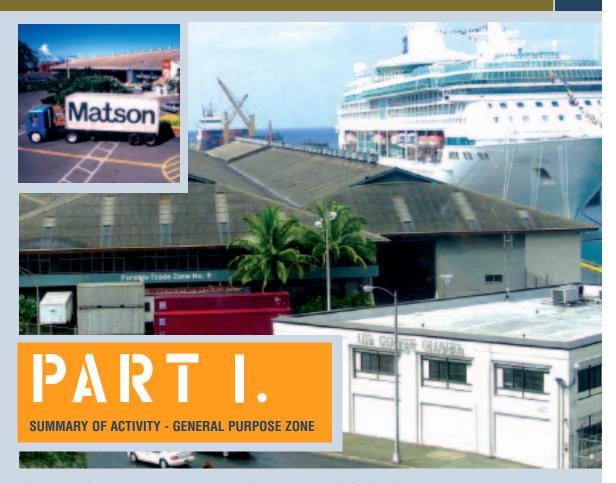
Active General-Purpose Zone Sites	Active Special-Purpose Zone Sites
Pier 2, Honolulu Harbor	9A Tesoro Hawaii Corporation
Honolulu International Airport (fueling facility)	9D Maui Pineapple Company, Ltd.
James Campbell Industrial Park	9E Chevron Products Company, Ltd.
	9F The Gas Company (SNG Plant)

FTZ9 FLASHBACK



In 1991, the U.S. Coast Guard seized 71 tons of hashish worth almost \$1 billion aboard the freighter Lucky Star. It was escorted by two Navy ships to Pearl Harbor. Under special arrangements made with the U.S. Customs Service and U.S. Army National Guard, FTZ9 cooperated by agreeing to briefly store the six containers until the seized cargo could be examined and inventoried.

U.S. Customs Commissioner Carol Hallett (center), stands in front of some of the contraband with enforcement officials. To the right is George Roberts, Hawaii Customs Port Director; Homer Maxey, FTZ Administrator; and Richard Kanemoto (far right), FTZ Operations Supervisor.



Three general-purpose zone sites were active during FY 2005. These sites include (A) the Pier 2, Honolulu Harbor warehouse; (B) the Hawaii Fueling Facilities Corporation at Honolulu International Airport; and (C) Pacific Allied Products, Ltd. at James Campbell Industrial Park.

A. Pier 2, Honolulu Harbor

The Pier 2 facility is a common-use facility used

primarily for distribution, storage, and transshipment activities. The seven-acre site has 190,000 square feet of covered space including 26,000 square feet of office and exhibit space. Revenue generated from use of this facility supports the statewide marketing and administration of the Foreign-Trade Zone program in Hawaii. Foreign-Trade Zone 9 is headquartered at this site. FTZ Board Order 188 established this site in 1982.







Firms take advantage of the FTZ program at the Pier 2 facility and benefit by being able to share common warehousing costs. The public is charged for use of this facility on a per-unit (cubic foot) or per-use basis. Specialized services are available to allow manipulation and value-added activities. Immediately adjacent to the warehouse area, Zone users may lease office and exhibit space as well as make use of office equipment. Conference rooms are also available for use at a nominal charge to members of the maritime community.

An information system supports the warehouse activities at Pier 2. Zone users are able to view their inventory levels, create preliminary receiving and delivery tags, code zone lots with item codes, print price lists, and perform other transactions that involve their stored merchandise.

In addition to its normal activities, given that there is no official Central Examination Station (CES) in Honolulu, the FTZ provides space at a very nominal charge to small businesses for containers that are identified by U.S. Customs and Border Protection for further examination. Small businesses are only charged for labor, essentially cost recovery, to unstuff and stuff containers.

<u>Promotional and marketing efforts.</u> Over \$15,000 was spent on marketing in 2005. A majority of these funds was expended for attendance building efforts and sponsorship of the 2005 National Association of

Foreign-Trade Zones annual meeting held on Maui in September, 2005. A total of 38 new firms began using the Pier 2 site in 2005.

Activity. The value of merchandise handled at the Pier 2 site in 2005 totaled \$62,418,869. This total represents the value of merchandise received (\$29,860,358) and the value of merchandise forwarded (\$32,558,511). During the year, 242 companies used the facility. We estimate that 174 companies used the facility on a regular basis. These companies imported or exported 185 different types of merchandise from 31 countries.

The facility received \$29,860,358 in merchandise of which \$25,135,468 was in foreign status. All foreign status merchandise was received in non-privileged foreign (NPF) status. Merchandise arrived at the Pier 2 site in a variety of ways:

- Container: 83 percent, or \$24,708,878
- Loose/less than container load: 15 percent, or \$4,466,600
- Mail: 2 percent, or \$684,880

Companies exported \$13,394,322 in merchandise from Pier 2 and forwarded \$19,164,189 to U.S. markets.

Other uses. The Pier 2 site continues to be used by a number of state and federal agencies. Customs and Border Protection uses the Pier 2 facility to perform selective examinations as Honolulu has no official Centralized Examination Station. Cargo is examined, weighed, inventoried, and stored. The Pier 2 facility also serves as the U.S. Customs General Order warehouse for detained and seized cargo. In addition, the U.S. Marshals Service uses the Pier 2 facility for storage of seized goods. Finally, the U.S. Department of Commerce Export Assistance Center is located in the offices at the Pier 2 facility.

TOP FIVE FOREIGN COUNTRIES BY VALUE OF MERCHANDISE RECEIVED

Country	Value
Japan	Received 18, 176, 900
China	2,825,529
Thailand	931,080
Hong Kong	867,768
Taiwan	533,743

TOP FIVE TYPES OF FOREIGN STATUS MERCHANDISE BY VALUE

Merchandise	Value
Vehicles	16,796,512
Industrial Machinery	1,490,620
Cotton (yarn and fabric)	851,717
Beverages	830,545
Wood Products	827,300







B. Hawaii Fueling Facilities Corporation (HFFC)

Hawaii Fueling Facilities Corporation, Inc. (HFFC) is operator of the activated portion of the expansion site of Foreign-Trade Zone 9 that includes the storage and delivery facilities owned and/or leased by HFFC for jet fuel used at Honolulu International Airport. The facilities consist of 16 jet fuel storage tanks on Sand Island Access Road in Honolulu and 10 additional tanks at Honolulu International Airport along with associated Jet-A and Jet-A-I pipelines and related equipment. The facilities were approved by the FTZ Board by Order 75I on June 19, 1995 and activated on September I, 1997.

Developments, shipment trends and growth factors. The Zone Site consists of two separate but parallel systems for the storage and delivery of jet fuel. The Jet A System is dedicated to jet fuel that satisfies the ASTM D-1655 specification for Jet A fuel. The Jet A-I System is dedicated to fuel that satisfies the ASTM D-1655 specification for Jet A-I fuel. The difference is in the freeze point: Jet A has a -4I degree specification; Jet A-I has a -47 degree requirement.

During fiscal 2005, the value of foreign jet fuel receipts into the Zone increased from \$218.0 million

to \$357.9 million. This increase is a result of a higher average price of jet fuel that rose by approximately 43.4 percent and a slight increase in the amount of jet fuel loaded onto qualified aircraft.

Improvements in Zone services and facilities. There were no major improvements in Zone services and/or to the facilities during fiscal 2005. HFFC spends approximately \$700,000 per year on maintenance of facilities within the Foreign-Trade Zone.

Promotion and marketing efforts. Numerous international airlines used foreign status fuel received and disbursed through the Zone site. All users promote the Zone in their negotiations with fuel suppliers. All subzone refiners with access to the Zone site are aware that a foreign-trade zone expansion site has been activated at that facility.

Export and transshipment activity. Foreign-status fuel received at the Zone site is primarily intended for use on aircraft in international and other trades described in Section 309 of the Tariff Act, as amended (19 U.S.C. 1309).

During the fiscal year, eight companies supplied foreign-status jet fuel at Honolulu International

Airport. Tesoro Hawaii Corporation (Tesoro) and Chevron Products Company (Chevron) supplied jet fuel in privileged and non-privileged foreign status by pipeline from their respective foreign-trade zone refineries in Honolulu (FTZ Subzones 9A and 9E). In addition, Pacific Fuel Trading Corporation, Japan Airlines, Itochu International Inc., Bradley Pacific Aviation, Chevron, Continental Airlines, Hawaiian Airlines Inc., Morgan Stanley, and Tesoro Hawaii supplied foreign-refined jet fuel by vessel admitted in non-privileged foreign status. All fuel was admitted into the Zone Site in the name of HFFC.

Summary of manufacturing and processing activity. No manufacturing or processing activity occurs in the Zone site. The site is approved solely for the receipt, storage and disbursement of jet fuel.

Employment within the zone site. HFFC contracts with Aircraft Services International Group (ASIG), formerly Airport Group International, an airport fuel service company, to operate and manage the HFFC fuel facilities at Honolulu International Airport. ASIG employs approximately 56 persons at the Airport, all of whom are involved in Zone activities.









Contribution to local and national economy. Activities within the Zone site make a significant contribution to the Hawaiian economy. Foreign-status fuel valued at more than \$357.9 million was received and disbursed through the Zone site during fiscal 2005. Foreign-status fuel was used by as many as 31 carriers on approximately 35 qualified flights daily. The Foreign-Trade Zone enables the airlines that operate at Honolulu International Airport to purchase jet fuel for international flights free of duties and excise taxes. These benefits reflect the longstanding policy of the United States not to impose such costs on airlines and vessels in international commerce. It helps the airlines hold down fuel costs, which, in turn, contributes to the important tourism industry in Hawaii and to the financial efficiencies of the airline companies.

In summary, foreign-status fuel satisfied significant demand by airlines operating qualified flights from Honolulu International Airport. This demand provided an important outlet for foreign-status fuel produced by domestic Zone refiners.

C. Pacific Allied Products, Ltd., James Campbell Industrial Park FTZ

Pacific Allied Products, Ltd. (PAP) reactivated its 98,700 square foot site in the James Campbell Industrial Park general-purpose zone on June 12, 1998. Pacific Allied Products, Ltd. manufactures food and beverage containers of polyethylene terephthalate (PET) under Zone procedures by virtue of a grant of authority

(FTZ Board Order 735) issued by the Foreign-Trade Zones Board on May 5, 1995. FTZ Board Order 735 authorized this activity until July, 2000. Subsequently, in a letter dated June 23, 2000 from the Foreign-Trade Zones Board, the authority to conduct plastic food/beverage container manufacturing was extended until July I, 2001. FTZ Board Order II77, issued on July I7, 2001, extended manufacturing authority on a permanent basis by removing the five-year time restriction on manufacturing.

<u>Grant Restriction.</u> FTZ Board Order 1177 restricts Pacific Allied Products production to Hawaii and export markets only.

Zone activity has increased from 2004 levels due to higher demands for locally produced polyethylene terephthalate (PET) products. The cost to locally produce intermediary components to manufacture finished products of PET food and beverage containers is lower than shipping them in from sources such as the U.S. mainland and foreign countries. Raw materials used for this process are imported from a foreign source through the Zone to promote the growth of Zone activity. As a manufacturer, Pacific Allied ships its products to Hawaii customers, as the prohibitive cost of receiving finished goods here in Hawaii is the same reason the company would likely not export to foreign sources.

In the fourth quarter of 2004, Pacific Allied Products began construction of a \$3.6 million bottle manufacturing facility. This modernized facility was completed in 2005. The plant is adjacent to the existing facility and PAP received approval from the Honolulu Port Director to incorporate the new facility into the activated Zone boundaries. Materials are currently being stored in this 30,000 square foot building. New production equipment has been ordered, and the new plant is expected to run at full capacity in Spring, 2006.

Pacific Allied also worked closely with FTZ 9's administration during the fiscal year to revise and update its Standard Operating Procedures. In August, 2005 the U.S. Customs Honolulu Port Director approved the revised procedures.

During FY 2005, Pacific Allied Products employed 62 persons, 3 of whom were temporary employees. Employment growth in the coming year is anticipated as activities in the Zone increase.

Pacific Allied's beverage containers are used for soft drink, water, juice and dairy bottling companies. Operating at near capacity in 2005, Pacific Allied Products did not have the need to engage in planned promotion or marketing efforts.

Pacific Allied Products' ability to operate as a Foreign—Trade Zone saves time and money through expedited deliveries and a cost benefit on reduced duty when shipping its finished product. These savings allow Pacific Allied to provide both large and small customers competitive prices against higher-volume mainland or foreign manufacturers, which in turn allows their business to thrive.



PART II.

USE OF ZONE BY BUSINESS FIRMS (GENERAL-PURPOSE ZONE 9)

All general-purpose zone sites served 274 businesses during fiscal 2005. Of these, 190 firms used the Zone on a continuous basis, employing up to 407 persons, 144 of whom were full-time employees.

Manipulation, manufacturing and processing operations conducted in general-purpose zone sites included:





SITE I: PIER 2 WAREHOUSE AND DISTRIBUTION FACILITY

Automobiles, motorcycles, trucks	Label/relabel goods/remove labels; verify marking requirements.
Beer	Verify marking requirements; photograph merchandise.
Food products	Destroy goods/empty containers.
Footwear	Convert to pallets.
General merchandise and miscellaneous products	Convert to pallets; destroy goods/empty containers; examine for commodity classification; sort/consolidate goods; transfer title.
Handicraft	Convert to pallets; transfer title; verify marketing requirements.
Household articles	Open for Customs examinations.
Jewelry	Clean and tag; create packages/additional units; inventory goods; segregate American and foreign; open for Customs examinations.
Liquor	Change zone status; transfer title; verify marketing requirements.
Textile floor covering	Remove samples.
Tile	Convert to pallets.
Tobacco products	Destroy goods/empty container
Wearing apparel	Convert to pallets; create packages/additional units.





Site II: Hawaii Fueling Facilities Corporation

Jet fuel Distribute jet fuel to aircraft at Honolulu

International Airport via bonded

pipelines and hydrants.

HAWAII FUELING FACILITIES CORPORATION List of Airline Users

Air Canada	Continental Airlines	Omni Air
Air Japan	Federal Express	Pacific Air Cargo
Air New Zealand	Gemini	Philippine Airlines
Air Pacific	Harmony Airways	Polar Air
Air Transport International	Hawaiian Airlines	Polynesian Airline
All Nippon Airways	Japan Airlines	Qantas Airways
Aloha Airlines	Kalitta Air	Thai Airways
American Trans Air	Korean Airlines	United Airlines
Asia Pacific	Malaysian Airlines	United Parcel Service
China Airlines	Northwest Airlines	World Airways

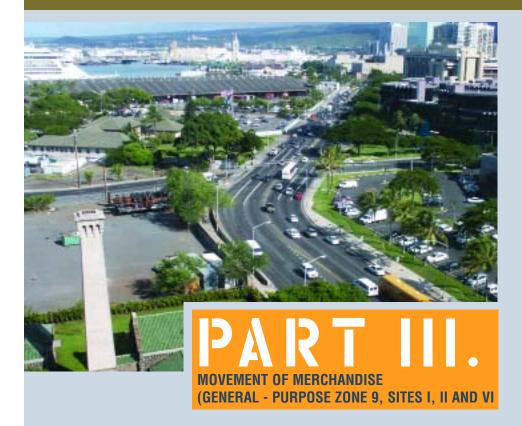




Site VI: Pacific Allied Products, Ltd.

Polyethylene terephthalate

Manufacture food and beverage containers for soft drink, water, juice, and dairy bottling companies.



The Zone handled 188 different items from 33 countries of origin, compared with 173 items from 28 countries during the preceding fiscal year.

A. Merchandise in the Zone at Beginning and End of Fiscal Year

	Beginning Value*	Ending Value	
Domestic Status	10,314,427	15,080,264	
Foreign Status	41,377,534	41,197,869	
Total:	51,691,961	$\overline{56,278,133}$	

^{*} Beginning value is increased by \$12,698,474 because of an adjustment in value made by the Hawaii Fueling Facilities Corporation to account for an increase in the average price of jet fuel. The increase for domestic status is \$2,556,841 and the increase for foreign status is \$10,141,633.

B. Movement of Merchandise

Movement	Value
Received:	
Domestic Status	265,314,329
Foreign Status	270,910,264
From Other U.S. FTZs:	
• Domestic Status	66,007,433
Foreign Status	113,795,326
Total:	716,027,352
Forwarded:	
To the U.S. Market	342,793,245
To Foreign Countries (Exports)	302,640,502
To Other U.S. FTZs	66,007,443
Total:	711,441,180

- **C. Value Added.** Because of the variety of activities conducted at these three Zone sites, it is difficult to accurately estimate the contribution from Foreign–Trade Zone procedures to the value of all merchandise forwarded. A range of 3 to 20 percent added to the value would be an approximation.
- D. Main Categories of Foreign Status Merchandise Received (Top Five)

Category	Value
I. Jet Fuel	244,059,796
2. Vehicles	16,796,512
3. Industrial Machinery	1,490,620
4. Cotton (yarn and fabric)	851,717
5. Beverages	830,545

E. Foreign Status Merchandise Received:

Nonprivileged Foreign: \$140,645,794 Privileged Foreign: \$244,059,796

F. Customs duties collected on merchandise entered from the all active general purpose zones during the fiscal year amounted to \$1,068,982.



PHYSICAL FACILITIES - AVAILABLE AND ACTIVATED







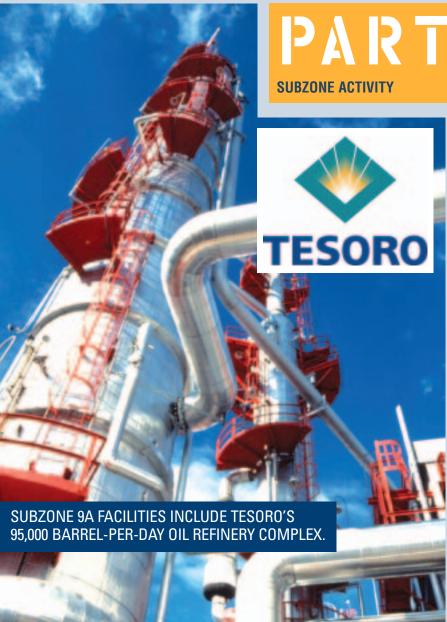
Site I. Site I is located at Pier 2. Honolulu Harbor, on the island of Oahu. The original Zone site was activated on June 15, 1966, and the Zone relocated to its present site on November 15, 1982. This site also serves as the headquarters for the FTZ 9 program in Hawaii. The general-purpose zone occupies 7 acres of paved area at Pier 2/Fort Armstrong and includes 190,000 square feet of covered warehouse space. A variety of services and types of facilities are available at this complex on a per-unit or per-use basis. Approximately 26,000 square feet of office space and a limited amount of non-bonded warehouse space for domestic goods manipulation are available adjacent to the activated area.

Site II. Site II is adjacent to Honolulu International Airport on the island of Oahu. This site includes the tanker terminal at Pier 51, bulk storage along Sand Island Access Road, fueling facilities at Honolulu International Airport, and pipelines connecting these facilities. This site was approved by the Foreign-Trade Zones Board on June 19, 1995 and activated on September 1, 1997.

Site VI. Site VI consists of 1,033 acres zoned for industrial uses at James Campbell Industrial Park in Ewa, Oahu. This expansion site includes the Barbers Point Deep Draft Harbor and was approved by the Foreign-Trade Zones Board on August 21, 1987. A portion of this site was reactivated on June 12, 1998.

Zone Schedule

The rates, charges, rules and regulations of Foreign-Trade Zone 9 are contained in **Tariff No. 1**. Copies of this tariff are available for inspection and may be purchased upon request at \$5 per copy from the FTZ offices at Pier 2, Honolulu Harbor. A copy is also available online at no charge at www.ftz9.org.









SUBZONE 9A

A. Summary - Tesoro Hawaii Corporation (Oil Refinery)

Owner, Operator and Corporate Affiliation. Foreign-Trade Subzone 9A is occupied by Tesoro Hawaii Corporation, a wholly-owned subsidiary of Tesoro Petroleum Corporation. Tesoro Hawaii Corporation (Tesoro) is the Subzone owner and operator. Subzone 9A was initially authorized by FTZ Board Order 82 on April 20, 1970 and activated on April 7, 1972.

Subzone Site and Plant Facilities.

Subzone 9A is situated on approximately 203 acres in Campbell Industrial Park, Kapolei, Hawaii, about 24 miles west of the primary zone in Honolulu. Facilities include Tesoro's 95,000 barrel-per-day oil refinery complex which includes the main processing units, storage tanks with a capacity of 5.2 million

barrels of crude oil and refined products and administrative and utility buildings.

Activities.

- a. Inputs. For the year ended September 30, 2005, Tesoro's refinery crude unit throughput on an average daily basis was as follows:
- Total throughput (all sources) = 82,585 Barrels Per Day (BPD)
- · Total crude oil throughput = 81,092 BPD
- · Total other throughput (mostly slop oil and off-test products) = 1,493 BPD
- Total foreign oil throughput = 68,004 BPD, consisting of the following HTSUS numbers:

2709.00.10 (Crude testing under 25 degrees A.P.I.): 14,013 BPD

2709.00.20 (Crude testing 25 degrees A.P.I. or more): 53,991 BPD





- **b. Production.** The current rated capacity of the refinery is 95,000 BPD.
- The primary non-NPF attributed products are gasoline, jet fuel, diesel and residual fuel oil. These products account for 94 percent of total output.
- The types of customers for the non-NPF products include various wholesale gasoline and diesel customers (including jobbers and Tesoro branded gasoline stations); various commercial airlines and the military for the jet fuel; electric power producers for the residual fuel oils; and also various oceangoing vessels (both foreign and domestic) for the residual fuel oils.
- The primary products produced from NPF attributed crude oil are asphalt, propane, fuel gas and naphtha. These products account for 6 percent of total output.
- The types of customers for the NPF products include various paving companies for the asphalt, various wholesalers for the propane, the refinery itself for the fuel gas, and a synthetic natural gas manufacturer for the naphtha.

- Tesoro occasionally ships products to its sister refineries in Kenai, Alaska, Anacortes, Washington, and Martinez, California. The total of such intercompany shipments accounts for approximately 6% of total shipments during the period.
- The direct export activity for this reporting period consisted principally of bunker fuel sales to foreign ships. These export shipments accounted for approximately 12% of the total shipments during the period.

I.	Percent export of total production Direct Exports Indirect Exports	20% 12% 8%
2.	Current rated crude distillation capacity	95,000 BPD
3.	Employment: Direct Indirect (e.g. contract employees)	248 employees 600 employees
4.	Volume of total crude oil receipts on an average daily basis	82,733 BPD
5.	Volume of foreign crude oil receipts on an average daily basis	66,741 BPD
	Estimated percentage of foreign crude receipts under 25 degrees API	21%

Current production compared to Board-approved production. Board Order 100, issued in 1974, authorized the refinery to operate at 125,000 BPD crude distillation capacity. Current production of about 82,000 BPD is well within this range.

Economic and Business Benefits. Tesoro faces strong competition in all sectors of its business operations. Foreign-Trade Zone (FTZ) status has helped improve the Company's competitive position in the industry. Specifically, FTZ status provides opportunities for the following economic benefits:

- Cash flow savings from the deferral of paying customs duties and fees on imports of crude oil and other refinery feedstocks from the time of importation, when such duties and fees otherwise would be due, to the time of withdrawal of finished products into U.S. commerce.
- Avoidance of customs duties on imported feedstocks attributable to finished products withdrawn from the FTZ for exportation, or, where drawback presently is available, cash flow savings from not paying the duties on such feedstocks as opposed to paying the duties, refining, exporting, filing for drawback and then waiting for drawback payment.
- Duty savings based on the FTZ operator's election to enter certain finished products (e.g. asphalt, fuel oils, refinery fuels and liquid petroleum gases) at the finished product rates as opposed to the crude oil rate, otherwise termed "inverted tariff" benefits.

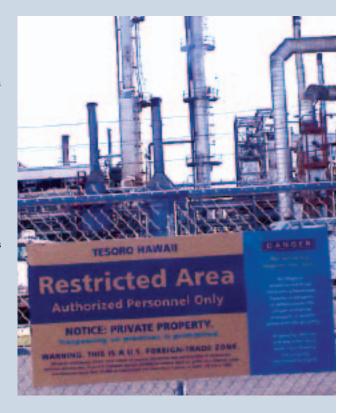
Tesoro's annual FTZ savings based on the above items is estimated to be \$1 million. FTZ status has made the Company more competitive by reducing operating costs, improving margins and enabling it to compete more effectively in foreign markets.

Public benefits to the local and national economies. FTZ status is helping Tesoro remain competitive in the petroleum industry. For Hawaii and the Country, that translates into keeping an operating oil refinery in

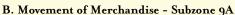
business on U.S. land with an ever-increasing investment in facilities and commensurate levels of local employment. Public benefits include:

- Assured supply of domestically-produced petroleum products. Tesoro's presence in Hawaii means a reliable supply of locally produced transportation fuels and energy products for the airlines, ocean-going ships, buses, public/private vehicles, agriculture producers, small businesses, electric power producers, and diverse service activities that make the state go. Tesoro reduces risk to an economy that otherwise would have to depend on out-of-state and foreign suppliers for much of its petroleum supplies.
- More competitive in foreign markets. Tesoro's success as an exporter of petroleum products into foreign markets helps the U.S. achieve a more favorable balance-of-trade position with foreign countries. Tesoro's FTZ status has helped to level the playing field with regard to the Company's ability to compete head-on with foreign refiners. Tesoro's direct exports of naphtha to Japan, sulfur to China, and bunker fuels to foreign ships, as well as indirect exports of jet fuel to foreign airlines are good examples of FTZ benefits.
- Increased investment in U.S. refining. FTZ status has increased Tesoro's profitability and the commitment of senior management to continue investing in the plant. During the past year, Tesoro completed several capital projects totaling about \$10.8 million in its continuing program of facilities investment. Many other capital investment projects are planned for the refinery for the following and succeeding years.
- Jobs and buying power for U.S. workers. On an annual basis, Tesoro salaries in the Subzone are expected to provide direct local buying power of more than \$18 million for its 248 full-time refinery employees. In addition, due to various ongoing capital projects, including periodic turnarounds at the refinery, Tesoro partially supports the employment of approximately 300

contractors (technical, professional, clerical, skilled tradesmen and laborers) throughout the year. Away from the refinery, Tesoro operations in Subzone 9A partially sustain the employment of approximately 300 people who work in supply, distribution and service operations (including Tesoro branded gasoline stations) throughout the state of Hawaii. We estimate that Tesoro Subzone 9A directly and indirectly contributes to the support of over 800 people in the state of Hawaii.







1. Merchandise in Subzone 9A at Beginning and End of Fiscal Year

	Beginning Value (October 1, 2004) \$1,000	Ending Value (September 30, 2005) \$1,000
Domestic Status/Duty Paid	6	651
Foreign Status	66,484	<u>135,496</u>
Total:	66,490	136,147

2. Movement of Merchandise in Subzone 9A

Movement	Value	
	\$1,000	
Received:		
Domestic Status/Duty Paid	351,403	
Foreign Status	1,195,549	
From Other U.S. FTZ's	O	
Total:	1,546,952	
Forwarded:		
To the U.S. Market	1,090,665	
To Foreign Countries	178,859	
Total:	1,477,295	

Explanation of Discrepancies: Fuel consumed is not entered into U.S. commerce per Tesoro's Grant.





3. Value Added. Activities in the Subzone (labor, overhead, etc.) added approximately 4 percent to the values.

4. Main Categories of Foreign Status Merchandise Received

Category	Value \$1,000	Main Countries of Origin
Crude Class IV	73,283	Australia
Crude Class III	896,244	Brunei, Libya, Malaysia, Oman, Norway, Saudi Arabia, U.A.E.
Crude Class II	204,522	Indonesia, Argentina, China
Other	21,500	Korea
Total:	1,195,549	

5. Foreign Status Merchandise Received (\$1,000)

Nonprivileged Foreign: 505,709 Privileged Foreign: 689,840

- **6.** Customs duties collected on merchandise entered into U.S. Customs territory from the Subzone during the fiscal year amounted to \$1,270,000.
- 7. In accordance with the Subzone 9A grant, fuel consumed within the FTZ is not entered for consumption. Such fuel totaled \$63.9 million during the year. No significant amount of merchandise was destroyed in the Subzone during the fiscal year.

SUBZONE NO. 9D

A. Summary - Pineapple Cannery (Maui Pineapple Company, Ltd.)

Owner, operator and corporate affiliation. Maui Pineapple Company, Ltd., a subsidiary of Maui Land & Pineapple Company, Inc., operates a pineapple cannery in Foreign-Trade Subzone 9D. The Subzone was authorized by FTZ Board Order 329 on April 25, 1986 and activated on April 30, 1986.

Subzone site and plant facilities. The Subzone is IOO miles east of the primary Zone and is located in the Kahului region of the island of Maui, encompassed by Kaahumanu Avenue, Kane Street, and Wakea Avenue, comprising an area of approximately 22 acres.

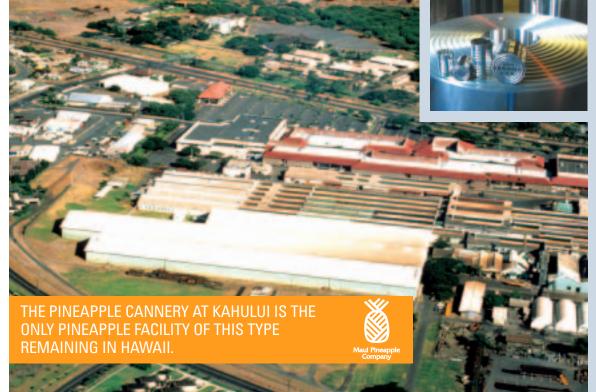
The pineapple cannery operation consists of the

preparation, canning, warehousing, and shipment of canned pineapple, pineapple juice and fresh cut pineapple products. The site also contains a can manufacturing facility, storage facilities, a quality control laboratory, and a diesel-powered electrical generation plant.

Employment. During fiscal year 2005, the Subzone employed up to 265 persons, I53 of whom were full time. Also, there are 20 people involved in the Subzone activities who are employed in Maui Pine's corporate headquarters.

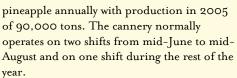
Activities. Maui Pine receives about two shipments of tinplate from Japan annually for production of sanitary cans which are used in the canning operation. Also, during the fiscal year, Maui Pine withdrew unfilled cans and matching lids from the Subzone and assessed duty at the applicable rate after the sale to other U.S. food processors. The tinplate is discharged from ships at Kahului Harbor and trucked to Subzone 9D.

The pineapple cannery at Kahului is the only pineapple facility of this type remaining in Hawaii. It has the capacity to process up to 225,000 tons of









A great majority of the pineapple products - canned fruit and juice - are shipped via container from Kahului Harbor to domestic U.S. markets. A lesser amount is shipped to foreign (mostly Japan and Canada) markets.

In February 2005, and company's Board of Directors approved the expenditure of \$17.2 million for the construction of a multi-client processing facility that will replace the company's present pineapple cannery, can plant and fresh fruit packing facility. The new facility is expected to reduce the company's overall cost structure by integrating the fresh fruit and canning processes and by upgrading much of the current equipment.

Construction of the new facility is expected to

begin in July 2005 and be completed in July

of 2006. The new facility will be constructed on a portion of the present cannery site in Kahului.

Economic and business benefits. Maui Pineapple Company, Ltd. benefits from being a Subzone user by the savings of not having to pay the U.S. Customs duties on imported tinplate.

Public benefits to the local and national economies. Foreign-Trade Zone procedures have strengthened the competitiveness of Maui Pine and enabled it to continue to be an important part of Hawaii's manufacturing sector. As mentioned above, a total of 265 manufacturing jobs were supported by Maui Pine of which 153 were full time. With the multiplier effect, the total employment impact for the State of Hawaii was conservatively estimated at 380 full-time jobs. Exports totaled approximately \$1,000,000.





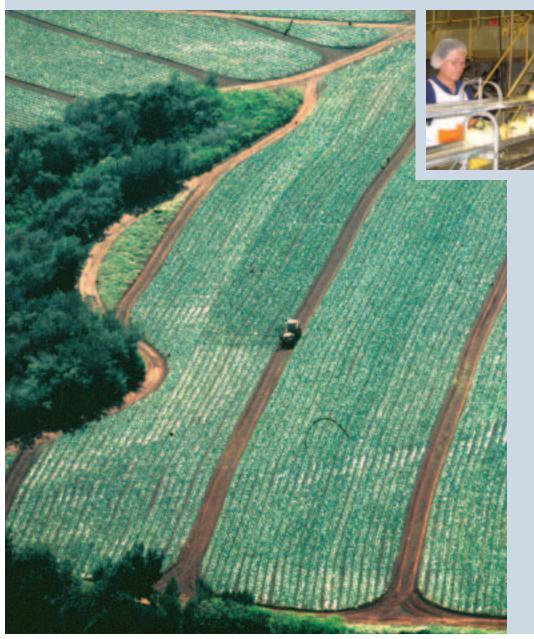
B. Movement of Merchandise - Subzone 9D

1. Merchandise in Subzone 9D at Beginning and End of Fiscal Year

	Beginning Value (October I, 2004)	Ending Value (September 30, 2005)
Domestic Status/Duty Paid Foreign Status	1,415,230 3,887,684	644,889 4,476,714
Total:	5,302,914	5,121,603

2. Movement of Merchandise in Subzone 9D

Movement	Value
Received:	
Domestic Status/Duty Paid	32,529,086
Foreign Status	3,705,679
From Other U.S. FTZs:	
• Domestic status	0
• Foreign status	o
Total:	36,234,765
Forwarded:	
To the U.S. Market	33,299,427
To Foreign Countries (Exports)	3,116,649
To Other U.S. FTZs	o
Total:	36,416,076





- **3. Level of Production.** In fiscal year 2005, the pineapple cannery processed about 90,000 tons of pineapple.
- **4. Value Added.** The value added in the Subzone was estimated by value of sales from plant minus value of merchandise received at plant. The value added averaged approximately 27 percent of the value of merchandise received at the subzone.
- 5. Categories of Foreign Status Merchandise Received at Subzone 9D

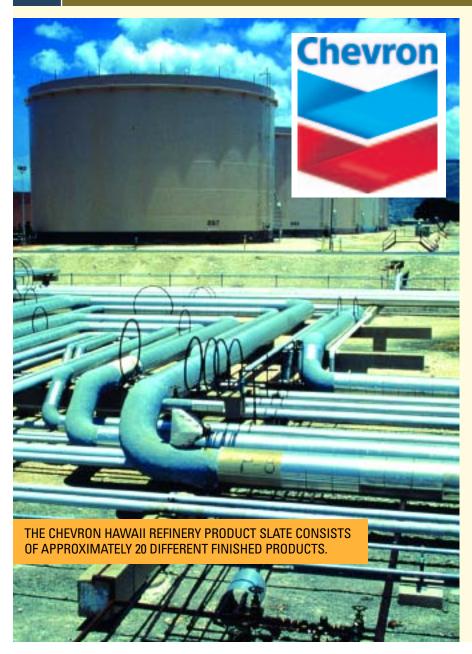
Category	Value	Countries of Origin
Electrolytic Tinplate	3,705,679	Japan

6. Foreign Status Merchandise Received:

Nonprivileged Foreign: \$3,705,679

Privileged Foreign: \$ 0

- 7. Customs collection of duties and other fees (i.e., merchandise processing fees) on merchandise entered into U.S. Customs territory from the Subzone during the fiscal year amounted to \$14,281.
- **8.** Merchandise destroyed in the Subzone during the fiscal year was valued at \$187,000.



SUBZONE NO. 9E

A. Summary-Oil Refinery (Chevron Products Company, Hawaii Refinery)

Owner, operator and corporate affiliation. The Hawaii Refinery, Foreign-Trade Subzone 9E, is owned and operated by

Chevron Products Company, a division of Chevron U.S.A. Inc. Approval of the State of Hawaii application requesting a special purpose subzone for Chevron's refining facility at Barbers Point was granted by Board Order 415 on December 21, 1988. Subzone 9E was activated on April 1, 1990.

Subzone site and plant facilities.

Chevron's Hawaii Refinery is situated in Campbell Industrial Park, approximately 22 miles west of the primary zone in Honolulu. The Chevron subzone facility occupies approximately 248 acres of land. The refinery facility includes a Crude Unit, Fluid Catalytic Cracking Unit (FCC), and various auxiliary units. The refinery tank field has the storage capacity of approximately 3.9 million barrels of crude, feedstocks, and products.

Employment. At the end of fiscal year 2005, Chevron employed 190 full-time employees at its subzone. The subzone also had an average of 49 contractors (technical professional, clerical, skilled tradesmen, and laborers) to support maintenance and capital projects during the year. Distribution of the products refined at the Chevron subzone to customers throughout the Aloha State is

managed by Chevron's Hawaii Marketing Region. Chevron employs 4I people at its terminal and marine facilities on Oahu, Kauai, Maui, and the Big Island of Hawaii.

Activities. Chevron's Logistics and Trading Group continually look for the best opportunity crudes to refine into products to satisfy the needs of its customers. During the past year, the Chevron subzone received various crudes from several areas throughout the Pacific Rim. In all, 17 different types of crude oil were included in the refinery crude slate. The volume of crude oil received during the past year averaged 50,100 barrels per day. Approximately 85 percent of the crude oil received at the subzone came from foreign countries. The majority of the foreign crude received was classified as HTSUS number 2709.00.2090. Approximately I percent of the foreign crude received was classified as HTSUS number 2709.00.1000. Various non-crude receipts were 2,900 barrels per day.

The Chevron Hawaii Refinery product slate consists of approximately 20 different finished products: several grades of motor gasoline for Hawaii motorists; aviation gasoline for small aircraft; jet fuel for commercial airlines; diesel fuels for transportation, industrial machinery, and electric generation; liquified petroleum gas (LPG) for homes and industry; fuel oils for electricity and industrial power generation, and vessel bunker; and several grades of asphalt for Hawaii's roads and highways.





The majority of the products refined at the Chevron subzone are marketed in the State of Hawaii to satisfy local petroleum needs. Approximately 82 percent of the subzone products are used in Hawaii and the balance of the refined products are exported to Pacific Rim countries.

Non-NPF products are motor gasoline, aviation gasoline, and jet fuel. Products attributed to NPF crude oil are naphtha, diesel, LPG, refinery gas, fuel oils, and asphalt. During the past year, non-NPF products were 48 percent of production and NPF products were 52 percent of production.

Products at the Chevron subzone are admitted and transferred by several pipeline networks and tank trucks. Chevron utilizes its 22-mile pipeline, which connect the refinery subzone with the Chevron Honolulu Marketing Terminal to transfer the majority of its refined products. Marine pipelines to the Barbers Point offshore mooring are used to receive crude oil and petroleum products. The marine pipelines are also used to export refined products via tanker vessels. Pipelines to the Barbers Point Deep Draft Harbor facilitate inter-island product movements via barge. Various pipeline networks in the Campbell Industrial Park are used to transfer products

between Chevron and another refinery, and to customers in the industrial park. The subzone truck loading racks are used for sales of aviation gasoline, fuel oil, asphalt, and liquified petroleum gas (LPG).

Percent export (of total production Direct Export Indirect Export	18% 12% 6%
2. Current rated crude distillation capacity	60,000 BPD
3. Employment: Direct Indirect (e.g., contract employees)	190 49
4. Volume of total crude oil receipts on an average daily basis	50,100 BPD
5. Volume of foreign crude oil receipts on an average daily basis	42,700 BPD
6. Estimated percentage of foreign crude receipts under 25 degrees API	1%

Level of production. Initially, the Chevron refinery had the capacity to process approximately 33,000 barrels of crude oil per day. Over the years, expansion and upgrading of the refining facilities have been undertaken to meet the changing needs for petroleum products in the Hawaiian Islands. Currently, the refinery crude unit has the capacity to process approximately 60,000 barrels of crude oil per day. Board Order No. 415 in 1988, approved Chevron's subzone application for up to 100,000 barrels per day crude feed capacity.

Economic and business benefits. Foreign-Trade Zone status for the Chevron Hawaii Refinery enables duty deferral on products identified as being refined from foreign crude oil while they remain in the subzone. Duty is paid only upon the transfer of products into U.S. Customs territory. Additionally, zone procedures enable certain refined products to be dutiable at rates lower than that of crude oil, placing those products at duty rates equal to that of the same products from foreign suppliers. Zone procedures also eliminate the payment of duty on those products that are exported. It is estimated that FTZ procedures allow duty savings of approximately \$0.5 million annually.

The FTZ program was created in order to stimulate international trade and create jobs and investment in the U.S., rather than abroad. Since subzone activation, Chevron has regularly exported refined products from the Hawaii subzone to Pacific Rim countries. Adequate demand for some of the products that come from refining a barrel of crude oil does not exist in the Hawaii market. Consequently, the export markets provide a practical alternative. Export activity has helped Chevron and contributes to improving the U.S. balance of trade. However, the export markets are very competitive given the worldwide source of supply. FTZ procedures afford duty saving opportunities, which in turn reduce operating costs and enhance Chevron's ability to maintain its Hawaii Refinery and compete with other suppliers of petroleum products in the Hawaii market and the Pacific Rim.

Public benefits to the local and national economies.

Hawaii, more than any other state, depends on oil for its energy needs. The islands, unlike states on the continental U.S., have no indigenous source of crude, natural gas, or coal. Additionally, Hawaii's isolation makes it impossible to buy generated power from other states. At its Hawaii subzone, Chevron refines crude oil into quality petroleum products primarily for use in the islands. Chevron's ability to refine and store petroleum products in Hawaii plays a vital role in ensuring that the energy needs of the state are satisfied.

The Chevron subzone provides highly desired manufacturing jobs with high wages and offer a diversity of employment opportunities in an economy dominated by service industries. In addition to direct employment within the subzone, Chevron's presence supports the employment base of the local trades and services industries that are utilized by the refinery.

FTZ status helps Chevron's operating cost efficiency and in turn provides an incentive for continued investment in its U.S. refining facilities. For 2005, the Hawaii Refinery capital budget is approximately \$13.7 million. The capital program focuses on improving overall refinery reliability, energy efficiency, and environmental performance.

Chevron is an active member in the community throughout the Hawaiian Islands. In keeping with Chevron's long-standing support of Hawaii's students and educational system, the Hawaii Refinery is a major corporate sponsor of the Hawaii State Science and Engineering Fair and provides science and engineering awards and scholarships for middle and high school students annually. Also available is the ChevronTexaco Educational Grant for funding of project based learning activities in science, engineering and environmental stewardship. The company continues its sponsorship package to the Hawaii High School Athletic Association (HHSAA) which is responsible for conducting State High School athletic championship tournaments in 23 sports statewide. Chevron is a major corporate sponsor for the Susan G. Komen Breast Cancer Foundation Race For The Cure and is the title sponsor for the Chevron Walk for Diabetes in coordination with the American Diabetes Association. In partnership with the Honolulu City & County and Hawaii County police departments, Chevron continues its sponsorship of the Keiki I.D. Program at numerous community events during the year.

Grant restriction. The original grant of authority, Board Order No. 415, was subsequently modified by Board Order Nos. 517, 769, and 1116. Currently, the grant is subject to the following two conditions:

- I. Foreign status (19 CFR §§146.41, 146.42) products consumed as fuel for the refinery shall be subject to the applicable duty rate.
- 2. Privileged foreign status (19 CFR \$146.41) shall be elected on all foreign merchandise admitted to the subzone, except that non-privileged foreign (NPF) status (19 CFR \$146.42) may be elected on refinery inputs covered under HTSUS Subheadings #2709.00.1000 #2710.00.1050, #2710.00.2500 and 2710.00.4510 which are used in the production of:
- petrochemical feedstocks and refinery by-products (examiner's report, Appendix "C");
- products for export;
- •and, products eligible for entry under HTSUS #9808.00.30 and 9808.00.40 (U.S. Government purchases).



B. Movement of Merchandise - Subzone 9E

I. Merchandise in Subzone 9E at Beginning and End of Fiscal Year

	Beginning Value (October 1, 2004)	Ending Value (September 30, 2005)
Domestic Status Foreign Status	9,743,024 60,620,696	15,470,012 72,849,894
Total	70,363,720	88,319,906

2. Movement of Merchandise in Subzone 9E during Fiscal Year

Movement	Value	
Received:		
Domestic Status	184,216,352	
Foreign Status	765,122,179	
From Other U.S. FTZs:		
• Domestic Status	0	
• Foreign Status	0	
Total	949,338,531	
Forwarded:		
To the U.S. Market ¹	791,567,816	
To Foreign Countries (Exports)	83,027,406	
To Other U.S. FTZ's	56,787,123	
Total	931,382,345	

¹ Includes merchandise consumed as refinery fuel.



- **3.Value Added.** Subzone refining activities (labor, overhead, etc.) added approximately 9 percent to the values.
- 4. Main Categories of Foreign Status Merchandise Received

Category	Value	Main Countries of Origin
Crude Oil Petroleum Products	765,122,179 0	China, Indonesia, Vietnam
Total	765,122,179	

- 5. Foreign Status Merchandise Received by Category: Non-privileged Foreign: \$494,860,886
 - Privileged Foreign: \$270,261,293
- **6.** Customs duties collected on merchandise entered into the U.S. Customs territory during the fiscal year amounted to approximately \$940,000.
- 7. No merchandise was destroyed in Subzone 9E during the period.





SUBZONE 9F

A. Summary - Synthetic Natural Gas (SNG) Plant (The Gas Company, LLC)

Owner, Operator and Corporate
Affiliation. Foreign Trade Subzone 9F is
occupied by The Gas Company, LLC, where
it operates its Synthetic Natural Gas (SNG)
Plant. The Subzone was initially authorized by
FTZ Board Order 98 on May 17, 1974 as part
of Subzone 9A and activated on March 12,
1975. On March 18, 1997, The Gas
Company's SNG Plant was granted its own
subzone status and became Subzone 9F. The
Gas Company, LLC is the duly franchised gas
public utility in the State of Hawaii.

Subzone Site and Plant Facilities. Subzone 9F is situated on approximately four acres of land in Campbell Industrial Park, Kapolei, Hawaii, approximately 24 miles west of the primary Zone. The SNG Plant's rated capacity is approximately 16.7 million cubic feet (150,000 therms) of SNG per day and is to supply central and eastern Oahu with utility gas service.

Employment. Direct employment at Subzone 9F totaled 30 employees. An additional 192 employees are locate d in The Gas Company's three other locations on Oahu.

Activities. Since Hawaii has no indigenous fossil fuels, Honolulu's gas utility system uses SNG made from crude oil derivatives. The Gas Company's SNG Plant uses the Lurgi process to convert light hydrocarbon into SNG. The plant is exceptionally clean and environmentally sound. Redundancy throughout the plant allows for equipment maintenance without interruption of SNG production.

The SNG Plant's maintenance management system is supported by a microcomputer network, which organizes the flow of information relating to all repairs or breakdowns in the plant through a work order tracking system and equipment history files. The system schedules and monitors a preventive maintenance program and also provides easy access for spare parts lists and current stock status. Various work stations throughout the plant have access to this information.

Feedstock for the SNG Plant is provided by Tesoro Hawaii Corporation whose refinery adjoins The Gas Company's SNG Plant.

The SNG Plant's Subzone-produced SNG is entered for consumption into the Customs territory and is distributed to The Gas Company's utility customers through its underground gas pipeline system. A byproduct of SNG production, carbon dioxide,





is also entered for consumption into U.S. Customs territory to be used to manufacture dry ice and liquid carbon dioxide.

Economic and business benefits. The SNG Plant directly benefits by being next to another FTZ Subzone, Subzone 9A, which has an oil refinery owned and operated by Tesoro Hawaii Corporation. As the refinery uses refined crude oil from both domestic and foreign sources, it produces the feedstock used by the SNG Plant, thereby assuring that it will have a constant flow of feedstock from a next-door source.

Public benefits to the local and national economies. Foreign-Trade Zone status has helped The Gas Company to remain competitive in its production and distribution of SNG, along the southern corridor of Oahu for more than 25 years. For Hawaii and the United States, that translates to a company with a long-term commitment to operating and growing within the state of Hawaii, maintaining and adding new facilities, which in-turn contributes towards a steady employment base.

I. Continuous supply of public utility SNG. The SNG Plant's year-round operation assures a

continuous supply of SNG for its public utility gas company in Honolulu. Preferred by business and residential customers for its clean, infinitely adjustable heating value, SNG provides a low-cost alternate energy source.

2. Facilities investment. In 1974, with a reliable supply of naphtha feedstock from the adjoining refinery, it was possible for The Gas Company to construct its initial SNG Plant at a cost of \$7.8 million. Prior to that SNG was manufactured in a 1909-era facility located in downtown Honolulu. The SNG Plant was more efficient, had a larger rated capacity than the downtown facility that it replaced, and has over time, proven itself to be a reliable source of SNG. In 1978, backup equipment that was added to the original facility at a cost of \$6.5 million.

Shortly after it initiated Zone operations in 1975, the SNG Plant began sales of carbon dioxide, a by-product of its production of SNG, to a distributor operating in the U.S. Customs Territory marketing dry ice and liquid carbon dioxide. Today, the SNG Plant is Hawaii's major producer of carbon dioxide.

Over the years, the SNG Plant has maintained a

modern and environmentally sound facility. Significant facility investments have included: expanded laboratory, office areas and equipment; state-of-the-art computer equipment; back-up production equipment; a closed loop water conservation system; modifications to permit the use of various feedstocks; additional storage tanks; expanded maintenance and warehouse spaces; a demineralizing unit with a strainer system to assure pure water for boilers; energy saving, high-efficiency electrical motors; a stainless steel multi-service cooler; an upgraded nitrogen filling system; modified superheated system vent; installation of remote shutoff controls on various units; an incoming 5kV electrical feeder; a deluge/sprinkler system for the naptha storage area; new stationary hydrocarbon monitors to monitor for leaks; a new high voltage transformer, a distributive control system (DCS) to run the plant and equipment to accommodate the use of reclaimed water as boiler feed water from the local water utility, a computerized maintenance management system (CMMS), and an upgraded control system on its back-up Benfield system to the DCS.



3. Jobs and buying power for U.S. workers. During the report period, the SNG Plant salaries in the Subzone provided for direct local buying power of just under \$2.0 million for a full-time work force of 30 employees. The SNG Plant also continues to use outside contractors to perform tasks such as environmental consulting, specialty welding, mechanical integrity inspection, air conditioning maintenance, landscaping, janitorial services and certain capital projects.

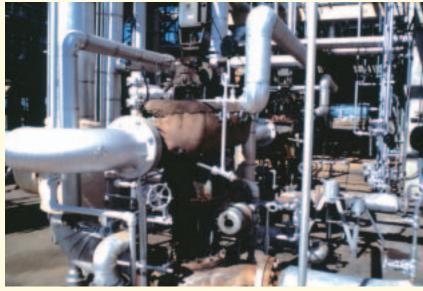
B. Movement of Merchandise - Subzone 9F

1. Merchandise in Subzone 9F at Beginning and End of Fiscal Year

Origin	Beginning Value (October 1, 2004)	Ending Value (September 30, 2005)
Domestic Origin/Duty Paid	1,417	2,655
Other U.S. FTZ	169,880	155,844
Total:	171,297	158,499

2. Movement of Merchandise in Subzone 9F During Fiscal Year

Movement	Value
Received: Domestic Origin/Duty Paid Foreign Status From Other U.S. FTZs	1,328,787 0 33,314,965
Total: Forwarded: To the U.S. Market	34,643,752
To Foreign Countries (Exports) To Other U.S. FTZs Total:	0 11,701 34,656,550



- **3. Value Added.** Value added by Subzone activities (labor, overhead, etc.) was I4.6 percent of the value of merchandise forwarded.
- 4. Foreign Status Merchandise Received at Subzone 9F

Category	Value
Naphtha	33,314,965

5. Foreign Status Merchandise Received:

Non-privileged Foreign: \$ 33,314,965 Privileged Foreign: 0

- **6.** Customs duties collected on merchandise entered into U.S. Customs territory from the Subzone during the fiscal year amounted to approximately \$34,725.
- 7. Merchandise destroyed or consumed (e.g. fuel) in the Subzone 9F during the fiscal year amounted to approximately 24,242 metric tons, valued at approximately \$6,109,703.

PART VI.

PHOTOGRAPHS

The annual submission of photographs (8" x 10" glossy) for each Zone and Subzone site depicting current activities is not required. Foreign-Trade Zone 9 does, however, periodically submit photographs to the Foreign-Trade Zones Board with the understanding that they may be reproduced in government publications or released to the public. Photographs of Zone facilities are available at our web site, www.ftz9.org.

PART VII.

ZONE EXPANSION SITES AND SUBZONES AUTHORIZED BUT NOT YET IN OPERATION

Site III. Located at the Mililani Technology Park (MTP) in central Oahu, Site III encompasses 109 acres zoned for commercial and light industrial use. Approval for this expansion site was granted on November 16, 1988. The availability of FTZ procedures at the MTP is intended to facilitate high technology activities there. Castle and Cooke Properties actively seeks qualified FTZ tenants. It continues to work closely with the Department of Business, Economic Development & Tourism and other organizations (both public and private), the High Technology Development Corporation, The Chamber of Commerce of Hawaii, and the Oahu Economic Development Board to promote Zone utilization.

Site IV. Located at the Maui Research and Technology Park in Kihei, Maui, Site IV consists of 59 acres zoned for research and high-technology related uses. This expansion site was approved by the Foreign-Trade Zones Board on June 9, 1992. Temporary activation was approved by the Honolulu District Director of the U.S. Customs Service on April 25, 1995.

Site V. Located in the city of Hilo, adjacent to the Hilo International Airport (General Lyman Field) on the island of Hawaii. Site V

encompasses 3I acres zoned for commercial and light industrial uses. This expansion site was approved by the Foreign-Trade Zones Board on June 9, 1992. Temporary activation of this site was approved by the Honolulu District Director of the U.S. Customs Service on July 3, 1995. The County of Hawaii and the Department of Business, Economic Development & Tourism are striving to improve marketing efforts for this site.

Site VII. Located in the city of Honolulu in the airport industrial complex on the island of Oahu, Site VII consists of 7 acres for public cold storage and distribution. This expansion site was approved by the Foreign-Trade Zones Board on June 19, 1995.

Site VIII. Located in the city of Honolulu adjacent to Waikiki in the Kapiolani business district on the island of Oahu, Site VIII is situated on 9.67 acres. This expansion site was approved by the Foreign-Trade Zones Board on June 19, 1995. Activation is event-dependent.







Foreign-Trade Zone Advantages	A
Value of Merchandise Handled at All FTZ 9 Sites, 1966-2005 (Merchandise Received and Merchandise Forwarded)	В
Value of Merchandise Handled at the Honolulu Harbor General-Purpose Zone, 1966-2005 (Merchandise Received	
General-Purpose Zone, 1966-2005 (Merchandise Received and Merchandise Forwarded)	C
Site Maps: Foreign-Trade Zones in Hawaii	D

APPENDIX A FOREIGN-TRADE ZONE ADVANTAGES

CASH FLOW

U.S. Customs duties are paid only if and when imported merchandise is shipped into the U.S. Customs territory and is subject to duty. Merchandise transferred to another zone, exported, or destroyed may avoid U.S. Customs duties. Inventory is held in the FTZ without duty payment.

EXPORTS

No U.S. Customs duties are paid on merchandise exported from an FTZ. Normally while the drawback law allows the recovery of U.S. Customs duties previously paid after the merchandise is exported, rarely are all exports subject to drawback. Exports to NAFTA countries of unused merchandise are rarely recovered. In an FTZ, the duties are simply never paid.

WASTE/SCRAP/DEFECTS/DAMAGE/ OBSOLESCENCE

U.S. Customs duties are significantly reduced or eliminated on merchandise subject to these accountable losses.

INVERTED U.S. CUSTOMS DUTY SAVINGS

In an FTZ, uniquely, the FTZ user may elect to pay the duty rate applicable to either component materials or the finished product manufactured from the component material, depending upon which is lower. In some cases, the rate may be zero or "duty free." The reduction or elimination of U.S. Customs duties is significant.

NONDUTIABILITY OF LABOR, OVERHEAD, AND PROFIT

U.S. Customs duties are not owed on labor, overhead and profit attributed to production operations in an FTZ. If the same production operation were done overseas, the value of the labor, overhead and profit would be subject to U.S. Customs duty.

STAGED DUTY REDUCTIONS

Under the Uruguay Round of GATT, many articles have U.S. Customs duties reduced yearly. Nonprivileged foreign status merchandise utilizes the rate of duty in effect as of the shipment date from the zone.

REDUCED CYCLE TIME

Delays relating to U.S. Customs clearances are eliminated. Special direct delivery procedures expedite the receipt of merchandise in company facilities, reducing inventory cycle time.

WEEKLY ENTRIES

Weekly entry procedures significantly reduce paperwork and expense. Duties are owed only when and if merchandise is transferred from the zone to the U.S. Customs territory. No duties are owed on exports, zone to zone transfer, certain scrap/waste, etc. Merchandise processing fees are paid only with the entries.

HARBOR MAINTENANCE FEE

Fees are paid quarterly on merchandise admitted in the FTZ, not on the U.S. Customs entry, creating a cash flow advantage.

TAXATION

By Federal statute, tangible personal property imported from outside the U.S. and held in a zone, and tangible personal property produced in the U.S. and held in a zone for exportation, are not subject to State and local ad valorem taxes. Many states and Puerto Rico have tax incentive laws based upon zone status.

PRODUCTION MACHINERY

Machinery for use in a zone may be assembled and installed before duties are owed on either the parts or finished product rate.

INTERNATIONAL RETURNS

A number of firms that export have a percentage of the exports returned to the United States. U.S. Customs duties are owed each time merchandise of foreign origin that has not been registered with U.S. Customs is returned. American Goods Returned merchandise can be verified. By being returned and admitted to an FTZ, no U.S. Customs duties are paid upon return.

COUNTRY-OF-ORIGIN MARKING/LABELING

No country-of-origin labels are required on merchandise admitted to the FTZ. Merchandise shipped into U.S. Customs territory must have appropriate origin labeling which will vary depending on the circumstances.

SECURITY

The FTZ is subject to U.S. Customs Service supervision and security requirements. Unauthorized withdrawal of merchandise, such as employee pilferage or stealing, is a violation of 18 U.S.C. 549, 3571, carrying a penalty up to two (2) years in a federal penitentiary, fines not more than \$250,000, or both per offense.

ANTIDUMPING/COUNTERVAILING DUTIES

Use of an FTZ defers the payment of these duties until merchandise enters the U.S. Customs territory. Exported merchandise is never subject to these duties. Note that recovery of these duties is not available under the drawback law.

SPARE PARTS

To service many products, spare parts must be on hand in the United States for prompt shipment. However, it is impossible for most firms to know the requirements for spare parts, especially with new products. Spare parts may be held in the FTZ without U.S. Customs duty payment, generating cash flow savings. Obsolete parts may be destroyed without duty payment.

U.S. QUOTA

Most merchandise may be held in an FTZ, even if it is subject to U.S. quota restriction. When the quota opens, the merchandise may be immediately shipped into U.S. Customs territory. Voluntary restraint and orderly marketing agreements are not impacted by FTZ use.

QUOTA AVOIDANCE

Quota merchandise may be substantially transformed in an FTZ into a non-quota article that may be entered into the U.S. Customs territory free of quota restrictions.

QUALITY CONTROL

The FTZ may be used for quality control inspections to ensure that only merchandise that meets specifications is imported and duty paid. All other materials may be repaired, returned to the foreign vendor, or destroyed.

INVENTORY CONTROL

Operations in an FTZ require careful accounting of receipt, processing, manufacturing, and shipment of merchandise. Firms have found that the increased accountability reduces inventory error, receiving and shipping concerns, and waste and scrap.

ENTIRETIES PROVISION

An importer can choose whether or not the entireties provision (all necessary parts classified as the finished product) is utilized at entry.

EXHIBITION

Merchandise may be held for exhibition in the zone without U.S. Customs duty payment. At a later date the merchandise may be imported or exported.

INSURANCE COSTS

The insurable value of merchandise held in an FTZ need not include the U.S. Customs duty payable on the merchandise. Cargo insurance rates should be reduced because imported merchandise is shipped directly to an FTZ.

ZONE-TO-ZONE TRANSFER

Significant benefits accrue to the in-bond transfer of merchandise from one zone or subzone to another for distribution or manufacture without U.S. Customs duty payment. A network of zone projects provides opportunities to reduce or eliminate duties.

TEMPORARY REMOVAL PROCEDURE

Merchandise may be removed from an FTZ

into the U.S. Customs territory for certain activities and returned to the FTZ without U.S. Customs duty payment.

COMPLIANCE WITH FEDERAL LAWS

Merchandise may be admitted into an FTZ without being subject to a wide array of Federal laws that would otherwise prohibit the importation. Upon shipment into the U.S. Customs territory, the merchandise must meet all applicable requirements.

ENTERPRISE ZONE COORDINATION

Foreign-trade zone advantages may be combined with those of enterprise zones for enhanced financial gain.

TRANSFER OF TITLE

Title to merchandise may be transferred in an FTZ as long as there is not a "retail" sale.

RECORD IDENTITY ACCOUNTING

Specific physical identification of merchandise is unnecessary in an FTZ. The UIN systems allows FIFO record identity inventory accounting.

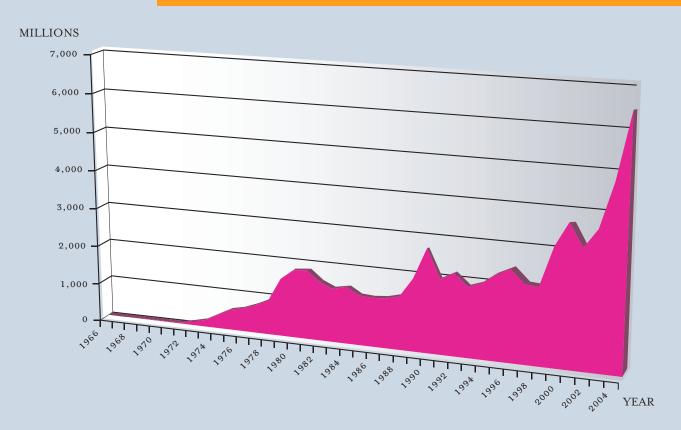
CHANGING CIRCUMSTANCES

As U.S. laws and especially U.S. Customs laws change, location in an FTZ allows a firm greater flexibility in addressing these changing circumstances.

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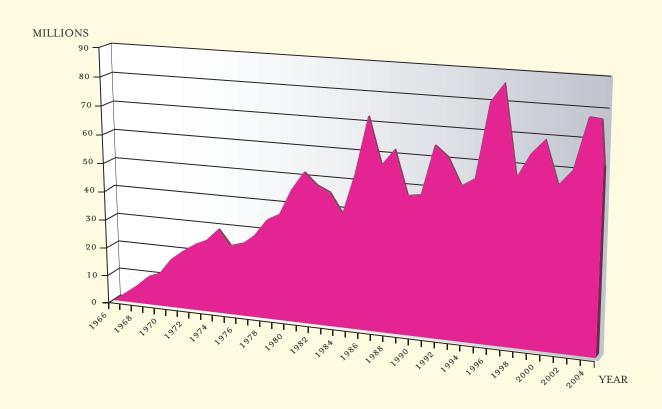
APPENDIX B

VALUE OF MERCHANDISE HANDLED AT ALL FTZ 9 SITES, 1966-2005 (Merchandise Received + Merchandise Forwarded)



APPENDIX C

VALUE OF MERCHANDISE HANDLED AT THE PIER 2 HONOLULU HARBOR GENERAL-PURPOSE ZONE, 1966-2005 (Merchandise Received + Merchandise Forwarded)



APPENDIX D

SITE MAP | FOREIGN-TRADE ZONES IN HAWAII



A Pier 2, Honolulu Harbor (Headquarters)

Hawaii Fueling Facilities Corporation, Honolulu Int'l Airport

Unicold Corporation, Honolulu

Hawaii Convention Center, Honolulu

- B Mililani Technology Park, Central Oahu
- G James Campbell Industrial Park, Kapolei, Oahu

Subzone 9A · Tesoro Hawaii Corporation Kapolei, Oahu

Subzone 9E · Chevron Products Company Kapolei, Oahu

Subzone 9F • The Gas Company Kapolei, Oahu

- D Maui Research and Technology Park Kihei, Maui
- E Subzone 9D · Maui Pineapple Co., Ltd. Kahului, Maui
- F Hilo Foreign-Trade Zone, Hilo



Pier 2 Headquarters and General-Purpose Zone, Honolulu Harbor



James Campell Industrial Park FTZ, Kapolei, Oahu



Hawaii Fueling Facilities Corporation FTZ, Honolulu International Airport



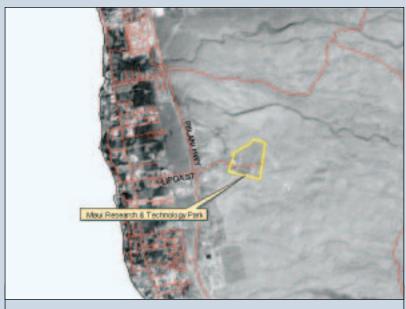
Mililani Technology Park FTZ, Central Oahu



Hawai'i Convention Center FTZ, Honolulu







Maui Research & Technology Park FTZ, Kihei, Maui



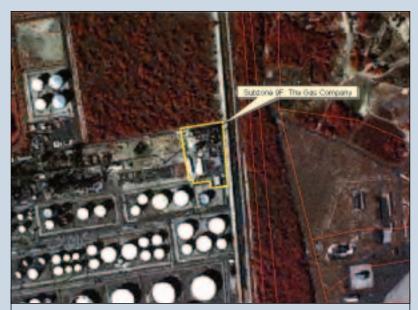
SUBZONE 9A: Tesoro Hawaii Corporation, Kapolei, Oahu



SUBZONE 9D: Maui Pineapple Co., Ltd., Kahului, Maui



SUBZONE 9E: Chevron Products Hawaii, Kapolei, Oahu



SUBZONE 9F: The Gas Company, Kapolei, Oahu







04-05 ANNUAL REPORT TO THE FOREIGN-TRADE ZONES BOARD

OCTOBER 1, 2004 - SEPTEMBER 30, 2005

STATE OF HAWAII, GRANTEE AND OPERATOR THROUGH ITS DEPARTMENT OF BUSINESS, **ECONOMIC DEVELOPMENT & TOURISM**



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