

1 CHAIRMAN LoCICERO: Dr. Krause will read
2 the voting instructions for the panel at this time.

3 DR. KRAUSE: The following are the panel
4 recommendation options for a pre-market approval
5 application. Medical device amendments to the Federal
6 Food, Drug and Cosmetic Act as amended by the Safe
7 Medical Devices Act of 1990 allows the Food and Drug
8 Administration to obtain a recommendation from an
9 expert advisory panel on designated medical device
10 pre-market approval applications that are filed with
11 the agency.

12 The PMA must stand on its own merits and
13 your recommendation must be supported by safety and
14 effectiveness data in the application or by applicable
15 publicly available information. Safety is defined in
16 the Act as reasonable assurance based on valid
17 scientific evidence that the probable benefits to
18 health under the conditions of intended use outweigh
19 any probable risks. Effectiveness is defined as
20 reasonable assurance that in a significant portion of
21 the population the use of the device for its intended
22 uses and conditions of use when labeled will provide

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1 clinically significant results.

2 The recommendation options for the vote
3 are as follows. You may recommend approval. Approval
4 would be if there are no conditions attached. The
5 second option is approvable with conditions. You may
6 recommend that the PMA be found approvable subject to
7 specified conditions. These conditions could be
8 things such as physician or patient education or
9 training, labeling changes, further analysis of the
10 existing data. Prior to voting, all of the conditions
11 should be discussed and voted on by the panel.

12 The third option is not approvable. The
13 Panel may recommend that the PMA is not approvable if
14 the data do not provide a reasonable assurance that
15 the device is safe or if a reasonable assurance has
16 not been given that the device is effective under the
17 conditions of use prescribed, recommended or suggested
18 in the proposed labeling.

19 Following the voting, the Chairman is
20 asked to poll the panel members to give a brief
21 statement outlining the reasons for their vote.

22 CHAIRMAN LoCICERO: The Chair will

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1 entertain a motion at this time. Dr. Olding.

2 MEMBER OLDING: I would recommend that
3 this be approved with conditions.

4 CHAIRMAN LoCICERO: Is there a second?

5 MEMBER NEWBERGER: Second.

6 CHAIRMAN LoCICERO: Since we are voting on
7 approval with conditions, then we need to establish
8 what those conditions are and discuss each one of
9 those conditions and vote on those prior to voting on
10 the main proposed approval with conditions. So the
11 Chair will entertain a motion for the first condition.

12 MEMBER OLDING: I would recommend that we
13 require a post-approval study of 18-month total, not
14 an additional 18-month, 18-month total and that --
15 should I qualify the things that we should look at in
16 those post-approval study or should that be something
17 separate?

18 CHAIRMAN LoCICERO: They can be part of
19 the discussions.

20 MEMBER OLDING: And that we take the
21 opportunity to take a look at the histologic, give us
22 some additional histologic verification of what

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1 happens to the product.

2 CHAIRMAN LoCICERO: Is there a second?

3 MEMBER NEWBERGER: I have a question
4 regarding post-approval studies. Does this mean that
5 the product is approved with the understanding that
6 while it's approved and being employed, these studies
7 will be done or are these short-term studies that will
8 be done prior to its being available on the market?

9 DR. KRAUSE: Well, that's up to you.

10 CHAIRMAN LoCICERO: I guess we can
11 stipulate which it is.

12 MEMBER NEWBERGER: In that case, I would
13 like to stipulate that prior to it being available for
14 general use on the market, that these studies
15 involving further delineation of the histologic
16 character and mechanism of action be done.

17 CHAIRMAN LoCICERO: Okay, that's a
18 qualification of Dr. Olding's -- excuse me, Mr.
19 Melkerson.

20 DIRECTOR MELKERSON: That condition would
21 actually then mean it's not approvable. In other
22 words, you need to have that study prior to approving

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1 the product so that would not be a post-approval
2 study. That would actually be data required to
3 approve.

4 CHAIRMAN LoCICERO: Okay, that qualifies
5 it then. Would you like to modify your amended
6 amendment?

7 MEMBER NEWBERGER: Well, I assume I can't
8 make another motion while this one is being
9 considered, okay.

10 CHAIRMAN LoCICERO: Correct, so we
11 actually have a motion on the table and that is, post-
12 approval study, a total of 18 months addressing
13 histology. We need a second.

14 MEMBER MILLER: Second.

15 CHAIRMAN LoCICERO: Okay, that's seconded.
16 Now we can open a discussion for that motion.

17 MEMBER LIETCH: How would we propose to do
18 the histology, biopsying the sites that have been
19 injected?

20 MEMBER OLDING: I purposely left that out
21 because I think that's something that we, as a panel,
22 should ultimately discuss, at least to some extent but

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1 I believe that they need to have some histologic
2 evidence of its presence presumably from the patients
3 that they've already injected and they would have had
4 to have injected previously. And yes, I would think
5 it would have to be punch biopsies from the patient
6 that had been treated.

7 MEMBER LIETCH: But would you get it with
8 punch biopsies because that's sub-dermal?

9 MEMBER OLDING: Yes, you can with deep
10 punch biopsies because it is -- in a punch biopsy you
11 can get more than just dermis.

12 MEMBER LIETCH: So how big of a punch
13 biopsy? I mean, you know, you've got to get the
14 patients to agree to do this after, you know, they've
15 already had the injections, they've already agreed to
16 participate in the trial but they didn't agree to
17 that, so you might have to re-consent them for the
18 tissue biopsies. That has to go through IRB. I mean,
19 I don't know how hard it is at the various sites where
20 this was done, but you know, I know in most studies
21 that's a major issue of, you know, reconsenting
22 patients for -- particularly for tissue studies.

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1 That's a big deal and then you've got to get the
2 compliance of the patients to agree to do it.

3 It's one thing if up front you say, "Well,
4 we're going to inject some in your forearm, we're
5 going to inject in your face and, you know, we'll give
6 it to you free if you'll do this forearm thing, too."

7 You know, that's kind of a different sell than
8 saying, "We're going to do this biopsy on your face
9 now that you've had the injection, 18 months later".
10 I mean, I just don't know how realistic it is that
11 you'll get what you want.

12 MEMBER OLDING: Good point.

13 CHAIRMAN LoCICERO: Dr. Lewis.

14 MEMBER LEWIS: I support the
15 recommendation for approval with conditions, but I
16 disagree with the condition specified about a post-
17 approval study. I don't understand the purpose of
18 that and I don't see the practicality of it. I think
19 the ones raised by Dr. Leitch are entirely correct but
20 it seems to me any realistic histologic study in
21 humans would require a fairly lengthy study because
22 you'd have to start over. There's no group to be

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1 followed, so you'd have to start over using a forearm
2 or some other site.

3 I don't think biopsies on the face are
4 reasonable. I think cosmetically that would be
5 totally unacceptable. I can't imagine that all these
6 patients would agree to that, so I don't think you'd
7 get sufficient numbers. And it seems to me that the
8 practicalities of doing that are pretty hard, so the
9 only way to do that would be to start out with a new
10 group and then run it for whatever period of time you
11 thought was necessary to define the histology, but
12 ultimately, I don't see the purpose of it. There's
13 been nothing here calling in question the safety of
14 the product and while I completely agree with the idea
15 that the ultimate behavior of these granules in terms
16 of how rapidly they disappear and how they're
17 metabolized and all of the remains unknown.

18 It seems to me that's an issue more of,
19 it's kind of scientific interest but it's not of much
20 relevance to the marketing of a product which is
21 focused on 12 months of effectiveness and is
22 anticipated to have the need for additional treatments

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1 in the future. So I guess I really don't understand
2 the rationale for asking that and in particular, when
3 that request strikes me as being exceedingly
4 impractical. So I would -- the condition I would have
5 envisioned was an explicit requirement for physician
6 education relative to the process, but I would not
7 agree with post-approval study.

8 CHAIRMAN LoCICERO: Okay, we need to
9 continue with this. Is there any other discussion
10 from anybody? Dr. Oldling, do you want to modify your
11 proposal?

12 MEMBER OLDING: Yes, I would retract my
13 recommendation for histologic study.

14 CHAIRMAN LoCICERO: Okay, the post-market
15 study is retracted. We will now entertain a motion,
16 another motion.

17 MEMBER LEWIS: Well, my motion would be
18 for approval with conditions, the conditions being an
19 explicit program of physician education addressing the
20 issues we've already discussed about the technical
21 details of doing this and it sounds as if from what's
22 been stated parenthetically in the discussion that

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1 such a thing may be already either in existence or
2 partially in existence and something that would simply
3 address the techniques of how to do this properly, how
4 to place it at the proper depth, et cetera, would be,
5 I think, appropriate.

6 CHAIRMAN LoCICERO: Okay, so to make it
7 more succinct, that the we are -- you're proposing a
8 physician education requirement.

9 MEMBER LEWIS: Yes.

10 CHAIRMAN LoCICERO: Okay, a second to that
11 motion?

12 MEMBER LIETCH: Second.

13 CHAIRMAN LoCICERO: Okay, we have a
14 second. Is there discussion? Yes.

15 MEMBER MILLER: How detailed of a
16 recommendation must we provide as far as the education
17 goes?

18 CHAIRMAN LoCICERO: I think we may be able
19 to use what we -- how we answered the question. Mr.
20 Melkerson, would you --

21 DIRECTOR MELKERSON: In terms of your
22 suggestions, at least points of what you want the

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1 education program to address is probably sufficient.

2 CHAIRMAN LoCICERO: Okay, now we had that
3 discussion and made a summary to one of the FDA
4 questions. Would that satisfy this? Dr. Lewis says
5 yes. Okay, is there any further discussions? All
6 right, let's go with a show of hands, please. All in
7 favor. Okay, I understand we need to do this --
8 sorry. Dr. Olding, yes or no?

9 MEMBER OLDING: Yes.

10 CHAIRMAN LoCICERO: Dr. Lewis?

11 MEMBER LEWIS: Yes.

12 CHAIRMAN LoCICERO: Dr. Miller?

13 MEMBER MILLER: Yes.

14 CHAIRMAN LoCICERO: Dr. Li?

15 MEMBER LI: Excuse me, I just want to make
16 sure I know what I'm agreeing to. Are we agreeing for
17 the recommendation for physician education?

18 CHAIRMAN LoCICERO: Yes.

19 MEMBER LI: Yeah, then I agree.

20 CHAIRMAN LoCICERO: Dr. Leitch?

21 MEMBER LIETCH: Yes.

22 CHAIRMAN LoCICERO: Dr. Newberger?

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1 MEMBER NEWBERGER: Yes.

2 CHAIRMAN LoCICERO: Dr. Munk?

3 CONSUMER REP. MUNK: Yes.

4 CHAIRMAN LoCICERO: Dr. Blumenstein?

5 MEMBER BLUMENSTEIN: Yes.

6 CHAIRMAN LoCICERO: Ms. Whittington?

7 PATIENT ADVOCATE WHITTINGTON: Yes.

8 CHAIRMAN LoCICERO: And Dr. Bartoo?

9 INDUSTRY REP. BARTOO: Actually, I don't
10 think I'm allowed to vote, am I?

11 CHAIRMAN LoCICERO: I don't think so.
12 Okay. Good for you.

13 (Laughter)

14 CHAIRMAN LoCICERO: Okay, the condition of
15 physician education passed unanimously. Are there
16 further conditions that the panel wishes to place on
17 this approval with conditions? Dr. Leitch?

18 MEMBER LIETCH: Well, the motion was for
19 the 18-month study as part of the condition or did you
20 withdraw that totally, or just the type of thing
21 first, that's one question I have.

22 CHAIRMAN LoCICERO: It's withdrawn.

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1 MEMBER OLDING: Withdrawn.

2 MEMBER LIETCH: Okay, so one condition I
3 would say is to have this 18-month follow-up, not have
4 the -- not request the histology but some of these
5 questions about a more detailed report of the texture
6 of the tissue from the patient's perspective and the
7 examiner's perspective and ease or difficulty of
8 subsequent injections over time, what the observations
9 are about that. Essentially, more clinical data about
10 it and the question of do patients have events where
11 there is confusion about the physical exam which
12 prompts other radiographic evaluations or even
13 biopsies for assumed problems? What's the frequency
14 with which that occurs?

15 CHAIRMAN LoCICERO: Okay, we need to do
16 this in the form of a motion. So you are -- your
17 motion is --

18 MEMBER LIETCH: So my condition to add to
19 the motion for approval is to complete the 18-month
20 study with parameters that are a little more than what
21 the -- you know, the study things have been done so
22 far to essentially explicate those things I've

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1 described.

2 CHAIRMAN LoCICERO: Is there a second?

3 PATIENT ADVOCATE WHITTINGTON: Second.

4 CHAIRMAN LoCICERO: You can't second
5 either?

6 MEMBER BLUMENSTEIN: I'll second.

7 CHAIRMAN LoCICERO: Okay, Dr. Blumenstein
8 seconds. Discussion?

9 DIRECTOR MELKERSON: Are you asking for
10 new data to be analyzed or you are asking for a post-
11 approval study that addresses that type of
12 information? In other words, do you need to have this
13 data for approval or you would like it --

14 MEMBER LIETCH: Not in my opinion, no.

15 DIRECTOR MELKERSON: So you may want to
16 address that in your motion.

17 CHAIRMAN LoCICERO: Okay, so we're saying
18 this is approved with the condition that we evaluate
19 the patients up to 18 months who are currently in the
20 study, is that what you're --

21 MEMBER LIETCH: Correct, no new patients
22 and not requiring them to do anything else. There's

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1 no requirement of the patient other than to show up in
2 18 months, to address those questions with them and
3 maybe have a scale for the investigators to
4 specifically address those questions.

5 CHAIRMAN LoCICERO: Okay, and expanded
6 questionnaire at 18 months or -- at 18 months.

7 MEMBER LIETCH: And for people who are at
8 12 months, they could use that same questionnaire so
9 they'd have consistency through -- for the people that
10 need to get up to the 12 months, if they're not --

11 CHAIRMAN LoCICERO: Discussion about this?

12 MEMBER LEWIS: Could you define a little
13 more clearly what issue you want to address? Do you
14 want the patient's opinion or feedback or do you want
15 an evaluator's measurement or something? What
16 specifically would you like to see?

17 MEMBER LIETCH: Obviously, it would be
18 nice to have patient feedback. I think, you know, the
19 feedback that's been reported, I think is that the
20 patients are happy with it probably regardless of how
21 it feels because the appearance overcomes the how it
22 feels. For, you know, physician evaluation, a primary

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1 care doctor or whoever is following that patient in
2 the long term, these texture issues may be a problem
3 and it might prompt other -- I mean, that's what's
4 being raised, that's the question that's been raised
5 in our discussions here is that there might be a
6 perception of a problem that would prompt other
7 evaluations only to find out it's related to the
8 injections.

9 And so the question -- and then the issue
10 of since it's not a permanent product and you have to
11 do sequential injections does that work out to be
12 feasible over an 18-month period of time? So because
13 I -- I mean, the other thing I predict is that this
14 will be used for other indications and issues and
15 those points, I think, become more important with
16 expansion of use and if -- you know, if you have that
17 data, you can address it one way or the other, the
18 answer to those questions.

19 CHAIRMAN LOCICERO: Other discussion? Dr.
20 Blumenstein?

21 MEMBER BLUMENSTEIN: Well, I mean, is it -
22 - since I seconded this, I agree that what Marilyn's

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1 characterization of what it was, I agree with that.
2 To address the issue about what we could get out of
3 this, I guess what's bothering me is that I don't feel
4 that there's adequate data on the characterization of
5 the longevity of the device. And it's kind of awkward
6 because it's really part of labeling but yet, I don't
7 think we're asking for it to be a condition of --
8 condition of approval. We're asking it be a condition
9 of post-approval.

10 So, I guess I have a question about what
11 happens to data like this. It won't take that long to
12 get the additional data on to 18 months, but what
13 happens if the labeling has already been created? Is
14 there an opportunity to go back and include the
15 additional data in the label, that sort of thing?

16 CHAIRMAN LoCICERO: Mr. Melkerson, yes.

17 DIRECTOR MELKERSON: Post-approval study
18 data generally will require an update of the patient
19 labeling as it exists. So results from post-approval
20 studies will be augmented to the new labeling of the
21 original approval.

22 CHAIRMAN LoCICERO: Dr. Bartoo?

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1 INDUSTRY REP. BARTOO: Just sort of a
2 minor point. It's sounded from the sponsor that they
3 probably have already conducted their 18-month visit,
4 so maybe a friendly amendment to the proposal is to
5 just have 18-month or greater in terms of the follow-
6 up?

7 CHAIRMAN LoCICERO: Would that be okay?

8 MEMBER LIETCH: That's okay.

9 CHAIRMAN LoCICERO: Further discussion?

10 MEMBER LEWIS: I just want to be clear
11 exactly what we're proposing here. We are proposing
12 that basically, the sponsor follow through on the data
13 that they're already gathering and just complete that
14 process and submit that. Is that basically what we're
15 proposing here?

16 MEMBER LIETCH: I think that's basically
17 what we're proposing, although I think the data set
18 that we had to look at for the patients that have
19 already been examined was -- by people who were
20 reviewing it here, was felt to be insufficient to
21 answer some of these questions about the texture and
22 the ease of injection, these sorts of things. And if

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1 some additional questions could be included, I think
2 it would help to clarify that and make it clearer to
3 physicians what the expectations are over time for
4 managing this product in their patients.

5 CHAIRMAN LoCICERO: All right, we have
6 texture, ease of injection, what else?

7 MEMBER LIETCH: And events that require
8 further evaluation because someone examines the
9 patients and thinks there's a problem or they have an
10 x-ray done. I mean, this is what's been raised, it
11 can interfere with x-rays. Well, you know, does that
12 happen and what's the sequella of it? I suspect these
13 patients haven't been questioned about that.

14 MEMBER BLUMENSTEIN: And the degeneration
15 of effect.

16 CHAIRMAN LoCICERO: Qualify that.

17 MEMBER BLUMENSTEIN: Well, when do you
18 need to retreat again? I mean, in my own way of
19 thinking about it, I can see a Kaplan Meyer curve that
20 would show time to failure where failure is defined as
21 something appropriate, maybe a one point drop on the
22 scale, something along those lines.

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1 CHAIRMAN LoCICERO: Okay, let's see if we
2 can get this stated clearly now. The condition that
3 we're voting on is completion of the 18-month or
4 greater study that is currently being conducted by the
5 sponsor to include data on texture, ease of injection,
6 events requiring further evaluation and time to
7 reinjection. Dr. Blumenstein?

8 MEMBER BLUMENSTEIN: Yes.

9 CHAIRMAN LoCICERO: Dr. Munk?

10 CONSUMER REP. MUNK: Yes.

11 CHAIRMAN LoCICERO: Dr. Newberger?

12 MEMBER NEWBERGER: Can you please use your
13 mikes, thank you. Yes.

14 CHAIRMAN LoCICERO: Dr. Li.

15 MEMBER LI: Yes.

16 CHAIRMAN LoCICERO: Dr. Miller?

17 MEMBER MILLER: Yes.

18 CHAIRMAN LoCICERO: Dr. Lewis?

19 MEMBER LEWIS: Yes.

20 CHAIRMAN LoCICERO: Dr. Olding?

21 MEMBER OLDING: Yes.

22 CHAIRMAN LoCICERO: Okay, we have

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1 unanimous approval of this condition. Is there a
2 third condition? Dr. Miller?

3 MEMBER MILLER: Yes, I would like to add
4 the condition that the labeling be very specific, that
5 the indications for using this are for this specific
6 set of patients with lipoatrophy, you know, the AIDS
7 related deformity. I think the data are completely
8 inadequate for going beyond that group. They're
9 barely adequate for that group, but I think the
10 benefit is so great that all these open questions we
11 can accept with a degree of uncertainty because the
12 risk posed by those is overwhelmingly, I think, you
13 know, counter-balanced by the benefit in these
14 patients, but you move beyond these patients where
15 you're doing other sites or other kinds of
16 deformities, certainly cosmetic patients, I think that
17 the unknowns become very significant at that point and
18 I would -- I think we need to make it as strongly
19 worded as possible that the approval is specifically
20 for this PMA and this group of patients.

21 CHAIRMAN LoCICERO: Okay, maybe to state
22 that a different way, you want the condition that the

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1 labeling state that there is no data outside of this
2 group of patients.

3 MEMBER MILLER: I guess I'll leave it to
4 the experts in forming my words.

5 CHAIRMAN LoCICERO: We're approving the
6 PMA specifically for this indication.

7 MEMBER MILLER: That's what I --

8 CHAIRMAN LoCICERO: So it's already
9 narrow.

10 MEMBER MILLER: All right.

11 CHAIRMAN LoCICERO: Are you asking for
12 something additional to that?

13 MEMBER MILLER: Well, I guess just
14 something to emphasize that so it is crystal clear and
15 in how the product is labeled that to used it in an
16 off-label fashion is going beyond what this approval
17 is regarding. Do you understand what I'm saying?

18 CHAIRMAN LoCICERO: Mr. Melkerson?

19 DIRECTOR MELKERSON: In general, you are
20 approving the specific indication studied. If you are
21 identifying, you would like warnings or precautions
22 about the safety and effectiveness of other locations

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1 not being known. Those tend to be warning statements,
2 so if you're suggesting that, that is within their
3 purview but issues related to off-label are not the
4 purview of this vote.

5 MEMBER MILLER: Okay, then I would be in
6 favor of a warning that says, "This device has not
7 been studied adequately in patients other than these
8 specific AIDS patients and that use in other
9 indications can be hazardous to your health", I don't
10 know, whatever.

11 CHAIRMAN LoCICERO: All you need to do is
12 just stop there.

13 MEMBER MILLER: Okay.

14 CHAIRMAN LoCICERO: The label warning is
15 that this has not been studied adequately in any other
16 setting.

17 MEMBER BLUMENSTEIN: I'll second.

18 CHAIRMAN LoCICERO: Okay, that's been
19 seconded. Dr. Bartoo.

20 INDUSTRY REP. BARTOO: I just have a
21 question of Dr. Melkerson because this product has
22 been cleared with 510Ks for three other indications,

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1 so how does that play into this?

2 DIRECTOR MELKERSON: The product may be
3 cleared but FDA defines a device by its indication for
4 use and the product itself. So the labeling for this
5 particular product will be reflective of its current
6 approvals or clearances.

7 CHAIRMAN LoCICERO: Further discussion?
8 All right, we're voting on a label -- a warning label
9 that this product has not been studied adequately for
10 injection in other sites.

11 MEMBER MILLER: Can I ask a question
12 before we vote? I just want to understand for sure
13 what the implications officially of a warning label
14 are. I mean, I don't want to place -- I mean, I don't
15 have a sense of, in practical terms, when you put a
16 warning label on, what category of products does that
17 suddenly put it into. I mean, is it like cigarettes?
18 I mean, I don't know if it needs a warning label
19 that, you know, we know for certain this causes you
20 harm, but I would like to be sure of the connotations
21 of putting a warning label on it are what I want to
22 communicate.

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1 CHAIRMAN LoCICERO: Okay, we can get a
2 clarification.

3 DIRECTOR MELKERSON: I'll try to do the
4 way I think of it. A precaution is something that you
5 haven't studied it and you don't have an inclination
6 one way or the other. A warning tends to be something
7 that you have some information that says it's bad but
8 you -- if you use it on-label, it's fine. And if you
9 choose to use it off-label, buyer beware. In terms of
10 contra-indication, there's actually data that says you
11 should not be using this for that indication for use.

12 CHAIRMAN LoCICERO: So do you want to
13 modify your --

14 MEMBER MILLER: I think it's -- if warning
15 implies that there are data that suggests this harms
16 you, I haven't seen that. But I think that a
17 precaution that data is inadequate to justify or to
18 support use in other areas. I think that is
19 appropriate.

20 CHAIRMAN LoCICERO: Does the seconder
21 agree to a precaution?

22 MEMBER BLUMENSTEIN: After I make a query.

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1 CHAIRMAN LoCICERO: Yes.

2 MEMBER BLUMENSTEIN: What's the difference
3 between data and information?

4 DIRECTOR MELKERSON: In terms of -- again,
5 I was trying to simplify the legal implications but in
6 terms of precaution, you have a thought that there may
7 be a problem but you may or may not -- maybe not
8 published, it's just a concern you have. A warning,
9 there's actually some information available to lead
10 you to believe there may be a problem.

11 MEMBER BLUMENSTEIN: Okay, that's not
12 quite what you said the first time it seems. Then I
13 would go along with it being a -- what did you call
14 it?

15 DIRECTOR MELKERSON: A precaution.

16 MEMBER BLUMENSTEIN: A precaution instead
17 of a warning as long as the tilt can be towards that
18 it's possibly a bad thing.

19 CHAIRMAN LoCICERO: We need to get a clear
20 statement of this precaution.

21 MEMBER MILLER: Okay, I would move that we
22 include a condition -- a precaution that it is unknown

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1 how this device performs outside of the indications
2 approved under this PMA.

3 MEMBER BLUMENSTEIN: See to me, that
4 doesn't have a bad thing tilt.

5 MEMBER MILLER: And it can hurt you.

6 MEMBER BLUMENSTEIN: Yeah, okay.

7 (Laughter)

8 MEMBER BLUMENSTEIN: I mean, it's merely a
9 hypothesis.

10 MEMBER MILLER: Yes.

11 MEMBER BLUMENSTEIN: But I think that, you
12 know, that's what we're here for is to be experts and
13 if people feel that it's -- like for example, keloid,
14 if it's felt like that's a bad thing to use this off-
15 label in a person who has a high keloid potential,
16 then we should say that or make it definitely tilted
17 against it.

18 MEMBER MILLER: This is my concern, we
19 don't know. I mean we don't -- I can imagine ways
20 that there could be problems in using this in other
21 settings other than these patients where the benefits
22 suddenly would be overwhelmed by the risk involved.

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1 We don't have any information which documents that or
2 proves the but I can envision settings where that may
3 be the case. So I'm very comfortable with these
4 patients doing this, even given some of the
5 uncertainties, but beyond that, I'm not. So I guess
6 I'm trying to come up with some way --

7 CHAIRMAN LOCICERO: Okay, Dr. Lewis wanted
8 to say something here. Maybe he can help clarify.

9 MEMBER LEWIS: I guess I don't fully
10 understand these concerns, because at least in what
11 we've heard here, we haven't really heard of anything
12 harmful coming out of this. We have heard about a
13 lack of information about certain aspects of things
14 but I haven't really heard anything that suggests that
15 this is harmful. I mean, there have been no
16 essentially real adverse requirements health-wise.
17 And the experience that's reported is that this
18 product has extensive and long-term and widespread use
19 in multiple other applications without any evidence --
20 I mean, harmful to me means it might be carcinogenic,
21 that it you know, improperly used would result in
22 major skin sloughs and other things that would be --

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1 we haven't heard any of that. So I don't quite
2 understand the concern. I mean, I think what's being
3 requested is kind of a limited use product that's not
4 being guaranteed for 10 years and that's what the PMA
5 says and I guess I don't quite understand the concern
6 and caution over saying that this approval is for a
7 limited product. And if a statement were put in to
8 say this product has only been tested in the HIV
9 positive population, period, I have no problem with
10 that, but the warning aspect of implying that there's
11 something hazardous in the background, it seems to me
12 is not there.

13 This is not like cigarette smoking where,
14 you now, it causes cancer. So I don't quite
15 understand that concern.

16 MEMBER MILLER: Shall I try to explain
17 that?

18 CHAIRMAN LoCICERO: Okay, go ahead.

19 MEMBER MILLER: Yeah, I mean, it's -- what
20 you really need to do is give me a statement so that
21 we can vote on it.

22 MEMBER MILLER: Okay.

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1 CHAIRMAN LoCICERO: All right, so why
2 don't you try writing something down for me and in the
3 meantime, Dr. Blumenstein, you had talked about
4 earlier the fact that there were exclusionary criteria
5 and --

6 MEMBER BLUMENSTEIN: Exactly.

7 CHAIRMAN LoCICERO: -- that the point was
8 that this product was not going to be used for those
9 other situations because it hadn't been studied and
10 that this would be acceptable in labeling.

11 MEMBER BLUMENSTEIN: Yeah, I mean, I think
12 it's very clear that if you read the list of
13 exclusions, there are certain elements there that can
14 be interpreted as having been put there because of a
15 fear that this would not work as well or maybe have
16 some adverse events associated with it or whatever.
17 But the exclusions that are in the protocol are a --
18 is an anchor to the concern that -- one of the
19 concerns, at least, that we have here and those
20 exclusions should possibly be part of this statement
21 because they're in the protocol.

22 CHAIRMAN LoCICERO: Dr. Miller, do you

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1 have something for us?

2 MEMBER MILLER: I'll just say a
3 precautionary statement saying this device has been
4 adequately studied only in HIV positive patients with
5 lipoatrophy and its performance and other indications
6 is uncertain.

7 CHAIRMAN LoCICERO: Okay.

8 MEMBER BLUMENSTEIN: That doesn't get it
9 for me. The population of patients studied is what
10 you said plus excluding patients with high keloid
11 potential, patients with silicone injections, et
12 cetera, et cetera.

13 CHAIRMAN LoCICERO: And actually, we could
14 entertain some exclusions as a separate condition.

15 MEMBER MILLER: My concern is that this is
16 a -- and maybe Dr. Olding would have some comments on
17 this and maybe my concerns are skewed by the type of
18 patients I see, but you know, this is a scar forming
19 material. This material works by making a scar, okay.
20 Now, that's okay in certain settings, if the scar
21 fills a volume for you and does the job for you. The
22 tissue that's made is a piece of scar. Now, I can

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1 imagine scenarios where a large plaque of scar is not
2 desirable. One is an keloid scar former or a
3 hypertrophic scar former or one is somebody with
4 Scleroderma, you know or some of these disorders that
5 have tendencies toward abnormal scar formation. Now,
6 this is just conjecture on my part.

7 I don't know that there's a concern here
8 but I can envision there being a concern and the other
9 thing I vision is that this will be used widely and
10 because there's such a market for soft tissue fillers,
11 and a good long-lasting soft tissue filler, and I
12 envision it being used by everybody with a needle in
13 their hand and a patient who wants it. And so I guess
14 I would just like to avoid the possibility of
15 discovering the downside of this material by -- just
16 by accident because it's being used so widely.

17 You know, this is my concern and I --
18 again, my experience may be skewed because the
19 patients I see have complications from this type of
20 thing. I mean, they have sinuses and they have
21 scarred areas, but my patients are unusual because
22 they're cancer patients, they get radiation treatments

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1 and all kinds of stuff. So maybe I'm not seeing
2 things in a, you know, proper way.

3 CHAIRMAN LoCICERO: Dr. Lewis?

4 MEMBER LEWIS: Just in an effort to
5 clarify, if you'll look at the list of exclusionary
6 criteria, most of those things were in there, I would
7 guess, simply because they would interfere with the
8 cosmetic assessment of this product, not because they
9 are problems in terms of reactions or whatever. The
10 only one that's really in there that potentially is
11 negative is keloid formers. And so would it be
12 acceptable to say that in your precaution, that this
13 product should either be used with caution or should
14 not be used in those with a propensity for a proven
15 history of keloid formation, since that's really the
16 only one in there that would seem to be a negative?

17 CHAIRMAN LoCICERO: We need to get
18 something different from Dr. Miller's three paragraph
19 labeling.

20 MEMBER MILLER: And I don't mean to make
21 it complicated but it's tough because of the situation
22 that we're in. We just don't -- I would like to just

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1 say a precaution that basically what I've already
2 stated. I know Dr. Blumenstein would like something
3 more strong but --

4 MEMBER BLUMENSTEIN: Excuse me for
5 interrupting, but I mean, I'm not an expert and I'll
6 take Dr. Lewis' word if he thinks that the keloid is
7 the only one of the exclusions that represents the
8 potential for harm. I mean, I don't know what -- I
9 don't know why a prohibition, an exclusion with
10 respect to silicone prior injections was in there, and
11 you may be right. It may be just something that has
12 to do in the context of the clinical trial to not
13 interfere with the assessment of the outcome. And I
14 don't know that, but you know, it seems to me and one
15 that I focused on initially was the keloid one. It
16 seemed to me that was a --

17 MEMBER LEWIS: Well, I certainly have no
18 knowledge of the company's motives or putting one or
19 not. It's just my assumption that if you're doing a
20 study that involves cosmesis you would not allow other
21 inter-current cosmetic interventions that would
22 interfere with the assessment of that outcome. And it

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1 was just my assumption that that's why they're in
2 there. The company is here. They can address the
3 issue. They, I would think, could comment on that but
4 there's no -- no one has ever mentioned any
5 interaction between silicone or any of these other
6 agents and Radiesse and so I know of no reason to
7 think that that's a problem. But again, I have no
8 other knowledge.

9 CHAIRMAN LoCICERO: Okay, Dr. Newberger
10 wants to comment.

11 MEMBER NEWBERGER: In terms of silicone
12 and any other filler, I think those of us who do use
13 this modality have found that people who have had
14 silicone in the past and then will have an additional
15 filler, are at an increased risk for getting a
16 hypersensitivity reaction.

17 CHAIRMAN LoCICERO: Okay, Dr. Miller, we
18 still need to get a clear statement that we can vote
19 on. So I'll let Dr. Li make a comment while you
20 formulate that.

21 MEMBER LI: I'll give you a few minutes to
22 formulate your idea. As a follow-up to Dr. Lewis, I

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1 can see in one particular case, for instance,
2 sculpture, which is a bio-lactic acid, if that was
3 there ahead of the Radiesse, the bio-lactic acid,
4 local ph would certainly, I would expect, accelerate
5 the degradation and dissolution of the HA, the hydroxy
6 appetite. So I think, if I could just offer a
7 comment, I think what you're -- perhaps at least from
8 my -- I'll just say for myself, I think my own
9 discomfort here is as Dr. Miller said, it appears as
10 far as they've tested and I understand the clinical
11 protocol was approved by both the company and the FDA,
12 that it kind of just barely satisfies the safety and
13 efficacy and that's only if you don't look real hard.

14 And I think that's -- and that's the
15 discomfort. In other words, you know, we're kind of
16 being asked to approve something where we actually
17 don't know how long it stays there. We don't know
18 what the -- we don't know what the reaction is to this
19 material histologically and certainly we don't know
20 what it does in a group of patients that isn't immuno-
21 compromised as far as the cellular action goes.
22 There's probably way more we don't know about this

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1 than we do know about this and I think that's the
2 discomfort, at least I'm feeling, Dr. Lewis. It's not
3 so much that I have a specific thing I'm worried about
4 but there is so much basic about this material I don't
5 know, it just makes me worry on this and it would be
6 to no one's surprise if you put this in a patient that
7 had either another implant in them or some other kind
8 of pathological thing, that the response is different.

9 I don't think any of us would be surprised
10 at that. And I think that's the discomfort and the
11 worry that Dr. Miller is struggling here to get around
12 it. Maybe it's not but that's my sense of it.

13 MEMBER MILLER: No, I think it is.

14 CHAIRMAN LoCICERO: Okay, do you have a
15 statement for us now?

16 MEMBER MILLER: Here's the statement. A
17 precautionary word to say, this device has been
18 studied adequately only in patients with HIV related
19 lipotrophy. It's use for other indications is
20 unproven and may cause adverse results (example,
21 keloid or hypertrophic scar formers).

22 CHAIRMAN LoCICERO: Dr. Blumenstein?

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1 MEMBER BLUMENSTEIN: It's going to take me
2 awhile to parse that.

3 CHAIRMAN LOCICERO: All right, we'll get
4 Dr. Bartoo's comment.

5 INDUSTRY REP. BARTOO: I just have a
6 suggestion. In the sponsor's precautions right now,
7 in their labeling, proposed labeling, I should say,
8 they have, for example, one of the exclusion criteria
9 had to do with pregnancy and they have a statement in
10 there, "Safety of Radiesse for use during pregnancy,
11 in breast feeding females or in patients under 18
12 years has not been established." And I was wondering
13 if that type of wording might get to both of your, you
14 know, intents. It clearly states that safety in those
15 situations hasn't been established.

16 MEMBER MILLER: I think a sentence like
17 that would just be fine.

18 MEMBER BLUMENSTEIN: Yeah, and would these
19 be normally part of labeling? Do you go down the
20 exclusion list and do you put in a statement in the
21 label for each exclusion or for the applicable
22 exclusions?

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1 CHAIRMAN LoCICERO: I think Mr. Melkerson
2 can help us.

3 DIRECTOR MELKERSON: In terms of labeling,
4 if you have suggestions along that line, in general we
5 do have precautions that follow exclusion criteria or
6 also suggestions from the manufacturer. And you may
7 want to ask them what they think about their
8 exclusions.

9 MEMBER BLUMENSTEIN: I mean, that's really
10 all -- that would meet my concerns.

11 MEMBER MILLER: Are we ready to vote?

12 CHAIRMAN LoCICERO: We're getting close.
13 Since Mr. Melkerson opened the door, we'll ask the
14 sponsor concerning exclusions that we would list and
15 precautions.

16 DR. BASTA: I'll answer that question
17 without the benefit of having the entire exclusion
18 list in front of me, but in general, it would be our
19 intent to discuss with FDA the details of the
20 populations at which the material was tested, any
21 populations that were excluded from that that may have
22 a safety impact for patients would clearly be

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1 delineated. In the precautionary notes as to what has
2 not been evaluated. And obviously, if the panel votes
3 for an indication in a population, the implication is
4 not beyond that in terms of the safety and
5 effectiveness demonstrated based on the data that has
6 been presented to date. But we will certainly take
7 under due consideration the nature of the conversation
8 the panel has had and even without a specific
9 condition, we will work with our reviewers at FDA to
10 make sure that the labeling is appropriate to address
11 the concerns that have been voiced by the panel
12 through this discussion.

13 CHAIRMAN LoCICERO: Thank you. All right,
14 I think we're ready to vote on this condition. This
15 condition is as stated, a precaution, that it has been
16 tested only in individuals, HIV patients, with facial
17 lipoatrophy and that it is unclear -- safety in other
18 situations is unclear and the specific exclusions will
19 be delineated later. Dr. Blumenstein, vote?

20 MEMBER BLUMENSTEIN: I'm happy with that.
21 Yes.

22 CHAIRMAN LoCICERO: Yes. Dr. Munk?

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1 CONSUMER REP. MUNK: Yes.

2 CHAIRMAN LoCICERO: Dr. Newberger?

3 MEMBER NEWBERGER: Yes.

4 CHAIRMAN LoCICERO: Dr. Leitch?

5 MEMBER LIETCH: Yes.

6 CHAIRMAN LoCICERO: Dr. Li?

7 MEMBER LI: Yes.

8 CHAIRMAN LoCICERO: Dr. Miller?

9 MEMBER MILLER: Yes.

10 CHAIRMAN LoCICERO: Dr. Lewis?

11 MEMBER LEWIS: Yes.

12 CHAIRMAN LoCICERO: Dr. Olding?

13 MEMBER OLDING: Yes.

14 CHAIRMAN LoCICERO: We have a unanimous
15 approval of that condition. Are there any additional
16 conditions? Hearing none, we're ready to vote on
17 approval with conditions as we have outlined. This
18 has been -- we have a motion on the floor. It has
19 been seconded. Is there any further discussion? Dr.
20 Newberger?

21 MEMBER NEWBERGER: I just would like once
22 again to underline my concern. This is a small study.

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1 MAUDE data base has 45 adverse events reported.
2 Sculptra, which has been available as well, for HIV
3 lipoatrophy, which has been used off-label as well,
4 only has 11 in essentially the same time period. I'd
5 also like to underline the aggressive cosmetic off-
6 label proposals for this product that have been --
7 these are from 2003, okay, and I think that any
8 attempt to really try to keep this to an HIV only
9 indication is not going to -- not going to work out in
10 practical terms.

11 CHAIRMAN LoCICERO: Thank you. Dr.
12 Olding, any comments? Anybody else have any comments
13 concerning this motion for approval with conditions?
14 Okay, let's vote? Dr. Olding?

15 MEMBER OLDING: Yes.

16 CHAIRMAN LoCICERO: Dr. Lewis?

17 MEMBER LEWIS: Yes.

18 CHAIRMAN LoCICERO: Dr. Miller?

19 MEMBER MILLER: Yes.

20 CHAIRMAN LoCICERO: Dr. Li?

21 MEMBER LI: No.

22 CHAIRMAN LoCICERO: Dr. Leitch?

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1 MEMBER LIETCH: Yes, yes.

2 CHAIRMAN LoCICERO: Dr. Newberger?

3 MEMBER NEWBERGER: No.

4 CHAIRMAN LoCICERO: Dr. Munk?

5 CONSUMER REP. MUNK: Yes.

6 CHAIRMAN LoCICERO: Dr. Blumenstein?

7 MEMBER BLUMENSTEIN: Yes.

8 CHAIRMAN LoCICERO: Dr. Whittington, I
9 think you're non-voting. You're non-voting, okay. So
10 we have, okay, five yes and two no. That's a
11 majority. Okay, so Mr. Melkerson, the recommendation
12 of the panel is that the pre-market approval
13 application for Radiesse for the treatment of HIV
14 associated facial lipoatrophy from BioForm Medical,
15 Incorporated be recommended for approval with
16 conditions and the conditions have been outlined in
17 our discussion.

18 Okay, I think it's time for a short break
19 and we'll come back for the second half.

20 (A brief recess was taken at 2:19 p.m.)

21 (On the record at 2:27 p.m.)

22 CHAIRMAN LoCICERO: Okay, we're going to

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1 start again as everybody filters back in. We have one
2 piece of business before we move on. We need to ask
3 each of the voting members why they voted the way they
4 did on this PMA approval. So we'll begin with Dr.
5 Blumenstein, who voted approval.

6 MEMBER BLUMENSTEIN: I felt the efficacy
7 data showed efficacy in the population studied and
8 again, balanced against whatever safety issues are
9 there in this population, in the population studied is
10 okay, and I have faith that the FDA will make sure
11 that the right labeling is there.

12 CHAIRMAN LoCICERO: Dr. Munk?

13 CONSUMER REP. MUNK: Yeah, I agree that
14 the application supports the efficacy and safety in
15 the limited population studied for the limited time
16 period of effect.

17 CHAIRMAN LoCICERO: Dr. Newberger?

18 MEMBER NEWBERGER: I voted against
19 approvable because I felt that this study was quite
20 small, too small for me to feel comfortable about
21 safety and efficacy. I felt it was flawed in that
22 things that had been done for other fillers in the

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1 past with one exception, including histology and more
2 characterization of the basis of mechanism of action
3 were clarified better for other fillers, I didn't have
4 any information about this. I felt there wasn't
5 enough rigor and although it wasn't part of this PMA,
6 I felt because of the background of noise in the
7 community because it is under such extensive off-label
8 use, what I have seen on that FDA website and what I
9 have heard in the community makes me feel quite
10 uncomfortable about its use.

11 CHAIRMAN LoCICERO: Dr. Leitch, let's see
12 if your mike works.

13 MEMBER LIETCH: There we go. I voted for
14 approval because I do think that the product is
15 efficacious and in this particular population with
16 fairly dramatic results for the people who received it
17 and I guess the -- you know, the patient satisfaction
18 with it as reported was very convincing to me that
19 from the patient perspective, the risk benefit ratio
20 for them was favorable and there were no serious
21 adverse events that were reported in this time period,
22 so that accounted for my vote in this particular

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1 circumstance of patients.

2 CHAIRMAN LoCICERO: Dr. Li.

3 MEMBER LI: I voted for not approvable
4 because I just thought that there was -- the safety
5 and efficacy was again, good to the point that they
6 carried it out. However, it was really in that sense
7 safety and efficacy because they didn't find anything
8 but I don't think they looked hard enough, if you
9 will. For instance, we don't know some very basic
10 information. We don't know, for instance, does it
11 migrate, yes or no. Do we know exactly how far and
12 fast it dissipates and what the variation is between
13 patients, we have no idea. We don't have any idea
14 what the histology is. All we know about all those
15 things is as far as we looked, there doesn't seem to
16 be a particularly large problem, but that's one of
17 those things where we have -- again, it's the absence
18 of evidence, not the evidence of absence.

19 So we also don't know things -- we haven't
20 exactly talked about, for instance, we touched on the
21 use of this after you've used some other filler, there
22 might be some interaction. We have no idea what that

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1 is. We have no idea what the dose response is. The
2 physicians are left to decide if they need a little
3 touching up, to add some undisclosed amount or
4 undetermined amount until the physician decides at
5 that moment how to add. So we have no idea, for
6 instance, what the dose response is of this.

7 And in general, I feel that if we offer
8 approval, the barn door is kind of open at that point
9 and any post-approval is almost, it's almost useless.

10 So I think if you're going to do anything to try to
11 answer any of these questions, in my view these have
12 to do ahead of approval and there are other skin
13 fillers out there, so it's not like we're depriving a
14 community of any skin filler whatsoever. And that's
15 why I voted no.

16 CHAIRMAN LoCICERO: Dr. Miller?

17 MEMBER MILLER: I voted yes because I feel
18 like the sponsor demonstrated efficacy in this group
19 of patients and a risk profile that was acceptable for
20 this group of patients, so I voted yes.

21 CHAIRMAN LoCICERO: Dr. Lewis?

22 MEMBER LEWIS: Basically the same answer

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1 as Dr. Miller. I thought in this group of patients
2 they demonstrated safety and efficacy and while I
3 agree with what the other panelists have said in terms
4 of shortcomings, it seemed to me that they were not
5 directly sufficient to preclude approving this based
6 on what was shown.

7 CHAIRMAN LoCICERO: Dr. Olding.

8 MEMBER OLDING: I voted for approval
9 although I do have some concerns about the lack of
10 information regarding the histology, the length of
11 durability but there have been no significant
12 potential complications noted. And in this patient
13 population, the quality of the photographs that we saw
14 today, the quality of the improvement compared to
15 other treatments that are available I think surpassed
16 those, at least photographically they do. And
17 therefore, I feel that it is certainly demonstrated
18 its effectiveness safety ratio.

19 CHAIRMAN LoCICERO: Mr. Melkerson, would
20 you care to make a statement?

21 DIRECTOR MELKERSON: First, I'd like to
22 thank the panel for their in-depth discussions of the

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1 issues, but I had a request from the audience to
2 clarify the vote because they heard six yeses and two
3 voting against. Please clarify the voting status of
4 the different members for the audience and the final
5 vote was five/two, I believe.

6 CHAIRMAN LoCICERO: It's -- the final vote
7 is five to two. Dr. Munk, actually, technically can't
8 vote. Before we move into the sponsor's
9 presentation of the next PMA, we'd like to open for
10 public comment. Is there anyone who wishes to
11 publicly comment at this time? We'll dispense with
12 the reading of the necessary public comment statements
13 and go directly into the applicant presentation. This
14 is BioForm Medical Radiesse for treatment of
15 nasolabial folds.

16 DR. BASTA: Thank you. Excuse me for one
17 second. Since this is a new PMA, I'll introduce
18 myself again. Steve Basta, I'm the President and
19 Chief Executive Officer of BioForm Medical. For the
20 record, my presentation for this PMA in terms of
21 background regarding Radiesse, regarding the company
22 and the context of multiple clinical studies that we

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1 have conducted with Radiesse would involve the same
2 slides and rather than going through those slides, I
3 would offer to the panel, we could either go through
4 those slides so that they are on record for this PMA
5 or Dr. LoCicero, I don't know if it would be
6 appropriate for the panel to accept that those slides
7 will be entered into the record rather than listening
8 to them a second time. But we're certainly happy to
9 do so as you would feel appropriate.

10 CHAIRMAN LoCICERO: If everyone is
11 comfortable, we'll dispense with the introductory
12 slides. Okay.

13 DR. BASTA: Then by way of an introductory
14 statement, thank you very much to the panel members
15 for the due deliberation in the morning session. This
16 afternoon we will be presenting to you the results of
17 a double-blind controlled clinical study and with the
18 treatment of Radiesse for nasolabial folds. Dr. Larry
19 Bass will make that presentation. He was one of the
20 treating investigators. Radiesse is the first product
21 to be presented to the panel for two facial aesthetics
22 indications with two clinical studies conducted under

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1 US IDEs.

2 The clinical study which is being
3 presented this afternoon is a clinical study done
4 under an IDE reviewed by FDA with a protocol that had
5 been agreed to by FDA is consistent with the design of
6 other clinical studies that have been performed for
7 other dermal fillers and in fact, addressed some of
8 the observations of this panel in past sessions
9 regarding deficiency and some of those clinical trial
10 designs so that we could optimize the study for this
11 material.

12 We have integrated those comments into the
13 protocol review of FDA and per that approved protocol,
14 we conducted a clinical study in 117 patients, head to
15 head. Dr. Larry Bass worked through that clinical
16 presentation. This is the third pivotal study for PMA
17 review and approval that is being done with this
18 tissue augmentation material and reflects the breadth
19 of clinical data now in 296 patients in neurology
20 applications, 100 patients for HIV lipoatrophy and 117
21 patients for nasolabial folds. We believe this is a
22 very well-studied tissue augmentation material with

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1 extensive clinical history.

2 DR. BASS: Thank you. Good afternoon to
3 members of the panel. As Mr. Basta mentioned, I was
4 an investigator in this clinical trial and served as a
5 consultant to the company in that regard and have also
6 been compensated for my time at this meeting as well
7 as my travel expenses. So we'll have a short
8 interlude. There we go, okay.

9 As Mr. Basta mentioned, this is a little
10 different study from the earlier presentation. This
11 is a prospective randomized controlled split-face
12 trial comparing Radiesse in one nasolabial fold and a
13 control material CosmoPlast in the other nasolabial
14 fold in each patient. Basically, the data that I'll
15 present demonstrated Radiesse to be safe, a safety
16 profile of Radiesse in this study which was a
17 comparison study, was comparable to that seen for the
18 collagen control material that's been widely available
19 for a great period of time. And 87 percent of the
20 folds were demonstrated to be improved at three
21 months, meeting the primary effectiveness end point,
22 82 percent of folds improved at six months. So that

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1 all the secondary end points as well, at six months,
2 were met. And there were a number of assessment
3 methods used which I'll delineate in more detail.

4 As you heard there were 117 patients at
5 four sites. The effectiveness measures made at three
6 and six months included photographic assessments by
7 three blinded evaluators. They primarily evaluated
8 Lemperle Rating Scale as the primary end point and
9 then global aesthetic improvement scale as a secondary
10 measure. There was also a confirmatory effectiveness
11 measure by the treating investigators, a live GAIS
12 assessment as well as patient/physician preference
13 ratings. And again adverse events were assessed along
14 the way.

15 This slide demonstrates the structure of
16 the Lemperle Rating Scale. Patients receive a grade
17 from zero to five based on wrinkle depth and
18 investigators -- I'm sorry, blinded evaluators sitting
19 by themselves in a room would get a stack of left
20 folds or a stack of right folds. They never saw both
21 sides of a given patient at any one point in time
22 together and they would compare that picture against

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1 the standardized scale to create a grade for how deep
2 that nasolabial fold was. The global aesthetic
3 improvement scale is a comparative scale looking at
4 the degree of improvement compared to the patient's
5 baseline, in this case, baseline photograph so
6 Lemperle is a ordinal scale, it's validated and
7 published based on standardized photographs.

8 The patient photographs were compared
9 against those standard photographs and each evaluator
10 made their rating separately and independent of any
11 other time point in the study or the contralateral
12 fold in any given patient. The GAIS is a relative
13 assessment. This was done, again, at a distinct time
14 point from when the Lemperle ratings were done and it
15 was a comparison of the patient's baseline photograph
16 on one side with some later time interval photograph
17 on that same side. Again, there were no contralateral
18 comparisons made.

19 This study - This slide provides an
20 example of how patients entered the follow-up period.
21 They basically received between one and three
22 injections to whatever it took to achieve an optimal

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1 improvement on each side and that could be a different
2 number of injections on each side. So for example, on
3 one side a patient might require two injections to
4 reach optimal. That side would then be timed from the
5 point where the optimal injection was performed and
6 they would be seen three months after that second
7 injection. On the other side, they might only require
8 one injection to reach optimal correction and they
9 would then be seen separately for their three month
10 visit of that fold when three months from that
11 injection had been performed, trying to keep the
12 intervals exactly synchronized from optimal
13 correction.

14 Photographs were taken at the baseline
15 visit and at each effectiveness end point. This was
16 performed at the investigational site and then sent
17 off to Canfield Scientific Lab. It was at Canfield
18 that the three blinded evaluators performed their
19 ratings independent of the sponsor and independent of
20 the investigator sites. And you see on the bottom
21 part of the slide patients could have up to three
22 corrections. They were then seen at three months for

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1 primary end point, at six months for secondary end
2 point.

3 At that point, they could receive a touch-
4 up injection on one or both sides and were then
5 followed out to 12 months for any adverse events. All
6 local and systemic adverse events were recorded on
7 both the Radiesse and control sides through the 12
8 months of the study and this was done in the following
9 several ways. Each patient was called 72 hours after
10 each injection and asked if they were experiencing any
11 problems. These were recorded. Each patient
12 completed a diary for two weeks after each injection
13 and was seen one month after each injection for a
14 physical examination by the physician, again, to
15 assess for any adverse events.

16 At any other visit that the patient came
17 in effectiveness visits or otherwise, the patient
18 would likewise be evaluated by the physician for any
19 adverse events and any observations that were reported
20 by the patient at any point in time in the study were
21 likewise recorded. This slides lists the four
22 investigational sites. There were three plastic

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1 surgeon -- I'm sorry, three dermatologists and one
2 plastic surgeon involved in the study located in
3 geographically diverse areas. A listing of the
4 inclusion criteria, both folds had to have either a
5 rating of three or four on the Lemperle Rating Scale.

6 If there was a higher or lower rating on either side,
7 the patient was not included.

8 Patients had to be over 18, willing to
9 sign an informed consent, and able to become available
10 for the required follow-up visits and not undergo any
11 other treatments. There was a list of exclusion
12 criteria similar to the earlier study that you saw,
13 mostly relating to various medical conditions,
14 medications or other treatments which might interfere
15 with the assessment of the outcome. Fifty-five or 47
16 percent of the patients had a score of three on both
17 folds and then approximately 17 to 18 percent of
18 patients had the other permutations of three and four
19 Lemperle rating scores between the two sides.

20 This shows some of the demographics of the
21 patient group. Ninety percent of the patients were
22 female in distinction to the earlier study and 13

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1 percent of the patients were non-Caucasian. Ages
2 ranged from 31 to 76 years. Basically looking at the
3 two Radiesse facial clinical studies, in aggregate a
4 large body of non-Caucasian were examined and in those
5 two studies no clinically significant adverse events
6 were observed in any of the non-Caucasian patients.
7 There was no evidence of keloid formation or hyper-
8 pigmentation for Radiesse in any of the non-Caucasian
9 patients. There were significant differences in the
10 number of injections required to achieve optimal
11 correction between the Radiesse and control sides. So
12 52 percent of the patients achieved optimal correction
13 with one injection only on the Radiesse side compared
14 to 32-1/2 percent in the control group and that was a
15 statistically significant difference.

16 Likewise, the difference between two
17 injections and three injections was also significant
18 and only a small percentage of patients required three
19 injections in either side. Radiesse also required
20 significantly less total volume injected to achieve
21 optimal correction. The average was 1.2 milliliters
22 on the Radiesse fold with an average of double that,

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1 2.4, on the control side.

2 I wanted to take a moment and say a few
3 things about how the evaluations were done, the
4 Lemperle Rating Scores, because that's critical to
5 determining the validity of effectiveness. The
6 evaluators were blinded to the treatment assignment.
7 They didn't know that this was an injectable filler.
8 They didn't know how many treatment groups there were
9 or really anything else about the study. They were
10 just asked to provide scores on the two grading
11 scales. Each of the evaluators worked independently
12 and each fold was assessed compared to the standard
13 scale in a large group of folds. For the Global
14 Assessment Static Improvement Scale it was by
15 comparison of the baseline photograph.

16 The photographic technique was
17 standardized and supervised by Canfield at all the
18 investigator sites and the blinded evaluators were
19 chosen and managed by Canfield Scientific completely
20 independent of the sponsor or the investigator sites.

21 So I'll show a few representative examples of how
22 these patients did over the six-month effectiveness

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1 assessment range and the study. This patient you see
2 at baseline and then at optimal correction and now at
3 three months and six months there's a good persistence
4 of correction and total volume used was 1.5 ml. On
5 the control side, again, good correction at this
6 optimal point but at the three and six-month
7 intervals, pretty much a baseline appearance to the
8 nasolabial fold. Notice also that more than twice as
9 much material was used, so this was a very extensive
10 injection of material in an attempt to obtain optimal
11 correction.

12 The other examples are going to
13 demonstrate substantially the same thing. Baseline,
14 optimal correction, Radiesse side, still an excellent
15 correction at three months, slightly less at six
16 months. On the control side, again, good correction
17 obtained but baseline at three and six months with
18 twice as much material used. Yet another example,
19 Radiesse correction at three and six months, not quite
20 as good at six but not at baseline. Early correction
21 and then baseline at three and six months, good
22 correction with reasonable persistence and on the

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1 control side, a return to baseline at three and six
2 months.

3 So looking at this data tabulated in terms
4 of efficacy; at three months, the blinded Lemperle
5 Rating Scoring showed 87 percent of the patients, one
6 Lemperle Score or more improved on the Radiesse side
7 and that was compared to 27 percent of the control
8 sides being one point or more improved. When we
9 compare how much of a change on the Radiesse side
10 compared to the control side, how much of a change in
11 Lemperle Rating Score, it was a greater score on the
12 Radiesse side in 85 percent of the patients. It was
13 about the same improvement in Lemperle Rating Score in
14 a little more than 10 percent and that was obviously a
15 very significant result.

16 When we look at six months, the numbers
17 are very much the same, 82 percent of Radiesse sides
18 improved one point or more, 27 percent of control
19 sides and 79 percent of the Radiesse sides had a
20 greater Lemperle score improvement than the control
21 side and again about 15 percent had the same amount of
22 improvement as the control side. When we look at how

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1 much improvement that was, of course, at optimal
2 correction you're going to be very nicely improved but
3 at three months Radiesse patients on average or the
4 Radiesse side on average had a 1.5 point improvement
5 in Lemperle rating score and that tailed off slightly
6 at six months but was about one and a quarter.

7 Again, the control sides, as you saw from
8 the patient photographs, was completed consistent with
9 the tabulated results, was back at baseline at both
10 integrals. Now, if we look at the blinded GAIS at
11 three months, so this is the scoring done by the
12 blinded independent evaluators, 96 percent of the
13 patients were improved or better on the Radiesse side
14 and only 25 percent were improved or better on the
15 control side. The amount of upgrading on the GAIS,
16 the amount of improvement was superior on the Radiesse
17 side in 84 percent of the patients and equivalent in
18 about 15 percent, so very consistent with the Lemperle
19 rating results.

20 At six months, again, a similar story,
21 this is again, the blinded GAIS done by the
22 independent evaluators. Eighty percent of patients

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1 improved or better on the Radiesse side, 23 percent
2 improved or better on the control side and 75 percent
3 of the Radiesse sides had a greater degree of
4 improvement, more upgrading on GAIS. If we compare
5 that with the live investigator assessments, again,
6 there's a consistent result. The investigators graded
7 94 and a half or 94.6 percent of the Radiesse sides as
8 improved or better and only 2.7 percent of the control
9 sides as improved or better at the six-month interval.

10 If we compare the photo Lemperle rating
11 with the photo GAIS rating, again, the numbers, as I
12 mentioned before, line up to be very similar, very
13 consistent result at six months. If we compare the
14 live GAIS and photo GAIS, again, similar, the live
15 assessments seem to demonstrate a little more
16 improvement but basically a consistent pattern of
17 result.

18 Patient and physician satisfaction at six
19 months was virtually identical and the patients were
20 blinded to which treatment took place on which side
21 when they made this preference assessment. Ninety-
22 seven percent of physicians and 97 percent of patients

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1 preferred the Radiesse side to the control side. Here
2 are a few more representative examples of a good early
3 optimal correction with good persistence at three and
4 six months and again, very deep fold but a good
5 correction early on with return to baseline on the
6 control side. Early correction and excellent
7 persistence at three months, slight tail-off at six
8 months but nowhere near baseline on the Radiesse side,
9 and the control side, back to baseline. Again, good
10 early correction compared to baseline, well-maintained
11 over the six-month period on the Radiesse side and
12 tailing off here and back to baseline at six months on
13 the control side.

14 Good early correction, some drop-back but
15 not to baseline and early correction and return to
16 baseline on the control side, again in all cases, with
17 significantly more material used on the control side.

18 And a final example, good early correction and really
19 with a very modest volume, very good maintenance of
20 the correction and very good correction early on the
21 control side with a return to baseline. And we showed
22 all these examples to show that it's not just an odd

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1 patient or a few selected patients that really look
2 best but you can show this again and again and again
3 and again. It was very consistent across the study.
4 And finally, again, good maintenance at six months,
5 good early correction but return to baseline.

6 When we compare the results evaluator to
7 evaluator, the evaluators were fairly consistent.
8 This is Lemperle Rating Scale superiority evaluation,
9 very consistent between the three evaluators. And
10 again, the blinded evaluators comparing intra-
11 evaluator very consistent at this time interval and
12 when we compare one investigational site to another,
13 all the sites varied no more than .2 of a point from
14 the mean Lemperle Rating Score improvement so there
15 was very good consistency in the correction obtained
16 at each investigator site.

17 Overall, I feel this data has demonstrated
18 Radiesse to be effective with 87 percent of Radiesse
19 patients improved at three months, 82 percent improved
20 at six months; therefore, the primary end point which
21 was the three-month end point with Lemperle Rating
22 Scale was met and the secondary end points at six

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1 months were met by each of the assessment methods, the
2 Lemperle Rating Score and the blinded GAIS, the blind
3 GAIS and patient and physician preference. There was
4 more than one point of mean improvement in Lemperle
5 Rating Score compared to the control at both three and
6 six months and this was consistent across all the
7 evaluators, all the investigator sites and all of the
8 evaluation measures.

9 Now, it was one of the panel questions
10 regarding the performance of the collagen control in
11 this study, so I wanted to take a moment and provide a
12 little bit of context for that because basically the
13 collagen control showed no improvement, again, back to
14 baseline three and six months on the Lemperle Rating
15 Score. You know, in some ways that correlates with my
16 clinical expectations of collagen durability and it
17 correlates with some of the results seen in other
18 injectable filler trials that have probably been
19 presented before this panel but again, to provide a
20 little perspective on it, first, the collagen was
21 administered according to the labeled instructions of
22 use and the treatment volumes were not restricted, in

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1 fact, quite substantial treatment volumes were
2 administered in an effort to obtain optimal
3 correction.

4 And so the collagen did work in the sense
5 that it did create a good early correction. It's just
6 that the durability of that correction was shorter
7 than the assessment time points in the structure of
8 this study. So what I'm going to do is show you the
9 baseline and optimal correction time points, not for a
10 selected group of patients but for the first four
11 patients from the first two sites so that you can see
12 that collagen did, in fact, work. It did produce a
13 result. It's just by three months that result was
14 largely gone. So, again, you see the Radiesse side on
15 top but the control side, which is the side that we're
16 looking at this point is on the bottom and an
17 excellent optimal correction early in Site 1 Patient.

18 Site 1, Patient 2, again, a comparable degree of
19 correction to what was obtained on the Radiesse side,
20 Patient 3, comparable optimal correction, Patient 4,
21 and going to Site 2, Patient 1 with a comparable
22 degree of correction from baseline, Patient 2, 3, and

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1 4.

2 So the collagen produced the end point we
3 were looking for. It just didn't last as long as,
4 perhaps the study construct expected it might. And
5 then when you follow those patients over time, this is
6 Patient 1 from Site 1, again, well corrected initially
7 but at three and six months, baseline with more than
8 twice as much material used, while the Radiesse side
9 maintains a good correction. And Site 1, Patient 2,
10 same things, well corrected initially, returning to
11 baseline and back at baseline with a good persistent
12 correction on the contra-lateral Radiesse treated
13 side.

14 In terms of safety results in this study,
15 Radiesse demonstrated a comparable safety profile to
16 collagen. There were no unanticipated adverse device
17 events. The adverse events that were seen were
18 transient and they were typical injection related
19 kinds of adverse events that are seen with all dermal
20 fillers. No granulomas were seen and there were no
21 serious adverse events. This table summarizes the
22 percentage of folds experiencing each adverse events

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1 category at some point in the study. And you can see,
2 there's quite a significant amount of edema, erythema
3 and ecchymosis and, in fact, that was significantly
4 more in terms of edema and ecchymosis on the Radiesse
5 side than the control side. All of the others were
6 not dissimilar. They were comparable. And these were
7 all short-lived, typical kinds of things. The other
8 category was a category that included things like
9 soreness, when the patient said soreness instead of
10 pain, it wasn't listed as pain, it was listed under
11 other as soreness. Headache, numbness and this
12 category lumpiness, which was distinct from the
13 physician determined presence of nodules, which you
14 see was quite small in both sides and in fact, was
15 only one patient on the Radiesse side and four
16 patients on the CosmoPlast side, but not significantly
17 different.

18 So in conclusion, this study to my mind,
19 demonstrated a safety profile for Radiesse that was
20 comparable to that seen with collagen. The primary
21 effectiveness at three months was demonstrated and all
22 of the secondary effectiveness end points at both

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1 three and six months were demonstrated with more than
2 80 percent of the folds improved or better at both of
3 those time intervals. Radiesse demonstrated clear
4 superiority to the collagen control material at both
5 three and six months both by the Lemperle Rating Scale
6 and the Global Aesthetic Improvement Scale and patient
7 preference and physician preference was overwhelmingly
8 in favor of the Radiesse side compared to the collagen
9 side.

10 So in summary these two pivotal studies of
11 Radiesse demonstrated the use of Radiesse to restore
12 soft tissue facial contours in a total of 217 patients
13 between the two studies and we saw more than 80
14 percent of patients improved at both three and six
15 months and 100 percent of the facial lipoatrophy
16 patients were improved at three, six and 12 months.

17 Thank you.

18 DR. BASTA: At this point in the
19 presentation, we would, per the request of FDA in
20 terms of preparing for this panel presentation, also
21 present again, radiology study, the findings -- the
22 clinical observations of the patients that were in the

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1 radiology study and we have more patients for -- with
2 nasolabial fold treatment in that study as well that
3 we could show you images from, but it is substantially
4 the presentation that you have already seen and so,
5 Dr. LoCicero, I would ask for your guidance as to
6 whether we should just submit that for the record and
7 consider that presentation to have been made at this
8 meeting or if you would like to have us go through
9 that again.

10 CHAIRMAN LoCICERO: Does the panel agree
11 that we don't have to do that again? Okay, so we'd
12 like you to just put that with the presentation to the
13 FDA.

14 DR. BASTA: We will do so, thank you very
15 much. With that, albeit a brief presentation, this is
16 the data from the pivotal clinical trial which
17 supports the nasolabial fold indication. Again, this
18 study was conducted under an IDE that was reviewed
19 with the FDA, is consistent with the study design of
20 other materials that have been tested and reviewed by
21 this panel for nasolabial fold indications and the
22 results of this study, I think, are quite self-evident

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1 in terms of safety and effectiveness but obviously, we
2 will wait for the panel discussion on that topic,
3 thank you.

4 CHAIRMAN LoCICERO: Okay, it's time for
5 the panel to ask questions of the sponsor concerning
6 the presentation on this indication. Dr. Newberger?

7 MEMBER NEWBERGER: I have a question about
8 the control used. Under your mode of administration,
9 you write that tracking method is used with both the
10 control and Radiesse. Those of us who do a lot of
11 injection don't use the tracking method for CosmoPlast
12 and if you go to the package insert and the CosmoPlast
13 instructions from Allergan (phonetic) you see that the
14 serial puncture technique is used. So I don't know
15 that your control is being used in an optimal method
16 that's comparable because certainly, when we do
17 CosmoPlast injections for nasolabial fold correction
18 in our office, we have far better results than you
19 show here. So would you comment on the adequacy of
20 the control and why you used a technique that is
21 different than the manufacturer of the control
22 recommends?

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1 DR. BASS: I'm a little at a loss. I
2 can't really speak to the comment in the package
3 material you received. At my site and to the best of
4 my knowledge at the other sites, the serial puncture
5 technique was employed when placing the CosmoPlast
6 control and this is in line with the -- again, the
7 package insert instructions for use and the customary
8 way that we clinically use this material.

9 By the same token, as you saw in the
10 multiple control side optimal correction pictures that
11 I presented, whatever technique may have been used, it
12 certainly accomplished a good optimal consistent
13 correction with the CosmoPlast material. So we did
14 not have trouble in any patients that I'm aware of
15 achieving the optimal correction end point on the
16 CosmoPlast side.

17 MEMBER NEWBERGER: So you are saying then
18 that the packet that we received which says under
19 Section 2.4 Mode of Administration, the method of
20 injection was tracking for both products is not
21 correct?

22 DR. BASS: I am not familiar with the

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1 terminology tracking at all and I can tell you that --

2 MEMBER NEWBERGER: Threading.

3 DR. BASS: Okay, the technique according
4 to the protocol, as I understood it, was that each
5 material be injected according to the customary
6 practice of the physician which was threading for
7 Radiesse in all cases and was left to the discretion
8 of the investigator on the CosmoPlast side. It's my
9 understanding that it was serial puncture in all cases
10 and I know for certain it was at my site.

11 CHAIRMAN LoCICERO: Does this study have a
12 medical monitor?

13 DR. BASS: Yes.

14 CHAIRMAN LoCICERO: Can we maybe get some
15 comments concerning this?

16 DR. BASTA: The study was monitored. I've
17 asked our clinical group to review the history
18 regarding the instructions provided to the
19 investigators and we will get you a response to that
20 but certainly the use of CosmoPlast consistent with
21 its instructions for use was the intent of the
22 protocol and we will determine exactly what was

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1 communicated and what procedures were used. I will
2 have that data for you in a few moments.

3 CHAIRMAN LoCICERO: Other additional --
4 Dr. Miller?

5 MEMBER MILLER: First of all, I
6 congratulate you on a really nicely done study. And I
7 want to ask about the condition of the tissue at six
8 months and if you would go back and reinject which
9 often these patients, they want to have their
10 correction restored, what's it like to go back and
11 reinject at six months or longer? I mean, earlier it
12 was mentioned that there was -- it's difficult to
13 reinject where the previous material was placed. It
14 is similar in the application you're using it in?

15 DR. BASS: That's actually a very
16 interesting issue. In most of these patients, at the
17 six-month touch-up injection, the tissues felt similar
18 to their baseline feel. Of course, much smaller
19 volumes of material are being used here compared to
20 the study we saw this morning. Some patients did have
21 a slightly firmer feel on injection and I want to draw
22 a distinction between the feel to the injector

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1 advancing a needle through subcutaneous tissues and
2 the feel to the physician examining a patient by
3 palpation and the patient feeling their tissues. And
4 so firmness at that interval was not observed and on
5 physical exam, but in some patients, a slightly firmer
6 feel was perceived on needle injection during the
7 touch-up injection. This did not hamper injection or
8 returning that side to optimal correction.

9 MEMBER MILLER: And I'm curious if you
10 would have any -- I mean, you can take a large part of
11 the discussion this morning about some of the
12 uncertainties about this material and just cut and
13 paste it into this afternoon in some ways. Having
14 listened to some of the discussion this morning, do
15 you have any comment about some of the issues raised
16 that bear upon this application that come to your mind
17 without reviewing them all?

18 DR. BASS: Well, overall, I feel this
19 study is fundamentally different because it does have
20 the virtue of a control material injected in the same
21 patients, in the same site albeit on the contra-
22 lateral side, a material that's been around for

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1 decades and is widely used and has a very well-defined
2 safety profile, and the profile of the Radiesse
3 product, its performance at least till the end point
4 of this study, 12 months, was in every way comparable
5 except for a little more edema and a little more
6 ecchymosis.

7 In addition, personally, as a plastic
8 surgeon, having trained at a place where we used a
9 fair amount of hydroxyl appetite in reconstructive
10 facial applications, including granules, I just recall
11 always seeing granules in the soft tissue at the
12 conclusion of the procedure, after we tamped it into a
13 bone defect and the decades of that use without a late
14 untoward sequella is an added reassurance for me
15 personally as a physician.

16 MEMBER MILLER: Thank you.

17 CHAIRMAN LoCICERO: Dr. Li?

18 MEMBER LI: Can you -- you've described
19 comparing the control against Radiesse by the number
20 of injections. Is the amount of material the same in
21 the two groups? In other words, is one injection the
22 same amount of the active material in both the control

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1 group and the Radiesse?

2 DR. BASS: I mean, overall, the -- we're
3 looking to see if we have the data spread out per
4 injection, how much was placed per injection, but the
5 total volume injected to achieve optimal correction,
6 whether it was done in one injection or three, was on
7 average, half as much on the Radiesse side as it was
8 on the CosmoPlast side, an average of 1.2 on the
9 Radiesse side, an average of 2.4 milliliters on the
10 CosmoPlast side and we're trying to see if we can show
11 how that was distributed by injection. And again, on
12 an average fewer injections to get to the optimal end
13 point on the Radiesse side.

14 MEMBER LI: Can you describe compare and
15 control again?

16 DR. BASS: Right, so you can see here that
17 as Injection 1, the mean volume on the Radiesse side
18 was 1.0 ml and 1.7 ml on the CosmoPlast control side.

19 At Injection 2, the mean injection on the Radiesse
20 side, should a patient require a second injection was
21 .4 ml and .9 on the control side. And at four weeks,
22 the small number of patients that landed up there was

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1 .5 and .7 ml.

2 MEMBER LI: Thank you. Let me rephrase my
3 question. Per milliliter of each material, is there
4 the same amount of say collagen versus hydroxy
5 appetite, in other words, milliliter per milliliter
6 for each one, am I injecting the same amount of
7 collagen as hydroxy appetite?

8 DR. BASS: Well, probably not. I don't
9 recall the exact amount of collagen in the material.
10 Maybe Dr. Carruthers will help me with that. Thirty
11 percent of the Radiesse material is hydroxy appetite
12 and the remainder is the gel carrier.

13 MEMBER LI: That's 30 percent by weight or
14 by volume?

15 DR. BASS: By volume, 30 percent by
16 volume.

17 MEMBER LI: Okay, the density is so large,
18 though that the amount can be quite different.

19 DR. BASS: I mean, again, it's --

20 MEMBER LI: I'm just trying to get a feel
21 for if -- how comparable your control is to the
22 Radiesse versus the active ingredient. In other

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1 words, to tell me twice its volume is not very
2 descriptive if there's half as much material and it's
3 the same amount then, right?

4 DR. BASS: Well, it's descriptive in the
5 following way. I mean, it's -- there are two -- well,
6 I understand what you're saying. That's a very
7 interesting point. I think there are two aspects to
8 it. One aspect is th clinician/patient aspect. The
9 distinction is important because if you are paying for
10 the material or you're receiving the material, in
11 multiple injections potentially, that has an effect on
12 you in dollars and in time and inconvenience. From
13 the point of view of the study, it's significant
14 because even if -- even that being true, what you're
15 saying, a lot of these patients came in and had one
16 Radiesse injection and they got injected again and
17 again and again with CosmoPlast to get them to an
18 optimal correction and so even if the materials are
19 not comparable by weight or amount, they had the
20 opportunity to get enough amount to reach an optimal
21 end point and that series of eight sequential patients
22 all of whom got a comparable correction on their

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1 control side and Radiesse side supports that.

2 MEMBER LI: No, I understand why you did
3 it. I'm just trying -- I'm struggling with trying to
4 get essentially a dose response indicator of some
5 sort. So I understand -- how you did it is completely
6 logical. I'm just trying to get a -- I'm struggling
7 again for kind of mechanistic information.

8 DR. BASS: The dose issue is funny because
9 the clinical condition being treated varies in
10 severity widely from patient to patient. As you saw,
11 on the Lemperle Rating Scale, you could be a one or a
12 five. Now in the study they were all three and four
13 but in the real world, patients walking in are
14 anywhere from two, because a one really wouldn't need
15 treatment, anywhere from two to five. And so the
16 amount that people need varies, depending on the
17 severity of their pathology and that's a customary --
18 this is now something that many clinicians are doing,
19 that many clinicians have experience with by virtue of
20 their residency training, and making the aesthetic
21 judgments about how much is enough is part and parcel
22 of that training that we received for years and years

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1 and years when were developing our skills.

2 MEMBER LI: And just a quick question; you
3 described initially this was a double blinded study.
4 Which were the parties that were double blinded,
5 because certainly the physician doing the injection
6 knows what he's doing because they're different
7 procedures, so when you say it's double blinded what
8 exactly are you referring to?

9 DR. BASTA: I'm sorry, I may have
10 misspoken. That comes from my old pharmaceutical
11 days. In this context the evaluators were blinded so
12 the study was done in a manner in which all of the
13 primary end point evaluations were conducted by
14 blinded evaluators, but the double blind nomenclature
15 is an unfortunate slip that comes from having done
16 pharmaceutical studies for many years.

17 MEMBER LI: Thank you.

18 CHAIRMAN LoCICERO: Dr. Blumenstein.

19 MEMBER BLUMENSTEIN: So I want to make an
20 assertion and then hear a defense from you folks. I
21 claim that this study is fundamentally flawed because
22 optimal for each side could be biased because the

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1 clinician delivering the intervention is not biased.
2 In other words, the -- what's defined as optimal may
3 not be the same on both sides of the face and it could
4 be that clinician being biased would have left the
5 patient in the control arm little less optimal than
6 the patient in the investigation. Control side would
7 have left the patient in less than -- a slightly less
8 optimal condition than the patient in the
9 investigational side.

10 DR. BASS: Let me comment from an
11 operational point of view again as a clinician and
12 then I'll let the company people respond from more of
13 a structural view. It is true that the investigator
14 is determining the end point of optimum and there is a
15 little leeway there because optimum correction is not
16 total correction. It's not you look 20 years old.
17 It's the best we think injectable filler can
18 reasonably correct the fold. And so there is a
19 judgment there. That being said, again, in the
20 multiple examples we showed, I think the degree of
21 correction obtained was arguably to an approximation
22 equivalent on the two sides not in many of the

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1 examples we showed but essentially in all of them.
2 And the response at three and six months was so
3 divergent for the very, very close correction that I
4 think that factors out. That's my clinical
5 perspective. Let me let the company offer theirs.

6 DR. BASTA: Several insights may be
7 helpful in regard to that question. One is that the
8 phenomenon that you're describing is common to
9 multiple studies in the nasolabial fold indication.
10 That treatment to optimal correction as determined by
11 the investigator is a common standard of practice in
12 study designs in this area. There are, in fact, three
13 ways that we considered designing this study that
14 would have addressed that potential point as well but
15 we believe that the way that we designed it is the
16 most rigorous of the paths that is available and
17 practically reasonable.

18 The three alternatives that we considered
19 would have been a live evaluator assessment, but that
20 has inherent in it all of the limitations of the fact
21 that the live evaluator will see a patient and see a
22 nasolabial fold that's responsive on one side and that

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1 has not improved on the other side and so you have
2 unblinding risk over the course of the study. So when
3 we considered the feedback from this panel on prior
4 clinical study designs, one of the criticisms that was
5 offered was if you use a live evaluator, though they
6 may be blinded as to treatment side there's a
7 significant risk of unblinding if there's a symmetry
8 that gets created and one of the products is longer
9 lasting. So we dismiss that as a likely path for
10 creating the best potential study design.

11 There is a second study design where you
12 could have a blinded live evaluator do ratings for
13 enrollment and for optimal determination and then have
14 blinded evaluators but then you end up with potential
15 discrepancies between the scores of the live
16 evaluators and the blinded evaluators. We considered
17 that option and chose to go with the pure blinded
18 evaluator option. That creates a logistics just
19 physically, in terms of taking the pictures, sending
20 them to the blinded evaluators that would have made it
21 difficult for them to rate optimal and determine
22 whether or not injection would need to be performed

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1 because the patients would have had to come in
2 repeatedly, come in for a picture and then come in for
3 injection, then come in for a picture, then come in
4 for injection and so it becomes unacceptable to
5 patients to implement that kind of a study design.

6 The best, most appropriate study design
7 that we considered after careful and thorough work to
8 evaluate each of these options and evaluate each of
9 these options with our reviewers at FDA to look at
10 what the best practices were in the industry, was one
11 where the treating investigators would make the
12 clinical assessment as to when they had achieved
13 optimal injection for these patients with the
14 observation of the inherent limitation, Dr.
15 Blumenstein, that you've observed that they are, in
16 fact, knowledgeable about which treatment is provided
17 but as clinicians, we expect that they are providing
18 the best possible care for the patients and therefore,
19 really are treating the patients to optimal.

20 The other evidence that would point to the
21 fact that the bias that you might be concerned about
22 is not evident in this study is that the collagen

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1 folds actually receive more injections and more
2 material. So there was clearly a diligent effort to
3 try to bring those folds up to optimal correction and
4 if anything, bias to more treatment on that side
5 rather than on the Radiesse side but I don't believe
6 there was a bias. I believe that these clinicians are
7 treating these patients with the intent of achieving
8 the best possible outcome for the patients and that
9 was the most responsible clinical approach with a
10 rigorous independent blinding structure that we could
11 create, but your point is well-taken.

12 MEMBER BLUMENSTEIN: Do you -- I gather
13 from looking at the schema and so forth, that you did
14 not take photographs of the optimal correction when it
15 was judged that the correction was optimal, the two
16 week after last injection visit.

17 DR. BASTA: Yes, we did take photographs.
18 Those were the photographs that Dr. Bass presented.
19 They were not rated by the blinded evaluators because
20 it was not an effectiveness time point but they were,
21 in fact, taken and as we showed in the presentation --
22 we'd be happy to bring some of those up. As we showed

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1 in the presentation, we actually showed you the
2 baseline photograph, the photograph at the optimal
3 time point which is two weeks after the last injection
4 when the investigator deemed that the patient had
5 reached optimal correction and no further treatment
6 was required and then at the three-month and six-month
7 time points. We can go back through some of those as
8 well but that is what Dr. Bass was describing for you
9 was showing you those pictures.

10 MEMBER BLUMENSTEIN: Okay, but those
11 weren't included in this book.

12 DR. BASTA: I believe that's right. They
13 were not included in that book. They were introduced
14 into the presentation. They were included in the
15 presentation previously submitted to FDA. We had
16 thought that that would be circulated to the panel but
17 they were included in response to the FDA's question
18 that we know the panel will be asked to address about
19 the collagen effectiveness issue. We believe that it
20 was an important question to answer, did the collagen
21 side actually get treated effectively and did it get
22 treated to optimal correction and the best evidence

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1 for that was to go through a series of patients in
2 sequential order, not selected for which ones had the
3 best correction, but simply go through a sequence of
4 patients and we would be happy to go through that
5 again.

6 MEMBER BLUMENSTEIN: Are they on the CD?

7 DR. BASTA: My colleagues are nodding in
8 the affirmative, that all of the photographs are on
9 the CD.

10 MEMBER BLUMENSTEIN: Thank you.

11 CHAIRMAN LoCICERO: Are there other
12 questions? Yes, Dr. Olding.

13 MEMBER OLDING: I just have a question
14 about the demographics and the use of the patients
15 from the previous study and your conclusions regarding
16 the use of this product in the nasolabial fold in
17 persons of color.

18 DR. BASTA: Could we have the question
19 repeated? I'm sorry.

20 CHAIRMAN LoCICERO: Yes, we'd like a
21 comment about the patients of color and the response.

22 DR. BASTA: And I'm sorry, what is the

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1 question regarding persons of color?

2 MEMBER OLDING: Well, you presented or Dr.
3 Bass presented in his list of demographics both in
4 material from the last study and this one regarding
5 African Americans. Is it your supposition in
6 presenting that data that you can utilize the patients
7 from the first study to make a conclusion or draw a
8 conclusion that this is also safe in persons of color?

9 DR. BASTA: Well, I think that's actually
10 a clinical question. Dr. Bass, do you wish to take
11 that question? I'll allow him as a clinician to
12 assist with a clinical judgment on that.

13 DR. BASS: I don't have the detail of the
14 question again, I apologize.

15 CHAIRMAN LoCICERO: Okay, would you
16 recommend this in a Black person is what we've boiled
17 it down to?

18 MEMBER OLDING: That's not quite it. The
19 -- you -- can you draw conclusions about the
20 population of patients of color regarding the use of
21 the material in that population correcting nasolabial
22 folds? Are you drawing upon the previous study's

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1 results to make any conclusions?

2 DR. BASS: I think the numbers in the
3 nasolabial fold study by itself were small. So
4 effectiveness judgments really can only be mated to
5 the nasolabial study. I think safety judgments spread
6 across really the body of patients of non-Caucasian
7 patients in both studies and is quite a sizeable
8 number of patients and was very consistent in its
9 outcome, that there were no adverse effects and in
10 particular the adverse effects we'd be most concerned
11 with keloid formation and hyperpigmentation were just
12 not present in any of the patients in either of the
13 studies --

14 MEMBER OLDING: What about the fact --

15 DR. BASS: -- in any of the patients of
16 color.

17 MEMBER OLDING: What about the fact that
18 in the -- that the population of African Americans for
19 example, that were involved in the first study were
20 immuno suppressed? Do you think that makes a
21 difference as far as the response to the injectable?

22 DR. BASS: Do you have the CD4 counts?

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1 They were patients who have an immune disorder. The
2 question is were they immuno suppressed in fact or not
3 at the time of the study. Now, there is some CD4
4 count data --

5 MEMBER OLDING: Greater than 250, I think,
6 is that right?

7 DR. BASS: Well, that was the study-wide
8 criteria but I think they're trying to bring up some
9 additional data that in that cohort of patients there
10 was something approximating a normal count which would
11 allow us to conclude that there was no special reason
12 to think they would under-respond based on that
13 additional laboratory data.

14 So here these are patients now with more
15 than 500 on the CD4 count, so only patients with
16 really a higher count level and they are in the
17 lipoatrophy side of the study in terms of
18 complications and adverse events both at 0-6 months
19 and 6 to 12 months. Basically there was no incidents.

20 It's not on the slide because there wasn't any of
21 scarring, keloid formation, or hyper-pigmentation.

22 And so drawing on that experience in

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1 conjunction with the 13 odd, approximately 10 percent
2 non-Caucasian patients in the focus nasolabial study,
3 I think that's a significant body of safety data to
4 consider.

5 MEMBER OLDING: Didn't your study -- I'm
6 not sure why you chose for this slide the CD4 count
7 greater than 500 if you could get into your study with
8 CD4 count greater than 250. I don't understand the
9 validity of this slide if you allow people in it who
10 are 250.

11 DR. BASTA: We actually have looked at the
12 data segment at patients between 250 and 500 and
13 patients greater than 500. The reason for presenting
14 the data in the span is to address precisely the
15 question that you're asking which is, is there
16 sufficient data -- if I can paraphrase, is there
17 sufficient data from the lipoatrophy study to indicate
18 whether or not the product is safe in persons of color
19 without HIV infection and any associated immune
20 dysfunction that might occur, if that's a fair
21 paraphrasing of your question.

22 One of the markers in HIV infection that

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1 is used as a surrogate for immune health is CD4 count
2 and, in fact, there's a significant body of literature
3 associating CD4 counts greater than 500 with virtually
4 normal immune function. And so if someone has a CD4
5 count range above 500 that is in the normal range,
6 they have a competent immune system, we believe that
7 therefore, that population represents a population
8 that would be instructive for assessment of whether or
9 not safety in normal individuals that are not HIV
10 infected would be appropriate.

11 We did attempt in the nasolabial fold
12 clinical trial to specifically recruit persons of
13 color at each of the clinical sites. We placed
14 advertising for persons of color in response to some
15 of the questions that were raised by this panel in
16 prior reviews. We simply had a low -- we actually had
17 a moderate number of individuals present but then a
18 low success rate through the screening for those
19 patients to qualify with Lemperle Rating Scale three
20 or four folds and qualify for the study.

21 And so we only ended up with a very small
22 number of patients in the nasolabial fold study

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1 despite specific recruiting for persons of color in
2 advertising locations which would recruit that
3 population and with ads targeted to that population.

4 CHAIRMAN LoCICERO: Dr. Newberger?

5 MEMBER NEWBERGER: I have one other
6 question about the slide that's up, please. It seems
7 to me that those people with HIV associated lipoatrophy
8 have a significant difference in terms of erythema as a
9 side effect compared to those with nasolabial fold
10 treatment. So could you comment on perhaps the impact
11 that immune status might have on that?

12 DR. BASS: Well, the numbers in absolute
13 terms look somewhat different but if you look at the P
14 value, you can see that there's not statistical
15 significance to that difference. Recall also that
16 these are patients having on average almost -- having
17 on average almost eight times as much material
18 injected. So the fact that someone getting eight times
19 as many needle sticks has somewhat more ecchymosis
20 erythema, and they have less erythema.

21 CHAIRMAN LoCICERO: There are two cells we
22 need to look at. The first is erythema in the 0 to 6

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1 month group. That's significant for more problems in
2 the nasolabial fold group. In the 6 to 12 month period
3 pruritus is also a significant difference between the
4 two groups, how do you explain that?

5 DR. BASS: Right, the pruritus difference
6 is sort of a wash because if you look -- if you look in
7 -- well --

8 CHAIRMAN LOCICERO: Why don't you take
9 some time to analyze that and answer us later. Do you
10 have the answer to the first question you didn't have
11 an answer to?

12 DR. BASTA: If we could take that off the
13 screen and Dr. Bass could review it. We will need to
14 confirm with each of the investigators, the device
15 technique which they used. The collagen instructions
16 for use which we've reviewed are silent as to injection
17 technique. So the instructions for use for collagen to
18 our knowledge did not dictate what the precise
19 mechanism -- what the precise technique for placement
20 would be and we do know that there -- we simply don't
21 have the opportunity today to speak with each of the
22 investigators to determine what their precise technique

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1 was for collagen in order to --

2 MEMBER NEWBERGER: Excuse me, do you mean
3 that the collagen material doesn't give instructions
4 for injection?

5 DR. BASTA: As to whether it should be a
6 serial puncture or a linear threading, I believe that
7 the -- yeah, if --

8 MEMBER NEWBERGER: I have it right here on
9 my computer, the technique.

10 DR. BASTA: Dr. Newberger, I don't know
11 what it is that you're looking at currently.

12 MEMBER BLUMENSTEIN: Let me just read a
13 sentence here. It says, "The method of injection will
14 be tracking for both products".

15 MEMBER NEWBERGER: It looks like it's on a
16 protocol.

17 MEMBER BLUMENSTEIN: No, that's correct,
18 that's in our protocol but as to what is in the
19 collagen instructions for use, Dr. Newberger, you
20 indicated that you believe that that is not a correct
21 instruction for the injection of collagen. We had
22 worked with the FDA to determine that the product would

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1 be used in a manner consistent with the instructions
2 for use for collagen.

3 MEMBER NEWBERGER: This is from the
4 corporation that makes CosmoPlast and it says, Serial
5 puncture technique recommended for nasolabial lines or
6 furrows." This is their material.

7 DR. BASTA: Is that in the package
8 instructions for use?

9 MEMBER NEWBERGER: I can't tell you if
10 it's in the current package now but it's one of their
11 publications for approved -- their recommended
12 techniques for different areas from Inamed
13 Corporation.

14 MEMBER BLUMENSTEIN: Well, but I think
15 this is relevant. It says in the protocol it's
16 tracking for both.

17 CHAIRMAN LOCICERO: I think it would be
18 very important if this panel had the information
19 concerning those investigators and the technique that
20 was used. Is there some way that you can get that
21 today?

22 DR. BASTA: I will ask someone to see if

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1 they can contact each of the clinical investigators to
2 find out if there was anything different from what has
3 been described in the material that has been provided.

4 The methodology was, in fact, reviewed with the agency
5 and is consistent with the instructions for use but I
6 do appreciate the fact that something different might
7 be on their website.

8 CHAIRMAN LoCICERO: It might be
9 appropriate to take our break now. We'll come back at
10 five to 4:00.

11 (A brief recess was taken.)

12 CHAIRMAN LoCICERO: We're ready to begin
13 again. We have two questions on the floor that the
14 sponsors need to answer. Before that, Dr. Newberger
15 has a comment.

16 MEMBER NEWBERGER: I have the source for
17 the information on the recommended serial puncture
18 technique for nasolabial lines or furrows and that is a
19 document that comes from the Inamed representative who
20 goes to each office to provide Zyplast, Zyderm,
21 CosmoPlast and CosmoDerm, so that's the source. It's
22 not, per se, in the package insert. It's additional

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1 information that's given by the representative, the
2 sales rep to the purchasers.

3 DR. BASTA: Thank you, Dr. Newberger,
4 that's helpful context. We have, during the break,
5 addressed the question which you had asked. We have
6 contacted each of the investigators in the study.
7 Three of the investigators -- and all of the
8 investigators performed these treatments consistent
9 with the instructions for use for the material which
10 was -- and the material, in fact, comes packaged with
11 two needles. The CosmoPlast material comes with both a
12 short needle and a longer needle; the short needle
13 appropriate for the serial puncture techniques, the
14 longer needle for the tracking or the threading
15 techniques.

16 Three of the investigators indicated to us
17 that they used a threading technique. One of the
18 investigators indicated that he used a serial puncture
19 technique, both of which are techniques that are
20 appropriate for the material. They used the needles
21 which were provided in the material. We have also
22 reviewed the Inamed instructions for use that existed

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