## Ouz Membezs Aze a Selective Gzoup

In fact, they select more vendors, products and services than any other group in the plastics industry.



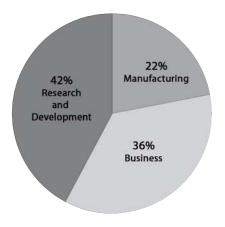
# SOCIETY OF PLASTICS ENGINEERS Plastics Engineering Media Kit 2008

### If You Want Your Product or Service to be Selected by Our Members, Advertise in Plastics Engineering

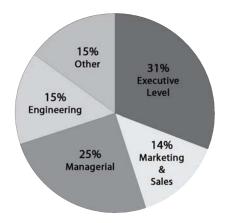
Plastics Engineering magazine, published by the Society of Plastics Engineers, presents an unparalleled and exclusive opportunity for you to market and sell to the top people in the plastics industry. SPE is the largest member organization in the industry worldwide, with over 20,000 people in 80 countries who share a common passion: plastics. There is simply no better-or more efficient-way to reach the most influential people in the industry.

Who will you reach when you advertise in Plastics Engineering magazine?

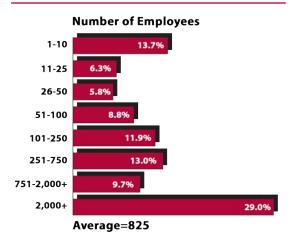
### PLASTICS INDUSTRY'S DECISION MAKERS



#### PLASTICS INDUSTRY'S TOP EXECUTIVES



#### **PEOPLE FROM LARGE & SMALL COMPANIES**



PEOPLE FROM MULTIPLE	
Respondents could choose multip	le categories
Packaging	60%
Automotive	35%
Consumer Products	28%
Chemicals	23%
Medical	23%
Construction	21%
Electronics	19%
Machinery	11%
Molds	10%

#### PEOPLE WITH STRONG BUYING INFLUENCE

Additives	Materials
Auxiliary Equipment	Medical Plastics
Blow Molding	Mold Making
Colorants	Processing
Compounding	Robotics
Design/CAD	Rotational Molding
Extrusion	Sales/Marketing
Finance	Testing/Measurement
Injection Molding	Thermoforming
Masterbatches	

#### PEOPLE WHO RANK SPE'S TECHNICAL INFORMATION AS THEIR MOST IMPORTANT MEMBER BENEFIT

Respondents could choose multiple ca	ategories
SPE Online Technical Library	61%
Plastics Engineering Magazine	65%
SPE Website	63%
Wiley InterScience Downloads	51%

A GLOBAL POPULATION



From offices in over 80 countries

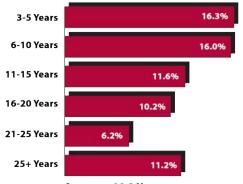
34,000 circulation worldwide - ABC Audited

#### LOYAL SPE ADVERTISERS

PE Advertiser Length			
1 Year	56%		
2 Years	18%		
3 Years	10%		
4+ Years	16%		

#### PEOPLE VERY LOYAL TO SPE

#### Length of SPE Membership



Average=10.2 Years

## Editozial Calendaz

lssue Ad Close	Cover Feature	European Feature	Bonus Distribution
January December 20	Plastics Materials Additives & Products	How Green Was My K?	FlexPackCon <sup>®</sup> GPEC <sup>®</sup> SPE Polyolefins Conference
February January 18	Robotics Deliver	Multicomponent Injection Molding	ChinaPlas 2008 SPE European Thermoforming Conference
March February 20	ANTEC <sup>™</sup> 2008 Preview & Plastics Encounter@ANTEC™	Plastics in Electronics	Plastics Encounter@ANTEC™
April <i>March 1</i> 9	Packaging Annual	Welding	Plastics Encounter@ANTEC™
May April 18	Auxiliary Equipment	Automotive Plastics	SPE Thermoforming Conference
June May 19	Multicomponent Molding	Fluid-Assisted Injection Moulding	
July/August June 19	ANTEC <sup>™</sup> 2008 Wrapup	Polyurethane Technology Fakuma Preview	CAD RETEC® & Fakuma
September July 18	Automotive Annual	Blown Film Technology	SPE Automotive Composites Conference SPE Automotive TPO Conference SPE Automotive Awards Show Harvey AD Research Study*
October August 19	Flexible Electronics	Pharmaceutical Polymers	
November September 19	Additives Annual	Rotomoulding	
December/January October 20	Medical Plastics	Medical Plastics	08/09 Annual Company Directory*

\*\*Special Added Feature

\*\*Buyers' Directories available for selected months. Please call for details.

## Display Rates

	2-Page	1-Page	2/3	1/2	1/2	1/3	1/4	
	Spread	_	Page Island		Vertical/Horizontal Vertical/Square		Vertical/Banner	
1X	\$8,170	\$4,300	\$3,440	\$3,020	\$2,795	\$2,065	\$1,720	
3X	\$7,100	\$3,700	\$3,000	\$2,600	\$2,400	\$1,800	\$1,500	
6X	\$6,000	\$3,160	\$2,530	\$2,220	\$2,055	\$1,520	\$1,270	
9X	\$5,400	\$3,000	\$2,405	\$2,110	\$1,950	\$1,445	\$1,205	
12X	\$4,845	\$2,850	\$2,285	\$2,005	\$1,855	\$1,375	\$1,145	

#### **COLOR RATES**

Standard CMYK Per color per page: \$690 Extra

Matched PMS Color Per color per page: \$995 Extra

4-Color Process Upcharge per unit: \$2,000

\*Spot PMS colors are not accepted. No charge for bleed.

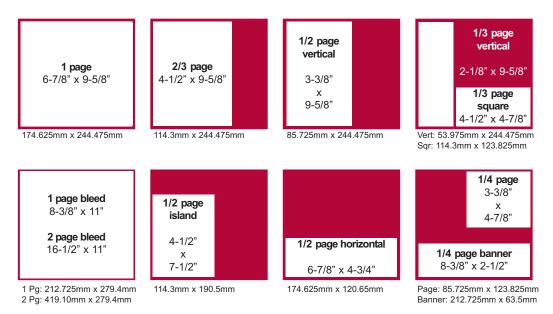
#### INSERTION ORDERS AND ARTWORK

#### Mailing Address

Advertising Department Plastics Engineering P O Box 403 Brookfield, CT 06804 USA Fax: +1 203-775-8490 Email: Advertising@4spe.org

## Mechanical Requizements

Perfect Bound: Trim size: 8-1/8" x 10-3/4" (206.375mm X 273.05 mm); Line Screen: 150; Column Depth: 9-5/8" (244.475mm) Column Width (3 column page): 2-1/8" (53.975mm). Vital advertising matter must be at least 1/2" (12.7mm) from the publication trim edge and 1/2" (12.7mm) from bound edge.



Advertisers will be short-rated if, within a 12-month period, they do not earn the frequency rate used. Cancellations on advertising contracts less than six weeks prior to closing date will be charged full rate.

#### Art Preparation

For two, three or four-color ads, match prints must be furnished. Digital artwork should be supplied in either TIF, EPS or PDF format and can be sent on Mac-formatted Zip disk, CDROM or 3-1/2" floppy disk. For EPS file format (Illustrator, Freehand, etc.) convert all fonts to outlines. When creating PDF files, please embed all fonts. Files must be CMYK or matched PMS colors. Software: InDesign CD, Quark 5 & 6, Illustrator 10 and Photoshop 7.0 or higher.

Formats not acceptable: PMS colors, RGB mode, JPEG files. Art materials must be furnished as specified or advertisers will be charged for format conversions.

## Inserts, Postcards & Custom Publishing

Plastics Engineering offers a wide range of unique, top-quality publishing solutions to meet our clients' needs. From bound-in postcards to sophisticated, multi-page inserts, and high-impact tipped-in posters, we welcome the opportunity to provide a quote on your special project.

#### Insert Availability

Full circulation inserts can be bound or tipped-in each issue of Plastics Engineering.

#### **Demographic Editions**

Plastics Engineering is delighted to offer Special Advertising Sections, cost-effective alternatives to expensive magazines and "niche" publications.

Classified Advertising					
	1X	3X	6X	12X	
Column Inch	\$140	\$120	\$100	\$80	

Columns are fixed at 2-1/8", 4-1/4", and 6-3/8"; heights can vary in 1/2" increments. Classified ads are black and white only. All ads are included on the *Plastics Engineering*/SPE website (www.4spe.org) with 48 hours of approval, and remain posted until the last day of the month of the print issue in which they appear, at no extra charge, unless otherwise requested. Prices are net non-commissionable. Categories: Auctions, Business Opportunities, Executive Search, Machinery & Equipment, Materials for Sale / Wanted, Position Open, Position Wanted, Professional Services.

## SPE's Career Board

Mass-market job boards may provide you quantity...but what about quality? With a niche job board, you directly reach the industry's top professionals. The Society of Plastics Engineers' Career Solutions board lists 1800+ job seekers who have the experience you are seeking. They care about their careers, and they care about our industry.

Cover all your bases: Add a targeted job board—Career Solutions—to your classified advertising mix TODAY!

Combined media (web/print) postings are available.

#### www.4spe.org/membercenter/careers/



*"Plastics Engineering* delivers a caliber of leads that is not always attainable by the other plastics media." Timothy Womer Chief Technology Officer, Xaloy "Plastics Engineering delivers the most qualified audience of key decision makers in the plastics industry." Karen Winkler Senior Project Manager, The Dow Chemical Company



## E-Media Marketing Opportunities

#### New for 2008

A comprehensive collection of digital products for generating leads and reaching key decision-makers in the plastics industry.

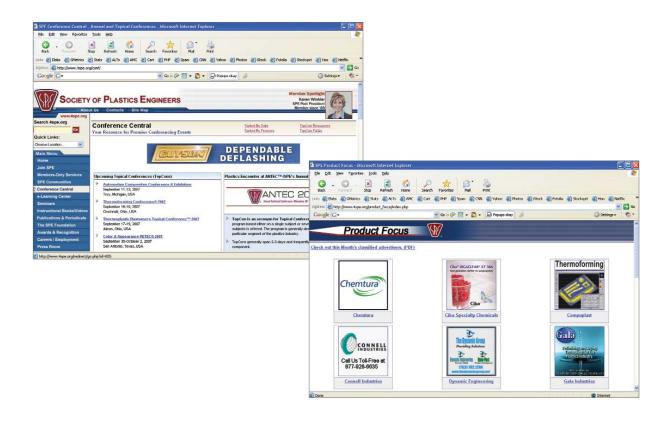
Choose from Online Advertising and Digital Sponsorship opportunities:

- ► Standard Online Advertising
- e-Newsletter Advertising
- ► Digital Magazine Sponsorship
- Webcast Sponsorships
- ► Search Results Page Advertising

For cost-effective packages and rates, contact your Advertising Representative today: +1 203-740-5407 or advertising@4spe.org.

#### Standard Online Advertising

Туре	File Format	File Size	Price/Month
468 x 60 Standard Banner	GIF, JPEG, SWF	<20KB	\$995, net non-commissionable
120 x 600 Skyscraper 120 x 90 Button	GIF, JPEG, SWF GIF, JPEG, SWF	<24KB <12KB	\$1195 \$695





### Advertising Contacts

### Maria Russo

Adveztising Sales Managez Phone: +1 203-740-5431 • Jax: +1 203-775-8490 Email: mzusso@4spe.ozg

### Kaza Roos

Advertising/Marketing Coordinator Phone: +1 203-740-5444 • Jax: +1 203-775-8490 Email: kroos@4spe.org

### Jim Tate

Business Development Managez: Asia-Pacific Phone: +61 2 9453 5881 • Jax: +61 2 9453 5882 Email: jim.tate@asia.blackwellpublishing.com

### Mailing/Shipping

Plastics Engineezing Magazine P. O. Box 403 14 Jaizfield Dzive Bzookfield,CJ 06804-0403 USA

### www.4spe.ozg