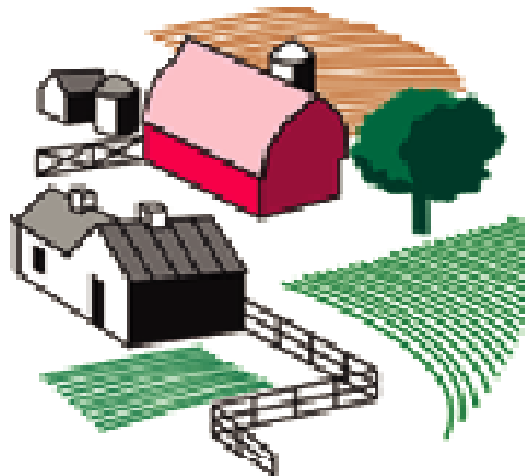


Small Farm Resource Guide



SMALL FARM RESOURCE GUIDE

SECOND EDITION

April 2006

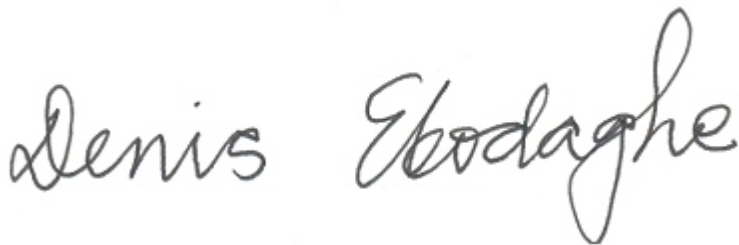
ACKNOWLEDGMENTS

This second edition of the Small Farm Resource Guide has been compiled because of the ongoing need to assist small farmers and ranchers and small acreage owners in program delivery and services.

We are very grateful for the information given to us by the many public and private organizations and institutions that are listed in this guide. We hope that this publication will help to strengthen partnership among the various groups to better serve the needs of small scale producers.

We extend our appreciation to Dr. Franklin Boteler, Deputy Administrator, Economic and Community Systems, Cooperative State Research, Education and Extension Service (CSREES), USDA for administrative and program support in the development of this new edition.

We thank Ms. Patricia McAleer and Ms. Alicia Simon for extensive editorial assistance in preparing this second edition.

A handwritten signature in black ink that reads "Denis Ebodaghe". The signature is written in a cursive, flowing style.

Denis Ebodaghe, Ph.D.
National Program Leader, Small Farms

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INTRODUCTION

The Small Farm Resource Guide provides a listing of USDA and other federal agencies, the land-grant university system, and other public and private sector organizations, including community based organizations, that offer small farm and ranch expertise or information relevant to small production enterprises.

The United States Department of Agriculture (USDA) is committed to meeting the needs of small scale agriculture; our goal is to increase awareness of the numerous programs serving small farms and ranches. The intent of this guide is to complement and not duplicate other resources, and we hope you will find it helpful in linking you to programs and resources that address the needs of small scale producers.

Entries in the Guide are listed by state, and generally include a description of programs relevant to small scale farmers and rancher, contact information, and, as appropriate, selected publications. Most of the entries have been provided by the organizations themselves.

Please let Small Farm Program staff know of any other relevant organizations or resource materials that should be included. These suggestions will be considered for subsequent updates of this guide.

ALABAMA

ALABAMA A&M UNIVERSITY

Program Description

Alabama A&M University has several programs designed to enhance the quality of life and economic opportunities for small farms, limited resource and underserved communities.

Some of these programs include:

- The Small Farmer Outreach and Technical Assistance Program
- Risk Management Education and Community Outreach Program
- Food Safety Education for Goats, Fruits & Vegetable Producers
- Women in Agriculture Program
- Southern AgBiotech Consortium for Underserved Communities
- The Agricultural Resource Development Program
- The Shiitake Mushroom Program
- Sustainable Agriculture in the "Classroom"
- Well Water/Wellhead Protection
- Evening Primrose

Publications

Frequently Asked Questions About On-Farm Poultry Composting (ANR-980, free); Composting Handbook (ANR-692 to ANR-712, \$13.00); Organizing Small Communities for Business Retention and Expansion (CRD-059, free); Managing Your Money (HE-022, free); How to Buy and Cook Fresh Vegetables (HE-409 free); Food Preservation in Alabama (HE-001, \$6.00); Alabama Blueberries (HE-579, free); Vegetable Gardening Record Sheet (YANR-108a, free); Managing Small Layer of Flocks (YANR)

Contact

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ALABAMA DEPARTMENT OF AGRICULTURE AND INDUSTRIES

Program Description

This department works with educational institutions, U. S. Department of Agriculture, community based organizations, and other public and private sector organizations to benefit farm and agribusiness interests in the state of Alabama. Our small farm programs include but are not limited to the following:

- Small Farmers' Marketing and Educational Association
- Alabama Agricultural Development Authority
- Marketing and Economics Division.

Contact

George Paris
Agriculture Promotions
Alabama Department of Agriculture
P. O. Box 3336
Montgomery, AL 36109-0336
Phone: (334)240-7250

AUBURN UNIVERSITY

Program Description

The Alabama Cooperative Extension has a comprehensive program which includes small scale and limited income farm clientele. Our Cooperative Extension Service agents and specialists spend a significant part of their time in activities relating to small-scale and limited income programs. Examples of the diverse types of activities with staff involvement include: vegetables, goat production, caged catfish production, sorghum and cane syrup production.

Contact

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 203 Swingle Hall
 Auburn, AL 36849
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 Fax:(334) 844-0830
 E-mail: clinedj@auburn.edu

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 Email: fscalbany@mindspring.com

Leon Crump
 Phone: (803) 667-6383
 Fax: (803) 669-6598
 Email: fscsc@mindspring.com

**FEDERATION OF SOUTHERN
 COOPERATIVES / LAND
 ASSISTANCE FUND (FSC)**

Program Description

The Federation of Southern Cooperatives/Land Assistance Fund (FSC/LAF) is a resource and advocacy organization involving 25,000 low-income rural families, organized into 100 cooperatives, credit unions and community-based economic development groups across the South. Organized in 1967, the Federation has a quarter of a century of direct, cutting-edge experience working with rural poor people who are trying to help themselves end the cycle of poverty. Members learn to implement sustainable farming practices, develop locally controlled businesses and to participate in cooperatives. The Federation also has an 850-acre Rural Training and Research Center located in Epes, Alabama. The Federation works with a number of organizations to help secure humane, inclusive and accessible rural development policies for all rural people and communities.

Contacts

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 Phone: (404) 765-0991
 Fax: (404) 765-9178
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John Zippert
 Phone: (205) 652-9676
 Fax: (205) 652-9678
 Email: fscepes@mindspring.com

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 Phone: (404) 765-0991
 Fax: (404) 765-9178
 Email: lafund@mindspring.com

Ben Burkett
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 Email: fscmiss@mindspring.com

**TUSCALOOSA COMMUNITY
 SUPPORTED AGRICULTURE PROJECT**

Program Description

We grow cool weather produce for our 100 share CSA using organic production practices.

Contact

Jean Mills
 Tuscaloosa Community Supported
 Agriculture Project
 14430 Jackson Trace Road
 Coker, AL 35452
 email: tuscaloosacsa@aol.com

TUSKEGEE UNIVERSITY

Program Description

Tuskegee University offers an integrated program of research and extension activities that targets small scale and limited resource farms, farm families and rural communities. On-going outreach and research projects at our university include the following:

- The Small Farmer Outreach Training and Technical Assistance Project Sustainable Agriculture and Rural Community Development
- Summer Internships and Summer Youth College
- Agricultural Plasticulture Research and Technology Transfer Program
- Artificial Insemination
- Goat Research
- Plant and Soil Science and Organic Agriculture
- The Montgomery State Farmers' Market Project

Tuskegee University also hosts the Professional Agricultural Workers Conference, which is an on-going annual activity since 1842.

The Farmers' Conference has been an annual tradition since 1892, and it reaches a statewide audience.

Contacts

Ntam Baharanyi
 Tuskegee University
 George Washington Carver
 Agricultural Experiment Station
 Tuskegee, AL 36088
 Phone: (334) 727-8454
 Fax: (334) 727-8552
 E-mail: baharany@tuskegee.edu

Robert Zabawa
 Tuskegee University
 George Washington Carver
 Agricultural Experiment Station
 Tuskegee, AL 36088
 Phone: (334) 727-8114
 Fax: (334) 724-4451
 E-mail: zabawar@tusk.edu

ALASKA

ALASKA DIVISION OF AGRICULTURE

Contact

Larry DeVilbis, Director
 Alaska Division of Agriculture

P. O. Box 949
 Palmer, AK 99645-0949
 Phone: (907) 761-3867
 Fax: (907) 745-7112

UNIVERSITY OF ALASKA

Program description

Our staff share their research and extension information concerning production, business, and marketing skills with Alaskan growers. These skills result in more profitable farm operations.

Contact

Milan Shipka, Department Head
 Plant, Animal & Soil Sciences
 University of Alaska-Fairbanks
 P.O. Box 757200
 Fairbanks, AK 99775-7200
 Phone: (907) 474-7429
 Fax: (907) 474-6184
 E-mail: ffmps@uaf.edu

Publications

Numerous publications on farming in Alaska are available from the Cooperative Extension Service, the Agricultural and Forestry Experiment Station, and the School of Natural Resources and Agricultural Sciences at the University of Alaska Fairbanks.

Publications from the Alaska Cooperative Extension Service are listed at <http://www.uaf.edu/coop-ext/publications/index.html>.

Publications from the School of Natural Resources and Agricultural Sciences are listed at: <http://www.uaf.edu/snras/afes/pubs/index.html>

Contact

ACE Communications, U. Alaska
 P.O. Box 756180
 Fairbanks, AK 99775-6180
 Phone: (907) 474-6369
 E-mail: fycit@uaf.edu

AMERICAN SAMOA

SAMOA COMMUNITY COLLEGE

Program Description

According to the 1990 Census, the average farm size in American Samoa is 15.1 acres. However, because of the Samoan family structure, almost everyone has access to property. The extended family system and small farm size are the determining factor in our research and extension efforts.

These research and extension efforts include:

- Community and home vegetable gardening
- Traditional crop improvement
- Integrated Pest Management
- Agroforestry
- Expanded Food and Nutrition Education Program

Publications

Marketing Education Short Course; Samoan Medicinal Plants and Their Usage; Food choices for Healthy Living Based on Food; Groups' Lists: Chu'uk, Guam, Hawaiian, Marshall Islands, Palauan, Samoan, YAP; Pacific Islands Farm Manual; Crop Production for Pacific Islands-Instruction Manual; Crop Production for Pacific Islands-Student Workbook; Grafting Tropical Fruit Trees-video; Exotic Tropical Fruit Trees-video Pesticide Applicator Training-Instructor's Manual.

Contact

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Land Grant Program
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AMERICAN SAMOA DEPARTMENT OF AGRICULTURE

Contact

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Territory of American Samoa, Pago Pago,
AS 96799
Phone: (684) 699-1497
Fax: (684) 699-4031

AMERICAN SAMOA FARMERS COOPERATIVE

Contact

American Samoa Farmers Cooperative
Pago Pago, AS 96799
Phone: (011) 684-688-7451

NATURAL RESOURCES CONSERVATION SERVICE

Contact

Natural Resources Conservation Service
Pago Pago, AS 96799
Phone: (011) 684-633-1031

ARIZONA

ARIZONA DEPARTMENT OF AGRICULTURE

Program Description

Our program mission is to stimulate, educate, encourage, and foster the production and consumption of Arizona agricultural products.

The office of Commodity Development and Promotion (CD&P) promotes a "buy local" campaign through the Arizona Grown Program. The program educates the Arizona consumer about the quality, diversity and nutritional value of Arizona agriculture.

Arizona Grown has the following components: Over 100 producers and farmers in the program who use the Arizona Grown logo; Nine retail food chains (comprising over 300 stores) that promote the Arizona Grown message through store bulletins and promotions; Media campaign promoting Arizona grown products, and agricultural events

Contact

Office of Commodity Development and Promotion
Arizona Department of Agriculture
1688 West Adams Street
Phoenix, AZ 85007
Phone:(602) 542-0978
Fax: (602) 542-0969

***DEVELOPING INNOVATIONS IN
NAVAJO EDUCATION (Dine', Inc.)***

Program Description

Dine', Inc. is a Navajo owned non-profit corporation operating in the southwest region of the Navajo Nation. Dine', Inc. has supported Navajo farmers through education, direct agricultural services, and training for ten years. The organization provides plowing, planting and irrigation equipment and services on a cooperative basis to Navajo and Hopi farmers. Corn grinding services are provided at cost to Navajo and Hopi farmers. Currently, Dine', Inc. is managing a laptop computer network of Navajo farmers utilizing FINPACK farm financial management software developed by the University of Minnesota. Fifty Navajo farmers have been trained in the use of this financial management tool to enable them to project costs and set financial strategies for their small farms. Dine', Inc. also operates a high school emphasizing agricultural vocational training and was instrumental in establishing the first comprehensive satellite Internet connection for all 110 communities of the Navajo Nation.

Contact

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DINÉ COLLEGE

Contact

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P. O. Box 7B
Tsaile, AZ 86556
Phone: (928) 724-6940/41
Cell: (928) 674-1076
Fax: (928) 724-6949
Email: eryazzie@dinecollege.edu or sbegay@dinecollege.edu

UNIVERSITY OF ARIZONA

Program Description

The Arizona Cooperative Extension Small Farm Program is conducted by individual Extension agents within counties. Our efforts address a wide variety of programming issues. Most small farm operators grow vegetables, fruits, herbs, and berries for direct market. Direct marketing commonly takes the form of farmers' markets, roadside stands, and U-pick operations. Extension agents assist growers in production techniques, marketing, and record keeping. Increase in public interest in fresh fruits and vegetables, and agricultural tourism has fueled an increasing demand for direct marketing.

Contact

Rick Gibson
University of Arizona Coop. Extension
820 E. Cottonwood Lane, Bldg. C
Casa Grande, AZ 85222
Phone: (520) 836-5221
Fax: (520) 836-1750
Email: gibsonrd@aq.Arizona.edu

ARKANSAS

APPROPRIATE TECHNOLOGY TRANSFER FOR RURAL AREAS (ATTRA)

Program Description

ATTRA - National Sustainable Agriculture Information Service is managed by the National Center for Appropriate Technology and provides technical information on sustainable agriculture and organic farming news, events and funding opportunities. ATTRA offers in-depth publications on production practices, alternative crop and livestock enterprises, innovative marketing, organic certification, and highlights of local, regional, USDA and other federal sustainable agriculture activities.

Contact

ATTRA - National Sustainable Agriculture Information Service
P.O. Box 3657
Fayetteville, AR 72702
Phone: (800) 346-9140 (English)
(800) 411-3222 (Español)
Web: <http://attra.ncat.org/>

Publications Website

<http://attra.ncat.org/publication.html>

ARKANSAS LAND AND FARM DEVELOPMENT COOPERATION

Program Description

A grassroots organization of landowners, farmers, rural and small town residents in 42 counties in east and south Arkansas, ALFDC's mission is to stem the land loss of black Arkansas families and encourage farming and land based economic development.

Contact

Arkansas Land & Farm Development Corporation
Route 2 Box 291

Brinkley, AR, 72021 USA
Phone: (501) 734-1140
Fax: (501) 734- 3570

ARKANSAS STATE DEPARTMENT OF AGRICULTURE

Program Description

- Initiation and expansion of farmers' markets in urban areas to provide marketing outlets for produce from small farms
- Maintenance and promotion of database of Arkansas producers, farmers' markets, U-pick farms and other points-of-sale accessible via the internet
- Assist with marketing strategies for produce grown on small farms
- Provide space at trade shows for exhibiting produce from small farms
- State branding program for small farms produce.

Contact

Richard Bell / Tim Ellison
Arkansas Agriculture Department
#1 Natural Resources Drive
Little Rock, AR 72205
Phone: (501) 683-4851
Fax: (501) 683-4852

DALE BUMPERS SMALL FARM RESEARCH CENTER

Program Description

The mission of the Dale Bumpers Small Farms Research Center is to develop scientific principles and technologies to enhance the profitability of small scale farms. Small farms are threatened by a lack of profitability. Research at the Center seeks knowledge that will increase profitability of small farms by reducing inputs and capturing a greater proportion of the post-farm value. A multi-disciplinary team of 5 ARS scientists, in cooperation with federal, state, and private organizations, pursue

a program of basic and applied research that addresses constraints to successful sustainable livestock-forage and agroforestry systems. Acquired knowledge and technology is transferred to the agricultural community through the efforts of ARS scientists and their cooperators.

Contact

David Brauer
Supervisory Research Agronomist
Dale Bumpers Small Farms Research Center
USDA, ARS, SPA
6883 South State Highway 23
Booneville AR 72927
Phone: (479) 675- 3834
Fax: (479) 675-2940
E-mail: dbrauer@spa.ars.usda.gov

DELTA LAND AND COMMUNITY, INC.

Program Description

Delta Land and Community helps farmers diversify and establish value-added enterprises.

Contact

Jim Worstell
920 Hwy 153
Almyra, AR 72003
Phone: (870) 673-6346
Fax: (870) 673-7219

ARKANSAS LAND AND FARM DEVELOP CORP.

Program Description

A grassroots organization of landowners, farmers, rural and small town residents in 42 counties in east and south Arkansas, ALFDC's mission is to stem the land loss of black Arkansas families and encourage farming and land based economic development. It has helped organize cooperatives, provided technical assistance, and is conducting a highly successful youth program for

minorities in the Mississippi Delta region of the state.

Contact

Arnold Smith or Calvin King
Arkansas Land & Farm Development Corporation
Route 2 Box 291
Brinkley, AR, 72021
Phone: (501) 734-1140
Fax: (501) 734-3570
Web:
<http://www.iisd.org/50comm/commdb/list/c11.htm>

***UNIVERSITY OF ARKANSAS
Division of Agriculture***

Program Description

The Extension education program and applied research conducted in Arkansas considers the potentials and limitations faced by small family farmers. Our specialists and agents work with small farmers in identifying alternative markets, enhancing incomes, providing assistance in farm management and record keeping, livestock production, horticulture crops, and promoting sustainability of small family farms in a whole farm context.

Contact

Dr. Ron Rainey
Cooperative Extension Service
P.O. Box 391
Little Rock, AR 72203
Phone: (501) 671-2175
Fax: (501) 671-2046
Email: rrainey@uaex.edu

Publications Website

<http://www.uaex.edu>
Click on "Publications" and then click on "UACES Searchable Publication Database"

**UNIVERSITY OF ARKANSAS
PINE BLUFF**

Program Description

The University of Arkansas at Pine Bluff's (UAPB) Small Farm Project is an on-going program in the School of Agriculture and Home Economics.

The project assists limited resource farmers improve their management skills (production and financial) through one-on-one and group training. The project has also helped farmers purchase land; buy equipment and machinery; add alternative enterprises to operations; and locate seeds for farmers.

Publications

The following publications are available for small farmers from UAPB:
Noninsured Crop Disaster Assistance Program Fact Sheets: Butter Beans, Watermelon Southern Pea, Commercial Okra, Greens, Squash, and Sweet Potatoes Grazed Bermuda, Grazed Fescue, Mechanically Harvested Bermuda-Hay, Mechanically Harvested Fescue; Crop Insurance Fact Sheets: cotton, soybean, rice, sorghum, and corn. Miscellaneous Vegetable Publications: Sweet Potato Production Guide for Limited Resource Farmers, and Sweet Corn Production in Arkansas; Miscellaneous Livestock Publications: Backgrounding, Cattle Working Facilities, and Swine Production in Arkansas; Vegetable Fact Sheets: Commercial Fresh Market Southern Pea Production, Commercial Okra Production, Fresh Market Southern Pea Production in South Arkansas, Sunflower Production in Arkansas, and Year-Round Home Garden Planting Chart; Livestock Fact Sheets: Beef Cattle Identification, and Arkansas Herd Inventory Program.

Contact

Henry English
University of Arkansas

Mail Slot 4906
1200 North University Dr
Pine Bluff, AR 71601
Phone: (870) 575-7246
Fax: (870) 575-4682

WINROCK INTERNATIONAL

Program Description

Winrock International is a nonprofit organization that works with people in the United States and around the world to increase economic opportunity, sustain natural resources, and protect the environment. Winrock matches innovative approaches in agriculture, natural resources management, clean energy, leadership development and policy with the unique needs of its partners. By linking local individuals and communities with new ideas and technology, Winrock is increasing long-term productivity, equity, and responsible resource management to benefit the poor and disadvantaged of the world.

Contact

Annett Pagan
Managing Director, U.S. Programs
Winrock International
2101 Riverfront Drive
Little Rock, AR 72202
Phone: (501) 280-3000
Fax: (501) 280-3090
Email: apagan@winrock.org

Publications Website

www.winrock.org/who/resources.cfm

CALIFORNIA

THE AGRICULTURE AND LAND- BASED TRAINING ASSOCIATION (ALBA)

Program Description

ALBA (meaning dawn in Spanish) offers opportunities for farm workers and aspiring farmers to grow and sell crops from two organic farms in Monterey County. Our mission is to advance economic viability, social equity and ecological land management among limited-resource and aspiring farmers. Our goal is to create greater economic opportunities for small farms while promoting ecological land management and healthy local foods.

Contact

PO Box 6264
Salinas, CA 93912
Tel: 831-758-1469
Email: alba@albafarmers.org
Web: <http://www.albafarmers.org/> (In English /En Español)

BIO-INTEGRAL RESOURCE CENTER

Program Description

Undertakes research and education in Integrated Pest Management; answers pest management questions for their members and helps them search for information. Sells more than 150 publications on Integrated Pest Management.

Publications

The IPM Practitioner; The Common Sense Pest Control Quarterly

Contact

William Quarles
P.O. Box 7414
Berkeley, CA 94707
Phone (510) 524-2567
email: birc@igc.org
Web: www.birc.org

CALIFORNIA DEPARTMENT OF FOOD AND AGRICULTURE

Contact

Kelly Krug
Marketing Division
California Department of Food and
Agriculture
1220 N Street
Sacramento, CA 95814
Phone: (916) 445-5055

CALIFORNIA FARMLINK

Program description

California FarmLink was founded as a non-profit organization to build family farming and conserve farmland in California by linking aspiring and retiring farmers; and through promoting techniques and information that facilitate intergenerational farm transitions. California FarmLink offers linking services, training and technical assistance. The group has 2 innovative programs to assist beginning farmers with financing: an IDA matched savings account, and a new loan program, the Farm Opportunity Loan Program.

Contact

Steve Schwartz, Executive Director
P.O. Box 2224
Sebastopol, CA 95473-2224
Phone: (707)829-1691
FAX: (707) 829-1693
Email: info@californiafarmlink.org
Web: www.californiafarmlink

CALIFORNIA FEDERATION OF CERTIFIED FARMERS MARKETS

Program Information

Davis Farmers Market. Maintains the listing of the 485 or so Certified Farmers Markets in California

Contact

Nancy Temple
 Davis Farmers Market & The California
 Federation of Certified Farmers Markets
 P.O. Box 1813
 Davis, CA 95617
 Voice: (530) 756-1858
 Fax : (530) 756-1858
 Email: ntemple@dcn.org
 Web: cafarmersmarkets.com

**COMMUNITY ALLIANCE WITH
 FAMILY FARMERS**

Publications

Agrarian Advocate, a quarterly
 newsletter for our membership; National
 Organic Directory

Contact

CAFF
 PO Box 363
 Davis, CA 95616
 Phone (530) 756-8518
 Fax (530) 756-7857
 Email: caff@caff.org
 Web: www.caff.org

**COMMUNITY FOOD SECURITY
 COALITION (CFSC)**

Program Description

Founded in 1994, the CFSC is a national
 alliance of 325 member organizations
 committed to creating equitable,
 healthful, sustainable, self-reliant and
 community-based food systems through
 policy advocacy, education, research and
 organizing. The CFSC provides
 comprehensive support for organizations
 involved in community-based food and
 agriculture projects, such as farmers'
 markets, community gardens, CSA
 farms, micro-enterprise food incubators,
 and farm to cafeteria sales. Through our
 conference, publication series, quarterly
 newsletter, and national trainer
 program, we provide a forum for
 information sharing and lessons learned

critical to the development of successful
 programs.

CONTACT

Andy Fisher, Executive Director
 CFSC
 PO 209
 Venice, CA 90294
 Phone: (310) 822-5410
 Fax: (310) 822-1440
 Email: andy@foodsecurity.org

D-Q UNIVERSITY

Contact

P.O. Box 409
 Davis, CA 95617
 Phone: (530) 758-0470
 FAX: (530) 758-4891
 Web: <http://www.dqu.cc.ca.us/>

FARM CONFERENCE (FC)

Program description

FC is a nonprofit organization that
 serves to protect, support and increase
 the economic viability of California's
 small-scale farmers and their
 communities. It works toward this goal
 by holding an annual CA Small Farm
 Conference targeting a diversity of
 farmers and other stakeholders who
 support small-scale agriculture. The
 conference focuses on finding solutions
 and sharing information about the
 issues, resources, techniques, and
 opportunities vital to the economic
 survival and betterment of small farms.

The opportunity exists for farmers and
 stakeholders who support California's
 small-scale agriculture to become
 executive committee members and
 participate in the planning and delivery
 of the next conference. Please contact
 us for more information or e-mail us at
info@californiafarmconference.com.

Contact

Farm Conference
 PO Box 73614
 Davis, CA 95617
 Web: www.californiafarmconference.com

**FRESNO COUNTY, REFUGEE
 MICROENTERPRISE DEVELOPMENT
 PROGRAM (RMDP)**

RMDP is a successful small business development program of Fresno County Economic Opportunities Commission. The RMDP assist refugees to achieve economic self-sufficiency through agriculture and other businesses in start-ups, strengthening and expansions. Services EOC RMDP provides include but are not limited to business technical training classes and workshops, business plan development, preparation of financial and loan packets, applying for business licenses/permits as required, marketing and management assistance, and micro-loans up to \$10,000 to start, strengthen or expand a business.

Contact

Refugee Microenterprise Development Program
 Fresno County Economic Opportunities Commission
 1900 Mariposa Mall, Suite 313
 Fresno, CA 93721
 Phone: (559) 263-1067
 Fax: (559) 263-1549
 Email: lalo.acevedo@fresnoeoc.org
 Web: www.fresnoeoc.org

METROFARM

Publication

MetroFarm presents the modern and centuries old technologies used by space-intensive farmers from around the world. Cost: \$29.95 + \$5.00 shipping.

Contents include how to:

- Understand agriculture
- Understand agribusiness
- Develop a MetroFarm strategy
- Survey the market
- Evaluate and control land
- Organize a business
- Prepare for the market
- Sell the product

Contact

Michael Olson
 TS Books
 P.O. Box 1244
 Santa Cruz, CA 95061
 Phone: (800) 624-BOOK
 Email: michaelo@metrofarm.com

**NATIONAL HMONG AMERICAN
 FARMERS, FRESNO, CALIFORNIA**

Program Description

National Hmong American Farmers works with Hmong farmers in Fresno County, in the California region, and nationally to help them to access land, markets, economic development and advocacy. The organization also provides education for farmers around legal and other issues.

Contact

Chukou Thao
 Phone: (559) 225-5309
 Email: nhaf_ct@yahoo.com

**ORGANIC FARMING RESEARCH
 FOUNDATION (ORF)**

Program Description

ORF was founded in 1990 to foster the improvement and widespread adoption of organic farming practices. ORF is a national, public-interest organization. Working organic farmers make up the majority of our Board of Directors.

Our strategic goals are to achieve:

- a broad base of science-based

- knowledge to support modern organic farming systems
- a public and policy community that are well-informed about organic farming issues
- Equity in public research funding for organic farming
- Economic sustainability for organic family farms

Contact

Jonathon Landeck
 Organic Farming Research Foundation
 P.O. Box 440
 Santa Cruz, CA 95061
 Phone: (831) 426-6606
 Fax: (831) 426-6670
 Email: jonathon@ofrf.org

**UNIVERSITY OF CALIFORNIA,
 DAVIS, SMALL FARM PROGRAM**

Program Description

The primary mission of the Small Farm Program at the University of California-Davis is to help small farmers compete and be profitable by offering practical and science based information. The program concentrates on alternative marketing, specialty production and enterprises, getting started in farming, and needs of small-scale, under-represented farm groups such as the recent Southeast Asian immigrants.

The Program provides programmatic leadership within Cooperative Extension, and the Division of Agriculture and Natural Resources in California; provides an opportunity for small farmers to interact; provides information/services not readily available elsewhere; builds alliances with groups within and outside the University; services needs not being served by others; and facilitates linkages between urban and rural communities.

Contact

Desmond Jolly
 University of California
 Small Farm Center
 Davis, CA 95616-8699
 Phone: (530) 752-7774
 Fax: (530) 752-7716
 Email: dajolly@ucdavis.edu

**SFP/DIVISION OF AGRICULTURE
 AND NATURAL RESOURCES
 PUBLICATIONS**

Small Farm Center Website provides access to small farm research, with links to the SFC online expert database, research library and agritourism database, as well as past and current issues of *Small Farm News*. The SFC website includes information about program areas, such as specialty crops, organic agriculture, farm management, food safety, post-harvest and quality management, marketing, adding value, agritourism, risk management, and women farmers. The publications list includes books, the online library, and materials in Spanish and other languages. The website also includes links to other sources of information, such as a calendar of events, and links/contacts for other entities relevant to small-scale farming and ranching.

Small Farm News: a 12-page newsletter covering the latest research on small farming. Includes feature articles, announcements, publications, calendar of state, national and international events, and profiles of successful farmers and farm advisors. Free. Available online.

California Agritourism Database: an online searchable database of agritourism operations throughout California. Users can search by county to find listings for specific sites, products, and events. The database is for use by agritourism operators who wish to

publicize their operations, as well as by the general public to be used as a guide to finding enjoyable agritourism activities in their region of preference. Online at <http://www.calagtour.org/>

Small Farm Handbook: 170-page handbook that helps you with practical information about: finding a good place to buy property; making a living; buying equipment; producing crops and raising animals; selling what you produce; hiring help, and dealing with laws, regulations, and taxes. ISBN 1-879906-23-6SFP001 (\$15.00)

Specialty and Minor Crops Handbook: an excellent resource for small-scale farmers. Along with color photo-graphs, each of the 62 crop sheets offers information on seed sources, cultivation and production methods, and marketing alternatives. Includes a crop index, a glossary of Asian vegetables, and an extensive bibliography. 1998,130 pp. ISBN1-879906-00-73346 (\$35.00)

Farmers Market Management Series, Volume 1: "Starting a New Farmers Market" Desmond Jolly, Editor. Suzanne Ashworth, Eileen Eckert, Danielle LeGrand, and Chris Lewis, contributing staff writers. 2005. 100 pgs. (\$15) Available from UC Small Farm Center. This manual is designed to guide users through the process of starting a farmers' market. The manual covers successful methods and innovative strategies developed by many experienced market managers and professionals. Each new market will come together differently depending on variables such as local demographics, politics, and site availability. The combination of goals, resources, and organizational challenges will be unique to each market. However, many markets share similar needs when they are getting off the ground. Strategies and approaches described in this book can be tailored to fit your individual market's

needs. By using this manual as a companion to your start-up activities, you will be able to avoid many common pitfalls of the start-up process and lay a solid foundation for a successful and viable market.

Volume 2: "Management Skills for Market Managers" Desmond Jolly, Editor. Eileen Eckert, Danielle LeGrand, Sharyl McGrew and Suzanne Ashworth, contributing staff writers. 2005. 104 pgs. (\$15.) Available from UC Small Farm Center. This volume is divided into three sections. The first introduces you to the roles and responsibilities of the manager. The second section of this book is dedicated to relationship-building. The third section of the book discusses specific skills involved in carrying out the roles and responsibilities of the manager, and in building and maintaining positive relationships with all those involved in the farmers market. Each chapter begins with a brief introduction and outlines the skills and abilities the chapter is designed to build.

Volume 3: "Growing Your Farmers Market." Desmond Jolly, Editor. Jamie Anderson, Eileen Eckert, Chris Lewis, Mona McCord and Shama Nibbe, contributing staff writers. 2005. 76 pgs. (\$15.) Available from UC Small Farm Center. This guide is set up to help managers and Boards of Directors work through a common process of strategic marketing. Each chapter deals with a component of strategic marketing. By working through this book chapter by chapter, farmers market management will learn to create and implement a strategic marketing plan. However, this book is not intended as a one-time exercise. The effectiveness and success of managers, vendors, and farmers markets themselves, depends on continuous development and application of research knowledge and skill. The skills you develop as you work through

this book should be honed and built upon through regular practice of researching market trends, establishing priorities, setting goals, and choosing, implementing, and evaluating strategies to improve your market.

A Guide to Managing Risks and Liability at California Certified Farmers Markets: Desmond Jolly and Chris Lewis. 2005. 20 pgs. Free PDF available online at <http://www.sfc.ucdavis.edu/docs/pubs.html>. Produced by the SFC in partnership with the USDA RMA, this resource serves as a guide for safe and secure farmers market experiences for customers, vendors, and the community at large. The publication focuses on common risks associated with operating a farmers market in California and provides guidelines for managing those risks effectively to reduce the likelihood of potential liability costs.

Food Safety at Farmers Markets and Agritourism Venues: Desmond Jolly and Chris Lewis. 2005. 36 pgs. \$8. Available from UC Small Farm Center. This publication provides a basic guide to understanding food-safety issues relevant to California certified farmers markets and agritourism operations. It is designed for farmers, ranchers, and certified farmers market managers, but can also be useful as a resource for educating employees about food safety concerns and regulations, and as a reference for other agricultural professionals.

A Handbook for Planning and Managing Agritourism and Nature Tourism Operations:- A Primer (updated version) Desmond Jolly. 2006. 40 pgs. (\$15.) Available from Small Farm Center. This is an updated version of the *Primer on Agritourism and Ecotourism Start-Ups and Management*, a how-to manual is for farmers, ranchers, and the professionals who work with them. Useful as a train-the-trainer tool, the

publication walks readers through starting and maintaining an ag or nature tourism enterprise. Details range from a current evaluation of California tourism trends to evaluating your farm or ranch as a potential tourism enterprise. Updated version includes information on the American's with Disabilities Act, as well as Risk and Liability Coverage.

Agritourism and Nature Tourism in California: A How-To Manual for Farmers and Ranchers: Updated Booklet Version. Holly George and Ellen Rilla. 2005. 159 pgs. (\$25.) Available through ANR at <http://ucanr.org/pubs.shtml>. This easy-to-use workbook is an updated version of the 2002 Manual. It will walk you through the steps needed to establish your own tourism enterprise. Included are hands-on activities that can help you assess, plan, develop, and evaluate your farm or ranch's tourism potential.

Agritourism and Nature Tourism in California: a How-To Manual for Farmers and Ranchers: (Binder format with detachable pages). Diana Keith, Holly George and Ellen Rilla, editors. 2002. 339 pgs. (\$25.) Available from UC Small Farm Center. The manual is a comprehensive resource guide for farmers and ranchers who wish to begin agritourism or nature tourism operations on their farms or ranches. It guides the reader to assess whether or not to include tourism as part of the farm or ranch, and important steps that will need to be taken along the way to a successful agritourism operation. Sections include business planning, legal constraints, risk management planning, and forming marketing strategies, along with a resource guide, and tips on planning children's visits and tourism workshops.

Outlook for California's Artisanal Olive Oil Producers: Expert Assessments and Producer Case Studies. Desmond Jolly and Isabella Kenfield. 2005. 48 pgs.

(\$10.) Available from UC Small Farm Center. This book discusses the increase in small-scale olive oil production in California, and the market outlook for small-scale farmers hoping to produce olive oil. It presents a range of ideas and viewpoints from California's olive oil experts, and presents profiles of four California olive oil companies. The purpose of the publication is to inform farmers considering producing olive oil of the opportunities and risks associated with olive oil production.

Outlook for a Small Farm Meat Goat Industry for California. Sandra G. Solaiman. 2005. 28 pgs. Free. Available from UC Small Farm Center. Free PDF available online at <http://www.sfc.ucdavis.edu/docs/pubs.html>
The Small Farm Center offers this Situation and Outlook report as a prelude to more serious analysis and discussion about the possibilities for development of a more rational goat meat production and distribution system in California. As this report suggests, the potential demand for goat meat by various ethnic populations could provide the demand side that would justify developing this industry. On the supply side, it would not be an insuperable task to enable a significant number of California's small farmers to develop the necessary production capacity. More of a challenge would be the logistics of a marketing and distribution system, particularly regarding the location of slaughtering facilities. But through collaboration among potential stakeholders, the constraints may be breached and development enabled.
Outstanding in their Fields: California's Women Farmers. Desmond Jolly, Editor. Jamie Anderson, Isabella Kenfield, Kristin Reynolds, Michelle Young, contributing staff writers. 2005. 134 pgs. (\$16.95.) Available from UC Small Farm Center.

Profiles of 17 women farmers and ranchers who operate a diversity of agricultural enterprises in California, from grain and vegetable CSA's to cashmere production and marketing. The publication is meant to bring public attention to women's leadership role in agricultural production. Additionally, the book highlights what these producers have done to meet challenges and manage risk on their farms or ranches, and is intended to give other women agriculturalists ideas about risk management.

Beyond Food: Towards a Multifunctional Agriculture. Anne Moxnes Jervell and Desmond Jolly. 2005. 16 pgs. Available from UC Small Farm Center. Free. (Shipping charges may apply.) Online PDF available soon. Small-scale agriculture generally operates at a disadvantage in the global food system. While the number of small farms has decreased in developed countries over the last fifty years, these farms are still a large segment in number and there are signs of revitalization of small-scale operations near urban areas. This paper aims to show that the potential values of small-scale agriculture can increase the sectors' viability and have positive effects on the relations between agriculture and society.

UC Small Farm Program Annual Report 2000-2001. A summary of operation and contributions of the Small Farm Program to California's agriculture and rural communities. 28 pgs. Free. (Shipping costs may apply.) Available from UC Small Farm Center.

AudioVisual/ Computer Resources:
CD ROM: *Blueberry Field Day:* Presented by UC Small Farm Program and USDA Risk Management Agency. 2003. (\$5.) Available from UC Small Farm Center. Contains audio and video presentations from the May 2003 Blueberry Field Day in Tulare County. User-friendly content

focused on production; managing pests, risks, and post-harvest; and marketing make this CD an excellent resource for everyone from the casual home gardener to blueberry production start-up operations.

CD ROM: *Adding Value and Farm Management: Workshops from the 17th California Small Farm Conference.* (\$10.) Published by UC Small Farm Center. 2002. Available from UC Small Farm Center. This is a three-CD set, which contains a short course on adding value to farm and natural resource products, farm management presentations, production and food systems information, and marketing techniques. A comprehensive resource for the entire farming community.

Pesticide Safety Publications available from online:

<http://ucanr.org/pubs.shtml>

Pesticide Safety Guides in multiple languages:

Pesticide Safety for Small Farms: A Grower's Guide to Pesticide Safety 1995. English, Hmong and Cambodian language versions available. 28 pgs. (\$5.00.) This guide illustrates the importance of following safe practices for storing, mixing, applying, and disposing of pesticides. Includes information on reading pesticide labels, personal protective equipment, and emergencies.

Pesticide Safety for Small Farms - Video 1996. 26 minutes (\$20.00.) For small family farms. This video illustrates the importance of safe storage, mixing, application, and disposal of pesticides; how to read the pesticide label, use personal protective equipment, and respond to pesticide-related emergencies. Available in English, Lao and Hmong, and in Spanish as "USO Sagar de pesticidas en pickups Granja."

Pesticide Safety for Small Farms - Audio Cassette. Narration only from the video of the same name on audiocassette. (\$7.00) Available in English, Spanish, Hmong and Lao.

Labor Management in Agriculture: Cultivating Personnel Productivity - 2nd Edition. Free from <http://ucanr.org/pubs.shtml>. This book presents practical, sound, research-based ideas that can help improve your management of human resources on the farm. Available in English and in Spanish as "Administración Aborol Arcola: Cultivando la Productividad del Personal."

Contact

University of California
Division of Agriculture and Natural Resources, Communication Services
6701 San Pablo Avenue
Oakland, CA 94608-1239
Phone: (800) 994-8849
Fax: (510) 643-5470
email: anrcatalog@ucdavis.edu

Other Publications

Western Profiles of Innovative Agricultural Marketing: Examples from Direct Farm Marketing and Agri-Tourism Enterprises. Russell Tronstad, managing editor. 2003. ISBN: 0-9748669-0-3. Available for free online at: <http://cals.arizona.edu/arec/wemc/westernprofiles.html>. This publication examines 17 direct farm marketing and agri-tourism enterprises from the West and also includes introductory and summary sections. The end of each section provides contact information for the enterprises examined and for the contributing authors. The Western Extension Marketing Committee is greatly indebted to all interviewed participants to share the strategies, successes, and failures of their enterprises and what their plans are for meeting future challenges and risks.

Ag Help Wanted: Guidelines for Managing Agricultural Labor. A robust reference for everyone who manages or expects to manage human resources in a farm, ranch, nursery, dairy, or other agricultural operation. Presenting principles, examples, practical techniques, and regulatory considerations, this book helps equip labor managers at all levels to make choices that are reasonable, legal, and ultimately effective for both their businesses and the people they employ. Published by a team of farm management extension educators in several western states. Preview and order online at its companion website: www.aghelpwanted.org.

**UNIVERSITY OF CALIFORNIA,
SANTA CRUZ, THE CENTER FOR
AGROECOLOGY & SUSTAINABLE
FOOD SYSTEMS (CASFS)**

Program Description

A research, education, and public service program dedicated to increasing ecological sustainability and social justice in the food and agriculture system. The mission of the Center is to research, develop, and advance sustainable food and agricultural systems that are environmentally sound, economically viable, socially responsible, non-exploitative, and that serve as a foundation for future generations. On the UCSC campus, the Center also operates the 2-acre Alan Chadwick Garden and the 25-acre Farm. Both sites are managed using organic production methods and serve as research, teaching, and training facilities for students, staff, and faculty.

Contact

CASFS, UC Santa Cruz
1156 High St.
Santa Cruz, CA 95064
Phone: (831) 459-3240/ 4140
Web: <http://zzyx.ucsc.edu/casfs/>

COLORADO

COLORADO DEPARTMENT OF AGRICULTURE

Program Description

The Markets' Division of the Colorado Department of Agriculture assists Colorado food and agricultural companies sell their products in local, regional, national and international markets. Assistance is also offered in Beginning Farmer Program, marketing opportunities, promotion, research, exporting, business start-up and expansion, the agricultural processing feasibility grant program, aquaculture licensing, wine board, Colorado Proud, and Fruit and Vegetable inspection.

Publications

Colorado Agricultural Trade Directory (online); Colorado Co-Pack Directory (online); Colorado Farm Fresh Directory; Colorado Hay Directory; Developing Marketing Plans for:

- Agricultural Commodity Groups
- Canadian market
- Mexican market
- Your food product

Aquaculture Production in Colorado Fish Pond Management; Guide to Marketing Services.

We assist in marketing Colorado food and agricultural products. Please contact us if we can be of assistance.

Contact

Jim Rubingh
Division of Markets
Colorado Department of Agriculture
700 Kipling St., Suite 4000
Lakewood, CO 80215-8000
Phone: (303) 239-4114
Fax: (303) 239-4125
Email: jim.rubingh@ag.state.co.us
Web: www.coloradoagriculture.com

COLORADO STATE UNIVERSITY

Program Description

A great number of "ranchettes" (5-35 acres) have been established along the Front Range stretching from Fort Collins to Pueblo. Colorado State University Cooperative Extension provides self study and group instruction materials, as well as one-on-one, to our small acreage owners. Trained specialists and agents support a variety of animal enterprises such as aquaculture, ratites, goat raising and others including organic livestock production. In the plant sector, there is special interest in herbs, organic fruits and vegetables and numerous alternative crops. Natural resource management is a significant need by these small scale landowners.

Contact

Dennis Lamm
Room 121 Shepardson Bldg.
Colorado State University
Fort Collins, CO 80523-1101
Phone: (970) 491-2074
Fax: (970) 491-4895
Email: Dennis.Lamm@colostate.edu

Publications

Guide to Rural Living in Custer County (\$5.00); Rural Living in Southwest Colorado (\$4.00); Living in Western Colorado on a Few Acres (\$7.00); Healthy Rural Living and Small Scale Agriculture (\$3.00); Rural Realities (Free); Small Acreage Quarterly Newsletter (Free); ABC's of Small Acreage Ownership (Video- \$25.00); Matching Tractor and Implement Sizes (#0.5009); General Tractor Safety (#5.016); Colorado Grape Growers Guide, (550A, \$12.00); Growing Small Fruit (561A, \$12.00).

Contact for Publications

Cooperative Extension Resource Center
115 General Services Bldg., CSU
Fort Collins, CO 80523-4061
Phone: (970) 491-6198

CONNECTICUT

CONNECTICUT DEPARTMENT OF AGRICULTURE

Program Description

One-on-one meetings are held on what it takes to start a small business on a farm; enter farm businesses into local farmers markets; provide information on starting Ag-tourism enterprises. Will promote small farmers in our directories for distribution at many events, through product showcases at state fairs and Eastern States Exposition; extend invitations to agricultural promotions throughout the year; assist with marketing strategies

Contact

Ron Olsen
Connecticut Department of Agriculture
165 Capitol Avenue
Hartford, CT 06106
Phone: (860) 713-2503
Fax: (860) 713-2516

NORTHEAST ORGANIC FARMING ASSOCIATION (NOFA)

Contact

Bill Duesing
Box 135
Stevenson, CT 06491
203 888-5146
Email: bduesing@cs.com
Web: <http://www.nofa.org/index.php>

Publication

"The Natural Farmer", published four times a year by NOFA. Most of the material is written by and for farmers. An excellent resource for information on suppliers of organic fertilizers, seeds, and other products. Publishes up-to-date lists of NOFA contact people in the seven chapters: Connecticut, Massachusetts, New Hampshire, New Jersey, New York, Rhode Island, and Vermont.

UNIVERSITY OF CONNECTICUT

Program Description

Education programming involves greenhouse/nursery, fruits, vegetables, dairy/livestock and poultry. These programming efforts are implemented across the State by Extension educators and specialists. By most standards, many Connecticut farms are small farms, and as a result, a significant amount of our educational efforts in the agricultural area involve small farms.

Contact

Roy Jeffrey, Extension Educator
Office of the Associate Director
Cooperative Extension System
University of Connecticut
1376 Storrs Road, U-4134
Storrs, CT 06269-4134
Phone: (860) 486-5962
Email: Roy.jeffrey@uconn.edu

DELAWARE

DELAWARE DEPARTMENT OF AGRICULTURE

Contact

Michael McGrath
Planning, Promotion and Marketing
2320 South DuPont Highway
Dover, DE 19901
Phone: (302) 739-4811

Publication

Delaware Farmer's Guide: This second edition of the Delaware Farmer's Guide to Environmental Programs provides farmers and land managers with updated introductory information about state laws and regulatory programs that may affect their operations.

Contact

Delaware Department of Agriculture
2320 S. DuPont Highway
Dover, DE 19901
Phone: (302) 739-4811

DELAWARE STATE UNIVERSITY

Program Description

The small farm activities which are on-going at Delaware State University (DSU) are in conjunction with the mission of our 1890 University. DSU continues to strive to meet the needs of small, limited resource family farms. Research and Extension areas include:

- Ethnic & Alternative Vegetable Crops research & Demonstration to amplify farm profit.
- Aquaculture research designed to utilize existing farm ponds to increase farm income.
- Socially Disadvantaged Farm Program in conjunction with the USDA-Consolidated Farm Service Agency goal to increase the opportunities for socially disadvantaged persons to begin family farms or expand existing family farms.
- Herb & essential oil production to enhance profit on small acreage.
- Sustainable beef cattle research, utilizing rotational grazing on marginal cropland.

DSU Research and Extension Program philosophy is based on the premise of small farm diversification, producing agricultural products that consumers purchase directly from the farm, compatible with current farm mix and requiring minimal capital investment.

The small farm program at DSU continues to strive and meet the needs of Delaware's agricultural community.

Contact

John W. Clendaniel
Delaware State University
1200 North Dupont Highway
Dover, DE 19901
Phone: (302) 857-6425
Fax: (302) 857-6430
Email: jclendan@desu.edu

UNIVERSITY OF DELAWARE

Program Description

In Delaware, we have a number of farm enterprises that are in place in both the "small" farm and the "large" farm settings. The agricultural economy in Delaware is fortunate to be based on a diverse group of crop and livestock opportunities and to be in close proximity to large urban markets.

Over 50 percent of Delaware farmers have a significant off-farm income. Many of these families have at least one spouse working off the farm, some have two. Poultry, grain, vegetables, and ornamental crops are produced as a part-time enterprise in these situations. Majority of Extension Programs are implemented through the County Extension Offices in Delaware.

DISTRICT OF COLUMBIA GOVERNMENT AGENCIES

UNITED STATES DEPARTMENT OF AGRICULTURE

The following lists agencies with Small Farm Programs or with information relevant to small farms:

AGRICULTURAL MARKETING SERVICE (AMS)

Contact

Denny Johnson
2642 South Building
1400 Independence Ave, SW
Washington, DC 20250
Phone: (202) 690-0531
Fax: (202) 690-0031
Email: denny.johnson@usda.gov
Web: <http://www.ams.usda.gov/>

AMS: National Organic Program

Program Description

NOP is authorized by the organic food production act of 1990, title xxi of the 1990 farm bill. The program establishes national standards for products labeled as organic, requires mandatory certification of organically labeled products and provides for USDA oversight of state and private agencies that certify producers of organic goods.

Contact

Arthur Neal
USDA-AMS
1400 Independence Ave., SW
Room 2646
Washington, DC 20250
Phone: (202) 690-3162
Email: Arthur.Neal@usda.gov

AGRICULTURAL RESEARCH SERVICE (ARS)

Program Description

A large portion of research currently underway at ARS is applicable to the needs of small farms. ARS established the Dale Bumpers Small Farm Research Center specifically to conduct research on small farm systems and problems. Included in this research are programs directed toward conservation such as improving soil quality, management of hill lands for sustainable forage and livestock production. Livestock is also used to renovate underutilized lands and diversify small farm productions, agroforestry, identification and development of alternative and value-added crops.

Contact

Evert Byington
Rm. 331, Bldg. 005, BARC-W
Beltsville, MD 20705-2350
Phone: (301) 504-7245
Fax: (301) 504-7117
Email: nnr@ars.usda.gov

COOPERATIVE STATE RESEARCH, EDUCATION, AND EXTENSION SERVICE (CSREES)

Small Farm Program

Program Description

The goal of the National Small Farm Program in CSREES is to improve the income levels, and enhance the economic viability and the quality of lives the small farm enterprises; through a partnership effort with the land-grant university system, public and private sectors including non-profits and community based organizations, and others.

Efforts of the CSREES Small Farm Program will stress on the following critical needs: on-farm research and demonstration; marketing strategies, traditional and alternative enterprises, entrepreneurial and business skills, farmer networks, and beginning farmer programs.

Contact

Denis Ebodaghe
USDA-CSREES, Stop 2215
1400 Independence Ave, SW
Washington, DC 20250-2215
Phone: (202) 401-4385
Tollfree: (800) 583-3071
Fax: (202) 690-3162
Email: debodaghe@csrees.usda.gov

Publications

Small Farm Resource Guide; Proceedings of the National Small Farm Conferences; Getting Help for Your Small Farm from USDA; Directory of State Small Farm Program Coordinators; Small Farm Digest a quarterly newsletter; Getting Started in Farming series: 1. Getting Started in Farming; 2. Mostly on Your own; 3. Part Time or Small Farms; 4. So You Have Inherited a Farm; 5. Via the Home Farm; Fact sheets on the following: aquaculture, asparagus, beekeeping, blueberries, brambles,

American Ginseng, specialty corn, angora, cashmere, dairy and meat goats, foliage plants, exotic fruits, herbs, exotic livestock, mushrooms, shiitake mushrooms, specialty mushrooms, northern nuts, peppers, specialty potatoes, poultry, pumpkins, sheep, strawberries, specialty flowers, specialty vegetables, wildflowers, and woodlots.

Sustainable Agriculture Research and Education (SARE)

Program Description

SARE works to increase knowledge about and help farmers and ranchers adopt practices that improve profits, protect the environment and enhance quality of life.

To advance such knowledge nationwide, SARE administers a competitive grants program through four regional host institutions based at land-grant universities, under the guidance of regional Administrative Councils composed of farmers and ranchers, agribusiness, university research and extension faculty and administrators, state and federal government agency staff and representatives from non-profit organizations.

SARE has funded over 3,000 projects since 1988, including research and education projects, professional development projects, and producer grants in which farmers and ranchers lead on-farm research and education. Other grant opportunities are available in some SARE regions, including grants for graduate students, community development practitioners, and educators conducting on-farm research.

Contact

SARE Program, Stop 2223
1400 Independence Avenue, S. W.
Washington, DC 20250-2223
Phone: (202) 720-6527
Web: <http://www.sare.org>

ECONOMIC RESEARCH SERVICE (ERS)

Program Description

ERS provides objective, relevant, and timely economic data and analysis on critical issues involving agriculture, food, natural resources, and rural affairs. ERS staff develop summary economic information on small farms for use by policy makers, program managers, and the general public. The agency also pursues an ongoing research program on small farms, including:

- Tracing the emergence of viable businesses from startup small farms
- Entry and exit of farms
- Land resources in small farms
- Family farm report: a comprehensive statistical report on U.S. farms
- The extent of contracting in U.S. agriculture
- Effects of shifts in farm production on the distribution of government payments.

For more information visit the Farm Structure Briefing Room:
www.ers.usda.gov/briefing/FarmStructure

Contacts

James MacDonald, ERS Small Farm Coordinator
USDA-ERS
1800 M Street, NW
Washington, DC
Phone: (202) 694-5610
Fax: (202) 694-5756
Email: macdonal@ers.usda.gov

Robert Hoppe
USDA-ERS
1800 M Street, NW
Washington, DC 20036-5831
Phone: (202) 694-5572
Fax: (202) 694-5758
Email: RHOPPE@ers.usda.gov

Doris J. Newton
USDA-ERS
1800 M Street, NW
Washington, DC

Phone: (202) 694-5619
Fax: (202) 694-5756
Email: dnewton@ers.usda.gov

Publications (examples)

- Agricultural Contracting Update: Contracts in 2003 By James MacDonald and Penni Korb. Economic Information Bulletin No. (EIB9) 26 pp, January 2006
- Contracts, Markets, and Prices: Organizing the Production and Use of Agricultural Commodities By James MacDonald, Janet Perry, Mary Ahearn, David Banker, William Chambers, Carolyn Dimitri, Nigel Key, Kenneth Nelson, and Leland Southard. Agricultural Economic Report No. (AER837) 81 pp, November (2004 stock #ERSAER837)
- "Small Farms Can Grow Into Large Enterprises," by Doris J. Newton Amber Waves, April 2005, volume 3, issue 2.
<http://www.ers.usda.gov/Amberwaves/April05/Findings/SmallFarmsCanGrow.htm>
- Structural and Financial Characteristics of U.S. Farms: 2004 Family Farm Report, edited by David E. Banker and James M. MacDonald, AIB-797, USDA, Economic Research Service, March 2005.
- American Farms:
<http://www.usda.gov/factbook/chapter3.htm#top>; Agriculture Fact Book 2001-2002

To request hardcopies of publications:
On-line:
<http://www.ers.usda.gov/AboutERS/Sales/>
By mail: ERS-NASS Order Desk, c/o NTIS, 5285 Port Royal Road, Springfield, VA 22161
Phone: USDA Order Desk at 1-800-999-6779 from 8:30 a.m.-5 p.m. ET Monday-Friday except Federal holidays. Outside the U.S., please dial (703) 605-6220
Fax (703)321-8547

FARM SERVICE AGENCY (FSA)

Program Description

FSA has an array of programs to assist small farmers/ranchers to be viable operators. From the beginning farmers program to the youth program, the Agency can afford a new and young, as well as experienced farmer, a foundation to a successful career in agriculture production, marketing, and alternative enterprises.

Through its farm ownership and operating loans, Conservation Reserve Programs, and support payment programs FSA is unmatched in providing financial assistance to the Nation's small farmers who are unable to qualify for commercial credit. The Agency provides up to date information to these small farmers through a comprehensive outreach program. Through this outreach program, farmers are introduced to services provided by other USDA and non-USDA agencies, as well as, the nomination, election, and decision making processes of the County Committee.

Contacts

Jorge Comas
Small Farm Coordinator
USDA-Farm Service Agency
1400 Independence Ave. SW, Stop 0511
Washington, DC 20250-0511
Phone: (202)690-1700
Fax: (202) 690-4727

FOOD AND NUTRITION SERVICE (FNS)

Program Description

FNS provides children and low-income people access to food, a healthful diet, and nutrition education. Programs include: Food Stamps; Women, Infants and Children; Farmers' Market Nutrition; Senior Farmers' Market Nutrition; Summer Food Service; Child and Adult

Care; Food Assistance for Disaster Relief; Food Distribution

Contact

Debra R. Whitford, Chief
Policy & Program Development Branch
Supplemental Food Programs Division
Food and Nutrition Service, USDA
3101 Park Center Drive, Room 522
Alexandria, VA 22302
Phone: (703) 305-2746
Web:
<http://www.fns.usda.gov/fns/default.htm>

FOREIGN AGRICULTURAL SERVICE (FAS)

Market Development Programs

FAS programs help U.S. exporters develop and maintain markets overseas for hundreds of food and agricultural products, from bulk commodities to brand-name items.

Export Programs

USDA has traditionally used export programs to foster sales in markets where the competitiveness of U.S. products is impeded by subsidized products from other countries. These programs are designed to expand and maintain foreign markets for U.S. agricultural commodities while helping developing nations make the transition from concessional financing to cash purchases.

Commercial Export Financing

FAS provides U.S. agricultural exporters with short- and intermediate-term commercial financing support through Commodity Credit Corporation (CCC) export credit guarantee programs. The Supplier Credit Guarantee Program (SCGP) guarantees payments on promissory notes from importers for a percentage of the face value up to 180 days. The Facility Guarantee Program (FGP) provides payment guarantees to facilitate the financing of U.S. goods and services exported to improve or

establish agriculture-related facilities in emerging markets.

International Development

FAS enhances U.S. agriculture's competitiveness by providing linkages to world resources and international organizations and building a spirit of cooperation.

Looking to increase sales and expand your customer base? Exporting may be the answer! Selling to overseas markets is a lucrative activity for many U.S. companies and all of them began by researching, planning and making critical decisions.

FAS has many resources, products, and services that can help your company explore the potential for international sales. Whether a beginning or experienced exporter, USDA-FAS Exporter Assistance benefits small and medium-sized companies!

Contacts

Dale Miller

Phone: (202) 690-0752

Fax: (202) 690-0193

Tim Powers

Phone: (202) 690-2643

Fax: (202) 205-9728

USDA-FAS

Mail Stop 1052

1400 Independence Ave., SW

Washington, DC 20250

FOREST SERVICE (FS)

Program Description

The Forest Service considers America's small farm operators as important components in the Nation's forest health and fiber supply. Many farm and ranch owners are also woodlot owners, with their aggregate acreage being a major component of the privately owned,

forestland in America. Many farmers and ranchers participate in Forest Service programs that improve the health and productivity of their forested lands. The Forest Service is also very active in the Secretary of Agriculture's National Commission on Small Farms, and the agency also participates regularly in farm and ranch related activities at both the national and regional levels.

Contact

Cheryl Bailey

USDA-Forest Service

1400 Independence Ave. SW

Washington, DC 20250

Phone: (202) 205-1389

Fax: (202) 205-1271

Email: cbailey@fs.fed.us

NATIONAL AGRICULTURAL STATISTICS SERVICE (NASS)

Contact

Linda Hutton or Dan Kerestes

USDA-NASS

1400 Independence Ave, S.W.

Stop 2053, 6435 South Bldg.

Washington, DC 20250-2020

Phone: 202-720-3570

Fax: 202-690-0675

Publications

Farm Numbers, Land in Farms, and Livestock Operations ; 38 pp; released every January. For access to this report, visit the NASS Home Page at:

<http://www.nass.usda.gov>

Agricultural Land Values (Stock #NASS-ZLV-98, \$12.00; Farm Computer Ownership and Usage Stock #NASS-ZCO-97, \$10.00.

Contact for Publications

ERS-NASS

5285 Port Royal Rd.

Springfield, VA 22181

Phone: (800)999-6779

Fax: (703) 321-8547

NATURAL RESOURCES CONSERVATION SERVICE (NRCS)

Program Description

Nearly three-fourths of the technical assistance provided by the agency goes to helping farmers and ranchers develop conservation systems uniquely suited for their land and individual ways of doing business. The agency also provides assistance to rural and urban communities to reduce erosion, conserve and protect water, and solve other resource problems.

Contact

Larry Holmes
USDA-NRCS
Mail Stop 5474
5601 Sunnyside Avenue
Beltsville, MD 20705
Phone: 301-504-2215
Fax: (301) 504-2248

Environmental Quality Incentives Program (EQIP)

Established in the 1996 Farm Bill, EQIP is designed to assist farmers facing serious threats to soil, water, and related natural resources. EQIP offers 5- to 10-year contracts that provide cost-sharing and incentive payments for conservation practices called for in a site specific plan. Nationally, the program provides technical, financial, and educational assistance, primarily in designated priority areas with special environmental sensitivity or significant soil, water, or related natural resource concerns.

Contacts

Your county NRCS field office, Soil Conservation District, Farm Service Agency, Cooperative Extension Service or Program
OR
Edward Brzostek
USDA-NRCS, Stop 2890,
1400 Independence Ave., SW
Washington, DC 20250

Phone: (202) 720-1834
Fax: (202) 720-4265
Email: edward.brzostek@wdc.usda.gov

NATIONAL OFFICE OF OUTREACH

Contact

Geraldine Herring
1400 Independence Ave SW,
4929 South Building
Washington, DC 20250
Phone: (202) 720-1637
Fax: (202) 720-4995

RISK MANAGEMENT AGENCY (RMA)

Program Description

RMA administers Federal Crop Insurance Corporation programs and promotes the national welfare by improving the economic stability of agriculture through a sound system of crop insurance and other risk management tools. Through the private sector delivery system in 2005, RMA provided approximately \$44 billion in protection to over 1.2 million policyholders on approximately 370 commodities, and covered nearly 246 million acres in all 50 states and Puerto Rico. RMA meets the needs of the Nation's small and limited resource farmers and ranchers through a network of public and private sector partners. Together RMA and our partners create new crop insurance products and risk management tools, provide risk management education and outreach and ensure program accessibility and integrity.

Contact

Sharon Hestvik, Small Farms
Coordinator or David Wiggins, National
Outreach Program Manager
USDA-Risk Management Agency
1400 Independence Ave, SW
Washington, DC 20250
Phone: (202) 690-2803

Publications Website

<http://www.rma.usda.gov/other/associated.html>

Email: llaverentz@acf.hhs.gov

Web:

<http://www.acf.hhs.gov/programs/orr/>

RURAL DEVELOPMENT (RD)**Contact**

Ed Lewis

USDA-Rural Business Service
Stop 3252, 1400 Independence Ave, SW
Washington, DC 20250
Phone: (202) 690-3407
Fax: (202) 690-2723

John Wells

USDA-Rural Business Service
Stop 3252, 1400 Independence Ave, SW
Washington, DC 20250
Phone: (202) 720-3350
Fax: (202) 690-2750

**U.S. DEPARTMENT OF HEALTH AND
HUMAN SERVICES; OFFICE OF
REFUGEE RESETTLEMENT****Program Description**

After their initial resettlement, the Office of Refugee Resettlement (ORR) works with State offices and private agencies to promote the adjustment of refugees to this society as well as short and long term self-sufficiency. The mission of the Refugee Rural Initiative (RRI) is to improve the livelihoods and provide new opportunities for refugee self-sufficiency in rural areas through sound planning, coordination and the utilization of information and social and economic resources by having partnerships with Federal, State and local public and private organizations.

Contact

Larry Laverentz
ACF/Office of Refugee Resettlement
370 L'Enfant Promenade S.W.
8th Floor
Washington, D.C. 20447
Phone: (202) 401-4861

**UNIVERSITY OF THE DISTRICT OF
COLUMBIA (UDC)****Program Description**

The Agricultural Experiment Station is participating with University counterparts in sustainable agriculture research on the use of chicken manure for crop production. Specifically, the Poultry manure produced from Delaware, Maryland, and Virginia (DELMARVA) poultry industries is applied on farmland along with chemical fertilizer for crop production. The chicken manure is cleaned, sterilized, and palletized for easy handling and movement in crop and vegetable production. Residents of Washington, DC and small rural farmers grow vegetables backyards and small farm respectively, and could potentially use this material as a soil amendment for the land. This experiment was designed to determine the effectiveness of palletized poultry manure as a soil amendment in vegetable production and its potential effect on DC water resources.

Contact

Gloria S. Wyche-Moore
University of the District of Columbia
Agricultural Experiment Station
Associate Dean / Associate Director
4340 Connecticut Avenue, NW
Bldg. 52 Room 416-E
Washington, DC 20008
Phone: (202)274-7124
Fax: (202)274-7113
Email: gwychemo@udc.edu

NON- GOVERNMENT ORGANIZATIONS

AMERICAN FARMLAND TRUST (AFT)

Program description

AFT is a national nonprofit, membership organization dedicated to protecting agricultural resources. AFT assists private groups, public agencies and individual landowners in meeting their farmland protection goals. These goals consist of protecting farmland from urbanization and development, reducing soil erosion; and reducing agriculture's impact on the environment.

Contact

American Farmland Trust
1920 N Street, N. W., Suite 400
Washington, DC 20036
Phone: (202)
Fax:(202) 659-8339
E mail: info@farmland.org
Web: www.farmland.org

AMERICAN MUSHROOM INSTITUTE

Contact

Laura Phillips
American Mushroom Institute
1 Massachusetts Avenue,
Suite 800, NW
Washington, DC 20001
Phone: (202) 842-4344

AMERICAN NURSERY & LANDSCAPE ASSOCIATION

Contact

Jonathan Bardzik
Director of Membership and Industry Relations
American Nursery and Landscape Association
1000 Vermont Ave, N.W. Suite 300
Washington, D.C. 20005-4914
Phone: (202) 789-2900
Web: www.ANLA.org

THE FARM CREDIT COUNCIL

Program Description

The farm credit system has a program for young beginning farmers. Approximately 54% of our program lending goes to borrowers with gross sales of less than \$50,000.

Contact

Kenneth Auer
The Farm Credit Council
50F Street, NW, Suite 900
Washington, DC 20001
Phone: (202) 626-8710
Fax: (202) 626-8718
Email: auer@fccouncil.com
Web: <http://www.fccouncil.com/>

HMONG NATIONAL DEVELOPMENT, INC. (HND)

Program Description

The HND is a non-profit organization that assists Hmong communities throughout the United States in achieving economic self sufficiency, quality education and resource development. HND provides technical assistance, workshops and presentations to Hmong organizations and individuals in the areas of planning, public relations, communications, forming networks, finding resources, and writing proposals and business plans. The Hmong are an ethnic group who, prior to 1975, settled throughout southern China, Vietnam, Laos, Burma and Thailand. Most of the Hmong resettling in the United States are refugees from Laos.

Contact

Charlie J Chang
1326 18th N. W.
Washington, DC 20036
Phone: (202) 463-2118
Email: HND97DC@nmaa.org
Web: www.nmaa.org/membehnd/demo2

**INSTITUTE FOR SOCIAL AND
ECONOMIC DEVELOPMENT (ISED)**

Program Description

ISED is a non-profit based in Washington, DC which provides and immigrant services, economic, micro-enterprise and asset development, organizational capacity building, performance measurement and management information systems, program evaluation, and public policy analysis. We conduct national and regional training events, disseminate best practices and lessons learned and help programs develop performance indicators and systems to capture and report outcomes.

Within agriculture, ISED focuses on how to maximize opportunities for Refugees in the agricultural sector through the establishment of the Refugee Rural Initiative (RRI). The initiative funded by the Office of Refugee Resettlement, ISED provides grants and one on one technical assistance to assist partners to facilitate collaborations and partnerships between the local refugee service providers and USDA agencies, help agencies retool or redesign their microenterprise programs for a better fit with the needs of food sector entrepreneurs particularly with a focus on access to finance and to markets, and compiles comprehensive data on refugees involved in agriculture.

Contact:

Ben Turner
ISED
1900 L Street, NW Suite 705
Washington, DC 20036
Phone: (202) 223- 3288 ext. 202
Fax: (202) 223-3289
Web: <http://www.ised.org/>

**NATIONAL COUNCIL OF
FARMER COOPERATIVES**

Program Description

A national association advancing the interests of America's farmer cooperatives. NCFC members include nearly 50 national, regional and federated farmer cooperatives, in turn comprising of 3,000 local cooperatives, and 27 state and regional councils of cooperatives.

Contact

50 F Street NW, Suite 900
Washington, DC 20001
Phone: (202) 626-8700
Fax: (202) 626-8722
Web: <http://www.ncfc.org/>

NATIONAL TURKEY FEDERATION

Contact

1225 New York Avenue NW, Suite 400
Washington, D.C. 20005
Phone: (202) 898-0100
Fax: (202) 898-0203
Email: info@turkeyfed.org
Web: <http://www.eatturkey.com/>

**RURAL COALITION/
COALICION RURAL**

Program Description

The Rural Coalition is a unique alliance of over 80 culturally diverse community-based groups in the United States and Mexico who advocate equality and sustainable development in rural communities. The Rural Coalition is committed to promoting the long term viability of rural communities. RC members progressive national policies and programs that are responsive to the unique needs of rural communities, with a special focus on fair trade and justice for minority farmers and farmworkers.

The Rural Coalition works to unite and

build the capacity and promote the involvement of community based organizations in changing policy and participating in community economic development. It operates an online Supermarket Cooperatives at www.supermarketcoop.com where its members sell their products and learn marketing strategies. RC members have also participated in many community-based research projects designed to assess problems in their community and seek solutions.

Contact

Lorette Picciano
Rural Coalition/Coalicion Rural
1012 14th Street NW Suite 1100
Washington, DC 20005
Phone: (202) 628-7160
Fax: (202) 628-7165
Web: www.ruralco.org and
www.supermarketcoop.com

RURAL COMMUNITY ASSISTANCE PROGRAM (RCAP)

Program Description

RCAP's mission is to empower and assist rural people to improve the quality of life in their communities. RCAP and its regional partners help to connect rural communities, as well as Native American and tribal communities, with the resources they need to obtain the quality of life they want and to meet the requirements of federal laws and regulations. RCAP and its partners also offer information on what resources are available and how other communities have solved similar problems. RCAP partners provide hands-on technical assistance to rural communities as they work to meet their needs. RCAP also serves as the rural community's advocate in regulatory proceedings and in rural associations and coalitions.

Contact

RCAP, INC.
1522 K Street, N.W., Suite 400
Washington, D.C. 20005
Phone: (202) 408-1273; (888) 321-7227
Fax: (202) 408-8165
Email: info@rcap.org
Web: <http://www.rcap.org/index.html>

FLORIDA

FARMWORKERS ASSOCIATION OF FLORIDA, INC. (FWAF)

Program Description

FWAF is a membership organization of more than 6,330 farmworker families from predominantly Mexican, Haitian, African American, Guatemalan and Salvadorian communities. The goal is to build a strong multi-racial economically viable organization of farmworkers in Florida, empowering farmworkers to respond to, and gain control over the social, political, economic and workplace issues that affect their lives.

Since the early 1990s, FWAF has addressed pesticides, field sanitation, and other health and safety issues, educating and training members to learn their rights, secure passage of Florida's Rights-to-Know law to protect farmworkers, file violation complaints advocate better government enforcement and participate in a study on the effects of pesticides on farmworkers.

Contact

Tirso Moreno
815 S. Park Ave.
Apopka, FL 32703
Phone:(407) 886-5151
Fax: (407) 884-6644

FLORIDA A&M UNIVERSITY

Program Description

Small farmers can benefit from diversification into new agricultural enterprises and alternative production practices so as to improve or sustain farm profitability and environmental stewardship. An agricultural education program has been developed to emphasize new or alternative enterprises, new production and marketing practices, diversification, farm operations, and making use of natural resources.

Through on-farm demonstrations, farm visits, workshops, field days, and group meetings, small farmers are taught to:

1. Utilize new skills and processes to evaluate the production and market potential of alternative agricultural products
2. Improve resource utilization and profitability while minimizing environmental impacts through adoption of alternative production systems utilizing new and existing technologies and management practices
3. Increase profitability by using currently recommended practices that are both cost-effective and environmentally sound.

Publications

Irish Potatoes; Peppers; Cucumbers; Corn; Eggplants; Snap Beans; Collards; Tomatoes; Grow A Row of Onions; Raising A Small Flock of Goats for Meat and Milk - Selection, Breeding Practices and Feeding the Herd Goat; Growing Christmas Trees; Conducting Livestock Method and Result Demonstrations with Limited Resource Small and Part-time Farmers; How to Manage a Five Sow Program; Simplified Swine Production Practices - Baby Pig Management; Swine Project Demonstration Manual; Goat Project Demonstration Manual; Beef Project Demonstration Manual; Rabbit Project Demonstration Manual; Small

Fruit Project Demonstration Manual; Vegetable Project Demonstration Manual.

Contact

Cassel S. Gardner
Florida A&M University
Perry-Paige Building, Room 202J
Tallahassee, FL 32307
Phone: (904) 599-3546
Fax: (904) 561-2151
Email: cassel.gardner@famu.edu

FLORIDA DEPARTMENT OF AGRICULTURE & CONSUMER SERVICES

Contact

Nelson Mongiovi
Division of Marketing and Development
Mayo Building, M9
407 South Calhoun Street
Tallahassee, Florida 32399-0800
Phone: (850) 488-4031
Fax: (850) 922-2861

UNIVERSITY OF FLORIDA

Program Description

The University of Florida's Cooperative Extension Service works with small farmers throughout the State through its Small Farm Sustainable Agriculture Program. The program focuses on:

1. development and dissemination of production technologies appropriate for smaller scale farming;
2. alternative crop and livestock enterprises;
3. entrepreneurship training;
4. innovating marketing strategies; and
5. development of small farm leadership organizations.

In the Farmer-to-Farmer Network program, the University of Florida county staff works with local farmers to develop farmer organizations that focus on leadership development, marketing strategies, and development of

alternative enterprises. The University maintains 3 databases on the Web of special interest to small farmers. These databases have dozens of items useful to small farmers.

Contacts

Mickie Swisher
University of Florida
3031 McCarty Hall
Gainesville, FL 32611-0310
Phone: (352) 392-2202
Email: mesw@ufl.edu

Publications

1. Organic production practices
<http://hammock.ifas.ufl.edu/txt/fairs/43803>
2. Alternative Crops
<http://hammock.ifas.ufl.edu/txt/fairs/19313>
3. Small Farm Handbook

Some of the alternative enterprise opportunities include production reviews of the following: blueberry, blackberry, catfish, muskmelon, pecan, and watermelon.

GEORGIA

FORT VALLEY STATE UNIVERSITY

Program Description

Educational programs of Agriculture and Natural Resources at Fort Valley State University are designed to assist Georgia families in improving their quality of life through income derived from modern efficient farm practices, innovative marketing approaches, and the conservation of natural resources. Programs are targeted towards small / family farmers, part-time farmers, home gardeners and youth as primary clientele.

Publications

Gathering Garden Vegetables at their Peak; The Home Gardening Guide: Extending the Life of Your Summer Garden; Gardening Guidelines for Fall; Pre-Condition House Plants for Winter Home; Treat Your Garden to an Early Check-up; Successful Gardening in Georgia.

CONTACT

Glenwood Hill
Mark Latimore, Jr.
Marc Thomas

Small Farmer Outreach Training and Technical Assistance Project
Cooperative Extension Program
College of Agriculture, Home Economics, and Allied Programs
Fort Valley State University
P. O. Box 4061
Fort Valley, GA 31030
Phone: (478) 825-6269

GEORGIA DEPARTMENT OF AGRICULTURE

Contact

Bobby Harris
Assistant Commissioner of Marketing
19 Martin Luther King, Jr. Dr., S.W.
Atlanta, Georgia 30334
Phone: (404) 656-3645
Toll Free: (800) 282-5852
TTY: (404) 657-8387

GEORGIA ORGANICS

Program Description

Georgia Organics' mission is to promote local, organic and sustainable farms and foods for the health of the land and people. Specifically, Georgia Organics works to: 1) educate farmers and gardeners about organic and sustainable growing; 2) connect Georgians with farms, farmers, and local markets; 3) provide consumer education about

healthy foods, organic gardening, and sustainable living; 4) partner with communities to promote local food systems; and 5) promote policies and practices that improve sustainable and organic farming in our state.

Publications

Quarterly newsletter, *The Dirt*; a monthly eNewsletter, *The eDirt*; a Local Food Guide; Direct Marketing Workbook & Comparative Tool; Organic Growing Notebook.

Contact

Georgia Organics
P.O. Box 8924
Atlanta GA 31106
Phone: (678) 702-0400
Fax: (678) 702-0401
Email: info@georgiaorganics.org
Web: <http://www.georgiaorganics.org>

SOUTHERN REGION SUSTAINABLE AGRICULTURE RESEARCH AND EDUCATION PROGRAM

Program Description

Southern region SARE currently administers seven types of grants aimed at different audiences: professional agricultural researchers; producers; agricultural educators such as extension agents; graduate students and communities.

Applicants should visit www.southern.sare to determine which grants are best suited for their purpose and audience. Potential applicants without internet access can contact the office and request a copy of the Southern SARE Regional Brochure and a media kit.

Publications

A large variety of publications about SARE and sustainable agriculture are available online at www.southern.sare.org or by contacting the Southern SARE office.

Contact

Paige Patton
SARE clerk
Phone: (770) 412-4787
info@southern.sare.org

Gwen Roland
Communications Specialist
Southern Region SARE
1109 Experiment Street
Griffin, GA 30223
Ph: (770) 412-4786
Fax: (770) 412-4789
email: groland@southern.sare.org
Web: <http://www.southern.sare.org>

UNIVERSITY OF GEORGIA

Program Description

Our Extension agents assist small farmers with farm financial management including recordkeeping to improve income. A record book which has been successful in working with small farmers is the Georgia Small Farm Record Book. This record book was designed to assist small farmers maintain cash income and cash expenses. It is simple and efficient for keeping cash records.

"Farm Financial Profile" and enterprise budgets on SuperCalc 4 and 5 are used by Extension agents in working with small farmers.

Publications

"What You Always Wanted To Know About Part-Time Farming...But were afraid to ask" The Georgia Small Farm Record Book

Contact

John McKissick
University of Georgia
Cooperative Extension Service
Athens, GA 30602
Phone: (706) 542-1861
Fax: (706) 542-4131
Email: jmckissick@agecon.uga.edu

GUAM

GUAM DEPARTMENT OF AGRICULTURE

Contact

Department of Agriculture
PO Box 2950
Mangilao, 96923
Guam
Phone: (671) 646-1651 /649-7822
Fax: (671) 647-6029

UNIVERSITY OF GUAM

Program Description

Agricultural Marketing activities involved a redesign of data collection and report format for the Market Information System (MIS). The MIS involves forecasting production data of fruits and vegetables as well as disseminating farm gate prices of local produce through a mail-out flyer called Crop Forecast and Market News Report. The MIS is a joint project of the College, and the Guam Department of Agriculture.

Contact

L. Robert Barber
University of Guam
UOG Station
Mangilao, GU 96923
Phone: (671) 735-2087
Fax: (671) 734-5600
Email: bbarber@uog9.uog.edu

HAWAII

HAWAII DEPARTMENT OF AGRICULTURE

Contact

Hawaii Department of Agriculture
1428 S. King Street
Honolulu, HI 96814
Phone: (808) 973-9560
Email: hdoa.info@hawaii.gov

UNIVERSITY OF HAWAII

Program Description

Small farms are an integral part of diversified agriculture in Hawaii, an industry that has grown three-fold over the past 25 years. In addition, over the past two years, the industry has experienced a 35% increase in the number of vegetable farms as well as increased production of papaya, coffee, macadamia nut, and other crops.

The College of Tropical Agriculture and Human Resources' (CTAHR) landscape, turf and home garden programs also enhance urban living and attract tourists, while its research and extension programs also support wildlife and natural resource conservation in the State.

Contact

Hector R. Valenzuela
Department of Horticulture
University of Hawaii at Manoa
3190 Maile Way No. 102
Honolulu, HI 96822-2279
Phone: (808) 956-7903
Fax: (808) 956-3894
Email: hector@hawaii.edu

Publications

ACT 175: A Tax Law Providing Incentives to Keep Lands in Agriculture (L-162); Bell Pepper (HGVS-3); Broccoli (HGVS-6); Carrots (HGVS-1); Breeding Lettuce for Resistance to Tomato Spotted Wilt Virus in Hawaii (XRES-125); Exploring New Marketing Opportunities in Agriculture (XRES-049)

Contact for Publications

CTAHR Publications Order Desk
University of Hawaii at Manoa
2500 Dole Street, Krauss Hall 121
Honolulu, HI 96822
Phone: (808) 956-7046

PACIFIC GATEWAY CENTER

Program Description

The purpose of Pacific Gateway is to help immigrants, refugees and low-income residents of Hawaii gain access to opportunities and services through the building of skills that lead to self-sufficiency while respecting the integrity of diverse cultural heritage's.

Contact

720 North King Street
Honolulu, HI 96817
Phone: (808) 845-3918
Fax: (808) 842-1962
Email: info@pacificgateway.org
Web: <http://www.pacificgateway.org/>

IDAHO

IDAHO DEPARTMENT OF AGRICULTURE

Contact

Mike Everett, Deputy Director
Agricultural Resources Division
Idaho State Department of Agriculture
2270 Old Penitentiary Road
Boise, Idaho 83712
Mailing Address:
P. O. Box 790
Boise, Idaho 83701-0791
Phone 208-332-8500
Fax 208-334-2170
Web: <http://www.agri.state.id.us>

PALOUSE CLEARWATER ENVIRONMENTAL INSTITUTE (PCEI)

Program Description

PCEI provides grants to various farmer improvement and community support clubs. These clubs work to develop projects that enhance sustainable food production, and also address sustainability from the farm to the consumer.

Contact

Palouse-Clearwater Environmental Institute
P.O. Box 8596
Moscow, ID 83843
Phone: (208) 882-1444
Email: info@pcei.org
Web: <http://www.pcei.org>

UNIVERSITY OF IDAHO

Program Description

Extension program activities for Small Farms throughout Idaho are directed towards helping Idaho producers and landowners to protect their natural resources while optimizing their farm related businesses. We provide up-to-date information and resources on sustainable production techniques, direct marketing, and value-added opportunities for a vast array of specialty crops and livestock.

The Idaho Extension Small Farm web site provides current information on current activities, educational events, publications and links to partner organizations and universities at <http://www.smallfarms.ag.uidaho.edu>. This site is an integral component of and linked to our UI Sustainable Agriculture site www.ag.uidaho.edu/sustag.

Some examples of the multi-dimensional programming we provide to fit varying audience needs include:

1. Host Annual Small Farm Conferences in both southern and northern Idaho locations.
2. Host farm tours, workshops and short courses on small-farm related topics in many county locations.
3. Offer annual in-depth courses: Living on the Land, Sustainable Small Acreage Farming and Ranching and Agricultural Entrepreneurship in various locations throughout Idaho.
4. Offer Certificates of Completion to academic and farmer students who take

a series of courses offered through Cultivating Success (a cooperatively developed program between University of Idaho, Washington State University and Rural Roots, a sustainable small and family farming organization).

www.cultivatinguccess.org

5. Develop and distribute a variety of extension publications, on-line documents and a series of small farm case study videos.

6. Distribute the annual newsletter, Idaho Small Farm News and Views, through Idaho county extension offices and at conferences and events. 2000 hard copies; also on the web.

7. Build networks of farmers and partnerships with organizations and agencies.

8. Assist producers in identifying and developing research and education projects in sustainable agriculture.

Contact

Cinda Williams
University of Idaho
College of Agricultural and Life Sciences
PO Box 442339
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Phone: (208) 885-7499
Fax: (208) 885-7760
Email: cindaw@uidaho.edu

Publications

see complete list of publications at:

<http://info.ag.uidaho.edu/>

Kristin Johnson
Educational Publications
University of Idaho
P.O. Box 442240
Moscow, ID 83844-2240
Phone: 208-885-7982
Fax: 208-885-4648
Email: kristinj@uidaho.edu

ILLINOIS

CSA LEARNING CENTER

Program description

CSA Learning Center coordinates the Collaborative Regional Alliance for Farmer Training (CRAFT), a coalition of organic, biodynamic, and other sustainable farmers in northern Illinois and southern Wisconsin. Through educational, on-farm programs and practical seminars, participants learn directly from successful and innovative farmers. The main object of CRAFT is to create a farmer-led learning environment that provides a multi-year framework to help farmers establish their own enterprises.

Contact

CSA Learning Center at Angelic Organics
1547 Rockton Road
Caledonia, IL 61011
Phone: (815) 389-8455
Fax: (425) 969-0317
Web: www.CSALearningCenter.org
Email: Learn@CSALearningCenter.org

FAMILYFARMED.ORG

Program Description

FamilyFarmed supports the growth of a regional food system in the Midwest by establishing markets for organic and sustainable family farms in Illinois, Indiana, Iowa, Michigan, Minnesota, and Wisconsin.

FamilyFarmed.org is a website, food label, and EXPO that connects organic farmers in the Midwest with consumers and commercial buyers.

FamilyFarmed.org creates sustainable economic development, builds community, and contributes to a healthy environment by encouraging people to buy food from local producers.

Publications

The Land of Organic Opportunity,
upcoming in 2006, Feasibility Study for
Sustainable Midwestern Food System.

Contact

Lynn Peemoeller
Program Director
Phone: (312) 951-8999 x102
Email: lynn@sustainusa.org
Web: <http://familyfarmed.org/>

FARM FOUNDATION**Program Description**

Farm Foundation is a publicly supported nonprofit organization working to improve the economic health and social well-being of U.S. agriculture, the food system and rural people by helping private and public sector decision makers identify and understand forces that will shape the future.

Contact

The Farm Foundation
1211 West 22nd St.
Suite 216
Oak Brook, IL 60523-2197
Phone (630) 571-9393
Fax (630) 571-9580
Web: <http://www.farmfoundation.org>

ILLINOIS DEPARTMENT OF AGRICULTURE**Contact**

Gib Frier
Marketing and Promotion Division
Illinois Department of Agriculture
State Fairgrounds, P. O. Box 19281
Springfield, IL 62794-9281
Phone: (217) 782-6675

ILLINOIS STEWARDSHIP ALLIANCE**Program Description**

ISA is a citizen's organization that promotes a safe and nutritious food system, family farming, and healthy communities by advocating diverse, humane, and socially just and ecologically sustainable production and marketing practices.

Contact

Illinois Stewardship Alliance
P.O. Box 648
Rochester, IL 62563
Phone:(217) 498-9707
Fax: (217) 498-9235
E-mail: HN1046@HandsNet

UNIVERSITY OF ILLINOIS-URBANA**Program Description**

In June 1999, the University of Illinois Agroecology/Sustainable Agriculture Program (ASAP) convened the first meeting of the Illinois Small Farm Task Force to address the issues of small farms in Illinois and to determine a course of action for all those involved in small farm issues. These actions are intended to "recognize, respect and respond to the needs of small farms."

The ASAP provides coordination to the task force which includes farmers, agencies, universities and organizations that have programs and activities that relate to small farm issues. The goals of the task force include (1) develop coordinated programming opportunities with public and private sector agencies who play a role or have an interest in small farm issues; (2) assess current activities and investigate the nature and scope of these activities in Illinois, the region, and the U.S. relative to small farm issues and then develop educational programs; and (3) seek funding for small farm educational and program development activities. The

task force has successfully secured funding for several projects developed as a result of this collaboration.

Since 1999, the Task Force has also supported and coordinated several educational activities. Using North Central Region Sustainable Agriculture Research and Education Professional Development Program funds, a team of educators attended the Third National Small Farm Conference in 2002. Since 2002, the Task Force has sponsored a series of field days to provide Extension and other agriculture educators with an opportunity to learn "first-hand" about small farms across the state. With a grant from the Illinois Department of Agriculture, the Task Force sponsored a workshop, A Time to Act: Providing Educators with Resources to Address Small Farm Issues in November 2002. The goal of the two, one-day workshops was to equip educators with the sensitivity, awareness and resources to address small farm issues. The agenda included the following topics (1) financing and credit; (2) marketing strategies; (3) farmer cooperatives; (4) regulatory and government barriers and (5) available grants and resources. A resource manual was also developed.

Illinois is a member of the North Central Region Small Farm Task Force (NCRSFTF) and provides leadership to this 12-state group. The NCRSFTF has sponsored two workshops--Small Farms - A Renewed Opportunity in March 2001 in Springfield, Illinois and the North Central Region Small Farm Task Force Workshop in November 2003 in Columbia, Missouri. The NCRSFTF has also published, A Matter of Scale: Small Farms in the North Central Region (<http://ssfin.missouri.edu/report.htm>)

Contact

Deborah Cavanaugh-Grant
University of Illinois
P.O. Box 410

Greenview, Illinois 62642
Telephone: (217) 968-5512
Email: cvnghgrn@uiuc.edu
Web:
<http://www.aces.uiuc.edu/asap/smallfarm/>

INDIANA

**CONSERVATION TECHNOLOGY
INFORMATION CENTER**

Program Description

Cropland management, information source focused on soil/water conservation and water quality.

Publications

Publishes a newsletter, Conservation Impact, a directory and other publications.

Contact

1220 Potter Dr
W.Lafayette, IN 47906
Phone: (765) 494-9555
Fax: (765) 494-5969
Email: ctic@ctic.purdue.edu
Web: <http://www.ctic.purdue.edu>

**INDIANA STATE
DEPARTMENT OF AGRICULTURE**

Contact

101 W. Ohio Street, Suite 1200
Indianapolis, IN 46204
Phone: (317) 232-8770
Fax: (317) 232-1362
Web: <http://www.in.gov/isda/>

NATIONAL FFA ORGANIZATION

Program Description

The National FFA Organization is dedicated to making a positive difference in the lives of students by developing their potential for premier leadership, personal growth and career success through agricultural education.

Contact

P.O. Box 68960
 6060 FFA Drive
 Indianapolis, IN 46268 - 0960
 Phone: (317) 802 - 6060
 Fax: (317) 802 - 6061
 Web: <http://www.ffa.org/>

PURDUE UNIVERSITY**Program Description**

The Purdue Small Farms and Sustainable Agriculture Team, consisting of 7 faculty, 9 county Extension educators, and 5 area Extension specialists, provides programming statewide. Team priorities are established in consultation with an External Advisory Council. The desired long term outcome of the Team is economically and socially strengthened rural communities. The two target audiences are individuals and families seeking to enhance income opportunities from small farm enterprises and individuals and families seeking to enhance their quality of life from small farming. Current activities include Beginning Organic Farming workshops, a direct marketing workshop, tours of organic farms and alternative livestock production systems, aquaculture workshops, IPM of horticultural crops for underserved audiences, pastured poultry, goat production, and the basics of small farm profitability. The Team also provides mini-grants to members to conduct innovative professional development and educational activities.

Contact

Rick Foster
 Purdue University
 901 W. State Street, Smith Hall
 West Lafayette, IN 47907-2152
 Phone: (765) 494-9572
 Fax: (765) 494-2152
 Email: rfoster@purdue.edu

IOWA**IOWA DEPARTMENT OF AGRICULTURE AND LAND STEWARDSHIP****Contact**

Maury Wills, Chief
 Agricultural Diversification and Market Development Bureau
 Wallace State Office Building
 502 E. 9th St.
 Des Moines, Iowa 50319
 Phone: (515) 281-5783
 Email: maury.wills@idals.state.ia.us
 Web:
<http://www.agriculture.state.ia.us/default.htm>

IOWA STATE UNIVERSITY**Program Description**

Iowa State University has put together a package of farm management programs for small farmers. These are the:

- Beginning Farmer Center Farm financial planning program; helping farmers identify and evaluate alternatives
- Sustainable Agriculture program agricultural marketing resource center; provides information on marketing and marketing strategies for value added enterprises
- Agricultural decision maker; electronic information center for data, work sheets and teaching aids for production agriculture

Specific information is available on each of these programs.

Contact

Mike Duffy
 Iowa State University Dept. of Economics Heady Hall, Rm. 50478
 Ames, IA 50011
 Phone: (515) 294-6160
 Fax: (515) 294-3838
 Email: mduffy@iastate.edu

Publications Contact

ISU Extension Distribution Center
119 Printing and Publications Bldg.
Iowa State University
Ames, IA 50011-3171
Phone: (515) 294-5247
Fax: (515) 294-2945
Email: pubdist@exnet.iastate.edu
Web:
<https://www.extension.iastate.edu/store>

IOWA WOMEN IN AGRICULTURE

Program Description

Iowa Women in Agriculture is an Iowa nonprofit organization designed to be the leading Iowa resource and advocate for women involved in all aspects of agriculture; especially for the purpose of educating and providing support to women involved in agriculture; to the end that they develop the skills and abilities necessary for success.

Contact

Mary Whitcomb
Iowa Women in Agriculture
Phone: (515) 251-3202
Web: www.iowawomeninag.org

MIDWEST PLAN SERVICE

Contact

Midwest Plan Service
122 Davidson Hall
Iowa State University
Ames, IA 50011-3080
Toll Free: (800) 562-3618
Customer Service: (515) 294-4337
Fax: (515) 294-9589
Web: <http://www.mwpsdq.org/>

NATIONAL CATHOLIC RURAL LIFE CONFERENCE (NCRLC)

Program Description

NCRLC was founded in 1923 by a group of dedicated lay people, priests, sisters

and bishops to serve the rural church, rural people and their communities. Now in the eighth decade of service, NCRLC is a membership that works from a faith perspective to promote family farm agriculture, a healthy environment and strong rural communities.

Contact

David Andrews
4625 Beaver Ave.
Des Moines, IA 50310
Phone: (515) 270-2634
Fax: (515) 270-9447
Web: <http://www.ncrlc.com/>

NORTH CENTRAL RURAL DEVELOPMENT CENTER

Program Description

The North Central Regional Center for Rural Development coordinates rural development research and education throughout the United States. It is supported by land-grant universities of the North Central region, the U.S. Department of Agriculture, and grants and contracts from private foundations.

Contact

NCRCRD
Iowa State University
107 Curtiss Hall
Ames, IA 50011-1050
Phone: (515) 294-8321
Fax: (515) 294-3180
Web: <http://www.ncrcrd.iastate.edu/>

PRACTICAL FARMERS OF IOWA

Program Description

Practical Farmers of Iowa is a non-profit, educational organization that began in 1985 and now has over 700 members in Iowa and neighboring states. Our mission is to research, develop and promote profitable, ecologically sound and community-enhancing approaches to agriculture

Contact

Practical Farmers of Iowa
 P.O. Box 349
 Ames, IA 50010
 Phone: (515) 232-5661
 Web: <http://www.practicalfarmers.org/>

**SOIL AND WATER
 CONSERVATION SOCIETY**

Contact

Soil and Water Conservation Society
 945 SW Ankeny Road
 Ankeny, IA 50023
 Phone; (515) 289-2331
 Fax: (515) 289-1227
 Web: www.swcs.org

KANSAS

**KANSAS BLACK FARMERS
 ASSOCIATION**

Contact

Kansas Black Farmers Association
 3848 U Road
 Nicodemus, KS 67625
 Phone: (785) 839 - 4475

**EPA's NATIONAL AGRICULTURE
 COMPLIANCE ASSISTANCE CENTER**

Program Description

The National Agriculture Compliance Assistance Center is the "first stop" for people in the agricultural community who need information about complying with environmental regulations. The Ag Center offers comprehensive, easy-to-understand information about approaches to compliance that are both environmentally protective and agriculturally sound. The Ag Center also provides information on reducing pollution and making good use of the latest pollution prevention technologies.

Working with USDA and other groups, the Ag Center seeks to increase compliance by helping the agricultural community identify flexible, common sense ways to comply with the environmental requirements that affect their businesses. Growers, livestock producers, other agri-business, and agricultural information and education providers can access the Ag Center's resources easily via phone, fax, mail, and internet communications.

The user-friendly website is regularly updated and expanded with current news, compliance policies and guidelines, pollution prevention information, sources of additional information and expertise, and summaries of regulatory initiatives and requirements. It also includes compliance oriented publications and brochures on a wide variety of topics including pesticides, animal waste management, groundwater and surface water, tanks and containment, and solid and hazardous waste which can be downloaded or ordered free of charge by contacting the Ag Center.

You can find a complete list of ag-related publications available from the Ag Center at <http://www.epa.gov/agriculture/epa-305-f-02-017.pdf> or you can order a copy of the available publications list by calling the Ag Center's toll-free number: 1-888-663-2155.

Keeping up with the latest regulations can be difficult and time consuming. Subscribe to the Ag Center's FREE e-mail News Service to keep you up to date on EPA news releases, reports, requirements, deadlines, proposed rules and other ag-related developments.

To subscribe to this list, send a blank e-mail to: join-agcenter@lists.epa.gov

Contact

Ginah K. Mortensen, Director
 EPA's National Agriculture Compliance
 Assistance Center
 901 N 5th Street
 Kansas City, KS 66101
 Toll-free Information Line: (888) 663-
 2155
 Local Phone: (913) 551-7207
 Fax: (913) 551-7270
 Email : agcenter@epa.gov
 Web: <http://www.epa.gov/agriculture>

**HASKELL INDIAN NATIONS
 UNIVERSITY**

Contact

George Godfrey
 P.O. Box H-1305 Lawrence, Kansas
 66046 Phone: (913) 749-8497
 Fax: (913) 749- 8411
 Web: <http://www.haskell.edu/haskell/>

KANSAS RURAL CENTER

Program Description

The Kansas Rural Center is a private non-profit research, education, and advocacy organization promoting a sustainable agriculture and food system. Our programs cover a range of practical how to information and hands-on training for environmentally sound production practices, business planning, alternative marketing strategies (including direct marketing, community supported agriculture, farmers markets, and processing co-ops) to cost-share programs for implementing water quality protection measures on-farm, to policy advocacy and development to encourage local food production and buying, institutional food purchasing, and to provide the public with analysis and information on state and federal farm and food policy.

Publications

Rural Papers (Newsletter 8 to 10 times a year); Management Guide Series; River Friendly Farm Plan Environmental Assessment.

Contact

Dan Nagengast, Executive Director
 Kansas Rural Center
 P.O. Box 133
 304 Pratt Street
 Whiting, KS 66552
 Phone: (785) 873-3431
 Email: ksrc@rainbowtel.net
 Web: www.kansasruralcenter.org

KANSAS STATE UNIVERSITY

Program Description

The Kansas Center for Sustainable Agriculture and Alternative Crops was established by Senate Bill 534, passed by the 2000 Kansas Legislature out of concern for family farms in Kansas. KCSAAC, a center within K-State Research and Extension, works in partnership with state and federal agencies, nonprofit organizations and agricultural organizations to assist family farmers and ranchers to boost farm profitability, protect natural resources and enhance rural communities.

The Center serves as a resource center for producers and professionals searching for information to develop a more diversified, sustainable agriculture.

The Center provides and facilitates a communications network among sustainable agriculture professionals and producers for increased collaboration and multidisciplinary projects and activities directed towards research and outreach needs expressed by Kansas producer stakeholders. 2004 priority areas include grazing/livestock systems, community based food systems and organic production systems

The Center also hosts the Kansas Foods Directory. The directory is a cooperative project with the Kansas Rural Center and the Kansas Department of Commerce-Ag Products Division. The free, searchable, web-based directory allows consumers to search by county and by food item to locate Kansas producers. The directory is located at :<http://www.kansasfoods.org>

Publications

1. Kansas Family Farmer and Rancher Resources and Services Guide, 2nd edition (MF-2544) The Guide lists programs and sources of information farmers and ranchers can use to improve their profitability, increase environmental stewardship, and maintain agriculture as a vibrant part of Kansas culture.
2. Starting a Seasonal Open-Air Market in Kansas (S-140)
3. Seasonal Open-Air Markets: Rules and Regulations (S-140a)

Contact

Jana Beckman
Kansas Center for Sustainable
Agriculture and Alternative Crops
2021 Throckmorton Hall
Manhattan, KS 66506
Phone: (785) 532-1440
Fax: (785) 532-5780
Email: beckman@ksu.edu
Web: <http://www.kansassustainableag.org>

Kansas Foods Website:
<http://www.kansasfoods.org>

KENTUCKY

HEIFER INTERNATIONAL – USA

Program Description

Heifer International is a nonprofit, humanitarian organization dedicated to ending world hunger and saving the earth by providing livestock, trees, training and other resources to help poor

families around the globe become more self-reliant. Heifer International's USA program provides funding, training and assistance to rural and urban groups. Projects use sustainable agriculture as a tool to build community, strengthen local economies and contribute to healthy people and a healthy environment.

Contact

Rhonda Everman
Heifer International
Assistant to USA Country Director
110 N. Maysville St., Suite 100
Mt. Sterling, KY 40353
Phone: (859)497-0603
Fax: (859) 497-0626

KENTUCKY DEPARTMENT OF AGRICULTURE

Contact

Bill Holleran
Office of Agricultural Marketing and
Product Promotion
32 Fountain Place Frankfort, KY 40601
Phone: (502) 564-4983 Ext. 253
Email: Bill.Holleran@ky.gov
Web: <http://www.kyagr.com>

KENTUCKY STATE UNIVERSITY/ UNIVERSITY OF KENTUCKY

Program Description

The Kentucky State University Cooperative Extension Program's Small Farm Program in cooperation with the University of Kentucky enrolls farmers in an intensive, one-on-one educational program which focuses on production, farm management, alternatives, marketing, land use, and sustainable agriculture. Kentucky State University offers a monthly sustainable agriculture and risk management workshop "The Third Thursday Thing" on the third Thursday of every month from January

through November at the Kentucky State University Research Farm.

Contact

Marion Simon
Kentucky State University
400 East Main
Frankfort, KY 40601
Phone: (502) 227-6437
Fax: (502) 227-5933
Email: msimon@gwmail.kysu.edu

Jimmy C. Henning
N122 Ag Science North
University of Kentucky
Lexington, KY 40546
Phone: (606) 257-1846
Fax: (606) 323-1991
E-mail: jimmy.henning@uky.edu

KENTUCKY WOMEN IN AGRICULTURE

Program Description

The mission of Kentucky Women in Agriculture, Inc. is to empower women through education, involvement, and action. The non-profit membership organization holds an annual conference for women in agriculture and is actively involved in leadership development activities.

Contact

Terry Gilbert
P.O. Box 451
Danville, KY 40423
Phone: (859) 748-9643
Web: <http://www.kywomeninag.com/>

LOUISIANA

LOUISIANA DEPARTMENT OF AGRICULTURE AND FORESTRY

Contact

Bryce Malone - Assistant Commissioner
Email: bryce_m@ldaf.state.la.us

Carol Castille - Agricultural Specialist II
Email: ccastille@ldaf.state.la.us
Louisiana Department of Agriculture and Forestry
Office of Marketing
P. O. Box 3334
Baton Rouge, LA 70821
Phone: (225) 922-1277
Fax: (225) 922-1289
Web: <http://www.ldaf.state.la.us/>

LOUISIANA STATE UNIVERSITY

Program Description

The Louisiana Cooperative Extension provides information and on-farm assistance on agriculture and home economics to all citizens of Louisiana. Small farmers and their families are participants in all of our programs. Programs which we have developed specifically for small farmers and/or have a high degree of small farmer participation are as follows:

- Farmers' Markets and Vegetable Marketing.
- Livestock management
- Farm Management and Record Keeping

Contact

Gerald Giesler
Louisiana State University
Ag Admin Bldg.-Rm. 273
Baton Rouge, LA 70803
Phone: (225) 578-4563
Fax: (225) 771-2242
Email: ggiesler@aqctr.lsu.edu

Publications

LSU Agcenter Publications
P.O. Box 25100
Baton Rouge, LA 70894-5100
Phone: (225) 578 6598
Fax: 225 578 4524
Web:
<http://www.lsuagcenter.com/en/communications/publications/>

**SOUTHERN UNIVERSITY AND
A&M COLLEGE**

Program Description

The Louisiana Family Farm Technical Assistance Program (LFFTAP). Program personnel advise farmers on sound practices with respect to record keeping, production practices, alternative cropping system, marketing strategies, loan and loan repayment programs. Farmers assisted have become current with their accounts or, have graduated from agency to commercial banks.

Current program initiatives include the following:

- Production of holstein steers as a source of lean beef under Louisiana conditions.
- Agronomic evaluation of kenaf as a potential forage for small animal production.
- Rabbit production project for Louisiana. Herbs as alternative crops for Small Scale Farmers.
- Specialty crops.

Contact

Dawn Mellion Patton
Southern University and A&M College
Cooperative Extension Service
141 A.O. Williams Hall
PO Box 10010
Baton Rouge, LA 70813
Phone: (225) 771-2242
Email: dawn_mellion@suagcenter.com

MAINE

**STATE DEPARTMENT OF
AGRICULTURE, FOOD AND RURAL
RESOURCES**

Contact

Mary Ellen Johnston
Market and Production Development
Maine Agr. Food and Rural Resources
28 House Station
Augusta, ME 04333-0028

**MAINE ORGANIC FARMERS AND
GARDENERS ASSOCIATION**

Program Description

We are a nonprofit organization committed to small farm production of food by sustainable/organic practices. MOFGA supports organic farming through many staff and volunteer activities. We offer technical assistance to farmers and gardeners. Put on the Common Ground Fair every September (more than 50,000 attendees learn about small farming, gardening and rural life) operate a farm-apprentice program and more.

Publications

Fact sheets; Organic Farmers' Guide to Interpretation of a Standard Soil Test; Maine Organic Farmer and Gardener Newsletter.

Contact

Russell Libby
Maine Organic Farmers and Gardeners
Association,
P.O. Box 170
Unity, ME 04988
Phone: (207) 568-4142
Email: mofga@mofga.org

UNIVERSITY OF MAINE

Program Description

Program activities that are delivered through county offices include all types of gardening including vegetable and small fruit production, greenhouse management, Master Gardener, dairy and livestock production, natural resource based home business development, roadside markets, and woodlot management. A number of other programs focusing on youth and families that would be of interest to small farmers are regularly offered through county Extension offices. State specialists are very accessible through the county office to answer

client questions. Specialist support is available in pest management, water quality, vegetable production and marketing, potato production, blueberries and other small fruits, apples, aquaculture, green-house management and woody ornamentals, dairy and livestock production, farm management, field crops, and forestry.

Contact

John Rebar
5741 Libby Hall, Room 106A
University of Maine
Orono, ME 04469-5741
Phone: (207) 581-3238
Fax: (207) 581-3325
Email: jrebar@umce.umext.maine.edu

MAINE AGRICULTURE CENTER

Program Description

The center works as a clearinghouse for information on extension and agriculturally related research in Maine. An expertise directory is available in print and on-line for citizen use. The mission of the center is to integrate the research and extension education activities at the University of Maine in support of priority issues facing Maine Agriculture.

Contact

Charlene Herrick
Maine Agricultural Center
5782 Winslow Hall, Room 101
Orono, ME 04469-5782
Phone: (in Maine) (800) 648-0597
Fax: 207-581-3204
Email:
Charlene_Herrick@apollo.umenfa.maine.edu

MARYLAND

**ALTERNATIVE FARMING SYSTEMS
INFORMATION CENTER**

Publications

Hardcopy & Electronic Publications:
QB 97-11 Compost: Small-scale and Backyard Systems; QB 97-09 Computers and Information Technologies in Agricultural Production and Management (Part 1); QB 97-10 Computers and Information Technologies in Agricultural Production and Management (Part 2); QB 97-02 Direct Marketing and Related Topics; QB 97-07 Oyster Mushroom; QB 97-03 Part-time Farming, Small Farms and Small-scale Farming in the United States; SRB 96-06 Herbs and Herb Gardening: An Annotated Bibliography and Resource Guide; SRB 96-07 Organic Production; Urban Agriculture: An Abbreviated List of References and Resources.

Contact

Ms. Mary Gold
Alternative Farming Systems
Information Center (AFSIC)
National Agricultural Library, Room 304
10301 Baltimore Avenue
Beltsville, MD 20705-2351
Phone:(301) 504-6559
Fax: (301) 504-6409
Email: afsic@nal.usda.gov
Web: <http://www.nal.usda.gov/afsic/>

**FUTURE HARVEST- A CHESAPEAKE
ALLIANCE FOR SUSTAINABLE
AGRICULTURE**

Contact

Future Harvest-Chesapeake Alliance for Sustain. Agric. (Future Harvest-CASA)
P.O. Box 337
Stevensville, MD 21666
Phone: (410) 604-2681
Web: www.futureharvestcasa.org

**JOINT INSTITUTE FOR FOOD
SAFETY & APPLIED NUTRITION**

Contact

Dr. David Lineback, Director
Joint Institute for Food Safety & Applied
Nutrition (JIFSAN)
0200 Symons Hall, UMCP
College Park, MD 20742-5565
Phone: (301)405-8382

**MARYLAND DEPARTMENT OF
AGRICULTURE**

Contact

Jane Storrs
National Marketing Administrator
Maryland Department of Agriculture
50 Harry S. Truman Parkway
Annapolis, MD 21401
Phone: (410) 841-5777
Email: storrsjm@mda.state.md.us
Web: <http://www.mda.state.md.us/>

**USDA SUSTAINABLE AGRICULTURE
RESEARCH & EDUCATION (SARE)**

Contact

Dr. Kim Kroll, Director
USDA Sustainable Agriculture Research
& Education (SARE)
10300 Baltimore Avenue, Building 046
Beltsville Agricultural Research Center
Beltsville, MD 20705
Phone: (202) 720-5384

**UNIVERSITY OF MARYLAND
COLLEGE PARK/UNIVERSITY OF
MARYLAND-EASTERN SHORE**

Program Description

Major program emphasis has been on the development of "alternative income opportunities" for current and potential producers. The Maryland Small Farm Cooperative has also been established, and was divided into four commodity groups (Livestock, Greenhouse and

Ornamentals, Fruits/Vegetables, and Field Crops).

The Income Opportunities for Rural Areas program has been established to enhance farming opportunities, and consists of research and demonstration projects at the Wye Research and Education Center, and on cooperators' farms. Assistance provided to our small farm community include the following: development and enhancement of farm management and marketing skills, financial record keeping, and granting opportunities.

Contacts

Stephan L. Tubene
The Small Farm Institute
University of Maryland Eastern Shore
7320 Ritchie Hwy, Suite 210
Glen Burnie, MD 21061
Phone: (410) 222-6759
Fax : (410) 222-6747
Email: stubene@umd.edu

Dale Johnson
Dept. of Agric & Resource Economics
University of Maryland
College Park, MD 20742-5535
Phone: (301) 405-1275
Fax: (301) 314-4091
Email: dmj@umd.edu

Publications

Most MCE publications on small farm programs (i.e., crops, livestock, nursery, agriculture and natural resources, and farm management) are available on the web at www.aqnr.umd./MCE/Publications
For more information, please contact Steve Rothman at srothman@umd.edu;
Phone: (301)405-4582.

RURAL DEVELOPMENT CENTER

Contact

Mr. Dan Kuennen
Rural Development Center
Phone: (410)651-6183

Email: dkuennen@umes.edu
Web: www.umes.edu/1890-mce/rdc.html

SMALL FARM & FORESTRY FOCUS GROUP

Contact

Mr. Terry Poole
MCE Frederick County, Maryland
Phone: (301)694-1594
Email: tepoole@umd.edu

Mr. Jonathan Kays
West Maryland Research and Education
Center, Maryland
Phone: (301) 432-2735
Email: jkays@umd.edu

CENTER FOR AGRO-SECURITY AND EMERGENCY MANAGEMENT (CAEM)

Program Description

CAEM is a collaborative effort between AGNR and the MDA to coordinate communication and education efforts for the agricultural community to insure the agricultural and food security of the state and the nation. CAEM will capitalize on university research including the federal Homeland Security Centers of Excellence as well as other resources. AGNR teaching and extension activities as well as MDA's plant and animal surveillance, regulatory and laboratory activities put us in a unique position to enhance agricultural community's preparation, response and recovery to food security breaches.

Contact

Mr. Robert Halman
College Park, Maryland
Phone: (301) 314-2805
email: rhalman@umd.edu
Web: www.agnr.umd.edu/agrosecurity

MASSACHUSETTS

COMMUNITY INVOLVED IN SUSTAINING AGRICULTURE (CISA)

Program Description

CISA is a community-based non-profit that works to promote the economic, environmental, social and cultural benefits of local agriculture by working with partners to strengthen the relationship between farmers and citizens in the Connecticut River Valley of Massachusetts. CISA's programming includes one of the nation's first buy local campaigns "Be a Local Hero, Buy Locally Grown;" technical assistance, workshops and trainings for farmers; market development and business incubation; agriculture-related community education and efforts to increase access to local foods; and agriculture policy.

Publications

Harvesting Support for Local Agriculture (Lessons from our own Buy Local Campaign), Creating Successful Agritourism Activities for your Farm, and many tip sheets and one pagers on marketing, outreach etc.

Contact

CISA
1 Sugarloaf St
South Deerfield, MA 01373
Phone: (413) 665-7100
Fax: (413) 665- 7101
Web: www.BuyLocalFood.com

THE FLATS MENTOR FARM PROJECT (FMFP)

Program Description

FMFP is located on a 70 acre farm in Lancaster, Massachusetts where small farmers from diverse ethnic and agrarian backgrounds develop the agricultural production and marketing skills

necessary to become successful farmers. An emphasis of this project is hands-on training which provides the appropriate information and skills these farmers need in order to implement sustainable farming practices. Each farmer is given access to land and water for irrigation as part of their participation in this project.

Contact

Maria Moreira
Phone: (978) 815-2199
Email: maria.moreira@comcast.net

GROWING NEW FARMERS (GNF)

Program Description

GNF is a regional initiative to provide future generations of Northeast farmers with the support and expertise they need to succeed. GNF began as a four-year project (2001-2005) funded by USDA. Today the GNF Service Provider Consortium is a regional system of support, service, referral and advocacy for new farmers. The GNF website offers interactive features, links, information and an extensive collection of tools and resources for and about new farmers. GNF brings together service providers from across the Northeast who are committed to working with and advocating for new and beginning farmers. GNF serves the Northeast states of Maine, Vermont, New Hampshire, Massachusetts, Rhode Island, Connecticut, New York, New Jersey, Pennsylvania, Maryland, Delaware, and West Virginia.

Publications

There are dozens of downloadable and linked resources for and about new farmers available on the GNF website, www.growingnewfarmers.org.

Contact

GNF
P.O. Box 11
Belchertown, MA 01007
Phone: (413) 323-9878
Email: info@growingnewfarmers.org
Web: www.growingnewfarmers.org

MASSACHUSETTS DEPARTMENT OF FOOD AND AGRICULTURE

Contact

251 Causeway Street, Suite 500
Boston, MA 02114
Phone (617) 626-1700
Fax (617) 626-1850
Web: <http://www.mass.gov/agr/>

NEW ENTRY SUSTAINABLE FARMING PROJECT, MASSACHUSETTS

Project Description

Founded in 1998, the New Entry Sustainable Farming Project (NESFP) helps immigrants and refugees with agricultural backgrounds to establish agricultural enterprises in Massachusetts. NESFP provides a comprehensive strategy that includes finding farmland, providing training and technical assistance, and facilitating effective marketing strategies for small-scale producers. In 2005, NESFP assisted more than 35 farm families on over 40 acres of farmland, including five training sites across Eastern Massachusetts.

Publications

A guide to Asian Vegetables

Contact

Hugh Joseph, NESFP Director
Phone: (617)-636-3788
Email: hughjoseph@comcast.net
Jennifer Hashley, NESFP Coordinator,
Phone: (617) 636-3793,
Email: jennifer.hashley@tufts.edu
Website: www.nesfp.org

**ORGANIC TRADE
ASSOCIATION (OTA)**

Program Description

OTA is a national association representing the organic industry in Canada and the United States. OTA works to promote organic products in the marketplace and to protect the integrity of organic standards.

Publications

The Association publishes a directory that includes listings for over 500 growers, manufacturers, certifiers, consultants, and retailers. There is also information about Organic Trade Association projects and activities.

Contact

Katherine DiMatteo
PO Box 547
Greenfield MA 01302
Shipping: 60 Wells Street
Greenfield MA 01301
Phone:(413)-774-7511
Fax: (413)-774-6432
Email: info@ota.com
Web: <http://www.ota.com>

**THE NEW ENGLAND SMALL FARM
INSTITUTE (NESFI)**

Program Description

NESFI is a private non-profit corporation. It was founded in 1977 to promote the increased and sustainable use of the region's agricultural resources, and to provide educational support and advocacy for New England's small farms. Programmatic commitments include:

- develop and promote strategies that give beginning farmers secure and affordable access to farmland.
- provide competency-based skills development programs for operators of small-scale farms
- establish permanent on-farm demonstrations

Contacts

Kathryn Ruhf
New England Small Farm Institute
P.O. Box 937
Belchertown, MA 01007
Phone: (413) 323-4531
Fax: (413) 323-9594
Email: nesfi@igc.apc.org

**THE ORGANIC FOODS PRODUCTION
ASSOCIATION OF NORTH AMERICA
(OFPANA)**

Program Description

The trade association of the organic industry, OFPANA promotes organic foods, develops guidelines for organic standards and industry ethics, and represents the industry in the negotiations over the regulations for the national organic law.

Contact

OFPANA
P.O. Box 1078
Greenfield, MA 01302
Phone: (413) 774-7511

UNIVERSITY OF MASSACHUSETTS

Program Description

University of Massachusetts Extension offers programs to producers of vegetables, tree and small fruits, floriculture, cranberries and nursery stock. Programs also include dairy waste management, marketing, turf and landscape management. Best management practices and environmental protection is the foundation of the research and educational efforts. The audience for these programs consists of full and part-time businesses who are small to moderate in size of operation.

Contact

Kathleen M. Carroll, Director
 University of Massachusetts Extension
 Amherst, MA 01003
 Phone: (413) 545-0895
 Fax: (413) 577-1620
 Email: kcarroll@umext.umass.edu

MICHIGAN**BAY MILLS COMMUNITY COLLEGE****Contact**

Ronnie Van Sloten
 Bay Mills Community College
 12214 West Lakeshore Drive
 Brimley, MI 49715
 Phone: (906) 248-3354
 Fax: (906) 248 -3351
 Web: bmcc.edu

**COMMUNITY SUPPORTED
AGRICULTURE IN MICHIGAN****Publication**

"The community farm", quarterly newsletter by and for the CSA movement. Contents include information relevant to small farms and sustainable agriculture. \$20.00/year.

Contact

The Community Farm
 3480 Potter Road
 Bear Lake, MI 49614
 Phone: (616) 889-3216
 Web: www.csafarms.org

**INNOVATIVE FARMERS OF
SOUTH CENTRAL MICHIGAN****Contact**

Natalie Bement, Rector
 315 W. Green St.
 Marshall, MI 49068-1518
 Phone: (616) 781-0784
 Fax: (616) 781-0647
 Email: rector@msue.msu.edu

**MICHIGAN DEPARTMENT OF
AGRICULTURE****Contact**

Agriculture Development Division
 Michigan Department of Agriculture
 525 West Allegan Street
 P.O. Box 30017
 Lansing, Michigan 48909
 Telephone: (800) 292-3939
 Email: mda-info@michigan.gov
 Web: <http://www.michigan.gov/mda>

**MICHIGAN INTEGRATED FOOD AND
FARMING SYSTEMS (MIFFS)****Program Description**

MIFFS is a statewide, non-profit organization whose purpose is to improve Michigan's triple bottom line: our economy, our environment & the social well being of our communities through Sustainable Agriculture Initiatives.

MIFFS multicultural farmers program involves creation of a comprehensive risk management program for traditionally underserved southwest and western Michigan farmers. It provides comprehensive assistance and focuses on helping African-American, Hispanic/Latino farmers and small farmers in Michigan. The program focuses on assisting traditionally underserved farmers acquire the training, contacts, networks, and other resources needed to sustain their farming operations and make them viable for subsequent generations of their families to farm.

Contact

MIFFS
 1405 S Harrison Rd.
 115 Manly Miles Bldg.
 East Lansing, MI 48823-5243
 Phone: (517) 432-0712
 Fax: (517) 353-1812
 Email: miffs@msu.edu
 Web: <http://www.miffs.org>

Morse L. Brown, Multicultural Program
Manager
801 Hazen Street
Paw Paw, MI 49079
Email: brownmo@msu.edu

MICHIGAN ORGANIC FOOD AND FARMING ALLIANCE

Contact

Merrill Clark
MOFFA
P. O. Box 530
Hartland, MI 48353-0530

MICHIGAN STATE UNIVERSITY

Program Description

Two large efforts that provide significant educational opportunities for individuals involved with small scale farms are:

1. Annual Agriculture and Natural Resources Week program which includes workshops and seminars in packaging fresh produce, small flock poultry management, beekeeping, and dairy goat management.
2. Integrated Farming Systems' Program tries out ideas for moving towards greater sustainability. Issues such as direct marketing of farm produce, transfer of development rights, model farm stewardship plan are being addressed.

Contact

Susan Smalley
Michigan State University
270 Plant & Soil Sci. Bldg.
East Lansing, MI 48824-1325
Phone: (517) 432-0049
Fax: (517) 353-3834
Email: smalley3@msu.edu

Publications

MSU Bulletin Office
117 Central Services
East Lansing, MI 48824-1001
Phone: (517) 353 6740
Web: www.emdc.msue.msu.edu

W. K. KELLOGG FOUNDATION

Program Description

As a private grant-making organization, the W. K. Kellogg foundation provides seed money to organizations and institutions that have identified problems and designed constructive action programs aimed at solutions.

Contact

W. K. Kellogg Foundation
One Michigan Avenue East
Battle Creek, MI 49017-4012
Phone: (269) 968-1611
Fax: (269) 968-0413
Web: <http://www.wkkf.org>

MICRONESIA

COLLEGE OF MICRONESIA

Program Description

Farm or garden activities in Micronesia are small. A typical vegetable farm is about 1/4 of an acre. Except for black pepper, most of the agricultural activities are either for subsistence or less than one acre of either mono or multi-cropping farms. On-going small farms in Yap are range from a few rows to about an acre. In collaboration with the local government of Enewetak in the Marshall Islands, a food production project started two years ago and is still expanding.

Contact

College of Micronesia-FSM
P. O. Box 159
Koloniahohnpei, FM 96941
Phone: (011) 691 - 320-2480
Fax: (011)/ 691-320-2479
Eail: national@comfsm.fm
Web: <http://www.comfsm.fm/>

MINNESOTA

AMERICAN INDIAN MOVEMENT (AIM)

Program Description

AIM works to restore the civil and human rights of indigenous peoples throughout the hemisphere. AIM was born in the late 1960s, when people of color were still separated from White America by many barriers. Today, through survival schools and the International Indian Treaty Council, AIM unites people of color in struggles to fight environmental racism and re-educate the Americas to the rights of indigenous peoples and their lands, resources and families.

Contact

P.O. Box 134
Federal Damm, MN 56641
Web: <http://www.aimovement.org>

FARMERS LEGAL ACTION GROUP

Program Description

Farmers Legal Action Group provides legal support and consultation services to a broad range of rural advocacy organizations, including the Sustainable Agriculture Working Groups, the Campaign For Sustainable Agriculture, the Family Farm Coalition, the Federation of Southern Cooperatives and numerous other sustainable agricultural organizations throughout the country.

Contact

Farmers Legal Action Group
360 N. Robert Street, # 500
St. Paul, MN 55101
Phone: (651) 223-5400
Web: <http://www.flaginc.org>

FOND DU LAC TRIBAL AND COMMUNITY COLLEGE

Contact

2101 14th Street
Cloquet, MN 55720
Phone: (218) 879-0800;(800) 657-3712
TTY: (218) 879-0805
Fax: (218) 879-0814
Web: <http://www.fdl.cc.mn.us>

LAND STEWARDSHIP PROJECT (LSP)

Program Description

The Land Stewardship Project is a nonprofit membership organization, founded in 1982 to foster an ethic of stewardship for farmland, to promote sustainable agriculture, and to develop sustainable communities. LSP is a grassroots organization made up of farmers, rural and urban residents. LSP promotes successful, family-scale farms raising both crops and livestock in ways that protect and enhance the environment, support rural communities and produce healthful food.

Farm Beginnings™ is a Land Stewardship Project initiative that provides participants an opportunity to learn firsthand about low-cost, sustainable methods of farming. Farm Beginnings™ is a comprehensive farmer-led mentorship and training program designed to help beginning farmers get started farming. The foundation of this ten-month course is a combination of seminars addressing sustainable production, goal setting, business planning and management, including financial planning and alternative marketing practices. The course also includes opportunities for hands-on farm experience with established farmers through mentorships and farm tours.

The Farm Beginnings™ program is currently in its ninth year in Minnesota, and recently collaborated with organizations and individuals to replicate the program in Missouri, Nebraska and Illinois.

Contact

Kate Twohig
Farm Beginnings Director
Land Stewardship Project
2200 Fourth Street
White Bear Lake, MN 55110
Phone: (651) 653-0618
Fax: (651) 653-0589
Email: cathyt@landstewardshipproject.org
Web: <http://www.landstewardshipproject.org>

LEECH LAKE TRIBAL COLLEGE

Contact

Leech Lake Tribal College
113 Balsam Ave.
P.O. Box 180
Cass Lake, MN 56633
Phone (218) 335-4200
Fax (218) 335-4282
Toll Free (888) 829-4240
TTY (800) 627-3529
Web: <http://www.lltc.org>

MINNESOTA DEPARTMENT OF AGRICULTURE

ENERGY AND SUSTAINABLE AGRICULTURE PROGRAM

Program Description

The Energy and Sustainable Agriculture Program demonstrates and promotes alternative farming practices that are energy-efficient, environmentally sound, profitable and enhance the self-sufficiency of Minnesota farmers. The program focuses on on-farm research and information transfer, and administers demonstration grants and loans. This program sponsors on-farm research on weed management, composting and

nitrogen management and prepares case studies of sustainable farms, plus administers a farmer-mentor program to assist beginning or transitional farmers in adopting alternative systems.

FARM PLANNING & PRACTICES

Program Description

MDA offers a number of loan and grant programs to help beginning farmers or those who are expanding or consolidating debt. We also have information on wholesale produce dealers, contract farming and risk management. Farmers who are interested in alternative farming can find information on sustainable agriculture, organic agriculture, and whole farm planning.

Contact

Minnesota Department of Agriculture
625 Robert Street North
Saint Paul, MN 55155-2538
Phone: (651) 201-6000; (800) 967-2474
TTY: (800) 627-3529
Email: webinfo@mda.state.mn.us

MINNESOTA FOOD ASSOCIATION AND NEW IMMIGRANT AGRICULTURE PROJECT

Program Description

The Minnesota Food Association is a statewide nonprofit organization that works to create a coalition of informed and connected urban and rural people to build a sustainable food system in Minnesota. In the past 20 years new immigrants have moved into Minnesota in increasing numbers. Many of these new residents are refugees, and are victims of violence and political upheaval in their homeland. Many have significant roots in agriculture, both as a means of providing food for the table and as a source of income. The New Immigrant Agriculture Project addresses

economic, health, safety and nutrition concerns related to food production and agriculture for new immigrant residents in Minnesota. The New Immigrant Agriculture Project targets members of the Hmong, African and Latino communities, to help these new immigrants augment their household food needs and income through individual and community gardens, microfarming plots and small farms. The goal is that participating immigrant farmers will eventually have their own farms and will be involved in the mainstream of the agriculture in Minnesota.

Contact

Minnesota Food Association
New Immigrant Agriculture Project
Alvaro Rivera, Director
14220-B Ostlund Trail
NorthMarine on St. Croix-May, MN 55047
Phone: (651) 433-3676 Ext. 13
Fax: (651) 433-5050
Web: www.mnfoodassociation.org

**SUSTAINABLE FARMING
ASSOCIATION OF MINNESOTA**

Program Description

SFA supports the development and enhancement of sustainable farming systems through farmer-to-farmer networking, innovation, demonstration, and education.

Contact

Mary Jo Forbord, Executive Director
Phone: (320)226-6318
Email: communications@sfa-mn.org
Website: www.sfa-mn.org

UNIVERSITY OF MINNESOTA

Program Description

Our program assists farmers in farm financial planning, recordkeeping, and planning marketing strategies. Training sessions, workshops, and meetings are

conducted by our Extension agents and specialists to keep farmers current on latest technology.

We have an educational project that specifically identifies its audience as land owners/managers with greater than five acres and less than eighty acres. This includes small farmers, as well as a variety of other land users. This program is titled "Living on a Few Acres."

Contact

Bill Lazarus
Department of Applied Economics
University of Minnesota
217 COB, 1994 Buford Avenue
St. Paul, MN 55108-6040
Phone: (612) 625-8150
Fax: (612) 625-6245
Email: wlazarus@extension.umn.edu

Publication

"Alternative Agricultural Opportunities."
This bibliography is a compilation of Extension publications, conference proceedings, research reports, and manuals generally not included in computerized agricultural databases. Entries are grouped by broad subject area as follows: agronomic field crops, horticultural crops, forest resources, livestock, marketing and economics.

Contact

Center for Alternative Plant and Animal Products
340 Alderman Hall
1970 Folwell Avenue
University of Minnesota
St. Paul, MN 55108

MISSISSIPPI

ALCORN STATE UNIVERSITY

Program Description

Alcorn Extension Program serves as a Resource Center for Small and Limited Resource Vegetable and Fruit Producers.

Our program assists farmers in strengthening their marketing skills through establishing cooperatives farmers' markets. We also assist our small farmers in farm business management, record keeping, and estate planning. Workshops, seminars, and demonstrations are conducted as needed to ensure that the most recent and reliable findings of agricultural research-based information and techniques are relayed to the communities. This process allows the flow of information back to the University so that research priorities can be established.

Publications

Curriculum Titles:

1. Identifying and Managing Financial Risk on the Farm – ED-7000
2. Identifying and Managing Legal Risk on the Farm – ED-7-0001
3. Goat Production ED-7002
4. Pastured Poultry ED-7003
5. Enhancing Your Farm Family Income through Syrup Production, Processing and Marketing ED-7004
6. The Healthy Weights Program ED-7005
7. Leaders and Youth Building Strong Communities: Forming Partnerships in School and Community Clubs ED-7006
8. Land Stewardship / Land Management Handbook ED-7007
9. Starting With the Basics: Perspectives in Parenting ED-7008
10. Tobacco Education ED-7009

Contact

Anthony Reed
Director, Small Farm Outreach /
Farm Management Specialist
1000 ASU Dr. # 479

Alcorn State, Ms 39096
Phone: (601) 877-2305
Fax: (601) 877-6694
Email: areed@lorman.alcorn.edu

MISSISSIPPI ASSOCIATION OF COOPERATIVES

Contact

233 East Hamilton Street
Jackson, MS 39202
Phone: (601) 354-2750
Fax:(601) 354-2777
Email: fscmiss@mindspring.com

MISSISSIPPI DEPARTMENT OF AGRICULTURE AND COMMERCE

Contact

Patrick Sullivan, Bureau Director
Market Development
P.O. Box 1609
Jackson, MS 39215
Phone: (601) 359-1158
Fax: (601) 354-6001
Email: Patrick@mdac.state.ms.us
Web: <http://www.mdac.state.ms.us/>

MISSISSIPPI STATE UNIVERSITY

Program Description

Numerous small farm educational programs are presently being conducted in Mississippi. These programs are shared jointly by Mississippi State University (MSU) and the Alcorn Cooperative Extension Program at Alcorn State University.

Many of our small farm programs in the Extension Service at MSU are centered around beginning farmers and vegetable enterprises. Numerous other enterprises and projects are a part of our small farm efforts but these two represent a significant part of our efforts.

Contact

Gregg Ibendahl
 Department of Agricultural Economics
 P.O. Box 5187
 Mississippi State, MS 39762
 Phone - office: (662) 325-2887
 Phone - cell: (662) 312-0307
 Fax: (662) 325-8777
 Email: ibendahl@agecon.msstate.edu

Publications

Chris Sowers
 Extension Support Services
 Box 9670
 Mississippi State
 MS 39762
 Phone: (662) 325 - 2164
 Web: msucares.com

MISSOURI**MISSOURI FARMERS UNION;
FAMILY FARM OPPORTUNITY CENTER****Program Description**

Missouri Farmers Union provides the opportunity for farmers to sustain and grow their individual operations in a 21st century economy by engaging in mutually beneficial cooperative with other farmers

Contact

Missouri Farmers Union
 325 Jefferson Street, Suite 100A
 Jefferson City, MO 65101
 Phone: (573) 659-4787
 Fax: (573) 659-8467
 Web: <http://missourifarmersunion.org/>

**THE KANSAS CITY FOOD CIRCLE
(NCFC)****Program Description**

NCFC is a not-for-profit organization linking consumers, farmers, retailer, environmentalists and other concerned citizens in a creative and comprehensive effort to develop an integrated, regional approach to the food system. The

website provides timely information about member farmers' organic and sustainable grown local farm products.

Contact

The Kansas City Food Circle
 P.O. Box 64171
 Kansas City, MO 64171
 Phone: (816) 374-5899
 Web: <http://kcfoodcircle.org/>

**CHRISTIAN AGRICULTURE
STEWARDSHIP INSTITUTE****Program Description**

We are committed to providing farmers and agribusiness operators with information from practical "on the farm" research and working demonstration models from farms all over the U.S. and Canada. This information includes a comparison of sustainable alternatives versus conventional methods and practices considering physical, environmental and economic factors in side-by-side testing; a strong emphasis is placed on environmental safety as a reasonable consideration in sustainable or organic practices.

Contact

Carroll Montgomery
 Christian Agriculture Stewardship Inst
 714 Highway 25 South
 Dexter, MO 63841
 Phone: (573) 624-3709
 Fax: (573) 624-4391

**LINCOLN UNIVERSITY
JEFFERSON CITY****Program Description**

The Small Farm Family Program (SFP) was established to assist limited resource small farmers establish and reach the goals they identify to improve their quality of life through higher income, increased farm yields and

improved financial management techniques.

Specialists design programs, specifically for the SFP, which are implemented by educational assistants. Educational assistants work with an average of 50 families each in counties throughout southern Missouri. These para-professionals work one on one with farm families, many of whom are their neighbors.

Contact

K. B. Paul
Professor & State Extension Specialist
Lincoln University
109 Allen Hall
Jefferson City, MO 65102
Phone: (573) 681-5584

Publications

Publications related to small farm management include: care of ewes and lambs at lambing time (ep281); getting started in a sheep operation (ep265); go and grow with gardening series (ep286); easy gardening series (ep220); safety on the farm (ep243); small farm family brochure (ep300).

Contact

Agriculture and Extension Information Center
301 Allen Hall
Lincoln University Cooperative Extension
P. O. Box 29
Jefferson City, MO 65102-0029
Phone: (573) 681-5554
Fax: (573) 681-5546
Email: dardent@lincolnu.edu

MISSOURI DEPARTMENT OF AGRICULTURE

Contact

Tony Stafford, Director
Ag Business Development Division
Missouri Department of Agriculture
P. O. Box 630, 1616 Missouri Boulevard

Jefferson City, MO 65102
Phone: (573) 751-4762
Web: <http://www.mda.mo.gov>

MISSOURI RURAL CRISIS CENTER (MRCC)

Program Description

The mission of the MRCC is to preserve family farms, promote stewardship of the land and environmental integrity, and strive for economic and social justice by building unity and mutual understanding among diverse groups, rural and urban.

MRCC runs five programs throughout the state: farm financial counseling and advocacy program, rural recovery program, Women's action network, communities in crisis program, and farm to city marketing program.

Contact

Missouri Rural Crisis Center
1108 Rangeland St.
Columbia, MO 65202
Phone: (573) 449-1336
Fax: (573) 442-5716
Email: info@morural.org

NORTH AMERICAN EQUIPMENT DEALERS ASSOCIATION

Contact

1195 Seizer Mill Rd.
Benton, MO 63026-3480
Phone: (636) 349-5000
Fax: (636) 349-5443
Web: <http://www.naeda.com/>

SMALL FARM TODAY

Publication

Small Farm Today is published on a farm, by a farmer and provides accurate and tested information for its loyal readership. The magazine goes to

farmers in all 50 states and is on the newsstands in 12 states. Small Farm Today is an idea bank and a resource list for small farmers, that features how-to articles on profitable breeds of livestock, small livestock, draft animals, poultry, alternative crops, vegetable and small fruit crops, aquaculture, marketing, wool & fiber, home-based business, equipment, gardening, rural living and more. It reports on current methods and old techniques, and promotes a wide variety of practices and crops. It emphasizes diversity, sustainability, and profitability.

Contact

Ron Macer
3903 W. Ridge Trail Road
Clark, MO 65243
Phone Tollfree: (800) 633-2535

UNIVERSITY OF MISSOURI

Program Description

University of Missouri Extension provides research-based education and information to small farmers to enhance profitability, strengthen communities and protect the environment. A variety of educational programs, tailored to meet specific interests, address goal-setting, decision making, business planning, alternative crops and animals, and marketing strategies. Discipline-based programs include the overall themes of agricultural business management, integrated crop management/horticulture, livestock production systems, environmental quality, and natural resources. Below are the current named and major programs in each of several focus areas.

In addition to classes, workshops and seminars delivered by state and regional extension faculty, MU Extension uses the latest technology to reach producers: AgEbb (<http://agebb.missouri.edu>) is an electronic network and web site for farmers and farm businesses.

Publications

Most University Outreach and Extension publication series can be found on line at: <http://muextension.missouri.edu/xplor/>
Phone:(800) 292-0969

For additional resource pages, go to Statewide Ag and Natural Resources Extension
<http://cafnr.missouri.edu/outreach/stateagnrextension.asp>

Contact

Dave Baker
University of Missouri
2-28 Agriculture Building
Columbia, MO 65211
Phone: (573) 882-6385
Fax: (573) 884-7993
Email: bakerd@missouri.edu

Programs of Interest to Small Farms at the University of Missouri:

- Agriculture Experiment Station - <http://aes.missouri.edu/>
- Center for Agroforestry at the University of Missouri - <http://www.centerforagroforestry.org/>
- Community Food Systems and Sustainable Agriculture - <http://agebb.missouri.edu/sustain/index.htm>
- Food Circles Networking Project - <http://foodcircles.missouri.edu/>
- Horticulture - <http://agebb.missouri.edu/hort/index.htm>
- Farmers' Market Directory <http://agebb.missouri.edu/fmkt-dir/index.htm>
- Missouri Produce Auctions <http://agebb.missouri.edu/hort/auction/index.htm>
- Missouri Fruit and Vegetable Growers Database <http://agebb.missouri.edu/hortgrow/>
- Northwest Missouri Horticulture Variety Testing <http://agebb.missouri.edu/hort/test/index.htm>
- Top Crops - Fruit Production Newsletter

<http://agebb.missouri.edu/hort/topcrops.htm>

- Missouri Environment & Garden Newsletter
<http://agebb.missouri.edu/hort/meg/index.htm>
- Heartland Horticulture
<http://agebb.missouri.edu/hort/hland/index.htm>
- Show-Me Vegetables
<http://agebb.missouri.edu/hort/showmeveg.pdf>
- Missouri Alternatives Center -
<http://agebb.missouri.edu/mac/>
- Missouri Show-Me Select Heifer Program -
<http://agebb.missouri.edu/select/index.htm>
- Poultry - Small Flock and Youth
<http://www.asrc.agri.missouri.edu/poultry/index.htm>

MISSOURI ALTERNATIVES CENTER (MAC) Pinpointing the answers you need

Program Description

There has never been greater diversity in the types of farms and people engaged in alternative agriculture ventures in Missouri. If you are part of this group of innovators, you know you are also in the midst of an information explosion. Yet, like the 'Ancient Mariner,' surrounded by water but with nothing to drink, you might find yourself drowning in information but unable to put your finger on exactly what you need to answer your specific questions.

MAC is here to sort through the masses of information and point you in the right direction. At MAC, we work to improve your profitability while maintaining the agricultural base needed to sustain rural communities, by giving you access to the information you need.

MAC serves as a communications center for Missouri farmers, Extension staff, government personal and people who

want to begin farming, diversify their current operation, or find ways to profit from small amounts of acreage.

The center has answered more than 200,000 information requests on approximately 5,000 topics since opening in 1989:

- Aquaculture - catfish, bait fish, trout
- fruits and vegetables
- sheep, meat & dairy goats and rabbits
- exotic livestock - ostriches, etc
- niche marketing, farmers markets, direct-to-consumer marketing, U-pick
- chickens, pastured poultry and game birds - quail, pheasant
- organic farming and certification
- herbs - medicinal and culinary
- beginning farming

The MAC Linklist covers hundreds of alternative agriculture topics, from agri-tourism to vermiculture. We have compiled a list of links to Extension Guide Sheets from some of the top university research centers in the world. Clicking on the links provides immediate access to unbiased, research based information on exactly the topic you're looking for: agebb.missouri.edu/mac/links

Ag Opportunities is a bimonthly e-newsletter of the Missouri Alternatives Center. It keeps you up to date with news on alternative opportunities, resources and a calendar of events. To subscribe, go to <http://muextension.missouri.edu/exploration/subscribe/agopportunities.asp>.

Contact

Debi Kelly, Project Manager
Missouri Alternatives Center
3 Whitten Hall
Columbia, MO 65211
Phone: (573) 882-1905
or 1-800-433-3704 (Missouri Only)
Fax: (573) 882-1955
Email: kellyd@missouri.edu
Web: <http://agebb.missouri.edu/mac>

MONTANA

Email: edoney@mail.fbcc.edu

Web: <http://www.fbcc.edu>

BLACKFEET COMMUNITY COLLEGE

Contact

Terry Tatsey, Director
Blackfeet Community College
P. O. Box 819
Browning, MT 59417
Phone: (406) 338-7755
Fax: (406) 338-7808
Web: <http://www.bfcc.org>

DULL KNIFE MEMORIAL COLLEGE

Program Description

HACCP Education: work with small and very small producer and processor groups on HACCP education.

Trichomonas Education and Eradication: work with local Extension and producers for diagnosis, education and eradication of Trichomonas foetus on and adjacent to the Northern Cheyenne Reservation

Work closely with our 1862 LGU (and EIRP Agent) in providing/facilitating ongoing producer outreach education.

Contact

James Hafer
Program Director / Instructor
Agriculture & Natural Resource Sciences
Chief Dull Knife College
One College Drive / PO Box 98
Lame Deer, MT 59043-0098
Phone: (406) 477-6215 x 125
Fax: (406) 477-6219
Email: hafer@cdkc.edu

FORT BELKNAP COMMUNITY COLLEGE

Contact

E. Doney, Extension Program Director
P. O. Box 159
Harlem, MT 59526
Phone: (406) 353-2607
Fax: (406) 353-2898

FORT PECK COMMUNITY COLLEGE

Program Description

Fort Peck Community College Agriculture/Extension department, a 1994 land grant institution is, responsible for coordinating the types of training needed to promote agriculture as a meaningful and productive way of utilizing the reservation land base. Through a wide variety of resource material, one of one technical assistance, on site instruction, a variety of hands on workshops, and distance learning collaboration with Montana State University, FPCC will continue to provide this by facilitating workshops and trainings involving new and emerging agricultural issues for producers on the Fort Peck Indian Reservation.

Agriculture/Extension Activities include: animal nutrition, equine hoof care, equine massage therapy, beef quality assurance training, premising and animal ID, BSE awareness, risk management, estate planning, reforestation, hydroponics, pulse crops and barley research.

Contact

James Shanley
605 Indian Avenue
Agricultural/Extension Department
P.O. Box 398
Poplar, MT 59255
Phone: (406) 768-6300
Fax: (406) 768-6301
Email: info@fpcc.edu
Web: <http://fpcc.edu>

LITTLE BIG HORN COLLEGE

Contact

Sam Horn
P. O. Box 370
Crow Agency, MT 59022
Phone: (406) 638-2228
Fax: (406) 638-7213
Email: janine@main.lbhc.cc.mt.us
Web: <http://www.lbhc.cc.mt.us/>

MONTANA DEPARTMENT OF AGRICULTURE

Contact

Richard Roth
Montana Department of Agriculture
303 North Robert
Helena, MT 59620-0201
Phone: (406) 444-3144
Fax: (406) 444-5409
Email: agr@mt.gov

MONTANA STATE UNIVERSITY

Program Description

Small farm operators access many of our agriculture programs. Most of our Agricultural agents provide one-on-one assistance to small farmers.

We have a small acreage task force that is examining the needs of small acreage owners. This is a growing need, particularly in the Western half of the State. Extension has given leadership to the development of "farmers' markets" where local produce can be marketed to local consumers.

Contacts

Larry Brence
Montana State University
243 Fort Keogh Rd
Miles City, MT 59301
Phone: (406) 874-8236
Fax: (406) 874-8209
Email: lbrence@montana.edu

Gene Surber
Montana State University
P.O. Box 172820
Bozeman, MT 59717
Phone: (406) 994-1971
Fax: (406) 994-5589
Email: gurber@montana.edu

Doug Steele
Montana State University
P.O. Box 172230
Bozeman, MT 59717
Phone: (406) 994-6647
Fax: (406) 994-1756
Email: dsteeler@montana.edu

Publications

Strategies for Successful Small-Scale Farming: A Profile of 43 Montana Farm Families (IB742, free); Basics of Marketing for Small Business and Entrepreneurs (MT9012HR, free); Market Montana: Agricultural Entrepreneurs Tell Their Story (video31, \$14.95); Fun on the Farm: Starting a Farm and Ranch Recreation Business (video36, \$14.95); Estate Planning: The Basics (EB144, \$10.00); Methods and Procedures for Machinery Management and Enterprise Budgeting (EB52, \$11.50); Growing Your Own Vegetables (3B0409, free).

Contact

Extension Publications
Montana State University
P.O. Box 172040
Bozeman, MT 59717-2040
Phone: (406) 994-3273

SALISH KOOTENAI COLLEGE

Contact

Virgil Dupuis, Extension Director
Salish Kootenai College
PO Box 70 (shipping 52000 Hwy 93)
Pablo, MT 59855
Phone: (406) 275-4899
Fax: (406) 275-4809
Email: virgil_dupuis@skc.edu

STONE CHILD COMMUNITY COLLEGE

Contact

Doug Crebs
RR 1, Box 1082
Box Elder, MT 59521
Phone: (406) 395-4363
Fax: (406) 395-4836
Web: <http://www.montana.edu/www.scc>

NEBRASKA

CENTER FOR RURAL AFFAIRS

Program Description

Established in 1973, the Center for Rural Affairs is a private, nonprofit organization working to strengthen small businesses, family farms and ranches, and rural communities through action-oriented programs addressing social, economic, and environmental issues.

Our programs include the Rural Enterprise Assistance Program, Rural Opportunities and Stewardship Program, Rural Policy Program, and Rural Research and Analysis Program.

Contact

Center for Rural Affairs
145 Main St
PO Box 136
Lyons, NE 68038
Web: <http://www.cfra.org/>

Publications

"Fresh Promises: Highlighting Promising Strategies of the Rural Great Plains and Beyond", a report on examples of good rural development efforts by individuals, communities, and organizations. We include six categories of rural economic and community development that are crucial for viable rural communities, especially those that are agriculturally-based. 2004/40pp #N9 \$10.00 from the Center, available on the website: Adobe Acrobat pdf files (58KB, 430KB) Fresh Promises: Cover Report

"Health Care in Rural America", a two-part series from the Center's August and September 2004 newsletters. Part I looks at the health care status of rural Americans, and Part II discusses possible solutions. 2004/5pp, available on website: Adobe Acrobat pdf file (204KB), Health Care in Rural America

"Breaking New Ground: Carbon Management at the Farm Scale," a report on research into what it takes to get farmers and ranchers to adopt practices that enhance soil carbon. Four factors are most influential: economics, environment, social pressure, and control needs. Final Report; 2004/12pp; available on website: MS Word document, Breaking New Ground

"Strategies to Revitalize Rural America", a compilation of a special series of articles from the Center for Rural Affairs newsletter, answers the question, "What can we do to reverse decline in agricultural communities?" We outline 7 strategies, ranging from federal policy to entrepreneurship. 2003/25pp #N7 \$5.00 from the Center; available on website: Adobe Acrobat pdf file (291KB), Strategies to Revitalize Rural America booklet.

"Swept Away: Chronic Hardship and Fresh Promise on the Rural Great Plains," describes the economic conditions of agriculturally-based communities in the six-state region of Iowa, Kansas, Minnesota, Nebraska, North Dakota, and South Dakota. It is the update to our 2000 publication, *Trampled Dreams*. Includes policy recommendations and state-by-state results. 2003/50pp #U9 \$10.00 from the Center; available on website: Adobe Acrobat pdf file (435 KB), Swept Away Full Report Text version of Executive Summary, Swept Away Summary.

NEBRASKA DEPARTMENT OF AGRICULTURE

Contact

Richard D. Sanne
Agricultural Promotion and Development
Nebraska Department of Agriculture
301 Centennial Mall South
P.O. Box 94947
Lincoln, NE 68509-4947
Phone: (402) 471-4876
Toll Free in U.S.:(800) 422-6692
Fax: (402) 471-2759
Web: <http://www.agr.state.ne.us/>

NEBRASKA SUSTAINABLE AGRICULTURE SOCIETY

Program Description

The Nebraska Sustainable Agriculture Society works to enhance the quality of life in rural communities. We provide information on farming practices and marketing opportunities which enhance the viability and profitability of small farm operations. We link farmers interested in sustainable agricultural practices with experienced mentors. We provide limited funding for on-farm research, education and demonstration projects.

Contact

Paul Rohrbaugh, Executive Director
Phone:(402) 869-2396
Email: prohrbaugh@nebsusag.org
Web: <http://www.nebsusag.org>

UNIVERSITY OF NEBRASKA LINCOLN

Program Description

The University of Nebraska - Lincoln Extension is targeting small-scale and part-time farming needs.

A sample of programs in this area includes a Rural Advantage Conference which is held jointly with the Nebraska Sustainable Agriculture Society. It is a

two day conference held at locations thorough out Eastern Nebraska emphasizing alternative agriculture, direct marketing opportunities, and other information. Farm Beginnings™ is a program designed to encourage and help new farmers begin their operation. Acreage Answers is a combination of workshops and newsletters designed specifically for acreage owners around the metropolitan areas of Nebraska. The Nebraska Farm Cooperative is a program originating from UNL to bring producers and consumers together in a direct marketing program.

In addition, Small/Part Time farming funding is being used to support private organizations such as the CropsinNebraska program which is a program for ethnic minorities in Lincoln to return to agriculture through gardening. The Nebraska Sustainable Agriculture Society is being provided funding for a number of programs including the development of a videotape on small and part time farming opportunities in Nebraska.

Our program emphasis includes working with both public and private individuals and groups to provide help to small and part-time farming operators.

Contact

James M. Peterson
University of Nebraska - Lincoln Extension
Box 325 - 1718 Washington Street
Blair, Nebraska 68008
Phone: (402) 426-9455
Fax (402) 426- 3577
Email: jpetersm@unlnotes.unl.edu
Web: Washington.unl.edu

Publications

Web:
<http://www.ianrpubs.unl.edu/epublic/pa ges/index.jsp>. Since January 1, 2006, the University of Nebraska Lincoln has gone to a web-only for most publications such as NebGuides.

The physical address for publications is:
104 Ag Hall - East Campus
University of Nebraska - Lincoln
Lincoln Nebraska 68583-0918
Telephone (402) 472-2821

Email: [Communications @ Informational
Technology](mailto:Communications@InformationalTechnology)

CENTER FOR APPLIED RURAL INNOVATION

Program Description

The Center for Applied Rural Innovation mission is to help create a rural community and agricultural structure that is economically viable, environmentally sound, socially acceptable and sustainable into the future. The focus includes leadership, sustainable agriculture, and economic and community development through education and research.

Contact

Center for Applied Rural Innovation
58 Filley Hall - East Campus
University of Nebraska - Lincoln
Lincoln, Nebraska 68583-0947
Phone: (402) 472-1772
FAX: (402)472-0688
Web: <http://cari.unl.edu/index1024.shtml>

NEVADA

NEVADA DEPARTMENT OF AGRICULTURE

Contact

John O'Brien, Administrator
Plant Industry Division
Nevada Department of Agriculture
350 Capitol Hill Avenue
Reno, NV 89502
Phone: (775) 688-1180
FAX: (775) 688-1182 Ext 241
Email: jobrien@agri.state.nv.us
Web: <http://agri.state.nv.us/>

UNIVERSITY OF NEVADA COOPERATIVE EXTENSION

Program Description

Nevada is the fastest growing State in the nation, with 2.3 million people in 2004. 94% of the people live in cities larger than 25,000 people. Las Vegas alone is growing at the rate of 6,000 per month and opens a school a month. The other major urban area (Reno / Sparks / Carson City) is also growing rapidly. Only 21% of Nevada's residents were born in the state.

Nevada's landscape is largely arid to semi-arid desert rangelands, with croplands adjacent to the limited number of rivers and streams. Approximately 87% of Nevada's 70 million acres is federally owned. The Bureau of Land Management and the US Forest Service are the main government agencies responsible for management of approximately 76% of Nevada's total land area.

Only 9% of Nevada's land area is farmland, of which 78.6% is pasture or range, 14.9% is cropland, 0.7% woodland and 5.9% is house lots, ponds, roads, etc. Over 90% of Nevada is considered range, with approximately 80% of the land available for livestock grazing at certain times of the year.

Farming/ranching in Nevada is mostly in large operations and small ranchettes, with few small farms in the traditional sense in other parts of the United States. Of Nevada's 3,000 farms/ranches, 55% are under 99 acres with 11% being over 2,000 acres. Yet the average size of farms/ranches is 2,115 acres. In 2003, the top five agricultural commodities were cattle and calves, hay, dairy products, onions, and potatoes

Contact

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 Dean & Director's Office / MS 404
 Reno, NV 89557-0106
 Phone: (775) 784-7070
 Fax: (775) 784-7079
 Email: BurtonJ@unce.unr.edu

NEW HAMPSHIRE

NEW HAMPSHIRE DEPARTMENT OF AGRICULTURE, MARKETS & FOOD

Contact

Richard B. Uncles, Supervisor
 Bureau of Markets
 New Hampshire Department of
 Agriculture, Markets & Food
 25 Capitol Street, 2nd Floor
 Concord, NH 03302
 Phone: (603) 271-3685
 Email: runcles@agr.state.un.nh.us
 Web:
<http://agriculture.nh.gov/contactus.htm>

UNIVERSITY OF NEW HAMPSHIRE COOPERATIVE EXTENSION

Program Description

In New Hampshire, approximately 95% of our farms qualify as small farms by USDA definition. Consequently, our Extension programs cover a wide variety of areas that benefit small farms, including livestock and specialty crop management, marketing, agricultural alternatives and enterprise diversification, business and tax management, farm transfer and estate planning, and soil fertility management.

Specific activities that address these general program efforts are numerous. Examples include a nutrient management program that assists farmers in significant reduction in nitrogen and phosphorus use; publications and workshops to help farmers adopt market alternatives that can lead to increased

sales and profits; and farm business and financial planning programs that assist farm families in meeting immediate needs as well as transition of business assets.

Contact

Juli Brussell
 122 Taylor Hall, UNH
 59 College Road
 Durham, NH 03824
 Phone: (603) 862-2033
 Fax: (603) 862-1585
 Email: juli.brussell@unh.edu

NEW JERSEY

COMITE DE APOYO A LOS TRABAJADORES AGRICOLAS (CATA)

Program Description

CATA is a migrant farmworker organization that is governed by and comprised of farmworkers who are seeking to empower and educate farmworkers through leadership development and capacity building.

Contact

CATA
 P.O. Box 510
 Glassboro, NJ 08028
 Phone: (856) 881-2507
 Fax: (856) 881-2027
 Email: cata@cata-farmworkers.org
 Web: <http://www.cata-farmworkers.org/>

NEW JERSEY DEPARTMENT OF AGRICULTURE

Contact

Al Murray, Director
 Marketing Division
 New Jersey Department of Agriculture
 John Fitch Plaza, CN 330
 Trenton, NJ 08625
 Phone: (609) 292-5536
 Web:
<http://www.state.nj.us/agriculture/>

RUTGERS UNIVERSITY

Program Description

The Rutgers Farm Management Website (<http://aesop.rutgers.edu/~farmmgmt>) was developed to provide management information to farmers. A particular focus is horticulture.

Floricultural and nursery producers grow a myriad of crops. While the industry on the whole is profitable, the competitive edge is lost because producers rarely know the profit margins of individual crops. The recent volatility of fossil fuels and general energy prices, domestic competition, off-shore production, a weakening and stressed economy, the growth of the mass market, add-up to collectively produce downward pressure on prices. Nationally, the number of producers continues to decline as a direct result of the newly defined economic risks. Thus, to stay competitive, producers must calculate their costs for individual crops so that they can develop the most profitable crop mix for their particular market. Unlike farmers who produce field crops, floricultural and nursery firms bear the entire price, market, and production risks because these crops have had no government support programs. However, crop insurance is now available for nursery crops, and Adjusted Gross Revenue crop insurance is available in selected states which can cover floricultural crops.

To help greenhouse managers analyze various production, financial, and marketing strategies, Rutgers developed a cost accounting program to help floricultural and nursery producers calculate their individual costs for their businesses. The Greenhouse Cost Accounting program uses cost information typically found on income statements. In addition, producers can enter direct costs for each crop. From these inputs, the program allocates as many costs as possible to individual crops. The

remaining unallocated costs are assigned to each crop on a per square-foot-week basis. The program provides information on costs and returns on a per crop, per unit, and per square-foot basis. It also provides an income statement showing total costs, allocated costs, and unallocated costs.

The output can aid managers in making decision about pricing, reducing unprofitable production, controlling costs, and increasing sales of profitable crops. The program can also be used in management classes or extension workshops. These programs have been requested by producers and educators all over the U.S. as well as in several foreign countries. A gratis, simplified version is on the Rutgers University Farm Management Website (<http://aesop.rutgers.edu/~farmmgmt>) and linked to the national risk management website. In addition, an Excel version is distributed through Rutgers Cooperative Extension so that producers can calculate their own costs. Contact Dr. Brumfield for more information.

Results of a comprehensive survey of New Jersey greenhouse are on the Farm Management Website:
<http://aesop.rutgers.edu/~farmmgmt>.

A gap existed in what was available to help new farmers analyze the various marketing venues, particularly in the wholesale market in the Northeast. Thus, To Market, To Market, a Marketing Workbook was developed through an IFAFS grant in conjunction with the New England Small Farms Institute. The workbook allows new farmers to decide what to produce, how to price it, and in what venue to sell their products.

The Rutgers Farm Management contains other Farm Management and Marketing information as well as links to other useful websites.

Contact

Robin G. Brumfield
 Rutgers University
 55 Dudley Road
 New Brunswick, NJ 08901-8520
 Phone: (732) 932-9171 ext. 253
 Fax: (732) 932-8887
 Email: brumfield@aesop.rutgers.edu
 Web:
<http://aesop.rutgers.edu/~farmmgmt>

NEW MEXICO

CROWNPOINT INSTITUTE OF TECHNOLOGY

Contact

P. O. Box 849
 Crownpoint, NM 87313
 Phone: (505) 786-4161
 Web: <http://www.cit.cc.nm.us/>

NEW MEXICO STATE UNIVERSITY

Program Description

Our foundation for providing educational guidance to New Mexico's small scale or "limited resource" farmers centers primarily on a need to fulfill their often unique but yet diverse needs so that they will be able to enjoy quality lives. Program emphasis include the following areas:

- Promotion of Sustainable Agriculture through educational and demonstration projects
- Organic Farming
- Irrigation Efficiency
- Fruit Production
- Specialty Crops Potentials
- Food Processing
- Promotion of Farmers' Markets
- Cut Flower Production

Contact

Raymond Edmund Gomez
 New Mexico State University
 371 Alcalde Street
 P.O. Box 159

Alcalde, NM 87511
 Phone: (505) 852-2668
 Fax: (505) 852-2857
 Email: gr@nmsu.edu
 Web: <http://www.nmsu.edu/>

SOUTHWEST INDIAN POLYTECHNIC INSTITUTE

Contact

Valerie Montoya
 Box 10146
 9169 Coors Rd.,NW
 Albuquerque, NM 87120
 Phone: (505) 346-2355
 E-mail: vmontoya@kafka.sipi.tec.nmus
 Web: <http://www.sipi.bia.edu/>

TAOS COUNTY DEVELOPMENT CORPORATION

Program Description

A community development organization that builds upon land based cultural approaches.

Contact

1021 Salazar Rd
 Taos, NM
 Phone: (505) 758 - 8731
 Fax: (505) 758 - 3201
 Email: tcedc@tcedc.org
 Web: www.tcedc.org

NEW YORK

CORNELL UNIVERSITY

COMMUNITY FOOD AND AGRICULTURE PROGRAM (CFAP)

Program Description

CFAP (formerly the Farming Alternatives Program) was established in 1986 to assist farm families in developing profitable new agricultural enterprises and marketing strategies. Since that time, the program has broadened its

focus to develop ways that communities can be built, sustained and strengthened by agriculture and food systems; thus enabling farmers, processors, and other community members to meet their sustenance and social needs through largely local, democratic, and entrepreneurial processes.

CFAP conducts both theoretical and applied research and has an active Extension program through conferences, in-service training, leadership development activities, and publications. Program activities foster collaborative relationships with faculty, staff, and students from across the college of Agriculture and Life Sciences and Human Ecology, and with partner organizations around the state and region.

CFAP is housed in the Department of Development Sociology in the College of Agriculture and Life Sciences at Cornell University. Education programs, research, and other activities are conducted throughout New York State.

Publications

CFAP publications and ordering information can be found at:
http://media.cce.cornell.edu/hosts/agfoodcommunity/afs_temp3.cfm?topicID=137

Contact

Heidi Mouillesseaux-Kunzman
Cornell University
216 Warren Hall
Ithaca, NY 14853
Phone: (607) 255-9832
Fax: (607) 254-2896
Email: hmm1@cornell.edu

CORNELL SMALL FARMS PROGRAM
"Celebrating Small family Farms in NYS"

Contact

Joanna Green
Email: jg16@cornell.edu
Web: www.smallfarms.cornell.edu

NY FARMNET

Program Description

NY FarmNet provides farm families with a network of contacts and support services to help them develop skills for dealing with significant life challenges and transitions through personalized education, confidential consulting and referral. It provides workshops to help farm families cope with stress and change.

Publication

Publishes "the NY Farm Net Working" a newsletter for people working with the farm community.

Contact

NY Farmnet
417 Warren Hall
Cornell University
Ithaca, NY 14853
Phone: 607-255-9854
Email: str4@cornell.edu
Web: <http://www.nyfarmnet.org/>

**EMPIRE STATE
FAMILY FARM ALLIANCE**

Program Description

Empire State Family Farm Alliance was formed to promote family farmers getting a fair price for their produce.

Contact

Patricia Bender
10 Bloomingdale Avenue
Johnstown, NY 12095
Phone: (518) 762-9888
Email: pat_john@juno.com

GREENMARKET PROGRAM

Program Description

Greenmarket, a program of the Council on the Environment of NYC, promotes regional agriculture and ensures a continuing supply of fresh, local produce

for New Yorkers. Greenmarket has organized and managed open-air farmers markets in NYC since 1976. By providing regional small family farmers with opportunities to sell their fruits, vegetables and other farm products to New Yorkers, Greenmarket supports farmers and preserves farmland for the future.

Contact

Greenmarket Program
NYC Council of the Environment
51 Chambers Street
Room 228
New York NY 10007
Phone (212) 788-7476
Fax (212) 788-7913
Email: info@greenmarket.cc
Web:
<http://www.cenyc.org/HTMLGGM/maingm.htm>

THE NATIONAL CAMPAIGN FOR SUSTAINABLE AGRICULTURE, inc

Program Description

The National Campaign for Sustainable Agriculture is a diverse nationwide partnership of individuals and organizations cultivating grass roots efforts to engage in policy development processes that result in food and agricultural systems and rural communities that are healthy, environmentally sound, profitable, humane and just.

Contact

P.O. Box 396
Pine Bush, NY 12566
Phone: (845) 361-5201
Fax: (845) 361 - 5204
Web:
<http://www.sustainableagriculture.net>

NATIONAL IMMIGRANT FARMING INITIATIVE / HEIFER INTERNATIONAL

Program Description

The National Immigrant Farming Initiative (NIFI) is a collaborative effort of Heifer International and other partners around the country. Rooted in diverse immigrant farmer experience, NIFI strengthens the capacity of immigrants to farm successfully and to advance sustainable farming and food systems. NIFI provides training, information sharing, networking opportunities, and other support to advocate for immigrant farmers and increase their visibility. NIFI is generously supported by USDA's Risk Management Agency, the W.K. Kellogg Foundation, and Heifer International.

Publications

Bibliography of Bilingual Agricultural Dictionaries & Glossaries
Immigrant and Refugee Farming Programs and Resources Directory
BULLETINS: NIFI News - newsletter

Contact

Tony Machacha
Program Associate
National Immigrant Farming Initiative
Heifer International
516 Court Street
Brooklyn, NY 11231
Phone: (718) 875-3249
Fax: (718) 875-2221
Email: nifi.associate@heifer.org
Web: www.immigrantfarming.org

NEW FARMER DEVELOPMENT PROJECT, NEW YORK

Program Description

The New Farmer Development Project (NFDP) is a partnership between the Council on the Environment's Greenmarket program and Cornell University Cooperative Extension's New

York City Program. The project identifies, educates, and supports immigrants in New York City with agricultural experience to become local producers and establish small farms in the region. They currently have approximately 20 new farmers growing produce on project training farms, established local farms with mentor farmers, and their own independent farm operations.

Contact

Michelle Hughes, Project Associate,
Phone: (212) 341-2256
Email: mhughes@greenmarket.cc
Web:
<http://www.cenyc.org/HTMLGM/nfdpfaq.htm>

**NEW YORK STATE DEPARTMENT OF
AGRICULTURE AND MARKETS**

Contact

Bill Kimball, Director
Agricultural Protection and Development
Division,
New York State Department of Agriculture
and Markets
10B Airline Drive
Albany, NY 12235
Phone: (518) 457-7076
Email: bill.kimball@agmkt.state.ny.us
Web: <http://www.agmkt.state.ny.us/>

**NORTHEAST REGIONAL
AGRICULTURAL ENGINEERING
SERVICE (NRAES)**

Program Description

NRAES is an interdisciplinary, issue-oriented program sponsored by cooperative extension of fourteen member land grant universities in the Northeastern U.S.

A wide range of publications are available, including: Used Farm Equipment (123NRAES25/\$7.00); Farming Alternatives (123NRAES32 /\$8.00); Produce Handling for Direct Marketing (123NRAES51/\$8.00); Facilities for

Roadside Markets (123NRAES52 /\$8.00);Bramble Production Guide (123NRAES35/\$45.00); Highbush Blueberry Production Guide (123NRAES 55/\$48.00).

Contact

Marty Sailus, Director
NRAES, Cooperative Extension
P O B 4557
Ithaca, New York 14852-4557
Phone: (607) 255- 7654
Fax: (607) 254-8770
Web: <http://www.nraes.org/>

**RURAL DEVELOPMENT LEADERSHIP
NETWORK (RDLN)**

Program Description

RDLN is a national multi-cultural, social change organization founded in 1983 that supports community-based development in poor rural areas through hands-on projects, education and skills building, leadership development, and networking.

Contact

Starry Krueger
P.O. Box 98
New York, NY 10012
Phone: (212) 777-9137
Fax: (212) 477-0367
Email: rdln@ruraldevelopment.org
Web: <http://www.ruraldevelopment.org>

**THE U.S. COMPOSTING COUNCIL
(USCC)**

Program Description

USCC is a trade and professional organization promoting compost. We provide a unified voice for the growing composting industry. The Council is involved in research, public education, composting and compost standards, expansion of compost markets and the enlistment of public support.

Contact

US Composting Council
 4250 Veterans Memorial Highway
 Suite 275
 Holbrook, NY 11741
 Phone: (631) 737-4931
 Fax: (631) 737-4939
 Email: admin@compostingcouncil.org
 Web:
<http://www.compostingcouncil.org/index.cfm>

NORTH CAROLINA

CAROLINA FARM STEWARDSHIP ASSOCIATION (CFA)

Program Description

CFA is a non-profit association of more than 850 members in North and South Carolina, committed to creating healthy and thriving communities of farmers and consumers who are supported by local and organic agricultural systems that are environmentally responsible, economically sound, and socially just. Membership is open to all.

CFSA's mission is to support and expand local and organic agriculture in the Carolinas by inspiring, educating and organizing farmers and consumers. CFSA was founded in 1979 by a group of farmers, gardeners and consumers who envisioned developing a network that would foster the growth and distribution of organic food in the Carolinas. In 1982, CFSA was incorporated as a non-profit organization.

Currently, CFSA engages in the following activities directed at fulfilling its mission:

- Organizing four regional farm tours attended by over 4000 people
- Education and information exchanged via a bi-monthly membership newsletter and website:
www.carolinafarmstewards.org
- Organizing Organic Certification

trainings

- Production and distribution of the Carolina Guide to Local and Organic Food
- Organizing the Annual Sustainable Agriculture Conference
- Conducting research on marketing and production of organic crops
- Building coalitions with like-minded organizations and businesses
- Providing technical assistance to farmers
- We also have active regional chapters; produce an annual membership directory; provide an intern referral service; and advocate for local and organic policies at the local and national level.

Publications

bi-monthly membership newsletter
 Stewardship News
 Carolina Guide to Local and Organic Food

Contact

Tony Kleese
 Executive Director
 PO Box 448 Pittsboro, NC 27312
 Phone: (919) 542-2402
 Fax: (919) 542 7401
 Email: cfsa@carolinafarmstewards.org

LAND LOSS PREVENTION PROJECT (LLPP)

Program Description

The LLPP is a non-profit law firm based in North Carolina that addresses legal and economic problems associated with the decline of family farmers and minority landowners. LLPP provides legal assistance to low-income landowners who are in danger of losing their homes and businesses because of massive debt and economic burdens, discrimination, environmental problems and encroaching development. We work with other organizations to improve the economic health of rural communities.

Contact

Savi Horne
 Land Loss Prevention Project
 P.O. Box 179
 Durham, NC 27702
 Phone: (919) 682-5969 or
 1-800-672-5839
 Fax: (919) 688-5596
 Email: Landloss@aol.com

***NORTH CAROLINA A&T STATE
 UNIVERSITY & NORTH CAROLINA
 STATE UNIVERSITY***

Program Description

The Small Farm Programs at North Carolina A&T State University Cooperative Extension Program, and North Carolina State University Cooperative Extension Service combine the efforts of specialists, agents, technicians and volunteers to deliver information and technical assistance to small farmers. A number of state Cooperative Extension major programs have elements related to small and limited resource farmers, and our programs designed to address these needs benefit from collaboration, and in some cases, joint leadership.

Contacts

Dan Lyons
 North Carolina A&T State University
 Cooperative Extension Program
 p. o. Box 21928
 Greensboro, NC 27420-1928
 Phone: (336) 334-7734
 Fax: (336) 334-7298
 Email: daniell@ncat.edu

Roger G. Crickenberger
 North Carolina State University
 Box 7602, Raleigh, NC 27695-7602
 Phone: (919) 515-3252
 Fax:(919) 515-3135
 Email: rcricken@amaroq.ces.ncsu.edu

***NORTH CAROLINA DEPARTMENT OF
 AGRICULTURE AND CONSUMER
 SERVICES***

Contact

Archie Hart
 North Carolina Department of
 Agriculture & Consumer Services
 2 West Edenton Street
 Raleigh, NC 27601
 Mailing Address:1001 Mail Service
 Center, Raleigh, NC 27699-1001
 Phone: (919) 733-7125
 Web: <http://www.ncagr.com/>

OPERATION SPRING PLANT

Program Description

Operation Spring Plant provides technical assistance to small farmers in North Carolina

Contact

Dorathy Barker
 P.O. Box 1759
 Oxford, NC 27565
 Phone: (252) 492 - 7301
 Fax: (919) 690 - 0790
 Email: debosp@gloryroad.net

RAFI-USA

Program Description

Dedicated to community, equity and diversity in agriculture. While focusing on North Carolina and the southeastern United States, RAFI also works nationally and internationally. RAFI-USA is playing a leadership role in responding to major agricultural trends and creating a movement among farm, environmental and consumer groups to: Promote sustainable agriculture, strengthen family farms and rural communities, protect the diversity of plants, animals and people, and ensure responsible use of new technologies.

Contact

Betty Bailey, Executive Director RAFI
 PO Box 640
 Pittsboro, NC 27312
 Phone: (919) 542 - 1396
 Fax: (919) 542 - 0069
 Email: bbailey@rafiusa.org
 Web: <http://www.rafiusa.org/index.html>

RURAL SOUTHERN VOICE FOR PEACE (RSVP)

Program Description

RSVP serves as the U.S. / International Listening Project Training and Resource Center. Listening Projects facilitate communication, understanding, and the empowerment of people and communities. They help organizations make significant progress in their efforts for justice, peace, the environment, health and community development.

Contact

1036 Hannah Branch Road
 Burnsville, NC 28714
 Phone: (828) 675 - 5933
 Email: info@listeningproject.info
 Web: <http://www.listeningproject.info/>

SOUTHERN RURAL DEVELOPMENT INITIATIVE (SRDI)

Program Description

SRDI is a collaboration of 24 community-based organizations working in the rural South, responding to the severe shortage of capital philanthropic, religious, corporate and public resources for sustainable economic and human development in rural communities.

Contact

Debby Warren
 P.O. Box 1972
 Raleigh, NC 27602
 Phone: (919) 829-5900
 Fax: (919) 829-0504
 Email: srdi@mindspring.com

NORTH DAKOTA

INTERNATIONAL CERTIFICATION SERVICES, INC.; DBA FARM VERIFIED ORGANIC, INC. (FVO)

Program Description

The private company was born as Farm Verified Organic, Inc. (FVO) in 1979, issuing its' first certifications in 1980. In 1999, FVO's Board of Directors re-incorporated the company as ICS and moved the FVO program under ICS' umbrella. This move has allowed ICS to explore other areas of certification. ICS is accredited by the USDA and operates the USDA National Organic Program as well as it's private FVO program which is accredited by The International Federation of Organic Agriculture Movements (IFOAM), Conseil des appellations agroalimentaires du Québec (CAAQ), and accredited to ISO 65 by the USDA. ICS' FVO program is also approved by Bio Suisse to perform certification on their behalf allowing ICS clients access to the coveted Bio Suisse "BUD" label for Switzerland. ICS can also review clients to EEC 2092/91 for ease of product export to the European Union and has a close relationship with a Japanese certifier, allowing expedited entry in Japan under Japanese Agricultural Standard (JAS) certification.

ICS certifies producers, processors, handlers, textiles, greenhouses, wild harvest, turf and recreational areas, inputs, pet food, personal care products, and more.

Contact

Brent Schulz
 International Certification Services, Inc
 301 5th Ave SE
 Medina, ND 58467
 Phone: (701) 486-3578
 Fax: (701) 486-3580
 Email: info@ics-intl.com
 Web: www.ics-intl.com

**FORT BERTHOLD
COMMUNITY COLLEGE**

Program Description

The primary mission of the Assistance, Counseling, and Training Project is to provide educational outreach services to interested producer families at three sites of the reservation. Through these outreach services, the ACT Project assists producer families in achieving their business and personal goals through improved management. The staff assists farmers and ranchers in the areas of financial management, recordkeeping, short and long term goal setting, and production enterprise management.

Contact

Lawrence Helt
P.O. Box 490
New Town, ND 58763
Phone: (701) 627-4738, Ext 269
Fax: (701) 627-4809
Email:
lhelt@NT1.Fort-Berthold.cc.nd.us

**NATIONAL SUNFLOWER
ASSOCIATION (NSA)**

Program Description

NSA is a non-profit commodity organization working on problems and opportunities for the improvement of all members. Membership in the NSA includes growers and the support industry. There are four general categories of NSA activities: market development and promotion, production research, education, and policy issues.

Contact

Larry Kleingartner, Executive Director
National Sunflower Association
4023 State Street
Bismarck, ND 58503-0690
Phone: (701) 328-5100

(888) 718-7033
Fax (701) 328-5101
Web: <http://www.sunflowernsa.com/>

**NORTH DAKOTA DEPARTMENT OF
AGRICULTURE**

Contact

Marketing Division
North Dakota Department of Agriculture
600 East Boulevard, Dept. 602
Bismarck, ND 58505-0020
Phone: (701) 328 - 2231
Fax: (701) 328 - 4567
Email: ndda@state.nd.us
web: <http://www.agdepartment.com>

NORTH DAKOTA STATE UNIVERSITY

Program Description

The North Dakota State University Extension Service provides people with the reliable information they need to succeed in today's increasingly complex world and prepare for the future. The Extension Service strives to be a vibrant, modern educational network that helps North Dakotans improve their quality of life. Extension offers knowledge that's based on the latest research locally and at other universities across the country and around the world.

Contact

Brad Brummond
Walsh County Extension Building, 101
County Road 12B
Park River, ND 58270-4131
Phone: (701) 284-6248
FAX (701) 284-7383
Email: bbrummon@ndsuent.nodak.edu

Publications

The following website lists all available publications:
<http://www.ag.ndsu.edu/pubs>

SITTING BULL COLLEGE

Program Description

Sitting Bull College is an academic and technical institution committed to improving education and training, economic and social development of the people it serves while promoting responsible behavior consistent with the Lakota/Dakota culture and language

Contact

Sitting Bull College
1341 92nd Street
Fort Yates, ND 58538
Phone: (701) 854-3861
Fax: (701) 854-3403 |
Email: info@sbc.edu

TURTLE MOUNTAIN COMMUNITY COLLEGE

Program Description

Turtle Mountain Community College is committed to functioning as an autonomous Indian controlled college on the Turtle Mountain Chippewa Reservation focusing on general studies, undergraduate education, vocational education, direct scholarly research, and continuous student learning.

Contact

P. O. Box 340
Belcourt, ND 58316
Phone: (701) 477- 7862
Fax: (701) 477-5028
Web: <http://www.turtle-mountain.cc.nd.us/>

UNITED TRIBES TECHNICAL COLLEGE

Program Description

United Tribes Technical College is committed to providing individuals and families with vocational-technical and educational services that perpetuate the success of all people. UTTC will continue to provide a multi- cultural environment that promotes educational and economic

opportunities and human and land resources aimed at self-sufficiency and self-determination.

Contact

3315 University Drive
Bismarck, ND 58504
Phone: (701) 255-3285
Fax: (701) 255-1844
Web: <http://www.uttc.edu/>

NORTHERN MARIANAS

NORTHERN MARIANAS COLLEGE

Program Description

In the Commonwealth of the Northern Mariana Islands, our whole program is devoted to small scale farming. The economies of scale brought about by mechanization is nonexistent in our tiny islands. Average farms range from 0.5 to 5 hectares.

Most livestock is for family consumption only, including poultry, swine and cattle. Currently, Saipan has only 3 commercial poultry operations and only one or two part-time swine producers.

Having a mild tropical climate, Saipan vegetable and ornamental producers are able to grow and harvest crops throughout the year. Most of our programs are designed to provide technical assistance to these producers in the areas of crop protection, soil and water conservation, Low Input Sustainable Agriculture, and others.

Contact

Ray S. MacDuff
Northern Marianas College
Agriculture Life Sciences
P.O. Box 1250
Saipan, MP 96950
Phone: (670) 234-9024, Ext. 1704
Fax: (670) 234-0054
Web: <http://www.nmcnet.edu/>

OHIO

AMERICAN SMALL FARM MAGAZINE

Publication

American Small Farm magazine is a nationally circulated publication catering exclusively to the interests and needs of the small farmer. Our editorial focus pertains to farming practices, ideas and technology suitable to family farms.

Contact

Andrew Stevens
560 Sunbury Rd., #6
Delaware, OH 43015
Phone: (740) 363 - 2395
Fax: (740) 369 - 9526
Email: astevens@smallfarm.com
Web: <http://www.smallfarm.com/index.htm>

OHIO DEPARTMENT OF AGRICULTURE

Contact

Division of Markets
8995 East Main Street
Reynoldsburg, OH 43068
1-800-IM PROUD
Email: ohioproud@mail.agri.state.oh.us
Web: <http://www.ohioagriculture.gov/>

OHIO ECOLOGICAL FOOD AND FARM ASSOCIATION

Program Description

An association of farmers, gardeners, chefs, political activists, teachers, researchers, retailers, students and consumers working to promote sustainable and healthful agriculture in Ohio. We support wider study and adoption of resource-conserving farm and garden practices, preservation of family farms, appropriate technology regional food self-reliance and the wise development of our rural and urban landscape.

Contact

Ohio Ecological Food and Farm Association
P.O. Box 82234
Columbus, OH 43202
Phone: (614) 421 - 2022
Fax: (614) 421 - 2011
Web: <http://www.oeffa.org/>

THE OHIO STATE UNIVERSITY

Program Description

Ohio has a very large number of small/part-time farmers who are gainfully employed off the farm. Many of these individuals seek research-based information that is convenient and easily adapted to their available resources and management system.

The following teams have interacted closely with small farms to enhance profit-ability and sustainability.

Forage Utilization/Integrated Resource Management Team
Swine Educator's Team
Consumer Horticulture Team
"Management Excel" Team
Internet Assistance/Access

Contact

Steven Baertsche
32 Ag Admin Building
Ohio State University
2120 Fyffe Road
Columbus, OH 43210
Phone: (614) 292-4077
Fax: (614) 292-3747
Email: Baertsche.1@osu.edu

Publications

Marketing Ohio Shiitake Mushrooms (\$3.50); Shiitake Mushroom Production: Economic Considerations (free); Ohio Strawberry Manual (\$5.00); Asparagus Production, Management and Marketing (\$3.25); Estate Planning Considerations for Ohio Families (\$1.00); Farm Real Estate (\$3.00); Labor Management on Dairy Farms (\$0.25); 1990 Machinery

Financing Model (\$25.00); Recruiting and Keeping Hired Farm Workers (\$0.50); Transferring Your Farm Business to the Next Generation (\$2.00).

Contact

Ohio State University Extension
Media Distribution
385 Kottman Hall
2021 Coffey Road
Columbus, OH 43210-1044
Phone: (614) 292-1607
Fax: (614) 292-2270

OSU ENTERPRISE CENTER

Program Description

A facility of The Ohio State University located in Piketon, Ohio offering applied research and educational programs to enhance rural economic development through the exploration of new methods for using resources of aquaculture, business and community, forestry, horticulture, and soil and water.

Contact

Donald McFeeters
Ohio State University, 1864 Shyville Road
Piketon, Ohio 45661
Phone: (740) 289-2071
Fax: (740) 289-4591
Email: mcfeeters.2@osu.edu
Web: <http://www.ag.ohio-state.edu/~prec>

OSU SOUTH CENTERS HORTICULTURE PROGRAM

Program Description

1. The OSU South Centers Horticulture program explores and identifies horticultural crop products, production techniques, and marketing opportunities for Ohio farmers profitability, 2) teaching farmers how to adapt and adopt production practices, equipment, and markets to their localized and regional conditions utilizing the existing agricultural and economic infrastructure, 3) providing leadership for and facilitating the development of new markets and

retail and wholesale marketing infrastructures for Ohio, 4) supporting the adoption, production, and marketing of high value horticultural products, 5) evaluating current market opportunities, determining feasibility of various marketing options, and providing leadership in the building of proposed marketing systems, 6) conducting production and market research and educational programs with fresh market fruits and vegetables such as berries, tomatoes, peppers, and green industry crops such as greenhouse, landscape and nursery crops, to supply niche markets which may provide value added economic opportunities for farmers, and 7) developing horticultural crops that can be profitably produced and marketed by Ohio farmers that enhance their family farm income.

Publications

Annual field research reports on berry, vegetable, landscape crops and greenhouse crops are prepared and made available online: <http://southcenters.osu.edu/hort/>. Results of past field research trials are also archived and available on our web site. Hard copies of reports can be made available upon request.

Contact

Brad Bergefurd
Extension Educator, Horticulture
OSU South Centers
1864 Shyville Road
Piketon, Ohio 45661
Phone: (740) 289-3727 Extension 136
Fax: (740) 289-4591
Email: bergefurd.1@osu.edu

OKLAHOMA

THE KERR CENTER FOR SUSTAINABLE AGRICULTURE

Program Description

The Center offers information on sustainable agriculture topics. Special concerns include natural resources; human and animal health; food quality and safety; environmental pollution; and the status of the family farm and farm communities.

Conferences, workshops, field days, and seminars are also offered by the Center. Specialists are available for speaking engagements on topics related to soils, crops, pastures, livestock, horticulture, farm management, forestry, wildlife and sustainability.

Publications

Produces a newsletter, factsheets, reports and manuals for farmers, gardeners, business owners, and the public.

Contact

Alan Ware
The Kerr Center
P. O. Box 588
Poteau, OK 74953
Phone: (918) 647-9123
Fax: (918) 647-8712
Email: mailbox@kerrcenter.com

LANGSTON UNIVERSITY

Program Description

Langston University through its Research and Extension Programs, and the Small Farmer Outreach Training and Technical Assistance Project, works with underserved farmers, ranchers, and other rural residents. We provide assistance in traditional and alternative enterprises, financial management, and marketing.

Our strategic goals are:

To improve farm income of underserved farmers and ranchers.
To improve our customers' understanding of and access to USDA and other programs in the public and private sector organizations.

Contacts

Sherman L. Lewis
Langston University, P. O. Box 730
Langston, OK 73050
Phone: (405) 466-9896
Fax: (405) 466-9937
Email: sl@mail.luresxt.edu

D. Chongo Mundende
Director, Outreach Program
Langston University
4205 N. Lincoln Blvd
Oklahoma City, OK 73105
Phone: (405) 962-1631
Fax: (405) 962-1639
Email: dcmundende@lunet.edu

Nelson Escobar
Langston University, P. O. Box 730
Langston, OK 73050
Phone: (405) 466-3836
Fax: (405) 466-3138
Email: eescobar@mail.luresext.edu

NEEDFUL PROVISION, INC. (NPI)

Program Description

NPI, a 501(c)(3) charity, trains farmers and ranchers in sustainable, organic, and biodynamic agricultural practices designed to conserve resources and help to protect the environment while increasing economic viability. NPI's main training facility is in Oklahoma, with some additional training facilities in Mexico, Kenya, and India. Impoverished farmers and ranchers are given special instruction in self-help, self-sufficiency technologies. Additional training areas include: 1) Aquaculture; 2) Aquaponics; 3) Algalculture; 4) Crop & livestock systems; 5) Carbon sequestration

crops; 6) Alternative energy; 7) Value-added products; 8) Microenterprise development; 9) Green construction techniques; & 10) Energy crops with a focus on biodiesel production. Training courses are custom designed.

Publications

Technology and project descriptions, as well as NPI publications, are posted on NPI's website(www.needfulprovision.org). Biosecurity, homeland security, and safety/ survival publications are provided to promote a more secure environment for farm/ ranch families. Some very specialized NPI publications focus on rural development in Third World areas.

Contact

David A. Nuttle, President
P.O. Box 1595
Tahlequah, OK 74465
Phone: (918) 868-5710
Email: npiinc2000@aol.com

OKLAHOMA DEPARTMENT OF AGRICULTURE, FOOD AND FORESTRY

Contact

Rick Maloney
Market Development Services Division
Oklahoma Department of Agriculture
2800 North Lincoln Boulevard
Oklahoma City, OK 73105-4298
Phone: (405) 522 - 4676
Fax: (405) 522 - 4855
Web:
<http://www.ok.gov/~okag/index.htm>

OKLAHOMA STATE UNIVERSITY

Program Description

Focused research, educational and demonstration programs are conducted in Oklahoma to assist in the following areas: watermelon, peach, pecan and vegetable production for small farm enterprises. The Food and Agricultural Product Center works with small to mid-sized food and

fiber value-added companies. It provides business development, pilot production, and marketing analysis.

Our Small Farm Program provides farm families with the information and skills necessary to make sound financial management and planning decisions. This program has directed efforts at beginning farmers as well as with established operations.

Animal waste management programs have been provided to help small producers continue to evolve to a sustainable production system.

Contact

Ross O. Love
Oklahoma State University
245 Agricultural Hall
Stillwater, OK 74078-6023
Phone: (405) 744-6550
Fax: (405) 744-5339
E-mail: rlove@okstate.edu

OREGON

FOOD ALLIANCE

Program Description

Food Alliance is a non-profit organization dedicated to creating market incentives for adoption of socially and environmentally responsible agricultural practices. Food Alliance operates a certification and eco-labeling program that covers a wide range of consumer and industry concerns, including: Reduction or elimination of pesticides; Soil conservation; Water conservation; Protection of wildlife habitat; Safe and fair working conditions; No use of hormones or antibiotics; No use of genetically modified organisms; Humane care for animals.

Certification can be an effective a tool for product differentiation and brand enhancement -- supporting transitions

from commodity markets, in which producers compete primarily on price, to niche markets more influenced by product qualities. There are currently 225 Food Alliance certified producers in 16 states managing over 3.3 million acres of farm and rangeland. Farm-gate sales of Food Alliance certified products in 2005 are estimated at over \$100 million, including beef, lamb, pork, chicken, milk, cheese, butter, wheat, dried beans and lentils, nuts, mushrooms and a wide variety of fresh and processed fruits and vegetables.

Publications

Food Alliance's certification standards, with specific criteria for 36 crops, are available on-line at www.FoodAlliance.org. These criteria represent well-established "best practices" for agriculture, and contain references to valuable research and extension source materials.

Contact

Heather Saam
Certification Coordinator
Food Alliance
1829 NE Alberta St., Suite 5
Portland, OR 97211
Phone: (503) 493-1066
Fax (503) 493-1069
Email: Heather@FoodAlliance.org

MICROFARM SUSTAINABLE RESEARCH & EDUCATION

Program Description

Microfarm Sustainable is a public benefit nonprofit formed in 1992 to aid the small acreage farmer and promote local food systems. The focus is on farming that benefits the farm family, the environment and the community. Through workshops, conferences, lectures, and educational displays, Microfarm Sustainable presents information on farming, crops, growing methods, and any alternatives that can help farmers toward a more profitable

and sustainable future. While based on a 15-acre farm in the Willamette Valley of Oregon, most public activities are held off-farm in various locations throughout the Pacific Northwest.

Contact

Ed Bergheger - Program Director
Phone/Fax (503) 868-7679
Email: Ed@MicrofarmSustainable.org
Web:
<http://www.MicrofarmSustainable.org>

THE MUSHROOM GROWERS' NEWSLETTER

Publications

Mushroom Growers' Newsletter; fact sheets; wide array of statistics on the worldwide mushroom industry

Contact

Jerry Haugen
The Mushroom Growers' Newsletter
P.O. Box 5065
Klamath Falls, OR 97601
Email: jerry@mushroomcompany.com
Web:
<http://www.mushroomcompany.com/>

OREGON DEPARTMENT OF AGRICULTURE

Contact

Agricultural Development and
Marketing Division,
Oregon Department of Agriculture
1207 NW Naito Parkway, Suite 104
Portland, OR 97209-2832
Phone: (503) 872-6600
Fax: (503) 872-6601
TTY: (503) 986-4762
Email: agmarket@oda.state.or.us
Web: <http://www.oregon.gov/ODA/>

OREGON STATE UNIVERSITY

Program Description

The Extension Service continues to be a resource for established and new small acreage owners. Small farmers constitute a very large audience and, therefore, dictate creating efficient mass marketing approaches. Now, as during the past, small farmers participate in Extension tours, workshops, seminars and more.

The Small Farm Working group and the Small Farm agents have several projects in development at this time which will enhance small farm access to information. These projects include: Oregon Small Farm Online, Oregon Small Farm Resource Handbook, and Small Farm Workshops.

Contacts

Bill Braunworth
138 Strand Ag. Hall
College of Ag. Sciences, OSU
Corvallis, OR 97331-0817
Phone: (541) 737-1317
Fax: (541) 737-3178
E-mail: braunwob@ccmail.orst.edu

Garry Stephenson
Benton County OSU Extension Service
1849 NW 9th Street
Corvallis, OR 97330-2144
Phone: (541) 766-3551
Fax: (541) 754-1603
E-mail: garry.stephenson@orst.edu

Publications

Cranberry Production in the Pacific Northwest (PNW247, \$7.50); Growing Prunes (EC773, \$1.50); Growing Hazelnuts in Oregon (EC1219, \$1.00); Planning a Home or Farm Vegetable Garden (EC871, \$0.75); Farmer-to-Consumer Marketing series (series of 6, \$0.50 each); Glossary of Woodland Words (EC1155, \$1.50); Farm Planning Notebook; "How To" Series: Find a Good Farm, What You Can Raise, Tractors and Machinery, Taxes and Bookkeeping.

Contact

Publication Orders
Extension & Station Communications
Oregon State University
422 Kerr Administration
Corvallis, OR 97331-2119

SMALL FARMERS JOURNAL

Program Description

A small family-held company doing business in agricultural periodical and book publishing, natural farming and stock raising, alternative farm research/inquiry, horsedrawn implement research & development horsedrawn equipment sales, and related education

Contact

Small Farmers Journal
P. O. Box 1627
Sisters, OR 97759-1627
Phone: (800) 876 - 2893; (541) 549 - 2064
Fax: (541) 549 - 4403
Email: agrarian@smallfarmersjournal.com
Web: <http://www.smallfarmersjournal.com/>

PENNSYLVANIA

THE BIODYNAMIC FARMING AND GARDENING ASSOCIATION

Program Description

The Biodynamic Farming and Gardening Association was formed in the U.S. in 1938. It is a non-profit, membership organization and is open to the public. The association has an educational focus and conducts conferences, workshops and seminars, and also publishes books and a quarterly journal, "Biodynamics." The Association also supports regional, grass-roots membership associations and funds more formal research and training institutions.

Contact

Biodynamic Farming and Gardening
 Association, Inc.
 25844 Butler Road
 Junction City, OR 97448
 Phone: (888) 516 - 7797; (541) 998 -
 0105
 Fax: (541)998-0106
 Email: biodynamic@aol.com
 Website: <http://www.biodynamics.com/>

FARMERS OF THE WORLD (FOW)**Program Description:**

FOW was created to address many significant issues confronting the Northeast region- to fill the gap created when farmers retire and no one to take their place; to farm land preserved with farmland preservation dollars; to promote the economic viability and ecological benefits of a local food system, and to provide economic opportunities for immigrants who want to farm. Farmers of the World is an internship program for experienced immigrant and other farmers, providing them with technical and educational assistance. The goal is to provide hands-on, comprehensive farming experiences on land leased from local landowners through a long-term lease. Local farmers will help as mentors and educational programs will be provided on marketing, business planning, and a wide variety of agriculture related topics and techniques.

Contact

Hector Tejada
 2180 Washington Avenue #3
 Northampton, PA 18067

FOODROUTES NETWORK**Program Description**

FoodRoutes Network (FRN) provides local food marketing and communications tools, networking opportunities, and information resources to small farm and

urban agriculture advocacy groups throughout the US working to rebuild sustainable local food systems. FRN provides tools, campaigns, and strategies to expand direct marketing channels available to small farmers, increase public demand for local, sustainably produced food, and strengthen regional economies.

FRN's Buy Fresh, Buy Local (BFBL) campaign -- currently underway in fifteen states across the country -- is stimulating public awareness of, and demand for, local foods through coordinated promotional efforts. Campaign materials are adapted to national, regional and local uses, bringing consumers a consistent message and way to identify fresh, healthy, local food that spans from mass media to local farmers' markets, community supported farms, restaurants and grocery stores. Across the country, the campaign is helping small, local family farms, processors, and independent retail markets in urban and rural areas to differentiate themselves and gain a competitive edge in the marketplace.

Contact

Joani Walsh
 Executive Director
 FoodRoutes Network
 37 East Durham Street
 Philadelphia, PA 19119
 Phone: (814) 349-6000
 Email: info@foodroutes.org
 Web: www.foodroutes.org

THE HERB GROWING AND MARKETING NETWORK**Program Description**

The Herb Growing & Marketing Network is the largest trade association for the herb industry with around 2000 members in business since 1990. The network also publishes the Herbal Green

Pages, The Bu\$iness of Herbs, proceedings from our national conferences and The Herbal Connection-- a bimonthly newsletter includes sections on tools, new materials, packaging supplies, etc.

Contact

P. O. Box 245
Silver Spring,
PA 17575
Phone: (717) 393-3295
Email: herbworld@aol.com
Web: <http://www.herbworld.com/>

PENNSYLVANIA FARM LINK

Program Description

Farm link is a non-profit organization which has been created to provide more farming opportunities by becoming a vehicle for farmer career development. This linking program provides a centralized database, with individual consultation, resource information, and follow-up to facilitate farm transfers to the next generation.

Many young people are unable to amass the initial capital required to acquire a farm business outright. Pennsylvania farm link is addressing this problem on four levels. These levels are: linking retirement and farm exit approaches with farm entry strategies; developing an improved educational system for farmer career development; protecting prime agricultural soils and keeping them in production; addressing existing gaps in access to credit and other financing issues for beginning farmers.

Contact

Pennsylvania Farm Link
2708-A North Colebrook Road
Manheim, PA 17545
Phone : (717) 664-7077
Fax : (717) 664-7078
Email : pafarmlink@dejazzd.com
Web: <http://www.pafarmlink.org/>

PENNSYLVANIA ASSOCIATION FOR SUSTAINABLE AGRICULTURE (PASA)

Program description

PASA works to increase the number of farms and the economic viability of existing farms in Pennsylvania through farm-based educational programs, organizing an annual conference, publishing a quarterly newsletter, networking to build markets for local and sustainably produced food, providing educational programs and opportunities for new farmers, and providing information and education on farmer-developed value-added products.

Contact

PASA
P.O. Box 419
Millheim, PA 16854
Phone: (814) 349-9856
Fax: (814) 349 - 9840
Email: info@pasafarming.org
Web: <http://www.pasafarming.org/>

PENNSYLVANIA DEPARTMENT OF AGRICULTURE

Contact

Bureau of Market Development
Pennsylvania Department of Agriculture
2301 North Cameron Street
Harrisburg, PA 17110-9408
Phone: (717) 787 - 6041
Web: <http://www.agriculture.state.pa.us/>

PENNSYLVANIA STATE UNIVERSITY

Program Description

Small-scale and part-time farmers need specifically designed materials and programs. Also, farmers with off-farm employment need farm-related meetings at night and on weekends. County Extension agents are faced with numerous requests on agricultural marketing and production practices.

Contacts

Lynn Kime
 Pennsylvania State Coop. Extension
 670 Old Harrisburg Rd. Suite 204
 Gettysburg, PA 17325
 Phone: (717) 334-6271
 Fax: (717) 334-0166
 E-mail: lfk4@psu.edu

Jayson Harper
 Pennsylvania State University
 214 Armsby Bldg.
 University Park, PA 16802
 Phone: (814) 863-8638
 Fax: (814) 865-3746
 E-mail: jkh4@psu.edu
 web: <http://susag.cas.psu.edu>

Publications

A wide variety of publications are available. Contact the Publications Distribution Center
 The Pennsylvania State University
 112 Agricultural Administration Bldg.
 University Park, PA 16802-2602
 Phone: (814) 865-6713
 Fax: (814) 863-5530

RODALE INSTITUTE**Program Description**

The Experimental Farm is devoted to research, education and certified organic production projects, such as the small-scale demonstration garden and state-of-the-art research trials, both of which use a variety of crops.

The Farm stresses five research initiatives: soil health, food quality, food systems education, composting and community development.

We have activities in the Events and Education Department which are integral part of Rodale Institute Experimental farm. The activities are: Guided and self-guided tours; Educational field trips and exhibits; Seminars and workshop; GardenFest! Root'n Toot'n Spook'n

Contact

Rodale Institute
 611 Siegfriedale Road
 Kutztown, PA 19530-9320
 Phone: (610) 683-6009
 Fax: (610) 683-8548
 Email: info@rodaleinst.org
 Web: <http://www.rodaleinstitute.org/>

PUERTO RICO**PUERTO RICO
DEPARTMENT OF AGRICULTURE****Contact**

Sheila Borges
 Marketing Program
 Agricultural Services Administration
 Puerto Rico Department of Agriculture
 Apartado 9200
 Santurce, PR 00908-1163
 Phone: (787) 722-0871

**UNIVERSITY OF PUERTO
MAYAGUEZ CAMPUS****Program Description**

Extension gives assist farmers through methods such as training, meetings, field demonstrations, conferences, farm visits and short courses.

We provide training on coffee, fruits, starchy crops, and aquaculture. Guidelines are developed for each crop. We provide information on marketing strategies, and risk management. We also establish demonstration farms in sustainable agriculture.

Contact

Rafael Olmeda
 University of Puerto Rico
 College Station, P. O. Box 5000
 Mayaguez, PR 00681-9031
 Phone: (787) 265-2415
 Fax: (787) 265-4i30
 Email: R_olmeda@Seam.UPR.clu.edu

RHODE ISLAND

RHODE ISLAND DEPARTMENT OF ENVIRONMENTAL MANAGEMENT

Contact

Kenneth Ayars, Chief
Division of Agriculture
Rhode Island Department of
Environmental Management
235 Promenade Street
Providence, RI 02908-5767
Phone: (401) 222-2781
Fax: (401) 222-6047
Web: <http://www.dem.ri.gov/index.htm>

UNIVERSITY OF RHODE ISLAND

Program Description

Two crops where small farms dominate in our State are Christmas Trees and field grown direct marketed vegetables and small fruits. We have also been nurturing the beginnings of a cut flower industry in Rhode Island. The high value of these crop combined with the potential market and reduced acreage needed for a decent income make this crop very promising for the small farmer.

We have in Rhode Island, two active centers involved in horticulture. They are the Cooperative Extension Education Center whose focus is home horticulture and the Rhode Island Center for Agricultural Promotion and Education.

Publications

Herbs and Sprouts (P103, \$3.00); Small Fruits (P107, \$40.00); Vegetables (P110, \$7.50); Food Preservation (P112, \$5.00); Highbush Blueberry Culture (P200, \$3.00); Managing Small Woodlands for Wildlife (P208, \$4.50); Horse-Keeping on Small Acreage: Protecting Groundwater and Surface Water (P322, \$1.00).

Contact

Jeffery Seemann
115 Woodward Hall

University of Rhode Island
Kingston, RI 02881
Phone: (401) 874-22599
Fax: (401) 874-4017
Email: jseemann@uri.edu

SOUTH CAROLINA

CLEMSON UNIVERSITY

Program Description

Clemson University operates numerous programs aimed at small farmers. The majority of these are conducted through individual county agent offices.

Examples of these programs include a major thrust on meat goat production and marketing. Vegetable production has been in the spotlight in South Carolina. With vegetables, small farmers have been taught everything from production practices, handling, packaging, to marketing.

In addition to individual programs that are commodity oriented, the Edisto Research and Education Center (one of five outlying centers within the State) conducts a one day event aimed at providing agricultural experience to farmers.

Contact

Steve Meadows
Clemson University
Edisto Research & Education Ctr.
Blackville, SC 29817
Phone: (803) 284-3343
Fax: (803) 284-3684
E-mail: smeadows@clermson.edu

Publications

South Carolina Farm Record Book (WQL15); Meat Goat Production and Marketing Handbook (EC683, \$10.00); Baby Pig Management Practices (LL24); Feeding Poultry Litter to Beef (LL52); Small Barns for South Carolina Dairies (SDEL68); The Use of Microcomputers on Dairy Farms (SDEL79); Agriculture

Chemicals Handbook (EC670, \$25.00); Growing Watermelons in South Carolina (EB121, \$3.00); Home Vegetable Gardening (EC570, \$2.00); Direct Marketing South Carolina Farm Products (EC638, \$3.00); Small Flock Manual (EB142, \$2.50); Marketing Timber (INFOLF21); Selecting Fresh Fruits and Vegetables (ENP313); Financial Planning - Getting Out of Debt - A Self-Help Guide (HML682); Economics of Size in South Carolina Vegetable Production and Packing (SB667).

Contact

Clemson University
Cooperative Extension Service
Bulletin Room, Room 82
Poole Agricultural Center
Clemson, SC 29634-0311

PENN CENTER

Program Description

Penn center has been providing services to small farmers since the early 1900's. The center's Land Use and Environmental Education Program established to help preserve the Sea Island's native communities and fragile environment, furthered the work of the organization by assisting farmers in a range of areas which include: marketing of agricultural products; assisting with applications for tax exemptions and property assessments; fertilizer and seed purchasing.

We assist in coordinating the Beaufort's farmer's market which has had the best redemption rate in the state for the past three years. We provide help in program delivery and services, especially in the field of alternative enterprises while continuing to educate the community about the importance of the small family farm and sustainability.

Contact

Joseph McDomick
Penn Center, INC
Program, P.O. Box 126
St. Helena Island, SC 29920
Phone: (803) 838-2432
Fax: (803) 838-8545

***SOUTH CAROLINA
DEPARTMENT OF AGRICULTURE***

Contact

South Carolina Department of
Agriculture
1200 Senate Street
Columbia, SC 29211
Phone: (803) 734-2210
Web: <http://www.scdca.state.sc.us/>

***SOUTH CAROLINA
STATE UNIVERSITY***

Program Description

South Carolina State University is committed to improving the quality of life for limited resource families of rural South Carolina. The programs and activities provided by our research and extension programs including the Small Farmer Outreach Training and Technical Assistance Project address the concerns and issues that impact upon the livelihood of the small farm family. Our programs strive to raise the awareness level of the limited resource community through education and training.

The Small Farmer Outreach Training and Technical Assistance Project provides farmers assistance in adopting best management practices in the areas of production and marketing; record keeping skills and guidance with farm decisions; introduces farmers to alternative agricultural enterprises and sustainable agricultural practices; assists young farmers in obtaining loans; provides education and training in the establishment of cooperatives

and farmers markets; offers training to improve small farm management; provides risk management assistance for small farmers; assists with enhancing the production of vegetables, row crops; cooperates with other agencies and community groups to strengthen community economic development and offers training towards the establishment of meat goat, pastured poultry and beef cattle improvement initiatives.

Contacts

Edoe Agbodjan
South Carolina State University
P.O. Box 8103
Orangeburg, SC 29117
Phone: (803) 536-8555
Fax: (803) 536-7102
Email: eagbodjan@scsu.edu

UNITED FARMERS, Inc

Contact

Hezekian K. Gibson, President
P.O. Box 243
Manning, SC 29102
Phone: (803) 505 - 6667

SOUTH DAKOTA

SI TANKA UNIVERSITY

Contact

435 N. Elm Street
Eagle Butte, SD 57625
Phone: (605) 964-8011

OGLALA LAKOTA COLLEGE

Contact

Leslie Henry
Oglala Lakota College
P. O. Box 490
Kyle, SD 57752
Phone: (605) 455-6086
Fax: (605) 455-2411
Web: <http://www.olc.edu/>

SINTE GLESKA UNIVERSITY

Contact

Sinte Gleska University
P. O. Box 105
101 Antelope Lake Circle
Mission, SD 57555
Phone: (605) 856 - 8100
Web: <http://www.sinte.edu/>

**SISSETON WAHPETON
COMMUNITY COLLEGE**

Contact

Sisseton Wahpeton Community College
P. O. Box 689
BIA Rd.700
Sisseton, SD 57252
Phone: (605) 698-3966
Fax: (605) 698-3132
Web: <http://www.swc.tc/>

**SOUTH DAKOTA
DEPARTMENT OF AGRICULTURE**

Contact

South Dakota Department of Agriculture
523 East Capitol Ave.
Pierre, SD 57501
Phone: (605) 773-5254
Fax: (605) 773 - 5436
Email: agmail@state.sd.us
Web: <http://www.state.sd.us/doa/>

SOUTH DAKOTA STATE UNIVERSITY

Program Description

South Dakota Cooperative Extension Service has an outstanding record for being in contact at the grass roots level and providing educational programs that address their problems and needs. We offer programs that are focused on crops and livestock production, farm management, marketing, and farmstead planning.

Publications

FARMS Record Book; Computer Input Sheets; Livestock Budgets; Crop Budgets; and Machine Costs.

Contact

Larry Tidemann
 South Dakota State University
 Cooperative Extension Service
 Ag. Hall 152, Box 2207D
 Brookings, SD 57007
 Phone: (605) 688-4147
 Fax: (605) 688-6733
 Email: tidemanl@mg.sdstate.edu

TENNESSEE**TENNESSEE DEPARTMENT OF AGRICULTURE****Contact**

Marketing Division
 Tennessee Department of Agriculture
 Box 40627
 Nashville, TN 37024
 Phone: (615) 837- 5160
 Market News: (800) 342 - 8206
 Web: <http://www.state.tn.us/agriculture/>

TENNESSEE STATE UNIVERSITY UNIVERSITY OF TENNESSEE**Program Description**

Tennessee's MANAGE program teaches farm families to evaluate their individual situation and helps them improve their quality of life. County Extension agents and area specialists provide intensive farm and financial planning assistance to farm families. All families interested in assessing their management strategies and alternatives can benefit from participating in the intensive portion of the MANAGE program.

To assist small farmers in gaining the latest production information, some demonstration plots have been established.

Contacts

Roy Bullock
 University of Tennessee
 3500 John A. Merritt Blvd.
 Cooperative Extension Service
 Nashville, TN 37209-1562
 Phone: (615) 963-5449
 Fax: (615) 963-5833
 E-mail: fbullock@tnstate.edu

Publications

Establishing and Operating a Farmer's Market (PB847); Farm Machinery Custom Rates (PB1085); Farm Markets for Fruits, Vegetables and Specialty Items (PB1097); Alternative Enterprises for Your Farm (PB1334); Establishing and Using a Farm Financial Record-Keeping System (PB1540); Identification of Farm Machinery and Equipment (SP329-D); Home Poultry Flock (PB752); Blueberries in Tennessee (PB602); Growing Vegetables in Home Gardens (PB901); Growing Small Fruits in Home Gardens (PB902); Tennessee Watermelon Production (PB1289); Organic Gardening and Pest Control (PB1391); Planting Blackberries and Raspberries in Home Gardens (SP282);

Publications Contact

Director of Services
 University of Tennessee
 P. O. Box 1071
 Knoxville, TN 37901-1071

CENTER FOR PROFITABLE AGRICULTURE**Program Description**

The Center focuses on small and mid-sized farms, partnering with the Tennessee Farm Bureau and the University of Tennessee Institute of Agriculture to increase Tennessee's economy through new, expanded and improved processing and marketing of agricultural, aquacultural and forestry products.

Contact

Center for Profitable Agriculture
P.O. Box 1819
Spring Hill, TN 37174
Phone: (931) 486-2777
Fax: (931) 486-0141
Email: cpa@utk.edu

TEXAS**ACRES U.S.A.**

A national magazine and source of publications offering a comprehensive guide to sustainable agriculture

Contact

5321 Industrial Oaks Blvd. # 128
Austin, TX 78735
Phone: 1-800-355-5313
Fax (512) 892-4448
Web: <http://www.acresusa.com/>

PRAIRIE VIEW A&M UNIVERSITY**Program Description**

Specific production practices used in our program include improvements in herd health management, forage quality, financial management, and fundamental record keeping. We work with small farmers through a sequential process of education which includes hands-on experiential and participative steps in evaluating current production practices, and adopting low input step-wise improvements in utilizing present resources to greater efficiency.

Contact

Nelson Daniels
Prairie View A&M University
P.O. Box 3059
Prairie View, TX 77446-2867
Phone: (936) 857-2227
Fax: (409) 857-2637
Email: n-daniels@tamu.edu

TEXAS DEPARTMENT OF AGRICULTURE**Contact**

Marketing & Promotions Division
Texas Department of Agriculture
1700 North Congress Avenue
Stephen F. Austin Building, 11th Floor
Austin, TX 78701
Phone: (512) 475-7420; (877) 99-GOTEX
Fax: (512) 463-7843
Web: <http://www.agr.state.tx.us/>

SIN FRONTERAS ORGANIZING PROJECT**Program Description**

Sin Fronteras was founded in 1983 by farm workers and activists to fight injustice and inequalities faced by agriculture laborers in West Texas and Southern New Mexico. Sin Fronteras efforts are aimed to improve the lives and the working conditions of agricultural workers and their families, through organizing, outreach and educational campaigns. Sin Fronteras operates the Border Agricultural Workers Center located in El Paso, Texas, that serves to support the farm worker community and offers many types of services to alleviate poverty and the special needs of this population. Sin Fronteras works in collaboration with small farmers of the West Texas and Southern New Mexico region and participates in many national organizations such as the Rural Coalition and the Farm Worker Network.

Contact

Carlos Marentes
Executive Director
201 East Ninth Avenue
El Paso, TX 79901
Phone: (915) 532-0921
Fax: (915) 532-4822
Email: marentes@farmworkers.org
Web: www.farmworkers.org

TEXAS A&M UNIVERSITY

Program Description

Our farm business management programs stress fundamental concepts that apply to farming. Production and financial performance analysis are taught to small farm managers to enhance their analytical skills to more fully utilize available information. Our Extension agents and Farm Management specialists assist producers with keeping production data and financial transactions.

Anyone interested in programs available for small farmers and ranchers should contact any of the local county Extension offices. Their phone numbers are listed in the blue pages of your phone book under county/government offices.

Contact

Greg Clary
Texas Ag Extension Service
PO Box 38
Overton, TX 75684
Phone: (903) 834-6191
Fax: (903) 834-7140
Email: g-clary@tamu.edu

Roland D. Smith
Texas A&M University
College Station, TX 77843-2124
Phone: (979) 845-1751
Fax: (979) 845-3140
Email: rdsmith@tamu.edu

SOUTHERN SUSTAINABLE AGRICULTURE WORKING GROUP

Program Description

The Southern Sustainable Agriculture Working Group (Southern SAWG) works in Alabama, Arkansas, Georgia, Florida, Kentucky, Louisiana, Mississippi, North Carolina, Oklahoma, South Carolina, Tennessee, Texas and Virginia, to create a sustainable food and farming system, with programs and activities aimed at helping family farms and those working to improve community food systems in

the Southern US. Southern SAWG provides learning opportunities for farmers and agricultural professionals, and tools and support for farmer entrepreneurs. It promotes communication and collaboration between farmers, consumers and community organizations, and foster the development of food systems that are more secure.

Contact

Archer H. Christian, Executive Director
SSAWG
Phone: (734)/ 332-9926
Fax: (734) 665-2239
Email: ahchristian@earthlink.net
Web: www.ssawg.org

SUSTAINABLE FOOD CENTER

Program Description

Sustainable Food Center, a nonprofit organization, promotes a sustainable, locally-based, secure food system in Central Texas through farm markets, community gardens and school gardens, and nutrition education classes. SFC also provides technical assistance to farmers in production and marketing. SFC's primary programs are the Austin Farmers' Market, Community and Youth Gardening Initiative, and The Happy Kitchen/La Cocina Alegre.

Contact

106 Clayton Lane, Suite 480W
Austin, TX 78723
Phone: (512) 236-0074
Web: <http://www.sustainablefoodcenter.org>

TEXAS/MEXICO BORDER COALITION

Program Description

A community based organization that seeks to establish and maintain the health, social, environmental, and

economic integrity and survival of small rural communities along the Texas border with Mexico.

Contact

Texas/Mexico Border Coalition
208 S. Norris St.
Rio Grande City, TX 78582
Phone: (956) 488-0534
Fax: (956) 487-2414
Email: ojg13@hotmail.com
Web: <http://www.tm-bc.org/>

UTAH

STATE OF UTAH DEPARTMENT OF AGRICULTURE AND FOOD

Contact

Division of Marketing and Development
Utah Dept. of Agriculture and Food
350 North Redwood Road
Salt Lake City, UT 84116
Phone: (801) 538-7108
Fax: (801) 538-7126
Email: UDAF-Marketing@utah.gov
Web: <http://www.ag.state.ut.us/>

UTAH STATE UNIVERSITY

Program Description

There are a wide range of activities conducted by Utah Cooperative Extension Service (CES) that benefit the small farmer. Some of these activities include the following:

- Fruit and Vegetable Production
- Greenhouse and Nursery Production
- Master Gardener and Home Garden Programs
- Exotic Animal and Plant Programs (Ostrich, Emu, Fish, Herbs)
- Poultry, Dairy, and Livestock Programs
- Value Added Programs for Farm and Garden Products
- Farm Economics and Marketing

Contact

Dan Dost
Department of Plants, Soils, and Biometeorology, Utah State University
Logan, UT 84322-4820
Phone: (435) 797-2258
Fax: (435) 797-3376
Email: dand@ext.usu.edu

WESTERN REGION SUSTAINABLE AGRICULTURE RESEARCH AND EDUCATION PROGRAM

Program Description

The Sustainable Agriculture Research and Education (SARE) program has helped advance farming systems that are profitable, environmentally sound and good for communities through a nationwide research and education grants program. Part of USDA's Cooperative State Research, Education, and Extension Service, SARE provides funding opportunities on a competitive process through four regions. The Western SARE region comprises 13 states and four U.S. Pacific island protectorates.

Contact

Dr. Philip Rasmussen, Director
Western SARE
USU, Ag Science 305
Logan, UT 84322-4865
Phone: (435) 797-2257
Fax: (435) 797-3344
Web: <http://wsare.usu.edu/>

VERMONT

FARM AND WILDERNESS FOUNDATION, INC.

Program Description

The foundation runs summer camps for youth with a focus on organic farming and livestock production. Campers are

closely involved in all aspect of small farm production.

Contact

Judy Plouffe
263 Farm and Wilderness Rd
Plymouth, VT 05056
Phone: (802) 422-3761
Web: [www/ fandw.org](http://www/fandw.org)

INTERVALE FOUNDATION

Program Description

Covering 700 acres within the city limits of Burlington, the foundation is a center for sustainable, ecological ventures focused on farming, and value-added food, fiber and fuel production, including a network of farms, programs and ventures that are restoring agricultural land, providing jobs, healthy food, and clean energy to our community.

Contact

Intervale
282 Intervale Road
Burlington, VT 05401
Phone: (802) 660-4949
Email: info@intervale.org
web: <http://www.intervale.org/>

MARKHAM CENTER

Program Description

The Markham Center is a non-profit organization established in 1965 to carry out educational research and programs and collect funds for scholarships. The center now works on the application of telecommunications for rural communities and establishes skill centers in rural communities on telecommunication lineups.

Contact

John Bloch
6 Winter St.
Montpelier, VT 05602
Phone: (802) 229-4734
Email: Blotchvt@aol.com

NORTHEAST REGION SUSTAINABLE AGRICULTURE RESEARCH AND EDUCATION (SARE) PROGRAM

Program Description

Provides grants to support research and education projects that further the goals of sustainable agriculture as defined in the 1990 Farm Bill: protecting the environment, the financial security of farm families and the quality of life in rural communities. The Northeast Region publishes a newsletter, and distributes publications and videos.

Contact

Fred Magdoff
University of Vermont
Hills Building
105 Carrigan Drive
Burlington, VT 05405-0082
Phone: (802) 656-0471
Fax: (802) 656-0500
Email: nesare@uvm.edu
Web: <http://www.uvm.edu/~nesare/>

UNIVERSITY OF VERMONT

Program Description

There are approximately 5,000 farms in the State of Vermont (of which approximately 2,000 are traditional cow dairy operations). Of this number, 75-80% would qualify as "small farms" under some definition. Most of our small farms are family owned and operated. A number of specialists and agencies collaborate in delivering programs and services to small farmers in Vermont.

Available programs include the following:

- Women's Ag Network
- Borrower Education
- Pasture Management
- Holistic Resource Management
- Is Expansion for You?
- Income Opportunities

Contact

Mary Peabody
 University of Vermont
 590 Main Street
 Burlington, VT 05405-0059
 Phone: (802) 223 2389
 Email: mpeabody@clover.uvm.edu

Publications

Raising Livestock on Small Farms (\$0.50, F2224); Dairy Goat for Home Milk Production (\$0.25, L538); Raising a Small Flock of Sheep (\$0.50, F2222); Credit for Farm Women (0.25, FS134); Growing Strawberries in the Home Garden(\$0.50, BR1252); Home Vegetable Garden (\$1.50, CIR138); Herbs(GL18); Organic Gardening Basics (GL01); Enhancing the Quality of Life (MP114).

Contact

CTR/Publications
 Ag. Engineering Bldg., UVM
 Burlington, VT 05405-0004
 Phone: (802) 656-0301
 Web: <http://ctr.uvm.edu/ctr/pubs/>

CENTER FOR RURAL STUDIES**Program Description**

The Center for Rural Studies (CRS) is a nonprofit, fee-for-service research organization that addresses social, economic, and resource-based problems of rural people and communities. Based at the University of Vermont, the Center provides consulting and research services in Vermont, the United States, and abroad. Research is divided into five main areas: agriculture, human services and education, program evaluation, rural community, and economic development

Contact

207 Morrill Hall
 UVM, Burlington, VT 05405
 Phone: (802) 656-3021
 Email: crs@uvm.edu
 Web: <http://crs.uvm.edu/>

VERMONT AGENCY OF AGRICULTURE, MARKETS AND FOOD**Contact**

Vermont Agency of Agriculture, Markets and Food
 116 State Street, Drawer 20
 Montpelier, VT 05620-2901
 Phone: (802) 832-2416
 Fax: (802) 832 - 3831
 Web: <http://www.vermontagriculture.com/>

VIRGIN ISLANDS**ST CROIX FARMERS IN ACTION****Contact**

Percival Edwards
 P. O. Box 69, Kingshill
 St. Croix, VI 00851
 Phone: (340) 778-2277

ST THOMAS LIVESTOCK ASSOCIATIONS**Contact**

Shelia Shulterbrandt
 P. O. Box 982
 St. Thomas, VI 00804
 Phone: (340) 777-8160

UNIVERSITY OF THE VIRGIN ISLANDS**Program Description**

Agriculture in the Virgin Islands is typically very diversified with farms having a wide variety of fruits, vegetables and livestock.

At the University of the Virgin Islands, the Agriculture and Natural Resources' Program offers the small-scaled limited resource farmers training, technical assistance, ideas and advise through the following projects/activities:

Sustainable Agriculture
Water Quality
Small Livestock Improvement
Breeders Exchange
Integrated Pest Management
Pesticide Applicator Training
Pasture Management

Contact

Clinton George
University of the Virgin Islands
Cooperative Extension Service
RR1, Box 10000
Kingshill, VI 00850-9781
Phone: (340) 692-4071
Fax: (340) 692-4085
Email: cgeorge@uvi.edu

V.I. SENEPOOL ASSOCIATION

Contact

Hans Lawaetz
P. O. Box 1576
Fredericksted, St. Croix, VI 00841
Phone: (340) 778-2229
Fax: (340) 778-0270

VIRGINIA

***AMERICAN SOCIETY FOR
HORTICULTURAL SCIENCE (ASHS)***

Program Description

ASHS is the largest organization dedicated to advancing all facets of horticultural research, education, and application. Membership includes researchers, faculty and other educational personnel, extension agents, Federal and state experiment station representatives, and growers and distributors of horticultural products.

Contact

ASHS
113 South West Street, Suite 200
Alexandria, VA 22314-2851
Phone: (703) 836 .4606
Fax: (703) 836 - 2024

Email: webmaster@ashs.org
Web: <http://www.ashs.org/>

GOOD EARTH PUBLICATIONS

Program Description

Sells books, training materials, courses and other materials with a sustainable and regenerative focus. Materials include:
small-scale farming, ecological agriculture, permaculture, day range poultry, chicken tractors, gardening, conservation subdivisions that preserve farmland, and tiny (smaller, cozy) houses.

Contact

Good Earth Publications, LLC
20 GreenWay Place
Buena Vista, VA 24416
Phone: (540) 261 - 8874
Fax: (540) 261 - 8775
Email: Info@GoodEarthPulications.com
Web: www.goodearthpublications.com

***NATIONAL BLACK FARMERS
ASSOCIATION***

Program Description

The National Black Farmers Association (NBFA), founded by John W. Boyd, Jr., President is a community-based organization with a National presence of more than 66,000 members. The NBFA has been involved in advocacy, land retention, and rural development for black and other small farmers throughout the country since 1995. The organizations mission is to eliminate and reverse the causes of land loss by limited resources and socially/economically disadvantaged farmers while creating opportunities for small farmers to participate in the mainstream economy. The NBFA is working diligently to improve the quality of life in rural communities through improved access to credit for

small farmers, family farm business development, food distribution, and rural economic development.

Contact

John W. Boyd, Jr., President
National Black Farmers Association, Inc.
68 Wind Road
Baskerville, VA 23915
Phone: (866) 881 - 4639; 434-848 1865
Email: johnwboyd2000@yahoo.com
Web: <http://www.blackfarmers.org/>

**NATIONAL RURAL ELECTRIC
COOPERATIVE ASSOCIATION
(NRECA)**

Program Description

NRECA is the national service organization dedicated to representing the national interests of cooperative electric utilities and the consumers they serve.

Contact

4301 Wilson Blvd.
Arlington, VA 22203
Phone: (703) 907-5800
Email: nreca@nrreca.coop
Website: www.NRECA.org

**SOCIETY OF AMERICAN
FLORISTS (SAF)**

Program Description

SAF provides its members with information and practical advice on expanding their businesses and adjusting to a changing marketplace. SAF's services include an industry perspective on USDA statistics, information on nationwide trends, economic analysis, and practical advice on cost reduction and market expansion. SAF also represents its members on legislative and regulatory matters to Congress and government entities.

Contact

Society of American Florists
1601 Duke Street
Alexandria, VA 22314
Phone: (800) 336-4743
Email: memberinfo@safnow.org
Web: <http://www.safnow.org/>

U. S. APPLE ASSOCIATION

Program Description

The U.S. Apple Association represents the entire U.S. Apple Industry on national issues, increasing demand for apples and apple products, and providing information pertaining to the apple industry.

Contact

U.S. Apple Association
8233 Old Courthouse Rd, Suite 200
Vienna, VA 22182-3816
Phone: (703) 442 - 8850
Fax: (703) 790 - 0845
Email: sschaffer@USApple.org
Web: www.usapple.org

**VIRGINIA DEPARTMENT OF
AGRICULTURE AND CONSUMER
SERVICES**

Contact

Marketing Division
Virginia Department of Agriculture and Consumer Services
102 Governor St.
Richmond, VA 23219
Phone: (804) 786 - 2373
Web: <http://www.vdacs.virginia.gov/>

**VIRGINIA POLYTECHNIC
INSTITUTE AND STATE
UNIVERSITY/ VIRGINIA STATE
UNIVERSITY**

Program Description

The Virginia Cooperative Extension Program, Virginia State University

(VSU), and Virginia Polytechnic Institute & State University cooperating, provides educational opportunities to small and part-time farmers. Educational opportunities are provided in nontraditional enterprises, sustainable agriculture production systems and financial management that are applicable to the resources of a small or part-time farm unit.

Extension Specialists conduct annual conferences in Forest Stewardship, Ginseng, Hydroponics, Dried Flowers, and Aquaculture production with a total of five hundred plus participants.

Assistance is available for:

- Completing application for farm ownership and operating loans
- Identifying inventory land to purchase
- Preparing farm and home plans
- Developing farm record system for individual farm operations
- Analyzing financial situation of farm businesses, and
- Evaluating existing and new alternative farm enterprises.

Publications

Cost and Return Budgets for Horticultural Crops; Shiitake Mushroom Production Basic Guidelines; Sweet Potato Production; Producing Domestic Rabbits; Feeder Pig Production for Virginia Farmers; Selected Production Cost Budgets for 19 Horticultural Crops in Northeast Virginia.

Contact

Albert Essel
Virginia State University
P.O. Box 9081
Petersburg, VA 23806
Phone: (804) 524-5871
Fax: (804) 524-5714
Email: aessel@vsu.edu

WASHINGTON

WASHINGTON STATE UNIVERSITY

SMALL FARMS TEAM

Program Description

WSU's Small Farms Team works with communities to foster profitable family farms, land and water stewardship, and access to healthy food. Forty members strong, the team coordinates research, teaching and outreach to benefit small- and mid-sized family-owned farms. The diverse knowledge base of the team is a resource available to farmers and consumers across the state who are developing sustainable, community-based food and farming systems. Team members represent a wide variety of specialties and are based in WSU programs, state agencies and non-profit organizations. The team's goals are to build public support for agriculture; to preserve Washington farmland for food and fiber production; to help farmers adopt practices that are sustainable—economically, socially and environmentally; and to unify farmers and consumers in developing local markets and community food access. Visit www.smallfarms.wsu.edu for resources, educational opportunities and community connections.

Contact

WSU Small Farms Program
7612 Pioneer Way East
Puyallup, WA 98371-4998
Phone: (253) 445-4654
Fax: (253) 445-4579
Web: www.smallfarms.wsu.edu

CENTER FOR SUSTAINING AGRICULTURE AND NATURAL RESOURCES

Program Description

WSU's Center for Sustaining Agriculture and Natural Resources foster

approaches to agriculture and natural resource management that are economically viable, environmentally sound, and socially responsive. CSANR facilitates interdisciplinary relationships among WSU faculty, growers, the agribusiness industry, environmental groups, state agencies, and the people of Washington. WSU's Small Farms Program is sponsored by CSANR.

Contact

7612 Pioneer Way East
Puyallup, WA 98371-4998
Phone: (253) 445-4626
Fax: (253) 445-4579
Web: www.csanr.wsu.edu

**WASHINGTON STATE DEPARTMENT
OF AGRICULTURE: Small Farm and
Direct Marketing Program**

Program Description

The Small Farm and Direct Marketing Program increases the economic viability of small farms, builds community vitality, and improves the environmental quality of the region by facilitating direct marketing opportunities and addressing market barriers for small farms in Washington. As a part of that mission, the Small and Direct Marketing Program offers technical assistance to farmers and institutional buyers in farm-to-cafeteria projects

Contact

PO Box 45260
Olympia, WA 98504-2560
Phone: (360) 902-1884 or
(360) 902 2057
Web:
www.agr.wa.gov/Marketing/SmallFarm/default.htm

CASCADE HARVEST COALITION

Program Description

The Cascade Harvest Coalition (CHC) supports the preservation and revitalization of the food and farming system in western Washington through forums, promotions, inter-organizational communication, research, education and collaboration. Through their involvement, CHC member organizations and individuals help to address the threats to sustainable agriculture in western Washington. The Coalition's programs address critical issues of local product awareness and consumer education (Puget Sound Fresh); farm transition and farmer education (Washington FarmLink); policy maker education (Washington Ag Summit); new marketing opportunities (farm-to-cafeteria); and food access (Northwest Farming for Humanity).

FARMLINK

Program Description

FarmLink helps ensure that working farms remain in agricultural production by facilitating the transition of farms to the next generation. FarmLink connects people wanting to get started in agriculture with farmers and landowners who are committed to establishing the next generation of producers. FarmLink also connects people with the resources and technical expertise necessary to achieve their goals.

PUGET SOUND FRESH

Program Description

Puget Sound Fresh is a program initiated by the King County Agriculture Commission to encourage consumers, wholesalers, retailers and restaurants to seek out and purchase locally-grown products. The program is designed to increase consumer preference for locally-grown products by identifying those products with a Puget Sound

Fresh sticker or banner. The program has now expanded to a number of additional counties in the region. Participating grocery stores, restaurants and farmers' markets promote local produce and farm products by using the Puget Sound Fresh logo.

Contact

4649 Sunnyside Avenue North
Room 123
Seattle, Washington 98103
Phone: (206) 632-0606
Fax: (206) 632-1080
Web: www.pugetsoundfresh.org and
www.cascadeharvest.org

WASHINGTON TILTH PRODUCERS

Program Description

Tilth Producers, a chapter of Washington Tilth Association, is the organic and sustainable farming organization for Washington State. A membership organization of over 400 Washington growers, Tilth Producers fosters and promotes ecologically sound, sustainable agriculture in the interest of environmental preservation, human health and social equity.

Contact

Administrative Director
PO Box 85056
Seattle, WA 98145
Phone: (206) 442-7620
Fax: (206) 524-7702
Web: www.tilthproducers.org

**THE WASHINGTON SUSTAINABLE
FOOD & FARMING NETWORK**

Program Description

The Washington Sustainable Food & Farming Network (the Network) is a grassroots, statewide advocacy organization for sustainable agriculture and family farms in Washington State. Through education, grassroots

organizing, policy advocacy and lobbying, the Network has become a leading voice for sustainable agriculture and a key catalyst for change in food and farming policies and practices in Washington State. Network members include farmers, environmental organizations, farmers' markets, faith-based groups, the natural foods industry, community organizations, anti-hunger and nutrition advocates, and educators. Individuals can invest in a healthy future by supporting sustainable agriculture through Network membership.

Contact

Washington Sustainable Food & Farming Network
P.O. Box 6054
Bellingham, WA 98227-6054
Phone: (360) 527-9426
Fax: (360) 527-2615
Web: www.wsffn.org

**WASHINGTON STATE FARMERS
MARKET ASSOCIATION**

Program Description

The Washington State Farmers Market Association is a network of farmers' markets across the state. It was created in 1978 as a nonprofit organization funded by member markets. The association works with other agricultural groups and government agencies to provide workshops and marketing resources to enhance the viability of farmers' markets across the state.

Contact

P.O. Box 30727
Seattle, WA 98113-0727
Phone: (206) 706-5198
Web: www.wafarmersmarkets.com

**INSTITUTE FOR RURAL INNOVATION
AND STEWARDSHIP**

Program Description

The Institute for Rural Innovation and Stewardship at Wenatchee Valley College takes a lead role in providing educational programming, research, and development of resources to revitalize our region's family-based farms and agricultural economies. It is our goal to serve as a vehicle for gathering information and creating access to tools that farmers, other businesspeople, and rural communities can use to make informed decisions and positively affect their future. IRIS provides dynamic education programs for all levels of business, from analyzing alternative strategies to basic computer training for employees. IRIS's partnerships and Wenatchee Valley College's community, in concert with modern technology, work together to develop education programs that are timely, responsive, and accessible.

Contact

1300 Fifth Street
Wenatchee, WA 98801
Phone: (509) 682-6625
Web: www.wvc.edu/IRIS/

WEST VIRGINIA

**WEST VIRGINIA DEPARTMENT OF
AGRICULTURE**

Contact

Marketing and Development Division
West Virginia Department of Agriculture
1900 Kanawha Blvd, East State Capitol
Charleston, WV 25305
Phone: (304) 558- 2210
Fax: (304) 558- 2270
Web: <http://www.wvagriculture.org/>

WEST VIRGINIA UNIVERSITY

Program Description

Our Extension staff works with producers to enhance the farmers' knowledge in farm financial management and marketing ideas. Our program involves the following: workshops, seminars, newsletters, factsheets, resource manuals, farm field days and demonstrations, consultation and in-service training.

Contact

Tom McConnell
West Virginia University
2078 Ag. Sciences Bldg.
Morgantown, WV 26506-6108
Phone: (304) 293-5539
Fax:(304) 293-6954
Email: tmcconne@wvu.edu

Publications

Bramble Production Guide, Facilities for Roadside Markets, Produce Handling for Direct Marketing, Farm Machinery Days for Small and Part-Time Farmers, Used Farm Equipment: Assessing Quality, Safety, and Economics, Home Storage of Fruits and Vegetables, Home*A*Syst: An Environmental Risk-Assessment Guide for the Home, Tractors and Machinery - Profit or Loss? Getting Started in Aquaculture in West Virginia, Market Lamb Resource Handbook, Swine Production Manual, Vegetables and Fruits - Buying and Storing, Proceedings: West Virginia Direct Marketing Conference

Contact

WVU Extension Service
Communications & Educational
Technology, 810 Knapp Hall
P. O. Box 6031
Morgantown, WV 26506-6031
Free publications may be ordered by:
Fax: (304) 293-6611
Internet: www.wvu.edu/~exten

WISCONSIN

ASSOCIATION OF EQUIPMENT MANUFACTURERS (AEM)

Program Description

AEM is the international trade and business development resource for companies that manufacture equipment, products and services used worldwide in the construction, agricultural, mining, forestry, and utility industries.

Contact

6737 W. Washington Street, Suite 2400
Milwaukee, WI 53214-5647
Phone: (414) 272-0943
Fax: (414) 272-1170
Web: <http://www.aem.org/>

LAC COURTE OREILLES OJIBWA COMMUNITY COLLEGE

Program Description

The mission of the Lac Courte Oreilles Ojibwa Community College is to provide, within the Indian community, a system of post-secondary and continuing education with an associate degree and certificate granting capabilities, while maintaining an open door policy.

Contact

Lac Courte Oreilles Ojibwa Community College
13466 West Trepania Road
Hayward, WI 54843-2181
Phone: (888) 526 - 6221;
(715) 634 4790
Fax: (715) 634 - 5049
Web: <http://www.lco.edu/>

MICHAEL FIELDS AGRICULTURAL INSTITUTE (MFAI)

Program Description

MFAI is a public non-profit institute committed to promoting resource-

conserving, ecologically sustainable and economically viable food and farming systems. Its mission is to enhance the fertility of the soil, the quality of food, the health of animals and the strength of the human spirit by revitalizing the culture of agriculture. MFAI has programs in education, research, food systems, international support and farm policy.

Contact

MFAI
W2493 County Road ES
East Troy, WI 53210
Phone: (262) 642 - 3303
Fax: (262) 642 - 4028
Web: <http://www.michaelfieldsagainst.org/index.html>

WISCONSIN DEPARTMENT OF AGRICULTURE, TRADE & CONSUMER PROTECTION

Contact

Marketing Division
Wisconsin Department of Agriculture,
Trade & Consumer Protection
P. O. Box 8911
Madison, WI 53708 - 8911
Phone: (608) 224-5012
Web:
<http://www.datcp.state.wi.us/index.htm>
|

UNIVERSITY OF WISCONSIN

Program Description

Our research and extension programs assists farmers in planning effective marketing strategies, farm financial management, and recordkeeping. Our Extension agents conduct workshops, field days, and meetings to keep farmers informed on new technology.

Contact

Rick Klemme
University of Wisconsin
1450 Linden Drive, Room 126

Madison, WI 53706
Phone: (608) 262-5201
Fax: (608) 262-4376
Email: klemme@wisplan.uwex.wisc.edu

CENTER FOR INTEGRATED AGRICULTURAL SYSTEMS (CIAS)

Program Description

CIAS is a small sustainable agriculture research center at the University of Wisconsin's College of Agricultural and Life Sciences. Since 1989, CIAS has worked to bring together university faculty, farmers, policy makers and others to study the relationships between farming practices, farm profitability, the environment and the rural economy. We build meaningful farmer and citizen involvement in University of Wisconsin research at program and research levels. We foster and coordinate a flexible, responsive program of research in emerging areas, including grazing-based dairy systems, alternative food systems, support for beginning and retiring farmers, alternative manure and weed management, economics of sustainable agriculture.

Through case studies we describe successful, locally-oriented food enterprises including: Community Supported Agriculture, marketing cooperatives, and small-scale food processing.

Contact

Center for integrated agricultural systems
University of Wisconsin-Madison
College of Agricultural and Life Sciences
1535 Observatory Drive
Madison, WI 53706
Phone: (608) 262-5200
Fax: (608) 265-3020
Web: <http://www.cias.wisc.edu/>

PROGRAM ON AGRICULTURAL TECHNOLOGY STUDIES (PATS)

Program Description

PATS is an applied research and extension unit at the University of Wisconsin, Madison. PATS is committed to: producing timely and objective research on issues important to farm families, policy makers and the general public; providing a voice for Wisconsin farmers, and communicating the results of its work as widely as possible. Resources include publications and information on farming and ranching trends in Wisconsin.

Contact

PATS
University of Wisconsin, Madison
427 Lorch St., #202
Madison, WI 53706
Phone: (608) 265 - 2908
Fax: (608) 265 - 6399
Email: nlcarlis@facstaff.wisc.edu
Web: <http://www.pats.wisc.edu/index.htm>

WYOMING

UNIVERSITY OF WYOMING

Program Description

Several programs from the University of Wyoming Cooperative Extension Service are available to limited-resource or small farm operators in Wyoming and elsewhere. Programs are described briefly elsewhere in this guide, along with a web URL for accessing additional information on the internet. Many of these are also offered as onsite programs, most notably: Enterprising Rural Families: Making it Work; RightRisk; Risk Management for Ag Families; and Western Integrated Resource Education (WIRE).

Contact

John P. Hewlett
University of Wyoming

Department 3354
1000 East University Avenue
Laramie, WY 82071-3354
Phone: (307) 766-2166
Fax: (307) 766-3354
Email: hewlett@uwyo.edu

Publications

Trends in Wyoming Agriculture — The Changing Demographics of Wyoming Agricultural Operators: 1959-1997 MP-103; Trends in Wyoming Agriculture — Agricultural Income: 1959-1997 MP-104; Trends in Wyoming Agriculture — Size of Operation: 1935-1997 MP-105; Trends in Wyoming Agriculture — Agricultural Employment: 1969- 1997 MP-106; Trends in Wyoming Agriculture — Level of Production: 1925-1999 MP-107; Wyoming Farm, Ranch, and Rural Land Market: 1999-2001 B-1130; Living on a Few Acres in Wyoming MP-86; Hunting Enterprises on Wyoming's Ranches: Costs and Returns B-939; Is a Farm/Ranch Recreation Business for You? B-1125.1; Promoting the Farm or Ranch Recreation Business B-1125.2; Using a Database: Build Your Farm/Ranch Recreation Business B-1125.3; Web Page Design for the Farm/Ranch Recreation Business B-1125.4; Alternative Estate Planning Tools: Living Wills B-960. For a complete list of publications available see: <http://uwadmnweb.uwyo.edu/UWces/>.

Videos: Business Management in Agriculture (AEF9); Business Management in Agriculture "Planning the Farm Business" (AEF11); Estate Planning for Agriculture Landowners (AEF14)

Contact

Ag Communications
Resource Center
University of Wyoming
Department 3313
1000 East University Avenue
Laramie, WY 82071-3313
Phone: (307) 766-2115
Fax: (307)766-2800

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