

Table A-11. States — Wholesale Trade and Retail Trade

State	Wholesale trade ¹ (NAICS 42), 1997							Retail trade ¹ (NAICS 44-45), 1997							
	Estab- lishments	Sales		Paid em- ployees ²	Annual payroll (mil. dol.)	Operating expenses (mil. dol.)	Estab- lishments	Sales			Paid em- ployees ²	Annual payroll			
		Total (mil. dol.)	Merchant wholes- alers (mil. dol.)					Total (mil. dol.)	Amount (dollars)	Percent of national average		Percent from general mer- chandise stores	Total (mil. dol.)	Per paid em- ployee (dollars)	
															Per capita ³
UNITED STATES	453 470	4 059 657.8	2 333 131.2	5 796 557	214 915.4	443 572.9	1 118 447	2 460 886.0	9 190	100.0	13.4	13 991 103	237 195.5	16 953	
Alabama	6 315	40 986.3	26 045.8	79 229	2 394.7	4 844.9	20 163	36 623.3	8 477	92.2	15.5	231 665	3 381.7	14 598	
Alaska	784	2 989.8	2 148.8	6 860	256.8	507.9	2 866	6 251.4	10 268	111.7	20.0	32 502	670.5	20 628	
Arizona	6 689	45 899.1	26 412.6	80 155	2 748.9	5 311.0	16 283	43 960.9	9 657	105.1	13.0	232 050	4 223.9	18 202	
Arkansas	3 619	27 515.4	14 409.6	41 385	1 136.6	2 271.9	12 600	21 643.7	8 575	93.3	18.4	132 335	1 904.4	14 391	
California	57 841	548 864.5	342 227.7	757 294	29 875.0	64 165.6	106 357	263 118.3	8 167	88.9	13.1	1 354 797	26 362.7	19 459	
Colorado	7 383	60 310.4	27 610.4	88 364	3 282.0	6 213.5	18 299	40 536.0	10 417	113.4	12.8	225 647	4 163.3	18 451	
Connecticut	5 283	76 167.9	54 110.8	77 716	3 595.3	7 560.0	14 574	34 938.9	10 690	116.3	9.5	186 935	3 634.3	19 442	
Delaware	906	12 585.5	2 943.2	13 509	619.5	1 262.7	3 736	8 230.0	11 206	112.0	13.5	47 116	798.7	16 952	
District of Columbia	348	3 918.6	1 091.0	5 008	223.0	411.3	2 075	2 788.8	5 274	57.4	6.3	19 608	351.5	17 925	
Florida	31 214	187 079.9	121 260.1	296 139	9 678.2	20 378.7	66 643	151 191.2	10 297	112.0	13.0	841 814	14 169.5	16 832	
Georgia	13 978	163 782.6	69 922.1	191 087	7 519.7	15 252.1	33 073	72 212.5	9 646	105.0	12.9	420 676	6 943.6	16 506	
Hawaii	1 872	7 147.5	5 085.7	18 532	576.0	1 213.5	5 088	11 317.8	9 516	103.5	20.1	64 218	1 161.8	18 092	
Idaho	1 980	10 127.8	6 081.3	22 828	628.0	1 303.0	5 848	11 649.6	9 623	104.7	13.1	63 732	1 079.7	16 941	
Illinois	21 951	275 968.4	142 923.4	325 752	13 324.5	27 788.1	44 568	108 002.2	8 992	97.8	13.0	610 790	10 596.0	17 348	
Indiana	8 896	66 350.1	38 354.0	112 705	3 737.8	7 412.2	24 954	57 241.7	9 748	106.1	15.4	337 867	5 273.8	15 609	
Iowa	5 399	35 453.7	25 728.6	63 596	1 820.1	3 746.2	14 695	26 723.8	9 362	101.9	13.0	175 694	2 933.4	14 989	
Kansas	5 085	42 209.9	23 579.8	59 954	1 946.8	3 921.6	12 271	22 571.9	8 627	93.9	15.3	140 412	2 191.1	15 604	
Kentucky	5 051	37 242.9	23 683.8	69 309	2 071.2	4 190.9	17 369	33 332.7	8 530	92.8	16.1	212 189	3 128.1	14 742	
Louisiana	6 390	46 972.3	34 931.9	76 350	2 375.2	4 827.7	17 863	35 807.9	8 229	89.5	16.2	224 412	3 307.9	14 740	
Maine	1 726	7 305.6	6 051.1	19 932	616.2	1 231.5	7 074	12 737.1	10 229	111.3	10.9	72 897	1 164.2	15 970	
Maryland	6 283	54 906.7	31 714.9	92 458	3 656.3	7 019.8	19 798	46 428.2	9 116	99.2	12.5	274 260	4 914.0	17 917	
Massachusetts	9 993	112 792.4	61 530.3	146 827	6 484.8	12 686.7	26 209	58 578.0	9 579	104.2	10.1	335 736	5 894.8	17 558	
Michigan	13 936	159 432.3	70 982.0	189 057	7 629.6	15 704.7	39 846	83 706.1	9 576	104.2	16.1	529 441	8 922.3	16 852	
Minnesota	9 348	99 444.5	56 577.7	131 787	5 024.0	10 030.4	20 888	48 098.0	10 260	111.6	12.9	282 413	4 528.5	16 035	
Mississippi	3 173	18 445.2	13 925.7	36 520	1 012.1	2 143.3	12 791	20 774.5	7 605	82.8	17.3	138 372	1 935.3	13 986	
Missouri	9 522	91 411.9	47 744.0	125 929	4 639.8	9 354.1	24 181	51 269.9	9 482	103.2	15.2	297 556	4 945.0	16 619	
Montana	1 574	7 596.8	6 045.5	14 356	371.6	785.3	5 042	7 779.1	8 853	96.3	14.7	48 337	746.5	15 443	
Nebraska	3 157	38 015.4	17 741.8	41 002	1 170.2	2 461.1	8 295	16 293.3	9 981	106.6	13.3	102 684	1 554.6	15 140	
Nevada	2 253	12 806.9	8 185.7	27 251	918.5	1 865.4	6 222	18 220.8	10 874	118.3	13.5	89 452	1 798.2	20 103	
New Hampshire	2 033	11 371.1	7 618.2	22 631	875.0	1 731.7	6 645	15 812.0	13 477	146.6	13.1	84 170	1 422.0	16 894	
New Jersey	17 812	227 309.0	129 415.1	266 944	11 886.1	26 750.7	34 837	79 914.9	9 922	108.0	10.2	420 724	7 926.0	18 839	
New Mexico	2 182	7 397.6	5 400.6	21 344	601.1	1 201.7	7 421	14 984.5	8 697	94.6	14.2	86 300	1 455.5	16 865	
New York	37 499	319 697.6	217 216.8	414 249	17 185.8	37 754.1	75 241	139 303.9	7 678	83.5	11.4	805 208	14 329.8	17 796	
North Carolina	12 284	98 080.1	48 386.9	157 774	5 574.1	11 039.1	35 563	72 356.8	9 740	106.0	11.9	416 287	6 697.4	16 088	
North Dakota	1 604	8 618.4	7 464.2	16 992	454.4	934.3	3 569	6 702.1	10 457	113.8	13.9	40 685	616.1	15 144	
Ohio	17 322	160 415.6	76 172.9	254 226	9 192.2	18 406.0	44 521	102 938.8	9 181	99.9	14.6	630 098	9 924.5	15 751	
Oklahoma	5 191	32 132.3	20 292.5	59 641	1 756.1	3 612.6	14 352	27 065.6	8 166	88.9	16.7	161 613	2 406.9	14 893	
Oregon	5 943	53 679.1	38 230.9	74 790	2 578.7	5 192.5	14 467	33 396.8	10 297	112.0	16.8	178 349	3 308.8	18 552	
Pennsylvania	17 138	159 354.2	80 673.7	237 567	8 588.2	17 081.0	50 208	109 948.5	9 150	99.6	11.5	650 144	10 561.9	16 245	
Rhode Island	1 590	7 602.7	5 058.1	18 762	635.2	1 276.1	4 169	7 505.8	7 605	82.8	10.2	45 747	752.2	16 442	
South Carolina	5 035	34 179.8	19 994.2	58 910	1 866.8	3 763.1	18 481	33 634.3	8 874	96.6	13.0	209 256	3 107.2	14 849	
South Dakota	1 402	7 874.2	6 181.7	15 509	389.8	794.3	4 311	11 707.1	16 018	174.3	8.2	45 867	689.6	15 034	
Tennessee	8 234	82 626.4	47 023.5	120 228	3 975.4	8 044.6	24 808	50 813.2	9 448	102.8	15.3	304 452	4 810.3	15 800	
Texas	33 346	323 111.7	170 652.6	425 750	15 504.9	31 787.8	74 105	182 516.1	9 430	102.6	14.2	950 848	16 197.1	17 034	
Utah	3 277	21 271.9	13 618.2	44 312	1 420.4	2 763.4	7 656	19 964.6	9 666	105.2	12.8	114 474	1 856.9	16 221	
Vermont	941	4 731.4	4 109.5	10 987	330.6	740.3	4 093	5 898.6	10 020	109.0	7.5	36 306	603.3	16 618	
Virginia	7 868	61 046.7	34 446.6	106 365	3 784.4	7 276.7	29 032	62 569.9	9 293	101.1	13.8	379 039	6 202.6	16 364	
Washington	10 039	75 397.8	47 863.7	118 810	4 376.0	8 684.1	22 841	52 472.9	9 363	101.9	14.2	283 653	5 385.9	18 988	
West Virginia	1 956	10 290.4	6 503.4	23 805	681.1	1 396.6	8 082	14 057.9	7 743	84.3	16.2	90 087	1 309.3	14 534	
Wisconsin	8 025	57 192.9	35 760.6	110 309	3 764.9	7 173.4	21 717	50 520.5	9 715	105.7	13.4	305 255	4 826.2	15 810	
Wyoming	800	2 547.1	1 995.0	5 761	161.9	323.7	2 939	4 530.5	9 438	102.7	14.7	26 934	426.7	15 841	

¹ Includes only establishments with payroll. ² For pay period including March 12. ³ Based on resident population estimated as of July 1, 1997.

Sources: Wholesale Trade—U.S. Census Bureau, 1997 Economic Census, ECON⁹⁷ Report Series CD-ROM, CD-EC97-1, Disc 1E, issued February 2001 (related Internet site <<http://www.census.gov/epcd/www/97EC42.HTM>>). Retail Trade—U.S. Census Bureau, 1997 Economic Census, ECON⁹⁷ Report Series CD-ROM, CD-EC97-1, Disc 1E, issued February 2001 (related Internet site <<http://www.census.gov/epcd/www/97EC44.HTM>>).