

# UNITED STATES OFFICE OF PERSONNEL MANAGEMENT WASHINGTON, D.C. 20415

**DECEMBER 20 2005** 

The Honorable Richard B. Cheney President of the Senate Washington, DC 20510

Dear Mr. President:

This letter transmits the Office of Personnel Management's (OPM) Annual Report to Congress on our competitive sourcing accomplishments required by section 647(b) of the Transportation, Treasury, and Independent Agencies Appropriations Act 2004, as incorporated in Division F of the Consolidated Appropriations Act 2004 (Public Law 108-199). It is prepared using the guidance contained in the Office of Management and Budget's memorandum of October 7, 2005.

Information on completed and announced competitions is provided in the spreadsheets at Enclosure 1. The total projected number of federal full—time-employee equivalents (FTE) included in competitions scheduled to be announced during Fiscal Year 2006 and a general description of how the competitive sourcing decision-making processes are aligned with OPM's implementation of our Strategic Management of Human Capital Initiative are addressed in Enclosure 2.

Questions regarding this report may be directed to Ronald C. Flom, Associate Director, Management Services Division at 202-606-2200.

Sincerely,

Linda M. Springer

Director

#### **Enclosures**

cc: The Honorable Susan Collins

The Honorable Joseph Lieberman

The Honorable Daniel K. Akaka

The Honorable Richard Durbin

The Honorable George Voinovich

The Honorable Peter Fitzgerald

The Honorable Ted Stevens

The Honorable Robert C. Byrd

The Honorable Richard C. Shelby

The Honorable Patty Murray

# Enclosure 1 OFFICE OF PERSONNEL MANAGEMENT FY 2005 COMPETITIVE SOURCING ACTIVITIES WORKSHEET

#### COMPLETED COMPETITIONS (Dollars in Millions)

						Competition Description										
Agency	Bureau	Primary Activity Code	Secondary Activity Code	Additional Activity Code	Description of Activity Competed	Type of Competition	Location (State)	# of FTE in study	Source Selection Strategy Used	# of Bids Received	Start Date (MM/DD/YYYY )	End Date (MM/DD/YYYY )	Length (days)	Winning Provider	Expected Phase- In Completion Date (MM/DD/YYYY	Actual Phase-In Completion Date (MM/DD/YYYY)
STREAMLINE	D COMPETITION			•												
ОРМ	Management Services Division	\$735 Engineering Services	S737 Electrical Craft Support Services		Building Operations and Customer Service	Streamlined competition with MEO	DC	10		N/A	4/11/2005	8/16/2005	127	private sector source (CTR)	5/22/2006	
OPM	Human Resources Products and Services Division	Technology			Information Technology Specialists	Streamlined competition with MEO	GA	52		N/A	4/11/2005	8/16/2005	127	in-house government personnel (I/H)	1/1/2006	
					87 - 1					N/A						
										N/A						
SUBTOTAL, S	FREAMLINED	COMPETITION	is	i				62		N/A 0						1
STANDARD C	OMBETITIONS										1			ı		1
OPM		B000 Personnel Administrative Support	A000 Administrative Support		Clerical/Technical and Administrative Support	Standard competition	DC		lowest price technically acceptable evaluation	4	2/3/2004	3/2/2005	393	private sector source (CTR)	6/28/2005	6/28/200:
SUBTOTAL, S	FANDARD COM	IPETITIONS					1	163		4	l					<u> </u>
TOTAL, ALL	COMPETITION	S					1	225		4						
CL NORT I ED	201 PPETERSON	0/ 1 6						•			1					
CANCELLED	COMPETITION	S (post-perform	ance decision)	ī												
							<u> </u>	<u> </u>								
						· ·										

FY 2005 FIXED COSTS\* 0.10
\*Note: These costs are not competition-specific

In	ncremental	Costs of Co	onducting S	Studies			Cos	ts of Service Provi	ders					Savings and/o	r Performance In	provements	
FY 2002 Costs	FY 2003 Costs	FY 2004 Costs	FY 2005 Costs	Total Cost - All Years	Baseline Costs	Cost of Winning Offer/Tender Perf Period #1	Cost of Winning Offer/Tender Perf Period #2	Cost of Winning Offer/Tender Perf Period #3	Cost of Winning Offer/Tender Perf Period #4	Cost of Winning Offer/Tender Perf Period #5	Total Cost of Winning Offer/Tender	Estimated Savings	Period of Est. Savings (Performance Periodin years)	Annualized Savings	Actual Savings(if available)	Saving Methodology: Calculation/Proxy	Quantifiable Description of Improvements in Service or Performance (if appropriate)
			0.026	0.026	4.458	0.688	0.690	0.692	0.694	0.696	3.460	0.529	5.0	0.106			
			0.152	0.152	32.585	5.907	6.105	6.344	6.551	6.782	31.689	0.895	5.0	0.179			
			0.132	0.000	32.363	3.907	0.103	0.344	0.551	0.782	0.000	0.093	3.0	N.D.			
				0.000							0.000			N.D.			
				0.000							0.000			N.D.			
0.000	0.000	0.000	0.178	0.178	37.043						35.149	1.424		0.285	0.000		
	•				•		•										•
		0.334	0.010	0.344	30.121	0.783	3.953	4.085	4.170	4.254		12.876	5.0	2.575	0.337	Calculation	
	<b>!</b>			0.000							0.000			N.D. N.D.			ļ
				0.000							0.000			N.D.			
				0.000							0.000			N.D.			ļ
0.000	0.000	0.334	0.010	0.344	30.121						17.245	12.876		2.575	0.337		
														•			
0.000	0.000	0.334	0.188	0.522	67.164	ł					52.394	14.300		2.860	0.337		
					ĺ	ĺ											

#### Office of Personnel Management FY 2005 COMPETITIVE SOURCING ACTIVITIES WORKSHEET

#### Announced Competitions\* (Dollars in Millions)

					Competition I	Description					Inc	remental (	Costs of Co	onducting S	itudies	
Agency	Bureau	Primary Activity Code	Secondary Activity Code	Additional Activity Code	Description of Activity Competed	Type of Competition	Location (State)	# of FTE in study	Source Selection Strategy Used (If Known)	Start Date (MM/DD/Y YYY)	FY 2002 Costs	FY 2003 Costs	FY 2004 Costs	FY 2005 Costs	Total Cost All Years	Anticipated Savings or Quantifiable Description of Improvements in Service or Performance (if available)
STREAMLINE	ED COMPETITI	ONS														
OPM	Human Resources Products and Services Division	U300 Specialized Skill Training			Performance and Career Development	Streamlined competition with MEO	DC	15		9/26/2005				0.000	0.000	
	<u> </u>						<b></b>			<u> </u>						
										<u> </u>					0.000	
							<u> </u>			<u> </u>					0.000	
SUBTOTAL, S	TREAMLINED	COMPETITIONS						15			0.000	0.000	0.000	0.000	0.000	
STANDARD C	OMPETITIONS										ı					
							-								0.000	
	ļ .						<u> </u>			<u> </u>					0.000	
															0.000	
							1								0.000	
SUBTOTAL, S	TANDARD CO	MPETITIONS						0			0.000	0.000	0.000	0.000	0.000	
TOTAL, ALL	COMPETITION	s						15			0.000	0.000	0.000	0.000	0.000	
CANCELLED	COMPETITION	NS (pre-performance deci-	sion)													
															0.000	
				,											0.000	

#### OFFICE OF PERSONNEL MANAGEMENT FY 2005 COMPETITIVE SOURCING ACTIVITIES SUMMARY SHEET

COMPLETED COMPETITIONS (Dollars in Millions)

			-		Competition	n Description														Savings and/o	r Performance In	provements	
Agency	Bureau	Primary Activity Code	Secondary Activity Code	Additional Activity Code	Description of Activity Competed	Type of Competition	Location (State)	# of FTE in study	# of Bids Received	Start Date (MM/DD/YYYY )	End Date	Expected Phase- In Completion Date (MM/DD/YYYY )	Actual Phase-In Completion Date (MM/DD/YYYY)	Source Selection Strategy Used	Winning Provider	FY 2005 Costs	Total Cost - All Years	Estimated Savings	Period of Est. Savings (Performance Periodin years)	Annualized Savings	Actual Savings(if available)	Saving Methodology: Calculation/Proxy	Quantifiable Description of Improvements in Service or Performane (if appropriate)
REAML	INED COMPE		•	*																			
	Management Services Division	S73: Engineerin Service		t	Building Operations and Customer Service	Streamlined competition with MEO	DC	10	N/A	4/11/2005	8/16/2005	5 5/22/2006			private sector source (CTR)	0.026	0.026	0.529	5.000	0.106			
	Human Resources Products and	W60 Informatio Technolog	n e																				
M	Services Division	Managemer	/		Information Technology Specialists	Streamlined competition with MEO	GA	50	N/A	4/11/2005	8/16/2005	5 1/1/2006			in-house government personne	0.152	0.152	0.895	5,000	0.179			
	Division	Managemer	1		Information Technology Specialists	bucummed competition with MES	- Gr		N/A	4/11/2003	0.10.2003	7772000			(211)	0.152	0.000	0.075	5.000	N.D.			i e
									N/A								0.000			N.D.			
		1							N/A								0.000			N.D.			
BTOTAL	L, STREAMLI	NED COMPETI	TONS					62	(	)						0.178	0.178	1.424		0.285	0.000		
								-		-													
ANDAR	D COMPETIT	B000 Personnel							ļ			ļ											
	Multiple OPM Divisions		A000 Administrative Support		Clerical/Technical and Administrative Support	Standard competition	D.C	1,50		2/3/2004	3/2/2005	5 6/28/2005	6/28/2005	lowest price technically acceptable evaluation	private sector source (CTR)		0.344	12.876	5.0	2 575	0.337	Calculation	
M	Divisions	Support	Support		Cierical/Technical and Administrative Support	Standard competition	DC	10.3		2/3/2004	3/2/2003	0/28/2003	0/28/2003	evaluation	private sector source (CTR)	) 0.010	0.344	12.8/0	5.0	2.575 N.D.	0.557	Calculation	1
		1	1	1	•			i e	i –	i							0.000			N.D.			1
		1						1									0.000			N.D.			
		1	İ	İ	i e			i –	i	İ							0.000			N.D.			1
BTOTAL	L, STANDARI	COMPETITION	is	•				163								0.010	0.344	12.876		2.575	0.337		
TAL, Al	LL COMPETT	TIONS						225								0.188	0.522	14.300		2.860	0.337		
NCELL	ED COMPETI	TIONS (post-per	ormance decisio	n)																			

FY 2005 FIXED COSTS\* 0.162
\*Note: These costs are not competition-specific

### Office of Personnel Management FY 2005 COMPETITIVE SOURCING ACTIVITIES SUMMARY SHEET

#### Announced Competitions\* (Dollars in Millions)

						Competition Description					
Agency	Bureau	Primary Activity Code	Secondary Activity Code	Additional Activity Code	Description of Activity Competed	Type of Competition	Location (State)	# of FTE in study	Source Selection Strategy Used (If Known)	Incremental Costs of Conducting Studies	Anticipated Savings or Quantifiable Description of Improvements in Service or Performance (if available)
STREAMLINE	ED COMPETITI	ONS									
		U300 Specialized Skill Training			Performance and Career Development	Streamlined competition with MEO	DC	15		0.000	
							<u> </u>				
	<u> </u>						<u> </u>			0.000	
CHIPTOTHE	TOTAL AND THE	COMPETITIONS						15		0.000	
STANDARD	COMPETITION	S									
								0		0.00	
	COMPETITION							15		0.000	
CANCELLED	COMPETITION	NS (pre-performance decis	ion)							0.000	

## Office of Personnel Management FY 2003 and FY 2004 COMPETITIVE SOURCING ACTIVITIES

#### SAVINGS & PERFORMANCE UPDATE (Dollars in Millions)

	į													
												İ		
	į			Total										į l
				Estimated								Pd Over		Quantifiable
				Savings (As		Actual Phase-						Which		Description of
				reported to	Total	In Completion	Actual	Actual	Actual	Actual	Total	Actual	Savings	Imporvements
				Congress in	Performance	Date	Accrued	Accrued	Accrued	Accrued	Actual	Savings	Methodology:	in Service or
				past 647	Period	(MM/DD/YY	Savings FY	Savings FY	Savings FY	Savings FY	Accrued	Accrued (Ir	Calculation/	Performance (i
Agency			Type of Competition	reports)	(in years)	YY)	2002	2003	2004	2005	Savings	Years)	Proxy	appropriate)
STREAM	LINED COM	PETITIONS												
	Human													
	Resources													[
		Computer Assistants												
		and Building	Streamlined											
OPM			competition with MEO	1.034	5	01/05				0.155	0.155	0.9	Calculation	l I
		8			-					0.100	0.000			<u> </u>
											0.000			
SUBTOT	AL, STREAM	LINED COMPETITI	IONS	1.034							0.155			
STANDA	RD COMPET	TTIONS												
	Human													
	Resources													
	Products and													
		Test Administration												
OPM		and Warehousing	Standard competition	10.400	4.6	04/04			-0.228	0.323	0.095	2.5	Calculation	
											0.000			
											0.000			
SUBTOT	AL, STANDA	RD COMPETITIONS	5	10.400							0.095			
TOTAL	ALL COMPE	THETONIC		11.424							0.250	<b>4</b>	-	
IUIAL,	ALL COMPE	TITIONS		11.434		•					0.250		=	

## <u>Projected number of OPM Employees that will be covered by competitions during</u> Fiscal Year 2006:

OPM projects that 25 federal full-time-equivalent employees (FTE) will be covered by competitions announced during Fiscal Year 2006.

# <u>Description of how the competitive sourcing decision making processes of the Office</u> of Personnel Management (OPM) are aligned with the OPM Strategic Work Plan:

OPM's competitive sourcing initiative is closely linked to and complements the Human Capital (HC) initiative under the President's Management Agenda. Where appropriate, we use competitive sourcing to ensure that the best human capital assets are acquired, deployed, and maintained as efficiently and effectively as possible. In practice, we view competitive sourcing as a tool to address core competency gaps that are identified through OPM's workforce planning review and analysis. Other instances – such as intermittent work, skill deficiencies, high turn over, or hard to fill positions – are also identified as conditions that may be addressed through competitive sourcing.

Training was provided to members of OPM's Fiscal Year 2005 FAIR Act Inventory Work Group to provide information on how competitive sourcing could be used to address current or anticipated competency gaps caused by retirements or other loss of staff expertise. The Work Group members were provided with a copy of the Plan for the Strategic Management of OPM's Human Capital (HC Plan) to consider as they completed their review of the commercial activities to determine which were appropriate for competition. The information contained in the HC Plan guided Work Group deliberations and helped ensure that competitive sourcing activities aligned with goals and objectives stated in the HC Plan and supported organizations in meeting their responsibilities.

OPM appointed a Human Resource (HR) Advisor from the Management Services Division Center for Human Capital Management Services for each competition conducted during Fiscal Year 2005 and will again do so for all Fiscal Year 2006 competitions. The HR Advisor provided information to all employees included in the competition on all human resource considerations, including potential reductions in force. The HR advisor and contracting personnel met with employees included in each competition to provide them with information regarding the procedures, time frames, and potential impact of the results of the competitions. Employees are given the opportunity to ask any questions they have regarding the potential impact each competition may have on them personally. OPM has involved federal employee unions in its efforts to ensure effective communications and understanding of the competitive sourcing process.

The Center for Human Capital Management Services (CHCMS) deploys staff to work with any OPM activity faced with a reduction in force as a result of losing a competition. CHCMS personnel work with the organization's impacted staff to discuss their benefit options, review their Official Personnel Files, provide coaching on resume writing, and provide other activities to assist impacted personnel in planning their actions to address any impending reduction in force. These services were provided to OPM employees impacted by the result of the clerical/technical and administrative support competition and will be provided to the ten OPM employees included in the building operations/customer service competition. In addition, all employees impacted by this competition were offered Voluntary Early Retirement (VERA) and Voluntary Separation Incentive Payment (VSIP) options. Additionally, many of the impacted employees were placed internally within OPM into vacant positions for which they were qualified, and received priority consideration under OPM's Career Transition Assistance Program (CTAP).

OPM developed a template and timeline of steps to be taken to implement a competitive sourcing decision if there will be a reduction of personnel in the implementation of a performance decision. This timeline covers everything from identifying the need and requesting VSIP authority to offer buyouts, to freezing the positions involved in the competition in order to conduct a VERA/VSIP offering and/or a reduction in force during the transition period from decision to implementation.

A recent streamlined competition afforded OPM the opportunity to test many facets of the Strategic Human Capital Plan and the linkage with the competitive sourcing plan. A most efficient organization (MEO) was developed and subsequently won the Information Technology Specialists streamlined competition. The MEO used the competition as an opportunity to restructure the activity to more effectively and efficiently perform its assigned duties. The activity was re-designed to establish a Quality Assurance Branch to improve the quality and customer satisfaction. The establishment of the Branch will make better use of the skills of the available resources and result in a 40 percent reduction in overtime costs resulting from improvements in systems produced.