

Office of Advocacy Research Reports and Publications, 1994-2000

1994

- The Small Business Advocate* monthly newsletter
The State of Small Business: A Report of the President
*The Annual Report of the Chief Counsel for Advocacy on Implementation of the
Regulatory Flexibility Act, Calendar Year 1993*
Handbook of Small Business Data
*Small Business Guide to Procurement Reform: Reinventing How the Government Does
Business*
Small Business Economic Indicators, January-December 1993
Small Business Lending in the United States
Small Business Profiles 1994
Research Summaries:
142 *Small Business' Involvement in Societal Causes: An Empirical Investigation
of Social Responsibility Self-Interest Perspectives*
143 *Technological and Organizational Diversity and Technical Advance in the
Early History of the American Semiconductor Industry*
144 *The Function of Failure*
145 *Small Businesses and Large Banks*
146 *Measuring the Uninsured by Firm Size and Employment Status: Variation in
Health Insurance Coverage Rates (Part I)*
147 *Pollution Regulation as a Barrier to the Formation of Small Manufacturing
Establishments: A Longitudinal Analysis*
148 *Estimating the Local Effects of Defense Cuts on Small Business, 1992-1999*
149 *How Small Businesses Learn*
150 *Environmental Financial Responsibility*

1995

- The Small Business Advocate* monthly newsletter
The State of Small Business: A Report of the President
*The Annual Report of the Chief Counsel for Advocacy on Implementation of the
Regulatory Flexibility Act, Calendar Year 1994*
Catalog of Small Business Research
Small Business Answer Card
The Facts about Small Business
The Third Millennium: Small Business and Entrepreneurship in the 21st Century
Small Business Lending in the United States
Micro Business Lending in the United States
The Small Business Share of Federal Financial Support for Business

The Changing Burden of Regulation, Paperwork, and Tax Compliance on Small Business
The White House Conference on Small Business Issue Handbook
The White House Conference on Small Business State Profiles
The 1995 White House Conference on Small Business Implementation Network
Building the Foundation for a New Century: A Progress Report to the President
The 60 Recommendations of the 1995 White House Conference on Small Business
The Small Business Share of Federal Financial Support for Business, 1995
Small Business in the 21st Century: The 13th National Legislative Conference on Small Business Issues conference notebook and related publications
1996 Guidelines for Small Business Award Nominations
Small Business Share of Federal Financial Support of Business
The Changing Burden of Regulation, Paperwork, and Tax Compliance on Small Business: A Report to Congress

Research Summaries:

- 151 Business Ownership as an Employment Opportunity for Women*
- 152 Entrepreneurial Origins: A Longitudinal Inquiry*
- 153 Pension Funds and Small Firm Financing*
- 154 Taxes and the Choice of Entity for Small Business*
- 155 Workers' Compensation by State: Assessing the Burden of Workers' Compensation by Business Size*
- 156 The Effect of Computer Use on the Earnings of Workers by Firm Size*
- 157 Measuring the Uninsured by Firm Size and Employment Status (Part II)*
- 158 Differences between Successful and Unsuccessful Franchisors*
- 159 Impact of Electronic Data Interchange on Small Firms*
- 160 Finance Companies and Small Business Borrowers*

1996

The Small Business Advocate monthly newsletter
The State of Small Business: A Report of the President
The Annual Report of the Chief Counsel for Advocacy on Implementation of the Regulatory Flexibility Act, Calendar Year 1995
Small Business Answer Card
State Profiles, 1996
Small Business Lending in the United States, 1995 Edition
The Top Small Business Lending Banks in the United States, 1995 Edition
The Bank Holding Company Study
Micro Business Lending in the United States, 1995 Edition
The Effect of Small Business Lending on Bank Profits and Risk
Procurement Opportunities: A Small Business Guide to Procurement Reform
A Guide to the Regulatory Flexibility Act, May 1996
Creating New Capital Markets for Emerging Ventures, June 1996
The Process and Analysis Behind ACE-Net, October 1996
Building the Foundation for a New Century: First Annual Report on Implementation of the Recommendations of the 1995 White House Conference on Small Business, 1996

Foreign Patenting Behavior of Small and Large Firms, March 1996
The 1996 Tibbetts Award Winners: Models of Excellence for the SBIR Program at the State and Local Level, June 1996

Small Business Economic Indicators, January-December 1995

Public Policy Initiatives of Interest to Women in Business

The Facts about Small Business 1996

Research Summaries:

161 Electric Utility Restructuring: Issues for Small Business

162 Technology Transfer to Small Manufacturers: A Literature Review

163 A Survey of Regulatory Burden

164 Pension Funds and Small Firm Financing: Models of Successful Small Business Investment Programs

165 Survival Programs Among Franchise and Nonfranchise Firms Started in 1986 and 1987

166 The Differential Impact of State-Local Tax Incentives on Small versus Large Firms

167 Foreign Patenting Behavior in Small and Large Firms

168 The Costs of Financing Exports for Small Business

169 The Role of Small Firms in the Upward Mobility of New Immigrants

170 Cross Firm Size Variation in Subnational Taxation under Federal Consumption-Based Taxation: Impact and Implications

171 State Unemployment Compensation and Workers' Compensation Programs: A Review of Major Legislative Changes, Program Costs and Suggested Reforms

172 Lilliputian Strategies: Small Business Responses to Big Business Entry

173 The Role of Social Relationships in Financial Intermediation: Empirical Evidence from the United States Small Business Credit Market

174 Job and Worker Attributes by Firm Employment Size, 1983-1993

175 The Impact of Environmental Liability on Access to Capital for Small Business

1997

The Small Business Advocate newsletter

The State of Small Business: A Report of the President

The Annual Report of the Chief Counsel for Advocacy on Implementation of the Regulatory Flexibility Act, Calendar Year 1996

Small Business Lending in the United States

The Bank Holding Company Study

Micro-Business-Friendly Banks in the United States

Small Business Economic Indicators, January-December 1996

Trends in Venture Capital Funding in the 1990s

Building the Foundation for a New Century: Second Annual Report on Implementation of the Recommendations of the 1995 White House Conference on Small Business

The Angel-Seed Capital Connection: Conference Report
ACE-Net: The Access to Capital Electronic Network
Small Business Answer Card 1997

Research Summaries:

- 176 Small Businesses, Big Burdens: The Nature and Incidence of Crime within and against Small Business and Its Customers and Employees, their Causes, their Effects, and their Prevention*
- 177 Bundled Contract Study, FY 91-FY 95*
- 178 Why New Franchisors Succeed*
- 179 The Effects of Interstate Banking on Small Business Lending*
- 180 The Impact of Structural Change in the Banking Industry on Small Business Lending*
- 181 Small Business Share of Private, Nonfarm Gross Domestic Product*
- 182 Small Firm Innovative Success: External Resources and Barriers*

1998

The Small Business Advocate newsletter
The State of Small Business: A Report of the President
The Annual Report of the Chief Counsel for Advocacy on Implementation of the Regulatory Flexibility Act, Calendar Year 1997
Small Business Economic Indicators January-December 1998
Small Business Profiles 1997
The Impact of Bank Mergers and Acquisitions on Small Business Characteristics of Small Business Owners and Employees
Advocating for Small Business: the Chief Counsel's Report
Small Business Lending in the United States
The Bank Holding Company Study
Micro-Business-Friendly Banks
Small-Farm-Friendly Banks in the United States
Exporting by Small Firms
The New American Evolution: The Role and Impact of Small Firms
Mergers and Acquisitions in the United States, 1990-1994
Women in Business
Vision 2000: The States an Small Business Conference, Models of Excellence Awards
Small Business Growth by Major Industry, 1998-1995
The Regulatory Flexibility Act: An Implementation Guide for Federal Agencies
Small Business Finances in Rural And Urban Areas
An Analysis of the Distribution of SBIR Awards by States, 1983-1996
Advocating for Small Business

Research Summaries:

- 183 U.S. Summary Corporate Change Tables*
- 184 The Profitability of Small Business Lending by Small Banks*
- 185 Changing Characteristics of the Self-Employed*
- 186 Impacts of Federal Regulations, Paperwork, and Tax Requirements on Small*

Business

1999

The Small Business Advocate newsletter
The State of Small Business: A Report of the President
*The Annual Report of the Chief Counsel for Advocacy on Implementation of the
Regulatory Flexibility Act, Calendar Year 1998*
Small Business Lending in the United States
The Bank Holding Company Study
Micro-Business-Friendly Banks in the United States
Small Farm Lending in the United States
Small Farm Lending by Bank Holding Companies
The Office of Advocacy: A Voice for Small Business
ACE-Net Investors Brochure
Vision 2000: The States and Small Business Conference Report
Vision 2000: The States and Small Business Conference, Models of Excellence Awards
Minorities in Business
Models for Success: State Small Business Programs and Policies
E-Commerce: Small Business Ventures On-Line
Are Small Firms Important? Their Role and Impact
*Federal Procurement from Small Firms: State-by-State Rankings of Federal
Procurement Centers on their Procurement from Small Firms in 1998*
New Sources of Equity Capital for Women Entrepreneurs
Rural and Urban Areas by Firms Size, 1990-1995
The Third Millennium: Small Business and Entrepreneurship in the 21st Century
Research Summaries:
 187 *Impact of Firm Size on Dollar Amount of Penalties Assessed by Government
 Agencies*
 188 *Financial Difficulties of Small Businesses and Reasons for their Failure*
 189 *Survey of High Technology Firms*
 190 *Statistics of U.S. Businesses: Microdata and Tables*
 191 *Measuring Contribution of Small Business to Industry Job Growth by Data in
 Association Directories*
 192 *Measures of Job Flow Dynamics in the U.S. Economy*
 193 *Women and Minorities in Franchising and Financing Practices*

2000

The Small Business Advocate newsletter
The State of Small Business: A Report of the President
*The Annual Report of the Chief Counsel for Advocacy on Implementation of the
Regulatory Flexibility Act, Calendar Year 1999*

Small Business Lending in the United States
The Bank Holding Company Study
Micro-Business-Friendly Banks in the United States
Small Farm Lending in the United States
Small Farm Lending by Bank Holding Companies
Small Business Lending in Rural America
Building the Foundation for a New Century: Final Report on Implementation of the
Recommendations of the 1995 White House Conference on Small Business
Developing High-Technology Communities: San Diego
Small Business Expansions in Electronic Commerce
Small Business Profiles, 1999
New Data for Dynamic Analysis: The Business Information Tracking Series
A New View of Government, University, and Industry Partnerships
The Invisible Part of the Iceberg: Research Issues in Industrial Organization and Small
Business. Proceedings of a Conference held January 21, 2000
The Changing Banking Structure and its Impact on Small Business: Proceedings of a
Conference held June 15, 2000
Procurement Opportunities: A Small Business Guide to Procurement Reform
Facts about Small Business 2000
Research Summaries:
194 Homebased Business: The Hidden Economy
195 Labor Shortages, Needs, Related Issues in Small and Large Businesses
196 Distribution of Low-Wage Workers by Firm Size in the United States
197 Small Business Survival in Competition with Large Multi-Unit Retail Firms
198 Developing High-Technology Communities: San Diego
199 Analysis of Hispanic-Owned Companies
200 Establishment Employment Change and Survival, 1992-1996: Analyses
Based on a New, Longitudinal Data Base with Special Focus on
Information Technology Industries
201 The High-Tech Rural Renaissance? Information Technology, Firm Size, and
Rural Employment Growth