# Care Level Management Demonstration Project

Launch Date: October 1, 2005





- House calls
- Personal Visiting Physicians (PVPs)
- Personal Care Advocate Nurses (PCANs)
- Direct cell phone access, 24 hours a day/7 days a week/365 days a year
- PVP Delivery System; Electronic Medical Records
- Home Hospitalization

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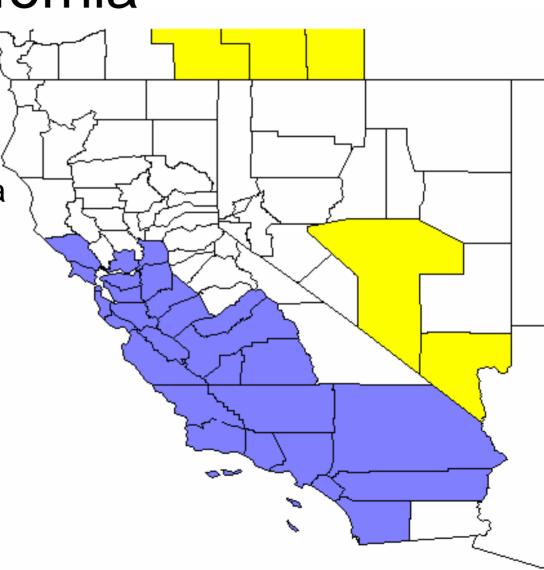
# **Population**

- Beneficiaries with one or more chronic conditions who have had two or more hospitalizations in the previous year
- Estimated total: 15,000
- California, Florida, Texas
- Invitation to participate, their choice

# Regions: California

#### Counties:

Alameda, San Francisco, Marin, San Mateo, Contra Costa, Sacramento, Santa Clara, Sonoma, Solano, San Joaquin, Fresno, Stanislaus, Monterey, Tulare, Madera, Merced, Santa Cruz, San Benito, Los Angeles, Ventura, Santa Barbara, San Luis Obispo, Riverside, San Bernardino, Kern, Kings, Orange, San Diego

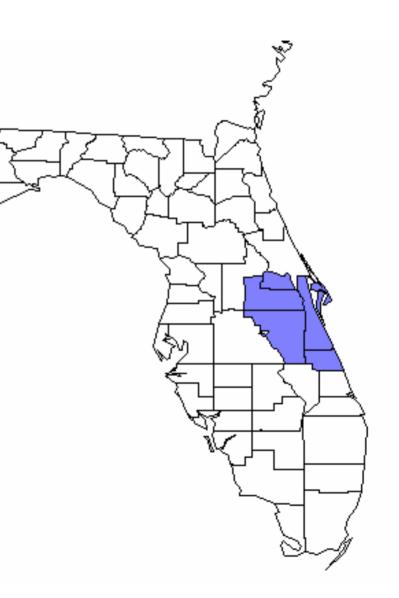




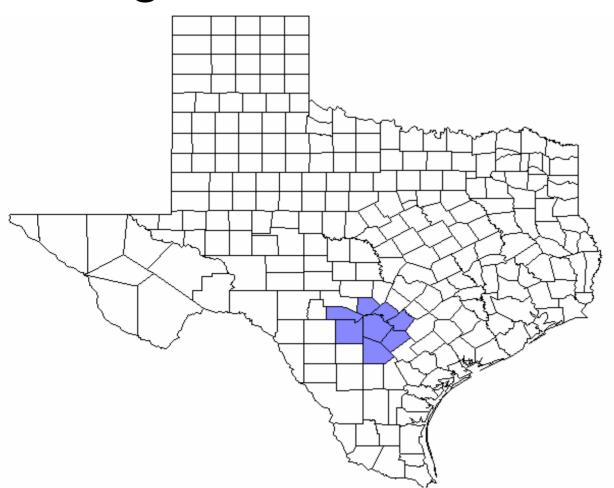
Regions: Florida

Counties:

Brevard, Indian River, Osceola, Seminole, Orange



# Regions: Texas



#### Counties:

Bexar,

Atascosa,

Bandera,

Comal,

Guadalupe,

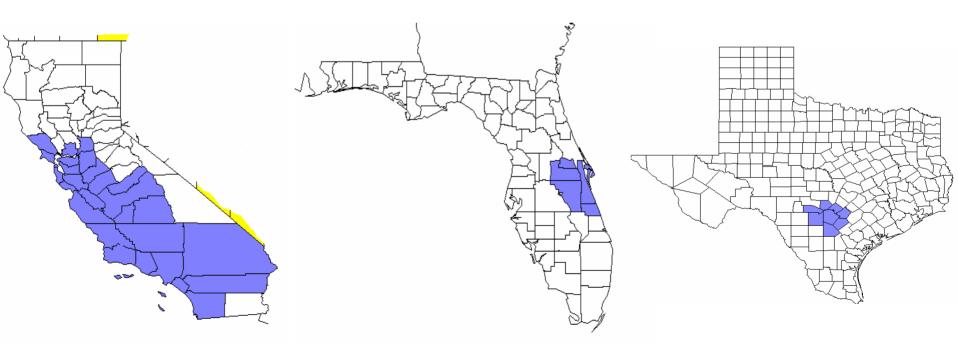
Kendall,

Medina,

Wilson

#### Breakdown

- CA 12,927 benes ave \$4,506 PMPM
- FL 1,609 benes ave \$3,806 PMPM
- TX 825 benes ave \$3,390 PMPM



## Medicare Fee-for-Service Benefits

- No change to amount, duration, or scope
- No restriction of access to care or number of physicians in a network
- Benefits covered, administered, paid under traditional, fee-for-service (FFS) Medicare program
- Services at no additional charge beyond normal original Medicare plan copayments/deductibles
- Participants are NOT in an HMO, Medicare Advantage plan, or other non-FFS health plan

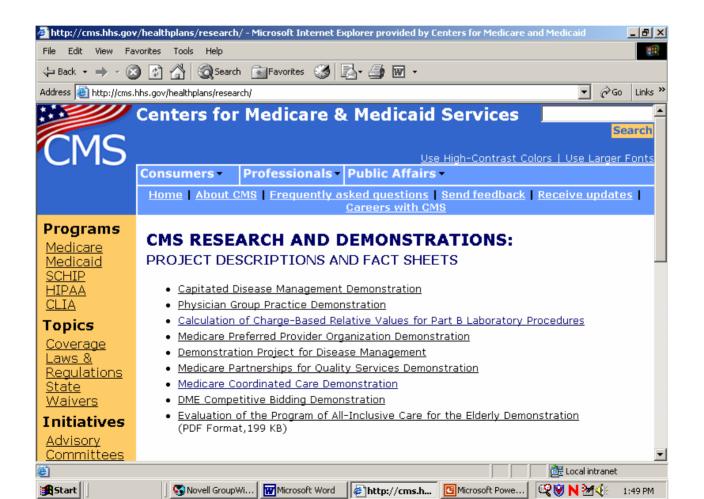
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#### Outreach and Education

- Beneficiary, provider, and health care facility letters
- 1-800-Medicare beneficiary and provider scripts
- Medlearn Matters article
- Briefings: regional and Hill

#### Demonstration Web site

http://www.cms.hhs.gov/researchers/demos/cmhcb.asp





CONTRA COSTA (CA) TIMES
Walnut Creek, California 08/21/2005
"Medicare doctors to make 'old-fashioned' house calls"

MODESTO (CA) BEE
Modesto, California 08/15/2005
"Medicare tries making house calls"

RECORD SEARCHLIGHT (CA)
Redding, California 08/09/2005
"An old-fashioned solution to today's medical problems"

VENTURA (CA) COUNTY STAR
Ventura, California 08/09/2005
"An old-fashioned solution to today's medical problems"

SAN FRANCISCO CHRONICLE Circ./Aud.: 510,844

San Francisco, CA 08/07/2005 "Physicians personal touch"

LOS ANGELES TIMES (ORANGE COUNTY EDITION) Circ./Aud.: 187,309

LOS ANGELES TIMES Circ./Aud.: 907,997

LOS ANGELES TIMES (VALLEY EDITION) Circ./Aud.: 200,568

YAHOO! NEWS

Los Angeles, CA 07/29/2005

"There's a Doctor in the House"



#### **CLM Press-Florida**

#### THE TAMPA TRIBUNE

Tampa, Florida and World Wide Web 09/11/2005

"The Doctor Is In"

FLORIDA TODAY.COM Melbourne, Florida 09/06/2005 "Doctors come calling"

WFLA-TV (NBC) CH 8 (Tampa/St. Petersburg)

News Channel 8 Weekend Morning Edition

08/21/2005

"launch a pilot project in the bay area that will bring back physician house calls..." ORLANDO SENTINEL Circ./Aud.: 368,562

Orlando, FL 08/14/2005

"Some doctors champion house calls"

TC PALM.COM (FL)
Web Site, Florida 08/09/2005

"An old-fashioned solution to today's medical problems"

#### **CLM Press-Texas**

SAN ANTONIO (TX) EXPRESS-NEWS
San Antonio, Texas 09/05/2005
"Medicare pilot study will offer house calls"

KSAT-TV (ABC) CH 12 (San Antonio) - KSAT 12 News At Noon

08/12/2005

"Medical reporter Angela Vierville goes along with a local doctor making his rounds"

KSAT-TV (ABC) CH 12 (San Antonio)
- KSAT 12 News

08/11/2005

"Most people are too young to remember when doctors made house calls, but Medicare is starting a pilot..."

SAN ANGELO (TX) STANDARD TIMES

San Angelo, Texas 08/09/2005

"An old-fashioned solution to today's medical problems"



## CLM Press- DC, MD, VA

INDUSTRYWATCH-YELLOWBRIX Alexandria, Virginia 09/13/2005 "The Doctor is In"

AGING NEWS ALERT Circ./Aud.: 2,000 Silver Spring, MD 09/07/2005 "San Antonio's 'House Call' Program Is Pilot Medicare Program For CMS"

WASHINGTON TIMES Circ./Aud.: 101,001 WASHINGTON(DC)TIMES INSIDER Washington, District Of Columbia 08/22/2005 "House calls gain doctors' respect"



### CLM Press- around the country

FOX NEWS CHANNEL NATIONAL CABLE (NATIONAL) - FOX NEWS LIVE 08/25/2005 (4 reports)

NURSING HOMES LONG TERM CARE MANAGEMENT Cleveland, Ohio 09/13/2005

THE MORNING NEWS OF NORTHWEST ARKANSAS

Springdale, Arkansas 08/23/2005

FAYETTEVILLE MORNING NEWS Circ./Aud.: 39,333

Springdale, AR 08/23/2005

BAY CITY TIMES Circ./Aud.: 34,902 Bay City, MI 08/23/2005

KNXV-TV Channel 15 (Phoenix, AZ) Phoenix, Arizona 08/18/2005 ANN ARBOR NEWS Circ./Aud.: 53,747
Ann Arbor, MI 08/17/2005
THE SEATTLE (WA) TIMES

THE SEATTLE (WA) TIMES
Seattle, Washington 08/14/2005

KSHB-TV Channel 41

Kansas City, Missouri 08/09/2005

THE ALBUQUERQUE (NM) TRIBUNE Albuquerque, New Mexico 08/09/2005

THE COMMERCIAL APPEAL

Memphis, Tennessee 08/09/2005

KNOXVILLE (TN) NEWS SENTINEL Knoxville, Tennessee 08/09/2005

PHARMACYONESOURCE

Madison, Wisconsin 08/03/2005

**BIOTECH WEEK** 

Atlanta, GA 08/03/2005

HEALTH & MEDICINE WEEK Atlanta, GA 08/01/2005

**NEWSDAY-NEW YORK CITY** 

Long Island City, New York 07/29/2005

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#### **CLM Contacts**

- Beneficiary:
  - □ 1-888-234-4340 (1-800-949-8414 en Español)
  - □ www.carelevel.com
- Provider/ Health care facility:
  - □ 1-800-592-0452
  - □ CMSDemo@carelevel.com
  - □ <u>www.carelevel.com</u>

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