



Could Your Facilities Benefit From Using Energy Savings Performance Contracting (ESPC)?

This score sheet may be used for one or several facilities in a joint project. ESPC becomes more economical the larger the total building area.

Simply circle 1, 2, 3, or 4 then add up your score.

Your average electric rate (including demand cost) is:

- | | |
|---------------------|--------------------|
| 1. Under \$0.04/kWh | 2. \$0.04-0.06/kWh |
| 3. \$0.06-0.08/kWh | 4. Over \$0.08/kWh |

The total square foot area of the facility(ies) to retrofit is:

- | | |
|--------------------|-------------------|
| 1. Under 50,000 | 2. 50,000-100,000 |
| 3. 100,000-500,000 | 4. Over 500,000 |

The total annual energy bill (all fuels) for the facility(ies) is:

- | | |
|------------------------|-----------------------|
| 1. Under \$50,000 | 2. \$50,000-\$100,000 |
| 3. \$100,000-\$500,000 | 4. Over \$500,000 |

The estimated average annual operation hours are:

- | | |
|---------------------|--------------------|
| 1. Under 2,000 hrs | 2. 2,000-3,000 hrs |
| 3. 3,000-5,000 hrs. | 4. 5,000-8,760 hrs |

Are all buildings in one location: 1. No 4. Yes

How many buildings are included:

- | | | | |
|---------------|----------|----------|---------|
| 1. 75 or more | 2. 31-74 | 3. 16-30 | 4. 1-15 |
|---------------|----------|----------|---------|

The age of the buildings you want to retrofit is:

- | | | | |
|----------------|-------------|--------------|----------------|
| 1. Under 5 yrs | 2. 5-10 yrs | 3. 10-20 yrs | 4. Over 20 yrs |
|----------------|-------------|--------------|----------------|

Years since lighting upgrade:

- | | | | |
|----------------|-------------|--------------|----------------|
| 1. Under 5 yrs | 2. 5-10 yrs | 3. 10-15 yrs | 4. Over 15 yrs |
|----------------|-------------|--------------|----------------|

A. Years since HVAC upgrade:

- | | | | |
|----------------|-------------|--------------|----------------|
| 1. Under 5 yrs | 2. 5-10 yrs | 3. 10-15 yrs | 4. Over 15 yrs |
|----------------|-------------|--------------|----------------|

Total score: _____

- | | |
|-------|---|
| 26-36 | Your facility is an excellent candidate . |
| 20-25 | Your facility is a good candidate . |
| 14-19 | Your facility may benefit from a Statewide ESPC project. |
| 9-13 | Savings potential is low unless joint ventures can be created with other public entities. |

Alternative method for determining potential: If you haven't previously retrofitted your buildings and the systems are older, use a projected 20 % cost savings in your utility bill as a rule of thumb. Calculate the simple payback of the project: divide the estimated project cost by the projected 20% annual cost savings. Your answer is the number of years it would take to recover the project cost if using appropriated funds. A number between 3 and 7 years has good potential for Energy Savings Performance Contracting.

For further information contact:

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