

PHPC Member Survey Report: IVIG Price and Procurement

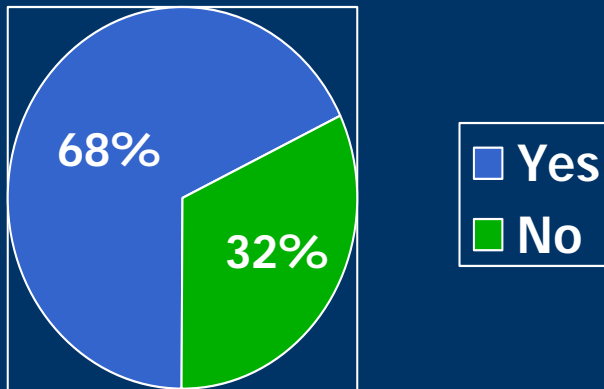
**Courtney Yohe
Public Hospital Pharmacy Coalition
1875 Eye St. NW 12th Floor
Washington, DC 20006**

**(202) 872-6774
Courtney.Yohe@PHPCRx.org**

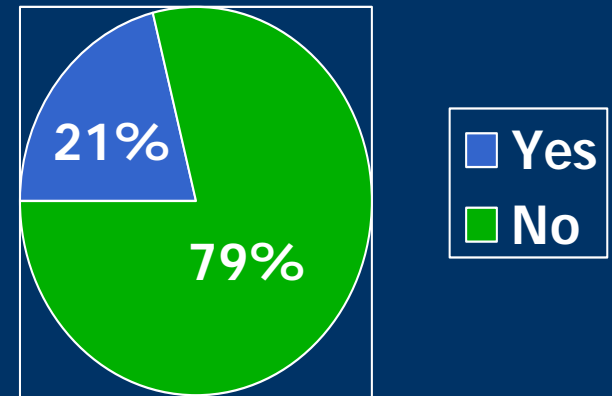
Current Market Conditions

The price of IVIG is rising substantially each year. When hospitals do acquire IVIG, they are often unable to obtain enough to meet their needs, and most cannot obtain the product at 340B pricing.

Hospitals Able to Obtain IVIG through Wholesaler or Distributor



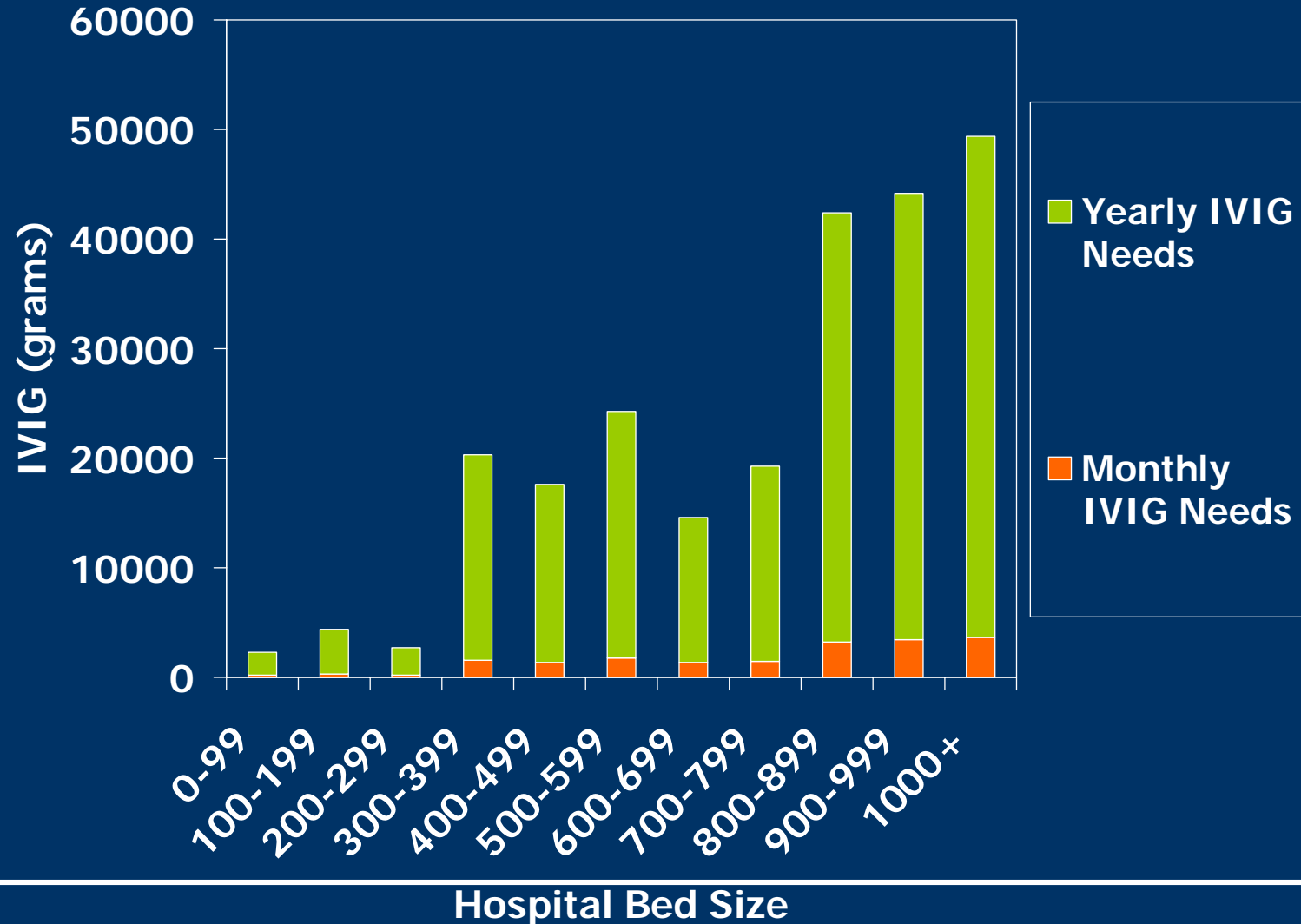
Hospitals Able to Obtain IVIG at a 340B price



* Data taken from PHPC Member Survey

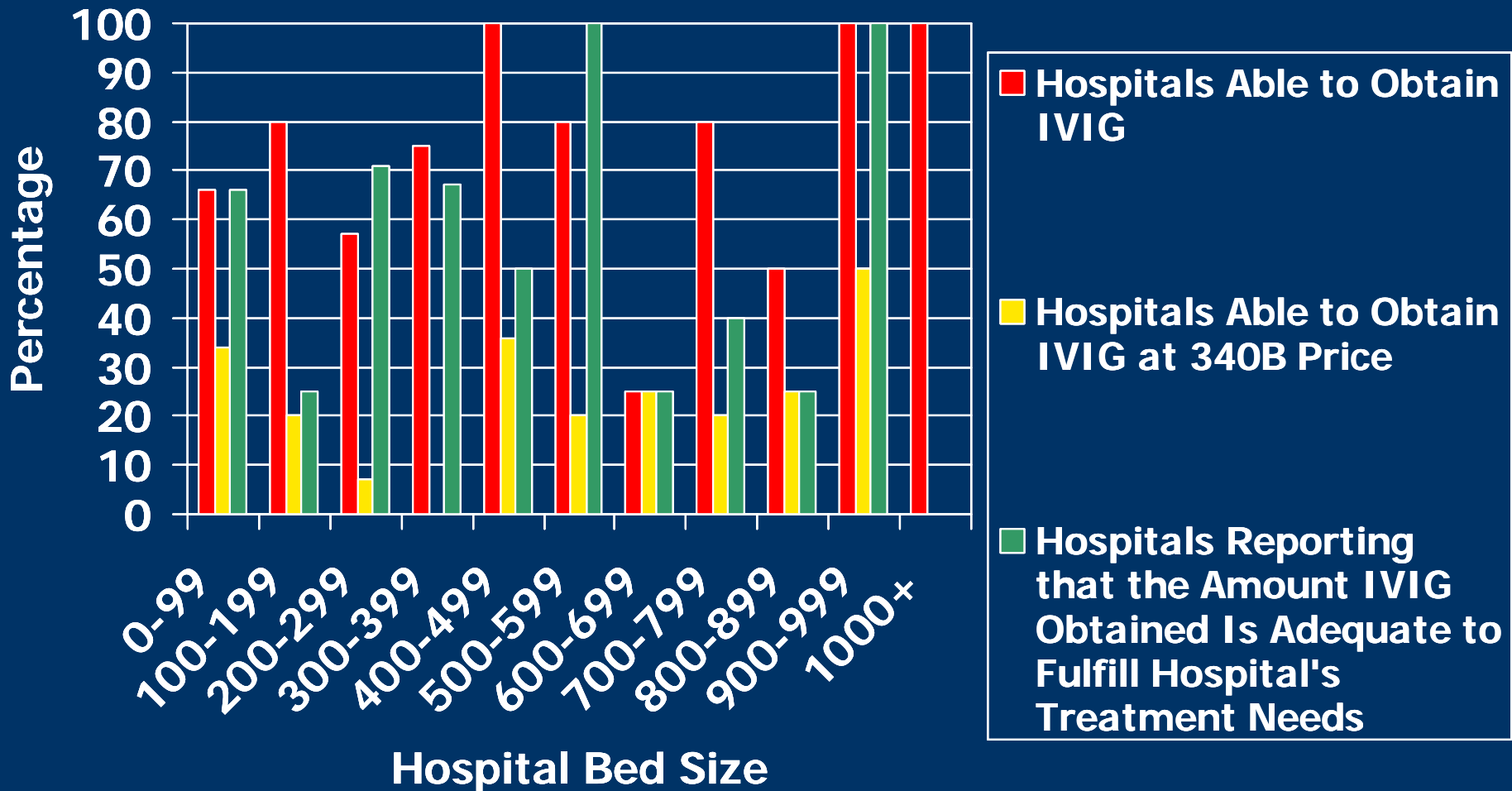
IVIG Needs of Member Hospitals

by Bed Size



Procurement and Pricing

Response by Hospital Size



IVIG Procurement Summary

Survey Question	Number of Responses (out of 137)	Yes	No	% Yes	% No
Able to obtain IVIG from Wholesaler or Distributor	107	73	34	68.22%	31.77%
Able to obtain some amount of IVIG at 340B price	98	21	77	21.42%	78.5%
Able to obtain enough IVIG to fulfill Hospital's patient needs	75	38	37	50.66%	49.33%
Able to obtain a written explanation as to why IVIG is unavailable at 340B price from Manufacturer or Distributor	64 (Manufacturer)	0	64	0%	100%
	69 (Distributor)	0	69	0%	100%