

## UNITED STATES OFFICE OF PERSONNEL MANAGEMENT WASHINGTON, D.C. 20415

#### **DECEMBER 20 2005**

The Honorable J. Dennis Hastert Speaker of the House of Representatives Washington, DC 20515

Dear Mr. Speaker:

This letter transmits the Office of Personnel Management's (OPM) Annual Report to Congress on our competitive sourcing accomplishments required by section 647(b) of the Transportation, Treasury, and Independent Agencies Appropriations Act 2004, as incorporated in Division F of the Consolidated Appropriations Act 2004 (Public Law 108-199). It is prepared using the guidance contained in the Office of Management and Budget's memorandum of October 7, 2005.

Information on completed and announced competitions is provided in the spreadsheets at Enclosure 1. The total projected number of federal full-time–employee equivalents (FTE) included in competitions scheduled for announcement during Fiscal Year 2006 and a general description of how the competitive sourcing decision-making processes are aligned with OPM's implementation of our Strategic Management of Human Capital Initiative are addressed in Enclosure 2.

Questions regarding this report may be directed to Ronald C. Flom, Associate Director, Management Services Division at 202-606-2200.

Sincerely,

Linda M. Springer Director

Enclosures

cc: The Honorable Tom Davis The Honorable Henry A.Waxman The Honorable Jo Ann Davis The Honorable Danny K. Davis The Honorable C.W. (Bill) Young The Honorable David R. Obey The Honorable Ernest Istook, Jr. The Honorable John W. Oliver

# Enclosure 1 OFFICE OF PERSONNEL MANAGEMENT FY 2005 COMPETITIVE SOURCING ACTIVITIES WORKSHEET

						Competition Description										
Agency	Bureau	Primary Activity Code	Secondary Activity Code	Additional Activity Code	Description of Activity Competed	Type of Competition	Location (State)	# of FTE in study	Source Selection Strategy Used	# of Bids Received	Start Date (MM/DD/YYYY )	End Date (MM/DD/YYYY )	Length (days)	Winning Provider	Expected Phase- In Completion Date (MM/DD/YYYY )	Completion D
TREAMLIN	ED COMPETITI															
0PM	Management Services Division	S735 Engineering	S737 Electrical Craft Support Services		Building Operations and Customer Service	Streamlined competition with MEO	DC	10		N/A	4/11/2005	8/16/2005	127	private sector source (CTR)	5/22/2006	
DPM	Human Resources Products and Services Division	W601 Information Technology Management			Information Technology Specialists	Streamlined competition with MEO	GA	52		N/A N/A N/A	4/11/2005	8/16/2005	127	in-house government personnel (I/H)	1/1/2006	
	1	l						<u> </u>		N/A						
UBTOTAL, S	TREAMLINED	COMPETITION	is					62		0						
TANDARD (	COMPETITIONS										l					
DPM	Multiple OPM Divisions	Administrative	A000 Administrative Support		Clerical/Technical and Administrative Support	Standard competition	DC		lowest price technically acceptable evaluation	4	2/3/2004	3/2/2005	393	private sector source (CTR)	6/28/2005	6/2
BTOTAL, S	TANDARD CON	IPETITIONS						163		4						
TAL ALL	COMPETITION	2					1	225						1		1

CANCEL	LLED C	OMPETITION	S (post-perform	ance decision)								
	i			i	I						, i	1

FY 2005 FIXED COSTS\* 0.1 \*Note: These costs are not competition-specific 0.162

In	cremental	Costs of Co	onducting S	Studies			Cos	ts of Service Provi	iders					Savings and/or	Performance In	provements	
FY 2002 Costs	FY 2003 Costs	FY 2004 Costs	FY 2005 Costs	Total Cost - All Years	Baseline Costs	Cost of Winning Offer/Tender Perf Period #1	Cost of Winning Offer/Tender Perf Period #2	Cost of Winning Offer/Tender Perf Period #3	Offer/Tender	Cost of Winning Offer/Tender Perf Period #5	Total Cost of Winning Offer/Tender	Estimated Savings	Period of Est. Savings (Performance Periodin years)	Annualized Savings	Actual Savings(if available)	Saving Methodology: Calculation/Proxy	Quantifiable Description of Improvements in Service or Performance (if appropriate)
			0.026	0.026	4.458	0.688	0.690	0.692	0.694	0.696	3.460	0.529	5.0	0.106			
			0.152	0.152	32.585	5.907	6.105	6.344	6.551	6.782	31.689	0.895	5.0	0.179			
				0.000							0.000			N.D.			
				0.000							0.000			N.D.			
0.000	0.000	0.000	0.178	0.000							0.000 35.149	1.424		N.D. 0.285	0.000		
0.000	0.000	0.000	0.178	0.178	57.045						35.149	1.424		0.285	0.000		
							!							1			
		0.334	0.010	0.344		0.783	3.953	4.085	4.170	4.254		12.876	5.0	2.575	0.337	Calculation	
				0.000							0.000			N.D. N.D.			
				0.000							0.000			N.D. N.D.			
				0.000							0.000			N.D.			
0.000	0.000	0.334	0.010	0.344	30.121						17.245	12.876		2.575	0.337		
0.000	0.000	0.334	0.188	0.522	67.164		i				52.394	14.300		2.860	0.337		
														l			

#### Office of Personnel Management FY 2005 COMPETITIVE SOURCING ACTIVITIES WORKSHEET

Announced Competitions*	
(Dollars in Millions)	

					Competition I	Description					Inc	remental (	Costs of C	onducting S	Studies	
Agency	Bureau	Primary Activity Code	Secondary Activity Code	Additional Activity Code	Description of Activity Competed	Type of Competition	Location (State)	# of FTE in study	Source Selection Strategy Used (If Known)	Start Date (MM/DD/Y YYY)	FY 2002 Costs	FY 2003 Costs	FY 2004 Costs	FY 2005 Costs	Total Cost All Years	Anticipated Savings or Quantifiable Description of Improvements in Service of Performance (if available)
STREAMLINE	D COMPETITI	ONS														
		U300 Specialized Skill Training			Performance and Career Development	Streamlined competition with MEO	DC	15		9/26/2005				0.000	0.000	
															0.000	
UDTOTAL O		COMPETITIONS			l	<u> </u>		16			0.000	0.000	0.000	0.000	0.000	
SUBIUTAL, SI	IKEAMLINED	COMPETITIONS						15			0.000	0.000	0.000	0.000	0.000	
TANDARD CO	OMPETITIONS	5														
															0.000	
															0.000	
															0.000	
					l	1									0.000	
UBIOTAL, SI	TANDARD CON	MPETITIONS						0			0.000	0.000	0.000	0.000	0.000	

TOTAL, ALL COMPETITIONS		15	0.000	0.000 0.000	0.000 0.000
CANCELLED COMPETITIONS (pre-performance decision)					
		l l	l i		0.000
					0.000

# OFFICE OF PERSONNEL MANAGEMENT FY 2005 COMPETITIVE SOURCING ACTIVITIES SUMMARY SHEET

## COMPLETED COMPETITIONS (Dollars in Millions)

					Competitio	n Description			_											Savings and/	or Performance Improvements	
Agency	Bureau			Secondary Activity Code	Additional Description of Activity Competed	Type of Competition	Location (State)	# of FTE in study	# of Bids Received	Start Date (MM/DD/YYYY )	End Date (MM/DD/YYYY	Expected Phase- In Completion Date (MM/DD/YYYY )	Actual Phase-In Completion Date (MM/DD/YYYY)	Source Selection Strategy Used	Winning Provider	FY 2005 Costs	Total Cost - All Years	Estimated Savings	Period of Est. Savings (Performance Periodin years)	Annualized Savings	Actual Savings(if Saving Method available) Calculation/P	
STREAM	LINED COM	PETITIONS																				
OPM	Management Services Division			S737 Electrical Craft Support Services	Building Operations and Customer Service	Streamlined competition with MEG	) DC	10	N/A	4/11/2005	8/16/2005	5 5/22/2006			private sector source (CTR)	0.026	0.026	0.529	5.000	0.106		
	Human Resources Products and Services	Te	W601 formation echnology						N/A	4/11/2005	8/16/2005	5 1/1/2006			in-house government personne (//H)	0.153	0.152	0.895	5.000	0.17		
OPM	Division	Ma	nagement		Information Technology Specialist	Streamlined competition with MEC	GA GA	. 52	N/A N/A	4/11/2005	8/16/2005	1/1/2006			(I/H)	0.152	0.152		5.000	0.179 N D		
	+						1	1	N/A			1		1			0.000			ND		
									N/A								0.000			N.D.		
SUBTOTA	AL, STREAM	LINED CO	MPETITIC	ONS			1	62	0			1				0.178	0.178	1.424		0.285	0.000	
									-	-									-		•	
STANDAR	RD COMPET							ļ				l		Į								
OPM	Multiple OP! Divisions			A000 Administrative Support	Clerical/Technical and Administrative Support	Standard competition	n DC	163	4	2/3/2004	3/2/2005	5 6/28/2005	6/28/200	lowest price technically acceptable evaluation	private sector source (CTR)	0.010	0.344	12.876	5.0	2.575	0.337 Calculatio	1
	<u> </u>						ļ	ļ									0.000			N.D.		
	4						ļ	ļ									0.000			N.D. N.D.		
												-					0.000			N.D.		
SUBTOTA	AL, STANDAI	RD COMPE	TITIONS					163	4							0.010	0.344			2.575		
FOTAL, A	ALL COMPET	TITIONS						225	4	1				1		0.188	0.522	14.300		2.860	0.337	

FY 2005 FIXED COSTS\* 0. \*Note: These costs are not competition-specific 0.162

#### Office of Personnel Management FY 2005 COMPETITIVE SOURCING ACTIVITIES SUMMARY SHEET

Announced Competitions\* (Dollars in Millions)

						Competition Description					
Agency	Bureau	Primary Activity Code	Secondary Activity Code	Additional Activity Code	Description of Activity Competed	Type of Competition	Location (State)	# of FTE in study	Source Selection Strategy Used (If Known)	Incremental Costs of Conducting Studies	Anticipated Savings or Quantifiable Description of Improvements in Service or Performance (if available)
STREAMLINI	ED COMPETITI	ONS									
OPM	Human Resources Products and Services Division	U300 Specialized Skill Training			Performance and Career Development	Streamlined competition with MEO	DC	15		0.000	
							1				
							1				
	1						1			0.000	
CURTOT LL C		COMPETITIONS	İ		I	I	i.	15		0.000	
SUBIUIAL, S	IREAMLINED	COMPETITIONS						15		0.000	
STANDARD	COMPETITION	S									
								0		0.00	
TOTAL, ALL	COMPETITION	S						15		0.000	
CANCELLED	COMPETITION	S (pre-performance decis	sion)								
	1									0.000	
	1									0.000	

#### Office of Personnel Management FY 2003 and FY 2004 COMPETITIVE SOURCING ACTIVITIES

SAVINGS & PERFORMANCE UPDATE (Dollars in Millions)

	:					:			:	:			:	
				Total										
				Estimated								Pd Over		Quantifiable
				Savings (As		Actual Phase-						Which		Description of
				reported to		In Completion		Actual	Actual	Actual	Total	Actual	Savings	Imporvements
				Congress in		Date	Accrued	Accrued	Accrued	Accrued	Actual		Methodology:	in Service or
				past 647		(MM/DD/YY						Accrued (Ir		Performance (
Agency	Bureau	Function Competed	Type of Competition	reports)	(in years)	YY)	2002	2003	2004	2005	Savings	Years)	Proxy	appropriate)
	LINED COM		: 21	, iiiii)	( , ,, )								,	II Planty
	Human													
	Resources													
		Computer Assistants												
			Streamlined											
OPM	Division	Management Assistant	competition with MEO	1.034	5	01/05				0.155			Calculation	
	ļ										0.000			
avina			010	1.001							0.000			
SUBTOTA	AL, STREAM	LINED COMPETITI	ONS	1.034							0.155			
STANDA	RD COMPET	ITIONS	i											
STANDA	RD COMPET	IIIONS												
	Human													
	Resources													
	Products and													
	Services	Test Administration												
OPM	Division	and Warehousing	Standard competition	10.400	4.6	04/04			-0.228	0.323	0.095	2.5	Calculation	
											0.000			
											0.000			
SUBTOTA	AL, STANDA	RD COMPETITIONS	5	10.400							0.095			

TOTAL, ALL COMPETITIONS

11.434

## <u>Projected number of OPM Employees that will be covered by competitions during</u> <u>Fiscal Year 2006:</u>

OPM projects that 25 federal full-time-equivalent employees (FTE) will be covered by competitions announced during Fiscal Year 2006.

## <u>Description of how the competitive sourcing decision making processes of the Office</u> <u>of Personnel Management (OPM) are aligned with the OPM Strategic Work Plan:</u>

OPM's competitive sourcing initiative is closely linked to and complements the Human Capital (HC) initiative under the President's Management Agenda. Where appropriate, we use competitive sourcing to ensure that the best human capital assets are acquired, deployed, and maintained as efficiently and effectively as possible. In practice, we view competitive sourcing as a tool to address core competency gaps that are identified through OPM's workforce planning review and analysis. Other instances – such as intermittent work, skill deficiencies, high turn over, or hard to fill positions – are also identified as conditions that may be addressed through competitive sourcing.

Training was provided to members of OPM's Fiscal Year 2005 FAIR Act Inventory Work Group to provide information on how competitive sourcing could be used to address current or anticipated competency gaps caused by retirements or other loss of staff expertise. The Work Group members were provided with a copy of the Plan for the Strategic Management of OPM's Human Capital (HC Plan) to consider as they completed their review of the commercial activities to determine which were appropriate for competition. The information contained in the HC Plan guided Work Group deliberations and helped ensure that competitive sourcing activities aligned with goals and objectives stated in the HC Plan and supported organizations in meeting their responsibilities.

OPM appointed a Human Resource (HR) Advisor from the Management Services Division Center for Human Capital Management Services for each competition conducted during Fiscal Year 2005 and will again do so for all Fiscal Year 2006 competitions. The HR Advisor provided information to all employees included in the competition on all human resource considerations, including potential reductions in force. The HR advisor and contracting personnel met with employees included in each competition to provide them with information regarding the procedures, time frames, and potential impact of the results of the competitions. Employees are given the opportunity to ask any questions they have regarding the potential impact each competition may have on them personally. OPM has involved federal employee unions in its efforts to ensure effective communications and understanding of the competitive sourcing process. The Center for Human Capital Management Services (CHCMS) deploys staff to work with any OPM activity faced with a reduction in force as a result of losing a competition. CHCMS personnel work with the organization's impacted staff to discuss their benefit options, review their Official Personnel Files, provide coaching on resume writing, and provide other activities to assist impacted personnel in planning their actions to address any impending reduction in force. These services were provided to OPM employees impacted by the result of the clerical/technical and administrative support competition and will be provided to the ten OPM employees included in the building operations/ customer service competition. In addition, all employees impacted by this competition were offered Voluntary Early Retirement (VERA) and Voluntary Separation Incentive Payment (VSIP) options. Additionally, many of the impacted employees were placed internally within OPM into vacant positions for which they were qualified, and received priority consideration under OPM's Career Transition Assistance Program (CTAP).

OPM developed a template and timeline of steps to be taken to implement a competitive sourcing decision if there will be a reduction of personnel in the implementation of a performance decision. This timeline covers everything from identifying the need and requesting VSIP authority to offer buyouts, to freezing the positions involved in the competition in order to conduct a VERA/VSIP offering and/or a reduction in force during the transition period from decision to implementation.

A recent streamlined competition afforded OPM the opportunity to test many facets of the Strategic Human Capital Plan and the linkage with the competitive sourcing plan. A most efficient organization (MEO) was developed and subsequently won the Information Technology Specialists streamlined competition. The MEO used the competition as an opportunity to restructure the activity to more effectively and efficiently perform its assigned duties. The activity was re-designed to establish a Quality Assurance Branch to improve the quality and customer satisfaction. The establishment of the Branch will make better use of the skills of the available resources and result in a 40 percent reduction in overtime costs resulting from improvements in systems produced.