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VALUE VISION

NUTRI FIRM PERFECT BODY SOLUTION

DATE

RECORDED: AUGUST 10, 2000

Exhibit G

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PROCEEDINGS

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HOST: I know so many of you are working very hard to get your orders in. Our operators will help you. I remember the demo. Are you going to do the demo?

MANUELLA: Yeah.

HOST: Would you do the demo for me, please?

MANUELLA: I'll do the demo.

HOST: I love this demonstration. It's every woman's nightmare seeing this.

MANUELLA: Cellulite?

HOST: Yes, cellulite. Cellulite.

MANUELLA: Cellulite was my -- cellulite was my big problem. And the reason I -- I think I had it was because I was in really, really good shape. I was not overweight. I didn't have --

HOST: You were an athlete at the time.

MANUELLA: I was very, very athletic. I was in gymnastics. And every time I did the splits and it was -- it would always bother me. Every time I did the splits, I would be on the bar and I'd do the splits. I'd look down and there was literally like a hole. This hole of cellulite on my thigh.

HOST: And why would that bother you? Like you can do splits on the bar, why should that bother you but it did.

MANUELLA: I'm very agile and I was not very big. I was not, you know, heavy or anything but I had cottage cheesy legs. And I tried everything. I went to all the cosmetic counters. These -- this is some stuff --

HOST: I can see what you got.

MANUELLA: This is true. This stuff -- look.

1 HOST: The torture chamber.

2 MANUELLA: This is old but this is stuff I used to use to pound it, to
3 rub it and scrub it. And even this, I ordered from the -- from the Middle East to get
4 rid of it. Okay. These are all the torture things I used.

5 HOST: Did they work?

6 MANUELLA: They belong in a museum. They don't work.

7 HOST: You're the museum.

8 MANUELLA: These are just gags or practical jokes for women.

9 HOST: You use them on your thighs and what happened? You were
10 bruised probably.

11 MANUELLA: I used -- what happened, I bruised, broke the elasticity

12 --

13 HOST: Yes.

14 MANUELLA: -- irritated my skin. So, I went to Darius who -- we
15 were in university at the time and I said listen, come up -- make something for me.
16 So, he did. He started working with all these plant extracts and he created the Perfect
17 Body Solution.

18 **ON SCREEN:**

19 **Nutri Firm 3rd Anniversary Body Kit**

20 **C-17392**

21 **Includes:**

22 **(2) Perfect Body Solution \$29.99 each**

23 **(3) Stimulating Body Wash \$ 9.50 each**

24 **Total Retail Value \$88.48**

25 **You Save \$43.53**

26 HOST: Oh, my gosh.

27 MANUELLA: He goes I've got that answer for you. I started using it

1 and I tell you, the results I got so quickly. We started giving it to other people
2 because I said, you know, I can't believe it.

3 And that's how Isomer's Laboratories was created by this Perfect Body
4 Solution. What we've done to it now to make it even better is instead of seven plant
5 extracts in a liposome formulation, it has more than 10 plant extracts now. We've
6 added the red and brown algae.

7 **ON SCREEN:**

8 **C-17392**

9 **Retail Value \$88.48**

10 **S&H \$4.29**

11 **\$44.95**

12 **Isomers**

13 **Nutri-Firm 3rd Anniversary Body Kit Special**

14 **1-800-788-2454**

15 **VALUEVISION**

16 **vvtv.com**

17 MANUELLA: We've added the anti-oxidants. You're getting two full
18 size bottles. Very easy to use. It's a beautiful, beautiful moisturizer. Beautiful,
19 beautiful treatment cream. It's also your exfoliant to soften the skin. Take a look at
20 how --

21 HOST: I'm going to put some on.

22 MANUELLA: -- beautiful and how rich this cream is. But it's
23 nongreasy. It is food for the skin. I call it an invisible girdle for the skin. And you're
24 getting the full two -- two bottles of this. Eight and a half ounces. Two bottles.

25 HOST: What's the first thing I did tonight when you gave me that
26 bottle?

27 **ON SCREEN:**

1 **Nutri Firm 3rd Anniversary Body Kit**

2 **C-17392**

3 **Body Kit Includes:**

4 **Perfect Body Solution**

5 **Ingredients:**

6 **Japanese Green Tea, Barley, Ivy Extract, Ladies Thistle,**
7 **Mushroom, Soy Germ, Sweet Cover Extract, Aloe Vera Extract,**
8 **Butchers Broom, Retinyl Palmitate, Ginkgo, Horse Chestnut,**
9 **Lemon Extract, Urea, Carrageenan, Red & Brown Algae, L-**
10 **Ascorbic Acid (Vitamin C), D-Alpha Tocopherol (Vitamin E),**
11 **Alanine, Natural moisturizing factors and Lactic Acid.**

12 MANUELLA: You grabbed it and you stuck it on your legs.

13 HOST: And I'm going to do that right now. I'm just going to put a
14 little more on. Because you know what? Even if -- you said to me early on from this
15 body kit, you said you know -- because we were talking about the little bumps on the
16 back of our arms --

17 MANUELLA: Yep.

18 HOST: -- or from shaving on the back of our legs.

19 MANUELLA: Yep.

20 HOST: Great for guys as well. But -- also, like around the kneec.
21 People who have like hooded knee or --

22 MANUELLA: Hooded knee or that skin starts to sag and fall forward

23 --

24 HOST: Yeah. Yeah.

25 MANUELLA: -- and break the elasticity.

26 **ON SCREEN:**

27 **C-17392**

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Retail Value \$88.48
S&H \$4.29
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MANUELLA: What you want to do is you want to lift the skin. You want to firm it. You want to tighten it up.

HOST: It's so nice.

MANUELLA: And you're going to see that this -- the liposome formulation goes in, targets the problem area. How does it do that? I'll tell you.

HOST: Fantastic. I love this stuff.

MANUELLA: You know you got -- this is the problem. This is the --

HOST: This is the demo. I love this.

MANUELLA: [holding jar containing red gelatinous substance] This is the stuff underneath the skin. This is sticky. It doesn't work very well. This is lab created problem. The reason is we don't do animal testing so we have to create a synthetic model of what the problem is.

We wanted something to break this down. Now, people say if you have cellulite, if you have cottage cheese loss of elasticity on the skin, they say drink water or --

HOST: Right.

MANUELLA: -- exercise. Well, you know what? We're exercising. [stirs jar] Does it break it down? No. Doesn't break it down. And you know what? This didn't break it down either. I've tried.

1 HOST: You can spin that for an hour and it wouldn't change.

2 MANUELLA: It wouldn't change.

3 HOST: It would just be that thick goop.

4 MANUELLA: Then they say drink water. [pours water in jar]

5 Believe me, I have drunk swimming pools full of water to get rid of it. What

6 happened? Actually, it absorbs it. Look, it absorbs all the water.

7 HOST: Oh, my gosh. It gets thicker.

8 MANUELLA: It gets thicker.

9 HOST: Ooh.

10 MANUELLA: And that's why some days your clothes are even tighter

11 or you feel hotter in that area because it's absorbing and it's bloating up. What we did

12 -- this is the plant extracts. This is in the Perfect Body Solution. [pours solution into

13 jar]

14 You go in, you rub it in on that area, and what you find -- look. It

15 breaks it down.

16 HOST: Wow.

17 MANUELLA: It liquefies it.

18 HOST: Fun.

19 MANUELLA: Now, when you drink water, now if you exercise, what

20 happens? You can literally get rid of the problem. You can actually smooth your

21 skin --

22 HOST: Oh, my gosh.

23 MANUELLA: -- and this is what we want to do. With the Perfect

24 Body Solution, we are going to address the needs of your body. Is it slimming? Is it

25 toning? Is it lifting? Is it firming? This system will do it for you.

26 The reason is the plant extracts in that liposome formulation. It's got

27 the red and brown algae to give you that instant lift. It is very, very nourishing, very,

1 very moisturizing.

2 I tell you as a women and as a scientist, this is the best body cream for
3 you. And I'll tell you why. Nutritionally it is complete for the body. Structurally it is
4 the molecular size the pores need, not to be clogged, but to be moisturized.

5 If you happen to have very allergic skin, dry flaky skin, skin that gets
6 itchy and uncomfortable or very, very tight feeling, it's because your acid mantle has
7 been disturbed. This will help restore your acid mantle.

8 HOST: Interesting.

9 MANUELLA: So, it's very, very good for you. Plus, it has lactic acid
10 in here which is a chemical the body makes itself when it rebuilds itself. We've added
11 it in here as a moisturizer and as an exfoliant to smooth the skin.

12 What else is in this kit? You're getting two full sizes of this. These
13 are \$30 values on their own. So, that's \$60 worth of product just here. Plus, you're
14 getting three bottles of the Stimulating Body Wash.

15 Why is the Stimulating Body Wash so important? First of all, it is the
16 only soap, if you want to call it a soap or a cleanser, your body is going to need. Look
17 at it. It's beautiful. It's clear. It has no colors, no dye, no synthetic product in here.

18 It is a beautiful cleanser. You could go and wash your skin with it. If
19 you shave, you can shave your legs and under arms with this as well.

20 HOST: It smells so nice and clean.

21 MANUELLA: It's -- it smells wonderful. It's very clean. It's not
22 foaming but it will get white on the skin like this. What this actually does, goes in, re
23 -- helps give that acid mantle a perfect balance.

24 If you have broke out skin, allergic skin, itchy skin, this helps to sooth
25 it and calm it and clean it very, very easily.

26 HOST: Especially this time of year. You're putting sun block or
27 maybe you're putting any kind of extra products on your skin.

1 MANUELLA: Right.

2 **ON SCREEN:**

3 **before & after (photographs)**

4 **Individual results may vary**

5 **VALUEVISION**

6 HOST: Also, for young people, it's wonderful. That is shocking. That
7 is shocking. Look at this -- this leg. Oh, my gosh.

8 MANUELLA: This -- this actually took four months to get this before
9 and after. But take a look at the before. Look at the before. A loss of elasticity. The
10 skin -- you can see the cellulite. You can see the skin is gray and pasty. The skin
11 looks old. The leg looks old. Look at the after. Smooth --

12 HOST: That's much larger too.

13 MANUELLA: -- streamlined contoured. It is in great shape. It's a
14 young healthy looking leg. What you want to do is you want to be able to give your --
15 your shape the best -- best possible environment it can and this is what the Perfect
16 Body Solution does.

17 Again, before. Big problem. Thighs rubbing together. The inner
18 thigh. There's not much you can do about it. You can target the problem with the
19 Perfect Body Solution.

20 HOST: My gosh. How many times we've had calls from women who
21 are saying -- thinking liposuction or go have this done or that done. Cosmetic surgery
22 is very appealing because you think it's permanent but it isn't because you need to take
23 care of things afterwards.

24 We've had a lot of women using the Perfect Body after their surgeries
25 and some are saying they're not going to do it, they're just going to try this product
26 instead.

27 MANUELLA: Exactly. And with liposuction, I get very, very

1 frightened because I keep thinking about -- you know, when you -- you vacuum your
2 carpet?

3 HOST: Uh-huh.

4 MANUELLA: If you're vacuuming your carpet, you know that if you
5 don't do an even job, you see those lines. You see that pattern in your carpet.

6 HOST: Um-hum.

7 **ON SCREEN:**

8 **C-17392**

9 **Retail Value \$88.48**

10 **S&H \$4.29**

11 **\$44.95**

12 **Isomers**

13 **Nutri-Firm 3rd Anniversary Body Kit Special**

14 **1-800-788-2454**

15 **VALUEVISION**

16 **vvtv.com**

17 MANUELLA: That's in essence how they do liposuction. They just
18 go in there and they randomly vacuum. So, you could end up with a lumpier leg or
19 lumpier --

20 HOST: That's scary. That's so scary.

21 MANUELLA: -- problem. So, what you want to do is you want to
22 firm the skin. You want to tone the skin. You want to create --

23 HOST: It's a great product.

24 MANUELLA: -- a really good environment that is making the skin
25 work better and decongest it. Perfect Body Solution is going to help with that
26 firming, toning, hydrating. It is going to address the needs of your skin. It's -- if you
27 have very dry skin, your skin will love it and drink it up.

1 HOST: Um-hum.

2 MANUELLA: You're using a moisturizer any ways. Using something
3 on your skin any ways. Why not use something that's going to give you --

4 HOST: It's wonderful.

5 MANUELLA: -- nutrients and a treatment all in one. Thirty seconds
6 in the morning, 30 seconds at night. It's that simple.

7 HOST: That's right.

8 MANUELLA: You just take it, put it on all over your body. You're
9 going to love it. What's going to happen to your skin, it is not -- you're never going to
10 feel your skin as soft and smooth as like with the Perfect Body Solution.

11 HOST: Oh, my gosh.

12 MANUELLA: It gets so baby soft --

13 HOST: That's right.

14 MANUELLA: -- wonderful to the touch. You're going to say I didn't
15 realize my skin could be feeling so great. And it's true because it will really address
16 the needs of the skin.

17 HOST: Someone asked what if I put it on before my workout. Is it an
18 extra bonus if I put it on --

19 MANUELLA: Actually, if you put it on before your workout, you put
20 it on before you sweat, what's actually -- what actually happens is --

21 HOST: That's feels great.

22 MANUELLA: -- you end up getting that tightening effect even faster
23 because it's heat activated. So, if you could actually add heat to it, it'll penetrate
24 deeper and work deeper and give you a faster result.

25 HOST: What if I did this and sat in the sauna which is --

26 MANUELLA: You can do that too.

27 HOST: -- more my style. Really?

1 MANUELLA: You can do that too. A lot of women actually take it
2 and actually wrap. They take it and they put those really, really tight --

3 HOST: Oh, yeah?

4 MANUELLA: -- hose on, those support hose --

5 HOST: Yeah.

6 MANUELLA: -- and that actually helps to heat activate it and
7 penetrate it deeper so you end up with a faster contouring effect.

8 HOST: So, you -- because I know some of it because you've talked
9 about this off air how well, Perfect Body Solution looks like it works but you know
10 what, what about the cost of it and having to keep using it.

11 And I think about the stuff we buy, you know, at the grocery store.
12 Oh, I need some body lotion and you pick it off -- what -- what are you really putting
13 on because if it's on your skin, it's topical. Doesn't it go into the skin? It must do
14 something inside. You know what I'm ?

15 MANUELLA: Well, most body lotions, most products out there that
16 are oil based, they actually don't go into the skin, they just sit on top of the skin. And
17 what that actually does it makes an inclusive barrier which suffocates the skin.

18 HOST: Hum.

19 MANUELLA: It's like someone saying I've used -- I've had dry skin
20 for 18 years and I've used product X for 18 years. Well, my first thing is well,
21 obviously product X isn't working for you. You still have dry skin.

22 HOST: Exactly.

23 MANUELLA: Right?

24 HOST: Exactly. Right.

25 MANUELLA: So, it's just sitting on top. It's not addressing the needs
26 of the skin. Perfect Body Solution is something that you use one or two days and you
27 say oh, my gosh, my skin is so soft.

1 HOST: Yeah, the first -- right. Right.

2 MANUELLA: Oh, my gosh, my skin is not dry anymore.

3 HOST: Um-hum. Um-hum.

4 MANUELLA: And what happened to that itchiness. It's gone.

5 HOST: Um-hum.

6 MANUELLA: You know why? Because it's going to start creating a
7 healthy environment for the skin. Once you start correcting the PH, it becomes more
8 acidic. Once you start addressing the needs of the skin, your skin will change color.
9 It will actually start being more even in color, not so pasty. We won't look so --

10 HOST: I should do the other leg. I'll do the other leg. Is that a hin'?

11 MANUELLA: You know why? Because it helps with the micro
12 circulation. Now, take a look at this before and after. I love this before and after.

13 The reason is in the before her leg is thicker and heavier. You can see
14 it's weighted down. In the after, it's lifted. You can see that lifting effect of that red
15 and brown algae. You can see that decongesting effect of the liposome. You can see
16 how the skin has firmed and tighten and lifted and this is what we want to do.

17 **ON SCREEN:**

18 **C-17392**

19 **Retail Value \$88.48**

20 **S&H \$4.29**

21 **\$44.95**

22 **Isomers**

23 **Nutri-Firm 3rd Anniversary Body Kit Special**

24 **1-800-788-2454**

25 **VALUEVISION**

26 **vvtv.com**

27 MANUELLA: We want to be able to increase the elasticity. If we

1 don't address the elasticity issue of the skin, the skin continues to sag and sag and sag.
2 And then it becomes where you end up with that real flappy skin or you end up with
3 those hooded knees.

4 HOST: Um-hum.

5 MANUELLA: You want to be able to --

6 HOST: Guilty.

7 MANUELLA: -- reverse it and lift it all the way up again.

8 HOST: And it's -- you know what? It's so easy. This -- you use a
9 little bit. It goes a long way. You're going to do this for yourself anyway. And then I
10 said to Manuella once -- I really like using because I'm an angel fanatic.

11 MANUELLA: Um-hum.

12 HOST: I love -- Angel the fragrance. I said well, I really like using
13 my Angel body lotion which is like -- it's so expensive. I can't believe how expensive
14 it is but I adore it. It makes the Angel just go even further because --

15 MANUELLA: Sure.

16 HOST: -- I do my body in this and then I take a little bit of the -- the
17 fragrant and put it on and it lasts longer. And I couldn't figure that out at first. I was
18 like well how come it's lasting? Why is the scent lasting longer? Well, it made sense.
19 It wasn't being sucked into dry skin --

20 MANUELLA: Um-hum.

21 HOST: -- you know, because it was moisturized properly by using the
22 Body Solution. Perfect Body Solution. You're getting two of them, plus three of the
23 body wash. You're getting this whole kit. The whole package. I can imagine you
24 using this, the Bio Metabolic, the Detox, and the anti-oxidant. Oh, my gosh.

25 MANUELLA: You'd be --

26 HOST: You are going to be so revved up. I mean --

27 MANUELLA: I also -- you'll be so tight, you'll be waterproof.

1 HOST: -- this is --

2 MANUELLA: But it's true. It's -- you're

3 going to have really tight firmed skin. You're going to have --

4 HOST: Oh, beautiful skin.

5 MANUELLA: -- nourished skin. You're going to be clean from inside

6 out and everything will be working properly. And why does that make sense? Why is

7 that important? Because we're talking about something that these are not quick fixes.

8 This is something that you can 10 years from now, 20 years from now say thank

9 goodness I was using that stuff because it made sense. It's good for my body. It's

10 good long term. It is nothing that's based on hocus pocus. It's all --

11 HOST: Right.

12 MANUELLA: -- based on science, on fact, on respect for the organs,

13 inner and the external organs. The skin is the largest organ of the body. You want to

14 feed it. You want to correct it. You want to protect it.

15 This five piece kit will do it. The Perfect Body Solution is going to

16 feed it and protect it. The Stimulating Body Wash is going to clean it properly so that

17 you'll be able to deliver the -- the cream on top that will actually help to make the skin

18 soft and smooth and supple again.

19 HOST: I have a question then.

20 MANUELLA: Yeah.

21 HOST: Okay. So, if we're going to tell our customers or help our

22 customers do this, this is how I lost all my weight.

23 MANUELLA: Yes.

24 HOST: Just taking this. I can't believe it. Because you remember

25 when I went through -- I had Teresa, my youngest, who's now six.

26 MANUELLA: Um-hum. Um-hum.

27 HOST: And I gained like 80 pounds.

1 MANUELLA: Um-hum.

2 HOST: Anyway, it took me forever to get rid of that weight and I went
3 through the whole trainer thing and the dieting and all of that. And it worked but it
4 was just -- it was horrible.

5 This is has been really easy for me but I've noticed too that because I
6 use the Perfect Body, I don't have like sagging skin.

7 MANUELLA: That's right.

8 HOST: Like you start losing -- and I have to use it more in this area
9 here from, you know, mommy weight and having some problems there with
10 pregnancies.

11 MANUELLA: Well, this -- you know, I have
12 had -- Armond, three months.

13 HOST: But -- my gosh, look at this waist.

14 MANUELLA: It's just been three months since I've had Armond.

15 HOST: Oh my gosh, look at you.

16 MANUELLA: And I'm about -- I'm about 13 pounds off of where I
17 should be. So, in three months, I've lost a lot because with Armond, I gained more
18 than twice than I did with Kian because --

19 HOST: Did you really?

20 MANUELLA: Oh, man, my -- my body --

21 HOST: Look at this skinny little tiny waist.

22 MANUELLA: -- just stored it all up. But look at that. By using this
23 and my skin is firm and tight.

24 HOST: Wow.

25 MANUELLA: I don't have that -- you know, that paper bag, that
26 crumpled paper bag look --

27 HOST: Yeah.

1 MANUELLA: -- that a lot of women end up with on the belly --

2 HOST: Uh-huh.

3 MANUELLA: -- area. I don't have that because I was using the
4 Perfect Body Solution and the bust firming. And you want --

5 HOST: Yeah, but --

6 MANUELLA: -- to because you want to keep that skin active. You
7 want to keep it healthy. You want to keep it moisturized. And this is how you're
8 going to do it. You can't do it with a wax that's just going to sit on top.

9 HOST: Right.

10 MANUELLA: And you can't do it by just sitting there and wishing it.
11 You've got to take action. And the action I'm asking you to take is something that
12 makes so much sense for you.

13 HOST: I have a question though. Now, I started Bio Metabolic like
14 two months ago --

15 MANUELLA: Um-hum.

16 HOST: -- and lost all this weight.

17 MANUELLA: Um-hum.

18 HOST: And I -- now, should I start using the Perfect Body like
19 religiously? Will it do anything? What if I didn't use it back then when I started
20 losing the weight? Know what I'm saying?

21 **ON SCREEN:**

22 **before & after (photographs)**

23 **Individual results may vary**

24 **VALUEVISION**

25 MANUELLA: What -- use it -- it's never too late.

26 HOST: Will it do anything now?

27 MANUELLA: Of course it will.

1 HOST: Will it work now because I have that little paper bag --
2 MANUELLA: Of course it will.
3 HOST: -- crimplly thing you're talking about here --
4 MANUELLA: Of course it will. Because --
5 HOST: -- on my gut.
6 MANUELLA: -- you know what -- you know what Perfect Body
7 Solution is really great for? Because of the liposome action, because of the way the
8 liposome and those plant extracts are put together, it really helps stimulate the micro
9 circulation on the skin.
10 If you could help to stimulate the micro circulation on the skin, you're
11 going to get a response. And this is exactly --
12 HOST: Right.
13 MANUELLA: -- what we want to do. The Perfect Body Solution will
14 get a response from your skin.
15 HOST: See, because I'm hoping --
16 MANUELLA: Bio Metabolic gets a response from the inside of your
17 body.
18 HOST: You're going to shop tonight because you're getting all of
19 these. Two of the Perfect Body plus the body wash. I love that. That's -- my --
20 Teresa loves that too, so does Gabby. But --
21 MANUELLA: Um-hum.
22 HOST: -- Teresa really loves it. And then you -- really three of these?
23 MANUELLA: Three.
24 HOST: Three Bio Metabolics.
25 MANUELLA: One for each year of the anniversary.
26 HOST: Love you. Yeah.
27 MANUELLA: See. Three -- a third year anniversary --

1 HOST: Ah, I just got it. Happy anniversary to Isomers' Laboratory.
2 Ladies and gentlemen, come on and join me. All of America is saying I'm
3 overweight. I want to lose weight. I'm on this diet. I'm going to take this pill. I'm
4 going to try that cream. I'm going to go get liposuction. I'm going to get cut off.

5 **ON SCREEN:**

6 **C-17350**

7 **S&H \$3.99**

8 **\$49.99**

9 **Isomers**

10 **Nutri-Firm 3rd Anniversary Eio-metabolic Special**

11 **1-800-788-2454**

12 **VALUEVISION**

13 **vvtv.com**

14 HOST: You know what? We are absolutely fed up with having this
15 whole body image concept just be blown out of the water because the dieting doesn't
16 work, the trainer is too expensive. La da, da, da. All that stuff -- I said you know
17 what, no more.

18 MANUELLA: Um-hum.

19 HOST: I am done. I have had enough. And then you come along and
20 you went Bio Metabolic and held that dangling carrot right in front of me. And I went
21 oh, great. Yeah, something else to lose weight. Yeah, sure. And I took it.

22 MANUELLA: Um-hum.

23 HOST: And I took it at a time where I was at an all time low. I'm
24 going I'm overweight. I'm not happy with myself. I am just not --

25 **(The program was concluded.)**

26