

Celebrity Cruises Inc.

Prospectus Application

National Park Service Note

**The Following items are not included in this NPS release of:
Celebrity Cruises , Inc. Proposal for Cruise Ship Services 2000-2004**

Marked "Trade secrets...exempt from disclosure" by the applicant (these items may be available, pending final determination of releasability):

Celebrity Cruises, Inc. Attachment 1: Financial statements (14 pages)

Materials generally available to the public or which repeats information included (available on request):

Attachment 11: Celebrity Cruises newsletter The Galaxy Daily and Summary of Days Itinerary (25 pages)

Attachment 13: Glacier Bay National Park Official Map and Guide

Attachment 14: Advertisement of videos of Glacier Bay National Park and environment in general (3 pages)

Attachment 15: Celebrity Cruises "Save the Oceans" environmental program (17 pages)

Attachment 17: Pollution Minimization Plan (7 pages)

Attachment 18: Incident Reports (11 pages)

Proposal for Concession Operation

Submit to:

James Brady, Superintendent
Glacier Bay National Park and Preserve
Attention: Division of Concession Program Management
P.O. Box 140
Gustavus, AK 99826

Dear Mr. Brady:

We hereby offer to provide cruise ship and services at Glacier Bay National Park & Preserve, in accordance with the terms and conditions as specified in your Prospectus and to execute the draft permit contained in the prospectus without substantive modification (except as may be required by NPS pursuant to the terms of the Prospectus and/or inclusion of items from the selected offer with are beneficial to the government). We are enclosing the required "APPLICATION" which, by this reference, is made a part hereof. We certify that the information furnished herewith is true to the best of our knowledge and belief. In addition, we agree to complete the execution of the Concession Permit within fifteen working days after it is presented by the National Park Service.

Signature & Date:  June 17, 1998

Printed Name: Richard Sasso

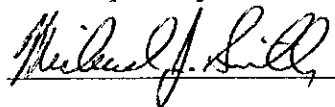
Title: President

Address: Celebrity Cruises, Inc.
5201 Blue Lagoon Dr.
Miami, Florida 33126

(Offerors who are not corporation should skip the following certification)

CERTIFICATE OF CORPORATE OFFICER

I, Michael J. Smith, ^{Secretary} certify that I am the _____ of the corporation named as *Offeror*, herein, that Richard Sasso, who signed this proposal on behalf of the offeror, was then President, Celebrity Cruises, Inc. of said corporation; that said proposal was duly signed for and in behalf of the corporation by authority of its governing body within the scope of its corporate powers.

Signature: 

Factors, Criteria and Questions

- ***PRINCIPAL FACTOR 1. THE EXPERIENCE AND RELATED BACKGROUND OF THE OFFEROR***

CRITERION 1A. (1) THE COMPETENCE OF THE OFFEROR, AS REFLECTED IN THE APPLICATION, TO MANAGE AND OPERATE A CRUISE SHIP BUSINESS SIMILAR TO THAT DEFINED IN THE PROSPECTUS. (2) THE ENTITY WITH WHICH NPS WILL CONTRACT AND ITS RELATIONSHIP TO SUPERIOR AND SUBORDINATE ENTITIES IS CLEARLY DEFINED.

See Attachments #1, 3

**OFFEROR, ENTITY, NEW CONCESSIONER,
OPERATOR IDENTIFICATION FORM**

(Enter the name of the person submitting the offer: The concession permit would be issued to this person)

Entity Name	Celebrity Cruises Inc.
Address	5201 Blue Lagoon Drive Suite Penthouse Miami FL, 33126
Contact Person	Captain Y. Miskis
Telephone Number	(305) 267-3557 / (305) 262-6677 Ext. 2203/3303
FAX Number	(305) 267-3501
E-mail Address	YMISKIS@GATE.NET

Form of business

Corporation Partnership Individual Other
(Sole Proprietor) (Explain)

Describe the expected role in providing this concession service: Celebrity Cruises Inc. will be providing its guests with an opportunity to view & experience Glacier Bay National Park via cruise ship.

Structure of the Business: (how is it related to the other entities you have identified):
Celebrity Cruises Inc. is a privately held corporation. Its parent corporation was purchased in July 1997 by Royal Caribbean Cruises Ltd., a corporation that is publically traded on the New York Stock Exchange.

Ownership:

Name and Address of Owners (Corporations: Show controlling interest, Close Corporation: Show all interest)	Number of Type of Shares Or Percentage of Ownership	(000) Total Value of Investment
Royal Caribbean Cruises Ltd.	100%	515,000,000

ANILCA Section 1307 Preferred Operator

Refer to the ANILCA Section 1307 regulations in the appendix to answer the following questions:

6. Is the entity making this offer a local resident, as defined in 36 CFR 13.81 (f), for the services offered under this prospectus? If yes, provide documentation to support this determination, as described in these regulations.

Yes No

7. Are you applying for "most directly affected Native corporation" status, as defined in 36 CFR 13.85? If yes, provide the documentation to support this determination as described in these regulations.

Yes No

Preference for New and Small Operators

8. Do you provide cruise ship services within Glacier Bay National Park under a current limited permit with the National Park Service?

Yes No

9. If yes, does the number of cruise ship entries from June 1 to August 31 exceed 19 entries (14 percent of 139 cruise ship entries allocated for Glacier Bay from June 1 - August 31)?

Yes No

10. Do any of the above have operations or interest in other operations in areas adjacent to this national park area or operations in other national parks? If yes, please identify.

Yes No

ANILCA Section 1307 Preferred Operator (Cont'd)

We operate Shore Excursion Programs in and around National Parks, National Monuments, National Forests and National Historic Sites in the following areas:

- Buck Island Reef National Monument, St. Croix, U.S. Virgin Islands
- Virgin Islands National Park, St. John, U.S. Virgin Islands
- El Morro Fort National Historic Site, Puerto Rico
- El Yunque Rain Forest (National Park), Puerto Rico
- Everglades National Park, Florida
- Tongass National Forest, Alaska
- Misty Fjords National Monument, Alaska

- 11. The NPS is looking for an ENTITY that has demonstrated experience in managing this type of business activity.** Give specific examples of business operations undertaken by ENTITY. Detail the OFFEROR's experience and skills in developing efficient, effective, defined, targeted goals for business programs according to pre-established management parameters.

See Attachment #3, 4

- 12. Describe the business management qualifications and experience of the ENTITY and the NEW CONCESSIONER proposed to manage and operate this business.**

See Attachment #4

- 13. Does this ENTITY have experience providing services under contract for an agency like NPS, United States Forest Service, Bureau of Land Management, city, state, large corporation, or other organization with significant philosophical and operational constraints? If yes, please identify.**

Yes No

See answer to question #10 above.

- 14. Use the format on the following page and add to it as necessary, or use your own format as long as it provides all of the requested information. Provide detailed resumes for all current and proposed partners, sole proprietors, and key management employees who will be actively involved in the management of this business and key ship-board personnel who will be operating in Glacier Bay. Identify the specific role the individual is to play and establish that person's ability to play that role.**

See Attachment #5

PRINCIPAL FACTOR 2. CONFORMANCE TO THE TERMS AND CONDITIONS OF THE PROSPECTUS IN RELATION TO QUALITY OF SERVICE TO THE VISITOR

CRITERION 2A. THE OFFEROR AGREES TO PROVIDE THE SERVICES AS REQUIRED BY THIS PROSPECTUS.

1. Indicate below whether you agree to provide the required services under the conditions specified in the Permit.

Yes No

2. Provide a basic description of the ship(s) which the offeror proposes to operate in the park, including, as a minimum, the following, and any other vessel design information the offeror feels is pertinent.

See Attachment #6 & 7

3. Do you agree not to use a substitute ship without the approval of the park superintendent and that any substitute must meet or exceed the standards of the ship approved in the proposal?

Yes No

4. Specify the total number of cruise ship entries into Glacier Bay from June 1 - August 31 for which you are applying.

Number of entries (maximum is 68)

21

5. Do you wish to apply and compete in all categories in order to maximize your opportunity?

Yes No

6. Do you intend to utilize all entries authorized throughout the term of the permit? (Unforeseen events or circumstances that intermittently interfere with operations may, with the approval of the superintendent, be excused.)

Yes No

7. Do you agree to notify the NPS of any unused entries that may become available in a timely manner and, if necessary, assist to facilitate the reallocation of the unused entry?

Yes No

CRITERION 2A. QUESTION 2

Ship Name: Mercury	Former Names: None	Registry: Panama
Gross Tonnage: 76,522	Builder: J.L. Meyer Wreft, Germany	Date Launched: August 1997
Length (ft.): 866	Beam (ft.): 105	Date of Last Refit: New Build
Draft (ft.): 26	Stack Height (ft.): 169	Propellers (no. & type): 2 Variable Pitch High Skewed propellers.
Propulsion type (diesel electric, etc.): Dieselc	Propulsion power (kW or HP): 31500 kw	Fuel (type/weight): Heavy Fuel 380 CST
Passenger Capacity (basis 2): 1,870	Passenger Capacity (all berths): 2,232	Cabin Size (mean sq. ft.): Standard Cabins 184/Suites 349
Passenger/space ratio (basis 2): 40	No. of Cabins: 935	No. of Wheel Chair accessible cabins: 8
Officer Nationality: Greek	Crew Nationality (approx. % each): See attachment 6	

CRITERION 2A. QUESTION 2

Ship Name: Galaxy	Former Names: None	Registry: Liberia
Gross Tonnage: 76,522	Builder: J.L. Meyer Wreft, Germany	Date Launched: August 1996
Length (ft.): 866	Beam (ft.): 105	Date of Last Refit: New Build
Draft (ft.): 26	Stack Height (ft.): 169	Propellers (no. & type): Variable 2 Pitch High Skewed Propellers
Propulsion type (diesel electric, etc.): Diesel	Propulsion power (kW or HP): 31500 kw	Fuel (type/weight): Heavy Fuel 380 CST
Passenger Capacity (basis 2): 1,870	Passenger Capacity (all berths): 2,225	Cabin Size (mean sq. ft.): Standard Cabins 184/Suites 349
Passenger/space ratio (basis 2): 40	No. of Cabins: 935	No. of Wheel Chair accessible cabins: 8
Officer Nationality: Greek	Crew Nationality (approx. % each): See attachment 6	

CRITERION 2B. DESCRIBE WHAT ADDITIONAL SERVICES AND/OR FACILITIES WILL BE PROVIDED AND/OR HOW THE COMPANY WILL IMPROVE UPON THE SERVICES OR SCHEDULES REQUIRED BY THIS PROSPECTUS, TO PROVIDE A SUPERIOR PARK EXPERIENCE FOR ITS PASSENGERS. (See attached).

1. Describe the services and facilities you propose to offer that will support the NPS in its mission to inform park visitors and concession employees about park resources and values.

See Attachment #8, 9, 10, 15

2. Describe what measures the company will take to implement this policy in your service.

See Attachment #10

3. Describe other services, facilities, programs, itineraries, etc., your company will implement that will provide a superior park experience for the visitor.

See Attachment #11

CRITERION 3A. THE OFFEROR AGREES TO A FEE OF NOT LESS THAN THE AMOUNT DESCRIBED BELOW.

The NPS has determined that the fees described below is the minimum required offer:

\$5.00 per passenger (including both revenue and non-revenue passengers).

1. Do you agree to this initial level of fees as shown above and in the sample permit?

Yes No

CRITERION 3B. NONE

CRITERION 4A. THE OFFEROR PROPOSES TO PROVIDE INTERPRETIVE SERVICES (EITHER THROUGH THE NPS INTERPRETIVE PROGRAM OR THROUGH AN APPROVED CONCESSIONER PROGRAM) WHICH MEETS THE REQUIREMENTS OF THE PROSPECTUS AND PERMIT.

1. Do you agree to provide an interpretive program meeting these minimum criteria?

Yes No

2. Will you participate in the NPS Interpretive Program (including cost-recovery)?

Yes No

CRITERION 4B. THE OFFEROR PROPOSES TO PROVIDE INTERPRETIVE SERVICES BEYOND THE MINIMUM LEVELS LISTED IN CRITERION 4A.

1. Do you propose to operate in accordance with an *optimal itinerary* as shown above?

Yes No

3. If you answer yes to item 1, but would also like to propose possible alternative itineraries which you feel would provide a superior visitor experience, please do so here. (This itinerary is an optional element).

?

Should temporary climatological conditions such as temperature immersions or other factors occur which might make our presence in the Tarr and Johns Hopkins Inlets ecologically unsafe, on the days we are awarded access to Glacier Bay National Park, we would ask that, in conjunction with the Park Service, permission be granted to alter our planned schedule and offer our passengers the opportunity to experience the grandeur of Glacier Bay by sailing an alternative course to Muir Inlet. This diversion, while assisting to minimize the temporary adverse climate conditions in Tarr and Johns Hopkins Inlet, would prevent the disappointment of our passengers who certainly will view the Glacier Bay experience as the highlight of their Alaska cruise. Any diversion would, of course, require the approval and cooperation of the National Park Service and the onsite Rangers.

4. Do you propose to meet any or all of the elements shown above? If yes, provide details.

Yes No Not Applicable

5. Do you propose to meet any additional interpretive elements or services? If yes, provide details.

Yes No

See Attachment #12, 13

6. Do you propose any additional interpretive elements or services? If yes, provide details.

Yes No

See Attachment #14

CRITERION 5A. THE OFFEROR AGREES TO SUBMIT A POLLUTION MINIMIZATION PLAN.

1. Do you agree to submit the required *Pollution Minimization Plan* as part of your application and, after approval, implement the plan as approved? If yes, attach the plan (See Criteria 5B for additional elements which may be included).

Yes No

See Attachment #17

CRITERION 5B. THE OFFEROR PROPOSES TO MINIMIZE ENVIRONMENTAL IMPACT IN THE PARK.

1. Do you offer to provide baseline data from your vessel(s), such as stack emission opacity or noise levels?

Yes No

CRITERION 6A. THE OFFEROR'S PAST RECORD RELATED TO MARINE CASUALTIES, VIOLATION NOTICES AND FOOD SERVICE SANITATION.

1. **Has the offeror had any reportable marine casualties (as defined by USCG regulations), including but not limited to grounding, loss of primary propulsion, collision, flooding, capsizing, fire, explosion, loss of life or reportable injury for the period beginning three years prior to the date this prospectus was issued through the present?** If yes, submit a copy of the official report (U.S. Coast Guard or other), except for injuries (submit a brief summary, including reason for each injury).

Yes No

See Attachment #18

2. **Has the offeror received citations or notices of violation received from, or criminal information or indictments filed by local, state, or federal authorities in the United States, regardless of the outcome, for the period beginning three years prior to the date this prospectus was issued through the present?** If yes, submit a copy of the citation, indictment, etc., and an explanation of the violation, settlement, penalty (if any), and any corrective actions taken by the offeror.

Yes No

3. **Has the offeror received any unsatisfactory food service sanitation inspection reports from the U.S. Public Health Service for the period beginning two years prior to the date this prospectus was issued through the present?** If yes, submit the reports for these inspections and a summary of any corrective action taken by the offeror.

Yes No

CRITERION 6B. NONE

- ***PRINCIPAL FACTOR 3. THE OFFEROR'S FINANCIAL CAPABILITY***

CRITERION 7A. THE OFFEROR DEMONSTRATES THAT NEEDED FUNDING (EQUITY AND/OR BORROWED) IS AVAILABLE AND IS DEMONSTRATED TO BE SUPPORTABLE WITHIN THE INCOME STATEMENT AND BALANCE SHEETS REQUIRED.

1. Provide the following information:
2. Identify the source(s) of all needed funds.
3. Describe how your financing arrangements, taken as a whole, are advantageous terms for financing that both balance the financial interest of the NPS in this PERMIT and the need for a soundly financed concessioner with the least number of financing issues to be negotiated in the future.

See Attachments #1

CRITERION 7B. NONE

SECONDARY FACTOR(S). FRANCHISE FEE OFFERED ABOVE THE MINIMUM

CRITERION 8A. NONE

CRITERION 8B. FRANCHISE FEE ABOVE THE LEVEL REQUIRED AT CRITERION 3A IS OFFERED.

1. Do you propose to offer a franchise fee above the level required at Criterion 3A?

Yes

No



Fast Facts

Founded: 1989

Fleet: 5 ships currently

Fleet Capacity (Double Occupancy): 8,219

33 different itineraries calling at 53 ports and destinations:
Alaska, Bermuda, Caribbean, Mexico, Panama Canal, Pacific Coast

Our Management

Richard D. Fain, Chairman and CEO

Richard E. Sasso, President

Angelos Argyropoulos, Senior Vice President – Fleet Operations

Ares M. Michaelides, Vice President – Finance and Administration

Manfred Ursprunger, Vice President – Total Guest Satisfaction

Our Guests

Celebrity Cruises offers a premium cruise experience that appeals to families, couples, honeymooners and singles. Guest ages range from 35-60, with a median age of 48 years. Most guests hold professional or managerial positions and have household incomes of \$60,000+. Celebrity Cruises attracts a balanced mix of both new and experienced cruisers who are discriminating buyers and are well informed about products and services. We have identified our guests as sophisticated consumers who appreciate that Celebrity provides a quality, Five-Star vacation at an intelligent price, a product which exceeds guest expectations.

more...

Our Ships

Horizon

In service May 26, 1990
46,811 tons
1,354 guests

Zenith

In service April 4, 1992
47,225 tons
1,375 guests

Century

In service December 20, 1995
70,606 tons
1,750 guests

Galaxy

In service December 21, 1996
77,713 tons
1,870 guests

Mercury

In service November 2, 1997
77,713 tons
1,870 guests

Millennium I

Begins service Summer 2000
85,000 tons
1,950 guests

Millennium II

Begins service Winter 2001
85,000 tons
1,950 guests



A Quick History

- 1989** Celebrity Cruises founded by the Athens-based Chandris Group as an upscale cruise line dedicated to creating a premium cruise experience that would "exceed expectations."
• Engaged London-based, 3-star *Guide Michelin* master chef and restaurateur Michel Roux to design food service and train executive restaurant staff.
- 1990** The 30,440-ton, 1,106-guest **Meridian** (formerly Galileo), rebuilt at Lloyd Werft, Bremerhaven, Germany, entered service as Celebrity's first ship. The 46,811-ton, 1,354-guest **Horizon**, the first new building for Celebrity from Jos. L. Meyer GmbH & Co. (Meyer Werft), Papenburg, Germany, entered service. With both ships offering summer Bermuda itineraries, Celebrity became the largest cruise operator to this destination. **Meridian** was the first ship to call at King's Wharf on Bermuda's West End.
- 1991** Celebrity introduced the "Family Cruising" program.
- 1992** The 47,225-ton, 1,375-guest **Zenith**, also built at Meyer Werft, entered service as sister ship to **Horizon**. • Celebrity Cruises entered into a joint venture with Overseas Shipholding Group (OSG), one of the largest bulk-shipping companies in the world.
• Celebrity Cruises was the first premium cruise line to offer butler service in suites aboard all of its vessels.
- 1993** **Celebrity** announced a second expansion phase with Meyer Werft to construct a series of three 70,000-ton, *Century*-class cruise vessels.

more...

- 1995** First of Celebrity's new generation of *Century*-class vessels, the 70,606-ton, 1,750-guest **Century** entered service with the largest suites at sea and innovative onboard programs and services, including the first cigar club at sea, the *AquaSpa*SM with a 110,000-gallon Thalassotherapy pool, and the *Celebrity Network*, the most advanced interactive television system ever installed on a cruise ship. • **Century** scored a perfect 100 in its first U.S. Public Health Service Inspection. • Celebrity's investment in new technologies included an unprecedented alliance with the Sony Corporation of America to create one of the most technologically sophisticated communications and entertainment systems in the cruise industry on all *Century*-class ships. The first system was installed aboard **Century**. • Celebrity Cruises introduced the *AquaSpa*SM program, the first successful commissionable spa and fitness package to be sold as part of a cruise vacation.
- 1996** **Horizon** inaugurated Celebrity Cruises' Trans-Canal, Pacific Coastal and Alaska itineraries, and became the first Celebrity ship to call on the West Coast of the United States. • The 77,713-ton, 1,870-guest **Galaxy** entered service and introduced the largest verandas at sea. **Galaxy** scored a perfect 100 in its first U.S. Public Health Service inspection (as had **Century** the year before), making Celebrity Cruises the only cruise line to have two consecutive new ships enter service with a perfect score of 100.
- 1997** **Meridian** was sold to Metro Holdings of Singapore. • During her inaugural season, **Galaxy** became the largest ship ever to transit the Panama Canal and call on San Diego, Los Angeles, San Francisco and Alaska. • **Mercury** entered service, debuting the cruise industry's first gourmet pizza room service delivery and introducing Milan's Pasticceria Confetteria COVA gourmet food items. • With completion of *Century*-class vessels, Celebrity more than doubled its size from 3,834 beds to 8,219 beds. • Celebrity Cruises merged with Royal Caribbean International.
- 1998** Royal Caribbean Cruises Ltd. announced **Project Millennium**, two new 85,000-ton, 1,950-guest ships to be built at Chantiers de l'Atlantique in St. Nazaire, France at a contract price of \$350 million each.

###



New Ship Construction

In 1993, Celebrity Cruises announced an expansion phase with Jos. L. Meyer GmbH & Co., Papenburg, Germany to construct a series of three 70,000-ton, Century-class cruise vessels at a cost of \$1 billion. With the completion of the current newbuilding program, Celebrity has increased the capacity of its five-ship fleet to more than 8,200 lower berths.

Approximately six months after Celebrity merged with Royal Caribbean International, Royal Caribbean Cruises Ltd. announced plans to build a new series of 85,000-ton, 1,950-guest Celebrity ships under the Millennium series at a contract price of \$350 million each. Two ships are under contract with Chantiers de l'Atlantique in St. Nazaire, France with an option for a third.

Our Fleet

Ship	Tonnage	DO Capacity	In Service	Fleet Dbl Occ
Original Fleet:				
Horizon	46,811	1,354	May 1990	1,354
Zenith	47,225	1,375	April 1992	2,729
Century-class:				
Century	70,606	1,750	Dec 1995	4,479
Galaxy	77,713	1,870	Dec 1996	6,349
Mercury	77,713	1,870	Nov 1997	8,219
Millennium-class:				
Millennium I	85,000	1,950	Jun 2000	10,169
Millennium II	85,000	1,950	Jan 2001	12,119
Millennium III (option)	85,000	1,950	Sep 2001	14,069



Industry Leadership

- 1989** In order to produce a unique gourmet dining experience, Celebrity Cruises established a comprehensive ongoing role for London's 3-star *Guide Michelin* master chef, **Michel Roux**. He is actively involved in designing the ships' galleys, creating award-winning cuisine, developing wine lists and assisting with the training of the food department's executive staff.
- 1990** An agreement with the Bermuda government allowed Celebrity to become the only cruise line to serve Bermuda with two vessels and dock at three ports, instead of one. With the 1,106-guest **Meridian** and the 1,354-guest **Horizon** offering summer Bermuda itineraries, Celebrity became the largest cruise operator to this destination.
- Meridian** was the first ship to call at King's Wharf on Bermuda's West End.
- 1992** Celebrity Cruises was the first premium cruise line to offer **butler service** in suites onboard all of its vessels.
- 1995** The 70,606-ton, 1750-guest, **Century** introduced the largest suites at sea.
- Celebrity introduced **Michael's Club**, the first dedicated cigar club at sea, onboard **Century**.
- Century** scored a perfect 100 in its first U.S. Public Health Service inspection.
- The Celebrity Network** became the most advanced interactive television system ever installed on a cruise ship.
- Celebrity pioneered an alliance with **Sony Corporation of America** to create one of the most technologically sophisticated communications and entertainment systems in the cruise industry on all of the *Century*-class ships. The first system was installed aboard **Century**.

more...

Celebrity's **AquaSpa**SM became the industry's first custom-branded spa, a complete facility containing a Thalassotherapy pool, fitness center and spa located in one main area.

Celebrity Cruises introduced **AquaSpa** packages, the first successful commissionable spa and fitness packages to be sold as part of a cruise vacation. Celebrity is the only cruise line to offer Rasul, a unique Asian treatment that includes a seaweed soap shower, medicinal mud pack, herbal steam bath and massage.

Bringing state-of-the-art technology, entertainment and blockbuster films to sea, Celebrity Cruises' **Century** was the venue for a premiere of *Sense and Sensibility* by Sony Pictures Entertainment.

1996 The 77,713, 1,870-guest **Galaxy** introduced the largest verandas at sea.

Sony Pictures Entertainment's world premiere of *Jerry Maguire*, starring Tom Cruise, was held aboard **Galaxy** – the first cruise ship to host the world premiere of a major film.

Celebrity Cruises and Sony Corporation of America pioneered the first Sony Wonder Suite aboard **Galaxy**, where Sony computers are networked to a ship Intranet to simulate an actual Internet experience.

The first integrated audio/video entertainment and information system to be driven by a Sony VideoStore™ video file server was launched onboard **Galaxy**. The VideoStore system is used to provide audio and video clips to the video walls and for video-on-demand needs.

Galaxy scored a perfect 100 in its first U.S. Public Health Service inspection (as had **Century** the year before), making Celebrity Cruise the only cruise line to have two consecutive ships enter service with a perfect score of 100.

Celebrity Cruises became the first premium cruise line to have a separate **Martini Bar** at sea.

1997 During her inaugural season, **Galaxy** became the largest cruise ship to transit the Panama Canal and call on San Diego, Los Angeles, San Francisco and Alaska.

Mercury debuted the industry's first gourmet pizza room service delivery.

###



Awards And Honors

- 1998** Celebrity Cruises – One of the Top Ten Best Cruise Lines for Honeymoons
Modern Bride Magazine
- 1998** Celebrity Cruises – Honeymoon All Star
Brides Magazine
- 1998** Celebrity Cruises – One of the Best Vacations for 1998
Glamour Magazine
- 1998** Celebrity Cruises – Ranked Among the Top Five Best Family Cruise Lines
The Family Travel Network, America Online
- 1998** Celebrity Cruises – Ranked Among the Top 20 Romantic Getaways
The Family Travel Network, America Online
- 1998** Celebrity Cruises – Highest Rated Premium Cruise Line
1998 ACCESS Cruise Guide
- 1998** Celebrity Cruises – Highest Rated Premium Cruise Line
1998 Berlitz Complete Guide to Cruising
- 1997** Celebrity Cruises – Highest Rated Premium Cruise Line
Frommer's Guide
- 1997** Author's Award ★ ★ ★ ★ ★ Ship Standouts
Fielding's Guide to Worldwide Cruises
- 1997** Celebrity Cruises – Highest Rated Premium Cruise Line
Stern's Guide to the Cruise Vacation
- 1997** Celebrity Cruises – All Ships top Ten Best in cuisine
Cruise Critic User Poll, America Online

more...

- 1994** Author's Award ★ ★ ★ ★ ★ Ship Standouts
Fielding's Cruises 1994
- 1994** Celebrity Cruises – One of the Top Ten Cruise Lines of the World
Conde Nast Traveler Reader Survey
- 1994** Cruise Line in the Caribbean of the Year Award
Caribbean World Reader Survey, in association with Travel Weekly (U.K.)
- 1994** Best Cruise Value Award
Winner, Superior Category
Ocean and Cruise News
- 1994** Winner (3 Awards), Best Culinary Recipes
International Cruise Ship Recipe Competition
- 1994** Five Stars – One of the Best Ships of 1994
Highest Rating for Cuisine
Most Suitable for Passengers Ages 35-60
Cruise Reports Travel Agent Survey
- 1993** Celebrity Cruises – One of the Top Ten Cruise Lines of the World
Conde Nast Traveler Reader Survey
- 1993** Best Cuisine in the Industry
Ocean and Cruise News
- 1993** Achievement Award of Excellence
Society of Incentive Travel Executives
- 1993** Golden Anchor
Total Traveler by Ship
- 1993** Best Cruise Value Award
Winner, Superior Category
Ocean and Cruise News
- 1992** ★ ★ ★ ★ ★ An outstanding achievement
The only major cruise line in the premium market to be awarded five stars for its fleet.
Berlitz Complete Guide to Cruising

more...

- 1992** Celebrity Cruises – One of the Top Ten Cruise Lines of the World
Conde Nast Traveler Reader Survey
- 1992** Best Cuisine in the Industry
Ocean and Cruise News
- 1992** Best Cruise Value Award
Winner, Superior Category
Ocean and Cruise News
- 1991** *Celebrity Cruises – one of the Top Ten Cruise Lines of the World*
Conde Nast Traveler Reader Survey
- 1991** Five Stars for Extraordinary Value
American Association of Travel Editors
- 1990** Best Cruise Line of the Year
International Cruise Passenger Association Award of Excellence
- 1990** Food Service Award
Onboard Services Magazine

###

(2/2/98)

NAME OF OFFEROR: Celebrity Cruises Inc.

**INDIVIDUAL EXPERIENCE AND RELATED BACKGROUND OF CORPORATE
MANAGEMENT STRUCTURE**

Use the following format to detail duties, qualifications, references and contact information for the offeror and key managers. This information should cover employment history for a minimum of 10 years (if available.)

Name: Richard Sasso		Employer: Celebrity Cruises Inc.	
Address: 5201 Blue Lagoon Drive Miami, FL 33126		Employer Address: 5201 Blue Lagoon Drive Miami, FL 33126	
Employee Phone Number: (305) 982-2223	Date of Birth or SSN:	Employer Phone Number: (305) 982-2223	Employer Fax Number: (305) 372-0441
Position: President	Hours/Week: As many as needed to ensure smooth operation	Number of People Supervised: Directly: 2 S.V.P.'s 3 V.P.'s 5 Directors Indirectly: Approx. 4500	Employer e-mail (optional): N/A
Duties & Responsibilities: Responsible for the entire company organization and operations. Coordinate the activities of Senior Management within the company to obtain establish goals and objectives.			
Role In Proposed Business and Estimated Hours Per Week: As many needed to meet his level of responsibility.			
Qualifications for This Role: Has worked in cruise industry for 26 years to include various management positions. Has held top positions in various cruise lines (Costa, Chandris Fantasy, Celebrity Cruises Inc.) Executive member of CLIA. President/CEO of FCCA. Currently President of Celebrity Cruises Inc.			

NAME OF OFFEROR: Celebrity Cruises Inc.

**INDIVIDUAL EXPERIENCE AND RELATED BACKGROUND OF CORPORATE
MANAGEMENT STRUCTURE**

Use the following format to detail duties, qualifications, references and contact information for the offeror and key managers. This information should cover employment history for a minimum of 10 years (if available.)

Name: Angelos Argyropoulos		Employer: Celebrity Cruises Inc.	
Address: 1627 Brickell Av. Apt 2305 Miami, Florida 33128		Employer Address: 5201 Blue Lagoon Drive Miami, Florida 33126	
Employee Phone Number: (305) 858-3529	Date of Birth or SSN:	Employer Phone Number: (305) 267-3524	Employer Fax Number: (305) 267-3580
Position: Senior Vice President, Fleet Operations	Hours/Week: 50-60 hours	Number of People Supervised: Shoreside: 1 Vice President 2 Directors Total – 18 persons Shipside: approximately 500	Employer e-mail (optional): N/A

Duties & Responsibilities:

Oversees the Fleet Operations (Deck/Engine) of the Five (5) Celebrity Cruises ships. He is assisted in the duties by the Vice President Marine-Nautical, and the Technical Director.

In 1989 he joined Celebrity Cruises and worked originally as Co-Managing Director of the Piraeus office, responsible for the Celebrity Fleet Operations in Europe. In 1955 he was transferred to the United States where he is now in charge of the Fleet Operations of Celebrity Cruises worldwide. He works mainly in the office in Miami but visits all ships for regular inspections or for troubleshooting as needs arise.

Role In Proposed Business and Estimated Hours Per Week:

Directly responsible for day to day operations and long range planning for the Celebrity ships.

As many hours as needed if working ashore and frequent visits – inspections of the ships afloat.

Qualifications for This Role:

Retired Rear Admiral (Engineer) of the Greek Navy with 33 years of duty. Experience on various types of surface ships and submarines. He supervised the construction of four submarines for the Greek Navy in Germany. He attended the U.S. Naval Post Graduate School in Monterrey, California where he received a Masters Degree in Electrical Engineering. Since the last nine (9) years has been directly responsible for Operational and Technical matters of the Celebrity Fleet including Safety/Environmental and personnel issues.

NAME OF OFFEROR: Celebrity Cruises Inc.

**INDIVIDUAL EXPERIENCE AND RELATED BACKGROUND OF CORPORATE
MANAGEMENT STRUCTURE**

Use the following format to detail duties, qualifications, references and contact information for the offeror and key managers. This information should cover employment history for a minimum of 10 years (if available.)

Name: Captain Y. Miskis		Employer: Celebrity Cruises Inc.	
Address: 10300 SW 130 Avenue Miami, FL 33186		Employer Address: 5201 Blue Lagoon Drive Miami, FL 33126	
Employee Phone Number: (305) 386-6344	Date of Birth or SSN:	Employer Phone Number: (305) 267-3557	Employer Fax Number: (305) 267-3501
Position: Vice President, Marine Operations	Hours/Week: 40	Date of Employment: April '63 until present	Employer e-mail (optional): Y. Miskis@gate.net

Number of People Supervised: 7 Shoreside 150 Shipside

Duties & Responsibilities:

Includes vessel itinerary preparations, port agent selection and disbursements, ship maintenance (non-technical), liaison communications, safety training, fleet security procedures, logistical control management, budget preparations, analysis and implementation and evaluation of assets, ship inspections, regulation of corporate security program, contractual issues regarding assets, deck department performance evaluations, special projects, compliance with Flag State, Classification Societies and U. S. C. G. Regulation including safety and pollution prevention matters, U.S. Customs Service documentation.

Role In Proposed Business and Estimated Hours Per Week: To supervise the operations of vessels and carry out operation as per ISM procedures of company.

Hours worked are as many needed to meet the level of responsibility.

Qualifications for This Role:

Completed Navigation School. Served 2 years in the Greek Navy as Commander of ocean salvage vessel. Obtained 2nd Mate, Chief Officer and Captain's License. Obtained a degree in Shipping Business Administration and Trade from Morley College in London, England. Traveled at sea for 21 years, 15 of which was a Captain's position. Served as Vice President, Marine for last 15 years at Celebrity Cruises Inc.

NAME OF OFFEROR: Celebrity Cruises Inc.

**INDIVIDUAL EXPERIENCE AND RELATED BACKGROUND OF CORPORATE
MANAGEMENT STRUCTURE**

Use the following format to detail duties, qualifications, references and contact information for the offeror and key managers. This information should cover employment history for a minimum of 10 years (if available.)

Name: Manfred Ursprunger		Employer: Celebrity Cruises Inc.	
Address: 5201 Blue Lagoon Drive Miami, FL 33126		Employer Address: 5201 Blue Lagoon Drive Miami, FL 33126	
Employee Phone Number: (305) 982-2246	Date of Birth or SSN:	Employer Phone Number: (305) 539-6000	Employer Fax Number: (305) 982-2403
Position: Vice President, Total Guest Satisfaction	Hours/Week: As needed	Number of People Supervised: Shoreside: 24 Shipboard: 3000	Employer e-mail (optional): Mursprunger@rccl.com
Duties & Responsibilities: Work as many hours as needed to ensure successful Hotel Operations and Total Guest Satisfaction.			
Role In Proposed Business and Estimated Hours Per Week: Work as many hours needed to ensure successful Hotel Operations and Total Guest Satisfaction.			
Qualifications for This Role: More than 20 years of experience in various aspects of the hospitality industry, of which he served in the cruise industry approximately 15 years. For the past 4 years he has been Vice President of Hotel Operations and Total Guest Satisfaction for Celebrity Cruises.			

NAME OF OFFEROR: Celebrity Cruises Inc.

**INDIVIDUAL EXPERIENCE AND RELATED BACKGROUND OF CORPORATE
MANAGEMENT STRUCTURE**

Use the following format to detail duties, qualifications, references and contact information for the offeror and key managers. This information should cover employment history for a minimum of 10 years (if available.)

Name: David Lait		Employer: Celebrity Cruises Inc.	
Address: 600 N.E. 36 th Street Miami, FL 33137		Employer Address: 5201 Blue Lagoon Drive Miami, FL 33126	
Employee Phone Number: (305) 982-2255	Date of Birth or SSN:	Employer Phone Number: (305) 539-6000	Employer Fax Number: (305) 374-7354
Position: Manager, Shore Excursions	Hours/Week: 40+	Number of People Supervised: 22	Employer e-mail (optional):
Duties & Responsibilities: Developing and planning the worldwide shore excursion program. Oversee the day to day operations of all aspects of the excursions, including staff, finances and promotion. Liaze with tour agents, business, agencies and government worldwide.			
Role In Proposed Business and Estimated Hours Per Week: Assist in preparation of documents for Glacier Bay permits application. Coordinate with other department to assure understanding and compliance for Glacier Bay Operations. As many as needed to ensure smooth operation.			
Qualifications for This Role: Over 2 5years in the cruise industry, working onboard as Cruise Director and now ashore as Manager of Shore Excursions. Experience with other National Park Services.			

NAME OF OFFEROR: Celebrity Cruises Inc.

**INDIVIDUAL EXPERIENCE AND RELATED BACKGROUND OF CORPORATE
MANAGEMENT STRUCTURE**

Use the following format to detail duties, qualifications, references and contact information for the offeror and key managers. This information should cover employment history for a minimum of 10 years (if available.)

Name: Captain Zissi Koskinas		Employer: Celebrity Cruises Inc.	
Address: Epaminonda 7 Glyfada, 16674 Athens, Greece		Employer Address: 5201 Blue Lagoon Drive Miami, FL 33126	
Employee Phone Number: 0030-1-964830	Date of Birth or SSN:	Employer Phone Number: (305) 262-6677	Employer Fax Number: (305) 267-3501
Position: Master	Hours/Week: As many as needed	Number of People Supervised: Approximately 900	Employer e-mail (optional): N/A
Duties & Responsibilities: The Captain has overall responsibility for the safety of all lives of passengers and crew onboard and he is also responsible for the safe and efficient running of the ship.			
Role In Proposed Business and Estimated Hours Per Week: 1. 18 years with Celebrity Cruises 2. Estimated hours per week – as needed to ensure operations meet required standards			
Qualifications for This Role: 1. 1972 Graduated from national Merchant Marine Academy 2. 1974 Acquired 2 nd Officer's Diploma 3. 1978 Acquired Chief Officer's Diploma 4. 1985 Acquired Master's Diploma			

NAME OF OFFEROR: Celebrity Cruises Inc.

**INDIVIDUAL EXPERIENCE AND RELATED BACKGROUND OF CORPORATE
MANAGEMENT STRUCTURE**

Use the following format to detail duties, qualifications, references and contact information for the offeror and key managers. This information should cover employment history for a minimum of 10 years (if available.)

Name: Captain Giorgos Panagiotakis		Employer: Celebrity Cruises Inc.	
Address: E. Antistaseos 26, Ilisia (ano) Athens, 15772 Greece		Employer Address: 5201 Blue Lagoon Drive Miami, FL 33126	
Employee Phone Number: 011-30-1-771-1704 011-30-1-777-6148 011-30-94-348154	Date of Birth or SSN:	Employer Phone Number: (305) 262-6677	Employer Fax Number: (305) 267-3501
Position: Captain	Hours/Week: 40 hours On call 24 hours/day	Number of People Supervised: 880	Employer e-mail (optional): N/A
Duties & Responsibilities: Commission of a ship.			
Role In Proposed Business and Estimated Hours Per Week: Master of a cruise ship 40 Hours (on call at all times.)			
Qualifications for This Role: Diploma/License, Master Unrestricted. Graduate of National Mercantile Marine Academy, (Syros, Greece) Advanced Fire Fighting renew 1998 Advanced Medical Care/Crowd Control 1998 Ro/Ro, Passenger Ships (A-V par 1-2-3) 1998 Electronic Navigation/computers Radar Operator RM (Rotterdam) 1996 RM (Star Center, Miami) 1998 Ship Handling (Delph Hydrolics) Holland 1992 Proficiency In English (foreign language) Business Administration (EI,KE,PA) 1969		Past Experience: 25 years at sea As Master for 10 years on 11 passenger ships and 3 bulk carriers of 75,000 GRT As Master on 8 cruise ships	

NAME OF OFFEROR: Celebrity Cruises Inc.

**INDIVIDUAL EXPERIENCE AND RELATED BACKGROUND OF CORPORATE
MANAGEMENT STRUCTURE**

Use the following format to detail duties, qualifications, references and contact information for the offeror and key managers. This information should cover employment history for a minimum of 10 years (if available.)

Name: Periklis Petridis		Employer: Celebrity Cruises Inc.	
Address: Tsakasianou Str. 23 Athens 11141 Greece		Employer Address: 5201 Blue Lagoon Drive Miami, FL 33126	
Employee Phone Number: 00301-2287610	Date of Birth or SSN:	Employer Phone Number: (305) 262-6677	Employer Fax Number: (305) 267-3501
Position: Off Captain	Hours/Week: As needed	Number of People Supervised: Approximately 900 crew	Employer e-mail (optional): N/A
Duties & Responsibilities: Responsible for deck department, safety, navigation, ship's maintenance, security, environmental issues, crew behavior, welfare and disciplinary procedures, crew areas and accommodation technicians.			
Role In Proposed Business and Estimated Hours Per Week: 1. 11 years with Celebrity Cruises 2. Estimated hours per week – as needed to ensure operations meet required standards			
Qualifications for This Role: 1. 1981 Graduated from National Greek Merchant Marine Academy 2. 1983 Acquired 2 nd Officer's Diploma 3. 1987 Acquired Chief Officer's Diploma 4. 1993 Acquired Master's Diploma			

NAME OF OFFEROR: Celebrity Cruises Inc.

**INDIVIDUAL EXPERIENCE AND RELATED BACKGROUND OF CORPORATE
MANAGEMENT STRUCTURE**

Use the following format to detail duties, qualifications, references and contact information for the offeror and key managers. This information should cover employment history for a minimum of 10 years (if available.)

Name: E.V. Konstantinides		Employer: Celebrity Cruises Inc.	
Address: 9 College Close E. Grinstead W. Sussex RH1P 3Y9 England		Employer Address: 5201 Blue Lagoon Drive Miami, Florida 33126	
Employee Phone Number: UK 1342-312-999	Date of Birth or SSN:	Employer Phone Number: (305) 262-6677	Employer Fax Number: (305) 267-3501
Position: Staff Captain	Hours/Week: As necessary	Number of People Supervised: Entire Crew	Employer e-mail (optional):
Duties & Responsibilities: Staff Captain – 2 nd in command For ships safety, security, maintenance, crew discipline			
Role In Proposed Business and Estimated Hours Per Week: As above.			
Qualifications for This Role: <ol style="list-style-type: none"> Master Mariner (1990) [Chief Officer (1985) 2nd Officer (1980)] Sea service 17 years Advanced Fire Fighting (Malta Training School 1991, University of Southampton 1996) Hellenic Marine Environment Protection Association (HELEMPA) Certificate on matters of ship safety – prevention of Marine Pollution and application of MARPOL Bridge Manoeuvring Simulator Certificate (Greece, 1992) Bridge Resource management Certificate (Rotterdam, 1996) Social Manners Officer's Seminar Certificate (1994-1996) 11 years with Celebrity Cruises 			

NAME OF OFFEROR: Celebrity Cruises Inc.

**INDIVIDUAL EXPERIENCE AND RELATED BACKGROUND OF CORPORATE
MANAGEMENT STRUCTURE**

Use the following format to detail duties, qualifications, references and contact information for the offeror and key managers. This information should cover employment history for a minimum of 10 years (if available.)

Name: Athanasios Kaniias		Employer: Celebrity Cruises Inc.	
Address: 1B Knowle Gardens West Byfleet Surrey KT 14 Gel England		Employer Address: 5201 Blue Lagoon Drive Miami, FL 33126	
Employee Phone Number: 011-44-1932-356231	Date of Birth or SSN:	Employer Phone Number: (305) 982-2276	Employer Fax Number: (305) 982-2280
Position: Hotel Manager	Hours/Week: As many as needed to meet level of responsibilities	Number of People Supervised: Directly: 15 Managers/Department Heads Indirectly: 780	Employer e-mail (optional):
Duties & Responsibilities: Overall responsibility of ensuring that all guests receive the very best possible services as defined by the company.			
Role In Proposed Business and Estimated Hours Per Week: Joined Celebrity Cruises Purser's Department as 1 st Purser in April of 1989. Promoted as Chief Purser in 1990 and promoted to Hotel Manger November 1993. Overseeing the entire Hotel Operation onboard and conduction regular inspections for upkeep of USPH requirements. Ensuring all guests services are provided as per company's standard. On call 24 hours if necessary.			
Qualifications for This Role: Finished High School. National School of Life Saving and Fire Fighting Appliances. Certificate of Training. Certificate of Economic Officer Merchant Navy, (Purser Class A), Certificate of Guest Service Management Training Program (Johnson Wales University), Certificate of USPH Training Program.			

NAME OF OFFEROR: Celebrity Cruises Inc.

**INDIVIDUAL EXPERIENCE AND RELATED BACKGROUND OF CORPORATE
MANAGEMENT STRUCTURE**

Use the following format to detail duties, qualifications, references and contact information for the offeror and key managers. This information should cover employment history for a minimum of 10 years (if available.)

Name: Evangelos Salliaris		Employer: Celebrity Cruises	
Address: Kontari Chios Greece		Employer Address: 5201 Blue Lagoon Drive Miami, FL 33126	
Employee Phone Number: 30-271-41154	Date of Birth or SSN:	Employer Phone Number: (305) 262-6677	Employer Fax Number: (305) 267-3502
Position: Chief Engineer	Hours/Week: As needed	Number of People Supervised: 44	Employer e-mail (optional): N/A

Duties & Responsibilities:

Responsible for all the technical matters on the ship, including main machinery propulsion and auxiliary machinery, as well as for the organization and work of the engine department staff for the efficient and safe running of the machinery.

Role In Proposed Business and Estimated Hours Per Week:

1. 8 years with Celebrity Cruises.
2. Estimated hours per week – as needed to ensure operations meet required standards.

Qualifications for This Role:

1. 1979-82 National Merchant Marine – Engineering Academy
2. 1981 National School of Life Saving and Fire Fighting Appliances
3. 1987-88 2nd Engineer License through examination
4. 1991-92 Chief Engineer License through examination

NAME OF OFFEROR: Celebrity Cruises Inc.

**INDIVIDUAL EXPERIENCE AND RELATED BACKGROUND OF CORPORATE
MANAGEMENT STRUCTURE**

Use the following format to detail duties, qualifications, references and contact information for the offeror and key managers. This information should cover employment history for a minimum of 10 years (if available.)

Name: Ioannis Pepes		Employer: Celebrity Cruises Inc.	
Address: Miaouli Soyvala Aegina 18010 Greece		Employer Address: 5201 Blue Lagoon Drive Miami, FL 33126	
Employee Phone Number:	Date of Birth or SSN:	Employer Phone Number: (305) 262-6677	Employer Fax Number: (305) 267-3501
Position: Chief Engineer	Hours/Week: 40 hours On call 24hrs a day	Number of People Supervised: 46	Employer e-mail (optional):
Duties & Responsibilities: Engine Department, consisting of main and auxilliary engines, air conditioning, heating, plumbing, refrigeration, ventilation, water desalinization systems, electrical systems and technical repairs.			
Role In Proposed Business and Estimated Hours Per Week: Chief Eengineer 40 Hours (on call at all times 24h/day)			
Qualifications for This Role: Diploma/License Chief Engineer (Steam and Motor) Graduate of National Marine Engineer Academy (Greece) Chief Engineer Liberia License National School of Life Saving and Fire Fighting Appliances Certificate Certificate in Engine Room Resource Management, by the Maritime College of the State University of New York Past Experience: 19 years in cargo, container and passenger ships (10 years)			

NAME OF OFFEROR: Celebrity Cruises Inc.

**INDIVIDUAL EXPERIENCE AND RELATED BACKGROUND OF CORPORATE
MANAGEMENT STRUCTURE**

Use the following format to detail duties, qualifications, references and contact information for the offeror and key managers. This information should cover employment history for a minimum of 10 years (if available.)

Name: George Traganis		Employer: Celebrity Cruises	
Address: Christopoulou Street Amfiali – Piraeus Greece		Employer Address: 5201 Blue Lagoon Drive Miami, FL 33126	
Employee Phone Number: 30-1-4315511	Date of Birth or SSN: -	Employer Phone Number: (305) 539-6306	Employer Fax Number: N/A
Position: Hotel Manager	Hours/Week: As many as needed to meet level of responsibility	Number of People Supervised: Directly: 14 Dept. Heads Indirectly: approx. 750	Employer e-mail (optional): N/A

Duties & Responsibilities:

Responsible for maintaining and keeping up Company's standards, the high level of quality service of ship's hotel operation and ensuring total guest satisfaction. Also responsible for maintenance and good condition of hotel areas (cabins, public room areas.)

As well as crew welfare program.

Role In Proposed Business and Estimated Hours Per Week:

I joined Fantasy Cruises/Celebrity Cruises in the Purser's Department and served as 1st Purser and Chief Purser in the fleet until April 1995. I was then promoted to my present position. This position involves the overseeing of the Entire hotel operation on board as well as conducting regular inspections and the upkeep of USPH requirements, ensuring all guest services are provided as per the Company's standard. Estimated working hours per week as many as is needed to meet my level of responsibility.

Qualifications for This Role:

1. Purser A Class Diploma
2. Ship's Hotel Management Diploma (Seminar Salsburg, Austria)
3. Certificate of Achievement of Guest's Services Management Training Program at Johnson and Wales University, Miami, Florida.
4. National School of Life Saving and Fire Fighting Appliance.
5. Certificate of USPH Training Program.

NAME OF OFFEROR: Celebrity Cruises Inc.

**INDIVIDUAL EXPERIENCE AND RELATED BACKGROUND OF CORPORATE
MANAGEMENT STRUCTURE**

Use the following format to detail duties, qualifications, references and contact information for the offeror and key managers. This information should cover employment history for a minimum of 10 years (if available.)

Name: Ares M. Michalides		Employer: Celebrity Cruises Inc.	
Address: 5201 Blue Lagoon Drive Miami, FL 33126		Employer Address: 5201 Blue Lagoon Drive Miami, FL 33126	
Employee Phone Number: (305) 262-6677	Date of Birth or SSN:	Employer Phone Number: (305) 262-6677	Employer Fax Number: (305) 267-3501
Position: Vice President, Finance & Administration	Hours/Week: 40	Number of People Supervised: 4	Employer e-mail (optional):

Duties & Responsibilities:

Responsible for Finance and Administration issues relating to the Celebrity brand.

Financial planning, contracts with vendors and concessionaires.

Administrative issues include Human Resources and policies.

Role In Proposed Business and Estimated Hours Per Week:

Same as above – Review all financial matters including vessel deployment and itineraries.

Qualifications for This Role:

Education – Bachelors Degree – Math/Economics; Master of Arts and Master of Science – Economics.

Experience – 10+ years in the Banking/Finance Industry.
4+ years at Celebrity Cruises.

CRITERION 2A. QUESTION 2

Ship Name: Mercury	Former Names: None	Registry: Panama
Gross Tonnage: 76,522	Builder: J.L. Meyer Wreft, Germany	Date Launched: August 1997
Length (ft.): 866	Beam (ft.): 105	Date of Last Refit: New Build
Draft (ft.): 26	Stack Height (ft.): 169	Propellers (no. & type): 2 Variable Pitch High Skewed propellers.
Propulsion type (diesel electric, etc.): Dieselc	Propulsion power (kW or HP): 31500 kw	Fuel (type/weight): Heavy Fuel 380 CST
Passenger Capacity (basis 2): 1,870	Passenger Capacity (all berths): 2,232	Cabin Size (mean sq. ft.): Standard Cabins 184/Suites 349
Passenger/space ratio (basis 2): 40	No. of Cabins: 935	No. of Wheel Chair accessible cabins: 8
Officer Nationality: Greek	Crew Nationality (approx. % each): See attachment 6	

CRITERION 2A. QUESTION 2

Ship Name: Galaxy	Former Names: None	Registry: Liberia
Gross Tonnage: 76,522	Builder: J.L. Meyer Wreft, Germany	Date Launched: August 1996
Length (ft.): 866	Beam (ft.): 105	Date of Last Refit: New Build
Draft (ft.): 26	Stack Height (ft.): 169	Propellers (no. & type): Variable 2 Pitch High Skewed Propellers
Propulsion type (diesel electric, etc.): Diesel	Propulsion power (kW or HP): 31500 kw	Fuel (type/weight): Heavy Fuel 380 CST
Passenger Capacity (basis 2): 1,870	Passenger Capacity (all berths): 2,225	Cabin Size (mean sq. ft.): Standard Cabins 184/Suites 349
Passenger/space ratio (basis 2): 40	No. of Cabins: 935	No. of Wheel Chair accessible cabins: 8
Officer Nationality: Greek	Crew Nationality (approx. % each): See attachment 6	

COUNTRY	NUMBER OF CREW	PERCENTAGE
AUSTRALIAN	3	0.3%
AUSTRIAN	2	0.2%
BELGIAN	1	0.1%
BRITISH	52	5.9%
BULGARIAN	19	2.2%
CANADIAN	24	2.7%
CHILEAN	7	0.8%
CHINESE	6	0.7%
COLOMBIAN	25	2.8%
COSTA RICAN	1	0.1%
CROATIAN	29	3.3%
DOMINICAN	8	0.9%
EL SALVADOR	8	0.9%
ESTHONIAN	1	0.1%
FRENCH	8	0.9%
FYROM	4	0.5%
GERMAN	6	0.7%
GREEK	57	6.5%
GUATEMALAN	25	2.8%
HAITIAN	1	0.1%
HONDURAN	127	14.4%
HUNGARIAN	7	0.8%
INDIAN	96	10.9%
INDONESIAN	65	7.4%
IRISH	6	0.7%
ISRAELI	1	0.1%
ITALIAN	3	0.3%
JAMAICAN	23	2.6%
LITHOUANIAN	12	1.4%
NICARAGUAN	6	0.7%
NORWEGIAN	2	0.2%
PERUVIAN	3	0.3%
PHILIPPINO	104	12.0%
POLISH	16	1.8%
PORTUGUESE	15	1.7%
ROMANIAN	14	1.6%
SLOVAKIAN	2	0.2%
SLOVENIAN	1	0.1%
SOUTH AFRICAN	6	0.7%
SPANISH	4	0.5%
ST. LUCIAN	6	0.7%
SWEDISH	1	0.1%
SWISS	1	0.1%
THAI	1	0.1%
TURKISH	25	2.8%
U.S.CITIZEN	40	4.5%
UKRAINE	1	0.1%
URUGUAY	2	0.2%
USSR (RUSSIAN)	2	0.2%
VENEZUELAN	1	0.1%
YUGOSLAVIAN	1	0.1%
TOTAL :	881	100%

CREW NATIONALITIES ON BOARD

6/18/98



M/V MERCURY-Panamanian 26059

NATIONALITY	NR.OF CREW	PERCENTAGE
AUSTRALIAN	2	0.23%
AUSTRIAN	2	0.23%
BAJAN	1	0.11%
BELGIAN	2	0.23%
BRITISH	47	5.30%
BULGARIAN	11	1.24%
CANADIAN	25	2.82%
CHILEAN	5	0.56%
CHINESE	13	1.47%
COLOMBIAN	23	2.60%
COSTA RICAN	1	0.11%
CROATIAN	15	1.69%
CUBAN	1	0.11%
DANISH	1	0.11%
DOMINICAN REP.	9	1.02%
EGYPTIAN	1	0.11%
ESTHONIAN	1	0.11%
FRENCH	8	0.90%
GERMAN	8	0.90%
GREEK	55	6.21%
GUATEMALAN	35	3.95%
HAITIAN	1	0.11%
HUNGARIAN	8	0.95%
DUTCH	1	0.11%
HONDURAN	120	13.54%
INDIAN	105	11.85%
INDONESIAN	51	5.76%
IRISH	1	0.11%
ISRAELI	2	0.23%
ITALIAN	1	0.11%
JAMAICAN	31	3.50%
JAPANESE	1	0.11%
LITHOUANIAN	10	1.13%
LATVIAN	1	0.11%
MACEDONIAN	7	0.79%
MEXICAN	3	0.34%
NEPALESE	1	0.11%
NICARAGUAN	5	0.56%

Yiannis G.Grigorakos
Crew Purser
M/V Mercury

CREW NATIONALITIES ON BOARD

6/18/98



M/V MERCURY-Panamanian 26059

<u>NATIONALITY</u>	<u>NR.OF CREW</u>	<u>PERCENTAGE</u>
NORWEGIAN	1	0.11%
NEW ZEALANDER	1	0.11%
PAKISTAN	1	0.11%
PHILIPPINO	105	11.85%
POLISH	19	2.14%
PORTUGUESE	20	2.26%
ROMANIAN	14	1.58%
RUSSIAN	2	0.23%
SOUTH AFRICAN	7	0.79%
EL SALVADOR	2	0.23%
SAN SALVADOR	3	0.34%
SEYCHELLES	1	0.11%
SLOVENIAN	5	0.56%
SLOVAKIAN	2	0.23%
ST.LUCIAN	4	0.45%
ST.VINCENT	2	0.23%
SWISS	1	0.11%
TURKISH	24	2.71%
TRINIDAD & TOBAGO	5	0.56%
UKRAINIAN	2	0.23%
URUGUAY	1	0.11%
U.S.CITIZEN	43	4.85%
VENEZUELAN	1	0.11%
YUGOSLAVIAN	5	0.56%
TOTAL:	886	100.00%

Yiannis G. Grigorakos
Crew Purser
M/V Mercury

GALAXY

GENERAL PARTICULARS

Port of Registry	Monrovia, Liberia
Call Sign	ELTJ7
IMO #	9106297
Satellite Numbers	Telephone: (872)6636-53417 (872)6636-53416 (872)3636-53411 (872)6636-53415 Facsimile: (872)3636-53420 (872)3636-53460 Telex: (582)3636-53440
Classification Society	Lloyd's Register, 100A1 Passenger Ship
Builder	J.L. Meyer Wreft, Papenburg Germany
Keel laying date	September 9, 1994
Date of delivery	October 1996

MAIN DIMENSIONS

	Meters	Feet
Length Overall	263.90	865.81
Length between pp L. Pp	225.55	739.99
Breadth moulded	32.2	105.6
Height to bulkhead deck	10.2	33.5
Design draught	7.8	25.6
Height to top of funnel at DWL	53.78	176.40
Bow - FPP	17.94	58.85
Stern - APP	7.95	26.8

TONNAGE

	Tonnes
Gross Tonnage - GRT	76522
Net Tonnage - NRT	43108
Light Ship Tonnage	30977
Deadweight - DWT	6500
Displacement Tonnage	37477

TANK CAPACITIES (Volume in m3)

	m3
Ballast Water	4140
Dirty Water	139
Diesel Oil	165
Heavy Fuel Oil	2617
Heeling Water	497
Lubricating Oil	216.22
Potable Water	2716
Laundry Oil	64.15
Air Condition Water Drain	292.72
Oily (Slop) Bilge Water	83.23
Grey Water Holding	534

MACHINERY

Propulsion:

Maker: MAN/B&W
Type: 4 - Stroke diesel engines
Output: 2X9L48/60 and 2X6L48/60

Service Speed: 21.40 knots (w/90% of max rating)
Maximum Speed: 22.40 (w/100% of max rating sea trial condition)

MANUEVERABILITY

Bow Thrusters:

Three electrical driven CPP thrusters, power 877 hp each

Stern Thrusters:

Two electrically driven CPP thruster, power 877 hp each

Ruddres:

Two rudders of Becker flap type for increase maneuverability, rudder angel 45 deg.

ANCHORING EQUIPMENT

Forward: Port and Starboard Anchor, 11 Shackels each (297m), 76mm Thick Chain

PASSENGER TENDERS

The ship is equipped with 4 passenger tenders
 Max capacity: 150 pers. (Life boat) 110 pers. (Tender)
 Loa: 11.40
 Boa: 4.60
 Max draught: 1.25 m

SHELL DOORS/GATES/PLATFORMS

GALAXY - DECK 0 - PORT AND STARBOARD SIDES

	<u>WIDTH</u>	<u>HEIGHT</u>	<u>DOOR SILL ABOVE 25' WATERLINE</u>	<u>DIST. OF DOOR CENTERLINE</u>	
Deck Stores (P&S) Deck 6	8'02"	8'02"	37'08"	From Bow	99'
Mooring (P&S) Deck 6	8'02"	3'03"	37'08"	From Bow	108'
Pax EMB/DISB (P&S) Deck 5	7'09"	6'09"	27'05"	From Bow	428'
Pax EMB/DISB (P&S) Deck 5	7'09"	6'09"	27'05"	From Bow	481'
Water Station (P&S) Deck 3	2'06"	3'03"	12'07"	From Bow	279'
Pax & Crew (P&S) Deck 3	7'09"	6'09"	9'08"	From Bow	286'
Water Station (P&S) Deck 3	2'06"	6'09"	9'08"	From Bow	406'
Luggage (P&S) Deck 3	10'02"	6'09"	9'08"	From Bow	415'
Luggage (P&S) Deck 3	10'02"	6'09"	9'08"	From Bow	430'
Bunker (P&S) Deck 3	2'06"	6'09"	9'08"	From Bow	652'
Provisions (P&S) Deck 3	10'02"	6'09"	9'08"	From Bow	661'
Provisions (P&S) Deck 3	10'02"	6'09"	9'08"	From Bow	684'
Tender Entrance (P&S) Deck 2/3	23'8"	10'08"	3'03"	From Bow	306'

MERCURY

GENERAL PARTICULARS

Port of Registry	Panama
Call Sign	3FFC7
IMO #	9106302
Official Numers	26059
Satellite Numbers	Telephone: (872)3351-51711 (872)3351-51721 Facsimile: (872)3351-51712 (872)3351-51722 Telex: (872)3351-51710 (872)3351-51720
Classification Society	Lloyd's Register, 100A1 Passenger Ship
Builder	J.L. Meyer Wreft, Papenburg Germany
Keel laying date	September 16, 1994
Date of delivery	October 1997

MAIN DIMENSIONS

	Meters	Feet
Length Overall	263.90	865.81
Length between pp L. Pp	225.55	739.99
Breadth moulded	32.2	105.6
Height to bulkhead deck	10.2	33.5
Design draught	7.8	25.6
Height to top of funnel at DWL	53.78	176.40
Bow - FPP	17.94	58.85
Stern - APP	7.95	26.8

TONNAGE

	Tonnes
Gross Tonnage - GRT	76522
Net Tonnage - NRT	43108
Light Ship Tonnage	30977
Deadweight - DWT	6500
Displacement Tonnage	37477

TANK CAPACITIES (Volume in m3)

	m3
Ballast Water	4140
Dirty Water	139
Diesel Oil	165
Heavy Fuel Oil	2617
Heeling Water	497
Lubricating Oil	216.22
Potable Water	2716
Laundry Oil	64.15
Air Condition Water Drain	292.72
Oily (Slop) Bilge Water	83.23
Grey Water Holding	534

MACHINERY

Propulsion:

Maker: MAN/B&W
Type: 4 - Stroke diesel engines
Output: 2X9L48/60 and 2X6L48/60

Service Speed: 21.40 knots (w/90% of max rating)
Maximum Speed: 22.40 (w/100% of max rating sea trial condition)

MANUEVERABILITY

Bow Thrusters:

Three electrical driven CPP thrusters, power 877 hp each

Stern Thrusters:

Two electrically driven CPP thruster, power 877 hp each

Ruddres:

Two rudders of Becker flap type for increase maneuverability, rudder angel 45 deg.

ANCHORING EQUIPMENT

Forward: Port and Starboard Anchor, 11 Shackels each (297m), 76mm Thick Chain

PASSENGER TENDERS

The ship is equipped with 4 passenger tenders
 Max capacity: 150 pers. (Life boat) 110 pers. (Tender)
 Loa: 11.40
 Boa: 4.60
 Max draught: 1.25 m

SHELL DOORS/GATES/PLATFORMS

MERCURY - DECK 0 - PORT AND STARBOARD SIDE

	<u>WIDTH</u>	<u>HEIGHT</u>	<u>DOOR SILL ABOVE 25' WATERLINE</u>	<u>DIST. OF DOOR CENTERLINE</u>
Deck Stores (P&S) Deck 6	8'02"	8'02"	36'0"	From Bow 99'
Mooring (P&S) Deck 6	8'02"	3'03"	36'0"	From Bow 108'
Pax EMB/DISB (P&S) Deck5	7'09"	6'09"	25'07"	From Bow 428'
Pax EMB/DISB (P&S) Deck5	7'09"	6'09"	25'07"	From Bow 481'
Pax EMB/DISB (P&S) Deck 3	2'06"	3'03"	12'07"	From Bow 277'
Pax & Crew (P&S) Deck3	7'09"	6'09"	7'11"	From Bow 286'
Water Station (P&S) Deck3	2'06"	6'09"	7'11"	From Bow 404'
Luggage (P&S) Deck 3	10'02"	6'09"	7'11"	From Bow 413'
Luggage (P&S) Deck 3	10'02"	6'09"	7'11"	From Bow 430'
Bunker (P&S) Deck 3	2'06"	6'09"	7'11"	From Bow 653'
Provisions (P&S) Deck3	10'02"	6'09"	7'11"	From Bow 662'
Provisions (P&S) Deck 2	10'02"	6'09"	7'11"	From Bow 685'
Tender Entrance (P&S) Deck 2	24'10"	7'05"	3'03"	From Bow 305'

ART AUCTION
LIBRARY & GIFTSHOPS

We continue to expand the selection of books in our onboard library to provide our guests with an opportunity to increase their knowledge regarding Alaska's history, culture, native populations, early settlement, and flora and fauna. Special attention is to be given to the discovery and subsequent exploration and development of Glacier Bay National Park. A list of some of the publications being secured for the ship's library include (but are not limited to) the following:

- **"The Process of Interpretive Critiquing"** by William Lewis
- **"The Tlingit Indians"** by G.T. Emmons
- **"Glacier Bay Official National Park Handbook"**
- **"Glacier Bay, the Land and the Silence"** by Dave Bohn
- **"Blue Ice in Motion, The Story of Alaska's Glaciers"** by Sally D. Wiley
- **"Glaciers of North America, A Field Guide"** by Sue A. Ferguson
- **"The Nature of Southeast Alaska"** by R.O'Clair, R. Armstrong and R. Carstensen
- **"Guide to Marine Mammals of Alaska"** by Kate Wynne
- **"Field Guide to the Birds of North America"** by national Geographic Society
- **"Plants of the Pacific Northwest Coast"** by J. Poljar and A Mackinnon
- **"Fielding's Alaska Cruises"** by A. Mackinnon
- **"Glacier Bay, the Grand Design"** – video, NPS publication

During the course of the cruise, our guests are able to attend art auctions, which are held onboard our ships. During these auctions, guests can bid on a variety of art and sculpture ranging in price from under \$100.00 to several thousand dollars. The company responsible for conducting these auctions (Park West Gallery) has been instructed by our management to increase the number of Alaskan items being offered and to use the auction as an opportunity to introduce our passengers to Alaskan art and artists.

At present, we feature a Native American artist named Kenneth Freeman. Mr. Freeman's art, which mainly reflects Native American people and life, is auctioned onboard the Mercury and the Galaxy not only while in Alaska, but year round. This season, Park West Gallery has commissioned the work of sculptor J. D. Hartman, who sculpts native wildlife such as whales, eagles, bears, etc. For future seasons, Park West Gallery is currently in negotiations with other Alaskan artists and hopes to have these relationships built by next season.

In the past, our shops have provided an opportunity for the sale of local and native gift items. We are continuing to expand this effort to provide our guests with a broad range of regionally produced and locally focused items. Following is a brief listing of some of the items which fall into this category.

- Alaska Eagle Arts - Totemic design note cards, embroidered totemic jackets, tote bags by local designer/sculptor Marvin Oliver.
- Paradise Art - Local designer of lady's resortwear, tops, pants, skirts, etc. This will be authentic Indian totemic designs.
- Indian Arts & Crafts - Range of general Alaskan souvenirs, including Totem Poles made by the Indians. Plus a range of T-shirts, hats, Eskimo items and range of jade and hematite figurines.
- Good River Publishing - We also feature a local children's book by author Heidi Robichaud of Glacier Bay along with the Alaska Inside Passage Video from Videotours of Ketchikan.
- Artic Circle Enterprises - A range of 32 different items, including toys, figurines and mugs.
- Dubac Designs - A range of note cards featuring Alaskan sea life.
- Jody Bergsma Galleries Inc. - A range of Alaskan Native arts cards, T-shirts, mugs, trivets and 8x10 matted prints.
- We are also featuring the Alaska Gold Rush Days jewelry promotion. This is a collection of authentic Alaskan freeform nuggets, some are loose the others are set as pendants rings and earrings.
- We also have a range of three videos on board - Alaska's Inside Passage, Mystic Ice & Alaska's Whales.
- Plus the map and cruise tour guide, Alaska's Inside Passage.

In addition to a full children's program covering children ages 3 through 17 (in 3 separate age groupings), we also provide the following movies for children and adults which have an Alaska theme:

- Free Willy III
- White Fang II
- Iron Will



Hotel Operations Department

Operating Plan

For

Glacier Bay National Park and Preserve

<p>Hotel & Marine Department's/Operations Plan Glacier Bay National Park, Alaska</p>
--

Library

The library can be opened prior to and after the visitation to the Glaciers.

Card Room

The card room can remain open during the stay in the park. Organized bridge or other tournaments are not allowed during the visitation to the glaciers.

National Park Service Presentation

There are two slide presentations give by the naturalists, one for each seating. They should be scheduled within on hour from the time the naturalists board. This is to be coordinated at the initial meeting with the naturalists in the morning.

Shore Excursions Office

The Shore Excursions office can remain open for the entire day in the park if necessary.

Guest Relations

The Guest Relations office can remain open for the entire day in the park.

Food and Beverage Outlets

All Food and Beverage outlets can remain open for the entire day in the park. It is strongly recommended that the meal times be adjusted to the viewing times of the Glaciers to afford the guests the opportunity to fully experience the bay.

Bar service can remain open during the visitation to the bay, and the discrete service of hot drinks on deck is encouraged, however please do not have the bars staff selling beverages on deck loudly announcing their presence by shouting "Bar Service."

Hotel & Marine Department's/Operations Plan Glacier Bay National Park, Alaska

There are precautionary issues that are to be taken by the F & B division to ensure that no foreign matter can be accidentally introduced in the park.

Service items, such as but not limited to: any paper napkins, stirrers, straws, plastic or paper cups and lasses, decorative drink umbrellas, orange. Lemon, cherry and olive drinks garnished, are to be removed from service and secured for the entire day while in the park. Should guests ask for any of the above items the crew is to be aware of the correct response.

The outdoor 24 hour coffee station is vulnerable to the disposable items mentioned above in particular the logo sugar packets. These items are to be substituted for the entire day in the park, it is recommended that they be removed the evening prior.

Housekeeping

Housekeeping staff are to be scheduled throughout the day to patrol the outer decks to ensure that there is no debris that could possibly fall overboard, and also to place extra trash receptacles around the outer decks for guests use.

Deck chairs are to be repositioned around the perimeter of the decks to allow guests to easily view the Glaciers.

Music on Deck

No live or broadcasted music can be played on the outer deck during the visitation to the Glaciers. However, background music can be played indoors in the public lounges.

Live Music

Live music cannot be performed in any of the public bar's lounges during the stay in the Park.

<p>Hotel & Marine Department's/Operations Plan Glacier Bay National Park, Alaska</p>
--

Future Cruise Sales (If applicable)

The future cruise sales desk should be curtailed during the stay in the park.

In the Cabin Movies

The normal in cabin movie schedule will not be affected movies can be broadcast as normal.

Physically Challenged Guests

An area on the port side of the compass deck forward is to be roped off and signs placed for the physically challenged guests so that they may have an opportunity to view the glaciers. The amount of space to be reserved will depend on the amount of physically challenged guests that are on the sailing.

Public Address System

The public address system is to be checked the day prior to the ship's arrival to the bay to ensure that the volume is sufficient for the guests to hear the naturalist's commentary.

Notices are to be placed at each public address system broadcast point to remind staff that no announcements are to be made during the visitation to the Glaciers.

Bridge Camera

The video camera on the bridge is to be repositioned to view the port side, where the Glaciers will be, for those guests who elect to stay indoors or in their cabins.

Bridge Microphone

A microphone will be needed for the naturalist to perform the commentary on the bridge on both port and starboard sides. This should be available from the time they board until they leave the vessel.

Hotel & Marine Department's/Operations Plan Glacier Bay National Park, Alaska

The purpose of this Operating Plan is to ensure consistence in the onboard product delivery of guest service, while conforming with the National Park Service (NPS) environmental requirements, during the vessel's visits to Glacier Bay National Park, Alaska.

Scope

The scope of the procedures outlined herein, encompasses the combined effort and dedication of all members of the Marine and Hotel Departments, aboard and RCI vessel which transits Glacier Bay National Park.

Responsibility

The implementation of the procedures spelled out in this operating plan will be the responsibility of the Master and Hotel Manager. Certain tasks can be delegated by the Master and Hotel Manager to division heads in order to be executed.

History

The first vessel of the Celebrity Cruises fleet to obtain a permit to visit Glacier Bay National Park was the M/V Horizon in 1996, additional permits were obtained for the subsequent seasons.

It is Celebrity Cruises position to aggressively seek additional permits for its vessels to visit Glacier Bay National Park. Gaining additional permits and keeping them requires that the National Park's environmental requirements are not only met but exceeded by all Celebrity vessels and crew.

<p>Hotel & Marine Department's/Operations Plan Glacier Bay National Park, Alaska</p>
--

Marine Operations

Stopping Overboard Discharges

Prior to the ship arriving at the entrance to Glacier Bay National Park, the Bridge Watch Officer shall notify the Engine Watch Officer, that all Black Water, Gray Water, Oily Water Separator, and swimming pool circulation, overboard discharges are to be stopped. This notification is to be logged in both the Deck and Engine Logbooks. No discharges overboard are to be allowed within the confines of Glacier Bay (other than normal engine or condenser cooling water) without the express permission of the Chief Engineer.

Using Minimum Number of Engines

Prior to the ship arriving at the entrance to Glacier Bay national Park, the Chief Engineer shall be notified, so that an evaluation of the electrical load can be made to determine the number of operating diesel engines. Where possible, the number of engines shall be minimized, the load must be kept as high as possible to reduce engine emissions. Within the confines of Glacier Bay National Park, additional engines are not to be started without the express permission of the Chief Engineer.

Stopping Incinerator Operation

Prior to the ship arriving at the entrance to Glacier Bay National Park, the Engine Watch Officer shall order and log the stopping of all incinerator operations. No incinerators may be started within the confines of Glacier Bay and they are not to be restarted until on half-hour after the ship leaves the park.

Ceasing Topside Announcements and Activities

Once the ship enters the confines of Glacier Bay National Park, no public address system announcements are to be made topside unless authorized by the Park Ranger.

Hotel & Marine Department's/Operations Plan Glacier Bay National Park, Alaska

Ships Maneuvering

Ship tracklines within the confines of Glacier Bay National Park shall be devised to minimize the amount of maneuvering that must be accomplished. From the mouth of Glacier Bay to a line drawn between the northern tip of Strawberry Island, to the northern tip of Lars Island. Speeds shall be maintained less than 10 knots and the ship is to be at least one mile from shore. Where possible lower speeds should be used to minimize noise propagation and disturbance to wildlife. This is not intended to inhibit the Master's ability to maneuver the ship as necessary, to prevent an unsafe situation from occurring.

Hotel Operations

Naturalists/Park Rangers

Glacier Bay Park Rangers or Naturalists are charged with protecting the parks pristine and delicate ecosystem. Two naturalists will board at the vessel's entry point at Barlett Cove, Alaska. The boarding time will vary depending on the vessels actual time; they will remain onboard for the duration of the visit, disembarking at the same point as the vessel leaves the park. The naturalists will board with a trunk of printed materials, to be taken to one of the lounges by a member of the Housekeeping Department. They are then to be escorted to the bridge to meet with the Captain.

The naturalists are to be met personally by the Hotel manger and Cruise Director within 30 minutes of embarking. A copy of the Cruise Daily is to be given to them and the daily activities discussed with them. Keep in mind that the vessel will not always have the same naturalists, therefore it is important to review the ship activity schedule with the boarding party for each call.

Hotel & Marine Department's/Operations Plan Glacier Bay National Park, Alaska

The National Park Service (NPS) guidelines are generally written and are left up to the interpretation of the naturalists, therefore be prepared to make whatever adjustments to the daily program for each entry to the bay after your meeting with the naturalists.

Maintaining a very good working relationship with the naturalists is a very important aspect, they report directly to the National Parks Superintendent who receives all his or her information from them regarding the vessel permit compliance. It is the intent of Celebrity Cruises to comply with all of the National Park Services requirements, however stated or implied.

One of the naturalists will remain on the bridge to perform a narrative while the ship is sailing through the park; the other naturalists will perform a slide presentation and talk for the main and second seating guests. At other times, one or both of the naturalists will attend a table in one of the lounges, where they will sell books and various types of information on the park and answer guest's questions, the sale of these items will be on a cash basis. Guests will need to be informed of this event via a notation in the cruise compass. The Cruise Director is to promote the sale of these items.

A drupe table is to be set up from the time the naturalists board until they leave the vessel. If there is a vacant cabin, it is appropriate to offer the naturalists the use of the cabin for them to refresh themselves, if there is no cabin available please inform them of such.

The naturalists should be invited for breakfast, lunch and/or dinner at any of the food outlets or dining room prior to them debarking the vessel. They may need to have a small snack on the bridge, as they may not have time to go to any of the food outlets.

<p style="text-align: center;">Hotel & Marine Department's/Operations Plan Glacier Bay National Park, Alaska</p>
--

Communications

The following are several methods of how we will communicate to our guests, regarding the visit to Glacier Bay.

Brochure/Cruise Tickets

When permits have been confirmed for specific sailing's they will be printed in the Alaska Brochure and on the guest's cruise tickets, therefore the guests will already know that they will be going to Glacier Bay.

Welcome Aboard Talk

The Cruise Director is to promote the Glacier Bay at the welcome aboard talk and on subsequent days to heighten the awareness of visiting the park. It is also to be emphasized to the guests the importance of not throwing anything overboard, and that shipboard activities will be curtailed while visiting the bay.

Glacier Bay Information Sheet

An information flier (part of the cruise Daily) is to be placed in each guest cabin at turn down, the evening prior to arriving at the bay. A sample of the flyer is included in this booklet.

Signage

There are two signs, which are headed "Notice" and "Don't Violate the Law!" A sample of each is included in this booklet. Both of these signs are made in two different formats.

The first format is 8 ½ x 11 to be laminated, and placed on all exit doors to the outer decks, the evening before the ship arrives at the entrance to Glacier Bay. These signs can be removed after departure from the Bay when the ship leaves Bartlett Cove.

A copy of the above is also to be put in the cabins with balconies as a reminder to the guests in those cabins.

<p style="text-align: center;">Hotel & Marine Department's/Operations Plan Glacier Bay National Park, Alaska</p>
--

The second format is again of both signs 15 x 12 made of a durable acrylic or plastic type material that is waterproof and can be easily secured inside the railings that surround the outer decks.

The two signs are also to be formatted and broadcast on the following televisions: Pursers, Shore Excursions, Crew, and in the Guest Cabins during the days visit to the bay. It is also highly recommended that these signs be posted throughout he crew areas.

Crew Awareness

All of the department heads are to be have meetings with their staff and crew, to create the awareness of how important it is that we as a company comply to the National park Standards. The staff and crew should be able to answer guest's questions on why we take the measures we do to protect the environment of Glacier Bay National Park.

Shipboard Activities

The National Park Services language on the permit contract regarding onboard activities while in the Bay is generally written and can be interpreted differently. The language reads "Organized public events, such as Carving Demonstrations, Jackpot Bingo, Auctions, Seminars, Dancing, etc. which compete for the attention of guests should not be scheduled during this period. However, guest services not involving organized public events, such as gift shops, fitness centers, salon, etc., may remain open."

Shops/Boutiques

All of the onboard shops and boutiques can remain open for the entire day in the park. A satellite shop can be set up on the pool deck to sell binoculars, cameras, film, etc. which enhance the viewing experience of the Glaciers. After a guest makes a

<p style="text-align: center;">Hotel & Marine Department's/Operations Plan Glacier Bay National Park, Alaska</p>
--

purchase at a satellite shop, the gift shop staff should very discreetly offer to dispose of any wrapping/packaging from the merchandise purchased. This will reduce the possibility of the guest dropping anything overboard.

Casino

The casino tables and slots are to remain closed during the time in the park, and can reopen after the naturalists disembark the ship. This time will vary according to the actual time of departure.

Photo Gallery/Photographers

The photo gallery can be open prior to and after the visitation to the Glaciers. The photographers are to be on deck during the viewing of the Glaciers, to take advantage of the scenery and photo opportunities available.

Golf Course

The golf course simulator can remain open for the entire day in the park. However, there cannot be any tournaments scheduled, only free play. This also applies to golf putting.

Beauty Salon/Spa/Gym

The beauty salon, spa, gym, saunas and steam rooms can remain open for the entire day in the park offering the complete range of services, except organized aerobics classes.

Art Auction

Art auctions can be scheduled prior to and after the visitation to the Glaciers.

Pools/Jacuzzis

The swimming pools can Jacuzzis can remain open for the entire day in the park.



Facilities For Physically Challenged Guests

Committed to fulfilling the needs of all its guests, Celebrity Cruises features exceptional facilities for physically challenged cruisers. Ramps and wheelchair accessible elevator doors, which span more than 35 inches, are located fleetwide, providing guests with easy access to all indoor and outdoor public areas during their cruise. Additionally, a select number of staterooms on all ships are carefully designed to provide comfort and security, ensuring a safe onboard environment for disabled guests.

Ship Accommodations

Century

- Seven wheelchair accessible ocean-view staterooms – 263 square feet
- One wheelchair accessible inside stateroom – 266 square feet

Galaxy and Mercury

- Seven wheelchair accessible ocean-view staterooms – 259 square feet
- One wheelchair accessible inside stateroom – 266 square feet
- All rooms contain two twin beds, convertible to a king size bed, along with a third berth, which allows families to travel together

Horizon and Zenith

- Four wheelchair accessible ocean-view staterooms – 199 square feet
- All rooms contain two twin beds, convertible to a king size bed, along with a third berth, which allows families to travel together

Stateroom Features

- Low clothes racks accessible from a wheelchair
- Flashing alarm lights for the hearing impaired
- Window installations closer to the floor allowing for unobstructed views from a seated position
- Staterooms on centrally located floors within close proximity to Guest Relations and reception areas, and along enlarged corridors for easy passage and access to elevators
- Flat floors

more...

Bathroom Features

- Fold-down shower stool
- Handrails
- Detachable shower head
- Adjustable mirror and sink
- Light switches at wheelchair level
- Minimum 35-inch-wide bathroom doorways
- Flat floors

Public Area Features

- All public spaces can accommodate wheelchairs, as a result of ramps, extra-wide elevators, and non-obstructive thresholds
- Specific areas within all theaters and restaurants have been designated for wheelchairs
- Wheelchair-accessible public restrooms are located next to the formal restaurants and the casual dining cafes
- Special seating areas are designated in public areas and lounges, as well as in restaurants

In order to provide the best experience for its guests, Celebrity requests advance notification of any medical condition prior to sailing. Disabled guests must be self-sufficient or should be escorted by a guest who can provide necessary assistance. Special ground transportation can be requested through the Special Services Department.

###

(2/2/98)

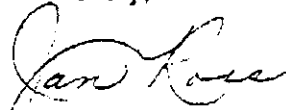
years in this business, we have developed customized information which enables our representative to have in-depth and accurate information no matter what is spotted on the shore, on the icebergs or in the water or air around the ship!

Currently there are 16 representatives in our group, representing a cumulative 500+ years of Alaskan experiences. We are totally independent of commercial and special interest groups. We add onboard Alaskan flavor to your cruises by wearing kuspuks and summer parkas. We consider "socializing" to be one of our jobs -- passengers love to chat with Alaskans.

You know, and we know, that cruise ship passengers in Alaska are different. They have a different focus and agenda than in sunny/shopping/exotic locations. They're here to look at the scenery and wildlife, to hear about the Gold Rush days, the winters, the politics of today's environmental conflicts. What they want is to "connect" to America's last frontier.....and we're the link to accomplish this on your ship.

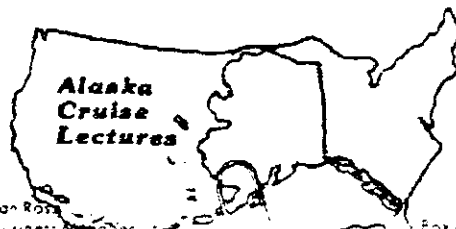
Since we are already booked for this year, we will need to hear from you immediately if there is to be a chance for a demonstration cruise or two. Our fee this year is basically \$90/day plus transportation and an outside passenger stateroom. I look forward to hearing from you right away.

Sincerely,



Jan Ross
Business Manager

JR/nw





Alaska Cruise Lectures
Box 8595 • Ketchikan, Alaska 99901

Re: Summer '96 Alaskan Cruises

Dear Bret:

It was nice to learn that Celebrity Cruises will be in Alaska this summer, and are interested in learning more about our Alaska Cruise Lecturers. Yes, we guarantee that we can add a great deal of excitement and credible information to your inaugural season in our waters. We provide top-notch slide programs as well as commentary from your bridge or observations lounge microphones when appropriate.

We recently learned that our slide collection exceeds that of the State of Alaska! It should. We've been consistently nurturing it since we began working on cruise ships in 1970! Our **slide programs** are usually 35-40 minutes in length and focus on your ports of call as well as Alaskan topics which become fascinating to your passengers as they cruise (glaciers, Alaskan sport and commercial fishing, marine mammals, eagles, our contrasting weather and geography, Native culture, today's economy, etc.) Our lecturers each have their own style and personalize the programs with their own experiences.

We believe that the **commentaries** we provide are absolutely vital to the excitement and appreciation your passengers have when your ship approaches glaciers, cruises fjords, or sights wildlife. Over our 26