

## PC Pricing Matrix

	<b>subtract \$20.00</b>	<b>standard (\$99.00)</b>	<b>add \$20.00</b>	<b>add \$40.00</b>	<b>add \$60.00</b>	<b>add \$80.00</b>
Processor Speed	866Mhz.	1Ghz.+	2Ghz. +			
Operating System	No	Yes				
Hard Drive Capacity	10Gb min.+	20Gb+	40Gb+	60Gb+	80Gb+	100Gb+
CD	CD-ROM	CDRW	Combo	DVD-R\W		
RAM	256Mb	512Mb	1GB +	2Gb+		
Peripherals Included?	No	Yes - CRT	15" LCD Monitor	19" LCD Monitor		

Recycle all units under 450Mhz, cannibalized and/or non-working units  
Units 450-866Mhz, 128+ Mb RAM, 6-10Gb HDD (no OS) eligible for bulk lot sales

PC Example #1	<b>Specifications</b>					
Add'l Fees\Discounts	<b>1.4Ghz.</b>	<b>Win 2K</b>	<b>20Gb HDD</b>	<b>256Mb RAM</b>	<b>PC only, no peripherals (Monitor, Keyboard &amp; Mouse)</b>	
Extended	std.	std.	std.	(\$20.00)	(\$20.00)	
	\$ 99.00	\$ 99.00	\$ 99.00	\$ 79.00	\$ 59.00	
PC Example #2	<b>Specifications</b>					
Add'l Fees\Discounts	<b>866Mhz.</b>	<b>No Op sys.</b>	<b>10Gb HDD</b>	<b>128Mb RAM</b>	<b>15" LCD Monitor</b>	
Extended	(\$20.00)	(\$20.00)	(\$20.00)	increase to 512	add \$20	
	\$ 79.00	\$ 59.00	\$ 39.00	\$ 39.00	\$ 59.00	

## Laptop Pricing Matrix

	<b>subtract \$20.00</b>	<b>standard (\$99.00)</b>	<b>add \$10.00</b>	<b>add \$20.00</b>	<b>add \$50.00</b>	<b>add \$100.00</b>
Processor Speed	500Mhz. Min.	500Mhz.-1Ghz.			1-2Ghz.	2Ghz.and above
Operating System	No	Yes				
Hard Drive Capacity	6Gb min.	10Gb+			40Gb+	
CD	CD-ROM	CD-DVD or CD-RW			Combo Drive	
RAM	128Mb	256Mb	512Mb	1Gb+	2Gb+	
Carry Case	No	Yes			Deluxe	