



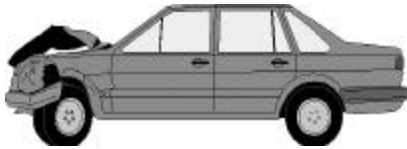
# E. R. R. L. Federal Credit

## newsletter

Phone 215-836-5596

FAX: 215-836-7521

### Summer 2001



### Time for a New Vehicle ??

We have great rates and payments to meet your budget:

New cars:	48 months or less	6.935%
	49 mo. - 60 mo.	7.665%
	61 mo. - 72 mo.	8.395%
Used cars:		
1-2 yrs (_30000 mi.)	48 mo. or less	7.665%
	49 - 60 mo.	8.030%
3 yrs (_40000 mi.)	48 mo. or less	8.030%
	49 - 60 mo.	8.395%
4 yrs (_50000 mi.)	48 mo. or less	8.395%
>4 yrs	48 mo or less	8.760%

**And borrow 100% of the purchase price**

### OUR OTHER RATES

<u>TYPE</u>	<u>TERM</u>	<u>RATE</u>
Share Secured	4 / 5 yrs	6.205%
Home Equity	3 / 4 yrs	6.935%
	5 yrs.	7.300%
Signature	3 yrs	10.95%

### **BEWARE OF HOCUS POCUS AUTO FINANCING**

from Atlantic Credit Union Communicator

Super-low auto dealer financing sounds terrific, but there's more to the story. Dealer special rates are limited to specific models, often require a significant down payment, and the vehicle price can be inflated by as much as 15% to compensate for the low rate. In fact, less than 4% of new vehicles are financed at the rates you see advertised on television.

For the best price and lower monthly payment, take

advantage of the dealer's factory rebate and finance at your Credit Union. Our low rates, and up to 100% financing, can help you make a better new or used vehicle deal

### **STATEMENTS ENCLOSED**

You'll find your semi-annual statement enclosed with this Newsletter. Our Supervisory Committee is conducting an Account Verification, so please review your statement and mail back the enclosed card. It is important for us to know if everything is OK, if not, errors or problems will be addressed promptly.

**Are you happy with your Credit Union?** If you are, do your fellow workers a favor and tell them about the confidential, rapid and courteous service that you experience in your dealings with us. They too can benefit through membership. If you are not happy...tell us. In most cases we can resolve any problems you may have had. We are here to serve the membership...the employees of ERRC and their families.

### **ADDRESS CHANGE??**

The Credit Union needs to know if you have changed your address. Please keep us informed so that we can serve you better. Do you remember who is listed as your beneficiary? Do you need to change beneficiaries? Call us and we'll be more than happy to help!

### **Credit Rating Problems?**

**Although we have published this information in the past, there has been a number of requests for these points of contact. If you want to check your credit status, these are the people to call:**

### **Three Major Nationwide Credit Bureaus**

EQUIFAX Credit Information Services

PO Box 105873

Atlanta, GA 30348800-685-1111

TRANS UNION Corporation PO Box 390 Springfield,

PA 19064-0390800-916-8800

EXPERIAN (Formerly TRW) PO Box 2104 Allen, TX

75013-2140800-682-7654

**DIVIDEND RATE**  
**3.35 % Compounded Daily**  
**3.43 % APR**

**Do you know the truth about your credit union ?**

Take the following “true or false” quiz to see how much you know about your credit union.

1. When you retire from your job, you don't have to retire from your credit union.
2. Your credit union is owned by its members.
3. Your savings accounts in your credit union are federally insured up to \$100,000.
4. Your credit union can offer low-cost loans and good dividends because it is operated “not for profit, not for charity, but for service.”
5. Your credit union wants to help young people learn how to save and borrow wisely and welcomes small savings accounts.
6. Your credit union makes loans for just about any purpose you can imagine.

If you answered “true” to each one of the questions, you passed your credit union quiz with flying colors.

**Save Money by Avoiding Top 10 Purchasing Mistakes**

The Literacy Consortium has put together the following list of 10 mistakes they believe cost consumers money:

1. Not searching carefully for an honest auto mechanic;
2. Assuming their insurance agent will “shop the market” to get the best auto and homeowner's policy;
3. Leasing rather than buying a car in belief that leasing costs less;
4. Not holding a cash-value life insurance policy for at least 15 years;
5. Holding many credit cards;
6. Taking out a 30-year mortgage loan rather than a 15-year loan, just because the monthly payments are lower;
7. Paying in full for home improvements before the

work has been completed satisfactorily;

8. Not maintaining the minimum balance required to avoid checking fees;
9. Purchasing new appliances that are not energy efficient; and
10. Not comparing unit prices on supermarket shelves.

**Tidbits**

*Sign that credit card*

Some newspaper and magazine articles give the impression that by not signing the back of a credit card, consumers are protected from fraud. It's just the opposite. A thief can simply sign the cardholder's name in the blank space and then sign sales receipts with matching signatures. According to VISA and MasterCard rules, merchants and financial institutions are not permitted to accept unsigned cards.



*How long will it take for your money to double?*

If you want to figure out how long it will take you to meet a long-term savings goal, use the Rule of 72.

Divide the number 72 by the amount of dividends you receive. For example, if you earn 5% a year, it will take about 14.4 years. To find out how to double your money in a certain number of years, divide the number 72 by that number.

For example, if you want to double your money in 10 years, you would need a 7% dividend rate to achieve that goal.

