









Oregon Solar Energy Update

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Introductory Comments

- Solar in Oregon is doing well
- Barriers are clear, solutions are complex
- Strategies must be long term
- Local markets are essential





OR Solar Coalition – Est. 1999

Private

Oregon Solar Energy Industries Association

Public

OR Dept of Energy

Energy Trust of Oregon

U of O Solar Radiation Laboratory

Eugene Water and Electric Board

Non-profit

SolWest

Klamath Solar Association

Solar Energy Association of Oregon

3E Strategies

Education

Lane Community College



Passive Solar & Daylighting

- Least cost solar technology
- Possible energy code credit?





Passive Solar Home in Corvallis

Solar Water Heating

- Sales could double in 2006 and 2007
- OG-300 Certification required
- 3 companies developing products for national market
- 20+ installation companies





"SolReliant" System produced in Oregon

Solar Electric – local

- Grid tied market has grown from about 10 during 2001 to 100 in 2005
- Oregon incentives are sufficient, but simple financing option is needed
- 25+ installation companies
- Oregon inverter company





Solar Electric – global

- World market grew 66% in 2005
- Growth constrained by silicon availability
- Potential Oregon industry





Consumer Education

- Solar home tours & 2 major fairs
- Green + Solar Building magazine
- \$30k of seed money leverages \$250k
- Classroom lesson plans





Remove Installation Barriers

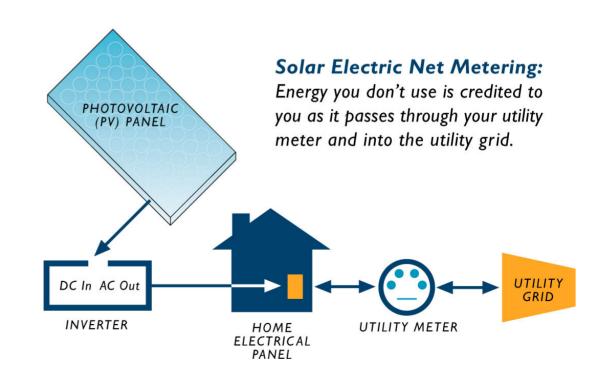
- Standardized permitting
- Standardize interconnection
- Licensing and labor clarification needed





Net Metering Stakeholder Summit

- Annualized Net Metering
- Statewide Interconnection Agreement
- Maximum system size





Manufacturing Workshop

- Support network
 - Higher Ed
 - Cluster of related businesses
- Financial enticement package
 - Guaranteed purchase
 - BETC support
 - Workforce Training

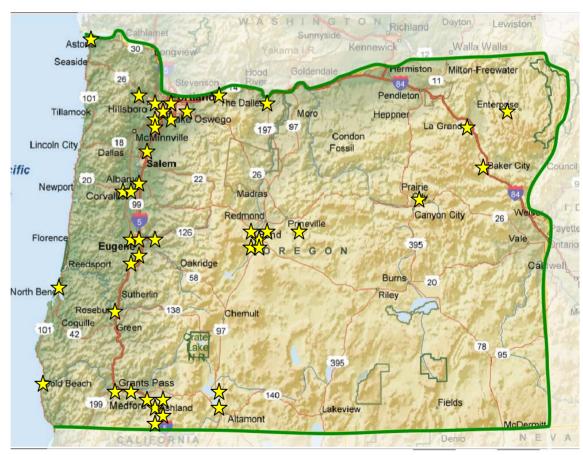




Solar Fabrik Module Manufacturer - Freiburg, Germany

Distance Learning

- Performance and Quality is key
- Eugene is the only place to learn?





Summary

- Outlook
 - 40 to 60% growth
 - Potential manufacturing
- Solar Events
- Codes and Standards
- Net Metering
- Oregon Manufacturing
- Distance Learning



