

# News

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**Bureau of Labor Statistics**

**Philadelphia, Pa. 19106**

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## **Highlights of Washington-Baltimore-Northern Virginia National Compensation Survey April 2007**

Workers in the Washington-Baltimore-Northern Virginia metropolitan area earned an average of \$23.78 per hour in April 2007, according to new survey results from the National Compensation Survey (NCS) released by the Bureau of Labor Statistics (BLS) of the U.S. Department of Labor. Regional Commissioner Sheila Watkins noted that wage data were reported for workers in a wide range of occupational groups, including average hourly earnings of \$43.49 for management occupations and \$32.82 for business and financial operations occupations. Another occupational group, office and administrative support, had a mean hourly wage rate of \$16.96. The NCS data available for the Washington area include earnings for 21 major occupational groups with additional detail for selected occupations within those groups. (See table 1.)

Computer and information systems managers, part of the management occupational group, earned \$54.79 per hour. Within the business and financial operations group, budget analysts averaged \$38.15 an hour, while accountants and auditors earned \$31.40. Secretaries and administrative assistants, an occupation within the office and administrative support group, registered an hourly rate of \$20.74, and hotel, motel, and resort desk clerks earned \$11.11 per hour.

Broad coverage of selected occupational characteristics is available from NCS for the local area. Full-time workers averaged \$25.47 per hour while their part-time counterparts earned \$12.26. Union workers earned \$24.74 and non-union workers, \$23.62. Workers in establishments with 1-99 workers averaged \$20.42 per hour, those in establishments with 100-499 workers earned \$24.26, and those in establishments with 500 or more employees earned \$28.73.

The occupational wage data available from the NCS may be used by businesses for establishing pay plans, making decisions concerning plant relocation, and in collective bargaining negotiations. Individuals may use such data to help choose potential careers. NCS results also include the work level and respective earnings for occupations determined by a point factor leveling process. The four occupational leveling factors are: knowledge, job controls and complexity, contacts, and physical environment. Details on the NCS are available at <http://www.bls.gov/ncs/home.htm>.

The NCS data provided here covered 991 establishments with one or more workers in private industry and State and local governments. Agricultural establishments, private households, the self-employed, and the Federal Government were excluded from the survey. This sample of establishments represented 3,731,300 workers in the Washington-Baltimore-Northern Virginia Combined Statistical Area (CSA) which includes:

**Baltimore-Towson, MD, Metropolitan Statistical Area:** the city of Baltimore and the counties of Anne Arundel, Baltimore, Carroll, Harford, Howard, and Queen Anne's in Maryland.

**Lexington Park, MD, Micropolitan Statistical Area:** St. Mary's County in Maryland.

**Washington-Arlington-Alexandria, DC-VA-MD-WV, Metropolitan Statistical Area:** the District of Columbia; the cities of Alexandria, Fairfax, Falls Church, Fredericksburg, Manassas, and Manassas Park and the counties of Arlington, Clarke, Fairfax, Fauquier, Loudoun, Prince William, Spotsylvania, Stafford, and Warren in Virginia; the counties of Calvert, Charles, Frederick, Montgomery, and Prince George's in Maryland; and Jefferson County in West Virginia.

**Winchester, VA-WV, Metropolitan Statistical Area:** the city of Winchester and the county of Frederick in Virginia and the county of Hampshire in West Virginia.

### **Survey Availability**

Complete survey results are contained in the Washington-Baltimore-Northern Virginia, DC-MD-VA-WV National Compensation Survey April 2007 which is available on the Internet in both text and PDF formats at <http://www.bls.gov/ncs/ocs/compub.htm>.

For personal assistance or further information on the National Compensation Survey, as well as other Bureau data, contact the Mid-Atlantic Information Office by calling (215) 597-3282 from 8:30 a.m. to 12:00 p.m. and 1:00 p.m. to 3:30 p.m. ET.

Table 1. **Civilian workers: Mean hourly earnings<sup>1</sup> for full-time and part-time workers<sup>2</sup>, Washington-Baltimore-Northern Virginia, DC-MD-VA-WV CSA, April 2007**

Occupation <sup>3</sup>	Total		Full-time workers		Part-time workers	
	Mean	Relative error <sup>4</sup> (percent)	Mean	Relative error <sup>4</sup> (percent)	Mean	Relative error <sup>4</sup> (percent)
<b>All workers</b> .....	\$23.78	3.0	\$25.47	3.3	\$12.26	4.1
<b>Management occupations</b> .....	43.49	3.9	43.44	4.0	—	—
General and operations managers .....	40.82	15.1	40.82	15.1	—	—
Marketing and sales managers .....	35.95	5.9	35.95	5.9	—	—
Marketing managers .....	31.79	4.9	31.79	4.9	—	—
Computer and information systems managers .....	54.79	6.2	54.97	6.5	—	—
Financial managers .....	47.91	9.5	47.91	9.5	—	—
Construction managers .....	43.73	4.3	43.73	4.3	—	—
Education administrators .....	37.89	9.5	37.89	9.5	—	—
Education administrators, elementary and secondary school .....	43.44	5.4	43.44	5.4	—	—
Education administrators, postsecondary .....	38.82	15.8	38.82	15.8	—	—
Medical and health services managers .....	37.00	3.6	37.00	3.6	—	—
Social and community service managers .....	37.41	29.4	37.41	29.4	—	—
<b>Business and financial operations occupations</b> .....	32.82	5.3	32.84	5.5	—	—
Buyers and purchasing agents .....	29.13	15.1	29.13	15.1	—	—
Cost estimators .....	35.39	7.4	35.39	7.4	—	—
Human resources, training, and labor relations specialists .....	35.97	15.7	36.13	16.0	—	—
Employment, recruitment, and placement specialists ..	37.33	22.7	37.33	22.7	—	—
Management analysts .....	35.58	8.3	35.58	8.3	—	—
Accountants and auditors .....	31.40	7.0	31.56	7.4	—	—
Budget analysts .....	38.15	9.7	38.15	9.7	—	—
Financial analysts and advisors .....	34.93	24.5	34.93	24.5	—	—
Insurance underwriters .....	27.33	18.6	27.33	18.6	—	—
Loan counselors and officers .....	32.05	8.8	30.30	12.0	—	—
Loan officers .....	32.00	9.1	30.13	12.5	—	—
<b>Computer and mathematical science occupations</b> .....	40.23	2.6	40.19	2.5	—	—
Computer and information scientists, research .....	49.71	1.5	—	—	—	—
Computer programmers .....	42.40	6.0	41.78	5.8	—	—
Computer software engineers .....	41.80	3.2	41.80	3.2	—	—
Computer software engineers, applications .....	40.91	2.1	40.91	2.1	—	—
Computer software engineers, systems software .....	45.41	4.4	45.41	4.4	—	—
Computer support specialists .....	30.56	5.1	30.56	5.1	—	—
Computer systems analysts .....	44.12	8.3	43.98	8.3	—	—
Network and computer systems administrators .....	33.57	6.1	33.57	6.1	—	—
Network systems and data communications analysts .....	33.75	14.8	33.75	14.8	—	—
Operations research analysts .....	32.73	.0	32.73	.0	—	—
<b>Architecture and engineering occupations</b> .....	39.04	4.9	39.60	5.3	—	—
Engineers .....	43.94	5.7	44.15	6.1	—	—
Electrical and electronics engineers .....	39.79	3.7	39.79	3.7	—	—
Electronics engineers, except computer .....	38.72	2.5	38.72	2.5	—	—
Engineering technicians, except drafters .....	23.53	1.7	23.53	1.7	—	—
<b>Life, physical, and social science occupations</b> .....	32.20	4.9	32.20	4.9	—	—
Life scientists .....	30.00	5.6	30.00	5.6	—	—
Physical scientists .....	39.33	19.4	39.33	19.4	—	—
Economists .....	26.40	14.4	26.40	14.4	—	—
Market and survey researchers .....	33.48	12.2	33.48	12.2	—	—
Market research analysts .....	33.48	12.2	33.48	12.2	—	—
<b>Community and social services occupations</b> .....	23.89	8.1	25.58	6.0	—	—
Counselors .....	28.55	9.3	28.55	9.3	—	—
Educational, vocational, and school counselors .....	33.77	8.0	33.77	8.0	—	—
Social workers .....	26.53	5.0	27.25	6.0	—	—
Child, family, and school social workers .....	24.94	10.2	27.01	7.9	—	—
Miscellaneous community and social service specialists .....	—	—	16.24	7.7	—	—
<b>Legal occupations</b> .....						
Lawyers .....	68.50	8.8	66.66	9.0	—	—
<b>Education, training, and library occupations</b> .....	30.57	6.8	31.32	7.3	21.76	7.6
Postsecondary teachers .....	39.08	13.3	38.93	14.2	40.95	7.5

See footnotes at end of table.

Table 1. **Civilian workers: Mean hourly earnings<sup>1</sup> for full-time and part-time workers<sup>2</sup>, Washington-Baltimore-Northern Virginia, DC-MD-VA-WV CSA, April 2007** — Continued

Occupation <sup>3</sup>	Total		Full-time workers		Part-time workers	
	Mean	Relative error <sup>4</sup> (percent)	Mean	Relative error <sup>4</sup> (percent)	Mean	Relative error <sup>4</sup> (percent)
<b>Education, training, and library occupations</b> —Continued						
Business teachers, postsecondary .....	\$48.85	8.3	—	—	—	—
Math and computer teachers, postsecondary .....	34.82	23.0	—	—	—	—
Computer science teachers, postsecondary .....	35.37	28.1	—	—	—	—
Social sciences teachers, postsecondary .....	—	—	\$50.80	0.4	—	—
Arts, communications, and humanities teachers, postsecondary .....	38.14	7.6	38.79	8.0	—	—
English language and literature teachers, postsecondary .....	32.24	9.2	—	—	—	—
Miscellaneous postsecondary teachers .....	33.21	22.6	32.98	24.0	\$36.61	10.2
Primary, secondary, and special education school teachers .....	35.86	3.6	36.20	3.7	24.44	11.1
Preschool and kindergarten teachers .....	26.61	22.8	26.85	22.5	—	—
Preschool teachers, except special education .....	18.37	28.2	—	—	—	—
Kindergarten teachers, except special education .....	38.15	.6	38.15	.6	—	—
Elementary and middle school teachers .....	36.40	2.0	36.79	2.6	—	—
Elementary school teachers, except special education .....	36.12	1.1	36.62	1.3	—	—
Middle school teachers, except special and vocational education .....	37.29	8.0	37.29	8.0	—	—
Secondary school teachers .....	37.35	4.0	37.37	4.1	—	—
Secondary school teachers, except special and vocational education .....	37.37	4.1	37.39	4.1	—	—
Special education teachers .....	39.91	6.7	41.37	7.2	—	—
Special education teachers, preschool, kindergarten, and elementary school .....	37.58	3.3	38.95	1.7	—	—
Other teachers and instructors .....	28.21	8.8	—	—	21.57	2.1
Librarians .....	31.93	6.9	32.61	6.3	—	—
Library technicians .....	19.05	11.4	—	—	—	—
Teacher assistants .....	12.74	8.0	12.78	9.8	12.45	4.9
<b>Arts, design, entertainment, sports, and media occupations</b> .....						
Designers .....	32.82	8.3	32.76	8.8	—	—
Graphic designers .....	22.62	14.2	21.67	14.7	—	—
Writers and editors .....	26.80	15.3	—	—	—	—
Writers and editors .....	48.11	16.8	48.11	16.8	—	—
<b>Healthcare practitioner and technical occupations</b> .....						
Registered nurses .....	28.63	6.1	28.80	6.6	27.77	6.4
Therapists .....	32.02	2.1	31.56	2.4	34.01	2.4
Clinical laboratory technologists and technicians .....	29.29	11.2	28.16	11.7	32.27	25.8
Medical and clinical laboratory technologists .....	19.65	5.7	19.63	5.8	—	—
Medical and clinical laboratory technicians .....	24.84	7.4	25.02	8.5	—	—
Diagnostic related technologists and technicians .....	15.70	2.3	15.70	2.3	—	—
Radiologic technologists and technicians .....	28.90	5.8	27.41	3.8	—	—
Health diagnosing and treating practitioner support technicians .....	28.28	7.0	—	—	—	—
Pharmacy technicians .....	16.20	6.7	16.60	7.5	—	—
Licensed practical and licensed vocational nurses .....	16.31	7.6	—	—	—	—
Licensed practical and licensed vocational nurses .....	22.83	2.7	22.76	2.8	—	—
<b>Healthcare support occupations</b> .....						
Nursing, psychiatric, and home health aides .....	12.78	2.6	13.11	3.4	11.09	4.5
Nursing aides, orderlies, and attendants .....	12.09	3.0	12.18	3.1	11.68	6.7
Miscellaneous healthcare support occupations .....	12.25	2.7	12.17	3.1	12.92	5.7
Medical assistants .....	13.48	6.3	13.94	6.8	—	—
Medical assistants .....	13.93	6.9	13.91	7.2	—	—
<b>Protective service occupations</b> .....						
First-line supervisors/managers, law enforcement workers .....	21.40	3.5	22.98	2.5	11.10	12.6
First-line supervisors/managers of police and detectives .....	38.16	5.4	38.16	5.4	—	—
Fire fighters .....	38.86	4.0	38.86	4.0	—	—
Bailiffs, correctional officers, and jailers .....	20.74	2.5	20.74	2.5	—	—
Correctional officers and jailers .....	21.30	7.1	21.30	7.1	—	—
Police officers .....	21.30	7.1	21.30	7.1	—	—
Police and sheriff's patrol officers .....	27.53	7.1	27.57	7.1	—	—
Police and sheriff's patrol officers .....	27.53	7.1	27.57	7.1	—	—

See footnotes at end of table.

Table 1. **Civilian workers: Mean hourly earnings<sup>1</sup> for full-time and part-time workers<sup>2</sup>, Washington-Baltimore-Northern Virginia, DC-MD-VA-WV CSA, April 2007** — Continued

Occupation <sup>3</sup>	Total		Full-time workers		Part-time workers	
	Mean	Relative error <sup>4</sup> (percent)	Mean	Relative error <sup>4</sup> (percent)	Mean	Relative error <sup>4</sup> (percent)
<b>Protective service occupations</b> —Continued						
Security guards and gaming surveillance officers .....	\$11.40	6.0	\$11.26	4.7	\$11.73	21.6
Security guards .....	11.40	6.0	11.26	4.7	11.73	21.6
Miscellaneous protective service workers .....	14.45	19.3	—	—	—	—
<b>Food preparation and serving related occupations</b> .....	8.98	11.6	10.99	4.6	6.67	6.4
First-line supervisors/managers, food preparation and serving workers .....	15.43	19.7	17.03	8.9	—	—
First-line supervisors/managers of food preparation and serving workers .....	15.52	19.5	17.19	7.7	—	—
Cooks .....	11.30	2.2	11.57	2.5	10.26	10.5
Cooks, institution and cafeteria .....	11.82	6.1	12.07	6.4	—	—
Cooks, restaurant .....	11.74	1.7	11.92	.4	11.14	7.1
Cooks, short order .....	11.80	2.8	—	—	—	—
Food preparation workers .....	10.66	10.3	—	—	—	—
Food service, tipped .....	4.90	13.3	4.91	13.8	4.90	15.4
Waiters and waitresses .....	3.54	4.9	3.45	17.1	3.58	2.1
Dining room and cafeteria attendants and bartender helpers .....	7.93	13.3	—	—	6.44	6.4
Fast food and counter workers .....	8.85	6.6	10.90	10.5	7.50	4.0
Combined food preparation and serving workers, including fast food .....	8.57	6.7	10.89	15.9	7.45	3.5
Counter attendants, cafeteria, food concession, and coffee shop .....	10.67	10.4	—	—	—	—
Dishwashers .....	9.82	11.8	—	—	8.52	4.0
<b>Building and grounds cleaning and maintenance occupations</b> .....	11.20	4.9	12.44	3.9	9.14	3.2
Building cleaning workers .....	10.78	5.5	11.91	4.8	9.14	3.2
Janitors and cleaners, except maids and housekeeping cleaners .....	10.70	7.9	12.41	6.7	9.06	3.4
Maids and housekeeping cleaners .....	11.24	1.7	11.16	2.0	—	—
Grounds maintenance workers .....	15.25	8.9	15.31	9.1	—	—
Landscaping and groundskeeping workers .....	15.25	8.9	15.31	9.1	—	—
<b>Personal care and service occupations</b> .....	15.87	7.0	17.00	9.9	12.29	10.4
Miscellaneous entertainment attendants and related workers .....	10.35	14.4	—	—	10.35	14.4
Amusement and recreation attendants .....	10.35	14.4	—	—	10.35	14.4
Barbers and cosmetologists .....	18.28	1.4	18.61	5.2	—	—
Hairdressers, hairstylists, and cosmetologists .....	18.28	1.4	18.61	5.2	—	—
Child care workers .....	9.64	5.9	9.67	10.3	9.55	13.5
Recreation and fitness workers .....	15.83	15.7	—	—	15.35	29.3
Fitness trainers and aerobics instructors .....	14.15	7.6	—	—	14.96	14.2
Recreation workers .....	16.86	21.7	—	—	—	—
<b>Sales and related occupations</b> .....	17.63	9.4	21.31	8.9	8.64	1.9
First-line supervisors/managers, sales workers .....	18.45	18.6	18.45	18.6	—	—
First-line supervisors/managers of retail sales workers .....	17.76	20.0	17.76	20.0	—	—
Retail sales workers .....	10.88	6.9	12.73	8.4	8.63	2.1
Cashiers, all workers .....	9.72	3.6	11.28	3.7	8.44	4.0
Cashiers .....	9.72	3.6	11.28	3.7	8.44	4.0
Counter and rental clerks and parts salespersons .....	9.92	12.2	11.22	17.3	—	—
Retail salespersons .....	12.88	14.0	14.49	13.0	9.32	3.8
Securities, commodities, and financial services sales agents .....	60.07	19.6	60.07	19.6	—	—
Sales representatives, wholesale and manufacturing .....	31.86	10.6	31.86	10.6	—	—
Sales representatives, wholesale and manufacturing, technical and scientific products .....	45.45	32.8	45.45	32.8	—	—
Sales representatives, wholesale and manufacturing, except technical and scientific products .....	28.82	7.4	28.82	7.4	—	—
Miscellaneous sales and related workers .....	23.55	8.8	25.39	8.1	—	—
<b>Office and administrative support occupations</b> .....	16.96	2.0	17.53	1.8	12.74	4.6
First-line supervisors/managers of office and administrative support workers .....	24.87	5.0	24.87	5.0	—	—

See footnotes at end of table.

Table 1. **Civilian workers: Mean hourly earnings<sup>1</sup> for full-time and part-time workers<sup>2</sup>, Washington-Baltimore-Northern Virginia, DC-MD-VA-WV CSA, April 2007** — Continued

Occupation <sup>3</sup>	Total		Full-time workers		Part-time workers	
	Mean	Relative error <sup>4</sup> (percent)	Mean	Relative error <sup>4</sup> (percent)	Mean	Relative error <sup>4</sup> (percent)
<b>Office and administrative support occupations</b>						
—Continued						
Financial clerks .....	\$16.35	3.0	\$16.73	3.4	\$14.25	12.8
Bill and account collectors .....	14.14	6.1	14.37	5.7	—	—
Billing and posting clerks and machine operators .....	17.54	5.8	17.54	5.8	—	—
Bookkeeping, accounting, and auditing clerks .....	18.39	6.5	18.31	7.6	18.86	11.0
Tellers .....	12.46	1.2	12.84	.6	11.34	1.4
Court, municipal, and license clerks .....	23.72	20.1	17.65	5.4	—	—
Customer service representatives .....	15.86	5.5	16.40	5.6	—	—
Eligibility interviewers, government programs .....	18.40	4.5	18.40	4.5	—	—
Hotel, motel, and resort desk clerks .....	11.11	6.9	—	—	—	—
Interviewers, except eligibility and loan .....	11.40	13.0	13.59	5.4	—	—
Order clerks .....	15.91	1.2	16.02	1.4	—	—
Human resources assistants, except payroll and timekeeping .....	18.90	2.9	18.90	2.9	—	—
Receptionists and information clerks .....	13.42	5.6	13.90	5.5	10.00	13.2
Reservation and transportation ticket agents and travel clerks .....	16.69	7.4	—	—	—	—
Dispatchers .....	16.79	9.3	16.84	9.5	—	—
Production, planning, and expediting clerks .....	21.22	5.6	21.22	5.6	—	—
Shipping, receiving, and traffic clerks .....	14.20	15.3	14.31	16.5	—	—
Stock clerks and order fillers .....	10.22	11.5	10.95	11.0	8.23	4.8
Secretaries and administrative assistants .....	20.74	3.0	21.02	2.9	15.71	7.9
Executive secretaries and administrative assistants .....	24.18	7.0	24.54	7.5	—	—
Medical secretaries .....	14.42	6.9	14.93	6.3	—	—
Secretaries, except legal, medical, and executive .....	17.39	5.3	17.45	5.6	—	—
Computer operators .....	17.78	12.5	18.29	10.8	—	—
Data entry and information processing workers .....	14.26	8.7	—	—	—	—
Insurance claims and policy processing clerks .....	17.76	15.5	19.48	15.3	—	—
Office clerks, general .....	15.31	5.2	16.22	4.1	—	—
<b>Construction and extraction occupations</b> .....	19.42	3.6	19.42	3.6	—	—
First-line supervisors/managers of construction trades and extraction workers .....	26.65	3.7	26.86	4.3	—	—
Carpenters .....	20.88	3.2	20.88	3.2	—	—
Construction laborers .....	12.32	8.4	12.32	8.4	—	—
Construction equipment operators .....	20.25	13.1	20.25	13.1	—	—
Operating engineers and other construction equipment operators .....	21.08	20.2	21.08	20.2	—	—
Electricians .....	26.56	7.3	26.56	7.3	—	—
Pipelayers, plumbers, pipefitters, and steamfitters .....	20.38	9.4	20.38	9.4	—	—
Helpers, construction trades .....	12.89	9.0	12.89	9.0	—	—
Construction and building inspectors .....	25.75	8.3	25.75	8.3	—	—
<b>Installation, maintenance, and repair occupations</b> .....	24.32	1.9	24.25	1.8	—	—
First-line supervisors/managers of mechanics, installers, and repairers .....	30.13	2.7	30.13	2.7	—	—
Radio and telecommunications equipment installers and repairers .....	30.12	1.6	30.12	1.6	—	—
Telecommunications equipment installers and repairers, except line installers .....	30.12	1.6	30.12	1.6	—	—
Automotive technicians and repairers .....	22.03	9.9	22.03	9.9	—	—
Industrial machinery installation, repair, and maintenance workers .....	21.30	6.1	21.30	6.1	—	—
Maintenance and repair workers, general .....	21.17	9.6	21.17	9.6	—	—
Line installers and repairers .....	26.71	5.1	26.71	5.1	—	—
Telecommunications line installers and repairers .....	26.38	7.4	26.38	7.4	—	—
Miscellaneous installation, maintenance, and repair workers .....	18.63	12.6	18.63	12.6	—	—
<b>Production occupations</b> .....	14.88	3.9	15.22	3.3	10.66	10.0
First-line supervisors/managers of production and operating workers .....	21.32	8.0	21.32	8.0	—	—
Printers .....	18.99	16.2	19.62	14.6	—	—
Printing machine operators .....	17.07	16.6	17.69	15.3	—	—
Laundry and dry-cleaning workers .....	11.04	6.8	11.04	6.8	—	—

See footnotes at end of table.

Table 1. **Civilian workers: Mean hourly earnings<sup>1</sup> for full-time and part-time workers<sup>2</sup>, Washington-Baltimore-Northern Virginia, DC-MD-VA-WV CSA, April 2007** — Continued

Occupation <sup>3</sup>	Total		Full-time workers		Part-time workers	
	Mean	Relative error <sup>4</sup> (percent)	Mean	Relative error <sup>4</sup> (percent)	Mean	Relative error <sup>4</sup> (percent)
<b>Production occupations</b> —Continued						
Miscellaneous textile, apparel, and furnishings workers ..	\$14.95	4.9	—	—	—	—
Miscellaneous production workers .....	—	—	\$13.83	7.7	—	—
<b>Transportation and material moving occupations</b> .....	20.17	5.4	21.94	6.4	\$9.22	5.8
First-line supervisors/managers of transportation and material-moving machine and vehicle operators .....	29.38	10.4	29.38	10.4	—	—
Bus drivers .....	18.19	10.5	18.81	11.3	—	—
Bus drivers, school .....	16.75	17.8	17.29	21.4	—	—
Driver/sales workers and truck drivers .....	17.76	8.8	18.17	8.6	—	—
Truck drivers, heavy and tractor-trailer .....	18.42	9.0	18.50	9.1	—	—
Truck drivers, light or delivery services .....	14.69	8.5	14.71	8.5	—	—
Industrial truck and tractor operators .....	17.90	11.8	17.90	11.8	—	—
Laborers and material movers, hand .....	11.73	3.7	12.91	6.1	8.99	5.7
Laborers and freight, stock, and material movers, hand .....	12.39	4.8	13.21	6.6	9.20	8.0
Packers and packagers, hand .....	9.65	6.6	—	—	8.78	4.1

<sup>1</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, holidays, nonproduction bonuses, and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours. See appendix A for more information.

<sup>2</sup> Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the minimum full-time schedule.

<sup>3</sup> Workers are classified by occupation using the 2000 Standard

Occupational Classification (SOC) system. See appendix B for more information.

<sup>4</sup> The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see appendix A.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.