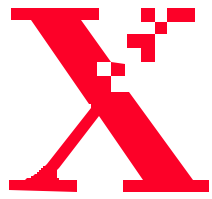




XEROX

Environmental Leadership

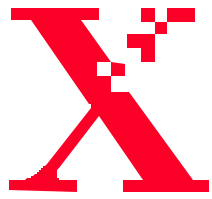
Anne Stocum
Environment, Health & Safety
Xerox Corporation



Environmental Leadership Program

Goal

Waste-free products manufactured in Waste-Free
factories to enable our customers to achieve
Waste-Free offices

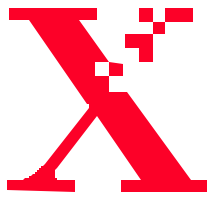


Waste-Free Programs

Great Lakes Ecosystem



- Xerox's largest manufacturing facility is located in Webster, NY

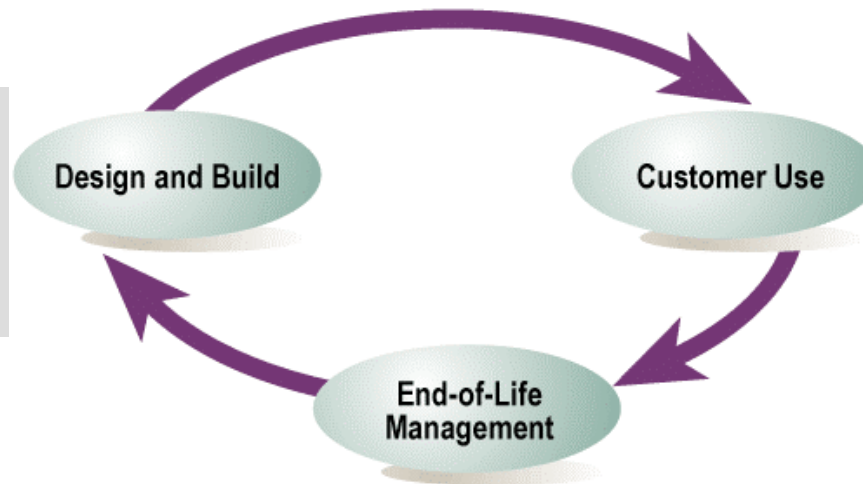


Environmental Leadership Program

Goal

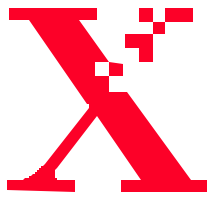
Waste-free products manufactured in **Waste-Free factories** to enable our customers to achieve **Waste-Free offices**

- **Reduce waste & emissions**
- **Minimal use of hazardous substances**



- **Paper savings features**
- **Energy-efficiency**
- **Returns programs for consumables**

- **Equipment Takeback & Remanufacturing**
- **Parts reuse & recycling**



Waste-Free Factories

Criteria

- 90% reduction in **solid waste** to landfills
- 90% reduction in **air emissions**
- 90% reduction in **hazardous waste**
- Incorporate 25% post-consumer **recycled materials** in parts and packaging
- Energy usage within 10% of optimum level for facility

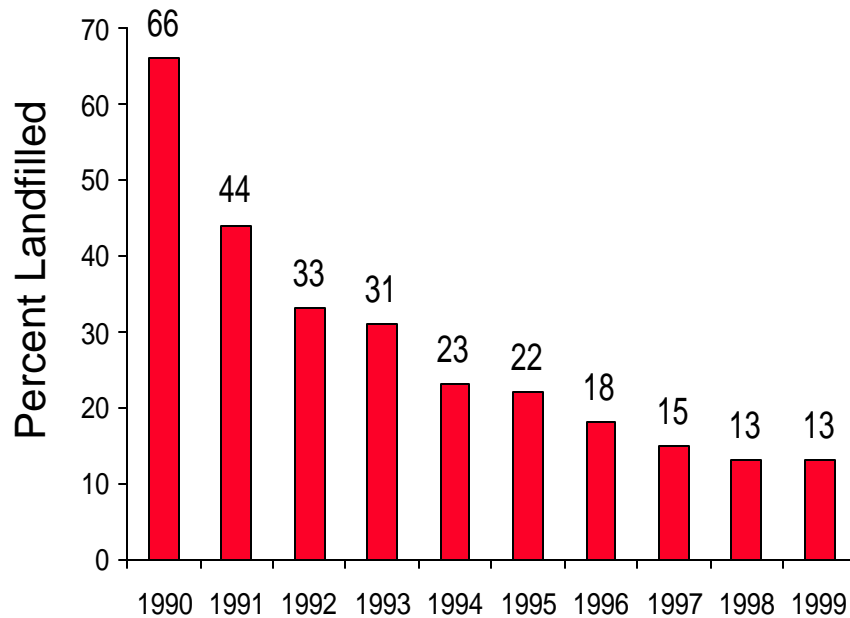
(Baseline: **1990** levels)



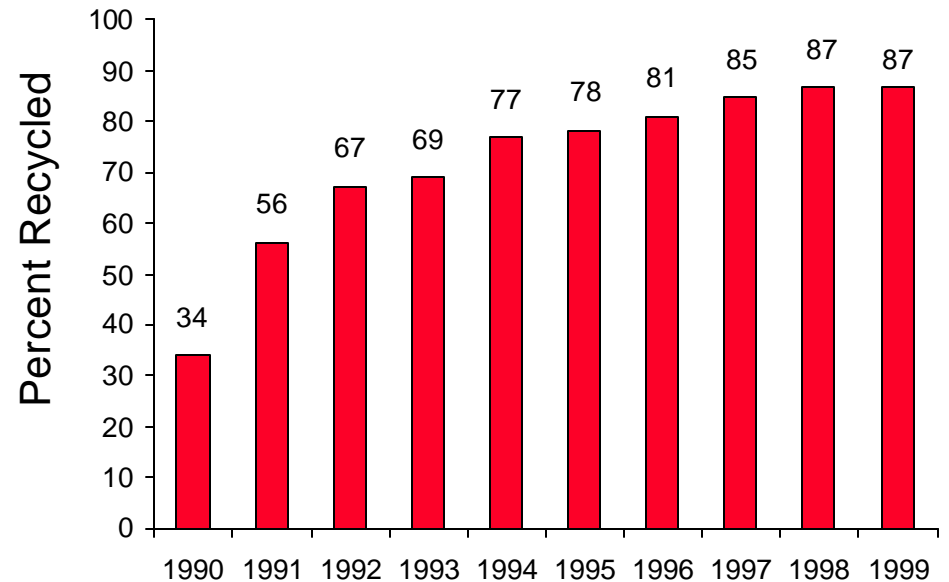
Waste Free Factories

Solid Waste Landfill Reductions

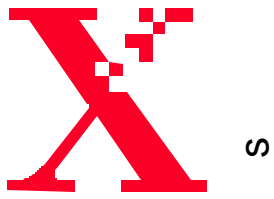
Percent Landfilled
80% decrease since 1990



Percent Recycled, Reused
156% increase since 1990

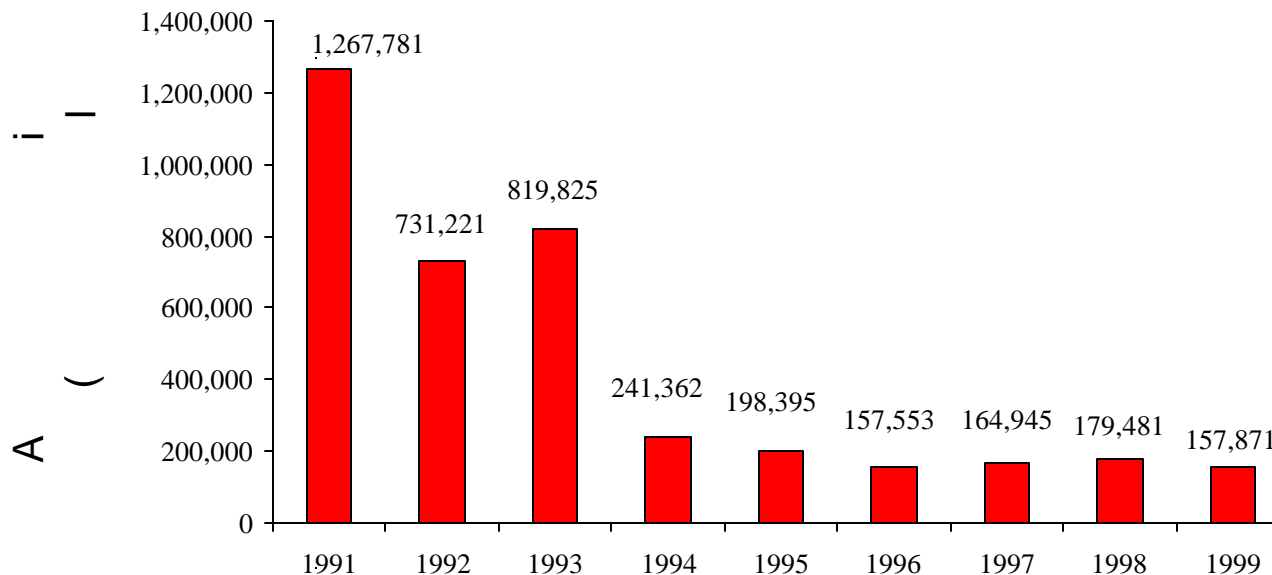


Business Result - 3R's: \$47 million in 1999



Waste Free Factories *TRI Releases Reduction (U.S.)*

- 27% reduction in Total TRI Releases To Environment between 1998 and 1999
- Releases to Environment decreased 88% since 1991

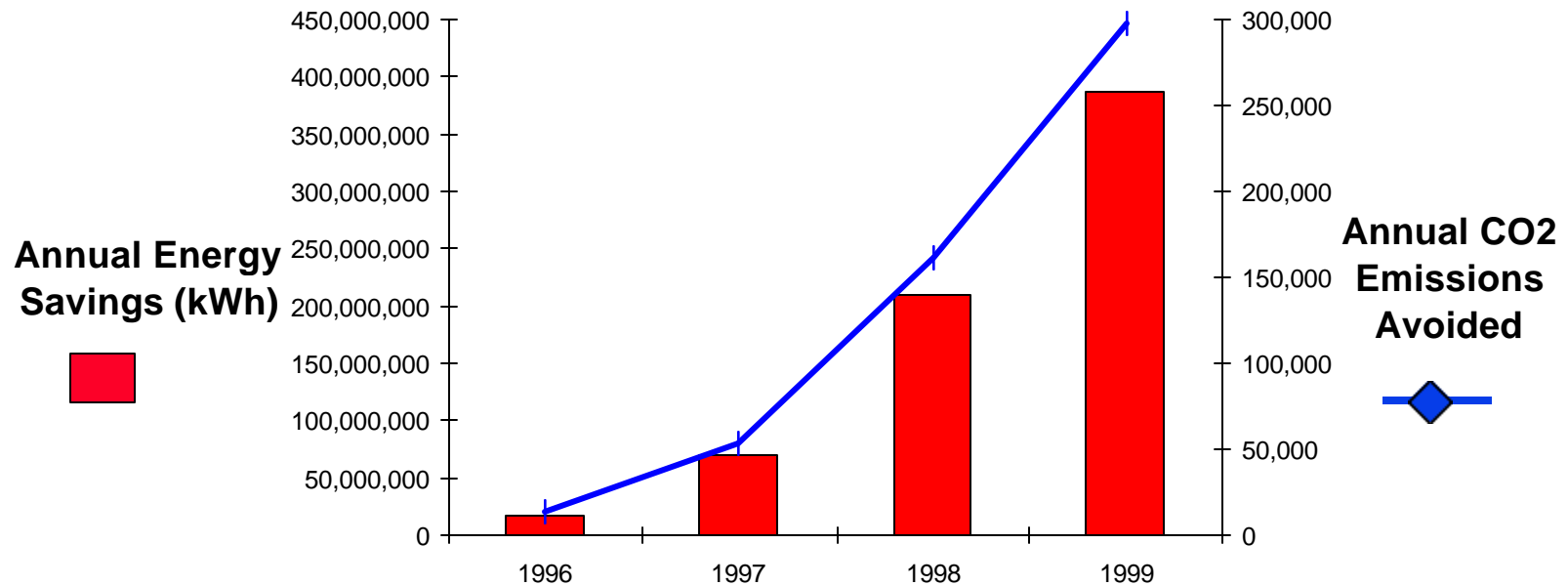


- Dichloromethane emissions reduced 10-fold since 1991

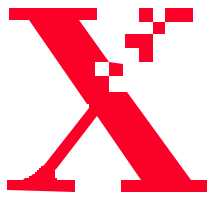


Waste Free Products Energy Savings

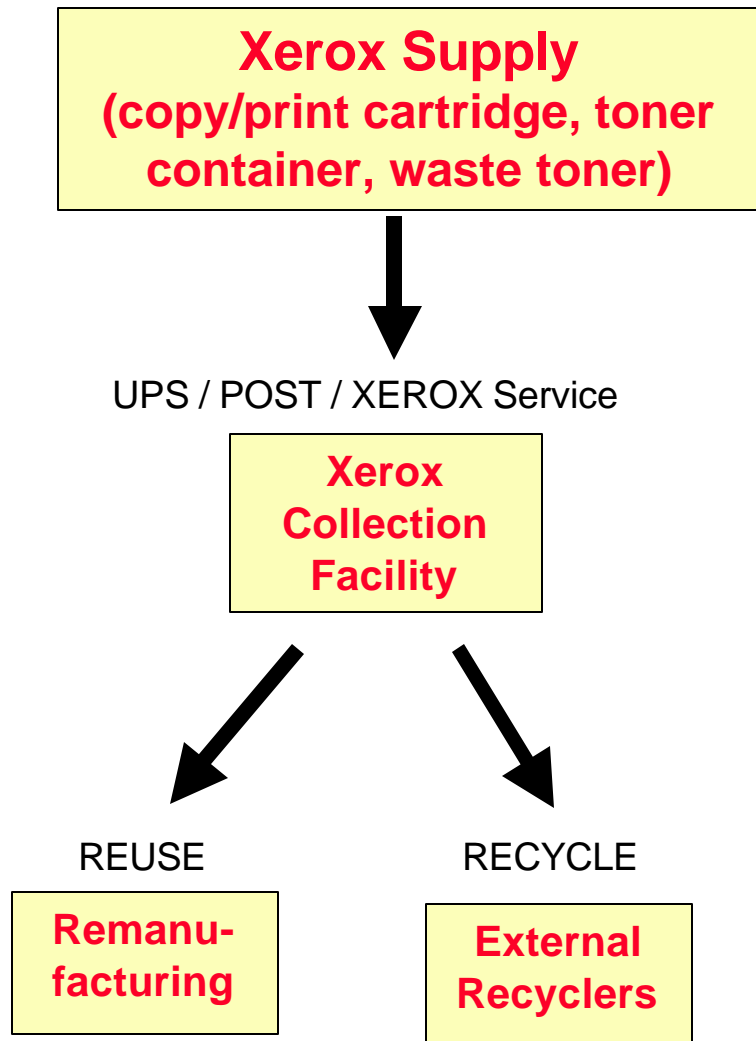
Environmental Benefits of Xerox ENERGY STAR Machines



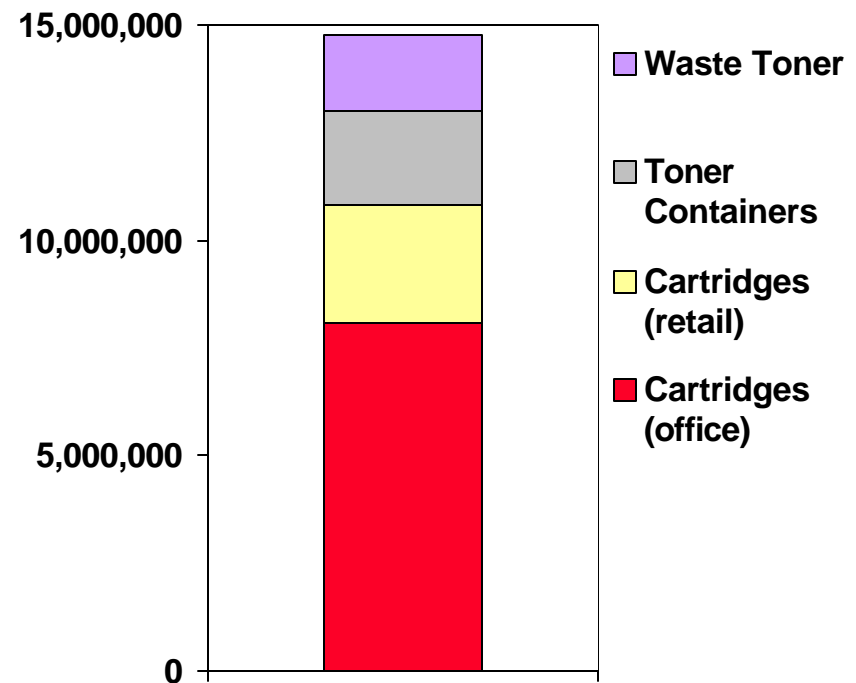
- 95% of Xerox products launched in 1999 met the requirements of the Energy Star® program



Waste-Free Products Supplies Returns Programs



- Total Waste Diverted From Landfill:
Nearly 15 million pounds





Waste-Free Products

Equipment Remanufacture & Parts Reuse/Recycle

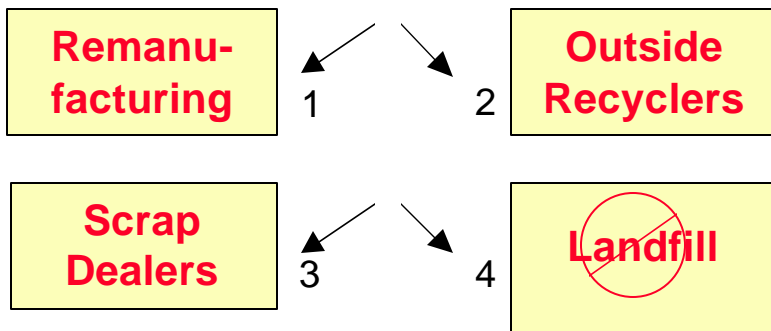
Equipment



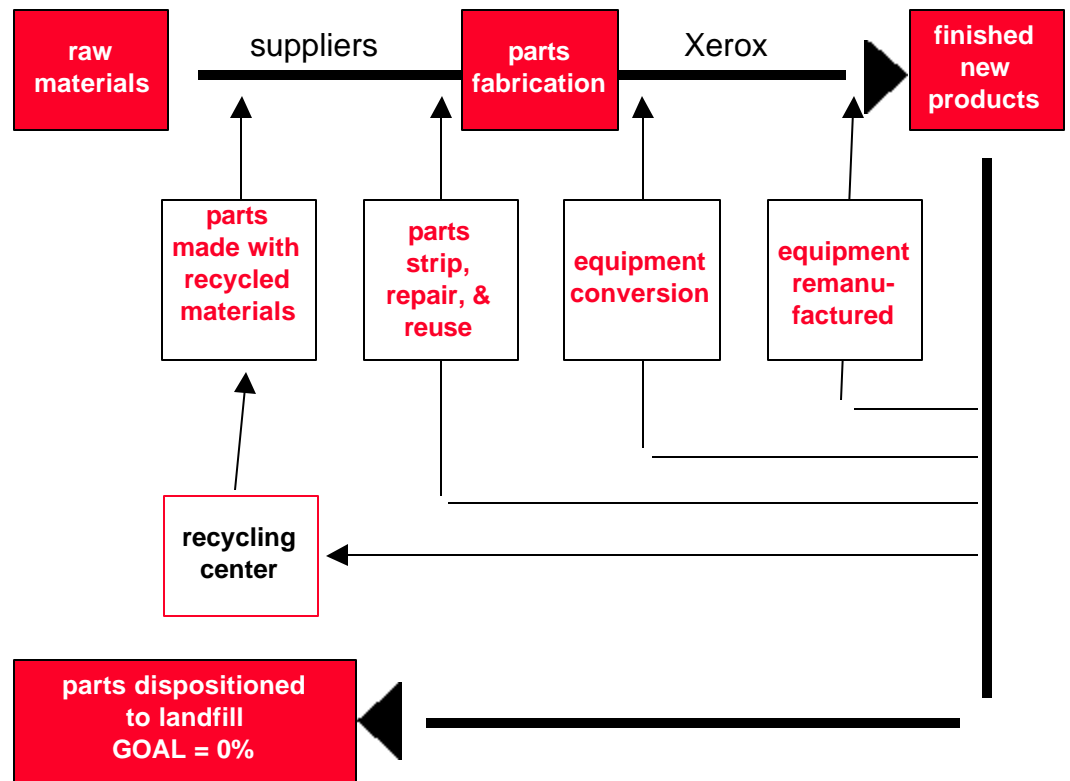
XEROX

Xerox Surplus Equipment Center

DISASSEMBLY & RECOVERY



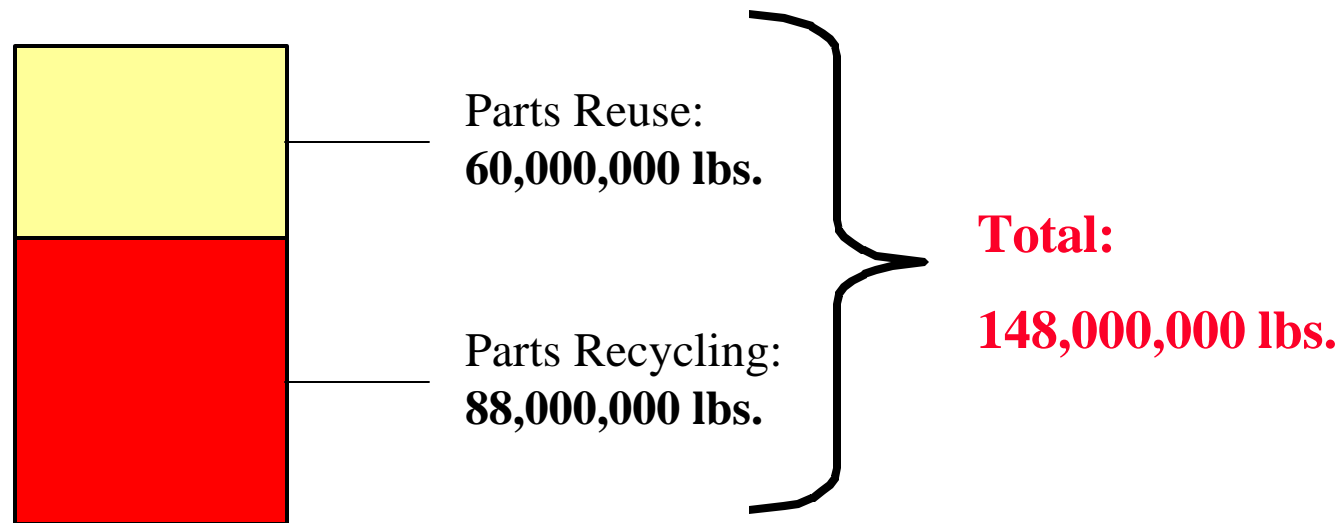
Recycle Process





Waste-Free Products Equipment Results

- In 1999, equipment manufacture and parts reuse and recycling diverted almost 150 million pounds of material from landfill





Business Results Win-Win

Equipment Remanufacturing and Parts Reuse / Recycling

- Several hundred million dollars annually

3R Program

- \$47 million in savings in 1999