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## HIGHLIGHTS OF READING, PA NATIONAL COMPENSATION SURVEY JANUARY 2007

Workers in the Reading metropolitan area averaged $\$ 18.05$ per hour during January 2007, according to new survey results from the National Compensation Survey (NCS) released by the U.S. Department of Labor's Bureau of Labor Statistics (BLS). Regional Commissioner Sheila Watkins reported average hourly earnings of $\$ 30.44$ for management, professional, and related workers and $\$ 18.27$ for natural resources, construction, and maintenance workers. Sales and office workers earned 14.54 an hour; production, transportation, and material moving workers $\$ 14.49$; and service workers, $\$ 11.17$. [See table 1. Note: Occupational aggregations are now based on the 2000 Standard Occupational Classification (SOC) system.]

In the Reading metropolitan area, sales and office workers made up the largest occupational group, accounting for 27 percent of the workforce, followed by management, professional, and related workers ( 24 percent). Service workers and production, transportation, and material moving workers each made up 20 percent of the workforce. Natural resources, construction, and maintenance represented the smallest group in the survey at 9 percent.

The NCS provides straight-time earnings for occupations in establishments with one or more workers in private industry and State and local governments. This NCS survey covered 235 establishments representing 168,500 workers in the Reading, Pa. Metropolitan Statistical Area which consists of Berks County in Pennsylvania. Agricultural establishments, private households, the self-employed, and the Federal Government were excluded from the survey.

In the Reading area, average hourly wages were published for full-time workers in a number of detailed occupations. Within the sales and office occupations, secretaries and administrative assistants averaged $\$ 16.53$, while retail sales workers earned $\$ 14.77$ per hour. In the management, professional, and related occupations, industrial production managers averaged $\$ 37.72$, and registered nurses averaged $\$ 30.68$. Building cleaning workers, part of the service occupational group, earned $\$ 12.49$. (See table 2.)

The NCS also provides broad coverage of selected occupational characteristics. Establishments in the Reading area with 1-99 workers averaged $\$ 16.61$ and those in establishments with 100-499 workers earned $\$ 18.48$; workers in establishments with 500 or more employees earned $\$ 20.70$. Full-time workers averaged $\$ 19.29$ per hour, while their part-time counterparts earned $\$ 9.62$. (See tables 1 and 2.)

The NCS is a comprehensive survey that measures occupational earnings, occupational levels based on duties and responsibilities, compensation cost trends, and benefit incidences. The Employment Cost Index (ECI) component measures changes in labor costs. Average employer costs for employee compensation are available from the Employer Cost for Employee Compensation (ECEC) series. Details on benefits incidences and provisions are available from the Employee Benefits Survey (EBS). The occupational wage data may be used by businesses for establishing pay plans, making decisions concerning plant relocation, and in collective bargaining negotiations. Individuals may use such data to help choose potential careers. Details on the NCS are available at http://www.bls.gov/ncs/home.htm.

## Survey Availability

Complete survey results are contained in the Reading, PA National Compensation
Survey 2007 (Bulletin 3140-11). While supplies last, single copies of the bulletin are available from the Mid-Atlantic Information Office by calling 215-597-3282. In addition, data contained in the bulletin are available on the Internet in both text and PDF formats at http://www.bls.gov/ncs.

For personal assistance or further information on the National Compensation Survey, as well as other Bureau programs, contact the Mid-Atlantic Information Office at 215-597-3282 from 8:30 a.m. to 12:00 p.m. and 1:00 p.m. to 3:30 p.m. ET.

Table 1. Summary: Mean hourly earnings ${ }^{1}$ and weekly hours for selected worker and establishment characteristics, Reading, PA, January 2007

| Worker and establishment characteristics | Civilian workers |  |  | Private industry workers |  |  | State and local government workers |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Hourly earnings |  | Mean weekly hours ${ }^{3}$ | Hourly earnings |  | Mean weekly hours ${ }^{3}$ | Hourly earnings |  | Mean weekly hours ${ }^{3}$ |
|  | Mean | Relative error ${ }^{2}$ (percent) |  | Mean | Relative error² (percent) |  | Mean | Relative error ${ }^{2}$ (percent) |  |
| All workers | \$18.05 | 3.2 | 35.4 | \$17.25 | 3.7 | 35.6 | \$24.93 | 1.3 | 33.5 |
| Worker characteristics ${ }^{4,5}$ |  |  |  |  |  |  |  |  |  |
| Management, professional, and related | 30.44 | 3.8 | 36.3 | 29.75 | 4.8 | 36.8 | 32.64 | 2.4 | 34.7 |
| Management, business, and financial .......... | 33.98 | 6.7 | 39.6 | 34.16 | 7.2 | 40.5 | 31.90 | 16.5 | 31.4 |
| Professional and related ....................... | 28.30 | 5.3 | 34.5 | 26.03 | 8.8 | 34.1 | 32.74 | 1.3 | 35.2 |
| Service ... | 11.17 | 6.8 | 30.6 | 10.32 | 7.2 | 29.8 | 15.15 | 12.1 | 35.0 |
| Sales and office | 14.54 | 3.7 | 33.8 | 14.45 | 3.9 | 34.2 | 16.74 | 2.5 | 26.7 |
| Sales and related | 13.98 | 12.4 | 31.5 | 13.98 | 12.4 | 31.5 | - | - | - |
| Office and administrative support ................ | 14.85 | 2.4 | 35.3 | 14.73 | 2.5 | 36.0 | 16.74 | 2.5 | 26.7 |
| Natural resources, construction, and maintenance $\qquad$ | 18.27 | 8.1 | 38.9 | 18.31 | 8.6 | 39.6 | 17.57 | 5.4 | 30.6 |
| Construction and extraction ....................... | 17.50 | 2.7 | 36.6 | 17.38 | 2.8 | 38.3 | - | - | - |
| Installation, maintenance, and repair ............ | 19.10 | 12.3 | 40.3 | 19.26 | 12.8 | 40.4 | - | - | - |
| Production, transportation, and material moving $\qquad$ | 14.49 | 3.4 | 39.7 | 14.49 | 3.5 | 39.8 | - | - | - |
| Production .................................... | 15.39 | 1.4 | 38.2 | 15.39 | 1.4 | 38.2 | - | - | - |
| Transportation and material moving ............ | 13.48 | 6.0 | 41.5 | 13.48 | 6.1 | 41.7 | - | - | - |
| Full time .. | 19.29 | 3.2 | 39.8 | 18.46 | 3.7 | 40.2 | 25.93 | 1.7 | 37.1 |
| Part time | 9.62 | 13.3 | 20.1 | 9.51 | 14.4 | 20.6 | 11.58 | 16.4 | 14.6 |
| Union .... | 21.87 | 3.1 | 37.4 | 16.00 | 4.3 | 39.1 | 25.80 | 1.4 | 36.4 |
| Nonunion | 17.39 | 3.9 | 35.1 | 17.34 | 4.0 | 35.4 | 20.04 | 5.6 | 23.1 |
| Time .... | 17.78 | 3.1 | 34.8 | 16.87 | 3.7 | 35.0 | 24.93 | 1.3 | 34.0 |
| Incentive ................................................... | 21.10 | 16.5 | 43.1 | 21.10 | 16.6 | 44.2 | - | - | - |
| Establishment characteristics |  |  |  |  |  |  |  |  |  |
| Goods producing |  |  |  | 18.20 | 2.5 | 39.5 |  |  |  |
| Service providing ......................................... | (6) | (6) | (6) | - | - | - | $\left({ }^{6}\right)$ | $\left({ }^{6}\right)$ | (6) |
| 1-99 workers ............................................... | 16.61 | 5.9 | 34.4 | 16.61 | 5.9 | 34.8 | - | - | - |
| 100-499 workers ......................................... | 18.48 | 4.8 | 35.5 | 17.44 | 5.7 | 35.6 | 25.72 | 4.0 | 35.2 |
| 500 workers or more .................................... | 20.70 | 3.7 | 37.7 | 18.98 | 4.3 | 38.7 | 24.63 | 1.2 | 35.7 |

[^0]hourly rate or salary; incentive workers are those whose wages are at least partially based on productivity payments such as piece rates, commissions, and production bonuses

5 Workers are classified by occupation using the 2000 Standard Occupational Classification (SOC) system

6 Classification of establishments into goods-producing and service-providing industries applies to private industry only. Industries are determined by the 2002 North American Industry Classification System (NAICS).

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

Table 2. Full-time ${ }^{1}$ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours, Reading, PA, January 2007

| Occupation ${ }^{2}$ | Hourly earnings ${ }^{3}$ |  | Weekly earnings ${ }^{4}$ |  |  | Annual earnings ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean | Median | Mean | Median | Mean weekly hours | Mean | Median | Mean annual hours |
| All workers ........................................... | \$19.29 | \$16.11 | \$769 | \$646 | 39.8 | \$39,016 | \$33,622 | 2,023 |
| Management occupations | 40.62 | 33.97 | 1,648 | 1,359 | 40.6 | 85,681 | 70,649 | 2,109 |
| Industrial production managers ....... | 37.72 | 34.44 | 1,509 | 1,378 | 40.0 | 78,465 | 71,639 | 2,080 |
| Education administrators .................. | 40.24 | 36.05 | 1,580 | 1,442 | 39.3 | 82,184 | 74,986 | 2,043 |
| Business and financial operations occupations | 28.82 | 27.40 | 1,162 | 1,067 | 40.3 | 60,447 | 55,494 | 2,098 |
| Computer and mathematical science occupations | 26.95 | 23.63 | 1,069 | 945 | 39.6 | 55,578 | 49,148 | 2,062 |
| Computer systems analysts $\qquad$ Industrial engineers, including | 29.55 | 29.73 | 1,159 | 1,152 | 39.2 | 60,310 | 59,904 | 2,041 |
| health and safety .................... | 34.59 | 36.93 | 1,383 | 1,477 | 40.0 | 71,942 | 76,812 | 2,080 |
| Industrial engineers .................. | 34.59 | 36.93 | 1,383 | 1,477 | 40.0 | 71,942 | 76,812 | 2,080 |
| Community and social services occupations | 21.53 | 17.74 | 848 | 710 | 39.4 | 43,418 | 36,901 | 2,017 |
| Education, training, and library occupations | 33.27 | 33.01 | 1,208 | 1,181 | 36.3 | 46,237 | 45,143 | 1,390 |
| Postsecondary teachers ...... | 41.26 | 36.27 | 1,580 | 1,365 | 38.3 | 62,223 | 55,867 | 1,508 |
| Primary, secondary, and special education school teachers $\qquad$ <br> Elementary and middle school | 35.16 | 34.63 | 1,256 | 1,238 | 35.7 | 47,242 | 46,043 | 1,344 |
| teachers ......................... | 35.81 | 35.22 | 1,255 | 1,207 | 35.1 | 47,199 | 45,619 | 1,318 |
| Elementary school teachers, except special education ...... | 37.56 | 35.95 | 1,317 | 1,261 | 35.1 | 49,276 | 46,948 | 1,312 |
| Healthcare practitioner and technical occupations | 24.16 | 21.63 | 932 | 840 | 38.6 | 47,710 | 42,973 | 1,975 |
| Registered nurses .......................... | 30.68 | 27.90 | 1,166 | 1,116 | 38.0 | 55,872 | 57,658 | 1,821 |
| Healthcare support occupations $\qquad$ <br> Nursing, psychiatric, and home health | 12.37 | 11.67 | 474 | 459 | 38.3 | 24,657 | 23,885 | 1,993 |
| aides | 11.78 | 11.48 | 464 | 459 | 39.4 | 24,119 | 23,885 | 2,047 |
| Protective service occupations .......... | 19.91 | 20.15 | 788 | 788 | 39.6 | 40,978 | 41,001 | 2,058 |
| Food preparation and serving related occupations | 9.39 | 9.50 | 362 | 380 | 38.6 | 18,845 | 19,760 | 2,007 |
| Building and grounds cleaning and maintenance occupations | 13.80 | 12.25 | 555 | 484 | 40.2 | 27,823 | 23,920 | 2,016 |
| Building cleaning workers $\qquad$ Janitors and cleaners, except maids and housekeeping cleaners $\qquad$ | 12.49 12.70 | 11.50 11.50 | 498 506 | 460 460 | 39.9 39.9 | 25,891 26,328 | 23,920 23,920 | 2,073 2,072 |
| Sales and related occupations ........... | 17.57 | 13.41 | 689 | 536 | 39.2 | 35,845 | 27,891 | 2,040 |
| Retail sales workers ........................ | 14.77 | 9.65 | 570 | 361 | 38.6 | 29,620 | 18,772 | 2,005 |
| Retail salespersons ...................... | 17.65 | 13.41 | 715 | 536 | 40.5 | 37,188 | 27,891 | 2,107 |
| Office and administrative support occupations | 15.19 | 14.25 | 600 | 556 | 39.5 | 31,035 | 28,912 | 2,044 |
| Financial clerks ............................... | 16.22 | 15.36 | 647 | 590 | 39.9 | 33,653 | 30,664 | 2,075 |
| Bookkeeping, accounting, and auditing clerks | 16.58 | 16.98 | 661 | 637 | 39.8 | 34,351 | 33,117 | 2,071 |
| Customer service representatives ...... | 15.39 | 14.25 | 613 | 567 | 39.8 | 31,852 | 29,483 | 2,069 |
| Order clerks .................................... | 16.09 | 13.00 | 668 | 520 | 41.5 | 34,727 | 27,040 | 2,158 |
| Production, planning, and expediting clerks $\qquad$ | 16.27 | 16.80 | 669 | 672 | 41.1 | 34,782 | 34,944 | 2,138 |
| Shipping, receiving, and traffic clerks $\qquad$ | 13.40 | 12.00 | 536 | 480 | 40.0 | 27,869 | 24,960 | 2,080 |

[^1]Table 2. Full-time ${ }^{1}$ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours, Reading, PA, January 2007 - Continued

| Occupation ${ }^{2}$ | Hourly earnings ${ }^{3}$ |  | Weekly earnings ${ }^{4}$ |  |  | Annual earnings ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean | Median | Mean | Median | Mean weekly hours | Mean | Median | Mean annual hours |
| Secretaries and administrative assistants $\qquad$ | \$16.53 | \$15.50 | \$632 | \$620 | 38.2 | \$32,858 | \$32,240 | 1,988 |
| Executive secretaries and administrative assistants | 17.64 | 17.20 | 685 | 677 | 38.9 | 35,634 | 35,219 | 2,020 |
| Secretaries, except legal, medical, and executive | 16.04 | 15.50 | 607 | 570 | 37.9 | 31,576 | 29,640 | 1,969 |
| Office clerks, general ....................... | 14.06 | 14.00 | 522 | 528 | 37.1 | 27,141 | 27,437 | 1,931 |
| Construction and extraction occupations | 17.51 | 16.38 | 690 | 650 | 39.4 | 35,898 | 33,800 | 2,050 |
| Installation, maintenance, and repair occupations | 19.10 | 16.50 | 770 | 660 | 40.3 | 40,057 | 34,320 | 2,097 |
| Industrial machinery installation, repair, and maintenance workers $\qquad$ | 20.05 | 18.31 | 802 | 732 | 40.0 | 41,708 | 38,081 | 2,080 |
| Production occupations ............... | 15.79 | 15.72 | 631 | 628 | 40.0 | 32,838 | 32,656 | 2,079 |
| First-line supervisors/managers of production and operating workers $\qquad$ | 23.52 | 24.00 | 990 | 1,080 | 42.1 | 51,487 | 56,167 | 2,189 |
| Electrical, electronics, and electromechanical assemblers | 14.58 | 14.41 | 583 | 576 | 40.0 | 30,331 | 29,973 | 2,080 |
| Electrical and electronic equipment assemblers | 14.58 | 14.41 | 583 | 576 | 40.0 | 30,331 | 29,973 | 2,080 |
| Miscellaneous assemblers and fabricators $\qquad$ | 13.53 | 14.00 | 541 | 560 | 40.0 | 28,139 | 29,120 | 2,080 |
| Molders and molding machine setters, operators, and tenders, metal and plastic | 17.81 | 15.85 | 713 | 634 | 40.0 | 37,055 | 32,968 | 2,080 |
| Miscellaneous metalworkers and plastic workers $\qquad$ | 18.27 | 19.08 | 731 | 763 | 40.0 | 38,004 | 39,682 | 2,080 |
| Printers ......................................... | 17.46 | 17.00 | 698 | 680 | 40.0 | 36,317 | 35,360 | 2,080 |
| Printing machine operators ............ | 17.54 | 17.59 | 702 | 704 | 40.0 | 36,491 | 36,587 | 2,080 |
| Cutting workers ............................... | 13.14 | 13.25 | 526 | 530 | 40.0 | 27,337 | 27,560 | 2,080 |
| Cutting and slicing machine setters, operators, and tenders $\qquad$ <br> Packaging and filling machine | 13.14 | 13.25 | 526 | 530 | 40.0 | 27,337 | 27,560 | 2,080 |
| operators and tenders | 14.72 | 15.25 | 589 | 610 | 40.0 | 30,627 | 31,720 | 2,080 |
| Miscellaneous production workers ..... | 13.53 | 15.09 | 541 | 604 | 40.0 | 28,137 | 31,387 | 2,080 |
| Helpers--production workers ......... | 13.51 | 13.42 | 540 | 537 | 40.0 | 28,104 | 27,914 | 2,080 |
| Transportation and material moving occupations | 13.59 | 14.25 | 582 | 570 | 42.8 | 30,087 | 29,640 | 2,213 |
| Driver/sales workers and truck drivers | 14.93 | 15.66 | 657 | 682 | 44.0 | 34,149 | 35,464 | 2,288 |
| Truck drivers, heavy and tractor-trailer $\qquad$ | 16.27 | 16.00 | 744 | 749 | 45.7 | 38,688 | 38,958 | 2,377 |
| Industrial truck and tractor operators .. | 14.14 | 13.45 | 566 | 538 | 40.0 | 29,409 | 27,976 | 2,080 |
| Laborers and material movers, hand .. Laborers and freight, stock, and | 13.77 | 14.25 | 554 | 570 | 40.3 | 28,832 | 29,640 | 2,093 |
| material movers, hand | 15.59 | 16.25 | 624 | 650 | 40.0 | 32,424 | 33,800 | 2,080 |

1 Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35 -hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40 -hour week is the minimum full-time schedule.
2 Workers are classified by occupation using the 2000 Standard Occupational Classification (SOC) system.

3 Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, holidays, nonproduction bonuses, and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours.

4 Mean weekly earnings are the straight-time weekly wages or salaries
paid to employees. Median weekly earnings designates position - one-half of the hours are paid the same as or more than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

5 Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designates position - one-half of the hours are paid the same as or more than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately

SOURCE: Bureau of Labor Statistics, National Compensation Survey


[^0]:    1 Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, holidays, nonproduction bonuses, and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours.

    2 The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate.

    3 Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

    4 Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Union workers are those whose wages are determined through collective bargaining. Wages of time workers are based solely on

[^1]:    See footnotes at end of table

