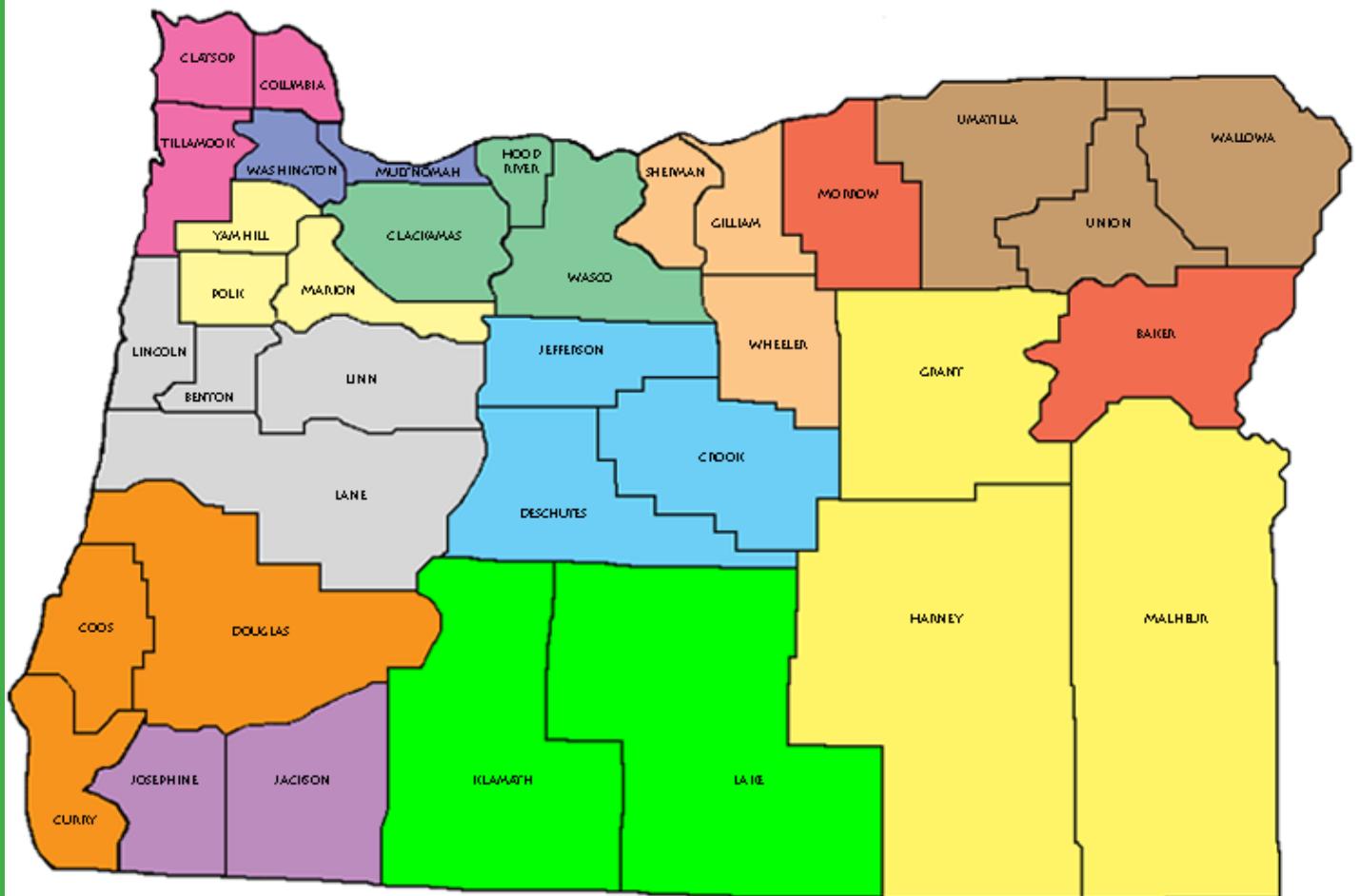


# REGIONAL INVESTMENT AND RURAL INVESTMENT PROGRAMS

2005 - 2007 BIENNIAL REPORT

Oregon Economic and  
Community Development  
Department



OCTOBER, 2007



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# REGIONAL AND RURAL INVESTMENT PROGRAMS

## **Introduction and Background**

The Regional and Rural Investment Programs had their start as the “Regional Strategies” program in 1987 as one of the first new programs established under the Oregon Lottery. The program has operated continuously at the Economic and Community Development Department (OECDD), responding to legislative policy shifts as the Oregon economy changed.

Until this new program was established, the state agency did not have officially established regional partners that worked with the State on local economic development issues. The department had its own “regions,” as it does today; however, until the Lottery was established, there was not enough funding available at the local, state or federal levels for state and local partners to work on strategies for diversifying and strengthening the Oregon economy.

## **State and Local Leaders Working Together**

The programs’ regional configurations forged a state-local partnership that included public and private sector representatives to work on regional issues. The goal of this configuration is to have an efficient approach to economic development coordination instead of implementing a state program where communication and resolution of issues is accomplished county by county, city by city, port by port, service district by service district--and so on.

## **Board Composition; Responsibilities**

Counties are charged by state law to create regional groups of counties with similar interests, challenges, and opportunities. Each region has members jointly appointed by county governing bodies of every county in the region. By law, regional boards must have members representative of local interests including cities, counties, Indian tribes, ports, special districts, rural interests and significant representation from the private sector. The boards must develop long-term regional investment strategies which are approved by each county and the Economic and Community Development Commission and funded by the Legislature through the Economic and Community Development Department.

## **Lottery Funding**

Lottery funding over the past 20 years for the Regional and Rural Investment Programs has ranged from \$25 million per biennium, to \$21.6 million, \$12.9 million, \$7.1 million, and to the current biennium at \$2 million. In the first two biennia of the program, the Portland metropolitan area gave up its regional funding in order to receive funding assistance to build the Oregon Convention Center.

Funds that pay for projects awarded by the 13 regional boards/partnerships are distributed quarterly from the Department to the boards (since lottery funds are distributed quarterly) based on an allocation formula according to OECDD administrative rule. Biennial allocations to the Regional and Rural programs included: 61% to Regional; 39% to Rural. The regional and rural appropriations are allocated to the 13 regions as follows:

- Regional: A base allocation for all 36 counties of 29% of the total biennial appropriation; 50% of the remaining balance is distributed on a basis of population and 50% based on the unemployment rate;

- Rural: 35% of funds based on a county's share of the state's population; 30% based on its share of the state's unemployment rate; 30% based on its average annual wage for private sector compared to state's average; and 5% based on its share of state's total rural area.

### **Regional/State Responsibilities; Administration**

From the beginning of this program, counties selected regional partners and notified the state regarding their configuration. Initially and for several years, the Department retained significant control over the development of the strategies and projects that were funded in the region, including contracting for the projects.

In the past, the OECDD's Salem office had a program manager and three to five program staff focused on the program, the strategies, and projects. The program included a multi-regional component whereby 10% of the biennial funding was kept in Salem and made available to regions for projects that addressed multiregional projects or concerns. Regions joined other regions to work on these multiregional projects, and Salem staff managed the projects.

During Governor Roberts' administration, the program changed into a more regionally controlled program: the regions selected projects and all contractual arrangements were made by their boards and selected fiscal agents. OECDD provided overall administration, training on fiduciary responsibilities for the regional staffs, and assisted with coordinating multi-source funded projects.

### **Key Industries**

From 1987 until 1999, regions were required to establish plans and develop regional strategies to target investments through the selection of two to three key industries in their region. The state selected the master list of key industries and had another small central program to enhance development of those industries. This approach ended when concerns were raised about selecting winners and losers. As a result, the key industry program was eliminated, as well as the key-industry component of the Regional Investment Program. The program changed to one that was more open to various business development activities regardless of industry.

### **Rural Investment and Capacity Building**

At the beginning of Governor Kitzhaber's Administration, a Rural Investment Program passed into law, and funding was carved out of the Regional Strategies Program to address the economic needs of the time and the desire to focus on helping rural areas more effectively.

The program names changed to the Regional Investment Program and the Rural Investment Program, giving more latitude in the rural program to expend funds for "community development" and "capacity building." As the state's economy fell on difficult times from 2001 to 2005, immediate job creation was emphasized to mitigate for severe jobs losses in both rural and urban areas. The legislature directed the Department to re-focus on short-term job creation; and the Regional Investment Program evolved again to invest in projects aimed at direct and immediate job creation.

### **Funding Reductions**

From 2002 to 2005, and through five special sessions, funding for economic development was cut severely at the state and regional levels. Due to budget cuts, the Department reduced staff that

worked with the regions, and the regions lost funding for projects. Over two biennia, lottery funding to the 13 regional boards was cut to \$7.1 million from its peak of \$25 million.

With the reduced funding levels, regions focused on critical projects that mostly benefited small businesses. At the same time, they responded to revised investment directions from the Legislature. Several very rural regional boards with limited resources found it necessary to maintain staff capacity to be able to respond to business opportunities since this was their only source available for economic development.

### **Short-term and Long-term Job Creation**

Reporting of job creation/retention is governed by the Department's policy on job creation/retention. This policy is based on the creation or retention of "permanent full-time equivalent (FTE) private sector jobs." One FTE is equal to 1,820 hours worked per year (sick leave, vacation, and other hours for which work is not performed is not included).

For Regional/Rural Investment funded projects, these jobs must be created within two (2) years after completion of the funded project and be maintained for a minimum of one (1) year. Job creation and retention is reported by businesses through the businesses' Unemployment Insurance reports, and OECDD verifies the reported job creation/retention with the Employment Department. Through review of individual tax returns, the regional staff conducts self-employment verification. Regions may invest in infrastructure or feasibility studies for needed projects; however, since these kinds of investment are part of a job creation strategy, there usually is only long-term job creation connected with these types of investments.

### **Today**

The program provides a valuable structure for regions to set priorities, encourage economic development, and resolve problems. The staffs of the boards are also involved in delivering federal loan programs or local workforce and business efforts. Since community leadership is needed in all state and federal programs, some of the "boards" sit together and wear several hats. This has streamlined and saved administrative dollars and time. In addition to state cutbacks, the boards have also seen other sources of funding reduced such as money for projects from USDA Forest Service, Old Growth Diversification Funds; USDA Rural Development; and U.S. Department of Commerce, Economic Development Administration. More federal reductions are expected. All of these reductions have impacted local economic development efforts.

The statute now requires that the program be measured by job creation, job retention and leveraged short-term and long-term investments. SB 350, adopted during the 2007 legislative session, merged the Regional Investment Program with the Rural Investment Program, but retained a rural planning component and dedicated funding to be set-aside for the rural actions. It directs the boards to develop six-year strategic investment plans for review and approval of the Oregon Economic and Community Development Commission.

Included in this report is a presentation of each board's membership and staff and an up-to-date report of projects funded with moneys from the 2005-2007 biennium by each of the 13 regional investment boards.



This project in Douglas County was funded for job creation and job training. The project created 128 jobs and received \$100,000 which computes to \$781.25 per job created. North River Boats was awarded training funds to assist with metal fabrication training. Umpqua Community College participated in the training program.

The City of Carlton used a small Rural Investment Fund grant from the Mid-Willamette Valley Partnership to cover a financial gap in a much larger downtown revitalization project. Pictured is construction in downtown Carlton on a new sidewalk, part of the city's strategy to attract major new investment as a center of the state's wine industry.



Winners Choice Custom Bowstrings in John Day was awarded a grant from the Southeast Regional Alliance to expand their current business and start a related spin-off enterprise, motion targets.

# BAKER-MORROW REGIONAL PARTNERSHIP



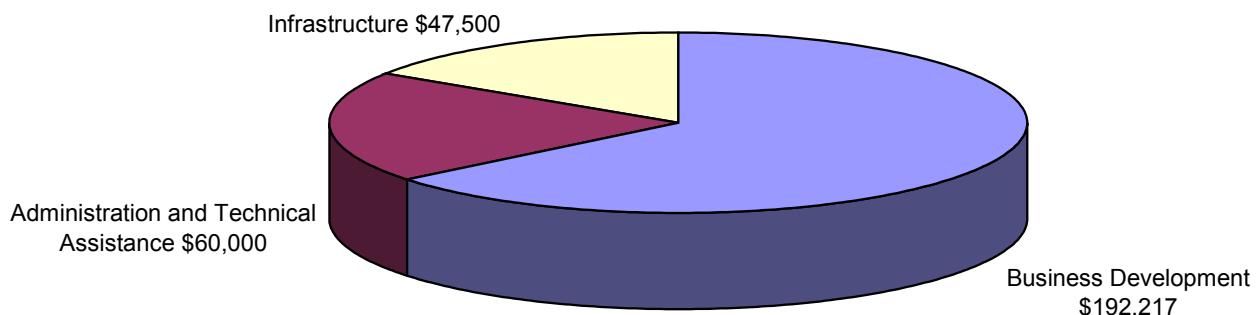
BAKER, MORROW

Baker	Morrow
Population	16,375
Square Miles	3,089
Per Capita Income *	\$24,199
Covered Employment **	5,349
Population	11,627
Square Miles	2,049
Per Capita Income*	\$25,108
Covered Employment**	3,908

\* 2005 data from Oregon Employment Dept.

\*\* 2006 data from Oregon Employment Dept.

## Investments by Type



"Had we not received this grant, it would have been extremely difficult to fully implement our customer center. As a result of establishing the customer center, we have been able to create ten new family wage jobs here at Chaves Consulting. We currently provide elections help desk services, we provide training and support for a software company based in Seattle and, beginning next week, we will provide the premium billing services for the Oregon Health Plan. We are positioned for significantly more growth in the years ahead and we are very appreciative of the grant from the Baker/Morrow Partnership that helped us get started."

*-BMRP grant recipient Richard Chaves, Chaves Consulting, Inc.*

"This program has proven invaluable for small, rural communities such as Baker City. We have utilized grant funding from the Baker/Morrow Regional Partnership many times over the past eight years to complete projects, attract new businesses, expand existing companies and match private investment. If this program is removed, those of us who need this flexible funding to move our economic development strategies forward will suffer greatly."

*-BMRP Board Member Jennifer Watkins, Baker City Community Development Director*

**Board Focus:** The primary goal of the Baker-Morrow Investment Board is to work with our government and private sector partners to create jobs through short-term investments; thereby sustaining and improving the local economies throughout Baker and Morrow counties.

**Regional Staff:** Karen Kendall • 541-276-6745 • kkendall@oregonvos.net

**Board Members:**

**Terry Tallman (Co-Chair)**

Morrow County Judge

Morrow County - *County*

**Fred Warner, Jr. (Co-Chair)**

Baker County Commissioner

Baker County - *County*

**Gerald Breazeale**

Manager, City of Irrigon

Morrow County - *Small City*

**Bruce Buchanan**

Oregon Housing And Community Services, Eastern

Regional Advisor

**Donald Cole**

Educator (retired), community service volunteer

Baker County - *Private Sector*

**Cheri Davis**

Governor's Economic Revitalization Team, Eastern

Oregon Coordinator

**Randy Dodson**

Private business owner

Baker County - *Private Sector*

**Dennis Dorrah**

Baker City Councilor

Baker County - *City*

**Scott Fairley**

Department of Environmental Quality

**Robert Flournoy**

Consulting Engineer, private business/community  
volunteer

Morrow County - *Private Sector*

**Nancy Gover**

Mayor, City of Richland

Baker County - *Small City*

**Betty Gray**

Former Mayor, City of Lone

Morrow County - *Small City*

**Jon Jinings**

Department of Land Conservation and Development  
Liaison

**George Koffler**

Banking, CEO, Private Business

Morrow County - *Private Sector*

**Tom Meyers**

Former mayor/city councilor, City of Boardman,  
private business manager

Morrow County - *City & Private Sector*

**Rick Minster**

Economic and Community Development, Business  
Development Officer

**Lisa Mitteldorf**

Port of Morrow Economic Development

Morrow County - *Port*

**Darren Nichols**

Department of Land Conservation and Develop-  
ment, Northeast Regional Representative

**Davey Peterson**

Private Business

Baker County - *Private Sector*

**Frank Reading**

Oregon Department of Transportation, NE Area  
Manager, Region 5

**Craig Ward**

Private Business

Baker County - *Private Sector*

**Jennifer Watkins**

Economic Development volunteer for Baker City  
and Baker County  
Baker County - *City*

**Vacant Position**

Morrow County

## BAKER-MORROW REGIONAL PARTNERSHIP

**Total 2005-2007 Funding: \$329,393**

Project Title	Total Grant Award	Project Type	Location	Expected Outcome	Average Hourly Wage	Jobs Created/ Retained (FTE)	Other Public and Private Investment
Chaves Consulting, Inc.: Customer Call Center Expansion	\$66,207	Business Development	Baker City, Baker County	Business Expansion for a "Customer Call Center" due to addition of knowledge-based software & growth	\$11.60	15	\$437,000
Natural Structures: Manufacturing Expansion (Playground Equipment)	\$22,885	Business Development	Baker City, Baker County	Increase of at least 7 family wage jobs in a playground manufacturing business through expansion of a powder coat facility and facility improvements	\$12.78	7	\$350,000
Hancock Sandblast & Paint, LLC: Manufacturing Expansion	\$15,000	Business Development	Boardman, Morrow County	Expansion project for a sandblasting and paint company to create and maintain 3 positions through procurement of a weatherproof facility	\$12.09	3	\$38,080
Morrow Development Corps.: IRP Loan Program (Job Retention & Expansion)	\$75,000	Business Development	Morrow County (County-wide)	Funding Intermediary Re-lending Program (IRP) assistance for use in Morrow County to create and retain jobs through assisting businesses	\$16.84 (projected)	75	\$825,000
Port of Morrow: Water Line Project for Job Creation	\$47,500	Infrastructure	Boardman, Morrow County	Funding assistance for 115 new jobs (35 of which are family wage) to assist with water line development at E. Beach Industrial Park, location of new ethanol plant	\$12.63	115	\$2,519,000
Heppner Gazette Times: Printing Business Expansion	\$13,125	Business Development	Heppner, Morrow County	Expansion of a printer business to include the knowledge-based work of graphics and pre-press updated - color printer purchase	\$13.74	3	\$55,330
Regional Administration (GEODC)	\$60,000	Administration	BMRP	Administration	N/A	N/A	N/A
<b>TOTALS</b>	<b>\$299,717</b>			<b>JOBS CREATED/RETAINED</b>	<b>218</b>		<b>\$4,224,410</b>
				<b>OTHER PRIVATE/PUBLIC \$\$\$'s</b>			



Chaves Consulting, Inc., Baker City. With the assistance of regional/rural investment funds from the Baker-Morrow Regional Partnership, the company upgraded and procured new equipment/software and trained employees in many activities. The upgrade will result in 15-17 new jobs by May 2008.

# BENTON-LANE-LINCOLN-LINN REGIONAL INVESTMENT BOARD

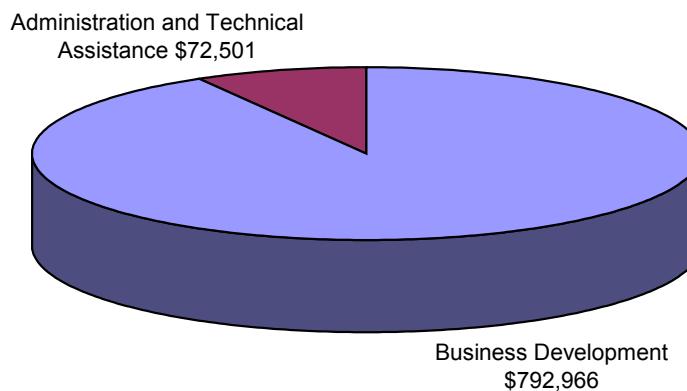


## BENTON, LANE, LINCOLN, LINN

Benton		Lincoln	
Population	79,335	Population	44,667
Square Miles	679	Square Miles	992
Per Capita Income *	\$36,685	Per Capita Income *	\$29,445
Covered Employment **	35,168	Covered Employment **	18,162
Lane		Linn	
Population	330,527	Population	106,121
Square Miles	4,620	Square Miles	2,297
Per Capita Income *	\$29,841	Per Capita Income *	\$26,870
Covered Employment **	148,824	Covered Employment **	42,345

\* 2005 data from Oregon Employment Dept.  
\*\* 2006 data from Oregon Employment Dept.

## Investments by Type



"The funding level for the BL3 Region allows critical support for project development and our ability to support locally-driven job creation projects and long-term development efforts. Our Board and our counties have shown that we can develop and implement a program that efficiently and effectively supports our local and regional business development efforts and meets the direction of the legislature."

*-Bill Hall, Terry Thompson and Don Lindly, Lincoln County Commissioners*

**Board Focus:** The Goals of the BL3 region match closely with the State's Strategic Plan.

- Advance economic opportunities that provide a range of employment opportunities.
- Build on the region's entrepreneurial culture and assets.
- Support infrastructure assistance to communities.
- Provide technical assistance to communities and support capacity building efforts.
- Partner to improve workforce training and education.
- Support the needs of rural areas.

Our two-year implementation plan primarily focused on the first goal, as the Board felt that supporting direct job creation projects with high matching fund leverage was the best approach to meet the program outcomes as defined by the Legislature.

**Regional Staff:** Drew Foster • 541-924-8458 • dfoster@ocwcog.org

### Board Members:

#### **Mike Galvin, Chair**

Private sector, retired  
Lane County - *Private Sector*

#### **Dave Eveland**

Solar power business owner  
Benton County - *Private Sector*

#### **Bill Hall**

Lincoln County Commissioner  
Lincoln County - *County*

#### **Don Hampton**

Mayor, City of Oakridge  
Lane County - *City*

#### **Doug Hunt**

Umpqua Bank  
Lincoln County - *Private Sector*

#### **Annabelle Jaramillo (alt)**

Benton County Commissioner  
Benton County - *County*

#### **Randy Kugler**

City Administrator, City of Philomath  
Benton County - *City*

#### **John Lindsey**

Linn County Commissioner  
Linn County - *County*

#### **Don Mann**

Manager, Port of Newport  
Lincoln County - *Port*

#### **Craig Martin**

City Administrator, City of Sweet Home  
Linn County - *City*

#### **Linda Modrell**

Benton County Commissioner  
Benton County - *County*

#### **Greg Morse**

Business Owner, Retired  
Linn County - *Private Sector*

#### **John Pascone**

Director, Albany-Millersburg ED Corp  
Linn County - *Private Association*

#### **Jim Ramseyer**

Private sector, Retired  
Lane County - *Private Sector*

#### **Hal Reed**

Private sector, retired  
Lane County - *Private Sector*

#### **Thomas Scrivner**

White's Electronics, Sweet Home  
Linn County - *Private Sector*

#### **Faye Stewart**

Lane County Commissioner  
Lane County - *County*

#### **Terry Thompson (alt)**

Lincoln County Commissioner  
Lincoln County - *County*

#### **Herman Welch**

Mayor, City of Waldport  
Lincoln County - *City*

#### **Cliff Wooten (alt)**

Linn County Commissioner  
Linn County - *County*

#### **Mary Zimmerman**

Consumers Power  
Benton County - *Private Sector*

**Total 2005-2007 Funding: \$865,883 BENTON-LANE-LINCOLN-LINN REGIONAL INVESTMENT BOARD**

Project Title	Total Grant Award	Project Type	Location	Expected Outcome	Average Hourly Wage	Jobs Created/ Retained (FTE)	Other Public and Private Investment
Lane COG Intermediary Relending Program	\$125,000	Business Development	Lane County	Loan program for rural Lane County; will bring in \$500,000 in Federal funds and \$625,000 from private sources to fund 4-8 loans and create 25 jobs	TBD	25	\$1,125,000
Linn County Loan Fund	\$60,000	Business Development	Linn County	Project will support three business loans for expansion, start-up and relocation to Linn County.	TBD	22	\$409,929
BowTech Expansion	\$60,000	Business Development	Eugene, Lane County	Project will expand existing facility and purchase new equipment.	N/A	20	\$2,283,000
Pace American Facility	\$150,000	Business Development	Lebanon, Linn County	Project will construct a 35,000 square foot facility in Lebanon.	N/A	100	\$1,675,000
CWCOG Business Investment Fund	\$150,000	Business Development	Benton, Lincoln, Linn Counties	Loan program for Linn, Benton and Lincoln counties. \$500,000 in Federal funds and \$700,000 in private funds will match RIB funding.	TBD	50	\$1,200,000
Rainbow Valley Design	\$30,000	Business Development	Eugene, Lane County	Project will purchase an existing building in order to expand.	N/A	12	\$1,766,000
Cape Air Facility	\$48,000	Business Development	Newport, Lincoln County	Project will purchase a facility and buy equipment necessary to bring commuter air service to Newport.	N/A	16	\$850,000
Lincoln County Job Creation-2 Grant Program	\$30,000	Business Development	Lincoln County	Business grant program will provide funding for 6-8 projects.	TBD	10	\$150,000
Business Enterprise Center Relocation	\$33,000	Business Development	Corvallis, Benton County	Project will support at least 10 companies with subsidized space and operating capacity	N/A	11	\$203,070

<b>Project Title</b>	<b>Total Grant Award</b>	<b>Project Type</b>	<b>Location</b>	<b>Expected Outcome</b>	<b>Average Hourly Wage</b>	<b>Jobs Created/ Retained (FTE)</b>	<b>Other Public and Private Investment</b>
Lincoln County Job Creation-3 Grant Program	\$85,500	Business Development	Newport, Toledo, Lincoln County	Provide grants to three projects: a new marine manufacturing company, an existing biofuel company, and the Marine Mammal Institute.	TBD	10	\$1,445,500
Precision Plant Systems Start-up	\$21,466	Business Development	Corvallis, Benton County	Project will fund hardware, software and marketing for an “alpha” prototype of agricultural sensing equipment	N/A	43	\$466,000
Regional Administration	\$72,501	Administration	N/A	N/A	N/A	N/A	N/A
<b>TOTALS</b>	<b>\$865,467</b>			<b>JOBS CREATED/RETAINED</b>	<b>319</b>	<b>\$11,573,499</b>	<b>OTHER PRIVATE/PUBLIC \$\$\$'s</b>

# CENTRAL OREGON COMMUNITY INVESTMENT BOARD

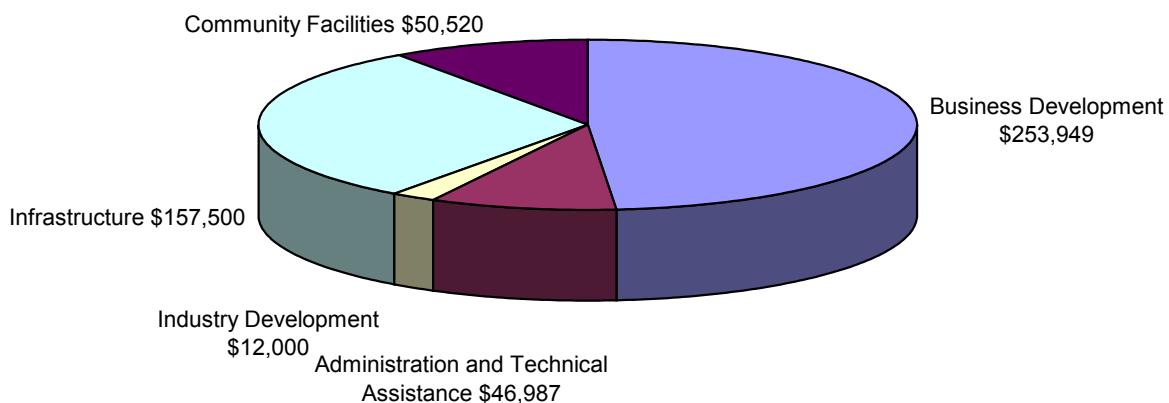


CROOK, DESCHUTES, JEFFERSON

Crook		Deschutes	
Population	20,600	Population	129,492
Square Miles	2,991	Square Miles	3,055
Per Capita Income *	\$23,802	Per Capita Income *	\$32,094
Covered Employment **	6,972	Covered Employment **	67,638
		Jefferson	
		Population	19,667
		Square Miles	1,791
		Per Capita Income *	\$23,514
		Covered Employment **	6,618

\* 2005 data from Oregon Employment Dept.  
\*\* 2006 data from Oregon Employment Dept.

## Investments by Type



"There is no program of state government which more efficiently helps business choose Oregon and our region over competitive states. Our scarce dollars are used to incent private businesses to locate here and build community services and infrastructure to support businesses. Because of the unique partnership we have with Economic Development for Central Oregon, we are able to guarantee accountability and results. These investments repay our communities and our state many times over with capital and property investment, increased employment and income taxes. This is one of the best-returning investments our state's economic system makes, by far, as measured by jobs and capital inputs."

-Scott Cooper, Crook County Judge, Board Chair

**Board Focus:** The Central Oregon Community Investment Board supports communities and populations that have been left out of Oregon's economic expansion and diversification; helps companies that are starting up or are already doing business in Oregon to compete globally; ensures that economic strategies reinforce Central Oregon's long-term prosperity and livability; and coordinates efforts of economic development, education and workforce development. Board priorities are: Family wage job creation; Job Retention; and Maximizing local, state and federal funds leveraged for job creation and retention projects.

**Regional Staff:** Andrew Spreadborough • 541-504-3306 • [ASpreadborough@coic.org](mailto:ASpreadborough@coic.org)

**Board Members:**

**Scott Cooper, Chair**

Crook County Judge

Crook County - *County*

**John Hatfield, Executive Committee**

Jefferson County Commissioner

Jefferson County - *County*

**Susan Ross, Executive Committee**

Deschutes County Management Analyst

Deschutes County - *County*

**Brenda Comini**

Director, Commission on Children and Families

Crook County - *County*

**John Curnutt**

Owner, JBC Management

Jefferson County - *Private Sector*

**Mike Daly**

Deschutes County Commissioner

Deschutes County - *County*

**Sally Goodman**

Owner, Prineville Disposal

Crook County - *Private Sector*

**Larry Henderson**

Manager, Les Schwab Tire Company

Crook County - *Private Sector*

**Janelle Orcutt**

Owner, Madras Sanitary Service

Jefferson County - *Private Sector*

**Fred Rodgers (alternate)**

Crook County Judge, retired

Crook County - *County*

**Eric Sande**

Director, Redmond Chamber of Commerce

Deschutes County - *Private Sector*

**Mike Schmidt**

Director, Bend Chamber of Commerce

Deschutes County - *Private Sector*

**Larry Smith (alternate)**

Manager, Les Schwab Tire Company

Crook County - *Private Sector*

**Darwin Thurston (alternate)**

Manager, Mid-State Electric Cooperative

Deschutes County - *Private Sector*

**Judy Trego**

Councilor, City of Sisters

Deschutes County - *County*

**Parrish Van Wert**

HR Director, Deer Ridge Correctional Facility

Jefferson County - *County*

**Jim Wilson**

Owner, JTS Animal Bedding

Jefferson County - *Private Sector*

**Bobbi Young**

Manager, Bank of the Cascades; Councilor, City of

Prineville

Crook County - *Private Sector/City*

**Vacant**

Jefferson County - *Tribe*

## CENTRAL OREGON COMMUNITY INVESTMENT BOARD

**Total 2005-2007 Funding: \$536,741**

Project Title	Total Grant Award	Project Type	Location	Expected Outcome	Average Hourly Wage	Jobs Created/ Retained (FTE)	Other Public and Private Investment
Western Juniper Supply Development	\$12,000	Industry Development	Prineville, Crook County	Demonstrate at a commercial scale the ability of mechanical equipment to harvest juniper for economic uses	TBD	0	\$26,522
Greater Sisters Community Vision and Growth Strategy	\$15,000	Business Development	Sisters, Deschutes County	Develop vision and growth strategy for Sisters	TBD	0	\$67,283
La Pine School Based Health Care Center	\$21,922	Community Facility	La Pine, Deschutes County	Start-up of health care program	TBD	0	\$82,304
Madras North Y City Gateway	\$60,000	Infrastructure	Madras, Jefferson County	Landscape and pedestrian improvements within urban renewal district	TBD	0	\$593,565
Central Oregon Stormwater Management Manual	\$20,000	Infrastructure	Crook, Deschutes, Jefferson Counties	Detailed design and construction guidance for benefit of developers, engineers and builders	TBD	0	\$66,500
Deschutes County Family Drug Court	\$23,500	Community Facility	Bend, Deschutes County	Start-up of program to support the economy by preparing otherwise unemployable adults to become productive members of the workforce - enrolled in job skills training and must seek and maintain employment	TBD	0	\$446,164
Madras Jefferson Business Park	\$65,500	Infrastructure	Madras, Jefferson County	Canal culvert and road construction to open industrial land development	TBD	0	\$216,992
City of La Pine Start-up	\$12,000	Community Infrastructure	La Pine, Deschutes County	Start-up of City of La Pine municipal government	TBD	0	\$24,000
Les Schwab Headquarters Relocation	\$233,949	Business Development	Bend, Deschutes County	Facility development assistance - relocate corporate HQ to retain location in Central Oregon and demonstrate local support	TBD	320 (retained)	\$1,169,745 (portion of \$25 million project)
Carey Foster Hall Exterior Upgrades	\$5,098	Community Facility	Prineville, Crook County	Renovation of multi-use facility for community events and meetings	TBD	0	\$15,362

<b>Project Title</b>	<b>Total Grant Award</b>	<b>Project Type</b>	<b>Location</b>	<b>Expected Outcome</b>	<b>Average Hourly Wage</b>	<b>Jobs Created/ Retained (FTE)</b>	<b>Other Public and Private Investment</b>
Economic Development for Central Oregon	\$5,000	Business Development	Crook, Deschutes, Jefferson Counties	Outreach and economic development technical assistance	TBD	N/A	N/A
Regional Administration (COIC)	\$46,987	Administration	Crook, Deschutes, Jefferson Counties	Administration		N/A	N/A
<b>TOTALS</b>	<b>\$520,956</b>			<b>JOBS CREATED/RETAINED</b>	<b>320</b>	<b>\$2,708,437</b>	<b>OTHER PRIVATE/PUBLIC \$\$\$'s</b>

# COOS, CURRY, DOUGLAS REGIONAL INVESTMENT BOARD

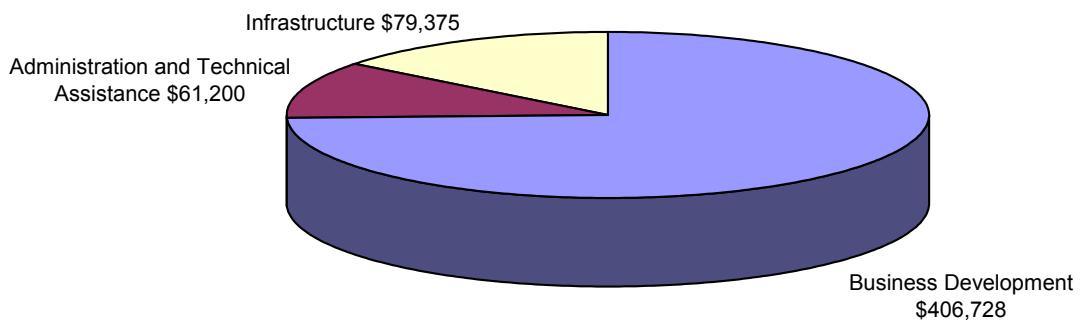


## COOS, CURRY, DOUGLAS

Coos	Curry	Douglas
Population	63,019	21,813
Square Miles	1,629	1,648
Per Capita Income *	\$26,953	\$27,010
Covered Employment **	23,696	7,019

\* 2005 data from Oregon Employment Dept.  
\*\* 2006 data from Oregon Employment Dept.

### Investments by Type



"Our region uses these funds to fill gaps in the funding packages for emerging small businesses. Without this source, many local businesses that have become very successful, probably would never have gotten off the ground."

*-Nikki Whitty, Coos County Commissioner and Coos Curry Douglas Board Member*

**Board Focus:** The primary goal of the Coos Curry Douglas Regional Investment Board is to create jobs and to fund capacity building in our rural areas. Unemployment rates in these three rural, distressed counties have been consistently high. The secondary goal, which supports the primary objective, is job training and job retention. The Regional Board concentrated their awards on businesses that were expanding or had a need that couldn't be funded. It has been important to show that existing businesses in need have a local commitment to their prosperity. There were several emergency, immediate opportunity projects that the Board was pleased to be able to participate in this biennium.

**Regional Staff:** Eileen Ophus • 541-672-6728 x18 • [eophus@ccdbusiness.com](mailto:eophus@ccdbusiness.com)

### **Board Members:**

**Marlyn Schafer, Chair**

Curry County Commissioner  
Curry County - *County*

**Gary Doran**

Former Mayor, City of Port Orford  
Curry County - *City*

**Donald Mitchell**

Business Owner  
Curry County - *Private Sector*

**Dale Thomas**

Business Owner; former hospital executive  
Curry County - *Private Sector*

**Gary Anderson**

Manager, Port of Port Orford; fisherman  
Curry County - *Port*

**Nikki Whitty**

Coos County Commissioner  
Coos County - *County*

**Ranelle Morris**

Former Mayor, City of Myrtle Point  
Coos County - *City*

**Robert S. Miller, III**

Attorney; Port Commissioner  
Coos County - *Private Sector*

**Shirley Liberante**

Former Chamber Director  
Coos County - *Private Sector*

**Judith Hansen**

College President  
Coos County - *At Large*

**Noble Adamek**

Former Mayor, City of Powers  
Coos County - *Private Sector (retired)*

**Joe Laurance**

Douglas County Commissioner  
Douglas County - *County*

**Paul Tamm**

Engineer; business owner; former mayor  
Douglas County - *Private Sector*

**Mike Rondeau**

Cow Creek Tribal Executive  
Douglas County - *Tribe*

**Katie Stapleton**

Housewife; Boards; business  
Douglas County - *At Large*

**Richard Hayes**

Councilor, City of Winston  
Douglas County - *City*

**Judy McClay**

Banker  
Douglas County - *Private Sector*

**Vacancy**

Curry County - *County*

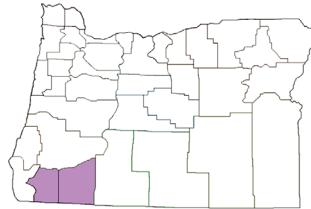
## COOS-CURRY-DOUGLAS REGIONAL INVESTMENT BOARD

**Total 2005-2007 Funding: \$596,609**

Project Title	Total Grant Award	Project Type	Location	Expected Outcome	Average Wage	Jobs Created/Retained (FTE)	Other Public and Private Investment
Ross' Pipe Works Business Expansion and Job Creation	\$68,116	Business Development	North Bend, Coos County	Business expansion and job creation of 12 - 13 jobs	\$28,000	12-13	\$760,600
Econo Rooter Business Job Creation	\$10,000	Business Development	Coquille, Coos County	Job creation by small business	\$40,250	2	\$202,000
South Coast Hospice Expansion	\$25,000	Business Development	North Bend, Coos County	Purchase of building for expansion	\$35,156	7	\$700,000
Granite Plus Business Expansion	\$45,612	Business Development	Coquille, Coos County	Business expansion	\$27,019	24	\$1,388,390
TruNorth Business Expansion	\$30,000	Business Development	Coos Bay, Coos County	New business start-up	\$27,868	4	\$1,100,000
Capacity Builder for Curry County	\$45,000	Business Development	Curry County	Economic development staff in Curry County	N/A	0	\$30,742
Curry Health District Hospital Information System (HIS)	\$28,000	Business Development	Curry County	Purchase of hospital information system to create satellite offices and add jobs	\$89,161	90	\$888,000
Curry Soil & Water Conservation District Jobs for Salmon & Watersheds	\$25,000	Business Development	Curry County	Creation of 3 jobs for fishermen plus 2 other jobs	\$33,873	5	\$188,042
Langlois Water District	\$24,375	Infrastructure	Langlois, Curry County	Preliminary engineering report assistance for a community in an emergency situation	N/A	0	\$8,125
Freeman Rock	\$10,000	Business Development	Curry County	Business expansion - add computerized batch plant	\$67,060	2	\$482,598
Langlois Water District	\$15,000	Infrastructure	Langlois, Curry County	Gap funding for infrastructure project to save the community's water supply (emergency project)	N/A	0	\$532,500
Umpqua Resources Business Expansion	\$50,000	Business Development	Sutherlin, Douglas County	Business expansion/start-up of business that had closed their doors due to the wood market	\$31,000	10	\$846,000

<b>Project Title</b>	<b>Total Grant Award</b>	<b>Project Type</b>	<b>Location</b>	<b>Expected Outcome</b>	<b>Average Wage</b>	<b>Jobs Created/ Retained (FTE)</b>	<b>Other Public and Private In- vestment</b>
Sunrise Enterprises Site Assessment & Master Development Plan	\$25,000	Infrastructure	Roseburg, Douglas County	Assessment & plan for expansion	N/A	0	\$58,890
Reedsport Urban Renewal Plan & Study	\$15,000	Infrastructure	Reedsport, Douglas County	Create a downtown that will attract tourists & create business by finding revenue sources	N/A	0	\$12,000
Dixonville Mill Rebuild	\$20,000	Business Development	Douglas County	Rebuild mill that burned down; need for feed supply	\$21,000	2	\$266,000
Murphy Plywood Rebuild and Training	\$50,000	Business Development	Sutherlin, Douglas County	Business rebuild after devastating fire; grant for training, partnering with Region 6 Workforce Training Funds	\$46,000	76	\$54,950,000
Regional Administration	\$61,200	Administration	Coos, Curry, Douglas Counties	Administration	N/A	N/A	N/A
<b>TOTALS</b>	<b>\$547,303</b>			<b>JOBS CREATED/RETAINED</b>	<b>235</b>	<b>\$62,413,887</b>	<b>OTHER PRIVATE/PUBLIC \$\$\$'s</b>

# JACKSON - JOSEPHINE REGIONAL INVESTMENT BOARD

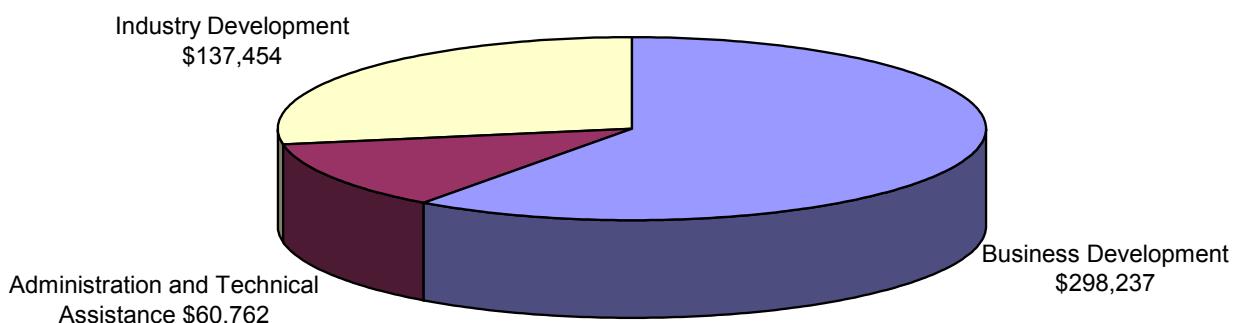


## JACKSON, JOSEPHINE

Jackson	Josephine
Population	190,077
Square Miles	2,801
Per Capita Income *	\$30,239
Covered Employment **	83,537
Population	79,030
Square Miles	1,641
Per Capita Income *	\$25,198
Covered Employment **	25,434

\* 2005 data from Oregon Employment Dept.  
\*\* 2006 data from Oregon Employment Dept.

### Investments by Type



"A recent survey of large businesses shows that we have a shortage of skilled workers in our area, relative to the need. Over the years RRIB funds have made possible a host of specialized trainings for well-paying careers through Rogue Community College and Southern Oregon University. RRIB grants have also provided a boost to public and non-profit business development projects in targeted sectors, while leveraging multiple times their amount in matching funds. RRIB Funds are one of the few sources of public funding that are directed by local people who know their own communities. "

*-Connie Saldana, Chair, Jackson/Josephine Regional Investment Board*

**Board Focus:** The region will have a diverse economic base with family-wage job opportunities that encourage upward mobility. The primary focus of job creation will be on retention and expansion of existing businesses and recruitment of businesses. The educational system will be supportive of the economic base. Industries will have a low environmental impact. The quality of life shall remain high and there will exist a comprehensive and efficient inter-modal transportation system.

**Regional Staff:** Colleen Padilla • 541-773-8947 • [colleen@soredi.org](mailto:colleen@soredi.org)

**Board Members:**

**Connie Saldana, Chair**

Rogue Valley Council of Governments  
Jackson County - *Special District*

**Alex Pawlowski**

President, SOREDI; Liberty Bank  
Jackson County - *Private Sector*

**Ted Risser**

Director, Rogue Community College Small Business  
Development Center, Retired  
Josephine County - *Private Sector*

**Joseph Graf**

Former Dean, School of Sciences, Southern Oregon  
University; Former Regional Board Chair  
Jackson County - *Education*

**Steve Vincent**

Economic Development Coordinator, Avista Utilities  
Jackson County - *Private Sector*

**Rich Fahey**

Former city councilor, City of Grants Pass; Sanitation  
Company  
Josephine County - *Private Sector*

**Howard Wagner**

Veterinarian, retired  
Josephine County - *Private Sector*

**Dennis Alexander**

The Job Council, Rogue Valley Workforce Develop-  
ment Council staff  
Jackson County - *Workforce*

**Cliff Kuhlman**

Realtor; boards and commissions  
Jackson County - *Private Sector*

**Joel Frasier**

LTM Executive (construction company)  
Jackson County - *Private Sector*

**Kelly Madding**

Director, Jackson County Planning Department  
Jackson County - *County*

**Dwight Ellis**

Josephine County Commissioner  
Josephine County - *County*

**JACKSON-JOSEPHINE REGIONAL INVESTMENT BOARD**

Project Title	Total Grant Award	Project Type	Location	Expected Outcome	Average Hourly Wage	Jobs Created/Retained (FTE)	Other Public and Private Investment
IVFC Employment Project	\$23,237	Business Development and Training	Cave Junction, Josephine County	Sustain one-stop community service integration and career/training center in Cave Junction. Expect to maintain current staffing, increase hours for two positions and add one new training consultant	TBD	3	\$97,255
OMEP Manufacturing Enterprise Development Initiative	\$50,000	Business Development and Training	Medford, Jackson County	Develop regions “lean manufacturing” processes through consultation, training, and engineering services to serve at least six local companies.	TBD	70	\$200,000
Rogue Community College CNC Operator Certification	\$27,500	Industry Development and Training	Grants Pass, Josephine County	Employer assessment, development of curriculum and delivery methods for a certificate in CNC Operation. Expect to shorten amount of time needed for students to gain skills in high-demand by local employers and fill immediate position openings.	TBD	0	\$104,261
Rogue Community College Manufacturing Support	\$10,000	Industry Development and Training	White City, Jackson County	Provide training opportunities and access to leading-edge technological trends for manufacturing companies in the region, tailored to their specific needs; expect to reimburse up to 50 percent of cost for technical training for qualified companies, stimulating the creation of 20 additional jobs.	TBD	2	\$61,920

Project Title	Total Grant Award	Project Type	Location	Expected Outcome	Average Hourly Wage	Jobs Created/ Retained (FTE)	Other Public and Private Investment
Rogue Community College Workforce Development Scholarship	\$25,000	Business Development and Training	Grants Pass, Josephine County	Increase funding available for emerging, existing, or transitioning workers accessing non-credit skills training to at least 39 students. Will fund the development of two new trainings.	TBD	5	\$128,260
Rogue Community College SimLab	\$73,954	Industry Development	Medford, Jackson County	Develop 4-5 room SimLab for clinical training for local nurses, student nurses, and other allied health professionals, address worker shortages in nursing by boosting student enrollment. Expect to retain 35 workers annually.	TBD	0	\$369,770
Oregon Wine and Farm Tour Promotion and Membership Expansion	\$11,000	Industry Development	Medford, Jackson County	Promote and attract new members through development of new collaborative marketing materials and certified display systems. Expect to increase staff at local wineries with increased sales.	TBD	0	\$260,000
SOREDI Revolving Loan Fund	\$150,000	Business Development	Jackson & Josephine Counties	Increase funding potential for private business through revolving loan fund.	TBD	45	\$750,000
SOREDI Marketing Project	\$20,000	Business Development	Jackson & Josephine Counties	Market Southern Oregon outside the region through direct mail, client visits, tradeshow attendance, and the creation/implementation of marketing collateral. Expect to increase number of client contracts and business recruitment leads resulting in at least 4 new jobs.	TBD	0	\$100,000

Project Title	Total Grant Award	Project Type	Location	Expected Outcome	Average Hourly Wage	Jobs Created/ Retained (FTE)	Other Public and Private Investment
SOU Foundation Deer Creek Field Station	\$10,000	Business Development and Training	Ashland, Jackson County	Provide field station for college and university faculty, students and researchers in the Klamath-Siskiyou region.	TBD	3	\$3,251,450
SOWAC Micro-enterprise Development Services	\$20,000	Business Development	Grants Pass, Josephine County	Provide business training, counseling and business information services to existing owners of micro enterprises, enhance small loan program. Expect to serve 700 people yearly in 90 businesses for fiscal year 2006-2007	TBD	1	\$100,000
THRIVE Expanding Capacity of Oregon Seed Growers	\$10,000	Industry Development	Jackson County	Purchase seven pieces of seed harvesting and cleaning equipment for organic vegetable and flower seed growers. Expect to expand at least nine individual farm businesses, increase seed sales resulting in additional job creation.	TBD	2	\$49,210
THRIVE Food Connection	\$5,000	Industry Development	Ashland, Jackson County	Create half-time business outreach position to coordinate programs aimed at growing the supply and demand for locally produced fresh produce and value-added specialty products. Expect to add one part-time position and increase local sales.	TBD	1/2	\$23,810
Regional Administration	\$60,762						
<b>TOTALS</b>	<b>\$496,453</b>				<b>131.5</b>	<b>JOBS CREATED/RETAINED</b>	<b>\$5,495,936</b> <b>OTHER PRIVATE/PUBLIC \$\$\$'s</b>



Lower John Day Regional Partnership project:  
Oregon Paleo Lands Institute Bookstore, Fossil.

The Paleo Lands Institute Bookstore carries a variety of books, and also provides an outlet and market for local craftsmen/craftswomen and artists. It offers free wi-fi, a service that is popular with urban visitors who can use the internet to keep in touch with family and friends in an area where there is no cell phone service!



The bookstore, a member of the Pacific Northwest Booksellers Association, will distribute \$20,000 worth of books donated by PNBA-member publishers and booksellers to rural school and community libraries in Wheeler, Grant and Gilliam Counties. The OPLI bookstore was named recipient of the donations to Rural Libraries by the PNBA Board of Directors.

# LOWER JOHN DAY REGIONAL PARTNERSHIP

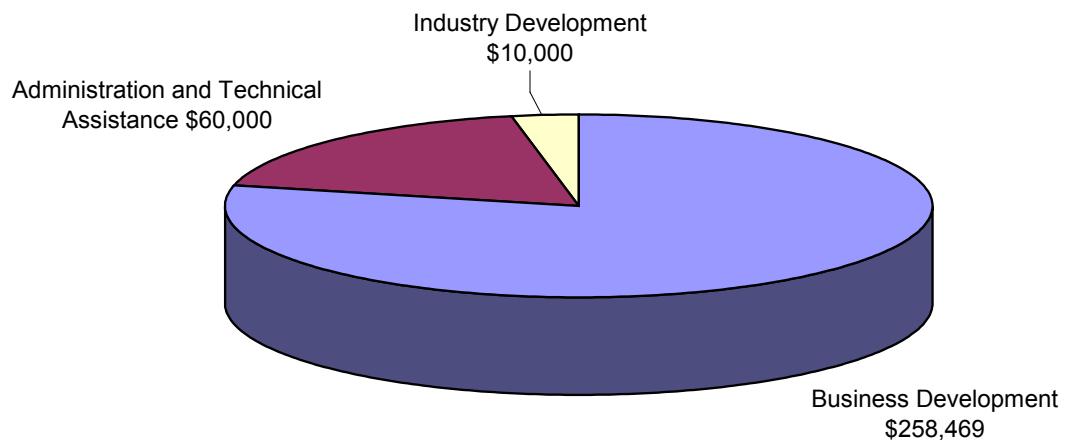


GILLIAM, SHERMAN, WHEELER

Gilliam	Sherman
Population	1,778
Square Miles	1,223
Per Capita Income *	\$26,911
Covered Employment **	768
Wheeler	
Population	1,505
Square Miles	1,713
Per Capita Income *	\$25,923
Covered Employment **	271

\* 2005 data from Oregon Employment Dept.  
\*\* 2006 data from Oregon Employment Dept.

## Investments by Type



"What most people in Western Oregon need to know is, this (Regional Rural program) is economic development for Eastern Oregon. Our economic development staff support, made possible by this program, is helping this rural, frontier region work on projects that can make a difference in our small communities, including our new opportunities with wind energy."

*– Jeanne Burch, Wheeler County Judge, Board Chair*

**Board Focus:** This biennium the partnership sought to address the fundamentals of this rural, agricultural economy by continuing to focus on providing capacity to those seeking new opportunities, as well as those rare but occasional investments that will constructively influence the foundation of the economy. The idea is to build a sustainable entrepreneurial economy from the ground up, by keeping close to the culture of the region.

**Regional Staff:** Marj Sharp • 541-763-2372 • [ljdp@ncesd.k12.or.us](mailto:ljdp@ncesd.k12.or.us)

**Board Members:**

**Jeanne Burch, Chair**

Wheeler County Judge

Wheeler County - *County*

**Kathryn Greiner**

City Administrator, City of Condon

Gilliam County - *City*

**Cliff Jett**

Mayor, City of Rufus

Sherman County - *City*

**Pat Shaw**

Gilliam County Judge

Gilliam County - *County*

**Gary Thompson**

Sherman County Judge

Sherman County - *County*

**Mike Weimar**

Gilliam County Commissioner

Gilliam County - *County*

**Bill Wyatt**

Wheeler County Commissioner

Wheeler County - *County*

**Teresa Hunt**

Painted Hills Beef

Wheeler County - *Private Sector*

**Total 2005-2007 Funding: \$392,226**

## LOWER JOHN DAY REGIONAL PARTNERSHIP

Project Title	Total Grant Award	Project Type	Location	Expected Outcome	Average Hourly Wage	Jobs Created/ Retained (FTE)	Other Public and Private Investment
Wheatridge in the Nook	\$10,469	Business Development	Arlington, Gilliam County	Purchase of winery lab equipment to establish winery	\$10	1.5	\$257,565
Wheat Springs Bakery - Develop and produce varieties of "popped wheat" snack products	\$10,000	Business Development	Condon, Gilliam County	Expansion from farm diversification project	N/A	2	\$52,395
Gossamer Fields Wool & Fiber - Needs assessment for market development and revitalization of regional wood fiber and sheep industry	\$10,000	Industrial Development	Grass Valley, Sherman County	Establish a mill	N/A	2 jobs at startup; 15 at reopen	\$215,758
Auscrete Corporation - Manufacturer of concrete panels for construction of houses	\$20,000	Business Development	Rufus, Sherman County	Provide for energy efficient affordable housing - provided by developing business	\$13.13	3; 40 prospective	\$1,582,100
Grass Valley Market - Support reconstruction and rehabilitation of grocery storefront	\$8,000	Business Development	Grass Valley, Sherman County	Reopen store in rural town - part of revitalization of community	N/A	2	\$1,200
Margaret's Place - Retail plant nursery	\$10,000	Business Development	Wasco, Sherman County	Establish business, job creation in small community	\$8 - \$10.38	5	\$31,120
Oregon Paleo Lands Institute Bookstore - furnishings	\$10,000	Business Development	Fossil, Wheeler County	Open new business in deserted storefront	\$8.43 - \$27.94	4	\$39,050

<b>Project Title</b>	<b>Total Grant Award</b>	<b>Project Type</b>	<b>Location</b>	<b>Expected Outcome</b>	<b>Average Hourly Wage</b>	<b>Jobs Created/ Retained (FTE)</b>	<b>Other Public and Private Investment</b>
Twist & Shake Drive In - Remodel	\$10,000	Business Development	Condon, Gilliam County	Refurbish & reopen existing restaurant to 1950's theme - total employees now at nine	\$8.15	4	\$164,850
Three Capacity Builders for Gilliam, Sherman and Wheeler Counties	\$180,000	Business Development	Gilliam, Sherman & Wheeler Counties	Develop economic development projects for region; assist with renewable energy issues including land use and incentive programs	N/A	Only secondary job creation from assisted businesses	\$84,818
Regional Administration	\$60,000						
<b>TOTALS</b>	<b>\$328,469</b>			<b>JOBS CREATED/RETAINED</b>	<b>60</b>		<b>\$2,428,856 OTHER PRIVATE/PUBLIC \$\$\$'s</b>

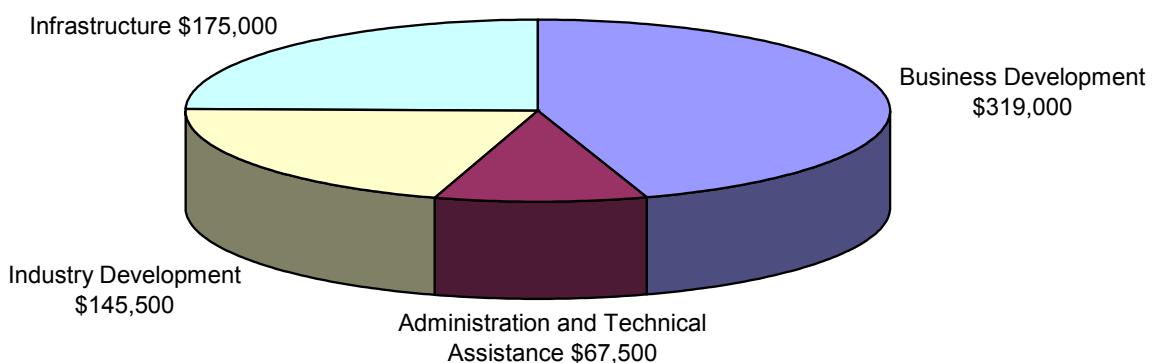
# MID-WILLAMETTE VALLEY PARTNERSHIP



MARION, POLK, YAMHILL

Marion	Polk	Yamhill
Population	296,995	65,995
Square Miles	1,194	745
Per Capita Income *	\$28,826	\$28,030
Covered Employment **	137,862	18,261
* 2005 data from Oregon Employment Dept.		
** 2006 data from Oregon Employment Dept.		

**Investments by Type**



"The Regional Investment Program has made it possible for business leaders and elected officials from both rural communities and urban areas in the Mid-Willamette valley to quickly come together and act strategically on some of the greatest opportunities and problems facing our area. Two examples: we are making real progress on the future challenge of diminishing water supplies in Polk and Yamhill Counties, and we responded quickly to some big opportunities - like the expansion of the Garmin facility in Salem, which will result in more than 100 very high wage jobs."

*-John McArdle, Chair, Regional Investment Board; Mayor, City of Independence*

**Board Focus:** The Mid-Valley strategy focused on strategic opportunities that attract new jobs and leverage new investments. The Regional Investment Fund assisted projects through “Immediate Job Creation Opportunity Grants”. These grants were awarded to projects that will result in job creation and new investment within 18 months. The Rural Investment Fund is reserved for projects intended to attract jobs and investment in rural communities but within a longer time horizon of 5 years. Many Rural Investment grants were designed to address development capacity problems in rural communities.

**Regional Staff:** Ray Teasley • 503-588-6177 • rteasley@mwcog.org

### Board Members:

#### **John McArdle, Chair**

Mayor, City of Independence  
Polk County - *Small City*

#### **Jeff Anderson**

United Food and Commercial  
Workers union executive.  
Marion County - *Organized Labor*

#### **Sylvia Arroyo**

Executive Director, Salud Medical  
Center  
Marion County - *Spanish Speaking  
Persons*

#### **Agnes Balassa**

Executive Director, Enterprise for  
Employment and Education  
Marion County - *Private Sector*

#### **Richard Bjelland**

Woodburn City Councilor  
Marion County - *City*

#### **Alicia Bonsteele**

Chair, Board of Salem Electric  
Marion County - *Private Sector*

#### **Bryan Brown**

Oregon Fruit Products Company  
executive  
Polk County - *Private Sector*

#### **Stan Christensen**

Director Emeritus, Yamhill Soil  
and Water Conservation District;  
farmer  
Yamhill County - *Private Sector*

#### **Lore Christopher**

Mayor, City of Keizer  
Marion County - *City*

#### **Dennis Creel**

Timberlands Manager, Hampton  
Resources, Inc.  
Yamhill County - *Private Sector*

#### **Ron Dodge**

Polk County Commissioner  
Polk County - *County*

#### **Jim Fairchild**

Mayor, City of Dallas  
Polk County - *City*

#### **Bob Hill**

CEO, LCG Pence Construction,  
LLC  
Marion County - *Private Sector*

#### **Sherry Hoefel**

Silverton City Councilor  
Marion County - *City*

#### **Tom Martin**

Forest River, Inc. executive  
Polk County - *Private Sector*

#### **Chris Mercier**

Tribal Council Chair, Confederated  
Tribes of the Grand Ronde  
Yamhill County - *Tribe*

#### **Patti Milne**

Marion County Commissioner  
Marion County - *County*

#### **Jerry Mullen**

Farmer  
Marion County - *Private Sector*

#### **John Oberst**

Mayor, City of Monmouth  
Polk County - *City*

#### **Kathy Oriet**

Mayor, City of Carlton  
Yamhill County - *Small City*

#### **Bert Ortiz**

Owner, Tico's Coffee  
Marion County - *Private Sector/Minority Entrepreneurs*

#### **Dallas Scofield**

Exec. Vice President, Key Bank  
Marion County - *Private Sector*

#### **Rollin Soles**

CEO, Argyle Winery  
Yamhill County - *Private Sector*

#### **Robert Soppe**

Newberg City Councilor  
Yamhill County - *City*

#### **Mary Stern**

Yamhill County Commissioner  
Yamhill County - *County*

#### **Jennifer Strutz**

Mayor, City of Aurora  
Marion County - *Small City*

#### **Janet Taylor**

Mayor, City of Salem  
Marion County - *City*

#### **Gerald Watson**

Attorney in private practice  
Marion County - *Private Sector*

#### **Vacant**

City of McMinnville  
Yamhill County - *City*

**Total 2005-2007 Funding: \$700,272**

## MID-WILLAMETTE VALLEY PARTNERSHIP

Project Title	Total Grant Award	Project Type	Location	Expected Outcome	Average Wage	Jobs Created/ Retained (FTE)	Other Public and Private Investment
Spring Valley Dairy - New Worker Training and Start-up Costs	\$50,000	Business Development	Salem, Marion County	Facilitate the purchase and reorganization of a business that was failing and preserving more than 60 jobs	\$26,000/yr	64	\$2,100,000
Betty Lou's - Expansion in McMinnville	\$22,500	Business Development	McMinnville, Yamhill County	Purchase new equipment to expand production of fruit bars	TBD	119	\$225,000
Garmin AT - Expansion and New Building Construction	\$90,000	Business Development	Salem, Marion County	Construction of new building for approximately 70 new jobs. Grant used to reduce City SDC charges	Significantly higher than county average	70+ (State is collecting data)	\$8,200,000
City of Salem/Boise White Paper Industrial Site Re-use Project - Urban Land Institute Panel Costs	\$100,000	Industrial Development	Salem, Marion County	Redevelopment of old Boise mill site on river in downtown Salem and create at least 20 new Boise jobs elsewhere in Salem	Not available	20 projected	\$1,000,000
Silverton Industrial Park Road Improvements to Help Three Expanding Companies	\$50,000	Infrastructure	Silverton, Marion County	Expansion of road within the industrial park to accommodate three companies and at least 22 new jobs	Not available	22	\$2,500,000
Grant to City of Sheridan for Reduction of SDC Charges	\$10,000	Business Development	Sheridan, Yamhill County	Construction of first new commercial building downtown in more than 25 years. Will create 2 jobs initially and spur other downtown investments	Not available	2	\$500,000
Carlton urban renewal district feasibility assessment	\$12,000	Business Development	Carlton, Yamhill County	Creation of an urban renewal district to help with downtown infrastructure needed to accommodate commercial growth	N/A	N/A	\$4,000

Project Title	Total Grant Award	Project Type	Location	Expected Outcome	Average Wage	Jobs Created/ Retained (FTE)	Other Public and Private Investment
Shared Industrial Land Redevelopment Manager	\$35,000	Industrial Development	Dallas, Monmouth & Independence Polk County	More effectively market industrial sites for three cities	N/A	N/A	\$20,000
McMinnville Economic Development Partnership - First Year Activities	\$49,500	Business Development	McMinnville, Yamhill County	Help a new community economic development organization get established	N/A	N/A	\$20,000
Engineering for a Sewer Line Extension to Serve Vacant Industrial Area	\$40,000	Infrastructure	Newberg, Yamhill County	Increase the marketability of industrial lands by pre-engineering the expansion of sewer service	N/A	N/A	\$16,000
Business Development and Retention Program	\$30,000	Business Development	North Santiam Canyon region, Marion and Linn Counties	Part of a local match for a multi-year federal Enterprise Facilitation Program	N/A	N/A	\$30,500
Legal Work for Intergovernmental Water Sharing Agreements	\$10,000	Infrastructure	Polk County	Address predicted future water shortages by facilitating water sharing among local jurisdictions	N/A	N/A	\$1,000,000 in water system improvements within 5 years
Municipal Water Intertie Feasibility Analysis	\$25,000	Infrastructure	Willamina & Sheridan, Yamhill & Polk Counties	Engineering feasibility for connecting Willamina to the new Sheridan water reservoir to address future water needs of Willamina Lumber Co.	N/A	N/A	\$35,000 CDBG funds (\$1 million long-term investment)
Tourism Branding Project	\$10,500	Industry Development	Woodburn, Marion County	Develop a branding strategy for area tourism efforts	N/A	N/A	\$10,000
Countywide Water Needs Analysis	\$50,000	Infrastructure	Yamhill County	Address future water shortages that threaten the economy	N/A	N/A	\$70,000

<b>Project Title</b>	<b>Total Grant Award</b>	<b>Project Type</b>	<b>Location</b>	<b>Expected Outcome</b>	<b>Average Wage</b>	<b>Jobs Created/ Retained (FTE)</b>	<b>Other Public and Private Investment</b>
Fairgrounds Sound System	\$25,000	Business Development	Polk County	Bring more attractions to the county fairgrounds by improving sound system	N/A	N/A	\$40,000
Board Planning	\$30,000	Business Development	Mid-Valley Region	Regional economic assessment prepared by consultant with financial participation by the counties, the City of Salem, and the workforce training organization	N/A	N/A	\$40,000
Regional Administration	\$67,500	Administration	Mid-Valley Region	Administration	N/A	N/A	N/A
<b>TOTALS</b>	<b>\$707,000*</b>			<b>JOBS CREATED/RETAINED</b>	<b>297</b>	<b>\$15,810,500</b>	<b>OTHER PRIVATE/PUBLIC \$\$\$'s</b>

\* Includes carryover from 2003-2005



Above and below: NW Polymers moved to Four Corners Industrial Park in Molalla to allow the company to expand and bring 62 jobs to the area.



The Mt. Hood Economic Alliance supported Cencast's move to Molalla's Four Corners Industrial Park to allow the company to expand.

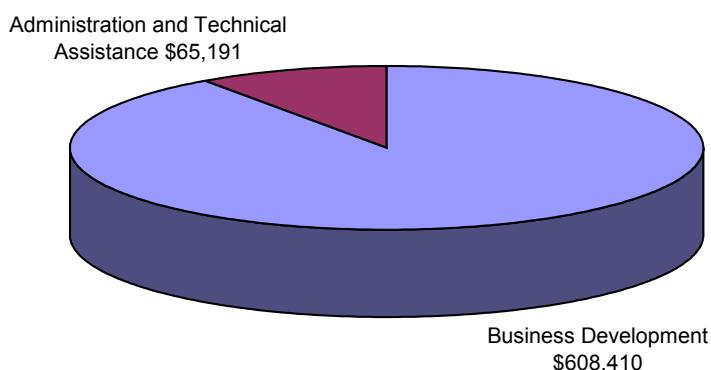
# MT. HOOD ECONOMIC ALLIANCE



CLACKAMAS, HOOD RIVER, WASCO

Clackamas	Hood River	Wasco
Population	357,435	20,760
Square Miles	1,879	533
Per Capita Income *	\$39,729	\$27,173
Covered Employment **	146,876	11,700
* 2005 data from Oregon Employment Dept.		
** 2006 data from Oregon Employment Dept.		

## Investments by Type



“Mt. Hood Economic Alliance’s success with the Regional/Rural Investment programs has been in large part because of our close collaboration with the local economic development and small business development center staff. We have been able to make strategic investments based on well-thought-out and reviewed project applications that meet the goals and performance outcomes of our three-county 2005-2007 Regional Strategy.”

*-Ken Bailey, Mt. Hood Economic Alliance Chair*

**Board Focus:** The primary goals of the Mt Hood Economic Alliance Regional Investment Board are job creation/retention and to support those critical activities that lead to short-term job creation. The Alliance works with other regional and local economic development organizations to coordinate activities, streamline administration and leverage funding.

**Regional Staff:** Mary McArthur • 503-228-5565 • [mbmcarthur@att.net](mailto:mbmcarthur@att.net)

**Board Members:**

**Ken Bailey, Chair**

Orchardist; Board Member, Oregon Investment Board  
Wasco County - *Private Sector*

**John Alley**

Retailer; past Chamber President  
Hood River County - *Private Sector*

**Robert Austin**

Mayor, City of Estacada; Clackamas County Economic Development Council  
Clackamas County - *City*

**Sherry Holliday**

Wasco County Commissioner  
Wasco County - *County*

**Jamie Johnk**

Clackamas County Business Development Services;  
former Director, Canby Business Revitalization Team  
Clackamas County - *County*

**Cathie Moravec**

Oregon Employment Department, Regional Workforce Board  
Clackamas County - *Workforce*

**David Piper**

Retired business owner  
Clackamas County - *Private Sector*

**Chuck Thomsen**

Hood River County Commissioner  
Hood River County - *County*

**Mike Wells**

Developer; Clackamas County Economic Development Council  
Clackamas County - *Private Sector*

**Carol York**

Publisher, former County Commissioner  
Hood River County - *Private Sector*

**Vacant**

Wasco County - *Tribe*

**Total 2005-2007 Funding: \$536,741**

## MT. HOOD ECONOMIC ALLIANCE

Project Title	Total Grant Award	Project Type	Location	Expected Outcome	Average Hourly Wage	Jobs Created/ Retained (FTE)	Other Public and Private Investment
Canby Industrial Park Marketing	\$5,000	Business Development	Clackamas County	Goal of the regional/national marketing effort will be recruitment of at least one company and creation of at least 2 jobs	TBD	5	\$75,000
Cencast	\$50,000	Business Development	Clackamas County	By moving Cencast to Molalla's Four Corners Industrial Park, 10 jobs were retained and 20 new jobs added	\$15.00	30	\$850,000
Clackamas County RLF Recapitalization	\$25,000	Business Development	Clackamas County	Already a highly successful source of financing for small businesses, an additional \$75,000 in USDA loan financing will be leveraged	TBD	5	\$75,000
Fearless Brewing Company	\$40,000	Business Development	Clackamas County	A micro-brewery in Estacada, the expanded beer production is resulting in the creation of 3 family wage jobs	\$11.32	8	\$22,500
Hood River Organic	\$40,000	Business Development	Hood River County	A loan to purchase a delivery van is allowing the company to start-up a distribution arm of their already successful organic mushroom business	\$11.00	4	\$10,000
Hood River Wind Project	\$10,000	Business Development	Hood River County	Following significant research and feasibility analysis, Hood River County has identified a potential site for development of a wind farm, hosting 6 turbines, creating 2 new jobs	\$15.00	2	\$167,000
Imperial Stock Ranch	\$40,000	Business Development	Wasco County	Adding value to the company's sheep raising by making wool yarn and textile products is expected to result in the creation of 4 new jobs	\$17.50	4	\$40,000

Project Title	Total Grant Award	Project Type	Location	Expected Outcome	Average Hourly Wage	Jobs Created/ Retained (FTE)	Other Public and Private Investment
MCEDD - RLF Recapitalization	\$50,000	Business Development	Wasco County	Already a highly successful source of financing for small businesses, an additional \$200,000 in USDA loan financing will be leveraged	TBD	10	\$125,000
Miles Fiberglass	\$10,000	Business Development	Clackamas County	A manufacturer of E-glass panels for military and commercial markets, marketing was needed to create awareness for their new product	\$15.50	4	\$151,000
NW Polymers	\$50,000	Business Development	Clackamas County	Needing additional space, the company was being recruited to SW Washington, but has elected to move to expanded space in Molalla's Four Corners Industrial park	\$9.80	62	\$2,000,000
Package Containers	\$4,835	Business Development	Clackamas County	A manufacturer of paper and poly bags and ties, the company relies on the Internet as its primary mechanism for reaching prospective customers. MHEA funding underwrote some costs to develop a more sophisticated, interactive website	\$17.00	3	\$25,000
Regional Marketing	\$10,851	Business Development	Clackamas, Hood River, Wasco Counties	Business recruitment	\$15.00	3	\$50,000
Strategic Business Development Fund	\$272,724	Business Development	Clackamas, Hood River, Wasco Counties	Grant and loan fund to assist projects for local businesses to expand, and in the process retain and grow employment in the region's communities	TBD	TBD	TBD
Regional Administration	\$65,191	Administration	Clackamas, Hood River, Wasco Counties	Administration and technical assistance	N/A	N/A	N/A
<b>TOTALS</b>	<b>\$673,601</b>			<b>140</b>	<b>\$3,590,500</b>	<b>OTHER PRIVATE/PUBLIC \$\$\$'</b>	

# MULTNOMAH-WASHINGTON REGIONAL INVESTMENT BOARD

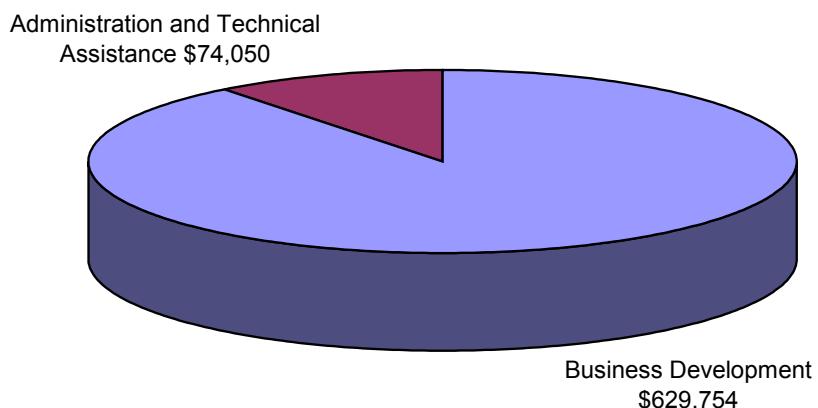


## MULTNOMAH, WASHINGTON

<b>Multnomah</b>	<b>Washington</b>
Population	677,813
Square Miles	465
Per Capita Income *	\$37,798
Covered Employment **	439,464

\* 2005 data from Oregon Employment Dept.  
\*\* 2006 data from Oregon Employment Dept.

### Investments by Type



"It's easy to overlook that over 60% of the companies in Multnomah and Washington counties are small businesses, and that 1 in 8 of these businesses are in the rural portions of the two counties. The 2005-2007 Multnomah-Washington Regional Board funds specifically target our small and rural companies that have approved business plans, and are looking to expand and create new employment opportunities."

*-Roy Jay, Chair, Multnomah-Washington Regional Investment Board.*

**Board Focus:** The two primary goals of the Multnomah-Washington Regional Investment Board are to support the recruitment and retention of jobs in the region's traded sector manufacturing clusters, and to provide support at the local level to existing small businesses with 25 or fewer employees in their growth and expansion activities, particularly in the smaller communities of the region.

**Regional Staff:** Mary McArthur • 503-228-5565 • [mbmcarthur@att.net](mailto:mbmcarthur@att.net)

**Board Members:**

**Roy Jay, Chair**

President, National Minority Convention Association; Portland African American Chamber of Commerce;  
Clean Slate;  
Multnomah County - *Private Sector*

**Lorraine Clarno**

Executive Director, Beaverton Chamber of Commerce  
Washington County - *Private Sector*

**Andy Duyck**

Washington County Commission  
Washington County - *County*

**Bertha Ferrán**

Mortgage broker; Portland Development Commission; Metropolitan Hispanic Chamber  
Multnomah County - *Private Sector*

**Carol Nielson-Hood**

Gresham City Council; Executive Director, Gresham Chamber of Commerce  
Multnomah County - *City*

**Total 2005-2007 Funding: \$703,804**

## MULTNOMAH-WASHINGTON REGIONAL INVESTMENT BOARD

Project Title	Total Grant Award	Project Type	Location	Expected Outcome	Average Hourly Wage	Jobs Created/ Retained (FTE)	Other Public and Private Investment
Acumed	\$50,000	Business Development	Washington County	A manufacturer of unique orthopedic products, the company is expanding into a new lower extremity division	\$21.75	35	\$370,000
HiRel Systems	\$50,000	Business Development	Washington County	With many overseas customers, the company was looking at shutting down its Hillsboro plant - funding is assisting with the implementation of LEAN manufacturing	\$16.34	142	\$208,000
LbL Windows	\$50,000	Business Development	Multnomah County	Business expansion through start-up of a new high-end window division	\$12.00	35	\$300,000
On Semiconductor	\$50,000	Business Development	Multnomah County	Re-start of the LSI wafer facility in Gresham which required significant retooling and recertification of the new wafers - provided company a showing of local commitment	\$30.00	50	\$2,750,000
Porteon	\$50,000	Business Development	Multnomah County	Start-up company producing low-speed vehicle for the disabled, the company is now moving into full production manufacturing	\$18.68	40	\$1,450,000
Precision Wire	\$50,000	Business Development	Washington County	Business expansion through start-up of new line of fine wire filament products for commercial and military use	\$20.50	20	\$308,600
WebMD	\$50,000	Business Development	Multnomah County	Fast growing company needed additional space for its Internet Health Education site support. Being Internet-based, the company was being recruited nationally - provided company a showing of local commitment	\$41.15	42	\$1,000,000

<b>Project Title</b>	<b>Total Grant Award</b>	<b>Project Type</b>	<b>Location</b>	<b>Expected Outcome</b>	<b>Average Hourly Wage</b>	<b>Jobs Created/ Retained (FTE)</b>	<b>Other Public and Private Investment</b>
AJ Java	\$25,000	Business Expansion	Multnomah County	Expand retail by adding coffee roasting facility	\$14.53	13	\$10,000
City of Beaverton	\$25,000	Business Development	Washington County	Small business expansion through economic gardening technical assistance	TBD	5	\$102,300
B & L Wood Creations	\$25,000	Business Development	Washington County	Implementation of LEAN manufacturing practices to manage its growing woodworking business	\$15.81	5	\$86,000
Daltons NW Catering	\$25,000	Business Development	Washington County	Expansion of catering business	\$12.81	10	\$110,000
NW hydraulics	\$25,000	Business Development	Washington County	Retention of a company by assisting with their move into larger space	\$25.34	23	\$390,500
Strategic Business Development Fund	\$154,754	Business Development	Multnomah/ Washington Counties	Business retentions/expansions through business loans and grants	TBD	TBD	TBD
Regional Administration (Mult-WA RIB 190)	\$74,050	Administration	Multnomah/ Washington Counties	Administration and technical assistance	N/A	N/A	N/A
<b>TOTALS</b>	<b>\$703,804</b>			<b>420</b>	<b>\$7,085,400</b>	<b>OTHER PRIVATE/PUBLIC \$\$\$'s</b>	

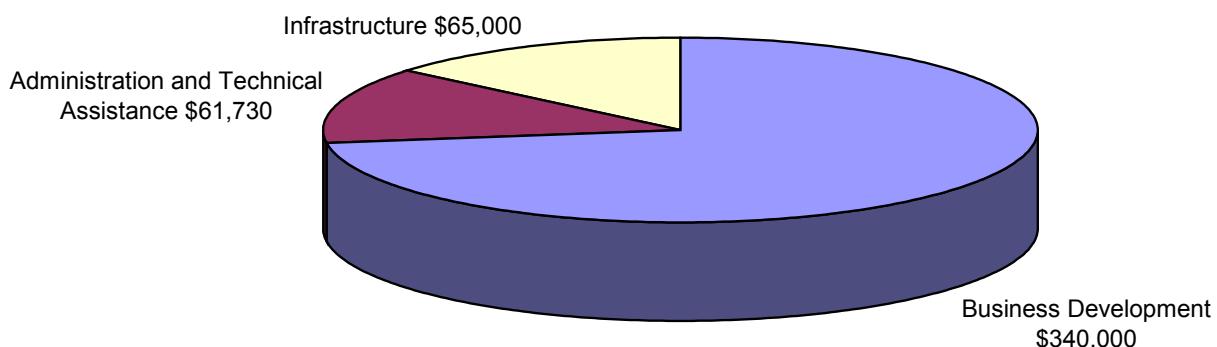
# NORTHEAST OREGON ALLIANCE



## UMATILLA, UNION, WALLOWA

Umatilla	Union	Wallowa
Population	72,008	24,561
Square Miles	3,231	2,038
Per Capita Income *	\$25,322	\$27,522
Covered Employment **	29,153	9,785
<b> </b>		
* 2005 data from Oregon Employment Dept.		
** 2006 data from Oregon Employment Dept.		

### Investments by Type



"We think we have demonstrated that this is an economic development program worth investing in. More importantly...these are funding decisions made by an entire region learning to play well in the sandbox with alarmingly shrinking funding levels. Local people know how to grow local economies, so we honor the hard work and historic successes of this valuable economic development tool."

*-Colleen MacLeod, member of Northeast Oregon Alliance; Union County Commissioner*

"In addition to the economic development benefits, including job creation and retention, the unity that has come to the three counties (Umatilla, Union and Wallowa) in terms of moving forward as a unified region warrants kudos for this vital program."

*-Kim Puzey, Chair, Northeast Oregon Alliance; General Manager, Port of Umatilla*

**Board Focus:** The region has established a goal of increasing the economic prosperity of the region that has been left out of Oregon's economic expansion and diversification. The region's priorities are to fund projects which will make a major contribution to the economy, have a high current or potential level of value-added to products or services that are produced within the region, or that pay above average wages.

**Regional Staff:** Lisa Dawson • 541-426-3598 • lisadawson@neoedd.org

**Board Members:**

**Kim Puzey, Chair**

General Manager, Port of Umatilla  
Umatilla County - *Port*

**Dennis Cross**

Co-owner of W.C. Construction, Inc.  
Union County - *Private Sector*

**Dan DeBoie**

Wallowa County Commissioner  
Wallowa County - *County*

**Russ Dorran**

Superintendent, Hermiston Energy Services  
Umatilla County - *Private Sector*

**Ron Gay**

Mayor, City of Wallowa  
Wallowa County - *City*

**Kevin Hale**

Owner, Pendleton Electric Company  
Umatilla County - *Private Sector*

**Hulette Johnson**

Economic Development Director, Umatilla County  
Umatilla County - *County*

**Lewis Key**

Mayor, City of Milton-Freewater  
Umatilla County - *City*

**Bob Keyser**

Realtor; former Director, Small Business  
Development Center, Portland Community College  
Wallowa County - *Private Sector*

**Judy Loudermilk**

Executive Director, Union County Chamber of  
Commerce  
Union County - *Private Sector*

**Colleen MacLeod**

Union County Commissioner  
Union County - *County*

**Joseph McCormack**

Department of Fisheries Resource Management, Nez  
Perce Tribe  
Wallowa County - *Tribe*

**Timothy Nitz**

Oregon/Washington Unit Manager, Nez Perce Na-  
tional Historical Park; National Park Service repre-  
sentative, Confederated Tribes of the Umatilla Indian  
Reservation and Confederated Tribes of the Colville  
Reservation

Wallowa County - *Tribe*

**Todd Richmond**

IT consultant/Small business owner; City Council,  
City of La Grande  
Union County - *Private Sector, City*

**Dennis Spray**

Director of Public Works, Union County  
Union County - *County*

**Bill Tovey**

Director, Department of Economic & Community  
Development, Confederated Tribes of the Umatilla  
Indian Reservation  
Umatilla County - *Tribe*

**Bill Whittemore**

Owner and manager, retail and wholesale lumber-  
yards; tourism business  
Union County - *Private Sector*

**Michele Young**

City Administrator, City of Enterprise  
Wallowa County - *City*

**Total 2005-2007 Funding: \$504,199**

**NORTHEAST OREGON ALLIANCE**

Project Title	Total Grant Award	Project Type	Location	Expected Outcome	Average Hourly Wage	Jobs Created/Retained (FTE)	Other Public and Private Investment
Boise Building Solutions Hog Fuel Burner	\$100,000	Business Development	La Grande, Union County	Retention of jobs, job creation reduction in operation costs; provide local support	\$18.96	156	\$3,975,615
Barhyte Specialty Foods Production Line	\$60,000	Business Development	Pendleton, Umatilla County	Job creation, business expansion	\$19.24	12	\$300,000
Wallowa County Health Care District - New Hospital	\$100,000	Business Development	Enterprise, Wallowa County	Job retention, job creation, maintenance of health care in Wallowa County; local, public funding to fill a gap in completing project due to increased construction costs; final \$2 million raised through this award, a bank loan and over \$500,000 in private donations	\$22.03	124	\$23,596,699
Eastern Oregon Machine	\$25,000	Business Development	Hermiston, Umatilla County	Job creation, business expansion	\$18.32	4	\$429,000
Confederated Tribes of the Umatilla Indian Reservation Coyote Business Park	\$65,000	Infrastructure Development	Umatilla Indian Reservation, Umatilla County	Job creation; provided local match for an OECDD Strategic Reserve Fund award and a federal EDA grant to allow the first major business investment in the industrial park; Cayuse Technologies wanted a joint venture with the tribe for an Eastern Oregon location for the call document and software development center	\$10.99	250	\$4,313,300
Earl Brown & Sons Watermill Winery Remodel	\$55,000	Business Development	Milton-Freewater, Umatilla County	Job creation, business expansion	\$11.16	10	\$1,326,385
Regional Administration NEOEDD	\$61,730	Administration	NE Region	Administration	N/A	N/A	N/A
<b>TOTALS</b>	<b>\$466,730</b>			<b>JOBS CREATED/RETAINED</b>	<b>556</b>		<b>\$33,940,999</b>
				<b>OTHER PRIVATE/PUBLIC \$\$\$'s</b>			



Tillamook was the new site for Creative Kingdom's facility, which was being recruited to Colorado. The NW Oregon Economic Alliance's award helped to keep them in Oregon for their expansion.

# NORTHWEST OREGON ECONOMIC ALLIANCE

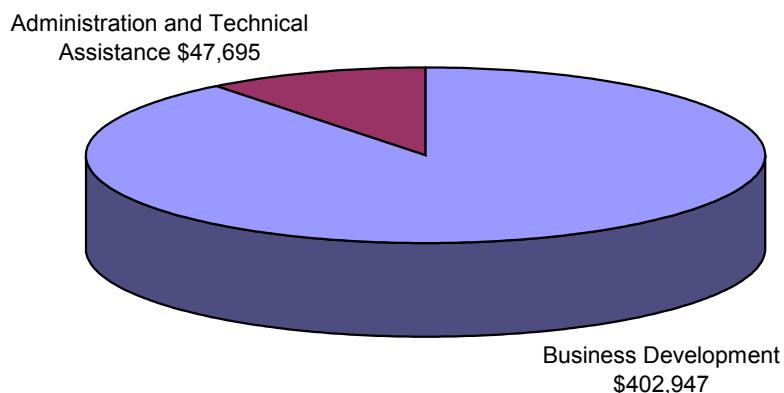
CLATSOP, COLUMBIA, TILLAMOOK



Clatsop		Columbia	
Population	35,820	Population	46,261
Square Miles	873	Square Miles	687
Per Capita Income *	\$28,854	Per Capita Income *	\$29,111
Covered Employment **	16,556	Covered Employment **	10,686
Tillamook			
Population	24,590	Population	24,590
Square Miles	1,125	Square Miles	1,125
Per Capita Income *	\$28,449	Per Capita Income *	\$28,449
Covered Employment **	8,749	Covered Employment **	8,749

\* 2005 data from Oregon Employment Dept.  
\*\* 2006 data from Oregon Employment Dept.

## Investments by Type



"Clearly our big win this time was retaining Boise Cascade, the largest employer and majority taxpayer in St Helens. Regional/Rural Investment funds were used creatively, flexibly and in a timely manner--something not always possible with public resources."

-Valerie Folkema, Chair Northwest Oregon Economic Alliance

**Board Focus:** The primary goals of the NW Oregon Economic Alliance Regional Investment Board are job creation/retention and to support those activities that lead to job creation. This board is a model for coordinating local and regional efforts to maximize staffing and resources to sustain business activities and improve the economy.

**Regional Staff:** Mary McArthur • 503-228-5565 • [mbmcarthur@att.net](mailto:mbmcarthur@att.net)

**Board Members:**

**Val Folkema, Chair**

Commissioner, Port of Garibaldi  
Tillamook County - *Port*

**Tony Hyde**

Columbia County Commissioner  
Columbia County - *County*

**Shirley Kalkhoven**

Mayor, City of Nehalem  
Tillamook County - *City*

**Don McDaniel**

Retired; former Commissioner, Port of Astoria; Col-Pac EDD  
Clatsop County - *Private Sector*

**Van Moe**

Radio station owner  
Tillamook County - *Private Sector*

**Sam Patrick**

Clatsop County Commissioner  
Clatsop County - *County*

**Diane Pohl**

Mayor, City of Clatskanie  
Columbia County - *City*

**Paul Pulliam**

Former President, Port of St Helens  
Columbia County - *Private Sector, retired*

**NORTHWEST OREGON ECONOMIC ALLIANCE**

**Total 2005-2007 Funding: \$450,642**

Project Title	Total Grant Award	Project Type	Location	Expected Outcome	Average Hourly Wage	Jobs Created/ Retained (FTE)	Other Public and Private Investment
Boise Cascade	\$200,000	Business Development	Columbia County	Funding helped Boise Cascade implement Best Manufacturing Practices (BMP) that has helped the company remain open and employ nearly 500 workers	\$26.63	486	\$400,000
Hampton Lumber	\$30,000	Business Development	Tillamook County	Workers have been trained on new electronic sawmill technology making the company more competitive and providing job growth	\$22.51	31	\$233,000
Creative Kingdom	\$30,000	Business Development	Tillamook County	Needing additional space, the company was being recruited to Colorado - funding assisted with siting the high tech entertainment company in Tillamook	\$13.00	8	\$108,000
North Tillamook Lands Inventory	\$15,000	Business Development	Tillamook County	Assessment of land available for business development	N/A		\$35,000
NW Oregon Works (NOW)	\$25,000	Business Development	Clatsop, Columbia, Tillamook counties	Using cluster-based training, NOW expects to assist in the development of local economic development capacity and create new business clustered networks	N/A		\$79,700
USIA Boat Building	\$32,170	Business Development	Tillamook County	Needing room for expansion of its growing military boat business, funding helped site the company in Tillamook	\$12.00	9	\$248,500

<b>Project Title</b>	<b>Total Grant Award</b>	<b>Project Type</b>	<b>Location</b>	<b>Expected Outcome</b>	<b>Average Hourly Wage</b>	<b>Jobs Created/ Retained (FTE)</b>	<b>Other Public and Private Investment</b>
Strategic Business Development Fund	\$70,777	Business Development	Clatsop, Columbia, Tillamook Counties	Loan or grant funds available for projects that assisted local businesses expand, and in the process retain and grow employment in the region's communities	TBD	TBD	TBD
Regional Administration (NOEA 190)	\$47,695	Administration	Clatsop, Columbia, Tillamook Counties	Administration and technical assistance	N/A	N/A	N/A
<b>TOTALS</b>	<b>\$450,642</b>			<b>JOBS CREATED/RETAINED</b>	<b>534</b>	<b>\$1,104,200</b>	<b>OTHER PRIVATE/PUBLIC \$\$\$'s</b>

# SOUTH CENTRAL OREGON REGIONAL INVESTMENT BOARD

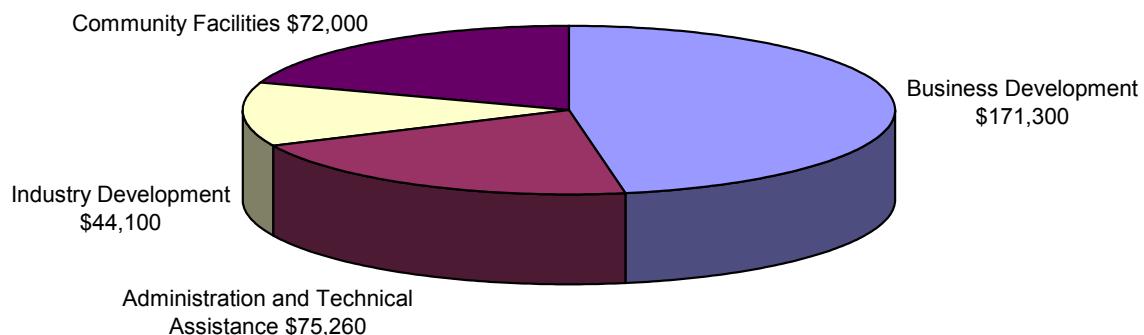


## KLAMATH, LAKE

Klamath		Lake	
Population	64,769	Population	7,440
Square Miles	6,135	Square Miles	8,359
Per Capita Income *	\$25,997	Per Capita Income *	\$26,508
Covered Employment **	23,939	Covered Employment **	2,534

\* 2005 data from Oregon Employment Dept.  
\*\* 2006 data from Oregon Employment Dept.

### Investments by Type



“South Central Oregon Regional Investment helped us greatly to get where we are at today (with the Lakeview Biomass Plant).”

*-Jim Walls, Lake County Resources Initiative*

“Your support and leadership is tremendously important to OIT. Your generosity will be recognized and your contribution will be matched with a \$2,500 gift through the Dick and Nancy Wendt Challenge Grant.”

*-Martha Anne Dow, former President, OIT*

**Board Focus:** The Regional Investment Board works cooperatively with partners in economic development throughout the Region and the State to coordinate public and private resources, maximize leverage and fill gaps in capital investments that help our businesses and communities be competitive, strategically utilize the limited, available resources for economic development, and work to develop new resources and tools for economic development.

The Board also helps address the priorities of rural areas that have the greatest economic challenges, and supports communities and populations that have been left out of Oregon's economic expansion and diversification. The goal of board investments was \$5,000 per job; but the board achieved \$975 per job. Other public and private funds were leveraged \$75 for every dollar of Board investments, much above the initial goal of 5 dollars of "other" to every one dollar of board investment.

**Regional Staff:** Deanna Wilson • 541-884-5593 • [deanna@scoedd.org](mailto:deanna@scoedd.org)

**Board Members:**

**Gil Ernst, Chair**

Business Owner

Klamath County - *Private Sector/Rural Interests*

**Matt McVay**

Business Owner, First Choice Property Rental

Klamath County - *Private Sector/Rural Interests*

**Dennis Mooney**

Business Owner, True Value Hardware

Lake County - *Private Sector/Rural Interests*

**Al Switzer**

Klamath County Commissioner

Klamath County - *County*

**Gordon Wilson**

Retired, Timber Management and Production

Lake County - *Private Sector/Rural Interests*

**Brad Winters**

Lake County Commissioner, Board Chair

Lake County - *County*

**Total 2005-2007 Funding: \$376,304**

## **SOUTH CENTRAL OREGON REGIONAL INVESTMENT BOARD**

Project Title	Total Grant Award	Project Type	Location	Expected Outcome	Average Hourly Wage	Jobs Created/ Retained (FTE)	Other Public and Private Investment
Merrill-Malin Quilting Cooperative	\$14,700	Business Development	Merrill and Malin, Klamath County	Provide technical assistance to conduct a feasibility analysis, develop a business plan and conduct membership trainings to form a quilting cooperative business in the Merrill-Malin area	\$25.00	3	\$67,338
Pilot Travel Center	\$10,000	Business Development	Cheult, Klamath County	Purchase of backup generator to ensure ongoing operations during winter months	\$11.34	27	\$1,543,204
OIT Health Science Facility	\$5,000	Industrial Development	Klamath Falls, Klamath County	This funding will purchase lab equipment for the new Center for Health Professions facility at OIT	\$25.88	15	\$22,500,000
Post and King Historic Building Renovation	\$35,000	Housing & Community Facilities	Lakeview, Lake County	Underground utilities as part of the rehabilitation of the historic Post and King building and adjacent lots, contributing to the revitalization of the Lakeview community	\$11.86	2	\$1,247,176
North Lake Health Clinic	\$37,000	Community Facility	Christmas Valley, Lake County	Gap financing to construct a new 6,520 square foot health care facility in North Lake County - accommodate rooms for emergency procedures, x-rays, a lab, a medical billing area, a trauma port, a training area, two dental rooms, a chiropractic room and a massage therapy room. The local area is federally designated as a Medically Underserved Area (MUA) and a Health Care Shortage Area (HCSCA).			\$966,500

Project Title	Total Grant Award	Project Type	Location	Expected Outcome	Average Hourly Wage	Jobs Created/Retained (FTE)	Other Public and Private Investment
SCOEDD Business Development	\$65,000	Business Development	Klamath and Lake Counties	Develop and implement a two-county marketing strategy that will support business development through diverse loan program opportunities	\$10.96	4	\$500,000
Chiloquin Business Incubator	\$6,600 ('05-'07 funds) \$7,975 ('03-'05 funds)	Business Development	Chiloquin, Klamath County	Develop business incubator to stimulate commerce and employment and the revitalization of the distressed community	N/A	0	\$36,000
Lakeview Biomass Project	\$39,100	Industry Development	Lakeview, Lake County	This project will obtain actual field data on goods for services where it is predicted merchantable timber, under a stewardship contract, will help offset the cost of chips from non-merchantable material	\$11.54	85	\$84,555
KCDEA Marketing	\$65,000	Business Development	Klamath County	Capacity building grant for enhanced economic development - recruitment, expansion and retention of businesses	N/A	0	\$295,608
South Central Oregon Regional Partnership	\$10,000	Business Development	Klamath and Lake Counties	Serve as the principal forum for the discussion and identification of regional issues and potential solutions	N/A	0	0
Regional Administration (SCOEDD)	\$75,260	Administration	Klamath and Lake Counties	Administration	N/A	N/A	N/A
<b>TOTALS</b>	<b>\$362,660</b>			<b>JOBS CREATED/RETAINED</b>	<b>136</b>	<b>\$27,240,381</b>	<b>OTHER PRIVATE/PUBLIC \$\$\$'s</b>

# SOUTHEAST REGIONAL ALLIANCE

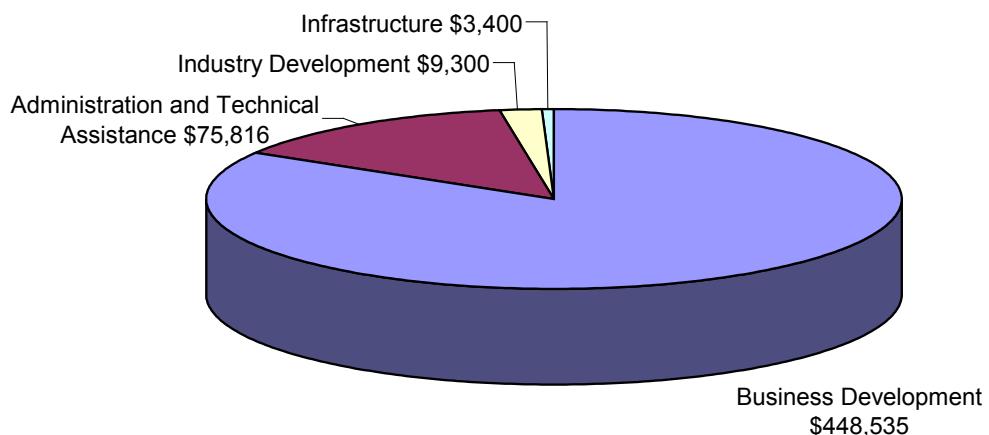


GRANT, HARNEY, MALHEUR

Grant	Harney	Malheur
Population	7,454	7,184
Square Miles	4,528	10,228
Per Capita Income *	\$27,975	\$26,620
Covered Employment **	2,653	2,526

\* 2005 data from Oregon Employment Dept.  
\*\* 2006 data from Oregon Employment Dept.

## Investments by Type



"In spite of sawmill shutdowns and staff cutbacks at the Forest Service, my son and his wife were able to move back to John Day from Salem. I credit this to the fact that the Southeast Regional Alliance was able to help fund Winners Choice, John Day Polaris, the Outpost and numerous other still-thriving businesses to fill the gap. We are transitioning to a different economy--one small success at a time."

*-Gary Judd, Manager, Grant County Regional Airport and Southeast Regional Alliance Board Member*

**Board Focus:** The primary goal of the Southeast Regional Investment Board is to create jobs. Unemployment rates in these three rural, distressed counties have consistently been among the highest in the state. A secondary goal, which supports the primary objective, is building capacity in the region to address issues around business retention, expansion and recruitment.

**Regional Staff:** Sondra Lino • 541-575-2786 • [slino@oregonvos.net](mailto:slino@oregonvos.net)

### Board Members:

#### **Steve Grasty, Chair**

County Judge; Private Business Owner  
Harney County - *County*

#### **Nancy Alvarado**

Oregon Employment Department, Southeast Regional Manager

#### **Brent Barton**

City Manager, City of Vale; School Administrator  
Malheur County - *City*

#### **Justin Boone**

City Manager, City of Burns  
Harney County - *City*

#### **Bruce Buchanan**

Housing and Community Services, Eastern Regional Advisor

#### **Jean Cain**

Private Business Owner  
Harney County - *Private Sector*

#### **Cheryl Cruson**

Private Business Owner  
Malheur County - *Private Sector*

#### **Rena Cusma**

ODOT, Region 5, South Area Manager

#### **Steve Dahl**

Grant County Economic Development Coordinator  
Grant County - *County*

#### **Cheri Davis**

Governor's Economic Revitalization Team, Eastern Oregon Coordinator

#### **Scott Fairley**

Department of Environmental Quality  
Regional Representative

#### **Chad Freeman**

Executive Director, Training and Employment Consortium; Private Business Grant County - *Private Sector*

#### **Jerry Gardner**

Department of Agriculture, Business Development Manager

#### **Peggy Gray**

City Manager, City of John Day  
Grant County - *City*

#### **Jim Jensen**

Malheur County Economic Development Coordinator  
Malheur County - *County*

#### **Wanda Johnson**

Tribal Council Chair, Burns Paiute Tribe; Private Business Harney County - *Tribe*

#### **Dan Joyce**

Malheur County Judge; Rancher  
Malheur County - *County*

#### **Gary Judd**

Airport Manager  
Grant County - *County*

#### **Mark Maliwauki**

Harney County Economic Development Coordinator  
Harney County - *County*

#### **Rick Minster**

Economic and Community Development, Business Development Officer

#### **Darren Nichols**

Department of Land Conservation and Development, Northeast Regional Representative

#### **Nancy Pustis**

Department of State Lands  
Regional Representative

#### **Bob Quinton**

Bank Loan Officer; Mayor, City of John Day  
Grant County - *Private Sector/City*

#### **Linda Simmons**

Higher Education Administration  
Malheur County - *Education*

#### **Sue Walker**

Mayor, City of Nyssa  
Malheur County - *City*

#### **Mark Webb**

Grant County Judge; Private Contractor; College Professor  
Grant County - *County*

#### **Bill Wilber**

Rancher; Health Care Management  
Harney County - *Private Sector*

**Total 2005-2007 Funding: \$525,201**

## SOUTHEAST REGIONAL ALLIANCE

Project Title	Total Grant Award	Project Type	Location	Expected Outcome	Average Hourly Wage	Jobs Created/Retained (FTE)	Other Public and Private Investment
Winner's Choice & Motion Targets	\$12,290 (primarily funded from '03-'05 funds at \$191,060)	Business Development	John Day, Grant County	Business expansion and secondary company start-up; becoming largest employer in John Day	\$9.98	43 (reported '03 - '05)	\$500,970 (reported '03 - '05)
Plaza Inn Restaurant	\$60,000	Business Development	Ontario, Malheur County	Business retention/expansion - forced closure without relocating; helped with remodel	\$8.75	15.7	\$290,000
Certified Industrial Park Marketing	\$9,300	Industrial Development	John Day, Grant County	Marketing of Certified Industrial Site	N/A	0	\$23,800
Capacity Builder	\$50,000	Business Development	Grant County	Economic development staff in Grant County	N/A	0	\$50,000
Capacity Builder	\$50,000	Business Development	Harney County	Economic development staff in Harney County	N/A	0	\$50,000
Capacity Builder	\$50,000	Business Development	Malheur County	Economic development staff in Malheur County	N/A	0	\$100,000
Beer Valley Brewing Co. LLC	\$25,000	Business Development	Ontario, Malheur County	New business start-up	\$12.00	5	\$342,000
Eastern Oregon Employment Services	\$25,000	Business Development	Ontario, Malheur County	Business expansion - qualified rehab facility	\$9.00	5	\$125,000
1st Choice Auto Body, LLC Equipment Purchase	\$5,000	Business Development	John Day, Grant County	Business expansion - add only frame alignment rack in Grant County	\$13.19	1	\$40,000
Meat Hook Steak House, LLC	\$14,390	Business Development	Burns, Harney County	Business expansion - add meat processing plant to retail operation	\$9.62	2	\$86,788
Driving Ambitions, Inc.	\$85,000	Business Development	Nyssa, Malheur County	New business start-up - OHV manufacturer	\$12.60	17	\$432,209
Russell's Custom Meats and Deli	\$9,355	Business Development	Canyon City, Grant County	Business retention - business purchase	\$10.29	2	\$193,200

<b>Project Title</b>	<b>Total Grant Award</b>	<b>Project Type</b>	<b>Location</b>	<b>Expected Outcome</b>	<b>Average Hourly Wage</b>	<b>Jobs Created/ Retained (FTE)</b>	<b>Other Public and Private Investment</b>
Monaco Coach - Engineer Geothermal Heat System	\$30,000	Business Development	Burns, Harney County	Business retention - prevent closure due to high heating costs (\$350K/year)	\$13.11	121	\$230,000
Burns Airport Fueling Ramp	\$3,400	Infrastructure Development	Burns, Harney County	Industrial park infrastructure	N/A	0	\$68,000
The Outdoorsman - Signage	\$12,500	Business Development	Ontario, Malheur County	Business expansion - move to a larger facility	\$10.29	3	\$393,250
Owyhee Produce - Onion Processor	\$20,000	Business Development	Nyssa, Malheur County	New business start-up; major employer; provided local support and technical assistance	\$11.07	22	\$4,043,364
Regional Administration (GEODC)	\$75,816	Administration	Southeast Region	Administration	N/A	N/A	N/A
<b>TOTALS</b>	<b>\$537,051</b>			<b>JOBS CREATED/RETAINED</b>	<b>193.7</b>	<b>\$6,467,611</b>	<b>OTHER PRIVATE/PUBLIC \$\$\$'s</b>