# Springfield, MO National Compensation Survey September 2004



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U.S. Bureau of Labor Statistics Kathleen P. Utgoff, Commissioner

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## **Preface**

Data shown in this bulletin were collected as part of the Bureau of Labor Statistics (BLS) National Compensation Survey (NCS). The survey could not have been conducted without the cooperation of the many private firms and government jurisdictions that provided pay data included in this bulletin. The Bureau thanks these respondents for their cooperation.

Field economists of the Bureau of Labor Statistics collected and reviewed the survey data. The Office of Compensation and Working Conditions, in cooperation with the Office of Field Operations and the Office of Technology and Survey Processing in the BLS National Office, designed the survey, processed the data, and prepared the survey for publication.

For additional information regarding this survey, please contact any BLS regional office at the address and telephone number listed on the back cover of this bulletin. You may also write to the Bureau of Labor Statistics at: Division of Compensation Data Analysis and Planning,

2 Massachusetts Avenue, NE., Room 4175, Washington, DC 20212–0001, call (202) 691–6199, or send an e-mail to **ocltinfo@bls.gov**.

The data contained in this bulletin are also available at http://www.bls.gov/ncs/ocs/compub.htm, the BLS Internet site. Data are presented in a Portable Document Format (PDF) file containing the core bulletin, and in an ASCII file containing the published table formats. An ASCII file containing positional columns of data for manipulation as a data base or spreadsheet also is available.

Results of earlier surveys of this area are available from BLS regional offices, the Division of Compensation Data Analysis and Planning, or at the BLS Internet site.

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## Introduction

The tables in this bulletin summarize the NCS results for the Springfield, MO, metropolitan area. Data were collected between March 2004 and April 2005; the average reference month is September 2004. Tabulations provide information on earnings of workers in a variety of occupations and at different work levels. Also contained in this bulletin are information on the program, a technical note describing survey procedures, and several appendixes with detailed information on occupational classifications and the occupational leveling methodology.

Most of the earnings estimates in this bulletin are presented as mean hourly earnings. Mean weekly and annual earnings, and the corresponding hours, also are provided for full-time employees in specific occupations. Some occupations, such as teachers and firefighters, typically have shorter or longer work schedules than do the majority of full-time workers. The weekly and annual estimates are useful for comparing the earnings of occupations having different work schedules.

### **NCS** products

The Bureau's National Compensation Survey provides comprehensive measures of occupational earnings, compensation cost trends, benefit incidence, and detailed plan provisions. The Employment Cost Index, a quarterly measure of the change in employer costs for wages and benefits, is derived from the NCS. Another product, Employer Costs for Employee Compensation, measures employers' average hourly costs for total compensation, that is, wages and benefits. Still another NCS product measures the incidence and provisions of benefit plans. This bulletin is limited to data on occupational wages and salaries.

#### About the tables

The tables that follow present data on straight-time occupational earnings, which include wages and salaries, incentive pay, cost-of-living adjustments, and hazard pay. These earnings exclude premium pay for overtime, vacations, holidays, nonproduction bonuses, and tips. About 480 detailed occupations are used to describe all occupations in the civilian nonfarm economy (excluding the Federal Government and private households). Data are not shown for any occupations if they would raise concerns about the confidentiality of the survey respondents or if the data are insufficient to support reliable estimates.

Table 1–1 presents an overview of all tables in this bulletin. Mean hourly earnings, weekly hours, and relative standard errors are given for all industries, private industry, and State and local government for selected worker and establishment characteristics. The worker characteristics include major occupational group, full-time or part-time status, union or nonunion status, and time or incentive pay. Establishment characteristics include goods and service producing and size of establishment.

Table 2–1 presents estimates of mean hourly earnings, and the relative standard errors associated with them, for detailed occupations within all industries, private industry, and State and local government. Table 2–2 presents the same type of information for full-time workers only. Table 2–3 provides similar data for workers designated as part-time.

Table 3–1 provides mean weekly earnings data, with relative standard errors, and weekly hours for full-time employees in specific occupations across all industries, private industry, and State and local government. Table 3–2 provides annual earnings, relative standard errors, and annual hours for full-time employees in specific occupations.

Table 4–1 provides mean hourly earnings data by work level for occupational groups and for detailed occupations. Separate data are also shown for private industry and government workers. Table 4–2 provides work level data for full-time workers. Table 4–3 provides similar data for workers designated as part-time.

Table 5–1 presents mean hourly earnings data for selected worker characteristics by major occupational group. The worker characteristics include full-time or part-time designation, union or nonunion status, and time or incentive pay. Table 5–2 presents mean hourly earnings data for major industry divisions by occupational group; these estimates are limited to the private sector. Table 5–3 presents mean hourly earnings data for establishment employment sizes by major occupational group in the private sector.

Tables 6–1 through 6–5 present hourly wage percentiles that describe the distribution of hourly earnings for individual workers within each published occupation. Data are provided for the 10th, 25th, 50th, 75th, and 90th percentiles for detailed occupations within all industries, private industry, State and local government, full-time workers, and part-time workers. These iterations correspond to those presented in tables 2–1, 2–2, and 2–3.

Table 1-1. Summary: Mean hourly earnings1 and weekly hours by selected characteristics, private industry and State and local government, National Compensation Survey, Springfield, MO, September 2004

		Total		Priv	ate industry	,	State and local government			
Worker and establishment characteristics	Hourly e	arnings	Mean	Hourly e	arnings	Mean	Hourly e	arnings	Mean	
worker and establishment characteristics	Mean	Relative error <sup>2</sup> (percent)	weekly hours <sup>3</sup>	Mean	Relative error <sup>2</sup> (percent)	weekly hours <sup>3</sup>	Mean	Relative error <sup>2</sup> (percent)	weekly hours <sup>3</sup>	
Total	\$16.31	5.5	36.9	\$15.62	6.8	37.0	\$19.99	4.1	36.3	
Worker characteristics: <sup>4</sup>										
White-collar occupations <sup>5</sup> Professional specialty and technical Executive, administrative, and managerial Sales Administrative support Blue-collar occupations <sup>5</sup> Precision production, craft, and repair Machine operators, assemblers, and inspectors Transportation and material moving Handlers, equipment cleaners, helpers, and laborers Service occupations <sup>5</sup> Full time Part time Union Nonunion	18.35 23.96 26.12 14.03 11.56 15.96 17.36 13.45 19.62 12.26 9.54 17.06 8.14 18.47 15.90	8.8 13.4 2.8 13.9 3.7 7.0 2.9 2.6 11.0 4.8 4.2 5.4 4.9	36.2 36.4 41.4 31.6 37.6 39.6 39.1 39.9 42.4 37.2 32.8 40.2 19.7 38.6 36.6	17.21 23.85 24.39 14.03 11.53 15.91 17.12 13.45 19.90 11.87 8.60 16.41 7.81	11.4 21.9 3.8 13.9 4.3 7.6 3.3 2.6 10.5 5.8 3.8 6.7 4.8	36.4 38.0 41.4 31.6 37.7 39.8 39.0 39.9 43.6 36.7 31.6 40.4 20.4 38.4 36.8	22.55 24.14 32.41 - 11.73 16.61 19.80 - 13.26 14.34 13.18 20.35 11.98 16.94 20.52	3.3 5.1 4.2 - 3.6 2.2 5.0 - .5 4.1 6.3 4.6 8.9 4.5 4.6	35.6 34.2 41.1 - 36.9 37.3 40.0 - 26.2 40.0 38.4 39.1 13.9 39.9 35.8	
Time Incentive  Establishment characteristics:	16.16 18.28	5.6 3.6	36.5 43.9	15.38 18.28	7.0 3.6	36.5 43.9	19.99	4.1	36.3	
Goods producing	( <sup>6</sup> )	( <sup>6</sup> )	( <sup>6</sup> )	15.83 15.54	2.4 9.6	40.0 36.0	( <sup>6</sup> )	( <sup>6</sup> )	( <sup>6</sup> )	
50-99 workers <sup>7</sup> 100-499 workers 500 workers or more	13.79 15.66 18.31	7.9 7.1 10.7	34.3 37.4 37.6	13.78 15.41 17.16	8.0 8.2 15.5	34.3 37.7 37.8	15.26 17.91 20.98	8.8 1.3 5.8	34.3 34.6 37.1	

<sup>1</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours.

The relative standard error (RSE) is the standard error expressed as a percent of

hourly rate or salary; incentive workers are those whose wages are at least partially based on productivity payments such as piece rates, commissions, and production

NOTE: Dashes indicate that no data were reported or that data did not meet publication

the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see appendix A.

Mean weekly hours are the hours an employee is scheduled to work in a week,

<sup>&</sup>lt;sup>4</sup> Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Union workers are those whose wages are determined through collective bargaining. Wages of time workers are based solely on

 <sup>5</sup> A classification system including about 480 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.
 6 Classification of establishments into goods-producing and service-producing

industries applies to private industry only.

The establishments classified with 50-99 workers may contain establishments with fewer than 50 due to staff reductions between survey sampling and collection.

Table 2-1. Mean hourly earnings,¹ all workers:² Selected occupations, private industry and State and local government, National Compensation Survey, Springfield, MO, September 2004

Operation 3		otal	Filvale	industry	State and local government		
Occupation <sup>3</sup>	Mean	Relative error <sup>4</sup> (percent)	Mean	Relative error <sup>4</sup> (percent)	Mean	Relative error <sup>4</sup> (percen	
	\$16.31	5.5	\$15.62	6.8	\$19.99	4.1	
All excluding sales	16.56	5.4	15.84	6.8	19.99	4.1	
White collar	18.35	8.8	17.21	11.4	22.55	3.3	
White collar excluding sales	19.47	10.4	18.34	14.5	22.55	3.3	
Professional specialty and technical	23.96	13.4	23.85	21.9	24.14	5.1	
Professional specialty	26.83	11.4	29.36	19.7	24.40	5.0	
Engineers, architects, and surveyors	29.02	6.7	29.02	6.7	-	-	
Mathematical and computer scientists	_	_	_	_	_	_	
Natural scientists	-	-	-	-	- 47.70		
Health related	31.64 22.51	26.3 3.3	33.01 22.69	26.9	17.78 –	1.5	
Registered nurses  Teachers, college and university	24.84	3.5	22.69	3.4	_	_	
Teachers, except college and university	25.57	4.1	_		25.69	4.6	
Elementary school teachers	26.94	4.0	_	_	26.94	4.0	
Secondary school teachers	26.49	3.2	_	_	26.49	3.2	
Substitute teachers	9.95	1.1	_	_	9.95	1.1	
Librarians, archivists, and curators	_	_	_	_	_	_	
Social scientists and urban planners	_	_	_	_	_	_	
Social, recreation, and religious workers	14.64	6.9	_	_	_	_	
Writers, authors, entertainers, athletes, and							
professionals, n.e.c.	_		_		-	-	
Technical	15.74	1.6	15.63	1.6	_	_	
Licensed practical nurses	15.02	6.1	_	_	_	_	
Executive, administrative, and managerial	26.12	2.8	24.39	3.8	32.41	4.2	
Executives, administrators, and managers	29.60	2.8	27.11	4.1	37.75	4.0	
Administrators, education and related fields	38.30	.8	-	_	_	_	
Managers and administrators, n.e.c.	27.70	7.3	27.59	8.3	-	10.5	
Management related  Management related, n.e.c	21.41 21.84	6.1 12.6	20.92 21.90	7.2 12.8	23.49 -	10.5	
Sales	14.03	13.9	14.03	13.9	_	_	
Supervisors, sales	19.27	19.2	19.27	19.2	_	_	
Sales, other business services	14.89	29.7	14.89	29.7	_	_	
Sales representatives, mining, manufacturing,							
and wholesale	22.22	8.4	22.22	8.4	_	_	
Sales workers, other commodities	12.44	11.6	12.44	11.6	_	_	
Cashiers	7.64	4.9	7.64	4.9	-	-	
Administrative support, including clerical	11.56	3.7	11.53	4.3	11.73	3.6	
Secretaries	12.66	6.2	13.07	8.6	12.17	10.8	
Bookkeepers, accounting and auditing clerks	11.79	5.9	11.76	5.9	-	_	
Dispatchers	19.53	3.3	_	_	_	_	
Traffic, shipping and receiving clerks  General office clerks	11.05 9.87	6.2 7.9	11.05 –	6.2	_	_	
Blue collar	15.96	7.0	15.91	7.6	16.61	2.2	
Precision production, craft, and repair	17.36	2.9	17.12	3.3	19.80	5.0	
Bus, truck, and stationary engine mechanics	16.27	2.3	15.96	1.8	-	_	
Industrial machinery repairers	18.39	4.8	18.39	4.8	_	_	
Machinery maintenance	13.98	2.6	13.98	2.6	_	_	
Supervisors, production	19.57	6.0	19.57	6.0	_	_	
Butchers and meat cutters	10.35	9.3	10.35	9.3	-	_	
Machine operators, assemblers, and inspectors	13.45	2.6	13.45	2.6	_	_	
Punching and stamping press operators	11.95	9.3	11.95	9.3	-	-	
Miscellaneous machine operators, n.e.c	13.16	2.4	13.16	2.4	_	-	
Welders and cutters	14.93	7.8	14.93	7.8	-	-	
Assemblers Miscellaneous hand working, n.e.c.	12.55 14.15	2.7 6.6	12.55 14.15	2.7 6.6	_	_	
iviiscellarieous fiariu Workirig, fi.e.c.	14.15	0.0	14.15	0.0	_		
Transportation and material moving  Truck drivers	19.62 17.14	11.0 2.1	19.90 17.35	10.5 1.7	13.26	.5	

Table 2-1. Mean hourly earnings, all workers: Selected occupations, private industry and State and local government, National Compensation Survey, Springfield, MO, September 2004 — Continued

	To	tal	Private	industry		nd local nment
Occupation <sup>3</sup>	Mean	Relative error <sup>4</sup> (percent)	Mean	Relative error <sup>4</sup> (percent)	Mean	Relative error <sup>4</sup> (percent)
Blue collar –Continued						
Transportation and material moving –Continued			<b>.</b>			
Industrial truck and tractor equipment operators	\$11.37	4.2	\$11.37	4.2	_	_
Handlers, equipment cleaners, helpers, and laborers	12.26	4.8	11.87	5.8	\$14.34	4 1
Construction laborers	14.31	5.1	- 11.07	- 5.0	12.07	1.2
Production helpers	9.59	7.7	9.59	7.7	_	
Stock handlers and baggers	8.38	4.0	8.38	4.0	_	_
Hand packers and packagers	9.29	6.0	9.29	6.0	_	_
Laborers, except construction, n.e.c	13.69	4.8	13.79	5.2	-	-
Service	9.54	4.2	8.60	3.8	13.18	6.3
Protective service	14.03	10.4	_	-	17.05	10.0
Police and detectives, public service	15.89	2.5	_	_	15.89	2.5
Food service	7.47	4.1	7.45	4.2	8.21	.2
Waiters, waitresses, and bartenders	4.03	18.4	4.03	18.4	_	_
Other food service	7.79	6.2	7.78	6.5	8.21	.2
Cooks	9.04	5.1	_	_	8.21	.2
Kitchen workers, food preparation	8.02	7.2	8.02	7.2	_	-
Health service	9.48	3.4	9.48	3.4	_	_
Nursing aides, orderlies and attendants	9.08	5.7	9.08	5.7	_	-
Cleaning and building service	10.07	5.3	9.25	7.5	11.06	3.0
Janitors and cleaners	10.23	4.6	9.48	6.0	_	_
Personal service	7.78	9.7	-	_	_	_

<sup>1</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, holidays, nonproduction bonuses, and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours.

2 All workers include full-time and part-time workers.

3 A classification system including about 480 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria, and n.e.c. means "not elsewhere classified." Overall occupational groups may include data for categories not shown separately.

<sup>&</sup>lt;sup>4</sup> The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see appendix A.

Table 2-2. Mean hourly earnings,¹ full-time workers:² Selected occupations, private industry and State and local government, National Compensation Survey, Springfield, MO, September 2004

	To	otal	Private	industry		ind local rnment
Occupation <sup>3</sup>	Mean	Relative error <sup>4</sup> (percent)	Mean	Relative error <sup>4</sup> (percent)	Mean	Relative error <sup>4</sup> (percent)
	\$17.06	5.4	\$16.41	6.7	\$20.35	4.6
All excluding sales	17.14	5.5	16.44	6.9	20.35	4.6
White collar	19.29	9.5	18.21	12.5	23.01	3.8
White collar excluding sales	19.94	11.0	18.80	15.4	23.01	3.8
Professional specialty and technical	24.39	14.2	24.31	23.4	24.52	5.1
Professional specialty	27.12	11.4	29.48	19.8	24.80	4.9
Engineers, architects, and surveyors	29.02	6.7	29.02	6.7	-	_
Mathematical and computer scientists	_	-	_	-	-	_
Natural scientists	-	-	-	-	_	_
Health related	31.95	26.4	33.18	27.2	_	_
Registered nurses	22.50	3.4	22.68	3.5	-	_
Teachers, college and university  Teachers, except college and university	- 26.11	4.5	_		26.25	4.9
Elementary school teachers	26.11	4.0	_	_	26.23	4.9
Secondary school teachers	26.49	3.2	_		26.49	3.2
Librarians, archivists, and curators	-	- 3.2	_	_	20.45 —	J.Z
Social scientists and urban planners	_	_	_	_	_	_
Social, recreation, and religious workers	14.64	6.9	_	_	_	_
Writers, authors, entertainers, athletes, and						
professionals, n.e.c.	_	_	_	_	_	_
Technical	15.95	2.8	15.84	2.7	_	_
Licensed practical nurses	15.02	6.1	-	-	-	_
Executive, administrative, and managerial	26.12	2.8	24.39	3.8	32.41	4.2
Executives, administrators, and managers	29.60	2.8	27.11	4.1	37.75	4.0
Administrators, education and related fields	38.30	.8	_	_	_	_
Managers and administrators, n.e.c	27.70	7.3	27.59	8.3	_	_
Management related	21.41	6.1	20.92	7.2	23.49	10.5
Management related, n.e.c.	21.84	12.6	21.90	12.8	-	_
Sales	16.17	12.3	16.17	12.3	_	_
Supervisors, sales	19.27	19.2	19.27	19.2	_	_
Sales, other business servicesSales representatives, mining, manufacturing,	16.82	34.2	16.82	34.2	_	_
and wholesale	22.22	8.4	22.22	8.4	_	-
Cashiers	8.70	2.7	8.70	2.7	-	-
Administrative support, including clerical	11.84	3.7	11.82	4.4	11.97	3.2
Secretaries	12.66	6.2	13.07	8.6	12.17	10.8
Bookkeepers, accounting and auditing clerks	11.79	5.9	11.76	5.9	_	_
Traffic, shipping and receiving clerks	11.05	6.2	11.05	6.2	_	_
General office clerks	9.93	9.2	_	_	_	_
Blue collar	16.13	6.9	16.09	7.4	16.76	2.2
Precision production, craft, and repair	17.39	2.9	17.16	3.3	19.80	5.0
Bus, truck, and stationary engine mechanics	16.27	2.3	15.96	1.8	_	_
Industrial machinery repairers	18.39	4.8	18.39	4.8	_	_
Machinery maintenance	13.98	2.6	13.98	2.6	-	_
Supervisors, production	19.57	6.0	19.57	6.0	-	_
Butchers and meat cutters	10.35	9.3	10.35	9.3	-	_
Machine operators, assemblers, and inspectors	13.45	2.6	13.45	2.6	_	_
Punching and stamping press operators	11.95	9.3	11.95	9.3	_	_
Miscellaneous machine operators, n.e.c	13.16	2.4	13.16	2.4	_	_
Welders and cutters	14.93	7.8	14.93	7.8	_	_
Assemblers Miscellaneous hand working, n.e.c.	12.55 14.15	2.7 6.6	12.55 14.15	2.7 6.6	_	_
<b>5</b> .	19.74	11.0	19.93	10.6	13.06	2.6
Transportation and material moving  Truck drivers	19.74	2.1	17.39	10.6	13.00	2.0
Industrial truck and tractor equipment operators	11.37	4.2	11.39	4.2	_	-
Handlers, equipment cleaners, helpers, and laborers	12.80	4.8	12.48	5.8	14.34	4.1
nanacio, equipment deanero, neipero, and iduorero	12.00	1 4.0	12.40	J.0	14.54	4.1

Table 2-2. Mean hourly earnings, <sup>1</sup> full-time workers: <sup>2</sup> Selected occupations, private industry and State and local government, National Compensation Survey, Springfield, MO, September 2004 — Continued

	To	otal	Private	industry		nd local rnment
Occupation <sup>3</sup>	Mean	Relative error <sup>4</sup> (percent)	Mean	Relative error <sup>4</sup> (percent)	Mean	Relative error <sup>4</sup> (percent
Blue collar –Continued						
Handlers, equipment cleaners, helpers, and laborers -Continued						
Construction laborers	\$14.31	5.1	_	_	\$12.07	1.2
Production helpers	9.59	7.7	\$9.59	7.7	_	_
Hand packers and packagers	9.29	6.0	9.29	6.0	-	_
Laborers, except construction, n.e.c	13.83	4.9	13.96	5.3	_	_
Service	10.38	2.8	9.37	1.9	13.30	6.5
Protective service	14.86	11.2	_	_	17.13	10.0
Police and detectives, public service	15.89	2.5	_	_	15.89	2.5
Food service	8.38	2.8	8.39	3.0	_	_
Other food service	8.49	2.8	8.50	2.9	_	_
Cooks	9.09	5.3			_	-
Kitchen workers, food preparation	8.50	5.2	8.50	5.2	_	_
Health service	-		-		_	_
Cleaning and building service	10.07	5.3	9.25	7.5	11.06	3.0
Janitors and cleaners	10.23	4.6	9.48	6.0	_	_
Personal service	_	_	_	_	_	_

<sup>1</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, holidays, nonproduction bonuses, and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours.

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number of workers, weighted by hours.

<sup>2</sup> Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the minimum full-time schedule.

 $<sup>^3</sup>$  A classification system including about 480 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.  $^4$  The relative standard error (RSE) is the standard error expressed as a

<sup>4</sup> The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see appendix A.

Table 2-3. Mean hourly earnings,¹ part-time workers:² Selected occupations, private industry and State and local government, National Compensation Survey, Springfield, MO, September 2004

	To	tal	Private	industry		nd local nment
Occupation <sup>3</sup>	Mean	Relative error <sup>4</sup> (percent)	Mean	Relative error <sup>4</sup> (percent)	Mean	Relative error <sup>4</sup> (percent)
AII	\$8.14	4.9	\$7.81	4.8	\$11.98	8.9
All excluding sales	8.53	5.3	8.09	5.2	11.98	8.9
White collar	8.89	5.1	8.57	5.1	11.89	15.2
White collar excluding sales	10.92	9.9	10.66	11.8	11.89	15.2
Professional specialty and technical	14.95 16.42	10.6 11.1	15.36 -	14.0 -	14.06 14.06	14.1 14.1
Health related Teachers, college and university	- 20.66	- 4.9	_	_	-	_
Teachers, except college and university	10.18	.9	_	_	10.10	.7
Substitute teachers	9.95	1.1	_	_	9.95	1.1
Technical	_	_	_	_	_	_
Sales	7.17 6.97	5.6 2.3	7.17 6.97	5.6 2.3	_ _	_
Administrative support, including clerical	8.41	5.6	8.31	6.4	8.96	1.0
Blue collar	8.76	7.4	7.97	7.4	_	_
Precision production, craft, and repair	_	-	_	-	-	-
Transportation and material moving	-	_	_	_	_	_
Handlers, equipment cleaners, helpers, and laborers	7.06	2.7	7.06	2.7	_	_
Stock handlers and baggers	6.88	3.0	6.88	3.0	_	_
Service	6.87	3.9	6.72	3.0	_	_
Protective service	_	_	_	_	_	_
Food service	6.09	6.4	6.05	6.9	_	_
Waiters, waitresses, and bartenders	4.26	15.3	4.26	15.3	_	_
Other food service Health service	6.51 7.96	5.1 4.3	6.48 7.96	5.0 4.3	_	_
Nursing aides, orderlies and attendants	7.96 7.96	4.3	7.96	4.3		_
Personal service	-	-	7.30	4.5	_	_

<sup>1</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, holidays, nonproduction bonuses, and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours.
2 Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the minimum full-time schedule.

a sample estimate. For more information about RSEs, see appendix A.

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria, and n.e.c. means "not elsewhere classified." Overall occupational groups may include data for categories not shown separately.

<sup>&</sup>lt;sup>3</sup> A classification system including about 480 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information. <sup>4</sup> The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around

Table 3-1. Mean weekly earnings,¹ full-time workers:² Selected occupations, private industry and State and local government, National Compensation Survey, Springfield, MO, September 2004

		Total		Priv	ate industry	/		ate and local overnment	
Occupation <sup>3</sup>	Weekly 6	earnings	Mean	Weekly e	arnings	Mean	Weekly 6	earnings	Mean
	Mean	Relative error <sup>4</sup> (percent)	weekly hours <sup>5</sup>	Mean	Relative error <sup>4</sup> (percent)	weekly hours <sup>5</sup>	Mean	Relative error <sup>4</sup> (percent)	weekly hours
AllAll excluding sales	\$685 688	5.9 6.0	40.2 40.1	\$662 663	7.4 7.6	40.4 40.4	\$796 796	4.3 4.3	39.1 39.1
White collar	771 796	9.8 11.2	40.0 39.9	735 759	12.9 15.8	40.4 40.4	892 892	3.4 3.4	38.8 38.8
Professional specialty and						40.0			
technical  Professional specialty  Engineers, architects, and	961 1,065	14.5 12.2	39.4 39.3	979 1,197	24.3 20.9	40.3 40.6	934 943	4.3 4.1	38.1 38.0
surveyors Mathematical and computer	1,226	7.9	42.2	1,226	7.9	42.2	_	_	_
scientists	-	_	-	-	_	-	-	_	-
Natural scientists  Health related  Registered nurses  Teachers, college and university	1,302 899 –	28.1 3.3	40.7 40.0 –	1,355 906 –	28.9 3.4 –	40.8 40.0 –	- - -	- - -	_ _ _ _
Teachers, except college and university  Elementary school teachers	967 990	3.5 2.6	37.0 36.7	<u>-</u>	-	-	963 990	3.9 2.6	36.7 36.7
Secondary school teachers Librarians, archivists, and	970	1.5	36.6	-	_	-	970	1.5	36.6
curators Social scientists and urban	_	_	_	_	_	_	_	_	_
planners Social, recreation, and religious workers Writers, authors, entertainers, athletes, and professionals,	585	6.9	40.0	-	_	_	_	_	_
n.e.c	_	_	_	-	_	-	_	_	-
Technical Licensed practical nurses	635 599	2.6 6.2	39.8 39.9	630 -	2.5 -	39.8	_ _	-	_
Executive, administrative, and managerial	1,080	2.2	41.4	1,010	3.0	41.4	1,332	4.8	41.1
Executives, administrators, and managers	1,227	2.0	41.4	1,120	2.7	41.3	1,579	5.6	41.8
Administrators, education and related fields	1,474	4.4	38.5	-	-	-	-	_	_
n.e.c	1,219	3.7	44.0	1,172	4.7	42.5	-	_	-
Management related  Management related, n.e.c	883 863	6.6 12.2	41.2 39.5	869 865	7.9 12.3	41.5 39.5	940 -	10.5	40.0
Sales	653	13.4	40.4	653	13.4	40.4	_	_	_
Supervisors, sales Sales, other business services Sales representatives, mining, manufacturing, and	826 675	22.2 34.1	42.9 40.2	826 675	22.2 34.1	42.9 40.2	- -	_	_
wholesaleCashiers	902 343	8.3 3.8	40.6 39.5	902 343	8.3 3.8	40.6 39.5	<u> </u>	_ _	_
Administrative support, including clerical	473	4.1	39.9	472	4.8	40.0	474	3.3	39.6
Secretaries Bookkeepers, accounting and auditing clerks	496 471	6.8 5.9	39.2 40.0	506 470	9.8 5.9	38.7 40.0	484	10.9	39.8
Traffic, shipping and receiving clerks	471	6.2	40.0	470	6.2	40.0	_	_	_
General office clerks	397	9.2	40.0	-	-	-	-	_	_
Blue collar	654	8.5	40.5	654	9.1	40.6	656	2.5	39.1

Table 3-1. Mean weekly earnings,1 full-time workers:2 Selected occupations, private industry and State and local government, National Compensation Survey, Springfield, MO, September 2004 — Continued

		Total		Priv	ate industry	/		te and local	l
Occupation <sup>3</sup>	Weekly e	arnings	Mean	Weekly e	arnings	Mean	Weekly e	arnings	Mean
	Mean	Relative error <sup>4</sup> (percent)	weekly hours <sup>5</sup>	Mean	Relative error <sup>4</sup> (percent)	weekly hours <sup>5</sup>	Mean	Relative error <sup>4</sup> (percent)	weekly hours <sup>5</sup>
Blue collar -Continued									
Precision production, craft, and repair	\$689	2.9	39.6	\$679	3.3	39.6	\$792	5.0	40.0
Bus, truck, and stationary	·						·		
engine mechanics	651	2.3	40.0	638	1.8	40.0	_	_	-
Industrial machinery repairers	723	4.4	39.3	723	4.4	39.3	_	_	-
Machinery maintenance	552	2.0	39.4	552	2.0	39.4	_	_	-
Supervisors, production	788	5.3	40.3	788	5.3	40.3	_	_	-
Butchers and meat cutters	378	11.0	36.5	378	11.0	36.5	_	_	-
Machine operators, assemblers,									
and inspectors	536	2.6	39.9	536	2.6	39.9	_	_	l _
Punching and stamping press	000	2.0	00.0	000	2.0	00.0			
operators	478	9.3	40.0	478	9.3	40.0	_	_	_
Miscellaneous machine	170	0.0	10.0	110	0.0	10.0			
operators, n.e.c.	521	1.2	39.6	521	1.2	39.6	_	_	_
Welders and cutters	597	7.8	40.0	597	7.8	40.0	_	_	l _
Assemblers	500	2.7	39.9	500	2.7	39.9	_	_	_
Miscellaneous hand working,	300	2.7	33.3	300	2.7	33.3	_	_	_
n.e.c	566	6.6	40.0	566	6.6	40.0	-	_	_
Transportation and material									
moving	858	14.9	43.5	875	14.1	43.9	422	13.4	32.3
Truck drivers	849	9.9	49.4	870	8.9	50.0	422	13.4	32.3
	049	9.9	49.4	670	0.9	30.0	_	_	_
Industrial truck and tractor equipment operators	453	4.1	39.9	453	4.1	39.9			
equipment operators	400	4.1	39.9	400	4.1	39.9	_	_	_
Handlers, equipment cleaners,									
helpers, and laborers	511	4.9	39.9	498	6.0	39.9	574	4.1	40.0
Construction laborers	572	5.1	40.0	_	_	_	483	1.2	40.0
Production helpers	380	7.0	39.6	380	7.0	39.6	_	_	-
Hand packers and packagers	368	5.4	39.6	368	5.4	39.6	_	_	-
Laborers, except construction,									
n.e.c	553	4.9	40.0	558	5.3	40.0	_	_	_
Sarvica	410	2.9	39.4	366	1.9	39.0	541	6.5	40.7
Service  Protective service	617	11.9	39.4 41.5	366	1.9	39.0	728	10.0	40.7
Police and detectives, public	017	11.5	41.5	_	_	_	720	10.0	42.5
service	637	2.4	40.1	_	_	-	637	2.4	40.1
Food service	321	3.7	38.4	323	3.9	38.5	_	-	-
Other food service	325	3.2	38.3	327	3.2	38.5	_	-	-
Cooks	355	5.9	39.1	-	-	_	_	-	_
Kitchen workers, food	333	6.4	39.2	333	6.4	39.2		_	
preparation  Health service		0.4	39.2	333	0.4	39.2	I -	_	I -
Cleaning and building service	395	5.2	39.3	- 357	6.0	38.7	442	3.0	40.0
Janitors and cleaners	395 401	4.8	39.3	365	4.6	38.5	442	3.0	40.0
Personal service	401	- 4.0	39.2	-	4.0	36.5	_	_	<u>-</u>
i Gisoriai sei vice			_			_	_	_	_

<sup>&</sup>lt;sup>1</sup> Earnings are the straight-time weekly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, holidays, nonproduction bonuses, and tips. The mean is computed by totaling the pay of all workers and dividing by the

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3 A classification system including about 480 individual occupations is used to

cover all workers in the civilian economy. See appendix B for more information.  $^4$  The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see appendix A.

 $<sup>^{\</sup>mbox{\scriptsize 5}'}$  Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

Table 3-2. Mean annual earnings, <sup>1</sup> full-time workers: <sup>2</sup> Selected occupations, private industry and State and local government, National Compensation Survey, Springfield, MO, September 2004

		Total		Priv	ate industry	′		te and local overnment	
Occupation <sup>3</sup>	Annual e	arnings	Mean	Annual ea	arnings	Mean	Annual ea	arnings	Mean
	Mean	Relative error <sup>4</sup> (percent)	annual hours <sup>5</sup>	Mean	Relative error <sup>4</sup> (percent)	annual hours <sup>5</sup>	Mean	Relative error <sup>4</sup> (percent)	annual hours <sup>5</sup>
AllAll excluding sales	\$34,558 34,630	5.9 6.0	2,026 2,020	\$34,144 34,187	7.4 7.6	2,080 2,079	\$36,379 36,379	4.3 4.3	1,788 1,788
White collar	38,308 39,206	9.8 11.2	1,986 1,966	38,081 39,327	12.9 15.8	2,091 2,092	38,943 38,943	3.4 3.4	1,693 1,693
Professional specialty and	44.000	445	4.044	50.405	04.0	0.077	00.400	4.0	4.500
technical Professional specialty	44,902 48,238	14.5 12.2	1,841 1,778	50,495 61,395	24.3 20.9	2,077 2,083	38,468 38,571	4.3 4.1	1,569 1,555
Engineers, architects, and				-			,		.,
surveyors  Mathematical and computer	63,758	7.9	2,197	63,758	7.9	2,197	_	_	_
scientists	-	_	-	_	-	-	_	_	-
Natural scientists Health related	- 67,578	28.1	2,115	- 70,440	28.9	_ 2,123	_	_	_
Registered nurses	46,702	3.3	2,113	47,131	3.4	2,123	_	_	_
Teachers, college and university	-	_		<u> </u>	-	_	-	-	-
Teachers, except college and university	36,860	3.5	1,412	_	_	_	35,740	3.9	1,362
Elementary school teachers	36,701	2.6	1,362	_	_	_	36,701	2.6	1,362
Secondary school teachers	35,515	1.5	1,341	-	-	-	35,515	1.5	1,341
Librarians, archivists, and curators									
Social scientists and urban	_	_	_	_	_	_	_	_	_
planners	-	_	_	_	-	-	-	_	-
Social, recreation, and religious workers Writers, authors, entertainers, athletes, and professionals,	30,441	6.9	2,080	-	-	-	-	_	-
n.e.c	-	_	_	_	-	-	_	_	-
Technical Licensed practical nurses	32,936 30,891	2.6 6.2	2,065 2,057	32,778 -	2.5 -	2,069	_	_	_
Executive, administrative, and	<del></del> -		0.400	50 500	0.0	0.454	00.054	4.0	
managerial Executives, administrators, and	55,575	2.2	2,128	52,528	3.0	2,154	66,051	4.8	2,038
managers Administrators, education and	62,647	2.0	2,116	58,262	2.7	2,149	76,034	5.6	2,014
related fields Managers and administrators,	67,878	4.4	1,772	-	-	-	-	_	_
n.e.c	63,380	3.7	2,288	60,961	4.7	2,209	_	_	_
Management related  Management related, n.e.c	45,897 44,868	6.6 12.2	2,144 2,054	45,175 44,969	7.9 12.3	2,160 2,054	48,857 -	10.5 –	2,080
Sales	33,750	13.4	2,087	33,750	13.4	2,087	_	_	_
Supervisors, sales	42,975	22.2	2,230	42,975	22.2	2,230	_	_	_
Sales, other business services Sales representatives, mining, manufacturing, and	35,118	34.1	2,088	35,118	34.1	2,088	-	_	_
wholesaleCashiers	46,893 16,278	8.3 3.8	2,111 1,872	46,893 16,278	8.3 3.8	2,111 1,872	_	_ _	_ _
Administrative support, including									
clerical	24,393	4.1	2,060	24,567	4.8	2,078	23,456	3.3	1,959
Secretaries	25,523	6.8	2,016	26,292	9.8	2,012	24,578	10.9	2,020
Bookkeepers, accounting and auditing clerks	24,518	5.9	2,080	24,458	5.9	2,080	_	_	_
Traffic, shipping and receiving				-					
clerks	22,980 20,664	6.2 9.2	2,080 2,080	22,980 -	6.2 -	2,080	_	_ _	_
Blue collar	33,546	8.5	2,079	33,546	9.1	2,085	33,538	2.5	2,001

Table 3-2. Mean annual earnings,1 full-time workers:2 Selected occupations, private industry and State and local government, National Compensation Survey, Springfield, MO, September 2004 — Continued

		Total		Priv	ate industry	/		te and local	
Occupation <sup>3</sup>	Annual e	arnings	Maan	Annual ea	arnings	Maan	Annual e	arnings	Maan
·	Mean	Relative error <sup>4</sup> (percent)	Mean annual hours <sup>5</sup>	Mean	Relative error <sup>4</sup> (percent)	Mean annual hours <sup>5</sup>	Mean	Relative error <sup>4</sup> (percent)	Mean annual hours <sup>5</sup>
Blue collar -Continued									
Precision production, craft, and									
repair	\$34,949	2.9	2,009	\$34,365	3.3	2,003	\$41,178	5.0	2,080
Bus, truck, and stationary engine mechanics	33,851	2.3	2,080	33,201	1.8	2.080			
Industrial machinery repairers	37,599	4.4	2.044	37,599	4.4	2.044	_	_	
Machinery maintenance	28.683	2.0	2.051	28,683	2.0	2.051	_	_	_
Supervisors, production	40,888	5.3	2,090	40,888	5.3	2,090	_	_	_
Butchers and meat cutters	19,660	11.0	1,899	19,660	11.0	1,899	_	_	_
Machine operators, assemblers,									
and inspectors	27,851	2.6	2,070	27,851	2.6	2,070	_	_	_
Punching and stamping press	27,001	2.0	2,070	27,001	2.0	2,070	_	_	_
operators Miscellaneous machine	24,858	9.3	2,080	24,858	9.3	2,080	_	_	_
operators, n.e.c.	27,118	1.2	2,060	27,118	1.2	2.060	_	_	_
Welders and cutters	30,999	7.8	2,076	30,999	7.8	2,076	_	_	_
Assemblers Miscellaneous hand working,	25,976	2.7	2,070	25,976	2.7	2,070	-	-	_
n.e.c	29,129	6.6	2,059	29,129	6.6	2,059	_	_	_
Transportation and material									
moving	44,359	14.9	2,247	45,489	14.1	2,283	19,081	13.4	1,461
Truck drivers	44,159	9.9	2,571	45,242	8.9	2,601	-	15.4	1,401
Industrial truck and tractor	44,100	3.3	2,571	45,242	0.9	2,001		_	_
equipment operators	23,576	4.1	2,074	23,576	4.1	2,074	-	_	_
Handlers, equipment cleaners,									
helpers, and laborers	26,082	4.9	2,037	25,307	6.0	2,028	29,828	4.1	2,080
Construction laborers	26,860	5.1	1,877	_	_		25,101	1.2	2.080
Production helpers	19.756	7.0	2.060	19.756	7.0	2.060	_	_	
Hand packers and packagers	19,119	5.4	2,058	19,119	5.4	2,058	_	_	_
Laborers, except construction,	-,		,	-,		,			
n.e.c.	28,769	4.9	2,080	29,030	5.3	2,080	-	_	_
Sandas	20.016	2.0	2.014	10 020	1.0	2 000	26.001	6.5	2 020
Service	20,916 32,079	2.9 11.9	2,014	18,830	1.9	2,009	26,991	6.5	2,030
Protective service  Police and detectives, public	32,079	11.9	2,159	_	_	_	37,880	10.0	2,211
service	33,120	2.4	2,085	_	_	_	33,120	2.4	2,085
Food service	15.940	3.7	1,902	16.312	3.9	1.945	-		
Other food service	16,124	3.2	1,899	16,512	3.2	1,943	_	_	l _
Cooks	16,923	5.9	1,862	-		-,540	_	_	l _
Kitchen workers, food	10,020	5.5	1,502						
preparation	17,335	6.4	2,040	17,335	6.4	2,040	_	_	_
Health service	-		_,,,,,	-		_,,,,,,	_	_	_
Cleaning and building service	20.560	5.2	2.041	18,583	6.0	2.010	23,000	3.0	2.080
Janitors and cleaners	20,864	4.8	2,039	18,994	4.6	2,004		_	_,,,,,,
Personal service	_	_		-	_		_	_	_

<sup>1</sup> Earnings are the straight-time annual wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, holidays, nonproduction bonuses, and tips. The mean is computed by totaling the pay of all workers and dividing by the

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number of workers, weighted by hours.

2 Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is

the minimum full-time schedule.

3 A classification system including about 480 individual occupations is used to

cover all workers in the civilian economy. See appendix B for more information.  $^4$  The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see appendix A.

Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

 $\label{thm:condition} \begin{tabular}{ll} Table 4-1. Selected occupations $^1$ and levels, $^2$ all workers: $^3$ Mean hourly earnings, $^4$ private industry and State and local government, National Compensation Survey, Springfield, MO, September 2004 $^3$ and $^4$ and $^4$ are the survey of t$ 

	To	otal	Private	industry		and local rnment
Occupation and level	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent
All	\$16.31	5.5	\$15.62	6.8	\$19.99	4.1
All excluding sales	16.56	5.4	15.84	6.8	19.99	4.1
White collar	18.35	8.8	17.21	11.4	22.55	3.3
1	7.19	10.1	7.13	10.2	_	_
2	8.67	3.9	8.64	4.3	_	_
3	9.11	4.3	9.11	4.3	_	_
4	11.69	2.9	11.77	3.2	11.21	9.1
5	15.80	4.9	15.95	5.8	15.18	7.1
6	17.11	5.6	17.03	6.7	17.27	11.2
7	19.44	4.9	19.58	5.6	18.59	4.7
8	24.24	5.5	23.09	3.4	24.91	8.0
9	25.48	2.3	25.77	2.4	23.49	2.5
10	30.95	3.2	-	- 11.6	- 20.46	
11	31.37	7.3	33.29	11.6	30.46	8.8
12 Not able to be leveled	44.65	5.0	10.50	_	_	_
	18.89	5.4	18.58	5.5		
White collar excluding sales	19.47 8.35	10.4 5.1	18.34	14.5 5.4	22.55	3.3
1 2	9.08	3.1	8.24 9.08	3.7	_	_
3	9.86	5.4	9.86	5.5	_	_
4	11.62	3.3	11.73	3.8	_ 11.21	9.1
5	14.55	3.6	14.32	4.4	15.18	7.1
6	16.77	5.9	16.44	7.7	17.27	11.2
7	18.57	4.0	18.56	4.7	18.59	4.7
8	24.40	6.0	23.12	2.7	24.91	8.0
9	25.48	2.3	25.77	2.4	23.49	2.5
10	30.87	7.6	_		_	
11	31.37	7.3	33.29	11.6	30.46	8.8
12	44.65	5.0	_	-	_	_
Not able to be leveled	18.71	7.1	18.30	7.5	-	-
Professional specialty and technical	23.96	13.4	23.85	21.9	24.14	5.1
Professional specialty	26.83	11.4	29.36	19.7	24.40	5.0
5	16.24	5.0	-	-	20.18	3.7
6	17.99	12.8	_	-	19.11	15.8
7	21.12	2.5	_	-	19.96	5.4
8	24.67	6.8	23.53	3.8	25.02	8.5
9	23.66	4.4	23.83	4.9	_	-
11	29.39	10.0	_		_	-
Not able to be leveled	21.39	16.0	20.13	22.7	_	-
Engineers, architects, and surveyors	29.02	6.7	29.02	6.7	_	_
Mathematical and computer scientists	_	_	_	-	_	_
Natural scientists		26.2	22.01	26.0	- 17 70	1.5
Health related  Registered nurses	31.64 22.51	26.3 3.3	33.01 22.69	26.9 3.4	17.78	1.5
Teachers, college and university	24.84	3.5	22.09	3.4	_	-
Teachers, except college and university	25.57	4.1	_		25.69	4.6
5	17.38	10.0	_		23.09	4.0
6	24.80	.6	_	_	24.80	.6
7	23.25	2.6	_	_	23.25	2.6
8	26.29	5.1	_	_	26.49	5.7
Elementary school teachers	26.94	4.0	_	_	26.94	4.0
8	27.27	3.7	_	_	27.27	3.7
Secondary school teachers	26.49	3.2	_	_	26.49	3.2
8	27.05	4.1	-	-	27.05	4.1
Substitute teachers	9.95	1.1	-	-	9.95	1.1
Librarians, archivists, and curators	_	_	-	-	-	-
Social scientists and urban planners	-	-	-	-	-	-
Social, recreation, and religious workers	14.64	6.9	-	-	-	-
Writers, authors, entertainers, athletes, and						
professionals, n.e.c	-	-	-	-	-	-
Technical	15.74	1.6	15.63	1.6	-	-
5	14.78	6.8	14.78	6.8	-	-
Licensed practical nurses	15.02	6.1	_	-	_	-

 $\label{thm:condition} \begin{tabular}{ll} Table 4-1. Selected occupations $^1$ and levels, $^2$ all workers: $^3$ Mean hourly earnings, $^4$ private industry and State and local government, National Compensation Survey, Springfield, MO, September 2004 — Continued $^3$ and $^4$ are the continued $^4$ and $^4$ are the continued $^4$ and $^4$ are the continued $^4$$ 

	To	otal	Private	industry		nd local rnment
Occupation and level	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percen
White collar -Continued						
Executive, administrative, and managerial	\$26.12	2.8	\$24.39	3.8	\$32.41	4.2
7	19.10	9.7	19.10	9.7	ψ02. <del>-</del> 1	-
8	23.74	8.5	-		_	_
9	27.29	3.8	27.40	4.2	_	-
11	35.09	7.2	_	-	_	-
12	44.33	7.1	_		_	-
Executives, administrators, and managers	29.60	2.8	27.11	4.1	37.75	4.0
9	28.34	6.2	27.97	6.2	_	_
11	35.81	7.0	-	-	_	_
12	44.33	7.1	-	_	-	_
Administrators, education and related fields	38.30 27.70	.8 7.3	- 27.59	8.3	_	_
Managers and administrators, n.e.c	21.70	6.1	20.92	7.2	23.49	10.5
Management related, n.e.c.	21.41	12.6	21.90	12.8		- 10.5
Managomoni rolatos, 11.0.0.	21.04	.2.0	21.00	.2.0		
Sales	14.03	13.9	14.03	13.9	_	_
2	7.68	3.7	7.68	3.7	_	_
3	7.85	2.3	7.85	2.3	_	_
4	11.88	6.9	11.88	6.9	_	_
5	19.83	9.1	19.83	9.1	_	_
Supervisors, sales	19.27	19.2	19.27	19.2	_	_
Sales, other business services	14.89	29.7	14.89	29.7	-	_
Sales representatives, mining, manufacturing,						
and wholesale	22.22	8.4	22.22	8.4	_	_
Sales workers, other commodities	12.44	11.6	12.44	11.6	_	_
Cashiers	7.64	4.9	7.64	4.9	-	_
3	7.65 7.25	4.0 2.6	7.65 7.25	4.0 2.6	_	_
Administrative support, including clerical	11.56 8.35	3.7 5.1	11.53 8.24	4.3 5.4	11.73	3.6
2	9.08	3.1	9.08	3.7	_	_
3	9.85	5.5	9.85	5.5	_	_
4	11.48	3.4	11.61	3.9	11.09	9.2
5	13.34	3.0	-	-	-	-
6	14.71	7.1	15.68	7.0	_	_
7	15.87	3.7	_		_	_
Not able to be leveled	15.04	23.3	15.04	23.3	_	_
Secretaries	12.66	6.2	13.07	8.6	12.17	10.8
4	11.40	4.3	_	_	_	_
Bookkeepers, accounting and auditing clerks	11.79	5.9	11.76	5.9	-	_
Dispatchers	19.53	3.3	_	-	-	_
Traffic, shipping and receiving clerks  General office clerks	11.05 9.87	6.2 7.9	11.05 –	6.2 -	_	_
			1E 01	7.6	16.61	2.0
3lue collar	15.96 8.88	7.0	15.91 8.88	7.6 1.1	16.61	2.2
2	10.97	8.3	10.97	8.3	_	_
3	12.45	2.3	12.32	2.3	13.77	10.0
4	13.69	3.9	13.80	4.2	12.49	2.8
5	16.22	2.9	16.33	2.6	-	_
6	15.12	2.7	15.25	3.0	_	_
7	20.74	7.4	20.81	7.9	19.85	3.1
8 9	22.81	3.4	- 26.45	12.5	_	_
•	25.71	13.2		13.5	_	_
Precision production, craft, and repair	17.36	2.9	17.12	3.3	19.80	5.0
4	11.47	5.4	11.47	5.4	-	_
5	15.60	8.1	15.60	8.1	-	_
6	15.70	3.2	15.81 19.05	3.4	10.95	3 1
7 8	19.14 22.81	3.9 3.4	19.05	4.4	19.85	3.1
Bus, truck, and stationary engine mechanics	16.27	2.3	_ 15.96	1.8	_	I -
Dus, truck, and stationary engine mechanics	10.27	ر ۷.۵	10.30	1.0	_	i –

Table 4-1. Selected occupations<sup>1</sup> and levels,<sup>2</sup> all workers:<sup>3</sup> Mean hourly earnings,<sup>4</sup> private industry and State and local government, National Compensation Survey, Springfield, MO, September 2004 — Continued

	To	otal	Private	industry	State and local government	
Occupation and level	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percen
Blue collar -Continued						
Precision production, craft, and repair -Continued	040.00	4.0	<b>040.00</b>	4.0		
Industrial machinery repairers	\$18.39 13.98	4.8 2.6	\$18.39 13.98	4.8 2.6	_	_
Machinery maintenance	19.57	6.0	19.57	6.0	_	
7	18.71	2.1	18.71	2.1	_	_
Butchers and meat cutters	10.35	9.3	10.35	9.3	_	_
Machine operators, assemblers, and inspectors	13.45	2.6	13.45	2.6	_	_
1	9.26	1.1	9.26	1.1	_	_
2	11.04	3.3	11.04	3.3	_	-
3	12.61	4.2	12.61	4.2	_	-
4	14.23	7.1	14.23	7.1	_	_
5	14.31	2.4	14.31	2.4	_	-
6 7	13.62 18.26	.8 3.9	13.62 18.26	.8 3.9	_	-
Punching and stamping press operators	11.95	9.3	11.95	9.3		
Miscellaneous machine operators, n.e.c.	13.16	2.4	13.16	2.4	_	
Welders and cutters	14.93	7.8	14.93	7.8	_	_
Assemblers	12.55	2.7	12.55	2.7	_	_
3	12.23	6.8	12.23	6.8	_	-
Miscellaneous hand working, n.e.c.	14.15	6.6	14.15	6.6	-	_
Transportation and material moving	19.62	11.0	19.90	10.5	\$13.26	0.5
2	9.96	8.6	9.95	8.7	_	-
3	11.82	2.0		l	_	-
4	14.70	10.1	14.97	12.0	_	-
5 Truck drivers	17.68 17.14	2.7 2.1	17.83 17.35	2.9 1.7	_	-
Industrial truck and tractor equipment operators	11.37	4.2	11.37	4.2	_	_
Handlers, equipment cleaners, helpers, and laborers	12.26	4.8	11.87	5.8	14.34	4.1
1	8.36	3.2	8.36	3.2	_	-
2	11.67	12.2	11.67	12.2	_	-
3	11.87	6.6	10.95	6.8		
4	13.52	5.7	14.01	5.9	11.94	1.3
Construction laborers  Production helpers	14.31 9.59	5.1 7.7	- 9.59	7.7	12.07	1.2
Stock handlers and baggers	8.38	4.0	8.38	4.0	_	_
1	6.94	1.6	6.94	1.6	_	_
Hand packers and packagers	9.29	6.0	9.29	6.0	_	_
Laborers, except construction, n.e.c.	13.69	4.8	13.79	5.2	_	-
Service	9.54	4.2	8.60	3.8	13.18	6.3
1	7.80	6.8	7.78	7.2	_	-
2	8.83	9.0	7.70	7.1	10.44	6.3
3	8.55	7.3	8.52	7.5	_	-
4	10.19	9.0	9.15	5.9	_	_
5	11.48	2.3	_	_	_	-
6  Protective service	13.26 14.03	5.0 10.4	_	_	17.05	10.0
Police and detectives, public service	15.89	2.5	_	_	15.89	2.5
Food service	7.47	4.1	7.45	4.2	8.21	.2
1	6.67	5.6	6.59	5.9	-	-
Waiters, waitresses, and bartenders	4.03	18.4	4.03	18.4	_	_
1	4.05	9.6	4.05	9.6		
Other food service	7.79	6.2	7.78	6.5	8.21	.2
1	7.27	4.5	7.22	4.9	-	
Cooks	9.04	5.1	- 0.00	7.2	8.21	.2
Kitchen workers, food preparation  Health service	8.02	7.2 3.4	8.02 9.48	7.2 3.4		-
Nursing aides, orderlies and attendants	9.48 9.08	5.7	9.48	5.7	-	
Cleaning and building service	10.07	5.3	9.25	7.5	11.06	3.0
			JU			, 0.0

Table 4-1. Selected occupations1 and levels,2 all workers:3 Mean hourly earnings,4 private industry and State and local government, National Compensation Survey, Springfield, MO, September 2004 — Continued

	To	otal	Private	industry	State and local government	
Occupation and level	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)
Service –Continued Cleaning and building service –Continued Janitors and cleaners  1	\$10.23 9.28 7.78	4.6 6.5 9.7	\$9.48 - -	6.0 - -	- - -	- - -

<sup>&</sup>lt;sup>1</sup> A classification system including about 480 individual occupations is

hazard pay. Excluded are premium pay for overtime, vacations, holidays, nonproduction bonuses, and tips. The mean is computed by totalling the pay of all workers and dividing by the number of workers, weighted by hours.

The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval"

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria, and n.e.c. means "not elsewhere classified." Overall occupational groups may include data for categories not shown separately.

A classification system including about 460 interiordal occupations is used to cover all workers in the civilian economy. See appendix B for more information.

2 Each occupation for which data are collected in an establishment is evaluated based on 10 factors, including knowledge, complexity, work environment, etc. Points are assigned based on the occupation's rank within each factor. The points are summed to determine the overall level of the occupation. See appendixes C and D for more information.

<sup>3</sup> All workers include full-time and part-time workers.

4 Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and

around a sample estimate. For more information about RSEs, see appendix

Table 4-2. Selected occupations<sup>1</sup> and levels,<sup>2</sup> full-time workers;<sup>3</sup> Mean hourly earnings,<sup>4</sup> private industry and State and local government, National Compensation Survey, Springfield, MO, September 2004

	To	otal	Private	industry		ind local rnment
Occupation and level	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percen
All excluding sales	\$17.06 17.14	5.4 5.5	\$16.41 16.44	6.7 6.9	\$20.35 20.35	4.6 4.6
White collar	19.29	9.5	18.21	12.5	23.01	3.8
1	8.68	4.4	8.62	4.7	_	-
2	9.17	2.9	9.17	3.0	_	-
3	9.58	5.2	9.58	5.2	_	
4	11.81	3.0	11.90	3.3	11.36	9.2
5	15.97	5.0	16.01	5.8	15.79	8.8
6	17.16	6.2	17.10	7.4	17.26	11.8
7 8	19.43 24.24	5.1 5.5	19.53 23.09	5.8 3.4	18.69 24.91	5.9 8.0
9	25.48	2.3	25.77	2.4	23.49	2.5
10	31.03	3.2	_		_	
11	31.37	7.3	33.29	11.6	30.46	8.8
12	44.65	5.0	-	-	-	-
Not able to be leveled	18.96	5.3	18.55	5.5	_	_
White collar excluding sales	19.94	11.0	18.80	15.4	23.01	3.8
1	8.47	6.1	-	-	_	_
3	10.15	5.6	10.15	5.6	_	-
4	11.77	3.5	11.87	4.1	11.36	9.2
5	14.66	3.7	14.30	4.4	15.79	8.8
6	16.79	6.6	16.43	8.6	17.26	11.8
7	18.51	4.2	18.48	4.9	18.69	5.9
8	24.40	6.0	23.12	2.7	24.91	8.0
9	25.48	2.3	25.77	2.4	23.49	2.5
10	31.07	7.6	_	_	-	_
11	31.37	7.3	33.29	11.6	30.46	8.8
Not able to be leveled	44.65 18.79	5.0 7.1	18.25	7.4	_	_
Professional specialty and technical	24.39	14.2	24.31	23.4	24.52	5.1
Professional specialty	27.12	11.4	29.48	19.8	24.80	4.9
6	18.02	13.7	_	-	19.22	17.3
7	-	_	_	_	20.46	8.2
8	24.67	6.8	23.53	3.8	25.02	8.5
9	23.66	4.4	23.83	4.9	_	_
11	29.39	10.0	_	-	_	_
Engineers, architects, and surveyors	29.02	6.7	29.02	6.7	_	_
Mathematical and computer scientists	_	_	_	-	_	_
Natural scientists	_	_	_	-	_	_
Health related	31.95	26.4	33.18	27.2	_	-
Registered nurses	22.50	3.4	22.68	3.5	_	-
Teachers, college and university			-	-		
Teachers, except college and university	26.11	4.5	_	-	26.25	4.9
6	25.63	.9	_	-	25.63	.9
7	24.40	4.3	_	-	24.40	4.3
8 Elementary school teachers	26.29	5.1	_	-	26.49	5.7
8	26.94	4.0 3.7	_	-	26.94	4.0 3.7
Secondary school teachers	27.27 26.49	3.7	_		27.27 26.49	3.7
8	27.05	4.1	_		27.05	4.1
Librarians, archivists, and curators	-		_	_	27.03	
Social scientists and urban planners	_	_	_	_	_	_
Social, recreation, and religious workers	14.64	6.9	-	-	-	_
Writers, authors, entertainers, athletes, and						
professionals, n.e.c.	45.05		45.04	-	-	_
Technical	15.95	2.8	15.84	2.7	_	-
4 5	12.56	8.3	- 1/1 70	6.8	_	-
Licensed practical nurses	14.78 15.02	6.8 6.1	14.78 -	- 0.0	_	_
			24.20		22 44	4.0
Executive, administrative, and managerial	26.12 19.10	2.8 9.7	24.39 19.10	3.8 9.7	32.41	4.2
I	19.10		15.10	9.1	_	
8	23.74	8.5	_	. – 1	_	I —

Table 4-2. Selected occupations<sup>1</sup> and levels,<sup>2</sup> full-time workers;<sup>3</sup> Mean hourly earnings,<sup>4</sup> private industry and State and local government, National Compensation Survey, Springfield, MO, September 2004 — Continued

	To	otal	Private	industry		nd local nment
Occupation and level	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent
White collar –Continued						
Executive, administrative, and managerial -Continued						
11	\$35.09	7.2	_	_	_	_
12	44.33	7.1		-		_
Executives, administrators, and managers	29.60	2.8	\$27.11	4.1	\$37.75	4.0
9	28.34	6.2	27.97	6.2	_	_
11	35.81	7.0	_	_	_	_
12	44.33	7.1	_	-	_	_
Administrators, education and related fields	38.30	.8	_	-	_	_
Managers and administrators, n.e.c	27.70	7.3	27.59	8.3	_	_
Management related	21.41	6.1	20.92	7.2	23.49	10.5
Management related, n.e.c.	21.84	12.6	21.90	12.8	_	_
Sales	16.17	12.3	16.17	12.3	-	_
3	8.10	5.2	8.10	5.2	_	-
4	11.95	7.2	11.95	7.2	_	_
5	20.17	8.9	20.17	8.9	_	-
Supervisors, sales	19.27	19.2	19.27	19.2	_	_
Sales, other business services	16.82	34.2	16.82	34.2	-	-
and wholesale	22.22	8.4	22.22	8.4	_	_
Cashiers	8.70	2.7	8.70	2.7	_	_
Administrative support, including clerical	11.84	3.7	11.82	4.4	11.97	3.2
1	8.47	6.1	_	_	_	_
3	10.14	5.6	10.14	5.7	_	_
4	11.63	3.4	11.76	3.8	11.24	9.4
5	13.18	3.6	_	_	_	_
6	14.71	7.1	15.68	7.0	_	_
7	15.87	3.7	_	_	_	_
Not able to be leveled	15.04	23.3	15.04	23.3	_	_
Secretaries	12.66	6.2	13.07	8.6	12.17	10.8
4	11.40	4.3	_	_	_	_
Bookkeepers, accounting and auditing clerks	11.79	5.9	11.76	5.9	_	_
Traffic, shipping and receiving clerks  General office clerks	11.05 9.93	6.2 9.2	11.05 -	6.2 -	- -	_ _
lue collar	16.13	6.9	16.09	7.4	16.76	2.2
1	9.19	1.3	9.19	1.3	-	
2	10.97	8.3	10.97	8.3	_	_
3	12.59	1.6	12.47	1.4	13.77	10.0
4	13.84	4.0	13.98	4.2	12.06	2.1
5	16.22	2.9	16.33	2.6	-	
6	15.12	2.7	15.25	3.0	_	_
7	20.74	7.4	20.81	7.9	19.85	3.1
8	22.81	3.4	-	-	-	-
9	25.71	13.2	26.45	13.5	-	_
Precision production, craft, and repair	17.39	2.9	17.16	3.3	19.80	5.0
4	11.41	6.1	11.41	6.1	_	-
5	15.60	8.1	15.60	8.1	_	-
6	15.70	3.2	15.81	3.4	_	-
7	19.14	3.9	19.05	4.4	19.85	3.1
8	22.81	3.4	_	_	_	-
Bus, truck, and stationary engine mechanics	16.27	2.3	15.96	1.8	_	-
Industrial machinery repairers	18.39	4.8	18.39	4.8	_	-
Machinery maintenance	13.98	2.6	13.98	2.6	_	-
Supervisors, production	19.57	6.0	19.57	6.0	_	-
7	18.71	2.1	18.71	2.1	-	-
Butchers and meat cutters	10.35	9.3	10.35	9.3	_	-
	40.45	1 26	13.45	2.6	_	_
Machine operators, assemblers, and inspectors	13.45	2.6	13.43	2.0		
Machine operators, assemblers, and inspectors  1	13.45 9.26	1.1	9.26	1.1	_	_

Table 4-2. Selected occupations<sup>1</sup> and levels,<sup>2</sup> full-time workers;<sup>3</sup> Mean hourly earnings,<sup>4</sup> private industry and State and local government, National Compensation Survey, Springfield, MO, September 2004 — Continued

	To	otal	Private	industry	State and local government	
Occupation and level	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percen
Blue collar –Continued						
Machine operators, assemblers, and inspectors  -Continued						
3	\$12.61	4.2	\$12.61	4.2	_	_
4	14.23	7.1	14.23	7.1	_	_
5	14.31	2.4	14.31	2.4	_	_
6	13.62	.8	13.62	.8	_	_
7	18.26	3.9	18.26	3.9	_	_
Punching and stamping press operators	11.95	9.3	11.95	9.3	_	_
Miscellaneous machine operators, n.e.c	13.16	2.4	13.16	2.4	_	_
Welders and cutters	14.93	7.8	14.93	7.8	_	_
Assemblers	12.55	2.7	12.55	2.7	_	_
3	12.23	6.8	12.23	6.8	_	_
Miscellaneous hand working, n.e.c.	14.15	6.6	14.15	6.6	-	_
Transportation and material moving	19.74	11.0	19.93	10.6	\$13.06	2.6
2	9.96	8.6	9.95	8.7	_	_
3	11.82	2.0	_	_	_	_
4	15.01	12.6	15.05	13.0	_	_
5	17.68	2.7	17.83	2.9	_	_
Truck drivers	17.18	2.1	17.39	1.7	_	_
Industrial truck and tractor equipment operators	11.37	4.2	11.37	4.2	_	-
Handlers, equipment cleaners, helpers, and laborers	12.80	4.8	12.48	5.8	14.34	4.1
1	9.23	5.1	9.23	5.1	_	_
2	11.67	12.2	11.67	12.2	_	-
3	12.47	5.7	11.65	4.7	_	_
4	13.99	4.7	_	_	11.94	1.3
Construction laborers	14.31	5.1	_	_	12.07	1.2
Production helpers	9.59	7.7	9.59	7.7	_	_
Hand packers and packagers	9.29	6.0	9.29	6.0	_	_
Laborers, except construction, n.e.c	13.83	4.9	13.96	5.3	_	_
Service	10.38	2.8	9.37	1.9	13.30	6.5
1	8.39	8.2	8.42	8.7	_	_
2	9.94	6.6	_	_	_	-
3	9.08	3.9	9.05	4.0	_	_
4	11.35	8.4	_	_	_	_
5	11.48	2.3	_	_	_	_
Protective service	14.86	11.2	_	_	17.13	10.0
Police and detectives, public service	15.89	2.5	_	_	15.89	2.5
Food service	8.38	2.8	8.39	3.0	_	_
1	7.39	13.6	_	_	_	-
3	8.12	5.4	8.12	5.4	_	-
Other food service	8.49	2.8	8.50	2.9	_	-
1	7.72	11.6	_	-	_	_
3	8.12	5.4	8.12	5.4	_	_
Cooks	9.09	5.3	_	_	_	_
Kitchen workers, food preparation	8.50	5.2	8.50	5.2	_	_
Health service	-	-	_	_	_	_
Cleaning and building service	10.07	5.3	9.25	7.5	11.06	3.0
1	9.02	7.2	9.04	7.2	-	-
Janitors and cleaners	10.23	4.6	9.48	6.0	_	-
1	9.28	6.5	_	_	_	l –

Table 4-2. Selected occupations1 and levels,2 full-time workers:3 Mean hourly earnings,4 private industry and State and local government, National Compensation Survey, Springfield, MÓ, September 2004 — Continued

Occupation and level	Total		Private industry		State and local government	
	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)
Service –Continued Personal service	-	_	-	_	-	_

 $<sup>^{\</sup>rm 1}$  A classification system including about 480 individual occupations is used to cover all workers in the civilian economy. See appendix B for more

<sup>4</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, holidays, nonproduction bonuses, and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours.

<sup>5</sup> The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval"

around a sample estimate. For more information about RSEs, see appendix

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria, and n.e.c. means "not elsewhere classified." Overall occupational groups may include data for categories not shown separately.

beed to cover all workers in the civilian economy. See appoints 5 is more information.

2 Each occupation for which data are collected in an establishment is evaluated based on 10 factors, including knowledge, complexity, work environment, etc. Points are assigned based on the occupation's rank within each factor. The points are summed to determine the overall level of the occupation. See appendixes C and D for more information.

S Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the minimum full-time schedule.

Table 4-3. Selected occupations<sup>1</sup> and levels,<sup>2</sup> part-time workers:<sup>3</sup> Mean hourly earnings,<sup>4</sup> private industry and State and local government, National Compensation Survey, Springfield, MO, September 2004

	To	otal	Private	industry	State and local government	
Occupation and level	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)
All	\$8.14	4.9	\$7.81	4.8	\$11.98	8.9
All excluding sales	8.53	5.3	8.09	5.2	11.98	8.9
White collar	8.89	5.1	8.57	5.1	11.89	15.2
2	7.77	4.6	7.50	4.0	_	_
3	7.53	2.7	7.51	2.7	_	_
4	10.30	6.2	10.48	6.4	_	_
5	11.19	8.6	10.40	0.4		
			10.66	11.8	11.00	15.0
White collar excluding sales	10.92	9.9	10.66		11.89	15.2
4	10.27	7.3	_	_	_	_
Professional specialty and technical	14.95	10.6	15.36	14.0	14.06	14.1
Professional specialty	16.42	11.1	_	_	14.06	14.1
Health related	_	_	_	_	_	_
Teachers, college and university	20.66	4.9	_	_	_	_
Teachers, except college and university	10.18	.9	_	_	10.10	.7
Substitute teachers	9.95	1.1	_	_	9.95	1.1
Technical	-		_	_	-	_
Sales	7.17	5.6	7.17	5.6	_	_
3	7.51	3.7	7.51	3.7	_	_
Cashiers	6.97	2.3	6.97	2.3	-	_
Administrative support, including clerical	8.41	5.6	8.31	6.4	8.96	1.0
Blue collar	8.76	7.4	7.97	7.4		
			1.51	7.4	_	_
4	11.63	8.3	_	_	_	_
Precision production, craft, and repair	-	-	-	-	-	-
Transportation and material moving	-	-	_	-	-	_
Handlers, equipment cleaners, helpers, and laborers	7.06	2.7	7.06	2.7	_	_
Stock handlers and baggers	6.88	3.0	6.88	3.0	-	-
Service	6.87	3.9	6.72	3.0	_	_
1	6.26	12.6	6.17	12.6	_	_
			-		_	_
2	6.84	7.2	6.84	7.2	_	_
Protective service	_		_		_	_
Food service	6.09	6.4	6.05	6.9	_	_
1	5.88	10.8	5.88	10.8	_	_
Waiters, waitresses, and bartenders	4.26	15.3	4.26	15.3	_	_
Other food service	6.51	5.1	6.48	5.0	_	_
Health service	7.96	4.3	7.96	4.3	_	_
Nursing aides, orderlies and attendants	7.96	4.3	7.96	4.3	_	_
Personal service	-	_	_	_	l _	_
. 01001101 0011100						

 $<sup>^{\</sup>rm 1}$  A classification system including about 480 individual occupations is used to cover all workers in the civilian economy. See appendix B for more

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria, and n.e.c. means "not elsewhere classified." Overall occupational groups may include data for categories not shown separately.

used to cover all workers in the civilian economy. See appendix B for more information.

<sup>2</sup> Each occupation for which data are collected in an establishment is evaluated based on 10 factors, including knowledge, complexity, work environment, etc. Points are assigned based on the occupation's rank within each factor. The points are summed to determine the overall level of the occupation. See appendixes C and D for more information.

<sup>3</sup> Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the minimum full-time schedule.

<sup>&</sup>lt;sup>4</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, holidays,

nonproduction bonuses, and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours.

The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see appendix

Table 5-1. Selected worker characteristics: Mean hourly earnings<sup>1</sup> by occupational group,<sup>2</sup> National Compensation Survey, Springfield, MO, September 2004

		Private indu	stry and Sta	ate and local g	jovernment			
Occupational group	Full-time workers <sup>3</sup>	Part-time workers <sup>3</sup>	Union <sup>4</sup>	Nonunion <sup>4</sup>	Time <sup>5</sup>	Incentive <sup>5</sup>		
			N	lean				
All occupations	\$17.06 17.14	\$8.14 8.53	\$18.47 18.97	\$15.90 16.07	\$16.16 16.52	\$18.28 17.28		
White collar	19.29 19.94	8.89 10.92	13.22 18.68	18.50 19.48	18.32 19.61	18.64 15.35		
Professional specialty and technical	24.39 27.12 15.95 26.12 16.17	14.95 16.42 - - 7.17	22.21 23.37 - - -	24.00 26.89 15.63 26.12 14.48	23.96 26.83 15.74 26.24 12.45	- - - - 21.00		
Administrative support, including clerical	11.84 16.13 17.39 13.45 19.74 12.80	8.41 8.76 - - - 7.06	19.34 20.47 15.93 – 13.54	11.49 14.01 15.31 12.45 16.14 11.43	11.47 15.72 17.22 13.45 20.21 12.26	18.30 - - - -		
Service	10.38	6.87	-	9.48	9.53	-		
	Relative error <sup>6</sup> (percent)							
All occupations	5.4 5.5	4.9 5.3	10.0 9.5	5.6 5.8	5.6 5.6	3.6 6.7		
White collar	9.5 11.0	5.1 9.9	9.8 10.7	9.0 10.6	9.3 10.8	8.1 22.6		
Professional specialty and technical Professional specialty Technical	14.2 11.4 2.8	10.6 11.1 –	6.0 4.8 -	13.6 11.6 1.5	13.4 11.4 1.6	- - -		
Executive, administrative, and managerial	2.8 12.3 3.7	5.6 5.6	- - -	2.8 14.5 3.8	2.8 11.0 2.9	15.4 –		
Blue collar	6.9 2.9 2.6 11.0 4.8	7.4 - - - 2.7	9.7 4.3 2.9 - 4.8	3.1 1.6 3.7 7.9 6.6	7.4 3.2 2.6 17.3 4.8	6.6 - - - -		
Service	2.8	3.9	_	4.3	4.3	_		

<sup>&</sup>lt;sup>1</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, holidays, nonproduction bonuses, and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours.

<sup>2</sup> A classification system including about 480 individual occupations is used to cover all workers in the civilian economy. See appendix B for more intermatics.

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria.

information.  $^3$  Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the minimum full-time schedule.

<sup>&</sup>lt;sup>4</sup> Union workers are those whose wages are determined through

Onlon workers are those whose wages are determined unlocal collective bargaining.

5 Time workers' wages are based solely on an hourly rate or salary; incentive workers are those whose wages are at least partially based on productivity payments such as piece rates, commissions, and production

bonuses.  $^{6}$  The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see appendix

Table 5-2. Major industry division: Mean hourly earnings1 by occupational group,2 private industry, National Compensation Survey, Springfield, MO, September 2004

				Fu	II-time an	d part-tin	ne workers			
		Good	s-produc	ing indus	stries <sup>3</sup>		Service-	producing in	dustries <sup>4</sup>	
Occupational group	All private industries	Total	Mining	Con- struc- tion	Manu- factur- ing	Total	Transport- ation and public util- ities	Wholesale and retail trade	Finance, insurance, and real estate	Serv- ices
			•			Mean				
All occupations		\$15.83 15.78	- -	_ _	\$15.19 15.12	\$15.54 15.87	_ _	\$13.16 13.01	_ _	\$15.42 15.61
White collar		21.32 21.64	- -	_ _	21.32 21.64	16.72 17.85	- -	13.98 14.68	_ _	18.39 18.83
Professional specialty and technical Professional specialty Technical	29.36	22.39 28.48 14.41	- - -	_ _ _	22.39 28.48 14.41	24.10 29.50 15.85	- - -	- - -	_ _	24.20 30.32 14.74
Executive, administrative, and managerial	24.39	26.83 - 14.12	_ _ _	_ 	26.83 - 14.12	23.64 13.83 11.32	_ 	24.29 13.46 10.75	_ _ _	21.49
Blue collar	15.91	14.69	_	_	13.72	17.44	_	14.41	_	12.97
Precision production, craft, and repair	17.12 13.45 19.90	17.02 13.45 15.04	- - -	- - -	14.41 13.45 15.04	17.24 13.46 21.16	- - -	16.18 - -	- - -	- - -
Handlers, equipment cleaners, helpers, and laborers	11.87	13.03	_	-	12.63	10.68	_	8.93	_	_
Service	8.60	_	_	-	_	8.60	-	8.03	_	8.92
					Relative	e error <sup>5</sup> ( <sub>l</sub>	percent)			
All occupations		2.4 2.5	_ _	_ _	3.0 3.1	9.6 10.0	_ _	10.7 7.8	_ _	17.2 17.7
White collar		4.2 3.6	_ _	_ _	4.2 3.6	12.9 16.9	_ _	10.8 7.2	-	26.1 27.3
Professional specialty and technical Professional specialty Technical Executive, administrative, and managerial	19.7	7.3 5.4 3.5 7.5	- - -	- - -	7.3 5.4 3.5 7.5	25.4 22.7 1.6 5.1	- - -	- - - 3.4	- - -	28.1 23.8 4.7 8.5
SalesAdministrative support, including clerical	13.9 4.3	9.7	_ _ _	_ _ _	9.7	15.1 4.5	_ _ _	17.4 7.7	_ _ _	1.8
Blue collar	3.3 2.6	2.5 3.2 2.5 23.1	- - -	- - - -	3.1 3.2 2.5 23.1	12.4 6.3 14.4 6.6	- - - -	5.4 2.9 – –	- - - -	7.3 - - -
Handlers, equipment cleaners, helpers, and laborers	5.8	6.1	-	_	7.9	7.6	_	1.2	_	_
Service	3.8	-	_	_	_	3.8	_	6.3	_	4.8

<sup>&</sup>lt;sup>1</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, holidays, nonproduction bonuses, and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours.
<sup>2</sup> A classification system including about 480 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.
<sup>3</sup> Goods-producing industries include mining, construction, and manufacturing.

NOTE: Dashes indicate that no data were reported or that data did not meet publication

<sup>&</sup>lt;sup>4</sup> Service-producing industries include transportation and public utilities; wholesale and retail trade; finance, insurance, and real estate; and services.
<sup>5</sup> The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see appendix A.

Table 5-3. Establishment employment size: Mean hourly earnings1 by occupational group,2 private industry, National Compensation Survey, Springfield, MO, September 2004

		Full-time	and part-time	e workers				
Occupational aroun	All private		100	workers or r	nore			
Occupational group	All private industry workers	50 - 99 workers <sup>3</sup>	Total	100 - 499 workers	500 workers or more			
			Mean					
All occupations  All excluding sales	\$15.62 15.84	\$13.78 14.11	\$16.06 16.25	\$15.41 15.39	\$17.16 17.58			
White collar	17.21	13.72	17.88	16.03	19.78			
White-collar excluding sales	18.34	14.83	18.95	16.35	20.79			
Professional specialty and technical Professional specialty Technical	23.85 29.36 15.63	-	23.84 29.36 15.63	19.41 25.28 14.75	25.92 30.62 16.32			
Executive, administrative, and managerial	24.39 14.03	22.11 11.40	25.24 14.68	22.02 15.53	29.50 11.60			
Administrative support, including clerical	11.53	11.17	11.63	11.59	11.66			
Blue collar  Precision production, craft, and repair  Machine operators, assemblers, and inspectors  Transportation and material moving  Handlers, equipment cleaners, helpers, and laborers	15.91 17.12 13.45 19.90 11.87	15.58 18.01 11.47 13.01 12.01	16.01 16.56 13.71 20.54 11.83	16.21 16.14 13.18 20.76 11.85	15.09 18.39 15.20 - 11.78			
Service	8.60	7.46	8.91	8.10	9.67			
	Relative error <sup>4</sup> (percent)							
All occupations	6.8	8.0	7.6	8.2	15.5			
All excluding sales	6.8	7.1	7.8	8.2	16.4			
White collar	11.4 14.5	13.3 12.2	13.2 16.6	6.4 5.5	24.8 27.4			
Professional specialty and technical	21.9 19.7 1.6 3.8	- - - 5.5	22.0 19.8 1.6 5.5	7.2 10.7 3.9 7.0	30.1 23.6 2.6 6.0			
SalesAdministrative support, including clerical	13.9 4.3	23.0 7.8	14.1 5.0	15.9 6.3	15.6 6.7			
Blue collar  Precision production, craft, and repair  Machine operators, assemblers, and inspectors  Transportation and material moving  Handlers, equipment cleaners, helpers, and laborers	7.6 3.3 2.6 10.5 5.8	3.5 3.1 4.0 16.2 8.9	9.4 6.3 3.1 9.4 7.5	11.3 8.5 4.0 9.0 7.6	3.9 3.4 1.9 – 11.2			
Service	3.8	10.2	3.2	5.6	2.2			

<sup>1</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, holidays, nonproduction bonuses, and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours.

2 A classification system including about 480 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

3 Establishments classified with 50-99 workers may contain

establishments with fewer than 50 due to staff reductions between

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria.

survey sampling and collection.

4 The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see appendix A.

Table 6-1. Hourly wage percentiles for establishment jobs, 1 all workers: 2 Selected occupations, all industries, National Compensation Survey, Springfield, MO, September 2004

Occupation <sup>3</sup>	10	25	Median 50	75	90
All	\$7.74	\$10.00	\$14.02	\$19.63	\$27.21
All excluding sales	8.10	10.28	14.42	19.65	27.14
White collar	7.97	10.37	15.20	23.69	30.39
White collar excluding sales	9.00	11.61	16.56	24.59	30.76
Professional specialty and technical	12.71	15.93	21.31	26.82	33.22
Professional specialty	14.06	19.51	24.05	27.98	36.20
Engineers, architects, and surveyors	19.64	24.42	27.65	36.20	37.10
Mathematical and computer scientists  Natural scientists	_	_	_	_	_
Health related	16.49	19.54	23.64	27.32	57.69
Registered nurses	16.55	19.19	22.74	26.32	27.79
Teachers, college and university	12.61	18.12	22.44	28.69	38.91
Teachers, except college and university	20.34	21.68	24.96	28.80	33.64
Elementary school teachers	20.78	22.70	25.90	31.41	34.65
Secondary school teachers	21.19	23.57	25.98	28.61	32.93
Substitute teachers	9.29	9.29	10.00	10.39	10.71
Librarians, archivists, and curators	_	_	_	_	_
Social scientists and urban planners	_	_	_	_	_
Social, recreation, and religious workers	12.47	13.11	13.59	15.09	17.20
Writers, authors, entertainers, athletes, and					
professionals, n.e.c.	-				_
Technical	10.10	13.10	14.93	17.47	20.90
Licensed practical nurses	13.00	13.46	14.67	16.60	17.47
Executive, administrative, and managerial	16.41	19.26	26.69	30.76	38.80
Executives, administrators, and managers	17.73	19.83	30.00	33.55	45.12
Administrators, education and related fields	32.25	35.24	39.10	44.17	44.17
Managers and administrators, n.e.c	19.22	19.26	28.78	31.14	45.12
Management related	11.78	16.76	20.95	27.21	28.38
Management related, n.e.c	11.38	14.42	25.97	27.45	28.38
Sales	6.30	7.25	10.45	17.84	29.73
Supervisors, sales	10.45	11.05	16.85	30.39	30.39
Sales, other business servicesSales representatives, mining, manufacturing,	7.00	7.00	9.25	22.12	34.71
and wholesale	11.42	18.10	22.73	24.82	28.28
Sales workers, other commodities Cashiers	6.75 6.00	7.70 6.30	10.75 7.25	13.30 8.75	24.01 9.25
Administrative support, including clerical	7.90	9.00	11.00	13.04	15.43
Secretaries	9.60	11.43	12.05	13.04	16.62
Bookkeepers, accounting and auditing clerks	9.25	10.00	13.00	13.00	13.23
Dispatchers	12.00	14.50	17.00	25.54	31.82
Traffic, shipping and receiving clerks	8.25	9.00	11.30	12.50	14.00
General office clerks	7.58	8.13	8.97	11.61	12.52
Blue collar	9.00	11.67	15.73	18.72	23.58
Procision production graft and renair	0.65	12.50	10.00	10.05	24.00
Precision production, craft, and repair  Bus, truck, and stationary engine mechanics	9.65 13.09	13.50 14.01	18.02 16.11	19.95 18.24	24.00 20.37
Industrial machinery repairers	17.07	18.65	19.32	19.48	19.48
Machinery maintenance	13.00	13.00	13.00	15.40	17.00
Supervisors, production	16.01	18.02	19.48	19.74	23.80
Butchers and meat cutters	7.80	9.10	9.55	10.40	15.25
Machine operators, assemblers, and inspectors	9.00	10.33	13.50	16.34	17.12
Punching and stamping press operators	8.50	9.00	10.71	16.08	16.62
Miscellaneous machine operators, n.e.c.	8.25	9.10	16.34	16.73	16.73
Welders and cutters	10.00	12.60	13.53	17.84	19.54
Assemblers	8.50	10.29	13.50	15.19	15.52
Miscellaneous hand working, n.e.c	9.50	12.93	13.73	17.12	17.12
Transportation and material moving	11.55	14.20	17.23	22.57	30.94
Truck drivers	13.49	16.60	17.11	17.32	19.50
Industrial truck and tractor equipment operators	8.15	11.34	11.55	12.45	14.02
Handlers, equipment cleaners, helpers, and laborers Construction laborers	7.50 11.06	9.15 11.67	12.00 13.47	15.60 16.80	16.59 17.84

 $\label{thm:continuous} Table \ 6\text{-}1. \ \ Hourly \ wage \ percentiles \ for \ establishment \ jobs, \ ^1 \ all \ workers: \ ^2 \ Selected \ occupations, \ all \ industries, \ National \ Compensation \ Survey, \ Springfield, \ MO, \ September \ 2004 \ -- \ Continued$ 

Occupation <sup>3</sup>	10	25	Median 50	75	90
Blue collar –Continued					
Handlers, equipment cleaners, helpers, and laborers  -Continued					
Production helpers	\$7.50	\$7.50	\$9.70	\$11.00	\$12.95
Stock handlers and baggers	6.00	6.50	7.75	10.00	11.00
Hand packers and packagers	7.50	7.80	8.55	11.31	11.97
Laborers, except construction, n.e.c	10.29	12.00	14.00	15.49	17.75
Service	6.10	7.25	9.00	11.05	13.33
Protective service	9.00	9.38	14.13	16.45	20.61
Police and detectives, public service	14.13	14.17	15.95	17.11	18.39
Food service	5.50	6.10	7.00	8.75	10.75
Waiters, waitresses, and bartenders	2.13	2.18	4.50	5.50	5.50
Other food service	5.98	6.35	7.25	8.80	10.75
Cooks	7.59	8.00	8.75	9.50	10.73
Kitchen workers, food preparation		6.55	7.30	9.32	10.75
Health service	7.40	7.70	9.17	11.68	11.79
Nursing aides, orderlies and attendants	7.35	7.65	8.71	10.14	12.13
Cleaning and building service		8.44	10.19	11.32	12.99
Janitors and cleaners	8.10	8.78	10.25	11.88	13.31
Personal service	5.50	6.00	6.60	8.44	12.28

<sup>1</sup> Percentiles designate position in the earnings distribution and are calculated from individual-worker earnings and the hours they are scheduled to work. At the 50th percentile, the median, half of the hours scheduled to work. At the 50th percentile, the median, half of the hours are paid the same as or more than the rate shown, and half are paid the same as or less than the rate shown. At the 25th percentile, one-fourth of the hours are paid the same as or less than the rate shown. At the 75th percentile, one-fourth are paid the same as or more than the rate shown. The 10th and 90th percentiles follow the same logic. Hourly wages are the straight-time wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays;

nonproduction bonuses; and tips.

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria, and n.e.c. means "not elsewhere classified." Overall occupational groups may include data for categories not shown separately.

All workers include full-time and part-time workers.
 A classification system including about 480 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

Table 6-2. Hourly wage percentiles for establishment jobs, 1 all workers: 2 Selected occupations, private industry, National Compensation Survey, Springfield, MO, September 2004

			Private industr	У	
Occupation <sup>3</sup>	10	25	Median 50	75	90
	\$7.50	\$9.50	\$13.50	\$18.72	\$25.97
All excluding sales	7.86	9.95	13.83	18.75	25.54
White collar	7.58	9.75	13.85	21.64	28.79
White collar excluding sales	8.49	10.95	14.59	21.98	28.66
Professional specialty and technical	12.17	14.54	19.90	26.29	29.67
Professional specialty	15.46	19.24	24.17	27.32	44.50
Engineers, architects, and surveyors  Mathematical and computer scientists	19.64 –	24.42	27.65	36.20	37.10 –
Health related	16.70	20.41	24.42	28.17	107.17
Registered nurses	16.50	19.34	23.05	26.35	28.17
Teachers, college and university	-	-	_	_	
Teachers, except college and university	_	_	_	_	_
Librarians, archivists, and curators	_	_	_	_	_
Social, recreation, and religious workers	_	-	_	_	_
Writers, authors, entertainers, athletes, and					
professionals, n.e.c.	_	-	_	_	_
Technical	10.06	13.10	14.67	17.42	21.61
Executive, administrative, and managerial	15.39	18.65	23.54	30.00	31.14
Executives, administrators, and managers	16.69	19.26	30.00	31.14	38.71
Managers and administrators, n.e.c.	17.73	19.26	27.96	33.02	45.12
Management related	11.35	16.29	20.63	27.21	28.04
Management related, n.e.c.	11.38	14.42	25.97	27.45	28.38
Sales	6.30	7.25	10.45	17.84	29.73
Supervisors, sales	10.45	11.05	16.85	30.39	30.39
Sales, other business services Sales representatives, mining, manufacturing,	7.00	7.00	9.25	22.12	34.71
and wholesale	11.42	18.10	22.73	24.82	28.28
Sales workers, other commodities	6.75	7.70	10.75	13.30	24.01
Cashiers	6.00	6.30	7.25	8.75	9.25
Administrative support, including clerical	7.83 11.15	8.75 12.05	11.00 12.05	13.00 12.38	15.40
Secretaries  Bookkeepers, accounting and auditing clerks	9.25	10.00	13.00	13.00	21.19 13.23
Traffic, shipping and receiving clerks	8.25	9.00	11.30	12.50	14.00
Blue collar	9.00	11.57	15.70	18.60	23.58
Precision production, craft, and repair	9.55	13.13	18.00	19.95	23.58
Bus, truck, and stationary engine mechanics	12.96	13.32	15.25	18.00	20.46
Industrial machinery repairers	17.07	18.65	19.32	19.48	19.48
Machinery maintenance	13.00	13.00	13.00	15.11	17.00
Supervisors, production	16.01	18.02	19.48	19.74	23.80
Butchers and meat cutters	7.80	9.10	9.55	10.40	15.25
Machine operators, assemblers, and inspectors	9.00	10.33	13.50	16.34	17.12
Punching and stamping press operators	8.50	9.00	10.71	16.08	16.62
Miscellaneous machine operators, n.e.c	8.25	9.10	16.34	16.73	16.73
Welders and cutters	10.00	12.60	13.53	17.84	19.54
Assemblers	8.50	10.29	13.50	15.19	15.52
Miscellaneous hand working, n.e.c	9.50	12.93	13.73	17.12	17.12
Transportation and material moving	11.55	15.61	17.25	23.36	31.28
Truck drivers	14.47	16.92	17.12	17.34	19.84
Industrial truck and tractor equipment operators	8.15	11.34	11.55	12.45	14.02
Handlers, equipment cleaners, helpers, and laborers	7.50	8.50	12.00	15.60	16.59
Production helpers	7.50	7.50	9.70	11.00	12.95
Stock handlers and baggers	6.00	6.50	7.75	10.00	11.00
Hand packers and packagers	7.50	7.80	8.55	11.31	11.97
Laborers, except construction, n.e.c.	10.29	12.00	14.00	15.70	17.91
Service	6.00	6.89	8.24	10.25	11.68
Protective service	-	-	- 0.24	-	-
	5.50	6.10	7.00	8.75	10.75

	Private industry					
Occupation <sup>3</sup>	10	25	Median 50	75	90	
Service –Continued Food service –Continued Waiters, waitresses, and bartenders Other food service Kitchen workers, food preparation Health service Nursing aides, orderlies and attendants Cleaning and building service Janitors and cleaners Personal service	\$2.13 5.98 6.10 7.40 7.35 6.75 7.60	\$2.18 6.35 6.55 7.70 7.65 8.14 8.21	\$4.50 7.20 7.30 9.17 8.71 9.00 9.42	\$5.50 8.80 9.32 11.68 10.14 10.35 10.35	\$5.50 10.75 10.75 11.79 12.13 10.95 10.95	

<sup>1</sup> Percentiles designate position in the earnings distribution and are calculated from individual-worker earnings and the hours they are scheduled to work. At the 50th percentile, the median, half of the hours are paid the same as or more than the rate shown, and half are paid the same as or less than the rate shown. At the 25th percentile, one-fourth of the hours are paid the same as or less than the rate shown. At the 75th percentile, one-fourth are paid the same as or more than the rate shown. The 10th and 90th percentiles follow the same logic. Hourly wages are the straight-time wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays;

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria, and n.e.c. means "not elsewhere classified." Overall occupational groups may include data for categories not shown separately.

nonproduction bonuses; and tips.

All workers include full-time and part-time workers.

A classification system including about 480 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

Table 6-3. Hourly wage percentiles for establishment jobs, 1 all workers: 2 Selected occupations, State and local government, National Compensation Survey, Springfield, MO, September 2004

Occuration3	State and local government					
Occupation <sup>3</sup>	10	25	Median 50	75	90	
All	\$10.03	\$12.61	\$18.38	\$25.00	\$32.40	
All excluding sales	10.03	12.61	18.38	25.00	32.40	
White collar	10.65	14.06	21.27	28.48	35.00	
White collar excluding sales	10.65	14.06	21.27	28.48	35.00	
Professional specialty and technical	13.59 13.59	19.53 19.54	23.57 23.95	28.32 28.69	34.00 34.26	
Mathematical and computer scientists  Natural scientists	_		_ _			
Health related	15.06	15.06	18.86	21.13	21.13	
Teachers, college and university	_	_	-	_	_	
Teachers, except college and university	20.19	21.44	24.94	30.02	33.97	
Elementary school teachers	20.78	22.70	25.90	31.41	34.65	
Secondary school teachers	21.19	23.57	25.98	28.61	32.93	
Substitute teachers	9.29	9.29	10.00	10.39	10.71	
Librarians, archivists, and curators	_	_	_	_	_	
Social scientists and urban planners	_	_	_	_	_	
Social, recreation, and religious workers Writers, authors, entertainers, athletes, and	_	_	_	_	_	
professionals, n.e.c	_	_	_	_	_	
Executive, administrative, and managerial	20.15	24.46	28.78	40.00	46.28	
Executives, administrators, and managers	28.48	28.78	37.87	46.28	52.56	
Management related	19.93	19.93	21.13	24.46	30.10	
Administrative support, including clerical	8.88 8.17	9.68 10.03	11.10 12.23	13.04 13.04	16.62 16.62	
Blue collar	11.67	12.83	16.38	19.93	22.42	
Precision production, craft, and repair	16.35	18.32	19.63	20.44	24.72	
Transportation and material moving	10.98	12.12	13.21	13.21	16.44	
	44.00	44.07	40.47	40.00	00.00	
Handlers, equipment cleaners, helpers, and laborers Construction laborers	11.06 10.76	11.67 11.67	13.47 11.67	16.38 12.83	20.83 13.47	
Service	8.44	9.63	12.43	15.62	17.61	
Protective service	12.42	14.09	15.95	17.61	24.39	
Police and detectives, public service	14.13	14.17	15.95	17.11	18.39	
Food service	6.81	7.38	7.59	8.76	10.73	
Other food service	6.81	7.38	7.59	8.76	10.73	
Cooks	6.81	7.38	7.59	8.76	10.73	
Cleaning and building service	8.95	9.22	11.07	12.85	13.31	
Personal service	_	_	_	_	_	

<sup>1</sup> Percentiles designate position in the earnings distribution and are calculated from individual-worker earnings and the hours they are scheduled to work. At the 50th percentile, the median, half of the hours are paid the same as or more than the rate shown, and half are paid the same as or less than the rate shown, and half are paid the same as or less than the rate shown. At the 25th percentile, one-fourth of the hours are paid the same as or less than the rate shown. At the 75th percentile, one-fourth are paid the same as or more than the rate shown. The 10th and 90th percentiles follow the same logic. Hourty wages are the straight-time wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays;

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria, and n.e.c. means "not elsewhere classified." Overall occupational groups may include data for categories not shown separately.

nonproduction bonuses; and tips.

<sup>2</sup> All workers include full-time and part-time workers.

<sup>3</sup> A classification system including about 480 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

Table 6-4. Hourly wage percentiles for establishment jobs, 1 full-time workers: 2 Selected occupations, all industries, National Compensation Survey, Springfield, MO, September 2004

Occupation <sup>3</sup>	10	25	Median 50	75	90
All	\$8.50	\$10.80	\$15.07	\$20.37	\$27.79
All excluding sales	8.75	11.05	15.19	20.18	27.40
White collar	8.84	11.35	16.41	24.52	30.76
White collar excluding sales	9.25	12.05	16.73	25.29	31.14
Professional specialty and technical	13.00	16.30	21.64	26.88	33.89
Professional specialty	14.56 19.64	19.69	24.31	28.08	36.20
Engineers, architects, and surveyors  Mathematical and computer scientists	19.64	24.42	27.65	36.20	37.10
Natural scientists	_	_	_	_	_
Health related	16.55	19.54	23.76	27.35	57.69
Registered nurses	16.50	19.19	22.74	26.32	27.79
Teachers, college and university	_	_	-	-	_
Teachers, except college and university	20.50	22.01	25.43	28.98	33.79
Elementary school teachers	20.78 21.19	22.70 23.57	25.90 25.98	31.41 28.61	34.65 32.93
Librarians, archivists, and curators	_	25.57	25.50	20.01	- 32.93
Social scientists and urban planners	_	_	_	_	_
Social, recreation, and religious workers	12.47	13.11	13.59	15.09	17.20
Writers, authors, entertainers, athletes, and					
professionals, n.e.c.	-	-	- 15.20	-	-
TechnicalLicensed practical nurses	10.95 13.00	13.15 13.46	15.20	18.08 16.60	21.61 17.47
Licensed practical nurses	13.00	13.40	14.07	10.00	17.47
Executive, administrative, and managerial	16.41	19.26	26.69	30.76	38.80
Executives, administrators, and managers	17.73	19.83	30.00	33.55	45.12
Administrators, education and related fields	32.25	35.24	39.10	44.17	44.17
Managers and administrators, n.e.c.	19.22	19.26	28.78	31.14	45.12
Management related  Management related, n.e.c.	11.78 11.38	16.76 14.42	20.95 25.97	27.21 27.45	28.38 28.38
Wariagement related, n.c.e.	11.00	14.42	20.57	27.43	20.00
Sales	7.18	9.00	12.85	22.36	30.39
Supervisors, sales	10.45	11.05	16.85	30.39	30.39
Sales, other business services	7.00	7.42	9.69	30.02	37.34
and wholesale	11.42	18.10	22.73	24.82	28.28
Cashiers	6.50	7.60	8.50	9.25	11.46
Administrative support, including clerical	8.13	9.25	11.43	13.35	15.94
Secretaries	9.60	11.43	12.05	13.04	16.62
Bookkeepers, accounting and auditing clerks	9.25 8.25	10.00 9.00	13.00 11.30	13.00 12.50	13.23 14.00
Traffic, shipping and receiving clerks  General office clerks	7.58	8.13	9.09	11.61	12.52
Blue collar	9.30	11.97	15.75	18.94	23.58
Precision production, craft, and repair	9.65	13.50	18.02	19.98	24.23
Bus, truck, and stationary engine mechanics	13.09	14.01	16.11	18.24	20.37
Industrial machinery repairers  Machinery maintenance	17.07 13.00	18.65	19.32 13.00	19.48 15.11	19.48
Supervisors, production	16.01	13.00 18.02	19.48	19.74	17.00 23.80
Butchers and meat cutters	7.80	9.10	9.55	10.40	15.25
Machine operators, assemblers, and inspectors	9.00	10.33	13.50	16.34	17.12
Punching and stamping press operators	8.50	9.00	10.71	16.08	16.62
Miscellaneous machine operators, n.e.c	8.25	9.10	16.34	16.73	16.73
Welders and cutters	10.00	12.60	13.53	17.84	19.54
Assemblers	8.50	10.29	13.50	15.19	15.52
Miscellaneous hand working, n.e.c	9.50	12.93	13.73	17.12	17.12
Transportation and material moving	11.55	14.66	17.23	23.04	30.96
Truck drivers	13.49	16.72	17.11	17.32	19.57
Industrial truck and tractor equipment operators	8.15	11.34	11.55	12.45	14.02
Handlers, equipment cleaners, helpers, and laborers	8.15	10.29	12.45	15.62	16.59
Construction laborers	11.06	11.67	13.47	16.80	17.84
Production helpers	7.50	7.50	9.70	11.00	12.95
Hand packers and packagers	7.50	7.80	8.55	11.31	11.97
Laborers, except construction, n.e.c	10.29	12.00	14.00	15.49	17.75

Table 6-4. Hourly wage percentiles for establishment jobs, 1 full-time workers: 2 Selected occupations, all industries, National Compensation Survey, Springfield, MO, September 2004 — Continued

Occupation <sup>3</sup>	10	25	Median 50	75	90
Service Protective service Police and detectives, public service Food service Waiters, waitresses, and bartenders Other food service Cooks Kitchen workers, food preparation Health service Cleaning and building service Janitors and cleaners Personal service	\$6.90	\$8.04	\$9.63	\$11.68	\$14.17
	9.38	9.60	14.48	16.83	22.73
	14.13	14.17	15.95	17.11	18.39
	6.40	6.90	8.16	10.00	10.79
	-	-	-	-	-
	6.50	6.90	8.20	10.00	10.79
	7.80	8.00	8.75	9.51	10.81
	6.89	6.90	8.00	10.24	10.79
	-	-	-	-	-
	7.60	8.44	10.19	11.32	12.99
	8.10	8.78	10.25	11.88	13.31

<sup>1</sup> Percentiles designate position in the earnings distribution and are calculated from individual-worker earnings and the hours they are scheduled to work. At the 50th percentile, the median, half of the hours are paid the same as or more than the rate shown, and half are paid the same as or less than the rate shown. At the 25th percentile, one-fourth of the hours are paid the same as or less than the rate shown. At the 75th percentile, one-fourth are paid the same as or more than the rate shown. The 10th and 90th percentiles follow the same logic. Hourly snown. The four and such percentiles follow the same logic. Hourly wages are the straight-time wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips.

2 Employees are classified as working either a full-time or a part-time

schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria, and n.e.c. means "not elsewhere classified." Overall occupational groups may include data for categories not shown separately

another firm, where a 40-hour week is the minimum full-time schedule.

A classification system including about 480 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

Table 6-5. Hourly wage percentiles for establishment jobs, 1 part-time workers: 2 Selected occupations, all industries, National Compensation Survey, Springfield, MO, September 2004

Occupation <sup>3</sup>	10	25	Median 50	75	90
All excluding sales	\$5.50	\$6.25	\$7.20	\$8.80	\$11.54
	5.50	6.39	7.50	9.34	12.68
White collar	5.70	6.50	7.60	9.89	14.54
	7.00	8.00	9.29	10.74	17.42
Professional specialty and technical Professional specialty Health related Teachers, college and university	9.89	10.06	14.54	17.42	22.11
	9.29	10.00	16.58	22.11	24.15
	–	-	-	-	–
	16.58	16.58	22.11	22.11	23.11
Teachers, except college and university  Substitute teachers  Technical	9.29 9.29 –	10.38 10.00 9.29 –	10.00 10.00 –	10.71 10.39	10.71 10.71 -
Sales	5.50	6.00	6.70	7.49	8.80
	6.00	6.25	6.70	7.65	8.80
Administrative support, including clerical	7.00	7.37	8.06	8.94	10.00
Blue collar	5.75	6.30	7.75	11.20	12.59
Precision production, craft, and repair	-	_	-	_	_
Transportation and material moving	-	_	-	_	_
Handlers, equipment cleaners, helpers, and laborers Stock handlers and baggers	5.50	6.00	6.75	7.75	8.80
	5.50	6.00	6.75	7.75	8.75
ServiceProtective service	5.15	6.00	6.60	7.50	9.04
	-	-	-	-	-
Food service Waiters, waitresses, and bartenders Other food service Health service Nursing aides, orderlies and attendants	4.75	5.50	6.00	6.50	7.50
	2.13	2.13	4.75	5.50	7.00
	5.50	5.98	6.25	6.70	7.70
	7.00	7.40	7.65	8.71	9.18
	7.00	7.40	7.65	8.71	9.18
Personal service	-	_	-	_	_

<sup>&</sup>lt;sup>1</sup> Percentiles designate position in the earnings distribution and are calculated from individual-worker earnings and the hours they are scheduled to work. At the 50th percentile, the median, half of the hours are paid the same as or more than the rate shown, and half are paid the same as or less than the rate shown. At the 25th percentile, one-fourth of the hours are paid the same as or less than the rate shown. At the 75th percentile, one-fourth are naid the same as or more than the rate. of the hours are paid the same as or less than the rate shown. At the 75th percentile, one-fourth are paid the same as or more than the rate shown. The 10th and 90th percentiles follow the same logic. Hourly wages are the straight-time wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips.

2 Employees are classified as working either a full-time or a part-time

schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the minimum full-time schedule.

3 A classification system including about 480 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria, and n.e.c. means "not elsewhere classified." Overall occupational groups may include data for categories not shown

## **Appendix A: Technical Note**

This section provides basic information on the procedures and concepts used to produce the data contained in this bulletin. It is divided into three parts: Planning for the survey; data collection; and processing and analyzing the data. Although this section answers some questions commonly asked by data users, it is not a comprehensive description of all the steps required to produce the data.

### Planning for the survey

The overall design of the survey includes questions of scope, frame, and sample selection.

#### Survey scope

This survey covered establishments employing 50 workers or more in goods-producing industries (mining, construction and manufacturing); service-producing industries (transportation, communications, electric, gas, and sanitary services; wholesale trade; retail trade; finance, insurance, and real estate; and services industries); and State and local governments. Agriculture, private households, and the Federal Government were excluded from the scope of the survey. For purposes of this survey, an establishment is an economic unit that produces goods or services, a central administrative office, or an auxiliary unit providing support services to a company. For private industries in this survey, the establishment is usually at a single physical location. For State and local governments, an establishment is defined as all locations of a government entity.

The Springfield, MO, Metropolitan Statistical Area includes Christian, Greene, and Webster Counties.

#### Sampling frame

The list of establishments from which the survey sample was selected (sampling frame) was developed from State unemployment insurance reports. Due to the volatility of industries within the private sector, sampling frames were developed using the most recent month of reference available at the time the sample was selected. The sampling frame was reviewed prior to the survey and, when necessary, missing establishments were added, out-of-business and out-of-scope establishments were removed, and addresses, employment levels, industry classification, and other information were updated. Approximately one-fifth of the sample is reselected each year.

#### Sample design

The sample for this survey area was selected using a twostage stratified design with probability proportional to employment sampling at each stage. The first stage of sample selection was a probability sample of establishments. The sample of establishments was drawn by first stratifying the sampling frame by industry and ownership. The number of sample establishments allocated to each stratum is approximately proportional to the stratum employment. Each sampled establishment is selected within a stratum with a probability proportional to its employment. Use of this technique means that the larger an establishment's employment, the greater its chance of selection. Weights were applied to each establishment when the data were tabulated so that it represents similar units (by industry and employment size) in the economy that were not selected for collection. The second stage of sample selection, detailed below, was a probability sample of occupations within a sampled establishment.

#### Data collection

The collection of data from survey respondents required detailed procedures. Field economists collected the data, working out of the Regional Office and visiting each establishment surveyed. Other contact methods, such as mail and telephone, were used to follow-up and update data.

#### Occupational selection and classification

Identification of the occupations for which wage data were to be collected was a multistep process:

- Probability-proportional-to-size selection of establishment jobs
- 2. Classification of jobs into occupations based on the Census of Population system
- 3. Characterization of jobs as full-time v. part-time, union v. nonunion, and time v. incentive
- 4. Determination of the level of work of each job

For each occupation, wage data were collected for those workers who met all the criteria identified in the last three steps. Special procedures were developed for jobs for which a correct classification or level could not be determined.

In step one, the jobs to be sampled were selected at each establishment by the BLS field economist during a personal visit. A complete list of employees was used for sampling, with each selected worker representing a job within the establishment.

As with the selection of establishments, the selection of a job was based on probability proportional to its size in the establishment. The greater the number of people working in a job in the establishment, the greater its chance of selection.

The number of jobs for which data were collected in each establishment was based on the establishment's employment size. Prior to 2002, the number of jobs selected ranged from 8 to 20. Beginning in 2002, the number of jobs selected followed this schedule:

Number	Number
of employees	of selected jobs
50-249	6
250 and over	8

The second step of the process entailed classifying the selected jobs into occupations based on their duties. The National Compensation Survey occupational classification system is based on the 1990 Census of Population. A selected job may fall into any one of about 480 occupational classifications, from accountant to wood lathe operator. For cases in which a job's duties overlapped two or more census classification codes, the duties used to set the wage level were used to classify the job. Classification by primary duties was the fallback.

Each occupational classification is an element of a broader classification known as a major occupational group (MOG). Occupations can fall into any of the following MOGs:

- Professional specialty and technical
- Executive, administrative, and managerial
- Sales
- Administrative support, including clerical
- Precision production, craft, and repair
- Machine operators, assemblers, and inspectors
- Transportation and material moving
- Handlers, equipment cleaners, helpers, and laborers
- Service occupations

Appendix B contains a complete list of all individual occupations, classified by the MOG to which they belong.

In step three, certain other job characteristics of the chosen worker were identified. First, the worker was identified as holding either a full-time or part-time job, based on the establishment's definition of those terms. Then, the worker was classified as having a time versus incentive job, depending on whether any part of pay was directly based on the actual production of the worker, rather than solely

on hours worked. Finally, the worker was identified as being in a union job or a nonunion job. See the "Definition of terms" section on the following page for more detail.

#### **Occupational leveling**

In the last step before wage data were collected, the work level of each selected job was determined using an "occupational leveling" process. Occupational leveling ranks and compares all occupations randomly selected in an establishment using the same criteria.

For this survey, the level of each occupation in an establishment was determined by an analysis of each of 10 leveling factors. Nine of these factors are drawn from the U.S. Government Office of Personnel Management's Factor Evaluation System, which is the underlying structure for evaluation of General Schedule Federal employees. The tenth factor, supervisory duties, attempts to account for the effect of supervisory duties. It is considered experimental. The 10 factors are:

- Knowledge
- Supervision received
- Guidelines
- Complexity
- Scope and effect
- Personal contacts
- Purpose of contacts
- Physical demands
- Work environment
- Supervisory duties

Each factor contains a number of levels, and each level has an associated written description and point value. The number and range of points differ among the factors. For each factor, an occupation was assigned a level based on the written description that best matched the job. Within each occupation, the points for nine factors (supervisory duties was excluded) were recorded and totaled. The total determines the overall level of the occupation. A description of the levels for each factor is shown in appendix C.

Tabulations of levels of work for occupations in the survey follow the Federal Government's white-collar General Schedule. Point ranges for each of the 15 levels are shown in appendix D. It also includes an example of a job with its associated leveling factors, and a guide to help data users evaluate jobs in their firms

Wage data collected in prior surveys using the occupational leveling method were evaluated by BLS researchers using regression techniques. For each of the major occupational groups, wages were compared to the 10 occupational leveling factors (and levels within those factors). The analysis showed that several of the occupational leveling factors, most notably knowledge and supervision received, had strong explanatory power for wages. That is, as the levels within a given factor increased, the wages also increased.

#### **Collection period**

Survey data were collected over a 13-month period for 60 metropolitan areas in the NCS program. For 20 small metropolitan areas, data were collected over a 4-month period. For each establishment in the survey, the data reflect the establishment's most recent information at the time of collection. The payroll reference month shown in the tables reflects the average date of this information for all sample units.

#### **Earnings**

Earnings were defined as regular payments from the employer to the employee as compensation for straight-time hourly work, or for any salaried work performed. The following components were included as part of earnings:

- Incentive pay, including commissions, production bonuses, and piece rates
- Cost-of-living allowances
- Hazard pay
- Payments of income deferred due to participation in a salary reduction plan
- Deadhead pay, defined as pay given to transportation workers returning in a vehicle without freight or passengers

The following forms of payments were *not* considered part of straight-time earnings:

- Shift differentials, defined as extra payment for working a schedule that varies from the norm, such as night or weekend work
- Premium pay for overtime, holidays, and weekends
- Bonuses not directly tied to production (such as Christmas and profit-sharing bonuses)
- Uniform and tool allowances
- Free room and board
- Payments made by third parties (for example, tips, bonuses given by manufacturers to department store salespeople, referral incentives in real estate)
- On-call pay

To calculate earnings for various periods (hourly, weekly, and annual), data on work schedules also were collected. For hourly workers, scheduled hours worked per day and per week, exclusive of overtime, were recorded. Annual weeks worked were determined. Because salaried workers, exempt from overtime provisions, often work beyond the assigned work schedule, their typical number of hours actually worked was collected.

#### **Definition of terms**

*Full-time worker*. Any employee that the employer considers to be full time.

*Incentive worker*. Any employee whose earnings are tied, at least in part, to commissions, piece rates, production bonuses, or other incentives based on production or sales.

*Level.* A ranking of an occupation based on the requirements of the position. (See the description in the technical note on occupational leveling through point factor analysis for more details on the leveling process.)

*Nonunion worker.* An employee in an occupation not meeting the conditions for union coverage. (See below.)

*Part-time worker*. Any employee that the employer considers to be part time.

*Time-based worker.* Any employee whose earnings are tied to an hourly rate or salary, and not to a specific level of production.

*Union worker*. Any employee is in a union occupation when all of the following conditions are met:

- A labor organization is recognized as the bargaining agent for all workers in the occupation
- Wage and salary rates are determined through collective bargaining or negotiations
- Settlement terms, which must include earnings provisions and may include benefit provisions, are embodied in a signed, mutually binding collective bargaining agreement

### Processing and analyzing the data

Data were processed and analyzed at the Bureau's National Office following collection.

#### Weighting and nonresponse

Sample weights were calculated for each establishment and occupation in the survey. These weights reflected the relative size of the occupation within the establishment and of the establishment within the sample universe. Weights were used to aggregate data for the individual establishments or occupations into the various data series. Some of the establishments surveyed could not supply or refused to supply information. If data were not provided by a sample member, the weights of responding sample members in the same or similar "cells" were adjusted to account for the missing data. This technique assumes that the mean value of data for the nonrespondents equals the mean value of data for the respondents at some detailed "cell" level. Responding and nonresponding establishments were classified into these cells according to industry and employment size. Responding and nonresponding occupations within responding establishments were classified into cells that were additionally defined by major occupation group.

Establishments that were determined to be out of business or outside the scope of the survey had their weights changed to zero. If only partial data were given by a sample establishment or occupation, or data were missing, the response was treated as a refusal.

#### Survey response

	Establish-
	ments
Total in sampling frame	481
Total in sample	219
Responding	148
Out of business or not in survey scope	19
Unable or refused to provide data	52

In this survey, the nonresponse rates for all industries, private industry, and State and local government were within regular survey standards.

#### **Estimation**

The wage series in the tables are computed by combining the wages for each sampled occupation. Before being combined, individual wage rates are weighted by: the number of workers; the sample weight, adjusted for nonresponding establishments and other factors; and the occupation's scheduled hours of work.

Not all calculated series met the criteria for publication. Before any series was published, it was reviewed to make sure that the number of observations underlying it was sufficient. This review prevented the publication of a series that could have revealed information about a specific establishment.

Estimates of the number of workers represent the total in all establishments within the scope of the study, and not the number actually surveyed. Because occupational structures among establishments differ, estimates of the number of workers obtained from the sample of establishments serve to indicate only the relative importance of the occupational groups studied.

#### **Percentiles**

The percentiles presented in tables 6–1 through 6–5 are computed using earnings reported for individual workers in sampled establishment jobs and their scheduled hours of work. Establishments in the survey may report only individual-worker earnings for each sampled job. For the calculation of percentile estimates, the individual-worker hourly earnings are appropriately weighted and then arrayed from lowest to highest.

The published 10th, 25th, 50th, 75th, and 90th percentiles designate position in the earnings distribution within each published occupation. At the 50th percentile, the median, half of the hours are paid the same as or more than the rate shown, and half are paid the same as or less than the rate shown. At the 25th percentile, one-fourth of the hours are paid the same as or less than the rate shown. At the 75th percentile, one-fourth are paid the same as or more than the rate shown. The 10th and 90th percentiles follow the same logic.

#### **Data reliability**

The data in this bulletin are estimates from a scientifically selected probability sample. There are two types of errors possible in an estimate based on a sample survey, sampling and nonsampling.

Sampling errors occur because observations come only from a sample and not from an entire population. The sample used for this survey is one of a number of possible samples of the same size that could have been selected using the sample design. Estimates derived from the different samples would differ from each other.

A measure of the variation among these differing estimates is called the standard error or sampling error. It indicates the precision with which an estimate from a particular sample approximates the average result of all possible samples. The relative standard error (RSE) is the standard error divided by the estimate. RSE data are provided alongside the earnings data in the bulletin tables.

The standard error can be used to calculate a "confidence interval" around a sample estimate. As an example, suppose a table shows that mean hourly earnings for all workers were \$12.79, with a relative standard error of 3.6 percent for this estimate. At the 90-percent level, the confidence interval for this estimate is from \$12.03 to \$13.55 (\$12.79 minus and plus \$0.76, where \$0.76 is the product of 1.645 times 3.6 percent times \$12.79). If all possible samples were selected to estimate the population value, the interval from each sample would include the true population value approximately 90 percent of the time.

Nonsampling errors also affect survey results. They can stem from many sources, such as inability to obtain information for some establishments, difficulties with survey definitions, inability of the respondents to provide correct information, or mistakes in recording or coding the data obtained. Although they were not specifically measured, the nonsampling errors were expected to be minimal due to the extensive training of the field economists who gathered the survey data by personal visit, computer edits of the data, and detailed data review.

 $\label{eq:Appendix} \mbox{Appendix table 1. Number of workers$^1$ represented by the survey, by occupational group,$^2$ National Compensation Survey, Springfield, MO, September 2004$ 

	Full-t	ime and part-time w	orkers
Occupational group	Total	Private industry	State and local government
All occupations	70,200	57,800	12,400
All excluding sales	62,100	49,700	12,400
White collar	35,700	26,900	8,800
White-collar excluding sales	27,600	18,800	8,800
Professional specialty and technical	13,400	7,200	6,200
Professional specialty	10,400	4,300	6,100
Technical	3,000	2,900	
Executive, administrative, and managerial	3,900	3,000	900
Sales	8,100	8,100	_
Administrative support, including clerical	10,300	8,600	1,700
Blue collar	24,500	22,700	1,800
Precision production, craft, and repair	8,600	7,900	700
Machine operators, assemblers, and inspectors	6,000	6,000	_
Transportation and material moving	_	_	400
Handlers, equipment cleaners, helpers, and laborers	4,700	4,000	700
Service	10,100	8,200	1,800

<sup>&</sup>lt;sup>1</sup> The number of workers represented by the survey are rounded to the nearest 100. Estimates of the number of workers provide a description of size and composition of the labor force included in the survey. Estimates are not intended, however, for comparison to other statistical series to measure employment trends or levels. Both full-time and part-time workers were included in the survey.

NOTE: Dashes indicate that no data were reported or that data  $\operatorname{did}$  not meet publication criteria.

 $<sup>^2</sup>$  A classification system including about 480 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.